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# COMPANY INFORMATION 

BOARD OF DIRECTORS<br>Air Marshal (R) Muhammad Arif Pervaiz<br>Air Commodore (R) Mehmood Ahmad<br>Air Commodore (R.) Zafar Yasin<br>Air Commodore (R) Muhammad Masud Akhtar<br>Air Commodore (R) Shahid Jamil Hashmi<br>Group Captain (R) Ehsan-ur-Rauf Sheikh<br>Mr. Aamir Shahzad Mughal - ACA

## CHIEF EXECUTIVE OFFICER

Mr. Sohel N. Kidwai

## CFO \& COMPANY SECRETARY

Mr. Muhammad Farhan Janjuah

## AUDIT COMMITTEE

Mr. Aamir Shahzad Mughal - ACA - Chairman
Air Commodore (R.) Mahmood Ahmad - Member
Air Commodore (R.) Muhammad Masud Akhtar - Member

Human Resource \& Remuneration Committe
Air Commodore (R.) Mahmood Ahmad - Chairman
Air Commodore (R.) Muhammad Masud Akhtar - Member
Air Commodore (R.) Shahid Jamil Hashmi - Member
Mr. Sohel N. Kidwai (CEO) - Member

## INVESTMENT COMMITTEE

Air Marshal (R) Muhammad Arif Pervaiz (MDSF) - Chairman
Mr. Aamir Shahzad Mughal (Director Fin. SF) - Member
Air Commodore Mahmood Ahmed (Dir. Admin. SF) - Member
Mr. Sohel N. Kidwai - CEO - In attendance
Mr. Muhammad Farhan Janjuah (Secretary)

## COMPANY INFORMATION

HEAD OF OPERATION<br>Mr. Aijaz Ali Khan<br>COUNTRY HEAD BUSINESS<br>Mr. Naveed Y. Butt<br>LEGAL ADVISOR<br>Surridge \& Beecheno<br>\section*{AUDITORS}<br>Riaz Ahmed \& Company<br>Chartered Accountants<br>\title{ COORDINATOR INTERNAL CONTROL }<br>Hussain Bux Uner<br>\section*{ADMIN \& HR}<br>Khalid Bin Wasi<br>\section*{REGISTERED OFFICE}<br>10th Floor, Shaheen Complex, M.R. Kayani Road, Karachi.<br>\section*{HEAD OFFICE}<br>10th Floor, Shaheen Complex, M.R. Kayani Road, Karachi.<br>\section*{SHARE REGISTRAR}<br>M/s. Corplink (Pvt) Ltd.<br>Wings Arcade, 1-K, Commercial Model Town, Lahore.

## OFFICES

Head Office<br>10th Floor, Shaheen Complex<br>M. R. Kayani Road, Karachi - 74200<br>Tel. \# 32630370-75, 322139850-51 Fax \# 32626674<br>E-mail: sihife@cyber.net.pk<br>URL: www.shaheeninsurance.com UAN: (021) 111-765-111

## Karachi

Branch Manager-Mr. M. Iftikhar Alam
10th Floor, Shaheen Complex
M.R. Kayani Road, Karachi - 74200

Tel. \# 32630370-75, $32213950-51$, Fax \# 32626674
E-mail:iftikhar.alam@shaheeninsurance.com
Direct \# 32272595
UAN: (021-111-765-111

## Lahore Zonal Office

Branch Head / GM Mr. Muhammad Saleem

Office \# 4, 6th Floor, Shaheen Complex
Opp. PTV Station 38, Abbott Road,
Lahore.
Tel \# 042-36376270, 36376274, 36376278, 36376279
Fax \# 042-36376276
E-mail: lhr_zone@shaheeninsurance.com

## Islamabad

Branch Manager - Syed Kashif Raza
House No. 351, Street No. 15,
Sector G-10/2 Islamabad
Tel: 051-2105009, 2105010, 2105011
Fax: 051-2105012
Email: isb@shaheeninsurance.com

## Multan

Branch Manager - Mr. Arshad Mehmood Khan
Shalimar Colony Near Madrasa Khair-ul-Muarif
Bosan Road Multan.
Tel \# (061) 6750001-3
Fax \# (061) 6750004
E-mail: mul@shaheeninsurance.com

## Sialkot

Branch Manager - Mr. Zulfiqar Ali
104, First Floor, Kareem Plaza, Defence
Road, Near Allama Iqbal Town, Sialkot
Tel. \# (052) 3250982, 3550131
Fax \# (052) 3257412
E-mail: sil@shaheeninsurance.com

## Hyderabad

Branch Manager - Syed Kashif Ali
Upper 2nd Floor
House \# 75, Soldier Bazar
Tel. \# (021) 2720487
Fax \# (022) 2720489
E-mail; hyd@shaheeninsurance.com

## Lahore Corporate

Branch Manager / GM Mr. Sohaib Ansar Khan

Office \# 6, 6th Floor, Shaheen Complex
Opp. PTV Station 38, Abbott Road, Lahore
Tel \# 042-36370384, 36370741, 36370742
Fax \# 042-36370385
E-mail: lhr_corporate@shaheeninsurance.com

## Faisalabad

Branch Manager / Mr. Gulshan Ali Ansari
2nd Floor, Sitara Towers, Bilal Chowk
Civil Lines, Faisalabad,
Tel. \# (041) 2614112, 2621370, 2630644-5
Fax \# (041) 2631514
E-mail: fsd@shaheeninsurance.com

## Peshawar

Branch Manager - Mr. Aamir Shahzad
Upper Basement, State Life Building
34 - The Mall, Peshawar Cantt.
Tel \# (091) 5273122 Fax \# (091) 5273106
E-mail: psw@shaheeninsurance.com

## DIRECTORS' REPORT TO THE MEMBERS

The Board of Directors is pleased to present before you the reviewed financial statements of the Company for the half year ended June 30, 2014.

The Results are summarized below:-

|  | All Figures Rupees in 'Millions' |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | June | June | \% age | December |
|  | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 3}$ |  | $\mathbf{2 0 1 3}$ |
| Gross Premium Written | $\mathbf{1 4 7 . 6 6 4}$ | 205.571 | $(28.17)$ | 343.566 |
| Net Premium Revenue | $\mathbf{1 1 7 . 8 0 7}$ | 190.143 | $(38.04)$ | 331.125 |
| Gross Claims | $\mathbf{8 6 . 7 8 7}$ | 303.585 | $(71.41)$ | 377.563 |
| Net Claims | $\mathbf{3 5 . 8 9 7}$ | 147.608 | $(75.68)$ | 235.003 |
| Underwriting Results | $\mathbf{3 5 . 7 8 7}$ | $(29.89)$ | 183.5 | $(44.70)$ |
| Investment Income | $\mathbf{5 . 3 8}$ | 3.18 | 69 | 9.31 |
| Profit/ (Loss) before tax | $\mathbf{1 1 . 1 6 6}$ | $(63.22)$ | 117.66 | $(102.79)$ |
| Profit/ (Loss) after tax | $\mathbf{1 3 . 9 4 2}$ | $(64.17)$ | 121.73 | $(106.25)$ |
| Earning per share | $\mathbf{0 . 3 6}$ | $(2.14)$ | 116.82 | $(3.54)$ |

The Company has turnaround in first half of the year. Board guidelines to streamline business and policies in each area are producing positive results. It's been a long time that Company has shown a profit of more than Rs. 13 million. This is due to sincere and concerted efforts of your Board, Management, producers and employees of the Company. Through Right Shares issuance, injection of Rs. 150 million has been made to improve liquidity and solvency of the Company.

Continuing severe shortage of power and gas and deteriorating law and order situation in the country is putting pressure on already thin margins of the general insurance sector and your company was no exception to it, due to which gross premium written was down by $28 \%$.

There was decrease in net claims by75\% from June 30, 2014 as compared to June 30, 2013. SICL is able to achieve break-even in it's underwriting operations, no doubt a big achievement in the current scenario.

After a long period Company has invested almost Rs. 15 million in Government bonds which in the past had been totally neglected and deprived the Company of handsome
profit. In short term, it has placed the available funds in secured Banks which has improved liquidity of the Company and provided a much needed generation of funds.

Pre-tax and after tax profits for the six months period under review increased considerably as compared to loss of the corresponding period of last year. Profit after tax is Rs. 13 million.

## Audit Qualifications:-

External Auditors have made only one qualification for non- provision on account of impairment of Rs. 22 million in the value of investment in First Capital Equity Limited for purchase of 4.7 million shares on November 29, 2012 @ Rs. 40 per share. Board is cognizance of the situation since it's purchase and is actively pursuingtoresolve the issue

## Election of Board of Directors:

The Company successfully completed the process of election of Board Directors and the following have been elected un-opposed:-

1. Air Marshal (Retd.) M. Arif Pervaiz;
2. Air Commodore (Retd.) Mahmood Ahmad;
3. Air Commodore (Retd.) Zafar Yasin;
4. Air Commodore (Retd.) M. Masud Akhtar
5. Air Commodore (Retd.) Shahid Jamil Hashmi;
6. Group Captain (Retd.) Ehsan- ur- Rauf Sheikh; and
7. Mr. Aamir Shahzad Mughal.

Necessary document have been sent to SECP for approval. We hope they will be approved by Regulators.

Solvency has improved and as per management assessment it has become surplus.In the coming months close monitoring will be ensured.

The Directors strategy has produced a positive turnaround in SICL in the shape of profit and settlement of past losses has started yielding results. The Company is ready to counter the macro economic challenges currently being faced by our economy and are
focused on to continue to strive hard to further improve our performance in the coming months of 2014.

Your Directors would like to place on record their appreciation to the field force, officers and staff of the Company for the dedicated contributions.

Your Directors would also like to thank the Securities and Exchange Commission of Pakistan, Pakistan Reinsurance Company Limited and all our reinsurers for their continued guidance and support.


Muhammad Arif Pervaiz
Air Marshal (Retd.)
Chairman
August 29, 2014

# AUDITORS' REPORT TO THE MEMBERS ON REVIEW OF CONDENSED INTERIM FINANICAL INFORMATION 

## Introduction

We have reviewed the accompanying condensed interim balance sheet of SHAHEEN INSURANCE COMPANY LIMITED as at 30 June 2014 and the related:
(i) condensed interim profit and loss account;
(ii) condensed interim statement of comprehensive income
(iii) condensed interim statement of changes in equity;
(iv) condensed interim statement of cash flows;
(v) condensed interim statement of premiums;
(vi) condensed interim statement of claims;
(vii) condensed interim statement of expenses;
(viii) condensed interim statement of investment income; and
notes forming part thereof for the six-month period then ended (here-in-after referred to as the "condensed interim financial information"). Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this condensed interim financial information based on our review. The figures of the condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of premiums, condensed interim statement of claims, condensed interim statement of expenses and condensed interim statement of investment income for the quarters ended 30 June 2014 and 30 June 2013 have not been reviewed and we do not express a conclusion on them as we are required to review only the cumulative figures for the six-month period ended 30 June 2014.

## Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Basis for Qualified Conclusion

Pursuant to a settlement agreement dated 29 November 2012 with First Capital Equities Limited and FCSC Group and Pace (Pakistan) Limited (previously, the related parties) \{Note 9.4\}, the Company acquired 4.7 million ordinary shares of First Capital Equities Limited (FCEL) at an agreed price of Rupees 40 per ordinary share which are carried in the balance sheet as 'available-for-sale investment' at Rupees 188 million. We noted that the quoted market value (Rupees 35.19 per share as at 30 June 2014) of this available for investment remained lower than the carrying amount (Rupees 40 per share) for last six months which indicates a prolonged decline in market value. However, the management of the Company has not made provision for impairment amounting to Rupees 22.607 million against this investment. Had this provision been made, profit for the period and investments would have been lower by the same amount.

We further noted that the quoted market price of Rupees 35.19 per ordinary share of FCEL as at the reporting date may not appear to have been derived by an active trade pattern (only two transactions in last nine months), as its free float is not significant and equity of FCEL has almost been fully eroded due to continuous losses. Despite noncompliance with the solvency requirements, the management could not so far dispose of this investment due to non-availability of active willing buyer. These factors indicate that the investment may be further impaired.

## Qualified Conclusion

Based on our review, except for the effects of matter mentioned in the basis for qualified conclusion paragraph, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information as of and for the six-month period ended 30 June 2014 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

## Emphasis of Matters

We also draw attention to:
i) note 8.1.1 and 14 to the condensed interim financial information which explain the matter that the Company has not complied with solvency requirements as prescribed under Insurance Ordinance, 2000 as at 31 December 2011, 2012 and 2013 and the management's endeavors to achieve compliance going forward; and
ii) note 10.2 which states that the Company made an advance amounting to Rupees 34.750 million against investment property located at D-1, 1st Floor 27-

H, College Road measuring 3,475 Square Feet during the years 2007 to 2009 which is under development and its title and possession will be transferred to the Company upon completion which is expected by the next year.

Our conclusion is not further qualified in respect of these matters.

## Other Matter

The condensed interim financial information of the Company for the six-month period ended 30 June 2013 and the financial statements for the year ended 31 December 2013 were reviewed and audited, respectively, by another firm of Chartered Accountants whose review report dated 19 December 2013 and audit report dated 09 April 2014 respectively included qualified conclusion and qualified opinion on the matter of 'long outstanding premium due but unpaid' against which the management did not carry out any assessment of recoverability and made no provision for impairment. The aforesaid review report and audit report also included emphasis of matters regarding noncompliance with solvency requirements and the settlement of balance of reverse repo / capital work-in-progress and premium due but unpaid through an agreement dated 29 November 2012.


## CONDENSED INTERIM BALANCE SHEET

## AS AT 30 JUNE 2014

|  | Note | 30 June 2014 | 31 December 2013 |
| :---: | :---: | :---: | :---: |
|  |  | ----------- | pees |
|  |  | Unaudited | Audited |
| Share capital and reserves |  |  |  |
| Authorized share capital |  |  |  |
| 60,000,000 (2013: 30,000,000) ord inary |  |  |  |
| shares of Rupees 10 each |  | 600,000,000 | 300,000,000 |
| Issued, subscribed and paid-up share capital | 6 | 450,000,000 | 300,000,000 |
| General reserve |  | 20,000,000 | 20,000,000 |
| Accumulated loss |  | $(128,896,331)$ | $(142,879,328)$ |
| Shareholders' equity |  | 341,103,669 | 177,120,672 |
| Underwriting provisions |  |  |  |
| Provision for outstanding claims (including IBNR) |  | 300,595,162 | 347,857,817 |
| Provision for uneamed premium |  | 135,173,866 | 143,404,901 |
| Premium deficiency reserve |  | 3,764,066 | 3,764,066 |
| Commission income uneamed |  | 1,180,929 | 4,133,598 |
| Total underwriting provisions |  | 440,714,023 | 499,160,382 |
| Creditors and Accruals |  |  |  |
| Premium received in advance |  | 4,546,488 | 10,100,690 |
| Amounts due to other insurers/reinsures |  | 25,157,613 | 76,120,706 |
| Accrued expenses |  | 10,402,444 | 11,269,789 |
| Agent balances |  | 9,545,210 | 36,737,482 |
| Taxation - provisions less payments |  | 1,583,843 | 4,359,565 |
| Current portion of liabilities against assets subject to finance lease |  | 603,703 | 603,672 |
| Other creditors and accruals | 7 | 48,903,473 | 48,010,400 |
|  |  | 100,742,774 | 187,202,304 |
| Borrowings |  |  |  |
| Liabilities against assets subject to finance lease |  | - | 510,438 |
| Other liabilities |  |  |  |
| Unclaimed dividend |  | 398,934 | 398,934 |
| TOTAL LIABILITIES |  | 541,855,731 | 687,272,058 |
| TOTAL EQUITY AND LIABILITIES |  | 882,959,400 | 864,392,730 |
| CONTINGENCIES AND COMMITMENTS | 8 |  |  |

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

| CONDENSED INTERIM BALANCE SHEET <br> AS AT 30 JUNE 2014 |  | $\begin{aligned} & 30 \text { June } \\ & 2014 \end{aligned}$ | $\begin{aligned} & 31 \text { December } \\ & 2013 \end{aligned}$ |
| :---: | :---: | :---: | :---: |
|  |  | -------- | -ees--------- |
|  |  | Unaudited | Audited |
| Cash and bank deposits |  |  |  |
| Cash and other equivalents |  | 24,334,506 | 2,173,746 |
| Curent and saving accounts |  | 6,105,251 | 37,563,938 |
| Deposits maturing within 12 months |  | 182,030,955 | 31,793,955 |
|  |  | 212,470,712 | 71,531,639 |
| Loans - Secured and considered good |  |  |  |
| To employees |  | 129,592 | 771,068 |
| Investments | 9 | 241,266,461 | 229,970,516 |
| Investment properties | 10 | 59,453,581 | 60,373,499 |
| Current Assets-Others |  |  |  |
| Premiums due but unpaid - net | 11 | 148,703,441 | 219,085,622 |
| Amounts due from other insurers/ reinsures |  | 40,876,958 | 66,606,611 |
| Accrued investment income |  | 945,140 | 15,408 |
| Reinsurance recoveries against outstanding claim |  | 87,079,979 | 94,607,453 |
| Deferred commission expense |  | 18,666,261 | 23,298,473 |
| Advances, deposits and prepayments |  | 48,657,851 | 63,313,951 |
| Other receivables |  | 9,264,327 | 9,523,218 |
|  |  | 354,193,957 | 476,450,736 |
| Fixed assets | 12 |  |  |
| Owned |  |  |  |
| Tangible |  |  |  |
| Fumiture, fixtures and office equipment |  | 8,452,504 | 10,204,547 |
| Motor vehicles |  | 4,946,711 | 10,357,338 |
| Capital work in progress |  |  |  |
|  |  | 13,399,215 | 20,561,885 |
| Intangible |  |  |  |
| Computer software |  | 1,363,978 | 2,687,684 |
| Leased - Tangible |  |  |  |
| Motor vehicles |  | 681,904 | 2,045,703 |
| TOTAL ASSETS |  | 882,959,400 | 864,392,730 |
| CONTINGENCIES AND COMMITMENTS |  |  |  |

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.


Half Yearly Report 2014

CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED)
FOR THE SIX MONTHS PERIOD ENDED 30 JUNE 2014


## Revenue Account

Net premium revenue
Net claims
Management expenses
Net commission
Underwriting results

| Six month period ended 30 June 2014 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fire and | Marine, | Motor | Accident and | Others | 2014 | 2013 |
| Note | Property | Aviation and |  | Health |  | Aggregate | Aggregate |
|  | Damage | Transport |  |  |  |  |  |

Investment income
Damage Transport

Rental income
Other income
General and administrative expenses

| $5,840,976$ | $2,644,016$ | $91,654,121$ | $10,616,724$ | $7,051,957$ | $\mathbf{1 1 7 , 8 0 7 , 7 9 4}$ | $190,142,681$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $(6,399,997)$ | $(1,124,825)$ | $(22,506,278)$ | $(348,114)$ | $(5,478,276)$ | $(35,857,490)$ | $(147,607,886)$ |
| $(4,007,802)$ | $(1,206,905)$ | $(15,413,665)$ | $(1,697,135)$ | $(2,595,127)$ | $(24,920,634)$ | $(44,075,699)$ |
| $(4,646,505)$ | $(1,620,878)$ | $(11,909,532)$ | $(1,295,928)$ | $(1,728,640)$ | $(21,201,483)$ | $(28,345,664)$ |
| $(9,213,328)$ | $(1,308,592)$ | $41,824,646$ | $7,275,547$ | $(2,750,086)$ | $35,828,187$ | $(29,886,568)$ |
|  |  |  | $5,380,092$ | $3,179,887$ |  |  |
|  |  |  | $1,098,036$ | $1,077,402$ |  |  |
|  |  |  | $34,272,570$ | $1,121,659$ |  |  |
|  |  |  | $(65,371,610)$ | $(38,711,508)$ |  |  |

Provision for taxation
-Current

| $(690,288)$ | $(950,714)$ |
| ---: | ---: |
| $3,466,010$ | - |
| $13,982,997$ | $(64,169,842)$ |
|  |  |
| $(142,879,328)$ | $(36,626,704)$ |
| $13,982,997$ | $(64,169,842)$ |
| $(128,896,331)$ | $(100,796,546)$ |
| 0.36 | $(2.14)$ |

Profit / (loss) for the six months period
Balance of accumulated loss at end of the period
Earnings/(loss) per share-basic and diluted
The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.


CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE SIX MONTHS PERIOD ENDED 30 JUNE 2014

|  | Quarter ended |  | Six month period ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 June 2014 | $\begin{gathered} \hline 30 \text { June } \\ 2013 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { 30 June } \\ 2014 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 30 \text { June } \\ 2013 \\ \hline \end{gathered}$ |
|  | -------- | $\cdots-----$ R | -ees ---- | -------- |
| Profit / (loss) for the period | $(4,672,431)$ | $(31,488,717)$ | 13,982,997 | $(64,169,842)$ |
| Other comprehensive income | - | - | - | - |
| Total Comprehensive profit/ (loss) for the period | $(4,672,431)$ | $(31,488,717)$ | 13,982,997 | $(64,169,842)$ |

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.


## CONDENSED INTERIM STATEMENT OF CASH FLOWS (UNAUDITED) FOR THE SIX MONTHS PERIOD ENDED 30 JUNE 2014

30 June 201430 June 2013


OPERATING ACTIVITIES
a) Underwriting activities

Premiums received
Reinsurance premiums paid
Claims paid
Reinsurance and other recoveries received
Commissions paid
Commissions received
Net cash flows from underwriting activities
b) Other operating activities

Income tax paid
Management and administrative expenses paid
Loans advanced - net
Net cash used in other operating activities
Total cash (used in)/ flow from all operating activities
INVESTING ACTIVITIES
Profit / Retum received
Rentals received
Payments for investments
Proceeds from disposal of investments
Fixed capital expenditure
Proceeds from disposal of fixed assets
Total cash flows from all investing activities
FINANCING ACTIVITIES
Payments of finance lease liability
Issue of right shares
Total cash flows from / (used in) all financing activities
Net cash flows from all activities
Exchange gain on cash and cash equivalents
Cash and cash equivalents at the beginning of period
Cash and cash equivalents at end of the period

| $\mathbf{5 , 7 8 9 , 5 2 2}$ |  |
| ---: | ---: |
| $\mathbf{7 7 0 , 6 3 4}$ |  |
| $\mathbf{( 1 5 , 1 7 9 , 0 4 1 )}$ |  |
| $\mathbf{3 , 4 5 2 , 2 5 3}$ |  |
| $\mathbf{( 6 8 , 0 0 0 )}$ | $2,243,830$ <br> $1,077,402$ <br> $\mathbf{5 , 4 8 4 , 7 5 5}$ <br> $\mathbf{7 5 0 , 1 2 3}$ |
| 112,646 |  |
| $(2,822,782)$ |  |
| 103,673 |  |


| $(487,233)$ | $(613,500)$ |
| ---: | ---: |
| $150,000,000$ | - |
| $\mathbf{1 4 9 , 5 1 2 , 7 6 7}$ | $(613,500)$ |
| $\mathbf{1 4 0 , 9 3 9 , 0 7 3}$ | $1,058,511$ |
| - | 6,224 |
| $\mathbf{7 1 , 5 3 1 , 6 3 9}$ | $48,490,177$ |
| $\mathbf{2 1 2 , 4 7 0 , 7 1 2}$ | $49,554,912$ |


|  |  |  |
| :--- | ---: | ---: |
| Reconciliation to profit and loss account | $(8,823,817)$ | 357,242 |
| Operating cash flows | - | 6,224 |
| Exchange gain on cash and cash equivalents | $(6,094,866)$ | $(6,650,840)$ |
| Depreciation on fixed assets | $(919,918)$ | $(919,918)$ |
| Depreciation on investment property | $5,948,549$ | 5,000 |
| Gain on disposal of fixed assets | - | $(294,833)$ |
| Taxes paid | $(150,049)$ | $(613,500)$ |
| Financial charges | $(131,886,961)$ | $94,417,449$ |
| (Decrease) / increase in assets other than cash | $\mathbf{1 4 5 , 4 1 6 , 3 2 7}$ | $(154,134,258)$ |
| Decrease / (increase) in liabilities | $\mathbf{1 1 , 1 8 4 , 0 2 0}$ | $4,608,306$ |
| Investment and other income | $\mathbf{( 6 9 0 , 2 8 8 )}$ | $(950,714)$ |
| Provision for tax | $\mathbf{1 3 , 9 8 2 , 9 9 7}$ | $(64,169,842)$ |
| Profit $/$ (loss) after taxation |  |  |

## Definition of cash

Cash comprises of cash in hand, policy stamps, cheques in hand, bank balances and other deposits which are readily convertible to cash and which are used in the cash management function on a day-

Cash for the purpose of the statement of cash flows consists of:

|  | 2014 | 2013 |
| :---: | :---: | :---: |
| Cash and other equivalents |  |  |
| - Cash in hand | 24,334,506 | 33,960,086 |
| - Policy stamps in hand | - |  |
|  | 24,334,506 | 33,960,086 |
| Current and saving accounts |  |  |
| - Current accounts | 2,518,700 | 8,950,894 |
| - Savings accounts | 3,586,551 | 6,643,932 |
|  | 6,105,251 | 15,594,826 |
| Deposits maturing within 12 months |  |  |
| Term Deposit-local currency | 182,030,955 | - |
|  | 212,470,712 | 49,554,912 |

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.


## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE SIX MONTHS PERIOD ENDED 30 JUNE 2014

| Paid-up share capital | Revenue reserves |  | Total |
| :---: | :---: | :---: | :---: |
|  | General reserve | Accumulated loss |  |
| 300,000,000 | 20,000,000 | $(36,626,704)$ | 283,373,296 |

Changes in equity for the six month period ended 30 June 2013

Loss for the six month period ended 30 June 2013
Other comprehensive income
Total comprehensive loss for the period
Balance as at 30 June 2013

| - | - | $(64,169,842)$ - | (64,169,842) |
| :---: | :---: | :---: | :---: |
| - | - | $(64,169,842)$ | (64,169,842) |
| 300,000,000 | 20,000,000 | $(100,796,546)$ | 219,203,454 |

Changes in equity for the six month period ended 31 December 2013

Loss for the six month period ended 31 December 2013 Other comprehensive income Total comprehensive loss for the period

## Balance as at 31 December 2013



Changes in equity for the six month period ended 30 June 2014

Issue of right shares during the period
$150,000,000$
150,000,000
Profit for the six month period ended 30 June 2014
Other comprehensive income
Total comprehensive income for the period

| - |  | 13,982,997 | 13,982,997 |
| :---: | :---: | :---: | :---: |
| - | - | 13,982,997 | 13,982,997 |
| 450,000,000 | 20,000,000 | $(128,896,331)$ | 341,103,669 |

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

CONDENSED INTERIM STATEMENT OF PREMIUMS (UNAUDITED)
FOR THE SIX MONTHS PERIOD ENDED 30 JUNE 2014 Bus iness underw ritten inside Pakistan

| Class | Quarter ended 30 June 2014 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Premium written | Unearned premium reserve |  | Premium earned <br> $d=a+b-c$ | Reinsurance ceded $\qquad$ | Prepaid reinsurance premium ceded |  | Reinsurance expense $h=e+f-g$ | $\begin{gathered} 2014 \\ \text { Net } \\ \text { premium } \\ \text { revenue } \\ i=d-h \end{gathered}$ |  |
|  |  | Opening <br> b | Closing <br> c |  |  | Opening <br> f | Closing g |  |  |  |
| Direct and facultative |  |  |  |  |  |  |  |  |  |  |
| Fire and property damage | 13,942,250 | 19,8 39,09 3 | 22,565,345 | 11,215,998 | 4,892,234 | 17,130,512 | 12,759,532 | 9,26 3,214 | 1,952,784 | 3,967,702 |
| Marine, aviation and transport | 2,960,600 | 1,955,914 | 1,521,930 | 3,394,584 | 2,500,001 | 1,250,000 | 1,250,000 | 2,500,001 | 894,583 | 1,885,687 |
| Motor | 38,073,0 59 | 88,507,596 | 80,964,513 | 45,616,142 | 2,404,999 | 4,779,063 | 4,796,251 | 2,387,811 | 43,228,331 | 53,046,681 |
| Accident and health | 22,790,735 | 2,343,697 | 19,224,031 | 5,910,401 | - | - | - | - | 5,910,40 1 | 22,237,173 |
| Others | 3,648,935 | 15,298,250 | 10,898,047 | 8,049,138 | 3,768,222 | 10,416,597 | 9,457,023 | 4,727,796 | 3,321,342 | 962,536 |
| Total | 81,415,579 | 127,944,550 | 135,173,866 | 74,186,263 | 13,565,456 | 33,576, 172 | 28,262,806 | 18,878,822 | 55,307,441 | 82,099,779 |
| Treaty - proportional | - | - | - | - | - | - | - | - | . | - |
| Grand total | 81,415,579 | 127,944,550 | 135,173,866 | 74,186,263 | 13,565,456 | 33,576,172 | 28,262,806 | 18,878,822 | 55,307,441 | 82,099,779 |
| Business underwritten inside Pakistan |  |  |  |  |  |  |  |  |  |  |
|  | Six month period ended 30 June 2014 |  |  |  |  |  |  |  |  |  |
| Class | Premium | Unearned pre | um reserve | Premium | Reinsurance | Prepaid premiu | urance ded | Reinsurance | $\begin{array}{r} 2014 \\ \text { Net } \end{array}$ | $\begin{gathered} 2013 \\ \text { Net } \end{gathered}$ |
|  | written <br> a | Opening <br> b | Closing | e arned $d=a+b-c$ | ceded | Opening | Closing | expense <br> $h=e+f-g$ | premium revenue $\mathrm{i}=\mathrm{d}$-h | premium revenue |
| Direct and facultative |  |  |  |  |  |  |  |  |  |  |
| Fire and property damage | 18,971,150 | 28,665,697 | 22,565,345 | 25,071,502 | 9,373,215 | 22,616,843 | 12,759,532 | 19,230,526 | 5,840,976 | 20,724,591 |
| Marine, aviation and trans port | 6,828,811 | 2,243,122 | 1,521,930 | 7,550,003 | 5,000,000 | 1,155,987 | 1,250,000 | 4,905,987 | 2,644,016 | $(476,620)$ |
| Motor | 88,175,354 | 89,212,029 | 80,964,513 | 96,422,870 | 4,810,000 | 4,755,000 | 4,796,251 | 4,768,749 | 91,654,121 | 108,203,374 |
| Accident and health | 22,905,899 | 6,934,856 | 19,224,031 | 10,616,724 | - | - | - | - | 10,616,72 4 | 51,932,547 |
| Others | 10,783,121 | 16,349,197 | 10,898,047 | 16,234,271 | 7,270,175 | 11,369, 162 | 9,457,023 | 9,182,314 | 7,051,957 | 9,758,789 |
| Total | 147,664,335 | 143,404,901 | 135,173,866 | 155,895,370 | 26,453,390 | 39,896,992 | 28,262,806 | 38,087,576 | 117,807,794 | 190,142,681 |
| Treaty - proportional | - | - | - | - | - | - | - | - | - | - |
| Grand total | 147,664,335 | 143,404,901 | 135,173,866 | 155,895,370 | 26,453,390 | 39,896,992 | 28,262,806 | 38,087,576 | 117,807,794 | 190,142,681 |

Note: The Company does not underwrite business outside Pakistan.
The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

CONDENSED INTERIM STATEMENT OF CLAIMS (UNAUDITED)
FOR THE SIX MONTHS PERIOD ENDED 30 JUNE 2014 $B$ usiness underwritten inside $P$ akistan

Direct and facultative

|  |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Fire and property damage | $23,081,098$ | $127,419,045$ | $115,224,656$ | $10,886,709$ | $7,528,064$ | $73,383,364$ | $70,342,012$ | $4,486,712$ | $6,399,997$ |
| Marine, aviation and transport | $2,606,722$ | $11,892,559$ | $9,563,853$ | 278,016 | $1,196,352$ | $4,690,867$ | $2,647,706$ | $(846,809)$ | $\mathbf{1 , 1 2 4 , 8 2 5}$ |
| Motor | $58,121,696$ | $131,469,840$ | $116,793,337$ | $43,445,193$ | $21,247,414$ | $1,948,499$ | $1,640,000$ | $20,938,915$ | $\mathbf{2 2 , 5 0 6 , 2 7 8}$ |
| Acident | $72,235,278$ |  |  |  |  |  |  |  |  |


|  | $58,121,696$ | $131,469,840$ | $116,793,337$ | $43,445,193$ | $21,247,414$ | $1,948,499$ | $1,640,000$ | $20,938,915$ | $\mathbf{2 2 , 5 0 6 , 2 7 8}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Motor | $8,72,235,278$ |  |  |  |  |  |  |  |  |
| Accident and health | $8,973,195$ | $51,187,622$ | $42,562,541$ | 348,114 | - | - | - | - | 348,114 |

Others $\quad \frac{41,226,978}{} \frac{25,888,751}{347,857,917} \frac{16,450,775}{300,595162} \frac{31,789,002}{86,747,034} \frac{28,445,188}{58,417,018} \frac{14,584,723}{94,607,453} \frac{12,450,261}{87079} \frac{26,310,726}{50,889544} \frac{5,478,276}{35,857,490} \frac{5,887,706}{147,607,886}$


Note: The Company does not underwrite busine ss outside Pakistan.
The annexed notes from 1 to 17 form an in tegral part of this condensed interim financial information
Chairman

CONDENSED INTERIM STATEMENT OF EXPENSES (UNAUDITED)
FOR THE SIX MONTHS PERIOD ENDED 30 UUNE 2014 Bus iness underw ritten inside Pakistan

| Class | Quarter ended 30 June 2014 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Commissions } \\ \text { paidor } \\ \text { payable } \\ \text { a } \end{gathered}$ | Deferred Commission |  | NetCommission <br> expense <br> $d=a+b-c$$d$ | OtherManagementexpensese | $\begin{gathered} \text { Underwiting } \begin{array}{c} \text { expense } \\ \text { exd } \\ f=d+e \end{array} \\ \hline \end{gathered}$ | $\begin{gathered} \text { *Commission } \\ \text { frimom } \\ \text { reinsurers } \\ g \end{gathered}$ |  | $\begin{gathered} 2013 \\ \text { Net } \\ \text { underwiting } \\ \text { expenses } \end{gathered}$ |
|  |  | Opening <br> b | Closing |  |  |  |  |  |  |
| Direct and facultative |  |  |  |  |  |  |  |  |  |
| Fire and property damage | 1,512,201 | 5,642,089 | 3,771,856 | 3,382,434 | 1,826,552 | 5,208,986 | 901,557 | 4,307,429 | 6,648,175 |
| Marine, aviation and transport | ort 691,113 | 489,678 | 365,818 | 814,973 | 552,830 | 1,367,803 |  | 1,367,803 | 1,522,102 |
| Motor | 5,338,407 | 13,379,599 | 11,638,601 | 7,079,405 | 7,423,903 | 14,503,308 | . | 14,503,308 | 18,161,767 |
| Accident and health | 624,311 | 1,037,449 | 381,643 | 1,280,117 | 962,548 | 2,242,665 | - | 2,242,665 | 7,093,128 |
| Others | 1,149,322 | 2,631,016 | 2,508,343 | 1,271,995 | 1,324,513 | 2,596,508 | 304,032 | 2,292,476 | 2,521,701 |
| Total <br> Treaty - prop ortional <br> Grand total | 9,315,354 | 23,179,831 | 18,666,261 | 13,828,924 | 12,090,346 | 25,919,270 | 1,205,589 | 24,713,681 | 35,946,873 |
|  |  |  |  |  | - | . | . |  |  |
|  | 9,315,354 | 23,179,831 | 18,666.261 | 13,828,924 | 12,090, 346 | 25,919,270 | 1,205.589 | 24,713,681 | 35,946,873 |


| Class | Six month period ended 30 June 2014 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underset{\substack{\text { pais or or } \\ \text { payable }}}{\text { Com }}$ | $\xrightarrow{\text { Openingerred Commission }}$ Closing |  | $\underset{\substack{\text { Net } \\ \text { Comision } \\ \text { expense } \\ d=a+b-c}}{\substack{\text { and }}}$ | $\substack{\text { Other } \\ \text { Management } \\ \text { expenses }}$ <br> e | $\substack{\text { Underwiting } \\ \text { expense } \\ f=d+e}$ind | $\begin{gathered} \text { *Commission } \\ \text { feinm } \\ \text { reinsurers } \end{gathered}$ | 2014NetUnderwitingexpenses$h=f-g$ | $\begin{gathered} 2013 \\ \text { Net } \\ \text { underwiting } \\ \text { expenses } \end{gathered}$ |
|  |  |  |  |  |  |  |  |  |  |
|  | a | $b$ | $c$ |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Fire and property damage | 2,902,900 | 7,662,505 | 3,771,856 | 6,793,549 | 4,007,802 | 10,801,351 | 2,147,044 | 8,654,307 | 13,109,033 |
| Marine, aviation and transport | ort 1,667,900 | 502,856 | 365,818 | 1,804,938 | 1,206,905 | 3,011,843 | 184,060 | 2,827,783 | 2,679,168 |
| Motor | 11,525,161 | 12,022,972 | 11,638,601 | 11,909,532 | 15,413,665 | 27,323,197 | . | 27,323,197 | 36,026,891 |
| Accident and health | 631,130 | 1,046,441 | 381,643 | 1,295,928 | 1,697,135 | 2,993,063 | . | 2,993,063 | 15,459,791 |
| Others | 2,675,219 | 2,063,699 | 2,508,343 | 2,230,575 | 2,595,127 | 4,825,702 | 501,935 | 4,323,767 | 5,146,480 |
| Total <br> Treaty - proportional <br> Grand total | 19,402,310 | 23,298,473 | 18,666,261 | 24,034,522 | 24,920,634 | 48,955,156 | 2,833,039 | 46,12, 117 | 72,421,363 |
|  |  | 229847 |  |  | ${ }^{24}{ }^{-1}$ | 4805156 |  |  |  |
|  | 19,402,310 | 23,298,473 | 18,666,261 | 24,034,522 | 24,920,634 | 48,955,156 | 2,83,039 | 46,122,117 | 72,421,363 |

Com mis sion from reinsurers is arrived at after taking the impact of the opening and closing balances of unearned commission.
Note: The Company does not underwite busine ss outside Pakistan.
The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.


CONDENSED INTERIM STATEMENT OF INVESTMENT INCOME (UNAUDITED) FOR THE SIX MONTHS PERIOD ENDED 30 JUNE 2014

| Quarter ended |  | Six month period ended |  |
| :---: | :---: | :---: | :---: |
| 30 June | 30 June | 30 June | 30 June |
| 2014 | 2013 | 2014 | 2013 |

Income from trading investments - net
Capital Gains on Sales of held for trading investments Dividend income

| $\mathbf{1 , 1 0 8 , 6 1 7}$ | - | $\mathbf{1 , 1 6 5 , 9 8 7}$ | - |
| ---: | ---: | ---: | :---: |
| 298,752 | 419,763 | 298,752 | $1,206,515$ |
| $\mathbf{1 , 4 0 7 , 3 6 9}$ | 419,763 | $\mathbf{1 , 4 6 4 , 7 3 9}$ | $1,206,515$ |

Income from non-trading investments
Held to maturity
Return on other fixed income securities and bank deposits
Returns on P.I.Bs
Available for sale
Dividend income

| 3,935,163 | 346,600 | 4,826,426 | 777,479 |
| :---: | :---: | :---: | :---: |
| 309,357 | - | 309,357 | - |
| - | - | - | - |
| 4,244,520 | 346,600 | 5,135,783 | 777,479 |

Loss on sale of non-trading investments (available-for-sale)

Unrealized (loss) / gain on revaluation of held for
trading investments

Investment related expenses
Net investment income
$(914,614) \quad 2,739,993 \quad(989,695) \quad 2,115,811$
$(227,875) \quad(459,959) \quad(230,735) \quad(919,918)$
$\xlongequal{4,509,400} \xlongequal{\text { 3,046,397 }} \xlongequal{\text { 5,380,092 }} \xlongequal{3,179,887}$

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.


## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE SIX MONTHS PERIOD ENDED 30 JUNE 2014

## 1. STATUS AND NATURE OF BUSINESS

Shaheen Insurance Company Limited ("the Company") was incorporated in March 1995 under the Companies Ordinance, 1984, as a Public Company and obtained the certificate for commencement of business in July 1995. It was registered with the Controller of Insurance in November 1995 to carry out non-life insurance business comprising fire, marine, motor, aviation, engineering, transportation, health, etc. The shares of the company are listed on Karachi, Lahore and Islamabad Stock Exchanges.
Its registered office is located at 10th floor, Shaheen Commercial Complex, Karachi.

## 2. BASIS OF PREPARATION

### 2.1 Statement of Compliance

This condensed interim financial report (condensed interim financial information) of the Company for the six months period ended 30 June 2014 has been prepared in accordance with the requirements of International Accounting Standard (IAS) 34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984, the Insurance Ordinance, 2000 and the SEC (Insurance ) Rules, 2002. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984, the Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002 have been followed.
The Securities and Exchange Commission of Pakistan ("SECP") has allowed insurance companies to defer the application of International Accounting Standard (IAS) 39 "Financial Instruments: Recognition and Measurement" in respect of "Investment available -for- sale" until suitable amendments have been made in the law. Accordingly the requirements of IAS -39, to the extend allowed by the SECP, have not been considered in the preparation in this condensed interim financial information.
2.2 This condensed interim financial information is unaudited but subject to limited review by the statutory auditors and is being submitted to the shareholders in accordance with the Section 245 to the Companies Ordinance, 1984. This condensed interim financial information should be read in conjunction with the annual financial statements of the Company for the year ended 31 December 2013.

### 2.3 Basis of Presentation

This condensed interim financial information has been prepared under the historical cost convention, except that 'held to maturity' investments are stated at amortised cost and investment 'at fair value through profit or loss- held for trading investments' are stated at fair value.

This condensed interim financial information has been prepared following accrual basis of accounting except for cash flow information.
This condensed interim financial information has been prepared and presented in Pakistani rupees, which is the Company's functional and presentation currency.

## 3. SIGNIFICANT ACCOUNTING POLICIES AND COMPUTATION METHODS

The accounting policies and the methods of computation applied in the preparation of this condensed interim financial information are the same as those applied in the preparation of financial statements of the Company for the year ended 31 December 2013.

## 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of this condensed interim financial information in confomity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

During preparation of this condensed interim financial information, the significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied in the preceding audited annual published financial statements of the Company for the year ended 31 December 2013.
5. FINANCIAL AND INSURANCE RISK MANAGEMENT

The insurance risk management objectives and policies are consistent with those disclosed in the financial statements of the Company for the year ended 31 December 2013.
6. ISSUED, SUBSCRIBED AND PAID-UP SHARE CAPITAL
6.1 Authorized share capital

| 30 June | 31 December | 30 June | 31 December |
| :---: | :---: | :---: | :---: |
| 2014 | 2013 | 2014 | 2013 |
| Number of shares ------ Rup |  |  |  |

$\underline{\underline{60,000,000}} \xlongequal{30,000,000}$ Ordinary shares of Rs. 10 each $\xlongequal{600,000,000} \xlongequal{300,000,000}$
6.2 Issued, subscribed and paid-up share capital

| $\begin{gathered} 30 \text { June } \\ 2014 \end{gathered}$ | December |  | 30 June | 31 December |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2014 | 2013 |
| Number of shares |  |  | ------- Rupees ------- |  |
| 8,000,000 | 8,000,000 | Ordinary shares of Rs. 10 each fully paid in cash | 80,000,000 | ,000,000 |
| 12,000,000 | 12,000,000 | Ordinary shares of Rs. 10 each issued as fully paid bonus shares | 120,000,000 | 120,000,000 |
| 10,000,000 | 10,000,000 | Ordinary shares of Rs. 10 each issued as right shares | 100,000,000 | 100,000,000 |
| 15,000,000 |  | Ordinary shares of Rs. 10 each issued as right shares during the period 2014 (Refer note 6.2.1) | 150,000,000 | - |
| 45,000,000 | 30,000,000 |  | 450,000,000 | 300,000,000 |

6.2.1 During the year 2013, the Board of Directors in its meeting held on 10 December 2013 resolved to issue $15,000,000$ right shares at Rs. 10 per share which has been fully subscribed by the shareholders and underwriters and the Company has issued the shares during the period accordingly.

## 7. OTHER CREDITORS AND ACCRUALS

Federal excise duty payable
Withholding tax payable
Workers welfare fund payable
Unearned rental income
Payable to provident fund
Others

| $\begin{aligned} & 30 \text { June } \\ & 2014 \end{aligned}$ | $\begin{aligned} & 31 \text { December } \\ & 2013 \end{aligned}$ |
| :---: | :---: |
| ------- Rupees ------- |  |
| 34,052,905 | 33,015,941 |
| 2,033,840 | 2,634,856 |
| 434,400 | 215,074 |
| 32,588 | 380,624 |
| 5,124,530 | 5,433,745 |
| 7,225,210 | 6,330,160 |
| 48,903,473 | 48,010,400 |

## 8. CONTINGENCIES AND COMMITMENTS

### 8.1 CONTINGENCIES

8.1.1 The Company has filed an appeal before the Appellate Bench of Securities and Exchange Commission of Pakistan in relation to order dated 17 December 2012 by the SECP with regards to non compliance of the minimum solvency requirements as at 31 December 2011.

The SECP order explains that the Company was in default of the minimum solvency requirements by Rs. 49.328 million as on 31 December 2011. On request of legal counsel of the Company, the SECP instructed the Company to provide revised solvency statement as at 30 September 2012. However, the new solvency statement showed a shorffall of Rs. 82.6 million as at 31 December 2013.

Taking into consideration the new solvency statement, SECP imposed a fine of Rs. 0.3 million on the Company and Rs. 0.1 million each on the directors of the Company. The Company has filed an appeal before the Appellate Bench of the SECP against the order. SECP dismissed the appeal and withheld the Impunged Order dated 17 December 2012.
During the period the Company paid off penalty amounting to Rupees. 0.3 million to the Commission.
8.1.2 On April 05,2012 LTU sent a recovery notice under section 122 for Rs. 4,435,078/-. Finally hearing was held by Additional Commissioner- LTU who issued order u/s 124/122 (5A) of ITO, 2001 dated June 30, 2014. He adjusted the prior amount of Rs. 3.398 million and revised the additional income at Rs. $6,591,031 /$ - and assessed balance payable at Rs. 1.545 million only. However, the management and tax advisor of the Company are confident for adjusting the tax demand with the Tax Year 2011 refund.

For the Tax Year 2011 Commissioner Inland Revenue (Appeals) vide letter dated 18-11-2013 issued directions to the concerned assessing officer to examine the issues and allow relief. Additional Commissioner- Audit revised the computation of income and gave Order vide D.C. No. $12 / 54$ dated $30-06$ 2014 under section 124/122(5A) of ITO, 2001 for balance refundable of Rs. 2,108,754/- against the taxable demand of Rs. $38,810,1771$-. The management is hopeful to adjust the above refund towards other year payables/ Demand.

SICL received Notice under sub-section (5A) read with (9) of Section 122 of the ITO, 2001 for the tax year 2008 vide letter no. ACIL-B/ZONE-III/Audit/2014 dated 16-05-2014 for re-assessment. After hearing Additional Commissioner issued Order under section 122(5A) of the ITO, 2001 vide D.C. \# $42 / 55$ dated 28-06-2014 for tax payable of Rs. 2,066,786/-. The Company has filed appeal against this Order with Commissioner Appeals. No provision has been made in the tax year as management is hopeful for favourable outcome.
8.1.3 A claim was raised by General Trading Establishment in 2011 amounting to Rs. 60.65 million, which was rejected by the surveyor. The aggrieved party filed a suit against the Company in the High court of Sindh. The legal advisor of the Company is of the view that the Company is likely to be successful in respect of this suit. Therefore, no provision has been made in the condensed interim financial information.
8.1.4 The Company has repossesed salvage vehicles at its warehouse as at 30 June 2014, whose fair value amounted to Rs 7.99 million (2013: Rs. 7.99 million). The valuation was carried out by Nadeem surveyor (Private) Limited. The Company has not recorded the salvage vehicles in its books of accounts due to the reason that the Company has not obtained relevant approvals from the Court as at the period end and consequently the right to sell the vehicles. The Company is confident that the relevant approvals will be obtained from the Court in the subsequent period.
8.2 COMMITMENTS

There were no commitments as at 30 June 2014 ( 31 December 2013 : Nil)
9. INVESTMENTS
9.1 Type of investments

| 30 June 2014 | 31 December 2013 |
| :---: | :---: |
| ------- Rupees -------- |  |
| 14,582,040 |  |
| 14,582,040 |  |
| 6,621,695 | 9,907,790 |

Available-for-sale investments
First Capital Equities Limited $\quad 188,000,000 \quad 188,000,000$
Mutual Funds
Open-end funds
32,062,726 32,062,726
$241,266,461 \quad 229,970,516$

### 9.1.1 Government Securities

Pakistan Investment Bonds (PIBs)

| $14,582,040$ |
| ---: |
| $14,582,040$ |

The Company purchased 5 years' Pakistan Investment Bonds on 21 April 2014 at a purchase price of Rs. 14,582,040 maturing on 18 July 2018.
9.2 Market value of quoted available-for-sale securities is Rs. 212.724 million (31 December 2013: Rs. 293.994 million).
9.3 Had the Company followed International Accounting Standard (IAS) 39 "Financial Instruments: Recognition and Measurement" in respect of recognition of gain / (loss) on measurement of available for sale securities directly into equity, the investments of the Company would have been lower by Rs. 13.960 million (2013: higher by Rs. 41.84 million) and the net equity would have decreased by the same amount.
9.4 On 29 November 2012, the Company through an agreement settled balance of 'reverse repo' and 'premium due but unpaid' amounting to Rs. 99.89 million (reverse repo and associated mark-up) and Rs. 88.859 million of FCSC Group and Pace (Pakistan) Limited respectively against 4.7 million shares of First Capital Equities Limited (a related party) at Rs. 40 per share against the market value of Rs. 69 per share as at that date. The agreement was subsequently amended on 07 March 2013 to make the clause of "restriction on holding period" and "SWAP against property" null and void.
The Company has been served a show cause notice dated 02 May 2013 by the SECP stating that investment with FCEL is creating difficulty for the Company with respect to the liquidity and solvency. Further, it appears that the Company has not followed the requirements of section 208 of the Companies Ordinance, 1984 and the Companies (Investment in Associated Companies or Associated Undertakings) Regulation, 2012. The Company through letter dated 25 February 2014 has sought another extension for hearing from SECP.
10. INVESTMENT PROPERTIES - at cost less depreciation

10.1 Shops and office premises (leasehold properties) have been valued under the market value basis by Maqsood Ahmed (Private) Limited and GIP Surveyors (Private) Limited. Market value of shop and office premises based on the valuations done by aforestated valuers as of 30 January 2014 and 31 January 2014 amounted to Rs. 100.6 million and 13.4 million respectively (2013: 28 March 2013 and 25 March 2013 amounted to Rs. 99.726 million and 13 million respectively).
10.2 Advance is given against the purchase of property from Pace Pakistan Limited (previously a related party), situated at First Floor of Pace Tower Project, $27-H$, Gulberg II, Lahore measuring 3,475 square feet The property was valued by Maqsood Ahmed (Private) Limited as of 03 April 2014 amounting to Rupees 37.53 million $\{2013$ : 10 April 2013 amounted to Rupees 36.83 million by Masud Associates (Private) Limited\}. Pace Pakistan Limited (Builder) has confirmed in writing that the said property stands in the name of the Company. The management is hopeful that the property's construction will be completed by the next year and its title along with possession will be transferred accordingly to the Company.

12. ADDITIONS AND DELETIONS IN FIXED ASSETS

Details of the cost of operating assets that have been acquired and disposed of during the six month period are as follows:

Fumiture, fixtures and office equipment
Motor vehicles

| 30 June 2014 |  | 30 June 2013 |  |
| :---: | :---: | :---: | :---: |
| Additions | Disposals | Additions | Disposals |
| ---------- Rupees ----------- |  | ----------- Ru | ------------ |
| 68,000 | 2,206,880 | 2,730,782 | 98,673 |
| - | 12,593,000 | 92,000 | - |
| 68,000 | 14,799,880 | 2,822,782 | 98,673 |

13. SEGMENT REPORTING
Class of business wise revenue and results have been disclosed in the profit and loss account prepared in accordance with the requirement of Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002. The following table presents information regarding segment assets, liabilities as at 30 June 2014 and 31 December 2013, unallocated capital expenditures and non-cash expenses during the current and last period:


## segment liabilities

Segment liabilities $\quad 57,872,945-\underline{54,152,272} \xlongequal{24,937,836} \xlongequal{5,347,284} \xlongequal{245,875,000} \xlongequal{415,688,859} \xlongequal{16,000,847} \xlongequal{135,918,999} \xlongequal{46,282,853} \xlongequal{44,027,788} \quad 490,969,481 \quad 655,135,202$ | Unallocated corporate liabilities | $50,886,250$ |
| :--- | :--- |
| $32,136,856$ |  | Total liabilities $\quad \underline{\underline{541,855,731}} \overline{\underline{687,272,058}}$

 Depreciation /
Amortisation

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## 14. CAPITAL RISK MANAGEMENT

The Company's objective when managing capital is, to safeguard the Company's ability to continue as a going concern so that it can continue to provide retums to the shareholders and benefits to other stakeholders and to maintain a strong capital base to support the sustained development of its businesses. The Company manages its capital structure by monitoring return on net assets and makes adjustments to it in the light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividend paid to shareholders or issue new shares. The Company has issued right shares of Rs. 150 milion at Par value of Rs $10 /-$ each during the period to strengthen its capital base. Minimum capital requirement for non-life insurers is Rupees 300 million, which the Company duly complied.

The Company was not compliant of the minimum solvency requirements as at 31 December 2011, 2012 \& 2013 under section 36 of the Insurance ordinance, 2000. The management is taking all necessary steps to ensure compliance with the solvency requirements. The management and directors are confident that the right issue of Rs. 150 million and the profitability coupled with positive future outlook and change of management will drive the Company out of liquidity and solvency issues going forward.
15. TRANSACTIONS WITH RELATED PARTIES

The Company has related party relationship with its employees' provident fund, key management personnel, entities with substantial holdings in the Company and Companies with common directors.

Transactions with related parties during the period and balances with them as at the period end are as follows:

## Transactions and balances <br> with associated companies

Insurance premium
Balance at beginning of the period Gross insurance premium written (including administrative surcharge, government levies and policies stamps) Received / Adjusted during the period Balance at end of the period

| Quarter ended |  | Six month period ended |  |
| :---: | :---: | :---: | :---: |
| 30 June | 30 June | 30 June | 30 June |
| 2014 | 2013 | 2014 | 2013 |
| --------- Rupees -------- |  |  |  |
| 8,403,587 | 40,751,911 | 3,680,584 | 42,244,771 |
| 5,831,714 | 4,438,504 | 10,576,325 | 4,491,042 |
| (14,101,973) | (8,346,949) | $(14,123,581)$ | (9,892,347) |
| 133,328 | 36,843,466 | 133,328 | 36,843,466 |


| Quarter ended |  | Six month period ended |  |
| :---: | :---: | :---: | :---: |
| 30 June | 30 June | 30 June | 30 June |
| 2014 | 2013 | 2014 | 2013 |
| --------- Rupees -------- |  |  |  |
| 1,739,890 | 3,088,136 | 1,880,081 | 2,104,338 |
| 26,089,864 | 3,693,779 | 26,516,474 | 4,654,282 |
| $(25,647,249)$ | (2,465,599) | (26,214,050) | $(2,442,304)$ |
| 2,182,505 | 4,316,316 | 2,182,505 | 4,316,316 |

Insurance claim expense
Outstanding claims at beginning of the period
Gross claim expense for the period
Claim paid during the period
Outstanding claims at end of the period
Other transactions for the period with associated companies
Rental expense $\quad-\quad 2,189,716 \quad 2,238,468 \quad 2,189,716$

Other balances with associated companies

|  |  |  | $\begin{aligned} & 30 \text { June } \\ & 2014 \\ & ----\quad \text { Rupee } \end{aligned}$ | $\begin{aligned} & 31 \text { December } \\ & 2013 \\ & \text {------ } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Prepaid rent |  |  | 9,600,856 | 12,393,952 |
| Security deposits |  |  | 4,147,200 | 4,147,200 |
| Transactions for the period with other related parties | Quarter ended |  | Six month period ended |  |
|  | $\begin{gathered} \hline 30 \text { June } \\ 2014 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 30 \text { June } \\ 2013 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 30 \text { June } \\ 2014 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 30 \text { June } \\ 2013 \\ \hline \end{gathered}$ |
| Contribution to the provident fund | $\begin{array}{r} \hline---- \text { Rup } \\ (201,202) \\ \hline \hline \end{array}$ | s ----- | $\begin{gathered} \hline-\cdots--- \text { Rup } \\ 273,202 \\ \hline \hline \end{gathered}$ | ees $\qquad$ |
| Remuneration of key management personnel | 4,790,486 | 10,535,490 | 9,954,701 | 15,220,527 |
|  |  |  | 30 June 2014 | $\begin{gathered} 31 \text { December } \\ 2013 \\ \hline \end{gathered}$ |
|  |  |  | -------- Rupees -------- |  |
| Payable to Provident Fund |  |  | 5,124,530 | 5,433,745 |

15.1 Insurance and claim related transactions with related parties are carried in normal course of business.
15.2 Remuneration to the key management personnel are in accordance with the terms of their employment.
15.3 Contribution to the provident fund is in accordance with the Company's staff services rules.
15.4 Other transactions are at agreed tems.
16. EARNINGS/(LOSS) PER SHARE - BASIC AND DILUTED

16.1 The company has not issued any instrument which would dilute its basic eamings per share when exercised.
17. GENERAL
17.1 This condensed interim financial information was approved and authorised for issue in the board of directors meeting held on 29th Aug 2014.
17.2 The figures have been rounded off to the nearest rupee.


Chief Executive Officer

