

PAKISTAN SERVICES

PC

Pearl-Continental

# CONDENSED INTERIM FINANCIAL INFORMATION

(UNAUDITED)

For the nine months period ended 31 March 2016

Cultured like no other pearl in the world





# CONDENSED INTERIM FINANCIAL INFORMATION

(UNAUDITED)

For the nine months period ended 31 March 2016



# **Vision Statement**

We are committed to dynamic growth and service excellence built upon our heritage of traditional hospitality. We strive to consistently meet and surpass guests', employees' and other stakeholders' expectations. We feel pride in making efforts to position Pakistan in the forefront of the international arena.

# **Mission Statement**

Secrets to our sustained leadership in hospitality are Excellence and Dynamism through offering competitive and innovative high quality value added services to our guests and business partners.

To meet the challenges of modern business, we constantly upgrade our operations and services in line with the latest technological facilities.

As a responsible corporate citizen, maintaining the highest level of governance, ethical standards and prudence.

Keeping close-watch at socio-political environment to make use of all available growth opportunities through aggressive and proactive approach.

Believe in strong and professional workforce by providing challenging and rewarding environment and equal respect to all through creating the sense of participation towards the success of our vision.

# **Corporate Information**

Pearl Continental Hotels, a chain owned, operated and franchised by Pakistan Services Limited, sets the international standards for quality hotel accommodation across Pakistan and AJ&K and manages 6 luxury hotels in Karachi, Lahore, Rawalpindi, Peshawar, Bhurban and Muzaffarabad; comprising 1,526 rooms. It also owns another small hotel with 32 rooms in the Lahore city.

Chairman & CFO

#### **BOARD OF DIRECTORS**

Mr. Sadruddin Hashwani

Mr. M. A. Bawany

Mr. Mansoor Akbar Ali

Syed Sajid Ali

Mr. Josef Kufer

Mr. Shakir Abu Bakar

Syed Haseeb Amjad Gardezi

Mr. Talat Hameed

Mr. M. Ahmed Ghazali Marghoob

#### **AUDIT COMMITTEE**

Mr. M. Ahmed Ghazali Marghoob

Mr. Mansoor Akbar Ali

Syed Sajid Ali

Mr. Talat Hameed

### **HUMAN RESOURCE & REMUNERATION COMMITTEE**

Mr. M. A. Bawany Syed Sajid Ali

### **CHIEF FINANCIAL OFFICER**

Mr. Abdul Qadeer Khan

#### **COMPANY SECRETARY**

Mr. Mansoor Khan

## **AUDITORS**

M/s KPMG Taseer Hadi & Co. Chartered Accountants 6th Floor, State Life Building No. 5 Jinnah Avenue. Blue Area Islamabad.

#### **LEGAL ADVISOR**

M/s Liaquat Merchant & Associates

#### **BANKERS**

National Bank of Pakistan

The Bank of Punjab

Habib Bank Limited

Soneri Bank Limited

United Bank Limited

Askari Bank Limited

Bank Alfalah Limited

JS Bank Limited

NIB Bank Limited

Silk Bank Limited

Standard Chartered Bank (Pakistan) Limited Industrial and Commercial Bank of China

Albaraka Islamic Bank (Pakistan) Limited

#### REGISTERED OFFICE

1st Floor, NESPAK House,

Sector G-5/2, Islamabad.

Tel: +92 51-2272890-8

Fax: +92 51-2878636

http://www.psl.com.pk

http://www.pchotels.com

http://www.pchotels.biz

http://www.pchotels.com.pk

http://www.pearlcontinental.biz

http://www.pearlcontinental.com.pk

http://www.hashoogroup.com

http://www.hashoogroup.com.pk

http://www.hashoogroup.info

http://www.hashoo.info

#### **SHARE REGISTRAR**

M/s Technology Trade (Private) Limited Dagia House, 241-C, Block-2, PECHS, Off Shahrah-e-Quaideen, Karachi.

# Directors' Report

#### **Dear Members**

On behalf of Board of Directors of Pakistan Services Limited (PSL), we are pleased to present before you the unaudited condensed interim financial information of the Company for the nine month period ending on 31 March 2016.

#### **Economic Overview**

The IMF's chief economist, announced a downward revision to its prediction for global GDP growth. The fund lowered its estimate of global growth for 2016 from 3.4% to 3.2%. Except for China and India, estimates were revised downwards around the globe. On the plus side, the lowered growth estimate is still higher than registered in 2015.

On Pakistan, IMF is cautiously optimistic announcing that the Country economy is gradually gaining strength and its short-term vulnerabilities are also receding. This is reflected in strong forex reserves, stable Pak Rupee and decline in fiscal deficit etc. However, challenges remain in the areas of security, shortfall in power generation, declining exports and continued domestic political issues.

#### **Financial Performance**

Revenue for the period under review registered a 19% increase to Rs.6,981 million. Gross Profit was higher by 29% increasing from Rs.2,668 million to Rs.3,444 million compared to the corresponding period last year. The positive performance of stock market further added Rs. 307 million, on account of unrealized gain on revaluation of PSL's investment in marketable securities, as against an unrealized loss Rs.93 million last year. Profit before Taxation, as a result, recorded a growth of 112% from Rs.945 million to Rs.2,003 million. After tax profit of Rs.1,530 million was recorded compared to Rs.604 million for the nine months last year.

| Performance at a glance:    | For the nine m<br>ended 3 |           |
|-----------------------------|---------------------------|-----------|
|                             | 2016                      | 2015      |
|                             | (Rupees '000)             |           |
| Sales and services-net      | 6,981,328                 | 5,859,383 |
| Gross profit                | 3,444,334                 | 2,668,410 |
| Profit before taxation      | 2,003,313                 | 944,960   |
| Profit after taxation       | 1,530,488                 | 604,126   |
| Earnings per share (Rupees) | 47.06                     | 18.57     |

#### **Rooms Revenue**

Both the Average Room Occupancy and Average Daily Room Rate registered improvements during the period because of which Room Revenue (exclusive of GST) was recorded at Rs. 3,390 million as against Rs. 2,779 million (exclusive of GST) registering a 22% growth of Rs. 611 million.

### Food & Beverage Revenue

During the period under review, Food & Beverage Sales (exclusive of GST) were recorded at Rs. 3,286 million and registered an increase of Rs. 491 million as against that of Rs. 2,795 million during the comparative period of last year. The increase in revenue in this segment reflects an improvement of 18%.

#### Other Related Services, Shop License Fees & Tour Division

Revenue (exclusive of GST) from these segments for the period under review was recorded at Rs.305 million as compared to Rs.285 million of the corresponding period of last year. Performance of these minor operating segments registered 7% growth, adding Rs.20 million to the revenue.

### **Consolidated Results**

The Total Revenue, based on the consolidated financial information for the nine months period under report, stood at Rs. 7,060 million against Rs.5,933 million last year reflecting a 19% increase of Rs.1,127 million. Profit before Tax was Rs. 2,062 million in comparison with Rs.946 million while Profit after Tax for the period under report was recorded at Rs.1,584 million as against Rs.597 million for the comparative period.

### **Change in Board and Management**

During the period under review, two casual vacancies occurred as a result of resignation of Mr. Muhammad Rafique Director and Chief Financial Officer and Mr. Bashir Ahmed Director which were filled through appointment of Mr. Josef Kufer and Syed Haseeb Amjad Gardezi as Directors and Mr. Abdul Qadeer Khan as Chief Financial Officer. Mr. Nehal Ahmed Zaidi has been promoted as Head of Internal Audit.

### **Acknowledgement**

The Board of Directors wishes to express its deep appreciation for the professional and dedicated services of all the employees, experts, consultants and others associated with the Company. It also places on record its profound thanks to the Company's bankers, the shareholders as well as all other stakeholders for their strong support and faith in the management of the Company. Most importantly, we thank our valued guests for patronising the Company's hotels.

For and on behalf of the Board of Directors

M.A. Bawany

Director

Islamabad: 30 April 2016

# ﴿ وْابْرُ يَكُمُّ رِزِرِ بِورِكِ ﴾

# محتر ماراكين:

پاکتان سرومزلمیٹڈ (پی ایس ایل) کے بورڈ آف ڈائر کیٹرز کی جانب سے کمپنی کی غیر آڈٹ شدہ نو ماہ کی کارکردگی پرعیوری مالیاتی معلومات پربٹنی رپورٹ جس کی مدت 31مارچ2016 کوشتم ہوگئ ہے، مسرت کے ساتھ پیش کی جاتی ہے۔

# 1\_ اقتصادى جائزه:

آئی ایم ایف کے چیف اکنامٹ نے گلوبل جی ڈی پی کے ہدف پرنظر ثانی کا عندید دیا ہے۔ چین اورانڈیا کے علاوہ فنڈ نے پوری دنیا کے عالمی اقتصادی افزائش کا تخمینہ سال 2016 کو% 3.4 سے کم کر کے % 3.2 کر دیا ہے۔ تاہم بہ نظر ثانی شدہ اقتصادی افزائش کا تخمینہ 2015 میں ریکارڈ کیے گئے تخمینہ سے زیادہ ہے جو کہ ایک خوش آئند بات ہے۔

پاکستان پر، آئی ایم ایف کی جانب سے اس بات کا حوصلہ افزاء اعلان کیا گیا ہے کہ پاکستان کی معیشت بتدری کے بہتر ہور ہی ہے اور وقتی طور پر در پیش خطرات بھی ختم ہورہے ہیں۔ یہ بیرونی زرِمبادلہ کی مضبوطی، پاکستانی روپے کی فقد رمیس استحکام اور مالیاتی خسارے میں کمی کی واضح عکاس ہے۔ تاہم سکیورٹی معاملات، انر جی کی کی ،گرتی ہوئی برآ ہدات، اوراندرونی سیاسی مسائل میں چیلنج زور پیش ہیں۔

# 2\_ مالياتي كاركردگي:

متذکرہ مدت کے دوران آمدنی 19% اضافہ کے ساتھ 6,981ملین روپے رہی ہے۔ گزشتہ سال مذکورہ دوران ہے۔ گزشتہ سال مذکورہ دوران ہے کہ مقابلے میں دورانیہ کے مقابلے میں دورانیہ کے مقابلے میں منافع 945اضافہ کے ساتھ 3,668ملین روپے ہے۔ شاک مارکیٹ میں مثبت کارکردگی کی وجہ سے مزید 307 ملین روپے اضافہ ہوا جبکہ گزشتہ سال 93 ملین روپے کا خیارہ تھا۔ بغیر تیکس کوتی آمدنی 1128ملین روپے کے مقابلے میں 2,003ملین روپے ہے۔ ٹیکس کوتی کے بعد منافع 1,530 ملین روپے ریکارڈ کیا گیا جو گزشتہ سال نو ماہ کے عصم میں 604ملین روپے تھا۔

# 3۔ کارکردگی کی جھلکیاں

| شّام 31ارچ<br>000) |           |                          |
|--------------------|-----------|--------------------------|
| 2016               | 2015      |                          |
| 6,981,328          | 5,859,383 | فروخت اورخدمات (خالص)    |
| 3,444,334          | 2,668,410 | كلمنافع                  |
| 2,003,313          | 944,960   | ٹیکس کٹوتی کے بغیر منافع |
| 1,530,488          | 604,126   | ٹیس کوتی کے بعد منافع    |
| 47.06              | 18.57     | فی کس شیئر آمدنی (روپے)  |

# 4\_ رومز ڈیپارٹمنٹ:

اس شعبے میں زیر جائزہ مدت کے دوران آمدن (علاوہ سلز ٹیکس) گزشتہ سال تقابلی مدت کے 2,779 ملین روپے کے مقابلے میں 3,390 ملین روپے، %22اضافے کے ساتھ ریکارڈ کی گئی ہے۔ اوسط یومیہ کمرے کی شرح اوراوسط یومیہ کمروں کی Occupancy میں بھی بہتری آئی ہے۔

# 5\_ فوڈاینڈ بیوریؒ (F&B) ڈیپارٹمنٹ:

زیر جائزہ مدت کے دوران فوڈ اینڈییور کے سیز (علاوہ سیزئیکس) 3,286 ملین روپے جو کہ 491 ملین روپے اضافہ کے ساتھ گرشتہ سال کے 2,795 ملین روپے کے مدِ مقابل ہے جو 188 اضافہ ظاہر کرتا ہے۔

# 6 ويكرمتعلقة خدمات اشاپ لائسنس فيس اسفراور ثور دويژن:

ان شعبہ جات ہے آمدن (علاوہ سیلز ٹیکس) زیر جائزہ مدت میں گزشتہ سال کے 285 ملین روپے کے مقابلج میں 305ملین روپے ریکارڈ کیا گیاجو%7اضا نے کے ساتھ 20 ملین روپے زائد ہے۔

# 7\_ مجموعی نتائج:

خدمات اور فروخت کی مالیاتی معلومات کو یکجا کر کے دیکھا جائے تو نوماہ کی مدت کے دوران 7,060 ملین روپے کی آمدن ہوئی جو گزشتہ سال اس عرصہ کے دوران 5,933 ملین روپے تھی۔ گویا پیہ 19% اضافہ کے ساتھ 1,127 ملین روپے زائد ہے۔ ٹیکس کٹوتی ہے قبل کل منافع گزشتہ سال کے 946 ملین روپ کے مقابلے میں 2,062 ملین روپے ہے۔ جبکة ٹیکس منہا کرنے کے بعد کل منافع 1,584 ملین روپے ہے جوگزشتہ سال ای عرصہ میں 597 ملین روپے تھا۔

# 8۔ بورڈ آف ڈائر یکٹرزاور مینجنٹ میں تبدیلی:

ز برنظر جائزہ مدت کے دوران محتر م محمد رفیق، ڈائر یکٹراور چیف فنانشل آفیسر محتر م بثیراحمد، ڈائر یکٹر نے بورڈ سے استعفیٰ دیااوران کی جگہ محتر م جوزف Kufer، اور سید حسیب امجد گردیزی نے بطور ڈائر یکٹرز بورڈ میں شمولیت اختیار کی ۔ جبکہ محتر معبدالقدیر خان بطور چیف فنانش آفیسر تعینات کیے گئے ۔ محتر م نہال احمد زیدی کو ہیڈ آف انٹرنل آڈٹ کے عہدہ برتر قی دی گئی۔

# 9۔ خراج شحسین:

بورڈ تمام ملاز مین ، ماہرین اورمشاہرین کی کاوشوں کاممنون ہے اور اس کے ساتھ کمپنی کی انتظامیہ پر پکمل مجروسہ اور تعاون کرنے پرتمام بینکرز جھٹ یافتگان اور اسٹیک ہولڈرز کاشکر گزار ہے۔اور باالخصوص اپنے مہمانوں کا شکر گزار ہے جو ہمیشہ ہمارے ہولڑ کی سرپرتی کرتے رہے ہیں۔ وسلام۔

منجانب بورد آف دائر يكثرز

M.A. Bawany

Director

Islamabad: 30 April 2016







# Condensed Interim Unconsolidated Balance Sheet As at 31 March 2016

| Not | 2016<br>e (Rupee | 2015    |
|-----|------------------|---------|
|     | 31 March         | 30 June |
|     | Unaudited        | Audited |

#### **SHARE CAPITAL AND RESERVES**

| Authorised share capital   |            |            |
|--|------------|------------|
| 50,000,000 (30 June 2015: 50,000,000) ordinary shares of Rs. 10 each | 500,000    | 500,000    |
|  |            |            |
| Issued, subscribed and paid up share capital                         | 325,242    | 325,242    |
| Reserves   | 1,869,424  | 1,869,424  |
| Unappropriated profit  | 6,501,847  | 5,290,960  |
|  | 8,696,513  | 7,485,626  |
| SURPLUS ON REVALUATION OF PROPERTY,                                  |            |            |
| PLANT AND EQUIPMENT  | 23,779,515 | 23,779,515 |
|  |            |            |
| NON CURRENT LIABILITIES  |            |            |
|  |            |            |
| Long term financing - secured 4                                      | 2,187,800  | 685,128    |
| Liabilities against assets subject to finance lease - secured 5      | -          | -          |
| Deferred liabilities   | 670,634    | 645,072    |
|  | 2,858,434  | 1,330,200  |
| CURRENT LIABILITIES  |            |            |
|  |            |            |
| Trade and other payables 6   | 1,832,072  | 1,632,709  |
| Markup accrued   | 34,712     | 38,253     |
| Short term borrowings - secured 7                                    | -          | -          |
| Provision for taxation - net   | 12,006     | -          |
| Current portion of long term financing and liabilities               |            |            |
| against assets subject to finance lease                              | 516,987    | 74,392     |
|  | 2,395,777  | 1,745,354  |
|  |            |            |
|  | 37,730,239 | 34,340,695 |

# **CONTINGENCIES AND COMMITMENTS**

The annexed notes 1 to 22 form an integral part of this condensed interim unconsolidated financial information.

8

| NON CURRENT ASSETS  Property, plant and equipment Advance for capital expenditure Investment property  | <b>Note</b> 9 10 | Unaudited<br>31 March<br>2016<br>(Ruped<br>29,592,003<br>2,561,408<br>45,000 | Audited<br>30 June<br>2015<br>es'000)<br>28,897,404<br>1,175,457<br>45,000 |
|--|------------------|--|--|
| Long term investments  | 11               | 943,354  | 328,360  |
| Long term deposits and prepayments   |                  | 23,902<br>33,165,667   | 18,864<br>30,465,085   |
| CURRENT ASSETS  Stores, spare parts and loose tools Stock in trade - food and beverages  |                  | 196,460<br>102,795   | 150,389<br>90,715  |
| Trade debts  |                  | 678,572  | 510,208  |
| Advances Trade deposits and prepayments Interest accrued Other receivables Other financial assets Non current assets held for sale Advance tax - net | 12<br>13<br>14   | 132,485<br>92,159<br>43,377<br>77,778<br>1,398,850<br>586,403                | 580,723<br>63,883<br>5,768<br>35,518<br>1,082,204<br>586,403<br>4,229      |
| Cash and bank balances   |                  | 1,255,693<br>4,564,572   | 765,570<br>3,875,610   |
|  |                  | 37,730,239   | 34,340,695   |

### Statement under section 241(2) of the Companies Ordinance, 1984

At the time of the meeting of the Board of Directors, the Chief Executive was not in Pakistan, as such this condensed interim unconsolidated financial information, as approved by the Board of Directors, has been signed by two Directors.

Director

# Condensed Interim Unconsolidated Profit and Loss Account (Unaudited) For the nine months period ended 31 March 2016

|                            |      | Three months ended<br>31 March |             |             | nths ended<br>March |
|----------------------------|------|--------------------------------|-------------|-------------|---------------------|
|                            |      | 2016                           | 2015        | 2016        | 2015                |
|                            | Note |                                | (Rup        | ees'000)    |                     |
| Sales and services - net   | 15   | 2,486,664                      | 2,229,182   | 6,981,328   | 5,859,383           |
| Cost of sales and services | 16   | (1,189,375)                    | (1,071,426) | (3,536,994) | (3,190,973)         |
| Gross profit               |      | 1,297,289                      | 1,157,756   | 3,444,334   | 2,668,410           |
| Administrative expenses    |      | (561,128)                      | (619,101)   | (1,846,610) | (1,741,207)         |
| Finance cost               |      | (52,749)                       | (23,026)    | (112,312)   | (78,561)            |
| Other income/ (loss) - net |      | 239,903                        | (165,467)   | 517,901     | 96,318              |
| Profit before taxation     |      | 923,315                        | 350,162     | 2,003,313   | 944,960             |
| Taxation                   |      | (262,609)                      | (205,259)   | (472,825)   | (340,834)           |
| Profit for the period      |      | 660,706                        | 144,903     | 1,530,488   | 604,126             |
| Earnings per share - basic |      |                                |             |             |                     |
| and diluted (Rupees)       | 17   | 20.31                          | 4.46        | 47.06       | 18.57               |

The annexed notes 1 to 22 form an integral part of this condensed interim unconsolidated financial information.

#### Statement under section 241(2) of the Companies Ordinance, 1984

At the time of the meeting of the Board of Directors, the Chief Executive was not in Pakistan, as such this condensed interim unconsolidated financial information, as approved by the Board of Directors, has been signed by two Directors.

M.A. Bawany Director

# Condensed Interim Unconsolidated Statement of Comprehensive Income (Unaudited) For the nine months period ended 31 March 2016

|   | Three months ended 31 March |         | Nine months ended<br>31 March |         |
|---|-----------------------------|---------|-------------------------------|---------|
|   | <b>2016</b> 2015            |         | 2016                          | 2015    |
|   |                             | (Rupe   | es'000)                       |         |
| Profit for the period                     | 660,706                     | 144,903 | 1,530,488                     | 604,126 |
| Other comprehensive income for the period | -                           | -       | -                             | -       |
| Total comprehensive income for the period | 660,706                     | 144,903 | 1,530,488                     | 604,126 |

The annexed notes 1 to 22 form an integral part of this condensed interim unconsolidated financial information.

### Statement under section 241(2) of the Companies Ordinance, 1984

At the time of the meeting of the Board of Directors, the Chief Executive was not in Pakistan, as such this condensed interim unconsolidated financial information, as approved by the Board of Directors, has been signed by two Directors.

Director

Nine months ended

# Condensed Interim Unconsolidated Cash Flow Statement (Unaudited) For the nine months period ended 31 March 2016

|  |      | 31 N        | larch     |
|--|------|-------------|-----------|
|  |      | 2016        | 2015      |
|  | Note | (Rupe       | >c'000\   |
| CASH FLOWS FROM OPERATING ACTIVITIES                               |      | (Rupee      | 25 000)   |
| Cash flow from operating activities before working capital changes | 18   | 2,126,507   | 1,430,614 |
|  |      |             |           |
| Working capital changes  |      |             |           |
| (Increase)/ decrease in current assets                             |      |             |           |
| Stores, spare parts and loose tools                                |      | (46,071)    | (210)     |
| Stock in trade - food and beverages                                |      | (12,080)    | 1,786     |
| Trade debts  |      | (182,764)   | (95,753)  |
| Advances   |      | (51,762)    | (25,914)  |
| Trade deposits and prepayments                                     |      | (28,276)    | (23,583)  |
| Other receivables  |      | (4,053)     | 698       |
| Increase / (decrease) in current liabilities                       |      |             | (400.040) |
| Trade and other payables   |      | 29,098      | (192,218) |
| Cash used in operations  |      | (295,908)   | (335,194) |
| Staff retirement benefit - gratuity paid                           |      | (22,026)    | (46,989)  |
| Compensated leave absences paid                                    |      | (19,226)    | (16,906)  |
| Income tax paid  |      | (449,994)   | (331,915) |
| Finance cost paid  |      | (131,654)   | (131,856) |
| Net cash generated from operating activities                       |      | 1,207,699   | 567,754   |
|  |      | .,,         | ,         |
| CASH FLOWS FROM INVESTING ACTIVITIES                               |      |             |           |
| Additions to property, plant and equipment                         |      | (1,073,697) | (788,511) |
| Advance for capital expenditure                                    |      | (1,385,951) | (41,369)  |
| Proceeds from disposal of property, plant and equipment            |      | 33,130      | 2,014     |
| Refund of advance against equity investment                        |      | -           | 6,000     |
| Refund of short term advance                                       |      | 500,000     | -         |
| Advance against equity investment                                  |      | (624,994)   | -         |
| Purchase of other financial assets                                 |      | (9,522)     |           |
| Proceeds from maturity of other financial assets                   |      | 12,794      | 255,505   |
| Dividend income received   |      | 18,394      | 438       |
| Return on bank deposits  |      | 29,436      | 19,817    |
| Long term deposits / prepayments                                   |      | (5,038)     | 1,060     |
| Net cash used in investing activities                              |      | (2,505,448) | (545,046) |
| CASH FLOWS FROM FINANCING ACTIVITIES                               |      |             |           |
| Repayment of long term finance                                     |      | (50,000)    | (175,000) |
| Dividend paid  |      | (155,052)   | -         |
| Proceeds from long term financing                                  |      | 2,000,000   | 400,000   |
| Repayment of liabilities against assets subject to finance lease   |      | (7,405)     | (6,549)   |
| Net cash from financing activities                                 |      | 1,787,543   | 218,451   |
| Net increase in cash and cash equivalents                          |      | 489,794     | 241,159   |
| •  |      |             |           |
| Cash and cash equivalents at beginning of the period               |      | 765,570     | 161,550   |
| Cash and cash equivalent transferred under scheme of merger        |      | 329         |           |
| Cash and cash equivalents at end of the period                     | 19   | 1,255,693   | 402,709   |
|  |      |             |           |

The annexed notes 1 to 22 form an integral part of this condensed interim unconsolidated financial information.

### Statement under section 241(2) of the Companies Ordinance, 1984

At the time of the meeting of the Board of Directors, the Chief Executive was not in Pakistan, as such this condensed interim unconsolidated financial information, as approved by the Board of Directors, has been signed by two Directors.



Total equity

Revenue reserves

Unappropriated

# Condensed Interim Unconsolidated Statement of Changes in Equity (Unaudited) For the nine months period ended 31 March 2016

|   |         | Share premium | reserve     | profit       |             |
|---|---------|---------------|-------------|--------------|-------------|
|   |         |               | (Rupees'000 | )            |             |
|   |         |               |             |              |             |
| Balance at 01 July 2014   | 325,242 | 269,424       | 1,600,00    | 00 4,230,956 | 6,425,622   |
| Changes in equity for the period ended 31 March 2015                                    |         |               |             |              |             |
| Total comprehensive income for the period   |         |               |             |              |             |
| Profit for the period Other comprehensive income for the period                         | -       | -             | -           | 604,126      | 604,126     |
| Total comprehensive income for the period   | -       | -             | -           | 604,126      | 604,126     |
| Balance at 31 March 2015  | 325,242 | 269,424       | 1,600,0     | 00 4,835,082 | 7,029,748   |
| Balance at 01 July 2015   | 325,242 | 269,424       | 1,600,00    | 00 5,290,960 | 7,485,626   |
| Changes in equity for the period ended 31 March 2016                                    |         |               |             |              |             |
| Total comprehensive income for the period   |         |               |             | 4            | 4 500 400   |
| Profit for the period Other comprehensive income for the period                         | -       | -             | -           | 1,530,488    | 1,530,488   |
| Total comprehensive income for the period   | -       | -             | -           | 1,530,488    | 1,530,488   |
| Final cash dividend for the year ended 30 June 2015 declared subsequent to the year end |         |               |             |              |             |
| (@ Rs. 5 per share)   | -       | -             | -           | (162,621     | ) (162,621) |
| First interim cash dividend for the year 2015-16 (@ Rs. 5 per share)                    | -       | -             | -           | (162,621     | ) (162,621) |
| Amount recognized pursuant to scheme of merger (Note 1.1.1)                             | -       | -             | -           | 5,641        | 5,641       |
| Balance at 31 March 2016  | 325,242 | 269,424       | 1,600,00    | 00 6,501,847 | 8,696,513   |
|   |         |               |             |              |             |

The annexed notes 1 to 22 form an integral part of this condensed interim unconsolidated financial information.

### Statement under section 241(2) of the Companies Ordinance, 1984

At the time of the meeting of the Board of Directors, the Chief Executive was not in Pakistan, as such this condensed interim unconsolidated financial information, as approved by the Board of Directors, has been signed by two Directors.



#### STATUS AND NATURE OF BUSINESS

Pakistan Services Limited ("the Company") was incorporated on 06 December 1958 in Pakistan under the Companies Act, 1913 (now Companies Ordinance 1984) as a public limited company and is quoted on Pakistan Stock Exchange Limited. The Company's registered office is situated at 1st Floor, NESPAK House, Sector G-5/2, Islamabad. The Company is principally engaged in the hotel business and owns and manages the chain of Pearl Continental Hotels in Karachi, Lahore, Rawalpindi, Bhurban, Peshawar and Muzaffarabad Azad Jammu & Kashmir. The Company also owns one small sized property in Lahore operating under the budget hotel concept. The Company also grants franchise to use its trade mark and name "Pearl Continental".

Further the Company is in process of constructing hotels in Multan and Mirpur- Azad Jammu & Kashmir.

#### 1.1 Merger of Bhurban Resorts (Private) Limited with the Company

M/s Bhurban Resorts (Private) Limited was a subsidiary of the Company by virtue of its 100% shareholding as at 30 June 2015. The members of Bhurban Resorts (Private) Limited and the Pakistan Services Limited have approved the merger of Bhurban Resorts (Private) Limited into Pakistan Services Limited vide their special resolution passed at their joint Extra Ordinary General Meeting held on 03 August 2015. The Scheme of merger was sanctioned by the Honourable High Court of Islamabad and submitted to the registrar on 15 February 2016 ("Effective Date").

The Scheme envisages the merger by way of deemed transfer of all assets and liabilities of Bhurban Resorts (Private) Limited to the Company at their respective book values, as disclosed in the financial statements of Bhurban Resorts (Private) Limited as of the Effective Date.

The merger and the transfer to and vesting of Bhurban Resorts (Private) Limited in the Company is deemed to have been so transferred and vested in the Company under this scheme from the Effective Date and consequently, the financial results of Bhurban Resorts (Private) Limited have been amalgamated with the Company from 15 February 2016. The assets and liabilities and items of profit and loss of Bhurban Resorts (Private) Limited have been included in these condensed interim unconsolidated financial information from 15 February 2016 and therefore the comparative figures of condensed interim unconsolidated balance sheet, condensed interim unconsolidated profit and loss account, condensed interim unconsolidated statement of comprehensive income, condensed interim unconsolidated cash flow statement and condensed interim unconsolidated statement of changes in equity relates to the Company only.

As the Bhurban Resorts (Private) Limited is non-operational, its effect on profit & loss account of the Company is immaterial.

1.1.1 Detail of the assets and liabilities transferred by Bhurban Resorts (Private) Limited and used for merger, on the basis of their respective book values on the Effective Date are presented below:

|  | Unaudited<br>15 February<br>2016 |
|--|----------------------------------|
|  | (Rupees'000)                     |
| Non current assets   | -                                |
| Current assets   | 15,823                           |
| Total assets   | 15,823                           |
|  |                                  |
| Non current liabilities  | -                                |
| Current liabilities  | 182                              |
| Total liabilities  | 182                              |
| Net assets   | 15,641                           |
| Amount recorded in retained earnings is made up as follows:            |                                  |
| Net assets of Bhurban Resorts (Private) Limited as at 15 February 2016 | 15,641                           |
| Cost of investment in Bhurban Resorts (Private) Limited                | (10,000)                         |
| Amount recognised in retained earning                                  | 5,641                            |

#### 2 BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

This condensed interim unconsolidated financial information of the Company for the nine months period ended 31 March 2016 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. The disclosures in this condensed interim unconsolidated financial information do not include the information that reported for annual audited financial statements and should therefore be read in conjunction with the annual audited financial statements for the year ended 30 June 2015. Comparative unconsolidated balance sheet numbers are extracted from the annual audited unconsolidated financial statements for the year ended 30 June 2015, whereas comparative unconsolidated profit and loss account, unconsolidated statement of comprehensive income, unconsolidated cash flow statement and unconsolidated statement of changes in equity are stated from unaudited condensed interim unconsolidated financial information for the nine months period ended 31 March 2015.

This condensed interim unconsolidated financial information is unaudited and being submitted to the members as required under Section 245 of the Companies Ordinance, 1984 and the Listing Regulations of the Pakistan Stock Exchange Limited.

#### SIGNIFICANT ACCOUNTING POLICIES AND ESTIMATES 3

The accounting policies, significant judgments made in the application of accounting policies, key 3.1 sources of estimations and the methods of computation adopted in preparation of this condensed interim unconsolidated financial information and financial risk management policy are the same as those applied

Unaudited

**∆**udited

# Notes to the Condensed Interim Unconsolidated Financial Information (Unaudited) For the nine months period ended 31 March 2016

in preparation of annual audited unconsolidated financial statements for the year ended 30 June 2015 except that IFRS 13 'Fair Value Measurement' became effective for financial periods beginning on or after 01 January 2015. The effect of IFRS 13 'Fair Value Measurement' are disclosed in notes 3.3 and 21 to this condensed interim unconsolidated financial information.

3.2 The following standards, amendments and interpretations of approved accounting standards will be effective for accounting periods beginning on or after 01 January 2016 and are not expected to have any significant effect on condensed interim unconsolidated financial information of the Company:

| - Amendments to IAS 38 'Intangible Assets '                           | (effective 01 January 2016) |
|---|-----------------------------|
| - Amendments to IAS 16 'Property, Plant and Equipment '               | (effective 01 January 2016) |
| - Amendments to IFRS 10 'Consolidated Financial Statements'           | (effective 01 January 2016) |
| - Amendments to IAS 28 'Investments in Associates and Joint Ventures' | (effective 01 January 2016) |
| - Amendments to IFRS 11 'Joint Arrangements'                          | (effective 01 January 2016) |
| - Amendment to IAS 27 'Separate Financial Statement'                  | (effective 01 January 2016) |
| - Amendment to IAS 41 'Agriculture'                                   | (effective 01 January 2016) |

Amendments to following standards as annual improvements cycle of 2012-2014, Most of amendments will apply prospectively for annual period beginning on or after 01 January 2016:

- IFRS 5 'Non-current Assets Held for Sale and Discontinued Operations'
- IFRS 7 'Financial Instruments- Disclosures'
- IAS 19 'Employee Benefits'
- IAS 34 'Interim Financial Reporting'

The above amendments are not likely to have an impact on the Company's financial information.

3.3 IFRS 13 Fair Value Measurement, consolidates the guidance on how to measure fair value, which was spread across various IFRS, into one comprehensive standard. It introduces the use of an exit price, as well as extensive disclosure requirements, particularly the inclusion of non-financial instruments into the fair value hierarchy. The application of IFRS 13 does not have an impact on the financial information of the Company, except certain additional disclosures.

|                                 |                        |      | Ollaudited | Addited  |
|---------------------------------|------------------------|------|------------|----------|
|                                 |                        |      | 31 March   | 30 June  |
| 4 LONG TERM FINANCING - secured |                        | 2016 | 2015       |          |
|                                 | Note                   | (Rup | ees'000)   |          |
|                                 | From banking companies |      |            |          |
|                                 | Term finance loan      |      | 916,667    | 116,667  |
|                                 | Syndicated term loan   |      | 1,787,800  | 635,128  |
|                                 |                        | 4.1  | 2,704,476  | 751,795  |
|                                 | Current portion        |      | (516,667)  | (66,667) |
|                                 |                        |      | 2,187,800  | 685,128  |

4.1 The markup rates, facility limits and securities offered for these long term financing facilities are the same as disclosed in the annual audited unconsolidated financial statements of the Company for the year ended 30 June 2015 except the following:

During the period, the Company availed fresh term finance facilities of Rs. 350 million (30 June 2015: Nil) and Rs. 500 million (30 June 2015: Nil). These facilities are secured by way of first pari passu equitable mortgage charge on land and building of Pearl Continental Hotel, Rawalpindi.

#### LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE- secured

The markup rate, facility limit and securities offered for this lease finance arrangement are the same as disclosed in the annual audited unconsolidated financial statements of the Company for the year ended 30 June 2015.

|      | Unaudited | Audited   |
|------|-----------|---|
|      | 31 March  | 30 June   |
|      | 2016      | 2015  |
| Note | (Rupe     | es'000)   |
|      | 2/2 105   | 399,313   |
|      | -         | ,   |
|      | -         | 503,639   |
|      | -         | 236,779   |
|      | 53,845    | 54,339  |
|      | 12,314    | 4,987   |
|      | 86,919    | 116,422   |
|      | 62,367    | 60,359  |
|      | 132,017   | 129,049   |
| 6.1  | 11,103    | 3,534   |
| 6.2  | 162,621   | -   |
|      | 87,374    | 82,577  |
|      | 49,591    | 41,711  |
|      | 1,832,072 | 1,632,709   |
|      | 6.1       | 31 March<br>2016<br>Note (Rupe<br>342,195<br>556,683<br>275,043<br>53,845<br>12,314<br>86,919<br>62,367<br>132,017<br>6.1 11,103<br>6.2 162,621<br>87,374<br>49,591 |

- 6.1 It includes an amount of Rs. 0.043 million of related parties.
- It includes an amount of Rs. 34.919 million of related parties. 6.2

#### SHORT TERM BORROWINGS - secured

The markup rates, securities offered and facility limits of these short term borrowings are the same as disclosed in the annual audited unconsolidated financial statements of the Company for the year ended 30 June 2015 except settlement of Running Finance facility of Rs. 350 million during the period.

#### CONTINGENCIES AND COMMITMENTS

#### 8.1 **Contingencies**

Contingencies are the same as disclosed in the annual audited unconsolidated financial statements of the Company for the year ended 30 June 2015 except for the commitments and guarantees as disclosed below:

| Unaudited | Audited |
|-----------|---------|
| 31 March  | 30 June |
| 2016      | 2015    |

(Rupees'000)

### 8.1.1 Guarantees - secured

| 188,805 | 188,173 |
|---------|---------|
|         |         |

This includes guarantee of Rs. 50 million (30 June 2015: Rs. 50 million), issued on behalf of a subsidiary company.

#### 8.2 Commitments

Unaudited Audited 31 March 30 June 2016 2015

(Rupees'000)

Commitments for capital expenditure

529,566

819,189

1

# Notes to the Condensed Interim Unconsolidated Financial Information (Unaudited) For the nine months period ended 31 March 2016

|   |   | Owned assets | Leased assets | Capital work in progress      | Total                      |
|---|---|--------------|---------------|-------------------------------|----------------------------|
| 9 | PROPERTY, PLANT AND EQUIPMENT             |              |               |                               |                            |
|   |   | Unaudite     | ed 31 March   | 2016 - (Rupees i              | in '000)                   |
|   | Carrying value at beginning of the period | 27,841,967   | 21,144        | 1,034,293                     | 28,897,404                 |
|   | Additions during the period               | 581,094      | -             | 511,073                       | 1,092,167                  |
|   | Transfer from capital work in progress    | 360,079      | -             | (360,079)                     | -                          |
|   | Disposal during the period                | (28,141)     | -             | -                             | (28,141)                   |
|   | Depreciation charge for the period        | (367,164)    | (2,263)       | -                             | (369,427)                  |
|   | Carrying value at end of the period       | 28,387,835   | 18,881        | 1,185,287                     | 29,592,003                 |
|   |   | Audited      | d 30 June 20° | 15 - (Rupees in '0            | 00)                        |
|   | Carrying value at beginning of the year   | 23,660,402   | 24,589        | 643,764                       | 24,328,755                 |
|   | Additions during the year                 | 224,039      | -             | 842,756                       | 1,066,795                  |
|   | Transfer from capital work in progress    | 452,227      | -             | (452,227)                     | -                          |
|   | Surplus on revaluation                    | 3,925,950    | -             | -                             | 3,925,950                  |
|   | Disposal during the year                  | (6,346)      | -             | -                             | (6,346)                    |
|   | Depreciation charge for the year          | (414,305)    | (3,445)       | -                             | (417,750)                  |
|   | Carrying value at end of the year         | 27,841,967   | 21,144        | 1,034,293                     | 28,897,404                 |
|   |   |              |               | Unaudited<br>31 March<br>2016 | Audited<br>30 June<br>2015 |
| 0 | ADVANCE FOR CAPITAL EXPENDITURE           |              | Note          | (Rup                          | ees'000)                   |
|   | Purchase of land                          |              |               | 666,820                       | 666,820                    |
|   | Purchase of apartment                     |              |               | 40,509                        | 40,509                     |
|   | Malir Delta Land                          |              | 10.1          | 381,656                       | 381,656                    |
|   | Advance for purchase of fixed assets      |              | 10.2          | 1,472,423                     | 86,47                      |
|   |   |              |               | 2,561,408                     | 1,175,457                  |

10.1 This represents amount paid for purchase of 113.34 acres of land and fee for regularization of land as per the value assessed by the Land Regularization Committee established by the Government of Sindh under the Sindh Ordinance, 2001. The Honourable High Court of Sindh at Karachi dismissed the Constitution Petition filed by the Company challenging the impugned order of the Accountability Court Karachi declaring that any transfer of title or creation of any third party interest in the said land was declared void. The Company being aggrieved and dissatisfied with this impugned judgment for dismissal of its Constitution Petition has filed a Civil petition for leave to Appeal (CPLA) in the Honourable

Supreme Court of Pakistan which is pending. Though the management is hopeful for favourable outcome of this matter, in the eventuality of an adverse outcome, the management, on the basis of legal opinion, believes that the Company will seek recovery of purchase consideration and land regularization fee paid to the seller and Land Regularization Department respectively.

10.2 It includes amount of Rs. 1,385 million paid as advance for purchase of property from an associated company.

#### 11 LONG TERM INVESTMENTS

This includes advance amount of Rs. 624.930 million against equity towards 62,493,044 numbers of ordinary shares of Rs. 10/- each (30 June 2015: Rs. Nil) and Rs. 0.064 million towards 6,444 numbers of ordinary shares of Rs. 10/- each (30 June 2015: Rs. Nil) given to wholly owned subsidiary companies M/s City Properties (Pvt.) Limited and M/s Elite Properties (Pvt.) Limited, respectively.

#### **ADVANCES** 12

15

The short term advance of Rs. 500 million ( 30 June 2015: Rs. 500 million) extended to an associated company has been received during the period.

#### OTHER FINANCIAL ASSETS 13

This mainly includes investment in an associated company having carrying value of Rs. 1,381 million (30 June 2015 : Rs. 1,071 million).

#### NON CURRENT ASSETS HELD FOR SALE 14

This represents 98,000 shares in Hashoo Group Limited - British Virgin Island. The Company has agreed to sell these shares for a total consideration of USD 5.99 million.

|                           | Unaudited          |           | Unaudited   |                   |  |  |
|---------------------------|--------------------|-----------|-------------|-------------------|--|--|
|                           | Three months ended |           |             | Nine months ended |  |  |
|                           | 31 M               | larch     | 31 March    |                   |  |  |
|                           | 2016               | 2015      | 2016        | 2015              |  |  |
| SALES AND SERVICES - net  |                    | (Rup      | upees'000)  |                   |  |  |
| Rooms                     | 1,422,814          | 1,260,261 | 3,949,006   | 3,234,418         |  |  |
| Food and beverages        | 1,380,970          | 1,233,469 | 3,877,395   | 3,295,718         |  |  |
| Other related services    | 130,922            | 123,204   | 386,622     | 363,626           |  |  |
| Shop license fees         | 8,273              | 6,489     | 24,686      | 19,572            |  |  |
|                           | 2,942,979          | 2,623,423 | 8,237,709   | 6,913,334         |  |  |
| Discounts and commissions | (38,275)           | (30,101)  | (109,458)   | (92,260)          |  |  |
| Sales tax                 | (418,040)          | (364,140) | (1,146,923) | (961,691)         |  |  |
|                           | 2,486,664          | 2,229,182 | 6,981,328   | 5,859,383         |  |  |
|                           |                    |           |             |                   |  |  |

|    |  | Unau       | Unaudited          |            | Unaudited         |  |  |
|----|--|------------|--------------------|------------|-------------------|--|--|
|    |  | Three mo   | Three months ended |            | Nine months ended |  |  |
|    |  | 31 N       | /larch             | 31 March   |                   |  |  |
| 16 | COST OF SALES AND SERVICES               | 2016       | 2015               | 2016       | 2015              |  |  |
|    |  |            | (Rup               | ees'000)   |                   |  |  |
|    | Food and beverages                       |            |                    |            |                   |  |  |
|    | Opening balance                          | 79,016     | 88,860             | 90,715     | 87,021            |  |  |
|    | Purchases during the period              | 435,000    | 363,138            | 1,196,211  | 997,022           |  |  |
|    | Closing balance                          | (102,795)  | (85,235)           | (102,795)  | (85,235)          |  |  |
|    | Consumption during the period            | 411,221    | 366,763            | 1,184,131  | 998,808           |  |  |
|    | Direct expenses                          |            |                    |            |                   |  |  |
|    | Salaries, wages and benefits             | 302,984    | 266,947            | 869,825    | 773,990           |  |  |
|    | Heat, light and power                    | 142,216    | 143,013            | 521,362    | 566,858           |  |  |
|    | Repairs and maintenance                  | 74,178     | 61,298             | 209,002    | 179,623           |  |  |
|    | Depreciation                             | 117,380    | 93,649             | 332,484    | 279,346           |  |  |
|    | Guest supplies                           | 57,222     | 46,581             | 163,883    | 133,961           |  |  |
|    | Linen, china and glassware               | 22,472     | 30,051             | 78,018     | 84,625            |  |  |
|    | Communication and other related services | 18,581     | 16,779             | 53,043     | 52,297            |  |  |
|    | Banquet and decoration                   | 17,489     | 19,242             | 51,289     | 47,658            |  |  |
|    | Transportation                           | 12,652     | 12,069             | 37,116     | 32,570            |  |  |
|    | Uniforms                                 | 7,047      | 6,924              | 19,285     | 19,259            |  |  |
|    | Music and entertainment                  | 2,888      | 3,786              | 8,805      | 9,962             |  |  |
|    | Others                                   | 3,045      | 4,324              | 8,751      | 12,016            |  |  |
|    |  | 1,189,375  | 1,071,426          | 3,536,994  | 3,190,973         |  |  |
| 17 | EARNINGS PER SHARE                       |            |                    |            |                   |  |  |
|    | Profit for the period (Rupees '000)      | 660,706    | 144,903            | 1,530,488  | 604,126           |  |  |
|    | Weighted average number                  |            |                    |            |                   |  |  |
|    | of ordinary shares (Numbers)             | 32,524,170 | 32,524,170         | 32,524,170 | 32,524,170        |  |  |
|    | Earnings per share - basic (Rupees)      | 20.31      | 4.46               | 47.06      | 18.57             |  |  |

There is no dilution effect on the basic earnings per share of the Company.

| Unaudited  |         |  |
|------------|---------|--|
| Nine month | s ended |  |
| 31 Mar     | rch     |  |
| 2016       | 2015    |  |

(Rupees'000)

# 18 CASH FLOWS FROM OPERATING ACTIVITIES BEFORE WORKING CAPITAL CHANGES

| Profit before taxation  | 2,003,313     | 944,960   |
|---|---------------|-----------|
| Adjustments for:  |               |           |
| Depreciation  | 369,427       | 310,384   |
| Gain on disposal of property, plant and equipment                         | (4,989)       | (1,730)   |
| Provision for staff retirement benefit - gratuity                         | 41,244        | 71,023    |
| Provision for compensated leave absences                                  | 18,869        | 19,516    |
| Provision for doubtful debts  | 14,400        | 32,407    |
| Return on bank deposits   | (28,784)      | (19,151)  |
| Interest on short term advance to related party                           | (38,060)      | (50,408)  |
| Finance cost  | 112,312       | 78,561    |
| Dividend income   | (54,101)      | (48,048)  |
| Unrealised (gain)/ loss on remeasurement of investments to fair value - r | net (307,124) | 93,100    |
|   | 2,126,507     | 1,430,614 |
|   |               |           |
| 19 CASH AND CASH EQUIVALENTS  |               |           |
| Cash and bank balances  | 1,255,693     | 402,709   |
|   |               |           |

### 20 TRANSACTIONS AND BALANCES WITH RELATED PARTIES

The related parties comprise associated and subsidiary companies, directors as well as their close family members, companies with common directorship, executives, key management personnel, major shareholders and Provident Fund. Transactions and balances as of this reporting date with related parties are disclosed in notes 6, 8.1.1, 12, 13 and 14 to the condensed interim unconsolidated financial information. Other balances and transactions with related parties are as follows:

Unaudited

# Notes to the Condensed Interim Unconsolidated Financial Information (Unaudited) For the nine months period ended 31 March 2016

|   | Nine mo  | nths ended<br>March   |
|---|--|---|
|   | 2016<br>(Rup   | 2015<br>ees' <b>000</b> )   |
| Transactions and balances with subsidiary companies Sales Services provided Services availed Advance against equity converted into investment Refund of advance against equity investment Investments   | 828<br>5,668<br>46,861<br>-<br>-<br>624,994  | 1,098<br>2,821<br>39,685<br>49,000<br>6,000   |
| Balances as at the period end: - Trade debts - Other receivable - Long term investments   | 3,847<br>2,500<br>732,221  | *2,431<br>* 117,227   |
| Transactions and balances with associated undertakings  |  |   |
| Sales Services provided Services availed Purchases Purchase of air tickets Franchise fee - income Franchise and management fee - expense Contribution to defined contribution plan - provident fund Dividend income Interest income on advance Sale of property, plant and equipment Dividend paid Advance given for purchase of property | 656<br>1,141<br>23,519<br>60,478<br>26,735<br>2,533<br>8,892<br>24,643<br>53,562<br>38,060<br>763<br>27,902<br>1,385,410 | 1,648<br>1,585<br>20,605<br>39,868<br>14,255<br>7,490<br>21,177<br>47,610<br>50,408 |
| Balances as at the period end: - Trade debts - Long term investment - Accrued interest on advance - Advance for capital expenditure   | 5,960<br>211,133<br>42,782<br>1,385,410  | * 7,256<br>* 211,133<br>* 4,723   |
| Transactions and balances with other related parties  |  |   |
| Sales Services provided Services availed Purchases Purchase of property, plant and equipment Donation Dividend paid Advance given for purchase of fixed assets  | 13<br>368<br>47,231<br>31,360<br>205,623<br>-<br>7<br>3,500  | 94<br>334<br>43,333<br>32,093<br>20,000   |
| Balances as at the period end: - Trade debts - Advance for capital expenditure  | 21,529<br>630,320  | * 11,328<br>* 626,820   |
| Transactions with key management personnel  |  |   |
| Remuneration and allowances including staff retirement benefits<br>Dividend paid<br>Personal guarantees to Banks against the Company's<br>borrowings (Notes 4 and 5)  | 38,484<br>2,885  | 53,120<br>-   |

<sup>\*</sup>Represents balance as at 30 June 2015.

#### 21 FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the amount that would be received on sale of an asset or paid on transfer of a liability in an orderly transaction between market participants at the measurement date. Consequently, differences can arise between carrying values and fair value estimates. Underlying the definition of fair value is the presumption that the Company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the period end date. The quoted market prices used for financial assets held by the Company is current bid price. A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13, 'Fair Value Measurements' requires the Company to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or Liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).
- 21.1 The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy.

|  |      | C   | arrying amou          | ınt                               |           | Fair valu | ıe        |
|--|------|---|-----------------------|-----------------------------------|-----------|-----------|-----------|
| On-balance sheet<br>financial instruments<br>31 March 2016 | Note | Fair value<br>through<br>profit and<br>loss | Loans and receivables | Other<br>financial<br>liabilities | Total     | Level 1   | Total     |
| Financial assets measured at fair value                    |      |   |                       | (Rupees                           | (000)     |           |           |
| Other financial assets                                     |      | 1,398,850                                   | <u>-</u>              | -                                 | 1,398,850 | 1,398,850 | 1,398,850 |
| Financial assets not measured at fair value                | 21.2 |   |                       |                                   |           |           |           |
| Cash and bank balances                                     |      | -   | 1,255,693             | -                                 | 1,255,693 | -         | -         |
| Other receivables  |      | -   | 77,778                | -                                 | 77,778    | -         | -         |
| Interest accrued   |      | -   | 43,377                | -                                 | 43,377    | -         | -         |
| Trade deposits   |      | -   | 16,700                | -                                 | 16,700    | -         | -         |
| Trade debts - considered good                              |      | -   | 678,572               | -                                 | 678,572   | -         | -         |
| Long term deposits   |      | -   | 21,657                | -                                 | 21,657    | -         | -         |
| Advance to employees                                       |      | -   | 44,140                | -                                 | 44,140    | -         | -         |
|  |      | -   | 2,137,917             | -                                 | 2,137,917 | -         |           |

|   |                                      | Carrying amo   | unt   |  | Fair valu                       | ıe  |
|---|--------------------------------------|--|---|--|---------------------------------|---|
| Note  | profit and<br>loss                   | Loans and receivables  | Other<br>financial<br>liabilities<br>(Rupees' | 5  | Level 1                         | Total                                     |
| at fair value 21.2 Long term financing - secured Trade and other payables 21.3 Markup accrued Short term borrowings - secured Current portion of long term financing On-balance sheet financial instruments | -                                    | 2,187,800<br>1,259,021<br>34,712<br>516,987<br>3,998,520                                   | -<br>-<br>-<br>-<br>-<br>-<br>-               | 2,187,800<br>1,259,021<br>34,712<br>516,987<br>3,998,520                                   | :<br>:<br>:<br>:<br>:           | -<br>-<br>-<br>-<br>-<br>-                |
| 30 June 2015 Financial assets measured at fair value Other financial assets Financial assets not measured   | 1,082,204                            | <u> </u>   |   | 1,082,204  | 1,082,2041                      | ,082,204                                  |
| at fair value 21.2  |                                      |  |   |  |                                 |   |
| Cash and bank balances Other receivables Interest accrued Trade deposits Trade debts - considered good Long term deposits Advance to related parties Advance to employees                                   | -<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 765,570<br>35,518<br>5,768<br>16,808<br>510,208<br>14,757<br>500,000<br>2,910<br>1,851,539 | -<br>-<br>-<br>-<br>-<br>-<br>-               | 765,570<br>35,518<br>5,768<br>16,808<br>510,208<br>14,757<br>500,000<br>2,910<br>1,851,539 | -<br>-<br>-<br>-<br>-<br>-<br>- | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- |
| Financial liabilities not measured at fair value 21.2 Long term financing - secured Trade and other payables 21.3 Markup accrued Short term borrowings - secured Current portion of long term financing     | -                                    | 685,128<br>1,082,258<br>38,253<br>-<br>74,392<br>1,880,031                                 | -<br>-<br>-<br>-<br>-<br>-                    | 685,128<br>1,082,258<br>38,253<br>74,392<br>1,880,031                                      | -<br>-<br>-<br>-<br>-<br>-      | -<br>-<br>-<br>-<br>-<br>-                |

- 21.2 The Company has not disclosed the fair values for these financial assets and financial liabilities, as these are either short term in nature or reprice periodically. Therefore, their carrying amounts are reasonable approximation of fair value.
- 21.3 It excludes advances from customers, federal excise duty, bed tax and sales tax payable, banquet/ beverage tax, unearned income and income tax deducted at source.

#### 22 DATE OF APPROVAL

This unaudited condensed interim unconsolidated financial information was authorised for issue by the Board of Directors of the Company in its meeting held on 30 April 2016.

#### Statement under section 241(2) of the Companies Ordinance, 1984

At the time of the meeting of the Board of Directors, the Chief Executive was not in Pakistan, as such this condensed interim unconsolidated financial information, as approved by the Board of Directors, has been signed by two Directors.



Shakir Abu Bakar
Director
PAKISTAN SERVICES LIMITED





CONDENSED INTERIM
CONSOLIDATED
FINANCIAL INFORMATION
(UNAUDITED)

FOR THE NINE MONTHS PERIOD ENDED 31 MARCH 2016

# Condensed Interim Consolidated **Balance Sheet** As at 31 March 2016

| Unaudited | Audited |
|-----------|---------|
| 31 March  | 30 June |
| 2016      | 2015    |

Note (Rupees'000)

#### **SHARE CAPITAL AND RESERVES**

| Authorised share capital   |   |            |            |
|--|---|------------|------------|
| 50,000,000 (30 June 2015: 50,000,000) ordinary shares of Rs. 10 each |   | 500,000    | 500,000    |
|  |   |            |            |
| Issued, subscribed and paid up share capital                         |   | 325,242    | 325,242    |
| Reserves   |   | 2,612,261  | 2,664,194  |
| Unappropriated profit  |   | 5,862,556  | 4,603,638  |
|  |   | 8,800,059  | 7,593,074  |
| SURPLUS ON REVALUATION OF PROPERTY,                                  |   |            |            |
| PLANT AND EQUIPMENT  |   | 23,779,515 | 23,779,515 |
|  |   |            |            |
| NON CURRENT LIABILITIES  |   |            |            |
|  |   |            |            |
| Long term financing - secured  | 4 | 2,187,800  | 685,128    |
| Liabilities against assets subject to finance lease - secured        | 5 | 8,986      | 19,009     |
| Deferred liabilities   |   | 651,665    | 620,489    |
|  |   | 2,848,451  | 1,324,626  |
| CURRENT LIABILITIES  |   |            |            |
|  |   |            |            |
| Trade and other payables   | 6 | 1,851,668  | 1,649,219  |
| Markup accrued   |   | 34,930     | 38,669     |
| Short term borrowings - secured                                      | 7 | -          | -          |
| Current portion of long term financing                               |   |            |            |
| and liabilities against assets subject to finance lease              |   | 530,751    | 89,338     |
|  |   | 2,417,349  | 1,777,226  |
|  |   |            |            |
|  |   | 37,845,374 | 34,474,441 |

#### **CONTINGENCIES AND COMMITMENTS**

The annexed notes 1 to 21 form an integral part of this condensed interim consolidated financial information.

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| NON CURRENT ASSETS  Property, plant and equipment Advance for capital expenditure Investment property Long term investments Long term deposits and prepayments | <b>Note</b> 9 10 | Unaudited<br>31 March<br>2016<br>(Ruped<br>29,708,818<br>2,561,408<br>45,000<br>1,595,378<br>26,396<br>33,937,000 | Audited<br>30 June<br>2015<br>29,022,076<br>1,175,457<br>45,000<br>1,280,225<br>24,027<br>31,546,785 |
|--|------------------|---|--|
| CURRENT ASSETS   |                  |   |  |
| Stores, spare parts and loose tools  |                  | 196,460   | 150,389  |
| Stock in trade - food and beverages  |                  | 102,795   | 90,715   |
| Development property   | 11               | 532,901   |  |
| Trade debts  | 4.0              | 706,391   | 539,518  |
| Advances   | 12               | 201,328<br>97,443   | 583,668  |
| Trade deposits and prepayments Interest accrued  |                  | 43,447  | 66,431<br>5,982  |
| Other receivables  |                  | 76,041  | 35,673   |
| Other financial assets   | 13               | 27,240  | 32,179   |
| Non current assets held for sale   | 14               | 607,985   | 607,985  |
| Advance tax - net  |                  | 26,213  | 34,720   |
| Cash and bank balances   |                  | 1,290,130   | 780,396  |
|  |                  | 3,908,374   | 2,927,656  |
|  |                  |   |  |
|  |                  | 37,845,374  | 34,474,441   |

### Statement under section 241(2) of the Companies Ordinance, 1984

At the time of the meeting of the Board of Directors, the Chief Executive of the Parent Company was not in Pakistan, as such this condensed interim consolidated financial information, as approved by the Board of Directors, has been signed by two Directors.

Director

# Condensed Interim Consolidated Profit and Loss Account (Unaudited) For the nine months period ended 31 March 2016

|   |      | Three months ended 31 March |             |             | Nine months ended<br>31 March |  |  |
|---|------|-----------------------------|-------------|-------------|-------------------------------|--|--|
|   |      | 2016                        | 2015        | 2016        | 2015                          |  |  |
|   | Note |                             | (Ru         | upees'000)  |                               |  |  |
| Sales and services - net                      | 15   | 2,513,866                   | 2,255,955   | 7,059,941   | 5,933,239                     |  |  |
| Cost of sales and services                    | 16   | (1,215,603)                 | (1,096,775) | (3,615,171) | (3,265,828)                   |  |  |
| Gross profit                                  |      | 1,298,263                   | 1,159,180   | 3,444,770   | 2,667,411                     |  |  |
| Administrative expenses                       |      | (569,998)                   | (617,872)   | (1,857,850) | (1,740,993)                   |  |  |
| Finance cost                                  |      | (53,237)                    | (23,993)    | (114,418)   | (80,870)                      |  |  |
| Other income/ (loss) - net                    |      | 289,778                     | (163,078)   | 531,515     | 36,518                        |  |  |
|   |      | 964,806                     | 354,237     | 2,004,017   | 882,066                       |  |  |
| Share of gain in equity accounted investments |      | 13,007                      | 24,905      | 58,185      | 63,610                        |  |  |
| Profit before taxation                        |      | 977,813                     | 379,142     | 2,062,202   | 945,676                       |  |  |
| Taxation                                      |      | (282,372)                   | (188,638)   | (478,042)   | (348,681)                     |  |  |
| Profit for the period                         |      | 695,441                     | 190,504     | 1,584,160   | 596,995                       |  |  |

The annexed notes 1 to 21 form an integral part of this condensed interim consolidated financial information.

#### Statement under section 241(2) of the Companies Ordinance, 1984

At the time of the meeting of the Board of Directors, the Chief Executive of the Parent Company was not in Pakistan, as such this condensed interim consolidated financial information, as approved by the Board of Directors, has been signed by two Directors.

Director

# Condensed Interim Consolidated Statement of Comprehensive Income (Unaudited) For the nine months period ended 31 March 2016

|  | Three months ended<br>31 March |                  | Nine month<br>31 Ma |         |
|--|--------------------------------|------------------|---------------------|---------|
|  | 2016                           | <b>2016</b> 2015 |                     | 2015    |
|  |                                | (Rupe            | es'000)             |         |
| Profit for the period  | 695,441                        | 190,504          | 1,584,160           | 596,995 |
| Other comprehensive income for the period  |                                |                  |                     |         |
| Items to be reclassified to profit and loss account in subsequent periods  |                                |                  |                     |         |
| Exchange gain on translation of long term investments in equity accounted investees (Deficit)/ surplus on remeasurement of | 3,698                          | 937              | 6,833               | 2,811   |
| available for sale securities  | (48,255)                       | (22,591)         | (56,716)            | 1,587   |
| Deferred tax on other comprehensive income   | (1,109)                        | (328)            | (2,050)             | (984)   |
| Other comprehensive income for the period  | (45,666)                       | (21,982)         | (51,933)            | 3,414   |
| Total comprehensive income for the period  | 649,775                        | 168,522          | 1,532,227           | 600,409 |

The annexed notes 1 to 21 form an integral part of this condensed interim consolidated financial information.

### Statement under section 241(2) of the Companies Ordinance, 1984

At the time of the meeting of the Board of Directors, the Chief Executive of the Parent Company was not in Pakistan, as such this condensed interim consolidated financial information, as approved by the Board of Directors, has been signed by two Directors.

Director

# Condensed Interim Consolidated Cash Flow Statement (Unaudited) For the nine months period ended 31 March 2016

| For the nine months period ended 31 March 2016                     |      |                  | onths ended<br>March |
|--|------|------------------|----------------------|
|  |      | 2016             | 2015                 |
| CASH FLOWS FROM OPERATING ACTIVITIES                               | Note | (Rupe            | es'000)              |
|  |      |                  |                      |
| Cash flow from operating activities before working capital changes | 17   | 2,130,852        | 1,444,193            |
| Working capital changes  |      |                  |                      |
| (Increase)/ decrease in current assets                             |      |                  |                      |
| Stores, spare parts and loose tools                                |      | (46,071)         | (210)                |
| Stock in trade - food and beverages                                |      | (12,080)         | 1,786                |
| Development property   |      | (532,901)        | -                    |
| Trade debts  |      | (181,273)        | (97,107)             |
| Advances   |      | (117,660)        | (27,219)             |
| Trade deposits and prepayments                                     |      | (31,012)         | (23,962)             |
| Other receivables  |      | (4,661)          | (402)                |
| Increase/ (decrease) in current liabilities                        |      |                  |                      |
| Trade and other payables   |      | 32,259           | (204,631)            |
| Cash used in operations  |      | (893,399)        | (351,745)            |
|  |      |                  |                      |
| Staff retirement benefit - gratuity paid                           |      | (22,026)         | (46,989)             |
| Compensated leave absences paid                                    |      | (19,226)         | (16,906)             |
| Income tax paid  |      | (459,272)        | (335,696)            |
| Finance cost paid  |      | (133,958)        | (133,920)            |
| Net cash generated from operating activities                       |      | 602,971          | 558,937              |
|  |      |                  |                      |
| CASH FLOWS FROM INVESTING ACTIVITIES                               |      |                  |                      |
| Additions to property, plant and equipment                         |      | (1,086,593)      | (788,915)            |
| Advance for capital expenditure                                    |      | (1,385,951)      | (41,369)             |
| Proceeds from disposal of property, plant and equipment            |      | 53,638           | 9,160                |
| Proceeds from disposal of non current assets held for sale         |      |                  | 7,000                |
| Refund of short term advance                                       |      | 500,000          | - (400)              |
| Purchase of other financial assets                                 |      | (10,196)         | (189)                |
| Proceeds from maturity of other financial assets  Dividend income  |      | 12,794           | 255,505<br>438       |
|  |      | 18,394<br>30,708 | 21,622               |
| Return on bank deposits and term deposits receipts                 |      |                  |                      |
| Long term deposits / prepayments                                   |      | (2,369)          | (1,434)              |
| Net cash used in investing activities                              |      | (1,869,575)      | (538,182)            |
| CASH FLOWS FROM FINANCING ACTIVITIES                               |      |                  |                      |
| Repayment of long term financing                                   |      | (50,000)         | (175,000)            |
| Dividend paid  |      | (155,052)        | -                    |
| Proceeds from long term financing                                  |      | 2,000,000        | 400,000              |
| Repayment of liabilities against assets subject to finance lease   |      | (18,610)         | (12,826)             |
| Net cash from financing activities                                 |      | 1,776,338        | 212,174              |
| Net increase in cash and cash equivalents                          |      | 509,734          | 232,929              |
| •  |      |                  | •                    |
| Cash and cash equivalents at beginning of the period               |      | 780,396          | 188,904              |
| Cash and cash equivalents at end of the period                     | 18   | 1,290,130        | 421,833              |

The annexed notes 1 to 21 form an integral part of this condensed interim consolidated financial information.

## Statement under section 241(2) of the Companies Ordinance, 1984

At the time of the meeting of the Board of Directors, the Chief Executive of the Parent Company was not in Pakistan, as such this condensed interim consolidated financial information, as approved by the Board of Directors, has been signed by two Directors.



# Condensed Interim Consolidated Statement of Changes in Equity (Unaudited) For the nine months period ended 31 March 2016

|   |                  | Capital          | reserve                                       |                    | Revenue res                                       | serves   |                       |                  |
|---|------------------|------------------|---|--------------------|---|--|-----------------------|------------------|
|   | Share<br>capital | Share<br>premium | Share of<br>associate's<br>capital<br>reserve | General<br>reserve | Exchange trans-<br>lation reserve<br>(net of tax) | Surplus on<br>remeasurement<br>of available for<br>sale securities | Unappropriated profit | Total<br>equity  |
|   |                  |                  |   |                    | (Rupees'000                                       | ))   |                       |                  |
| Balance at 01 July 2014   | 325,242          | 269,424          | 147,221                                       | 1,600,0            | 00 457,794  | 143,065  | 3,632,865             | 6,575,611        |
| Changes in equity for the<br>period ended 31 March 2015   |                  |                  |   |                    |   |  |                       |                  |
| Total comprehensive income for the period   |                  |                  |   |                    |   |  |                       |                  |
| Profit for the period  Other comprehensive income for the period  |                  | -                | -   | -                  | 1.827   | -<br>1.587   | 596,995               | 596,995<br>3,414 |
| Total comprehensive income for the period   |                  |                  |   |                    | 1,827   | 1,587  | 596.995               | 600.409          |
| total completiensive income for the period  |                  |                  |   |                    | 1,027   | 1,507  | 370,773               | 000,407          |
| Balance at 31 March 2015  | 325,242          | 269,424          | 147,221                                       | 1,600,0            | 00 459,621  | 144,652  | 4,229,860             | 7,176,020        |
| Balance at 01 July 2015   | 325,242          | 269,424          | 147,221                                       | 1,600,0            | 00 462,184  | 185,365  | 4,603,638             | 7,593,074        |
| Changes in equity for the period ended 31 March 2016  |                  |                  |   |                    |   |  |                       |                  |
| Total comprehensive income for the period Profit for the period   | -                |                  |   |                    |   |  | 1.584.160             | 1,584,160        |
| Other comprehensive income for the period   |                  |                  |   |                    | 4.783   | (56,716)   | 1,364,100             | (51,933)         |
| Total comprehensive income for the period   | -                | -                | -   | -                  | 4,783   | (56,716)   | 1,584,160             | 1,532,227        |
| Final cash dividend for the year ended 30 June 2015<br>declared subsequent to the year end<br>(@ Rs. 5 per share) | -                | _                |   |                    |   |  | (162,621)             | (162,621)        |
| First interim cash dividend for the year 2015-16 (@ Rs. 5 per share)  |                  | -                |   |                    | -   |  | (162,621)             | (162,621)        |
| Balance at 31 March 2016  | 325,242          | 269,424          | 147,221                                       | 1,600,0            | 00 466,967  | 128,649  | 5,862,556             | 8,800,059        |
|   |                  |                  |   |                    |   |  |                       |                  |

The annexed notes 1 to 21 form an integral part of this condensed interim consolidated financial information.

### Statement under section 241(2) of the Companies Ordinance, 1984

At the time of the meeting of the Board of Directors, the Chief Executive of the Parent Company was not in Pakistan, as such this condensed interim consolidated financial information, as approved by the Board of Directors, has been signed by two Directors.

Director

### 1 THE GROUP AND ITS OPERATIONS

Pakistan Services Limited ("the Parent Company") was incorporated on 06 December 1958 in Pakistan under the Companies Act, 1913 (now Companies Ordinance 1984) as a public limited company and is quoted on Pakistan Stock Exchange Limited. The Parent Company's registered office is situated at 1st Floor, NESPAK House, Sector G-5/2, Islamabad. The Parent Company is principally engaged in the hotel business and owns and manages the chain of Pearl Continental Hotels in Karachi, Lahore, Rawalpindi, Bhurban, Peshawar and Muzaffarabad Azad Jammu & Kashmir. The Parent Company also owns one small sized property in Lahore operating under the budget hotel concept. The Parent Company also grants franchise to use its trade mark and name." Pearl Continental."

Further the Parent Company is in process of constructing hotels in Multan and Mirpur-Azad Jammu & Kashmir.

1.1 This condensed interim consolidated financial information includes the condensed interim financial information of the Parent Company and the following Subsidiary Companies together constituting "the Group":

| Nature of business                   | Holding  |
|--------------------------------------|--|
| Rent-a-car, tour packages and travel |  |
| related work                         | 100%   |
| Non-operational                      | 100%   |
| Real estate development              | 100%   |
| Real estate development              | 100%   |
|                                      | Rent-a-car, tour packages and travel<br>related work<br>Non-operational<br>Real estate development |

Consequent to the approval of Honourable High Court of Islamabad, effective 15 February 2016 M/s Bhurban Resorts (Private) Limited has been merged into the Parent Company and necessary accounting adjustments have been incorporated in this financial information.

### 2 BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

This condensed interim consolidated financial information of the Group for the nine months period ended 31 March 2016 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. The disclosures in this condensed interim consolidated financial information do not include the information that reported for annual audited consolidated financial statements and should therefore be read in conjunction with the annual audited consolidated financial statements for the year ended 30 June 2015. Comparative consolidated balance sheet numbers are extracted from the annual audited consolidated financial statements for the year ended 30 June 2015, whereas comparative consolidated profit and loss account, consolidated statement of comprehensive income, consolidated cash flow statement and consolidated statement of changes in equity are stated from unaudited condensed interim consolidated financial information for the nine months period ended 31 March 2015.

This condensed interim consolidated financial information is unaudited and being submitted to the members as required under Section 245 of the Companies Ordinance, 1984 and the Listing Regulations of the Pakistan Stock Exchange Limited.

#### 3 SIGNIFICANT ACCOUNTING POLICIES AND ESTIMATES

- 3.1 The accounting policies, significant judgments made in the application of accounting policies, key sources of estimations and the methods of computation adopted in preparation of this condensed interim consolidated financial information and financial risk management policy are the same as those applied in preparation of annual audited consolidated financial statements for the year ended 30 June 2015 except that IFRS 13 'Fair Value Measurement' became effective for financial periods beginning on or after 01 January 2015. The effect of IFRS 13 'Fair Value Measurement' are disclosed in notes 3.3 and 20 to this condensed interim consolidated financial information.
- The following standards, amendments and interpretations of approved accounting standards will be 3.2 effective for accounting periods beginning on or after 01 January 2016 and are not expected to have any significant effect on condensed interim Consolidated financial information of the Group:

| - Amendments to IAS 38 'Intangible Assets'                            | (effective 01 January 2016) |
|---|-----------------------------|
| - Amendments to IAS 16 'Property, Plant and Equipment'                | (effective 01 January 2016) |
| - Amendments to IFRS 10 'Consolidated Financial Statements'           | (effective 01 January 2016) |
| - Amendments to IAS 28 'Investments in Associates and Joint Ventures' | (effective 01 January 2016) |
| - Amendments to IFRS 11 'Joint Arrangements'                          | (effective 01 January 2016) |
| - Amendment to IAS 27 'Separate Financial Statement'                  | (effective 01 January 2016) |
| Amendment to IAS 41 'Agriculture'                                     | (effective 01 January 2016) |

Amendments to following standards as annual improvements cycle of 2012-2014, Most of amendments will apply prospectively for annual period beginning on or after 01 January 2016:

- IFRS 5 'Non-current Assets Held for Sale and Discontinued Operations'
- IFRS 7 'Financial Instruments- Disclosures'
- IAS 19 'Employee Benefits'
- IAS 34 'Interim Financial Reporting'

The above amendments are not likely to have an impact on the Parent Company's financial information.

3.3 IFRS 13 Fair Value Measurement, consolidates the guidance on how to measure fair value, which was spread across various IFRS, into one comprehensive standard. It introduces the use of an exit price, as well as extensive disclosure requirements, particularly the inclusion of non-financial instruments into the fair value hierarchy. The application of IFRS 13 does not have an impact on the financial information of the Group, except certain additional disclosures.

|   |                               |      | 31 March<br>2016 | 30 June<br>2015 |
|---|-------------------------------|------|------------------|-----------------|
| 4 | LONG TERM FINANCING - secured | Note | (Rup             | ees'000)        |
|   | From banking companies        |      |                  |                 |
|   | Term finance loan             |      | 916,667          | 116,667         |
|   | Syndicated term loan          |      | 1,787,800        | 635,128         |
|   |                               | 4.1  | 2,704,467        | 751,795         |
|   | Current portion               |      | (516,667)        | (66,667)        |
|   |                               |      | 2 187 800        | 685 128         |

Unaudited

Audited

4.1 The markup rates, facility limits and securities offered for these long term financing facilities are the same as disclosed in the annual audited consolidated financial statements of the Parent Company for the year ended 30 June 2015 except the following:

During the period, the Parent Company availed fresh term finance facilities of Rs. 350 million (30 June 2015: Nil) and Rs. 500 million (30 June 2015: Nil). These facilities are secured by way of first pari passu equitable mortgage charge on land and building of Pearl Continental Hotel, Rawalpindi.

|   | morgage charge on land and building or 1 earl Continental Hotel, Nawalpindi |           |          |
|---|---|-----------|----------|
|   |   | Unaudited | Audited  |
|   |   | 31 March  | 30 June  |
|   |   | 2016      | 2015     |
| 5 | LIABILITIES AGAINST ASSETS  |           |          |
|   | SUBJECT TO FINANCE LEASE - secured  | (Rup      | ees'000) |
|   | Present value of minimum lease payments                                     |           |          |
|   | Balance at beginning of the period/ year                                    | 41,680    | 37,279   |
|   | Additions during the period/ year   | -         | 24,941   |
|   | Repayments made during the period/ year                                     | (18,610)  | (20,540) |
|   |   | 23,070    | 41,680   |
|   | Current portion   | (14,084)  | (22,671) |
|   |   | 8,986     | 19,009   |

5.1 The markup rates, facility limits and securities offered for these lease finance arrangements are the same as disclosed in the audited consolidated financial statements of the Group for the year ended 30 June 2015.

|     |   |            | Unaudited<br>31 March<br>2016   | Audited<br>30 June<br>2015  |
|-----|---|------------|---|---|
| 6   | TRADE AND OTHER PAYABLES  | Note       | (Rupe   | ees'000)  |
|     | Creditors Accrued liabilities Advances from customers Shop deposits Due to related parties - unsecured Sales tax Bed tax Unearned income Unclaimed dividend Dividend payable Retention money Others | 6.1<br>6.2 | 346,607<br>565,847<br>275,043<br>53,845<br>17,155<br>88,095<br>62,367<br>132,017<br>11,103<br>162,621<br>87,374<br>49,594 | 405,876<br>509,974<br>236,846<br>54,339<br>7,340<br>116,422<br>60,359<br>129,049<br>3,534<br>-<br>82,577<br>42,903<br>1,649,219 |
| 6.1 | It includes an amount of Rs. 0.043 million of related parties.  |            |   |   |

- It includes an amount of Rs. 34.919 million of related parties. 6.2

### **SHORT TERM BORROWINGS - secured**

The markup rates, securities offered and facility limits of these short term borrowings are the same as disclosed in the audited consolidated financial statements of the Group for the year ended 30 June 2015 except settlement of Running Finance facility of Rs. 350 million during the period.

#### **CONTINGENCIES AND COMMITMENTS** 8

#### 8.1 **Contingencies**

Contingencies are the same as disclosed in the audited consolidated annual financial statements of the Group for the year ended 30 June 2015, except for the guarantees and commitments as disclosed below:

|       |   | Unaudited<br>31 March<br>2016 | Audited<br>30 June<br>2015 |
|-------|---|-------------------------------|----------------------------|
|       |   | (Rupe                         | es'000)                    |
| 8.1.1 | Guarantees                                      | 188,805                       | 188,174                    |
| 0.0   |   |                               |                            |
| 8.2   | Commitments Commitments for capital expenditure | 721,066                       | 819,189                    |

|    |   | Owned assets | Leased (        | Capital work in progress     | Total                      |
|----|---|--------------|-----------------|------------------------------|----------------------------|
| 9  | PROPERTY, PLANT AND EQUIPMENT             | Unaudi       | ited 31 March   | 2016 - (Rupees i             | n '000)                    |
|    | Carrying value at beginning of the period | 27,924,553   | 63,230          | 1,034,293                    | 29,022,076                 |
|    | Additions during the period               | 593,995      | -               | 511,073                      | 1,105,068                  |
|    | Transfer from capital work in progress    | 360,079      |                 | (360,079)                    | -                          |
|    | Disposal during the period                | (34,422)     |                 | -                            | (34,422)                   |
|    | Depreciation charge for the period        | (376,906)    | (6,998)         | -                            | (383,904)                  |
|    | Carrying value at end of the period       | 28,467,299   | 56,232          | 1,185,287                    | 29,708,818                 |
|    |   | Aue          | dited 30 June 2 | 2015 - (Rupees '0            | 00)                        |
|    | Carrying value at beginning of the year   | 23,757,380   | 46,911          | 643,764                      | 24,448,055                 |
|    | Additions during the year                 | 226,678      | 24,941          | 842,756                      | 1,094,375                  |
|    | Transfer from capital work in progress    | 452,227      | -               | (452,227)                    | -                          |
|    | Surplus on revaluation                    | 3,925,950    | -               | -                            | 3,925,950                  |
|    | Disposal during the year                  | (8,843)      | -               | -                            | (8,843)                    |
|    | Depreciation charge for the year          | (428,839)    | (8,622)         | -                            | (437,461)                  |
|    | Carrying value at end of the year         | 27,924,553   | 63,230          | 1,034,293                    | 29,022,076                 |
|    |   |              |                 | Unaudited<br>31March<br>2016 | Audited<br>30 June<br>2015 |
|    |   |              | Note            | (Rupe                        | ees'000)                   |
| 10 | ADVANCE FOR CAPITAL EXPENDITURE           |              |                 |                              |                            |
|    | Purchase of land                          |              |                 | 666,820                      | 666,820                    |
|    | Purchase of apartment                     |              |                 | 40,509                       | 40,509                     |
|    | Malir Delta Land                          |              | 10.1            | 381,656                      | 381,656                    |
|    | Advance for purchase of fixed assets      |              | 10.2            | 1,472,423                    | 86,472                     |
|    |   |              |                 | 2,561,408                    | 1,175,457                  |
|    |   |              |                 |                              |                            |

- 10.1 This represents amount paid for purchase of 113.34 acres of land and fee for regularization of land as per the value assessed by the Land Regularization Committee established by the Government of Sindh under the Sindh Ordinance, 2001. The Honourable High Court of Sindh at Karachi dismissed the Constitution Petition filed by the Parent Company challenging the impugned order of the Accountability Court Karachi declaring that any transfer of title or creation of any third party interest in the said land was declared void. The Parent Company being aggrieved and dissatisfied with this impugned judgment for dismissal of its Constitution Petition has filed a Civil petition for leave to Appeal (CPLA) in the Honourable Supreme Court of Pakistan which is pending. Though the management is hopeful for favourable outcome of this matter, in the eventuality of an adverse outcome, the management, on the basis of legal opinion, believes that the Parent Company will seek recovery of purchase consideration and land regularization fee paid to the seller and Land Regularization Department respectively.
- 10.2 It includes amount of Rs. 1,385 million paid as advance for purchase of property from an associated company.

### 11 DEVELOPMENT PROPERTY

During the period the Group acquired a development property of Rs. 532.901 million (30 June 2015: Nil).

### 12 ADVANCES

The short term advance of Rs. 500 million (30 June 2015: Rs. 500 million) extended to an associated company has been received during the period.

 Unaudited
 Audited

 31 March
 30 June

 2016
 2015

(Rupees'000)

## 13 OTHER FINANCIAL ASSETS

Investment in:

- Shares of listed companies

- Certificate of Musharika / Term Deposit Receipts

| 8,638  | 10,979 |
|--------|--------|
| 18,602 | 21,200 |
| 27,240 | 32,179 |

### 14 NON CURRENT ASSETS HELD FOR SALE

This represents 98,000 shares in Hashoo Group Limited - British Virgin Island. The Parent Company has agreed to sell these shares for a total consideration of USD 5.99 million.

|    |  | Unaudited |           | Unaud       | dited      |  |
|----|--|-----------|-----------|-------------|------------|--|
|    |  | Three mor | ths ended | Nine mor    | nths ended |  |
|    |  |           | larch     | 31 March    |            |  |
|    |  | 2016      | 2015      | 2016        | 2015       |  |
| 15 | SALES AND SERVICES - net                 |           | (Rup      | ees'000)    |            |  |
|    | Rooms                                    | 1,419,829 | 1,259,406 | 3,943,338   | 3,231,597  |  |
|    | Food and beverages                       | 1,380,758 | 1,233,105 | 3,876,567   | 3,294,620  |  |
|    | Other related services                   | 137,948   | 124,098   | 399,114     | 367,755    |  |
|    | Vehicles rental                          | 33,462    | 32,215    | 98,224      | 86,630     |  |
|    | Shop license fees                        | 8,273     | 6,489     | 24,686      | 19,572     |  |
|    |  | 2,980,270 | 2,655,313 | 8,341,929   | 7,000,174  |  |
|    | Discounts and commissions                | (38,275)  | (30,101)  | (109,458)   | (92,260)   |  |
|    | Sales tax                                | (428,129) | (369,257) | (1,172,530) | (974,675)  |  |
|    |  | 2,513,866 | 2,255,955 | 7,059,941   | 5,933,239  |  |
| 16 | COST OF SALES AND SERVICES               |           |           |             |            |  |
|    | Food and beverages                       |           |           |             |            |  |
|    | Opening balance                          | 79,016    | 88,860    | 90,715      | 87,021     |  |
|    | Purchases during the period              | 435,616   | 362,774   | 1,196,211   | 995,924    |  |
|    | Closing balance                          | (102,795) | (85,235)  | (102,795)   | (85,235)   |  |
|    | Consumption during the period            | 411,837   | 366,399   | 1,184,131   | 997,710    |  |
|    | Direct expenses                          |           |           |             |            |  |
|    | Salaries, wages and benefits             | 315,271   | 278,617   | 905,781     | 807,081    |  |
|    | Heat, light and power                    | 142,216   | 143,013   | 521,362     | 566,858    |  |
|    | Repairs and maintenance                  | 74,636    | 61,928    | 210,354     | 181,298    |  |
|    | Depreciation                             | 121,845   | 98,312    | 345,536     | 292,255    |  |
|    | Guest supplies                           | 57,222    | 46,581    | 163,883     | 133,961    |  |
|    | Linen, china and glassware               | 22,472    | 30,051    | 78,018      | 84,625     |  |
|    | Communication and other related services | 18,581    | 16,779    | 53,043      | 52,297     |  |
|    | Banquet and decoration                   | 17,489    | 19,241    | 51,289      | 47,657     |  |
|    | Transportation                           | 4,115     | 3,551     | 14,558      | 12,728     |  |
|    | Uniforms                                 | 7,047     | 6,924     | 19,285      | 19,259     |  |
|    | Music and entertainment                  | 2,888     | 3,786     | 8,805       | 9,962      |  |
|    | Insurance                                | 1,220     | 1,269     | 3,778       | 3,865      |  |
|    | Vehicle operating expense                | 8,239     | 9,717     | 25,547      | 28,732     |  |
|    | Vehicle rental and registration charges  | 6,744     | 5,552     | 18,927      | 14,617     |  |
|    | Others                                   | 3,781     | 5,055     | 10,874      | 12,923     |  |
|    |  | 1,215,603 | 1,096,775 | 3,615,171   | 3,265,828  |  |
|    |  |           |           |             |            |  |

Unaudited

# Notes to the Condensed Interim Consolidated Financial Information (Unaudited) For the nine months period ended 31 March 2016

|   |           | nths ended<br>March<br>2015 |
|---|-----------|-----------------------------|
|   | 2016      | 2015                        |
| 17 CASH FLOWS FROM OPERATING ACTIVITIES                           |           | _0.0                        |
| BEFORE WORKING CAPITAL CHANGES                                    | (Rup      | ees'000)                    |
| Profit before taxation  | 2,062,202 | 945,676                     |
| Adjustments for:  |           |                             |
| Depreciation  | 383,904   | 324,728                     |
| Gain on disposal of property, plant and equipment                 | (19,216)  | (6,378)                     |
| Provision for staff retirement benefit - gratuity                 | 41,244    | 71,023                      |
| Provision for compensated leave absences                          | 18,869    | 19,516                      |
| Provision for doubtful debts                                      | 14,400    | 32,407                      |
| Return on bank deposits/ Treasury bills/ Certificate of Musharika | (30,113)  | (21,468)                    |
| Interest income on short term advance to related party            | (38,060)  | (50,408)                    |
| Share of profit in equity accounted investments                   | (58,185)  | (63,610)                    |
| Finance cost  | 114,418   | 80,870                      |
| Dividend income   | (539)     | (438)                       |
| Loss on remeasurement of investments to fair value - net          | 2,341     | 1,451                       |
| Impairment on long term investment recorded during the period     | -         | 110,824                     |
| Reversal of impairment on investment in associated companies      | (360,413) |                             |
|   | 2,130,852 | 1,444,193                   |
|   |           |                             |
|   |           |                             |
| 18 CASH AND CASH EQUIVALENTS                                      |           |                             |
| Cash and bank balances  | 1,290,130 | 421,833                     |

#### 19 TRANSACTIONS WITH RELATED PARTIES

The related parties comprise associated companies, directors as well as their close family members, companies with common directorship, executives, key management personnel, major shareholders and Provident Fund. Transactions and balances as of this reporting date with related parties are disclosed in note 6, 12 and 14 to the condensed interim consolidated financial information. Other balances and transactions with related parties are as follows:

Unaudited

# Notes to the Condensed Interim Consolidated Financial Information (Unaudited) For the nine months period ended 31 March 2016

|   | Una  | uaitea   |
|---|--|--|
|   |  | nths ended<br>March  |
|   | 2016   | 2015   |
| Transactions and balances with associated undertakings  | (Rup   | ees'000)   |
| Sales Services provided Services availed Purchases Purchase of air tickets Franchise fee - income Franchise and management fee - expense Contribution to the defined contribution plan Dividend income Interest income on advance Sale of property, plant and equipment Dividend paid | 656<br>12,863<br>26,470<br>62,191<br>26,735<br>2,533<br>8,892<br>24,643<br>53,562<br>38,060<br>763<br>27,902 | 1,648<br>8,828<br>21,660<br>40,834<br>14,255<br>1,759<br>7,490<br>21,177<br>47,610<br>50,408 |
| Advance given for purchase of property  Balances as at the period end:  - Trade debts  - Long term investments  - Accrued interest on advance  - Advance for capital expenditure  | 1,385,410<br>15,567<br>1,595,378<br>42,782<br>1,385,410  | *17,033<br>*1,280,225<br>*4,723  |
| Transactions and balances with other related parties Sales Services provided Services availed Purchases Purchase of property, plant and equipment Donation Dividend paid Advance given for purchase of fixed asset  | 13<br>368<br>47,231<br>31,360<br>205,623<br>-<br>7<br>3,500  | 94<br>334<br>43,339<br>32,093<br>-<br>20,000   |
| Balances as at the period end: - Trade debts - Advance for capital expenditure  | 21,566<br>630,320  | *11,385<br>*626,820  |
| Transactions with key management personnel Remuneration and allowances including staff retirement benefits Dividend paid Personal guarantees to Banks against the group's borrowings (Note 4 & 5)   | 38,484<br>2,885  | 53,120   |
| i ersonal guarantees to banks against the group's borrowings (Note 4 & 3)   |  |  |

<sup>\*</sup>Represents balance as at 30 June 2015.

### 20 FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the amount that would be received on sale of an asset or paid on transfer of a liability in an orderly transaction between market participants at the measurement date. Consequently, differences can arise between carrying values and fair value estimates. Underlying the definition of fair value is the presumption that the Parent Company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the period end date. The quoted market prices used for financial assets held by the Group is current bid price. A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13, 'Fair Value Measurements' requires the Group to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or Liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy.

| ,  |          | Carrying amount                             |                       |                                   | Fair value |         |       |
|--|----------|---|-----------------------|-----------------------------------|------------|---------|-------|
| On-balance sheet financial instruments 31 March 2016 | Note     | Fair value<br>through<br>profit and<br>loss | Loans and receivables | Other<br>financial<br>liabilities | Total      | Level 1 | Total |
|  |          |   | (                     | Rupees'00                         | 00)        |         |       |
| Financial assets measured at fair value              |          |   |                       |                                   |            |         |       |
| Other financial assets                               |          | 8,638                                       | -                     | -                                 | 8,638      | 8,638   | 8,638 |
|  |          |   |                       |                                   |            |         |       |
| Financial assets not measured at fair value          | 20.1     |   |                       |                                   |            |         |       |
| Cash and bank balances                               |          | -   | 1,290,130             | -                                 | 1,290,130  | -       | -     |
| Other receivables                                    |          | -   | 76,041                | -                                 | 76,041     | -       | -     |
| Other financial assets                               |          | -   | 18,602                | -                                 | 18,602     | -       | -     |
| Interest accrued                                     |          | -   | 43,447                | -                                 | 43,447     | -       | -     |
| Trade deposits                                       |          | -   | 21,787                | -                                 | 21,787     | -       | -     |
| Trade debts - considered good                        |          | -   | 706,391               | -                                 | 706,391    | -       | -     |
| Long term deposits                                   |          | -   | 24,151                | -                                 | 24,151     | -       | -     |
| Advance to related parties                           |          | -   | -                     | -                                 | -          | -       | -     |
| Advance to employees                                 |          | -   | 47,673                | -                                 | 47,673     | -       | -     |
|  |          | -   | 2,228,222             | -                                 | 2,228,222  |         | -     |
| Financial liabilities not measured at fair va        | lue 20 1 |   |                       |                                   |            |         |       |
| Long term financing - secured                        | 2011     | -   | 2,187,800             | _                                 | 2,187,800  | _       | _     |
| Trade and other payables                             | 20.2     | _   | 1,277,441             | _                                 | 1,277,441  | _       | _     |
| Markup accrued                                       |          | _   | 34,930                |                                   | 34,930     | _       | _     |
| Short term borrowings - secured                      |          | _   | -                     |                                   | ,,,,,,,    | _       | _     |
| Current portion of long term financing               |          |   | 530,751               |                                   | 530,751    |         |       |
| . 3  |          | -   | 4,030,922             | -                                 | 4,030,922  |         | -     |
|  |          |   |                       |                                   |            |         |       |

|   |      |   | Carrying amo          |                             | Fair value |         |        |  |
|---|------|---|-----------------------|-----------------------------|------------|---------|--------|--|
| On-balance sheet N financial instruments 30 June 2015 | Note | Fair value<br>through<br>profit and<br>loss | Loans and receivables | Other financial liabilities | Total      | Level 1 | Total  |  |
| Financial assets measured at fair va                  | lue  |   |                       | (Rupees'0                   | 000)       |         |        |  |
| Other financial assets                                |      | 10,979                                      |                       | -                           | 10,979     | 10,979  | 10,979 |  |
| Financial assets not measured                         |      |   |                       |                             |            |         |        |  |
| at fair value   | 20.1 |   |                       |                             |            |         |        |  |
| Cash and bank balances                                |      | -   | 780,396               | -                           | 780,396    | -       | -      |  |
| Other receivables                                     |      | -   | 35,673                | -                           | 35,673     | -       | -      |  |
| Other financial assets                                |      | -   | 21,200                | -                           | 21,200     |         |        |  |
| Interest accrued                                      |      | -   | 5,982                 | -                           | 5,982      | -       | -      |  |
| Trade deposits  |      | -   | 19,208                | -                           | 19,208     | -       | -      |  |
| Trade debts - considered good                         |      | -   | 539,518               | -                           | 539,518    | -       | -      |  |
| Long term deposits                                    |      | -   | 19,920                | -                           | 19,920     | -       | -      |  |
| Advance to related parties                            |      | -   | 500,000               | -                           | 500,000    | -       | -      |  |
| Advance to employees                                  |      | -   | 5,797                 | -                           | 5,797      | -       | -      |  |
|   |      | -   | 1,927,694             | -                           | 1,927,694  | -       | -      |  |
| Financial liabilities not measured                    |      |   |                       |                             |            |         |        |  |
| at fair value   | 20.1 |   |                       |                             |            |         |        |  |
| Long term financing - secured                         |      | -   | 685,128               | -                           | 685,128    | -       | -      |  |
| Trade and other payables                              | 20.2 | -   | 1,097,509             | -                           | 1,097,509  | -       | -      |  |
| Markup accrued  |      | -   | 38,669                | -                           | 38,669     | -       | -      |  |
| Short term borrowings - secured                       |      | -   | -                     | -                           | -          | -       | -      |  |
| Current portion of long term financin                 | g    |   | 89,338                | -                           | 89,338     |         | -      |  |
|   |      | -   | 1,910,644             | -                           | 1,910,644  | -       | -      |  |

- 20.1 The Group has not disclosed the fair values for these financial assets and financial liabilities, as these are either short term in nature or reprice periodically. Therefore, their carrying amounts are reasonable approximation of fair value.
- 20.2 It excludes advances from customers, federal excise duty, bed tax and sales tax payable, banquet/ beverage tax, unearned income and income tax deducted at source.

### 21 DATE OF APPROVAL

This unaudited condensed interim consolidated financial information was authorised for issue by the Board of Directors of the Parent Company in its meeting held on 30 April 2016.

### Statement under section 241(2) of the Companies Ordinance, 1984

At the time of the meeting of the Board of Directors, the Chief Executive of the Parent Company was not in Pakistan, as such this condensed interim consolidated financial information, as approved by the Board of Directors, has been signed by two Directors.







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Pearl-Continental

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