

# PREMIER INSURANCE LIMITED



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## **Company Information**

Board of Directors Khalid Bashir

Zahid Bashir (Chairman)

Imran Maqbool Nadeem Maqbool Shams Rafi

Fakhir Rahman (Director & Chief Executive)

Attaullah A Rasheed

Company Secretary Afroz Quraishi

Audit Committee Khalid Bashir (Chairman)

Imran Maqbool Nadeem Maqbool

Human Resources & Mr Zahid Bashir

Remuneration Committee Mr Nadeem Maqbool (Chairman)

Mr Fakhir Rahman Mr Attaullah A Rasheed

Auditors Ernst & Young Ford Rhodes Sidat Hyder,

Chartered Accountants

Legal Advisors Arfin & Company

Advocates

Registered & Head Office 5th Floor, State Life Building No. 2A

Wallace Road, Karachi-74000, Pakistan

Phones : (21) 32416331-4
Fax : (21) 32416572
Email : info@pil.com.pk
Website : www.pil.com.pk

Registrar FAMCO Associates (Pvt) Limited

1st Floor, State Life Building No.1-A

I.I.Chundrigar Road, Karachi-74000, Pakistan



## Report of the Directors to the Members

The directors are pleased to present the unaudited interim financial statements of the company for the three month period ended March 31, 2013.

#### Review

	(Amounts in Ruj	pees millions)
	2013	2012
Premium written	215.4	166.5
Net premium	140.6	125.6
Underwriting result	(25.0)	(34.0)
Investment income	32.1	27.2
Profit / (loss) before taxation	4.2	(11.8)
Profit / (loss) after taxation	2.3	(14.6)

Your company maintained its upward journey with a 29% plus growth in written premium, coming from all business classes. The rise in net premium was lower at 12% due to nature, timing and re-insurance of the risks underwritten.

Although underwriting ratios improved, with costs and expenses flat or lower in absolute terms except acquisition, the claims ratio did not improve enough to produce a positive underwriting result. With investment income normalizing after a planned transitional period, explained in our earlier reports, and visible expense control, our modest profit before and after tax represents a significant improvement over the corresponding period.

#### Outlook

Our recent 61st Annual Report presents our outlook for 2013, the reasoning for which is fortified by currently unfolding events. Your company has the financial means and a management that is well able to protect and create long term value for all stakeholders. Sustainability will remain our watchword until we can justify a more optimistic posture.

The conservative IFS rating of "A" with a Stable Outlook assigned by JCR-VIS credit rating agency denoting a "high capacity to meet policyholder and contract obligations" objectively affirms our thinking.

#### Acknowledgement

The directors acknowledge the dedication of the company's employees, thank all our business associates and members for their confidence reposed in the company, and our regulators for their guidance and support.

On behalf of the Board

Zahid Bashir Chairman

Karachi: April 27, 2013



# **Condensed Interim Balance Sheet**

As at March 31, 2013

(Amounts in Rupees '000)	Note	Unaudited March 31, 2013	Audited December 31, 2012
SHAREHOLDERS' EQUITY AND LIABILITIES			
Share capital and reserves			
Authorised share capital			
Rs 100,000,000 ordinary shares of Rs 5 each		500,000	500,000
Issued, subscribed and paid-up capital			
60,564,269 ordinary shares of Rs.5 each		302,821	302,821
Retained earnings		135,866	133,533
Reserves		1,345,025	1,345,025
Shareholders' equity		1,783,712	1,781,379
Underwriting provisions			
Provision for outstanding claims (including IBNR)		528,317	451,304
Provision for unearned premium		434,624	490,053
Commission income unearned		43,760	59,500
Total underwriting provisions		1,006,701	1,000,857
Deferred liability			
Staff retirement benefits		29,765	28,948
Creditors and accruals			
Amounts due to other insurers / reinsurers		95,944	95,074
Accrued expenses		17,000	14,500
Taxation - provision less payments		90,694	89,715
Other creditors and accruals	8	281,173	279,660
		484,811	478,949
Other liabilities			
Unclaimed dividend		15,711	15,726
TOTAL EQUITY AND LIABILITIES		3,320,700	3,305,859
CONTINGENCIES AND COMMITMENTS	9		

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.





(Amounts in Rupees '0	000)		Note	Unaudited March 31, 2013	Audited December 31, 2012
Cash and bank deposit Cash and other equivaler Current and other accoun	nts			1,461 90,320 91,781	556 146,280 146,836
Investments			10	1,238,818	1,250,871
Investment properties				54,653	54,773
Other assets Premium due but unpaid Amounts due from other Accrued investment inco Accrued salvage recoveri Reinsurance recoveries a Deferred commission ex Prepayments Deposits and other receive	r insurers / reinsurer ome es gainst outstanding cl pense		11	526,282 437,378 2,592 11,652 319,311 74,845 224,156 85,089 1,681,305	558,817 350,062 240 11,510 277,899 82,774 285,615 30,890 1,597,807
Fixed assets			12		
Tangible Land and buildings Furniture, fixtures and of Motor vehicles Capital work in progress Intangible	ffice equipment			156,349 23,502 43,750 25,702	145,607 24,017 44,204 36,517
Computer software				4,840 254,143	5,227 255,572
TOTAL ASSETS				3,320,700	3,305,859
Zahid Bashir Atta Chairman Dire	ullah A Rasheed ctor	Nadeem Ma Director	ıqbool	Fakhir Rahn Director & (	nan Chief Executive



# Condensed Interim Profit and Loss Account (Unaudited)

For the three month period ended March 31, 2013

Profit / (loss) after tax for the period

Balance unappropriated profit at the end of the period

Earnings / (loss) per share - basic and diluted (in Rupees)

(Amounts in Rupees '000)						2013	2012
	Fire and property	Marine, aviation & transport	Motor	Others	Treaty	Aggregate	Aggregate
Revenue accounts							
Net premium revenue	27,555	18,935	83,469	10,638	(2)	140,595	125,577
Net claims	(35,115)	(6,239)	(45,446)	(6,131)	-	(92,931)	(94,415)
Management expenses	(9,716)	(6,676)	(29,431)	(3,751)	-	(49,574)	(49,408)
Net commission	(7,778)	(2,975)	(13,224)	881	-	(23,096)	(15,733)
Underwriting result	(25,054)	3,045	(4,632)	1,637	(2)	(25,006)	(33,979)
Investment income Gain on disposal of fixed assets Rental income Other income General and administration expenses Profit / (loss) before tax Provision for taxation Profit / (loss) after tax						32,054 - 918 - (3,788) - (1,845) 2,333	27,239 2,746 802 539 (9,158) (11,811) (2,765) (14,576)
Profit and loss appropriation account							
Balance at commencement of year						133,533	190,163

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

Zahid Bashir Chairman

Attaullah A Rasheed Director

Nadeem Maqbool Director

Fakhir Rahman Director & Chief Executive

135,866

0.04

(0.24)

# Three Months 2013



# Condensed Interim Statement of Comprehensive Income (Unaudited) For the three month period ended March 31, 2013

(Amounts in Rupees '000)		
	2013	2012
Net profit / (loss) for the period	2,333	(14,576)
Other comprehensive income for the period	-	-
Total comprehensive income / (loss) for the period	2,333	(14,576)

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

Zahid Bashir Chairman

Attaullah A Rasheed Director

Nadeem Maqbool Director



# Condensed Interim Statement of Cash Flows (Unaudited) For the three month period ended March 31, 2013

(Ar	nounts in Rupees '000)	2013	2012
OP	ERATING CASH FLOWS		
a)	Underwriting activities		
	Premium received Reinsurance premium paid Claims paid Reinsurance and other recoveries received Commissions paid Commissions received Net cash flow from / (used in) underwriting activities	164,066 (67,970) (111,231) 53,901 (37,799) 9,534 10,501	141,763 (92,421) (175,253) 114,816 (30,834) 14,743 (27,186)
b)	Other operating activities		
Tot	Income tax paid General management expenses paid Other operating payments Advances, deposits and sundry receivables Other liabilities and accruals Net cash used in other operating activities al cash used in operating activities	(866) (49,574) (369) (104) (3,103) (54,016) (43,515)	(1,665) (49,408) (5,241) (26,361) (5,285) (87,960) (115,146)
IN	VESTMENT ACTIVITIES		
Tot	Investment income received Payments for investments Proceeds from disposal of investments Fixed capital expenditure Proceeds from disposal of fixed assets Rental income received Other income received al cash (used in) / flow from investing activities	4,003 (397,165) 380,463 (2,158) - 3,332 - (11,525)	9,270 (354,001) 385,368 - 3,808 3,063 539 48,047
FIN	NANCING ACTIVITIES		
Tot Cas	Dividends paid al cash used in financing activities al cash used in all activities h and cash equivalents at beginning of the period sh and cash equivalents at the end of the period	(15) (15) (55,055) 146,836 91,781	(16) (16) (67,115) 186,633 119,518





# Condensed Interim Statement of Cash Flows (Unaudited)

For the three month period ended March 31, 2013

(Amounts in Rupees '000)		
	2013	2012
Reconciliation to profit and loss account		
Operating cash flows	(43,515)	(115,146)
Depreciation expense	(3,587)	(3,469)
Investment income	32,054	27,239
Gain on disposal of fixed assets	-	2,746
Rental income	918	802
Other income	_	539
Increase in assets other than cash	2 <b>7,01</b> 4	152,091
Increase in liabilities	(10,551)	(79,378)
Profit / (loss) after taxation	2,333	(14,576)

## Definition of cash

Cash comprises cash in hand, stamps in hand, current and saving accounts and short-term deposits. Cash for the purpose of the statement of cash flows consists of:

Cash and other equivalents		
Cash	872	946
Stamps in hand	589	618
	1,461	1,564
Current and other accounts		
Current accounts	5,738	5,137
Savings accounts	84,582	112,817
	90,320	117,954
Total cash and cash equivalents	91,781	119,518

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

Zahid Bashir	Attaullah A Rasheed	Nadeem Maqbool	Fakhir Rahman
Chairman	Director	Director	Director & Chief Executive



# Condensed Interim Statement of Changes in Equity (Unaudited) For the three month period ended March 31, 2013

### (Amounts in Rupees '000)

	Share capital			Reserves				
		Capital reserves Revenue reserves				es		
	Issued, subscribed and paid-up	Reserve for exceptional losses	Devaluation reserve	General reserve	Reserve for bad and doubtful debts	Unappro- pristed profit	Total reserves	Total equity
Balance as at January 1, 2012	302,821	19,490	185	1,325,000	350	190,163	1,535,188	1,838,009
Total comprehensive loss for the three month period ended March 31, 2012	-	-	-	-	-	(14,576)	(14,576)	(14,576)
Balance as at March 31, 2012	302,821	19,490	185	1,325,000	350	175,587	1,520,612	1,823,433
Total comprehensive income for the nine month period ended December 31, 2012	-	-	-	-	-	18,510	18,510	18,510
Cash dividend for the year ended December 31, 2011	-	-	-	-	-	(60,564)	(60,564)	(60,564)
Balance as at December 31, 2012	302,821	19,490	185	1,325,000	350	133,533	1,478,558	1,781,379
Total comprehensive income for the three month period ended March 31, 2013	-	-	-	-	-	2,333	2,333	2,333
Balance as at March 31, 2013	302,821	19,490	185	1,325,000	350	135,866	1,480,891	1,783,712

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

Zahid Bashir Chairman

Attaullah A Rasheed Director

Nadeem Maqbool Director

# Three Months 2013



# Condensed Interim Statement of Premium (Unaudited) For the three month period ended March 31, 2013

(Amounts in Rupees '000)

Business underwritten inside Pakistan

											2013	2012
	Cl	28S	Premium written	Unearned reser Opening		Premium earned	Reinsurance ceded	Prepaid re premiun Opening		Reinsurance expense	Net premium revenue	Net premium revenue
Direct and Facultative	1	Fire and property damage	83,950	211,664	186,905	108,709	34,177	186,883	139,906	81,154	27,555	43,159
	2	Marine, aviation and transport	36,907	19,395	20,696	35,606	21,726	13,050	18,105	16,671	18,935	11,673
	3	Motor	78,627	174,425	168,693	84,359	624	1,458	1,192	890	83,469	63,174
	4	Miscellaneous	15,877	84,572	58,331	42,118	12,313	72,686	53,519	31,480	10,638	7,570
	To	otal	215,361	490,056	434,625	270,792	68,840	274,077	212,722	130,195	140,597	125,576
Treaty	5	Proportional	-	(3)	(1)	(2)	-	-	-	-	(2)	1
	G	rand Total	215,361	490,053	434,624	270,790	68,840	274,077	212,722	130,195	140,595	125,577

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

Zahid Bashir Chairman

Attaullah A Rasheed Director

Nadeem Maqbool Director



# Condensed Interim Statement of Claims (Unaudited) For the three month period ended March 31, 2013

(Amounts in Rupees '000)

Business underwritten inside Pakistan

											2013	2012
	Cl	288	Claims paid	Outstandii Opening	ng claims Closing	Claims expense	Reinsurance and other recoveries received	Reinsuranc recoveries in outstandin Opening	n respect of	Reinsurance and other recoveries revenue	Net claims expense	Net claims expense
Direct and Facultative	1	Fire and property damage	14,955	174,834	248,145	88,266	12,569	129,585	170,167	53,151	35,115	28,667
	2	Marine, aviation and transport	23,254	68,247	66,814	21,821	16,138	46,562	46,006	15,582	6,239	8,250
	3	Motor	42,666	83,337	86,157	45,486	107	163	96	40	45,446	50,961
	4	Miscellaneous	30,356	124,886	127,201	32,671	25,087	101,589	103,042	26,540	6,131	6,539
	To	otal	111,231	451,304	528,317	188,244	53,901	277,899	319,311	95,313	92,931	94,417
Treaty	5	Proportional	-	-	-	-	-	-	-	-	-	(2)
	G	rand Total	111,231	451,304	528,317	188,244	53,901	277,899	319,311	95,313	92,931	94,415

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

Zahid Bashir Chairman

Attaullah A Rasheed Director

Nadeem Maqbool Director

Fakhir Rahman Director & Chief Executive

2012



2013

2012

# Condensed Interim Statement of Expenses (Unaudited)

For the three month period ended March 31, 2013

(Amounts in Rupees '000)

Business underwritten inside Pakistan

	C	288	Commission paid or payable	deferred	Closing deferred commission	Net commission expense	Other management expenses	Underwriting expenses	Commission from reinsuters	Net underwriting expense	Net underwriting expense
Direct and Facultative		Fire and property damage	18,781	39,940	35,855	22,866	9,716	32,582	15,088	17,494	23,721
	2	Marine, aviation and transport	7,329	3,615	3,934	7,010	6,676	13,686	4,035	9,651	5,564
	3	Motor	12,290	29,195	28,306	13,179	29,431	42,610	(45)	42,655	34,150
	4	Miscellaneous	2,042	10,024	6,750	5,316	3,751	9,067	6,197	2,870	1,704
	To	otal	40,442	82,774	74,845	48,371	49,574	97,945	25,275	72,670	65,139
Treaty	5	Proportional	-	-	-	-	-	-	-	-	2
	G	rand Total	40,442	82,774	74,845	48,371	49,574	97,945	25,275	72,670	65,141

Note: Commission from reinsurers is arrived at after taking the impact of opening and closing unearned commission.

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.



# Condensed Interim Statement of Investment Income (Unaudited) For the three month period ended March 31, 2013

(Amounts in Rupees '000)	2013	2012
Income from non-trading investments		
Held to maturity		
Return on bank deposits	2,089	4,189
Available for sale		
Dividend income	4,280	9,629
Gain on sale of investments	29,337 33,617	13,427 23,056
Impairment in value of investments	(3,638)	-
Investment management expenses	(14)	(6)
Investment income	32,054	27,239

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

Zahid Bashir Chairman

Attaullah A Rasheed Director

Nadeem Maqbool Director



## Notes to the Condensed Interim Financial Statements (Unaudited)

For the three month period ended March 31, 2013

#### 1. STATUS AND NATURE OF BUSINESS

Premier Insurance Limited (the company) was incorporated as a public limited company in Pakistan in May 1952 and is engaged in general insurance business. The shares of the company are listed on the Karachi, Lahore and Islamabad stock exchanges. The registered office of the company is situated at 5th Floor, State Life Building No. 2A, Wallace Road, Karachi.

#### 2. STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with the requirements of the International Accounting Standard - 34 "Interim Financial Reporting" as applicable in Pakistan in accordance with the format prescribed under SEC (Insurance) Rules 2002. They do not include all the information required for full annual financial statements, and should be read in conjunction with the financial statements of the company for the year ended December 31, 2012

The Securities and Exchange Commission of Pakistan (SECP) has allowed the insurance companies to defer the application of International Accounting Standard (IAS) - 39 "Financial Instruments: Recognition and Measurement" in respect of valuation of "available-for-sale investments". Accordingly, the requirements of IAS-39, to the extent allowed by SECP as aforesaid, have not been considered in the preparation of these condensed interim financial statements.

#### 3. BASIS OF PRESENTATION

These condensed interim financial statements have been prepared under the historical cost convention, except that obligations for employee retirement benefits are measured at present value.

These condensed interim financial statements have been prepared and presented in Pakistani Rupees, which is the company's functional and presentation currency.

#### 4. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual financial statements for the year ended December 31, 2012.

#### 5. ESTIMATES AND JUDGMENTS

Preparation of these condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.



## Notes to the Condensed Interim Financial Statements (Unaudited)

For the three month period ended March 31, 2013

#### (Amounts in Rupees '000)

In preparing these condensed interim financial statements, the significant judgments made by the management in applying the company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements as at and for the year ended December 31, 2012.

#### 6. FINANCIAL AND INSURANCE RISK MANAGEMENT

The company's financial and insurance risk management objectives and policies are consistent with those disclosed in the annual financial statements as at and for the year ended December 31, 2012.

#### 7. PREMIUM DEFICIENCY RESERVE

No provision has been made as the unearned premium reserve for each class of business as at March 31, 2013 is considered adequate to meet the expected liability after reinsurance, for claims and other expenses, expected to be incurred after the balance sheet date in respect of policies in force at the balance sheet date.

8.	OTHER CREDITORS AND ACCRUALS	Unaudited March 31, 2013	Audited December 31, 2012
	Commissions payable	234,449	231,806
	Federal excise duty & sales tax	3,985	3,314
	Federal insurance fee	216	215
	Donations	5,935	5,935
	Workers welfare fund	6,355	6,355
	Deposits and margins	9,152	11,766
	Salaries payable	2,500	2,500
	Others	18,581	17,769
		281,173	279,660
9.	CONTINGENCIES AND COMMITMENTS		
	Commitments for capital expenditure	15,038	15,138_

There are no contingencies to report as at the balance sheet date.

# Three Months 2013



# Notes to the Condensed Interim Financial Statements (Unaudited)

For the three month period ended March 31, 2013

(An	nounts in Rupees '000)	Unaudited	Audited
10.	INVESTMENTS	March 31, 2013	December 31, 2012
	Available for sale		
	Related Parties Quoted shares (market value: Rs 71.3 million		
	[2012: Rs 67.6 million])	32,535	32,535
	Unquoted shares	4,000	4,000
		36,535	36,535
	Others		
	Quoted shares (market value: Rs 237.6 million		
	[2012: Rs 208.1 million])	263,200	242,766
	Unquoted shares	115,203	115,203
	Mutual funds (market value: Rs 903.0 million		
	[2012: Rs 935.2 million])	852,081	880,930
		1,230,484	1,238,899
	Less: Impairment	(28,201)	(24,563)
		1,238,818	1,250,871

10.1 Mutual funds include Rs 24.7 million (2012: Rs 24.7 million) placed as statutory deposit with the State Bank of Pakistan (market value: Rs 38.8 million [2012: Rs 38.3 million]).

11.	DEPOSITS AND OTHER RECEIVABLES	Note	Unaudited March 31, 2013	Audited December 31, 2012
	Deposits	11.1	25,302	25,550
	Investment proceeds receivable		54,679	547
	Others receivables		5,108	4,793
			85,089	30,890

11.1 These include Rs 24 million deposited under a court order in respect of a claim where the possibility of the eventual beneficiary being other than the company is considered remote by the company's legal advisor.



## PREMIER INSURANCE LIMITED

## Notes to the Condensed Interim Financial Statements (Unaudited)

For the three month period ended March 31, 2013

### (Amounts in Rupees '000)

#### 12. FIXED ASSETS - TANGIBLE AND INTANGIBLE

During the period, the company acquired fixed assets for Rs 2.2 million (2012: Nil). Disposals at cost Nil (2012: Rs 4.8 million).

#### 13. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise associated companies, entities under common control, entities with common directors, major shareholders, directors, key management personnel and funded employee retirement benefit scheme.

Transactions and balances with related parties, including remuneration and retirement benefits, are as follows:

Transactions for the period	Unaudited March 31, 2013	Unaudited March 31, 2012
Associated undertakings		
Premium written	1,445	5,786
Claims paid	5,660	96,667
Commission paid	_	2,746
Dividend received	250	1,600
Others		
Premium written	38	52
Rent received	281	225
Meeting fees	100	145
Remuneration and retirement benefits to key personnel	14,512	17,456
Period-end balances		
Associated undertakings		
Claims outstanding	22,056	218,277
Premium receivable	100,550	146,212
Others		
Premium receivable	203	60
Other payables	310	42

Transactions with related parties are in the normal course of business at rates and terms consistent with the market. Other related party transactions such as those relating to key management personnel and retirement plans are in accordance with terms of employment and company policy.



## Notes to the Condensed Interim Financial Statements (Unaudited)

For the three month period ended March 31, 2013

(Amounts in Rupees '000)

#### 14. SEGMENT REPORTING

The following presents segment assets and liabilities as at March 31, 2013 and December 31, 2012

	Fire and property			aviation & Isport	Мо	tor	Miscellaneous		Tot	Total	
	March 31, 2013	December 31, 2012	March 31, 2013	December 31, 2012	March 31, 2013	December 31, 2012	March 31, 2013	December 31, 2012	March 31, 2013	December 31, 2012	
Segment assets	721,578	730,948	233,198	191,257	393,050	305,620	234,364	327,314	1,582,190	1,555,139	
Unallocated corporate assets									1,738,510	1,750,720	
Consolidated total assets									3,320,700	3,305,859	
Segment liabilities	500,809	466,404	108,382	104,073	289,879	286,104	203,575	239,350	1,102,645	1,095,931	
Unallocated corporate liabilit	ies								434,343	428,549	
Consolidated total liabilities	8								1,536,988	1,524,480	

#### 15. EARNINGS / (LOSS) PER SHARE - basic and diluted

Basic earnings / (loss) per share are calculated by dividing the net profit or loss for the period by the weighted average number of shares at the period end as follows:

	Unaudited March 31, 2013	Unaudited March 31, 2012
Profit / (loss) after tax for the period	2,333	(14,576)
Weighted average number of shares	60,564,269	60,564,269
Basic earnings / (loss) per share of Rs.5 each - Rupees	0.04	(0.24)

The company has not issued any instrument which would dilute its basic earnings per share when exercised.

#### 16. DATE OF AUTHORIZATION OF ISSUE

These condensed interim financial statements were authorized for issue on April 27, 2013 by the Board of Directors of the company.

#### 17. GENERAL

- 17.1 All amounts have been rounded off to the nearest thousand Rupees, unless otherwise stated.
- 17.2 Prior year figures have been rearranged where ever necessary.

Zahid Bashir	Attaullah A Rasheed	Nadeem Maqbool	Fakhir Rahman
Chairman	Director	Director	Director & Chief Executive



## PREMIER INSURANCE LIMITED

## Locations

#### **KARACHI**

Head Office: State Life Building No. 2A 5th Floor, Wallace Road Phones: (021) 32416331-34 Fax: (021) 32416572

3rd Floor, Lakhani Centre I.I. Chundrigar Road Phone : (021) 32210866-67 Fax : (021) 32210870

#### **QUETTA**

43-Regal Plaza 2nd Floor Circular Road

Phones: (081) 2842883

#### **PESHAWAR**

1081/A, Rehman Building Saddar Road Cantt Phones: (091) 5273757 Fax: (091) 5277809

#### SIALKOT

Room # 3 & 4, Sahib Plaza

Saga Chowk Defence Road

Phones: (052) 3572192-3 Fax: (052) 3572194

### **GUJRANWALA**

Block "L" Trust Plaza G.T. Road

Phones: (055) 3859719-20 Fax: (055) 3256432

#### KHANPUR

Liaison office 365, Model Town - B Phones: (068) 5572834 Fax: (068) 5572834

#### **LAHORE**

North Zone Office: 162, Shadman II

Phones: (042) 37563160-63 Fax: (042) 37579334

F-13, Hafeez Centre, 4th Floor Main Boulevard Gulberg

Phones: (042) 35874271/35873636

Fax : (042) 35750749

23, Shahrah-e-Quaid-e-Azam P. O .Box No. 355

Phones: (042) 37230602-5 Fax: (042) 37235557

#### **FAISALABAD**

1st Floor Regency Arcade, 949, Mall Road

P. O. Box No. 105 Phones: (041) 2632211-13

Fax : (041) 2617802

2nd Floor, 18-S.M. Plaza, Chenab Market

Susan Road, Madina Town Phones: (041) 8503541-42

#### **MULTAN**

4th Floor, Mehr Fatima Tower, Opp: High Court,

Old Bahawalpur Road

Phones: (061) 4515007, 4515009, 4585006

4580114, 4545008

Fax : (061) 4587143

#### **RAWALPINDI**

32, Service Plaza, The Mall Phones: (051) 5562113, 5568907

Fax : (051) 5566900

#### **ISLAMABAD**

Masco Plaza, 64-E, 2nd Floor Blue Area,

Jinnah Avenue

Phones: (051) 2270134, 2270135, 2876967

Fax : (051) 2829654

### **SAHIWAL**

Room No.1, Sattar Complex, Stadium Road

Phones: (040) 4220918 Fax: (040) 4220790