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## COMPANY INFORMATION

BOARD OF DIRECTORS<br>Air Marshal (R) Muhammad Arif Pervaiz<br>Air Commodore (R) Mehmood Ahmad<br>Air Commodore (R.) Zafar Yasin<br>Air Commodore (R) Muhammad Masud Akhtar<br>Air Commodore (R) Shahid Jamil Hashmi<br>Group Captain (R) Ehsan-ur-Rauf Sheikh<br>Mr. Aamir Shahzad Mughal - ACA

## CHIEF EXECUTIVE OFFICER

Mr. Sohel N. Kidwai
CFO \& COMPANY SECRETARY
Mr. Nisar Ahmned Almani

## AUDIT COMMITTEE

Mr. Aamir Shahzad Mughal - ACA - Chairman
Air Commodore (R.) Mahmood Ahmad - Member
Air Commodore (R.) Muhammad Masud Akhtar - Member

## Human Resource \& Remuneration Committe

Air Commodore (R.) Mahmood Ahmad - Chairman
Air Commodore (R.) Muhammad Masud Akhtar - Member
Air Commodore (R.) Shahid Jamil Hashmi - Member
Mr. Sohel N. Kidwai (CEO) - Member

## INVESTMENT COMMITTEE

Air Marshal (R) Muhammad Arif Pervaiz (MDSF) - Chairman
Mr. Aamir Shahzad Mughal (Director Fin. SF) - Member
Air Commodore Mahmood Ahmed (Dir. Admin. SF) - Member Mr. Sohel N. Kidwai - CEO - In attendance

> Mr. Nisar Ahmed Almani

## COMPANY INFORMATION

HEAD OF OPERATIONMr. Aijaz Ali Khan
COUNTRY HEAD BUSINESS

Mr. Naveed Y. Butt

LEGAL ADVISOR
Surridge \& Beecheno
AUDITORS
Riaz Ahmed \& Company
Chartered Accountants
COORDINATOR INTERNAL CONTROL
Hussain Bux Uner
ADMIN \& HR
Khalid Bin Wasi
REGISTERED OFFICE
10th Floor, Shaheen Complex, M.R. Kayani Road, Karachi.
HEAD OFFICE
10th Floor, Shaheen Complex, M.R. Kayani Road, Karachi.
SHARE REGISTRAR
M/s. Corplink (Pvt) Ltd.
Wings Arcade, 1-K, Commercial Model Town, Lahore.

## OFFICES

Head Office<br>10th Floor, Shaheen Complex<br>M. R. Kayani Road, Karachi - 74200<br>Tel. \# 32630370-75, 322139850-51 Fax \# 32626674<br>E-mail: sihife@cyber.net.pk<br>URL: www.shaheeninsurance.com<br>UAN: (021) 111-765-111

## Karachi

Branch Manager-Mr. M. Iftikhar Alam
10th Floor, Shaheen Complex
M.R. Kayani Road, Karachi - 74200

Tel. \# 32630370-75, 32213950-51, Fax \# 32626674
E-mail:iftikhar.alam@shaheeninsurance.com
Direct \# 32272595
UAN: (021-111-765-111

## Lahore Zonal Office

Branch Head/GM Mr. Muhammad Saleem
Office \# 4, 6th Floor, Shaheen Complex
Opp. PTV Station 38, Abbott Road,
Lahore.
Tel \# 042-36376270, 36376274, 36376278, 36376279
Fax \# 042-36376276
E-mail: lhr_zone@shaheeninsurance.com

## Islamabad

Branch Manager - Syed Kashif Raza
House No. 351, Street No. 15,
Sector G-10/2 Islamabad
Tel: 051-2105009, 2105010, 2105011
Fax: 051-2105012
Email: isb@shaheeninsurance.com

## Multan

Branch Manager - Mr. Arshad Mehmood Khan
Shalimar Colony Near Madrasa Khair-ul-Muarif
Bosan Road Multan.
Tel \# (061) 6750001-3
Fax \# (061) 6750004
E-mail: mul@shaheeninsurance.com

## Hyderabad

Branch Manager - Syed Kashif Ali
Upper 2nd Floor
House \# 75, Soldier Bazar
Tel. \# (021) 2720487
Fax \# (022) 2720489
E-mail; hyd@shaheeninsurance.com

## Lahore Corporate

Branch Manager/GM Mr. Sohaib Ansar Khan
Office \# 6, 6th Floor, Shaheen Complex
Opp. PTV Station 38, Abbott Road, Lahore
Tel \# 042-36370384, 36370741, 36370742
Fax \# 042-36370385
E-mail: Ihr_corporate@shaheeninsurance.com

## Faisalabad

Branch Manager / Mr. Gulshan Ali Ansari
2nd Floor, Sitara Towers, Bilal Chowk
Civil Lines, Faisalabad,
Tel. \# (041) 2614112, 2621370, 2630644-5
Fax \# (041) 2631514
E-mail: fsd@shaheeninsurance.com

## Peshawar

Branch Manager - Mr. Aamir Shahzad
Upper Basement, State Life Building
34 - The Mall, Peshawar Cantt.
Tel \# (091) 5273122 Fax \# (091) 5273106
E-mail: psw@shaheeninsurance.com

## Sialkot

Branch Manager - Mr. Zulfiqar Ali
104, First Floor, Kareem Plaza, Defence
Road, Near Allama Iqbal Town, Sialkot
Tel. \# (052) 3250982, 3550131
Fax \# (052) 3257412
E-mail: sil@shaheeninsurance.com

## DIRECTORS' REPORT TO THE MEMBERS

The Directors are pleased to announce the results of your Company for the nine months ended on September 30, 2014.

The Results are summarized below;

|  | All Figures Rs. in '000' |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | September | September | \% Age | December |
|  | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 3}$ |  | $\mathbf{2 0 1 3}$ |
| Gross Premium W ritten | 239,778 | 286,710 | $(16.37)$ | 343.57 |
| Net Premium Revenue | 173,656 | 256,030 | $(32.17)$ | 331.13 |
| Net Claims | 62,139 | 185,122 | $(66.43)$ | 235.00 |
| Underwriting Results | 16,204 | $(37,362)$ | 143.37 | $(44.70)$ |
| Investment Income | 9,989 | 4,795 | 108.32 | 9.31 |
| Profit/(Loss) Before Tax | 11,396 | $(85,215)$ | 113.37 | $(102.79)$ |
| Profit /(Loss) After Tax | 13,891 | $(86,496)$ | 116.06 | $(106.25)$ |
| Earnings Per Share | 0.31 | $(2.88)$ | 110.76 | $(3.54)$ |

During the nine months ended September 30, 2014, performance of the company has turned around as profit after tax of the company rose to Rs 13.89 million as of September 30, 2014 from loss of Rs 86.50 million as of September 30, 2013. This was due to systematic guidelines by the Board to streamline the operations of the company. It's been a long time that the company has shown a profit of more than Rest 13.00 million. This is also due to sincere and concerted efforts of your board, management, producers and employees of the company. During the period, Rs 150.00 million has been injected through right shares issue, to improve liquidity and solvency of the company.

Political instability, continuing severe shortage of electricity and gas and deteriorating law and order situation in the country is putting pressure on already thin margins of the general insurance sector and your company was no exception to it, due to which gross premium was down by $16.37 \%$.

Net claims of the company decreased to Rs 62.13 million during nine months period ending September 30, 2014 from Rs 185.122 million during the corresponding period. Positive improvements in all the areas enable the company to post underwriting profit of Rs 16.20 million during the period under review, against underwriting loss of Rs 37.362 million during the corresponding period of 2013.

Company also has started placing its surplus funds with large commercial banks at
competitive rates of return; thereby resulting in increase in investment income and more liquidity for the company. In addition, the company has also placed Rs 15.00 million in the long term government bonds, which in addition to increased investment income will strengthen the profile of its investment portfolio.

## Election of Board of Directors:

Company successfully completed the process of election of directors during the period under review and the following has been elected unopposed.

1. Air Marshal (Retd.) Muhammad Arif Pervaiz
2. Air Commodore (Retd.) Mahmood Ahmad
3. Air Commodore (Retd.) Zafar Yasin
4. Air Commodore (Retd.) Shahid Jamil Hashmi
5. Air Commodore (Retd.) M. Masud Akhtar
6. Group Captain (Retd.) Ehsan -ur- Rauf Sheikh; and
7. Mr. Aamir Shahzad Mughal

Securities and Exchange of Pakistan has accorded its approval for the directorship of abovementioned individuals on the board of the company vide its letter dated September 16, 2014.

Further, Mr. Nisar Ahmed Almani has joined the company as Chief Financial Officer and Company Secretary during August 2014.

Prudent steps taken by the board and implementation of management tools to improve controls has started to yield results in the form of profits, and settlement of past losses. Despite, tough and challenging environment, our company is ready to take on the future challenges and is focused to continue improving its performance, in times to come.

Your Directors would like to place on record their appreciation to the field force, officer and staff of the Company for their dedicated contributions.

Your Directors would also like to thank the Securities and Exchange Commission of Pakistan, Pakistan Re-insurance Company Limited and all our re-insurers for their continued guidance and support.

Muhammad Arif Pervaiz
Air Marshal (Retd.)
October 29, 2014
Chairman

## CONDENSED INTERIM BALANCE SHEET <br> AS AT SEPTEMBER 30, 2014

|  | Note | $\begin{aligned} & \text { Unaudited } \\ & \text { September 30, } \\ & 2014 \end{aligned}$ | $\begin{gathered} \text { Audited } \\ \text { December 31, } \\ 2013 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| SHARE CAPITAL AND RESERVES |  |  |  |
| Authorized share capital |  | 600,000,000 | 300,000,000 |
| Issued, subscribed and paid-up capital | 6 | 450,000,000 | 300,000,000 |
| General reserve |  | 20,000,000 | 20,000,000 |
| Accumulated loss |  | $(128,988,157)$ | $(142,879,328)$ |
| Shareholders' equity |  | 341,011,843 | 177,120,672 |
| LIABILITIES |  |  |  |
| Underwriting provisions |  |  |  |
| Provision for outstanding claims (induding IBNR) |  | 276,505,612 | 347,857,817 |
| Provision for uneamed premium |  | 151,897,579 | 143,404,901 |
| Premium deficiency reserve |  | 3,764,066 | 3,764,066 |
| Commission income unearned |  | 226,932 | 4,133,598 |
| Total underwriting provisions |  | 432,394,189 | 499,160,382 |
| Creditors and Accruals |  |  |  |
| Premium received in advance |  | 3,755,478 | 10,100,690 |
| Amounts due to other insurers/ reinsures |  | 44,844,688 | 76,120,706 |
| Accrued expenses |  | 6,605,606 | 11,269,789 |
| Agent balances |  | 10,491,286 | 36,737,482 |
| Taxation - provisions less payments |  | 433,515 | 4,359,565 |
| Current portion of liabilities against assets subject to finance lease |  | 322,537 | 603,672 |
| Other creditors and accruals | 7 | 50,448,453 | 48,010,400 |
|  |  | 116,901,563 | 187,202,304 |
| Borrowings |  |  |  |
| Liabilities against assets subject to finance lease |  | - | 510,438 |
| Other liabilities |  |  |  |
| Divident payable-uncliamed |  | 398,934 | 398,934 |
| Total liabilities |  | 549,694,686 | 687,272,058 |
| TOTALEQUITY AND LIABILITIES |  | 890,706,529 | 864,392,730 |

## CONTIGENCIES AND COMMITMENTS

8
The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

## CONDENSED INTERIM BALANCE SHEET

AS AT SEPTEMBER 30, 2014

| Unaudited <br> September 30, | Audited |
| :---: | :---: |
| December 31, |  |
| 2014 | 2013 |

## ASSETS <br> Cash and bank deposits

| Cash and other equivalent | $\mathbf{2 , 1 3 8 , 3 0 2}$ | $2,173,746$ |
| :--- | ---: | ---: |
| Current and other accounts | $39,980,037$ | $37,563,938$ |
| Deposits maturing within 12 months | $\mathbf{1 9 5 , 0 0 0 , 0 0 0}$ | $31,793,955$ |
|  | $\mathbf{2 3 7 , 1 1 8 , 3 3 9}$ | $71,531,639$ |


| Loans - Secured and considered good |  |  |  |
| :---: | :---: | :---: | :---: |
| To Employees |  | 56,814 | 771,068 |
| Investments | 9 | 238,543,020 | 229,970,516 |
| Investment properties | 10 | 58,993,622 | 60,373,499 |
| Current Assets-Others |  |  |  |
| Premiums due but unpaid - Net | 11 | 140,118,506 | 219,085,622 |
| Amounts due from other insurers/ reinsures |  | 45,208,343 | 66,606,611 |
| Accrued investment income |  | 1,469,076 | 15,408 |
| Reinsurance recoveries against outstanding claims |  | 75,739,600 | 94,607,453 |
| Deferred commission expense |  | 18,492,817 | 23,298,473 |
| Taxation - provisions for the period |  | 2,608,813 |  |
| Advances, deposits and prepayments |  | 49,930,882 | 63,313,951 |
| Other receivables |  | 8,558,650 | 9,523,218 |
|  |  | 342,126,688 | 476,450,736 |

Fixed assets Tangible
12
Owned
Furniture, fixture and office equipment
Motorvehicles
Capital work in progress


## Intangible

Computer software
677,661
2,687,684

## Leased

Motor vehicles
TOTALASSETS

| 578,104 | 2,045,703 |
| :---: | :---: |
| 90,706,529 | 864,392,730 |

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

Chairman

Director



Third Quarterly Report 2014

Condensed Interim Profit and Loss Account (Unaudited)
For the nine months period ended September 30, 2014

|  | Three months period ended September 30, 2014 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fire and Property Damage | Marine, <br> Aviation and <br> Transport | Motor | Accident and Health | Miscell. | 2014 <br> Aggregate | $\begin{gathered} 2013 \\ \text { Aggregate } \end{gathered}$ |
|  |  |  |  |  |  |  |  |
| Net Premium Revenue | 5,205,507 | 1,526,517 | 39,264,267 | $(2,918,976)$ | 13,097,053 | 56,174,368 | 65,887,290 |
| Net Claims | $(12,237,863)$ | 1,293,511 | $(10,118,278)$ | $(1,961,007)$ | $(3,258,045)$ | $(26,281,682)$ | $(37,414,199)$ |
| Management Expenses | $(2,096,071)$ | $(653,387)$ | $(6,881,298)$ | $(1,060,936)$ | $(1,405,642)$ | $(12,097,334)$ | $(22,180,897)$ |
| Net Commission | $(2,001,002)$ | $(690,860)$ | $(6,173,316)$ | $(232,293)$ | $(1,188,926)$ | $(10,286,397)$ | $(14,393,095)$ |
| Net Underwriting expenses | $(4,097,073)$ | $(1,344,247)$ | $(13,054,614)$ | $(1,293,229)$ | $(2,594,568)$ | (22,383,731) | $(36,573,992)$ |
| Underwriting results | (11,129,429) | 1,475,781 | 16,091,375 | $(6,173,212)$ | 7,244,440 | $\begin{aligned} & \hline 7,508,955 \\ & 5,559,427 \end{aligned}$ | $(8,100,902)$ |
| Investment Income |  |  |  |  |  |  | 1,615,368 |
| Rental Income |  |  |  |  |  | 375,000 | 200,982 |
| Other Income |  |  |  |  |  | 1,843,148 | 135,448 |
| General and Administrative Ex | nses |  |  |  |  | $(15,097,484)$ | $(16,472,447)$ |
| Profit for the period before T | ation |  |  |  |  | 189,046 | $(22,621,551)$ |
| Provision for Taxation |  |  |  |  |  | $(280,872)$ | $(329,436)$ |
| Proft / (Loss) after Tax |  |  |  |  |  | $(91,826)$ | $(22,950,987)$ |
| Proft (Loss) for the three months period |  |  |  |  |  | $(91,826)$ | $(22,950,987)$ |
| Balance at end of the year |  |  |  |  |  | $(91,826)$ | $\underline{(22,950,987)}$ |
| Eamings per share-basic and diluted |  |  |  |  |  | (0.002) | (0.77) |


|  | Nine months period ended September 30, 2014 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fire and Property <br> Damage | Marine, <br> Aviation and <br> Transport | Motor | Accident and Health | Miscell. | 2014 <br> Aggregate | $2013$ <br> Aggregate |
| Revenue Account |  |  |  |  |  |  |  |
| Net Premium Revenue | 11,688,405 | 4,222,789 | 129,752,801 | 17,154,771 | 10,837,769 | 173,656,535 | 256,029,972 |
| Net Claims | $(18,637,860)$ | 168,686 | $(32,624,556)$ | $(2,309,121)$ | $(8,736,321)$ | $(62,139,172)$ | $(184,396,892)$ |
| Management Expenses | $(10,657,126)$ | $(3,208,068)$ | $(38,299,216)$ | $(4,732,542)$ | $(6,908,515)$ | (63,805,467) | $(66,256,596)$ |
| Net Commission | $(6,666,969)$ | $(2,311,719)$ | $(18,082,848)$ | $(1,528,221)$ | $(2,917,567)$ | $(31,507,324)$ | $(42,738,759)$ |
| Net Underwriting expenses | $(17,324,095)$ | $(5,519,787)$ | $(56,382,064)$ | $(6,260,763)$ | $(9,826,082)$ | (95,312,791) | $(108,995,355)$ |
| Underwriting results | $(24,273,550)$ | $(1,128,312)$ | 40,746,181 | 8,584,887 | $(7,724,634)$ | 16,204,572 | $(37,362,275)$ |
| Investment Income |  |  |  |  |  | 9,989,215 | 4,795,255 |
| Rental Income |  |  |  |  |  | 1,473,036 | 1,278,384 |
| Other Income |  |  |  |  |  | 38,645,596 | 1,257,107 |
| General and Administrative Ex | nses |  |  |  |  | $(54,916,098)$ | $(55,183,955)$ |
| Profit for the period before | ation |  |  |  |  | 11,396,321 | $(85,215,484)$ |
| Provision for Taxation |  |  |  |  |  |  |  |
| Current |  |  |  |  |  | $(971,160)$ | $(1,280,150)$ |
| Prior |  |  |  |  |  | 3,466,010 |  |
| Profit / (Loss) after Tax |  |  |  |  |  | 13,891,171 | $(86,495,634)$ |
| Balance at commencement of | year |  |  |  |  | (142,879,328) | $(36,626,704)$ |
| Profit (Loss) for the three mon | period |  |  |  |  | 13,891,171 | $(86,495,634)$ |
| Balance at end of the year |  |  |  |  |  | $(128,988,157)$ | $\underline{(123,122,338)}$ |
| Earmings per share-basic and | diluted |  |  |  |  | 0.31 | (2.88) |

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.
fothy
Chairman

Director



Third Quarterly Report 2014

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)

For the nine months period ended September 30,2014

|  | For the quarter ended |  | For the nine month period ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Sep 30, } \\ 2014 \end{gathered}$ | $\begin{gathered} \hline \text { Sep 30, } \\ 2013 \end{gathered}$ | $\begin{gathered} \text { Sep 30, } \\ 2014 \end{gathered}$ | $\begin{gathered} \text { Sep } 30, \\ 2013 \end{gathered}$ |
|  | -------- | -------- R | ees ---- | ------- |
| Net (Loss) / Profit for the period | $(91,826)$ | $(22,950,987)$ | 13,891,171 | $(86,495,634)$ |
| Other comprehensive income | - | - | - |  |
| Total comprehensive (loss) / income |  |  |  |  |
| for the period | $(91,826)$ | (22,950,987) | 13,891,171 | (86,495,634) |

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.


Third Quarterly Report 2014

CONDENSED INTERIM STATEMENT OF CASH FLOW (UNAUDITED)
For the nine months period ended September 30, 2014


## OPERATING ACTIVITIES

a) Underwriting activities

| Premiums received | 307,955,418 | 264,693,036 |
| :---: | :---: | :---: |
| Reinsurance premiums paid | $(58,308,811)$ | $(54,864,095)$ |
| Claims paid | $(184,267,265)$ | $(164,849,067)$ |
| Reinsurance and other recoveries received | 87,042,009 | 43,398,152 |
| Commissions paid | $(56,446,571)$ | $(41,104,219)$ |
| Commissions received | 84,514 | 7,513,693 |
| Other Insumace recover | - | 12,429,102 |
| Net cash flows from underwriting activities | 96,059,294 | 67,216,602 |
| b) Other operating activities |  |  |
| Income tax paid | (1,431,200) | $(521,171)$ |
| Management and administrative expenses paid | $(88,575,390)$ | $(85,226,579)$ |
| Loans advanced - net | 714,254 | 2,142,217 |
| Net cash flows used in other operating activities | $(89,292,336)$ | $(83,605,533)$ |
| Total cash flows / (usedin) all operating activities | 6,766,958 | $(16,388,931)$ |

INVESTING ACTIVITIES
Profit / Retum received
Rentals received
Payments for investments
Proceeds from disposal of investments
Fixed capital expenditure
Proceeds from disposal of fixed assets
Total cash flows from all investing activities

| $8,254,589$ |
| ---: | ---: |
| $\mathbf{1 , 4 7 3 , 0 3 6}$ |
| $(15,021,561)$ |
| $\mathbf{6 , 2 1 6 , 3 5 0}$ |
| $(73,000)$ |
| $\mathbf{8 , 7 6 1 , 9 0 0}$ |$\quad$| $3,961,034$ |
| ---: |
| 950,982 |
| - |
| $\mathbf{9 , 6 1 1 , 3 1 4}$ |$\quad$| $(2,877,282)$ |
| ---: |
| 271,198 |

FINANCING ACTIVITIES

| Financial charges paid Payments of finance lease liability Issue of right shares | $\begin{array}{r} \cdot \\ (791,572) \\ 150,000,000 \\ \hline \end{array}$ | $(919,709)$ |
| :---: | :---: | :---: |
| Total cash flows / (used in) from all financing activities | 149,208,428 | $(919,709)$ |
| Net cash flows from all activities | 165,586,700 | $(15,002,708)$ |
| Exchange gain on cash and cash equivalents Cash and cash equivalents at the beginning of period | 71,531,639 | 48,490,177 |
| Cash and cash equivalents at end of the period | 237,118,339 | 33,487,469 |

CONDENSED INTERIM STATEMENT OF CASH FLOW (UNAUDITED)
For the nine months period ended September 30, 2014

|  | 2014 | 2013 |
| :---: | :---: | :---: |
| Reconciliation to profit and loss account |  |  |
| Operating cash flows | 6,766,958 | $(16,388,931)$ |
| Exchange gain on cash and cash equivalents | - | - |
| Depreciation on fixed assets | $(8,444,385)$ | $(9,514,012)$ |
| Depreciation on investment property | $(1,379,827)$ | $(1,379,878)$ |
| Gain on disposal of fixed assets | 5,948,549 | 436,166 |
| Taxes paid | $(1,431,200)$ | 521,171 |
| Financial charges | $(324,821)$ | - |
| Increase (decrease) in assets other than cash | $(139,272,901)$ | 108,809,606 |
| (Increase) decrease in liabilities | 137,577,372 | $(174,191,187)$ |
| Investment and other income | 15,422,586 | 3,931,281 |
| Provision for tax | $(971,160)$ | 1,280,150 |
| Loss after taxation | 13,891,171 | $(86,495,634)$ |

## Definition of cash

Cash comprises of cash in hand, policy stamps, cheques in hand, bank balances and other deposits which are readily convertible to cash and which are used in the cash management function on a day-today basis.

Cash for the purpose of the statement of cash flows consists of:

|  | 2014 | 2013 |
| :---: | :---: | :---: |
|  | ------- Rup | ---- |
| Cash and other equivalents |  |  |
| - Cash in hand | 2,138,302 | $(6,192,186)$ |
| - Policy stamps in hand | - | - |
|  | 2,138,302 | $(6,192,186)$ |
| Current and saving accounts |  |  |
| -Current accounts | 1,185,781 | 49,441,146 |
| -Saving accounts | 38,794,256 | $(9,761,492)$ |

Deposits maturing within 12 months
-Term Deposit-local currency


The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

Chairman


$\frac{\text { Chief Executive Officer }}{\text { Cencemen }}$

Third Quarterly Report 2014

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)
For the nine months period ended September 30, 2014

Balance as at 31 December 2012
Changes in equity for the nine month period ended 30 September 2013

Loss for the nine month period ended 30 September 2013
Other comprehensive income
Total comprehensive loss for the period
Balance as at 30 September 2013
Changes in equity for the three month period ended 31 December 2013

Loss for the three month period ended 31 December 2013
Other comprehensive income
Total comprehensive loss for the period
Balance as at 31 December 2013
Changes in equity for the nine month period
ended 30 Sep 2014
Issue of right shares during the period
Profit for the nine month period ended 30 September 2014
Other comprehensive income
Total comprehensive profit for the period
Balance as at 30,September2014

| Paid-up share capital | Revenue reserves |  | Total |
| :---: | :---: | :---: | :---: |
|  | General reserve | Accumulated loss |  |
| 300,000,000 | 20,000,000 | $(36,626,704)$ | 283,373,296 |


|  |  | (86,495,634) | (86,495,634) |
| :---: | :---: | :---: | :---: |
| - | - | - |  |
| - | - | (86,495,634) | (86,495,634) |
| 300,000,000 | 20,000,000 | $(123,122,338)$ | 196,877,662 |


| - |  | (19,756,990) | (19,756,990) |
| :---: | :---: | :---: | :---: |
| - |  | - | - |
| - | - | (19,756,990) | (19,756,990) |
| 300,000,000 | 20,000,000 | (142,879,328) | 177,120,672 |

150,000,000


The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

For the period ended Septe mber 30, 2014
Bus iness underwritten inside Pakistan

| Class | Premium written <br> a | Unearned premium reserve |  | Premium earned $d=a+b-c$ | Reinsurance ceded <br> e | Prepaid reinsurance premium ceded |  | Reinsurance expense$h=e+f-g$ | $\begin{gathered} 2014 \\ \text { Net } \\ \text { premium } \\ \text { revenue } \\ i=d-h \end{gathered}$ | $2013$ <br> Net premium revenue |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Opening <br> b | Closing c |  |  | Opening $f$ | Closing g |  |  |  |
| Direct and facultative |  |  |  |  |  |  |  |  |  |  |
| Fire and property damage | 18,326,046 | 22,565,345 | 27,974,294 | 12,917,097 | 4,452,353 | 12,759,532 | 9,500,295 | 7,711,590 | 5,205,507 | 5,159,426 |
| Marine, aviation and transport | 3,964,127 | 1,521,930 | 1,459,541 | 4,026,517 | 2,500,000 | 1,250,000 | 1,250,000 | 2,500,000 | 1,526,517 | 1,463,742 |
| Motor | 48,006,592 | 80,964,513 | 86,564,921 | 42,406,184 | 2,405,000 | 4,796,251 | 4,806,563 | 3,141,917 | 39,264,267 | 52,292,311 |
| Accident and health | $(1,157,106)$ | 19,224,031 | 11,528,878 | 6,538,047 |  | 9,457,023 |  | 9,457,023 | $(2,918,976)$ | 9,310,779 |
| Others | 22,134,204 | 10,898,047 | 24,369,946 | 8,662,305 | 10,707,503 | - | 15,142,251 | $(4,434,748)$ | 13,097,053 | (2,338,968) |
| Total | 91,273,863 | 135,173,866 | 151,897,580 | 74,550,149 | 20,064,856 | 28,262,805 | 30,699,109 | 18,375,781 | 56,174,368 | 65,887,290 |

Bus iness underwritten inside Pakistan

| Class | Nine month period ended September 30, 2014 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Premium written | Unearned premium reserve |  | Premium earned$d=a+b-c$ | Prepaid reinsurance |  |  | Reinsurance expense$h=e+f-g$ | $\begin{gathered} 2014 \\ \text { Net } \\ \text { premium } \\ \text { revenue } \\ \mathrm{i}=\mathrm{d}-\mathrm{h} \end{gathered}$ | 2013 Net premium revenue |
|  |  |  |  | Reinsurance ceded | emium ceded |  |  |  |  |
|  |  | Opening | Closing |  | Opening | Closing |  |  |  |
|  | a | b | c | e | f | g |  |  |  |
| Direct and facultative |  |  |  |  |  |  |  |  |  |  |
| Fire and property damage | 37,939,118 | 28,665,697 | 27,974,294 | 38,630,521 | 13,825,568 | 22,616,843 | 9,500,295 | 26,942,116 | 11,688,405 | 25,884,017 |
| Marine, aviation and transport | 10,845,194 | 2,243,122 | 1,459,541 | 11,628,776 | 7,500,000 | 1,155,987 | 1,250,000 | 7,405,987 | 4,222,789 | 987,123 |
| Motor | 136,181,946 | 89,212,029 | 86,564,921 | 138,829,053 | 7,215,000 | 4,755,000 | 4,806,563 | 9,076,251 | 129,752,802 | 160,495,686 |
| Accident and health | 21,748,793 | 6,934,856 | 11,528,878 | 17,154,771 | - | - | - | - | 17,154,771 | 61,243,325 |
| Others | 33,063,106 | 16,349,197 | 24,369,946 | 25,042,357 | 17,977,678 | 11,369,162 | 15,142,251 | 14,204,589 | 10,837,769 | 7,419,821 |
| Total | 239,778,157 | 143,404,901 | 151,897,580 | 231,285,477 | 46,518,246 | 39,896,992 | 30,699,109 | 57,628,943 | 173,656,535 | 256,029,972 |

Chief Executive Officer

Note: The Company does not underwrite business outside Pakistan.
The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

CONDENSED INTERIM STATEMENT OF CLAIM (UNAUDITED)
For the period ended September 30, 2014
Business underwritten inside Pakistan

| Class | Claims paid a | Outstanding claims |  | Claims expense $d=a+c-b$ | Reinsurance and other recoveries received e | Reinsurance and other recoveries in respect of outstanding claims |  | Reinsurance and other recoveries revenue $h=e+g-f$ | 2014Netclaimsexpense$i=d-h$ | $\begin{gathered} 2013 \\ \mathrm{Net} \\ \text { claims } \\ \text { expense } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Opening b | Closing <br> c |  |  | Opening f | $\begin{gathered} \text { Closing } \\ \mathrm{g} \end{gathered}$ |  |  |  |
| Direct and facultative |  |  |  |  |  |  |  |  |  |  |
| Fire and property damage | 6,062,143 | 115,224,656 | 120,551,032 | 11,388,519 | 1,085,340 | 70,342,012 | 68,407,328 | $(849,344)$ | 12,237,863 | 6,750,236 |
| Marine, aviation and transport | 173,732 | 9,563,853 | 9,390,121 | 0 | 7,500 | 2,647,706 | 3,933,717 | 1,293,511 | $(1,293,511)$ | $(965,547)$ |
| Motor | 33,561,851 | 116,793,337 | 97,729,114 | 14,497,628 | 6,019,350 | 1,640,000 |  | 4,379,350 | 10,118,278 | 10,432,237 |
| Accident and health | 2,278,158 | 42,562,54 1 | 42,245,390 | 1,961,007 | - | - | - | - | 1,961,007 | 10,875,973 |
| Others | 8,181,692 | 16,450,775 | 6,589,955 | $(1,679,128)$ | 4,114,533 | 12,450,261 | 3,398,555 | $(4,937,173)$ | 3,258,045 | 11,046,066 |
| Total | 50,257,576 | 300,595,162 | 276,505,612 | 26,168,026 | 11,226,723 | 87,079,979 | 75,739,600 | $(113,656)$ | 26,281,682 | 38,138,965 |

[^0]Nine month period ended September 30, 2014

| Class | Claims paid a | Outstanding claims |  | Claims expense $d=a+c-b$ | Reinsurance and other recoveries received e | Reinsurance and other recoveries in respect of outstanding claims |  | Reinsurance and other recoveries revenue $h=e+g-f$ | 2014Netclaimsexpense$i=d-h$ | $\begin{gathered} \hline 2013 \\ \text { Net } \\ \text { claims } \\ \text { expense } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Opening b | Closing <br> c |  |  | Opening f | $\begin{gathered} \hline \text { Closing } \\ \mathrm{g} \end{gathered}$ |  |  |  |
| Direct and facultative |  |  |  |  |  |  |  |  |  |  |
| Fire and property damage | 29,143,241 | 127,419,045 | 120,551,032 | 22,275,228 | 5,572,052 | 70,342,012 | 68,407,328 | 3,637,368 | 18,637,860 | 22,402,132 |
| Marine, aviation and transport | 2,780,454 | 11,892,559 | 9,390,121 | 278,016 | $(839,309)$ | 2,647,706 | 3,933,717 | 446,702 | $(168,686)$ | 4,182,412 |
| Motor | 91,683,547 | 131,469,840 | 97,729,114 | 57,942,821 | 26,958,265 | 1,640,000 |  | 25,318,265 | 32,624,556 | 82,667,515 |
| Accident and health | 11,251,353 | 51,187,622 | 42,245,390 | 2,309,121 | - | - | - ${ }^{-}$ |  | 2,309,121 | 59,559,020 |
| Others | 49,408,670 | 25,888,751 | 6,589,955 | 30,109,874 | 30,425,259 | 12,450,261 | 3,398,555 | 21,373,553 | 8,736,321 | 16,310,579 |
| Total | 184,267,265 | 347,857,817 | 276,505,612 | 112,915,060 | 62,116,267 | 87,079,979 | 75,739,600 | 50,775,888 | 62,139,172 | 185,121,658 |


Third Quarterly Report 2014
CONDENSED INTERIM STATEMENT OF EXPENSES (UNAUDITED) For the period ended September 30, 2014
Business underw ritten inside Pakistan

| Class | Quarter ended Sepeptember 30, 2014 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Commissions paid or | Deferred Commission |  | Net <br> Commission <br> expense$d=a+b-c$ | OtherManagementexpenses(Note 21)e | Unde rw riting expense $\mathrm{f}=\mathrm{d}+\mathrm{e}$ | *Commission from reinsure rs <br> g | 2014Netunderwriting <br> expenses <br> $h=f-g$ | 2013Netunderwritingexpenses |
|  | payable | Opening | Closing c |  |  |  |  |  |  |
| Directand facultative |  |  |  |  |  |  |  |  |  |
| Fire and property damage | 2,766,903 | 3,77 1,856 | 4,07 1,542 | 2,467,218 | 2,096,071 | 4,563,289 | 466,216 | 4,097,073 | 6,014,263 |
| Marine, aviation and transport | 606,554 | 365,818 | 281,511 | 690,860 | 653,387 | 1,344,247 | - | 1,344,247 | 2,010,531 |
| Motor | 4,676,771 | 11,638,601 | 10,142,056 | 6,173,316 | 6,881,298 | 13,054,613 |  | 13,054,613 | 21,212,864 |
| Accident and health | - | 381,643 | 149,350 | 232,293 | 1,060,936 | 1,293,229 | - | 1,293,229 | 4,066,058 |
| Miscellaneous | 2,728,373 | 2,508,343 | 3,848,358 | 1,388,358 | 1,405,642 | 2,794,000 | 199,432 | 2,594,568 | 3,270,276 |
| Total | 10,778,601 | 18,666,260 | 18,492,816 | 10,952,045 | 12,097,334 | 23,049,379 | 665,648 | 22,383,731 | 36,573,992 |
| Treaty | - | - | - | - |  |  | - | - | - |
| Grand total | 10,778,60 1 | 18,666,260 | 18,492,816 | 10,952,045 | 12,097,334 | 23,049,379 | 665,648 | 22,383,731 | 36,573,992 |

Bus iness underw ritten inside Pakistan

| Class | Nine month period ended Septe mber 30, 2014 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Commissions paid or | Deferred Commission |  | Net <br> Commission <br> expense | $\qquad$ | Unde rw riting expense |  | $\begin{gathered} \text { Net } \\ \text { underwriting } \\ \text { expenses } \end{gathered}$ | Net underwriting expenses |
|  | payable | 0 pening | Closing |  |  |  |  |  |  |
|  | a | b | c | $d=a+b-c$ | e | $f=d+e$ | g | $h=f \cdot g$ |  |
| Direct a nd facultative |  |  |  |  |  |  |  |  |  |
| Fire and property damage | 5,689,266 | 7,662,505 | 4,071,542 | 9,280,229 | 10,657,126 | 19,937,355 | 2,613,260 | 17,324,095 | 19,351,066 |
| Marine, aviation and transport | 2,274,454 | 502,856 | 281,511 | 2,49 5,799 | 3,208,068 | 5,703,866 | 184,080 | 5,519,786 | 4,627,750 |
| Motor | 16,201,932 | 12,022,972 | 10,142,056 | 18,082,848 | 38,299,216 | 56,382,064 |  | 56,382,064 | 56,627,799 |
| Accident and health | 631,130 | 1,046,441 | 149,350 | 1,528,221 | 4,732,542 | 6,260,763 |  | 6,260,763 | 19,144,916 |
| Miscellaneous | 5,403,592 | 2,063,699 | 3,848,358 | 3,618,934 | 6,908,515 | 10,527,449 | 701,367 | 9,826,082 | 9,243,825 |
| Total | 30,200,374 | 23,298,473 | 18,492,816 | 35,006,031 | 63,805,467 | 98,811,498 | 3,498,707 | 95,312,791 | 108,995,356 |
| Treaty | - | - | - | - | - | - |  |  |  |
| Grand total | 30,200,374 | 23,298,473 | 18,492,816 | 35,006,031 | 63,805,467 | 98,811,498 | 3,498,707 | 95,312,791 | 108,995,356 |
| * Commission from reinsurers is arrived at after taking the impact of the opening and closing balan ces of u nearned commis sion. |  |  |  |  |  |  |  |  |  |
| Note: The Company does not underwrite business outside Pakistan. |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | $H_{1}$ |  |  |  |  |
| hairman | Direc |  |  | Dir | - |  | Chief E | xecutive O | icer |

Chief Executive Officer

Chairman

## CONDENSED INTERIM STATEMENT OF INVESTMENT INCOME (UN-AUDITED)

For the quarter and nine months period ended Sep 30, 2014

|  | For the quarter ended |  | For the nine month period ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Sep 30, } \\ 2014 \end{gathered}$ | $\begin{gathered} \text { Sep 30, } \\ 2013 \end{gathered}$ | $\begin{gathered} \hline \text { Sep } 30, \\ 2014 \end{gathered}$ | $\begin{gathered} \text { Sep 30, } \\ 2013 \end{gathered}$ |
|  |  |  | ees --1 | ----- |
| Income from trading investments - net | 1,052,893 |  | 2,161,510 |  |
| Dividend income | 298,752 | 1,114,614 | 298,752 | 1,646,015 |
|  | 1,351,645 | 1,114,614 | 2,460,262 | 1,646,015 |

Income from non-trading investments

(Loss)/Gain sale of non-trading investments (available-for-sale)

Unrealized (loss) / gain on revaluation of held for
trading investments
Investment related expenses
Net investment income
$(4,250) \quad(459,960) \quad(12,985) \quad(1,379,878)$
5,559,427 $2,290,485$

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.


## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2014

## 1. STATUS AND NATURE OF BUSINESS

Shaheen Insurance Company Limited ("the Company") was incorporated in March 1995 under the Companies Ordinance, 1984, as a Public Company and obtained the certificate for commencement of business in July 1995. It was registered with the Controller of Insurance in November 1995 to carry out non-life insurance business comprising fire, marine, motor, aviation, engineering, transportation, health, etc. The shares of the company are listed on Karachi, Lahore and Islamabad Stock Exchanges.
Its registered office is located at 10th floor, Shaheen Commercial Complex, Karachi.

## 2. BASIS OF PREPARATION

2.1 Statement of Compliance

This condensed interim financial report (condensed interim financial infomation) of the Company for the nine months period ended 30 September 2014 has been prepared in accordance with the requirements of International Accounting Standard (IAS) 34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984, the Insurance Ordinance, 2000 and the SEC (Insurance ) Rules, 2002. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984, the Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002 have been followed.

The Securities and Exchange Commission of Pakistan ("SECP") has allowed insurance companies to defer the application of International Accounting Standard (IAS) 39 "Financial Instruments: Recognition and Measurement" in respect of "Investment available -for- sale" until suitable amendments have been made in the law. Accordingly the requirements of IAS -39, to the extend allowed by the SECP, have not been considered in the preparation in this condensed interim financial information.

This condensed interim financial information does not include all the information and disclosures required for annual financial statements, and this condensed interim financial should be read in conjunction with the annual financial statements of the Company for the year ended December 31, 2013

## Basis of Presentation

This condensed interim financial information has been prepared under the historical cost convention, except that 'held to maturity' investments are stated at amortised cost and investment 'at fair value through profit or loss- held for trading investments' are stated at fair value.

This condensed interim financial information has been prepared following accrual basis of accounting except for cash flow information.

This condensed interim financial information has been prepared and presented in Pakistani rupees, which is the Company's functional and presentation currency.

## 3. SIGNIFICANT ACCOUNTING POLICIES AND COMPUTATION METHODS

The accounting policies and the methods of computation applied in the preparation of this condensed interim financial information are the same as those applied in the preparation of financial statements of the Company for the year ended 31 December 2013.

## 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of this condensed interim financial information in confomity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

During preparation of this condensed interim financial information, the significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied in the preceding audited annual published financial statements of the Company for the year ended 31 December 2013.
5. FINANCIAL AND INSURANCE RISK MANAGEMENT

The insurance risk management objectives and policies are consistent with those disclosed in the financial statements of the Company for the year ended 31 December 2013.
6. ISSUED, SUBSCRIBED AND PAID-UP SHARE CAPITAL
6.1 Authorized share capital

| 30 September | December | 30 September | 31 December |
| :---: | :---: | :---: | :---: |
| 2014 | 2013 | 2014 | 2013 |
| Number of shares |  | ------- Rupees ------- |  |
| 60,000,000 | 30,000,000 | 600,000,000 | 300,000,000 |

6.2 Issued, subscribed and paid-up share capital

| $\begin{gathered} 30 \text { September } \\ 2014 \end{gathered}$ | $\begin{gathered} 31 \text { December } \\ 2013 \end{gathered}$ |  | 30 September 2014 | $\begin{gathered} 31 \text { December } \\ 2013 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Number of shares ------- Rup |  |  |  |  |
| 8,000,000 | 8,000,000 | Ordinary shares of Rs. 10 each fully paid in cash | 80,000,000 | 80,000,000 |
| 12,000,000 | 12,000,000 | Ordinary shares of Rs. 10 each issued as fully paid bonus shares | 120,000,000 | 120,000,000 |
| 10,000,000 | 10,000,000 | Ordinary shares of Rs. 10 each issued as right shares | 100,000,000 | 100,000,000 |
| 15,000,000 |  | Ordinary shares of Rs. 10 each issued as right shares during the period 2014 (Refer note 6.2.1) | 150,000,000 | - |
| 45,000,000 | 30,000,000 |  | 450,000,000 | 300,000,000 |

6.2.1 During the year 2013, the Board of Directors in its meeting held on 10 December 2013 resolved to issue $15,000,000$ right shares at Rs. 10 per share which has been fully subscribed by the shareholders and underwriters and the Company has issued the shares during the period accordingly.

## 7. OTHER CREDITORS AND ACCRUALS

Federal excise duty payable
Withholding tax payable
Workers welfare fund payable
Unearned rental income
Payable to provident fund
Others

| 30 September 2014 | $\begin{aligned} & 31 \text { December } \\ & 2013 \end{aligned}$ |
| :---: | :---: |
| -------- Rupees ------- |  |
| 38,444,263 | 33,015,941 |
| 2,142,814 | 2,634,856 |
| 215,074 | 215,074 |
| 32,588 | 380,624 |
| 5,128,467 | 5,433,745 |
| 4,485,247 | 6,330,160 |
| 50,448,453 | 48,010,400 |

8. CONTINGENCIES AND COMMITMENTS
8.1 CONTINGENCIES
8.1.1 The Company has filed an appeal before the Appellate Bench of Securities and Exchange Commission of Pakistan in relation to order dated 17 December 2012 by the SECP with regards to non compliance of the minimum solvency requirements as at 31 December 2011.
The SECP order explains that the Company was in default of the minimum solvency requirements by Rs. 49.328 million as on 31 December 2011. On request of legal counsel of the Company, the SECP instructed the Company to provide revised solvency statement as at 30 September 2012. However, the new solvency statement showed a shorffall of Rs. 82.6 million as at 31 December 2013.

Taking into consideration the new solvency statement, SECP imposed a fine of Rs. 0.3 million on the Company and Rs. 0.1 million each on the directors of the Company. The Company has filed an appeal before the Appellate Bench of the SECP against the order. SECP dismissed the appeal and withheld the Impunged Order dated 17 December 2012.
During the period the Company paid off penalty amounting to Rupees. 0.3 million to the Commission.
8.1.2 On April 05,2012 LTU sent a recovery notice under section 122 for Rs. 4,435,078/-. Finally hearing was held by Additional Commissioner- LTU who issued order u/s 124/122 (5A) of ITO, 2001 dated Sep 30, 2014. He adjusted the prior amount of Rs. 3.398 million and revised the additional income at Rs. $6,591,031 /$ - and assessed balance payable at Rs. 1.545 million only. However, the management and tax advisor of the Company are confident for adjusting the tax demand with the Tax Year 2011 refund.

For the Tax Year 2011 Commissioner Inland Revenue (Appeals) vide letter dated 18-11-2013 issued directions to the concerned assessing officer to examine the issues and allow relief. Additional Commissioner- Audit revised the computation of income and gave Order vide D.C. No. $12 / 54$ dated 30-062014 under section 124/122(5A) of ITO, 2001 for balance refundable of Rs. 2,108,754/- against the taxable demand of Rs. $38,810,1771$-. The management is hopeful to adjust the above refund towards other year payables/ Demand.

SICL received Notice under sub-section (5A) read with (9) of Section 122 of the ITO, 2001 for the tax year 2008 vide letter no. ACIL-B/ZONE-III/Audit/2014 dated 16-05-2014 for re-assessment. After hearing Additional Commissioner issued Order under section 122(5A) of the ITO, 2001 vide D.C. \# $42 / 55$ dated 28-06-2014 for tax payable of Rs. 2,066,786/-. The Company has filed appeal against this Order with Commissioner Appeals. No provision has been made in the tax year as management is hopeful for favourable outcome.
8.1.3 A daim was raised by General Trading Establishment in 2011 amounting to Rs. 60.65 million, which was rejected by the surveyor. The aggrieved party filed a suit against the Company in the High court of Sindh. The legal advisor of the Company is of the view that the Company is likely to be successful in respect of this suit. Therefore, no provision has been made in the condensed interim financial information.
8.2 COMMITMENTS

There were no commitments as at 30 September 2014 ( 31 December 2013 : Nil)
9. INVESTMENTS
9.1 Type of investments

| 30 June $\quad 31$ December |  |
| :--- | :---: |
| 2014 | 2013 |
| -------- |  |

Held-to-maturity

| Government Securities 9.1.1 | 14,582,040 | - |
| :---: | :---: | :---: |
| Certificate of Investments | - | - |
|  | 14,582,040 | - |
| At fair value through profit or loss - Held for trading | 3,898,254 | 9,907,790 |
| Available-for-sale investments |  |  |
| First Capital Equities Limited | 188,000,000 | 188,000,000 |
| Mutual Funds |  |  |
| Open-end funds | 32,062,726 | 32,062,726 |
|  | 238,543,020 | 229,970,516 |

9.1.1 Government Securities

Pakistan Investment Bonds (PIBs)

| $14,582,040$ |
| :--- |
| $14,582,040$ |

The Company purchased 5 years' Pakistan Investment Bonds on 21 April 2014 at a purchase price of Rs. 14,582,040 maturing on 18 July 2018.
9.2 Market value of quoted available-for-sale securities is Rs. 206.756 million (31 December 2013: Rs. 293.994 million).
9.3 Had the Company followed Intemational Accounting Standard (IAS) 39 "Financial Instruments: Recognition and Measurement" in respect of recognition of gain / (loss) on measurement of available for sale secunities directly into equity, the investments of the Company would have been lower by Rs. 13.461 million (2013: higher by Rs. 41.84 million) and the net equity would have decreased by the same amount.
9.4 On 29 November 2012, the Company through an agreement settled balance of 'reverse repo' and 'premium due but unpaid' amounting to Rs. 99.89 million (reverse repo and associated mark-up) and Rs. 88.859 million of FCSC Group and Pace (Pakistan) Limited respectively against 4.7 million shares of First Capital Equities Limited (a related party) at Rs. 40 per share against the market value of Rs. 69 per share as at that date. The agreement was subsequently amended on 07 March 2013 to make the clause of "restriction on holding period" and "SWAP against property" null and void.
The Company has been served a show cause notice dated 02 May 2013 by the SECP stating that investment with FCEL is creating difficulty for the Company with respect to the liquidity and solvency. Further, it appears that the Company has not followed the requirements of section 208 of the Companies Ordinance, 1984 and the Companies (Investment in Associated Companies or Associated Undertakings) Regulation, 2012. The next date of hearing is shedule on 18, November 2014
10. INVESTMENT PROPERTIES - at cost less depreciation

|  | 30 Sep 2014 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cost |  |  | Depreciation |  |  | Written down value as at 30 Sep 2014 | Depreciation rate \% |
|  | $\begin{gathered} \hline \text { As at } 1 \text { January } \\ 2014 \end{gathered}$ | Addition/ (Deletion) | $\begin{gathered} \text { As at } 30 \text { Sep } \\ 2014 \end{gathered}$ | As at 1 <br> January 2014 | For the nine months | $\begin{gathered} \hline \text { As at } 30 \text { Sep } \\ 2014 \end{gathered}$ |  |  |
| Shop premises | 33,948,414 | - | 33,948,414 | 8,894,587 | 1,273,066 | 10,167,653 | 23,780,761 | 5 |
| Office premises | 2,848,320 | - | 2,848,320 | 2,278,656 | 106,811 | 2,385,467 | 462,853 | 5 |
| Advance against purchase of investment property | 34,750,008 | - | 34,750,008 |  |  | - | 34,750,008 | - |
|  | 71,546,742 | - | 71,546,742 | 11,173,243 | 1,379,877 | 12,553,120 | 58,993,622 |  |
|  | 31 Decemeber 2013 |  |  |  |  |  |  |  |
|  | Cost |  |  | Depreciation |  |  | Written down value as at 31 December 2013 | Depreciation rate \% |
|  | $\begin{gathered} \hline \text { As at } 1 \text { January } \\ 2013 \end{gathered}$ | Addition/ (Deletion) | As at 31 December | As at 1 January 2013 | For the year | As at 31 December |  |  |
| Shop premises | 33,948,414 | - | 33,948,414 | 7,197,166 | 1,697,421 | 8,894,587 | 25,053,827 | 5 |
| Office premises | 2,848,320 | - | 2,848,320 | 2,136,240 | 142,416 | 2,278,656 | 569,664 | 5 |
| Advance against purchase of investment property | - | 34,750,008 | 34,750,008 | - | - | - | 34,750,008 | . |
|  | 36,796,734 | 34,750,008 | 71,546,742 | 9,333,406 | 1,839,837 | 11,173,243 | 60,373,499 |  |

10.1 Shops and office premises (leasehold properties) have been valued under the market value basis by Maqsood Ahmed (Private) Limited and GIP Surveyors (Private) Limited. Market value of shop and office premises based on the valuations done by aforestated valuers as of 30 January 2014 and 31 January 2014 amounted to Rs. 100.6 million and 13.4 million respectively (2013: 28 March 2013 and 25 March 2013 amounted to Rs. 99.726 million and 13 million respectively).
10.2 Advance is given against the purchase of property from Pace Pakistan Limited (previously a related party), situated at First Floor of Pace Tower Project, $27-\mathrm{H}$, Gulberg II, Lahore measuring 3,475 square feet The property was valued by Maqsood Ahmed (Private) Limited as of 03 April 2014 amounting to Rupees 37.53 million \{2013: 10 April 2013 amounted to Rupees 36.83 million by Masud Associates (Private) Limited\}. Pace Pakistan Limited (Builder) has confirmed in writing that the said property stands in the name of the Company. The management is hopeful that the property's construction will be completed by the next year and its title along with possession will be transferred accordingly to the Company.
11. PREMIUMS DUE BUT UNPAID - unsecured

| 30 September | 31 December |
| :---: | :---: |
| 2014 | 2013 |
| ------- Rupees ------- |  |

Considered good
Considered doubtful

Provision against doubtful debts

| $140,118,506$ | $219,085,622$ |
| ---: | ---: |
| $13,742,644$ | $13,742,644$ |
| $153,861,150$ | $232,828,266$ |
| $(13,742,644)$ | $(13,742,644)$ |
| $140,118,506$ | $219,085,622$ |

11.1 Premium due but unpaid from related parties

Shaheen Air Port Services (SAPS)
Shaheen Foundation, PAF
Shaheen Knitwear
Shaheen Complex
Hawk Advertising

| $\mathbf{8 , 6 1 0 , 1 1 5}$ | $2,597,427$ |
| ---: | ---: |
| $(347,454)$ | 916,035 |
| $\mathbf{1 3 4 , 2 0 7}$ | 17,098 |
| $\mathbf{1 8 , 9 0 0}$ | 97,541 |
| $\mathbf{1 , 8 6 3}$ | 52,483 |
| $\mathbf{8 , 4 1 7 , 6 3 1}$ | $3,680,584$ |

12. ADDITIONS AND DELETIONS IN FIXED ASSETS

Details of the cost of operating assets that have been acquired and disposed of during the nine month period are as follows:

Furniture, fixtures and office equipment
Motor vehicles

| 30 September 2014 |  | 30 September 2013 |  |
| :---: | :---: | :---: | :---: |
| Additions | Disposals | Additions | Disposals |
| ----------- Rupees ----------- |  | ----------- Rupees ----------- |  |
| 73,000 | 2,213,680 | 2,743,782 | 108,898 |
| - | 12,593,000 | 133,500 | 162,300 |
| 73,000 | 14,806,680 | 2,877,282 | 271,198 |

13. SEGMENT REPORTING
Class of business wise revenue and results have been disclosed in the profit and loss account prepared in accordance with the requirement of Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002. The following table presents information regarding segment assets, liabilities as at September 30, 2014 and December 31, 2013, unallocated capital expenditures and non-cash expenses during the current and last Period::

| Fire \& Prop | Damage | Marine, Aviation \& Transport |  | Motor |  | Accident | and Health | Miscellaneous |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 30 | 31 | 30 | 31 | 30 |  |  |  | 30 | 31 |  |  |
| September 2014 | $\begin{aligned} & \text { December } \\ & 2013 \end{aligned}$ | September 2014 | December 2013 | September $2014$ | $\begin{aligned} & 31 \text { December } \\ & 2013 \end{aligned}$ | $\begin{gathered} 30 \text { September } \\ 2014 \end{gathered}$ | $\begin{aligned} & 31 \text { December } \\ & 2013 \end{aligned}$ | September 2014 | $\begin{aligned} & \text { December } \\ & 2013 \end{aligned}$ | 30 September 2014 | $\begin{aligned} & 31 \text { December } \\ & 2013 \end{aligned}$ |

segment assets
Segment assets


 Unallocated corporate liabilities $=$ Total liabilities $\quad \underset{\underline{549,694,687}}{\underline{687,272,058}}$



## 14. CAPITAL RISK MANAGEMENT

The Company's objective when managing capital is, to safeguard the Company's ability to continue as a going concem so that it can continue to provide returns to the shareholders and benefits to other stakeholders and to maintain a strong capital base to support the sustained development of its businesses. The Company manages its capital structure by monitoring return on net assets and makes adjustments to it in the light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividend paid to shareholders or issue new shares. The Company has issued right shares of Rs. 150 milion at Par value of Rs 10/- each during the period to strengthen its capital base. Minimum capital requirement for non-life insurers is Rupees 300 million, which the Company duly complied.

The Company was not compliant of the minimum solvency requirements as at 31 December 2011, 2012 \& 2013 under section 36 of the Insurance ordinance, 2000. The management is taking all necessary steps to ensure compliance with the solvency requirements. The management and directors are confident that the right issue of Rs. 150 million and the profitability coupled with positive future outlook and change of management will drive the Company out of liquidity and solvency issues going forward.

## 15. TRANSACTIONS WITH RELATED PARTIES

The Company has related party relationship with its employees' provident fund, key management personnel, entities with substantial holdings in the Company and Companies with common directors.
Transactions with related parties during the period and balances with them as at the period end are as follows:

| Transactions and balances with associated companies | $\begin{gathered} 30 \text { September } \\ 2014 \\ \hline \end{gathered}$ | $\begin{gathered} 30 \text { September } \\ 2013 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 30 \text { September } \\ 2014 \\ \hline \end{gathered}$ | $\begin{gathered} 30 \text { September } \\ 2013 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | -------- Rupees ------- |  | ------- Rupees -------- |  |
| Insurance premium |  |  |  |  |
| Balance at beginning of the period | 133,328 | 8,245,547 | 3,680,584 | 5,485,121 |
| Gross insurance premium written (including administrative surcharge, |  |  |  |  |
| government levies and policies stamps) | 46,407,392 | 13,981,590 | 56,962,109 | 29,478,422 |
| Received / Adjusted during the period | $(38,123,089)$ | (9,394,532) | (52,225,062) | $(22,130,938)$ |
| Balance at end of the period | 8,417,631 | 12,832,605 | 8,417,631 | 12,832,605 |
|  | Quarter ended |  | Six month period ended |  |
|  | $\begin{gathered} \hline 30 \text { September } \\ 2014 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 30 \text { September } \\ 2013 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 30 \text { September } \\ 2014 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 30 \text { September } \\ 2013 \\ \hline \end{gathered}$ |
|  | -----Rup | ------- | ----- Rup | es ------- |
| Insurance claim expense |  |  |  |  |
| Outstanding claims at beginning of the period | 2,182,505 | 929,331 | 1,880,081 | 581,023 |
| Gross claim expense for the period | $(993,288)$ | 529,392 | $(144,770)$ | $(117,239)$ |
| Claim paid during the period | $(430,847)$ | $(2,000)$ | $(976,941)$ | 992,939 |
| Outstanding claims at end of the period | 758,370 | 1,456,723 | 758,370 | 1,456,723 |
| Other transactions for the period with associated companies |  |  |  |  |
| Rental expense | 2,303,676 | 9,475,225 | 6,790,603 | $\underline{ } 11,664,941$ |

Other balances with associated companies

|  |  |  | $\begin{aligned} & 30 \text { September } \\ & 2014 \\ & ----- \text { Rupees } \end{aligned}$ | $\begin{aligned} & 31 \text { December } \\ & 2013 \\ & ----- \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Prepaid rent |  |  | 8,293,624 | 12,393,952 |
| Security deposits |  |  | 4,147,200 | 4,147,200 |
| Transactions for the period with other related parties | Quarter ended |  | Nine month period ended |  |
|  | $\begin{gathered} \hline 30 \text { September } \\ 2014 \\ \hline \end{gathered}$ | 30 September 2013 | $\begin{gathered} \hline 30 \text { September } \\ 2014 \\ \hline \end{gathered}$ | 30 September 2013 |
|  | -------- Rupees -------- |  | -------- Rupees -------- |  |
| Contribution to the provident fund | 161,295 | 1,639,719.0 | 434,497 | 1,639,719 |
| Remuneration of key management personnel | 4,362,930 | 11,094,135 | 12,599,677 | 21,629,625 |
|  |  |  | 30 June 2014 | $\begin{gathered} 31 \text { December } \\ 2013 \\ \hline \end{gathered}$ |
|  |  |  | -------- Rup | es -------- |
| Payable to Provident Fund |  |  | 5,128,467 | 5,433,745 |

15.1 Insurance and claim related transactions with related parties are carried in normal course of business.
15.2 Remuneration to the key management personnel are in accordance with the terms of their employment.
15.3 Contribution to the provident fund is in accordance with the Company's staff services rules.
15.4 Other transactions are at agreed tems.
16. EARNINGS /(LOSS) PER SHARE - BASIC AND DILUTED

|  | Quarter ended |  | Nine month period ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 September 2014 | 30 September 2013 | $\begin{gathered} 30 \text { September } \\ 2014 \end{gathered}$ | 30 September 2013 |
|  | -------- Rupees -------- |  | -------- Rupees -------- |  |
| Profit / (loss) for the period | (91,826) | $(22,950,987)$ | 13,891,171 | (86,495,634) |
| Weighted average number of ordinary shares of Rs. 10 each | Number of Shares |  | Number of Shares |  |
|  | 45,000,000 | 30,000,000 | 45,000,000 | 30,000,000 |
|  | -------- Rup | ees ------- | -------- Ru | es -------- |
| Earnings /(loss) per share | (0.0020) | (0.77) | 0.31 | $\underline{ }$ |

16.1 The company has not issued any instrument which would dilute its basic earnings per share when exercised.
17. GENERAL
17.1 This condensed interim financial information was approved and authorised for issue in the board of directors meeting held on October 29, 2014
17.2 The figures have been rounded off to the nearest rupee.



Chief Executive Officer


[^0]:    Business underwritten inside Pakistan

