Quarterly Accounts (Un-Audited) March 31,2014



SAZGAR ENGINEERING WORKS LIMITED



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## Vision

Dynamic, quality conscious and ever progressive.

## Mission

- To be market leader in providing safe, economical, durable, comfortable and environment friendly means of transportation of international quality at competitive prices
- To achieve market leadership in automotive wheel-rims of all types and sizes
- Grow through innovation of new products and
- *Give higher return to the stakeholders.*

## **Corporate Strategy**

Achieve optimal performance in production and sale; continuously add value added products at competitive prices by maintaining "quality" as core element; focus on customers' satisfaction regarding sale, spares and services; explore new markets and enhance customers' base; ensure right usage of company's resources; create employment opportunities; protect the interest of stakeholders; and be a part of the country's development.

# SAZGAR ENGINEERING WORKS LIMITED Company Information

### BOARD OF DIRECTORS

Mrs. Saira Asad Hameed Chairperson

Mr. Mian Asad Hameed Chief Executive

Mr. Saeed Iqbal Khan Non-Executive Director

Mr. Mian Muhammad Ali Hameed Non-Executive Director

Mr. Mian Zafar Hameed Non-Executive Director

Mrs. Amina Humza Wazir Non-Executive Director

Mr. Muhammad Suleyman Khan Independent Director

## **COMPANY SECRETARY**

Arshad Mahmood - FCA

### REGISTERED OFFICE

88 - Ali Town, Thokar Niaz Baig, Raiwind Road, Lahore. E-mail: sazgar@brain.net.pk info@sazgarautos.com Website: www.sazgarautos.com

### SHARE REGISTRAR

Corp Tec Associates (Pvt.) Limited 503-E, Johar Town, Lahore. Ph# 042-35170336-37 Fax# 042-35170338

### **FACTORY**

18-KM, Raiwind Road, Lahore.

## AUDIT COMMITTEE

Mr. Mian Muhammad Ali Hameed Chairman

Mr. Mian Zafar Hameed Member

Mr. Muhammad Suleyman Khan Member

Mr. Arshad Mahmood Secretary

## HUMAN RESOURCE & REMUNERATION COMMITTEE

Mr. Muhammad Suleyman Khan Chairman

Mr. Saeed Iqbal Khan Member

Mrs. Amina Humza Wazir Member

Mr. Arshad Mahmood Secretary

### AUDITORS

Kabani and Company Chartered Accountants

#### BANKERS

Allied Bank Limited
National Bank of Pakistan
Bank Alfalah Limited
Faysal Bank Limited
Habib Bank Limited
The Bank of Punjab
Summit Bank Limited
NIB Bank
Meezan Bank Limited

## **DIRECTORS REVIEW**

The directors of your Company are pleased to present their review on the affairs of the Company for the 3rd quarter ended March 31, 2014:

#### Financial Results:

By the Grace of Almighty Allah, the financial results of the Company for the period under review are showing a substantial improvement in the financial position of the company compared with the corresponding period of last year. Government efforts to improve law & order situation in the country has started impacting positively on the business activities. The appreciation in value of Pak-Rupee and reduction in fuel prices will further help to minimize the input costs and to improve the profitability of the company in future.

During the 3rd quarter, the net sales has increased from Rs. 445.328 M to Rs. 634.168 M, gross profit from Rs. 47.754 M to Rs. 64.949 M and pre-tax profit from Rs. 23.263 M to Rs. 37.494 M compared with corresponding period of last year.

Cumulatively for nine months, the net sales has increased from Rs.1.301 **Billion** to Rs. 1.598 **Billion**, gross profit from Rs. 139.746 M to Rs. 161.206 M and pre-tax profit from Rs.58.399 M to Rs. 75.999 M showing a rising trend in sales and profitability of the Company compared with the corresponding period of last year.

The increase in sales volume of auto rickshaw has contributed substantially to increase the gross sales revenue of the company. On the other hand sales volume of tractor wheel rims has dropped that has adversely affected the sales revenue and profitability of the company during the period under review.

During the 3rd quarter and cumulatively nine months, the Company produced 4,096 & 10,574 units of Auto Rickshaws whereas during the corresponding periods of last year, the production was 2,383 and 7,233 units respectively.

The increase in sales tax rate from 10% to 16% effective from January 01, 2014 has adversely affected the demand of tractors during the period under review. The production of wheel rims was 7,046 & 33,101 in 3rd quarter and cumulatively nine months whereas the production of wheel rims during the same corresponding periods was 14,029 & 50,652 respectively.

## **Future Outlook:**

Your Company is positive about its future prospects and looking for further improvement in law & order situation of the country. Your company is closely watching the market conditions of the country and formulating its marketing policies accordingly. Your company is also continuing research and development work for the constant improvement of existing products and introduction of new models of auto rickshaw to remain ahead of the competition.

It is expected that the rising trend of the sale of auto rickshaw will continue in the next period.

Regarding tractor wheel rims, the company is looking for a regaining of demand of tractors in the future, being an essential need of farmer.

The directors would like to place on record their appreciation for the untiring efforts, teamwork and dedication shown by the Company's employees during the period under review. They would also like to express their gratitude to the valued shareholders, customers, suppliers and financial institutions for their co-operation, constant support and trust on the Company.

### STATEMENT UNDER SECTION 241(2) OF THE COMPANIES ORDINANCE, 1984

The directors' review has been signed by two Directors instead of Chairperson or Chief Executive as the Chairperson and Chief Executive are for the time being not in Pakistan.

For and on behalf of the Board

Lahore

Dated: 18-04-2014

Saeed Iqbal Khan (Director)

Mian Muhammad Ali Hameed (Director)

# SAZGAR ENGINEERING WORKS LIMITED CONDENSED INTERIM BALANCE SHEET (UN-AUDITED)

AS AT MARCH 31, 2014

Unaudited

Audited

Audited

Note EQUITY AND LIABILITIES	March 31, 2014 Rupees	June 30, 2013 Rupees (Restated)	June 30, 2012 Rupees (Restated)
EQUITY			
Authorized share capital 50,000,000 (June 2013: 50,000,000)			
ordinary shares of Rupees 10 each	500,000,000	500,000,000	500,000,000
,		, ,	
Issued, subscribed and paid-up share capital 4	179,723,680	179,723,680	179,723,680
Revenue reserve - Un-appropriated Profit	393,214,489	377,922,599	335,751,310
	572,938,169	557,646,279	515,474,990
LIABILITIES			
NON CURRENT LIABILITIES			
Liabilities against assets subject to finance lease	3,815,258	6,512,635	C 122 7C2
Deferred Liabilities	87,628,109	83,057,525	6,132,763
Deferred Elabilities	07,020,103	63,037,323	67,496,802
CURRENT LIABILITIES			
Trade and other payables	314,192,483	300,974,821	323,163,158
Mark-up & Profit accrued on loans and other payables	49,582	523,237	1,437,379
Short term borrowings	8,773,311	16,776,763	35,830,932
Current portion of long term liabilities	5,435,396	5,017,469	4,654,851
Provision for Taxation	27,023,687	32,738,126	80,304,548
	355,474,460	356,030,415	445,390,868
CONTINGENCIES AND COMMITMENTS 5	-	-	_
TOTAL EQUITY AND LIABILITIES	1,019,855,995	1,003,246,855	1,034,495,423

The annexed notes 1 to 17 form an integral part of these condensed interim financial statements.

STATEMENT UNDER SECTION 241 (2) OF THE COMPANIES ORDINANCE, 1984

These Financial Statements have been signed by two Directors instead of Chief Executive and one Director as the Chief Executive is not for the time being in Pakistan.

SAEED IQBAL KHAN DIRECTOR

CONDENSED INTERIM BALANCE SHEET (UN-AUDITED)
AS AT MARCH 31, 2014

		Unaudited	Audited	Audited
		March 31,	June 30,	June 30,
		2014	2013	2012
	Note	RUPEES	RUPEES	RUPEES
			(Restated)	(Restated)
ASSETS				
NON CURRENT ASSETS				
		264 560 072	254 400 445	
Property, Plant and Equipment	6	261,568,972	251,499,116	240,705,730
Intangible Assets	7	506,178	606 220	504.074
Intangible Assets	/	506,178	606,229	501,874
LONG TERM LOANS AND ADVANCES		6,910,396	5,494,369	E 427 422
EONG TERM EOANS AND ADVANCES		0,510,550	3,434,303	5,127,433
LONG TERM DEPOSITS		1,657,137	1,657,137	1,137,137
20110 1211111 221 03113		1,037,137	1,037,137	1,137,137
CURRENT ASSETS				
Stores, spares and loose tools		6,102,963	4,564,708	7,401,603
Stock-in-trade		514,824,722	388,505,301	540,547,955
Trade debts		115,968,553	133,661,024	129,278,444
Loans & Advances		18,650,203	12,597,263	6,493,753
Trade Deposits and short term prepayments		39,930,677	32,027,746	17,335,215
Other Receivables		42,862,358	45,090,475	76,982,666
Cash and bank balances		10,873,837	127,543,489	8,983,613
		749,213,312	743,990,005	787,023,249
TOTAL ASSETS		1,019,855,995	1,003,246,855	1,034,495,423
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### STATEMENT UNDER SECTION 241 (2) OF THE COMPANIES ORDINANCE, 1984

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SAEED IQBAL KHAN

# CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE QUARTER AND NINE MONTH ENDED MARCH 31, 2014

		Third Quarter Ended		Nine Month Ended		
		March 31,	March 31,	March 31,	March 31,	
		2014	2013	2014	2013	
	Note	Rupees	Rupees	Rupees	Rupees	
SALES - Net	8	634,168,342	445,328,414	1,598,282,419	1,300,509,113	
COST OF SALES	9	569,219,530	397,574,794	1,437,076,740	1,160,762,823	
GROSS PROFIT		64,948,812	47,753,620	161,205,679	139,746,290	
DISTRIBUTION COST		11,569,901	10,069,975	39,351,746	32,126,443	
ADMINISTRATIVE EXPENSES		13,203,081	11,653,694	37,943,909	39,040,190	
OTHER OPERATING EXPENSES		2,861,913	2,096,789	6,081,432	5,266,928	
		27,634,895	23,820,458	83,377,087	76,433,561	
		37,313,917	23,933,162	77,828,593	63,312,729	
OTHER INCOME		1,808,996	1,057,873	3,086,562	3,092,584	
OPERATING PROFIT BEFORE FINANCE COST		39,122,913	24,991,035	80,915,155	66,405,313	
FINANCE COST		1,628,981	1,728,276	4,915,660	8,006,455	
PROFIT BEFORE TAXATION		37,493,932	23,262,759	75,999,495	58,398,858	
TAXATION	10	13,213,612	8,113,271	24,762,870	24,520,515	
PROFIT AFTER TAXATION		24,280,320	15,149,488	51,236,626	33,878,343	
EARNINGS PER SHARE - BASIC AND DILUTED	11	1.35	0.84	2.85	1.89	

The annexed notes 1 to 17 form an integral part of these condensed interim financial statements.

STATEMENT UNDER SECTION 241 (2) OF THE COMPANIES ORDINANCE, 1984

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SAEED IQBAL KHAN DIRECTOR

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE QUARTER AND NINE MONTH ENDED MARCH 31, 2014

Third Quar	ter Ended	Nine Month Ended		
March 31,	March 31,	March 31, March 31,		
2014	2013	2014	2013	
Rupees	Rupees	Rupees Rupees		

PROFIT AFTER TAXATION FOR THE PERIOD	24,280,320	15,149,488	51,236,626	33,878,343
OTHER COMPREHENSIVE INCOME FOR THE PERIOD	-	-	-	-
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	24,280,320	15,149,488	51,236,626	33,878,343

The annexed notes 1 to 17 form an integral part of these condensed interim financial statements.

### STATEMENT UNDER SECTION 241 (2) OF THE COMPANIES ORDINANCE, 1984

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SAEED IQBAL KHAN
DIRECTOR

MIAN MUHAMMAD ALI HAMEED
DIRECTOR

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## CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTH ENDED MARCH 31, 2014

	Nine Mont	h Ended
	March 31,	March 31,
	2014	2013
	Rupees	Rupees
CASH FLOWS FROM OPERATING ACTIVITIES	парсез	парсез
Profit before taxation	75,999,495	58,398,858
	73,555,755	36,396,636
Adjustment for non cash charges and other items:		
Depreciation	15,378,252	13,647,688
Amortization Provision for gratuity	165,551 10,434,339	140,248 10,233,048
Financial and other charges	4,915,660	12,393,383
Other Income	(3,086,562)	(3,090,176)
	27,807,239	33,324,191
	103,806,734	91,723,049
Working capital changes		
(Increase)/Decrease in current assets		
Store, spares and loose tools	(1,538,255)	1,424,705
Stock-in-trade	(126,319,420)	184,937,638
Trade debts Loans & Advances	17,692,471 (6,052,940)	(3,831,017) (2,386,704)
Trade Deposits and short term prepayments	(7,902,931)	(13,418,262)
	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(13) (10)202)
Increase/(Decrease) in current liabilities	15 272 047	(127 207 007)
Trade and other payables	15,373,047	(127,307,997)
Increase in Long term loans and advances	(1,416,027)	(881,287)
	(110,104,055)	38,537,076
Cash (used in) / generated from operations	(6,357,321)	130,260,124
Finance cost paid	(5,389,314)	(8,722,509)
Income tax paid/deducted at source	(25,535,914)	(29,143,820)
Employees retirement benefit - Gratuity paid	(3,739,670)	(7,325,361)
Workers' Profit Participation Fund Paid	(5,180,758)	(10,527,810)
Net cash (used in) / generated from operating activities	(46,202,978)	74,540,624
CASH FLOW FROM INVESTING ACTIVITIES		
Property, Plant and Equipment Purchased	(26,307,759)	(14,933,793)
Increase in long term deposits	-	(520,000)
Proceeds from sale of Property, Plant and Equipment	2,439,000	3,280,000
Security deposits with leasing companies	(370,275)	(1,020,150)
Net cash used in investing activities	(24,239,034)	(13,193,943)
CASH FLOW FROM FINANCING ACTIVITIES		
Proceeds from short term borrowings	92,621,240	94,046,152
Repayment of short term borrowings	(100,624,695)	(116,594,850)
Repayment of finance lease	(2,279,450)	(4,154,004)
Dividend paid	(35,944,736)	(17,829,457)
Net cash used in financing activities	(46,227,641)	(44,532,160)
NET (DECREASE) / INCREASE IN CASH AND CASH EQUIVALENTS	(116,669,652)	16,814,521
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	127,543,489	8,983,613
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	10,873,837	25,798,134
The constraint state 1 to 17 form on integral part of these condensed interim financial statements		

The annexed notes 1 to 17 form an integral part of these condensed interim financial statements

STATEMENT UNDER SECTION 241 (2) OF THE COMPANIES ORDINANCE, 1984

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SAEED IQBAL KHAN

DIRECTOR

## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE NINE MONTH ENDED MARCH 31, 2014

	Share Capital Rupees	Un-appropriated Profit Rupees	Total Rupees
Balance as at June 30, 2012 (audited)	179,723,680	336,842,280	516,565,960
Effect of change in accounting policy - Note No. 14 Balance as on July 01, 2012 (re-stated)	179,723,680	(1,090,970)	(1,090,970)
	179,723,000	333,731,310	313,474,990
Final Dividend for the year ended June 30, 2012 @ Re.1.00 per share	-	(17,972,368)	(17,972,368)
Total Comprehensive Income for the nine Month ended March 31, 2013	-	33,878,343	33,878,343
Balance as at March 31, 2013	179,723,680	351,657,285	531,380,965
Balance as at June 30, 2013 (audited)	179,723,680	385,376,950	565,100,630
Effect of change in accounting policy - Note No. 14	-	(7,454,351)	(7,454,351)
Balance as on July 01, 2013 (re-stated)	179,723,680	377,922,599	557,646,279
Final Dividend for the year ended			
June 30, 2013 @ Re.1.00 per share	-	(17,972,368)	(17,972,368)
Interim Dividend for the year ended			
June 30, 2014 @ Re.1.00 per share	-	(17,972,368)	(17,972,368)
Total Comprehensive Income for the			
nine Month ended March 31, 2014	-	51,236,626	51,236,626
Balance as at March 31, 2014	179,723,680	393,214,489	572,938,169

The annexed notes 1 to 17 form an integral part of these condensed interim financial statements.

### STATEMENT UNDER SECTION 241 (2) OF THE COMPANIES ORDINANCE, 1984

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SAEED IQBAL KHAN DIRECTOR

## NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE QUARTER AND NINE MONTH ENDED MARCH 31, 2014

#### 1 LEGAL STATUS AND OPERATIONS

The Company was incorporated in Pakistan on September 21, 1991 as a Private Limited Company under the Companies Ordinance, 1984 and converted into a Public Limited Company on November 21, 1994. The Company is listed on all the Stock Exchanges of Pakistan. The Company is engaged in the manufacture and sale of automobiles, automotive parts and household electric appliances. The registered office of the company is situated at 88-Ali Town, Thokar Niaz Baig, Raiwind Road, Lahore.

#### 2 BASIS OF PREPARATION

These condensed interim financial statements (un-audited) of the Company for the nine month ended March 31, 2014 have been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 - 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed and are being submitted to the shareholders as required by section 245 of the Companies Ordinance 1984.

These condensed interim financial statements do not include all the information and disclosures as required in the annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2013.

#### 3 STATEMENT OF CONSISTENCY IN ACCOUNTING POLICIES

The accounting policies adopted are consistent with those of the previous financial year ended June 30, 2013 except as detailed below.

The Company operates an unfunded gratuity scheme for all its permanent employees. The provision is made on the basis of actuarial valuation by using the projected unit credit method. During the period company has changed its accounting policy for calculating its obligation in respect of a plan as per adoption of changes in IAS -19 (Revised) 'Employees Benefits'. Effective from July 01, 2013 the actuarial gains / losses are recognized directly to equity through the Statement of Other Comprehensive income. Previously actuarial gains or losses arising from experience adjustment and changes in actuarial assumptions in excess of 10% of the present value of the defined benefit obligation recognized in the income statement over the expected average remaining working lives of the employees participating in the plan. Otherwise, the actuarial gain or loss is not recognized. The description and the impacts of the change in accounting policy have been detailed in note 14. The revised accounting policy as a result of change in IAS-19 (Revised) 'Employees Benefits' is as follows;

#### DEFINED BENEFIT PLAN

Defined benefit plan is a post-employment benefit plan other than the defined contribution plan.

The Company operates an unfunded gratuity scheme for all its permanent employees. The provision is made on the basis of actuarial valuation by using the projected unit credit method. In calculating the Company's obligation in respect of a plan, Any actuarial gains and losses are recognised immediately in the statement of other comprehensive income.

## NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE QUARTER AND NINE MONTH ENDED MARCH 31, 2014

### 4 ISSUED, SUBSCRIBED AND PAID UP SHARE CAPITAL

March 31, 2014 Number	June 30, 2013 Number	Note	Unaudited March 31, 2014 Rupees	Audited June 30, 2013 Rupees
7,163,000	7,163,000	ordinary shares of Rupees 10/- each fully paid up in cash	71,630,000	71,630,000
10,809,368	10,809,368	ordinary shares of Rupees 10/- each allotted as bonus shares	108,093,680	108,093,680
17,972,368	17,972,368		179,723,680	179,723,680

#### 5 CONTINGENCIES AND COMMITMENTS

### 5.1 Contingencies

There is no significant change in contingencies from the preceding annual published financial statement of the company for the year ended June 30, 2013. except the following;

A notice of income tax audit for tax year 2012 under section 177 of Income tax Ordinance 2001 has received during the period. The Company has filed a write petition against the notice in Lahore High Court, Lahore. As per lawyer's opinion favorable outcome is expected.

#### 5.2 Commitments

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Commitments in respect of:

		March 2014 Rupees	June 2013 Rupees	March 2014 Rupees	June 2013 Rupees
LIMIT No	s. PARTICULARS	LIMITS AVAIL	LABLE	LIMITS UTILI	ZED
	Not Later Than one Year				
1	Foreign LC Sight / Inland LC- Gross	370,000,000	370,000,000	126,070,023	170,641,327
2	FATR -Sublimit of Limit No.1	88,000,000	88,000,000	8,773,311	16,776,763
3	Murabaha Sublimit of Limit no.2	40,000,000	40,000,000	8,810,422	29,196,874
4	Murabaha Sublimit of Limit no.1 Guarantee	40,000,000 8,040,000	40,000,000 8.040,000	-	7,594,883
5	Guarantee	8,040,000	8,040,000	-	-
PROPERTY	, PLANT AND EQUIPMENT				
Operating	fixed assets	6.	.1	249,567,929	235,207,
Capital wo	rk in progress			12,001,043	12,773,
Advance for	or assets subject to finance lease			-	1,886,
	or purchase of owned vehicle			-	1,632,
				261,568,972	251,499,
			_		, ,
OPERATIN	G FIXED ASSETS - Tangible				
Opening b	ook value			235,207,254	222,703,
Add:					
	during the period (at cost)				
	uilding and Civil Works on Freehold Land			2,035,956	4,335,
	ant and machinery			14,196,160	4,333, 9,227,
				14,190,100	
	ectric fittings Irniture and fixture			-	45,
				160 603	41,
	ffice equipments			168,683	323,
	ectric installations			<del>-</del> .	1,115,
- Ve	ehicles			14,502,554	18,702,
				30,903,353	33,791,

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE QUARTER AND NINE MONTH ENDED MARCH 31, 2014

	Less: Disposal during the period (at net book value	e)				
	- Electric installations				27,439	43,959
	- Vehicles				1,136,988	2,700,079
	Depreciation charged during the period				15,378,252	18,544,451
					16,542,679	21,288,489
	Closing book value				249,567,929	235,207,254
7	INTANGIBLE ASSETS N	ote				
	Opening book value				606,229	501,874
	Add: additions during the period				65,500	291,533
					671,729	793,407
	Less: amortization charged during the pe	riod			165,551	187,178
	Closing book value				506,178	606,229
	closing book value				300)170	000,223
8	SALES - NET		Jan-Mar	Jan-Mar	Jul-Mar	Jul-Mar
			2014	2013	2014	2013
			Rupees	Rupees	Rupees	Rupees
	Gross sales		759,453,343	525,553,989	1,923,270,998	1,533,835,874
	Less: Sales tax		114,627,506	72,512,439	288,159,983	211,476,973
	Sales returns		1,293,095	488,002	7,716,595	2,018,177
	Commission		9,364,400	7,225,134	29,112,001	19,831,612
			125,285,001	80,225,575	324,988,579	233,326,762
			634,168,342	445,328,414	1,598,282,419	1,300,509,113
9	COST OF SALES		400 350 040	240 004 505	4 200 770 250	4 004 202 700
	Raw materials and components consumed Salaries, wages and other benefits		486,350,610 33,342,406	318,804,595 28,663,752	1,298,770,258 103,545,579	1,001,282,790 95,110,467
	Stores, spares and loose tools consumed		6,606,849	4,988,247	20,910,086	18,442,379
	Power and fuel charges		12,542,743	12,239,274	38,632,944	37,348,368
	Repair and maintenance		6,909,008	3,565,896	21,116,220	12,657,461
	Other expenses		923,599	851,964	3,913,879	2,801,761
	Depreciation & Amortization		3,535,382	3,368,878	10,461,561	9,864,948
			550,210,597	372,482,606	1,497,350,526	1,177,508,174
	Opening work-in-process		15,203,700	11,711,499	7,897,939	13,579,115
	Closing work-in-process		(15,472,165)	(9,773,019)	(15,472,165)	(9,773,019)
	Cost of goods manufactured		549,942,133	374,421,087	1,489,776,301	1,181,314,270
	Opening finished goods Cost of finished goods purchased during the period		163,904,644	166,291,952	91,927,686	116,965,216
	Closing finished goods		(144,627,247)	(59,233) (143,079,011)	(144,627,247)	5,562,348 (143,079,011)
	Closing misried goods		569,219,530	397,574,794	1,437,076,740	1,160,762,823
10	TAXATION					
-	Current					
	For the period 1	0.1	14,081,144	7,270,260	27,023,685	20,175,552
	Prior Year		-	-	(136,730)	-
	Deferred					
	For the period		(867,532)	843,011	(2,124,085)	4,344,963
			13,213,612	8,113,271	24,762,870	24,520,515

<sup>10.1</sup> The rate of tax has decreased from 35% to 34% during the period.

## NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE QUARTER AND NINE MONTH ENDED MARCH 31, 2014

24.280.320

#### 11 EARNINGS PER SHARE - BASIC AND DILUTED

Profit after taxation for the period - Rupees

Basic Earnings Per Share

12

13

Weighted average number of ordinary shares outstanding during the period - Note 4	17,972,	368	17,972,3	368	17,972,368	3	17,972,368
Basic & diluted earnings per share - Rupees	1.3	15	0.84		2.85		1.89
TRANSACTIONS WITH RELATED PARTIES					Jul-Mar 2014		Jul-Mar 2013
Key management personnel's					Rupees		Rupees
Salaries and other employees benefits					26,206,801		24,545,025
SEGMENT RESULTS							_
	Jan-Mar	Jai	n-Mar	Jul	-Mar		Jul-Mar
	2014	2	2013	2	014		2013
	Rupees	Ru	ipees	Ru	pees		Rupees
Segment Revenue							
Home appliances	3,871,193		3,350,443		4,116,217		12,503,199
Auto parts	28,104,680	8	5,590,036	10	68,255,536		275,151,775

356,387,935

445,328,414

(349,562)

4,086,804

21,907,710

25,644,952

15,149,488

51.236.626

1,425,910,666

1,598,282,419

(362,756)

(5,369,429)

89,227,208

83,495,025

33,878,343

1,012,854,139

1,300,509,113

(547,376)

14,282,501

53,991,533

67,699,658

# Auto rickshaw Total 14 CHANGE IN ACCOUNTING POLICY

Auto parts

Auto rickshaw

Segment operating results
Home appliances

Total

The company has adopted IAS-19 (Revised) 'Employee Benefits' which is effective for accounting period beginning on or after January 01, 2013. Consequent to the changes in IAS-19 'Employee Benefits' The company is required to recognize all actuarial gain and losses directly to equity through the Statement of Other Comprehensive Income as these occur. The change in accounting policy has been accounted for retrospectively as required under International Accounting Standard - 8 'Accounting Policies, Changes in Accounting Estimates and Errors' and the comparative financial statements have been re-stated.

The effects of the retrospective application of the change in accounting polices are as follow:

602,192,469

634,168,342

(57,889)

(5,765,186)

45,998,905

40,175,832

	June 30, 2013			June 30, 2012		
	As previously reported	Restatement	As re-stated	As previously reported	Restatement	As re-stated
	Amount in rupees			Amount in rupees		
Effect on balance sheet						
Employees benefits	48,446,159	7,454,351	55,900,510	43,259,188	1,090,970	44,350,158
Un-appropriate profits	385,376,950	(7,454,351)	377,922,599	336,842,280	(1,090,970)	335,751,310

The company carries out the actuarial valuation on annual basis therefore, the effect of actuarial gain or loss on the condensed interim statement of comprehensive income for the nine month ended March 31, 2014 has not been disclosed separately.

## NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE QUARTER AND NINE MONTH ENDED MARCH 31, 2014

#### 15 CORRESPONDING FIGURES

Corresponding figures are re-arranged, wherever necessary, for the purpose of comparison. However, no such significant rearrangements have been made in these condensed interim financial statements except for re-statements required in terms of application of change in accounting policy as referred in note 14.

### 16 DATE OF AUTHORIZATION FOR ISSUE

The Board of Directors of the Company has authorized these condensed interim financial statements for issue on April 18, 2014.

### 17 GENERAL

The figures have been rounded off to the nearest Rupee.

#### STATEMENT UNDER SECTION 241 (2) OF THE COMPANIES ORDINANCE, 1984

These Financial Statements have been signed by two Directors instead of Chief Executive and one Director as the Chief Executive is not for the time being in Pakistan.

SAEED IQBAL KHAN
DIRECTOR

MIAN MUHAMMAD ALI HAMEED
DIRECTOR

15

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