

In The Name Of Allah The Merciful The Compassionate

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BOARD OF DIRECTORS		
	Anwar Saifullah Khan Javed Saifullah Khan Osman Saifullah Khan Jehangir Saifullah Khan Hoor Yousafzai Assad Saifullah Khan Arif Saeed	- Chairman - Chief Executive
AUDIT COMMITTEE	Hoor Yousafzai Jehangir Saifullah Khan Assad Saifullah Khan	- Chairperson - Member - Member
HR & REMUNERATION COMMITTEE	Arif Saeed Osman Saifullah Khan Assad Saifullah Khan	- Chairman - Member - Member
CHIEF FINANCIAL OFFICER	Noman Ahmad	
COMPANY SECRETARY	Sabir Khan	
LEGAL ADVISOR	Dr. Pervez Hassan Hassan & Hassan, Advoo Salahuddin Saif & Aslam (Attorney's at law)	cates
AUDITORS	M/s Hameed Chaudhri & Chartered Accountants HM House, 7-Bank Squa	
BANKERS	Albaraka Bank (Pakistan Allied Bank Limited Dubai Islamic Bank Pakis Faysal Bank Limited HSBC Bank Middle East Meezan Bank Middle East Mezan Bank of Pakista NIB Bank Limited The Bank of Punjab United Bank Limited	stan Limited Limited
HEAD OFFICE	Kulsum Plaza, 4th Floor, 2020 - Blue Area, Islama Telephone Fax E-mail	
REGISTERED OFFICE	APTMA House, Tehkal F Jamrud Road, Peshawar Telephone Fax E-mail	
SHARES REGISTRAR	M/s Hameed Majeed As HM House, 7-Bank Squ Telephone Fax E-mail	
MILLS	Industrial Estate, Gadoo District Sawabi Telephone Fax E-mail	n Amazai, : +92-938-270313, 27042' : +92-938-270514 : stmgdn@saifgroup.com
	www.saiftextile.com	

## **COMPANY INFORMATION**

## **Directors' Review Report**

The un-audited financial statements of the company for the First Quarter ended on September 30, 2013 are being presented to you with the following observations.

### FINANCIAL HIGHLIGHTS

During the first quarter, your company has managed to earn a gross profit of Rs. 346.5 million on sales of Rs. 2.025 billion (Gross profit margin: 17%) as compared to gross profit of Rs. 261.3 million on sales of Rs. 1.64 billion (Gross profit margin: 15.9%). The increase in gross profit is mainly due to improved local market conditions, margins earned over last year procured cotton and increase in capacities for specialized products.

The operating results of your company are much improved as compared to the corresponding period of last year; Pre tax profit of Rs 113.5 million against 92.6 million of last year whereas Post tax profit of Rs 62.5 million as against Rs.82.6 million of last year.

#### **GENERAL MARKET CONDITIONS AND FUTURE OUTLOOK**

The market conditions have been favorable during the first quarter of current financial year as reflected in the results of your company. However the prices of new Pakistani cotton crop are high despite of high production. This price hike is not reflected in yarn prices. Also the market conditions of the next quarter are not encouraging for spinning sector due to decline in demand of yarn from China. All these factors will impact our ability to achieve previous growth and margins. The other factors that may affect the profitability of the company are the ever increasing trend in the prices of energy inputs and the shortage of electricity and gas in the country and most importantly the weakening position of Rupee vs Dollar.

Your company's management is cognizant of the challenges that lie ahead and will be making all out efforts to ensure growth and better results as most of the investment currently in process will Insha ALLAH be completed in the coming quarters and will start delivering a return on investment.

### ACKNOWLEDGMENT

The Board places on record its appreciation for the support of our bankers and our valued customers. We would also like to highlight the hard work put in by the members of our corporate family.

We look forward to the same dedication and cooperation in the days ahead.

for and on behalf of the Board

Place: Islamabad Dated: 28 October, 2013 Osman Saifullah Khan Chief Executive



## CONDENSED INTERIM BALANCE SHEET AS AT 30 SEPTEMBER, 2013

AS AT 30 SEPTEMBER, 2013					
	Note	(Un-audited) 30 September 2013	(Audited) 30 June, 2013		
SHARE CAPITAL AND RESERVES		(Rupees in	thousand)		
Authorised capital 30,000,000 ordinary shares of Rs. 10 each		300,000	300,000		
lssued, subscribed and paid-up capital Reserves		264,129 265,981	264,129 265,981		
Unappropriated profit		1,060,543	1,061,971 1,592,081		
Surplus on revaluation of property, plant and equipment		135,672	137,708		
NON-CURRENT LIABILITIES Sub-ordinated loan Long term financing Long term deposits Deferred liability- staff retirement benefits	3	527,500 569,537 3,099 105,349 1,205,485	494,000 524,412 2,900 96,654 1,117,966		
CURRENT LIABILITIES Trade and other payables Accrued mark-up and financial charges Short term borrowing Current portion of :- - long term financing		423,295 129,330 1,613,480 215,658	511,836 105,156 1,974,680 233,933		
CONTINGENCIES AND COMMITMENTS	4	2,381,763	2,825,605		
NON-CURRENT ASSETS Property, plant and equipment Intangible assets Long term loans Long term deposits and prepayments Deferred taxation	5	2,631,850 645 7,840 9,042 126,736	2,591,121 689 8,213 8,982 177,740		
CURRENT ASSETS Stores, spare parts and loose tools Stock-in-trade Trade debts Loans and advances Trade deposits and short term prepayments Other receivables Investments Deposit for shares Taxation Taxes refundable Cash and bank balances		72,325 1,199,301 912,743 67,474 4,918 21,176 5,138 0 186,606 59,396 8,383 2,537,460 5,313,573	69,999 1,694,585 786,239 42,762 2,881 35,967 4,283 0 175,067 58,460 16,372 2,886,615 5,673,360		

The annexed notes form an integral part of these condensed interim financial information.

OSMAN SAIFULLAH KHAN Chief Executive



# CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER, 2013

	Jul - Sep 2013	Jul - Sep 2012
	(Rupees in thousand)	
Sales	2,025,799	1,641,265
Cost of Sales	1,679,201	1,379,950
Gross profit	346,598	261,315
Admininstrative & distribution cost	94,573	76,552
Other operating expenses	8,417	7,086
	102,990	83,638
	243,608	177,677
Other operating income	1,281	192
	244,889	177,869
Finance cost	65,559	78,272
	179,330	99,597
Exchange fluctuation loss - net	65,758	7,000
Profit before taxation	113,572	92,597
Taxation		
- current	0	9,918
- deferred	51,004	0
	51,004	9,918
Profit after taxation	62,568	82,679
Other comprehensive income	0	0
Total comprehensive income	62,568	82,679
	(Ru	ipees)
Earning per share	2.37	3.13

The annexed notes form an integral part of these condensed interim financial information.

OSMAN SAIFULLAH KHAN Chief Executive



# CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER, 2013

	Note	2013 (Rupees in	2012 thousand)
NET CASH INFLOW FROM OPERATING ACTIVITIES	А	483,828	295,519
CASH FLOW FROM FINANCING ACTIVITIES Long term finances - net Lease finances - net Short term finances - Net Dividend paid Financial charges paid CASH OUTFLOW FROM FINANCING ACTIVITIES CASH FLOW FROM INVESTING ACTIVITIES Additions to property, plant and equipment		(6,650) 0 (361,200) (138) (37,516) (405,504) (86,468) 155	24,911 (347) (196,649) (18) (62,867) (234,970) (77,516) (77,516)
Sale proceeds of fixed assets Investments -net NET CASH OUTFLOW FROM INVESTING ACTIVITIES		(86,313)	(64,607)
NET DECREASE IN CASH AND CASH EQUIVALENTS		(7,989)	(4,058)
CASH AND CASH EQUIVALENTS:			
- At the beginning of the period - At the end of the period		16,372 8,383	8,786 4,728

The annexed notes form an integral part of these condensed interim financial information.

OSMAN SAIFULLAH KHAN Chief Executive



# CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER, 2013

	2013	2012
	(Rupees i	n thousand)
Note 'A'		
CASH FLOW FROM OPERATING ACTIVITIES		
Profit for the period - before taxation	113,572	92.597
Add adjustments for:	ŕ	
Depreciation & amortization	45,628	38,396
Deferred liability -staff retirement benefits - net	8,695	6,504
Loss on disposal of fixed assets - net	0	223
Loss on revaluation of long term loan	67,000	6,800
Gain on cross currency adjustment	0	(574)
Gain on investments - net	(855)	(188)
Financial charges (excluding interest on WPPF & bank charges)	61,690	74,795
CASH INFLOW FROM OPERATING ACTIVITIES		
- Before working capital changes	295,730	218,553
(increase) / decrease in current assets:		
Store, spare parts and loose tools	(2,326)	13,130
Stock-in-trade	495,284	303,735
Trade debts	(126,504)	16,977
Loans and advances	(24,743)	(10,182)
Trade deposits and short term prepayments	(2,037)	132
Taxes refundable	(936)	(1,908)
Other receivables	14,791	(2,917)
Decrease in trade and other payables		
(excluding unclaimed dividend)	(154,435)	(228,703)
	199,094	90,264
CASH INFLOW FROM OPERATING ACTIVITIES		
- Before taxation	494,824	308,817
Taxes paid	(11,539)	(13,412)
CASH INFLOW FROM OPERATING ACTIVITIES		
- After taxation	483,285	295,405
Long term loans - net	403,203	(142)
Long term deposits from employees	199	256
Long term deposits and advance rentals	(60)	0
	543	114
NET CASH INFLOW FROM OPERATING ACTIVITIES	483,828	295,519

The annexed notes form an integral part of these condensed interim financial information.

OSMAN SAIFULLAH KHAN Chief Executive



# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER, 2013

		1	Reserves			
	Share Capital	Capital	Revenue	Sub- total	Unappro- priated profit/ (loss)	Total equity
				n thousand)		
Balance as at 30 June, 2012 Transaction with owners final cash dividend for the year	264,129	115,981	150,000	265,981	668,015	1,198,125
ended 30 June, 2012 at the rate of Rs.2 per share	0	0	0	0	(52,826)	(52,826)
Total comprehensive loss for the quarter ended 30 September, 2012	0	0	0	0	82,679	82,679
Transfer from surplus on revaluation of property, plant & equipment on account of increme depreciation for the period of thr						
months - net of deferred taxation	0	0	0	0	2,269	2,269
- upon sale of revalued assets	0	0	0	0	1,916	1,916
Balance as at 30 September, 2012 Total comprehensive income for the period of nine months from 01 Octob 2012 to 30 June, 2013	264,129 ber, 0	115,981	150,000	265,981 0	702,053	1,232,163 351.622
Surplus on revaluation of property, pla & equipment realised during the p of nine months - net of deferred t - on account of incremental depreciation for the year	period	0	0	0	6,525	6,525
- upon sale of revalued assets	0	Ő	0	0	1,771	1,771
Balance as at 30 June, 2013	264,129	5,98	150,000	265,981	1,061,971	1,592,081
Transaction with owners final cash dividend for the year ended 30 June, 2013 at the rate of Rs.2.50 per share	0	0	0	0	(66,032)	(66,032)
Total comprehensive income for the quarter ended 01 July, 2013 to 30 September, 2013	0	0	0	0	62,568	62,568
Surplus on revaluation of property, pla & equipment realised during the perio of nine months - net of deferred taxati - on account of incremental	d					
depreciation for the year	0	0	0	0	2,036	2,036
Balance as at 30 September, 2013	264,129	115,981	150,000	265,981	1,060,543	1,590,653

The annexed notes form an integral part of these condensed interim financial information.

OSMAN SAIFULLAH KHAN

Chief Executive

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## **SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)** FOR THE QUARTER ENDED 30 SEPTEMBER, 2013

#### ١. LEGAL STATUS AND OPERATIONS

Saif Textile Mills Limited (the Company) is a public limited Company incorporated in Pakistan on 24 December, 1989 under the Companies Ordinance, 1984 and its shares are quoted on all Stock Exchanges of Pakistan. The Company is principally engaged in manufacture and sale of yarn. The Company's Mills are located in Industrial Estate, Gadoon Amazai, District Swabi and the Registered Office of the Company at APTMA House, Tehkal Payan, Jamrud Road, Peshawar.

#### **BASIS OF PREPARATION** 2.

This condensed interim financial information has been prepared in accordance with the requirements of International Accounting Standard 34 (Interim Financial Reporting).

These financial information are being circulated to shareholders as required by section 245 of the Companies Ordinance, 1984 and the Listing Regulations of Karachi, Lahore and Islamabad Stock Exchanges.

This condensed interim financial information does not include all the information required for full financial statements and should be read in conjunction with the preceding published annual financial statements of the Company for the year ended 30 June, 2013.

The accounting policies, significant judgment, estimates and assumptions used by the management in preparation of this condensed interim financial information are the same as those applied to the preceding published annual financial statements of the Company for the year ended 30 June, 2013.

		(Un-audited) 30 September, 	(Audited) 30 June, 2013
3.	LONG TERM FINANCES - Secured	(Rupees in	n thousand)
	Balance at the beginning of the period / year Add: obtained during the period / year	758,345 20,000	834,848 63,433
	Less: repaid during the period / year	778,345 26,650	898,281 163,836
	Add: adjustment of exchange fluctuation loss	751,695 33,500	734,445 23,900
		785,195	758,345
	Less: Current portion grouped under current liabilities	215,658	233,933
		569,537	524,412

These finances, during the period, carried mark-up at the rates ranging from 1.925% to 12.03% (30 June, 2012: 1.925% to 14.56%) per annum.

#### CONTINGENCIES AND COMMITMENTS 4.

4.1 There has been no significant change in the status of contingencies since the Company's latest annual audited financial statements.

4.2 Commitments against irrevocable letters of credit outstanding at the period-end were as follows:

- against letters of credit	469,391	50,883
	469,391	50,883



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	(Un-audited)	(Audited)
	30 September,	30 June,
	2013	2013
	(Rupees	in thousand)
PROPERTY, PLANT AND EQUIPMENT		
Opening written down value	2,591,121	2,494,233
Add: Additions made during the period / year	86,468	292,657
	2,677,589	2,786,890
Less: Written down value of disposals made during		
the period / year	155	23,376
	2,677,434	2,763,514
Less: Depreciation charged during the period / year	45,584	172,393
	2,631,850	2,591,121

## 6. TRANSACTIONS WITH RELATED PARTIES

Related parties include associated companies, major shareholders, directors and key management personnel. Transactions with related parties during the period are as follows.

	July - Sep 2013	July - Sep 2012
	(Rupees in thousand)	
- sale of goods and services - purchase of goods and services	0 148,733	10,010 214,874

## 7. DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue on 28 September, 2013 by the board of directors of the Company.

### 8. FIGURES

5.

- 8.1 Figures in the condensed interim financial information have been rounded-off to the nearest thousand Rupees except stated otherwise.
- 8.2 Corresponding figures, have been rearranged and reclassified, wherever necessary, for the purpose of comparison; no significant rearrangeents reclassifications have been made in this condensed interim financial information.



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