



Pakistan Telecommunication Company Limited Annual Report 2013



Communication is evolving at a rapid pace. It has sped up the process of evolution by bridging the distances we once had. Our resolve to progress is apparent from our sustained growth establishing our position as the leader of information and communication technology.

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Vision, Mission & Core Values

Corporate Vision

To be the leading Information and Communication Technology Service Provider in the region by achieving customers' satisfaction and maximizing shareholders' value.

Mission

To achieve our vision by having:

- An organizational environment that fosters professionalism, motivation and quality
- An environment that is cost effective and quality conscious
- Services that are based on the most optimum technology
- "Quality" and "Time" conscious customer services
- Sustained growth in earnings and profitability

Core Values

- Professional Integrity
- Teamwork
- Customer Satisfaction
- Loyalty to the Company





Enriching Homes

With its country wide coverage & connectivity, PTCL's Broadband Pakistan gives families the luxury to enjoy seamless browsing, downloading and streaming.

Board of Directors



AKHLAQ AHMAD TARAR
Chairman PTCL Board



ABDULRAHIM A. AL NOORYANI Member PTCL Board



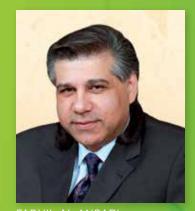
DR. WAQAR MASOOD KHAN
Member PTCL Board



JAMAL SAIF AL JARWAN
Member PTCL Board



SERKAN OKANDAN Member PTCL Board



FADHIL AL ANSAR Member PTCL Board



DR. DANIEL RITZ

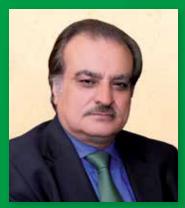
Member PTCL Board



AMJAD ALI KHAN
Member PTCL Board



YASIR QADIR Member PTCL Board



WALID IRSHAID
President & Chief Executive Office

Corporate Information

Management

Walid Irshaid

President & Chief Executive Officer

Muhammad Nehmatullah Toor

Chief Financial Officer

Syed Mazhar Hussain

Chief Human Resource Officer

Muhammad Nasrullah

Chief Business Operations Officer

Hamid Faroog

Chief Business Development Officer

Furgan Habib Qureshi

Chief Marketing Officer

Kamal Ahmed

Chief Digital Services Officer

Jamil A. Khwaja

Chief Customer Care Officer

Tariq Salman

Chief Technical Officer

Raed Yousef Ali Abdel Fattah

Chief Information Officer

Jamal Abdalla Salim Hussain Al Suwaidi

Chief Procurement Officer

Muhammad Shehzad Yousuf

Chief Internal Auditor

Company Secretary

Farah Qamar

Legal Affairs

Zahida Awan

Auditors

A. F. Ferguson & Co. Chartered Accountants

Bankers

Allied Bank Limited
Askari Bank Limited

Bank Alfalah Limited

Bank Al Habib Limited

The Bank of Punjab

Citibank Limited

Dubai Islamic Bank

Faysal Bank Limited

Habib Bank Limited Habib Metropolitan Bank Limited

Industrial & Commercial Bank China

J S Bank Limited

MCB Bank Limited

Meezan Bank Limited

National Bank of Pakistan

NIB Bank Limited

Silkbank Limited

SME Bank Limited

Standard Chartered Bank (Pakistan) Limited

Sindh Bank Limited

Soneri Bank Limited

United Bank Limited

Registered Office

PTCL Headquarters

Sector G-8/4,

Islamabad-44000, Pakistan

Tel: +92-51-2263732 & 34

Fax: +92-51-2263733

E-mail: company.secretary@ptcl.net.pk

Web: www.ptcl.com.pk

Share Registrar

M/s FAMCO Associates (Pvt.) Limited 8-F, Next to Hotel Faran, Nursery, Block-6, P.E.C.H.S., Shahra-e-Faisal, Karachi.

Tel: +92-21-34380101-2 Fax: +92-21-34380106 info.shares@famco.com.pk

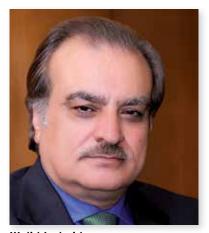




Enriching Experience

Revolutionizing the wireless connectivity, 3G EVO offers its users an exclusive experience of fast and instant connection on the go that's worth sharing.

The Management



Walid Irshaid
President & Chief Executive Officer



Muhammad Nasrullah
Chief Business Operations Officer



Muhammad Nehmatullah Toor Chief Financial Officer



Hamid FarooqChief Business Development Officer



Syed Mazhar HussainChief Human Resource Officer



Furqan Habib Qureshi Chief Marketing Officer



Kamal Ahmed
Chief Digital Services Officer



Raed Yousef Ali Abdel Fattah Chief Information Officer



Jamil A. Khwaja Chief Customer Care Officer



Jamal Abdalla Salim Hussain Al Suwaidi Chief Procurement Officer



Tariq SalmanChief Technical Officer



Muhammad Shehzad Yousuf Chief Internal Auditor

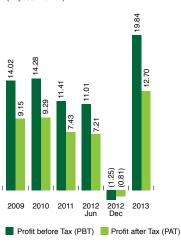
Operating Highlights

Financial Year		Year ended Dec 31, 2013	Six months ended Dec 31, 2012	Year ended Jun 30, 2012	Year ended Jun 30, 2011	Year ended Jun 30, 2010	Year ended Jun 30, 2009
Key Indicators							
Operating							
Pre tax margin (EBIT margin)	%	24.90	(3.02)	19.13	21.03	25.68	25.20
Net margin	%	15.66	(2.18)	12.01	13.44	16.26	15.45
Performance							
Fixed assets turnover	Times	1.06	0.49	0.80	0.75	0.75	0.74
Debtors' turnover	Times	4.77	3.06	6.69	5.71	5.46	4.91
Return on equity	%	12.85	(0.81)	7.19	7.50	9.33	9.28
Return on capital employed	%	8.92	(0.64)	6.11	6.40	7.40	7.20
Retention	%	19.66	100.00	100.00	(20.15)	3.97	16.40
Leverage							
Debt:Equity	Ratio	28:72	28:72	21:79	18:82	15:85	14:86
Leverage	%	43.38	40.03	32.13	33.36	32.51	34.47
Time interest earned	Times	58.26	(8.23)	23.85	56.00	36.42	16.43
Liquidity							
Current	Times	1.94	2.05	2.30	1.39	1.51	1.50
Quick	Times	1.85	1.95	2.16	1.27	1.37	1.36
Valuation							
Earnings per share	Rs.	2.49	(0.16)	1.41	1.46	1.82	1.79
Breakup value per share	Rs.	19.78	18.97	20.07	19.27	19.56	19.49
Dividend payout ratio	%	80.34	-	-	120.15	96.03	83.60
Price earnings ratio	Times	11.42	(109.52)	9.68	9.76	9.77	9.61
Market price to breakup value	Times	1.44	0.91	0.68	0.74	0.91	0.88
Dividend per share	Rs.	2.00			1.75	1.75	1.50
Dividend yield	<u>%</u>	7.03		-	12.31	9.83	8.70
Dividend cover ratio	Times	1.24		-	0.83	1.04	1.20
Market value per share (as on Dec 31 & c	June 30) Rs.	28.44	17.35	13.69	14.22	17.80	17.24
Historical Trends							
Operating Results							
Revenue	Rs. (m)	81,061	37,033	60,038	55,254	57,175	59,239
Profit / (loss) before tax	Rs. (m)	19,838	(1,255)	11,006	11,414	14,281	14,021
Profit / (loss) after tax	Rs. (m)	12,696	(808)	7,212	7,428	9,294	9,151
Dividend	Rs. (m)	10,200	-	-	8,925	8,925	7,650
Financial Position							
Share capital	Rs. (m)	51,000	51,000	51,000	51,000	51,000	51,000
Reserves	Rs. (m)	49,782	45,677	51,312	47,262	48,759	48,390
Shareholders' equity	Rs. (m)	100,872	96,729	102,375	98,292	99,759	99,390
EBITDA	Rs. (m)	28,311	3,482	16,840	15,656	22,006	23,454
Working capital Current assets	Rs. (m)	36,335 74,918	29,067 56.688	26,811 47,359	10,991 39,012	15,257 45,450	18,134 54,220
Total assets	Rs. (m) Rs. (m)	181,908	56,688 164,185	47,359 156,949	39,012 152,520	45,450 150,768	54,220 154,048
Non current liabilities	Rs. (m)	42,453	39,835	34,025	26,207	20,816	18,572
Operational	1 10. (111)	72,700	00,000	0-1,02-0	20,201	20,010	10,012
	No (000)	4.014	4.025	4 1 4 4	4.202	4.270	4.604
ALIS as on (as on Dec 31 & June 30)* Average ALIS per employee	No (000) No	4,014 183	4,035 165	4,144 153	4,393 153	4,370 155	4,681 168
Average ALIS per employee	INO	103	601	133	103	100	108

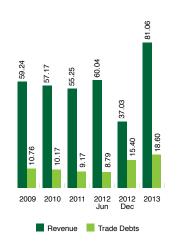
^{*} Exclusive of Primary and Basic Rate interface

Graphs

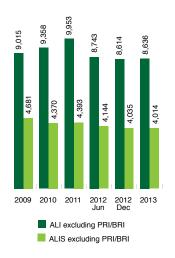
Profit before Tax and Profit after Tax (Rupees in billion)



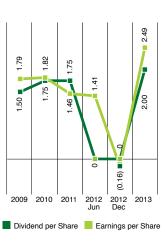
Revenue and Trade Debts (Rupees in billion)



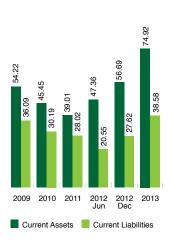
Capacity: Installed Vs In Service (Numbers in thousand)



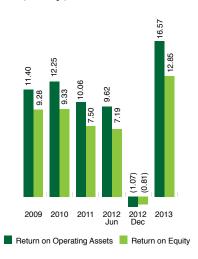
Dividend Payout per Share (Rupees)



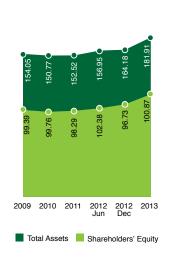
Current Assets and Current Liabilities (Rupees in billion)



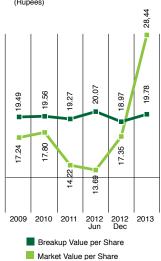
Return on Operating Assets and Equity (Percentage)



Total Assets Vs Shareholders' Equity (Rupees in billion)



Breakup Value Vs Market Value (Rupees)

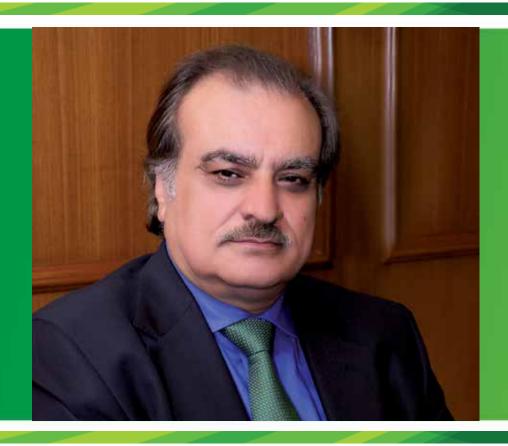




Enriching Relationships

From countless wires to one line that connects all, PTCL Landline builds a land of sharing where heart to heart conversations strengthen relationships.

Group CEO's Message



"We will remain focused to deliver the best to our customers and we pledge to keep customer centricity at the core of our future directions. It is our commitment to empower people of Pakistan for growth and enable them to compete for better future and higher prospects in life."

Walid Irshaid

President & Chief Executive Officer

2013 was a year of sustained growth and progress for PTCL. We continued leading the telecom industry in the country by offering wider and improved choices across all segments of market. From businesses to households, consumers to institutions - our telephony, broadband, wireless and home entertainment product lines managed to stay as top of the mind preference in the country.

PTCL's role as a telecom industry catalyst became more prominent during the year. Our services to other internet service providers and mobile operators along with wide range of other industries played a vital role in boosting the country's growth and ensured that the economic activity remains lucrative for international investments.

One of our key strategic focuses during the year remained as investment in our network. We achieved significant improvements in our fixed and wireless infrastructure enabling the company to be prepared for future opportunities. Our substantial investment in international gateway facilitated Pakistan to connect with the world through new and improved fiber optic cable system.

The competition in mobile operator market remained fierce during the year. Despite market challenges, Ufone remained as the favorite choice especially in the youth segments. The number of Ufone customers grew significantly during the year and customer appreciation and loyalty measured high on the scales.

Improved and widened network coverage and innovation in product line proved to be the greatest support for mobile segment growth. Through the launch of Upaisa, a mobile banking service, the company was able to make waves in the market. We have identified mobile banking service as a great opportunity for growth and we aim to seize this opportunity by expanding these services significantly in coming years.

We see 2014 as both a challenging and exciting year for PTCL Group. With 3G/4G auction around the corner, we are looking at huge windows of growth and opportunities. We are confident that given our strong and unique position in the market, we would be able to maximize our benefits from this evolution.

We clearly realize that going forward telecom industry would no longer be about connectivity alone. There will be a dire need for the industry to offer integrated services and customized solutions to its customers. We are ready to brace these changes and are determined to maintain our position as information and communication technology leader of Pakistan.

I would personally like to thank PTCL's stakeholders - our customers who continue to reward us with their loyalty and have shown continuous faith in us for serving them, our employees who strive to deliver better performance and play their part in the growth of the country, our

shareholders, Government of Pakistan and Etisalat Group for their persistent support and belief in the management and PTCL's strategies.

We strongly believe that the next year would mark exponential growth in the telecom industry and PTCL would continue leading the industry in a progressive manner. We would continue pursuing growth and prosperity by expanding our services to the larger community. We will remain focused in delivering the best to our customers and we pledge to keep customer centricity at the core of our future directions. It is our commitment to empower people of Pakistan for growth and enable them to compete for better future and higher prospects in life.

Walid Irshaid
President & Chief Executive Officer



Enriching Freedom

With 3G EVO cloud, we take freedom of connecting everyone to new heights. Sharing virtual space anywhere, anytime has never been this easy.



n behalf of the Board of Directors of Pakistan Telecommunication Company Limited (PTCL), we are pleased to present the annual report and the audited financial information for the year ended December 31, 2013 together with auditors' report thereon.

2013 was the year of growth for your Company in terms of enhanced revenues and profitability and increased customer base. Broadband services, both wireline and wireless, as well as international business were the main

contributors to achieve growth in the business. With the forthcoming advent of 3G/4G services in Pakistan, PTCL Group is well poised to seize the opportunity and reap the benefits. In furtherance of the business in coming years, opportunities of possible consolidation in Pakistan's telecom market are being closely monitored by your Company.

A brief overview of your Company's performance is presented in the succeeding paragraphs.

1. INDUSTRY OUTLOOK

Telecom sector continued to grow stronger in 2013 with major indicators showing improvement from last year. Teledensity reached 77.1% with main contribution from cellular sector. The increasing revenues from the telecom sector indicate the strength and size of the market despite tough competition and challenges like energy shortage, floods, law and order situation and factors that impeded investment and economic activity. Telecom operators are now exploring new avenues of earning, reducing dependence on the voice channels alone. It is expected that influx of innovation in the form of 3G technology into the telecom market will further boost the revenues of the sector.

New information and communication technologies have changed the dynamics of our social, legal and economic systems. Dependence on the traditional media has been taken over by fast developing Information Technology (IT) systems that has paved way for effective and timely decision making. The economic impact of IT growth will have massive bearing on the overall growth of the country. Major initiatives are being undertaken by the government sector including E-Government, E-Learning and E-Health.

The use of smart phones and broadband platforms to carry out social, financial and educational activities has increased exponentially. Such are the impacts of these requirements that telecom operators are now planning for investments in new technologies for faster content provisioning to meet customer demands and increase revenues. This new wave will change the customer services equation impelling the industry to graduate from customer services to customer value management.

Financial services landscape is fast changing with the introduction of innovative and fast mobile payments (m-payments) systems. Cellular mobile companies and financial institutions in Pakistan joined hands to develop one of the best m-payments model and practice. It has resulted in the expansion of m-payments services across the country through an expanding network of agents. In the formal financial system, m-payments systems are mostly important for the inclusion of poor and un-served thus contributing their share towards growth of the country.

Year 2013 witnessed another realization as our landline business saw a turnaround after mushroom growth of mobile sector. The landline business trends reversed positively and continued to show an incline which is a healthy sign for the sector.

Successful integrated efforts were the focal point for all our efforts during the year. Signing memorandum of

understanding for network footprint enhancement with national and international real estate builders brought great success to our efforts. Massive rehabilitation of access network for quality service provision and customer retention parallel with the aggressive increase of broadband customer base enabled PTCL to grow notably.

Industry is now all set for the launch of 3G/4G licenses in the near future. Telecom sector will witness an exponential growth in the demand of high-speed internet and applications and services associated with it despite tough competition among the key players which allows limited margin over these services. The customers, however, will benefit from low price, high quality of service and multiple options to choose from. Telecom sector will experience a second wave of the growth, and this time content will be one of the key drivers.

2. FINANCIAL PERFORMANCE

Your Company's financial performance was remarkable during the twelve months under review. With 20% growth in revenues on annual basis, gross profit for the year increased by 41%. Main contributor for the growth was broadband segment with 88% increase in the subscriber base of 'EVO', the wireless broadband and 30% enhancement in subscribers' base of the wireline broadband services.

Profitability and Dividend

For the year under review, PTCL Group's profit after tax was Rs. 15.7 billion. The increased profitability of Rs. 12.7 billion for PTCL was contributed by revenue growth. Accordingly, the Board has recommended a final cash dividend of 20% (Rs. 2.00 per share) for the financial year 2013 which is inclusive of the interim cash dividend already declared and paid to the shareholders. Earnings per share for PTCL Group for the year was Rs. 3.09.

Revenues

During the year, growth in PTCL Group revenues of Rs. 131.2 billion was 11% per annum. PTCL's revenues of Rs. 81.1 billion increased by 20% on yearly basis mainly on account of robust performance of Broadband segment as well as increase in international business.

Operating Costs

Through effective cost control measures and discounting the cost effect of voluntary separation scheme (VSS) implemented last year, the annual increase in total operating cost of Rs. 109.3 billion for PTCL Group during the year was 10% thus successfully withstanding the inflationary pressures, continued devaluation of Pakistani currency and increasing energy cost. On the same basis, annual increase in PTCL's operating expenses was 11%. Of these, the cost of services of Rs. 53.1 billion increased by 11%, administrative and general expenses of Rs. 9.1 billion increased by 10% and selling and marketing expenses of Rs. 2.9 billion increased by 16% annually. Salaries, allowances and other benefits; foreign operators' cost and satellite charges; depreciation on property, plant and equipment; fuel and power and store, spares and loose tools consumed were the main constituents of the operating expenses.

Revision in Accounting Policy

Consequent to the revision of International Accounting Standard on Employees Benefits (IAS 19), effective from 1st January 2013, the accumulated remeasurement gains / losses (unrecognized actuarial gains / losses) pertinent to various retirement benefit schemes were accounted for retrospectively and the corresponding figures were restated.

3. PRODUCT & SERVICES

The hallmark for the year 2013 for your Company was growth in business with further improvement in customers' facilitation. Data services of broadband were the main driver of the growth. With an overall increase of 48% in broadband subscribers' basis during the year, there was 20% growth in PTCL's revenues on annual based. Your Company also continued to provide improved and easy-to-use channels to customers to interact with PTCL with ease.

The succeeding paragraphs provide an overview of the performance of various segments of diversified services offered by your Company during 2013.

Retail Services

Wireline Business

The year 2013 was a productive year for PTCL's wireline business. While DSL Broadband performed well with 32% annual increase in revenues and crossing the 1.1million subscribers mark, the year also witnessed a turnaround in the voice segment by arresting the decline in revenue and increasing voice customers' base by 4%. These achievements were mainly attributed to creative pricing and packaging, attractive cross sell / upsell promotions and effective win-back and acquisition campaigns. The enhancement and reorganization of sales channels provided the required impetus for the significant increase in order generation and acquisitions.

The year started with a successful reconnect win-back campaign for landline customers. After the first fruitful run of the campaign, it was re-launched with the additional scope to win-back broadband customers as well. The re-launch proved more effective than the first run. The highlight of the year, however, remained achievement of over 1 million DSL Broadband subscribers with 30% annual growth.

For providing customers a taste of higher speeds without increasing the tariff, broadband data rate upgrade campaigns remained the strategy of your Company. Many such campaigns were launched during the year that upgraded subscribers to higher data rates without any extra charges for a specific promotional period. Each time customers were duly informed about these promotions to enable them to reap the benefit. The up-sell resulted in remarkable retentions on higher data rates after the expiry of the promotions.

As market dynamics change so do the customer requirements. With the passage of time, customers have developed higher interest in subscribing for enhanced broadband speeds. Accordingly, the ultra-high DSL speeds of 12 and 16Mbps were launched during the year. Moreover, for creating good value for customers, waiver of Smart TV monthly service charges was bundled as a special offer with 8, 12 and 16Mbps broadband packages. At the same time, however, PTCL remains cognizant of the fact that the survival in the future does not depend only on high speed DSL but very much on newer fiber to the home (GPON) technology.

Keeping in view need of the time, diversified products are required with right offerings. Security situation of the country demands a product that provides consumers with the most affordable surveillance security solution. Based on this important consideration, PTCL's I-sentry product offerings were packaged at affordable prices so that customers could benefit from the quality security solution without paying for the high cost of devices.

Wireless Business

EVO retained its strong brand position throughout the year. Brand's focus for the year remained on adaptation of evolving technology and drive to innovate continuously.

During the year 2013, new subscriber acquisition for EVO wireless broadband customer base witnessed a growth of 88% culminating in 0.75 million subscribers at the year-end with corresponding revenue increase of 91%. This was made possible by the continuous improvements in existing product line supported by addition of new products.

The launch of a new and improved 3G EVO Tab with enhanced features and economical prices was one of the key successes during the year. Additionally, new Mi-Fi devices were introduced to improve end user experience.

Promotional campaigns included the launch of a one-week promotion for EVO and EVO Wingle. Another similar promotion was run for EVO 3.1Mbps USB customers. Both the campaigns resulted in phenomenal acquisition of new subscribers in short span of time. Apart from these, various other promotions were also introduced from time to time in order to attract new subscribers and provide loyalty rewards to the existing customers.

As part of loyalty rewards for PTCL's existing EVO customers, a new promotion was launched offering EVO to Wingle upgrades for all existing active and inactive EVO unlimited customers. This helped your Company in offering superior value, arresting churn and triggering win back through incentives in the form of the device upgrade at nominal charges without any change in the existing line rents.

Launch of V-fone new year promotion helped to increase fixed wireless phone sales and ensure availability of quality CDMA sets in the market. Price rationalization incentives were also taken for both EVO and V-fone with the aim to boost sales for these products simultaneously. New postpaid packages for all EVDO products were introduced, with the objective to increase post-paid customer base and to encourage pre-paid customers to switch to post-paid billing options. Moreover, extensive focus was given on winning back inactive customers through twice a month SMS campaigns.



Smart TV

During 2013, the customer base of Smart TV services witnessed a 113% growth. The achievement was made possible through the strategic focus on offering the customers a choice for better and value added entertainment. PTCL enriched the service by increasing the number of channels from a 125 to 150 and adding advanced features on selected TV channels. Some of the advanced features include catch-up TV, facilitating the viewers to watch programs of past four days and a personal video recorder facility that allows the customers to schedule recording of their favorite TV programs to be aired within next seven days. PTCL is the only company to offer these unique facilities to TV viewers for the first time in Pakistan.

Your Company also diversified in the field of media measurement. In collaboration with a renowned media company, PTCL now provides TV rating, audience preference measurement and advertising tracking through a system titled as 'Rview' - a first of its kind initiative by PTCL in the entire region. The initiative holds the promise to generate new business streams with advertising agencies, TV channels and media houses.

Carrier & Wholesale Services

Your Company holds the unique position of being the only unified service provider in Pakistan serving all segments of customers. Based upon its vast and strong network capabilities available throughout the country, PTCL provides diversified services to other telecom operators and carriers as well. With the forthcoming advent of 3G technologies and expected increase in data usage preferences of customers, PTCL recognizes the opportunity being offered due to relative lack of high quality telecom infrastructure by other telecom operators in emerging urban centers and rural areas. Accordingly, the lack of passive infrastructure such as fiber network by other operators provides an opportunity to your Company of additional revenue growth by further strengthening its business relationships with these operators.

Moreover, to address the growing demands of a data-savvy customer base, PTCL, in partnerships with cellular mobile operators, is to provide Wi-Fi hotspots in the central business districts of dense urban areas across Pakistan. This initiative is expected to further augment the data usage preference of customers post 3G regime, hence acting as a catalyst for business growth for PTCL.

International Business

In 2013, PTCL continued to maintain its leading position as a preferred LDI (Long Distance International) carrier for international traffic and media provisioning in domestic market as well as in neighboring countries. As a result, revenues from international incoming calls increased significantly during the year. Besides, international transit traffic also increased, further augmenting the revenues from international segment.

Also, in order to cater for growing bandwidth demand due to increasing customer base, additional IP bandwidth was procured with further reduction in cost per unit through effective negotiation of leasing higher capacities. In order to ensure service availability to expanded customer base of PTCL, the said bandwidth procurement was strategically spread on each of our existing three submarine cables viz. I-ME-WE, SEA-ME-WE3 and SEA-ME-WE4. PTCL is the only telecom operator in Pakistan having a network of three redundant and resilient submarine cable systems thus offering its customers better quality of service. In order to cater for the ever-growing bandwidth requirements, PTCL is negotiating to invest in a new submarine cable system as well.

Corporate Services

Corporate and enterprise business remains a potential for further growth in PTCL. Towards this end, focus continued on enhancing business relationships with existing corporate and enterprise customers as well as closing deals with new ones. Needs of the enterprise segment were duly addressed by offering state-of-the-art products and services - proactively and cost effectively. During 2013, most of the corporate customers were shifted from copper network to fiber network thus further improving the service levels.

During the year, several innovative products/services such as Managed WAN, cloud computing and Geographical Information System (GIS) were launched specifically for the corporate sector. The service portfolio continued to offer managed services, one window solutions, data center Hosting and Multi-Protocol label switching initiatives. Moreover, efforts were further intensified on improving quality of service and after sales support to our valued corporate customers to ensure smooth and un-interrupted services for their business critical applications.

The business relationship with various government and educational entities was further strengthened. Accordingly, your Company was successful in obtaining orders from universities offering unconventional medium to over one hundred thousand students across the country, satisfying their need of wireless connectivity with cloud and other ICT services. In collaboration with Ministry of IT and Telecom, PTCL also facilitated in the 'E-Government Project'.

With an increased focus on providing integrated business solutions to its corporate clients, PTCL partnered with system integrators and leading hardware manufacturers to provide competitive and state-of-the-art technologies to the enterprise segments.

Your Company continued to provide Small and Medium Enterprise (SME) sector with cost effective solutions. The

flagship SME product "Business-in-a-Box" was re-launched with additional features.

4. SUPPORT FUNCTIONS

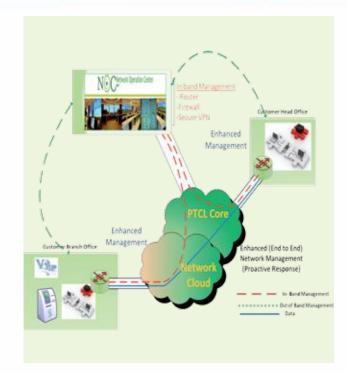
Network Infrastructure

In line with the growing demand of broadband, both wireline and wireless, your Company continued to expand its network capabilities across the country using latest technologies with the objective to provide customers with innovative products and services at affordable prices.

During the year, PTCL proactively rolled out its mega program of expanding wireless broadband infrastructure in terms of capacity and capability. About 600 new Base Transceiver Stations (BTS) were deployed in urban and farflung areas along with capacity expansion in existing BTS sites. In year 2013, PTCL doubled its footprint of wireless broadband which enabled your Company to lead the wireless broadband business in Pakistan with corresponding growth in revenues. Moreover, your Company also acquired (subject to fulfillment of certain conditions) the right to use additional 1900MHz CDMA spectrum in nine telecom regions with the objective to provide the customers with higher-end wireless broadband products.

In the wireline network, coverage of broadband footprint was extended to untapped areas having potential for the business. In this regard, an initiative was undertaken which enabled more than 150K new fiber backhaul broadband lines deployment with Multi Services Access Gateway (MSAGs) nodes. Besides these new nodes, large numbers of existing sites were also expanded with additional broadband ports to address customers' demand. At the year-end, your Company had the wireline broadband capacity of 2.3 million ports.

PTCL also expanded its transport and core network with latest technology to match the capacity footprint offered in



wireline and wireless broadband services. In this direction, PTCL has embarked upon an initiative to introduce IP based packet transport nodes in transmission network, which will not only enhance the capacity and improve the service management but will also address the technology obsolescence issue. Optical fiber laying on long haul and metro networks also continued in 2013 resulting in about 1,000 KM new optical fiber being laid during the year, bringing full resilience in our backhaul network of 31,500 KM with 80% redundancy. Further, Deep Packet Inspection (DPI) deployment and expansion in international bandwidth not only addressed the resilience issues but also enabled PTCL to customize packages and products as per needs and requirements of our valued customers - both in wireline and wireless domains.

Prevailing power crisis in the country remained the major issue in the year 2013 as well, posing challenge to ensure

uninterrupted service availability to our customer base throughout the country. To meet the challenge, various out of the box techniques were introduced which included fast charging battery solution at hub BTS/MSAG sites, smart switches with Automatic Transfer Switch (ATS) panel in more than 1,000 sites, DC hybrid solution, windmill solution, solar power solution, inverted based ACs and periodic replacing of batteries at BTS/MSAG sites. The investment in these initiatives not only helped to reduce the impact of the commercial power outages in urban and rural areas but also ensured and sustained PTCL's revenues based upon uninterrupted quality service provisioning to our valued subscribers.

Information Technology (IT)

Your Company undertook various initiatives to introduce innovations required to launch new products and services, improve operational efficiency, effectiveness and optimize the operational costs. PTCL initiated the transformation program in which the key drivers were to efficiently serve the evolving business needs and enable digital services, reduce time to market (TTM) for the launch of new products, services, packages, bundles and also to reduce the total cost of ownership (TCO).

Major projects in the transformation program include customer relationship management (CRM), convergent billing, business analytics and intelligence (BI) and interconnect and wholesale billing system. Out of these, CRM and BI projects are being implemented. The CRM project focuses on the revamping of the order to fulfillment process. Order management, provisioning and activation are the main processes covered in this project and the aim is to consolidate discrete and disparate order and provisioning systems thus enabling the better bundled offers to the customers while reducing the TTM and overall TCO. BI Project will bring in the capability of using analytics in decision making. The other projects of enterprise convergent billing systems and interconnect and wholesale billing are also underway.



Human Resource Development

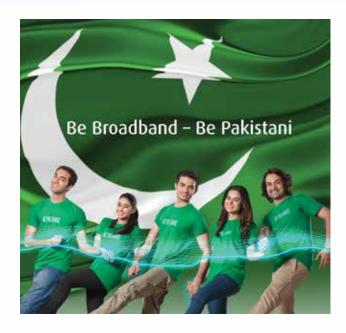
Your Company takes pride in the ability and efforts of its people for a consistent progress. Performance linked evaluation, reward and training system remained the key component of PTCL's Human Resource (HR) strategy. In line with the contemporary business needs and to introduce products and services based upon latest technologies, the organization was duly revamped and strengthened with induction of professionals having required competencies.

To support the growth in business, learning of the employees in relevant fields cannot be overemphasized. Towards this end, various comprehensive training programs were conducted for all strata of the staff. Programs on leadership, behavioral change, business knowledge, technical skills, health and safety and creativity were implemented with the help of world class trainers.

The focused training sessions were supported by two additional leadership programs; one of which was for top leadership tier of the Company and the second one for developing potential leaders. A leadership competency model for inculcating the desired behaviors in PTCL leaders was also introduced to ensure success of leadership development.

With the objective to enhance the internal communication of the organization, PTCL's in-house quarterly publication and an e-facilitation service were also launched so as to reduce the response time to various queries by employees.

In 2013, PTCL initiated a strategy formulation mechanism rolled out from the top tier in form of balance scorecard approach. Going forward, the initiative is expected to align the efforts of the individuals with Company's objectives in seamless manner. Further, with the focus on evaluation of all the organizational activities, repeated employee



engagement surveys were conducted which helped to identify areas of improvement enabling all functions to formulate the annual action plans to ensure better performance.

Various welfare and support programs for employees were conducted throughout the year. Understanding the need of employee engagement through informal activities, various platforms like fun gala, talent show and sports events were launched for both employees and their families.

Market and Corporate Communication

To further augment the marketing of its products and expand the communication channels, focus on research and monitoring was enhanced which helped PTCL to develop a baseline for creating effective and successful messages, tools and communication methods.



Various promotional campaigns were launched during the year that proved effective in business growth of your Company. Besides the successful wireline reconnect campaigns, other promotional and positioning campaigns like EVO happy week offer and broadband reconnect offer were also undertaken during the year. PTCL also launched an image building campaign for broadband titled "Zindagi Chalti Jaey"- the campaign with its catchy jingle and creative depiction of how the broadband service revolutionizes lifestyle of customers received great appreciation from the customers and marketing industry of Pakistan.

Your Company also embarked successfully in digital and social media this year. PTCL's presence on social networking forums grew considerably enabling our customers to connect with us through a click. We also integrated our social media sites to our customer services links for increasing the response efficiency.

Presence of your Company was made more visible in the media through prominent placement of news and events relating to PTCL. Various interactive media sessions were organized during the year that provided an opportunity for all main stream media representatives to interact with PTCL officials. Interviews of key Company officials on industry practices and issues continued to appear in leading publications and channels throughout the year.

Customer Care

Continuing with the objective to build lasting loyalty-based relationship with our valued customers, PTCL launched a customer self-care portal – 'MyPTCL' which enables subscribers to apply for diversified service connections online as well as to register complaints and retrieve bills. Besides, a number of other initiatives were also put in place for self-help of our customers e.g. self-care videos, live web chat with our customer service agents and etc.

To ensure that customers' first impression of PTCL is positive, a New Joiners' Program was launched under the customer value management initiative. The key elements of the initiative include verification of quality of installation, welcome information, preferential treatment for initial 90 days and complaint escalation. Carrying the experience forward, a preferential program for our high value customers was also launched during the year thus identifying customer segmentation based on revenue generation. The segmentation enabled relevant functionaries to serve the priority value customers more efficiently thus enhancing customer satisfaction levels.

PTCL also implemented on-line computerized national identity card verification service for validating customer antecedents by integrating with National Database and Registration Authority (NADRA). Through the initiative, correctness of customer information in our billing and customer care database is ensured enabling better customer service.

To benchmark customer experience, PTCL also initiated a mystery shopping drive. The exercise yielded relevant insight which led to improvement in One Stop Shop (OSS) operations.

In order to facilitate PTCL's customers, E-Payment Systems were further enhanced by addition of more channels comprising of various banks, mobile payment and other institutions thereby enabling the customers not only to pay the bills with on-line real-time updating of the pertinent records but also to use ATMs, major banks internet portals and mobile payment agents networks for this purpose as well as to load the balance for 'EVO' wireless broadband products. Moreover, 35 additional cash machines across the country were deployed to help customers to pay the bills with ease.

Regulatory Affairs

In today's competitive environment, PTCL stays enthusiastically engaged to meet the regulatory obligations focusing on the business interests of the Company.

During the year, your Company was awarded two more Universal Service Fund (USF) projects for provision of broadband services in the under-served/un-served areas of Pakistan. The projects relate to Rawalpindi Telecom Region (Rawalpindi, Attock, Jhelum and Chakwal districts) and Northern Telecom Region I (Nowshera, Mardan, Charsadda, Swabi, Swat, Shangla, Chitral, Buner, Malakand, Upper Dir and Lower Dir districts).

Through the persistent efforts of your Company, Pakistan Telecom Authority (PTA) has agreed to review the stringent Quality of Service (QoS) benchmarks applicable to PTCL as compared to regional countries and other operators in Pakistan. As a result, PTA has started the due consultation process for revision of QoS benchmarks in line with the comparable markets.

Quality Assurance

During the year, focus of your Company remained on improving quality of service. PTCL ensured verification of quality of installation in all business zones through random testing. A comprehensive training program for customer services representatives was put in place to ensure quality installations.

Rehabilitation of access network project was one of the key initiatives during the year. As a result, over two million lines have been made broadband enabled. This will play a significant role in increasing the broadband penetration in the country.



During the year, ISO: 9001:2008 certifications for PTCL's corporate customer helpline 1260 were acquired. Eight PTCL functions also successfully qualified surveillance audits.

5. CORPORATE SOCIAL RESPONSIBILITY (CSR)

PTCL has always been cognizant of its obligation towards community. This commitment is manifested in various socially responsible initiatives that form a distinctive feature of our corporate thinking and philosophy. Be it providing free medical care to the under privileged in remote areas or coming forward in helping the suffering humanity in their hour of need during natural calamities and environmental disasters, PTCL has always been at the forefront of the national CSR scene.

In 2013, the focus of PTCL's CSR initiatives remained towards health and youth development. Various initiatives were undertaken in both these areas during the year.

PTCL launched its 'Experia Summer Program' in 2013. This was an extensive learning and development platform for



the students of top Pakistani universities. This effort played a vital role in bridging the gap between academia and industry. Students from various recognized universities gained practical experience by working in various departments of PTCL including commercial, finance, human resource and technical functions. This internship program provided a platform to students to apply their academic business knowledge in real work settings and groom them to have a successful career.

Following the same lead, PTCL also contributed towards the development of the youth of the country by providing an additional 2,700 internships of six to eight weeks to students from diverse academic backgrounds. Each of these interns went through a structured and systematic placement and training in their relevant areas with a rotational placement in other functions. The training was concluded on a comprehensive report submitted by the interns on their learnings.

Another paid internship program for 500 fresh graduates from various universities and disciplines was completed successfully in 2013. The purpose of this program was to enable the fresh graduates in their learning by making them financially independent. This too was a carefully designed, highly structured and elaborated program. Dubbed as Triple E, based on the principles of engagement, encouragement, and evolution, this program made sure that these youngsters were imparted a thorough grounding in the soft skills as well - a pre-requisite for succeeding in the intensely competitive corporate world.

On the health front, PTCL organized a seminar on 'prevention and awareness of hepatitis' at a local school in Karachi as part of the Company's CSR initiatives. The underlying idea was to push a nation-wide drive to create awareness about hepatitis and its preventive measures. PTCL's medical staff gave information to students on growing rate of hepatitis and reasons for its rapid growth particularly in women and children.

In addition to this, a weeklong medical camp was conducted as part of social responsibility in health sector. The medical camp provided free healthcare to more than 3,000 children who participated in the annual sports week held at sports complex, Islamabad.

In furtherance of PTCL's vision of supporting the community, another medical camp was set up in collaboration with Pakistan Sweet Homes to provide free healthcare and medical services to the children. A project of Pakistan Bait-ul-Maal (PBM), these Sweet Homes provide quality housing and education to thousands of orphaned children across Pakistan.

Besides providing healthcare and diagnostic services, PTCL's medical staff also actively promoted awareness on common and preventable diseases to the benefit of not only its employees but the general public as well. PTCL also initiated the model of PTCL mobile medical units.

Accordingly, during the year, your Company provided free medical treatment and advice in the far-flung areas of the country to over twenty thousand patients through over three hundred mobile medical units' visits.

2013 was the year of general elections in Pakistan. As a responsible corporate citizen, PTCL played its role in this significant event by successfully connecting 535 election offices of the Election Commission of Pakistan (ECP) using the flagship voice and data services including wireline and wireless broadband. Some remote sites were connected via VSAT technology. PTCL's support in this regard helped ECP in modernizing the electoral system.

6. SUBSIDIARIES

Pak Telecom Mobile Limited - Ufone

Ufone kept its lead against competition in offering its valued customers, new and unparalleled offers such as Bolta Pakistan, 1 Paisa per second International Direct Dialing (IDD) and Hajj offers which were an instant success achieving higher activations.

Ufone launched a program of appreciation for customers who have been with us since inception and rewarded their loyalty resulting in increased customer satisfaction.

In order to focus directly on a booming market segment, Ufone launched "Uthpack" during the year which pioneered a unique way of selling to the youth of Pakistan, no price point was communicated rather a life style was promised and delivered by offering discounts at over 400 outlets.

In collaboration with U bank, Ufone successfully launched mobile financial services under the brand name of "UPaisa", providing branchless banking services with the best customer processes, highest number of agents nationwide and fastest rollout which won the trust of customers making it the fastest growing mobile financial service platform.



In order to assess Ufone's network performance and benchmark it against the competitors, an extensive multi-operator network quality of service benchmarking project was conducted in top seven cities through an independent and internationally renowned consultant covering assessment of coverage, quality, call connectivity, call retainability, SMS and data. This extensive exercise reflected that Ufone has been rated as number one in six out of seven cities.

Comprehensive technical and commercial evaluation process was carried out with major telecom infrastructure suppliers enabling Ufone to lock its 3G network supplier as well as finalize the technical solution for state-of-the-art 3G network well ahead of auction.

Network optimization projects relating to radio frequency (RF) redesigns, network overhauling and conventional network optimization measures were undertaken. By virtue of these projects and activities, network quality of service remained fully conformed to required targets. In parallel, Ufone forged ahead with nationwide coverage expansion and deployed 760 new sites.

To ensure competitive advantage, Ufone partnered with global smartphone leader Samsung and launched S4 and Note 3. This and other related initiatives have established Ufone as the largest carrier for smartphone customers in Pakistan - a position of considerable strategic advantage in wake of the upcoming 3G license auction.

Ufone also achieved ISO quality certification for its customer care function during the year.

U Microfinance Bank Limited - Ubank

PTCL acquired Rozgar Microfinance Bank Limited (RMBL) on August 30, 2012, a district level microfinance bank based in Karachi with one branch license. The name of the bank was changed to 'U Microfinance Bank Limited' (Ubank) to synergize with 'Ufone' and the branchless banking product, 'UPaisa'.

After injecting the prescribed equity and completing all regulatory requirements, the State Bank of Pakistan granted the nationwide banking license to Ubank in January 2013, enabling the bank to operate across Pakistan. In

collaboration with Ufone, the bank launched the branchless banking product "UPaisa" in the shortest possible time for which it won the 'Best Bank Led Mobile Money Award' in Dubai, UAE in the fourth quarter of 2013.

At the year end, besides having fifteen fully functional microfinance banking branches across Pakistan, Ubank has successfully deployed branchless banking network across 15,000 retailers of Ufone. The bank aims to launch innovative branchless banking products in near future.

7. FINANCIAL REPORTING FRAMEWORK

The Company has complied with all the material requirements of the Code of Corporate Governance and Directors are pleased to confirm the following:

- The financial information prepared by the management of the Company present fairly its state of affairs, the results of its operations, its cash flows and its changes in equity.
- Proper books of accounts of the Company have been maintained.
- Appropriate accounting policies have been consistently applied in the preparation of financial information and accounting estimates are based on reasonable and prudent judgment.
- International Accounting Standards, as applicable in Pakistan, have been followed in the preparation of financial information and if any departure therefrom, the same has been adequately disclosed.
- The system of internal control is sound in design and has been effectively implemented and monitored.
- There are no significant doubts about the Company's ability to continue as a going concern.

- There has been no material departure from the best practices of corporate governance, as detailed in listed regulations.
- The Audit Committee has recommended the appointment of M/s A. F. Ferguson & Co., Chartered Accountants, as auditors of the Company for the financial year ending December 31, 2014.
- Information regarding outstanding taxes and levies is given in notes to the accounts of the financial information.
- The fair value of Pension Assets as per audited accounts amounted to Rs. 72.9 billion at December 31, 2013 (December 31, 2012: Rs. 62.9 billion).
- During the period, one training program on corporate governance was arranged for the Directors in UAE.
 However, no certification under Directors' Training Program was arranged during the period under review.
- Historic business indicators, composition of Audit Committee, Human Resource & Remuneration (HR&R) Committee, number of Board Meetings, attendance of Directors and Pattern of Shareholding are part of this report and appear in the following pages.

8. CHALLENGES AND WAY FORWARD

With the advent of 2014, telecom sector is gearing up to face new challenges and, at the same time, is showing its eagerness to avail different opportunities whether created by the technological advancement or by the enhanced level of digital-literacy at consumer side.

While PTCL continues to be the only unified service provider in Pakistan serving needs of all segments of customers, progression in telecom technologies has become an integral phenomenon.

The global telecom industry is transforming from minutes to bytes and telecom markets are preparing to embrace the next generation of networks. PTA's plans to issue licenses for third generation (3G) mobile telecom services present challenges and opportunities for PTCL. 3G wireless technologies represents a shift from voice-centric services to multimedia-oriented like video, voice and data services.

The Company is embarking on establishing a digital services portfolio to cater to the new growing demand in the country. In addition, PTCL is initiating a multiyear ambitious project to deploy fiber to the curb and home. This will have a significant positive impact on the customer experience.

PTCL intends to forge ahead with its ambitious plans to expand both wireline and wireless broadband services across the country. Since product bundling remains strategically important and facilitates customers, therefore, the Company will continue and further build upon the current offerings.

With the 3G auction around the corner, 2014 is a year of enormous opportunities for the telecom sector of Pakistan. We believe that the PTCL Group is most strategically positioned to gain the maximum benefit from these opportunities.

9. ACKNOWLEDGEMENTS

The Board of Directors of the Company would like to thank all our customers, suppliers, contractors, service providers, stakeholders and shareholders for their continued support.

We would also like to appreciate the hard work, diligence and dedicated efforts of our employees across the country which enabled the Company to successfully face the challenges of a highly competitive operating environment. We would also like to express our special thanks to the Government of Pakistan and Etisalat Group for their continued support and encouragement in striving to achieve the objective of enhancing shareholders' value.

On behalf of the Board of Directors

+->

Akhlaq Ahmad Tarar Chairman PTCL Board (, /)

Walid Irshaid
President & Chief Executive Officer

Abu Dhabi: February 02, 2014

Composition of Audit Committee

Composition of Human Resource Committee

Attendance of PTCL Board Members

Chairman

Serkan Okandan

Members

Abdulrahim A. Al Nooryani Yasir Qadir Javier Garcia

Secretary

Farah Qamar

Attendance of PTCL Board Members

Total 04 Meetings of the Audit Committee were held during the Financial Year ended December 31, 2013

S#	Name of Board Member	Meetings Attended
1.	Serkan Okandan	04
2.	Abdulrahim A. Al Nooryani	04
3.	Kamran Ali	04

Functions of Audit Committee

Assists the Board of Directors in approving Company's financial statements and appointment of External Auditors. Reviews the scope of internal control, monitors statutory compliances, determines the appropriate measures to safeguard Company's assets, evaluates placement / borrowing of funds and accordingly recommends the policies / suggestions to the Board. It also ensures the coordination between the internal and external auditors of the Company.

Chairman

Abdulrahim A. Al Nooryani

Members

Fadhil Al-Ansari Amjad Ali Khan Serkan Okandan Dr. Daniel Ritz Yasir Qadir

Secretary

Farah Qamar

Attendance of PTCL Board Members

Total 04 Meetings of the HR & R Committee were held during the Financial Year ended December 31, 2013

S#	Name of Board Member	Meetings Attended
1.	Abdulrahim A. Al Nooryani	04
2.	Fadhil Al Ansari	04
3.	Serkan Okandan	04
4.	Dr. Daniel Ritz	04
5.	Jamil Ahmed Khan Amjad Ali Khan	03 01
6.	Kamran Ali Yasir Qadir	03 01

Functions of Human Resource Committee

Reviews and recommends development and maintenance of long term HR policies, effective employees development programs, appropriate compensation and benefit plans and good governance model in line with statutory requirements and best practices of corporate governance. It ensures that the governance and HR policies & procedures are aligned with the strategic vision and core objectives of the Company. It also provides leadership and guidance for the organizational transformation required to achieve Company's corporate objectives.

Total 06 Board meetings were held during the financial year.

S#	Name of Board Member	Meetings Attended
1.	Dr. Zafar Iqbal Qadir Chairman PTCL Board (Resigned in April 2013)	1
	Shahid Rashid Chairman PTCL Board (Resigned in July 2013)	1
	Kamran Ali Qureshi Chairman PTCL Board (Resigned in September 2013)	1
	Akhlaq Ahmad Tarar Chairman PTCL Board (Appointed during the year)	3
2.	Abdulrahim A. Al Nooryani	6
3.	Abdul Wajid Rana (Resigned in April 2013)	1
	Nasir Mahmood Khan Khosa (Resigned in July 2013)	1
	Dr. Waqar Masood Khan (Appointed during the year)	4
4.	Jamal Saif Al Jarwan	6
5.	Serkan Okandan	6
6.	Fadhil Al Ansari	6
7.	Dr. Daniel Ritz	6
8.	Jamil Ahmed Khan (Resigned in December 2013)	2
	Amjad Ali Khan (Appointed during the year)	1
9.	Kamran Ali (Resigned in December 2013)	5
	Yasir Qadir (Appointed during the year)	1



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Statement of Compliance with the Code of Corporate Governance

For the year ended December 31, 2013

This statement is being presented to comply with the Code of Corporate Governance (CCG) contained in Regulation No. 35 of listing regulations of the Karachi, Islamabad & Lahore Stock Exchanges Limited for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Company has applied the principles contained in the CCG in following manner:

- 1. The Board of Directors ('the Board') comprises of nine Members. Pursuant to the provisions of the Share Purchase Agreement effected as per provisions of the Privatization Commission Ordinance, 2000, between Government of Pakistan (GoP) and the Strategic Investor, as well as under the Articles of Association of the Company, the GoP nominates four (04) Members on the Board of the Company while Etisalat International Pakistan (EIP)-Strategic Investor nominates five (05) Members. The afore-said constitution of PTCL Board is covered under the proviso to the clause of CCG titled 'Composition of the Board'. PTCL is also exempt from the provisions contained in Section 178 of the Companies Ordinance, 1984 in terms of Section 37 of the Pakistan Telecommunication (Re-organization) Act, 1996.
- The Directors have confirmed that none of them is serving as a director on more than seven listed companies, including this Company.
- 3. All resident Directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- Casual vacancies occurring on the Board on February 13, April 13 &14, July 16, September 26, and December 17, 2013 were filled up by the Directors within 30 days thereof.
- 5. The Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.

- 6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the Chief Executive Officer (CEO) and other executives have been taken by the Board.
- 8. The meetings of the Board were presided over by the Chairman and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- During the period one training program on corporate governance was arranged for the Directors in UAE. However, no certification under Directors' Training Program was arranged during the period under review.
- 10. The Board has approved appointment of Chief Financial Officer (CFO), Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment. However, there were no new appointments of CFO, Company Secretary and Head of Internal Audit during the period under review.
- The Directors' report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
- The financial statements of the Company were duly endorsed by CEO and CFO before approval of the Board.
- The Directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
- 14. The Company has complied with all the corporate and financial reporting requirements of the CCG.
- The Board has formed an Audit Committee. It comprises of four members and all Directors who are members

- including the Chairman of the Committee are non-executive Directors.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the CCG. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17. The Board has formed a Human Resource and Remuneration Committee. Six (06) Directors of the Board are members of this committee and all of them including the Chairman of the committee are nonexecutive Directors.
- 18. The Board has set up an effective internal audit function.
- 19. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- The 'Closed Period', prior to the announcement of interim/final results was determined and intimated to Directors, employees and stock exchanges.
- 22. Material/price sensitive information has been disseminated among all market participants at once through stock exchanges.
- 23. We confirm that all other material principles enshrined in the CCG have been complied with.

Islamabad; February 02, 2014 Walid Irshaid
President & Chief Executive Officer

Auditors' Review Report to the Members

On Statement of Compliance with Best practices of Code of Corporate Governance

We have reviewed the Statement of Compliance with the Code of Corporate Governance (the Code) prepared by the Board of Directors of Pakistan Telecommunication Company Limited (the Company) to comply with the Listing Regulations of the Stock Exchange where the Company is listed.

The responsibility for compliance with the Code is that of the Board of Directors (the Board) of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code and report if it does not. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

Further, the Code requires the Company to place before the audit committee and upon recommendation of the audit committee, before the Board for their review and approval related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of requirement to the extent of approval of related party transactions by the Board upon recommendation of the audit committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code as applicable to the Company for the year ended December 31, 2013.

A.F. Ferguson & Co.

Chartered Accountants Islamabad

Dated: February 02, 2014

Engagement Partner:

S. Haider Abbas



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AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed statement of financial position of Pakistan Telecommunication Company Limited (the Company) as at December 31, 2013 and the related statement of profit and loss, statement of comprehensive income, statement of cash flows and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- (a) in our opinion, proper books of accounts have been kept by the Company as required by the Companies Ordinance, 1984;
- (b) in our opinion:
 - (i) the statement of financial position, statement of profit and loss and statement of comprehensive income together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of accounts and are further in accordance with accounting policies consistently applied except for the changes as stated in note 9.7 with which we concur;
 - (ii) the expenditure incurred during the year was for the purpose of the Company's business; and

- the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- in our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, statement of profit and loss, statement of comprehensive income, statement of cash flows and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at December 31, 2013 and of the profit, total comprehensive income, its cash flows and changes in equity for the year then ended; and
- (d) in our opinion Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

A.F. Ferguson & Co.

Chartered Accountants Islamabad

Dated: February 02, 2014

Engagement Partner:

S. Haider Abbas

STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2013

	Note	December 31, 2013 Rs '000	December 31, 2012 Rs '000 (Restated)	July 01, 2012 Rs '000 (Restated)
Equity				
Share capital and reserves				
Share capital	6	51,000,000	51,000,000	51,000,000
Revenue reserves				
Insurance reserve		2,958,336	2,678,728	2,678,728
General reserve		30,500,000	30,500,000	30,500,000
Unappropriated profit		16,324,138	12,498,296	18,133,609
		49,782,474	45,677,024	51,312,337
Unrealized gain on available for sale investments		89,785	51,789	62,977
		100,872,259	96,728,813	102,375,314
Non-current liabilities				
Long term security deposits	7	529,358	534,487	707,668
Deferred income tax	8	3,749,739	2,886,049	6,119,346
Employees' retirement benefits	9	33,050,773	32,422,497	23,114,716
Deferred government grants	10	5,123,099	3,991,818	4,083,022
		42,452,969	39,834,851	34,024,752
Current liabilities				
	11	38,583,250	27,621,334	20,548,656
Total equity and liabilities		181,908,478	164,184,998	156,948,722
	Share capital and reserves Share capital Revenue reserves Insurance reserve General reserve Unappropriated profit Unrealized gain on available for sale investments Liabilities Non-current liabilities Long term security deposits Deferred income tax Employees' retirement benefits Deferred government grants Current liabilities Trade and other payables	Equity Share capital and reserves Share capital 6 Revenue reserves Insurance reserve General reserve Unappropriated profit Unrealized gain on available for sale investments Liabilities Non-current liabilities Long term security deposits 7 Deferred income tax 8 Employees' retirement benefits 9 Deferred government grants 10 Current liabilities Trade and other payables 11	Equity Share capital and reserves Share capital 6 51,000,000 Revenue reserves 2,958,336 General reserve 30,500,000 Unappropriated profit 16,324,138 Unrealized gain on available for sale investments 89,785,474 Unrealized gain on available for sale investments 89,785,100,872,259 Liabilities Non-current liabilities Long term security deposits 7 529,358,250 Deferred income tax 8 3,749,739,29,239,239,230,250,273,230,299,233,230,250,273,230,299,230,250,250 Current liabilities 10 5,123,099,250,250,250,250,250,250,250,250,250,250	Equity Share capital and reserves Share capital seserves 51,000,000 Revenue reserves 2,958,336 2,678,728 Insurance reserve 30,500,000 30,500,000 General reserve 30,500,000 30,500,000 Unappropriated profit 16,324,138 12,498,296 Unrealized gain on available for sale investments 89,785 51,789 Unrealized gain on available for sale investments 89,785 51,789 Liabilities 100,872,259 96,728,813 Long term security deposits 7 529,358 534,487 Deferred income tax 8 3,749,739 2,886,049 Employees' retirement benefits 9 33,050,773 32,422,497 Deferred government grants 10 5,123,099 3,991,818 Current liabilities 42,452,969 39,834,851 Trade and other payables 11 38,583,250 27,621,334

The annexed notes 1 to 48 are an integral part of these financial statements.



Chairman

		Note	December 31, 2013 Rs '000	December 31, 2012 Rs '000 (Restated)	July 01, 2012 Rs '000 (Restated)
Assets	Non-current assets				
	Fixed assets				
	Property, plant and equipment	13	87,219,249	85,041,154	85,870,337
	Intangible assets	14	5,157,172	2,678,582	2,799,659
			92,376,421	87,719,736	88,669,996
	Long term investments	15	7,791,296	7,791,296	6,607,439
	Long term loans and advances	16	6,784,020	11,986,019	14,311,954
	Investment in finance lease	17	38,781	_	-
			106,990,518	107,497,051	109,589,389
	Current assets				
	Stores, spares and loose tools	18	3,675,314	2,934,843	2,972,824
	Trade debts	19	18,596,301	15,402,253	8,785,812
	Loans and advances	20	6,541,852	3,409,815	1,368,215
	Investment in finance lease	17	12,927	-	-
	Accrued interest	21	667,024	559,390	426,527
	Recoverable from tax authorities	22	15,586,424	17,384,612	17,784,694
	Receivable from the Government of Pakistan	23	2,164,072	2,164,072	2,164,072
	Prepayments and other receivables	24	910,116	885,415	666,466
	Short term investments	25	22,405,669	8,897,458	9,929,401
	Cash and bank balances	26	4,358,261	5,050,089	3,261,322
			74,917,960	56,687,947	47,359,333
	Total assets		181,908,478	164,184,998	156,948,722

STATEMENT OF PROFIT AND LOSS

FOR THE YEAR ENDED DECEMBER 31, 2013

	Year ended December 31 2013 Note Rs '000	Six months period ended December 31, 2012 Rs '000 (Restated)
Revenue	27 81,061,355	37,033,228
Cost of services	28 (53,073,9 <mark>5</mark> 2	(24,552,328)
Gross profit	27,987,403	12,480,900
Administrative and general expenses	29 (9,116,544	(4,184,721)
Selling and marketing expenses	30 (2,901,035	(1,312,132)
Voluntary separation scheme cost	-	(9,467,268)
	(12,017,579	(14,964,121)
Operating profit / (loss)	15,969,824	(2,483,221)
Other income	31 4,214,290	1,580,750
Finance costs	32 (346,477	(136,001)
Loss on disposal of property, plant and equip	oment -	(216,220)
Profit / (loss) before tax	19,837,637	(1,254,692)
Provision for income tax	33 (7,141,504	446,748
Profit / (loss) for the year / period	12,696,133	(807,944)
Earnings / (loss) per share - basic and dilu	Ited (Rupees) 34 2.49	(0.16)

The annexed notes 1 to 48 are an integral part of these financial statements.

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Chairman

President & CEO

STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED DECEMBER 31, 2013

	Year ended December 31, 2013 Rs '000	period ended December 31, 2012 Rs '000	
		(Restated)	
Profit / (loss) for the year / period	12,696,133	(807,944)	
Other comprehensive loss for the year / period			
Items that will not be reclassified to profit and loss:			
Remeasurement loss on defined benefit plans	(5,288,914)	(7,426,721)	
Tax effect of remeasurement loss on defined benefit plans	1,798,231	2,599,352	
	(3,490,683)	(4,827,369)	
Items that may be reclassified subsequently to profit and loss:			
Unrealized gain arising during the year / period	87,291	16,899	
Gain on disposal transferred to income for the year / period	(49,295)	(28,087)	
Unrealized gain on available for sale investments - net of tax	37,996	(11,188)	
Other comprehensive loss for the period - net of tax	(3,452,687)	(4,838,557)	
Total comprehensive income / (loss) for the year / period	9,243,446	(5,646,501)	

The annexed notes 1 to 48 are an integral part of these financial statements.

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Chairman

President & CEO

Six months

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2013

		Note	Year ended December 31, 2013 Rs '000	Six months period ended December 31, 2012 Rs '000 (Restated)
Cash flows from operating activities	Cash generated from operations	36	38,230,663	15,577,884
	Long term security deposits		(5,129)	(173,181)
	Payment to Pakistan Telecommunication Employees' Trust (PTET)		(8,478,000)	(3,479,631)
	Employees' retirement benefits paid		(734,420)	(941,762)
	Payment of voluntary separation scheme cost		(54,305)	(5,143,842)
	Income tax paid		(2,681,395)	(327,947)
	Net cash inflows from operating activities		26,277,414	5,511,521
Cash flows from investing activities	Capital expenditure		(14,773,532)	(5,012,804)
	Acquisition of intangible assets		(368,857)	(15,910)
	Proceeds from disposal of property, plant and equipment		5,804	127,964
	Long term investments		-	(1,183,857)
	Investment in finance lease		(65,360)	-
	Long term loans and advances		(8,068)	181,537
	Return on long term loans and short term investments		2,680,433	1,133,373
	Government grants received		1,662,822	-
	Repayments of subordinated loans		2,500,000	-
	Dividend income on long term investments		-	15,000
	Net cash outflows from investing activities		(8,366,758)	(4,754,697)
Cash flows from financing activities	Dividend paid		(5,094,273)	
	Net increase in cash and cash equivalents		12,816,383	756,824
	Cash and cash equivalents at the beginning of the year / period		13,947,547	13,190,723
	Cash and cash equivalents at the end of the year / period	37	26,763,930	13,947,547

The annexed notes 1 to 48 are an integral part of these financial statements.

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Chairman

President & CEO

STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED DECEMBER 31, 2013

	Issued, sub paid-up	oscribed and		Revenue reserves		Unrealized gain on available	
	Class "A"	Class "B"	Insurance reserve	General reserve	Unappropriated profit (Restated)	for sale investments	Total
				(Rupees in '000)			
Balance as at June 30, 2012 - as previously reported	37,740,000	13,260,000	2,678,728	30,500,000	21,295,232	62,977	105,536,937
Effect of change in accounting policy							
for employee benefit plans - note 9.7	-	_	_	-	(3,161,623)	-	(3,161,623)
Balance as at July 01, 2012 - restated	37,740,000	13,260,000	2,678,728	30,500,000	18,133,609	62,977	102,375,314
Total comprehensive loss for the period							
Loss for the period - restated	-	- 1	_	-	(807,944)	-	(807,944)
Other comprehensive loss - restated	-	-	_	-	(4,827,369)	(11,188)	(4,838,557)
	-	-	_	-	(5,635,313)	(11,188)	(5,646,501)
Balance as at December 31, 2012 - restated	37,740,000	13,260,000	2,678,728	30,500,000	12,498,296	51,789	96,728,813
Total comprehensive income for the year							
Profit for the year	-	-	-	-	12,696,133	-	12,696,133
Other comprehensive (loss) / income	-	-	_	-	(3,490,683)	37,996	(3,452,687)
Transfer to insurance reserve	-	-	279,608	-	(279,608)	-	-
Interim dividend for the year ended							
December 31, 2013 - Re 1 per share	-	-	-	-	(5,100,000)	-	(5,100,000)
	-	-	279,608	-	3,825,842	37,996	4,143,446
Balance as at December 31, 2013	37,740,000	13,260,000	2,958,336	30,500,000	16,324,138	89,785	100,872,259

The annexed notes 1 to 48 are an integral part of these financial statements.

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Chairman

President & CEO

FOR THE YEAR ENDED DECEMBER 31, 2013

1. The Company and its operations

Pakistan Telecommunication Company Limited (the Company) was incorporated in Pakistan on December 31, 1995 and commenced business on January 01, 1996. The Company, which is listed on the Karachi, Lahore and Islamabad stock exchanges, was established to undertake the telecommunication business formerly carried on by the Pakistan Telecommunication Corporation (PTC). PTC's business was transferred to the Company on January 01, 1996 under the Pakistan Telecommunication (Reorganization) Act, 1996, on which date, the Company took over all the properties, rights, assets, obligations and liabilities of PTC, except those transferred to the National Telecommunication Corporation (NTC), the Frequency Allocation Board (FAB), the Pakistan Telecommunication Authority (PTA) and the Pakistan Telecommunication Employees Trust (PTET). The registered office of the Company is situated at PTCL Headquarters, G-8/4, Islamabad.

The Company provides telecommunication services in Pakistan. It owns and operates telecommunication facilities and provides domestic and international telephone services and other communication facilities throughout Pakistan. The Company has also been licensed to provide such services in territories of Azad Jammu and Kashmir and Gilgit-Baltistan.

The Company changed its financial year end from June 30 to December 31 in last reporting period. Accordingly, corresponding figures in financial statements pertain to the six months period ended December 31, 2012 and therefore, are not entirely comparable in respect of statement of profit and loss, statement of comprehensive income, statement of cash flows, statement of changes in equity and notes to and forming part of the financial statements.

2. Statement of compliance

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Ordinance, 1984, and provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

These financial statements are the separate financial statements of the Holding Company (PTCL). In addition to these separate financial statements, the Company also prepares consolidated financial statements.

2.1 Adoption of new and revised standards and interpretations:

a) The following amendments, revisions and interpretations to published accounting standards were effective during the period and have been adopted by the Company:

		(annual periods beginning on or after)
IFRS 7	Financial Instruments: Disclosures	January 01, 2013
IAS 1	Presentation of Financial Statements (Amendments)	January 01, 2013
IAS 16	Property, Plant and Equipment (Amendments)	January 01, 2013
IAS 19	Employee Benefits (Revised)	January 01, 2013
IAS 32	Financial Instruments Presentation (Amendments)	January 01, 2013
IAS 34	Interim Financial Reporting (Amendments)	January 01, 2013

Except for the effects on the financial statements of revision in IAS 19 "Employee Benefits (Revised)" (IAS 19), the adoption of the above standards, amendments and interpretations have no material impact on the Company's financial statements other than in presentation / disclosure.

Effective date

The following new standards have been issued by the International Accounting Standards Board (IASB), which are yet to be notified by the Securities and Exchange Commission of Pakistan (SECP) for the purpose of their applicability in Pakistan:

		(annual periods beginning on or after)
IFRS 1	First-Time Adoption of International Financial	July 01, 2009
	Reporting Standards (Amendments)	
IFRS 10	Consolidated Financial Statements	January 01, 2013
IFRS 11	Joint Arrangements	January 01, 2013
IFRS 12	Disclosure of Interests in Other Entities	January 01, 2013
IFRS 13	Fair Value Measurement	January 01, 2013
IAS 27	Separate Financial Statements (Revised)	January 01, 2013
IAS 28	Investments in Associates and Joint Ventures (Revised)	January 01, 2013

The management anticipates that the adoption of the above standards, amendments and interpretations in future periods, will have no material impact on the Company's financial statements other than in presentation / disclosures.

c) The following amendments, revisions and interpretations to published accounting standards were not effective during the period and have not been early adopted by the Company:

		(annual periods beginning on or after)
IFRS 7	Financial Instruments: Disclosures (Amendments)	January 01, 2014
IFRS 9	Financial Instruments	January 01, 2015
IFRS 10	Consolidated Financial Statements (Amendments)	January 01, 2014
IFRS 12	Disclosure of Interests in Other Entities (Amendments)	January 01, 2014
IAS 27	Separate Financial Statements (Revised) (Amendments)	January 01, 2014
IAS 32	Financial Instruments Presentation (Amendments)	January 01, 2014
IAS 36	Impairment of Assets (Amendments)	January 01, 2014
IAS 39	Financial Instruments: Recognition and Measurement	January 01, 2014
IFRIC 21	Levies	January 01, 2014

d) The following interpretations issued by the IASB have been waived off by the SECP, effective January 16, 2012 :

IFRIC 4 Determining Whether an Arrangement Contains a Lease

IFRIC 12 Service Concession Arrangements

3. Basis of preparation

These financial statements have been prepared under the historical cost convention, except for the revaluation of certain financial instruments at fair value and the recognition of certain employees' retirement benefits on the basis of actuarial assumptions.

4. Critical accounting estimates and judgments

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historic experience, including expectations of future events that are believed to be reasonable under the circumstances. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements, are as follows:

(a) Provision for employees' retirement benefits

The actuarial valuation of pension, gratuity, medical, accumulating compensated absences plans and benevolent grants (note 5.20) requires the use of certain assumptions related to future periods, including increase in future salary / pension / medical costs, rate of increase in benevolent grants, expected long-term returns on plan assets and the discount rate used to discount future cash flows to present values.

(b) Provision for income taxes

Effective dete

The Company recognizes income tax provisions using estimates based upon expert opinions of its tax and legal advisors. Differences, if any, between the recorded income tax provision and the Company's tax liability, are recorded on the final determination of such liability. Deferred income tax (note 5.19) is calculated at the rates that are expected to apply to the period when these temporary differences reverse, based on tax rates that have been enacted or substantively enacted, by the date of the statement of financial position.

(c) Recognition of government grant

The Company recognizes government grants when there is reasonable assurance that grants will be received and the Company will be able to comply with conditions associated with grants.

(d) Useful life and residual value of fixed assets

The Company reviews the useful lives and residual values of fixed assets (note 5.10) on a regular basis. Any change in estimates may affect the carrying amounts of the respective items of property, plant and equipment and intangible assets, with a corresponding effect on the related depreciation / amortization charge.

(e) Provision for stores, spares and loose tools

A provision against stores, spares and loose tools is recognized after considering their physical condition and expected future usage. It is reviewed by the management on a quarterly basis.

(f) Provision for doubtful receivables

A provision against overdue receivable balances is recognized after considering the pattern of receipts from, and the future financial outlook of, the concerned receivable party. It is reviewed by the management on a regular basis.

FOR THE YEAR ENDED DECEMBER 31, 2013

(g) Provisions and contingent liabilities

The management exercises judgment in measuring and recognizing provisions and the exposures to contingent liabilities related to pending litigations or other outstanding claims. Judgment is necessary in assessing the likelihood that a pending claim will succeed, or a liability will arise, and to quantify the possible range of the financial settlement. Because of the inherent uncertainty in this evaluation process, actual losses may be different from the originally estimated provision.

5. Summary of significant accounting policies

The significant accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years / periods for which financial information is presented in these financial statements, unless otherwise stated.

5.1 Functional and presentation currency

Items included in the financial statements of the Company are measured using the currency of the primary economic environment in which the entity operates (the functional currency). These financial statements are presented in Pakistan Rupees (Rs), which is the Company's functional currency.

5.2 Foreign currency transactions and translations

Foreign currency transactions are translated into the functional currency, using the exchange rates prevailing on the date of the transaction. Monetary assets and liabilities, denominated in foreign currencies, are translated into the functional currency using the exchange rate prevailing on the date of the statement of financial position. Foreign exchange gains and losses resulting from the settlement of such transactions, and from the translation of monetary items at end of the year / period exchange rates, are charged to income for the year / period.

5.3 Insurance reserve

The assets of the Company are self insured, as the Company has created an insurance reserve for this purpose. Appropriations out of profits to this reserve, are made at the discretion of the Board of Directors. The reserve may be utilized to meet any losses to the Company's assets resulting from theft, fire, natural or other disasters.

5.4 Government grants

Government grants are recognized at their fair values, as deferred income, when

there is reasonable assurance that the grants will be received and the Company will be able to comply with the conditions associated with the grants.

Grants that compensate the Company for expenses incurred, are recognized on a systematic basis in the income for the year / period in which the related expenses are recognized. Grants that compensate the Company for the cost of an asset are recognized in income on a systematic basis over the expected useful life of the related asset.

5.5 Borrowings and borrowing costs

Borrowings are recognized equivalent to the value of the proceeds received by the Company. Any difference, between the proceeds (net of transaction costs) and the redemption value, is recognized in income, over the period of the borrowings, using the effective interest method.

Borrowing costs, which are directly attributable to the acquisition and construction of a qualifying asset, are capitalized as part of the cost of that asset. All other borrowing costs are charged to income for the year / period.

5.6 Trade and other payables

Liabilities for creditors and other amounts payable are carried at cost, which is the fair value of the consideration to be paid in the future for the goods or services received, whether or not billed to the Company.

5.7 Provisions

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each statement of financial position date and are adjusted to reflect the current best estimate.

5.8 Contingent liabilities

A contingent liability is disclosed when the Company has a possible obligation as a result of past events, the existence of which will be confirmed only by the occurrence or non-occurrence, of one or more uncertain future events, not wholly within the control of the Company; or when the Company has a present legal or constructive obligation, that arises from past events, but it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation, or the amount of the obligation cannot be measured with sufficient reliability.

5.9 Dividend distribution

The distribution of the final dividend, to the Company's shareholders, is recognized as a liability in the financial statements in the period in which the dividend is approved by the Company's shareholders; the distribution of the interim dividend is recognized in the period in which it is declared by the Board of Directors.

5.10 Fixed assets

(a) Property, plant and equipment

Property, plant and equipment, except freehold land and capital work in progress, is stated at cost less accumulated depreciation and any identified impairment losses; freehold land is stated at cost less identified impairment losses, if any. Cost includes expenditure, related overheads, mark-up and borrowing costs (note 5.5) that are directly attributable to the acquisition of the asset.

Subsequent costs, if reliably measurable, are included in the asset's carrying amount, or recognized as a separate asset as appropriate, only when it is probable that future economic benefits associated with the cost will flow to the Company. The carrying amount of any replaced parts as well as other repair and maintenance costs, are charged to income during the period in which they are incurred.

Capital work in progress is stated at cost less impairment value, if any. It consists of expenditure incurred and advances made in respect of tangible and intangible fixed assets in the course of their construction and installation.

Depreciation on assets is calculated, using the straight line method, to allocate their cost over their estimated useful lives, at the rates mentioned in note 13.1.

Depreciation on additions to property, plant and equipment, is charged from the month in which the relevant asset is acquired or capitalized, while no depreciation is charged for the month in which the asset is disposed off. Impairment loss, if any, or its reversal, is also charged to income for the year / period. Where an impairment loss is recognized, the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount, less its residual value, over its estimated useful life.

The gain or loss on disposal of an asset, calculated as the difference between the sale proceeds and the carrying amount of the asset, is recognized in income for the year / period.

(b) Intangible assets

(i) Licenses

These are carried at cost less accumulated amortization and any identified

impairment losses. Amortization is calculated using the straight line method, to allocate the cost of the license over its estimated useful life specified in note 14, and is charged to income for the year / period.

The amortization on licenses acquired during the year / period, is charged from the month in which a license is acquired / capitalized, while no amortization is charged in the month of expiry / disposal of the license.

(ii) Computer software

These are carried at cost less accumulated amortization, and any identified impairment losses. Amortization is calculated, using the straight line method, to allocate the cost of software over their estimated useful lives specified in note 14, and is charged to income for the year / period. Costs associated with maintaining computer software, are recognized as an expense as and when incurred.

The amortization on computer software acquired during the year / period is charged from the month in which the software is acquired or capitalized, while no amortization is charged for the month in which the software is disposed off.

5.11 Investments in subsidiaries and associates

Investments in subsidiaries and associates, where the Company has control or significant influence, are measured at cost in the Company's financial statements. The profits and losses of subsidiaries and associates are carried in the financial statements of the respective subsidiaries and associates, and are not dealt within the financial statements of the Company, except to the extent of dividends declared by these subsidiaries and associates.

5.12 Investment in finance lease

Leases in which the Company transfers substantially all the risk and rewards incidental to the ownership of an asset to the lessees are classified as finance leases. Receivable is recognized at an amount equal to the present value of minimum lease payments.

5.13 Impairment of non financial assets

Assets that have an indefinite useful life, for example freehold land, are not subject to depreciation and are tested annually for impairment. Assets that are subject to depreciation are reviewed for impairment on the date of the statement of financial position, or whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized, equal to the amount by which the asset's carrying amount exceeds its recoverable amount. An

FOR THE YEAR ENDED DECEMBER 31, 2013

asset's recoverable amount is the higher of its fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows. Non financial assets that suffered an impairment, are reviewed for possible reversal of the impairment at each statement of financial position date. Reversals of the impairment loss are restricted to the extent that asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss has been recognized. An impairment loss, or the reversal of an impairment loss, are both recognized in the income for the year / period.

5.14 Stores, spares and loose tools

These are stated at the lower of cost and net realizable value. Cost is determined using the moving average method. Items in transit are valued at cost, comprising invoice values and other related charges incurred up to the date of the statement of financial position.

5.15 Trade debts

Trade debts are carried at their original invoice amounts, less any estimates made for doubtful debts based on a review of all outstanding amounts at the year / period end. Bad debts are written off when identified.

5.16 Financial instruments

Financial assets and liabilities are recognized when the Company becomes a party to the contractual provisions of the instrument and derecognized when the Company loses control of the contractual rights that comprise the financial assets and in case of financial liabilities when the obligation specified in the contract is discharged, cancelled or expires. All financial assets and liabilities are initially recognized at fair value plus transaction costs other than financial assets and liabilities carried at fair value through profit or loss. Financial assets and liabilities carried at fair value through profit or loss are initially recognized at fair value, and transaction costs are charged to income for the year / period. These are subsequently measured at fair value, amortized cost or cost, as the case may be. Any gain or loss on derecognition of financial assets and financial liabilities is included in income for the year / period.

(a) Financial assets

Classification and subsequent measurement

The Company classifies its financial assets in the following categories: fair value

through profit or loss, held to maturity investments, loans and receivables and available for sale financial assets. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition. Regular purchases and sales of financial assets are recognized on the trade date - the date on which the Company commits to purchase or sell the asset.

(i) Fair value through profit or loss

Financial assets at fair value through profit or loss, include financial assets held for trading and financial assets, designated upon initial recognition, at fair value through profit or loss.

Financial assets at fair value through profit or loss are carried in the statement of financial position at their fair value, with changes therein recognized in the income for the year / period. Assets in this category are classified as current assets.

(ii) Held to maturity

Non derivative financial assets with fixed or determinable payments and fixed maturities are classified as held to maturity when the Company has the positive intention and ability to hold these assets to maturity. After initial measurement, held to maturity investments are measured at amortized cost using the effective interest method, less impairment, if any.

(iii) Loans and receivables

Loans and receivables are non derivative financial assets with fixed or determinable payments, that are not quoted in an active market. After initial measurement, these financial assets are measured at amortized cost, using the effective interest rate method, less impairment, if any.

The Company's loans and receivables comprise 'Long term loans and advances', 'Trade debts', 'Loans and advances', 'Accrued interest', 'Receivable from the Government of Pakistan', 'other receivables' and 'Cash and bank balances'.

(iv) Available for sale

Available for sale financial assets are non-derivatives, that are either designated in this category, or not classified in any of the other categories. These are included in non current assets, unless management intends to dispose them off within twelve months of the date of the statement of financial position.

After initial measurement, available for sale financial assets are measured at fair value, with unrealized gains or losses recognized as other comprehensive income, until the investment is derecognized, at which time the cumulative gain or loss is recognized in income for the year / period.

Investments in equity instruments that do not have a quoted market price in active market and whose fair value cannot be reliably measured are measured at cost.

Impairment

The Company assesses at the end of each reporting period whether there is an objective evidence that a financial asset or group of financial assets is impaired as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event'), and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

(b) Financial liabilities

Initial recognition and measurement

The Company classifies its financial liabilities in the following categories: fair value through profit or loss and other financial liabilities. The Company determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognized initially at fair value and, in the case of other financial liabilities, also include directly attributable transaction costs.

Subsequent measurement

The measurement of financial liabilities depends on their classification as follows:

(i) fair value through profit or loss

Financial liabilities at fair value through profit or loss, include financial liabilities held-for-trading and financial liabilities designated upon initial recognition as being at fair value through profit or loss.

Financial liabilities at fair value through profit or loss are carried in the statement of financial position at their fair value, with changes therein recognized in the income for the year / period.

(ii) Other financial liabilities

After initial recognition, other financial liabilities which are interest bearing are subsequently measured at amortized cost, using the effective interest rate method.

(c) Offsetting of financial assets and liabilities

Financial assets and liabilities are offset and the net amount is reported in the statement of financial position, if the Company has a legally enforceable right to set off the recognized amounts, and the Company either intends to settle on a net basis, or realize the asset and settle the liability simultaneously.

5.17 Cash and cash equivalents

Cash and cash equivalents are carried at cost. For the purpose of the statement of cash flows, cash and cash equivalents comprise cash in hand and bank and short term highly liquid investments with original maturities of three months or less, and that are readily convertible to known amounts of cash, and subject to an insignificant risk of changes in value.

5.18 Revenue recognition

Revenue comprises of the fair value of the consideration received or receivable, for the provision of telecommunication, broadband and related services in the ordinary course of the Company's activities and is recognized net of services tax, rebates and discounts.

The Company principally obtains revenue from providing telecommunication services such as wireline and wireless services, interconnect, data services and equipment sales. Equipment and services may be sold separately or in a bundled package.

Revenue is recognized, when it is probable that the economic benefits associated with the transaction will flow to the Company, and the amount of revenue and the associated cost incurred or to be incurred can be measured reliably, and when specific criteria have been met for each of the Company's activities as described below:

(i) Rendering of telecommunication services

Revenue from telecommunication services comprises of amounts charged to customers in respect of wireline and wireless services, equipment sales and interconnect, including data services. Revenue also includes the net income received or receivable from revenue sharing arrangements entered into with overseas and local telecommunication operators.

(a) Wireline and wireless services

Revenue from wireline services, mainly in respect of line rent, line usage and broadband, is invoiced and recorded as part of a periodic billing cycle.

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Revenue from wireless services is recognized on the basis of consumption of prepaid cards which allow the forward purchase of a specified amount of airtime by customers; revenue is recognized as the airtime is utilized. Unutilized airtime is carried as advance from customers.

(b) Data services

Revenue from data services is recognized when the services are rendered.

(c) Interconnect

Revenue from interconnect services is recognized when the services are rendered.

(d) Equipment sales

Revenue from sale of equipment is recognized when the equipment is delivered to the end customer and the sale is considered complete. For equipment sales made to intermediaries, revenue is recognized if the significant risks associated with the equipment are transferred to the intermediary and the intermediary has no right of return. If the significant risks are not transferred, revenue recognition is deferred until sale of the equipment to the end customer by the intermediary or the expiry of the right of return.

(ii) Income on bank deposits

Return on bank deposits is recognized using the effective interest method.

(iii) Dividend income

Dividend income is recognized when the right to receive payment is established.

5.19 Taxation

The tax expense for the year / period comprises of current and deferred income tax, and is recognized in income for the year / period, except to the extent that it relates to items recognized directly in other comprehensive income, in which case the related tax is also recognized in other comprehensive income.

(a) Current

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the date of the statement of financial position. Management periodically evaluates positions taken in tax returns, with respect to situations in which applicable tax regulation is subject to interpretation, and establishes provisions, where appropriate, on the basis of amounts expected to be paid to the tax authorities.

(b) Deferred

Deferred income tax is accounted for using the balance sheet liability method in respect of all temporary differences arising between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit.

Deferred income tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

Deferred income tax is calculated at the rates that are expected to apply to the period when the differences reverse, and the tax rates that have been enacted, or substantively enacted, at the date of the statement of financial position.

5.20 Employees' retirement benefits

The Company provides various retirement / post retirement benefit schemes. The plans are generally funded through payments determined by periodic actuarial calculations or up to the limits allowed in the Income Tax Ordinance, 2001. The Company has constituted both defined contribution and defined benefit plans.

(a) PTCL Employees' GPF Trust

The Company operates an approved funded provident plan covering its permanent employees. For the purposes of this plan, a separate trust, the "PTCL Employees' GPF Trust" (the Trust), has been established. Monthly contributions are deducted from the salaries of employees and are paid to the Trust by the Company. Interest is paid at the rate announced by the Federal Government, and this rate for the period was 12% (December 31, 2012: 13.7%) per annum. The Company contributes to the fund, the differential, if any, of the interest paid / credited for the year / period and the income earned on the investments made by the Trust.

(b) Defined benefit plans

The Company provides the following defined benefit plans:

(i) Pension plans

The Company accounts for an approved funded pension plan operated through a separate trust, the "Pakistan Telecommunication Employees' Trust" (PTET), for its employees recruited prior to January 01, 1996 when the Company took over

the business from PTC. The Company operates an unfunded pension scheme for employees recruited on a regular basis, on or after January 01, 1996.

(ii) Gratuity plan

The Company operates an unfunded and unapproved gratuity plan for its New Terms and Conditions (NTCs) employees and contractual employees.

(iii) Medical benefits plan

The Company provides a post retirement medical facility to pensioners and their families. Under this unfunded plan, all ex-employees, their spouses, their children up to the age of 21 years (except unmarried daughters who are not subject to the 21 years age limit) and their parents residing with them and any other dependents, are entitled to avail the benefits provided under the scheme. The facility remains valid during the lives of the pensioner and their spouse. Under this facility there are no annual limits to the cost of drugs, hospitalized treatment and consultation fees.

(iv) Accumulating compensated absences

The Company provides a facility to its employees for accumulating their annual earned leaves. Under this plan, regular employees are entitled to four days of earned leaves per month. Unutilized leave balances can be accumulated without limit and can be used at any time, subject to the Company's approval, up to: (i) 120 days in a year without providing a medical certificate and (ii) 180 days with a medical certificate, but not exceeding 365 days during the entire service of the employee. Up to 180 days of accumulated leave can be encashed on retirement, provided the employee has a minimum leave balance of 365 days. Leaves are encashed at the rate of the latest emoluments applicable to employees, for calculating their monthly pension.

New Compensation Pay Grade (NCPG) employees are entitled to 20 leaves after completion of one year of service. Leaves can be accumulated after completion of the second year of service, upto a maximum of 28 days. Unavailed annual leaves can be encashed at the time of leaving the Company upto a maximum of two years of unavailed leaves.

NTCs / contractual employees are entitled to three days of earned leaves per month. Unutilized leave balances can be accumulated without limit. Up to 180 days of accumulated leaves can be encashed at the end of the employees' service, based on the latest drawn gross salary.

(v) Benevolent grants

The Company pays prescribed benevolent grants to eligible employees / retirees and their heirs. Up to December 31, 2012, the grants paid, net of the employees' contributions, were recognized as expense. Based on an independent actuarial valuation carried out as at December 31, 2013, present value of benevolent grants obligation for future periods has been accounted for retrospectively and the corresponding figures have been restated. Effect of the restatement has been disclosed in note 9.7.

The liability recognized in the statement of financial position in respect of defined benefit plans, is the present value of the defined benefit obligations at the date of the statement of financial position less the fair value of plan assets.

The defined benefit obligations are calculated annually, by an independent actuary using the projected unit credit method. The most recent valuations were carried out as at December 31, 2013. The present value of a defined benefit obligation is determined, by discounting the estimated future cash outflows, using the interest rates of high quality corporate bonds that are nominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related liability. Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are recognized through other comprehensive income for the year / period except actuarial gains and losses arising on compensated absences which are recognized in statement of profit and loss.

5.21 Revision in accounting policy

Consequent to the revision of International Accounting Standard on Employee Benefits (IAS 19) which is effective for annual periods beginning on or after January 01, 2013, the Company has changed its accounting policy for recognition of remeasurement gains / losses on employee's retirement benefit plans. In terms of the new policy, the remeasurement gains and losses are recognized immediately in other comprehensive income. Previously, the remeasurement gains / losses in excess of the corridor limit were recognized in statement of profit and loss over the remaining service life of employees. The change in accounting policy has been accounted for retrospectively and the corresponding figures have been restated. The effect of the restatement has been disclosed in note 9.7.

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6.	Share capital	6.1	Authorized sha	are capital			
			December 31, 2013 (Number of	December 31, 2012 shares '000)		December 31, 2013 Rs '000	December 31, 2012 Rs '000
			11,100,000	11,100,000	"A" class ordinary shares of Rs 10 each	111,000,000	111,000,000
			3,900,000	3,900,000	"B" class ordinary shares of Rs 10 each	39,000,000	39,000,000
			15,000,000	15,000,000		150,000,000	150,000,000
		6.2	Issued, subscr	ribed and paid u	ıp capital		
			December 31, 2013 (Number of	December 31, 2012 shares '000)		December 31, 2013 Rs '000	December 31, 2012 Rs '000
	Share capital		3,774,000	3,774,000	"A" class ordinary shares of Rs 10 each issued as	37,740,000	37,740,000
***************************************					fully paid for consideration other than cash - note 6.3		
					and note 6.5.		
			1,326,000	1,326,000	"B" class ordinary shares of Rs 10 each issued as	13,260,000	13,260,000
					fully paid for consideration other than cash - note 6.3		
					and note 6.6.		
			5,100,000	5,100,000		51,000,000	51,000,000

- 6.3 These shares were initially issued to the Government of Pakistan, in consideration for the assets and liabilities transferred from Pakistan Telecommunication Corporation (PTC) to Pakistan Telecommunication Company Limited (PTCL), under the Pakistan Telecommunication (Re-organization) Act, 1996, as referred to in note 1.
- **6.4** Except for voting rights, the "A" and "B" class ordinary shares rank pari passu in all respects. "A" class ordinary shares carry one vote and "B" class ordinary shares carry four votes, for the purposes of election of directors. "A" class ordinary shares cannot be converted into "B" class ordinary shares; however, "B" class ordinary shares may be converted into "A" class ordinary shares, at the option, exercisable in writing and submitted to the Company, by the holders of three fourths of the "B" class ordinary shares. In the event of termination of the license issued to the Company, under the provisions of the Pakistan Telecommunication (Re-organization) Act, 1996, the "B" class ordinary shares shall be automatically converted into "A" class ordinary shares.
- 6.5 The Government of Pakistan, through an "Offer for Sale" document, dated July 30, 1994, issued to its domestic investors, a first tranche of vouchers exchangeable for "A" class ordinary shares of the Company; subsequently, through an Information Memorandum dated September 16, 1994, a second tranche of vouchers was issued to international investors, also exchangeable, at the option of the voucher holders, for "A" class ordinary shares or Global Depository Receipts (GDRs) representing "A" class ordinary shares of the Company. Out of 3,774,000 thousand "A" class ordinary shares, vouchers against 601,084 thousand "A" class ordinary shares were issued to the general public. Till December 31, 2013, 599,640 thousand (December 31, 2012: 599,584 thousand) "A" class ordinary shares had been exchanged for such vouchers.

7. Long term security deposits

6.6 In pursuance of the privatization of the Company, a bid was held by the Government of Pakistan on June 08, 2005 for sale of "B" class ordinary shares of Rs 10 each, conferring management control. Emirates Telecommunication Corporation (Etisalat), UAE was the successful bidder. The 26% (1,326,000,000 shares) "B" class ordinary shares, along with management control, were transferred, with effect from April 12, 2006, to Etisalat International Pakistan (EIP), UAE, which is a subsidiary of Etisalat.

These represent non interest bearing security deposits received from the customers of the Company, including security deposits of 3,623 thousand (December 31, 2012: Rs 3,623 thousand) from Pak Telecom Mobile Limited (PTML), a related party. The Company has adjusted / paid a sum of Rs 23,089 thousand (December 31, 2012: Rs 184,317 thousand) to its customers during the year / period against their balances.

December 31, December 31,

			Note	2013 Rs '000	(Restated) Rs '000
8.	Deferred income tax	The liability for deferred taxation comprises of			
		timing differences relating to:			
		Accelerated tax depreciation / amortization		11,903,192	11,141,422
		Provision for obsolete stores and receivables		(3,280,554)	(3,149,094)
		Remeasurements of defined benefit plans		(4,872,899)	(3,165,101)
		Unused tax loss		-	(1,755,482)
		Unused minimum tax credit		-	(185,696)
				3,749,739	2,886,049
		The gross movement in the deferred tax liability			
		during the year / period is as follows:			
		Balance at beginning of the year / period		2,886,049	6,119,345
		Tax charge / (credit) recognized in profit and loss		2,661,921	(633,944)
		Tax credit recognized in other comprehensive income		(1,798,231)	(2,599,352)
		Balance at end of the year / period		3,749,739	2,886,049
9.	Employees' retirement benefits	Liabilities for pension obligations			
		Funded	9.1	13,381,633	14,420,101
		Unfunded	9.1	1,741,300	1,222,489
				15,122,933	15,642,590
		Gratuity - unfunded	9.1	700,863	597,620
		Accumulating compensated absences - unfunded	9.1	1,157,458	912,351
		Post retirement medical facility - unfunded	9.1	12,635,982	11,895,646
		Benevolent grants - unfunded	9.1	3,433,537	3,374,290
				33,050,773	32,422,497

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9.1 The latest actuarial valuations of the Company's defined benefit plans, were conducted at December 31, 2013 using the projected unit credit method. Details of obligations for defined benefit plans are as follows:

			Pens	sion		Gra	tuity	Compensate	ed absences	Post-retirement	medical facility	Benevole	ent grants	To	otal
		Fu	nded	Unfur	nded	Unfu	nded	Unfu	nded	Unfu	nded	Unfu	nded	_	
		2013 Rs '000	2012 Rs '000 (Restated)												
a)	The amounts recognized in the statement of financial position:														
	Present value of defined benefit obligations	86,244,688	77,320,418	1,741,300	1,222,489	700,863	597,620	1,157,458	912,351	12,635,982	11,895,646	3,433,537	3,374,290	105,913,828	95,322,814
	Fair value of plan assets - note 9.2	(72,863,055)	(62,900,317)	-	-	-	-	-	-	-	-	-	-	(72,863,055)	(62,900,317)
	Liability at end of the year / period	13,381,633	14,420,101	1,741,300	1,222,489	700,863	597,620	1,157,458	912,351	12,635,982	11,895,646	3,433,537	3,374,290	33,050,773	32,422,497
b)	Changes in the present value														
	of defined benefit obligations:														
	Balance at beginning of the year / period	77,320,418	66,448,037	1,222,489	1,572,484	597,620	638,099	912,351	1,052,037	11,895,646	10,356,829	3,374,290	3,247,614	95,322,814	83,315,100
	Current service cost	417,022	270,110	88,328	58,718	104,777	49,817	65,636	17,708	136,487	64,610	43,024	20,774	855,274	481,737
	Actuarial (gain)/ loss	-	- 1	-	-	-	-	130,034	(13,388)	-	-	-	-	130,034	(13,388)
	(Gains) / losses on curtailment / settlement	-	3,939,412	-	(102,135)	-	17,377	-	161,032	-	244,222	-	-	-	4,259,908
	Interest expense	8,505,246	4,422,587	134,474	99,500	65,738	39,183	100,359	62,976	1,308,521	684,356	371,172	178,619	10,485,510	5,487,221
	Balance at end of the year / period	8,922,268	8,632,109	222,802	56,083	170,515	106,377	296,029	228,328	1,445,008	993,188	414,196	199,393	11,470,818	10,215,478
	Remeasurements:														
	(Gains) / losses from change in														
	financial assumptions	677,049	5,053,437	334,654	(340,407)	-	-	-	-	-	-	-	-	1,011,703	4,713,030
	Experience (gains) / losses	5,217,874	1,309,906	(32,296)	(30,594)	(30,880)	(13,649)	-	-	(233,694)	902,725	(185,170)	8,233	4,735,834	2,176,621
		5,894,923	6,363,343	302,358	(371,001)	(30,880)	(13,649)	-		(233,694)	902,725	(185,170)	8,233	5,747,537	6,889,651
	Obligation transferred from unfunded														
	pension plan to funded pension plan	-	32,582	-	(32,582)	-	-	-	-	-	-	-	-	-	-
	Benefits paid	(5,892,921)	(4,155,653)	(6,349)	(2,495)	(36,392)	(133,207)	(50,922)	(368,014)	(470,978)	(357,096)	(169,779)	(80,950)	(6,627,341)	(5,097,415)
	Balance at end of the year / period	86,244,688	77,320,418	1,741,300	1,222,489	700,863	597,620	1,157,458	912,351	12,635,982	11,895,646	3,433,537	3,374,290	105,913,828	95,322,814

_		Pens			Gratuity		Compensated absences		Post-retirement medical facility				To	otal
-		nded	Unfunded		Unfunded		Unfunded		Unfunded		Unfunded			
	2013 Rs '000	2012 Rs '000 (Restated)	2013 Rs '000	2012 Rs '000 (Restated)	2013 Rs '000	2012 Rs '000 (Restated)	2013 Rs '000	2012 Rs '000 (Restated)	2013 Rs '000	2012 Rs '000 (Restated)	2013 Rs '000	2012 Rs '000 (Restated)	2013 Rs '000	201 Rs '00 (Restate
Charge for the year / period:														
Profit and Loss:														
Current service cost	417,022	270,110	88,328	58,718	104,777	49,817	65,636	17,708	136,487	64,610	43,024	20,774	855,274	481,70
Net Interest expense	1,586,211	509,562	134,474	99,500	65,738	39,183	100,359	62,976	1,308,521	684,356	371,172	178,619	3,566,475	1,574,1
Actuarial (gain)/ loss	-	-	-	-	-	-	130,034	(13,388)	-	-	-	-	130,034	(13,3
(Gain) / losses recognized on														
curtailment / settlement	-	3,939,412	-	(102,135)	-	17,377	-	161,032	-	244,222	-	-	-	4,259,9
Contribution from employees	-	-	-	-	-	-	-	-	-	-	(26,703)	(14,830)	(26,703)	(14,8
Contribution from deputationists	(815)	(922)	-	-	-	-	-	-	-	-	-	-	(815)	(9
	2,002,418	4,718,162	222,802	56,083	170,515	106,377	296,029	228,328	1,445,008	993,188	387,493	184,563	4,524,265	6,286,70
Other comprehensive income														
Remeasurements:														
Return on plan assets, excluding amounts														
included in interest income	(458,623)	537,070	-	-	-	-	-	-	-	-	-	-	(458,623)	537,0
(Gains) / losses from changes in		-												
financial assumptions	677,049	5,053,437	334,654	(340,407)	-	-	-	-	-	-	-	-	1,011,703	4,713,0
Experience (gains) / losses	5,217,874	1,309,906	(32,296)	(30,594)	(30,880)	(13,649)	-	-	(233,694)	902,725	(185,170)	8,233	4,735,834	2,176,6
	5,436,300	6,900,413	302,358	(371,001)	(30,880)	(13,649)	-	-	(233,694)	902,725	(185,170)	8,233	5,288,914	7,426,7
	7,438,718	11,618,575	525,160	(314,918)	139,635	92,728	296,029	228,328	1,211,314	1,895,913	202,323	192,796	9,813,179	13,713,4
Significant actuarial assumptions at the														
date of the statement of financial position:										***************************************				
Discount rate	12%	11%	12%	11%	12%	11%	12%	11%	12%	11%	12%	11%		
Future salary / medical cost increase	7 to 11%	7.5%	7 to 11%	7.5%	11%	9-10%	11%	9-10%	11%	10%	-	-		
Future pension increase	8.5%	7.5%	8.5%	7.5%	-	-	-	-	-	-	-	_		
Rate of increase in benovelent grant	-	-	-	-	-	-	-	-	-	-	4%	3%		
Average duration of the obligation	10 years	12 years	19 years	15 years	7 years	6 years	9 to 10 years	10 to 11 years	15 years	16 years	11 years	12 years		
Expected mortality rate	EFU 6	i1-66*	EFU 6	1-66*	EFU 6	1-66*	EFU (61-66*	EFU 6	1-66*	EFU 6	61-66*		
Expected withdrawal rate		experience	Based on e		Based on e			experience	Based on e		Based on			

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		December 31, 2013 Rs '000	December 31, 2012 (Restated) Rs '000
9.2	Changes in the fair value of plan assets		
	Balance at beginning of the year / period	62,900,317	60,200,384
	Interest income	6,919,036	3,913,025
	Return on plan assets, excluding amounts included in interest income	458,623	(537,070)
	Contributions made by the Company during the year / period	8,478,000	3,479,631
	Benefits paid	(5,892,921)	(4,155,653)
	Balance at end of the year / period	72,863,055	62,900,317

9.3 Plan assets for funded defined benefit pension plan are comprised as follows:

Defined benefit pension plan - Funded

	December 31, 2013		December	31, 2012
	Rs '000	Percentage	Rs '000	Percentage
Debt instruments - unquoted				
- Special Savings Accounts	45,117,459	61.92	41,152,206	65.42
- Special Savings Certificates	8,327,666	11.43	7,434,661	11.82
- Defense Savings Certificates	1,223,264	1.68	1,088,943	1.73
- Pakistan Investment Bonds	405,611	0.56	555,685	0.88
	55,074,000	75.59	50,231,495	79.85
Cash and cash equivalents				
- Term deposits	9,779,208	13.42	5,302,896	8.43
- Bank balances	1,132,526	1.55	831,250	1.32
	10,911,734	14.98	6,134,146	9.75
Investment property				
- Telecom tower	6,002,067	8.24	5,776,405	9.18
- Telehouse	1,167,155	1.60	1,161,363	1.85
	7,169,222	9.84	6,937,768	11.03
Fixed assets	4,858	0.01	7,102	0.01
Other assets	145,945	0.20	110,627	0.18
	73,305,759	100.61	63,421,138	100.83
Liabilities that do not relate to				
employees' retirement benefits	(442,704)	(0.61)	(520,821)	(0.83)
	72,863,055	100.00	62,900,317	100.00

9.4 During the next financial year, the expected contributions to be paid to the funded pension plan by the Company is Rs 2,121,716 thousand (December 31, 2012: Rs 1,519,280 thousand).

9.5 Sensitivity analysis

The calculations of the defined benefits obligation is sensitive to the significant actuarial assumptions set out in note9.1 (d). The table below summarizes how the defined benefit obligation at the end of the reporting period would have increased / (decreased) as a result of change in the respective assumptions by one percent.

1% increase in assumption Rs '000	1% decrease in assumption Rs '000
Future salary / medical cost	
Pension - funded 494,936	(458,656)
Pension - unfunded 133,772	(119,717)
Gratuity - unfunded 58,944	(46,311)
Accumulating compensated absences - unfunded 119,610	(104,952)
Post-retirement medical facility - unfunded 2,067,354	(1,674,719)
Discount rate	
Pension - funded (8,071,092)	9,671,880
Pension - unfunded (282,028)	362,978
Gratuity - unfunded (45,487)	58,944
Accumulating compensated absences - unfunded (104,480)	121,029
Post-retirement medical facility - unfunded (1,647,845)	2,067,354
Benevolent grants - unfunded (332,286)	392,479
Future pension increase	
Pension - funded 8,098,513	(6,924,853)
Pension - unfunded 129,359	(108,156)
Benevolent grants	
Benevolent grants - unfunded 296,247	(264,582)

If the life expectancy increases / decreases by 1 year, the impact on defined benefit obligation would be as follows:

	Increase by 1 year	Decrease by 1 year
Pension - funded	(2,242,362)	2,242,362
Pension - unfunded	(29,602)	34,826
Gratuity - unfunded	(3,504)	3,504
Accumulating compensated absences - unfunded	(3,193)	4,880
Post-retirement medical facility - unfunded	(353,807)	353,807
Benevolent grants - unfunded	(98,542)	95,796

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The above sensitivity analyses are based on changes in assumptions while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied when calculating the pension liability recognized within the statement of financial position.

9.6 Through its defined benefit pension plans the Company is exposed to a number of actuarial and investment risks, the most significant of which include, interest rate risk, property market risk and longetivity risk for pension plan and salary risk for all the plans.

9.7 Prior period effect of change in accounting policy for employees' retirement benefit plans

The effect of restatement consequent to revision in IAS 19 (note 5.21) and recognition of benevolent grants obligation (note 5.20) is summarized below:

i) Cumulative effect

	Revisio	n in IAS 19	Benevol	ent grants	Total		
	December 31, 2012 Rs '000	July 01, 2012 Rs '000	December 31, 2012 Rs '000	July 01, 2012 Rs '000	December 31, 2012 Rs '000	July 01, 2012 Rs '000	
Statement of financial position							
Increase in employees retirement benefits	9,034,911	1,616,421	3,374,290	3,247,614	12,409,201	4,864,035	
Decrease in deferred tax liability	3,162,219	565,747	1,181,002	1,136,665	4,343,221	1,702,412	
Decrease in unappropriated profit	5,872,692	1,050,674	2,193,288	2,110,949	8,065,980	3,161,623	

ii) Effect for the six month period ended December 31, 2012

	Revision in IAS 19 Rs '000	Benevolent grants Rs '000	Total Rs '000
Statement of profit and loss			
Increase in employees' benefit expense	-	118,443	118,443
Related tax impact	-	(41,455)	(41,455)
	-	76,988	76,988
Statement of comprehensive income			
Other comprehensive income			
Increase in remeasurement loss on employee retirement benefits	7,418,488	8,233	7,426,721
Increase in tax effect of remeasurement loss on defined benefit plans	(2,596,470)	(2,882)	(2,599,352)
	4,822,018	5,351	4,827,369

			Note	December 31, 2013 Rs '000	December 31, 2012 Rs '000
			Note	NS 000	ns 000
10.	Deferred government grants	Balance at beginning of the year / period		3,991,818	4,083,022
		Recognised during the year / period		1,422,822	-
		Amortization for the year / period	31	(291,541)	(91,204)
		Balance at end of the year / period		5,123,099	3,991,818

These represent grants received from the Universal Service Fund, as assistance towards the development of telecommunication infrastructure in rural areas, comprising telecom infrastructure projects for basic telecom access, transmission and broadband services spread across the country.

		Note	December 31, 2013 Rs '000	December 31, 2012 Rs '000
11. Trade and other payables	Trade creditors	11.1	10,479,024	7,791,426
	Accrued liabilities		17,562,926	8,895,647
	Receipts against third party works		783,551	1,007,017
	Income tax collected from subscribers / deducted at source		293,427	278,729
	Sales tax payable		72,373	230,963
	Advances from customers		2,881,859	2,912,110
	Technical services assistance fee	29.2	652,061	682,615
	Retention money / payable to contractors and suppliers			
	for fixed assets	11.1	5,638,890	5,600,592
	Unclaimed dividend		154,162	148,435
	Other liabilities		64,977	73,800
			38,583,250	27,621,334

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11.1 Trade and other payables include payables to the following related parties:

	December 31, 2013 Rs '000	December 31, 2012 Rs '000
Trade creditors		
Pak Telecom Mobile Limited (PTML)	704,671	159,440
Etisalat - UAE	296,954	326,933
Etisalat - Afghanistan	111,015	133,881
Thuraya Satellite Telecommunication Company	16,315	-
Telecom Foundation	95,283	103,620
T.F. Pipes Limited	2,551	_
The Government of Pakistan and its related entities	8,371,083	5,164,709
	9,597,872	5,888,583
Retention money / payable to contractors and suppliers for fixed assets		
T.F. Pipes Limited	4,103	7,532

These balances relate to the normal course of business of the Company and are interest free.

12. Contingencies and commitments

Contingencies

- **12.1** Against the Federal Excise Duty (FED) demand of Rs 2,782,660 thousand for the years 2006 to 2009 on local interconnect revenue, the Company is in appeal before the Appellate Tribunal Inland Revenue (ATIR). Besides, the Company has already deposited the FED demand under the amnesty scheme of the Federal Board of Revenue. Subsequent to December 31, 2013, Honorable Islamabad High Court has passed a judgment in a similar case nullifying the viewpoint of tax authorities.
- 12.2 Against the decision of ATIR upholding tax authorities' decision to impose FED amounting to Rs 474,417 thousand on Technical Services Assistance fee assuming that the fee is against franchise arrangement for the period from July 2007 to June 2010, Honorable Islamabad High Court, in the wake of writ petition filed by the Company, has granted a stay against such decision.
- **12.3** Based on an audit of certain monthly returns of the FED, a demand of Rs 1,289,957 thousand was raised on the premise that the Company did not apportion the input tax between allowable and exempt supplies. The Company is in appeal before the ATIR, which is pending adjudication. Meanwhile, the Honorable Islamabad High Court has granted a stay order in this regard.
- 12.4 Based on an audit of the FED / sales tax records for the year 2008-09, tax authorities raised a demand of Rs 787,358 thousand on the premise of disallowance of input tax being claimed by the Company. The Company is in appeal before Commissioner Inland Revenue (CIR) Appeals.
- 12.5 For the tax year 2007, the Company filed an appeal before the ATIR against disallowance of certain expenses by the Taxation Officer under section 122 (5A), with tax impact of Rs 4,887,370 thousand, upheld by CIR Appeals. The ATIR in its judgment endorsed the departmental view regarding one of the disallowances with tax impact of Rs 80,850 thousand while judgment on rest of the disallowances is pending. A reference application filed by the Company with the Honorable Islamabad High Court is pending adjudication.

- 12.6 For the tax year 2008, the ATIR, while disposing off the Company's appeal against the tax demand of Rs 4,559,208 thousand on the basis that the Company applied incorrect withholding tax rate for payments to voluntary separation scheme optees, remanded the case back to the Taxation Officer for verification of filing of options before the concerned Commissioners. The Company has also filed a reference application with the Honorable Islamabad High Court, which is pending adjudication.
- 12.7 For the tax year 2009, taxation officer has disallowed certain expenses and created tax demand, which, after rectification, amounts to Rs 3,439,222 thousand. Against the Company's appeal, the ATIR remanded the case back to the taxation officer who upheld his original decision. The Company filed an appeal to CIR-Appeals which is pending for disposal. The Company has also filed reference applications before the Honorable Islamabad High Court, which is pending adjudication.
- **12.8** For the tax year 2011, taxation officer disallowed certain expenses under section 122(5A) and created tax demand of Rs 7,539,381 thousand. Besides the rectification application already filed, the Company has also filed an appeal before CIR-Appeals which is pending for disposal.
- 12.9 The Company implemented policy directives of Ministry of Information Technology conveyed by the Pakistan Telecommunication Authority regarding termination of all international incoming calls into Pakistan. On suspension of these directives by the Honorable Lahore High Court, the Honorable Supreme Court of Pakistan dismissed the pertinent writ petitions by directing Competition Commission of Pakistan (CCP) to decide the case. The Honorable Sindh High Court suspended the adverse decision of CCP by granting interim relief and the case is pending for adjudication.
- **12.10** A total of 1,518 cases (December 31, 2012: 1,498 cases) have been filed against the Company primarily involving subscribers, regulators, pensioners and employees. Because of the large number of cases and their uncertain nature, it is not possible to quantify their financial impact at present.
- **12.11** No provision on account of above contingencies has been made in these financial statements as the management and the tax/ legal advisors of the Company are of the view, that these matters will eventually be settled in favor of the Company.

			Note	December 31, 2013 Rs '000	December 31, 2012 Rs '000
		12.12 Bank guarantees and bid bonds issued in favor of:			
		Universal Service Fund (USF) against government grants		5,852,905	4,827,567
		Others		912,911	311,157
				6,765,816	5,138,724
		12.13 Commitments			
		Contracts for capital expenditure		10,184,640	6,270,263
13. F	Property, plant and equipment	Operating fixed assets	13.1	78,951,084	74,262,561
		Capital work in progress	13.6	8,268,165	10,778,593
				87,219,249	85,041,154

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FOR THE YEAR ENDED DECEMBER 31, 2013

13.1 Operating fixed assets

	Land		Building	gs on								
	Freehold - note 13.2	Leasehold	Freehold land	Leasehold land	Lines and wires	Apparatus, plant and equipment	Submarine cables	Office equipment	Computer equipment	Furniture and fittings	Vehicles	Total
	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000	Rs '000
As at July 01, 2012												
Cost	1,633,560	90,026	10,885,983	1,008,671	110,491,304	143,415,307	10,578,988	803,440	628,682	472,055	1,650,017	281,658,033
Accumulated depreciation	_	(26,830)	(3,750,862)	(431,384)	(88,419,991)	(106,268,485)	(3,978,414)	(559,340)	(527,519)	(377,151)	(1,229,007)	(205,568,983)
Net book amount	1,633,560	63,196	7,135,121	577,287	22,071,313	37,146,822	6,600,574	244,100	101,163	94,904	421,010	76,089,050
Period ended December 31, 2012												
Opening net book amount	1,633,560	63,196	7,135,121	577,287	22,071,313	37,146,822	6,600,574	244,100	101,163	94,904	421,010	76,089,050
Additions	-	-	69,187	-	612,662	3,016,126	467,551	209,328	30,320	3,627	24,376	4,433,177
Disposals												
Cost	-	-	-	-	(1,628,431)	(756,591)	-	-	(89)	-	(9,350)	(2,394,461)
Accumulated depreciation	-	-	-	-	1,356,113	685,226	-	-	89	-	8,849	2,050,277
	_	-	_	-	(272,318)	(71,365)	_	_	_	_	(501)	(344,184)
Depreciation charge for the period	-	(639)	(136,150)	(12,606)	(1,955,320)	(3,242,758)	(355,248)	(23,325)	(27,993)	(10,688)	(63,969)	(5,828,696)
Impairment charge	-	-	-	-	-	(86,786)	-	-	-	-	-	(86,786)
Net book amount	1,633,560	62,557	7,068,158	564,681	20,456,337	36,762,039	6,712,877	430,103	103,490	87,843	380,916	74,262,561
As at January 01, 2013												
Cost	1,633,560	90,026	10,955,170	1,008,671	109,475,535	145,674,842	11,046,539	1,012,768	658,913	475,682	1,665,043	283,696,749
Accumulated depreciation	-	(27,469)	(3,887,012)	(443,990)	(89,019,198)	(108,912,803)	(4,333,662)	(582,665)	(555,423)	(387,839)	(1,284,127)	(209,434,188)
Net book amount	1,633,560	62,557	7,068,158	564,681	20,456,337	36,762,039	6,712,877	430,103	103,490	87,843	380,916	74,262,561
Year ended December 31, 2013												
Opening net book amount	1,633,560	62,557	7,068,158	564,681	20,456,337	36,762,039	6,712,877	430,103	103,490	87,843	380,916	74,262,561
Additions	4,160	-	348,318	_	3,450,147	12,123,970	259,077	32,592	475,279	32,402	123,927	16,849,872
Disposals - note 13.3												
Cost	-	-	-	-	-	-	-	-	(2,728)	(185)	(11,156)	(14,069)
Accumulated depreciation	-		-]	-	-	-	-	-	2,719	185	10,909	13,813
	-	-	- (000 000)	- (05.040)	- (0.004.000)	- (0.070.004)	- (7.10.007)	- (00,000)	(9)	- (00.455)	(247)	(256)
Depreciation charge for the year - note 13.4	-	(1,277)	(280,000)	(25,212)	(3,624,338)	(6,979,884)	(743,267)	(63,023)	(127,471)	(22,455)	(134,166)	(12,001,093)
Impairment charge - note 13.5						(160,000)		<u> </u>				(160,000)
Net book amount	1,637,720	61,280	7,136,476	539,469	20,282,146	41,746,125	6,228,687	399,672	451,289	97,790	370,430	78,951,084
As at December 31, 2013												
Cost	1,637,720	90,026	11,303,488	1,008,671	112,925,682	157,798,812	11,305,616	1,045,360	1,131,464	507,899	1,777,814	300,532,552
Accumulated depreciation and impairment	-	(28,746)	(4,167,012)	(469,202)	(92,643,536)	(116,052,687)	(5,076,929)	(645,688)	(680,175)	(410,109)	(1,407,384)	(221,581,468)
Net book amount	1,637,720	61,280	7,136,476	539,469	20,282,146	41,746,125	6,228,687	399,672	451,289	97,790	370,430	78,951,084
Annual rate of depreciation (%)		1 to 3.3	2.5	2.5	7	10	6.67 to 8.33	10	33.33	10	20	

^{13.2} As explained in note 1, the property and rights vesting in the operating assets, as at January 01, 1996, were transferred to the Company from Pakistan Telecommunication (Re-organization) Act, 1996. However, the title to certain freehold land properties, were not formally transferred in the name of the Company in the land revenue records. The Company initiated the process of transfer of title to freehold land, in its own name, in previous years, which is still ongoing and shall be completed in due course of time.

13.3 Disposals of property, plant and equipment:

	Cost Rs'000	Accumulated depreciation Rs'000	Net book amount Rs'000	Sale proceeds Rs'000	Mode of disposal	Particulars of purchaser
Vehicles	11,156	(10,909)	247	5,654	Auction	Various buyers
Aggregate of others having net book amounts not						
exceeding Rs 50,000	2,913	(2,904)	9	150		
	14,069	(13,813)	256	5,804		
13.4 The depreciation charge for the y	ear / period ha	s been allocated	as follows:			

	Year ended December 31, 2013 Rs '000	period ended December 31, 2012 Rs '000
Cost of services 28	11,757,873	5,708,287
Administrative and general expenses 29	182,415	90,307
Selling and marketing expenses 30	60,805	30,102
	12,001,093	5,828,696

13.5 The carrying amount of certain items of apparatus, plant and equipment have been reduced to their recoverable amount through recognition of an impairment loss of Rs 160,000 thousand (December 31, 2012: Rs 86,786 thousand). This loss has been included in 'cost of services' in the statement of profit and loss. The impairment charge arose due to malfunctioning of various asset items in apparatus, plant and equipment.

		2013 Rs '000	2012 Rs '000
13.6	Capital work in progress		
	Buildings	523,146	651,325
	Lines and wires	6,381,077	5,349,871
	Apparatus, plant and equipment	638,317	3,974,680
	Advances to suppliers	599,851	331,333
	Others	125,774	471,384
		8,268,165	10,778,593

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				December 31, 2013 Rs '000	December 31, 2012 Rs '000
	13.7 Movement during the year / period				
	Balance at beginning of the year / period			10,778,593	9,781,287
	Additions during the year / period			17,486,470	5,430,483
	Transfers during the year / period			(19,996,898)	(4,433,177)
	Balance at end of the year / period			8,268,165	10,778,593
	13.8 Capital work in progress includes an amount	of Rs 1,064,340 thousand	l (December 31, 2012	: Rs 478,978 thou	sand), in respec
	of direct overheads relating to development		,		,,
	·		Licenses and spectrum	Computer Software	Total
		Note	Rs '000	Rs '000	Rs '000
14. Intangible assets	As at July 01, 2012				
	Cost		4,015,397	632,630	4,648,027
	Accumulated amortization		(1,650,511)	(197,857)	(1,848,368)
	Net book amount		2,364,886	434,773	2,799,659
	Period ended December 31, 2012				
	Opening net book amount		2,364,886	434,773	2,799,659
	Additions		15,910	-	15,910
	Amortization charge for the period		(100,929)	(36,058)	(136,987)
	Net book amount		2,279,867	398,715	2,678,582
	As at January 01, 2013				
	Cost		4,031,307	632,630	4,663,937
	Accumulated amortization		(1,751,440)	(233,915)	(1,985,355)
	Net book amount	14.1	2,279,867	398,715	2,678,582
	Year ended December 31, 2013				
	Opening net book amount		2,279,867	398,715	2,678,582
	Additions		2,500,000	318,746	2,818,746
	Amortization charge for the year	28	(273,375)	(66,781)	(340,156)
	Net book amount		4,506,492	650,680	5,157,172
	As at December 31, 2013				
	Cost		6,531,307	951,376	7,482,683
	Accumulated amortization		(2,024,815)	(300,696)	(2,325,511)
	Net book amount	14.1	4,506,492	650,680	5,157,172

		Note	December 31, 2013 Rs '000	December 31, 2012 Rs '000
14.1 Break	kup of net book amounts as at year / period end is as follows :			
Licen	nses and spectrum			
Tele	lecom	14.2	69,814	79,787
WL	L spectrum	14.2	4,348,443	2,103,199
WL	LL and LDI License	14.3	79,220	84,683
IPT	ΓV	14.4	9,015	12,198
			4,506,492	2,279,867
Comp	puter software	14.5		
Bill	printing software		273	1,913
Billi	ling and automation of broadband		86,240	13,052
HP	POSS		21,689	28,539
BnO	CC software		6,814	-
Cal	aller details record collector system		7,468	-
BnO	CC Oracle system		198,179	-
Cus	stomer Relationship Management (CRM)		120,223	-
SAF	AP - Enterprise Resource Planning (ERP) system		209,794	355,211
			650,680	398,715
			5,157,172	2,678,582

14.2 The Pakistan Telecommunication Authority (PTA) has issued a license to the Company, to provide telecommunication services in Pakistan, for a period of 25 years, commencing January 01,1996, at an agreed license fee of Rs 249,344 thousand. During the year ended June 30, 2005, PTA modified the previously issued license to provide telecommunication services to include a spectrum license at an agreed license fee of Rs 3,646,884 thousand. This license allows the Company to provide Wireless Local Loop (WLL) services in Pakistan, over a period of 20 years, commencing October 2004. The cost of the license is being amortized on a straight line basis over the period of the license.

The Company has acquired exclusive right to use 1900 MHz spectrum in nine telecom regions from Telecard Limited in September 2013 under commercial arrangement to provide Wireless Local Loop (WLL) services in Pakistan for a consideration of Rs 2,500,000 thousand. The agreement embodying said commercial arrangement is subject to fulfilment of certain conditions. The cost is being amortized on a straight line basis over a period of 11 years.

14.3 PTA has issued a license under section 5 of the Azad Jammu and Kashmir Council Adaptation of Pakistan Telecommunication (Re-organization) Act, 1996, the Northern Areas Telecommunication (Re-organization) Act, 2005 and the Northern Areas

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Telecommunication (Re-organization) (Adaptation and Enforcement) Order 2006, to the Company to establish, maintain and operate a telecommunication system in Azad Jammu and Kashmir and Gilgit-Baltistan, for a period of 20 years, commencing May 28, 2008, at an agreed license fee of Rs 109,270 thousand. The cost of the license is being amortized, on a straight line basis, over the period of the license.

- 14.4 IPTV license has been renewed by Pakistan Electronic Media Regulatory Authority during the period effective from November 02, 2011, at an agreed license fee of Rs 15,910 thousand. The cost of the license is being amortized, on a straight line basis, over a period of 5 years.
- 14.5 Cost of computer software except for SAP-ERP is being amortized, on a straight line basis, over a period of 5 years. Cost of SAP Enterprise Resource Planning (ERP) system is being amortized, on a straight line basis, over a period of 10 years.

December 31,

		Note	2013 Rs '000	2012 Rs '000
15. Long term investments	Investments in subsidiaries and associate	15.1	7,707,396	7,707,396
	Other investments	15.2	83,900	83,900
			7,791,296	7,791,296
	15.1 Investments in subsidiaries and associate - at cost (unquoted	d)		
	Wholly owned subsidiaries			
	Pak Telecom Mobile Limited - Islamabad, Pakistan			
	650,000,000 (December 31, 2012: 650,000,000)			
	ordinary shares of Rs 10 each			
	Shares held 100% (December 31, 2012: 100%)		6,500,000	6,500,000
	U Microfinance Bank Limited - Islamabad, Pakistan			
	118,571,429 (December 31, 2012: 118,571,429)			
	ordinary shares of Rs 10 each			
	Shares held 100% (December 31, 2012: 100%)		1,183,857	1,183,857
			7,683,857	7,683,857
	Associate			
	TF Pipes Limited - Islamabad, Pakistan			
	1,658,520 (December 31, 2012: 1,658,520)			
	ordinary shares of Rs 10 each			
	Shares held 40% (December 31, 2012: 40%)		23,539	23,539
			7,707,396	7,707,396

All subsidiaries and associated companies are incorporated in Pakistan

			Note	December 31, 2013 Rs '000	December 31, 2012 Rs '000
	15.2	Other investments			
		Available for sale investments - unquoted			
		Thuraya Satellite Telecommunication Company - Dubai, UAE			
		3,670,000 (December 31, 2012: 3,670,000)			
		ordinary shares of 1 Dirham each		63,900	63,900
		Alcatel - Lucent Pakistan Limited - Islamabad, Pakistan			
		2,000,000 (December 31, 2012: 2,000,000)			
		ordinary shares of Rs 10 each		20,000	20,000
				83,900	83,900
6. Long term loans and advances					
- considered good		Loans to PTML - unsecured	16.1	8,500,000	11,000,000
		Loans to employees - secured		550,234	542,166
		Imputed interest		(125,159)	_
			16.2	425,075	542,166
		Advances to suppliers against turnkey contracts	16.3	3,460,862	3,026,774
		Others		26,302	17,602
				12,412,239	14,586,542
		Current portion shown under current assets			
		Loans to PTML - unsecured	20	(5,500,000)	(2,500,000)
		Loans to employees - secured	20	(128,219)	(100,523)

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16.1 These represent various unsecured loans given to PTML under subordinated debt agreements, from 2008 to 2010, on the following terms:

	First loan	Second loan	Third loan	Fourth loan
Disbursement date	November 15, 2008	November 04, 2009	May 18, 2010	July 05, 2010
Loan (Rs '000)	3,000,000	2,000,000	2,000,000	4,000,000
Mark-up Rate	3 months Kibor	3 months Kibor	3 months Kibor	3 months Kibor
	plus 82 basis points	plus 82 basis points	plus 180 basis points	plus 180 basis points
Grace Period	4 years	4 years	3 years	3 years
Repayment method	Eight equal	Eight equal	Eight equal	Eight equal
	quarterly	quarterly	quarterly	quarterly
	installments	installments	installments	installments
Due date of first installment	February 15, 2013	February 04, 2014	August 18, 2013	October 02, 2013

The maximum amount of the loan to PTML, outstanding at any time since the date of the previous statement of financial position, was Rs 11,000,000 thousand (December 31, 2012: Rs 11,000,000 thousand).

16.2 These loans and advances are for house building and purchase of motor cars, motor cycles and bicycles. Loans to executive employees of the Company carry interest at the rate of 12% per annum (December 31, 2012: 14% per annum), whereas, loans to employees other than executive employees are interest free. These loans are recoverable in equal monthly installments spread over a period of 5 to 10 years and are secured against retirement benefits of the employees.

This balance also includes a sum of Rs 1,014 thousand (December 31, 2012: Rs 1,542 thousand), due from employees against purchase of vehicles from the Company, recoverable in monthly installments spread over a period of 1 to 2 years.

16.2.1 Reconciliation of carrying amounts of loans to executives and other employees:

	As at January 01, 2013 Rs '000	Disbursements Rs '000	Repayments Rs '000	As at December 31, 2013 Rs '000
Executives	4,123	-	(1,701)	2,422
Other employees	538,043	142,339	(132,570)	547,812
	542,166	142,339	(134,271)	550,234
	As at July 01, 2012 Rs '000	Disbursements	Repayments Rs '000	As at December 31, 2012 Rs '000
Executives	2012			2012
Executives Other employees	2012 Rs '000	Rs '000	Rs '000	2012 Rs '000

			Year ended December 31, 2013 Rs '000	Six months period ended December 31, 2012 Rs '000
		Maximum amount of loan to executives and other employees outstanding		
		at any time during the year / period		
		Executives	4,123	6,224
		Other employees	684,186	706,122
	16.3	These represent various unsecured non interest bearing advances issued to the Con This includes an advance of Rs 18,029 thousand (December 31, 2012: Rs 18,029 th related party.		-
7. Investment in finance lease		Gross investment in finance lease	65,360	_
		Unearned finance income	(13,652)	-
		Net investment in finance lease	51,708	_
		Current portion shown under current assets	(12,927)	-
			38,781	-
	17.1	Details of investment in finance lease Not later to 1 y Rs 5	ear 5 years	Total Rs '000
		Gross investment in finance lease 16,3	40 49,020	65,360
		Unearned finance income (3,4	13) (10,239)	(13,652)
		Net investment in finance lease 12,9	27 38,781	51,708
		This represents motor cycles leased out to employees of the Company. The cost will be	recoverd in 48 equal mor December 31, 2013 Rs '000	nthly installments December 31, 2012 Rs '000
18. Stores, spares and loose tools		Stores, spares and loose tools	4,932,945	3,721,177
10. Stores, spares and 100se tools		Provision for obsolescence 18.1	(1,257,631)	(786,334)
		10.1		· · · · · · · · · · · · · · · · · · ·
			3,675,314	2,934,843

FOR THE YEAR ENDED DECEMBER 31, 2013

			Note	December 31, 2013 Rs '000	December 31, 2012 Rs '000
	18.1	Provision for obsolescence			
		Balance at beginning of the year / period		786,334	622,706
		Provision during the year / period	28	478,397	163,628
				1,264,731	786,334
		Write off against provision		(7,100)	-
		Balance at end of the year / period		1,257,631	786,334
19. Trade debts - unsecured		Domestic			
		Considered good	19.1	12,684,285	11,162,235
		Considered doubtful		7,955,955	8,631,156
				20,640,240	19,793,391
		International			
		Considered good	19.2	5,912,016	4,240,018
		Considered doubtful		108,936	40,091
				6,020,952	4,280,109
				26,661,192	24,073,500
		Provision for doubtful debts	19.3	(8,064,891)	(8,671,247)
				18,596,301	15,402,253
	19.1	These include amounts due from the following related parties:			
		Pak Telecom Mobile Limited		1,287,800	1,159,863
		The Government of Pakistan and its related entities		1,649,032	1,424,117
				2,936,832	2,583,980
	19.2	These include amounts due from the following related parties:			
		Etisalat - UAE		2,518	-
		Etisalat - Afghanistan		57,160	-
		Etihad Etisalat Company		-	96,004
		The Government of Pakistan and its related entities		119,116	_
				178,794	96,004

These amounts are interest free and are accrued in the normal course of business.

			Note	December 31, 2013 Rs '000	December 31, 2012 Rs '000
	19.3	Provision for doubtful debts			
		Balance at beginning of the year / period		8,671,247	9,656,235
		Provision for the year / period	29	1,992,362	916,287
				10,663,609	10,572,522
		Write off against provision		(2,598,718)	(1,901,275)
		Balance at end of the year / period		8,064,891	8,671,247
0. Loans and advances - considered good		Current portion of long term loans to PTML	16	5,500,000	2,500,000
		Current portion of long term loans to employees	16	128,219	100,523
		Advances to suppliers and contractors	20.1	913,633	809,292
				6,541,852	3,409,815
	20.1	These include Rs 18,718 thousand (December 31, 2012: Rs 6,841 thousand)	sand) to TF Pipes	s Limited, a related pa	arty.
	20.1	These include Rs 18,718 thousand (December 31, 2012: Rs 6,841 thousand)	and) to TF Pipes		
21. Accrued interest	20.1	These include Rs 18,718 thousand (December 31, 2012: Rs 6,841 thousand) Return on bank deposits	, ,	December 31,	arty. December 31, 2012
21. Accrued interest	20.1		, ,	December 31, 2013 Rs '000	arty. December 31, 2012 Rs '000
21. Accrued interest	20.1	Return on bank deposits	Note	December 31, 2013 Rs '000	December 31, 2012 Rs '000
21. Accrued interest	20.1	Return on bank deposits Mark up on long term loans	Note	December 31, 2013 Rs '000 431,734 167,456	December 31, 2012 Rs '000 286,287 209,044
21. Accrued interest	20.1	Return on bank deposits Mark up on long term loans	Note	December 31, 2013 Rs '000 431,734 167,456 67,834	December 31, 2012 Rs '000 286,287 209,044 64,059
21. Accrued interest 22. Recoverable from tax authorities		Return on bank deposits Mark up on long term loans Interest receivable on loans to employees - secured This represents mark up on loans to PTML, as indicated in note 16.1.	Note 21.1	December 31, 2013 Rs '000 431,734 167,456 67,834	December 31, 2012 Rs '000 286,287 209,044 64,059 559,390
		Return on bank deposits Mark up on long term loans Interest receivable on loans to employees - secured This represents mark up on loans to PTML, as indicated in note 16.1. Income tax	Note	December 31, 2013 Rs '000 431,734 167,456 67,834 667,024	December 31, 2012 Rs '000 286,287 209,044 64,059 559,390
		Return on bank deposits Mark up on long term loans Interest receivable on loans to employees - secured This represents mark up on loans to PTML, as indicated in note 16.1.	Note 21.1	December 31, 2013 Rs '000 431,734 167,456 67,834 667,024	December 31, 2012 Rs '000 286,287 209,044 64,059 559,390 14,571,301 3,279,487
		Return on bank deposits Mark up on long term loans Interest receivable on loans to employees - secured This represents mark up on loans to PTML, as indicated in note 16.1. Income tax Federal Excise Duty	Note 21.1	December 31, 2013 Rs '000 431,734 167,456 67,834 667,024 12,773,113 3,279,487 16,052,600	December 31, 2012 Rs '000 286,287 209,044 64,059 559,390 14,571,301 3,279,487 17,850,788
		Return on bank deposits Mark up on long term loans Interest receivable on loans to employees - secured This represents mark up on loans to PTML, as indicated in note 16.1. Income tax	Note 21.1	December 31, 2013 Rs '000 431,734 167,456 67,834 667,024	December 31, 2012 Rs '000 286,287 209,044 64,059 559,390 14,571,301 3,279,487

FOR THE YEAR ENDED DECEMBER 31, 2013

	December 31, 2013 Rs '000	December 31, 2012 Rs '000
22.1 Movement in income tax recoverable		
Balance at beginning of the year / period	14,571,301	14,430,550
Current tax charge for the year / period	(4,479,583)	(187,196)
Income tax paid during the year / period	2,681,395	327,947
Balance at end of the year / period	12,773,113	14,571,301

23. Receivable from the Government of Pakistan - considered good

This represents the balance amount receivable from the Government of Pakistan, on account of its agreed share in the Voluntary Separation Scheme, offered to the Company's employees during the year ended June 30, 2008.

December 31,

December 31,

		2013 Rs '000	2012 Rs '000
24. Prepayments and other receivables	Prepayments		
	- Pakistan Telecommunication Authority, a related party	11,415	151,132
	- Prepaid rent and others	176,647	160,525
		188,062	311,657
	Other receivables - considered good		
	Due from related parties:		
	- PTML- against SAP system	332,017	2,537
	- Etisalat - UAE against secondment of employees	75,876	68,627
	- Pakistan Telecommunication Employees Trust	118,209	108,816
	- PTCL Employees' GPF Trust	107,349	69,851
	- Universal Services Fund	-	240,000
	Others	88,603	83,927
		722,054	573,758
		910,116	885,415
	Considered doubtful	326,166	326,166
	Provision for doubtful receivables	(326,166)	(326,166)
		-	-
		910,116	885,415

			December 31, 2013 Rs '000	December 31, 2012 Rs '000
25. Short term investments	Term deposits			
	- maturity upto 3 months	25.1	21,030,037	8,242,117
	Available for sale investments			
	- units of mutual funds	25.2	1,375,632	655,341
	- units of mutual funds	23.2		·
			22,405,669	8,897,458
25	.1 Term deposits			
23	.i leilii deposits		December 31,	December 31,
		Maturity Upto	2013 Rs '000	2012 Rs '000
		<u> </u>		NS 000
	NIB Bank Limited	March 19, 2014	1,021,765	_
	NIB Bank Limited	March 18, 2014	1,021,765	-
	National Bank of Pakistan	March 18, 2014	2,200,000	-
	Bank Alfalah Limited	March 18, 2013	2,091,101	_
	Askari Bank Limited	March 06, 2014	1,500,000	-
	Bank Alfalah Limited	March 03, 2014	1,000,000	-
	Bank Alfalah Limited	March 03, 2014	1,000,000	-
	Bank Alfalah Limited	March 03, 2014	1,250,615	_
	Sindh Bank Limited	February 11, 2014	2,000,000	-
	Soneri Bank Limited	February 11, 2014	500,000	-
	NIB Bank Limited	February 11, 2014	1,000,000	-
	Askari Bank Limited	February 11, 2014	1,500,000	-
	Askari Bank Limited	January 10, 2014	2,944,791	-
	NIB Bank Limited	January 04, 2014	1,000,000	-
	JS Bank Limited	January 04, 2014	1,000,000	_
	Askari Bank Limited	January 10, 2013		2,714,842
	Bank of Punjab	February 05, 2013	-	2,027,275
	National Bank of Pakistan	March 01, 2013	-	2,000,000
	Habib Bank Limited	March 01, 2013	-	1,500,000
			21,030,037	8,242,117

FOR THE YEAR ENDED DECEMBER 31, 2013

	December 31, 2013 Rs '000	December 31, 2012 Rs '000
25.2 Available for sale investments		
25.2.1 Units of mutual funds		
Units of open-end mutual funds:		
Atlas Money Market Fund		
325,735 (December 31, 2012: 300,487) units	163,764	151,761
IGI Money Market Fund		
1,632,293 (December 31, 2012: 1,508,110) units	164,112	151,758
JS Cash Fund		
1,593,257 (December 31, 2012: 1,481,055) units	162,958	151,305
Askari Sovereign Cash Fund		
1,066,287 (December 31, 2012: NIL) units	107,481	-
ABL Cash Fund		
10,754,789 (December 31, 2012: NIL) units	107,631	-
NAFA Money Market Fund		
20,966,003 (December 31, 2012: NIL) units	209,907	-
MCB Cash Management Optimizer		
1,439,193 (December 31, 2012: NIL) units	143,993	-
KASB Cash Fund		
1,047,760 (December 31, 2012: NIL) units	107,159	-
HBL Money Market Fund		
1,055,987 (December 31, 2012: NIL) units	106,717	-
Faisal Money Market Fund		
1,001,864 (December 31, 2012: NIL) units	101,910	_
Pakistan Cash Management Fund		
NIL (December 31, 2012: 2,659,448) units	-	133,335
NAFA Government Securities Liquid Fund		,
NIL (December 31, 2012: 6,682,486) units	-	67,182
	1,375,632	655,341
	1,373,032	UDD,34 I

		December 31, 2013 Rs '000	December 31, 2012 Rs '000
	25.2.2 Movement in available for sale investments during the year / period:		
	Balance at beginning of the year / period	655,341	317,893
	Additions during the year / period	834,825	450,000
	Disposals during the year / period		
	Cost	(152,530)	(101,364)
	Gain on disposal of available for sale investments transferred from		
	other comprehensive income to other income	(49,295)	(28,087)
		(201,825)	(129,451)
	Unrealized gain transferred to other comprehensive income	87,291	16,899
	Balance at end of the year / period	1,375,632	655,341
26. Cash and bank balances	Cash in hand	1,665	1,661
	Balances with banks:		
	Deposit accounts - note 26.1	3,618,546	3,897,824
	Current accounts		
	Local currency	326,239	334,747
	Foreign currency (USD 3,922 thousand		
	(December 31, 2012:USD 8,420 thousand))	411,811	815,857
		738,050	1,150,604
		4,358,261	5,050,089

^{26.1} The balances in deposit accounts, carry mark-up ranging between 5% and 10.25% (December 31, 2012: 5% to 11.65%) per annum.

^{26.2} Deposit accounts include Rs 152,724 thousand (December 31, 2012: Rs 156,768 thousand) under lien of bank, against letters of guarantees and letters of credits issued on behalf of the Company.

FOR THE YEAR ENDED DECEMBER 31, 2013

			Note	December 31, 2013 Rs '000	December 31, 2012 Rs '000
27.	Revenue	Domestic	27.1	61,637,908	28,283,433
		International	27.2	19,700,681	8,855,756
				81,338,589	37,139,189
		Discount		(277,234)	(105,961)
				81,061,355	37,033,228

- 27.1 Revenue is exclusive of Federal Excise Duty of Rs 5,913,103 thousand (December 31, 2012: Rs 2,651,720 thousand).
- 27.2 International revenue represents revenue from foreign network operators, for calls that originate outside Pakistan, and has been shown net of interconnect costs relating to other operators and Access Promotion Charges, aggregating to Rs 8,738,931 thousand (December 31, 2012: Rs 4,563,663 thousand).

Six months

Six months

period ended

period ended

Year ended

Year ended

		Note	December 31, 2013 Rs '000	December 31, 2012 Rs '000
28. Cost of services	Salaries, allowances and other benefits	28.1	12,248,767	6,336,896
	Call centre charges		626,904	292,408
	Interconnect costs		2,400,345	1,125,738
	Foreign operators costs and satellite charges		10,698,852	4,965,262
	Fuel and power		4,985,357	2,196,844
	Communication		17,535	5,590
	Stores, spares and loose tools consumed		4,392,251	1,429,902
	Provision for obsolete stores, spares and loose tools	18.1	478,397	163,628
	Rent, rates and taxes		1,320,963	575,896
	Repairs and maintenance		2,983,065	1,256,516
	Printing and stationery		344,766	144,589
	Travelling and conveyance		14,349	5,600
	Depreciation on property, plant and equipment	13.4	11,757,873	5,708,287
	Amortization of intangible assets	14	340,156	136,987
	Impairment on property, plant and equipment	13.5	160,000	86,786
	Annual license fee to Pakistan Telecommunication Authority (PTA	4)	304,372	121,399
			53,073,952	24,552,328

^{28.1} This includes Rs 3,764,188 thousand (December 31, 2012: Rs 1,686,293 thousand) in respect of employees' retirement benefits.

		Note	Year ended December 31, 2013 Rs '000	Six months period ended December 31, 2012 Rs '000
29. Administrative and general expenses	Salaries, allowances and other benefits	29.1	1,248,027	634,786
	Call centre charges		94,036	43,861
	Fuel and power		375,229	165,348
	Rent, rates and taxes		325,263	109,721
	Repairs and maintenance		17,453	7,351
	Printing and stationery		5,323	2,232
	Travelling and conveyance		114,788	44,802
	Technical services assistance fee	29.2	2,639,159	1,190,425
	Legal and professional charges		464,419	87,663
	Auditors' remuneration	29.3	8,165	7,235
	Depreciation on property, plant and equipment	13.4	182,415	90,307
	Research and development fund	29.4	296,975	151,221
	Provision against doubtful debts	19.3	1,992,362	916,287
	Postage and courier services		272,700	114,465
	Other expenses		1,080,230	619,017
			9,116,544	4,184,721

- **29.1** This includes Rs 384,562 thousand (December 31, 2012: Rs 172,278 thousand) in respect of employees' retirement benefits.
- 29.2 This represents the Company's share of the amount payable to Etisalat UAE, a related party, under an agreement for technical services, at the rate of 3.5%, of the PTCL group's consolidated revenue.

	December 31, 2013 Rs '000	December 31, 2012 Rs '000
29.3 Auditors' remuneration		
Statutory audit, including half yearly review	6,000	4,500
Tax services	1,665	2,235
Out of pocket expenses	500	500
	8,165	7,235

29.4 This represents the Company's contribution to the National Information Communication Technology, Research and Development Fund (National ICT R&D Fund), at the rate of 0.5% (December 31, 2012: 0.5%) of its gross revenue less inter operator payments and related PTA / FAB mandated payments, in accordance with the terms and conditions of its license to provide telecommunication services.

FOR THE YEAR ENDED DECEMBER 31, 2013

			Note	Year ended December 31, 2013 Rs '000	Six months period ended December 31, 2012 Rs '000
30.	Selling and marketing expenses	Salaries, allowances and other benefits	30.1	1,224,876	623,010
***************************************		Call centre charges		62,690	29,241
		Sales and distribution charges		625,004	175,292
		Fuel and power		110,786	48,819
		Printing and stationery		3,554	1,491
		Travelling and conveyance		14,349	5,600
		Advertisement and publicity		798,971	398,577
		Depreciation on property, plant and equipment	13.4	60,805	30,102
				2,901,035	1,312,132
		30.1 This includes Rs 375,514 thousand (December 31, 2012: Rs 168 in respect of employees' retirement benefits.	,224 thousand)		
31.	Other income	Income from financial assets:			
		Return on bank deposits		1,706,575	584,708
•		Mark up on long term loans	31.1	1,081,492	681,528
		Late payment surcharge from subscribers on overdue bills		199,860	115,234
		Recovery from written off defaulters		142,736	11,356
		Gain on disposal of available for sale			
		investments transferred to income		49,295	28,087
		Late delivery charges		124,897	18,336
		Dividend income		-	15,000
		Exchange gain		173,296	
				3,478,151	1,454,249
		Income from assets other than financial assets:			
		Gain on disposal of property, plant and equipment		5,548	-
		Amortization of deferred government grants	10	291,541	91,204
		Pre-deposit income		373,012	10,112
		Others		66,038	25,185
				736,139	126,501
				4,214,290	1,580,750

^{31.1} This includes a sum of Rs 1,073,486 thousand (December 31, 2012: Rs 674,203 thousand) accrued on the loans given to PTML, a related party.

			Year ended December 31, 2013 Rs '000	Six months period ended December 31, 2012 Rs '000
32.	Finance costs	Bank and other charges	207,666	85,016
		Unearned finance income	13,652	-
		Imputed interest on loans to employees	125,159	-
***************************************		Exchange loss	-	50,985
			346,477	136,001
33.	Provision for income tax	Charge / (credit) for the year / period		
		Current		
		- for the year / period	5,321,128	187,196
		- for prior year / period	(841,545)	-
			4,479,583	187,196
		Deferred		
		- for the year / period	1,908,140	(633,944)
		- for prior year / period	841,545	-
		- due to change in tax rate	(87,764)	-
			2,661,921	(633,944)
			7,141,504	(446,748)
		33.1 Reconciliation of effective tax rate		
		The numerical reconciliation between the average effective tax rate and the a	applicable tax rate is as follows:	Six months
			Year ended December 31, 2013	period ended December 31, 2012
			Percentage	Percentage
		Applicable tax rate	34.00	(35.00)
		Tax effect of amounts chargeable to tax at lower rates	-	(0.33)
		Effect of change in rate of tax	(0.44)	-
		Tax effect of change in accounting policy	-	(0.30)
		Tax effect of amounts not deductable for tax purposes	2.44	0.02
			2.00	(0.61)
		Average effective tax rate		

FOR THE YEAR ENDED DECEMBER 31, 2013

The applicable income tax rate was reduced from 35% to 34% during the year on account of the changes made to Income Tax Ordinance, 2001 in 2013.

				Year ended December 31, 2013 Rs '000	Six months period ended December 31, 2012 Rs '000
	33.2	Tax on items directly credited to other comprehensive income:			
		Current tax charge on defined benefit plans		-	-
		Deferred tax credit on defined benefit plans		(1,798,231)	(2,599,352)
				(1,798,231)	(2,599,352)
				Year ended December 31, 2013	Six months period ended December 31, 2012 (Restated)
34.	Earnings / (loss) per share - basic and diluted	Profit / (loss) for the period / year	Rupees in thousand	12,696,133	(807,944)
		Weighted average number of ordinary shares	Numbers in thousand	5,100,000	5,100,000
		Earnings / (loss) per share	Rupees	2.49	(0.16)

Loss per share for the six month period ended December 31, 2012 has been restated from Rs 0.15 per share to Rs 0.16 per share due to prior period effect of change in accounting policy for employees' retirement benefit plans as summarized in note 9.7.

35. Non-funded finance facilities

The Company has non funded financing facilities available with banks, which include facilities to avail letters of credit and letters of guarantee. The aggregate facility of Rs 17,100,000 thousand (December 31, 2012: Rs 17,125,000 thousand) and Rs 9,800,000 thousand (December 31, 2012: Rs 5,800,000 thousand) is available for letters of credit and letters of guarantee respectively, out of which the facility availed at the year end is Rs 5,360,149 thousand (December 31, 2012: Rs 5,489,083 thousand) and Rs 6,765,816 thousand (December 31, 2012: Rs 5,138,724 thousand) respectively. The letter of guarantee facility is secured by a hypothecation charge over certain assets of the Company, amounting to Rs 21,383,333 thousand (December 31, 2012: Rs 18,717,000 thousand).

			Year ended December 31, 2013 Rs '000	Six months period ended December 31, 2012 Rs '000 (Restated)
36.	Cash generated from operations	Profit / (loss) before tax	19,837,637	(1,254,692)
		Adjustments for non-cash charges and other items:		
		Depreciation and amortization	12,341,249	5,965,683
***************************************		Impairment	160,000	86,786
		Provision for obsolete stores, spares and loose tools	478,397	163,628
		Provision against doubtful trade debts	1,992,362	916,287
***************************************		Employees' retirement benefits	4,551,783	2,026,372
		Voluntary separation scheme cost	-	9,467,268
		(Gain) / loss on disposal of property, plant and equipment	(5,548)	216,220
***************************************		Return on bank deposits	(1,706,575)	(584,708)
		Imputed interest on long term loans	125,159	-
		Unearned finance income	13,652	-
***************************************		Markup on long term loans	(1,081,492)	(681,528)
		Dividend income	-	(15,000)
		Gain on disposal of available for sale investments	(49,295)	(28,087)
***************************************		Unrealized gain on available for sale investments	87,291	16,899
		Amortization of government grants	(291,541)	(91,204)
			36,453,079	16,203,924
		Effect on cash flows due to working capital changes:		
		Increase in current assets:		
		Stores, spares and loose tools	(1,218,868)	(125,647)
***************************************		Trade debts	(5,186,410)	(7,532,728)
		Loans and advances	(104,341)	(310,131)
		Recoverable from tax authorities	-	(29,656)
		Prepayments and other receivables	(273,402)	(223,699)
			(6,783,021)	(8,221,861)
		Increase in current liabilities:	(-, -3,0-1)	(-, ,,
		Trade and other payables	8,560,605	7,595,821
			38,230,663	15,577,884

FOR THE YEAR ENDED DECEMBER 31, 2013

			Note	2013 Rs '000	2012 Rs '000
37.	Cash and cash equivalents	Short term investments	25	22,405,669	8,897,458
		Cash and bank balances	26	4,358,261	5,050,089
				26,763,930	13,947,547
38.	Capacity				

Access Lines Installed Access Lines in Service (ALIS) December 31, December 31, December 31, December 31, 2013 2012 Number Number Number Number Number of lines 8.888.986 8.883.290 4.098.469 4.124.340

ALI represent switching lines. ALI include 247,233 (December 31, 2012: 274,913) and ALIS include 84,111 (December 31, 2012: 89,273) Primary Rate Interface (PRI) and Basic Rate Interface (BRI) respectively. ALI and ALIS also include 3,312,873 (December 31, 2012: 3,406,000) and 1,251,930 (December 31, 2012: 1,308,730) WLL connections, respectively.

December 31,

December 31,

39. Remuneration of Directors, Chief Executive Officer and executives

The aggregate amount charged in the financial statements for remuneration, including all benefits, to the Chairman, Chief Executive Officer and executives of the Company is as follows:

	Chairman Chief Executive Officer		Executives					
					Key manageme	ent personnel Other executives		cutives
	Year ended December 31, 2013 Rs '000	Six months period ended December 31, 2012 Rs '000	Year ended December 31, 2013 Rs '000	Six months period ended December 31, 2012 Rs '000	Year ended December 31, 2013 Rs '000	Six months period ended December 31, 2012 Rs '000	Year ended December 31, 2013 Rs '000	Six months period ended December 31, 2012 Rs '000
Managerial remuneration	-	-	142,124	62,748	162,963	68,593	595,708	271,688
Honorarium	300	150	_	-	-	_	664	1,490
Bonus	-	-	20,120	-	9,879	5,016	31,583	22,630
Retirement benefits	-	-	20,029	4,490	39,941	1,703	138,085	36,443
Housing	-	-	-	-	56,714	22,983	219,510	97,156
Utilities	-	-	-	-	22,502	5,108	48,804	25,950
	300	150	182,273	67,238	291,999	103,403	1,034,354	455,357
Number of persons	1	1	1	1	39	30	549	520

The Company also provides free medical and limited residential telephone facilities, to all its Executives, including the Chief Executive Officer. The Chairman is entitled to free transport and a limited residential telephone facility, whereas, the Directors

of the Company are provided only with limited telephone facilities; certain executives are also provided with the Company maintained cars.

The aggregate amount charged in the financial statements for the year / period as fee paid to 9 non executive directors (December 31, 2012: 9 non executive directors), is Rs 39,648 thousand (December 31, 2012: Rs 11,407 thousand) for attending the Board of Directors, and its sub-committee meetings.

40. Rates of exchange

Assets in foreign currencies have been translated into Rupees at USD 1 = Rs 105.00 (December 31, 2012: USD 1 = Rs 96.70), while liabilities in foreign currencies have been translated into Rupees at USD 1 = Rs 105.20 (December 31, 2012: USD 1 = Rs 97.10).

41. Investment in PTCL Employees' GPF Trust

Details of the Company's employees' provident fund are given below:

	013 000	2012 Rs '000
Total assets 3,488,6	372	3,167,487
Cost of investments made 3,218,	344	3,015,544
Percentage of investments made	2.2	95.2
Fair value of investments 3,241,4	31	2,969,585

	Decemb	December 31, 2013		December 31, 2012	
	Rs '000	Percentage	Rs '000	Percentage	
Break up of investments - at cost					
Term finance certificates	144,450	4.5	381,880	12.7	
Pakistan Investment Bonds	48,744	1.5	994,049	33.0	
Term deposits	2,637,662	82.0	1,611,789	53.4	
Interest bearing accounts	387,488	12.0	27,826	0.9	
	3,218,344	100.0	3,015,544	100.0	

Investments out of the provident fund have been made in accordance with the provisions of section 227 of the Companies Ordinance, 1984 and the rules formulated for this purpose.

42. Financial risk management

42.1 Financial risk factors

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, other price risk and interest rate risk), credit risk and liquidity risk. The Company's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on its financial performance.

Risk management is carried out by the Board of Directors (the Board). The Board has prepared a 'Risk Management Policy' covering specific areas such as foreign exchange risk, interest rate risk, credit risk and investment of excess liquidity. All treasury related transactions are carried out within the parameters of this policy.

December 31,

December 31,

FOR THE YEAR ENDED DECEMBER 31, 2013

(a) Market risk

(i) Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Currency risk arises mainly from future commercial transactions, or receivables and payables that exist due to transactions in foreign currencies.

The Company is exposed to currency risk arising from various currency exposures, primarily with respect to the United States Dollar (USD), Arab Emirates Dirham (AED) and EURO (EUR). Currently, the Company's foreign exchange risk exposure is restricted to the amounts receivable from / payable to foreign entities. The Company's exposure to currency risk is as follows:

	December 31, 2013 Rs '000	December 31, 2012 Rs '000
USD		
Trade and other payables	(24,751,621)	(9,488,821)
Trade debts	5,725,362	5,445,556
Cash and bank balances	411,811	815,857
Net exposure	(18,614,448)	(3,227,408)
AED		
Trade and other payables	(55,759)	(50,887)
EUR		
Trade and other payables	(1,855)	(1,641)
The following cignificant evaluation rates were applied during the year / period:		
The following significant exchange rates were applied during the year / period:	Year ended December 31, 2013 Rs '000	Six months period ended December 31, 2012 Rs '000
	December 31, 2013	period ended December 31, 2012
Rupees per USD Average rate	December 31, 2013	period ended December 31, 2012
Rupees per USD	December 31, 2013 Rs '000	period ended December 31, 2012 Rs '000
Rupees per USD Average rate	December 31, 2013 Rs '000	period ended December 31, 2012 Rs '000
Rupees per USD Average rate Reporting date rate	December 31, 2013 Rs '000	period ended December 31, 2012 Rs '000
Rupees per USD Average rate Reporting date rate Rupees per AED	December 31, 2013 Rs '000 101.62 105.20	period ended December 31, 2012 Rs '000 95.42 97.10
Rupees per USD Average rate Reporting date rate Rupees per AED Average rate	December 31, 2013 Rs '000 101.62 105.20 27.67	period ended December 31, 2012 Rs '000 95.42 97.10
Rupees per USD Average rate Reporting date rate Rupees per AED Average rate Reporting date rate	December 31, 2013 Rs '000 101.62 105.20 27.67	period ended December 31, 2012 Rs '000 95.42 97.10

If the functional currency, at the reporting date, had fluctuated by 5% against the USD, AED and EUR with all other variables held constant, the impact on profit after taxation for the year / period would have been Rs 616,178 thousand (December 31, 2012: Rs 106,598 thousand) respectively lower / higher, mainly as a result of exchange gains / losses on translation of foreign exchange denominated financial instruments. Currency risk sensitivity to foreign exchange movements has been calculated on a symmetric basis.

(ii) Other price risk

Other price risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

The Company is exposed to equity securities price risk, because of the investments held by the Company in money market mutual funds, and classified on the statement of financial position as available for sale. To manage its price risk arising from investments in mutual funds, the Company diversifies its portfolio.

The other financial assets include available for sale investments of Rs 1,375,632 thousand (December 31, 2012: Rs 655,341 thousand) which were subject to price risk.

If redemption price on mutual funds, at the year / period end date, fluctuate by 5% higher / lower with all other variables held constant, total comprehensive income for the year / period would have been Rs 80,528 thousand (December 31, 2012: Rs 32,767 thousand) higher / lower, mainly as a result of higher / lower redemption price on units of mutual funds.

(iii) Interest rate risk

Interest rate risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

At the date of the statement of financial position, the interest rate profile of the Company's interest bearing financial instruments is:

December 31.

December 31.

	2013 Rs '000	2012 Rs '000
Financial assets		
Fixed rate instruments:		
Staff loans	550,234	542,166
Short term investments - term deposits	21,030,037	8,242,117
Floating rate instruments:		
Long term loans - loan to subsidiary	8,500,000	11,000,000
Bank balances - deposit accounts	3,618,546	3,897,824
	33,698,817	23,682,107

FOR THE YEAR ENDED DECEMBER 31, 2013

Fair value sensitivity analysis for fixed rate instruments

The Company does not account for any fixed rate financial assets and liabilities at fair value. Therefore, a change in interest rates at the date of the statement of financial position would not affect the total comprehensive income of the Company.

Cash flow sensitivity analysis for variable rate instruments

If interest rates on long-term loans to subsidiary and deposit bank balances, at the year / period end date, fluctuate by 1% higher / lower with all other variables held constant, profit after taxation for the year / period would have been Rs 183,151 thousand (December 31, 2012: Rs 96,836 thousand) higher / lower, mainly as a result of higher / lower markup income on floating rate loans / investments.

(b) Credit risk

Credit risk represents the risk that one party to a financial instrument will cause a financial loss for the other party, by failing to discharge an obligation. The maximum exposure to credit risk at the reporting date is as follows:

	December 31, 2013 Rs '000	December 31, 2012 Rs '000
Long term investments	83,900	83,900
Long term loans and advances	6,784,020	11,986,019
Trade debts	18,596,301	15,402,253
Loans and advances	6,541,852	3,409,815
Accrued interest	667,024	559,390
Receivable from the Government of Pakistan	2,164,072	2,164,072
Other receivables	722,054	573,758
Short term investments	22,405,669	8,897,458
Bank balances	4,358,261	5,050,089
	62,323,153	48,126,754

The credit risk on liquid funds is limited, because the counter parties are banks with reasonably high credit ratings. In case of trade debts the Company believes that it is not exposed to major concentrations of credit risk, as its exposure is spread over a large number of counter parties and subscribers. Long term loans include a loan of Rs 8,500,000 thousand (December 31, 2012: Rs 11,000,000 thousand) to the subsidiary- PTML.

The credit quality of bank balances and short term investments, that are neither past due nor impaired, can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rate:

information about counterparty default rate:		Rating		Rating December 31,		December 31,
	_	Short term	Long term	Agency	2013 Rs '000	2012 Rs '000
	National Bank of Pakistan	A-1+	AAA	JCR-VIS	4,696,406	4,539,292
	Bank Alfalah Limited	A1+	AA	PACRA	5,397,722	199,981
	MCB Bank Limited	A1+	AAA	PACRA	257,438	236,588
	Soneri Bank Limited	A1+	AA-	PACRA	508,654	12,963
	Habib Metropolitan Bank Limited	A1+	AA+	PACRA	4,015	-
	The Bank of Punjab	A1+	AA-	PACRA	11,027	3,082,986
	NIB Bank Limited	A1+	AA-	PACRA	4,108,639	42,589
	Habib Bank Limited	A-1+	AAA	JCR-VIS	579,097	1,552,532
	Askari Bank Limited	A1+	AA	PACRA	5,994,098	2,774,339
	Allied Bank Limited	A1+	AA+	PACRA	94,697	101,004
	United Bank Limited	A-1+	AA+	JCR-VIS	1,230	175,568
	KASB Bank Limited	A3	BBB	PACRA	-	4,526
	Bank Al-Habib Limited	A1+	AA+	PACRA	145,507	110,849
	Dubai Islamic Bank (Pakistan) Limited	A-1	А	JCR-VIS	195,240	218,541
	Citibank, N.A	P-2	A3	Moody's	122,836	71,882
	HSBC Bank Middle East Limited	P-1	A2	Moody's	467	
	JS Bank Limited	A1	A+	PACRA	1,000,000	-
	Sindh Bank Limited	A-1+	AA-	JCR-VIS	1,998,779	
	SME Bank Limited	A3	BBB	PACRA	-	321
	Standard Chartered Bank (Pakistan) Limited	A1+	AAA	PACRA	50,271	41,815
	Meezan Bank Limited	A-1+	AA	JCR-VIS	220,510	124,769
	Mutual Funds				-,-	,
	- Atlas Money Market Fund	_	AA(f)	PACRA	163,764	151,761
	- IGI Money Market Fund	_	AA+(f)	PACRA	164,112	151,758
	- JS Cash Fund	_	AA+(f)	JCR-VIS	162,958	151,305
	- Askari Sovereign Cash Fund	_	AAA(f)	PACRA	107,481	
	- ABL Cash Fund	_	AA(f)	JCR-VIS	107,631	_
	- NAFA Money Market Fund	_	AA(f)	PACRA	209,907	_
	- MCB Cash Management Optimizer	-	AA(f)	PACRA	143,993	-
	- KASB Cash Fund	_	AA(f)	PACRA	107,159	_
	- HBL Money Market Fund	_	AA(f)	PACRA	106,717	_
	- Faysal Money Market Fund	-	AA+(f)	JCR-VIS	101,910	_
	- Pakistan Cash Management Fund	-	AAA(f)	PACRA	-	133,335
	- NAFA Government Securities Liquid Fund		AAA(f)	PACRA	_	67,182
	. With Government Gooding of English Turid		, , , , , , ,	17.01.01	00.700.005	
					26,762,265	13,945,886

FOR THE YEAR ENDED DECEMBER 31, 2013

Due to the Company's long standing business relationships with these counterparties, and after giving due consideration to their strong financial standing, management does not expect non-performance by these counter parties on their obligations to the Company. Accordingly, the credit risk is minimal.

(c) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities.

The Company follows an effective cash management and planning policy to ensure availability of funds, and to take appropriate measures for new requirements.

The following are the contractual maturities of financial liabilities as at December 31, 2013:

	Rs '000	Rs '000	Rs '000	Rs '000
Long term security deposits	529,358	-	529,358	-
Employees' retirement benefits	33,050,773	-	-	33,050,773
Trade and other payables	38,583,250	38,583,250	-	_
	72,163,381	38,583,250	529,358	33,050,773

The following are the contractual maturities of financial liabilities as at December 31, 2012:

	Carrying amount Rs '000	Less than one year Rs '000	One to five years Rs '000	More than five years Rs '000
Long term security deposits	534,487	-	534,487	-
Employees' retirement benefits	32,422,497	-	-	32,422,497
Trade and other payables	27,621,334	27,621,334	-	-
	60,578,318	27,621,334	534,487	32,422,497

42.2 Fair value of financial assets and liabilities

The carrying values of all financial assets and liabilities reflected in the financial statements, approximate their fair values. Fair value is determined on the basis of objective evidence at each reporting date.

		Availa	ble for sale	Loans and receivables		Т	Total
		December 31, 2013 Rs '000	December 31, 2012 Rs '000	December 31, 2013 Rs '000	December 31, 2012 Rs '000	December 31, 2013 Rs '000	December 31, 2012 Rs '000
42.3	Financial instruments by categories						
	Financial assets as per statement of financial position						
	Long term other investments	83,900	83,900	_	_	83,900	83,900
	Long term loans and advances	-	_	6,784,020	11,986,019	6,784,020	11,986,019
•	Trade debts	_	_	18,596,301	15,402,253	18,596,301	15,402,253
	Loans and advances	-	_	6,541,852	3,409,815	6,541,852	3,409,815
	Accrued interest	-	-	667,024	559,390	667,024	559,390
•	Receivable from the Government of Pakistan	_	_	2,164,072	2,164,072	2,164,072	2,164,072
	Other receivables	-	_	722,054	573,758	722,054	573,758
	Short term investments	1,375,632	655,341	21,030,037	8,242,117	22,405,669	8,897,458
•	Cash and bank balances	-	-	4,358,261	5,050,089	4,358,261	5,050,089
		1,459,532	739,241	60,863,621	47,387,513	62,323,153	48,126,754

		air value through	Other financial liabilities		Т	Total	
	December 31, 2013 Rs '000	December 31, 2012 Rs '000	December 31, 2013 Rs '000	December 31, 2012 Rs '000	December 31, 2013 Rs '000	December 31, 2012 Rs '000	
Financial liabilities as per statement of financial position							
Long term security deposits	_	_	529,358	534,487	529,358	534,487	
Employees' retirement benefits	-	_	33,050,773	32,422,497	33,050,773	32,422,497	
Trade and other payables	-	_	38,583,250	27,621,334	38,583,250	27,621,334	
	-	-	72,163,381	60,578,318	72,163,381	60,578,318	

FOR THE YEAR ENDED DECEMBER 31, 2013

42.4 Capital risk management

The Board's policy is to maintain an efficient capital base so as to maintain investor, creditor and market confidence, and to sustain the future development of the Company's business. The Board of Directors monitors the return on capital employed, which the Company defines as operating income divided by total capital employed. The Board of Directors also monitors the level of dividends to ordinary shareholders.

The Company's objectives when managing capital are:

- to safeguard the entity's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- (ii) to provide an adequate return to shareholders.

The Company manages the capital structure in the context of economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may, for example, adjust the amount of dividends paid to shareholders, issue new shares, or sell assets to reduce debt.

For working capital and capital expenditure requirements, the Company primarily relies on internal cash generation and does not have any significant borrowings.

The Government of Pakistan and Etisalat International Pakistan (EIP), UAE are the majority shareholders of the Company. Therefore, all related entities of the Government of Pakistan and EIP are related parties of the Company. Additionally, the Company's subsidiaries Pak Telecom Mobile Limited, U Microfinance Bank Limited, associate T.F. Pipes Limited, Directors, Chief Executive Officer, key management personnel and employee funds are also related parties of the Company. The remuneration of the Directors, Chief Executive Officer and Executives is given in note 39 to the financial statements. The amounts due from and due to these related parties are shown under respective receivables and payables. The Company had transactions with the following related parties during the year / period:

Shareholders

Etisalat International Pakistan

Subsidiary

Pak Telecom Mobile Limited

U Microfinance Bank Limited

Associated undertakings

Emirates Telecommunication Corporation

Etisalat - Afghanistan

Etihad Etisalat Company

Etisalat International Zantel Limited

43. Transactions with related parties

Thuraya Satellite Telecommunication Company

T.F. Pipes Limited

Telecom Foundation

Employees' retirement benefit plan

Pakistan Telecommunication Employees' Trust

Other related parties

Pakistan Telecommunication Authority - The Government of Pakistan

Universal Service Fund - The Government of Pakistan

The Government of Pakistan and its related entities

	December 31, 2013 Rs '000	December 31, 2012 Rs '000
Details of transactions with related parties		
Shareholders		
Technical services assistance fee	2,639,160	1,190,425
Subsidiaries		
Sale of goods and services	5,656,804	2,555,518
Purchase of goods and services	3,194,113	1,723,976
Mark up on long term loans	1,073,486	674,203
Associated undertakings		
Sale of goods and services	129,460	292,147
Purchase of goods and services	1,557,289	899,765
Employees' retirement benefit plan		
Contribution to the plan	8,478,000	3,479,630
Other related Parties		
Sale of goods and services	1,118,470	474,165
Charge under license obligations	1,539,417	639,545

44. Offsetting of financial assets and liabilities

Trade debts presented in the statement of financial position include aggregate receivable of Rs 7,991,017 thousand (December 31, 2012: Rs 6,432,247 thousand) set off against aggregate payable of Rs 5,383,315 thousand (December 31, 2012: Rs 2,703,059 thousand).

Trade and other payables presented in the statement of financial position include aggregate payable of Rs 10,143,887 thousand (December 31, 2012: Rs 4,514,773 thousand) set off against aggregate receivable of Rs 7,678,683 thousand (December 31, 2012: Rs 1,198,508 thousand).

Six months

neriod ended

Vear ended

FOR THE YEAR ENDED DECEMBER 31, 2013

				December 31, 2013 Number	December 31, 2012 Number
45.	Number of employees	Total number of persons employed at end of the	ne year / period	21,873	21,999
		Average number of employees during the yea	r / period	21,908	24,928
46.	Corresponding figures	Corresponding figures have been rearranged addition to restatements as referred to in note	and reclassified, wherever necessary, for better 9.7:	presentation a	and disclosure in
		Reclassification from	Reclassification to		Rs '000
		Recoverable from tax authorities	Trade and other payables		670,540
		Other income	Cost of services		41,801
		Other income	Administrative and general expens	ses	1,578
		Other income	Selling and marketing expenses		1,388
47.	Non adjusting event after the date of statement of financial position	_	ebruary 02, 2014 has recommended a final divide Rs 5,100,000 thousand for approval of the mem		
48.	Date of authorization for issue	These financial statements were authorized fo	rissue by the Board of Directors of the Company	on February 02	2, 2014.

+

President & CEO

Chairman





AUDITORS' REPORT TO THE MEMBERS ON CONSOLIDATED FINANCIAL STATEMENTS

We have audited the annexed consolidated financial statements comprising consolidated statement of financial position of Pakistan Telecommunication Company Limited (the Holding Company) and its subsidiary companies, Pak Telecom Mobile Limited and U Microfinance Bank Limited as at December 31, 2013 and the related consolidated statement of profit and loss, consolidated statement of comprehensive income, consolidated statement of cash flows and consolidated statement of changes in equity together with the notes forming part thereof, for the year then ended. We have also expressed separate opinions on the financial statements of the Holding Company and its subsidiary companies. These financial statements are the responsibility of the Holding Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

Our audit was conducted in accordance with the International Standards on Auditing as applicable in Pakistan and accordingly included such tests of accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the consolidated financial statements present fairly the financial position of the Holding Company and its subsidiary companies as at December 31, 2013 and the results of their operations for the year then ended.

A.F. Ferguson & Co.

Chartered Accountants Islamabad

Dated: February 02, 2014

Engagement Partner:

S. Haider Abbas

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2013

		Note	December 31, 2013 Rs '000	December 31, 2012 Rs '000 (Restated)	July 01, 2012 Rs '000 (Restated)
Equity and liabilities	Equity				
	Share capital and reserves				
	Share capital	6	51,000,000	51,000,000	51,000,000
	Revenue reserves				
	Insurance reserve		2,958,336	2,678,728	2,678,728
	General reserve		30,500,000	30,500,000	30,500,000
	Unappropriated profit		34,815,636	27,936,755	31,660,096
			68,273,972	61,115,483	64,838,824
	Unrealized gain on available for sale investments		89,785	51,789	62,977
	<u> </u>		119,363,757	112,167,272	115,901,801
	Liabilities				
	Non-current liabilities				
	Long term loans from banks	7	-	18,750,000	20,000,000
	Liability against assets subject to finance lease	8	58,438	70,348	75,265
	License fee payable	9	93,847	126,246	118,932
	Long term security deposits	10	1,494,253	1,479,740	1,662,397
	Deferred taxation	11	14,864,399	15,065,102	16,998,691
	Employees' retirement benefits	12	33,320,384	32,631,927	23,326,949
	Deferred government grants	13	5,123,099	3,991,818	4,083,022
	Long term vendor liability	14	6,584,473	3,032,264	2,227,858
			61,538,893	75,147,445	68,493,114
	Current liabilities				
	Trade and other payables	15	49,435,746	37,171,466	31,384,208
	Interest accrued		120,251	205,846	248,146
	Short term running finance	16	605,487	-	1,688,703
	Current portion of:				
	Long term loans from banks	7	-	1,750,000	500,000
	Liability against assets subject to finance lease	8	31,977	31,977	31,983
	License fee payable	9	51,151	47,212	44,476
	Long term vendor liability	14	6,109,004	12,546,663	5,665,900
	Unearned income		2,432,129	2,458,492	2,628,247
			58,785,745	54,211,656	42,191,663
	Total equity and liabilities		239,688,395	241,526,373	226,586,578

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Contingencies and commitments

The annexed notes 1 to 55 are an integral part of these consolidated financial statements.



Chairman

		Note	December 31, 2013 Rs '000	December 31, 2012 Rs '000 (Restated)	July 01, 2012 Rs '000 (Restated)
Assets	Non-current assets				
	Fixed assets				
	Property, plant and equipment	18	156,428,185	152,183,985	149,893,160
	Intangible assets	19	6,191,581	3,936,746	3,547,121
			162,619,766	156,120,731	153,440,281
	Long term investments	20	109,259	108,219	110,870
	Long term loans and advances	21	3,955,888	3,557,317	4,133,080
	Investment in finance lease	22	38,781	-	-
			166,723,694	159,786,267	157,684,231
	Current assets				
	Stores, spares and loose tools	23	3,675,813	2,935,121	2,972,824
	Stock in trade	24	453,665	293,871	436,067
	Trade debts	25	17,864,435	15,873,745	10,164,030
	Loans and advances	26	1,387,119	1,076,809	2,538,023
	Deposits	27	78,809	83,446	65,191
	Investment in finance lease	22	12,927	-	-
	Accrued interest	28	509,512	353,739	175,661
	Recoverable from tax authorities	29	15,861,583	18,770,215	18,811,420
	Receivable from the Government of Pakistan	30	2,164,072	2,164,072	2,164,072
	Prepayments and other receivables	31	2,782,281	2,532,246	1,849,623
	Short term investments	32	22,950,405	30,616,399	25,853,301
	Cash and bank balances	33	5,224,080	7,040,443	3,872,135
			72,964,701	81,740,106	68,902,347
			,,,,,,,,,		

	Total assets		239,688,395	241,526,373	226,586,578

CONSOLIDATED STATEMENT OF PROFIT AND LOSS

FOR THE YEAR ENDED DECEMBER 31, 2013

Revenue Cost of services	34 35	131,224,212	62,474,688
Cost of services	35	(00,000,707)	52, 11 1,000
		(83,066,707)	(38,377,117)
Gross profit		48,157,505	24,097,571
Administrative and general expenses	36	(17,505,161)	(8,142,045)
Selling and marketing expenses	37	(8,755,376)	(4,337,137)
Voluntary separation scheme cost	38	-	(9,467,268)
		(26,260,537)	(21,946,450)
Operating profit		21,896,968	2,151,121
Other income	39	4,537,731	2,059,065
Finance costs	40	(2,641,604)	(1,927,964)
Loss on disposal of property, plant and equipment		-	(182,070)
		23,793,095	2,100,152
Share of profit / (loss) from an associate		1,209	(2,155)
Profit before tax		23,794,304	2,097,997
Provision for income tax			
Group		(8,041,360)	(991,183)
Associate		(169)	(496)
	41	(8,041,529)	(991,679)
Profit for the year / period		15,752,775	1,106,318
Earnings per share - basic and diluted (Rupees)	42	3.09	0.22

The annexed notes 1 to 55 are an integral part of these consolidated financial statements.

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Chairman

President & CEO

Six months

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED DECEMBER 31, 2013

	Year ended December 31, 2013 Rs '000	Six months period ended December 31, 2012 Rs '000 (Restated)
Profit for the year / period	15,752,775	1,106,318
Other comprehensive loss for the year / period Items that will not be reclassified to profit and loss:		
Remeasurement loss on defined benefit plans	(5,294,372)	(7,430,244)
Tax effect of remeasurement loss on defined benefit plans	1,800,086	2,600,585
	(3,494,286)	(4,829,659)
Items that may be reclassified subsequently to profit and loss:		
Unrealized gain arising during the year / period	87,291	16,899
Gain on disposal transferred to income for the year / period	(49,295)	(28,087)
Unrealized gain on available for sale investments - net of tax	37,996	(11,188)
Other comprehensive loss for the year / period - net of tax	(3,456,290)	(4,840,847)
Total comprehensive income / (loss) for the year / period	12,296,485	(3,734,529)

The annexed notes 1 to 55 are an integral part of these consolidated financial statements.

1

Chairman

President & CEO

CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2013

		Note	Year ended December 31, 2013 Rs '000	period ended December 31, 2012 Rs '000 (Restated)
Cash flows from operating activities	Cash generated from operations	44	59,933,406	26,837,453
	Long term security deposits		14,513	(182,657)
	Employees' retirement benefits paid		(778,579)	(924,868)
	Payment of voluntary separation scheme cost		(54,305)	(5,143,842)
	Payment made to Pakistan Telecommunication Employees' Trust - net		(8,478,000)	(3,479,631)
	Finance costs paid		(2,503,974)	(1,960,214)
	Income tax paid		(4,034,423)	(835,303)
	Net cash inflows from operating activities		44,098,638	14,310,938
Cash flows from investing activities	Capital expenditure		(28,774,294)	(13,986,518)
	Acquisition of intangible assets		(636,921)	(574,086)
	Acquisition of U Microfinance Bank Limited - net of cash		-	(79,762)
	Proceeds from disposal of property, plant and equipment		112,714	195,599
	Proceeds from disposal of investments		-	754,059
	Long term loans and advances		(188,843)	594,294
	Investment in finance lease		(65,360)	-
	PTA WLL license fee paid		(49,275)	-
	Return on long term loans and short term investments		2,244,308	711,134
	Government grants received		1,662,822	-
	Dividend income on long term investments		-	15,000
	Net cash outflows from investing activities		(25,694,849)	(12,370,280)
Cash flows from financing activities	Long term loans paid		(20,500,000)	-
	Long term vendor liability		(2,885,450)	7,685,169
	Liability against assets subject to finance lease		(11,910)	(4,923)
	Dividend paid		(5,094,273)	(795)
	Net cash (outflows) / inflows from financing activities		(28,491,633)	7,679,451
	Net (decrease) / increase in cash and cash equivalents		(10,087,844)	9,620,109
	Cash and cash equivalents at the beginning of the year / period		37,656,842	28,036,733
	Cash and cash equivalents at the end of the year / period	45	27,568,998	37,656,842

The annexed notes 1 to 55 are an integral part of these consolidated financial statements.



Chairman

106

Six months

President & CEO

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED DECEMBER 31, 2013

	Issued, sul paid-up	oscribed and	Revenue reserves			Unrealized gain on available	
	Class "A"	Class "B"	Insurance reserve	General reserve	Unappropriated profit	for sale investments	Total
				(Rupees in '000)	·		
Balance as at June 30, 2012 - as previously reported	37,740,000	13,260,000	2,678,728	30,500,000	34,814,916	62,977	119,056,621
Effect of change in accounting policy							
for employee benefit plans - note 12.8	-	-	-	-	(3,154,820)	-	(3,154,820)
Balance as at July 01, 2012 - restated	37,740,000	13,260,000	2,678,728	30,500,000	31,660,096	62,977	115,901,801
Total comprehensive loss for the period							
Profit for the period - restated	-	-	-	-	1,106,318	-	1,106,318
Other comprehensive loss - restated	_	-	-	-	(4,829,659)	(11,188)	(4,840,847)
	-	-	-	-	(3,723,341)	(11,188)	(3,734,529)
Balance as at December 31, 2012 - restated	37,740,000	13,260,000	2,678,728	30,500,000	27,936,755	51,789	112,167,272
Total comprehensive income for the year							
Profit for the year	-	-	-	-	15,752,775	-	15,752,775
Other comprehensive (loss) / income	-	-	-	-	(3,494,286)	37,996	(3,456,290)
Transfer to insurance reserve	-	-	279,608	-	(279,608)	-	-
Interim dividend for the year ended							
December 31, 2013 - Re 1 per share	-	-	-	-	(5,100,000)	-	(5,100,000)
	-	-	279,608	-	6,878,881	37,996	7,196,485
Balance as at December 31, 2013	37,740,000	13,260,000	2,958,336	30,500,000	34,815,636	89,785	119,363,757

The annexed notes 1 to 55 are an integral part of these consolidated financial statements.



Chairman

President & CEO

FOR THE YEAR ENDED DECEMBER 31, 2013

1. Legal status and nature of business

1.1 Constitution and ownership

The consolidated financial statements of the Pakistan Telecommunication Company Limited and its subsidiaries (the Group) comprise of the financial statements of:

Pakistan Telecommunication Company Limited (PTCL)

Pakistan Telecommunication Company Limited (the Holding Company) was incorporated in Pakistan on December 31, 1995 and commenced business on January 1, 1996. The Holding Company, which is listed on Karachi, Lahore and Islamabad stock exchanges, was established to undertake the telecommunication business formerly carried on by Pakistan Telecommunication Corporation (PTC). PTC's business was transferred to the Holding Company on January 1, 1996 under the Pakistan Telecommunication (Re-organization) Act, 1996, on which date, the Holding Company took over all the properties, rights, assets, obligations and liabilities of PTC, except those transferred to the National Telecommunication Corporation (NTC), the Frequency Allocation Board (FAB), the Pakistan Telecommunication Authority (PTA) and the Pakistan Telecommunication Employees' Trust (PTET). The registered office of the Holding Company is situated at PTCL Headquarters, G-8/4, Islamabad.

Pak Telecom Mobile Limited (PTML)

PTML was incorporated in Pakistan on July 18, 1998, as a public limited company to provide cellular mobile telephony services in Pakistan. PTML commenced its commercial operations on January 29, 2001, under the brand name of Ufone. It is a wholly owned subsidiary of PTCL. The registered office of PTML is situated at Ufone Tower, Jinnah Avenu, Blue Area, Islamabad.

U Microfinance Bank Limited

The Holding Company acquired 100% ownership of U Microfinance Bank Limited (U Bank) on August 30, 2012 to offer services of digital commerce and branchless banking. U Bank was incorporated on October 29, 2003 as a public limited company. The registered office of U Bank is situated at Razia Sharif Plaza, Jinnah Avenue, Blue Area, Islamabad.

The Holding Company and PTML changed their financial year end from June 30 to December 31 in 2012. This change has been made to bring the financial year of the Group in line with the financial year followed by Emirates Telecommunication Corporation (Etisalat), UAE to facilitate financial reporting to Etisalat. Accordingly, corresponding figures in these financial statements pertain to the six months period ended December 31, 2012 and therefore, are not entirely comparable in respect of statement of profit and loss, statement of comprehensive income, statement of cash flows, statement of changes in equity and notes to and forming part of the financial statements.

1.2 Activities of the Group

The Group provides telecommunication and broadband internet services in Pakistan. PTCL owns and operates telecommunication facilities and provides domestic and international telephone services throughout Pakistan. PTCL has also been licensed to provide such services to territories in Azad Jammu and Kashmir and Gilgit-Baltistan. PTML provides cellular mobile telephony services throughout Pakistan and Azad Jammu and Kashmir. Principal business of the U Microfinance Bank Limited, incorporated under Microfinance Institutions Ordinance, 2001, is to provide nationwide microfinance and branchless banking services.

2. Statement of compliance

These consolidated financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Ordinance, 1984, and provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

These financial statements are the consolidated financial statements of the Group. In addition to these consolidated financial statements, the Holding Company and subsidiary companies (PTML and U Bank) also prepare separate financial statements.

2.1 Adoption of new and revised standards and interpretations:

a) The following amendments, revisions and interpretations to published accounting standards were effective during the period and have been adopted by the Group:

		Effective date (annual periods beginning on or after)
IFRS 7	Financial Instruments: disclosures	January 01, 2013
IAS 1	Presentation of Financial Statements (Amendments)	January 01, 2013
IAS 16	Property, Plant and Equipment (Amendments)	January 01, 2013
IAS 19	Employee Benefits (Revised)	January 01, 2013
IAS 32	Financial Instruments Presentation (Amendments)	January 01, 2013
IAS 34	Interim Financial Reporting (Amendments)	January 01, 2013

Except for the effects on the consolidated financial statements of revision in IAS 19, "Employee benefits (revised)" (IAS 19), the adoption of the above standards, ammendments and interpretation have no material impact on the Group's financial statements other than in presentation / disclosure.

b) The following new standards have been issued by the International Accounting Standards Board (IASB), which are yet to be notified by the Securities and Exchange Commission of Pakistan (SECP) for the purpose of their applicability in Pakistan:

		Effective date (annual periods beginning on or after)
IFRS 1	First-Time Adoption of International Financial Reporting Standards (Amendments)	July 01, 2009
IFRS 10	Consolidated Financial Statements	January 01, 2013
IFRS 11	Joint Arrangements	January 01, 2013
IFRS 12	Disclosure of Interests in Other Entities	January 01, 2013
IFRS 13	Fair Value Measurement	January 01, 2013
IAS 27	Separate Financial Statements (Revised)	January 01, 2013
IAS 28	Investments in Associates and Joint Ventures (Revised)	January 01, 2013

c) The following amendments, revisions and interpretations to published accounting standards were not effective during the year and have not been early adopted by the Group:

		(annual periods beginning on or after)
IFRS 7	Financial Instruments: Disclosures (Amendments)	January 01, 2014
IFRS 9	Financial Instruments	January 01, 2015
IFRS 10	Consolidated Financial Statements (Amendments)	January 01, 2014
IFRS 12	Disclosure of Interests in Other Entities (Amendments)	January 01, 2014
IAS 27	Separate Financial Statements (Revised) (Amendments)	January 01, 2014
IAS 32	Financial Instruments Presentation (Amendments)	January 01, 2014
IAS 36	Impairment of Assets (Amendments)	January 01, 2014
IAS 39	Financial Instruments: Recognition and Measurement	January 01, 2014
IFRIC 21	Levies	January 01, 2014

- d) The following interpretations issued by the IASB have been waived off by the SECP, effective January 16, 2012:
 - IFRIC 4 Determining Whether an Arrangement Contains a Lease
 - IFRIC 12 Service Concession Arrangements

3. Basis of preparation

These consolidated financial statements have been prepared under the historical cost convention, except for the revaluation of certain financial instruments at fair value, liability against assets subject to finance lease, license fee payable and

the recognition of certain employees' retirement benefits on the basis of actuarial assumptions.

4. Critical accounting estimates and judgments

The preparation of consolidated financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. Estimates and judgments are continually evaluated and are based on historic experience, including expectations of future events that are believed to be reasonable under the circumstances. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements, are as follows:

(a) Provision for employees' retirement benefits

The actuarial valuation of pension, gratuity, medical, accumulating compensated absences and benevolent grant plans (note 5.28) requires the use of certain assumptions related to future periods, including increase in future salary, pension / medical costs, expected long-term returns on plan assets, rate of increase in benevolent grant and the discount rate used to discount future cash flows to present values.

(b) Provision for income taxes

Effective dete

The Group recognizes income tax provisions using estimates based upon expert opinions of its tax and legal advisors. Differences, if any, between the recorded income tax provision and the Group's tax liability, are recorded on the final determination of such liability. Deferred income tax (note 5.27) is calculated at the rates that are expected to apply to the period when these temporary differences reverse, based on tax rates that have been enacted or substantively enacted, by the date of the consolidated statement of financial position.

(c) Recognition of government grants

The Group recognizes government grants when there is reasonable assurance that grants will be received and the Group will be able to comply with conditions associated with grants.

(d) Useful life and residual value of fixed assets

The Group reviews the useful lives and residual values of fixed assets (note 5.14) on a regular basis. Any change in estimates may affect the carrying amounts of the respective items of property, plant and equipment and intangible assets, with a corresponding effect on the related depreciation / amortization charge.

FOR THE YEAR ENDED DECEMBER 31, 2013

(e) Provision for stores, spares and loose tools

A provision against stores, spares and loose tools is recognized after considering their physical condition and expected future usage. It is reviewed by the management on a quarterly basis.

(f) Provision for doubtful receivables

A provision against overdue receivable balances is recognized after considering the pattern of receipts from, and the future financial outlook of, the concerned receivable party. It is reviewed by the management on a regular basis.

(g) Provision against advances

U Bank maintains a provision against advances as per the requirements of the Prudential Regulations (the Regulations) for microfinance and assesses the adequacy of provision against delinquent portfolio. Any change in the criteria / rate for provision may affect the carrying amounts of the advances with a corresponding effect on the mark up / interest carried and provision charged.

(h) Provisions and contingent liabilities

The management exercises judgment in measuring and recognizing provisions and the exposures to contingent liabilities related to pending litigation or other outstanding claims. Judgment is necessary in assessing the likelihood that a pending claim will succeed, or a liability will arise, and to quantify the possible range of the financial settlement. Because of the inherent uncertainty in this evaluation process, actual losses may be different from the originally estimated provision.

5. Summary of significant accounting policies

The significant accounting policies adopted in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the period / years for which financial information is presented in these consolidated financial statements, unless otherwise stated.

5.1 Consolidation

a) Subsidiaries

Subsidiaries are entities over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. The consolidated financial statements include Pakistan Telecommunication Company Limited and all companies in which it directly or indirectly controls, beneficially owns or holds more than 50% of the voting securities or otherwise has power to elect and appoint more than 50% of its directors. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. Subsidiaries

are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date control ceases to exist.

The acquisition method of accounting is used to account for the acquisition of subsidiaries by the Group. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and amount of any non controlling interest in the acquiree. For each business combination, the acquirer measures the non controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition costs incurred are expensed. If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value as at the acquisition date through profit and loss. Any contingent consideration to be transferred by the acquirer is recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration, which is deemed to be an asset or liability, will be recognized in accordance with IAS 39, either in profit or loss or charged to other comprehensive income. If the contingent consideration is classified as equity, it is remeasured until it is finally settled within equity.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair value at the acquisition date, irrespective of the extent of any non controlling interest. The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognized directly in income.

Inter-company transactions, balances and unrealized gains on transactions between Group companies are eliminated. Unrealized losses on assets transferred are also eliminated and considered an impairment indicator of such assets. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

b) Associates

Associates are entities over which the Group has significant influence, but not control, and generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting, and are initially recognized at cost. The Group's investment in associates includes goodwill identified on acquisition, net of any accumulated impairment loss.

The Group's share of its associates' post-acquisition profits or losses is recognized in the consolidated statement of comprehensive income, and its unrealized gains on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associates. Unrealized losses on the assets transferred are

also eliminated to the extent of the Group's interest and considered an impairment indicator of such asset. Accounting policies of the associates are changed where necessary to ensure consistency with the policies adopted by the Group.

Dilution gains and losses arising in investments in associates are recognized in the consolidated statement of profit and loss.

5.2 Functional and presentation currency

Items included in the consolidated financial statements of the Group are measured using the currency of the primary economic environment in which the Group operates (the functional currency). These consolidated financial statements are presented in Pakistan Rupees (Rs), which is the Group's functional currency.

5.3 Foreign currency transactions and translations

Foreign currency transactions are translated into the functional currency, using the exchange rates prevailing on the date of the transaction. Monetary assets and liabilities, denominated in foreign currencies, are translated into the functional currency using the exchange rate prevailing on the date of the consolidated statement of financial position. Foreign exchange gains and losses resulting from the settlement of such transactions, and from the translation of monetary items at year / period-end-exchange rates, are charged to income for the year / period.

5.4 Insurance reserve

The assets of the Holding Company are self insured, as the Holding Company has created an insurance reserve for this purpose. Appropriations out of profits to this reserve, are made at the discretion of the Board of Directors. The reserve may be utilized to meet any losses to the Holding Company's assets resulting from theft, fire, natural or other disasters.

5.5 Statutory reserve

In compliance with the requirements of the Regulation 7, the Bank is required to maintain a statutory reserve to which an appropriation equivalent to 20% of the profit after tax is made till such time the reserve fund equals the paid up capital of the Bank. However, thereafter, the contribution is reduced to 5% of the profit after tax.

5.6 Government grants

Government grants are recognized at their fair values, as deferred income, when there is reasonable assurance that the grants will be received and the Group will be able to comply with the conditions associated with the grants.

Grants that compensate the Group for expenses incurred, are recognized on a systematic basis in the income for the year / period in which the related expenses are recognized. Grants that compensate the Group for the cost of an asset are recognized in income on a systematic basis over the expected useful life of the related asset.

5.7 Contributions

In compliance with the requirements of the Regulation 8, U Bank contributes 5% of annual profit after tax to the Depositor's Protection Fund.

5.8 Borrowings and borrowing costs

Borrowings are recognized equivalent to the value of the proceeds received by the Group. Any difference, between the proceeds (net of transaction costs) and the redemption value, is recognized in income, over the period of the borrowings, using the effective interest method.

Borrowing costs, which are directly attributable to the acquisition and construction of a qualifying asset, are capitalized as part of the cost of that asset. All other borrowing costs are charged to income for the year / period.

5.9 Trade and other payables

Liabilities for creditors and other amounts payable are carried at cost, which is the fair value of the consideration to be paid in the future for the goods and / or services received, whether or not billed to the Group.

5.10 Deposits

Deposits with U Bank are initially recorded at the amounts of proceeds received. Mark-up accrued on deposits is recognized separately as part of other liabilities and is charged to the profit and loss account over the year.

5.11 Provisions

Provisions are recognized when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each consolidated statement of financial position date and are adjusted to reflect the current best estimate.

5.12 Contingent liabilities

A contingent liability is disclosed when the Group has a possible obligation as a result of past events, the existence of which will be confirmed only by the occurrence or non-occurrence, of one or more uncertain future events, not wholly within the control of the Group; or when the Group has a present legal or constructive obligation, that arises from past events, but it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation, or the amount of the obligation cannot be measured with sufficient reliability.

5.13 Dividend distribution

The distribution of the final dividend, to the Group's shareholders, is recognized as

FOR THE YEAR ENDED DECEMBER 31, 2013

a liability in the consolidated financial statements in the period in which the dividend is approved by the Group's shareholders; the distribution of the interim dividend is recognized in the period in which it is declared by the Board of Directors of the Holding Company.

5.14 Fixed assets

(a) Property, plant and equipment

Property, plant and equipment, except freehold land and capital work-in-progress, is stated at cost less accumulated depreciation and any identified impairment losses; freehold land is stated at cost less identified impairment losses, if any. Cost includes expenditure, related overheads, mark-up and borrowing costs (note 5.8) that are directly attributable to the acquisition of the asset.

Subsequent costs, if reliably measurable, are included in the asset's carrying amount, or recognized as a separate asset as appropriate, only when it is probable that future economic benefits associated with the cost will flow to the Group. The carrying amount of any replaced parts as well as other repair and maintenance costs, are charged to income during the period in which they are incurred.

Capital work-in-progress is stated at cost less impairment value, if any. It consists of expenditure incurred and advances made in respect of tangible and intangible fixed assets in the course of their construction and installation.

Depreciation on assets is calculated, using the straight line method, to allocate their cost over their estimated useful lives in note 18.1.

Depreciation on additions to property, plant and equipment, is charged from the month in which the relevant asset is acquired or capitalized, while no depreciation is charged for the month in which the asset is disposed off. Impairment loss, if any, or its reversal, is also charged to income for the year / period. Where an impairment loss is recognized, the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount, less its residual value, over its estimated useful life.

The gain or loss on disposal of an asset, calculated as the difference between the sale proceeds and the carrying amount of the asset, is recognized in income for the year / period.

Assets subject to finance lease are stated at the lower of present value of minimum lease payments at inception of the lease period and their fair value less accumulated impairment losses and accumulated depreciation at the annual rates specified in note 18.1. The outstanding obligation under finance lease less finance charges allocated to future periods is shown as liability. Finance charges are calculated at interest rates implicit in the lease and are charged to the consolidated statement of profit and loss in the year in which these are incurred.

(b) Intangible assets

i) Goodwill

Goodwill is initially measured at cost being the excess of the consideration transferred, over the fair value of subsidiary's identifiable assets acquired and liabilities assumed.

After initial recognition, goodwill is measured at cost, less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill forms part of a cash-generating unit and part of the operation within that unit is disposed off, the goodwill associated with the operation disposed off is included in the carrying amount of the operation, when determining the gain or loss on disposal of the operation. Goodwill disposed off, in these circumstances, is measured based on the relative values of the operation disposed off and the portion of the cash-generating unit retained.

(ii) Licenses

These are carried at cost less accumulated amortization and any identified impairment losses. Amortization is calculated using the straight line method, to allocate the cost of the license over its estimated useful life, and is charged to income for the year / period.

The amortization on licenses acquired during the year / period, is charged from the month in which a license is acquired / capitalized, while no amortization is charged in the month of expiry / disposal of the license.

(iii) Computer software

These are carried at cost less accumulated amortization, and any identified impairment losses. Amortization is calculated, using the straight line method, to allocate the cost of software over their estimated useful life, and is charged to income for the year / period. Costs associated with maintaining computer software, are recognized as an expense as and when incurred.

The amortisation on computer software acquired during the year / period, is charged from the month in which the software is acquired or capitalized, while no amortization is charged for the month in which the software is disposed off.

5.15 Impairment of non financial assets

Assets that have an indefinite useful life, for example freehold-land, are not subject

to depreciation and are tested annually for impairment. Assets that are subject to depreciation are reviewed for impairment on the date of consolidated statement of financial position, or whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized, equal to the amount by which the asset's carrying amount exceeds its recoverable amount. An asset's recoverable amount is the higher of its fair value less costs to sell and value-in-use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows. Non financial assets that suffered an impairment, are reviewed for possible reversal of the impairment at each consolidated statement of financial position date. Reversals of the impairment loss are restricted to the extent that asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss has been recognized. An impairment loss, or the reversal of an impairment loss, are both recognized in the income for the year / period.

5.16 Stores, spares and loose tools

Stores, spares and loose tools are stated at the lower of cost and net realizable value. Cost is determined using the moving average method. Items in transit are valued at cost, comprising invoice values and other related charges incurred up to the date of the consolidated statement of financial position.

5.17 Stock in trade

Stock in trade is valued at the lower of cost and net realizable value. Cost comprises the purchase price of items of stock, including import duties, purchase taxes and other related costs. Cost is determined on a weighted average basis. Net realizable value is the estimated selling price in the ordinary course of business less estimated cost necessary to make the sale.

5.18 Trade debts

Trade debts are carried at their original invoice amounts, less any estimates made for doubtful debts based on a review of all outstanding amounts at the year / period end. Bad debts are written off when identified.

5.19 Financial instruments

Financial assets and liabilities are recognized when the Group becomes a party to the contractual provisions of the instrument and de-recognized when the Group loses control of the contractual rights that comprise the financial assets and in case of financial liabilities when the obligation specified in the contract is discharged, cancelled or expires. All financial assets and liabilities are initially recognized at fair value plus transaction costs other than financial assets and liabilities carried at fair value through profit or loss. Financial assets and liabilities carried at fair value through profit or loss are initially recognized at fair value, and transaction costs are

charged to income for the year / period. These are subsequently measured at fair value, amortized cost or cost, as the case may be. Any gain or loss on derecognition of financial assets and financial liabilities is included in income for the year / period.

(a) Financial assets

Classification and subsequent measurement

The Group classifies its financial assets in the following categories: fair value through profit or loss, held-to-maturity investments, loans and receivables and available for sale financial assets. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition. Regular purchases and sales of financial assets are recognized on the trade date - the date on which the Group commits to purchase or sell the asset.

(i) Fair value through profit or loss

Financial assets at fair value through profit or loss, include financial assets held for trading and financial assets, designated upon initial recognition, at fair value through profit or loss.

Financial assets at fair value through profit or loss are carried in the consolidated statement of financial position at their fair value, with changes therein recognized in the income for the year / period. Assets in this category are classified as current assets.

(ii) Held-to-maturity

Non-derivative financial assets with fixed or determinable payments and fixed maturities are classified as held-to-maturity when the Group has the positive intention and ability to hold these assets to maturity. After initial measurement, held-to-maturity investments are measured at amortized cost using the effective interest method, less impairment, if any.

(iii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments, that are not quoted in an active market. After initial measurement, these financial assets are measured at amortized cost, using the effective interest rate method, less impairment, if any.

The Group's loans and receivables comprise 'Long-term loans and advances', 'Trade debts', 'Loans and advances', 'Accrued interest', 'Receivable from the Government of Pakistan', 'Other receivables' and 'Cash and bank balances'.

(iv) Available for sale

Available for sale financial assets are non-derivatives, that are either designated

FOR THE YEAR ENDED DECEMBER 31, 2013

in this category, or not classified in any of the other categories. These are included in non-current assets, unless management intends to dispose them off within twelve months of the date of the consolidated statement of financial position.

After initial measurement, available for sale financial assets are measured at fair value, with unrealized gains or losses recognized as other comprehensive income, until the investment is derecognized, at which time the cumulative gain or loss is recognized in income for the year / period.

Investments in equity instruments that do not have a quoted market price in active market and whose fair value cannot be reliably measured are measured at cost.

(b) Impairment

The Group assesses at the end of each reporting period whether there is an objective evidence that a financial asset or group of financial assets is impaired as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event'), and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

(c) Financial liabilities

Initial recognition and measurement

The Group classifies its financial liabilities in the following categories: fair value through profit or loss and other financial liabilities. The Group determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognized initially at fair value and, in the case of other financial liabilities, also include directly attributable transaction costs.

Subsequent measurement

The measurement of financial liabilities depends on their classification as follows:

(i) Fair value through profit or loss

Financial liabilities at fair value through profit or loss, include financial liabilities held-for-trading and financial liabilities designated upon initial recognition as being at fair value through profit or loss.

Financial liabilities at fair value through profit or loss are carried in the consolidated statement of financial position at their fair value, with changes therein recognized in the income for the year / period.

(ii) Other financial liabilities

After initial recognition, other financial liabilities which are interest bearing are subsequently measured at amortized cost, using the effective interest rate method.

d) Offsetting of financial assets and liabilities

Financial assets and liabilities are offset and the net amount is reported in the consolidated statement of financial position, if the Group has a legally enforceable right to set off the recognized amounts, and the Group either intends to settle on a net basis, or realize the asset and settle the liability simultaneously.

5.20 Derivative financial instruments

Derivative financial instruments are initially recognised at fair value and are subsequently remeasured at fair value. These are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in fair value of derivative financial instruments is recognised as income or expense in the consolidated statement of profit and loss.

5.21 Cash and cash equivalents

Cash and cash equivalents are carried at cost. For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise cash in hand, short term finances under mark-up arrangements with banks and short-term highly liquid investments with original maturities of three months or less, and that are readily convertible to known amounts of cash, and subject to an insignificant risk of changes in value.

5.22 Cash reserve

In compliance with the requirements of the Regulation 6A, U Bank maintains a cash reserve equivalent to not less than 5% of its time and demand liabilities in a current account opened with the State Bank of Pakistan.

5.23 Statutory liquidity requirement

U Bank maintains liquidity equivalent to at least 10% of its time and demand deposits in the form of liquid assets i.e. cash, gold and unencumbered approved securities.

5.24 Sale and purchase agreements

Securities sold under repurchase agreement (repo) are retained in the financial statements as investments and a liability for consideration received is included in borrowings. Conversely, consideration for securities purchased under resale agreement (reverse repo) is included in lending to financial institutions. The difference between sale and repurchase / purchase and resale price is recognised as return / mark-up expensed and earned respectively. Repo and reverse repo balances are reflected under borrowings from and lending to financial institutions respectively.

5.25 Revenue recognition

Revenue comprises of the fair value of the consideration received or receivable, for the provision of telecommunication, broadband and related services in the ordinary course of the Group's activities and is recognized net of services tax, rebates and discounts. The Group principally obtains revenue from providing telecommunication services such as wireline and wireless services, interconnect, data services, equipment sales and cellular operations. Equipment and services may be sold separately or in bundled package. The Group also earns revenue from microfinance operations and branchless banking services.

Revenue is recognized, when it is probable that the economic benefits associated with the transaction will flow to the Group, and the amount of revenue and the associated cost incurred or to be incurred can be measured reliably, and when specific criteria have been met for each of the Group's activities as described below:

(i) Rendering of telecommunication services

Revenue from telecommunication services comprises of amounts charged to customers in respect of wireline and wireless services, equipment sales and interconnect, including data services. Revenue also includes the net income received and receivable from revenue sharing arrangements entered into with overseas and local telecommunication operators.

Revenue from telecommunication services is recognized on an accrual basis, as the related services are rendered.

Prepaid cards and electronic recharges allow the forward purchase of a specified amount of air time by customers; revenue therefrom is recognized as the airtime is utilized. Unutilized airtime is carried in the consolidated statement of financial position as unearned income;

(a) Wireline and wireless services

Revenue from wireline services, mainly in respect of line rent, line usage and broadband, is invoiced and recorded as part of a periodic billing cycle.

Revenue from wireless services is recognized on the basis of consumption of prepaid cards which allow the forward purchase of a specified amount of airtime by customers; revenue is recognized as the airtime is utilized. Unutilized airtime is carried as advance from customers.

(b) Data services

Revenue from data services is recognized when the services are rendered.

(c) Interconnect

Revenue from interconnect services is recognized when the services are rendered.

(d) Equipment sales

Revenue from sale of equipment is recognized when the equipment is delivered to the end customer and the sale is considered complete. For

equipment sales made to intermediaries, revenue is recognized if the significant risks associated with the equipment are transferred to the intermediary and the intermediary has no right of return. If the significant risks are not transferred, revenue recognition is deferred until sale of the equipment to the end customer by the intermediary or the expiry of the right of return.

(ii) Income on bank deposits

Return on bank deposits is recognized using the effective interest method.

(iii) Dividend income

Dividend income is recognized when the right to receive payment is established.

(iv) Mark-up / return on investments

Mark-up / return on investment is recognized on accrual / time proportion basis using effective interest method. Where debt securities are purchased at premium or discount, those premiums / discounts are amortized through the consolidated statement of comprehensive income over the remaining period on maturity.

(v) Mark-up / return on advances

Mark-up / return on advances is recognized on accrual / time proportion basis, except for income, if any, which warrants suspension in compliance with the Regulations. Mark-up recoverable on non-performing advances is recognized on a receipt basis in accordance with the requirements of the Regulations. Loan processing fee is recognized as income on the approval of loan application of borrowers.

(vi) Income from interbank deposits

Income from interbank deposits in saving accounts is recognized in the profit and loss account as it accrues using the flat interest method.

(vii) Fee, commission and other income

Fee, commission and other income is recognized when earned.

5.26 Operating lease

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to consolidated statement of profit and loss on a straight line basis over the period of the lease.

5.27 Taxation

The tax expense for the year / period comprises of current and deferred income tax, and is recognized in income for the year / period, except to the extent that it relates to

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items recognized directly in other comprehensive income, in which case the related tax is also recognized in other comprehensive income.

(a) Current tax

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the date of the consolidated statement of financial position. Management periodically evaluates positions taken in tax returns, with respect to situations in which applicable tax regulation is subject to interpretation, and establishes provisions, where appropriate, on the basis of amounts expected to be paid to the tax authorities.

(b) Deferred tax

Deferred income tax is accounted for using the balance sheet liability method in respect of all temporary differences arising between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit.

Deferred income tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

Deferred income tax is calculated at the rates that are expected to apply to the year when the differences reverse, and the tax rates that have been enacted, or substantively enacted, at the date of the consolidated statement of financial position.

5.28 Employees' retirement benefits

The Group provides various retirement / post retirement benefit schemes. The plans are generally funded through payments determined by periodic actuarial calculations or up to the limits allowed in the Income Tax Ordinance, 2001. The Group has constituted both defined contribution and defined benefit plans.

The main features of these benefits provided by the Group in PTCL and its subsidiaries - PTML and U Bank are as follows:

PTCL

(a) PTCL Employees' GPF Trust

PTCL operates an approved funded provident plan covering its permanent employees. For the purposes of this plan, a separate trust, the "PTCL Employees' GPF Trust" (the Trust), has been established. Monthly contributions are deducted from the salaries of employees and are paid to the Trust by PTCL. Interest is paid at the rate announced by the Federal Government, and this rate for the period was 12% (December 31, 2012: 13.7%) per annum. PTCL contributes to the fund, the differential, if any, of the interest paid / credited for the year / period and the income earned on the investments made by the Trust.

(b) Defined benefit plans

PTCL provides the following defined benefits:

(i) Pension plans

PTCL accounts for an approved funded pension plan operated through a separate trust, the "Pakistan Telecommunication Employees' Trust" (PTET), for its employees recruited prior to January 01, 1996 when PTCL took over the business from PTC. The PTCL also operates an unfunded pension scheme for employees recruited on a regular basis, on or after January 01, 1996.

(ii) Gratuity plan

PTCL operates an unfunded and unapproved gratuity plan for its New Terms and Conditions (NTCs) employees and contractual employees.

(iii) Medical benefits plan

PTCL provides a post retirement medical facility to pensioners and their families. Under this unfunded plan, all ex-employees, their spouses, their children up to the age of 21 years (except unmarried daughters who are not subject to the 21 years age limit) and their parents residing with them and any other dependents, are entitled to avail the benefits provided under the scheme. The facility remains valid during the lives of the pensioners and their spouse. Under this facility there are no annual limits to the cost of drugs, hospitalized treatment and consultation fees.

(iv) Accumulating compensated absences

PTCL provides a facility to its employees for accumulating their annual earned leaves. Under this plan, regular employees are entitled to four days of earned leaves per month. Unutilized leave balances can be accumulated without limit and can be used at any time, subject to the PTCL's approval, up to: (i) 120 days in a year without providing a medical certificate and (ii) 180 days with a medical certificate, but not exceeding 365 days during the entire service of the employee. Up to 180 days of accumulated leave can be encashed on retirement, provided the employee has a minimum leave balance of 365 days. Leaves are encashed at the rate of the latest emoluments applicable to employees, for calculating their monthly pension.

New Compensation Pay Grade (NCPG) employees are entitled to 20 leaves after completion of one year of service. Leaves can be accumulated after completion of the second year of service, upto a maximum of 28 days. Unavailed annual leaves can be encashed at the time of leaving PTCL upto a maximum of two years of unavailed leaves.

NTCs / contractual employees are entitled to three days of earned leaves per month. Unutilized leave balances can be accumulated without limit. Up to 180

days of accumulated leaves can be encashed at the end of the employees' service, based on the latest drawn gross salary.

(v) Benevolent grants

PTCL pays prescribed benevolent grants to eligible employees / retirees and their heirs. Up to December 31, 2012, the grants paid, net of the employees' contributions, were recognized as expense. Based on an independent actuarial valuation carried out as at December 31, 2013, present value of benevolent grants obligation for future periods has been accounted for retrospectively and the corresponding figures have been restated. Effect of the restatement has been disclosed in note 12.8.

The liability recognized in the consolidated statement of financial position in respect of defined benefit plans, is the present value of the defined benefit obligations at the date of the consolidated statement of financial position less the fair value of plan assets.

The defined benefit obligations are calculated annually, by an independent actuary using the projected unit credit method. The most recent valuations were carried out as at December 31, 2013. The present value of a defined benefit obligation is determined, by discounting the estimated future cash outflows, using the interest rates of high quality corporate bonds that are nominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related liability. Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are recognized through other comprehensive income for the year / period except actuarial gains and losses arising on compensated absences which are recognized in consolidated statement of profit and loss.

PTML

PTML operates:

- (i) A funded gratuity scheme, a defined benefit plan, for all permanent employees. Annual contributions to the gratuity fund are based on actuarial valuation by independent actuary. Gratuity shall be equivalent to one month last drawn basic salary for each year of service in excess of six months. The defined benefit obligation is calculated annually using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of government bonds that are denominated in Pakistan rupee and have terms to maturity approximating to the terms of the related liability.
- (ii) Approved contributory provident fund, a defined contribution plan, for all permanent employees, and for which, contributions are charged to the consolidated statement of profit and loss.

(iii) PTML provides a facility to its employees for accumulating their annual earned leaves. The liability is provided for on the basis of an actuarial valuation, carried out by independent actuary, using the projected unit credit method. The actuarial gains and losses are recognized in the consolidated statement of profit and loss.

U Bank

i) Gratuity

The Bank operates a defined benefit gratuity scheme for all its regular employees. Gratuity equivalent to one month basic salary for each completed year of service is paid to entitled employees, if the period of their service is three years or above.

(ii) Provident fund

The Bank operates a funded provident fund scheme for all its regular employees for which equal monthly contributions are made both by the Bank and by employees at the rate of 8% of the basic salary of the employees. The Bank's contribution is charged to profit and loss account.

5.29 Operating segments

Operating segments are reported in a manner consistent with the internal reporting of the Group in note 51 to the consolidated financial statements.

5.30 Investment in finance lease

Leases in which the Company transfers substantially all the risk and rewards incidental to the ownership of an asset to the lessees are classified as finance leases. Receivable is recognized at an amount equal to the present value of minimum lease payments.

5.31 Revision in accounting policies

- Consequent to the revision of International Accounting Standard on Employee Benefits (IAS 19) which is effective for annual periods beginning on or after January 1, 2013, the group has changed its accounting policy for recognition of remeasurement gains / losses on employee's retirement benefit plans. In terms of the new policy, the remeasurement gains and losses are recognized immediately in other comprehensive income. Previously, the remeasurement gains / losses in excess of the corridor limit were recognized in statement of profit and loss over the remaining service life of employees. The change in accounting policy has been accounted for retrospectively and the corresponding figures have been restated. The effect of the restatement has been disclosed in note 12.8.
- (b) U Bank has also changed its accounting ploicy for depreciation of property, plant and equipment from reducing balance method to straight line method. The policy has been applied prospectively because the effects of change in policy were immaterial.

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6. Share capital

6.1 Authorized share capital

	December 31, 2013 (Number of s	December 31, 2012 hares '000)		December 31, 2013 Rs '000	December 31, 2012 Rs '000
	11,100,000	11,100,000	"A" class ordinary shares of Rs 10 each	111,000,000	111,000,000
	3,900,000	3,900,000	"B" class ordinary shares of Rs 10 each	39,000,000	39,000,000
	15,000,000	15,000,000		150,000,000	150,000,000
. 6.2	Issued, subscri	bed and paid u	ıp capital		
	December 31, 2013 (Number of s	December 31, 2012 hares '000)		December 31, 2013 Rs '000	December 31, 2012 Rs '000
	3,774,000	3,774,000	"A" class ordinary shares of Rs 10 each issued as	37,740,000	37,740,000
			fully paid for consideration other than cash - note 6.3		
			and note 6.5.		
	1,326,000	1,326,000	"B" class ordinary shares of Rs 10 each issued as	13,260,000	13,260,000
			fully paid for consideration other than cash - note 6.3		
			and note 6.6.		
	5,100,000	5,100,000		51,000,000	51,000,000

- These shares were initially issued to the Government of Pakistan, in consideration for the assets and liabilities transferred from Pakistan Telecommunication Corporation (PTC) to the Holding Company, under the Pakistan Telecommunication (Reorganization) Act, 1996, as referred to in note 1.1.
- **6.4** Except for voting rights, the "A" and "B" class ordinary shares rank pari passu in all respects. "A" class ordinary shares carry one vote and "B" class ordinary shares carry four votes, for the purposes of election of directors. "A" class ordinary shares cannot be converted into "B" class ordinary shares; however, "B" class ordinary shares may be converted into "A" class ordinary shares, at the option, exercisable in writing and submitted to the Holding Company, by the holders of three fourths of the "B" class ordinary shares. In the event of termination of the license issued to the Holding Company, under the provisions of Pakistan Telecommunication (Re-organization) Act, 1996, the "B" class ordinary shares shall be automatically converted into "A" class ordinary shares.
- 6.5 The Government of Pakistan, through an "Offer for Sale" document, dated July 30, 1994, issued to its domestic investors, a first tranche of vouchers exchangeable for "A" class ordinary shares of the Company; subsequently, through an Information Memorandum dated September 16, 1994, a second tranche of vouchers was issued to international investors, also exchangeable, at the option of the voucher holders, for "A" class ordinary shares or Global Depository Receipts (GDRs) representing "A" class ordinary shares of the Company. Out of 3,774,000 thousand "A" class ordinary shares, vouchers against 601,084 thousand "A" class ordinary shares were issued to the general public. Till December 31, 2013, 599,640 thousand (December 31, 2012: 599,584 thousand) "A" class ordinary shares had been exchanged for such vouchers.

6.6 In pursuance of the privatization of the Holding Company, a bid was held by the Government of Pakistan on June 08, 2005 for sale of "B" class ordinary shares of Rs 10 each, conferring management control. Emirates Telecommunication Corporation (Etisalat), UAE was the successful bidder. The 26% (1,326,000,000 shares) "B" class ordinary shares, along with management control, were transferred with effect from April 12, 2006, to Etisalat International Pakistan (EIP), UAE, which, is a subsidiary of Etisalat.

			Note	2013 Rs '000	2012 Rs '000
7.	Long term loans from banks	Secured			
		From banks	7.1	_	16,500,000
		From consortia of banks	7.2	-	4,000,000
				-	20,500,000
		Due within one year		-	(1,750,000)
				-	18,750,000

PTML repaid these loans during the year.

7.1 From banks

				Quarterly	Outstanding lo	
	Annual mark-up rate (3-months Kibor plus)	Repayment com Interest	mencement date Principal	repayment installments	December 31, 2013 Rs '000	December 31, 2012 Rs '000
Bank Al Habib Limited	1.80%	July 2010	July 2013	8	-	1,000,000
MCB Bank Limited	1.70%	February 2011	February 2014	8	-	3,000,000
MCB Bank Limited	1.15%	May 2012	May 2015	12	_	2,000,000
Faysal Bank Limited	1.80%	June 2010	June 2013	8	-	2,000,000
NIB Bank Limited	1.75%	June 2010	June 2013	8	-	1,000,000
Summit Bank Limited	1.80%	June 2010	September 2013	8	_	1,000,000
Meezan Bank Limited	1.65%	December 2010	December 2013	8	-	1,000,000
Meezan Bank Limited	1.00%	June 2012	June 2015	12	_	1,500,000
United Bank Limited	1.15%	April 2012	April 2015	12	-	2,000,000
Allied Bank Limited	1.15%	May 2012	May 2015	12	_	1,000,000
Al Baraka Bank Limited	1.15%	June 2012	June 2015	12	-	1,000,000
					-	16,500,000

^{7.2} This represented syndicated term financing carrying markup at the rate of 3 - month KIBOR plus 1.35% per annum.

December 31,

December 31,

FOR THE YEAR ENDED DECEMBER 31, 2013

Liability against assets subject to finance lease The minimum lease rental payments due under the lease agreements are payable in monthly installments up to August 2018. These have been discounted at the annual applicable implicit rate of interest. The amount of future lease payments and the period in which these will become due are as follows:

	December 31, 2013 Rs '000	December 31, 2012 Rs '000
Minimum lease payments due		
Not later than 1 year	36,538	36,538
Later than 1 year and not later than 5 years	102,909	141,505
Later than 5 years	-	2,513
Gross obligation under finance lease	139,447	180,556
Finance charges allocated to future periods	(49,032)	(78,231)
Net obligation under finance lease	90,415	102,325
Due within one year	(31,977)	(31,977)
	58,438	70,348
The present value of finance lease liabilities is as follows:		
Not later than 1 year	31,977	31,977
Later than 1 year and not later than 5 years	58,438	69,694
Later than 5 years	-	654
	90,415	102,325

9.1 157,8	00 194,2	200
(12,8	02) (20,7	742)
144,9	98 173,4	,458
(51,1	5 <mark>1) (47</mark> ,2	,212)
93,8	126,2	246
	144,9t (51,1t	144,998 173, (51,151) (47,

9.1 This represents license fee of USD 5,000 thousand, in respect of PTML's operations in AJK, payable to PTA in ten equal annual installments without any interest payable from June 2007 to June 2016, in USD or equivalent Pak Rupees. Accordingly, at initial recognition, the aggregate amount payable was discounted to the present value of future cash flows at the rate of 6% per annum.

10. Long term security deposits

These represent non-interest bearing security deposits received from distributors, franchisees and customers that are refundable on termination of the relationship with the Group. The Holding Company has paid / adjusted a sum of Rs 23,089 thousand (December 31, 2012: Rs 184,317 thousand) to its customers during the current year / period against their balances.

		Note 2013 Rs '000	2012 Rs '000 (Restated)
11. Deferred taxation	The liability for deferred taxation comprises of timing differences relating to:		
	Accelerated tax depreciation / amortization	23,176,878	23,623,483
	Provision against stocks in trade / doubtful trade debts	(3,338,147)	(3,296,664)
	Remeasurement of defined benefits plans	(4,861,415)	(3,151,181)
	Unused tax losses	(68,528)	(1,912,494)
	Minimum tax adjustable	-	(185,696)
	Others	(44,389)	(12,346)
		14,864,399	15,065,102

December 31

December 31,

December 31.

FOR THE YEAR ENDED DECEMBER 31, 2013

			Note	December 31, 2013 Rs '000	December 31, 2012 Rs '000 (Restated)
12.	Employees' retirement benefits	Pension			
•		Funded - PTCL	12.1	13,381,633	14,420,101
		Unfunded - PTCL	12.1	1,741,300	1,222,489
				15,122,933	15,642,590
		Gratuity			
		Funded - PTML	12.1	73,703	34,265
		Unfunded - PTCL and U Bank	12.1	705,607	598,892
				779,310	633,157
		Accumulating compensated absences - PTCL and PTML	12.1	1,348,622	1,086,244
		Post retirement medical facility - PTCL	12.1	12,635,982	11,895,646
•		Benevolent grants	12.1	3,433,537	3,374,290
				33,320,384	32,631,927

12.1 The latest actuarial valuations of the Group's defined benefit plans, were conducted at December 31, 2013 using the projected unit credit method. Details of obligation for defined benefit plans are as follows:

Part				Pension Gratuity				Accumulating Post-retirement compensated absences medical facility		Benevolent grants		Tot	al					
Part			Fun			nded	Fun		. ,	nded				,				
The amounts recognized in the consolidated statement of francial position: Persisted			2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
The amounts recognized in the consolidated statement of financial position:			Rs '000		Rs '000	Rs '000	Rs '000		Rs '000		Rs '000		Rs '000		Rs '000		Rs '000	Rs '000
Section Present value of defined persistent (Parameter) Present value of defined persistent value Present				(Restated)		(Restated)		(Restated)		(Restated)		(Restated)		(Restated)		(Restated)		(Restated)
Fair value of plan assets - note 1 2 2 (22,883,055) (82,900,317) - (887,203) (334,684) (73,202,289) (82,900,317) - (887,203) (334,684) (73,202,289) (82,900,317) - (887,203) (334,684) (73,202,289) (82,900,317) - (887,203) (334,684) (73,202,289) (82,900,317) - (887,203) (334,684) (73,202,289) (88,904) - (88,904)	a)	· ·																
Liability at year / period end 13,818,033 14,420,101 1,741,000 1,222,489 73,703 34,265 705,007 588,892 1,348,862 1,088,244 12,035,982 11,895,646 3,433,537 3,374,280 33,200,384 3 b) Changes in the present value of defined benefit collegistons: Balance as the legining of year / period 17,300,418 66,448,037 1,222,489 1,572,484 888,949 328,482 588,892 638,965 1,086,244 12,10,988 11,885,646 10,358,829 32,47,814 59,686,225 8 Current service cost 41,022 27,110 88,328 58,718 69,275 28,059 109,6144 50,288 68,244 27,079 139,487 64,610 43,024 27,774 180,939 1 Interest expense 8,505,246 4,42,5267 134,474 99,500 40,789 20,021 - 1,73,777 105,003,048 (15,171)		Present value of defined benefit obligations	86,244,688	77,320,418	1,741,300	1,222,489	440,906	368,949	705,607	598,892	1,348,622	1,086,244	12,635,982	11,895,646	3,433,537	3,374,290	106,550,642	95,866,928
Balances as the present value of defined benefit obligations: Balances as the perinning of year / period 77,200,418 66,448,037 1,222,489 1,572,484 388,949 328,462 596,892 638,996 1,086,244 1,210,598 11,865,464 10,556,829 3,374,200 3,247,514 55,886,593 8 1,086,244 1,210,598 11,086,244 1,210,598 11,086,244 1,210,598 11,086,244 1,210,598 11,096,244 11,096,244	•	Fair value of plan assets - note 12.2	(72,863,055)	(62,900,317)	•	•	(367,203)	(334,684)	•	-	•	-	•	•	-	•	(73,230,258)	(63,235,001)
Beliance as at Reprinting of year / period 77,20418 66,448,037 1,222,498 1,572,484 88,949 328,482 598,892 108,614 50,288 18,824 27,779 136,467 64,610 43,024 20,774 930,994 interest expense 8,505,246 4,422,587 134,474 99,500 40,789 20,021 65,788 39,183 120,065 72,832 1,308,521 684,356 371,172 176,619 10,546,005 4,000 40,789 20,021 65,788 39,183 120,065 72,832 1,308,521 684,356 371,172 176,619 10,546,005 4,000 40,		Liability at year / period end	13,381,633	14,420,101	1,741,300	1,222,489	73,703	34,265	705,607	598,892	1,348,622	1,086,244	12,635,982	11,895,646	3,433,537	3,374,290	33,320,384	32,631,927
Current service cost 417,022 270,110 88,328 58,718 69,275 28,059 108,614 50,288 68,244 27,079 136,487 64,610 43,024 20,774 99,094 Interest experses 6,856,046 4,422,697 134,474 99,000 40,789 20,021 65,578 39,183 120,065 72,882 1386,521 694,365 371,72 178,019 10,044 10,000 174,552 106,848 318,343 245,772 1,445,008 993,188 414,196 199,393 11,607,033 1 8,822,868 8,822,109 222,802 56,083 110,064 48,080 174,552 106,848 318,343 245,772 1,445,008 993,188 414,196 199,393 11,607,033 1 8,822,109 10,000 174,552 106,848 118,343 245,772 1,445,008 993,188 414,196 199,393 11,607,033 1 8,000 174,552 106,848 118,343 245,772 1,445,008 993,188 414,196 199,393 11,607,033 1 8,000 174,552 106,848 118,343 245,772 1,445,008 993,188 414,196 199,393 11,607,033 1 8,000 174,552 106,848 118,343 245,772 1,445,008 993,188 414,196 199,393 11,607,033 1 8,000 174,552 106,848 118,343 245,772 1,445,008 993,188 414,196 199,393 11,607,033 1 8,000 174,552 106,848 118,343 245,772 1,445,008 993,188 414,196 199,393 11,607,033 1 8,000 174,552 106,848 118,343 245,772 1,445,008 993,188 414,196 199,393 11,607,033 1 8,000 174,552 106,848 118,343 245,772 1,445,008 993,188 414,196 199,393 11,607,033 1 8,000 174,552 106,848 118,343 245,772 1,445,008 993,188 414,196 199,393 11,607,033 1 8,000 174,552 106,848 118,343 245,772 1,445,008 993,188 414,196 199,393 11,607,033 1 8,000 174,552 106,848 118,343 245,772 1,445,008 993,188 11,607,033	b)	• 1																
Interest expense		Balance as at beginning of year / period	77,320,418	66,448,037	1,222,489	1,572,484	368,949	328,482	598,892	638,996	1,086,244	1,210,988	11,895,646	10,356,829	3,374,290	3,247,614	95,866,928	83,803,430
Actuarial (gains) / losses - (Gains) / losses on cutaliment / settlement - 3,399,412 - (102,135) 130,094 - (15,177) - 161,092 - 244,222 130,094 - (15,177) - 161,092 - 244,222 130,094 - (15,177) - 161,092 - 244,222 130,094 - (15,177) - 161,092 - 244,222		Current service cost	417,022	270,110	88,328	58,718	69,275	28,059	108,614	50,288	68,244	27,079	136,487	64,610	43,024	20,774	930,994	519,638
Claims / losses on outsalment / settlement 3,939,412 . (102,135)		Interest expense	8,505,246	4,422,587	134,474	99,500	40,789	20,021	65,738	39,183	120,065	72,832	1,308,521	684,356	371,172	178,619	10,546,005	5,517,098
8,922,268 8,632,109 222,802 56,083 11,064 48,080 174,352 106,848 318,343 245,772 1,445,008 993,188 414,196 199,393 11,607,033 1 Remeasurements: - (Gains) I Josses from change in financial assumptions 677,049 5,053,437 334,654 (340,407)		Actuarial (gains) / losses	-	-	-	-	-	-	-	-	130,034		-	-	-	-	130,034	(15,171)
Remeasurements: - (Gains) / losses from change in financial assumptions 677,049 5,053,437 334,654 (340,407)		- (Gains) / losses on curtailment / settlement	-	3,939,412	-	(102,135)	-	-	-	17,377	-	161,032	-	244,222	-	-	-	4,259,908
- (Gains) / losses from change in financial assumptions			8,922,268	8,632,109	222,802	56,083	110,064	48,080	174,352	106,848	318,343	245,772	1,445,008	993,188	414,196	199,393	11,607,033	10,281,473
- Experience (gains) / losses		Remeasurements:																
Section Sect		- (Gains) / losses from change in financial assumptions	677,049	5,053,437	334,654	(340,407)	-	-	-	-	-	-	-	-	-	-	1,011,703	4,713,030
Obligation transferred from unfunded pension plan to funded pension plan		- Experience (gains) / losses	5,217,874	1,309,906	(32,296)	(30,594)	644	8,682	(30,880)	(13,649)	-	-	(233,694)	902,725	(185,170)	8,233	4,736,478	2,185,303
Benefits paid C5,892,921 (4,155,653) (6,349) (2,495) (38,751) (16,295) (36,757) (133,303) (55,965) (370,516) (470,978) (357,096) (169,779) (80,950) (6,671,500) (16,750) (16,295) (16,295) (16,295) (16,295) (16,295) (16,295) (16,295) (16,295) (133,303) (55,965) (370,516) (470,978) (357,096) (169,779) (80,950) (6,671,500) (16,750,642 17,400) (16,295) (16,2			5,894,923	6,363,343	302,358	(371,001)	644	8,682	(30,880)	(13,649)	-		(233,694)	902,725	(185,170)	8,233	5,748,181	6,898,333
Benefits paid (5,892,921) (4,155,653) (6,349) (2,495) (38,751) (16,295) (36,757) (133,303) (55,965) (370,516) (470,978) (357,096) (169,779) (80,950) (6,671,500) (10,000) (10,		Obligation transferred from unfunded pension plan																
c) Charge for the year / period: Current service cost 417,022 270,110 88,328 58,718 65,901 31,433 108,614 50,288 68,244 27,079 136,487 64,610 43,024 20,774 927,620 Net interest expense / (income) 1,586,211 509,562 134,474 99,500 (1,029) 2,833 65,738 39,183 120,065 72,832 1,308,521 684,356 371,172 178,619 3,585,152 Actuarial (gains) / losses recognized on curtailment / settlement - 3,939,412 - (102,135) 17,377 - 161,032 - 244,222		to funded pension plan	-	32,582	•	(32,582)	-	-	-	•	-	•	-	-	-	•	•	-
Current service cost 417,022 270,110 88,328 58,718 65,901 31,433 108,614 50,288 68,244 27,079 136,487 64,610 43,024 20,774 927,620 Net interest expense / (income) 1,586,211 509,562 134,474 99,500 (1,029) 2,833 65,738 39,183 120,065 72,832 1,308,521 684,356 371,172 178,619 3,585,152 Actuarial (gains) / losses recognized on curtailment / settlement - 3,939,412 - (102,135) 17,377 - 161,032 - 244,222		Benefits paid	(5,892,921)	(4,155,653)	(6,349)	(2,495)	(38,751)	(16,295)	(36,757)	(133,303)	(55,965)	(370,516)	(470,978)	(357,096)	(169,779)	(80,950)	(6,671,500)	(5,116,308)
Current service cost 417,022 270,110 88,328 58,718 65,901 31,433 108,614 50,288 68,244 27,079 136,487 64,610 43,024 20,774 927,620 Net interest expense / (income) 1,586,211 509,562 134,474 99,500 (1,029) 2,833 65,738 39,183 120,065 72,832 1,308,521 684,356 371,172 178,619 3,585,152 Actuarial (gains) / losses -			86,244,688	77,320,418	1,741,300	1,222,489	440,906	368,949	705,607	598,892	1,348,622	1,086,244	12,635,982	11,895,646	3,433,537	3,374,290	106,550,642	95,866,928
Net interest expense / (income) 1,586,211 509,562 134,474 99,500 (1,029) 2,833 65,738 39,183 120,065 72,832 1,308,521 684,356 371,172 178,619 3,585,152 Actuarial (gains) / losses recognized on curtailment / settlement - 3,939,412 - (102,135) 17,377 - 161,032 - 244,222 Contribution from employees	c)	Charge for the year / period:																
Actuarial (gains) / losses		Current service cost	417,022	270,110	88,328	58,718	65,901	31,433	108,614	50,288	68,244	27,079	136,487	64,610	43,024	20,774	927,620	523,012
Actuarial (gains) / losses recognized on curtailment / settlement - 3,939,412 - (102,135) 17,377 - 161,032 - 244,222 Contribution from employees		Net interest expense / (income)	1,586,211	509,562	134,474	99,500	(1,029)	2,833	65,738	39,183	120,065	72,832	1,308,521	684,356	371,172	178,619	3,585,152	1,586,885
on curtailment / settlement - 3,939,412 - (102,135) 17,377 - 161,032 - 244,222 Contribution from employees (26,703) (14,830) (26,703)		Actuarial (gains) / losses		•	-	-			-	-	130,034	(15,171)	-		•	-	130,034	(15,171)
Contribution from employees (26,703) (14,830) (26,703)		Actuarial (gains) / losses recognized																
		on curtailment / settlement	-	3,939,412	-	(102,135)	-	-	-	17,377	-	161,032	-	244,222	-	-	-	4,259,908
Contribution from deputationist (815) (922) (815)		Contribution from employees	-	-	-	-	-	-	-	-	-	-	-		(26,703)	(14,830)		(14,830)
		Contribution from deputationist	(815)	(922)	-	-	-	-	-	-		-	-	-	-	-	(815)	(922)
2,002,418 4,718,162 222,802 56,083 64,872 34,266 174,352 106,848 318,343 245,772 1,445,008 993,188 387,493 184,563 4,615,288			2,002,418	4,718,162	222,802	56,083	64,872	34,266	174,352	106,848	318,343	245,772	1,445,008	993,188	387,493	184,563	4,615,288	6,338,882

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		Pension			Grati	uity		Accumulating compensated absences				Benevolent grants		Total			
		Fund	ded	Unfur	nded	Fund	ded	Unfur	ded	Unfur	nded	Unfur	nded	Unfun	ded		
		2013 Rs '000	2012 Rs '000 (Restated)	2013 Rs '000	2012 Rs '000 (Restated)	2013 Rs '000	2012 Rs '000 (Restated)	2013 Rs '000	2012 Rs '000 (Restated)	2013 Rs '000	2012 Rs '000 (Restated)	2013 Rs '000	2012 Rs '000 (Restated)	2013 Rs '000	2012 Rs '000 (Restated)	2013 Rs '000	2012 Rs '000 (Restated)
	Remeasurements:																
•	- Return on plan assets, excluding amounts																
	included in interest income	(458,623)	537,070		-	4,814	(5,159)	-	-	-	-	-	- [-	- [(453,809)	531,911
	- (Gains) / losses from change in financial assumptions	677,049	5,053,437	334,654	(340,407)	-	-	-	-	-	-	-	-	-	-	1,011,703	4,713,030
	- Experience (gains) / losses	5,217,874	1,309,906	(32,296)	(30,594)	644	8,682	(30,880)	(13,649)	-	-	(233,694)	902,725	(185,170)	8,233	4,736,478	2,185,303
		5,436,300	6,900,413	302,358	(371,001)	5,458	3,523	(30,880)	(13,649)			(233,694)	902,725	(185,170)	8,233	5,294,372	7,430,244
		7,438,718	11,618,575	525,160	(314,918)	70,330	37,789	143,472	93,199	318,343	245,772	1,211,314	1,895,913	202,323	192,796	9,909,660	13,769,126
d)	Significant actuarial assumptions at the date of consolidated statement of financial position:																
	Discount rate	12%	11%	12%	11%	12.5%	11.5%	12%	11%	12%	11%	12%	11%	12%	11%		
	Future salary / medical cost increase	7 to11%	7.5%	7 to11%	7.5%	10%	11.5%	11%	9 to 10%	11%	9 to 10%	11%	10%	-	-		
	Future pension increase	8.5%	7.5%	8.5%	7.5%										•	***************************************	
	Rate of increase in benevolent grants	-	•	-		•	•	•	-		-	•	-	4%	3%		
	Average duration of the plan	10 years	12 years	19 years	15 years	10 years	15 years	7 years	6 years	9 to 10 Years	10 to 11 Years	15 years	16 years	11 years	12 years		
	Expected mortality rate	EFU 6	61-66*	EFU 6	1-66*	EFU 6	1-66*	EFU 6	I-66*	EFU 6	1-66*	EFU 6	I-66*	EFU 61	-66*		
	Expected withdrawal rate	Based on e	experience	Based on e	experience	Based on e	experience	Based on e	kperience	Based on e	xperience	Based on e	xperience	Based on ex	perience		

^{*} Mortality table adjusted for Group's experience

12.2 Changes in the fair value of plan assets

	Defined benefit pension plan - funded		Defined benefit gratuity plan - funded	
	December 31, 2013 Rs '000	December 31, 2012 Rs '000	December 31, 2013 Rs '000	December 31, 2012 Rs '000
Balance at beginning of year / period	62,900,317	60,200,384	334,684	275,202
Interest income	6,919,036	3,913,025	41,818	17,188
Return on plan assets excluding amounts				
included in interest income	458,623	(537,070)	(4,814)	(5,159)
Contributions made by the Group				
during the year / period	8,478,000	3,479,631	34,266	63,748
Benefits paid	(5,892,921)	(4,155,653)	(38,751)	(16,295)
Balance at end of the year / period	72,863,055	62,900,317	367,203	334,684

12.3 Plan assets for funded defined benefit pension plan are comprised as follows:

	December	31, 2013	December	31, 2012	
	Rs '000	Percentage	Rs '000	Percentage	
Debt instruments - unquoted					
- Special Savings Accounts	45,117,459	61.92	41,152,206	65.42	
- Special Savings Certificates	8,327,666	11.43	7,434,661	11.82	
- Defense Savings Certificates	1,223,264	1.68	1,088,943	1.73	
- Pakistan Investment Bonds	405,611	0.56	555,685	0.88	
	55,074,000	75.59	50,231,495	79.85	
Cash and cash equivalents					
- Term deposits	9,779,208	13.42	5,302,896	8.43	
- Bank balances	1,132,526	1.55	831,250	1.32	
	10,911,734	14.97	6,134,146	9.75	
Investment property					
- Telecom tower	6,002,067	8.24	5,776,405	9.18	
- Telehouse	1,167,155	1.60	1,161,363	1.85	
	7,169,222	9.84	6,937,768	11.03	
Fixed assets	4,858	0.01	7,102	0.01	
Other assets	145,945	0.20	110,627	0.18	
	73,305,759	100.61	63,421,138	100.82	
Liabilities that do not relate to					
employees' retirement benefits	(442,704)	(0.61)	(520,821)	(0.82)	
	72,863,055	100.00	62,900,317	100.00	

12.4 Plan assets for defined gratuity fund are comprised as follows:

	December 31, 2013 Decemb		er 31, 2012	
	Rs '000	Percentage	Rs '000	Percentage
Units of mutual funds	61,024	16.62	-	-
Term deposit receipts	291,660	79.43	314,871	94.08
Bank balances	14,519	3.95	19,813	5.92
	367,203	100.00	334,684	100.00

^{12.5} During the next financial year, the expected contribution to be paid to the funded pension plan and funded gratuity plan by the Group is Rs 2,121,716 thousand (December 31, 2012: Rs 1,519,280 thousand) and Rs 73,703 thousand (December 31, 2012: Rs 34,266 thousand) respectively.

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12.6 Sensitivity analysis

The calculations of the defined benefit obligations is sensitive to the significant actuarial assumptions set out in note 12.1. The table below summarizes how the defined benefit obligations at the end of the reporting period would have increased / (decreased) as a result of change in the respective assumptions.

Impact on defined benefit obligations

(additional and a result of change in the respective addant phone.		impact on acimic	a bonont obligations
	Change in assumption Percentage	Increase in assumption Rs '000	Decrease in assumption Rs '000
Future salary / medical cost increase			
Pension - funded	1.00	494,936	(458,656)
Pension - unfunded	1.00	133,772	(119,717)
Gratuity - unfunded	1.00	58,944	(46,311)
Gratuity - funded	0.50	21,473	(20,001)
Accumulating compensated absences - unfunded	1.00	119,610	(104,952)
Post-retirement medical facility - unfunded	1.00	2,067,354	(1,674,719)
Discount rate			
Pension - funded	1.00	(8,071,092)	9,671,880
Pension - unfunded	1.00	(282,028)	362,978
Gratuity - unfunded	1.00	(45,487)	58,944
Gratuity - funded	0.50	(19,488)	21,076
Accumulating compensated absences - unfunded	1.00	(104,480)	121,029
Post-retirement medical facility - unfunded	1.00	(1,647,845)	2,067,354
Benevolent grants - unfunded	1.00	(332,286)	(392,479)
Future pension increase			
Pension - funded	1.00	8,098,513	(6,924,853)
Pension - unfunded	1.00	129,359	(108,156)
Benevolent grants increase			
Benevolent grants - unfunded	1.00	296,247	(264,582)
If the life expectancy increases / decreases by 1 year, the impact on de	efined benefit oblic	nation would be as fo	llows:
		Increase by 1 year Rs '000	Decrease by 1 year Rs '000
Pension - funded		(2,242,362)	2,242,362
Pension - unfunded		(29,602)	34,826
Gratuity - unfunded		(3,504)	3,504
Accumulating compensated absences - unfunded		(3,193)	4,880
Post-retirement medical facility - unfunded		(353,807)	353,807
Benevolent grants - unfunded		(98,542)	95,796

The above sensitivity analyses are based on changes in assumptions while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of defined benefit obligations to significant actuarial assumptions the same method (present value of the defined benefit obligations calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the pension liability recognized within the consolidated statement of financial position.

- **12.7** Through its defined benefit pension plans the Group is exposed to a number of actuarial and investment risks, the most significant of which include, interest rate risk, property market risk and longetivity risk for pension plan and salary risk for all the plans.
- **12.8** Prior period effect of chage in accounting plicy for employees' retirement benefit plans.

The effect of restatement consequent to revision in IAS 19 [note 5.31(a)] and recognition of benevolent grants obligation [note 5.28(v)] is summarized below:

i) Cumulative effect

	Revision	Revision in IAS 19		Benevolent grants		Total	
	December 31, 2012 Rs '000	July 01, 2012 Rs '000	December 31, 2012 Rs '000	July 01, 2012 Rs '000	December 31, 2012 Rs '000	July 01, 2012 Rs '000	
Consolidated statement of financial position							
Increase in employees retirement benefits	9,027,967	1,605,955	3,374,290	3,247,614	12,402,257	4,853,569	
Decrease in deferred tax liability	3,159,788	562,084	1,181,002	1,136,665	4,340,790	1,698,749	
Decrease in unappropriated profit	5.868.179	1,043,871	2,193,288	2,110,949	8,061,467	3,154,820	

ii) Effect for the six months period ended December 31, 2012

	Revision in IAS 19 Rs '000	Benevolent grants Rs '000	Total Rs '000
Consolidated statement of profit and loss			
Increase in employees' benefit expense	-	118,443	118,443
Related tax impact	-	(41,455)	(41,455)
	-	grants Rs '000 - 118,443 - (41,455) - 76,988 1 8,233 3) (2,882)	76,988
Consolidated statement of comprehensive income			
Increase in remeasurement loss on employee retirement benefits	7,422,011	8,233	7,430,244
Increase in tax effect of remeasurement loss on defined benefit plans	(2,597,703)	(2,882)	(2,600,585)
	4,824,308	5,351	4,829,659

FOR THE YEAR ENDED DECEMBER 31, 2013

			Note	2013 Rs '000	2012 Rs '000
13.	Deferred government grants	Balance at beginning of the year / period		3,991,818	4,083,022
•		Recognized during the year / period		1,422,822	-
		Amortization for the year / period	39	(291,541)	(91,204)
		Balance at end of the year / period		5,123,099	3,991,818
14.	Long term vendor liability	services spread across the country. This represents amount payable to a vendor in respect of procu	rement of network and al	lied assets, and com December 31, 2013	prises: December 31, 2012
			Note	Rs '000	Rs '000
		Obligation under acceptance of bills of exchange	14.1	10,180,012	14,037,549
		Other accrued liabilities		2,513,465	1,541,378
				12,693,477	15,578,927
		Current portion thereof		12,693,477 (6,109,004)	15,578,927 (12,546,663)

14.1 This includes interest bearing liability of Rs 4,201,345 thousand (December 31, 2012: Rs 3,797,718 thousand) carrying interest ranging between of 9.07% and 13.41% per annum (December 31, 2012: 9.21% and 13.41% per annum).

December 31

December 31

		Note	December 31, 2013 Rs '000	December 31, 2012 Rs '000
15. Trade and other payables	Trade creditors	15.1	11,679,587	9,369,334
	Accrued liabilities		25,883,546	15,115,529
	Receipts against third party works		783,551	1,007,017
	Deposits		195,338	-
	Employees provident fund		20,019	-
	Income tax collected from subscribers / deducted at source		401,410	443,208
	Sales tax payable		242,895	871,366
	Advances from customers		2,872,343	2,912,110
	Technical services assistance fee	36.2, 15.1	1,124,997	1,172,827
	Retention money / payable to contractors and suppliers			
	related to fixed capital expenditure	15.2	5,654,301	5,629,325
	Unclaimed dividend		154,162	148,435
	Forward foreign exchange contracts	15.3	45,402	58,257
	Other liabilities		378,195	444,058
			49,435,746	37,171,466

15.1 Trade and other payables include payable to the following related parties:

	December 31, 2013 Rs '000	December 31, 2012 Rs '000
Trade creditors		
Etisalat - UAE	841,418	326,933
Other Etisalat's subsidiaries and associates	56,399	-
Etisalat - Afghanistan	111,015	133,881
Thuraya Satellite Telecommunication Company PJSC	16,315	-
Telecom Foundation	95,283	103,620
TF Pipes Limited	2,551	-
The Government of Pakistan and its related entities	8,371,083	5,164,709
	9,494,064	5,729,143
Technical services assistance fee		
Etisalat - UAE	1,124,997	1,172,827
15.2 Retention money / payable to contractors and suppliers for fixed capital assets		
TF Pipes Limited	4,103	7,532

These balances relate to the normal course of business and are interest free.

15.3 This represents fair value of forward foreign exchange contracts entered into by the Group to hedge its foreign currency exposure. As at December 31, 2013, the Group had forward exchange contracts to purchase USD 58,881,253 (December 31, 2012: USD 86,863,983) at various maturity dates matching the anticipated payment dates for network liability.

16. Short term running finance

Short term running finance facilities available under mark-up arrangements with banks amounting to Rs 2,000,000 thousand (December 31, 2012: Rs 2,000,000 thousand), out of which the amount availed at the year end was Rs. 605,487 thousand (December 31, 2012: nil). These facilities are secured by first ranking pari passu charge by way of hypothecation over all present and future assets of PTML, excluding land, building and license.

17. Contingencies and commitments

Contingencies PTCL

17.1 Against the Federal Excise Duty (FED) demand of Rs 2,782,660 thousand for the years 2006 to 2009 on local interconnect revenue, the Company is in appeal before the ATIR. Besides, the Company has already deposited the FED demand under the amnesty scheme of the Federal Board of Revenue. Subsequent to December 31, 2013, Islamabad High Court has passed a judgment in a similar case nullifying the viewpoint of tax authorities.

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- 17.2 Against the decision of ATIR upholding tax authorities' decision to impose FED amounting to Rs 474,417 thousand on Technical Services Assistance fee assuming that the fee is against franchise arrangement for the period from July 2007 to June 2010, Honorable Islamabad High Court, in the wake of writ petition filed by the Company, has granted a stay against such decision.
- 17.3 Based on an audit of certain monthly returns of the FED, a demand of Rs 1,289,957 thousand was raised on the premise that the Company did not apportion the input tax between allowable and exempt supplies. The Company is in appeal before the Appellate Tribunal Inland Revenue (ATIR), which is pending adjudication. Meanwhile, the Honorable Islamabad High Court has granted a stay order in this regard.
- 17.4 Based on an audit of the Federal Excise Duty (FED) / sales tax records for the year 2008-09, tax authorities raised a demand of Rs. 787,358 thousand on the premise of disallowance of input tax being claimed by the Company. The Company is in appeal before Commissioner Inland Revenue (CIR) Appeals.
- 17.5 For the tax year 2007, the Company filed an appeal before the ATIR against disallowance of certain expenses by the Taxation Officer under section 122 (5A), with tax impact of Rs 4,887,370 thousand, upheld by CIR Appeals. The ATIR in its judgment endorsed the departmental view regarding one of the disallowances with tax impact of Rs 80,850 thousand while judgment on rest of the disallowances is pending. A reference application filed by the Company with the Honorable Islamabad High Court is pending adjudication.
- 17.6 For the tax year 2008, the ATIR, while disposing off the Company's appeal against the tax demand of Rs 4,559,208 thousand on the basis that the Company applied incorrect withholding tax rate for payments to voluntary separation scheme optees, remanded the case back to the Taxation Officer for verification of filing of options before the concerned Commissioners. The Company has also filed a reference application with the Honorable Islamabad High Court, which is pending adjudication.
- 17.7 For the tax year 2009, taxation officer has disallowed certain expenses and created tax demand, which, after rectification, amounts to Rs 3,439,222 thousand. Against the Company's appeal, the ATIR remanded the case back to the Taxation Officer who upheld his original decision. The Company filed an appeal to CIR-Appeals which is pending for disposal. The Company has also filed reference applications before the Honorable Islamabad High Court, which is pending adjudication.
- **17.8** For the tax year 2011, taxation officer has disallowed certain expenses under section 122(5A) and created tax demand of Rs. 7,539,381 thousand. Besides the rectification application already filed, the Company has also filed an appeal before CIR-Appeals which is pending for disposal.
- 17.9 The Company implemented policy directives of Ministry of Information Technology conveyed by the Pakistan Telecommunication Authority regarding termination of all international incoming calls into Pakistan. On suspension of these directives by the Honorable Lahore High Court, the Honorable Supreme Court of Pakistan dismissed the pertinent writ petitions by directing Competition Commission of Pakistan (CCP) to decide the case. The Honorable Sindh High Court suspended the adverse decision of CCP by granting interim relief and the case is pending for adjudication.
- **17.10** A total of 1,518 cases (December 31, 2012: 1,498 cases) have been filed against the Company primarily involving subscribers, regulator, pensioners and employees. Because of the large number of cases and their uncertain nature, it is not possible to quantify their financial impact at present.
- **17.11** No provision on account of above contingencies has been made in these financial statements as the management and the tax / legal advisors of the Company are of the view, that these matters will eventually be settled in favour of the Company.

	December 31, 2013 Rs '000	December 31, 2012 Rs '000
17.12 Bank guarantees and bid bonds issued in favour of:		
Universal Service Fund (USF) against government grants	5,852,905	4,827,567
Others	912,911	311,157
	6,765,816	5,138,724

PTML

- 17.13 Tax authorities have created FED demands by assessing the Company's payments of technical services fee to Etisalat as fee for "Franchise Services" which has not been agreed by the Company and its appeals are pending at various appellate fora. The management is of the view that payments of technical services fee are outside the ambit of the Federal Excise Act, 2005 and lack the essential element of "franchiser-franchisee" arrangement to be considered franchise services fee. Against the demands created by the tax authorities, the Company has paid Rs 501,541 thousand in prior years under protest and carried as receivable from taxation authorities as reflected in note 31.1 to these financial statements.
- 17.14 The Company is contesting various tax related notices and orders in front of the Pakistan and Azad Jammu and Kashmir tax authorities, Commissioner Inland Revenue (Appeals), ATIR and the High Court. The management believes that strong legal and factual bases are available to support the Company's contention that outcome to these proceedings will be favourable. Accordingly, no provision has been carried in these financial statements.
- 17.15 Since 2009, the Federal Board of Revenue (FBR) has taken a new position over interpretation of payments of interconnect charges by telecom operators in light of the Federal Excise law, contrary to the substance of the related mandatory arrangement under "Calling Party Pays" (CPP) regime. Consequently, the tax authorities have showed intention to levy FED on payment of interconnect charges, in disregard to the fact that Duty on full retail price for the service (including the interconnect part) has already been charged, collected and paid to Government by telecom operator (calling party). The Company and other operators are contesting this view, as it would amount to double taxation of the interconnect portion of the service. This view is also shared by prominent tax lawyers and experts.

In June 2012, the operators and FBR agreed on an amicable solution of the issue and FBR issued an SRO while exercising powers under section 65 of the Sales Tax Act, 1990 (the Act), read with SRO 550(1)/2006 dated June 05, 2006, condoning the past practice of the operators and issuing directions for way forward in light of its existing position on the issue. Immediately after issue of SRO, the National Accountability Bureau (NAB) initiated investigations around issue of SRO by FBR, which SRO was not published in the Official Gazette. The Company and other operators also received notices from NAB over the issue. The Company in response clarified its position on the matter and confirmed that no tax proceedings or demands existed on this matter. The NAB, since the response by the Company, has not taken any further action.

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The Company and three other operators had also petitioned the Honorable Islamabad High Court (IHC) to seek the correct interpretation of the law on the matter. Subsequent to December 31, 2013, IHC has passed its judgement in favour of the petitioners. Accordingly, no provision has been carried in the financial statements in this respect.

			2013 Rs '000	2012 Rs '000
	17.16 Commitments - Group			
	a) Letter of credit for purchase of stock		10,977	178,120
	b) Commitments for capital expenditure for			
	- network assets		17,515,525	16,085,739
	- non network assets		141,828	192,688
			17,657,353	16,278,427
	 c) Commitments for renewal of license of PTML to main standard terms of renewal by PTA. 	ntain and operate cellular mobile t	elephone network i	in Pakistan as per
		Note	December 31, 2013 Rs '000	December 31, 2012 Rs '000
18. Property, plant and equipment	Operating fixed assets	18.1	142,821,939	135,226,656
	Capital work-in-progress	18.6	13,606,246	16,957,329
			156,428,185	152,183,985

18.1 Operating Fixed Assets

Operating Fixed Assets	Land		Buildir	ngs on								Leased	
	Freehold - note 18.2 Rs '000	Leasehold Rs '000	Freehold land Rs '000	Leasehold land Rs '000	Lines and wires Rs '000	Apparatus, plant and equipment Rs '000	Office equipment Rs '000	Computer and electrical equipment Rs '000	Furniture and fittings Rs '000	Vehicles Rs '000	Submarine cables Rs '000	Network and allied systems Rs '000	Total Rs '000
As at July 01, 2012													
Cost Accumulated depreciation	1,649,364 -	957,585 (694,658)	10,885,983 (3,750,862)	1,008,671 (431,384)	110,491,304 (88,419,991)	233,040,723 (141,540,976)	1,307,172 (841,737)	4,514,027 (2,858,215)	502,432 (391,698)	2,014,846 (1,482,322)	10,578,988 (3,978,414)	153,889 (40,456)	377,104,984 (244,430,713)
Net book amount	1,649,364	262,927	7,135,121	577,287	22,071,313	91,499,747	465,435	1,655,812	110,734	532,524	6,600,574	113,433	132,674,271
Period ended December 31, 2012													
Opening net book amount	1,649,364	262,927	7,135,121	577,287	22,071,313	91,499,747	465,435	1,655,812	110,734	532,524	6,600,574	113,433	132,674,271
Additions	-	3,157	69,187	7,118	612,662	12,051,637	209,328	619,217	4,415	203,806	467,551	-	14,248,078
Disposals													
Cost Accumulated depreciation		(11,188) 10,317	-	-	(1,628,431) 1,356,113	(802,431) 706,477	-	(8,012) 7,021	(595) 206	(55,361) 48,215	-		(2,506,018) 2,128,349
	-	(871)	-	-	(272,318)	(95,954)	-	(991)	(389)	(7,146)	-	-	(377,669)
Transfers / adjustments	_	(361)	_	_	_	(473)	_	834	<u>-</u>	<u>-</u>	-	_	_
Depreciation charge for the period	-	(66,937)	(136,150)	(12,606)	(1,955,320)	(8,042,200)	(23,325)	(526,426)	(12,026)	(91,072)	(355,248)	(9,928)	(11,231,238)
Impairment charge - note 18.5	-	-	-	-	-	(86,786)	-	_	-	-	_	-	(86,786)
Net book amount	1,649,364	197,915	7,068,158	571,799	20,456,337	95,325,971	651,438	1,748,446	102,734	638,112	6,712,877	103,505	135,226,656
As at December 31, 2012													
Cost	1,649,364	949,193	10,955,170	1,015,789	109,475,535	244,289,456	1,516,500	5,126,066	506,252	2,163,291	11,046,539	153,889	388,847,044
Accumulated depreciation and impairment	-	(751,278)	(3,887,012)	(443,990)	(89,019,198)	(148,963,485)	(865,062)	(3,377,620)	(403,518)	(1,525,179)	(4,333,662)	(50,384)	(253,620,388)
Net book amount	1,649,364	197,915	7,068,158	571,799	20,456,337	95,325,971	651,438	1,748,446	102,734	638,112	6,712,877	103,505	135,226,656
Year ended December 31, 2013													
	1,649,364	197,915	7,068,158	571,799	20,456,337	95,325,971	651,438	1,748,446	102,734	638,112	6,712,877	103,505	135,226,656
Additions	4,160	-	348,318	78,547	3,450,147	26,014,386	45,611	1,342,514	40,893	173,281	259,077	-	31,756,934
Disposals - note 18.3				-	11	1							
Cost	-	-	-	-	-	(208,134)	-	(3,669)	(17,830)	(12,731) 11,467	-	-	(242,364)
Accumulated depreciation	-	-			-	160,268			16,057		-	-	190,975
Transfers / adjustments	-	-	-	-		(47,866) (29,367)	-	(486)	(1,773)	(1,264)	-	-	(51,389) (65,645)
Depreciation charge for the period - note 18.4	-	(1,277)	(280,000)	(132,389)	(3,624,338)	(17,547,136)	(63,023)	(30,278)	(25,504)	(204,903)	(743,267)	(20,519)	(23,884,617)
Impairment charge - note 18.5	-	- (1,211)	-	-	-	(160,000)	-	-	-	-	-	-	(160,000)
Net book amount	1,653,524	196,638	7,136,476	517,957	20,282,146	103,555,988	634,026	1,811,935	116,350	605,226	6,228,687	82,986	142,821,939
As at December 31, 2013													
Cost	1,653,524	949,193	11,303,488	1,094,336	112,925,682	270,066,341	1,562,111	6,428,633	529,315	2,323,841	11,305,616	153,889	420,295,969
Accumulated depreciation and impairment	-	(752,555)	(4,167,012)	(576,379)	(92,643,536)	(166,510,353)	(928,085)	(4,616,698)	(412,965)	(1,718,615)	(5,076,929)		(277,474,030)
					00.000.110	100 555 000	004000	4 044 005	110.050	COE 000	0.000.007	00.000	142,821,939
Net book amount	1,653,524	196,638	7,136,476	517,957	20,282,146	103,555,988	634,026	1,811,935	116,350	605,226	6,228,687	82,986	142,021,303

FOR THE YEAR ENDED DECEMBER 31, 2013

18.2 As explained in note 1.1, the property and rights vesting in the operating assets, as at January 01, 1996, were transferred to PTCL from Pakistan Telecommunication Corporation, under the Pakistan Telecommunication (Re-organization) Act, 1996. However, the title to certain freehold land properties, were not formally transferred in the name of PTCL in the land revenue records. PTCL initiated the process of transfer of title to freehold land, in its own name, in previous years, which is still ongoing and shall be completed in due course of time.

Six months

18.3 Disposals of property, plant and equipment:

The details of the disposals of property, plant and equipment, are as follows:

	Cost Rs'000	Accumulated depreciation Rs'000	Net book amount Rs'000	Sale proceeds Rs'000	Mode of disposal	Particulars of purchaser
Fixtures and fittings	17,645	15,871	1,774	4,867	Group's policy	Various vendors
Apparatus, plant	53,738	27,711	26,027	27,657	Insurance claim	EFU General Insurance Company
and equipment	10,311	4,899	5,412	1,312	Scrap sale	Vendor
	144,085	127,658	16,427	23,046	Auction	Various vendors
	208,134	160,268	47,866	52,015		
Motor vehicles	11,156	10,909	247	5,654	Auction	Various buyers
	1,575	559	1,016	1,052	Insurance claim	EFU General Insurance Company
	12,731	11,468	1,263	6,706		
Computer and						
electrical equipment	749	390	359	374	Insurance claim	EFU General Insurance Company
	96	37	59	67	Group's policy	Mr. Syed Wiqar Hussain Naqvi -
						employee
	96	37	59	59	Group's policy	Ms Wajiha Khar - employee
	941	464	477	500		
Aggregate of other having						
net book amounts not						
exceeding Rs 50,000	2,913	2,904	9	150	Group policy	Various buyers
	242,364	190,975	51,389	64,238		

18.4 The depreciation charge for the year / period has been allocated as follows:

	Note	Year ended December 31, 2013 Rs '000	period ended December 31, 2012 Rs '000
Cost of services	35	22,345,644	10,517,655
Administrative and general expenses	36	1,478,168	683,481
Selling and marketing expenses	37	60,805	30,102
		23,884,617	11,231,238

18.5 The carrying amount of certain items of apparatus, plant and equipment have been reduced to their recoverable amount through recognition of an impairment loss of Rs 160,000 thousand (December 31, 2012: Rs 86,786 thousand). This loss has been included in 'cost of services' in the consolidated statement of comprehensive income. The impairment charge arose in apparatus, plant and equipment owing to malfunctioning of various asset items.

	2013 Rs '000	2012 Rs '000
18.6 Capital work-in-progress		
Buildings	523,146	651,325
Lines and wires	6,381,077	5,349,871
Apparatus, plant and equipment	5,157,710	9,581,440
Advances to suppliers	619,911	338,313
Others	924,402	1,036,380
	13,606,246	16,957,329
18.7 Movement during the year / period		
Balance at beginning of the year / period	16,957,329	16,518,198
Additions during the year / period	31,825,431	15,234,165
Transfers during the year / period	(35,176,514)	(14,795,034)
Balance at end of the year / period	13,606,246	16,957,329
100 0 11 11 11 11 11 11 11 11 11 11 11 1	0. D. 470.070.11	

18.8 Capital work in progress includes an amount of Rs 1,064,340 thousand (December 31, 2012 :Rs 478,978 thousand), in respect of direct overheads relating to development of assets.

		Note	2013 Rs '000	2012 Rs '000
19. Intangible assets	Goodwill on acquisition of U Bank		78,790	78,790
	Other intangible assets	19.1	6,112,791	3,857,956
			6,191,581	3,936,746

December 31,

December 31,

December 31,

December 31.

FOR THE YEAR ENDED DECEMBER 31, 2013

		Licenses and spectrum Rs '000	Computer software Rs '000	Frequency vacation charges Rs '000	Total Rs '000
19.1	Other intangible assets				
	As at July 01, 2012				
	Cost	4,588,988	1,873,133	342,000	6,804,121
	Accumulated amortization	(1,904,827)	(1,051,903)	(300,270)	(3,257,000)
	Net book amount	2,684,161	821,230	41,730	3,547,121
	Period ended December 31, 2012				
	Opening net book amount	2,684,161	821,230	41,730	3,547,121
	Additions	15,910	558,176	_	574,086
	Amortization charge for the year	(120,049)	(131,802)	(11,400)	(263,251)
	Closing net book amount	2,580,022	1,247,604	30,330	3,857,956
	As at January 01, 2013				
	Cost	4,604,898	2,431,309	342,000	7,378,207
	Accumulated amortization	(2,024,876)	(1,183,705)	(311,670)	(3,520,251)
	Net book amount	2,580,022	1,247,604	30,330	3,857,956
	Period ended December 31,2013				
	Opening net book amount	2,580,022	1,247,604	30,330	3,857,956
	Additions	2,506,349	580,461	_	3,086,810
	Amortization charge for the period - note 19.10	(311,932)	(497,243)	(22,800)	(831,975)
	Closing net book amount	4,774,439	1,330,822	7,530	6,112,791
	As at December 31, 2013				
	Cost	7,111,247	3,011,770	342,000	10,465,017
	Accumulated amortization	(2,336,808)	(1,680,948)	(334,470)	(4,352,226)
	Net book amount	4,774,439	1,330,822	7,530	6,112,791

	Note	December 31, 2013 Rs '000	December 31, 2012 Rs '000
19.2 Breakup of net book amounts at year / period is as follows:			
Licenses and spectrum - PTCL			
Telecom	19.3	69,814	79,787
WLL spectrum	19.3	4,348,443	2,103,199
WLL and LDI License	19.4	79,220	84,683
IPTV	19.5	9,015	12,198
Licenses - U Bank		6,032	-
Licenses - PTML	19.6	269,445	300,155
		4,781,969	2,580,022
Computer software - PTCL	19.7	1,701,000	2,000,022
Bill printing software	10.7	273	1,913
Billing and automation of broadband		86,240	13,052
HP OSS		21,689	28,539
BnCC software		6,814	
Caller details record collector system		7,468	_
BnCC Oracle system		198,179	_
Customer Relationship Management (CRM)		120,223	_
SAP - Enterprise Resource		120,220	
Planning (ERP) system		209,794	355,211
Branchless banking software - U Bank		53,813	
Software - PTML	19.8	626,329	848,889
OSITICO 1 IIIE	10.0		·
		1,330,822	1,247,604
Frequency vacation charges - PTML	19.9	-	30,330
		6,112,791	3,857,956

19.3 The Pakistan Telecommunication Authority (PTA) has issued a license to the Holding Company, to provide telecommunication services in Pakistan, for a period of 25 years, commencing January 01,1996, at an agreed license fee of Rs 249,344 thousand. During the year ended June 30, 2005, PTA modified the previously issued license to provide telecommunication services to include a spectrum license at an agreed license fee of Rs 3,646,884 thousand. This license allows the Holding Company to provide Wireless Local Loop services in Pakistan, over a period of 20 years, commencing October 2004. The cost of the license is being amortized on a straight line basis over the period of the license.

The Holding Company has acquired exclusive right to use 1900 MHz spectrum in nine telecom regions from Telecard Limited in September 2013 under commercial arrangement to provide Wireless Local Loop (WLL) services in Pakistan for a consideration of Rs 2,500,000 thousand. The agreement embodying said commercial arrangement is subject to fulfillment of certain conditions. The cost is being amortized on a straight line basis over a period of 11 years.

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- 19.4 PTA has issued a license under section 5 of the Azad Jammu and Kashmir Council Adaptation of Pakistan Telecommunication (Re-organization) Act, 1996, the Northern Areas Telecommunication (Re-organization) Act, 2005 and the Northern Areas Telecommunication (Re-organization) (Adaptation and Enforcement) Order 2006, to the Holding Company to establish, maintain and operate a telecommunication system in Azad Jammu and Kashmir and Gilgit-Baltistan, for a period of 20 years, commencing May 28, 2008, at an agreed license fee of Rs 109,270 thousand. The cost of the license is being amortized, on a straight line basis, over the period of the license.
- 19.5 IPTV license has been renewed by Pakistan Electronic Media Regulatory Authority during the period effective from November 02, 2011, at an agreed license fee of Rs 15,910 thousand. The cost of the license is being amortized, on a straight line basis, over a period of 5 years.
- **19.6** PTA has issued two licenses to PTML to establish, maintain and operate cellular services in Pakistan and Azad Jammu and Kashmir for a period of 15 years commencing May 1999 and June 2006 respectively.
- **19.7** Cost of computer software is being amortized, on a straight line basis, over a period of 5 years except for SAP-ERP system and branchless banking software which are being amortized over a period of 10 years.
- 19.8 This represents machine independent IT software with a useful life of 3 years, being amortized on straight line basis.
- **19.9** Frequency vacation charges comprise the amount paid in year 2000 to Special Communication Organization, on initial vacation of their equipment and releasing the spectrum in favour of PTML with useful life of 15 years.

Six months

Year ended

19.10 The amortization charge for the year / period has been allocated as follows:

			Note	December 31, 2013 Rs '000	December 31, 2012 Rs '000
		Cost of services	35	401,196	167,507
		Administrative and general expenses	36	430,779	95,744
				831,975	263,251
			Note	December 31, 2013 Rs '000	December 31, 2012 Rs '000
20.	Long term investments	Investment in associate	20.1	25,359	24,319
		Other investments	20.2	83,900	83,900

		December 31, 2013 Rs '000	December 31, 2012 Rs '000
20.	Investment in associate - unquoted		
	TF Pipes Limited - Islamabad, Pakistan		
	1,658,520 (December 31, 2012: 1,658,520)		
	ordinary shares of Rs 10 each		
	Shares held 40% (December 31, 2012: 40%)		
	Cost of investment	23,539	23,539
	Group share of post acquisition profit	1,820	780
	Balance at end of the year / period	25,359	24,319
20.	.1 Change in carrying value of investment in associate		
	Balance at beginning of the year / period	24,319	26,970
	Share of profit / (loss) from associate during the year / period	1,040	(2,651)
	Balance at end of the year / period	25,359	24,319
20.	.2 The net assets of the associate - TF Pipes Limited		
	(as per unaudited accounts) are as follows:		
	Total assets	100,712	93,701
	Total liabilities	53,445	49,034
	Revenue	128,775	70,176
	Expenses	125,754	75,564
	Profit / (loss) before tax	3,021	(5,388)
20.2	2 Other investments		
	Available for sale investments - unquoted		
	Thuraya Satellite Telecommunication Company - Dubai, UAE		
	3,670,000 (December 31, 2012: 3,670,000)		
	ordinary shares of 1 Dirham each	63,900	63,900
	Alcatel - Lucent Pakistan Limited - Islamabad, Pakistan		
	2,000,000 (December 31, 2012: 2,000,000)		
	ordinary shares of Rs 10 each	20,000	20,000
			83,900

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			Note	2013 Rs '000	2012 Rs '000
21.	Long-term loans and advances	Loans to employees - secured			
	- considered good	PTCL	21.1	550,234	542,166
		PTML	21.2	308,890	136,815
				859,124	678,981
•		Discounting to present value		(212,154)	(42,073)
				646,970	636,908
		Advances to suppliers against turnkey contracts	21.4	3,460,862	3,026,774
		Others		26,302	17,602
				4,134,134	3,681,284
•		Current portion shown under current assets			
		Loans to employees - secured	26	(178,246)	(123,967)
				3,955,888	3,557,317

- 21.1 These loans and advances are for house building and purchase of motor cars, motor cycles and bicycles. Loans to executive employees of the Holding Company carry interest at the rate of 12% per annum (December 31, 2012: 14% per annum), whereas, loans to employees other than executive employees are interest free. The loans are recoverable in equal monthly installments spread over a period of 5 to 10 years and are secured against the retirement benefits of the employees.
 - This balance also includes a sum of Rs 1,014 thousand (December 31, 2012: Rs 1,542 thousand), due from employees against purchase of vehicles from the Holding Company, recoverable in monthly installments spread over a period of 1 to 2 years.

December 31.

December 31.

- **21.2** These represent interest free housing loans provided to eligible executive employees in accordance with the PTML's policy. The loans are secured against property located within Pakistan and owned by the employee. The loans are recoverable over a period of seven and a half years in equal installments.
- **21.3** Reconciliation of carrying amounts of loans to executives and other employees:

	As at January 01, 2013 Rs '000	Disbursements Rs '000	Repayments Rs '000	As at December 31, 2013 Rs '000
Executives	140,938	217,668	(47,294)	311,312
Other employees	538,043	142,339	(132,570)	547,812
	678,981	360,007	(179,864)	859,124
	As at July 01, 2012 Rs '000	Disbursements Rs '000	Repayments Rs '000	As at December 31, 2012 Rs '000
Executives	July 01, 2012			December 31, 2012
Executives Other employees	July 01, 2012 Rs '000	Rs '000	Rs '000	December 31, 2012 Rs '000

				Year ended December 31, 2013 Rs '000	Six months period ended December 31, 2012 Rs '000
		Maximum amount of loan to executives and other employees outstat any time during the year / period	anding		
		Executives		313,013	152,807
		Other employees		684,186	706,122
	21.4	These represent various unsecured non interest bearing advances includes an advance of Rs 18,029 thousand (December 31, 2012: I party.	· ·		•
22. Investment in finance lease		Gross investment in finance lease		65,360	
		Unearned finance income		(13,652)	
		Net investment in finance lease		51,708	
		Current portion shown under current assets		(12,927)	
				38,781	_
	22.1	Details of investment in finance lease			
			Not later than 1 year Rs '000	Later than 1 year and not later than 5 years Rs '000	Total Rs '000
		Gross investment in finance lease	16,340	49,020	65,360
		Unearned finance income	(3,413)	(10,239)	(13,652)
		Net investment in finance lease	12,927	38,781	51,708
		This represents motor cycles leased out to employees of the Holding Company. The cost will be recovered in 48 equal monthly installments. December 31, December 31, 2013 2012			
			Note	Rs '000	Rs '000
23. Stores, spares and loose tools		Stores, spares and loose tools		4,933,444	3,721,455
		Provision for obsolescence	23.1	(1,257,631)	(786,334)
				3,675,813	2,935,121

FOR THE YEAR ENDED DECEMBER 31, 2013

		Note	December 31, 2013 Rs '000	December 31, 2012 Rs '000
23.1	Provision for obsolescence			
	Balance at beginning of the year / period		786,334	622,706
	Provision during the year / period	35	478,397	163,628
			1,264,731	786,334
	Write off against provision		(7,100)	-
	Balance at end of the year / period		1,257,631	786,334
24. Stock in trade	SIM cards		343,929	210,554
	Scratch cards		69,238	38,655
	ATM cards		1,392	_
	Mobile phones and accessories		75,462	161,365
			490,021	410,574
	Provision for slow moving stock and warranty against mobile phones	24.1	(36,356)	(116,703)
			453,665	293,871
24.1	Provision for slow moving stock and warranty against mobile phone	es		
	Balance at beginning of the year / period		116,703	140,103
	Provision during the year / period		80,347	23,400
			197,050	163,503
	Write off against provision		(160,694)	(46,800)
	Balance at end of the year / period		36,356	116,703
25. Trade debts	Domestic			
	Considered good - secured	25.1	933,372	620,874
	Considered good - unsecured	25.2	11,019,047	11,012,853
	Considered doubtful - unsecured		8,078,686	8,926,118
			20,031,105	20,559,845
	International			
	Considered good - unsecured	25.2	5,912,016	4,240,018
	Considered doubtful - unsecured		108,936	40,091
			6,020,952	4,280,109
			26,052,057	24,839,954
	Provision for doubtful debts - unsecured	25.3	(8,187,622)	(8,966,209)
			17,864,435	15,873,745

25.1 These are secured against customer and dealer deposits having aggregate amount of Rs 968,518 thousand (December 31, 2012: Rs 945,253 thousand). These also include unbilled revenue related to postpaid subscribers, aggregating to Rs 250,624 thousand (December 31, 2012: Rs 224,000 thousand).

		December 31, 2013 Rs '000	December 31, 2012 Rs '000
25.2	These include amounts due from the following related parties:		
	Etisalat - UAE	46,470	53,844
	Etisalat other subsidiaries and associates	89,137	28,202
	Etihad Etisalat Company - KSA	-	96,004
	The Government of Pakistan and its related entities	1,768,148	1,424,117
		1,903,755	1,602,167
	These amounts are interest free and are accrued in the normal course of business	S.	
	No	December 31, 2013 e Rs '000	December 31, 2012 Rs '000
25.3	Provision for doubtful debts		
	Balance at beginning of the year / period	8,966,209	9,941,037
	Provision for the year / period 36	2,035,888	926,447
		11,002,097	10,867,484
	Write off against provision	(2,814,475)	(1,901,275)
	Balance at end of the year / period	8,187,622	8,966,209

FOR THE YEAR ENDED DECEMBER 31, 2013

			Note	2013 Rs '000	2012 Rs '000
26.	Loans and advances	Loans			
		Current portion of long term loans to employees - considered good	21	178,246	123,967
		Short term loan - unsecured considered doubtful	26.1	9,964	9,964
		Provision for short-term loan		(9,964)	(9,964)
				_	_
		Advances - considered good			
		Advances to employees	26.2	28,435	14,355
		Advances to suppliers and contractors	26.3	1,037,451	933,200
		Advances to taxation authorities	26.4	101,948	4,844
		Other advances - net of provision	26.5	41,039	443
				1,208,873	952,842
				1,387,119	1,076,809
		26.1 This represents a loan to Pakistan MNP Database (Guarantee) Limited, a	related party, fo	or working capital pu	rposes, carrying

- **26.1** This represents a loan to Pakistan MNP Database (Guarantee) Limited, a related party, for working capital purposes, carrying interest at 17% (December 31, 2012: 17%) per annum. The loan was due for repayment on June 30, 2010. However, no repayment was received and full provision was made against this balance.
- **26.2** These include advances to executives and key management personnel amounting to Rs. 5,655 thousand (December 2012: 4,828 thousand) and Rs. 12,254 thousand (December 2012: 887 thousand) respectively.

December 31,

December 31,

	2013 Rs '000	2012 Rs '000
26.3 These include amounts due from the following related parties:		
TF Pipes Limited	18,718	6,841
Pakistan MNP Database (Guarantee) Limited	19,464	8,650
	38,182	15,491

- **26.4** This represents amount deposited into the Government treasury which will be adjusted against the future income tax collections by the Group from its customers.
- **26.5** This is net of provision of Rs 342 thousand (December 31, 2012: Rs 320 thousand).

			December 31, 2013 Rs '000	December 31, 2012 Rs '000
27.	Deposits	Security deposits	78,809	73,345
		Margin against letter of credit	-	10,101
			78,809	83,446
28.	Accrued interest	Return on bank deposits	431,734	286,287
		Interest receivable on loans to employees - secured	67,834	64,059
		Others	9,944	3,393
			509,512	353,739
29.	Recoverable from tax authorities	Income tax	13,048,272	15,455,363
		Federal Excise Duty	3,279,487	3,781,028
			16,327,759	19,236,391
		Provision for doubtful amount	(466,176)	(466,176)
			15,861,583	18,770,215

30. Receivable from the Government of Pakistan - considered good

This represents the balance amount receivable from the Government of Pakistan, on account of its agreed share in the Voluntary Separation Scheme (VSS), offered to the Holding Company's employees during the year ended June 30, 2008.

FOR THE YEAR ENDED DECEMBER 31, 2013

			Note	December 31, 2013 Rs '000	December 31, 2012 Rs '000
31.	Prepayments and other receivables	Prepayments			
•		- Pakistan Telecommunication Authority, a related party		11,415	151,132
		- Site rentals		1,452,377	1,548,156
***************************************		- Maintenance		7,700	44,341
		- Prepaid rent and others		116,332	126,298
				1,587,824	1,869,927
		Other receivables - Considered good			
		Due from related parties:			
		- Etisalat - UAE against secondment of employees		75,876	68,627
•		- Pakistan Telecommunication Employees' Trust		118,209	108,816
		- Universal Services Fund		-	240,000
		- Others		88,603	-
		- PTCL Employees' GPF Trust		107,349	69,851
				390,037	487,294
		Other receivables from:			
***************************************		- Vendors		164,673	38,919
•		- Federal Excise Duty	31.1	501,541	-
		- Others		138,206	136,106
				804,420	175,025
		Considered doubtful		326,166	326,166
		Provision for doubtful receivables		(326,166)	(326,166)
				-	
				2,782,281	2,532,246
		31.1 As explained in note 17.13, this represents Federal Excise D services fee paid by the PTML to the taxation authorities und	•		
32.	Short term investments	At fair value through profit or loss	32.1	-	21,714,004
•		Market treasury bill	32.2	294,736	4,937
		Term deposits			
		- maturity up to 3 months	32.3	21,280,037	8,242,117
		Available for sale investments			
		- units of mutual funds	32.4	1,375,632	655,341
				22,950,405	30,616,399

	Note	December 31, 2013 Rs '000	December 31, 2012 Rs '000
32.1 At fair value through profit or loss			
- Mutual funds	32.1.1	-	1,451,257
- Treasury bills	32.1.2	-	4,193,919
- Term deposit receipts (TDRs)	32.1.3	-	16,068,828
		-	21,714,004

- **32.1.1** This represented investment in 74,663,269 units of NAFA Government Securities Liquid Fund and 69,972,711 units of ABL cash fund.
- **32.1.2** This represented treasury bills carrying mark-up ranging between 9.18% and 9.28% per annum with maturities up to 3 months. The fair value of these treasury bills was calculated using the market quoted yields.
- **32.1.3** This represented term deposit receipts having maturity period of up to 3 months. The effective interest / mark-up rate on these term deposit receipts ranges between 6.5% and 10.0% per annum.
- 32.2 This represents two T-bills maturing on March 6, 2014 and March 20, 2014 respectively (December 31, 2012: January 24, 2013) carrying interest at the rate of 9.87% and 9.91% (December 31, 2012: 9.15%) per annum respectively.

32.3	Term	deposits
------	------	----------

Tomic deposits	Maturity Upto	December 31, 2013 Rs '000	December 31, 2012 Rs '000
NIB Bank Limited	March 19, 2014	1,021,765	-
NIB Bank Limited	March 18, 2014	1,021,765	-
National Bank of Pakistan	March 18, 2014	2,200,000	-
Bank Alfalah Limited	March 18, 2013	2,091,101	_
Askari Bank Limited	March 06, 2014	1,500,000	-
Bank Alfalah Limited	March 03, 2014	1,000,000	-
Bank Alfalah Limited	March 03, 2014	1,000,000	_
Bank Alfalah Limited	March 03, 2014	1,250,615	-
Sindh Bank Limited	February 11, 2014	2,000,000	_
Soneri Bank Limited	February 11, 2014	500,000	_
NIB Bank Limited	February 11, 2014	1,000,000	-
Askari Bank Limited	February 11, 2014	1,500,000	_
Askari Bank Limited	January 10, 2014	2,944,791	-
NIB Bank Limited	January 04, 2014	1,000,000	-
JS Bank Limited	January 04, 2014	1,000,000	-
NIB Bank Limited	January 22, 2014	250,000	-
Askari Bank Limited	January 10, 2013	-	2,714,842

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	Maturity Upto	December 31, 2013 Rs '000	December 31, 2012 Rs '000
Bank of Punjab	February 05, 2013	-	2,027,275
National Bank of Pakistan	March 01, 2013	-	2,000,000
Habib Bank Limited	March 01, 2013	-	1,500,000
		21,280,037	8,242,117
32.4 Available for sale investments			
32.4.1 Units of mutual funds			
Units of open-end mutual funds:			
Atlas Money Market Fund			
325,735 (December 31, 2012: 300,48	37) units	163,764	151,761
IGI Money Market Fund			
1,632,293 (December 31, 2012: 1,50	8,110) units	164,112	151,758
JS Cash Fund			
1,593,257 (December 31, 2012: 1,48	1,055) units	162,958	151,305
Askari Sovereign Cash Fund	·		
1,066,287 (December 31, 2012: nil)	units	107,481	_
ABL Cash Fund			
10,754,789 (December 31, 2012: nil)	units	107,631	-
NAFA Money Market Fund			
20,966,003 (December 31, 2012: nil)	units	209,907	-
MCB Cash Management Optimizer			
1,439,193 (December 31, 2012: nil)	units	143,993	-
KASB Cash Fund			
1,047,760 (December 31, 2012: nil)	units	107,159	-
HBL Money Market Fund			
1,055,987 (December 31, 2012: nil)	units	106,717	-
Faisal Money Market Fund			
1,001,864 (December 31, 2012: nil)	units	101,910	_
Pakistan Cash Management Fund			
nil (December 31, 2012: 2,659,448)	units	-	133,335
NAFA Government Securities Liquid Fu			
nil (December 31, 2012: 6,682,486)		-	67,182
·		1,375,632	655,341
		1,070,002	000,041

		Note	December 31, 2013 Rs '000	December 31, 2012 Rs '000
	32.4.2 Movement in available for sale investments during the year / period:			
	Balance at beginning of the year / period		655,341	317,893
	Additions during the year / period		834,825	450,000
	Disposals during the year / period			
	Cost		(152,530)	(101,364)
	Gain on disposal of available for sale investments transferred fron	າ		
	other comprehensive income to other income		(49,295)	(28,087)
			(201,825)	(129,451)
	Unrealised gain transferred to other comprehensive income		87,291	16,899
	Balance at end of the year / period		1,375,632	655,341
33. Cash and bank balances	Cash in hand		41,968	31,065
	Balances with banks:			
	Local currency			
	Current account maintained with SBP	33.1	12,001	791
	Current accounts	33.2	335,481	372,448
	Savings accounts	33.3 & 33.4	4,101,619	5,658,470
			4,449,101	6,031,709
	Foreign currency			
	Current accounts (USD 3,922 thousand; December 31, 2012:			
	USD 8,420 thousand)		411,811	815,857
	Savings accounts (USD 2,816 thousand; December 31, 2012:			
	USD 1,512 thousand, Euro 172 thousand; December 31, 2012:			
	Euro 117 thousand)		321,200	161,812
			733,011	977,669
			5,224,080	7,040,443

^{33.1} This represents balance held with SBP to meet the requirement of maintaining minimum balance equivalent to 5% (December 31, 2012: 5%) of U Bank's time and demand deposits with a tenure of less than 1 year, in accordance with regulation 6A of the Regulations. This includes Rs 408 thousand (December 31, 2012: nil) placed for the Depositors' Protection Fund.

FOR THE YEAR ENDED DECEMBER 31, 2013

- **33.2** This includes Rs 6,365 thousand (December 31, 2012: nil) held as deposit under lien in respect of standby letter of guarantee issued to customer of U Bank.
- **33.3** This includes Rs 152,724 thousand (December 31, 2012: 156,768 thousand) under lien of bank, against letters of guarantees and letters of credits issued on behalf of the Holding Company.
- **33.4** The effective interest / mark-up rates on savings accounts ranging between 5% and 10.25% (December 31, 2012: 5% to 11.65%) per annum.

Six months

period ended

December 31.

Year ended

December 31.

			Note	2013 Rs '000	2012 Rs '000
34.	Revenue	Telecommunication			
		Domestic	34.1	116,969,960	54,906,455
		International	34.2	16,906,100	8,855,756
		Branchless banking and markup on advances		21,331	5,937
				133,897,391	63,768,148
		Discount on prepaid cards and load		(2,673,179)	(1,293,460)
				131,224,212	62,474,688

- **34.1** Revenue is exclusive of Federal Excise Duty amounting to Rs 15,933,103 thousand (December 31, 2012: Rs 7,462,720 thousand).
- **34.2** International revenue represents revenue from foreign network operators, for calls that originate outside Pakistan, and has been shown net of interconnect cost relating to other operators and Access Promotion Charges, aggregating to Rs 8,738,931 thousand (December 31, 2012: Rs 4,563,663 thousand).

			Note	Year ended December 31, 2013 Rs '000	Six months period ended December 31, 2012 Rs '000
35.	Cost of services	Salaries, allowances and other benefits	35.1	12,856,020	6,632,824
•		Call centre charges		626,904	292,408
		Interconnect cost		5,479,438	2,981,444
		Foreign operators cost and satellite charges		11,034,753	5,102,936
•		Network operating cost		13,655,193	5,848,436
		Fuel and power		4,985,357	2,196,844
		Value added services		965,824	427,493
		Communication		17,535	5,590
		Cost of SIMs		-	247,217
***************************************		Cost of prepaid cards		854,793	78,143
		Stores, spares and loose tools consumed		4,392,251	1,429,902
		Provision for obsolete stores, spares and loose tools	23.1	478,397	163,628
		Rent, rates and taxes		195,663	161,869
		Repairs and maintenance		2,983,065	1,284,436
		Printing and stationery		344,766	144,589
		Travelling and conveyance		14,349	5,600
		Depreciation on property, plant and equipment	18.4	22,345,644	10,517,655
		Amortization of intangible assets	19.10	401,196	167,507
***************************************		Impairment on property, plant and equipment		160,000	86,786
		Annual license fee to PTA		1,106,075	534,968
		Others		169,484	66,842
				83,066,707	38,377,117

^{35.1} This includes Rs 3,803,809 thousand (December 31, 2012: 1,699,730 thousand) in respect of employees' retirement benefits.

FOR THE YEAR ENDED DECEMBER 31, 2013

		Note	Year ended December 31, 2013 Rs '000	period ended December 31, 2012 Rs '000
36. Administrative and general expenses	Salaries, allowances and other benefits	36.1	2,768,668	1,376,136
	Call centre charges		103,087	43,861
	Fuel and power		375,229	165,348
	Rent, rates and taxes		713,461	286,353
	Repairs and maintenance		505,705	309,084
	Printing and stationery		5,323	2,232
	Travelling and conveyance		309,160	148,782
	Technical services assistance fee	36.2	4,592,101	2,190,323
	Legal and professional charges		581,096	139,080
	Auditors' remuneration	36.3	14,962	9,199
	Depreciation on property, plant and equipment	18.4	1,478,168	683,481
	Amortization of intangible assets	19.10	430,779	95,744
	Research and development fund	36.4	296,975	151,221
	Insurance		5,783	-
	Provision against doubtful debts	25.3	2,035,888	926,447
	Donations	36.5	350	3,459
	Postage and courier services		273,546	_
	External services		1,273,414	638,581
	Other expenses		1,741,466	972,714
			17,505,161	8,142,045

36.1 This includes Rs 480,267 thousand (December 31, 2012: Rs 212,225 thousand) in respect of employees' retirement benefits.

Six months

36.2 This represents Group's share of the amount payable to Etisalat - UAE, a related party, under an agreement for technical services at the rate of 3.5% of the Group's consolidated revenue.

	Year ended December 31, 2013 Rs '000	period ended December 31, 2012 Rs '000
36.3 Auditors' remuneration		
Statutory audit, including half yearly review	8,150	5,450
Tax services	6,037	3,029
Out of pocket expenses	650	3,029 595
Other services	125	125
	14,962	9,199

- 36.4 This represents the Group's contribution to the National Information Communication Technology, Research and Development Fund ("National ICT R&D Fund"), at the rate of 0.5% (December 31, 2012: 0.5%) of its gross revenues less inter operator payments and related PTA / FAB mandated payments, in accordance with the terms and conditions of its licenses to provide telecommunication services.
- **36.5** There were no donations during the year / period in which the directors or their spouses had any interest.

			Note	December 31, 2013 Rs '000	December 31, 2012 Rs '000
37.	Selling and marketing expenses	Salaries, allowances and other benefits	37.1	2,111,888	1,065,624
		Call centre charges		62,690	29,241
		Sales and distribution charges		1,860,974	771,104
		Fuel and power		110,786	48,819
		Printing and stationery		3,554	1,491
		Travelling and conveyance		14,349	5,600
		Advertisement and publicity		3,411,267	1,788,588
		Customer acquisition cost		1,057,161	565,076
		Depreciation on property, plant and equipment	18.4	60,805	30,102
		Others		61,902	31,492
				8,755,376	4,337,137

37.1 This includes Rs 433,387 thousand (December 31, 2012: Rs 192,649 thousand) in respect of employees' retirement benefits.

38. Voluntary separation scheme cost

During the last financial year the Holding Company offered a voluntary separation scheme (VSS) to certain categories of its employees. The benefits offered over and above the accumulated post retirement benefit obligations as at September 30, 2012 have been treated as VSS cost.

Six months period ended

FOR THE YEAR ENDED DECEMBER 31, 2013

		Note	Year ended December 31, 2013 Rs '000	period ended December 31, 2012 Rs '000
39. Other income	Income from financial assets:			
	Return on bank deposits		2,392,075	889,212
	Late payment surcharge from subscribers on over due bills		199,860	115,234
	Recovery from written off defaulters		142,736	11,356
	Late delivery charges		124,897	18,336
	Exchange gain		173,296	-
	Dividend income		-	15,000
	Gain on sale of short term investments through profit or loss		597,707	708,010
	Gain on fair value remeasurement of:			
	- short term investments		-	43,154
	- forward exchange contracts		12,856	-
	Gain on disposal of available for sale investments		-	28,087
	Imputed interest net of unwinding of interest on long term loans		-	14,083
	Mark-up on long term loans		8,006	-
	Others		508	-
			3,651,941	1,842,472
	Income from assets other than financial assets:			······································
	Gain on disposal of items of property, plant and equipment		61,325	_
	Secondment income from Etisalat, UAE - a related party		-	16,683
	Amortization of deferred government grants	13	291,541	91,204
	Pre-deposit income		373,012	10,112
	Customer port in / port out fee - net		93,842	34,113
	Others		66,070	64,481
			885,790	216,593
			4,537,731	2,059,065

Six months

			Year ended December 31, 2013 Rs '000	Six months period ended December 31, 2012 Rs '000
40.	Finance costs	Interest on:		
		long term loans from banks	797,833	1,278,982
		long term vendor liability	495,366	149,077
		short term running finances	2,363	5,425
		finance lease	21,604	12,684
		Bank and other charges	334,311	148,474
		Loss on fair value measurement of forward exchange contracts	-	79,189
		Exchange loss	779,777	249,883
		Employee retirement cost	18,677	-
		Imputed interest related to		
		AJK license fee	7,940	4,250
		finance lease	13,652	-
		long-term loans	170,081	-
			2,641,604	1,927,964
41.	Provision for income tax charge /	Current		
	(credit) for the year / period	- for the year / period	7,283,059	294,220
		- for prior year / period	(841,545)	-
			6,441,514	294,220
		Deferred		
		- for the year / period	1,193,640	696,963
		- for the prior year / period	841,545	_
		- due to change in rate of taxation	(435,339)	-
			1,599,846	696,963
		Share of tax of associate	169	496
			8,041,529	991,679

FOR THE YEAR ENDED DECEMBER 31, 2013

41.1 Tax charge reconciliation

The numerical reconciliation between the average effective tax rate and the applicable tax rate is as follows:

		Year ended December 31, 2013 Percentage	Six months period ended December 31, 2012 Percentage (Restated)
	Applicable tax rate	34.00	35.00
	Tax effect of minimum tax not recognised as deferred tax	-	7.07
	Utilization of minimum tax paid in prior years, not recognized as		
	deferred tax asset	(0.62)	-
	Tax effect of amounts that are not deductible for		
	tax purposes and others	2.25	5.20
	Effect of change in tax rate	(1.83)	-
		(0.20)	12.27
	Average effective tax rate charged to the consolidated		
	statement of comprehensive income	33.80	47.27
42. Earnings per share - basic and diluted	Profit for the year / period	15,752,775	1,106,318
	Weighted average number		
	of ordinary shares	5,100,000	5,100,000
	Earnings per share	3.09	0.22

Earning per share for the six months period ended December 31, 2012 has been restated from Rs 0.23 per share to Rs 0.22 per share due to prior period effect of change in accounting policy for employees' retirement benefit plans as summarized in note 12.8.

43. Non funded finance facilities

The Holding Company has non funded financing facilities available with banks, which include facilities to avail letters of credit and letters of guarantee. The aggregate facility of Rs 17,100,000 thousand (December 31,2012: Rs 17,125,000 thousand) and Rs 9,800,000 thousand (December 31, 2012: Rs 5,800,000 thousand) is available for letters of credit and letters of guarantee respectively, out of which the facility availed at the year / period end is Rs 5,360,149 thousand (December 31, 2012: Rs 5,489,083 thousand). The letter of credit facility is secured by a hypothecation charge over certain assets of the Holding Company, amounting to Rs 21,383,333 thousand (December 31, 2012: Rs 18,717,000 thousand).

			Year ended December 31, 2013 Rs '000	Six months period ended December 31, 2012 Rs '000 (Restated)
44.	Cash generated from operations	Profit before tax	23,794,304	2,097,997
		Adjustments for non-cash charges and other items:		
		Depreciation and amortization	24,716,592	11,494,489
		Impairment	160,000	86,786
		Provision for obsolete stores, spares and loose tools	478,397	163,628
		Provision for doubtful trade debts and other receivables	2,035,888	926,447
		Provision for stock and warranty against mobile phones	(80,347)	(23,400)
		Employees' retirement benefits	4,642,806	2,007,865
		Voluntary separation scheme cost	-	9,467,268
***************************************		(Gain) / loss on disposal of property, plant and equipment	(61,325)	182,070
		Return on bank deposits	(2,392,075)	(889,212)
***************************************		Interest income on long term loans	(8,006)	-
		Dividend income	-	(15,000)
***************************************		Gain on disposal of available for sale investments	-	(28,087)
***************************************		Unrealized gain on available for sale investments - net of tax	37,996	16,899
***************************************		Amortization of government grants	(291,541)	(91,204)
***************************************		Finance costs	2,438,649	1,927,964
***************************************		Imputed interest on AJK license fee	7,940	-
•		Unearned income on finance lease	13,652	-
		Imputed interest on long term loans	170,081	(14,083)
•		Gain on sale of short term investments through profit or loss	-	(739,976)
***************************************		Gain on fair value adjustment for forward exchange contracts	(12,856)	-
•		Share of (profit) / loss from associate	(1,209)	2,155
			55,648,946	26,572,606
		Effect on cash flow due to working capital changes	00,010,010	20,072,000
		(Increase) / decrease in current assets:		
•		Stores, spares and loose tools	(1,219,089)	(125,925)
		Stock in trade	(79,447)	165,596
***************************************		Trade debts	(4,026,578)	(6,636,162)
		Loans and advances	(256,031)	1,442,683
***************************************		Deposits	4,637	(17,283)
		Recoverable from tax authorities	501,541	(129,707)
***************************************		Prepayments and other receivables	(490,035)	(682,623)
		r repaymente and other receivables		
			(5,565,002)	(5,983,421)

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			Note	Year ended December 31, 2013 Rs '000	period ended December 31, 2012 Rs '000
		Increase / (decrease) in current liabilities:			
		Trade and other payables		9,875,825	6,418,023
		Advances from customers		(26,363)	(169,755)
				9,849,462	6,248,268
				59,933,406	26,837,453
45.	Cash and cash equivalents	Short term investments	32	22,950,405	30,616,399
		Cash and bank balances	33	5,224,080	7,040,443
		Short term borrowings	16	(605,487)	-
				27,568,998	37,656,842

46. Remuneration of Directors, Chief Executive Officer and executives

The aggregate amount charged in the consolidated financial statements for remuneration, including all benefits, to the Chairman, Chief Executive Officer and executives of the Group is as follows:

Six months

	c	Chairman	Chief Exec	utive Officer		Exec	utives	
					Key manageme	ent personnel	Other exec	cutives
	Year ended December 31, 2013 Rs '000	Six months period ended December 31, 2012 Rs '000	Year ended December 31, 2013 Rs '000	Six months period ended December 31, 2012 Rs '000	Year ended December 31, 2013 Rs '000	Six months period ended December 31, 2012 Rs '000	Year ended December 31, 2013 Rs '000	Six months period ended December 31, 2012 Rs '000
Managerial remuneration	-	-	142,124	62,748	390,997	175,402	1,498,195	654,371
Honorarium	300	150	-	-	-	_	664	1,490
Bonus	_	-	20,120	_	38,782	80,798	126,185	214,986
Retirement benefits	_	_	20,029	4,490	73,089	15,568	249,034	81,715
Housing	_	-	_	_	162,813	71,097	575,149	260,599
Utilities	-	-	-	-	38,405	12,203	106,196	50,257
	300	150	182,273	67,238	704,086	355,068	2,555,423	1,263,418
Number of persons	1	1	1	1	71	56	1,163	1,084

The Group also provides free medical and limited residential telephone facilities, to all its executives, including the Chief Executive Officer. The Chairman is entitled to free transport and a limited residential telephone facility, whereas, the Directors of the Group are provided only with limited telephone facilities; certain executives are also provided with the Group maintained cars.

47. Rates of exchange

48. Financial risk management

The aggregate amount charged in the consolidated financial statements for the year / period as fee paid to 13 non executive directors (December 31, 2012: 13 non executive directors), is Rs 88,466 thousand (December 31, 2012: 31,135 thousand) for attending the Board of Directors, and its sub-committee meetings.

Assets in foreign currencies have been translated into Rupees at USD 1 = Rs 105.00 (December 31, 2012: USD 1 = Rs 96.70), while liabilities in foreign currencies have been translated into Rupees at USD 1 = Rs 105.20 (December 31, 2012: USD 1 = Rs 97.10).

48.1 Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including currency risk, other price risk and interest rate risk), credit risk and liquidity risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on its financial performance.

Risk management is carried out by the Board of Directors (the Board). The Board has prepared a 'Risk Management Policy' covering specific areas such as foreign exchange risk, interest rate risk, credit risk and investment of excess liquidity. All treasury related transactions are carried out within the parameters of this policy.

(a) Market risk

(i) Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Currency risk arises mainly from future commercial transactions, or receivables and payables that exist due to transactions in foreign currencies.

The Group is exposed to currency risk arising from various currency exposures, primarily with respect to the United States Dollar (USD), Arab Emirates Dirham (AED) and EURO (EUR). Currently, the Group's foreign exchange risk exposure is restricted to the amounts receivable from / payable to foreign entities. The Group's exposure to currency risk is as follows:

	Rs '000	Rs '000
USD		
Trade and other payables	(24,976,243)	(9,615,148)
Long term vendor liability	(5,965,873)	(10,380,957)
License fee payable	(157,800)	(194,200)
Trade debts	5,743,962	5,600,119
Cash and bank balances	707,468	962,640
Net exposure	(24,648,486)	(13,627,546)

December 31, 2012

December 31,

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	December 31, 2013 Rs '000	December 31, 2012 Rs '000
EUR		
Trade and other payables	(47,636)	(80,655)
Trade debts	52,626	75,457
Cash and bank balances	24,979	15,028
Net exposure	29,969	9,830
AED		
Trade and other payables	(55,759)	(50,887)
The following significant exchange rates were applied during the year / period:	Year ended December 31, 2013	Six months period ended December 31, 2012
The following significant exchange rates were applied during the year / period: Rupees per USD	December 31,	Six months period ended December 31,
	December 31,	Six months period ended December 31,
Rupees per USD	December 31, 2013	Six months period ended December 31, 2012
Rupees per USD Average rate	December 31, 2013	Six months period ended December 31, 2012
Rupees per USD Average rate Reporting date rate	December 31, 2013	Six months period ended December 31, 2012
Rupees per USD Average rate Reporting date rate Rupees per EURO	December 31, 2013 101.62 105.20	Six months period ended December 31, 2012 95.42 97.10
Rupees per USD Average rate Reporting date rate Rupees per EURO Average rate	101.62 105.20	Six months period ended December 31, 2012 95.42 97.10
Rupees per USD Average rate Reporting date rate Rupees per EURO Average rate Reporting date rate	101.62 105.20	Six months period ended December 31, 2012 95.42 97.10

If the functional currency, at the reporting date, had fluctuated by 5% against the USD, AED and EUR with all other variables held constant, the impact on profit after taxation for the year / period would have been Rs 814,233 thousand (December 31, 2012: Rs 444,230 thousand) respectively lower / higher, mainly as a result of exchange gains / losses on translation of foreign exchange denominated financial instruments. Currency risk sensitivity to foreign exchange movements has been calculated on a symmetric basis.

(ii) Other price risk

Other price risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

The Group is exposed to equity securities price risk because of the investments held by the Group in money market mutual funds and classified on the consolidated statement of financial position as available for sale. To manage its price risk arising from investments in mutual funds, the Group diversifies its portfolio.

Financial assets include investments of Rs 1,375,632 thousand (December 31, 2012: Rs 2,106,598 thousand) which were subject to price risk.

If redemption price on mutual funds, at the year / period end date, fluctuate by 5% higher / lower with all other variables held constant, total comprehensive income for the year / period would have been Rs 80,528 thousand (December 31, 2012: Rs 105,330 thousand) higher / lower, mainly as a result of higher / lower redemption price on units of mutual funds.

iii) Interest rate risk

Interest rate risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

At the date of the consolidated statement of financial position, the interest rate profile of the Group's interest bearing financial instruments is:

	December 31, 2013 Rs '000	December 31, 2012 Rs '000
Financial assets		
Fixed rate instruments:		
Staff loans	550,234	542,166
Short term investments - term deposits	21,280,037	24,310,945
Treasury Bills	294,736	4,198,856
Floating rate instruments:		
Bank balances - saving accounts	4,422,819	5,820,282
	26,547,826	34,872,249
Financial liabilities		
Floating rate instruments:		
Long term loans from banks	-	20,500,000
Liability against assets subject to finance lease	90,415	102,325
Long term vendor liability	4,201,345	3,797,718
Short term running finance	605,487	-
	4,897,247	24,400,043

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Fair value sensitivity analysis for fixed rate instruments

The Group does not account for any fixed rate financial assets and liabilities at fair value. Therefore, a change in interest rates at the date of consolidated statement of financial position would not affect the total comprehensive income of the Group.

Cash flow sensitivity analysis for variable rate instruments

If interest rates on variable rate instruments of the Group, at the year / period end date, fluctuate by 1% higher / lower with all other variables held constant, profit after taxation for the year / period would have been Rs 313,450 thousand (December 31, 2012: Rs 441,733 thousand) higher / lower, mainly as a result of higher / lower markup income on floating rate loans / investments.

(b) Credit risk

Credit risk represents the risk that one party to a financial instrument will cause a financial loss for the other party, by failing to discharge an obligation. The maximum exposure to credit risk at the reporting date is as follows:

December 31.

December 31.

	2013 Rs '000	2012 Rs '000
Long term loans and advances	3,955,888	3,557,317
Trade debts	17,864,435	15,873,745
Deposits	78,809	83,446
Accrued interest	509,512	353,739
Loans and advances	1,387,119	1,076,809
Receivable from the Government of Pakistan	2,164,072	2,164,072
Prepayments and other receivables	2,782,281	2,532,246
Short term investments	22,950,405	30,616,399
Bank balances	5,182,112	7,009,378
	56,874,633	63,267,151

The credit risk on liquid funds is limited, because the counter parties are banks with reasonably high credit ratings. In case of trade debts the Group believes that it is not exposed to a major concentration of credit risk, as its exposure is spread over a large number of counter parties and subscribers.

The credit quality of bank balances and short term investments, that are neither past due nor impaired, can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rate:

	Rating		Rating	December 31,	December 31,
_	Short term	Long term	Agency	2013 Rs '000	2012 Rs '000
National Bank of Pakistan	A-1+	AAA	JCR-VIS	4,698,615	6,078,101
Bank Alfalah Limited	A1+	AA	PACRA	5,398,370	2,653,782
Al Baraka Bank	A1	Α	PACRA	-	500,668
MCB Bank Limited	A1+	AA+	PACRA	276,357	237,987
Soneri Bank Limited	A1+	AA-	PACRA	508,747	13,287
Habib Metropolitan Bank Limited	A1+	AA+	PACRA	4,015	-
Industrial Commercial Bank of China	A1+	A1+	Moody's	32	-
The Bank of Punjab	A1+	AA-	PACRA	11,027	3,082,986
NIB Bank Limited	A1+	AA-	PACRA	4,364,287	1,366,498
Habib Bank Limited	A-1+	AA+	JCR-VIS	595,477	1,566,774
Faysal Bank Limited	A1+	AA	PACRA	10,988	31,268
Askari Bank Limited	A1+	AA	PACRA	5,998,123	4,726,425
Allied Bank Limited	A1+	AA+	PACRA	108,200	4,167,389
United Bank Limited	A-1+	AA+	JCR-VIS	17,497	1,363,126
KASB Bank Limited	А3	BBB	PACRA	-	4,526
Bank Al-Habib Limited	A1+	AA+	PACRA	357,703	2,644,336
Summit Bank Limited	A-2	Α-	JCR-VIS	31,952	1,542,757
Dubai Islamic Bank Pakistan Limited	A-1	А	JCR-VIS	195,240	218,541
Citibank, N.A	P-1	A1	Moody's	206,954	71,882
HSBC Bank Middle East Limited	P-1	A1	Moody's	467	-
SME Bank Limited	A-3	BBB	JCR-VIS	1	321
Standard Chartered Bank (Pakistan) Limited	A1+	AAA	PACRA	54,750	71,154
JS Bank Limited	A1	A+	PACRA	1,000,534	-
Meezan Bank Limited	A-1+	AA-	JCR-VIS	220,510	154,943
Sindh Bank Limited	A-1+	AA-	JCR-VIS	1,998,779	_
Barclays Bank PLC	A-1	A+	S&P's	5,210	15,502
Samba Bank	A-1	AA-	JCR-VIS	1	803,455
Burj Bank				69	_
Khushhali Bank				379,878	_
ICBC Pakistan				6,365	-
Other Banks				12,001	4,615

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	Rating		Rating	Rating Rating		December 31,	December 31,
	Short term	Long term	Agency	2013 Rs '000	2012 Rs '000		
Mutual Funds							
- Pakistan Cash Management Fund	_	AAA(f)	PACRA	-	133,335		
- NAFA Government Securities Liquid Fund	_	AAA(f)	PACRA	209,907	818,439		
- MCB Cash Management Optimizer	-	AAA(f)	PACRA	143,993	_		
- Atlas Money Market Fund	-	AA+(f)	PACRA	163,764	151,761		
- HBL Money Market Fund	-	AA+(f)	PACRA	106,717	_		
- IGI Money Market Fund	-	AM3+	PACRA	164,112	151,758		
- JS Cash Fund	_	AA+	PACRA	162,958	151,305		
- Allied Bank Limited	_	AA+	JCR-VIS	107,631	700,000		
- KASB Cash Fund	_	AA+(f)	PACRA	107,159	_		
- Faysal Saving Growth Fund	_	AA-(f)	JCR-VIS	101,910	_		
- Askari Sovereign Cash Fund	-	AA+(f)	PACRA	107,481	-		
				27,837,781	33,426,921		

Due to the Group's long standing business relationships with these counterparties, and after giving due consideration to their strong financial standing, management does not expect non-performance by these counter parties on their obligations to the Group. Accordingly, the credit risk is minimal.

(c) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with its financial liabilities.

The Group follows an effective cash management and planning policy to ensure availability of funds, and to take appropriate measures for new requirements.

The following are the contractual maturities of financial liabilities as at December 31, 2013:

	Rs '000	Rs '000	Rs '000	Rs '000
Short term running finance	605,487	605,487	-	-
Liability against assets subject to finance lease	90,415	31,977	58,438	_
License fee payable	144,998	51,151	93,847	-
Long term security deposits	1,494,253	-	525,735	968,518
Employees' retirement benefits	33,320,384	_	-	33,320,384
Long term vendor liability	12,693,477	6,109,004	6,584,473	_
Trade and other payables	45,536,957	45,536,957	-	_
Interest accrued	120,251	120,251	-	_
	94,006,222	52,454,827	7,262,493	34,288,902

The following are the contractual maturities of financial liabilities as at December 31, 2012:

	Carrying amount Rs '000	Less than one year Rs '000	One to five years Rs '000	More than five years Rs '000
Long-term loans from Banks	20,500,000	1,750,000	18,750,000	-
Liability against assets subject to finance lease	102,325	31,977	69,694	654
License fee payable	173,458	47,212	126,246	_
Long term security deposits	1,479,740	-	534,487	945,253
Employees' retirement benefits	32,631,927	_	_	32,631,927
Long term vendor liability	15,578,927	12,546,663	3,032,264	-
Trade and other payables	32,380,973	32,380,973	-	-
Interest accrued	205,846	205,846	-	_
	103,053,196	46,962,671	22,512,691	33,577,834

48.2 Fair value of financial assets and liabilities

The carrying values of all financial assets and liabilities reflected in the consolidated financial statements approximate their fair values. Fair value is determined on the basis of objective evidence at each reporting date.

48.3 Financial instruments by categories

	Fair value thro	ugh profit or loss	Available for sale		Loans and receivables		Te	otal
	December 31, 2013 Rs '000	December 31, 2012 Rs '000						
Financial assets as per statement of financial position								
Long term investments	-	-	83,900	83,900	-	-	83,900	83,900
Long term loans and advances	-	-	-	_	495,026	530,543	495,026	530,543
Trade debts	-	-	_	_	17,864,435	15,873,745	17,864,435	15,873,745
Loans and advances	-	-	-	-	247,720	138,765	247,720	138,765
Deposits	-	-	-	_	78,809	83,446	78,809	83,446
Accrued interest	-	-	_	_	509,512	353,739	509,512	353,739
Receivable from the Government of Pakistan	-	-	-	-	2,164,072	2,164,072	2,164,072	2,164,072
Prepayments and other receivables	-	-	-	_	692,916	662,319	692,916	662,319
Short-term investments	-	21,714,004	1,375,632	655,341	21,574,773	8,247,054	22,950,405	30,616,399
Cash and bank balances	-	-	-	-	5,224,080	7,040,443	5,224,080	7,040,443
	-	21,714,004	1,459,532	739,241	48,851,343	35,094,126	50,310,875	57,547,371

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Liabilities at						
	fair value throu	gh profit and loss	Other financial liabilities		1	Total .
	December 31, 2013 Rs '000	December 31, 2012 Rs '000	December 31, 2013 Rs '000	December 31, 2012 Rs '000	December 31, 2013 Rs '000	December 31, 2012 Rs '000
Financial liabilities as per statement of financial position						
Loans from Banks	-	-	-	20,500,000	-	20,500,000
Liability against assets subject to finance lease	-	_	90,415	102,325	90,415	102,325
License fee payable	-	-	144,998	173,458	144,998	173,458
Long term security deposits	-	-	1,494,253	1,479,740	1,494,253	1,479,740
Employees' retirement benefits	_	_	33,320,384	32,631,927	33,320,384	32,631,927
Vendor liability	-	_	12,693,477	15,578,927	12,693,477	15,578,927
Trade and other payables	_	_	45,491,555	32,322,716	45,491,555	32,322,716
Interest accrued	-	_	120,251	205,846	120,251	205,846
Short term running finance	-	-	605,487	_	605,487	_
Forward foreign exchange contracts	45,402	58,257	-	-	45,402	58,257
	45,402	58,257	93,960,820	102,994,939	94,006,222	103,053,196

Liabilities at

48.4 Capital Risk Management

The Board's policy is to maintain an efficient capital base so as to maintain investor, creditor and market confidence, and to sustain the future development of the Group's business. The Board of Directors monitors the return on capital employed, which the Group defines as operating income divided by total capital employed. The Board of Directors also monitors the level of dividends to ordinary shareholders.

The Group's objectives when managing capital are:

- (i) to safeguard the Group's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- (ii) to provide an adequate return to shareholders

The Group manages the capital structure in the context of economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Group may, for example, adjust the amount of dividends paid to shareholders, issue new shares, or sell assets to reduce the debt.

For working capital and capital expenditure requirements, the Group relies on internal cash generation and does not have any significant borrowings.

					December 31, 2013 Rs '000	December 31, 2012 Rs '000
49.	Employees' provident fund	Details of the Group's employees provident fur	nd are given below:			
		Total assets			4,261,565	3,836,148
		Cost of investments made			3,901,321	3,587,024
***************************************		Percentage of investments made			91.5%	93.5%
***************************************		Fair value of investments			3,951,990	3,575,694
			December	r 31, 2013	Decemb	er 31, 2012
			Rs '000	Percentage	Rs '000	Percentage
		Break up of investments - at cost				
		Term finance certificates	144,450	3.70	381,880	10.65
		Pakistan Investment Bonds	48,744	1.25	994,049	27.71
		Treasury bills	-	-	53,616	1.49
		Term deposits	3,191,494	81.81	2,115,214	58.97
		Mutual fund	80,000	2.05	-	-
		Interest bearing accounts	436,633	11.19	42,246	1.18
			3,901,321	100.00	3,587,005	100.00

Investments out of the provident fund have been made in accordance with the provisions of section 227 of the Companies Ordinance, 1984 and the rules formulated for this purpose.

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50. Transactions with related parties

The Government of Pakistan and Etisalat International Pakistan (EIP), UAE are the majority shareholders of the Group. Therefore, all related entities of the Government of Pakistan and EIP are related parties of the Group. Additionally, the Group's associate T.F. Pipes Limited, directors, chief executive, key management personnel and employee funds are also related parties of the Group. The remuneration of the directors, chief executive and executives is given in note 46 to the financial statements. The amounts due from and due to these related parties are shown under respective receivables and payables. The Group had transactions with the following related parties during the year / period:

December 31,

December 31.

Shareholders

Etisalat International Pakistan

Associated undertakings

Emirates Telecommunication Corporation

Etisalat - Afghanistan

Etihad Etisalat Company - Kingdom of Saudi Arabia

Etisalat International Zantel Limited

Thuraya Satellite Telecommunication

T.F. Pipes Limited

Atlantique Telecom

Pakistan MNP Database (Guarantee) Limited

Employees' benefit plans

Pakistan Telecommunication Employees' Trust

PTML - Employees' Provident Fund

PTML - Employees' Gratuity Fund

U Bank - Employees' Provident Fund

Other related parties

Pakistan Telecommunication Authority - The Government of Pakistan

Universal Service Fund - The Government of Pakistan

	2013 Rs '000	Rs '000
Shareholders		_
Technical services assistance fee	4,592,101	2,190,323
Associates		
Sale of goods and services	188,928	331,839
Purchase of goods and services	1,679,457	923,727
Employees' retirement benefit plan		
Contribution to the plans	8,656,186	3,562,332
Other related Parties		
Charge under license obligations	2,341,120	1,053,114

51. Operating segment Information

- **51.1** Management has determined the operating segments based on the information that is presented to the Board of Directors for allocation of resources and assessment of performance. The Group is organised into two operating segments i.e. fixed line communications (Wire line) and wireless communications (Wireless). The reportable operating segments derive their revenue primarily from voice, data and other services.
- **51.2** The Board of Directors monitor the results of the above mentioned segments for the purpose of making decisions about the resources to be allocated and for assessing performance based on total comprehensive income for the year.
- **51.3** The segment information for the reportable segments is as follows:

	Wire line Rs '000	Wireless Rs '000	Total Rs '000
Year ended December 31, 2013			
Segment revenue	74,158,468	64,995,426	139,153,894
Inter - segment revenue	(5,658,369)	(2,271,313)	(7,929,682)
Revenue from external customers	68,500,099	62,724,113	131,224,212
Segment results	9,534,414	6,218,245	15,752,659
Six months period ended December 31, 2012			
Segment revenue	34,788,989	31,917,747	66,706,736
Inter - segment revenue	(2,555,519)	(1,676,529)	(4,232,048)
Revenue from external customers	32,233,470	30,241,218	62,474,688
Segment results	657,485	448,833	1,106,318
Information on assets and liabilities of the segments is as follows:			
As at December 31, 2013			
Segment assets	152,509,735	87,178,660	239,688,395
Segments liabilities	80,264,007	40,060,631	120,324,638
As at December 31, 2012			
Segment assets	133,919,913	107,606,460	241,526,373
Segments liabilities	67,261,284	62,097,817	129,359,101

FOR THE YEAR ENDED DECEMBER 31, 2013

		Wire line Rs '000	Wireless Rs '000	Total Rs '000
51.4	Other segment information is as follows:			
	Year ended December 31, 2013			
	Depreciation	10,376,844	13,507,773	23,884,617
	Amortization	155,695	676,280	831,975
	Finance cost	346,477	2,295,127	2,641,604
	Interest income	1,706,575	685,500	2,392,075
	Income tax expense	4,867,538	3,173,991	8,041,529
	Share of profit from associate	1,040	-	1,040
	Six months period ended December 31, 2012			
	Depreciation	5,076,159	6,155,079	11,231,238
	Amortization	134,255	128,996	263,25 ⁻²
	Finance cost	136,001	1,791,963	1,927,964
	Interest income	592,033	297,179	889,212
	Income tax expense	600,263	391,416	991,679
	Share of loss from associate	2,651	-	2,65
51.5	The Group's customer base is diverse with no single customer	accounting for more than 10)% of net revenues	
51.6	The amount of revenue from external parties, total segment as with that of the financial information reported to the Board of D	S	is measured in a m	anner consiste
F.1 =	Breakdown of the revenue from all services by category is as f	ollows:		
51.7				
51.7			December 31, 2013 Rs '000	December 31 2012 Rs '000
51.7	Voice		2013	2012
51.7	Voice Data		2013 Rs '000	2012 Rs '000
51.7			2013 Rs '000 82,784,277	2012 Rs '000 42,634,972

			December 31, 2013	December 31, 2012
				(Number)
52.	Number of Employees	Total number of persons employed at year / period end	23,606	23,512
		Average number of employees during the year / period	23,532	26,442
53.	Offsetting of financial assets and liabilities	Trade debts presented in the consolidated statement of financial position include aggregate (December 31, 2012: Rs 8,503,550 thousand) set off against aggregate payable of Rs 2012: Rs 4,193,704 thousand).		
		Trade and other payables presented in the consolidated statement of financial position 10,725,749 thousand (December 31, 2012: Rs 5,455,696 thousand) set off against agg thousand (December 31, 2012: Rs 1,401,656 thousand).	00 0	
54.	Non adjusting event after the date of statement of financial position	The Board of Directors of the Holding Company in its meeting held on February 02, 2014 has Re 1.00 per share for the year ended December 31, 2013, amounting to Rs 5,100,000 thous the forthcoming Annual General Meeting of the Holding Company.		
55.	Date of authorization for issue	These consolidated financial statements were authorized for issue on February 02, 201 Holding Company.	14 by the Board o	f Directors of the



Chairman

President & CEO





PATTERN OF SHAREHOLDING

AS ON DECEMBER 31, 2013

No. of Shareholders	Shar	eholding	Number of Shares Held
	From	То	
25,362	1	100	2,506,771
9,151	101	500	2,815,714
2,817	501	1,000	2,478,760
2,948	1,001	5,000	7,890,611
663	5,001	10,000	5,463,282
233	10,001	15,000	3,003,442
163	15,001	20,000	3,056,366
135	20,001	25,000	3,237,486
71	25,001	30,000	2,049,997
43	30,001	35,000	1,415,169
36	35,001	40,000	1,412,300
17	40,001	45,000	732,548
69	45,001	50,000	3,439,612
9	50,001	55,000	483,375
16	55,001	60,000	939,400
12	60,001	65,000	766,500
11	65,001	70,000	761,000
17	70,001	75,000	1,267,475
13	75,001	80,000	1,011,871
8	80,001	85,000	662,821
8	85,001	90,000	712,117
2	90,001	95,000	187,500
45	95,001	100,000	4,492,300
7	100,001	105,000	715,960
8	105,001	110,000	873,800
4	110,001	115,000	446,500
3	115,001	120,000	360,000
6	120,001	125,000	743,806
8	125,001	130,000	1,038,947
5	130,001	135,000	672,748
5	135,001	140,000	693,560
4	140,001	145,000	572,858
14	145,001	150,000	2,089,157

No. of Shareholders	Shar	eholding	Number of Shares Held
	From	То	
5	150,001	155,000	756,299
2	155,001	160,000	320,000
3	160,001	165,000	490,789
3	170,001	175,000	525,000
1	175,001	180,000	175,800
2	180,001	185,000	368,901
4	185,001	190,000	750,300
2	190,001	195,000	387,490
16	195,001	200,000	3,195,000
3	200,001	205,000	608,262
2	205,001	210,000	417,088
3	220,001	225,000	671,042
3	225,001	230,000	682,828
2	235,001	240,000	472,500
1	240,001	245,000	245,000
7	245,001	250,000	1,747,500
1	250,001	255,000	254,750
1	265,001	270,000	268,636
2	270,001	275,000	547,568
1	275,001	280,000	275,900
1	280,001	285,000	281,500
4	295,001	300,000	1,200,000
1	300,001	305,000	300,500
2	305,001	310,000	617,992
1	310,001	315,000	311,000
1	315,001	320,000	319,500
2	320,001	325,000	647,235
2	335,001	340,000	679,000
1	340,001	345,000	344,700
3	345,001	350,000	1,049,000
2	350,001	355,000	706,900
1	360,001	365,000	361,000
1	370,001	375,000	371,000

No. of Shareholders	Shar	eholding	Number of Shares Held
	From	То	
1	375,001	380,000	375,084
11	385,001	390,000	387,073
5	395,001	400,000	2,000,000
2	400,001	405,000	803,968
1	405,001	410,000	410,000
1	415,001	420,000	417,408
1	435,001	440,000	439,500
1	445,001	450,000	450,000
2	455,001	460,000	917,000
1	460,001	465,000	465,000
1	465,001	470,000	466,500
1	470,001	475,000	470,261
6	495,001	500,000	3,000,000
1	500,001	505,000	505,000
1	505,001	510,000	509,877
3	520,001	525,000	1,568,010
1	545,001	550,000	550,000
2	550,001	555,000	1,106,118
1	560,001	565,000	563,000
2	570,001	575,000	1,143,100
2	595,001	600,000	1,200,000
1	600,001	605,000	602,201
1	605,001	610,000	608,670
1	650,001	655,000	650,600
1	655,001	660,000	658,500
1	690,001	695,000	690,400
1	730,001	735,000	730,900
1	745,001	750,000	750,000
1	785,001	790,000	787,000
2	790,001	795,000	1,584,858
 1	805,001	810,000	805,753
<u>.</u>	830,001	835,000	832,000
2	840,001	845,000	1,681,758

No. of Shareholders	Sha	areholding	Number of Shares Held
	From	То	
1	845,001	850,000	845,500
1	855,001	860,000	859,860
1	875,001	880,000	877,532
1	915,001	920,000	918,500
1	950,001	955,000	952,454
3	995,001	1,000,000	3,000,000
1	1,050,001	1,055,000	1,051,823
1	1,065,001	1,070,000	1,068,500
2	1,070,001	1,075,000	2,143,039
1	1,090,001	1,095,000	1,093,000
1	1,095,001	1,100,000	1,100,000
1	1,115,001	1,120,000	1,119,000
2	1,145,001	1,150,000	2,300,000
1	1,165,001	1,170,000	1,170,000
3	1,195,001	1,200,000	3,590,902
1	1,200,001	1,205,000	1,204,500
1	1,240,001	1,245,000	1,244,659
1	1,290,001	1,295,000	1,290,200
2	1,295,001	1,300,000	2,600,000
1	1,370,001	1,375,000	1,371,000
1	1,395,001	1,400,000	1,400,000
1	1,440,001	1,445,000	1,441,000
1	1,545,001	1,550,000	1,549,300
1	1,625,001	1,630,000	1,625,500
1	1,715,001	1,720,000	1,717,400
1	1,725,001	1,730,000	1,728,382
2	1,765,001	1,770,000	3,534,833
1	1,775,001	1,780,000	1,779,400
1	1,885,001	1,890,000	1,887,049
2	1,995,001	2,000,000	4,000,000
1	2,040,001	2,045,000	2,043,613
1	2,090,001	2,095,000	2,090,500
1	2,115,001	2,120,000	2,115,018

PATTERN OF SHAREHOLDING

AS ON DECEMBER 31, 2013

No. of Shareholders	Sha	reholding	Number of Shares Held
	From	То	
1	2,240,001	2,245,000	2,241,500
1	2,335,001	2,340,000	2,339,794
1	2,430,001	2,435,000	2,433,399
1	2,610,001	2,615,000	2,612,200
1	2,615,001	2,620,000	2,617,562
1	2,775,001	2,780,000	2,778,968
2	2,955,001	2,960,000	5,916,800
1	2,995,001	3,000,000	3,000,000
1	3,065,001	3,070,000	3,067,332
1	3,080,001	3,085,000	3,084,050
1	3,115,001	3,120,000	3,120,000
1	3,190,001	3,195,000	3,192,670
1	3,205,001	3,210,000	3,208,000
1	3,345,001	3,350,000	3,347,600
1	3,445,001	3,450,000	3,450,000
1	3,495,001	3,500,000	3,500,000
1	3,570,001	3,575,000	3,575,000
1	3,585,001	3,590,000	3,588,000
2	3,745,001	3,750,000	7,497,175
1	3,780,001	3,785,000	3,780,639
1	3,805,001	3,810,000	3,805,500
1	3,930,001	3,935,000	3,932,500
1	4,335,001	4,340,000	4,339,300
2	4,470,001	4,475,000	8,949,100
1	4,475,001	4,480,000	4,477,884
1	4,510,001	4,515,000	4,511,500
1	4,935,001	4,940,000	4,938,998
2	4,995,001	5,000,000	10,000,000
1	5,015,001	5,020,000	5,019,400
1	5,435,001	5,440,000	5,437,500
 1	6,265,001	6,270,000	6,268,400
1	6,270,001	6,275,000	6,271,000
1	7,095,001	7,100,000	7,100,000

No. of Shareholders	\$	Shareholding	Number of Shares Held
	From	То	
1	7,990,001	7,995,000	7,993,477
1	8,375,001	8,380,000	8,379,337
1	8,670,001	8,675,000	8,673,400
1	8,905,001	8,910,000	8,908,616
1	9,675,001	9,680,000	9,676,802
1	10,620,001	10,625,000	10,625,000
1	13,595,001	13,600,000	13,596,603
1	14,660,001	14,665,000	14,664,537
1	16,995,001	17,000,000	17,000,000
1	21,795,001	21,800,000	21,800,000
1	23,400,001	23,405,000	23,401,500
1	37,670,001	37,675,000	37,671,354
1	55,890,001	55,895,000	55,893,800
1	57,060,001	57,065,000	57,060,074
1	196,385,001	196,390,000	196,387,991
1	407,805,001	407,810,000	407,809,524
1	918,190,001	918,195,000	918,190,476
1	2,974,680,000	2,974,685,000	2,974,680,002
42,147	Total		5,100,000,000

CATEGORIES OF SHAREHOLDERS

AS AT DECEMBER 31, 2013

S.No.	Shareholder's category	Number of shareholders	Number of shares held	Percentage
1	Directors, Chief Executive Officer, and their spouses and minor children	10	245,009	0.00
2	Associated Companies, undertakings and related parties	2	1,326,000,000	26.00
3	NIT and ICP	4	4,481,284	0.09
4	Banks Development Financial Institutions, Non Banking Financial Institutions	29	94,957,283	1.86
5	Insurance Companies	15	70,979,158	1.39
6	Modarabas and Mutual Funds	58	61,574,760	1.21
7	Shareholders holding 10%	4	4,497,067,993	88.18
8	General Public :			
•	a. Local	41,311	90,228,637	1.77
	b. Foreign	349	429,400	0.01
9	President of Pakistan	2	3,171,067,993	62.18
10	Others	367	280,036,476	5.49
	Total (excluding shareholders holding 10%)	42,147	5,100,000,000	100.00

Trades in PTCL Shares

The Directors, Chief Executive Officer, Chief Financial Officer, Company Secretary, Head of Internal Audit and their spouses and minor children have not traded in PTCL shares during the year ended December 31, 2013.

INFORMATION AS REQUIRED UNDER CODE OF CORPORATE GOVERNANCE

AS AT DECEMBER 31, 2013

Shareholder's category	Number of shareholders	Number of shares held
Associated Companies, Undertakings and Related Parties (name wise details)		
ETISALAT INTERNATIONAL PAKISTAN (LLC) - FIRST CDC ACCOUNT	1	918,190,476
ETISALAT INTERNATIONAL PAKISTAN (LLC) SECOND CDC ACCOUNT	1	407,809,524
Total :	2	1,326,000,000
Mutual Funds (name wise details)		
CDC - TRUSTEE AKD INDEX TRACKER FUND	1	147,457
CDC - TRUSTEE AL MEEZAN MUTUAL FUND	1	3,192,670
CDC - TRUSTEE APF-EQUITY SUB FUND	1	25,000
CDC - TRUSTEE APIF - EQUITY SUB FUND	1	25,000
CDC - TRUSTEE ATLAS INCOME FUND - MT	1	111,500
CDC - TRUSTEE FIRST CAPITAL MUTUAL FUND	1	250,000
CDC - TRUSTEE FIRST HABIB STOCK FUND	1	104,000
CDC - TRUSTEE HBL - STOCK FUND	1	5,000,000
CDC - TRUSTEE HBL IPF EQUITY SUB FUND	1	100,000
CDC - TRUSTEE HBL PF EQUITY SUB FUND	1	2,000
CDC - TRUSTEE JS ISLAMIC FUND	1	600,000
CDC - TRUSTEE JS ISLAMIC PENSION SAVINGS FUND-EQUITY ACCOUNT	1	100,000
CDC - TRUSTEE JS PENSION SAVINGS FUND - EQUITY ACCOUNT	1	197,000
CDC - TRUSTEE KSE MEEZAN INDEX FUND	1	1,051,823
CDC - TRUSTEE MCB DYNAMIC STOCK FUND	1	841,000
CDC - TRUSTEE MEEZAN BALANCED FUND	1	522,510
CDC - TRUSTEE MEEZAN ISLAMIC FUND	1	14,664,537
CDC - TRUSTEE MEEZAN TAHAFFUZ PENSION FUND - EQUITY SUB FUND	1	1,290,200
CDC - TRUSTEE NAFA ISLAMIC MULTI ASSET FUND	1	563,000
CDC - TRUSTEE NAFA MULTI ASSET FUND	1	1,073,000
CDC - TRUSTEE NAFA STOCK FUND	1	1,779,400
CDC - TRUSTEE NIT STATE ENTERPRISE FUND	1	13,596,603
CDC - TRUSTEE NIT-EQUITY MARKET OPPORTUNITY FUND	1	3,780,639
CDC - TRUSTEE PAK STRATEGIC ALLOC. FUND	1	47,700
CDC - TRUSTEE PAKISTAN CAPITAL MARKET FUND	1	82,500
CDC - TRUSTEE PAKISTAN STOCK MARKET FUND	1	1,119,000

Shareholder's category	Number of shareholders	Number of shares held
CDC - TRUSTEE PICIC INCOME FUND - MT	1	439,500
CDC - TRUSTEE PIML STRATEGIC MULTI ASSET FUND	1	50,000
CDC - TRUSTEE UBL ISLAMIC ASSET ALLOCATION FUND	1	50,000
CDC - TRUSTEE UBL SHARIA STOCK FUND	1	500,000
CDC - TRUSTEE UBL STOCK ADVANTAGE FUND	1	3,000,000
CDC-TRUSTEE FIRST HABIB ISLAMIC BALANCED FUND	1	100,000
CDC-TRUSTEE HBL ISLAMIC STOCK FUND	1	1,000,000
CDC-TRUSTEE MEEZAN CAPITAL PROTECTED FUND-II	1	100,190
CDC-TRUSTEE NAFA ASSET ALLOCATION FUND	1	794,500
CDC-TRUSTEE NAFA SAVINGS PLUS FUND - MT	1	2,241,500
CDC-TRUSTEE PAK. INT. ELEMENT ISLAMIC ASSET ALLOCATION FUND	1	195,000
CDC-TRUSTEE PAKISTAN PREMIER FUND	1	571,000
FAMANDSFORENINGEN LAERERNES PENSION INVEST [1547-5]	1	311,000
MC FSL - TRUSTEE JS KSE-30 INDEX FUND	1	27,931
MCBFSL - TRUSTEE ABL AMC CAPITAL PROTECTED FUND	1	50,000
MCBFSL - TRUSTEE JS VALUE FUND	1	1,000,000
MCBFSL - TRUSTEE NAMCO BALANCED FUND - MT	1	112,500
MCBFSL-TRUSTEE UIRSF-EQUITY SUB FUND	1	200,000
MCBFSL-TRUSTEE URSF-EQUITY SUB FUND	1	225,000
NATIONAL BANK OF PAKISTAN TRUSTEE WING	2	3,000
NATIONAL BANK OF PAKISTAN-TRUSTEE DEPARTMENT NI(U)T FUND	1	4,477,884
POLUNIN FUNDS [1500-0]	1	4,339,300
SILK -ROAD FRONTIERS FUND	1	859,860
THE NAMURA TRUST AND BANKING CO. LIMITED (1153-5)	1	324,735
THE NOMURA TRUST AND BANKING CO., LTD. [1444-5]	1	223,500
TRUSTEE - BMA CHUNDRIGAR ROAD SAVINGS FUND - MT	1	2,500
TRUSTEE - PAKISTAN ISLAMIC PENSION FUND - EQUITY SUB FUND	1	134,000
TRUSTEE - PAKISTAN PENSION FUND - EQUITY SUB FUND	1	187,000
TRUSTEE PAK QATAR FAMILY TAKAFUL LIMITED AGGRESSIVE FUND	1	25,000
TRUSTEE PAK QATAR FAMILY TAKAFUL LIMITED BALANCE FUND (BF)	1	50,000
Total:	57	71,861,439

INFORMATION AS REQUIRED UNDER CODE OF CORPORATE GOVERNANCE

AS AT DECEMBER 31, 2013

	Shareholder's category	Number of shareholders	Number of shares held
iii.	Directors and their spouses and minor children (name wise details)		
	DR. DANIEL RITZ	1	1
•	DR. WAQAR MASOOD KHAN	2	245,001
	MR. ABDULRAHIM A. AL NOORYANI	1	1
	MR. AKHLAQ AHMAD TARAR	1	1
	MR. AMJAD ALI KHAN	1	1
	MR. FADHIL MUHAMMAD ERHAMA AL ANSARI	1	1
	MR. JAMAL SAIF AL JARWAN	1	1
	MR. SERKAN OKANDAN	1	1
	MR. YASIR QADIR	1	1
	Total:	10	245,009
iv.	Executives	NIL	NIL
V.	Public Sector Companies and Corporations	5	58,622,474
	Total:	5	58,622,474
vi.	Banks, Development Finance Institutions, Non-Banking Finance Institutions,		
	Insurance Companies, Takaful, Modaraba and Pension Funds	72	113,556,033
	Total:	72	113,556,033
vii.	Shareholders Holding five percent or more Voting Rights in the Listed Company (name wise details)		
	PRESIDENT OF PAKISTAN	2	3,171,067,993
	ETISALAT INTERNATIONAL PAKISTAN (LLC)	2	1,326,000,000
	Total:	4	4,497,067,993

NOTICE OF THE NINETEENTH ANNUAL GENERAL MEETING

Notice is hereby given that the Nineteenth Annual General Meeting of Pakistan Telecommunication Company Limited will be held on Wednesday, April 23, 2014 at 11:00 a.m. at the Islamabad Serena Hotel, Opposite Convention Center, Sector G-5, Khayaban-e-Suhrwardy, Islamabad, to transact the following business:

- 1. To confirm the minutes of the last AGM held on April 15, 2013.
- 2. To receive, consider and adopt the Audited Accounts for the year ended December 31, 2013, together with the Auditors' and Directors' reports.
- 3. To approve the final cash dividend of 10% (Re. 1.00 per Ordinary Share) and interim cash dividend of 10% (Re. 1.00 per Ordinary Share) that has already been declared and paid to the shareholders, thus computed a total cash dividend of 20% (Rs. 2.00 per Ordinary Share) for the year ended December 31, 2013.
- 4. To appoint Auditors for the financial year ending December 31, 2014 and to fix their remuneration. The retiring Auditors M/s A. F. Ferguson & Co., Chartered Accountants being eligible, have offered themselves for re-appointment.
- 5. To transact any other business with the permission of the Chair.

BY ORDER OF THE BOARD

Islamabad

Dated: February 02, 2014.

(Farah Qamar)
Company Secretary

Notes:

- Any member of the Company entitled to attend and vote at this meeting may appoint any person as his/her proxy to attend and vote instead of him/her. Proxies in order to be effective must be received by the Company at the Registered Office not less than 48 hours before the time fixed for holding the meeting.
- 2. The Share Transfer Books of the Company will remain closed from April 15, 2014 to April 23, 2014 (both days inclusive).
- 3. Members are requested to notify any change in address immediately to our Share Registrar, M/s FAMCO Associates (Pvt.) Limited, 8-F, Next to Hotel Faran, Nursery, Block-6, PECHS, Shahra-e-Faisal, Karachi.
- 4. Any individual Beneficial Owner of CDC, entitled to vote at this meeting, must bring his/her original CNIC with him/her to prove his/her identity, and in case of proxy, a copy of shareholder's attested CNIC must be attached with the proxy form. Representatives of corporate members should bring the usual documents required for such purpose.

NOTES

FORM OF PROXY PAKISTAN TELECOMMUNICATION COMPANY LIMITED



\	≥ 3	l/we	
	o d	or. being a member of Pakistan Telecommunication Company Limited, and a holder of	a holder of
	0	Ordinary Shares as per Share Register Folio No.	and / or CDC Participant I.D. No.
		hereby appoint Mr./Mrs./Miss	
	of		as my / our proxy to vote for me / us and on my / our behalf at the
	z ğ	Nineteenth Annual General Meeting of the Company to be held on Wednesday, April 23, 2014 at 11:00 a.m. and at any adjournment thereof.	dnesday, April 23, 2014 at 11:00 a.m. and at any
	S	Signed thisday of	_2014.
/	Ĕ	For beneficial owners as per CDC List	
)			Signature on Rs. 5/- Revenue
			Stamp
	-	1. Witness 2. Signature	Witness Signature
		Name:	Name:
		Address:	Address:
		CNIC No. [CNIC No
_	ž	Notes:	
	<u>:</u>	The proxy need not be a member of the Company.	If a proxy is granted by a member who has denosited his / her shares into Central Denository
	Ê	The instrument appointing a proxy must be duly stamped, signed and deposited at the office of the Company Secretary, PTCL Headquarters, Sector G-8/4, Islamabad, not less than 48 hours before the time fixed for holding the meeting.	Company of Pakistan Limited, the proxy must be accompanied with participant's ID number and account / sub-account number along with attested copies of the Computerized National Identity Card (CNIC) or Passport of the beneficial
	Ξ	 Signature of the appointing member should match with his / her specimen signature registered with the Company. 	owner. Representatives of corporate members should bring the usual documents required for such purpose.
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