# THIRD QUARTER REPORT FOR THE PERIOD ENDED MARCH 31, 2014 (Un-Audited)



PROSPERITY WEAVING MILLS LTD.





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#### COMPANY INFORMATION

BOARD OF DIRECTORS Mr. Shaikh Enam Ellahi Non-Executive Director / Chairman Mr. Hassan Ahmed Independent Non- Executive Director

Mr. Javaid Bashir Sheikh
Mr. Shahzada Ellahi Shaikh
Mr. Shafqat Ellahi Shaikh
Mr. Haroon Shahzada Ellahi Shaikh
Mr. Shaukat Ellahi Shaikh
Mr. Shaukat Ellahi Shaikh
Mr. Shahzada Sultan Mubashir
Mr. Shabzada Sultan Mubashir

MANAGING DIRECTOR (Chief Executive) Mr. Shaukat Ellahi Shaikh

AUDIT COMMITTEE Mr. Hassan Ahmed Chairman

Mr. Shaikh Enam Ellahi Member Mr. Haroon Shahzada Ellahi Shaikh Member Mr. Shahzada Sultan Mubashir Secretary

**HUMAN RESOURCE & REMUNERATION** 

(HR & R) COMMITTEE

Mr. Haroon Shahzada Ellahi Shaikh
Mr. Shafqat Ellahi Shaikh
Mr. Shahzada Sultan Mubashir
Mr. Muhammad Azam

Chairman
Member
Member
Secretary

EXECUTIVE COMMITTEE Mr. Shaikh Enam Ellahi Chairman
Mr. Shahzada Ellahi Shaikh Member
Mr. Shaukat Ellahi Shaikh Member
Mr. Shafqat Ellahi Shaikh Member

Mr. Shafqat Ellahi Shaikh Member
Mr. Muhammad Azam Secretary

CORPORATE SECRETARY Mr. Shahzada Sultan Mubashir

CHIEF FINANCIAL OFFICER (CFO)

Mr. Muhammad Tariq Sheikh

AUDITORS Messrs M. Yousuf Adil Saleem & Co.

**Chartered Accountants** 

CORPORATE ADVISORS Bandial & Associates

**LEAD BANKERS** Albaraka Bank (Pakistan) Ltd.

Allied Bank Ltd. Askari Bank Ltd. Bank Alfalah Ltd. Faysal Bank Ltd. Habib Bank Ltd.

HSBC Bank Middle East Ltd. MCB Bank Ltd. National Bank of Pakistan

Samba Bank Ltd.

Standard Chartered Bank (Pakistan) Ltd.

The Bank of Punjab United Bank Ltd.

REGISTERED OFFICE Nagina House

91-B-1, M.M. Alam Road Gulberg-III, Lahore-54660

WEB REFERENCE www.nagina.com

SHARE REGISTRAR M/s Hameed Majeed Associates (Pvt.) Ltd.

1<sup>st</sup> Floor, H.M. House 7-Bank Square, Lahore Phone # 042-37235081-2 Fax # 042-37358817

MILLS 13.5 K.M

Sheikhupura Sharaqpur Road

Sheikhupura

#### **DIRECTORS' REPORT TO THE MEMBERS**

IN THE NAME OF ALLAH THE MOST GRACIOUS THE MOST BENEVOLENT THE MOST MERCIFUL

The Directors are pleased to present the un-audited condensed interim financial information of the Company for the 3<sup>rd</sup> quarter of the financial year 2013-14 ended on March 31, 2014. The comparative figures for the corresponding quarter ended March 31, 2013 are included for comparison, except in balance sheet where figures are for the year ended on June 30, 2013.

### **Company Performance**

Alhamdulillah, despite very challenging conditions the Company has been able to remain in profits and earned after tax profits of Rs.19,077,071 or 1.19% of sales compared to Rs.80,963,002 or 4.73% of sales for the corresponding quarter of previous year. Earnings Per Share (EPS), for the period is Rs.1.03 compared to Rs.4.38 during the corresponding period.

During the period under review the Company experienced drop in revenue down by 6.35% with sales recorded at Rs.1,602,774,984 compared to Rs.1,711,495,544 over the corresponding period. Cost of production also increased due to increase in yarn prices, rise in energy costs and wages during the period under review. Decrease in sales and rise in production costs caused the drop in the Gross profit (G.P) from 10.03% to 6.21% of sales.

Operating expenses increased from 2.87% of sales to 3.06% during the period under review compared to previous period. However, Company was able to curtail the financial costs from 1.34% of sales to 0.86% of sales giving much required support to the bottom line.

The Company has been able to generate stable cash flows and discharged all its operating and financial liabilities in time. Financial costs have decreased during the period under review mainly due to repayments of long-term loans and efficient working capital management.

#### **Future Outlook**

There is demand for greige fabric both in domestic and International markets due to rising exports of dyed and processed fabrics. State Bank of Pakistan, in its recent review of Pakistan's economic status, has forecasted 6% growth in the exports starting from 2<sup>nd</sup> half of FY 2014 onwards due to the GSP plus status granted by the European Union. In order to tap the future growth management has decided to add another 36 Air Jet Looms which shall help the Company to diversify its product range and take benefits of economies of scale to get competitive advantage over its competitors.



Ever-increasing energy costs, load shedding of gas and electricity supply and sudden appreciation in Pakistani Rupee versus US dollar has reduced the margin in weaving business. In future Company's ability to produce better results are dependent on uninterrupted gas and electricity supply, continued demand for fabric from both local and International markets, stability in yarn prices, single digit inflation and controlled law and order situation in the country.

### Acknowledgement

The continued good results have been possible due to continued diligence and devotion of the staff and workers of the Company and the continued good human relations at all levels deserve acknowledgement. The Directors also wish to place on record their gratitude to the bankers for their continued support to the Company.

On behalf of the Board.

/ Mghsh

Shaukat Ellahi Shaikh

Mg.Director (Chief Executive)

Lahore: April 24, 2014.



## **CONDENSED INTERIM BALANCE SHEET** AS AT MARCH 31, 2014

		Merch 24	Audited
		March 31 2014	June 30 2013
	Note		
EQUITY AND LIABILITIES	Note	Rupees	<b>;</b>
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Authorized capital			
20,000,000 (June 30, 2013: 20,000,000)			
Ordinary shares of Rs. 10 each		200,000,000	200,000,000
	-		
Issued, subscribed and paid up capital		184,800,000	184,800,000
Capital reserve		16,600,000	16,600,000
Accumulated profit		698,589,485	655,800,247
Total equity	_	899,989,485	857,200,247
SURPLUS ON REVALUATION OF LAND		37,182,634	37,182,634
LIABILITIES			
NON-CURRENT LIABILITIES			
Long term finances	4	194,999,937	214,100,319
Employees retirement benefits		46,243,417	39,000,140
Deferred taxation		23,798,161	23,798,161
		265,041,515	276,898,620
CURRENT LIABILITIES	_		
Trade and other payables		215,913,104	201,679,943
Accrued interest / mark-up		5,852,821	12,276,384
Short term borrowings		300,924,437	304,198,925
Current portion of long term finances	L	84,121,806	84,121,806
	_	606,812,168	602,277,058
TOTAL LIABILITIES		871,853,683	879,175,678
CONTINGENCIES AND COMMITMENTS	5		_
	_	4 000 005 000	4 770 FE0 FF0
TOTAL EQUITY AND LIABILITIES	_	1,809,025,802	1,773,558,559

**Un-Audited** 

**Audited** 

The annexed explanatory notes from 1 to 11 form part of the condensed interim financial information.

Shahzada Ellahi Shaikh Director

Lahore: April 24, 2014



**Un-Audited Audited** March 31 June 30 2014 2013 Note -----Rupees-----**ASSETS NON-CURRENT ASSETS** Property, plant and equipment 6 895,131,686 826,324,957 Long term deposits 15,039,000 15,039,000 910,170,686 841,363,957

**CURRENT ASSETS** 

Stores, spare parts and loose tools	47,907,616	38,885,526
Stock-in-trade	439,134,973	462,049,355
Trade debts	255,897,284	250,831,357
Advances	29,900,790	24,990,478
Short term prepayments	4,438,143	1,172,837
Other receivables	1,264,102	1,833,862
Sales tax refundable	92,736,317	54,598,739
Advance income tax	26,584,834	30,377,159
Cash and bank balances	991,057	67,455,289
	898,855,116	932,194,602

**TOTAL ASSETS** 1,809,025,802 1,773,558,559

The annexed explanatory notes from 1 to 11 form part of the condensed interim financial information.

Shaukat Ellahi Shaikh Mg. Director (Chief Executive)



# CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2014

	Nine Months Ended		Quarter Ended	
	March 31	March 31	March 31	March 31
	2014	2013	2014	2013
Note	Rupe	es	Rupe	es
Sales-net	4,939,386,073	4,754,759,966	1,602,774,984	1,711,495,544
Cost of sales 7	(4,551,057,368)	(4,271,416,686)	(1,503,298,535)	(1,539,767,647)
Gross profit	388,328,705	483,343,280	99,476,449	171,727,897
Distribution cost	(73,744,038)	(80,994,965)	(27,991,409)	(25,977,583)
Administrative expenses	(45,597,899)	(36,785,485)	(16,365,049)	(12,668,741)
Other operating expenses	(16,927,549)	(24,023,496)	(4,726,911)	(10,493,965)
	(136,269,486)	(141,803,946)	(49,083,369)	(49,140,289)
	252,059,219	341,539,334	50,393,080	122,587,608
Other income	105,796	849,078	<u> </u>	127,699
Operating profit	252,165,015	342,388,412	50,393,080	122,715,307
Finance cost	(49,740,671)	(65,108,144)	(13,735,434)	(22,947,504)
Profit before taxation	202,424,344	277,280,268	36,657,646	99,767,803
Provision for taxation	(48,755,106)	(44,118,825)	(17,580,575)	(18,804,801)
Profit after taxation	153,669,238	233,161,443	19,077,071	80,963,002
Other comprehensive income				
Items that may be reclassified subsequently to profit and loss account	-	-	-	-
Items that will not be reclassified subsequently to profit and loss account	-	-	-	-
Actuarial gain / (loss) 3.2.1	-	-	-	-
Total comprehensive income for the period	153,669,238	233,161,443	19,077,071	80,963,002
Earnings per share - basic and diluted	8.32	12.62	1.03	4.38

The annexed explanatory notes from 1 to 11 form part of the condensed interim financial information.

Lahore: April 24, 2014

Shahzada Ellahi Shaikh

Director

Shaukat Ellahi Shaikh Mg. Director (Chief Executive)

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# CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2014

	Nine Months Ended		
	March 31 2014	March 31 2013	
CASH FLOWS FROM OPERATING ACTIVITIES	Rupe	es	
Profit before taxation	202,424,344	277,280,268	
Adjustments for:			
Depreciation on property, plant and equipment	62,291,769	60,991,183	
Provision for employees retirement benefits	11,749,743	10,552,656	
(Gain) / Loss on disposal of property, plant and equipment	1,781,345	(730,059)	
Gain on disposal of short term investments	(70,331)	(103,161)	
Finance cost	49,740,671	65,108,144	
Profit on deposits	(35,465)	(15,857)	
	125,457,732	135,802,906	
	327,882,076	413,083,174	
Changes in working capital			
(Increase) / decrease in current assets:			
Stores, spare parts and loose tools	(9,022,090)	(1,271,541)	
Stock-in-trade	22,914,382	(206,984,753)	
Trade debts	(5,065,927)	(98,211,057)	
Advances	(4,910,312)	(29,945,035)	
Short-term prepayments	(3,265,306)	(2,425,278)	
Other receivables	569,760	759,328	
Sales tax refundable	(38,137,578)	(9,267,377)	
	(36,917,071)	(347,345,713)	
Increase / (decrease) in current liabilities			
Trade and other payables	13,579,675	64,590,625	
	(23,337,396)	(282,755,088)	
Cash generated from operations	304,544,680	130,328,086	
(Payment made) / receipt of:			
Finance cost	(56,164,234)	(74,053,930)	
Employees retirement benefits	(4,506,466)	(4,105,386)	
Income taxes	(44,962,781)	(46,945,181)	
Net cash generated from operating activities	198,911,199	5,223,589	
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property, plant and equipment	(137,684,343)	(41,593,199)	
Proceeds from disposal of property, plant and equipment	4,804,500	2,146,000	
Long term deposits	-	163,350	
Purchase of short term investments	(25,000,000)	(65,000,000)	
Proceeds from disposal of short term investments	25,070,331	65,181,723	
Profit on deposits	35,465	15,857	
Net cash used in investing activities	(132,774,047)	(39,086,269)	



Lahore: April 24, 2014

## PROSPERITY WEAVING MILLS LTD.

## CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2014

	Nine Months Ended		
	March 31	March 31	
	2014	2013	
	Rupees		
CASH FLOWS FROM FINANCING ACTIVITIES			
Long term finances obtained	57,737,320	50,000,000	
Repayment of long term finances	(76,837,702)	(124,575,948)	
Net Increase / (decrease) in short term borrowings	(3,274,488)	147,683,780	
Dividends paid	(110,226,514)	(45,908,592)	
Net cash generated from / (used in) financing activities	(132,601,384)	27,199,240	
Net decrease in cash and cash equivalents	(66,464,232)	(6,663,440)	
Cash and cash equivalents at beginning of the period	67,455,289	56,129,305	
Cash and cash equivalents at end of the period	991,057	49,465,865	

The annexed explanatory notes from 1 to 11 form part of the condensed interim financial information.

Shahzada Ellahi Shaikh

Director

Shaukat Ellahi Shaikh Mg. Director (Chief Executive)

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## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2014

	Issued, Subscribed and paid up share capital	Capital reserve	Accumulated profit	Total
		Rup	ees	
Balance as at June 30, 2012 (Audited)	184,800,000	16,600,000	359,426,846	560,826,846
Comprehensive income Profit after taxation Other comprehensive income	-	-	233,161,443	233,161,443
Total comprehensive income for the nine months ended March 31, 2013	-	-	233,161,443	233,161,443
Transactions with owners Final dividend for the year ended June 30, 2012 @ 25% i.e. Rs. 2.50 per ordinary share	-	-	(46,200,000)	(46,200,000)
Balance as at March 31, 2013 (Un-audited)	184,800,000	16,600,000	546,388,289	747,788,289
Comprehensive income Profit after taxation Other comprehensive income Total comprehensive income for the quarter			109,411,958	109,411,958
ended June 30, 2013	-	-	109,411,958	109,411,958
Balance as at June 30, 2013 (Audited)	184,800,000	16,600,000	655,800,247	857,200,247
Comprehensive income Profit after taxation Other comprehensive income			153,669,238	153,669,238 -
Total comprehensive income for the nine months ended March 31, 2014	-		153,669,238	153,669,238
Transactions with owners Final dividend for the year ended June 30, 2013 @ 60% i.e. Rs.6.00 per ordinary share	-	-	(110,880,000)	(110,880,000)
Balance as at March 31, 2014 (Un-audited)	184,800,000	16,600,000	698,589,485	899,989,485

The annexed explanatory notes from 1 to 11 form part of the condensed interim financial information.

Lahore: April 24, 2014

Shahzada Ellahi Shaikh

Director

Shaukat Ellahi Shaikh Mg. Director (Chief Executive)

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## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2014

#### 1 LEGAL STATUS AND OPERATIONS

- 1.1 Prosperity Weaving Mills Limited "the Company" was incorporated in Pakistan on November 20, 1991 as a public limited company under the Companies Ordinance, 1984. The registered office of the Company is situated at Nagina House, 91-B-1, M.M. Alam Road, Gulberg-III, Lahore. The Company is currently listed on Karachi Stock Exchange Limited and Lahore Stock Exchange Limited. The principal activity of the Company is manufacturing and sale of woven cloth. The Mill is located at District Sheikhupura in the province of Punjab.
- 1.2 This un-audited condensed interim financial information is presented in Pak Rupees, which is the Company's functional and presentation currency.

#### 2 BASIS OF PREPARATION

- 2.1 This un-audited condensed interim financial information of the Company for the nine months ended March 31, 2014 has been prepared in accordance with the requirements of the International Accounting Standard 34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.
- 2.2 The condensed interim financial information should be read in conjunction with annual audited financial statement for the year ended June 30, 2013. Comparative balance sheet is extracted from annual audited financial statement for the year ended June 30, 2013, whereas comparative profit and loss account, comparative statement of changes in equity and comparative cash flow statement are stated from un-audited condensed interim financial information for the nine months ended March 31, 2013.

#### 3 ACCOUNTING POLICIES AND ESTIMATES

- 3.1 This un-audited condensed interim financial information has been prepared under historical cost convention modified by:
  - revaluation of land
  - financial instruments at fair value
  - recognition of certain employee retirement benefits at present value
- 3.2 The accounting policies and methods of computation adopted for preparation of the condensed interim financial information are the same as those applied in preparation of the annual audited financial statements for the year ended June 30, 2013, except as disclosed in note 3.2.1

#### 3.2.1 Change in accounting policy

During the current period, the Company has changed its accounting policy in respect of post-retirement defined benefit plan as required under IAS 19, "Employee Benefits" (Revised 2011). According to the new policy, all actuarial gains and losses are recognized in Other Comprehensive Income (OCI) in the periods in which they occur. Amounts recorded in profit and loss account are limited to current and past service cost, gain or loss on settlement and net interest income or expense. All other changes in the net defined benefit obligations are recognized in OCI with no subsequent recycling through profit and loss account. Previously, the Company was recognizing all actuarial gains / losses in the profit and loss account.

The effect of such change is considered immaterial to this condensed interim financial information as a whole, so no impact has been taken.

3.3 Judgments and estimates made by the management in the preparation of the condensed interim financial information are the same as those applied in preparation of annual published financial statements of the Company for the year ended June 30, 2013.



		Un-audited March 31 2014	Audited June 30 2013
		Rupe	es
4	LONG TERM FINANCES		
	From Banking Companies		
	Opening balance	298,222,125	430,796,461
	Obtained during the period / year	57,737,320	50,000,000
	Repayments made during the period / year	(76,837,702)	(182,574,336)
	Less: Current portion shown under current liabilities	279,121,743 84,121,806	298,222,125 84,121,806
	Less. Gurrent portion shown under current habilities	194,999,937	214,100,319
5	CONTINGENCIES AND COMMITMENTS	104,000,001	211,100,010
5.1	Contingencies		
	There is no significant change in the status of contingencies as disclosed in the f	inancial statement fo	or the year ended
	June 30, 2013.		
5.2	Commitments		
	Irrevocable letters of credit for import of		
	Capital expenditures	408,625,231	20,787,520
	Non-capital expenditures	23,980,758	9,089,098
		432,605,989	29,876,618
	Operating Lease		
	payable with in one year	702,083	539,000
	payable later than one year but not later than five years	-	183,333
		433,308,072	30,598,951
6	PROPERTY, PLANT AND EQUIPMENT		
	Operating fixed assets (note 6.1)	784,072,018	826,217,945
	Capital work in progress	111,059,668	107,012
		895,131,686	826,324,957
6.1	Operating fixed assets - Owned		
	Opening written down value	826,217,945	809,717,455
	Additions during the period / year		
	Residential Building	-	1,419,360
	Plant and machinery	22,548,104	65,254,344
	Electric installation	-	7,185,249
	Factory equipment	380,000	494,373
	Furniture and fittings	86,700	93,017
	Office equipment	956,505	211,300
	Arms and Ammunition	163,074	- 00 004 470
	Vehicles	2,597,304	28,391,173
		26,731,687	
	Written down value of property, plant and equipment disposed off	(6,585,845)	(2,993,068)
	Depreciation charged during the period/year	(62,291,769)	(83,555,258)
	Written down value at end of the period/year	784,072,018	826,217,945



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## PROSPERITY WEAVING MILLS LTD.

	2014	2013	2014	2013
	Rup	ees	Rupe	es
COST OF SALES				
Raw material consumed	3,769,753,456	3,660,018,191	1,196,012,279	1,365,900,669
Fuel and power	411,743,477	334,633,039	134,691,011	122,066,411
Salaries, wages and benefits	182,487,049	162,267,834	65,427,929	57,963,543
Stores and spares consumed	51,330,598	41,255,808	19,908,917	12,107,581
Sizing material consumed	77,042,510	73,390,252	24,418,684	25,844,424
Depreciation	56,623,459	58,428,467	18,561,086	19,558,402
Packing material consumed	16,621,645	14,532,448	5,652,506	5,102,360
Insurance	6,843,984	6,669,458	2,263,978	2,138,840
Repairs and maintenance	4,325,868	3,721,167	1,603,382	910,328
Electricity duty	989,903	1,422,840	211,054	283,452
Vehicles running and maintenance	3,877,753	3,700,741	1,195,174	1,173,632
Ijarah rentals	-	218,168	-	-
Traveling and conveyance	335,811	315,435	113,440	103,120
Lease rentals-land	206,252	206,252	68,756	68,756
Fee and subscription	168,523	187,352	40,500	12,820
Entertainment	873,162	841,134	324,913	297,967
Others	5,567,975	2,177,054	1,726,915	694,305
Work-in-process:	4,588,791,425	4,363,985,640	1,472,220,524	1,614,226,610
At beginning of period	77,257,447	78,121,186	75,541,130	84,664,619
At end of period	(81,761,366)	(90,043,737)	(81,761,366)	(90,043,737)
	(4,503,919)	(11,922,551)	(6,220,236)	(5,379,118)
Finished stocks:	4,584,287,506	4,352,063,089	1,466,000,288	1,608,847,492
At beginning of period	176,726,378	121,718,813	249,753,881	137,253,847
Cloth purchased	6,693,684	3,975,336	4,194,566	6,860
At end of period	(216,650,200)	(206,340,552)	(216,650,200)	(206,340,552)
	(33,230,138)	(80,646,403)	37,298,247	(69,079,845
			<u>.</u>	

Nine Months Ended (Un-audited)

March 31

March 31

Quarter Ended (Un-audited)

March 31



#### 8 TRANSACTIONS WITH RELATED PARTIES

The related parties comprise of associated companies, directors of the Company and key management personnel. The Company in the normal course of business enters into transactions with various related parties. The transactions with related parties during the period generally consist of sales and purchases.

Nature and description of related party transactions during the period along with monetary values are as follows:

		Nine Months Ended (Un-audited)	
		March 31	March 31
		2014	2013
Nature of Relationship	Nature of Transaction	Rup	ees
Associated Companies	Purchase of goods and services	1,083,909,614	1,036,558,250
	Sale of goods and services	188,014	1,116,566
	Dividend paid	33,475,698	13,948,208
Key Management Personnel	Remuneration and other benefits Dividend paid to directors and	13,002,409	11,683,586
	their close family members	63,651,378	26,522,145

Transaction with related parties are carried out at arm's length in the normal course of business. The consideration is computed on commercial terms and conditions. 'There is no balance outstanding with or from associated undertakings as at the reporting date.

#### 9 DATE OF AUTHORIZATION FOR ISSUE

This un-audited condensed interim financial information has been approved by the Board of Directors of the Company and authorized for issue on April 24, 2014.

#### 10 OTHERS

There are no other significant activities since June 30, 2013 affecting the interim financial information.

#### 11 CORRESPONDING FIGURES

Lahore: April 24, 2014

Corresponding figures have been rearranged and regrouped where ever necessary for the purpose of comparison. However no significant changes have been made.

Figures have been rounded off to the nearest rupee.

Shahzada Ellahi Shaikh

Director

Shaukat Ellahi Shaikh Mg. Director (Chief Executive)

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