

Thal Limited

Condensed Interim Financial Information
For the Period Ended March 31, 2016
(Un-audited)

Celebrating our
50th
year



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Thal Limited

DIRECTORS' REPORT TO THE SHAREHOLDERS



Dear Shareholders,

On behalf of the Board of Directors, I am pleased to share Directors' Review for the quarter ended March 31, 2016, along with the unaudited condensed financial statements.

Financial Highlights

| | Rupees in Millions | |
|--------------------------|-------------------------------------|-------------------------------------|
| | For the period ended March 31, 2016 | For the period ended March 31, 2015 |
| Sales | 10,896 | 10,945 |
| Profit Before Taxes | 1,976 | 1,988 |
| Profit After Taxes | 1,517 | 1,488 |
| Earnings Per Share (Rs.) | 18.73 | 18.36 |

Performance Overview:

Profit Before Tax of the Company was almost flat at Rs. 1.976 billion compared to the corresponding period last year despite the impairment of loan to Makro Habib Pakistan Limited (MHPL) of Rs. 588 million to discharge its liability to METRO Habib Cash & Carry Pakistan (Pvt) Limited (MHCCP). The impairment charge was largely offset by higher sales to automobile manufacturers and higher dividend income received from subsidiaries and associates.

The basic and diluted Earnings per Share (EPS) for the period under review was Rs. 18.73 compared to Rs. 18.36 in the corresponding period last year.

Business Brief – Engineering Segment

The Engineering Segment of the Company achieved a turnover of Rs 8.5 billion as compared with Rs 7.4 billion in the corresponding period last year, an increase of 14%.

The auto assembling industry in Pakistan exhibited a minor decline of 1.0% in volumes during the third quarter of 2015-16 compared to the same quarter last year. This was mainly on account of the discontinuation of Punjab Government's Taxi Scheme. However, with improving economic conditions and enhanced auto financing, the demand for cars has continued to improve, leading to a growth of 11% over the corresponding quarter last year, excluding the taxi scheme. Used car imports continue to adversely impact the auto industry registering an increase of around 70% to 32,452 units during first 9 months of the current year compared to the same period last year.

The new Automotive Development Policy 2016-21 has been announced by the Government, which provides lucrative incentives for new automotive entrants in the country, including reduced duty rates for import of CKD kits for 5 years and a one-off duty-free import of plant & machinery for setting up manufacturing facilities in Pakistan. However the same incentives have not been provided to the existing automotive assemblers for introducing new models, which will put the existing assemblers at a disadvantage. Additionally, no change has been made to the used car import policy which would continue to be damaging for the automotive industry. An increase in custom duty on the import of sub components used by the automotive vendor industry from 5% to 10% and the imposition of an additional 15% Regulatory Duty on the import of some raw materials and components will also have an adverse impact and will be detrimental for the automotive vendor industry.

The Engineering Segment continued to perform better than expected and contributed 17% growth in profit after tax for the Company compared to the corresponding period of last year. It is worth mentioning that the segment effectively managed the challenge to enhance production to cater for the higher demands of the assemblers.

Outlook

In line with the 3rd Quarter performance, the next Quarter is expected to improve further owing to continued demand for cars. The Engineering Segment has been successful in coping up with the increased demands of its customers and is now working at enhanced capacity utilization levels and is confident that it will continue to demonstrate a healthy performance. However, discussions on FTA & PTA continue with various countries and may have an adverse impact on the auto business on a medium to long term basis. The Company is making all efforts to work with the Government to involve all stakeholders before finalizing FTA & PTA.

Business Brief – Building Material & Allied Products Segment

The Building Material & Allied Products Segment of the Company achieved a turnover of Rs. 3 billion as compared to Rs. 4 billion, a decline of 25% over the corresponding period of last year.

Jute Operations

The period remained a challenge for the domestic jute industry. After a ban of five months, the Government of Bangladesh removed the ban on export of raw jute on April 3, 2016. However, the price of raw jute continues to increase and may pose a renewed challenge in the later part of the year.

The Company is confident in overcoming the challenge and to provide sustainable growth to the business. As part of its strategy, the Company is optimizing its production to effectively utilize raw jute as per availability and is continuously improving cost efficiency at every level of its operation.

The business expects sales growth in the forthcoming wheat season for local sales and improvement in the export markets.

Papersack Operations

The Papersack Business continues to have positive momentum going into the final quarter, with the cement industry witnessing a growth of 9.9% on a YoY basis in total dispatches, with expectations of sustained demand for the rest of the year.

Keeping in mind the changing requirement of our customers, the Company is planning to upgrade its printing capability and improve bag quality. To achieve better quality & printing, the Company is making a capital expenditure.

To create more value for the business, the management is making efforts to expand its customer base and has made considerable inroads in the packaging of industrial products like gum, petro carbon, flour, etc. Furthermore, continuous improvements in the quality standards have resulted in attracting global fast food franchises operating in Pakistan in choosing the Company as their preferred supplier of paper bags, that are both environmentally friendly and bio-degradable.

We anticipate that the demand for papersacks to be sustained across our customer portfolio. On the other hand, the benefit of lower oil prices will benefit the competing woven polypropylene industry considerably, and may lead to price cutting for a larger share of the market.

Laminates Operations

Although the market remained volatile, there have been some improvements in the overall sentiments, and therefore, the business has witnessed a positive trend in the quarter. Going forward, the Company expects to gain further momentum in the business.

Due to the instability in neighboring countries/region, the export markets have not performed as expected. The Business is making efforts to find new markets for its products.

In the local market, FORMITE continues to face intense competition from the undocumented segment and the management is countering this aspect by focusing on premium and quality conscious customers, who continue to patronize the FORMITE products due to its range, quality, diversity and after sales service.

The business outlook is positive and the growth momentum of the previous quarter will continue for the remainder of the year.

Subsidiaries:

Thal Boshoku Pakistan (Private) Limited

The Company has achieved increased sales and its profit before tax was higher than the corresponding period of last year by Rs. 38.5 million. This was mainly due to increased customer demand together with the strict control on operating costs.

During the third quarter, the Company was awarded three Certifications from URS. These are (1) Quality Management System (ISO 9001); (2) Environment Management System (ISO 14001); and (3) Occupational Health & Safety Assessment (OHSAS 18001).

The Company's focus remained on productivity improvement and control on wastages. All customer supplies requirement were met in time with zero defect and the business was rated well by the customer throughout the quarter.

Projections for 2016 looks very promising and the business envisages to carry on the upward trend of performance.

Makro-Habib Pakistan Limited

The Honorable Supreme Court of Pakistan dismissed the Review Petition and as a consequence the Saddar store of Makro-Habib Pakistan Limited (MHPL) was closed down on September 11, 2015 and the Operation Agreement between MHPL and Metro Habib Cash & Carry Pakistan (Private) Limited (MHCCP) stands terminated. Consequently, MHPL paid Rs. 792 million to discharge its obligation to MHCCP under the operation agreement with MHCCP.

The Honorable Supreme Court of Pakistan on December 9, 2015 accepted the Army Welfare Trust (AWT) request for restoration of its Review Petition which was earlier dismissed for non-prosecution. In the last hearing held on February 2, 2016, the Honorable Chief Justice commented that while reviewing AWT's review petition, both MHPL and Ministry of Defense will also get a chance to argue their points on merit as they are respondent in AWT's petition.

Habib METRO Pakistan (Private) Limited

The main business of Habib METRO Pakistan (Private) Limited (HMPL) is to manage properties; and over 90% of the revenue is generated from rental income. The Company's holding is 60%. During the quarter under review, HMPL's revenue was Rs. 375 million and profit after tax was Rs. 193 million.

During the quarter, HMPL paid interim dividend amounting to a total of Rs. 113 million for the second quarter. The Board of Directors in their meeting for the third quarter held on April 11, 2016 declared interim cash dividend of Rs. 0.341 per share, which is Rs. 116 million.

The company is exploring various business opportunities to complement the cash & carry business.

Investment in Sindh Engro Coal Mining Company Limited (SECMC)

The Financial Close of SECMC was achieved on April 5, 2016. Thal Ltd. further injected Rs. 502 million in cash taking its total investment in SECMC to Rs. 862 million for 12.8% ordinary shareholding. Besides equity injection, it also issued an equity SBLC for Rs. 2.083 billion.

Preliminary work at the site has started for setting up the temporary facility for accommodation at both mining and power site.

Thal Limited

Joint Venture Agreement

The Board of Directors approved that the Company execute a Joint Venture Agreement with M/s Novatex Limited for collaboration to develop a 330 MW Coal-fired Power Generation Plant at Thar, Sindh.

Baluchistan Laminates Division

The management of the Company had received an unsolicited indicative offer from Dynea Pakistan Limited to acquire the assets of the Company's laminates manufacturing business commonly known as Baluchistan Laminates Division. Later, a revised offer was received from Dynea which the Company's Board decided to decline, as it was not acceptable.

Resignation of Director & Induction of a new Director

Mr. Mazhar Valjee has resigned from the Board with effect from February 25, 2016. The Board appreciated the valuable contribution made by Mr. Valjee over a span of 22 years. The Chairman wished him well in his future endeavors.

Mr. M. Salman Burney has been appointed as Director in place of Mr. Mazhar Valjee with effect from February 25, 2016. The Chairman congratulated Mr. Burney on his appointment.

Acknowledgement

We would like to thank the Almighty for all His blessings in these challenging times and to convey our appreciation to all our customers, dealers, bankers and joint venture and technical partners for their continued support and confidence in the Company. We also want to recognize the efforts of all our team members who have worked diligently to achieve the results.

On behalf of the Board



(ASIF RIZVI)
Chief Executive

Karachi: April 27, 2016.

Thal Limited

CONDENSED INTERIM BALANCE SHEET AS AT MARCH 31, 2016



| | Note | March 31, 2016 (Un-audited) (Rupees in thousands) | June 30, 2015 (Audited) |
|---|------|--|-------------------------------|
| ASSETS | | | |
| NON-CURRENT ASSETS | | | |
| Property, plant and equipment | 4 | 598,221 | 599,204 |
| Intangible assets | | 7,728 | 8,256 |
| Investment property | | 1,018 | 1,021 |
| Long-term investments | 5 | 4,536,465 | 4,065,195 |
| Long-term loans and deposits | | 16,667 | 13,124 |
| Long-term prepayments | | - | - |
| Deferred tax asset - net | | 303,812 | 84,253 |
| | | <u>5,463,911</u> | <u>4,771,053</u> |
| CURRENT ASSETS | | | |
| Stores, spares and loose tools | | 79,936 | 84,299 |
| Stock-in-trade | 6 | 3,137,482 | 2,295,029 |
| Trade debts | | 1,324,178 | 1,118,354 |
| Loans, advances, deposits, prepayments and other receivables | | 187,634 | 106,165 |
| Short-term investments | 7 | 2,641,677 | 3,104,278 |
| Accrued profit | | 2,809 | 3,911 |
| Income Tax - net | 8 | 140,833 | 139,141 |
| Sales tax refundable | | - | - |
| Cash and bank balances | | 567,947 | 507,726 |
| | | <u>8,082,496</u> | <u>7,358,903</u> |
| TOTAL ASSETS | | <u><u>13,546,407</u></u> | <u><u>12,129,956</u></u> |
| EQUITY AND LIABILITIES | | | |
| SHARE CAPITAL AND RESERVES | | | |
| Authorised capital 100,000,000 (June 30, 2015: 100,000,000) ordinary shares of Rs.5 each | | <u>500,000</u> | <u>500,000</u> |
| Issued, subscribed and paid-up capital 81,029,909 (June 30, 2015: 81,029,909) ordinary shares of Rs. 5/- each | | 405,150 | 405,150 |
| Reserves | | <u>11,143,832</u> | <u>10,366,720</u> |
| | | <u>11,548,982</u> | <u>10,771,870</u> |
| NON-CURRENT LIABILITIES | | | |
| Long term deposits | | 1,624 | 1,714 |
| CURRENT LIABILITIES | | | |
| Trade and other payables | | 1,960,264 | 1,326,002 |
| Short-term borrowings | | 5,381 | 14,556 |
| Accrued mark-up | | - | 55 |
| Income Tax - net | | - | - |
| Sales tax payable | | 30,156 | 15,759 |
| | | <u>1,995,801</u> | <u>1,356,372</u> |
| CONTINGENCIES AND COMMITMENTS | 9 | - | - |
| TOTAL EQUITIES AND LIABILITIES | | <u><u>13,546,407</u></u> | <u><u>12,129,956</u></u> |

The annexed notes from 1 to 15 form an integral part of this condensed interim financial information.

Asif Rizvi
Chief Executive

Sohail P. Ahmed
Vice Chairman


Thal Limited

CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED MARCH 31, 2016 (UN-AUDITED)

| Note | Nine Months ended | | Quarter ended | |
|--------------------------------------|--|--|--|--|
| | March 31, 2016 (Rupees in thousands) | March 31, 2015 (Rupees in thousands) | March 31, 2016 (Rupees in thousands) | March 31, 2015 (Rupees in thousands) |
| Revenue - net | 10,895,609 | 10,945,360 | 3,917,256 | 4,260,314 |
| Cost of sales | 8,449,672 | 8,953,475 | 2,978,543 | 3,333,399 |
| Gross Profit | 2,445,937 | 1,991,885 | 938,713 | 926,915 |
| Distribution costs | (169,110) | (153,367) | (67,140) | (59,384) |
| Administrative expenses | (407,317) | (331,209) | (137,096) | (109,984) |
| | (576,427) | (484,576) | (204,236) | (169,368) |
| Other income | 10 844,650 | 631,086 | 254,773 | 233,099 |
| Operating Profit | 2,714,160 | 2,138,395 | 989,250 | 990,646 |
| Finance costs | (3,394) | (3,605) | (1,959) | (1,281) |
| Other charges | 11 (735,146) | (146,682) | (18,586) | (68,056) |
| | (738,540) | (150,287) | (20,545) | (69,337) |
| Profit before taxation | 1,975,620 | 1,988,108 | 968,705 | 921,309 |
| Taxation | (458,266) | (500,354) | (263,843) | (243,363) |
| Profit after taxation | 1,517,354 | 1,487,754 | 704,862 | 677,946 |
| | Rupees | | Rupees | |
| Basic and diluted earnings per share | 12 18.73 | 18.36 | 8.70 | 8.37 |

The annexed notes from 1 to 15 form an integral part of this condensed interim financial information.


Asif Rizvi
Chief Executive


Sohail P. Ahmed
Vice Chairman

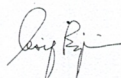
Thal Limited

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED MARCH 31, 2016 (UN-AUDITED)

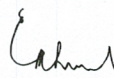
Celebrating our
50th
year

| Note | Nine Months ended | | Quarter ended | |
|---|--|--|--|--|
| | March 31, 2016 (Rupees in thousands) | March 31, 2015 (Rupees in thousands) | March 31, 2016 (Rupees in thousands) | March 31, 2015 (Rupees in thousands) |
| Profit after taxation | 1,517,354 | 1,487,754 | 704,862 | 677,946 |
| Other comprehensive income | | | | |
| Item to be reclassified to profit and loss account in subsequent periods: | | | | |
| Gain on revaluation of available for sale investments | (31,229) | (4,748) | (15,327) | (32,191) |
| Total comprehensive income for the period | <u>1,486,125</u> | <u>1,483,006</u> | <u>689,535</u> | <u>645,755</u> |

The annexed notes from 1 to 15 form an integral part of this condensed interim financial information.



Asif Rizvi
Chief Executive



Sohail P. Ahmed
Vice Chairman

Thal Limited

CONDENSED INTERIM CASH FLOW STATEMENT FOR THE PERIOD ENDED MARCH 31, 2016 (UN-AUDITED)

March 31,
2016
(Rupees in thousands)

March 31,
2015

CASH FLOWS FROM OPERATING ACTIVITIES

| | | |
|---|------------------|------------------|
| Profit before taxation | 1,975,620 | 1,988,108 |
| Adjustments for non-cash charges and other items: | | |
| Depreciation | 85,804 | 84,967 |
| Finance costs | 3,394 | 3,605 |
| Profit earned on call deposits and short term investments | (158,645) | (62,373) |
| Liabilities no longer payable written back | (487) | - |
| Gain on revaluation of investments at fair value through profit and loss (24,550) | (32,751) | - |
| Dividend income | (613,472) | (469,066) |
| Reversal for impairment of debts | 38,339 | 9,317 |
| Provision for retirement benefits | 3,865 | 3,255 |
| Gain on disposal of property, plant and equipment | (7,188) | (5,957) |
| | <u>(672,940)</u> | <u>(482,171)</u> |
| | 1,302,680 | 1,505,937 |
| (Increase) / decrease in current assets | | |
| Stores, spares and loose tools | 4,363 | (4,883) |
| Stock-in-trade | (842,453) | (148,701) |
| Trade debts | (244,163) | (528,044) |
| Loans, advances, deposits, prepayments and other receivables | (81,469) | (11,543) |
| Increase / (decrease) in current liabilities | | |
| Trade and other payables | 592,368 | (146,351) |
| Sales tax payable | 14,397 | 89,568 |
| | <u>(556,957)</u> | <u>(749,954)</u> |
| Cash used in operations | 745,723 | 755,983 |
| Finance costs paid | (3,449) | (3,042) |
| Retirement benefits paid | (5,126) | (4,130) |
| Income tax paid | (406,509) | (295,115) |
| Net cash generated from operating activities | 330,639 | 453,695 |

CASH FLOWS FROM INVESTING ACTIVITIES

| | | |
|---|--------------------|------------------|
| Fixed capital expenditure | (87,427) | (84,012) |
| Long term loans and deposits | (3,543) | 1,401 |
| Dividends received | 613,472 | 469,066 |
| Profit received | 155,778 | 62,077 |
| Proceeds from disposal of property, plant and equipment | 10,326 | 9,769 |
| Investment in equities | (502,499) | (385,829) |
| Short term investments purchased | (1,356,577) | (848,803) |
| Net cash used in investing activities | <u>(1,170,471)</u> | <u>(776,331)</u> |

CASH FLOWS FROM FINANCING ACTIVITIES

| | | |
|---------------------------------------|------------------|------------------|
| Dividends paid | (665,512) | (202,257) |
| Net cash used in financing activities | <u>(665,512)</u> | <u>(202,257)</u> |

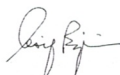
NET DECREASE IN CASH AND CASH EQUIVALENTS

CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD

CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD

| | | |
|------------------------|------------------|------------------|
| | (1,505,344) | (524,893) |
| | 3,317,871 | 2,129,337 |
| | <u>1,812,527</u> | <u>1,604,444</u> |
| Cash and bank balances | 567,947 | 474,216 |
| Short-term investments | 1,249,961 | 1,140,558 |
| Running finance | (5,381) | (10,330) |
| | <u>1,812,527</u> | <u>1,604,444</u> |

The annexed notes from 1 to 15 form an integral part of this condensed interim financial information.



Asif Rizvi
Chief Executive



Sohail P. Ahmed
Vice Chairman

Thal Limited

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED MARCH 31, 2016



| | RESERVES | | | | | Total Equity |
|--|--------------------------------------|-----------------|-----------------|-----------------------|--|--------------|
| | Issued, subscribed & paid-up capital | Capital Reserve | General Reserve | Unappropriated profit | Gain / (loss) on changes in fair value of available for sale investments | |
| | (Rupees in '000) | | | | | |
| Balance as at June 30, 2014 (Audited) | 405,150 | 55,704 | 7,906,999 | 956,900 | 93,986 | 9,418,739 |
| Profit for the period | - | - | - | 1,487,754 | - | 1,487,754 |
| Other comprehensive income | - | - | - | - | (4,748) | (4,748) |
| Total comprehensive income | - | - | - | 1,487,754 | (4,748) | 1,483,006 |
| Transfer to general reserve | - | - | 754,000 | (754,000) | - | - |
| <u>Transaction with owners, recorded directly in equity</u> | | | | | | |
| Final dividend @ Rs. 2.50/= per share for the year ended June 30, 2014 | - | - | - | (202,575) | - | (202,575) |
| Interim dividend @ Rs. 3.75/= per share for the period ended December 31, 2014 | - | - | - | (303,863) | - | (303,863) |
| Balance as at March 31, 2015 (Un-Audited) | 405,150 | 55,704 | 8,660,999 | 1,184,216 | 89,238 | 10,395,307 |
| Balance as at June 30, 2015 (Audited) | 405,150 | 55,704 | 8,660,999 | 1,541,512 | 108,505 | 10,771,870 |
| Profit for the period | - | - | - | 1,517,354 | - | 1,517,354 |
| Other comprehensive income | - | - | - | - | (31,229) | (31,229) |
| Total comprehensive income | - | - | - | 1,517,354 | (31,229) | 1,486,125 |
| Transfer to general reserve | - | - | 1,136,000 | (1,136,000) | - | - |
| <u>Transaction with owners, recorded directly in equity</u> | | | | | | |
| Final dividend @ Rs. 5.00/= per share for the year ended June 30, 2015 | - | - | - | (405,150) | - | (405,150) |
| Interim dividend @ Rs. 3.75/= per share for the period ended December 31, 2015 | - | - | - | (303,863) | - | (303,863) |
| Balance as at March 31, 2016 (Un-Audited) | 405,150 | 55,704 | 9,796,999 | 1,213,853 | 77,276 | 11,548,982 |

The annexed notes from 1 to 15 form an integral part of this condensed interim financial information.

Asif Rizvi
Chief Executive

Sohail P. Ahmed
Vice Chairman



Thal Limited

SELECTED EXPLANATORY NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED MARCH 31, 2016 (UN-AUDITED)

1 THE COMPANY AND ITS OPERATIONS

- 1.1 Thal Limited (the Company) was incorporated on January 31, 1966 as a public company limited by shares under the Companies Act, 1913 (now the Companies Ordinance, 1984) and is listed on the Pakistan Stock Exchange.

The Company is engaged in the manufacture of jute goods, engineering goods, papersack and laminate sheets. The Jute operation is at Muzaffargarh, engineering operation at Karachi, papersack operation at Hub and Gadoon and laminate operation located at Hub. The registered office of the Company is situated at 4th Floor, House of Habib, 3 Jinnah Co-operative Housing Society, Block 7/B, Sharaf Faisal, Karachi.

- 1.2 This unconsolidated condensed interim financial information is separate financial information of the Company in which investments in subsidiaries and associates are accounted for on the basis of direct equity interest and are not consolidated or accounted for using equity method.

2 BASIS OF PREPARATION

- 2.1 This unconsolidated condensed interim financial information has been prepared in accordance with the requirements of the International Accounting Standard (IAS) - 34, "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

- 2.2 This unconsolidated condensed interim financial information does not include all the information and disclosure required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2015.

3 ACCOUNTING POLICIES

The accounting policies adopted in the preparation of this condensed interim financial information are consistent with those followed in the preparation of the Company's annual financial statements for the year ended June 30, 2015 except that the Company has adopted certain amended International Financial Reporting Standards (as referred to in note 6 to the financial statements for the year ended June 30, 2015 other than those yet to be notified by the SECP for the purpose of applicability in Pakistan). The adoption of such amended standards and interpretation did not have any effect on this condensed interim financial information.

4 PROPERTY, PLANT AND EQUIPMENT

| | Note | March 31, 2016 (Un-audited) (Rupees in thousands) | June 30, 2015 (Audited) (Rupees in thousands) |
|--------------------------|------|--|--|
| Operating fixed assets | 4.1 | 596,421 | 578,052 |
| Capital work-in-progress | 4.2 | 1,800 | 21,152 |
| | | <u>598,221</u> | <u>599,204</u> |

Thal Limited

- 4.1 The following additions and deletions were made in operating fixed assets during the period:

| | Additions at cost | | Deletions on book value | |
|-------------------------------|----------------------|---------------|----------------------------|--------------|
| | March 31, | | March 31, | |
| | 2016 | 2015 | 2016 | 2015 |
| | (Un-audited) | | (Un-audited) | |
| | (Rupees in '000) | | | |
| Operating Fixed Assets | | | | |
| Plant and machinery | 45,354 | 36,387 | 634 | - |
| Furniture and fittings | 492 | 747 | 34 | - |
| Vehicles | 2,739 | 22,686 | 2,349 | 3,798 |
| Office and mills equipment | 20,900 | 2,318 | 81 | 14 |
| Computer equipment | 5,394 | 18,837 | 40 | - |
| Jigs and fixtures | 29,920 | 2,590 | - | - |
| | <u>104,799</u> | <u>83,565</u> | <u>3,138</u> | <u>3,812</u> |

- 4.2 During the period, capital work in progress amounting to Rs. 38.057 million (March 31, 2015 : Rs. 42.068 million) was transferred to owned assets.

| Note | March 31, 2016 | June 30, 2015 |
|--|-----------------------|------------------|
| | (Un-audited) | (Audited) |
| | (Rupees in thousands) | |
| 5 LONG-TERM INVESTMENTS | | |
| Investment in related parties | | |
| Subsidiaries, un-quoted - at cost | | |
| Noble Computer Services (Private) Limited | 1,086 | 1,086 |
| Pakistan Industrial Aids (Private) Limited | 10,000 | 10,000 |
| Habib METRO Pakistan (Private) Limited | 2,789,223 | 2,789,223 |
| A-One Enterprises (Private) Limited | 61,395 | 61,395 |
| Thal Boshoku Pakistan (Private) Limited | 104,500 | 104,500 |
| Makro Habib Pakistan Limited | 223,885 | 223,885 |
| Thal Power (Private) Limited | 100 | 100 |
| | <u>3,190,189</u> | <u>3,190,189</u> |
| Associates - at cost | | |
| Quoted | | |
| Indus Motor Company Limited | 48,900 | 48,900 |
| Habib Insurance Company Limited | 561 | 561 |
| Agriauto Industries Limited | 9,473 | 9,473 |
| Shabbir Tiles and Ceramics Limited | 21,314 | 21,314 |
| | <u>80,248</u> | <u>80,248</u> |
| Un-Quoted | | |
| METRO Habib Cash & Carry Pakistan (Private) Limited (MHCCP) | 284,105 | 284,105 |
| Other investments - available for sale | | |
| Quoted - at fair value | | |
| Habib Sugar Mills Limited | 59,666 | 78,112 |
| GlaxoSmithKline (Pakistan) Limited | 407 | 328 |
| Dynea Pakistan Limited | 31,454 | 40,032 |
| Allied Bank Limited | 16,727 | 18,171 |
| Habib Bank Limited | 11,170 | 14,010 |
| | <u>119,424</u> | <u>150,653</u> |
| Un-Quoted - at cost | | |
| Sindh Engro Coal Mining Company Limited | 862,499 | 360,000 |
| | <u>4,536,465</u> | <u>4,065,195</u> |

- 5.1 The Company holds a put option with respect to its holding in MHCCP whereby, if MHCCP does not achieve specified financial performance targets, the Company may require Metro Cash and Carry International Holding BV to acquire the shares of MHCCP at a price to be determined on the basis of a predefined mechanism. The put option is exercisable from June 27, 2014 to June 26, 2019 subject to certain conditions.

Thal Limited

| | Note | March 31, 2016 (Un-audited) (Rupees in thousands) | June 30, 2015 (Audited) |
|-------------------------|------|--|-------------------------------|
| 6 STOCK-IN-TRADE | | | |
| Raw material | | | |
| In hand | | 1,546,449 | 1,451,245 |
| In transit | | 506,739 | 401,582 |
| Work-in-process | | 217,550 | 192,326 |
| Finished goods | | 866,744 | 249,876 |
| | 6.1 | <u>3,137,482</u> | <u>2,295,029</u> |

- 6.1 This includes items amounting to Rs. 495.682 million (June 30, 2015 : Rs. 592.848) carried at net realizable value. [Cost Rs. 557.375 million (June 30, 2015 : Rs. 648.972 million)]

7 SHORT TERM INVESTMENTS

- 7.1 This represents investment in Term Deposit Receipts amounting to Rs.1,331.741 million (June 30, 2015: Rs. 2,804.959 million), Government Treasury Bills amounting to Rs.449.659 million (June 30, 2015: Rs. 199.282) and mutual funds amounting to Rs. 860.277 million (June 30, 2015: NIL).
- 7.2 Term deposit receipts include Rs. 810.891 million (June 30, 2015: Rs. 2,500.909 million) maintained with Habib Metropolitan Bank, a related party.

| | Note | March 31, 2016 (Un-audited) (Rupees in thousands) | June 30, 2015 (Audited) |
|---|------|--|-------------------------------|
| 8 INCOME TAX - NET | | | |
| Group tax relief adjustments | 8.1 | 866,474 | 593,466 |
| Income tax provisions less tax payments - net | | <u>(725,641)</u> | <u>(454,325)</u> |
| | | <u>140,833</u> | <u>139,141</u> |

- 8.1 This includes the following:

| | | | |
|---|-------|----------------|----------------|
| Group relief u/s 59B of the Income Tax Ordinance, 2001 | 8.1.1 | 593,466 | 593,466 |
| Group taxation adjustment u/s 59AA of the Income Tax Ordinance, 2001 | 8.1.2 | <u>273,008</u> | - |
| | | <u>866,474</u> | <u>593,466</u> |

- 8.1.1 In terms of the provisions of Section 59B of the Income Tax Ordinance, 2001 (the Ordinance), a subsidiary company may surrender its tax losses in favour of its holding company for set off against the income of its holding Company subject to certain conditions as prescribed under the Ordinance.

Accordingly, the Company has adjusted its tax liabilities for the tax years 2008-2010 by acquiring the losses of its subsidiary company and consequently an aggregate sum of Rs. 593.466 million equivalent to the tax value of the losses acquired has been paid to the subsidiary company.

There was no change in the status of assessments of the Company for the tax years 2008 to 2010 as reported in the annual financial statements for the year ended June 30, 2015.

- 8.1.2 In terms of provision of Section 59AA of the Ordinance, the Company has opted for group taxation with its wholly owned subsidiary, Makro-Habib Pakistan Limited, effective from 1 July 2015 and adjusted its tax liabilities on account of taxable loss of its subsidiary company.

Thal Limited

9 CONTINGENCIES AND COMMITMENTS

9.1 Contingencies

There were no material changes in the status of contingencies as reported in the annual financial statements for the year ended June 30, 2015 except the following:

9.1.1 Letter of guarantees issued by banks on behalf of the company amount to Rs. 2,108.317 million (June 30, 2015 : Rs. 21.315 million). These include a Standby Letter of Credit (SBLC) amounting to Rs. 2.083 billion issued by United Bank Limited favoring Habib Bank Limited as Intercreditor Agent and Sindh Engro Coal Mining Company Limited (SECMCL) as Project Company for balance equity participation of the Company. The term of SBLC is 42 months and its amount will reduce as and when the Company injects equity in SECMCL.

9.1.2 Post dated cheques issued to Collector of Customs amounts to Rs. 172.762 million (June 30, 2015 : Rs. 166.379 million).

9.2 Commitments

9.2.1 Letter of credits outstanding for raw material and spares amounts to Rs. 1,100.639 million (June 30, 2015 : Rs. 1,237.316 million).

9.2.2 Commitments for rentals under ljarah agreements in respect of vehicles amount to Rs. 7.814 million (June 30, 2015: Rs. 2.429 million).

10 OTHER INCOME

This includes dividend income amounting to Rs. 613.472 million (March 31, 2015: 469.066 million) and profit on call deposits & short term investments amounting to Rs. 183.195 million (March 31, 2015: Rs. 108.292 million).

11 OTHER CHARGES

Further to the matters reported in Note 25.1.3 of the audited financial statements for the year ended June 30, 2015, as a consequence of the dismissal of the Review Petition by the Honorable Supreme Court of Pakistan (SCP) dated August 27, 2015, the Saddar Store of the subsidiary company, Makro Habib Pakistan Limited (MHPL), was closed down on September 11, 2015. Accordingly, the Operation Agreement with Metro Habib Cash & Carry Pakistan (Private) Limited (MHCCP) stands terminated.

MHPL was required to make a payment of Rs. 792 million to MHCCP on account of the closure of Saddar Store, and in the event that MHPL failed to make such payment, the Company had agreed that it would make the payment of the same to MHCCP.

In order to make this payment of Rs. 792 million to MHCCP, MHPL from its own resources arranged an amount of Rs. 204 million and the Company, in January 2016, provided an interest free loan of Rs. 598 million to MHPL in order to cover the balance and discharge its obligation as aforesaid; an amount of Rs. 10 million was received from MHPL shortly thereafter.

The Company reversed a charge of Rs. 194 million in December 2015 and a further amount of Rs. 598 million was reversed in March 2016. As a matter of prudence, the aforesaid funding of Rs 588 million provided to MHPL has been fully impaired in March 2016.

| | 3 months 31-Mar-16 | 9 months 31-Mar-16 | 9 months 31-Mar-15 |
|---|-----------------------|-----------------------|-----------------------|
| | Rupees in '000 | | |
| Provision for closure of MHPL Saddar Store - Sep 2015 | - | 792,000 | - |
| Reversal of provision regarding MHPL - Dec 2015 | - | (194,000) | - |
| Reversal of provision regarding MHPL - Mar 2016 | (598,000) | (598,000) | - |
| Impairment of loan given to MHPL - Mar 2016 | 588,000 | 588,000 | - |
| Subtotal | (10,000) | 588,000 | - |
| WPPF | 20,332 | 106,139 | 106,108 |
| WWF | 8,254 | 41,007 | 40,574 |
| Total | 18,586 | 735,146 | 146,682 |

On an application filed by Army Welfare Trust in respect of the cancellation of sub-lease of the Saddar Store Land, the SCP has restored the review petition in its order dated December 9, 2015.

Thal Limited

| | | Nine months ended | |
|---|--|-------------------------------|-------------------|
| | | March 31, 2016 | March 31, 2015 |
| | | (Un-audited) | |
| | | (Rupees in thousands) | |
| 12 BASIC AND DILUTED EARNINGS PER SHARE | | | |
| Profit after taxation | | <u>1,517,354</u> | <u>1,487,754</u> |
| | | Number of shares in thousands | |
| Weighted average number of ordinary shares of Rs. 5/- each in issue | | <u>81,030</u> | <u>81,030</u> |
| | | Rupees | |
| Basic and diluted earnings per share | | <u>18.73</u> | <u>18.36</u> |

13 TRANSACTIONS WITH RELATED PARTIES

Related parties of the Company comprise companies with common directorship, retirement funds, directors and key management personnel. Detail of transactions with related parties during the period are as follows:

| Relationship | Nature of transactions | March 31, 2016 | March 31, 2015 |
|---------------------------------|---|-----------------------|-------------------|
| | | (Un-audited) | |
| | | (Rupees in thousands) | |
| Subsidiaries | Professional Services acquired | 73,909 | 60,773 |
| | Purchase of goods | 25,773 | 33,640 |
| | Supplies purchased | 6,424 | 22,744 |
| | Rent received | 3,873 | 3,768 |
| | Service Fee | 18,900 | - |
| Associates | Sales of goods | 6,767,136 | 5,942,899 |
| | Insurance premium | 20,128 | 19,306 |
| | Purchase of assets | 2,749 | 16,495 |
| | Purchase of goods | 128,049 | 85,800 |
| | Supplies purchased | 16,671 | - |
| | Insurance claim received | 228 | 9,094 |
| | Mark-up and bank charges paid | 1,785 | 3,355 |
| | Profit received on deposits | 144,631 | 62,093 |
| | Rent paid | 599 | 800 |
| Employee benefit plans | Contribution to provident fund | 23,872 | 29,113 |
| | Contribution to retirement benefit fund | 4,113 | 3,634 |
| Key management personnel | Key management personnal compensation | 119,170 | 76,409 |

Thal Limited

March 31,
2016
(Un-audited)
(Rupees in thousands)

June 30,
2015
(Audited)

Balances

| | | |
|--|---------|---------|
| Receivable from associates in respect of trade debts | 467,316 | 329,261 |
| Other receivables from subsidiaries | 1,260 | 2,383 |
| Other receivables from associates | 26 | 160 |
| Bank balances with associates | 462,800 | 373,066 |
| Payable to subsidiaries in respect of group tax adjustment | 273,008 | - |
| Payable to subsidiaries in respect of trade and other payables | 108 | 7,175 |
| Payable to associates in respect of trade and other payables | 16,478 | 9,236 |
| Payable to associate in respect of short term borrowings | 1,985 | 13,921 |

13.1 The investments in related parties are disclosed in note 5 and 7 of the condensed interim financial information.

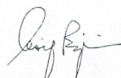
14 GENERAL

14.1 Figures have been rounded off to the nearest thousands.

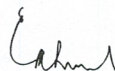
14.2 Corresponding figures have been re-arranged and reclassified, wherever necessary. However, there were no significant reclassifications / rearrangement to report.

15 DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorised for issue on April 27, 2016 by the Board of Directors of the Company.



Asif Rizvi
Chief Executive



Sohail P. Ahmed
Vice Chairman

Thal Limited

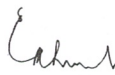
CONSOLIDATED CONDENSED INTERIM BALANCE SHEET

AS AT MARCH 31, 2016

| | Note | March 31, 2016 (Un-audited) (Rupees in thousands) | June 30, 2015 (Audited) |
|--|------|--|-------------------------------|
| ASSETS | | | |
| NON-CURRENT ASSETS | | | |
| Property, plant and equipment | 4 | 1,014,623 | 1,285,391 |
| Intangible assets | | 8,068 | 8,713 |
| Investment property | | 7,011,487 | 7,176,769 |
| Long-term investments | 5 | 2,762,453 | 2,132,047 |
| Long-term loans and deposits | | 13,892 | 11,803 |
| Long-term prepayments | | 54,920 | 55,946 |
| Deferred tax asset - net | | 163,599 | 28,612 |
| | | <u>11,029,042</u> | <u>10,699,281</u> |
| CURRENT ASSETS | | | |
| Stores, spares and loose tools | | 86,300 | 91,026 |
| Stock-in-trade | 6 | 3,208,954 | 2,543,659 |
| Trade debts | | 1,391,636 | 1,210,643 |
| Loans, advances, deposits, prepayments and other receivables | | 268,559 | 151,654 |
| Short-term investments | 7 | 4,508,328 | 5,053,988 |
| Accrued profit | | 3,046 | 4,053 |
| Income Tax - net | 8 | 194,358 | 173,214 |
| Sales tax refundable | | - | 31,219 |
| Cash and bank balances | | 966,033 | 645,884 |
| | | <u>10,627,214</u> | <u>9,905,340</u> |
| TOTAL ASSETS | | <u><u>21,656,256</u></u> | <u><u>20,604,621</u></u> |
| EQUITY AND LIABILITIES | | | |
| SHARE CAPITAL AND RESERVES | | | |
| Authorised capital | | | |
| 100,000,000 (June 30, 2015: 100,000,000) | | | |
| ordinary shares of Rs.5 each | | <u>500,000</u> | <u>500,000</u> |
| Issued, subscribed and paid-up capital | | | |
| 81,029,909 (June 30, 2015: 81,029,909) | | | |
| ordinary shares of Rs. 5/- each | | 405,150 | 405,150 |
| Share deposit money | | 12 | 12 |
| Reserves | | 13,013,207 | 12,214,199 |
| Equity attributable to equity holders' of the parent | | 13,418,369 | 12,619,361 |
| Non-controlling interest | | 5,920,035 | 5,790,139 |
| | | <u>19,338,404</u> | <u>18,409,500</u> |
| NON-CURRENT LIABILITIES | | | |
| Long term deposits | | 311,633 | 309,708 |
| CURRENT LIABILITIES | | | |
| Trade and other payables | | 1,975,956 | 1,847,549 |
| Short-term borrowings | | 5,420 | 23,807 |
| Deferred income | | 18,701 | 14,002 |
| Accrued markup | | - | 55 |
| Sales tax payable | | 6,142 | - |
| | | <u>2,006,219</u> | <u>1,885,413</u> |
| CONTINGENCIES AND COMMITMENTS | 9 | - | - |
| TOTAL EQUITIES AND LIABILITIES | | <u><u>21,656,256</u></u> | <u><u>20,604,621</u></u> |

The annexed notes from 1 to 16 form an integral part of this consolidated condensed interim financial information.


Asif Rizvi
Chief Executive


Sohail P. Ahmed
Vice Chairman

Thal Limited

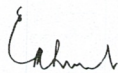
Celebrating our
50th
year

CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED MARCH 31, 2016 (UN-AUDITED)

| | Note | Nine Months ended | | Quarter ended | |
|--|------|--|--|--|--|
| | | March 31, 2016 (Rupees in thousands) | March 31, 2015 (Rupees in thousands) | March 31, 2016 (Rupees in thousands) | March 31, 2015 (Rupees in thousands) |
| Revenue - net | | 12,195,006 | 13,416,970 | 4,172,712 | 5,099,702 |
| Cost of sales | | 9,529,599 | 11,081,384 | 3,158,539 | 4,041,463 |
| Gross Profit | | 2,665,407 | 2,335,586 | 1,014,173 | 1,058,239 |
| Distribution costs | | (177,526) | (183,464) | (69,046) | (69,953) |
| Administrative expenses | | (924,289) | (908,189) | (296,749) | (290,328) |
| | | (1,101,815) | (1,091,653) | (365,795) | (360,281) |
| Other income | 10 | 1,449,382 | 1,365,507 | 489,785 | 450,619 |
| Operating Profit | | 3,012,974 | 2,609,440 | 1,138,163 | 1,148,577 |
| Finance costs | | (5,701) | (14,329) | (2,167) | (4,283) |
| Other charges | 11 | (1,285,439) | (167,206) | (36,817) | (75,824) |
| | | (1,291,140) | (181,535) | (38,984) | (80,107) |
| | | 1,721,834 | 2,427,905 | 1,099,179 | 1,068,470 |
| Share of net profit of associates - after tax | | 571,676 | 268,642 | 199,618 | 136,466 |
| Profit before taxation | | 2,293,510 | 2,696,547 | 1,298,797 | 1,204,936 |
| Taxation | | (495,455) | (767,171) | (177,336) | (333,752) |
| Profit after taxation | | 1,798,055 | 1,929,376 | 1,121,461 | 871,184 |
| Attributable to: | | | | | |
| - Equity holders of the Holding Company | | 1,539,433 | 1,689,195 | 1,001,163 | 781,785 |
| - Non-controlling interest | | 258,622 | 240,181 | 120,298 | 89,399 |
| | | 1,798,055 | 1,929,376 | 1,121,461 | 871,184 |
| | | Rupees | Rupees | Rupees | Rupees |
| Basic and diluted earnings per share attributable to the equity holders of the Holding Company | 12 | 19.00 | 20.85 | 12.36 | 9.65 |

The annexed notes from 1 to 16 form an integral part of this consolidated condensed interim financial information.


Asif Rizvi
Chief Executive

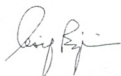

Sohail P. Ahmed
Vice Chairman

Thal Limited

CONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED MARCH 31, 2016 (UN-AUDITED)

| | Nine Months ended | | Quarter ended | |
|---|-------------------------|-------------------------|-------------------------|-----------------------|
| | March 31, 2016 | March 31, 2015 | March 31, 2016 | March 31, 2015 |
| | (Rupees in thousands) | | (Rupees in thousands) | |
| Profit after taxation | 1,798,055 | 1,929,376 | 1,121,461 | 871,184 |
| Other comprehensive income | | | | |
| Items to be reclassified to profit and loss account in subsequent periods: | | | | |
| Loss on revaluation of available for sale investments | (31,229) | (6,080) | (15,327) | (32,191) |
| Items not to be reclassified to profit and loss account in subsequent periods: | | | | |
| Share of actuarial loss on remeasurement of defined benefit plans of associates | (184) | (146) | (90) | (52) |
| Total comprehensive income for the period, net of tax | <u>1,766,642</u> | <u>1,923,150</u> | <u>1,106,044</u> | <u>838,941</u> |
| Attributable to: | | | | |
| - Equity holders of the Holding Company | 1,508,021 | 1,682,969 | 985,747 | 749,542 |
| - Non-controlling interest | 258,621 | 240,181 | 120,298 | 89,399 |
| | <u>1,766,642</u> | <u>1,923,150</u> | <u>1,106,044</u> | <u>838,941</u> |

The annexed notes from 1 to 16 form an integral part of this consolidated condensed interim financial information.



Asif Rizvi
Chief Executive



Sohail P. Ahmed
Vice Chairman

Thal Limited

CONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT FOR THE PERIOD ENDED MARCH 31, 2016 (UN-AUDITED)



| | March 31, 2016 | March 31, 2015 |
|--|-----------------------|-------------------|
| | (Rupees in thousands) | |
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Profit before taxation | 2,293,510 | 2,696,547 |
| Adjustments for non-cash charges and other items: | | |
| Depreciation and Amortization | 307,992 | 335,676 |
| Amortization of long term prepayments | 1,026 | - |
| Share in profit of associates - after taxation | (571,676) | (268,642) |
| Finance costs | 5,302 | 13,905 |
| Profit earned on call deposits and short term investments | (258,195) | (191,689) |
| Profit earned on musharika certificates & treasury bills | - | (13,168) |
| Liabilities no longer payable written back | (487) | - |
| Gain on revaluation of investments at fair value through profit and loss | (24,550) | (32,751) |
| Dividend income | (8,029) | (5,586) |
| Reversal of provision for impairment of trade debts - net | 38,339 | 9,317 |
| Provision for retirement benefits | 3,865 | 3,255 |
| Provision for impairment of building | 249,781 | - |
| Gain on disposal of property, plant and equipment | (3,196) | (6,325) |
| | (259,828) | (155,808) |
| | 2,033,682 | 2,540,739 |
| (Increase) / decrease in current assets | | |
| Stores, spares and loose tools | 4,726 | (10,385) |
| Stock-in-trade | (665,295) | (164,381) |
| Trade debts - unsecured, considered good | (219,332) | (573,456) |
| Loans, advances, deposits, prepayments and other receivables | 182,399 | 17,469 |
| Deferred income | (3,868) | 2,924 |
| Increase / (decrease) in current liabilities | | |
| Trade and other payables | 93,815 | (244,557) |
| Sales tax payable | 12,157 | 85,611 |
| | (595,398) | (886,775) |
| Cash generated from operations | 1,438,284 | 1,653,964 |
| Finance costs paid | (5,357) | (13,342) |
| Retirement benefits paid | (5,126) | (4,130) |
| Income tax paid | (651,392) | (515,297) |
| Net cash generated from operating activities | 776,409 | 1,121,194 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Fixed capital expenditure | (132,099) | (95,013) |
| Long term loans and deposits | (5,705) | 1,401 |
| Dividends received | 420,384 | 240,351 |
| Profit received on call deposits and short term investments | 249,993 | 173,644 |
| Proceeds from disposal of property, plant and equipment | 14,198 | 12,929 |
| Investment in equities | (499,883) | (385,729) |
| Short term investments purchased | (1,441,478) | (1,519,941) |
| Net cash used in investing activities | (1,394,590) | (1,572,358) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Dividends paid | (794,238) | (321,559) |
| Long term deposit | 3,015 | 1,474 |
| Net cash used in financing activities | (791,223) | (320,085) |
| NET DECREASE IN CASH AND CASH EQUIVALENTS | (1,409,404) | (771,249) |
| CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD | 4,983,278 | 3,485,415 |
| CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD | 3,573,874 | 2,714,166 |
| | | |
| Cash and bank balances | 966,033 | 798,753 |
| Short term investments | 2,613,261 | 1,994,652 |
| Short-term running finance | (5,420) | (79,239) |
| | 3,573,874 | 2,714,166 |

The annexed notes from 1 to 16 form an integral part of this consolidated condensed interim financial information.

Asif Rizvi
Chief Executive

Sohail P. Ahmed
Vice Chairman


Thal Limited

CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED MARCH 31, 2016

| | Issued, sub-scribed & paid-up capital | Share deposit money | RESERVES | | | | Gain / (Loss) on changes in fair value of available for sale investments | Non-controlling interest | Total equity |
|--|---------------------------------------|---------------------|-----------------|-----------------|-----------------------|----------|--|--------------------------|--------------|
| | | | Capital reserve | General reserve | Unappropriated profit | | | | |
| (Rupees in '000) | | | | | | | | | |
| Balance as at June 30, 2014 (Audited) | 405,150 | 12 | 67,929 | 7,948,874 | 2,429,917 | 95,321 | 5,664,797 | 16,612,000 | |
| Transactions with owners, recorded directly in equity | | | | | | | | | |
| Final dividend @ Rs. 2.5/= per share for the year ended June 30, 2014 | - | - | - | - | (202,575) | - | - | (202,575) | |
| Interim dividend @ Rs. 3.75/= per share for the period ended December 31, 2014 | - | - | - | - | (303,863) | - | - | (303,863) | |
| Subsidiary Company | | | | | | | | | |
| Final dividend @ Rs. 0.242/- per share for the year ended June 30, 2014 | - | - | - | - | - | - | (32,919) | (32,919) | |
| Interim dividend @ Rs. 0.323/- per share for the period ended September 30, 2014 | - | - | - | - | - | - | (43,939) | (43,939) | |
| Interim dividend @ Rs. 0.312/- per share for the period ended December 31, 2014 | - | - | - | - | - | - | (42,443) | (42,443) | |
| Transfer to revenue reserve | - | - | - | 754,000 | (754,000) | - | - | - | |
| Profit for the period | - | - | - | - | 1,689,195 | - | 240,181 | 1,929,376 | |
| Other comprehensive income | - | - | - | - | - | (6,226) | - | (6,226) | |
| Total comprehensive income | - | - | - | - | 1,689,195 | (6,226) | 240,181 | 1,923,150 | |
| Share Issue Costs | - | - | 18 | - | - | - | - | 18 | |
| Balance as at March 31, 2015 (Un-Audited) | 405,150 | 12 | 67,947 | 8,702,874 | 2,858,674 | 89,095 | 5,785,677 | 17,909,429 | |
| Balance as at June 30, 2015 (Audited) | 405,150 | 12 | 67,929 | 8,702,874 | 3,334,888 | 108,508 | 5,790,139 | 18,409,500 | |
| Transactions with owners, recorded directly in equity | | | | | | | | | |
| Final dividend @ Rs. 2.5/= per share for the year ended June 30, 2015 | - | - | - | - | (405,150) | - | - | (405,150) | |
| Interim dividend @ Rs. 3.75/= per share for the period ended December 31, 2015 | - | - | - | - | (303,863) | - | - | (303,863) | |
| Subsidiary Company | | | | | | | | | |
| Final dividend @ Rs. 0.30/- per share for the year ended June 30, 2015 | - | - | - | - | - | - | (40,811) | (40,811) | |
| Interim dividend @ Rs. 0.313/- per share for the peiod ended September 30, 2015 | - | - | - | - | - | - | (42,579) | (42,579) | |
| Interim dividend @ Rs. 0.333/- per share for the peiod ended December 31, 2015 | - | - | - | - | - | - | (45,335) | (45,335) | |
| Transfer to revenue reserve | - | - | - | 1,136,000 | (1,136,000) | - | - | - | |
| Profit for the period | - | - | - | - | 1,539,434 | - | 258,621 | 1,798,055 | |
| Other comprehensive income | - | - | - | - | - | (31,413) | - | (31,413) | |
| Total comprehensive income | - | - | - | - | 1,539,434 | (31,413) | 258,621 | 1,766,642 | |
| Balance as at March 31, 2016 (Un-Audited) | 405,150 | 12 | 67,929 | 9,838,874 | 3,029,309 | 77,095 | 5,920,035 | 19,338,404 | |

The annexed notes from 1 to 16 form an integral part of this consolidated condensed interim financial information.


Asif Rizvi
Chief Executive


Sohail P. Ahmed
Vice Chairman

Thal Limited



SELECTED EXPLANATORY NOTES TO AND FORMING PART OF THE CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED MARCH 31, 2016 (UN-AUDITED)

1 THE GROUP AND ITS OPERATIONS

- 1.1 Thal Limited (the holding Company) was incorporated on January 31, 1966 as a public company limited by shares under the Companies Act, 1913 (now the Companies Ordinance, 1984) and is listed on the Pakistan Stock Exchange.

The holding company is engaged in the manufacture of jute goods, engineering goods, papersacks and laminate sheets. The registered office of the holding company is situated at 4th Floor, House of Habib, 3 Jinnah Co-operative Housing Society, Block 7/8, Sharae Faisal, Karachi.

The Group comprises of the holding company and its subsidiaries, Noble Computer Services (Private) Limited, Pakistan Industrial Aids (Private) Limited, Makro-Habib Pakistan Limited, A-One Enterprises (Private) Limited, Habib METRO Pakistan (Private) Limited, Thal Boshoku Pakistan (Private) Limited and Thal Power (Private) Limited.

Noble Computer Services (Private) Limited is engaged in providing share registrar and related accounting services, share floatation services, data entry services and internal audit services.

Pakistan Industrial Aids (Private) Limited is engaged in trading of various products.

Makro-Habib Pakistan Limited is engaged in a chain of wholesale / retail cash and carry stores.

A-One Enterprises (Private) Limited owns a land at Multan road, Lahore.

Habib METRO Pakistan (Private) Limited, main business is to own and manage properties.

Thal Boshoku Pakistan (Private) Limited is engaged in the manufacturing of Air cleaner set assembly, Seat track sub assembly and Seat side frame sub assembly for automobiles.

Thal Power (Private) Limited was incorporated on July 3, 2014 and has not yet commenced its operations.

These subsidiaries have been consolidated in this consolidated condensed interim financial information.

2 BASIS OF PREPERATION

This consolidated condensed interim financial information has been prepared in accordance with the requirements of the International Accounting Standard (IAS) - 34, "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

This consolidated condensed interim financial information does not include all the information and disclosures required in the annual consolidated financial statements, and should be read in conjunction with the Group's annual financial statements for the year ended June 30, 2015.

3 ACCOUNTING POLICIES

The accounting policies adopted in the preparation of this consolidated condensed interim financial information are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended June 30, 2015 except that the Group has adopted certain amended International Financial Reporting Standards (as referred to in note 7 to the consolidated financial statements for the year ended June 30, 2015 other than those yet to be notified by the SECP for the purpose of applicability in Pakistan). The adoption of such amended standards and interpretation did not have any effect on this consolidated condensed interim financial information.

Thal Limited

4 PROPERTY, PLANT AND EQUIPMENT

| | Note | March 31, 2016 (Un-audited) (Rupees in thousands) | June 30, 2015 (Audited) (Rupees in thousands) |
|--------------------------|------|--|--|
| Operating fixed assets | 4.1 | 1,012,823 | 1,264,098 |
| Capital work-in-progress | 4.2 | 1,800 | 21,293 |
| | | <u>1,014,623</u> | <u>1,285,391</u> |

4.1 The following additions and deletions were made in operating fixed assets during the period:

| | Additions at cost | | Deletions at book value | |
|-------------------------------|----------------------------------|----------------------|--------------------------------|----------------------|
| | Nine months ended March 31, | | Nine months ended March 31, | |
| | 2016 (Un-audited) | 2015 (Un-audited) | 2016 (Un-audited) | 2015 (Un-audited) |
| | ------(Rupees in thousands)----- | | | |
| Operating fixed assets | | | | |
| Building on freehold land | 440 | 15,490 | - | - |
| Plant and machinery | 45,354 | 129,382 | 634 | - |
| Furniture and fittings | 8,660 | 1,308 | 34 | - |
| Vehicles | 7,305 | 29,031 | 5,004 | 6,576 |
| Office and mills equipment | 20,937 | 7,592 | 81 | 18 |
| Computer equipment | 7,340 | 21,346 | 81 | 10 |
| Jigs and Fixtures | 29,920 | 52,009 | - | - |
| | <u>119,956</u> | <u>256,158</u> | <u>5,834</u> | <u>6,604</u> |

4.2 During the period, capital work in progress amounting to Rs. 38.198 million (March 31, 2015 : 208.508 million) was transferred to owned assets.

| | Note | March 31, 2016 (Un-audited) (Rupees in thousands) | June 30, 2015 (Audited) (Rupees in thousands) |
|--|------|--|--|
|--|------|--|--|

5 LONG-TERM INVESTMENTS

Associates - stated as per equity method

Quoted

| | | |
|------------------------------------|-----------|-----------|
| Indus Motor Company Limited | 1,470,882 | 1,328,049 |
| Habib Insurance Company Limited | 49,602 | 43,951 |
| Agriauto Industries Limited | 234,736 | 223,091 |
| Shabbir Tiles and Ceramics Limited | 25,310 | 26,303 |

Un-Quoted

| | | | |
|---|-----|-----------|-----------|
| METRO Habib Cash & Carry Pakistan (Private) Limited | 5.1 | 1,780,530 | 1,621,394 |
|---|-----|-----------|-----------|

Other investments - available for-sale

Quoted - at fair value

| | | |
|------------------------------------|----------------|----------------|
| Habib Sugar Mills Limited | 59,666 | 78,112 |
| Dyneema Pakistan Limited | 31,454 | 40,032 |
| GlaxoSmithKline (Pakistan) Limited | 407 | 328 |
| Habib Bank Limited | 11,170 | 14,010 |
| Allied Bank Limited | 16,727 | 18,171 |
| | <u>119,424</u> | <u>150,653</u> |

Un-Quoted - at cost

| | | |
|---|------------------|------------------|
| Sindh Engro Coal Mining Company Limited | 862,499 | 360,000 |
| | <u>981,923</u> | <u>510,653</u> |
| | <u>2,762,453</u> | <u>2,132,047</u> |

5.1 The Group holds a put option with respect to its holding in MHCCP whereby, if MHCCP does not achieve specified financial performance targets, the Company may require Metro Cash and Carry International Holding BV to acquire the shares of MHCCP at a price to be determined on the basis of a predefined mechanism. The put option is exercisable from June 27, 2014 to June 26, 2019 subject to certain conditions.

Thal Limited

| | Note | March 31, 2016 (Un-audited) | June 30, 2015 (Audited) |
|--|------|-----------------------------------|-------------------------------|
| 6 STOCK-IN-TRADE | | | |
| Raw material | | | |
| In hand | | 1,576,259 | 1,494,319 |
| In transit | | 532,460 | 406,768 |
| | | 2,108,719 | 1,901,087 |
| Work-in-process | | 217,550 | 192,326 |
| Finished goods | | 884,425 | 456,564 |
| Provision for obsolescence and shrinkage | | (1,740) | (6,318) |
| | | 882,685 | 450,246 |
| | 6.1 | <u>3,208,954</u> | <u>2,543,659</u> |

- 6.1 This includes items amounting to Rs. 497.516 million (June 30, 2015 : Rs. 611.309 million) carried at net realizable value. [Cost Rs. 560.492 million (June 30, 2015 : Rs. 674.722 million)]

7 SHORT TERM INVESTMENTS

- 7.1 This includes investment Term Deposit Receipts amounting to Rs. 3,053.575 million (June 30, 2015 : Rs. 4,748.628 million), Government Treasury bills amounting to Rs. 449.659 million (June 30, 2015: 199.282 million) and mutual funds amounting to Rs. 1,005.093 million (June 30, 2015: NIL).

- 7.2 Term deposit receipts include Rs. 2,532.725 million (June 30, 2015: Rs. 4,440.409 million) maintained with Habib Metropolitan Bank Limited, related party.

| | Note | March 31, 2016 (Un-audited) | June 30, 2015 (Audited) |
|--|-------|-----------------------------------|-------------------------------|
| 8 INCOME TAX - Net | | | |
| Group tax relief adjustments | 8.1 | 866,474 | 593,466 |
| Income Tax provision less tax payments - net | 8.2 | (672,116) | (420,252) |
| | | <u>194,358</u> | <u>173,214</u> |
| 8.1 This includes the following: | | | |
| Group relief u/s 59B of the Income Tax Ordinance, 2001 | 8.1.1 | 593,466 | 593,466 |
| Group taxation adjustment u/s 59AA of the Income Tax Ordinance, 2001 | 8.1.2 | 273,008 | |
| | | <u>866,474</u> | <u>593,466</u> |

- 8.1.1 In terms of the provisions of Section 59B of the Income Tax Ordinance, 2001 (the Ordinance), a subsidiary company may surrender its tax losses in favour of its holding company for set off against the income of its holding Company subject to certain conditions as prescribed under the Ordinance.

Accordingly, the holding Company has adjusted its tax liabilities for the tax years 2008-2010 by acquiring the losses of its subsidiary company and consequently an aggregate sum of Rs. 593.466 million equivalent to the tax value of the losses acquired has been paid to the subsidiary company.

There was no change in the status of assessments of the holding Company for the tax years 2008 to 2010 as reported in the annual financial statements for the year ended June 30, 2015.

- 8.1.2 In terms of provision of Section 59AA of the Ordinance, the holding Company has opted for group taxation with its wholly owned subsidiary, Makro-Habib Pakistan Limited, effective from 1 July 2015 and adjusted its tax liabilities on account of taxable loss of its subsidiary company.

Thal Limited

9 CONTINGENCIES AND COMMITMENTS

9.1 Contingencies

There were no material changes in the status of contingencies as reported in the annual financial statements for the year ended June 30, 2015 except the following:

- 9.1.1 Letter of guarantees issued by banks on behalf of the Group amounts to Rs. 2,129.554 million (June 30, 2015 : Rs. 44.079 million). These include a Standby Letter of Credit (SBLC) amounting to Rs. 2.083 billion issued by United Bank Limited favoring Habib Bank Limited as Intercreditor Agent and Sindh Engro Coal Mining Company Limited (SECMCL) as Project Company for balance equity participation of the Group. The term of SBLC is 42 months and its amount will reduce as and when the Group injects equity in SECMCL.
- 9.1.2 Post dated cheques issued to collector of Customs amounts to Rs. 172.762 million (June 30, 2015 : Rs. 166.379 million)

9.2 Commitments

- 9.2.1 Letter of credits outstanding for raw material and spares amounts to Rs. 1,174.892 million (June 30, 2015 : Rs. 1,282.630 million).
- 9.2.2 Commitments for rentals under Ijarah agreements in respect of vehicles amount to Rs. 10.121 million (June 30, 2015 : Rs. 2.429 million).
- 9.2.3 Commitments for rentals under operating lease agreements in respect of Land amount to Rs. 2,996.555 million (June 30, 2015 : Rs. 3,063.108 million)

10 OTHER INCOME

This includes rental income from investment property amounting to Rs. 1,013.344 million (March 31, 2015: Rs. 937.341 million) and profit on call deposits & short term investments amounting to Rs. 286.742 million (March 31, 2015: Rs. 237.608 million).

11 OTHER CHARGES

Further to the matters reported in Note 29.1.3 of the annual consolidated financial statements for the year ended June 30, 2015, the Saddar Store of the subsidiary company, Makro Habib Pakistan Limited (MHPL), was closed down on September 11, 2015 as a consequence of the dismissal of the Review Petition by the Honorable Supreme Court of Pakistan (SCP) dated August 27, 2015. Accordingly, the Operation Agreement with Metro Habib Cash & Carry Pakistan (Private) Limited (MHCCP) stands terminated.

Included in Other Charges is an amount of Rs. 792 million which was paid in January 2016 by MHPL to MHCCP on account of the closure of Saddar store of MHPL and a further provision of Rs. 323 million has been made in MHPL for impairment of its assets.

On the application filed by Army Welfare Trust in respect of the cancellation of sub-lease of the Saddar Store Land, the SCP has restored the review petition in its order dated December 9, 2015.

Thal Limited

| Nine months ended | |
|-----------------------|-------------------|
| March 31, 2016 | March 31, 2015 |
| (Un-audited) | |
| (Rupees in thousands) | |

12 BASIC AND DILUTED EARNINGS PER SHARE

There is no dilutive effect on the basic earnings per share of the Holding Company, which is based on:

Profit after taxation attributable to the equity holders of the holding company

| | |
|-----------|-----------|
| 1,539,434 | 1,689,195 |
|-----------|-----------|

Number of shares thousands

Weighted average number of ordinary shares of Rs. 5/- each in issue

| | |
|--------|--------|
| 81,030 | 81,030 |
|--------|--------|

Rupees

Basic and diluted earnings per share

| | |
|-------|-------|
| 19.00 | 20.85 |
|-------|-------|

13 TRANSACTIONS WITH RELATED PARTIES

Related parties of the Group comprise companies with common directorship, retirement funds, directors and key management personnel. Detail of transactions with related parties during the period, are as follows:

| Relationship | Nature of transactions | Nine months ended | |
|--------------------------|--|-----------------------|-------------------|
| | | March 31, 2016 | March 31, 2015 |
| | | (Un-audited) | |
| | | (Rupees in thousands) | |
| Associates | Sales | 7,049,456 | 6,096,850 |
| | Professional Services rendered | 103,915 | 97,906 |
| | Rental Income on properties | 1,012,824 | 932,453 |
| | Insurance premium | 22,334 | 21,177 |
| | Purchase of assets | 7,434 | 21,141 |
| | Purchase of goods | 156,148 | 106,153 |
| | Insurance claim received | 228 | 9,094 |
| | Mark-up and bank charges paid | 3,450 | 10,728 |
| | Profit received | 241,835 | 142,108 |
| | Supplies purchased | 3,228 | 956 |
| | Rent Paid | 1,549 | 1,750 |
| Employee benefit plans | Contribution to provident fund | 27,283 | 33,617 |
| | Contribution to retirement benefit fund | 4,113 | 3,634 |
| Key management personnel | Key management personnel compensation | 150,492 | 109,631 |
| | | March 31, 2016 | March 31, 2015 |
| | | (Un-audited) | (Audited) |
| | | (Rupees in thousands) | |
| Balances | | | |
| | Receivable from associates in respect of trade debts | 494,830 | 344,566 |
| | Other receivables from associates | 30,831 | 179 |
| | Bank balances with associates | 486,622 | 398,802 |
| | Payable to associates in respect of trade and other payables | 18,208 | 14,050 |
| | Payable to associate in respect of short term borrowings | 2,024 | 23,172 |

13.1 The investments in related parties are disclosed in note 5 and 7 of the consolidated condensed interim financial information.

14 SEGMENT ANALYSIS

| | Nine months ended | | | | | |
|---|-------------------|---------------------------------------|---------------------------------|------------------|--------------------|-------------------|
| | March 31, 2016 | | March 31, 2015 | | March 31, 2016 | |
| | Engineering | Building material and allied products | Real estate management & others | Elimination | March 31, 2016 | March 31, 2015 |
| SALES REVENUE | <u>8,495,872</u> | <u>7,447,795</u> | <u>805,064</u> | <u>(134,702)</u> | <u>12,195,006</u> | <u>13,416,970</u> |
| SEGMENT RESULT | <u>2,023,138</u> | <u>1,706,312</u> | <u>715,578</u> | <u>-</u> | <u>3,115,000</u> | <u>2,695,229</u> |
| Rupees in thousands | | | | | | |
| Unallocated corporate (expenses) / Income: | | | | | | |
| Administrative & distribution costs | | | | | | |
| Other income | | | | | | |
| Operating profit | | | | | | |
| Finance cost | | | | | <u>(452,349)</u> | <u>(377,969)</u> |
| Other charges | | | | | <u>350,324</u> | <u>292,180</u> |
| Share in profit of associates | | | | | <u>3,012,974</u> | <u>2,609,440</u> |
| Taxation | | | | | <u>(5,701)</u> | <u>(14,329)</u> |
| | | | | | <u>(1,285,439)</u> | <u>(167,206)</u> |
| | | | | | <u>571,676</u> | <u>268,642</u> |
| | | | | | <u>(495,455)</u> | <u>(767,171)</u> |
| | | | | | <u>1,798,055</u> | <u>1,929,376</u> |

| | Quarter ended | | | | | |
|---|------------------|---------------------------------------|---------------------------------|-----------------|------------------|------------------|
| | March 31, 2016 | | March 31, 2015 | | March 31, 2016 | |
| | Engineering | Building material and allied products | Real estate management & others | Elimination | March 31, 2016 | March 31, 2015 |
| SALES REVENUE | <u>3,035,601</u> | <u>1,107,249</u> | <u>78,931</u> | <u>(49,069)</u> | <u>4,172,712</u> | <u>5,099,702</u> |
| SEGMENT RESULT | <u>736,335</u> | <u>179,226</u> | <u>252,069</u> | <u>-</u> | <u>1,167,630</u> | <u>1,185,782</u> |
| Rupees in thousands | | | | | | |
| Unallocated corporate (expenses) / Income: | | | | | | |
| Administrative & distribution costs | | | | | | |
| Other income | | | | | | |
| Operating profit | | | | | | |
| Finance cost | | | | | <u>(152,532)</u> | <u>(125,952)</u> |
| Other charges | | | | | <u>123,065</u> | <u>88,747</u> |
| Share in profit of associates | | | | | <u>1,138,163</u> | <u>1,148,577</u> |
| Taxation | | | | | <u>(2,167)</u> | <u>(4,283)</u> |
| | | | | | <u>(36,817)</u> | <u>(75,824)</u> |
| | | | | | <u>199,618</u> | <u>136,466</u> |
| | | | | | <u>(177,336)</u> | <u>(333,752)</u> |
| | | | | | <u>1,121,461</u> | <u>871,184</u> |

The Engineering segment is engaged in the manufacturing of automotive parts.
The Building material and allied products segment includes jute, papersack and laminate operations.
The Real estate management & others segment includes real estate management, trading and share registrar & management services.

Thal Limited

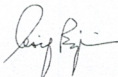
15 GENERAL

15.1 Figures have been rounded off to the nearest thousands.

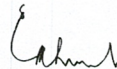
15.2 Corresponding figures have been re-arranged and reclassified, wherever necessary. However, there were no significant reclassifications / rearrangement to report.

16 DATE OF AUTHORISATION FOR ISSUE

This consolidated condensed interim financial information was authorised for issue on April 27, 2016 by the Board of Directors of the Holding Company.



Asif Rizvi
Chief Executive



Sohail P. Ahmed
Vice Chairman

تھل لمیٹڈ

سہ ماہی کے دوران، حبیب میٹروپاکستان پرائیویٹ لمیٹڈ نے دوسری سہ ماہی کیلئے عبوری طور پر 113 ملین روپے کا منافع ادا کیا۔ 11 اپریل 2016ء کو تیسری سہ ماہی کیلئے ہونے والے بورڈ آف ڈائریکٹرز کے اجلاس میں فی شیئر عبوری منافع 0.341 روپے کا اعلان کیا جو کہ 116 ملین روپے بنتا ہے۔

کیش اینڈ کیری بزنس میں اضافے کیلئے کپنی کاروبار کے دیگر مواقع بھی تلاش کر رہی ہے۔

مندہ اینٹرو کول مانتنگ کپنی لمیٹڈ میں سرمایہ کاری

مندہ اینٹرو کول مانتنگ کپنی لمیٹڈ کی مالی بندش 15 اپریل 2016ء کو ہوئی۔ تھل لمیٹڈ نے اسے مزید 502 ملین روپے نقد دیئے جس سے کپنی کی 12.8 عام شیئر ہولڈنگ پر مندہ اینٹرو کول مانتنگ کپنی لمیٹڈ میں مجموعی سرمایہ کاری 862 ملین روپے ہو گئی۔ سرمایہ شامل کرنے کے علاوہ، 2.083 ارب روپے کی ایکویٹی ایس بی ایل سی بھی جاری کی گئی۔

کوئلے کی کان اور بجلی گھر کے مقام پر عارضی قیام گاہ کی تعمیر کیلئے ابتدائی کام شروع ہو چکا ہے۔

معاہدے برائے مشترکہ منصوبہ

بورڈ آف ڈائریکٹرز نے یہ منظوری بھی دی کہ کپنی نووائٹیکس لمیٹڈ کے ساتھ مشترکہ منصوبے کا معاہدہ کر سکتی ہے تاکہ تھر، مندہ میں مشترکہ طور پر 330 میگاواٹ کا کوئلے سے چلنے والا بجلی گھر لگایا جاسکے۔

بلوچستان لیمینٹس ڈویژن

کپنی کی انتظامیہ کو بن مانگے ہی ڈھنیا پاکستان لمیٹڈ سے پیشکش موصول ہوئی کہ کپنی سے اس کا لیمینٹس مینوفیکچرنگ کاروبار خرید لیا جائے جسے عمومی طور پر بلوچستان لیمینٹس ڈویژن کہا جاتا ہے۔ بعد میں ڈھنیا پاکستان لمیٹڈ سے نظر ثانی شدہ پیشکش موصول ہوئی جسے کپنی کے بورڈ آف ڈائریکٹرز نے مسترد کر دیا کیونکہ یہ پیشکش قابل قبول نہیں تھی۔

ڈائریکٹر کا استعفیٰ اور نئے ڈائریکٹر کی شمولیت

جناب مظہر والگی نے 25 فروری 2016 کو بورڈ سے استعفیٰ دیدیا۔ بورڈ نے جناب والگی صاحب کی 22 ماہہ گرانقدر خدمات کو سراہا۔ چیئرمین نے ان کی مستقبل کی کاوشوں کیلئے نیک تمنائوں کا اظہار کیا۔

جناب ایم۔ سلمان برنی کو جناب مظہر والگی صاحب کی جگہ پر نیا ڈائریکٹر مقرر کیا گیا ہے اور ان کا تقرر 25 فروری 2016ء سے قابل عمل ہے۔ چیئرمین نے جناب برنی صاحب کو ان کے تقرر پر مبارکباد دی۔

اعتراف

ہم مشکل اوقات میں خدا تعالیٰ کی طرف سے ملنے والی نعمتوں پر اس کے شکر گزار ہیں اور اپنی کامیابیوں پر اپنے سارفین، ڈیلرز، بینکرز، جوائنٹ ونپھر ز اور ٹیکیکل شرکاء کو سراہتے ہیں کہ انہوں نے کپنی پر اعتماد کیا اور تعاون کیا۔ ہم اپنی ٹیم کے تمام ممبران کی کوششوں کو بھی سراہتے ہیں جنہوں نے لگن اور محنت کے ساتھ یہ نتائج حاصل کیے۔

منجانب بورڈ

کراچی



مورخہ 27 اپریل 2016

(آصف رضوی)

چیف ایگزیکٹو

تھل ملیٹڈ

ہمیں توقع ہے کہ ہمارے صارفین کی پچھریک (کاغذی تھیلوں) کی طلب بدستور برقرار رہے گی۔ دوسری جانب تیل کی کم قیمتوں سے سبکی ہوئی پوٹی پر وپاٹیلین کی صنعت کو بھی فائدہ ہو گا اور اس سے مارکیٹ کے ایک بڑے حصے کیلئے قیمتوں میں کمی واقع ہوگی۔

سینٹریل آئل اینڈ گیس کمپنی

اگرچہ مارکیٹ اتار چڑھاؤ کا شکار رہی لیکن مجموعی طور پر اس شعبے میں کچھ بہتری آئی ہے اور اسی لیے سہ ماہی کے دوران کاروبار میں مثبت رجحان دیکھنے کو ملا۔ مستقبل کی طرف دیکھتے ہوئے، توقع ہے کہ کچھ کواپنی کامیابیوں میں تسلسل دیکھنے کو ملے گا۔

بڑی سی ملکوں اور خطے میں عدم استحکام کے باعث، برآمدی شعبے نے متوقع کارکردگی کا مظاہرہ نہیں کیا۔ کچھ اپنی مصنوعات کیلئے نئی منڈیاں تلاش کر رہی ہے۔

مقامی مارکیٹ میں، فارمائیٹ کو بدستور مختلف غیر درآمدی (ان ڈاکیومنٹڈ) شعبوں سے سخت مقابلے کا سامنا ہے اور انتظامیہ اپنے بہترین اور معیار کا خیال رکھنے والے ایسے صارفین پر توجہ مرکوز رکھتے ہوئے اس چیلنج سے نمٹنے کی کوشش کر رہی ہے جو بدستور فارمائیٹ پر اس کی ریج، معیار، تنوع اور بعد از فروخت کی سہولت کی وجہ سے انحصار کر رہے ہیں۔

کاروباری امکانات مثبت ہیں اور گزشتہ سہ ماہی کی شرح نمو کا سال کے باقی عرصہ کے دوران بھی وہی رہنے کا امکان ہے۔

ذیلی ادارے

تھل بوشو کپا کستان پرائیویٹ لمیٹڈ

کچھ کی آمدنی میں اضافہ ہوا ہے اور گزشتہ سال کے اسی عرصہ کے دوران ادارے کا قبل از ٹیکس منافع 38.5 ملین روپے زیادہ رہا۔ اس کی بنیادی وجہ صارفین کی جانب سے بڑھتی طلب اور آپریٹنگ اخراجات پر زبردست کنٹرول ہے۔

تیسری سہ ماہی کے دوران، کچھ کیو آئی آر ایس کی طرف سے تین سرٹیفیکیٹس (امداد) ملیں۔ ان میں کواپنی سینیٹ سسٹم (آئی ایس او، 9001) انوائزمنٹ مینجمنٹ سسٹم (آئی ایس او 14001) اور آکیوپیشنل ہیلتھ اینڈ سیفٹی اسمتھ (اوائچ ایس اے ایس 18001) شامل ہیں۔

کچھ کی توجہ پیداوار میں بہتری اور فیکلہ قابو کرنے پر مرکوز رہی۔ صارفین کو اشیاء کی ترسیل کے تمام اہداف بروقت اور بغیر کسی نقص کے پورے کیے گئے اور سہ ماہی کے دوران صارفین کی جانب سے کاروبار کو بہتر درجہ بندی دی گئی۔

2016ء کیلئے امکانات انتہائی روشن ہیں اور کارکردگی کے لحاظ سے کاروبار میں تیزی کا رجحان دیکھنے کو ملے گا۔

میکرو حبیب پاکستان لمیٹڈ

سپریم کورٹ آف پاکستان نے نظر ثانی کی درخواست مسترد کر دی اور نتیجتاً میکرو حبیب پاکستان کا صدر میں قائم اسٹور 11 ستمبر 2015ء کو بند کر دیا گیا اور ایم ایچ بی ایل اور میٹرو حبیب کیش اینڈ کیمری پاکستان پرائیویٹ لمیٹڈ کے درمیان آپریشن اینگریمنٹ منسوخ ہو چکا ہے۔ نتیجتاً، میکرو حبیب پاکستان لمیٹڈ نے اسی آپریشن اینگریمنٹ کے تحت 792 ملین روپے کی واجب الادا رقم میٹرو حبیب کیش اینڈ کیمری پاکستان پرائیویٹ لمیٹڈ کو ادا کی۔

سپریم کورٹ نے 9 دسمبر 2015ء کو آر جی ویلیفیر ٹرسٹ (اے ڈی بیوٹی) کی درخواست قبول کرتے ہوئے ماضی میں ناقابل سماعت کی بنیاد پر مسترد کی گئی جائزہ پیشین بحال کی۔ 2 فروری 2016ء کو ہونے والی آخری سماعت اور اے ڈی بیوٹی کی نظر ثانی درخواست کا جائزہ لیتے ہوئے تبصرہ کیا کہ میکرو حبیب پاکستان لمیٹڈ اور وزارت دفاع کو قابلیت پر اپنے اپنے دلائل پیش کرنے کی اجازت ہوگی کیونکہ یہ دونوں اے ڈی بیوٹی کی درخواست میں مدعا علیہ ہیں۔

حبیب میٹرو پاکستان پرائیویٹ لمیٹڈ

حبیب میٹرو پاکستان پرائیویٹ لمیٹڈ کا بنیادی کاروبار جائیداد و املاک کا انصرام ہے اور اس کی 90 فیصد آمدنی کرایے سے حاصل ہوتی ہے۔ اس میں کچھ کا حصہ 60 فیصد ہے۔ زیر جائزہ سہ ماہی کے دوران، حبیب میٹرو پاکستان پرائیویٹ لمیٹڈ کی آمدنی 375 ملین روپے تھی جبکہ ٹیکس کے بعد منافع 193 ملین روپے رہا۔

تھل ملیٹڈ

موجودہ اداروں کو یہ سہولت نہیں دی گئی کہ وہ نئے ماڈلز متعارف کرا سکیں اور یہ بات موجودہ اسمبلر ز کھینٹے فائدہ مند نہیں ہے۔ اس کے علاوہ استعمال شدہ گاڑیوں کی درآمد کے حوالے سے بھی پالیسی میں کوئی تبدیلی نہیں کی گئی جس سے آؤ اینڈ سٹری کو نقصان کا سلسلہ جاری رہے گا۔ آؤ اینڈ سٹری کی جانب سے استعمال کیے جانے والے ذیلی سامان کی درآمد پر کمٹ ڈیوٹی میں 5 سے 10 فیصد اضافے اور خام مال اور ذیلی سامان کی درآمد پر اضافی 15 فیصد ریگولیٹری ڈیوٹی عائد کیے جانے سے بھی منفی اثرات مرتب ہوں گے اور یہ آؤ اینڈ سٹری کھینٹے نقصان دہ ثابت ہوں گے۔

انجینئرنگ کے شعبے نے اس بار بھی توقعات سے بڑھ کر بہتر کارکردگی کا مظاہرہ کیا اور کمپنی کے بعد از ٹیکس منافع میں گزشتہ سال کے اسی عرصے کے مقابلے میں 17 فیصد اضافہ کر کے اپنا حصہ ادا کیا۔ یہ بات قابل ذکر ہے کہ انجینئرنگ کے شعبے نے اسمبلر ز کی بڑھتی ہوئی طلب کے چیلنج کو انتہائی مؤثر انداز سے پورا کیا۔

مستقبل کے امکانات (اؤٹ لک):

تیسری سہ ماہی کی کارکردگی کو مد نظر رکھتے ہوئے، توقع ہے کہ آئندہ سہ ماہی کے دوران گاڑیوں کی بڑھتی طلب کی وجہ سے مزید بہتری آئے گی۔ انجینئرنگ کا شعبہ صارفین کی جانب سے بڑھتی طلب کے چیلنج سے نمٹنے میں کامیاب رہا ہے اور اب یہ شعبہ اپنی اضافی صلاحیتوں کی سطح پر جا کر کام کر رہا ہے اور یہ شعبہ براہ اعتماد ہے کہ وہ بہتر کارکردگی کا سلسلہ جاری رکھے گا۔ لیکن ایف ٹی اے اور پی ٹی اے کے امور پر مختلف ممالک سے گفت و شنید جاری ہے اور وسطی طویل مدتی بنیادوں پر آؤ بزنس کے شعبے پر منفی اثرات مرتب ہو سکتے ہیں۔ کمپنی ایف ٹی اے اور پی ٹی اے کو حتمی شکل دینے جانے سے قبل تمام اسٹیک ہولڈرز کو ساتھ ملانے کھینٹے حکومت کے ساتھ مل کر کام کر رہی ہے۔

کاروباری جائزہ - بلڈنگ منیئر میل اور متعلقہ مصنوعات کا شعبہ

کمپنی کے بلڈنگ منیئر میل اور متعلقہ مصنوعات کے شعبے نے 4 ارب روپے کے مقابلے میں 3 ارب روپے کا وزن اور دریا یعنی گزشتہ سال کے اسی عرصہ کے دوران اس میں 25 فیصد کمی واقع ہوئی۔

جوٹ آپریٹرز (پٹ سن کاروبار)

متحدہ عرصہ کے دوران پٹ سن (جوٹ) کی مقامی صنعت کو مشکلات کا سامنا رہا۔ پانچ ماہ کی بندش کے بعد، بلگادیش کی حکومت نے 3 اپریل 2016ء کو خام پٹ سن (جوٹ) کی درآمد پر عائد پابندی ختم کر دی۔ لیکن، خام پٹ سن کی قیمت میں بدستور اضافہ ہو رہا ہے اور امکان ہے کہ سال کے باقی ماندہ حصے کے دوران بھی صورتحال ایک نئے چیلنج کے طور پر ابھر کر سامنے آئے۔

کمپنی اس چیلنج سے نمٹنے اور کاروبار میں پائیدار اضافے کھینٹے براہ اعتماد ہے۔ اپنی حکمت عملی کے تحت، کمپنی خام پٹ سن کو اس کی دستیابی کے مطابق موثر انداز میں استعمال کرنے کھینٹے بہتری لا رہی ہے اور اپنے آپریٹرز میں ہر سطح پر اخراجات کو قابو کرنے کی بھی کوشش کر رہی ہے۔ گندم کے آئندہ موسم کے دوران مقامی سطح پر فروخت میں اضافے کا امکان ہے اور برآمدی مارکیٹ میں بھی بہتری آسکتی ہے۔

پیپر میک آپریٹرز (کانڈی تھیلوں کا کاروبار)

پیپر میک کے کاروبار میں مثبت تسلسل جاری ہے اور سیمنٹ انڈسٹری کو اپنی مکمل ترسیلات کے دوران سال بہ سال کی بنیاد پر 9.9 فیصد کا فائدہ ہوا ہے، اور امکانات ہیں کہ سال کے باقی عرصہ میں بھی طلب کی شرح برقرار رہے گی۔

صارفین کی تبدیل ہوتی ضروریات کو مد نظر رکھتے ہوئے، کمپنی اپنی چھپائی کی صلاحیتوں میں اضافے اور تھیلوں کے معیار کو بہتر بنانے کی منصوبہ بندی کر رہی ہے۔ بہتر معیار اور چھپائی کھینٹے کمپنی اپنے سرمایہ میں اضافہ کر رہی ہے۔

کاروبار کی قدر میں اضافے کھینٹے انتظامیہ پوری کوشش کر رہی ہے کہ اس کے صارفین کی تعداد میں اضافہ ہو اور کمپنی گوند، پیپر و کاربان، آناؤغیرہ کی شیکنگ میں داخل ہو گئی ہے۔ مزید برآں، معیار میں بہتری کا سلسلہ جاری رہنے کے نتیجے میں پاکستان میں سرگرم بین الاقوامی فاسٹ فوڈ فریڈز جیٹو ز بھی کانڈی تھیلوں کے ترجیحی پلازہ کے طور پر کمپنی کی طرف متوجہ ہو رہی ہیں کیونکہ یہ تھیل نہ صرف ماحول دوست ہیں بلکہ قدرتی طور پر قابل تحلیل (بایو ڈیگرڈ ایبل) بھی ہیں۔

تھل ملیٹڈ ڈائریکٹر کی جائزہ رپورٹ

مکرمی حصص یافتگان،

بورڈ آف ڈائریکٹر کی طرف سے مجھے 31 مارچ 2016 کو ختم ہونے والی سہ ماہی کی جائزہ رپورٹ اور غیر آڈٹ شدہ کیفیت مالیاتی گوشوارے پیش کرتے ہوئے خوشی محسوس ہو رہی ہے۔

مالیاتی جھلکیاں:

روپے ملین میں

| 31 مارچ 2016ء تک ختم ہونے والی مدت تک | 31 مارچ 2015ء تک ختم ہونے والی مدت تک | |
|--|--|----------------------|
| 10.896 | 10.945 | آمدنی |
| 1.976 | 1.988 | منافع قبل از ٹیکس |
| 1.517 | 1.488 | منافع بعد از ٹیکس |
| 18.72 | 18.36 | آمدنی فی شیئر (روپے) |

کارکردگی کا جائزہ:

میٹر و سبب کیش اینڈ کیری پاکستان پرائیویٹ لمیٹڈ کی جانب قرضے کی مد میں 588 ملین روپے کی کمی کے باوجود گزشتہ سال کے مقابلے میں اسی عرصہ کے دوران کمپنی کا قبل از ٹیکس منافع 1.976 ارب روپے رہا۔ نقصان میں کمی کی وجہ یہ تھی کہ آٹوموبائل سیکٹر کو زیادہ فروخت ہوئی اور ساتھ ہی ذیلی کمپنیوں اور اداروں سے زیادہ منافع اور آمدنی حاصل ہوئی۔

زیر جائزہ عرصہ کے دوران کمپنی کا بنیادی اور ڈائریکٹوریٹ فیئر آمدنی (ای پی این ایس) 18.73 روپے رہی جبکہ گزشتہ سال اسی عرصہ کے دوران یہ 18.36 روپے تھی۔

کاروباری جائزہ - انجینئرنگ کا شعبہ

کمپنی کے انجینئرنگ شعبے کی آمدنی 8.5 ارب روپے رہی جبکہ گزشتہ سال اسی عرصہ میں یہ آمدنی 7.4 ارب روپے تھی، اس طرح اس میں 14 فیصد اضافہ دیکھنے کو ملا۔

پاکستان میں گاڑیوں کی اسمبلنگ کے شعبے میں 2015-16 کی تیسری سہ ماہی کے دوران گزشتہ سال کے اسی عرصہ کے مقابلے میں ایک فیصد کی معمولی کمی دیکھنے میں آئی۔ اس کی بنیادی وجہ حکومت پنجاب کی جانب سے ٹیکسی اسکیم بند کرنا ہے۔ لیکن، بہتر ہوتی اقتصادی صورتحال اور بہتری کی جانب کامزوں آٹو فٹنگ کی وجہ سے گاڑیوں کی طلب میں اضافہ ہو رہا ہے اور ٹیکسی اسکیم کے سوا اس میں گزشتہ سال کے مقابلے میں 11 فیصد کا اضافہ ہوا ہے۔ استعمال شدہ گاڑیوں کی درآمد سے آٹو انڈسٹری پر بدستور منفی اثرات مرتب ہو رہے ہیں اور اس میں گزشتہ سال کے مقابلے میں رواں سال کے ابتدائی 9 ماہ کے دوران 70 فیصد یعنی 32 ہزار 452 یونٹس کا اضافہ ہوا ہے۔

حکومت کی جانب سے 2016 تا 2021ء کھلنے والی آٹو و پلیمنٹ پالیسی کا اعلان کیا گیا ہے جس میں گاڑیاں بنانے والے نئے اداروں کو ملک میں زبردست مراعات دینے کا اعلان کیا گیا ہے اور ساتھ ہی انہیں پانچ سال کھلنے والی ڈی کنسل کی درآمد پر کم سے کم ڈیوٹی کے نرخوں اور ایک مرتبہ پلانٹ اور مشینری کی درآمد پر ڈیوٹی فری درآمد کی اجازت دی گئی ہے تاکہ وہ پاکستان میں اپنی مینوفیکچرنگ سہولیات کا آغاز کر سکیں۔ تاہم، گاڑیاں اسمبل کرنے والے

Thal Limited

Corporate Information

Board of Directors

| | |
|---------------------|------------------------|
| Rafiq M. Habib | Chairman |
| Sohail P. Ahmed | Vice Chairman |
| Asif Rizvi | Chief Executive |
| Ali S. Habib | Non-Executive Director |
| Mohamedali R. Habib | Non-Executive Director |
| Salman Burney | Non-Executive Director |
| Asif Qadir | Independent Director |

Chief Financial Officer

Shahid Saleem

Company Secretary

Ali Asghar Moten

Audit Committee

| | |
|---------------------|------------------------|
| Asif Qadir | Chairman - Independent |
| Mohamedali R. Habib | Member |
| Salman Burney | Member |
| Sohail P. Ahmed | Member |

Human Resource & Remuneration Committee

| | |
|---------------|----------|
| Salman Burney | Chairman |
| Ali S. Habib | Member |
| Asif Rizvi | Member |

External Auditors

Ernst & Young Ford Rhodes Sidat Hyder
Chartered Accountants

Legal Advisors

A. K. Brohi & Co., Karachi
K. A. Wahab & Co., Karachi
Fazal-e-Ghani Advocates, Karachi

Tax Advisors

Ernst & Young Ford Rhodes Sidat Hyder

Bankers

Habib Bank Limited
Standard Chartered Bank (Pakistan) Limited
United Bank Limited
National Bank of Pakistan
Habib Metropolitan Bank Limited
Meezan Bank Limited
Albaraka Islamic Bank
Bank Al-Habib Limited
Faysal Bank Limited

Registered Office

4th Floor, House of Habib
3-Jinnah Cooperative Housing Society, Block 7/8
Sharaf Faisal, Karachi - 75350
PABX: 92(21) 3431-2030, 3431-2185
Fax: 92(21) 3431-2318, 3439-0868
E-mail: tl@hoh.net
Web: www.thallimited.com

Share Registrar

FAMCO Associates (Private) Limited
8-F, Next to Hotel Faran
Nursery, Block-6, P.E.C.H.S.
Shahra-e-Faisal, Karachi
PABX: 92(21) 3438-0101-5, 3438-4621-5
Fax: 92(21) 3438-0106, 3242-8310

