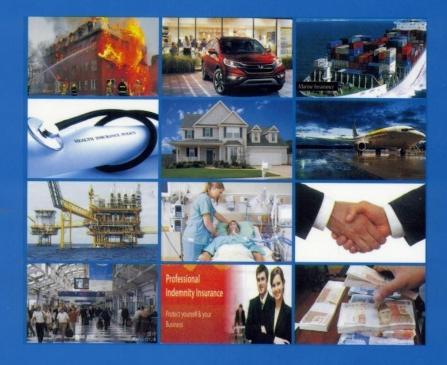
# **THIRD QUARTERLY REPORT 2016**



A Sign of protection



A Project of Shaheen Foundation (PAF)

# CONTENTS

Company Information	02
Offices	04
Director's Report to the Members	05
Balance Sheet	07
Profit & Loss Account	09
Statement of Comprehensive Income	10
Statement of Cash Flows	11
Statement of Changes in Equity	13
Statement of Premiums	14
Statement of Claims	15
Statement of Expenses	16
Statement of Investment Income	17
Notes to the Financial Statement	18



# **COMPANY INFORMATION**

# **BOARD OF DIRECTORS**

Air Marshal Muhammad Jamshed Khan (Retd.) Air Vice Marshal Syed Razi UI Hassan Nawab (Retd.) Air Commodore Zafar Yasin (Retd.) Air Commodore Mahmood Ahmad (Retd.) Group Captain Ehsan-ur-Rauf Sheikh (Retd.) Mr. Aamir Shahzad Mughal

# AUDIT COMMITTEE

Air Vice Marshal Syed Razi Ul Hassan Nawab (Retd.) - Chairman Air Commodore Mahmood Ahmad (Retd.) - Member Mr. Aamir Shahzad Mughal – Member

# HUMAN RESOURCE & REMUNERATION COMMITTEE

Air Vice Marshal Syed Razi Ul Hassan Nawab (Retd.) –Chairman Air Commodore Mahmood Ahmad (Retd.) - Member Mr. Sohel N. Kidwai (CEO) – Member

# **INVESTMENT COMMITTEE**

Air Marshal Muhammad Jamshed Khan (Retd.) - Chairman Air Vice Marshal Syed Razi UI Hassan Nawab (Retd.) - Member Air Commodore Mahmood Ahmad (Retd.) - Member Mr. Aamir Shahzad Mughal - Member Mr. Sohel N. Kidwai (CEO) - In attendance Mr. Nisar Ahmed Almani

# CHIEF EXECUTIVE OFFICER

Mr. Sohel N. Kidwai

# **CFO & COMPANY SECRETARY**

Mr. Nisar Ahmed Almani



# **COMPANY INFORMATION**

HEAD OF OPERATIONS

Mr. Zia Mehdi

COUNTRY HEAD BUSINESS Mr. Naveed Y. Butt

> **LEGAL ADVISOR** Surridge & Beecheno

AUDITORS

Riaz Ahmed & Company Chartered Accountants

**COORDINATOR INTERNAL CONTROLS** 

Mr. Mahmood A. Mirza

# ADMIN & HR

Khalid Bin Wasi

# **REGISTERED OFFICE**

10<sup>th</sup> Floor, Shaheen Complex, M.R Kayani Road, Karachi.

# HEAD OFFICE

10<sup>th</sup> Floor, Shaheen Complex, M.R Kayani Road, Karachi.

# SHARE REGISTRAR

M/s. Corplink (PVT) Ltd. Wings Arcade, 1-K, Commercial Model Town, Lahore



# OFFICES

Head Office 10<sup>th</sup> Floor, Shaheen Complex M. R. Kayani Raod, Karachi-74200 Tel # 32630370-75, 322139850-51 Fax # 32626674 E-mail: <u>info@shaheeninsurance.com</u> URL: <u>www.shaheeninsurance.com</u> UAN: (021) 111-765-111

### Karachi

Branch Manager. Mr. M. Iftikhar Alam 10<sup>th</sup> Floor, Shaheen Complex M.R Kayani Road, Karachi -74200 Tel # 32630370-75,32213950-51, Fax # 32626674 E-mail :Iftikhar.alam@shaheeninsurance.com Direct # 32272595

## Lahore Zonal Office

Country Head Business Mr.Naveed Y. Butt Office # 4, 6<sup>th</sup> Floor, Shaheen Complex Opp. PTV Station 38, Abbott Road, Lahore. Tel # 042-36376270,36376274,36376278,36376279 Fax # 042-36376276 E-mail: <u>Ihr\_zone@shaheeninsurance.com</u>

### Islamabad

Branch Manager – Mujahid Raza Syed Office # 6, 1<sup>st</sup> Floor VIP Plaza, I-8 Markaz Islamabad Tel: 051-4938283 Fax: 051-4938284 Email: <u>isb@shaheeninsurance.com</u>

## Multan

GM Marketing – Mr. Muhammad Naeem Baig Office no 103-B Fista Garden RTO office , Nawa Sher Chowk, Multan Tel # 061-4580190, 4580191, 4580192 E-mail: naeem.baig@shaheeninsurance.com

## Sialkot

Zonal Manager – Mr. Faisal Jamil Office # 210 Karim Plaza Defence Road, Near Allama Iqbal Town, Sialkot Tel # (052) 3250982, 3550131 Fax # (052) 3257412 E-mail: <u>sil@shaheeninsurance.com</u>

## Hyderabad

Branch Manager - Gulshan Ali Ansari Upper 2<sup>nd</sup> Floor House # 75, Soldier Bazar, Hyderabad Tel # (022) 2720487 Fax # (022) 2720489 E-mail: <u>hyd@shaheeninsurance.com</u> UAN: (021-111-765-111)

## Lahore Corporate

Branch Manager / GM Mr. Sohaib Ansar Khan Office # 6, 6<sup>th</sup> Floor , Shaheen Complex, Opp. PTV Station 38, Abbott Road, Lahore. Tel # 042-36370384, 36370741, 36370742 Fax # 042-36370385 E-mail: <u>Ihr\_corporate@shaheeninsurance.com</u>

# Faisalabad

Branch Manager/ AGM Mr. Mohsin Khan Office No2, 4<sup>th</sup> Floor, Ahmed Plaza, Bilal Road, Civil Lines, Faisalabad Tel. # (041) 2614112, 2621370, 2634658 Fax # (041) 2613514 Email: <u>fsd@shaheeninsurance.com</u>

## Peshawar

Branch Manager – Mr. Amir Shahzad Upper Basement, State Life Building 34 – The Mall, Peshawar Cantt. Tel # (091) 5273122 Fax # (091) E-mail: psw@shaheeninsurance.com

## Gujranwala

Zonal Manager – Mr.Faisal Jamil Office # 12-B 5<sup>th</sup> Floor Bhutta Center Gujranwala. Tel # 055-4294269 - 4274269 Email: faisal.jamil@shaheeninsurance.com

## Abbottabad

Branch Manager – Mr.Ejaz Raffique Office # 9 1<sup>st</sup> Floor Silk Plaza Supply Manshara Road Abbottabad. Mobile # 0301-8177155 Email: <u>abt@shaheeninsurance.com</u>

# DIRECTORS' REPORT TO THE MEMBERS

The Directors are pleased to present the unaudited accounts of the company for the nine months ended September 30, 2016.

The results are summarized below;

	Rupees in million				
	September	September			
	2016	2015			
Gross Premium Written	286.632	268.784			
Net Premium Revenue	197.541	173.732			
Underwriting Results	53.522	38.899			
Investment Income	12.665	9.110			
Profit before tax	21.002	7.894			
Profit after tax	19.024	5.084			
Earnings Per Share	0.42	0.11			

Our company demonstrated a robust growth during the nine months ended September 30, 2016 compared with the same period of 2015. Profit after tax of the company increased by **273% to Rs19.02Million** during the period under review against Rs 5.08 Million during the corresponding period of 2015. Underwriting profits of the company also increased manifolds from Rs. 38.90 Million in 2015 to Rs 53.52 Million in 2016 (**i.e. an increase of 38%**). Gross premium written during the first nine of 2016 also increased by 6.22% to Rs. 286.63 Million from Rs. 268.78 Million during the first nine months of 2015.

Investment income of company also depicted healthy growth of 39% mainly due to better dividend yield on investments of the company.

Major operational indicators of the company continue to look promising, and it is expected that the performance / profitability trend will continue during remaining months of the financial year.

Despite constraints, our company would continue to pursue growth, and performance will improve in times to come.

Directors would like to place on record their appreciation to the field force, officers and staff of the Company for their commitment and contributions and urge to maintain the tempo for further growth.

Directors would also like to thank the Securities and Exchange Commission of Pakistan, Pakistan Re-insurance Company Limited and all our re-insurers for their continued guidance and support.

Causon

Air Marshal Muhammad Jamshed Khan (Retd.) Chairman

October 26, 2016

شابين انشورس

ڈائر یکٹرزر بورٹ برائے ممبران! ڈائر یکٹرز مسرت کے ساتھ 30 ستمبر 2016 کواختیام پذیزیوماہ کے کی غیرآ ڈٹ شدہ اکاؤنٹس پیش کررہے ہیں۔ نتائج کا خلاصہ درج ذیل ہے۔

ن میں	روپے ملبر	
تمبر 2015	ستمبر 2016	
268.784	286.632	تحرير کردہ مجموعی پر سمیم
173.732	197.541	تحریر کردہ مجموعی پر سمیم پر سمیم کی صافی آمدنی ذمہنو لیمی سے نتائج
38.899	53.522	ذمەنوىيى كے نتائج
9.110	12.665	سرماییکاری کی آمدنی
7.894	21.002	شکیں <mark>قبل نف</mark> ع
5.084	19.024	سرماییکاری کی آمدنی عمیس سے قبل نفع عمیس کے بعد نفع
0.11	0.42	آمدنی فی شیئر

> ائیرمارش محمد جمشید خان(ریٹائرڈ) چیئر مین 26 اکتوبر 2016

## SHAHEEN INSURANCE COMPANY LIMITED CONDENSED INTERIM BALANCE SHEET (UN-AUDITED) AS AT 30 SEPTEMBER 2016

Note 30 September 2016 31 December 2015 ------Rupees------**Un-audited** Audited SHARE CAPITAL AND RESERVES Authorized share capital 60,000,000 (31 December 2015: 60,000,000) ordinary shares of Rupees 10 each 600,000,000 600,000,000 6.1 Issued, subscribed and paid-up share capital 6.2 450,000,000 450,000,000 General reserve 20,000,000 20,000,000 Accumulated loss (84,705,197) (103,731,911)Shareholders' equity 385,294,803 366,268,089 **Underwriting provisions** Provision for outstanding claims (including IBNR) 159,125,940 164,713,923 Provision for unearned premium 193,066,361 145,921,759 Premium deficiency reserve 1,000,000 1,000,000 Commission income unearned 1,960,028 1,128,257 **Total underwriting provisions** 355,152,330 312,763,939 **Creditors and Accruals** Premium received in advance 623,989 279,627 Amounts due to other insurers / reinsurers 36,701,757 31,500,364 Accrued expenses 9,540,166 19,834,721 Agent balances 28,748,270 18,130,920 Current portion of liabilities against assets subject to finance lease 882,977 1,147,106 Other creditors and accruals 7 47,597,800 39,258,509 134,389,514 99,856,692 **Borrowings** Liabilities against assets subject to finance lease 428,191 1,616,512 **Other liabilities** Unclaimed dividend 398,934 398,934 **TOTAL LIABILITIES** 490,368,969 414,636,077 875,663,772 780,904,166 TOTAL EQUITY AND LIABILITIES CONTINGENCIES AND COMMITMENTS 8

The annexed notes from 1 to 18 form an integral part of this condensed interim financial information.

# SHAHEEN INSURANCE COMPANY LIMITED CONDENSED INTERIM BALANCE SHEET (UN-AUDITED) AS AT 30 SEPTEMBER 2016

Rup Un-audited 2,657,039 13,119,607 150,912,869 166,689,515 3,000 280,997,484 20,985,363 204,624,652 33,280,811 884,490 19,607,661 22,025,149 28,477,115	ees Audited 2,660,953 21,762,061 150,000,000 174,423,014 3,000 280,449,544 22,365,241 87,575,473 35,893,450 2,669,387 41,681,383 21,962,868
2,657,039 13,119,607 150,912,869 166,689,515 3,000 280,997,484 20,985,363 204,624,652 33,280,811 884,490 19,607,661 22,025,149	2,660,953 21,762,061 150,000,000 174,423,014 3,000 280,449,544 22,365,241 87,575,473 35,893,450 2,669,387 41,681,383
13,119,607 <u>150,912,869</u> 166,689,515 3,000 280,997,484 20,985,363 204,624,652 33,280,811 884,490 19,607,661 22,025,149	21,762,061 150,000,000 174,423,014 3,000 280,449,544 22,365,241 87,575,473 35,893,450 2,669,387 41,681,383
13,119,607 <u>150,912,869</u> 166,689,515 3,000 280,997,484 20,985,363 204,624,652 33,280,811 884,490 19,607,661 22,025,149	21,762,061 150,000,000 174,423,014 3,000 280,449,544 22,365,241 87,575,473 35,893,450 2,669,387 41,681,383
150,912,869 166,689,515 3,000 280,997,484 20,985,363 204,624,652 33,280,811 884,490 19,607,661 22,025,149	<u>150,000,000</u> 174,423,014 3,000 280,449,544 22,365,241 87,575,473 35,893,450 2,669,387 41,681,383
166,689,515 3,000 280,997,484 20,985,363 204,624,652 33,280,811 884,490 19,607,661 22,025,149	174,423,014 3,000 280,449,544 22,365,241 87,575,473 35,893,450 2,669,387 41,681,383
3,000 280,997,484 20,985,363 204,624,652 33,280,811 884,490 19,607,661 22,025,149	3,000 280,449,544 22,365,241 87,575,473 35,893,450 2,669,387 41,681,383
280,997,484 20,985,363 204,624,652 33,280,811 884,490 19,607,661 22,025,149	280,449,544 22,365,241 87,575,473 35,893,450 2,669,387 41,681,383
280,997,484 20,985,363 204,624,652 33,280,811 884,490 19,607,661 22,025,149	280,449,544 22,365,241 87,575,473 35,893,450 2,669,387 41,681,383
20,985,363 204,624,652 33,280,811 884,490 19,607,661 22,025,149	22,365,241 87,575,473 35,893,450 2,669,387 41,681,383
204,624,652 33,280,811 884,490 19,607,661 22,025,149	87,575,473 35,893,450 2,669,387 41,681,383
33,280,811 884,490 19,607,661 22,025,149	35,893,450 2,669,387 41,681,383
33,280,811 884,490 19,607,661 22,025,149	35,893,450 2,669,387 41,681,383
33,280,811 884,490 19,607,661 22,025,149	35,893,450 2,669,387 41,681,383
884,490 19,607,661 22,025,149	2,669,387 41,681,383
19,607,661 22,025,149	41,681,383
22,025,149	
	21,702,000
	22,114,864
48,238,855	37,392,350
5,258,180	5,716,567
362,396,911	255,006,342
E 030 000	E E0E 240
	5,505,369 774,873
	34,750,008
	41,030,250
40,530,130	+1,030,230
	- / . /
4,061,341	7,626,775
875,663,772	780,904,166
	362,396,911 5,028,098 752,052 34,750,008 40,530,158 4,061,341

Air Marshal Muhammad JamshedAir Vice Marshal Syed Razi Ulkhan (Retd.) - ChairmanHassan Nawab (Retd.) - Director



#### SHAHEEN INSURANCE COMPANY LIMITED

CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2016

		Quarter ended 30 September 2016						
	Note	Fire and property damage	Marine, aviation and transport	Motor	Accident and health	Others	2016 Aggregate	2015 Aggregate
<b>-</b>					Rupees			
Revenue Account								
Net premium revenue		4,794,042	2,195,697	49,322,457	1,748,461	8,509,416	66,570,074	67,527,921
Net claims		(4,225,706)	(200,000)	(10,981,955)	(985,805)	(6,525,847)	(22,919,313)	(35,123,354)
Management expenses		(1,667,019)	(512,633)	(7,466,604)	(252,791)	(1,839,555)	(11,738,602)	(11,538,441)
Net commission		(4,045,905)	(694,412)	(6,860,993)	11,408	(773,607)	(12,363,510)	(9,158,795)
Underwriting results		(5,144,588)	788,652	24,012,905	521,273	(629,593)	19,548,649	11,707,331
Investment income							3,571,840	3,073,013
Rental income							976,540	676,937
Other income							11,283	986,278
General and administration expenses							(17,450,597)	(14,583,668)
Provision for Workers' Welfare Fund							(12,012)	-
Profit for the period before taxation Provision for taxation						-	6,645,703	1,859,891
-Current							(665,701)	(675,279)
-Prior							-	-
Profit after tax						=	5,980,002	1,184,612
Earnings per share-basic and diluted	17					=	0.13	0.03
			N	ine months pe	riod ended 30	September 20 <sup>-</sup>	16	
		<b>F</b> <sup>1</sup> 1					001 (	0045

	Note	Fire and property damage	Marine, aviation and transport	Motor	Accident and health	Others	2016 Aggregate	2015 Aggregate
Devenue Account					Rupees			
Revenue Account		14 000 011	4 01/ 207	151 5/0 4/7	E 04E (00	20.001./40	107 541 414	172 722 020
Net premium revenue Net claims		14,228,311	4,916,307	151,569,466	5,945,680	20,881,649	197,541,414	173,732,939
Management expenses		(4,747,478) (4,938,174)	(2,784,974) (1,367,762)	(50,268,121) (23,656,384)	(7,339,189) (890,195)	(7,177,591) (5,003,918)	(72,317,353) (35,856,434)	(73,962,870) (33,578,238)
Net commission		(4,938,174) (8,802,052)	(1,307,702) (2,017,996)	(20,526,626)	(690,193) (59,764)	(4,439,102)		(33,378,238) (27,292,624)
				•	( ; )		(35,845,540)	<u>_</u>
Underwriting results		(4,259,393)	(1,254,425)	57,118,334	(2,343,467)	4,261,037	53,522,087	38,899,207
Investment income							12,665,861	9,110,928
Rental income							2,501,695	1,754,457
Other income							9,901,504	4,065,702
General and administration expenses Provision for Workers' Welfare Fund							(57,284,019)	(45,936,158)
Profit for the period before taxation						-	(305,000) 21,002,128	7,894,136
Provision for taxation							21,002,120	7,094,130
-Current							(1,975,414)	(2,809,264)
-Prior							(1,975,414)	(2,009,204)
Profit after tax						-	19,026,714	5,084,872
						=	17,020,714	5,004,072
Accumulated loss account								
Balance of accumulated loss at commencem	ent of the p	eriod					(103,731,911)	(129,916,865)
Profit for the six months period							19,026,714	5,084,872
Balance of accumulated loss at end of the pe	eriod					-	(84,705,197)	(124,831,993)
Earnings per share-basic and diluted	17						0.42	0.11
The approved notes from 1 to 19 form an inte	aral part of	thic condoncod	intorim financia	linformation		-		

The annexed notes from 1 to 18 form an integral part of this condensed interim financial information.

Air Marshal Muhammad Jamshed Khan (Retd.) - Chairman Air Vice Marshal Syed Razi UI Hassan Nawab (Retd.) - Director Aamir Shahzad Mughal Director

Sohel N. Kidwai Chief Executive Officer

Third Quarterly Report 2016

### SHAHEEN INSURANCE COMPANY LIMITED

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)

FOR THE Nine MONTHS PERIOD ENDED 30 SEPTEMBER 2016

	Quarter e	ended	Nine months period ende		
	30 Sep	30 Sep	30 Sep	30 Sep	
	2016	2015	2016	2015	
		Ru	ipees		
Profit for the period	5,980,002	1,184,612	19,026,714	5,084,872	
Other comprehensive income	-	-	-	-	
Total comprehensive income for the period	5,980,002	1,184,612	19,026,714	5,084,872	

The annexed notes from 1 to 18 form an integral part of this condensed interim financial information.

Air Marshal Muhammad Jamshed Khan (Retd.) - Chairman

Air Vice Marshal Syed Razi Ul Hassan Nawab (Retd.) - Director Aamir Shahzad Mughal - Director Sohel N. Kidwai **Chief Executive Officer** 

Third Quarterly Report 2016

## SHAHEEN INSURANCE COMPANY LIMITED CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2016

	30 September 2016	30 September 2015
OPERATING ACTIVITIES	Rup	ees
a) Underwriting activities		
Premiums received	206,600,297	273,029,051
Reinsurance premiums paid	(46,266,793)	(53,940,201)
Claims paid	(96,352,059)	(177,170,973)
Reinsurance and other recoveries received	40,520,445	27,866,902
Commissions paid	<b>(</b> 43,475,116 <b>)</b>	(28,702,912)
Commissions received	2,099,097	1,624,346
Net cash flows from underwriting activities	63,125,871	42,706,212
b) Other operating activities		
Income tax paid	(2,342,694)	(1,640,774)
Management and administration expenses paid	(78,055,842)	(54,031,680)
Loans advanced - net	-	19,320
Net cash used in other operating activities	(80,398,536)	(55,653,134)
Total cash used in all operating activities	(17,272,665)	(12,946,922)
INVESTING ACTIVITIES	ı	
Profit / Return received	14,450,759	10,052,755
Rentals received	2,026,540	1,907,748
Payments for investments	(2,409,198)	(43,361,037)
Fixed capital expenditure	(3,358,582)	(369,750)
Proceeds from disposal of fixed assets	1,700,000	4,682,000
Total cash flow from / (used in) all investing activities	12,409,519	(27,088,284)
FINANCING ACTIVITIES		
Financial charges paid	(1,680,523)	(190,824)
Payments of finance lease liability	(1,188,321)	(803,647)
Total cash used in all financing activities	(2,868,844)	(994,471)
Net cash used in all activities	(7,731,990)	(41,029,677)
Exchange loss on cash and cash equivalents	(1,509)	12,062
Cash and cash equivalents at the beginning of year	174,423,014	230,399,166
Cash and cash equivalents at end of the period	166,689,515	189,381,551

	30 September 2016	30 September 2015				
	Rupees					
Reconciliation to profit and loss account						
Operating cash flows	(17,272,665)	(12,946,922)				
Exchange loss on cash and cash equivalents	(1,509)	12,062				
Depreciation on fixed assets	(5,530,872)	(6,467,063)				
Depreciation on investment property	(919,918)	(1,379,878)				
Loss / gain on disposal of fixed assets	(380,375)	2,668,346				
Taxes paid	2,342,694	1,640,774				
Financial charges	(1,680,523)	(190,824)				
Increase / (decrease) in assets other than cash	94,939,710	6,514,023				
(Increase) / decrease in liabilities	(75,732,891)	5,780,878				
Investment and other income	25,238,476	12,262,741				
Provision for tax	(1,975,414)	(2,809,264)				
Profit after taxation	19,026,714	5,084,873				
Definition of cash						

Cash comprises of cash in hand, policy stamps, cheques in hand, bank balances and other deposits which are readily convertible to cash and which are used in the cash management function on a day-to-day basis.

Cash for the purpose of the statement of cash flows consists of:

Cash and other equivalents		
- Cash in hand	50,516	183,171
- Policy stamps in hand	2,606,523	2,015,404
	2,657,039	2,198,575
Current and saving accounts		
- Current accounts	288,732	11,130,116
- Savings accounts	12,830,875	26,052,859
	13,119,607	37,182,975
Deposits maturing within 12 months		
Term Deposit- local currency	150,912,869	150,000,000
	166,689,515	189,381,550

The annexed notes from 1 to 18 form an integral part of this condensed interim financial information.

Air Marshal Muhammad Jamshed Khan (Retd.) - Chairman Air Vice Marshal Syed Razi Ul Hassan Nawab (Retd.) - Director Aamir Shahzad Mughal Director

#### SHAHEEN INSURANCE COMPANY LIMITED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2016

	Paid-up	General	Accumulated	Total
	share capital	reserve	loss	
		Rupe	es	
Balance as at 31 December 2014	450,000,000	20,000,000	(129,916,865)	340,083,135
Total comprehensive income for the six months period ended 30 September 2015				
Profit for the nine months period ended 30 Sep 2015 Other comprehensive income	-	-	5,084,872	5,084,872 -
Total comprehensive income for the period	-	-	5,084,872	5,084,872
Balance as at 30 Sep 2015	450,000,000	20,000,000	(124,831,993)	345,168,007
Total comprehensive income for the three months period ended 30 September 2015				
Profit for the three months period ended 31 Dec 2015	-	-	21,100,082	21,100,082
Other comprehensive income	-	-	-	-
Total comprehensive income for the period	-	-	21,100,082	21,100,082
Balance as at 31 December 2015	450,000,000	20,000,000	(103,731,911)	366,268,089
Changes in equity for the nine month period ended 30 Sep 2016				
Profit for the nine months period ended 30 Sep 2016	-  [	-	19,026,714	19,026,714
Other comprehensive income	-	-	-	-
Total comprehensive income for the period	-	-	19,026,714	19,026,714
Balance as at 30 September 2016	450,000,000	20,000,000	(84,705,197)	385,294,803
Total comprehensive income for the period	- 450,000,000	- 20,000,000		

The annexed notes from 1 to 18 form an integral part of this condensed interim financial information.

Air Marshal Muhammad Jamshed Khan (Retd.) - Chairman Air Vice Marshal Syed Razi Ul Hassan Nawab (Retd.) - Director Aamir Shahzad Mughal - Director



# SHAHEEN INSURANCE COMPANY LIMITED CONDENSED INTERIM STATEMENT OF PREMIUMS (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2016

#### Business underwritten inside Pakistan

	Quarter ended 30 Sep 2016									
Class	Premium	Unearned premit	um reserve	Premium	Reinsurance	Prepaid reins premium c		Reinsurance	2016 Net	2015 Net
	written	Opening	Closing	earned	ceded	Opening	Closing	expense	premium revenue	premium revenue
	а	b	с	d=a+b-c	е	f	g	h=e+f-g	i=d-h	Tevenue
Direct and facultative					Rup	Dees				
Fire and property damage	8,578,916	30,441,017	27,489,767	11,530,166	15,394,294	14,757,057	23,415,227	6,736,124	4,794,042	4,304,725
Marine, aviation and transport	2,717,588	2,377,084	1,548,975	3,545,697	1,350,000	675,000	675,000	1,350,000	2,195,697	1,218,657
Motor	89,090,535	92,315,602	129,762,354	51,643,783	3,304,230	4,549,560	5,532,464	2,321,326	49,322,457	52,134,040
Accident and health	285,516	4,950,439	3,487,494	1,748,461					1,748,461	2,102,156
Others	15,672,034	27,829,267	30,777,770	12,723,531	7,749,000	6,828,224	10,363,109	4,214,115	8,509,416	7,768,343
Total	116,344,589	157,913,409	193,066,360	81,191,638	27,797,524	26,809,841	39,985,801	14,621,564	66,570,074	67,527,921
Treaty - proportional & non proportioal			-				-			-
Grand total	116,344,589	157,913,409	193,066,360	81,191,638	27,797,524	26,809,841	39,985,801	14,621,564	66,570,074	67,527,921

#### Business underwritten inside Pakistan

	Nine months period ended 30 Sep 2016									
						Prepaid reins			2016	2015
Class	Premium	Unearned premiu		Premium	Reinsurance	premium o		Reinsurance	Net	Net
	written	Opening	Closing	earned	ceded	Opening	Closing	expense	premium	premium
									revenue	revenue
	а	b	С	d=a+b-c	e	f	g	h=e+f-g	i=d-h	
					Ru	pees				
Direct and facultative										
Fire and property damage	39,668,631	20,803,573	27,489,767	32,982,437	28,870,757	13,298,596	23,415,227	18,754,126	14,228,311	16,893,818
Marine, aviation and transport	9,752,084	932,280	1,548,975	9,135,389	4,050,000	844,082	675,000	4,219,082	4,916,307	2,600,221
	9,752,064	932,200	1,340,973	9,135,389	4,050,000	044,002	075,000	4,219,082	4,910,307	2,000,221
Motor	182,471,191	105,293,942	129,762,354	158,002,779	8,066,619	3,899,158	5,532,464	6,433,313	151,569,466	128,797,328
Accident and health	7,969,185	1,463,989	3,487,494	5,945,680		-		-	5,945,680	10,488,201
Others	46,771,342	17,427,975	30,777,770	33,421,547	13,093,449	9,809,558	10,363,109	12,539,898	20,881,649	14,953,371
	10,771,012		00,111,110	55,421,547	10,070,117	7,007,000	10,000,107	12,337,070	20,001,047	11,700,071
Total	286,632,433	145,921,759	193,066,360	239,487,832	54,080,825	27,851,394	39,985,801	41,946,418	197,541,414	173,732,939
Treaty - proportional & non proportioal	-	-	-	-	-		-	-	-	-
Grand total	286,632,433	145,921,759	193,066,360	239,487,832	54,080,825	27,851,394	39,985,801	41,946,418	197,541,414	173,732,939

Note: The Company does not underwrite business outside Pakistan. The annexed notes from 1 to 18 form an integral part of this condensed interim financial information.

Air Marshal Muhammad Jamshed Khan (Retd.) - Chairman

Air Vice Marshal Syed Razi UI Hassan Nawab (Retd.) - Director

Aamir Shahzad Mughal Director



#### SHAHEEN INSURANCE COMPANY LIMITED CONDENSED INTERIM STATEMENT OF CLAIMS (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2016 Business underwritten inside Pakistan

					Quarter ended	30 Sep 2016				
Class	Claims	Outstanding	claims	Claims	Reinsurance and other recoveries	Reinsurance recoveries in r outstanding	respect of	Reinsurance and other recoveries	2016 Net claims	2015 Net claims
	paid	Opening	Closing	expense	received	Opening	Closing	revenue	expense	expense
	а	b	C	d=a+c-b	e	f	g	h=e+g-f	i=d-h	
					Rupee	2S				
Direct and facultative										
Fire and property damage	11,573,961	68,818,927	61,178,928	3,933,962	24,092,513	31,260,557	6,876,300	(291,744)	4,225,706	22,893,187
Marine, aviation and transport	1,428,961	5,840,613	4,611,652	200,000	-	1,918,547	1,918,547	-	200,000	-
Motor	21,939,696	66,512,933	60,662,084	16,088,847	4,065,399	1,345,225	2,386,718	5,106,892	10,981,955	11,116,730
Accident and health	1,700,617	21,579,497	20,864,685	985,805	-				985,805	1,080,931
Others	(918,478)	4,139,541	11,808,591	6,750,572	(7,290,551)	910,820	8,426,096	224,725	6,525,847	32,506
Total	35,724,757	166,891,511	159,125,940	27,959,186	20,867,361	35,435,149	19,607,661	5,039,873	22,919,313	35,123,354
Treaty - proportional & non proportioal	-		-	-	-		-	-		-
Grand total	35,724,757	166,891,511	159,125,940	27,959,186	20,867,361	35,435,149	19,607,661	5,039,873	22,919,313	35,123,354

#### Business underwritten inside Pakistan

					line months period e	ended 30 Sep 2016				
					Reinsurance and other	Reinsurance recoveries in r		Reinsurance and other	2016 Net	2015 Net
Class	Claims	Outstanding	ı claims	Claims	recoveries	outstanding		recoveries	claims	claims
	paid	Opening	Closing	expense	received	Opening	Closing	revenue	expense	expense
	а	b	C	d=a+c-b	e	f	g	h=e+g-f	i=d-h	
Direct and facultative					Rupee	es				
Fire and property damage	27,539,012	83,388,179	61,178,928	5,329,761	30,102,093	36,396,110	6,876,300	582,283	4,747,478	34,679,300
Marine, aviation and transport	3,035,013	4,861,691	4,611,652	2,784,974		1,918,547	1,918,547		2,784,974	1,065,010
Motor	56,778,486	56,306,279	60,662,084	61,134,291	9,927,185	1,447,733	2,386,718	10,866,170	50,268,121	32,814,532
Accident and health	3,905,718	17,431,214	20,864,685	7,339,189	-	-	-	-	7,339,189	3,399,394
Others	5,093,830	2,726,560	11,808,591	14,175,861	491,167	1,918,993	8,426,096	6,998,270	7,177,591	2,004,634
Total	96,352,059	164,713,923	159,125,940	90,764,076	40,520,445	41,681,383	19,607,661	18,446,723	72,317,353	73,962,870
Treaty - proportional & non proportioal	-	-	-	-	-	-	-	-	-	-
Grand total	96,352,059	164,713,923	159,125,940	90,764,076	40,520,445	41,681,383	19,607,661	18,446,723	72,317,353	73,962,870

Note: The Company does not underwrite business outside Pakistan.

The annexed notes from 1 to 18 form an integral part of this condensed interim financial information.

Air Marshal Muhammad Jamshed Khan (Retd.) - Chairman Air Vice Marshal Syed Razi UI Hassan Nawab (Retd.) - Director Aamir Shahzad Mughal Director

# <mark>Shaheen</mark> Insurance

#### SHAHEEN INSURANCE COMPANY LIMITED STATEMENT OF EXPENSES (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2016

#### Business underwritten inside Pakistan

				Quar	ter ended 30 Sep 2016	<b>b</b>			
Class	Commissions paid or	Deferred Com	mission	Net Commission	Other Management	Underwriting	*Commission from	2016 Net underwriting	2015 Net underwriting
	payable a	Opening b	Closing c	expense d=a+b-c	expenses e	expense f=d+e	reinsurers q	expenses h=f-q	expenses
					Rupees		<b>.</b>	<b>y</b>	
Direct and facultative									
Fire and property damage	3,664,077	7,507,144	7,818,444	3,352,777	1,667,019	5,019,796	(693,128)	5,712,923	2,126,349
Marine, aviation and transport	635,491	449,074	390,154	694,412	512,633	1,207,045	-	1,207,045	1,042,248
Motor	7,406,974	14,774,558	15,425,231	6,756,301	7,466,604	14,222,905	(104,692)	14,327,597	14,439,454
Accident and health	-	(11,545)	(138)	(11,408)	252,791	241,383	-	241,383	416,952
Others	1,978,476	4,985,185	4,843,424	2,120,237	1,839,555	3,959,792	1,346,630	2,613,162	2,672,231
Total	13,685,018	27,704,416	28,477,115	12,912,320	11,738,602	24,650,922	548,810	24,102,111	20,697,234
Treaty - proportional & non proportioal	-	-	-	-	-	-	-	-	-
Grand total	13,685,018	27,704,416	28,477,115	12,912,320	11,738,602	24,650,922	548,810	24,102,111	20,697,234
Business underwritten inside Pakistan									

				Nine month	is period ended 30 Se	p 2016			
Class	Commissions paid or	Deferred Com		Net Commission	Other Management	Underwriting	*Commission from	2016 Net underwriting	2015 Net underwriting
	payable	Opening	Closing	expense	expenses	expense	reinsurers	expenses	expenses
	а	b	C	d=a+b-c	e	f=d+e	g	h=f-g	
					Rupees				
Direct and facultative									
Fire and property damage	10,944,566	5,882,703	7,818,444	9,008,825	4,938,174	13,946,999	206,773	13,740,226	8,760,752
Marine, aviation and transport	2,162,622	245,527	390,154	2,017,996	1,367,762	3,385,758	-	3,385,758	3,085,246
Motor	22,730,156	13,203,629	15,425,231	20,508,554	23,656,384	44,164,939	(18,072)	44,183,011	38,184,224
Accident and health	2,530	57,096	(138)	59,764	890,195	949,959	-	949,959	2,047,093
Others	7,635,242	2,725,909	4,843,424	5,517,727	5,003,918	10,521,646	1,078,625	9,443,021	8,793,548
Total	43,475,116	22,114,864	28,477,115	37,112,866	35,856,434	72,969,300	1,267,326	71,701,974	60,870,863
Treaty - proportional & non proportioal	-	-	-	-	-	-	-		-
Grand total	43,475,116	22,114,864	28,477,115	37,112,866	35,856,434	72,969,300	1,267,326	71,701,974	60,870,863

\* Commission from reinsurers is arrived at after taking the impact of the opening and closing balances of unearned commission.

Note: The Company does not underwrite business outside Pakistan.

The annexed notes from 1 to 18 form an integral part of this condensed interim financial information.

Air Marshal Muhammad Jamshed Khan (Retd.) -Chairman Air Vice Marshal Syed Razi UI Hassan Nawab (Retd.) - Director Aamir Shahzad Mughal Director Sohel N. Kidwai Chief Executive Officer

Third Quarterly Report 2016

### SHAHEEN INSURANCE COMPANY LIMITED CONDENSED INTERIM STATEMENT OF INVESTMENT INCOME (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2016

	Quarte	er ended	Nine months	s period ended	
	30 September	30 September	30 September	30 September	
	2016	2015	2016	2015	
		Rı	ipees		
Income from trading investments - net					
Gain on sale of held for trading investments	-	-	-	-	
Dividend income	-	-	-	-	
	-	-	-	-	
Income from non-trading investments					
Held-to-maturity					
Return on other fixed income securities	2,301,527	1,808,745	6,912,506	8,891,894	
Return on PIBs	1,150,100	1,179,117	3,612,684	2,336,568	
	3,451,628	2,987,862	10,525,191	11,228,462	
Available for sale					
Dividend income	-	-	2,491,261	39,653	
Unrealized loss on revaluation of held-for-trading investments	120,212	85,151	(350,591)	(2,157,187)	
Investment related expenses	-	-		-	
Net investment income	3,571,840	3,073,013	12,665,861	9,110,928	

The annexed notes from 1 to 18 form an integral part of this condensed interim financial information.

Air Marshal Muhammad Jamshed Khan (Retd.) - Chairman Air Vice Marshal Syed Razi Ul Hassan Nawab (Retd.) - Director Aamir Shahzad Mughal Director

#### SHAHEEN INSURANCE COMPANY LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE Nine MONTHS PERIOD ENDED 30 SEPTEMBER 2016

#### 1. STATUS AND NATURE OF BUSINESS

Shaheen Insurance Company Limited ("the Company") was incorporated in March 1995 under the Companies Ordinance, 1984, as a Public Limited Company and obtained the certificate for commencement of business in July 1995. It was registered with the Controller of Insurance in November 1995 to carry out non-life insurance business comprising fire, marine, motor, aviation, engineering, transportation, health, etc. The shares of the Company are listed on Pakistan Stock Exchange.

Its registered office is located at 10th floor, Shaheen Commercial Complex, Karachi.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of Compliance

This condensed interim financial report (condensed interim financial information) of the Company for the six months period ended 30 Sep 2016 has been prepared in accordance with the requirements of International Accounting Standard (IAS) 34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984, the Insurance Ordinance, 2000 and the SEC (Insurance ) Rules, 2002. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984, the Insurance Ordinance, 1984, the Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002 have been followed.

2.2 This condensed interim financial information is unaudited but subject to limited review by the statutory auditors and is being submitted to the shareholders in accordance with the Section 245 to the Companies Ordinance, 1984. This condensed interim financial information does not include all the information and disclosures required in annual financial statements, and should therefore be read in conjunction with the annual financial statements of the Company for the year ended 31 December 2015.

#### 2.3 Basis of Presentation

This condensed interim financial information has been prepared under the historical cost convention, except that 'held to maturity' investments are stated at amortized cost, investment 'at fair value through profit or loss- held for trading investments' are stated at fair value and certain investments classified as available-for-sale are stated at lower of cost or market value.

This condensed interim financial information has been prepared following accrual basis of accounting except for cash flow information.

This condensed interim financial information has been prepared and presented in Pakistani rupees, which is the Company's functional and presentation currency.

#### 3. SIGNIFICANT ACCOUNTING POLICIES AND COMPUTATION METHODS

The accounting policies and the methods of computation applied in the preparation of this condensed interim financial information are the same as those applied in the preparation of financial statements of the Company for the year ended 31 December 2015.

#### 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of this condensed interim financial information in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

During preparation of this condensed interim financial information, the significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied in the preceding audited annual published financial statements of the Company for the year ended 31 December 2015.

#### 5. FINANCIAL AND INSURANCE RISK MANAGEMENT

The Company's financial risk management and insurance risk management objectives and policies are consistent with those disclosed in the financial statements of the Company for the year ended 31 December 2015.

#### 6. SHARE CAPITAL

#### 6.1 Authorized share capital

30 September 2016	31 December 2015	30 September 2016	31 December 2015
Number o	of shares	Rupe	es
		Un-audited	Audited
60,000,000	60,000,000 Ordinary shares of Rs. 10 each	600,000,000	600,000,000



#### 6.2 Issued, subscribed and paid - up share capital

30 September 2016 Number o	31 December 2015		30 September 2016 Rup	31 December 2015
Number	JI SHALES		Un-audited	Audited
8,000,000	8,000,000	Ordinary shares of Rs. 10 each, fully paid in cash	80,000,000	80,000,000
12,000,000	12,000,000	Ordinary shares of Rs. 10 each, issued as bonus shares	120,000,000	120,000,000
10,000,000	10,000,000	Ordinary shares of Rs. 10 each, issued as right shares fully paid in cash	100,000,000	100,000,000
15,000,000	15,000,000	Ordinary shares of Rs. 10 each, issued as right shares fully paid in cash	150,000,000	150,000,000
45,000,000	45,000,000	-	450,000,000	450,000,000
OTHER CREDIT	ORS AND ACCR	UALS		
Provincial service	es tax		39,293,869	27,824,699
Withholding tax p	ayable		2,510,396	2,418,411
Workers welfare	fund payable		905,441	612,453
Unearned rental	income		-	475,155
Payable to provid	lent fund		2,875,127	5,248,643
Others			2,012,968	2,679,148
			47,597,800	39,258,509

#### 8. CONTINGENCIES AND COMMITMENTS

#### 8.1 Contingencies

7.

- **8.1.1** Securities and Exchange Commission of Pakistan (SECP) has conducted the hearing on show cause notices issued under section 208 of the Companies Ordinance 1984 and section 39 read with section 156 and section 158 of the Insurance Ordinance 2000. Decisions in this regard are awaited.
- 8.1.2 The Company was served a show cause notice on April 27, 2016 under regulation 16(1)(a) of part B of Annexure II of the Securities and Exchange Commission (Insurance) Rules, 2002, and section 34 and section 46(1)(b) read with section 156 of Insurance Ordinance, 2000 for not recording the investment in FCEL shares at fair vlaue. Hearing in this regard was conducted and decision in this regard is awaited.
- 8.1.3 M/s. New Lal Enterprise (Pvt.) Ltd. and M/s. Zahid Enterprises (Pvt.) Ltd have filed 4 suits against the Company in the Insurance Tribunal, Karachi. 3 suits pertain to claim of damages on delayed claims settlement, while one suit relates to marine claim. Total amount involved is approximately Rs 28 Million. As the legal advisor of the Company is confident about favorable outcome of these suits, no provision has been made in the condensed interim financial information of the Company.
- **8.1.4** The income tax assessments of the Company have been finalized up to and including the assessment year 2014-15 (financial year ended December 31, 2014), unless amended.

However, assessments for tax years 2004, 2006 and 2007 had been amended by the taxation officer, against which the Company had preferred an appeal before the Commissioner Inland Revenue (Appeal) (CIR(A)). Subsequently, CIR(A) confirmed the order of taxation officer, against which the Company preferred to file an appeal before the Appellate Tribunal Inland Revenue (ATIR). ATIR decided the case in favour of the Company. Case was decided in favour of the Company in High Court as well, through the order dated September 5, 2013. However, taxation officer has filed civil petition against the order with the Supreme Court of Pakistan; the decision of which is pending. The demand raised was of Rs 2.045 million for the tax year 2004, Rs 8.22 million for the tax year 2006, and Rs 9.689 million for tax year 2007 against Apportionment of Expenditure. As it is expected that the matter will be decided in favour of the Company, no provision has been made in the condensed interim financial information of the Company.

#### 8.2 Commitments

There were no commitments as at 30 Sep 2016 (31 December 2015: Nil)



			30 September	31 December
9.	CASH AND BANK DEPOSITS	Note	2016	2015
			Rup	ees
			Un-audited	Audited
	Cash and other equivalents			
	- Cash in hand		50,516	2,681
	<ul> <li>Policy stamps and bond papers in hand</li> </ul>		2,606,523	2,658,272
			2,657,039	2,660,953
	Current and saving accounts			
	- Current accounts		288,732	1,908,778
	- Saving accounts	9.1	12,830,875	19,853,283
			13,119,607	21,762,061
	Deposits maturing within 12 months			
	Term deposit - local currency	9.2	150,912,869	150,000,000
			166,689,515	174,423,014

9.1 These carry profit rates ranging between 3% to 5.5% (2015: 5% to 7%) per annum.

**9.2** The rate of return on term deposits with various banks range from 5.25% to 6.30% per annum (2015: 5.93% to 9.80% per annum) payable on monthly basis & due on maturity. These term deposits have maturities upto 17 February 2017 (2015: upto 22 January 2016).

					30 June	31 December
10.	INVESTMENTS				2016	2015
					Rup	
10.1	Type of investments				Un-audited	Audited
	Held-to-maturity					
	Government Securities			10.2	54,798,657	55,760,802
	Term finance certificates - Listed			10.3	-	-
					54,798,657	55,760,802
	At fair value through profit or	loss - Held for trading			1,617,859	1,968,360
	Available-for-sale investments	; ;				
	First Capital Equities Limited			10.5	188,000,000	188,000,000
	Mutual Funds					
	Open-end funds				36,580,968	34,720,382
					280,997,484	280,449,544
10.2	<b>Government Securities</b>					
	Type of security	Maturity date	Profit	Face value	30 Sep	31 December
			(%)		2016	2015
					Rupees	
	Pakistan Investment Bonds	18 July 2018	11.50%	15,000,000	14,823,264	14,736,238
	Pakistan Investment Bonds	18 July 2018	11.50%	8,600,000	9,182,935	9,372,887
	Pakistan Investment Bonds	18 July 2017	11.50%	3,000,000	3,096,548	3,170,338
	Pakistan Investment Bonds	30 August 2018	12.00%	25,800,000	27,695,910	28,481,339
				• • •	54,798,657	55,760,802

**10.3** At 31 December 2012, the TFC was classified as non-performing as per the valuation report of debt securities by the Mutual Fund Association of Pakistan under SECP Circular 33 of 2012 dated 24 October 2012.

- 10.4 On 30 Sep 2016, the fair value of available-for-sale securities was Rupees 176.945 million (31 December 2015: Rupees 176.514 million). As per the Company's accounting policy and requirements of Insurance Ordinance, 2000, available-for-sale investments are stated at lower of cost or market value (market value being taken as lower if the reduction is other than temporary). However, International Accounting Standard (IAS) 39, 'Financial Instruments Recognition and Measurement' requires that these instruments should be measured at fair value. Accordingly, had these instruments been measured at fair value, the carrying value as at 30 Sep 2016 would have been lowered by Rupees 47.57 million (31 December 2015: lowered by Rupees 46.205 million).
- 10.5 On 29 November 2012, the Company through an agreement settled balance of 'reverse repo' and 'premium due but unpaid' amounting to Rs. 99.89 million (reverse repo and associated mark-up) and Rs. 88.859 million of FCSC Group and Pace (Pakistan) Limited respectively against 4.7 million shares of First Capital Equities Limited (a related party) at Rs. 40 per share against the market value of Rs. 69 per share as at that date. The agreement was subsequently amended on 07 March 2013 to make the clause of restriction on holding period and SWAP against property null and void.

The Company has filed a petition in Honorable Civil Court, Lahore on 4 April 2015 against the First Capital Equities Limited praying the recovery of Rupees 188 million. Regular hearings have been conducted during the period.

The Company has been served a show cause notice dated 02 May 2013 by the SECP stating that investment with FCEL is creating difficulty for the Company with respect to the liquidity and solvency. Further, it appears that the Company has not followed the requirements of section 208 of the Companies Ordinance,1984 and the Companies (Investment in Associated Companies or Associated Undertakings) Regulation, 2012. The SECP has conducted hearing on this matter. The decision of SECP is awaited.



#### 11. INVESTMENT PROPERTIES - at cost less accumulated depreciation

I. INVESTMENT PROPERTIES	- at cost less accum	ulated depreciation							
					30 Sep 2016 (L	Jn-audited)			
			Cost			Depreciation		Written down	Depreciation
		As at 1 January	Addition/	As at 30 Sep	As at 1 January	For the period	As at 30 Sep	value as at 30	rate %
	Note	2016	(Deletion)	2016	2016		2016	Sep 2016	
					Ruj	pees			
Shop premises	11.1	33,948,414	-	33,948,414	11,927,346	1,273,066	13,200,412	20,748,002	5
Office premises	11.1	2,848,320	-	2,848,320	2,504,147	106,812	2,610,959	237,361	5
		36,796,734	-	36,796,734	14,431,493	1,379,878	15,811,371	20,985,363	
					31 December 20	15 (Audited)			
			Cost			Depreciation		Written down	Depreciation
		As at 1 January 2015	Addition/ (Deletion)	As at 31 December 2015	As at 1 January 2015	For the year	As at 31 December 2015	value as at 31 December 2015	rate %
					Ru	pees			
Shop premises	11.1	33,948,414	-	33,948,414	10,229,925	1,697,421	11,927,346	22,021,068	5
Office premises		2,848,320	-	2,848,320	2,361,732	142,415	2,504,147	344,173	5
	11.1								
		36,796,734	-	36,796,734	12,591,657	1,839,836	14,431,493	22,365,241	

11.1 Valuation of the shops and office premises (leasehold properties) have been made under the market value basis by Maqsood Ahmed (Private) Limited and GIP Surveyors (Private) Limited. Market value of shop and office premises as of 31 December 2015 amounted to Rs. 80.596 million, and Rs. 13.4 million respectively.

12	PREMIUMS DUE BUT UNPAID - NET	Note	30 September 2016	31 December 2015
			Rup	ees
			Un-audited	Audited
	Considered good		204,624,652	87,575,473
	Considered doubtful		40,310,430	30,310,430
			244,935,082	117,885,903
	Provision for doubtful receivables	12.1	(40,310,430)	(30,310,430)
			204,624,652	87,575,473
12.1	Reconciliation of provision for doubtful balance	es		
	Opening provision		30,310,430	25,310,430
	Charged for the period / year		10,000,000	5,000,000
	Written off during the period / year		-	-
	Closing provision		40,310,430	30,310,430
12.2	Premiums due but unpaid from related parties	include:		
	Shaheen Airport Services (SAPS)		50,627,431	885,370
	Shaheen Foundation, PAF		5,093,430	255,288
	Shaheen Aero Traders		460,013	42,846
	Shaheen Knitwear		865,766	56,011
	Shaheen Complex		9,627,775	-
	Hawks Advertising and Communication		163,415	139,485
			66,837,830	1,379,000

## 13. ADDITIONS AND DELETIONS IN FIXED ASSETS

**13.1** Details of the cost of operating assets that have been acquired and disposed of during the six months period are as follows:

	30 Se	p 2016	30 Sep 2015			
	Additions	Disposals	Additions	Disposals		
	Rupees		Rupees			
	Un-audited					
Furniture, fixtures and office						
equipment	943,082	-	369,750	1,180,989		
Motor vehicles	2,415,500		-	1,535,000		
Motor vehicles Leased		2,447,500	8,853,000	2,076,000		
	3,358,582	2,447,500	9,222,750	4,791,989		

**13.2** Capital work in progress represents advance against the purchase of property from Pace Pakistan Limited (previously a related party) situated at First floor of Pace tower project, 27-H, Gulberg II, Lahore. The property has been valued under the market value basis by Maqsood Ahmed (Private) Limited, as of 31 December 2015 at Rs. 47.955 million {As of 03 April 2014 at Rs. 37.53 million}. No depreciation has been charged during the period (2015: Nil) as the property is not yet completed and available for use for the purpose intended by management.



#### 14. SEGMENT REPORTING

Class of business wise revenue and results have been disclosed in the profit and loss account prepared in accordance with the requirement of Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002. The following table presents information regarding segment assets, liabilities as at 30 Sep 2016 and 31 December 2015, unallocated capital expenditures and non-cash expenses during the current and last period:

	Fire & Property Damage		Marine, Aviation & Transport		Motor		Accident and Health		Others		Total	
	30 Sep 2016	31 December 2015	30 Sep 2016	31 December 2015	30 Sep 2016	31 December 2015	30 Sep 2016	31 December 2015	30 Sep 2016	31 December 2015	30 Sep 2016	31 December 2015
						Rupe	es					
SEGMENT ASSETS												
Segment assets	67,002,736	56,438,964	28,871,924	24,319,924	284,663,199	239,782,686	134,300,649	113,126,567	53,584,238	45,136,051	568,422,747	472,372,814
Unallocated corporate assets	S										307,241,025	308,531,352
Total assets											875,663,772	780,904,166
SEGMENT LIABILITIES												
Segment liabilities	51,617,815	47,072,202	22,242,459	20,283,725	219,299,887	199,987,709	103,463,030	94,351,779	41,280,423	37,645,151	437,903,615	373,362,123
Unallocated corporate liabilit	ies										52,524,925	41,273,954
Total liabilities											490,428,541	414,636,077
Capital expenditure	395,892	47,763	170,593	20,581	1,681,961	202,922	793,529	95,736	316,608	38,198	3,358,582	9,445,650
Depreciation /												
Amortization	760,386	1,431,865	327,655	617,000	3,230,523	6,083,321	1,524,121	2,870,037	608,105	1,145,109	6,450,790	5,678,244

#### 15. CAPITAL RISK MANAGEMENT

The Company's objective when managing capital is, to safeguard the Company's ability to continue as a going concern so that it can continue to provide returns to the shareholders and benefits to other stakeholders and to maintain a strong capital base to support the sustained development of its businesses. The Company manages its capital structure by monitoring return on net assets and makes adjustments to it in the light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividend paid to shareholders or issue new shares. The Securities and Exchange Commission of Pakistan (SECP) through its S.R.O No. 828(I)/2015 dated August 18, 2015 required the minimum paid up capital for Insurance Companies to be raised to Rs. 350 million by 30 June 2016. The Company is in compliance with the requirements as at 30 June 2016.

#### 16. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise major shareholders, key management personnel, employees' provident funds and Companies with common directors. The transactions and balances with related parties, other than those disclosed elsewhere, are summarized as follows:

Transactions:	Quarter ended30 September30 September20162015		Nine months period ended 30 September 30 September 2016 2015 Rupees		
Associated companies	Rupees		Ru	pees	
Associated companies					
Insurance premium					
Balance at beginning of the period	12,583,309	488,171	1,379,000	3,547,504	
Gross insurance premium written (including administrative surcharge, government levies and policies stamps)	61,751,078	52,468,394	72,955,387	57,208,949	
Received / Adjusted during the period	(7,496,557)	(52,425,537)	(7,496,557)	(60,225,425)	
Balance at end of the period	66,837,830	531,028	66,837,830	531,028	
	Quarte	r ended	Nine months period ended		
	30 September	30 September	30 September	30 September	
	2016	2015	2016	2015	
	Rup	Dees	Ru	pees	
Insurance claim expense					
Outstanding claims at beginning of the period	1,252,890	957,902	763,076	1,511,759	
Gross claim expense for the period	1,574,319	(219,657)	2,462,501	722,426	
Claim paid during the period	(678,007)	(33,558)	(1,076,375)	(1,529,498)	
Outstanding claims at end of the period	2,149,202	704,687	2,149,202	704,687	
Other transactions for the period associated companies					
- Rental expense	2,637,092	2,388,061	7,911,276	7,278,541	
Other balances with associated companies			30 September	31 December	
			2015	2015	
			Ru	pees	
Prepaid rent			-	10,179,094	
Security deposits			4,147,200	4,147,200	
Transactions for the preiod with other	Quarter ended		Nine months period ended		
related parties	30 September	30 September	30 September	30 September	
	2016	2015	2016	2015	
	Rup	Dees	Ru	pees	
Contribution to Provident Fund	86,094	123,505	289,068	325,978	
Remuneration of key management personnel	4,818,960	7,650,021	14,456,880	13,363,743	

Providend fund payable

16.1 Insurance and claim related transactions with related parties are carried in normal course of business.

16.2 Remuneration to the key management personnel are in accordance with the terms of their employment.

**16.3** Contribution to the provident fund is in accordance with the Company's staff services rules.

**16.4** Other transactions are at agreed terms.

#### 17 EARNINGS PER SHARE - BASIC AND DILUTED

	Quarte	r ended	Nine months period ended		
	30 September	30 September	30 September	30 September	
	2016	2015	2016	2015	
	Rupees		Rupees		
		Un-au	•		
Profit for the period	5,980,002	1,184,612	19,026,714	5,084,872	
Weighted eveness available of addisory	Number	of Shares	Number of Shares		
Weighted average number of ordinary shares of Rs. 10 each	45,000,000	45,000,000	45,000,000	45,000,000	
	Rup	ees	Rupees		
Earnings per share	0.13	0.03	0.42	0.11	

17.1 The company has not issued any instrument which would dilute its basic earnings per share when exercised.

#### 18. GENERAL

- 18.1 This condensed interim financial information was approved and authorized for issue in the board of directors meeting held on October 26, 2016
- **18.2** The figures have been rounded off to the nearest rupee.

Air Marshal Muhammad Jamshed Khan (Retd.) - Chairman Air Vice Marshal Syed Razi UI Hassan Nawab (Retd.) - Director

Aamir Shahzad Mughal Director