



**KPMG Taseer Hadi & Co.**  
Chartered Accountants  
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## Auditors' Report to the Members

We have audited the annexed balance sheet of Safe Mix Concrete Products Limited ("the Company") as at 30 June 2013 and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conduct our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- a) in our opinion, proper books of accounts have been kept by the Company as required by the Companies Ordinance, 1984;
- b) in our opinion:
  - i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of accounts and are further in accordance with accounting policies consistently applied;
  - ii) the expenditure incurred during the year was for the purpose of the Company's business; and
  - iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 June 2013 and of the profit, its comprehensive income, its cash flows and changes in equity for the year then ended; and
- d) in our opinion no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.

We draw attention to note 16.1.2 to the financial statements relating to levy of sales tax on the Company. Our opinion is not qualified in respect of this matter.

Lahore

Date : October 4, 2013

**KPMG Taseer Hadi & Co**  
Chartered Accountants  
(Kamran Iqbal Yousafi)

## Balance Sheet

As at 30 June 2013

	Note	2013 Rupees	2012 Rupees
<b>Non-current assets</b>			
Fixed assets	4	183,493,759	188,710,333
Long term deposits	5	3,411,340	4,220,120
Deferred taxation	6	5,260,556	-
<b>Current assets</b>			
Stores and spares		2,871,079	3,081,448
Stock in trade	7	15,117,187	28,023,759
Trade debts	8	100,767,583	71,918,294
Advances, prepayments and other receivables	9	3,168,653	4,014,085
Tax refund due from Government		29,528,126	22,821,879
Cash and bank balances	10	2,589,897	6,199,996
		154,042,525	136,059,461
<b>Current liabilities</b>			
Trade and other payables	11	93,968,074	75,323,924
Accrued markup	12	1,770,864	2,369,760
Short term running finance - <i>secured</i>	13	37,814,670	46,108,802
Current portion of liabilities against assets subject to finance lease - <i>secured</i>	14	336,527	2,448,417
		133,890,135	126,250,903
<b>Net current assets</b>		20,152,390	9,808,558
<b>Non-current liabilities</b>			
Liabilities against assets subject to finance lease - <i>secured</i>	14	-	336,527
Deferred taxation	6	-	5,310,316
		212,318,045	197,092,168
<b>Financed by:</b>			
<b>Share capital and reserves</b>			
Issued, subscribed and paid up capital	15	200,000,000	200,000,000
Share premium		14,728,576	14,728,576
Accumulated loss		(2,410,531)	(17,636,408)
		212,318,045	197,092,168
<b>Contingencies and commitments</b>	16		

The annexed notes 1 to 33 form an integral part of these financial statements.

Lahore



Chief Executive



Director

## Profit and Loss Account

For the year ended 30 June 2013

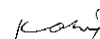
	Note	2013 Rupees	2012 Rupees
Revenue	17	646,488,473	566,124,208
Cost of sales	18	(606,656,918)	(537,201,896)
<b>Gross profit</b>		<b>39,831,555</b>	<b>28,922,312</b>
Selling and administrative expenses	19	(28,071,912)	(25,770,323)
Finance cost	20	(9,403,233)	(11,871,773)
<b>Operating profit / (loss)</b>		<b>2,356,410</b>	<b>(8,719,784)</b>
Other income	21	5,531,037	7,688,359
<b>Profit / (loss) before taxation</b>		<b>7,887,447</b>	<b>(1,031,425)</b>
Taxation	22	7,338,430	(5,723,311)
<b>Profit / (loss) after taxation</b>		<b>15,225,877</b>	<b>(6,754,736)</b>
<b>Profit / (loss) per share - basic and diluted</b>	30	<b>0.76</b>	<b>(0.34)</b>

The annexed notes 1 to 33 form an integral part of these financial statements.

Lahore



Chief Executive



Director

## Statement of Comprehensive Income

For the year ended 30 June 2013

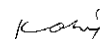
	2013 Rupees	2012 Rupees
Profit / (loss) after taxation	15,225,877	(6,754,736)
Other comprehensive income for the year	-	-
<b>Total comprehensive income / (loss) for the year</b>	<b>15,225,877</b>	<b>(6,754,736)</b>

The annexed notes 1 to 33 form an integral part of these financial statements.

Lahore



Chief Executive



Director

## Cash Flow Statement

For the year ended 30 June 2013

	Note	2013 Rupees	2012 Rupees
<b>Cash flow from operating activities</b>			
Profit / (loss) after taxation		15,225,877	(6,754,736)
Adjustments for non-cash items:			
Depreciation		15,168,693	12,471,145
Gain on sale of fixed assets		-	(431,545)
Taxation		(7,338,430)	5,723,311
Assets written off		2,006,264	-
Interest income		(568,566)	(448,604)
Finance cost		9,403,233	11,871,773
		<u>18,671,194</u>	<u>29,186,080</u>
<b>Operating profit before changes in working capital</b>		<b>33,897,071</b>	<b>22,431,344</b>
<b>Changes in working capital</b>			
(Increase) / decrease in current assets:			
Trade debts		(28,849,289)	(12,220,502)
Stock in trade		12,906,572	7,066,455
Stores and spares		210,369	25,291
Advances, prepayments and other receivables		845,432	1,998,751
		<u>(14,886,916)</u>	<u>(3,130,005)</u>
Increase in current liabilities:			
Trade and other payables		18,644,150	26,274,241
<b>Cash flow from operating activities</b>		<b>37,654,305</b>	<b>45,575,580</b>
Taxes paid		(9,938,689)	(9,020,624)
Finance cost paid		(10,002,129)	(12,440,667)
Long term deposits		808,780	7,000
		<u>(19,132,038)</u>	<u>(21,454,291)</u>
<b>Net cash generated from operating activities</b>		<b>18,522,267</b>	<b>24,121,289</b>
<b>Cash flow from investing activities</b>			
Capital expenditure		(11,958,383)	(12,242,892)
Interest income received		568,566	448,604
Proceeds from sale of fixed assets		-	1,140,000
<b>Net cash used in investing activities</b>		<b>(11,389,817)</b>	<b>(10,654,288)</b>
<b>Cash flow from financing activities</b>			
Repayment of loan from Directors		-	(15,000,000)
Repayment of liabilities against assets subject to finance lease		(2,448,417)	(1,782,795)
<b>Net cash used in financing activities</b>		<b>(2,448,417)</b>	<b>(16,782,795)</b>
<b>Net increase / (decrease) in cash and cash equivalents</b>		<b>4,684,033</b>	<b>(3,315,794)</b>
<b>Cash and cash equivalents at beginning of the year</b>		<b>(39,908,806)</b>	<b>(36,593,012)</b>
<b>Cash and cash equivalents at end of the year</b>	27	<b>(35,224,773)</b>	<b>(39,908,806)</b>

The annexed notes 1 to 33 form an integral part of these financial statements.

Lahore

  
Chief Executive

  
Director

## Statement of Changes in Equity

For the year ended 30 June 2013

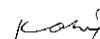
	Ordinary shares	Capital reserve Share premium reserve	Revenue reserve Accumulated loss	Total
	-----Rupees-----			
<b>Balance as at 30 June 2011</b>	200,000,000	14,728,576	(10,881,672)	203,846,904
Total comprehensive loss for the year ended 30 June 2012	-	-	(6,754,736)	(6,754,736)
<b>Balance as at 30 June 2012</b>	<b>200,000,000</b>	<b>14,728,576</b>	<b>(17,636,408)</b>	<b>197,092,168</b>
Total comprehensive income for the year ended 30 June 2013	-	-	15,225,877	15,225,877
<b>Balance as at 30 June 2013</b>	<b>200,000,000</b>	<b>14,728,576</b>	<b>(2,410,531)</b>	<b>212,318,045</b>

The annexed notes 1 to 33 form an integral part of these financial statements.

Lahore



Chief Executive



Director

## Notes to the Financial Statements

*For the year ended 30 June 2013*

### 1 Status and nature of business

Safe Mix Concrete Products Limited ("the Company") was incorporated on 04 April 2005 as Private Limited Company. Subsequently, it has been converted into Public Limited Company on 21 February 2007, in accordance with provisions of section 45 read with section 41(3) of the Companies Ordinance, 1984. On 16 March 2010 the Company was listed on Karachi Stock Exchange. The principal activity of the Company is production and supply of ready mix concrete, building blocks and construction of prefabricated buildings, factories and other construction sites. The registered office of the Company is situated at plot # 1 - 6, Sector 26, Korangi Industrial Area, Karachi, Pakistan.

### 2 Statement of compliance

**2.1** These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan and the requirements of Companies Ordinance, 1984. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Standard Board as are notified under the provisions of the Companies Ordinance, 1984. Wherever, the requirements of the Companies Ordinance, 1984 or directives issued by the Securities and Exchange Commission of Pakistan differ with the requirements of these standards, the requirements of Companies Ordinance, 1984 or the requirements of the said directives shall prevail.

#### 2.2 Functional and presentation currency

These financial statements are presented in Pak Rupees which is also the Company's functional currency.

### 3 Significant accounting policies

#### 3.1 New standards, amendments to approved accounting standards and interpretations which became effective during the year ended 30 June 2013

There were certain new standards and amendments to the approved accounting standards which became effective during the year but are considered not to be relevant or have any significant effect on the Company's operations and are, therefore, not disclosed in these financial statements.

#### 3.2 New and revised approved accounting standards, interpretations and amendments thereto

The following standards, amendments and interpretations of approved accounting standards will be effective for accounting periods beginning on or after 01 July 2013:

IAS 19 Employee Benefits (amended 2011) - (effective for annual periods beginning on or after 1 January 2013). The amended IAS 19 includes the amendments that require actuarial gains and losses to be recognised immediately in other comprehensive income; this change will remove the corridor method and eliminate the ability for entities to recognise all changes in the defined benefit obligation and in plan assets in profit or loss, which currently is allowed under IAS 19; and that the expected return on plan assets recognised in profit or loss is calculated based on the rate used to discount the defined benefit obligation.

- IAS 27 Separate Financial Statements (2011) - (effective for annual periods beginning on or after 1 January 2013). IAS 27 (2011) supersedes IAS 27 (2008). Three new standards IFRS 10 - Consolidated Financial Statements, IFRS 11 - Joint Arrangements and IFRS 12 - Disclosure of Interest in Other Entities dealing with IAS 27 would be applicable effective 1 January 2013. IAS 27 (2011) carries forward the existing accounting and disclosure requirements for separate financial statements, with some minor clarifications. The amendments have no impact on financial statements of the Company.
- IAS 28 Investments in Associates and Joint Ventures (2011) - (effective for annual periods beginning on or after 1 January 2013). IAS 28 (2011) supersedes IAS 28 (2008). IAS 28 (2011) makes the amendments to apply IFRS 5 to an investment, or a portion of an investment, in an associate or a joint venture that meets the criteria to be classified as held for sale; and on cessation of significant influence or joint control, even if an investment in an associate becomes an investment in a joint venture. The amendments have no impact on financial statements of the Company.
- Offsetting Financial Assets and Financial Liabilities (Amendments to IAS 32) – (effective for annual periods beginning on or after 1 January 2014). The amendments address inconsistencies in current practice when applying the offsetting criteria in IAS 32 Financial Instruments: Presentation. The amendments clarify the meaning of ‘currently has a legally enforceable right of set-off’; and that some gross settlement systems may be considered equivalent to net settlement.
- Offsetting Financial Assets and Financial Liabilities (Amendments to IFRS 7) – (effective for annual periods beginning on or after 1 January 2013). The amendments to IFRS 7 contain new disclosure requirements for financial assets and liabilities that are offset in the statement of financial position or subject to master netting agreement or similar arrangement.
- Annual Improvements 2009–2011 (effective for annual periods beginning on or after 1 January 2013). The new cycle of improvements contains amendments to the following standards, with consequential amendments to other standards and interpretations.
  - IAS 1 Presentation of Financial Statements is amended to clarify that only one comparative period – which is the preceding period – is required for a complete set of financial statements. If an entity presents additional comparative information, then that additional information need not be in the form of a complete set of financial statements. However, such information should be accompanied by related notes and should be in accordance with IFRS. Furthermore, it clarifies that the ‘third statement of financial position’, when required, is only required if the effect of restatement is material to statement of financial position.
  - IAS 16 Property, Plant and Equipment is amended to clarify the accounting of spare parts, stand-by equipment and servicing equipment. The definition of ‘property, plant and equipment’ in IAS 16 is now considered in determining whether these items should be accounted for under that standard. If these items do not meet the definition, then they are accounted for using IAS 2 Inventories.
  - IAS 32 Financial Instruments: Presentation - is amended to clarify that IAS 12 Income Taxes applies to the accounting for income taxes relating to distributions to holders of an equity instrument and transaction costs of an equity transaction. The amendment removes a perceived inconsistency between IAS 32 and IAS 12.
  - IAS 34 Interim Financial Reporting is amended to align the disclosure requirements for segment assets and segment liabilities in interim financial reports with those in IFRS 8 Operating Segments. IAS 34 now requires the disclosure of a measure of total assets and liabilities for a particular reportable segment. In addition, such disclosure is only required when the amount is regularly provided to the chief operating

- decision maker and there has been a material change from the amount disclosed in the last annual financial statements for that reportable segment.

IFRIC 20 - Stripping cost in the production phase of a surface mining (effective for annual periods beginning on or after 1 January 2013). The interpretation requires production stripping cost in a surface mine to be capitalized if certain criteria are met. The amendments have no impact on financial statements of the Company.

- IFRIC 21- Levies 'an Interpretation on the accounting for levies imposed by governments' (effective for annual periods beginning on or after 1 January 2014). IFRIC 21 is an interpretation of IAS 37 Provisions, Contingent Liabilities and Contingent Assets. IAS 37 sets out criteria for the recognition of a liability, one of which is the requirement for the entity to have a present obligation as a result of a past event (known as an obligating event). The Interpretation clarifies that the obligating event that gives rise to a liability to pay a levy is the activity described in the relevant legislation that triggers the payment of the levy.
- IAS 39 Financial Instruments: Recognition and Measurement- Novation of Derivatives and Continuation of Hedge Accounting (Amendments to IAS 39) (effective for annual periods beginning on or after 1 January 2014). The narrow-scope amendments will allow hedge accounting to continue in a situation where a derivative, which has been designated as a hedging instrument, is novated to effect clearing with a central counterparty as a result of laws or regulation, if specific conditions are met (in this context, a novation indicates that parties to a contract agree to replace their original counterparty with a new one).
- Amendment to IAS 36 "Impairment of Assets" Recoverable Amount Disclosures for Non-Financial Assets (effective for annual periods beginning on or after 1 January 2014). These narrow-scope amendments to IAS 36 Impairment of Assets address the disclosure of information about the recoverable amount of impaired assets if that amount is based on fair value less costs of disposal.

### 3.3 Basis of measurement

These financial statements have been prepared under the historical cost convention. In these financial statements, except for the amounts reflected in cash flow statement, all transactions have been accounted for on accrual basis.

### 3.4 Judgments, estimates and assumptions

The preparation of financial statements in conformity with approved accounting standards requires management to make estimates, assumptions and use judgments that effect the application of policies and reported amount of assets and liabilities and income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revision to accounting estimates is recognized prospectively commencing from the period of revision.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates is recognized in the period in which the estimate is revised if the revision effects only that period, or in the period of revision and future periods if the revision affects both current and future periods. The areas where various assumptions and estimates are significant to the Company's financial statements or where judgments were exercised in application of accounting policies are as follows:

- Residual values and useful life of depreciable assets

- Taxation
- Provisions and contingencies

### 3.5 Property, plant and equipment

#### **Owned**

Operating fixed assets are stated at historical cost less accumulated depreciation and identified impairment loss, if any.

Depreciation on operating fixed assets except for batching plants and concrete pumps included in plant and machinery is charged on reducing balance method whereby the cost of an asset is written off over its estimated useful life at the rates given in note 4.1. Batching plants and concrete pumps are depreciated on the basis of units produced / transported.

Depreciation is charged from the month in which assets are available for use upto the month before the disposal of asset except batching plants and concrete pumps.

Depreciation methods, residual values and the useful lives of the assets are reviewed at least at each financial year end and adjusted if impact on depreciation is significant.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and cost of the item can be measured reliably. All other repairs and maintenance costs are charged to profit and loss as and when incurred.

#### **Finance lease**

Leases where the Company has substantially all the risks and rewards of ownership are classified as finance leases. Assets subject to finance lease are initially recognized at the lower of present value of minimum lease payments under the lease agreements and the fair value of the assets. Subsequently these assets are stated at cost less accumulated depreciation and any identified impairment loss.

The related rental obligations, net of finance costs, are included in liabilities against assets subject to finance lease as referred to in note 14. The liabilities are classified as current and non-current depending upon the timing of the payment.

Each lease payment is allocated between the liability and finance costs so as to achieve a constant rate on the balance outstanding. The interest element of the rental is charged to profit over the lease term.

Assets acquired under a finance lease are depreciated over the estimated useful life of the asset on a reducing balance method at the rates given in note 4.1. Depreciation of leased assets is charged to profit and loss account.

Depreciation methods, residual values and useful lives of the assets are reviewed at each financial year end, and adjusted if impact on depreciation is significant.

#### **Capital work in progress**

Capital work in progress is stated at cost less any identified impairment loss.

### 3.6 Impairment of assets

The Company assesses at each balance sheet date, whether there is any indication that assets may be impaired. If such an indication exists, the carrying amount of such assets is reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying values exceed their respective recoverable amounts, assets are written down to their recoverable amount and resulting impairment loss is recognized in the profit and loss. The recoverable amount is higher of an asset's fair value less costs to sell and value in use.

Where an impairment loss is recognized, the depreciation charge is adjusted in the future periods to allocate the asset's revised carrying amount over its estimated useful life. Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised recoverable amount but limited to the extent of initial cost of the asset. A reversal of the impairment loss is recognized in the profit and loss.

### 3.7 Stores and spares

These are valued at the lower of cost and net realizable value. Cost is determined using weighted average method. Write down in stores and spares is made for slow moving and obsolete items. Items in transit are valued at invoice value plus other directly attributable charges incurred thereon.

### 3.8 Stock in trade

These are valued at the lower of cost and net realizable value. Cost is determined using weighted average method. Cost includes applicable purchase cost plus other directly attributable charges incurred thereon.

### 3.9 Trade debts

Trade debts are carried at original invoice amount less an estimate made for doubtful receivable balances based on a review of outstanding amounts at the year end. Bad debts are written off when identified.

### 3.10 Revenue recognition

Revenue from sale of goods is recorded when significant risks and rewards are transferred to the customers, i.e. when dispatch is received and approved by the customer at the project site.

Income on deposits is recognized on a time proportion basis.

### 3.11 Cash and cash equivalents

For the purpose of cash flow statement, cash and cash equivalents comprise of cash in hand and balances with bank. Bank overdrafts / short term borrowings that are repayable on demand and form an integral part of the Company's cash management are included as a component of cash and cash equivalent for the purpose of cash flow statement.

### 3.12 Financial instruments

Financial assets and liabilities are recognized when the Company becomes party to the contractual provisions of the instrument. Financial assets are derecognized when the Company loses control of the contractual rights that comprise the financial asset. Financial liabilities are derecognized when they are extinguished i.e. when the

obligation specified in the contract is discharged, cancelled or expired. The particular measurement methods adopted are disclosed in the individual policy statements associated with each item.

### 3.13 Off-setting of financial assets and financial liabilities

A financial asset and a financial liability is offset and the net amount is reported in the balance sheet if the Company has a legally enforceable right to set-off the recognized amounts and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

### 3.14 Taxation

Income tax on the profit or loss for the year comprises of current and deferred tax.

#### Current

Provision of current tax is based on the taxable income for the year determined in accordance with the prevailing law for taxation of income. The charge for current tax is calculated using prevailing tax rates or tax rates expected to apply to the profit for the year if enacted after taking into account tax credits, rebates and exemptions, if any. The charge for current tax also includes adjustments, where considered necessary, to provision for tax made in previous years arising from assessments framed during the year for such years.

#### Deferred

Deferred tax is provided using the balance sheet liability method in respect of all temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

The carrying amount of deferred tax asset is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized.

Deferred tax assets and liabilities are calculated at the rates that are expected to apply to the period when the asset is realized or the liability settled, based on the tax rates (and tax laws) that have been enacted or substantively enacted by the balance sheet date. Deferred tax is charged or credited in the profit and loss account, except in the case of items credited or charged to equity in which case it is included in equity.

### 3.15 Borrowing costs

Mark-up, interest and other charges on borrowings are capitalized upto the date of commissioning of the related qualifying asset, acquired out of the proceeds of such borrowings. All other mark-up, interest and other charges are recognized in profit and loss in the period in which they are incurred.

### 3.16 Provisions

Provisions are recognized when the Company has a legal or constructive obligation as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made.

### 3.17 Trade and other payables

Liabilities for trade and other amounts payable are carried at cost which is the fair value of the consideration to be paid in future for goods and services.

### 3.18 Related party transactions

The Company enters into transactions with related parties on an arm's length basis.

### 3.19 Borrowings

Borrowings are initially recorded at the proceeds received. In subsequent periods, borrowings are stated at amortized cost using the effective yield method. Finance costs are accounted for on an accrual basis and are included in trade and other payables to the extent of the amount remaining unpaid.

### 3.20 Dividend and appropriations

Dividend and other appropriations are recognized in the period in which these are declared / approved.

	Note	2013 Rupees	2012 Rupees
<b>4 Fixed assets</b>			
Operating fixed assets	4.1	183,493,759	188,070,778
Capital work in progress	4.2	-	639,555
		<u>183,493,759</u>	<u>188,710,333</u>

## 4.1 Operating fixed assets

Particulars	2013												Rate
	Cost				Depreciation				Net book value as at				
	As at 01 July 2012	Additions	Transfers	Assets written off	As at 30 June 2013	As at 01 July 2012	For the year	Transfers	Assets written off	As at 30 June 2013	Net book value as at 30 June 2013		
Rupees-----													
Owned													
Building	4,074,853	160,000	-	-	4,234,853	837,530	163,866	-	-	1,001,396	3,233,457	5%	
Project temporary civil works	1,407,589	489,783	-	-	1,897,372	1,204,743	203,461	-	-	1,408,204	489,168	50%	
Plant and machinery	230,487,811	11,730,804	3,950,000	(2,352,413)	243,816,202	55,098,031	13,475,527	1,615,585	(346,149)	69,846,994	173,969,208	10% & units of production / transported	
Vehicles	6,326,327	54,000	1,678,500	-	8,058,827	3,763,127	584,014	1,121,614	-	5,468,755	2,590,072	20%	
Furniture and fixture	491,756	-	-	-	491,756	150,216	34,154	-	-	184,370	307,386	10%	
Computers	768,943	152,351	-	-	921,294	394,059	128,784	-	-	522,843	398,451	30%	
Electrical equipment	592,842	-	-	-	592,842	227,891	36,495	-	-	264,386	328,456	10%	
Office equipment	1,038,957	11,000	-	-	1,049,957	415,561	62,523	-	-	478,084	571,873	10%	
	245,189,078	12,597,938	5,628,500	(2,352,413)	261,063,103	62,091,158	14,692,824	2,737,199	(346,149)	79,175,032	181,888,071		
Leased													
Plant and machinery	6,644,300	-	(3,950,000)	-	2,694,300	2,290,204	413,993	(1,615,585)	-	1,088,612	1,605,688	10%	
Vehicles	1,678,500	-	(1,678,500)	-	-	1,059,738	61,876	(1,121,614)	-	-	-	20%	
	8,322,800	-	(5,628,500)	-	2,694,300	3,349,942	475,869	(2,737,199)	-	1,088,612	1,605,688		
2013	253,511,878	12,597,938	-	(2,352,413)	263,757,403	65,441,100	15,168,693	-	(346,149)	80,263,644	183,493,759		
Rupees-----													
Owned													
Building	4,017,617	57,236	-	-	4,074,853	667,898	169,632	-	-	837,530	3,237,323	5%	
Project temporary civil works	1,407,589	-	-	-	1,407,589	1,001,897	202,846	-	-	1,204,743	202,846	50%	
Plant and machinery	219,627,808	11,263,653	-	(403,650)	230,487,811	44,426,958	10,740,051	-	(68,978)	55,098,031	175,389,780	10% & units of production / transported	
Vehicles	6,692,639	914,688	-	(1,281,000)	6,326,327	4,171,138	499,206	-	(907,217)	3,763,127	2,563,200	20%	
Furniture and fixture	491,756	-	-	-	491,756	112,267	37,949	-	-	150,216	341,540	10%	
Computers	447,152	321,791	-	-	768,943	320,893	73,166	-	-	394,059	374,884	30%	
Electrical equipment	592,842	-	-	-	592,842	187,341	40,550	-	-	227,891	364,951	10%	
Office equipment	1,038,957	-	-	-	1,038,957	346,295	69,266	-	-	415,561	623,396	10%	
	234,316,360	12,557,368	-	(1,684,650)	245,189,078	51,234,687	11,832,666	-	(976,195)	62,091,158	183,097,920		
Leased													
Plant and machinery	6,644,300	-	-	-	6,644,300	1,806,416	483,788	-	-	2,290,204	4,354,096	10%	
Vehicles	1,678,500	-	-	-	1,678,500	905,047	154,691	-	-	1,059,738	618,762	20%	
	8,322,800	-	-	-	8,322,800	2,711,463	638,479	-	-	3,349,942	4,972,858		
2012	242,639,160	12,557,368	-	(1,684,650)	253,511,878	53,946,150	12,471,145	-	(976,195)	65,441,100	188,070,778		

	<i>Note</i>	<b>2013</b> <b>Rupees</b>	<b>2012</b> <b>Rupees</b>
<b>4.1.1 Disposal of property, plant and equipment</b>			
Sale proceeds		-	1,140,000
<i>Disposal</i>			
Cost		-	1,684,650
Accumulated depreciation		-	(976,195)
		-	708,455
Gain on disposal		-	431,545

No assets were disposed off during the year. However, assets having carrying value of Rs. 2.006 million were written off during the year.

	<i>Note</i>	<b>2013</b> <b>Rupees</b>	<b>2012</b> <b>Rupees</b>
<b>4.2 Capital work in progress</b>			
Advance to suppliers		-	639,555
<b>4.3 The depreciation charge is allocated as follows:</b>			
Cost of sales	18	14,247,857	11,585,196
Selling and administrative expenses	19	920,836	885,949
		15,168,693	12,471,145

## 5 Long term deposits

Deposits with leasing companies		-	820,780
Others	5.1	3,411,340	3,399,340
		3,411,340	4,220,120

5.1 These represent security deposits against rented premises, supply of diesel and drinking water.

	<i>Note</i>	<b>2013</b> <b>Rupees</b>	<b>2012</b> <b>Rupees</b>
<b>6 Deferred taxation</b>			
The asset / (liability) for deferred taxation comprises temporary differences relating to:			
Deferred tax liability			
Accelerated tax depreciation		(27,395,288)	(26,378,030)
Deferred tax assets			
Liability against assets subject to finance lease- secured		117,784	974,730
Unabsorbed tax credits	6.1	32,538,060	20,092,984
		5,260,556	(5,310,316)

- 6.1** Tax loss on account of unabsorbed depreciation amounting to Rs. 46.339 million and minimum tax credit amounting to Rs. 16.319 million is available to the Company's credit. Deferred tax asset in respect thereof has been recognized as availability of sufficient taxable profits in future tax years to absorb such loss is expected.

	<i>Note</i>	<b>2013 Rupees</b>	<b>2012 Rupees</b>
<b>7 Stock in trade</b>			
<i>Raw materials:</i>			
- crush		<b>4,870,173</b>	14,439,643
- sand		<b>2,809,538</b>	9,629,516
- cement		<b>5,856,602</b>	2,287,851
- admixture / chemicals		<b>1,116,322</b>	1,263,258
- diesel and lubricants		<b>464,552</b>	403,491
		<b>15,117,187</b>	<b>28,023,759</b>

**8 Trade debts**

Considered good - <i>unsecured</i>	<i>8.1</i>	<b>100,767,583</b>	<b>71,918,294</b>
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- 8.1** It includes the balance due from Kaizen Construction (Private) Limited, a related party, amounting to Rs. 1.543 million (2012: nil).

	<i>Note</i>	<b>2013 Rupees</b>	<b>2012 Rupees</b>
<b>9 Advances, prepayments and other receivables</b>			
Advances to staff - <i>unsecured, considered good</i>	<i>9.1</i>	<b>711,934</b>	450,643
Advances to suppliers - <i>unsecured, considered good</i>	<i>9.2</i>	<b>1,625,660</b>	2,235,499
Prepayments		<b>181,955</b>	153,816
Other receivables		<b>379,674</b>	1,174,127
Security deposit with the leasing company		<b>269,430</b>	-
		<b>3,168,653</b>	<b>4,014,085</b>

- 9.1** These represent advances given to employees against expenses on behalf of the Company amounting to Rs. 0.499 million (2012: Rs. 0.450 million).

- 9.2** These represent advances given to suppliers, ABE Pak (Private) Limited and Thatta Cement Limited, related parties, amounting to Rs. 0.048 million (2012: nil) and Rs. 0.388 million (2012: nil) respectively.

	Note	2013 Rupees	2012 Rupees
<b>10 Cash and bank balances</b>			
Cash in hand		224,622	88,783
Cash at bank			
- current accounts	10.1	161,159	115,539
- deposit accounts	10.2 & 10.3	2,204,116	5,995,674
		2,365,275	6,111,213
		2,589,897	6,199,996

**10.1** This includes bank balance amounting to Rs. 0.100 million (2012: Rs. 0.100 million) maintained with Habib Metropolitan Bank Limited, a related party.

**10.2** This includes bank balance amounting to Rs. 2.204 million (2012: Rs. 5.944 million) maintained with Habib Metropolitan Bank Limited, a related party.

**10.3** These carry profit at the rate of 5.00% (2012: 5.00%) per annum.

	Note	2013 Rupees	2012 Rupees
<b>11 Trade and other payables</b>			
Trade creditors	11.1	73,120,387	56,902,412
Advances from customers		8,310,942	6,017,002
Director's remuneration payable		115,000	115,000
Accrued expenses		5,663,047	5,821,152
Withholding tax payable		309,884	245,318
Workers' Welfare Fund	11.2	926,059	821,751
Workers' Profit Participation Fund	11.3	4,183,604	3,347,273
Other payables		1,339,151	2,054,016
		93,968,074	75,323,924

**11.1** It includes the balance due to Power Cement Limited and ABE Pak (Private) Limited, related parties, amounting to Rs. 0.806 million (2012: nil) and Rs. nil (2012: Rs. 1.585 million) respectively.

**11.2** Interest on Workers' Welfare Fund is charged at 12.69% (2012: 14.22%) per annum.

	Note	2013 Rupees	2012 Rupees
<b>11.3 Workers' Profit Participation Fund ("WPPF")</b>			
As at the beginning of the year		3,347,273	2,930,652
Interest on funds utilized by the Company	11.3.1	424,881	416,621
Charged to profit and loss for the year		411,450	-
As at end of the year		4,183,604	3,347,273

**11.3.1** Interest on Workers' Profit Participation Fund is charged at 12.69% (2012: 14.22%) per annum.

		2013 Rupees	2012 Rupees
<b>12 Accrued mark-up</b>			
Mark-up on short term running finance - <i>secured</i>		<b>1,770,864</b>	2,369,760

	<i>Limit in millions of Rupees</i>	<i>Note</i>	2013 Rupees	2012 Rupees
<b>13 Short term running finance - <i>secured</i></b>				
The Bank of Punjab	70.00	13.1	<b>37,814,670</b>	46,108,802

**13.1** This represents utilized portion of short term running finance facility available from the Bank of Punjab under mark-up arrangement. This facility is secured by way of first exclusive charge on all present and future non-current and current assets of the Company for Rs. 93.5 million registered with Securities and Exchange Commission of Pakistan and personal guarantee of Syed Maratib Ali. It carries mark-up at the rate of 3 months average KIBOR plus 200 bps (2012: 3 months highest KIBOR plus 250 bps) with a floor of 13.00% (2012: 14.00%) per annum payable on quarterly basis.

	2013 Rupees	2012 Rupees
<b>14 Liabilities against assets subject to finance lease - <i>secured</i></b>		
Present value of minimum lease payments	<b>336,527</b>	2,784,944
Current maturity presented under current liabilities	<b>(336,527)</b>	(2,448,417)
	<b>-</b>	<b>336,527</b>

These represent plant and machinery and vehicles acquired under finance lease arrangements and are secured by specific charge on leased assets, joint ownership of leased assets with the lender and lien over documents of title. Rentals are paid monthly in advance. The leases are priced at rates ranging from 16.00% per annum to 23.00% per annum (2012: 16.00% per annum to 23.00% per annum). Under the terms of agreement, taxes, repairs, replacements and insurance costs in respect of assets subject to finance lease are borne by the Company. The Company also has the option to acquire these assets at the end of the respective lease terms and intends to exercise the option.

The amount of future payments under the lease arrangements and the period in which these payments will become due are as follows:

	Minimum lease payments	Future finance charge	Present value of minimum lease payments	
			2013	2012
	(-----Rupees-----)			
<b>Years</b>				
Not later than one year	<b>337,815</b>	<b>1,288</b>	<b>336,527</b>	2,448,417
Later than one year but not later than five years	-	-	-	336,527
	<b>337,815</b>	<b>1,288</b>	<b>336,527</b>	<b>2,784,944</b>

		2013 Rupees	2012 Rupees
<b>15 Share capital</b>			
<b>15.1 Authorized share capital:</b>			
35,000,000 ordinary shares of Rs. 10 each		<u>350,000,000</u>	<u>350,000,000</u>
<b>15.2 Issued, subscribed and paid-up capital</b>			
	2013 ----- Number of shares -----		
	2012		
	<u>20,000,000</u>	<u>20,000,000</u>	
	Fully paid ordinary shares of Rs. 10 each issued for cash	<u>200,000,000</u>	<u>200,000,000</u>
<b>16 Contingencies and commitments</b>			
<b>16.1 Contingencies</b>			
<b>16.1.1</b>	Building blocks of cement including ready mix concrete blocks were exempt from levy of sales tax by Federal Board of Revenue ("FBR") vide an amendment by Finance Act 2008 in Serial No. 35 of Table 1 of the Sixth Schedule read with section 13(1) of the Sales Tax Act, 1990 ("the Act"). However, Sales tax audit of the Company was initiated vide letter No 505-5 on 21 December 2010 for tax period 2007-08. As a consequence, audit observations were issued vide letter dated 14 January 2011 involving a sales tax liability amounting to Rs. 105.257 million. Resultantly, the Company applied to the Honorable Lahore High Court ("the Court") against the Sales tax audit on the grounds that it is exempt from levy of sales tax under Serial No. 35 of Table 1 of Sixth Schedule of the Act. A stay order was granted by the Court on 24 January 2011 and since then there has been no development in this case. The Company is confident that it has a strong case and the outcome will be in favor of the Company.		
<b>16.1.2</b>	FBR vide Finance Act 2011 withdrew amendment of Serial No. 35 of Table 1 of the Sixth Schedule of the Act with effect from 04 June 2011. However, the management is of the view that ready mix concrete is still exempt from levy of sales tax based on the fact that the said tax is levied on construction services and supply of goods whereas sale of concrete is neither a construction service nor supply of goods under section 2(39) of the Act and hence not taxable. The Company has taken up the matter with FBR and has made comprehensive representations in this regard. However, in case of adverse decision of the case, an estimated sale tax liability amounting to Rs. 106.094 million may arise. Based on the negotiations with FBR and the legal opinion, the management is expecting a favorable outcome and accordingly no provision in this respect has been made in these financial statements.		
<b>16.1.3</b>	The Sindh High Court ("the Court") in the case of 'Kasim textile' in its order of 09 May 2013 has held that benefit of carry forward of minimum tax under section 113 of the Income Tax Ordinance, 2001 is only available if tax payable in a tax year is less than minimum tax paid. If in a tax year, a company has assessed losses on which no tax is payable, the company forgoes the right to carry forward minimum tax paid in that year. In the light of this order, the Company is not entitled to carry forward minimum tax paid in the current and prior tax years of Rs. 16.319 million as a result of assessed tax losses in these years and adjust it against normal tax liability. Also in the case of refunds claimed in any year, those would also be adjusted accordingly. However, the management is of the view that the verdict has been challenged in the Supreme Court and that they are waiting for the final outcome and accordingly no adjustment has been made in the financial statements in this respect.		
<b>16.2 Commitments</b>			
	There are no commitments at the balance sheet date (2012: nil).		

	Note	2013 Rupees	2012 Rupees
<b>17 Revenue</b>			
Sale of concrete mix		630,779,385	544,316,927
Toll manufacturing income		15,709,088	21,807,281
		<b>646,488,473</b>	<b>566,124,208</b>
<b>18 Cost of sales</b>			
Raw material and stores consumed		446,937,158	422,797,340
Salaries, wages and other benefits		37,049,113	31,278,289
Depreciation	4.3	14,247,857	11,585,196
Fuel and power		74,512,917	55,785,788
Repair and maintenance		12,338,496	7,545,847
Equipment hiring charges		13,465,254	2,788,016
Carriage and freight		479,086	6,000
Insurance expenses		2,503,611	2,794,667
Premises rent		4,860,000	2,499,996
Site preparation and sample testing		263,426	120,757
		<b>606,656,918</b>	<b>537,201,896</b>
<b>19 Selling and administrative expenses</b>			
Salaries, wages and other benefits		10,431,273	11,892,715
Traveling and conveyance		1,682,919	2,363,710
Depreciation	4.3	920,836	885,949
Office rent		1,372,600	1,127,020
Auditors' remuneration	19.1	500,000	450,000
Sales commission	19.2	3,706,589	2,645,593
Security expenses		426,191	363,550
Postage, telegram and telephones		715,182	724,012
Rent, rates and taxes		1,099,701	455,118
Insurance		598,983	609,064
Entertainment		346,923	257,312
Printing and stationery		638,508	607,080
Utilities		583,484	630,113
Boarding and lodging charges		514,000	470,400
Assets written off		2,006,264	-
Advertisement		549,252	138,944
Legal and professional fee		261,500	462,236
Repair and maintenance vehicle		475,682	610,845
Miscellaneous		1,242,025	1,076,662
		<b>28,071,912</b>	<b>25,770,323</b>
<b>19.1 Auditors' remuneration</b>			
Statutory audit		340,000	300,000
Half yearly review		125,000	125,000
Out of pocket expenses		35,000	25,000
		<b>500,000</b>	<b>450,000</b>
<b>19.2</b>	This includes sales commission of Rs. 3.261 million (2012: Rs. 2.571 million) related to City District Government Karachi.		

	Note	2013 Rupees	2012 Rupees
<b>20 Finance cost</b>			
Bank charges		149,421	160,317
Mark-up expense		8,724,623	11,192,555
Interest on Workers' Welfare Fund	11.2	104,308	102,280
Interest on Workers' Profit Participation Fund	11.3	424,881	416,621
		<u>9,403,233</u>	<u>11,871,773</u>
<b>21 Other income</b>			
<i>Income from financial assets</i>			
- profit on deposit accounts		568,566	448,604
<i>Income / (expense) from assets other than financial assets</i>			
- gain on sale of fixed assets	4.1.1	-	431,545
- Worker's Profit Participation Fund		(411,450)	-
- miscellaneous income		5,373,921	6,808,210
		<u>5,531,037</u>	<u>7,688,359</u>
<b>22 Taxation</b>			
<i>Income tax</i>			
- current year	22.1	3,232,442	5,443,169
- prior year		-	332,592
<i>Deferred taxation</i>		<u>(10,570,872)</u>	<u>(52,450)</u>
		<u>(7,338,430)</u>	<u>5,723,311</u>

**22.1** Provision for current tax has been made in accordance with section 113 'Minimum tax on income of certain persons' of the Income Tax Ordinance, 2001 ("the Ordinance"). There is no relationship between tax expense and accounting profit as the provision for current taxation is based on turnover tax therefore no numerical reconciliation has been presented.

**23 Remuneration of Chief Executive, Directors and Executives**

	2013			
	Chief executive	Executive Directors	Non-executive Directors	Executives
Remuneration	1,340,000	-	-	5,151,999
Meeting fee	-	-	50,000	-
Total	<u>1,340,000</u>	<u>-</u>	<u>50,000</u>	<u>5,151,999</u>
Number of persons	<u>1</u>	<u>-</u>	<u>1</u>	<u>7</u>
	2012			
	Chief executive	Executive Directors	Non-executive Directors	Executives
Remuneration	1,380,000	-	-	5,832,999
Meeting fee	-	-	-	-
Total	<u>1,380,000</u>	<u>-</u>	<u>-</u>	<u>5,832,999</u>
Number of persons	<u>1</u>	<u>-</u>	<u>-</u>	<u>9</u>

No other benefits are being paid other than those mentioned above.

**24 Number of employees**

The average number of employees during the year and as at reporting date are as follows:

	<b>Number of employees</b>	
	<b>2013</b>	<b>2012</b>
Average number of employees during the year	<b>140</b>	<b>142</b>
Total number of employees as at June 30	<b>144</b>	<b>135</b>

**25 Financial risk management**

The Company has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk
- market risk

The Board of Directors has overall responsibility for the establishment and oversight of Company's risk management framework. The Board is also responsible for developing and monitoring the Company's risk management policies.

**25.1 Credit risk**

Credit risk represents the financial loss that would be recognized at the reporting date if counter parties fail completely to perform as contracted and arise principally from long term deposits, trade debts and security deposits. Out of the total financial assets of Rs. 108.130 million (2012: Rs. 83.963 million) financial assets which are subject to credit risk amount to Rs. 107.905 million (2012: Rs. 83.874 million).

To manage exposure to credit risk in respect of trade receivables, management performs credit reviews taking into account the customer's financial position, past experience and other factors. Where considered necessary, advance payments are obtained from certain parties.

Concentration of credit risk arises when a number of counter parties are engaged in similar business activities or have similar economic features that would cause their abilities to meet contractual obligation to be similarly effected by the changes in economic, political or other conditions. The Company believes that it is not exposed to major concentration of credit risk.

The carrying amount of financial assets represent the maximum credit exposure before any credit enhancements. The maximum exposure to credit risk at the reporting date is:

	<b>2013</b>	<b>2012</b>
	<b>Rupees</b>	<b>Rupees</b>
<b>Loans and advances</b>		
Long term deposits	<b>3,411,340</b>	4,220,120
Trade debts	<b>100,767,583</b>	71,918,294
Advances and other receivables	<b>1,361,038</b>	1,624,770
Bank balances	<b>2,365,275</b>	6,111,213
	<b>107,905,236</b>	<b>83,874,397</b>

All trade receivables are in domestic currency and the aging of trade receivables at the reporting date is:

	<b>2013</b>	<b>2012</b>
	<b>Rupees</b>	<b>Rupees</b>
Not past due	<b>50,694,540</b>	34,394,540
Past due 0 – 180 days	<b>43,128,762</b>	32,802,906
Over 180 days	<b>6,944,281</b>	4,720,848
	<b>100,767,583</b>	<b>71,918,294</b>

Based on past experience the management believes that no further impairment allowance is necessary in respect of trade receivables and there are reasonable grounds to believe that the amounts will be recovered in normal course.

The Company's five significant customers account for Rs. 36.416 million (2012: Rs. 54.804 million) of trade debts as at the reporting date apart from which exposure to any single customer does not exceed 12% (2012: 32%) of trade debts as at the reporting date.

### Credit quality of major financial assets

The credit quality of major financial assets that are neither past due nor impaired can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rate:

Banks	Rating		Rating Agency	2013	2012
	Long term	Short term			
The Bank of Punjab	AAA	A1+	PACRA	54,046	492
Bank Alfalah Limited	AA	A1+	PACRA	7,113	11,126
Habib Metropolitan Bank Limited	AA+	A1+	PACRA	2,304,116	6,043,646
NIB Bank Limited	AA-	A1+	PACRA	-	54,374
Askari Bank Limited	AA	A1+	PACRA	-	1,575
				<b>2,365,275</b>	<b>6,111,213</b>

## 25.2 Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation. The Company uses different methods which assists it in monitoring cash flow requirements and optimizing its cash return from operations. Typically, the Company ensures that it has sufficient cash on demand to meet expected operational expenses for a reasonable period, including the servicing of financial obligation.

The following are the contractual maturities of financial liabilities, including expected interest payments and excluding the impact of netting agreements:

		2013			
	Note	Carrying amount	Contractual maturities	Maturity upto one year	Maturity upto five years
		(-----Rupees-----)			
Trade and other payables	11	93,968,074	93,968,074	93,968,074	-
Accrued mark-up	12	1,770,864	1,770,864	1,770,864	-
Short term borrowings - secured	13	37,814,670	37,814,670	37,814,670	-
Liabilities against assets subject to finance lease	14	336,527	337,815	337,815	-
		<b>133,890,135</b>	<b>133,891,423</b>	<b>133,891,423</b>	<b>-</b>
		2012			
	Note	Carrying amount	Contractual maturities	Maturity upto one year	Maturity upto five years
		(-----Rupees-----)			
Trade and other payables	11	75,323,924	75,323,924	75,323,924	-
Accrued mark-up	12	2,369,760	2,369,760	2,369,760	-
Short term borrowings - secured	13	46,108,802	46,108,802	46,108,802	-
Liabilities against assets subject to finance lease	14	2,784,944	3,020,490	2,682,675	337,815
		<b>126,587,430</b>	<b>126,822,976</b>	<b>126,485,161</b>	<b>337,815</b>

It is not expected that the cash flows included in the maturity analysis could occur significantly earlier or at significantly different amounts.

### 25.3 Market risk

Market risk is the risk that changes in market price, such as foreign exchange rates, interest rates and equity prices will effect the Company's income or the value of its holdings of financial instruments.

#### a) Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Currency risk arises mainly from receivables and payables that exist due to transactions in foreign currencies. The Company is not exposed to currency risk as all the operations of the Company are being carried out in local currency.

#### b) Interest rate risk

Interest rate risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Significant interest rate risk exposures are primarily managed by a mix of borrowings at fixed and variable interest rates.

At the balance sheet date, the interest rate profile of the Company's interest bearing financial instruments is:

	2013	2012	2013	2012
	Effective rate (Percentage)		Carrying amount (Rupees)	
<b>Financial liabilities</b>				
Variable rate instruments:				
Short term borrowings	<u>13.00 to 13.37</u>	<u>14.41 to 15.70</u>	<u>37,814,670</u>	<u>46,108,802</u>

#### Fair value sensitivity analysis for fixed rate instruments

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit and loss. Therefore, a change in interest rates at the reporting date would not affect profit and loss account.

#### Cash flow sensitivity analysis for variable rate instruments

If interest rates on short term borrowing at the year end date, fluctuate by 100 bps higher / lower with all other variables held constant, profit after taxation for the year 2013 and for 2012 would have been decreased / increased respectively by the following amounts as a result of increase / decrease in finance cost on the variable rate financial liabilities:

	2013 Rupees	2012 Rupees
<b>Increase of 100 basis points</b>		
<i>Effect on profit or loss</i>		
Variable rate instrument	<u>(378,147)</u>	<u>(461,088)</u>
<b>Decrease of 100 basis points</b>		
<i>Effect on profit or loss</i>		
Variable rate instrument	<u>378,147</u>	<u>461,088</u>

The sensitivity analysis prepared is not necessarily indicative of the effects on profit for the year and assets / liabilities of the Company.

#### 25.4 Fair value of financial instruments

The carrying values of the financial assets and financial liabilities approximate their fair values. Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction.

#### 25.5 Capital management

The Board's policy is to maintain an efficient capital base so as to maintain investor, creditor and market confidence and to sustain the future development of its business. The Board of Directors monitors the return on capital employed, which the Company defines as operating income divided by total capital employed. The Board of Directors also monitors the level of dividends to ordinary shareholders.

The Company's objectives when managing capital are:

- to safeguard the entity's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders, and
- to provide an adequate return to shareholders.

The Company manages the capital structure in the context of economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may, for example, adjust the amount of dividends paid to shareholders, issue new shares, or sell assets to reduce debt.

The Company monitors capital on the basis of the debt-to-equity ratio calculated as a ratio of total debt to equity. Debt comprises long term debts and liabilities against assets subject to finance lease. Equity includes total equity as shown in the balance sheet.

The debt-to-equity ratios as at reporting dates are as follows:

	2013 Rupees	2012 Rupees
Total debt	336,527	2,784,944
Total equity and debt	212,654,572	199,877,112
Debt-to-equity ratio	0.2%	1.4%

Neither there were any changes in the Company's approach to capital management during the year nor the Company is subject to externally imposed capital requirements.

## 26 Transactions with related parties

The related parties comprise associated undertakings, Directors of the Company and key management personnel. The Company in the normal course of business carries out transactions with various related parties. Amounts due from and due to related parties are shown under respective notes to the accounts. Other significant transactions with related parties are as follows:

	2013 Rupees	2012 Rupees
<b>Associated companies:</b>		
Kaizen Construction (Private) Limited		
Sale of concrete	3,755,892	-
ABE Pak (Private) Limited		
Sale of goods	117,380	-
Purchase of goods	3,307,304	4,701,200
IGI Insurance		
Insurance premium	2,472,597	2,658,461
Thatta Cement Limited		
Purchase of goods	-	804,807
Power Cement Limited		
Purchase of goods	2,366,000	10,888,425
Habib Metropolitan Bank Limited		
Interest Income	567,605	445,958
Tax deducted at source	26,445	61,423
Bank charges	273	4,483
Lease finance charge	207,565	350,372
<b>Directors:</b>		
Interest on loan from Directors	-	1,388,768

## 27 Cash and cash equivalents

Cash and bank balances	10	2,589,897	6,199,996
Short term borrowings	13	(37,814,670)	(46,108,802)
		<u>(35,224,773)</u>	<u>(39,908,806)</u>

## 28 Plant capacity and actual production

The production capacity and the actual production achieved during the year are as follows:

	2013 (-----Cubic meter-----)	2012
Available capacity		
Batching plant	770,400	770,400
Actual production		
Batching plant	126,290	122,896

The available capacity of the batching plant could not be fully utilized due to depressed activity in the construction industry.

## 29 Operating segments

The financial information has been prepared on the basis of a single reportable segment.

**29.1** Revenue from sale of ready mix concrete represents 100% (2012: 100%) of the gross sales of the Company.

**29.2** 100% (2012: 100%) of the gross sales of the Company are made to customers located in Pakistan.

**29.3** All non-current assets of the Company as at 30 June 2013 are located in Pakistan.

## 30 Profit / (loss) per share - *basic and diluted*

		2013	2012
<b>30.1 Profit / (loss) per share - <i>basic</i></b>			
Profit / (loss) after tax	<i>Rupees</i>	<u>15,225,877</u>	<u>(6,754,736)</u>
Weighted average number of ordinary shares outstanding during the year	<i>Numbers</i>	<u>20,000,000</u>	<u>20,000,000</u>
Profit / (loss) per share - <i>basic</i>	<i>Rupees</i>	<u>0.76</u>	<u>(0.34)</u>

There is no dilution effect on the basic earnings per share as the Company has no such commitments.

## 31 Corresponding figures

Corresponding figures have been re-arranged, where necessary, for the purpose of comparison. Significant reclassification for better presentation includes toll manufacturing income amounting to Rs. 21.807 million previously included in other operating income now presented under revenue.

## 32 Date of authorization for issue

The financial statements were authorized for issue on October 4, 2013 by the Board Of Directors of the Company.

## 33 General

Figures have been rounded off to nearest rupee.

Lahore

  
Chief Executive

  
Director