

Connecting Pakistan
to the Future

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Vision, Mission & Core Values





Vision

To be the leading ICT service provider in the region by achieving customers' satisfaction and maximizing shareholders' value.

Mission

To achieve our vision by having:

- An organizational environment that fosters professionalism, motivation and quality.
- An environment that is cost effective and quality conscious.
- Services that are based on the most optimum technology.
- 'Quality' and 'Time' conscious customer services.
- Sustained growth in earnings and profitability.

Core Values

- Professional Integrity
- Teamwork
- Customer Satisfaction
- Loyalty to the Company

Connecting Voice with Clarity





LANDLINE



Board of Directors

Khalifa Al Shamsi
Member PTCL Board



Serkan Okandan
Member PTCL Board



Hatem Dowidar
Member PTCL Board



**Sardar Ahmad
Nawaz Sukhera**
Member PTCL Board



Rizwan Bashir Khan
Chairman PTCL Board

**Dr. Waqar
Masood Khan**
Member PTCL Board



Mudassar Hussain
Member PTCL Board



Dr. Daniel Ritz
President & CEO



**Abdulrahim
A. Al Nooryani**
Member PTCL Board



Hesham Al Qassim
Member PTCL Board

Corporate Information

Management

Dr. Daniel Ritz

President & Chief Executive Officer

Muhammad Nehmatullah Toor

Chief Financial Officer

Syed Mazhar Hussain

Chief Human Resource Officer

Saad Muzaffar Waraich

Chief Technology & Information Officer

Muhammad Nasrullah

Chief Technical Officer

Sikandar Naqi

Chief Business Development Officer

Adnan Shahid

Chief Commercial Officer

Kamal Ahmed

Chief Digital Services Officer

Raed Yousef Ali Abdel Fattah

Chief Information Officer

Jamal Abdalla Salim Hussain Al Suwaidi

Chief Procurement Officer

Jahanzeb Taj

Chief Business Operations Officer

Muhammad Shehzad Yousuf

Chief Internal Auditor

Tariq Salman

Senior Advisor GPON Project

Company Secretary

Saima Akbar Khattak

Legal Affairs

Zahida Awan

Auditors

Deloitte Yousuf Adil

(Formerly M. Yousuf Adil Saleem & Co.)

Chartered Accountants

Bankers

Askari Bank Limited
Bank Alfalah Limited
Bank Al Habib Limited
The Bank of Punjab
Dubai Islamic Bank
Faysal Bank Limited
Habib Bank Limited
Habib Metropolitan Bank Limited
MCB Bank Limited
Meezan Bank Limited
National Bank of Pakistan
NIB Bank Limited
Silkbank Limited
SME Bank Limited
Standard Chartered Bank (Pakistan) Limited
United Bank Limited

Registered Office

PTCL Headquarters,
Block-E, Sector G-8/4,
Islamabad-44000, Pakistan.

Fax: +92-51-2263733

E-mail: company.secretary@ptcl.net.pk

Web: www.ptcl.com.pk

Share Registrar

M/S FAMCO Associates (Pvt.) Limited
8-F, Next to Hotel Faran, Nursery,
Block-6, P.E.C.H.S., Shakra-e-Faisal, Karachi

Tel: +92-21-34380101-2

Fax: +92-21-34380106

E-mail: info.shares@famco.com.pk

Connecting Freedom with Possibilities





The Management Team

Adnan Shahid

Chief Commercial Officer

Sikandar Naqi

Chief Business
Development Officer

Saad Muzaffar Waraich

Chief Technology &
Information Officer



Dr. Daniel Ritz
President & CEO

Muhammad Nehmatullah Toor
Chief Financial Officer

Syed Mazhar Hussain
Chief Human Resource Officer

**Jamal Abdalla Salim
Hussain Al Suwaidi**
Chief Procurement Officer

Jahanzeb Taj
Chief Business
Operations Officer

M. Shehzad Yousuf
Chief Internal Auditor

Tariq Salman
Senior Advisor
GPON Project



M. Nasrullah
Chief Technical Officer

Raed Yousef Ali Abdel Fattah
Chief Information Officer

Kamal Ahmed
Chief Digital
Services Officer

Operating & Financial Highlights

Year ended Dec 31 / Jun 30

Year ended
Dec 31, 2015

Year ended
Dec 31, 2014

KEY INDICATORS

Operating

Pre tax margin (EBIT margin)	%	17.94	10.19
Net margin	%	11.56	6.39

Performance

Fixed assets turnover	Times	0.87	0.99
Debtors' turnover	Times	5.04	4.75
Return on equity	%	9.82	5.40
Return on capital employed	%	6.73	3.83
Retention	%	(16.44)	(144.84)

Leverage

Debt Equity	Ratio	32:68	30:70
Debt ratio	%	49.01	47.20

Liquidity

Current	Times	1.55	1.57
Quick	Times	1.49	1.51

Valuation

Earnings per share	Rs	1.72	1.02
Breakup value per share	Rs	16.91	18.07
Dividend payout ratio	%	116.44	244.84
Price earnings ratio	Times	9.60	22.55
Market price to breakup value	Times	0.98	1.27
Dividend per share	Rs	2.00	2.50
Dividend yield	%	12.13	10.86
Dividend cover ratio	Times	0.86	0.41
Market value per share (as on Dec 31 & Jun 30)	Rs	16.49	23.03

HISTORICAL TRENDS

Operating Results

Revenue	Rs (m)	75,752	81,513
Profit / (loss) before tax	Rs (m)	13,272	8,012
Profit / (loss) after tax	Rs (m)	8,760	5,207
Dividend	Rs (m)	10,200	12,750

Financial Position

Share capital	Rs (m)	51,000	51,000
Reserves	Rs (m)	35,218	40,815
Shareholders' equity	Rs (m)	86,218	92,144
EBITDA	Rs (m)	23,073	17,825
Working capital	Rs (m)	25,778	25,280
Current assets	Rs (m)	72,592	69,625
Total assets	Rs (m)	180,378	179,574
Non current liabilities	Rs (m)	47,345	43,085

Operational*

ALIS as on Dec 31 & Jun 30	No (000)	4,119	4,323
Average ALIS per employee	No	230	207

*Exclusive of Primary and Basic Rate interface

Year ended
Dec 31, 2013

Six Months ended
Dec 31, 2012

Year ended
Jun 30, 2012

Year ended
Jun 30, 2011

24.90
15.66

(3.02)
(2.18)

19.13
12.01

21.03
13.44

1.06
4.77
12.85
9.29
19.66

0.49
3.06
(0.81)
(0.61)
100.00

0.80
6.69
7.19
5.78
100.00

0.75
5.71
7.50
6.27
(20.15)

28:72
42.49

28:72
39.33

21:79
30.87

18:82
32.27

1.94
1.85

2.05
1.95

2.30
2.16

1.39
1.27

2.49
19.78
80.34
11.42
1.44
2.00
7.03
1.24
28.44

(0.16)
18.97
-
(109.52)
0.91
-
-
-
17.35

1.41
20.07
-
9.68
0.68
-
-
-
13.69

1.46
19.27
120.15
9.76
0.74
1.75
12.31
0.83
14.22

81,061
19,838
12,696
10,200

37,033
(1,255)
(808)
-

60,038
11,006
7,212
-

55,254
11,414
7,428
8,925

51,000
49,782
100,872
28,311
36,335
74,918
181,908
42,453

51,000
45,677
96,729
3,482
29,067
56,688
164,185
39,835

51,000
51,312
102,375
16,840
26,811
47,359
156,949
34,025

51,000
47,262
98,292
15,656
10,991
39,012
152,520
26,207

4,014
183

4,035
165

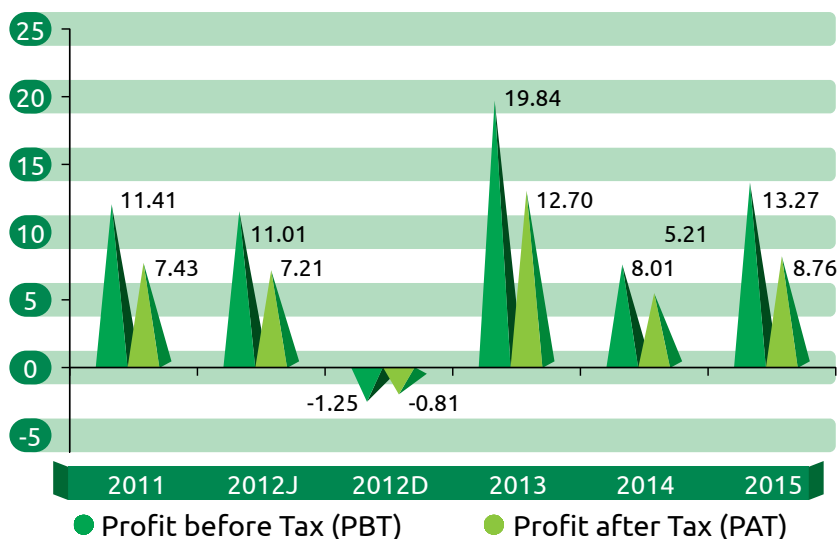
4,144
153

4,393
153

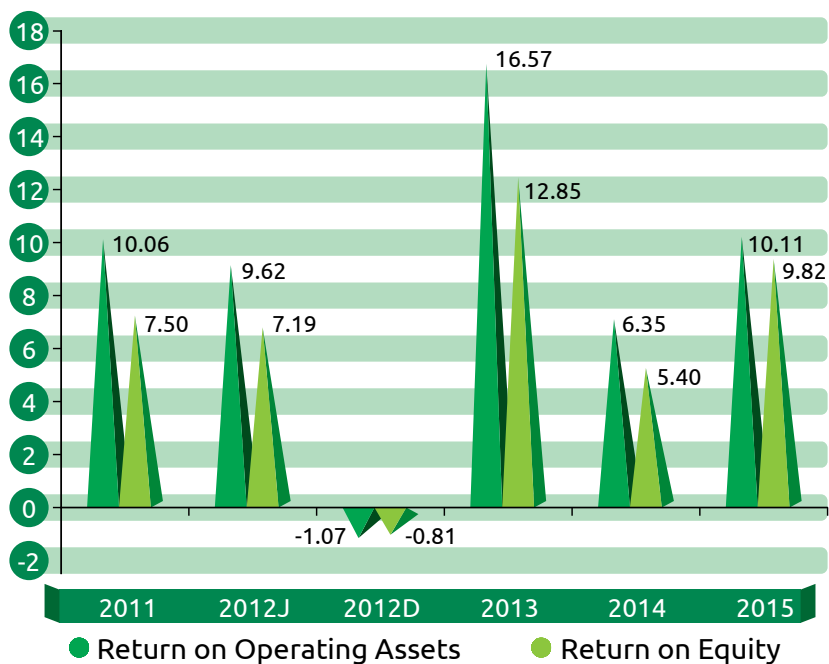
Operating & Financial Highlights

Graphical Presentation

PROFIT BEFORE AND AFTER TAX
(RUPEES IN BILLION)



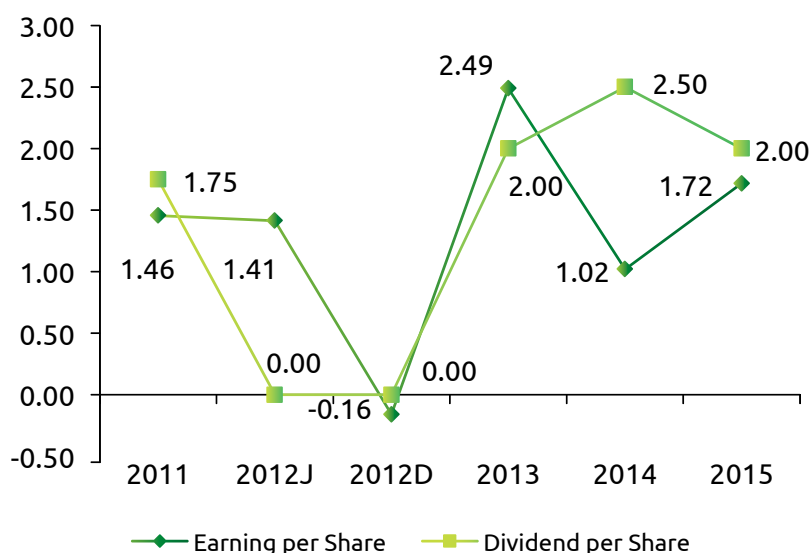
RETURN ON OPERATING ASSETS & EQUITY
(PERCENTAGE)



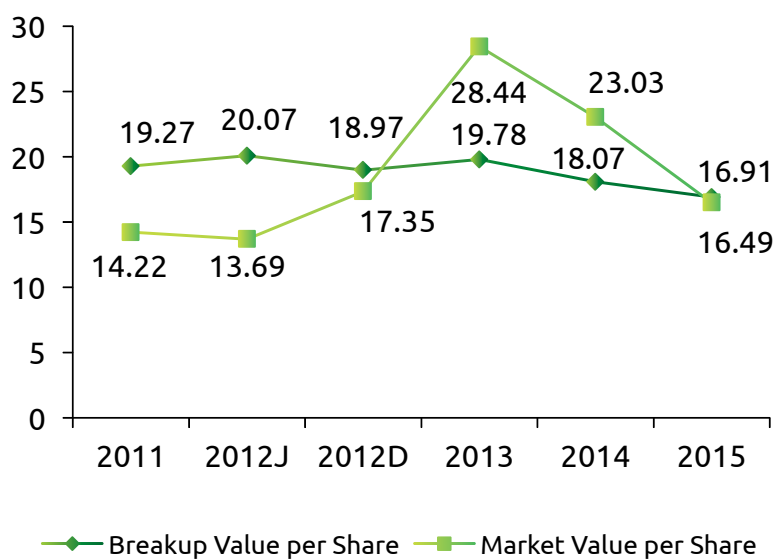
Operating & Financial Highlights

Graphical Presentation

DIVIDEND PAYOUT PER SHARE (RUPEES)



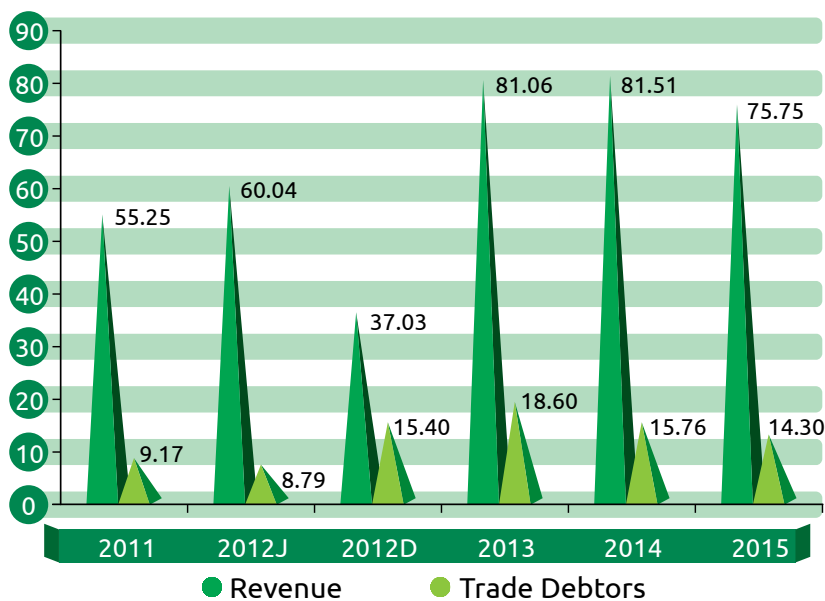
BREAKUP VALUE VS MARKET VALUE (RUPEES)



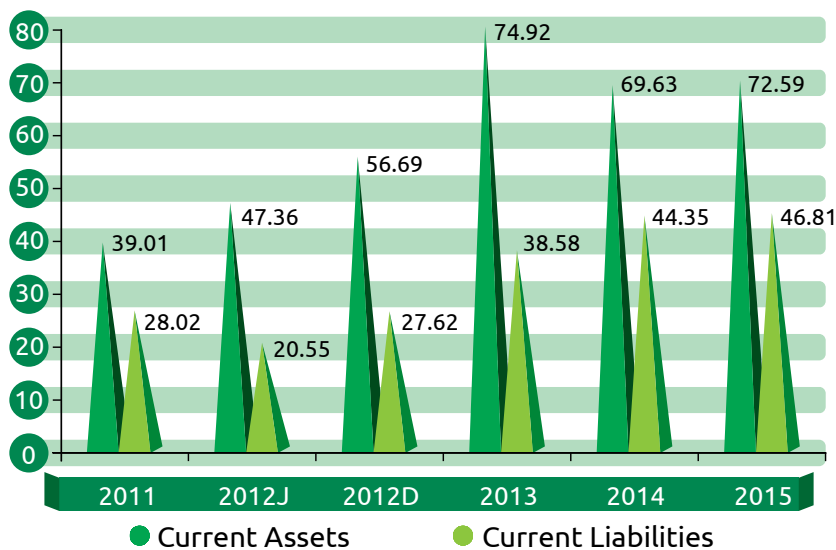
Operating & Financial Highlights

Graphical Presentation

REVENUE AND TRADE DEBTS
(RUPEES IN BILLION)



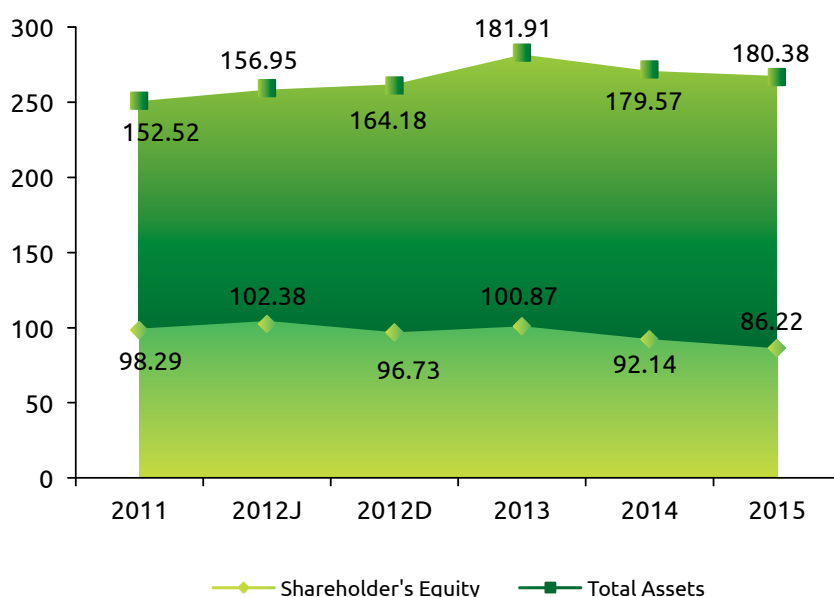
CURRENT ASSETS AND CURRENT LIABILITIES
(RUPEES IN BILLION)



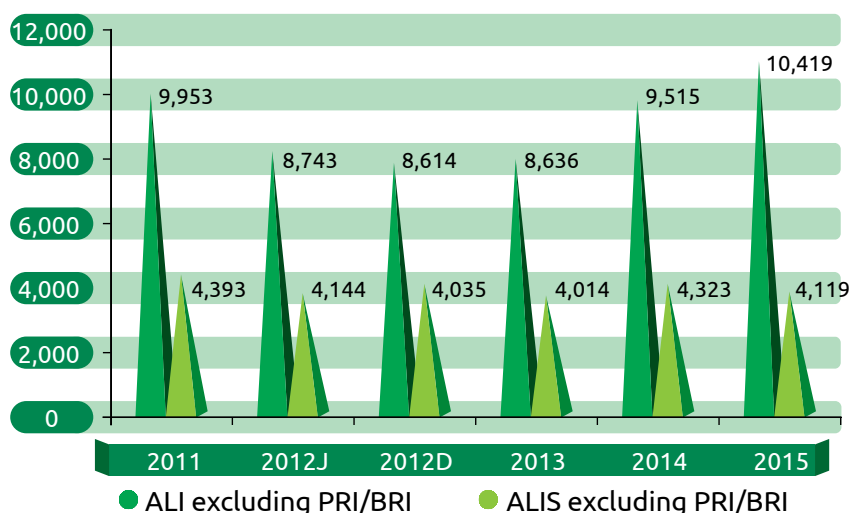
Operating & Financial Highlights

Graphical Presentation

TOTAL ASSETS VS SHARE HOLDERS' EQUITY
(RUPEES IN BILLION)



CAPACITY: INSTALLED VS IN SERVICE
(NUMBERS IN THOUSEND)



Connecting Convenience with Speed





Group CEO's Message

Pakistan telecommunication industry in 2015 remained highly vibrant and active, bringing all sorts of excitements and opportunities to this critical sector of the economy. During this year, we witnessed many concurrent developments such as the official release of the much awaited new telecommunication policy covering all facets of the industry, new regulations for handling incoming international traffic and the launch and completion of biometric verification for all cellular customers of Pakistan. With these changes and challenges, PTCL Group managed to steer towards continued and sustainable growth in consolidating its position as the leading and the largest telecommunication operator in Pakistan.

PTCL continued to enjoy the leading position as national broadband provider of the country where data services now constitute more than 40% of its total revenue. For wireless broadband segment, Ufone continued to enhance and expand its 3G coverage in more cities not only in terms of footprint but bringing a better quality of service experience to the customers with attractive packages; whereas to further strengthen its existing CharJi EVO, PTCL has successfully concluded the purchase and acquisition of spectrum from the market and has actively participated in AJK spectrum auction, securing adequate capacity to provide quality of service and extend services to remote areas of AJK and Gilgit Baltistan.

For fixed segment, PTCL retained its position as the backbone of data and broadband services in Pakistan, and invested in expanding its bandwidth of national and international transport network to cope with



"I believe that Pakistan telecommunication landscape remains rife with unlimited opportunities and given PTCL track performance, investment capabilities and future readiness, I am wholly convinced that success and growth will be the hall mark for PTCL Group in 2016."

the resulting increase in the data traffic of the country. For enhanced Fiberization, various projects comprising fiber to the home and fiber to the business were deployed in various metropolis of the country thus providing ultra-high-speed internet connectivity with scalable upgrades.

PTCL successfully positioned itself as a premier media & content aggregator and distributor this year. We are the first to launch "SMART TV" Over The Top application in the market, enabling customers to view more than 140 channels on the move using multiple screens. Our partnerships with media providers, continue to bring in quality content to the customers, building a national TV distribution network around the communities. Media servers have accordingly been deployed in most of the cities to improve the quality of experience for content viewership. PTCL was a leading participant in Direct to The Home (DTH) auction process and we are excited about the prospects of PTCL becoming the national DTH provider when the right opportunity is presented.

On the digitalization and content services, PTCL further enhanced its products portfolio by launching more digital and cloud-based services encompassing business software, media and conferencing services. Cloud-based services are vital to enable future growth of the ICT industry and PTCL is highly committed to remain an active and prominent player in the digital inclusion. Fully realizing this role and responsibility, we shall continue to invest in expanding and enhancing the network and IT infrastructure, improving and fostering its marketing & sales channels, customer touch points and will firmly continue for the adoption of collaborative business models to ensure the launching of innovative digital solutions and services to consumers and businesses.

This year PTCL and Ufone both completed and officially launched "Project One" which is culmination of more than one year continuous work from design to development stage, envisioned to provide ease and convenience to the customers. Project One provides customers with the capability to buy and pay online for all the products & services in real time through multiple channels using websites and mobile applications.

PTCL's success is undoubtedly attributed to the sheer hard work and relentless contributions of its talented workforce. To nurture our talent, we introduced an assorted blend of development interventions, crafted to take the overall organizational human capital capability a notch up and to particularly develop a strong talent and leadership pipeline. PTCL's investment in human capital was further enhanced in the year 2015 with the introduction of structured succession planning, globally recognized online learning tool i.e. Harvard Manage Mentor and other top notch development initiatives providing a total of 63,010 trainee days to our employees. Our second batch of Etisalat Group Hipo Program successfully graduated this year and two years in-house Fuel program for future leaders was also completed.

I would like to seize the opportunity here to sincerely thank our customers for their continuous trust and loyalty, our employees for their continuous hard work and commitment for taking PTCL to attain new heights of success, our shareholders for the continuous support they have extended. I would also like to specially thank the regulatory authorities and policy makers who have been thoroughly engaged and keen for the sustainable growth of the telecommunication and ICT industry in this country.

I believe that Pakistan telecommunication landscape remains rife with unlimited opportunities and given PTCL track performance, investment capabilities and future readiness, I am wholly convinced that success and growth will be the hall mark for PTCL Group in 2016.



Dr. Daniel Ritz
President & Chief Executive Officer

Islamabad: March 04, 2016

گئی ہے۔ ان میں ہارورڈ منیجمنٹور (Harvard Manage Mentor) اور دیگر ترقی پذیر ڈیولپمنٹ اقدامات شامل ہیں جو ہمارے ملازمین کو 63,010 تربیتی دن فراہم کرتے ہیں۔ ہمارے اتصالات گروپ ہائپروگرام کے دوسرے بیج نے اس سال کامیابی سے گریجویٹیشن کی ہے نیز مستقبل کی قیادت کو ابھارنے والے دو سالہ ان ہاؤس فیول پروگرام کو بھی مکمل کیا ہے۔

میں اس موقع سے فائدہ اٹھاتے ہوئے غیر متزلزل اعتماد اور وابستگی پر اپنے صارفین، پی ٹی سی ایل کو کامیابیوں کی نئی رفعتوں کی جانب گامزن کرنے کیلئے انتھک محنت کرنے پر اپنے ملازمین اور لگاتار حمایت فراہم کرنے پر اپنے شیئر ہولڈرز کا تہہ دل سے شکریہ ادا کرنا چاہوں گا۔ میں ریگولیٹری اتھارٹیز اور پالیسی سازوں کا بھی خصوصاً مشکور ہوں جو اس ملک میں ٹیلی کمیونیکیشن اور آئی سی ٹی کی صنعت کی پائیدار ترقی میں عملی معاونت اور بھرپور دلچسپی کا اظہار کرتے رہے ہیں۔

مجھے اس بات کا یقین ہے کہ پاکستان ٹیلی کمیونیکیشن کا منظر نامہ ہمیشہ لاسحدود مواقع پیدا کرتا رہے گا اور پی ٹی سی ایل کی فرد عمل اور گذشتہ کارکردگی، سرمایہ کاری کی صلاحیتوں اور مستقبل کی تیاری کے پیش نظر مجھے یقین واثق ہے کہ 2016 میں بھی کامیابی اور ترقی پی ٹی سی ایل کا ہی مقدر ٹھہرے گی۔



ڈاکٹر ڈینیل رٹز
صدر و چیف ایگزیکٹو آفیسر

اسلام آباد: 04 مارچ 2016

فائبر انزیشن میں اضافے کیلئے ملک کے کئی بڑے شہروں میں کئی منصوبے جیسے فائبر ٹو ہوم اور فائبر ٹو بزنس شروع کیے ہیں جن سے برق رفتار انٹرنیٹ کو نیکو ٹی بمع قابل اضافہ اپ گریڈز کی فراہمی میں مدد ملی ہے۔

پی ٹی سی ایل نے اس سال کامیابی کے ساتھ خود کو سب سے بڑے میڈیا اور مواد کے پیش کار کی حیثیت سے تسلیم کرایا ہے۔ ہم نے مارکیٹ میں سب سے پہلے اور دی ٹاپ اپلیکیشن سمارٹ ٹی وی کو متعارف کرانے کا اعزاز حاصل کیا ہے۔ جس کے باعث کسٹمرز اپنی کثیر الجہتی سکرینوں کو استعمال کرتے ہوئے 140 سے زائد چینلوں سے لطف اندوز ہو سکتے ہیں۔ میڈیا پرووائیڈرز کے ساتھ ہماری شراکت داری جس کی وجہ سے کسٹمرز کو معیاری مواد دیکھنے کو ملتا ہے مختلف کمیونٹیوں کیلئے ایک قومی ٹی وی ڈسٹری بیوشن نیٹ ورک قائم کرنے کا باعث بنی ہے۔ اس حوالے سے مواد کی وبور شپ کے معیار کو بلند تر کرنے کیلئے زیادہ تر شہروں میں میڈیا سرور نصب کیے گئے ہیں۔ پی ٹی سی ایل ”ڈائریکٹ ٹو دی ہوم (DTH)“ نیلامی کے عمل میں ایک بڑا حصہ دار تھا اور موزوں موقع کی دستیابی کی صورت میں ہم پی ٹی سی ایل کے قومی DTH فراہم کنندہ ہونے کے امکانات کے بارے میں پرجوش ہیں۔

ڈیجیٹل انزیشن اور مواد کی خدمات کے حوالے سے پی ٹی سی ایل نے بزنس سافٹ ویئر، میڈیا اور کانسٹریٹنگ کی خدمات کا احاطہ کرنے والی ڈیجیٹل اور کلاؤڈ بیسڈ خدمات کو متعارف کرانے کے ذریعے اپنی مصنوعات کے پورٹ فولیو میں مزید اضافہ کیا ہے۔ آئی سی ٹی کی صنعت کو مستقبل میں مزید پھولنے پھولنے کیلئے کلاؤڈ بیسڈ خدمات کلیدی اہمیت کی حامل ہیں۔ جبکہ ڈیجیٹل انکلوژن میں ایک متحرک اور اہم ترین فریق کے طور پر اپنے وجود کو برقرار رکھنے کے سلسلے میں پی ٹی سی ایل پرعزم ہے۔ اس کردار اور اس سے وابستہ ذمہ داریوں کا مکمل احساس کرتے ہوئے ہم مارکیٹنگ اور سیلز چینلوں نیز کسٹمر ٹچ پوائنٹس میں بہتری اور تیزی لانے کے ذریعے نیٹ ورک اور آئی ٹی انفراسٹرکچر کو بڑھانے اور وسعت دینے کے عمل پر کاربند رہیں گے۔ علاوہ ازیں صارفین اور کاروباری اداروں کو نئی خدمات اور ڈیجیٹل سلوشنز کو متعارف کرانے کے عمل کو یقینی بنانے کیلئے شراکتی بزنس ماڈل کو اپنانے کا سلسلہ بھی جاری رکھیں گے۔

اس برس پی ٹی سی ایل اور یوفون دونوں نے ”پراجیکٹ ون“ کو مکمل کر کے لانچ کر دیا ہے جو ڈیزائن سے ڈیولپمنٹ کے مراحل میں ایک سال پر محیط محنت شاقہ کا ثمر ہے۔ ہمیں یقین ہے کہ اس کے نتیجے میں کسٹمرز کو سہولت اور آسانی میسر ہوگی۔ پراجیکٹ ون کسٹمرز کو ویب سائٹس اور موبائل ایپس کے ذریعے متعدد طریقوں سے تمام مصنوعات اور خدمات کو خریدنے اور ان کیلئے ادائیگی کرنے کی سہولت مہیا کرتا ہے۔

پی ٹی سی ایل کی کامیابی بلاشبہ وشبہ اس کے باصلاحیت کارکنوں کی شب و روز کی محنت شاقہ کی مرہون منت ہے۔ اپنے ٹیلنٹ کو نکھارنے کیلئے ہم نے ڈیولپمنٹ انٹروینشنز کے ایک حسین امتزاج کو متعارف کرایا ہے جسے مجموعی تنظیمی انسانی سرمائے کی استعداد کار کو بڑھانے اور خاص طور پر ٹیلنٹ اور قائدانہ صلاحیتوں کے تسلسل کو ترقی دینے کیلئے بنایا گیا ہے۔ مزید برآں مربوط و مسلسل منصوبہ بندی، بین الاقوامی طور پر تسلیم شدہ آن لائن آلہ کتب کو متعارف کرانے کی پی ٹی سی ایل کی جانب سے انسانی سرمائے میں سرمایہ کاری کو 2015 میں مزید جلائشی

گروپ سی ای او کا پیغام

پاکستان کی مواصلاتی صنعت 2015 کے دوران خاصی جاندار اور متحرک رہی۔ جس نے اس دوران معیشت کے اس اہم شعبے میں ہر قسم کے مواقع اور دلچسپیاں متعارف کرائیں۔ اسی برس کے دوران ہم نے کئی متوازی تبدیلیاں رونما ہوتے دیکھیں جن میں ایک جامع اور ہمہ جہت سرکاری ٹیلی کمیونیکیشن پالیسی بھی شامل ہے جس کا بہت مدت سے انتظار کیا جا رہا تھا۔ اس کے علاوہ انکمنگ انٹرنیشنل ٹریفک کو منضبط کرنے والے قواعد و ضوابط اور پاکستان میں تمام سیلولر کسٹمز کیلئے بائیومیٹرک ویری فیکشن کے عمل کی تکمیل بھی اس برس رونما ہونے والی تبدیلیوں میں شامل ہیں۔ ان تبدیلیوں اور چیلنجوں کے ساتھ پاکستان میں سب سے معتبر اور سب سے بڑے مواصلاتی کمیونیکیشن آپریٹر کی حیثیت سے اپنی پوزیشن کو مستحکم کرنے کے حوالے سے پی ٹی سی ایل گروپ نے مسلسل اور پائیدار گروتھ کی جانب پیش رفت کی ہے۔

پی ٹی سی ایل نے ملک میں نیشنل براڈ بینڈ پرووائیڈر کے طور پر قائدانہ حیثیت کو مسلسل برقرار رکھا ہوا ہے جہاں ڈیٹا کی خدمات اس کے کل ریونیو کے 40 فیصد کے سے بھی زائد ہیں۔ وائرلیس براڈ بینڈ کے شعبے میں یوفون نے نہ صرف فٹ پرنٹ بلکہ کسٹمز کیلئے پرکشش پیکیجوں کے ساتھ خدمات کے بہتر معیار کے اعتبار سے زیادہ سے زیادہ شہروں میں اپنی تھری جی خدمات کو بڑھانے اور پھیلانے کا سلسلہ جاری رکھا ہوا ہے۔ جبکہ اپنی موجودہ چارجی ایوو (Charji Evo) کو مزید بہتر اور مضبوط کرنے کیلئے پی ٹی سی ایل نے مارکیٹ سے پیکیٹرم کے حصول اور خرید کو کامیابی کے ساتھ پایہ تکمیل تک پہنچایا ہے اور اپنی خدمات کا دائرہ آزاد کشمیر اور گلگت۔ بلتستان کے دور افتادہ علاقوں تک بڑھانے کیلئے توسیعی خدمات اور ان کے بہتر معیار کی فراہمی کو یقینی بناتے ہوئے آزاد کشمیر میں پیکیٹرم کی نیلامی میں متحرک انداز میں شرکت کی ہے۔

فلسفہ سیکمنٹ کے سلسلے میں پی ٹی سی ایل نے پاکستان میں ڈیٹا اور براڈ بینڈ میں اپنی ریڈھ کی بڑی کی حیثیت کو برقرار رکھا ہے۔ علاوہ ازیں اس نے ملک میں بڑھتی ہوئی ڈیٹا ٹریفک کی طلب کو پورا کرنے کیلئے اپنے قومی اور بین الاقوامی ٹرانسپورٹ نیٹ ورک کی بینڈ وڈھ کے دائرہ کار کو پھیلانے کیلئے سرمایہ کاری بھی کی ہے۔

’مجھے اس بات کا یقین ہے کہ پاکستان ٹیلی کمیونیکیشن مواصلات کا منظر نامہ ہمیشہ لائحہ ود مواقع پیدا کرتا رہے گا اور پی ٹی سی ایل کی فرد عمل اور گذشتہ کارکردگی، سرمایہ کاری کی صلاحیتوں اور مستقبل کی تیاری کے پیش نظر مجھے یقین واثق ہے کہ 2016 میں بھی کامیابی اور ترقی پی ٹی سی ایل گروپ کا ہی مقدر ٹھہرے گی۔‘



Connecting Innovation with Lifestyle





PTCL Smart TV App



Directors' Report

On behalf of the Board of Directors of Pakistan Telecommunication Company Limited (PTCL), we are pleased to present the annual report and the audited financial statements for the year ended December 31, 2015 together with the auditors' report thereon.

The year 2015 presented a multitude of challenges and events making it more competitive to sustain your Company's market share and leadership position. Despite the challenges, PTCL successfully rolled-out vital projects to foster growth and resultant enhancement in customer experience. Key milestones were achieved with regards to network expansion by further extending our reach to untapped areas. In 2015, your Company expanded its wireless footprint by launching services in Azad Jammu and Kashmir & Gilgit-Baltistan (AJK & GB) areas and also launched the flagship Charji services in seven new cities. A significant number of wireline and wireless product launches as well as creative win-back and upgrade campaigns have all contributed to stable business results for the year.

Forthcoming sections elucidate your Company's performance during the year.

1. Industry Outlook

The year 2015 has been challenging and momentous for the economy at large and for the telecom sector in particular. In comparison to previous years, there were visible signs of improvement in the economic fundamentals owing to the decline in global oil and commodity prices, peak level of foreign exchange remittances, low inflation and improvement in external account as well as fiscal deficit. These developments enabled the economy to pick up momentum which is expected to accelerate going forward.

The telecom sector benefited from economic stimulus and tremendous surge in broadband usage as well as growth in traditional voice traffic. The number of broadband subscribers (including 3G/4G) increased from 16.89 million in 2014 to about 26.29 million in 2015 showing exponential growth. While broadband wave spread across the country during the year, voice communication remained the bedrock of revenue for the industry. The national voice traffic originated in Pakistan reached 400 billion minutes - an increase of 15% over 2014. The biometric verification initiated by Pakistan Telecommunication Authority (PTA) resulted in the closure of 26 million mobile phone SIMs, paring down the number of active mobile subscribers to 125.9 million.

To meet the increasing demand for data services, various initiatives were undertaken by PTCL to push the boundaries of its Broadband services portfolio by upgrading the existing packages to enable the consumers to enrich their experience. The strategy was aimed at establishing 4Mbps service as the baseline for fixed broadband and enable consumers to experience the delight of unlimited high speed Internet. This commercial strategy was well aligned with the technology roadmap of deep fiber penetration in the access network to support high bandwidth services for retail and corporate customers. In this regard, it is



pertinent to mention the launch of 8 to 100 Mbps packages powered by VDSL (Very High-Speed Digital Subscriber Line) and GPON (Gigabit Passive Optical Network) technologies which reinforced PTCL's position as the leading enabler of digital economy transformation in the country. PTCL also extended its flagship CharJi services to take advantage of the opportunities in wireless broadband space in the country.

The Government authorities announced two key policy measures impacting the telecom business environment. Earlier in the year, the annulment of ICH (International Clearing House) policy and full deregulation of international incoming traffic rates was announced. This decision caused rates of Pakistan-bound international traffic to undergo a steep decline resulting in revenue dip for nearly all telecom operators. Later in the year, the much awaited Five Year Telecom Sector Policy was announced outlining Government's priorities and objectives for development of the telecom sector whereby growth of broadband services is identified as the key priority.

In order to facilitate the wireless services, trading in spectrum was permitted. Spectrum auction for fixed wireless services was held by PTA for Azad Jammu and Kashmir & Gilgit-Baltistan areas in which PTCL successfully secured 1900 MHz and 3500 MHz spectrum to extend wireless broadband services in these two regions.

Pakistan ranks high on the list of heavily taxed telecom industries in the world. Taxes on telecom services account for about one third of the total service cost to consumers. To add to this burden, additional taxes were imposed on the use of internet services as well as on revenues from international incoming traffic at provincial levels. The increasing tax burden on telecom has become a cause of serious concern for consumers, operators and other stakeholders at large.

The dynamics of intensely competitive telecom industry paved way for aggressive business approaches by telecom operators. Consequently, Mobilink and Warid made a much awaited consolidation move in the sector by announcing to merge their operations in Pakistan. After regulatory approvals, a merged company with over 45 million customers is expected to emerge in Pakistan.

On the broadcast media and content vertical, PTCL continues to maintain a leading position in

the market through Smart TV, the only national time-shift TV service in the country. In order to consolidate its position as the leading multimedia service provider, PTCL's subsidiary 'Smart Sky' participated in the PEMRA (Pakistan Electronic Media Regulatory Authority) licensing process for Direct-to-home (DTH) satellite TV service. However, PEMRA has put the DTH licensing process on hold.

The foray of Mobile Financial Services (MFS) beyond bill payments and remittances has opened up new avenues of growth which has found firm footing in the country's financial industry landscape. The growth in fixed and mobile broadband services has become a key driver of e-commerce, which is experiencing double digit growth. Almost half of all traffic on the local online shopping sites is originated from mobile networks. This trend is likely to accelerate as online shopping becomes common place and MFS service providers are able to provide integrated payment solutions for the digital consumers.

2. Financial Performance

Performance of your Company remained stable during 2015. The Data services grew both in terms of revenue and subscribers. Profits for the year also increased culminating in increased earnings per share (EPS).

Profitability

PTCL's net profit for the year at Rs. 8.8 billion increased by 68% over last year mainly due to effective cost optimization measures as well as the exceptional expenses of the voluntary separation scheme and loss of assets due to fire recorded in 2014. PTCL's Group profit after tax for 2015 was Rs. 1.9 billion. The PTCL Group profitability for the year remained subdued mainly on account of financing cost and amortization expenses related to 3G network roll out by Ufone – the 100% owned subsidiary of PTCL.

PTCL's earnings per share (EPS) for the year was Rs. 1.72 whereas for PTCL Group the EPS was Rs. 0.37.

Revenues

During the year, PTCL Group revenues were at Rs. 118.6 billion. PTCL's revenues of Rs. 75.8 billion for the year registered decrease compared to last

year mainly on account of decline in Voice revenues caused by deregulation of ICH. However, the Data segment comprising of Broadband, both wireline and wireless, as well as Content and Multimedia performed well resulting in 12% increase in revenues from these services. Similarly, the Digital Services also yielded an increase in revenues based upon its multitude of products meeting the needs of diversified corporate customers.

Operating Costs

Based upon effective cost optimization measures in place during the year, the total operating cost for PTCL decreased by 3% compared to previous year (excluding the exceptional expense of last year as stated earlier). On similar basis, the decrease in PTCL's Group operating expenses was 1% per annum as well. Of the PTCL operating expenses, the cost of services of Rs. 53.8 billion decreased by 3% and administrative and general expenses of Rs. 9.8 billion decreased by around 1%. Selling and marketing expenses of Rs. 3.5 billion, however, increased by 7% as compared to last year due to aggressive marketing campaigns launched during the year encompassing broad range of the products being offered by your Company. Salaries, allowances and other benefits; foreign operators' cost and satellite charges; depreciation on property, plant and equipment; amortization of intangible assets; fuel and power; advertisement and distribution charges and store, spares and loose tools consumed were the main constituents of the operating expenses.

Dividends and Appropriations

For the year under review, the Directors have recommended a final cash dividend of 10% (Re. 1.0 per share) which is in addition to the interim cash dividend of 10% (Re. 1.0 per share). The total dividends for the year thus stood at 20% (Rs. 2.0 per share).

For equalizing the final dividend declared, the Directors have approved transfer of Rs. 3 billion from general reserve to unappropriated profits. Also, the income of Rs. 0.2 billion earned on insurance reserve funds was transferred from unappropriated profits to the insurance reserve.

Other Matters

Your attention is drawn to note 12.12 of PTCL's financial statements as well as note 17.12 of the

consolidated financial statements for the year, which contains the information and explanation regarding the review petitions filed by the Company, Pakistan Telecommunication Employees Trust and the Federal Government before the Supreme Court of Pakistan against its order dated June 12, 2015 as highlighted by external auditors in their audit reports.

3. Product & Services

Your Company, having the distinction of being the only fully integrated telecom service provider in the country, serves all segments of the customers ranging from households to enterprises as well as other telecom operators based upon its extensive and advanced network capabilities. Towards this end, PTCL continued to offer new products and services and also strengthened the existing offerings as per customers' requirements by introducing new features at competitive and affordable prices.

During 2015, the products portfolio encompassing broadband, contents and media, voice, services for corporate and enterprise segments, interconnect offerings, international connectivity etc. was further streamlined and augmented, a brief of which is provided in ensuing paragraphs.

Wireline Broadband

Wireline Broadband services encompassing diversified technologies such as ADSL (Asymmetric Digital Subscriber Line), VDSL (Very High-Speed Digital Subscriber Line) and GPON (Gigabit Passive Optical Network) showed steady growth during 2015 in revenues as well as in subscribers' base. The growth was made possible through a number of product launches, enhancements as well as win-back and upgrade campaigns with tariff rationalization which were well received by the customers.

Continuing the momentum of 'Broadband 4 Mbps for All' campaign introduced during last year, the subscribers of 1Mbps and 2Mbps were upgraded to 4Mbps speed at existing price for a limited period with discounted rate offerings for additional period. A '4 Mbps Triple Play Bundle' was also launched offering voice, broadband and smart TV at single economical price.

Similarly, through Broadband Double Speed Promotion, the customers were provided with the



opportunity to avail 2Mbps Student and 2Mbps Capped data rates in price of existing 1Mbps packages for a limited time with additional benefit of waiver of Smart TV monthly charges during the offer period.

Further, the 8Mbps Promotion was launched as an auto upgrade campaign wherein all 4Mbps subscribers with feasible lines were upgraded to 8Mbps without any additional charges for a limited time period with discounted price for additional period. PTCL also launched an 8Mbps promotional package targeting 4Mbps GPON users.

Your Company also launched a commercial Broadband Reconnect campaign with attractive discount as well as remission of installation/restoration charges upon full payment of the outstanding PTCL dues. Building on our efforts towards promoting double and triple play packages, an appealing campaign offered waiver of DSL installation charges for single play customers connected through MSAGs (Multi Services Access Gateways) with the aim to enhance utilization of the MSAG capacity by offering customers uninterrupted double/triple play services.

Besides these measures, PTCL also rationalized pricing of various 1Mbps and 2Mbps packages with enhanced download volumes in certain cases with the objective to retain and enlarge the respective customer base forming a considerable part of the Broadband business segment.

Moreover, an all-product-bundle branded as 'Power Pack' which comprises of a combination of EVO, Broadband, Smart TV and landline was launched during the period. Both existing and new customers can purchase the bundle and receive a unified postpaid bill for all services. Creating the concept of

a 'PTCL Digital Home', the product is positioned as a single convenient bundle catering to the voice and data needs of an average Pakistani household.

For the internet gaming enthusiasts using PTCL's Broadband packages, your Company launched a Pakistan Gaming Lounge service which focuses towards multiplayer gaming users and youth of Pakistan.

Wireless Broadband

Based on the careful analysis of contemporary market dynamics resulting in identification of areas of potential growth, several innovative products and campaigns were launched with a view to retain and increase the existing customer base of wireless Broadband.

During the year, Charji EVO service was extended to various cities viz. Faisalabad, Multan, Peshawar, Sialkot, Gujranwala, Lalamusa and Kharian, enabling access to Charji EVO products (Charji EVO Wingle, Charji EVO Clouds and Charji EVO Tablets) with improved data rates and high speed wireless internet up to 36 Mbps. Launch of Charji EVO service in these cities enabled your Company to address the growing demand for high speed internet services thus maintaining PTCLs' image of ensuring extensive network coverage across the country.

PTCL also introduced a new product viz. Charji EVO Tablet. The dual sim (Charji & GSM) high performance quad core tablet has attractive features and is packaged with free capped data usage, a complimentary Smart-TV application valid for one year, free on-net Ufone minutes, a free Sygic GPS navigation application, a complimentary car tablet-holder and vehicle charger. Additionally,



through the Wireless Upgrade offer, existing users can trade-in any EVO device for an upgrade with attractive discount. Resultantly, a number of subscribers upgraded to newer devices with higher tier packages.

In order to address the needs of price-savvy customers, PTCL introduced EVO Limitless Offer with the view to retain and enhance the EVO subscriber base through economical packages. The new limitless package tariffs are designed to stay abreast of the market competition and meet the requirements of price-conscious wireless subscribers. The offer is in addition to the earlier-launched un-bundled Charji EVO packages for the same customer segment. A new Charji EVO Wingle device was also introduced in the product mix.

Besides the EVO Recharge Offer for inactive EVO 9.3 subscribers with discounted line rent, a time-bound, lucky-draw promotion viz. EVO Luck Patti Promotion was launched to encourage usage and recharges for Charji and EVO services. Subscribers wishing to participate in the offer had to simply recharge, upgrade or purchase any Charji or EVO device to qualify for attractive daily cash prizes. The campaign helped to increase the recharges by the users thus enhancing the revenues.

An EVO Reconnect Offer was launched aimed at enticing inactive subscribers, who had not recharged their pre-paid device or paid their post-paid bills. Subscribers opting for the offer receive unlimited packages, valid for 1 month, by simply recharging Rs. 100. Besides, EVO 3.1 inactive subscribers were offered discounted packages at joining back.

In compliance of the regulatory requirements, your

Company launched an EVO Biometric Campaign whereby the EVO / Charji subscribers, new and existing, are required to have ownership of their devices biometrically verified. For the customers to have the devices verified easily, PTCL has established various touch-points throughout its vast distribution network by providing the needed equipment and connectivity at each such location.

Content & Multimedia

With the objective to make PTCL the largest multimedia content aggregator thus providing quality entertainment and video contents meeting the needs of PTCL's diversified customer base, your Company's Smart TV services were further enriched during the year.

Your Company collaborated with Akamai for the installation of CDN (Content Delivery Network) nodes in Karachi, Lahore and Islamabad. These nodes will not only enhance customers' video streaming experience but will also conserve international bandwidth by serving the contents locally.

Under the partnership with ARY Network - the leading content house of Pakistan, the ARY content archives were made accessible over the internet benefiting the entire Broadband user base of PTCL.

PTCL also signed a content deal with eVision (Subsidiary of Etisalat) for provision of Kids content on PTCL Smart TV which ranges from pre-school series to grown-up kids titles.

Your Company launched OTT (Over the Top) Smart TV Application on the occasion of ICC Cricket World Cup featuring ad-free cricket matches. The application offers more than 140 live TV channels, video on demand service and interactive features such as TVOD (Transactional Video on Demand), PVR (Personal Video Recording) parental lock etc.

Moreover, as part of furthering PTCL Group's multi-screen strategy, the Smart TV application was extended to Ufone customers' base through easy registration and subscription methodology. This was in addition to the earlier offer of pre-installed Dailymotion application on Ufone smart phones.

PTCL also re-launched smart TV App with easy in-app registration process using prepaid and PTCL billing options, along with enhanced app features. It allows any internet user to download the application from the app



stores and register it at his/her convenience. Further, through a new application, interaction with Smart TV programs / advertisements was also made possible.

In collaboration with various film makers, contents of Smart TV Video on Demand (VOD) service were further enlarged with addition of popular films.

Voice

Being the pioneer of fixed line telephony in Pakistan, PTCL introduced an appealing landline package for its subscribers. The 'Utalk Bundle' package at economical price was launched in collaboration with Ufone with the objective to encourage subscribers to enhance the landline usage with unlimited monthly minutes for calling Ufone numbers. The package proved successful as a sizeable number of customers subscribed to this service in a short span of time increasing both number of calls made and minutes consumed.

Building on to the tradition of introducing innovative products, PTCL launched a landline application named SmartLink making the traditional PTCL landline mobile. SmartLink android application aims at offering mobility to all landline users and enables them to make audio calls, enjoy video calling and access mobile TV on the go. In this regard, an EVO-PSTN Bundle promotion was launched offering the landline customers a free 3G EVO Wingle or any Charji EVO device on convenient monthly installments included in normal PSTN bills.

With the objective to increase value for PSTN existing and new customers, a PSTN VAS (Value Added Services) Bundle was also launched. The

product offers various useful value added services at economical price.

In order to encourage timely bill payment by landline subscribers thus further improving the cash flows, PTCL launched the campaign titled 'PTCL Eidi Offer' in the month of Ramadan with attractive prize schemes based upon lucky draws.

With the view to increase volume of international outgoing traffic, your Company further rationalized the tariff for selected international destinations after thorough analysis of customers' preferences.

Carrier and Wholesale Services

Being the only fully integrated telecom operator in the country, PTCL is well positioned to serve other carriers and telecom operators based upon its extensive and modern technical networks. In this regard, the products offered by your Company include interconnection, IP bandwidth, backhaul and active / passive infrastructure services at affordable price thus enabling the carriers to build and extend their networks and provide a broad range of voice and data services to their end-users.

Based upon its vast fiber footprint across the country, PTCL continued to offer its consistent support to carriers in their launch and expansion of next generation data (3G & 4G) services capitalizing on the increased demand for IP bandwidth capacity by adopting a competitive pricing strategy. As a result, the carries have increased utilization of the IP bandwidth of PTCL through deployment of 10 GE (Gigabit Ethernet) interfaces. With the inclusion of Wi-Fi Hotspots offering, Managed Colocation Services and Tower Sites Leasing in the existing product range, PTCL has proven its commitment towards innovation and progression.

International Business

PTCL is the major provider of IP bandwidth in the country serving all segments of its vast customer base ranging from retail to enterprises as well as other carriers and telecom operators. The said provisioning is made possible based upon the extensive network capabilities in the form of three submarine cable systems owned by your Company with required redundancy. During the year, PTCL continued to invest in upgradation of these cables as 2nd and 4th upgradation of I-ME-WE and SEA-ME-WE-4 submarine cables respectively were duly

undertaken. As a result, the ever-increasing country-wide demand of the IP bandwidth was satisfactorily met by your Company at economical cost.

Further, in spite of challenges like growth in OTT (Over the Top) traffic and reducing termination rates and volumes because of ICH (International Clearing House) deregulation, PTCL continued to maintain its leading position during the year as being the preferred LDI (Long Distance and International) carrier in domestic market as well as neighboring countries for international traffic and media provisioning at reducing costs made possible due to adoption of modern technologies and practices.

Digital Services

During the year, PTCL further expanded the customer base of digital services besides broadening the service portfolio to the existing enterprise customers. As a result, the related revenues during the year increased by 6% over last year. Additionally, your Company also focused on different ICT (Information and Communication Technology) projects providing a wider range of services in collaboration with various system integrators which also contributed towards higher business growth.

In the wake of the requirements of our customers to address their security needs, focus on providing appropriate solutions based on iSentry – IP Camera Surveillance services was intensified. Similarly, the managed services portfolio was expanded to incorporate up-to-date offerings such as Managed Wi-Fi. Point-to-Multipoint connectivity, another modern technology, was also introduced for corporate customers.

Besides growing the business with large-sized enterprises of the country in major cities, your Company's focus on targeting tier-II cities resulted in continuous expansion of enterprise customer base in these areas as well.

Moreover, SMEs (Small and Medium Enterprises) is a sizeable market opportunity for PTCL. Although, the segment is highly fragmented in fulfilling their ICT needs, however, based upon the dedicated efforts, PTCL attained sizeable growth in this sector as well.

In cloud services, PTCL launched SaaS (Software as a Service) platform, targeting SMEs and business customers. The platform hosts six applications comprising of web building tool, HD video

conferencing, email marketing tool with analytics, online storage box, end-point protective software and patient management system for doctors and clinics.

PTCL also signed an exclusive agreement with 'IT Butler', a front-end partner of Blackboard to offer fully managed LMS (Learning Management System) in Pakistan. The Blackboard LMS software for automating the administration, documentation, tracking, reporting, delivery of e-learning education courses and blended training programs will address the needs of public and private universities, educational institutions, government departments and the corporate sector.

4. Support Functions

Network Infrastructure

Commensurate with the potentials in business growth, PTCL continued expansion of its network infrastructure during the year. Capacity enhancement in access – wireline and wireless both, core and transport networks was made to ensure that new business opportunities, with innovative products and improved IP based technologies, are timely availed by your Company.

Network resilience was strengthened through various initiatives. Health, safety and environment aspects of major transmission hub sites were further improved with modern and sophisticated techniques for the increased protection of assets and to ensure seamless service availability to the customers. In this regard, a new hub site was established at Lahore which ensures protection and availability of all types of services throughout PTCL network.

Your Company expanded its wireline access network to meet the growing demand of higher speed and enhanced quality of various broadband services and products. Towards this end, GPON (Gigabit Passive Optical Network) based FTTH (Fiber to the Home) pilot projects were launched in selected areas of Islamabad, Lahore, Karachi and Faisalabad. The projects encompass end-to-end fiber connectivity enabling provisioning of ultrahigh speed broadband to the valued customers. Similarly, existing brown field areas are also being progressively migrated from copper to fiber network through deployment of MSAGs (Multi Services Access Gateways) which are also GPON-enabled thus paving way for further extension of FTTH services.

For the wireless access network, PTCL extended its flagship 'EVO CharJi' services to seven more cities. The wireless footprint was further expanded through commissioning of new BTS (Base Transceiver Station) sites while a number of BTS sites were upgraded to 3G – EVDO (Evolution-Data Optimized) technology. With the objective to enhance experience of customers availing PTCL wireless broadband services, your Company not only acquired additional 5MHz spectrum during the year but also reframed the spectrum to mitigate interference to 3G/4G cellular operators. PTCL also launched EVDO services in 1900 MHz in Haripur, Abbotabad, Mansehra, Mardan, Swabi, Charsadda, Nowshera and Peshawar, providing superior service to the subscribers in these areas. Your Company also acquired another 5 MHz spectrum in Azad Jammu and Kashmir & Gilgit-Baltistan areas in 1900 MHz band and up to 60 MHz spectrum in 3.5 GHz band to provide quality service to customers of these areas.

For the core transport network, PTCL doubled the long-haul DWDM (Dense Wavelength Division Multiplexing) capability by increasing it from 40 Lambdas to 80 Lambdas. Likewise, capacity of Internet Gateway was also expanded to 450 Gbps. These upgradations enable PTCL to offer upgraded and customized broadband packages to its esteemed diversified customer base. Existing spurs legacy transmission nodes were replaced with IP based MPLS-TP (Multi-Protocol Label Switching – Transport Profile) nodes with multi-folds capacity to cater to the increasing bandwidth requirements with flexible options. Also, additional media and fiber at multiple paths made the existing transport network more resilient enabling uninterrupted service availability especially to corporate customers and other operators. Further, deployment of Web and Video Content Caching solution at domestic core sites and selected edge sites not only conserved usage of international core bandwidth thus saving costs but, more importantly, enabled speedier access of popular content by our valued customers.

Your Company also introduced a state-of-the-art and the only DDoS (Distributed Denial of Service) detection and mitigation system in the country. The system provide comprehensive visibility with real-time reporting of critical network traffic, services and applications to proactively protect against DDoS attacks, including comprehensive protection for dual-stack IPv4/IPv6 infrastructure. The system contains a full suite of countermeasures that surgically remove DDoS attack traffic while enabling the flow of legitimate traffic without interrupting the service thus ensuring quality of service and

reliable performance of PTCL IP network.

PTCL continued its effort to support public agencies for the execution of different welfare projects. An example in this regard is successful delivery of GPON based connectivity solution to Rawalpindi/ Islamabad Metro Bus Project to interlink its stations and ticketing systems.

In order to meet the growth in international traffic, international submarine cable station expansion and associated projects are progressing as per agreed plan with the consortium AAE-1 (Asia-Africa-Europe-1) thus enabling high bandwidth channels on international routes. A new project was also initiated for international connectivity with Afghan Telecom on Torkhum – Karachi route.

To overcome prevailing power crisis in the country, your Company deployed alternate power back-up solutions for telecom equipment. These include enhanced battery backup, deployment of new technologies like smart switches and fast charging batteries leading to improvement in network performance. PTCL also introduced state-of-the-art shell-based precision cooling system for essential equipment to reduce operational expenses. Additionally, PTCL has deployed solar based power solution at BTS sites to ensure the uninterrupted power availability.

Information Technology (IT)

In line with the technological advancements and to facilitate the subscribers more, PTCL further expanded its information technology capabilities during the year effectively supporting the core business functions. Commensurate with the growth in internet penetration and to enhance the customer experience, your Company implemented online Web and Mobile interfaces which include the online shop, complaints registration and notifications for customer information.

The capabilities of bill collections through online real time channels were further enhanced and the ratio of collections through these modern channels increased to 98% of total bill collections during the year. The facility not only enabled timely collections but, more importantly, was instrumental in improving customers' satisfaction levels by redressing the related complaints instantly.

The customer segmentation was implemented in the CRM (Customer Relationship Management)

application enabling tailor-made priority services including fast provisioning to high-value customers.

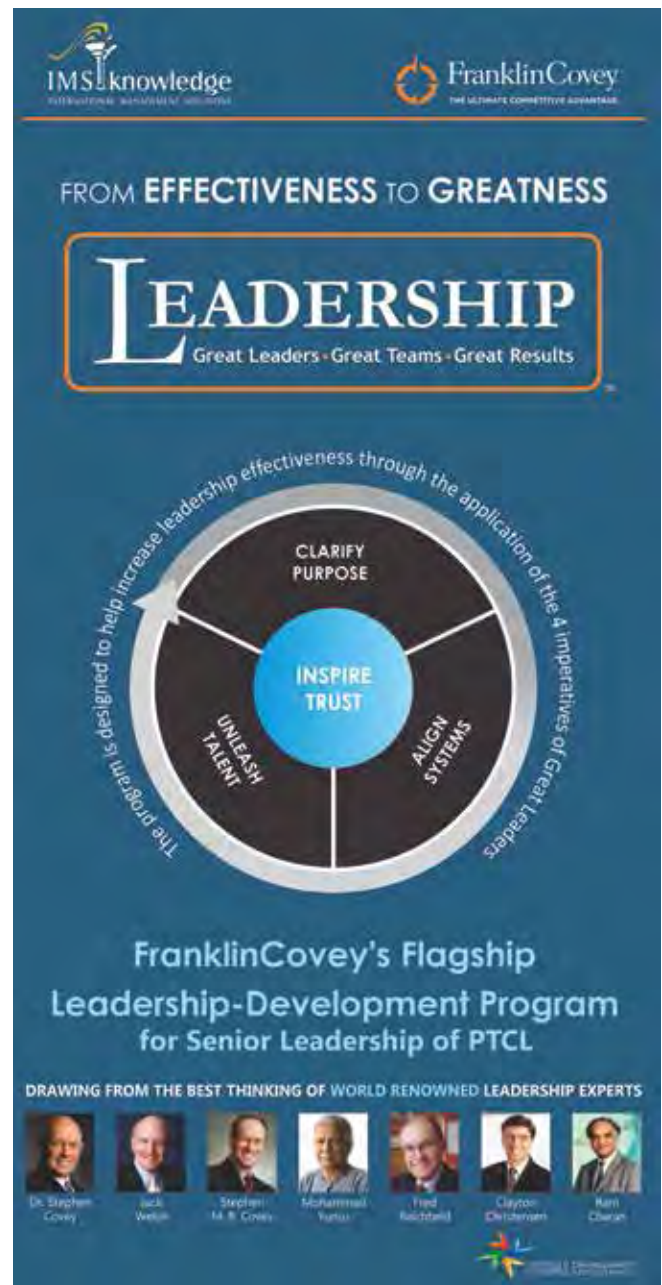
Your Company further optimized the IT infrastructure through measures like consolidation of storage, data back-up solution, optimization of licenses and re-negotiation of contracts etc. with resultant reduction in related operating costs as well as economies in usage of available resources. In this regard, the newly implemented Enterprise Data Warehouse System provides insights into the various business segments through dashboards and interactive reports in such a way that 360-degree view of all transactions related to various products, services and customers is obtained through one data model.

PTCL also undertook several measures to ensure information security especially with regards to its customer data such as introduction of new security policies which include 'Information Classification and Exchange Policy' and 'Mobile Secure Environment Policy'. Implementation of latest anti-virus software and corporate back-up solutions as well as strengthening of passwords were also undertaken in this direction.

Human Resources

With the objective to further develop a strong talent and leadership pipeline, a number of initiatives were introduced by PTCL during the year. The key initiatives included the increased emphasis on succession planning through SuccessFactors (The Leader in Cloud Solutions for HR) with enhanced benchmarking against business critical positions; development of a Functional Competency Framework for leadership skills; globally recognized online learning program HMM (Harvard ManageMentor®) for members of Leadership Excellence and Future Leadership Program as well as a customized Strategic Visioning Retreat held in UAE for the future leaders. Further, distinctive training interventions like 'The 8th Habit®', 'Silicon Valley Best Practices in Culture, Organization & Leadership' and 'Disruptive Innovation & Technology Trends' were also conducted by world-renowned trainers to help senior leaders stay abreast with latest industry trends. Also, a strategic action plan viz. 'ACE' focused on maximizing employee engagement by building an Aligned, Capable and Energized workforce to achieve business excellence.

Further, under the Professional Enrichment Program (PEP), personal and professional development of employees was accelerated through partnership



with LUMS (Lahore University of Management Sciences) to offer prestigious Executive development opportunities to PTCL's mid-career and senior executives through the Management Development Program and Executive MBA conducted by LUMS. Moreover, trainings were imparted to the management cadre for Creativity & Innovative Thinking and Taking Ownership & Speedy Execution.

Your Company focused on employee recognition and welfare to enhance the motivation and productivity of staff. Notable initiatives included launch of a web-based e-Rewards & Recognition system; the prestigious annual Business Excellence Awards; discounted hospitalization services to

previously non-entitled dependents of employees; e-Medical Service portal; Company sponsored Hajj for 21 employees; a 24/7 helpline relating to PTCL's products and services with exclusive discounts for the employees; flexible time arrangement for all employees and work from home facility for working mothers. To promote culture of a healthy and safe work environment, extensive firefighting and safety awareness trainings and cleanliness campaigns were also launched.

To strengthen PTCL's image as the employer of choice, campus drive viz. 'O2 Lounge' was organized in renowned educational institutions. Your Company also attained the status of authorized training employer for the prestigious Institute of Chartered Accountants in England and Wales (ICAEW).

For the second consecutive year, your Company was awarded the prestigious HR Excellence Award (EFQM), for the 'Most Improved OPCO' by Etisalat Group, in recognition of its effective human resource practices.

Marketing and Communication

Based on continuous and comprehensive marketing campaigns and inspiring branding initiatives, PTCL brand perception and equity grew substantially during the year. To extend our reach to hitherto untapped customer segments, various research initiatives were taken and marketing campaigns were specifically tailored for both traditional and digital media.

Special emphasis remained on digital media space, which led to registering PTCL's value proposition and brand equity to expanded demographic segments. Special collaboration with Google was also

undertaken through 'Techmela' and with the leading e-commerce site 'Daraz' for Black Friday sales event to promote PTCL products for online purchase.

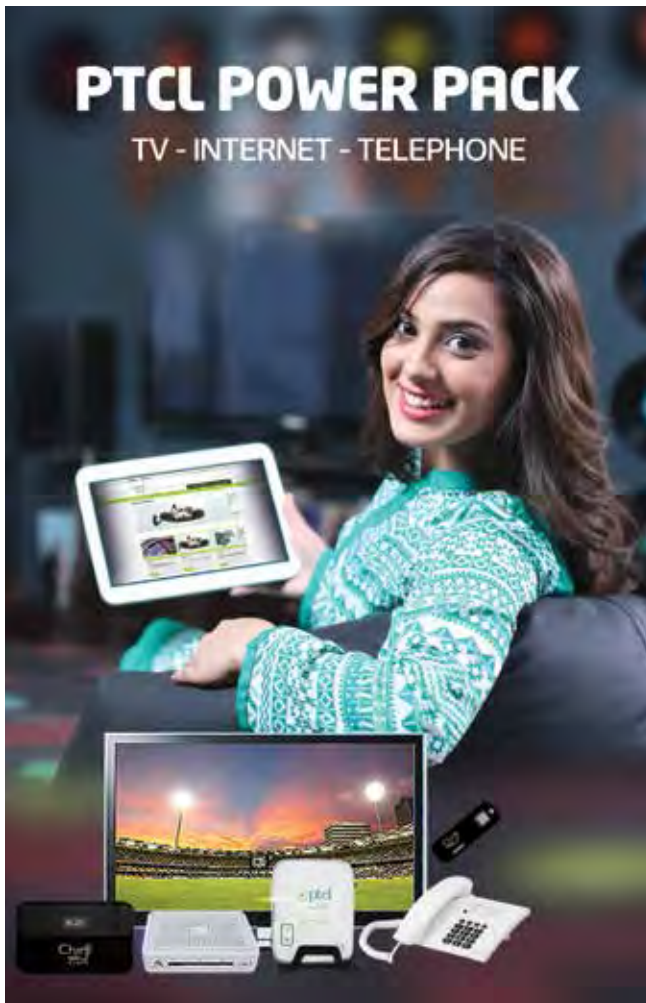
To serve the growing data communication and infotainment needs of customers and to increase brand loyalty, various campaigns were launched during the year, coupled with promotion drives and bundle offers. A focused 360 degree campaign on Charji was launched in the seven cities where the Charji service was extended during the year, which was supported by various marketing activities with wide coverage in mainstream media. Another widely-covered campaign related to promotion of Pakistan Gaming Lounge (PGL) which was unveiled through comprehensive brand activation activity. In compliance with the regulatory requirements, a campaign was also undertaken with national zeal for biometric verification of EVO & Charji devices. The innovative side of the brand was amplified through the Smart TV Application launch showing Ad-Free World Cup and Smart Link campaign, while the value and convenience of PTCL landline service was emphasized through a thematic campaign – 'Lagataar'.

The company's brand visibility was amplified through presence in mainstream media, boosting customers recall value and ensuring maximum attention of existing and prospective customers. Positive reputation of PTCL was strengthened through placement of company news and events in national media and integration of strategic communication initiatives.

Customer Care

In order to rectify the customer complaints in shortest possible time, a pilot project was implemented in ITR (Islamabad Telecom Region) efficiently integrating





the NOC (Networks Operations Centre) with CRM (Customer Relationship Management) application which enables instant redressal of customers' complaints with regard to network outages. Your Company intends to replicate the project in selected regions going forward. Moreover, to expedite fault rectification complaints, customer care back offices were set up in each region.

PTCL also consolidated related customer care functions under single administrative leadership in order to further enhance the customer satisfaction levels at each touch point. Based on detailed data analysis, segmentation of PTCL's wireline and wireless customer base was also carried out thus enabling priority services to high value customers.

Customer retention initiatives were further augmented thus improving Company's perception amongst valued customers. The online channel accessibility was increased by adding online shop and payment facilities. The staff was empowered to settle bill disputes to provide speedier service to our subscribers. The Company also undertook

various programs to improve customer satisfaction level such as strict monitoring, guidance and process reengineering to minimize customer complaints at all levels. The bill format was redesigned for easier understanding of the customers as to the service charges.

In addition to telemarketing, Contact Centers ensured up-selling high-end package plans to increase yield and to reduce churn while ensuring quality and timely service. Contact Center activities have consistently supported business zones and contributed in new order registration.

To facilitate regional customers, Pashto language IVR (Interactive Voice Response) was launched. The digital medium also remained a key focus area for serving customers an example of which is increased online chat transactions with subscribers via internet.

Internal Audit

Your Company's internal audit (IA) function provides the needed assurance and advisory service in line with the regulatory requirements and contemporary corporate practices. The IA functions of PTCL and Ufone are the first in Pakistan to achieve prestigious Quality Certification from IIA (Institute of Internal Auditors), Spain having its head office in USA. Both companies' IA functions succeeded in attaining the highest rating of 'Generally Conforms' with the IIA standards, and were also rated amongst the top 5 percentile IA functions globally which is an exceptional feat.

Regulatory Affairs

During the year your Company acquired 100% ownership of DVCOM Data (Private) Limited along with the 5 MHz spectrum in 1900 MHz band licensed to it in nine telecom regions by fully complying with all the regulatory requirements. PTCL also acquired the additional spectrum in 1900 MHz and 3.5 GHz spectrum for the three regions of Azad Jammu Kashmir & Gilgit-Baltistan.

In line with previous year's performance, PTCL continued to be successful in achieving significant progress with respect to Universal Service Fund (USF) projects and accordingly received subsidy of Rs. 2.6 Billion during the year for different USF projects.

As per directives of the regulators, your Company equipped its sales channels with needed resources

to enable timely biometric verification of the EVO and Charji devices owned by its customers.

Quality Assurance

With the objective to bring in continuous improvement in quality of service to our esteemed customers, concerted measures were undertaken to ensure higher network availability through network resilience management coupled with periodic risk assessment measures. Further, the device testing, network health check, assessment of customer satisfaction levels, sample-based quality testing of installations and quality check of different network elements such as MSAGs were the other major initiatives undertaken by PTCL during the year.

Your Company also achieved Quality Management certifications with regards to quality of service and customer satisfaction, including the one for 'One Stop Shop' in Peshawar. Hitherto, 23 units of PTCL have successfully achieved this international certification which focuses on standardization of processes and procedures to enhance customer service levels.

5. Corporate Social Responsibility

Your Company takes pride in being a socially responsible and active organization, undertaking a wide range of initiatives in the fields of education, health, disaster relief and welfare.

PTCL proactively reached out to almost 6,400 flood victims in collaboration with the local authorities and Pakistan Army by setting up 40 mobile medical camps in affected areas of Khyber Pakhtunkhwa, Sindh and Punjab. Throughout the year, 395 mobile medical units were set up across the Country to provide free health awareness and medical care to more than 32,000 local residents. To extend a helping hand to the victims of the recent earthquake, your Company stepped forward by taking up the task of complete rehabilitation of three educational institutes (2 schools and 1 girls college) in the calamity struck areas of Swat and Chitral. In these institutes, special computer labs were developed with full connectivity and latest equipment by PTCL with donations worth Rs. 3.5 million during the year.

Triple-E (Enrichment, Encouragement & Evolution) Internship Program was being carried out successfully for the third consecutive year. This unique program offered business and engineering graduates from

local universities- who were selected through a transparent and rigorous merit-based process- an opportunity to undergo internship of one year at PTCL. Objective of the program was to impart on-job practical experience of the corporate world to the participants, polishing their professional skills while getting paid a handsome stipend. The real-time corporate environment and world-class systems at PTCL offer a unique chance for the youth to get themselves acquainted with the practicalities of the actual business environment.

Your Company also participated in 'PlanX Startup Demo Day', a project of Punjab Information Technology Board, to encourage entrepreneurs and startups towards empowerment. To build a greener environment, tree plantation drives were organized and World Environment Day was celebrated. PTCL employees participated in blood donation drives and also visited various orphanages including SOS and Pak Sweet Homes to spend quality time with the children there.

Further, PTCL provides free internet access at Metro buses and stations in Islamabad to thousands of commuters every day. Moreover, events and noble causes like Annual Entrepreneurial Conference, a Christmas event for children, awareness for spinal cord patients, Pink Ribbon campaign to create awareness regarding breast cancer and Lahore Literacy Festival were some other initiatives supported by PTCL during the year.





6. Subsidiaries

Pak Telecom Mobile Limited-Ufone

2015 would be remembered as one of the most challenging years in terms of revenue and subscribers decline for the mobile cellular industry. Biometric customer verification exercise which was concluded in May 2015 resulted in 15 % drop in the overall subscriber base. Revenues from voice, SMS and value added services declined due to escalation in utilization of 3G & 4G data services by subscribers. The growth in data services revenue could not offset the decrease in overall revenues. However, in the last quarter of 2015, Ufone managed to achieve growth in net subscribers' addition as well as in revenues over same period last year and accordingly was second among CMOs (Cellular Mobile Operators) in this respect.

To counter the adverse impact of declining revenues, Ufone implemented effective cost rationalization and optimization measures during the year which resulted in only less than 1% increase in operating costs. The cost optimization measures included several innovative measures including, but not limited to, alignment of strategies, requirements and operations within PTCL Group companies to benefit from synergies and volumetric discounts.

Ufone aggressively expanded its 3G coverage in more than 80 cities during the year touching a total of 104 cities in Pakistan. As part of customer centricity drive, Ufone further extended its backhaul capacity to provide higher speed and enhanced customer experience.

Product of Super Card, launched in 2014, offering great value for money to customers, reached new

levels of acceptability among the subscribers during 2015 and over 2 million subscribers opted for the Rs. 499 denomination Super Card. In spite of the fierce competition, this economical product continues to attract a large segment of customers proving the lead of Ufone in industry changing initiatives.

In collaboration of Meezan bank, the leading Islamic bank in Pakistan, Ufone successfully launched Meezan-UPaisa - the world's first branchless Islamic banking product, through which the customers are provided with state-of-the-art financial services in accordance with the sharia-compliant principles.

Ufone initiated 'Own Shop' project - first of its kind in the country, which has evolved the retail experience. The shops provide access to customers to perform self service activities, acquire first-hand experience of the handsets and seek assistance of trained customer services staff. By the end of 2015, six company-operated service centers and forty franchise shops were transformed into new 'Own Shop' model.

The introduction of biometric verification for new connections as per the regulatory requirements made the old process of new connection activation from the call center redundant thus creating vacant capacity at the call centers. The vacant capacity was effectively utilized by attracting other companies to outsource their call center business to Ufone which generated sizeable additional income.

Acknowledging the hardship faced by farmers because of unfavorable weather conditions, falling income and declining trend in prices of agricultural commodities, Prime Minister of Pakistan announced a relief package to revive the agriculture sector. In line with our core values of social responsibility to help people in need, Ufone came up with a simple yet innovative way of

biometric verification for fair cash disbursements amongst the farmers on behalf of the Government.

Ufone achieved significant milestones in its branding activities. All major telecom companies in Pakistan participated in 'Pakistan Advertising Society (PAS) Awards' and sent multiple entries. Out of the 18 total entries, all top 3 award finalists for the PAS 2015 belonged to Ufone, amplifying the strength of Ufone's brand communication.

U Microfinance Bank Limited-Ubank

Ubank, a 100% owned subsidiary of PTCL, is engaged in providing micro-finance and branchless banking services in line with the licenses granted by the State Bank of Pakistan. The branchless banking services are delivered in collaboration with Ufone under the 'U-Paisa' brand.

During the year, performance of Ubank remained satisfactory. With the growth in business in terms of increased deposits and advances under microfinance banking, profitability of the bank increased over previous year. The said increase was result of successful execution of the bank's long term strategy of achieving continuous growth in advances and deposits and the resultant income coupled with strong risk management.

For the branchless banking services, synergies with Ufone to further strengthen the 'U-Paisa' brand were enhanced. In this regard, new venues of fund transfer in the form of mobile wallet and bank-to-bank transfer were successfully implemented by the bank. Besides the tested services including

bill payments and donations disbursement, more innovative products, based upon the available capabilities are in offing.

Geographical spread of the bank's operations was also further extended during the year to cover hitherto untapped segments of the society in need of bank's services. Resultantly, by end of 2015, the said services were provided through 45,000 franchise outlets, 27 fully- operational branches and 11 service centers.

DVCOM Data (Private) Limited-DVCOM Data

Effective, 1st April, 2015, PTCL acquired 100% ownership of DVCOM Data (Private) Limited along with the 5 MHz spectrum in 1900 MHz band licensed to it in nine telecom regions to provide Wireless Local Loop (WLL) operations after fully complying with all the regulatory requirements. The said company was acquired with the objective to supplement the EVDO wireless broadband services of PTCL through synergies within PTCL Group companies. Towards this end, formal commercial arrangements were put in place in between PTCL and DVCOM Data during the year.

Smart Sky Private Limited-Smart Sky

Smart Sky, a 100% owned subsidiary of PTCL, was incorporated in October 2015 with the objective to provide Direct-to-Home (DTH) television services throughout Pakistan under the license from Pakistan Electronic Media Regulatory Authority (PEMRA). As the said license is yet to be auctioned by the regulators, Smart Sky has not started its commercial operations during the year.



7. Financial Reporting Framework

The Company has complied with all the material requirements of the Code of Corporate Governance and Directors are pleased to confirm the following:

- The financial information prepared by the management of the Company present fairly its state of affairs, the results of its operations, its cash flows and its changes in equity.
- Proper books of accounts of the Company have been maintained.
- Appropriate accounting policies have been consistently applied in the preparation of financial information and accounting estimates are based on reasonable and prudent judgment.
- International Accounting Standards, as applicable in Pakistan, have been followed in the preparation of financial information and if any departure there from, the same has been adequately disclosed.
- The system of internal control is sound in design and has been effectively implemented and monitored.
- There are no significant doubts about the Company's ability to continue as a going concern.
- There has been no material departure from the best practices of corporate governance, as detailed in listed regulations.
- The Audit Committee has recommended the appointment of M/s Deloitte Yusuf Adil, Chartered Accountants as auditors of the Company for the financial year ending December 31, 2016.
- Information regarding outstanding taxes and levies is given in notes to the accounts of the financial information.
- The value of assets of Pension and Gratuity Funds as per audited accounts amounted to Rs. 91.8 billion and Rs. 1.0 billion respectively at December 31, 2015 (December 31, 2014: Rs. 84.0 billion and Rs. Nil respectively).
- During the year, Directors Training Program as per the criteria specified by the Securities and

Exchange Commission of Pakistan (SECP) was arranged for the Directors. All existing Directors have completed their required Directors Certification except for Dr. Waqar Masood Khan who has been exempted by the SECP for such certification.

Change in President & Chief Executive Officer

In a meeting of Board of Directors held on March 02, 2016, the Board appointed Dr. Daniel Ritz as President & Chief Executive Officer of PTCL and PTCL Group, in place of Mr. Walid Irshaid who had earlier resigned from the said post. The Board has placed on record its appreciation for the diligent service of Mr. Walid Irshaid to PTCL and PTCL Group.

Historic business indicators, composition of Audit Committee, Human Resource & Remuneration (HR&R) Committee, number of Board Meetings, attendance of Directors and Shareholding Pattern are part of this report.

8. Challenges and Way Forward

Pakistan lies in a geographic region where GDP (Gross Domestic Product) is expected to grow at the fastest rate among developing regions. The decreasing global oil and commodity prices, easing inflation and fiscal pressures and progress on structural reforms have provided space for growth-oriented strategies for the economy of Pakistan. The China Pakistan Economic Corridor (CPEC) agreement, which envisages investment of about US\$ 45 billion in energy, infrastructure and transportation sectors is expected to bolster the economic growth for the country in the near to medium term.

In this background of growing economic prospects, PTCL Group is well positioned with its infrastructure, product portfolio and services to support the digital consumers who play a dominant role in creation of value through consumption and transport of contents and transactions via internet links, be it fixed lines, mobile phones or branchless banking channels. Broadband connectivity value chain along with the delivery avenues provided by PTCL Group is at the heart of digital transformation taking place in the economy where the middle class now represents about half of the population placing Pakistan among the top five countries with fastest growing middle class populations in the Asia Pacific Region.

Consumers in the vital middle class segment, armed with high performance digital services, are driving the demand for high speed broadband internet for video streaming, gaming, multiparty collaboration and creation and transport of high definition contents and transactions. Your Company has strong reasons to be optimistic about the future of this evolving marketplace where it can leverage the unique assets of PTCL Group and play a leading role in developing the digital ecosystem. PTCL is also the leader in the enterprise connectivity market where its services are critical for business continuity in all industry verticals. Ultra-high speed connectivity, managed services, cloud services, custom-made solutions, IoT (Internet of Things) and M2M (Machine to Machine) connectivity will drive the growth in corporate services market, going forward.

The prospective opportunities in sight outweigh the current challenges faced by telecom sector in Pakistan. PTCL, the only integrated ICT service provider along with its subsidiaries, is well positioned to take full advantage of the prospects offered by use of digital services by consumers across all segments of the economy.

9. Acknowledgements

The Board of Directors of the Company would like to thank all our customers, suppliers, contractors, service providers, stakeholders and shareholders for their continued support.

We would also like to appreciate the hard work, diligence and dedicated efforts of our employees across the country which enabled the Company to successfully face the challenges of a highly competitive operating environment. We would also like to express our special thanks to the Government of Pakistan and Etisalat Group for their continued support and encouragement in striving to achieve the objective of enhancing shareholders' value.

On behalf of the Board of Directors



AZMAT ALI RANJHA
Chairman PTCL Board



DR. DANIEL RITZ
President & Chief Executive Officer

Islamabad: March 04, 2016

پیش آئندہ مواقع پاکستان کی ٹیلی کام صنعت کو درپیش موجودہ مسائل سے زیادہ اہمیت کے حامل ہیں۔ پی ٹی سی ایل شمول اس کے ذیلی اداروں کے واحد مربوط ICT خدمات فراہم کرنے والا ادارہ ہے اور اس حیثیت میں یہ ادارہ ان تمام مواقع سے فائدہ حاصل کرنے کی اچھی پوزیشن میں ہے جو معیشت کے تمام شعبوں سے منسلک صارفین ڈیجیٹل خدمات کے استعمال کی صورت میں فراہم کرتے ہیں۔

بہ طرف بورڈ آف ڈائریکٹرز

عظمت علی راجھا

چیرمین پی ٹی سی ایل بورڈ

ڈاکٹر ڈینیل رٹز

صدر و چیف ایگزیکٹو آفیسر

اسلام آباد: 04 مارچ 2016

زراور مالیاتی دباؤ میں کمی کے باعث پاکستان کی نمونہ زیر معیشت میں ترقیاتی منصوبوں کو عملی جامہ پہنانا نسبتاً آسان ہے۔ چنانچہ پاکستان اکٹا مک کوریڈور کے تحت بجلی، انفراسٹرکچر اور ٹرانسپورٹیشن کے شعبوں میں 145 ارب امریکی ڈالر کی سرمایہ کاری متوقع ہے جو مستقبل قریب میں پاکستان کی معیشت میں اضافہ کی رفتار میں تیزی لاسکے گی

بڑھتی ہوئی معیشت کے تناظر میں پی ٹی سی ایل گروپ انفراسٹرکچر، پراڈکٹ پورٹ فولیو اور خدمات کے شعبہ میں ڈیجیٹل صارفین کے لئے بڑا مفید ثابت ہو گا Content کے ٹرانسپورٹ اور استعمال کرنے میں بذریعہ انٹرنیٹ یعنی فیلڈ لائن، موبال فونز اور براؤزنگ لیس بینکنگ کے ذرائع اہمیت کا درجہ رکھتے ہیں۔

ایشیا پیسیفک ریجن کی اکثر معیشتوں میں متوسط طبقہ تیزی سے ترقی کر رہا ہے۔ براڈ بینڈ کنیکٹیو چین جس کی ڈیلیوری کے مواقع پی ٹی سی ایل دے رہا ہے اب وہ معیشت میں متوسط طبقے کے زیادہ زیر استعمال ہے۔ اس طبقے کی آبادی 50 فیصد سے بھی بڑھ گئی ہے جس سے پاکستان خطے میں ان پہلے پانچ بڑے ملکوں میں شمار ہونے لگا ہے جہاں متوسط طبقے کی آبادی تیزی سے بڑھ رہی ہے۔

متوسط طبقے کے صارف جو ہائی پرفارمنس ڈیجیٹل سروسز سے لیس ہیں۔ ویڈیو سٹریمنگ، گیمنگ، ملٹی پارٹی کولیبریشن خصوصاً ہائی ڈیفینیشن کے Content کی تخلیق اور ٹرانسپورٹ اور ٹرانزیکشن ہائی سپیڈ براڈ بینڈ انٹرنیٹ کی طلب میں اضافہ کا باعث ہیں۔ آپ کی کمپنی کے مستقبل کے لئے یہ بڑھتی ہوئی مارکیٹ خوش آئند ہے جہاں پی ٹی سی ایل گروپ کے اثاثہ جات کو ہمیز مل رہی ہے جس سے ہم ڈیجیٹل ایکوسٹم میں نمایاں ترین خدمات انجام دینے کی اہلیت رکھتے ہیں۔ کاروباری اداروں کے مابین پی ٹی سی ایل رابطے کا موثر ترین ذریعہ ہے اور تمام صنعتوں کی مربوط ترقی میں نمایاں خدمات انجام دے رہا ہے۔ اس سلسلے میں آگے بڑھتے ہوئے کاروباری خدمات کی دنیا میں ہم الٹرا ہائی سپیڈ کنیکٹیوٹی، مینیجڈ سروسز، کسٹم میسڈ سولوشنز، IOT (انٹرنیٹ آف تھنگز) اور M2M (مشین ٹو مشین) کنیکٹیوٹی کے ساتھ ترقی کی منازل طے کر رہے ہیں۔

مالیاتی جائزہ اور دیگر اہم امور برائے 2015

1- مالیاتی کارکردگی

نئی مصنوعات و خدمات کے لیے موثر مارکیٹنگ ہے۔ تنخواہیں، الاؤنسز اور دیگر اخراجات، فارن آپریٹرز کی لاگت اور سٹیلانٹ چارجز پلانٹ، آلات اور جائیداد کی Depreciation، Amatization، ایندھن اور بجلی، اشتہارات اور ڈسٹری بیوشن کے چارجز اور سٹورز سپیرز، اور ٹولز آپریٹنگ اخراجات کی مرکزی مدیں رہیں۔

سال 2015 کے دوران آپ کی کمپنی کی کارکردگی مستحکم رہی۔ ڈیٹا سروسز میں ریونیو اور صارفین دونوں لحاظ سے اضافہ ہوا۔ سال کا منافع بھی بڑھا جس سے فی شیئر آمدنی بڑھ گئی۔

منافع

ڈیویڈنڈ اور اختصا

زیر جائزہ سال کے لیے ڈائریکٹرز نے فائنل کیش ڈیویڈنڈ کی مد میں 10 فیصد (ایک روپیہ فی شیئر) کی سفارش کی جو کہ ایک روپیہ فی شیئر کے عبوری کیش ڈیویڈنڈ کے علاوہ ہے۔ اس طرح پورے سال کے دوران ڈیویڈنڈ 20 فیصد رہا (2 روپے فی شیئر)۔ اعلان شدہ فائنل ڈیویڈنڈ کو مساوی (Equalize) کرنے کے لیے ڈائریکٹرز نے عمومی ریزرو کے 3 ارب روپے غیر مختص نفع میں منتقل کرنے کی منظوری دی۔ اسی طرح 0.2 ارب روپے کی آمدن بھی غیر مختص نفع سے انشورنس کے ریزرو میں ٹرانسفر کر دی گئی۔

گزشتہ برس کے مقابلے میں آپ کی کمپنی کا خالص منافع 68 فی صد اضافے کے ساتھ 8.8 ارب روپے رہا۔ یہ کارکردگی لاگت میں کمی کے ساتھ ساتھ 2014 میں رضا کارانہ علیحدگی سکیم پر غیر معمولی اخراجات اور آتشزدگی سے اثاثوں کو پہنچنے والے نقصان کے باوصف رہی۔ پی ٹی سی ایل گروپ کا بعد از ٹیکس منافع 1.9 ارب روپے رہا۔ پی ٹی سی ایل گروپ کا نفع مالیاتی لاگت اور Amortization کے اخراجات کی وجہ سے جن میں یوفون کے لیے 3G نیٹ ورک کے اخراجات شامل ہیں، دباؤ کا شکار رہا یوفون پی ٹی سی ایل 100 فی صد ملکیتی ذیلی ادارہ ہے۔ پی ٹی سی ایل کا منافع فی شیئر 1.75 روپے جبکہ پی ٹی سی ایل گروپ کا منافع فی شیئر 0.37 روپے رہا۔

دیگر معاملات

آمدن

آپ کی توجہ اس سال کے پی ٹی سی ایل کے فنانشل سٹیٹمنٹ کی شق 12.12 کے ساتھ مربوط فنانشل سٹیٹمنٹ کی شق 17.12 کی جانب مبذول کروا رہے ہیں جن میں کمپنی، پاکستان ٹیلی کمیونیکیشن ایسپلائز ٹرسٹ اور فیڈرل گورنمنٹ کی جانب سے سپریم کورٹ میں جمع کرائی گئی نظر ثانی درخواستوں کے بارے میں معلومات دی گئی ہیں یہ درخواستیں سپریم کورٹ کے 12 جون 2015 کے حکم نامے کے خلاف ہیں جیسا کہ بیرونی آڈیٹرز نے اپنی آڈٹ رپورٹس میں واضح کیا ہے۔

امسال پی ٹی سی ایل گروپ کی سالانہ آمدن 118.6 ارب روپے تھی۔ پی ٹی سی ایل کی سالانہ آمدن میں کمی دیکھنے میں آئی اور یہ آمدن 75.8 ارب روپے رہی جس کی بڑی وجہ ICH کی ڈی ریگولیشن سے پی ٹی سی ایل کے واکس ریونیو میں کمی ہے۔ تاہم ڈیٹا جو کہ وائر لائن اور وائرلیس براڈ بینڈ کے ساتھ ساتھ مواد (Content) اور ملٹی میڈیا پر مشتمل ہے کے نتائج بہت اچھے رہے۔ یہی وجہ ہے کہ ڈیٹا کے شعبے میں آمدن 12 فیصد زیادہ رہی۔ اسی طرح کارپوریٹ کسٹمرز کی ہمہ جہت ضروریات پوری کرتے ہوئے ڈیجیٹل سروسز سے حاصل ہونے والے ریونیو میں بھی اضافہ ہوا۔

2- صدر اور چیف ایگزیکٹو آفیسر کی تبدیلی

02 مارچ 2016 کو منعقد ہونے والی بورڈ آف ڈائریکٹرز کی میٹنگ میں بورڈ نے ولید ارشد کے مستعفی ہونے پر ڈاکٹر ڈبیل رٹو کی بحیثیت پی ٹی سی ایل اور پی ٹی سی ایل گروپ کے صدر اور چیف ایگزیکٹو آفیسر تقرری کردی۔ بورڈ نے اس موقع پر ولید ارشد کی پی ٹی سی ایل اور پی ٹی سی ایل گروپ کے لئے خدمات کو خراج تحسین پیش کیا۔

آپریٹنگ اخراجات

دوران سال موثر کفایتی اقدامات کے سبب پی ٹی سی ایل کے آپریٹنگ اخراجات میں گزشتہ سال کی نسبت 3 فیصد کمی واقع ہوئی (جیسا کہ پہلے بیان کیا گیا ہے ان میں گزشتہ سال کے درج بالا غیر معمولی اخراجات شامل نہیں)۔ اسی طرح پی ٹی سی ایل گروپ کے سالانہ آپریٹنگ اخراجات میں ایک فیصد کمی دیکھنے میں آئی۔ پی ٹی سی ایل کے خدمات سے منسلک اخراجات جو کہ 53.8 ارب روپے تھے ان میں 3 فیصد کمی ہوئی جبکہ انتظامی اور عمومی اخراجات میں ایک فی صد کمی ہوئی اور اس میں 9.8 ارب روپے کے اخراجات ہوئے تاہم سیل اور مارکیٹنگ کے اخراجات سات فیصد اضافے کے ساتھ 3.5 ارب روپے رہے۔ اس اضافے کی بڑی وجہ گزشتہ سال کی نسبت

3- درپیش مسائل اور متوقع مستقبل

پاکستان ایک ایسے خطے میں واقع ہے جہاں ترقی پذیر دنیا کے دیگر ممالک کی نسبت جی ڈی پی کی شرح تیزی سے بڑھنے کے امکانات ہیں۔ عالمی سطح پر تیل اور دیگر اشیاء کی قیمتوں میں کمی، افراط

Composition of Audit Committee

Members Audit Committee

Mr. Serkan Okandan	Chairman
Mr. Abdulrahim A. Al Nooryani	Member
Sardar Ahmad Nawaz Sukhera	Member
Mr. Mudassar Hussain	Member
Mr. Javier Garcia	Member

ATTENDANCE OF DIRECTORS-MEMBERS OF THE COMMITTEE DURING FY-2015.

Total 07 Meetings of the Audit Committee were held during the Financial Year ended December 31, 2015.

Sr. #	Name of Director-Member	Attendance
1.	Mr. Serkan Okandan	7
2.	Mr. Abdulrahim A. Al Nooryani	6
3.	Sardar Ahmad Nawaz Sukhera	7
4.	Mr. Mudassar Hussain	7
5.	Mr. Javier Garcia	7

FUNCTIONS OF AUDIT COMMITTEE

Assist the Board of Directors in approving Company's financial statements and appointment of External Auditors. Review the scope of internal control, monitors statutory compliances, determines the appropriate measures to safeguard Company's assets, evaluates placement/borrowing of funds and accordingly recommends the policies/suggestions to the Board. It also ensures the coordination between the internal and external auditors of the Company.

Composition of Human Resource & Remuneration Committee

Members HR & R Committee

Mr. Abdulrahim A. Al Nooryani	Chairman
Mr. Serkan Okandan	Member
Sardar Ahmad Nawaz Sukhera	Member
Mr. Mudassar Hussain	Member
Mr. Rainer Rathgeber	Member

ATTENDANCE OF DIRECTORS-MEMBERS OF THE COMMITTEE DURING FY-2015.

Total 03 Meetings of the HR & R Committee were held during the Financial Year ended December 31, 2015.

Sr. #	Name of Director-Member	Attendance
1.	Mr. Abdulrahim A. Al Nooryani	3
2.	Mr. Serkan Okandan	3
3.	Sardar Ahmad Nawaz Sukhera	2
4.	Mr. Mudassar Hussain	3
5.	Mr. Rainer Rathgeber	2

FUNCTIONS OF HUMAN RESOURCE & REMUNERATION COMMITTEE

Review and recommends development and maintenance of long term HR policies, effective employee development programs, appropriate compensation and benefit plans and good governance model in line with statutory requirements and best practices of good corporate governance. It ensures that the governance and HR policies and procedures are aligned with the strategic vision and core objectives of the Company. It also provides leadership and guidance for the organizational transformation required to achieve Company's corporate objectives.

Attendance of PTCL Board Members

Total 08 Board Meetings were held during the Financial Year ended December 31, 2015.

Sr. #	Name of Director		Attendance
1	Mr. Azmat Ali Ranjha	Chairman	8
2	Mr. Abdulrahim A. Al Nooryani	Member	8
3	Dr. Waqar Masood Khan	Member	8
4	Mr. Serkan Okandan	Member	8
5	Sardar Ahmad Nawaz Sukhera	Member	8
6	Mr. Fadhil Al Ansari	Member	3
	Mr. Hesham Abdulla Al Qassim		4
7	Dr. Daniel Ritz	Member	8
8	Mr. Mudassar Hussain	Member	8
9	Mr. Rainer Rathgeber	Member	8

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Pakistan Telecommunication Company Limited

Statement of compliance with the code of corporate governance

For the year ended December 31, 2015

This statement is being presented to comply with the Code of Corporate Governance (the "Code") contained in Rule No. 5.19.23 of the Rule Book of Pakistan Stock Exchange Limited for the purpose of establishing a framework of good governance, whereby a listed Company is managed in compliance with the best practices of corporate governance.

Pakistan Telecommunication Company Limited (the "Company") has applied the principles contained in the Code in following manner:

1. The Board of Directors (the "Board") comprises nine Members. Pursuant to the provisions of the Share Purchase Agreement effected as per provisions of the Privatization Commission Ordinance, 2000, between Government of Pakistan ("GoP") and the Strategic Investor, as well as under the Articles of Association of the Company, the GoP nominates four (04) Members on the Board of the Company while Etisalat International Pakistan ("EIP") nominates five (05) Members. The afore-said constitution of PTCL Board is covered under the proviso to the clause of the Code titled 'Composition of the Board'.
2. The Directors have confirmed that none of them is serving as a director on more than seven listed companies, including this Company.
3. All resident Directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a Development Finance Institution or a Non-Bank Financial Institution or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
4. Casual vacancies occurring on the Board on April 10 and June 18, 2015 were filled up by the Directors within 30 days thereof.
5. The Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.

7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the Chief Executive Officer ("CEO") and executives have been taken by the Board.
8. The meetings of the Board were presided over by the Chairman and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
9. During the period, Directors Training Program as per the criteria specified by the Securities and Exchange Commission of Pakistan ("SECP") was arranged for the Directors. All existing Directors have completed their required Directors Certification except for Dr. Waqar Masood Khan who has been exempted by the SECP for such certification.
10. The Board appoints the Chief Financial Officer, Company Secretary and Head of Internal Audit, and determines their respective remuneration and terms and conditions of employment. The post of Company Secretary fell vacant during 2015, and was duly filled by the Board.
11. The Directors' Report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
12. The Financial Statements of the Company were duly endorsed by CEO and CFO before approval of the Board.
13. The Directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
14. The Company has complied with all the corporate and financial reporting requirements of the Code.
15. The Board has formed an Audit Committee. It comprises five members, of whom four (04) members, including the Chairman of the Committee, are non-executive Directors.
16. The meetings of the Audit Committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the Code. The terms of reference of the Committee formulated by the Board have been communicated to the Committee for compliance.
17. The Board has formed a Human Resource and Remuneration Committee. It comprises five members and all members including the Chairman of the Committee are non-executive Directors.
18. The Board has set up an effective internal audit function.
19. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan ("ICAP"), that they or any of the partners of the firm, their spouses and minor children do not hold

shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants ("IFAC") guidelines on code of ethics as adopted by the ICAP.

20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
21. The 'Closed Period', prior to the announcement of interim/final results was determined and business decisions, which may materially affect the market price of Company's securities, were determined and intimated to Directors, employees and the stock exchange(s).
22. Material/price sensitive information has been disseminated among all market participants at once through the stock exchange(s).
23. We confirm that all other material principles enshrined in the Code have been complied with.

Islamabad;

March 04, 2016



Dr. Daniel Ritz

President & Chief Executive Officer

Review report to the members on statement of compliance with the code of corporate governance

We have reviewed the enclosed Statement of Compliance (the Statement) with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors (the Board) of Pakistan Telecommunication Company Limited (the Company), for the year ended December 31, 2015 to comply with the Listing Regulation No 5.19.23 of the Pakistan Stock Exchange Limited where the Company is listed.

The responsibility for compliance with the Code is that of the Board of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement reflects the status of the Company's compliance with the provisions of the Code and report, if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of the financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal controls covers all risks and controls, or to form an opinion on the effectiveness of such controls, the Company's corporate governance procedures and risks.

The Code requires the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board for their review and approval its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail at arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of approval of related party transactions by the Board upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code as applicable to the Company for the year ended December 31, 2015.

Deloitte Yousuf Adil

Deloitte Yousuf Adil

Chartered Accountants

Karachi March 04, 2016

Engagement Partner: Asad Ali Shah

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Financial Statements





AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed statement of financial position of Pakistan Telecommunication Company Limited (the Company) as at December 31, 2015 and the related statement of profit and loss, statement of comprehensive income, statement of cash flows and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes, examining on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and after due verification, we report that:

- (a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- (b) in our opinion:
 - (i) the statement of financial position, statement of profit and loss and statement of comprehensive income together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
 - (ii) the expenditure incurred during the year was for the purpose of the Company's business; and
 - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- (c) in our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, statement of profit and loss, statement of comprehensive income, statement of cash flows and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984 in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at December 31, 2015 and of the profit, total comprehensive income, its cash flows and changes in equity for the year then ended; and
- (d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

Emphasis of Matter paragraph

We draw attention to note 12.12 to the financial statements, which describes the position related to the review petitions filed by the Company, Pakistan Telecommunication Employees Trust and the Federal Government before the Supreme Court of Pakistan against its order dated June 12, 2015. Our opinion is not qualified in respect of this matter.

Other Matter

The financial statements of the Company for the year ended December 31, 2014 were audited by another firm of Chartered Accountants who had expressed an unqualified opinion and added an emphasis of matter paragraph on the uncertainty of outcome of the law suits filed against the Company vide their report dated February 10, 2015.

Deloitte Yousuf Adil

Deloitte Yousuf Adil
Chartered Accountants
Engagement Partner: Asad Ali Shah

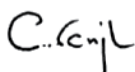
Karachi: February 10, 2016

STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2015

	Note	2015 Rs '000	2014 Rs '000
Equity and liabilities			
Equity			
Share capital and reserves			
Share capital	6	51,000,000	51,000,000
Revenue reserves			
Insurance reserve		2,416,078	2,196,770
General reserve		30,500,000	30,500,000
Unappropriated profit		2,302,282	8,117,782
		35,218,360	40,814,552
Unrealized gain on available for sale investments		-	329,039
		86,218,360	92,143,591
Liabilities			
Non-current liabilities			
Long term security deposits	7	552,122	549,256
Deferred income tax	8	5,754,847	2,676,026
Employees retirement benefits	9	32,111,859	33,011,258
Deferred government grants	10	8,926,403	6,848,180
		47,345,231	43,084,720
Current liabilities			
Trade and other payables	11	46,814,183	44,345,349
Total equity and liabilities		180,377,774	179,573,660
Contingencies and commitments	12		

The annexed notes 1 to 47 are an integral part of these financial statements.



Chairman

	Note	2015 Rs '000	2014 Rs '000
Assets			
Non-current assets			
Fixed assets			
Property, plant and equipment	13	94,912,046	94,452,061
Intangible assets	14	2,539,060	4,826,422
		97,451,106	99,278,483
Long term investments	15	7,977,300	7,791,296
Long term loans and advances	16	2,261,126	2,794,106
Investment in finance lease	17	96,113	84,398
		107,785,645	109,948,283
Current assets			
Stores, spares and loose tools	18	2,940,425	2,872,542
Trade debts	19	14,304,039	15,758,805
Loans and advances	20	1,593,099	4,136,133
Investment in finance lease	17	52,255	28,305
Accrued interest	21	128,174	344,801
Recoverable from tax authorities	22	18,179,032	16,366,457
Receivable from the Government of Pakistan	23	2,164,072	2,164,072
Prepayments and other receivables	24	4,982,082	4,994,327
Short term investments	25	26,038,803	18,441,389
Cash and bank balances	26	2,210,148	4,518,546
		72,592,129	69,625,377
Total assets		180,377,774	179,573,660



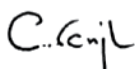
President & CEO

STATEMENT OF PROFIT AND LOSS

FOR THE YEAR ENDED DECEMBER 31, 2015

	Note	2015 Rs '000	2014 Rs '000
Revenue	27	75,751,975	81,512,598
Cost of services	28	(53,783,589)	(55,682,723)
Gross profit		21,968,386	25,829,875
Administrative and general expenses	29	(9,782,258)	(9,857,639)
Selling and marketing expenses	30	(3,514,400)	(3,290,137)
Voluntary separation scheme cost	31	-	(8,174,536)
		(13,296,658)	(21,322,312)
Operating profit		8,671,728	4,507,563
Other income	32	4,917,762	4,706,389
Finance costs	33	(317,376)	(295,193)
Loss of property, plant and equipment due to fire	13.4	-	(907,230)
Profit before tax		13,272,114	8,011,529
Provision for income tax	34	(4,512,519)	(2,804,035)
Profit for the year		8,759,595	5,207,494
Earnings per share - basic and diluted (Rupees)	35	1.72	1.02

The annexed notes 1 to 47 are an integral part of these financial statements.



Chairman



President & CEO

STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED DECEMBER 31, 2015

	2015 Rs '000	2014 Rs '000
Profit for the year	8,759,595	5,207,494
Other comprehensive loss for the year		
Items that will not be reclassified to profit and loss:		
Remeasurement loss on employees retirement benefits	(2,361,452)	(6,023,357)
Tax effect of remeasurement loss on employees retirement benefits	755,665	2,047,941
	(1,605,787)	(3,975,416)
Items that may be subsequently reclassified to profit and loss:		
Gain on available for sale investments arising during the year	-	274,981
Gain on disposal transferred to income for the year	(329,039)	(35,727)
Unrealised gain on available for sale investments - net of tax	(329,039)	239,254
Other comprehensive loss for the year- net of tax	(1,934,826)	(3,736,162)
Total comprehensive income for the year	6,824,769	1,471,332

The annexed notes 1 to 47 are an integral part of these financial statements.



Chairman



President & CEO

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2015

	Note	2015 Rs '000	2014 Rs '000
Cash flows from operating activities			
Cash generated from operations	37	36,557,686	38,548,190
Payment to Pakistan Telecommunication Employees Trust (PTET)		(6,120,992)	(12,551,507)
Employees retirement benefits paid		(1,832,857)	(1,055,098)
Payment of voluntary separation scheme cost		(783,691)	(8,422,813)
Long term security deposits		2,866	19,898
Income tax paid		(2,938,974)	(2,157,850)
Net cash inflows from operating activities		24,884,038	14,380,820
Cash flows from investing activities			
Capital expenditure		(14,488,326)	(20,938,960)
Acquisition of intangible assets		(380,500)	(246,373)
Proceeds from disposal of property, plant and equipment		145,976	38,768
Short term investments		(11,011,392)	(12,000,000)
Finance lease		(40,325)	(74,432)
Long term loans and advances		522,717	1,007,682
Receipts against loan to Pakistan Telecom Mobile Limited (PTML)		3,000,000	5,500,000
Return on long term loans and short term investments		2,308,431	4,064,490
Government grants received		2,606,362	2,106,683
Long term investment in U Microfinance Bank Limited (Ubank)		(100,000)	-
Long term investment in DVCOM Data (Pvt) Limited - (DVCOM)		(1,000)	-
Long term investment - Smart Sky (Pvt) Limited		(100,000)	-
Dividend income on long term investment		10,000	10,000
Net cash outflows from investing activities		(17,528,057)	(20,532,142)
Cash flows from financing activities			
Dividend paid		(13,078,357)	(9,652,673)
Net decrease in cash and cash equivalents		(5,722,376)	(15,803,995)
Cash and cash equivalents at the beginning of the year		10,959,935	26,763,930
Cash and cash equivalents at the end of the year	38	5,237,559	10,959,935

The annexed notes 1 to 47 are an integral part of these financial statements.



Chairman



President & CEO

STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED DECEMBER 31, 2015

	Issued, subscribed and paid-up capital		Revenue reserves			Unrealized gain on available for sale investments	Total
	Class 'A'	Class 'B'	Insurance reserve	General reserve	Unappropriated profit		
	(Rupees in '000)						
Balance as at January 01, 2014	37,740,000	13,260,000	2,958,336	30,500,000	16,324,138	89,785	100,872,259
Total comprehensive income for the year							
Profit for the year	-	-	-	-	5,207,494	-	5,207,494
Other comprehensive (loss) / income	-	-	-	-	(3,975,416)	239,254	(3,736,162)
	-	-	-	-	1,232,078	239,254	1,471,332
Transfer to insurance reserve	-	-	267,576	-	(267,576)	-	-
Utilization of insurance reserve	-	-	(1,029,142)	-	1,029,142	-	-
Final dividend for the year ended							
December 31, 2013 - Re. 1.00 per share	-	-	-	-	(5,100,000)	-	(5,100,000)
Interim dividend for the year ended							
December 31, 2014 - Re. 1.00 per share	-	-	-	-	(5,100,000)	-	(5,100,000)
	-	-	(761,566)	-	(9,438,434)	-	(10,200,000)
Balance as at December 31, 2014	37,740,000	13,260,000	2,196,770	30,500,000	8,117,782	329,039	92,143,591
Total comprehensive income for the year							
Profit for the year	-	-	-	-	8,759,595	-	8,759,595
Other comprehensive loss	-	-	-	-	(1,605,787)	(329,039)	(1,934,826)
	-	-	-	-	7,153,808	(329,039)	6,824,769
Transfer to insurance reserve	-	-	219,308	-	(219,308)	-	-
Final dividend for the year ended							
December 31, 2014 - Rs. 1.50 per share	-	-	-	-	(7,650,000)	-	(7,650,000)
Interim dividend for the year ended							
December 31, 2015 - Re. 1.00 per share	-	-	-	-	(5,100,000)	-	(5,100,000)
	-	-	219,308	-	(12,969,308)	-	(12,750,000)
Balance as at December 31, 2015	37,740,000	13,260,000	2,416,078	30,500,000	2,302,282	-	86,218,360

The annexed notes 1 to 47 are an integral part of these financial statements.

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Chairman

President & CEO

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

1. The Company and its operations

Pakistan Telecommunication Company Limited ("PTCL", "the Company") was incorporated in Pakistan on December 31, 1995 and commenced business on January 01, 1996. The Company, which is listed on the Pakistan Stock Exchange Limited (PSX) (formerly Karachi, Lahore and Islamabad Stock Exchanges), was established to undertake the telecommunication business formerly carried on by the Pakistan Telecommunication Corporation (PTC). PTC's business was transferred to the Company on January 01, 1996 under the Pakistan Telecommunication (Re-organization) Act, 1996, on which date, the Company took over all the properties, rights, assets, obligations and liabilities of PTC, except those transferred to the National Telecommunication Corporation (NTC), the Frequency Allocation Board (FAB), the Pakistan Telecommunication Authority (PTA) and the Pakistan Telecommunication Employees Trust (PTET). The registered office of the Company is situated at PTCL Headquarters, G-8/4, Islamabad.

The Company provides telecommunication services in Pakistan. It owns and operates telecommunication facilities and provides domestic and international telephone services and other communication facilities throughout Pakistan. The Company has also been licensed to provide such services in territories of Azad Jammu and Kashmir and Gilgit-Baltistan.

2. Statement of compliance

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Ordinance, 1984, and provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

These financial statements are the separate financial statements of the Holding Company (PTCL). In addition to these separate financial statements, the Company also prepares consolidated financial statements.

2.1 Adoption of new and revised standards, amendments and interpretations:

- a) The following standards and amendments to published accounting standards were effective during the year and have been adopted by the Company:

	Effective date (annual periods beginning on or after)
IFRS 3 Business Combinations (Amendments)	July 01, 2014
IFRS 8 Operating Segments (Amendments)	July 01, 2014
IFRS 10 Consolidated Financial Statements	January 01, 2013
IFRS 10 Consolidated Financial Statements (Amendments)	January 01, 2014
IFRS 11 Joint Arrangements	January 01, 2013
IFRS 12 Disclosure of Interests in Other Entities	January 01, 2013
IFRS 12 Disclosure of Interests in Other Entities (Amendments)	January 01, 2014
IFRS 13 Fair Value Measurement	January 01, 2013
IFRS 13 Fair Value Measurement (Amendments)	July 01, 2014
IAS 1 Presentation of Financial Statements (Amendments)	July 01, 2014
IAS 16 Property, Plant and Equipment (Amendments)	July 01, 2014
IAS 19 Employee Benefits (Amendments)	July 01, 2014
IAS 24 Related Party Disclosures (Amendments)	July 01, 2014
IAS 27 Separate Financial Statements	January 01, 2013
IAS 27 Separate Financial Statements (Amendments)	January 01, 2014
IAS 28 Investments in Associates and Joint Ventures	January 01, 2013
IAS 38 Intangible Assets (Amendments)	July 01, 2014
IAS 40 Investment Property (Amendments)	July 01, 2014

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

- b) The following standards have been issued by the International Accounting Standards Board (IASB), which are yet to be notified by the Securities and Exchange Commission of Pakistan (SECP) for the purpose of their applicability in Pakistan:

	Effective date (annual periods beginning on or after)
IFRS 1 First-Time Adoption of International Financial Reporting Standards	July 01, 2009
IFRS 9 Financial Instruments	January 01, 2018
IFRS 14 Regulatory Deferral Accounts	January 01, 2016
IFRS 15 Revenue from Contracts with Customers	January 01, 2018

- c) The following standards and amendments to published accounting standards were not effective during the year and have not been early adopted by the Company:

	Effective date (annual periods beginning on or after)
IFRS 5 Non-current Assets Held for Sale and Discontinued Operations (Amendments)	January 01, 2016
IFRS 7 Financial Instruments: Disclosures (Amendments)	January 01, 2016
IFRS 10 Consolidated Financial Statements (Amendments)	January 01, 2016
IFRS 11 Joint Arrangements (Amendments)	January 01, 2016
IFRS 12 Disclosure of interests in Other Entities (Amendments)	January 01, 2016
IAS 1 Presentation of Financial Statements (Amendments)	January 01, 2016
IAS 16 Property, Plant and Equipment (Amendments)	January 01, 2016
IAS 19 Employee Benefits (Amendments)	January 01, 2016
IAS 27 Separate Financial Statements (Amendments)	January 01, 2016
IAS 28 Investments in Associates and Joint Ventures (Amendments)	January 01, 2016
IAS 34 Interim Financial Reporting (Amendments)	January 01, 2016
IAS 38 Intangible Assets (Amendments)	January 01, 2016

The management anticipates that adoption of above standards and amendments in future periods will have no material impact on the Company's financial statements other than in presentation / disclosure.

3. Basis of preparation

These financial statements have been prepared under the historical cost convention, except for the revaluation of certain financial instruments at fair value and the recognition of certain employees retirement benefits on the basis of actuarial assumptions.

4. Critical accounting estimates and judgments

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historic experience, including expectations of future events that are believed to be reasonable under the circumstances. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements, are as follows:

(a) Provision for employees retirement benefits

The actuarial valuation of pension, gratuity, medical, accumulating compensated absences plans and benevolent grants (note 5.20) requires the use of certain assumptions related to future periods, including increase in future salary / pension / medical costs, expected long-term returns on plan assets and the discount rate used to discount future cash flows to present values.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

(b) Provision for income tax

The Company recognizes income tax provisions using estimates based upon expert opinions of its tax and legal advisors. Differences, if any, between the recorded income tax provision and the Company's tax liability, are recorded on the final determination of such liability. Deferred income tax (note 5.19) is calculated at the rates that are expected to apply to the period when these temporary differences reverse, based on tax rates that have been enacted or substantively enacted, by the date of the statement of financial position.

(c) Recognition of government grant

The Company recognizes government grants when there is reasonable assurance that grants will be received and the Company will be able to comply with conditions associated with grants.

(d) Useful life and residual value of fixed assets

The Company reviews the useful lives and residual values of fixed assets (note 5.10) on a regular basis. Any change in estimates may affect the carrying amounts of the respective items of property, plant and equipment and intangible assets, with a corresponding effect on the related depreciation / amortization charge.

(e) Provision for stores, spares and loose tools

A provision against stores, spares and loose tools is recognized after considering their physical condition and expected future usage. It is reviewed by the management on a quarterly basis.

(f) Provision for doubtful receivables

A provision against overdue receivable balances is recognized after considering the pattern of receipts from, and the future financial outlook of, the concerned receivable party. It is reviewed by the management on a regular basis.

(g) Other provisions and contingent liabilities

The management exercises judgment in measuring and recognizing provisions and the exposures to contingent liabilities related to pending litigations or other outstanding claims. Judgment is necessary in assessing the likelihood that a pending claim will succeed, or a liability will arise, and to quantify the possible range of the financial settlement. Because of the inherent uncertainty in this evaluation process, actual losses may be different from the originally estimated provision.

5. Summary of significant accounting policies

The significant accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years for which financial information is presented in these financial statements, unless otherwise stated.

5.1 Functional and presentation currency

Items included in the financial statements of the Company are measured using the currency of the primary economic environment in which the entity operates (the functional currency). These financial statements are presented in Pakistan Rupees (Rs), which is the Company's functional currency.

5.2 Foreign currency transactions and translations

Foreign currency transactions are translated into the functional currency, using the exchange rates prevailing on the date of the transaction. Monetary assets and liabilities, denominated in foreign currencies, are translated into the functional currency using the exchange rate prevailing on the date of the statement of financial position. Foreign exchange gains and losses resulting from the settlement of such transactions, and from the translation of monetary items at end of the year exchange rates, are charged to income for the year.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

5.3 Insurance reserve

The assets of the Company are self insured, as the Company has created an insurance reserve for this purpose. Appropriations out of profits to this reserve, are made at the discretion of the Board of Directors. The reserve may be utilized to meet any losses to the Company's assets resulting from theft, fire, natural or other disasters.

5.4 Government grants

Government grants are recognized at their fair values, as deferred income, when there is reasonable assurance that the grants will be received and the Company will be able to comply with the conditions associated with the grants.

Grants that compensate the Company for expenses incurred, are recognized on a systematic basis in the income for the year in which the related expenses are recognized. Grants that compensate the Company for the cost of an asset are recognized in income on a systematic basis over the expected useful life of the related asset.

5.5 Borrowings and borrowing costs

Borrowings are recognized equivalent to the value of the proceeds received by the Company. Any difference, between the proceeds (net of transaction costs) and the redemption value, is recognized to income, over the period of the borrowings, using the effective interest method.

Borrowing costs, which are directly attributable to the acquisition and construction of a qualifying asset, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalized as part of the cost of that asset. All other borrowing costs are charged to income for the year.

5.6 Trade and other payables

Liabilities for creditors and other amounts payable are carried at cost, which is the fair value of the consideration to be paid in the future for the goods or services received, whether or not billed to the Company.

5.7 Provisions

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each statement of financial position date and are adjusted to reflect the current best estimates.

5.8 Contingent liabilities

A contingent liability is disclosed when the Company has a possible obligation as a result of past events, the existence of which will be confirmed only by the occurrence or non-occurrence, of one or more uncertain future events, not wholly within the control of the Company; or when the Company has a present legal or constructive obligation, that arises from past events, but it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation, or the amount of the obligation cannot be measured with sufficient reliability.

5.9 Dividend distribution

The distribution of the final dividend, to the Company's shareholders, is recognized as a liability in the financial statements in the period in which the dividend is approved by the Company's shareholders; the distribution of the interim dividend is recognized in the period in which it is declared by the Board of Directors.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

5.10 Fixed assets

(a) Property, plant and equipment

Property, plant and equipment, except freehold land and capital work in progress, is stated at cost less accumulated depreciation and any identified impairment losses; freehold land is stated at cost less identified impairment losses, if any. Cost includes expenditure, related overheads, mark-up and borrowing costs (note 5.5) that are directly attributable to the acquisition of the asset.

Subsequent costs, if reliably measurable, are included in the asset's carrying amount, or recognized as a separate asset as appropriate, only when it is probable that future economic benefits associated with the cost will flow to the Company. The carrying amount of any replaced parts as well as other repair and maintenance costs, are charged to income during the period in which they are incurred.

Capital work in progress is stated at cost less impairment value, if any. It consists of expenditure incurred in respect of tangible and intangible fixed assets in the course of their construction and installation.

Depreciation on assets is calculated, using the straight line method, to allocate their cost over their estimated useful lives, at the rates mentioned in note 13.1.

Depreciation on additions to property, plant and equipment, is charged from the month in which the relevant asset is acquired or capitalized, while no depreciation is charged for the month in which the asset is disposed off. Impairment loss, if any, or its reversal, is also charged to income for the year. Where an impairment loss is recognized, the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount, less its residual value, over its estimated useful life.

The gain or loss on disposal of an asset, calculated as the difference between the sale proceeds and the carrying amount of the asset, is recognized in income for the year.

(b) Intangible assets

(i) Licenses

These are carried at cost less accumulated amortization and any identified impairment losses. Amortization is calculated using the straight line method, to allocate the cost of the license over its estimated useful life specified in note 14, and is charged to income for the year.

The amortization on licenses acquired during the year, is charged from the month in which a license is acquired / capitalized, while no amortization is charged in the month of expiry / disposal of the license.

(ii) Computer software

These are carried at cost less accumulated amortization, and any identified impairment losses. Amortization is calculated, using the straight line method, to allocate the cost of software over their estimated useful lives specified in note 14, and is charged to income for the year. Costs associated with maintaining computer software, are recognized as an expense as and when incurred.

The amortization on computer software acquired during the year is charged from the month in which the software is acquired or capitalized, while no amortization is charged for the month in which the software is disposed off.

5.11 Investments in subsidiaries and associates

Investments in subsidiaries and associates, where the Company has control or significant influence, are measured at cost in the Company's financial statements. The profits and losses of subsidiaries and associates are carried in the financial statements of the respective subsidiaries and associates, and are not dealt within the financial statements of the Company, except to the extent of dividends declared by these subsidiaries and associates.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

5.12 Investment in finance lease

Leases in which the Company transfers substantially all the risk and rewards incidental to the ownership of an asset to the lessees are classified as finance leases. Receivable is recognized at an amount equal to the present value of minimum lease payments.

5.13 Impairment of non financial assets

Assets that have an indefinite useful life, for example freehold land, are not subject to depreciation and are tested annually for impairment. Assets that are subject to depreciation are reviewed for impairment on the date of the statement of financial position, or whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized, equal to the amount by which the asset's carrying amount exceeds its recoverable amount. An asset's recoverable amount is the higher of its fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows. Non financial assets that suffered an impairment, are reviewed for possible reversal of the impairment at each statement of financial position date. Reversals of the impairment loss are restricted to the extent that asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss has been recognized. An impairment loss, or the reversal of an impairment loss, are both recognized in the income for the year.

5.14 Stores, spares and loose tools

These are stated at the lower of cost and net realizable value. Cost is determined using the weighted average method. Items in transit are valued at cost, comprising invoice values and other related charges incurred up to the date of the statement of financial position.

5.15 Trade debts

Trade debts are carried at their original invoice amounts, less any estimates made for doubtful debts based on a review of all outstanding amounts at the year end. Bad debts are written off as per Company policy.

5.16 Financial instruments

Financial assets and liabilities are recognized when the Company becomes a party to the contractual provisions of the instrument and derecognized when the Company loses control of the contractual rights that comprise the financial assets and in case of financial liabilities when the obligation specified in the contract is discharged, cancelled or expires. All financial assets and liabilities are initially recognized at fair value plus transaction costs other than financial assets and liabilities carried at fair value through profit or loss. Financial assets and liabilities carried at fair value through profit or loss are initially recognized at fair value, and transaction costs are charged to income for the year. These are subsequently measured at fair value, amortized cost or cost, as the case may be. Any gain or loss on derecognition of financial assets and financial liabilities is included in income for the year.

(a) Financial assets

Classification and subsequent measurement

The Company classifies its financial assets in the following categories: fair value through profit or loss, held to maturity investments, loans and receivables and available for sale financial assets. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition. Regular purchases and sales of financial assets are recognized on the trade date; the date on which the Company commits to purchase or sell the asset.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

(i) **Fair value through profit or loss**

Financial assets at fair value through profit or loss, include financial assets held for trading and financial assets, designated upon initial recognition, at fair value through profit or loss.

Financial assets at fair value through profit or loss are carried in the statement of financial position at their fair value, with changes therein recognized in the income for the year. Assets in this category are classified as current assets.

(ii) **Held to maturity**

Non derivative financial assets with fixed or determinable payments and fixed maturities are classified as held to maturity when the Company has the positive intention and ability to hold these assets to maturity. After initial measurement, held to maturity investments are measured at amortized cost using the effective interest method, less impairment, if any.

(iii) **Loans and receivables**

Loans and receivables are non derivative financial assets with fixed or determinable payments, that are not quoted in an active market. After initial measurement, these financial assets are measured at amortized cost, using the effective interest rate method, less impairment, if any.

The Company's loans and receivables comprise 'Long term loans and advances', 'Trade debts', 'Loans and advances', 'Accrued interest', 'Receivable from the Government of Pakistan', 'Other receivables' and 'Cash and bank balances'.

(iv) **Available for sale**

Available for sale financial assets are non-derivatives, that are either designated in this category, or not classified in any of the other categories. These are included in non current assets, unless management intends to dispose them off within twelve months of the date of the statement of financial position.

After initial measurement, available for sale financial assets are measured at fair value, with unrealized gains or losses recognized as other comprehensive income, until the investment is derecognized, at which time the cumulative gain or loss is recognized in income for the year.

Investments in equity instruments that do not have a quoted market price in active market and whose fair value cannot be reliably measured, are measured at cost.

Impairment

The Company assesses at the end of each reporting period whether there is an objective evidence that a financial asset or group of financial assets is impaired as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event'), and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

(b) **Financial liabilities**

Initial recognition and measurement

The Company classifies its financial liabilities in the following categories: fair value through profit or loss and other financial liabilities. The Company determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognized initially at fair value and, in the case of other financial liabilities, also include directly attributable transaction costs.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

Subsequent measurement

The measurement of financial liabilities depends on their classification as follows:

(i) Fair value through profit or loss

Financial liabilities at fair value through profit or loss, include financial liabilities held-for-trading and financial liabilities designated upon initial recognition as being at fair value through profit or loss.

Financial liabilities at fair value through profit or loss are carried in the statement of financial position at their fair value, with changes therein recognized in the income for the year.

(ii) Other financial liabilities

After initial recognition, other financial liabilities which are interest bearing are subsequently measured at amortized cost, using the effective interest rate method.

(c) Offsetting of financial assets and liabilities

Financial assets and liabilities are offset and the net amount is reported in the statement of financial position, if the Company has a legally enforceable right to set off the recognized amounts, and the Company either intends to settle on a net basis, or realize the asset and settle the liability simultaneously.

5.17 Cash and cash equivalents

Cash and cash equivalents are carried at cost. For the purpose of the statement of cash flows, cash and cash equivalents comprise cash in hand and bank and short term highly liquid investments with original maturities of three months or less, and that are readily convertible to known amounts of cash, and subject to an insignificant risk of changes in value.

5.18 Revenue recognition

Revenue comprises of the fair value of the consideration received or receivable, for the provision of telecommunication, broadband and related services in the ordinary course of the Company's activities and is recognized net of services tax, rebates and discounts.

The Company principally obtains revenue from providing telecommunication services such as wireline and wireless services, interconnect, data services and equipment sales. Equipment and services may be sold separately or in a bundled package.

Revenue is recognized, when it is probable that the economic benefits associated with the transaction will flow to the Company, and the amount of revenue and the associated cost incurred or to be incurred can be measured reliably, and when specific criteria have been met for each of the Company's activities as described below:

(i) Rendering of telecommunication services

Revenue from telecommunication services comprises of amounts charged to customers in respect of wireline and wireless services, equipment sales and interconnect, including data services. Revenue also includes the net income received or receivable from revenue sharing arrangements entered into with overseas and local telecommunication operators.

(a) Wireline and wireless services

Revenue from wireline services, mainly in respect of line rent, line usage and broadband, is invoiced and recorded as part of a periodic billing cycle.

Revenue from wireless services is recognized on the basis of consumption of prepaid cards which allow the forward purchase of a specified amount of airtime by customers; revenue is recognized as the airtime is utilized. Unutilized airtime is carried as advance from customers.

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(b) Data services

Revenue from data services is recognized when the services are rendered.

(c) Interconnect

Revenue from interconnect services is recognized when the services are rendered.

(d) Equipment sales

Revenue from sale of equipment is recognized when the equipment is delivered to the end customer and the sale is considered complete. For equipment sales made to intermediaries, revenue is recognized if the significant risks associated with the equipment are transferred to the intermediary and the intermediary has no right of return. If the significant risks are not transferred, revenue recognition is deferred until sale of the equipment to the end customer by the intermediary or the expiry of the right of return.

(ii) Income on bank deposits

Return on bank deposits is recognized using the effective interest method.

(iii) Dividend income

Dividend income is recognized when the right to receive payment is established.

5.19 Taxation

The tax expense for the year comprises of current and deferred income tax, and is recognized in income for the year, except to the extent that it relates to items recognized directly in other comprehensive income, in which case the related tax is also recognized in other comprehensive income.

(a) Current

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the date of the statement of financial position. Management periodically evaluates positions taken in tax returns, with respect to situations in which applicable tax regulation is subject to interpretation, and establishes provisions, where appropriate, on the basis of amounts expected to be paid to the tax authorities.

(b) Deferred

Deferred income tax is accounted for using the balance sheet liability method in respect of all temporary differences arising between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit.

Deferred income tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

Deferred income tax is calculated at the rates that are expected to apply to the period when the differences reverse, and the tax rates that have been enacted, or substantively enacted, at the date of the statement of financial position.

5.20 Employees retirement benefits

The Company provides various retirement / post retirement benefit schemes. The plans are generally funded through payments determined by periodic actuarial calculations or up to the limits allowed in the Income Tax Ordinance, 2001. The Company has constituted both defined contribution and defined benefit plans.

(a) PTCL Employees GPF Trust

The Company operates an approved funded provident plan covering its permanent employees. For the purposes of this plan, a separate trust, the "PTCL Employees GPF Trust" (the Trust), has been established.

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Monthly contributions are deducted from the salaries of employees and are paid to the Trust by the Company. In line with the Trust's earnings for a year, the board of trustees approves a profit rate for payment to the members. The approved profit rate for Financial Year 2015 was 12% (December 31, 2014: 12%) per annum. The Company contributes to the fund, the differential, if any, of the interest paid / credited for the year and the income earned on the investments made by the Trust.

(b) Defined benefit plans

The Company provides the following defined benefit plans:

(i) Pension plans

The Company accounts for an approved funded pension plan operated through a separate trust, the "Pakistan Telecommunication Employees Trust" (PTET), for its employees recruited prior to January 01, 1996 when the Company took over the business from PTC. The Company operates an unfunded pension scheme for employees recruited on a regular basis, on or after January 01, 1996.

(ii) Gratuity plan

The Company operates an approved funded gratuity plan for its New Terms and Conditions (NTC) employees and contractual employees.

(iii) Medical benefits plan

The Company provides a post retirement medical facility to pensioners and their families. Under this unfunded plan, all ex-employees, their spouses, their children up to the age of 21 years (except unmarried daughters who are not subject to the 21 years age limit) and their parents residing with them and any other dependents, are entitled to avail the benefits provided under the scheme. The facility remains valid during the lives of the pensioner and their spouse. Under this facility, there are no annual limits to the cost of drugs, hospitalized treatment and consultation fees.

(iv) Accumulating compensated absences

The Company provides a facility to its employees for accumulating their annual earned leaves. Accumulated leaves can be encashed at the end of the employees service, based on the latest drawn gross salary as per Company policy.

(v) Benevolent grants

The Company pays prescribed benevolent grants to eligible employees / retirees and their heirs.

The liability recognized in the statement of financial position in respect of defined benefit plans, is the present value of the defined benefit obligations at the date of the statement of financial position less the fair value of plan assets.

The defined benefit obligations are calculated annually, by an independent actuary using the projected unit credit method. The most recent valuations were carried out as at December 31, 2015. The present value of a defined benefit obligation is determined, by discounting the estimated future cash outflows, using the interest rates of high quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related liability. Remeasurement gains and losses arising from experience adjustments and changes in actuarial assumptions are recognized through other comprehensive income for the year except remeasurement gains and losses arising on compensated absences which are recognized in statement of profit and loss.

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6. Share capital

6.1 Authorized share capital

2015 (Number of shares '000)	2014 (Number of shares '000)		2015 Rs '000	2014 Rs '000
11,100,000	11,100,000	"A" class ordinary shares of Rs 10 each	111,000,000	111,000,000
3,900,000	3,900,000	"B" class ordinary shares of Rs 10 each	39,000,000	39,000,000
15,000,000	15,000,000		150,000,000	150,000,000

6.2 Issued, subscribed and paid up capital

2015 (Number of shares '000)	2014 (Number of shares '000)		2015 Rs '000	2014 Rs '000
3,774,000	3,774,000	"A" class ordinary shares of Rs 10 each issued as fully paid for consideration other than cash - note 6.3 and note 6.5.	37,740,000	37,740,000
1,326,000	1,326,000	"B" class ordinary shares of Rs 10 each issued as fully paid for consideration other than cash - note 6.3 and note 6.6.	13,260,000	13,260,000
5,100,000	5,100,000		51,000,000	51,000,000

6.3 These shares were initially issued to the Government of Pakistan, in consideration for the assets and liabilities transferred from Pakistan Telecommunication Corporation (PTC) to Pakistan Telecommunication Company Limited (PTCL), under the Pakistan Telecommunication (Re-organization) Act, 1996, as referred to in note 1.

6.4 Except for voting rights, the "A" and "B" class ordinary shares rank pari passu in all respects. "A" class ordinary shares carry one vote and "B" class ordinary shares carry four votes, for the purposes of election of directors. "A" class ordinary shares cannot be converted into "B" class ordinary shares; however, "B" class ordinary shares may be converted into "A" class ordinary shares, at the option, exercisable in writing and submitted to the Company, by the holders of three fourths of the "B" class ordinary shares. In the event of termination of the license issued to the Company, under the provisions of the Pakistan Telecommunication (Re-organization) Act, 1996, the "B" class ordinary shares shall be automatically converted into "A" class ordinary shares.

6.5 The Government of Pakistan, through an "Offer for Sale" document, dated July 30, 1994, issued to its domestic investors, a first tranche of vouchers exchangeable for "A" class ordinary shares of the Company; subsequently, through an Information Memorandum dated September 16, 1994, a second tranche of vouchers was issued to international investors, also exchangeable, at the option of the voucher holders, for "A" class ordinary shares or Global Depository Receipts (GDRs) representing "A" class ordinary shares of the Company. Out of 3,774,000 thousand "A" class ordinary shares, vouchers against 601,084 thousand "A" class ordinary shares were issued to the general public. Till December 31, 2015, 599,541 thousand (December 31, 2014: 599,537 thousand) "A" class ordinary shares had been exchanged for such vouchers.

6.6 In pursuance of the privatization of the Company, a bid was held by the Government of Pakistan on June 08, 2005 for sale of "B" class ordinary shares of Rs 10 each, conferring management control. Emirates Telecommunication Corporation (Etisalat), UAE was the successful bidder. The 26% (1,326,000,000 shares) "B" class ordinary shares, along with management control, were transferred, with effect from April 12, 2006, to Etisalat International Pakistan (EIP), UAE, which is a subsidiary of Etisalat.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

7. Long term security deposits

These represent non interest bearing security deposits received from the customers of the Company, including security deposits of Rs 3,623 thousand (December 31, 2014: Rs 3,623 thousand) from Pak Telecom Mobile Limited (PTML), a related party. The Company has adjusted / paid a sum of Rs 45,871 thousand (December 31, 2014: Rs 9,852 thousand) to its customers during the year against their balances.

	Note	2015 Rs '000	2014 Rs '000
8. Deferred income tax			
The liability for deferred taxation comprises of timing differences relating to			
Accelerated tax depreciation / amortization		11,195,565	12,271,858
Provision for obsolete stores and receivables		(2,757,579)	(2,674,992)
Remeasurements of employees retirement benefits		(2,683,139)	(6,920,840)
		5,754,847	2,676,026
The gross movement in the deferred tax liability during the year is as follows			
Balance at beginning of the year		2,676,026	3,749,739
Tax (credit) / charge recognized in profit and loss	34	(751,772)	974,228
Tax (credit) recognized in other comprehensive income		(755,665)	(2,047,941)
Tax credit realised in other comprehensive income		4,586,258	-
Balance at end of the year		5,754,847	2,676,026
9. Employees retirement benefits			
Liabilities for pension obligations			
Funded	9.1	11,972,112	12,250,956
Unfunded	9.1	2,847,299	2,013,560
		14,819,411	14,264,516
Gratuity - funded	9.1	(48,667)	895,383
Accumulating compensated absences - unfunded	9.1	1,549,917	1,403,240
Post retirement medical facility- unfunded	9.1	12,402,849	13,258,545
Benevolent grants - unfunded	9.1	3,388,349	3,189,574
		32,111,859	33,011,258

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9.1 The latest actuarial valuations of the Company's defined benefit plans, were conducted at December 31, 2015 using the projected unit credit method. Details of obligations for defined benefit plans are as follows:

	Pension			Gratuity		Accumulating compensated absences		Post-retirement medical facility		Benevolent grants		Total	
	Funded		Unfunded	Funded	Unfunded	Funded	Unfunded	Funded	Unfunded	Funded	Unfunded	Funded	Unfunded
	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	2015 Rs '000
a)													
The amounts recognized in the statement of financial position:													
Present value of defined benefit obligations	103,806,320	96,252,022	2,847,299	2,013,560	995,288	895,383	1,549,917	1,403,240	12,402,849	3,388,349	3,189,574	124,990,022	117,012,324
Fair value of plan assets -note 9.2	(91,834,208)	(84,001,066)	-	-	(1,043,955)	-	-	-	-	-	-	(92,878,163)	(84,001,066)
Liability at end of the year	11,972,112	12,250,956	2,847,299	2,013,560	(48,667)	895,383	1,549,917	1,403,240	12,402,849	3,388,349	3,189,574	32,111,859	33,011,258
b)													
Changes in the present value of defined benefit obligations:													
Balance at beginning of the year	96,252,022	86,244,688	2,013,560	1,741,300	895,383	700,863	1,403,240	1,157,458	13,258,545	3,189,574	3,433,537	117,012,324	105,913,828
Current service cost	666,878	515,920	136,725	120,832	122,658	134,252	76,308	69,003	91,125	42,573	42,754	1,136,267	1,021,312
Interest expense	11,392,036	9,971,176	251,006	208,452	99,005	79,326	157,427	132,260	1,627,826	355,111	400,651	13,882,411	12,280,008
Actuarial (gain) / loss	-	-	-	-	-	-	-	323,799	-	-	-	-	323,799
(Gains) / losses on settlement	-	3,449,657	-	268,967	-	117,034	-	112,750	-	-	(72,662)	-	4,063,232
Remeasurements:													
(Gain) / loss from changes in													
Demographic assumptions	-	5,216,396	-	81,803	-	-	-	-	-	-	(271,387)	-	6,045,717
Financial assumptions	-	310,866	-	66,455	-	-	-	-	-	-	138	-	385,136
Experience (gains) / losses	2,007,006	703,659	457,027	(72,412)	(52,814)	98,475	(18,446)	-	(2,102,766)	4,396	(153,899)	294,403	(647,422)
VSS Settlement	2,007,006	6,230,921	457,027	75,846	(52,814)	98,475	(18,446)	-	(2,102,766)	4,396	(425,148)	294,403	5,783,431
Benefits paid	-	(3,857,232)	-	(393,441)	-	(154,947)	-	(281,450)	-	-	-	-	(5,212,439)
	(6,511,622)	(6,303,108)	(11,019)	(8,396)	(68,944)	(79,620)	(68,612)	(110,580)	(471,881)	(203,305)	(189,558)	(7,335,383)	(7,160,847)
Balance at end of the year	103,806,320	96,252,022	2,847,299	2,013,560	995,288	895,383	1,549,917	1,403,240	12,402,849	3,388,349	3,189,574	124,990,022	117,012,324

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	Pension			Gratuity			Accumulating compensated absences			Post-retirement medical facility			Benevolent grants			Total		
	Funded		Unfunded		Funded		Unfunded		Unfunded		Unfunded		Unfunded		Unfunded		Unfunded	
	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000
c) Charge for the year:																		
Profit and Loss:																		
Current service cost	666,878	515,920	136,725	120,832	122,658	134,252	76,308	69,003	91,125	138,551	42,573	42,754	1,136,267	427,541	1,021,312			
Net Interest expense	1,125,832	984,406	251,006	208,452	81,849	79,326	157,427	132,240	1,627,826	1,488,143	355,111	400,651	3,599,051	400,651	3,293,238			
Actuarial (gain) / loss	-	-	-	-	-	-	(18,446)	323,799	-	-	-	-	(18,446)	-	323,799			
(Gains)/ losses recognized on settlement	-	3,449,657	-	268,967	-	117,034	-	112,750	-	187,486	-	(72,662)	-	(72,662)	4,063,232			
Contribution from employees	-	-	-	-	-	-	-	-	-	-	(21,873)	(26,590)	(21,873)	(26,590)	(26,590)			
Contribution from deputationists	(2,001)	(1,397)	-	-	-	-	-	-	-	-	-	-	(2,001)	-	(1,397)			
Other comprehensive income	1,790,709	4,948,586	387,731	598,251	204,507	330,612	215,289	637,812	1,718,951	1,814,180	375,811	344,153	4,692,998	344,153	8,673,594			
Remeasurements:																		
Return on plan assets, excluding amounts included in interest income (Gain) / loss from changes in	2,042,432	239,926	-	-	6,171	-	-	-	-	-	-	-	-	-	2,048,603			
Demographic assumptions	-	5,216,396	-	81,803	-	-	-	-	-	1,018,905	-	(271,387)	-	(271,387)	6,045,717			
Financial assumptions	-	310,866	-	66,455	-	-	-	-	-	7,677	-	138	-	138	385,136			
Experience (gains) / losses	2,007,006	703,659	457,027	(72,412)	(52,814)	98,475	-	-	(2,102,766)	(1,223,245)	4,396	(153,899)	312,849	(153,899)	(647,422)			
	4,049,438	6,470,847	457,027	75,846	(46,643)	98,475	-	-	(2,102,766)	(196,663)	4,396	(425,148)	2,361,452	(425,148)	6,023,357			
	5,840,147	11,419,433	844,758	674,097	157,864	429,087	215,289	637,812	(383,815)	1,617,517	380,207	(80,995)	7,054,450	(80,995)	14,696,951			
d) Significant actuarial assumptions at the date of the statement of financial position:																		
Discount rate	11.00%	12.25%	11.00%	12.50%	9.50%	11.50%	9.50%	11.50%	11.00%	12.50%	10.50%	-	10.50%	-	11.50%			
Future Salary / medical cost increase	7 to 10%	7 to 11.25%	7 to 10%	7 to 11.50%	8.50%	10.50%	8.50%	10.50%	10.00%	11.50%	-	-	-	-	-			
Future pension increase	7.50%	8.75%	7.50%	9.00%	-	-	-	-	-	-	-	-	-	-	-			
Rate of increase in benevolent grant	-	-	-	-	-	-	-	-	-	-	2.50%	3.50%	2.50%	3.50%	3.50%			
Average duration of the obligation	10 years	10 years	18 years	18 years	6 years	7 years	6 to 9 years	6 to 9 years	15 years	15 years	9 years	9 years	9 years	9 years	9 years			
Expected mortality rate	SLIC 2001-2005	SLIC 2001-2005	SLIC 2001-2005	SLIC 2001-2005	SLIC 2001-2005	SLIC 2001-2005	SLIC 2001-2005	SLIC 2001-2005	SLIC 2001-2005	SLIC 2001-2005	SLIC 2001-2005	SLIC 2001-2005	SLIC 2001-2005	SLIC 2001-2005	SLIC 2001-2005			
Expected withdrawal rate	Based on experience	Based on experience	Based on experience	Based on experience	Based on experience	Based on experience	Based on experience	Based on experience	Based on experience	Based on experience	Based on experience	Based on experience	Based on experience	Based on experience	Based on experience			

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	Defined benefit pension plan Funded		Defined benefit gratuity plan Funded	
	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000
9.2 Changes in the fair value of plan assets				
Balance at beginning of the year	84,001,066	72,863,055	-	-
Interest income	10,266,204	8,986,770	17,156	-
Total payments made to members on behalf of fund	-	-	68,944	-
Return on plan assets, excluding amounts included in interest income	(2,042,432)	(239,926)	(6,171)	-
Contributions made by the Company during the year	6,120,992	12,551,507	1,032,970	-
Benefits paid	(6,511,622)	(10,160,340)	(68,944)	-
Balance at end of the year	91,834,208	84,001,066	1,043,955	-

9.3 Plan assets for funded defined benefit pension plan are comprised as follows:

	2015		2014	
	Rs '000	Percentage	Rs '000	Percentage
Debt instruments - unquoted				
- Special Savings Accounts	68,692,370	74.80	56,762,727	67.57
- Special Savings Certificates	-	-	9,347,455	11.13
- Defense Savings Certificates	1,540,027	1.68	1,370,924	1.63
- Pakistan Investment Bonds	3,040,388	3.31	-	-
	73,272,785	79.79	67,481,106	80.33
Cash and cash equivalents				
- Term deposits	9,744,934	10.61	10,932,345	13.01
- Cash & bank balances	881,181	0.96	1,713,019	2.04
	10,626,115	11.57	12,645,364	15.05
Investment property				
- Telecom tower	6,395,158	6.96	6,294,287	7.49
- Telehouse	1,724,073	1.88	1,710,000	2.04
	8,119,231	8.84	8,004,287	9.53
Fixed assets	6,921	0.01	4,773	0.01
Other assets	21,347	0.02	124,452	0.15
	92,046,399	100.23	88,259,982	105.07
Liabilities				
- Amount due to PTCL	(116)	(0.00)	(4,082,578)	(4.86)
- Accrued & other liabilities	(212,075)	(0.23)	(176,338)	(0.21)
	(212,191)	(0.23)	(4,258,916)	(5.07)
	91,834,208	100.00	84,001,066	100.00

9.4 Plan assets for defined gratuity fund are comprised as follows:

	2015		2014	
	Rs '000	Percentage	Rs '000	Percentage
Term deposit receipt	1,041,633	99.78	-	-
Bank balances	2,322	0.22	-	-
	1,043,955	100.00	-	-

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9.5 The expected contributions in the next financial year to be paid to the funded pension plan and funded gratuity plan by the Company is Rs 2,030,520 thousand (December 31, 2014: Rs 1,581,040 thousand) and Rs 114,284 thousand respectively.

9.6 Sensitivity analysis

The calculations of the defined benefits obligation is sensitive to the significant actuarial assumptions set out in note 9.1 (d). The table below summarizes how the defined benefit obligation at the end of the reporting period would have increased / (decreased) as a result of change in the respective assumptions.

	1% Increase in assumption	1% Decrease in assumption
	Rs '000	Rs '000
Future salary / medical cost		
Pension - funded	1,100,176	(995,205)
Pension - unfunded	315,225	(277,812)
Gratuity - funded	84,138	(74,528)
Accumulating compensated absences - unfunded	154,946	(136,582)
Post-retirement medical facility - unfunded	1,581,383	(1,301,691)
Discount rate		
Pension - funded	(9,481,786)	11,259,416
Pension - unfunded	(496,445)	636,866
Gratuity - funded	(73,257)	84,138
Accumulating compensated absences - unfunded	(134,258)	154,946
Post-retirement medical facility - unfunded	(1,459,299)	1,806,350
Benevolent grants - unfunded	(264,729)	308,923
Future pension increase		
Pension - funded	9,843,392	(8,380,142)
Pension - unfunded	374,161	(344,774)
Benevolent grants		
Benevolent grants - unfunded	271,464	(235,613)

Expected Mortality Rates

	Increase by 1 year	Decrease by 1 year
	Rs '000	Rs '000
Pension - funded	(2,383,472)	2,369,116
Pension - unfunded	(36,685)	35,700
Gratuity - funded	(12,823)	12,479
Accumulating compensated absences - unfunded	(19,970)	19,432
Post-retirement medical facility - unfunded	(344,708)	346,026
Benevolent grants - unfunded	(94,171)	94,531

The above sensitivity analysis are based on changes in assumptions while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied when calculating the pension liability recognized within the statement of financial position.

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- 9.7 Through its defined benefit pension plans the Company is exposed to a number of actuarial and investment risks, the most significant of which include, interest rate risk, property market risk and longevity risk for pension plan and salary risk for all the plans.

	Note	2015 Rs '000	2014 Rs '000
10. Deferred government grants			
Balance at beginning of the year		6,848,180	5,123,099
Recognised during the year		2,606,362	2,106,683
Amortization for the year	32	(528,139)	(381,602)
Balance at end of the year		8,926,403	6,848,180

These represent grants received from the Universal Service Fund, as assistance towards the development of telecommunication infrastructure in rural areas, comprising telecom infrastructure projects for basic telecom access, transmission and broadband services spread across the country.

	Note	2015 Rs '000	2014 Rs '000
11. Trade and other payables			
Trade creditors	11.1	9,318,684	9,908,502
Accrued liabilities	11.1	19,922,006	20,858,655
Receipts against third party works		1,172,939	1,203,860
Income tax collected from subscribers / deducted at source		97,496	280,092
Sales tax payable		117,019	-
Advances from customers		4,918,955	2,429,086
Technical services assistance fee		4,149,636	633,814
Retention money / payable to contractors and suppliers for fixed assets	11.1	6,526,717	8,115,696
Unclaimed dividend		373,132	701,489
Other liabilities		217,599	214,155
		46,814,183	44,345,349

- 11.1 Trade and other payables include payables to the following related parties:

Pak Telecom Mobile Limited	-	1,084,404
U Microfinance Bank Limited	5,758	7,548
DVCOM Data (Private) Limited	153,000	-
Etisalat - UAE	39,005	130,128
Etisalat - Afghanistan	75,997	48,291
Etihad Etisalat Company	-	19,120
Etisalat - Srilanka	20,279	4,711
Thuraya Satellite Telecommunication Company	17,548	16,040
Etisalat - Nigeria	642	-
Etisalat - Egypt	31	-
Telecom Foundation	64,466	72,753
TF Pipes Limited	2,750	3,187
The Government of Pakistan and its related entities	3,812,018	5,044,143
Retention money/payable to contractors and suppliers for fixed assets		
TF Pipes Limited	1,231	52

These balances relate to the normal course of business of the Company and are interest free.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

12. Contingencies and commitments

Contingencies

- 12.1 Against the decision of Appellate Tribunal Inland Revenue (ATIR) upholding tax authorities' decision to impose FED amounting to Rs 474,417 thousand on Technical Services Assistance fee assuming that the fee is against franchise arrangement for the period from July 2007 to June 2010, Honorable Islamabad High Court remanded the cases back to ATIR with the directions to decide the cases afresh. Accordingly, the stay order earlier granted by the Honorable Islamabad High Court upholds.
- 12.2 Based on an audit of certain monthly returns of the FED, a demand of Rs 1,289,957 thousand was raised on the premise that the Company did not apportion the input tax between allowable and exempt supplies. The Company is in appeal before the ATIR, which is pending adjudication. Meanwhile, the Honorable Islamabad High Court has granted a stay order in this regard.
- 12.3 Against the decision of Sindh Revenue Board (SRB) imposing sales tax of Rs. 4,417 million on revenues from international incoming calls for 2012 and 2013, the appeal is pending adjudication before the Commissioner Appeals. Meanwhile, the Honorable Sindh High Court has granted a stay order against the recovery.
- 12.4 Against the decision of the Customs Appellate Tribunal imposing additional custom duties, a reference as well as writ petition against order passed by the Custom Tribunal is pending before Honorable Sindh High Court. Further, through the petition filed before the Honorable Sindh High Court stay order has been obtained against order of the Tribunal. Sindh High Court has stayed the recovery of the levies amounting to Rs. 932,942 thousand.
- 12.5 For the tax year 2007, the Company filed an appeal before the ATIR against disallowance of certain expenses by the Taxation Officer with tax impact of Rs 4,887,370 thousand. The ATIR in its judgment endorsed the departmental view regarding satellite charges (tax impact of Rs 80,850 thousand) while judgment on rest of the disallowances is pending. A reference application filed by the Company with the Honorable Islamabad High Court is pending adjudication.
- 12.6 For the tax year 2008, the ATIR, while disposing off the Company's appeal against the tax demand of Rs 4,559,208 thousand on the basis that the Company applied incorrect withholding tax rate for payments to Voluntary Separation Scheme optees, remanded the case back to the Taxation Officer for verification of filing of options before the concerned Commissioners. The Company has also filed a reference application with the Honorable Islamabad High Court, which is pending adjudication.
- 12.7 For the tax year 2008, the tax authorities filed an appeal before the ATIR against the decision of the Commissioner Inland Revenue (CIR) Appeals allowing certain expenses with tax impact of Rs 2,126,648 thousand.
- 12.8 For the tax year 2009, the Taxation Officer disallowed certain expenses with tax impact of Rs 3,278,866 thousand, after the order of CIR Appeals. The Company has filed appeal before ATIR and also filed reference applications before the Honorable Islamabad High Court.
- 12.9 For the tax year 2010, the CIR Appeals allowed certain expenses with tax impact of Rs 3,955,783 thousand. For the other disallowed expenses with tax impact of Rs. 1,251,913 thousand, the appeal is pending before the ATIR.
- 12.10 For the tax year 2011, taxation officer disallowed certain expenses with tax impact of Rs 3,860,358 thousand, after taking into account the order of CIR Appeals as well as rectification orders. The Company has filed an appeal before ATIR, pending adjudication.
- 12.11 For the tax year 2014, certain expenses with tax impact of Rs 6,731,145 thousand were allowed by tax authorities subsequent to the decision of CIR Appeals. For the other disallowed expenses (tax impact Rs 1,320,023 thousand), appeal is pending adjudication before CIR Appeals. Meanwhile, the Honorable Islamabad High Court has granted a stay order against the recovery.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

- 12.12 With regard to the appeals filed by the Company before the Honorable Supreme Court of Pakistan against the orders passed by various High Courts, the Honorable Supreme Court of Pakistan dismissed such appeals through announcement of the earlier-reserved order on 12th June, 2015. Based on the directives contained in the said order and the pertinent legal provisions, the Company is evaluating extent of its responsibility vis-à-vis such order. The Company, the Pakistan Telecommunication Employees Trust and the Federal Government have filed Review Petitions before the Apex Court in this regard. Under the circumstances, the management of the Company is of the view, it is not possible at this stage to ascertain the financial obligations, if any, flowing from the Honorable Supreme Court decision which could be disclosed in these financial statements. In the meanwhile, PTET has issued notices to prospective beneficiaries for the determination of their entitlements.
- 12.13 The Company implemented policy directives of Ministry of Information Technology conveyed by the Pakistan Telecommunication Authority regarding termination of all international incoming calls into Pakistan. On suspension of these directives by the Honorable Lahore High Court, the Honorable Supreme Court of Pakistan dismissed the pertinent writ petitions by directing Competition Commission of Pakistan (CCP) to decide the case. The Honorable Sindh High Court suspended the adverse decision of CCP and the case is pending for adjudication.
- 12.14 A total of 1,470 cases (December 31, 2014: 1,635 cases) have been filed against the Company primarily involving subscribers, regulators, retirees and employees. Because of the large number of cases and their uncertain nature, it is not possible to quantify their financial impact at present.
- 12.15 No provision on account of above contingencies has been made in these financial statements as the management and the tax / legal advisors of the Company are of the view, that these matters will eventually be settled in favour of the Company.

	Note	2015 Rs '000	2014 Rs '000
12.16 Bank guarantees and bid bonds issued in favor of:			
Universal Service Fund (USF) against government grants		5,918,978	5,680,656
Others		1,214,985	1,042,809
		7,133,963	6,723,465
12.17 Commitments			
Contracts for capital expenditure		6,050,252	7,281,071
13. Property, plant and equipment			
Operating fixed assets	13.1	88,231,816	85,072,228
Capital work in progress	13.7	6,680,230	9,379,833
		94,912,046	94,452,061

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

13.1 Operating fixed assets

	Land		Buildings on		Lines and wires	Apparatus, plant and equipment	Submarine cables	Office equipment	Computer equipment	Furniture and fittings	Vehicles	Total
	Freehold	Leasehold	Freehold	Leasehold								
	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000
As at January 01, 2014												
Cost	1,637,720	90,026	11,303,488	1,008,671	112,925,682	157,798,812	11,305,616	1,045,360	1,131,464	507,899	1,777,814	300,532,552
Accumulated depreciation and impairment	-	(28,746)	(4,167,012)	(469,202)	(92,643,536)	(116,052,687)	(5,076,929)	(645,688)	(680,175)	(410,109)	(1,407,384)	(221,581,468)
Net book amount	1,637,720	61,280	7,136,476	539,469	20,282,146	41,746,125	6,228,687	399,672	451,289	97,790	370,430	78,951,084
Year ended December 31, 2014												
Opening net book amount	1,637,720	61,280	7,136,476	539,469	20,282,146	41,746,125	6,228,687	399,672	451,289	97,790	370,430	78,951,084
Additions	-	-	153,888	3,107	3,935,385	15,327,396	-	9,781	205,965	13,985	111,786	19,761,293
Disposals												
Cost	-	-	-	-	(143,088)	(170,257)	-	-	-	-	(9,430)	(322,775)
Accumulated depreciation	-	-	-	-	98,388	156,840	-	-	-	-	9,430	264,658
Loss due to fire - note 13.4	-	-	-	-	(44,700)	(13,417)	-	-	-	-	-	(58,117)
Cost	-	-	(7,229)	-	(23)	(1,803,411)	-	-	(17,910)	(216)	-	(1,828,789)
Accumulated depreciation	-	-	292	-	3	978,463	-	-	8,760	40	-	987,558
Depreciation charge for the year	-	-	(6,937)	(25,225)	(3,358,271)	(7,866,921)	(753,745)	(62,349)	(235,250)	(20,752)	(133,608)	(12,740,801)
Net book amount	1,637,720	60,003	7,000,024	517,351	20,814,540	48,368,235	5,474,942	347,104	412,854	90,847	348,608	85,072,228
As at January 01, 2015												
Cost	1,637,720	90,026	11,450,147	1,011,778	116,717,956	171,152,540	11,305,616	1,055,141	1,319,519	521,668	1,880,170	318,142,281
Accumulated depreciation and impairment	-	(30,023)	(4,450,123)	(494,427)	(95,903,416)	(122,784,305)	(5,830,674)	(708,037)	(906,665)	(430,821)	(1,531,562)	(233,070,053)
Net book amount	1,637,720	60,003	7,000,024	517,351	20,814,540	48,368,235	5,474,942	347,104	412,854	90,847	348,608	85,072,228
Year ended December 31, 2015												
Opening net book amount	1,637,720	60,003	7,000,024	517,351	20,814,540	48,368,235	5,474,942	347,104	412,854	90,847	348,608	85,072,228
Additions	-	-	535,913	2,277	5,532,729	9,804,779	498,581	405,539	245,504	48,024	114,583	17,187,929
Disposals - note 13.3												
Cost	(31)	-	(1,474)	(35)	(24,661)	(122,270)	-	-	(553)	-	(21,946)	(170,970)
Accumulated depreciation	-	-	624	13	24,661	92,152	-	-	547	-	21,468	139,465
Depreciation charge for the year - note 13.5	-	-	(850)	(22)	-	(30,118)	-	-	(6)	-	(478)	(31,505)
Impairment charge - note 13.6	-	(1,840)	(288,438)	(25,298)	(3,138,328)	(8,754,489)	(1,148,909)	(65,804)	(247,315)	(21,148)	(144,026)	(13,835,595)
Net book amount	1,637,689	58,163	7,246,649	494,308	23,208,941	49,227,166	4,824,614	686,839	411,037	117,723	318,687	88,231,816
As at December 31, 2015												
Cost	1,637,689	90,026	11,984,586	1,014,020	122,226,024	180,835,049	11,804,197	1,460,680	1,564,470	569,692	1,972,807	335,159,240
Accumulated depreciation and impairment	-	(31,863)	(4,737,937)	(519,712)	(99,017,083)	(131,607,883)	(6,979,583)	(773,841)	(1,153,433)	(451,969)	(1,654,120)	(246,927,424)
Net book amount	1,637,689	58,163	7,246,649	494,308	23,208,941	49,227,166	4,824,614	686,839	411,037	117,723	318,687	88,231,816
Annual rate of depreciation (%)	-	1 to 3.3	2.5	2.5	7	10	6.67 to 8.33	10	33.33	10	20	

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

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13.2 As explained in note 1, the property and rights vesting in the operating assets, as at January 01, 1996, were transferred to the Company from Pakistan Telecommunication Corporation, under the Pakistan Telecommunication (Re-organization) Act, 1996. However, the title to certain freehold land properties, were not formally transferred in the name of the Company in the land revenue records. The Company initiated the process of transfer of title to freehold land, in its own name, in previous years, which is still ongoing and shall be completed in due course of time.

13.3 Disposals of property, plant and equipment:

	Cost	Accumulated depreciation	Net book amount	Sale proceeds	Mode of disposal	Particulars of purchaser
	Rs '000	Rs '000	Rs '000	Rs '000		
Buildings	(1,509)	637	(872)	-	Write off	
Apparatus, plant and equipment	(87,439)	82,316	(5,123)	96,923	Auction	Various buyers
Vehicles	(21,946)	21,468	(478)	19,662	Auction	Various buyers
Aggregate of others having net book amounts not exceeding Rs 50,000	(25,245)	25,208	(37)	29,391	Auction	Various buyers
	(136,139)	129,629	(6,510)	145,976		
Apparatus, plant and equipment	(34,831)	9,836	(24,995)	-	Transfer to stores	
	(170,970)	139,465	(31,505)	145,976		

	Note	2015 Rs '000	2014 Rs '000
13.4 Loss of property, plant and equipment due to fire			
Operating fixed assets	13.1	-	841,231
Capital work in progress	13.8	-	65,999
		-	907,230

This represents loss of assets due to fire at Edgerton Road Exchange, Lahore on September 28, 2014 against which Insurance reserve was utilized.

13.5 The depreciation charge for the year has been allocated as follows:

	Note	2015 Rs '000	2014 Rs '000
Cost of services	28	13,555,658	12,485,985
Administrative and general expenses	29	209,953	191,112
Selling and marketing expenses	30	69,984	63,704
		13,835,595	12,740,801

13.6 The carrying amount of certain items of apparatus, plant and equipment have been reduced to their recoverable amount through recognition of an impairment loss of Rs 161,241 thousand (December 31, 2014: Nil). This loss has been included in 'cost of services' in the statement of profit and loss. The impairment charge arose due to malfunctioning of various asset items in apparatus, plant and equipment.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

	Note	2015 Rs '000	2014 Rs '000
13.7 Capital work in progress			
Buildings		407,537	609,123
Lines and wires		5,405,231	7,245,715
Apparatus, plant and equipment		335,578	582,538
Advances to suppliers		524,022	825,086
Others		7,862	117,371
	13.8	6,680,230	9,379,833
13.8 Movement during the year			
Balance at beginning of the year		9,379,833	8,268,165
Additions during the year		14,679,179	21,126,736
Loss due to fire	13.4	-	(65,999)
Transfers during the year		(17,378,782)	(19,949,069)
Balance at end of the year		6,680,230	9,379,833

Addition in Capital work in progress includes an amount of Rs 1,632,968 thousand (December 31, 2014: Rs 1,520,028 thousand), in respect of direct overheads relating to development of assets.

	Note	Licenses and spectrum Rs '000	Computer software Rs '000	Total Rs '000
14. Intangible assets				
As at January 01, 2014				
Cost		6,531,307	951,376	7,482,683
Accumulated amortization		(2,024,815)	(300,696)	(2,325,511)
Net book amount		4,506,492	650,680	5,157,172
Year ended December 31, 2014				
Opening net book amount		4,506,492	650,680	5,157,172
Additions		-	246,373	246,373
Amortization charge for the year		(424,888)	(152,235)	(577,123)
Net book amount		4,081,604	744,818	4,826,422
As at January 01, 2015				
Cost		6,531,307	1,197,749	7,729,056
Accumulated amortization		(2,449,703)	(452,931)	(2,902,634)
Net book amount	14.1	4,081,604	744,818	4,826,422
Year ended December 31, 2015				
Opening net book amount		4,081,604	744,818	4,826,422
Additions		98,487	282,013	380,500
Amortization charge for the year	28	(292,724)	(272,865)	(565,589)
Derecognition during the year				
Cost	14.2	(2,500,000)	-	(2,500,000)
Accumulated amortization		397,727	-	397,727
		(2,102,273)	-	(2,102,273)
Net book amount		1,785,094	753,966	2,539,060
As at December 31, 2015				
Cost		4,129,794	1,479,762	5,609,556
Accumulated amortization		(2,344,700)	(725,796)	(3,070,496)
Net book amount	14.1	1,785,094	753,966	2,539,060

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

	Note	2015 Rs '000	2014 Rs '000
14.1 Breakup of net book amounts as at year end is as follows:			
Licenses and spectrum			
Telecom	14.2	49,867	59,840
WLL spectrum	14.2	1,566,205	3,942,173
WLL and LDI Licenses	14.3	166,370	73,757
IPTV	14.4	2,652	5,834
		1,785,094	4,081,604
Computer software	14.5		
SAP - Enterprise Resource Planning (ERP) system		115,337	171,843
Billing and automation of broadband		-	75,418
HP OSS		7,991	14,840
BnCC software		184,150	235,093
Caller details record collector system		3,810	5,639
BnCC Oracle system		103,053	150,616
Customer Relationship Management (CRM)		62,516	91,369
OEM Comptel software (HP OSS)		259,110	-
Carrier software license (WLL)		7,070	-
Kron Licenses		10,929	-
		753,966	744,818
		2,539,060	4,826,422

- 14.2 The Pakistan Telecommunication Authority (PTA) has issued a license to the Company, to provide telecommunication services in Pakistan, for a period of 25 years, commencing January 01, 1996, at an agreed license fee of Rs 249,344 thousand. In June 2005 PTA modified the previously issued license to provide telecommunication services to include a spectrum license at an agreed license fee of Rs 3,646,884 thousand. This license allows the Company to provide Wireless Local Loop (WLL) services in Pakistan, over a period of 20 years, commencing October 2004. The cost of the license is being amortized on a straight line basis over the period of the license.

The Company has vacated 1900 MHz spectrum in nine telecom regions acquired from Telecard Limited in September 2013 due to certain conditions mandatory to complete the transaction as stipulated in agreements embodying the commercial arrangement remaining unfulfilled.

- 14.3 PTA has issued a license under section 5 of the Azad Jammu and Kashmir Council Adaptation of Pakistan Telecommunication (Re-organization) Act, 1996, the Northern Areas Telecommunication (Re-organization) Act, 2005 and the Northern Areas Telecommunication (Re-organization) (Adaptation and Enforcement) Order 2006, to the Company to establish, maintain and operate a telecommunication system in Azad Jammu and Kashmir and Gilgit-Baltistan, for a period of 20 years, commencing May 28, 2008, at an agreed license fee of Rs 109,270 thousand. During the year 2015, PTA allocated additional spectrum for WLL services in Azad Jammu & Kashmir (AJ&K) and Gilgit-Baltistan (GB) for Rs 98,487 thousand. The duration of the License shall be for the remaining period of the existing WLL licenses. The cost of the licenses is being amortized, on a straight line basis, over the period of the licenses.
- 14.4 IPTV license has been renewed by Pakistan Electronic Media Regulatory Authority effective from November 02, 2011, at an agreed license fee of Rs 15,910 thousand. The cost of the license is being amortized, on a straight line basis, over a period of 5 years.
- 14.5 Cost of computer software except for SAP-ERP is being amortized, on a straight line basis, over a period of 5 years. Cost of SAP - Enterprise Resource Planning (ERP) system is being amortized, on a straight line basis, over a period of 10 years.

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	Note	2015 Rs '000	2014 Rs '000
15. Long term investments			
Investments in subsidiaries and associate	15.1	7,893,400	7,707,396
Other investments	15.2	83,900	83,900
		7,977,300	7,791,296
15.1 Investments in subsidiaries and associate - at cost (unquoted)			
Wholly owned subsidiaries			
Pak Telecom Mobile Limited - Islamabad 650,000,000 (December 31, 2014: 650,000,000) ordinary shares of Rs 10 each Shares held 100% (December 31, 2014: 100%)		6,500,000	6,500,000
U Microfinance Bank Limited - Islamabad 128,571,429 (December 31, 2014: 118,571,429) ordinary shares of Rs 10 each Shares held 100% (December 31, 2014: 100%)		1,283,857	1,183,857
DVCOM Data (Private) Limited - Karachi 10,000 (December 31, 2014: Nil) ordinary shares of Rs 100 each Shares held 100% (December 31, 2014: Nil)		1,000	-
Smart Sky (Private) Limited - Islamabad 10,000,000 (December 31, 2014: Nil) ordinary shares of Rs 10 each Shares held 100% (December 31, 2014: Nil)		100,000	-
		7,884,857	7,683,857
Associate			
TF Pipes Limited - Islamabad 1,658,520 (December 31, 2014: 1,658,520) ordinary shares of Rs 10 each Shares held 40% (December 31, 2014: 40%)		23,539	23,539
Less: Impairment loss on investment	15.3	(14,996)	-
		8,543	23,539
		7,893,400	7,707,396
All subsidiaries and associated companies are incorporated in Pakistan			
15.2 Other investments			
Available for sale investments - unquoted			
Thuraya Satellite Telecommunication Company - Dubai, UAE 3,670,000 (December 31, 2014: 3,670,000) ordinary shares of AED 1 each		63,900	63,900
Alcatel - Lucent Pakistan Limited - Islamabad 2,000,000 (December 31, 2014: 2,000,000) ordinary shares of Rs 10 each		20,000	20,000
		83,900	83,900

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- 15.3 The carrying value of investment in TF Pipes limited at December 31, 2015 is net of impairment loss of Rs 14,996 thousand due to adverse equity position of the investee.

	Note	2015 Rs '000	2014 Rs '000
16. Long term loans and advances - considered good			
Loans to PTML - unsecured	16.1	-	3,000,000
Loans to employees - secured	16.2.1	529,539	505,699
Imputed interest		(121,996)	(120,514)
	16.2	407,543	385,185
Advances to suppliers against turnkey contracts	16.3	1,950,821	2,488,884
Others		26,639	35,133
		2,385,003	5,909,202
Current portion shown under current assets			
Loans to PTML - unsecured	20	-	(3,000,000)
Loans to employees - secured	20	(123,877)	(115,096)
		2,261,126	2,794,106

- 16.1 These include unsecured loans of Nil (December 31, 2014: Rs 3,000,000 thousand) to Pak Telecom Mobile Limited (PTML), a wholly owned subsidiary of the Company, under subordinated debt agreements. These loans are recovered in eight equal quarterly installments commencing after a grace period of 3 to 4 years matured in November 2015 and carried mark-up at the rate of three month KIBOR plus 82 to 180 basis points.

The maximum amount of the loan to PTML, outstanding at any time since the date of the previous statement of financial position, was Rs 3,000,000 thousand (December 31, 2014: Rs 8,500,000 thousand).

- 16.2 These loans and advances are for house building and purchase of vehicles, motor cycles and bicycles. Loans to executive employees of the Company carry interest at the rate of 12% per annum (December 31, 2014: 12% per annum), whereas, loans to employees other than executive employees are interest free. These loans are recoverable in equal monthly installments spread over a period of 5 to 10 years and are secured against retirement benefits of the employees.

- 16.2.1 Reconciliation of carrying amounts of loans to executives and other employees:

	As at January 01, 2015 Rs '000	Disbursements Rs '000	Repayments Rs '000	Write offs Rs '000	As at December 31, 2015 Rs '000
Executives	3,835	200	(1,862)	-	2,173
Other employees	501,864	192,948	(167,446)	-	527,366
	505,699	193,148	(169,308)	-	529,539

	As at January 01, 2014 Rs '000	Disbursements Rs '000	Repayments Rs '000	Write offs Rs '000	As at December 31, 2014 Rs '000
Executives	2,422	2,235	(822)	-	3,835
Other employees	547,812	193,629	(157,521)	(82,056)	501,864
	550,234	195,864	(158,343)	(82,056)	505,699

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

	2015 Rs '000	2014 Rs '000
Maximum amount of loan to executives and other employees outstanding at any time during the year		
Executives	3,835	3,840
Other employees	527,366	663,955

16.3 These represent various non interest bearing advances issued to the Company's vendors under turnkey contracts. This includes an advance of Nil (December 31, 2014: Rs 13,669 thousand) given to Telecom Foundation, a related party.

	2015 Rs '000	2014 Rs '000
17. Investment in finance lease		
Gross investment in finance lease	180,116	139,792
Unearned finance income	(31,748)	(27,089)
Present value of minimum lease payments receivable	148,368	112,703
Current portion shown under current assets	(52,255)	(28,305)
	96,113	84,398

17.1 Details of investment in finance lease

	Not later than 1 year Rs '000	Later than 1 year and not later than 5 years Rs '000	Total Rs '000
Gross investment in finance lease	58,526	121,590	180,116
Unearned finance income	(6,271)	(25,477)	(31,748)
Present value of minimum lease payments receivable	52,255	96,113	148,368

This represents motor cycles leased out to employees of the Company. The cost is recoverable in 48 equal monthly installments.

	Note	2015 Rs '000	2014 Rs '000
18. Stores, spares and loose tools			
Stores, spares and loose tools		3,980,323	3,607,672
Provision for obsolescence	18.1	(1,039,898)	(735,130)
		2,940,425	2,872,542
18.1 Provision for obsolescence			
Balance at beginning of the year		735,130	1,257,631
Provision during the year	28	304,768	126,892
		1,039,898	1,384,523
Write off against provision		-	(649,393)
Balance at end of the year		1,039,898	735,130

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

	Note	2015 Rs '000	2014 Rs '000
19. Trade debts - unsecured			
Domestic			
Considered good	19.1	12,455,713	12,175,669
Considered doubtful		7,327,064	6,741,057
		19,782,777	18,916,726
International			
Considered good	19.2	1,848,326	3,583,136
Considered doubtful		65,270	65,270
		1,913,596	3,648,406
Provision for doubtful debts	19.3	21,696,373 (7,392,334)	22,565,132 (6,806,327)
		14,304,039	15,758,805
19.1 These include amounts due from the following related parties:			
Pak Telecom Mobile Limited		333,757	636,307
U Microfinance Bank Limited		837	691
The Government of Pakistan and its related entities		1,573,068	1,404,470
		1,907,662	2,041,468
19.2 These include amounts due from the following related parties:			
Etisalat - UAE		67,752	9,849
Etisalat - Afghanistan		24,178	18,549
Etisalat - Egypt		-	11
Etihad Etisalat Company		41,126	-
The Government of Pakistan and its related entities		26,950	88,887
		160,006	117,296
These amounts are interest free and are accrued in the normal course of business.			
	Note	2015 Rs '000	2014 Rs '000
19.3 Provision for doubtful debts			
Balance at beginning of the year		6,806,327	8,064,891
Provision for the year	29	2,651,969	2,122,743
		9,458,296	10,187,634
Write off against provision		(2,065,962)	(3,381,307)
Balance at end of the year		7,392,334	6,806,327
20. Loans and advances - considered good			
Current portion of long term loans to PTML	16	-	3,000,000
Current portion of long term loans to employees	16	123,877	115,096
Advances to suppliers and contractors	20.1	1,469,222	1,021,037
		1,593,099	4,136,133

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

20.1 These include Rs 200 thousand (December 31, 2014: Rs 4,274 thousand) to TF Pipes Limited, a related party.

	Note	2015 Rs '000	2014 Rs '000
21. Accrued interest			
Return on bank deposits		72,701	218,287
Mark up on long term loans	21.1	-	67,224
Interest receivable on loans to employees - secured		55,473	59,290
		128,174	344,801
21.1	This represents mark up on loans to PTML, as referred in note 16.1.		
22. Recoverable from tax authorities			
Income tax	22.1	15,362,097	13,101,156
Sales tax		-	451,990
Federal excise duty		3,283,111	3,279,487
Provision for doubtful amount		(466,176)	(466,176)
		2,816,935	2,813,311
		18,179,032	16,366,457
22.1 Movement in income tax recoverable			
Balance at beginning of the year		13,101,156	12,773,113
Current tax charge for the year		(5,264,291)	(1,829,807)
Income tax paid during the year		2,938,974	2,157,850
Tax effect of prior period re-measurement losses allowed		4,586,258	-
Balance at end of the year		15,362,097	13,101,156

23. Receivable from the Government of Pakistan - considered good

This represents the balance amount receivable from the Government of Pakistan, on account of its agreed share in the Voluntary Separation Scheme, offered to the Company's employees during the year ended June 30, 2008.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

	Note	2015 Rs '000	2014 Rs '000
24. Prepayments and other receivables			
Prepayments			
- Pakistan Telecommunication Authority, a related party		35,856	16,777
- Prepaid rent and others		202,714	168,961
		238,570	185,738
Other receivables - considered good			
Due from related parties:			
- Pak Telecom Mobile Limited		1,708,944	11,257
- Etisalat, UAE		71,305	74,265
- Pakistan Telecommunication Employees Trust		116	4,082,578
- PTCL Employees GPF Trust		6,812	525,377
- Smart Sky (Pvt) Limited		624	-
- DVCOM Data (Pvt) Limited		2,797,673	-
Others		158,038	115,112
		4,743,512	4,808,589
		4,982,082	4,994,327
Considered doubtful		185,239	326,166
Provision for doubtful receivables		(185,239)	(326,166)
		-	-
		4,982,082	4,994,327
25. Short term investments			
Term deposits			
- maturity upto 6 months	25.1	23,011,392	12,000,000
Term deposits			
- maturity upto 3 months	25.1	3,027,411	-
Available for sale investments			
- units of mutual funds	25.2	-	6,441,389
		26,038,803	18,441,389
25.1 Term deposits			
	Maturity Upto		
Habib Metropolitan Bank Limited	February 16, 2016	3,027,411	-
National Bank of Pakistan	June 22, 2016	22,009,282	-
National Bank of Pakistan	June 23, 2016	1,002,110	-
National Bank of Pakistan	June 24, 2015	-	7,000,000
Allied Bank Limited	June 16, 2015	-	5,000,000
		26,038,803	12,000,000

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

	2015 Rs '000	2014 Rs '000
25.2 Available for sale investments		
25.2.1 Units of mutual funds		
Units of open-end mutual funds:		
Atlas Money Market Fund		
Nil (December 31, 2014: 1,273,507) units	-	667,980
IGI Money Market Fund		
Nil (December 31, 2014: 2,681,795) units	-	282,414
JS Cash Fund		
Nil (December 31, 2014: 1,217,493) units	-	130,028
Askari Sovereign Cash Fund		
Nil (December 31, 2014: 1,113,498) units	-	116,688
ABL Cash Fund		
Nil (December 31, 2014: 81,732,466) units	-	855,256
NAFA Money Market Fund		
Nil (December 31, 2014: 112,045,716) units	-	1,171,606
MCB Cash Management Optimizer		
Nil (December 31, 2014: 9,228,481) units	-	962,697
HBL Money Market Fund		
Nil (December 31, 2014: 4,982,929) units	-	521,577
Faysal Money Market Fund		
Nil (December 31, 2014: 3,592,948) units	-	378,158
Pakistan Cash Management Fund		
Nil (December 31, 2014: 4,805,062) units	-	250,636
PIML Daily Reserve Fund		
Nil (December 31, 2014: 3,313,161) units	-	347,319
PICIC Cash Fund		
Nil (December 31, 2014: 4,494,073) units	-	470,682
First Habib Cash Fund		
Nil (December 31, 2014: 2,741,355) units	-	286,348
	-	6,441,389
25.2.2 Movement in available for sale investments during the year:		
Balance at beginning of the year	6,441,389	1,375,632
Additions during the year	1,025,000	5,360,000
Disposals during the year		
Cost	(7,137,350)	(533,497)
Gain on disposal of available for sale investments transferred from other comprehensive income to other income	(329,039)	(35,727)
	(7,466,389)	(569,224)
Unrealized gain transferred to other comprehensive income	-	274,981
Balance at end of the year	-	6,441,389

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

	Note	2015 Rs '000	2014 Rs '000
26. Cash and bank balances			
Cash in hand		90	1,687
Balances with banks:			
Deposit accounts local currency	26.1	1,673,024	3,564,682
Current accounts			
Local currency		499,275	504,130
Foreign currency (USD 361 thousand (December 31, 2014: USD 4,462 thousand))		37,759	448,047
		537,034	952,177
		2,210,148	4,518,546

26.1 The balances in deposit accounts, carry mark-up ranging between 4% and 6% (December 31, 2014: 5% and 10.45%) per annum.

26.2 Deposit accounts include Rs 152,724 thousand (December 31, 2014: Rs 170,115 thousand) under lien of bank, against letters of guarantees and letters of credits issued on behalf of the Company.

	Note	2015 Rs '000	2014 Rs '000
27. Revenue			
Domestic	27.1	68,081,795	67,364,142
International	27.2	8,025,097	14,438,894
		76,106,892	81,803,036
Discount		(354,917)	(290,438)
		75,751,975	81,512,598

27.1 Domestic revenue is exclusive of Federal Excise Duty / Sales Tax of Rs 6,379,661 thousand (December 31, 2014: Rs 6,510,268 thousand).

27.2 International revenue represents revenue from foreign network operators, for calls that originate outside Pakistan, and has been shown net of interconnect costs relating to other operators and Access Promotion Charges, aggregating to Rs 3,796,503 thousand (December 31, 2014: Rs 5,532,300 thousand).

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

	Note	2015 Rs '000	2014 Rs '000
28. Cost of services			
Salaries, allowances and other benefits	28.1	12,507,003	13,062,108
Call centre charges		829,875	739,963
Interconnect costs		2,053,986	2,316,708
Foreign operators costs and satellite charges		7,755,648	9,377,140
Fuel and power		4,521,649	5,879,156
Communication		9,267	13,185
Stores, spares and loose tools consumed		4,315,083	4,210,702
Provision for obsolete stores, spares and loose tools	18.1	304,768	126,892
Rent, rates and taxes		2,149,126	2,013,316
Repairs and maintenance		4,279,720	4,113,525
Printing and stationery		446,436	414,380
Travelling and conveyance		18,073	14,382
Depreciation on property, plant and equipment	13.5	13,555,658	12,485,985
Amortization of intangible assets	14	565,589	577,123
Impairment on property, plant and equipment	13.6	161,241	-
Annual license fee to Pakistan Telecommunication Authority (PTA)		310,467	338,158
		53,783,589	55,682,723

28.1 This includes Rs 3,904,682 thousand (December 31, 2014: Rs 3,835,821 thousand) in respect of employees retirement benefits.

	Note	2015 Rs '000	2014 Rs '000
29. Administrative and general expenses			
Salaries, allowances and other benefits	29.1	1,274,339	1,685,996
Call centre charges		124,481	110,994
Fuel and power		340,327	442,502
Rent, rates and taxes		204,019	187,745
Repairs and maintenance		25,039	24,067
Printing and stationery		6,893	6,398
Travelling and conveyance		144,587	115,055
Technical services assistance fee	29.2	2,478,497	2,667,095
Legal and professional charges		491,622	567,801
Auditors' remuneration	29.3	7,500	10,852
Depreciation on property, plant and equipment	13.5	209,953	191,112
Research and development fund	29.4	326,500	332,075
Provision against doubtful debts	19.3	2,651,969	2,122,743
Provision for impairment in investment	15.3	14,996	-
Postage and courier services		298,186	278,201
Donations		3,535	24,385
Other expenses		1,179,815	1,090,618
		9,782,258	9,857,639

29.1 This includes Rs 397,848 thousand (December 31, 2014: Rs 391,881 thousand) in respect of employees retirement benefits.

29.2 This represents the Company's share of the amount payable to Etisalat - UAE, a related party, under an agreement for technical services, at the rate of 3.5%, of the PTCL group's consolidated revenue.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

	2015 Rs '000	2014 Rs '000
29.3 Auditors' remuneration		
Statutory audit, including half yearly review	7,000	7,000
Tax services	-	3,352
Out of pocket expenses	500	500
	7,500	10,852

29.4 This represents the Company's contribution to the National Information Communication Technology, Research and Development Fund (National ICT R&D Fund), at the rate of 0.5% of its gross revenue less inter operator payments and related PTA / FAB mandated payments, in accordance with the terms and conditions of its license to provide telecommunication services.

	Note	2015 Rs '000	2014 Rs '000
30. Selling and marketing expenses			
Salaries, allowances and other benefits	30.1	1,250,700	1,306,211
Call centre charges		82,987	73,996
Sales and distribution charges		1,096,091	882,479
Fuel and power		100,481	130,648
Printing and stationery		4,603	4,272
Travelling and conveyance		18,073	14,382
Advertisement and publicity		891,481	814,445
Depreciation on property, plant and equipment	13.5	69,984	63,704
		3,514,400	3,290,137

30.1 This includes Rs 390,468 thousand (December 31, 2014: Rs 382,660 thousand) in respect of employees retirement benefits.

31. Voluntary Separation Scheme Cost

In financial year 2014, the Company offered a voluntary separation scheme (VSS) to certain categories of its employees. The benefits offered over and above the accumulated post retirement benefit obligations as at December 31, 2014 had been treated as VSS cost. Out of 3,100 employees who opted for the Scheme, 2,462 belonged to pension scheme both funded and unfunded pension scheme and 638 to gratuity scheme. The amount of actuarial gain / loss on settlement for employees who had opted for VSS had been adjusted / charged against the VSS cost. The break-up of the VSS cost is as follows:

	Note	2015 Rs '000	2014 Rs '000
Actuarial loss recognized on settlement		-	4,063,232
Other VSS cost			
Transition pay		-	2,400,853
Early bird bonus		-	568,500
Allowance benefits		-	506,883
Programme bonus		-	375,450
Health Fund		-	60,224
Minimum package Adjustment		-	66,928
Loan write off	31.1	-	102,011
Others		-	30,455
		-	4,111,304
		-	8,174,536

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

31.1 This includes Rs Nil (December 31, 2014: 10,950) written off against receivables in respect of leased motorcycles.

	Note	2015 Rs '000	2014 Rs '000
32. Other Income			
Income from financial assets:			
Return on bank deposits		1,763,062	2,827,232
Mark up on long term loans		99,108	640,054
Late payment surcharge from subscribers on overdue bills		266,058	282,307
Recovery from written off defaulters		671,809	86,181
Gain on disposal of available for sale investments		558,673	35,727
Dividend income		10,000	10,000
		3,368,710	3,881,501
Gain / (loss) on disposal of property, plant and equipment		222,196	(19,349)
Late delivery charges		1,796	1,751
Amortization of deferred government grants	10	528,139	381,602
Pre-deposit income		490,856	221,063
Others		306,065	239,821
		4,917,762	4,706,389
33. Finance costs			
Bank and other charges		210,207	208,710
Imputed Interest on finance lease		4,660	13,437
Imputed interest on loans to employees		1,481	(4,646)
Exchange loss		101,028	77,692
		317,376	295,193
34. Provision for income tax			
Charge / (credit) for the year			
Current			
- for the year		5,264,291	2,030,833
- for prior year		-	(201,026)
		5,264,291	1,829,807
Deferred			
- for the year		(594,359)	773,202
- for prior year		-	201,026
- due to change in tax rate		(157,413)	-
	8	(751,772)	974,228
		4,512,519	2,804,035

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

34.1 Reconciliation of effective tax rate

The numerical reconciliation between the average effective tax rate and the applicable tax rate is as follows:

	2015 Percentage	2014 Percentage
Applicable tax rate	32.00	33.00
Tax effect of amounts not deductible for tax purposes	1.85	1.82
Tax effect of amounts chargeable to tax at lower rate	(1.04)	(0.16)
Others	1.19	0.34
	2.00	2.00
Average effective tax rate	34.00	35.00

The applicable income tax rate was reduced from 33% to 32% during the year on account of the changes made to the Income Tax Ordinance, 2001 in 2015.

34.2 Tax on items directly credited to other comprehensive income amounting to Rs 755,665 thousand (December 31, 2014: Rs 2,047,941 thousand) represents deferred tax charge in respect of remeasurement loss on defined benefit plans.

		2015	2014
35. Earnings per share - basic and diluted			
Profit for the year	Rupees in thousand	8,759,595	5,207,494
Weighted average number of ordinary shares	Numbers in thousand	5,100,000	5,100,000
Earnings per share	Rupees	1.72	1.02

36. Non-funded finance facilities

The Company has non funded financing facilities available with banks, which include facilities to avail letters of credit and letters of guarantee. The aggregate facility of Rs 14,700,000 thousand (December 31, 2014: Rs 13,700,000 thousand) and Rs 14,800,000 thousand (December 31, 2014: Rs 9,800,000 thousand) is available for letters of credit and letters of guarantee respectively, out of which the facility availed at the year end is Rs 2,586,074 thousand (December 31, 2014 Rs 9,295,542) and Rs 7,133,964 thousand (December 31, 2014: Rs 6,723,465 thousand) respectively. The letter of guarantee facility is secured by a hypothecation charge over certain assets of the Company, amounting to Rs 23,785,000 thousand (December 31, 2014: Rs 21,383,333 thousand).

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

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	Note	2015 Rs '000	2014 Rs '000
37. Cash generated from operations			
Profit before tax		13,272,114	8,011,529
Adjustments for non-cash charges and other items:			
Depreciation and amortization		14,401,184	13,317,924
Impairment		161,241	-
Provision for obsolete stores, spares and loose tools		304,768	126,892
Provision for doubtful debts		2,651,969	2,122,743
Provision for impairment in investment		14,996	-
Employees retirement benefits		4,692,998	4,610,362
Voluntary separation scheme		-	8,174,536
(Gain) / loss on disposal of property, plant and equipment		(139,469)	19,349
Gain on derecognition of intangible assets		(82,727)	-
Loss of property, plant and equipment due to fire		-	907,230
Return on bank deposits		(1,763,062)	(2,827,232)
Imputed interest on long term loans		1,481	(4,646)
Imputed interest on finance lease		4,660	13,437
Markup on long term loans		(99,108)	(640,054)
Dividend income		(10,000)	(10,000)
Gain on disposal of available for sale investments		(558,673)	(35,727)
Amortization of government grants		(528,139)	(381,602)
		32,324,233	33,404,741
Effect of cash flows due to working capital changes			
Decrease / (increase) in current assets:			
Stores, spares and loose tools		(347,656)	675,880
Trade debts		(1,197,203)	714,753
Loans and advances		(448,185)	(107,404)
Recoverable from tax authorities		565,385	(451,990)
Prepayments and other receivables		12,245	(1,633)
		(1,415,414)	829,606
Increase in current liabilities:			
Trade and other payables		5,648,867	4,313,843
		36,557,686	38,548,190
38. Cash and cash equivalents			
Short term investments	25	3,027,411	6,441,389
Cash and bank balances	26	2,210,148	4,518,546
		5,237,559	10,959,935

39. Capacity

	Access Lines Installed (ALI)		Access Lines In Service (ALIS)	
	2015 Number	2014 Number	2015 Number	2014 Number
Number of lines	10,666,471	9,765,372	4,200,188	4,404,057

ALI represent switching lines. ALI include 247,746 (December 31, 2014: 249,946) and ALIS include 81,275 (December 31, 2014: 80,632) Primary Rate Interface (PRI) and Basic Rate Interface (BRI) respectively. ALI and ALIS also include 4,788,550 (December 31, 2014: 3,923,010) and 1,401,122 (December 31, 2014: 1,428,456) WLL connections, respectively.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

40. Remuneration of Directors, Chief Executive Officer and executives

The aggregate amount charged in the financial statements for remuneration, including all benefits, to the Chairman, Chief Executive Officer and executives of the Company is as follows:

	Chairman		Chief Executive Officer		Executives			
	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	Key management personnel		Other executives	
					2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000
Managerial remuneration	-	-	165,712	160,292	205,020	196,989	737,882	666,667
Honorarium	300	300	-	-	-	11,321	11,009	13,263
Bonus	-	-	24,408	23,664	22,367	14,103	86,774	45,111
Retirement benefits	-	-	24,284	23,025	32,100	68,986	114,699	209,275
Housing	-	-	-	-	75,601	71,611	283,677	252,923
Utilities	-	-	-	-	33,569	28,011	69,416	56,218
	300	300	214,404	206,981	368,657	391,021	1,303,457	1,243,457
Number of persons	1	1	1	1	40	46	688	615

The Company also provides free medical and limited residential telephone facilities, to all its Executives, including the Chief Executive Officer. The Chairman is entitled to free transport and a limited residential telephone facility, whereas, the Directors of the Company are provided only with limited telephone facilities; certain executives are also provided with the Company maintained cars.

The aggregate amount charged in the financial statements for the year as fee paid to 9 non executive directors (December 31, 2014: 9 non executive directors), is Rs 56,400 thousand (December 31, 2014: Rs 40,560 thousand) for attending the Board of Directors, and its sub-committee meetings.

41. Rates of exchange

Assets in US dollars have been translated into Rupees at USD 1 = Rs 104.60 (December 31, 2014: USD 1 = Rs 100.40), while liabilities in US dollars have been translated into Rupees at USD 1 = Rs 104.80 (December 31, 2014: USD 100.60).

42. Investment in PTCL Employees GPF Trust

Details of the Company's employees provident fund are given below:

	2015 Rs '000		2014 Rs '000	
Total assets	3,570,075		3,886,375	
Cost of investments made	3,169,471		3,468,287	
Percentage of investments made	88.8		89.2	
Fair value of investments	3,367,552		3,591,511	

	2015		2014	
	Rs '000	Percentage	Rs '000	Percentage
Break up of investments - at cost				
Mutual Funds	400,000	12.6	400,000	11.6
Pakistan Investment Bonds	2,047,865	64.6	2,047,865	59.0
Term deposits	719,948	22.7	1,012,587	29.2
Interest bearing accounts	1,658	0.1	7,835	0.2
	3,169,471	100.0	3,468,287	100.0

Investments out of the provident fund have been made in accordance with the provisions of section 227 of the Companies Ordinance, 1984 and the rules formulated for this purpose.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

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43. Financial risk management

43.1 Financial risk factors

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, other price risk and interest rate risk), credit risk and liquidity risk. The Company's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on its financial performance.

Risk management is carried out by the Board of Directors (the Board). The Board has prepared a 'Risk Management Policy' covering specific areas such as foreign exchange risk, interest rate risk, credit risk and investment of excess liquidity. All treasury related transactions are carried out within the parameters of this policy.

(a) Market risk

(i) Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Currency risk arises mainly from future commercial transactions, or receivables and payables that exist due to transactions in foreign currencies.

The Company is exposed to currency risk arising from various currency exposures, primarily with respect to the United States Dollar (USD), Arab Emirates Dirham (AED) and EURO (EUR). Currently, the Company's foreign exchange risk exposure is restricted to the amounts receivable from / payable to foreign entities. The Company's exposure to currency risk is as follows:

	2015 Rs '000	2014 Rs '000
USD		
Trade and other payables	(5,557,980)	(5,969,576)
Trade debts	1,913,595	3,648,406
Cash and bank balances	37,759	448,047
Net exposure	(3,606,626)	(1,873,123)
AED		
Trade and other payables	(54,929)	(52,715)
EUR		
Trade and other payables	(1,441)	(1,540)

The following significant exchange rates were applied during the year:

	2015	2014
Rupees per USD		
Average rate	102.88	101.16
Reporting date rate		
Assets	104.60	100.40
Liabilities	104.80	100.60
Rupees per AED		
Average rate	28.01	27.54
Reporting date rate	28.54	27.39
Rupees per EUR		
Average rate	114.20	134.50
Reporting date rate	114.54	122.37

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

If the functional currency, at the reporting date, had fluctuated by 5% against the USD, AED and EUR with all other variables held constant, the impact on profit after taxation for the year would have been Rs 120,879 thousand (December 31, 2014: Rs 62,640 thousand) respectively lower / higher, mainly as a result of exchange gains / losses on translation of foreign exchange denominated financial instruments. Currency risk sensitivity to foreign exchange movements has been calculated on a symmetric basis.

(ii) Other price risk

Other price risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

The Company is exposed to equity securities price risk, because of the investments held by the Company in money market mutual funds, and classified on the statement of financial position as available for sale. To manage its price risk arising from investments in mutual funds, the Company diversifies its portfolio.

The other financial assets include available for sale investments of Nil (December 31, 2014: Rs 6,441,389 thousand) which were subject to price risk.

If redemption price on mutual funds, at the year end date, fluctuate by 5% higher / lower with all other variables held constant, total comprehensive income for the year would have been Nil (December 31, 2014: Rs 322,096 thousand) higher / lower, mainly as a result of higher / lower redemption price on units of mutual funds.

(iii) Interest rate risk

Interest rate risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

At the date of the statement of financial position, the interest rate profile of the Company's interest bearing financial instruments is:

	2015 Rs '000	2014 Rs '000
Financial assets		
Fixed rate instruments:		
Staff loans	529,539	505,699
Short term investments - term deposits	26,038,803	12,000,000
Bank balances - deposit accounts	1,673,024	3,564,682
Floating rate instruments:		
Long term loans - loan to subsidiary	-	3,000,000
	28,241,366	19,070,381

Fair value sensitivity analysis for fixed rate instruments

The Company does not account for any fixed rate financial assets and liabilities at fair value. Therefore, a change in interest rates at the date of the statement of financial position would not affect the total comprehensive income of the Company.

Cash flow sensitivity analysis for variable rate instruments

If interest rates on long-term loans to subsidiary at the year end date, fluctuate by 1% higher / lower with all other variables held constant, profit after taxation for the year would have been Nil (December 31, 2014: Rs 31,784 thousand) higher / lower, mainly as a result of higher / lower markup income on floating rate loans / investments.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

(b) Credit risk

Credit risk represents the risk that one party to a financial instrument will cause a financial loss for the other party, by failing to discharge an obligation. The maximum exposure to credit risk at the reporting date is as follows:

	2015 Rs '000	2014 Rs '000
Long term investments	83,900	83,900
Long term loans and advances	2,261,126	2,794,106
Trade debts	14,304,039	15,758,805
Loans and advances	1,593,099	4,136,133
Accrued interest	128,174	344,801
Other receivables	4,743,512	4,808,589
Short term investments	26,038,803	18,441,389
Bank balances	2,210,058	4,516,859
	51,362,711	50,884,582

The credit risk on liquid funds is limited, because the counter parties are banks with reasonably high credit ratings. In case of trade debts the Company believes that it is not exposed to major concentrations of credit risk, as its exposure is spread over a large number of counter parties and subscribers. Long term loans include a loan of Nil (December 31, 2014: Rs 3,000,000 thousand) to the subsidiary- PTML.

The credit quality of bank balances and short term investments, that are neither past due nor impaired, can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rate:

	Rating		Rating Agency	2015 Rs '000	2014 Rs '000
	Short term	Long term			
National Bank of Pakistan	A1+	AAA	PACRA	23,618,695	8,729,185
Bank Alfalah Limited	A1+	AA	PACRA	133,145	137,692
MCB Bank Limited	A1+	AAA	PACRA	128,330	309,524
Soneri Bank Limited	A1+	AA-	PACRA	21,360	6,742
Habib Metropolitan Bank Limited	A1+	AA+	PACRA	3,047,165	1,482
The Bank of Punjab	A1+	AA-	PACRA	-	40
NIB Bank Limited	A1+	AA-	PACRA	23,076	15,875
Habib Bank Limited	A-1+	AAA	JCR-VIS	628,061	614,797
Askari Bank Limited	A-1+	AA	JCR-VIS	867	18,095
Allied Bank Limited	A1+	AA+	PACRA	190,059	5,171,139
United Bank Limited	A-1+	AA+	JCR-VIS	2,398	661,679
BankIslami Pakistan Limited	A1	A+	PACRA	1,437	1,408
Bank Al-Habib Limited	A1+	AA+	PACRA	209,817	181,432
Summit Bank Limited	A-1	A	JCR-VIS	34,638	16,682
Dubai Islamic Bank Pakistan Limited	A-1	A+	JCR-VIS	156,731	192,020
HSBC Bank Middle East Limited	P-2	A3	Moody's	1,045	1,365
Sindh Bank Limited	A-1+	AA	JCR-VIS	1	457
SME Bank Limited	B	BB	PACRA	783	178
SilkBank Limited	A-2	A-	JCR-VIS	1,560	-
Standard Chartered Bank (Pakistan) Limited	A1+	AAA	PACRA	39,743	30,525
Meezan Bank Limited	A-1+	AA	JCR-VIS	9,950	426,542

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

	Rating		Rating Agency	2015	2014
	Short term	Long term		Rs '000	Rs '000
Mutual Funds					
- Atlas Money Market Fund	-	AA+(f)	PACRA	-	667,980
- IGI Money Market Fund	-	AA+(f)	PACRA	-	282,414
- JS Cash Fund	-	AA+(f)	JCR-VIS	-	130,028
- Askari Sovereign Cash Fund	-	AAA(f)	PACRA	-	116,688
- ABL Cash Fund	-	AA(f)	JCR-VIS	-	855,256
- NAFA Money Market Fund	-	AA(f)	PACRA	-	1,171,606
- MCB Cash Management Optimizer	-	AA(f)	PACRA	-	962,697
- HBL Money Market Fund	-	AA(f)	PACRA	-	521,577
- Faysal Money Market Fund	-	AA+(f)	JCR-VIS	-	378,158
- Pakistan Cash Management Fund	-	AAA(f)	PACRA	-	250,636
- PIML Daily Reserve Fund	-	AA+(f)	PACRA	-	347,319
- PICIC Cash Fund	-	AA(f)	PACRA	-	470,682
- First Habib Cash Fund	-	AA(f)	PACRA	-	286,348
				28,248,861	22,958,248

Due to the Company's long standing business relationships with these counterparties, and after giving due consideration to their strong financial standing, management does not expect non-performance by these counter parties on their obligations to the Company. Accordingly, the credit risk is minimal.

(c) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities.

The Company follows an effective cash management and planning policy to ensure availability of funds, and to take appropriate measures for new requirements.

The following are the contractual maturities of financial liabilities as at December 31, 2015:

	Carrying amount Rs '000	Less than one year Rs '000	One to five years Rs '000	More than five years Rs '000
Long term security deposits	552,122	-	552,122	-
Employees retirement benefits	32,111,859	-	-	32,111,859
Trade and other payables	46,814,183	46,814,183	-	-
	79,478,164	46,814,183	552,122	32,111,859

The following are the contractual maturities of financial liabilities as at December 31, 2014:

	Carrying amount Rs '000	Less than one year Rs '000	One to five years Rs '000	More than five years Rs '000
Long term security deposits	549,256	-	549,256	-
Employees retirement benefits	33,011,258	-	-	33,011,258
Trade and other payables	44,345,349	44,345,349	-	-
	77,905,863	44,345,349	549,256	33,011,258

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

43.2 Fair value of financial assets and liabilities

The carrying values of all financial assets and liabilities reflected in the financial statements, approximate their fair values. Fair value is determined on the basis of objective evidence at each reporting date.

	Available for sale		Loans and receivables		Total	
	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000
43.3 Financial instruments by categories						
Financial assets as per statement of financial position						
Long term other investments	83,900	83,900	-	-	83,900	83,900
Long term loans and advances	-	-	2,261,126	2,794,106	2,261,126	2,794,106
Trade debts	-	-	14,304,039	15,758,805	14,304,039	15,758,805
Loans and advances	-	-	1,593,099	4,136,133	1,593,099	4,136,133
Accrued interest	-	-	128,174	344,801	128,174	344,801
Receivable from the Government of Pakistan	-	-	2,164,072	2,164,072	2,164,072	2,164,072
Other receivables	-	-	4,743,512	4,808,589	4,743,512	4,808,589
Short term investments	-	6,441,389	26,038,803	12,000,000	26,038,803	18,441,389
Cash and bank balances	-	-	2,210,148	4,518,546	2,210,148	4,518,546
	83,900	6,525,289	53,442,973	46,525,052	53,526,873	53,050,341

	Liabilities at fair value through profit and loss		Other financial liabilities		Total	
	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000
Financial liabilities as per statement of financial position						
Long term security deposits	-	-	552,122	549,256	552,122	549,256
Employees retirement benefits	-	-	32,111,859	33,011,258	32,111,859	33,011,258
Trade and other payables	-	-	46,814,183	44,345,349	46,814,183	44,345,349
	-	-	79,478,164	77,905,863	79,478,164	77,905,863

43.4 Capital risk management

The Board's policy is to maintain an efficient capital base so as to maintain investor, creditor and market confidence, and to sustain the future development of the Company's business. The Board of Directors monitors the return on capital employed, which the Company defines as operating income divided by total capital employed. The Board of Directors also monitors the level of dividends to ordinary shareholders.

The Company's objectives when managing capital are:

- to safeguard the entity's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- to provide an adequate return to shareholders.

The Company manages the capital structure in the context of economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may, for example, adjust the amount of dividends paid to shareholders, issue new shares, or sell assets to reduce debt.

For working capital and capital expenditure requirements, the Company primarily relies on internal cash generation and does not have any significant borrowings.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

44. Transactions with related parties

The Government of Pakistan and Etisalat International Pakistan (EIP), UAE are the majority shareholders of the Company. Therefore, all related entities of the Government of Pakistan and EIP are related parties of the Company. Additionally, the Company's subsidiaries Pak Telecom Mobile Limited, U Microfinance Bank Limited, DVCOM Data (Private) Limited, Smart Sky (Private) Limited associate T.F. Pipes Limited, Directors, Chief Executive Officer, key management personnel and employee funds are also related parties of the Company. The remuneration of the Directors, Chief Executive Officer and Executives is given in note 40 to the financial statements. The amounts due from and due to these related parties are shown under respective receivables and payables. The Company had transactions with the following related parties during the year:

Shareholders

- The Government of Pakistan
- Etisalat International Pakistan

Subsidiaries

- Pak Telecom Mobile Limited
- U Microfinance Bank Limited
- DVCOM Data (Private) Limited
- Smart Sky (Private) Limited

Associated undertakings

- Emirates Telecommunication Corporation
- Etisalat - Afghanistan
- Etisalat - Sri Lanka
- Etisalat - Egypt
- Etisalat - Nigeria
- Etihad Etisalat Company
- Etisalat International Zantel Limited
- Thuraya Satellite Telecommunication Company
- TF Pipes Limited
- Telecom Foundation

Employees retirement benefit plan

- Pakistan Telecommunication Employees Trust
- Pakistan Telecommunication Company Limited Employees Gratuity Fund

Other related parties

- Pakistan Telecommunication Authority
- Universal Service Fund
- National ICT R&D Fund
- Pakistan Electronic Media Regularity Authority
- The Government of Pakistan and its related entities

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

	2015 Rs '000	2014 Rs '000
Details of transactions with related parties		
Shareholders		
Technical services assistance fee	2,478,497	2,667,095
Subsidiaries		
Sale of goods and services	5,356,418	5,513,721
Purchase of goods and services	3,820,147	3,587,684
Mark up on long term loans	99,108	629,889
Associated undertakings		
Sale of goods and services	1,566,655	26,091
Purchase of goods and services	1,239,494	1,680,698
Employees retirement benefit plans	7,153,952	12,551,507
Other related Parties		
Sale of goods and services	3,833,730	1,482,836
Charge under license obligations	1,768,846	1,769,302

45. Offsetting of financial assets and liabilities

Trade debts presented in the statement of financial position include aggregate receivable of Rs 9,992,194 thousand (December 31, 2014: Rs 7,888,708 thousand) set off against aggregate payable of Rs 7,227,356 thousand (December 31, 2014: Rs 5,480,621 thousand).

Trade and other payables presented in the statement of financial position include aggregate payable of Rs 6,349,434 thousand (December 31, 2014: Rs 8,298,999 thousand) set off against aggregate receivable of Rs 4,382,174 thousand (December 31, 2014: Rs 6,633,920 thousand).

46. Number of employees

	2015 Number	2014 Number
Total number of persons employed at end of the year	18,372	18,332
Average number of employees during the year	18,469	21,293

47. Date of authorization for issue and final dividend

47.1 The Board of Directors in its meeting held on February 10, 2016 has recommended a final dividend of Re 1.00 per share for the year ended December 31, 2015, amounting to Rs 5,100,000 thousand for approval of the members in the forthcoming Annual General Meeting.

47.2 These financial statements were authorized for issue by the Board of Directors of the Company on February 10, 2016.



Chairman



President & CEO

Consolidated Financial Statements

For the year ended December 31, 2015





AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed consolidated financial statements comprising consolidated statement of financial position of Pakistan Telecommunication Company Limited ("the Holding Company") and its subsidiary companies as at December 31, 2015 and the related consolidated statement of profit and loss, consolidated statement of comprehensive income, consolidated statement of cash flows and consolidated statement of changes in equity together with the notes forming part thereof, for the year then ended. We have also expressed separate opinions on the financial statements of the Holding Company and its subsidiary companies. The consolidated financial statements are the responsibility of the Holding Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

Our audit was conducted in accordance with the International Standards on Auditing as applicable in Pakistan and accordingly included such tests of accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the consolidated financial statements present fairly the financial position of the Holding Company and its subsidiary companies as at December 31, 2015, and the results of their operations for the year then ended.

Emphasis of Matter Paragraph

We draw attention to note 17.12 to the consolidated financial statements, which describes the position related to the review petitions filed by the Holding Company, Pakistan Telecommunication Employees Trust and the Federal Government before the Supreme Court of Pakistan against its order dated June 12, 2015. Our opinion is not qualified in respect of this matter.

Other Matter

The consolidated financial statements for the year ended December 31, 2014 were audited by another firm of Chartered Accountants who had expressed an unqualified opinion and added an emphasis of matter paragraph on the uncertainty of outcome of the law suits filed against the Holding Company vide their report dated February 10, 2015.

Deloitte Yousuf Adil

Deloitte Yousuf Adil
Chartered Accountants
Engagement Partner: Asad Ali Shah

Karachi: February 10, 2016

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2015

	Note	2015 Rs '000	2014 Rs '000
Equity and liabilities			
Equity			
Share capital and reserves			
Share capital	6	51,000,000	51,000,000
Revenue reserves			
Insurance reserve		2,416,078	2,196,770
General reserve		30,500,000	30,500,000
Unappropriated profit		12,670,983	25,360,137
		45,587,061	58,056,907
Unrealized gain on available for sale investments		(995)	343,936
		96,586,066	109,400,843
Liabilities			
Non-current liabilities			
Long term loans from banks	7	20,975,000	15,000,000
Liability against assets subject to finance lease	8	25,293	41,819
License fee payable	9	19,818,874	25,592,882
Long term security deposits	10	1,576,434	1,492,410
Deferred Income tax	11	12,379,290	12,658,200
Employees retirement benefits	12	32,372,480	33,302,010
Deferred government grants	13	8,926,403	6,848,180
Long term vendor liability	14	24,639,049	9,820,755
		120,712,823	104,756,256
Current liabilities			
Trade and other payables	15	60,626,723	57,142,828
Interest accrued		554,585	695,321
Short term running finance	16	427,428	-
Current portion of:			
Long term loans from banks	7	25,000	-
Liability against assets subject to finance lease	8	31,977	31,977
License fee payable	9	7,584,902	4,406,841
Long term vendor liability	14	2,163,554	12,926,785
Unearned income		3,231,768	2,638,529
		74,645,937	77,842,281
Total equity and liabilities		291,944,826	291,999,380
Contingencies and commitments			
	17		

The annexed notes 1 to 55 are an integral part of these consolidated financial statements.



Chairman

	Note	2015 Rs '000	2014 Rs '000
Assets			
Non-current assets			
Fixed assets			
Property, plant and equipment	18	170,289,008	170,567,752
Intangible assets	19	40,326,443	42,874,181
		210,615,451	213,441,933
Long term investments	20	92,443	100,441
Long term loans and advances	21	2,359,788	2,925,795
Investment in finance lease	22	96,113	84,398
		213,163,795	216,552,567
Current assets			
Stores, spares and loose tools	23	2,940,425	2,872,542
Stock in trade	24	248,586	329,491
Trade debts	25	15,549,034	15,511,235
Loans and advances	26	2,643,569	2,114,096
Investment in finance lease	22	52,255	28,305
Accrued interest	27	221,179	330,823
Recoverable from tax authorities	28	21,242,681	19,116,720
Receivable from the Government of Pakistan	29	2,164,072	2,164,072
Deposits, prepayments and other receivables	30	4,015,502	8,337,132
Short term investments	31	26,569,286	18,959,345
Cash and bank balances	32	3,134,442	5,683,052
		78,781,031	75,446,813
Total assets		291,944,826	291,999,380



President & CEO

CONSOLIDATED STATEMENT OF PROFIT AND LOSS

FOR THE YEAR ENDED DECEMBER 31, 2015

	Note	2015 Rs '000	2014 Rs '000
Revenue	33	118,561,034	129,918,125
Cost of services	34	(88,054,308)	(88,721,364)
Gross profit		30,506,726	41,196,761
Administrative and general expenses	35	(18,291,409)	(19,057,499)
Selling and marketing expenses	36	(8,209,247)	(7,766,075)
Voluntary separation scheme cost	37	-	(8,174,536)
		(26,500,656)	(34,998,110)
Operating profit		4,006,070	6,198,651
Other income	38	5,230,068	4,475,647
Finance costs	39	(5,218,817)	(3,565,814)
Loss of property, plant and equipment due to fire	18.4	-	(907,230)
		4,017,321	6,201,254
Share of loss from an associate		(2,343)	(8,818)
Profit before tax		4,014,978	6,192,436
Provision for income tax	40	(2,146,512)	(2,225,787)
Profit for the year		1,868,466	3,966,649
Earnings per share - basic and diluted (Rupees)	41	0.37	0.78

The annexed notes 1 to 55 are an integral part of these consolidated financial statements.



Chairman



President & CEO

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED DECEMBER 31, 2015

	2015 Rs '000	2014 Rs '000
Profit for the year	1,868,466	3,966,649
Other comprehensive loss for the year		
Items that will not be reclassified to profit and loss:		
Remeasurement loss on employees retirement benefits	(2,336,488)	(6,035,742)
Tax effect of remeasurement loss on employees retirement benefits	748,176	2,052,028
	(1,588,312)	(3,983,714)
Items that may be subsequently reclassified to profit and loss:		
Gain on available for sale investments arising during the year	13,083	289,878
Gain on disposal transferred to income for the year	(358,014)	(35,727)
Unrealised gain on available for sale investments - net of tax	(344,931)	254,151
Other comprehensive loss for the year - net of tax	(1,933,243)	(3,729,563)
Total comprehensive (loss) / income for the year	(64,777)	237,086

The annexed notes 1 to 55 are an integral part of these consolidated financial statements.



Chairman



President & CEO

CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2015

	Note	2015 Rs '000	2014 Rs '000
Cash flows from operating activities			
Cash generated from operations	43	54,348,493	55,579,151
Employees retirement benefits paid		(1,999,659)	(1,141,391)
Payment of voluntary separation scheme cost		(783,691)	(8,422,813)
Payment made to Pakistan Telecommunication Employees Trust		(6,120,992)	(12,551,507)
Finance costs paid		(5,124,436)	(2,353,166)
Long term security deposits		84,024	(1,843)
Income tax paid		(4,251,572)	(5,191,127)
Net cash inflows from operating activities		36,152,167	25,917,304
Cash flows from investing activities			
Capital expenditure		(28,308,213)	(40,661,503)
Acquisition of intangible assets		(3,242,849)	(39,734,271)
Proceeds from disposal of property, plant and equipment		300,025	292,469
Short term investments		(11,361,392)	(12,000,000)
Long term loans and advances		585,142	1,075,054
Investment in finance lease		(40,325)	(74,432)
Return on long term loans and short term investments		2,218,941	3,531,387
Government grants received		2,606,362	2,106,683
Dividend income on long term investment		10,000	10,000
Net cash outflows from investing activities		(37,232,309)	(85,454,613)
Cash flows from financing activities			
Long term loan received		6,000,000	15,000,000
License fee payable		(2,595,947)	29,245,857
Long term vendor liability		4,055,063	10,054,063
Liability against assets subject to finance lease		(28,106)	(36,539)
Dividend paid		(13,078,357)	(9,652,673)
Net cash (outflows) / inflows from financing activities		(5,647,347)	44,610,708
Net decrease in cash and cash equivalents		(6,727,489)	(14,926,601)
Cash and cash equivalents at the beginning of the year		12,642,397	27,568,998
Cash and cash equivalents at the end of the year	44	5,914,908	12,642,397

The annexed notes 1 to 55 are an integral part of these consolidated financial statements.



Chairman



President & CEO

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED DECEMBER 31, 2015

	Issued, subscribed and paid-up capital		Revenue reserves			Unrealized gain on available for sale investments	Total
	Class 'A'	Class 'B'	Insurance reserve	General reserve	Unappropriated profit		
	(Rupees in '000)						
Balance as at January 01, 2014	37,740,000	13,260,000	2,958,336	30,500,000	34,815,636	89,785	119,363,757
Total comprehensive income for the year							
Profit for the year	-	-	-	-	3,966,649	-	3,966,649
Other comprehensive (loss) / income	-	-	-	-	(3,983,714)	254,151	(3,729,563)
	-	-	-	-	(17,065)	254,151	237,086
Transfer to insurance reserve	-	-	267,576	-	(267,576)	-	-
Utilization of insurance reserve	-	-	(1,029,142)	-	1,029,142	-	-
Final dividend for the year ended							
December 31, 2013 - Re 1.00 per share	-	-	-	-	(5,100,000)	-	(5,100,000)
Interim dividend for the year ended							
December 31, 2014 - Re 1.00 per share	-	-	-	-	(5,100,000)	-	(5,100,000)
	-	-	(761,566)	-	(9,438,434)	-	(10,200,000)
Balance as at December 31, 2014	37,740,000	13,260,000	2,196,770	30,500,000	25,360,137	343,936	109,400,843
Total comprehensive income for the year							
Profit for the year	-	-	-	-	1,868,466	-	1,868,466
Other comprehensive loss	-	-	-	-	(1,588,312)	(344,931)	(1,933,243)
	-	-	-	-	280,154	(344,931)	(64,777)
Transfer to insurance reserve	-	-	219,308	-	(219,308)	-	-
Final dividend for the year ended							
December 31, 2014 - Rs 1.50 per share	-	-	-	-	(7,650,000)	-	(7,650,000)
Interim dividend for the year ended							
December 31, 2015 - Re 1.00 per share	-	-	-	-	(5,100,000)	-	(5,100,000)
	-	-	219,308	-	(12,969,308)	-	(12,750,000)
Balance as at December 31, 2015	37,740,000	13,260,000	2,416,078	30,500,000	12,670,983	(995)	96,586,066

The annexed notes 1 to 55 are an integral part of these consolidated financial statements.

C. Gajl

Chairman

President & CEO

NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

1. Legal status and nature of business

1.1 Constitution and ownership

The consolidated financial statements of the Pakistan Telecommunication Company Limited and its subsidiaries (the Group) comprise of the financial statements of:

Pakistan Telecommunication Company Limited (PTCL)

Pakistan Telecommunication Company Limited (the Holding Company) was incorporated in Pakistan on December 31, 1995 and commenced business on January 01, 1996. The Holding Company, which is listed on the Pakistan Stock Exchange Limited (PSX) (formerly Karachi, Lahore and Islamabad Stock Exchanges), was established to undertake the telecommunication business formerly carried on by Pakistan Telecommunication Corporation (PTC). PTC's business was transferred to the Holding Company on January 01, 1996 under the Pakistan Telecommunication (Re-organization) Act, 1996, on which date, the Holding Company took over all the properties, rights, assets, obligations and liabilities of PTC, except those transferred to the National Telecommunication Corporation (NTC), the Frequency Allocation Board (FAB), the Pakistan Telecommunication Authority (PTA) and the Pakistan Telecommunication Employees Trust (PTET). The registered office of the Holding Company is situated at PTCL Headquarters, G-8/4, Islamabad.

Pak Telecom Mobile Limited (PTML)

PTML was incorporated in Pakistan on July 18, 1998, as a public limited company to provide cellular mobile telephony services in Pakistan. PTML commenced its commercial operations on January 29, 2001, under the brand name of Ufone. It is a wholly owned subsidiary of PTCL. The registered office of PTML is situated at Ufone Tower, Jinnah Avenue, Blue Area, Islamabad.

U Microfinance Bank Limited (U Bank)

The Holding Company acquired 100% ownership of U Bank on August 30, 2012 to offer services of digital commerce and branchless banking. U Bank was incorporated on October 29, 2003 as a public limited company. The registered office of U Bank is situated at Razia Sharif Plaza, Jinnah Avenue, Blue Area, Islamabad.

DVCOM DATA (PRIVATE) LIMITED (DVCOM Data)

The Holding Company acquired 100% ownership of DVCOM Data effective from April 01, 2015. The company has a Wireless Local Loop (WLL) License of 1900 MHz spectrum in nine telecom regions of Pakistan. The registered office of the Company is located at PTCL Head Quarters South, Hatim Alvi Road, Clifton Karachi.

Smart Sky (Private) Limited (Smart Sky)

Smart Sky was incorporated in Pakistan on October 12, 2015 as a private limited company to provide Direct-to-Home (DTH) television services through out the country under the license from Pakistan Electronic Media Regulatory Authority (PEMRA). However, the said license is yet to be auctioned by the authority and therefore, Company has not yet started its commercial operations. It is a wholly owned subsidiary of PTCL. The registered office of the Company is located at PTCL Headquarters, G-8/4, Islamabad.

1.2 Activities of the Group

The Group provides telecommunication and broadband internet services in Pakistan. PTCL owns and operates telecommunication facilities and provides domestic and international telephone services throughout Pakistan. PTCL has also been licensed to provide such services to territories in Azad Jammu and Kashmir and Gilgit-Baltistan. PTML provides cellular mobile telephony services throughout Pakistan and Azad Jammu and Kashmir. Principal business of the U Microfinance Bank Limited, incorporated under Microfinance Institutions Ordinance, 2001, is to provide nationwide microfinance and branchless banking services.

NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

2. Statement of compliance

These consolidated financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Ordinance, 1984, and provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

These financial statements are the consolidated financial statements of the Group. In addition to these consolidated financial statements, the Holding Company and subsidiary companies (PTML, U Bank, DVCOM Data and Smart Sky) also prepare separate financial statements.

2.1 Adoption of new and revised standards, amendments and interpretations:

- a) The following standards and amendments to published accounting standards were effective during the year and have been adopted by the Group:

	Effective date (annual periods beginning on or after)
IFRS 3 Business Combinations (Amendments)	July 01, 2014
IFRS 8 Operating Segments (Amendments)	July 01, 2014
IFRS 10 Consolidated Financial Statements	January 01, 2013
IFRS 10 Consolidated Financial Statements (Amendments)	January 01, 2014
IFRS 11 Joint Arrangements	January 01, 2013
IFRS 12 Disclosure of Interests in Other Entities	January 01, 2013
IFRS 12 Disclosure of Interests in Other Entities (Amendments)	January 01, 2014
IFRS 13 Fair Value Measurement	January 01, 2013
IFRS 13 Fair Value Measurement (Amendments)	July 01, 2014
IAS 1 Presentation of Financial Statements (Amendments)	July 01, 2014
IAS 16 Property, Plant and Equipment (Amendments)	July 01, 2014
IAS 19 Employee Benefits (Amendments)	July 01, 2014
IAS 24 Related Party Disclosures (Amendments)	July 01, 2014
IAS 27 Separate Financial Statements	January 01, 2013
IAS 27 Separate Financial Statements (Amendments)	January 01, 2014
IAS 28 Investments in Associates and Joint Ventures	January 01, 2013
IAS 38 Intangible Assets (Amendments)	July 01, 2014
IAS 40 Investment Property (Amendments)	July 01, 2014

- b) The following standards have been issued by the International Accounting Standards Board (IASB), which are yet to be notified by the Securities and Exchange Commission of Pakistan (SECP) for the purpose of their applicability in Pakistan:

	Effective date (annual periods beginning on or after)
IFRS 1 First-Time Adoption of International Financial Reporting Standards	July 01, 2009
IFRS 9 Financial Instruments	January 01, 2018
IFRS 14 Regulatory Deferral Accounts	January 01, 2016
IFRS 15 Revenue from Contracts with Customers	January 01, 2018

- c) The following standards and amendments to published accounting standards were not effective during the year and have not been early adopted by the Group:

NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

		Effective date (annual periods beginning on or after)
IFRS 5	Non-current Assets Held for Sale and Discontinued Operations (Amendments)	January 01, 2016
IFRS 7	Financial Instruments: Disclosures (Amendments)	January 01, 2016
IFRS 10	Consolidated Financial Statements (Amendments)	January 01, 2016
IFRS 11	Joint Arrangements (Amendments)	January 01, 2016
IFRS 12	Disclosure of interests in Other Entities (Amendments)	January 01, 2016
IAS 1	Presentation of Financial Statements (Amendments)	January 01, 2016
IAS 16	Property, Plant and Equipment (Amendments)	January 01, 2016
IAS 19	Employee Benefits (Amendments)	January 01, 2016
IAS 27	Separate Financial Statements (Amendments)	January 01, 2016
IAS 28	Investments in Associates and Joint Ventures (Amendments)	January 01, 2016
IAS 34	Interim Financial Reporting (Amendments)	January 01, 2016
IAS 38	Intangible Assets (Amendments)	January 01, 2016

The management anticipates that adoption of above standards and amendments in future periods will have no material impact on the Group's financial statements other than in presentation / disclosures.

3. Basis of preparation

These consolidated financial statements have been prepared under the historical cost convention, except for the revaluation of certain financial instruments at fair value, liability against assets subject to finance lease, license fee payable and the recognition of certain employees retirement benefits on the basis of actuarial assumptions.

4. Critical accounting estimates and judgments

The preparation of consolidated financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. Estimates and judgments are continually evaluated and are based on historic experience, including expectations of future events that are believed to be reasonable under the circumstances. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements, are as follows:

(a) Provision for employees retirement benefits

The actuarial valuation of pension, gratuity, medical, accumulating compensated absences and benevolent grant plans (note 5.28) requires the use of certain assumptions related to future periods, including increase in future salary, pension / medical costs, expected long term returns on plan assets, rate of increase in benevolent grant and the discount rate used to discount future cash flows to present values.

(b) Provision for income tax

The Group recognizes income tax provisions using estimates based upon expert opinions of its tax and legal advisors. Differences, if any, between the recorded income tax provision and the Group's tax liability, are recorded on the final determination of such liability. Deferred income tax (note 5.27-b) is calculated at the rates that are expected to apply to the period when these temporary differences reverse, based on tax rates that have been enacted or substantively enacted, by the date of the consolidated statement of financial position.

(c) Recognition of government grants

The Group recognizes government grants when there is reasonable assurance that grants will be received and the Group will be able to comply with conditions associated with grants.

NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

(d) Useful life and residual value of fixed assets

The Group reviews the useful lives and residual values of fixed assets (note 5.14) on a regular basis. Any change in estimates may affect the carrying amounts of the respective items of property, plant and equipment and intangible assets, with a corresponding effect on the related depreciation / amortization charge.

(e) Provision for stores, spares and loose tools

A provision against stores, spares and loose tools is recognized after considering their physical condition and expected future usage. It is reviewed by the management on quarterly basis.

(f) Provision for doubtful receivables

A provision against overdue receivable balances is recognized after considering the pattern of receipts from, and the future financial outlook of, the concerned receivable party. It is reviewed by the management on a regular basis.

(g) Provision against advances

U Bank maintains a provision against advances as per the requirements of the Prudential Regulations (the Regulations) for microfinance banks and assesses the adequacy of provision against delinquent portfolio. Any change in the criteria / rate for provision may affect the carrying amount of the advances with a corresponding effect on the mark-up / interest carried and provision charged.

(h) Provisions and contingent liabilities

The management exercises judgment in measuring and recognizing provisions and the exposures to contingent liabilities related to pending litigation or other outstanding claims. Judgment is necessary in assessing the likelihood that a pending claim will succeed, or a liability will arise, and to quantify the possible range of the financial settlement. Because of the inherent uncertainty in this evaluation process, actual losses may be different from the originally estimated provision.

5. Summary of significant accounting policies

The significant accounting policies adopted in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years for which financial information is presented in these consolidated financial statements, unless otherwise stated.

5.1 Consolidation

a) Subsidiaries

Subsidiaries are entities over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. The consolidated financial statements include Pakistan Telecommunication Company Limited and all companies in which it directly or indirectly controls, beneficially owns or holds more than 50% of the voting securities or otherwise has power to elect and appoint more than 50% of its directors. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date control ceases to exist.

The acquisition method of accounting is used to account for the acquisition of subsidiaries by the Group. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and amount of any non controlling interest in the acquiree. For each business combination, the acquirer measures the non controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition costs incurred are expensed. If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value as at the acquisition date through profit and loss. Any contingent consideration to be transferred by the acquirer is recognized at fair value at the

NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

acquisition date. Subsequent changes to the fair value of the contingent consideration, which is deemed to be an asset or liability, will be recognized in accordance with IAS 39, either in profit and loss or charged to other comprehensive income. If the contingent consideration is classified as equity, it is remeasured until it is finally settled within equity.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair value at the acquisition date, irrespective of the extent of any non controlling interest. The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognized directly in income.

Inter-company transactions, balances and unrealized gains on transactions between Group companies are eliminated. Unrealized losses on assets transferred are also eliminated and considered an impairment indicator of such assets. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

b) Associates

Associates are entities over which the Group has significant influence, but not control, and generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting, and are initially recognized at cost. The Group's investment in associates includes goodwill identified on acquisition, net of any accumulated impairment loss.

The Group's share of its associates' post-acquisition profits or losses is recognized in the consolidated statement of profit and loss, and its unrealized gains on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associates. Unrealized losses on the assets transferred are also eliminated to the extent of the Group's interest and considered an impairment indicator of such asset. Accounting policies of the associates are changed where necessary to ensure consistency with the policies adopted by the Group.

Dilution gains and losses arising in investments in associates are recognized in the consolidated statement of profit and loss.

5.2 Functional and presentation currency

Items included in the consolidated financial statements of the Group are measured using the currency of the primary economic environment in which the Group operates (the functional currency). These consolidated financial statements are presented in Pakistan Rupees (Rs), which is the Group's functional currency.

5.3 Foreign currency transactions and translations

Foreign currency transactions are translated into the functional currency, using the exchange rates prevailing on the date of the transaction. Monetary assets and liabilities, denominated in foreign currencies, are translated into the functional currency using the exchange rate prevailing on the date of the consolidated statement of financial position. Foreign exchange gains and losses resulting from the settlement of such transactions, and from the translation of monetary items at year end exchange rates, are charged to statement of profit and loss for the year.

5.4 Insurance reserve

The assets of the Holding Company are self insured, as the Holding Company has created an insurance reserve for this purpose. Appropriations out of profits to this reserve, are made at the discretion of the Board of Directors. The reserve may be utilized to meet any losses to the Holding Company's assets resulting from theft, fire, natural or other disasters.

5.5 Statutory reserve

In compliance with the requirements of the Regulation R-4, U Bank is required to maintain a statutory reserve to which an appropriation equivalent to 20% of the profit after tax is made till such time the reserve fund equals the paid up capital of U Bank. However, thereafter, the contribution is reduced to 5% of the profit after tax.

NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

5.6 Government grants

Government grants are recognized at their fair values, as deferred income, when there is reasonable assurance that the grants will be received and the Group will be able to comply with the conditions associated with the grants.

Grants that compensate the Group for expenses incurred, are recognized on a systematic basis in the income for the year in which the related expenses are recognized. Grants that compensate the Group for the cost of an asset are recognized in income on a systematic basis over the expected useful life of the related asset.

5.7 Contributions

In compliance with the requirements of the section 19 of the microfinance institution ordinance 2001, U Bank contributes 5% of annual profit after tax to the Depositor's Protection Fund.

5.8 Borrowings and borrowing costs

Borrowings are recognized equivalent to the value of the proceeds received by the Group. Any difference, between the proceeds (net of transaction costs) and the redemption value, is recognized in income, over the period of the borrowings, using the effective interest method.

Borrowing costs, which are directly attributable to the acquisition and construction of a qualifying asset, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalized as part of the cost of that asset. All other borrowing costs are charged to income for the year.

5.9 Trade and other payables

Liabilities for creditors and other amounts payable are carried at cost, which is the fair value of the consideration to be paid in the future for the goods and / or services received, whether or not billed to the Group.

5.10 Deposits

Deposits with U Bank are initially recorded at the amounts of proceeds received. Mark-up accrued on deposits is recognized separately as part of other liabilities and is charged to the consolidated statement of profit and loss over the year.

5.11 Provisions

Provisions are recognized when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each consolidated statement of financial position date and are adjusted to reflect the current best estimates.

5.12 Contingent liabilities

A contingent liability is disclosed when the Group has a possible obligation as a result of past events, the existence of which will be confirmed only by the occurrence or non-occurrence, of one or more uncertain future events, not wholly within the control of the Group; or when the Group has a present legal or constructive obligation, that arises from past events, but it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation, or the amount of the obligation cannot be measured with sufficient reliability.

5.13 Dividend distribution

The distribution of the final dividend, to the Group's shareholders, is recognized as a liability in the consolidated financial statements in the period in which the dividend is approved by the Group's shareholders; the distribution of the interim dividend is recognized in the period in which it is declared by the Board of Directors of the Holding Company.

NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

5.14 Fixed assets

(a) Property, plant and equipment

Property, plant and equipment, except freehold land and capital work in progress, is stated at cost less accumulated depreciation and any identified impairment losses; freehold land is stated at cost less identified impairment losses, if any. Cost includes expenditure, related overheads, mark-up and borrowing costs (note 5.8) that are directly attributable to the acquisition of the asset.

Subsequent costs, if reliably measurable, are included in the asset's carrying amount, or recognized as a separate asset as appropriate, only when it is probable that future economic benefits associated with the cost will flow to the Group. The carrying amount of any replaced parts as well as other repair and maintenance costs, are charged to income during the period in which they are incurred.

Capital work in progress is stated at cost less impairment value, if any. It consists of expenditure incurred in respect of tangible and intangible fixed assets in the course of their construction and installation.

Depreciation on assets is calculated, using the straight line method, to allocate their cost over their estimated useful lives specified in note 18.1.

Depreciation on additions to property, plant and equipment, is charged from the month in which the relevant asset is acquired or capitalized, while no depreciation is charged for the month in which the asset is disposed off. Impairment loss, if any, or its reversal, is also charged to income for the year. Where an impairment loss is recognized, the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount, less its residual value, over its estimated useful life.

The gain or loss on disposal of an asset, calculated as the difference between the sale proceeds and the carrying amount of the asset, is recognized in income for the year.

Assets subject to finance lease are stated at the lower of present value of minimum lease payments at inception of the lease period and their fair value less accumulated impairment losses and accumulated depreciation at the annual rates specified in note 18.1. The outstanding obligation under finance lease less finance charges allocated to future periods is shown as liability. Finance charges are calculated at interest rates implicit in the lease and are charged to the consolidated statement of profit and loss in the year in which these are incurred.

(b) Intangible assets

i) Goodwill

Goodwill is initially measured at cost being the excess of the consideration transferred, over the fair value of subsidiary's identifiable assets acquired and liabilities assumed.

After initial recognition, goodwill is measured at cost, less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill forms part of a cash generating unit and part of the operation within that unit is disposed off, the goodwill associated with the operation disposed off is included in the carrying amount of the operation, when determining the gain or loss on disposal of the operation. Goodwill disposed off, in these circumstances, is measured based on the relative values of the operation disposed off and the portion of the cash generating unit retained.

(ii) Licenses

These are carried at cost less accumulated amortization and any identified impairment losses. Amortization is calculated using the straight line method, to allocate the cost of the license over its estimated useful life, and is charged to income for the year.

The amortization on licenses acquired during the year, is charged from the month in which a license is acquired / capitalized, while no amortization is charged in the month of expiry / disposal of the license.

NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

(iii) Computer software

These are carried at cost less accumulated amortization, and any identified impairment losses. Amortization is calculated, using the straight line method, to allocate the cost of software over their estimated useful life, and is charged to income for the year. Costs associated with maintaining computer software, are recognized as an expense as and when incurred.

The amortization on computer software acquired during the year, is charged from the month in which the software is acquired or capitalized, while no amortization is charged for the month in which the software is disposed off.

5.15 Impairment of non financial assets

Assets that have an indefinite useful life, for example freehold land, are not subject to depreciation and are tested annually for impairment. Assets that are subject to depreciation are reviewed for impairment on the date of consolidated statement of financial position, or whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized, equal to the amount by which the assets' carrying amount exceeds its recoverable amount. An asset's recoverable amount is the higher of its fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows. Non financial assets that suffered an impairment, are reviewed for possible reversal of the impairment at each consolidated statement of financial position date. Reversals of the impairment loss are restricted to the extent that asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss has been recognized. An impairment loss, or the reversal of an impairment loss, are both recognized in the income for the year.

5.16 Stores, spares and loose tools

Store, spares and loose tools are stated at the lower of cost and net realizable value. Cost is determined using the weighted average method. Items in transit are valued at cost, comprising invoice values and other related charges incurred up to the date of the consolidated statement of financial position.

5.17 Stock in trade

Stock in trade is valued at the lower of cost and net realizable value. Cost comprises the purchase price of items of stock, including import duties, purchase taxes and other related costs. Cost is determined on a weighted average basis. Net realizable value is the estimated selling price in the ordinary course of business less estimated cost necessary to make the sale.

5.18 Trade debts

Trade debts are carried at their original invoice amounts, less any estimates made for doubtful debts based on a review of all outstanding amounts at the year end. Bad debts are written off as per Group policy.

5.19 Financial instruments

Financial assets and liabilities are recognized when the Group becomes a party to the contractual provisions of the instrument and de-recognized when the Group loses control of the contractual rights that comprise the financial assets and in case of financial liabilities when the obligation specified in the contract is discharged, cancelled or expired. All financial assets and liabilities are initially recognized at fair value plus transaction costs other than financial assets and liabilities carried at fair value through profit or loss. Financial assets and liabilities carried at fair value through profit or loss are initially recognized at fair value, and transaction costs are charged to income for the year. These are subsequently measured at fair value, amortized cost or cost, as the case may be. Any gain or loss on derecognition of financial assets and financial liabilities is included in income for the year.

(a) Financial assets

Classification and subsequent measurement

The Group classifies its financial assets in the following categories: fair value through profit or loss, held-to-maturity investments, loans and receivables and available for sale financial assets. The classification

NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition. Regular purchases and sales of financial assets are recognized on the trade date - the date on which the Group commits to purchase or sell the asset.

(i) **Fair value through profit or loss**

Financial assets at fair value through profit or loss, include financial assets held for trading and financial assets, designated upon initial recognition, at fair value through profit or loss.

Financial assets at fair value through profit or loss are carried in the consolidated statement of financial position at their fair value, with changes therein recognized in the income for the year. Assets in this category are classified as current assets.

(ii) **Held-to-maturity**

Non-derivative financial assets with fixed or determinable payments and fixed maturities are classified as held-to-maturity when the Group has the positive intention and ability to hold these assets to maturity. After initial measurement, held-to-maturity investments are measured at amortized cost using the effective interest method, less impairment, if any.

(iii) **Loans and receivables**

Loans and receivables are non-derivative financial assets with fixed or determinable payments, that are not quoted in an active market. After initial measurement, these financial assets are measured at amortized cost, using the effective interest rate method, less impairment, if any.

The Group's loans and receivables comprise 'Long-term loans and advances', 'Trade debts', 'Loans and advances', 'Accrued interest', 'Receivable from the Government of Pakistan', 'Other receivables' and 'Cash and bank balances'.

(iv) **Available for sale**

Available for sale financial assets are non-derivatives, that are either designated in this category, or not classified in any of the other categories. These are included in non-current assets, unless management intends to dispose them off within twelve months of the date of the consolidated statement of financial position.

After initial measurement, available for sale financial assets are measured at fair value, with unrealized gains or losses recognized as other comprehensive income, until the investment is derecognized, at which time the cumulative gain or loss is recognized in income for the year.

Investments in equity instruments that do not have a quoted market price in active market and whose fair value cannot be reliably measured are measured at cost.

(b) **Impairment**

The Group assesses at the end of each reporting period whether there is an objective evidence that a financial asset or group of financial assets is impaired as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event'), and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

(c) **Financial liabilities**

Initial recognition and measurement

The Group classifies its financial liabilities in the following categories: fair value through profit or loss and other financial liabilities. The Group determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognized initially at fair value and, in the case of other financial liabilities, also include directly attributable transaction costs.

NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

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Subsequent measurement

The measurement of financial liabilities depends on their classification as follows:

(i) Fair value through profit or loss

Financial liabilities at fair value through profit or loss, include financial liabilities held-for-trading and financial liabilities designated upon initial recognition as being at fair value through profit or loss.

Financial liabilities at fair value through profit or loss are carried in the consolidated statement of financial position at their fair value, with changes therein recognized in the income for the year.

(ii) Other financial liabilities

After initial recognition, other financial liabilities which are interest bearing are subsequently measured at amortized cost, using the effective interest rate method.

(d) Offsetting of financial assets and liabilities

Financial assets and liabilities are offset and the net amount is reported in the consolidated statement of financial position, if the Group has a legally enforceable right to set off the recognized amounts, and the Group either intends to settle on a net basis, or realize the asset and settle the liability simultaneously.

5.20 Derivative financial instruments

Derivative financial instruments are initially recognised at fair value and are subsequently remeasured at fair value. These are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in fair value of derivative financial instruments is recognised as income or expense in the consolidated statement of profit and loss.

5.21 Cash and cash equivalents

Cash and cash equivalents are carried at cost. For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise cash in hand, short term finances under mark-up arrangements with banks and short-term highly liquid investments with original maturities of three months or less, and that are readily convertible to known amounts of cash, and subject to an insignificant risk of changes in value.

5.22 Cash reserve

In compliance with the requirements of the Regulation R-3A, U Bank maintains a cash reserve equivalent to not less than 5% of its deposits (including demand deposits and time deposits with the tenor of less than 1 year) in a current account opened with the state bank or its agent.

5.23 Statutory liquidity requirement

In compliance with the requirements of the Regulation 3B, the U Bank maintains liquidity equivalent to at least 10% of its total demand liabilities and time liabilities with tenor of less than one year in the form of liquid assets i.e. cash, gold, unencumbered treasury bills, Pakistan Investment Bonds and Government of Pakistan sukuk bonds. Treasury bills and Pakistan Investment Bonds held under depositor protection fund are excluded for the purposes of determining liquidity.

5.24 Sale and purchase agreements

Securities sold under repurchase agreement (repo) are retained in the financial statements as investments and a liability for consideration received is included in borrowings. Conversely, consideration for securities purchased under resale agreement (reverse repo) is included in lending to financial institutions. The difference between sale and repurchase / purchase and resale price is recognised as return / markup expensed and earned respectively. Repo and reverse repo balances are reflected under borrowings from and lending to financial institutions respectively.

NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

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5.25 Revenue recognition

Revenue comprises of the fair value of the consideration received or receivable, for the provision of telecommunication, broadband and related services in the ordinary course of the Group's activities and is recognized net of services tax, rebates and discounts.

The Group principally obtains revenue from providing telecommunication services such as wireline and wireless services, interconnect, data services, equipment sales and cellular operations. Equipment and services may be sold separately or in bundled package. The Group also earns revenue from microfinance operations and branchless banking services.

Revenue is recognized, when it is probable that the economic benefits associated with the transaction will flow to the Group, and the amount of revenue and the associated cost incurred or to be incurred can be measured reliably, and when specific criteria have been met for each of the Group's activities as described below:

(i) Rendering of telecommunication services

Revenue from telecommunication services comprises of amounts charged to customers in respect of wireline and wireless services, equipment sales and interconnect, including data services. Revenue also includes the net income received and receivable from revenue sharing arrangements entered into with overseas and local telecommunication operators.

Revenue from telecommunication services is recognized on an accrual basis, as the related services are rendered.

Prepaid cards and electronic recharges allow the forward purchase of a specified amount of air time by customers; revenue therefrom is recognized as the airtime is utilized. Unutilized airtime is carried in the consolidated statement of financial position as unearned income:

(a) Wireline and wireless services

Revenue from wireline services, mainly in respect of line rent, line usage and broadband, is invoiced and recorded as part of a periodic billing cycle.

Revenue from wireless services is recognized on the basis of consumption of prepaid cards which allow the forward purchase of a specified amount of airtime by customers; revenue is recognized as the airtime is utilized.

(b) Data services

Revenue from data services is recognized when the services are rendered.

(c) Interconnect

Revenue from interconnect services is recognized when the services are rendered.

(d) Equipment sales

Revenue from sale of equipment is recognized when the equipment is delivered to the end customer and the sale is considered complete. For equipment sales made to intermediaries, revenue is recognized if the significant risks associated with the equipment are transferred to the intermediary and the intermediary has no right of return. If the significant risks are not transferred, revenue recognition is deferred until sale of the equipment to the end customer by the intermediary or the expiry of the right of return.

(ii) Income on bank deposits

Return on bank deposits is recognized using the effective interest method.

(iii) Dividend income

Dividend income is recognized when the right to receive payment is established.

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(iv) **Mark-up / return on investments**

Mark-up / return on investment is recognized on accrual / time proportion basis using effective interest method. Where debt securities are purchased at premium or discount, those premiums / discounts are amortized through the consolidated statement of profit and loss over the remaining period on maturity.

(v) **Mark-up / return on advances**

Mark-up / return on advances is recognized on accrual/ time proportion basis, except for income, if any, which warrants suspension in compliance with the Regulations. Mark-up recoverable on non-performing advances is recognized on a receipt basis in accordance with the requirements of the Regulations. Loan processing fee is recognized as income on the approval of loan application of borrowers.

(vi) **Income from interbank deposits**

Income from interbank deposits in saving accounts is recognized in the consolidated statement of profit and loss as it accrues using the flat interest method.

(vii) **Fee, commission and other income**

Fee, commission and other income is recognized when earned.

5.26 Operating lease

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to consolidated statement of profit and loss on a straight line basis over the period of the lease.

5.27 Taxation

The tax expense for the year comprises of current and deferred income tax, and is recognized in income for the year, except to the extent that it relates to items recognized directly in other comprehensive income, in which case the related tax is also recognized in other comprehensive income.

(a) **Current income tax**

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the date of the consolidated statement of financial position. Management periodically evaluates positions taken in tax returns, with respect to situations in which applicable tax regulation is subject to interpretation, and establishes provisions, where appropriate, on the basis of amounts expected to be paid to the tax authorities.

(b) **Deferred income tax**

Deferred income tax is accounted for using the balance sheet liability method in respect of all temporary differences arising between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit.

Deferred income tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

Deferred income tax is calculated at the rates that are expected to apply to the year when the differences reverse, and the tax rates that have been enacted, or substantively enacted, at the date of the consolidated statement of financial position.

5.28 Employees retirement benefits

The Group provides various retirement / post retirement benefit schemes. The plans are generally funded through payments determined by periodic actuarial calculations or up to the limits allowed in the Income Tax Ordinance, 2001. The Group has constituted both defined contribution and defined benefit plans.

NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

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The main features of these benefits provided by the Group in PTCL and its subsidiaries - PTML and U Bank are as follows:

PTCL

(a) PTCL Employees GPF Trust

The Company operates an approved funded provident plan covering its permanent employees. For the purposes of this plan, a separate trust, the "PTCL Employees GPF Trust" (the Trust), has been established. Monthly contributions are deducted from the salaries of employees and are paid to the Trust by the Company. In line with the Trust's earnings for a year, the Board of Trustees approves a profit rate for payment to the members. Profit rate for financial year 2015 is 12% (December 31, 2014: 12%) per annum. The Company contributes to the fund, the differential, if any, of the interest paid / credited for the year and the income earned on the investments made by the Trust.

(b) Defined benefit plans

(i) Pension plans

PTCL accounts for an approved funded pension plan operated through a separate trust, the "Pakistan Telecommunication Employees Trust" (PTET), for its employees recruited prior to January 01, 1996 when the Company took over the business from PTC. PTCL operates an unfunded pension scheme for employees recruited on a regular basis, on or after January 01, 1996.

(ii) Gratuity plan

PTCL operates an approved funded gratuity plan for its New Terms and Conditions (NTCs) employees and contractual employees.

(iii) Medical benefits plan

PTCL provides a post retirement medical facility to pensioners and their families. Under this unfunded plan, all ex-employees, their spouses, their children up to the age of 21 years (except unmarried daughters who are not subject to the 21 years age limit) and their parents residing with them and any other dependents, are entitled to avail the benefits provided under the scheme. The facility remains valid during the lives of the pensioner and their spouse. Under this facility there are no annual limits to the cost of medicines, hospitalized treatment and consultation fees.

(iv) Accumulating compensated absences

PTCL provides a facility to its employees for accumulating their annual earned leaves. Accumulated leaves can be encashed at the end of the employees' service, based on the latest drawn gross salary as per Company policy.

(v) Benevolent grants

PTCL pays prescribed benevolent grants to eligible employees / retirees and their heirs.

The liability recognized in the consolidated statement of financial position in respect of defined benefit plans, is the present value of the defined benefit obligations at the date of the consolidated statement of financial position less the fair value of plan assets.

The defined benefit obligations are calculated annually, by an independent actuary using the projected unit credit method. The most recent valuations were carried out as at December 31, 2015. The present value of a defined benefit obligation is determined, by discounting the estimated future cash outflows, using the interest rates of high quality corporate bonds that are nominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related liability. Remeasurement gains and losses arising from experience adjustments and changes in actuarial assumptions are recognized through other comprehensive income for the year except remeasurement gains and losses arising on compensated absences which are recognized in consolidated statement of profit and loss.

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PTML

(i) Gratuity plan

A funded gratuity scheme, a defined benefit plan, for all permanent employees. Annual contributions to the gratuity fund are based on actuarial valuation by independent actuary. Gratuity shall be equivalent to one month last drawn basic salary for each year of service in excess of six months. The defined benefit obligation is calculated annually using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of government bonds that are denominated in Pakistan rupee and have terms to maturity approximating to the terms of the related liability.

(ii) Provident fund

Approved contributory provident fund, a defined contribution plan, for all permanent employees, and for which, contributions are charged to the consolidated statement of profit and loss.

(iii) Accumulating compensated absences

PTML provides a facility to its employees for accumulating their annual earned leaves. The liability is provided for on the basis of an actuarial valuation, carried out by independent actuary, using the projected unit credit method. The actuarial gains and losses are recognized in the consolidated statement of profit and loss.

U Bank

(i) Gratuity plan

The Bank operates a defined benefit gratuity scheme for all its regular employees. Gratuity equivalent to one month basic salary for each completed year of service is paid to entitled employees, if the period of their service is three years or above.

(ii) Provident fund

The Bank operates a funded provident fund scheme for all its regular employees for which equal monthly contributions are made both by the Bank and by employees at the rate of 8% of the basic salary of the employees. The Bank's contribution is charged to profit and loss account.

5.29 Operating segments

Operating segments are reported in a manner consistent with the internal reporting of the Group in note 51 to the consolidated financial statements.

5.30 Investment in finance lease

Leases in which the Company transfers substantially all the risk and rewards incidental to the ownership of an asset to the lessees are classified as finance leases. Receivable is recognized at an amount equal to the present value of minimum lease payments.

NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

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6. Share capital

6.1 Authorized share capital

2015 (Number of shares '000)	2014 (Number of shares '000)		2015 Rs '000	2014 Rs '000
11,100,000	11,100,000	"A" class ordinary shares of Rs 10 each	111,000,000	111,000,000
3,900,000	3,900,000	"B" class ordinary shares of Rs 10 each	39,000,000	39,000,000
15,000,000	15,000,000		150,000,000	150,000,000

6.2 Issued, subscribed and paid up capital

2015 (Number of shares '000)	2014 (Number of shares '000)		2015 Rs '000	2014 Rs '000
3,774,000	3,774,000	"A" class ordinary shares of Rs 10 each issued as fully paid for consideration other than cash - note 6.3 and note 6.5.	37,740,000	37,740,000
1,326,000	1,326,000	"B" class ordinary shares of Rs 10 each issued as fully paid for consideration other than cash - note 6.3 and note 6.6.	13,260,000	13,260,000
5,100,000	5,100,000		51,000,000	51,000,000

6.3 These shares were initially issued to the Government of Pakistan, in consideration for the assets and liabilities transferred from Pakistan Telecommunication Corporation (PTC) to the Holding Company, under the Pakistan Telecommunication (Re-organization) Act, 1996, as referred to in note 1.1.

6.4 Except for voting rights, the "A" and "B" class ordinary shares rank pari passu in all respects. "A" class ordinary shares carry one vote and "B" class ordinary shares carry four votes, for the purposes of election of directors. "A" class ordinary shares cannot be converted into "B" class ordinary shares; however, "B" class ordinary shares may be converted into "A" class ordinary shares, at the option, exercisable in writing and submitted to the Holding Company, by the holders of three fourths of the "B" class ordinary shares. In the event of termination of the license issued to the Holding Company, under the provisions of Pakistan Telecommunication (Re-organization) Act, 1996, the "B" class ordinary shares shall be automatically converted into "A" class ordinary shares.

6.5 The Government of Pakistan, through an "Offer for Sale" document, dated July 30, 1994, issued to its domestic investors, a first tranche of vouchers exchangeable for "A" class ordinary shares of the Holding Company; subsequently, through an Information Memorandum dated September 16, 1994, a second tranche of vouchers was issued to international investors, also exchangeable, at the option of the voucher holders, for "A" class ordinary shares or Global Depository Receipts (GDRs) representing "A" class ordinary shares of the Holding Company. Out of 3,774,000 thousand "A" class ordinary shares, vouchers against 601,084 thousand "A" class ordinary shares were issued to the general public. Till December 31, 2015: 599,541 thousand (December 31, 2014: 599,537 thousand) "A" class ordinary shares had been exchanged for such vouchers.

6.6 In pursuance of the privatization of the Holding Company, a bid was held by the Government of Pakistan on June 08, 2005 for sale of "B" class ordinary shares of Rs 10 each, conferring management control. Emirates Telecommunication Corporation (Etisalat), UAE was the successful bidder. The 26% (1,326,000,000 shares) "B" class ordinary shares, along with management control, were transferred with effect from April 12, 2006, to Etisalat International Pakistan (EIP), UAE, which, is a subsidiary of Etisalat.

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FOR THE YEAR ENDED DECEMBER 31, 2015

7. Long term loans from banks

These represent secured loans from following banks;

	Annual mark-up rate (3-month Kibor plus)	Repayment commencement date		Quarterly repayment installments	Outstanding loan balance	
		Interest	Principal		2015 Rs '000	2014 Rs '000
Allied Bank Limited	0.40%	July 2014	July 2017	12	1,000,000	1,000,000
United Bank Limited	0.40%	July 2014	July 2016	16	1,000,000	1,000,000
MCB Bank Limited	0.40%	July 2014	July 2017	12	1,000,000	1,000,000
MCB Bank Limited	0.40%	July 2014	July 2018	12	4,000,000	4,000,000
Faysal Bank Limited	0.40%	July 2014	July 2018	12	2,000,000	2,000,000
NIB Bank Limited	0.40%	July 2014	July 2018	12	1,000,000	1,000,000
Bank Al-Habib Limited	0.40%	July 2014	July 2018	12	1,000,000	1,000,000
Bank Alfalah Limited	0.40%	July 2014	July 2018	12	1,000,000	1,000,000
Allied Bank Limited	0.40%	March 2015	March 2019	12	2,000,000	2,000,000
United Bank Limited	0.40%	March 2015	March 2019	12	1,000,000	1,000,000
Meezan Bank Limited	0.40%	August 2015	August 2019	12	2,000,000	-
HBL Islamic	0.40%	September 2015	September 2019	12	2,000,000	-
DIB Islamic	0.40%	October 2015	October 2019	12	1,000,000	-
HBL Islamic	0.40%	March 2016	March 2020	12	1,000,000	-
					21,000,000	15,000,000
Less current portion thereof					25,000	-
					20,975,000	15,000,000

All loans are secured by way of first charge ranking pari passu by way of hypothecation over all present and future movable equipment and other assets (excluding land, building and license) of PTML.

8. Liability against assets subject to finance lease

The minimum lease rental payments due under the lease agreements are payable in monthly installments up to August 2018. These have been discounted at the annual applicable implicit rate of interest. The amount of future lease payments and the period in which these will become due are as follows:

	2015 Rs '000	2014 Rs '000
Minimum lease payments due		
Not later than 1 year	36,538	36,538
Later than 1 year and not later than 5 years	34,405	66,371
Gross obligation under finance lease	70,943	102,909
Finance charges allocated to future periods	(13,673)	(29,113)
Net obligation under finance lease	57,270	73,796
Due within one year	(31,977)	(31,977)
	25,293	41,819
The present value of finance lease liabilities is as follows:		
Not later than 1 year	31,977	31,977
Later than 1 year and not later than 5 years	25,293	41,819
	57,270	73,796

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	Note	2015 Rs '000	2014 Rs '000
9. License fee payable			
Interest bearing	9.1	6,183,200	7,419,250
Non interest bearing	9.2	21,220,576	22,580,473
		27,403,776	29,999,723
Current portion thereof		(7,584,902)	(4,406,841)
		19,818,874	25,592,882
9.1 Interest bearing			
Gross amount payable	9.1.1	6,183,200	7,419,250
Current portion thereof		(1,545,800)	(1,483,850)
		4,637,400	5,935,400

- 9.1.1 In 2014, PTML acquired a license for 3G cellular operations throughout Pakistan excluding Azad Jammu & Kashmir (AJK) and Gilgit - Baltistan (GB), at a fee of USD 147.5 million. The Pak Rupee equivalent of USD 73.75 million was paid at the time of acquisition of this license and the remaining USD 73.75 million is to be paid in 5 equal annual installments along with interest @ LIBOR+3% per annum, on May 21 each year, in US dollars or equivalent Pak Rupees.

	2015		2014	
	Rs '000	Rs '000	Rs '000	Rs '000
9.2 Non interest bearing	Mobile cellular license Pakistan AJK		Total	Total
Gross amount payable	24,397,440	52,400	24,449,840	26,447,740
Imputed deferred Interest	(3,227,797)	(1,467)	(3,229,264)	(3,867,267)
Present value of obligation	21,169,643	50,933	21,220,576	22,580,473
Current portion thereof	(5,988,169)	(50,933)	(6,039,102)	(2,922,991)
	15,181,474	-	15,181,474	19,657,482

The PTML's license for 2G cellular operations throughout Pakistan excluding Azad Jammu & Kashmir (AJK) and Gilgit - Baltistan (GB), was renewed during 2014 at a fee of USD 291 million. Under the terms of license, the amount will be paid in installments over a period of 12.5 years. This liability payable in Pak Rupee equivalent is stated at its amortized cost using dollar discount rate of 3.62%

AJK license represents license fee of US \$ 5 million, in respect of the PTML's operations in AJK, payable to PTA in ten equal annual installments from June 2007 to June 2016. This liability payable in Pak Rupee equivalent is stated at its amortized cost using dollar discount rate.

10. Long term security deposits

These represent non-interest bearing security deposits received from distributors, franchisees and customers that are refundable on termination of the relationship with the Group. The Holding Company has paid / adjusted a sum of Rs 45,871 thousand (December 31, 2014: Rs 9,852 thousand) to its customers during the current year against their balances.

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	Note	2015 Rs '000	2014 Rs '000
11. Deferred income tax			
The liability for deferred taxation comprises of timing differences relating to:			
Accelerated tax depreciation and amortization		21,040,173	23,820,639
Provision against stock, stores and receivables		(2,837,676)	(2,740,203)
Remeasurement of employees retirement benefits		(2,682,741)	(6,927,930)
License fee payable		(174,428)	(101,365)
Unused tax losses		(2,937,245)	(792,300)
Tax credits in respect of minimum tax		(9,382)	(559,496)
Others		(19,411)	(41,145)
		12,379,290	12,658,200
The gross movement in the deferred tax liability during the year is as follows:			
Balance as at beginning of the year		12,658,200	14,864,399
Tax (credit) recognized in profit and loss		(4,108,544)	(162,192)
Tax (credit) recognized in other comprehensive income		(748,176)	(2,052,028)
Tax credit realised in other comprehensive income		4,586,258	-
Tax (credit) / charge recognized on available for sale investment		(8,448)	8,021
Balance as at end of the year		12,379,290	12,658,200
12. Employees retirement benefits			
Pension			
Funded - PTCL	12.1	11,972,112	12,250,956
Unfunded - PTCL	12.1	2,847,299	2,013,560
		14,819,411	14,264,516
Gratuity Funded - PTCL, PTML and U Bank	12.1	12,914	1,003,037
Accumulating compensated absences - PTCL and PTML	12.1	1,748,957	1,586,338
Post retirement medical facility - PTCL	12.1	12,402,849	13,258,545
Benevolent grants - PTCL	12.1	3,388,349	3,189,574
		32,372,480	33,302,010

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12.1 The latest actuarial valuations of the Group's defined benefit plans, were conducted at December 31, 2015 using the projected unit credit method. Details of obligations for defined benefit plans are as follows:

	Pension			Gratuity			Accumulating compensated absences			Post-retirement medical facility			Benevolent grants			Total		
	Funded		Unfunded	Funded		Unfunded	Unfunded		Unfunded	Unfunded		Unfunded	Unfunded		Unfunded	Unfunded		Unfunded
	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000
a) The amounts recognized in the consolidated statement of financial position:																		
Present value of defined benefit obligations	103,806,320	96,252,022	2,847,299	2,013,560	1,509,573	1,411,529	1,748,957	1,586,338	12,402,849	13,258,545	3,388,349	3,189,574	125,703,347	117,711,568				
Fair value of plan assets - note 12.2	(91,834,208)	(84,001,066)	-	-	(1,496,659)	(408,492)	-	-	-	-	-	-	(93,330,867)	(84,409,558)				
Liability at end of the year	11,972,112	12,250,956	2,847,299	2,013,560	12,914	1,003,037	1,748,957	1,586,338	12,402,849	13,258,545	3,388,349	3,189,574	32,372,480	33,302,010				
b) Changes in the present value of defined benefit obligations:																		
Balance at beginning of the year	96,252,022	86,244,688	2,013,560	1,741,300	1,411,529	1,146,513	1,586,338	1,348,622	13,258,545	12,635,982	3,189,574	3,433,537	117,711,568	106,550,642				
Current service cost	666,878	515,920	136,725	120,882	208,811	220,171	99,725	73,527	91,125	138,551	42,573	42,754	1,245,837	1,111,755				
Interest expense	11,392,036	9,971,176	251,006	208,452	151,071	130,075	157,427	132,260	1,627,826	1,488,143	355,111	400,651	13,934,477	12,330,757				
Actuarial (gain) / loss	-	-	-	-	-	-	(18,446)	323,799	-	-	-	-	-	(18,446)	323,799			
(Gains) / losses on settlement	-	3,449,657	-	268,967	-	117,034	-	112,750	-	187,486	-	(72,662)	-	4,063,232	-			
Remeasurements:																		
(Gain) / loss from change in																		
Demographic assumptions	-	5,216,396	-	81,803	-	-	-	-	-	1,018,905	-	(271,387)	-	6,045,717	-			
Financial assumptions	-	310,866	-	66,455	-	-	-	-	-	7,677	-	138	-	385,136	-			
Experience (gains) / losses	2,007,006	703,659	457,027	(72,412)	(94,537)	102,128	-	-	(2,102,766)	(1,223,345)	4,396	(153,899)	271,126	(643,769)				
VSS Settlement	2,007,006	6,230,921	457,027	75,846	(94,537)	102,128	-	-	(2,102,766)	(196,663)	4,396	(425,148)	271,126	5,787,084				
Benefits paid	-	(3,857,232)	-	(393,441)	-	(154,947)	-	(281,450)	-	(525,369)	-	-	-	(5,212,439)				
	(6,511,622)	(6,303,108)	(11,019)	(8,396)	(167,301)	(149,445)	(76,087)	(123,170)	(471,881)	(467,585)	(203,305)	(189,558)	(7,441,215)	(7,243,262)				
Balance at end of the year	103,806,320	96,252,022	2,847,299	2,013,560	1,509,573	1,411,529	1,748,957	1,586,338	12,402,849	13,258,545	3,388,349	3,189,574	125,703,347	117,711,568				

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	Pension			Gratuity			Accumulating compensated absences			Post-retirement medical facility			Benevolent grants			Total	
	Funded		2015 Rs '000	Unfunded		2014 Rs '000	Funded		2014 Rs '000	Unfunded		2014 Rs '000	Unfunded		2014 Rs '000	2015 Rs '000	2014 Rs '000
	2015 Rs '000	2014 Rs '000		2015 Rs '000	2014 Rs '000		2015 Rs '000	2014 Rs '000		2015 Rs '000	2014 Rs '000		2015 Rs '000	2014 Rs '000			
c) Charge for the year:																	
Profit and Loss:																	
Current service cost	666,878	515,920		136,725	120,832		208,811	220,171		99,725	73,527		91,125	138,551		42,573	42,754
Net interest expense	1,125,832	984,406		251,006	208,452		133,915	83,932		157,427	132,240		1,627,826	1,488,143		355,111	400,651
Actuarial (gain) / loss	-	-		-	-		-	-		(18,446)	323,799		-	-		-	-
(Gain) / losses recognized on settlement	-	3,449,657		-	268,967		-	117,034		-	112,750		-	187,486		-	(72,662)
Contribution from employees	-	-		-	-		-	-		-	-		-	-		(21,873)	(26,590)
Contribution from deputationist	(2,001)	(1,397)		-	-		-	-		-	-		-	-		(2,001)	(1,397)
Other comprehensive income	1,790,709	4,948,586		387,731	598,251		342,726	421,137		238,706	642,336		1,718,951	1,814,180		375,811	344,153
Remeasurements:																	
Return on plan assets, excluding amounts included in interest income	2,042,432	239,926		-	-		22,930	8,732		-	-		-	-		-	-
(Gain) / loss from change in Demographic assumptions	-	5,216,396		-	81,803		-	-		-	-		-	1,018,905		-	(271,387)
Financial assumptions	-	310,866		-	66,455		-	-		-	-		-	7,677		-	138
Experience (gains) / losses	2,007,006	703,659		457,027	(72,412)		(94,537)	102,128		-	-		(2,102,766)	(1,223,245)		4,396	(153,899)
	4,049,438	6,470,847		457,027	75,846		(71,607)	110,860		-	-		(2,102,766)	(196,663)		4,396	(425,148)
	5,840,147	11,419,433		844,758	674,097		271,119	531,997		238,706	642,336		(383,815)	1,617,517		380,207	(80,995)
d) Significant actuarial assumptions at the date of consolidated statement of financial position:																	
Discount rate	11.00%	12.25%		11.00%	12.50%		11.25%	11.25%		9.50%	11.50%		11.00%	12.50%		10.00%	11.50%
Future salary / medical cost increase	7.00 to 10.00%	7.00 to 11.25%		7.00 to 10.00%	7.00 to 11.50%		9.25%	9.25%		8.50%	10.50%		10.00%	11.50%		-	-
Future pension increase	7.50%	8.75%		7.50%	9.00%		-	-		-	-		-	-		-	-
Rate of increase in benevolent grants	-	-		-	-		-	-		-	-		-	-		2.50%	3.50%
Average duration of obligation	10 years	10 years		18 years	18 years		10.97 years	10.97 years		6 to 9 years	6 to 9 years		15 years	15 years		9 years	9 years
Expected mortality rate	SLIC 2001-2005	SLIC 2001-2005		SLIC 2001-2005	SLIC 2001-2005		SLIC 2001-2005	SLIC 2001-2005		SLIC 2001-2005	SLIC 2001-2005		SLIC 2001-2005	SLIC 2001-2005		SLIC 2001-2005	SLIC 2001-2005
Expected withdrawal rate	Based on experience	Based on experience		Based on experience	Based on experience		Based on experience	Based on experience		Based on experience	Based on experience		Based on experience	Based on experience		Based on experience	Based on experience

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	Defined benefit pension plan - funded		Defined benefit gratuity plan - funded		Total plan assets	
	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000
12.2 Changes in the fair value of plan assets						
Balance at beginning of the year	84,001,066	72,863,055	408,492	367,203	84,409,558	73,230,258
Interest income	10,266,204	8,986,770	65,393	46,143	10,331,597	9,032,913
Total payment made to members on behalf of fund	-	-	71,791	-	71,791	-
Return on plan assets excluding amounts included in interest income	(2,042,432)	(239,926)	(22,930)	(8,732)	(2,065,362)	(248,658)
Contributions made by the Group during the year	6,120,992	12,551,507	1,141,214	73,703	7,262,206	12,625,210
Benefits paid	(6,511,622)	(10,160,340)	(167,301)	(69,825)	(6,678,923)	(10,230,165)
Balance at end of the year	91,834,208	84,001,066	1,496,659	408,492	93,330,867	84,409,558

12.3 Plan assets for funded defined benefit pension plan are comprised as follows:

	2015		2014	
	Rs '000	Percentage	Rs '000	Percentage
Debt instruments - unquoted				
- Special Savings Accounts	68,692,370	74.80	56,762,727	67.57
- Special Savings Certificates	-	-	9,347,455	11.13
- Defense Savings Certificates	1,540,027	1.68	1,370,924	1.63
- Pakistan Investment Bonds	3,040,388	3.31	-	-
	73,272,785	79.79	67,481,106	80.33
Cash and cash equivalents				
- Term deposits	9,744,934	10.61	10,932,345	13.01
- Cash and Bank balances	881,181	0.96	1,713,019	2.04
	10,626,115	11.57	12,645,364	15.05
Investment property				
- Telecom tower	6,395,158	6.96	6,294,287	7.49
- Telehouse	1,724,073	1.88	1,710,000	2.04
	8,119,231	8.84	8,004,287	9.53
Fixed assets	6,921	0.01	4,773	0.01
Other assets	21,347	0.02	124,452	0.15
	92,046,399	100.23	88,259,982	105.07
Liabilities				
Amount due to PTCL	(116)	(0.00)	(4,082,578)	(4.86)
Accrued & other liabilities	(212,075)	(0.23)	(176,338)	(0.21)
	(212,191)	(0.23)	(4,258,916)	(5.07)
	91,834,208	100.00	84,001,066	100.00

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12.4 Plan assets for defined gratuity fund are comprised as follows:

	2015		2014	
	Rs '000	Percentage	Rs '000	Percentage
Units of mutual funds	207,395	13.86	-	-
Term deposit receipts	1,171,199	78.25	293,560	71.87
Fixed deposit receipts	64,204	4.29	-	0.00
Treasury bills	-	0.00	73,330	17.95
Bank balances	53,861	3.60	41,602	10.18
	1,496,659	100.00	408,492	100.00

12.5 During the next financial year, the minimum expected contribution to be paid to the funded pension plan and funded gratuity plan by the Group is Rs 2,030,520 thousand (December 31, 2014 : Rs 1,581,040 thousand) and Rs 187,950 thousand (December 31, 2014: Rs 97,286 thousand) respectively.

12.6 Sensitivity analysis

The calculations of the defined benefit obligations is sensitive to the significant actuarial assumptions set out in note 12.1. The table below summarizes how the defined benefit obligations at the end of the reporting period would have increased / (decreased) as a result of change in the respective assumptions.

	Impact on defined benefit obligation	
	1% Increase in assumption	1% Decrease in assumption
	Rs '000	Rs '000
Future salary / medical cost		
Pension - funded	1,100,176	(995,205)
Pension - unfunded	315,225	(277,812)
Gratuity - funded	142,492	(122,321)
Accumulating compensated absences - unfunded	154,946	(136,582)
Post-retirement medical facility - unfunded	1,581,383	(1,301,691)
Discount rate		
Pension - funded	(9,481,786)	10,326,471
Pension - unfunded	(496,445)	636,866
Gratuity - funded	(121,129)	142,357
Accumulating compensated absences - unfunded	(134,258)	154,946
Post-retirement medical facility - unfunded	(1,459,299)	1,806,350
Benevolent grants - unfunded	(264,729)	308,923
Future pension		
Pension - funded	9,843,392	(8,380,142)
Pension - unfunded	374,161	(235,613)
Benevolent grants		
Benevolent grants - unfunded	271,464	(235,613)

Expected Mortality Rates

	Increase by 1 year	Decrease by 1 year
	Rs '000	Rs '000
Pension - funded	(2,383,472)	2,369,116
Pension - unfunded	(36,685)	35,700
Gratuity - funded	(12,823)	12,479
Accumulating compensated absences - unfunded	(19,970)	19,432
Post-retirement medical facility - unfunded	(344,708)	346,026
Benevolent grants - unfunded	(94,171)	94,531

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The above sensitivity analyses are based on changes in assumptions while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied when calculating the pension liability recognized within the consolidated statement of financial position.

- 12.7 Through its defined benefit pension plans the Group is exposed to a number of actuarial and investment risks, the most significant of which include, interest rate risk, property market risk, longevity risk for pension plan and salary risk for all the plans.

	Note	2015 Rs '000	2014 Rs '000
13. Deferred government grants			
Balance at beginning of the year		6,848,180	5,123,099
Recognised during the year		2,606,362	2,106,683
Amortization for the year	38	(528,139)	(381,602)
Balance at end of the year		8,926,403	6,848,180

These represent grants received from the Universal Service Fund, as assistance towards the development of telecommunication infrastructure in rural areas, comprising telecom infrastructure projects for basic telecom access, transmission and broadband services spread across the country.

14. Long term vendor liability

This represents amount payable to a vendor in respect of procurement of network and allied assets, and comprises:

	Note	2015 Rs '000	2014 Rs '000
Obligation under acceptance of bills of exchange	14.1	17,458,282	14,777,207
Other accrued liabilities		9,344,321	7,970,333
		26,802,603	22,747,540
Current portion thereof		(2,163,554)	(12,926,785)
		24,639,049	9,820,755

- 14.1 This includes liability of Rs 7,769,994 thousand (December 31, 2014: Rs 9,141,202 thousand) carrying interest in the range of 5.92% to 6.79% per annum (December 31, 2014: 9.04% to 11.82% per annum).

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	Note	2015 Rs '000	2014 Rs '000
15. Trade and other payables			
Trade creditors	15.1	10,998,951	12,391,906
Accrued liabilities		29,829,541	29,176,180
Receipts against third party works		1,172,939	1,203,860
Deposits		1,065,314	707,688
Employees provident fund		18,860	19,853
Income tax collected from subscribers / deducted at source		454,733	424,021
Sales tax payable		117,019	247,634
Advances from customers		4,918,955	2,429,086
Technical services assistance fee, Etisalat - UAE	35.2	4,149,636	1,071,619
Retention money / payable to contractors and suppliers related to fixed capital expenditure	15.2	6,526,717	8,131,610
Unclaimed dividend		373,132	701,489
Forward foreign exchange contracts	15.3	10,591	108,167
USF grant		490,266	-
Other liabilities		500,069	529,715
		60,626,723	57,142,828
15.1 Trade and other payables include payables to the following related parties:			
Trade creditors			
Etisalat - UAE		138,147	187,158
Other Etisalat's subsidiaries and associates		7,005	8,596
Etisalat - Afghanistan		75,997	48,291
Etisalat - Srilanka		20,279	4,711
Etisalat - Egypt		31	-
Etisalat - Nigeria		642	-
Thuraya Satellite Telecommunication Company PJSC		17,548	16,040
Emirates Data Clearing House		3,209	9,327
Telecom Foundation		64,466	72,753
TF Pipes Limited		2,750	3,187
Eithad Etisalat Company		-	19,120
The Government of Pakistan and its related entities		3,812,018	5,044,143
15.2 Retention money / payable to contractors and suppliers for fixed assets			
TF Pipes Limited		1,231	52
15.3			
This represents fair value of forward foreign exchange contracts entered into by the Group to hedge its foreign currency exposure. As at December 31, 2015, the Group had forward exchange contracts to purchase USD 93,083,377 (December 31, 2014: USD 48,040,325) at various maturity dates matching the anticipated payment dates for network liability.			
		2015 Rs '000	2014 Rs '000
16. Short term running finance		427,428	-

Short term running finance facilities available under mark-up arrangements with banks amounting to Rs 3,000,000 thousand (December 31, 2014: Rs 2,500,000 thousand), out of which the amount availed at

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the year end is Rs. 427,428 (December 31, 2014: Nil). These facilities are secured by first ranking pari passu charge by way of hypothecation over all present and future assets of PTML, excluding land, building and license.

17. Contingencies and commitments

Contingencies

PTCL

- 17.1 Against the decision of Appellate Tribunal Inland Revenue (ATIR) upholding tax authorities' decision to impose FED amounting to Rs 474,417 thousand on Technical Services Assistance fee assuming that the fee is against franchise arrangement for the period from July 2007 to June 2010, Honorable Islamabad High Court remanded the cases back to ATIR with the directions to decide the cases afresh. Accordingly, the stay order earlier granted by the Honorable Islamabad High Court upholds.
- 17.2 Based on an audit of certain monthly returns of the FED, a demand of Rs 1,289,957 thousand was raised on the premise that the Holding Company did not apportion the input tax between allowable and exempt supplies. The Company is in appeal before the ATIR, which is pending adjudication. Meanwhile, the Honorable Islamabad High Court has granted a stay order in this regard.
- 17.3 Against the decision of Sindh Revenue Board (SRB) imposing sales tax of Rs. 4,417 million on revenues from international incoming calls for 2012 and 2013, the appeal is pending adjudication before the Commissioner Appeals. Meanwhile, the Honorable Sindh High Court has granted a stay order against the recovery.
- 17.4 Against the decision of the Customs Appellate Tribunal imposing additional custom duties, a reference as well as writ petition against order passed by the Custom Tribunal is pending before Honorable Sindh High Court. Further, through the petition filed before the Honorable Sindh High Court stay order has been obtained against order of the Tribunal. Sindh High Court has stayed the recovery of the levies amounting to Rs. 932,942 thousand.
- 17.5 For the tax year 2007, the Holding Company filed an appeal before the ATIR against disallowance of certain expenses by the Taxation Officer with tax impact of Rs 4,887,370 thousand. The ATIR in its judgment endorsed the departmental view regarding satellite charges (tax impact of Rs 80,850 thousand) while judgment on rest of the disallowances is pending. A reference application filed by the Company with the Honorable Islamabad High Court is pending adjudication.
- 17.6 For the tax year 2008, the ATIR, while disposing off the Company's appeal against the tax demand of Rs 4,559,208 thousand on the basis that the Company applied incorrect withholding tax rate for payments to Voluntary Separation Scheme optees, remanded the case back to the Taxation Officer for verification of filing of options before the concerned Commissioners. The Company has also filed a reference application with the Honorable Islamabad High Court, which is pending adjudication.
- 17.7 For the tax year 2008, the tax authorities filed an appeal before the ATIR against the decision of the Commissioner Inland Revenue (CIR) Appeals allowing certain expenses with tax impact of Rs 2,126,648 thousand.
- 17.8 For the tax year 2009, the Taxation Officer disallowed certain expenses with tax impact of Rs 3,278,866 thousand, after the order of CIR Appeals. The Company has filed appeal before ATIR and also filed reference applications before the Honorable Islamabad High Court.
- 17.9 For the tax year 2010, the CIR Appeals allowed certain expenses with tax impact of Rs 3,955,783 thousand. For the other disallowed expenses with tax impact of Rs. 1,251,913 thousand, the appeal is pending before the ATIR.
- 17.10 For the tax year 2011, taxation officer disallowed certain expenses with tax impact of Rs 3,860,358 thousand, after taking into account the order of CIR Appeals as well as rectification orders. The Company has filed an appeal before ATIR, pending adjudication.

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- 17.11 For the tax year 2014, certain expenses with tax impact of Rs 6,731,145 thousand were allowed by tax authorities subsequent to the decision of CIR Appeals. For the other disallowed expenses (tax impact Rs 1,320,023 thousand), appeal is pending adjudication before CIR Appeals. Meanwhile, the Honorable Islamabad High Court has granted a stay order against the recovery.
- 17.12 With regard to the appeals filed by the Holding Company before the Honorable Supreme Court of Pakistan against the orders passed by various High Courts, the Honorable Supreme Court of Pakistan dismissed such appeals through announcement of the earlier-reserved order on 12th June, 2015. Based on the directives contained in the said order and the pertinent legal provisions, the Holding Company is evaluating extent of its responsibility vis-à-vis such order. The Holding Company, the Pakistan Telecommunication Employees Trust and the Federal Government have filed Review Petitions before the Apex Court in this regard. Under the circumstances, the management of the Company is of the view, it is not possible at this stage to ascertain the financial obligations, if any, flowing from the Honorable Supreme Court decision which could be disclosed in these financial statements. In the meanwhile, PTET has issued notices to prospective beneficiaries for the determination of their entitlements.
- 17.13 The Company implemented policy directives of Ministry of Information Technology conveyed by the Pakistan Telecommunication Authority regarding termination of all international incoming calls into Pakistan. On suspension of these directives by the Honorable Lahore High Court, the Honorable Supreme Court of Pakistan dismissed the pertinent writ petitions by directing Competition Commission of Pakistan (CCP) to decide the case. The Honorable Sindh High Court suspended the adverse decision of CCP and the case is pending for adjudication.
- 17.14 A total of 1,470 cases (December 31, 2014: 1,635 cases) have been filed against the Company primarily involving subscribers, regulators, retirees and employees. Because of the large number of cases and their uncertain nature, it is not possible to quantify their financial impact at present.
- 17.15 No provision on account of above contingencies has been made in these financial statements as the management and the tax / legal advisors of the Company are of the view, that these matters will eventually be settled in favour of the Company.

	2015 Rs '000	2014 Rs '000
17.16 Bank guarantees and bid bonds of Group issued in favour of:		
Universal Service Fund (USF) against government grants	8,090,878	5,680,656
Pakistan Telecommunication Authority against 3G and 2G Licenses	1,339,344	-
Others	1,221,350	1,049,174
	10,651,572	6,729,830

PTML

- 17.17 Tax authorities have raised Federal Excise Duty (FED) demands by assessing the PTML's payments of technical services fee to Etisalat as fee for "Franchise Services" which has not been agreed by the PTML and its appeals are pending at various appellate fora. The management is of the view that payments of technical services fee are outside the ambit of the Federal Excise Act, 2005 and lack the essential element of "franchiser-franchisee" arrangement to be considered franchise services fee. Against the demands created by the tax authorities, PTML has paid Rs 501,541 thousand in prior years under protest and carried as receivable from taxation authorities as reflected in note 30.2 to these financial statements. The total exposure in the case is Rs. 1,454,935 thousand (December 31, 2014: Rs. 1,287,936 thousand)
- 17.18 The taxation authorities have raised demand amounting to Rs 1,830,000 thousand which represents the amount of advance income tax paid by the PTML under section 148 at import stage on the premise that such tax paid fall under final tax regime. PTML has claimed adjustment of this amount against its tax liability for tax years 2008 to 2014. PTML is of the view that these demands are not based on sound principles as PTML is subject to normal tax regime since its inception and the equipment imported is used

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in-house for provision of telecom services and not sold by PTML as commercial importer to derive income. PTML's appeal filed with ATIR against the decision of Commissioner Inland Revenue - Appeals is pending adjudication.

- 17.19 PTML and other telecom operators contested a position taken by Federal Board of Revenue in respect of levy of FED on payment of interconnect charges by all telecom operators on the basis that such position is contrary to the substance of the related mandatory arrangement under Calling Party Pays (CPP) regime. Further, such levy of FED is in disregard to the fact that Duty on full price for the service (including the interconnect part) has already been charged, collected and paid to Government by telecom operator (calling party).

PTML and three other operators had petitioned the Islamabad High Court (IHC) to seek the correct interpretation of the law on the matter. During the year, IHC has passed its judgment in favour of the petitioners. An intra-court appeal has been filed by the taxation authorities against this judgment which is currently pending before IHC. No provision has been carried in the financial statements in this respect.

- 17.20 PTML is contesting various notices and orders in front of the Pakistan and Azad Jammu and Kashmir tax authorities, Commissioner Inland Revenue (Appeals), Appellate Tribunal Inland Revenue and the High Court in respect of Income Tax, Federal Excise Duty, Federal and Provincial Sales Tax. The management believes that strong legal and factual bases are available to support the PTML's contention that outcome to these proceedings will be favorable. Accordingly, no provision has been carried in these financial statements.

DVCOM Data

- 17.21 In pursuance of the determination by Pakistan Telecommunication Authority (PTA) on March 20, 2015 requiring, inter-alia, a payment of Rs. 3,123,867 thousand principal outstanding dues of Rs. 1,426,785 thousand and late payment charges of Rs. 1,697,082 thousand within fifteen days of the order, DVCOM Data filed a statutory appeal viz. FAO No. 22/2015 before Islamabad High Court on March 30, 2015 against such demand of PTA. The Honorable Islamabad High Court suspended the PTA determination dated March 20, 2015. However, the Honorable Islamabad High Court passed an order for the payment of principal outstanding dues amounting to Rs. 1,426,785 thousand, which was later paid by the holding company on behalf of DVCOM Data whereas, the demand for late payment additional fee was suspended by the Honorable Islamabad High Court.

DVCOM Data based on the advise of its legal advisors believes that the PTA's demand for late payment charges is inconsistent with the pertinent laws, rules and regulations keeping in view the fact that the WLL License issued to the Company by PTA remained terminated by the same Authority for substantial part of the period for which the said late payment charges are being claimed and as such, the question of late payment charges cannot arise for the licenses which are not in field and therefore, the matter is likely to be decided in favor of the DVCOM Data. Hence, no provision for late payment charges of Rs.1,697,082 thousand, has been recognized.

	Note	2015 Rs '000	2014 Rs '000
17.22 Commitments - Group			
Letter of credit for purchase of stock		116,982	75,616
Commitments for capital expenditure		11,840,083	11,289,190
		11,957,065	11,364,806
18. Property, plant and equipment			
Operating fixed assets	18.1	161,962,080	157,630,781
Capital work in progress	18.7	8,326,928	12,936,971
		170,289,008	170,567,752

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18.1 Operating fixed assets

	Land		Buildings on		Lines and wires	Apparatus, plant and equipment	Office equipment	Computer and electrical equipment	Furniture and fittings	Vehicles	Submarine cables	Leased Network and allied systems	Total
	Freehold - note 18.2	Leasehold	Freehold land	Leasehold land									
	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000
As at January 01, 2014													
Cost	1,652,974	90,026	11,303,498	1,942,303	112,925,682	270,008,600	1,045,360	6,951,313	566,444	2,323,852	11,305,616	153,889	420,269,547
Accumulated depreciation and impairment	-	(28,746)	(4,167,012)	(1,296,285)	(92,643,536)	(166,451,687)	(645,688)	(4,915,767)	(432,436)	(1,718,619)	(5,076,929)	(70,903)	(277,447,608)
Net book amount	1,652,974	61,280	7,136,476	646,018	20,282,146	103,556,913	399,672	2,035,546	134,008	605,233	6,228,687	82,986	142,821,939
Year ended December 31, 2014													
Opening net book amount	1,652,974	61,280	7,136,476	646,018	20,282,146	103,556,913	399,672	2,035,546	134,008	605,233	6,228,687	82,986	142,821,939
Additions	-	-	153,888	444,521	3,935,385	34,852,533	9,781	1,659,479	35,329	173,860	-	-	41,264,776
Disposals													
Cost	-	-	-	(5,145)	(143,088)	(272,305)	(10,994)	(54,971)	(321)	(41,391)	-	-	(1,021,215)
Accumulated depreciation	-	-	-	5,033	98,388	224,541	10,984	414,856	270	40,332	-	-	794,404
Loss due to fire - note 18.4	-	-	-	(112)	(44,700)	(47,764)	(10)	(133,115)	(51)	(1,059)	-	-	(226,811)
Cost	-	-	(7,229)	-	(23)	(1,803,411)	-	(17,910)	(216)	-	-	-	(1,828,789)
Accumulated depreciation	-	-	292	-	3	978,463	-	8,760	40	-	-	-	987,558
Depreciation charge for the year - note 18.5	-	(1,277)	(283,403)	(162,494)	(3,358,271)	(19,188,169)	(62,349)	(1,316,607)	(27,917)	(213,141)	(753,745)	(20,519)	(25,387,892)
Net book amount	1,652,974	60,003	7,000,024	927,933	20,814,540	118,348,565	347,094	2,236,153	141,193	564,893	5,474,942	62,467	157,630,781
As at January 01, 2015													
Cost	1,652,974	90,026	11,450,147	2,381,679	116,717,956	302,785,417	1,044,147	8,044,911	601,236	2,456,321	11,305,616	153,889	458,684,319
Accumulated depreciation and impairment	-	(30,023)	(4,450,123)	(1,453,746)	(95,903,416)	(184,436,852)	(697,053)	(5,808,758)	(460,043)	(1,891,428)	(5,830,674)	(91,422)	(301,053,538)
Net book amount	1,652,974	60,003	7,000,024	927,933	20,814,540	118,348,565	347,094	2,236,153	141,193	564,893	5,474,942	62,467	157,630,781
Year ended December 31, 2015													
Opening net book amount	1,652,974	60,003	7,000,024	927,933	20,814,540	118,348,565	347,094	2,236,153	141,193	564,893	5,474,942	62,467	157,630,781
Additions	-	-	535,913	111,239	5,532,729	24,777,292	405,539	801,638	75,622	179,703	498,581	-	32,918,256
Disposals - note 18.3													
Cost	(311)	-	(1,474)	(18,022)	(24,661)	(663,854)	-	(154,914)	(779)	(52,499)	-	-	(916,234)
Accumulated depreciation	-	-	624	17,914	24,661	561,778	-	153,005	632	51,533	-	-	810,147
Depreciation charge for the year - note 18.5	(31)	-	(850)	(108)	-	(102,076)	-	(1,909)	(147)	(966)	-	-	(106,087)
Impairment charge - note 18.6	-	(1,840)	(288,438)	(149,166)	(3,138,328)	(21,910,329)	(65,804)	(1,335,288)	(31,066)	(229,942)	(1,148,909)	(20,519)	(28,319,629)
Net book amount	1,652,943	58,163	7,246,649	889,898	23,208,941	120,952,211	686,829	1,700,594	185,602	513,688	4,824,614	41,948	161,962,080
As at December 31, 2015													
Cost	1,652,943	90,026	11,984,586	2,474,896	122,224,024	324,898,855	1,449,686	8,691,635	676,079	2,583,525	11,804,197	153,889	490,686,341
Accumulated depreciation and impairment	-	(31,863)	(4,737,937)	(1,584,998)	(99,017,083)	(205,946,644)	(762,857)	(6,991,041)	(490,477)	(2,069,837)	(6,979,583)	(111,941)	(328,724,261)
Net book amount	1,652,943	58,163	7,246,649	889,898	23,208,941	120,952,211	686,829	1,700,594	185,602	513,688	4,824,614	41,948	161,962,080
Annual rate of depreciation (%)	-	1 to 3.3	2.5 to 20	2.5	7	10 to 33	10	20 to 33.33	10	20	6.67 to 8.33	13.33	

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18.2 As explained in note 1.1, the property and rights vesting in the operating assets, as at January 01, 1996, were transferred to the Holding Company from Pakistan Telecommunication Corporation, under the Pakistan Telecommunication (Re-organization) Act, 1996. However, the title to certain freehold land properties, were not formally transferred in the name of the Holding Company in the land revenue records. The Holding Company initiated the process of transfer of title to freehold land, in its own name, in previous years, which is still ongoing and shall be completed in due course of time.

18.3 Disposals of property, plant and equipment

	Cost	Accumulated depreciation	Net book amount	Sale proceeds	Mode of disposal	Particulars of purchaser
	Rs '000	Rs '000	Rs '000	Rs '000		
Buildings	(1,509)	637	(872)	-	Write off	
Apparatus, plant and equipment	(87,439) (48,086) (757) (597)	82,316 24,882 581 334	(5,123) (23,204) (176) (263)	96,923 24,441 498 349	Auction Insurance claim Negotiation Claim	Various vendors EFU General Insurance Company Asghar Ali Traders TCS
	(136,879)	108,113	(28,766)	122,211		
Vehicles	(21,946) (1,011)	21,468 523	(478) (488)	19,662 539	Auction Insurance claim	Various buyers EFU General Insurance Company
	(22,957)	21,991	(966)	20,201		
Computer and electrical equipment	(411) (274) (214) (105) (103) (78) (77) (936)	107 94 143 26 37 19 13 446	(304) (180) (71) (79) (66) (59) (64) (490)	309 510 71 79 66 59 64	Insurance claim Negotiation Group's policy Group's policy Group's policy Group's policy Group's policy	EFU General Insurance Company Asghar Ali Traders Mr. Aamir Aleem Rana Mr. Taimoor Hassan Mr. Fahim Ahmed Khan Mr. Sabeen Kaleem Mr. Shoaib Anis
	(2,198)	885	(1,313)	1,158		
Aggregate of other having net book amounts not exceeding Rs 50,000	(717,860)	668,685	(49,175)	29,391	Auction	Various buyers
Apparatus, plant and equipment	(881,403) (34,831)	800,311 9,836	(81,092) (24,995)	172,961 -	Transfer to stores	
	(916,234)	810,147	(106,087)	172,961		

	Note	2015 Rs '000	2014 Rs '000
18.4 Loss of property, plant and equipment due to fire			
Operating fixed assets	18.1	-	841,231
Capital work in progress	18.8	-	65,999
		-	907,230

This represents loss of assets due to fire at Edgerton Road Exchange, Lahore on September 28, 2014 against which Insurance reserve was utilized.

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18.5 The depreciation charge for the year has been allocated as follows:

	Note	2015 Rs '000	2014 Rs '000
Cost of services	34	26,732,017	23,827,752
Administrative and general expenses	35	1,517,628	1,496,436
Selling and marketing expenses	36	69,984	63,704
		28,319,629	25,387,892

18.6 The carrying amount of certain items of apparatus, plant and equipment of the Holding Company have been reduced to their recoverable amount through recognition of an impairment loss of Rs 161,241 thousand (December 31, 2014: Nil). This loss has been included in 'cost of services' in the consolidated statement of profit and loss. The impairment charge arose due to malfunctioning of various asset items in apparatus, plant and equipment.

	Note	2015 Rs '000	2014 Rs '000
18.7 Capital work in progress			
Buildings		407,540	609,123
Lines and wires		5,405,231	7,245,715
Apparatus, plant and equipment		1,528,021	4,023,167
Advances to suppliers		533,258	832,991
Others		452,878	225,975
	18.8	8,326,928	12,936,971
18.8 Movement during the year			
Balance at beginning of the year		12,936,971	13,606,246
Additions during the year		28,649,620	41,554,923
Loss due to fire	18.4	-	(65,999)
Transfers during the year		(33,259,663)	(42,158,199)
Balance at end of the year		8,326,928	12,936,971

Addition in capital work in progress includes an amount of Rs 1,632,968 thousand (December 31, 2014 :Rs 1,520,028 thousand), in respect of direct overheads relating to development of assets.

	Note	2015 Rs '000	2014 Rs '000
19. Intangible assets			
Goodwill on acquisition of U Bank		78,790	78,790
Goodwill on acquisition of DVCOM Data	49	1,191,102	-
Other intangible assets	19.1	39,056,551	42,795,391
		40,326,443	42,874,181

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	Licenses spectrum Rs '000	Computer software Rs '000	Frequency vacation charges Rs '000	Total Rs '000
19.1 Other intangible assets				
As at January 01, 2014				
Cost	7,111,247	3,011,770	342,000	10,465,017
Accumulated amortization	(2,336,808)	(1,680,948)	(334,470)	(4,352,226)
Net book amount	4,774,439	1,330,822	7,530	6,112,791
Year ended December 31, 2014				
Opening net book amount	4,774,439	1,330,822	7,530	6,112,791
Additions	38,750,128	984,144	-	39,734,272
Write-offs				
Cost	(50,000)	(691,196)	-	(741,196)
Accumulated amortization	50,000	691,196	-	741,196
	-	-	-	-
Amortization charge for the year	(2,320,985)	(723,157)	(7,530)	(3,051,672)
Closing net book amount	41,203,582	1,591,809	-	42,795,391
As at January 01, 2015				
Cost	45,811,375	3,304,718	342,000	49,458,093
Accumulated amortization	(4,607,793)	(1,712,909)	(342,000)	(6,662,702)
Net book amount	41,203,582	1,591,809	-	42,795,391
Year ended December 31, 2015				
Opening net book amount	41,203,582	1,591,809	-	42,795,391
Additions	1,560,339	491,409	-	2,051,748
Derecognition / Write-offs				
Cost	(2,500,000)	-	(342,000)	(2,842,000)
Accumulated amortization	397,727	-	342,000	739,727
	(2,102,273)	-	-	(2,102,273)
Amortization charge for the year - note 19.11	(3,027,228)	(661,087)	-	(3,688,315)
Closing net book amount	35,532,147	1,422,131	-	39,056,551
As at December 31, 2015				
Cost	44,871,714	3,796,127	-	48,667,841
Accumulated amortization	(7,237,294)	(2,373,996)	-	(9,611,290)
Net book amount	37,634,420	1,422,131	-	39,056,551

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	Note	2015 Rs '000	2014 Rs '000
19.2 Breakup of net book amounts as at year end is as follows:			
Licenses and spectrum - PTCL			
Telecom	19.3	49,867	59,840
WLL spectrum	19.3	1,566,205	3,942,173
WLL and LDI Licenses	19.4	166,370	73,757
IPTV	19.5	2,652	5,834
Licenses - U bank		8,355	7,996
WLL license - DVCOM Data (Private) Limited		1,345,068	-
Licenses - PTML	19.6 - 19.8	34,495,903	37,113,982
		37,634,420	41,203,582
Computer software - PTCL	19.9		
Billing and automation of broadband		-	75,418
HP OSS		7,991	14,840
OEM Comptel software (HP OSS)		259,110	-
Carrier software license (WLL)		7,070	-
Kron Licenses		10,929	-
BnCC software		184,150	235,093
Caller details record collector system		3,810	5,639
BnCC Oracle system		103,053	150,616
Customer Relationship Management (CRM)		62,516	91,369
SAP Enterprise Resource Planning (ERP) system		115,337	171,843
Branchless banking software - U Bank		78,609	78,374
Software - PTML	19.10	589,556	768,617
		1,422,131	1,591,809
		39,056,551	42,795,391

19.3 The Pakistan Telecommunication Authority (PTA) has issued a license to PTCL, to provide telecommunication services in Pakistan, for a period of 25 years, commencing January 01, 1996, at an agreed license fee of Rs 249,344 thousand. In June 2005 PTA modified the previously issued license to provide telecommunication services to include a spectrum license at an agreed license fee of Rs 3,646,884 thousand. This license allows the Company to provide Wireless Local Loop (WLL) services in Pakistan, over a period of 20 years, commencing October 2004. The cost of the license is being amortized on a straight line basis over the period of the license.

The Holding Company has vacated 1900 MHz spectrum in nine telecom regions acquired from Telecard Limited in September 2013 due to certain conditions mandatory to complete the transaction as stipulated in agreements embodying the commercial arrangement remaining unfulfilled.

19.4 PTA has issued a license under section 5 of the Azad Jammu and Kashmir Council Adaptation of Pakistan Telecommunication (Re-organization) Act, 1996, the Northern Areas Telecommunication (Re-organization) Act, 2005 and the Northern Areas Telecommunication (Re-organization) (Adaptation and Enforcement) Order 2006, to PTCL to establish, maintain and operate a telecommunication system in Azad Jammu and Kashmir and Gilgit-Baltistan, for a period of 20 years, commencing May 28, 2008, at an agreed license fee of Rs 109,270 thousand. During the year 2015, PTA allocated additional spectrum for WLL services in Azad Jammu & Kashmir (AJ&K) and Gilgit-Baltistan (GB) for Rs 98,487 thousand. The duration of the License shall be for the remaining period of the existing WLL licenses. The cost of the licenses is being amortized, on a straight line basis, over the period of the licenses.

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- 19.5 IPTV license has been renewed by Pakistan Electronic Media Regulatory Authority effective from November 02, 2011, at an agreed license fee of Rs 15,910 thousand. The cost of the license is being amortized, on a straight line basis, over a period of 5 years.
- 19.6 PTA has issued two licenses to PTML to establish, maintain and operate cellular services in Azad Jammu and Kashmir for a period of 15 years commencing June 2006 respectively.
- 19.7 During 2014, PTML acquired license for 3G cellular operations throughout Pakistan excluding Azad Jammu & Kashmir (AJK) and Gilgit - Baltistan (GB). The license is to be amortized over the license term of 15 years commencing from May 21, 2014. The remaining period of license is 13 years and 4 months.
- 19.8 PTML's license for 2G cellular operations throughout Pakistan excluding Azad Jammu & Kashmir (AJK) and Gilgit - Baltistan (GB), was also renewed effective from April 8, 2014. The license is to be amortized over the license term of 15 years. The remaining period of license is 13 years and 3 months.
- 19.9 Cost of computer software is being amortized, on a straight line basis, over a period of 5 years except for SAP-ERP system and branchless banking software which are being amortized over a period of 10 years.
- 19.10 This represents machine independent IT software with a useful life of 3 years, being amortized on straight line basis.
- 19.11 The amortization charge for the year has been allocated as follows:

	Note	2015 Rs '000	2014 Rs '000
Cost of services	34	3,297,872	2,479,249
Administrative and general expenses	35	390,443	572,423
		3,688,315	3,051,672
20. Long term investments			
Investment in associate	20.1	8,543	16,541
Other investments	20.2	83,900	83,900
		92,443	100,441
20.1 Investment in associate - unquoted			
TF Pipes Limited - Islamabad, Pakistan			
1,658,520 (December 31, 2014: 1,658,520)			
ordinary shares of Rs 10 each			
Shares held 40% (December 31, 2014: 40%)			
Cost of investment		23,539	23,539
Group share of post acquisition (loss) / profit / impairment		(14,996)	(6,998)
Balance at end of the year		8,543	16,541
20.1.1 Change in carrying value of investment in associate			
Balance at beginning of the year		16,541	25,359
Share of loss from associate during the year		(2,343)	(8,818)
Impairment of investment.		(5,655)	-
Balance at end of the year		8,543	16,541

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	Note	2015 Rs '000	2014 Rs '000
20.1.2 The net assets of the associate - TF Pipes Limited (as per unaudited accounts) are as follows:			
Total assets		70,462	68,933
Total liabilities		52,261	44,935
Revenue		89,362	122,240
Expenses		94,330	142,734
Loss before tax		(5,857)	(20,494)
20.2 Other investments			
Available for sale investments - unquoted			
Thuraya Satellite Telecommunication Company - Dubai, UAE 3,670,000 (December 31, 2014: 3,670,000) ordinary shares of AED 1 each			
		63,900	63,900
Alcatel - Lucent Pakistan Limited - Islamabad, Pakistan 2,000,000 (December 31, 2014: 2,000,000) ordinary shares of Rs 10 each			
		20,000	20,000
		83,900	83,900
21. Long term loans and advances - considered good			
Loans to employees - secured			
PTCL	21.1	529,539	505,699
PTML	21.2	178,520	234,301
	21.3	708,059	740,000
Discounting to present value		(157,567)	(177,358)
		550,492	562,642
Advances to suppliers against turnkey contracts			
Others	21.4	1,950,821	2,488,884
		26,639	35,133
		2,527,952	3,086,659
Current portion shown under current assets			
Loans to employees - secured	26	(168,164)	(160,864)
		2,359,788	2,925,795

21.1 These loans and advances are for house building and purchase of vehicles, motor cycles and bicycles. Loans to executive employees of the Holding Company carry interest at the rate of 12% per annum (December 31, 2014: 12% per annum), whereas, loans to employees other than executive employees are interest free. The loans are recoverable in equal monthly installments spread over a period of 5 to 10 years and are secured against the retirement benefits of the employees.

21.2 These represent interest free housing loans provided to eligible executive employees in accordance with the PTML's policy. The loans are secured against property located within Pakistan and owned by the employee. The loans are recoverable over a period of seven and a half years in equal installments.

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21.3 Reconciliation of carrying amounts of loans to executives and other employees:

	As at January 01, 2015 Rs '000	Disbursements Rs '000	Repayments Rs '000	Write offs Rs '000	As at December 31, 2015 Rs '000
Executives	238,136	200	(57,643)	-	180,693
Other employees	501,864	192,948	(167,446)	-	527,366
	740,000	193,148	(225,089)	-	708,059

	As at January 01, 2014 Rs '000	Disbursements Rs '000	Repayments Rs '000	Write offs Rs '000	As at December 31, 2014 Rs '000
Executives	311,312	2,235	(75,411)	-	238,136
Other employees	547,812	193,629	(157,521)	(82,056)	501,864
	859,124	195,864	(232,932)	(82,056)	740,000

	2015 Rs '000	2014 Rs '000
Maximum amount of loan to executives and other employees outstanding at any time during the year		
Executives	150,748	202,642
Other employees	527,366	663,955

21.4 These represent various non interest bearing advances issued to the Group's vendors under turnkey contracts. This includes an advance of Rs Nil thousand (December 31, 2014: Rs 13,669 thousand) given to Telecom Foundation, a related party.

	2015 Rs '000	2014 Rs '000
22. Investment in finance lease		
Gross investment in finance lease	180,116	139,792
Unearned finance income	(31,748)	(27,089)
Present value of minimum lease payments receivable	148,368	112,703
Current portion shown under current assets	(52,255)	(28,305)
	96,113	84,398

22.1 Details of investment in finance lease

	Not later than 1 year Rs '000	Later than 1 year and not later than 5 years Rs '000	Total Rs '000
Gross investment in finance lease	58,526	121,590	180,116
Unearned finance income	(6,271)	(25,477)	(31,748)
Present value of minimum lease payments receivable	52,255	96,113	148,368

This represents cost of motor cycles leased out to employees of the Holding Company. The cost is recoverable in 48 equal monthly installments.

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	Note	2015 Rs '000	2014 Rs '000
23. Stores, spares and loose tools			
Stores, spares and loose tools		3,980,323	3,607,672
Provision for obsolescence	23.1	(1,039,898)	(735,130)
		2,940,425	2,872,542
23.1 Provision for obsolescence			
Balance at beginning of the year		735,130	1,257,631
Provision during the year	34	304,768	126,892
		1,039,898	1,384,523
Write off against provision		-	(649,393)
Balance at end of the year		1,039,898	735,130
24. Stock in trade			
SIM cards		147,815	97,869
Scratch cards		47,025	73,395
ATM cards		989	3,317
Mobile phones and accessories		81,165	174,477
		276,994	349,058
Provision for slow moving stock and warranty against mobile phones	24.1	(28,408)	(19,567)
		248,586	329,491
24.1 Provision for slow moving stock and warranty against mobile phones			
Balance at beginning of the year		36,356	36,356
(Reversal) / charge for the year		8,841	(16,789)
		45,197	19,567
Write off against provision		(16,789)	-
Balance at end of the year		28,408	19,567
25. Trade debts			
Domestic			
Considered good - secured	25.1	942,707	726,384
- unsecured	25.2	12,764,648	11,201,715
Considered doubtful - unsecured		7,559,169	6,910,853
		21,266,524	18,838,952
International			
Considered good - unsecured	25.2	1,841,679	3,583,136
Considered doubtful - unsecured		65,270	65,270
		1,906,949	3,648,406
Provision for doubtful debts	25.3	(7,624,439)	(6,976,123)
		15,549,034	15,511,235

25.1 These are secured against customer and dealer deposits having aggregate amount of Rs 932,827 thousand (December 31, 2014 Rs 904,924 thousand). These also include unbilled revenue related to postpaid subscribers, aggregating to Rs 227,539 thousand (December 31, 2014: Rs 250,800 thousand). The normal credit period of debtors is not more than one month.

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		2015 Rs '000	2014 Rs '000
25.2	These include amounts due from the following related parties:		
	Etisalat - UAE	113,149	15,846
	Etisalat other subsidiaries and associates	87,647	38,718
	The Government of Pakistan and its related entities	1,600,018	1,493,357

These amounts are interest free and are accrued in the normal course of business.

	Note	2015 Rs '000	2014 Rs '000
25.3	Provision for doubtful debts		
	Balance at beginning of the year	6,976,123	8,187,622
	Provision for the year	35 2,714,278	2,169,809
		9,690,401	10,357,431
	Write off against provision	(2,065,962)	(3,381,308)
	Balance at end of the year	7,624,439	6,976,123

26. Loans and advances

Loans			
Current portion of long term loans to employees - secured	21	168,164	160,864
Advances - considered good			
Advances to employees	26.1	22,211	13,667
Advances to suppliers and contractors	26.2	1,540,293	1,095,437
Advances to taxation authorities	26.3	-	500,000
Other advances - net of provision	26.4	912,901	344,128
		2,475,405	1,953,232
		2,643,569	2,114,096

26.1 These include advances to executives and key management personnel amounting to Rs. 14,113 thousand (December 31, 2014: Rs 9,805 thousand) and Rs. 794 thousand (December 31, 2014: Rs 603 thousand) respectively.

		2015 Rs '000	2014 Rs '000
26.2	These include amounts due from the following related parties:		
	TF Pipes Limited	200	4,274
	Pakistan MNP Database (Guarantee) Limited	8,650	4,017

26.3 This represented amount deposited into the Government treasury in advance which is adjusted against the income tax collections by the Group from its customers.

26.4 This is net of provision of Rs 6,480 thousand (December 31, 2014: Rs 2,366 thousand).

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		2015 Rs '000	2014 Rs '000
27. Accrued interest			
Return on bank deposits		72,701	218,287
Interest receivable on loans to employees - secured		55,473	59,290
Mark up accrued on advances and investments		93,005	53,246
		221,179	330,823
28. Recoverable from tax authorities			
Income tax		18,425,746	15,851,419
Sales tax		-	451,990
Federal Excise Duty		3,283,111	3,279,487
		21,708,857	19,582,896
Provision for doubtful amount		(466,176)	(466,176)
		21,242,681	19,116,720
29. Receivable from the Government of Pakistan - Considered good			
This represents the balance amount receivable from the Government of Pakistan, on account of its agreed share in the Voluntary Separation Scheme (VSS), offered to the Holding Company's employees during the year ended June 30, 2008.			
	Note	2015 Rs '000	2014 Rs '000
30. Deposits, prepayments and other receivables			
Deposits		105,798	98,464
Prepayments			
- Pakistan Telecommunication Authority, a related party		35,856	16,777
- Prepaid rent and others	30.1	1,668,854	1,742,771
		1,704,710	1,759,548
Other receivables - considered good			
Due from related parties:			
- Etisalat - UAE		71,305	74,265
- Pakistan Telecommunication Employees Trust		116	4,082,578
- PTCL employees GPF Trust		6,812	525,377
- Others		881,977	168,262
		960,210	4,850,482
Other receivables			
- Federal excise duty	30.2	543,243	501,541
- Others		701,541	1,127,097
		1,244,784	1,628,638
Considered doubtful		185,239	326,166
Provision for doubtful receivables		(185,239)	(326,166)
		-	-
		4,015,502	8,337,132

30.1 This includes prepaid rent of Rs 40,333 thousand (December 31, 2014: Rs. 33,330 thousand) paid to Pakistan Telecommunication Employees Trust, a related party of the Group.

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30.2 As explained in note 17.17, this represents Federal Excise Duty on technical services fee paid by the PTML to the taxation authorities under protest.

	Note	2015 Rs '000	2014 Rs '000
31. Short term investments			
Held to maturity			
Term deposits			
- maturity up to 3 months	31.1	3,027,411	-
- maturity up to 6 months	31.1	23,361,392	12,000,000
		26,388,803	12,000,000
Available for sale investments			
Mutual funds	31.2	-	6,441,389
Pakistan Investment Bonds		180,483	517,956
		180,483	6,959,345
		26,569,286	18,959,345

31.1 Term deposits

	Maturity Upto	2015 Rs '000	2014 Rs '000
National Bank of Pakistan	June 24, 2015	-	7,000,000
Allied Bank Limited	June 16, 2015	-	5,000,000
Habib Metropolitan Bank Limited	February 16, 2016	3,027,411	-
National Bank of Pakistan	June 22, 2016	22,009,282	-
National Bank of Pakistan	June 23, 2016	1,002,110	-
Khushhali Bank Limited	July 16, 2016	150,000	-
Khushhali Bank Limited	September 09, 2016	200,000	-
		26,388,803	12,000,000

	Note	2015 Rs '000	2014 Rs '000
31.2 Available for sale investments			
Mutual funds	31.2.1	-	6,441,389
Pakistan Investment Bonds	31.2.3	180,483	517,956
		180,483	6,959,345

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	2015 Rs '000	2014 Rs '000
31.2.1 Units of mutual funds		
Units of open-end mutual funds:		
Atlas Money Market Fund		
Nil (December 31, 2014: 1,273,507) units	-	667,980
IGI Money Market Fund		
Nil (December 31, 2014: 2,681,795) units	-	282,414
JS Cash Fund		
Nil (December 31, 2014: 1,217,493) units	-	130,028
Askari Sovereign Cash Fund		
Nil (December 31, 2014: 1,113,498) units	-	116,688
ABL Cash Fund		
Nil (December 31, 2014: 81,732,466) units	-	855,256
NAFA Money Market Fund		
Nil (December 31, 2014: 112,045,716) units	-	1,171,606
MCB Cash Management Optimizer		
Nil (December 31, 2014: 9,228,481) units	-	962,697
HBL Money Market Fund		
Nil (December 31, 2014: 4,982,929) units	-	521,577
Faysal Money Market Fund		
Nil (December 31, 2014: 3,592,948) units	-	378,158
Pakistan Cash Management Fund		
Nil (December 31, 2014: 4,805,062) units	-	250,636
PICIC Cash Fund		
Nil (December 31, 2014: 4,494,073) units	-	470,682
First Habib Cash Fund		
Nil (December 31, 2014: 2,741,355) units	-	286,348
PIML Daily Reserve Fund		
Nil (December 31, 2014: 3,313,161) units	-	347,319
	-	6,441,389
31.2.2 Movement in available for sale investments during the year:		
Balance at beginning of the year	6,959,345	1,375,632
Additions during the year	1,025,000	5,855,038
Disposals during the year		
Cost	(7,474,823)	(533,497)
Gain on disposal of available for sale investments transferred from other comprehensive income to other income	(558,673)	(35,727)
	(8,033,496)	(569,224)
Unrealised gain transferred to other comprehensive income	229,634	297,899
Balance at end of the year	180,483	6,959,345

31.2.3 This represents PIB carried at market value maturing on March 26, 2020 carrying interest rate of 9.25% per annum (2014: 11.25% per annum)

NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

	Note	2015 Rs '000	2014 Rs '000
32. Cash and bank balances			
Cash in hand		66,132	49,297
Balances with banks:			
Local currency			
Current account maintained with SBP	32.1	89,258	48,518
Current accounts	32.2	513,742	529,436
Saving accounts	32.3 & 32.4	2,179,034	4,291,814
		2,782,034	4,869,768
Foreign currency			
Current accounts (USD 361 thousand: December 31, 2014: USD 4,462 thousand)		37,759	448,047
Saving accounts (USD 2,271 thousand: December 31, 2014: USD 2,914 thousand, Euro 96 thousand: December 31, 2014: Euro 191 thousand)		248,517	315,940
		286,276	763,987
		3,134,442	5,683,052

32.1 This includes balance held with SBP in a current account to meet the requirement of maintaining minimum balance equivalent to 5% (December 31, 2014: 5%) of U Bank's demand deposits and time deposits with tenor of less than 1 year, in accordance with regulation R-3A of the Regulations and Rs 809 thousand (December 31, 2014: 408 thousand) placed for the Depositors' Protection Fund.

32.2 This includes Rs 6,365 thousand held as deposit under lien in respect of standby letter of guarantee issued to Union Pay International.

32.3 This includes Rs 152,724 thousand (December 31, 2014: Rs 170,115 thousand) under lien of bank, against letters of guarantee and letters of credit issued on behalf of the Holding Company.

32.4 These carry mark-up ranging between 4% and 10.3% (December 31, 2014: 5% and 10.45%) per annum.

	Note	2015 Rs '000	2014 Rs '000
33. Revenue			
Telecommunication			
Domestic	33.1	112,631,483	117,777,541
International	33.2	7,936,186	14,359,897
Branchless banking and markup on advances		420,900	184,473
		120,988,569	132,321,911
Discount on prepaid cards and load		(2,427,535)	(2,403,786)
		118,561,034	129,918,125

33.1 Revenue is exclusive of Federal Excise Duty / sales tax amounting to Rs 13,390,661 thousand (December 31, 2014: Rs 15,500,268 thousand).

33.2 International revenue represents revenue from foreign network operators, for calls that originate outside Pakistan, and has been shown net of interconnect cost relating to other operators and Access Promotion Charges, aggregating to Rs 3,796,503 thousand (December 31, 2014: Rs 5,532,300 thousand).

NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

	Note	2015 Rs '000	2014 Rs '000
34. Cost of services			
Salaries, allowances and other benefits	34.1	13,183,144	13,719,735
Call centre charges		813,551	690,533
Interconnect cost		5,461,772	5,033,986
Foreign operators cost and satellite charges		8,068,239	9,654,592
Network operating cost		282,809	371,291
Fuel and power		9,593,860	12,221,914
Value added services		457,254	849,900
Cost of prepaid cards		496,212	542,888
Stores, spares and loose tools consumed		4,987,391	4,975,066
Provision for obsolete stores, spares and loose tools	23.1	304,768	126,892
Rent, rates and taxes		3,531,624	3,832,431
Repairs and maintenance		8,584,912	8,365,109
Printing and stationery		446,436	414,380
Travelling and conveyance		18,073	14,382
Depreciation on property, plant and equipment	18.5	26,732,017	23,827,752
Amortization of intangible assets	19.11	3,297,872	2,479,249
Impairment on property, plant and equipment		161,241	-
Annual license fee to Pakistan Telecommunication Authority (PTA)		1,383,521	1,429,896
Others		249,612	171,368
		88,054,308	88,721,364

34.1 This includes Rs 3,947,537 thousand (December 31, 2014: Rs 3,884,002 thousand) in respect of employees retirement benefits.

	Note	2015 Rs '000	2014 Rs '000
35. Administrative and general expenses			
Salaries, allowances and other benefits	35.1	2,929,092	3,363,277
Call centre charges		134,658	130,121
Fuel and power		359,173	457,212
Rent, rates and taxes		754,078	631,008
Repairs and maintenance		1,189,550	1,293,022
Printing and stationery		14,256	18,626
Travelling and conveyance		397,877	496,710
Technical services assistance fee	35.2	4,149,636	4,547,134
Legal and professional charges		661,786	742,416
Auditors' remuneration	35.3	10,432	20,598
Depreciation on property, plant and equipment	18.5	1,517,628	1,496,436
Amortization of intangible assets	19.11	390,443	572,423
Research and development fund	35.4	328,469	332,075
Provision against doubtful debts	25.3	2,714,278	2,169,809
Provision against non performing advances		4,957	2,047
Donations	35.5	3,535	26,480
Provision for impairment in investment		5,655	-
Postage and courier services		300,524	280,669
External services		1,140,876	1,249,591
Other expenses		1,284,506	1,227,845
		18,291,409	19,057,499

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35.1 This includes Rs 504,738 thousand (December 31, 2014: Rs 487,581 thousand) in respect of employees retirement benefits.

35.2 This represents Group's share of the amount payable to Etisalat - UAE, a related party, under an agreement for technical services at the rate of 3.5%, of the Group's consolidated revenue.

	2015 Rs '000	2014 Rs '000
35.3 Auditors' remuneration		
Statutory audit, including half yearly review	9,662	9,550
Tax services	-	9,146
Out of pocket expenses	770	770
Other services	-	1,132
	10,432	20,598

35.4 This represents the Group's contribution to the National Information Communication Technology, Research and Development Fund ("National ICT R&D Fund"), at the rate of 0.5% of its gross revenues less inter operator payments and related PTA / FAB mandated payments, in accordance with the terms and conditions of its licenses to provide telecommunication services.

35.5 There were no donations during the year in which the directors or their spouses had any interest.

	Note	2015 Rs '000	2014 Rs '000
36. Selling and marketing expenses			
Salaries, allowances and other benefits	36.1	2,144,800	2,175,516
Call centre charges		82,987	73,996
Sales and distribution charges		1,962,846	1,809,603
Fuel and power		100,481	130,648
Printing and stationery		4,603	4,272
Travelling and conveyance		18,073	14,382
Advertisement and publicity		3,551,746	3,460,091
Depreciation on property, plant and equipment	18.5	69,984	63,704
Mobile financials services cost		236,317	-
Others		37,411	33,863
		8,209,248	7,766,075

36.1 This includes Rs 447,137 thousand (December 31, 2014: Rs 438,113 thousand) in respect of employees retirement benefits.

37. Voluntary separation scheme cost

In financial year 2014, the Holding Company offered a voluntary separation scheme (VSS) to certain categories of its employees. The benefits offered over and above the accumulated post retirement benefit obligations as at December 31, 2014 had been treated as VSS cost. Out of 3,100 employees who opted for the Scheme, 2,462 belonged to pension scheme both funded and unfunded pension scheme and

NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

638 to gratuity scheme. The amount of actuarial gain / loss on settlement for employees who had opted for VSS had also been adjusted / charged against the VSS cost. The break-up of the VSS cost is as follows:

	Note	2015 Rs '000	2014 Rs '000
Actuarial loss recognized on settlement		-	4,063,232
Other VSS cost			
Transition pay		-	2,400,853
Early bird bonus		-	568,500
Allowance benefits		-	506,883
Program bonus		-	375,450
Health fund		-	60,224
Difference of minimum package		-	66,928
Loan write off		-	102,011
Others		-	30,455
		-	4,111,304
		-	8,174,536
38. Other income			
Income from financial assets:			
Return on bank deposits		1,884,285	3,054,798
Interest on investment in Government securities		45,023	39,583
Late payment surcharge from subscribers on over due bills		266,058	282,307
Recovery from written off defaulters		671,809	86,181
Late delivery charges		1,796	1,751
Dividend income		10,000	10,000
Gain on fair value remeasurement of forward exchange contracts		97,576	-
Gain on disposal of available for sale investments		558,673	35,727
Imputed interest net of unwinding of interest on long term loans		22,258	28,030
Mark up on long term loans		-	10,165
Others		38,179	1,058
		3,595,657	3,549,600
Gain on disposal of property, plant and equipment		301,731	65,658
Amortization of deferred government grants	13	528,139	381,602
Pre-deposit income		490,856	221,063
Others		313,685	257,724
		1,634,411	926,047
		5,230,068	4,475,647

NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

	2015 Rs '000	2014 Rs '000
39. Finance costs		
Interest on:		
Long term loans from banks	1,449,027	966,684
Long term vendor liability	717,850	249,213
Other liabilities	23,732	32,698
License fee payable	252,065	160,727
Bank and other charges	257,372	253,995
Unrealized expense on forward exchange contract revaluation	-	62,765
Exchange loss	1,727,946	1,222,073
Imputed interest related to		
Finance lease	4,660	13,437
License fee payable	784,684	608,868
Long-term loans	1,481	(4,646)
	5,218,817	3,565,814
40. Provision for income tax charge / (credit) for the year		
Current		
- for the year	6,255,056	2,589,005
- for prior year	-	(201,026)
	6,255,056	2,387,979
Deferred		
- for the year	(3,960,605)	(368,401)
- for the prior year	9,474	206,209
- due to change in rate of taxation	(157,413)	-
	(4,108,544)	(162,192)
	2,146,512	2,225,787

40.1 Tax charge reconciliation

The numerical reconciliation between the average effective tax rate and the applicable tax rate is as follows:

	2015 Percentage	2014 Percentage
Applicable tax rate	32.00	33.00
Turnover tax charged off - current and prior year	24.90	-
Tax effect of amounts chargeable to tax at lower rates	(3.44)	(0.21)
Tax effect of amounts that are not deductible for tax purposes	6.43	2.35
Others	(6.43)	0.80
	21.46	2.94
Average effective tax rate charged to the consolidated statement of profit and loss	53.46	35.94

40.2 Tax on items directly credited to other comprehensive income amounting to Rs 748,176 thousand (December 31, 2014: Rs 2,052,028 thousand) represents deferred tax credit in respect of remeasurement loss on defined benefit plans and deferred tax charge in respect of gain on remeasurement of available for sale investments.

NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

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		2015	2014
41. Earnings per share - basic and diluted			
Profit for the year	Rupees in thousand	1,868,466	3,966,649
Weighted average number of ordinary shares	Numbers in thousand	5,100,000	5,100,000
Earnings per share	Rupees	0.37	0.78

42. Non funded finance facilities

The Holding Company has non funded financing facilities available with banks, which include facilities to avail letters of credit and letters of guarantee. The aggregate facility of Rs 14,700,000 thousand (December 31, 2014: Rs 13,700,000 thousand) and Rs 14,800,000 thousand (December 31, 2014: Rs 9,800,000 thousand) is available for letters of credit and letters of guarantee respectively, out of which the facility availed at the year end is Rs 2,586,074 thousand (December 31, 2014: Rs 9,295,542 thousand) and Rs 7,133,964 thousand (December 31, 2014: Rs 6,723,465 thousand) respectively. The letter of guarantee facility is secured by a hypothecation charge over certain assets of the Holding Company, amounting to Rs 23,785,000 thousand (December 31, 2014: Rs 21,383,333 thousand).

	2015 Rs '000	2014 Rs '000
43. Cash generated from operations		
Profit before tax	4,014,978	6,192,436
Adjustments for non-cash charges and other items:		
Depreciation and amortization	32,007,943	28,439,564
Impairment	161,241	-
Provision for obsolete stores, spares and loose tools	304,768	126,892
Provision for doubtful trade debts and other receivables	2,714,278	2,171,856
Provision for impairment in investment	5,655	-
Provision / (Reversal) for stock and warranty against mobile phones	8,841	(16,789)
Provision for non performing advances	4,957	-
Employees retirement benefits	4,854,634	4,705,411
Voluntary separation scheme cost	-	8,174,536
Gain on disposal of property, plant and equipment	(218,933)	(65,658)
Loss of property plant and equipment due to fire	-	907,230
Return on bank deposits	(1,929,308)	(3,054,798)
Interest income on long term loans	-	(10,165)
Dividend income	(10,000)	(10,000)
Gain on disposal of available for sale investments	(558,673)	(35,727)
Gain on de-recognition of intangible assets	(82,727)	-
Amortization of government grants	(528,139)	(381,602)
Finance costs	4,995,280	2,948,155
Imputed interest on license fee	-	608,868
Unearned income on finance lease	4,660	13,437
Imputed interest on long term loans	(22,258)	(34,796)
(Gain)/Loss on fair value adjustment for forward exchange contracts	(97,576)	62,765
Share of loss from associate	2,343	8,818
	45,631,964	50,750,433

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	Note	2015 Rs '000	2014 Rs '000
Effect on cash flow due to working capital changes			
(Increase) / decrease in current assets:			
Stores, spares and loose tools		(347,656)	676,379
Stock in trade		72,064	140,963
Trade debts		(2,752,077)	255,930
Loans and advances		(531,307)	(729,024)
Recoverable from tax authorities		565,385	(451,990)
Deposits, prepayments and other receivables		4,351,758	(1,114,148)
		1,358,167	(1,221,890)
Increase in current liabilities:			
Trade and other payables		6,765,123	5,844,208
Advances from customers		593,239	206,400
		7,358,362	6,050,608
		54,348,493	55,579,151
44. Cash and cash equivalents			
Short term investments		3,207,894	6,959,345
Cash and bank balances	32	3,134,442	5,683,052
Short term running finance	16	(427,428)	-
		5,914,908	12,642,397

45. Remuneration of Directors, Chief Executive Officer and executives

The aggregate amount charged in the consolidated financial statements for remuneration, including all benefits, to the Chairman, Chief Executive Officer and Executives of the Group is as follows:

	Chairman		Chief Executive Officer		Executives			
	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	Key management personnel		Other executives	
	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000
Managerial remuneration	-	-	165,712	160,292	452,940	449,602	1,795,618	1,720,121
Honorarium	300	300	-	-	-	11,321	11,009	13,263
Bonus	-	-	24,408	23,664	62,594	73,855	201,971	222,910
Retirement benefits	-	-	24,284	23,025	64,233	101,332	231,307	323,964
Housing	-	-	-	-	192,972	193,302	689,724	658,777
Utilities	-	-	-	-	49,479	44,356	127,423	114,197
	300	300	214,404	206,981	822,218	873,768	3,057,052	3,053,232
Number of persons	1	1	1	1	71	78	1,375	1,329

The Group also provides free medical and limited residential telephone facilities, to all its executives, including the Chief Executive Officer. The Chairman is entitled to free transport and a limited residential telephone facility, whereas, the Directors of the Group are provided only with limited telephone facilities; certain executives are also provided with the Group maintained cars.

The aggregate amount charged in the consolidated financial statements for the year as fee paid to 12 non executive directors (December 31, 2014: 12 non executive directors), is Rs 120,644 thousand (December 31, 2014: Rs 99,885 thousand) for attending the Board of Directors, and its sub-committee meetings.

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FOR THE YEAR ENDED DECEMBER 31, 2015

46. Rates of exchange

Assets in US dollars have been translated into Rupees at USD 1 = Rs 104.60 (December 31, 2014: USD 1 = Rs 100.40), while liabilities in US dollars have been translated into Rupees at USD 1 = Rs 104.80 (December 31, 2014: USD 1 = Rs 100.60).

47. Financial risk management

47.1 Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including currency risk, other price risk and interest rate risk), credit risk and liquidity risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on its financial performance.

Risk management is carried out by the Board of Directors (the Board). The Board has prepared a 'Risk Management Policy' covering specific areas such as foreign exchange risk, interest rate risk, credit risk and investment of excess liquidity. All treasury related transactions are carried out within the parameters of this policy.

(a) Market risk

(i) Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Currency risk arises mainly from future commercial transactions, or receivables and payables that exist due to transactions in foreign currencies.

The Group is exposed to currency risk arising from various currency exposures, primarily with respect to the United States Dollar (USD), Arab Emirates Dirham (AED) and EURO (EUR). Currently, the Group's foreign exchange risk exposure is restricted to the amounts receivable from / payable to foreign entities. The Group's exposure to currency risk is as follows:

	2015 Rs '000	2014 Rs '000
USD		
Trade and other payables	(5,802,397)	(6,182,974)
Long term vendor liability	(9,693,443)	(6,203,595)
License fee payable	(30,633,040)	(33,866,990)
Trade debts	2,089,593	3,848,788
Cash and bank balances	275,334	740,603
Net exposure	(43,763,953)	(41,664,168)
EUR		
Trade and other payables	(47,077)	(225,216)
Trade debts	68,499	100,255
Cash and bank balances	10,942	23,433
Net exposure	32,364	(101,528)
AED		
Trade and other payables	(54,929)	(52,715)

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	2015	2014
The following significant exchange rates were applied during the year:		
Rupees per USD		
Average rate	102.88	101.16
Reporting date rate		
Assets	104.60	100.40
Liabilities	104.80	100.60
Rupees per EURO		
Average rate	114.20	134.50
Reporting date rate	114.54	122.37
Rupees per AED		
Average rate	28.01	27.54
Reporting date rate	28.54	27.39

If the functional currency, at the reporting date, had fluctuated by 5% against the USD, AED and EUR with all other variables held constant, the impact on profit after taxation for the year would have been Rs 1,444,955 thousand (December 31, 2014: Rs 1,359,099 thousand) respectively lower/ higher, mainly as a result of exchange gains / losses on translation of foreign exchange denominated financial instruments. Currency risk sensitivity to foreign exchange movements has been calculated on a symmetric basis.

(ii) Other price risk

Other price risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

The Group is exposed to equity securities price risk because of the investments held by the Group in money market mutual funds and classified on the consolidated statement of financial position as available for sale. To manage its price risk arising from investments in mutual funds, the Group diversifies its portfolio.

Financial assets include investments of Rs 180,483 thousand (December 31, 2014: Rs 6,959,345 thousand) which were subject to price risk.

If redemption price on mutual funds/PIBs, at the year end date, fluctuate by 5% higher / lower with all other variables held constant, total comprehensive income for the year would have been Rs 9,024 thousand (December 31, 2014: Rs 347,967 thousand) higher / lower, mainly as a result of higher / lower redemption price on units of mutual funds.

(iii) Interest rate risk

Interest rate risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

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The interest rate profile of the Group's interest bearing financial instruments at the year end :

	2015 Rs '000	2014 Rs '000
Financial assets		
Fixed rate instruments:		
Staff loans	708,059	740,000
Short term investments - term deposits	26,388,803	12,000,000
Bank balances - savings accounts	2,179,034	4,607,754
Floating rate instruments:		
Bank balances - savings accounts	498,223	-
	29,774,119	17,347,754
Financial liabilities		
Floating rate instruments:		
Long term loans from banks	21,000,000	15,000,000
License fee payable	6,183,200	7,419,250
Liability against assets subject to finance lease	57,270	73,796
Long term vendor liability	7,769,994	9,141,202
Short term running finance	427,428	-
	35,437,892	31,634,248

Fair value sensitivity analysis for fixed rate instruments

The Group does not account for any fixed rate financial assets and liabilities at fair value. Therefore, a change in interest rates at the date of consolidated statement of financial position would not affect the total comprehensive income of the Group.

Cash flow sensitivity analysis for variable rate instruments

If interest rates on variable rate instruments of the Group, at the year end date, fluctuate by 1% higher / lower with all other variables held constant, profit after taxation for the year would have been Rs 230,602 thousand (December 31, 2014: Rs 211,949 thousand) higher / lower, mainly as a result of higher / lower markup income on floating rate loans/investments.

(b) Credit risk

Credit risk represents the risk that one party to a financial instrument will cause a financial loss for the other party, by failing to discharge an obligation. The maximum exposure to credit risk at the reporting date is as follows:

	2015 Rs '000	2014 Rs '000
Long term loans and advances	2,359,788	2,925,795
Trade debts	15,549,034	15,511,235
Accrued interest	221,179	330,823
Loans and advances	2,643,569	2,114,096
Other receivables	2,204,994	6,577,584
Short term investments	26,388,803	18,441,389
Bank balances	3,068,310	5,633,755
	52,435,677	51,534,677

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The credit risk on liquid funds is limited, because the counter parties are banks with reasonably high credit ratings. In case of trade debts the Group believes that it is not exposed to a major concentration of credit risk, as its exposure is spread over a large number of counter parties and subscribers.

The credit quality of bank balances and short term investments, that are neither past due nor impaired, can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rate:

	Rating		Rating Agency	2015 Rs '000	2014 Rs '000
	Short term	Long term			
National Bank of Pakistan	A1+	AAA	PACRA	23,620,264	8,736,388
Bank Alfalah Limited	A1+	AA	PACRA	139,573	146,669
MCB Bank Limited	A1+	AAA	PACRA	242,887	386,704
Soneri Bank Limited	A1+	AA-	PACRA	21,360	6,781
Habib Metropolitan Bank Limited	A1+	AA+	PACRA	3,047,165	1,482
Industrial Commercial Bank of China	P-1	A1	Moody's	-	7,501
The Bank of Punjab	A1+	AA-	PACRA	-	40
NIB Bank Limited	A1+	AA-	PACRA	23,115	71,728
Habib Bank Limited	A-1+	AAA	JCR-VIS	636,584	626,112
Faysal Bank Limited	A1+	AA	PACRA	1,218	231,317
Askari Bank Limited	A-1+	AA	JCR-VIS	867	18,170
Allied Bank Limited	A1+	AA+	PACRA	207,483	5,193,970
United Bank Limited	A-1+	AA+	JCR-VIS	137,627	696,938
BankIslami Pakistan Limited	A1	A+	PACRA	1,437	1,408
Bank Al-Habib Limited	A1+	AA+	PACRA	220,659	181,605
Summit Bank Limited	A-1	A	JCR-VIS	174,613	99,624
Dubai Islamic Bank (Pakistan) Limited	A-1	A+	JCR-VIS	196,278	192,020
Citibank, N.A	P-1	A2	Moody's	250,971	199,141
HSBC Bank Middle East Limited	P-2	A3	Moody's	1,045	1,365
SME Bank Limited	B	BB	PACRA	786	25,179
SilkBank Limited	A-2	A-	JCR-VIS	1,560	-
Standard Chartered Bank (Pakistan) Limited	A1+	AAA	PACRA	46,695	36,966
JS Bank Limited	A1+	A+	PACRA	51	49
Meezan Bank Limited	A-1+	AA	JCR-VIS	36,229	427,510
Sindh Bank Limited	A-1+	AA-	JCR-VIS	1	457
Other Banks				12,902	-
Barclays Bank PLC	A-1	A	S&P's	-	36,961
Samba Bank Limited	A-1	AA	JCR-VIS	-	33,342
Khushhali Bank Limited	A-1	A+	JCR-VIS	351,174	225,810
Zari Taraqiati Bank Limited	A-1+	AAA	JCR-VIS	1,100	-
Emirates Global Islamic Bank				-	1
Mutual funds					
- Pakistan Cash Management Fund	-	AAA(f)	PACRA	-	250,636
- NAFA Money Market Fund	-	AA(f)	PACRA	-	1,171,606
- MCB Cash Management Optimizer	-	AA(f)	PACRA	-	962,697
- Atlas Money Market Fund	-	AA+(f)	PACRA	-	667,980
- HBL Money Market Fund	-	AA(f)	PACRA	-	521,577
- IGI Money Market Fund	-	AA+(f)	PACRA	-	282,414
- JS Cash Fund	-	AA+(f)	JCR-VIS	-	130,028
- ABL Cash Fund	-	AA(f)	JCR-VIS	-	855,256
- Faysal Money Market Fund	-	AA+(f)	JCR-VIS	-	378,158
- Askari Sovereign Cash Fund	-	AAA(f)	PACRA	-	116,688
- PIML Daily Reserve Fund	-	AA+(f)	PACRA	-	347,319
- First Habib Cash Fund	-	AA(f)	PACRA	-	286,348
- PICIC Cash Fund	-	AA(f)	PACRA	-	470,682
				29,373,644	24,026,627

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Due to the Group's long standing business relationships with these counterparties, and after giving due consideration to their strong financial standing, management does not expect non-performance by these counter parties on their obligations to the Group. Accordingly, the credit risk is minimal.

(c) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities.

The Group follows an effective cash management and planning policy to ensure availability of funds, and to take appropriate measures for new requirements.

The following are the contractual maturities of financial liabilities as at December 31, 2015:

	Carrying amount Rs '000	Less than one year Rs '000	One to five years Rs '000	More than five years Rs '000
Long term loans from banks	21,000,000	25,000	15,225,000	5,750,000
Short term running finance	427,428	427,428	-	-
Liability against assets subject to finance lease	57,270	31,977	25,293	-
License fee payable	27,403,776	7,584,902	12,986,954	6,831,920
Long term security deposits	1,576,434	-	548,499	1,027,935
Employees retirement benefits	32,372,480	-	-	32,372,480
Long term vendor liability	26,802,603	2,163,554	24,639,049	-
Trade and other payables	60,626,723	60,626,723	-	-
Interest accrued	554,585	554,585	-	-
	170,821,299	71,414,169	53,424,795	45,982,335

The following are the contractual maturities of financial liabilities as at December 31, 2014:

	Carrying amount Rs '000	Less than one year Rs '000	One to five years Rs '000	More than five years Rs '000
Long term loans from banks	15,000,000	-	15,000,000	-
Short term running finance	-	-	-	-
Liability against assets subject to finance lease	73,796	31,977	41,819	-
License fee payable	29,999,723	4,406,841	19,214,617	6,378,265
Long term security deposits	1,492,410	-	545,633	946,777
Employees retirement benefits	33,302,010	-	-	33,302,010
Long term vendor liability	22,747,540	12,926,785	9,820,755	-
Trade and other payables	53,262,248	53,262,248	-	-
Interest accrued	695,321	695,321	-	-
	156,573,048	71,323,172	44,622,824	40,627,052

47.2 Fair value of financial assets and liabilities

The carrying values of all financial assets and liabilities reflected in the consolidated financial statements approximate their fair values. Fair value is determined on the basis of objective evidence at each reporting date.

NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

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47.3 Financial instruments by categories

	Available for sale		Loans and receivables		Total	
	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000
Financial assets as per statement of financial position						
Long term investments	83,900	83,900	-	-	83,900	83,900
Long term loans and advances	-	-	2,359,788	2,925,795	2,359,788	2,925,795
Trade debts	-	-	15,549,034	15,511,235	15,549,034	15,511,235
Loans and advances	-	-	2,643,569	2,114,096	2,643,569	2,114,096
Accrued interest	-	-	221,179	330,823	221,179	330,823
Receivable from the Government of Pakistan	-	-	2,164,072	2,164,072	2,164,072	2,164,072
Deposits and other receivables	-	-	2,310,792	6,577,584	2,310,792	6,577,584
Short-term investments	180,483	6,959,345	26,388,803	12,000,000	26,569,286	18,959,345
Cash and bank balances	-	-	3,134,442	5,683,052	3,134,442	5,683,052
	264,383	7,043,245	54,771,679	47,306,657	55,036,062	54,349,902

	Liabilities at fair value through profit and loss		Other financial liabilities		Total	
	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000	2015 Rs '000	2014 Rs '000
Financial liabilities as per statement of financial position						
Loans from Banks	-	-	21,000,000	15,000,000	21,000,000	15,000,000
Liability against assets subject to finance lease	-	-	57,270	73,796	57,270	73,796
License fee payable	-	-	27,403,776	29,999,723	27,403,776	29,999,723
Long term security deposits	-	-	1,576,434	1,492,410	1,576,434	1,492,410
Employees retirement benefits	-	-	32,372,480	33,302,010	32,372,480	33,302,010
Vendor liability	-	-	26,802,603	22,747,540	26,802,603	22,747,540
Trade and other payables	-	-	54,524,238	53,401,715	54,524,238	53,401,715
Interest accrued	-	-	554,585	695,321	554,585	695,321
Short term running finance	-	-	427,428	-	427,428	-
Forward foreign exchange contracts	10,591	108,167	-	-	10,591	108,167
	10,591	108,167	164,718,814	156,712,515	164,729,405	156,820,682

47.4 Capital Risk Management

The Board's policy is to maintain an efficient capital base so as to maintain investor, creditor and market confidence, and to sustain the future development of the Group's business. The Board of Directors monitors the return on capital employed, which the Group defines as operating income divided by total capital employed. The Board of Directors also monitors the level of dividends to ordinary shareholders.

The Group's objectives when managing capital are:

- to safeguard the Group's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- to provide an adequate return to shareholders

The Group manages the capital structure in the context of economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Group may, for example, adjust the amount of dividends paid to shareholders, issue new shares, or sell assets to reduce the debt.

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For working capital requirements, the Group relies on internal cash generation and does not have any significant borrowings.

	2015 Rs '000	2014 Rs '000		
48. Employees provident funds				
Details of the Group's employees provident funds are given below:				
Total assets	4,477,403	4,681,987		
Cost of investments made	4,013,550	4,222,876		
Percentage of investments made	89.6%	90.2%		
Fair value of investments	4,234,135	4,353,390		
	2015	2014		
	Rs '000	Percentage	Rs '000	Percentage
Break up of investments - at cost				
Pakistan Investment Bonds	2,047,865	51.02	2,047,865	48.49
Mutual Funds	565,000	14.08	565,000	13.38
Term deposits	994,948	24.79	1,237,613	29.31
Treasury bills	371,778	9.26	311,380	7.37
Interest bearing accounts	33,959	0.85	61,018	1.45
	4,013,550	100.00	4,222,876	100.00

Investments out of the provident funds have been made in accordance with the provisions of section 227 of the Companies Ordinance, 1984 and the rules formulated for this purpose.

49. Business combination

On April 01, 2015 the Holding Company acquired 100% shares of DVCOM Data (Private) Limited (DVCOM) to offer telecommunication services as per the Wireless Local Loop (WLL) licenses issued by the regulator to DVCOM.

	Rs '000
Consideration Transferred	
Total consideration	2,650,000
Identifiable assets acquired and liabilities assumed	
The following summarizes the recognized amounts of assets acquired and liabilities assumed at the acquisition date.	
Operating Fixed Assets	1,459,272
Cash and Cash Equivalents	1
Accrued liabilities	(375)
Total net identifiable assets	1,458,898
Goodwill	
Goodwill from the acquisition has been recognized on provisional basis as follows:	
Total Consideration Transferred	2,650,000
Fair value of net identifiable assets	(1,458,898)
Goodwill	1,191,102
Net cash outflow on acquisition of subsidiary	
Cash and cash equivalents paid	2,026,785
Less : Cash and cash equivalents acquired	(1)
	2,026,784

NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

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- 49.1 The goodwill is attributable to the benefits from provisions of above-stated telecommunication services, to be offered by the Group.
- 49.2 The revenue included in the Consolidated Statement of profit and loss since April 01, 2015 contributed by DVCOM Data is Rs 153,000 thousand. DVCOM Data loss for the period since acquisition is Rs 1,334 thousand.
- 49.3 Had DVCOM Data been consolidated from January 01, 2015, the consolidated revenue would be Rs 118,561,034 thousand and profit of Rs 1,828,957 thousand.

50 Transactions with related parties

The Government of Pakistan and Etisalat International Pakistan (EIP), UAE are the majority shareholders of the Group. Therefore, all related entities of the Government of Pakistan and EIP are related parties of the Group. Additionally, the Group's associate T.F. Pipes Limited, directors, chief executive, key management personnel and employee funds are also related parties of the Group. The remuneration of the directors, chief executive and executives is given in note 45 to the financial statements. The amounts due from and due to these related parties are shown under respective receivables and payables. The Group had transactions with the following related parties during the year:

Shareholders

- The Government of Pakistan
- Etisalat International Pakistan

Associated undertakings

- Emirates Telecommunication Corporation
- Etisalat - Afghanistan
- Etihad Etisalat Company
- Etisalat - Sri Lanka
- Etisalat - Egypt
- Etisalat - Nigeria
- Emirates Data Clearing House
- Etisalat International Zantel Limited
- Thuraya Satellite Telecommunication Company
- T. F. Pipes Limited
- Telecom Foundation
- Atlantique Telecom
- Pakistan MNP Database (Guarantee) Limited

Employees retirement benefit plans

- Pakistan Telecommunication Employees Trust
- PTML - Employees Provident Fund
- PTCL - Employees Gratuity Fund
- PTML - Employees Gratuity Fund
- U Bank - Employees Provident Fund

Other related parties

- Pakistan Telecommunication Authority
- Universal Service Fund - The Government of Pakistan
- National ICT R&D Fund
- Pakistan Electronic Media Regularity Authority
- The Government of Pakistan and its related entities

NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

	2015 Rs '000	2014 Rs '000
Shareholders		
Technical services assistance fee	4,149,636	4,547,134
Associates		
Sale of goods and services	1,656,979	58,341
Purchase of goods and services	1,382,778	2,008,549
Expenses reimbursed to Pakistan MNP Database (Gurantee) Limited	12,667	37,183
Employees retirement benefit plan		
Contribution to the plans	7,262,206	12,763,996
Rentals paid to PTET	440,000	200,000
Other related parties		
Sale of goods and services	3,833,730	1,482,836
Charge under license obligations	2,860,584	2,861,040

51. Operating segment information

- 51.1 Management has determined the operating segments based on the information that is presented to the Board of Directors for allocation of resources and assessment of performance. The Group is organised into two operating segments i.e. fixed line communications (Wire line) and wireless communications (Wireless). The reportable operating segments derive their revenue primarily from voice, data and other services.
- 51.2 The Board of Directors monitor the results of the above mentioned segments for the purpose of making decisions about the resources to be allocated and for assessing performance based on total comprehensive income for the year.
- 51.3 The segment information for the reportable segments is as follows:

	Wire line Rs '000	Wireless Rs '000	Total Rs '000
Year ended December 31, 2015			
Segment revenue	67,036,975	58,668,741	125,705,716
Inter - segment revenue	(5,356,418)	(1,788,264)	(7,144,682)
Revenue from external customers	61,680,557	56,880,477	118,561,034
Segment results	7,757,931	(5,889,465)	1,868,466
Year ended December 31, 2014			
Segment revenue	72,572,607	64,656,162	137,228,769
Inter - segment revenue	(5,513,721)	(1,796,923)	(7,310,644)
Revenue from external customers	67,058,886	62,859,239	129,918,125
Segment results	2,167,437	1,799,212	3,966,649

NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

Information on assets and liabilities of the segments is as follows:

	Wire line Rs '000	Wireless Rs '000	Total Rs '000
As at December 31, 2015			
Segment assets	143,088,769	148,856,057	291,944,826
Segments liabilities	87,892,741	107,466,019	195,358,760
As at December 31, 2014			
Segment assets	141,099,038	150,900,342	291,999,380
Segments liabilities	81,320,765	101,277,772	182,598,537

51.4 Other segment information is as follows:

	Wire line Rs '000	Wireless Rs '000	Total Rs '000
Year ended December 31, 2015			
Depreciation	10,904,231	17,415,398	28,319,629
Amortization	167,862	3,520,453	3,688,315
Finance cost	279,291	4,939,526	5,218,817
Interest income	1,551,757	377,551	1,929,308
Income tax expense	3,971,016	(1,824,505)	2,146,511
Share of loss from associate	2,343	-	2,343
Year ended December 31, 2014			
Depreciation	10,253,040	15,134,852	25,387,892
Amortization	165,389	2,886,283	3,051,672
Finance cost	262,817	3,302,997	3,565,814
Interest income	2,487,964	606,417	3,094,381
Income tax expense	1,216,204	1,009,583	2,225,787
Share of loss from associate	8,818	-	8,818

51.5 The Group's customer base is diverse with no single customer accounting for more than 10% of net revenues.

51.6 The amount of revenue from external parties, total segment assets and segment liabilities is measured in a manner consistent with that of the financial information reported to the Board of Directors.

51.7 Breakdown of the revenue from all services by category is as follows:

	2015 Rs '000	2014 Rs '000
Voice	40,941,422	70,268,871
Data	46,383,908	48,114,963
Other services	31,235,704	11,534,291
	118,561,034	129,918,125

NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

52. Number of employees

	2015 (Numbers)	2014 (Numbers)
Total number of persons employed at year end	20,002	20,102
Average number of employees during the year	20,170	23,045

53. Offsetting of financial assets and liabilities

Trade debts presented in the consolidated statement of financial position include aggregate receivable of Rs 10,084,498 thousand (December 31, 2014: Rs 8,561,244 thousand) set off against aggregate payable of Rs 7,252,993 thousand (December 31, 2014: Rs 6,064,737 thousand).

Trade and other payables presented in the consolidated statement of financial position include aggregate payable of Rs 6,827,307 thousand (December 31, 2014: Rs 8,881,766 thousand) set off against aggregate receivable of Rs 4,754,371 thousand (December 31, 2014: Rs 7,142,212 thousand).

54. Corresponding figures

Corrospounding figures have been rearranged and reclassified where necessary for more appropriate presentation of transactions and balances.

55. Date of authorization for issue

- 55.1 The Board of Directors of the Holding Company in its meeting held on February 10, 2016 has recommended a final dividend of Re. 1.00 per share for the year ended December 31, 2015, amounting to Rs. 5,100,000 thousand for approval of the members in the forthcoming Annual General Meeting of the Holding Company.
- 55.2 These consolidated financial statements were authorized for issue by the Board of Directors of the Holding Company on February 10, 2016.



Chairman



President & CEO

Annexes





PATTERN OF SHAREHOLDING

AS AT DECEMBER 31, 2015

No. of shareholders	From	Shareholdings	To	Total shares held
25,010	1		100	2,472,210
9,219	101		500	2,890,229
3,274	501		1,000	2,941,587
4,100	1,001		5,000	11,564,889
1,263	5,001		10,000	10,413,878
415	10,001		15,000	5,356,918
318	15,001		20,000	5,969,577
235	20,001		25,000	5,618,206
142	25,001		30,000	4,102,015
95	30,001		35,000	3,161,255
84	35,001		40,000	3,269,046
41	40,001		45,000	1,784,138
136	45,001		50,000	6,746,167
35	50,001		55,000	1,881,875
39	55,001		60,000	2,299,600
22	60,001		65,000	1,387,200
24	65,001		70,000	1,639,769
27	70,001		75,000	1,997,501
19	75,001		80,000	1,495,244
14	80,001		85,000	1,174,500
20	85,001		90,000	1,775,600
11	90,001		95,000	1,028,811
77	95,001		100,000	7,685,448
5	100,001		105,000	512,000
6	105,001		110,000	657,000
7	110,001		115,000	793,317
8	115,001		120,000	951,000
9	120,001		125,000	1,109,276
6	125,001		130,000	771,517
8	130,001		135,000	1,072,821
4	135,001		140,000	560,000
5	140,001		145,000	717,500
16	145,001		150,000	2,393,000
7	150,001		155,000	1,063,700
3	155,001		160,000	479,000
3	160,001		165,000	488,000
5	170,001		175,000	871,000
2	175,001		180,000	355,500
4	180,001		185,000	731,800
8	185,001		190,000	1,506,100
1	190,001		195,000	195,000
28	195,001		200,000	5,599,000
9	200,001		205,000	1,835,684
3	205,001		210,000	624,200
6	210,001		215,000	1,274,812
2	215,001		220,000	438,000
2	220,001		225,000	450,000
4	225,001		230,000	917,000
2	235,001		240,000	476,000
3	240,001		245,000	731,500
6	245,001		250,000	1,500,000
2	250,001		255,000	506,750
1	260,001		265,000	265,000
2	270,001		275,000	549,000
1	275,001		280,000	280,000
1	285,001		290,000	288,000
2	290,001		295,000	590,000
12	295,001		300,000	3,598,000
2	300,001		305,000	601,500
1	305,001		310,000	310,000
2	310,001		315,000	626,000
1	315,001		320,000	319,500
5	320,001		325,000	1,622,000

PATTERN OF SHAREHOLDING

AS AT DECEMBER 31, 2015

No. of shareholders	From	Shareholdings	To	Total shares held
3	330,001		335,000	1,001,300
2	335,001		340,000	672,500
1	340,001		345,000	345,000
2	345,001		350,000	700,000
2	350,001		355,000	708,900
1	355,001		360,000	360,000
1	360,001		365,000	365,000
3	365,001		370,000	1,106,123
1	370,001		375,000	371,000
1	380,001		385,000	381,252
2	385,001		390,000	776,853
5	395,001		400,000	1,997,500
2	400,001		405,000	808,500
1	410,001		415,000	415,000
2	430,001		435,000	869,000
1	440,001		445,000	440,500
4	445,001		450,000	1,795,300
1	455,001		460,000	456,000
1	470,001		475,000	472,500
5	495,001		500,000	2,500,000
1	505,001		510,000	509,877
1	515,001		520,000	516,500
1	520,001		525,000	525,000
1	525,001		530,000	527,500
1	535,001		540,000	538,000
1	545,001		550,000	550,000
1	550,001		555,000	554,800
1	555,001		560,000	557,000
1	565,001		570,000	565,471
2	570,001		575,000	1,145,149
1	575,001		580,000	579,000
1	595,001		600,000	600,000
4	635,001		640,000	2,550,398
1	640,001		645,000	641,323
3	645,001		650,000	1,950,000
1	680,001		685,000	681,874
1	690,001		695,000	690,400
2	695,001		700,000	1,400,000
1	710,001		715,000	712,500
1	720,001		725,000	723,500
1	770,001		775,000	771,659
2	785,001		790,000	1,573,000
2	800,001		805,000	1,603,818
1	805,001		810,000	807,500
2	830,001		835,000	1,664,000
1	860,001		865,000	864,954
1	870,001		875,000	872,888
1	880,001		885,000	884,000
1	965,001		970,000	966,500
1	970,001		975,000	972,000
6	995,001		1,000,000	6,000,000
1	1,005,001		1,010,000	1,007,000
1	1,020,001		1,025,000	1,023,970
1	1,050,001		1,055,000	1,053,500
1	1,095,001		1,100,000	1,100,000
1	1,135,001		1,140,000	1,140,000
1	1,190,001		1,195,000	1,192,500
1	1,195,001		1,200,000	1,195,292
1	1,215,001		1,220,000	1,217,500
1	1,280,001		1,285,000	1,281,500
1	1,290,001		1,295,000	1,293,500
1	1,320,001		1,325,000	1,324,200
1	1,330,001		1,335,000	1,333,103

No. of shareholders	From	Shareholdings To	Total shares held
1	1,340,001	1,345,000	1,343,968
1	1,370,001	1,375,000	1,372,510
1	1,375,001	1,380,000	1,379,000
1	1,395,001	1,400,000	1,400,000
1	1,465,001	1,470,000	1,470,000
2	1,495,001	1,500,000	3,000,000
2	1,540,001	1,545,000	3,086,400
1	1,765,001	1,770,000	1,768,500
1	1,810,001	1,815,000	1,812,670
1	1,820,001	1,825,000	1,823,500
1	1,830,001	1,835,000	1,834,000
1	1,860,001	1,865,000	1,861,500
3	1,995,001	2,000,000	6,000,000
3	2,000,001	2,005,000	6,006,000
1	2,360,001	2,365,000	2,365,000
1	2,445,001	2,450,000	2,450,000
1	2,495,001	2,500,000	2,500,000
1	2,570,001	2,575,000	2,575,000
1	2,615,001	2,620,000	2,617,562
1	2,645,001	2,650,000	2,650,000
1	2,670,001	2,675,000	2,674,261
1	2,680,001	2,685,000	2,684,000
1	2,690,001	2,695,000	2,690,500
1	2,765,001	2,770,000	2,767,500
1	2,860,001	2,865,000	2,865,000
1	2,885,001	2,890,000	2,888,000
1	2,890,001	2,895,000	2,890,384
1	2,995,001	3,000,000	3,000,000
1	3,015,001	3,020,000	3,018,500
1	3,020,001	3,025,000	3,024,000
1	3,080,001	3,085,000	3,084,050
1	3,115,001	3,120,000	3,120,000
1	3,305,001	3,310,000	3,306,700
1	3,310,001	3,315,000	3,314,037
1	3,345,001	3,350,000	3,347,600
1	3,450,001	3,455,000	3,451,639
1	3,535,001	3,540,000	3,537,955
1	3,585,001	3,590,000	3,588,000
1	3,620,001	3,625,000	3,623,600
1	4,070,001	4,075,000	4,075,000
1	4,495,001	4,500,000	4,500,000
1	5,045,001	5,050,000	5,046,500
1	5,395,001	5,400,000	5,400,000
1	5,435,001	5,440,000	5,439,899
1	5,885,001	5,890,000	5,885,300
1	6,425,001	6,430,000	6,430,000
1	7,095,001	7,100,000	7,100,000
1	9,400,001	9,405,000	9,400,200
1	9,925,001	9,930,000	9,927,500
1	10,145,001	10,150,000	10,149,500
1	10,795,001	10,800,000	10,800,000
1	15,460,001	15,465,000	15,465,000
1	23,280,001	23,285,000	23,281,000
1	33,035,001	33,040,000	33,037,000
1	34,360,001	34,365,000	34,361,854
1	55,890,001	55,895,000	55,893,800
1	57,060,001	57,065,000	57,060,074
1	196,385,001	196,390,000	196,387,991
1	407,805,001	407,810,000	407,809,524
1	918,190,001	918,195,000	918,190,476
1	2,974,680,000	2,974,685,000	2,974,680,002
44,990		TOTAL:	5,100,000,000

CATEGORIES OF SHAREHOLDERS

AS AT DECEMBER 31, 2015

S. No.	Categories of Shareholders	No. of shareholders	Shares Held	Percentage
1	Directors, Chief Executive Officer, and their spouses and minor children	10	245,009	0.00
2	Associated Companies, undertakings and related parties	2	1,326,000,000	26.00
3	NIT and ICP	3	3,400	0.00
4	Banks Development Financial Institutions, Non-Bank Financial Institutions	32	132,340,186	2.59
5	Insurance Companies	15	68,878,258	1.35
6	Modarabas and Mutual Funds	50	44,377,500	0.87
7	Shareholders holding 10%	4	4,497,067,993	88.18
8	General Public :			
	a. Local	44,215	155,684,017	3.05
	b. Foreign	353	954,340	0.02
9	President of Pakistan	2	3,171,067,993	62.18
10	Others	308	200,449,297	3.93
	Total (excluding : shareholders holding 10%)	44,990	5,100,000,000	100.00

Trades in PTCL Shares

The Directors, Chief Executive Officer, Chief Financial Officer, Company Secretary, Head of Internal Audit and their spouses and minor children have not traded in PTCL shares during the year ended December 31, 2015.

INFORMATION AS REQUIRED UNDER CCG

AS AT DECEMBER 31, 2015

S. No. Shareholder's category	Number of shareholders	Number of shares held
i. Associated Companies, Undertakings and Related Parties (name wise details)		
ETISALAT INTERNATIONAL PAKISTAN (LLC) - FIRST CDC ACCOUNT	1	918,190,476
ETISALAT INTERNATIONAL PAKISTAN (LLC) - SECOND CDC ACCOUNT	1	407,809,524
Total :	2	1,326,000,000
ii. Mutual Funds (name wise details)		
CDC - TRUSTEE ABL INCOME FUND	1	11,000
CDC - TRUSTEE AKD AGGRESSIVE INCOME FUND - MT	1	50,000
CDC - TRUSTEE AKD INDEX TRACKER FUND	1	125,517
CDC - TRUSTEE AKD OPPORTUNITY FUND	1	2,001,500
CDC - TRUSTEE AL MEEZAN MUTUAL FUND	1	1,812,670
CDC - TRUSTEE ALFALAH GHP INCOME FUND - MT	1	212,500
CDC - TRUSTEE APF-EQUITY SUB FUND	1	300,000
CDC - TRUSTEE APIF - EQUITY SUB FUND	1	400,000
CDC - TRUSTEE ASKARI HIGH YIELD SCHEME - MT	1	204,000
CDC - TRUSTEE ATLAS INCOME FUND - MT	1	56,000
CDC - TRUSTEE ATLAS ISLAMIC STOCK FUND	1	2,000,500
CDC - TRUSTEE ATLAS STOCK MARKET FUND	1	4,500,000
CDC - TRUSTEE FAYSAL INCOME & GROWTH FUND - MT	1	38,500
CDC - TRUSTEE FAYSAL SAVINGS GROWTH FUND - MT	1	1,324,200
CDC - TRUSTEE FIRST CAPITAL MUTUAL FUND	1	88,500
CDC - TRUSTEE KSE MEEZAN INDEX FUND	1	641,323
CDC - TRUSTEE MCB PAKISTAN ISLAMIC STOCK FUND	1	110,817
CDC - TRUSTEE MEEZAN BALANCED FUND	1	1,372,510
CDC - TRUSTEE MEEZAN ISLAMIC FUND	1	3,314,037
CDC - TRUSTEE MEEZAN TAHAFFUZ PENSION FUND - EQUITY SUB FUND	1	1,700
CDC - TRUSTEE NAFA INCOME OPPORTUNITY FUND - MT	1	368,000
CDC - TRUSTEE NAFA ISLAMIC PRINCIPAL PROTECTED FUND - II	1	1,140,000
CDC - TRUSTEE NAFA ISLAMIC STOCK FUND	1	1,500,000
CDC - TRUSTEE NAFA MULTI ASSET FUND	1	336,500
CDC - TRUSTEE NAFA STOCK FUND	1	6,430,000
CDC - TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST	1	2,890,384
CDC - TRUSTEE NIT STATE ENTERPRISE FUND	1	1,333,103
CDC - TRUSTEE NIT-EQUITY MARKET OPPORTUNITY FUND	1	3,451,639
CDC - TRUSTEE PICIC INCOME FUND - MT	1	52,500
CDC - TRUSTEE PICIC ISLAMIC STOCK FUND	1	712,500
CDC - TRUSTEE PICIC STOCK FUND	1	637,500
CDC - TRUSTEE PIML ISLAMIC EQUITY FUND	1	90,000
CDC - TRUSTEE PIML STRATEGIC MULTI ASSET FUND	1	90,000
CDC - TRUSTEE PIML VALUE EQUITY FUND	1	90,000
CDC-TRUSTEE NAFA SAVINGS PLUS FUND - MT	1	650,000
GOLDEN ARROW SELECTED STOCKS FUND LIMITED	1	2,690,500
MCBFSL - TRUSTEE NAFA INCOME FUND - MT	1	884,000
MCBFSL - TRUSTEE PAK OMAN ADVANTAGE ASSET ALLOCATION FUND	1	50,000
MCBFSL - TRUSTEE PAK OMAN ISLAMIC ASSETALLOCATION FUND	1	50,000
SAFEWAY FUND LIMITED	1	400,000
Total :	40	42,411,900

INFORMATION AS REQUIRED UNDER CODE OF CORPORATE GOVERNANCE

AS AT DECEMBER 31, 2015

S. No.	Shareholder's category	Number of shareholders	Number of shares held
iii.	Directors and their spouse(s) and minor children (name wise details)		
	DR. DANIEL RITZ	1	1
	DR. WAQAR MASOOD KHAN	2	245,001
	MR. ABDULRAHIM A. AL NOORYANI	1	1
	MR. MUDASSAR HUSSAIN	1	1
	MR. RAINER RATHGEBER	1	1
	SARDAR AHMAD NAWAZ SUKHERA	1	1
	MR. SERKAN OKANDAN	1	1
	MR. AZMAT ALI RANJHA	1	1
	MR. HESHAM ABDULLA QASSIM AL QASSIM	1	1
	Total :	10	245,009
iv.	Executives	-	-
	Total :	-	-
v.	Public Sector Companies and Corporations	5	114,277,274
	Total :	5	114,277,274
vi.	Banks, Development Finance Institutions, Non-Bank Finance Institutions, Insurance Companies, Takaful, Modaraba and Pension Funds	63	149,799,237
	Total :	63	149,799,237
vii.	Shareholders Holding five percent or more Voting Rights in the Listed Company (name wise details)		
	PRESIDENT OF PAKISTAN	2	3,171,067,993
	ETISALAT INTERNATIONAL PAKISTAN (LLC) - FIRST CDC ACCOUNT	1	918,190,476
	ETISALAT INTERNATIONAL PAKISTAN (LLC) SECOND CDC ACCOUNT	1	407,809,524
	Total :	4	4,497,067,993

NOTICE OF THE TWENTY FIRST ANNUAL GENERAL MEETING

Notice is hereby given that the Twenty First Annual General Meeting of Pakistan Telecommunication Company Limited will be held on Thursday, April 28, 2016 at 10:30 a.m. at S.A. Siddiqui Auditorium, PTCL Headquarters, Sector G-8/4, Islamabad, to transact the following business:

A. Ordinary Business:

1. To confirm minutes of the 4th Extraordinary General Meeting held on October 31, 2015.
2. To receive, consider and adopt the Audited Accounts for the year ended December 31, 2015, together with the Auditors' and Directors' reports.
3. To approve final cash dividend of 10% (Re. 1 per Ordinary Share) for the year ended December 31, 2015. This is in addition to the interim cash dividend of 10% (Re. 1.00 per Ordinary Share) earlier declared and has already been paid to the shareholders.
4. To appoint Auditors for the financial year ending December 31, 2016 and to fix their remuneration. The present auditors M/s Deloitte Yousuf Adil, Chartered Accountants will stand retired on the conclusion of this meeting.

B. Special Business:

5. To consider and pass the following resolutions;
 - i. Resolved that the consent of General Meeting be and is hereby given for disposal of lands and buildings of 611 number of closed exchanges as per the list attached.
 - ii. Resolved that President & CEO, PTCL be and is hereby authorized to complete all procedural requirements ancillary to carry out actions, deeds, things and other related matters regarding disposal of lands and buildings of above-stated 611 number of closed exchanges.

The statement of special business under section 160 (1) (b) of the Companies Ordinance, 1984 is attached with the Notice.

6. To transact any other business with the permission of the Chair.

By order of the Board



(Saima Akbar Khattak)
Company Secretary

Dated: February 10, 2016
Islamabad

NOTICE OF THE TWENTY FIRST ANNUAL GENERAL MEETING

Notes:

1. Participation in the Annual General Meeting

Any member of the Company entitled to attend and vote at this meeting may appoint another person as his/her proxy to attend and vote on his/her behalf. A corporate entity, being a member, may appoint any person, regardless whether he is a member or not, as its proxy. In case of corporate entities, a resolution of the Board of Directors /Power of Attorney with specimen signatures of the person nominated to represent and vote on behalf of the corporate entity shall be submitted to the Company along with a completed proxy form. Proxies in order to be effective must be received by the Company at the Registered Office not less than 48 hours before the time fixed for holding the meeting.

2. Closure of Share Transfer Books

The Share Transfer Books of the Company will remain closed from April 17, 2016 to April 28, 2016 (both days inclusive).

3. Change of Address

Members holding shares in physical form are requested to notify any change in address immediately to our Share Registrar, M/s FAMCO Associates (Pvt.) Limited at 8-F, Next to Hotel Faran, Nursery, Block-6, P.E.C.H.S., Shakra-e-Faisal, Karachi. Members holding shares in CDC/Participants accounts are also requested to update their addresses with CDC or their Participants/Stock Brokers.

4. Notice to shareholders who have not provided their CNICs

As per directive of the Securities and Exchange Commission of Pakistan (SECP) vide S.R.O No. 831(I)/2012 dated July 5, 2012, the dividend warrants should bear the Computerized National Identity Card Number (CNIC) of the registered shareholder or the authorized person, except in the case of minor(s) and corporate shareholder(s). Members who have not yet submitted photocopies of their valid CNICs are once again requested to provide the same with their folio numbers to the Company's Share Registrar, M/s FAMCO Associates (Pvt.) Limited to ensure timely disbursement of dividend. Members holding shares in CDC/Participants accounts are also requested to update their CNIC/NTN with CDC or their Participants/Stock Brokers.

5. Payment of dividend electronically (e-mandate)

In order to enable a more efficient method of cash dividend, the SECP through its Circular No. 8(4) SM/ CDC 2008 of April 5, 2013, has announced an e-dividend mechanism where shareholders can get their dividend credited directly into their respective bank accounts electronically by authorizing the Company to electronically credit their dividend to their accounts. Accordingly, all non CDC shareholders are requested to send their bank account details to the Company's Share Registrar, M/s FAMCO Associates (Pvt.) Limited.

Shareholders who hold shares with CDC or Participants/ Stock Brokers, are advised to provide the mandate to CDC or their Participants/ Stock Brokers.

6. Further Guidelines for CDC Account Holders

CDC account holders will have to follow the guidelines issued by the Securities and Exchange Commission Pakistan (SECP) through its Circular 1 of January 26, 2000, stated herein below:

A. For Attending the Meeting

- (i) In case of individuals, the account holder or sub account holder and/or the person whose securities are in group account and their registration details are uploaded as per the Regulations, shall authenticate his/her identity by showing his/her original CNIC or original passport at the time of attending the Meeting.

NOTICE OF THE TWENTY FIRST ANNUAL GENERAL MEETING

- (ii) In case of corporate entity, a resolution of the Board of Directors / Power of Attorney with specimen signature of the nominee shall be produced (unless the same has been provided to the Company earlier) at the time of the Meeting.

B. For appointing Proxies

- (i) In case of individuals, the account holder or sub-account holder and/or the person whose securities are in group account and their registration details are uploaded as per the Regulations shall submit the proxy form as per the above requirement.
- (ii) The proxy form shall be witnessed by two persons, whose names, addresses and CNIC numbers shall be stated on the proxy form.
- (iii) Attested copies of CNICs or passports of the beneficiary owner and the proxy shall be attached with the proxy form.
- (iv) The proxy shall produce his/her original CNIC or original passport at the time of the Meeting.
- (v) In case of corporate entity, a resolution of the Board of Directors/ Power of Attorney with specimen signature should be submitted along with the proxy form to the Company.

7. Consent for Video Conference Facility

Members can also avail video conference facility in Karachi & Lahore. In this regard please fill the following and submit to registered address of the Company at least 10 days before holding of general meeting.

The Video facility will be provided only if the Company receives consent from members holding in aggregate 10% or more shareholding residing at Karachi or Lahore, to participate in the meeting through video conference at least 10 days prior to date of meeting, the company will arrange video conference facility in that city subject to availability of such facility in that city.

The Company will intimate members regarding venue of videoconference facility at least 5 days before the date of general meeting along with complete information necessary to enable them to access such facility.

I/we _____ of _____, being a member of Pakistan Telecommunication Company Limited holder of _____ Ordinary Shares(s) as per Register Folio No. _____ hereby opt for video conference facility at _____.

Signature of member

8. Audited Financial Statements through e-mail

The Securities and Exchange Commission of Pakistan vide SRO 787 (1)/2014 dated September 08, 2014 has provided an option for shareholders to receive audited financial statements along with notice of annual general meeting electronically through email. Hence, members who are interested in receiving the annual reports and notice of annual general meeting electronically in future are required to submit their email addresses and consent for electronic transmission to the share registrar. The consent form in this regard is also available on Company's official website www.ptcl.com.pk.

NOTICE OF THE TWENTY FIRST ANNUAL GENERAL MEETING

9. Deduction of withholding tax on the amount of dividend

The following information is being disseminated for information of the members in accordance with the instructions of the Commission circulated vide its Circular No. 19/2014 of October 24, 2014;

- (i) "The Government of Pakistan through Finance Act, 2015 has made certain amendments in section 150 of the Income Tax Ordinance, 2001 whereby different rates are prescribed for deduction of withholding tax on the amount of dividend paid by the companies. These tax rates are as under:

- (a) For filers of income tax returns: 12.5%
- (b) For non-filers of income tax returns: 17.5%

To enable the company to make tax deduction on the amount of cash dividend @ 12.5% instead of 17.5%, all the shareholders whose names are not entered into the Active Tax-payers List (ATL) provided on the website of FBR, despite the fact that they are filers, are advised to make sure that their names are entered into ATL before the date for payment of the cash dividend i.e. April 16, 2016 otherwise tax on their cash dividend will be deducted @ 17.5% instead @12.5%.

For shareholders holding their shares jointly, as per the clarification issued by the Federal Board of Revenue, with-holding tax will be determined separately on 'Filer/Non-Filer' status of Principal shareholder as well as joint-holder (s) based on their shareholding proportions, in case of joint accounts. Therefore, all shareholders who hold shares jointly are requested to provide shareholding proportions of Principal shareholder and Joint-holder(s) in respect of shares held by them to our Share Registrar, in writing as follows:

			Principal Shareholder		Joint Shareholder	
Company Name	Folio/CDS Account #	Total Shares	Name and CNIC #	Shareholding Proportion (No. of Shares)	Name and CNIC #	Shareholding Proportion (No. of Shares)

The above/required information must be provided to our Share Registrar before April 16, 2016 positively; otherwise it will be assumed that the shares are equally held by Principal shareholder and Joint Holder(s).

- (ii) For any further query/problem/information, the investors may contact the Company's Share Registrar M/s. FAMCO Associates (Pvt.) Limited, 8-F, Next to Hotel Faran, Nursery, Block-6, P.E.C.H.S., Shakra-e-Faisal, Karachi (Ph. # +9221- 34380101 and +9221-34380102).
- (iii) The corporate shareholders having CDC accounts are required to have their National Tax Number (NTN) updated with their respective participants, whereas corporate physical shareholders should send a copy of their NTN certificate to the company or its Share Registrar i.e. M/s FAMCO Associates (Pvt.) Limited. The shareholders while sending NTN or NTN certificates, as the case may be, must quote company name and their respective folio numbers".

STATEMENT UNDER SECTION 160 1(b) OF THE COMPANIES ORDINANCE, 1984

Proposed Resolution included in AGM Agenda (for your reference please)

- i. Resolved that the consent of General Meeting be and is hereby given for disposal of lands and buildings of 611 number of closed exchanges as per the list attached.
- ii. Resolved that President & CEO, PTCL be and is hereby authorized to complete all procedural requirements ancillary to carry out actions, deeds, things and other related matters regarding disposal of lands and buildings of above-stated 611 number of closed exchanges.

This statement sets out the material facts concerning special business to be transacted at the 21st Annual General Meeting of Pakistan Telecommunication Company Limited to be held on April 28, 2016.

The proposed special resolutions regarding disposal of non-useable/obsolete assets i.e. lands and buildings of 611 number of closed exchanges having written down value of Rs. 718,096,598/- (as on December 31, 2015), with an estimated net loss of Rs. Nil is necessitated by the following factors:

1. To save related operating expenses pertinent to keep and maintenance of these lands and buildings.
2. To safeguard against possible encroachment on these assets by third parties.
3. To realize possible financial gains from disposing of these unused assets of the Company.

Background

In the wake of the consolidation of Company's operations necessitated due to introduction of newer technologies e.g. MSAGs (Multi Services Access Gateways) and soft switches, these exchanges became redundant and unprofitable. Hence, after securing the approvals of Company's Board of Directors, the operations in these exchanges were ceased in three phases and related assets (excluding lands and buildings) were either used in Company's operations elsewhere or were disposed of. Region-wise summary of 611 closed exchanges is as under:

S.No.	Regions	No. of closed Exchanges	S.No.	Regions	No. of closed Exchanges
1	Central (CTR)	85	7	Peshawar (NTR-1)	32
2	Faisalabad (FTR)	99	8	D I Khan (NTR-2)	31
3	Gujranwala (GTR)	58	9	Rawalpindi (RTR)	25
4	Hazara (HTR)	18	10	Hyderabad (STR-1)	30
5	Lahore North (LTR-N)	2	11	Sukkur (STR-5)	37
6	Multan (MTR)	155	12	Quetta (WTR)	39
Total Closed Exchanges					611

Shareholders' Value

The disposal of lands and buildings of the closed 611 exchanges is expected to enhance shareholders' equity through realization of envisaged gains.

The Directors of the Company have no direct or indirect interest in the special business.

List of 611 Closed Exchanges

Sr No	Region	Phase	Exchange Name	Closure Date
1	CTR	1	Adda Noul Plot	February 18, 2009
2	CTR	1	Arzani Pur	February 18, 2009
3	CTR	1	Bath Kalan	February 18, 2009
4	CTR	1	Bunga Saleh	October 16, 2008
5	CTR	1	Chaindpur	October 11, 2008
6	CTR	1	Chak 110/9-L	October 16, 2008
7	CTR	1	Chak 166/9-L	February 18, 2009
8	CTR	1	Chak 51/EB	October 28, 2008
9	CTR	1	Chak 67/5L	October 16, 2008
10	CTR	1	Chak Shafi	October 24, 2008
11	CTR	1	Darbar Kot	October 14, 2008
12	CTR	1	Darbar M. Ghous (11/1-R)	February 18, 2009
13	CTR	1	Ganja Kalan	October 16, 2008
14	CTR	1	Ganjyana Nau	October 17, 2008
15	CTR	1	Jewan Shah	February 21, 2009
16	CTR	1	Kharey Kalan	October 14, 2008
17	CTR	1	Kot Hussain	October 11, 2008
18	CTR	1	Ladhey Kay	February 18, 2009
19	CTR	1	Mango Taroo	February 23, 2009
20	CTR	1	Mopal Kay	February 23, 2009
21	CTR	1	Nehran Wali	February 18, 2009
22	CTR	1	Pacca Sidhar	October 24, 2008
23	CTR	1	Pir Sadar Din	October 28, 2008
24	CTR	2	Vagra	December 8, 2010
25	CTR	3	22 S.P.	May 26, 2011
26	CTR	3	43-D Dastgir Ck	June 27, 2011
27	CTR	3	4-Chak Rasala	October 21, 2011
28	CTR	3	57gd Sarwar Chk	July 2, 2011
29	CTR	3	Adian	June 24, 2011
30	CTR	3	Babak Wal	June 11, 2011
31	CTR	3	Bama Bala	June 28, 2011
32	CTR	3	Bharpara Shamad	June 25, 2011
33	CTR	3	Bhumman Shah	June 27, 2011
34	CTR	3	Bhutta Mohabat	June 25, 2011
35	CTR	3	Chak 108-7-R	July 2, 2011
36	CTR	3	Chak 138-9-L	June 25, 2011
37	CTR	3	Chak 174-1-9-L	June 25, 2011
38	CTR	3	Chak 62-12-L	July 1, 2011
39	CTR	3	Chak 65-12-L	July 1, 2011
40	CTR	3	Chak No. 121 Eb	July 29, 2011
41	CTR	3	Chak No.15-S.P	July 29, 2011
42	CTR	3	Chak No.32-1al	June 15, 2011
43	CTR	3	Chak No.35-2-L	June 27, 2011
44	CTR	3	Chak No.71-4-R	June 25, 2011
45	CTR	3	Chak No.7-1-L	June 23, 2011
46	CTR	3	Chak No.78-5-L	July 2, 2011
47	CTR	3	Chak No.8-1ra	June 11, 2011
48	CTR	3	Chak No.99-12-L	July 1, 2011
49	CTR	3	Chak-17	June 20, 2011
50	CTR	3	Dal Waryam	July 1, 2011
51	CTR	3	Dalla Wahga	June 24, 2011
52	CTR	3	Dhutta	June 11, 2011
53	CTR	3	Hanjli Chak-33	July 13, 2011
54	CTR	3	Harchand	July 12, 2011
55	CTR	3	Juman Shah	July 1, 2011
56	CTR	3	Kahan Singh	July 1, 2011
57	CTR	3	Kakkar Gill	June 27, 2011
58	CTR	3	Karkan	July 13, 2011
59	CTR	3	Khokhar Pooli	June 11, 2011
60	CTR	3	Kirto Pindori	June 24, 2011
61	CTR	3	Korey Shah	July 1, 2011
62	CTR	3	Kul Mokal	July 6, 2011

Sr No	Region	Phase	Exchange Name	Closure Date
63	CTR	3	Lalianwala	June 25, 2011
64	CTR	3	Mangtawala Pind	May 26, 2011
65	CTR	3	Marale Hithar	July 6, 2011
66	CTR	3	Marh Balochan	July 16, 2011
67	CTR	3	Metha Suja	June 24, 2011
68	CTR	3	Mitha Bhatti	June 28, 2011
69	CTR	3	Muncharian	June 27, 2011
70	CTR	3	Murad Pur	June 25, 2011
71	CTR	3	Nirmalkey	July 6, 2011
72	CTR	3	Pepley Pahar	June 27, 2011
73	CTR	3	Pir Ghani	July 1, 2011
74	CTR	3	Qadar Abad	June 25, 2011
75	CTR	3	Qila Sitar Shah	July 12, 2011
76	CTR	3	Ruken Pura	June 25, 2011
77	CTR	3	Sangla Hill	June 30, 2011
78	CTR	3	Sattoki	July 6, 2011
79	CTR	3	Sheikh Ammad Kh	July 6, 2011
80	CTR	3	Sheikh Tayyab	July 1, 2011
81	CTR	3	Siranwali Buler	July 13, 2011
82	CTR	3	Sulemanki	June 29, 2011
83	CTR	3	Titranwalt	July 13, 2011
84	CTR	3	Wanawala	June 25, 2011
85	CTR	3	Zamirabad	June 11, 2011
86	FTR	1	A.Q.Khan	February 6, 2009
87	FTR	1	Chak 105 NB	October 11, 2008
88	FTR	1	Chak 165	February 6, 2009
89	FTR	1	Chak 251 JB	February 6, 2009
90	FTR	1	Chak 374 GB	February 7, 2009
91	FTR	1	Chak 401 GB	October 20, 2008
92	FTR	1	Chak 405 GB	December 20, 2008
93	FTR	1	Chak 528 GB	February 14, 2009
94	FTR	1	Chak 56 SB	October 11, 2008
95	FTR	1	Chak 566 GB	February 9, 2009
96	FTR	1	Chak 625 GB	February 7, 2009
97	FTR	1	Chak 69 NB	October 11, 2008
98	FTR	1	Chak Niazzian (Chak 569 Gb)	October 2, 2009
99	FTR	1	Chak No. 463 Jb (Hassan Shah)	February 6, 2009
100	FTR	1	Chak-607 GB	February 6, 2009
101	FTR	1	Chakoo More	February 7, 2009
102	FTR	1	Chandni	February 5, 2009
103	FTR	1	Dilawar (Akhtarabad)	October 29, 2008
104	FTR	1	Harsa Sheikh	October 9, 2008
105	FTR	1	Havali Lal	February 6, 2009
106	FTR	1	Jalib Dulchian (Chak 630 Gb)	October 2, 2009
107	FTR	1	Kot Ahmad Yar	December 18, 2008
108	FTR	1	Mazafar Pur	February 6, 2009
109	FTR	1	More Pungu	October 29, 2008
110	FTR	1	Sandrana	December 18, 2008
111	FTR	1	Sultan Pur Mela	October 29, 2008
112	FTR	2	Adda Bhussi.	December 7, 2010
113	FTR	2	Ahmadabad.	January 21, 2011
114	FTR	2	Basti Bakhtawar	December 30, 2010
115	FTR	2	Chak Jodh	January 20, 2011
116	FTR	2	Chak No 121 Nb.	December 10, 2010
117	FTR	2	Chak No 133 Sgd	December 10, 2010
118	FTR	2	Chak No 583 Gb	December 7, 2010
119	FTR	2	Chak-39db	March 22, 2011
120	FTR	2	Chak-51 Asb Sgd	December 10, 2010
121	FTR	2	Cheena	December 30, 2010
122	FTR	2	Chella Kabli.	January 21, 2011
123	FTR	2	Ck. 68 Sb.	December 10, 2010
124	FTR	2	Ck.# 594 Gb.	January 24, 2011

List of 611 Closed Exchanges

Sr No	Region	Phase	Exchange Name	Closure Date
125	FTR	2	Ck22 Mb.	March 22, 2011
126	FTR	2	Goliwali.	March 22, 2011
127	FTR	2	Hafizabad Bhl	December 30, 2010
128	FTR	2	Jhoke Sami	November 29, 2010
129	FTR	2	K.Behadar Shah.	March 26, 2011
130	FTR	2	Kandiwal	December 3, 2010
131	FTR	2	Madad Ali	March 19, 2011
132	FTR	2	Mubary Khan	December 10, 2010
133	FTR	2	Nalka Adda	June 16, 2011
134	FTR	2	Noor Pur Kalooka	January 26, 2011
135	FTR	2	Pindi Kot Sgd.	December 10, 2010
136	FTR	2	Rahadari	March 22, 2011
137	FTR	2	Rubana.	December 10, 2010
138	FTR	2	Selar Wala	December 10, 2010
139	FTR	2	Sher Mohd Wala.	May 12, 2011
140	FTR	2	Thabal.	December 30, 2010
141	FTR	2	Thathi Noor Sgd	December 30, 2010
142	FTR	2	Werowal.	December 10, 2010
143	FTR	3	43-Jb Peeruana.	July 21, 2011
144	FTR	3	Akrain Wala	June 11, 2011
145	FTR	3	Arotti.	June 11, 2011
146	FTR	3	Barnala	May 18, 2011
147	FTR	3	Chak 48 Sb Sgd	July 14, 2011
148	FTR	3	Chak No 380 Gb	July 9, 2011
149	FTR	3	Chak No 611.Gb	June 11, 2011
150	FTR	3	Chak No. 163/Rb (More-155) T/E-Chak Jhumra	August 10, 2011
151	FTR	3	Chak No. 225 Gb	June 11, 2011
152	FTR	3	Chak No. 35 Nb	June 11, 2011
153	FTR	3	Chak No.186 Gb.	July 11, 2011
154	FTR	3	Chak No.187 Nb	September 30, 2011
155	FTR	3	Chak No.241 Jb.	June 11, 2011
156	FTR	3	Chak No.262 Jb.	June 11, 2011
157	FTR	3	Chak.410 Jb Tbs	August 11, 2011
158	FTR	3	Ck No-308-Jb	August 11, 2011
159	FTR	3	Ck No-312-Jb	June 28, 2011
160	FTR	3	Ck. No 132 Gb	July 27, 2011
161	FTR	3	Ck. No.421 Jb.	June 11, 2011
162	FTR	3	Ck.# 124 Nb Sgd	July 13, 2011
163	FTR	3	Ck.No.355 Jb Tb	June 11, 2011
164	FTR	3	Ckak #63-61-Sb	June 11, 2011
165	FTR	3	Dera Jara Jadee	June 11, 2011
166	FTR	3	Gharah Fateh Sh	October 1, 2011
167	FTR	3	Gilmala Jng.	June 11, 2011
168	FTR	3	Haq Bahu Cly	June 11, 2011
169	FTR	3	Hust Khewa.	June 11, 2011
170	FTR	3	Jehanabad Sgd	July 13, 2011
171	FTR	3	Jhamra.	June 11, 2011
172	FTR	3	Jhoke Ditta.	June 30, 2011
173	FTR	3	Kamalia-li.	June 14, 2011
174	FTR	3	Kufri	November 22, 2011
175	FTR	3	Luqman.	July 14, 2011
176	FTR	3	Mir More.	August 11, 2011
177	FTR	3	Pharang	June 8, 2011
178	FTR	3	Pir Panja.	June 11, 2011
179	FTR	3	Pull Asif	August 11, 2011
180	FTR	3	Pull Pira.	October 1, 2011
181	FTR	3	Quaidabad.	June 18, 2011
182	FTR	3	Sial Sharif Sgd	July 29, 2011
183	FTR	3	Thathi Balaraja	June 11, 2011
184	FTR	3	Uchali.	June 11, 2011
185	GTR	1	Baig Pur	September 16, 2008

Sr No	Region	Phase	Exchange Name	Closure Date
186	GTR	1	Dohatta Azmat	September 16, 2008
187	GTR	1	Durga Dinga	September 16, 2008
188	GTR	1	Garhi Gondal	February 18, 2009
189	GTR	1	Jandoke	February 14, 2009
190	GTR	1	Kadher	December 19, 2008
191	GTR	1	Kali Sooba	September 16, 2008
192	GTR	1	Kot Nikka	September 18, 2008
193	GTR	1	Nothain	February 18, 2009
194	GTR	1	Tahli Goraya	September 16, 2008
195	GTR	1	Thatti Bajwa	September 20, 2008
196	GTR	2	Dandian	November 27, 2010
197	GTR	2	Ganour	November 27, 2010
198	GTR	2	Koraykay	November 29, 2010
199	GTR	2	Thatha Wazira	November 27, 2010
200	GTR	3	Adda Bastan	July 23, 2011
201	GTR	3	Adil Pur Bajwa	July 16, 2011
202	GTR	3	Botala Sharm Si	June 30, 2011
203	GTR	3	Budda Goraya	July 2, 2011
204	GTR	3	Chack Bhatti	July 25, 2011
205	GTR	3	Chack Ramdas	August 10, 2011
206	GTR	3	Conv Bherowal	July 4, 2011
207	GTR	3	Dhabliwala	July 1, 2011
208	GTR	3	Feteh Key	August 3, 2011
209	GTR	3	Ghar Qaim	August 3, 2011
210	GTR	3	Gumtala	July 23, 2011
211	GTR	3	Jagowal	August 13, 2011
212	GTR	3	Jarpal	July 23, 2011
213	GTR	3	Karmanwala	August 25, 2011
214	GTR	3	Khan Pur	July 25, 2011
215	GTR	3	Khewa	October 20, 2011
216	GTR	3	Kot Baray Khan	June 30, 2011
217	GTR	3	Kot Nainan	July 1, 2011
218	GTR	3	Kot Panah	July 25, 2011
219	GTR	3	Kotli Dilbagh R	August 13, 2011
220	GTR	3	Kutia Baderuddi	August 3, 2011
221	GTR	3	Lalapur	July 2, 2011
222	GTR	3	Lalu Pur	August 13, 2011
223	GTR	3	Lasoori Kalan	October 22, 2011
224	GTR	3	Lurki	July 2, 2011
225	GTR	3	Madarissa Chath	August 10, 2011
226	GTR	3	Madrianwala	July 25, 2011
227	GTR	3	Mangoki Virkan	August 13, 2011
228	GTR	3	Mari Bhindran	August 13, 2011
229	GTR	3	Mundeke Berian	July 25, 2011
230	GTR	3	Nadala Sandhowa	June 30, 2011
231	GTR	3	Nain Ranjah	August 9, 2011
232	GTR	3	Nakaywal	July 26, 2011
233	GTR	3	Pindi Bawaray	July 25, 2011
234	GTR	3	Quaim Pur Virka	July 2, 2011
235	GTR	3	Rambri	July 1, 2011
236	GTR	3	Sandhwan Tarar	July 25, 2011
237	GTR	3	Sankhatra	July 26, 2011
238	GTR	3	Santhal	July 4, 2011
239	GTR	3	Shezada	July 25, 2011
240	GTR	3	Sokinwind	July 2, 2011
241	GTR	3	Tarkhana Murida	July 1, 2011
242	GTR	3	Wazir Ke Chatha	August 3, 2011
243	HTR	2	Mohri Bad Bain	November 15, 2011
244	HTR	2	Najuf Pur (Hrp)	March 30, 2011
245	HTR	2	Sangar	March 30, 2011
246	HTR	3	Akhan Banid Hrp (Zte)	March 20, 2012
247	HTR	3	Bannian	July 31, 2011

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Sr No	Region	Phase	Exchange Name	Closure Date
248	HTR	3	Butamury	August 16, 2011
249	HTR	3	Hadora Bandi (Zte)	June 20, 2011
250	HTR	3	Karakki	June 21, 2011
251	HTR	3	Kuza Banda	January 27, 2012
252	HTR	3	Maddan	August 16, 2011
253	HTR	3	Malkot	September 6, 2011
254	HTR	3	Namal Rlu	September 6, 2011
255	HTR	3	Nilishang	July 31, 2011
256	HTR	3	Peshora Zte	August 16, 2011
257	HTR	3	Shamlai Bansair	August 16, 2011
258	HTR	3	Sumandar Khata	September 6, 2011
259	HTR	3	Tannakki	September 6, 2011
260	HTR	3	Thathi Ahmad Kh	August 16, 2011
261	LTR-N	3	Lakhoki	February 22, 2012
262	LTR-N	3	Mal Mari	April 29, 2011
263	MTR	1	Aali Wala	October 10, 2008
264	MTR	1	Abbas Nagar	February 16, 2009
265	MTR	1	Adda Hyderabad	February 16, 2009
266	MTR	1	Basti Ghoth Pur	February 16, 2009
267	MTR	1	Basti Sonak	February 16, 2009
268	MTR	1	Bhutta Kot	February 16, 2009
269	MTR	1	Bhutta Wahin	February 16, 2009
270	MTR	1	Bohran Pir	February 16, 2009
271	MTR	1	Chak 10-A	February 16, 2009
272	MTR	1	Chak 214/9-R	February 16, 2009
273	MTR	1	Chak 239 Eb Vehari	November 1, 2008
274	MTR	1	Chak 289/Eb	February 16, 2009
275	MTR	1	Chak No. 165 (Murad)	February 16, 2009
276	MTR	1	Chak No.122/W.B	February 16, 2009
277	MTR	1	Chatror Garh	February 16, 2009
278	MTR	1	Chowk Baig Wala	October 10, 2008
279	MTR	1	Duba Duri	October 10, 2008
280	MTR	1	Fortminroo	October 18, 2008
281	MTR	1	Garhi Ikhtiar Khan	February 16, 2009
282	MTR	1	Gogran	February 16, 2009
283	MTR	1	Goharabad	February 16, 2009
284	MTR	1	Goth Pur	February 16, 2009
285	MTR	1	Haji Dewan	February 16, 2009
286	MTR	1	Harand	October 10, 2008
287	MTR	1	Jaggu Wala	February 16, 2009
288	MTR	1	Jahan Pur	February 16, 2009
289	MTR	1	Jalbani	February 16, 2009
290	MTR	1	Jhakar Imam Shah	October 18, 2008
291	MTR	1	Jhok Utra	February 16, 2009
292	MTR	1	Khan Bela (MI)	February 16, 2009
293	MTR	1	Khanpur	February 16, 2009
294	MTR	1	Kot Abbas Shaheed	February 16, 2009
295	MTR	1	Kotha Thalli	February 16, 2009
296	MTR	1	Kotla Qaim Khan	February 16, 2009
297	MTR	1	Masa Kotha	February 16, 2009
298	MTR	1	Matital	February 16, 2009
299	MTR	1	Mehfooz Abad	February 16, 2009
300	MTR	1	Mehray Shah	February 16, 2009
301	MTR	1	Mou Mubarak	February 16, 2009
302	MTR	1	Nawab Pur Multan	February 16, 2009
303	MTR	1	Nawan Kot	February 16, 2009
304	MTR	1	Nawan Kot (Ryk)	February 16, 2009
305	MTR	1	Nutkani	February 16, 2009
306	MTR	1	Qasba Samina	February 16, 2009
307	MTR	1	Sakhi Sarwar	February 16, 2009
308	MTR	1	Sanjar Saidan	October 10, 2008
309	MTR	1	Sargana	February 16, 2009

Sr No	Region	Phase	Exchange Name	Closure Date
310	MTR	1	Shah Pur	February 16, 2009
311	MTR	1	Soon Miani	February 16, 2009
312	MTR	1	Sultan Pur	October 18, 2008
313	MTR	1	Wasanday Wali	October 18, 2008
314	MTR	1	Zaman Kot	February 16, 2009
315	MTR	2	Amin Abad	December 14, 2010
316	MTR	2	Bagho Bahar	December 14, 2010
317	MTR	2	Bahdur Pur	December 29, 2010
318	MTR	2	Bait Mir Hazar	January 18, 2011
319	MTR	2	Bakhtiari	February 26, 2011
320	MTR	2	Baqir Pur	December 13, 2010
321	MTR	2	Bara Sadat	April 23, 2011
322	MTR	2	Basti Mamoori	May 7, 2011
323	MTR	2	Bherowal	December 11, 2010
324	MTR	2	Chachran Sharif	December 14, 2010
325	MTR	2	Chak Israni	February 26, 2011
326	MTR	2	Chak No.13-9-R	December 13, 2010
327	MTR	2	Chowk Jamal	December 13, 2010
328	MTR	2	Ghazi Ghat	April 22, 2011
329	MTR	2	Ghazi Pur	December 18, 2010
330	MTR	2	Hatheji	March 8, 2011
331	MTR	2	Head Bakainy	January 18, 2011
332	MTR	2	Head Haji Pur	December 14, 2010
333	MTR	2	Khokhran	December 18, 2010
334	MTR	2	Kothay Wala	December 14, 2010
335	MTR	2	Kotla Bund Ali	January 19, 2011
336	MTR	2	Lal Garh	March 9, 2011
337	MTR	2	Looter	December 14, 2010
338	MTR	2	Muhammad Pur Lamma	December 30, 2010
339	MTR	2	Noshera Gharbi	May 7, 2011
340	MTR	2	Peer Adil	December 14, 2010
341	MTR	2	Rafiq Abad	January 4, 2011
342	MTR	2	Raja Pur	December 28, 2010
343	MTR	2	Sardar P.Jhndir	December 13, 2010
344	MTR	2	Shaher Fareed	December 31, 2010
345	MTR	2	Shitab Garh	December 13, 2010
346	MTR	2	Syed Mohib Shah	February 26, 2011
347	MTR	2	Talai Wala	April 22, 2011
348	MTR	2	Thul Hamza	December 14, 2010
349	MTR	3	Abu Dhabi Cly	September 28, 2011
350	MTR	3	Adda Akhtar Ngr	August 18, 2011
351	MTR	3	Ali Sherwan	August 18, 2011
352	MTR	3	Arra Akbar	June 4, 2011
353	MTR	3	Bala Arian	August 18, 2011
354	MTR	3	Basti Gurmani	June 4, 2011
355	MTR	3	Belay Wala	June 6, 2011
356	MTR	3	Bindoor Abasian	August 18, 2011
357	MTR	3	Chak 270-Tda	August 18, 2011
358	MTR	3	Chak 358-Wb	August 18, 2011
359	MTR	3	Chak 94-MI	August 18, 2011
360	MTR	3	Chak 98-MI	August 18, 2011
361	MTR	3	Chak No.111-Dnb	August 18, 2011
362	MTR	3	Chak No.12-Ah	August 18, 2011
363	MTR	3	Chak No.146-P	August 18, 2011
364	MTR	3	Chak No.204-Eb	July 17, 2011
365	MTR	3	Chak No.23.24/3r	August 18, 2011
366	MTR	3	Chak No.306	August 18, 2011
367	MTR	3	Chak No.339-Wb	August 18, 2011
368	MTR	3	Chak No.377-Wb	August 18, 2011
369	MTR	3	Chak No.45-A	August 18, 2011
370	MTR	3	Chak No.553-Eb	August 18, 2011
371	MTR	3	Chak No.91-10-R	August 18, 2011

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Sr No	Region	Phase	Exchange Name	Closure Date
372	MTR	3	Chak-116-P	August 18, 2011
373	MTR	3	Chak-136-10-R	August 18, 2011
374	MTR	3	Chak-173-P	August 18, 2011
375	MTR	3	Chk 138	August 18, 2011
376	MTR	3	Darkhana	August 18, 2011
377	MTR	3	Dhanot	August 18, 2011
378	MTR	3	Fateh Pur	December 14, 2011
379	MTR	3	Ghazi Ghat	May 6, 2011
380	MTR	3	Haji Pur	August 18, 2011
381	MTR	3	Hamid Pur	August 18, 2011
382	MTR	3	Jalah Arian	August 18, 2011
383	MTR	3	Jhoke Boodo	August 18, 2011
384	MTR	3	Kala	August 18, 2011
385	MTR	3	Kalanch Wala	June 28, 2011
386	MTR	3	Khairpur Sadat	September 30, 2011
387	MTR	3	Kotla Musa Khan	August 18, 2011
388	MTR	3	Kotla Pathan	June 30, 2011
389	MTR	3	Kukkar Hutta	August 24, 2011
390	MTR	3	Maan Kot Tel.Ex	August 18, 2011
391	MTR	3	Mahar Wali	August 18, 2011
392	MTR	3	Mahra	June 6, 2011
393	MTR	3	M-Allah Bachaya	August 18, 2011
394	MTR	3	Mehar Sharif	August 18, 2011
395	MTR	3	Mehery Wala	August 18, 2011
396	MTR	3	Murad Abad	June 6, 2011
397	MTR	3	Murghai	August 18, 2011
398	MTR	3	Nathey Wala	August 18, 2011
399	MTR	3	Nau-Qabal Wah	August 18, 2011
400	MTR	3	Nawan Shehar	August 18, 2011
401	MTR	3	Noor Shah	August 18, 2011
402	MTR	3	Pacca Larran	August 18, 2011
403	MTR	3	Pir Jaggi	August 18, 2011
404	MTR	3	Pull Murad	August 18, 2011
405	MTR	3	Pull-25	August 18, 2011
406	MTR	3	Rafique Abad	August 18, 2011
407	MTR	3	Rana Nagar	August 18, 2011
408	MTR	3	Rasool Pur	August 18, 2011
409	MTR	3	Rathwala(2-9-R)	August 18, 2011
410	MTR	3	Reyaz Abad	September 30, 2011
411	MTR	3	Said Ali	August 18, 2011
412	MTR	3	Seet Pur	August 18, 2011
413	MTR	3	Sehaja	August 18, 2011
414	MTR	3	Shadani Sharif	June 30, 2011
415	MTR	3	Sheikh Faazal	July 17, 2011
416	MTR	3	Taunsa Barrage	September 30, 2011
417	MTR	3	Tibbi Qaisrani	August 18, 2011
418	NTR-1	2	Ashokhel Kadow	May 30, 2011
419	NTR-1	2	Aza Khel	January 18, 2011
420	NTR-1	2	Gul Bandai Mdn	January 18, 2011
421	NTR-1	2	Jaba Khatak Pab	January 18, 2011
422	NTR-1	2	Miskinai	January 15, 2010
423	NTR-1	2	Palosai Nsh	January 18, 2011
448	NTR-1	3	Akhagran New	December 12, 2011
449	NTR-1	3	Arang Tmg	June 6, 2011
450	NTR-1	3	Babuzai	October 5, 2011
451	NTR-1	3	Banda Kachori	September 7, 2011
424	NTR-1	3	Chinaray New	August 15, 2011
452	NTR-1	3	Gandary Kaley	November 24, 2011
453	NTR-1	3	Jandai Mdn	November 16, 2011
454	NTR-1	3	Kalam	August 15, 2011
455	NTR-1	3	Kalanjar New	August 15, 2011
456	NTR-1	3	Kati Gari	October 5, 2011

Sr No	Region	Phase	Exchange Name	Closure Date
457	NTR-1	3	Kohi Barmole	October 5, 2011
458	NTR-1	3	Kohi Hasan Khel	June 6, 2011
459	NTR-1	3	Koragh	September 12, 2011
460	NTR-1	3	Mandoori	August 15, 2011
461	NTR-1	3	Mangai Chai Swb	October 5, 2011
462	NTR-1	3	Mian Khan Sanga	January 3, 2012
463	NTR-1	3	Mughal Kot	August 17, 2011
464	NTR-1	3	Mughalki	August 15, 2011
465	NTR-1	3	Pakhi Bala	June 6, 2011
466	NTR-1	3	Pataw	August 15, 2011
467	NTR-1	3	Pirabad Saidaba	September 12, 2011
468	NTR-1	3	Pirsado	September 12, 2011
469	NTR-1	3	Prang Ghar	October 5, 2011
470	NTR-1	3	Rashaka New	November 14, 2011
471	NTR-1	3	Seer Tmg	October 5, 2011
472	NTR-1	3	Shagai Bala New	September 7, 2011
425	NTR-2	1	Khushal Garh	November 13, 2008
426	NTR-2	2	Abdul Khel Dik	June 25, 2011
427	NTR-2	2	Abdul Khel Lki	March 3, 2011
428	NTR-2	2	Ahmad Khel Shrq	March 3, 2011
429	NTR-2	2	Azim Killy	September 14, 2011
430	NTR-2	2	Darmaluk	March 2, 2011
431	NTR-2	2	Darsamand	February 10, 2011
432	NTR-2	2	Gandi Khan Khel	March 3, 2011
433	NTR-2	2	Gara Esa Khan	June 25, 2011
434	NTR-2	2	Gholl Banda	March 3, 2011
435	NTR-2	2	Isak Khel	May 7, 2011
436	NTR-2	2	Jani Khel	March 2, 2011
437	NTR-2	2	Khero Khel Paca	March 3, 2011
438	NTR-2	2	Kiri Sheikhan	March 2, 2011
439	NTR-2	2	Landi Jalandar	March 2, 2011
440	NTR-2	2	Landiva	May 7, 2011
441	NTR-2	2	Mainjee Khel	March 2, 2011
442	NTR-2	2	Nisti Kot Thall	March 2, 2011
443	NTR-2	2	Shahab Khel	March 3, 2011
444	NTR-2	2	Shalozan	March 2, 2011
445	NTR-2	2	Shartora Takhti	March 3, 2011
446	NTR-2	2	Shewa	July 13, 2010
447	NTR-2	2	Takhti Khel Bnu	December 1, 2010
473	NTR-2	3	Awal Adam Banda	August 15, 2011
474	NTR-2	3	Bazid Khel	October 5, 2011
475	NTR-2	3	Dollay Banda	August 15, 2011
476	NTR-2	3	Gilloti	July 5, 2011
477	NTR-2	3	Landi Dakmazngi	August 15, 2011
478	NTR-2	3	Masha Mansoor	August 23, 2011
479	NTR-2	3	Pota	August 15, 2011
480	NTR-2	3	Saib Kohat	August 15, 2011
482	RTR	2	Chak Amral	January 31, 2011
483	RTR	2	Dhoodi Phiphra	December 3, 2010
484	RTR	2	Kot Fateh Khan	December 21, 2010
485	RTR	2	Kot Kay Rsu Atk	December 21, 2010
486	RTR	2	Nilhad Atk	December 21, 2010
487	RTR	2	Phapreel	December 27, 2010
488	RTR	2	Pour Miana	December 4, 2010
489	RTR	2	Tanda Attock	December 4, 2010
490	RTR	2	Thoamahram Khan	November 30, 2010
491	RTR	2	Tutral	January 31, 2011
492	RTR	2	Uchri Jand Atk	December 21, 2010
493	RTR	3	Attock Khurd	July 27, 2011
494	RTR	3	Chahan Rsu[153]	October 3, 2011
495	RTR	3	Dharabi	June 10, 2011
496	RTR	3	Dharmund	July 27, 2011

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Sr No	Region	Phase	Exchange Name	Closure Date
497	RTR	3	Dhoke Shikra	June 8, 2011
498	RTR	3	Dhurdal/Durdad	July 27, 2011
499	RTR	3	Gole Pur	June 8, 2011
500	RTR	3	Kashmiri Bazar	August 12, 2011
501	RTR	3	Kotla Syedian Z	June 8, 2011
502	RTR	3	Mianwala	June 8, 2011
503	RTR	3	Mirjan	June 8, 2011
504	RTR	3	Numbal	July 27, 2011
505	RTR	3	Ratwal	June 8, 2011
506	RTR	3	Sagri Rsu Atk	October 3, 2011
507	STR-1	1	Akbarabad	October 29, 2008
508	STR-1	1	Bilaro Shakh	January 29, 2009
509	STR-1	1	Bubak	January 29, 2009
510	STR-1	1	Bukehar Sharif	January 29, 2009
511	STR-1	1	Ch.Nabi Bux	October 29, 2008
512	STR-1	1	Chach Jahan	October 25, 2008
513	STR-1	1	Doulat Laghari	January 31, 2009
514	STR-1	1	Drig Moree	January 29, 2009
515	STR-1	1	Jaffer Khan Laghari	October 27, 2008
516	STR-1	1	Jhangara	September 16, 2008
517	STR-1	1	Khandoo	January 29, 2009
518	STR-1	1	Khanote	September 15, 2008
519	STR-1	1	Khudaabad	January 29, 2009
520	STR-1	1	Mahmoodabad	October 29, 2008
521	STR-1	1	Majhand	October 24, 2008
522	STR-1	1	Manak Laghari	January 31, 2009
523	STR-1	1	Piara Goth	January 29, 2009
524	STR-1	1	Shah Bux Lashari	October 29, 2008
525	STR-1	1	T.G Hyder	January 31, 2009
526	STR-1	1	Talti	January 29, 2009
527	STR-1	1	Wahi Pandhi	September 15, 2008
528	STR-1	2	Beeto	December 29, 2010
529	STR-1	2	Guls-E-Shahbaz	December 28, 2010
530	STR-1	2	Mubarak Jarwar	December 28, 2010
531	STR-1	2	Usman Shah J H	December 29, 2010
532	STR-1	3	Chak No-41	June 11, 2011
533	STR-1	3	Gujri	August 15, 2011
534	STR-1	3	Jam Nawaz Ali	September 23, 2011
535	STR-1	3	Kurkali	August 15, 2011
536	STR-1	3	S Panjo Sultan	August 15, 2011
537	STR-5	1	Badani	February 3, 2009
538	STR-5	1	Bado	October 31, 2008
539	STR-5	1	Baggi	December 18, 2008
540	STR-5	1	Bazeed Pur	November 22, 2008
541	STR-5	1	Beer Sharif	December 26, 2008
542	STR-5	1	Bhortee	January 30, 2009
543	STR-5	1	Chanacer	November 22, 2008
544	STR-5	1	Dalipota	January 28, 2009
545	STR-5	1	Hamayoon	October 31, 2008
546	STR-5	1	Hot Faqir	August 31, 2008
547	STR-5	1	I.B Gopang	August 31, 2008
548	STR-5	1	Jhali Kalwari	August 31, 2008
549	STR-5	1	Kalthora	September 22, 2008
550	STR-5	1	Khadhar	September 22, 2008
551	STR-5	1	Maroo Kakepota	August 31, 2008
552	STR-5	1	Mirpur Bhutto	January 31, 2009
553	STR-5	1	Mohammad Pur Odho	January 17, 2009
554	STR-5	1	N.M. Pitafi	September 22, 2008
555	STR-5	1	Rajo Labano	August 31, 2008
556	STR-5	1	Rawantee	January 31, 2009
557	STR-5	1	Sabu Rahu	January 29, 2009
558	STR-5	1	Sangrar	January 31, 2009

Sr No	Region	Phase	Exchange Name	Closure Date
553	STR-5	1	Sujawlbhundchowk	February 4, 2009
554	STR-5	1	Tando Masti Khan	October 30, 2008
555	STR-5	1	Tangwani	February 3, 2009
556	STR-5	1	Tharri Patan	August 31, 2008
557	STR-5	1	Timore	October 10, 2008
558	STR-5	1	Trimoh	January 31, 2009
559	STR-5	1	Waris Dino Machi	August 31, 2008
560	STR-5	2	68 Mile Nusrat	December 28, 2010
561	STR-5	2	Behram	December 31, 2010
562	STR-5	2	Pir Mangio	December 28, 2010
563	STR-5	2	Pir Wasan	December 28, 2010
564	STR-5	3	Bandhi	June 1, 2011
565	STR-5	3	Garhi Khairo	August 18, 2010
566	STR-5	3	Mahesro	August 13, 2011
567	STR-5	3	Mirpur Burriro	June 6, 2011
568	WTR	1	Aghbarg	October 31, 2008
569	WTR	1	Baghbana	October 31, 2008
570	WTR	1	Barshore	October 31, 2008
571	WTR	1	Chaman (Upper)	October 31, 2008
572	WTR	1	Chur Badezai	October 31, 2008
573	WTR	1	Khair Wah	October 31, 2008
574	WTR	1	Killi Nasai	October 31, 2008
575	WTR	1	Saigai	October 31, 2008
576	WTR	1	Shoran	October 31, 2008
577	WTR	2	Balbal	February 7, 2011
578	WTR	2	Chashma Dogun D	February 8, 2011
579	WTR	2	Danok	February 22, 2011
580	WTR	2	Dargai Kudezai	February 10, 2011
581	WTR	2	Eshani Digital	February 14, 2011
582	WTR	2	Goburd	June 13, 2010
583	WTR	2	Ismail Sher	February 10, 2011
584	WTR	2	Kan	February 22, 2011
585	WTR	2	Manzari	February 16, 2011
586	WTR	2	Murgha Faqir	February 10, 2010
587	WTR	2	Nodex	June 7, 2011
588	WTR	2	Shabizai	February 10, 2011
589	WTR	2	Shah Karez	February 10, 2011
590	WTR	2	Surbander	June 7, 2011
591	WTR	2	Teertaj	November 4, 2010
592	WTR	2	Umerabad	February 14, 2011
593	WTR	3	Churmian	August 15, 2011
594	WTR	3	Drug	June 4, 2011
595	WTR	3	Hajian Shakarza	October 7, 2011
596	WTR	3	Killi Pasund	October 7, 2011
597	WTR	3	Koshk	June 30, 2011
598	WTR	3	Malik Yar Digit	August 15, 2011
599	WTR	3	Malizai Digital	August 15, 2011
600	WTR	3	Manzaki	August 15, 2011
601	WTR	3	Nazarabad Digit	June 30, 2011
602	WTR	3	Nurak Suleman K	August 15, 2011
603	WTR	3	Peshkan	August 15, 2011
604	WTR	3	Pidark	June 8, 2011
605	WTR	3	Roghani Karez	June 4, 2011
606	WTR	3	Splinjy	August 15, 2011

NOTES

[illegible]

NOTES

This image shows a single sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.

PAKISTAN TELECOMMUNICATION COMPANY LIMITED



of _____

being a member of Pakistan Telecommunication Company Limited, and a holder of _____

Ordinary Shares as per Share Register Folio No. _____ and / or CDC Participant I.D. No. _____

_____ hereby appoint Mr./Mrs./Miss _____

of _____ as my / our proxy to vote for me / us and on my / our behalf at the Twenty First Annual General Meeting of the Company to be held on Thursday, April 28, 2016 at 10:30 a.m. and at any adjournment thereof.

Signed this _____ day of _____ 2016.

Five Rupees
Revenue stamp

For beneficial owners as per CDC List.

2. Witness

Signature

Name _____

Address

CNIC No.				-								-
----------	--	--	--	---	--	--	--	--	--	--	--	---

or Passport No. _____

Signature

Name _____

Address

CNIC No.				-								-	
----------	--	--	--	---	--	--	--	--	--	--	--	---	--

or Passport No. _____

- i) The proxy need not be a member of the Company.
- ii) The instrument appointing a proxy must be duly stamped, signed and deposited at the office of the Company Secretary PTCL, Headquarters, Sector G-8/4, Islamabad, not less than 48 hours before the time fixed for holding the meeting.
- iii) Signature of the appointing member should match with his / her specimen signature registered with the Company.

iv) If a proxy is granted by a member who has deposited his / her shares into Central Depository Company of Pakistan Limited, the proxy must be accompanied with participant's ID number and account / sub-account number along with attested copies of the Computerized National Identity Card (CNIC) or the Passport of the beneficial owner. Representatives of corporate members should bring the usual documents required for such purpose.

AFFIX
CORRECT
POSTAGE

To,
The Company Secretary,
Pakistan Telecommunication Company Limited
PTCL Headquarters, Sector G-8/4,
Islamabad-44000

FORM OF PROXY

Pakistan Telecommunication Company Limited

پراکسی فارم
پاکستان ٹیلی کمیونیکیشن کمپنی لمیٹڈ

میں مسمی / مسماں
ساکن
بحیثیت ممبر پاکستان ٹیلی کمیونیکیشن کمپنی لمیٹڈ حامل
عمومی حصص، تعداد حصص (شیرز)
مسمی / مسماں ساکن
جو کہ درج شدہ فولیو نمبر / سی ڈی سی (CDC) اکاؤنٹ نمبر کے تحت کمپنی کے ممبر ہیں یا (غیر حاضری کی صورت میں)
مسمی / مسماں ساکن
جو خود بھی درج شدہ فولیو نمبر / سی ڈی سی (CDC) اکاؤنٹ نمبر
کے تحت کمپنی کے ممبر ہیں، کو بطور مختار (پراکسی) مقرر کرتا / کرتی ہوں تاکہ وہ میری جگہ اور میری طرف سے کمپنی کے 21 ویں سالانہ اجلاس عام، جو بتاریخ 28 اپریل 2016ء بروز جمعرات بوقت 10:30 بجے صبح منعقد ہو رہا ہے یا اس کے ملتوی شدہ اجلاس میں شرکت کر سکیں اور ووٹ ڈال سکیں۔
مورخہ: _____

جگہ برائے 5 روپے
کے رسیدی ٹکٹ
اور ان پر حصے دار کے
درج شدہ (رجسٹرڈ) دستخط

گواہان:

2.

1.

دستخط:

دستخط:

نام گواہ:

نام گواہ:

پتہ:

پتہ:

شناختی کارڈ / پاسپورٹ نمبر:

شناختی کارڈ / پاسپورٹ نمبر:

نکٹ
یہاں چپاں کریں

کمپنی سیکریٹری
پاکستان ٹیلی کمیونیکیشن کمپنی لمیٹڈ
پی ٹی سی ایل، ہیڈ کوارٹرز، سیکٹر G-8/4
اسلام آباد-44000 پاکستان
فیکس +92-051-2263732