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Company Information

Board of Directors

Mr. Shahid Aziz Siddigi - Chairman

Mr. Nasim Beg

Mr. Kashif Habib - Chief Executive Officer

Mr. Samad Habib

Syed Najmuddujah Jaffri

Mr. Khalil Ahmed

Sved Muhammad Talha

Audit Committee

Mr. Nasim Beg - Chairman

Mr. Samad Habib

Syed Najamuddujah Jaffri

Human Resources & Remuneration Committee

Mr. Samad Habib - Chairman

Mr. Kashif Habib

Syed Najamuddujah Jaffri

Chief Financial Officer

Syed Muhammad Talha

Company Secretary

Mr. Bilal Yasin

Auditors

Naveed Zafar Ashfaq Jaffery & Co.

Chartered Accountants

Leaal Advisor

Advocates Ahsan ul Hague

Advocates & Corporate Counsel

Bankers and Financial institutions

Bank Islami Pakistan Limited Habib Metropolitan Bank Limited

The Bank of Punjab

Bank Alfalah Limited

First Habib Modaraba

Summit Bank

Registered Office

Plot # 1,6 sector # 26, Bilal Chowrangi Korangi Industrial Area, Karachi.

Tel # +92 21 35074581-84

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Shares Registrar

THK Associates (Private) Limited

Ground Floor, State Life Building No. 3,

Dr. Ziauddin Ahmed Road

Karachi.

Directors' Review Report

The Board of Directors of Safe Mix Concrete Limited present herewith condensed financial information for the nine months ended 31st March 2017.

Overview

During the third quarter period under review, the Company has incurred a loss after tax (LAT) of Rs 1.63 million reducing the profit after tax for the nine months period under review to Rs 0.36 million. The sales quantity has increased by 35% compared to corresponding period last year, however, there has been decline in revenues by 33%. The decline in revenue is mainly attributable to new cash flow management strategy whereby the Company has pursued with its customers to provide raw material hence the selling price has reduced which resulted in decrease in total sales amount. The loss for the period under review is mainly attributable to higher equipment hiring charges on rental basis and stiff competition in the market which has affected the gross margins of the Company. The Company is expected to achieve better results in this regard in the next period by controlling the costs factors particularly reducing the equipment rental costs by investing in the fleet in order to in order to improve the Company's margins.

Operating results

Operating results	Three Months Ended March 31		Nine Months Ended March 31	
	2017	2016	2017	2016
		Restated		Restated
Profit before taxation	(2,382,880)	6,327,559	(934,988)	13,506,220
Taxation	752,561	(2,998,897)	1,291,585	(5,476,236)
Profit after taxation	(1,630,319)	3,328,662	356,597	8,029,984

Earnings per share

Earning per share for the nine months ended amounted to Rs. 0.01 per share as compared to earnings per share (restated) for the corresponding period of the last year of Rs. 0.32 per share.

Future Outlook

The Company is focusing on enhancing delivery capacity. This will not only maximize the plant utilization but will also help in reducing the cost of rental equipment and will also prove helpful in ensuring timely delivery of concrete mix to the builders / contractors. The Company is determined to adopt new marketing strategies to capture the growing market of ready mix services. Market conditions are getting better due to improve security situations and declining interest rates in Pakistan and as a result overall construction activities have increased manifold. In view of the above, future of the Company looks good.

Acknowledgement

Karachi: April 27, 2017

The management of the Company would like to thank all the financial institutions, customers, individuals and staff members who have been associated with the Company for their support and cooperation. Further, we would also like to thank SECP and the management of PSX for their continued support and guidance.

For and on behalf of the Board

Chief Executive Officer

Safe Mix Concrete Limited Condensed Interim Balance Sheet (Un-audited)

As at March 31, 2017

	Note	Un-audited 31 March 2017	Audited 30 June 2016
ASSETS		(Rup	ees)
Non - current assets			
Property, plant and equipment	6	178,696,862	174,174,592
Long term deposits		31,749,150	31,519,850
Deferred taxation		32,215,173	29,344,089
		242,661,185	235,038,531
Current assets		0.740.422	C 4CO 144
Stores and spares Stock in trade		8,748,132	6,469,144
Trade debts - unsecured considered good		26,444,709 146,247,512	25,706,343 93,538,254
Advances, prepayments and other receivables - unsecured considered	avoq	65,675,017	48,355,104
Taxation - net	5000	43,561,795	35,033,485
Cash and bank balances		16,438,202	9,846,405
		307,115,367	218,948,735
TOTAL ASSETS		549,776,552	453,987,266
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorized capital			
35,000,000 ordinary shares of Rs. 10 each		350,000,000	350,000,000
leaved subscribed and naid up conital		350,000,000	350,000,000
Issued, subscribed and paid up capital Share premium		250,000,000 14,728,576	250,000,000 14,728,576
Accumulated profit		(7,930,960)	(8,287,557)
Accommission profit		256,797,616	256,441,019
Liabilities		, . ,	, ,-
Non-current liabilities			
Long term financing - secured	7	38,217,359	47,036,750
Staff retirement benefits		6,923,381	6,677,428
Deferred income		8,680,000	11,200,000
		53,820,740	64,914,178
Current liabilities			
Trade and other payables		206,978,805	129,272,069
Sponsors loan		20,000,000	-
Current portion of deffered income		3,360,000	3,360,000
Current portion of long term financing	7	8,819,391	-
		239,158,196	132,632,069
TOTAL EQUITY AND LIABILITIES		549,776,552	453,987,266
Contingencies and commitments	8		

The annexed notes form an integral part of this condensed interim financial information.

CEO

Director

Safe Mix Concrete Limited Condensed Interim Profit and Loss Account (Un-audited)

For the period ended 31 March 2017

				(Resta	ted)
		July to	January to	July to	January to
		March	March	March	March
		2017	2017	2016	2016
		((Rup	ees)	·····)
Revenue		157,949,892	55,354,228	234,484,258	68,960,807
Cost of sales	9	(142,414,534)	(50,468,055)	(206,283,303)	(56,957,272)
Gross profit		15,535,358	4,886,173	28,200,955	12,003,535
Selling and administrative expenses		(13,409,026)	(5,507,399)	(17,312,936)	(5,031,384)
Operating profit / (loss)		2,126,332	(621,226)	10,888,019	6,972,151
Finance cost		(6,041,489)	(2,223,095)	(4,728,916)	(1,006,712)
Other income		2,980,169	461,441	7,347,117	362,120
Profit / (loss) before taxation		(934,988)	(2,382,880)	13,506,220	6,327,559
Taxation		1,291,585	752,561	(5,476,236)	(2,998,897)
Profit / (loss) after taxation		356,597	(1,630,319)	8,029,984	3,328,662
Earnings / (loss) per share-basic and diluted		0.01	(0.07)	0.32	0.13

The annexed notes form an integral part of this condensed interim financial information.

Kong

Director

Safe Mix Concrete Limited Condensed Interim Statement of Comprehensive Income (Un-audited) For the period ended 31 March 2017

Tor the period chaca 31 Water 2017			(Restate	ed)
	July to March 2017	January to March 2017	July to March 2016	January to March 2016
	((Rupe	es)	·)
Profit after taxation	356,597	(1,630,319)	8,029,984	3,328,662
Other comprehensive income	-	-	-	-
Remeasurement of defined benefit liability Tax thereon		-	(355,107) 113,634	(118,369) 56,817
Other comprehensive (loss) - net of tax	-	-	(241,473)	(61,552)
Total comprehensive income / (loss) for the period	356,597	(1,630,319)	7,788,511	3,267,110

The annexed notes form an integral part of this condensed interim financial information.

Safe Mix Concrete Limited Condensed Interim Cash Flow Statement (Un-audited)

For the period ended 31 March 2017

For the period ended 31 March 2017			(D1 - 11)
			(Restated)
		July to	July to
		March	March
	Note	2017	2016
		(Rupe	P62)
CASH FLOWS FROM OPERATING ACTIVITIES		(,
Profit before taxation		(934,988)	13,506,220
Adjustments for:			
Depreciation		5,537,898	6,796,543
Provision for gratuity		1,079,840	844,534
Interest income		(460,169)	(287,770)
Amortization of deferred income		(2,520,000)	(207)7.707
Gain on sale of fixed assets		(=,0=0,000,	(6,241,431)
Finance cost		6,041,489	4,728,916
Thurse cost	l	9,679,058	5,840,792
Cash generated from operations before changes in working capital		8,744,070	19,347,012
San Benerated non operations service changes in working capital		0,7,07 0	13)3 17,012
Changes in working capital (Increase) / decrease in current assets			
Trade debts		(52,709,258)	7,631,278
Stores and spares		(2,278,988)	120,460
Stock in trade		(738,364)	(9,824,043)
Advances, prepayments and other receivables		(17,319,914)	2,694,827
	'	(73,046,524)	622,522
(Decrease) / increase in current liabilities			
Trade and other payables		77,706,736	(13,902,419)
Cash flow used in operating activities		13,404,282	6,067,115
Taxes paid		(10,107,810)	(3,650,862)
Staff benefits		(833,887)	(3,030,002)
Finance cost paid		(6,041,489)	(4,759,229)
Long term deposits		(229,300)	59,500
Long term deposits		(17,212,486)	(8,350,591)
Net cash used in operating activities		(3,808,204)	(2,283,476)
The cost asea in operating activities		(3,000,204)	(2,203,170)
CASH FLOWS FROM INVESTING ACTIVITIES			
Fixed capital expenditure		(10,060,168)	(18,668,422)
Proceeds from sale of fixed assets		-	22,750,000
Interest income received		460,169	287,770
Net generated from / (used in) investing activities		(9,599,999)	4,369,348
CASH FLOW FROM FINANCING ACTIVITIES			
Sponsors loan		20,000,000	-
Net cash generated from financing activities		20,000,000	-
Net (decrease) / increase in cash and cash equivalents		6,591,797	2,085,872
Cash and cash equivalents at the beginning of the period			
Cash and cash equivalents at the beginning of the period Cash and cash equivalents at the end of the period	11	9,846,405 16,438,202	(48,552,933) (46,467,061)
cash and cash equivalents at the end of the period	11	10,430,202	(40,407,001)
The approved notes form an integral part of this condensed interim financial	alinformation		

The annexed notes form an integral part of this condensed interim financial information.

CEO Director

Safe Mix Concrete Limited Condensed Interim Statement of Changes in Equity (Un-audited)

For the period ended 31 March 2017	Issued, subscribed and paid-up capital (Share premium Reserve (Rup	Accumulated profit/(loss)	Total
Balance as at 30 June 2014 - as previously reported	200,000,000	14,728,576	11,135,651	225,864,227
Prior period adjustment	-	-	(2,383,036)	(2,383,036)
Balance as at 30 June, 2014 - restated	200,000,000	14,728,576	8,752,615	223,481,191
Issue of right shares	50,000,000	-	-	50,000,000
Total comprehensive income for the year ended 30 June 2015 - restated	-	-	21,326,622	21,326,622
Balance as at 30 June, 2015	250,000,000	14,728,576	30,079,237	294,807,813
Total comprehensive income for the period ended 31 March 2016	-	-	7,788,511	7,788,511
Balance as at 31 March 2016	450,000,000	29,457,152	38,831,852	518,289,004
Balance as at 30 June 2016 - audited	250,000,000	14,728,576	(8,287,557)	256,441,019
Total comprehensive income for the period ended 31 March 2017	-	-	356,597	356,597
Balance as at 31 March 2017 - un-audited	250,000,000	14,728,576	(7,930,960)	256,797,616

The annexed notes form an integral part of this condensed interim financial information.

CFO

Director

Safe Mix Concrete Limited Notes to the Condensed Interim Financial Information (Un-audited)

For the period ended 31 March 2017

1 STATUS AND NATURE OF BUSINESS

Safe Mix Concrete Limited ("the Company") was incorporated on 04 April 2005 as Private Limited Company. Subsequently, it has been converted into Public Limited Company on 21 February 2007 in accordance with the provisions of section 45 read with section 41(3) of the Companies Ordinance, 1984. On 16th March 2010 the Company was listed on Karachi Stock Exchange. The principal activity of the Company is production and supply of ready mix concrete, building blocks and construction of prefabricated buildings, factories and other construction sites. The registered office of the Company is situated at plot no. 1-6, Sector 26, Korangi Industrial Area, Karachi, Pakistan

2 BASIS OF PREPARATION

Statement of compliance

This condensed interim financial information of the Company for the nine-month period ended 31 March 2017 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

The disclosures in the condensed interim financial information do not include the information reported for full annual financial statements and should therefore be read in conjunction with the financial statements for the year ended 30 June 2016.

This condensed interim financial information is being submitted to the shareholders as required by Section 245 of the Companies Ordinance , 1984.

This condensed interim financial information has been presented in Pakistani Rupees, which is the functional currency of the Company. The figures are rounded off to the nearest rupee.

3 ESTIMATES

In preparing this condensed interim financial information, management makes judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual financial statements of the Company as at and for the year ended 30 June 2016.

4 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in preparation of the financial statements for the year ended 30 June 2016.

Amendments to certain existing standards and new interpretations on approved accounting standards effective during the period were either not relevant to the Company's operations or did not have any significant impact on the accounting policies of the Company.

5 RESTATEMENT OF PRIOR PERIOD FINANCIAL STATEMENTS

During the year, the Company has restated its prior period financial statement in accordance with International Accounting Standard (IAS) 8 ""Accounting Policies, Changes in Accounting Estimates and Errors" to account for recognition of staff retirement benefits provision as per IAS 19.

Due to oversight previously there was no provision recorded and disclosed in the financial statements as per IAS 19 Employee Benefits"". Now the company has recognized provision for staff benefit scheme as per IAS 19 and the related disclosures are duly provided in the financial statements.

		Note	Un-audited 31 March 2017	Audited 30 June 2016
			(Rup	ees)
6	PROPERTY, PLANT AND EQUIPMENT			
	Operating fixed assets Capital work in progress	6.1	165,375,238 13,321,624 178,696,862	170,887,438 3,287,154 174,174,592
6.1	Operating fixed assets		170,030,802	174,174,332
	Opening book value Add: Additions during the period Less: Depreciation charged during the period Disposals during the period - net book value		170,887,438 25,698 5,537,898 - 165,375,238	195,265,263 20,786,100 10,277,520 34,886,405 170,887,438
6.2	Break-up of additions - at cost Owned			
	Plant and machinery Vehicles Furniture and fixtures Computers Office equipment		25,698 - 25,698	1,059,125 19,148,753 238,000 57,800 238,130 44,292 20,786,100
7	LONG TERM FINANCING - SECURED			
	Details of long term financing are as follows:			
	Diminishing musharaka less: Current portion of long term finance shown under current liabilities	7.1	47,036,750 8,819,391 38,217,359	47,036,750 - 47,036,750
				17,030,730

7.1 During the year June 30,2016, the Company converted its short term running finance facility from Bank of Punjab to Islamic mode of financing and entered into a diminishing musharka of Rs. 47.037 million for plant and machinery with the Bank of Punjab Taqwa Islamic Banking. The arrangement carry profit at the rate of 1 year KIBOR + 2.5% and with quarterly rental repayments. The arrangement is for a tenure of five years from the date of disbursement and are structured in such a way first principal repayment installment will commence from the fifth installment. Arrangement is secured against 1st charge of PKR 160 million over all present and future fixed assets (plant and machinery) of the Company registered with SECP.

8 CONTINGENCIES AND COMMITMENTS

8.1 Contingencies

- 8.1.1 Section 113(2)(c) of the Income Tax Ordinance, 2001 was interpreted by a Divisional Bench of the Sindh High Court (SHC) in the Income Tax Reference Application (ITRA) No. 132 of 2011 dated 7 May 2013, whereby it was held that the benefit of carry forward of minimum tax is only available in the situation where the actual tax payable (on the basis of net income) in a tax year is less than minimum tax. Therefore, where there is no tax payable, interalia, due to brought forward tax losses, minimum tax could not be carried forward for adjustment with future tax liability. The Company has carried forward minimum tax of current and previous years amounting to Rs. 19.964 million and the Company expects to adjust the amount against the future taxable profits. The management is of the view that the interpretation of SHC has been challenged in the Supreme Court of Pakistan and they are waiting for its final outcome.
- 8.1.2 Tax Authorities have conducted proceedings of withholding tax under section 161 of Income Tax Ordinance, 2001 for tax year 2012 and created an arbitrary demand of Rs. 11.252 million. The Company's appeal before CIR (A) / Appellate Tribunal Inland Revenue (ATIR) is pending for adjudication. The management is confident that the appeal will be decided in favor of the company; therefore, no provision has been made against the said demand of Rs. 11.252 million.

8.2 Commitments

There were no significant commitments at the Balance Sheet date (30 June 2016: Nil).

9 COST OF SALES

	July to March 2017	January to March 2017	July to March 2016 (Rest	January to March 2016 ated)
	((Rup	ees))
Raw material and stores consumed	6,169,987	2,155,103	103,818,115	18,054,195
Salaries, wages and other benefits	33,928,684	12,164,185	24,404,568	9,597,634
Depreciation	5,066,244	1,430,527	6,641,543	2,291,226
Lease rentals	21,399,084	7,034,154	14,496,797	6,810,588
Fuel and power	18,513,206	6,797,681	11,496,131	3,972,832
Repair and maintenance	608,199	381,351	2,333,718	486,868
Sample testing	259,125	161,750	164,220	23,120
Fleet outsourcing charges	38,482,731	13,893,723	28,410,171	12,732,100
Equipment hiring charges	12,817,288	4,711,724	9,643,215	1,401,967
Land rent	2,324,997	774,999	2,980,947	831,999
Insurance expenses	2,844,989	962,859	1,893,878	754,743
	142,414,534	50,468,056	206,283,303	56,957,272

(Un-audited)

10 TRANSACTIONS WITH RELATED PARTIES

Related parties comprise associated undertakings, directors of the Company and key management personnel. The Company in the normal course of business carries out transactions with various related parties.

(Un-audited)

Detail of transactions and balances with related parties are as follows:

10.1	Transactions with related parties	Un-audited July to March 2017	Un-audited July to March 2016
	Associated Companies:	(Kup	ees)
	Power Cement Limited		
	Purchase of cement	187,930,070	59,410,330
	Thatta Cement Company Limited		
	Purchase of cement	4,564,328	7,762,444
	Javedan Corporation Limited		
	Sale of goods	54,848,073	19,287,716
	54.6 51. 80040	0 1,0 10,010	13)237,713
		Un-audited	Audited
		31 March 2017	30 June 2016
10.2	Balances with related parties		
10.2	balances with related parties	(Rup	ees)
	Associated companies:		
	Javedan Corporation Limited		
	Receivable against supply of goods	18,187,792	7,411,806
	Power Cement Limited		
	Payable against purchase of cement	45,081,608	2,601,474
	Thatta Cement Company Limited		
	Payable against purchase of cement	31,562	76,618
	.,	,	-,-
		Un-audited	Un-audited
		31 March	31 March
		2017	2016
		(Rup	ees)
11	CASH AND CASH EQUIVALENTS		
	Cash and bank balances	16,438,202	12,077,754
	Short term borrowings	10,430,202	(58,544,815)
	Short term borrowings	16,438,202	(46,467,061)
			(10)107,001)

12 OPERATING SEGMENTS

The financial information has been prepared on the basis of a single reportable segment.

12.1 Revenue from sale of ready mix concrete represents 100% (2016: 100%) of the gross sales of the Company.

- 12.2 100% (2016: 100%) of the gross sales of the Company were made to customers located in Pakistan.
- **12.3** All non-current assets of the Company as at 31 March 2017 are located in Pakistan.

13 DATE OF AUTHORIZATION FOR ISSUE

The condensed interim financial information was authorized for issue on 27 April 2017 by the Board of Directors of the Company.

14 CORRESPONDING FIGURES

Corresponding figures have been re-arranged, where necessary, for the purpose of comparison.

CEO

Quarterly Report March 31, 2017

فى شيئر آمدنى:

منافع فی شیئر نوماہ کے اختیام پرRs.0.01 پرشیئر ہواہے۔جبکہ مواز نے کے مطابق فی شیئر آمدنی (بحالی) گزشتہ سال اسی مدت کے دوران منافع Rs.0.32 پرشیئر تھا۔

اندازئے منتقبل:

کمپنی نے سپر دگی کی ترسیل کو بڑھانے پرغور کیا ہے۔ یہ نہ صرف پلانٹ کے استعمال کو بڑھائی گئی بلکہ وقت پر کنگریٹ کے اختلاط کی سپر دگی معماروں کے حوالے میں بھی کار آمد ثابت ہوگی۔ کمپنی باحوصلہ ہے نئی مارکیٹنگ کی حکمت عملی کی اینانے کیلئے تا کہ مارکیٹ میں مزید جگہ بنا سکے۔ مارکیٹ کی حالت دن یہ دن بہتر ہور ہی ہے۔

پاکستان میں حفاظتی اقد امات اور حالات میں بہتری کے پیش نظر اور مستحکم شرح سود کے باعث تغمیری نظام میں اضافہ ہوا ہے۔ مالیاتی خطرات کے پیش نظرا نظامیہ نے اپنے مخصوص گا مک کوخد مات پیش کرنے کی پالیسی اپنائی ہے قرضے کی شرائط کے مطابق اسی وجہ سے انتظامیہ کی پیش گوئی کے مطابق کوئی بہت ضروری تبدیلی نتیجوں میں نہیں دکھ رہی۔

اعتراف:

کمپنی کی انتظامیہ تمام مالی انسٹیٹیوٹ، گا ہکوں اور عملے کے تمام رکن کے شکر گزار ہیں جو کہ اس کمپنی سے وابستہ ہیں، ان کی تعاون اور جمایت کے ہم نہایت مشکور ہیں۔اس کے علاوہ ہم PSX اور PSX کی انتظامیہ کی مسلسل رہنمائی اور تعاون کا بھی شکریہا داکرنا جا ہیں گے۔

بورڈ کی جانب سے

Kang

كاشف حبيب

چيف ايگزيکڻيو آفيسر

کراچی،ایریل2017،27

ڈائر یکٹرز کا تجزیہ

سیف کمس کنگریٹ کمیٹیڈ کے ڈائر کیٹرز کے بورڈ اجلاس منجمد کی جانب سے 31 مارچ 2017ء کو اختتام پذیر یہونے والی نوماہ کی مدت اور تیسری سہد ماہی کے لئے تفصیلی مالیاتی معلومات۔

مجموعی جائزه:

تیسری سہہ ماہی کے تجزیے کے دوران کمپنی کو 1.63 ملین روپے کا نقصان ہوا جس کی وجہ سے 9 ماہ کا منافع میں 0.36 ملین روپے تک ہوا۔ اس کے علاوہ مقدار کی فروخت میں %35 کا اضافہ ہوا ہے۔ جبکہ اسی دوران پیچیلے سال کی مناسبت سے آمدنی میں %35 فیصد کمی ہوئی ہے۔

آمدنی میں کمی وجہ نیٹ کیش فلوسے منسوب ہے جبکہ کمپنی نے اپنے گرا مک کوخام مال لینے میں قائل کیا ہے جس کی وجہ سے کل فروخت کی رقم میں کمی آئی ہے۔ اس سہہ ماہی میں نقصان کی وجہ ایکیومینٹ کرائے پر لینے کے بھاری اخراجات اور مارکیٹ کا سخت مقابلہ ہے۔ کمپنی اگلے سہہ ماہی میں اچھے نتائج کی امیدر کھتی ہے کیونکہ اس نے اخراجات کو کم رکھنے پر توجہ دی ہے اس کے علاوہ ایکیومینٹ خرید نے پر سرمایہ کاری کر رہی ہے۔ جس کی وجہ سے منافع کی شرح میں اضافہ ہوگا۔

نتيجهآ بريش :

غتنام	نو ماه کاان	^	تين ماه كااختيا	
3	31ارد		31ءرچ	
2016	2017	2016	2017	
(بحالي)		(بحالی)		
13,506,220	(934,988)	6,327,559	(2,382,880)	منافع کیسیس سے پہلے
(5,476,236)	1,291,585	(2,998,897)	752,561	طبیلسبیس ب
8,029,984	356,597	3,328,662	(1,630,319)	منا فع کیکسیسن کے بعد





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