

Financial Statements (Unaudited) For the First Quarter ended September 30, 2014



Pak-Gulf Leasing Company Limited

# Pak-Gulf Leasing <u>Company Limited</u>

#### Board of Directors

Mr. Sohail Inam Ellahi Chairman Air Marshal Sved Masood Hatif (Retd) Vice Chairman Mr. Pervez Inam Director Mr. Fawad Salim Malik Director Mr. Shaheed H. Gavlani Director Brig. Naveed Nasar Khan (Retd) Director Mr. Rizwan Humayun Director Executive Director Lt., Col. Saleem Ahmed Zafar (Retd) Chief Executive Officer Mr. Mahfuz-ur-Rahman Pasha

#### Company Secretary

Ms. Mehreen Usama

#### Audit Committee

Mr. Rizwan HumayunChairmanAir Marshal Syed Masood Hatif (Retd)Vice ChairmanBrig. Naveed Nasar Khan (Retd)MemberMr. Shaheed H. GaylaniMember

## Human Resource and Remuneration Committee

Chairman

Member

Member

Member

Vice Chairman

Chief Executive Officer

Chief Operating Officer

Senior Manager Risk

Chief Financial Officer

Manager HR & Admin.

Chief Manager

Deputy COO &

Head Of Audit

Air Marshal Syed Masood Hatif (Retd) Brig. Naveed Nasar Khan (Retd) Mr. Pervez Inam Mr. Sohail Inam Ellahi Lt. Col. Saleem Ahmed Zafar (Retd)

#### Senior Management

- Mr. Mahfuz-ur-Rahman Pasha Mr. Khalil Anwer Hassan Lt. Col. Saleem Ahmed Zafar (Retd) Mr. Afzal-ul-Haque
- Ms. Mehreen Usama Ms. Farah Farooq Major Arifullah Lodhi (Retd)

## Credit Rating Agency

JCR-VIS Credit Rating Company Limited

## Entity Rating

- A- (Single A Minus) for medium to long term A-2 (A-Two) for short term
- Outlook Stable

## **Company Information**

#### Auditors

M/s. BDO Ebrahim & Co. Chartered Accountants 2nd Floor, Block C, Lakson Square Building No. 1 Sarwar Shaheed Road Karachi-74200

## Legal Advisors

M/s. Mohsin Tayebaly & Company 2nd Floor, Dime Centre, BC-4, Block # 9, Kehkashan, Clifton, Karachi. Tel #: (92-21) 3538077, 3571653, 35872690 Fax #: (92-21) 35870240, 35870468

#### Shariah Advisor

Mufti Muhammad Ibrahim Essa

#### Bankers

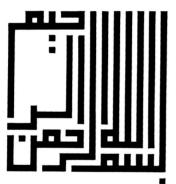
Albaraka Bank (Pakistan) Limited Askari Commercial Bank Limited Bank Al-Falah Limited Bank Al Habib Limited JS Bank Limited MCB Bank Limited Silkbank Limited Soneri Bank Limited

#### **Registered Office**

Pak-Gulf Leasing Company Limited THE FORUM: Room # 125-127, First Floor, G-20, Block # 9, Main Khayaban-e-Jami, Clifton, P.O.Box # 12215, Karachi-75600. Tel #: (92-21) 35820301, 35820956-7 (92-21) 35824401, 35375985 Fax #: (92-21) 35824401, 35375985 E-mail: pgl@pakgulfleasing.com

## Share Registrar / Transfer Office

THK Associates (Pvt.) Limited Ground Floor, State Life Building - 3, Dr. Ziauddin Ahmed Road, Karachi. Tel # : (92-21) 111-000-322 Fax # : (92-21) 35655595



# Pak-Gulf Leasing <u>Company Limited</u>

## **Mission Statement**

## The Company will:

- Aim to gain the confidence of all its stakeholders by earning a credible reputation for being an innovative enterprise that is prepared to change in the best interests of its stakeholders.
- Continually monitor structural changes in the various sectors of the economy and accordingly alter the Company's business strategy to benefit from the emerging opportunities.
- Focus on changing customer needs and strive to improve tangible and intangible returns to its customers by providing service and satisfaction at par with the best in the industry, which would be reflected in prompt risk evaluation and facility disbursement procedures and practices.
- Consciously share, and remain part of all initiatives by the leasing industry to play a positive role in the evolution of small and medium size enterprises to expand the country's industrial base and support economic growth, higher employment and a better future for all.

# Pak-Gulf Leasing Company Limited

## **Directors' Report**

## Dear Shareholders,

The Directors of your Company are pleased to present, before you, the Financial Statements of your Company for the 1st Quarter, of the current financial year, ended September 30, 2014. They are equally pleased to share with you the fact that despite the challenging economic conditions prevailing in the country, the overall performance of your Company remained highly satisfactory during this Quarter. Moreover, even in the face of the tough competition offered by commercial banks and NBFIs sponsored by banks, having access to cheaper funds, and increased cost of doing business, your Company has been able to maintain its profitability. Room for improving upon our achievements is always there, and your directors being conscious of their responsibilities are determined to ensure that better results are obtained in future.

Your Company achieved a Total Revenue of Rs. 30.56 million, for the 1st Quarter ended on September 30, 2014. This reflects an increase of 36.48%, over the Total Revenue of Rs. 22.39 million posted, in the 1st Quarter of the Financial Year 2013-14. This increase was however slightly curtailed by an inflationbased increase in operating expenses, in addition to a substantial rise in Finance Cost, as compared to the corresponding figures for the quarter ended September 30, 2013. Despite the increase in administrative expenses and financial cost, the Company's Profit before Taxation for the quarter ended September 30, 2014 has increased by 14.3% to Rs. 14.17 million, when compared with the Profit before Taxation of Rs. 12.40 million, earned in the corresponding period of the previous year. Net Profit after Tax for the 1st Quarter ended September 30, 2014, amounted to Rs.10.06 million, for the corresponding period of the last Financial Year 2013-14.

The Shareholders Equity of your Company has risen from Rs. 452.5 million, as at June 30, 2014, to Rs. 463.22 million, as at September 30, 2014 while Earnings per Share shows a negligible decrease at Rs. 0.40, when compared with the EPS of Rs. 0.42 for the corresponding period in FY-2013-14.

At the end of September 2014, JCR-VIS Credit Rating Company Limited has upgraded the Medium to Long-term Entity Rating for your Company to A- (Single A Minus) from BBB + (Triple B Plus), and the Short-term Rating to A-2 (A-Two) from A-3 (A-Three). The Outlook for your Company has continued to be graded as "Stable". This up gradation has enhanced the prestige of your Company and is likely to yield financial benefits to your Company in the future.

Your Directors, in their capacity as your representatives for overseeing the performance of your Company, would like to place on record their appreciation for the services rendered and the dedicated efforts made by the Management Team and indeed by all staff members of your Company, towards obtaining the positive results placed before you, notwithstanding the testing market conditions. We expect the management and staff of PGL, not only to maintain, but enhance their positive stance and make every effort towards improving upon the quality of their services to your Company's clients and the image of your Company in the financial services sector of Pakistan.

The Directors acknowledge, with thanks, the cooperation and guidance extended to your Company by the Securities and Exchange Commission of Pakistan (SECP) and other regulatory authorities. Their role is critical in developing the financial services sector and it is hoped that these agencies would continue to strengthen this sector, by taking appropriate measures for its betterment.

In the end, we would like to thank you, our valued Shareholders, as well as PGL's customers and bankers, for the valuable support given by them to PGL. We look forward to reinforcing and building further a mutually beneficial and cordial relationship between PGL and all its stakeholders.

Air Marshal Syed Masood Hatif (Retd) Vice-Chairman Mahfuz-ur-Rehman Pasha Chief Executive Officer

Karachi: October 23, 2014.

## Condensed Interim Balance Sheet As at September 30, 2014

Assets Current Assets Cash and bank balances Short term Investment Other receivables - net Advances to employees Accrued mark-up / return on investments Prepayments Current portion of net investment in lease finance Taxation recoverables - net Total current assets	NOTE 4 5	September 30, 2014 (Un-audited) R 6,785,521 3,181,980 1,668,631 101,665 424,948 1,015,514 428,390,208 558,945 442,127,412	June 30, 2014 (Audited) upees 18,734,373 3,072,837 5,873,261 81,914 1,044,514 717,925 429,472,999 4,579,176 463,576,999
Non-current assets Net investment in lease finance Long-term investments Operating fixed assets Intangible assets Total non-current assets Total assets	5 6 7	627,370,666 20,788,445 109,500 99,767,852 411,955 748,446,438 1,190,573,850	623,154,313 20,862,810 109,500 100,976,272 449,406 745,552,301 1,209,129,300
LIABILITIES Current liabilities Trade and other payables Accrued mark-up Certificates of investment - unsecured Short term borrowings Short term loan from a related party - unsecured Current portion of advance rental against ljarah financin Current portion of Long term deposits Total current liabilities	ng	9,612,025 7,118,913 139,567,649 72,614,761 10,000,000 1,656,144 97,228,527 337,798,019	10,061,629 3,438,338 137,107,176 99,922,571 22,000,000 3,191,362 104,069,602 379,790,678
Non- current liabilities Long term deposits Advance rental against Ijarah financing Deferred taxation - net Total non-current liabilities Total liabilities Net assets Financed by		216,516,600 2,962,586 128,306,208 347,785,394 685,583,413 504,990,437	204,525,380 1,562,773 128,427,443 334,515,596 714,306,274 494,823,026
Issued, subscribed and paid up capital Reserves Surplus on revaluation of available for sale investment Total equity Surplus on revaluation of operating fixed asset-net of ta Commitments	x 8	253,698,000 207,534,983 461,232,983 <u>1,987,780</u> 463,220,763 41,769,674 504,990,437	253,698,000 196,919,786 450,617,786 1,878,637 452,496,423 42,326,603 494,823,026

The annexed notes 1 to 11 form an integral part of these condensed financial information.

Chief Executive Officer

Director

Pak-Gulf Leasing Company Limited **Condensed Interim Profit and Loss Account** (Un-audited) For the three months period ended September 30, 2014 Three months Period Ended 30 September NOTE 2014 2013 ----- Rupees -----INCOME Income from leasing operations 30,555,238 22,387,778 Other operating Income 1,121,788 5,131 1,126,919 363,511 227,000 Profit on bank accounts / return on investments Other income 590,511 31,682,157 22,978,289 OPERATING EXPENSES 10,738,230 6,777,388 17,515,618 Administrative and operating expenses 8,830,952 1,855,348 Finance cost 10.686.300 Operating profit before provision 14,166,539 12,291,989 Reversal / (Provision) for potential lease losses 105,447 -Profit before taxation 14,166,539 12,397,436 Taxation (4,229,507) - Current (229,783) - Deferred 121,236 (1.502.864) (4,108,271)(1,732,647)Profit after taxation 10,058,268 10,664,789 Earning per share- basic & diluted 0.40 0.42 The annexed notes 1 to 11 form an integral part of these condensed financial information. Chief Executive Officer Director 7

# Condensed Interim Statement of Comprehensive Income (Un-audited)

For the three months period ended September 30, 2014

	Three months Period Ended 30 September		
	<b>2014</b> 20 <sup>-</sup>		
	Rup	ees	
Profit after taxation	10,058,268	10,664,789	
Other Comprehensive Income Item that is or may be reclassified subsequently to profit and loss account Unrealised gain on revaluation of available for sale			
investment	109,143	(103,713)	
Total Comprehensive income for the period	10,167,411	10,561,076	

The annexed notes 1 to 11 form an integral part of these condensed financial information.

8

Chief Executive Officer

Director

Pak-Gulf Leasing Cash Fl	For	the three mo	Un-audited) onths period ber 30, 2014
		Three months 30 Sept	Period Ended
	NOTE	2014	2013
CASH FLOWS FROM OPERATING ACTIVITIES Profit before taxation	NOTE	Rup 14,166,539	ees 12,397,436
Adjustment for: - Depreciation - Amortisation of long term investments - net - Amortisation of intangible asset - Financial charges - (Reversal) / Provision for potential lease losses Operating profit before working capital changes Movement in working capital Decrease / (Increase) in current assets - Other receivables - net	[	3,378,870 14,496 37,451 6,777,388 - - 10,208,205 24,374,744 4,204,630	2,141,829 5,705 37,451 1,855,348 (105,447) <u>3,934,886</u> 16,332,322
<ul> <li>Advances to employees</li> <li>Accrued mark-up/return on investments</li> <li>Prepayments</li> </ul>		(19,751) 619,566 (297,589) 4,506,856	8,138 (237,927) (341,604) 2,369,276
Increase / (Decrease) in current liabilities Trade and other payables Cash generated from operations	-	(449,604) 28,431,996	(3,790,234) 14,911,364
Financial charges paid Tax paid Deposits received from lessees - net Decrease in advance rental (Ijarah) received from lessees (Increase) / decrease in net investment in lease finance Net cash inflow from operating activities		(3,096,813) (209,276) 5,150,145 (135,405) (3,133,562) (1,424,911) 27,007,085	(2,734,489) (899,925) 4,478,480 - 37,177,824 38,021,890 52,933,254
CASH FLOWS FROM INVESTING ACTIVITIES Capital expenditure Long term investment - net Net cash outflow on investing activities	[	(2,170,450) 61,850 (2,108,600)	(1,790,400) (6,698,498) (8,488,898)
CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from issue of certificate of investment - net Repayment of short term loan from a related party - net Net cash (outflow) / inflow on financing activities Net increase in cash and cash equivalents	[	2,460,473 (12,000,000) (9,539,527) 15,358,958	3,002,527 - 3,002,527 47,446,883
Cash and cash equivalents at the beginning of the peric Cash and cash equivalents at the end of the period	od 9 _ 9 =	(81,188,198) (65,829,240)	(19,223,626) 28,223,257
The annexed notes 1 to 11 form an integral part of these condense	d financi	al information.	
Chief Executive Officer			Director
9			

Total Comprehensive income for the period ended 30 September 2013         Profit after taxation         Other comprehensive income Deficit on revaluation of available for sale investment         Transfer from surplus on revaluation of operating fixed assets to unappropriated profit - net of deferred tax         Transfer to statutory reserve         Balance as at 30 Sept. 2013         253.698,         Balance as at 1 July 2014         253.698,         Total Comprehensive income for the period ended 30 September 2014         Profit after taxation Of ther comprehensive income for sale investments         Transfer from surplus on revaluation of operating fixed assets to unappropriated ended 30 September 2014         Transfer from surplus on revaluation of operating fixed assets to unappropriated ended 30 September 2014         Transfer from surplus on revaluation of operating fixed assets to unappropriated profit - net of deferred tax         Transfer from surplus on revaluation of operating fixed assets to unappropriated profit - net of deferred tax				three r d Septe		
Capita Ca		for issue	Unappro-			, 2014
Total Comprehensive income for the period ended 30 September 2013         Profit after taxation         Other comprehensive income Deficit on revaluation of available for sale investment         Transfer from surplus on revaluation of operating fixed assets to unappropriated profit - net of deferred tax         Transfer to statutory reserve         Balance as at 30 Sept. 2013         253.698,         Balance as at 1 July 2014         253.698,         Total Comprehensive income for the period ended 30 September 2014         Profit after taxation Of ther comprehensive income for sale investments         Transfer from surplus on revaluation of operating fixed assets to unappropriated ended 30 September 2014         Transfer from surplus on revaluation of operating fixed assets to unappropriated ended 30 September 2014         Transfer from surplus on revaluation of operating fixed assets to unappropriated profit - net of deferred tax         Transfer from surplus on revaluation of operating fixed assets to unappropriated profit - net of deferred tax		Shares	priated Profit	Sub-total	Surplus / (Deficit) on revaluation of available for sale Investments	Total
Total Comprehensive income for the period ended 30 September 2013         Profit after taxation         Other comprehensive income Deficit on revaluation of available for sale investment         Transfer from surplus on revaluation of operating fixed assets to unappropriated profit - net of deferred tax         Transfer to statutory reserve         Balance as at 30 Sept. 2013         253,698,         Balance as at 1 July 2014         253,698,         Total Comprehensive income for the period ended 30 September 2014         Profit after taxation Of ther comprehensive income for sale investments         Transfer from surplus on revaluation of operating fixed assets to unappropriated ended 30 September 2014         Profit after taxation Of ther comprehensive income for sale investments         Transfer from surplus on revaluation of available for sale investments         Transfer from surplus on revaluation of aperating fixed assets to unappropriated profit - net of deferred tax			Rupees			
period ended 30 September 2013     Profit after taxation     Other comprehensive income     Deficit on revaluation of available     for sale investment     Transfer from surplus on     revaluation of operating fixed     assets to unappropriated     profit - net of deferred tax     Transfer to statutory reserve     Balance as at 30 Sept. 2013     Balance as at 1 July 2014     253,698,     Total Comprehensive income     for the period ended     30 September 2014     Profit after taxation     Other comprehensive income     Surplus on revaluation of available     for sale investments     Transfer from surplus on revaluation     of operating fixed assets to     unappropriated profit - net of     deferred tax     Transfer to statutory reserve	8,000 45,701,97	4,402,000	115,367,485	5165,471,459	1,108,663	420,278,1
Deficit on revaluation of available for sale investment - Transfer from surplus on revaluation of operating fixed assets to unappropriated profit - net of deferred tax - Transfer to statutory reserve - Balance as at 30 Sept. 2013 253,698, Total Comprehensive income for the period ended 30 September 2014 Profit after taxation Other comprehensive income Surplus on revaluation of available for sale investments - Transfer from surplus on revaluation of operating fixed assets to unappropriated profit - net of deferred tax - Transfer to statutory reserve -	-	-	10,664,789	10,664,789	-	10,664,7
revaluation of operating fixed assets to unappropriated profit - net of deferred tax 		-	10,664,789		(103,713) (103,713)	<u>(103,7</u> 10,561,0
Transfer to statutory reserve - Balance as at 30 Sept. 2013 253,698, Balance as at 1 July 2014 253,698, Total Comprehensive income for the period ended 30 September 2014 Profit after taxation Other comprehensive income Surplus on revaluation of available for sale investments Transfer from surplus on revaluation of operating fixed assets to unappropriated profit - net of deferred tax Transfer to statutory reserve			507.400	2 597,492		E07.4
Balance as at 30 Sept. 2013 253,698, Total Comprehensive income for the period ended 30 September 2014 Profit atter taxation Other comprehensive income Surplus on revaluation of available for sale investments Transfer from surplus on revaluation of operating fixed assets to unappropriated profit - net of deferred tax Transfer to statutory reserve	- 2,132,95	-	597,492 (2,132,958			597,4
Balance as at 1 July 2014       253,698,         Total Comprehensive income for the period ended 30 September 2014       253,698,         Profit after taxation Other comprehensive income Surplus on revaluation of available for sale investments       -         Transfer from surplus on revaluation of operating fixed assets to unappropriated profit - net of deferred tax       -         Transfer to statutory reserve       -				3176,733,740	1,004,950	431,436,6
Total Comprehensive income for the period ended 30 September 2014 - Orbit after taxation Other comprehensive income Surplus on revaluation of available for sale investments - Transfer from surplus on revaluation of operating fixed assets to unappropriated profit - net of deferred tax Transfer to statutory reserve	8,000 51,546,09	_	140,971,690			452,496,4
Profit after taxation     Other comprehensive income     Surplus on revaluation of available     for sale investments     Transfer from surplus on revaluation     of operating fixed assets to     unappropriated profit - net of     deferred tax     Transfer to statutory reserve	5,000 01,010,00	0 1,102,000	1 10,01 1,000		1,010,001	102,100,1
for sale investments - - Transfer from surplus on revaluation of operating fixed assets to unappropriated profit - net of deferred tax - Transfer to statutory reserve -	-	-	10,058,268	3 10,058,268	-	10,058,2
of operating fixed assets to unappropriated profit - net of deferred tax - Transfer to statutory reserve -		-	10,058,268		<u>109,143</u> 109,143	<u>109,1</u> 10,167,4
· · ·	2,011,65	- 4 -	556,929 (2,011,654		- -	556,9 -
	8,000 53,557,75			207,534,983	1,987,780	463,220,7
The annexed notes 1 to 11 form an ir	integral part of t	these conden	sed financial	information.		
Chief Executive Officer					Di	rector
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## Notes to the Financial Statements (Un-audited) For the three months period ended September 30, 2014

#### STATUS AND NATURE OF BUSINESS

Pak-Gulf Leasing Company ("the Company") was incorporated in Pakistan on 27 December 1994 and commenced its operations on 16 September 1996. The Company is principally engaged in the business of leasing and is listed on all three Stock Exchanges of Pakistan. The registered office of the Company is situated at the Forum, Rooms 125-127, First Floor, Main Khayaban-e-Jami, Clifton, Block-9, Karachi.

1.2 Regulation 4 of Non-Banking Finance Companies and Notified Entities Regulations, 2008 (NBFC Regulations 2008) requires a leasing company to maintain, at all times, minimum equity of Rs. 700 million by 30 June 2013. The equity of the Company as at 30 September 2014 is Rs. 463.22 million which is Rs. 236.78 million short of the minimum capital requirement. Securities and Exchange Commission of Pakistan is reviewing the overall regulatory regime including the minimum equity requirement. For this purpose Securities and Exchange Commission of Pakistan has issued NBF-Reforms Committee Report for comments of the stakeholders which includes among other measures, extension in time for minimum equity requirements whereby a leasing company is required to meet minimum equity requirements of Rs. 700 million by 30 June 2018.

## BASIS OF PREPARATION

#### 2.1 Statement of compliance

This unaudited condensed interim financial information is being submitted to the shareholders as required under Section 245 of the Companies Ordinance, 1984 and have been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting, Islamic Financial Accounting Standard - 2 Ijarah (IFAS - 2) issued by the Institute of Chartered Accountants of Pakistan (ICAP), provisions of and directives issued under the Companies Ordinance, 1984, the Non-Banking Finance Companies (Establishment and Regulation), Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008. In case where requirements differ, the provision or directives issued under the Companies Ordinance, 1984, NBFCRules, 2003 and NBFC Regulations, 2008 shall prevail.

2.2 This condensed interim financial information has been presented in Pakistani Rupees, which is the functional currency of the Company. The figures are rounded off to the nearest Rupee.

#### ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in preparation of the financial statements of the Company as at and for the year ended 30 June 2014.

	Note	(Un-audited) September 30, 2014	(Audited) June 30, 2014
SHORT TERM INVESTMENTS Available for sale Cost		Rup	0668
54,300 units of National Investment Trust (June 2014 : 54,300 units) Revaluation surplus		1,194,200	1,194,200
Opening		1,878,637	1,108,663
Surplus for the period / year		109,143	769,974
		1,987,780	1,878,637
		3,181,980	3,072,837

			Note	September 2014 (Un-audite		June 30, 2014 (Audited)
5 NET INVEST	MENT IN FIN	ANCE LEASI	ES		Rupees -	
Net investmer Current portio			5.1 ets 5.1	1,055,760, (428,390,2 627,370,	<b>208)</b> (4	052,627,312 29,472,999) 623,154,313
5.1 NET INVEST	MENTS IN FI	NANCE LEA	SE			
	Septembe	er 30, 2014 (U	n-audited)	June	30, 2014 (A	udited)
	Not later than one year	Later than one year and less than five years	Total	Not later than one year	Later than one year and less than five years	9
Minimum lease payments	417,160,547	468,199,853	Rup 885,360,400			895,061,042
Add: Residual value of leased assets (5.2) Gross Investment in	97,228,527	216,516,600	313,745,127	104,069,602	204,525,380	308,594,982
finance leases	514,389,074	684,716,453	1,199,105,527	517,702,094	685,953,930	1,203,656,024
Unearned lease income Mark-up held in suspense	(105,975)	(57,345,787) - (57,345,787)	(105,975)	(105,975)	-	(149,992,068) (105,975) (150,098,043)
	429.320.877		1,056,691,543			1,053,557,981
Provision for potential lease losses	(930,669)		(930,669)		-	(930,669)
Net investment in finance leases	428,390,208	627,370,666	1,055,760,874	429,472,999	623,154,313	1,052,627,312
In certain lea mortgages / r companies / c	egistered hyp	npany has se othecation cha	curity, in add arges / corpor	lition to leas ate / persona	ed assets, in I guarantees	n the form of of associated
5.2 These repres refundable/ad of security del Rs. 65.375 m	justable at the	e expiry / term	nination of the	e respective l	eases. The a	amount is net
			Note	September 2014		June 30, 2014 (Audited)

LONG TERM INVESTMENTS 6

# **Government Securities**

Pakistan Investment Bonds

20,786,465 20,862,810 \_

----- Rupees -----

(Audited)

(Un-audited)

These Pakistan Investment Bonds have a cost of Rs. 20.8 million (30 June 2014: Rs. 20.81 million) and are maturing up till 18 July 2018.

# Pak-Gulf Leasing <u>Company Limited</u>

7 OPERATING FIXED ASSETS		dited)
Operating fixed assets - Ijarah finance 7.2 2	<b>23,2</b> 23,2	54,130 22,142 76,272
7.1 OPERATING FIXED ASSETS - Own Use		
Opening written down value 7	<b>77,754,130</b> 80,4	11,501
Additions during the period / year - at cost		
Written down value of disposals during the period / year	- 2 302,950 4 - 302,950 2,4 - 1,263,563) (5,09	09,100 90,826 24,405 15,400 39,731 - 97,102) - 54,130
Opening written down value 2	<b>23,222,142</b> 3,3	44,192
	- 20,7 1,867,500 22,9 - (3 2,115,307) (3,05 2,115,307) (3,05	31,240 00,000 31,240 36,700) 6,590) 33,290) 22,142

## COMMITMENTS

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Leasing contracts committed but not executed at the balance sheet date amounted to Rs. 39.87 million (30 June 2014: Rs. 40.94 million).

	September 30, 2014 (Un-audited)	June 30, 2014 (Audited)
CASH AND CASH EQUIVALENTS	Kupe	
Cash and bank balances	6,785,521	18,734,373
Short term borrowings	(72,614,761)	(99,922,571)
Ū.	(65,829,240)	(81,188,198)

## 10 TRANSACTION WITH RELATED PARTIES

The Company has related party relationships with its associated companies, directors, senior executives and the employee provident fund plan.

Transactions with related parties comprise of the following:

Profit on Certificates of Investment3,566,3041,592,537Certificate of Investment issued / rolled over during the period to Close relative(s) of Director(s)25,207,71022,936,952Finance leases disbursed during the period to an associated undertaking-2,459,000Rental received during the period against finance lease disbursed to Director(s)270,027270,027Rental received during the period against finance lease disbursed to Director(s)413,269-Short term loan from a related party obtained during the period10,000,000-Short term loan from a related party repaid during the period179,415-Contribution during the period to Provident Fund86,835111,189Directors' fee150,00050,000Salary and allowances1,118,340600,000		Three months 30 September 2014	(Un-audited) 2013
Directors' fee <u>150,000</u> 50,000	Certificate of Investment issued / rolled over during the period to Close relative(s) of Director(s) Finance leases disbursed during the period to an associated undertaking Rental received during the period against finance lease disbursed to associated undertaking(s) Rental received during the period against finance lease disbursed to Director(s) Short term loan from a related party obtained during the period Short term loan from a related party repaid during the period Financial charges on short term loan from a related	25,207,710 - 270,027 413,269 10,000,000 22,000,000	22,936,952 2,459,000
	Directors' fee	<u>86,835</u> 150,000	50,000

# Pak-Gulf Leasing Company Limited

Balances outstanding at the period/year end	September 30, 2014 (Un-audited) Rupees	June 30, 2014 (Audited)
Certificates of Investments issued to Director(s)	62,475,000	62,475,000
Certificates of Investments issued to close relatives of Director(s)	66,197,710	63,926,952
Accrued mark-up on certificate of investment issued to Director(s)	1,936,339	204,155
Accrued mark-up on certificate of investment issued to close relative(s) of director(s)	2,232,154	2,921,099
Closing balance of rentals receivable from associated undertaking(s) related to finance lease	4,002,905	4,272,932
Closing balance of rentals receivable from Director(s) related to finance lease	2,299,066	1,980,016
Closing balance of short term loan from a related party	10,000,000	22,000,000
Accrued mark-up on short term loan from a related party	40,044	7,335

## GENERAL

11

This condensed interim financial information was authorised for issue by the Board of Directors of the Company on 23 October 2014.

Chief Executive Officer

Director