# QUARTERLY REPORT 

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2016


True heros are made of hard work and integrity.

Hope Solo


Tindness is the language which the deaf can hear and the blind can see. - Marl Twatn



Hane the conrege to ssy na Have the cunge to facelte tath. Do the riett ting becaust it is figtit. Thest ane the maje kers to ling yur life with integity.
W. Ciement Store

to make you happy: you will aways be dissapointed.


## "Meet your

 Fears With Faith"-Max Lucado

DON T WAIT. THE TIME WILL NEVER BE JUST RIOHT. mapoiean hill

The best of people is the one who humbles himself; the more his rank increases

"It is health that is real wealth and not pieces of gold and silver."

- Mahatma Ciandlad

Love al
trust a fev,
do wrong to none"
Wiliam Shakespeare
-trimish


## You are responsible for your own happiness. <br> It you expect others




Everyone thinks of changing the world, but no one thinks of changing himself_

Where there is no struggle, thereisno sikemacin.
opmh IWhfral:


DON'T LET SOMEONE CHANGE WHO YOU ARE, TO BECOME WHAT THEY NEED

Gratitude is the gireatest power to change your Hife NoW.

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## CORPORATE INFORMATION

BOARD OF DIRECTORS
Mr. Salim Saifullah Khan

Mr. Javed Saifullah Khan
Mr. Anwar Saifullah Khan
Mr. Omar Saifullah Khan
Ms. Hoor Yousafzai
Mr. Osman Saifullah Khan
Mr. Jehangir Saifullah Khan
AUDIT COMMITTEE
Mr. Javed Saifullah Khan
Mr. Salim Saifullah Khan
Ms. Hoor Yousafzai
HUMAN RESOURCE AND
REMUNERATION COMMITTEE

| Mr. Salim Saifullah Khan | Chairman |
| :--- | :--- |
| Mr. Jehangir Saifullah Khan | Member |
| Ms. Hoor Yousafzai | Member |

## REGISTERED / HEAD OFFICE

$4^{\text {th }}$ Floor Kulsum Plaza, Jinnah Avenue, Blue Area
Islamabad Pakistan
Tel: +92-51-2342155-60
Fax: +92-51-2342177
Email: info.spl@saifgroup.com

## PLANT LOCATION

Chak 56/5L, Qadarabad
Multan Road, District Sahiwal
Punjab, Pakistan

## WEBSITE

http://www.saifgroup.com/power.php

## MANAGEMENT

Dpty. CHIEF EXECUTIVE OFFICER
Mr. Sohail H Hydari

## CHIEF FINANCIAL OFFICER

Mr. Hammad Mehmood

## COMPANY SECRETARY

Mr. Waseemullah

## BANKERS

Allied Bank Limited
Askari Bank Limited
Bank AL Baraka (Pakistan) Limited
Bank Islami Pakistan Limited
Dubai Islamic Bank Pakistan Ltd
Faysal Bank Limited
Habib Bank Limited
JS Bank Limited
National Bank of Pakistan
Pak Brunei Investment Company
Pak Oman Investment Company Limited
Saudi Pak Industrial and Agricultural
Investment Company Limited
Summit Bank Limited
The Bank of Punjab
United Bank Limited
Meezan Bank Limited
Habib Metropolitan Bank Limited

## AUDITORS

M/s KPMG Taseer Hadi \& Co Chartered Accountants
State life building no 6 Jinnah Avenue
Islamabad

## LEGAL ADVISORS

M/s Cornelius, Lane \& Mufti
Advocates \& Solicitors
M/s Slahauddin, Saif \& Aslam
Attorneys at Law

## SHARE REGISTRAR

THK Associates (Private) Ltd.
$2^{\text {nd }}$ Floor, State Life Building No. 3
Dr. Ziauddin Ahmed Road
Karachi, Pakistan
Tel: +92-21-111-000-322
Fax: +91-21-35655595
Email: secretariat@thk.com.pk

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## DIRECTORS' REPORT TO THE MEMBERS

Dear Members,
On behalf of the Board of Directors, I have the pleasure in presenting this report along with the condensed interim financial information of your Company for the nine months period ended September 30, 2016.

## PRINCIPAL ACTIVITY

Your Company is engaged in the generation of electricity and strives to contribute towards the national grid to help the country get rid of the menace of load shedding. Your Company owns and operates a combined cycle thermal power plant, consisting of two gas turbines sourced from General Electric-France and one steam turbine sourced from Siemens-Sweden, with a gross capacity of 225 MW .

## SUMMARY OF FINANCIAL PERFORMANCE

Profit for the period is Rupees 1,673 million (2015: Rupees 1,513 million).
The case in London Court of International Arbitration (LCIA) over the disputed amount of Rupees 239.68 million with SNGPL (nonacknowledgement of capacity purchase price due to non-supply of gas from SNGPL), has been decided in favor of the company during the current period. The Company has filed a petition in Civil Court, Lahore for Decree of the Arbitrator Award.

An amount of Rupees 477.56 million is included in the trade debts on account of capacity purchase price due from NTDC since December 2012. The Company is in arbitration (expert decision was in company's favour). The external legal counsel of the Company is of the view that this amount will eventually be recovered.

September 30


|  | September 30 <br> 2016 <br> (Rs. in Million) | December 31 <br> (Rs. in Million) |
| :--- | ---: | ---: |
| Property, Plant and Equipment | $\mathbf{1 4 , 3 5 9}$ | $\mathbf{1 4 , 8 0 2}$ |
| Net Worth | $\mathbf{8 , 5 7 9}$ | $\mathbf{7 , 8 7 2}$ |
| Long term financing | 6,863 | $\mathbf{7 , 8 2 3}$ |
| Short term borrowings | 566 | $\mathbf{8 6 6}$ |

## Future Outlook

We are confident that with the sustained efforts, the Company will be able to ensure growth.

## Acknowledgments

We would like to take this opportunity to thank our regulators, financial institutions, banks, customers and other stakeholders for their continuous support and guidance.
The Directors also place on record their appreciation for the hard work and devotion of the employees towards the improved performance of the Company.

For and behalf of the Board of Directors'

Islamabad
October 25, 2016
Salim Saifullah Khan
Chairman

## CONDENSED INTERIM BALANCE SHEET AS AT 30 SEPTEMBER 2016

|  | Note | Un-audited 30 September 2016 <br> Rupees | Audited 31 December 2015 <br> Rupees |
| :---: | :---: | :---: | :---: |
| SHARE CAPITAL AND RESERVES |  |  |  |
| Share capital |  | 3,864,717,790 | 3,864,717,790 |
| Unappropriated profit |  | 4,714,272,702 | 4,006,987,470 |
|  |  | 8,578,990,492 | 7,871,705,260 |
| NON-CURRENT LIABILITIES |  |  |  |
| Long term financing | 4 | 5,194,912,766 | 6,404,276,170 |
| Sub-ordinated loan | 5 | - | 65,965,049 |
| Liabilities against assets subject |  |  |  |
| to finance lease |  | 3,195,266 | 6,121,178 |
| Deferred liability - gratuity |  | 32,310,514 | 31,108,775 |
|  |  | 5,230,418,546 | 6,507,471,172 |
| CURRENT LIABILITIES |  |  |  |
| Trade and other payables |  | 2,558,382,888 | 2,656,970,804 |
| Markup accrued |  | 346,657,104 | 377,846,903 |
| Short term borrowings | 6 | 565,934,519 | 865,803,310 |
| Current portion of non-current liabilities |  | 2,394,382,746 | 2,079,671,377 |
|  |  | 5,865,357,257 | 5,980,292,394 |
|  |  | 19,674,766,295 | 20,359,468,826 |

## CONTINGENCIES AND COMMITMENTS

7
The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

|  | Note | Un-audited 30 September 2016 Rupees | Audited <br> 31 December 2015 <br> Rupees |
| :---: | :---: | :---: | :---: |
| NON-CURRENT ASSETS |  |  |  |
| Property, plant and equipment | 8 | 14,359,282,503 | 14,802,174,440 |
| Long term deposits |  | 2,033,700 | 1,281,200 |
|  |  | 14,361,316,203 | 14,803,455,640 |
| CURRENT ASSETS |  |  |  |
| Stock in trade - HSD |  | 117,570,789 | 128,210,622 |
| Trade debts | 9 | 4,246,300,534 | 5,075,065,458 |
| Advances |  | 2,151,997 | 3,542,327 |
| Trade deposits and short term prepayments |  | 82,171,220 | 49,694,746 |
| Other receivables |  | 340,062,360 | 283,352,133 |
| Advance income tax |  | 11,843,233 | 11,382,439 |
| Short term investments |  | 456,391,546 | - |
| Bank balances |  | 56,958,413 | 4,765,461 |
|  |  | 5,313,450,092 | 5,556,013,186 |
|  |  | 19,674,766,295 | 20,359,468,826 |

## CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2016

|  |  | For the quarter ended |  | For the nine months period ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Not | $\begin{gathered} 30 \text { September } \\ 2016 \\ \text { Rupees } \\ \hline \hline \end{gathered}$ | $\begin{gathered} 30 \text { September } \\ 2015 \\ \text { Rupees } \\ \hline \hline \end{gathered}$ | $\begin{gathered} 30 \text { September } \\ 2016 \\ \text { Rupees } \\ \hline \hline \end{gathered}$ | $\begin{gathered} 30 \text { September } \\ 2015 \\ \text { Rupees } \\ \hline \end{gathered}$ |
| Turnover - net | 10 | 3,153,685,566 | 4,243,122,083 | 9,057,170,987 | 12,213,501,957 |
| Cost of sales | 11 | $(2,404,286,053)$ | $(3,443,863,151)$ | (6,685,253,750) | $(9,758,097,293)$ |
| Gross profit |  | 749,399,513 | 799,258,932 | 2,371,917,237 | 2,455,404,664 |
| Administrative expenses |  | $(33,088,946)$ | $(23,031,831)$ | $(101,614,287)$ | $(65,300,682)$ |
| Finance cost |  | $(186,428,543)$ | (274,279,752) | $(608,475,475)$ | $(904,547,422)$ |
| Other income |  | 4,913,484 | 745,736 | 11,637,204 | 27,601,873 |
| Profit for the period |  | 534,795,508 | 502,693,085 | 1,673,464,679 | 1,513,158,433 |
| Earnings per share- basic and diluted | 12 | 1.38 | 1.30 | 4.33 | 3.92 |

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2016

|  | For the quarter ended |  | For the nine months period ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { September } \\ 2016 \\ \text { Rupees } \end{gathered}$ | $\begin{gathered} 30 \text { September } \\ 2015 \\ \text { Rupees } \end{gathered}$ | $\begin{aligned} & 30 \text { September } \\ & 2016 \\ & \text { Rupees } \end{aligned}$ | $\begin{gathered} 30 \text { Septemner } \\ 2015 \\ \text { Rupees } \end{gathered}$ |
| Profit for the period | 534,795,508 | 502,693,085 | 1,673,464,679 | 1,513,158,433 |
| Other comprehensive income for the period | - | - | - | - |
| Total comprehensive income for the period | 534,795,508 | 502,693,085 | 1,673,464,679 | 1,513,158,433 |

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

## CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2016

Note

## CASH FLOW FROM OPERATING ACTIVITIES

13
Staff retirement benefits paid
Tax paid
Finance cost paid
Net cash generated from operating activities

| Nine Months Ended |  |
| :---: | :---: |
| $\mathbf{3 0}$ September | 30 September |
| $\mathbf{2 0 1 6}$ | 2015 |
| Rupees | Rupees |

2,694,085,703
$(4,350,898)$
$(460,794)$
$(639,241,324)$
2,050,032,687

2,101,906,096
$(3,934,582)$
$(1,005,905,048)$
1,092,066,466

CASH FLOW FROM INVESTING ACTIVITIES
Purchase of property, plant and equipment
(Increase) in long term deposits
Decrease in other financial assets
Proceeds from disposal of property, plant and equipment
Profit on deposit accounts
Return on investments - receipt
$(792,532)$
$(9,003,297)$
$(752,500)$
$(769,400)$
319,968,992
3,324,580
1,275,722
542,114
9,150,911
11,472,573
10,294,122
16,562,015
338,328,154

## CASH FLOW FROM FINANCING ACTIVITIES

Repayment of long term financing
Dividend paid
Short term borrowings - net
Increase in / (repayment) of liabilities against assets
subject to finance lease
Net cash used in financing activities
$(960,373,831)$
$(1,070,129,552)$
$(289,853,834)$
$(869,561,504)$
$(299,868,791)$ 290,526,780
$(2,824,306)$
(1,552,920,762)
5,450,870
$(1,643,713,406)$
Net (decrease) / increase in cash and cash equivalents
Cash and cash equivalents at beginning of the period
Cash and cash equivalents at end of the period

508,584,498
4,765,461
513,349,959

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2016

|  | Share <br> Capital <br> Rupees | Unappropriated <br> Profit <br> Rupees | Total <br> Rupees |
| :---: | :---: | :---: | :---: |
| Balance as at 01 January 2015 (Audited) | 3,864,717,790 | 3,104,298,218 | 6,969,016,008 |
| Total comprehensive income for the period |  |  |  |
| Profit for the period | - | 1,513,158,433 | 1,513,158,433 |
| Other comprehensive income | - | - | - |
| Total comprehensive income for the period | - | 1,513,158,433 | 1,513,158,433 |
| Transactions with owners of the company |  |  |  |
| Distributions |  |  |  |
| First Interim dividend 2015 Rs. 1.50 per share |  | $(579,707,669)$ | $(579,707,669)$ |
| Second Interim dividend 2015 Rs. 0.75 per share |  | $(289,853,835)$ | $(289,853,835)$ |
| Balance as at 30 September 2015 | 3,864,717,790 | 3,747,895,147 | 7,612,612,937 |
| Balance as at 01 January 2016 (Audited) | 3,864,717,790 | 4,006,987,470 | 7,871,705,260 |
| Total comprehensive income for the period |  |  |  |
| Profit for the period | - | 1,673,464,679 | 1,673,464,679 |
| Other comprehensive income | - | - | - |
| Total comprehensive income for the period | - | 1,673,464,679 | 1,673,464,679 |
| Transaction with owners of the company |  |  |  |
| Distributions |  |  |  |
| Final dividend 2015:Rs.0.75 per share | - | $(289,853,834)$ | $(289,853,834)$ |
| First Interim dividend 2016:Rs.1.75 per share | - | $(676,325,613)$ | $(676,325,613)$ |
| Balance as at $\mathbf{3 0}$ September 2016 | 3,864,717,790 | 4,714,272,702 | 8,578,990,492 |

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2016

## 1 STATUS AND NATURE OF OPERATIONS

Saif Power Limited ("the Company") was incorporated in Pakistan on 11 November 2004 as a public limited Company under the Companies Ordinance 1984. The shares of the Company were listed on Karachi Stock Exchange Limited however, due to integration of all three exchange of Pakistan into Pakistan Stock Exchange Limited effective 11 January 2016, the shares of the Company are now quoted on Pakistan Stock Exchange Limited. The principal activities of the Company are to own, operate and maintain a combined cycle power plant having nameplate capacity of 225 MW (ISO) in district Sahiwal, Punjab, Pakistan and sell the electricity to National Transmission and Despatch Company (NTDC). The registered office of the Company is situated at Kulsum Plaza, Blue Area, Islamabad. The Company has commenced operations from 30 April 2010. The Company is a subsidiary of Saif Holdings Limited (the Holding Company) with shareholding of $51.04 \%$ shares (2015:51.04\%).

## 2 BASIS OF PREPARATION

This condensed interim financial information of the Company for the nine months period ended 30 September, 2016 has been prepared in accordance with the requirements of International Accounting Standard 34 -Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

The disclosures in this condensed interim financial information, do not include those reported for full audited annual financial statements and should therefore be read in conjunction with the audited annual financial statements for the year ended 31 December 2015. Comparative condensed interim balance sheet is extracted from the audited annual financial statements as of 31 December 2015, whereas comparative condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement and condensed interim statement of changes in equity are stated from un-audited interim financial statements for the nine months period ended 30 September, 2015.

This condensed interim financial information is unaudited and is being submitted to the members as required under Section 245 of the Companies Ordinance, 1984 and listing regulations of Pakistan Stock Exchange Limited.

## 3 ACCOUNTING POLICIES,ESTIMATES ANDJUDGEMENTS

The accounting policies, significant judgements made in the application of accounting policies, key sources of estimations, the methods of computation adopted in preparation of this condensed interim financial information and financial risk management policies are the same as those applied in preparation of annual audited financial statements for the year ended 31 December 2015.

## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2016

$\left.\begin{array}{lrrrr} & \begin{array}{c}\text { Un-audited } \\ \text { 30 September }\end{array} & \begin{array}{c}\text { Audited } \\ \text { 31 December }\end{array} \\ \text { 2016 }\end{array}\right)$
4.1 Terms and conditions of all long term facilities are same as disclosed in annual financial statements for the year ended 31 December 2015.

## 5 SUB-ORDINATED LOAN-UNSECURED

The terms and conditions of sub-ordinated loan are same as disclosed in the annual financial statements for the year ended 31 December, 2015.

6 SHORT TERM BORROWINGS- SECURED
The terms and conditions of short term borrowing are same as disclosed in the annual financial statements for the year ended 31 December, 2015.

## 7 CONTINGENCIES AND COMMITMENTS

### 7.1 Contingencies:

The Tax authorities, during 2014, raised sales tax demand of Rs. 1,498.51 million by partially disallowing input sales tax for the tax periods 2010 to 2013 by apportioning the total claim to energy purchase price and capacity purchase price, the later being exempt from sales tax and related input tax being inadmissible. On appeal filed by the Company, the Appellate Tribunal Inland Revenue (ATIR) remanded back the case to be decided in line with expected judgment of the Honorable High Court in parallel cases. Consequently, at present, the aforesaid tax demand is no more payable. Tax Authorities, against the decision of ATIR, had filed reference application under section 47 of the Sales Tax Act, 1990 before Honorable Islamabad High Court. However, in case the matter is eventually resolved against the Company, the tax payment will be claimable under the Power Purchase Agreement.

Based on the advice of the Company's tax consultants and decision of ATIR, management believes that the contention of tax department even after filing of reference application does not commensurate with the related statutory provisions and the issue is likely to be decided in favour of the Company as there are meritorious grounds to defend the Company's stance in respect of the above mentioned issue.

### 7.2 Commitments:

The Company is committed to pay monthly fee and milestone payments to its O\&M contractors as per terms agreed in the Operations \& Maintenance (O\&M) agreement.

## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2016

8 PROPERTY, PLANT AND EQUIPMENT

Operating fixed assets

Un-audited<br>30 September

2016
Rupees
Note
8.1

14,359,282,503
14,359,282,503

Audited
31 December 2015

Rupees

14,946,569,293
14,946,569,293

15,353,286,600
9,114,652
$(813,433)$
$(588,385,880)$

National Transmission and Dispatch
Company (NTDC)

14,802,174,440
792,532
$(1,380,401)$
$(441,959,210)$
$(344,858)$
14,359,282,503

28,972,501
14,802,174,440

5,075,065,458
$9.14,246,300,534$
9.1 These are secured by way of guarantee issued by the Government of Pakistan (GoP) under the Implementation Agreement (IA). These are subject to mark-up on delayed payments under section 9.6 (d) of PPA at the rate of KIBOR $+4.5 \%$ per annum.
9.2 Included in trade debts is an amount of Rs. 477.56 million (2015: Rs. 477.56 million) relating to capacity purchase price not acknowledged by National Transmission and Dispatch Company (NTDC) as the plant was not fully available for power generation. However, the sole reason of this under-utilization of plant capacity was nonavailability of fuel owing to non-payment by NTDC.

Since management considers that the primary reason for claiming these payments is that plant was available, however, could not buy fuel to generate electricity due to non-payment by NTDC, therefore, management believes that Company cannot be penalized in the form of payment deductions due to NTDC's default of making timely payments under the Power Purchase Agreement. The company along with other IPPs had agreed with NTDC to resolve the dispute through dispute resolution mechanism (appointment of expert) under the PPA. In his decision the expert determined that the amount mentioned above is payable to the company and accordingly the company has claimed the said amount from NTDC. The Company is also under arbitration in London Court of International Arbitration for recovery of this amount.
9.3 Included in trade debts is an amount of Rs. 239.68 million (2015 Rs. 239.68 million) relating to capacity purchase price not acknowledged by NTDC. According to management, the sole reason for this was non-supply of gas by SNGPL. The Company took up legal proceedings against both, NTDC and SNGPL, to keep its rights and claims intact.

In the case against NTDC, the expert determined that NTDC is not obliged to pay such capacity amounts to the Company, whereas in the case against SNGPL in the London Court of International Arbitration, the arbitrator has given a binding award in favour of the Company for the whole amount.

During the period, SPL has filed a petition in Civil Court, Lahore for Decree of the Arbitrator Award and withheld an amount of Rs. 270.66 million from payable to SNGPL. SNGPL has also filed a petition in Civil Court Lahore against such adjustment.

## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2016

|  | Quarter Ended |  |
| :---: | :---: | :---: |
|  | 30 September 2016 <br> Rupees | 30 September 2015 <br> Rupees |
| 10 TURNOVER - NET |  |  |
| Gross Energy Purchase Price (EPP) | 2,590,332,319 | 4,021,863,679 |
| Less: sales tax | (442,073,978 | (805,985,824) |
|  | 2,148,258,341 | 3,215,877,855 |
| Capacity Purchase Price (CPP) | 1,005,427,225 | 1,027,244,228 |
|  | 3,153,685,566 | 4,243,122,083 |


| Nine Months Ended |  |
| :---: | :---: |
| $\mathbf{3 0}$ September | 30 September |
| $\mathbf{2 0 1 6}$ | 2015 |
| Rupees | Rupees |
|  |  |
| $\mathbf{7 , 3 6 4 , 3 1 2 , 2 4 5}$ | $11,510,408,696$ |
| $\mathbf{( 1 , 4 1 3 , 2 7 1 , 9 6 1 )}$ | $\underline{(2,471,642,958)}$ |
| $\mathbf{5 , 9 5 1 , 0 4 0 , 2 8 4}$ | $9,038,765,738$ |
| $\mathbf{3 , 1 0 6 , 1 3 0 , 7 0 3}$ | $3,174,736,219$ |
| $\mathbf{9 , 0 5 7 , 1 7 0 , 9 8 7}$ | $\mathbf{1 2 , 2 1 3 , 5 0 1 , 9 5 7}$ |

11 COST OF SALES

| Raw material consumed | $\mathbf{2 , 0 1 4 , 2 4 9 , 5 4 6}$ | $\mathbf{3 , 0 2 7 , 4 3 6 , 1 6 4}$ |
| :--- | ---: | ---: |
| Operation and maintenance | $\mathbf{1 9 3 , 7 5 1 , 5 3 4}$ | $\mathbf{2 1 5 , 7 1 1 , 8 5 9}$ |
| Salaries and other benefits | $\mathbf{9 , 4 1 8 , 6 3 2}$ | $9,686,725$ |
| Electricity charges | $\mathbf{6 , 7 3 2 , 6 5 9}$ | $16,337,843$ |
| Insurance | $\mathbf{3 3 , 6 1 2 , 7 9 0}$ | $27,309,333$ |
| Depreciation | $\mathbf{1 4 6 , 0 5 4 , 4 3 0}$ | $\mathbf{1 4 5 , 9 5 5 , 5 5 6}$ |
| Office expenses | $\mathbf{2 1 8 , 2 9 3}$ | $\mathbf{7 8 7 , 9 8 9}$ |
| Travelling, conveyance and | $\mathbf{1 0 7 , 0 5 6}$ |  |
| entertainment | $\mathbf{5 2 , 5 0 7}$ | $\mathbf{1 9 4 , 4 2 3}$ |
| Repair and maintenance | $\mathbf{2 1 , 7 7 0}$ | $\mathbf{2 9 9 , 8 0 0}$ |
| Communication | $\mathbf{6 6 , 8 3 6}$ | 45,284 |
| Others | $\mathbf{2 , 4 0 4 , 2 8 6 , 0 5 3}$ | $\mathbf{3 , 4 4 3 , 8 6 3 , 1 5 1}$ |

12 EARNINGS PER SHARE

| Profit for the period (Rupees) | $\mathbf{5 3 4 , 7 9 5 , 5 0 8}$ | $502,693,085$ |
| :--- | :---: | :---: |
| Weighted average number of shares | $\mathbf{3 8 6 , 4 7 1 , 7 7 9}$ | $386,471,779$ |
| Earnings per share - Basic (Rupees) | $\mathbf{1 . 3 8}$ | 1.30 |


| $\mathbf{1 , 6 7 3 , 4 6 4 , 6 7 9}$ | $1,513,158,433$ |
| :---: | ---: |
| $\mathbf{3 8 6}, \mathbf{4 7 1 , 7 7 9}$ | $386,471,779$ |
| 4.33 | 3.92 |

There is no dilution effect on the basic earnings per share of the Company.

## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2016

## CASH GENERATED FROM OPERATIONS

Profit for the period
Adjustments for non cash items:
Depreciation
Amortization
Gain on sale of property, plant and equipment
Provision for staff retirement benefits - gratuity
Finance cost
Profit on deposit accounts
Return on investments
Operating profit before working capital changes

Changes in working capital:
(Increase) / decrease in current assets
Advances
Trade deposits and prepayments
Other receivable
Stock in trade
Trade debts
(Decrease) / increase in trade and other payables
Cash generated from operations
(774,913,529)
1,099,537,687
2,694,085,703

## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 2016

FINANCIAL RISK MANAGEMENT
Financial risk management objectives and policies are consistent with those disclosed in the annual audited financial statements for the year ended 31 December 2015.

|  | 30 September 2016 <br> Rupees | 30 September 2015 <br> Rupees |
| :---: | :---: | :---: |
| RELATED PARTY TRANSACTIONS $=\overline{\text { Rupees }}$ |  |  |
| Transactions with Holding Company |  |  |
| Rent | 4,030,056 | 3,831,737 |
| Dividend | 493,181,547 | 443,863,393 |
| Transactions with associated undertakings due to common directorship |  |  |
| Expenses incurred on behalf of the company | 131,544 | 312,383 |
| Dividend | 325 | 225 |
| Transaction with key management personnel |  |  |
| Dividend | 35,004 | 45,005 |
| Remuneration, allowances and benefits | 41,984,702 | 36,119,021 |

GENERAL
Figures have been rounded off to the nearest rupee.

DATE OF APPROVAL OF FINANCIAL STATEMENTS
These financial statements were approved by the Board of Directors in their meeting held on October 25, 2016.

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## LEADERSHIPIS ACTION, NOT POSITION.

Bonedil Artionem



FAMILY IS NOT AN IMPORTANT THING.

LIFE IS REALY STMPLE,
BUT WE TNSIST OA
MASBMG IT
COMPLICATE.

Confucurs

Sf you judge people. you have no time to love them. -- Mether Jetesa

## Integrity

is choosing your thoughts and actions based on values rather than personal gain


C6 rriendship and money is like oil and water. g
 Qyeu fivat mie coorcoo to:

${ }^{66}$ The duty of youth Istornalisone corruption.,9


"You have enemies? Good that means you reforid uplorsmenthity sometime in your life."

Thensenthanhll

MOMENTS
of decision
thatyour
destiny is
shapeb.s,
Tany Robbins

"POWER DOESNT CORRUPT PEDPLE. PEOPIE con:UPT POWER:

# Saving Eneryy <br> is a Brightitica 

