

Condensed Interim Financial Information (Un-audited) For the Half year ended December 31, 2014



# Pak-Gulf Leasing Company Limited

#### Board of Directors

Mr. Sohail Inam Ellahi Chairman Air Marshal Syed Masood Hatif (Retd) Vice Chairman Mr. Pervez Inam Director Mr. Fawad Salim Malik Director Mr. Shaheed H. Gavlani Director Brig. Naveed Nasar Khan (Retd) Director Mr. Rizwan Humavun Director Executive Director Lt., Col. Saleem Ahmed Zafar (Retd) Mr. Mahfuz-ur-Rahman Pasha

#### Company Secretary

Ms. Mehreen Usama

#### Audit Committee

 Mr. Rizwan Humayun
 Chairman

 Air Marshal Syed Masood Hatif (Retd)
 Vice Chairman

 Brig. Naveed Nasar Khan (Retd)
 Member

 Mr. Shaheed H. Gaylani
 Member

#### Human Resource and Remuneration Committee

 Air Marshal Syed Masood Hatif (Retd)
 Chairman

 Brig. Naveed Nasar Khan (Retd)
 Vice Chairman

 Mr. Pervez Inam
 Member

 Mr. Sohail Inam Ellahi
 Member

 Lt. Col. Saleem Ahmed Zafar (Retd)
 Member

#### Senior Management

Mr. Mahfuz-ur-Rahman Pasha Mr. Khalil Anwer Hassan Lt. Col. Saleem Ahmed Zafar (Retd) Mr. Afzal-ul-Haque

Ms. Mehreen Usama Ms. Farah Farooq Major Arifullah Lodhi (Retd)

#### Credit Rating Agency

JCR-VIS Credit Rating Company Limited

#### Entity Rating

- A- (Single A Minus) for Medium to Long Term
- A-2 (A-Two) for Short Term
- Outlook Stable

# **Company Information**

#### Auditors

M/s. BDO Ebrahim & Co. Chartered Accountants 2nd Floor, Block C, Lakson Square Building No. 1 Sarwar Shaheed Road Karachi-74200

#### Legal Advisors

Chief Executive Officer M/s. Mohsin Tayebaly & Company 2nd Floor, Dime Centre, BC-4, Block # 9, Kehkashan, Clifton, Karachi. Tel # : (92-21) 3538077, 3571653, 35872690 Fax # : (92-21) 35870240, 35870468

#### Shariah Advisor

Mufti Muhammad Ibrahim Essa

#### Bankers

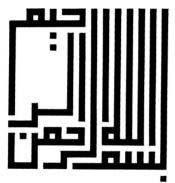
Albaraka Bank (Pakistan) Limited Askari Commercial Bank Limited Bank Al-Falah Limited Bank Al Habib Limited JS Bank Limited MCB Bank Limited National Bank of Pakistan Silk bank Limited Soneri Bank Limited

#### **Registered Office**

Pak-Gulf Leasing Company Limited THE FORUM: Room # 125-127, First Floor, G-20, Block # 9, Main Khayaban-e-Jami, Clifton, P.O.Box # 12215, Karachi-75600. Tel #: (92-21) 35820301, 35820956-7 (92-21) 35824401, 35375985 Fax #: (92-21) 35820302, 35375985 E-mail: pgl@pakgulfleasing.com

#### Share Registrar / Transfer Office

THK Associates (Pvt.) Limited Ground Floor, State Life Building - 3, Dr. Ziauddin Ahmed Road, Karachi. Tel # : (92-21) 111-000-322 Fax # : (92-21) 35655595



Chief Executive Officer

Chief Operating Officer

Senior Manager Risk

Chief Financial Officer

Manager HR & Admin.

Chief Manager

Deputy COO &

Head of Audit

# **Mission Statement**

## The Company will:

- Aim to gain the confidence of all its stakeholders by earning a credible reputation for being an innovative enterprise that is prepared to change in the best interests of its stakeholders.
- Continually monitor structural changes in the various sectors of the economy, and accordingly alter the Company's business strategy to benefit from the emerging opportunities.
- Focus on changing customer needs and strive to improve tangible and intangible returns to its customers by providing service and satisfaction at par with the best in the industry, which would be reflected in prompt risk evaluation and facility disbursement procedures and practices.
- Consciously share, and remain part of all initiatives by the leasing industry to play a positive role in the evolution of small and medium size enterprises to expand the country's industrial base and support economic growth, higher employment and a better future for all.

# Pak-Gulf Leasing Company Limited

# Director's review of Operating results First Half 2014-15

#### Dear Shareholders,

The Directors of your Company are pleased to present before you the Financial Statements of your Company for the half year ended December 31, 2014. They are equally pleased to share with you the fact that despite the challenging economic conditions prevailing in the country, the overall performance of your Company remained highly satisfactory during this period. Moreover, even in the face of the tough competition offered by commercial banks and NBFIs sponsored by banks, having access to cheaper funds, and increased cost of doing business, your Company has been able to maintain its profitability. Room for improvement is always there, and your directors being conscious of their responsibilities are determined to ensure that better results are obtained in future.

As at the end of the 2nd Quarter of the Financial Year on 31 December 2014, the Balance Sheet footing of the Company stands at Rs. 1.25 billion, as compared to Rs. 1.21 billion as on June 30, 2014. Your Company achieved a Total Revenue of Rs. 62.02 million, for the half year ended December 31, 2014. This reflects an increase of 35.61%, over the Total Revenue of Rs. 45.73 million posted, in the corresponding period of the Financial Year 2013-14. This increase was however slightly curtailed by an inflation-based increase in operating expenses, in addition to a substantial rise in Finance Cost, as compared to the corresponding figures for the half year ended December 31, 2014. Despite the increase in administrative expenses and financial cost, the Company's Profit before Taxation for the half year ended December 31, 2014 has increased by 14.3% to Rs. 27.19 million, when compared with the Profit before Taxation of Rs. 23.79 million, earned in the corresponding period of the Review year. Net profit after Tax has improved to Rs.23.79 million for the six months ended December 31, 2014 as compared to Rs.14.76 million for the corresponding period during the preceding year.

The Shareholders Equity of your Company has risen from Rs. 452.5 million, as at June 30, 2014, to Rs. 477.91 million, as at December 31, 2014 and the Earnings per Share have shown an improvement by rising to Rs. 0.94, when compared with the EPS of Rs. 0.58 for the corresponding period in FY-2013-14.

At the end of September 2014, JCR-VIS Credit Rating Company Limited has upgraded the Medium to Long-term Entity Rating for your Company to A- (Single A Minus) from BBB + (Triple B Plus), and the Short-term Rating to A-2 (A-Two) from A-3 (A-Three). The Outlook for your Company has continued to be graded as "Stable". This up gradation has enhanced the prestige of your Company and is likely to add financial benefits to your Company in the future.

Your Directors, in their capacity as your representatives for overseeing the performance of your Company, would like to place on record their appreciation for the services rendered and the dedicated efforts made by the Management Team and indeed by all staff members of your Company, towards obtaining the positive results placed before you, notwithstanding the testing market conditions. We expect the management and staff of PGL, not only to maintain, but enhance their positive stance and make every effort towards improving upon the quality of their services to your Company's clients and the image of your Company in the financial services sector of Pakistan.

The Directors acknowledge, with thanks, the cooperation and guidance extended to your Company by the Securities and Exchange Commission of Pakistan (SECP) and other regulatory authorities. Their role is critical in developing the financial services sector and it is hoped that these agencies would continue to strengthen this sector, by taking appropriate measures for its betterment.

In the end, we would like to thank you, our valued Shareholders, as well as PGL's customers and bankers, for the valuable support given by them to PGL. We look forward to reinforcing and building further a mutually beneficial and cordial relationship between PGL and all its stakeholders.

## Chairman

Chief Executive Officer

Karachi, February 26, 2015

# Auditor's Report First Half 2014-15

INDEPENDENT AUDITOR'S REPORT ON REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION TO THE MEMBERS

#### Introduction

We have reviewed the accompanying condensed interim balance sheet of Pak-Gulf Leasing Company Limited ("the Company") as at December 31, 2014 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of cash flows, condensed interim statement of changes in equity and notes to the accounts for the half year then ended (here-in-after referred as the "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim.

#### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information as at and for the half year ended December 31, 2014 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan.

#### Emphasis of matter

Without qualifying our opinion, we draw attention to note 1.2 to the financial statements which discusses the matter relating to the non-compliance of minimum equity requirement as required by the Non Banking Finance Companies and Notified Entities Regulations, 2008.

#### Other matters

The figures for the quarters ended December 31, 2014 and December 31, 2013 in the condensed interim profit and loss account and condensed interim statement of comprehensive income have not been reviewed and we do not express a conclusion on them.

The financial statements for the year ended June 30, 2014 and for the half year ended December 31, 2013 were audited and reviewed, respectively, by another firm of chartered accountants who had expressed an unqualified opinion and conclusion thereon vide their report dated September 26, 2014 and February 27, 2014 respectively. The reports included an emphasis of matter in respect of the matter emphasised above.

KARACHI

DATED: 26 February 2015

BDO Ebrahim & Co. CHARTERED ACCOUNTANTS Engagement Partner: Zulfikar Ali Causer

# Pak-Gulf Leasing Company Limited

### CONDENSED INTERIM BALANCE SHEET AS AT DECEMBER 31, 2014

	Note	(Un-audited) December 31, 2014	(Audited) June 30, 2014
ASSETS		Rupe	
Current Assets Cash and bank balances Short term investment Other receivables - net Advance to employees Accrued mark-up / return on investments Prepayments Current portion of net investment in lease finance Taxation - net	6 7 8	144,440,805 3,585,429 1,487,498 75,826 1,106,000 896,702 392,515,509	18,734,373 3,072,837 5,873,261 81,914 1,044,514 717,925 429,472,999 4,579,176
Total current assets		544,107,769	463,576,999
Non-current assets Net investment in lease finance Long term investments Long term deposits Operating fixed assets Intangible assets Total non-current assets	8 9 10	580,504,740 20,801,576 109,500 103,464,094 374,505 705,254,415	623,154,313 20,862,810 109,500 100,976,272 449,406 745,552,301
Total assets		1,249,362,184	1,209,129,300
LIABILITIES			
Current liabilities Trade and other payables Accrued mark-up Taxation - net Certificates of investment - unsecured Short term borrowings Short term loan from a related party - unsecured Current portion of advance rental against Ijarah fin Current portion of long term deposits Total current liabilities	11 12 ancing	12,275,607 9,175,985 16,404,164 130,872,710 146,101,893 - 2,145,744 80.657,553 397,633,656	10,061,629 3,438,338 137,107,176 99,922,571 22,000,000 3,191,362 104,069,602 379,790,678
Non-current liabilities Long term deposits Advance rental against Ijarah financing Deferred taxation - net Total non-current liabilities		218,750,656 3,486,950 110,370,238 332,607,844	204,525,380 1,562,773 128,427,443 334,515,596
Total liabilities		730,241,500	714,306,274
NET ASSETS		519,120,684	494,823,026
FINANCED BY Issued, subscribed and paid up capital Reserves		253,698,000 221.818.710 475,516,710	253,698,000 <u>196,919,786</u> 450,617,786
Surplus on revaluation of available for sale investm Total equity	nents	<u>2,391,229</u> 477,907,939	<u>1,878,637</u> 452,496,423
Surplus on revaluation of operating fixed assets ne	t of tax	<u>41,212,745</u> 519,120,684	<u>42,326,603</u> 494,823,026
Contingencies & Commitments	13		

The annexed notes 1 to 19 form an integral part of this condensed interim financial information.

#### Chief Executive Officer

Director

## CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR HALF YEAR AND QUARTER ENDED DECEMBER 31, 2014

	Note	Half year e		Quarter	
			••		
INCOME Income from leasing operations	14	60,036,879	2013 Rup	2014 pees 29,481,641	2013
OTHER OPERATING INCOL Profit on bank accounts / return on investments Other income / (loss)	ME	1,974,393 7,412 1,981,805 62,018,684	1,935,036 37,297 1,972,333 45,732,487	852,605 2,281 <u>854,886</u> 30,336,527	1,571,525 (189,703) <u>1,381,822</u> 22,754,198
Administrative and operating expenses Finance cost Operating profit before provision	15 16	22,784,925 12,092,440 34,877,365 27,141,319	18,390,116 3,877,075 22,267,191 23,465,296	12,046,695 5,315,052 17,361,747 12,974,780	9,559,164 2,021,727 11,580,891 11,173,307
Reversal / (provision) for pote lease losses	ential	52,620	329,813	52,620	224,366
Profit before taxation		27,193,939	23,795,109	13,027,400	11,397,673
Taxation - current - deferred		(21,466,078) 18,057,205 (3,408,873)	(475,652) (8,562,942) (9,038,594)	(17,236,571) 17,935,969 699,398	(245,869) (7,060,078) (7,305,947)
Profit after taxation		23,785,066	14,756,515	13,726,798	4,091,726
Earning per share - basic and diluted		0.94	0.58	pees 0.54	0.16

The annexed notes 1 to 19 form an integral part of this condensed interim financial information.

### Chief Executive Officer

Director

# Pak-Gulf Leasing Company Limited

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2014

	Half year	ended	Quarte	r ended
	31 Dece	mber	31 Dec	ember
	2014	2013	2014	2013
		Rupee	es	
Profit after taxation	23,785,066	14,756,515	13,726,798	4,091,726
Other Comprehensive Income				
Item that is or may be reclassified subsequently to profit and loss account				
Unrealised gain on revaluation of available for sale investment	512,592	397,476	403,449	501,189
Total Comprehensive income for the period	24,297,658	15,153,991	14,130,247	4,592,915

The a	innexed no	otes 1 to	19 form	an integra	l part o	f this c	ondensed	interim	financial	information.
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#### Chief Executive Officer

Chief Executive Officer	9		Director
The annexed notes 1 to 19 form an integral part of	of this cond	ensed interim financ	
Cash and cash equivalents at beginning of the period Cash and cash equivalents at the end of the period	17	(81,188,198) (1,661,088)	(19,223,626) 32,523,146
Cash flow from financing activities (Payment against) / receipt from issue of certificate of inves Repayment of short term loan from related party - net Net cash flow (used in) / generated from financing activities Net increase in cash and cash equivalents		(6,234,466) (22,000,000) (28,234,466) 79,527,110	10,402,527 
Cash flow from investing activities Additions in operating fixed assets Proceeds from disposal of operating fixed assets Long term investment - net Net cash flow used in investing activities		(9,662,450) - - (9,662,450)	(1,940,530) 39,150 (7,835,284) (9,736,664)
Deposits (paid to) / received from lessees Advance rental (ijarah) received from lessees Decrease in net investment in lease finance Net cash flow generated from operating activities		(9,186,773) 878,559 79,659,683 64,513,938 117,424,026	2,689,277 21,342,871 19,278,603 51,080,909
Financial charges paid Taxes paid		(6,354,793) (482,738)	(2,935,282) (1,818,263)
Increase in current liabilities Trade and other payables CASH GENERATED FROM OPERATIONS		4,151,588 2,213,978 52,910,088	83,196 466,433 31,802,306
Decrease / (increase) in current assets - Other receivables - net - Advances to employees - Accrued mark-up / return on investments - Prepayments		4,385,763 6,088 (61,486) (178,777)	664,470 (54,756) (401,205) (125,313)
Movements in working capital		·-,- • •, <b>·-</b> =	
CASH FLOW FROM OPERATING ACTIVITIES Profit before taxation Adjustments for : - Depreciation - Amortisation of long term investments - Amortisation of intangible asset - Financial charges - Gain on disposal of fixed assets - (Reversal) / provision against potential lease losses Operating profit before working capital charges		2014 Rup 27,193,939 7,174,628 61,234 74,901 12,092,440 (52,620) 19,350,583 46,544,522	2013 23,795,109 3,831,497 6,358 74,901 3,877,075 (2,450) (329,813) 7,457,568 31,252,677
	Note	Half ye 31 De	MBER 31, 2014 ear ended ecember
			IE HALF YEAR

Pak-Gu Compa	ılf Leasin <u>ny Limite</u>	<mark>g</mark> О	F CHAN	GES IN	EQUITY For Ided De	IM STAT (UN-AU R THE HA CEMBER	JDITED) LF YEAR 31, 2014
	-	Capi	Reserves	Boyonuo	<b>.</b> S	urplus / (Defici on revaluation	t) Total
	Issued, subscribed and paid up Capital	Statutory reserve	Reserve for issue of bonus shares	Revenue Unappro- priated profit	Sub Total	of available for sale investments	equity
Note alance as at 1 July 2013 otal comprehensive income for the period ended 31 Dec. 2013	253,698,000	45,701,974	4,402,000	Rupees 115,367,485	165,471,459	1,108,663	420,278,12
ofit after taxation ther comprehensive income upplus on revaluation of available for sale investment	-	-	-	14,756,515	14,756,515	- 397,476	14,756,51
of available for sale investment ansfer from surplus on revaluation of operating fixed assets to unappropriated profit - net of	-	-	-	14,756,515	14,756,515	397,476	15,153,99
deferred tax ansfer to statutory reserve	:	2,951,303	:	1,130,994 (2,951,303)	1,130,994 -	-	1,130,99
alance as at 31 Dec. 2013	253,698,000	48,653,277	4,402,000	128,303,691	181,358,918	1,506,139	436,563,10
alance as at 1 July 2014 tal comprehensive income for the period ended 31 Dec. 2014	253,698,000	51,546,096	4,402,000	140,971,690	196,919,786	1,878,637	452,496,42
ofit after taxation ther comprehensive income urplus on revaluation of available for sale	-	-	-	-	-	-	23,785,06
investment ansfer from surplus on revaluation of operating fixed assets to unappro- priated profit - net of deferred tax ansfer to statutory		-		- 23,785,066 1,113,858	 23,785,066 1,113,858	<u>512,592</u> 512,592	<u>512,55</u> 24,297,65 1,113,85
reserve alance as at 31 Dec. 2014	253,698,000	4,757,013 56,303,109	4,402,000	(4,757,013) 161,113,601	221,818,710	2,391,229	477,907,93
The annexed notes 1 Chief Executive Off		an integral	part of this	condensed	l interim fir	ancial infor	mation. Director
			10				

#### Pak-Gulf Leasing CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE HALF YEAR AND QUARTER ENDED 31 DECEMBER 2014

NOTES TO

#### 1. STATUS AND NATURE OF BUSINESS

- Pak-Gulf Leasing Company Limited ("the Company") was incorporated in Pakistan on 1.1 27 December 1994 and commenced its operations on 16 September 1996. The Company is principally engaged in the business of leasing and is listed on all three Stock Exchanges of Pakistan. The registered office of the Company is situated at the Forum. Rooms 125-127. First Floor, Main Khayaban-e-Jami, Clifton, Karachi.
- 1.2 Regulation 4 of Non-Banking Finance Companies and Notified Entities Regulations, 2008 (NBFC Regulations 2008) requires a leasing company to maintain, at all times, minimum equity of Rs. 700 million by 30 June 2013. The equity of the Company as at 31 December 2014 is Rs. 477.91 million which is Rs. 222.09 million short of the minimum capital requirement. Securities and Exchange Commission of Pakistan is reviewing the overall regulatory regime including the minimum equity requirement. For this purpose Securities and Exchange Commission of Pakistan has issued NBF-Reform Committee Report for comments of the stakeholders which includes among other measures, extension in time for minimum equity requirements whereby a leasing company is required to meet minimum equity requirements of Rs. 700 million by 30 June 2018.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

This condensed interim financial information of the Company for the half year ended 31 December 2014 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting, Islamic Financial Accounting Standard - 2 liarah (IFAS-2) issued by the Institute of Chartered Accountants of Pakistan (ICAP) and provisions of and directives issued under the Companies Ordinance, 1984, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008. In case where requirements differ, the provision or directives issued under the Companies Ordinance, 1984, NBFC Rules, 2003 and NBFC Regulations, 2008 shall prevail.

- 22 The requirements of International Accounting Standard 39 (IAS 39), "Financial Instruments: Recognition and Measurement", relating to the assessment of impairment loss on leasing portfolio have not been followed in the preparation of this condensed interim financial information based on a clarification received from the SECP specifying that the requirements of IAS 39 should only be followed by leasing companies so far as it relates to investments made by them.
- 2.3 The comparative balance sheet presented in this condensed interim financial information as at 31 December 2014 has been extracted from the audited financial statements of the Company for the year ended 30 June 2014, whereas the comparative profit and loss account. statement of comprehensive income, cash flow statement and statement of changes in equity have been extracted from the condensed interim financial information for the period ended 31 December 2013. Further, the figures in the condensed interim financial information for the three months period ended 31 December 2013 and 31 December 2014 have not been reviewed by the auditors.
- 2.4 This condensed interim financial information has been presented in Pakistani Rupees, which is the functional currency of the Company. The figures are rounded off to the nearest rupee.

# Pak-Gulf Leasing Company Limited

## ACCOUNTING POLICIES

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The accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in preparation of the financial statements of the Company as at and for the year ended 30 June 2014.

#### SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. However, actual results may differ from these estimates.

The significant judgments made by management in applying the accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements of the Company for the year ended 30 June 2014.

#### FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements of the Company for the year ended 30 June 2014.

CASH AND BANK BALANCES	Note	(Un-audited) 31 December 2014 (Rupe	(Audited) 30 June 2014 ees)	
Cash in hand		29,900	5,076	
Balances with banks: - in current accounts - in saving accounts	6.1	38,433,537 105,977,368 144,440,805	16,829,807 1,899,490 18,734,373	

Return on these savings accounts is earned at rates ranging from 6.5% to 9.1% 6.1 (30 June 2014: 6.5% to 9%) per annum.

#### 7. OTHER RECEIVABLES-NET

Lease receivables held under litigation Insurance premium receivable and other	7.1 7.2 &	28,581,952	28,581,952
receivable	7.3	2,665,335	7,051,098
		31,247,287	35,633,050
Provision against leases held under litigation		(25,600,250)	(25,600,250)
Mark-up held in suspense		(2,728,847)	(2,728,847)
Provision against insurance premium and			
other receivable		(1,430,692)	(1,430,692)
		1,487,498	5,873,261

- This represents net investment in finance lease for cases terminated by the Company and where litigation has commenced. 7.1
- This represents insurance premium receivable from lessees for leased assets insured on their behalf by the Company. These amounts will be recovered either during the lease period or on termination / maturity of the lease contract. 7.2
- This includes Rs. 242,925 (30 June 2014: Rs. 239,100) receivable from an associated company in respect of expenses incurred on its behalf. 7.3

8.	NET INVESTMENT IN LEASE FINANCE	(Un-audited) 31 December 2014 (Ruj	(Audited) 30 June 2014 pees)
	Net investment in lease finance Current portion shown under current assets	973,020,249 (392,515,509) 580,504,740	1,052,627,312 (429,472,999) 623,154,313

3. Not later La than one one vear less	þe	rr 2014 Later than		Not lotor	30 June 2014	2014	
		ater than		Not lator		•	
	less than five years	TIVE years	Total	than o one year le	Later than one year and less than five years	Later than five years	Total
Minimum lease payments 388,918,150 407,585,533	1	2,026,807	Rup 798,530,490	<b> Rupees</b> <b>798,530,490</b> 413,632,492 480,423,646	480,423,646	1,004,904	895,061,042
Add: Residual value of 80,657,553 217,691,731 80,657,553 217,691,731		1,058,925	299,408,209	104,069,602 204,385,755	204,385,755	139,625	308,594,982
Gross investment in finance 469,575,703 625,277,264 leases		3,085,732	3,085,732 1,097,938,699	517,702,094 684,809,401	684,809,401	1,144,529	1,144,529 1,203,656,024
Unearned lease income (76,066,112)(47,656,618)		(201,638)	(201,638) (123,924,368)	(87,192,451) (62,690,093)	62,690,093)	(109,524)	(109,524) (149,992,068)
Mark-up held in suspense (16.033) - (76.182.145) (47.656.618) 393.393.558 577,620,646		- (201,638) 2,884,094	(116,033) (124,040,401) 973,898,298	(105,975) (87,298,426) (62,690,093) 430,403,668 622,119,308	- (62,690,093) (622,119,308	- (109,524) 1,035,005	(105,975) (150,098,043) 1,053,557,981
Provision for potential lease losses (8.2) (878,049)			(878,049)	(930,669)			(930,669)
Net investment in tinance 392,515,509 577,620,646		2,884,094	973,020,249	429,472,999	622,119,308	1,035,005	1,052,627,312

#### Pak-Gulf Leasing Company Limited (Un-audited) (Audited) Note 31 December 30 June 2014 2014 8.2. Provision for potential lease losses (Rupees) Balance at beginning of the period / year 930.669 1.764.266 (833.597) (Reversal) / charge for the period / year (52, 620)Balance at end of the period / year 878,049 930.669 LONG TERM INVESTMENTS 9. **Government Securities** Pakistan Investment Bonds 20,801,576 20,862,810 These Pakistan Investment Bonds have a cost of Rs.20.805 million (30 June 2014: Rs. 20.81 million) and will mature between 19 July 2017 to 18 July 2018. **OPERATING FIXED ASSETS** 10. Operating fixed assets - own use 75.664.174 77.754.130 10.1 Operating fixed assets - Ijarah finance 10.2 27,799,920 23,222,142 103,464,094 100,976,272 10.1 **OPERATING FIXED ASSETS - Own Use** 77,754,130 80.411.501 Opening written down value Additions during the period / year - at cost Vehicles 1,709,100 Office equipments 148.000 290.826 Computer equipment 302,950 424,405 Furnitures and fittings 15,400 450.950 2,439,731 Depreciation for the period / year (2,540,906)(5,097,102)75,664,174 77,754,130 Closing written down value 10.2 **OPERATING FIXED ASSETS - Ijarah Finance** Opening written down value 23,222,142 3,344,192 Additions during the period / year - at cost Vehicles 1,867,500 2,231,240 Machinery 7.344.000 20,700,000 9,211,500 22,931,240 Written down value of disposals during the period / year (36,700)(4,633,722)(3,016,590)Depreciation for the period / year (4,633,722)(3,053,290)27,799,920 23,222,142 Closing written down value

# Pak-Gulf Leasing Company Limited

11.	CERTIFICATES OF INVESTMENT	Note	(Unaudited) 31 December 2014	(Audited) 30 June 2014
	- UNSECURED		(Rupe	es)
	Opening balance Certificates issued during the period / year Rolled over in the period / year Payments made during the period / year Closing balance	11.1	137,107,176 35,760,466 (31,299,994) (10,694,938) 130,872,710	59,834,426 154,684,709 (75,711,959) (1,700,000) 137,107,176

11.1 These represent certificates of investment issued by the Company with the permission of Securities and Exchange Commission of Pakistan. The term of these certificates is 12 months (30 June 2014: 12 months) and carry mark-up at the of rate of 10% to 11% (30 June 2014: 10% to 11%) per annum.

#### 12. SHORT TERM BORROWING - secured

The Company has arranged short-term running finance facility from various commercial banks amounting to Rs. 150 million (30 June 2014: Rs. 100 million) @ 3 months KIBOR plus 2.5% per annum to 3 months KIBOR plus 1.5% per annum. Facilities are secured by hypothecation charge over leased assets and assigned rentals.

#### 13. CONTINGENCIES & COMMITMENTS

The Alternate Corporate Tax Charge for the Tax Year 2014 amounted to Rs. 8.1 million which is Rs. 7.14 million in excess of the Minimum tax, payable at Rs. 0.96 million under section 113 of the Income Tax Ordinance, 2001 (Ordinance). The Company has filed a Constitutional Petition against the levy and payment of Alternate Corporate Tax (ACT) in the Honourable Sindh High Court and on 29 December 2014 the Honourable Court has issued an order restraining the Federal Board of Revenue (FBR) from taking any coercive action against the Company. Accordingly, payment for only minimum tax has been made. The Company has strong case and the management is confident that the decision will be in the Company's favor.

Leasing contracts committed but not executed at the balance sheet date amounted to Rs. 125.5 million (30 June 2014: Rs. 40.94 million).

There were no other contingencies and commitments as at 31 December 2014.

14.	INCOME FROM LEASING	Half year ended 31 December (Un-audited)		31 De	r ended cember udited)
	OPERATIONS	2014	2013 Ruj	2014 Dees	2013
	Income on lease contracts	52,872,068	41,570,429	25,881,972	20,080,726
	Gain / (loss) on lease termination	311,010	14,052	119,705	(171,687)
	Income from Ijarah operations	5,609,983	1,391,934	2,895,606	679,598
	Other income	1,243,818 60,036,879	783,739 43,760,154	<u>584,358</u> 29,481,641	783,739 21,372,376

45		Half year 31 Dec (Un-au	ember	31 De	r ended cember udited)
15.	ADMINISTRATIVE	2014	2013	2014	2013
	AND OPERATING EXPENSES		Ruj	pees	
	Directors' fee Salaries, allowances	275,000	100,000	125,000	100,000
	and benefits	8,944,592	9,765,397	4,518,801	4,906,739
	Depreciation	7,174,628	3,831,497	3,795,758	1,689,668
	Amortisation	74,901	74,901	37,450	37,450
	Office utilities	705,016	558,986	350,115	335,710
	Legal and professional	1,479,349	1,094,874	940,325	707,712
	Auditor's remuneration Postage, subscription, printi	<b>275,000</b> ng	275,000	168,650	148,484
	and stationary	783,946	451,312	434,270	225,116
	Vehicle running and mainten Office repair and general	ance 717,813	409,852	380,062	(10,050)
	maintenance	518,487	546,539	289,395	305,869
	Workers' Welfare Fund	600,000	465,728	312,000	465,728
	Insurance	428,798	464,600	98,879	441,945
	Advertisement	90,550	49,506	46,550	36,400
	Travelling and conveyance	,	81,567	82,860	19,440
	Miscelleneous	588,295	220,357	466,580	148,953
	:	22,784,925	18,390,116	12,046,695	9,559,164
16.	FINANCE COST				
	Mark-up on: - Short term Loan - related		-	126,805	-
	<ul> <li>Running finance</li> <li>Certificates of investme</li> </ul>	4,121,917 nt -	160,097	1,381,928	32,685
	unsecured	7,616,488	3,658,543	3,766,420	1,933,606
	Bank charges	17,679	14,900	17,679	11,901
	CIB reports charges	22,800	43,535	22,220	43,535
		12,092,440	3,877,075	5,315,052	2,021,727
				(Un-audited) 31 December 2014	(Audited) 30 June 2014
17.	CASH AND CASH EQUIVALENTS		(Rupees)		
	Cash and bank balance: Short term borrowings	S	6 12 <u>(</u>	144,440,805 (146,101,893) (1,661,088)	18,734,373 (99,922,571) (81,188,198)

# PGD Pak-Gulf Leasing Company Limited

19.

#### 18. TRANSACTIONS WITH RELATED PARTIES

The related parties and associated underatkings comprise associated companies, staff retirement funds, directors and key management personnel. Transactions with related parties and associated undertakings are as under: Half year ended

	31 December (	
	2014	2013
Profit on Certificates of Investment	2014 Rupe 7,133,113	es 3,213,92
Certificate of Investment issued / rolled over during	7,133,113	3,213,92
the period to Close relative(s) of Director(s)	25,207,710	22,936,95
Finance leases disbursed during the period to an		0.450.00
associated undertaking	-	2,459,00
Finance leases disbursed during the period to Director(s) Rental received during the period against finance lease	1,753,500	-
disbursed to associated undertaking(s)	540,054	540,05
Rental received during the period against finance lease		
disbursed to Director(s)	543,832	-
Short term loan from a related party obtained during the period		-
Short term loan from a related party repaid during the period		-
Financial charges on short term loan from a related party	313,557	-
Contribution during the period to Provident Fund	181,358	188,50
Directors' fee	275,000	100,00
Salary and allowances	2,236,680	1,200,00
	(Un-audited)	(Audited)
	31 December	30 June
Balances outstanding at the period / year end	<b>2014</b>	2014
Certificates of Investments issued to director(s)	62,475,000	62,475,00
Certificates of Investments issued to close relatives		
of director(s)	66,197,710	63,926,95
of director(s) Accrued mark-up on certificate of investment issued	66,197,710	63,926,95
	<u>66,197,710</u> <u>3,668,834</u>	<u>63,926,95</u> 204,15
Accrued mark-up on certificate of investment issued to director Accrued mark-up on certificate of investment issued	3,668,834	
Accrued mark-up on certificate of investment issued to director		
Accrued mark-up on certificate of investment issued to director Accrued mark-up on certificate of investment issued to close relatives of director(s) Closing balance of rentals receivable from an	3,668,834	204,15
Accrued mark-up on certificate of investment issued to director Accrued mark-up on certificate of investment issued to close relatives of director(s) Closing balance of rentals receivable from an associated undertaking related to finance leases	<u>3,668,834</u> <u>4,076,874</u> <u>3,732,878</u>	204,15
Accrued mark-up on certificate of investment issued to director Accrued mark-up on certificate of investment issued to close relatives of director(s) Closing balance of rentals receivable from an associated undertaking related to finance leases Closing balance of rentals receivable from Director(s)	3,668,834 4,076,874 3,732,878	204,15 2,921,09 4,272,93
Accrued mark-up on certificate of investment issued to director Accrued mark-up on certificate of investment issued to close relatives of director(s) Closing balance of rentals receivable from an associated undertaking related to finance leases Closing balance of rentals receivable from Director(s) related to finance lease	3,668,834 4,076,874 3,732,878 5,611,579	204,15 2,921,09 4,272,93 1,980,01
Accrued mark-up on certificate of investment issued to director Accrued mark-up on certificate of investment issued to close relatives of director(s) Closing balance of rentals receivable from an associated undertaking related to finance leases Closing balance of rentals receivable from Director(s) related to finance lease Closing balance of short term loan from a related party	3,668,834 4,076,874 3,732,878 5,611,579	204,15 2,921,09 4,272,93
Accrued mark-up on certificate of investment issued to director Accrued mark-up on certificate of investment issued to close relatives of director(s) Closing balance of rentals receivable from an associated undertaking related to finance leases Closing balance of rentals receivable from Director(s) related to finance lease	3,668,834 4,076,874 3,732,878 5,611,579	204,15 2,921,09 4,272,93 1,980,01
Accrued mark-up on certificate of investment issued to director Accrued mark-up on certificate of investment issued to close relatives of director(s) Closing balance of rentals receivable from an associated undertaking related to finance leases Closing balance of rentals receivable from Director(s) related to finance lease Closing balance of short term loan from a related party Accrued mark-up on short term loan from a related	3,668,834 4,076,874 3,732,878 5,611,579	204,15 2,921,09 4,272,93 1,980,01 22,000,00

This condensed interim financial information was authorised for issue on 26 February 2015 by the Board of Directors of the Company.

Chief Executive Officer Director