

#### PAKISTAN GUM & CHEMICALS LIMITED PAKCHEM **COMPANY INFORMATION** AS ON SEPTEMBER 30, 2015 **Board of Directors** Mohammad Moonis Chairman Shuaib Ahmed Vice-Chairman Ozair Ahmed Hanafi Director Mohammed Aslam Hanafi Director Tariq Mohamed Amin Director Mohammad Ali Hanafi Director Zaeem Ahmad Hanafi Director Zahid Zaheer Director Zubyr Soomro Director Acting Managing Director Mohammad Aslam Hanafi Audit Committee Tarig Mohamed Amin Chairman Member Zaeem Ahmad Hanafi Member Zahid Zaheer Member Zubyr Soomro Human Resource & Remuneration (HR&R) Committee Zahid Zaheer Chairman Shuaib Ahmed Member Tariq Mohamed Amin Member Member Zubyr Soomro **Chief Financial Officer & Company Secretary** Khadim Hussain Auditors Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants Legal Advisor Tahir Ali Tayebi & Co. Bankers Askari Bank Limited Habib Bank Limited JS Bank MCB Bank Limited Habib Metropolitan Bank Limited Summit Bank Limited Al-Baraka Bank (Pakistan) Limited Bank of Punjab **Registrar and Share Transfer Office** Evolution Factor (Private) Limited 407-408, Al-Ameera Centre, Shahrah-e-Iraq, Saddar, Karachi. Phone: (92-21) 35662023-24 **Registered Office** B-19/A, Irshad Qadri Road S.I.T.E., Karachi-75700 P.O. Box 3639 Phone: (92-21) 32561124-26 Fax: (92-21) 32561320 E-mail: info@pakchem.com.pk URL: www.pakchem.com.pk



# CHAIRMAN'S REVIEW

On behalf of the Board of Directors, I present the un-audited accounts for the third quarter ended September 30, 2015.

For the quarter ended July to September, 2015, net sales were Rs.131 million compared to Rs.324 million in the corresponding period of 2014 and operating loss was Rs.28 million compared to operating profit of Rs.43 million in third quarter of 2014. Loss after taxation for the third quarter of 2015 was Rs.30 million compared to profit of Rs.35 million in the same period of 2014.

For the nine months ended September 30, 2015, operating loss was Rs.22 million and loss after taxation was Rs.29 million compared to operating profit of Rs.88 million and profit after taxation of Rs.68 million for the same period of 2014. These results are disappointing but not unexpected. As reported previously, global market for guar products has plummeted. Prices for guar products have dropped to unprecedented level. Guar market in India has crashed. Indian producers are making distress sales at very low price which is adversely impacting our sales. Good monsoon rains augur well for the new crop. Overseas customers are holding back their orders in anticipation of further reduction in seed prices. The management is watching the current seed price situation cautiously and anticipates decline in prices with the arrival of the new crop in December/January. Should this materialize, we may expect revival of demand from our traditional international customers.

I would like to thank our customers, Employees, Business partners and Board Members for their wise counsel and continued support in this stressful time for the Company.

**Mohammad Moonis** *Chairman* Karachi: October 22, 2015

# CONDENSED INTERIM BALANCE SHEET AS AT SEPTEMBER 30, 2015

PAKCHEM

	Note	Sep. 30, 2015 Rs. '	Dec. 31, 2014 000
ASSETS		(Un-audited)	(Audited)
NON-CURRENT ASSETS			
Property, plant and equipment Long-term deposits	4	133,708 878 134,586	141,438 878 142,316
CURRENT ASSETS Stores and spares Stock-in-trade Trade debts	5	7,667 198,911 47,528	8,972 380,721 37,061
Loans and advances Short-term prepayments Other receivables	7	1,306 1,039 9,150	1,754 738 10,795
Short-term investment Taxation - net Cash and bank balances	8	95,403 30,020 20,350	66,073 19,314 13,189
TOTAL ASSETS		411,374 545,960	538,617 680,933
EQUITY AND LIABILITIES			
10,000,000 Ordinary shares of Rs.10 each	h	100,000	100,000
Issued, subscribed and paid-up capital		42,486	42,486
Reserves		<u>451,098</u> 493,584	501,635
NON-CURRENT LIABILITIES Deferred taxation		4,240	3,606
<b>CURRENT LIABILITIES</b> Trade and other payables Obligation under finance lease - current	9	48,136 - 48,136	132,575 <u>631</u> 133,206
TOTAL EQUITY AND LIABILITIES		545,960	680,933

## CONTINGENCIES AND COMMITMENTS 10

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.



Mohammad Moonis Chairman

Mohammad Aslam Hanafi Acting Managing Director

Khadim Hussain Chief Financial Officer

	CHEM	
PAK		

# CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE 3rd QUARTER ENDED SEPTEMBER 30, 2015 (UN-AUDITED)

	Note	Sep 30, 2015		<u>Quarter</u> Sep 30, 2015	Sep 30, 2014
			(Rupees	s in '000)	
NET SALES	11	574,768	1,012,237	131,363	323,780
Cost of sales	12 _	(550,636)	(852,357)	(147,045)	(259,083)
GROSS PROFIT/(LOSS)		24,132	159,880	(15,682)	64,697
Shipping expenses		(12,283)	(20,922)	(2,106)	(6,778)
Administrative expenses		(36,813)	(41,026)	(11,801)	(14,016)
Other operating expenses		-	(13,156)	421	(875)
Other operating income		3,404	2,989	883	448
		(45,692)	(72,115)	(12,603)	(21,221)
OPERATING PROFIT/(LOSS)		(21,560)	87,765	(28,285)	43,476
Finance cost	13	(1,469)	(4,416)	(485)	(1,676)
PROFIT / (LOSS) BEFORE TAX		(23,029)	83,349	(28,770)	41,800
Taxation	14	(6,265)	(14,920)	(1,401)	(6,500)
NET PROFIT / (LOSS) FOR THE PE	RIOD	(29,294)	68,429	(30,171)	35,300
			(Rup	,	
(Loss) Earning per share - Basic a	nd diluted	(6.89)	16.11	(7.10)	8.31

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

Mohammad Moonis

Chairman

Mohammad Aslam Hanafi Acting Managing Director

Jung در Khadim Hussain

Chief Financial Officer



# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE 3rd QUARTER ENDED SEPTEMBER 30, 2015 ( UN-AUDITED )

), Sep 30, 2015	Sep 30, 2014
oc in (000)	
es in 000)	
(30,171)	35,300
-	-
(30,171)	35,300
	(30,171) - - (30,171) - (30,171)

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

Mohammad Moonis Chairman

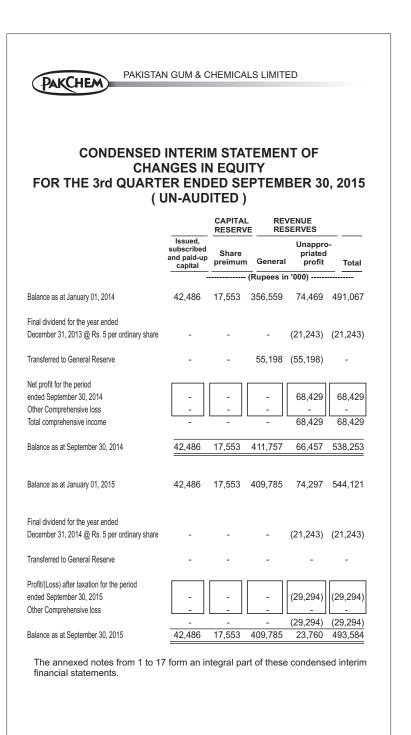
Mohammad Aslam HanafiKActing Managing DirectorChi

Khadim Hussain Chief Financial Officer

~

Jung

PAKCHEM	TAN GUM & CHEMICALS I	LIMITED	
CONDENSED IN FOR THE 3rd QUAR	TERIM CASH FLOV RTER ENDED SEP1 ( UN-AUDITED )		
		3rd Quar	ter ended
	Note	00, 2010	Sep 30, 2014
CASH FLOW FROM OPERATIN Profit / (loss) before taxation	IG ACTIVITIES	Rs. (23,029)	'000 83,349
Adjustments for: Depreciation Finance costs Provision for compensated abser Profit on bank deposits Gain on sale of operating fixed A		12,468 1,469 2,277 (2,170) (419) 13,625	10,846 4,416 3,250 (560) (1,115) 16,837
Profit /(Loss) before working c	apital changes	(9,404)	100,186
Working capital changes			
(Increase) / decrease in current	tassets	174,440	(163,119)
Decrease in current liabilities Cash (used in ) / generated fro	monorations	(84,207) 90,233 80,829	(123,012) (286,131) (185,945)
Income tax paid Payment in respect of compensa Finance costs paid Net cash generated from / (use		(17,002) (2,509) (1,469) (20,980) 59,849	(12,278) (2,409) (4,416) (19,103) (205,048)
CASH FLOWS FROM INVESTI	NG ACTIVITIES		
Acquisition of operating fixed ass Proceeds from disposal of opera Lease obligations paid Profit received on bank deposits	ting fixed assets	(4,770) 451 (634) 2,838 (2,115)	(11,729) 3,070 (1,350) 1,572 (8,437)
CASH FLOWS FROM INVESTIN	NG ACTIVITIES		
Dividend paid Net cash (used in ) / generated fi Net decrease / (increase) in ca Cash and cash equivalents at f	sh and cash equivalents	(21,243) (21,243) 36,491 79,262	(21,243) (21,243) (234,728) 256,071
Cash and cash equivalents at t	the end of the period	115,753	21,343
The annexed notes from 1 t financial statements.	to 17 form an integral part of	f these conde	ensed interim
		Zm	is is
Mohammad Moonis Chairman	Mohammad Aslam Han Acting Managing Director		i <b>m Hussain</b> nancial Officer



Mohammad Moonis

Chairman

Mohammad Aslam Hanafi Acting Managing Director

Unig

Khadim Hussain Chief Financial Officer

در



### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE 3rd QUARTER ENDED SEPTEMBER 30, 2015 (UN-AUDITED)

### 1. THE COMPANY AND ITS OPERATIONS

Pakistan Gum and Chemicals Limited (the Company) was incorporated in Pakistan as a public limited company, under the Companies Ordinance, 1984 (the Ordinance). The shares of the Company are quoted on the Karachi and Lahore Stock exchanges. The Company is principally engaged in the production and sale of guar gum and its allied products. The registered office of the Company is situated at B-19/A, Irshad Qadri Road, S.I.T.E Karachi.

### 2. STATEMENT OF COMPLIANCE

The condensed interim financial information has been presented in condensed form in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting and is being submitted to shareholders in accordance with the requirements of section 245 of the Companies Ordinance, 1984. This condensed interim financial information does not include all of the information required for full annual financial statements and should be read in conjunction with the annual financial statements as at and for the year ended December 31, 2014.

### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are consistent with those of the previous financial year except as follows:

### New / Revised Standards, Interpretations and Amendments

The Company has adopted the following amendment to IFRSs which became effective for the current period:

- IFRS 10- Consolidated Financial Statements
- IFRS 10- Consolidated Financial Statements, IFRS-12 Disclosure of Interests in Other Entities and IAS-27 Separate Financial Statements-Investment Entities (Amendment)
- IFRS 11- Joint Arrangements
- IFRS 12- Disclosure of Interests in Other Entities
- IFRS 13- Fair Value Measurement
- IAS 19- Employee Benefits (Amendment) Defined Benefit Plans: Employee Contributions

The adoption of the above amendment to accounting standards did not have any effect on the condensed interim financial statements.

In addition to the above standards and interpretations, improvements to various accounting standards have also been issued by the IASB and are generally effective for current period. The Company expects that such improvements to the standards do not have any impact on the Company's financial statements for the period.

PAKCHEM PAKISTAN GUM & CH	IEMICAI	_S LIMITED	
	Note	September 30, 2015	December 31
		Rs.	'000
4. PROPERTY, PLANT AND EQUIPMENT		(Un-audited)	(Audited)
Operating fixed assets	4.1	127,684	134,801
Capital work-in-progress	4.2	6,024	6,637
		133,708	141,438
4.1 Operating fixed assets			
Opening net book value		134,801	59,524
Additions during the year including transfers	4.1.1	5,383	90,857
		140,184	150,381
Disposal during the period / year	4.1.2	(32)	(1,464)
Depreciation charged during the period / year		(12,468)	(14,116)
		(12,500)	(15,580)
		127,684	134,801
4.1.1 Additions during the period /	year		
Building on leasehold land		-	33,645
Plant & Machinery		4,331	54,456
Vehicles		1,052	1,653
Office equipment		-	1,103
		5,383	90,857
4.1.2 Disposals during the period /	year		
Vehicles		(32)	(1,464)
4.2 CAPITAL WORK IN PROGRESS			
Balance at the beginning of the period / year	r	6,637	81,400
Additions during the period / year		1,591	16,094
Transferred to operating fixed assets		(2,204)	(90,857)
		6,024	6,637

		Note	September 30, 2015	2014
			Rs. (Un-audited)	'000 (Audited)
5.	STOCK IN TRADE			
	Raw material		-	129,291
	Packing material		2,827	4,382
	Finished goods		196,084	247,048
			198,911	380,721
6.	TRADE DEBTS Considered good			
	Secured - against letters of credit		39,951	32,515
	Unsecured		7,577	4,546
			47,528	37,061
7.	OTHER RECEIVABLES			
	Employees' Gratuity fund		2,931	697
	Sales tax-net		6,219	10,098
			9,150	10,795
8.	CASH AND BANK BALANCES			
	Cash in Hand			
	Local currency		285	181
	Foreign currency		- 285	- 181
			200	101
	Cash at bank in Current accounts			
	Local currency		4,776	4,368
	Foreign currency		38	129
	PLS saving account		4,814	4,497
	Local currency		15,251	8,511
			20,350	13,189

		September 30, 2015	December 31, 2014
		Rs. '( (Un-audited)	000 (Audited)
. TRADE AND OTHER PAYAE	BLES		
Trade			
Creditors		939	68,708
Other payables			
Accrued liabilities		7,817	11,893
Compensated Absences		2,914	3,146
Bonus to Employees		6,158	16,800
Employees' Gratuity Fund		11,063	9,763
Employees' Pension Fund Advances from customers		169	25 68
Workers' Profit Participation F	Fund		4,912
Workers' Welfare Fund	unu	12,541	12,542
Tax deducted at source		203	315
Unclaimed dividends		2,912	1,220
Employees' car and motorcyc	cle loan scheme	3,420	3,183
		47,197	63,867
		48,136	132,575
<ol> <li>CONTINGENCIES AND Contingencies         <ol> <li>The status of contin same as reported in tended December 31,</li> <li>Commitment             <ol> <li>Commitment for cap (December 31, 2014)</li> </ol> </li> </ol></li></ol>	gencies as at s he annual finar 2014. ital expenditure	September 30 ncial statement e is Rs. 634,66	ts for the ye
	Period en		rter ended
	Sep 30, 3 2015	Sep 30, Sep 30 2014 2015	
11. NET SALES		Rupees in `000	
Gross sales			
Local	157,997 2	268,090 33,8	90 93,242
Export	1 11	752,001 <b>100,6</b>	
Export	,	020,091 <b>134,5</b>	
		(5,446) (65	
Sales commission	(0,000)		

PAKCHEM				
	Period ended		Quarter ended	
	Sep 30, 2015 	Sep 30, 2014 Rupees	Sep 30, 2015 s in `000	Sep 30 2014
. COST OF SALES				
Raw material consumed				
Opening stock	129,291	139,340	36,798	216,466
Purchases	242,604	755,896	37,577	144,31
_	371,895	895,236	74,375	360,783
Closing stock	-	(139,445)	-	(139,445
_	371,895	755,791	74,375	221,338
Packing material consumed				
Opening stock	4,382	2,632	3,620	3,18
Purchases	8,041	15,334	2,038	5,402
	12,423	17,966	5,658	8,589
Closing stock	(2,827)	(4,079)	(2,827)	(4,079
=	9,596	13,887	2,831	4,510
	381,491	769,678	77,206	225,848
Manufacturing overheads				
Stores and spares consumed	6,722	8,286	2,541	2,204
Salaries, wages and benefits	32,674	37,152	9,185	12,79
Utilities	57,154	82,392	14,969	24,86
Depreciation	9,879	8,299	3,166	4,233
Repairs and maintenance	1,679	2,915	501	1,174
Handling Charges	3,749	8,221	843	1,93
Rent, Rates and Taxes	2,283	4,138	27	1,569
Insurance	750	772	254	25
Travelling & Conveyance	1,580	1,732	489	570
Laboratory Expenses	199	587	45	412
Research and Development Cost	815	1,922	95	496
Communication	141	121	52	4
Entertainment	160	203	129	18
Provision against slow moving stores and spare		951	295	222
Others	65	147	13	29
-	118,181	157,838	32,604	50,979
Cost of goods manufactured	499,672	927,516	109,810	276,82
Opening stock of finished goods	247,048	67,789	233,319	125,204
	746,720	995,305	343,129	402,03
Closing stock	(196,084)	(142,948)	(196,084)	(142,948
Cost of Good Sold	550,636	852,357	147,045	259,083

PAKISTAN GUN	1 & CHEM	ICALS LIM	ITED	
	Period	ended	Quarte	r ended
	Sep 30, 2015	Sep 30, 2014	Sep 30, 2015	Sep 30, 2014
13. FINANCE COSTS		Rupees	in `000	
Mark-up on:				
Export refinance	-	1,738	-	757
Short-term running finance	-	-	-	-
Obligations under finance leases	16	192	-	49
-	16	1,930	-	806
Bank charges	1,453	2,486	485	870
-	1,469	4,416	485	1,676
14. TAXATION				
Current	5,631	14,920	1,401	6,500
Deferred	634	-	-	-
	6,265	14,920	1,401	6,500

#### **15. TRANSACTIONS WITH RELATED PARTIES**

Related parties of the Company comprise the holding company (East West Group Holdings Inc, British Virgin Islands), local associated companies, staff retirement funds, directors, executives and key management personnel. The Company in the normal course of business carries out transaction at normal market price with various related parties. Transactions and balance of related parties are given below:

		3rd Qua	rter ended
		Sep 30, 2015	Sep 30,2014
		Rupees	s in `000
Relationship	Nature of transaction		
Holding Company	Dividend paid to holding company	12,746	12,746
Associated Undertaking	Commission on Sale	2,943	4,676
	Sale of goods	2,188	3,911
	Freight Forwarding	12	21
	Transportation	728	1,207
Staff Retirement	Contribution to staff retirement funds	1,065	1,024
Benefit Plan, Key management personnel	Remuneration	19,645	17,312

#### 16. DATE OF AUTHORIZATION

These Condensed interim financial statements were authorized for issue on 22  $\,$  October 2015 by the Board of Directors of the company.

### 17. GENERAL

Figures presented in these condensed interim financial statements have been rounded off to the nearest thousand rupees.

Mohammad Moonis Chairman

Mohammad Aslam Hanafi Acting Managing Director

Khadim Hussain Chief Financial Officer

در

Unig