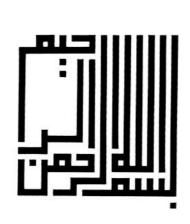


# Condensed Interim Financial Information (Un-audited) For the nine months and three months period ended 31 March 2017



**Pak-Gulf Leasing Company Limited** 





## **Company Information**

## **Board of Directors**

Mr. Sohail Inam Ellahi Brig. Naveed Nasar Khan (Retd) Mr. Pervez Inam Mr. Fawad Salim Malik Mr. Shaheed H. Gavlani Mr. Rizwan Humayun Lt. Col. Saleem Ahmed Zafar (Retd) Mr. Ismail H. Ahmed Mr. Mahfuz-ur-Rahman Pasha

Vice Chairman Director Director Director Director **Executive Director** Director

Chairman

Chief Executive Officer

## Legal Advisors

Karachi.

Fax #: (92-21) 35870240, 35870468

## **Company Secretary**

Ms. Mehreen Usama

## **Audit Committee**

Mr. Rizwan Humayun Mr. Ismail H. Ahmed Brig. Naveed Nasar Khan (Retd) Mr. Shaheed H. Gaylani Mr. Pervez Inam

## Member Member

Chairman

Member

Vice Chairman

Chairman Mr. Pervez Inam Brig. Naveed Nasar Khan (Retd) Vice Chairman Mr. Sohail Inam Ellahi Member Lt. Col. Saleem Ahmed Zafar (Retd) Member

## **Human Resource and Remuneration Committee**

## Senior Management

Mr. Mahfuz-ur-Rahman Pasha Lt. Col. Saleem Ahmed Zafar (Retd) Mr. Afzal-ul-Haque

Ms. Mehreen Usama Ms. Farah Faroog Major Arifullah Lodhi (Retd)

Mr. Ayaz Latif

Chief Executive Officer Chief Operating Officer Deputy COO & Senior Manager Risk

Chief Financial Officer Head of Audit Manager HR & Admin. Manager IT

## **Credit Rating Agency**

JCR-VIS Credit Rating Company Limited

## **Entity Rating**

A- (Single A Minus) for Medium to Long Term

A-2 (A-Two) for Short Term

Outlook - Stable

## Sarwar Shaheed Road Karachi-74200

Auditors

M/s. Mohsin Tayebaly & Company 2nd Floor, Dime Centre, BC-4, Block # 9, Kehkashan, Clifton,

Tel #: (92-21) 111-682-529

M/s. BDO Ebrahim & Co.

Lakson Square Building No. 1

Chartered Accountants

2nd Floor, Block C,

## Shariah Advisor

Mufti Muhammad Ibrahim Essa

## Bankers Islamic Banks

Albaraka Bank (Pakistan) Limited

## **Conventional Banks**

Askari Commercial Bank Limited Bank Al-Falah Limited Bank Al Habib I imited Bank of Puniab JS Bank Limited MCB Bank Limited National Bank of Pakistan Silk bank Limited

## Soneri Bank Limited Registered Office

Pak-Gulf Leasing Company Limited UNIBRO House:

Ground and Mezzanine Floor, Plot No. 114, 9th East Street, Phase I, DHA, Karachi-75500.

Tel#: (92-21) 35820301, 35820956-7

(92-21) 35824401, 35375986-7

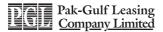
Fax # (92-21) 35820302, 35375985 E-mail: pgl@pakgulfleasing.com Website: www.pakgulfleasing.com

## Share Registrar / Transfer Office

THK Associates (Pvt.) Limited 1st Floor, 40-C, Block-6, P.E.C.H.S.,

Karachi.

Tel #: (92-21) 111-000-322 Fax #: (92-21) 34168271



## Mission Statement

## The Company will:

- Aim to gain the confidence of all its stakeholders by earning a credible reputation for being an innovative enterprise that is prepared to change in the best interests of its stakeholders.
- Continually monitor structural changes in the various sectors of the economy, and accordingly alter the Company's business strategy to benefit from the emerging opportunities.
- Focus on changing customer needs and strive to improve tangible and intangible returns to its customers by providing service and satisfaction at par with the best in the industry, which would be reflected in prompt risk evaluation and facility disbursement procedures and practices.
- Consciously share, and remain part of all initiatives by the leasing industry to play a positive role in the evolution of small and medium size enterprises to expand the country's industrial base and support economic growth, higher employment and a better future for all.



## Director's review of Operating results

For the nine months period ended 31 March 2017

Dear Shareholders,

The Directors of your Company are pleased to present before you the Financial Statements of your Company for the third quarter of the current financial year 2016-17. They are equally pleased to share with you the fact that despite the challenging economic conditions prevailing in the country, the overall performance of your Company remained highly satisfactory during this period. Moreover, even in the face of the tough competition offered by commercial banks and NBFIs sponsored by banks, having access to cheaper funds, and increased cost of doing business, your Company has been able to maintain its profitability. Your directors being conscious of their responsibilities and in their unrelenting pursuit of perfection and excellence are determined to ensure that better results are obtained in future.

Your Company achieved a Total Revenue of Rs. 123.6 million, for the nine months period ended on March 31, 2017. This reflects an increase of 11.62%, over the Total Revenue of Rs. 110.73 million posted, in the corresponding period of the Financial Year 2015-16. With reference to expenses incurred during the nine months there was an inflation-based increase in operating expenses and negligible increase in Finance Cost, as compared to the corresponding figures for the nine months ended March 31, 2016. Despite the increase in administrative expenses the Company's Profit before Taxation for the nine months period ended on March 31, 2017 has increased to Rs. 43.33 million, when compared with the Profit before Taxation of Rs. 36.89 million, earned in the corresponding period of the Financial Year 2015-16. Net Profit after Tax for the nine months period ended March 31, 2017, amounted to Rs. 29.46 million as compared to Rs. 21.38 million, for the corresponding period of the last Financial Year 2015-16.

The Shareholders Equity of your Company has risen to Rs. 564.28 million, as at March 31, 2017 while Earnings per Share for the nine months period ended March 31, 2017 stands at Rs. 1.16 per share.

In December 2016, JCR-VIS Credit Rating Company Limited has re-affirmed the Medium to Long-term Entity Rating of your Company at A- (Single A Minus), and the Short-term Rating at A-2 (A-Two) and have graded the Outlook of your Company as "Stable".

Your Directors, in their capacity as your representatives for overseeing the performance of your Company, would like to place on record their appreciation for the services rendered and the dedicated efforts made by the Management Team and indeed by all staff members of your Company, towards obtaining the positive results placed before you, notwithstanding the testing market conditions and expect that the management and staff of PGL would make every effort for improving further the quality of their services to your Company's clients and the image of your Company in the financial services sector of Pakistan.

The Directors acknowledge, with thanks, the cooperation and guidance extended to your Company by the Securities and Exchange Commission of Pakistan (SECP), Pakistan Institute of Corporate Governance (PICG) and other regulatory authorities. Their role is critical in developing the financial services sector and it is hoped that these agencies would continue to strengthen this sector, by taking appropriate measures for its betterment.

In the end, we would like to thank you, our valued Shareholders, as well as PGL's customers and bankers, for the valuable support given by them to PGL. We look forward to reinforcing and building further a mutually beneficial and cordial relationship between PGL and all its stakeholders.

Karachi Dated: April 27, 2017

Chief Executive Officer



## Directors' review of Operating results

For the nine months period ended 31 March 2017

قابل احترام صص يافتكان

آ کی گئی کے ڈائز یکٹر زموجود مالی سال کی تیسری سدمائی ، جو کہ 31 مارچ 2017 کوشم ہوئی ہے کے مالیاتی گوشوار سے اعتبائی مسرت کے ساتھ آ کیوٹیش کرتے ہیں اور بیہ بتاتے ہوئے فوٹھوں کرتے ہیں کہ ملک کے موجودہ معاشی حالات میں آ کی کمپنی کی کارگردگی اس موجودہ مالی سال کی تیسری سدمائی میں نہایت ہی اطمینان پخش رہی ہا وجودازیں کے کمپنی کو کمرش پیکس اور ان NBFI کوجن کو کمرش پیکس سے مالی تعاون حاصل ہے ، کی طرف سے بہت بخت مقابلہ رہا ، کیونکد ان اواروں کی رسائی ان فٹٹر ذیک ہے جوستے نرخ پر دستیاب ہیں اوروہ کم خربے پر کاروبار کررہے ہیں اسکے باوجود آ کی کمپنی نے منافع کو برقرار رکھا ۔ حاصل کردہ منائج بہتر ہونے کے باوجود آ کی گؤائر یکڑزا پنی ڈمدداریوں کو مسوس کرتے ہوئے اور خوب سے خوب ترکی طاق میں اس بات کا تبیہ کے ہوئے اور خوب سے خوب ترکی طاق میں میں میں مزید بھرتائے حاصل ہوں ۔

آ کی کینی نے اس مال سال کی تیسری سدمانی ، جوکہ 31 مارچ 2017 کو افتقام پذیرہ ہوئی شرکل 123.6 ملین روپے کی آمدنی حاصل کی ہے بہتقائل 110.73 ملین سرمان ہوئی تیسری سدمانی شرص کے جو کہ تیسری سدمانی شرص سے ای بین روپے کی آمدن کے جو کہ تی تیسری سدمانی شرص سے ای بین روپے کی آمدن کے جو کہ تی خوالے سے اس مال مال کی تیسری سدمانی شرک کے گئے انتظامی افزاجات شرما اضافہ ہوا جس کی بود کا درہ ہے اس کے باوجود کم مین کا موجودہ سال کی تیسری سدمانی کا منافع قبل از کیس 43.33 ملین روپے تھا ہے ذیادہ ہے ہوجودہ مالی سال کی تیسری سدمانی میں ہونے والے منافع قبل از کیس جو کہ 83.68 ملین روپے تھا ہے ذیادہ ہے ہوجودہ مالی سال کی تیسری سدمانی میں ہونے والے منافع قبل از کیس منافع 29.46 ملین روپے تھا ہے دیادہ ہے ہو کہ و چھلے سال اس مائی جو کہ و چھلے سال اس وورد نہیں تھا۔

آ کی کمپنی کے شیئر ہولڈرز کی ایکوٹی (Equity) 31 مارچ 2017 کو 564.28 ملین روپے ہوگئ ہے۔ جبکہ موجودہ مالی سال کی تثییری سہائی کا فی شیئر منافع 1.16 روپے فی شیئر ہے۔

د مبر 2016 میں JCR-VIS کریڈٹ ریٹنگ کپنی کمیٹٹر نے کپنی کی تشخیصی ریٹنگ کا دوبارہ اعادہ کرنے کے بعد درمیانہ سے طویل المیعاد کے لئے - Aریٹنگ،اور مخضر بدت کی ریٹنگ A-2 برقر ارز کھی ہے اور کپنی کے آئندہ امکانات کو شخکم قر اردیا گیا۔

آ کیے ڈائز یکڑ زجو کہ آ کیے نمائندے ہونے کی حیثیت ہے آ کی کمپنی کی کارکردگی کو دیکھ رہے ہیں وہ انتظامیہ کی کوششوں کا اعتراف کرتے ہیں اورانتظامیہ نے ثبت نتائج حاصل کرنے کیلیے جوانتظل محنت کی ہے اس کوسرا چے ہیں۔وہ فانشل مارکیٹ کے شکل حالات کے یاد جودوہ امیدر کھتے ہیں کہ انتظامیہ اورمحکہ کپنی کومزید ترقی کی طرف گا مزن کریں گے اورا پئی تمام شبت کوششیں کمپنی کے صارفین کوا چھی خدمات مہیا کرنے اور آ کی کپنی کو بہتر بنانے میں بروئے کارلائیں گے۔

سکینی کے ڈائر مکڑنہ PICG, SECP اور دوسر بے ریگولیوی اداروں نے جور جنمائی / تعاون آ کی کمپنی کے ساتھ کیا ہے نہ صرف اسکا اعتراف بلکہ شکر یہ بھی اداکرتے ہیں۔ان اداروں کا کروار مالی شعبے کو بہتر بنانے میں نہایت اہم رہا ہے۔امید کی جاتی ہے کہ بیتمام ادارے منتقبل میں بھی اعتصافدام کرتے ہوئے اس شعبے کو عربی مشخصام اور بہتر بنا کینگے۔

آخریش ہم اپنے تمام قابل احتر ام صفس یافتگان دہشمول کمپنی کے صارفین اور پنیکرز کو کمپنی کے ساتھ اکنے بھر پورتعاون پران کاشکر میدادا کرتے ہیں۔اس کے ساتھ ساتھ اس بات کی بھی قوئی امیدر کھتے ہیں کہ ہمارے شراکت داروں اور کمپنی کے درمیان جومضبوط روابط اور باہم مفیداور خوشگوار تعلقات قائم ہیں ان بین مستقبل بیس حزیدا ضافہ وہ تاریبے گا۔

چيف انگزيکيو آفيسر

ڈائز یکٹر

كرا يى: 27 اپريل 2017



## CONDENSED INTERIM BALANCE SHEET

As at 31 March 2017

	Note	(Un-audited) 31 March 2017	(Audited) 30 June 2016
ASSETS		Rupe	es
Current Assets Cash and bank balances Short term investments Other receivables - net Ijarah rental receivable Advance to employees Accrued mark-up / return on investments Prepayments	4	59,752,900 24,485,022 1,716,946 910,807 355,104 522,221 3,495,763	44,296,138 16,259,209 1,795,739 904,009 196,006 1,475,668 2,819,664
Current portion of net investment in finance lease Taxation - net	5	461,828,268 - 553,067,031	499,111,879 7,787,572 574,645,884
Non-current assets Net investment in finance lease Long term investments Long term deposits Investment property Property, plant and equipment Intangible assets	5 6 7 8	1,032,588,901 27,175,249 300,460 133,848,000 61,993,695 1,477,667 1,257,383,972	1,039,542,601 27,199,297 300,460  207,896,308 1,590,019 1,276,528,685
Total assets		1,810,451,003	1,851,174,569
LIABILITIES Current liabilities Trade and other payables Accrued mark-up Taxation - net Certificates of investment Short term borrowings Current portion of long-term loan Current portion of advance rental against ljarah financing Current portion of long term deposits		28,045,242 14,098,730 29,738,670 308,024,432 5,414 16,666,668 6,485,795 80,127,928 483,192,879	16,704,576 8,410,233 264,835,006 187,854,564 8,136,396 79,415,142 565,355,917
Non-current liabilities Long-term loan Long term deposits Advance rental against Ijarah financing Deferred taxation - net		24,999,998 494,578,153 10,126,071 138,892,061 668,596,283	482,845,368 14,601,119 159,776,708 657,223,195
Total liabilities NET ASSETS		1,151,789,162 658,661,841	1,222,579,112 628,595,457
FINANCED BY Authorised share capital 50,000,000 ordinary shares (June 2016: 50,000,000 ordinary shares) of Rs. 10 eac	h	500,000,000	500,000,000
Issued, subscribed and paid up capital Reserves		253,698,000 312,063,263	253,698,000 293,197,975
Surplus on revaluation of available-for-sale investme	nts	565,761,263 3,671,080	546,895,975 2,343,445
Surplus on revaluation of operating fixed assets - net of to	ax	569,432,343 89,229,498 658,661,841	549,239,420 79,356,037 628,595,457

Contingencies & Commitments

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

Chief Executive Officer Director

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## CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)

For the nine months and three months period ended 31 March 2017

		Nine months period ended 31 March		period ended arch
	2017	2016	2017	2016
		Rupe	es	
INCOME Income from leasing operations	114,005,150	105,998,565	44,233,531	45,500,342
OTHER OPERATING INCOME Return on investments Other income	3,622,635 5,975,414 9,598,049	3,363,231 1,372,382 4,735,613	1,085,536 1,853,193 2,938,729	930,102 131,500 1,061,602
TOTAL INCOME	123,603,199	110,734,178	47,172,260	46,561,944
OPERATING EXPENSES Administrative and operating				
expenses	58,085,952	51,749,765	17,852,015	19,394,995
Finance cost	22,184,452	22,095,676	6,766,723	6,742,577
	80,270,404	73,845,441	24,618,738	26,137,572
Provision for potential lease losses	43,332,795	36,888,737	22,553,522 14,743,140	20,424,372 10,755,329
Profit before taxation	43,332,795	36,888,737	37,296,662	31,179,701
Taxation				
- Current	(38,237,794)	(48,782,770)	(13,531,847)	(12,710,681)
- Deferred	24,367,759	33,275,262	934,346	(1,474,344)
Profit after taxation	(13,870,035) 29,462,760	(15,507,508) 21,381,229	(12,597,501) 24,699,161	(14,185,025) 16,994,676
Earning per share - basic & diluted	1.16	0.84	0.97	0.67

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

Chief Executive Officer



## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) For the nine months and three months period ended 31 March 2017

	Nine months p	eriod ended	Three month	s period ended
-	31 Ma	rch	31 [	Vlarch
	2017	2016	2017	2016
-		· · · · · Rupe	es	
Profit after taxation	29,462,760	21,381,229	24,699,161	16,994,676
Other Comprehensive Income				
Item that is or may be reclassified subsequently to profit and loss according	ount			
Unrealised gain / (loss) on revaluatio of available-for-sale investment	n <b>1,327,635</b>	(26,064)	111,858	1,629
Total comprehensive income for the period	30,790,395	21,355,165	24,811,019	16,996,305

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

Chief Executive Officer



## CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)

For the nine months period ended 31 March 2017

		31 March	31 March
	Note	2017	2016
CASH FLOW FROM OPERATING ACTIVITIES		Rupe	es
Profit before taxation Adjustments for :		43,332,795	36,888,737
Depreciation		28,001,855	24,824,836
Amortisation of discount / premium on long term investment	ts - net	24,049	21,026
Amortisation of intangible asset		112,352	112,352
Finance cost		22,184,452 246,758	22,095,676 (1,234,142)
Loss / (gain) on disposal of fixed assets Provision for potential lease losses		240,730	(1,234,142)
1 Tovision for potential lease losses		50,569,466	45,819,748
Operating profit before working capital charges		93,902,261	82,708,485
Movement in working capital			
Decrease / (increase) in current assets		70.700	(070.044)
Other receivables - net Advances to employees		78,793 (159,098)	(278,841) 2,296
Accrued mark-up / return on investments		953,447	686,859
Long term deposits		-	(3,360)
ljarah rental receivable		(6,798)	- (5,555)
Prepayments		(676,099)	(2,622,409)
		190,245	(2,215,455)
Increase in current liabilities Trade and other payables		11,340,666	4,917,015
Cash generated from operations		105,433,172	85,410,045
Finance and maid		(4.0. 405.055)	(40.052.564)
Finance cost paid Taxes paid - net		(16,495,955) (711,552)	(10,953,564) 687,336
Deposits received from lessees - net		12,445,571	44,077,931
Advance rental (Ijarah) from lessees - net		(6,125,649)	14,227,696
Decrease in net investment in finance lease		44,237,311	49,709,191
Net cash flow generated from operating activities		138,782,898	183,158,635
CASH FLOW FROM INVESTING ACTIVITIES			
Additions in property, plant and equipment		(765,000)	(56,465,547)
Additions in intangible assets		-	(271,739)
Proceeds from disposal of operating fixed assets		15,000	1,759,900
Short-term investments - net		(6,898,178)	(9,237,082)
Long-term investments - net  Net cash flow used in investing activities		(7,648,178)	(2,483,899) (66,698,367)
Net cash now used in investing activities		(1,040,110)	(00,000,007)
CASH FLOW FROM FINANCING ACTIVITIES		40,400,400	00.045.500
Receipt from certificate of investments - net		43,189,426	86,245,563
Deposit on Ijarah finance facility obtained Payment of dividend		(12,684,900)	(187,600)
Long term loan - net		41,666,666	
Repayment of short term loan from related party - net			(40,000,000)
Net cash flow generated from financing activities		72,171,192	46,057,963
Net increase in cash and cash equivalents		203,305,912	162,518,231
Cash and cash equivalents at beginning of the period	40	(143,558,426)	(149,102,356)
Cash and cash equivalents at the end of the period	10	59,747,486	13,415,875

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

Chief Executive Officer Director



## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

For the nine months period ended 31 March 2017

			Reserves				
		Сар	ital	Revenue	•		
	Issued, Subscribed and paid up capital	Statutory reserve	Reserve for issue of bonus shares	Unappro- priated profit	Sub Total	Surplus / (Deficit) on revaluation of available-for -sale investments	Total Equity
Balance as at July 1, 2015 Total comprehensive income for the period ended	253,698,000	61,603,092	4,402,000	Rupees 183,530,210	249,535,302		505,500,727
March 31, 2016 Profit after taxation	-	-	-	21,381,229	21,381,229	-	21,381,229
Other comprehensive income / (loss) Deficit on revaluation of available-for-sale investment				21,381,229	21,381,229	(26,064) (26,064)	(26,064) 21,355,165
Transfer from surplus on revaluation of property, plant and equipmen to unappropriated profit - net of deferred tax				1.919.472	1,919,472	, ,	1,919,472
Transfer to statutory reserve	-	4,276,246	-	(4,276,246)	-	-	-
Balance as at March 31, 2016	253,698,000	65,879,338	4,402,000	202,554,665	272,836,003	2,241,361	528,775,364
Balance as at July 1, 2016	253,698,000	69,745,972	4,402,000	219,050,003	293,197,975	2,343,445	549,239,420
Final dividend for the year ended June 30, 2016 @ Rs.0.5 per share	-	-	-	(12,684,900)	(12,684,900)	-	(12,684,900)
Total comprehensive income for the period ended March 31, 2017							
Profit after taxation Other comprehensive income Surplus on revaluation	-	-	-	29,462,760	29,462,760	-	29,462,760
of available-for-sale- investment	-			-	-	1,327,635	1,327,635
Transfer from surplus on revaluation of property, plant and equipmen to unappropriated profit - net of		-	-	29,462,760	29,462,760		30,790,395
deferred tax	-	-	-	2,087,428	2,087,428	-	2,087,428
Transfer to statutory reserve	-	5,892,552	-	(5,892,552)	-	-	-
Balance as at March 31, 2017	253,698,000	75,638,524	4,402,000	232,022,739	312,063,263	3,671,080	569,432,343

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

**Chief Executive Officer** 



## NOTES TO CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

For the nine months and three months period ended 31 March 2017

## 1. STATUS AND NATURE OF BUSINESS

- Pak-Gulf Leasing Company Limited ("the Company") was incorporated in Pakistan on December 27, 1994 as a public limited company under the Companies Ordinance, 1984 and commenced its operations on September 16, 1996. The Company is principally engaged in the business of leasing and is listed on Pakistan Stock Exchange Limited, however, before the merger of three (3) stock exchanges of Pakistan into Pakistan Stock Exchange Limited the Company was listed on all three (3) stock exchanges of Pakistan; i.e. Karachi Stock Exchange Limited, Lahore Stock Exchange Limited and Islamabad Stock Exchange Limited. The registered office of the Company is situated at UNIBRO House, Ground and Mezzanine Floor, Plot No. 114, 9th East Street, Phase-1, Defence Housing Authority, Karachi.
- 1.2 Regulation 4 of Non-Banking Finance Companies and Notified Entities Regulations, 2008 (NBFC Regulations 2008) requires an existing deposit taking leasing company to maintain, at all times, minimum equity of Rs. 500 million. The equity of the Company as at March 31, 2017 is Rs. 564.284 million which is Rs. 64.284 million in excess of the minimum equity requirement.

## 2. BASIS OF PREPARATION

## 2.1 Statement of compliance

This un-audited condensed interim financial information is being submitted to the shareholders as required under Section 245 of the Companies Ordinance, 1984 and have been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting, Islamic Financial Accounting Standard - 2 Ijarah (IFAS - 2) issued by the Institute of Chartered Accountants of Pakistan (ICAP), provisions of and directives issued under the Companies Ordinance, 1984, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008. In case where requirements differ, the provision or directives issued under the Companies Ordinance, 1984, NBFC Rules, 2003 and NBFC Regulations, 2008 shall prevail.

2.2 This condensed interim financial information has been presented in Pakistani Rupees, which is the functional currency of the Company. The figures are rounded off to the nearest rupee.

## 2.3 Basis of measurement

This condensed interim financial information has been prepared under the historical cost convention, except that certain operating fixed assets are stated at revalued amount and investments classified as 'available for sale' are marked to market and carried at fair value.

This condensed interim financial information has been prepared following accrual basis of accounting except for cash flow information.

## 3. ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in preparation of the financial statements of the Company as at and for the year ended June 30, 2016.



4.	SHORT TERM INVESTMENTS	(Un-audited) 31 March 2017	(Audited) 30 June 2016
	Available-for-sale	Rupe	es
	Cost		
	54,300 units National Investment Trust		
	(30 June 2016: 54,300 units)	1,194,200	1,194,200
	Revaluation surplus		
	Opening balance	2,343,445	2,267,425
	Surplus for the period/year	1,327,635	76,020
		3,671,080	2,343,445
		4,865,280	3,537,645
	Held to maturity		
	Government Securities		
	Market Treasury Bills	19,619,742	12,721,564
		24,485,022	16,259,209
5.	NET INVESTMENT IN FINANCE LEASE		
	Net investment in finance lease	1,494,417,169	1,538,654,480
	Current portion shown under current assets	(461,828,268)	(499,111,879)
	•	1,032,588,901	1,039,542,601



		(Un-audited)	ited)			(Audited)	(p∈	
		31 March 2017	2017			30 June 2016	2016	
Note	Not later than one year	Later than one year and less than five years	Later than five years	Total	Not later than one year	Later than one year and less than five years	Later than five years	Total
Minimum lease payments	469,596,702 638,730,807	638,730,807		1,108,327,509 513,377,901 634,409,623	513,377,901	513,377,901 634,409,623	204,945	1,147,992,469
Add: Residual value of leased assets 5.2	80,127,928	494,578,153		574,706,081	79,415,142	482,595,368	250,000	562,260,510
Gross investment in finance lease	549,724,630	549,724,630 1,133,308,960		1,683,033,590	592,793,043	592,793,043 1,117,004,991	454,945	1,710,252,979
Unearned lease income	(86,902,280)	(86,902,280) (100,720,059)		(187,622,339)	(92,687,082)	(92,687,082) (77,910,634)	(6,701)	(170,604,417)
Mark-up held in suspense		(100,720,059)		(116,033) (187,738,372)	(116,033) (92,803,115)	- (77,910,634)	- (6,701)	(116,033) (170,720,450)
Provision for potential	462,706,317	1,032,588,901		1,495,295,218	499,989,928	499,989,928 1,039,094,357	448,244	1,539,532,529
lease losses 5.3	(878,049)			(878,049)	(878,049)			(878,049)
lease	461,828,268	1,032,588,901		1,494,417,169	499,111,879	499,111,879 1,039,094,357	448,244	1,538,654,480

In certain leases, the Company has security, in addition to leased assets, in the form of motgages / corporate / personal guarantees of associated companies / directors.

These represent interest free security deposits received against lease contracts and are refundable / adjustable at the expiry / termination of the respective leases. The amount is net of security deposit held against matured leases amounting to Rs. 84.044 million.

5.1

5.2



Note (Un-audited) (Audited) 31 March 30 June 2017 2016 (Rupees)

878,049

5.3 Provision for potential lease losses

Balance at beginning of the period / year Provision for the period / year Balance at end of the period / year **878,049** 878,049

878,049

## 6. LONG TERM INVESTMENTS

Held to maturity Government Securities Pakistan Investment Bonds

27,175,249

27,199,297

These Pakistan Investment Bonds have a cost of Rs.27.05 million (June 30, 2016: Rs. 27.05 million) and will mature between July 19, 2017 to March 25, 2020.

## INVESTMENT PROPERTY

Opening balance Transferred from operating fixed assets - own use Fair value adjustment

-133,848,000

133,848,000

- 7.1 The Company has rented out its office premises and decided to classify its owner occupied property as investment property as of December 31, 2016 that will be carried at fair value model in accordance with IAS 40 "Investment Property".
- 7.2 "The carrying value of investment property is the fair value of the property as determined by approved independent valuer M/s. Akbani and Javed Associates as on December 31, 2016 on the basis of market value. Fair value was determined having regard to recent market transactions for similar properties in the same location and condition as the Company's investment property."

## 7.3 Fair value measurement

Fair value measurement of investment property is based on the valuations carried out by an independent valuer M/s. Akbani and Javed Associates as on December 31, 2016 on the basis of market value.

Fair value measurement of revalued land is based on assumptions considered to be level 2 inputs.

## 7.4 Valuation techniques used to derive level 2 fair values - Lease hold premises

Fair value of investment property has been derived using a sales comparison approach. The valuation is considered on the basis of location, needs of the buyer, the overall prevailing market situation and other consideration associated with such type of property. The most significant input in this valuation approach is price / rate per square foot in particular locality. This valuation is considered to be level 2 in fair value hierarchy due to significant observable inputs used in the valuation.



		Note	(Un-audited) 31 March 2017	(Audited) 30 June 2016
8.	PROPERTY, PLANT AND EQUIPMENT		(Rup	
	Operating fixed assets - Own use Operating fixed assets - Ijarah finance	8.1 8.2	5,633,224 56,360,471 61,993,695	128,196,046 79,700,262 207,896,308
8.1	OPERATING FIXED ASSETS - Own Use			
	Opening written down value Additions during the period / year - at cost Leasehold improvements Furniture and fittings Office equipment Computer equipment Revaluation surplus Written down value of disposals during the period / year Depreciation for the period / year Transferred to imvestment property Closing written down value		128,196,046	73,913,448 497,216 101,825 2,351,510 564,662 3,515,213 57,591,019 (462,300) (6,361,334) - 50,767,385 128,196,046
8.2	OPERATING FIXED ASSETS - Ijarah Financ	e		
	Opening written down value		79,700,262	51,850,232
	Additions during the period / year - at cost Vehicles Machinery  Written down value of disposals during the period / year Depreciation for the period / year  Closing written down value		(23,339,791) (56,360,471)	56,189,662 56,189,662  (28,339,632) (28,339,632) 79,700,262
9.	Contingencies & Commitments			
9.1	Contingencies			
9.1.1	The Alternate Corporate Tax charge for the Tax	Years 2	2016, 2015 and 20	114 amounts to Rs.

The Alternate Corporate Tax charge for the Tax Years 2016, 2015 and 2014 amounts to Rs. 8.702 million, Rs. 9.233 million and Rs. 8.100 million. It is Rs. 7.127 million, Rs. 8.005 million and Rs. 7.140 million in excess of the minimum tax payable for these years at Rs. 1.575 million, Rs. 1.228 million and Rs. 0.960 million respectively under section 113 of the Income Tax Ordinance, 2001 (Ordinance). The Company has filed a Constitutional Petition against the levy and payment of Alternate Corporate Tax (ACT) in the Honorable Sindh High Court and on December 29, 2014 the Honorable Court has issued an order restraining the Federal Board of Revenue (FBR) from taking any coercive action against the Company. Accordingly, payment for only minimum tax has been made. The Company has a strong case and the management is confident that the decision will be in the Company's favor.

The Assistant Commissioner of the Sindh Revenue Board (SRB) vide Order-in-original No. 551 of 2016 dated June 15, 2016 has created a demand amounting to Rs. 3.199 million under 9.1.2



Sections 23, 43(2)(3)(6d) and 44 of the Sindh Sales Tax on Services Act, 2011 (the "Act") relating to Tax Years 2012 to 2015. The demand includes Rs. 2.353 million on account of sales tax on Income from Ijarah Operations. The Company had filed an appeal against the Order under Section 57 of the Sindh Sales Tax on Services Act, 2011 before the Commissioner (Appeals) of the SRB, however he has not allowed the appeal and instead vide Order-in-Appeal No. 20 of 2017 dated March 01, 2017 has upheld the Order-in-original. The Company has further filed an appeal against the Order(s) under Section 61 of the Sindh Sales Tax on Services Act, 2011 before the Appellate Tribunal of the SRB which is currently in process.

No payment against the unjustified demand created under the Order has been made by the Company. The Company has a strong case and the management is confident that the outcome of the appeal will be in the Company's favor. Accordingly, no provision has been recorded in this respect.

## 9.2 Commitments

9.2.1 Leasing contracts committed but not executed at the balance sheet date amounted to Rs. 39.60 million (June 30, 2016: Rs. 55.96 million).

## 9.2.2 Contractual rentals receivable on Ijarah contracts

This represents the rentals receivable by the Company in respect of Ijarah assets.

As at 3	31 March 2017 (Un-audited)	
Due within 1 year	Due after 1 year but within 5 years	Total
	Rupees	

Rentals receivable in future

20,677,911	33,842,661	54,520,572

As	at 30 June 2016 (Audited)	
Due within 1 year	Due after 1 year but within 5 years	Total
	Rupees	

Rentals receivable in future

28,984,312

47,441,583

76,425,895

## 9.2.3 Ijarah rentals payable

This represents the rentals payable by the Company in respect of assets acquired under Ijarah arrangement.

As at 3	31 March 2017 (Un-audited)	
Due within 1 year	Due after 1 year but within 5 years	Total
	Rupees	

Future Ijarah rentals payable

653,304 272,210 925,514

As at 30 June 2016 (Audited)				
Due within 1 year	Due after 1 year but within 5 years	Total		
Rupees				

Future Ijarah rentals payable

653,304 762,188 1,415,492



(Un-audited) (Un-audited) 31 March 31 March 2017 2016 (Rupees)

## 10. CASH AND CASH EQUIVALENTS

Cash and bank balances Short term borrowings 
 59,752,900
 30,799,427

 (5,414)
 (17,383,552)

 59,747,486
 13,415,875

## 11. TRANSACTIONS WITH RELATED PARTIES

The related parties and associated undertakings comprise associated companies, staff retirement funds, Directors and key management personnel. Transactions with related parties and associated undertakings are as under:

	Nine months pe 31 March (Un- 2017 Rupee	-audited)
Profit on Certificates of Investment(s)	17,071,457	14,000,593
Encashment of Certificate of Investment issued to Director(s)	6,400,000	
Encashment of Certificate of Investment issued to close relative(s) of Director(s)	37,790,904	_
Certificate of Investment(s) issued / rolled over during		
the period to Director(s)	155,212,219	53,400,000
Certificate of Investment issued / rolled over during the period to Close relative(s) of Director(s)	68,190,163	64,703,273
Rental received during the period against finance		4 400 000
lease disbursed to associated undertaking(s) Rental received during the period against finance lease	1,430,928	1,430,928
disbursed to Director(s)	529,011	529,011
Short term loan from a related party repaid during the period	-	40,000,000
Financial charges on short term loan from a related party	-	275,551
Prepaid rent paid to associated undertaking	2,964,500	2,695,000
Security deposit paid to associated undertaking	-	245,000
Prepaid rent charged as expense during the period	2,254,000	245,000
Contribution during the period to Provident Fund	366,212	312,653
Directors' fee	1,180,000	763,333
Salary and allowances	4,103,775	4,103,775



	(Un-audited) 31 March 2017	(Audited) 30 June 2016
Balances outstanding at the period / year end	Rupee	S
Certificates of Investments issued to Director(s)	180,991,209	130,578,990
Certificates of Investments issued to close relatives		
of Director(s)	99,202,001	122,506,015
Accrued mark-up on certificates of investment issued		
to Director(s)	7,851,466	2,098,856
Accrued mark-up on certificate of investment issued		
to close relatives of Director(s)	5,303,030	5,342,384
Rentals receivable from associated undertaking(s)		
related to finance leases	3,786,023	5,216,951
Rentals receivable from Director(s) related to finance		
lease	764,127	1,293,138
Prepaid rent to associated undertaking	2,425,500	1,715,000
Security deposit paid to associated undertaking	245,000	245,000

## 12. SEGMENT INFORMATION

The Company has two primary reporting segments namely, "Finance lease" and "Ijarah finance", based on the mode of finance, related risks and returns associated with the segments and reporting of income and expenditure in accordance with the applicable accounting standards as disclosed in Note 2.1. Other operations, which are not deemed by management to be sufficiently significant to disclose as separate items and do not fall into the above segment categories, are reported under "Others".

	3	1 March 2017 (I	Jn-audited)	
		Rupee	s	
Segment analysis is for the period ended March 31, 2017 (Un-audited)	Finance Lease	ljarah Finance	Others	Total
Segment revenue Administrative and	85,243,978	28,538,912	9,820,309	123,603,199
operating expense	16,231,712	24,690,905	5,712,535	46,635,152
Segment result	69.012.266	3.848.007	4.107.774	76,968,047
Provision for Workers' Welfare Fund Unallocated expenses Result from operating	, , ,	,,,,,,	, . ,	(875,000) (10,575,800)
activities				65,517,247
Finance cost				(22,184,452)
Provision for taxation				(13,870,035)
Profit for the period				29,462,760



	3	1 March 2017	, ,	
		Rupe		
Segment assets and liabilities	Finance Lease	ljarah Finance	Others	Total
as at March 31, 2017				
(Un-audited)				
Segment assets	1,495,619,890	59,526,572	188,701,092	1,743,847,55
Unallocated assets				66,603,44
Total assets				1,810,451,00
Segment liabilities	586,194,867	16,611,866	9,937,047	612,743,78
Unallocated liabilites				539,045,38
Total liabilites				1,151,789,16
Other information for the mode				
Other information for the perio ended March 31, 2017	<u>a</u>			
(Un-audited)				
Depreciation		23,080,416	3,088,800	00 100 01
•		23,000,410	3,000,000	26,169,21
Unallocated capital expenditure				765,00
Unallocated depreciation				1,832,63
		31 March 2016	(Lin audited)	
		Rupe	, ,	
	Finance Lease		, ,	Total
		Rupe	es	Total
period ended March 31, 2016		Rupe	es	Total
		Rupe	es	Total
period ended March 31, 2016 (Un-audited)	Finance Lease	Rupe Ijarah Finance	Others	
period ended March 31, 2016 (Un-audited)  Segment revenue		Rupe	es	
period ended March 31, 2016 (Un-audited)  Segment revenue Administrative and operating expenses	Finance Lease  82,884,360  15,033,635	Rupe Ijarah Finance	Others  3,362,294  587,563	110,734,17
period ended March 31, 2016 (Un-audited)  Segment revenue Administrative and operating expenses Segment result	Finance Lease 82,884,360	Rupe Ijarah Finance 24,487,524	Others 3,362,294	110,734,17
period ended March 31, 2016 (Un-audited)  Segment revenue Administrative and operating expenses Segment result Provision for Workers'	Finance Lease  82,884,360  15,033,635		Others  3,362,294  587,563	110,734,17 - 37,613,13 73,121,03
period ended March 31, 2016 (Un-audited)  Segment revenue Administrative and operating expenses Segment result Provision for Workers' Welfare Fund	Finance Lease  82,884,360  15,033,635		Others  3,362,294  587,563	110,734,17 - 37,613,13 - 73,121,03 (780,000
period ended March 31, 2016 (Un-audited)  Segment revenue Administrative and operating expenses Segment result Provision for Workers' Welfare Fund Unallocated expenses	Finance Lease  82,884,360  15,033,635		Others  3,362,294  587,563	110,734,17 - 37,613,13 - 73,121,03 (780,000
period ended March 31, 2016 (Un-audited)  Segment revenue Administrative and operating expenses Segment result Provision for Workers' Welfare Fund Unallocated expenses	Finance Lease  82,884,360  15,033,635		Others  3,362,294  587,563	110,734,17 - 37,613,13 73,121,03 (780,000 (13,356,620
period ended March 31, 2016 (Un-audited)  Segment revenue Administrative and operating expenses Segment result Provision for Workers' Welfare Fund Unallocated expenses Result from operating activities Finance cost	Finance Lease  82,884,360  15,033,635		Others  3,362,294  587,563	110,734,17  - 37,613,13  - 73,121,03  - (780,000  - (13,356,620  - 58,984,41  - (22,095,670
period ended March 31, 2016 (Un-audited)  Segment revenue Administrative and operating expenses Segment result Provision for Workers' Welfare Fund Unallocated expenses Result from operating activities Finance cost Provision for taxation	Finance Lease  82,884,360  15,033,635		Others  3,362,294  587,563	110,734,17 37,613,13 73,121,03 (780,000 (13,356,626 58,984,41 (22,095,676 (15,507,508
(Un-audited)  Segment revenue Administrative and operating expenses Segment result Provision for Workers' Welfare Fund Unallocated expenses Result from operating	Finance Lease  82,884,360  15,033,635		Others  3,362,294  587,563	Total  110,734,17  37,613,13  73,121,03  (780,000 (13,356,626 58,984,41 (22,095,676 (15,507,508 21,381,22
period ended March 31, 2016 (Un-audited)  Segment revenue Administrative and operating expenses Segment result Provision for Workers' Welfare Fund Unallocated expenses Result from operating activities Finance cost Provision for taxation	Finance Lease  82,884,360  15,033,635		Others  3,362,294  587,563	110,734,17 37,613,13 73,121,03 (780,000 (13,356,626 58,984,41 (22,095,676 (15,507,508
period ended March 31, 2016 (Un-audited)  Segment revenue Administrative and operating expenses Segment result Provision for Workers' Welfare Fund Unallocated expenses Result from operating activities Finance cost Provision for taxation	Finance Lease  82,884,360  15,033,635		Others  3,362,294  587,563	110,734,17 37,613,13 73,121,03 (780,000 (13,356,626 58,984,41 (22,095,676 (15,507,508
period ended March 31, 2016 (Un-audited)  Segment revenue Administrative and operating expenses Segment result Provision for Workers' Welfare Fund Unallocated expenses Result from operating activities Finance cost Provision for taxation	Finance Lease  82,884,360  15,033,635		Others  3,362,294  587,563	110,734,17 37,613,13 73,121,03 (780,000 (13,356,626 58,984,41 (22,095,676 (15,507,508



		30 June 2016	, ,	
		Rupe	es	
Segment assets and liabilities as at June 30, 2016 (Audited)	Finance Lease	ljarah Finance	Others	Total
Segment assets	1,539,835,719	82,722,163	210,320,220	1,832,878,102
Unallocated assets Total assets				18,296,467 1,851,174,569
Segment liabilities	566,519,250	22,737,515	7,851,043	597,107,808
Unallocated liabilites Total liabilites				625,471,304 1,222,579,112
		31 March 2016	(Un-audited)	
		Rupe	es	
Other information for the period ended March 31, 2016 (Un-audited)	Finance Lease	Rupe Ijarah Finance	Others	Total
ended March 31, 2016	Finance Lease			Total 56,189,662
ended March 31, 2016 (Un-audited)	Finance Lease	ljarah Finance		
ended March 31, 2016 (Un-audited)  Capital expenditure	Finance Lease	Ijarah Finance 56,189,662		56,189,662
ended March 31, 2016 (Un-audited)  Capital expenditure  Depreciation	Finance Lease	Ijarah Finance 56,189,662		56,189,662 20,529,638

## 13. GENERAL

This condensed interim financial information was authorised for issue on April 27, 2017 by the Board of Directors of the Company.

Chief Executive Officer





## **Key features:**

- Licensed Entities Verification
- Scam meter\*
- Jamapunji games\*
- Company Verification
- Insurance & Investment Checklist
- 79? FAQs Answered

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