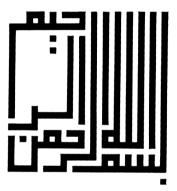


Condensed Interim Financial Information (Un-audited) For the period Ended 31 March 2014



Pak-Gulf Leasing Company Limited





Company Information

Board of Directors

Mr. Sohail Inam Ellahi Chairman Air Marshal (R) Syed Masood Hatif Vice Chairman Mr. Fawad Salim Malik Non-Executive Director Mr. Shaheed H. Gaylani Non-Executive Director Brig. (R) Naveed Nasar Khan Non-Executive Director Mr. Rizwan Humayun Non-Executive Director Mr. Pervez Inam Non-Executive Director Mr Mahfuz-ur-Rahman Pasha Chief Executive Officer Mr. Saleem Ahmed Zafar Chief Operating Officer

Company Secretary

Ms. Mehreen Usama

Audit Committee

Mr. Rizwan Humayun Chairman
Air Marshal (R) Syed Masood Hatif Vice Chairman
Brig. (R) Naveed Nasar Khan Member
Mr. Shaheed H. Gaylani Member

Senior Management

Mr. Mahfuz-ur-Rehman Pasha
Mr. Khalil Anwer Hassan
Mr. Saleem Ahmed Zafar
Ms. Mehreen Usama
Ms. Farah Farooq
Ms. Farah Farooq
Major (R) Arifullah Lodhi
Manager Administration

Credit Rating Agency

JCR-VIS Credit Rating Co. Ltd.

Entity Rating

BBB+ for medium to long term

A-3 for short term

Outlook Stable

Human Resource & Remuneration Committee

Air Marshal (R) Syed Masood Hatif Chairman
Brig.Naveed Nasar Khan (R) Member
Mr. Pervez Inam Member
Mr. Sohail Inam Ellahi Member
Mr. Saleem Ahmed Zafar Member

Auditors

M/s. KPMG Taseer Hadi & Co. Chartered Accountants Shaikh Sultan Trust Building, Beaumont Road, Karachi - 74000

Legal Advisors

M/s. Mohsin Tayebaly & Company 2nd Floor, Dime Centre, BC-4, Block # 9, Kehkashan, Clifton, Karachi. Tel #: 3538077, 3571653, 35872690 Fax #: 35870240, 35870468

Shariah Advisor

Mufti Muhammad Ibrahim Essa

Bankers

Fax #:

Albaraka Bank (Pakistan) limited Bank Al-Falah Limited National Bank of Pakistan Limited NIB Bank Limited Silk Bank Limited Soneri Bank Limited

Registered Office

Pak-Gulf Leasing Company Limited THE FORUM: Room # 125-127, First Floor, G-20, Block # 9, Main Khayaban-e-Jami, Clifton, P.O.Box # 12215, Karachi-75600.

Tel #: 35820301, 35820956-7

35824401, 35375986-7 35820302, 35375985

E-mail: pgl@cyber.net.pk
Website: www.pakgulfleasing.com

Share Registrar / Transfer Office

THK Associates (Pvt.) Limited Ground Floor, State Life Building - 3, Dr. Ziauddin Ahmed Road, Karachi. Tel #: 92 (21) 111-000-322

Fax #: 92 (21) 35655595



Mission Statement

The Company will:

- Aim to gain the confidence of all its stakeholders by earning a credible reputation for being an innovative enterprise that is prepared to change in the best interests of its stakeholders.
- Continually monitor structural changes in the various sectors of the economy, and accordingly alter the Company's business strategy to benefit from the emerging opportunities.
- Focus on changing customer needs and strive to improve tangible and intangible returns to its customers by providing service and satisfaction at par with the best in the industry, which would be reflected in prompt risk evaluation and facility disbursement procedures and practices.
- Consciously share, and remain part of all initiatives by the leasing industry to play a positive role in the evolution of small and medium size enterprises to expand the country's industrial base and support economic growth, higher employment and a better future for all.

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Director's review of Operating results

For the Period ended 31 March 2014

Dear Shareholders.

The Directors of your Company are pleased to present the financial statements of Pak-Gulf Leasing Company Limited (PGL) for the period ended March 31, 2014. It is a matter of satisfaction that despite the daunting economic conditions prevailing in the country, the overall performance of your Company has remained highly satisfactory. Notwithstanding the tough competition offered by commercial banks and NBFIs sponsored by banks having access to cheaper funds and a sharply increased cost of doing business, your Company has been able to maintain its profitability. There is always a room for improving upon our achievements and your directors are conscious of their responsibility to ensure that better results are obtained in future periods.

As at the end of the 3rd Quarter of the Financial Year on March 31, 2014, the Balance Sheet footing of Pak-Gulf Leasing Company Limited increased to Rs. 915.2 million, as compared to Rs. 910.2 million as on June 30, 2013. Total Revenue of the Company at Rs. 68.4 million, for the nine months period ended March 31, 2014, has increased by 21.8% in comparison with the Total Revenue figure of Rs. 56.1 million for the corresponding period in FY2012-13. However, this increase was slightly curtailed by an inflation-based increase in operating expenses, in addition to a marginal rise in Finance Cost, as compared to the corresponding figures for the nine months period ended March 31, 2013. As a result, the Company's Profit before Taxation of Rs. 36 million, when compared with the Profit before Taxation of Rs. 36.97 million, attained for the corresponding period in the previous year, depicts a nominal decrease of 2.6%. Given the fact that the major reason for a posting a higher Profit before Tax for the previous nine months in FY2012-13 had arisen from a phenomenal reversal of provision against leases terminated through compromised settlements with key delinquent lessees resulting in net reversal against provision for potential lease losses amounting of Rs. 6.5 million, in real terms your Company's performance has remained exceedingly stable. Net profit after Tax has increased to Rs.23.5 million for the nine months period ended March 31, 2014 as compared to Rs. 21,28 million for the corresponding period during the preceding year. Shareholders' Equity of the Company has now risen from Rs. 420.2 million, as at June 30, 2013, to Rs. 446.18 million as at March 31, 2014. Earnings per Share have shown an improvement by rising to Rs. 0.93, as compared to Rs. 0.84 for the corresponding period in FY2012-13.

JCR-VIS has maintained for PGL, an Entity Rating at BBB+ for medium to long-term and at A-3, for the short term, with the Outlook of the Company staying as "Stable". A review of these ratings is intended to be undertaken in due course of time.

The Board would like to place on record its appreciation for the entire Management Team of the Company, including each and every member of its staff, for their hard work and dedicated efforts in enabling your Company to maintain its performance standards, under the contemporary testing times. We, the Members of the Board, as representatives of the Company's Shareholders, take this opportunity to assure the management and staff of the Company of our continued support in their efforts for strengthening the Company, in terms of its financial standing and performance record in the market. At the same time, we would expect them to continue to serve the customers of the Company with greater zeal and efficiency.

The Board also acknowledges the cooperation and guidance extended to the Company by the Securities and Exchange Commission of Pakistan (SECP), State Bank of Pakistan, NBFI & Modaraba Association of Pakistan and other regulatory authorities. Their role is critical to the development and preservation of the financial services sector in Pakistan and we hope that they would continue to carry out their good work towards the betterment of this sector, in the future as well.

In the end, we would like to thank our valued Shareholders, Customers, Bankers and other stakeholders for their valuable support and look forward to reinforcing and building further the most cordial and excellent relationship already existing with them, in the years to come.

Karachi

Dated: 25 April 2014

Chairman Chief Executive Officer



CONDENSED INTERIM BALANCE SHEET

As at 31 March 2014

ASSETS	Note	(Un-audited) 31 March 2014	(Audited) 30 June 2013
Occurrent Assessed		Rupe	es
Current Assets Cash and bank balances Short term investment Other receivables - net Advance to employees Accrued mark-up / return on investments Prepayments	4	55,294,241 3,030,483 6,669,823 66,046 202,934 947,849	17,908,585 2,302,863 4,960,196 140,924 115,790 1,006,355
Current portion of net investment in lease finance Taxation recoverable - net Total current assets	5	329,756,304 - 395,967,680	300,775,024 3,314,836 330,524,573
Non-current assets Net investment in lease finance Long term investments Long term deposits Operating fixed assets Intangible assets Total non-current assets	5 6 7	427,717,766 10,795,596 209,500 80,010,589 486,856 519,220,307	492,150,412 2,970,706 209,500 83,755,693 599,208 579,685,519
Total assets		915,187,987	910,210,092
LIABILITIES			
Current liabilities Trade and other payables Accrued mark-up Tax payable Certificates of investment - unsecured Short term borrowings Current portion of long term deposits Total current liabilities		8,533,355 5,393,629 10,223,958 70,414,487 	6,970,713 2,770,071 59,834,426 37,132,211 51,391,309 158,098,730
Non-current liabilities Long term deposits Deferred taxation - net Total non-current liabilities		162,783,467 107,881,273 270,664,740	176,344,956 110,933,965 287,278,921
Total liabilities		426,126,663	445,377,651
NET ASSETS		489,061,324	464,832,441
FINANCED BY Issued, subscribed and paid up capital Reserves		253,698,000 190,643,509 444,341,509	253,698,000 165,471,459 419,169,459
Surplus on revaluation of available for sale investments Total equity		1,836,283 446,177,792	1,108,663 420,278,122
Surplus on revaluation of operating fixed assets net of tax		42,883,532	44,554,319
Commitments	8	489,061,324	464,832,441

The annexed notes 1 to 11 form an integral part of this condensed interim financial information

Chief Executive Officer Director



CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)

For the nine months and three months period ended 31 March 2014

Nine months period endec				nonths ended
-	31 Mar	ch		arch
INCOME _	2014	2013	2014	2013
Income from leasing operations	64,627,888	50,990,216	es 20,867,734	17,434,772
OTHER OPERATING INCOME				
Profit on bank accounts / return on investments Other income	3,706,333 39,298 3,745,631 68,373,519	4,239,354 904,365 5,143,719 56,133,935	1,771,297 2,001 1,773,298 22,641,032	1,187,122 209,865 1,396,987 18,831,759
OPERATING EXPENSES				
Administrative and operating expenses Finance cost Operating profit before provision	26,963,237 5,823,374 32,786,611 35,586,908	21,208,955 4,448,928 25,657,883 30,476,052	8,573,121 1,946,300 10,519,421 12,121,611	7,107,541 1,139,505 8,247,046 10,584,713
Reversal / (provision) for potential lease losses	433,106	6,500,972	103,293	743,921
Profit before taxation	36,020,014	36,977,024	12,224,904	11,328,634
Taxation				
- Current - Deferred	(15,571,443) 3,052,692 (12,518,751)	(1,110,811) (14,582,843) (15,693,654)	(15,095,791) 11,615,634 (3,480,157)	(1,110,811) (1,075,155) (2,185,966)
Profit after taxation	23,501,263	21,283,370	8,744,747	9,142,668
Earning per share - basic & diluted	l 0.93	0.84	0.34	0.36

The annexed notes 1 to 11 form an integral part of this condensed interim financial information

Chief Executive Officer Director

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CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)

For the nine months and three months period ended 31 March 2014

	Nine months period ended			Three months period ended		
_	31 Ma	31 March		larch		
	2014	2013	2014	2013		
-		Rupe	es			
Profit after taxation	23,501,263	21,283,370	8,744,747	9,142,668		
Other Comprehensive Income						
Item that is or may be reclassified subsequently to profit and loss acco	unt					
Unrealised gain on revaluation of available for sale investment	727,620	228,603	330,144	69,504		
Total comprehensive income						
for the period	24,228,883	21,511,973	9,074,891	9,212,172		

The annexed notes 1 to 11 form an integral part of this condensed interim financial information

Chief Executive Officer Director

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CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)

31 March

For the nine months period ended 31 March 2014

31 March

	Note	31 March	31 March
	14016	2014	2013
CASH FLOW FROM OPERATING ACTIVITIES		Rupe	es
Profit before taxation		36,020,014	36,977,024
Adjustments for :			
- Depreciation		5,754,734	3,869,621
 Amortisation of long term investments 		10,629	(10,292)
- Amortisation of intangible asset		112,352	-
- Financial charges		5,823,374	4,448,928
Gain on disposal of fixed assets (Reversal) / provision against potential lease losses		(2,450) (433,106)	(299,400) (6,500,972)
- (Reversar) / provision against potential lease losses		11,265,533	1,507,885
Operating profit before working capital charges		47,285,547	38,484,909
Movements in working capital			
(Increase) / decrease in current assets			
- Other receivables - net		(1,709,627)	8,869,248
- Advances to employees		74,878	(212,822)
 Accrued mark-up / return on investments 		(87,144)	85,775
- Prepayments		58,506	(424,105)
Increase in current liabilities		(1,663,387)	8,318,096
Trade and other payables		1,562,642	4,883,207
CASH GENERATED FROM OPERATIONS		47,184,802	51,686,212
Financial cost paid		(3,199,816)	(5,413,504)
Taxes paid		(2,032,649)	(1,441,640)
Deposits (paid to) / received from lessees		(4,056,304)	5,140,963
Decrease / (increase) in net investment in lease finance		35,884,472 26,595,703	(21,029,275) (22,743,456)
Net cash flow generated from operating activities		73,780,505	28,942,756
inet cash now generated from operating activities		73,760,303	20,942,730
Cash flow from investing activities			
Capital expenditure		(2,046,330)	(1,631,050)
Proceeds from disposal of fixed assets		39,150	390,000
Long term investment - net		(7,835,519)	- (4.044.050)
Net cash flow used in investing activities		(9,842,699)	(1,241,050)
Cash flow from financing activities			
Proceeds from issue of certificate of investments - net		10,580,061	(7,071,184)
Repayment of long term financing		-	(18,750,000)
Net cash flow used in financing activities		10,580,061	(25,821,184)
Net increase in cash and cash equivalents		74,517,867	1,880,522
Cash and cash equivalents at beginning of the period	9	(19,223,626)	42,903,724
Cash and cash equivalents at the end of the period	9	55,294,241	44,784,246
			

The annexed notes 1 to 11 form an integral part of this condensed interim financial information

Chief Executive Officer Director



CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) For the nine months period ended 31 March 2014

	Cap	oital	Revenue			
Issued subscrit and paid capita	ped Statutory reserve	Reserve for issue of bonus shares	Unappro- priated profit	Sub Total	Surplus / (deficit) on revaluation of available for sale investments	Total Equity
			Rupees			
Balance as at 253,698,0 1 July 2012 Total comprehensive income for the period ended 31 March 2013	00 40,245,974	4,402,000	91,022,668	135,670,642	448,918	389,817,560
Profit after taxation - Other comprehensive income Surplus on revaluation -	-	-	21,283,370	21,283,370	-	21,283,370
of available for sale investments Transfer from surplus on revaluation	-	-	21,283,370	21,283,370	228,603 228,603	228,603 21,511,973
of operating fixed assets to unapp- - ropriated profit - net of deffered tax - Transfer to statutory reseves -	4,256,674	-	1,956,837 (4,256,674)	1,956,837 -		1,956,837
Balance as at 31 March 2013 253,698,0	00 44,502,648	4,402,000	110,006,201	158,910,849	677,521	413,286,370
Balance as at 1 July 2013 253,698,0	00 45,701,974	4,402,000	115,367,485	165,471,459	1,108,663	420,278,122
Total comprehensive income for the period ended 31 March 2014						
Profit after taxation - Other comprehensive income - Surplus on revaluation	-	-	23,501,263	23,501,263	-	23,501,263
of available for sale investment	_	-	_	_	727,620	727,620
Transfer from surplus on revaluation of operating fixed assets to unappro-		-	23,501,263	23,501,263	727,620	24,228,883
-priated profit - net of deffered tax - Transfer to statutory	-	-	1,670,787	1,670,787	-	1,670,787
reserve - Balance as at	4,700,253	-	(4,700,253)	-	-	-
31 March 2014 253,698,0	50,402,227	4,402,000	135,839,282	190,643,509	1,836,283	446,177,792

The annexed notes 1 to 11 form an integral part of this condensed interim financial information

Chief Executive Officer Director



NOTES TO CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

For the nine months period ended 31 March 2014

1. STATUS AND NATURE OF BUSINESS

- 1.1 Pak-Gulf Leasing Company ("the Company") was incorporated in Pakistan on 27 December 1994 and commenced its operations on 16 September 1996. The Company is principally engaged in the business of leasing and is listed on all three Stock Exchanges of Pakistan. The registered office of the Company is situated at the Forum, Rooms 125-127, First Floor, Main Khayaban-e-Jami, Clifton, Karachi.
- Regulation 4 of Non-Banking Finance Companies and Notified Entities Regulations, 2008 (NBFCRegulations 2008) requires a leasing company to maintain, at all times, minimum equity of Rs. 700 million by 30 June 2013. The equity of the Company as at 31 March 2014 is Rs. 446.18 million which is Rs. 253.82 million short of the minimum capital requirement. Securities and Exchange Commission of Pakistan is reviewing the overall regulatory regime including the minimum equity requirement. For this purpose Securities and Exchange Commission of Pakistan has issued NBF-Reform Committee Report for comments of the stakeholders which includes among other measures, extension in time for minimum equity requirements whereby a leasing company is required to meet minimum equity requirements of Rs. 700 million by 30 June 2018.

2. BASIS OF PREPARATION

2.1 Statement of compliance

This unaudited condensed interim financial information is being submitted to the shareholders as required under Section 245 of the Companies Ordinance, 1984 and have been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008. In case where requirements differ, the provision or directives issued under the Companies Ordinance, 1984, NBFC Rules, 2003 and NBFC Regulations, 2008 shall prevail.

2.2 This condensed interim financial information has been presented in Pakistani Rupees, which is the functional currency of the Company. The figures are rounded off to the nearest rupee.

3. ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in preparation of the financial statements of the Company as at and for the year ended 30 June 2013.

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4.	SHORT TERM INVESTMENTS	31 March 2014 Rupee	30 June 2013
	Available for sale	Rupee	S
	Cost		
	 54,300 units National Investment Trust (June 30, 2013: 54300 units) 	1,194,200	1,194,200
	Revaluation surplus		
	Opening balance	1,108,663	448,918
	Surplus for the period/year	727,620	659,745
		1,836,283	1,108,663
		3,030,483	2,302,863



5.	NET INVEST	MENT IN LE	ASE FINANC	F	(Un-audit 31 Marc 2014	ed) :h Rupees	(Audited) 30 June 2013
Net Investment in lease finance Current portion shown under current assets			757,474, (329,756,3 427,717,	304)	792,925,436 (300,775,024) 492,150,412		
		31 Marc	h , 2014 (Un-	audited)	30 June, 2013 (Audited)		
		Not later than one year	Later than one year and less than five years	Total	Not later than one year	Later than one year an less than fiv years	
	se payments	332,123,045	296,524,554	628,647,599	322,834,189	356,094,4	10 678,928,599
	assets (5.1)	60,896,494	162,783,467	223,679,961	51,391,309	176,344,95	56 227,736,265
Gross Investment in finance leases Unearned lease income Mark-up held in suspense		393,019,539 (61,816,843) (115,232) (61,932,075) 331,087,464	459,308,021 (31,590,255) - (31,590,255) 427,717,766	852,327,560 (93,407,098) (115,232) (93,522,330) 758,805,230	374,225,498 (71,531,143) (248,273) (71,779,416) 302,446,082	532,439,36 (40,195,74 - (40,195,74 492,243,62	6) (111,726,889) (248,273) 6) (111,975,162)
Provision for lease	potential losses (5.2)	(1,331,160)	-	(1,331,160)	(1,671,058)	(93,20	, ,
Net investme	nt in finance lease	329,756,304	427,717,766	757,474,070	300,775,024	492,150,4	792,925,436
5.1	mortgages / These represerefundable/ac	corporate / sent interest djustable at th	personal gu free security	deposits recentination of the	associated eived agains e respective	companie t lease cor leases. The	in the form of es / directors.
5.2	This includes	Rs. 0.25 milli	on which has	been recover	ed subseque	ent to the pe	eriod end.
6.	LONG TERM	INVESTME	NTS	Note	(Un-audi 31 Marc 2014		(Audited) 30 June 2013
	Government Pakistan Inve				10,795,	596	2,970,706
			Bonds have a up till 18 July 2		0.749 millior	(30 June 2	2013: Rs. 2.914
7.	OPERATING	FIXED ASS	ETS				
	Operating fix		wn Use arah finanace	7.1 7.2	78,590, 1,419, 80,010,	655	80,411,501 3,344,192 83,755,693



7.1	Note OPERATING FIXED ASSETS - Own use	(Un-audited) 31 March 2014	(Audited) 30 June 2013
	Opening written down value	80,411,501	70,916,095
	Additions during the period / year - at cost		
	Vehicles	1,709,100	1,534,295
	Office equipments	291,990	63,255
	Computer equipment	-	26,500
	Furnitures and fittings	-	22,900
		2,001,090	1,646,950
	Surplus on revaluation	-	13,044,417
	Depreciation for the period / year	(3,821,657)	(5,105,361)
	Written down value of disposals during the period / year	r -	(90,600)
	Closing written down value	78,590,934	80,411,501
7.2	OPERATING FIXED ASSETS - Ijarah Finance		
	Opening written down value	3,344,192	-
	Additions during the period / year - at cost	, ,	
	Vehicles	45,240	2,131,541
	Machinery		1,430,000
		45,240	3,561,541
	Written down value of disposals during		
	the period / year	(36,700)	-
	Depreciation for the period / year	(1,933,077)	(217,349)
		(1,969,777)	(217,349)
	Closing written down value		
8.	COMMITMENTS	1,419,655	3,344,192
0.	•••••		
	Leasing contracts committed but not executed at the limillion (30 June 2013: Rs. Nil).	balance sneet date amo	ounted to Rs. 55.1
9.	CASH AND CASH EQUIVALENTS		
	Cash and bank balances	55,294,241	17,908,585
	Short term borrowings		37,132,211
	.	55,294,241	(19,223,626)
			, .,,



10. TRANSACTIONS WITH RELATED PARTIES

The Company has related party relationships with its associated companies, directors, senior executives and employee provident fund plan.

Transactions with related parties comprise of the following:

Transactions with related parties comprise of the follow	"19. Nine month per	iod ended
	31 March (Un-	audited)
	2014	2013
Profit on Certificates of Investment	4,785,366	2,581,006
Encashment of Certificate of Investment issued		
to Director(s) on maturity (with profit)	-	6,270,000
Certificate of Investment rolled over during the period		
to Close relative(s) of Director(s)	22,936,952	20,534,425
Finance leases disbursed during the period to an		
associated undertaking	2,459,000	
Finance leases disbursed during the period to Director(s)	1,753,500	-
Rental received during the period against finance lease		
disbursed to associated undertaking(s)	810,081	
Rental received during the period against finance lease		
disbursed to Director(s)	289,319	
Contribution during the period to Provident Fund	265,827	274,966
Directors' fee	160,000	140,000
Salary and allowances	3,527,800	2,100,000
	(1 lm avadita d)	(
	(Un-audited) 31 March	(Audited) 30 June
	2014 Rupee	2013
Balances outstanding at the period/year end	Rupot	30
Certificates of Investments issued to Director(s)	25,000,000	25,000,000
Certificates of Investments issued to close relatives		
of Director(s)	32,936,952	30,534,426
Accrued mark-up on certificate of investment issued		
to Director(s)	2,086,987	22,603
Accrued mark-up on certificate of investment issued		
to close relative(s) of director(s)	2,825,618	2,795,094
Closing balance of rentals receivable from		
associated undertaking(s) related to finance lease	4,542,959	2,802,500
Closing balance of rentals receivable from Director(s)		
	2,881,820	<u> </u>
GENERAL		

11. GENERAL

This condensed interim financial information was authorised for issue by the Board of Directors of the Company on 25 April 2014.

Chief Executive Officer Director