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COMPANY INFORMATION

BOARD OF DIRECTORS

Air Marshal (R) Muhammad Arif Pervaiz
Air Commodore (R) Mehmood Ahmad
Air Commodore (R.) Zafar Yasin
Air Commodore (R) Muhammad Masud Akhtar
Air Commodore (R) Shahid Jamil Hashmi
Group Captain (R) Ehsan-ur-Rauf Sheikh
Mr. Aamir Shahzad Mughal - ACA

CHIEF EXECUTIVE OFFICER

Mr. Sohel N. Kidwai

CFO & COMPANY SECRETARY

Mr. Nisar Ahmned Almani

AUDIT COMMITTEE

Mr. Aamir Shahzad Mughal - ACA - Chairman Air Commodore (R.) Mahmood Ahmad - Member Air Commodore (R.) Muhammad Masud Akhtar - Member

Human Resource & Remuneration Committe

Air Commodore (R.) Mahmood Ahmad - Chairman Air Commodore (R.) Muhammad Masud Akhtar - Member Air Commodore (R.) Shahid Jamil Hashmi - Member Mr. Sohel N. Kidwai (CEO) - Member

INVESTMENT COMMITTEE

Air Marshal (R) Muhammad Arif Pervaiz (MDSF) - Chairman Mr. Aamir Shahzad Mughal (Director Fin. SF) - Member Air Commodore Mahmood Ahmed (Dir. Admin. SF) - Member Mr. Sohel N. Kidwai - CEO - In attendance Mr. Nisar Ahmed Almani

VII. NISAF AIIIIEU AIIIIAIII

COMPANY INFORMATION

HEAD OF OPERATION

Mr. Aijaz Ali Khan

COUNTRY HEAD BUSINESS

Mr. Naveed Y. Butt

LEGAL ADVISOR

Surridge & Beecheno

AUDITORS

Riaz Ahmed & Company Chartered Accountants

COORDINATOR INTERNAL CONTROL

Hussain Bux Uner

ADMIN & HR

Khalid Bin Wasi

REGISTERED OFFICE

10th Floor, Shaheen Complex, M.R. Kayani Road, Karachi.

HEAD OFFICE

10th Floor, Shaheen Complex, M.R. Kayani Road, Karachi.

SHARE REGISTRAR

M/s. Corplink (Pvt) Ltd. Wings Arcade, 1-K, Commercial Model Town, Lahore.

OFFICES

Head Office

10th Floor, Shaheen Complex M. R. Kavani Road, Karachi - 74200 Tel. # 32630370-75, 322139850-51 Fax # 32626674 E-mail: sihife@cyber.net.pk

URL: www.shaheeninsurance.com UAN: (021) 111-765-111

Karachi

Branch Manager-Mr. M. Iftikhar Alam

10th Floor, Shaheen Complex M.R. Kayani Road, Karachi - 74200 Tel. # 32630370-75, 32213950-51, Fax # 32626674

E-mail:iftikhar.alam@shaheeninsurance.com

Direct # 32272595 UAN: (021-111-765-111

Lahore Zonal Office

Branch Head / GM Mr. Muhammad Saleem

Office # 4, 6th Floor, Shaheen Complex Opp. PTV Station 38, Abbott Road, Lahore.

Tel # 042-36376270, 36376274, 36376278, 36376279

Fax # 042-36376276

E-mail: lhr zone@shaheeninsurance.com

Islamabad

Branch Manager - Syed Kashif Raza

House No. 351, Street No. 15, Sector G-10/2 Islamabad Tel: 051-2105009, 2105010, 2105011 Fax: 051-2105012

Email: isb@shaheeninsurance.com

Multan

Branch Manager - Mr. Arshad Mehmood Khan

Shalimar Colony Near Madrasa Khair-ul-Muarif Bosan Road Multan. Tel # (061) 6750001-3 Fax # (061) 6750004 E-mail: mul@shaheeninsurance.com

Sialkot

Branch Manager - Mr. Zulfiqar Ali

104, First Floor, Kareem Plaza, Defence Road, Near Allama Igbal Town, Sialkot Tel. # (052) 3250982, 3550131 Fax # (052) 3257412

E-mail: sil@shaheeninsurance.com

Hyderabad

Branch Manager - Sved Kashif Ali

Upper 2nd Floor House # 75, Soldier Bazar Tel. # (021) 2720487 Fax # (022) 2720489

E-mail; hyd@shaheeninsurance.com

Lahore Corporate

Branch Manager / GM Mr. Sohaib Ansar Khan

Office # 6, 6th Floor, Shaheen Complex Opp. PTV Station 38, Abbott Road, Lahore Tel # 042-36370384, 36370741, 36370742

Fax # 042-36370385

E-mail: lhr corporate@shaheeninsurance.com

Faisalabad

Branch Manager / Mr. Gulshan Ali Ansari

2nd Floor, Sitara Towers, Bilal Chowk Civil Lines, Faisalabad, Tel. # (041) 2614112, 2621370, 2630644-5 Fax # (041) 2631514 E-mail: fsd@shaheeninsurance.com

Peshawar

Branch Manager - Mr. Aamir Shahzad

Upper Basement, State Life Building 34 - The Mall, Peshawar Cantt. Tel # (091) 5273122 Fax # (091) 5273106 E-mail: psw@shaheeninsurance.com

DIRECTORS' REPORT TO THE MEMBERS

The Directors are pleased to announce the results of your Company for the nine months ended on September 30, 2014.

The Results are summarized below:

	All Figures Rs. in '000'					
	September	September	% Age	December		
	2014	2013		2013		
Gross Premium Written	239,778	286,710	(16.37)	343.57		
Net Premium Revenue	173,656	256,030	(32.17)	331.13		
Net Claims	62,139	185,122	(66.43)	235.00		
Underwriting Results	16,204	(37,362)	143.37	(44.70)		
Investment Income	9,989	4,795	108.32	9.31		
Profit/(Loss) Before Tax	11,396	(85,215)	113.37	(102.79)		
Profit /(Loss) After Tax	13,891	(86,496)	116.06	(106.25)		
Earnings Per Share	0.31	(2.88)	110.76	(3.54)		

During the nine months ended September 30, 2014, performance of the company has turned around as profit after tax of the company rose to Rs 13.89 million as of September 30, 2014 from loss of Rs 86.50 million as of September 30, 2013. This was due to systematic guidelines by the Board to streamline the operations of the company. It's been a long time that the company has shown a profit of more than Rest 13.00 million. This is also due to sincere and concerted efforts of your board, management, producers and employees of the company. During the period, Rs 150.00 million has been injected through right shares issue, to improve liquidity and solvency of the company.

Political instability, continuing severe shortage of electricity and gas and deteriorating law and order situation in the country is putting pressure on already thin margins of the general insurance sector and your company was no exception to it, due to which gross premium was down by 16.37%.

Net claims of the company decreased to Rs 62.13 million during nine months period ending September 30, 2014 from Rs 185.122 million during the corresponding period. Positive improvements in all the areas enable the company to post underwriting profit of Rs 16.20 million during the period under review, against underwriting loss of Rs 37.362 million during the corresponding period of 2013.

Company also has started placing its surplus funds with large commercial banks at

competitive rates of return; thereby resulting in increase in investment income and more liquidity for the company. In addition, the company has also placed Rs 15.00 million in the long term government bonds, which in addition to increased investment income will strengthen the profile of its investment portfolio.

Election of Board of Directors:

Company successfully completed the process of election of directors during the period under review and the following has been elected unopposed.

- 1. Air Marshal (Retd.) Muhammad Arif Pervaiz
- 2. Air Commodore (Retd.) Mahmood Ahmad
- 3. Air Commodore (Retd.) Zafar Yasin
- 4. Air Commodore (Retd.) Shahid Jamil Hashmi
- 5. Air Commodore (Retd.) M. Masud Akhtar
- 6. Group Captain (Retd.) Ehsan -ur- Rauf Sheikh; and
- 7. Mr. Aamir Shahzad Mughal

Securities and Exchange of Pakistan has accorded its approval for the directorship of abovementioned individuals on the board of the company vide its letter dated September 16, 2014.

Further, Mr. Nisar Ahmed Almani has joined the company as Chief Financial Officer and Company Secretary during August 2014.

Prudent steps taken by the board and implementation of management tools to improve controls has started to yield results in the form of profits, and settlement of past losses. Despite, tough and challenging environment, our company is ready to take on the future challenges and is focused to continue improving its performance, in times to come.

Your Directors would like to place on record their appreciation to the field force, officer and staff of the Company for their dedicated contributions.

Your Directors would also like to thank the Securities and Exchange Commission of Pakistan, Pakistan Re-insurance Company Limited and all our re-insurers for their continued guidance and support.

Muhammad Arif Pervaiz Air Marshal (Retd.)

Chairman

October 29, 2014

CONDENSED INTERIM BALANCE SHEET AS AT SEPTEMBER 30, 2014

7.6 7.1 GE. 12.1132.11 GG, 2011	Note	Unaudited September 30, 2014	Audited December 31, 2013
SHARE CAPITAL AND RESERVES Authorized share capital	=	600,000,000	300,000,000
Issued, subscribed and paid-up capital General reserve Accumulated loss Shareholders' equity	6	450,000,000 20,000,000 (128,988,157) 341,011,843	300,000,000 20,000,000 (142,879,328) 177,120,672
LIABILITIES Underwriting provisions Provision for outstanding claims (including IBNR) Provision for uneamed premium Premium deficiency reserve Commission income unearned Total underwriting provisions		276,505,612 151,897,579 3,764,066 226,932 432,394,189	347,857,817 143,404,901 3,764,066 4,133,598 499,160,382
Creditors and Accruals Premium received in advance Amounts due to other insurers / reinsures Accrued expenses Agent balances Taxation - provisions less payments Current portion of liabilities against assets subject to finance lease Other creditors and accruals	7	3,755,478 44,844,688 6,605,606 10,491,286 433,515 322,537 50,448,453 116,901,563	10,100,690 76,120,706 11,269,789 36,737,482 4,359,565 603,672 48,010,400
Borrowings Liabilities against assets subject to finance lease		-	187,202,304 510,438
Other liabilities Divident payable-uncliamed Total liabilities	-	398,934 549,694,686	398,934 687,272,058
TOTAL EQUITY AND LIABILITIES	-	890,706,529	864,392,730
CONTIGENCIES AND COMMITMENTS	8		

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

CONDENSED INTERIM BALANCE SHEET AS AT SEPTEMBER 30. 2014

AS AT SEPTEMBER 30, 2014 ASSETS Cash and bank deposits		Unaudited September 30, 2014	Audited December 31, 2013
Cash and other equivalent		2,138,302	2,173,746
Current and other accounts		39,980,037	37,563,938
Deposits maturing within 12 months		195,000,000	31,793,955
	•	237,118,339	71,531,639
Loans - Secured and considered good		, ,	, ,
To Employees		56,814	771,068
Investments	9	238,543,020	229,970,516
Investment properties	10	58,993,622	60,373,499
Current Assets-Others			
Premiums due but unpaid - Net	11	140,118,506	219,085,622
Amounts due from other insurers/ reinsures		45,208,343	66,606,611
Accrued investment income		1,469,076	15,408
Reinsurance recoveries against outstanding daims		75,739,600	94,607,453
Deferred commission expense		18,492,817	23,298,473
Taxation - provisions for the period		2,608,813	- 00 040 054
Advances, deposits and prepayments		49,930,882	63,313,951
Other receivables		8,558,650	9,523,218
		342,126,688	476,450,736
Fixed assets Tangible	12		
Owned			
Furniture, fixture and office equipment		7,878,559	10,204,547
Motor vehicles		4,733,723	10,357,338
Capital work in progress		-	-
		12,612,282	20,561,885
Intangible			
Computer software		677,661	2,687,684
Leased			
Motor vehicles		578,104	2,045,703
TOTAL ASSETS	•	890,706,529	864,392,730

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

Chairman Director

Director

Condensed Interim Profit and Loss Account (Unaudited)

For the nine months period ended September 30, 2014

Three months period ended September 30, 2014
--

	Fire and Property Damage	Marine, Aviation and Transport	Motor	Accident and Health	Miscell.	2014 Aggregate	2013 Aggregate
				Rupees			
Revenue Account							
Net Premium Revenue	5,205,507	1,526,517	39,264,267	(2,918,976)	13,097,053	56,174,368	65,887,290
Net Claims	(12,237,863)	1,293,511	(10,118,278)	(1,961,007)	(3,258,045)	(26,281,682)	(37,414,199)
Management Expenses	(2,096,071)	(653,387)	(6,881,298)	(1,060,936)	(1,405,642)	(12,097,334)	(22,180,897)
Net Commission	(2,001,002)	(690,860)	(6,173,316)	(232,293)	(1,188,926)	(10,286,397)	(14,393,095)
Net Underwriting expenses	(4,097,073)	(1,344,247)	(13,054,614)	(1,293,229)	(2,594,568)	(22,383,731)	(36,573,992)
Underwriting results	(11,129,429)	1,475,781	16,091,375	(6,173,212)	7,244,440	7,508,955	(8,100,902)
Investment Income						5,559,427	1,615,368
Rental Income						375,000	200,982
Other Income						1,843,148	135,448
General and Administrative Expe	en ses					(15,097,484)	(16,472,447)
Profit for the period before Ta	xation				-	189,046	(22,621,551)
Provision for Taxation						(280,872)	(329,436)
Profit / (Loss) after Tax					-	(91,826)	(22,950,987)
Profit (Loss) for the three month	s period				<u>-</u>	(91,826)	(22,950,987)
Balance at end of the year					-	(91,826)	(22,950,987)
Earnings per share-basic and	diluted				-	(0.002)	(0.77)

Nine months period ended September 30, 2014

	Fire and Property Damage	Marine, Aviation and Transport	Motor	Accident and Health	Miscell.	2014 Aggregate	2013 Aggregate
				Rupees			
Revenue Account							
Net Premium Revenue	11,688,405	4,222,789	129,752,801	17,154,771	10,837,769	173,656,535	256,029,972
Net Claims	(18,637,860)	168,686	(32,624,556)	(2,309,121)	(8,736,321)	(62,139,172)	(184,396,892)
Management Expenses	(10,657,126)	(3,208,068)	(38,299,216)	(4,732,542)	(6,908,515)	(63,805,467)	(66,256,596)
Net Commission	(6,666,969)	(2,311,719)	(18,082,848)	(1,528,221)	(2,917,567)	(31,507,324)	(42,738,759)
Net Underwriting expenses	(17,324,095)	(5,519,787)	(56,382,064)	(6,260,763)	(9,826,082)	(95,312,791)	(108,995,355)
Underwriting results	(24,273,550)	(1,128,312)	40,746,181	8,584,887	(7,724,634)	16,204,572	(37,362,275)
Investment Income						9,989,215	4,795,255
Rental Income						1,473,036	1,278,384
Other Income						38,645,596	1,257,107
General and Administrative Exp	enses					(54,916,098)	(55,183,955)
Profit for the period before Ta	exation				•	11,396,321	(85,215,484)
Provision for Taxation							
Current						(971,160)	(1,280,150)
Prior						3,466,010	
Profit / (Loss) after Tax					•	13,891,171	(86,495,634)
Balance at commencement of the	he year				•	(142,879,328)	(36,626,704)
Profit (Loss) for the three month	,					13,891,171	(86,495,634)
Balance at end of the year	·				•	(128,988,157)	(123,122,338)
Farnings per share-basic and	diluted				•	0.31	(2.88)

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

Chairman

Director

Director

Chief Executive Officer

Third Quarterly Report 2014

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CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) For the nine months period ended September 30, 2014

	For the quarter ended		For the nine month period ended		
•	Sep 30,	Sep 30,	Sep 30,	Sep 30,	
	2014	2013	2014	2013	
		Rı	ıpees		
Net (Loss) / Profit for the period	(91,826)	(22,950,987)	13,891,171	(86,495,634)	
Other comprehensive income	•	-	-	-	
Total comprehensive (loss) / income					
for the period	(91,826)	(22,950,987)	13,891,171	(86,495,634)	

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

Chairman

Director

Director

Chief Executive Officer

Third Quarterly Report 2014

CONDENSED INTERIM STATEMENT OF CASH FLOW (UNAUDITED)

For the nine months period ended September 30, 2014

To the months period chaca copiemizer co, 201	September 30,2014	September 30, 2013
OPERATING ACTIVITIES	Rupee	S
a) Underwriting activities		
Premiums received	307,955,418	264,693,036
Reinsurance premiums paid	(58,308,811)	(54,864,095)
Claims paid	(184,267,265)	(164,849,067)
Reinsurance and other recoveries received	87,042,009	43,398,152
Commissions paid	(56,446,571)	(41,104,219)
Commissions received	84,514	7,513,693
Other Insumace recover	•	12,429,102
Net cash flows from underwriting activities	96,059,294	67,216,602
b) Other operating activities		
Income tax paid	(1,431,200)	(521,171)
Management and administrative expenses paid	(88,575,390)	(85,226,579)
Loans advanced - net	714,254	2,142,217
Net cash flows used in other operating activities	(89,292,336)	(83,605,533)
Total cash flows / (used in) all operating activities	6,766,958	(16,388,931)
INVESTING ACTIVITIES		
Profit / Return received	8,254,589	3,961,034
Rentals received	1,473,036	950,982
Payments for investments	(15,021,561)	-
Proceeds from disposal of investments	6,216,350	-
Fixed capital expenditure	(73,000)	(2,877,282)
Proceeds from disposal of fixed assets	8,761,900	271,198
Total cash flows from all investing activities	9,611,314	2,305,932
FINANCING ACTIVITIES		
Financial charges paid	-	-
Payments of finance lease liability	(791,572)	(919,709)
Issue of right shares	150,000,000	, , ,
Total cash flows / (used in) from all financing activities	149,208,428	(919,709)
Net cash flows from all activities	165,586,700	(15,002,708)
Exchange gain on cash and cash equivalents		
Cash and cash equivalents at the beginning of period	71,531,639	48,490,177
Cash and cash equivalents at end of the period	237,118,339	33,487,469

CONDENSED INTERIM STATEMENT OF CASH FLOW (UNAUDITED)

For the nine months period ended September 30, 2014

. or the mine mentile period ended coptember ou, zer	•	
	2014	2013
	Rupee	s
Reconciliation to profit and loss account		
Operating cash flows	6,766,958	(16,388,931)
Exchange gain on cash and cash equivalents	=	-
Depreciation on fixed assets	(8,444,385)	(9,514,012)
Depreciation on investment property	(1,379,827)	(1,379,878)
Gain on disposal of fixed assets	5,948,549	436,166
Taxes paid	(1,431,200)	521,171
Financial charges	(324,821)	-
Increase (decrease) in assets other than cash	(139,272,901)	108,809,606
(Increase) decrease in liabilities	137,577,372	(174,191,187)
Investment and other income	15,422,586	3,931,281
Provision for tax	(971,160)	1,280,150
Loss after taxation	13,891,171	(86,495,634)

Definition of cash

Cash comprises of cash in hand, policy stamps, cheques in hand, bank balances and other deposits which are readily convertible to cash and which are used in the cash management function on a day-to-day basis.

Cash for the purpose of the statement of cash flows consists of:

	2014	2013	
	Rupees		
Cash and other equivalents	•		
- Cash in hand	2,138,302	(6,192,186)	
- Policy stamps in hand	-	-	
	2,138,302	(6,192,186)	
Current and saving accounts			
-Current accounts	1,185,781	49,441,146	
-Saving accounts	38,794,256	(9,761,492)	
Deposits maturing within 12 months			
-Term Deposit-local currency	195,000,000	-	
	237,118,339	33,487,468	

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

Chairman Director

Director

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) For the nine months period ended September 30, 2014

		Revenue	ereserves	
	Paid-up	General	Accumulated	Total
	share capital	reserve	loss	
		Ru	pees	
Balance as at 31 December 2012	300,000,000	20,000,000	(36,626,704)	283,373,296
Changes in equity for the nine month period ended 30 September 2013				
Loss for the nine month period ended 30 September 2013	-	-	(86,495,634)	(86,495,634)
Other comprehensive income Total comprehensive loss for the period	-	-	(86,495,634)	(86,495,634)
Balance as at 30 September 2013	300,000,000	20,000,000	(123,122,338)	196,877,662
Changes in equity for the three month period ended 31 December 2013				
Loss for the three month period ended 31 December 2013 Other comprehensive income Total comprehensive loss for the period			(19,756,990) - (19,756,990)	(19,756,990) - (19,756,990)
Total completiensive loss for the period			(19,750,990)	(19,750,990)
Balance as at 31 December 2013	300,000,000	20,000,000	(142,879,328)	177,120,672
Changes in equity for the nine month period ended 30 Sep 2014				
Issue of right shares during the period	150,000,000	-	-	150,000,000
Profit for the nine month period ended 30 September 2014	-	-	13,891,171	13,891,171
Other comprehensive income	-	-	-	-
Total comprehensive profit for the period	-	-	13,891,171	13,891,171
Balance as at 30,September2014	450,000,000	20,000,000	(128,988,157)	341,011,843

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

Chairman

Director

Director

For the period ended September 30, 2014 Business underwritten inside Pakistan

					ror the Quarter ended September 30th 2014	september som	4107			
						Pre paid reinsurance	nsurance		2014	2013
Class	Premium	Unearned pre	Inearned premium reserve	Premium	Reinsurance	premium ceded	ceded	Reinsurance	Net	Net
	written	Opening	Closing	earned	ceded	Opening	Closing	exbense	premium	premium
	æ	ع	c	o=a+h-c	a	4	5	h=e+f-a	revenue i=d-h	revenue
	l	2	,	ı	Runees	. !	0	B		
Direct and facultative					<u> </u>	}				
Fire and property damage	18,326,046	22,565,345	27,974,294	12,917,097	4,452,353	12,759,532	9,500,295	7,711,590	5,205,507	5,159,426
Marine, aviation and transport	3,964,127	1,521,930	1,459,541	4,026,517	2,500,000	1,250,000	1,250,000	2,500,000	1,526,517	1,463,742
Motor	48,006,592	80,964,513	86,564,921	42,406,184	2,405,000	4,796,251	4,806,563	3,141,917	39,264,267	52,292,311
Accident and health	(1,157,106)	19,224,031	11,528,878	6,538,047		9,457,023	•	9,457,023	(2,918,976)	9,310,779
Others	22,134,204	10,898,047	24,369,946	8,662,305	10,707,503		15,142,251	(4,434,748)	13,097,053	(2,338,968)
Total	91,273,863	135,173,866	151,897,580	74.550.149	20.064.856	28.262.805	30,699,109	18.375.781	56.174.368	65.887.290

Business underwritten inside Pakistan

				Nine	Nine month penod ended September 30, 2014	ed September 30	, 2014			
					Pre	Prepaid reinsurance	8		2014	2013
Class	Premium	Unearned pre-	nium reserve	Premium	Reinsurance	premium ceded		Reinsurance	Net	Net
	written	Opening	Opening Closing	earned	ceded	ceded Opening	Closing	expense	premium	premium
									revenue	revenue
	В	q	ပ	d=a+b-c	Ð	-	6	h=e+f-g	i=d-h	
					Rup	Rupees				!
Direct and facultative										
Fire and property damage	37,939,118	28,665,697	27,974,294	38,630,521	13,825,568	22,616,843	9,500,295	26,942,116	11,688,405	25,884,017
Marine, aviation and transport	10,845,194	2,243,122	1,459,541	11,628,776	7,500,000	1,155,987	1,250,000	7,405,987	4,222,789	987,123
Motor	136,181,946	ω	86, 564, 921	138,829,053	7,215,000	4,755,000	4,806,563	9,076,251	129,752,802	160,495,686
Accident and health	21,748,793		11,528,878	17,154,771			•	•	17,154,771	61,243,325
Others	33,063,106	16,349,197	24,369,946	25,042,357	17,977,678	11,369,162	15,142,251	14,204,589	10,837,769	7,419,821
Total	239,778,157	143,404,901	151,897,580	231,285,477	46,518,246	39,896,992	30,699,109	57,628,943	173,656,535	256,029,972

Note: The Company does not underwrite business outside Pakistan. The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

Chairman

Director

Chief Executive Officer

Third Quarterly Report 2014

CONDENSED INTERIM STATEMENT OF CLAIM (UNAUDITED) For the period ended September 30, 2014

Business underwritten inside Pakistan

Quarter ended Sepeptember 30, 2014

					Reinsurance	Reinsurance and other	e and other	Reinsurance	2014	2013
					and other	recoveries in respect of	nrespect of	and other	Net	Net
Class	Claims	Outstandi	ng claims	Claims	recoveries	outstandin	ng claims	recoveries	claims	claims
	paid	Opening Closing	Closing	expense	received	Opening Closing	Closing	revenue	e x be us e	exbense
	æ	۵	ပ	d=a+c-b	Ð	-	6	h=e+g-f	q-p=i	
					Rupe	Se				
Direct and facultative										
Fire and property damage	6,062,143	115,224,656	120,551,032	11,388,519	1,085,340	70,342,012	68,407,328	(849,344)	12,237,863	6,750,236
Marine, aviation and transport	173,732	9,563,853	9,390,121	0	7,500	2,647,706	3,933,717	1,293,511	(1,293,511)	(965,547
Motor	33,561,851	116,793,337	97,729,114	14,497,628	6,019,350	1,640,000		4,379,350	10,118,278	10,432,237
Accident and health	2,278,158	42,562,541	42,245,390	1,961,007					1,961,007	10,875,973
Others	8,181,692		6,589,955	(1,679,128)	4,114,533	12,450,261	3,398,555	(4,937,173)	3,258,045	11,046,066
	50,257,576	300,595,162	276,505,612	26,168,026	11,226,723	87,079,979	75,739,600	(113,656)	26,281,682	38,138,965

Business underwritten inside Pakistan

Nine month period ended September 30, 2014

Class.	Claims	Outstand	ing claims		Reinsurance and other	Reinsuranc recoveries in	Reinsurance and other recoveries in respect of outstanding claims	Reinsurance and other	2014 Net claims	2013 Net
	paid	Opening b	Opening Closing b c	expense d=a+c-b		Opening f	Opening Closing f g	revenue h=e+g-f	expense i=d-h	esuedxe
					Rupe	Rupees	ij			
Direct and facultative										
Fire and property damage	29,143,241	127,419,045	120,551,032	22,275,228		70,342,012	68,407,328	3,637,368	18,637,860	22,402,132
Marine, aviation and transport	2,780,454	11,892,559	9,390,121	278,016	(839,309)	2,647,706	3,933,717	446,702	(168,686)	4,182,412
Motor	91,683,547	131,469,840	97,729,114	57,942,821		1,640,000		25,318,265	32,624,556	82,667,515
Accident and health	11,251,353	51,187,622	42,245,390	2,309,121					2,309,121	59,559,020
Others	49,408,670	25,888,751	6,589,955	30,109,874		12,450,261	3,398,555	21,373,553	8,736,321	16,310,579
Total	184,267,265	347,857,817	276,505,612	112,915,060	62,116,267	87,079,979	75,739,600	50,775,888	62,139,172	185,121,658

Note: The Company does not underwrite business outside Pakistan. The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

Director

Chief Executive Officer

Chairman

Third Quarterly Report 2014

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CONDENSED INTERIM STATEMENT OF EXPENSES (UNAUDITED) For the period ended September 30, 2014

Bus iness underwritten inside Pakistan

				Quarteren	Quarter ended Sepeptember 30, 2014	r 30, 2014			
Class	Commissions			Net	Other		*Commission	2014	2013
	paid or	Deferred C	Deferred Commission	Commission	Management	Unde rw riting	from	Net	Net
	payable	O pe nin g	Closing	exbense	expenses (Note 21)	e x be us e	reinsurers	un der writin g ex penses	un derwritin g expenses
	æ	q	ပ	d=a+b-c	e e	f=d+e	ວ	h=f-g	
					Rupees				1
Direct and facultative									
Fire and property damage	2,766,903	3,771,856	4,071,542	2,467,218	2,096,071	4,563,289	466,216	4,097,073	6,014,263
Marine, aviation and transport	606,554	365,818	281,511	098'069	653,387	1,344,247		1,344,247	2,010,531
Motor	4,676,771	11,638,601	10,142,056	6,173,316	6,881,298	13,054,613		13,054,613	21,212,864
Accident and health		381,643	149,350	232,293	1,060,936	1,293,229		1,293,229	4,066,058
Miscellaneous	2,728,373	2,508,343	3,848,358	1,388,358	1,405,642	2,794,000	199,432	2,594,568	3,270,276
Total	10,778,601	18,666,260	18,492,816	10,952,045	12,097,334	23,049,379	665,648	22,383,731	36,573,992
Treaty									i
Grand total	10,778,601	18,666,260	18,492,816	10,952,045	12,097,334	23,049,379	665,648	22,383,731	36,573,992
Bus iness underwritten inside Pakistan	akistan					;			
				Nine month pe	Nin e month period ended September 30, 2014	mber 30, 2014			
Class	Commissions			Net	Other		*Commission	Net	Net
	paid or	Deferred C	Deferred Commission	Commission	Management	Unde rwriting	from	underwriting	un derwritin g
	payable	O pe nin g	Closing	exbense	expenses (Note 21)	e su ed xe	reinsurers	se su ed xe	expenses
	æ	a	ပ	d=a+b-c	e Rines s	f=d+e	б	h=f-g	
Direct and facultative					2				
Fire and property damage	5,689,266	7,662,505	4,071,542	9,280,229	10,657,126	19,937,355	2,613,260	17,324,095	19,351,066
Marine, aviation and transport	2,274,454	502,856	281,511	2,495,799	3,208,068	5,703,866	184,080	5,519,786	4,627,750
Motor	16,201,932	12,022,972	10,142,056	18,082,848	38,299,216	56,382,064	,	56,382,064	56,627,799
Accident and health	631,130	1,046,441	149,350	1,528,221	4,732,542	6,260,763	,	6,260,763	19,144,916
Miscellaneous	5,403,592	2,063,699	3.848,358	3,618,934	6,908,515	10,527,449	701,367	9,826,082	9,243,825
Total	30,200,374	23,298,473	18,492,816	35,006,031	63,805,467	98,811,498	3,498,707	95,312,791	108,995,356
Treaty	•			•				•	
Grand total	30.200.374	23.298.473	18.492.816	35.006.031	63.805.467	98,811,498	3.498.707	95.312.791	108.995.356

Grand total 30,200,374 23,298,473 18,492,816 35,006,031 63,805,467 98,811,498 * Commission from reinsurers is arrived at affer taking the impact of the opening and closing balances of unearned commission.

Note: The Company does not underwrite business outside Pakistan. The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

Chairman

Director

Director

CONDENSED INTERIM STATEMENT OF INVESTMENT INCOME (UN-AUDITED)

For the quarter and nine months period ended Sep 30, 2014

	For the end	-	For the nin period e	
	Sep 30,	Sep 30,	Sep 30,	Sep 30,
	2014	2013	2014	2013
			Rupe es	
Income from trading investments - net	1,052,893	-	2,161,510	
Dividend income	298,752	1,114,614	298,752	1,646,015
	1,351,645	1,114,614	2,460,262	1,646,015
Income from non-trading investments				
Held to maturity				
Return on other fixed income securities and				
bank deposits	4,780,831	228,349	8,715,994	1,028,159
Return on PIBs	456,258		765,615	
Available for sale				
Dividend income	-	-	-	-
	5,237,089	228,349	9,481,609	1,028,159
(Loss)/Gain sale of non-trading investments				
(available-for-sale)	-	-	-	-
Unrealized (loss) / gain on revaluation of held for				
trading investments	(1,025,057)	1,407,482	(1,939,671)	3,500,959
Investment related expenses	(4,250)	(459,960)	(12,985)	(1,379,878)
Net investment income	5,559,427	2,290,485	9,989,215	4,795,255

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

Chairman

Director

Director

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2014

1. STATUS AND NATURE OF BUSINESS

Shaheen Insurance Company Limited ("the Company") was incorporated in March 1995 under the Companies Ordinance, 1984, as a Public Company and obtained the certificate for commencement of business in July 1995. It was registered with the Controller of Insurance in November 1995 to carry out non-life insurance business comprising fire, marine, motor, aviation, engineering, transportation, health, etc. The shares of the company are listed on Karachi, Lahore and Islamabad Stock Exchanges.

Its registered office is located at 10th floor, Shaheen Commercial Complex, Karachi.

2. BASIS OF PREPARATION

2.1 Statement of Compliance

This condensed interim financial report (condensed interim financial information) of the Company for the nine months period ended 30 September 2014 has been prepared in accordance with the requirements of International Accounting Standard (IAS) 34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984, the Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984, the Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002 have been followed.

The Securities and Exchange Commission of Pakistan ("SECP") has allowed insurance companies to defer the application of International Accounting Standard (IAS) 39 "Financial Instruments: Recognition and Measurement" in respect of "Investment available -for- sale" until suitable amendments have been made in the law. Accordingly the requirements of IAS -39, to the extend allowed by the SECP, have not been considered in the preparation in this condensed interim financial information.

This condensed interim financial information does not include all the information and disclosures required for annual financial statements, and this condensed interim financial should be read in conjunction with the annual financial statements of the Company for the year ended December 31, 2013

2.2 Basis of Presentation

This condensed interim financial information has been prepared under the historical cost convention, except that 'held to maturity' investments are stated at amortised cost and investment 'at fair value through profit or loss-held for trading investments' are stated at fair value.

This condensed interim financial information has been prepared following accrual basis of accounting except for cash flow information.

This condensed interim financial information has been prepared and presented in Pakistani rupees, which is the Company's functional and presentation currency.

3. SIGNIFICANT ACCOUNTING POLICIES AND COMPUTATION METHODS

The accounting policies and the methods of computation applied in the preparation of this condensed interim financial information are the same as those applied in the preparation of financial statements of the Company for the year ended 31 December 2013.

4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of this condensed interim financial information in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

During preparation of this condensed interim financial information, the significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied in the preceding audited annual published financial statements of the Company for the year ended 31 December 2013.

5. FINANCIAL AND INSURANCE RISK MANAGEMENT

The insurance risk management objectives and policies are consistent with those disclosed in the financial statements of the Company for the year ended 31 December 2013.

6. ISSUED, SUBSCRIBED AND PAID-UP SHARE CAPITAL

6.1	Authorized share	e capital		
	30 September	31 December	30 September	31 December
	2014	2013	2014	2013
	Number (of shares	Rup	ees
	60,000,000	30,000,000 Ordinary shares of Rs. 10 each	600,000,000	300,000,000
6.2	Issued, subscrib	ed and paid-up share capital		
	30 Santambar	31 December	30 Sentember	31 December

30 September 2014	2013		30 September 2014	2013
Number	of shares		Rup	ees
8,000,000	8,000,000	Ordinary shares of Rs. 10 each fully paid in cash	80,000,000	80,000,000
12,000,000	12,000,000	Ordinary shares of Rs. 10 each issued as fully paid bonus shares		120,000,000
10,000,000	10,000,000	Ordinary shares of Rs. 10 each issued as right shares	100,000,000	100,000,000
15,000,000	-	Ordinary shares of Rs. 10 each issued as right shares during the period 2014 (Refer note 6.2.1)	150,000,000	
45,000,000	30,000,000		450,000,000	300,000,000

^{6.2.1} During the year 2013, the Board of Directors in its meeting held on 10 December 2013 resolved to issue 15,000,000 right shares at Rs. 10 per share which has been fully subscribed by the shareholders and underwriters and the Company has issued the shares during the period accordingly.

		30 September 2014	31 December 2013
7.	OTHER CREDITORS AND ACCRUALS	Rup	ees
	Federal excise duty payable	38,444,263	33,015,941
	Withholding tax payable	2,142,814	2,634,856
	Workers welfare fund payable	215,074	215,074
	Unearned rental income	32,588	380,624
	Payable to provident fund	5,128,467	5,433,745
	Others	4,485,247	6,330,160
		50,448,453	48,010,400

8. CONTINGENCIES AND COMMITMENTS

8.1 CONTINGENCIES

8.1.1 The Company has filed an appeal before the Appellate Bench of Securities and Exchange Commission of Pakistan in relation to order dated 17 December 2012 by the SECP with regards to non compliance of the minimum solvency requirements as at 31 December 2011.

The SECP order explains that the Company was in default of the minimum solvency requirements by Rs. 49.328 million as on 31 December 2011. On request of legal counsel of the Company, the SECP instructed the Company to provide revised solvency statement as at 30 September 2012. However, the new solvency statement showed a shortfall of Rs. 82.6 million as at 31 December 2013.

Taking into consideration the new solvency statement, SECP imposed a fine of Rs. 0.3 million on the Company and Rs. 0.1 million each on the directors of the Company. The Company has filed an appeal before the Appellate Bench of the SECP against the order. SECP dismissed the appeal and withheld the Impunged Order dated 17 December 2012.

During the period the Company paid off penalty amounting to Rupees. 0.3 million to the Commission.

8.1.2 On April 05, 2012 LTU sent a recovery notice under section 122 for Rs. 4,435,078/-. Finally hearing was held by Additional Commissioner- LTU who issued order u/s 124/122 (5A) of ITO, 2001 dated Sep 30, 2014. He adjusted the prior amount of Rs. 3.398 million and revised the additional income at Rs. 6,591,031/- and assessed balance payable at Rs. 1.545 million only. However, the management and tax advisor of the Company are confident for adjusting the tax demand with the Tax Year 2011 refund.

For the Tax Year 2011 Commissioner Inland Revenue (Appeals) vide letter dated 18-11-2013 issued directions to the concerned assessing officer to examine the issues and allow relief. Additional Commissioner- Audit revised the computation of income and gave Order vide D.C. No. 12/54 dated 30-06-2014 under section 124/122(5A) of ITO, 2001 for balance refundable of Rs. 2,108,754/- against the taxable demand of Rs. 38,810,177/-. The management is hopeful to adjust the above refund towards other year payables/ Demand.

SICL received Notice under sub-section (5A) read with (9) of Section 122 of the ITO, 2001 for the tax year 2008 vide letter no. ACIL-B/ZONE-III/Audit/2014 dated 16-05-2014 for re-assessment. After hearing Additional Commissioner issued Order under section 122(5A) of the ITO, 2001 vide D.C. # 42/55 dated 28-06-2014 for tax payable of Rs. 2,066,786/-. The Company has filed appeal against this Order with Commissioner Appeals. No provision has been made in the tax year as management is hopeful for favourable outcome.

8.1.3 A claim was raised by General Trading Establishment in 2011 amounting to Rs. 60.65 million, which was rejected by the surveyor. The aggrieved party filed a suit against the Company in the High court of Sindh. The legal advisor of the Company is of the view that the Company is likely to be successful in respect of this suit. Therefore, no provision has been made in the condensed interim financial information.

8.2 COMMITMENTS

There were no commitments as at 30 September 2014 (31 December 2013: Nil)

9. INVESTMENTS

9.1	Type of investments		30 June 2014 Rupo	31 December 2013 ees
	Held-to-maturity			
	Government Securities	9.1.1	14,582,040	-
	Certificate of Investments		<u> </u>	-
			14,582,040	-
	At fair value through profit or loss - Held fo	r trading	3,898,254	9,907,790
	Available-for-sale investments			
	First Capital Equities Limited		188,000,000	188,000,000
	Mutual Funds			
	Open-end funds		32,062,726	32,062,726
			238,543,020	229,970,516
9.1.1	Government Securities			
	Pakistan Investment Bonds (PIBs)		14,582,040	-
			14,582,040	-

The Company purchased 5 years' Pakistan Investment Bonds on 21 April 2014 at a purchase price of Rs. 14,582,040 maturing on 18 July 2018.

9.2 Market value of quoted available-for-sale securities is Rs. 206.756 million (31 December 2013: Rs. 293.994 million).

- Had the Company followed International Accounting Standard (IAS) 39 "Financial Instruments: Recognition and Measurement" in respect of recognition of gain / (loss) on measurement of available for sale securities directly into equity, the investments of the Company would have been lower by Rs. 13.461 million (2013: higher by Rs. 41.84 million) and the net equity would have decreased by the same amount. 9.3
- Rs. 40 per share against the market value of Rs. 69 per share as at that date. The agreement was subsequently amended on 07 March 2013 to make the clause of "restriction on On 29 November 2012, the Company through an agreement settled balance of reverse repo' and 'premium due but unpaid' amounting to Rs. 99.89 million (reverse repo and associated mark-up) and Rs. 88.859 million of FCSC Group and Pace (Pakistan) Limited respectively against 4.7 million shares of First Capital Equities Limited (a related party) at holding period" and "SWAP against property" null and void.

iquidity and solvency. Further, it appears that the Company has not followed the requirements of section 208 of the Companies Ordinance, 1984 and the Companies The Company has been served a show cause notice dated 02 May 2013 by the SECP stating that investment with FCEL is creating difficulty for the Company with respect to the in Associated Companies or Associated Undertakings) Regulation, 2012. The next date of hearing is shedule on 18, November 2014

10. INVESTMENT PROPERTIES - at cost less depreciation

		:		308	30 Sep 2014			
		Cost			Depreciation			Depreciation
	As at 1 January	Addition/	As at 30 Sep	As at 1	For the nine	For the nine As at 30 Sep	Written down value as	rate %
	2014	(Deletion)	2014	January 2014 months	months	2014	at 30 Sep 2014	
Shop premises	33.948.414	•	33,948,414	8.894.587	1.273,066	10,167,653	23,780,761	2
Office premises	2,848,320	•	2,848,320	2,278,656	106,811	2,385,467	462,853	.c
Advance against purchase of investment property	34,750,008	•	34,750,008			•	34,750,008	
	71,546,742		71,546,742	11,173,243	11,173,243 1,379,877 12,553,120	12,553,120	58,993,622	
				31 Dece	31 Decemeber 2013			
		Cost			Depreciation			Depreciation
	As at 1 January 2013	Addition/ (Deletion)	As at 31 December	As at 1 January 2013	For the year	As at 31 December	Written down value as at 31 December 2013	rate %
Shop premises	33,948,414	•	33,948,414	7,197,166	1,697,421	8,894,587	25,053,827	נט נ
Office premises Advance against purchase of	2,848,320		2,848,320	2,136,240	142,410	2,278,656	509,004	ი
investment property	ı	34,750,008	34,750,008		٠	•	34,750,008	
	36.796.734	34.750.008	71.546.742	9.333.406	9.333.406 1.839.837 11.173.243	11.173.243	60.373.499	

9.4

- 10.1 Shops and office premises (leasehold properties) have been valued under the market value basis by Maqsood Ahmed (Private) Limited and GIP Surveyors (Private) Limited. Market value of shop and office premises based on the valuations done by aforestated valuers as of 30 January 2014 and 31 January 2014 amounted to Rs. 100.6 million and 13.4 million respectively (2013: 28 March 2013 and 25 March 2013 amounted to Rs. 99.726 million and 13 million respectively).
- 10.2 Advance is given against the purchase of property from Pace Pakistan Limited (previously a related party), situated at First Floor of Pace Tower Project, 27-H, Gulberg II, Lahore measuring 3,475 square feet. The property was valued by Maqsood Ahmed (Private) Limited as of 03 April 2014 amounting to Rupees 37.53 million {2013: 10 April 2013 amounted to Rupees 36.83 million by Masud Associates (Private) Limited}. Pace Pakistan Limited (Builder) has confirmed in writing that the said property stands in the name of the Company. The management is hopeful that the property's construction will be completed by the next year and its title along with possession will be transferred accordingly to the Company.

11.	PREMIUMS DUE BUT UNPAID - unsecured	30 September 2014 Rup	31 December 2013 pees
	Considered good	140,118,506	219,085,622
	Considered doubtful	13,742,644	13,742,644
		153,861,150	232,828,266
	Provision against doubtful debts	(13,742,644)	(13,742,644)
		140,118,506	219,085,622
11.1	Premium due but unpaid from related parties		
	Shaheen Air Port Services (SAPS)	8,610,115	2,597,427
	Shaheen Foundation, PAF	(347,454)	916,035
	Shaheen Knitwear	134,207	17,098
	Shaheen Complex	18,900	97,541
	Hawk Advertising	1,863	52,483
		8,417,631	3,680,584

12. ADDITIONS AND DELETIONS IN FIXED ASSETS

Details of the cost of operating assets that have been acquired and disposed of during the nine month period are as follows:

	30 Septe	ember 2014	30 Septer	mber 2013	
	Additions	Disposals	Additions	Disposals	
	Rupe	es	Rup	ees	
Furniture, fixtures and office					
equipment	73,000	2,213,680	2,743,782	108,898	
Motor vehicles	-	12,593,000	133,500	162,300	
	73,000	14,806,680	2,877,282	271,198	

13. SEGMENT REPORTING
Class of business wi
Ordinance. 2000 and

Class of business wise revenue and results have been disclosed in the profit and loss account prepared in accordance with the requirement of Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002. The following table presents information regarding segment assets, liabilities as at September 30, 2014 and December 31, 2013, unallocated capital expenditures and non-cash expenses during the current and last Period::

	Fire & Property	erty Damage	Marine, Aviation & Transport	viation & port	Mc	Motor	Accident and Health	nd Health	Miscellaneous	aneous	Total	lei.
	30 September 2014	31 December 2013	30 September 2014	31 December 2013	30 September 2014	31 December 2013	30 September 2014	30 30 September 31 December 30 September 31 December September 2014 2013 2014 2013 2014	30 September 2014	31 December 2013	30 September 31 December 2014 2013	31 December 2013
SEGMENT ASSETS							rupees					
Segment assets	68,910,952	46,662,640	46,662,640 29,694,187	4,607,718	4,607,718 292,770,312 358,196,231	358,196,231	138,125,487	138,125,487 117,120,467 55,110,300	55,110,300	37,938,442	584,611,237	564,525,498
Unallocated corporate assets	assets										306,095,292	299,867,232
Total assets										1 11	890,706,529	864,392,730
SEGMENT LIABILITIES	g											
Segment liabilities	58,750,441	54,152,272	54, 152,272 25,315,955	5,347,284	5,347,284 249,603,070 415,688,859	415,688,859	117,759,705	117,759,705 135,918,999	46,984,614	44,027,788	498,413,785	655,135,202
Unallocated corporate liabilities	labilities										51,280,902	32,136,856
Total liabilities										. 11	549,694,687	687,272,058
Capital expenditure	8,605	258,300	3,708	25,506	36,558	1,982,786	17,248	648,317	6,882	210,008	73,000	3,124,917
Depreciation / Amortisation	1,158,027	1,289,637	499,002	127,346	127,346 4,919,915	9,899,632	2,321,156	3,236,911	926,112	1,048,521	9,824,212	15,602,047

14. CAPITAL RISK MANAGEMENT

The Company's objective when managing capital is, to safeguard the Company's ability to continue as a going concern so that it can continue to provide returns to the shareholders and benefits to other stakeholders and to maintain a strong capital base to support the sustained development of its businesses. The Company manages its capital structure by monitoring return on net assets and makes adjustments to it in the light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividend paid to shareholders or issue new shares. The Company has issued right shares of Rs.150 milion at Par value of Rs 10/- each during the period to strengthen its capital base. Minimum capital requirement for non-life insurers is Rupees 300 million, which the Company duly complied.

The Company was not compliant of the minimum solvency requirements as at 31 December 2011, 2012 & 2013 under section 36 of the Insurance ordinance, 2000. The management is taking all necessary steps to ensure compliance with the solvency requirements. The management and directors are confident that the right issue of Rs. 150 million and the profitability coupled with positive future outlook and change of management will drive the Company out of liquidity and solvency issues going forward.

15. TRANSACTIONS WITH RELATED PARTIES

The Company has related party relationship with its employees' provident fund, key management personnel, entities with substantial holdings in the Company and Companies with common directors.

Transactions with related parties during the period and balances with them as at the period end are as follows:

Transactions and balances with associated companies 30 September 30 September 30 September 30 September 2014 2013 2014 2013 Insurance premium Balance at beginning of the period Gross insurance premium written (including administrative surcharge, government levies and policies stamps) 46,407,392 13,981,590 56,962,109 29,478,422 Received / Adjusted during the period 8,417,631 12,832,605 8,417,631 12,832,605 Balance at end of the period 30 September 30 September 30 September 30 September Custanding claims at beginning of the period 2,182,505 929,331 1,880,081 581,023 Gross claim expense for the period (993,288) 529,392 (144,770) (117,239) Claim paid during the period (430,847) (2,000) (976,941) 992,939 Outstanding claims at end of the period 758,370 1,456,723 758,370 1,456,723	_	Quarter ended		Nine month period ended	
Insurance premium	Transactions and balances	30 September	30 September	30 September	30 September
Balance at beginning of the period 133,328 8,245,547 3,680,584 5,485,121	with associated companies	2014	2013	2014	2013
Balance at beginning of the period Gross insurance premium written (including administrative surcharge, government levies and policies stamps) Received / Adjusted during the period Balance at end of the period Six month period ended 30 September 2014 2013 Six month period ended 2014 2013 September 2014 2013 Constanding claims at beginning of the period 2,182,505 929,331 1,880,081 581,023 Gross claim expense for the period (993,288) 529,392 (144,770) (117,239) Claim paid during the period (430,847) (2,000) (976,941) 992,939		Rup	ees	Rup	ees
Gross insurance premium written (including administrative surcharge, government levies and policies stamps) Received / Adjusted during the period Balance at end of the period Quarter ended 30 September 2014 2013 2014 2013 2014 2013	Insurance premium				
Clincluding administrative surcharge, government levies and policies stamps 46,407,392 13,981,590 56,962,109 29,478,422 (38,123,089) (9,394,532) (52,225,062) (22,130,938) (9,394,532) (52,225,062) (22,130,938) (12,832,605	Balance at beginning of the period	133,328	8,245,547	3,680,584	5,485,121
government levies and policies stamps) 46,407,392 13,981,590 56,962,109 29,478,422 Received / Adjusted during the period (38,123,089) (9,394,532) (52,225,062) (22,130,938) Balance at end of the period 8,417,631 12,832,605 8,417,631 12,832,605 Insurance daim expense Outstanding claims at beginning of the period 2,182,505 929,331 1,880,081 581,023 Gross claim expense for the period (993,288) 529,392 (144,770) (117,239) Claim paid during the period (430,847) (2,000) (976,941) 992,939	·				
Received / Adjusted during the period Balance at end of the period Balance at end of the period 8,417,631 12,832,605 8,417,631 12,832,605	,				
Balance at end of the period 8,417,631 12,832,605 8,417,631 12,832,605 Quarter ended Six month period ended 30 September 2014 30 September 2013 30 September 2014 2013	. , ,				
Quarter ■ Jobs (Six month period ended 30 September 2014 30 September 2013 30 September 2014 30 September 2013 30 September 2013 30 September 2013 30 September 2013 2014 2013 Insurance daim expense Outstanding claims at beginning of the period 2,182,505 929,331 1,880,081 581,023 Gross claim expense for the period (993,288) 529,392 (144,770) (117,239) Claim paid during the period (430,847) (2,000) (976,941) 992,939	, , ,				
30 September 2014 30 September 2013 30 September 2014 30 September 2013 1 September 2014 2013 1 September 2013 Insurance daim expense Outstanding claims at beginning of the period 2,182,505 929,331 1,880,081 581,023 Gross claim expense for the period (993,288) 529,392 (144,770) (117,239) Claim paid during the period (430,847) (2,000) (976,941) 992,939	Balance at end of the period	8,417,631	12,832,605	8,417,631	12,832,605
2014 2013 2014 2013 Insurance daim expense Outstanding claims at beginning of the period 2,182,505 929,331 1,880,081 581,023 Gross claim expense for the period (993,288) 529,392 (144,770) (117,239) Claim paid during the period (430,847) (2,000) (976,941) 992,939	_	Quarter	ende d	Six month p	eriod ended
Claim paid during the period Claim paid during the period		30 September	30 September	30 September	30 September
Insurance daim expense Outstanding claims at beginning of the period Gross claim expense for the period Claim paid during the period 2,182,505 929,331 1,880,081 581,023 (114,770) (117,239) Claim paid during the period (430,847) (2,000) (976,941) 992,939	<u>_</u>	2014	2013	2014	2013
Outstanding claims at beginning of the period 2,182,505 929,331 1,880,081 581,023 Gross claim expense for the period (993,288) 529,392 (144,770) (117,239) Claim paid during the period (430,847) (2,000) (976,941) 992,939		Rup	ees	Rup	ees
period 2,182,505 929,331 1,880,081 581,023 Gross claim expense for the period (993,288) 529,392 (144,770) (117,239) Claim paid during the period (430,847) (2,000) (976,941) 992,939	·				
Gross claim expense for the period (993,288) 529,392 (144,770) (117,239) Claim paid during the period (430,847) (2,000) (976,941) 992,939					
Claim paid during the period (430,847) (2,000) (976,941) 992,939	period	2,182,505	929,331	1,880,081	581,023
		(993,288)	,	(144,770)	, ,
Outstanding claims at end of the period 758,370 1,456,723 758,370 1,456,723					
, , , , , , , , , , , , , , , , , , , ,	Outstanding claims at end of the period	758,370	1,456,723	758,370	1,456,723
Other transactions for the period with associated companies	•				
Rental expense 2,303,676 9,475,225 6,790,603 11,664,941	Rental expense	2,303,676	9,475,225	6,790,603	11,664,941

Other balances with associated companies

			30 September 2014 Rupees -	31 December 2013
Prepaid rent			8,293,624	12,393,952
Security deposits			4,147,200	4,147,200
Transactions for the period with other	Quarte	r ended	Nine month p	period ended
related parties	30 September	30 September	30 September	30 September
	2014	2013	2014	2013
	Rup	ees	Rup	ees
Contribution to the provident fund	161,295	1,639,719.0	434,497	1,639,719
Remuneration of key management personnel	4,362,930	11,094,135	12,599,677	21,629,625
porsornici	-1,00Z,000	11,004,100	12,000,011	21,023,023
			30 June 2014	31 December 2013
			Rup	ees
Payable to Provident Fund			5,128,467	5,433,745

- 15.1 Insurance and claim related transactions with related parties are carried in normal course of business.
- 15.2 Remuneration to the key management personnel are in accordance with the terms of their employment.
- 15.3 Contribution to the provident fund is in accordance with the Company's staff services rules.
- 15.4 Other transactions are at agreed terms.

16. EARNINGS /(LOSS) PER SHARE - BASIC AND DILUTED

	Quarter ended		Nine month period ended	
	30 September	30 September	30 September	30 September
	2014	2013	2014	2013
	Rup	ees	Rup	ees
Profit / (loss) for the period	(91,826)	(22,950,987)	13,891,171	(86,495,634)
Weighted average number of ordinary	Number	of Shares	Number	of Shares
shares of Rs. 10 each	45,000,000	30,000,000	45,000,000	30,000,000
	Rup	ees	Rup	ees
Earnings /(loss) per share	(0.0020)	(0.77)	0.31	(2.88)

16.1 The company has not issued any instrument which would dilute its basic earnings per share when exercised.

17. GENERAL

- **17.1** This condensed interim financial information was approved and authorised for issue in the board of directors meeting held on October 29, 2014
- 17.2 The figures have been rounded off to the nearest rupee.

Chairman

Director

Director