# Third Quareterly Report 2017



A Sign of Perfection



A Project of Shaheen Foundation (PAF)



# **CONTENTS**

Company Information	03
Offices	05
Director's Report to the Members	06
Balance Sheet	09
Profit & Loss Account	11
Statement of Comprehensive Income	12
Statement of Cash Flows	13
Statement of Changes in Equity	15
Statement of Premiums	16
Statement of Claims	17
Statement of Expenses	18
Statement of Investment Income	19
Notes to the Financial Statement	20



## **COMPANY INFORMATION**

### **BOARD OF DIRECTORS**

Air Marshal Muhammad Jamshed Khan (Retd.)
Air Vice Marshal Syed Razi Ul Hassan Nawab (Retd.)
Air Commodore Zafar Yasin (Retd.)
Mr. Aamir Shahzad Mughal
Air Commodore Jamshed Iqbal (Retd.)
Group Captain Javed Akhtar Khan (Retd.)

### **AUDIT COMMITTEE**

Air Vice Marshal Syed Razi Ul Hassan Nawab (Retd.) - Chairman Mr. Aamir Shahzad Mughal – Member Air Commodore Jamshed Iqbal (Retd.)- Member

### ETHICS, HUMAN RESOURCE & REMUNERATION COMMITTEE

Air Vice Marshal Syed Razi Ul Hassan Nawab (Retd.) –Chairman Air Commodore Jamshed Iqbal (Retd.) - Member Mr. Sohel N. Kidwai (CEO) – Member

### **INVESTMENT COMMITTEE**

Air Marshal Muhammad Jamshed Khan (Retd.) - Chairman
Air Vice Marshal Syed Razi Ul Hassan Nawab (Retd.) - Member
Mr. Aamir Shahzad Mughal - Member
Air Commodore Jamshed Iqbal (Retd.) - Member
Mr. Sohel N. Kidwai (CEO) - In attendance
Mr. Nisar Ahmed Almani

### **CHIEF EXECUTIVE OFFICER**

Mr. Sohel N. Kidwai

### CHIEF FINANCIAL OFFICER & COMPANY SECRETARY

Mr. Nisar Ahmed Almani



# **COMPANY INFORMATION**

# HEAD OF OPERATIONS, UNDERWRITING, CLAIMS AND REINSURANCE

Mr. Zia Mehdi

## **COUNTRY HEAD BUSINESS**

Mr. Naveed Y. Butt

# COORDINATOR INTERNAL CONTROLS & HEAD OF INTERNAL AUDIT

Mr. Mahmood A. Mirza

## **LEGAL ADVISOR**

Shaukat Law Associates

### **AUDITORS**

Riaz Ahmed & Company Chartered Accountants

### REGISTERED OFFICE

10<sup>th</sup> Floor, Shaheen Complex, M.R Kayani Road, Karachi.

## **HEAD OFFICE**

10<sup>th</sup> Floor, Shaheen Complex, M.R Kayani Road, Karachi.

### **SHARE REGISTRAR**

M/s. Corplink (PVT) Ltd. Wings Arcade, 1-K, Commercial Model Town, Lahore



## **OFFICES**

Head Office 10<sup>th</sup> Floor, Shaheen Complex M. R. Kayani Raod, Karachi-74200 Tel # 32630370-75, 322139850-51 Fax # 32626674

> E-mail: info@shaheeninsurance.com URL: www.shaheeninsurance.com UAN: (021) 111-765-111

### Karachi

Branch Manager - Mr. M. Iftikhar Alam 10<sup>th</sup> Floor, Shaheen Complex M.R Kayani Road, Karachi -74200 Tel # 32630370-75,32213950-51, Fax # 32626674

E-mail: Iftikhar.alam@shaheeninsurance.com

Direct # 32272595

#### Lahore Zonal Office

Country Head Business Mr.Naveed Y. Butt Office # 4, 6<sup>th</sup> Floor, Shaheen Complex Opp. PTV Station 38, Abbott Road, Lahore.

Tel # 042-36376270,36376274,36376278,36376279

Fax # 042-36376276

E-mail: Ihr zone@shaheeninsurance.com

### Islamabad

Branch Manager – Mujahid Raza Syed Office # 4, 1<sup>st</sup> Floor Zaki Centre, I-8 Markaz Islamabad Tel: 051-4938283

Fax: 051-4938284

Email: isb@shaheeninsurance.com

### Multan

GM Marketing – Mr. Muhammad Naeem Baig Office no 103-B Fista Garden RTO office , Nawa Sher Chowk, Multan

Tel # 061-4580190, 4580191, 4580192 E-mail: naeem.baig@shaheeninsurance.com

### Sialkot

Zonal Manager – Mr. Faisal Jamil Office # 210 Karim Plaza Defence Road, Near Allama Iqbal Town, Sialkot Tel # (052) 3250982, 3550131 Fax # (052) 3257412

E-mail: sil@shaheeninsurance.com

### Sarghoda

Branch Manager – Mr.Nadeem Awan Office # 63 1<sup>st</sup> Floor Advance Book shop Rehman Complex Ibne Seena Hospital Market Kanchi More Sarghoda Mobile# 0300-86802723

Email: nadeemawan1975@gmail.com

### Hyderabad

Branch Manager - Gulshan Ali Ansari Upper 2<sup>nd</sup> Floor House # 75, Soldier Bazar, Hyderabad

Tel # (022) 2720487 Fax # (022) 2720489

E-mail: hyd@shaheeninsurance.com

UAN: (021-111-765-111)

### **Lahore Corporate**

Branch Manager / GM Mr. Sohaib Ansar Khan Office # 6, 6<sup>th</sup> Floor , Shaheen Complex, Opp. PTV Station 38, Abbott Road, Lahore.

Tel # 042-36370384, 36370741, 36370742

Fax # 042-36370385

E-mail: <u>lhr\_corporate@shaheeninsurance.com</u>

### **Faisalabad**

Branch Manager/ AGM Mr. Mohsin Khan Office No2, 4<sup>th</sup> Floor, Ahmed Plaza, Bilal Road, Civil Lines, Faisalabad Tel. # (041) 2614112, 2621370, 2634658

Fax # (041) 2613514

Email: fsd@shaheeninsurance.com

### **Peshawar**

Branch Manager – Mr. Amir Shahzad Upper Basement, State Life Building 34 – The Mall, Peshawar Cantt. Tel # (091) 5273122 Fax # (091) E-mail: psw@shaheeninsurance.com

### Gujranwala

Zonal Manager – Mr.Faisal Jamil Office # 12-B 5<sup>th</sup> Floor Bhutta Center Gujranwala.

Tel # 055-4294269 - 4274269

Email: faisal.jamil@shaheeninsurance.com

### **Abbottabad**

Branch Manager – Mr.Ejaz Raffique Office # 9 1<sup>st</sup> Floor Silk Plaza Supply Manshara Road Abbottabad. Mobile # 0301-8177155

Email: abt@shaheeninsurance.com



### **DIRECTORS' REPORT TO THE MEMBERS**

The Directors are pleased to present the unaudited accounts of the company for the period ended September 30, 2017.

The results are summarized below;

	Rupees in million		
	September	September	
	2017	2016	
Gross Premium Written	275.77	286.63	
Net Premium Revenue	214.88	197.54	
Underwriting Results	51.49	53.52	
Investment Income	21.42	12.67	
Profit before tax	36.79	21.00	
Profit after tax	34.64	19.03	
Earnings Per Share	0.64	0.42	

Our company demonstrated a robust growth during the nine months of financial year 2017 compared with the same period of 2016. Profit after tax of the company increased by **82.07% to Rs 34.64Million** during the period under review against Rs 19.03 Million during the corresponding period of 2016. Net Premium Revenue during the period also increased by 8.78% to Rs214.88 Million from Rs197.54 Million during the corresponding period of 2016.

Investment income of company also increased significantly and depicted a strong growth of 69.08%.

During the period under review, 15.00 Million shares of Rs 10 each were issued to Shaheen Foundation PAF by way of otherwise than Right Issue after approval from shareholders of the company and SECP. Further, seven directors of the company were also elected unopposed at an Extra Ordinary General Meeting of the Company held on June 9, 2017.

We take pride in informing the shareholders of the Company that Pakistan Credit Rating Agency (PACRA) has upgraded the Insurer Financial Strength (IFS) Rating of the Company to **Single A** with stable outlook from Single A minus. The rating is unprecedented and highest ever in the history of the Company.

Major operational indicators of the company continue to look promising, and it is expected that the performance / profitability trend will continue during remaining months of the financial year. We are pleased to inform that SICL branches have increased to 12providing services in all major cities of Pakistan, and continue to perform to the entire satisfaction of the stakeholders.



Keeping in view the improved Credit Rating and financial strength, our company is well poised to pursue growthaggressively, and performance will improve in times to come.

Directors would like to place on record their appreciation to the field force, officers and staff of the Company for their commitment and contributions and urge to maintain the tempo for further growth.

Directors would also like to thank the Securities and Exchange Commission of Pakistanand all our re-insurers for their continued guidance and support.

**Air Marshal Muhammad Jamshed Khan (Retd.)** Chairman

October 27, 2017

# شابين انشورنس

ڈائر یکٹرزر بورٹ برائے ممبران!

ڈائر کیٹرز مسرت کے ساتھ 30 ستمبر 2017 کواختام پذیرنوماہ کے کی غیرآ ڈٹ شدہ اکاؤنٹس پیش کررہے ہیں۔

نتائج کاخلاصہ درج ذیل ہے۔

ي ميں	رو پے ملین	
ستمبر 2016	ستمبر 2017	
286.63	275.77	قلمز دمجموعی پریمیم
197.54	214.88	قلمز دهجموعی پریمیم پریمیم کی صافی آمدنی ذمه نولیی کے نتائج
53.52	51.49	ذمەنولىي كے نتائج
12.67	21.42	سرمایه کاری کی آمدنی
21.00	36.79	ٹیکس سے قبل نفع ٹیکس کے بعد نفع
19.03	34.64	
0.42	0.64	آمدنی فی شیئر

2016 کے پہلے نو ماہ سے موازنہ کیا جائے تو ہماری کمپنی نے موجودہ سال اس عرصے میں مضبوط نموکا مظاہرہ کیا۔30 ستمبر 2017 سے اختتام پذیر نو ماہ میں کمپنی کے ٹیکس کے بعد نقع میں 2016 کے پہلے نو ماہ میں بدیم کی صافی آمدنی 82.07 فیصد اضافہ ہوکر 34.64 ملین روپے تک جا پہنچا جبکہ 2016 کے نو ماہ میں پر یمیم کی صافی آمدنی 87.8 فیصد اضافے کے بعد 214.88 ملین روپے جا پہنچا جبکہ 2016 کے نو ماہ میں پر آم 197.54 ملین روپے تھی۔

کمپنی کی سر ماریکاری کی آمدنی میں بھی 69.08 فیصد کی صحته ندنمو ہوئی۔

اس عرصے کے دوران کمپنی کے صص یافتگان اورایس ای پی سے منظوری حاصل کرنے کے بعد رائٹ ایشو کے علاوہ 10 روپے کے 15.00 ملین شیئر زشاہین فاؤنڈیشن پی اے الف کو جاری کئے گئے۔اس کے علاوہ کمپنی کی منعقد کر دہ 9 جون 2017 کے غیر معمولی اجلاس عام میں کمپنی کے سات ڈائر کیٹرز کا انتخاب کیا گیا جو بلامقابلہ منتخب ہوئے۔
ڈائر کیٹرز اورانتظامیے نہایت فخر کے ساتھ یہ بیان کرتے ہیں کہ پاکستان کریڈٹ ریٹنگ ایجنسی لمیٹل (PACRA) نے کمپنی کی انشور رفٹ نشل اسٹریسنسے (آئی ایف ایکسس) ریٹنگ میں بیاضافہ بے مثال اور کمپنی کی اب تک کی سب سے بہترین ایکسس سے بہترین میں میاضافہ بے مثال اور کمپنی کی اب تک کی سب سے بہترین ورئٹنگ ہے۔

کمپنی کے اکثریتی عملکاری اشارے امیدافزاہیں اور امید ہے کہ کارکردگی/منافع کے بیر جھانات معاشی سال کے باتی مہینوں میں بھی جاری رہیں گے۔ہم مسرت کے ساتھ یہ بیان کرتے ہیں کہ کمپنی کی برانچز کی تعداد بارہ تک ہوگئ ہے جو کہ ملک کے بڑے شہروں میں اپنی خدمات فراہم کررہی ہیں اوران کی کارکردگی حصد داروں کو کمل مطمئن کررہی ہے۔ آپ کے ڈائر کیٹر زفیلڈ میں موجود عملے، افسران اور کمپنی کے عملے کی انتقاب جدوجہد کو تسلیم کرتے ہوئے انہیں خراج تحسین پیش کرتے ہیں اور تاکید کرتے ہیں کہ نموکا سفر جاری رہے گا۔ آپ کے ڈائر کیٹر زسیکورٹیز اینڈ ایجینچ کمیشن آف یا کستان اور ہمارے تمام ری انشوررز کے شکر گزار ہیں جو سلسل کمپنی کی رہنمائی ومعاونت میں مصروف عمل ہیں۔

ائير مارشل محمر حمشيدخان (ريٹائرڈ)

2017 كۋىر 2017



9

# SHAHEEN INSURANCE COMPANY LIMITED CONDENSED INTERIM BALANCE SHEET AS AT 30 SEPTEMBER 2017

		Note	30 September 2017	31 December 2016
			Un-audited	upees Audited
SHARE CAPITAL AND RESERVE	S			
Authorized share capital	00 000 000) and in any above of Dynaso 10		4 000 000 000	4 000 000 000
100,000,000 (31 December 2016: 1	00,000,000) ordinary shares of Rupees 10	6.1	1,000,000,000	1,000,000,000
Issued, subscribed and paid-up sha	ire capital	6.2	600,000,000	450,000,000
General reserve	·		20,000,000	20,000,000
Accumulated loss			(28,954,231)	·
Shareholders' equity			591,045,769	406,403,942
Underwriting provisions				
Provision for outstanding claims (in	cluding IBNR)		119,467,141	109,983,753
Provision for unearned premium			173,900,004	149,407,509
Premium deficiency reserve Commission income unearned			3,371,984	3,371,984
Total underwriting provisions		l	1,041,148 297,780,277	1,340,523 264,103,769
Creditors and accruals Premium received in advance		ĺ	2,008,944	677,367
Amounts due to other insurers / reir	osurers		47,227,104	38,431,355
Accrued expenses			12,677,939	11,005,401
Agent balances			14,440,311	11,378,919
Current portion of liabilities against	assets subject to finance lease		349,587	930,389
Other creditors and accruals		7	58,592,799	37,095,622
			135,296,683	99,519,053
Borrowings				
Liabilities against assets subject to	finance lease		101,334	209,083
Other liabilities			000 004	202.024
Unclaimed dividend TOTAL LIABILITIES			398,934 433,577,228	398,934
TOTAL EQUITY AND LIABILITIES		•	1,024,622,997	770,634,781
		:	1,024,022,771	770,034,761
CONTINGENCIES AND COMMITM		. 8		
The annexed notes from 1 to 18 for	m an integral part of this condensed interim	Tinanciai	information.	
 Air Marshal Muhammad Jamshed	Air Vice Marshal Syed Razi UI	 Aar	nir Shahzad Mughal	Sohel N. Kidwai
khan (Retd.) - Chairman	Hassan Nawab (Retd.) - Director	Dire	ector	<b>Chief Executive Officer</b>



	Note	30 September 2017	31 December 2016
			pees
One hand had a language		Un-audited	Audited
Cash and other equivalents	9	64,920	179,675
Cash and other equivalents Current and saving accounts		23,454,826	22,226,398
Deposits maturing within 12 months		378,844,469	195,850,000
Doposits matering within 12 months		402,364,214	218,256,073
Loans - secured			
To employees		3,000	3,000
Investments	10	277,844,666	281,301,716
Investment properties	11	32,910,528	20,525,405
<b>Current Assets-Others</b>			
Premiums due but unpaid - net	12	177,227,540	77,253,692
Amounts due from other insurers / reinsurers		39,152,061	29,619,596
Accrued investment income		860,145	2,585,453
Reinsurance recoveries against outstanding claims		3,372,555	5,749,279
Taxation - provisions less payments		23,426,606	21,350,296
Deferred commission expense		20,975,529	25,571,859
Advances, deposits and prepayments		30,222,887	34,155,767
Other receivables		7,531,260	7,948,214
		302,768,583	204,234,156
Fixed assets - Tangible and intangible Owned			
Furniture, fixtures and office equipment		4,311,798	5,261,201
Motor vehicles		1,548,184	2,119,506
Capital work in progress - tangible	13.2	1,540,104	34,750,008
ouplid Work in progress turigible	10.2	5,859,982	42,130,715
Leased			
Motor vehicles		2,872,024	4,183,716
TOTAL ASSETS		1,024,622,997	770,634,781



# SHAHEEN INSURANCE COMPANY LIMITED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2017

				Three mo	nths period e	nded 30 Sen	<del></del> -	
	Note	Fire and property damage	Marine, aviation and transport	Motor		Miscellaneous	2017 Aggregate	2016 Aggregate
					Rupees -			
Revenue Account Net premium revenue		9,192,966	2,059,261	48,435,607	74,284	12,437,117	72,199,235	66,570,074
Net claims		(2,128,026)	(481,991)	(19,293,081)	(964,088)	706,972	(22,160,214)	(22,919,313)
Management expenses		(2,661,081)	(620,916)	(9,806,612)	(14,344)	(3,090,488)	(16,193,440)	(11,738,602)
Net commission	•	(3,302,431)	(811,110)	(5,749,536)	(28,582)	(2,492,812)	(12,384,471)	(12,363,510)
Underwriting results Investment income	:	1,101,428	145,245	13,586,378	1,222,117	7,560,789	21,461,110	19,548,649
Rental income							6,710,044 672,804	3,571,840 976,540
Other income							1,007,804	11,283
General and administration expenses							(16,810,687)	(17,450,597)
Provision for Workers' Welfare Fund							(730,810)	(12,012)
Profit for the period before taxation						-	12,310,265	6,645,703
Provision for taxation -Current							(245,895)	(665,701)
Profit after tax						<del>-</del>	12,064,370	5,980,002
Earnings per share-basic and diluted	17					- -	0.20	0.13
	ē							
		Fire and	Marine,	Nine mor Motor	ths period er	nded 30 Sep Miscellaneous	2017	2016
	Note	property damage	aviation and	WOO	and health	Miscendieous	Aggregate	Aggregate
			transport		Dunose			
Revenue Account					Kupees			
Net premium revenue		27,194,991	7,342,005	151,314,892	5,746,242	23,280,311	214,878,441	197,541,414
Net claims		(9,954,842)	(1,520,331)	(55,926,206)	(3,320,308)	(1,973,361)	(72,695,048)	(72,317,353)
Management expenses		(8,278,512)	(2,197,636)	(31,982,588)		(7,008,598)	(50,625,043)	(35,856,434)
Net commission		(10,456,143)	(2,538,945)	(19,073,071)	108,057	(8,105,208)	(40,065,310)	(35,845,540)
Underwriting results	:	(1,494,506)	1,085,092	44,333,026	1,376,283	6,193,144	51,493,040	53,522,087
Investment income							21,415,095	12,665,861
Rental income							2,275,893	2,501,695
Other income General and administration expenses							6,806,689 (44,469,296)	9,901,504 (57,284,019)
Provision for Workers' Welfare Fund							(730,810)	(305,000)
Profit for the period before taxation						·=	36,790,611	21,002,128
Provision for taxation								
-Current							(2,148,784)	(1,975,414)
Profit after tax						=	34,641,827	19,026,714
Accumulated loss account								
Balance of accumulated loss at commend	ement of	the period					(63,596,058)	(103,731,911)
Profit for the six months period		•					34,641,827	19,026,714
Balance of accumulated loss at end of the	e period					- -	(28,954,231)	(84,705,197)
Earnings per share-basic and diluted	17						0.64	0.42
The annexed notes from 1 to 18 form an i	ntegral p	art of this conde	nsed interim f	inancial informa	ation.			
Air Marshal Muhammad Jamshed	_	Δir Vico	Marshal Syec		Mr Aam	ir Shahzad	Mr. Sohel	N Kidwai
Khan (Retd.) - Chairman			awab (Retd.)			l Director	Chief Execu	



# SHAHEEN INSURANCE COMPANY LIMITED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2017

	Three months period ended		Six months period ended		
	<b>30 June</b> 30 June		30 June	30 June	
	2017	2016	2017	2016	
	Rupees				
Profit for the period	12,064,370	5,980,002	34,641,827	19,026,714	
Other comprehensive income	-	-	-	-	
Total comprehensive income for the period	12,064,370	5,980,002	34,641,827	19,026,714	

The annexed notes from 1 to 18 form an integral part of this condensed interim financial information.

Air Marshal Muhammad Jamshed Air Vice Marshal Syed Razi Ul Mr. Aan Khan (Retd.) - Chairman Hassan Nawab (Retd.) - Director Shahza

Mr. Aamir Shahzad Mughal Director Mr. Sohel N. Kidwai Chief Executive Officer



# SHAHEEN INSURANCE COMPANY LIMITED CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2017

	<b>30 September 2017</b> 30 September 207		
OPERATING ACTIVITIES	Rupe	es	
a) Underwriting activities			
Premiums received	172,715,144	206,600,297	
Reinsurance premiums paid	(36,397,130)	(46,266,793)	
Claims paid	(76,276,990)	(96,352,059)	
Reinsurance and other recoveries received	13,698,049	40,520,445	
Commissions paid	(37,031,887)	(43,475,116)	
Commissions received	1,263,532	2,099,097	
Net cash flows from underwriting activities	37,970,718	63,125,871	
b) Other operating activities			
Income tax paid	(4,225,094)	(2,342,694)	
Management and administration expenses paid	(47,938,728)	(78,055,842)	
Net cash used in other operating activities	(52,163,822)	(80,398,536)	
Total cash used in all operating activities	(14,193,104)	(17,272,665)	
INVESTING ACTIVITIES			
Profit / Return received	29,210,339	14,450,759	
Rentals received	2,275,893	2,026,540	
Payments for investments	(16,430,600)	(2,409,198)	
Fixed capital expenditure	(120,205)	(3,358,582)	
Proceeds from disposal of fixed assets	34,345,530	1,700,000	
Total cash flow from all investing activities	49,280,957	12,409,519	
FINANCING ACTIVITIES			
Financial charges paid	(289,636)	(1,680,523)	
Issue right shares	150,000,000	-	
Payments of finance lease liability	(688,551)	(1,188,321)	
Total cash flows from / (used in) all financing activities	149,021,813	(2,868,844)	
Net cash flow from / (used in) all activities	184,109,666	(7,731,990)	
Exchange loss on cash and cash equivalents	(1,525)	(1,509)	
Cash and cash equivalents at the beginning of year	218,256,073	174,423,014	
Cash and cash equivalents at end of the period	402,364,214	166,689,515	



(730,810) (2,148,784)

34,641,827

(1,975,414)

19,026,713

	30 September 2017	30 September 2016
	Rup	ees
Reconciliation to profit and loss account		
Operating cash flows	(14,193,104)	(17,272,665)
Exchange loss on cash and cash equivalents	(1,525)	(1,509)
Depreciation on fixed assets	(3,545,803)	(5,530,872)
Depreciation on investment property	(1,379,877)	(919,918)
Loss / gain on disposal of fixed assets	5,228,492	(380,375)
Taxes paid	4,225,094	2,342,694
Financial charges	(289,636)	(1,680,523)
Increase / (decrease) in assets other than cash	64,495,732	94,939,710
(Increase) / decrease in liabilities	(40,926,648)	(75,732,891)
Investment and other income	23,908,696	25,238,476

### **Definition of cash**

**Profit after taxation** 

Provision for tax

Cash comprises of cash in hand, policy stamps, cheques in hand, bank balances and other deposits which are readily convertible to cash and which are used in the cash management function on a day-to-day basis.

Cash for the purpose of the statement of cash flows consists of:

## Cash and other equivalents

Provision for Workers' Welfare Fund

- Cash in hand	64,920	125,051
- Policy stamps in hand	-	-
	64,920	125,051
Current and saving accounts		
- Current accounts	10,245,102	1,239,342
- Savings accounts	13,209,724	18,420,641
•	23,454,826	19,659,983
Deposits maturing within 12 months		
Term Deposit- local currency	378,844,469	369,030,742
·	402,364,214	388,815,776

The annexed notes from 1 to 18 form an integral part of this condensed interim financial information.

Air Marshal Muhammad Jamshed Khan (Retd.) -Chairman Air Vice Marshal Syed Razi Ul Hassan Nawab (Retd.) - Director

Mr. Aamir Shahzad Mughal Director Mr. Sohel N. Kidwai Chief Executive Officer



# SHAHEEN INSURANCE COMPANY LIMITED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2017

	Revenue reserves			
	Paid-up	General	Accumulated	Total
	share capital	reserve	loss	
		Rup	oees	
Balance as at 31 December 2015 (Audited)	450,000,000	20,000,000	(103,731,911)	366,268,089
Total comprehensive income for the nine months period ended 30 September 2016				
Profit for the nine months period ended 30 Sep 2016 Other comprehensive income		-	19,026,714 -	19,026,714 -
Total comprehensive income for the period	-	-	19,026,714	19,026,714
Balance as at 30 Sep 2016 (Un-audited)	450,000,000	20,000,000	(84,705,197)	385,294,803
Total comprehensive income for the three months period ended 31 Dec 2016				
Profit for the three months period ended 31 Dec 2016	-	-	21,109,139	21,109,139
Other comprehensive income	-	-	-	-
Total comprehensive income for the period	-	-	21,109,139	21,109,139
Balance as at 31 December 2016 (Audited)	450,000,000	20,000,000	(63,596,058)	406,403,942
Changes in equity for the nine months period ended 30 Sep 2017				
Profit for the nine months period ended 30 Sep 2017	-	-	34,641,827	34,641,827
Other comprehensive income	-	-	-	-
Total comprehensive income for the period	-	-	34,641,827	34,641,827
Issue of shares otherwise than right issue	150,000,000	-	-	150,000,000
Balance as at 30 Sep 2017 (Un-audited)	600,000,000	20,000,000	(28,954,231)	591,045,769

The annexed notes from 1 to 18 form an integral part of this condensed interim financial information.

Air Marshal Muhammad Jamshed
Khan (Retd.) - Chairman
Air Vice Marshal Syed Razi UI
Hassan Nawab (Retd.) - Director

Mr. Aamir
Shahzad Mughal
Director
Chief Executive Officer



# SHAHEEN INSURANCE COMPANY LIMITED CONDENSED INTERIM STATEMENT OF PREMIUMS (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2017

#### Business underwritten inside Pakistan

				Th	ree months period e	nded 30 September	2017			
Class	Premium	Unearned prem	ium reserve	Premium	Reinsurance	Prepaid rein premium		Reinsurance	2017 Net	2016 Net
	written	Opening	Closing	earned	ceded	Opening	Closing	expense	premium	premium revenue
	a	b	С	d=a+b-c	e	f	g	h=e+f-g	revenue i=d-h	revenue
Direct and facultative					Ruj	pees				
Fire and property damage	3,707,972	32,526,679	22,453,370	13,781,281	7,655,086	6,626,945	9,693,716	4,588,315	9,192,966	4,616,145
Marine, aviation and transport	2,669,289	1,824,727	1,278,402	3,215,614	1,156,353	578,177	578,177	1,156,353	2,059,261	1,763,520
Motor	74,578,460	89,799,669	113,591,378	50,786,751	2,097,375	4,483,223	4,229,454	2,351,144	48,435,607	51,106,100
Accident and health	58,980	6,164,422	6,149,118	74,284	-	-	-	-	74,284	2,361,257
Miscellaneous	19,641,285	26,791,553	30,427,736	16,005,103	2,890,884	6,670,176	5,993,074	3,567,986	12,437,117	7,431,499
Total	100,655,986	157,107,051	173,900,003	83,863,033	13,799,698	18,358,521	20,494,420	11,663,798	72,199,235	67,278,521
Treaty - proportional & non proportioal	-	-	-	-	-	-	-	-	-	-
Grand total	100,655,986	157,107,051	173,900,003	83,863,033	13,799,698	18,358,521	20,494,420	11,663,798	72,199,235	67,278,521

#### Business underwritten inside Pakistan

business under writeri inside i akistan				Ni	ne months period er	nded 30 September	2017			
Class	Premium	Unearned prem	ium reserve	Premium	Reinsurance	Prepaid rein premium		Reinsurance	2017 Net	2016 Net
	written	Opening	Closing	earned	ceded	Opening	Closing	expense	premium revenue	premium revenue
	a	b	С	d=a+b-c	e	f	g	h=e+f-g	i=d-h	revenue
Direct and facultative					Ru	pees				
Fire and property damage	39,521,723	24,021,744	22,453,370	41,090,097	13,436,857	10,151,965	9,693,716	13,895,106	27,194,991	9,434,269
Marine, aviation and transport	11,244,926	941,365	1,278,402	10,907,889	3,469,061	675,000	578,177	3,565,884	7,342,005	2,720,610
Motor	166,690,892	105,644,907	113,591,378	158,744,421	6,292,125	5,366,858	4,229,454	7,429,529	151,314,892	102,247,009
Accident and health	10,374,492	1,520,868	6,149,118	5,746,242	-	-	-	-	5,746,242	4,197,219
Miscellaneous	47,936,032	17,278,625	30,427,736	34,786,921	8,672,654	8,827,030	5,993,074	11,506,611	23,280,311	12,372,233
Total	275,768,065	149,407,509	173,900,003	251,275,571	31,870,697	25,020,853	20,494,420	36,397,130	214,878,440	130,971,340
Treaty - proportional & non proportioal		-	•			-			-	-
Grand total	275,768,065	149,407,509	173,900,003	251,275,571	31,870,697	25,020,853	20,494,420	36,397,130	214,878,440	130,971,340

Note: The Company does not underwrite business outside Pakistan.

The annexed notes from 1 to 18 form an integral part of this condensed interim financial information.



# SHAHEEN INSURANCE COMPANY LIMITED CONDENSED INTERIM STATEMENT OF CLAIMS (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2017

#### Business underwritten inside Pakistan

•				Three	months period end	ed 30 September 20	17			
Class	Claims	Outstandin	g claims	Claims	Reinsurance and other recoveries	Reinsurance recoveries in outstanding	respect of	Reinsurance and other recoveries	2017 Net claims	2016 Net claims
	paid	Opening	Closing	expense	received	Opening	Closing	revenue	expense	expense
	a	b	С	d=a+c-b	e	f	g	h=e+g-f	i=d-h	
					Rupe	25				
Direct and facultative										
Fire and property damage	736,363	20,931,145	22,542,808	2,348,026	220,000	671,695	671,695	220,000	2,128,026	22,893,187
Marine, aviation and transport	7,001	2,325,729	2,800,727	481,999	8	651,521	651,521	8	481,991	-
Motor	19,700,289	63,942,422	65,250,564	21,008,431	2,782,350	1,117,760	50,760	1,715,350	19,293,081	11,116,730
Accident and health	1,436,888	19,356,749	18,883,949	964,088	-	-	-	-	964,088	1,080,931
Miscellaneous	(42,324)	9,333,741	9,989,093	613,028	220,000	898,579	1,998,579	1,320,000	(706,972)	32,506
Total	21,838,217	115,889,786	119,467,141	25,415,572	3,222,358	3,339,555	3,372,555	3,255,358	22,160,214	35,123,354
Treaty - proportional & non proportioal	-	=	-	-	-	-	-	-	-	-
Grand total	21,838,217	115,889,786	119,467,141	25,415,572	3,222,358	3,339,555	3,372,555	3,255,358	22,160,214	35,123,354

### Business underwritten inside Pakistan

Dusiness underwritten inside Fakistan				Nine r	months period ende	d 30 September 20	17			
Class	Claims	Outstanding claims		Claims	Reinsurance and other recoveries	Reinsurance and other recoveries in respect of outstanding claims		Reinsurance and other recoveries	2017 Net claims	2016 Net claims
	paid	Opening	Closing	expense	received	Opening	•	revenue	expense	expense
_	a	b	С	d=a+c-b	e	f	g	h=e+g-f	i=d-h	
Direct and facultative					Rupee	'S				
Fire and property damage	4,645,258	16,926,604	22,542,808	10,261,462	2,017,437	2,382,512	671,695	306,620	9,954,842	34,679,300
Marine, aviation and transport	1,594,984	2,855,585	2,800,727	1,540,126	95,673	727,399	651,521	19,795	1,520,331	1,065,010
Motor	66,316,344	64,227,797	65,250,564	67,339,111	13,235,360	1,873,215	50,760	11,412,905	55,926,206	32,814,532
Accident and health	3,543,408	19,107,049	18,883,949	3,320,308	-	-	-	-	3,320,308	3,399,394
Miscellaneous	176,996	6,866,718	9,989,093	3,299,371	93,584	766,153	1,998,579	1,326,010	1,973,361	2,004,634
Total	76,276,990	109,983,753	119,467,141	85,760,378	15,442,054	5,749,279	3,372,555	13,065,330	72,695,048	73,962,870
Treaty - proportional & non proportioal	-	-	-	÷	-	-	-	-	-	÷
Grand total	76,276,990	109,983,753	119,467,141	85,760,378	15,442,054	5,749,279	3,372,555	13,065,330	72,695,048	73,962,870

Note: The Company does not underwrite business outside Pakistan.

The annexed notes from 1 to 18 form an integral part of this condensed interim financial information.



# SHAHEEN INSURANCE COMPANY LIMITED STATEMENT OF EXPENSES (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2017

**Business underwritten inside Pakistan** 

				Three months p	eriod ended 30 Septe	mber 2017			
Class	Commissions paid or	Deferred Com	nmission	Net Commission	Other Management	Underwriting	*Commission from	2017 Net underwriting	2016 Net underwriting
	payable	Opening	Closing	expense	expenses	expense	reinsurers	expenses	expenses
	a	b	С	d=a+b-c	e Dumana	f=d+e	g	h=f-g	
Direct and facultative					Rupees				
Fire and property damage	1,330,832	7,660,428	5,286,269	3,704,991	2,661,081	6,366,073	402,561	5,963,512	2,879,529
Marine, aviation and transport	671,022	479,882	339,794	811,110	620,916	1,432,026	-	1,432,026	972,354
Motor	4,749,650	12,513,248	11,497,807	5,765,091	9,806,612	15,571,702	15,554	15,556,148	12,104,577
Accident and health	-	90,510	61,928	28,582	14,344	42,926	-	42,926	632,330
Miscellaneous	2,028,552	4,366,631	3,789,731	2,605,452	3,090,488	5,695,940	112,641	5,583,299	3,261,751
Total	8,780,056	25,110,699	20,975,529	12,915,226	16,193,440	29,108,666	530,755	28,577,911	19,850,541
Treaty - proportional & non proportioal	-	-	-	-	-	-	-	 -	-
Grand total	8,780,056	25,110,699	20,975,529	12,915,226	16,193,440	29,108,666	530,755	28,577,911	19,850,541
Business underwritten inside Pakistan									
				Nine months pe	eriod ended 30 Septen	nber 2017			
				•	•			2017	2016
Class	Commissions			Net	Other		*Commission	Net	Net
	paid or payable	Deferred Com	Closing	Commission	Management	Underwriting	from reinsurers	underwriting	underwriting
	payable a	Opening h	ŭ	expense	expenses	expense		expenses	expenses
	a			q−a⊤p-c	Δ	f-d+0			
			C	d=a+b-c	e Rupees	f= <b>d</b> +e	g 	h=f-g 	
Direct and facultative	-		С	d=a+b-c	e Rupees		<u>g</u>	h=f-g 	
Direct and facultative Fire and property damage	9,765,123	7,047,022	5,286,269	d=a+b-c  11,525,876	e Rupees 8,278,512		g  1,069,734	n=f-g  18,734,655	6,650,739
	9,765,123 2,669,226	7,047,022 209,513					9		6,650,739 2,042,903
Fire and property damage			5,286,269	11,525,876	8,278,512	19,804,389	1,069,734	18,734,655	
Fire and property damage Marine, aviation and transport	2,669,226	209,513	5,286,269 339,794	11,525,876 2,538,945	8,278,512 2,197,636	19,804,389 4,736,581	1,069,734 -	18,734,655 4,736,581	2,042,903
Fire and property damage Marine, aviation and transport Motor	2,669,226 17,851,768	209,513 12,784,534	5,286,269 339,794 11,497,807	11,525,876 2,538,945 19,138,495	8,278,512 2,197,636 31,982,588	19,804,389 4,736,581 51,121,083	1,069,734 - 65,423	18,734,655 4,736,581 51,055,660	2,042,903 23,691,449
Fire and property damage Marine, aviation and transport Motor Accident and health	2,669,226 17,851,768 114,329	209,513 12,784,534 188	5,286,269 339,794 11,497,807 61,928	11,525,876 2,538,945 19,138,495 52,589	8,278,512 2,197,636 31,982,588 1,157,708	19,804,389 4,736,581 51,121,083 1,210,297	1,069,734 - 65,423 160,646	18,734,655 4,736,581 51,055,660 1,049,651	2,042,903 23,691,449 1,649,316
Fire and property damage Marine, aviation and transport Motor Accident and health Miscellaneous	2,669,226 17,851,768 114,329 6,631,441	209,513 12,784,534 188 5,530,602	5,286,269 339,794 11,497,807 61,928 3,789,731	11,525,876 2,538,945 19,138,495 52,589 8,372,312	8,278,512 2,197,636 31,982,588 1,157,708 7,008,598	19,804,389 4,736,581 51,121,083 1,210,297 15,380,910	1,069,734 - 65,423 160,646 267,105	18,734,655 4,736,581 51,055,660 1,049,651 15,113,805	2,042,903 23,691,449 1,649,316 6,139,222

<sup>\*</sup> Commission from reinsurers is arrived at after taking the impact of the opening and closing balances of unearned commission.

Note: The Company does not underwrite business outside Pakistan.

The annexed notes from 1 to 18 form an integral part of this condensed interim financial information.

Air Marshal Muhammad Jamshed Khan (Retd.) - Chairman Air Vice Marshal Syed Razi UI Mr. Aamir Shahzad Mughal Mr. Sohel N. Kidwai Hassan Nawab (Retd.) - Director Director Chief Executive Officer



# SHAHEEN INSURANCE COMPANY LIMITED CONDENSED INTERIM STATEMENT OF INVESTMENT INCOME (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2017

	Three months	period ended	Nine months	period ended
	30 September	30 September	30 September	30 September
	2017	2016	2017	2016
		Ru	pees	
Income from trading investments - net				
Gain on sale of held for trading investments	-	-	654,189	-
Dividend income	-	-	-	-
	-	-	654,189	-
Income from non-trading investments				
Held-to-maturity				
Return on other fixed income securities	5,837,390	2,301,527	14,216,878	6,912,506
Return on PIBs	989,183	1,150,100	3,386,994	3,612,684
	6,826,573	3,451,627	17,603,872	10,525,190
Available for sale				
Dividend income	-	-	3,157,034	2,491,261
Unrealized loss on revaluation of held-for-trading investments	(116,529)	120,212	-	(350,591)
Investment related expenses	-	-	-	-
Net investment income	6,710,044	3,571,839	21,415,095	12,665,860
The annexed notes from 1 to 18 form an integral part of this condes from 1 to 18 form an integra	ensed interim financi  Mr. Aamir Shahzad			N. Kidwai utive Officer



# SHAHEEN INSURANCE COMPANY LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2017

### 1. STATUS AND NATURE OF BUSINESS

Shaheen Insurance Company Limited ("the Company") was incorporated in March 1995 under the Companies Ordinance, 1984, as a Public Limited Company and obtained the certificate for commencement of business in July 1995. It was registered with the Controller of Insurance in November 1995 to carry out non-life insurance business comprising fire, marine, motor, aviation, engineering, transportation, health, etc. The shares of the Company are listed on Pakistan Stock Exchange.

Its registered office is located at 10th floor, Shaheen Commercial Complex, Karachi.

### 2. BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

2.1 This condensed interim financial report (condensed interim financial information) of the Company for the nine months period ended 30 Sep 2017 has been prepared in accordance with the requirements of International Accounting Standard (IAS) 34 "Interim Financial Reporting", provisions of and directives issued under the Companies Ordinance, 1984, the Insurance Ordinance, 2000 and the Securities Exchange Commission [SEC] (Insurance) Rules, 2002. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984, the Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002 shall prevail.

The disclosures made in this condensed interim financial information have, however, been made on format prescribed under SEC (Insurance) Rules, 2002.

- 2.2 The SEC (Insurance) Rules, 2002 have been replaced by Insurance Rules, 2017 through SECP's S.R.O 89(1)/2017 which has changed the disclosure requirements of the financial statements, however, the Company has been granted exemption by SECP from the application of Insurance Rules, 2017 vide its letter no ID/OSM/Shaheen/2017/12362 dated 18 October 2017. Furthermore, the Companies Ordinance, 1984 has been repealed after the enactment of the Companies Act, 2017 on 30 May 2017. SECP vide its Circular 17 of 2017 and its press release dated 20 July 2017 has clarified that the companies whose financial year, including quarterly and other interim period, closes on or before 30 Sep 2017 shall prepare their financial statements in accordance with the provisions of the repealed Companies Ordinance, 1984. The Companies Act, 2017 requires enhanced disclosures about Company's operations and has also enhanced the definition of related parties. Accordingly, this condensed interim financial information has been prepared under repealed Companies Ordinace, 1984 and repealed SEC (Insurance) Rules, 2002.
- 2.3 This condensed interim financial information does not include all the information and disclosures required in the full financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended 31 December 2016.
- 2.4 This condensed interim financial information is unaudited but subject to limited review by the statutory auditors and is being submitted to the shareholders in accordance with the requirements of Code of Corporate Governance for Insurers, 2016.
- 2.5 This condensed interim financial information has been prepared under the historical cost convention, except that 'held to maturity' investments are stated at amortized cost, investment 'at fair value through profit or loss- held for trading investments' are stated at fair value and certain investments classified as available-for-sale are stated at lower of cost or market value.
- 2.6 This condensed interim financial information has been prepared following accrual basis of accounting except for cash flow information.
- 2.7 This condensed interim financial information has been prepared and presented in Pakistani rupees, which is the Company's functional and presentation currency.



### 3. SIGNIFICANT ACCOUNTING POLICIES AND COMPUTATION METHODS

The accounting policies and the methods of computation applied in the preparation of this condensed interim financial information are the same as those applied in the preparation of financial statements of the Company for the year ended 31 December 2016.

### 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of this condensed interim financial information in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

During preparation of this condensed interim financial information, the significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied in the preceding audited annual published financial statements of the Company for the year ended 31 December 2016.

### 5. FINANCIAL AND INSURANCE RISK MANAGEMENT

The Company's financial risk management and insurance risk management objectives and policies are consistent with those disclosed in the financial statements of the Company for the year ended 31 December 2016.

### 6. SHARE CAPITAL

## 6.1 Authorized share capital

30 September	31 December		30 September	31 December	
2017	2016		2017	2016	
Number o	f shares		Rupees		
			<b>Un-audited</b>	Audited	
100,000,000	100,000,000 Ordinary	shares of Rs. 10 each	1,000,000,000	1,000,000,000	

### 6.2 Issued, subscribed and paid - up share capital

30 September	31 December		30 September	31 December
2017	2016		2017	2016
Number o	f shares		Ru	pees
			Un-audited	Audited
8,000,000	8,000,000	Ordinary shares of Rs. 10 each, fully paid in cash	80,000,000	80,000,000
12,000,000	12,000,000	Ordinary shares of Rs. 10 each, issued as bonus shares	120,000,000	120,000,000
10,000,000	10,000,000	Ordinary shares of Rs. 10 each, issued as right shares fully paid in cash	100,000,000	100,000,000
15,000,000	15,000,000	Ordinary shares of Rs. 10 each, issued as right shares fully paid in cash	150,000,000	150,000,000
15,000,000	-	Ordinary shares of Rs. 10 each, issued otherwise than right issue	150,000,000	-
60,000,000	45,000,000		600,000,000	450,000,000

### **Shaheen Insurance**

31 December

30 September

	2017	2016
	Rup	ees
OTHER CREDITORS AND ACCRUALS	Un-audited	Audited
Provincial services tax	43,165,499	30,314,283
Withholding tax payable	3,837,265	2,919,484
Workers welfare fund payable	3,070,248	2,038,339
Unearned rental income	968,410	553,089
Payable to provident fund	160,257	-
Others	7,391,120	1,270,427
	58,592,799	37,095,622

#### 8. CONTINGENCIES AND COMMITMENTS

### 8.1 Contingencies

7.

- 8.1.1 Securities and Exchange Commission of Pakistan (SECP) has concluded the hearings on show cause notices issued under section 208 of the Companies Ordinance 1984 and section 39 read with section 156 and section 158 of the Insurance Ordinance 2000. Decisions of SECP in this regard are awaited.
- 8.1.2 M/s. New Lal Enterprise (Pvt.) Ltd. and M/s. Zahid Enterprises (Pvt.) Ltd have filed 4 suits against the Company in the Insurance Tribunal, Karachi. 3 suits pertain to claim of damages on delayed claims settlement, while one suit relates to marine claim. Total amount involved is approximately Rupees 28 Million. Another suit bearing No. 11 of 2013 for recovery of Rupees 1.086 million has been filed against the Company. As the legal advisor of the Company is confident about favorable outcome of these suits, no provision has been made in the condensed financial information of the Company.
- **8.1.3** A suit bearing No. 133 of 2014 for recovery of salary by an employee has been filed against the Company which is at the stage of evidence of the defendent pending adjuducation before Honourable Court of IInd Senior Civil Judge Karachi South. As the legal advisor of the Company is confident about favorable outcome therefore no provision has been made in the condensed financial information of the Company.
- 8.1.4 The income tax assessments of the Company have been finalized up to and including the assessment year 2015-16 (financial year ended 31 December 2015), unless amended. However, assessments for tax years 2004, 2006 and 2007 had been amended by the taxation officer, against which the Company had preferred an appeal before the Commissioner Inland Revenue (Appeal) (CIR(A)). Subsequently, CIR(A) confirmed the order of taxation officer, against which the Company preferred to file an appeal before the Appellate Tribunal Inland Revenue (ATIR). ATIR decided the case in favour of the Company. Case was decided in favour of the Company in High Court as well, through the order dated 5 September 2013. However, taxation officer has filed civil petition against the order with the Supreme Court of Pakistan; the decision of which is pending. The demand raised was of Rupees 2.045 million for the tax year 2004, Rupees 8.22 million for the tax year 2006, and Rupees 9.689 million for tax year 2007 against Apportionment of Expenditure.

Assessment for the years 2015 and 2016 were also amended by taxation officer under section 122(9) read with section 122(5A) of the Income Tax Ordinance 2001, creating a demand of Rupees 1.49 million and Rupees 2.70 million respectively. The company has filed an appeal against these orders with CIR (A).

Further, the company has received show cause notice to amend assessments for the tax tears 2012, 2013 and 2014 under section 122(5A) of the Income Tax Ordinance 2001. The case is in hearing / compliance stage.

The company has also received a notice for further amending the assessments of tax years 2011 under section 122(9) read with section 122(5A) of the Income Tax Ordinance 2011 against which a constitutional petition has been filed in the High Court of Sindh, High Court has granted the stay in favor of the Company.

The Company expects that all the matters will be decided in its favour of the Company. Accordingly, no provision has been made in this condensed interim financial information

### 8.2 Commitments

There were no commitments as at 30 September 2017 (31 December 2016: Nil)



195,850,000

218,256,073

## 9. CASH AND BANK DEPOSITS

**Deposits maturing within 12 months** 

Term deposit - local currency

Cash and other equivalents			
- Cash in hand		64,920	33,835
- Policy stamps and bond papers in hand		-	145,840
		64,920	179,675
Current and saving accounts			
- Current accounts		10,245,102	9,136,210
- Saving accounts	9.1	13,209,724	13,090,188
		23,454,826	22,226,398

9.2

378,844,468

402,364,214

- **9.1** These carry profit rates ranging between 3% to 5% (2016: 3% to 4%) per annum.
- **9.2** The rate of return on term deposits with various banks range from 6.30% to 6.35% per annum (2016: 5.25% to 6.35% per annum) due on maturity. These term deposits have maturities upto 30 January 2018 (2016: 29 June 2017).

## 10. INVESTMENTS

10.1	Type of investments		2017	2016
	Held-to-maturity		Rupe	es
	Government Securities	10.2	50,481,547	54,514,125
	Term finance certificates - Listed	10.3	-	-
			50,481,547	54,514,125
	At fair value through profit or loss - Held for trading		383,577	2,203,894
	Available-for-sale investments			
	First Capital Equities Limited	10.5	188,000,000	188,000,000
	Mutual Funds		38,979,541	36,583,697
			277,844,666	281,301,716

## 10.2 Government Securities

Type of security	Maturity date	Profit (%)	Face value	30 September 2017	31 December 2016
				Rupees	
Pakistan Investment Bonds	18 July 2018	11.50%	15,000,000	14,921,751	14,830,311
Pakistan Investment Bonds	18 July 2018	11.50%	8,600,000	8,858,093	9,086,853
Pakistan Investment Bonds	19 July 2017	11.50%	3,000,000	-	3,062,753
Pakistan Investment Bonds	30 August 2018	12.00%	25,800,000	26,701,703	27,534,208
				50,481,547	54,514,125



- **10.3** At 31 December 2012, the TFC was classified as non-performing as per the valuation report of debt securities by the Mutual Fund Association of Pakistan under SECP Circular 33 of 2012 dated 24 October 2012 and hence they were fully provided.
- 10.4 On 30 Sep 2017, the fair value of available-for-sale securities was Rupees 99.287 million (31 December 2016: Rupees 127.900 million). As per the Company's accounting policy and requirements of Insurance Ordinance, 2000, available-for-sale investments are stated at lower of cost or market value (market value being taken as lower if the reduction is other than temporary). However, International Accounting Standard (IAS) 39, 'Financial Instruments Recognition and Measurement' requires that these instruments should be measured at fair value. Accordingly, had these instruments been measured at fair value, the carrying value as at 30 Sep 2017 would have been lowered by Rupees 135.390 million (31 December 2016: lowered by Rupees 96.683 million).
- 10.5 On 29 November 2012, the Company through an agreement settled balance of 'reverse repo' and 'premium due but unpaid' amounting to Rs. 99.89 million (reverse repo and associated mark-up) and Rs. 88.859 million of FCSC Group and Pace (Pakistan) Limited respectively against 4.7 million shares of First Capital Equities Limited (a related party) at Rupees 40 per share against the market value of Rupees 69 per share as at that date. The agreement was subsequently amended on 07 March 2013 to make the clause of restriction on holding period and SWAP against property null and void.

The Company has filed a petition in Honorable Civil Court, Lahore on 4 April 2015 against the First Capital Equities Limited praying the recovery of Rupees 188 million. Regular hearings have been conducted during the period.

The Company has been served a show cause notice dated 02 May 2013 by the SECP stating that investment with FCEL is creating difficulty for the Company with respect to the liquidity and solvency. Further, it appears that the Company has not followed the requirements of section 208 of the Companies Ordinance,1984 and the Companies (Investment in Associated Companies or Associated Undertakings) Regulation, 2012. The SECP has conducted hearing on this matter. The decision of SECP is awaited.



### 11. INVESTMENT PROPERTIES - at cost less accumulated depreciation

					30 Sep 2017 (l	Jn-audited)			
			Cost			Depreciation	Written down	Depreciation	
		As at 1 January	Addition/	As at 30 Sep	As at 1 January	For the period	As at 30 Sep	value as at 30	rate %
	Note	2017	(Deletion)	2017	2017		2017	Sep 2017	
					Rι	ipees			
Shop premises	11.1	33,948,414	-	33,948,414	13,624,767	1,273,066	14,897,833	19,050,581	5
Office premises	11.1	2,848,320	-	2,848,320	2,646,562	106,812	2,753,374	94,946	5
Free hold land	11.2	-	13,765,000	13,765,000	•	-	-	13,765,000	-
		36,796,734	13,765,000	50,561,734	16,271,329	1,379,878	17,651,207	32,910,527	
					31 December 20	016 (Audited)			
			Cost			Depreciation		Written down	Depreciation
		As at 1 January	Addition/	As at 31	As at 1 January	For the year	As at 31	value as at 31	rate %
		2016	(Deletion)	December 2016	2016	•	December 2016	December	
					Rı	ipees		2016	
Shop premises	11.1	33,948,414	_	33,948,414	11,927,346	1,697,421	13,624,767	20,323,647	5
Office premises	11.1	2,848,320	-	2,848,320	2,504,147	142,415	2,646,562	201,758	5
		36,796,734		36,796,734	14,431,493	1,839,836	16,271,329	20,525,405	

<sup>11.1</sup> As per latest available valuation conducted by KBN (Private) Limited, assessed value of shop premises as of 31 December 2016 amounted to Rupees 81.165 million (2015: 80.596 million) and office premises valued by I.Hussain Associates (Private) Limited as of 31 December 2016 amounted to Rupees 14.07 million (2015: 13.4 million).

**<sup>11.2</sup>** This represents two open plots of land measuring 300 square yards each acquired during the period for capital appreciation purposes. Cost model has been adopted for valuation of investment property and no depreciation is charged, being immovable property with indefinate life.



			31 December	31 December
12	PREMIUMS DUE BUT UNPAID - NET	Note	2017	2016
			Rup	ees
			<b>Un-audited</b>	Audited
	Considered good		177,227,540	77,253,692
	Considered doubtful		63,479,528	59,479,528
			240,707,068	136,733,220
	Provision for doubtful receivables	12.1	(63,479,528)	(59,479,528)
			177,227,540	77,253,692
12.1	Reconciliation of provision for doubtful balances			
	Opening provision		59,479,528	30,310,430
	Charged for the period / year		-	29,169,098
	Written off during the period / year			-
	Closing provision		59,479,528	59,479,528
12.2	Premiums due but unpaid from related parties include	<b>)</b> :		_
	Shaheen Airport Services (SAPS)		56,047,446	3,345,708
	Shaheen Foundation, PAF		11,784,077	62,001
	Shaheen Aero Traders		1,305,438	132,363
	Shaheen Housing Complex		36,851	-
	Fazia Education Sysytem School		55,153	-
	Shaheen Medical Services		1,130,952	-
	Shaheen Splash		22,573	-
	Hawk Advertising & Communication		166,123	-
	Shaheen Knitwear		869,173	221,188
	Shaheen Complex		9,625,121	-
			81,042,907	3,761,260

### 13. ADDITIONS AND DELETIONS IN FIXED ASSETS

**13.1** Details of the cost of operating assets that have been acquired and disposed of during the nine months period are as follows:

30 Sep 2017		30 Sep	p 2016	
Additions Disposals		Additions	Disposals	
Rupees		Rupe	es	
	Un-a	audited		
120,205	446,155	943,082	-	
-	-	2,415,500	-	
-	-	-	2,447,500	
-	34,750,008		-	
120,205	35,196,163	3,358,582	2,447,500	
	Additions Rup 120,205	Additions DisposalsRupeesUn-a  120,205 446,155	Additions         Disposals         Additions           Rupees Rupees	

Capital work in progress represented advance against the purchase of property from Pace Pakistan Limited (previously a related party), the title to which was not transferred to the Company and has been settled with Pace Pakistan Limited during the period for Rupees 39,962,500.



### 14. SEGMENT REPORTING

Class of business wise revenue and results have been disclosed in the profit and loss account prepared in accordance with the requirement of Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002. The following table presents information regarding segment assets, liabilities as at 30 Sep 2017 and 31 December 2016, unallocated capital expenditures and non-cash expenses during the current and last period:

	Fire & Propo	erty Damage	Marine, A Trans		Мо	tor	Accident	and Health	Miscell	eneous	Tot	tal
	30 Sep 2017	31 December 2016	30 Sep 2017	31 December 2016	30 Sep 2017	31 December 2016	30 Sep 2017	31 December 2016	30 Sep 2017	31 December 2016	30 Sep 2017	31 December 2016
						Ru <sub>l</sub>	oees					
SEGMENT ASSETS												
Segment assets	83,259,302	54,323,730	35,876,986	23,408,456	353,729,722	230,796,049	166,885,398	108,886,780	66,585,136	43,444,431	706,336,543	460,859,446
Unallocated corporate asse	ts										318,286,454	309,775,335
Total assets											1,024,622,997	770,634,781
SEGMENT LIABILITIES												
Segment liabilities	44,142,258	38,489,339	19,021,192	16,585,312	187,539,750	163,523,149	88,478,982	77,148,241	35,301,980	30,781,160	374,484,162	326,527,201
Unallocated corporate liabili	ities										59,093,065	37,703,638
Total liabilities											433,577,228	364,230,839
Capital expenditure	14,169	443,497	6,106	191,106	60,198	1,884,213	28,401	888,949	11,332	354,679	120,205	3,762,444
Depreciation /												
Amortization	580,614	686,468	250,190	295,804	2,466,755	2,916,482	1,163,785	1,375,961	464,335	548,992	4,925,680	5,823,707



### 15. CAPITAL RISK MANAGEMENT

The Company's objective when managing capital is, to safeguard the Company's ability to continue as a going concern so that it can continue to provide returns to the shareholders and benefits to other stakeholders and to maintain a strong capital base to support the sustained development of its businesses. The Company manages its capital structure by monitoring return on net assets and makes adjustments to it in the light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividend paid to shareholders or issue new shares. The Securities and Exchange Commission of Pakistan (SECP) through its S.R.O No. 828(I)/2015 dated August 18, 2015 required the minimum paid up capital for Insurance Companies to be raised to Rupees 450 million by 30 June 2017. The Company is in compliance with the requirements as at 30 Sep 2017.

#### 16. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise major shareholders, key management personnel, employees' provident funds and Companies with common directors. The transactions and balances with related parties, other than those disclosed elsewhere, are summarized as follows:

Transactions:	Quarte	r ended	Nine months period ended			
	30 September	30 September	30 September	•		
	2017	2016	2017	2016		
A constitute di community di	Rup	oees	Rup	oees		
Associated companies						
Insurance premium						
Balance at beginning of the period	24,452,789	12,583,309	3,761,260	1,379,000		
Gross insurance premium written	56,590,118	61,751,078	77,281,647	72,955,387		
(including administrative surcharge,						
government levies and policies stamps)		(7.40/.557)		(7.40/ 557)		
Received / Adjusted during the period Balance at end of the period	81,042,907	(7,496,557) 66,837,830	81,042,907	(7,496,557)		
balance at end of the period	01,042,707	00,037,030	01,042,707	00,037,030		
	Quarte	r ended	Nine months	period ended		
	30 September	30 September	30 September	30 September		
	2017	2016	2017	2016		
	Rup	oees	Rup	oees		
Insurance claim expense				=		
Outstanding claims at beginning of the period	1,322,193	1,252,890	2,958,116	763,076		
Gross claim expense for the period	5,166,698	1,574,319	6,356,069	2,462,501		
Claim paid during the period Outstanding claims at end of the period	<u>(4,359,274)</u> 2,129,617	(678,007) 2,149,202	<u>(7,184,568)</u> 2,129,617	(1,076,375) 2,149,202		
outstanding staints at one of the period	2,127,017	2,147,202	2,127,017	2,147,202		
Other transactions for the period						
associated companies	1 004 540	0 (07 000	7 000 004	7.044.077		
- Rental expense	1,334,542	2,637,092	7,283,904	7,911,276		
Other balances with associated companies			30 September	31 December		
•			2017	2016		
			Rup	oees		
Prepaid rent			348,480	1,164,845		
Rent payable			4,237,877			
Security deposits			2,321,937	2,321,937		
Transactions for the preiod with other	Quarte	r ended	Nine months period ended			
related parties	30 September	30 September	30 September	30 September		
	2017	2016	2017	2016		
	Rup	oees	Rup	oees		
Contribution to Provident Fund	438,757	86,094	1,715,594	289,068		
Remuneration of key management personnel	3,379,774	4,818,960	10,139,321	14,456,880		
Providend fund payable		-				
Insurance and claim related transactions with relat	ted narties are carri	ed in normal cour	se of husiness			

- **16.1** Insurance and claim related transactions with related parties are carried in normal course of business.
- 16.2 Remuneration to the key management personnel are in accordance with the terms of their employment.
- **16.3** Contribution to the provident fund is in accordance with the Company's staff services rules.
- 16.4 Other transactions are at agreed terms.

Thirty Quarterly Report 2017

28



## 17 EARNINGS PER SHARE - BASIC AND DILUTED

Quarter ended         Nine months period ended           30 September         30 September         30 September         30 September         30 September         30 September         2017         2016           Rupes         Rupes         Rupes           Un-audited           Un-audited         19,026,714           Number of Shares         Number of Shares           Weighted average number of ordinary shares of Rs. 10 each         60,000,000         45,000,000         54,287,671         45,000,000           Earnings per share         0.20         0.13         0.64         0.42						
2017       2016       2017       2016         Rupees		Quarter ended		Nine months	period ended	
Profit for the period		30 September	30 September	30 September	30 September	
Profit for the period   12,064,370   5,980,002   34,641,827   19,026,714		2017	2016	2017	2016	
Profit for the period		Rup	ees	Rup	oees	
Number of Shares         Number of Shares           Weighted average number of ordinary shares of Rs. 10 each         60,000,000         45,000,000         54,287,671         45,000,000			Un-a	udited		
Weighted average number of ordinary shares of Rs. 10 each         60,000,000         45,000,000         54,287,671         45,000,000           Rupees	Profit for the period	12,064,370	5,980,002	34,641,827	19,026,714	
shares of Rs. 10 each 60,000,000 45,000,000 54,287,671 45,000,000		Number	of Shares	Number	of Shares	
·		60,000,000	45,000,000	54,287,671	45,000,000	
Earnings per share 0.20 0.13 0.64 0.42		Rup	oees	Ruj	oees	
	Earnings per share	0.20	0.13	0.64	0.42	

**17.1** The company has not issued any instrument which would dilute its basic earnings per share when exercised.

## 18. GENERAL

- **18.1** This condensed interim financial information was approved and authorized for issue in the board of directors meeting held on October 27, 2017
- **18.2** The figures have been rounded off to the nearest rupee.

Air Marshal Muhammad Jamshed	Air Vice Marshal Syed Razi Ul	Aamir Shahzad Mughal	Sohel N. Kidwai
Khan (Retd.) - Chairman	Hassan Nawab (Retd.) - Director	Director	Chief Executive Officer



# **Shaheen** Insurance

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