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#### **COMPANY INFORMATION**

#### **BOARD OF DIRECTORS**

Anwar Saifullah Khan Javed Saifullah Khan

Osman Saifullah Khan

Jehangir Saifullah Khan Hoor Yousafzai Assad Saifullah Khan

Arif Saeed

**AUDIT COMMITTE** 

Javed Saifullah Khan Jehangir Saifullah Khan Assad Saifullah Khan

- Chairman

-Chief Executive

- Chairman - Member

- Member

**HR & REMUNERATION COMMITTEE** 

Arif Saeed Osman Saifullah Khan Assad Saifullah Khan

- Chairman

- Member - Member

Noman Ahmad

**CHIEF FINANCIAL OFFICER COMPANY SECRETARY** 

Sabir Khan **HEAD OF INTERNAL AUDIT** 

**LEGAL ADVISOR** 

Salman Shafiq

Dr. Pervez Hassan

Hassan & Hassan, Advocates

Salahuddin Saif & Aslam (Attorney's at Law)

**AUDITORS** 

M/s Hameed Chaudhri & Co.,

**Chartered Accountants** 

HM House, 7-Bank Square, Lahore

**BANKERS** 

Albaraka Bank (Pakistant) Limited

Allied Bank Limited Askari Bank Limited

Dubai Islamic Bank Pakistan Limited

Faysal Bank Limited Habib Bank Limited

Industrial and Commercial Bank of China Limited

Meezan Bank Limited National Bank of Pakistan NIB Bank Limited Soneri Bank Limited Summit Bank Limited The Bank of Punjab United Bank Limited

**HEAD OFFICE** 

Kulsum Plaza, 4th Floor,

2020- Blue Area, Islamabad- 44000 Telephone: +92-51-2342155-60 Fax : +92-51-2342176 Email : stm@saifgroup.com

REGISTERED OFFICE

APTMA House, Tehkal Payan,

Jamrud Road, Peshawar

Telephone: +92-91-5843870, 5702941

Fax : +92-91-5840273

Email : peshawar@saifgroup.com

SHARES REGISTRAR

M/s Hameed Majeed Associates (Pvt.) Ltd.,

HM House, 7-Bank Square, Lahore Telephone: +92-42-7235081-7235082

: +92-42-7358817

**Email** : info@hmaconsultants.com

Industrial Estate, Gadoon Amazai, District Swabi

Telephone: +92-0938-270313, 270429

Fax : +92-0938-270514 Email : stmgdn@saifgroup.com

**CYBER** 

MILLS

www.saiftextile.com

**Draft Directors' Review Report** 

Saif Textile Mills Limited

The un-audited financial statements of the company for the First Quarter ended on September 30, 2015 are being

presented to you with the following observations.

**FINANCIAL HIGHLIGHTS** 

During the first quarter, your company has managed to earn a gross profit of Rs. 151.795 million on sales of Rs.

1.641 billion (Gross profit margin: 9.25%) as compared to gross profit of Rs. 243.491 million on sales of Rs. 1.962

billion (Gross profit margin: 15.9%) for the corresponding period last year. The decrease in gross profit is mainly

due to depressed local market conditions, stock losses and increase in operational costs.

Your Company closed the period with a loss of Rs. 25.697 million as compared to Pre tax profit of Rs 33.221

million for the corresponding period of last year;.

GENERAL MARKET CONDITIONS AND FUTURE OUTLOOK

The market conditions have been stagnant during the first quarter of current financial year as reflected in the results

of your company. However the prices of new Pakistani cotton crop are volatile and buyers are waiting on the

sidelines. This price volatility and the rise in cotton price are not reflected in yarn prices, and operational cost

pressures continue unabated. In these challenging times, the management will double its efforts to restore the

Company to profitability.

The management will continue to strive to ensure growth and better results. Our most recent capital expenditure will

be completed in the coming quarters and will start generating ROI.

ACKNOWLEDGMENT

The Board places on record its appreciation for the support of our bankers and our valued customers. We would also

like to highlight the hard work put in by the members of our corporate family.

We look forward to the same dedication and cooperation in the days ahead.

for and on behalf of the Board

Osman Saifullah Khan

Chief Executive

: Islamabad Place

Dated

: 30 October, 2015

### CONDENSED INTERIM BALANCE SHEET AS AT 30 SEPTEMBER, 2015

	Note	Un-audited September 30, 2015	Audited June 30, 2015
OUADE CARITAL AND DECEDITE		Rupees in	thousand
SHARE CAPITAL AND RESERVES Authorised capital 30,000,000 ordinary shares of Rs. 10 each		300,000	300,000
Issued, subscribed and paid-up capital Reserves		264,129 265,981	264,129 265,981
Unappropriated profit		1,004,199	1,028,010
опарргорпаков ргон.		1,534,309	1,558,120
Surplus on revaluation of			
property, plant and equipment		123,271	125,158
NON-CURRENT LIABILITIES			
Sub-ordinated loan		522,000	508,500
Long term financing	3	1,055,868	936,401
Long term deposits	•	4,396	3,882
Deferred liability- staff retirement benefits		166,171	159,611
		1,748,435	1,608,394
CURRENT LIABILITIES		1,7 40,400	1,000,004
Trade and other payables		730,215	740,185
Accrued mark-up and financial charges		169,928	129,980
Short term borrowing Current portion of :-		2,642,504	2,340,107
- long term financing		298,204	340,265
CONTINCENCIES AND COMMITMENTS		3,840,851	3,550,537
CONTINGENCIES AND COMMITMENTS	4	7,246,866	6,842,209
NON-CURRENT ASSETS			3,3,2
Property, plant and equipment	5	3,543,580	3,521,737
Intangible assets		293	337
Long term loans		17,400	19,392
Long term deposits and prepayments		10,756	9,979
Deferred taxation		164,972	164,972
CURRENT ASSETS		M-141- 11	
Stores, spare parts and loose tools		152,654	162,285
Stock-in-trade		1,767,468	1,581,043
Trade debts		1,043,099	870,427
Loans and advances		93,575	94,536
Trade deposits and short term prepayments		10,009	8,150
Other receivables		18,065	30,705
Investments		5,475	5,667
Deposit for shares			- ·
Taxation		273,835	250,911
Taxes refundable		133,838	86,254
Cash and bank balances	1 1 1 1 1 1	11,847	35,814
		3,509,865	3,125,792
		7,246,866	6,842,209

Chief Executive

Ascal S. Mr.

Director

Jul- Sep 2014

Jul- Sep

2015

Chief Executive

## PROFIT AND LOSS ACCOUNT (UN - AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER, 2015

	Rupees in	thousand
Sales	1,641,182	1,962,827
Cost of Sales	1,489,387	1,728,336
Gross profit	151,795	234,491
Admininstrative expenses Distribution cost Other operating expenses	52,941 36,922 193	50,679 38,744 2,701
	90,056	92,124
	61,739	142,367
Other operating income	80	266
	61,819	142,633
Finance cost	74,042	91,238
	(12,223)	51,395
Exchange fluctuation loss - net	13,474	18,174
(Loss) / profit before taxation	(25,697)	33,221
Taxation		
- current	16,412	19,628
- BMR Credit - deferred	(16,412)	(19,628) 13,835
	-	13,835
(Loss) / profit after taxation	(25,697)	19,386
(Loss) / earning per share Rs.	(0.97)	0.73

### CONDENSED INTERIM CASH FLOW STATEMENT (UN - AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER, 2015

	Note [	2015	2014
	Note -	Rupees in	thousand
NET CASH (OUTFLOW) / INFLOW FROM OPERATING ACTIVITIE	A _	(369,165)	285,528
CASH FLOW FROM FINANCING ACTIVITIES			
Long term finances - net	Г	77,406	(7,500)
Short term borrowing - Net		302,397	(197,344)
Dividend paid		0	(115)
Financial charges paid		39,948	(84,855)
galling and the galling the second and the contract of the con	L		
			Malan and
CASH INFLOW / (OUTFLOW) FROM FINANCING ACTIVITIES	-	419,751	(289,814)
CASH FLOW FROM INVESTING ACTIVITIES	_		
Property, plant and equipment		(74,553)	(11,106)
Sale proceeds of fixed assets		0	250
NET CASH OUTFLOW FROM			
INVESTING ACTIVITIES	_	(74,553)	(10,856)
NET DECREASE IN CASH AND		(23,967)	(15,142)
CASH EQUIVALENTS			
CASH AND CASH EQUIVALENTS:			
- At the beginning of the period		35,814	24,854
- At the end of the period	_	11,847	9,712

The annexed notes 1 to 10 form an integral part of these financial statements.

Chief Executive

Director

Note 'A'	2015	2014
Note A	Rupees in the	
CASH FLOW FROM OPERATING ACTIVITIES	Nupces in a	nousuna
(Loss) / profit for the period - before taxation Add adjustments for:	(25,697)	35,683
Depreciation & amortization	52,754	56,006
Deferred liability -staff retirement benefits - net	6,560	9,154
Gain on disposal of fixed assets - net	0	(45)
Loss on revaluation of long term loan	13,500	19,750
(Gain) / loss on investments - net	191	239
Financial charges (excluding bank charges) CASH INFLOW FROM OPERATING ACTIVITIES	0.	88,598
- Before working capital changes (increase) / decrease in current assets:	47,308	209,385
Store, spare parts and loose tools	9,631	18,109
Stock-in-trade	(186,425)	11,977
Trade debtors	(172,672)	171,107
Loans and advances	961	(27,189)
Trade deposits and short term prepayments	(1,859)	(3,883)
Taxes refundable	(47,584)	(975)
Other receivables	12,640	1,076
Decrease in trade and other payables		
(excluding unclaimed dividend)	(9,970)	(81,246)
	(395,278)	88,976
CASH (OUTFLOW) / INFLOW FROM OPERATING ACTIVITIES		v v
- Before taxation	(347,970)	298,361
Taxes paid	(22,924)	(14,366)
CASH (OUTFLOW) / INFLOW FROM OPERATING ACTIVITIES		(1,007)
- After taxation	(370,894)	283,995
Long term loans - net	1,992	1,315
Long term deposits	514	448
Long term deposits and advance rentals	(777)	(230)
2019, telin deposite and advance fortale and by	1,729	1,533
NET CASH (OLITE) OW/ / INEL OW/ EDOM ODED ATIMO ACTIVITIES		
NET CASH (OUTFLOW) / INFLOW FROM OPERATING ACTIVITIES	(369,165)	285,528

### CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN - AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER, 2015

	Share		Reserves		Unappro-	
and the second second of the second	Capital	Capital	Revenue	Sub - total	priated profit	Total
		***************************************	Rupe	es in thousand		
Balance as at 30 June, 2015	264,129	115,981	150,000	265,981	1,028,010	1,558,120
화장 나, 유지속이 그렇게 하나라요요 그 나라요요	er er for to a till		18 18 18 18 18 18 18 18 18 18 18 18 18 1			
Total comprehensive income for the quarter ended 01 July, 2015 to 30 September, 2015	0	0	0	0	(25,697)	(25,697)
Surplus on revaluation of property, plant .& equipment realised during the period of nine months - net of deferred taxation: - on account of incremental						
depreciation for the year	0	0	,0	.0	1,886	1,886
Balance as at 30 September, 2015	264,129	115,981	150,000	265,981	1,004,199	1,534,309
Chief Executive					Ass	ed S. Chy
Ciliei Executive						Director

# SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER, 2015

#### 1. LEGAL STATUS AND OPERATIONS

Saif Textile Mills Limited (the Company) is a Public Limited Company incorporated in Pakistan on 24 December, 1989 under the Companies Ordinance, 1984 and its shares are quoted on all Stock Exchanges of Pakistan. The Company is principally engaged in manufacture and sale of yarn. The Company's Mills are located in Industrial Estate, Gadoon Amazai, District Swabi and the Registered Office of the Company at APTMA House, Tehkal Payan, Jamrud Road, Peshawar.

#### 2. BASIS OF PREPARATION

This condensed interim financial information has been prepared in accordance with the requirements of International Accounting Standard 34 (Interim Financial Reporting).

These financial information are being circulated to shareholders as required by section 245 of the Companies Ordinance, 1984 and the Listing Regulations of Karachi, Lahore and Islamabad Stock Exchanges.

This condensed interim financial information does not include all the information required for full financial statements and should be read in conjunction with the preceding published annual financial statements of the Company for the year ended 30 June, 2015.

The accounting policies, significant judgment, estimates and assumptions used by the management in preparation of this condensed interim financial information are the same as those applied to the preceding published annual financial statements of the Company for the year ended 30 June, 2015.

#### 3. LONG TERM FINANCES - Secured

Balance at the beginning of the period / year Add: obtained during the period / year

Less: repaid during the period / year

Add: adjustment of exchange fluctuation loss

Less: Current portion grouped under current liabilities

(Un-audited)	(Audited)	
30 September,	30 June,	
2015	2015	

#### (Rupees in thousand)

1,276,666	1,164,828
96,761	326,306
1,373,427	1,491,134
19,355	214,468
1,354,072	1,276,666
and the second	
1,354,072	1,276,666
298,204	340,265
1,055,868	936,401

#### 4. CONTINGENCIES AND COMMITMENTS

4.1 There has been no significant change in the status of contingencies since the Company's latest annual audited financial statements.

(Ui	n-audi	ted)
	Septer	
	2015	是是在经验的原理的

(Audited) 30 June, 2015

(Rupees in thousand)

#### 5. PROPERTY, PLANT AND EQUIPMENT

Oper	ating fixed assets	5.1	3,470,063	3,189,963
Capi	al work-in-progress	* *** *** * * * * * * * * * * * * * *	52,692	40,044
	held for capital expenditure		20,825	291,730
			3,543,580	3,521,737
5.	1 Operating Fixed Assets			
	Opening written down value		3,189,963	3,057,466
	Add: Additions made during the period / year		338,374	354,145
			3,528,337	3,411,611
	Less: Written down value of disposals made dur	ring	<b>排作几個相位為關係。</b> 相	
	the period / year		(145)	(9,992)
			3,528,482	3,421,603
	Less: Depreciation charged during the period / y	ear	58,419	231,640
			3,470,063	3,189,963

#### 6. TRANSACTIONS WITH RELATED PARTIES

Related parties include associated companies, major shareholders, directors and key management personnel. Transactions with related parties during the period are as follows.

Jul- Sep 2015		Jul- Sep 2014
	(Rupees in th	ousand)
	6 388	148 733

- purchase of goods and services

#### 7. DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue on 28 October, 2014 by the board of directors of the Company.

#### 8. FIGURES

- 8.2 Figures in the condensed interim financial information have been rounded-off to the nearest thousand Rupees except stated otherwise.
- 8.3 Corresponding figures, have been rearranged and reclassified, wherever necessary, for the purpose of comparison; no significant rearrangeents reclassifications have been made in this condensed interim financial information.

Chief Executive

Director