

QUARTERLY ACCOUNTS (UN-AUDITED) MARCH 31, 2015

Dynamic, Quality Conscious & Ever Progressive

Sazgar Engineering Works Limited



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Vision

Dynamic, quality conscious and ever progressive.

Mission

- To be market leader in providing safe, economical, durable, comfortable and environment friendly means of transportation of international quality at competitive prices
- To achieve market leadership in automotive wheel-rims of all types and sizes
- Grow through innovation of new products and
- Give higher return to the stakeholders.

Corporate Strategy

Achieve optimal performance in production and sale; continuously add value added products at competitive prices by maintaining "quality" as core element; focus on customers' satisfaction regarding sale, spares and services; explore new markets and enhance customers' base; ensure right usage of company's resources; create employment opportunities; protect the interest of stakeholders; and be a part of the country's development.

SAZGAR ENGINEERING WORKS LIMITED COMPANY INFORMATION

BOARD OF DIRECTORS

Mrs. Saira Asad Hameed

Mr. Mian Muhammad Ali Hameed

AUDIT COMMITTEE

Chairperson/Non-Executive Director

Mr. Mian Muhammad Ali Hameed

Mr. Mian Asad Hameed

Chairman

Mr Mian Zafar Hameed

Mr. Saeed Iqbal Khan

Chief Executive

Executive Director

Member

Member Mr. Arshad Mahmood

Non-Executive Director

Secretary

Mr. Ahsan Ejaz

HUMAN RESOURCE & REMUNERATION COMMITTEE

Mr. Mian Zafar Hameed Non-Executive Director

Mrs. Amina Humza Wazir

Mr. Ahsan Ejaz Chairman

Mr. Saeed Iqbal Khan

Non-Executive Director Mr. Ahsan Ejaz Independent Director

Member Mrs. Amina Humza Wazir Member

Mr. Arshad Mahmood - FCA

REGISTERED OFFICE

COMPANY SECRETARY

Secretary

Mr. Arshad Mahmood

88 - Ali Town, Thokar Niaz Baig, Raiwind Road, Lahore.

AUDITORS

Kabani & Company Chartered Accountants

BANKERS

NIB Bank

SHARE REGISTRAR

Allied Bank Limited National Bank of Pakistan Bank Alfalah Limited

Favsal Bank Limited

Habib Bank Limited The Bank of Punjab Summit Bank Limited

Meezan Bank Limited

Corp Tec Associates (Pvt.) Limited 503-E, Johar Town, Lahore. Ph# 042-35170336-37 Fax# 042-35170338

18-KM, Raiwind Road, Lahore.

FACTORY

DIRECTORS' REVIEW

The directors of your Company are pleased to present their review on the affairs of the Company for the 3^{rd} quarter ended March 31, 2015

Financial Results:

By the Grace of Almighty Allah, the growing trend of sales and profitability of the company has been intact during the period under review. The sales of 3rd quarter has increased by 16.61% from Rs. 634.168 M to Rs. 739.526 M, gross profit by 9.59% from Rs. 64.949M to Rs. 71.180M and pre-tax profit by 0.49% from Rs. 37.494 M to Rs. 37.678 M compared with the corresponding period of last year.

The nine months sales has increased by 16.62% from Rs. 1.598 **Billion** to Rs. 1.864 **Billion**, gross profit by 11.13% from Rs.161.206 M to Rs.179.148 M, and pre-tax profit by 11.94% from Rs. 75.999M to Rs. 85.071M compared with the corresponding period of last year.

The increase in sales and profitability of the company is due to the rise in sales volume of auto rickshaw and tractor wheel rim during the period under review.

During the 3^{rd} quarter and cumulatively nine months, the Company produced 4,157 & 10,591 units of Auto Rickshaws whereas during the corresponding periods of last year, the production was 4,096 and 10,574 units respectively.

The production of wheel rims was 18,568 & 60,909 in 3^{rd} quarter and cumulatively nine months whereas the production of wheel rims during the same corresponding periods was 7,046 & 33,101 respectively.

Change in Legal Advisor of the Company:

Mr. Khawaja Asif Mahmood resigned from the office of legal advisor the company w.e.f. 23.04.2015. The casual vacancy was filled in through the appointment of Mr. Abdul Hamid Awan as legal advisor of the company.

Future Outlook:

Your company is looking for a better future for the auto rickshaws and tractor wheel rims business in the period to come. The company will continue its policy of innovation of new products and enhancement in dealers as well as after sales service network.

It is hoped that the efforts of Government will remain in force for maintaining the law and order situation and business friendly conditions in the country.

The directors would like to place on record their appreciation for the untiring efforts, teamwork and dedication shown by the company's employees during the period under review. They would also like to express their gratitude to the valued shareholders, customers, suppliers and financial institutions for their co-operation, constant support and trust on the Company.

For and on behalf of the Board

Lahore

Dated: 23-04-2015

Mian Asad Hameed (Chief Executive)

SAZGAR ENGINEERING WORKS LIMITED CONDENSED INTERIM BALANCE SHEET (UN-AUDITED) AS AT MARCH 31, 2015

Unaudited

Audited

	Note	March 31, 2015 Rupees	June 30, 2014 Rupees
EQUITY AND LIABILITIES			
EQUITY			
Authorized share capital			
50,000,000 (June 2014: 50,000,000)			
ordinary shares of Rupees 10 each		500,000,000	500,000,000
Issued, subscribed and paid-up share capital	4	179,723,680	179,723,680
Revenue reserve - Un-appropriated Profit		432,212,608	402,542,633
		611,936,288	582,266,313
LIABILITIES			
NON CURRENT LIABILITIES			
Liabilities against assets subject to finance lease		1,248,650	2,406,940
Deferred Liabilities		98,966,139	92,081,937
CURRENT LIABILITIES			
Trade and other payables		358,284,154	258,100,792
Mark-up & Profit accrued on loans and other payables		132,329	467,791
Short term borrowings		34,772,581	3,857,920
Current portion of long term liabilities		3,317,171	5,434,739
Provision for Taxation		26,507,680	27,761,891
		423,013,915	295,623,133
CONTINGENCIES AND COMMITMENTS	5	-	-
TOTAL EQUITY AND LIABILITIES		1,135,164,992	972,378,323

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

MIAN ASAD HAMEED
CHIEF EXECUTIVE

SAZGAR ENGINEERING WORKS LIMITED CONDENSED INTERIM BALANCE SHEET (UN-AUDITED) AS AT MARCH 31, 2015

Unaudited

Audited

	Note	March 31, 2015 RUPEES	June 30, 2014 RUPEES
ASSETS			
NON CURRENT ASSETS			
Property, Plant and Equipment	6	250,536,094	258,822,407
Intangible Assets	7	290,644	448,976
LONG TERM LOANS AND ADVANCES		8,103,204	6,833,385
LONG TERM DEPOSITS		1,637,137	1,657,137
CURRENT ASSETS			
Stores, spares and loose tools		4,978,118	3,946,503
Stock-in-trade		577,411,472	473,780,687
Trade debts		152,239,559	104,171,225
Loans & Advances		13,941,817	15,619,196
Trade Deposits and short term prepayments		32,398,744	22,638,031
Other Receivables		73,965,912	52,669,093
Cash and bank balances		19,662,291	31,791,683
		874,597,913	704,616,418
TOTAL ASSETS		1,135,164,992	972,378,323

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

MIAN ASAD HAMEED

CHIEF EXECUTIVE

SAZGAR ENGINEERING WORKS LIMITED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE QUARTER AND NINE MONTH ENDED MARCH 31, 2015

		Third Oua	rter Ended	Nine Mor	th Ended
		March 31,	March 31,	March 31,	March 31,
		2015	2014	2015	2014
	Note	Rupees	Rupees	Rupees	Rupees
					,
SALES - Net	8	739,525,997	634,168,342	1,863,981,766	1,598,282,419
COST OF SALES	9	668,346,253	569,219,530	1,684,834,012	1,437,076,740
GROSS PROFIT		71,179,744	64,948,812	179,147,754	161,205,679
DISTRIBUTION COST		16,452,103	11,569,901	45,934,544	39,351,746
ADMINISTRATIVE EXPENSES		13,415,316	13,203,081	37,518,501	37,943,909
OTHER OPERATING EXPENSES		2,798,054	2,861,913	6,381,172	6,081,432
		32,665,473	27,634,895	89,834,217	83,377,087
		38,514,271	37,313,917	89,313,537	77,828,593
OTHER INCOME		649,978	1,808,996	1,928,550	3,086,562
OPERATING PROFIT BEFORE FINANCE COST		39,164,249	39,122,913	91,242,087	80,915,155
FINANCE COST		1,486,574	1,628,981	6,171,391	4,915,660
PROFIT BEFORE TAXATION		37,677,675	37,493,932	85,070,696	75,999,495
TAXATION	10	12,491,938	13,213,612	19,455,985	24,762,870
PROFIT AFTER TAXATION		25,185,737	24,280,320	65,614,711	51,236,626
EARNINGS PER SHARE - BASIC AND DILUTED	11	1.40	1.35	3.65	2.85

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

MIAN ASAD HAMEED

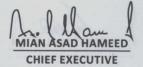
CHIEF EXECUTIVE

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE QUARTER AND NINE MONTH ENDED MARCH 31, 2015

Third Qua	rter Ended	Nine Mo	nth Ended
March 31,	March 31,	March 31,	March 31,
2015	2014	2015	2014
Rupees	Rupees	Rupees	Rupees

PROFIT AFTER TAXATION FOR THE PERIOD	25,185,737	24,280,320	65,614,711	51,236,626
OTHER COMPREHENSIVE INCOME / (LOSS) FOR THE PERIOD				
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	25,185,737	24,280,320	65,614,711	51,236,626

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.



CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTH ENDED MARCH 31, 2015

	Nine Mont	th Ended
	March 31,	March 31,
	2015	2014
	Rupees	Rupees
CASH FLOWS FROM OPERATING ACTIVITIES	nupees	pood
Profit before taxation	85,070,696	75,999,495
	interior to control of the control o	000 * 0000 * 00000
Adjustment for non cash charges and other items: Depreciation	15,074,070	15,378,252
Amortization	171,832	165,551
Provision for gratuity	12,814,860	10,434,339
Finance Cost	6,171,391	4,915,660
Other Income	(1,928,550)	(3,086,562)
other intollie	32,303,603	27,807,239
	117,374,299	103,806,734
Working capital changes		
(Increase)/Decrease in current assets		
Store, spares and loose tools	(1,031,615)	(1,538,255)
Stock-in-trade	(103,630,785)	(126,319,420)
Trade debts	(48,068,334)	17,692,471
Loans & Advances	1,677,379	(6,052,940)
Trade Deposits and short term prepayments	(9,760,713)	(7,902,931)
Increase/(Decrease) in current liabilities		
Trade and other payables	83,493,421	15,373,047
Increase in Long term loans and advances	(1,269,819)	(1,416,027)
	(78,590,466)	(110,164,055)
Cash generated from / (used in) operations	38,783,834	(6,357,321)
Finance costs paid	(6,506,853)	(5,389,314)
Income tax paid/deducted at source	(37,777,872)	(25,535,914)
Employees retirement benefit - Gratuity paid	(5,409,185)	(3,739,670)
Workers' Profit Participation Fund Paid	(4,731,493)	(5,180,758)
Net cash generated from / (used in) operating activities	(15,641,569)	(46,202,978)
CASH FLOW FROM INVESTING ACTIVITIES		
Property, Plant and Equipment Purchased	(5,875,541)	(26,307,759)
Decrease in long term deposits	20,000	-
Proceeds from sale of Property, Plant and Equipment	720,000	2,439,000
Security deposits with leasing companies	(185,850)	(370,275)
Net cash used in investing activities	(5,321,391)	(24,239,034)
CASH FLOW FROM FINANCING ACTIVITIES		
Proceeds of short term borrowings	119,151,183	92,621,240
Repayment of short term borrowings	(88,236,521)	(100,624,695)
Repayment of finance lease	(4,149,008)	(2,279,450)
Dividend paid	(17,932,085)	(35,944,736)
Net cash used in financing activities	8,833,569	(46,227,641)
NET DECREASE IN CASH AND CASH EQUIVALENTS	(12,129,392)	(116,669,652)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	31,791,683	127,543,489
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	19,662,291	10,873,837
THE PROPERTY OF THE PROPERTY O		

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

MIAN ASAD HAMEED

CHIEF EXECUTIVE

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE NINE MONTH ENDED MARCH 31, 2015

	Share Capital Rupees	Un-appropriated Profit Rupees	Total Rupees
Balance as at June 30, 2013-Audited	179,723,680	377,922,599	557,646,279
Final Dividend for the year ended June 30, 2013 @ Re.1.00 per share		(17,972,368)	(17,972,368)
Interim Dividend for the year ended June 30, 2014 @ Re.1.00 per share		(17,972,368)	(17,972,368)
Total Comprehensive Income for the Nine month ended March 31, 2014	-	51,236,626	51,236,626
Balance as at March 31, 2014-Unaudited	179,723,680	393,214,489	572,938,169
Balance as at June 30, 2014-Audited	179,723,680	402,542,633	582,266,313
Final Dividend for the year ended	173,723,000		
June 30, 2014 @ Re. 1.00 per share Interim Dividend for the year ended	-	(17,972,368)	(17,972,368)
June 30, 2015 @ Re.1.00 per share	-:	(17,972,368)	(17,972,368)
Total Comprehensive Income for the Nine month ended March 31, 2015		65,614,711	65,614,711
Balance as at March 31, 2015-Unaudited	179,723,680	432,212,608	611,936,288

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

MIÀN ASAD HAMEED

CHIEF EXECUTIVE

10

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTH ENDED MARCH 31, 2015

1 LEGAL STATUS AND OPERATIONS

The Company was incorporated in Pakistan on September 21, 1991 as a Private Limited Company under the Companies Ordinance, 1984 and converted into a Public Limited Company on November 21, 1994. The Company is listed on all the Stock Exchanges of Pakistan. The Company is engaged in the manufacture and sale of automobiles, automotive parts and household electric appliances. The registered office of the company is situated at 88-Ali Town, Thokar Niaz Baig, Raiwind Road, Lahore.

2 BASIS OF PREPARATION

These condensed interim financial statements (un-audited) of the Company for the nine month ended March 31, 2015 have been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 - 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed and are being submitted to the shareholders as required by section 245 of the Companies Ordinance 1984.

These condensed interim financial statements do not include all the information and disclosures as required in the annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended June 30.2014.

3 STATEMENT OF CONSISTENCY IN ACCOUNTING POLICIES

The accounting policies adopted are consistent with those of the previous financial year ended June 30, 2014.

4 ISSUED, SUBSCRIBED AND PAID UP SHARE CAPITAL

			Ondudited	Addited
Mar 31, 2015 Number	June 30, 2014 Number		Mar 31, 2015 Rupees	June 30, 2014 Rupees
7,163,000	7,163,000	ordinary shares of Rupees 10/- each fully paid up in cash	71,630,000	71,630,000
10,809,368	10,809,368	ordinary shares of Rupees 10/- each allotted as bonus shares	108,093,680	108,093,680
17,972,368	17,972,368		179,723,680	179,723,680

Unaudited

Audited

5 CONTINGENCIES AND COMMITMENTS

5.1 Contingencies

There \bar{s} no significant change in contingencies from the preceding annual published financial statement of the company for the year ended June 30, 2014.

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTH ENDED MARCH 31, 2015

5.2 Commitments

Commitments in respect of:				
	Unaudited	Audited	Unaudited	Audited
	MAR 2015	JUNE 2014	MAR 2015	JUNE 2014
		2	200	22

LIMIT Nos.	Nos. PARTICULARS LIMITS AVAILABLE		ABLE	LIMITS UTILIZED	
	Not Later Than one Year				
1.	Foreign LC Sight / Inland LC- Gross	390,000,000	370,000,000	112,528,693	95,155,552
2	FATR -Su blimit of Limit No.1	88,000,000	88,000,000	19,534,832	3,857,920
3	Murabaha Sublimit of Limit no.2	40,000,000	40,000,000	1=	13,383,884
4	Murabaha Sublimit of Limit no.1	40,000,000	40,000,000	2,372,499	1=
5	Murabaha-FIM Spot Sublimit of Limit no.1	40,000,000	-	-	-
6	Guarantee	8.040.000	8,040,000	-	12

6	PROPERTY, PLANT AND EQUIPMENT	Note	Mar 31, 2015 Rupees	June 30, 2014 Rupees
	Operating fixed assets Capital work in progress	6.1	241,917,408 8,618,686	250,089,438 8,732,969
			250,536,094	258,822,407
6.1	OPERATING FIXED ASSETS - Tangible			
	Opening book value		250,089,438	235,207,254
	Add: Additions during the period (at cost)			
	- Building and Civil Works on Freehold Land			2,035,956
	- Plant and machinery		3,280,805	19,931,660
	 Furniture and fittings 		12	26,600
	 Office e quipments 		47,619	168,683
	 Electric installations 		59,900	203,948
	- Vehicles		3,647,000	14,502,554
			7,035,324	36,869,401
	Less:			
	Disposal during the period (at net book value)			
	 Electric installations 		-	27,439
	- Vehicles		133,284	1,136,988
	Depreciation charged during the period		15,074,070	20,822,789
			15,207,354	21,987,216
	Closing book value		241,917,408	250,089,438

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTH ENDED MARCH 31, 2015

Unaudited

Audited

						Addited
					Mar 31,	June 30,
					2015	2014
					Rupees	Rupees
7	INTANGIBLE ASSETS				парсез	nupces
	Opening book value				448,976	606,229
	Add: additions during the period				13,500	65,500
	radi danadis daring die period				462,476	671,729
	Less: amortization charged during the	period			171,832	222,753
	Closing book value				290,644	448,976
					-	
8	SALES - NET		Jan-Mar	Jan-Mar	July-Mar	July-Mar
		Note	2015	2014	2015	2014
			Rupees	Rupees	Rupees	Rupees
	Gross sales		889,355,538	759,453,343	2,232,668,565	1,923,270,998
	Less: Sales tax	1	134,450,369	114,627,506	336,455,139	288,159,983
	Sales retums		2,227,804	1,293,095	5,100,939	7,716,595
	Commission		13,151,368	9,364,400	27,130,721	29,112,001
			149,829,541	125,285,001	368,686,799	324,988,579
			739,525,997	634,168,342	1,863,981,766	1,598,282,419
9	COST OF SALES		F40 20F C27	486,350,610	1 427 251 150	1 200 770 250
	Raw materials and components consumed Salaries, wages and other benefits		549,295,637 42,765,346	33,342,406	1,427,251,158 134,974,818	1,298,770,258 103,545,579
	Stores, spares and loose tools consumed		8,042,128	6,606,849	19,863,497	20,910,086
	Power and fuel charges		15,054,753	12,542,743	38,023,644	38,632,944
	Repair and maintenance		14,301,780	6,909,008	36,619,401	21,116,220
	Other expenses		1,485,824	923,599	4,625,600	3,913,879
	Depreciation & Amortization		3,509,507	3,535,382	10,384,250	10,461,561
	Depreciation & Amortization		634,454,975	550,210,597	1,671,742,368	1,497,350,526
	Opening work-in-process		12,839,280	15,203,700	16,685,065	7,897,939
	Closing work-in-process		(16,972,358)	(15,472,165)	(16,972,358)	(15,472,165)
	Cost of goods manufactured		630,321,897	549,942,133	1,671,455,075	1,489,776,301
	Opening finished goods		167,264,021	163,904,644	134,163,421	91,927,686
	Cost of finished goods purchased during the period		-	_	8,455,181	_
	Closing finished goods		(129,239,665)	(144,627,247)	(129,239,665)	(144,627,247)
			668,346,253	569,219,530	1,684,834,012	1,437,076,740
10	TAXATION					
10	Current					
	For the period	10.1	12,549,696	14,081,144	26,507,680	27,023,685
	Prior Year			-	(6,530,221)	(136,730)
	Deferred				**************************************	, , , , , , ,
	Delerred					
	For the period		(57,758)	(867,532)	(521,474)	(2,124,085)

^{10.1} The rate of tax has decreased from 34% to 33% during the period.

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTH ENDED MARCH 31, 2015

11	EARNINGS PER SHARE - BASIC AND DILUTED	Jan-Mar 2015 Rupees	Jan-Mar 2014 Rupees	July-Mar 2015 Rupees	July-Mar 2014 Rupees
	Basic Earnings Per Share				
	Profit after taxation for the period - Rupees	25,185,737	24,280,320	65,614,711	51,236,626
	Weighted average number of ordinary shares outstanding during the period - Note 4	17,972,368	17,972,368	17,972,368	17,972,368
	Basic & diluted earnings per share - Rupees	1.40	1.35	3.65	2.85
12	TRANSACTIONS WITH RELATED PARTIES				
	Remuneration, Allowances and benefits paid to Chief Executive and Executive Director(s)			10,735,000	10,652,581
13	SEGMENT RESULTS				
		Jan-Mar 2015 Rupees	Jan-Mar 7 2014 Rupees	July-Mar 2015 Rupees	July-Mar 2014 Rupees
	Segment Revenue				
	Home appliances	888,891	3,871,193	9,494,650	4,116,217
	Auto parts	95,827,091	28,104,680	325,638,129	168,255,536
	Auto ricks haw	642,810,015	602,192,469	1,528,848,987	1,425,910,666
	Total	739,525,997	634,168,342	1,863,981,766	1,598,282,419
	Segment operating results				
	Home appliances	(147,248)		29,987	(362,756)
	Auto parts	991,270	(5,765,186)	3,575,514	(5,369,429)
	Auto rickshaw	40,468,303	45,998,905	91,789,209	89,227,208
	Total	41,312,324	40,175,832	95,394,709	83,495,025

14 DATE OF AUTHORIZATION FOR ISSUE

The Board of Directors of the Company has authorized these condensed interim financial statements for issue on April 23, 2015.

15 GENERAL

The figures have been rounded off to the nearest Rupee.

MIAN ASAD HAMEED
CHIEF EXECUTIVE

Book Post Under Postal Certificate

Sazgar Engineering Works Limited

REGISTERED OFFICE: 88 Ali Town, Thokar Niaz Baig, Raiwind Road, Lahore.
Tel: 042-35312125-27, 35291573-74, Fax: 042-35312128
FACTORY: 18-Km, Raiwind Road, Lahore. Tel: 042-35330300-2, Fax: 042-35330329
sazgar@brain.net.pk www.sazgar.com.pk www.sazgarautos.com