

# Quarterly Report March 2014



# First Quarter Report

March 2014 (Un-audited)

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# **CORPORATE INFORMATION**

**CHAIRMAN** 

MR. ALAUDDIN FEERASTA

**CHIEF EXECUTIVE OFFICER** 

MR, MOHAMMAD AFTAB MANZOOR

**DIRECTORS** 

MR. NOORUDDIN FEERASTA

MR, MUHAMMAD RASHID ZAHIR

MR, NADEEM KARAMAT

MR, MANZOOR AHMED (NIT NOMINEE)

MR. SHAHID ANWAR (NIT NOMINEE)

**CHIEF FINANCIAL OFFICER** 

MS, ANJUM HAI

**COMPANY SECRETARY** 

MR, MUHAMMAD ALTAF BUTT

**AUDITORS** 

A. F. FERGUSON & CO.

**CHARTERED ACCOUNTANTS** 

**LEGAL ADVISORS** 

MANAN ASSOCIATES, ADVOCATES

**REGISTERED OFFICE** 

RUPALI HOUSE 241-242,

UPPER MALL SCHEME,

ANAND ROAD, LAHORE - 54000

**CENTRAL OFFICE** 

10TH FLOOR, PNSC BUILDING,

M.T. KHAN ROAD, KARACHI

**REGISTRAR AND SHARE** 

TRANSFER AGENT

THK ASSOCIATES (PRIVATE) LTD.,

GROUND FLOOR,

STATE LIFE BUILDING NO. 3,

DR, ZIAUDDIN AHMED ROAD

KARACHI - 75530

UAN: (021) 111-000-322

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# DIRECTORS' REVIEW

On behalf of the Board of Directors, I am pleased to present the Directors' Review of Soneri Bank Limited ('the Bank') along with its un-audited condensed interim financial Statements for the guarter ended 31 March 2014.

## **Economy**

The first quarter of 2014 witnessed some positive changes in the Country's economic indicators. The YoY CPI inflation came down to 8.5 percent in March from a 9.2 percent figure in December 2013. Significantly, the PKR, hitherto in decline, appreciated 6.1 percent against the US Dollar in March 2014, on the back of assistance received from Middle East. Therefore, the SBP kept the Policy Rate unchanged at 10 percent in its mid-March Monetary policy decision. Going forward these developments have raised expectations of a Policy Rate cut, depending on future direction of CPI and status of the chronic fiscal deficit.

Certain crucial events and plans which are in pipeline for second guarter will influence investor sentiments going forward and provide continuing support on the balance of payment front. These include expected Eurobond issuance and auction of 3G/4G license in April 2014. In general terms, it's clear that confidence in the economy seems to have rebounded. However, deep rooted structural issues besides continuing energy shortages and desired improvement in law and order conditions continue to plague the operating environment and need to be addressed for long term sustainability.

## **Operating Results and Business Overview**

The summarized financial position of the Bank for the guarter is as follow:

Profit & Loss Account	31 March 2014	31 March 2013	Variance %
	(Rupee	es in '000)	<del>.</del>
Net Interest Margin & Non Markup Income	2,032,266	1,702,865	19.34
Non Markup Expenses	(1,406,420)	(1,040,312)	35.19
Profit before Tax & Provisions	625,846	662,553	<b>-</b> 5.54
Profit before Tax	459,156	457,468	0.37
Profit after Tax	301,245	299,808	0.48
Earnings Per Share - Rupee	0.27	0.27	0.00

Statement of Financial Position	31 March 2014	31 December 2013	Variance %
	(Rupee	es in '000)	-
Shareholders Equity (excluding Surplus)	12,766,133	12,450,416	2.54
Deposits	147,366,024	140,579,907	4.83
Advances - net	91,602,663	97,179,028	-5.74
Investments - net	65,253,961	46,702,797	39.72

Bank has achieved profit before tax for the quarter of Rs 459.16 million and profit after tax of Rs. 301.25 million. This is comparable with the corresponding period last year and translates into earnings per share of Re. 0.27 (March 2013: Re. 0.27).

I am pleased to report that your bank's focus on securing better yields on earning assets while containing the cost of deposits is showing results. This is noticeable in the back drop of changes in discount rate and regulations governing depositor payout in 2013 which implied adverse pressure on banking industry spreads.

# DIRECTORS' REVIEW

Revenue comprising net mark-up income and non mark-up income has increased by 19.34 percent versus first quarter of 2013. Net mark-up income which grew by 14.53 percent contributed to more than half of the increase. This is underpinned by higher spreads and average net earning assets.

Administrative and operating expenses grew by 35.19 percent as compared to corresponding period last year largely due to impact of branches opened in last guarter of 2013 and inflationary pressures. Branch network presently comprises of 238 fully-operational branches (March 2013: 233 branches).

Provision against non-performing loans amounted to Rs. 165.66 million for the first quarter, which is lower by 27.84 percent compared to the corresponding quarter last year.

Your Bank's balance sheet grew by 7.35 percent over December 2013. Net assets amounted to Rs. 13.86 billion as at 31 March 2014, being 4.31 percent higher than 2013 base of Rs. 13.28 billion. Deposits grew by 4.83 percent in the three months period closing at Rs. 147.37 billion (December 2013: Rs. 140.58 billion). Net advances are down by 5.74 percent due to seasonal factors and stood at Rs. 91.60 billion (December 2013: Rs. 97.18 billion).

It is with great satisfaction that I inform you that your bank continues to operate with adequate liquidity and capital adequacy levels and enjoys respectable standing with the international financial institutions. I am confident that with an effective risk management, strong internal control and compliance systems the Bank will remain satisfactorily compliant with all the regulatory requirements and will continue to maintain the present trend of growth in business and profitability.

## **Board of Directors**

The new Board was elected in the Annual General Meeting of shareholders on 28 March 2014. Mr. Tarig Rehman, one of the newly elected Directors has recently resigned. This casual vacancy shall be filled by the Board in due course as per applicable regulations.

The Board places on record its appreciation and thanks for the valuable services rendered by the previous board members especially Mr Inam Elahi and Syed Ali Zafar during their association with the bank.

## Credit Rating

The Pakistan Credit Rating Agency Limited (PACRA) has rated your Bank as AA- for the long term and A1+ for the short term with a stable outlook.

## Acknowledgment

I would like to take this opportunity to thank the State Bank of Pakistan, the Securities and Exchange Commission of Pakistan and the Ministry of Finance for their continued support and guidance. I am also thankful to our valued customers for their continued patronage and confidence and want to extend my appreciation to the bank employees as the driving force in the growth of the bank over the years.

## **ALAUDDIN FEERASTA**

Chairman Lahore: 23 April 2014

# CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT 31 MARCH 2014

	Note	(Un-audited) 31 March 2014	(Audited) 31 December 2013
		(Rupees	in '000)
ASSETS  Cash and balances with treasury banks		13,521,892	12,672,753
Balances with other banks		435,618	957,170
Lendings to financial institutions		1,494,634	2,737,751
Investments - net	7	65,253,961	46,702,797
Advances - net	8	91,602,663	97,179,028
Operating fixed assets	9	3,938,472	4,008,574
Deferred tax assets - net		-	103,495
Other assets - net		5,421,639	4,872,304
		181,668,879	169,233,872
LIABILITIES			
Bills payable		2,864,305	2,577,943
Borrowings	10	14,343,333	10,485,479
Deposits and other accounts	11	147,366,024	140,579,907
Sub-ordinated loan		-	-
Liabilities against assets subject to finance lease		-	-
Deferred tax liabilities		42,283	-
Other liabilities		3,197,880	2,307,900
		167,813,825	155,951,229
NET ASSETS		13,855,054	13,282,643
REPRESENTED BY			
Share capital		11,024,636	11,024,636
Reserves		677,749	617,500
Discount on issue of right shares		(1,001,361)	(1,001,361)
Unappropriated profit		2,065,109	1,809,641
Shappropriated profit		12,766,133	12,450,416
		,,,	.2, .20, .10
Surplus on revaluation of assets - net of tax		1,088,921	832,227
		13,855,054	13,282,643
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The annexed notes 1 to 18 form an integral part of these condensed interim financial statements.

PRESIDENT AND CHIEF EXECUTIVE OFFICER CHAIRMAN DIRECTOR DIRECTOR

# CONDENSED INTERIM **PROFIT AND LOSS ACCOUNT (UN-AUDITED)**

FOR THE QUARTER ENDED 31 MARCH 2014

	Note	2014	2013
		(Rupees ir	ר '000)
Mark-up / return / interest earned		3,749,553	3,364,953
Mark-up / return / interest expensed		(2,388,884)	(2,176,939)
Net mark-up / return / interest income		1,360,669	1,188,014
Provision against non - performing loans and advances - net	8.2	(165,666)	(229,586)
(Provision) for /Reversal in diminution in the value of investments Bad debts written off directly		(1,024)	24,501 -
add debta whiteh on directly		(166,690)	(205,085)
Net mark-up / return / interest income after provisions		1,193,979	982,929
Non mark-up / interest income			
Fee, commission and brokerage income		310,333	246,027
Dividend income		46,802	33,420
Income from dealing in foreign currencies	13	138,299	42,979
Unrealised (loss) / gain on revaluation of investments			
classified as held-for-trading / future contracts - net		(39,110)	6,266
Gain on sale of securities - net		171,355	138,978
Other income		43,918	47,181
Total non mark-up / interest income		671,597	514,851
		1,865,576	1,497,780
Non mark-up / interest expenses			
Administrative expenses		(1,393,199)	(1,036,429)
Reversal against other assets - net		-	3,901
Other charges		(13,221)	(7,784)
Total non mark-up / interest expenses		(1,406,420)	(1,040,312)
		459,156	457,468
Extraordinary / unusual items			-
Profit before taxation		459,156	457,468
Taxation - Current		(168,000)	(138,000)
- Prior		-	- (10.660)
- Deferred		10,089	(19,660)
D. Ch. Ch. A. C.		(157,911)	(157,660)
Profit after taxation		301,245	299,808
			(Restated)
Basic and diluted earnings per share - Rupee		0.27	0.27

The annexed notes 1 to 18 form an integral part of these condensed interim financial statements.

PRESIDENT AND DIRECTOR DIRECTOR CHIEF EXECUTIVE OFFICER

CHAIRMAN

# CONDENSED INTERIM STATEMENT OF **COMPREHENSIVE INCOME (UN-AUDITED)**

FOR THE QUARTER ENDED 31 MARCH 2014

	Note	2014 (Rupee	2013 s in '000)
Profit after taxation for the period		301,245	299,808
Other comprehensive income			
Surplus / (deficit) on revaluation of "Available-for-sale securities"	(i)	-	-
Surplus on revaluation of operating fixed assets	(ii)	-	-
Total comprehensive income transferred to equity		301,245	299,808

- (i) Surplus / (deficit) on revaluation of "Available-for-sale securities" net of tax is presented under separate head below equity as "Surplus / (deficit) on revaluation of assets" in accordance with the requirements specified by the State Bank of Pakistan vide BSD circular 20 dated 4 August 2000 and BSD circular 10 dated 13 July 2004.
- (ii) Surplus on revaluation of operating fixed assets net of tax is presented under separate head below equity as "Surplus / (deficit) on revaluation of assets "in accordance with the requirements of section 235 of the Companies Ordinance, 1984.

The annexed notes 1 to 18 form an integral part of these condensed interim financial statements.

CHAIRMAN

PRESIDENT AND CHIEF EXECUTIVE OFFICER DIRECTOR

DIRECTOR

# CONDENSED INTERIM **CASH FLOW STATEMENT (UN-AUDITED)**

FOR THE QUARTER ENDED 31 MARCH 2014

	2014	2013
	(Rupees	in '000)
CASH FLOW FROM OPERATING ACTIVITIES		
Profit before taxation	459,156	457,468
Less: Dividend income	(46,802)	(33,420)
	412,354	424,048
Adjustments: Depreciation / amortisation	172,213	163,274
Provision against non-performing loans and advances	165,666	229,586
Reversal against other assets	-	(3,901)
Provision for / (Reversal in) diminution in the value of investments	1,024	(24,501)
Reversal of provision for diminution in the value of investments		(20.575)
recognised in capital gains Unrealised loss/ (gain) on revaluation of investments classified as	-	(38,575)
held-for-trading /future contracts	39,110	(6,266)
Loss /(Gain) on sale of fixed assets	12,148	(4,706)
	390,161	314,911
(Increase) / decrease in operating assets	802,515	738,959
Lendings to financial institutions	1,243,117	(3,367,068)
Advances - net	5,410,699	(1,787,801)
Others assets - (excluding advance taxation)	(681,545)	212,892
Increase / (decrease) in operating liabilities	5,972,271	(4,941,977)
Bills payable	286,362	(339,321)
Borrowings	3,857,854	(1,011,938)
Deposits and other accounts	6,786,117	8,620,333
Other liabilities	889,980 11,820,313	577,713 7,846,787
	18,595,099	3,643,769
Income tax paid	(16,239)	(557,506)
Net cash flows from operating activities	18,578,860	3,086,263
CASH FLOW FROM INVESTING ACTIVITIES		
Net investments in held for trading securities	(80,380)	(6,172,402)
Net investments in available for sale securities	(17,804,058)	1,894,706
Net investments in held to maturity securities	(279,618)	(587,343)
Dividend received Purchase of operating fixed assets (including intangible assets)	27,043 (116,196)	12,603 (242,034)
Sale proceeds from disposal of fixed assets	1,936	5,023
Net cash used in investing activities	(18,251,273)	(5,089,447)
CASH FLOW FROM FINANCING ACTIVITIES		
Sub-ordinated loan	_	_
Net cash (used in) financing activities	-	-
		(2.002.404)
Increase / (decrease) in cash and cash equivalents  Cash and cash equivalents at the beginning of the period	327,587 13,629,923	(2,003,184) 12,740,516
Cash and cash equivalents at the beginning of the period  Cash and cash equivalents at the end of the period	13,957,510	10,737,332
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	42 524 002	0.071.412
Cash and balances with treasury banks Balances with other banks	13,521,892 435,618	9,971,412 765,920
Data Inces With Other Dalins	13,957,510	10,737,332
	,,	

The annexed notes 1 to 18 form an integral part of these condensed interim financial statements.

PRESIDENT AND CHIEF EXECUTIVE OFFICER CHAIRMAN DIRECTOR DIRECTOR

# CONDENSED INTERIM STATEMENT OF **CHANGES IN EQUITY (UN-AUDITED)**

FOR THE QUARTER ENDED 31 MARCH 2014

		Ca	pital reserv	res .		Unappro-	
	Share capital	Discount on issue of shares	Share premium	Statutory reserve (a)	General reserve	priated profit (b)	Total
			(	Rupees in '0	000)		
Balance as at 1 January 2013	10,022,396	(1,001,361	) 1,405	408,724	-	1,947,135	11,378,299
Transfer to General Reserves	-	-	-	-	1,000,000	(1,000,000)	-
Changes in equity for quarter ended 31 March 2013							
Total comprehensive income for the period							
Profit after tax for quarter ended 31 March 2013	-	-	-	=	-	299,808	299,808
Transfer from surplus on revaluation of fixed assets to unoppropriated profit - net of tax	-	-	-	-	-	14,508	14,508
Transfer to statutory reserve	-	-	-	59,962	-	(59,962)	-
Balance as at 31 March 2013	10,022,396	(1,001,361	) 1,405	468,686	1,000,000	1,201,489	11,692,615
Changes in equity for the nine months ended 31 December 2013							
Transactions with owners, recorded directly in equity							
Issue of bonus shares	1,002,240	-	-	-	(1,000,000)	(2,240)	-
Total comprehensive income Profit after tax for nine months ended 31 December 2013	-	-	-	-	-	737,049	737,049
Other comprehensive income - net of tax	-	-	-	-		(24,393)	(24,393)
Transfer from surplus on revaluation of fixed assets to unappropriated profit - net of tax	-	-	-	-	-	45,145	45,145
Transfer to statutory reserve	-	-	-	147,409	-	(147,409)	-
Balance as at 31 December 2013	11,024,636	(1,001,361	) 1,405	616,095	-	1,809,641	12,450,416
Changes in equity for quarter ended 31 March 2014							
Total comprehensive income							
Profit after tax for the quarter ended 31 March 2014	-	-	-	-	-	301,245	301,245
Other comprehensive income - net of tax						-	-
Transfer from surplus on revaluation of fixed assets to unappropriated profit - net of tax	-	-	-	-	-	14,472	14,472
Transfer to statutory reserve	-	-	-	60,249	-	(60,249)	-
Balance as at 31 March 2014	11,024,636	(1,001,361	) 1,405	676,344	-	2,065,109	12,766,133

<sup>(</sup>a) This represents reserves created under section 21 (i) (a) of the Banking Companies Ordinance, 1962.

The annexed notes 1 to 18 form an integral part of these condensed interim financial statements.

CHAIRMAN	PRESIDENT AND	DIRECTOR	DIRECTOR
CHAIRIVIAIN	FRESIDENT AND	DIRECTOR	DIRECTOR
	CHIEF EXECUTIVE OFFICER		
	CHIEF EXECUTIVE OFFICER		

<sup>(</sup>b) As more fully explained in note 7.9 and 8.5 of these condensed interim financial statements the amount of Rs. 1,143.409 million net of tax as at 31 March 2014 (31 Dec 2013 : Rs.1,253.114 million) represents additional profit arising from availing forced sale value benefit for determining provisioning requirement is not available for the purpose of distribution of dividend to shareholders.

# NOTES TO AND FORMING PART OF THE CONDENSED INTERIM **FINANCIAL STATEMENTS (UN-AUDITED)**

FOR THE QUARTER ENDED 31 MARCH 2014

#### 1. STATUS AND NATURE OF BUSINESS

Soneri Bank Limited ("the Bank") was incorporated in Pakistan on 28 September 1991 as a public limited company under the Companies Ordinance, 1984. Its registered office is situated at Rupali House 241-242, Upper Mall Scheme, Anand Road, Lahore, Punjab and its shares are quoted on all the stock exchanges in Pakistan. The Bank is engaged in banking services as described in the Banking Companies Ordinance, 1962 and operates with 238 branches including 15 Islamic banking branches (31 December 2013: 239 branches including 9 Islamic banking branches) in Pakistan.

#### **BASIS OF PRESENTATION** 2.

In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, State Bank of Pakistan has issued various circulars from time to time. Permissible form of trade related mode of financing includes purchase of goods by the banks from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchase and sales arising under these arrangements are not reflected in these condensed interim financial statements as such but are restricted to the amount of facility actually utilised and the appropriate portion of mark-up thereon.

The financial results of the Islamic Banking branches of the Bank has been consolidated in these condensed interim financial statements for reporting purposes, after eliminating material inter branch transactions / balances. The key financial figures of the Islamic Banking branches are disclosed in note 16 to these condensed interim financial statements.

#### STATEMENT OF COMPLIANCE 3.

These condensed interim financial statements of the Bank have been prepared in accordance with the requirements of International Accounting Standards (IAS) 34, Interim Financial Reporting, the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 and the directives issued by the Securities and Exchange Commission of Pakistan (SECP) and the State Bank of Pakistan (SBP). In case requirement differ, the requirements of the Companies Ordinance, 1984, Banking Companies Ordinance, 1962 and the said directives shall prevail.

The State Bank of Pakistan has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property' for Banking Companies through BSD Circular No. 10 dated 26 August 2002 till further instructions. In addition the Securities and Exchange Commission of Pakistan has deferred the applicability of International Financial Reporting Standard 7, Financial Instruments: Disclosures (IFRS 7) vide SRO 411(I) / 2008 till further orders. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements. However, investments have been classified and valued in accordance with the requirements prescribed by the State Bank of Pakistan through various circulars.

The disclosures made in these condensed interim financial statements have been limited based on a format prescribed by the SBP vide BSD Circular Letter No. 2 dated 12 May 2004 and IAS 34, Interim Financial Reporting. They do not include all the disclosures required for annual financial statements, and these condensed interim financial statements should be read in conjunction with the financial statements of the Bank for the year ended 31 December 2013.

#### 4. **BASIS OF MEASUREMENT**

#### 4.1 Accounting convention

These condensed interim financial statements have been prepared under the historical cost convention, except that certain fixed assets are stated at revalued amounts, certain investments and commitments in respect of forward exchange contracts have been marked to market and are carried at fair value and staff retirement benefits are carried at present value.

#### 4.2 Functional and presentation currency

These condensed interim financial statements are presented in Pakistani Rupee which is the currency of primary economic environment in which the Bank operates.

#### 4.3 Accounting estimates and assumptions

The preparation of these condensed interim financial statements is in conformity with approved accounting standards which requires the use of certain critical accounting estimates. It also requires management to exercise judgement in the process of applying the Bank's accounting policies. The areas involving higher degree of judgement or complexity, or areas where assumptions and estimates are significant to these condensed interim financial statements are the same as those disclosed in the annual financial statements for the year ended 31 December 2013.

#### 5. **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies adopted for preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual financial statements of the Bank for the year ended 31 December 2013.

#### 6. FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies adopted by the Bank are consistent with those disclosed in the annual financial statements of the Bank for the year ended 31 December 2013.

#### 7. INVESTMENTS

7.1	Investments by types	31	March 2014		31	December 20	113
	Note	Held by Bank	Given as collateral	Total	Held by Bank	Given as collateral	Total
	<del></del>			(Rupees	in '000)		
	Held-for-trading investments 7.2 Available-for-sale investments 7.3 Held-to-maturity investments 7.4 Investments at cost	1,646,066 54,593,278 3,160,856 59,400,200	· · ·	1,646,066 59,949,651 3,160,856 64,756,573	1,565,686 40,797,493 2,881,239 45,244,418	1,348,100 - 1,348,100	1,565,686 42,145,593 2,881,239 46,592,518
		33,100,200	5,550,575	0.1,7.50,57.5	13,211,110	1,5 10,100	10,552,510
	Provision for diminution in the value of investments 7.5	(135,387)	-	(135,387)	(134,363)	-	(134,363)
	Deficit on revaluation of Held-for-trading investments	(39,223)	-	(39,223)	(323)	-	(323)
	Surplus / (Deficit) on revaluation of Available-for-sale investments	673,631	(1,633)	671,998	246,420	(1,455)	244,965
	Investments - net of provisions	59,899,221	5,354,740	65,253,961	45,356,152	1,346,645	46,702,797
7.2	Held-for-Trading investments						
	Fully paid-up ordinary shares Market Treasury Bills Term Finance Certificates	666,730 955,586 23,750 1,646,066	-	666,730 955,586 23,750 1,646,066	8,636 1,557,050 - 1,565,686	- - -	8,636 1,557,050 - 1,565,686
		1,040,000	-	1,040,000	1,505,080	-	1,202,080
7.3	Available-for-sale investments						
	Market Treasury Bills Pakistan Investment Bonds Government of Pakistan Ijarah Sukuk Other Sukuk Bonds Term Finance Certificates Fully paid-up ordinary shares Units of mutual funds	25,158,658 27,211,037 200,000 200,000 47,525 1,563,960 212,098 54,593,278	- - - -	30,515,031 27,211,037 200,000 200,000 47,525 1,563,960 212,098 59,949,651	32,945,900 5,956,285 200,000 - 49,095 1,434,115 212,098 40,797,493	1,348,100 - - - - - - - 1,348,100	34,294,000 5,956,285 200,000 - 49,095 1,434,115 212,098 42,145,593
7.4	Held-to-maturity investments						
	Pakistan Investment Bonds Term Finance Certificates Government of Pakistan Ijarah Sukuk Other Sukuk Bonds	264,440 679,647 1,600,003 616,766 3,160,856	- - - -	264,440 679,647 1,600,003 616,766 3,160,856	264,859 695,360 1,700,004 221,016 2,881,239	- - - -	264,859 695,360 1,700,004 221,016 2,881,239

Investments by segment		31 March 2014 (Rupees	31 December 2013 5 in '000)
<ul> <li>Federal Government Securities</li> <li>Market Treasury Bills</li> <li>Pakistan Investment Bonds</li> <li>Government of Pakistan Ijara Sukuk Bonds</li> </ul>	7.6	31,470,617 27,475,477 1,800,003 60,746,097	35,851,050 6,221,144 1,900,004 43,972,198
Fully Paid-up Ordinary Shares - Listed companies - Unlisted companies	7.7	2,188,890 41,800 2,230,690	1,400,951 41,800 1,442,751
Units of Mutual Funds - Open ended - Closed - end		100,000 112,098 212,098	100,000 112,098 212,098
Term Finance Certificates, Bonds, Participation Term Certificates and Certificates of Investments  - Listed Term Finance Certificates  - Unlisted Term Finance Certificates  - Other Sukuk Bonds	7.8	352,692 398,230 816,766 1,567,688	340,691 403,764 221,016 965,471
Investments at cost		64,756,573	46,592,518
Provision for diminution in value of investments	7.9	(135,387)	(134,363)
Deficit on revaluation of Held-for-trading investments		(39,223)	(323)
Surplus on revaluation of Available-for-sale investments		671,998	244,965
Investments (net of provisions)		65,253,961	46,702,797

7.5

- 7.6 This includes securities having book value of Rs. 30.700 million (2013: Rs. 30.700 million) pledged with the State Bank of Pakistan and National Bank of Pakistan to facilitate T. T. discounting facility for the branches of the Bank.
- 7.7 This includes shares of Islamabad Stock Exchange Limited (ISEL) acquired in pursuance of corporatization and demutualization of ISEL as a public company limited by shares. Out of total 3,034,603 number of shares so acquired 1,820,762 shares have been deposited in a blocked account with the Central Depository Company of Pakistan Limited (CDC). The said shares and Trading Right Entitlement (TRE) Certificate were received against surrender of Stock Exchange Membership Card. As the fair value of both the asset transferred and asset obtained can not be determined with reasonable accuracy, the above investment has been recorded at the carrying value of Stock Exchange Membership Card in Bank's books.
- 7.8 The Bank purchased 4,000 certificates (on 29 September 2009) of Wapda Sukuk through a market based transaction for a cash consideration of Rs. 19.8 million having a face value of Rs. 20 million. These certificates were available in the seller's CDC account and on completion of the transaction were transferred to Bank's CDC account. A periodic Ijarah rental was due on 22 October 2009, which was not paid to the Bank on the plea, that certain discrepancy in Central Depository Register was the reason for non payment.

The Bank through a legal notice has clarified the position that the Bank has purchased the aforesaid Sukuk Certificates from the market for a valuable consideration when these Sukuks were already entered in the Central Depository Register of seller's account. However, the Bank has fully provided the outstanding amount against these Sukuks. The Bank has filed a recovery suit which is pending before Sindh High Court, Karachi.

#### 7.9 Particulars of provision for diminution in value of investments

The analysis of total provision held are as follows: 2014 2013
--

Opening balance	134,363	160,432
Charge for the period / year	1,024	12,506
Write off Reversal due to disposal of impaired shares	-	(38,575)
Net reversal	1,024	(26,069)
Closing balance	135,387	134,363

7.9.1 The State Bank of Pakistan vide through circular no. BPRD / BRD - (Policy) / 2013 - 1857 dated 15 February 2013, directed the Bank to provide the classified exposure of term finance certificates of Azgard Nine Limited in phased manner. Bank has made 100% provision as per the aforementioned circular which amounted to Rs. 23.949 million against outstanding exposure of Rs. 27.019 million after considering a forced sale value (FSV) benefit of Rs. 3.070 million secured against the mortgaged property.

		31 March 2014 (Rupees	31 December 2013 in '000)
ADVANCES			
Loans, cash credits, running finances, etc.			
- In Pakistan - Outside Pakistan		93,005,371 -	97,397,600 -
Bills discounted and purchased (excluding treasury bills)		93,005,371	97,397,600
- In Pakistan - Outside Pakistan		662,985 5,205,810	707,037 6,212,896
Advances - gross		5,868,795 98,874,166	6,919,933 104,317,533
Provision against advances			
Provision for non-performing loans and advances	8.2	(7,271,503)	(7,138,505)

91,602,663

97,179,028

8.

Advances - net of provision

Advances include Rs. 10,248.575 million (31 December 2013: Rs. 10,424.111 million) which have been placed 8.1 under non-performing status as detailed below:

				31 N	/larch 201	1			
	Classified Advances			fied Advances Provision Required			Provision Held		
	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
				(Ru	pees in '000)				-
sific	ation								

# Category of classi

OAEM *	40,919	-	40,919	517	-	517	517	-	517
Substandard	578,392	-	578,392	98,163	-	98,163	98,163	-	98,163
Doubtful	1,147,424	-	1,147,424	337,843	-	337,843	337,843	-	337,843
Loss	8,481,840	-	8,481,840	6,803,618	-	6,803,618	6,803,618		6,803,618
	10,248,575	-	10,248,575	7,240,141		7,240,141	7,240,141		7,240,141

31 December 2013										
Classif	Classified Advances Provision Required			Pro	vision He <b>l</b> d					
Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total		
(Rupees in '000)										

# Category of classification

OAEM *	91,332	_	91,332	850	_	850	850	-	850
Substandard	678,007	-	678,007	98,841	-	98,841	98,841	-	98,841
Doubtful	1,105,755	-	1,105,755	333,796	-	333,796	333,796	-	333,796
Loss	8,549,017	-	8,549,017	6,675,237	-	6,675,237	6,675,237	-	6,675,237
	10,424,111		10,424,111	7,108,724		7,108,724	7,108,724	三	7,108,724

<sup>\*</sup> The Other Assets Especially Mentioned (OAEM) category pertains to agriculture finance only.

#### Particulars of provision against non-performing loans and advances 8.2

_	31 March 2014			31 December 2013				
	Specific	Gen	eral	Total	Specific	Ge	neral	Total
		Consumer	Small Enterprises			Consumer	Sma <b>ll</b> Enterprises	
				(Rupees i	n <b>'</b> 000)			
Opening balance	7,108,724	10,781	19,000	7,138,505	6,420,903	8,454	-	6,429,357
Charge for the period / year	272,084	1,581	-	273,665	1,196,205	2,327	19,000	1,217,532
Reversals made during the period / year	(107,999) 164,085	1,581		(107,999) 165,666	(495,003) 701,202	2,327	19,000	(495,003) 722,529
Amount written off	(32,668)	-	-	(32,668)	(13,381)	•	-	(13,381)
Transfer Closing balance	7,240,141	12,362	19,000	7,271,503	7,108,724	10,781	19,000	7,138,505

<sup>8.3</sup> Provision against consumer financing represents general provision maintained at an amount equal to 1.5% of the fully secured performing portfolio and 5% of the unsecured performing portfolio as required under the Prudential Regulations issued by SBP.

performing portfolio and 2.0% of the unsecured performing portfolio as required under the Prudential Regulations issued by SBP. 8.4

8.5 Bank has availed FSV benefit available under BSD circular No.01 dated 21 October 2011 on case to case basis, based on the risk assessment policies of the Bank. This resulted in reduction of provision against non performing loans and advances by Rs. 52.167 million.

Had the benefit of FSV not been availed by the Bank, the specific provision against non-performing advances and profit before tax as at 31 March 2014 would have been higher by approximately Rs. 1,756.021 million (31 December 2013: Rs. 1,923.773 million) and advances (net off provision) would have been lower by same amount. Further the net of tax profit, amounted to Rs. 1,141.414 million (31 December 2013: Rs. 1,250.452 million) arising from availing the benefit of forced sale value is not available for distribution amongst the shareholders either in the form of cash or stock dividend.

8.6 Although the Bank has made provision against its non performing portfolio as per the category of the loans forming part thereof, the Bank still holds enforceable collateral in the event of recovery through litigation. These securities comprise of charge against various tangible assets of the borrower including land, building and machinery, stock in trade etc.

9.	OPERATING FIXED ASSETS	31 March 2014 (Rupees	31 December 2013 s in '000)
	Capital work-in-progress Property and equipments:	138,576	108,217
	Land - Freehold - Leasehold Building on:	362,778 160,689	362,778 160,689
	- Freehold - Leasehold Leasehold Improvements Furniture, fixtures, equipments and computers Vehicles Assets held under ijarah:	113,043 1,275,196 651,384 779,413 95,739	115,183 1,304,725 667,474 841,921 96,062
	<ul> <li>Motor vehicles</li> <li>Plant and machinery</li> </ul>	79,917 213,285	98,614 175,876
	Intangibles assets: Software, Trademark etc.	68,452 3,938,472	77,035 4,008,574
9.1	The following additions were made at cost during the period:		
		31 March 2014 (Rupee:	31 March 2013 s in '000)
	Property and leasehold improvements Furniture, fixtures, equipment and computers Vehicles Intangibles	7,394 46,169 15,639 16,635 85,837	74,173 196,373 24,913 12,840 308,299
9.2	The written down value of fixed assets disposed of / deleted during the period	od were as follows:	
		31 March 2014 (Rupee:	31 March 2013 s in '000)
	Property and leasehold improvements Furniture, fixtures, equipment and computers Vehicles	13,107 977 - 14,084	167 150 317

31 December

31 March

9.3 The Trading Right Entitlement Certificate (TRE Certificate) acquired on surrender of Islamabad Stock Exchange Membership Card is stated at NIL value.

"According to section 5 of the Stock Exchanges (Corporatization, Demutualization and Integration) Act, 2012 an initial shareholder who has been issued TRE certificate and is not registered as a corporate broker with the Exchange, is required to do so within two years from the date of demutualization i.e. 27 August 2012 which is going to end on 26 August 2014.

Further, any initial shareholder who does not want to commence business within the said period of two years is also required to transfer its TRE certificate to any other shareholder.

Failing to commence business as a corporate broker or to transfer the TRE certificate will result in the lapse of the TRE certificate.

10.	BORROWINGS	31 March 2014	31 December 2013
	Secured	(Kupee	s in '000)
	Borrowings from the State Bank of Pakistan - Export refinance scheme	6,437,863	6,866,019
	<ul> <li>Long term financing facility (LTFF) for plant and machinery</li> <li>Long term financing - export oriented</li> </ul>	799,831	848,067
	projects (LTF - EOP)	149,288	182,650
	- Modernization of SME - rice husking	4,969	4,969
	-Financing facility for storage of agriculture produce - Repurchase agreement borrowings	20,722	24,867 
		7,412,673	7,926,572
	Borrowings from other financial institution	1,496,861	-
	Repurchase agreement borrowings - other banks	3,371,653	1,339,621
		12,281,187	9,266,193
	Unsecured		
	Call borrowings	1,453,142	850,000
	Overdrawn nostro accounts	609,004	369,286_
		14,343,333	10,485,479
11.	DEPOSITS AND OTHER ACCOUNTS		
	Customers		
	Remunerative	44 407 000	44.047.040
	Fixed deposits	46,127,982 65,648,030	41,947,218
	Savings deposits	111,776,012	<u>64,339,770</u> 106,286,988
		111,770,012	100,200,500
	Non-remunerative		
	Current accounts	33,052,771	32,102,977
	Call deposits	237,342	214,312
	Margin deposits / Others	1,955,861 35,245,974	1,449,775 33,767,064
		147,021,986	140,054,052
	Financial Institutions	147,021,500	140,034,032
	Remunerative - savings deposits	343,860	525,677
	Non-remunerative - current deposits	178	178
		344,038	525,855
11.1	Particulars of deposit and other accounts	147,366,024	140,579,907
11.1	In local currency	135,913,342	128,852,085
	In foreign currencies	11,452,682	11,727,822
		147,366,024	140,579,907

12.	CONTINGENCIES AND COMMITMENTS	31 March 2014 (Rupees	31 December 2013 in '000)
12.1	Direct credit substitutes		
	Financial guarantees issued favouring: - Government - Others	1,443,419 115,420 1,558,839	1,308,692 95,235 1,403,927
12.2	Transaction - related contingent liabilities		
	Guarantees issued favouring: - Government - Financial Institutions - Others	4,471,728 152,085 2,394,469 7,018,282	4,580,937 160,592 2,645,675 7,387,204
12.3	Trade - related contingent liabilities		
	Letters of credit Acceptances	17,022,239 3,701,051	16,497,354 4,637,712
12.4	Commitments in respect of forward lending		
	Commitments to extend credit	6,331,709	4,950,000
	The Bank has certain other commitments to extend credit that represer not attract any significant penalty or expense in case the facility is withdr		itments and will
12.5	Commitments in respect of forward exchange contracts	31 March 2014 (Rupees	31 December 2013 in '000)
	Purchase - From other banks - From customers	14,692,006 3,672,373	15,728,958 3,559,891
	Sale - To other banks - To customers	12,784,227 1,044,641	16,519,673 2,092,717

38,902 50,453

52,647

8,763

13,131

12.6

12.7

PurchaseSale

- Margin trading system

Commitments in respect of equity future contracts

Commitments in respect of lendings to financial and other institutions

#### 12.8 Other Contingencies

## 12.8.1 Taxation

For the tax years 2011 and 2013, the Bank had filed return under self assessment scheme as envisaged in section 120 of the Income Tax Ordinance, 2001. The income tax department has amended the assessment of tax years 2011 and 2013 under section 122(5A) of the Income Tax Ordinance, 2001. The amended assessment orders have been passed by adding / disallowing certain expenses / deductions resulting in additional net tax liability of Rs. 313.38 million and Rs. 428.18 million respectively.

The Bank has filed appeal before the Appellate Tribunal Inland Revenue (ATIR) and Commissioner Inland Revenue (Appeals) respectively against these disallowances and deductions.

For the tax year 2011 the income tax department has amended the assessment of tax year 2011 under section 122(1)/ 122(5) of the Income Tax Ordinance, 2001 resulting in additional tax liability of Rs. 163.64 million.

The Bank has filed an appeal before the Commissioner Inland Revenue (Appeals) against this amendment.

- For the years ended 31 December 2008, 2009, 2010 and 2011, an aggregate net liability of Rs. 148.72 million has been adjudged under Rule 40A of the Federal Excise Rules 2005 read with section 7 of the Federal Excise Act 2005, on the grounds that Bank failed to deposit applicable Federal Excise Duty on certain income heads. Against the said liability the Bank had preferred an appeal before the Appellate Tribunal Inland Revenue for the years 2008, 2009 and 2010 and Commissioner Inland Revenue (Appeals) for the year 2011.
- The tax department has filed tax references before honourable Lahore High Court, Lahore in respect of certain deductions allowed by the Appellate Tribunal Inland Revenue (ATIR) for assessment year 2000-2001 to tax year 2010.
- For the tax year 2011 the tax authority has passed an order under section 161/205 by treating the Bank as assessee in default for non-deduction of tax on certain payments and has created a net demand of Rs. 20.03 million. Against the said demand the Bank has filed an appeal before the Commissioner Inland Revenue (Appeals). As per the appellate order dated 27 January 2014, most of the additions were deleted except for few additions which were either remanded back or rejected and as a result net demand of Rs. 2.594 million is now pending against which the Bank has preferred an appeal before the Appellate Tribunal Inland Revenue

The Bank and its tax advisor are of the view that the above issues will ultimately be decided in Bank's favour. Therefore no additional provision has been made in these condensed interim financial statements.

- 12.8.2 Claims against the Bank not acknowledged as debts amounted to Rs. 2.4 million (2013: Rs. 2.4 million).
- **12.8.3** A penalty of Rs. 50 million has been imposed by Competition Commission of Pakistan ("the Commission") on the Bank on account of uncompetitive behaviour and impositing uniform cost on cash withdrawal from ATM transaction. The Bank alongwith other Bank's had filed a constitutional petition before the Competition Appellate Tribunal which has set aside the order of the Commission. Against the said order of the Competition Appellate Tribunal, the Commission has filed an appeal before the Supreme Court of Pakistan, the hearing of which is pending.

#### 13. **INCOME FROM DEALING IN FOREIGN CURRENCIES**

This includes conversion cost of foreign currency transactions into / from local currency funds (i.e. swap cost on foreign currency transactions) which amounted to Rs. 19.785 million (31 March 2013: Rs. 95.352 million).

#### 14. **RELATED PARTY TRANSACTIONS**

The related parties of the Bank comprise related group companies, major share holders, directors and their close family members (including their associates), staff retirement funds and key management personnel.

Usual transactions with related parties include deposits, advances, acceptances and provision of other banking services and are carried out in accordance with agreed terms. Transactions with executives are undertaken at terms in accordance with employment agreements and services rules and includes provision of advances on terms softer than those offered to the customers of the Bank. Contribution to and accruals in respect of staff retirement benefit plan are made in accordance with the actuarial valuation / terms of the benefit plan.

The details of transactions with related parties during the period / year are as follows:

	31 March 2014	31 December 2013
Deposits at the end of the period / year:	(Rupee	s in '000)
<ul> <li>Bank's Chief Executive Officer / Executives</li> <li>Directors and their close family members</li> <li>Related group companies</li> <li>Major shareholders</li> <li>Staff retirement funds</li> </ul>	11,294 1,064,298 600,052 300,429 147,521 2,123,594	10,612 1,242,027 701,957 305,281 218,752 2,478,629
Loans and advances at the end of the period / year:  - Bank's Chief Executive Officer / Executives  - Directors and their close family members  - Related group companies  Transaction-related contingent liabilities at the end of the period / year:  - Related group companies	67,081 102,217 315,637 484,935	69,209 91,132 279,901 440,242
Trade-related contingent liabilities at the end of the period / year:	100/273	
- Related group companies	193,439	182,443
	Tuoneoe	tiana fan dlaa
		tions for the hs period ended
		hs period ended 31 March
	three montl	hs period ended
	three montl 31 March 2014	hs period ended 31 March
Loans and advances repaid / adjusted during the period	three montl 31 March 2014	hs period ended 31 March 2013
Loans and advances repaid / adjusted during the period  Loans and advances granted during the period	three montl 31 March 2014 (Rupee	31 March 2013 s in '000)
	three montl 31 March 2014 (Rupee	31 March 2013 s in '000)

	31 March 2014 (Rupee:	31 March 2013 <b>s in '000)</b>
Commission / brokerage / bank charges recovered - Bank's Chief Executive Officer / Executives - Directors and their close family members - Related group companies - Major shareholders - Staff retirement funds	2 8 1,157 1 1 1,169	5 5 358 1 1 370
Contributions to employees' benefit plans	34,656	25,854
Key management personnel compensation - Salaries and benefits - Post retirement benefits  CONCENTRATION OF CREDIT AND DEPOSITS	42,469 1,725 44,194	53,742 1,918 55,660

Credit risk and concentration of credit risk

15. 15.1

> Credit risk is a risk arising from an obligors' unwillingness to perform an obligation or its ability to perform being impaired resulting in financial loss to the Bank. Bank regularly monitor credit risk at portfolio level to ensure no undue concentration of risk is present. The Bank also attempts to control credit risk by continually assessing the credit worthiness of counter parties and obtaining security where appropriate.

> Concentration of credit risk arises when a number of counter parties are engaged in similar business activities, or activities in the same geographical region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentration of credit risk indicates the relative sensitivity of the Bank's performance to developments, affecting a particular industry or geographical location. The Bank seeks to manage its credit risk exposure through diversification of lending activities to avoid undue concentration of risks with individuals or groups of customers in specific locations or business.

#### 15.2 Segment by class of business

Contingencies and commitments   Contingencies and commitments		31 March 2014						
Textile and synthetic 26,325,841 26.63% 1,823,928 1.24% 3,641,828 12.43% Food and allied 20,877,727 21.12% 3,530,244 2.40% 5,994,460 20.46% Electronic and electrical appliances 3,001,104 3,04% 253,416 0.17% 2,104,874 7.18% Individuals 3,212,566 3.25% 79,788,401 54.14% 151,962 0.52% Others 45,456,928 45.96% 61,970,035 42.05% 17,407,287 59,41% 98,874,166 100.00% 147,366,024 100.00% 29,300,411 100.00%     Solution	_	Gross advances		Deposits	Deposits		3	
Food and allied Electronic and electrical appliances         20,877,727 3,001,104         21.12% 3,004%         3,530,244 253,416         2.40% 0.17%         5,994,460 2,104,874         20,46% 7.18%           Others         45,456,928         45.96% 45,456,928         45.96% 45.96%         61,970,035 42.05%         42.05% 17,407,287         59.41% 59.41%           Textile and synthetic Food and allied Electronic and electrical appliances Individuals         27,492,622 20,519,743         26.35% 19.67%         1,896,144 3,072,375 19.67%         1.35% 4,192,832 14.01%         4,192,832 4,609,502 15.40% 16.40%         14.01% 16.40% 16.90%           Others         3,203,683 3,203,683 3,203,683 3,07%         3,072,375 3,203,683 164,467 164,	_	(Rupees in '000)	(Percent)	(Rupees in '000)	(Percent)	(Rupees in '000)	(Percent)	
Selectronic and electrical appliances   3,001,104   3,04%   253,416   0.17%   2,104,874   7.18%     Individuals   3,212,566   3.25%   79,788,401   54.14%   151,962   0.52%     Others   45,456,928   45,96%   61,970,035   42.05%   17,407,287   59,41%     98,874,166   100.00%   147,366,024   100.00%   29,300,411   100.00%	Textile and synthetic	26,325,841	26.63%	1,823,928	1.24%	3,641,828	12.43%	
Individuals Others         3,212,566 45,928 45,96% 45,96% 45,96% 45,96% 45,96% 61,970,035 42.05% 42.05% 17,407,287 59,41% 59,41% 59,41% 100,00% 147,366,024 100,00% 29,300,411 100,00%         151,962 59,41% 59,41% 59,41% 100,00% 29,300,411 100,00% 100,0	Food and allied	20,877,727	21.12%	3,530,244	2.40%	5,994,460	20.46%	
Others         45,456,928   45.96%   98,874,166   100.00%   147,366,024   100.00%   29,300,411   100.00%   147,366,024   100.00%   29,300,411   100.00%   100.00%   29,300,411   100.00%   100.00%   29,300,411   100.00%   100.00%   100.00%   20,300,411   100.00%	Electronic and electrical appliances	3,001,104	3.04%	253,416	0.17%	2,104,874	7.18%	
Page 2013   Percent   P	Individuals	3,212,566	3.25%	79,788,401	54.14%	151,962	0.52%	
Second and allied   Contingencies   Continge	Others _	45,456,928	45.96%	61,970,035	42.05%	17,407,287	59.41%	
Gross advances         Deposits         Contingencies and commitments           (Rupees in '000)         (Percent)         (Rupees in '000)         (Percent)         (Rupees in '000)         (Percent)           Textile and synthetic         27,492,622         26.35%         1,896,144         1.35%         4,192,832         14.01%           Food and allied         20,519,743         19.67%         3,072,375         2.19%         4,609,502         15.40%           Electronic and electrical appliances         2,537,839         2.43%         164,467         0.12%         2,707,854         9.05%           Individuals         3,203,683         3.07%         77,227,567         54,93%         172,482         0.58%           Others         50,563,646         48.48%         58,219,354         41.41%         18,243,527         60.96%	_	98,874,166	100.00%	147,366,024	100.00%	29,300,411	100.00%	
Textile and synthetic         27,492,622         26,35%         1,896,144         1.35%         4,192,832         14.01%           Food and allied         20,519,743         19.67%         3,072,375         2.19%         4,609,502         15.40%           Electronic and electrical appliances         2,537,839         2.43%         164,467         0.12%         2,707,854         9.05%           Individuals         3,203,683         3.07%         77,227,567         54.93%         172,482         0.58%           Others         50,563,646         48.48%         58,219,354         41.41%         18,243,527         60.96%		31 December 2013						
Textile and synthetic 27,492,622 26.35% 1,896,144 1.35% 4,192,832 14.01% Food and allied 20,519,743 19.67% 3,072,375 2.19% 4,609,502 15.40% Electronic and electrical appliances 2,537,839 2,43% 164,467 0.12% 2,707,854 9.05% Individuals 3,203,683 3.07% 77,227,567 54.93% 172,482 0,58% Others 50,563,646 48.48% 58,219,354 41.41% 18,243,527 60.96%	_	Gross advances Deposits		9				
Food and allied         20,519,743         19.67%         3,072,375         2.19%         4,609,502         15.40%           Electronic and electrical appliances         2,537,839         2.43%         164,467         0.12%         2,707,854         9.05%           Individuals         3,203,683         3.07%         77,227,567         54,93%         172,482         0.58%           Others         50,563,646         48.48%         58,219,354         41.41%         18,243,527         60.96%		(Rupees in '000)	(Percent)	(Rupees in '000)	(Percent)	(Rupees in '000)	(Percent)	
Electronic and electrical appliances         2,537,839         2.43%         164,467         0.12%         2,707,854         9.05%           Individuals         3,203,683         3.07%         77,227,567         54.93%         172,482         0.58%           Others         50,563,646         48.48%         58,219,354         41.41%         18,243,527         60.96%	Textile and synthetic	27,492,622	26.35%	1,896,144	1.35%	4,192,832	14.01%	
Individuals         3,203,683         3.07%         77,227,567         54.93%         172,482         0.58%           Others         50,563,646         48.48%         58,219,354         41.41%         18,243,527         60.96%	Food and a <b>ll</b> ied	20,519,743	19.67%	3,072,375	2.19%	4,609,502	15.40%	
Others 50,563,646 48.48% 58,219,354 41.41% 18,243,527 60.96%	Electronic and electrical appliances	2,537,839	2.43%	164,467	0.12%	2,707,854	9.05%	
	Individuals	3,203,683	3.07%	77,227,567	54.93%	172,482	0.58%	
104,317,533 100.00% 140,579,907 100.00% 29,926,197 100.00%	Others	50,563,646	48.48%	58,219,354	41.41%	18,243,527	60.96%	
		104,317,533	100.00%	140,579,907	100.00%	29,926,197	100.00%	

15.2.1 Business classes where bank has greater than ten percent concentration are disclosed, including their outstanding across the categories.

1

15.3	Segment by sector		31 March 2	31 March 2014				
	<b>-</b>	Gross adva	Gross advances		Deposits		Contingencies and commitments	
		(Rupees in '000)	(Percent)	(Rupees in '000)	(Percent)	(Rupees in '000)	(Percent)	
	Public / Government	16,074,714	16.26%	16,338,247	11.09%	53,865	0.18%	
	Private	82,799,452	83.74%	131,027,777	88.91%	29,246,546	99.82%	
		98,874,166	100.00%	147,366,024	100.00%	29,300,411	100.00%	
				31 December	2013			
		Gross advan	ces	Deposits		Contingencies	and	
						commitmer	ents	
		(Rupees in '000)	(Percent)	(Rupees in '000)	(Percent)	(Rupees in '000)	(Percent)	
	Public / Government	18,703,425	17.93%	17,578,981	12.50%	53,865	0.18%	
	Private	85,614,108	82.07%	123,000,926	87.50%	29,872,332	99.82%	
		104,317,533	100.00%	140,579,907	100.00%	29,926,197	100.00%	

#### 15.4 **Credit rating**

The credit rating done by PACRA in June 2013 for Soneri Bank Limited is AA- for the long term and A1+ for the

#### 15.5 Segment details with respect to business activities

The segment analysis with respect to business activity is as follows:

	Three months period ended 31 March 2014					
	Corporate	Trading and Sales	Retail	Total		
		(Rupee	s in '000)			
Total income	1,518,253	1,668,163	1,274,303	4,460,719		
Total expenses	1,464,876	1,446,292	1,090,395	4,001,563		
Net income (Profit before Tax)	53,377	221,871	183,908	459,156		
Segment assets (Gross)	65,253,204	69,169,655	54,652,910	189,075,769		
Segment non performing loans	1,868,488	-	8,380,087	10,248,575		
Segment provision required *	1,322,351	10,375	6,074,164	7,406,890		
Segment liabilities	11,849,571	7,374,878	148,589,376	167,813,825		
Segment return on net assets	0.34	1.30	1.54	1.03		
(ROA) (%)**-per annum						
Segment cost of funds (%)*** - per annum	7.90	8.05	6.13	6.31		
	Three months period ended 31 March 2013					
	Thi	ree months period	d ended 31 Marc	h 2013		
	Thi Corporate	ree months period Trading and Sales	d ended 31 Marc Retail	h 2013 Total		
	Corporate	Trading and	Retail	Total		
Total income	Corporate	Trading and Sales	Retail	Total		
Total income Total expenses	Corporate	Trading and Sales (Rupees	Retail s in '000)	Total		
	1,229,131	Trading and Sales (Rupees 1,570,468	Retail in '000) 1,080,205	Total 3,879,804		
Total expenses	1,229,131 1,177,736	Trading and Sales (Rupees 1,570,468 1,237,420	Retail s in '000) 1,080,205 1,007,180	Total 3,879,804 3,422,336		
Total expenses Net income (Profit before Tax)	1,229,131 1,177,736 51,395	Trading and Sales (Rupees 1,570,468 1,237,420 333,048	Retail s in '000) 1,080,205 1,007,180 73,025	7otal 3,879,804 3,422,336 457,468		
Total expenses Net income (Profit before Tax) Segment assets (Gross)	1,229,131 1,177,736 51,395 56,091,724	Trading and Sales (Rupees 1,570,468 1,237,420 333,048 71,143,190	Retail s in '000) 1,080,205 1,007,180 73,025 46,227,741	Total  3,879,804 3,422,336 457,468 173,462,655		
Total expenses Net income (Profit before Tax) Segment assets (Gross) Segment non performing loans	1,229,131 1,177,736 51,395 56,091,724 1,829,678	Trading and Sales(Rupees 1,570,468 1,237,420 333,048 71,143,190 -	Retail  in '000)  1,080,205  1,007,180  73,025  46,227,741  8,664,384	Total  3,879,804 3,422,336 457,468 173,462,655 10,494,062		
Total expenses Net income (Profit before Tax) Segment assets (Gross) Segment non performing loans Segment provision required *	1,229,131 1,177,736 51,395 56,091,724 1,829,678 1,044,164	Trading and Sales	Retail  in '000)  1,080,205  1,007,180  73,025  46,227,741  8,664,384  5,701,536	3,879,804 3,422,336 457,468 173,462,655 10,494,062 6,756,075		

<sup>\*</sup> The provision against each segment represents provision held against advances and investments.

\*\* Segment ROA = Profit before Tax / (Segment Assets - Segment Provisions) computed on cutoff balances.

\*\*\* Segment cost of funds have been computed based on the average balances.

**15.5.1** The above analysis includes allocation of items as per the approved mapping policy of the Bank.

#### 16. **ISLAMIC BANKING BUSINESS**

The Bank is operating 15 Islamic Banking branches at the end of reporting period (31 December 2013: 9). The statement of financial position, profit and loss account and statement of cash flows of these branches (including Islamic Banking Division) are as follows:

16.1	Statement of Financial Position	Note	(Un-audited) 31 March 2014	(Audited) 31 December 2013
	As at 31 March 2014		(Rupees i	า '000)
	ASSETS			
	Cash and balances with treasury banks Balances with and due from financial institutions Investments Islamic Financing and Related Assets Operating fixed assets Due from head office Other assets	16.2.1	398,581 26 2,211,984 2,811,363 146,272 146,828 136,639	330,475 250,026 1,908,714 2,407,437 120,546 252,297 159,864
	Total Assets		5,851,693	5,429,359
	LIABILITIES			
	Bills payable Due to financial institutions Deposits and other accounts - Current accounts - Saving accounts - Term deposits - Others Due to head office Other liabilities		5,724 168,374 1,058,384 2,445,004 1,558,698 91,576 - 106,804	5,484 97,044 805,783 2,255,074 1,610,931 106,686 - 80,268
	Total Liabilities		5,434,564	4,961,270
	NET ASSETS		417,129	468,089
	REPRESENTED BY:			
	Islamic Banking Fund Accumulated profit	16.2.1	400,000 12,052 412,052	400,000 66,252 466,252
	Surplus on revaluation of operating fixed assets		5,077	1,837
			417,129	468,089

16.2	Profit And Loss Account	Note	(Un-audited) 31 March 2014 (Rupees	(Un-audited) 31 March 2013 s in '000)
	Profit / return on financing, investments and placements earned Return on deposits and other dues expensed <b>Net income earned before provision</b>	16.2.1	169,438 (145,261) 24,177	119,057 (116,265) 2,792
	Reversal / (Provision) against non-performing financings Provision for diminution in value of investment		17,871	(578)
	Net income earned after provision		<u>17,871</u> 42,048	(578)_ 2,214
	Other income Fee, commission and brokerage income		36,053 78,101	<u>32,776</u> 34,990
	Other expenses Administrative expenses Provision against other assets		66,049	41,900 -
	Profit / (loss) before taxation		12,052	(6,910)

**16.2.1** These figures have been restated to exclude inter segment profitability charge of Rs. 9.745 million@ 9.88% (2013: Rs. 9.241 million @9.37%) in line with financial reporting requirement.

16.3	Cash Flow Statement (Un-Audited)	31 March 2014 (Rupees in	31 March 2013 (1000)
	CASH FLOW FROM OPERATING ACTIVITIES	(	
	Profit / (loss) before taxation Less: Dividend income	12,052	(6,910)
	Adjustments:	12,052	(6,910)
	Depreciation / amortisation (Reversal) / Provision against non-performing advances	27,862 (17,871)	22,179 578
	Gain on sale of fixed assets	(61) 9,930	(543) 22,214
		21,982	15,304
	(Increase) / decrease in operating assets		
	Islamic Financing and Related Assets-net Others assets - (excluding advance taxation)	(367,343) 128,694	736,951 (48,960)
	Others assets - (excluding advance taxation)	(238,649)	687,991
	Increase / (decrease) in operating liabilities	(230,043)	007,331
	Bills payable	240	450
	Due to financial institutions	71,330	(17,100)
	Deposits and other accounts	375,188	158,632
	Other liabilities	(39,716)	23,920
	Other habilities	407,042	165,902
	Net cash flows from operating activities	190,375	869,197
	Net cash flows from operating activities	130,373	009,197
	CASH FLOW FROM INVESTING ACTIVITIES		
	Net investments in securities Dividend received	(300,030)	(790,008)
	Investment in operating fixed assets (including intangible assets) Proceeds from disposal of fixed assets	(72,239)	(116,430) 543
	Net cash used in investing activities	(372,269)	(905,895)
	Net cash asea in investing activities	(372,203)	(303,033)
	CASH FLOW FROM FINANCING ACTIVITIES		
	Net cash (used in) financing activities	_	_
	(Decrease) in cash and cash equivalents	(181,894)	(36,698)
	Cash and cash equivalents at the beginning of the period	580,501	261,974
	Cash and cash equivalents at the beginning of the period	398,607	225,276
	Cash and Cash equivalents at the end of the period	390,007	223,270
	CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD		
	Cash and balances with treasury banks	398.581	225.250
	Balances with other banks	26	223,230
	Dajances with Other Danks	398,607	225,276
		330,007	223,270

		(Un-audited) 31 March 2014 (Rupees i	(Un-audited) 31 March 2013 <b>n '000)</b>
16.4	Remuneration to shariah advisor	300	300
16.5	Charity Fund	(Un-audited) 31 March 2014 (Rupees i	(Audited) 31 December 2013 <b>n '000)</b>
10.5	·		
	Opening balance Addition during the period Payment / utilization during the period Closing balance	49 - 49	138 792 (930)
16.6	Islamic Mode of Financing and Related Assets		
	Murabaha Ijarah Diminishing Musharaka Salam Advance against islamic financing:	635,401 293,202 1,088,987 757,750	525,091 274,490 1,108,522 417,369
	- Murabaha - Car Ijarah - Machine Ijarah Other Islamic modes	27,608 7,079 - 1,336	27,608 19,617 33,691 1,049
		<u>2,811,363</u>	2,407,437

#### 17. DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements were authorised for issue on 23 April 2014 by the Board of Directors of the Bank.

#### 18. **GENERAL**

- Corresponding figures have been rearranged and reclassified, wherever necessary, to facilitate comparison. 18.1
- Figures have been rounded off to the nearest thousand rupees unless otherwise stated. 18.2

# LIST OF BRANCHES

## REGISTERED OFFICE

Rupali House 241-242, Upper Mall Scheme, Anand Road, Lahore - 54000, Pakistan

Tel. No: (+92-42) 35713101-4 & 35792180

Fax No: (+92-42) 35713095-6

## CENTRAL OFFICE

10th Floor, PNSC Building, M. T. Khan Road Karachi, Pakistan

Tel. No: (+92-21) 32444401-5 & 111-567-890 Fax: (+92-21) 35643314, 35643325 & 6

Swift: SONEPKKAXXX E-mail: info@soneribank.com

### CENTRAL REGION

Main Branch, Lahore

Tel: (042) 36368141-8 & 111-567-890

Defence Branch, Lahore

Tel. No: (042) 35897181-2 & 35691037-8

Gulberg Branch, Lahore

Tel. No: (042) 35713445-8, 35759273 & (042) 35772294-5

Circular Road Branch, Lahore Tel. No: (042) 37670486 & 37670489

Model Town Branch, Lahore

Tel. No: (042) 35889311-2 & 35915666

Akbar Chowk Branch, Lahore

Tel. No: (042) 35177800-2 & 35221410

Cavalry Ground Branch, Lahore Tel. No. (042) 36653728-9 & 36619697

Islamic Banking

Temple Road Branch, Lahore Tel. No: (042) 36376341-2

Allama Igbal Town Branch, Lahore Tel. No: (042) 37812394-5

Baghbanpura Branch, Lahore

Tel. No: (042) 36832811-3

Thokar Niaz Baig Branch, Lahore

Tel. No: (042) 35313651, 3 & 4

Ghazi Chowk Branch, Lahore

Tel. No: (042) 35188505-7

Islamic Banking

New Garden Town Branch, Lahore

Tel. No: (042) 35940611-3

DHA Phase-III Branch, Lahore Tel. No: (042) 35734083-5

Chungi Amer Sadhu Branch, Lahore

Tel. No: (042) 35808611-3

Johar Town Branch, Lahore

Tel. No: (042) 35204191-3

Wahdat Road Branch, Lahore Tel. No: (042) 37578211-3

**Gunpat Road Branch, Lahore** Tel. No: (042) 37361607-9

Airport Road Branch, Lahore

Tel No: (042) 35700115-7

Ravi Road Branch, Lahore

Tel. No: (042) 37725356-7

Shahdara Chowk Branch, Lahore

Tel. No: (042) 37941741-3

Manga Mandi Branch, Lahore

Tel. No: (042) 35383517-8

Badian Road Branch, Lahore

Tel. No: (042) 37165390 & 3

Mughalpura Branch, Lahore Tel. No: (042) 36880892-4

Upper Mall Branch, Lahore Tel. No: (042) 35789346-9

Islampura Branch, Lahore

Tel. No: (042) 37214394-6

Garhi Shahu Branch, Lahore Tel. No: (042) 36294201-2

Zarrar Shaheed Road Branch, Lahore

Tel. No: (042) 36635167-8

Hamdard Chowk Kot Lakhpat Br., Lahore

Tel. No: (042) 35140261-5

Kana Kacha Branch, Lahore

Tel. No: (042) 36187413

Sabzazar Br., Multan Road, Lahore

Tel. No: (042) 37830881-2

DHA Phase-IV Br., Lahore

Tel. No: (042) 35694156-7

Azam Cloth Market Sub Br., Lahore

Tel. No: (042) 37662203-4

Jail Road Branch, Lahore

Tel. No: (042) 37590091, 2 & 4

Badami Bagh Branch, Lahore Tel. No: (042) 37731601, 2 & 4

Muridke Branch

Tel. No: (042) 37166511-2

Main Branch, Gujranwala

Tel No. (055) 3843560-2 & 111-567-890

Gujranwala Cantt. Branch, Gujranwala

Tel. No: (055) 3861932-4

Wapda Town Branch, Gujranwala

Tel. No: (055) 4291136-7

Kamokee Branch, Distt. Gujranwala

Tel. No: (055) 6813501-6

Main Branch, Faisalabad

Tel. No: (041) 2639877-8 & 111-567-890

Peoples Colony Branch, Faisalabad

Tel. No: (041) 8555715-6

Ghulam Muhammadabad Br., Faisalabad

Tel. No: (041) 2680113-4

Tel. No: (041) 2421381-2

Islamic Banking East Canal Road Branch, Faisalabad

Jaranwala Branch, Distt. Faisalabad

Tel: No: (041) 4312201-2

Samundri Branch, Distt. Faisalabad

Tel. No: (041) 3423983-4

Chiniot Branch

Tel. No: (047) 6333840-2

Jhang Branch

Tel. No: (047) 7651601-2

Small Industrial Estate Branch, Sialkot

Tel. No: (052) 3242607-9

Pasrur Road Branch, Sialkot

Tel. No: (052) 3521655 & 3521755

Islamic Banking Sialkot Cantt Branch, Sialkot

Tel. No: (052) 4560023-4

Godhpur Branch, Sialkot

Tel. No: (052) 4563932-3

Daska Branch, Distt. Sialkot

Tel. No: (052) 6617847-8

Sheikhupura Branch

Tel. No: (056) 3613570 & 3813133

Nankana Sahib Branch

Tel. No: (056) 2876342-3

Wazirabad Branch

Tel. No: (055) 6603703-4 & 6608555

Ghakkar Mandi Branch

Tel. No: (055) 3832611-2

Main Branch, Multan

Tel. No: (061) 4519927 & 4512884

Islamic Banking Shah Rukn-e-Alam Branch, Multan Tel. No: (061) 6784052-3 & 6782081

Bosan Road Branch, Multan

Tel. No: (061) 6510690-1

Mumtazabad Br., Multan

Tel No: (061) 6760213-4

Chowk Shaheedan Branch, Multan

Tel. No: (061) 4581281-2

Azmat Road Br., Dera Ghazi Khan

Te**l**. No: (064) 2471630**-**7

Lodhran Branch

Tel. No: (0608) 364766-7

Rahim Yar Khan Branch Tel. No: (068) 5886042-4

Liaqatpur Br., Distt. Rahim Yar Khan Tel. No: (068) 5792041-2

Sadiqabad Branch

Tel. No: (068) 5702162 & 5800168

Bahawalpur Branch

Tel. No: (062) 2731703-1

Hasilpur Branch

Tel. No: (062) 2441481-3

Sargodha Branch

Tel. No: (048) 3726021-3

Khanewal Branch Tel. No: (065) 2551560-2

Kabirwala Br., Distt. Khanewal

Tel. No: (065) 2400910-3

Mian Channu Branch

Tel. No: (065) 2662201-2

Burewala Branch

Tel. No: (067) 3773110 & 20

Depalpur Branch

Tel. No: (044) 4541341-2

Okara Branch

Tel. No: (044) 2553012-4

Sahiwal Branch

Tel. No: (040) 4467742-3

Chichawatni Branch, Distt. Sahiwal

Tel. No: (040) 5484852-3

Layyah Branch

Tel. No: (060) 6414207-8

**Kharoor Pacca Branch** 

Tel. No: (0608) 341041-2

Muzafargarh Branch

Tel. No: (066) 2422901, 3 & 5

Fazal Garh Sanawan Br.,

Distt. Muzafargarh Tel. No: (066) 2250214-5

Sheikho Sugar Mills Br., Distt. Muzafargarh

Tel. No: (061) 6006352-7

Shahbaz Khan Road Branch, Kasur

Tel. No: (0492) 764891-2

**Hafizabad Branch** 

Tel. No: (0547) 541641-2

Pattoki Branch

Tel. No: (049) 4422435-6

Sambrial Branch

Tel. No: (052) 6523451-2

Vehari Branch

Te**l.** No: (067) 3360015, 21 & 22

Gagoo Mandi Branch, Distt. Vehari

Tel. No: (067) 3500311-2

Tel. No: (0546) 507601-2

Mailsi Br., Distt. Vehari Tel. No: (067) 3750140-5

Bahawalnagar Branch Tel. No: (063) 2274795-6

Mandi Bahauddin Branch

Haroonabad Br., Distt. Bahawalnagar

Tel. No: (063) 2251664-5

**Toba Tek Singh Branch** 

Tel. No: (046) 2513203-4

Gojra Branch, Distt. Toba Tek Singh

Tel. No: (046) 3516388-9

Kamalia Branch, Distt. Toba Tek Singh

Tel. No: (046) 3411405-6

**Gujrat Branch** 

Tel. No: (0533) 520591-4

**Panjan Kasana Br., Distt. Gujrat** Tel. No: (0537) 533525 & 534525

Kharian Branch

Tel. No: (053) 7535447-8

Lalamusa Branch

Tel. No: (053) 7511072-3

**SOUTH REGION** 

Main Branch, Karachi

Tel. No: (021) 32436990-4 & UAN 111-567-890

Clifton Branch, Karachi

Tel. No: (021) 35877773-4, 35861386

Garden Branch, Karachi

Tel. No: (021) 32232877-8

F. B. Area Branch, Karachi

Tel. No: (021) 36373782-3 & 36811646

Korangi Industrial Area Branch, Karachi

Tel. No: (021) 35113898-9 & 35113900-1

AKUH Branch, Karachi

Tel. No: (021) 34852252-3

Haidery Branch, Karachi

Tel. No: (021) 36638617 & 36630409-410

Jodia Bazar Branch, Karachi

Tel. No: (021) 32413627, 32414920 & 37090140

Shahrah-e-Faisal Branch, Karachi

Tel. No: (021) 34535553-4

DHA Branch, Karachi

Tel. No: (021) 35852209 & 35845211

Gulshan-e-Iqbal Branch, Karachi

Tel. No: (021) 34811831-2

SITE Branch, Karachi

Tel. No: (021) 32568213 & 32550997

Zamzama Branch, Karachi

Tel. No: (021) 35375836-7

Gole Market Branch, Karachi Tel. No: (021) 36618932 & 36681324

Gulistan-e-Jauhar Branch, Karachi Tel. No: (021) 34020944-5

M. A. Jinnah Road Branch, Karachi

Tel. No: (021) 32213972 & 32213498

Gulbahar Branch, Karachi Tel No. (021) 36607744

North Karachi Branch, Karachi

Tel. No: (021) 36920140-1

Block-7 Gulshan-e-Iqbal Branch, Karachi Tel. No: (021) 34815811-2

Islamic Banking

Cloth Market Branch, Karachi

Tel. No: (021) 32442961 & 32442977

Paria Street Kharadar Branch, Karachi Tel. No: (021) 32201059-60

Suparco Branch, Karachi

Tel. No: (021) 34970560 & 37080810

Chandni Chowk Branch, Karachi

Tel. No: (021) 34937933 & 34141296

Allama Iqbal Road Branch, Karachi Tel. No: (021) 34387673-4

Nishtar Road Branch, Karachi

Tel. No: (021) 32239711 & 3

Islamic Banking Waterpump Branch, Karachi

Tel. No: (021) 36312113

Apwa Complex Branch, Karachi

Tel. No: (021) 32253143 & 32253216

Clifton Block-2 Branch, Karachi Tel. No: (021) 35361115-6

Malir Branch, Karachi Tel. No: (021) 34518730 & 34517983

Bahadurabad Branch, Karachi

Tel. No: (021) 34135842-3

New Challi Branch, Karachi

Tel. No: (021) 32625246 & 32625279

Shah Faisal Colony Branch, Karachi

Tel. No: (021) 34602446-7

Zaibunissa Street Saddar Branch, Karachi Tel. No: (021) 35220026-7

Liaquatabad Branch, Karachi

Tel No: (021) 34860723-6 & 34860725

Lea Market Branch, Karachi Tel. No: (021) 32526193-4

Korangi Township No: 3 Branch, Karachi Tel. No: (021) 36007572, 35071176 & 80

North Karachi Ind. Area Branch, Karachi

Tel. No: (021) 36962851-3

F. B. Industrial Area Branch, Karachi

Tel. No: (021) 36829961-3

Napier Road Branch, Karachi

Tel. No: (021) 32713538-9

Gulshan-e-Hadeed Br., Karachi

Tel. No: (021) 34710252 & 34710256

Metroville Branch, Karachi

Tel. No: (021) 36752206-7

Defence Phase-II Extension Br., Karachi Tel. No: (021) 35386910 & 1

North Karachi Township Branch, Karachi Tel. No: (021) 36968605-6

Karachi Stock Exchange Branch, Karachi

Tel. No: (021) 32414003-4

Gulshan-e-Jamal Branch, Karachi

Tel. No: (021) 34682682-3

Alyabad Branch, Karachi

Tel. No: (021) 36826727 & 36332517

Saudabad Branch, Malir, Karachi

Tel. No: (021) 34111904-5

Shireen Jinnah Colony Br., Karachi Tel. No: (021) 34166263

Islamic Banking Al-Tijarah Centre Br., Karachi

Tel. No: (021) 34169252-3

Barkat-e-Haidery Branch, Karachi

Tel. No: (021) 36645688-9

Shadman Town Branch, Karachi Tel. No: (021) 36903038-9

New Town Branch, Karachi

Tel. No: (021) 32220702 & 4

**Enquiry Office** 

Nazimabad No: 2 Branch, Karachi

Tel. No: (021) 36601504-5

Block 13-D Gulshan-e-Iqbal Br., Karachi

Tel. No: (021) 34983883-4

Timber Market Branch, Karachi

Tel. No: (021) 32742491-2

Khayaban-e-Ittehad, DHA,

Phase-VI Branch, Karachi

Tel: (021) 35347414-5

Sindhi Muslim Co-operative Housing

Society Branch, Karachi

Tel. No: (021) 34527085-6

Main Branch, Hyderabad Tel. No: (022) 2781528-9 & UAN 111-567-890

F. J. Road Branch, Hyderabad

Tel. No: (022) 2728131 & 2785997

Latifabad Branch, Hyderabad

Tel. No: (022) 3816309

Qasimabad Branch, Hyderabad

Tel. No: (022) 2651968

Islamic Banking

Isra University Br., Distt. Hyderabad Tel. No: (022) 2032322 & 2030161-4

Prince Ali Road Branch, Hyderabad

Tel. No: (022) 2638515-6

S.I.T.E. Branch, Hyderabad

Tel. No: (022) 3886861-2

Fagir Jo Pir Branch, Hyderabad

Tel. No: (022) 2612685-6

Matyari Branch, Distt. Matyari Tel. No: (022) 2760125-6

Sukkur Branch

Tel. No: (071) 5622382 & 5622925

Sanghar Branch, Distt. Sanghar Tel. No: (0235) 543376-8

Tando Adam Branch, Distt. Sanghar Tel. No: (0235) 571640-44

Golarchi Branch, Distt. Badin Tel. No: (0297) 853193-4

Talhar Branch, Distt. Badin Tel. No: (0297) 830389

Deh. Sonhar Branch, Distt. Badin Tel. No: (0297) 810025-6

Matli Branch Tel. No: (0297) 840171-2

Buhara Branch, Distt. Thatta Tel. No: (0298) 613169

Jati Town Branch, Distt. Thatta Tel. No: (0298) 777120 & 129

Hub Branch, Distt. Lasbela Tel. No: (0853) 310225-7

Ranipur Branch, Distt. Khairpur Tel. No: (0243) 630256-7

Tando Allah Yar Branch Tel. No: (022) 3890262-3

Sultanabad Branch, Distt. Tando Allah Yar Tel. No: (0233) 509649

Shahdadpur Branch, Distt. Sanghar Tel. No: (0235) 841982 & 4

Umerkot Branch

Tel. No: (0238) 571350 & 571356

Tando Bago Sub Branch, Distt. Badin Tel. No: (0297) 854554-5

Nawabshah Branch Tel. No: (0244) 363919

Mirpurkhas Branch Tel No: (0233) 876418-9

Larkana Branch Tel. No: (074) 4058601-4

Panjhatti Branch Tel. No: (0243) 552183-4

Ghotki Branch Tel. No: (0723) 680305-6 Deharki Branch

Tel. No: (0723) 644157-8

Thull Branch

Tel. No: (0722) 610153-4

Kandkhot Branch

Tel. No: (0722) 572883-4

Main Branch, Quetta

Tel. No: (081) 2821610 & 2821641

**Islamic Banking** Hazar Gunji Branch, Quetta Tel. No: (081) 2471985-6

NORTH REGION

Main Branch, Peshawar

Tel. No: (091) 5277914-6 & 5277394

Chowk Yadgar Branch, Peshawar Tel. No: (091) 2573335-6

Islamic Banking Khyber Bazar Branch, Peshawar Tel. No: (091) 2566812-3

Main Branch, Rawalpindi Tel. No: (051) 5522901-3 & 5700519

Chandni Chowk Branch, Rawalpindi

22 Number Chungi Branch, Rawalpindi Tel. No: (051) 5563577-8

Muslim Town Branch, Rawalpindi

Tel. No: (051) 4425925, 6 & 9 Pindora Branch, Rawalpindi

Tel. No: (051) 4455071-3

Tel. No: (051) 4419020-22 Gulraiz Branch, Rawalpindi Tel. No: (051) 5509690-2

Bewal Br., Distt. Rawalpindi Tel. No: (051) 3360274-5

Islamic Banking

Peshawar Road Br., Rawalpindi Tel. No: (051) 5460115-6

Main Branch, Islamabad Tel. No: (051) 2277551, 2272460 & UAN 111-567-890

G-9 Markaz Branch, Islamabad Tel. No: (051) 2850171-3

Islamic Banking I-10 Markaz Branch, Islamabad Tel. No: (051) 4101733-5

I-9 Markaz Branch, Islamabad Tel No. (051) 4858101-3

E-11 Branch, Islamabad Tel. No: (051) 2228756-9

DHA Phase-II Br., Islamabad Tel. No: (051) 5161969 & 5161970

Islamic Banking F-8 Markaz Branch, Islamabad Tel. No: (051) 2818019-21

G-11 Markaz Branch, Islamabad Tel. No: (051) 2830152-4

Lathrar Road Branch, Tarlai, Distt. Islamabad Tel. No: (051) 2241664-6

Soan Garden Br., Distt. Islamabad Tel. No: (051) 5738942-4

Taxila Branch Tel. No: (051) 4544733 & 5

Gujar Khan Branch Tel. No: (051) 3516328 - 9

Waisa Branch, Distt. Attock Tel. No: (057) 2651066-8

Swabi Branch, Distt. Swabi Tel. No: (0938) 221741, 3 & 4

Topi Branch, Distt, Swabi Tel. No: (0938) 271614-6

Mirpur Branch, (AJK) Tel. No: (05827) 444488 & 448044

Islamgarh Branch, (AJK) Tel. No: (05827) 423981-2

Chaksawari Br., Distt. Mirpur (AJK) Tel No: (05827) 454775-6

Dadyal Branch, Distt, Mirpur (AJK) Tel. No: (05827) 465555 & 465560-2

Jattlan Branch, Distt. Mirpur (AJK) Tel. No: (05827) 403591-4

Gilgit Branch Tel. No: (05811) 453749

# Soneri Bank Limited

# Denyore Branch, Distt. Gilgit

Tel. No: (05811) 459986-7

# Jutial Branch, Distt. Gilgit Tel. No: (05811) 457233-5

**Aliabad Branch, Hunza** Tel. No: (05813) 455000 & 455001

## Gahkuch Branch

Tel. No: (05814) 450408-10

## Skardu Branch

Tel. No: (05815) 450327 & 450189

# Mansehra Road Branch, Abbottabad Tel. No: (0992) 385231-3

## Jhelum Branch

Tel. No: (0544) 625794-5

**Booni Branch, Distt. Chitral** Tel. No: (0943) 470413-4

## Chitral Branch, Distt. Chitral

Tel. No: (0943) 412078-9

**Chakwal Branch** Tel. No: (0543) 543128-30

## Mardan Branch

Tel. No: (0937) 864755-7

# **Muzaffarabad Branch**

Tel. No: (0582) 2920025-6

Islamic Banking Chillas Branch, Distt. Diamer Tel. No: (05812) 450631-2

# Hattar Branch, Distt. Haripur Tel. No: (0995) 617152-3



# Soneri Bank Limited

Registered Office: Rupali House 241-242,

Upper Mall Scheme, Anand Road, Lahore - 54000, Pakistan

**Tel:** (042) 35713101-04

**Central Office:** 10th Floor, PNSC Building, M.T. Khan Road, Karachi - 74000, Pakistan

**Tel:** (021) 32444401-5

Website: www.soneribank.com

UAN: 111-SONERI