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## Half Year 2015



# **Company Information**

Board of Directors Khalid Bashir

Zahid Bashir (Chairman)

Imran Maqbool Nadeem Maqbool

Muhammad Asif Arif (Chief Executive)

Khurram Mazhar Shams Rafi

Attaullah A Rasheed

Chief Financial Officer &

Company Secretary Iftikhar Gadar

Audit Committee Khalid Bashir (Chairman)

Imran Maqbool Nadeem Maqbool

Fariq M.K. Rohilla (Secretary)

Human Resources & Mr Zahid Bashir

**Remuneration Committee** Mr Nadeem Maqbool (Chairman)

Mr Attaullah A Rasheed

**Auditors** Ernst & Young Ford Rhodes Sidat Hyder,

Chartered Accountants

Legal Advisors Arfin & Company

Advocates

**Registered & Head Office** 5th Floor, State Life Building No. 2A

Wallace Road, Karachi-74000, Pakistan

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Email: info@pil.com.pk
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Registrar FAMCO Associates (Pvt) Limited

8-F, Next to Hotel Faran, Nursery, Block-6, P.E.C.H.S., Shahrah-e-Faisal, Karachi.

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# Report of the Directors to the Members

The directors are pleased to present the unaudited interim financial statements of the company for the half year ended June 30, 2015.

#### Review

(Amounts in Rupees millions)

	2015	2014
Premium written	442	556
Net Premium	333	322
Underwriting result	16	(44)
Investment income	126	83
Profit before taxation	118	13
Profit after taxation	101	6

The company's net premium increased by 4% despite a drop in premium written. Concentrated effort on risk management and investment monitoring resulted in an increase of 136% in underwriting profit whereas investment income grew by 52%. The Profit after Tax increased to Rs. 101 million from Rs. 6 million against the corresponding period.

#### Outlook

The company under the new CEO along with the management team is focusing on customer centric growth supported by extensive use of technology. It is expected that company will be able to grow its market share and regains its position as one of the top most insurance company of the country. Challenging conditions for business growth are still prevalent alongside volatile political conditions. We feel that the company is geared to enhance the value for the stakeholders with the good financial results in the times to come

#### Acknowledgement

The directors acknowledge the support and guidance of SECP and dedication of the company's employees. We are thankful to all our customers and business associates for reposing their confidence in the company.

On behalf of the Board

#### Zahid Bashir

Chairman

Karachi: August 24, 2015



# Auditors' Report to the Members on Review of Interim Financial Information

#### Introduction

We have reviewed the accompanying

- (i) interim condensed balance sheet;
- (ii) interim condensed profit and loss account;
- (iii) interim condensed statement of comprehensive income;
- (iv) interim condensed statement of changes in equity;
- (v) interim condensed statement of cash flows;
- (vi) interim condensed statement of premiums;
- (vii) interim condensed statement of claims;
- (viii) interim condensed statement of expenses; and
- (ix) interim condensed statement of investment income

and notes to the financial statements of Premier Insurance Limited (the company) for the six month period ended June 30, 2015 (here-in-after referred to as the "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants

Engagement Partner: Omer Chughtai

Date: August 24, 2015

Karachi.



# **Condensed Interim Balance Sheet**

As at June 30, 2015

(Amounts in Rupees '000) SHAREHOLDERS' EQUITY AND LIABILITIES	Note	Unaudited June 30, 2015	Audited December 31, 2014
SHAREHOLDERS EQUIT I AND LIABILITIES			
Share capital and reserves Authorised share capital 50,000,000 ordinary shares of Rs 10 each (2014: 50,000,000 ordinary shares of Rs 10 each) Issued, subscribed and paid-up capital 34,824,454 ordinary shares of Rs 10 each (2014: 30,282,134 ordinary shares of Rs10 each) Retained earnings Reserves	8	348,244 42,427 1,208,756	302,821 (59,028) 1,284,461
Shareholders' equity		1,599,427	1,528,254
Underwriting provisions Provision for outstanding claims (including IBNR) Provision for unearned premium Commission income unearned Total underwriting provisions		360,391 426,804 14,079 801,274	466,606 595,858 33,086 1,095,550
Deferred liability Staff retirement benefits		32,743	32,346
Creditors and accruals Amounts due to other insurers / reinsurers Accrued expenses Taxation - provision less payments Other creditors and accruals  Other liabilities Unclaimed dividend	9	181,843 17,965 113,621 404,434 717,863 28,517	211,284 24,835 101,038 409,918 747,075 26,757
TOTAL EQUITY AND LIABILITIES		3,179,824	3,429,982
CONTINGENCIES AND COMMITMENTS	10		

The annexed notes from 1 to 19 form an integral part of these condensed interim financial statements.





(Amounts in Rupees	'000)	Note	Unaudited June 30, 2015	Audited December 31, 2014
ASSETS				
Cash and bank depo Cash and other equiva Current and other acco	lents		709 163,084 163,793	745 150,248 150,993
Investments		11	1,121,673	1,121,133
Loan - unsecured co	nsidered good		1,475	1,475
Investment propertie	es		53,605	53,823
Accrued investment in Accrued salvage recover Reinsurance recoveries Deferred commission Prepayments Deposits and other records assets Tangible Land and buildings Furniture, fixtures and Motor vehicles Capital work in progress	ner insurers / reinsurers come eries s against outstanding claims expense ceivables  office equipment	12 13	537,530 381,725 1,205 17,005 292,943 58,450 269,301 37,139 1,595,298 154,567 19,023 41,475 26,109	567,327 456,818 1,090 26,026 321,565 93,379 338,770 52,935 1,857,910 154,954 19,916 41,107 26,109
Intangible Computer software			2,806 243,980	2,562
Zahid Bashir Chairman	Nadeem Maqbool Director	Imran Maql Director		3,429,982 ammad Asif Arif Executive



# Condensed Interim Profit and Loss Account (Unaudited) For the quarter and half year ended June 30, 2015

	Note	Fire and property	Marine, aviation & transport	Motor	Others	Treaty	Aggregate	Aggregate
Revenue accounts								
Net premium revenue		51,952	9,427	65,873	48,130	-	175,382	162,196
Net claims		9,495	(7,329)	(42,041)	(36,882)	-	(76,757)	(133,900)
Management expenses		(13,979)	(2,423)	(17,415)	(13,316)	-	(47,133)	(40,587)
Net commission		(20,595)	(2,009)	(9,128)	(1,462)	-	(33,194)	(35,234)
Underwriting result		26,873	(2,334)	(2,711)	(3,530)	-	18,298	(47,525)
Investment income							88,326	46,844
Gain / (loss) on disposal of fixed assets							445	161
Rental income							1,251	1,166
General and administration expenses							(22,822)	(18,086
Profit / (Loss) before tax							85,498	(17,440)
Provision for taxation							(11,471)	(3,878)
Profit / (Loss) after tax							74,027	(21,318)
Earnings / (Loss) per share - basic and diluted (in Rupees)							2.13	(0.61)
and unuted (in Rupees)			E .1.1	10	1 17 20			
n			For the h	alf year end	led June 30,		2015	2014
Revenue accounts		07 707	22.071	120 400	72 405		222.052	221 502
Net premium revenue		97,787	23,071	138,499	73,495	-	332,852	321,502
Net claims		5,782	(16,341)	(87,846)	(56,310)	-	(154,715)	(207,980
Management expenses		(28,158)	(6,644)	(39,881)	(21,162)	-	(95,845)	(89,024
Net commission  Underwriting result		(40,639) 34,772	- <del>(4,613)</del> (4,527)	(19,718) (8,946)	(1,213) (5,190)		- (66,183) 16,109	(69,345)
onderwining result		=======================================	= (4,327)	(0,740)	=======================================		= 10,107	(11,017
Investment income							125,788	82,553
Gain on disposal of fixed assets							445	161
Rental income							2,497	2,327
General and administration expenses							(27,127)	(26,867
Profit before tax							117,712	13,327
Provision for taxation - net	14						(16,257)	(7,392)
Profit after tax	17						101,455	5,935
Profit and loss appropriation account								
Balance at commencement of year							(59,028)	(93,938)
Profit after tax for the period							101,455	5,935
Other comprehensive income for the period Transfer from general reserves	od						- 75,705	60,564
Cash dividend for 2014 @ Re 1 per share (2013: @ Re 1 per share)							(30,282)	(60,564)
Bonus shares for 2014 at 15% (2013: Nil) Balance unappropriated profit / (loss) at	the						(45,423)	-
end of the period						0.04	42,427	(88,003)
Earnings per share - basic and diluted (in Rupe	es) 17					2.91	0.17	
The annexed notes from 1 to 19 form an i	integral part o	f these condense	ed interim financi	al statements.				
Zahid Bashir	Nadeen	n Maqbool		Imran N	Maqbool	Μι	ıhammad .	Asif Ari
Chairman	Directo	-		Directo	-	Cla	ief Execu	Hirro



# Condensed Interim Statement of Comprehensive Income (Unaudited) For the quarter and half year ended June 30, 2015

(Amounts in Rupees '000)				
		quarter ended une 30,		lf year ended ne 30,
	2015	2014	2015	2014
Net profit / (loss) for the period	74,027	(21,318)	101,455	5,935
Other comprehensive income for the period	-	-	-	-

Total comprehensive income / (loss) for the period 101,455 5,935 74,027 (21,318)

The annexed notes from 1 to 19 form an integral part of these condensed interim financial statements.



# Condensed Interim Statement of Cash Flows (Unaudited) For the half year ended June 30, 2015

(Amounts in Rupees '000)	2015	2014
OPERATING CASH FLOWS		
a) Underwriting activities		
Premium received Reinsurance premium paid Claims paid Reinsurance and other recoveries received Commissions paid Commissions received Net cash flow from underwriting activities	547,199 (236,305) (326,960) 94,652 (77,571) 10,862 11,877	684,994 (273,672) (393,790) 158,250 (83,989) 17,365 109,158
b) Other operating activities		
Income tax paid General management expenses paid Other operating payments Advances, deposits and sundry receivables Other liabilities and accruals Net cash used in other operating activities  Total cash used in operating activities	(3,674) (95,845) (24,456) 7,013 6,791 (110,171) (98,294)	(1,959) (102,721) (7,505) 11,908 (12,074) (112,351) (3,193)
INVESTMENT ACTIVITIES		, ,
Investment income received Payments for investments Proceeds from disposal of investments Loan - unsecured considered good Fixed capital expenditure Proceeds from disposal of fixed assets Rental income received Total cash flow from investing activities	21,403 (889,841) 1,009,198 - (6,152) 524 4,484 139,616	13,240 (663,815) 776,764 (1,100) (12,915) 250 4,202 116,626
FINANCING ACTIVITIES		
Dividends paid  Total cash used in financing activities  Total cash flow from all activities  Cash and cash equivalents at beginning of the period  Cash and cash equivalents at the end of the period	(28,522) (28,522) 12,800 150,993 163,793	(54,865) (54,865) 58,568 108,938 167,506



# Condensed Interim Statement of Cash Flows (Unaudited)

For the half year ended June 30, 2015

(Amounts in Rupees '000)		
	2015	2014
Reconciliation to profit and loss account		
Operating cash flows	(98,294)	(3,193)
Depreciation expense	(6,742)	(6,513)
Investment income	125,788	82,553
Gain on disposal of fixed assets	445	161
Rental income	2,497	2,327
Increase in assets other than cash	(247,097)	(255,349)
Increase in liabilities	324,858	185,949
Profit after taxation	101,455	5,935
	<del></del>	

Definition of cash

Cash comprises cash in hand, stamps in hand, current and saving accounts and short-term deposits. Cash for the purpose of the statement of cash flows consists of:

Cash and other equivalents		
Cash	158	90
Stamps in hand	551	905
	709	995
Current and other accounts		
Current accounts	5,009	37,241
Savings accounts	158,075	129,270
	163,084	166,511
Total cash and cash equivalents	163,793	167,506

The annexed notes from 1 to 19 form an integral part of these condensed interim financial statements.

Zahid Bashir Nadeem Maqbool Imran Maqbool Muhammad Asif Arif Chairman Director Director Chief Executive



# Condensed Interim Statement of Changes in Equity (Unaudited) For the half year ended June 30, 2015

### (Amounts in Rupees '000)

	Share capital			Reserves					
		Capital	reserves			Revenue rese	erves		
	Issued, subscribed and paid-up	Reserve for exceptional losses	Devaluation reserve	Reserve for issue of bonus shares	General reserve	Reserve for bad and doubtful debts	Unappro- priated profit	Total reserves	Total equity
Balance at January 1, 2014	302,821	19,490	185	-	1,325,000	350	(93,938)	1,251,087	1,553,908
Total comprehensive income for the half year ended June 30, 2014	-	-	-	-	-	-	5,935	5,935	5,935
Transfer from general reserve	-	-	-	(60,564)	-	60,564	-	-	
Cash dividend for the year ended December 31, 2013 declared subsequent to the year ended	-	-	-	-	-	-	(60,564)	(60,564)	(60,564)
Balance as at June 30, 2014	302,821	19,490	185		1,264,436	350	(88,003)	1,196,458	1,499,279
Balance as at January 1, 2015	302,821	19,490	185	-	1,264,436	350	(59,028)	1,225,433	1,528,254
Total comprehensive income for the half year ended June 30, 2015	-	-	-	-	-	-	101,455	101,455	101,455
Transfer from general reserve	-	-	-	-	(30,282)	-	30,282	-	-
Cash dividend for the year ended December 31, 2014 declared subsequent to the year ended	-	-	-	-	-	-	(30,282)	(30,282)	(30,282)
Transferred from reserve for issue of bonus shares	-	-	-	45,423	(45,423)	-	-	-	-
Bonus shares issued	45,423	-	-	(45,423)	-	-	-	(45,423)	-
Balance as at June 30, 2015	348,244	19,490	185		1,188,731	350	42,427	1,251,183	1,599,427

The annexed notes from 1 to 19 form an integral part of these condensed interim financial statements.

Zahid Bashir Chairman

Nadeem Maqbool Director

Imran Maqbool Director



# Condensed Interim Statement of Premium (Unaudited)

For the quarter and half year ended June 30, 2015

# (Amounts in Rupees '000)

## Business underwritten inside Pakistan

			For the quarter ended September 30,								2015	2014
	Cl	lass	Premium written	Unearned rese Opening		Premium earned	Reinsurance ceded	Prepaid re premium Opening		Reinsurance expense	Net premium revenue	Net premium revenue
Direct and Facultative	1	Fire and property damage	29,383	216,614	122,450	123,547	39,504	149,976	117,885	71,595	51,952	61,288
	2	Marine, aviation and transport	105,954	19,730	92,986	32,698	95,222	19,497	91,448	23,271	9,427	15,033
	3	Motor	49,528	124,100	106,132	67,496	628	3,535	2,540	1,623	65,873	85,734
	4	Miscellaneous	43,248	131,683	105,236	69,695	4,994	71,480	54,909	21,565	48,130	141
	To	otal	228,113	492,127	426,804	293,436	140,348	244,488	266,782	118,054	175,382	162,196
Treaty	5	Proportional	-	-	-	-	-	-	-	-	-	-
	G	rand Total	228,113	492,127	426,804	293,436	140,348	244,488	266,782	118,054	175,382	162,196
Direct and				For the half year ended June 30,							2015	2014
Facultative	1	Fire and property damage	94,568	280,052	122,450	252,170	69,185	203,083	117,885	154,383	97,787	124,234
	2	Marine, aviation and transport	131,010	49,189	92,986	87,213	110,345	45,245	91,448	64,142	23,071	20,619
	3	Motor	107,720	140,385	106,132	141,973	2,369	3,645	2,540	3,474	138,499	169,039
	4	Miscellaneous	109,011	126,232	105,236	130,007	24,965	86,456	54,909	56,512	73,495	7,610
	To	otal	442,309	595,858	426,804	611,363	206,864	338,429	266,782	278,511	332,852	321,502
Treaty	5	Proportional	-	-	-	-	-	-	-	-	-	-
	G	rand Total	442,309	595,858	426,804	611,363	206,864	338,429	266,782	278,511	332,852	321,502

The annexed notes from 1 to 19 form an integral part of these condensed interim financial statements.

Zahid Bashir Muhammad Asif Arif Nadeem Maqbool Imran Maqbool Chief Executive Chairman Director Director



# Condensed Interim Statement of Claims (Unaudited) For the quarter and half year ended June 30, 2015

(Amounts in Rupees '000)

Business underwritten inside Pakistan

		For the quarter ended June 30,						2015	2014		
	Class	Claims paid	Outstandi	ng claims Closing	Claims expense	Reinsurance and other recoveries received	Reinsuranc recoveries in outstanding Opening	n respect of	Reinsurance and other recoveries revenue	Net claims expense	Net claims expense
Direct and Facultative		26,933	145,992	110,588	(8,471)	22,753	124,992	103,263	1,024	(9,495)	65,821
	2 Marine, aviation and transport	10,405	89,009	86,498	7,894	532	49,441	49,474	565	7,329	13,748
	3 Motor	46,044	21,447	19,317	43,914	1,524	85	434	1,873	42,041	48,555
	4 Miscellaneous	56,667	141,838	143,988	58,817	9,480	127,317	139,772	21,935	36,882	5,776
	Total	140,049	398,286	360,391	102,154	34,289	301,835	292,943	25,397	76,757	133,900
Treaty	5 Proportional	-	-	-	-	-	-	-	-	-	-
	Grand Total	140,049	398,286	360,391	102,154	34,289	301,835	292,943	25,397	76,757	133,900
				For the	half yea	r ended J	une 30,			2015	2014
Direct and Facultative		106,730	222,076	110,588	(4,758)	37,618	139,857	103,263	1,024	(5,782)	79,009
	2 Marine, aviation and transport	26,400	72,475	86,498	40,423	18,450	43,842	49,474	24,082	16,341	15,799
	3 Motor	90,742	20,265	19,317	89,794	1,555	41	434	1,948	87,846	94,955
	4 Miscellaneous	103,088	151,790	143,988	95,286	37,029	137,825	139,772	38,976	56,310	18,217
	Total	326,960	466,606	360,391	220,745	94,652	321,565	292,943	66,030	154,715	207,980
Treaty	5 Proportional	-	-	-	-	-	-	-	-	-	-
	Grand Total	326,960	466,606	360,391	220,745	94,652	321,565	292,943	66,030	154,715	207,980

The annexed notes from 1 to 19 form an integral part of these condensed interim financial statements.

Zahid Bashir Chairman

Nadeem Maqbool Director

Imran Maqbool Director



# Condensed Interim Statement of Expenses (Unaudited)

For the quarter and half year ended June 30, 2015

### (Amounts in Rupees '000)

Business underwritten inside Pakistan

		For the quarter ended June 30,							2015	2014
	Class	Commission paid or payable	Opening deferred commission	Closing deferred commission	Net commission expense	Other management expenses	Underwriting expenses	Commission from reinsurers	Net underwriting expense	Net underwriting expense
Direct and Facultative	1 Fire and property damage	9,528	44,075	28,550	25,053	13,979	39,032	4,458	34,574	37,148
	2 Marine, aviation and transport	4,759	2,273	2,341	4,691	2,423	7,114	2,682	4,432	7,527
	3 Motor	4,864	16,108	11,809	9,163	17,415	26,578	35	26,543	33,196
	4 Miscellaneous	6,885	17,896	15,750	9,031	13,316	22,347	7,569	14,778	(2,051)
	Total	26,036	80,352	58,450	47,938	47,133	95,071	14,744	80,327	75,820
Treaty	5 Proportional	-	-	-	-	-	-	-	-	-
	Grand Total	26,036	80,352	58,450	47,938	47,133	95,071	14,744	80,327	75,820
			Fo	or the half	vear end	ded June 3	30.		2015	2014
					y our one	aca jame c	,		-010	2011
Direct and Facultative	1 Fire and property damage	24,217	54,661	28,550	50,328	28,158	78,486	9,689	68,797	78,800
	2 Marine, aviation and transport	9,588	2,196	2,341	9,443	6,644	16,087	4,830	11,257	11,723
	3 Motor	10,900	20,684	11,809	19,775	39,881	59,656	57	59,599	72,044
	4 Miscellaneous	16,426	15,838	15,750	16,514	21,162	37,676	15,301	22,375	(4,198)
	Total	61,131	93,379	58,450	96,060	95,845	191,905	29,877	162,028	158,369
Treaty	5 Proportional	-	-	-	-	-	-	-	-	-
	Grand Total	61,131	93,379	58,450	96,060	95,845	191,905	29,877	162,028	158,369

Note: Commission from reinsurers is arrived at after taking the impact of opening and closing unearned commission.

The annexed notes from 1 to 19 form an integral part of these condensed interim financial statements.

Zahid Bashir Nadeem Maqbool Chairman Director Director

Imran Maqbool



# Condensed Interim Statement of Investment Income (Unaudited) For the quarter and half year ended June 30, 2015

(Amounts in Rupees '000)		he quarter d June 30,		For the half year ended June 30,		
	2015	2014	2015	2014		
Income from non-trading investments						
Return on bank deposits	2,639	3,232	5,007	4,987		
Available for sale						
Dividend income	11,399	4,237	17,356	8,363		
Gain on sale of investments	74,833 86,232	39,850 44,087	104,270 121,626	67,979 76,342		
(Impairment) / reversal in value of investments - net	-	(450)	-	1,264		
Investment management expenses	(545)	(25)	(845)	(40)		
Investment income	88,326	46,844	125,788	82,553		

The annexed notes from 1 to 19 form an integral part of these condensed interim financial statements.

Zahid Bashir Chairman

Nadeem Maqbool Director

Imran Maqbool Director



For the half year ended June 30, 2015

#### 1. STATUS AND NATURE OF BUSINESS

Premier Insurance Limited (the Company) was incorporated as a public limited company in Pakistan in May 1952 and is engaged in general insurance business. The shares of the Company are listed on the Karachi, Lahore and Islamabad stock exchanges. The registered office of the Company is situated at 5th Floor, State Life Building No. 2A, Wallace Road, Karachi.

#### 2. STATEMENT OF COMPLIANCE

These condensed interim financial statements of the Company for the half year ended June 30, 2015 have been prepared in accordance with the requirements of the International Accounting Standard - 34 "Interim Financial Reporting", provision of the directives issued under the Companies Ordinance, 1984, the Insurance Ordinance, 2000 and SEC (Insurance) Rules 2002. In case where requirements differ, the provisions or directives of the Companies Ordinance, 1984, the Insurance Ordinance, 2000 and SEC (Insurance) Rules 2002 shall prevail.

There condensed interim financial statements do not include all the information in disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended December 31, 2014.

#### 3. BASIS OF PRESENTATION

These condensed interim financial statements have been prepared under the historical cost convention, except that obligations for employee retirement benefits are measured at present value.

These condensed interim financial statements have been prepared and presented in Pakistani Rupees, which is the Company's functional and presentation currency.

#### 4. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are consistent with those of the annual financial statements for the year ended December 31, 2014, except as follows:

New, amended and revised standards and interpretations of IFRSs

The Company has adopted the following new and amended IFRS which became effective during the current period:

IFRS 10 - Consolidated Financial Statements

IFRS 11 - Joint Arrangements

IFRS 12 - Disclosure of Interests in other entities

IFRS 13 - Fair Value

IAS 19 - Employee Benefits - (Amendment) - Defined Benefit Plans: Employee Contributions

The adoption of the above amendments to the accounting standards did not have any effect on the condensed interim financial statements.



For the half year ended June 30, 2015

#### (Amounts in Rupees '000)

In addition to the above standards and interpretation, improvements to various accounting standards have also been issued by IASB and are generally effective for current period. The Company expects that such improvements to the standards do not have any impact on the Company's financial statements for the period.

#### 5. ESTIMATES AND JUDGMENTS

Preparation of these condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing these condensed interim financial statements, the significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements as at and for the year ended December 31, 2014.

#### 6. FINANCIAL AND INSURANCE RISK MANAGEMENT

The Company's financial and insurance risk management objectives and policies are consistent with those disclosed in the annual financial statements as at and for the year ended December 31, 2014.

#### 7. PREMIUM DEFICIENCY RESERVE

No provision has been made as the unearned premium reserve for each class of business as at June 30, 2015 is considered adequate to meet the expected liability after reinsurance, for claims and other expenses, expected to be incurred after the balance sheet date in respect of policies in force at the balance sheet date.

#### 8. ISSUED, SUBSCRIBED AND PAID-UP SHARE CAPITAL

The Board of Directors in its meeting held on March 27, 2015 announced a bonus issue of 15% (4,542,320 shares), which were distributed out of reserves. The distribution was approved by the shareholders in the Annual General Meeting held on April 28, 2015.

	Unaudited		Audited	
		June 30,	December 31,	
	Note	2015	2014	
OTHER CREDITORS AND ACCRUALS				
Commissions payable		316,609	333,049	
Federal excise duty & sales tax		21,557	12,815	
Federal insurance fee		1,464	832	
Donations		5,135	5,235	
Workers welfare fund		9,584	7,182	
Deposits and margins		5,580	6,737	
Salaries payable		21,416	21,416	
Others	9.1	23,089	22,652	
	-	404,434	409,918	
	Commissions payable Federal excise duty & sales tax Federal insurance fee Donations Workers welfare fund Deposits and margins Salaries payable	OTHER CREDITORS AND ACCRUALS  Commissions payable Federal excise duty & sales tax Federal insurance fee Donations Workers welfare fund Deposits and margins Salaries payable	OTHER CREDITORS AND ACCRUALS         Commissions payable       316,609         Federal excise duty & sales tax       21,557         Federal insurance fee       1,464         Donations       5,135         Workers welfare fund       9,584         Deposits and margins       5,580         Salaries payable       21,416         Others       9.1       23,089	

Audited

Unaudited



# Notes to the Condensed Interim Financial Statements (Unaudited)

For the half year ended June 30, 2015

### (Amounts in Rupees '000)

9.1 This includes provision for rent amounting to Rs 14 million. The Company is under litigation against the landlord. The possibility of the eventual beneficiary being other than the Company is considered remote by the Company's legal advisor. However, the Company has made a provision of the disputed amount as a matter of prudence.

10.	CONTINGENCIES AND COMMITMENTS N	lote	June 30, 2015	December 31, 2014
	Commitments for capital expenditure		15,038	15,038
	There are no contingencies to report as at the balance sheet date.			
11.	INVESTMENTS			
	Available for sale			
	Related Parties Quoted shares (market value: Rs 149.2 million			
	[2014: Rs 124.0 million])		48,599	44,643
	Unquoted shares		4,000	4,000
			52,599	48,643
	Others			
	Quoted shares (market value: Rs 563.9 million [2014: Rs 341.2 million])		446,417	348,411
	Unquoted shares		114,983	114,983
	Mutual funds (market value: Rs 548.4 million		´	
	[2014: Rs 698.8 million]) 11.1	1	527,489	628,911
			1,088,889	1,092,305
	Less: Impairment		(19,815)	(19,815)
		-	1,121,673	1,121,133

11.1 Mutual funds include Rs 27.5 million (2014: Rs 24.7 million) placed as statutory deposit with the State Bank of Pakistan (market value: Rs 46.8 million [2014: Rs 45.6 million]).

#### 12. DEPOSITS AND OTHER RECEIVABLES

12.1	28,774	27,495
	2,803	18,430
	5,562	7,010
-	37,139	52,935
	12.1	2,803 5,562



For the half year ended June 30, 2015

#### (Amounts in Rupees '000)

12.1 These include Rs 24 million deposited under a court order in respect of a claim where the possibility of the eventual beneficiary being other than the Company is considered remote by the Company's legal advisor.

#### 13. FIXED ASSETS - TANGIBLE AND INTANGIBLE

During the period, the Company acquired fixed assets for Rs 6.2 million (2014: Rs 15.6 million). Disposals at cost 0.66 million (2014: Rs 0.31 million).

14.	PROVISION FOR TAXATION	Note	Unaudited June 30, 2015	Unaudited June 31, 2014
	Current		13,834	7,392
	Prior	14.1	2,423	-
			16,257	7,392

14.1 Under Finance Act 2015, table under Income Tax Ordinance, 2001 Fourth Schedule Sec 66 Rule 6B was substituted resulting a change in capital gain tax for tax year 2015.

#### 15. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise associated companies, entities under common control, entities with common directors, major shareholders, directors, key management personnel and funded employee retirement benefit scheme.

Transactions and balances with related parties, including remuneration and retirement benefits, are as follows:

Transactions for the period	Unaudited June 30, 2015	Unaudited June 30, 2014
Associated undertakings Premium written Reinsurance premium ceded Claims paid Dividend paid Dividend received  Others	12,636 26,830 19,235 3,273 1,028	10,897 14,013 28,528 7,450 682
Premium written Claims paid Dividend paid Meeting fees Remuneration and retirement benefits to key personnel	143 17 1,412 436 42,049	226 2,497 565 31,321



For the half year ended June 30, 2015

### (Amounts in Rupees '000)

Period-end balances	Unaudited June 30, 2015	Unaudited June 30, 2014
Associated undertakings		
Claims outstanding Premium receivable Reinsurance claims receivable Reinsurance premium payable	12,936 50,214 737,806 867,320	13,931 88,308 705,999 842,317
Others Premium receivable Claims outstanding	<u>695</u> <u>30</u>	1,134

Transactions with related parties are in the normal course of business at rates and terms consistent with the market. Other related party transactions such as those relating to key management personnel and retirement plans are in accordance with terms of employment and company policy.

#### 16. SEGMENT REPORTING

The following presents segment assets and liabilities as at June 30, 2015 and December 31, 2014.

	Fire and property		Marine, aviation & transport		Motor		Miscellaneous		Total	
	June 30, 2015	December 2014	June 30, 2015	December 2014	June 30, 2015	December 2014	June 30, 2015	December 2014	June 30, 2015	December 2014
Segment assets Unallocated corporate assets Consolidated total assets	446,290	812,525	416,067	304,201	255,067	273,260	437,011	413,558	1,554,435 1,625,389 3,179,824	1,803,544 1,626,438 3,429,982
Segment liabilities Unallocated corporate liabilities Consolidated total liabilities	<b>274,866</b>	598,728	235,135	164,542	169,813	209,387	303,303	334,177	983,117 597,280 1,580,397	1,306,834 594,894 1,901,728



For the half year ended June 30, 2015

#### 17. EARNINGS PER SHARE - basic and diluted

Basic earnings per share are calculated by dividing the net profit for the period by the weighted average number of shares at the period end as follows:

	Un-audited June 30, 2015	Un-audited June 30, 2014
Profit after tax for the period	101,455	5,935
Weighted average number of shares	34,824,454	34,824,454
Basic earnings per share of Rs 10 each - Rupees	<u>2.91</u>	0.17

The Company has not issued any instrument which would dilute its basic earnings per share when exercised.

#### 18. DATE OF AUTHORIZATION OF ISSUE

These condensed interim financial statements were authorized for issue on August 24, 2015 by the Board of Directors of the Company.

#### 19. GENERAL

- 19.1 Figures of the profit and loss account and comprehensive income for the quarters ended June 30, 2015 and June 30,2014 have not been subjected to limited scope review by the auditors as they are only required to review half-yearly figures.
- 19.2 All amounts have been rounded off to the nearest thousand Rupees, unless otherwise stated.
- 19.3 Corresponding figures have been re-arranged and reclassified, wherever necessary, to facilitate comparisons.

Zahid Bashir	Nadeem Maqbool	Imran Maqbool	Muhammad Asif Arif
Chairman	Director	Director	Chief Executive

## Half Year 2015



#### Locations

#### **KARACHI**

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