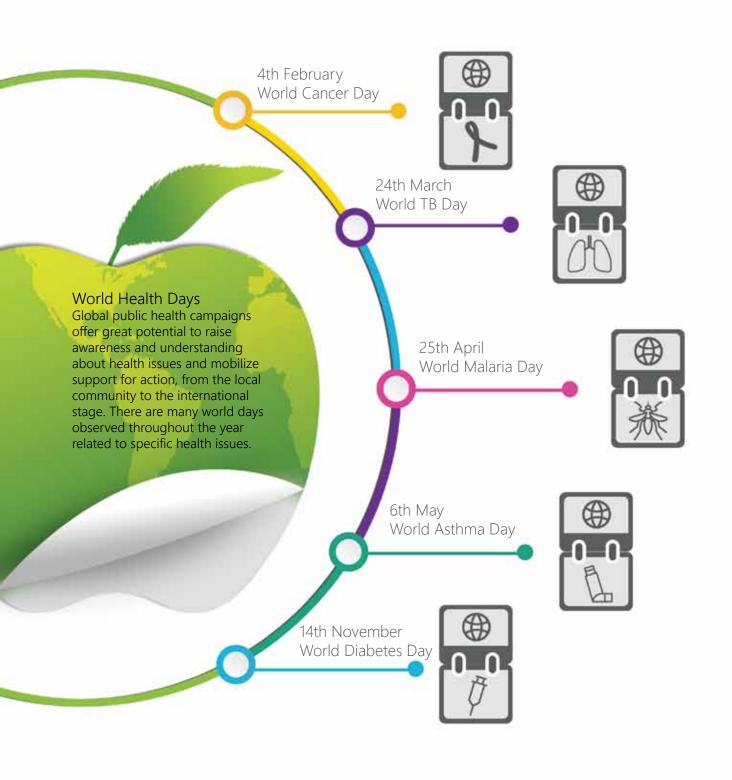
World **Health Days**





Research in the service of mankind



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FEBRUARY



World Cancer Day





COMPANY INFORMATION

Board of Directors

Mr Adnan Asdar Ali

Chairman Mr. Rashid Abdulla Chief Executive Officer

Mr. Husain Lawai

Mr. S. Nadeem Ahmed Managing Director

Mr. Zubair Palwala

Mr. Ayaz Abdulla

Mr. Asad Abdulla

Mr. Munis Abdullah

Mrs. Faiza Naeem

Board of Audit Committee

Mr Husain Lawai Chairman

Mr. S. Nadeem Ahmed

Mr. Asad Abdulla

Board of HR & Remuneration Committee

Mr. Munis Abdullah Chairman

Mr. Ayaz Abdulla

Mr. Asad Abdulla

Chief Financial Officer

Mr. Muhammad Jamil

Company Secretary

Mr. Zubair Palwala

Auditors

Grant Thornton Anjum Asim Shahid Rahman

Legal Advisors

Mohsin Tayebaly & Co.

Bankers

- Standard Chartered Bank (Pakistan) Limited
- Habib Bank Limited
- Habib Metropolitan Bank Limited
- National Bank of Pakistan
- Faysal Bank Limited
- The Bank of Punjab
- Soneri Bank Limited
- Citibank N.A.
- Dubai Islamic Bank Pakistan Limited

Registered Office

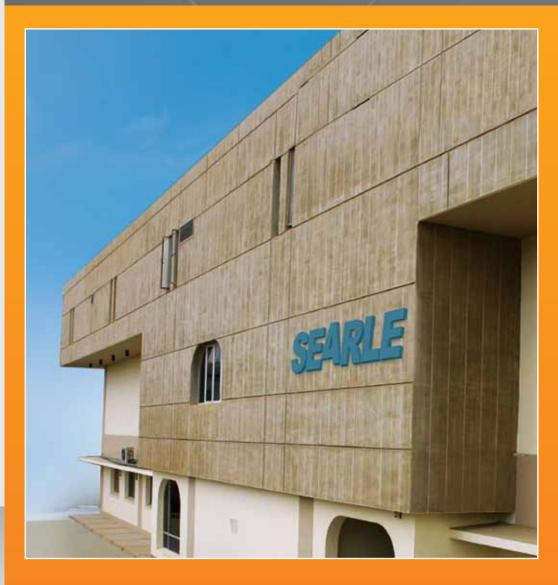
First Floor, N.I.C. Building, Abbasi Shaheed Road, Off: Shahrah-e-Faisal, Karachi.

Share Registrar

Central Depository Company of Pakistan Limited Head Office, CDC House, 99-B, Block 'B' S.M.C.H.S. Main Shahrah-e-Faisal Karachi - 74400







NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the 49th annual general meeting of the shareholders of The Searle Company Limited will be held on Friday, October 24, 2014 at 04:00 p.m. at the Institute of Chartered Accountants of Pakistan, Clifton, Karachi to transact the following business:

Ordinary Business

- 1. To confirm the minutes of extraordinary general meeting held on July 09, 2014.
- 2. To receive, consider and adopt the audited financial statements for the year ended June 30, 2014 together with the directors' and auditors' reports thereon.
- 3. To appoint auditors for the year ending June 30, 2015 and to fix their remuneration. The present auditors, Grant Thornton Anjum Asim Shahid Rahman, Chartered Accountants being eligible, have offered themselves for re-appointment.

Special Business

4. To approve the issue of bonus shares in the ratio of forty shares for every hundred shares held i.e. 40% as recommended by the board of directors and, if thought appropriate, to pass with or without modification(s) the following resolutions as ordinary resolution:

"RESOLVED that a sum of Rs.245,259,270/- out of the un-appropriated profits of the Company be capitalized and applied towards the issue of 24,525,927 ordinary shares of Rs.10/- each and allotted as fully paid bonus shares to the members who are registered in the books of the Company as at the close of business on October 17, 2014, in the proportion of forty shares for every hundred ordinary shares held and that such new shares shall rank pari passu with the existing ordinary shares.

FURTHER RESOLVED that in the event of any member becoming entitled to a fraction of a share, the Directors be and are hereby authorised to consolidate all such fractions and sell the shares so constituted on the Stock Market and to pay the proceeds of the sale when realized to a recognized charitable institution as may be selected by the Directors of the Company.

FURTHER RESOLVED that the Company Secretary be and is hereby authorized to take all necessary actions on behalf of the Company for allotment and distribution of the said bonus shares as he think fit."

5. To consider the increase of authorized share capital of the Company from Rs.700 million to Rs.1,400 million divided into 140,000,000 ordinary shares of Rs.10/- each and to consider and if thought fit to pass the following resolution as special resolution:

RESOLVED that the authorised share capital of the Company be and is hereby increased from Rs.700,000,000/- divided into 70,000,000 ordinary shares of Rs.10/- each to Rs.1,400,000,000/- divided into 140,000,000 ordinary shares of Rs.10/- each, by the creation of 70,000,000 additional ordinary shares at nominal value of Rs.10/- each to rank pari passu in every respect with the existing ordinary share of the Company.

FURTHER RESOLVED that the Memorandum and Articles of Association of the Company be and are hereby altered for increase in authorized share capital to read as follows:

- Clause V of Memorandum of Association "The authorized capital of the Company is Rs.1,400,000,000/- divided into 140,000,000 ordinary shares of Rs.10/- each."
- Article 3 of Articles of Association "The authorized capital of the Company is Rs.1,400,000,000/divided into 140,000,000 ordinary shares of Rs.10/each."

FURTHER RESOLVED that Mr. Zubair Palwala, Secretary of the Company be and is hereby authorized to do all acts, deeds and things, take any or all necessary actions to complete all legal formalities and file all necessary documents as may be necessary or incidental for the purpose of implementation the aforesaid resolution.

6. To consider and if thought fit, to pass with or without modification(s), the following resolutions as Special Resolution:

RESOLVED that the approval of the members of the Company be and is hereby accorded in terms of section 208 of the Companies Ordinance, 1984 for investment up to Rs.100 million in IBL HealthCare Limited, a subsidiary company, by acquiring fully paid up ordinary shares of IBL HealthCare Limited, at market value, up to but not exceeding Rs.100 million, on the terms and conditions disclosed to the members.

FURTHER RESOLVED that Mr. Zubair Palwala, Secretary of the Company be and is hereby authorized to do all acts, deeds and things, take any or all necessary actions to complete all legal formalities and file all necessary documents as may be necessary or incidental for the purpose of implementing the aforesaid resolutions.

7. To consider and if thought fit, to pass with or without modification(s), the following resolutions as Special Resolution:

RESOLVED that the approval of the members of the Company be and is hereby accorded in terms of section 208 of the Companies Ordinance, 1984 for acquisition of 25% shares of Nextar Pharma (Private) Limited, an associated company, at a price to be determined by the Chief Executive Officer of the Company.

FURTHER RESOLVED that Mr. Rashid Abdulla – Chief Executive Officer and Mr. Zubair Palwala, Secretary of the Company be and are hereby authorized, singly, to do all acts, deeds and things, take any or all necessary actions to complete all legal formalities and file all necessary documents as may be necessary or incidental for the purpose of implementing the aforesaid resolutions.

8. To approve the remuneration of Executive Directors including the Chief Executive and, if thought appropriate, to pass with or without modification(s) the following resolutions as an ordinary resolution:

"RESOLVED that the Company be and hereby approves and authorizes the payment of remuneration to Executive Directors including the Chief Executive of the Company for a total sum not exceeding Rs.25 million per annum exclusive of perquisites and retirement benefits, admissible under the Company's Rules."

Other Business

9. To transact any other ordinary business of the Company with the permission of the Chair.

By order of the Board



Zubair Palwala Karachi: October 3, 2014 Company Secretary

Statement of material facts under section 160(1)(b) of the Companies Ordinance, 1984 regarding the Special Business

Item 4

The Directors of the Company are of the view that the Company's financial position justifies issuance of bonus shares in the ratio of forty shares for every hundred shares held.

The Directors are interested in the business to the extent of the entitlement of bonus shares as shareholders.

Item 5

The amendment in Memorandum and Articles of Association of the Company is proposed to enhance the authorised capital of the Company to Rs.1,400 million. The enhancement of its authorised capital will enable the Company to issue the bonus shares.

The Directors have no interest directly or indirectly in alteration of the Memorandum and Articles of Association of the Company, except that they are shareholders/directors in the Company.

Item 6

| i) | Name of the associated company along with criteria based on which the associated relationship is established | IBL HealthCare Limited 50% ownership plus significant influence and control due to common directorship. |
|-------|--|--|
| ii) | Purpose, benefits and period of investment | Investment in subsidiary to reap the benefits in long term. |
| iii) | Maximum amount of investment | Rs.100 million |
| iv) | Maximum price at which securities will be acquired | Market value on the date of transaction. |
| v) | Maximum number of securities to be acquired | Equivalent to Rs.100 million. |
| vi) | Number of securities and percentage thereof held before and after the proposed investment | 11,500,000 shares (50%) – before investment. |
| vii) | Average of the preceding twelve weekly average price of the security | Rs.98.41 per share. |
| viii) | Break-up value of securities on the basis of the latest audited financial statements | Rs.22.68 |
| ix) | Earning per shares of associated company for last three years | 2014 : 6.47 2013 : 4.37 2012 : 3.92 |
| X) | Sources of fund from which securities will be acquired | Own source. |
| xi) | Where the securities are intended to be acquired using borrowed fund | No |
| | a) Justification for investment through borrowing | Not applicable |
| | b) Detail of guarantees and assets pledged for obtaining such funds | Not applicable |
| xii) | Salient features of the agreement(s), if any, entered into with associated company with regard to the proposed investment | None |
| xiii) | Direct or indirect interest of directors, sponsors, majority members and their relatives, if any, in the associated company or the transaction under consideration | The Directors have no interest directly or indirectly in the investment in IBL HealthCare Limited, except that they are shareholders/directors in the Company. |

Item 7

| item | 17 | |
|-------|---|---|
| i) | Name of the associated company along with criteria based on which the associated relationship is established | Nextar Pharma (Private) Limited 26% ownership (The Searle Company Limited holds 26% shares of total issued capital). |
| ii) | Purpose, benefits and period of investment | Investment in associated company to reap the benefits in long term. |
| iii) | Maximum amount of investment | Rs.200 million approx. |
| iv) | Maximum price at which securities will be acquired | To be determined by the Chief Executive Officer of the Company. |
| v) | Maximum number of securities to be acquired | Up to 25% thereby accumulating shareholding to 51%. |
| vi) | Number of securities and percentage thereof held before and after the proposed Investment | 26% before investment. 51% after investment. |
| vii) | Average of the preceding twelve weekly average price of the security | Not applicable |
| viii) | Fair market value of securities determined in terms of regulation 6(1) of the Companies (Investment in Associated Companies or Associated undertakings) Regulations, 2012 | Rs.104.52 as of June 30, 2013 |
| ix) | Break-up value of securities on the basis of the latest audited financial statements | Rs.104.52 as of June 30, 2013 |
| x) | Earning per shares of associated company for last three years | 2013 : 0.972 2012 : 1.968 2011 : 1.871 |
| xi) | Sources of fund from which securities will be acquired | Own source |
| xii) | Where the securities are intended to be acquired using borrowed fund | No |
| | a) Justification for investment through borrowing | Not applicable |
| | b) Detail of guarantees and assets pledged for obtaining such funds | Not applicable |

xiii) Salient features of the agreement(s), if any, entered into with associated company with regard to the proposed investment

None

xiv) Direct or indirect interest of directors, sponsors, majority members and their relatives, if any, in the associated company or the transaction under consideration

The Directors have no interest directly or indirectly in the investment in Nextar Pharma (Private) Limited, except that they are shareholders/directors in the Company.

Item 8

The approval is being sought for fixing the remuneration of Executive Directors including the Chief Executive of the Company in accordance with their terms and conditions of service.

The Chief Executive and Executive Directors are interested only in the remuneration payable to them.

NOTES:

- i) Share Transfer Books will be closed from October 18, 2014 to October 24, 2014 (both days inclusive). Transfers in good order, received at the office of Company's Share Registrar, Central Depository Company of Pakistan Limited, CDC House, 99 B, Block 'B', S.M.C.H.S., Main Shahra-e-Faisal, Karachi-74400 by close of the business on October 17, 2014 will be treated in time for the purpose of attending the annual general meeting and entitlement of stock dividend, if approved by the shareholders.
- ii) All members/shareholders are entitled to attend, speak and vote at the annual general meeting. A member/shareholder may appoint a proxy to attend, speak and vote on his/her behalf. The proxy need not be a member of the Company. Proxies in order to be effective must be received by the Company's Registered Office: First Floor, NIC Building, Abbasi Shaheed Road, Karachi 75530 not less than 48 hours before the meeting.

In pursuance of Circular No. 1. of 2000 of SECP dated January 26, 2000 the beneficial owners of the shares registered in the name of Central Depository Company (CDC) and/or their proxies are required to produce their Computerized National Identity Card (CNIC) or passport for identification purpose at the time of attending the meeting. The form of proxy must be submitted with the Company within the stipulated time, duly witnessed by two persons whose names, addresses and CNIC numbers must be mentioned on the form, along with attested copies of the CNIC or the passport of the beneficial owner and the proxy.

In case of corporate entity, the Board of Directors' resolution/power of attorney with specimen signature of the nominee shall be produced at the time of the meeting.

iii) Members are requested to intimate any changes in address immediately to Company's Share Registrar, Central Depository Company of Pakistan Limited, CDC House, 99 – B, Block 'B', S.M.C.H.S., Main Shahra-e-Faisal, Karachi-74400





MARCH



World TB Day

World TB Day, falling on March 24th each year, is designed to build public awareness that tuberculosis today remains an epidemic in much of the world, causing the deaths of nearly one-and-a-half million people each year, mostly in developing countries.



DIRECTORS' REPORT TO SHAREHOLDERS

It is clear that the pharmaceutical and healthcare industry is not, by any stretch of the imagination, doing enough to ensure that the poor have access to adequate medical and nutritional care. We cannot rest until we make sure that our society can afford to live and raise their families, that our seniors can remain in their homes and afford their health and pharmaceutical costs.

Year 2014 was yet again an outstanding year for the consumers we serve and for our shareholders. The Directors take pleasure in presenting the annual report together with the audited financial statements of the holding company for the year ended June 30, 2014.

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan and the requirements of the Companies Ordinance, 1984. The Directors' Report has been prepared in accordance with section 236 of the Companies Ordinance, 1984 and clause xvi of the Code of Corporate Governance 2012.

This report is to be submitted to the members at the 49th Annual General Meeting of the Company to be held on October 24, 2014.

Operating results

We are committed in creating a culture in which behaviour is guided more by values than by rules; even when "nobody is watching," people treat each spending decision as if they were, in fact, the owner. Cost-consciousness across the group is a shared mindset, rather than a bunch of rules that are resented and resisted.

| 2014 | 2013 |
|--------|----------|
| PKR in | thousand |

| Revenue | 7,608,594 | 6,013,544 |
|-------------------------|-----------|-----------|
| Gross profit | 3,393,507 | 2,720,404 |
| Gross profit % | 44.6 | 45.2 |
| Operating expenses | 1,994,136 | 1,454,223 |
| Operating expenses % | 26.2 | 24.2 |
| Operating profit | 1,399,371 | 1,266,181 |
| Operating profit % | 18.4 | 21.1 |
| Other income | 117,670 | 34,803 |
| Profit before taxation | 1,165,879 | 981,603 |
| Profit after taxation | 876,057 | 719,066 |
| Profit after taxation % | 11.5 | 12.0 |
| | | |

Early signs of an ownership culture taking hold is evident as our workforce is becoming more entrepreneurial and seizing opportunities to run the business wheel more efficiently and effectively. In 2014, we focused on building a culture, whereby colleagues apply their expertise to take appropriate risks to innovate, are accountable for their decisions, work collaboratively, deliver on their commitments, engage in constructive debate to help ensure each other's success and operate with integrity and in compliance with applicable legal requirements and group policies.

During 2014, we made decisions and took actions that enabled us to allocate our capital in ways that enhanced shareholder value.

At the end of June 2014, the holding company reported revenue of 7.6 billion, corresponding to a growth of impressive 26.5% compared with the preceding year. The holding company managed to maintain the gross margins despite the cost-push inflationary impact due to better product mix.

The double digit revenue growth is a result of domestic volume growth due to expanding doctor coverage coupled with the price increase made during the later part of the year.

The increased operating cost relates to several factors,



including extra spending over marketing for meeting specified sales goal, additional expenditure incurred on promotion of our new Vitamin Water and increased inflationary impact on overall spendings.

The slight decrease in the profit after tax as a percentage of turnover is mainly due the above mentioned increase in operating costs.

Earnings per share

Basic earnings per share after taxation were Rs. 13.1 (2013: Rs. 10.9).

| Year | EPS |
|------|------|
| 2010 | 5.9 |
| 2011 | 6.4 |
| 2012 | 6.4 |
| 2013 | 10.9 |
| 2014 | 13.1 |
| | |

Dividend

The board of directors of holding company has recommended a stock dividend of 40% for the year ended June 30, 2014, against the cash dividend of 20% and stock dividend of 30% in June 2013.

Financial statements and auditors

The financial statements of the holding company have been audited and approved without qualification by the auditors, Grant Thornton Anjum Asim Shahid Rahman, Chartered Accountants.

Further, the present auditors, Grant Thornton Anjum Asim Shahid Rahman, Chartered Accountants, retired and being eligible, offer themselves for reappointment. The Board of Directors endorses recommendation of the Audit Committee for their reappointment as Auditors of the holding company for the year ending June 30, 2015, at a fee to be mutually agreed.

Shareholding information

The holding company's shares are traded on the Karachi Stock Exchange and Islamabad Stock Exchange. The shareholding information as of June 30, 2014 and other related information is set out on pages 181 to 184 of the Financial Report. The Directors, CEO, Company Secretary and CFO, their spouses and minor children did not carry out any trade in the shares of the holding company except Mrs. Shakila Rashid wife

of Mr. Rashid Abdulla purchased 41,500 shares. Continuing consumer satisfaction - "product innovation"



Today's global economy is exciting and dynamic, but is also tough and confusing. Despite of various environmental pressures, customer satisfaction through product innovation and portfolio diversification is a continuous process and utmost priority at the group.

We are actively engaged in innovating products, so as to ensure a balanced business for the future, augmenting shareholders value and providing affordable healthcare solutions to the patients. The group is continuously exploring new ways of doing business through identification of new channels and geographies for business expansion and external alliances and partnerships. To add value to business, we recently launched a product in the fastest growing therapeutic segment of diabetes namely Jentin Met, a modern way to control diabetes. Further to take advantage of shift in antihypertensive market to CCB+ARB combination, Searle has launched Olesta AM, a combination of Amlodopine and Olmesartan. We are focused on marketing our caffeine free non carbonated drink 'Searle Vitamin Water' which has revolutionised the beverage industry.

DIRECTORS' REPORT TO SHAREHOLDERS

Product quality - "a non-negotiable duty"

We are committed to our duty towards safeguarding the patient's well-being, by assuring that all operations associated with the manufacture of a medicinal product are of a standard that assures the patient's expectations of safety and efficacy. Our products carry a promise of Quality and we take issues related to the quality of our products very seriously.

Pharmaceutical industry is a vital segment of health care system bearing many inherent risks. In line with the above philosophy, we recognise that any mistake in product design or production can be severe, even fatal, therefore, the maintenance of quality with continuous improvement is Searle's utmost priority and moral responsibility.

Corporate and social responsibility - "a wilful duty"

At Searle, our aim has always been to make useful contributions to the economy we operate in. One of the primary areas of focus has been the creation of employment opportunities to support a large industrial and sales workforce. The group operates in a socially responsible manner. Accordingly, the group's CSR program has a very wide scope encompassing initiatives in the areas of healthcare, education, environment protection, water and sanitation, child welfare, infrastructure development and other social welfare activities.

Occupational health and safety

All workers have the right to return home each day safe and sound. We at Searle, recognise the importance of safe and secure environment and consider it our duty to ensure that people who work for us know how to work safely and without risks to health and to develop a positive health and safety culture.

The health and safety of our employees and visitors is a high priority for Searle. Therefore, hazards associated with operations are continuously identified, assessed and managed to eliminate or reduce risks.

Information technology

In line with our continuous endeavours to regularly upgrade information systems we continued with

our policy to invest more and more in information technology (IT) and to upgrade related infrastructure, thereby continuously improving and enhancing both qualitative and quantitative aspects of management reporting including decision making processes.

Website

All our stakeholders and general public can visit our website, www.searlecompany.com, which has a dedicated section for investors containing information related to annual, half yearly and quarterly financial statements.

Related party transactions

All related party transactions, during the year 2014, were placed before the audit committee and the board for their review and approval. These transactions were duly approved by the Audit Committee and the Board in their respective meetings. All these transactions were in line with the transfer pricing methods and the policy with related parties approved by the board previously. The company also maintains a full record of all such transactions, along with the terms and conditions. For further details please refer note 43 to the consolidated financial statements.

Compliance with the Code of Corporate Governance

The stock exchanges have included in their Listing Rules, the Code of Corporate Governance (Code) issued by the Securities & Exchange Commission of Pakistan. The holding company has adopted the code and is implementing the same in letter and spirit.

Directors' training program

Board of directors training helps the board fulfil its role and make a real difference to a company's performance. It takes a practical and pragmatic approach – because every board has a unique role in company oversight including duty to stakeholders. Therefore, keeping the same in mind and the requirements of the code one of the Directors has attended the directors' training program.

Code of conduct

The Board of Directors of the holding company has



adopted a code of conduct. All employees are informed and aware of this and are required to observe these rules of conduct in relation to business and regulations.

Corporate and financial reporting framework

- The consolidated financial statements, prepared by the management of the holding company, present fairly its state of affairs, the result of its operations, cash flows and changes in equity.
- Proper books of accounts of the holding company have been maintained.
- Appropriate accounting policies have been consistently applied in preparation of the financial statements and accounting estimates are based on reasonable and prudent judgment.
- International Accounting Standards, as applicable in Pakistan, have been followed in preparation of financial statements.
- The Holding company maintains a sound internal control system which gives reasonable assurance against any material misstatement or loss. The internal control system is regularly reviewed.
- There are no significant doubts upon the holding company's ability to continue as a going concern.
- There has been no material departure from the best practices of Corporate Governance as detailed in the listing regulations.
- There has been no departure from the best practices of transfer pricing.
- The key operating and financial data for the six years is tabulated as follows:

| | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 |
|--|-----------|-----------|-----------|-----------|-----------|---|
| ASSETS EMPLOYED | | | | | | |
| Property, plant and equipment | 560,152 | 584,168 | 2,672,448 | 837,385 | 742,428 | 621,198 |
| Intangible assets | 47,782 | 74,071 | 86,570 | 104,352 | 69,445 | 82,393 |
| Investment property | 2,516,865 | 2,312,986 | 120,952 | - | - | - |
| Long-term loans, deposits & | 126.076 | 7 212 | 7.272 | 7.052 | 7.070 | 4766 |
| prepayments | 126,976 | 7,212 | 7,273 | 7,953 | 7,872 | 4,766 |
| Net current assets | 1,342,194 | 1,030,267 | 580,193 | 1,181,693 | 988,979 | 860,853 |
| Total assets employed | 4,593,969 | 4,008,704 | 3,467,436 | 2,131,383 | 1,808,724 | 1,569,210 |
| FINANCED BY | | | | | | |
| Issued, subscribed and paid-up capital | 613,148 | 471,652 | 336,895 | 306,268 | 306,268 | 266,320 |
| Reserves and Unappropriated profit | 2,800,929 | 2,221,285 | 1,703,731 | 1,393,115 | 1,053,117 | 748,429 |
| Shareholder's equity | 3,414,077 | 2,692,937 | 2,040,626 | 1,699,383 | 1,359,385 | 1,014,749 |
| Non-controlling interest | 260,847 | 201,428 | 176,119 | 146,818 | 124,060 | 119,513 |
| Surplus on revaluation of fixed assets | 168,163 | 185,020 | 201,589 | 179,901 | 207,484 | 229,852 |
| Long-term and deferred liabilities | 750,882 | 929,319 | 1,049,102 | 105,281 | 117,795 | 205,096 |
| Total capital employed | 4,593,969 | 4,008,704 | 3,467,436 | 2,131,383 | 1,808,724 | 1,569,210 |
| | | | | | | -,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| Turnover | 7,608,594 | 6,013,544 | 5,659,437 | 4,876,869 | 4,176,468 | 3,123,856 |
| Profit before tax | 1,165,879 | 981,603 | 620,703 | 565,277 | 559,307 | 327,636 |
| Profit after tax | 876,057 | 719,066 | 431,751 | 415,453 | 368,039 | 217,967 |
| | | | | | | |
| Profit after tax | | | | | | |
| % of turnover | 11.51 | 11.96 | 7.63 | 8.52 | 8.81 | 6.98 |
| % of capital employed | 19.07 | 17.94 | 12.45 | 19.49 | 20.35 | 13.89 |
| | | | | | | |
| Dividends | | | | | | |
| Cash (%) | _ | 35 | 35 | 40 | 30 | 15 |
| Stock (%) | 40 | 45 | 40 | 10 | - | 15 |
| | | | | | | |

DIRECTORS' REPORT TO SHAREHOLDERS

Meetings of the board of directors

During the year, four meetings of the Board of Directors were held as follows:

| Name of director | Meetings attended |
|---------------------|----------------------|
| Mr. Rashid Abdulla | 4 |
| Mr. S. Nadeem Ahmed | 3 |
| Mr. Zubair Palwala | 4 |
| Mr. Munis Abdullah | 2 |
| Mr. Asad Abdulla | 4 |
| Mr. Ayaz Abdulla | 3 |
| Mr. Adnan Asdar Ali | 1 |

Election of directors

Election of directors was held on July 9, 2014 and the following nine directors were elected on the board:

| | Mr. Adnan Asdar Ali |
|----|---------------------|
| 1. | Mr. Adnan Asdar Ali |
| 2. | Mr. Rashid Abdulla |
| 3. | Mr. Husain Lawai |
| 4. | Mr. S. Nadeem Ahmed |
| 5. | Mr. Zubair Palwala |
| 6. | Mr. Ayaz Abdulla |
| 7. | Mr. Asad Abdulla |
| 8. | Mr. Munis Abdullah |
| 9. | Ms. Faiza Naeem |

Subsequent to the election Mr. Adnan Asdar Ali was elected as the Chairman of the board and Mr. Rashid Abdulla was elected as Chief Executive Officer. During the year Mr. Muhammad Jamil was appointed as the Chief Financial Officer in place of Mr. Zubair Palwala.

Audit committee

The Committee comprises of three members two of them are non-executive Directors including the Chairman of the Committee.

During the year, four meetings of audit committee were held, the details of which are as follows:

| Name of director | Meetings attended |
|---------------------|----------------------|
| Mr. Asad Abdullah | 4 |
| Mr. S. Nadeem Ahmed | 3 |
| Mr. Adnan Asdar Ali | 1 |

Subsequent to the election of directors, audit committee was reconstituted by the board of directors and the following members were selected for the committee:

| 1. | Mr. Husain Lawai - Chairman |
|----|-----------------------------|
| 2. | Mr. Asad Abdulla |
| 3. | Mr. S. Nadeem Ahmed |

Human resource and remuneration committee

The Committee comprises of three members two of them are non-executive Directors including the Chairman of the Committee. Subsequent to the election of directors, HR & R committee was reconstituted by the board of directors and the following members were selected for the committee:

| 1. | Mr. Munis Abdullah - Chairman |
|----|-------------------------------|
| 2. | Mr. Asad Abdulla |
| 3. | Mr. Ayaz Abdulla |

Subsequent events

No material changes or commitments affecting the financial position of the Company have occurred between the end of the financial year of the Company and the date of this report.

Value of investments of provident and gratuity funds

The value of investments of provident and gratuity funds based on their un-audited / audited accounts as on June 30, 2014 and June 30, 2013 respectively were as follows:

| | 2014 | 2013 | |
|----------------|----------|-----------------|--|
| | PKR in t | PKR in thousand | |
| Provident Fund | 246,348 | 159,878 | |
| Gratuity Fund | - | 9,726 | |
| Total | 246,348 | 169,604 | |

Future outlook

Life is a lesson, understood backwards; but lived forward. The year 2014 emerged as a year making a start, of what should be a series of growth years for the Company.







At the end of June 2014, the holding company reported revenue of 7.6 billion, corresponding to a

growth of impressive 26.5% compared with the preceding year.

We are in almost all high-density therapeutic avenues such as Cardiovascular, Diabetes, Orthopaedics, Neurology, and Paediatrics and are constantly increasing our presence in other therapeutic areas such as Antibiotics, Gastroenterology, Pulmonology, Virology and Oncology.

Developments in medical technology have long been confined to procedural or pharmaceutical advances, while neglecting a most basic and essential component of medicine: patient information management. Searle is also continuously developing and educating its sales force to ensure the same.

Support to different NGOs and contribution in unforeseen calamities will continue as a regular commitment to the nation of Pakistan.

We must become bigger than we have been: more courageous, greater in spirit, larger in outlook. We are more confident than ever that Searle is well placed to succeed in emerging markets. Searle is planning to align with global trends including an ongoing population growth, rising demand of generic branded

pharmaceuticals and nutritional products. Searle will aggressively focus on the global market and will primarily focus to expand the business operation in existing export countries while looking to penetrate into new countries as well.

The company sees huge potential for the infusion business therefore we are planning to expand its current production capacity and by diversification into a portfolio of IV sets and accessories.

Globally there is a significant shift in R&D from conventional pharmaceutical to Biotechnology product. So as in Pakistan, we having a purpose built, FDA complaint state of art manufacturing facility in which we intent to produce biological products for Oncology, Rheumatology, Nephrology & Virology for local & international markets.

When people are emotionally motivated, they contribute and same is the case with all our employees, partners, suppliers and customers, for which we are thankful and expect the same zeal and zest for their contribution in future.

APRIL





World Malaria Day

World Malaria Day was established and approved at the 60th World Health Assembly in March 2007. It replaced "Africa Malaria Day" which was commemorated every year since 2001 on 25 April. The purpose of the day is to raise awareness of malaria as a disease that is preventable and treatable and to mobilize communities across the world to get involved in the fight against it.



OUR PRODUCTS

Our portfolio includes three major division; Pharma, Consumer Health and Nutrition. Pharmaceutical range across therapeutic areas such as Cardiovascular, Respiratory Care, Gastroenterology, Pain Management, CNS, Orthocare, Neuropsychiatry, Probiotics, Antibiotics and Nutritional Care.

SPL enjoys the category championship in wide range of products.



SELANZ SR

Sustained and fine one for nine



CO-OLESTA

More than 70% of patients achieved their BP goal



NUBEROL/NUBEROL FORTE

A powerful and effective analgesic, muscle relaxant







ADRONIL

The number one prescribed Ibandronate in Pakistan



EXTOR

Effective way to control blood pressure



EZIUM

Make life easy with Ezium - The reliable and time tested PPI



LEVOXIN

Levoxin is the only quinolone approved by FDA for the treatment of 10 infections



Byscard

The novel β -Blocker without β -Blocker like side effects



LUMARK

Mark the change in epilepsy management

ZENBAR

First line management for diabetic peripheral neuropathic pain





SPIROMIDE

No. 1 cardio-protective diuretic in Pakistan



NEZOLID

An advanced solution for gram-positive infections

VENTEK

Be in better control





TEFNO

Infection control is in your hand

XADINE

Truly non-sedative anti-allergic



ROTEC

The NSAID with enhanced GI safety

MORCET

Effective way to manage anxiety and depression



Tramal 100 Injection (hamadal hydrochlaride Ph. Ear.) Analgesic agent Analgesic agent Analgesic agent 10 capeules Tramal Leconia Leconia

ROTEC 50

ROTECZE

TRAMAL - THE ORIGINAL TRAMADOL

No. 1 non-narcotic pain reliever in Pakistan



SUSTAC

technology

GRAVINATE

Trusted & time tested anti-emetic





LOMOTIL

Leading Antidiarrheal

RHULEF

An effective DMARD for rheumatoid arthritis



SEARLE NUTRITION

Where good health begins

CANDERELSugar that suits everyone





VITRUM

Best combination Multi-Vitamin and Multi-Minerals



PEDITRAL

The most trusted ORS of Pakistan







World Asthma Day

World Asthma Day is an annual event organized by the Global Initiative for Asthma to improve asthma awareness and care around the world.

World Asthma Day takes place on the first Tuesday of May.



d

STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

This statement is being presented to comply with the Code of Corporate Governance (CCG) contained in Regulation No. 35 of listing regulations of Karachi and Islamabad Stock Exchanges for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Company has applied the principles contained in the CCG in the following manner:

1. The Company encourages representation of non-executive directors on its board of directors. At present the board includes:

Category Names

Independent Directors : Mr. Husain Lawai

Executive Directors : Mr. Rashid Abdulla

Mr. Zubair Palwala Mr. Ayaz Abdulla

Non-Executive Directors : Mr. Adnan Asdar Ali

Mr. S. Nadeem Ahmed Mr. Asad Abdulla Mr. Munis Abdullah Mrs. Faiza Naeem

- 2. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including this company (excluding the listed subsidiaries of listed holding companies where applicable).
- 3. All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. There was no casual vacancy occurring on the board during the period.
- 5. The Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
- 6. The board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the Chief Executive Officer, other executive and non-executive directors, have been taken by the board/shareholders.
- 8. The meetings of the board were presided over by the Chairman and, in his absence, by a director elected by the board for this purpose and the board met at least once in every quarter. Written notices of the board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.





- 9. The board arranges training programs for its directors.
- 10. The board has approved appointment of Chief Financial Officer, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment.
- 11. The directors' report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
- The financial statements of the Company were duly endorsed by Chief Executive Officer and Chief Financial Officer before approval of the board.
- 13. The directors, Chief Executive Officer and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
- 14. The Company has complied with all the corporate and financial reporting requirements of the CCG.
- 15. The board has formed an Audit Committee. It comprises of three members, all are non-executive directors and the Chairman of the committee is an independent director.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the CCG. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17. The board has formed an HR and Remuneration Committee. It comprises of three members, two of them are non-executive directors including the Chairman of the committee.
- 18. The board has outsourced the internal audit function to BDO Ebrahim & Co., Chartered Accountants who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company.

- 19. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'closed period', prior to the announcement of interim/final results, and business decisions, which may materially affect the market price of company's securities, was determined and intimated to directors, employees and stock exchanges.
- 22. Material/price sensitive information has been disseminated among all market participants at once through stock exchanges.
- 23. We confirm that all other material principles enshrined in the CCG have been complied with.

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Rashid Abdulla Chief Executive Officer

Karachi.

Dated: September 24, 2014



Anjum Asim Shahid Rahman

1st & 3rd Floor, Modern Motors House Beaumont Road, Karachi 75530 T 9221 35672951-56 F 9221 35688834

W: www.gtpak.com Other offices: Islamabad, Lahore

REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE OF THE CODE OF CORPORATE GOVERNANCE

We have reviewed the Statement of Compliance (the Statement) with the best practices contained in the Code of Corporate Governance (the Code) for the year ended June 30, 2014 prepared by the board of directors (the Board) of The Searle Company Limited (the Company) to comply with the Listing Regulation No. 35 Chapter XI of The Karachi Stock Exchange Limited and Listing Regulation No. 35 Chapter XI of Islamabad Stock Exchange Limited, where the Company is listed.

The responsibility for compliance with the Code is that of the Board of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement reflects the status of the Company's compliance with the provisions of the Code and report if it does not. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal controls covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

Further, Listing Regulations of Karachi and Islamabad Stock Exchanges require the Company to place before the Board for their consideration and approval, related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price recording proper justification for using such alternate pricing mechanism. Further, all such transactions are also required to be separately placed before the audit committee. We are only required and have ensured compliance of requirement to the extent of approval of related party transactions by the Board and placement of such transactions before the audit committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code as applicable to the Company for the year ended June 30, 2014.

Karachi

Date: September 24, 2014

Anjum Asim Shahid Rahman Chartered Accountants Muhammad Shaukat Naseeb







Anjum Asim Shahid Rahman

1st & 3rd Floor, Modern Motors House Beaumont Road, Karachi 75530 T 9221 35672951-56 F 9221 35688834

W: www.gtpak.com Other offices: Islamabad, Lahore

INDEPENDENT AUDITORS' REPORT ON CONSOLIDATED FINANCIAL STATEMENTS TO THE MEMBERS.

We have audited the annexed consolidated financial statements comprising consolidated Balance Sheet of The Searle Company Limited (the Holding Company) and its subsidiary companies IBL HealthCare Limited, Searle Pharmaceuticals (Private) Limited, Searle Laboratories (Private) Limited and Searle Biosciences (Private) Limited (the subsidiaries) as at June 30, 2014 and the related Consolidated Profit and Loss Account, Consolidated Statement of Comprehensive Income, Consolidated Statement of Cash Flows and Consolidated Statement of Changes in Equity together with the notes forming part thereof, for the year then ended. We have also expressed separate opinion on the financial statements of the holding company and its subsidiary company IBL HealthCare Limited except for Searle Pharmaceuticals (Private) Limited, Searle Laboratories (Private) Limited and Searle Biosciences (Private) Limited which were audited by other firms of auditors whose reports have been furnished to us and our opinion, in so far as it relates to the amounts included for such companies are based solely on the report of such other auditors. These financial statements are the responsibility of the Holding Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

Our audit was conducted in accordance with the International Standards on Auditing and accordingly included such tests of accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the consolidated financial statements present fairly the financial position of the Holding Company and its subsidiary companies as at June 30, 2014 and the results of their operations for the year then ended.

Karachi

Date: September 24,2014

Anjum Asim Shahid Rahman Chartered Accountants Muhammad Shaukat Naseeb

Oujew View Whife Sura

NOVEMBER



World Diabetes Day

World Diabetes Day is the primary global awareness campaign of the diabetes world and is held on November 14 of each year. It was introduced in 1991 by the International Diabetes Federation and the World Health Organization in response to the alarming rise of diabetes around the world.



CONSOLIDATED BALANCE SHEET AS AT JUNE 30, 2014

| ASSETS | Note | As at June 30, 2014 | (Restated) As at June 30, 2013 (Rupees in '000) | (Restated) As at June 30, 2012 |
|--|----------------------------------|--|---|---|
| Non-current assets Fixed assets - Property, plant and equipment - Intangible assets Investment properties Long-term investment Long-term loans Long-term deposits Total non-current assets | 6 7 8 9 10 11 | 560,152 47,782 607,934 2,516,865 124,500 878 1,598 3,251,775 | 584,168 74,071 658,239 2,312,986 - 967 6,245 2,978,437 | 2,672,448 86,570 2,759,018 120,952 648 6,625 2,887,243 |
| Current assets Stores and spares Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Other receivables Short-term investment Advance tax Cash and bank balances Total current assets Total assets | 12 13 14 15 16 17 | 1,004 1,012,255 1,702,218 191,546 91,257 63,928 41,042 196,600 106,799 3,406,649 6,658,424 | 2,186 722,177 1,450,142 81,919 67,128 145,713 - 29,066 2,498,331 5,476,768 | 2,229 780,345 1,202,418 109,500 74,223 156,493 - 1,578 80,343 2,407,129 5,294,372 |
| EQUITY AND LIABILITIES Shareholders' equity Authorized share capital 70,000,000 (2013: 50,000,000) ordinary shares of Rs. 10 each lissued, subscribed and paid-up share capital General reserve Unappropriated profit Equity attributable to the Holding Company's shareholders Non-controlling interest Total equity | 19 | 700,000 613,148 280,251 2,520,678 3,414,077 260,847 3,674,924 | 500,000 471,652 280,251 1,941,034 2,692,937 201,428 2,894,365 | 500,000 336,895 280,251 1,423,480 2,040,626 176,119 2,216,745 |
| Surplus on revaluation of fixed assets Non-current liabilities Long term finances - secured Liabilities against assets subject to finance leases Deferred liabilities Total non-current liabilities | 20 21 22 23 | 168,163 675,000 75,882 750,882 | 185,020 858,334 2,182 68,803 929,319 | 201,589 966,667 5,606 76,829 1,049,102 |
| Current liabilities Current portion of: - long term finances - liabilities against assets subject to finance leases Short-term finances Trade and other payables Accrued mark-up Provision for taxation - net Total current liabilities Total liabilities Contingencies and commitments Total shareholders' equity and liabilities The annexed notes 1 to 51 form an integral part of these finances | 21 22 24 25 26 27 | 150,000 - 795,882 1,082,621 35,952 - 2,064,455 2,815,337 6,658,424 atements. | 108,333 2,513 319,935 971,960 21,528 43,795 1,468,064 2,397,383 5,476,768 | 33,333 11,434 712,769 1,033,899 35,501 - 1,826,936 2,876,038 5,294,372 |
| Pene bus | | | The second | |

Rashid Abdulla

Chief Executive Officer

CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30, 2014

| | Note | 2014 (Rupees | (Restated) 2013 in '000) |
|---|------|------------------------------|--------------------------------|
| NET SALES | 28 | 7,608,594 | 6,013,544 |
| COST OF SALES | 29 | 4,215,087 | 3,293,140 |
| GROSS PROFIT | | 3,393,507 | 2,720,404 |
| Selling and distribution expenses | 30 | 1,732,102 | 1,285,781 |
| Administrative expenses | 31 | 262,034 | 168,442 |
| | - | 1,994,136 | 1,454,223 |
| OPERATING PROFIT | 32 | 1,399,371 | 1,266,181 |
| Other income | 33 | 117,670 | 34,803 |
| | | 1,517,041 | 1,300,984 |
| Other expenses | 34 | 134,978 | 86,018 |
| Finance cost | 35 | 216,184 | 233,363 |
| | - | 351,162 | 319,381 |
| PROFIT BEFORE INCOME TAX | | 1,165,879 | 981,603 |
| Income tax expense | 36 | 289,822 | 262,537 |
| PROFIT FOR THE YEAR | = | 876,057 | 719,066 |
| PROFIT FOR THE YEAR ATTRIBUTABLE TO: | | | |
| Shareholders of the Holding Company Non-controlling interest | - | 801,638 74,419 876,057 | 668,757 50,309 719,066 |
| | - | Rup | ees |
| EARNINGS PER SHARE - BASIC AND DILUTED | 37 | 13.07 | 10.91 |

The annexed notes 1 to 51 form an integral part of these financial statements.

Rashid Abdulla Chief Executive Officer

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2014

| Note | 2014 (Rupees | (Restated) 2013 in '000) |
|--------|-----------------|--------------------------------|
| | 876,057 | 719,066 |
| | | |
| | - | - |
| | | |
| 38.2.4 | (3,025) | 420 |
| _ | (3,025) | 420 |
| _ | 873,032 | 719,486 |
| | | |
| | 798,613 | 669,177 |
| _ | 74,419 | 50,309 719,486 |
| | | Note (Rupees 876,057 |

The annexed notes 1 to 51 form an integral part of these financial statements.

Rashid Abdulla
Chief Executive Officer



CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2014

| CASH FLOWS FROM OPERATING ACTIVITIES | Note | 2014 (Rupees | (Restated) 2013 in '000) |
|--|--|---|--|
| Cash generated from operations after working capital changes | 39 | 1,129,096 | 1,043,298 |
| Gratuity paid Taxes paid Recovery/(advance) of long-term loans Receipt of short-term loans and advances Receipts of long-term deposits | | (147,133) (528,820) 89 (109,627) 4,647 | (21,545) (227,927) (319) 27,581 380 |
| Net cash from operating activities | | 348,252 | 821,468 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Purchase of property, plant and equipment Proceeds from disposal of property, plant and equipment (Additions to)/transfer from capital work in progress - net Purchase of intangible assets Expenditures incurred on investment property Long-term investments made in associate Mark-up received from associated company Purchase of short-term investments | 6.1 6.5 6.7 7 8 9 16 | (90,947) 108,408 (1,642) (263) (203,879) (124,500) 52,531 (41,042) | (44,000) 15,978 (143,056) (1,645) (2,636) - 34,333 |
| Net cash used in investing activities | | (301,334) | (141,026) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Finance lease rentals paid Long-term finance paid Dividend paid to shareholders of the parent Dividend paid to non controlling interest Finance charges paid | | (4,975) (141,667) (89,832) (15,000) (193,658) | (13,350) (33,333) (24,738) (25,000) (242,464) |
| Net cash used in financing activities | | (445,132) | (338,885) |
| Net (decrease)/increase in cash and cash equivalents | | (398,214) | 341,557 |
| Cash and cash equivalents at the beginning of the year | | (290,869) | (632,426) |
| Cash and cash equivalents at the end of the year | 40 | (689,083) | (290,869) |

The annexed notes 1 to 51 form an integral part of these financial statements.

Rashid Abdulla Chief Executive Officer

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2014

| | | | Capital Reserve | Revenue Reserve | | | | | |
|--|--------------------------|--------------------|--|--------------------|-------------------|------------------------|---|--------------------------------|-----------------------|
| | | Share capital | Reserve for issue of bonus shares | General reserve | Total reserves | Unappropriated profit | Equity attributable to the Holding Company's shareholders | Non controlling interest | Total equity |
| | Note | | | | Rupees | s in '000 | | | |
| Balance as at July 1, 2012 - as previously stated | | 336,895 | - | 280,251 | 280,251 | 1,447,386 | 2,064,532 | 160,998 | 2,225,530 |
| Effect of restatements | 3.2.1, 20.3 & 38.3 | - | - | - | - | (23,906) | (23,906) | 15,121 | (8,785) |
| Balance as at July 1, 2012 - Re-stated | | 336,895 | | 280,251 | 280,251 | 1,423,480 | 2,040,626 | 176,119 | 2,216,745 |
| Transferred from surplus on revaluation of fixed assets on account of incremental depreciation for the year (net of tax) | 20.1 | - | - | - | - | 16,684 | 16,684 | - | 16,684 |
| Realization of surplus on revaluation of fixed assets on disposal (net of tax) | 20.2 | - | - | - | - | 140 | 140 | - | 140 |
| Profit for the year Other comprehensive income - Re-stated | | | | | | 668,757 420 | 668,757 420 | 50,309 | 719,066 420 |
| | | = | = | = | - | 669,177 | 669,177 | 50,309 | 719,486 |
| Transactions with owners | | | | | | | | | |
| Transfer to reserve for issue of bonus shares | | - | 134,757 | - | 134,757 | (134,757) | - | - | - |
| Bonus shares issued @ 40% in the ratio of 40 shares for every 100 shares held | | 134,757 | (134,757) | - | (134,757) | - | - | - | - |
| Cash dividend paid for the year ended June 30, 2012 @ Re. 1 per share (Holding Company) | | - | - | - | - | (33,690) | (33,690) | - | (58,690) |
| Cash dividend paid for the year ended June 30, 2012 @ Rs. 2.5 per share (subsidiary company) | | - | - | - | - | _ | - | (25,000) | (25,000) |
| Balance as at June 30, 2013 - Re-stated | | 134,757 471,652 | <u>-</u> | 280,251 | 280,251 | (168,447) 1,941,034 | (33,690) | (25,000) 201,428 | (83,690) 2,869,365 |
| Balance as at July 1, 2013 - Re-stated | | 471,652 | - | 280,251 | 280,251 | 1,941,034 | 2,692,937 | 201,428 | 2,869,365 |
| Transferred from surplus on revaluation of fixed assets on account of incremental depreciation for the year (net of tax) | 20.1 | = | = | = | - | 16,857 | 16,857 | - | 16,857 |
| Profit for the year Other comprehensive income | | | | | | 801,638 (3,025) | 801,638 (3,025) | 74,419 | 876,057 (3,025) |
| Transactions with owners | | - | - | - | - | 798,613 | 798,613 | 74,419 | 873,032 |
| Transfer to reserve for issue of bonus shares | | - | 141,496 | - | 141,496 | (141,496) | - | - | - |
| Bonus shares issued @ 30% in the ratio of 30 shares for every 100 shares held | | 141,496 | (141,496) | - | (141,496) | - | - | - | - |
| Cash dividend paid for the year ended June 30, 2013 @ Rs. 2 per share (Holding Company) | | - | - | - | - | (94,330) | (94,330) | - | (94,330) |
| Cash dividend paid for the year ended June 30, 2013 @ Rs. 1.5 per share (subsidiary company) | | 141,496 | - | - | | (235,826) | (94,330) | (15,000) (15,000) | (15,000) (109,330) |
| Balance as at June 30, 2014 | | 613,148 | | 280,251 | 280,251 | 2,520,678 | 3,414,077 | 260,847 | 3,649,924 |

The annexed notes 1 to 51 form an integral part of these financial statements.

Rashid Abdulla Chief Executive Officer Syed Nadeem Ahmed Managing Director



1 LEGAL STATUS AND OPERATIONS

The 'Group' consist of:

Holding company

- The Searle Company Limited (the Holding Company)

Subsidiary companies

- IBL HealthCare Limited
- Searle Pharmaceuticals (Private) Limited
- Searle Laboratories (Private) Limited
- Searle Biosciences (Private) Limited

Associated company

- Nextar Pharma (Private) Limited

International Brands Limited is the 'ultimate holding company' as it holds 55.31% of the total paid-up share capital of the Holding Company.

The Group is engaged in manufacture and sale pharmaceutical items, food and consumer items, manufacture of pharmaceutical items for other companies and marketing, selling and distribution of other healthcare products. Brief profile of the Holding Company and subsidiaries is as under:

a) The Searle Company Limited

The Holding Company was incorporated in Pakistan as a private limited company in October 1965. In November 1993, the Holding Company was converted to a public limited company. Its shares are quoted on the Karachi and Islamabad stock exchanges. The Holding Company is principally engaged in the manufacture of pharmaceutical products and other consumer products. In addition, the Holding Company is engaged in sale of food and consumer products, and manufacture of pharmaceutical products for other companies. The registered office of the Holding Company is situated at First Floor, N.I.C. Building, Abbasi Shaheed Road, Karachi.

b) IBL HealthCare Limited

IBL HealthCare Limited was incorporated in Pakistan as a private limited company on July 14, 1997. In November 2008 the subsidiary company was converted to a public limited company and its shares were listed on Karachi Stock Exchange. The address of its registered office is 9th Floor, N.I.C. Building, Abbasi Shaheed Road, Karachi. The principal business activities of the subsidiary are marketing, selling and distribution of healthcare products.

c) Searle Pharmaceuticals (Private) Limited

Searle Pharmaceuticals (Private) Limited was incorporated in Pakistan as a private limited company on December 18, 2012. The address of its registered office is 1st Floor, N.I.C. Building, Abbasi Shaheed Road, Karachi. The principal business activity of the subsidiary is manufacturing of pharmaceutical products.

d) Searle Laboratories (Private) Limited

Searle Laboratories (Private) Limited was incorporated in Pakistan as a private limited company on December 26, 2012. The address of its registered office is 1st Floor, N.I.C. Building, Abbasi Shaheed Road, Karachi. The principal business activity of the subsidiary is manufacturing of pharmaceutical products.

e) Searle Biosciences (Private) Limited

Searle Biosciences (Private) Limited was incorporated in Pakistan as a private limited company during the year on August 7, 2013. The address of its registered office is 1st Floor, N.I.C. Building, Abbasi Shaheed Road, Karachi. The principal business activity of the subsidiary is manufacturing of pharmaceutical products.

2 BASIS OF CONSOLIDATION

The consolidated financial statements includes the financial statements of Holding Company and its subsidiaries comprising together 'the group'.

Subsidiaries

a) IBL HealthCare Limited

The Holding company can directly or indirectly exercise control over IBL HealthCare Limited, as it has significant representation in Board of directors of, and 50% shareholding in, IBL HealthCare Limited.

b) Searle Pharmaceuticals (Private) Limited, Searle Laboratories (Private) Limited and Searle Biosciences (Private) Limited

The Holding Company can directly exercise control over Searle Pharmaceuticals (Private) Limited, Searle Laboratories (Private) Limited and Searle Biosciences (Private) Limited as these are 100% owned by the Holding Company.

The financial statements of the subsidiaries are prepared for the same reporting year as the financial statements of the Holding Company, using consistent accounting policies.

The consolidated financial statements comprise financial statements of the Group. The assets and liabilities of the subsidiary companies have been consolidated on a line by line basis and the carrying values of the investments held by the Holding Company have been eliminated against corresponding holding in subsidiaries' shareholders' equity in the consolidated financial statements. All intra-group transactions, balances, income and expenses have been eliminated.

Non-controlling interests, presented as part of total equity, represent the portion of a subsidiary's profit or loss and net assets that is not held by the Group. The Group attributes total comprehensive income or loss of subsidiaries between the owners of the Holding Company and the non-controlling interests based on their respective ownership interests.

Associates

The Group is able to exert significant influence over the 21.78% (2013: Nil) owned Nextar Pharma (Private) Limited (NPL). NPL has not commenced operations as of the reporting date. Management has assessed its involvement in NPL in accordance with IFRSs, and has concluded that it has significant influence but not outright control. In making its judgement, management considered the Group's voting rights, the relative size and dispersion of the voting rights held by other shareholders and the extent of recent participation by those shareholders in general meetings. Recent experience demonstrates that other shareholders participate such that they prevent the Group from having the practical ability to direct the relevant activities of NPL unilaterally.

3 STATEMENT OF COMPLIANCE

- 3.1 These consolidated financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.
- 3.2 STANDARDS, INTERPRETATION AND AMENDMENTS TO PUBLISHED APPROVED ACCOUNTING STANDARDS
- 3.2.1 Standards, amendments to published standards and interpretations that became effective in 2013 and are relevant to the Group:
 - a) The following standards and amendments to published standards are applied for the financial year beginning on July 1, 2013:
 - i) The main change arising from the amendment in IAS 1 'Financial Statement Presentation' is a requirement for entities to group items presented in 'Other comprehensive income' (OCI) on the basis of whether they are potentially reclassifiable to profit or loss subsequently (reclassification adjustments). The amendment does not address which items are presented in OCI. The amendment only affects the disclosures in the Group's financial statements.
 - ii) IAS 19 'Employee Benefits' was revised in June 2011. The revised standard requires that (i) actuarial gains and losses are recognized in the 'statement of comprehensive income' as other comprehensive income (OCI) in the periods in which they occur, (ii) amounts recorded in the profit and loss account are limited to current and past service costs, gains or losses on settlements, and net interest income (expense), and (iii) all other changes in the net defined benefit obligation are recognized directly in other comprehensive income with no subsequent recycling through the profit and loss account. Previously, actuarial gains and losses were recognized as income/(expense), under the corridor approach, when the cumulative unrecognized actuarial gains/(losses) at the balance sheet date exceed ten percent of the higher of present value of defined benefit obligation and fair value of the plan assets at end of the previous reporting period. These gains/(losses) were recognized over the expected remaining average working lives of the employees participating in the plans. The standard replaces the 'interest cost on the defined benefit obligation' and the 'expected return on plan assets' with a 'net interest cost' based on the net defined benefit asset or liability and the discount rate, measured at the beginning of the year. There is no change to determining the discount rate; this continues to reflect the yield on high-quality corporate bonds. Further, there is a new term 'remeasurements', which is cumulative effect of actuarial gains and losses arising on both the present value of defined benefit obligation and the fair value of plan assets.

In accordance with the transitional provisions as set out in IAS-19 (revised), the Group has applied the revised standard retrospectively and, consequently the earliest periods presented in these consolidated financial statements have been restated and the cumulative effect as at July 01, 2012 have been adjusted to the opening equity. The effect of change in policy on the statement of cash flows is not material. The impact of retrospective application of IAS-19 (revised) on the amounts as presented in the prior year financial statements have been summarised in note 38.3.

- b) Amendments to following standards as a result of annual improvements to IFRSs are applied for the financial year beginning on July 1, 2013:
 - i) IAS 1 'Presentation of Financial Statements' is amended to clarify that only one comparative period which is the preceding period is required for a complete set of financial statements. If

an entity presents additional comparative information, then that additional information need not be in the form of a complete set of financial statements. However, such information should be accompanied by related notes and should be in accordance with IFRS. Furthermore, it clarifies that the 'third statement of financial position', when required, is only required if the effect of restatement is material to statement of financial position.

- ii) IAS 16 'Property, Plant and Equipment' is amended to clarify the accounting of spare parts, stand-by equipment and servicing equipment. The definition of 'property, plant and equipment' in IAS 16 is now considered in determining whether these items should be accounted for under that standard. If these items do not meet the definition, they are accounted for using IAS 2 'Inventories'. The Group's current accounting treatment is already in line with this amendment.
- iii) IAS 32 (Amendment) 'Financial Instruments: Presentation'. The amendment clarifies that the treatment of income tax relating to distributions and transaction costs is in accordance with IAS 12. So, income tax related to distributions is to be recognised in the statement of comprehensive income, and income tax related to the costs of equity transactions is to be recognized in equity. The Group's current accounting treatment is already in line with this amendment.
- iv) IAS 34 (Amendment) 'Interim Financial Reporting'. The amendment clarifies the disclosure requirements for segment assets and liabilities in interim financial statements. The amendment brings IAS 34 line with the requirements of IFRS 8, 'Operating Segments' whereby a measure of total assets and liabilities is required for an operating segment in interim financial statements if such information is regularly provided to the chief operating decision maker and there has been a material change in those measures since the last annual financial statements. The Group has already adopted the above amendment for its interim financial reporting.
- 3.2.2 Standards, amendments to published standards and interpretations that are effective in 2013 but not relevant:

The other new standards, amendments to published standards and interpretations that are mandatory for the financial year beginning on July 1, 2013 are considered not to be relevant or to have any significant effect on the Group's financial reporting and operations and are therefore not presented here.

- 3.2.3 Standards, amendments to published standards and interpretations that are not effective and are not early adopted by the Group:
 - a) The following new standards and amendments to published standards are not effective for the financial year beginning on or after July 1, 2013 and have not been early adopted by the Group:
 - i) IFRS 9 'Financial Instruments' (effective for periods beginning on or after January 1, 2015). This standard is yet to be notified by the SECP. IFRS 9 replaces the parts of IAS 39, 'Financial Instruments: Recognition and Measurement' that relate to classification and measurement of financial instruments. IFRS 9 requires financial assets to be classified into two measurement categories; those measured at fair value and those measured at amortized cost. The determination is made at initial recognition.

The classification depends on the entity's business model for managing its financial instruments and the contractual cash flow characteristics of the instrument. For financial liabilities, the standard retains most of the requirements of IAS 39. The main change is that, in case the fair value option is taken for financial liabilities, the part of a fair value change due to entity's own credit risk is recorded in other comprehensive income rather than the income statement, unless this creates an accounting mismatch. The Group is yet to assess of IFRS 9's full impact. The Group will also consider the impact of the remaining phases of the IFRS when completed by the International Accounting Standards Board (IASB), however, the initial indications are that it may not affect the Group's financial statements significantly.

- ii) IFRS 10, 'Consolidated Financial Statements'. This standard is notified by the SECP to be effective for periods beginning on or after January 1, 2015. This standard builds on existing principles by identifying the concept of control as the determining factor in whether an entity should be included within the consolidated financial statements of the parent company. The standard provides additional guidance to assist in determination of control where this is difficult to assess. It is unlikely that the standard will have any significant impact on the Group's financial statements.
- iii) IFRS 12, 'Disclosures of Interests in Other Entities'. This standard is notified by the SECP to be effective for periods beginning on or after January 1, 2015. The standard includes the disclosure requirements for all forms of interests in other entities, including joint arrangements, associates, special purpose vehicles and other off-balance-sheet vehicles. The Group is yet to assess the full impact of the amendments.
- iv) IFRS 13, 'Fair Value Measurement'. This standard is notified by the SECP to be effective for periods beginning on or after January 1, 2015. The standard aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs. The requirements do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within IFRSs. The Group is yet to assess the full impact of the amendments.
- v) IAS 28, 'Investments in Associates and Joint Ventures (2011)'. This Standard supersedes IAS 28 'Investments in Associates' and prescribes the accounting for investments in associates and sets out the requirements for the application of the equity method when accounting for investments in associates and joint ventures. The Standard defines 'significant influence' and provides guidance on how the equity method of accounting is to be applied (including exemptions from applying the equity method in some cases). It also prescribes how investments in associates and joint ventures should be tested for impairment. SECP has notified that Companies shall follow IAS 28 'Investments in Associates' till the time they start preparing consolidated financial statements under IFRS 11 'Joint Arrangements' and IFRS 12 'Disclosure of Interests in Other Entities'. The revised standard has therefore no effect on the financial statements of the Group.
- vi) IAS 32, (Amendment), 'Financial Instruments: Presentation' (effective for periods beginning on or after January 1, 2014). This amendment updates the application guidance in IAS 32 'Financial Instruments: Presentation', to clarify some of the requirements for offsetting financial assets and financial liabilities on the balance sheet date. It is unlikely that the standard will have any significant impact on the Group's financial statements.
- vii) IAS 36 (Amendment) 'Impairment of Assets' (effective for the periods beginning on or after January 1, 2014). These amendments address the disclosure of information about the recoverable amount of impaired assets if that amount is based on fair value less costs of disposal. The amendment will only affect the disclosures in the Group's financial statements in the event of impairment.
- b) Amendment to following standards as a result of annual improvements to International Financial Reporting Standards 2012 issued by IASB:
 - i) IFRS 3 (Amendment), 'Business Combinations', (effective for business combinations where the acquisition date is on or after July 1, 2014). This amendment clarifies that an obligation to pay contingent consideration which meets the definition of a financial instrument is classified as a financial liability or as equity, on the basis of definitions in IAS 32, 'Financial Instruments: Presentation'. The standard is further amended to clarify that all non equity contingent considerations, both financial and non-financial, is measured at fair value at each reporting date, with changes in fair value recognized in profit and loss. Consequential changes are also made to IFRS 9, IAS 37 and

IAS 39. It is unlikely that the amendment will have any significant impact on the Group's financial statements.

- ii) IFRS 13 (Amendment), 'Fair Value Measurement' (effective for annual periods beginning on or after July 1, 2014). When IFRS 13 was published, it led to a concern that entities no longer had the ability to measure short-term receivables and payables at invoice amounts where the impact of not discounting is immaterial. The amendment clarifies that it did not intend to remove the ability to measure short-term receivables and payables at invoice amounts in such cases. The Group is yet to assess the full impact of the amendments.
- iii) IAS 16 'Property, Plant and Equipment' and IAS 38' (effective for annual periods beginning on or after July 1, 2014) clarifies that the gross amount of property, plant and equipment is adjusted in a manner consistent with a revaluation of the carrying amount. An entity shall apply that amendment for annual periods beginning on or after 1 July 2014. It is unlikely that the amendment will have any significant impact on the Group's financial statements.
- iv) IAS 24 'Related Party Disclosures' (effective for annual periods beginning on or after July 1, 2014) has amended to include in the definition of related party an entity, or any member of a group of which it is a part, if it provides key management personnel services to the reporting entity or to the parent of the reporting entity. Further the amendment has also clarified how payments to entities providing management services are to be disclosed.
- c) There are number of other standards, amendments and interpretations to the published standards that are not yet effective and are also not relevant to the Group and therefore, have not been presented here.

4 SIGNIFICANT ACCOUNTING POLICIES

4.1 Basis of preparation

These consolidated financial statements have been prepared under the 'historical cost convention' except for revaluation of certain assets at fair value and recognition of certain retirement benefits at present value.

These consolidated financial statements have been prepared following the accrual basis of accounting except for the cash flow information.

4.2 Use of critical accounting estimates and judgments

The preparation of consolidated financial statements in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses.

The estimates and associated assumptions are based on historical experience, industry trends, legal and technical pronouncements and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised. Significant areas requiring the



use of management estimates in these consolidated financial statements relate to the following:

| Note |
|---------|
| 5.3.1 |
| 5.4 |
| 6 & 5.7 |
| 5.6.3 |
| 5.11 |
| 5.12 |
| 5.17 |
| 5.18 |
| |

The determination of carrying amount of staff retirement benefits that are defined benefit plans requires actuarial assumptions and estimates about financial variables such as future salary increases, and demographic variables such as employee turnover, mortality rates, etc. The Group employs services of professional actuaries to make such estimates and assumptions using actuarial techniques.

5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented except for the change in accounting policy as disclosed in note 3.2.1 to the consolidated financial statements.

5.1 Business combinations and investments in associates

5.1.1 Business combinations

The Group applies the acquisition method in accounting for business combinations. The consideration transferred by the Group to obtain control of a subsidiary is calculated as the sum of the acquisition-date fair values of assets transferred, liabilities incurred and the equity interests issued by the Group, which includes the fair value of any asset or liability arising from a contingent consideration arrangement, if any. Acquisition costs are expensed as incurred.

The Group recognises identifiable assets acquired and liabilities assumed in a business combination regardless of whether they have been previously recognised in the acquiree's financial statements prior to the acquisition. Assets acquired and liabilities assumed are generally measured at their acquisition-date fair values.

Goodwill is stated after separate recognition of identifiable intangible assets. It is calculated as the excess of the sum of (a) fair value of consideration transferred, (b) the recognised amount of any non-controlling interest in the acquiree and (c) acquisition-date fair value of any existing equity interest in the acquiree, over the acquisition-date fair values of identifiable net assets. If the fair values of identifiable net assets exceed the sum calculated above, the excess amount (i.e. gain on a bargain purchase) is recognised in profit or loss immediately.

5.1.2 Investments in associate

Associates are those entities over which the Group is able to exert significant influence but which are not subsidiaries.

Investments in associates are accounted for using the equity method. Any goodwill or fair value adjustment attributable to the Group's share in the associate is not recognised separately and is included in the amount recognised as investment.

The carrying amount of the investment in associates is increased or decreased to recognise the Group's share of the profit or loss and other comprehensive income of the associate, adjusted where necessary to ensure consistency with the accounting policies of the Group.

Unrealised gains and losses on transactions between the Group and its associates are eliminated to the extent of the Group's interest in those entities.

5.2 Loans and finances

These are initially recognized at cost being the fair value of the consideration received together with the associated transaction cost. Subsequently, these are recognized at amortized cost using the effective interest method.

5.3 Staff retirement benefits

5.3.1 Defined benefit plans (also refer note 3.2.1)

a) Gratuity scheme (un-funded)

The Group operates an unfunded gratuity scheme covering all unionized employees with five or more years of service with the Holding Company, The Searle Company Limited. The provision has been made in accordance with actuarial valuations carried out as of June 30, 2014 using the projected unit credit method based on the significant assumptions stated in note 38.

The Group has changed its accounting policy for the gratuity scheme (unfunded) - a defined benefits scheme, in accordance with the requirements of the IAS 19 (revised) - 'Employee Benefits'. The revised standard has been applied retrospectively in accordance with the transitional provision of the standard. The impact of adoption of IAS 19 (revised) has been disclosed in note 38.3.

b) Gratuity scheme (funded)

The Group terminated its approved funded staff gratuity scheme effective December 31, 2012. The liability reported as at June 30, 2013 in respect of defined benefit gratuity scheme was based on the terminal value i.e. the benefits to be paid to the permanent employees who completed qualifying period under the scheme. All unrecognized actuarial gains or losses and past service cost had been recognized in the profit and loss account for the year ended June 30, 2013. The liability reported as at year end (i.e. June 30, 2014) is the unpaid amount based on the terminal value as determined on December 31, 2012 and later on June 30, 2013. Moreover, since the assets under fund / scheme exceeds the liability at year-end, a net surplus arising under retirement benefit scheme is recognized in these financial statements.

5.3.2 Defined contribution plan

In addition, the Group operates a recognized provident fund scheme for its employees. Equal monthly contributions are made, both by the group companies and employees, to the fund at the rate of 10% of basic salary.

5.4 Taxation

5.4.1 Current

The charge of current tax is based on taxable income at the applicable rate of taxation after taking into account available tax credits and rebates. Income for the purpose of computing current taxation is determined under the provisions of tax laws.



5.4.2 Deferred

Deferred tax is accounted for using the balance sheet liability method in respect of all taxable temporary differences arising from differences between the carrying amount of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Deferred tax is calculated at the rates that are expected to apply to the period when the differences reverse, based on tax rates that have been enacted. The Group takes into account the current income tax law and decisions taken by the taxation authorities.

Deferred tax is charged or credited in the profit or loss account, except in the case of items credited or charged to other comprehensive income/equity in which case it is included in other comprehensive income/equity.

5.5 Borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalized as part of the cost of that asset. Other borrowing costs are recognized as an expense in the period in which these are incurred.

5.6 Property, plant and equipment, depreciation and finance leases

5.6.1 Initial recognition

An item of property, plant and equipment is initially recognized at cost which is equal to the fair value of consideration paid at the time of acquisition or construction of the asset.

5.6.2 Leases

The Group accounts for property, plant and equipment acquired under finance leases by recording the assets and the related liability. These amounts are determined at the inception of lease, on the basis of the lower of the fair value and the present value of minimum lease payments. Financial charges are allocated to the accounting period in a manner so as to provide a constant rate of charge on the outstanding liability.

Operating lease payments are recognised as an operating expense in the income statement on a straight-line basis over the lease term.

5.6.3 Measurement subsequent to initial recognition

a) Carried using revaluation model

Building on leasehold land, plant and machinery, motor vehicles and air conditioning systems are stated at their revalued amounts, being the fair value at the date of revaluation less any subsequent accumulated depreciation and subsequent accumulated impairment losses. Lease hold land is stated at its revalued amount. Fair value is determined by external professional valuers with sufficient regularity such that the carrying amount does not differ materially from that which would be determined using fair value at the balance sheet date.

b) Carried using cost model

Property, plant and equipment other than those mentioned above are stated at cost less accumulated depreciation and accumulated impairment losses.

c) Depreciation

Depreciation on assets (other than leasehold land) is charged to income applying the straight-line method whereby the cost of an asset is written off over its useful life. Same basis and estimates for depreciation are applied to owned assets and assets acquired under finance lease.

Depreciation on additions is charged from the month during which the asset is available for use. For disposals during the year, depreciation is charged up to the end of the month preceding the month of disposal. Depreciation is charged to income or included in the cost of inventory by applying the rates mentioned in note 6.1.

Maintenance and normal repairs are charged to income as and when incurred. Major renewals and improvements are capitalized and the assets so replaced, if any, are retired.

Gain and loss on disposal of property, plant and equipment is included in income currently.

d) Surplus on revaluation of fixed assets

The surplus arising on revaluation of fixed assets is credited to the "Surplus on Revaluation of Fixed Assets" shown below equity in the balance sheet in accordance with the requirements of section 235 of the Companies Ordinance, 1984. Accordingly the Group has adopted the following accounting treatment of depreciation on revalued assets, keeping in view Securities and Exchange Commission of Pakistan's (SECP) SRO 45(1)/2003 dated January 13, 2003:

- depreciation on assets which are revalued is determined with reference to the value assigned to such assets on revaluation and depreciation charge for the year is taken to the profit and loss account; and
- an amount equal to incremental depreciation for the year net of deferred taxation is transferred from "Surplus on Revaluation of Fixed Assets" account to accumulated profit through statement of changes in equity to record realization of surplus to the extent of the incremental depreciation charge for the year.

5.6.3 Capital work in progress

Capital work-in-progress (CWIP) is stated at cost less any impairment loss. All expenditures in connection with specific assets incurred during installation and construction period are carried to CWIP. These expenditures are transferred to operating assets as and when these are available for intended use.

5.7 Intangible assets

- An intangible asset is initially recognized at cost which is equal to the fair value of consideration paid at the time of acquisition of the asset. Intangible assets are subsequently stated at cost less accumulated amortization and accumulated impairment losses. Gain and loss on disposal of intangible assets is included in income currently.
- Trademarks and licenses have a finite useful life and are carried at cost less accumulated amortization and accumulated impairment losses, if any.





- Intangibles having infinite life are carried at cost less impairment, if any.
- Amortization is calculated using the straight line method to allocate the cost of trademarks and licenses over the useful lives (3 15 years) by applying the rates mentioned in note 6 to the financial statements.

5.8 Investment properties

The Group carries investment properties at their respective costs under the cost model in accordance with IAS 40, 'Investment Property'. The fair values are determined by the independent valuation experts and such valuations are carried out every year to determine the recoverable amount.

Building classified under investment property is carried at its respective cost less accumulated depreciation and accumulated impairment losses, if any.

Leasehold land classified under investment properties is carried at its respective cost less accumulated impairment losses, if any.

The Group carries investment property under work in progress at their respective costs less accumulated impairment losses, if any. Depreciation is charged on such property after it is completed as per IAS 40, 'Investment Property'.

5.9 Investments

5.9.1 Investment in associated companies

Associates are all entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights or common directorship. Investments in associates are accounted for using the equity method of accounting. Under the equity method, the investment is initially recognized at cost, and the carrying amount is increased or decreased to recognize the Group's share of the profit or loss of the associate after the date of acquisition.

If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognized in other comprehensive income is reclassified to profit or loss where appropriate.

The Group's share of post-acquisition profit or loss is recognized in the income statement, and its share of post-acquisition movements in other comprehensive income is recognized in other comprehensive income with a corresponding adjustment to the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognize further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the associate.

5.9.2 Short term investment

All investments are initially recognised at the fair value of the consideration given and include transaction costs except for held for trading investments in which case transaction costs are charged to the profit and loss account. All purchases and sales of investments that require delivery within the time frame established by regulations or market convention are accounted for at the trade date. Trade date is the date when the Company commits to purchase or sell the investments.

a) Fair value through profit or loss (FVTPL) - Held for trading

Financial assets at FVTPL include financial assets that are either classified as held for trading (HFT) or that meet certain conditions and are designated at FVTPL upon initial recognition. Assets in this

category are measured at fair value with gains or losses recognised in profit or loss. The fair values of financial assets in this category are determined by reference to active market transactions or using a valuation technique where no active market exists.

Investments which are acquired with the intention to trade by taking advantage of short term market/ interest rate movements are considered as held for trading. Dividend income and entitlement of bonus shares are recognized when the Company's right to receive such dividend and bonus shares is established.

5.10 Stores and spares

All stores, spares and loose tools either imported or purchased locally are charged to income when consumed and are valued at cost, which is determined on a first-in-first-out basis. Spares-in-transit are valued at cost accumulated to the balance sheet date. A provision is made for any excess of book value over net realizable value.

The Group reviews the carrying amount of stores and spares on a regular basis and provision is made for obsolescence, if there is any change in usage pattern and physical form of related stores, spares and loose tools.

5.11 Stocks-in-trade

These are valued at the lower of cost and net realizable value except goods-in-transit which are valued at invoice price and related expenses incurred up to the balance sheet date. Cost signifies standard cost adjusted by variances.

Cost of raw and packing material comprises purchase price including directly related expenses less trade discounts. Cost of work-in-process and finished goods includes cost of raw material, direct labour and related production overheads.

Net realizable value signifies the estimated selling price in the ordinary course of business less cost of completion and cost necessary to be incurred in order to make the sale.

5.12 Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

Subsequent to initial measurement loans and receivables are measured at amortized cost using the effective interest method, less provision for impairment. Gains/Losses arising on remeasurement of loans and receivables are taken to the profit and loss account.

Gain or loss is also recognized in profit and loss account when loans and receivables are derecognized or impaired, and through the amortization process.

Interest free loans to employees are stated at cost and recovered in equal monthly instalments through salary of the employees.

5.13 Cash and cash equivalents

Cash and cash equivalents comprise cash balances, and current and deposit account balances with banks. Running finance facilities availed by the Group, which are payable on demand and form an integral part of the Group's cash management are included as part of cash and cash equivalents for the purpose of statement of cash flows.





5.14 Foreign currencies

Transactions in foreign currencies are accounted for in rupees at the rate of exchange prevailing on the date of transaction. Monetary assets and liabilities in foreign currencies as at the balance sheet date are expressed in rupees at rates of exchange prevailing on that date except where forward exchange cover has been obtained for payment of liabilities, in which case the contracted rates are applied. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transactions. Exchange gains and losses are included in income currently.

5.15 Revenue recognition

Revenue is recognized when it is probable that economic benefits will flow to the Group and the revenue can be measured reliably. Revenue is measured at the fair value of the consideration received or receivable on the following basis:

- Sales are recorded on despatch of goods. Export sales are recorded when the goods are shipped.
- Toll manufacturing income is recognized when services are rendered.
- Dividend income, other than those from investments measured using equity method, is recognized when the Group's right of receipts is established.
- Bank profit and commission income are recognized on accrual basis.
- Rental income arising from operating leases on investment properties is accounted for on a straightline basis over the lease terms and is included in revenue in the statement of profit or loss due to its operating nature.

5.16 Research and development cost

- Research cost is charged to income as and when incurred.
- Development cost is charged to income when it does not meet the criteria of capitalization as specified in IAS 38 'Intangible Assets'.

5.17 Provisions, contingent assets and contingent liabilities

Provisions are recognized in the consolidated balance sheet when the Group has a legal or constructive obligation, as a result of past events, and it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate can be made of the amount of obligation.

Provisions for product warranties, legal disputes, onerous contracts or other claims are recognised when the Group has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of economic resources will be required from the Group and amounts can be estimated reliably. Timing or amount of the outflow may still be uncertain.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the reporting date, including the risks and uncertainties associated

with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. Provisions are discounted to their present values, where the time value of money is material.

Any reimbursement that the Group can be virtually certain to collect from a third party with respect to the obligation is recognised as a separate asset. However, this asset may not exceed the amount of the related provision.

No liability is recognised if an outflow of economic resources as a result of present obligations is not probable. Such situations are disclosed as contingent liabilities unless the outflow of resources is remote.

5.18 Impairment

The carrying amounts of the Group's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If such indication exists the assets' recoverable amount is estimated. An impairment loss is recognized wherever the carrying amount of the asset exceeds its recoverable amount. Impairment losses are recognized in consolidated profit and loss account.

5.19 Financial instruments

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5.19.1 Recognition

A financial instrument (financial asset or financial liability) is recognized in the consolidated balance sheet when the Group becomes a party to the contractual provisions of the instrument.

Financial assets carried on the consolidated balance sheet include cash and bank balances, investments, trade and other receivables, loans, advances and deposits.

Financial liabilities carried on the consolidated balance sheet include long term finances, liabilities against assets subject to finance lease, short term running finances, trade and other payables and accrued mark-up.

At the time of initial recognition i.e. at the time when the Group becomes a party to the contractual provisions of the instrument, all financial assets and financial liabilities are measured at cost, which is the fair value of the consideration given or received for it following trade date accounting. Transaction costs are included in the initial measurement of all financial assets and liabilities except for transaction costs incurred on financial assets and liabilities classified as 'at fair value through profit or loss' and held for trading and that may be incurred on disposal. The particular recognition methods adopted for the measurement of financial assets and liabilities subsequent to initial measurement are disclosed in the policy statements associated with each item.

Financial assets or a part thereof is derecognized when the Group looses control of the contractual rights that comprise the financial asset or part thereof. Financial liabilities or a part thereof is removed when it is extinguished, i.e. the obligation specified in contract is discharged, cancelled or expired.

5.19.2 Off-setting

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

5.19.3 Regular way purchase and sale transactions

All purchases and sales of financial assets that require delivery within the time frame established by regulation or market convention are recognized at the trade date. Trade date is the date on which the Group commits to purchase or sell the asset.

5.20 Operating expense

Operating expenses are recognised in profit or loss upon utilisation of the service or as incurred. Expenditure for warranties is recognised when the Group incurs an obligation, which is typically when the related goods are sold or services provided.

5.21 Related party transactions

All transactions involving related parties arising in the normal course of business are conducted at arm's length at normal commercial rates on the same terms and conditions as third party transactions using valuation modes, as admissible, except in extremely rare circumstances where, subject to the approval of the Board of Directors, it is in the interest of the Group to do so.

5.22 Dividend

Dividend distribution to the shareholders' of the Holding Company is recognized as a liability in the Group's consolidated financial statements in the period in which such dividends are approved.

5.23 Functional and presentation currency

Items included in the consolidated financial statements are measured using the currency of the primary economic environment in which the Group operates. The consolidated financial statements are presented in Pakistani Rupees, which is the Group's functional and presentation currency.

- For the purpose of translation, rates of Rs. 98.55 per US Dollar (2013: Rs. 105 per US Dollar) have been used.

| | | Note | 2014 Rupees | 2013 in '000 |
|---|------------------------------------|------|----------------|-----------------|
| 6 | PROPERTY, PLANT AND EQUIPMENT | | | |
| | Operating assets | 6.1 | 557,745 | 583,403 |
| | Capital work in progress - at cost | 6.7 | 2,407 | 765 |
| | | _ | 560,152 | 584,168 |

6.1 The following is a statement of operating assets:

| | | | | Owned | assets | | - | | Leased assets | | | |
|--|-----------------|----------------------------|---------------------|------------------|------------------------|------------|-----------------------|-------------|---------------------|----------|-----------|-------------|
| | Leasehold land* | Building on leasehold land | Plant and machinery | Office equipment | Furniture and fixtures | Vehicles | Air - conditioning | Sub-total | Plant and machinery | Vehicles | Sub-total | Total |
| | | | | | | (Rupees in | (000) | | | | | |
| As at June 30, 2013 | 070.070 | 477.044 | 0.47.4.45 | 00.004 | 00.007 | 101000 | 55.047 | 1 0 10 005 | | 00.704 | 00.704 | 4 004 050 |
| Cost / revalued amount | 273,976 | 177,214 | 647,115 | 38,664 | 23,327 | 124,382 | 55,617 | 1,340,295 | - | 20,764 | 20,764 | 1,361,059 |
| Accumulated depreciation | - | (112,853) | (455,452) | (32,531) | (17,512) | (93,417) | (49,608) | (761,373) | - | (16,283) | (16,283) | (777,656) |
| Net book amount | 273,976 | 64,361 | 191,663 | 6,133 | 5,815 | 30,965 | 6,009 | 578,922 | | 4,481 | 4,481 | 583,403 |
| Year ended June 30, 2014 | | | | | | | | | | | | |
| Opening net book amount | 273,976 | 64,361 | 191,663 | 6,133 | 5,815 | 30,965 | 6,009 | 578,922 | | 4,481 | 4,481 | 583,403 |
| Additions | 210,010 | 4,554 | 55,843 | 5,490 | 853 | 23,354 | 853 | 90,947 | | 4,401 | 4,401 | 90,947 |
| Transfers / Adjustments | | 4,004 | 00,040 | 0,430 | 000 | 20,004 | 000 | 30,347 | | | | 30,347 |
| Cost / revalued amount | | | | | | 5,892 | | 5,892 | | (8,521) | (8,521) | (2,629) |
| Accumulated depreciation | | | | | | (3,059) | | (3,059) | | 5,688 | 5,688 | 2,629 |
| Accumulated depreciation | | | | | | 2,833 | | 2,833 | | (2,833) | (2,833) | 2,020 |
| Disposal (refer note 6.5) | | | | | | 2,000 | | 2,000 | | (2,000) | (2,000) | |
| Cost / revalued amount | _ | _ | _ | (408) | _ | (107,183) | _ | (107,591) | _ | (2,406) | (2,406) | (109,997) |
| Accumulated depreciation | _ | _ | _ | 290 | _ | 73,570 | _ | 73,860 | _ | 1,327 | 1,327 | 75,187 |
| , local material doprociation | | | _ | (118) | _ | (33,613) | | (33,731) | | (1,079) | (1,079) | (34,810) |
| | | | | () | | (,) | | (00):0:7 | | (.,) | (.,, | (0.,0.0) |
| Depreciation charge | _ | (8,716) | (53,041) | (3,544) | (1,428) | (10,008) | (4,489) | (81,226) | - | (569) | (569) | (81,795) |
| (refer note 6.4) Closing net book amount | 273,976 | 60,199 | 194,465 | 7,961 | 5,240 | 13,531 | 2,373 | 557,745 | | | | 557,745 |
| | | | | | | | | | | | | |
| As at June 30, 2014 | | | | | | | | | | | | |
| Cost / revalued amount | 273,976 | 181,768 | 702,958 | 43,746 | 24,180 | 46,445 | 56,470 | 1,329,543 | - | 9,837 | 9,837 | 1,339,380 |
| Accumulated depreciation | - | (121,569) | (508,493) | (35,785) | (18,940) | (32,914) | (54,097) | (771,798) | _ | (9,837) | (9,837) | (781,635) |
| Net book amount | 273,976 | 60,199 | 194,465 | 7,961 | 5,240 | 13,531 | 2,373 | 557,745 | | - | - | 557,745 |
| | | | | | | | | | | | | |
| As at June 30, 2012 | | | | | | | | | | | | |
| Cost / revalued amount | 2,189,847 | 175,439 | 613,724 | 33,848 | 22,991 | 121,948 | 54,289 | 3,212,086 | 13,500 | 33,446 | 46,946 | 3,259,032 |
| Accumulated depreciation | = | (104,132) | (404,081) | (30,778) | (16,083) | (93,510) | (45,384) | (693,968) | (3,375) | (20,477) | (23,852) | (717,820) |
| Net book amount | 2,189,847 | 71,307 | 209,643 | 3,070 | 6,908 | 28,438 | 8,905 | 2,518,118 | 10,125 | 12,969 | 23,094 | 2,541,212 |
| | | | | | | | | | | | | |
| Year ended June 30, 2013 | | | | | | | | | | | | |
| Opening net book amount | 2,189,847 | 71,307 | 209,643 | 3,070 | 6,908 | 28,438 | 8,905 | 2,518,118 | 10,125 | 12,969 | 23,094 | 2,541,212 |
| Additions | = | 1,775 | 23,652 | 5,701 | 336 | 11,208 | 1,328 | 44,000 | = | = | = | 44,000 |
| Transfers (refer note 6.8) | | | | | | | | | | | | |
| Cost / revalued amount | (1,915,871) | - | 13,500 | - | - | 12,113 | - | (1,890,258) | (13,500) | (12,113) | (25,613) | (1,915,871) |
| Accumulated depreciation | - | - | (4,275) | - | - | (7,784) | - | (12,059) | 4,275 | 7,784 | 12,059 | - |
| | (1,915,871) | - | 9,225 | - | - | 4,329 | - | (1,902,317) | (9,225) | (4,329) | (13,554) | (1,915,871) |
| Disposal | | | | | | | | | | | | |
| Cost / revalued amount | - | - | (3,761) | (885) | - | (20,887) | - | (25,533) | - | (569) | (569) | (26,102) |
| Accumulated depreciation | - | - | 3,374 | 854 | - | 19,787 | - | 24,015 | - | 324 | 324 | 24,339 |
| Depreciation charge | - | - | (387) | (31) | = | (1,100) | - | (1,518) | = | (245) | (245) | (1,763) |
| (refer note 6.4) | | (8,721) | (50,470) | (2,607) | (1,429) | (11,910) | (4,224) | (79,361) | (900) | (3,914) | (4,814) | (84,175) |
| Closing net book amount | 273,976 | 64,361 | 191,663 | 6,133 | 5,815 | 30,965 | 6,009 | 578,922 | | 4,481 | 4,481 | 583,403 |
| | | | | | | | | | | | | |
| As at June 30, 2013 | | | | | | | | | | | | |
| Cost / revalued amount | 273,976 | 177,214 | 647,115 | 38,664 | 23,327 | 124,382 | 55,617 | 1,340,295 | - | 20,764 | 20,764 | 1,361,059 |
| Accumulated depreciation | | (112,853) | (455,452) | (32,531) | (17,512) | (93,417) | (49,608) | (761,373) | | (16,283) | (16,283) | (777,656) |
| Net book amount | 273,976 | 64,361 | 191,663 | 6,133 | 5,815 | 30,965 | 6,009 | 578,922 | | 4,481 | 4,481 | 583,403 |
| | | | | | | | | | | | | |
| Demonstration on t | | 5% and | 10%, | 10%, | 10%, | 000/ | 10% and | | 100/ | 000/ | | |
| Depreciation rate | - | 20% | 20% and 33% | 20% and 33% | 20% and 33% | 20% | 20% | | 10% | 20% | | |
| | | | | | | | | | | | | |

^{*} Includes land having market value / fair value of Rs. 88.375 million (2013: Rs. 88.375 million) for which lease in the name of the Holding Company has not been finalised.





- 6.2 The Holding Company had revalued its operating assets classified under lease hold land, building on lease hold land, plant and machinery, vehicles and air-conditioning as at March 31, 2010. The valuation was performed by an independent valuer, M/s. Asif Associates (Private) Limited. The surplus arising as a result of accounting under revaluation model based on that valuation was not material, therefore, no effect of revaluation adjustment had been taken in the consolidated financial statements for the year ended June 30, 2010. These assets were earlier carried at such revalued amounts as determined by an independent valuer, M/s. Iqbal A. Nanjee as at June 30, 2004.
- 6.3 Had there been no revaluation of lease hold land, building on lease hold land, plant and machinery, vehicles and air-conditioning system, cost and written down value of revalued assets would have been as follows:

| | | Note | 2014 (Rupees | (Restated) 2013 in '000) |
|-------|---|----------------|--|--|
| 6.3.1 | Cost of assets held under revaluation model | | | |
| | Owned assets Lease hold land Building on lease hold land Plant and machinery Vehicles Air-conditioning system Leased assets Vehicles | | 105,813 144,134 508,702 43,367 20,006 822,022 | 105,813 139,580 452,859 120,249 19,153 837,654 10,927 848,581 |
| 6.3.2 | Net book amount under cost model of assets held under revaluation model | | <u> </u> | 010,001 |
| | Lease hold land Building on lease hold land Plant and machinery Vehicles Air-conditioning system Leased assets | | 105,813 60,199 194,465 13,531 2,373 376,381 | 105,813 60,596 173,534 30,965 2,361 373,269 |
| | Vehicles | | 376,381 | 4,481 377,750 |
| 6.4 | The depreciation expense has been allocated as follows: | | , | , - |
| | Cost of sales Selling and distribution expenses Administrative expenses | 29 30 31 | 68,572 8,442 4,781 81,795 | 67,737 10,914 5,524 84,175 |

6.5 Following items of property, plant and equipment were disposed off during the year:

| Description of asset sold | Cost / revalued amount | Accumulated depreciation | value | Sale proceeds | Gain / (loss) | Realization of surplus | Mode of disposal | Particulars of buyers |
|---------------------------|------------------------------|--------------------------|---------|------------------|------------------|------------------------|---------------------|---|
| Vehicles | - | | (Rupees | n '000) | | | | |
| | 480 | 408 | 72 | 292 | 220 | - | Advertisement / bid | Mr.Sohail Malik House No. B-110, Sector 9, North Karachi, Karachi |
| | 1,794 | 1,017 | 777 | 1,516 | 739 | - | Advertisement / bid | Mr.Zeeshan Ali House No. B-50, Sector X-8, Gulshan-e-Maymaar, Karachi |
| | 1,389 | 1,250 | 139 | 1,152 | 1,013 | - | Advertisement / bid | Mr.Hamid Ali Khan (Employee) Flat No. B-1, 81, Rabia Palace, Rashid Minhas Road, Block 10-A, Gulshan- e-Iqbal, Karachi |
| | 700 | 105 | 595 | 810 | 215 | - | Advertisement / bid | Mr.Ubaidullah House No. C-05, Wapda Colony, Power Station, Kotri Post Office, Kotri |
| | 805 | 550 | 255 | 761 | 506 | - | Advertisement / bid | Mr.M. Farhan House No. 1298, Azizabad, Federal B. Area, Block 2, Gulberg, Karachi |
| | 805 | 550 | 255 | 637 | 382 | - | Advertisement / bid | Mr.Asad House No. B-7, Sector W-I, Gulshan-e-Maymaar, Karachi |
| | 1,414 | 919 | 495 | 1,276 | 781 | - | Advertisement / bid | Mr.Khalid Jehangir (Employee) House No.1, Street 11, Kahkashan Colony, Adyala Road, Rawalpindi |
| | 1,529 | 714 | 815 | 1,375 | 560 | - | Advertisement / bid | Mr.Ather Iqbal (Employee) House No. A-244, Block D, North Nazimabad, Haidri, Karachi |
| | 1,300 | 585 | 715 | 967 | 252 | - | Advertisement / bid | Mr.Sajid Hussain (Employee) House No.970, Lane 20-A, Mahmood Abad, Karachi |
| Balance carried | 10,216 | 6,098 | 4,118 | 8,786 | 4,668 | | | |



forward

U

| Description of asset sold | Cost / revalued amount | Accumulated depreciation | Net book value | Sale proceeds in '000) | Gain / (loss) | Realization of surplus | Mode of disposal | Particulars of buyers |
|---------------------------|------------------------|--------------------------|-------------------|------------------------------|------------------|------------------------|---------------------|---|
| Balance brought forward | 10,216 | 6,098 | 4,118 | 8,786 | 4,668 | - | | |
| | 805 | 309 | 496 | 676 | 180 | - | Advertisement / bid | Mrs. Salma House No. 73 Bantwa Nagar, Liaquatabad Karachi |
| | 805 | 564 | 241 | 775 | 534 | - | Advertisement / bid | Mr.Mufti Ziaul Islam (Employee) FL-17, KDA, Safari Terrace, Gulshan-e-Iqbal, C-5, Block 11, Karachi |
| | 695 | 266 | 429 | 709 | 280 | - | Advertisement / bid | Mr.M.Azeem Khan House No. R-664, North Karachi, Sector 9, Karachi |
| | 1,389 | 1,296 | 93 | 1,076 | 983 | - | Advertisement / bid | Ms.Hina Khalid - 20, Rohail Khand Society, Karachi |
| | 455 | 341 | 114 | 427 | 313 | - | Advertisement / bid | Mr.Abdur Rehman - Amal Terrace, Flat No.7, Plot 63/C, Street 7, Jami Commercial, Phase 7, DHA, Karachi |
| | 455 | 341 | 114 | 395 | 281 | - | Advertisement / bid | Mr.Abdullah Khan House No. A-25, Hyderabad Colony, Near Jail Chowrangi, Karachi |
| | 735 | 294 | 441 | 730 | 289 | - | Advertisement / bid | Mr.M.Azeem Khan House No. R-664, North Karachi, Sector 9, Karachi |
| | 1,878 | 689 | 1,189 | 1,800 | 611 | - | Advertisement / bid | Mr.Atif Ahmad Khan (Employee) P.H.A. Housing Society, Flat no.7/1, Block 10, Gulistan-e-Johar, Karachi |
| | 1,389 | 1,296 | 93 | 1,200 | 1,107 | - | Advertisement / bid | Mr.Muhammad Tariq (Employee) House No. A 470, Block 5, Gulshan-e-Iqbal, Karachi |
| | 567 | 198 | 369 | 500 | 131 | - | Advertisement / bid | Mr.M. Saleem Block No. 408, Bantwa Nagar, Liaquatabad Karachi. |
| Balance carried forward | 19,389 | 11,692 | 7,697 | 17,074 | 9,377 | - | | |

| Description of asset sold | Cost / revalued amount | Accumulated depreciation | value | Sale proceeds in '000) | Gain / (loss) | Realization of surplus | Mode of disposal | Particulars of buyers |
|---------------------------|------------------------------|--------------------------|-------|------------------------------|------------------|------------------------|---------------------|---|
| Balance brought forward | 19,389 | 11,692 | 7,697 | 17,074 | 9,377 | - | | |
| | 970 | 243 | 727 | 825 | 98 | - | Advertisement / bid | Ms.Shaheena Sarwar House No. R-142, Gulshan e Iqbal 13-D-1 Karachi. |
| | 612 | 122 | 490 | 535 | 45 | - | Advertisement / bid | Mr.Ali Diamond Peerani - Flat No. C-21 Noor Apartment North Nazimabad Block E, Karachi. |
| | 470 | 360 | 110 | 420 | 310 | - | Advertisement / bid | Mr.Mujtaba Aqeel - Flat No. C-15 Marhaba Galaxy Apartments, North Nazimabad Block M, Karachi. |
| | 470 | 360 | 110 | 405 | 295 | - | Advertisement / bid | Mr.Hasan Ali Warsi House No. B 60, Block 6, Gulshan-e-Iqbal, Karachi |
| | 455 | 356 | 99 | 400 | 301 | - | Advertisement / bid | Ms.Shaheena Sarwar House No. R-142, Gulshan e Iqbal 13-D-1 Karachi. |
| | 455 | 356 | 99 | 415 | 316 | - | Advertisement / bid | Mr.M.Rizwan House No. R-24 Worken Co operative housing society Gulistan e Jouhar Karachi. |
| | 455 | 356 | 99 | 538 | 439 | - | Advertisement / bid | Mr.M.Toufique House No. B-150 Gulshan e Iqbal Block 6, Karachi. |
| | 455 | 356 | 99 | 415 | 316 | - | Advertisement / bid | Mrs.Shagufta Sohail Malik House No. B-110, Sector 9, North Karachi, Karachi |
| | 84 | - | 84 | 770 | 686 | - | Advertisement / bid | Mr.M.Toufique House No. B-150 Gulshan e Iqbal Block 6, Karachi. |
| | 50 | - | 50 | 450 | 400 | - | Advertisement / bid | Mr.Hafiz Shahid (Employee) House No 2,Street No 3, Near Afzal Park, Abdali Road, Lahore |
| Balance carried | 23,865 | 14.201 | 9.664 | 22.247 | 12 583 | _ | | |

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forward

| Description of asset sold | Cost / revalued amount | Accumulated depreciation | Net book value | Sale proceeds | Gain / (loss) | Realization of surplus | Mode of disposal | Particulars of buyers |
|----------------------------|------------------------------|--------------------------|-------------------|---------------|------------------|------------------------|---------------------|---|
| Dalamaa kuuwakt | | | (Hapees | 11 000) | | | | |
| Balance brought forward | 23,865 | 14,201 | 9,664 | 22,247 | 12,583 | - | | |
| | 50 | - | 50 | 390 | 340 | - | Advertisement / bid | Mr.Irshad Khan House No. S-1/131, Saudabad, Liaquat Market, Karachi. |
| | 138 | 2 | 136 | 800 | 664 | - | Advertisement / bid | Mr.Ali Diamond Peerani - Flat No. C-21 Noor Apartment North Nazimabad Block E, Karachi. |
| | 82 | 1 | 81 | 440 | 359 | - | Advertisement / bid | Mrs.Shagufta Sohail Malik House No. B-110, Sector 9, North Karachi, Karachi |
| | 341 | 6 | 335 | 805 | 470 | - | Advertisement / bid | Mr.Manzoor Akhtar House No. A-81 Gulshan e Iqbal Block 13-B Karachi. |
| | 341 | - | 341 | 700 | 359 | - | Advertisement / bid | Mr.Sohail Nazeer (Employee) House No. A 664, Lane 2, Shadab Colony, Multan |
| | 977 | - | 977 | 1,350 | 373 | - | Advertisement / bid | Mr.Atif Ahmad Khan (Employee) P.H.A. Housing Society, Flat No.7/1, Block 10, Gulistan-e-Johar, Karachi |
| | 977 | - | 977 | 1,325 | 348 | - | Advertisement / bid | Mr.Kashif Siddiqui (Employee) Flat No. A 305, Khadija Apartment, North Nazimabad, Karachi |
| | 735 | 294 | 441 | 726 | 285 | - | Advertisement / bid | |
| | 977 | 33 | 944 | 1,350 | 406 | - | Advertisement / bid | Mr.Sohail Shahzad House No.H-219, Street 1, Sector 10, Bismillah Colony, Orangi Town, Karachi |
| Balance carried forward | 28,483 | 14,537 | 13,946 | 30,133 | 16,187 | | | |

Cost / Accumulated Net book Sale Gain / Realization Mode of Particulars of buyers

Description of asset sold revalued amount depreciation value proceeds (loss) of surplus disposal of buyers

Balance brought forward

| 28,483 | 14,537 | 13,946 | 30,133 | 16,187 | - | | |
|--------|--------|--------|--------|--------|---|---------------------|---|
| 977 | 33 | 944 | 1,350 | 406 | - | Advertisement / bid | Mr.Arshad Taj (Employee) House No. A-330, Street No. 9, Kashmirian Chohar, Peshawar Road, Rawalpindi |
| 1,275 | 574 | 701 | 1,110 | 409 | - | Advertisement / bid | |
| 612 | 143 | 469 | 450 | (19) | - | Advertisement / bid | Mrs.Shagufta Sohail Malik House No. B-110, Sector 9, North Karachi, Karachi |
| 805 | 617 | 188 | 750 | 562 | - | Advertisement / bid | Mr.S.M.Saleem (Employee) Flat No 201, Rehman View, 9/4, Block 3 F, Nazimabad No 3, Karachi |
| 470 | 376 | 94 | 415 | 321 | - | Advertisement / bid | Mr.Ali Diamond Peerani - Flat No. C-21 Noor Apartment North Nazimabad Block E, Karachi. |
| 455 | 364 | 91 | 385 | 294 | - | Advertisement / bid | Mr.Tauheed A.Khan, House No B-180, Area 2G 8/1, Nazimabad, Karachi |
| 138 | 7 | 131 | 792 | 661 | - | Advertisement / bid | Mr.Sohail Shahzad House No.H-219, Street 1, Sector 10, Bismillah Colony, Orangi Town, Karachi |
| 206 | 10 | 196 | 450 | 254 | - | Advertisement / bid | Mr.Ali Diamond Peerani - Flat No. C-21 Noor Apartment North Nazimabad Block E, Karachi. |
| 296 | - | 296 | 500 | 204 | - | Advertisement / bid | Mr.Ali Diamond Peerani - Flat No. C-21 Noor Apartment North Nazimabad Block E, Karachi. |

Balance carried forward



| Description of asset sold | Cost / revalued amount | Accumulated depreciation | value | Sale proceeds in '000) | Gain / (loss) | Realization of surplus | Mode of disposal | Particulars of buyers |
|---------------------------|------------------------------|--------------------------|--------|------------------------------|------------------|------------------------|---------------------|--|
| Balance brought forward | 33,717 | 16,661 | 17,056 | 36,335 | 19,279 | | | |
| | 296 | - | 296 | 502 | 206 | - | Advertisement / bid | Mr.Afaq Rasool Zaidi, House No. A-45, Sector B-11, Gulshan Sir Syed, North Karachi, Karachi |
| | 487 | - | 487 | 845 | 358 | - | Advertisement / bid | Mr.Abdullah Khan House No.A-25, Hyderabad Colony, Near Jail Chowrangi, Karachi |
| | 487 | - | 487 | 850 | 363 | - | Advertisement / bid | Mr.Hassan Tariq (Employee) 6th Floor, Flat No 12, Rafiq Center, Abdullah Haroon Road, Karachi |
| | 487 | - | 487 | 845 | 358 | - | Advertisement / bid | Ms. Faiza Qaisar (Employee) House No. 79, 5th street, Khayaban-e-badar, DHA, Phase 6, Karachi |
| | 487 | - | 487 | 835 | 348 | - | Advertisement / bid | Mr.Shakir Amin, Flat No. 15, Waseem Mention, Burns Road, Karachi |
| | 487 | - | 487 | 850 | 363 | - | Advertisement / bid | Mr.Atif Majeed, House No. C-437, Street 14, Wah Cantt., Taxila |
| | 487 | - | 487 | 826 | 339 | - | Advertisement / bid | Mr.Ovais Ahmad (Employee) House No. G265, Block 20, Faisal Town, Hyderabad |
| | 1,414 | 966 | 448 | - | (448) | - | Advertisement / bid | Mr. S.M.Iftikhar Ali (Employee) House No B-755, Block 13, F.B.Area, Karachi |
| | 612 | 173 | 439 | 500 | 61 | - | Advertisement / bid | Mr.M.Ali Khilji (Employee) Flat No. 209, Block 18, Billy's Terrace, Gulistan-e- Jauhar, Karachi East, Karachi |
| Balance carried forward | 38,961 | 17,800 | 21,161 | 42,388 | 21,227 | _ | | |

| Description of asset sold | Cost / revalued amount | Accumulated depreciation | Net book value (Rupees i | Sale proceeds n '000) | Gain / (loss) | Realization of surplus | Mode of disposal | Particulars of buyers |
|---------------------------|------------------------------|--------------------------|--------------------------------|-----------------------------|------------------|------------------------|---------------------|---|
| Balance brought forward | 38,961 | 17,800 | 21,161 | 42,388 | 21,227 | - | | |
| | 612 | 153 | 459 | 510 | 51 | - | Advertisement / bid | Mr.Riazullah, Quetta Kala Khail, Tehsil Zila Bannu |
| | 138 | 9 | 129 | 810 | 681 | - | Advertisement / bid | Mr.Pervaiz Ali Shah, House No. R-468, Ghaazi Town, Malir City, Karachi |
| | 341 | 23 | 318 | 841 | 523 | - | Advertisement / bid | Mr.Ejaz Ahmad House No. J-14, ABC Apartment, Badaami Market, Karachi Central, Karachi |
| | 612 | 194 | 418 | 535 | 117 | - | Advertisement / bid | Mr.Sohail Malik House No. B-110, Sector 9, North Karachi, Karachi |
| | 612 | 163 | 449 | 520 | 71 | - | Advertisement / bid | Mr.Rashid A. Khan, House No. 4/914, Shah Faisal Colony, Karachi |
| | 805 | 644 | 161 | 780 | 619 | - | Advertisement / bid | Mr.Umair Aslam (Employee) House No. 251-E, Block 6, P.E.C.H.S. Karachi |
| | 455 | 379 | 76 | 390 | 314 | - | Advertisement / bid | Mr.Sohail Shahzad House No.H-219, Street 1, Sector 10, Bismillah Colony, Orangi Town, Karachi |
| | 341 | 28 | 313 | 815 | 502 | - | Advertisement / bid | Mr.Afaq Rasool Zaidi, House No. A-45, Sector B-11, Gulshan Sir Syed, North Karachi, Karachi |
| | 341 | 28 | 313 | 778 | 465 | - | Advertisement / bid | Mr.Ali Diamond Peerani - Flat No. C-21 Noor Apartment North Nazimabad Block E, Karachi. |
| | 206 | 17 | 189 | 515 | 326 | - | Advertisement / bid | Mrs.Shagufta Sohail Malik House No. B-110, Sector 9, North Karachi, Karachi |
| Balance carried | 43,424 | 19 438 | 23 986 | 48.882 | 24 896 | _ | | |

43,424 19,438 23,986 48,882 24,896 -



forward

| Description of asset sold | Cost / revalued amount | Accumulated depreciation | value | Sale proceeds n '000) | Gain / (loss) | Realization of surplus | Mode of disposal | Particulars of buyers |
|---------------------------|------------------------------|--------------------------|--------|-----------------------------|------------------|------------------------|---------------------|--|
| Balance brought forward | 43,424 | 19,438 | 23,986 | 48,882 | 24,896 | - | | |
| | 266 | - | 266 | 529 | 263 | - | Advertisement / bid | Mr.Amir Ejaz, House No. J-14, ABC Apartment, Badaami Market, Karachi Central, Karachi |
| | 266 | - | 266 | 525 | 259 | - | Advertisement / bid | Mr.Ejaz Ahmad House No. J-14, ABC Apartment, Badaami Market, Karachi Central, Karachi |
| | 266 | - | 266 | 528 | 262 | - | Advertisement / bid | Mr.Ali Diamond Peerani - Flat No. C-21 Noor Apartment North Nazimabad Block E, Karachi. |
| | 266 | - | 266 | 526 | 260 | - | Advertisement / bid | Mr.Amir Ejaz, House No. J-14, ABC Apartment, Badaami Market, Karachi Central, Karachi |
| | 266 | - | 266 | 465 | 199 | - | Advertisement / bid | Mr.Faraz Hameed Siddiqui, House No. 20, Fareed Corner, F.B. Area, Block 18, Karachi |
| | 266 | - | 266 | 517 | 251 | - | Advertisement / bid | Mr.Ejaz Ahmad House No. J-14, ABC Apartment, Badaami Market, Karachi Central, Karachi |
| | 266 | 4 | 262 | 425 | 163 | - | Advertisement / bid | Mr.Ali Sumair, 1-D, 5/13, Nazimabad, Karachi |
| | 266 | - | 266 | 526 | 260 | - | Advertisement / bid | Mr.M.Rehan Qureshi, House No. A-219, Gulistan-e-Jauhar, Block 3, Karachi East, Karachi |
| | 710 | 331 | 379 | 650 | 271 | - | Advertisement / bid | Mr.Shehzad Aziz (Employee) Street No.4, Dilzaak Road, Faisal Colony, Peshawar |
| Balance carried | 16 262 | 10.770 | 00 400 | 53 573 | 07.004 | | | |

Balance carried forward

46,262 19,773 26,489 53,573 27,084

Description of asset sold

Balance brought forward

| Cost / revalued amount | Accumulated depreciation | | | Gain / (loss) | Realization of surplus | Mode of disposal | Particulars of buyers |
|------------------------------|--------------------------|---------|---------|------------------|------------------------|------------------|-----------------------|
| | | (Rupees | n '000) | | | | |

| 46,262 | 19,773 | 26,489 | 53,573 | 27,084 | - | | |
|--------|--------|--------|--------|--------|---|---------------------------|---|
| 970 | 307 | 663 | 864 | 201 | - | Advertisement / bid | Mr.Waseem Raza Ghouri (Employee) House No. 62, Mir Fazal Town, Unit 9, Block B, Latifabad, Hyderabad |
| 82 | 8 | 74 | 428 | 354 | - | Advertisement / bid | Mr.Jawwad Ahmad, House No. R-421, Buffer Zone, Sector 15-A-3, Karachi |
| 413 | 7 | 406 | 762 | 356 | - | Advertisement / bid | Mr.M.Javed Siddiqui, House No. R-406, Sector 9, North Karachi, Karachi |
| 413 | 7 | 406 | 868 | 462 | - | Advertisement / bid | Ms.Mehbooba Begum, House No. 1-H-4/02 Nazimabad 1, Karachi |
| 251 | 4 | 247 | 510 | 263 | - | Advertisement / bid | Mr.Khawaja Naseer Ahmed (Employee) H.No 12, Street No. 36, Sector F-6/1, Islamabad |
| 251 | - | 251 | 530 | 279 | - | Advertisement / bid | Mr.Afaq Rasool Zaidi, House No. A-45, Sector B-11, Gulshan Sir Syed, North Karachi, Karachi |
| 251 | 4 | 247 | 450 | 203 | - | Advertisement / bid | Mr.M.Javed Siddiqui, House No. R-406, Sector 9, North Karachi, Karachi |
| 805 | 671 | 134 | 731 | 597 | - | Advertisement / bid | Mr.Ghulam Mahmood (Employee) Flat No. B-1, Jan Plaza, North Nazimabad, Block K, Karachi |
| 341 | 40 | 301 | 400 | 99 | - | Advertisement / bid | Mr.Raza Ur Rehman (Employee) House No B-8, KDA flat phase II, Shadmaan Town, Sector 14-B,Karachi |
| 1,389 | 1,250 | 139 | | (139) | - | Full and final settlement | Mr.Imran Asif (Employee) House No. A-466, Block 1, Gulshan-e-Iqbal, Karachi |
| 51.428 | 22.071 | 20.357 | 59 116 | 20.750 | | | |

Balance carried forward

51,428 22,071 29,357 59,116 29,759



| Description of asset sold | Cost / revalued amount | Accumulated depreciation | value | Sale proceeds in '000) | Gain / (loss) | Realization of surplus | Mode of disposal | Particulars of buyers |
|---------------------------|------------------------------|--------------------------|--------|------------------------------|------------------|------------------------|---------------------|---|
| Balance brought forward | 51,428 | 22,071 | 29,357 | 59,116 | 29,759 | | | |
| | 45 | 45 | - | 14 | 14 | - | Tender | Shaukat Ali (Employee) House No. R-26, Hina Bunglow, Block-19, Gulistan-e-Johar, Karachi. |
| | 374 | 374 | - | 211 | 211 | - | Tender | Farrukh Ahmed Choudhry (Employee) House No. A-175-A, North Nazimabad, Karachi. |
| | 555 | 555 | - | 474 | 474 | - | Tender | Muhammad Ehtishamuddin Syed House No. B-292, Gulshan-e-Iqbal-10, Karachi. |
| | 647 | 647 | - | 535 | 535 | - | Tender | Shagufta Sohail Malik House No. R-110, Sector-9, North Karachi, Karachi. |
| | 315 | 315 | - | 242 | 242 | - | Tender | Arif Sultan House No.875, Sector 5-E, Orangi Town, Karachi. |
| | 1,695 | 876 | 819 | 1,400 | 581 | - | Tender | Sheikh Asif Mahmood House No. A-805, Gulberg FB Area Block-12, Karachi. |
| | 647 | 647 | - | 670 | 670 | - | Tender | Shaikh Sultan House No .L-819, Sector 5-L, North Karachi, Karachi. |
| | 886 | 886 | - | 757 | 757 | - | Tender | Mehmood Hussain (Employee) House No. B-456, Gulberg, FB Area, Block-13, Karachi. |
| | 555 | 555 | - | 510 | 510 | - | Tender | Syed Waseem Hassan House No. E-1/11, New Dhoraji Colony, Gulshan-e-Iqbal, Karachi. |
| Balance carried | 561 | 243 | 318 | 467 | 149 | - | Tender | Farrukh Ahmed Choudhry (Employee) House No. A-175-A, North Nazimabad, Karachi. |

Balance carried forward

57,708 27,214 30,494 64,396 33,902

UU

| Description of asset sold | Cost / revalued amount | Accumulated depreciation | value | Sale proceeds in '000) | Gain / (loss) | Realization of surplus | Mode of disposal | Particulars of buyers |
|---------------------------|------------------------------|--------------------------|--------|------------------------------|------------------|------------------------|---------------------|--|
| Balance brought forward | 57,708 | 27,214 | 30,494 | 64,396 | 33,902 | | | |
| | 612 | 143 | 469 | 540 | 71 | - | Tender | Reena Abdul Salam (Employee) House No.B/12 Street No.25, Ghri Shahu, Lahore. |
| | 612 | 173 | 439 | 535 | 96 | - | Tender | Syed Kasshif Mehdi House No. 1042/9, Dastagir Society, FB Area, Karachi. |
| | 612 | 173 | 439 | 536 | 97 | - | Tender | Iqbal Ahmed Khan Khilgi House No. 5C-11/9, Nazimabad, Karachi. |
| | 886 | 886 | - | 725 | 725 | - | Tender | Muhammad Kamran House No.464, Korangi No.21/2 Sector No. 48-B, Karachi. |
| | 366 | 366 | - | 225 | 225 | - | Tender | M.Shamim Akhtar Flat No. F-16, Nemat Apartment, North Nazimabad, Karachi. |
| | 350 | 350 | - | 218 | 218 | - | Tender | Rizwana Habib House No.1285, Block-14, FB Area, Dastagir Karachi. |
| | 556 | 259 | 297 | 470 | 173 | - | Tender | Muhammad Zeeshan House No.136, KACHS, Block-5, Karachi. |
| | 421 | 421 | - | 332 | 332 | - | Tender | Sehrish Sabir (Employee) House No.158, Mehar Ali Colony, Latifabad Unit No.11, Block-A, Hyderabad. |
| | 860 | 860 | - | 891 | 891 | - | Tender | Abdul Majeed House No.63-1,Street No 20,Model Colony, Karachi. |
| Ralance carried | 1,574 | 736 | 838 | 1,417 | 579 | - | Tender | Muhammad Asif House No. X-133, Street-7, Azam Town, Karachi. |

Balance carried forward

64,557 31,581 32,976 70,285 37,309



| Description of asset sold | Cost / revalued amount | Accumulated depreciation | value | Sale proceeds in '000) | Gain / (loss) | Realization of surplus | Mode of disposal | Particulars of buyers |
|---------------------------|------------------------------|--------------------------|------------|------------------------------|------------------|------------------------|---------------------------|--|
| Balance brought forward | 64,557 | 31,581 | 32,976 | 70,285 | 37,309 | - | | |
| | 918 | 566 | 352 | 725 | 373 | - | Tender | Muhammad Kamran House No. 464, Korangi No. 21/2 Sector No. 48-B, Karachi. |
| | 568 | 332 | 236 | 478 | 242 | - | Tender | Tehsin Ahmed (Employee) House No.7, Street-1, Shalimar Colony, opposite FATA Office, Wasak Road, Peshawar. |
| | 919 | 505 | 414 | 825 | 411 | - | Tender | Hamood Bin Nazir (Employee) House No. NK-300, New Katarian, Satellite Town, Rawalpindi. |
| | 919 | 490 | 429 | 845 | 416 | - | Tender | Khurram Shahzad House No.4-G 9/4, Nazimabad No. 4, Karachi. |
| Sub-total | 67,881 | 33,474 | 34,407 | 73,158 | 38,751 | - | | |
| Office equipment | 79 | 15 | 64 | - | (64) | - | Full and final settlement | Mr.Hassan Tariq (Employee) 6th Floor, Flat No 12, Rafiq Center, Abdullah Haroon Road, Karachi |
| Sub-total | 79 | 15 | 64 | - | (64) | - | | |
| Aggregate of assets | s disposed | off having v | written do | wn value b | elow Rs. | 50,000 ea | ach | |
| Office equipment | 329 | 275 | 54 | - | (54) | - | | |
| Vehicles | 41,708 | 41,423 | 285 | 35,250 | 34,965 | - | | |
| Sub-total | 42,037 | 41,698 | 339 | 35,250 | 34,911 | - | | |
| Total - 2014 | 109,997 | 75,187 | 34,810 | 108,408 | 73,598 | | | |
| Total - 2013 | 26,102 | 24,339 | 1,763 | 15,978 | 14,215 | 216 | | |

| 6.6 | Net gain on disposal of property, plant and equipment has been presented as follows: | Note | 2014 (Rupees | 2013 in '000) |
|-----|---|------|---------------------------------------|---------------------------------|
| | Other operating income - gain on disposal of property, plant and equipment | 33 | 74,322 | 14,453 |
| | Other operating expenses - loss on disposal of property, plant and equipment | 34 | (724) 73,598 | (238) 14,215 |
| 6.7 | Movement in capital work in progress | | | |
| | Balance at the beginning of the year add: Additions during the year - civil works less: Transfer to investment property less: Transfer to operating assets Balance at the end of the year | 8.2 | 765 4,915 - (3,273) 2,407 | 131,236 143,056 (273,527) |

6.8 During the year ended June 30, 2013, leasehold land amounting to Rs. 1.916 billion had been transferred from property, plant and equipment to investment property (refer note 8.1)

7 INTANGIBLE ASSETS

| INTANGIBLE ASSETS | | | | |
|--|------------------------------------|-----------------------------|-----------------------|---------------------------------------|
| | Distribution rights | Brand name & logo | Software licenses | Total |
| | | (Rupees | in '000) | |
| Year ended June 30, 2014 Opening net book value Additions Amortization charge Impairment | 34,842 - (8,723) (12,129) | 37,916 - (5,000) - | 1,313 263 (700) | 74,071 263 (14,423) (12,129) |
| Closing net book value | 13,990 | 32,916 | 876 | 47,782 |
| As at June 30, 2014 Cost Accumulated amortization Accumulated Impairment | 268,475 (242,356) (12,129) | 74,703 (41,787) | 12,619 (11,743) | 355,797 (295,886) (12,129) |
| Net book value | 13,990 | 32,916 | 876 | 47,782 |
| Year ended June 30, 2013 Opening net book value Additions Amortization charge | 43,542 - (8,700) | 42,916 - (5,000) | 112 1,645 (444) | 86,570 1,645 (14,144) |
| Closing net book value | 34,842 | 37,916 | 1,313 | 74,071 |
| As at June 30, 2013 Cost Accumulated amortization | 268,475 (233,633) | 74,703 (36,787) | 12,356 (11,043) | 355,534 (281,463) |
| Net book value | 34,842 | 37,916 | 1,313 | 74,071 |
| Amortization rate | 10% | 10% | 33.33% and 20% | |
| | | | | |

7.1 Software licenses include various licenses and enterprise resources planning software.

| 8 | INVESTMENT PROPERTIES | Note | 2014 (Rupees | 2013 in '000) |
|-----|---|------------|------------------------------------|--|
| | Leasehold land - at cost Investment property under work in progress - at cost | 8.1 8.2 | 2,039,459 477,406 2,516,865 | 273,527 |
| 8.1 | Movement in leasehold land under investment property - at cost | | | |
| | Balance at the beginning of the year add: Addition during the year add: Transfer from operating assets Balance at the end of the year | 6.8 | 2,039,459 | 120,952 2,636 1,915,871 2,039,459 |
| 8.2 | Movement in investment property under work in progress - at cost | | | |
| | Balance at the beginning of the year add: Transfer from operating assets - capital work in progress add: Addition under work in progress Balance at the end of the year | 6.7 | 273,527 - 203,879 477,406 | 273,527 273,527 |

8.3 Leasehold land classified, held by the Holding Company, under investment property had been valued under the market value basis by an independent valuer, M/s. Asif Associates (Private) Limited. Market value of the property based on the valuation as of August 28, 2013 was Rs. 1.904 billion. Moreover, valuation of investment property held by subsidiary, has been carried out by M/s. Harvester Services (Private) Limited, an independent valuer. The market value of the investment property as on June 30, 2014 is Rs. 128.475 million.

9 LONG-TERM INVESTMENT

Investment in associates - accounted for under equity method 9.1 124,500 -

9.1 This represents 830,000 (2013: Nil) fully paid ordinary shares of Rs. 100 each in Nextar Pharma (Private) Limited (NPL), which represents 21.78% (2013: Nil) of the total share capital of NPL.

The Holding Company had signed a memorandum of understanding (MoU) with NPL for acquisition of 1,040,000 shares at a price of Rs. 150 per share for a total consideration of Rs. 156 million. As at June 30, 2014, the Holding Company has yet to receive 210,000 shares.

The shares of NPL are not listed on any stock exchange and hence published price quotes are not available. NPL has not commenced operations as of the reporting date. The financial reporting date of NPL is June 30. Total equity/net assets of NPL amounted to Rs. 306.242 million based on audited financial statements for the year ended June 30, 2014. The financial statements of NPL for the year ended June 30, 2014 are not yet available.

All transfers of funds to the Holding Company, i.e. distribution of cash dividends, are subject to approval by means of a resolution passed by the shareholders of NPL. The Holding Company has not received any cash dividend during the year (2013: Nil). Moreover, the Holding Company has not incurred any contingent liability or other commitments relating to its investments in associates.

| | | Note | 2014 (Rupees | 2013 in '000) |
|------|---|----------|-------------------------|-------------------------|
| 10 | LONG-TERM LOANS | | | |
| | Secured - considered good less: Current portion - shown under 'loans and advances' (refer note 14) | 10.1 | 4,035 (3,157) 878 | 2,387 (1,420) 967 |
| | Considered doubtful less: Accumulated impairment loss | 10.3 | | |
| | | | 878 | 967 |
| 10.1 | This represents interest-free loans for automobiles to employees of note 42. These are secured against provident fund balances of respectin equal monthly installments over a term of four to five years. | | | |
| 10.2 | The maximum aggregate amount of these loans outstanding at any million (2013: Rs. 2.75 million). Such maximum amount is calculate balance. | | | |
| | | Note | 2014 (Pupass) | 2013 |
| 10.3 | The movement of provision for doubtful loans is as follows: | | (Rupees | 111 000) |
| | Balance at the beginning of the year Reversal of provision for doubtful loans Balance at the end of the year | 33 | - - - | (1,174) 1,174 - |
| 11 | LONG-TERM DEPOSITS | | | |
| | Deposit against property obtained under operating lease | | 1,598 | 1,598 |
| | Security deposits against finance lease less: Current maturity - shown under 'trade deposits and short | | - | 5,795 |
| | term prepayments' (refer note 15) | | _ | (1,148) |
| | | | 1,598 | 4,647 6,245 |
| 12 | STOCK-IN-TRADE | | | |
| | Raw materials | | 292,963 | 213,141 |
| | Packing materials | | 160,079 | 119,320 |
| | Work in process | 29 | 58,886 | 74,309 |
| | | 2.1 & 29 | 406,025 | 235,584 |
| | Materials in transit | | 94,302 | 79,823 |

722,177

1,012,255

| | | Note | 2014 (Rupees | 2013 in '000) |
|------|--|----------------------|----------------------|----------------------|
| 12.1 | Finished goods - gross Provision for obsolesce | | 408,989 | 242,942 |
| | Opening balanceCharge for the year | | (1,301) | - |
| | - Closing balance | | (1,301) | - |
| | Finished goods, directly written-off | | (1,663) | (7,358) |
| | Finished goods - net | | 406,025 | 235,584 |
| 13 | TRADE DEBTS | | | |
| | Considered good Export debtors, secured Due from: | | 37,925 | 61,592 |
| | associated companies, unsecuredothers - unsecured | 13.1, 13.2 & 43.2 | 1,414,832 249,461 | 1,145,593 242,957 |
| | | | 1,664,293 | 1,388,550 |
| | | | 1,702,218 | 1,450,142 |
| | Considered doubtful - others less: Provision for doubtful debts | 13.3 | 2,641 (2,641) | 976 (976) |
| | | | 1,702,218 | 1,450,142 |

- 13.1 The receivable is stated net of amounts payable aggregating Rs. 100.87 million (2013: Rs. 62.08 million) on account of expenses claimed by IBL Operations (Private) Limited, an associated company.
- 13.2 At year-end, no amount was due from directors, chief executive and executives of the Group in respect of trade debts. Moreover, trade debts from related parties other than directors, chief executive and executives of the Group are as follows:
 2013

| | 2014 | 2013 |
|---|---------------------|---------------------|
| | (Rupees | s in '000) |
| - IBL Operations (Private) Limited - United Brands Limited | 1,398,461 15,965 | 1,132,787 12.404 |
| - Dunkin Donuts | 284 | - |
| - Habitt | 122 | 402 |
| | 1,414,832 | 1,145,593 |

13.3 At year-end, trade debts aggregating Rs. 2.641 million (2013: Rs. 0.976 million) were deemed to have been impaired. These balances are outstanding for more than 3 years. The movement of provision for doubtful debts is as follows:

| | Note | 2014 (Rupees i | 2013 n '000) |
|--------------------------------------|------|-------------------|-----------------|
| Balance at the beginning of the year | | (976) | (976) |
| Provision made | 31 | (1,665) | - |
| Balance at the end of the year | | (2,641) | (976) |

13.4 In addition, some of the unimpaired trade debts are past due as at the reporting date, no provision has been made in respect of such trade debts. The aging of trade debts 'past due' but not impaired of related parties is as follows:

Age analysis of 'past due' but not impaired trade debts due from related parties

| | 2014 (Rupees | 2013 s in '000) |
|--|-----------------|--------------------|
| - More than two months but less than four months | 404,218 | 189,943 |
| - More than four months but less than one year | 1,886 | 3,928 |
| - One year or more but less than two years | 42,819 | 2,143 |
| - Two years and more | 26 | - |
| | 448,949 | 196,014 |

13.5 Competition Commission of Pakistan (CCP) through its order dated September 13, 2007 instructed the Holding Company to reduce terms of trade credit with IBL Operations (Private) Limited, an associated concern, re-negotiate the offered rate of commission and conduct audit of the transactions. The Holding Company filed a counter case in Honourable High Court of Sindh to revert the order. The Holding Company, based on the opinion of its legal advisor, believes that it has a strong case and the matter would be decided in its favour of the Holding Company.

14 LOANS AND ADVANCES

| Considered good: Advances to: | Note | 2014 (Rupees | 2013 in '000) |
|---------------------------------------|------|-----------------|------------------|
| - employees | 14.1 | 42,442 | 25,001 |
| - suppliers | | 145,947 | 55,498 |
| | | 188,389 | 80,499 |
| Current portion of long-term loans | 10 | 3,157 | 1,420 |
| Considered doubtful: | 14.2 | 51 | 51 |
| less: Provision for doubtful advances | | (51) | (51) |
| | | | |
| | | 191,546_ | 81,919_ |

14.1 These include advance against salary for house rent to employees. These are interest free and repayable on monthly basis. Moreover, this includes advances for business purposes. The reconciliation of amounts due from executives and non-executives of the Group is given as follows:

| | | 2014 | | | 2013 | |
|--------------------|------------|--------------------|-----------|------------|--------------------|-----------|
| | Executives | Non- executives | Total | Executives | Non- executives | Total |
| | | | (Rupee | s in '000) | | |
| Opening balance | 7,358 | 17,643 | 25,001 | 12,335 | 7,259 | 19,594 |
| add: Disbursements | 47,284 | 92,709 | 139,993 | 50,067 | 64,717 | 114,784 |
| less: Repayments | (36,009) | (86,543) | (122,552) | (55,044) | (54,333) | (109,377) |
| Closing balance | 18,633 | 23,809 | 42,442 | 7,358 | 17,643 | 25,001 |

- 14.2 At year-end, loans and advance aggregating Rs. 0.051 million (2013: Rs. 0.051 million) were deemed to have been impaired. These balances are outstanding for more than 3 years. None of the amount due from related parties was 'past due' or impaired. There has been no movement in provision for doubtful advances during the year (2013: nil).
- 14.3 The maximum aggregate amount of these loans outstanding at any time during the year was Rs. 68.791 million (2013: Rs. 37.361 million). Such maximum amount is calculated by reference to the month-end balance.

Note

2014

50,285

91,257

2013

40,868

67,128

| | | | (Rupees | in '000) |
|----|---|------|---------|----------|
| 15 | TRADE DEPOSITS AND SHORT-TERM PREPAYMENTS | | | |
| | Deposits | | | |
| | - Trade deposits | | 43,612 | 27,752 |
| | less: Provision for doubtful deposits | 15.1 | (2,640) | (2,640) |
| | | | 40,972 | 25,112 |
| | - Current portion of security deposit against finance lease | 11 | | 1,148 |
| | | | 40,972 | 26,260 |

1

Prepayments

15.1 At year-end, trade deposits amounted to Rs. 13.37 million (2013: Rs. 13.99 million) were past due but not impaired. These balances are outstanding for more than one year. There has been no movement in provision for doubtful deposits during the year (2013: Nil).

| OTHER RECEIVABLES | Note | 2014 (Rupees | 2013 in '000) |
|--|---------------------|---|--|
| Receivables from related parties | | | |
| Due from associated companies: - IBL Operations (Private) Limited against: - mark-up on over due balance - royalties and price adjustments - staff salaries and benefits - International Franchises Limited against staff salaries and benefits - Habitt against staff salaries and benefits - United Distributors Pakistan Limited against staff salaries and benefits | 16.1 16.2 & 43.2 | 41,292 - - 3,634 1,342 - 46,268 | 93,823 12,478 1,189 416 814 264 |
| Surplus arising under retirement benefit fund | 38.1 | 7,500 | 9,698 |
| Advance against issue of shares | 16.3 | 500 | - |
| Receivables from other than related parties | | | |
| Others, considered good | 16.4 | 9,660 | 27,031 145,713 |

- 16.1 The receivable represents mark-up charged on cash collected at the rate of 6-months KIBOR plus 3% per annum as late payment liquidated damages with an exception of transaction delay. On January 15, 2011 the distribution agreement was amended, accordingly no mark-up has been charged since then.
- 16.2 At year-end, an amount of Rs. 41.29 million (2013: 94.07 million) is due from associated company which is past due but not impaired. These balances are outstanding for more than one year.
- 16.3 This represents advance amounting to Rs. 0.5 million paid to Nextar Pharma (Private) Limited for issue of shares.
- 16.4 The Holding Company has received during the year, an amount of Rs. 15 million receivable from Sanofi-Aventis Pakistan Limited (Sanofi Aventis), as consideration for early termination, during previous year, of license agreement for manufacturing, selling, and marketing of Sanofi Aventis's pharmaceutical products.

17 SHORT-TERM INVESTMENT

Investment in other than related parties

| | 2014 (Number of u | 2013 Inits in '000) | 2014 (Rupees i | 2013 n '000) |
|--|----------------------|------------------------|-------------------|-----------------|
| Meezan Sovereign Fund - at cost | 892,126 | | 41,000 | - |
| add: Unrealised gain on revaluation of units | | | 42 | - |
| | | - | 41,042 | |

16

Short term investment comprises of investment in 'Meezan Sovereign Fund' (the Fund), an open end mutual fund. The Fund has an 'AA+' rating being assigned by the JCR-VIS, a credit rating agency. The investments are made during the year and are classified as "financial assets at fair value through profit and loss. The fund is managed by the 'Al Meezan Investment Management Limited' while the Central Depository Company Limited acts as its trustee.

| | | Note | 2014 (Rupees | 2013 in '000) |
|----|---|--------------|--------------------------|-----------------------|
| 18 | CASH AND BANK BALANCES | | | |
| | Cash in hand | | 1,359 | 840 |
| | Cash with banks in: - savings accounts - current accounts | 18.1 18.2 | 12 105,428 106,799 | 3 28,223 29,066 |

- 18.1 These balances carry mark-up at a rate of 6.5% (2013: 6%).
- 18.2 This include Rs. 8.19 million (2013: Rs. 6.24 million) placed in special bank accounts for dividend purposes.

19 ISSUED, SUBSCRIBED AND PAID-UP SHARE CAPITAL

| | | 2013 of shares) | 2014 (Rupee | 2013 s in '000) |
|---|---|---|--|---|
| Ordinary shares of Rs. 10 each: | | | | |
| fully paid in cash issued for consideration other than case issued as fully paid bonus shares | 3,969,000 24,000 57,321,818 61,314,818 | 3,969,000 24,000 43,172,245 47,165,245 | 39,690 240 573,218 613,148 2014 (Number | 39,690 240 431,722 471,652 2013 of shares) |
| 19.1 Movement in number of shares | | | | |
| Number of shares at beginning of the ye Bonus shares issued during the year Number of shares at end of the year | ar | | 47,165,245 14,149,573 61,314,818 | 33,689,461 13,475,784 47,165,245 |

19.2 Capital management policies and procedures

The Group's objective when managing above capital are:

- to safe guard its ability to continue as a going concern so that it can continue to provide returns to share holders and benefit other stakeholders; and
- to maintain a strong capital base to support the sustained development of its business.

The Group manages its capital structure by monitoring return on net assets and maintaining optional capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, issue new shares and other means commensurate to the circumstances.

20 SURPLUS ON REVALUATION OF FIXED ASSETS - net of deferred tax

The Holding Company had revalued its operating assets classified under lease hold land, building on lease hold land, plant and machinery, vehicles and air-conditioning as at March 31, 2010. The valuation was performed by an independent valuer, M/s. Asif Associates (Private) Limited. The surplus arising as a result of accounting under revaluation model based on that valuation was not material, therefore, no effect of revaluation adjustment had been taken in the financial statements for the year ended June 30, 2010. These assets were earlier carried at such revalued amounts as determined by an independent valuer, M/s. Igbal A. Nanjee as at June 30, 2004.

The surplus would be realized on disposal of revalued assets and charge of incremental depreciation.

| | | Note | 2014 (Rupees | (Re-stated) 2013 in '000) |
|------|--|--------------|-------------------------|---------------------------------|
| | Surplus on revaluation of property, plant and equipment (the surplus) less: Impact of deferred tax liability on the surplus Surplus on revaluation of fixed assets - net of deferred tax | 20.1 20.2 | 168,163 - 168,163 | 193,705 (8,685) 185,020 |
| | | | 2014 (Rupees | 2013 in '000) |
| 20.1 | Surplus on revaluation of property, plant and equipment (the surplus) | | | |
| | Surplus on revaluation of property, plant and equipment at the beginning of the year Transferred / realization of the surplus to accumulated | | 193,705 | 219,588 |
| | profit - net of deferred tax: - relating to incremental depreciation - relating to surplus on revaluation of fixed assets | | (16,857) | (16,684) |
| | disposed off during the year | | | (140) |
| | Adjustment for deferred tax liability in respect of transfers / realizations made | | 176,848 (8,685) | 202,764 (9,059) |
| | Surplus on revaluation of property, plant and equipment at the end of the year | | 168,163 | 193,705 |
| 20.2 | Impact of deferred tax liability on the surplus | | | |
| | Deferred tax liability at 34% (2013: 35%) on the surplus at the beginning of the year | | (8,685) | (17,999) |
| | Adjustment for deferred tax liability in respect of transfers/realizations made | | 8,685 | 9,059 |
| | Adjustment for change in applicable tax rate to 34% | | - | (8,940) 255 |
| 4 | Deferred tax liability at 33% (2013: 34%) on the surplus at the end of the year | | | (8,685) |

80

SEARLE

20.3 The Holding Company has restated the amounts of surplus on revaluation of property, plant and equipment and related deferred tax as a result of a reconciliation between the carrying amounts of assets under the revaluation model with the amount of surplus on revaluation of property, plant and equipment. The impacts of restatement are limited to the unappropriated profit, surplus on revaluation of fixed assets, and deferred tax liability and income/expense in the previous years. The effect of restatement on the amounts presented in the previous years is as under:

| | | Note | 2013 (Rupees | 2012 in '000) |
|----|---|------|---------------------------------|------------------------------------|
| | Increase in surplus on revaluation-gross Decrease in deferred tax on the surplus Decrease in unappropriated profit Income tax expense, including effect of change in tax rate | | 42,104 539 41,849 794 | 41,896 1,690 41,896 1,690 |
| 21 | LONG TERM FINANCES - secured | | | |
| | Syndicated finance - from banking companies Less: Current portion of long term finances shown under current liabilities | 21.1 | 825,000 (150,000) 675,000 | 966,667 (108,333) 858,334 |

- 21.1 The Holding Company has arranged syndicate term finance facilities of Rs. 900 million (2013: Rs. 900 million) for a tenure of five years from Standard Chartered Bank (Pakistan) Limited (lead bank), Habib Bank Limited and The Bank of Punjab. The facilities are repayable by December 2016. Further, the Holding Company had arranged long term finance of facilities Rs. 100 million for a tenure of three years from Standard Chartered Bank (Pakistan) Limited, which has been repaid during the year.
- 21.2 The mark-up on above facilities is six months KIBOR plus 2.5% per annum, payable semi-annually in arrears. The facility is secured by:
 - 1st pari passu mortgage over all present and future immovable assets of the Holding Company with a 25% security margin.
 - 1st pari passu charge with 25% security margin over land (and other immovable assets) located at Plot No. 24A/1 & 2A, Delhi Mercantile Muslim Co-operative Housing Society, Block 7 & 8, Main Shahrah-e-Faisal, Karachi.

22 LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASES

The Group had entered into arrangements with various leasing companies for lease of plant and machinery and motor vehicles. Lease rentals include financial charges ranging from 11.38% to 14.4% (2013: 11.38% to 14.4%) per annum which were used as discount factor and were payable in monthly rentals. The Group had option to purchase the assets upon completion of lease period. During the year, the Group has pre-maturely paid all of its finance lease obligations.

The amount, at year-end, of the future lease rentals and the periods in which these payments will become due are:

| | | | 2014 | | | 2013 | |
|------|---|----------------|---------------|---------------|-----------------|-----------------|-----------------------------------|
| | | | Financial | Present | | Financial | Present |
| | | Minimum | charges | value of | Minimum | charges | value of |
| | | lease | allocated | minimum | lease | allocated | minimum |
| | | payments | to future | lease | payments | to future | lease |
| | | | periods | payments | | periods | payments |
| | | | | (Rupee | s in '000) | | |
| | Up to one year | - | - | - | 2,870 | 357 | 2,513 |
| | Later than one year and not later than five years | - | - | - | 2,254 | 72 | 2,182 |
| | | - | - | - | 5,124 | 429 | 4,695 |
| | | | | | Note | 2014 (Rupees | (Re-stated) 2013 s in '000) |
| 00 | | | | | | (| , |
| 23 | DEFERRED LIABILITIES | | | | | | |
| | Deferred taxation | | | | 23.1 | 42,379 | 40,982 |
| | Staff retirement gratuity - u | unfunded | | | 38.2 | 33,503 | 27,821 |
| | | | | | | 75,882 | 68,803 |
| 22.1 | The net halance of deferre | nd taxation is | in respect of | following ton | nnorany difforo | 20001 | |

23.1 The net balance of deferred taxation is in respect of following temporary differences:

| Credit balance arising on account of: Property, plant and equipment | 44,773 | 35,262 |
|---|---------|---------|
| Surplus on revaluation of property, plant and equipment 20.2 | · / / | 8,685 |
| | 44,773 | 43,947 |
| Debit balance arising on account of: Finance lease arrangements | _ | (191) |
| Intangible assets | (1,264) | (1,605) |
| Provisions for doubtful debts and doubtful refunds | (1,130) | (1,169) |
| | (2,394) | (2,965) |
| 23.2 | 42,379 | 40,982 |

Provision for deferred taxation has been calculated only to the extent of those temporary differences that do not relate to the income falling under Final Tax Regime of the Income Tax Ordinance, 2001.

| | | Note | 2014 (Rupees | (Re-stated) 2013 in '000) |
|------|--|------------|------------------|---------------------------------|
| 23.2 | Balance at beginning of the year Adjusted against deferred tax liability on the surplus (Reversed)/raised during the year - through other comprehensive income | 20.2 | 40,982 - - | 52,000 (255) |
| | Raised/(reversed) during the year - through profit and loss account Balance at end of the year | 36 23.1 | 1,397 42,379 | (10,763) 40,982 |
| 24 | SHORT-TERM FINANCES - secured | | | |
| | Running finances under mark-up arrangements | 24.1 | 795,882 | 319,935 |



24.1 The Holding Company has arranged syndicated running finances under mark-up arrangements of Rs. 1,095 million (2013: Rs. 945 million). The mark-up on running finances ranges between 10.53% to 12.39% (2013: 10.78% to 14.22%) per annum.

The running finances under mark-up arrangements are secured jointly by registered mortgage of Rs. 172.5 million (2013: Rs. 172.5 million) of immovable property together with joint pari passu charge on all current assets of the Holding Company to the extent of Rs. 1,389 million (2013: Rs. 1,389 million). These short term facilities were arranged through Standard Chartered Bank (Pakistan) Limited from various banks. The securities are held jointly against the short term and long term finances (refer note 21).

| | | Note | 2014 (Rupees | (Re-stated) 2013 in '000) |
|----|---|--------------|--|---|
| 25 | TRADE AND OTHER PAYABLES | | | |
| | Creditors Bills payable in foreign currency Accrued liabilities Advance from customers Unclaimed dividend Payable under defunct staff retirement benefits Workers' Profits Participation Fund Workers' Welfare Fund Sales tax and excise duty payable Other liabilities | 25.1 25.2 | 299,164 102,009 464,221 87,282 13,450 2,739 52,908 41,263 4,784 14,801 1,082,621 | 297,890 259,441 295,400 15,027 8,952 9,041 41,707 27,623 6,431 10,448 971,960 |

25.1 Staff retirement benefits fund was terminated in previous years. The amount has been recalssified to current liabilities from non-current liabilities, during the current year.

| | | Note | 2014 (Rupees | 2013 in '000) |
|------|---|------|--------------------------------|--------------------------------|
| 25.2 | Worker's Profits Participation Fund | | | |
| | Balance at beginning of the year Contribution for the year | 34 | 41,707 51,976 93,683 | 31,535 40,776 72,311 |
| | Interest on funds utilized in the Holding Company's business at 12.65% (2013: 37.5%) | 35 | 3,816 | 4,247 |
| | less: Payments made during the year Balance at end of the year | | 97,499 (44,591) 52,908 | 76,558 (34,851) 41,707 |
| 26 | ACCRUED MARK-UP | | | |
| | Accrued mark-up on: - long term finances - secured - finance lease obligation - secured - short-term finances - secured | | 9,019 - 26,933 35,952 | 9,598 4 11,926 21,528 |

27 CONTINGENCIES AND COMMITMENTS

Contingencies

- 27.1 The facility for opening letters of credit (LCs) acceptances and guarantees as at June 30, 2014 amounted to Rs. 980 million (2013: Rs. 920 million) of which the amount remaining unutilized as at that date was Rs. 540 million (2013: Rs. 326 million).
- 27.2 During the year, the Sindh Revenue Board (SRB) has imposed sales tax on toll manufacturing at the rate of 16% of sales value. The Holding Company has contested the imposition and the Management and the tax advisor are confident that good grounds exist to contest the case. They believe that eventual outcome will come in favour of the Holding Company. Hence no provision has been made in these financial statements. The case is pending for hearing before the Honourable High Court of Sindh.

Commitments

27.3 Future rentals payable against operating lease arrangements

During the year ended June 30, 2010, the Holding Company obtained factory building at Karachi on rent for a period of 5 years. Moreover, the Group has entered into operating lease arrangements with both Myplan Pharmaceuticals (Private) Limited and S.A.Pharma for a period of 20 years. The operating lease includes land and building located at Lahore and plant and machinery installed in the leased building.

| 2014 | | 2013 |
|---------|----|-------|
| (Rupees | in | (000) |

The details of future rentals over the lease period are as follows:

| Not later than one year Later than one year and not later than five years Later than five years | 14,760 89,520 <u>267,861</u> 372,141 | 31,225 94,920 288,021 414,166 |
|---|---|--|
| | 2014 (Rupees | 2013 in '000) |

28 NET SALES

| Sales Local Export | 6,858,543 366,200 7,224,743 | 5,959,212 240,716 6,199,928 |
|---|--|---|
| Sales returns & discounts Sales tax & excise duty | (433,897) (118,718) (552,615) 6,672,128 | (331,469) (92,059) (423,528) 5,776,400 |
| Add: Toll manufacturing Less: Sales tax | 938,089 (1,623) 936,466 7,608,594 | 237,838 (694) 237,144 6,013,544 |

(Re-stated) 2014 2013 (Rupees in '000)

29 COST OF SALES

| Material consumed | | |
|--|-----------|-----------|
| Raw and packing material consumed | 2,096,991 | 1,655,825 |
| Processing charges paid to third parties | 669,654 | 261,004 |
| | 2,766,645 | 1,916,829 |
| Factory expenses | | |
| Salaries wages and benefits (refer note 29.1) | 278,913 | 238,128 |
| Provision for staff gratuity (unfunded) | 2,572 | 2,404 |
| Gratuity fund contribution | - | 1,013 |
| Provident fund contribution | 6,152 | 5,577 |
| Carriage and duties | 9,912 | 4,609 |
| Fuel, water and power | 74,897 | 55,129 |
| Rent and taxes | 2,115 | 10,079 |
| Communication | 1,005 | 976 |
| Stationery and supplies | 2,712 | 1,631 |
| Travelling | 8,858 | 11,669 |
| Advertisement | 787 | 409 |
| Entertainment | 129 | 35 |
| Repairs and maintenance | 82,864 | 51,921 |
| Medical expenses | 3,298 | 3,100 |
| Personal training and selection | 238 | 135 |
| Vehicle expenses | 6,766 | 6,264 |
| Subscription | 55 | 53 |
| Legal and professional charges | 9,006 | 5,493 |
| Depreciation (refer note 6.4) | 68,572 | 67,737 |
| Insurance | 2,551 | 2,608 |
| Corporate services charged by associated company (refer note 43.2) | 1,440 | 1,440 |
| Sundries | 17,852 | 13,456 |
| | 580,694 | 483,866 |
| | 3,347,339 | 2,400,695 |
| Work in process as at beginning of the year (refer note 12) | 74,309 | 47,724 |
| | 3,421,648 | 2,448,419 |
| Work in process as at end of the year (refer note 12) | (58,886) | (74,309) |
| Cost of good manufactured | 3,362,762 | 2,374,110 |
| ŭ | , , | |
| Finished goods as at the beginning of the year (refer note 12) | 235,584 | 238,449 |
| Finished goods purchased | 1,116,288 | 965,974 |
| | 1,351,872 | 1,204,423 |
| Coat of complex manufactured | (00.500) | (40,000) |
| Cost of samples manufactured Finished goods as at the end of the year (refer note 12) | (93,522) | (49,809) |
| Finished goods as at the end of the year (refer note 12) | (406,025) | (235,584) |
| Cost of sales | 4,215,087 | 3,293,140 |
| | | |

29.1 Salaries, wages and benefits include Rs. 70.02 million (2013: Rs. 56.38 million) in respect of contractual labour provided by Paksons (Private) Limited.

|) | SELLING AND DISTRIBUTION EXPENSES | 2014 (Rupees | (Re-stated) 2013 in '000) |
|---|--|-----------------|---------------------------------|
| | Salaries wages and benefits | 542,395 | 404,509 |
| | Provision for staff gratuity (unfunded) | 1,465 | 1,369 |
| | Gratuity fund contribution | - | 10,145 |
| | Provident fund contribution | 15,419 | 13,522 |
| | Services charges | 32,104 | 17,218 |
| | Carriage and duties | 110,981 | 80,771 |
| | Water and power | 3,383 | 1,658 |
| | Rent and taxes | 15,403 | 15,937 |
| | Communication | 18,909 | 15,023 |
| | Stationery and supplies | 8,179 | 6,912 |
| | Travelling | 228,699 | 194,542 |
| | Advertising and promotion | 357,122 | 222,264 |
| | Samples | 82,757 | 69,033 |
| | Bonus to salesmen | 81,131 | 63,018 |
| | Entertainment | 2,605 | 797 |
| | Repairs and maintenance | 3,513 | 15,848 |
| | Medical expenses | 7,274 | 4,801 |
| | Personal training and selection | 7,777 | 16,311 |
| | Vehicle expenses | 91,911 | 72,580 |
| | Insurance | 6,562 | 6,319 |
| | Depreciation (refer note 6.4) | 8,442 | 10,914 |
| | Subscription | 15,651 | 13,011 |
| | Donation (refer note 30.1) | 4,666 | - |
| | Replacement products | 53,495 | 12,434 |
| | Royalty | 3,919 | 4,104 |
| | Corporate services charged by associated company (refer note 43.2) | 3,600 | 3,600 |
| | Legal and professional charges | 23,870 | 8,694 |
| | Sundries | 870 | 447 |
| | | 1,732,102 | 1,285,781 |

^{30.1} Directors of the Holding Company have no interest in the donee institution.

30

| | 2014 | (Re-stated) 2013 |
|---|----------------------------|---------------------|
| | | 2013 es in '000) |
| 31 ADMINISTRATIVE EXPENSES | (hupee | S III 000) |
| 31 ADMINISTRATIVE EXI ENGES | | |
| Salaries wages and benefits | 93,083 | 69,051 |
| Provision for staff gratuity (unfunded) | 429 | 401 |
| Gratuity fund contribution | - | 1,306 |
| Provident fund contribution | 3,103 | 2,766 |
| Carriage and duties | 3,686 | 1,460 |
| Water and power | 1,565 | 285 |
| Rent and taxes | 9,228 | 11,905 |
| Communication | 4,701 | 4,266 |
| Stationery and supplies | 5,383 | 4,545 |
| Travelling | 3,206 | 5,990 |
| Advertisement | 329 | 763 |
| Entertainment | 85 | 98 |
| Repairs and maintenance | 18,366 | 15,744 |
| Medical expenses | 5,842 | 4,147 |
| Personal training and selection | 1,134 | 134 |
| Vehicle expenses | 5,870 | 4,420 |
| Insurance | 3,388 | 2,638 |
| Depreciation (refer note 6.4) | 4,781 | 5,524 |
| Amortization (refer note 7) | 14,423 | 14,144 |
| Impairment (refer note 7) | 12,129 | - |
| Subscription | 2,860 | 1,560 |
| Donation (refer note 31.1) | 29,321 | 1,500 |
| Corporate services charged by associated compan | ny (refer note 43.2) 2,241 | 2,160 |
| Legal and professional charges | 32,238 | 12,649 |
| Provision for doubtful debts (refer note 13.3) | 1,665 | - |
| Penalties | 1,821 | - |
| Sundries | 1,157 | 986 |
| | 262,034 | 168,442 |

31.1 Directors of the Holding Company have no interest in the donee institution except as stated in note 43.

32 OPERATING PROFIT

| Net sales | 7,608,594 | 6,013,544 |
|-----------------------------------|--------------------------|--------------------------|
| Cost of sales | (4,215,087) | (3,293,140) |
| Selling and distribution expenses | (1,732,102) | (1,285,781) |
| Administrative expenses | (262,034) | (168,442) |
| Operating profit | (6,209,223) 1,399,371 | (4,747,363) 1,266,181 |

2014

Note

2013

| | | NOTO | (Rupees i | n '000) |
|------|---|---------------------|--|---|
| 33 | OTHER INCOME | | | |
| | Income from financial assets | | | |
| | Profit on amounts placed in bank deposit accounts Gain on revaluation of financial assets classified as held for trading Exchange gain Reversal of provision for doubtful loans | | 26,281 | 4,800 1,174 |
| | Income from non-financial assets | | 26,323 | 5,976 |
| | Gain on disposal of property, plant and equipment Others | 6.6 | 74,322 8,781 83,103 | 14,453 6,803 21,256 |
| | Income from non-financial assets - related parties Rental income against use of operating assets by related parties: - International Franchises (Private) Limited (associated company) | | 8,244 117,670 | 7,571 34,803 (Re-stated) |
| | | | 2014 (Rupees i | 2013 n '000) |
| 34 | OTHER EXPENSES | | | |
| | Contribution to: - Workers' profits participation fund - Workers' welfare fund - Central research fund Auditors' remuneration Loss on disposal of property, plant and equipment Exchange loss | 25.2 34.1 6.6 | 51,976 33,615 9,678 3,801 724 35,184 134,978 | 40,776 19,326 7,606 2,241 238 15,831 86,018 |
| 34.1 | Auditors' remuneration | | | |
| | - Anjum Asim Shahid Rahman - external audit Audit fee - Annual audit - Half year audit - Half yearly review Fee in respect of special reports and certifications Out of pocket expenses | | 1,664 550 348 343 175 | 1,125 - 250 225 123 |
| | - F.R.A.N.T.S & Co external audit | | 3,080 | 1,723 |
| | Annual audit | | 366 | 100 |
| | - Baker Tilly Mehmood Idrees Qamar - external audit Audit fee - Annual audit - Half yearly review Out of pocket expenses | | - - - | 300 75 43 |
| | - BDO Ebrahim & Co internal audit | | - | 418 |
| | Professional fee | | 355 3,801 | 2,241 |
| 88 | | | SE4R | RLE |

| | | Note | 2014 (Rupees | 2013 in '000) |
|----|---|------------------------|---|--|
| 35 | FINANCE COST | | | |
| | Arrangement fee for financing facilities Bank charges Interest on gratuity fund Interest on workers' profits participation fund Lease finance charges Mark-up on long term and running finances | 25.2 - - Note | 7,822 - 3,816 280 204,266 216,184 2014 (Rupees | 7,250 3,867 2,982 4,247 1,005 214,012 233,363 (Re-stated) 2013 in '000) |
| 36 | INCOME TAX EXPENSE | | | |
| | Current - For the year - For prior years | - | 232,444 55,981 288,425 | 273,300 |
| | Deferred | 23.2 | 1,397 289,822 | (10,763) 262,537 |

36.1 Charge for the year

For the Holding Company, provisions for current taxation and deferred taxation have been made after considering the implications of section 169 of the Income Tax Ordinance, 2001. Income not covered under final tax regime is provided at the normal basis using the applicable rate of 34% for the tax year 2014 (2013: 35% for the tax year 2013).

For IBL HealthCare Limited, current period income tax represents provision based on section 148 of the Income Tax Ordinance, 2001 @ 5% to 5.5% on goods imported during the year.

For other subsidiaries, provision for taxation is accounted for in accordance with the provision of Section 153(1)(c) of the Income Tax Ordinance, 2001, wherein tax deducted on contract constitute final discharge of tax liability.

36.2 Reconciliation of tax expense

| Profit before income tax | 1,165,879 | 981,603 |
|--|----------------------|---------------------|
| Enacted tax rate | 34% | 35% |
| Tax on accounting profit at applicable tax rate Tax effect of: | 396,399 | 343,561 |
| - difference in method of lease accounting | 654 1.146 | 3,308 (48,476) |
| - permanent differences - temporary differences | (8,448) | 13,406 |
| applicability of lower tax rate on certain incomedemand provided and raised during the year | (3,600) 55,981 | (6,940) |
| - applicability of lower tax rate under final tax regime on behalf of subsidiary Tax expense charged on income | (152,310) 289,822 | (42,322) 262,537 |

36.3 Current status of tax assessments

Assessments of the Holding Company for the assessment years 2002-2003, tax years 2004, 2005, 2008, and 2012 are pending before various appellate forums in respect of issues related to certain disallowances.

During the year, an assessment order for the tax year 2012, dated March 10, 2014 under section 122(5A) of Income Tax Ordinance 2001 was passed by Assistant Commissioner Inland Revenue (ACIR) against the Holding Company, thereby raising a tax demand of Rs. 369.807 million in respect of certain disallowances. The Holding Company has filed an appeal against the aforementioned order. However, no hearing has been fixed and no set aside order has been received by the Holding Company till year-end.

During the year assessment order for the tax year 2008, dated October 31, 2013 under section 122(5A) of Income Tax Ordinance 2001 was passed by ACIR against the Holding Company, therby raising a tax demand amounting to Rs. 128.832 million against the Holding Company in respect of certain disallowances. An appeal was filed by the Holding Company against the aforementioned order, however, no hearing has been fixed and no set aside order has been received by the Holding Company till year-end.

(Re-stated) 2014 2013

37 EARNINGS PER SHARE - Basic and Diluted

37.1 Basic earnings per share

| Profit attributable to shareholders of the Holding Company (2013: Restated) - Rupees in thousands | 801,638 | 668,757 |
|---|---------|---------|
| Weighted average number of shares in thousands (2013: Restated) | 61,315 | 61,315 |
| Earnings per share (2013: Restated) - Rupees | 13.07 | 10.91 |

37.2 Diluted earning per share

There is no dilution effect on the basic earning per share of the Holding Company as the Holding Company has no convertible dilutive potential ordinary shares outstanding on June 30, 2014.

38 EMPLOYEE BENEFITS

a) Defined benefit plans

38.1 Gratuity scheme - funded

38.1.1 General description

The Holding Company provided post employment benefits, through a funded gratuity scheme, to all permanent employees who completed qualifying period of ten years of service with the Holding Company. Under the scheme, such eligible employees were entitled to one last drawn monthly basic salary for each completed year of service. The Holding Company discontinued the scheme with effect from December 31, 2012.

The liability recognized as at June 30, 2013 was based on the terminal value i.e. the benefits to be paid to the permanent employees who completed qualifying period under the scheme.

| | | Note | 2014 (Rupees | 2013 in '000) |
|--------|--|------------------|-----------------|-------------------------------|
| 38.1.2 | Reconciliation of amounts recognized in respect of provision for gratuity scheme | | | |
| | Terminal value of defined benefit obligation Fair value of plan assets Surplus arising under retirement benefit fund | 38.1.4 38.1.5 | 7,500 7,500 | (139,022) 148,720 9,698 |
| 38.1.3 | Movement in the surplus recognized in the balance sh | neet | | |
| | Surplus/(deficit) at the beginning of the year | | 9,698 | (10,670) |
| | Terminal benefits cost/(reversal) recognized Contributions made during the year - net | | (2,198) | 11,819 8,549 |
| | Surplus at the end of the year | | 7,500 | 9,698 |
| 38.1.4 | Terminal value of defined benefit obligation | | | |
| | Terminal value of defined benefit obligation at the beginning of the year Terminal benefits cost recognized | | (139,022) | (147,358) (9,934) |
| | Benefits paid Terminal value of defined benefit obligation at the | | 139,022 | 18,270 |
| | end of the year | | | (139,022) |
| 38.1.5 | Fair value of plan assets | | | |
| | Fair value of plan assets at the beginning of the year Return on plan assets | | 148,720 | 136,688 21,753 |
| | Contributions made during the year Benefits paid Amount received by the Holding Company from and | | (139,022) | 8,549 (18,270) |
| | on behalf of the Fund | | (2,198) | |
| | Fair value of plan assets at the end of the year | | 7,500 | 148,720 |

38.2 Gratuity scheme - unfunded

38.2.1 General description

The scheme provides for post employee benefits for all unionized employees who complete qualifying period of five years of service with the Group and are entitled to one months' last drawn basic salary for each completed year of such service.

Annual provision is based on actuarial valuation. The valuation was carried out as at June 30, 2014 by M/s. Sidat Hyder Morshed Associates (Private) Limited, independent actuaries, using the projected unit credit method.

38.2.2 Principal actuarial assumptions

| | | 2014 (perc | 2013 centage per an | 2012 num) |
|--------|---|---|---------------------------------------|-------------------------------------|
| | Following principal actuarial assumptions were used for the valuation: | | | |
| | Estimated rate of increase in salary of the employeesDiscount rate | 12 12 | 12.5 12.5 | 12.5 12.5 |
| | | 2014 | (Re-stated) 2013 Rupees in '000 | (Re-stated) 2012 |
| 38.2.3 | Movement in the present value of defined benefit obligation (DBO) | | | |
| | Present value of DBO at the beginning of the year Current service cost Interest cost | (27,821) (1,236) (3,230) | (24,829) (1,118) (3,056) | (22,639) (1,086) (3,092) |
| | Benefits paid Actuarial loss/(gain) on obligation Present value of DBO at the end of the year (refer note 38.2.4) | (4,466) 1,809 (3,025) (33,503) | (4,174) 762 420 (27,821) | (4,178) 1,111 877 (24,829) |
| 38.2.4 | Movement in the deficit recognized in the balance sheet | (00,000) | (21,021) | (24,020) |
| | Deficit at the beginning of the year | (27,821) | (24,829) | (22,639) |
| | Expense recognized in profit & loss account (refer note 38.2.5) - current service cost - net interest | (1,236) (3,230) | (1,118) (3,056) | (1,086) (3,092) |
| | Remeasurement - recognized in other comprehensive income: Actuarial (loss)/gain arising due to change in: | (4,466) | (4,174) | (4,178) |
| | demographic assumptions - (unfavourable)/ favourable financial assumptions - (unfavourable)/favourable experience adjustment - (losses)/gains | (717) - (2,308) (3,025) | - - 420 420 | 877 877 |
| | Payment made on behalf of fund Deficit at the end of the year (refer note 38.2.3) | 1,809 (33,503) | 762 (27,821) | 111 (24,829) |

| | | | Note | 2014 (Rupees | 2013 in '000) |
|------|-------------|--|----------------|--------------------------------|--------------------------------|
| | 38.2.5 | Amount recognized as expense | | | |
| | | Cost of sales Selling and distribution expenses Administrative expenses | 29 30 31 | 2,572 1,465 429 4,466 | 2,404 1,369 401 4,174 |
| | | | | 2014 (Rupees i | 2013 in '000) |
| 38.3 | 3 Effect of | of the change in accounting policy | | | |
| | | e in deferred liability - employee benefits se in unappropriated profit | | 1,599 1,599 | 1,179 1,179 |
| | prior ye | rospective restatements has no effect on the amounts repo ears. Consequently the previously reported EPS remains ments has no material effect on the amounts reported in | un-effected. I | Moreover, the i | retrospective |
| b) | Defined | d contribution plan | | 2014 | 2013 |

b) Defined contribution plan

38.4 The Searle Company Limited - Employees Provident Fund (the Fund)

38.4.1 Fund position *

| Size of the fund - Rupees in '000 | 251,971 | 168,028 |
|--|---------|---------|
| Cost of investments made - Rupees in '000 | 246,348 | 159,878 |
| Fair value of investments - Rupees in '000 | 246,348 | 159,878 |
| Percentage of investments to total assets | 98% | 95% |
| | | |

| 2014 | 2013 | 2014 | 2013 |
|--------|---------|---------|----------|
| (Perce | entage) | (Rupees | in '000) |

38.4.2 Composition of the Fund *

| Term finance certificates | 11% | 20% | 28,041 | 31,500 |
|---|-----|-----|---------|---------|
| Deposits with banks | 4% | 6% | 9,000 | 9,000 |
| Pakistan Investments Bonds (PIBs) | 11% | 24% | 26,000 | 39,000 |
| NIT units | 24% | 24% | 59,585 | 38,326 |
| Investment in mutual fund | 5% | 7% | 12,345 | 10,454 |
| Equity investment in associated company | 47% | 25% | 117,000 | 39,748 |
| Other liabilities | -2% | -5% | (5,623) | (8,150) |

^{*} These figures have been taken from unaudited financial statements of the Fund for the year ended June 30, 2014.

The investments out of provident fund have been made in accordance with provisions of section 227 of the Companies Ordinance, 1984.

(Re-stated)

| | | | | | 2014 | 2013 |
|------|--------------------|--|------------------|----------------------------|---|--|
| 38.5 | 5 IBL Hea | althCare Limited - Employees Provident Fund | (the Fund) | | | |
| | 38.5.1 | Fund position ** | | | | |
| | | Size of the fund - Rupees in '000 Cost of investments made - Rupees in '000 Fair value of investments - Rupees in '000 Percentage of investments to total assets | | | 19,983 19,000 19,230 95% | 20,640 20,211 20,211 98% |
| | | _ | 2014 | 2013 | 2014 | 2013 |
| | | | (Perce | ntage) | (Rupees | in '000) |
| | 38.5.2 | Composition of the Fund ** | | | | |
| | | Deposits with banks Pakistan Investments Bonds (PIBs) Investment in mutual fund | 1% 78% 21% | 100% 0% 0% | 230 15,000 4,000 | 20,211 - |
| | | ** These figures have been taken from una ended June 30, 2014. | udited finar | ncial stateme | nts of the Fund | for the year |
| | | The investments out of provident fund have legal 227 of the Companies Ordinance, 1984. | oeen made | in accordan | ce with provisio | ns of section |
| | | | | Note | 2014 (Rupees | (Re-stated) 2013 in '000) |
| 39 | | GENERATED FROM OPERATIONS AFTER W TAL CHANGES | ORKING | | | |
| | Profit b | efore tax | | | 1,165,879 | 981,603 |
| | Adjustr | nents for non-cash items: | | | | |
| | Amortiz Impairn | ciation In disposal of property, plant and equipment - Ization of intangible assets Inent of intangibl | net | 6.4 6.6 7 7 35 | 81,795 (73,598) 14,423 12,129 208,362 | 84,175 (14,215) 14,144 - 229,496 |
| | | on for staff retirement gratuity | | 38.1.4 & | 4.466 | 4 174 |

Provision for staff retirement gratuity

Net changes in working capital

4,466

(388,751)

1,024,663

38.2.4

39.1

4,174

(228,437)

1,070,940

| | 2014 (Rupees | (Re-stated) 2013 in '000) |
|--|--|--|
| Net changes in working capital | | |
| Change in stores and spares Change in stock-in-trade Change in trade debts Change in trade deposits and short term prepayments Change in long-term loans Change in short-term loans and advances Change in long-term deposits Change in other receivables Change in trade and other payables | 1,182 (290,078) (252,076) (24,129) 89 (109,627) 4,647 168,776 (501,216) 112,465 | 43 58,168 (247,724) 7,095 (319) 27,581 380 (5,283) (160,059) (68,378) |
| Net changes in working capital CASH AND CASH EQUIVALENTS | (388,751) | (228,437) |
| CHOITAIND CHOITEGOIVALLING | | |

106,799

(795,882)

(689,083)

29,066

(319,935)

(290,869)

SEGMENT INFORMATION 41

Cash and bank balances

39.1 Net changes in working capital

Running finances under mark-up arrangements

A segment is a distinguishable component of the Group that is engaged in business activities from which the Group earns revenues and incurs expenses and its results are regularly reviewed by the Group's Chief Operating Decision Maker to make decision about resources to be allocated to the segment and assess its performance. Further, discrete financial information is available for each segment.

Based on internal management reporting structure and products produced and sold, the Group is organised into the following three operating segments:

- Pharma
- Consumer
- Investment property

Management monitors the operating results of above mentioned segments separately for the purpose of making decisions about resources to be allocated and for assessing performance.

Segment revenue, segment result, costs, assets and liabilities for the year are as follows:

| | | Pha | rma | Consi | umer | Investme | nt property | То | tal |
|------|--|---|---|------------------------------------|------------------------------------|------------------|--|---|---|
| | | 2014 | (Re-stated) 2013 | 2014 | (Re-stated) 2013 (Rupees | 2014 in '000) | 2013 | 2014 | (Re-stated) 2013 |
| 41.1 | Segment result and performance | | | | | | | | |
| | Segment revenue | 6,852,234 | 5,559,464 | 756,360 | 454,080 | - | - | 7,608,594 | 6,013,544 |
| | Cost of sales Selling and distribution expenses Administrative expenses | (3,773,895) (1,510,834) (236,383) | (3,045,759) (1,176,480) (156,397) | (441,192) (221,268) (25,651) | (247,381) (109,301) (12,045) | - - - | | (4,215,087) (1,732,102) (262,034) | (3,293,140) (1,285,781) (168,442) |
| | Segment result | (5,521,112) 1,331,122 | (4,378,636) 1,180,828 | (688,111) 68,249 | (368,727) 85,353 | - | | (6,209,223) 1,399,371 | (4,747,363) 1,266,181 |
| 41.2 | Unallocated income and expense Other income Other expense Financial cost Profit before taxation Income tax expense | | | | | | | 117,670 (134,978) (216,184) 1,165,879 (289,822) | 34,803 (86,018) (233,363) 981,603 (262,537) |
| | Profit for the year | | | | | | | 876,057 | 719,066 |
| 41.3 | Segment assets and liabilities Segment assets Unallocated assets Total assets | 169,185 | 174,413 | 25,280 | 17,250 | 2,516,865 | 2,312,986 | 2,711,330 3,947,094 6,658,424 | 2,504,649 2,972,119 5,476,768 |
| | Segment liabilities Unallocated liabilities Total liabilities | | | | | 825,000 | 966,667 | 825,000 1,990,337 2,815,337 | 966,667 1,430,716 2,397,383 |
| 41.4 | Depreciation | 71,356 | 76,808 | 10,439 | 7,367 | - | | 81,795 | 84,175 |
| 41.5 | Other non-cash expenses | 14,423 | 14,144 | | | - | | 14,423 | 14,144 |
| 41.6 | Addition in segment assets | 79,236 | 40,276 | 11,711 | 3,724 | 203,879 | 2,189,398 | 294,826 | 2,233,398 |
| 41.7 | Percentage for allocation | 87% | 91% | 13% | 9% | 0% | 0% | 100% | 100% |
| 41.8 | There were no inter-segment transactions during | ng the year (201 | 3: None). | | | | | | |
| 41.9 | Geographical segments | | | | ı | Note | 2014 (Rup | | -stated) 2013 00) |
| | Net sales by region | | | | | | | | |
| | Pakistan Central Asia Eastern Africa South-Eastern Asia Southern Asia Western Asia | | | | Л | 1.9.1 | 7,294,74 2,60 147,05 164,19 7,608,59 | - 6 2 3 1 | 783,638 2,870 3,279 96,206 26,454 1,097 |
| | | | | | 4 | | 1,000,09 | <u>0,</u> 0 | 110,044 |

The geographical segment has been categorized using United Nation's composition of macro geographical (continental) regions.



- 41.9.1 The Group has presented the net sales amounts for the current and comparative prior year.
- 41.10 The Group has earned major revenue from one of the customer. Net sales to the customer amounts to Rs. 5.67 billion (2013: Rs. 4.98 billion) out of the net sales.

42 REMUNERATION OF THE CHIEF EXECUTIVE OFFICER, DIRECTORS AND EXECUTIVES

| | | 2014 | | | 2013 | | | |
|-------------------------|-------------------------------|-----------|-------------|-------------------------------|-----------|-------------|--|--|
| | Chief Executive Officer | Directors | Executives* | Chief Executive Officer | Directors | Executives* | | |
| | | | (Rupees | s in '000) | | | | |
| Managerial remuneration | 5,428 | 10,197 | 112,356 | 5,835 | 6,990 | 94,657 | | |
| Annual bonus | 691 | 1,994 | 17,721 | 926 | 1,934 | 16,682 | | |
| Leave fare assistance | - | - | 361 | - | - | 144 | | |
| Retirement benefits | | | | | | | | |
| - Provident fund | 563 | 1,020 | 11,205 | 584 | 699 | 9,466 | | |
| - Gratuity fund | - | - | - | 243 | 291 | 4,044 | | |
| Perquisites | | | | | | | | |
| - Rent | 2,533 | 4,589 | 50,560 | 2,626 | 3,146 | 42,543 | | |
| - Utilities | 563 | 1,020 | 11,235 | 584 | 699 | 9,466 | | |
| - Telephone | - | - | 174 | - | - | 190 | | |
| - Entertainment | - | - | 297 | - | - | 392 | | |
| - Car maintenance | 179 | 606 | 3,368 | 150 | 500 | 4,597 | | |
| | 9,957 | 19,426 | 207,277 | 10,948 | 14,259 | 182,181 | | |
| Number of persons | 1 | 3 | 97 | 1 | 3 | 98 | | |
| | | | | | | | | |

- 42.1 In addition to the above, the Chief Executive Officer and some of the executives have been provided with free use of the company maintained cars. Further, medical expenses are reimbursed in accordance with the Group's policies.
- 42.2 During the year, the Holding Company has paid to three non-executive working directors (2013: three) an aggregate amount of Rs. 120,000 (2013: Rs. 160,000) as fee for attending board meetings.
 - * Executive means an employee other than chief executive officer and director, whose basic salary exceeds five hundred thousand rupees in a financial year.

43 TRANSACTIONS WITH RELATED PARTIES

The related parties comprises International Brands Limited (holding company), IBL HealthCare Limited (subsidiary company), associated companies, related group companies, key management personnel, compensation to key management personnel, retirement benefit plan, companies in which directors are common or a director hold office and close family members.

43.1 Aggregate transactions and balances with related parties and associated undertakings which are not disclosed in respective notes are as follows:

| | | 2014 | | | 2013 | | |
|--------|--|--|-----------|--------------------------------|--|-----------|--------------------------------|
| | | Associates/ Group companies/ holding and subsidiary company/ close family members | Directors | Key management personnel | Associates/ Group companies/ holding and subsidiary company/ close family members | Directors | Key management personnel |
| | | | | (Rupees | s in '000) | | |
| 43.1.1 | Transactions | | | | | | |
| (i) | IBL Operations (Private) Limited - associated company (refer note 43.2 and 43.3) | | | | | | |
| | Sales | 5,787,387 | - | - | 5,072,809 | - | - |
| | Sales returned | 122,912 | - | - | 94,174 | - | - |
| | Expenses claimed by the associated company | | | | | | |
| | Carriage and duties | 21,200 | - | - | 19,156 | - | - |
| | Staff salaries and benefits | 4,287 | - | - | 822 | - | - |
| | Discounts | 101,222 | - | - | 117,332 | - | - |
| | Warehouse rent | 3,874 | - | - | 1,143 | - | - |
| | Mark-up expenses | - | - | - | 5,810 | - | - |
| | Corporate services charged | 7,200 | - | - | 7,200 | - | - |
| | Sales promotion expenses | 66,632 | - | - | 29,898 | - | - |
| | IT Services | 6,600 | - | - | 6,600 | - | - |
| | Expenses claimed by the Group | | | | | | |
| | Staff salaries and other expenses | 5,465 | _ | - | 12,266 | - | - |
| | Royalty and price difference claims | - | - | - | 7,663 | - | - |
| (ii) | International Franchises (Private) Limited - associated company | | | | | | |
| | Sales | 677 | _ | _ | 230 | - | - |
| | Rent, utility and other income | 3,295 | - | - | 2,867 | - | - |
| | Staff salaries and benefits | 1,123 | - | - | 6,084 | - | - |
| | Purchase of Promotional Items | 808 | - | - | 523 | - | - |
| (iii) | United Distributors Pakistan Limited (UDPL) - associated company | | | | | | |
| | Payment under group tax relief | _ | _ | _ | 35,998 | - | - |
| | Purchases | - | - | - | 122 | - | - |
| | | | | | | | |

| | | 2014 | | | 2013 | | |
|--------|--|--|-----------|--------------------------------|--|-----------|--------------------------------|
| | | Associates/ Group companies/ holding and subsidiary company/ close family members | Directors | Key management personnel | Associates/ Group companies/ holding and subsidiary company/ close family members | Directors | Key management personnel |
| | | | | (Rupees | s in '000) | | |
| | | | | | | | |
| | Expenses claimed by the Company | | | | | | |
| | Staff salary and benefits | - | - | - | 264 | - | - |
| | Warehouse rent & expenses | 625 | - | - | 534 | - | - |
| | Staff salaries and benefits | 122 | - | - | - | - | - |
| (iv) | HABITT - associate | | | | | | |
| | Sales | _ | _ | _ | 10 | _ | _ |
| | Purchase of Promotional Items from Habitt | 775 | _ | - | 976 | - | - |
| | Rental income | 4,990 | - | - | 2,228 | - | - |
| | | | | | | | |
| | Expenses claimed by the Holding Company | | | | 4.040 | | |
| | Sales promotion expenses | - | - | - | 4,849 | - | - |
| (v) | The Citizens Foundation - associate (refer note 43.4) | | | | | | |
| | Donations | 15,000 | - | - | 1,500 | - | - |
| (vi) | Arshad Shahid Abdulla (Private) Limited - associated company | | | | | | |
| | Architect fee | 1,260 | _ | - | 6,508 | - | - |
| | Project management fee | - | - | - | 2,675 | - | - |
| | | | | | | | |
| (∨ii) | Shahid Abdulla | | | | 0.10 | | |
| | Office and factories renovation | - | - | - | 612 | - | - |
| (∨iii) | Multinet Pakistan (Private) Limited - associated company | | | | | | |
| | Internet services | 760 | - | - | 376 | - | - |
| | | | | | | | |
| (ix) | United Brands Limited - associated company | | | | | | |
| | Sales | 84,927 | - | - | 35,613 | - | - |
| | Expenses claimed by United Brands Limited | | | | | | |
| | Discounts | 1,563 | _ | _ | 566 | _ | _ |
| | Purchase of promotional items | 585 | _ | _ | - | - | - |
| | 1 | | | | | | |

| | | | 2014 | | | 2013 | |
|--------|--|--|-----------|--------------------------------|--|-----------|--------------------------------|
| | | Associates/ Group companies/ holding and subsidiary company/ close family members | Directors | Key management personnel | Associates/ Group companies/ holding and subsidiary company/ close family members | Directors | Key management personnel |
| | | | | (Rupees | s in '000) | | |
| 43.1.2 | Balances | | | | | | |
| (i) | Loans and advances | | | | | | |
| | At beginning of the year | - | - | 3,458 | - | - | 7,865 |
| | Given during the year | - | - | 4,043 | - | - | 2,984 |
| | Repaid during the year | - | - | (3,897) | - | - | (7,391) |
| | At the end of the year | | - | 3,604 | | - | 3,458 |
| (ii) | Trade debts - associated company (refer note 13) | | | | | | |
| | At beginning of the year | 1,201,444 | - | _ | 960,749 | - | - |
| | Addition during the year | 5,811,242 | - | _ | 5,046,815 | - | - |
| | Repaid during the year | (5,597,854) | - | - | (4,805,991) | - | - |
| | At the end of the year | 1,414,832 | - | | 1,201,573 | - | |
| (iii) | Other receivables - associates (refer note 16) | | | | | | |
| | At beginning of the year | 107,490 | - | - | 130,529 | - | - |
| | Addition during the year | 5,465 | - | - | 27,094 | - | - |
| | Repaid during the year | (71,663) | - | - | (50,133) | - | - |
| | At the end of the year | 41,292 | _ | | 107,490 | - | |
| (iv) | Accrued liabilities - associates (refer note 25) | | | | | | |
| | At beginning of the year | - | - | - | 612 | - | - |
| | Addition during the year | - | - | - | 9,795 | - | - |
| | Repaid during the year | - | - | - | (10,407) | - | - |
| | At the end of the year | | - | | | - | |
| | | | | | | | |

- 43.2 In pursuance of scheme of arrangement and court order dated May 2011, with effect from July 1, 2011 all assets (except for retained assets), liabilities and operation division of International Brands (Private) Limited (the holding company) were transferred to IBL Operations (Private) Limited (associated company).
- 43.3 Sales to IBL Operations (Private) Limited (associated company) are made at ex-factory price i.e. trade prices less distributor's margin of 10% and 12% (2013: 10% and 12%). In addition, the amounts of communication, utilities, salaries and wages and carriage and duties are also being reimbursed.
- 43.4 The Chairman of the Holding Company is on the board of directors of the donee. The address of the donee is Plot No. 20, Sector 14, Near Brookes Roundabout, Korangi Industrial Area, Karachi.



44 PLANT CAPACITIES AND ACTUAL PRODUCTION

The capacity and production of the Holding Company's plants are indeterminable as these are multiproduct and involve varying processes of manufacture.

45 FINANCIAI INSTRUMENTS AND RELATED DISCLOSURES

Financial risk management

The board of directors of the Holding Company has overall responsibility for the establishment and oversight of the Group's risk management framework. The Group has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk

45.1 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss, without taking into account the fair value of any collateral. Concentration of credit risk arises when a number of counterparties are engaged in similar business activities or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economics, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Group's performance to developments affecting a particular industry.

Credit risk of the Group arises principally from the trade debts, loans and advances, trade deposits and other receivables and balances with Bank. The carrying amount of financial assets represents the maximum credit exposure. To reduce the exposure to credit risk, the Group has developed a formal approval process whereby credit limits are applied to its customers. The management continuously monitors the credit exposure towards the customers and makes provision against those balances considered doubtful of recovery.

The maximum exposure to credit risk at the reporting date is as follows:

| | Note | Note 2014 | | |
|--------------------|---------|-----------|------------|--|
| | | (Rupees | s in '000) | |
| Loans and advances | 10 & 14 | 46,477 | 27,388 | |
| Long term deposit | 11 | 1,598 | 7,393 | |
| Trade debts | 13 | 1,702,218 | 1,450,142 | |
| Trade deposits | 15 | 40,972 | 25,112 | |
| Other receivables | 16 | 53,768 | 118,682 | |
| Balance with banks | 18 | 105,440 | 28,226 | |
| | | 1,950,473 | 1,656,943 | |

Concentration of credit risk

The Group's major sales are with IBL Operations (Private) Limited, which is a concentration and a credit risk. However, the Group has established policies and procedures for timely recovery of trade debts. With respect to parties other than affiliates, the Group mitigates its exposure and credit risk by applying credit limits to its customers.

Out of the total financial assets of Rs. 1.99 billion (2013: Rs. 1.66 billion), financial assets which are subject to credit risk amount to Rs. 1.95 billion (2013: Rs. 1.66 billion). Moreover, financial assets amounting to Rs. 2.88 billion (2013: Rs. 2.41 billion) consist of receivables from the Group's affiliates and cash and bank balances.

45.2 Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting its financial obligations as they fall due. Liquidity risk arises because of the possibility that the Group could be required to pay its liabilities earlier than expected or difficulty in raising funds to meet commitments associated with financial liabilities as they fall due. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation. The following are the contractual maturities of financial assets and financial liabilities:

| | | 2014 | | | | | | | |
|--|---------|-------------------------|----------------------------|-------------------------------|-------------|--------------------------------|-------------------------------|-----------|-------------|
| | | | Interest / mark-up bearing | | | Non-interest / mark-up bearing | | | |
| | | Effective interest rate | Maturity up to one year | Maturity after one year | Subtotal | Maturity up to one year | Maturity after one year | Subtotal | Total |
| | Note | % | | | (F | Rupees in '000 | O) | | |
| Financial assets | | | | | | | | | |
| Loans and advances | 10 & 14 | | | _ | _ | 45,599 | 878 | 46,477 | 46,477 |
| Deposits | 11 | | _ | - | _ | | 1,598 | 1,598 | 1,598 |
| Trade debts | 13 | | _ | - | _ | 1,702,218 | _ | 1,702,218 | 1,702,218 |
| Trade deposits | 15 | | - | - | - | 40,972 | - | 40,972 | 40,972 |
| Other receivables | 16 | | - | - | - | 53,768 | - | 53,768 | 53,768 |
| Cash and bank balances | 18 | 6.5 | 12 | - | 12 | 106,787 | - | 106,787 | 106,799 |
| Financial liabilities | | | 12 | - | 12 | 1,949,344 | 2,476 | 1,951,820 | 1,951,832 |
| | | | | | | | | | |
| Long-term finance | 21 | 13.60 | (150,000) | (675,000) | (825,000) | - | - | - | (825,000) |
| Liabilities against assets subject to finance leases | 22 | | - | - | - | - | - | - | - |
| Trade and other payables | 25 | | _ | - | - | (896,384) | _ | (896,384) | (896,384) |
| Accrued mark-up | 26 | | - | - | - | (35,952) | _ | (35,952) | (35,952) |
| Short-term finances | 24 | 10.78 to | | | | | | | |
| | | 14.22 | (795,882) | - | (795,882) | - | - | - | (795,882) |
| | | | (945,882) | (675,000) | (1,620,882) | (932,336) | | (932,336) | (2,553,218) |
| On balance sheet date gap | | | (945,870) | (675,000) | (1,620,870) | 1,017,008 | 2,476 | 1,019,484 | (601,386) |



| | | 2013 (Re-stated) | | | | | | | |
|--|---------|-------------------------|----------------------------|-------------------------------|--------------------------------|-------------------------|-------------------------------|-----------|-------------|
| | | | Interest / mark-up bearing | | Non-interest / mark-up bearing | | | | |
| | | Effective interest rate | Maturity up to one year | Maturity after one year | Subtotal | Maturity up to one year | Maturity after one year | Subtotal | Total |
| | Note | % | | | (F | Rupees in '000 | 0) | | |
| Financial assets | | | | | | | | | |
| Loans and advances | 10 & 14 | | _ | _ | _ | 26,421 | 967 | 27,388 | 27,388 |
| Deposits | 11 | | _ | _ | _ | 1,148 | 6,245 | 7,393 | 7,393 |
| Trade debts | 13 | | _ | - | _ | 1,450,142 | - | 1,450,142 | 1,450,142 |
| Trade deposits | 15 | | - | - | - | 25,112 | - | 25,112 | 25,112 |
| Other receivables | 16 | | - | - | - | 118,682 | - | 118,682 | 118,682 |
| Cash and bank balances | 18 | 6 | 3 | - | 3 | 29,063 | - | 29,063 | 29,066 |
| | | | 3 | - | 3 | 1,650,568 | 7,212 | 1,657,780 | 1,657,783 |
| Financial liabilities | | | | | | | | | |
| Long-term finance | 21 | 14.51 | (108,333) | (858,334) | (966,667) | - | - | - | (966,667) |
| Liabilities against assets subject to finance leases | 22 | 11.38 - 14.4 | (2,513) | (2,182) | (4,695) | _ | - | - | (4,695) |
| Trade and other payables | 25 | | _ | - | - | (881,172) | - | (881,172) | (881,172) |
| Accrued mark-up | 26 | | - | - | - | (21,528) | - | (21,528) | (21,528) |
| Short-term finances | 24 | 10.78 - 14.22 | (319,935) | | (319,935) | | _ | _ | (319,935) |
| | | | (430,781) | (860,516) | (1,291,297) | (902,700) | - | (902,700) | (2,193,997) |
| On balance sheet date gap | | | (430,778) | (860,516) | (1,291,294) | 747,868 | 7,212 | 755,080 | (536,214) |

45.3 Market risk

Market risk is the risk that the value of the financial instrument may fluctuate as a result of changes in market interest rates or the market price due to a change in credit rating of the issuer or the instrument, change in market sentiments, speculative activities, supply and demand of securities and liquidity in the market. The Group is exposed to currency risk and interest rate risk only.

45.3.1 Currency risk

Currency risk is the risk that the value of financial asset or a liability will fluctuate due to a change in foreign exchange rates. It arises mainly where receivables and payables exist due to transactions entered into foreign currencies.

The Group is exposed to currency risk on purchases that are entered in a currency other than Pak Rupees. Payable exposed to foreign currency risk have been included in creditors/bills payable, which year-end are Rs. 102 million (2013: Rs. 259.4 million) and foreign currency receivable included in trade debtors are Rs. 57.7 million (2013: Rs. 61.6 million). The Group earned exchange gain of Rs. 26.3 million (2013: Rs. 4.8 million) and suffered exchange loss of Rs. 34.2 million (2013: Rs. 15.8 million) during the year.

45.3.2 Interest rate risk

Interest rate risk is the risk that the fair value of the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Majority of the interest rate exposure arises from long term finance, liability against asset subject to finance lease, short term finance, trade debt and term deposits. At the balance sheet date the interest rate profile of the Group's mark-up bearing financial instruments is as follows:

| | Note | 2014 (Rupees | 2013 s in '000) |
|--|----------------|--|--|
| Variable rate instruments | | | |
| Financial liabilities - Long term finance - Liabilities against assets subject to finance lease - Short term finance | 21 22 24 | (825,000) - (795,882) (1,620,882) | (966,667) (4,695) (319,935) (1,291,297) |

Cash flow sensitivity for variable rate instruments

A change of 100 basis points (bp) in interest rates at the reporting date would have increased/ (decreased) equity and profit or loss by the amount shown below. This analysis assumes that all other variables, in particular foreign currency rates remain constant. The analysis is performed on the same basis for 2014.

| | Profit and loss | | Equ | uity |
|---|-----------------|----------|-------------|----------|
| | 100 bp 100 bp | | 100 bp | 100 bp |
| | increase | decrease | increase | decrease |
| | | (Rupe | es in '000) | |
| As at June 30, 2014 Cash flow sensitivity - variable rate instruments | 2,045 | (2,045) | 2,045 | (2,045) |
| As at June 30, 2013 Cash flow sensitivity - variable rate instruments | 2,150 | (2,150) | 2,150 | (2,150) |

46 FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the amount at which an asset could be exchanged or liability settled between knowledgeable willing parties in an arm's length transaction. The Group prepares its consolidated financial statements under the historical cost convention and where applicable at fair value and amortized cost. Estimated fair value of all financial instruments are not significantly different from their carrying values on June 30, 2014.



| 47 | FINANCIAL INSTRUMENTS BY CATEGORY | Note | 2014 (Rupees | (Re-stated) 2013 s in '000) |
|------|---|---------|-----------------|-----------------------------------|
| 47.1 | Financial liabilities | | | |
| | Financial liabilities measured at amortized cost | | | |
| | Long-term finances | 21 | (825,000) | (966,667) |
| | Trade and other payables | 25 | (896,384) | (881,172) |
| | Short-term finances | 24 | (795,882) | (319,935) |
| | Liabilities against assets subject to finance leases | 22 | - | (4,695) |
| | Financial liabilities measured at fair value through profit or loss | | | |
| | Accrued mark-up | 26 | (35,952) | (21,528) |
| | | | (2,553,218) | (2,193,997) |
| 47.2 | Financial assets | | | |
| | Loans and receivables | | | |
| | Loans and advances | 10 & 14 | 46,477 | 27,388 |
| | Long term deposit | 11 | 1,598 | 7,393 |
| | Trade debts | 13 | 1,702,218 | 1,450,142 |
| | Trade deposits | 15 | 40,972 | 25,112 |
| | Other receivables | 16 | 53,768 | 118,682 |
| | Cash and bank balances | 18 | 106,799 | 29,066 |
| | | | 1,951,832 | 1,657,783 |
| | Financial assets measured at fair value through profit or loss | | | |
| | Short term investment | 17 | 41,042 | |
| | | | 1,992,874 | 1,657,783 |
| | On balance sheet gap | | (560,344) | (536,214) |
| 48 | NUMBER OF EMPLOYEES | | 2014 | 2013 |
| | Number of employees as at the year end | | 1,471 | 1,342 |
| | Average number of employees during the year | | 1,516 | 1,251 |

49 RESTATEMENT

The financial statements of a subsidiary have been restated in order to rectify an error occurred in prior years. The subsidiary had not adjusted the liabilities under letter of credit (LC) due to movement in exchange gains and losses which resulted in overstatement of such liabilities. The subsidiary has restated the opening balances as the error occurred prior to the earliest prior period presented. The effects of restatement on the consolidated financial statements for the year ended June 30, 2012 have been summarised as below.

(Rupees in '000)

| Decrease in trade and other payables | 30,242 |
|--------------------------------------|--------|
| Increase in unappropriated profit | 15,121 |
| Increase in non-controlling interest | 15,121 |

The financial statements (of a subsidiary) have been restated to rectify an error occurred in prior year. The restatement has been made in accordance with the requirements of IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors'. The restatement is due to error occurred in recording purchases in incorrect accounting period. Further, payable pertaining to Workers' Welfare Fund has been recorded in the year ended June 30, 2013 by restating the prior year figures.

(Rupees in '000)

| Decrease in cost of sales | 16,588 |
|-----------------------------------|--------|
| Increase in other expenses | 2,694 |
| Increase in unappropriated profit | 13,894 |

50 RECLASSIFICATION

The effects of reclassifications made for better presentation, on the consolidated financial statements for the year ended June 30, 2013 have been summarised as below.

(Rupees in '000)

| 8,683 |
|-------|
| 8,683 |
| 9,041 |
| 9,041 |
| |



51 DATE OF AUTHORIZATION FOR ISSUE

These consolidated financial statements were authorized for issue by the Board of Directors on September 24, 2014.

51.1 Event after balance sheet date

The Board of Directors of the Holding Company in the meeting held on September 24, 2014 has approved the following appropriation:

| | 2014 (Rupe | 2013 ees in '000) |
|--|-----------------|----------------------|
| - Cash dividend - nil (2013: Rs. 2) per share of Rs. 10 each | - | 94,330 |
| - Issue of bonus shares 40% (2013: 30%) in the ratio of 40 (2013: 30) shares for every 100 shares held | 245,259 | 141,496 |
| The Board of Directors of IBL HealthCare Limited has approved the meeting held on September 16, 2014. | ne following ap | opropriation in the |
| - Cash dividend - Re.1 (2013: Rs. 1.5) per share of Rs. 10 each | 23,000 | 30,000 |
| - Issue of bonus shares 30% (2013: 15%) in the ratio of 30 (2013: 15) shares for every 100 shares held | 69,000 | 30,000 |

These would be recognized as a liability in the Group's financial statements in the year in which such dividends are approved.

Rashid Abdulla
Chief Executive Officer

Syed Nadeem Ahmed Managing Director



Financial Statements

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Anjum Asim Shahid Rahman

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AUDITORS' REPORT TO THE MEMBERS OF THE SEARLE COMPANY LIMITED

We have audited the annexed unconsolidated balance sheet of The Searle Company Limited (the Company) as at June 30, 2014 and the related unconsolidated profit and loss account, unconsolidated statement of comprehensive income, unconsolidated statement of changes in equity and unconsolidated statement of cash flows together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these unconsolidated statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- a) in our opinion, proper books of accounts have been kept by the Company as required by the Companies Ordinance, 1984;
- b) in our opinion
 - i) the unconsolidated balance sheet and unconsolidated profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of accounts and are further in accordance with accounting policies consistently applied, except for the change in accounting policy as disclosed in note 4.2.1(a) to the unconsolidated financial statements, with which we concur;
 - ii) the expenditure incurred during the year was for the purpose of the Company's business; and
 - iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;



- in our opinion and to the best of our information and according to the explanations given to us, the unconsolidated balance sheet, unconsolidated profit and loss account, unconsolidated statement of comprehensive income, unconsolidated statement of changes in equity and unconsolidated statement of cash flows together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2014 and of the profit, its comprehensive income, its cash flows and changes in equity for the year then ended; and
- d) in our opinion Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

Karachi.

Date: September 24, 2014

Anjum Asim Shahid Rahman Chartered Accountants Muhammad Shaukat Naseeb

DIRECTORS' REPORT TO SHAREHOLDERS

It is clear that the pharmaceutical industry is not, by any stretch of the imagination, doing enough to ensure that the poor have access to adequate medical care. We cannot rest until we make sure that our society can afford to live and raise their families, that our seniors can remain in their homes and afford their health and pharmaceutical costs.

Year 2014 was yet again an outstanding year for the patients we serve and for our shareholders. The Directors take pleasure in presenting the annual report together with the audited financial statements of the company for the year ended June 30, 2014.

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan and the requirements of the Companies Ordinance, 1984. The Directors' Report has been prepared in accordance with section 236 of the Companies Ordinance, 1984 and clause xvi of the Code of Corporate Governance 2012.

This report is to be submitted to the members at the 49th Annual General Meeting of the Company to be held on October 24, 2014.

Operating results

We at Searle are committed in creating a culture in which behaviour is guided more by values than by rules; even when "nobody is watching," people treat each spending decision as if they were, in fact, the owner. Cost-consciousness at Searle is a shared mindset, rather than a bunch of rules that are resented and resisted.

| | <mark>2014</mark> PKR in th | 2013 Jousand |
|---|---|--|
| Revenue Gross profit Gross profit (%) Operating expenses Operating expenses (%) Operating profit Operating profit (%) Other income Profit before taxation Profit after taxation | 6,071,823 2,477,181 40.8 1,779,765 29.3 697,416 11.5 593,049 958,120 753,225 | 5,149,798 2,343,199 45.5 1,330,824 25.8 1,012,375 19.7 50,974 752,976 523,274 |
| Profit after taxation (%) | 12.4 | 10.2 |

Early signs of an ownership culture taking hold

is evident as our workforce is becoming more entrepreneurial and seizing opportunities to run the business wheel more efficiently and effectively. In 2014, we focused on building a culture, whereby colleagues apply their expertise to take appropriate risks to innovate, are accountable for their decisions, work collaboratively, deliver on their commitments, engage in constructive debate to help ensure each other's success and operate with integrity and in compliance with applicable legal requirements and company policies.

During 2014, we made decisions and took actions that enabled us to allocate our capital in ways that enhanced shareholder value.

At the end of June 2014, Searle reported revenue of 6 billion, corresponding to a growth of impressive 17.9% compared with the preceding year. The drop in gross margins reflects the cost-push inflationary impact.

The double digit revenue growth is a result of domestic volume growth due to expanding doctor coverage coupled with the price increase made during the later part of the year.

The increased operating cost relates to several factors, including extra spending over marketing for meeting specified sales goal, additional expenditure incurred



on promotion of our new Vitamin Water and increased inflationary impact on overall spendings.

Our past investments in our subsidiaries have started paying off the Company in terms of healthy dividends and helped in achieving overall tax efficiencies due to no tax on the same under the group structure

Earnings per share

Basic earnings per share after taxation were Rs. 12.28 (2013: Rs. 8.53).

| Year | EPS |
|------|-------|
| 2010 | 5.86 |
| 2011 | 6.03 |
| 2012 | 6.17 |
| 2013 | 8.53 |
| 2014 | 12.28 |

There is no dilution effect on the basic earnings per share of the Company, as the Company has no convertible dilutive potential ordinary shares outstanding as at June 30, 2014.

Dividend

The board of directors has recommended a stock dividend of 40% for the year ended June 30, 2014, against the cash dividend of 20% and stock dividend of 30% in June 2013.

Financial statements and auditors

The financial statements of the company have been audited and approved without qualification by the auditors, Grant Thornton Anjum Asim Shahid Rahman, Chartered Accountants.

Further, the present auditors, Grant Thornton Anjum Asim Shahid Rahman, Chartered Accountants, retired and being eligible, offer themselves for reappointment. The Board of Directors endorses recommendation of the Audit Committee for their reappointment as Auditors of the Company for the year ending June 30, 2015, at a fee to be mutually agreed.

Shareholding information

The Company's shares are traded on the Karachi Stock Exchange and Islamabad Stock Exchange. The shareholding information as of June 30, 2014 and other related information is set out on pages 181 to 184 of the Financial Report. The Directors, CEO, Company Secretary and CFO, their spouses and minor

children did not carry out any trade in the shares of the Company except Mrs. Shakila Rashid wife of Mr. Rashid Abdulla purchased 41,500 shares.



Continuing consumer satisfaction - "product innovation"

Today's global economy is exciting and dynamic, but is also tough and confusing. Despite of various environmental pressures, customer satisfaction through product innovation and portfolio diversification is a continuous process and utmost priority at Searle.

We are actively engaged in innovating products, so as to ensure a balanced business for the future, augmenting shareholders value and providing affordable healthcare solutions to the patients. The company is continuously exploring new ways of doing business through identification of new channels and geographies for business expansion and external alliances and partnerships. To add value to business, we recently launched a product in the fastest growing therapeutic segment of diabetes namely Jentin Met, a modern way to control diabetes. Further to take advantage of shift in antihypertensive market to CCB+ARB combination, Searle has launched Olesta AM, a combination of Amlodopine and Olmesartan. We are focused on marketing our caffeine free non carbonated drink 'Searle Vitamin Water' which has revolutionised the beverage industry.

DIRECTORS' REPORT TO SHAREHOLDERS

Product quality - "a non-negotiable duty"

We are committed to our duty towards safeguarding the patient's well-being, by assuring that all operations associated with the manufacture of a medicinal product are of a standard that assures the patient's expectations of safety and efficacy. Our products carry a promise of Quality and we take issues related to the quality of our products very seriously.

Pharmaceutical industry is a vital segment of health care system bearing many inherent risks. In line with the above philosophy, we recognise that any mistake in product design or production can be severe, even fatal, therefore, the maintenance of quality with continuous improvement is Searle's utmost priority and moral responsibility.

Corporate and social responsibility - "a wilful duty"

At Searle, our aim has always been to make useful contributions to the economy we operate in. One of the primary areas of focus has been the creation of employment opportunities to support a large industrial and sales workforce. The company operates in a socially responsible manner. Accordingly, the company's CSR program has a very wide scope encompassing initiatives in the areas of healthcare, education, environment protection, water and sanitation, child welfare, infrastructure development and other social welfare activities.

Occupational health and safety

All workers have the right to return home each day safe and sound. We at Searle, recognise the importance of safe and secure environment and consider it our duty to ensure that people who work for us know how to work safely and without risks to health and to develop a positive health and safety culture

The health and safety of our employees and visitors is a high priority for The Company. Therefore, hazards associated with operations are continuously identified, assessed and managed to eliminate or reduce risks.

Information technology

In line with our continuous endeavours to regularly upgrade information systems we continued with

our policy to invest more and more in information technology (IT) and to upgrade related infrastructure, thereby continuously improving and enhancing both qualitative and quantitative aspects of management reporting including decision making processes.

Website

All our stakeholders and general public can visit The Searle Company Limited's website, www.searlecompany.com, which has a dedicated section for investors containing information related to annual, half yearly and quarterly financial statements.

Related party transactions

All related party transactions, during the year 2014, were placed before the audit committee and the board for their review and approval. These transactions were duly approved by the Audit Committee and the Board in their respective meetings. All these transactions were in line with the transfer pricing methods and the policy with related parties approved by the board previously. The company also maintains a full record of all such transactions, along with the terms and conditions. For further details please refer note 41 to the financial statements.

Compliance with the Code of Corporate Governance

The stock exchanges have included in their Listing Rules, the Code of Corporate Governance (Code) issued by the Securities & Exchange Commission of Pakistan. The company has adopted the code and is implementing the same in letter and spirit.

Directors' training program

Board of directors training helps the board fulfil its role and make a real difference to a company's performance. It takes a practical and pragmatic approach – because every board has a unique role in company oversight including duty to stakeholders. Therefore, keeping the same in mind and the requirements of the code one of the Directors has attended the directors' training program.

Code of conduct

The Board of Directors of the Company has adopted



a code of conduct. All employees are informed and aware of this and are required to observe these rules of conduct in relation to business and regulations.

Corporate and financial reporting framework

- The financial statements, prepared by the management of the Company, present fairly its state of affairs, the result of its operations, cash flows and changes in equity.
- Proper books of accounts of the Company have been maintained.
- Appropriate accounting policies have been consistently applied in preparation of the financial statements and accounting estimates are based on reasonable and prudent judgment.
- International Accounting Standards, as applicable in Pakistan, have been followed in preparation of financial statements.
- The Company maintains a sound internal control system which gives reasonable assurance against any material misstatement or loss. The internal control system is regularly reviewed.
- There are no significant doubts upon the Company's ability to continue as a going concern.
- There has been no material departure from the best practices of Corporate Governance as detailed in the listing regulations.
- There has been no departure from the best practices of transfer pricing.
- The key operating and financial data for the six years is tabulated as follows:

| | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 |
|---|-----------|-----------|-----------|-----------|-----------|-----------|
| ASSETS EMPLOYED | | | | | | |
| Property, plant and equipment | 558,306 | 576,639 | 2,664,973 | 710,883 | 621,361 | 617,311 |
| Intangible assets | 33,572 | 39,008 | 43,030 | 52,112 | 8,505 | 12,752 |
| Investment property | 2,393,277 | 2,189,398 | - | - | _ | - |
| Long-term investment | 359,900 | 100,800 | 100,000 | 100,000 | 100,000 | 100,000 |
| Long-term loans, deposits & prepayments | 2,100 | 7,027 | 6,771 | 7,468 | 7,430 | 3,781 |
| Net current assets | 715,954 | 671,708 | 397,114 | 1,053,193 | 915,456 | 689,574 |
| Total assets employed | 4,063,109 | 3,584,580 | 3,211,888 | 1,923,656 | 1,652,752 | 1,423,418 |
| FINIANICED DV | | | | | | |
| FINANCED BY | 613,148 | 471,652 | 336,895 | 306,268 | 306,268 | 266,320 |
| Issued, subscribed and paid-up capital Reserves and Unappropriated profit | 2,530,916 | 1,999,685 | 1,627,614 | 1,346,299 | 1,029,158 | 729,522 |
| Shareholder's equity | 3,144,064 | 2,471,337 | 1,964,509 | 1,652,567 | 1,335,426 | 995,842 |
| Surplus on revaluation of fixed assets | 168,163 | 185,020 | 201,589 | 179,901 | 207,484 | 229,852 |
| Long-term and deferred liabilities | 750,882 | 928,223 | 1,045,790 | 91,188 | 109,842 | 197,724 |
| Total capital employed | 4,063,109 | 3,584,580 | 3,211,888 | 1,923,656 | 1,652,752 | 1,423,418 |
| | | | | | | |
| Turnover | 6,071,823 | 5,149,798 | 4,936,049 | 4,238,840 | 3,702,518 | 2,708,974 |
| Profit before tax | 958,120 | 752,976 | 557,977 | 511,101 | 545,374 | 358,747 |
| Profit after tax | 753,225 | 523,274 | 378,391 | 369,839 | 359,044 | 260,294 |
| Profit after tax | | | | | | |
| % of turnover | 12.41 | 10.16 | 7.67 | 8.73 | 9.70 | 9.61 |
| % of capital employed | 18.54 | 14.60 | 11.78 | 19.23 | 21.72 | 18.29 |
| 1 7 - | | | | | | |
| Dividends | | | | | | |
| Cash (%) | - | 20 | 10 | 15 | 30 | 15 |
| Stock (%) | 40 | 30 | 40 | 10 | - | 15 |
| | | | | | | |

DIRECTORS' REPORT TO SHAREHOLDERS

Meetings of the board of directors

During the year, four meetings of the Board of Directors were held as follows:

| Name of director | Meetings attended |
|---------------------|----------------------|
| Mr. Rashid Abdulla | 4 |
| Mr. S. Nadeem Ahmed | 3 |
| Mr. Zubair Palwala | 4 |
| Mr. Munis Abdullah | 2 |
| Mr. Asad Abdulla | 4 |
| Mr. Ayaz Abdulla | 3 |
| Mr. Adnan Asdar Ali | 1 |

Election of directors

Election of directors was held on July 9, 2014 and the following nine directors were elected on the board:

| 1. | Mr. Adnan Asdar Ali |
|----|---------------------|
| 2. | Mr. Rashid Abdulla |
| 3. | Mr. Husain Lawai |
| 4. | Mr. S. Nadeem Ahmed |
| 5. | Mr. Zubair Palwala |
| 6. | Mr. Ayaz Abdulla |
| 7. | Mr. Asad Abdulla |
| 8. | Mr. Munis Abdullah |
| 9. | Ms. Faiza Naeem |

Subsequent to the election Mr. Adnan Asdar Ali was elected as the Chairman of the board and Mr. Rashid Abdulla was elected as Chief Executive Officer. During the year Mr. Muhammad Jamil was appointed as the Chief Financial Officer in place of Mr. Zubair Palwala.

Audit committee

The Committee comprises of three members two of them are non-executive Directors including the Chairman of the Committee.

During the year, four meetings of audit committee were held, the details of which are as follows:

| Name of director | Meetings attended |
|---------------------|----------------------|
| Mr. Asad Abdullah | 4 |
| Mr. S. Nadeem Ahmed | 3 |
| Mr. Adnan Asdar Ali | 1 |

Subsequent to the election of directors, audit

committee was reconstituted by the board of directors and the following members were selected for the committee:

| 1. | Mr. Husain Lawai - Chairman |
|----|-----------------------------|
| 2. | Mr. Asad Abdulla |
| 3. | Mr. S. Nadeem Ahmed |

Human resource and remuneration committee

The Committee comprises of three members two of them are non-executive Directors including the Chairman of the Committee. Subsequent to the election of directors, HR & R committee was reconstituted by the board of directors and the following members were selected for the committee:

| 1. | Mr. Munis Abdullah - Chairman |
|----|-------------------------------|
| 2. | Mr. Asad Abdulla |
| 3. | Mr. Ayaz Abdulla |

Subsequent events

No material changes or commitments affecting the financial position of the Company have occurred between the end of the financial year of the Company and the date of this report.

Value of investments of provident and gratuity funds

The value of investments of provident and gratuity funds based on their un-audited / audited accounts as on June 30, 2014 and June 30, 2013 respectively were as follows:

| | 2014 | 2013 | |
|----------------|-----------------|---------|--|
| | PKR in thousand | | |
| Provident Fund | 246,348 | 159,878 | |
| Gratuity Fund | - | 9,726 | |
| Total | 246,348 | 169,604 | |

Consolidated performance

In compliance with section 236(5) of the companies Ordinance, 1984 we give below the following information:

- Annual consolidated financial statements are attached.
- Relevant financial information of the Group for last









At the end of June 2014, Searle reported revenue of 6 billion, corresponding to a growth of impressive

17.9% compared with the preceding year.

three years appears as under:

| | 2014 | 2013 | 2012 | |
|--|----------------|-------|-------|--|
| | PKR in million | | | |
| Turnover | 7,609 | 6,014 | 5,659 | |
| Operating profit | 1,399 | 1,266 | 977 | |
| Profit after taxation | 876 | 719 | 432 | |
| Total assets | 6,658 | 5,477 | 5,294 | |
| Share capital and reserves | 3,675 | 2,894 | 2,217 | |
| Consolidated earnings per share (Rupees) | 13.07 | 10.91 | 6.40 | |

Future outlook

Life is a lesson, understood backwards; but lived forward. The year 2014 emerged as a year making a start, of what should be a series of growth years for the Company.

We are in almost all high-density therapeutic avenues such as Cardiovascular, Diabetes, Orthopedics, Neurology, and Pediatrics and are constantly increasing our presence in other therapeutic areas such as Antibiotics, Gastroenterology, Pulmonology, Virology and Oncology.

Developments in medical technology have long been confined to procedural or pharmaceutical advances, while neglecting a most basic and essential component of medicine: patient information management. Searle is also continuously developing and educating its sales force to ensure the same.

Support to different NGOs and contribution in

unforeseen calamities will continue as a regular commitment to the nation of Pakistan.

We must become bigger than we have been: more courageous, greater in spirit, larger in outlook. We are more confident than ever that Searle is well placed to succeed in emerging markets. Searle is planning to align with global trends including an ongoing population growth, rising demand of generic branded pharmaceuticals and nutritional products. Searle will aggressively focus on the global market and will primarily focus to expand the business operation in existing export countries while looking to penetrate into new countries as well.

The company sees huge potential for the infusion business therefore we are planning to expand its current production capacity and by diversification into a portfolio of IV sets and accessories.

Globally there is a significant shift in R&D from conventional pharmaceutical to Biotechnology product. So as in Pakistan, we having a purpose built, FDA complaint state of art manufacturing facility in which we intent to produce biological products for Oncology, Rheumatology, Nephrology & Virology for local & international markets.

When people are emotionally motivated, they contribute and same is the case with all our employees, partners, suppliers and customers, for which we are thankful and expect the same zeal and zest for their contribution in future.

UNCONSOLIDATED BALANCE SHEET

AS AT JUNE 30, 2014

(Restated) (Restated) As at June 30. As at June 30, As at June 30, 2013 2014 2012 **ASSETS** Note (Rupees in '000) ---Non-current assets Fixed assets 5 558,306 576,639 2,664,973 - Property, plant and equipment - Intangible assets 6 33,572 39,008 43,030 591,878 615,647 2,708,003 7 2,393,277 Investment property 2,189,398 Long-term investment 8 359,900 100,800 100,000 Long-term loans 9 502 782 146 Long-term deposits 10 1.598 6.245 6,625 Total non-current assets 3,347,155 2,912,872 2,814,774 Current assets 2,229 Stores and spares 1,004 2,186 Stock-in-trade 804,579 569,342 559,231 11 Trade debts 12 1,462,656 1,298,386 1,083,534 Loans and advances 13 144,837 75,531 103,414 Trade deposits and short-term prepayments 14 86,290 63,441 68,290 15 209,028 147,535 153,172 Other receivables Advance tax 195,232 Cash and bank balances 16 20,621 12,738 9,019 Total current assets 2,924,247 2,169,159 1,978,889 5,082,031 Total assets 6,271,402 4,793,663 **EQUITY AND LIABILITIES** Shareholders' equity Authorized share capital 70,000,000 (2013: 50,000,000) ordinary shares of Rs. 10 each 700,000 500,000 500,000 Issued, subscribed and paid-up share capital 17 613,148 471,652 336,895 280,251 280.251 280,251 General reserve Unappropriated profit 2,250,665 1,719,434 ,347,363 Total shareholders' equity 3,144,064 2,471,337 1,964,509 18 Surplus on revaluation of fixed assets 168,163 185,020 201,589 Non-current liabilities Long term finances - secured 19 675,000 858,334 966,667 Liabilities against assets subject to finance leases 20 1,086 2,294 21 75,882 76,829 Deferred liabilities 68,803 Total non-current liabilities 750,882 928,223 1,045,790 Current liabilities Current portion of: - long term finances 19 150,000 108,333 33,333 liabilities against assets subject to finance leases 20 1,196 10,184 22 319,935 Short-term finances 795,882 655,096 Trade and other payables 23 1,226,459 1,010,783 846,319 Accrued mark-up 24 21,528 35,952 35,501 Provision for taxation - net 35,676 1,342 Total current liabilities 2,208,293 1,497,451 1,581,775 Total liabilities 2,959,175 2,425,674 2,627,565 Contingencies and commitments 25

Ц

The annexed notes 1 to 47 form an integral part of these financial statements.

Rashid Abdulla
Chief Executive Officer

Total shareholders' equity and liabilities

Syed Nadeem Ahmed Managing Director

5,082,031

6,271,402



4,793,663

UNCONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30, 2014

| | Note | 2014 (Rupees | (Restated) 2013 in '000) |
|--|------|-----------------|--------------------------------|
| NET SALES | 26 | 6,071,823 | 5,149,798 |
| COST OF SALES | 27 | 3,594,642 | 2,806,599 |
| GROSS PROFIT | | 2,477,181 | 2,343,199 |
| Selling and distribution expenses | 28 | 1,577,011 | 1,193,921 |
| Administrative expenses | 29 | 202,754 | 136,903 |
| | | 1,779,765 | 1,330,824 |
| OPERATING PROFIT | 30 | 697,416 | 1,012,375 |
| Other income | 31 | 593,049 | 50,974 |
| | | 1,290,465 | 1,063,349 |
| Other expenses | 32 | 118,943 | 80,324 |
| Finance cost | 33 | 213,402 | 230,049 |
| | | 332,345 | 310,373 |
| PROFIT BEFORE INCOME TAX | | 958,120 | 752,976 |
| Income tax expense | 34 | 204,895 | 229,702 |
| PROFIT FOR THE YEAR | | 753,225 | 523,274 |
| | | Rup | ees |
| EARNINGS PER SHARE - BASIC AND DILUTED | 35 | 12.28 | 8.53 |

The annexed notes 1 to 47 form an integral part of these financial statements.

Rashid Abdulla Chief Executive Officer Syed Nadeem Ahmed Managing Director

UNCONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2014

| | Note | 2014 (Rupees | (Restated) 2013 in '000) |
|---|--------|-----------------|--------------------------------|
| PROFIT FOR THE YEAR | | 753,225 | 523,274 |
| Other comprehensive (loss)/income | | | |
| Items that may be reclassified to profit and loss account subsequently | | - | - |
| Items that will not be subsequently reclassified to profit and loss account | | | |
| Remeasurement of defined benefit obligations | 36.2.4 | (3,025) | 420 |
| Total of items that will not be reclassified to profit and loss account | _ | (3,025) | 420 |
| TOTAL COMPREHENSIVE INCOME FOR THE YEAR | _ | 750,200 | 523,694 |

The annexed notes 1 to 47 form an integral part of these financial statements.

Rashid Abdulla
Chief Executive Officer

Syed Nadeem Ahmed Managing Director

SEARLE

UNCONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2014

| CASH FLOWS FROM OPERATING ACTIVITIES | Note | 2014 (Rupees | (Restated) 2013 in '000) |
|--|--|--|---|
| Cash generated from operations after working capital changes | 37 | 1,011,393 | 985,537 |
| Gratuity paid Taxes paid Recovery/(advance) of long-term loans Receipt of short-term loans and advances Receipts of long-term deposits | 36.1.4 & 36.2.4 | (140,831) (434,406) 280 (69,306) 4,647 | (12,438) (206,132) (636) 27,883 380 |
| Net cash from operating activities | | 371,777 | 794,594 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Purchase of property, plant and equipment (Additions to)/transfer from capital work in progress - net Purchase of intangible assets Transfers to investment property Expenditures incurred on investment property Long-term investment in unquoted subsidiaries Proceeds from disposal of property, plant and equipment Mark-up received from associated company | 5.1 5.7 6 7 8 5.5 41.1 | (90,087) (1,642) - (203,879) (259,100) 94,366 52,531 | (41,378) 130,471 (1,310) (273,527) - (800) 13,045 34,672 |
| Net cash used in investing activities | | (407,811) | (138,827) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Finance lease rentals paid Long-term finance paid Dividend paid Finance charges paid | | (2,388) (141,667) (94,330) (193,645) | (10,196) (33,333) (32,687) (240,671) |
| Net cash used in financing activities | | (432,030) | (316,887) |
| Net (decrease)/increase in cash and cash equivalents | | (468,064) | 338,880 |
| Cash and cash equivalents at the beginning of the year | | (307,197) | (646,077) |
| Cash and cash equivalents at the end of the year | 38 | (775,261) | (307,197) |

The annexed notes 1 to 47 form an integral part of these financial statements.

Rashid Abdulla Chief Executive Officer Syed Nadeem Ahmed Managing Director

UNCONSOLIDATED STATEMENT OF CHANGES

IN EQUITY FOR THE YEAR ENDED JUNE 30, 2014

| | | | Capital Reserve | Revenue Reserve | | | |
|--|--------------------------|---------------|-----------------------------------|--------------------|----------------|-----------------------|-----------------------|
| | | Share capital | Reserve for issue of bonus shares | General reserve | Total reserves | Unappropriated profit | Share holders' equity |
| | Note | | | Rupees in | '000 | | |
| Balance as at July 1, 2012 - as previously stated | | 336,895 | - | 280,251 | 280,251 | 1,386,390 | 2,003,536 |
| Effect of restatements | 2.2.1, 18.3 & 36.3 | - | - | - | - | (39,027) | (39,027) |
| Balance as at July 1, 2012 - Re-stated | | 336,895 | | 280,251 | 280,251 | 1,347,363 | 1,964,509 |
| Transferred from surplus on revaluation of fixed assets on account of incremental depreciation for the year (net of tax) | 18.1 | - | - | - | - | 16,684 | 16,684 |
| Realization of surplus on revaluation of fixed assets on disposal (net of tax) | 18.2 | - | - | - | - | 140 | 140 |
| Profit for the year Other comprehensive income - Re-stated | | - | | | - | 523,274 420 | 523,274 420 |
| | | - | - | - | - | 523,694 | 523,694 |
| Transactions with owners | | | | | | | |
| Transfer to reserve for issue of bonus shares | | - | 134,757 | - | 134,757 | (134,757) | - |
| Bonus shares issued @ 40% in the ratio of 40 shares for every 100 shares held | | 134,757 | (134,757) | - | (134,757) | - | - |
| Cash dividend paid for the year ended June 30, 2012 @ Re. 1 per share | | - | - | - | - | (33,690) | (33,690) |
| Delenge as at lune 20, 2012. De stated | | 134,757 | - | - 200.051 | - 200 251 | (168,447) | (33,690) |
| Balance as at June 30, 2013 - Re-stated | | 471,652 | | 280,251 | 280,251 | 1,719,434 | 2,471,337 |
| Balance as at July 1, 2013 - Re-stated | | 471,652 | - | 280,251 | 280,251 | 1,719,434 | 2,471,337 |
| Transferred from surplus on revaluation of fixed assets on account of incremental depreciation for the year (net of tax) | 18.1 | - | - | - | - | 16,857 | 16,857 |
| Profit for the year | | - | - | - | - | 753,225 | 753,225 |
| Other comprehensive income | | - | - | - | - | (3,025) | (3,025) |
| Transactions with owners | | - | - | - | - | 750,200 | 750,200 |
| Transfer to reserve for issue of bonus shares | | - | 141,496 | - | 141,496 | (141,496) | - |
| Bonus shares issued @ 30% in the ratio of 30 shares for every 100 shares held | | 141,496 | (141,496) | - | (141,496) | - | - |
| Cash dividend paid for the year ended June 30, 2013 @ Rs. 2 per share | | - | - | - | - | (94,330) | (94,330) |
| Balance as at June 30, 2014 | | 141,496 | | 280,251 | 280,251 | (235,826) 2,250,665 | (94,330) |
| Daid 100 do di Julio JU, 2014 | | 010,140 | | 200,201 | 200,201 | | 0,174,004 |

The annexed notes 1 to 47 form an integral part of these financial statements.

Rashid Abdulla
Chief Executive Officer

Syed Nadeem Ahmed Managing Director





1 LEGAL STATUS AND OPERATIONS

The Searle Company Limited (the Company) was incorporated in Pakistan as a private limited company in October 1965. In November 1993, the Company was converted to a public limited company. Its shares are quoted on the Karachi and Islamabad stock exchanges. The Company is principally engaged in the manufacture of pharmaceutical products and other consumer products. In addition, the Company is engaged in sale of food and consumer products, and manufacture of pharmaceutical products for other companies. The registered office of the Company is situated at First Floor, N.I.C. Building, Abbasi Shaheed Road, Karachi.

International Brands Limited is the holding company, which holds 55.31% shareholding in the Company.

The Company is the holding company of IBL HealthCare Limited due to significant representation in Board of directors of, and 50% shareholding in, IBL HealthCare Limited.

The Company own three 100% owned subsidiaries namely Searle Pharmaceuticals (Private) Limited, Searle Laboratories (Private) Limited and Searle Biosciences (Private) Limited.

2 STATEMENT OF COMPLIANCE

2.1 These unconsolidated financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

2.2 STANDARDS, INTERPRETATION AND AMENDMENTS TO PUBLISHED APPROVED ACCOUNTING STANDARDS

- 2.2.1 Standards, amendments to published standards and interpretations that became effective in 2013 and are relevant to the Company:
 - a) The following standards and amendments to published standard are applied for the financial year beginning on July 1, 2013:
 - i) The main change arising from the amendment in IAS 1 'Financial Statement Presentation' is a requirement for entities to group items presented in 'Other comprehensive income' (OCI) on the basis of whether they are potentially reclassifiable to profit or loss subsequently (reclassification adjustments). The amendment does not address which items are presented in OCI. The amendment only affects the disclosures in the company's financial statements.
 - ii) IAS 19 'Employee Benefits' was revised in June 2011. The revised standard requires that (i) actuarial gains and losses are recognized in 'statement of comprehensive income' as other comprehensive income (OCI) in the periods in which they occur, (ii) amounts recorded in the profit and loss account are limited to current and past service costs, gains or losses on settlements, and net interest income (expense), and (iii) all other changes in the net defined benefit obligation are recognized directly in other comprehensive income with no subsequent recycling through the profit and loss account. Previously, actuarial gains and losses were recognized as income/ (expense), under the corridor approach, when the cumulative unrecognized actuarial gains/

(losses) at the balance sheet date exceed ten percent of the higher of present value of defined benefit obligation and fair value of the plan assets at end of the previous reporting period. These gains/(losses) were recognized over the expected remaining average working lives of the employees participating in the plans. The standard replaces the 'interest cost on the defined benefit obligation' and the 'expected return on plan assets' with a 'net interest cost' based on the net defined benefit asset or liability and the discount rate, measured at the beginning of the year. There is no change to determining the discount rate; this continues to reflect the yield on high-quality corporate bonds. Further, there is a new term 'remeasurements', which is made up/ cumulative effect of actuarial gains and losses arising on both the present value of defined benefit obligation and the fair value of plan assets.

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In accordance with the transitional provisions as set out in IAS-19 (Revised), the Company has applied the revised standard retrospectively and, consequently the earliest periods presented in the balance sheet, statement of comprehensive income and the statement of changes in equity have been restated. The effect of change in policy on the statement of cash flows is not material. The impact of retrospective application of IAS-19 (Revised) on the amounts as presented in the prior year financial statements have been summarised in note 36.3.

- b) Amendments to following standards as a result of annual improvements to IFRSs are applied for the financial year beginning on July 1, 2013:
 - i) IAS 1 'Presentation of Financial Statements' is amended to clarify that only one comparative period which is the preceding period is required for a complete set of financial statements. If an entity presents additional comparative information, then that additional information need not be in the form of a complete set of financial statements. However, such information should be accompanied by related notes and should be in accordance with IFRS. Furthermore, it clarifies that the 'third statement of financial position', when required, is only required if the effect of restatement is material to statement of financial position.
 - ii) IAS 16 'Property, Plant and Equipment' is amended to clarify the accounting of spare parts, stand-by equipment and servicing equipment. The definition of 'property, plant and equipment' in IAS 16 is now considered in determining whether these items should be accounted for under that standard. If these items do not meet the definition, then they are accounted for using IAS 2 'Inventories'. The Company's current accounting treatment is already in line with this amendment.
 - iii) IAS 32 (Amendment) 'Financial Instruments: Presentation'. The amendment clarifies that the treatment of income tax relating to distributions and transaction costs is in accordance with IAS 12. So, income tax related to distributions is to be recognised in the statement of comprehensive income, and income tax related to the costs of equity transactions is to be recognized in equity. The Company's current accounting treatment is already in line with this amendment.
 - iv) IAS 34 (Amendment) 'Interim Financial Reporting'. The amendment clarifies the disclosure requirements for segment assets and liabilities in interim financial statements. The amendment brings IAS 34 into line with the requirements of IFRS 8, 'Operating segments' whereby a measure of total assets and liabilities is required for an operating segment in interim financial statements if such information is regularly provided to the chief operating decision maker and there has been a material change in those measures since the last annual financial statements. The Company has already adopted the above amendment for its interim financial reporting.



2.2.2 Standards, amendments to published standards and interpretations that are effective in 2013 but not relevant

The other new standards, amendments to published standards and interpretations that are mandatory for the financial year beginning on July 1, 2013 are considered not to be relevant or to have any significant effect on the Company's financial reporting and operations.

- 2.2.3 Standards, amendments to published standards and interpretations that are effective in 2013 but not relevant
 - a) The following new standards and amendments to published standards are not effective for the financial year beginning on July 1, 2013 and have not been early adopted by the Company:
 - i) IFRS 9 'Financial Instruments' (effective for periods beginning on or after January 1, 2015). This standard is yet to be notified by the SECP. IFRS 9 replaces the parts of IAS 39, 'Financial Instruments: Recognition and Measurement' that relate to classification and measurement of financial instruments. IFRS 9 requires financial assets to be classified into two measurement categories; those measured at fair value and those measured at amortized cost. The determination is made at initial recognition. The classification depends on the entity's business model for managing its financial instruments and the contractual cash flow characteristics of the instrument. For financial liabilities, the standard retains most of the requirements of IAS 39. The main change is that, in case the fair value option is taken for financial liabilities, the part of a fair value change due to entity's own credit risk is recorded in other comprehensive income rather than the income statement, unless this creates an accounting mismatch. The Company is yet to assess of IFRS 9's full impact. The Company will also consider the impact of the remaining phases of IFRS when completed by the Board, however, the initial indications are that it may not affect the Company's financial statements significantly.
 - ii) IFRS 10, 'Consolidated Financial Statements'. This standard is notified by the SECP to be effective for periods beginning on or after January 1, 2015. This standard builds on existing principles by identifying the concept of control as the determining factor in whether an entity should be included within the consolidated financial statements of the parent company. The standard provides additional guidance to assist in determination of control where this is difficult to assess. It is unlikely that the standard will have any significant impact on the Company's financial statements.
 - iii) IFRS 11, 'Joint Arrangements'. This standard is notified by the SECP to be effective for periods beginning on or after January 1, 2015. This standard focuses on the right and obligations of the arrangement, rather than its legal form. There are two types of joint arrangements: joint operations and joint ventures. Joint operations arise where a joint operator has rights to the assets and obligations relating to the arrangement a joint operator accounts for its share in assets, liabilities, revenue and expenses. Joint ventures arise where the joint operator has rights to the net assets of the arrangement; joint ventures are accounted for under the equity method. Proportional consolidation of joint ventures is no longer allowed. The Company is yet to assess the full impact of the amendments.
 - iv) IFRS 12, 'Disclosures of Interests in Other Entities'. This standard is notified by the SECP to be effective for periods beginning on or after January 1, 2015. The standard includes the disclosure requirements for all forms of interests in other entities, including joint arrangements, associates, special purpose vehicles and other off-balance-sheet vehicles. The Company is yet to assess the full impact of the amendments.

- v) IFRS 13 'Fair Value Measurement'. This standard is notified by the SECP to be effective for periods beginning on or after January 1, 2015. The standard aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs. The requirements do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within IFRSs. The Company is yet to assess the full impact of the amendments.
- vi) IAS 19 (Amendment) regarding defined benefit plans (effective for the periods beginning on or after July 1, 2014). These amendments apply to contributions from employees or third parties to defined benefit plans.
 - The objective of the amendment is to simplify the accounting for contributions that are independent of the number of years of employee service, for example, employee contributions that are calculated according to a fixed percentage of salary. The amendment is not relevant to the Company as the Company has no funded defined benefit plans.
- vii) IAS 28 'Investments in Associates and Joint Ventures (2011)'. This Standard supersedes IAS 28 'Investments in Associates' and prescribes the accounting for investments in associates and sets out the requirements for the application of the equity method when accounting for investments in associates and joint ventures. The Standard defines 'significant influence' and provides guidance on how the equity method of accounting is to be applied (including exemptions from applying the equity method in some cases). It also prescribes how investments in associates and joint ventures should be tested for impairment. This SECP has notified that Companies shall follow IAS 28 'Investments in Associates' till the time they start preparing consolidated financial statements under IFRS 11 'Joint Arrangements' and IFRS 12 'Disclosure of Interests in Other Entities'. The revised standard has therefore no effect on the financial statements of the Company.
- viii) IAS 32 (Amendment), 'Financial Instruments: Presentation' (effective for periods beginning on or after January 1, 2014). This amendment updates the application guidance in IAS 32 'Financial Instruments: Presentation', to clarify some of the requirements for offsetting financial assets and financial liabilities on the balance sheet date. It is unlikely that the standard will have any significant impact on the Company's financial statements.
- ix) IAS 36 (Amendment) 'Impairment of Assets' (effective for the periods beginning on or after January 1, 2014). These amendments address the disclosure of information about the recoverable amount of impaired assets if that amount is based on fair value less costs of disposal. The amendment will only affect the disclosures in the Company's financial statements in the event of impairment.
- b) Amendment to following standards as a result of annual improvements to International Financial Reporting Standards 2012 issued by IASB:
 - i) IFRS 3 (Amendment), 'Business Combinations', (effective for business combinations where the acquisition date is on or after July 1, 2014). This amendment clarifies that an obligation to pay contingent consideration which meets the definition of a financial instrument is classified as a financial liability or as equity, on the basis of definitions in IAS 32, 'Financial Instruments: Presentation'. The standard is further amended to clarify that all non equity contingent considerations, both financial and non-financial, is measured at fair value at each reporting date, with changes in fair value recognized in profit and loss. Consequential changes are also made



to IFRS 9, IAS 37 and IAS 39. It is unlikely that the amendment will have any significant impact on the Company's financial statements.

- ii) IFRS 13 (Amendment), 'Fair Value Measurement' (effective for annual periods beginning on or after July 1, 2014). When IFRS 13 was published, it led to a concern that entities no longer had the ability to measure short-term receivables and payables at invoice amounts where the impact of not discounting is immaterial. The amendment clarifies that it did not intend to remove the ability to measure short-term receivables and payables at invoice amounts in such cases. The Company is yet to assess the full impact of the amendments.
- iii) IAS 16 'Property, Plant and Equipment' and IAS 38' (effective for annual periods beginning on or after July 1, 2014) clarifies that the gross amount of property, plant and equipment is adjusted in a manner consistent with a revaluation of the carrying amount. An entity shall apply that amendment for annual periods beginning on or after July 1, 2014. It is unlikely that the amendment will have any significant impact on the Company's financial statements.
- iv) IAS 24 'Related Party Disclosures' (effective for annual periods beginning on or after July 1, 2014) has amended to include in the definition of related party an entity, or any member of a group of which it is a part, if it provides key management personnel services to the reporting entity or to the parent of the reporting entity. Further the amendment has also clarified how payments to entities providing management services are to be disclosed.
- c) There are number of other standards, amendments and interpretations to the published standards that are not yet effective and are also not relevant to the Company and therefore, have not been presented here.

3 SIGNIFICANT ACCOUNTING POLICIES

3.1 Basis of preparation

These unconsolidated financial statements have been prepared under the 'historical cost convention' except the revaluation of certain assets at fair value and recognition of certain retirement benefits at present value.

These unconsolidated financial statements have been prepared following the accrual basis of accounting except for the cash flow information.

3.2 Use of critical accounting estimates and judgments

The preparation of unconsolidated financial statements in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses.

The estimates and associated assumptions are based on historical experience, industry trends, legal and technical pronouncements and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised. Significant areas requiring the

use of management estimates in these unconsolidated financial statements relate to the following:

| | Note |
|--|-------|
| a) Staff retirement benefits | 4.2.1 |
| b) Taxation | 4.3 |
| c) Useful life of depreciable and amortizable assets | 4.5 |
| d) Revaluation of assets | 4.5.2 |
| e) Estimates of recoverable amounts of inventories | 4.10 |
| f) Loans and receivables | 4.11 |
| g) Provisions for doubtful debts | 4.16 |

The determination of carrying amount of staff retirement benefits that are defined benefit plans requires actuarial assumptions and estimates about financial variables such as future salary increases, and demographic variables such as employee turnover, mortality rates, etc. The Company employs services of professional actuaries to make such estimates and assumptions using actuarial techniques.

4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these unconsolidated financial statements are set out below. These policies have been consistently applied to all the years presented except for the change in accounting policy as disclosed in note 2.2.1 to the unconsolidated financial statements.

4.1 Loans and finances

These are initially recognized at cost being the fair value of the consideration received together with the associated transaction cost. Subsequently, these are recognized at amortized cost using the effective interest method.

4.2 Staff retirement benefits

4.2.1 Defined benefit plans (also refer note 2.2.1)

a) Gratuity scheme (un-funded)

The Company operates an unfunded gratuity scheme covering all unionized employees with five or more years of service with the Company. The provision has been made in accordance with actuarial valuations carried out as of June 30, 2014 using the projected unit credit method based on the significant assumptions stated in note 36.

The Company has changed its accounting policy for the gratuity scheme (unfunded) - a defined benefits scheme, in accordance with the requirements of the IAS 19 (revised) – 'Employee Benefits'. The revised standard has been applied retrospectively in accordance with the transitional provision of the standard. The impact of adoption of IAS 19 (revised) has been disclosed in note 36.3.

b) Gratuity scheme (funded)

The Company terminated its approved funded staff gratuity scheme effective December 31, 2012. The liability reported as at June 30, 2013 in respect of defined benefit gratuity scheme was based on the terminal value i.e. the benefits to be paid to the permanent employees who completed qualifying



period under the scheme. All unrecognized actuarial gains or losses and past service cost had been recognized in the profit and loss account for the year ended June 30, 2014. The liability reported as at year end (i.e. June 30, 2014) is the unpaid amount based on the terminal value as determined on December 31, 2012 and later on June 30, 2013. Moreover, since the assets under fund / scheme exceeds the liability at year-end, a net surplus arising under retirement benefit scheme is recognized in these financial statements.

4.2.2 Defined contribution plan

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In addition, the Company operates a recognized provident fund scheme for its employees. Equal monthly contributions are made, both by the Company and employees, to the fund at the rate of 10% of basic salary.

4.3 Taxation

4.3.1 Current

The charge of current tax is based on taxable income at the applicable rate of taxation after taking into account available tax credits and rebates. Income for the purpose of computing current taxation is determined under the provisions of tax laws.

4.3.2 Deferred

Deferred tax is accounted for using the balance sheet liability method in respect of all taxable temporary differences arising from differences between the carrying amount of assets and liabilities in the unconsolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Deferred tax is calculated at the rates that are expected to apply to the period when the differences reverse, based on tax rates that have been enacted. The Company takes into account the current income tax law and decisions taken by the taxation authorities.

Deferred tax is charged or credited in the income statement, except in the case of items credited or charged to equity in which case it is included in equity.

4.4 Borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalized as part of the cost of that asset. Other borrowing costs are recognized as an expense in the period in which these are incurred.

4.5 Property, plant and equipment, and depreciation

4.5.1 Initial recognition

An item of property, plant and equipment is initially recognized at cost which is equal to the fair value of consideration paid at the time of acquisition or construction of the asset.

The Company accounts for property, plant and equipment acquired under finance leases by recording the assets and the related liability. These amounts are determined at the inception of lease, on the basis of the lower of the fair value and the present value of minimum lease payments. Financial charges are allocated to the accounting period in a manner so as to provide a constant rate of charge on the outstanding liability.

4.5.2 Measurement subsequent to initial recognition

a) Carried using revaluation model

Building on lease hold land, plant and machinery, motor vehicles and air conditioning systems are stated at their revalued amounts, being the fair value at the date of revaluation less any subsequent accumulated depreciation and subsequent accumulated impairment losses. Lease hold land is stated at its revalued amount. Fair value is determined by external professional valuers with sufficient regularity such that the carrying amount does not differ materially from that which would be determined using fair value at the balance sheet date.

b) Carried using cost model

Property, plant and equipment other than those mentioned above are stated at cost less accumulated depreciation and accumulated impairment losses.

c) Depreciation

Depreciation on assets (other than leasehold land) is charged to income applying the straight-line method whereby the cost of an asset is written off over its useful life. Same basis and estimates for depreciation are applied to owned assets and assets acquired under finance lease.

Depreciation on additions is charged from the month during which the asset is available for use. For disposals during the year, depreciation is charged up to the end of the month preceding the month of disposal. Depreciation is charged to income or included in the cost of inventory by applying the rates mentioned in note 5.1.

Maintenance and normal repairs are charged to income as and when incurred. Major renewals and improvements are capitalized and the assets so replaced, if any, are retired.

Gain and loss on disposal of property, plant and equipment is included in income currently.

d) Surplus on revaluation of fixed assets

The surplus arising on revaluation of fixed assets is credited to the "Surplus on Revaluation of Fixed Assets" shown below equity in the balance sheet in accordance with the requirements of section 235 of the Companies Ordinance, 1984. Accordingly the Company has adopted the following accounting treatment of depreciation on revalued assets, keeping in view the Securities and Exchange Commission of Pakistan's (SECP) SRO 45(1)/2003 dated January 13, 2003:

- depreciation on assets which are revalued is determined with reference to the value assigned to such assets on revaluation and depreciation charge for the year is taken to the profit and loss account; and



- an amount equal to incremental depreciation for the year net of deferred taxation is transferred from "Surplus on Revaluation of Fixed Assets account" to accumulated profit through statement of changes in equity to record realization of surplus to the extent of the incremental depreciation charge for the year.

4.5.3 Capital work in progress

Capital work-in-progress (CWIP) is stated at cost less any impairment loss. All expenditures in connection with specific assets incurred during installation and construction period are carried to CWIP. These expenditures are transferred to operating assets as and when these are available for intended use.

4.6 Intangible assets

- An intangible asset is initially recognized at cost which is equal to the fair value of consideration paid at the time of acquisition of the asset. Intangible assets are subsequently stated at cost less accumulated amortization and accumulated impairment losses. Gain and loss on disposal of intangible assets is included in income currently.
- Trademarks and licenses have a finite useful life and are carried at cost less accumulated amortization and accumulated impairment losses, if any.
- Intangibles having infinite life are carried at cost less impairment, if any.
- Amortization is calculated using the straight line method to allocate the cost of trademarks and licenses over the useful lives (3 15 years) by applying the rates mentioned in note 6 to the financial statements.

4.7 Investment property

The Company carries investment properties at their respective costs under the cost model in accordance with IAS 40 - Investment Property. The fair values are determined by the independent valuation experts and such valuations are carried out every year to determine the recoverable amount.

Building classified under investment property is carried at its respective cost less accumulated depreciation and accumulated impairment losses if any.

Leasehold land classified under investment properties is carried at its respective cost less accumulated impairment losses if any.

The Company carries investment property under work in progress at their respective costs less accumulated impairment losses if any. Depreciation is charged on such property after it is completed as per IAS 40 - Investment Property.

4.8 Investments

4.8.1 Investment in subsidiary companies

Investment in subsidiary companies is initially recognized at cost. At subsequent reporting dates, the recoverable amounts are estimated to determine the extent of impairment losses, if any, and carrying amounts of investments are adjusted accordingly. Impairment losses are recognized as expense. Where impairment losses subsequently reverse, the carrying amounts of the investments are increased

to the revised recoverable amounts but limited to the extent of initial cost of investments. A reversal of impairment loss is recognized in income.

4.8.2 Investment in associated companies

Associates are all entities over which the Company has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights or common directorship. Investments in associates are accounted for using the equity method of accounting. Under the equity method, the investment is initially recognized at cost, and the carrying amount is increased or decreased to recognize the Company's share of the profit or loss of the associate after the date of acquisition.

If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognized in other comprehensive income is reclassified to profit or loss where appropriate.

The Company's share of post-acquisition profit or loss is recognized in the income statement, and its share of post-acquisition movements in other comprehensive income is recognized in other comprehensive income with a corresponding adjustment to the carrying amount of the investment. When the Company's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Company does not recognize further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the associate.

4.9 Stores and spares

"All stores, spares and loose tools either imported or purchased locally are charged to income when consumed and are valued at cost, which is determined on a first-in-first-out basis. Spares-in-transit are valued at cost accumulated to the balance sheet date. A provision is made for any excess of book value over net realizable value."

The Company reviews the carrying amount of stores and spares on a regular basis and provision is made for obsolescence, if there is any change in usage pattern and physical form of related stores, spares and loose tools.

4.10 Stocks-in-trade

These are valued at the lower of cost and net realizable value except goods-in-transit which are valued at invoice price and related expenses incurred up to the balance sheet date. Cost signifies standard cost adjusted by variances.

Cost of raw and packing material comprises purchase price including directly related expenses less trade discounts. Cost of work-in-process and finished goods includes cost of raw material, direct labour and related production overheads.

Net realizable value signifies the estimated selling price in the ordinary course of business less cost of completion and cost necessary to be incurred in order to make the sale.

4.11 Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market other than (a) those that the Company intends to sell immediately or in the near term, which shall be classified as held for trading, and those that the Company upon initial recognition



designates as at fair value through profit or loss; (b) those that the Company upon initial recognition designates as available for sale; or (c) those for which the Company may not recover substantially all of its initial investment, other than because of credit deterioration, which shall be classified as available for sale.

Subsequent to initial measurement loans and receivables are measured at amortized cost using the effective interest method, less provision for impairment. Gains/Losses arising on remeasurement of loans and receivables are taken to the profit and loss account.

Gain or loss is also recognized in profit and loss account when loans and receivables are derecognized or impaired, and through the amortization process.

Interest free loans to employees are stated at cost and recovered in equal monthly instalments through salary of the employees.

4.12 Cash and cash equivalents

Cash and cash equivalents comprise cash balances, and current and deposit account balances with banks. Running finance facilities availed by the Company, which are payable on demand and form an integral part of Company's cash management are included as part of cash and cash equivalents for the purpose of statement of cash flows.

4.13 Foreign currencies

Transactions in foreign currencies are accounted for in rupees at the rate of exchange prevailing on the date of transaction. Monetary assets and liabilities in foreign currencies as at the balance sheet date are expressed in rupees at rates of exchange prevailing on that date except where forward exchange cover has been obtained for payment of liabilities, in which case the contracted rates are applied. Nonmonetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transactions. Exchange gains and losses are included in income currently.

4.14 Revenue recognition

Revenue is recognized when it is probable that economic benefits will flow to the Company and the revenue can be measured reliably. Revenue is measured at the fair value of the consideration received or receivable on the following basis:

- Sales are recorded on dispatch of goods. Export sales are recorded when the goods are shipped.
- Toll manufacturing income is recognized when services are rendered.
- Dividend income, other than those from investments measured using equity method, is recognized when the Company's right of receipts is established.
- Bank profit and commission income is recognized on accrual basis.

4.15 Research and development cost

- Research cost is charged to income as and when incurred.

- Development cost is charged to income when it does not meet the criteria of capitalization as specified in IAS 38 'Intangible Assets'.

4.16 Provisions

П

Provisions are recognized in the unconsolidated balance sheet when the Company has a legal or constructive obligation, as a result of past events, and it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate can be made of the amount of obligation.

4.17 Impairment

The carrying amounts of the Company's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If such indication exists the assets' recoverable amount is estimated. An impairment loss is recognized wherever the carrying amount of the asset exceeds its recoverable amount. Impairment losses are recognized in unconsolidated profit and loss account.

4.18 Financial instruments

4.18.1 Recognition

A financial instrument (financial asset or financial liability) is recognized in the unconsolidated balance sheet when the Company becomes a party to the contractual provisions of the instrument.

Financial assets carried on the unconsolidated balance sheet include cash and bank balances, investment, trade and other receivables, loans, advances and deposits.

Financial liabilities carried on the unconsolidated balance sheet include long term finances, liabilities against assets subject to finance lease, short term running finances, trade and other payables and accrued mark-up.

At the time of initial recognition i.e. at the time when the Company becomes a party to the contractual provisions of the instrument, all financial assets and financial liabilities are measured at cost, which is the fair value of the consideration given or received for it following trade date accounting. Transaction costs are included in the initial measurement of all financial assets and liabilities except for transaction costs incurred on financial assets and liabilities classified as 'at fair value through profit or loss' and held for trading and that may be incurred on disposal. The particular recognition methods adopted for the measurement of financial assets and liabilities subsequent to initial measurement are disclosed in the policy statements associated with each item.

Financial assets or a part thereof is derecognized when the Company looses control of the contractual rights that comprise the financial asset or part thereof. Financial liabilities or a part thereof is removed when it is extinguished, i.e. the obligation specified in contract is discharged, cancelled or expired.

4.18.2 Off-setting

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.



4.18.3 Regular way purchase and sale transactions

All purchases and sales of financial assets that require delivery within the time frame established by regulation or market convention are recognized at the trade date. Trade date is the date on which the Company commits to purchase or sell the asset.

4.19 Related party transactions

All transactions involving related parties arising in the normal course of business are conducted at arm's length at normal commercial rates on the same terms and conditions as third party transactions using valuation modes, as admissible, except in extremely rare circumstances where, subject to the approval of the Board of Directors, it is in the interest of the Company to do so.

4.20 Dividend

Dividend distribution to the Company's shareholders is recognized as a liability in the Company's unconsolidated financial statements in the period in which such dividends are approved.

4.21 Functional and presentation currency

Items included in the unconsolidated financial statements are measured using the currency of the primary economic environment in which the Company operates. The unconsolidated financial statements are presented in Pakistani Rupees, which is the Company's functional and presentation currency.

4.22 General

- Figures have been rounded-off to nearest thousand rupee.
- The comparative figures have been reclassified where considered necessary for the purpose of better presentation of the financial statements. However, no material reclassifications are made in these unconsolidated financial statements which have not been disclosed separately.
- For the purpose of translation, rates of Rs. 98.55 per US Dollar (2013: Rs. 105 per US Dollar) have been used.

| | | Note | 2014 Rupees | 2013 in '000 |
|---|---|--------------|-----------------------------|---------------------------|
| 5 | PROPERTY, PLANT AND EQUIPMENT | | | |
| | Operating assets Capital work in progress - at cost | 5.1 5.7 _ | 555,899 2,407 558,306 | 575,874 765 576.639 |

5.1 The following is a statement of operating assets:

| | | | | Ournoc | lassets | | | | | Lancad acceta | | |
|--|-----------------|----------------------------------|---------------------|------------------|------------------------|------------|-----------------------|-------------|---------------------|-------------------------|-----------|-------------|
| | Leasehold land* | Building on leasehold land | Plant and machinery | Office equipment | Furniture and fixtures | Vehicles | Air - conditioning | Sub-total | Plant and machinery | Leased assets Vehicles | Sub-total | Total |
| | | | | | | (Rupees in | (000) | | | | | |
| As at June 30, 2013 | | | | | | | | | | | | |
| Cost / revalued amount | 273,976 | 177,214 | 647,115 | 38,155 | 22,720 | 103,697 | 55,617 | 1,318,494 | - | 5,460 | 5,460 | 1,323,954 |
| Accumulated depreciation | - | (112,853) | (455,452) | (32,181) | (16,905) | (77,303) | (49,608) | (744,302) | - | (3,778) | (3,778) | (748,080) |
| | | | | | | | | | | | | |
| Net book amount | 273,976 | 64,361 | 191,663 | 5,974 | 5,815 | 26,394 | 6,009 | 574,192 | | 1,682 | 1,682 | 575,874 |
| Year ended June 30, 2014 | | | | | | | | | | | | |
| Opening net book amount | 273,976 | 64,361 | 191,663 | 5,974 | 5,815 | 26,394 | 6,009 | 574,192 | - | 1,682 | 1,682 | 575,874 |
| Additions | - | 4,554 | 55,843 | 4,630 | 853 | 23,354 | 853 | 90,087 | - | - | - | 90,087 |
| Transfers | | | | | | | | | | | | |
| Cost / revalued amount | - | - | - | - | - | 5,460 | - | 5,460 | - | (5,460) | (5,460) | - |
| Accumulated depreciation | - | - | - | - | - | (4,141) | - | (4,141) | - | 4,141 | 4,141 | - |
| | - | - | - | - | - | 1,319 | - | 1,319 | - | (1,319) | (1,319) | - |
| Disposal (refer note 5.5) | | | | | | | | | | | | |
| Cost / revalued amount | - | - | - | (408) | - | (93,136) | - | (93,544) | - | - | - | (93,544) |
| Accumulated depreciation | - | - | - | 290 | - | 63,494 | - | 63,784 | - | - | - | 63,784 |
| December of the section of the secti | - | - | - | (118) | - | (29,642) | - | (29,760) | - | - | - | (29,760) |
| Depreciation charge (refer note 5.4) | - | (8,716) | (53,041) | (3,261) | (1,428) | (9,004) | (4,489) | (79,939) | - | (363) | (363) | (80,302) |
| Closing net book amount | 273,976 | 60,199 | 194,465 | 7,225 | 5,240 | 12,421 | 2,373 | 555,899 | - | - | - | 555,899 |
| | | | | | | | | | | | | |
| As at June 30, 2014 | | | | | | | | | | | | |
| Cost / revalued amount | 273,976 | 181,768 | 702,958 | 42,377 | 23,573 | 39,375 | 56,470 | 1,320,497 | - | - | - | 1,320,497 |
| Accumulated depreciation | - | (121,569) | (508,493) | (35,152) | (18,333) | (26,954) | (54,097) | (764,598) | | - | - | (764,598) |
| Net book amount | 273,976 | 60,199 | 194,465 | 7,225 | 5,240 | 12,421 | 2,373 | 555,899 | | - | - | 555,899 |
| | | | | | | | | | | | | |
| As at June 30, 2012 | | | | | | | | | | | | |
| Cost / revalued amount | 2,189,847 | 175,439 | 613,724 | 33,513 | 22,384 | 102,313 | 54,289 | 3,191,509 | 13,500 | 16,293 | 29,793 | 3,221,302 |
| Accumulated depreciation | - | (104,132) | (404,081) | (30,443) | (15,476) | (77,109) | (45,384) | (676,625) | (3,375) | (7,565) | (10,940) | (687,565) |
| Net book amount | 2,189,847 | 71,307 | 209,643 | 3,070 | 6,908 | 25,204 | 8,905 | 2,514,884 | 10,125 | 8,728 | 18,853 | 2,533,737 |
| | | | | | | | | | | | | |
| Year ended June 30, 2013 | | | | | | | | | | | | |
| Opening net book amount | 2,189,847 | 71,307 | 209,643 | 3,070 | 6,908 | 25,204 | 8,905 | 2,514,884 | 10,125 | 8,728 | 18,853 | 2,533,737 |
| Additions | - | 1,775 | 23,652 | 5,527 | 336 | 8,760 | 1,328 | 41,378 | - | - | - | 41,378 |
| Transfers (refer note 5.8) | | | | | | | | | | | | |
| Cost / revalued amount | (1,915,871) | - | 13,500 | - | - | 10,833 | - | (1,891,538) | (13,500) | (10,833) | (24,333) | (1,915,871) |
| Accumulated depreciation | - | - | (4,275) | - | - | (6,504) | - | (10,779) | 4,275 | 6,504 | 10,779 | - |
| Dianagal | (1,915,871) | - | 9,225 | - | - | 4,329 | - | (1,902,317) | (9,225) | (4,329) | (13,554) | (1,915,871) |
| Disposal | | | (0.704) | (005) | | (40,000) | | (00.055) | | | | (00.055) |
| Cost / revalued amount | - | - | (3,761) | (885) | - | (18,209) | _ | (22,855) | - | - | - | (22,855) |
| Accumulated depreciation | _ | | 3,374 | 854 | - | 17,109 | - | 21,337 | | - | | 21,337 |
| Depreciation charge | - | (0.704) | (387) | (31) | (4.400) | (1,100) | (4.00.4) | (1,518) | (0.00) | (0.747) | (0.047) | (1,518) |
| (refer note 5.4) | | (8,721) | (50,470) | (2,592) | (1,429) | (10,799) | (4,224) | (78,235) | (900) | (2,717) | (3,617) | (81,852) |
| Closing net book amount | 273,976 | 64,361 | 191,663 | 5,974 | 5,815 | 26,394 | 6,009 | 574,192 | | 1,682 | 1,682 | 575,874 |
| A | | | | | | | | | | | | |
| As at June 30, 2013 | 070 | 4== ~ | 0.4= | 00 : | 00 === | 100 | | 1.015 15 1 | | | | 1 000 : |
| Cost / revalued amount | 273,976 | 177,214 | 647,115 | 38,155 | 22,720 | 103,697 | 55,617 | 1,318,494 | - | 5,460 | 5,460 | 1,323,954 |
| Accumulated depreciation | - 070 070 | (112,853) | (455,452) | (32,181) | (16,905) | (77,303) | (49,608) | (744,302) | | (3,778) | (3,778) | (748,080) |
| Net book amount | 273,976 | 64,361 | 191,663 | 5,974 | 5,815 | 26,394 | 6,009 | 574,192 | | 1,682 | 1,682 | 575,874 |
| | | | | | | | | | | | | |
| Donrociation reta | | 5% and | 10%, 20% | 10%, 20% | 10%, 20% | 20% | 10% and | | 10% | 200/ | | |
| Depreciation rate | - | 20% | and 33% | and 33% | and 33% | 20% | 20% | | 10% | 20% | | |
| | | | | | | | | | | | | |

^{*} Includes land having market value / fair value of Rs. 88.375 million (2013: Rs. 88.375 million) for which lease in the name of the Company has not been finalised.



- 5.2 The Company had revalued its operating assets classified under lease hold land, building on lease hold land, plant and machinery, vehicles and air-conditioning as at March 31, 2010. The valuation was performed by an independent valuer, M/s. Asif Associates (Private) Limited. The surplus arising as a result of accounting under revaluation model based on that valuation was not material, therefore, no effect of revaluation adjustment had been taken in the financial statements for the year ended June 30, 2010. These assets were earlier carried at such revalued amounts as determined by an independent valuer, M/s. Iqbal A. Nanjee as at June 30, 2004.
- 5.3 Had there been no revaluation of lease hold land, building on lease hold land, plant and machinery, vehicles and air-conditioning system, cost and written down value of revalued assets would have been as follows:

| 5.3.1 | Cost of assets held under revaluation model | Note | 2014 (Rupees | (Restated) 2013 in '000) |
|-------|---|----------------|--|---|
| | Owned assets Lease hold land Building on lease hold land Plant and machinery Vehicles Air-conditioning system | | 105,813 144,134 508,702 39,375 20,006 818,030 | 105,813 139,580 452,859 102,642 19,153 820,047 |
| | Leased assets Vehicles | | 818,030 | 5,460 825,507 |
| 5.3.2 | Net book amount under cost model of assets held under revaluation model | | | |
| | Owned assets Lease hold land Building on lease hold land Plant and machinery Vehicles Air-conditioning system | | 105,813 60,199 194,465 12,421 2,373 375,271 | 105,813 60,596 173,534 26,394 2,361 368,698 |
| | Leased assets Vehicles | | - 375,271 | 368,698 |
| 5.4 | The depreciation expense has been allocated as follows: | | | |
| | Cost of sales Selling and distribution expenses Administrative expenses | 27 28 29 | 68,572 7,105 4,625 80,302 | 67,737 8,860 5,255 81,852 |

5.5 Following items of property, plant and equipment were disposed off during the year:

| Description of asset sold | Cost / revalued amount | Accumulated depreciation | value | Sale proceeds in '000) | Gain / (loss) | Realization of surplus | Mode of disposal | Particulars of buyers |
|---------------------------|------------------------------|--------------------------|-------------|------------------------------|------------------|------------------------|---------------------|---|
| Vehicles | | | (i lupees i | 11 000) | | | | |
| | 480 | 408 | 72 | 292 | 220 | - | Advertisement / bid | Mr.Sohail Malik House No. B-110, Sector 9, North Karachi, Karachi |
| | 1,794 | 1,017 | 777 | 1,516 | 739 | - | Advertisement / bid | Mr.Zeeshan Ali House No. B-50, Sector X-8, Gulshan-e-Maymaar, Karachi |
| | 1,389 | 1,250 | 139 | 1,152 | 1,013 | - | Advertisement / bid | Mr.Hamid Ali Khan (Employee) Flat No. B-1, 81, Rabia Palace, Rashid Minhas Road, Block 10-A, Gulshan- e-Iqbal, Karachi |
| | 700 | 105 | 595 | 810 | 215 | - | Advertisement / bid | Mr.Ubaidullah House No. C-05, Wapda Colony, Power Station, Kotri Post Office, Kotri |
| | 805 | 550 | 255 | 761 | 506 | - | Advertisement / bid | Mr.M. Farhan House No. 1298, Azizabad, Federal B. Area, Block 2, Gulberg, Karachi |
| | 805 | 550 | 255 | 637 | 382 | - | Advertisement / bid | Mr.Asad - House No. B-7, Sector W-I, Gulshan-e-Maymaar, Karachi |
| | 1,414 | 919 | 495 | 1,276 | 781 | - | Advertisement / bid | Mr.Khalid Jehangir (Employee) House No.1, Street 11, Kahkashan Colony, Adyala Road, Rawalpindi |
| | 1,529 | 714 | 815 | 1,375 | 560 | - | Advertisement / bid | Mr.Ather Iqbal (Employee) House No. A-244, Block D, North Nazimabad, Haidri, Karachi |
| | 1,300 | 585 | 715 | 967 | 252 | - | Advertisement / bid | Mr.Sajid Hussain (Employee) House No.970, Lane 20-A, Mahmood Abad, Karachi |
| Balance carried | 10,216 | 6,098 | 4,118 | 8,786 | 4 668 | | | |

6,098 4,118 8,786 4,668



forward

10,216

| Description of asset sold | Cost / revalued amount | Accumulated depreciation | Net book value (Rupees i | Sale proceeds in '000) | Gain / (loss) | Realization of surplus | Mode of disposal | Particulars of buyers |
|---------------------------|------------------------|--------------------------|--------------------------------|------------------------------|------------------|------------------------|---------------------|---|
| Balance brought forward | 10,216 | 6,098 | 4,118 | 8,786 | 4,668 | - | | |
| | 805 | 309 | 496 | 676 | 180 | - | Advertisement / bid | Mrs. Salma - House No. 73 Bantwa Nagar, Liaquatabad Karachi |
| | 805 | 564 | 241 | 775 | 534 | - | Advertisement / bid | Mr.Mufti Ziaul Islam (Employee) FL-17, KDA, Safari Terrace, Gulshan-e-Iqbal, C-5, Block 11, Karachi |
| | 695 | 266 | 429 | 709 | 280 | - | Advertisement / bid | Mr.M.Azeem Khan House No. R-664, North Karachi, Sector 9, Karachi |
| | 1,389 | 1,296 | 93 | 1,076 | 983 | - | Advertisement / bid | Ms.Hina Khalid - 20, Rohail Khand Society, Karachi |
| | 455 | 341 | 114 | 427 | 313 | - | Advertisement / bid | Mr.Abdur Rehman Amal Terrace, Flat No.7, Plot 63/C, Street 7, Jami Commercial, Phase 7, DHA, Karachi |
| | 455 | 341 | 114 | 395 | 281 | - | Advertisement / bid | Mr.Abdullah Khan House No.A-25, Hyderabad Colony, Near Jail Chowrangi, Karachi |
| | 735 | 294 | 441 | 730 | 289 | - | Advertisement / bid | Mr.M.Azeem Khan House No. R-664, North Karachi, Sector 9, Karachi |
| | 1,878 | 689 | 1,189 | 1,800 | 611 | - | Advertisement / bid | Mr.Atif Ahmad Khan (Employee) P.H.A. Housing Society, Flat No.7/1, Block 10, Gulistan-e-Johar, Karachi |
| | 1,389 | 1,296 | 93 | 1,200 | 1,107 | - | Advertisement / bid | Mr.Muhammad Tariq (Employee) House No. A 470, Block 5, Gulshan-e-Iqbal, Karachi |
| | 567 | 198 | 369 | 500 | 131 | - | Advertisement / bid | Mr.M. Saleem Block No. 408, Bantwa Nagar, Liaquatabad Karachi. |
| Balance carried forward | 19,389 | 11,692 | 7,697 | 17,074 | 9,377 | - | | |

| Description of asset sold | Cost / revalued amount | Accumulated depreciation | value | Sale proceeds in '000) | Gain / (loss) | Realization of surplus | Mode of disposal | Particulars of buyers |
|---------------------------|------------------------------|--------------------------|-------|------------------------------|------------------|------------------------|---------------------|---|
| Balance brought forward | 19,389 | 11,692 | 7,697 | 17,074 | 9,377 | - | | |
| | 970 | 243 | 727 | 825 | 98 | - | Advertisement / bid | Ms.Shaheena Sarwar House No. R-142, Gulshan e Iqbal 13-D-1 Karachi. |
| | 612 | 122 | 490 | 535 | 45 | - | Advertisement / bid | Mr.Ali Diamond Peerani - Flat No. C-21 Noor Apartment North Nazimabad Block E, Karachi. |
| | 470 | 360 | 110 | 420 | 310 | - | Advertisement / bid | Mr.Mujtaba Aqeel Flat No. C-15 Marhaba Galaxy Apartments, North Nazimabad Block M, Karachi. |
| | 470 | 360 | 110 | 405 | 295 | - | Advertisement / bid | Mr.Hasan Ali Warsi House No. B 60, Block 6, Gulshan-e-Iqbal, Karachi |
| | 455 | 356 | 99 | 400 | 301 | - | Advertisement / bid | Ms.Shaheena Sarwar House No. R-142, Gulshan e Iqbal 13-D-1 Karachi. |
| | 455 | 356 | 99 | 415 | 316 | - | Advertisement / bid | Mr.M.Rizwan House No. R-24 Worken Co operative housing society Gulistan e Jouhar Karachi. |
| | 455 | 356 | 99 | 538 | 439 | - | Advertisement / bid | Mr.M.Toufique House No. B-150 Gulshan e Iqbal Block 6, Karachi. |
| | 455 | 356 | 99 | 415 | 316 | - | Advertisement / bid | Mrs.Shagufta Sohail Malik House No. B-110, Sector 9, North Karachi, Karachi |
| | 84 | - | 84 | 770 | 686 | - | Advertisement / bid | Mr.M.Toufique House No. B-150 Gulshan e Iqbal Block 6, Karachi. |
| | 50 | - | 50 | 450 | 400 | - | Advertisement / bid | Mr.Hafiz Shahid (Employee) H. No 2,Street No 3, Near Afzal Park, Abdali Road, Lahore |
| Balance carried | 23,865 | 14.201 | 9.664 | 22.247 | 12.583 | _ | | |

23,865 14,201 9,664 22,247 12,583 -



forward

| Description of asset sold | Cost / revalued amount | Accumulated depreciation | value | Sale proceeds | Gain / (loss) | Realization of surplus | Mode of disposal | Particulars of buyers |
|---------------------------|------------------------------|--------------------------|---------|---------------|------------------|------------------------|---------------------|---|
| | | | (Rupees | in '000) | | | | |
| Balance brought forward | 23,865 | 14,201 | 9,664 | 22,247 | 12,583 | - | | |
| | 50 | - | 50 | 390 | 340 | - | Advertisement / bid | Mr.Irshad Khan House No. S-1/131, Saudabad, Liaquat Market, Karachi. |
| | 138 | 2 | 136 | 800 | 664 | - | Advertisement / bid | Mr.Ali Diamond Peerani - Flat No. C-21 Noor Apartment North Nazimabad Block E, Karachi. |
| | 82 | 1 | 81 | 440 | 359 | - | Advertisement / bid | Mrs.Shagufta Sohail Malik House No. B-110, Sector 9, North Karachi, Karachi |
| | 341 | 6 | 335 | 805 | 470 | - | Advertisement / bid | Mr.Manzoor Akhtar House No. A-81 Gulshan e Iqbal Block 13-B Karachi. |
| | 341 | - | 341 | 700 | 359 | - | Advertisement / bid | Mr.Sohail Nazeer (Employee) House No. A 664, Lane 2, Shadab Colony, Multan |
| | 977 | - | 977 | 1,350 | 373 | - | Advertisement / bid | Mr.Atif Ahmad Khan (Employee) P.H.A. Housing Society, Flat No.7/1, Block 10, Gulistan-e-Johar, Karachi |
| | 977 | - | 977 | 1,325 | 348 | - | Advertisement / bid | Mr.Kashif Siddiqui (Employee) Flat No A 305, Khadija Apartment, North Nazimabad, Karachi |
| | 735 | 294 | 441 | 726 | 285 | - | Advertisement / bid | · · |
| | 977 | 33 | 944 | 1,350 | 406 | - | Advertisement / bid | Mr.Sohail Shahzad House No.H-219, Street 1, Sector 10, Bismillah Colony, Orangi Town, Karachi |
| Balance carried forward | 28,483 | 14,537 | 13,946 | 30,133 | 16,187 | - | | |

Cost /

Accumulated Net book Sale Gain / Realization Mode of **Particulars** Description of asset sold revalued of buyers depreciation value proceeds (loss) of surplus disposal amount -----(Rupees in '000)-----Balance brought 14,537 13,946 30,133 16,187 28,483 forward 977 Advertisement Mr.Arshad Taj 33 944 1,350 406 / bid (Employee) House No. A-330, Street No. 9, Kashmirian Chohar, Peshawar Road, Rawalpindi 1.275 Advertisement Mr.Ali Diamond 574 701 1,110 409 / bid Peerani - Flat No. C-21 Noor Apartment North Nazimabad Block E, Karachi. (19)612 143 469 450 Advertisement Mrs.Shagufta Sohail / bid Malik House No. B-110, Sector 9, North Karachi, Karachi 805 617 188 750 562 Advertisement Mr.S.M.Saleem / bid (Employee) Flat No 201, Rehman View, 9/4, Block 3 F, Nazimabad No 3, Karachi 470 Mr.Ali Diamond 376 94 415 321 Advertisement / bid Peerani - Flat No. C-21 Noor Apartment North Nazimabad Block E, Karachi. 364 Mr.Tauheed A.Khan, 455 91 294 Advertisement / bid House No B-180, Area 2G 8/1, Nazimabad, Karachi 138 131 792 661 Advertisement Mr.Sohail Shahzad / bid House No.H-219. Street 1, Sector 10, Bismillah Colony, Orangi Town, Karachi 206 196 254 10 450 Advertisement Mr.Ali Diamond / bid Peerani - Flat No. C-21 Noor Apartment North Nazimabad Block E, Karachi. 296 296 500 204 Advertisement Mr.Ali Diamond / bid Peerani - Flat No C-21 Noor Apartment North

Balance carried forward



Karachi.

Nazimabad Block E.

| Description of asset sold | Cost / revalued amount | Accumulated depreciation | value | Sale proceeds in '000) | Gain / (loss) | Realization of surplus | Mode of disposal | Particulars of buyers |
|---------------------------|------------------------------|--------------------------|--------|------------------------------|------------------|------------------------|---------------------|--|
| Balance brought forward | 33,717 | 16,661 | 17,056 | 36,335 | 19,279 | - | | |
| | 296 | - | 296 | 502 | 206 | - | Advertisement / bid | Mr.Afaq Rasool Zaidi, House No. A-45, Sector B-11, Gulshan Sir Syed, North Karachi, Karachi |
| | 487 | - | 487 | 845 | 358 | - | Advertisement / bid | Mr.Abdullah Khan House No.A-25, Hyderabad Colony, Near Jail Chowrangi, Karachi |
| | 487 | - | 487 | 850 | 363 | - | Advertisement / bid | Mr.Hassan Tariq (Employee) 6th Floor, Flat No 12, Rafiq Center, Abdullah Haroon Road, Karachi |
| | 487 | - | 487 | 845 | 358 | - | Advertisement / bid | Ms. Faiza Qaisar (Employee) House No. 79, 5th street, Khayaban-e-badar, DHA, Phase 6, Karachi |
| | 487 | - | 487 | 835 | 348 | - | Advertisement / bid | Mr.Shakir Amin, Flat No. 15, Waseem Mention, Burns Road, Karachi |
| | 487 | - | 487 | 850 | 363 | - | Advertisement / bid | Mr.Atif Majeed, House No. C-437, Street 14, Wah Cantt., Taxila |
| | 487 | - | 487 | 826 | 339 | - | Advertisement / bid | Mr.Ovais Ahmad (Employee) House No. G265, Block 20, Faisal Town, Hyderabad |
| | 1,414 | 966 | 448 | - | (448) | - | Advertisement / bid | Mr. S.M.Iftikhar Ali (Employee) House No B-755, Block 13, F.B.Area, Karachi |
| | 612 | 173 | 439 | 500 | 61 | - | Advertisement / bid | Mr.M.Ali Khilji (Employee) Flat No. 209, Block 18, Billy's Terrace, Gulistan-e- Jauhar, Karachi East, Karachi |
| Balance carried forward | 38,961 | 17,800 | 21,161 | 42,388 | 21,227 | - | | |

| Description of asset sold | Cost / revalued amount | Accumulated depreciation | value | Sale proceeds in '000) | Gain / (loss) | Realization of surplus | Mode of disposal | Particulars of buyers |
|---------------------------|------------------------------|--------------------------|--------|------------------------------|------------------|------------------------|---------------------|--|
| Balance brought forward | 38,961 | 17,800 | 21,161 | 42,388 | 21,227 | - | | |
| | 612 | 153 | 459 | 510 | 51 | - | Advertisement / bid | Mr.Riazullah, Quetta Kala Khail, Tehsil Zila Bannu |
| | 138 | 9 | 129 | 810 | 681 | - | Advertisement / bid | Mr.Pervaiz Ali Shah, House No. R-468, Ghaazi Town, Malir City, Karachi |
| | 341 | 23 | 318 | 841 | 523 | - | Advertisement / bid | Mr.Ejaz Ahmad House No. J-14, ABC Apartment, Badaami Market, Karachi Central, Karachi |
| | 612 | 194 | 418 | 535 | 117 | - | Advertisement / bid | Mr.Sohail Malik House No. B-110, Sector 9, North Karachi, Karachi |
| | 612 | 163 | 449 | 520 | 71 | - | Advertisement / bid | Mr.Rashid A. Khan, House No. 4/914, Shah Faisal Colony, Karachi |
| | 805 | 644 | 161 | 780 | 619 | - | Advertisement / bid | Mr.Umair Aslam (Employee) House No. 251-E, Block 6, P.E.C.H.S. Karachi |
| | 455 | 379 | 76 | 390 | 314 | - | Advertisement / bid | Mr.Sohail Shahzad House No. H-219, Street 1, Sector 10, Bismillah Colony, Orangi Town, Karachi |
| | 341 | 28 | 313 | 815 | 502 | - | Advertisement / bid | Mr.Afaq Rasool Zaidi, House No. A-45, Sector B-11, Gulshan Sir Syed, North Karachi, Karachi |
| | 341 | 28 | 313 | 778 | 465 | - | Advertisement / bid | Mr.Ali Diamond Peerani - Flat No. C-21 Noor Apartment North Nazimabad Block E, Karachi. |
| | 206 | 17 | 189 | 515 | 326 | - | Advertisement / bid | Mrs.Shagufta Sohail Malik House No. B-110, Sector 9, North Karachi, Karachi |
| Balance carried | 43,424 | 19,438 | 23,986 | 48,882 | 24,896 | - | | |



forward

| Description of asset sold | Cost / revalued amount | Accumulated depreciation | value | Sale proceeds n '000) | Gain / (loss) | Realization of surplus | Mode of disposal | Particulars of buyers |
|---------------------------|------------------------------|--------------------------|--------|-----------------------------|------------------|------------------------|---------------------|--|
| Balance brought forward | 43,424 | 19,438 | 23,986 | 48,882 | 24,896 | - | | |
| 101 wai u | 266 | - | 266 | 529 | 263 | - | Advertisement / bid | Mr.Amir Ejaz, House No. J-14, ABC Apartment, Badaami Market, Karachi Central, Karachi |
| | 266 | - | 266 | 525 | 259 | - | Advertisement / bid | Mr.Ejaz Ahmad House No. J-14, ABC Apartment, Badaami Market, Karachi Central, Karachi |
| | 266 | - | 266 | 528 | 262 | - | Advertisement / bid | Mr.Ali Diamond Peerani - Flat No. C-21 Noor Apartment North Nazimabad Block E, Karachi. |
| | 266 | - | 266 | 526 | 260 | - | Advertisement / bid | Mr.Amir Ejaz, House No. J-14, ABC Apartment, Badaami Market, Karachi Central, Karachi |
| | 266 | - | 266 | 465 | 199 | - | Advertisement / bid | Mr.Faraz Hameed Siddiqui, House No 20, Fareed Corner, F.B. Area, Block 18, Karachi |
| | 266 | - | 266 | 517 | 251 | - | Advertisement / bid | Mr.Ejaz Ahmad House No. J-14, ABC Apartment, Badaami Market, Karachi Central, Karachi |
| | 266 | 4 | 262 | 425 | 163 | - | Advertisement / bid | Mr.Ali Sumair, 1-D, 5/13, Nazimabad, Karachi |
| | 266 | - | 266 | 526 | 260 | - | Advertisement / bid | Mr.M.Rehan Qureshi, House No. A-219, Gulistan-e-Jauhar, Block 3, Karachi East, Karachi |
| Balance carried | 710 | 331 | 379 | 650 | 271 | - | Advertisement / bid | Mr.Shehzad Aziz (Employee) Street No.4, Dilzaak Road, Faisal Colony, Peshawar |

Balance carried forward

46,262 19,773 26,489 53,573 27,084

Cost /

Accumulated Net book Sale Gain / Realization Mode of **Particulars** revalued Description of asset sold depreciation value proceeds (loss) of surplus disposal of buyers amount -----(Rupees in '000)-----Balance brought 46,262 19,773 26,489 53,573 27,084 forward 970 307 663 864 201 Advertisement Mr. Waseem Raza / bid Ghouri (Employee) Nouse No. 62, Mir Fazal Town, Unit 9, Block B, Latifabad, Hyderabad 82 8 74 428 354 Advertisement Mr.Jawwad Ahmad, / bid House No. R-421, Buffer Zone, Sector 15-A-3, Karachi 413 406 762 356 Advertisement Mr.M.Javed Siddiqui, / bid House No. R-406, Sector 9, North Karachi, Karachi 413 406 868 462 Advertisement Ms.Mehbooba Begum. House No. 1-H-4/02 / bid Nazimabad 1, Karachi 251 4 247 510 263 Advertisement Mr.Khawaja Naseer / bid Ahmed (Employee) House No 12, Street No 36, Sector F-6/1, Islamabad 251 251 530 279 Advertisement Mr. Afaq Rasool Zaidi, House No. A-45, / bid Sector B-11, Gulshan Sir Syed, North Karachi, Karachi 251 247 450 203 Mr.M.Javed Siddiqui, Advertisement / bid House No. R-406, Sector 9, North Karachi, Karachi 805 671 134 731 597 Advertisement Mr.Ghulam Mahmood / bid (Employee) Flat No B-1, Jan Plaza, North Nazimabad, Block K, Karachi 40 301 400 Advertisement Mr.Raza Ur Rehman 341 99 / bid (Employee) House No B-8, KDA flat phase II, Shadmaan Town, Sector 14-B, Karachi 1,389 1,250 139 (139)Full and final Mr.Imran Asif settlement (Employee) House No A-466, Block 1, Gulshan-e-Iqbal,



51,428 22,071 29,357 59,116 29,759

Karachi

| Description of asset sold | Cost / revalued amount | Accumulated depreciation | Net book value (Rupees i | Sale proceeds n '000) | Gain / (loss) | Realization of surplus | Mode of disposal | | articulars buyers |
|--|------------------------------|--------------------------|--------------------------------|-----------------------------|------------------|------------------------------|---------------------------------|-------------------------------------|---------------------------|
| Office equipment | 79 | 15 | 64 | - | (64) | - | Full and final settlement | (Employe Flat No 12 Center, A | e) 6th Floor, 2, Rafiq |
| Sub-total | 79 | 15 | 64 | - | (64) | - | | | |
| Aggregate of assets | disposed | off having v | vritten do | wn value b | elow Rs. | 50,000 ea | ach | | |
| Office equipment | 329 | 275 | 54 | - | (54) | - | | | |
| Vehicles | 41,708 | 41,423 | 285 | 35,250 | 34,965 | _ | | | |
| Sub-total | 42,037 | 41,698 | 339 | 35,250 | 34,911 | - | | | |
| Total - 2014 | 93,544 | 63,784 | 29,760 | 94,366 | 64,606 | | | | |
| Total - 2013 | 22,855 | 21,337 | 1,518 | 13,045 | 11,527 | 216 | | | |
| | | | | | | | Note | 2014 (Rupees | 2013 s in '000) |
| 5.6 Net gain on or presented as | | of property | , plant a | nd equip | ment ha | s been | | | |
| Other operati equipment | ng incom | ie - gain on | disposa | l of prope | erty, plan | t and | 31 | 65,330 | 11,765 |
| Other operati and equipme | | ises - loss | on dispo | sal of pro | perty, pl | ant | 32 | (724) | (238) |
| and equipme | TIL | | | | | | - | 64,606 | 11,527 |
| 5.7 Movement in | capital w | ork in prog | gress | | | | | | |
| Balance at the beginning of the year add: Additions during the year - civil works less: Transfer to investment property less: Transfer to operating assets | | | | | 7.2 | 765 4,915 - (3,273) | 131,236 143,056 (273,527) | | |
| Balance at th | e end of | the year | | | | | = | 2,407 | 765 |

5.8 During the year ended June 30, 2013, leasehold land amounting to Rs. 1.916 billion had been transferred from property, plant and equipment to investment property (refer note 7.1)

| 6 | INTANGIBLE ASSETS | | | | |
|------------|---|--------------------|--------------------|------------------------------------|-----------------------------|
| | | Distribution | Brand name | Software | Total |
| | | rights | & logo | licenses n '000) | |
| | Year ended June 30, 2014 | | , , | , | 00.000 |
| | Opening net book value Additions | - | 37,916 - | 1,092 | 39,008 |
| | Amortization charge | - | (5,000) | (436) | (5,436) |
| | Closing net book value | | 32,916 | 656 | 33,572 |
| | As at June 30, 2014 | | | | |
| | Cost Accumulated amortization | 76,275 (76,275) | 74,703 (41,787) | 12,021 (11,365) | 162,999 (129,427) |
| | Net book value | | 32,916 | 656 | 33,572 |
| | Year ended June 30, 2013 | | | | |
| | Opening net book value | - | 42,916 | 114 | 43,030 |
| | Additions Amortization charge | - | (5,000) | 1,310 (332) | 1,310 (5,332) |
| | Closing net book value | | 37,916 | 1,092 | 39,008 |
| | As at June 30, 2013 | | | | |
| | Cost Accumulated amortization | 76,275 (76,275) | 74,703 (36,787) | 12,021 (10,929) | 162,999 (123,991) |
| | Net book value | | 37,916 | 1,092 | 39,008 |
| | Amortization rate | 10% | 10% | 33.33% and 20% | |
| 6.1 | Software licenses include various licenses and enter | rprise resourc | es planning so | ftware. | |
| | | | Note | 2014 | 2013 |
| | | | NOTE | (Rupees | |
| 7 | INVESTMENT PROPERTIES | | | | |
| | Leasehold land - at cost | | 7.1 | 1,915,871 | 1,915,871 |
| | Investment property under work in progress - at cos | st | 7.2 | <u>477,406</u> <u>2,393,277</u> | <u>273,527</u> 2,189,398 |
| - 4 | | | | 2,000,211 | 2,100,000 |
| 7.1 | Movement in leasehold land under investment prop | erty - at cost | | | |
| | Balance at the beginning of the year | | Г.О. | 1,915,871 | - |
| | add: Transfer from operating assets Balance at the end of the year | | 5.8 | 1,915,871 | 1,915,871 1,915,871 |
| 7.2 | Movement in investment property under work in pro | ogress - at cos | st | | |
| | Balance at the beginning of the year | | | 273,527 | _ |
| | add: Transfer from operating assets - capital work in | n progress | 5.7 | - | 273,527 |
| | add: Addition under work in progress Balance at the end of the year | | | <u>203,879</u> 477,406 | 273,527 |
| | | | | | |



7.3 Leasehold land classified under investment property had been valued under the market value basis by an independent valuer, M/s. Asif Associates (Private) Limited. Market value of the property based on the valuation as of August 28, 2013 was Rs. 1.904 billion.

| 8 | LONG-TERM INVESTMENTS - in related parties | Note | 2014 (Rupees | 2013 in '000) |
|---|--|-------------------|-------------------------------|---------------------|
| | Quoted subsidiary - at cost Unquoted subsidiaries - at cost Other investment - accounted for under equity method | 8.1 8.2 8.3 | 100,000 135,400 124,500 | 100,000 800 - |
| | | | 359,900 | 100,800 |

- 8.1 This represents 10,000,000 (2013: 10,000,000) fully paid ordinary shares of Rs. 10 each in IBL HealthCare Limited. The proportion of ownership interest of the Company is 50% (2013: 50%).
- 8.2 This represents:
 - 40,000 (2013: 40,000) fully paid ordinary shares of Rs. 10 each in wholly owned subsidiary named Searle Pharmaceuticals (Private) Limited, amounting to Rs. 0.4 million (2013: Rs. 0.4 million).
 - 12,500,000 (2013: 40,000) fully paid ordinary shares of Rs. 10 each in wholly owned subsidiary named Searle Laboratories (Private) Limited, amounting to Rs. 125 million (2013: Rs. 0.4 million).
 - 1,000,000 (2013: Nil) fully paid ordinary shares of Rs. 10 each in wholly owned subsidiary named Searle Biosciences (Private) Limited, amounting to Rs. 10 million (2013: Nil).
- 8.3 This represents 830,000 (2013: Nil) fully paid ordinary shares of Rs. 100 each in Nextar Pharma (Private) Limited (NPL), which represents 21.78% (2013: Nil) of the total share capital of NPL.

The Company had signed a memorandum of understanding (MoU) with NPL for acquisition of 1,040,000 shares at a price of Rs. 150 per share for a total consideration of Rs. 156 million. As at June 30, 2014, the Company has yet to receive 210,000 shares.

The shares of NPL are not listed on any stock exchange and hence published price quotes are not available. NPL has not commenced operations as of the reporting date. The financial reporting date of NPL is June 30. Total equity/net assets of NPL amounted to Rs. 306.242 million based on audited financial statements for the year ended June 30, 2014. The financial statements of NPL for the year ended June 30, 2014 are not yet available.

All transfers of funds to the Company, i.e. distribution of cash dividends, are subject to approval by means of a resolution passed by the shareholders of NPL. The Company has not received any cash dividend during the year (2013: Nil). Moreover, the Company has not incurred any contingent liability or other commitments relating to its investments in associates.

| 9 LONG-TERM LOANS | |
|--|-------------------------|
| | |
| Secured - considered good 9.1 3,028 less: Current portion shown under 'loans and advances' (refer note 13) (2,526) 502 | 1,847 (1,065) 782 |
| Considered doubtful - less: Accumulated impairment loss 9.3 - l | - |
| 502 | - 782 |

- 9.1 This represents interest-free loans for automobiles to employees other than executives, as defined in note 40. These are secured against provident fund balances of respective employees.
- 9.2 The maximum aggregate amount of these loans outstanding at any time during the year was Rs. 7.6 million (2013: Rs. 2.617 million). Such maximum amount is calculated by reference to the month-end balance.

| | | Note | 2014 (Rupees | 2013 in '000) |
|-----|--|------|-------------------|-----------------------|
| 9.3 | The movement of provision for doubtful loans is as follows: | | ` ' | , |
| | Balance at the beginning of the year Reversal of provision for doubtful loans Balance at the end of the year | 31 | - - - - | (1,174) 1,174 - |
| 10 | LONG-TERM DEPOSITS | | | |
| | Deposit against rent | | 1,598 | 1,598 |
| | Security deposits against lease less: Current maturity shown under 'trade deposits and short | | - | 5,795 |
| | term prepayments' (refer note 14) | | | (1,148) |
| | | | 1,598 | 4,647 6,245 |
| 11 | STOCK-IN-TRADE | | | |
| | Raw materials | | 292,963 | 213,141 |
| | Packing materials Work in process | 27 | 160,079 58,886 | 119,320 74,309 |
| | Finished goods | 27 | 203,089 | 108,384 |
| | Materials in transit | | 89,562 | 54,188 |
| | | | 804,579 | 569,342 |

| Note | 2014 | 2013 |
|------|-----------|---------|
| | (Rupees i | n '000) |

2014

2013

12 TRADE DEBTS

Considered good Export debtors, secured 37,925 61,592 Due from: 12.1, 12.2 & 1,252,643 1,071,559 - associated companies, unsecured 41.2 165,235 - others - unsecured 172,088 1,424,731 1,236,794 1,462,656 1,298,386 Considered doubtful - others 976 976 less: Provision for doubtful debts 12.3 (976)(976)1,702,218 1,450,142

- 12.1 The receivable is stated net of amounts payable aggregating Rs. 100.87 million (2013: Rs. 62.08 million) on account of expenses claimed by the associated company.
- 12.2 At year-end, no amount was due from directors, chief executive and executives of the Company in respect of trade debts. Moreover, trade debts from related parties other than directors, chief executive and executives of the Company are as follows:

| | (Rupees | s in '000) |
|--|----------------------------|---------------------|
| - IBL Operations (Private) Limited- United Brands Limited- Dunkin Donuts | 1,236,272 15,965 284 | 1,058,753 12,404 |
| - Habitt | 122 | 402 1,071,559 |

- 12.3 At year-end, trade debts aggregating Rs. 0.976 million (2013: Rs. 0.976 million) were deemed to have been impaired. These balances are outstanding for more than 3 years. There has been no movement in provision for doubtful debts during the year (2013: nil).
- 12.4 In addition, some of the unimpaired trade debts are past due as at the reporting date, no provision has been made in respect of such trade debts. The aging of trade debts 'past due' but not impaired of related parties is as follows:

Age analysis of 'past due' but not impaired trade debts due from related parties

| | 2014 (Rupees | 2013 in '000) |
|---|---------------------------------------|---|
| More than two months but less than four monthsMore than four months but less than one yearOne year or more but less than two yearsTwo years and more | 285,973 52 673 26 286,724 | 189,728 3,611 2,143 - 195,482 |

12.5 Competition Commission of Pakistan (CCP) through its order dated September 13, 2007 instructed the Company to reduce terms of trade credit with IBL Operations (Private) Limited, an associated concern, re-negotiate the offered rate of commission and conduct audit of the transactions. The Company filed a counter case in Honourable High Court of Sindh to revert the order. The Company, based on the opinion of its legal advisor, believes that it has a strong case and the matter would be decided in the favour of the Company.

| 4.0 | | Note | 2014 (Rupees | 2013 in '000) |
|-----|---------------------------------------|------|-----------------|------------------|
| 13 | LOANS AND ADVANCES | | | |
| | Considered good: | | | |
| | Advances to: | | | |
| | - employees | 13.1 | 41,692 | 22,962 |
| | - suppliers | | 100,619 | 51,504 |
| | | | 142,311 | 74,466 |
| | Current portion of long-term loans | 9 | 2,526 | 1,065 |
| | Considered doubtful: | 13.2 | 51 | 51 |
| | less: Provision for doubtful advances | | (51) | (51) |
| | | | - | - |
| | | | 144,837 | 75,531 |

13.1 These include advance against salary for house rent to employees. These are interest free and repayable on monthly basis. Moreover, this includes advances for business purposes. The reconciliation of amounts due from executives and non-executives of the Company is given as follows:

| | | 2014 | | | 2013 | |
|--------------------|------------|--------------------|-----------|------------|--------------------|-----------|
| | Executives | Non- executives | Total | Executives | Non- executives | Total |
| | | | (Rupees | s in '000) | | |
| Opening balance | 6,808 | 16,154 | 22,962 | 12,335 | 6,611 | 18,946 |
| add: Disbursements | 47,284 | 89,525 | 136,809 | 49,477 | 61,963 | 111,440 |
| less: Repayments | (36,009) | (82,070) | (118,079) | (55,004) | (52,420) | (107,424) |
| Closing balance | 18,083 | 23,609 | 41,692 | 6,808 | 16,154 | 22,962 |

- 13.2 At year-end, loans and advance aggregating Rs. 0.051 million (2013: Rs. 0.051 million) were deemed to have been impaired. These balances are outstanding for more than 3 years. None of the amount due from related parties was 'past due' or impaired. There has been no movement in provision for doubtful advances during the year (2013: nil).
- 13.3 The maximum aggregate amount of these loans outstanding at any time during the year was Rs. 68.791 million (2013: Rs. 37.361 million). Such maximum amount is calculated by reference to the month-end balance.

П

| | | Note | 2014 (Rupees | 2013 in '000) |
|------|---|-------------|----------------------------|---|
| 14 | TRADE DEPOSITS AND SHORT-TERM PREPAYMENTS | | | |
| | Deposits - Trade deposits less: Provision for doubtful deposits | 14.1 | 40,564 (2,640) | 24,716 (2,640) |
| | - Current portion of security deposit against lease | 10 | 37,924 | 22,076 |
| | Prepayments | | 37,924 48,366 86,290 | 23,224 40,217 63,441 |
| 14.1 | At year-end, trade deposits amounted to Rs. 13.37 million (2013 not impaired. These balances are outstanding for more than one provision for doubtful deposits during the year (2013: nil). | | | |
| | provision for doubtful deposits during the year (2010, fill). | Note | 2014 (Rupees | 2013 in (000) |
| 15 | OTHER RECEIVABLES | | (Flapood | 111 000) |
| | Receivables from related parties | | | |
| | Due from subsidiary companies: - IBL HealthCare Limited against staff salaries and benefits - Searle Laboratories (Private) Limited against expenses - Searle Pharmaceuticals (Private) Limited: - against staff salaries and benefits - rental income against use of operating assets | | - 66 77 3,000 | 8,030 - 77 - |
| | - against dividend income Due from associated companies: - IBL Operations (Private) Limited against: | 45.4 | 150,000 | - |
| | mark-up on over due balance royalties and price adjustments staff salaries and benefits International Franchises Limited against staff salaries and benefits | 15.1 | 41,292 - - 681 | 93,823 12,478 1,189 1,231 264 |
| | - United Distributors Pakistan Limited against staff salaries and benefits | 15.2 & 41.2 | 41,973 | 108,985 |
| | Surplus arising under retirement benefit fund | 36.1 | 7,500 | 9,698 |
| | Advance against issue of shares | 15.3 | 500 | - |
| | Receivables from other than related parties | | | |
| | Others, considered good | 15.4 | 5,912 209,028 | 20,745 |

15.1 The receivable represents mark-up charged on cash collected at the rate of 6-months KIBOR plus 3% per annum as late payment liquidated damages with an exception of transaction delay. On January 15, 2011 the Company has amended the distribution agreement, accordingly no mark-up has been charged since then.

- 15.2 At year-end, an amount of Rs. 41.29 million (2013: 94.07 million) is due from associated company which is past due but not impaired. These balances are outstanding for more than one year.
- 15.3 This represents advance amounting to Rs. 0.5 million paid to Nextar Pharma (Private) Limited for issue of shares.
- 15.4 The Company has received during the year, an amount of Rs. 15 million receivable from Sanofi-Aventis Pakistan Limited (Sanofi Aventis), as consideration for early termination, during previous year, of license agreement for manufacturing, selling, and marketing of Sanofi Aventis's pharmaceutical products.

| | | Note | 2014 (Rupees | 2013 in '000) |
|----|---|--------------|-----------------------|-----------------------|
| 16 | CASH AND BANK BALANCES | | | |
| | Cash in hand | | 1,342 | 840 |
| | Cash with banks in: - savings accounts - current accounts | 16.2 16.1 | 9 19,270 20,621 | 8 11,890 12,738 |

- 16.1 This include Rs. 8.19 million (2013: Rs. 6.24 million) placed in special bank accounts for dividend purposes.
- 16.2 These balances carry mark-up at a rate of 6.5% (2013: 6%).

17 ISSUED, SUBSCRIBED AND PAID-UP SHARE CAPITAL

| | 2014 (Number | 2013 of shares) | 2014 (Rupees | 2013 in '000) |
|---|---|---|---|---|
| Ordinary shares of Rs. 10 each: | | | | |
| fully paid in cash issued for consideration other than cash issued as fully paid bonus shares | 3,969,000 24,000 57,321,818 61,314,818 | 3,969,000 24,000 43,172,245 47,165,245 | 39,690 240 573,218 613,148 2014 (Number of | 39,690 240 431,722 471,652 2013 of shares) |

17.1 Movement in number of shares

| Number of shares at beginning of the year | 47,165,245 | 33,689,461 |
|---|------------|------------|
| Bonus shares issued during the year | 14,149,573 | 13,475,784 |
| Number of shares at end of the year | 61,314,818 | 47,165,245 |

17.2 Capital management policies and procedures

The Group's objective when managing above capital are:

- to safe guard its ability to continue as a going concern so that it can continue to provide returns to share holders and benefit other stakeholders; and



- to maintain a strong capital base to support the sustained development of its business.

The Company manages its capital structure by monitoring return on net assets and maintaining optional capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, issue new shares and other means commensurate to the circumstances.

18 SURPLUS ON REVALUATION OF FIXED ASSETS - net of deferred tax

The Company had revalued its operating assets classified under lease hold land, building on lease hold land, plant and machinery, vehicles and air-conditioning as at March 31, 2010. The valuation was performed by an independent valuer, M/s. Asif Associates (Private) Limited. The surplus arising as a result of accounting under revaluation model based on that valuation was not material, therefore, no effect of revaluation adjustment had been taken in the financial statements for the year ended June 30, 2010. These assets were earlier carried at such revalued amounts as determined by an independent valuer, M/s. Igbal A. Nanjee as at June 30, 2004.

The surplus would be realized on disposal of revalued assets and charge of incremental depreciation.

| | | Note | 2014 (Rupees | (Re-stated) 2013 in '000) |
|------|--|--------------|-----------------|---------------------------------|
| | Surplus on revaluation of property, plant and equipment (the surplus) less: Impact of deferred tax liability on the surplus | 18.1 18.2 | 168,163 | 193,705 (8,685) |
| | Surplus on revaluation of fixed assets - net of deferred tax | | 168,163 | 185,020 |
| | | | 2014 (Rupees | 2013 in '000) |
| 18.1 | Surplus on revaluation of property, plant and equipment (the surplus) | | | |
| | Surplus on revaluation of property, plant and equipment at the beginning of the year Transferred / realization of the surplus to accumulated profit - net of deferred tax: | | 193,705 | 219,588 |
| | - relating to incremental depreciation - relating to surplus on revaluation of fixed assets | | (16,857) | (16,684) |
| | disposed off during the year | | | (140) |
| | Adjustment for deferred tax liability in respect of | | 176,848 | 202,764 |
| | transfers / realizations made | | (8,685) | (9,059) |
| | Surplus on revaluation of property, plant and equipment at the end of the year | | 168,163 | 193,705 |

2014 2013 (Rupees in '000)

18.2 Impact of deferred tax liability on the surplus

Deferred tax liability at 34% (2013: 35%) on the surplus at the beginning of the year
Adjustment for deferred tax liability in respect of transfers/
realizations made

(8,685) (17,999)

8,685 9,059

Adjustment for change in applicable tax rate to 34%

Deferred tax liability at 33% (2013: 34%) on the surplus at the end of the year

(8,685) (17,999)

- (8,940)
- 255

18.3 The Company has restated the amounts of surplus on revaluation of property, plant and equipment and related deferred tax as a result of a reconciliation between the carrying amounts of assets under the revaluation model with the amount of surplus on revaluation of property, plant and equipment. The impacts of restatement are limited to the unappropriated profit, surplus on revaluation of fixed assets, and deferred tax liability and income/expense in the previous years. The effect of restatement on the amounts presented in the previous years is as under:

| | | | June 30, 2013 | | June 30, 2012 | | |
|----|--|----------|----------------|--------|-----------------|----------------------|----------------------|
| | | Before | After | Change | Before | After | Change |
| | | (F | Rupees in '000 |) | (R | Rupees in '000) | |
| | Surplus on revaluation - gross | 151,601 | 193,705 | 42,104 | 177,692 | 219,588 | 41,896 |
| | Deferred tax on the surplus | (40,443) | (40,982) | 539 | (52,000) | (53,690) | 1,690 |
| | Income tax expense, including effect of change in tax rate | 228,908 | 229,702 | 794 | 179,586 Note | 177,896 2014 | (1,690) |
| | | | | | NOTE | (Rupees | |
| 19 | LONG TERM FINANCES - 9 | secured | | | | | |
| | Syndicated finance - from banking companies Less: Current portion of long term finances shown under | | | nder | 21.1 | 825,000 | 966,667 |
| | current liabilities | J | | | | (150,000) 675,000 | (108,333) 858,334 |

- 19.1 The Company has arranged syndicate term finance facilities of Rs. 900 million (2013: Rs. 900 million) for a tenure of five years from Standard Chartered Bank (Pakistan) Limited (lead bank), Habib Bank Limited and The Bank of Punjab. The facilities are repayable by December 2016. Further, the Company had arranged long term finance of facilities Rs. 100 million for a tenure of three years from Standard Chartered Bank (Pakistan) Limited, which has been repaid during the year.
- 19.2 The mark-up on above facilities is six months KIBOR plus 2.5% per annum, payable semi-annually in arrears. The facility is secured by:
 - 1st pari passu mortgage over all present and future immovable assets of the Company with a 25% security margin.



SEARLE

- 1st pari passu charge with 25% security margin over land (and other immovable assets) located at Plot No. 24A/1 & 2A, Delhi Mercantile Muslim Co-operative Housing Society, Block 7 & 8, Main Shahrah-e-Faisal, Karachi.

20 LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASES

The Company had entered into arrangements with various leasing companies for lease of plant and machinery and motor vehicles. Lease rentals include financial charges ranging from 11.38% to 14.4% (2013: 11.38% to 14.4%) per annum which have been used as discount factor and were payable in monthly rentals. The Company has option to purchase the assets upon completion of lease period. During the year, the Company has pre-maturely paid all of its finance lease obligations.

The amount, at year-end, of the future lease rentals and the periods in which these payments will become due are:

| | | | 2014 | | | 2013 | |
|------|--|------------------------------|---|---|------------------------------|---|---|
| | | Minimum lease payments | Financial charges allocated to future periods | Present value of minimum lease payments | Minimum lease payments | Financial charges allocated to future periods | Present value of minimum lease payments |
| | | | | (Rupee | s in '000) | | |
| | Up to one year Later than one year and | - | - | - | 1,334 | 138 | 1,196 |
| | not later than five years | | | | 1,102 | 16 | 1,086 |
| | | - | | | 2,436 | 154 | 2,282 |
| | | | | | Note | 2014 (Rupees | (Re-stated) 2013 s in '000) |
| 21 | DEFERRED LIABILITIES | | | | | | |
| | Deferred taxation Staff retirement gratuity - u | unfunded | | | 21.1 36.2 | 42,379 33,503 75,882 | 40,982 27,821 68,803 |
| 21.1 | The net balance of deferre | d taxation is | in respect of | followina tem | nporary differer | nces: | |
| | Credit balance arising on a Property, plant and a Surplus on revaluation | account of: equipment | · | | 18.2 | 44,773 | 35,262 8,685 43,947 |
| | Debit balance arising on a Finance lease arrang Intangible assets | gements | | d alalata anad | | (1,264) | (191) (1,605) |
| | Provisions for staff re doubtful refunds | eurernem gra | iuity, doubtil | ui dedis and | | (1,130) | (1,169) |
| | | | | | 04.0 | (2,394) | (2,965) |
| | | | | | 21.2 | 42,379 | 40,982 |

Provision for deferred taxation has been calculated only to the extent of those temporary differences except for those pertaining to surplus on revaluation of property, plant and equipment, that do not relate to the income falling under Final Tax Regime of the Income Tax Ordinance, 2001.

| | | Note | 2014 (Rupees | (Re-stated) 2013 in '000) |
|------|--|------|-----------------|---------------------------------|
| 21.2 | Balance at beginning of the year Adjusted against deferred tax liability on the surplus Raised/(reversed) during the year - through profit | 18.2 | 40,982 | 52,000 (255) |
| | and loss account | 34 | 1,397 | (10,763) |
| | Balance at end of the year | 21.1 | 42,379 | 40,982 |
| 22 | SHORT-TERM FINANCES - secured | | | |
| | Running finances under mark-up arrangements | 22.1 | 795,882 | 319,935 |

22.1 The Company has arranged syndicated running finances under mark-up arrangements of Rs. 1,095 million (2013: Rs. 945 million). The mark-up on running finances ranges between 10.53% to 12.39% (2013: 10.78% to 14.22%) per annum.

The running finances under mark-up arrangements are secured jointly by registered mortgage of Rs. 172.5 million (2013: Rs. 172.5 million) of immovable property together with joint pari passu charge on all current assets of the Company to the extent of Rs. 1,389 million (2013: Rs. 1,389 million). These short term facilities were arranged through Standard Chartered Bank (Pakistan) Limited from various banks. The securities are held jointly against the short term and long term finances (refer note 19).

| | | Note | 2014 (Rupees | 2013 in '000) |
|---|---|------|--|--|
| 23 TRADE AND OTHE | ER PAYABLES | | | |
| Creditors Bills payable in fore Accrued liabilities Advance from cus' Unclaimed dividen Workers' Profits Pa Workers' Welfare F Sales tax and excisother liabilities | comers d articipation Fund Fund | 23.1 | 521,551 102,009 432,511 72,361 10,902 52,908 21,892 3,284 9,041 1,226,459 | 392,867 259,441 268,593 6,344 8,952 41,707 19,551 6,431 6,897 1,010,783 |
| 23.1 Worker's Profits Pa | articipation Fund | | | |
| Balance at beginni Contribution for the | | 32 | 41,707 51,976 93,683 | 31,535 40,776 72,311 |
| Interest on funds u (2013: 37.5%) | tilized in the Company's business at 12.65% | 33 | 3,816 97,499 | 4,247 76,558 |
| less: Payments ma Balance at end of | | | (44,591) 52,908 | (34,851) 41,707 |
| 24 ACCRUED MARK- | UP | | | |
| Accrued mark-up of long term finance lease ob a short-term finance | es - secured igation - secured | | 9,019 - 26,933 35,952 | 9,598 4 11,926 21,528 |



25 CONTINGENCIES AND COMMITMENTS

Contingencies

- 25.1 The facility for opening letters of credit (LCs) acceptances and guarantees as at June 30, 2014 amounted to Rs. 715 million (2013: Rs. 655 million) of which the amount remaining unutilized as at that date was Rs. 329 million (2013: Rs. 237 million).
- 25.2 During the year, the Sindh Revenue Board (SRB) has imposed sales tax on toll manufacturing at the rate of 16% of sales value. The Company has contested the imposition and the Management and the tax advisor are confident that good grounds exist to contest the case. They believe that eventual outcome will come in favour of the Company. Hence no provision has been made in these financial statements. The case is pending for hearing before the Honourable High Court of Sindh.

Commitments

25.3 Future rentals payable against operating lease arrangements

During the year ended June 30, 2010, the Company obtained factory building at Karachi on rent for a period of 5 years.

(Re-stated) 2014 2013 (Rupees in '000)

The details of future rentals over the lease period are as follows:

Not later than one year 1,386 2,705
Later than one year and not later than five years - 1,386 1,386 4,091

The figure for the year ended June 30, 2014 have been restated as the Company has transferred the leased plants located at Karachi and Lahore to its subsidiaries.

2014 2013 (Rupees in '000)

26 NET SALES

| Sales | | |
|---------------------------|-----------|-----------|
| Local | 5,838,713 | 4,989,482 |
| Export | 366,200 | 240,716 |
| | 6,204,913 | 5,230,198 |
| | | |
| Sales returns & discounts | (324,469) | (225,891) |
| Sales tax & excise duty | (118,320) | (91,653) |
| | (442,789) | (317,544) |
| | 5,762,124 | 4,912,654 |
| | | |
| Add: Toll manufacturing | 311,322 | 237,838 |
| Less: Sales tax | (1,623) | (694) |
| | 309,699 | 237,144 |
| | 6,071,823 | 5,149,798 |

(Re-stated) 2014 2013 (Rupees in '000)

27 COST OF SALES

| Material consumed | | |
|---|------------------|------------------|
| Raw and packing material consumed | 2,096,991 | 1,852,835 |
| Processing charges paid to third parties | 669,654 | 261,004 |
| 5 . | 2,766,645 | 2,113,839 |
| Factory expenses | 070.010 | 000 100 |
| Salaries wages and benefits (refer note 27.1) Provision for staff gratuity (unfunded) | 278,913 2,572 | 238,128 2,404 |
| Gratuity fund contribution | 2,572 | 1,013 |
| Provident fund contribution | 6,152 | 5,577 |
| Carriage and duties | 9,912 | 4,609 |
| Fuel, water and power | 74,897 | 55,129 |
| Rent and taxes | 5,115 | 10,079 |
| Communication | 1,005 | 976 |
| Stationery and supplies | 2,712 | 1,631 |
| Travelling | 8,858 | 11,669 |
| Advertisement | 787 | 409 |
| Entertainment | 129 | 35 |
| Repairs and maintenance | 82,864 | 51,921 |
| Medical expenses | 3,298 | 3,100 |
| Personal training and selection | 238 | 135 |
| Vehicle expenses | 6,766 | 6,264 |
| Subscription | 55 | 53 |
| Legal and professional charges | 9,006 | 5,493 |
| Depreciation (refer note 5.4) | 68,572 | 67,737 |
| Insurance Corporate per ince charged by acceptated company (refer note 41.2) | 2,551 | 2,608 |
| Corporate services charged by associated company (refer note 41.2) Sundries | 1,440 17,852 | 1,439 13,457 |
| Sundies | 583,694 | 483,866 |
| | 3,350,339 | 2,597,705 |
| Work in process as at beginning of the year (refer note 11) | 74,309 | 47,724 |
| | 3,424,648 | 2,645,429 |
| Work in process as at end of the year (refer note 11) | (58,886) | (74,309) |
| Cost of good manufactured | 3,365,762 | 2,571,120 |
| Finished goods as at the beginning of the year (refer note 11) | 108,384 | 103,264 |
| Finished goods purchased | 408,352 | 284,988 |
| | 516,736 | 388,252 |
| Cost of samples manufactured | (84,767) | (44,389) |
| Finished goods as at the end of the year (refer note 11) | (203,089) | (108,384) |
| | (=30,000) | (.55,551) |
| Cost of sales | 3,594,642 | 2,806,599 |
| | | |

27.1 Salaries, wages and benefits include Rs. 70.02 million (2013: Rs. 56.38 million) in respect of contractual labour provided by Paksons (Private) Limited.



| | | 2014 (Rupees | (Re-stated) 2013 in '000) |
|----|--|-----------------|---------------------------------|
| 28 | SELLING AND DISTRIBUTION EXPENSES | | |
| | Salaries wages and benefits | 473,938 | 362,201 |
| | Provision for staff gratuity (unfunded) | 1,465 | 1,369 |
| | Gratuity fund contribution | - | 9,462 |
| | Provident fund contribution | 13,755 | 11,357 |
| | Services charges | 32,104 | 17,218 |
| | Carriage and duties | 95,372 | 77,204 |
| | Water and power | 3,061 | 1,084 |
| | Rent and taxes | 14,073 | 11,593 |
| | Communication | 17,988 | 13,950 |
| | Stationery and supplies | 7,715 | 6,319 |
| | Travelling | 211,169 | 187,314 |
| | Advertising and promotion | 326,154 | 199,491 |
| | Samples | 82,616 | 69,033 |
| | Bonus to salesmen | 78,531 | 63,018 |
| | Entertainment | 1,266 | 797 |
| | Repairs and maintenance | 2,451 | 15,414 |
| | Medical expenses | 6,766 | 4,801 |
| | Personal training and selection | 6,124 | 16,311 |
| | Vehicle expenses | 85,811 | 69,925 |
| | Insurance | 5,367 | 5,242 |
| | Depreciation (refer note 5.4) | 7,105 | 8,860 |
| | Subscription | 14,226 | 13,011 |
| | Donation (refer note 28.1) | 4,666 | - |
| | Replacement products | 53,495 | 12,434 |
| | Royalty | 3,919 | 4,104 |
| | Corporate services charged by associated company (refer note 41.2) | 3,600 | 3,600 |
| | Legal and professional charges | 23,788 | 8,694 |
| | Sundries | 486 | 115 |
| | | 1,577,011 | 1,193,921 |

^{28.1} Directors of the Company have no interest in the donee institution.

| | 2014 | (Re-stated) 2013 |
|--|--------------|---------------------|
| ADMINISTRATIVE EXPENSES | (Rupees | in '000) |
| | | |
| Salaries wages and benefits | 78,813 | 61,532 |
| Provision for staff gratuity (unfunded) | 429 | 401 |
| Gratuity fund contribution | - | 1,201 |
| Provident fund contribution | 2,634 | 2,333 |
| Carriage and duties | 369 | 247 |
| Water and power | 1,125 | 285 |
| Rent and taxes | 5,004 | 4,073 |
| Communication | 4,343 | 4,020 |
| Stationery and supplies | 4,213 | 3,704 |
| Travelling | 1,947 | 5,768 |
| Advertisement | 84 | 572 |
| Entertainment | 85 | 98 |
| Repairs and maintenance | 16,010 | 14,872 |
| Medical expenses | 5,842 | 4,147 |
| Personal training and selection | 1,121 | 134 |
| Vehicle expenses | 4,177 | 3,810 |
| Insurance | 2,588 | 2,611 |
| Depreciation (refer note 5.4) | 4,625 | 5,255 |
| Amortization (refer note 6) | 5,436 | 5,332 |
| Subscription | 2 | 40 |
| Donation (refer note 29.1) | 29,321 | 1,500 |
| Corporate services charged by associated company (refer note 41.2) | 2,160 | 2,160 |
| Legal and professional charges | 31,269 | 11,822 |
| Sundries | 1,157 | 986 |
| | 202,754 | 136,903 |
| | | |

29.1 Directors of the Company have no interest in the donee institution except as stated in note 41.

30 OPERATING PROFIT

| Net sales | 6,071,823 | 5,149,798 |
|-----------------------------------|-------------|-------------|
| Cost of sales | (3,594,642) | (2,806,599) |
| Selling and distribution expenses | (1,577,011) | (1,193,921) |
| Administrative expenses | (202,754) | (136,903) |
| | (5,374,407) | (4,137,423) |
| Operating profit | 697,416 | 1,012,375 |



29

| | | Note | 2014 (Rupees ir | 2013 1 '000) |
|------|---|---------------------|--|---|
| 31 | OTHER INCOME | | | |
| | Income from financial assets | | | |
| | Exchange gain | | 26,281 | 4,800 |
| | Income from financial assets - related parties | | | |
| | Dividend income from IBL HealthCare Limited (subsidiary company Dividend income from Searle Pharmaceuticals (Private) Limited (subsidiary company) | y) | 15,000 475,000 490,000 | 25,000 - 25,000 |
| | Income from non-financial assets | | | |
| | Gain on disposal of property, plant and equipment Reversal of provision for doubtful loans Others | 5.6 9.3 | 65,330 - 5,689 71,019 | 11,765 1,174 5,616 18,555 |
| | Income from non-financial assets - related parties | | | |
| | Rental income against use of operating assets by related parties: - Searle Pharmaceuticals (Private) Limited (subsidiary company) - International Franchises (Private) Limited (associated company) | | 3,000 2,749 5,749 593,049 | 2,619 2,619 50,974 |
| 32 | OTHER EXPENSES | | | |
| | Contribution to: - Workers' profits participation fund - Workers' welfare fund - Central research fund Auditors' remuneration Loss on disposal of property, plant and equipment Exchange loss | 23.1 32.1 5.6 | 51,976 19,751 9,678 2,607 724 34,207 118,943 | 40,776 14,150 7,606 1,723 238 15,831 80,324 |
| 32.1 | Auditors' remuneration | | | |
| | Audit fee - Annual audit - Half year audit - Half yearly review Fee in respect of special reports and certifications Out of pocket expenses | | 1,300 550 250 343 164 2,607 | 1,125 250 225 123 1,723 |

| 33 | FINANCE COST | Note | 2014 (Rupees | 2013 in '000) |
|----|---|------------------------|--|--|
| | Arrangement fee for financing facilities Bank charges Interest on gratuity fund Interest on workers' profits participation fund Lease finance charges Mark-up on long term and running finances | 23.1 - - Note | 5,227 - 3,816 102 204,257 213,402 | 7,250 3,351 2,982 4,247 551 211,668 230,049 (Re-stated) 2013 |
| 34 | INCOME TAX EXPENSE | | (Rupees | in '000) |
| | Current - For the year - For prior years | - | 147,517 55,981 203,498 | 240,465 - 240,465 |
| | Deferred | 21.2 | 1,397 204,895 | (10,763) 229,702 |

34.1 Charge for the year

Provisions for current taxation and deferred taxation have been made after considering the implications of section 169 of the Income Tax Ordinance, 2001. Income not covered under final tax regime is provided at the normal basis using the applicable rate of 34% for the tax year 2014 (2013: 35% for the tax year 2013).

34.2 Reconciliation of tax expense

| Profit before income tax | 958,120 | 752,976 |
|--|-----------|----------|
| Enacted tax rate | 34%_ | 35% |
| Tax on accounting profit at applicable tax rate Tax effect of: | 325,761 | 263,542 |
| - difference in method of lease accounting | 654 | 3,308 |
| - permanent differences | (165,453) | (43,614) |
| - temporary differences | (8,448) | 13,406 |
| - applicability of lower tax rate on certain income | (3,600) | (6,940) |
| - demand provided and raised during the year | 55,981 | - |
| Tax expense charged on income | 204,895 | 229,702 |



34.3 Current status of tax assessments

Assessments of the Company for the assessment years 2002-2003, tax years 2004, 2005, 2008, and 2012 are pending before various appellate forums in respect of issues related to certain disallowances.

During the year, an assessment order for the tax year 2012, dated March 10, 2014 under section 122(5A) of Income Tax Ordinance 2001 was passed by ACIR against the Company, thereby raising a tax demand of Rs. 369.807 million in respect of certain disallowances. The Company has filed an appeal against the aforementioned order. However, no hearing has been fixed and no set aside order has been received by the Company till year-end.

During the year assessment order for the tax year 2008, dated October 31, 2013 under section 122(5A) of Income Tax Ordinance 2001 was passed by ACIR against the Company, therby raising a tax demand amounting to Rs. 128.832 million against the Company in respect of certain disallowances. An appeal was filed by the Company against the aforementioned order, however, no hearing has been fixed and no set aside order has been received by the Company till year-end.

| | | 2014 | (Re-stated) 2013 |
|------|---|---------|---------------------|
| 35 | EARNINGS PER SHARE - Basic and Diluted | | |
| 35.1 | Basic earnings per share | | |
| | Profit for the year (Rupees in thousands) (2013: Restated) | 753,225 | 523,274 |
| | Weighted average number of shares in thousands (2013: Restated) | 61,315 | 61,315 |

35.2 Diluted earning per share

Earnings per share (Rupees) (2013: Restated)

There is no dilution effect on the basic earning per share of the Company as the Company has no convertible dilutive potential ordinary shares outstanding on June 30, 2014.

36 EMPLOYEE BENEFITS

a) Defined benefit plans

36.1 Gratuity scheme - funded

36.1.1 General description

The Company provided post employment benefits, through a funded gratuity scheme, to all permanent employees who completed qualifying period of ten years of service with the Company. Under the scheme, such eligible employees were entitled to one last drawn monthly basic salary for each completed year of service. The Company discontinued the scheme with effect from December 31, 2012.

The liability recognized as at June 30, 2013 was based on the terminal value i.e. the benefits to be paid to the permanent employees who completed qualifying period under the scheme. The liability recognized as at June 30, 2014 is the unpaid amount based on the terminal value as determined June 30, 2013.

12.28

8.53

| | | Note | 2014 (Rupees | 2013 in '000) |
|--------|---|------------------|---|---|
| 36.1.2 | Reconciliation of amounts recognized in respect of provision for gratuity scheme | | | |
| | Terminal value of defined benefit obligation Fair value of plan assets Surplus arising under retirement benefit fund | 36.1.4 36.1.5 | 7,500 7,500 | (139,022) 148,720 9,698 |
| 36.1.3 | Movement in the surplus recognized in the balance she | eet | | |
| | Surplus/(deficit) at the beginning of the year Terminal benefits reversed -net Contribution (received back)/made during the year - ne Surplus at the end of the year | et | 9,698 - (2,198) - 7,500 | (10,670) 11,819 8,549 9,698 |
| 36.1.4 | Terminal value of defined benefit obligation | | | |
| | Terminal value of defined benefit obligation at the beginning of the year Terminal benefits cost recognized Benefits paid Terminal value of defined benefit obligation at the end of the year | | (139,022) - 139,022 | (147,358) (9,934) 18,270 (139,022) |
| 36.1.5 | Fair value of plan assets | | | |
| | Fair value of plan assets at the beginning of the year Return on plan assets Contributions made during the year Benefits paid Amount received by the Company from and on behalf of the Fund | | 148,720 - - (139,022) (2,198) | 136,688 21,753 8,549 (18,270) |
| | Fair value of plan assets at the end of the year | | 7,500 | 148,720 |

36.2 Gratuity scheme - unfunded

36.2.1 General description

The scheme provides for post employee benefits for all unionized employees who complete qualifying period of five years of service with the Company and are entitled to one months' last drawn basic salary for each completed year of such service.

Annual provision is based on actuarial valuation. The valuation was carried out as at June 30, 2014 by M/s. Sidat Hyder Morshed Associates (Private) Limited, independent actuaries, using the projected unit credit method.



| 36.2.2 | Principal actuarial assumptions | 2014 | 2013 | 2012 | |
|--------|---|--------------------|------------------------|--------------------|--|
| | | (perd | (percentage per annum) | | |
| | Following principal actuarial assumptions were used for the valuation: | | | | |
| | Estimated rate of increase in salary of the employees | 12 | 12.5 | 12.5 | |
| | - Discount rate | 12 | 12.5 | 12.5 | |
| 0000 | | | (Re-stated) | (Re-stated) | |
| 36.2.3 | Movement in the present value of defined benefit obligation (DBO) | 2014 | 2013 | 2012 | |
| | osiigaaan (555) | (| Rupees in '000 |)) | |
| | Present value of DBO at the beginning of the year | (27,821) | (24,829) | (22,639) | |
| | Current service cost Interest cost | (1,236) (3,230) | (1,118) (3,056) | (1,086) (3,092) | |
| | | (4,466) | (4,174) | (4,178) | |
| | Benefits paid Actuarial loss/(gain) on obligation Present value of DBO at the end of the year (refer note 36.2.4) | 1,809 (3,025) | 762 420 | 1,111 877 | |
| | | (33,503) | (27,821) | (24,829) | |
| 0004 | , | (00,000) | (27,021) | (27,020) | |
| 36.2.4 | Movement in the deficit recognized in the balance sheet | | | | |
| | Deficit at the beginning of the year | (27,821) | (24,829) | (22,639) | |
| | Expense recognized in profit & loss account (refer note 36.2.5) | | | | |
| | - current service cost | (1,236) | (1,118) | (1,086) | |
| | - net interest | (3,230) | (3,056) (4,174) | (3,092) (4,178) | |
| | Remeasurement - recognized in other comprehensive income: | , , | , | , , | |
| | Actuarial (loss)/gain arising due to change in: - demographic assumptions - (unfavourable)/ favourable | (717) | _ | - | |
| | financial assumptions - (unfavourable)/favourable experience adjustment - (losses)/gains | (2,308) | 420 | 877 | |
| | experience adjustinent - (105565)/ gains | (3,025) | 420 | 877 | |
| | Payment made on behalf of fund | 1,809 | 762 | 111 | |
| | Deficit at the end of the year (refer note 36.2.3) | (33,503) | (27,821) | (24,829) | |

| | | Note | 2014 (Rupees | (Re-stated) 2013 in '000) |
|--------|---|----------------|--------------------------------|---------------------------------|
| 36.2.5 | Amount recognized as expense | | | |
| | Cost of sales Selling and distribution expenses Administrative expenses | 27 28 29 | 2,572 1,465 429 4,466 | 2,404 1,369 401 4,174 |

36.3 Effect of the change in accounting policy

| | June 30, 2013 | | June 30, 2012 | | | |
|--|---------------|------------------|---------------|------------------|-----------|---------|
| | Before | After | Change | Before | After | Change |
| | (| (Rupees in '000) | | (Rupees in '000) | | |
| Deferred liability - employee benefits | 29,420 | 27,821 | (1,599) | 26,008 | 24,829 | (1,179) |
| Unappropriated profit | 1,759,939 | 1,761,538 | 1,599 | 1,386,390 | 1,387,569 | 1,179 |

The retrospective restatements has no effect on the amounts reported in the profit and loss accounts of the prior years. Consequently the previously reported EPS remains un-effected. Moreover, the retrospective restatements has no effect on the amounts reported in the statement of cash flows.

b) Defined contribution plan

2014

2013

10,454

39.748

36.4 Employees Provident Fund (the Fund)

Investment in mutual fund

Shares of associated company

36.4.1 Fund position *

| Size of the fund - Rupees in '000 | 251.971 | 168.028 |
|--|---------|---------|
| Cost of investments made - Rupees in '000 | 246.348 | 159.878 |
| Fair value of investments - Rupees in '000 | 246,348 | 159,878 |
| Percentage of investments to total assets | 98% | 95% |
| Number of members | - | - |

| | _ | 2014 (Percer | 2013 itage) | 2014 (Rupees i | 2013 n '000) |
|--------|---|-------------------------|-------------------------|-------------------------------------|-------------------------------------|
| 36.4.2 | Composition of the Fund * | | | | |
| | Term finance certificates Deposits with banks Pakistan Investments Bonds (PIBs) NIT units | 11% 4% 10% 24% | 19% 5% 23% 23% | 28,041 9,000 26,000 59,585 | 31,500 9,000 39,000 38,326 |

^{*} These figures have been taken from unaudited financial statements of the Fund for the year ended June 30, 2014.

5%

46%

6%

24%



12,345

117.000

| | | Note | 2014 (Rupees | (Re-stated) 2013 in '000) |
|------|--|-----------------------|--|---|
| 37 | CASH GENERATED FROM OPERATIONS AFTER WORKING CAPITAL CHANGES | | | |
| | Profit before tax | | 958,120 | 752,976 |
| | Adjustments for non-cash items: | | | |
| | Depreciation Gain on disposal of property, plant and equipment - net Amortization of intangible assets Financial charges excluding bank charges | 5.4 5.6 6 33 | 80,302 (64,606) 5,436 208,175 | 81,852 (11,527) 5,332 226,698 |
| | Provision for staff retirement gratuity | 36.1.4 & 36.2.4 | 4,466 | 15,851 |
| | Net (increase)/decrease in working capital | 37.1 | (180,500) 1,011,393 | (85,645) 985,537 |
| 37.1 | (Increase)/Decrease in working capital | | | |
| | Current assets Decrease in stores and spares (Increase) in stock-in-trade Increase in trade debts (Increase)/decrease in trade deposits and short term prepayment Decrease/(increase) in other receivables | nts | 1,182 (235,237) (164,270) (22,849) 24,998 (396,176) | 43 (10,111) (214,852) 4,849 (29,035) (249,106) |
| | Current liabilities Increase in trade and other payables Net (increase) in working capital | | 215,676 (180,500) | 163,461 (85,645) |
| 38 | CASH AND CASH EQUIVALENTS | | | |
| | Cash and bank balances Running finances under mark-up arrangements | 16 22 | 20,621 (795,882) (775,261) | 12,738 (319,935) (307,197) |

39 SEGMENT INFORMATION

A segment is a distinguishable component of the Company that is engaged in business activities from which the Company earns revenues and incurs expenses and its results are regularly reviewed by the Company's Chief Operating Decision Maker to make decision about resources to be allocated to the segment and assess its performance. Further, discrete financial information is available for each segment.

Based on internal management reporting structure and products produced and sold, the Company is organised into the following three operating segments:

- Pharma
- Consumer
- Investment property

Management monitors the operating results of above mentioned segments separately for the purpose of making decisions about resources to be allocated and for assessing performance.

Segment revenue, segment result, costs, assets and liabilities for the year are as follows:

| | | Pharma | | Consumer | | Investment property | | Total | |
|------|--|--------------------------|--------------------------|-----------------------|-----------------------|---------------------|------------------|--|--|
| | | 2014 | (Re-stated) | 2014 | (Re-stated) 2013 | 2014 | 2012 | 2014 | (Re-stated) |
| | | 2014 | 2013 | 2014 | | 2014 in '000) | 2013 | 2014 | 2013 |
| 39.1 | Segment result and performance | | | | ` ' | , | | | |
| 00.1 | deginent result and performance | | | | | | | | |
| | Segment revenue | 5,315,463 | 4,695,718 | 756,360 | 454,080 | - | - | 6,071,823 | 5,149,798 |
| | Cost of sales | (3,153,450) | (2,559,218) | (441,192) | (247,381) | - | - | (3,594,642) | (2,806,599) |
| | Selling and distribution expenses Administrative expenses | (1,355,743) (177,103) | (1,084,620) (124,858) | (221,268) (25,651) | (109,301) (12,045) | - | - | (1,577,011) (202,754) | (1,193,921) |
| | Administrative expenses | (4,686,296) | (3,768,696) | (688,111) | (368,727) | | | (5,374,407) | (4,137,423) |
| | Segment result | 629,167 | 927,022 | 68,249 | 85,353 | - | | 697,416 | 1,012,375 |
| 39.2 | Unallocated income and expense Other income Other expense Financial cost Profit before taxation Income tax expense Profit for the year | | | | | | | 593,049 (118,943) (213,402) 958,120 (204,895) 753,225 | 50,974 (80,324) (230,049) 752,976 (229,702) 523,274 |
| 39.3 | Segment assets and liabilities | | | | | | | | |
| | Segment assets Unallocated assets Total assets | 169,185 | 174,413 | 25,280 | 17,250 | 2,393,277 | 2,189,398 | 2,587,742 3,683,660 6,271,402 | 2,381,061 2,700,970 5,082,031 |
| | Segment liabilities Unallocated liabilities Total liabilities | | | | | 825,000 | 966,667 | 825,000 2,134,175 2,959,175 | 966,667 1,459,007 2,425,674 |
| 39.4 | Depreciation | 69,863 | 74,485 | 10,439 | 7,367 | | | 80,302 | 81,852 |
| 39.5 | Other non-cash expenses | 5,436 | 5,332 | | | _ | | 5,436 | 5,332 |
| 39.6 | Addition in segment assets | 78,376 | 37,654 | 11,711 | 3,724 | 203,879 | 2,189,398 | 293,966 | 2,230,776 |
| 39.7 | Percentage for allocation | 87% | 91% | 13% | 9% | 0% | 0% | 100% | 100% |
| 39.8 | - | ing the year (201 | 2. Nono | | | | | | |
| 39.0 | There were no inter-segment transactions dur | ing the year (201 | is. Nonej. | | | | | | |
| 39.9 | Geographical segments | | | | | Note | 2014 (Rup | ees in '00 | 2013 10) |
| | Net sales by region | | | | | | | | |
| | Pakistan Central Asia Eastern Africa | | | | | | 5,757,97 2,60 | - | 19,892 2,870 3,279 |
| | South-Eastern Asia | | | | | | 147,05 | | 96,206 |
| | Southern Asia | | | | | | 164,19 | | 26,454 |
| | Western Asia | | | | | | 104,19 | - I | 1,097 |
| | VVOSIGITI ASIA | | | | Q | 9.9.1 | 6,071,82 | 3 51 | 49,798 |
| | | | | | J | | 0,011,02 | | 70,100 |

The geographical segment has been categorized using United Nation's composition of macro geographical (continental) regions.



39.9.1 The Company has presented the net sales amounts for the current and comparative prior year.

П

39.10 The Company has earned major revenue from one of the customer, which amounts to Rs. 5.11 billion (2013: Rs. 4.46 billion) out of the total revenue.

40 REMUNERATION OF THE CHIEF EXECUTIVE OFFICER, DIRECTORS AND EXECUTIVES

| | | | 2013 | | | | |
|-------------------------|-------------------------------|-----------|-------------|-------------------------------|-----------|-------------|--|
| | Chief Executive Officer | Directors | Executives* | Chief Executive Officer | Directors | Executives* | |
| | | | (Rupees | in '000) | | | |
| Managerial remuneration | 3,840 | 10,197 | 107,852 | 5,835 | 6,990 | 92,218 | |
| Annual bonus | 570 | 1,994 | 16,754 | 926 | 1,934 | 16,213 | |
| Retirement benefits | | | | | | | |
| - Provident fund | 384 | 1,020 | 10,785 | 584 | 699 | 9,222 | |
| - Gratuity fund | - | - | - | 243 | 291 | 3,841 | |
| Perquisites | | | | | | | |
| - Rent | 1,728 | 4,589 | 48,533 | 2,626 | 3,146 | 41,498 | |
| - Utilities | 384 | 1,020 | 10,785 | 584 | 699 | 9,222 | |
| - Telephone | - | - | 174 | - | - | 190 | |
| - Entertainment | - | - | 297 | - | - | 392 | |
| - Car maintenance | 179 | 606 | 3,368 | 150 | 500 | 4,597 | |
| | | | | | | | |
| | 7,085 | 19,426 | 198,548 | 10,948 | 14,259 | 177,393 | |
| Number of persons | | 3 | 92 | 1 | 3 | 95 | |
| Number of persons | | | 92 | | | 90 | |

- 40.1 In addition to the above, the Chief Executive Officer and some of the executives have been provided with free use of the Company maintained cars. Further, medical expenses are reimbursed in accordance with the Company's policies.
- 40.2 During the year, the Company has paid to three non-executive working directors (2013: three) an aggregate amount of Rs. 120,000 (2013: Rs. 160,000) as fee for attending board meetings.
 - * Executive means an employee other than chief executive officer and director, whose basic salary exceeds five hundred thousand rupees in a financial year.

41 TRANSACTIONS WITH RELATED PARTIES

The related parties comprises International Brands (Private) Limited, (holding company), IBL HealthCare Limited (subsidiary company), associated companies, related group companies, key management personnel, compensation to key management personnel, retirement benefit plan, companies in which directors are common or a director hold office and close family members.

41.1 Aggregate transactions and balances with related parties and associated undertakings which are not disclosed in respective notes are as follows:

| | | 2014 | | | 2013 | | |
|--------|--|--|-----------|--------------------------------|--|-----------|--------------------------------|
| | | Associates/ Group companies/ holding and subsidiary company/ close family members | Directors | Key management personnel | Associates/ Group companies/ holding and subsidiary company/ close family members | Directors | Key management personnel |
| | | | | (Rupees | s in '000) | | |
| 41.1.1 | Transactions | | | | | | |
| (i) | IBL Operations (Private) Limited - associated company (refer note 41.2 and 41.3) | | | | | | |
| | Sales | 5,095,810 | _ | _ | 4,463,419 | - | - |
| | Sales returned | 122,912 | - | - | 94,174 | - | - |
| | Expenses claimed by the associated company | | | | | | |
| | Carriage and duties | 21,200 | _ | _ | 19,156 | - | - |
| | Staff salaries and benefits | 4,287 | - | _ | - | - | - |
| | Discounts | 101,222 | - | - | 117,332 | - | - |
| | Warehouse rent | 3,874 | - | - | 1,143 | - | - |
| | Mark-up expenses | - | - | - | 5,810 | - | - |
| | Corporate services charged | 7,200 | - | - | 7,200 | - | - |
| | Sales promotion expenses | 66,632 | - | - | 29,898 | - | - |
| | IT Services | 6,600 | - | - | 6,600 | - | - |
| | Expenses claimed by the Company | | | | | | |
| | Staff salaries and other expenses | 5,465 | _ | - | 13,088 | - | - |
| | Royalty and price difference claims | - | - | - | 7,663 | - | - |
| (ii) | International Franchises (Private) Limited - associated company | | | | | | |
| | Sales | 677 | - | - | 230 | - | - |
| | Rent, utility and other income | 2,749 | - | - | 2,619 | - | - |
| | Staff salaries and benefits | 1,123 | - | - | 2,749 | - | - |
| | Purchase of Promotional Items | 808 | - | - | 523 | - | - |
| (iii) | United Distributors Pakistan Limited (UDPL) - associated company | | | | | | |
| | Payment under group tax relief | _ | _ | _ | 35,998 | _ | _ |
| | Purchases | _ | _ | _ | 122 | - | - |
| | | | | | | | |



| | | | 2014 | | 2013 | | |
|--------|--|--|-----------|--------------------------------|--|-----------|--------------------------------|
| | | Associates/ Group companies/ holding and subsidiary company/ close family members | Directors | Key management personnel | Associates/ Group companies/ holding and subsidiary company/ close family members | Directors | Key management personnel |
| | | | | (Rupees | in '000) | | |
| | Expenses claimed by the Company | | | | | | |
| | Staff salary and benefits | - | - | - | 264 | - | - |
| | Warehouse rent & expenses | 625 | - | - | 534 | - | - |
| | Staff salaries and benefits | 122 | - | - | - | - | - |
| (iv) | HABITT - associate | | | | | | |
| | Sales Purchase of Promotional Items | - | - | - | 10 | - | - |
| | from Habitt | 775 | - | - | 976 | - | - |
| (v) | IBL HealthCare Limited - subsidiary company | | | | | | |
| | Staff salary and benefits | - | - | - | 5,506 | - | - |
| | Expenses claimed by the Company | | | | | | |
| | Salaries, wages and benefits | 1,139 | - | - | 415 | - | - |
| | Purchases of promotional items | 620 | - | - | 1,113 | - | - |
| | Vehicle Hiring | 1,926 | - | - | 3,181 | - | - |
| (vi) | The Citizens Foundation - associate (refer note 41 | .4) | | | | | |
| | Donations | 15,000 | - | - | 1,500 | - | - |
| (vii) | Arshad Shahid Abdulla (Private) Limited - associated company | | | | | | |
| | Architect fee | 1,260 | _ | _ | 6,508 | - | - |
| | Project management fee | - | - | - | 2,675 | - | - |
| (viii) | Shahid Abdulla | | | | | | |
| | Office and factories renovation | - | - | - | 612 | - | - |
| (ix) | Multinet Pakistan (Private) Limited - associated company | | | | | | |
| | Internet services | 760 | - | - | 376 | - | - |

| | | 2014 | | | 2013 | | |
|--------|---|--|-----------|--------------------------------|--|-----------|--------------------------------|
| | | Associates/ Group companies/ holding and subsidiary company/ close family members | Directors | Key management personnel | Associates/ Group companies/ holding and subsidiary company/ close family members | Directors | Key management personnel |
| () | | | | (Rupees | s in '000) | | |
| (x) | United Brands Limited - associated company | | | | | | |
| | Sales | 84,927 | - | - | 35,613 | - | - |
| | Expenses claimed by United Brands Limited | | | | | | |
| | Discounts | 1,563 | _ | _ | 566 | - | _ |
| | Purchase of promotional items | 585 | - | - | - | - | - |
| (xi) | Searle Pharmaceuticals (Private) Limited - subsidiary company | | | | | | |
| | Purchases | 657,991 | _ | _ | 197,010 | - | _ |
| | Dividend income | 474,980 | - | - | - | - | - |
| (xii) | Searle Laboratories (Private) Limited - subsidiary company | | | | | | |
| | Purchases | 17,771 | - | - | - | - | - |
| 41.1.2 | Balances | | | | | | |
| (i) | Loans and advances | | | | | | |
| | At beginning of the year | _ | _ | 3,458 | _ | - | 7,865 |
| | Given during the year | - | - | 4,043 | - | - | 2,984 |
| | Repaid during the year | - | - | (3,897) | - | - | (7,391) |
| | At the end of the year | - | - | 3,604 | | - | 3,458 |
| (ii) | Trade debts - associated company (refer note 12) | | | | | | |
| | At beginning of the year | 1,071,559 | _ | _ | 876,454 | _ | _ |
| | Addition during the year | 5,119,950 | _ | _ | 4,437,425 | - | _ |
| | Repaid during the year | (4,938,866) | - | _ | (4,242,320) | - | - |
| | At the end of the year | 1,252,643 | - | - | 1,071,559 | - | |
| (iii) | Other receivables - associates (refer note 15) | | | | | | |
| | At beginning of the year | 107,490 | _ | _ | 130,529 | _ | _ |
| | Addition during the year | 5,465 | - | _ | 27,094 | - | - |
| | Repaid during the year | (71,663) | _ | _ | (50,133) | - | - |
| | At the end of the year | 41,292 | _ | | 107,490 | - | |
| | | | | | | | - |



| | | 2014 | | | 2013 | | |
|------|--|--|-----------|--------------------------------|--|-----------|--------------------------------|
| | | Associates/ Group companies/ holding and subsidiary company/ close family members | Directors | Key management personnel | Associates/ Group companies/ holding and subsidiary company/ close family members | Directors | Key management personnel |
| | | | | (Rupees | in '000) | | |
| (iv) | Accrued liabilities - associates (refer note 23) | | | | | | |
| | At beginning of the year | - | - | - | 612 | - | - |
| | Addition during the year | - | - | - | 9,795 | - | - |
| | Repaid during the year | - | - | - | (10,407) | - | - |
| | At the end of the year | _ | - | - | | - | - |
| (v) | Creditors - subsidiary company (refer note 23) | | | | | | |
| | At beginning of the year | 153,645 | - | - | - | - | - |
| | Addition during the year | 675,762 | - | - | 197,010 | - | - |
| | Repaid during the year | (537,713) | - | - | (43,365) | - | - |
| | At the end of the year | 291,694 | - | - | 153,645 | - | - |

- 41.2 In pursuance of scheme of arrangement and court order dated May 2011, with effect from July 1, 2011 all assets (except for retained assets), liabilities and operation division of International Brands (Private) Limited (the holding company) were transferred to IBL Operations (Private) Limited (associated company).
- 41.3 Sales to IBL Operations (Private) Limited (associated company) are made at ex-factory price i.e. trade prices less distributor's margin of 10% and 12% (2013: 10% and 12%). In addition, the amounts of communication, utilities, salaries and wages and carriage and duties are also being reimbursed.
- 41.4 The Chairman of the Company is on the board of directors of the donee. The address of the donee is Plot No. 20, Sector 14, Near Brookes Roundabout, Korangi Industrial Area, Karachi.

42 PLANT CAPACITIES AND ACTUAL PRODUCTION

The capacity and production of the Company's plants are indeterminable as these are multi-product and involve varying processes of manufacture.

43 FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

Financial risk management

The board of directors of the Company has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk

43.1 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss, without taking into account the fair value of any collateral. Concentration of credit risk arises when a number of counterparties are engaged in similar business activities or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economics, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Company's performance to developments affecting a particular industry.

Credit risk of the Company arises principally from the trade debts, loans and advances, trade deposits and other receivables. The carrying amount of financial assets represents the maximum credit exposure. To reduce the exposure to credit risk, the Company has developed a formal approval process whereby credit limits are applied to its customers. The management continuously monitors the credit exposure towards the customers and makes provision against those balances considered doubtful of recovery.

The maximum exposure to credit risk at the reporting date is as follows:

| | Note | 2014 (Rupees | 2013 s in '000) |
|--|--------------------------------|--|--|
| Loans and advances Long term deposit Trade debts, excluding secured debtors Trade deposits Other receivables | 9 & 13 10 12 14 15 | 44,720 1,598 1,424,731 37,924 202,616 1,711,589 | 24,809 7,393 1,236,794 22,076 126,790 1,417,862 |

Concentration of credit risk

The Company's major sales are with IBL Operations (Private) Limited, which is a concentration and a credit risk. However, the Company has established policies and procedures for timely recovery of trade debts. With respect to parties other than affiliates, the Company mitigates its exposure and credit risk by applying credit limits to its customers.

Out of the total financial assets of Rs. 1.77 billion (2013: Rs. 1.49 billion), financial assets which are subject to credit risk amount to Rs. 1.71 billion (2013: Rs. 1.42 billion). Moreover, financial assets amounting to Rs. 1.46 billion (2013: Rs. 1.20 billion) consist of receivables from the Company's affiliates and cash and bank balances.

43.2 Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting its financial obligations as they fall due. Liquidity risk arises because of the possibility that the Company could be required to pay its liabilities earlier than expected or difficulty in raising funds to meet commitments associated with financial liabilities as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation. The following are the contractual maturities of financial assets and financial liabilities:

| | | 2014 | | | | | | | |
|--|--------------------------------------|-------------------------|------------------------------------|-------------------------------|----------------------------|---|--------------------------------------|---|--|
| | | | Interes | t / mark-up be | earing | Non-inter | | | |
| | | Effective interest rate | Maturity up to one year | Maturity after one year | Subtotal | Maturity up to one year | Maturity after one year | Subtotal | Total |
| | Note | % | | | (l | Rupees in '000 | O) | | |
| Financial assets | | | | | | | | | |
| Loans and advances Deposits Trade debts Trade deposits Other receivables | 9 & 13 10 12 14 15 | | - | - - - - | - - - - | 44,218 - 1,462,656 37,924 202,616 | 502 1,598 - - - | 44,720 1,598 1,462,656 37,924 202,616 | 44,720 1,598 1,462,656 37,924 202,616 |
| Cash and bank balances | 16 | 6.5 | 8,555 | - | 8,555 | 12,066 | | 12,066 | 20,621 |
| Financial liabilities | | | 8,555 | - | 8,555 | 1,759,480 | 2,100 | 1,761,580 | 1,770,135 |
| Long-term finance | 19 | 13.60 | (150,000) | (675,000) | (825,000) | - | - | - | (825,000) |
| Liabilities against assets subject to finance leases | 20 | | - | - | - | - | - | - | - |
| Trade and other payables Accrued mark-up | 23 24 | | - | - | - | (1,076,014) (35,952) | - | (1,076,014) (35,952) | (1,076,014) (35,952) |
| Short-term finances | 22 | 10.78 - 14.22 | (795,882) | - | (795,882) | - | - | - | (795,882) |
| On balance sheet date gap | | | (945,882) (937,327) | (675,000) (675,000) | (1,620,882) (1,612,327) | (1,111,966) 647,514 | 2,100 | (1,111,966) 649,614 | (2,732,848) (962,713) |
| | | | | | | | | | |
| | | | Intoron | t / mark-up be | | (Re-stated) | root / mark up | hooring | |
| | | Effective | Interes | · · · | earing | Non-interest / mark-up bearing | | | - |
| | | interest rate | Maturity up to one year | Maturity after one year | Subtotal | Maturity up to one year | Maturity after one year | Subtotal | Total |
| | Note | % | | | (| Rupees in '000 | 0) | | |
| Financial assets | | | | | | | | | |
| Loans and advances Deposits Trade debts Trade deposits Other receivables Cash and bank balances | 9 & 13 10 12 14 15 16 | 6 | - - - - 8,133 8,133 | - | 8,133 8,133 | 24,027 1,148 1,298,386 22,076 126,790 4,605 1,477,032 | 782 6,245 - - - 7,027 | 24,809 7,393 1,298,386 22,076 126,790 4,605 1,484,059 | 24,809 7,393 1,298,386 22,076 126,790 12,738 1,492,192 |
| Financial liabilities | | | | | | | | | |
| Long-term finance | 19 | 14.51 | (108,333) | (858,334) | (966,667) | - | - | - | (966,667) |
| Liabilities against assets subject to finance leases Trade and other payables Accrued mark-up | 20 23 24 | 11.38 - 14.4 | (1,196) | (1,086) | (2,282) | (936,750) (21,528) | - | (936,750) (21,528) | (2,282) (936,750) (21,528) |
| Short-term finances | 22 | 10.78 - 14.22 | (319,935) | | (319,935) | - | - | | (319,935) |
| On balance sheet date gap | | | (429,464) (421,331) | (859,420) (859,420) | (1,288,884) (1,280,751) | (958,278) 518,754 | 7,027 | (958,278) 525,781 | (2,247,162) (754,970) |

43.3 Market risk

Market risk is the risk that the value of the financial instrument may fluctuate as a result of changes in market interest rates or the market price due to a change in credit rating of the issuer or the instrument, change in market sentiments, speculative activities, supply and demand of securities and liquidity in the market. The Company is exposed to currency risk and interest rate risk only.

43.3.1 Currency risk

Currency risk is the risk that the value of financial asset or a liability will fluctuate due to a change in foreign exchange rates. It arises mainly where receivables and payables exist due to transactions entered into foreign currencies.

The Company is exposed to currency risk on purchases that are entered in a currency other than Pak Rupees. Payable exposed to foreign currency risk have been included in creditors/bills payable, which year-end are Rs. 102 million (2013: Rs. 259.4 million) and foreign currency receivable included in trade debtors are Rs. 57.7 million (2013: Rs. 61.6 million). The Company earned exchange gain of Rs. 26.3 million (2013: Rs. 4.8 million) and suffered exchange loss of Rs. 34.2 million (2013: Rs. 15.8 million) during the year.

43.3.2 Interest rate risk

Interest rate risk is the risk that the fair value of the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Majority of the interest rate exposure arises from long term finance, liability against asset subject to finance lease, short term finance, trade debt and term deposits. Further there has been no variable rate instrument at both the current and comparative year-end. At the balance sheet date the interest rate profile of the Company's mark-up bearing financial instruments is as follows:

| | Note | 2014 (Rupees | 2013 in '000) |
|---|------|-----------------|------------------|
| Variable rate instruments | | | |
| Financial liabilities - Long term finance | 19 | (825,000) | (966,667) |
| - Liabilities against assets subject to finance lease | 20 | - | (2,282) |
| - Short term finance | 22 | (795,882) | (319,935) |
| | | (1,620,882) | (1,288,884) |

Cash flow sensitivity for variable rate instruments

A change of 100 basis points (bp) in interest rates at the reporting date would have increased/ (decreased) equity and profit or loss by the amount shown below. This analysis assumes that all other variables, in particular foreign currency rates remain constant. The analysis is performed on the same basis for 2014.



| | Profit and loss | | Equ | ıity |
|---|-----------------|-------------------|-------------------------|----------|
| | 100 bp | 100 bp | 100 bp | 100 bp |
| | increase | decrease (Rupe | increase es in '000) | decrease |
| As at June 30, 2014 Cash flow sensitivity - variable rate instruments | 2,044 | (2,044) | 2,044 | (2,044) |
| As at June 30, 2013 Cash flow sensitivity - variable rate instruments | 2,122 | (2,122) | 2,122 | (2,122) |

44 FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the amount at which an asset could be exchanged or liability settled between knowledgeable willing parties in an arm's length transaction. The Company prepares its unconsolidated financial statements under the historical cost convention and where applicable at fair value and amortized cost. Estimated fair value of all financial instruments are not significantly different from their carrying values on June 30, 2013.

| 45 FINANCIAL INSTRUMENTS BY CATEGORY 45.1 Financial liabilities | Note | 2014 (Rupees | 2013 s in '000) |
|---|--------------------------------------|--|--|
| TOTAL INTRINSICAL MADINIOS | | | |
| Financial liabilities measured at amortized cost Long-term finances Trade and other payables Short-term finances Liabilities against assets subject to finance leases Financial liabilities measured at fair value through profit or loss Accrued mark-up | 19 23 22 20 | (825,000) (1,076,014) (795,882) - (35,952) | (966,667) (936,750) (319,935) (2,282) (21,528) |
| | | | |
| 45.2 Financial assets | | (2,732,848) | (2,247,162) |
| Loans and receivables Loans and advances Long term deposit Trade debts Trade deposits Other receivables Cash and bank balances | 9 & 13 10 12 14 15 16 | 44,720 1,598 1,462,656 37,924 202,616 20,621 1,770,135 | 24,809 7,393 1,298,386 22,076 126,790 12,738 1,492,192 |
| On balance sheet gap | | (962,713) | (754,970) |

| 46 | NUMBER OF EMPLOYEES | 2014 | 2013 |
|----|---|-------|-------|
| | Number of employees as at the year end | 1,399 | 1,275 |
| | Average number of employees during the year | 1,447 | 1,189 |

47 DATE OF AUTHORIZATION FOR ISSUE

These unconsolidated financial statements were authorized for issue by the Board of Directors on September 24, 2014.

47.1 Event after balance sheet date

The Board of Directors of the Company in the meeting held on September 24, 2014 has approved the following appropriation:

| | 2014 (Rupees | 2013 in '000) |
|--|-----------------|------------------|
| - Cash dividend - Nil (2013: Rs. 2) per share of Rs. 10 each | | 94,330 |
| - Issue of bonus shares 40% (2013: 30%) in the ratio of 40 (2013: 30) shares for every 100 shares held | 245,259 | 141,496 |

These would be recognized as a liability in the Company's unconsolidated financial statements in the year in which such dividends are approved.

Rashid Abdulla
Chief Executive Officer

Syed Nadeem Ahmed Managing Director



PATTERN OF SHAREHOLDING AS OF JUNE 30, 2014

| No. of Shareholders | | Shareholdings' Slab | | Total Shares Held |
|---------------------|------------------|---------------------|------------------|--------------------------|
| NO. OF SHAFEHOIDERS | | Shareholdings Slab | | TOTAL SHALES FIEIU |
| 1925 | 1 | to | 100 | 50,803 |
| 1349 | 101 | to | 500 | 359,623 |
| 604 | 501 | to | 1000 | 467,634 |
| 1155 | 1001 | to | 5000 | 2,410,365 |
| 182 | 5001 | to | 10000 | 1,308,132 |
| 65 | 10001 | to | 15000 | 805,924 |
| 36 13 | 15001 20001 | to to | 20000 25000 | 636,770 288,014 |
| 15 | 25001 | to | 30000 | 407,817 |
| 4 | 30001 | to | 35000 | 133,800 |
| 11 | 35001 | to | 40000 | 421,156 |
| 5 | 40001 | to | 45000 | 209,044 |
| 4 | 45001 | to | 50000 | 195,393 |
| 3 | 50001 | to | 55000 | 159,996 |
| 2 | 60001 | to | 65000 | 123,285 |
| 2 | 65001 | to | 70000 | 133,520 |
| 3 | 70001 | to | 75000 | 223,500 |
| 1 1 | 75001 | to | 80000 | 80,000 |
| 1 | 80001 90001 | to to | 85000 95000 | 84,648 93,973 |
| 1 | 95001 | to | 100000 | 100,000 |
| i | 100001 | to | 105000 | 100,600 |
| i | 105001 | to | 110000 | 107,230 |
| 3 | 115001 | to | 120000 | 355,517 |
| 2 2 | 120001 | to | 125000 | 247,415 |
| | 130001 | to | 135000 | 269,500 |
| 1 | 150001 | to | 155000 | 153,270 |
| 1 | 155001 | to | 160000 | 155,150 |
| 1 | 165001 | to | 170000 | 165,486 |
| 1 1 | 170001 200001 | to | 175000 205000 | 174,389 200,112 |
| 1 | 205001 | to to | 210000 | 208,000 |
| 1 | 215001 | to | 220000 | 215,150 |
| 1 | 225001 | to | 230000 | 228,617 |
| 1 | 250001 | to | 255000 | 253,253 |
| 1 | 295001 | to | 300000 | 300,000 |
| 1 | 340001 | to | 345000 | 344,200 |
| 1 | 390001 | to | 395000 | 394,381 |
| 1 | 570001 | to | 575000 | 575,000 |
| 1 | 635001 | to | 640000 | 635,700 |
| 1 1 | 655001 | to | 660000 | 655,800 |
| 1 | 740001 755001 | to to | 745000 760000 | 741,400 756,761 |
| 1 | 765001 | | 770000 | 767,427 |
| i | 835001 | to | 840000 | 835,800 |
| i | 945001 | to | 950000 | 948,400 |
| 1 | 1100001 | to | 1105000 | 1,100,244 |
| 1 | 1130001 | to | 1135000 | 1,134,032 |
| 1 | 1380001 | | 1385000 | 1,380,348 |
| 1 | 1695001 | to | 1700000 | 1,698,180 |
| 1 | 1790001 | to | 1795000 | 1,794,243 |
| 1 | 1810001 | to | 1815000 | 1,811,506 |
| <u> </u> | 33910001 | to | 33915000 | 33,914,310 61,314,818 |
| J+10 | | | | 01,014,010 |

PATTERN OF SHAREHOLDING AS OF JUNE 30, 2014

| Categories of Shareholders | Number of Shareholders | Shares Held | Percentage |
|---|------------------------|-------------------|--------------|
| Directors and their spouse(s) and minor children | | | |
| Rashid Abdulla | 2 | 5,259 | 0.01 |
| Syed Nadeem Ahmed | 1 | 1,149 | 0.00 |
| Zubair Razzak Palwala | 1 | 1,201 | 0.00 |
| Munis Abdullah | 1 | 3,706 | 0.01 |
| Asad Abdulla | 1 | 1,001 | 0.00 |
| Ayaz Abdulla | 1 | 6,006 | 0.01 |
| Adnan Asdar Ali | 1 | 1,001 | 0.00 |
| Shakila Rashid | 1 | 153,270 | 0.25 |
| Associated Companies, undertakings and related parties | | | |
| International Brands Limited | 3 | 33,921,846 | 55.32 |
| Trustee Searle Pakistan Limited Provident Fund | 1 | 394,381 | 0.64 |
| Executives | - | - | - |
| Public Sector Companies and Corporations | 5 | 1,316,609 | 2.15 |
| Banks, development finance institutions, non-banking finance cominsurance companies, takaful, modarabas and pension funds | panies, 20 | 3,870,422 | 6.31 |
| Mutual Funds | | | |
| SAFEWAY MUTUAL FUND LIMITED | 1 | 193 | 0.00 |
| CDC - TRUSTEE ATLAS STOCK MARKET FUND | 1 | 50,000 | 0.08 |
| CDC - TRUSTEE UBL STOCK ADVANTAGE FUND | 1 | 835,800 | 1.36 |
| CDC - TRUSTEE ATLAS ISLAMIC STOCK FUND | 1 | 50,000 | 0.08 |
| CDC - TRUSTEE AL-AMEEN SHARIAH STOCK FUND | 1 | 948,400 | 1.55 |
| CDC - TRUSTEE APF-EQUITY SUB FUND | 1 | 6,000 | 0.01 |
| CDC - TRUSTEE HBL - STOCK FUND | 1 | 741,400 | 1.21 |
| CDC - TRUSTEE APIF - EQUITY SUB FUND | 1 | 10,000 | 0.02 |
| CDC - TRUSTEE IGI STOCK FUND | 1 | 66,700 | 0.11 |
| CDC - TRUSTEE ALFALAH GHP ALPHA FUND CDC - TRUSTEE HBL ISLAMIC STOCK FUND | 1 | 30,000 100,600 | 0.05 0.16 |
| CDC - TRUSTEE HBL ISLAMIC STOCK FOND CDC - TRUSTEE HBL PF EQUITY SUB FUND | 1 | 16,500 | 0.10 |
| CDC - TRUSTEE FIRST CAPITAL MUTUAL FUND | 1 | 13,500 | 0.02 |
| CDC - TRUSTEE AL-AMEEN ISLAMIC RET. SAV. FUND-EQUITY | , | , | |
| SUB FUND | 1 | 62,000 | 0.10 |
| CDC - TRUSTEE UBL RETIREMENT SAVINGS FUND - EQUITY SUB FUND | 1 | 73,500 | 0.12 |
| CDC - TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST | 1 | 1,811,506 | 2.95 |
| FIRST CAPITAL MUTUAL FUND LTD. | 1 | 16,981 | 0.03 |
| BSJS BALANCED FUND LTD. | 1 | 72 | 0.00 |

| Share holders holding 5% or more | Shares Held | Percentage |
|----------------------------------|-------------|------------|
| International Brands Limited | 33,921,846 | 55.32 |

5331

5418

31

11,256,878

5,548,937

61,314,818



Totals

General Public a. Local

b. Foreign

18.36

9.05

100.00

PATTERN OF SHAREHOLDING AS OF JUNE 30, 2014

| Directors and their spouse(s) and minor children |
|---|
| 1 1 Rashid Abdulla 2,408 0.00 2 03277-11384 Rashid Abdulla 2,851 0.00 3 13667 Syed Nadeem Ahmed 1,149 0.00 4 02113-1037 Zubair Razzak Palwala 1,201 0.00 5 13287 Munis Abdullah 3,706 0.01 6 03277-20909 Asad Abdulla 1,001 0.00 7 03277-21385 Ayaz Abdulla 1,001 0.00 8 02113-3389 Adnan Asdar Ali 1,001 0.00 9 03277-12714 Shakila Rashid 153,270 0.25 1 8 International Brands Limited 529 0.00 2 9 International Brands Limited 33,914,310 55.31 4 02113-3439 Tustee Searle Pakistan Limited Provident Fund 394,381 0.64 4 02113-3439 Tustee Searle Pakistan Trustee Wing 10 0.00 2 11757 National Bank of Pakistan 1,015 < |
| 2 03277-11384 Rashid Abdulla 2,851 0.00 3 13667 Syed Nadeem Ahmed 1,149 0.00 4 02113-1037 Zubair Razzak Palwala 1,201 0.00 5 13287 Munis Abdullah 3,706 0.01 6 03277-20909 Asad Abdulla 1,001 0.00 7 03277-21385 Ayaz Abdulla 6,006 0.01 8 02113-3389 Adnan Asdar Ali 1,001 0.00 9 03277-12714 Shakila Rashid 153,270 0.25 Associated companies, undertakings and related parties 1 8 International Brands Limited 529 0.00 2 9 International Brands Limited 7,007 0.01 3 03277-2937 International Brands Limited 33,914,310 55.31 4 02113-3439 Trustee Searle Pakistan Limited Provident Fund 394,381 0.64 Executive National Bank of Pakistan Trustee Wing 100 0.00 2 11757 |
| 3 13667 Syed Nadeem Ahmed 1,149 0.00 4 02113-1037 Zubair Razzak Palwala 1,201 0.00 5 13287 Munis Abdullah 3,706 0.01 6 03277-20909 Asad Abdulla 1,001 0.00 7 03277-21385 Ayaz Abdulla 6,006 0.01 8 02113-3389 Adnan Asdar Ali 1,001 0.00 9 03277-12714 Shakila Rashid 153,270 0.25 Associated companies, undertakings and related parties 1 8 International Brands Limited 529 0.00 2 9 International Brands Limited 7,007 0.01 3 03277-2937 International Brands Limited Provident Fund 394,381 0.64 4 02113-3439 Tustee Searle Pakistan Limited Provident Fund 394,381 0.64 Fublic sector companies and corporations 1 10 National Bank of Pakistan Trustee Wing 100 0.00 2 11757 National Bank of |
| 4 02113-1037 Zubair Razzak Palwala 1,201 0.00 5 13287 Munis Abdullah 3,706 0.01 6 03277-2090 Asad Abdulla 1,001 0.00 7 03277-21385 Ayaz Abdulla 6,006 0.01 8 02113-3389 Adnan Asdar Ali 1,001 0.00 9 03277-12714 Shakila Rashid 153,270 0.25 Associated companies, undertakings and related parties 9 172,593 0.28 Associated companies, undertakings and related parties 1 8 International Brands Limited 529 0.00 2 9 International Brands Limited 529 0.00 2 9 International Brands Limited 33,914,310 55.31 4 02113-3439 Trustee Searle Pakistan Limited Provident Fund 394,381 0.64 Executive NIL 1 10 National Bank of Pakistan Trustee Wing 100 0.00 2 11757 National Bank of Pak |
| 5 13287 Munis Abdullah 3,706 0.01 6 03277-20909 Asad Abdulla 1,001 0.00 7 03277-21385 Ayaz Abdulla 6,006 0.01 8 02113-3389 Adnan Asdar Ali 1,001 0.00 9 03277-12714 Shakila Rashid 153,270 0.25 Associated companies, undertakings and related parties 9 172,593 0.28 Associated companies, undertakings and related parties 1 8 International Brands Limited 529 0.00 2 9 International Brands Limited 7,007 0.01 3 03277-2937 International Brands Limited Provident Fund 394,381 0.64 4 02113-3439 Trustee Searle Pakistan Limited Provident Fund 394,381 0.64 Fundamental Search Pakistan Limited Provident Fund 394,381 0.64 Public sector companies and corporations 1 10 National Bank of Pakistan Trustee Wing 100 0.00 2 |
| 6 03277-20909 Asad Abdulla 1,001 0.00 7 03277-21385 Ayaz Abdulla 6,006 0.01 8 02113-3389 Adnan Asdar Ali 1,001 0.00 9 03277-12714 Shakila Rashid 153,270 0.25 Associated companies, undertakings and related parties 9 172,593 0.28 Associated companies, undertakings and related parties 529 0.00 1 8 International Brands Limited 529 0.00 2 9 International Brands Limited 7,007 0.01 3 03277-2937 International Brands Limited Provident Fund 394,381 0.64 4 02113-3439 Trustee Searle Pakistan Limited Provident Fund 394,381 0.64 Functional Brands of Pakistan Trustee Wing 100 0.00 2 11757 National Bank of Pakistan Trustee Wing 100 0.00 3 03889-28 National Bank of Pakistan 1,015 0.00 4 03889-44 National Bank of Paki |
| 7 03277-21385 8 Ayaz Abdulla 4dnan Asdar Ali 9 6,006 1,001 1,001 9 0.00 153,270 9 0.25 153,270 0.25 9 Associated companies, undertakings and related parties 1 8 8 1 International Brands Limited 17,007 18 529 17,007 19 0.00 10 2 9 9 10 113-3439 International Brands Limited 17,007 19 10< |
| 8 02113-3389 9 Adnan Asdar Ali Shakila Rashid 1,001 153,270 0.00 0.25 Associated companies, undertakings and related parties 1 8 International Brands Limited 529 7,007 0.01 0.00 2 9 International Brands Limited 33,914,310 33,914,310 55.31 55.31 4 02113-3439 Trustee Searle Pakistan Limited Provident Fund 4 394,381 34,316,227 0.64 NIL NIL Public sector companies and corporations 1 10 National Bank of Pakistan Trustee Wing 100 0.00 2 11757 National Bank of Pakistan Trustee Wing 100 0.00 3 03889-28 National Bank of Pakistan 1,015 0.00 4 03889-44 National Bank of Pakistan 215,150 0.35 5 02683-23 State Life Insurance Corporation of Pakistan 1,100,244 1.79 5 02683-23 State Life Insurance Corporation of Pakistan 1,316,609 2.15 Banks, development finance institutions, non-banking finance |
| 9 03277-12714 Shakila Rashid 153,270 0.25 Associated companies, undertakings and related parties 1 8 International Brands Limited 529 0.00 2 9 International Brands Limited 7,007 0.01 3 03277-2937 International Brands Limited Provident Fund 394,381 0.64 4 02113-3439 Trustee Searle Pakistan Limited Provident Fund 394,381 0.64 4 02113-3439 Trustee Searle Pakistan Trustee Wing 34,316,227 55.97 Executive NIL 1 10 National Bank of Pakistan Trustee Wing 100 0.00 2 11757 National Bank of Pakistan Trustee Wing 100 0.00 3 03889-28 National Bank of Pakistan 1,015 0.00 4 03889-44 National Bank of Pakistan 215,150 0.35 5 02683-23 State Life Insurance Corporation of Pakistan 1,100,244 1.79 Banks, development finance institutions, non-banking finance companie |
| Associated companies, undertakings and related parties 1 |
| Associated companies, undertakings and related parties 1 8 International Brands Limited 529 0.00 2 9 International Brands Limited 7,007 0.01 3 03277-2937 International Brands Limited 33,914,310 55.31 4 02113-3439 Trustee Searle Pakistan Limited Provident Fund 394,381 0.64 |
| 1 8 International Brands Limited 529 0.00 2 9 International Brands Limited 7,007 0.01 3 03277-2937 International Brands Limited 33,914,310 55.31 4 02113-3439 Trustee Searle Pakistan Limited Provident Fund 394,381 0.64 4 34,316,227 55.97 Executive NIL - Public sector companies and corporations 1 10 National Bank of Pakistan Trustee Wing 100 0.00 2 11757 National Bank of Pakistan Trustee Wing 100 0.00 3 03889-28 National Bank of Pakistan 1,015 0.00 4 03889-44 National Bank of Pakistan 215,150 0.35 5 02683-23 State Life Insurance Corporation of Pakistan 1,100,244 1.79 5 1,316,609 2.15 Banks, development finance institutions, non-banking finance companies, insurance companies, takaful, modarabas and pension funds |
| 2 9 International Brands Limited 7,007 0.01 3 03277-2937 International Brands Limited 33,914,310 55.31 4 02113-3439 Trustee Searle Pakistan Limited Provident Fund 394,381 0.64 4 34,316,227 55.97 Executive NIL - - Public sector companies and corporations 1 10 National Bank of Pakistan Trustee Wing 100 0.00 2 11757 National Bank of Pakistan Trustee Wing 100 0.00 3 03889-28 National Bank of Pakistan 1,015 0.00 4 03889-44 National Bank of Pakistan 215,150 0.35 5 02683-23 State Life Insurance Corporation of Pakistan 1,100,244 1.79 5 1,316,609 2.15 Banks, development finance institutions, non-banking finance companies, insurance companies, takaful, modarabas and pension funds |
| 1 |
| 4 02113-3439 Trustee Searle Pakistan Limited Provident Fund 394,381 0.64 4 34,316,227 55.97 Executive NIL - Public sector companies and corporations 1 10 National Bank of Pakistan Trustee Wing 100 0.00 2 11757 National Bank of Pakistan Trustee Wing 100 0.00 3 03889-28 National Bank of Pakistan 1,015 0.00 4 03889-44 National Bank of Pakistan 215,150 0.35 5 02683-23 State Life Insurance Corporation of Pakistan 1,100,244 1.79 5 1,316,609 2.15 Banks, development finance institutions, non-banking finance companies, insurance companies, takaful, modarabas and pension funds |
| Executive NIL - - - - - - - - - |
| Public sector companies and corporations 1 10 National Bank of Pakistan Trustee Wing 100 0.00 2 11757 National Bank of Pakistan Trustee Wing 100 0.00 3 03889-28 National Bank of Pakistan Trustee Wing 1,015 0.00 4 03889-44 National Bank of Pakistan 1,015 0.35 5 02683-23 State Life Insurance Corporation of Pakistan 1,100,244 1.79 5 1,316,609 2.15 Banks, development finance institutions, non-banking finance companies, insurance companies, takaful, modarabas and pension funds |
| Public sector companies and corporations 1 10 National Bank of Pakistan Trustee Wing 100 0.00 2 11757 National Bank of Pakistan Trustee Wing 100 0.00 3 03889-28 National Bank of Pakistan 1,015 0.00 4 03889-44 National Bank of Pakistan 215,150 0.35 5 02683-23 State Life Insurance Corporation of Pakistan 1,100,244 1.79 5 1,316,609 2.15 Banks, development finance institutions, non-banking finance companies, insurance companies, takaful, modarabas and pension funds |
| Public sector companies and corporations 1 10 National Bank of Pakistan Trustee Wing 100 0.00 2 11757 National Bank of Pakistan Trustee Wing 100 0.00 3 03889-28 National Bank of Pakistan 1,015 0.00 4 03889-44 National Bank of Pakistan 215,150 0.35 5 02683-23 State Life Insurance Corporation of Pakistan 1,100,244 1.79 5 1,316,609 2.15 Banks, development finance institutions, non-banking finance companies, insurance companies, takaful, modarabas and pension funds |
| Public sector companies and corporations 1 10 National Bank of Pakistan Trustee Wing 100 0.00 2 11757 National Bank of Pakistan Trustee Wing 100 0.00 3 03889-28 National Bank of Pakistan 1,015 0.00 4 03889-44 National Bank of Pakistan 215,150 0.35 5 02683-23 State Life Insurance Corporation of Pakistan 1,100,244 1.79 5 1,316,609 2.15 Banks, development finance institutions, non-banking finance companies, insurance companies, takaful, modarabas and pension funds |
| 1 10 National Bank of Pakistan Trustee Wing 100 0.00 2 11757 National Bank of Pakistan Trustee Wing 100 0.00 3 03889-28 National Bank of Pakistan 1,015 0.00 4 03889-44 National Bank of Pakistan 215,150 0.35 5 02683-23 State Life Insurance Corporation of Pakistan 1,100,244 1.79 5 1,316,609 2.15 Banks, development finance institutions, non-banking finance companies, insurance companies, takaful, modarabas and pension funds |
| 1 10 National Bank of Pakistan Trustee Wing 100 0.00 2 11757 National Bank of Pakistan Trustee Wing 100 0.00 3 03889-28 National Bank of Pakistan 1,015 0.00 4 03889-44 National Bank of Pakistan 215,150 0.35 5 02683-23 State Life Insurance Corporation of Pakistan 1,100,244 1.79 5 1,316,609 2.15 Banks, development finance institutions, non-banking finance companies, insurance companies, takaful, modarabas and pension funds |
| 1 10 National Bank of Pakistan Trustee Wing 100 0.00 2 11757 National Bank of Pakistan Trustee Wing 100 0.00 3 03889-28 National Bank of Pakistan 1,015 0.00 4 03889-44 National Bank of Pakistan 215,150 0.35 5 02683-23 State Life Insurance Corporation of Pakistan 1,100,244 1.79 5 1,316,609 2.15 Banks, development finance institutions, non-banking finance companies, insurance companies, takaful, modarabas and pension funds |
| 2 11757 National Bank of Pakistan Trustee Wing 100 0.00 3 03889-28 National Bank of Pakistan 1,015 0.00 4 03889-44 National Bank of Pakistan 215,150 0.35 5 02683-23 State Life Insurance Corporation of Pakistan 1,100,244 1.79 5 1,316,609 2.15 Banks, development finance institutions, non-banking finance companies, insurance companies, takaful, modarabas and pension funds |
| 3 03889-28 National Bank of Pakistan 1,015 0.00 4 03889-44 National Bank of Pakistan 215,150 0.35 5 02683-23 State Life Insurance Corporation of Pakistan 1,100,244 1.79 5 1,316,609 2.15 Banks, development finance institutions, non-banking finance companies, insurance companies, takaful, modarabas and pension funds |
| 4 03889-44 National Bank of Pakistan 215,150 0.35 5 02683-23 State Life Insurance Corporation of Pakistan 1,100,244 1.79 5 1,316,609 2.15 Banks, development finance institutions, non-banking finance companies, insurance companies, takaful, modarabas and pension funds |
| 5 02683-23 State Life Insurance Corporation of Pakistan 1,100,244 1.79 5 1,316,609 2.15 Banks, development finance institutions, non-banking finance companies, insurance companies, takaful, modarabas and pension funds |
| Banks, development finance institutions, non-banking finance companies, insurance companies, takaful, modarabas and pension funds |
| Banks, development finance institutions, non-banking finance companies, insurance companies, takaful, modarabas and pension funds |
| modarabas and pension funds |
| |
| 1 11293 ATLAS INVESTMENT BANK LTD. 91 0.00 |
| 2 11306 ASSET INVESTMENT BANK LIMITED 15 0.00 |
| 3 12392 CRESCENT INVESTMENT BANK LTD 1,283 0.00 |
| 4 02675-16 INDUS BANK LIMITED 16,755 0.03 |
| 5 03079-83 SONERI BANK LIMITED 2,100 0.00 |
| · |
| 6 03798-52 THE BANK OF KHYBER 40,000 0.07 |
| 7 04127.29 MCP PANIZ I MITED TREASURY 2.000 0.00 |
| 7 04127-28 MCB BANK LIMITED - TREASURY 2,900 0.00 |
| 8 11940-4410 ESCORTS INVESTMENT BANK LIMITED 250 0.00 |
| , |

PATTERN OF SHAREHOLDING AS OF JUNE 30, 2014

| 11 | 03277-2538 | EFU LIFE ASSURANCE LTD | 1,794,243 | 2.93 |
|----------|----------------|--|------------|---------|
| 12 | 05264-10293 | THE UNITED INSURANCE COMPANY OF PAK. | 35,000 | 0.06 |
| 13 | 12406 | LTD. FIRST UDL MODARABA | 187 | 0.00 |
| 14 | 12410 | FIRST UDL MODARABA | 52,395 | 0.09 |
| 15 | 12626 | FIRST IBL MODARABA | 564 | 0.00 |
| 16 | 02113-21 | FIRST EQUITY MODARABA | 20,400 | 0.03 |
| 17 | 02113-708 | First UDL Modaraba | 25,000 | 0.04 |
| 18 | 03277-1651 | FIRST UDL MODARABA | 575,000 | 0.94 |
| 19 | 03277-3367 | FIRST IBL MODARABA | 4,680 | 0.01 |
| 20 | 03277-78335 | TRUSTEE NATIONAL BANK OF PAKISTAN EMPLOYEES PENSION FUND | 165,486 | 0.27 |
| | | 20 | 3,870,422 | 6.31 |
| | _ | | | |
| Mutual I | | | | |
| 1 | 12791 | SAFEWAY MUTUAL FUND LIMITED | 193 | 0.00 |
| 2 | 05959-27 | CDC - TRUSTEE ATLAS STOCK MARKET FUND CDC - TRUSTEE UBL STOCK ADVANTAGE | 50,000 | 0.08 |
| 3 | 07377-26 | FUND | 835,800 | 1.36 |
| 4 | 09449-25 | CDC - TRUSTEE ATLAS ISLAMIC STOCK FUND | 50,000 | 0.08 |
| 5 | 09456-24 | CDC - TRUSTEE AL-AMEEN SHARIAH STOCK FUND | 948,400 | 1.55 |
| 6 | 10603-21 | CDC - TRUSTEE APF-EQUITY SUB FUND | 6,000 | 0.01 |
| 7 | 10728-27 | CDC - TRUSTEE HBL - STOCK FUND | 741,400 | 1.21 |
| 8 | 10900-25 | CDC - TRUSTEE APIF - EQUITY SUB FUND | 10,000 | 0.02 |
| 9 | 11809-26 | CDC - TRUSTEE IGI STOCK FUND | 66,700 | 0.11 |
| 10 | 11924-22 | CDC - TRUSTEE ALFALAH GHP ALPHA FUND | 30,000 | 0.05 |
| 11 | 13391-26 | CDC-TRUSTEE HBL ISLAMIC STOCK FUND | 100,600 | 0.16 |
| 12 | 13714-25 | CDC - TRUSTEE HBL PF EQUITY SUB FUND | 16,500 | 0.03 |
| 13 | 14514-28 | CDC - TRUSTEE FIRST CAPITAL MUTUAL FUND | 13,500 | 0.02 |
| 14 | 14845-29 | CDC-TRUSTEE AL-AMEEN ISLAMIC RET. SAV. FUND-EQUITY SUB FUND | 62,000 | 0.10 |
| 15 | 14860-27 | CDC - TRUSTEE UBL RETIREMENT SAVINGS FUND - EQUITY SUB FUND | 73,500 | 0.12 |
| 16 | 14902-21 | CDC - TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST | 1,811,506 | 2.95 |
| 17 | 12391 | FIRST CAPITAL MUTUAL FUND LTD. | 16,981 | 0.03 |
| 18 | 12676 | BSJS BALANCED FUND LTD. | 72 | 0.00 |
| | | 18 | 4,833,152 | 7.88 |
| General | Public Foreign | | | |
| | Local | 5331 | 11,256,878 | 18.36 |
| | Foreign | 31 | 5,548,937 | 9.05 |
| Ο. | . 5,51911 | 5362 | 16,805,815 | 27.41 |
| | | | , , , | |
| Total | | 5418 | 61,314,818 | 100.00 |
| . 5 (01 | : | 0.110 | 0.,011,010 | . 55.00 |





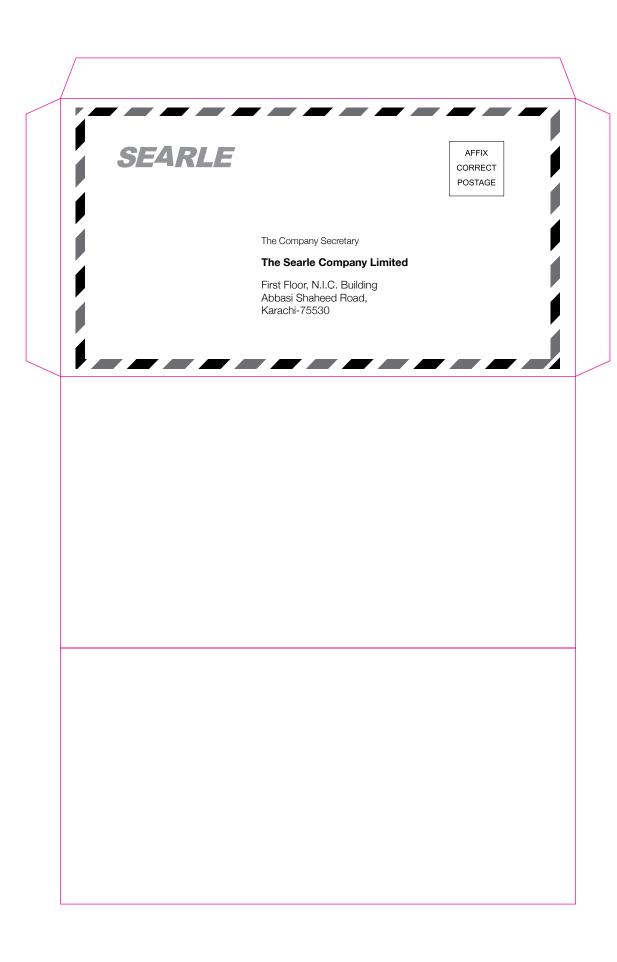
Proxy Form

| FIC | JXy | TOTTI | | | | | |
|------|--------------------------|------------------------------------|-----------------------|--------------------------|-----------------------------|-------------------------|----|
| THE | E SE | EARLE COMPANY LIN | MITED | | | | |
| ۱/۱ | We . | | son / daughte | er / wife / hu | sband of | | ., |
| sha | reho | older of The Searle | Company Limited | d, holding _ | OI | rdinary shares hereb | y |
| app | oint | | who is my _ | | [state rel | ationship (if any) wit | 1 |
| the | pro | xy; required by Gov | vernment regulation | ns] and the | son / daugh | nter / wife / husban | t |
| of . | | , (ho | lding | ordinary sha | ares in the (| Company under Foli | C |
| No. | |) [required I | oy Government] a | s my / our | proxy, to att | end and vote for m | Э |
| / us | s an | d on my / our beha | If at the Annual G | ieneral Meeti | ng of the Co | ompany to be held o | 1 |
| Oct | obe | r 24, 2014 and / or a | ny adjournment the | ereof. | | | |
| | ned [:] ness | thisday of | 2014. | | Rs. 5/- Revenue Stamp | | |
| 2. | | | | Shareholde CDC Partic | | and / or o and | |
| Not | e: | | | | | | |
| 1. | The | e member is requeste | d: | | | | |
| | l | To affix revenue stam | p of Rs. 5/- at the p | olace indicate | ed above. | | |
| | | To sign across the red Company. | venue stamp in the | e same style o | of signature a | s is registered with th | Э |

2. In order to be valid, this proxy must be received at the registered office of the Company at least 48 hours before the time fixed for the Meeting, duly completed in all respects.

III. To write down their Folio Number.

3. CDC Shareholders or their proxies should bring their original Computerized National Identity Card or Passport along with the Participant's ID Number and their Account Number to facilitate their identification. Detailed procedure is given in the Notes to the Notice of AGM.







THE SEARLE COMPANY LIMITED

 $1^{\rm st}$ Floor, N.I.C Building, Abbasi Shaheed Road, Karachi-75530 URL: www.searlecompany.com