



# PAKISTAN GUM & CHEMICALS LIMITED

## CHAIRMAN'S REVIEW

On behalf of the Board of Directors, I present the unaudited accounts for the half year ended June 30, 2013. These accounts have been reviewed by our auditors Messrs Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants.

Net sales for the half year ended June 30, 2013 were Rs.935 million as compared to Rs.1,265 million in the corresponding period of 2012 and net profit decreased to Rs.67 million from Rs.238 million. The decline in profitability is attributable to lower Gross Profit Margin caused by much higher seed prices which could not be passed on to the customers due to competition and sluggishness in the export market. The Management is conscious of this situation and doing its best to reduce the cost and increase its market share.

Installation of more efficient Production facilities – Line 5 is in progress. This facility will be completed for trial run by the end of the year with commercial production targeted for early next year.

In view of the high degree of volatility in the seed prices and very sluggish export market, it is difficult to forecast profitability for the second half of the year, but it is unlikely to be in line with the result of the first half.

I would like to thank our Customers, Employees, Business partners and Board Members for their continued support to us.

**Mohammad Moonis** *Chairman* Karachi : August 22, 2013



## AUDITORS' REPORT TO THE MEMBERS ON **REVIEW OF INTERIM FINANCIAL INFORMATION**

### Introduction

We have reviewed the accompanying condensed interim balance sheet of Pakistan Gum And Chemicals Limited (the Company) as at 30 June 2013, and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement, condensed interim statement of changes in equity and notes to the accounts for the six-month period then ended (here-in-after referred to as the "interim financial information"). Management is responsible for the preparation and fair presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review.

### Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

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**Chartered Accountants** 

Review Engagement Partner's Name : Omar Mustafa Ansari

Karachi: August 22, 2013

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CONDENSED INTER AS AT JUN	IM BALAN NE 30, 2013		т
	Note	2013	December 31, 2012 . '000
ASSETS		(Un-audited)	(Audited) (Restated)
NON-CURRENT ASSETS Property, plant and equipment Long-term deposits	4	115,087 <u>862</u> 115,949	(Note 3) 88,372 <u>862</u> 89,234
CURRENT ASSETS Stores and spare parts Stock-in-trade Trade debts Loans and advances Short-term prepayments Other receivables Short-term investment Taxation - net Cash and bank balances	5 6 7 8	20,161 217,696 218,343 2,639 902 3,109 5,345 8,086 43,905 520,186	11,766 35,828 36,785 4,867 415 582 309,384 1,869 <u>36,693</u> 438,189
FOTAL ASSETS EQUITY AND LIABILITIES		636,135	527,423
SHARE CAPITAL AND RESERVES			
Share capital			
<b>Authorised</b> 10,000,000 (December 31, 2012: 10, Ordinary shares of Rs. 10 each	000,000)	100,000	100,000
ssued, subscribed and paid-up ca	pital	42,486	42,486
Reserves		<u>433,118</u> 475,604	<u>413,931</u> 456,417
Obligations under finance leases		1,593	3,177
CURRENT LIABILITIES Trade and other payables Short-term borrowings Accrued mark-up on short-term borro Current maturity of obligations under CONTINGENCIES AND COMMITME	finance leases	54,899 100,000 2,358 1,681 158,938	65,887 - 1,942 67,829
		636,135	527,423
The annexed notes from 1 to 18 for interim financial statements	m an integral p		
how how	1. Nanafi	200	is so
	Ahmed Hanafi kecutive Officer		im Hussain inancial Officer

Chairman

I	Note	Half-year June 30 Ju 2013		Quarter e June 30 J 2013	
		(R	(Rupees estated) Note 3)	(Re	estated) Note 3)
NET SALES	12	935,051	1,264,823	487,278	695,607
Cost of sales	13	(811,071)	(929,796)	(410,491)	(499,936)
GROSS PROFIT		123,980	335,027	76,787	195,671
Distribution and shipping co Administrative expenses Other operating expenses Other operating income	osts	(11,154) (25,987) (5,807) 4,195 (38,753)	(13,717) (27,654) (19,388) 2,040 (58,719)	(3,600) 1,084	(5,526) (12,619) (12,188) 1,597 (28,736)
DPERATING PROFIT		85,227	276,308	55,860	166,935
Finance costs	14	(7,288)	(12,246)	(5,455)	(4,798)
PROFIT BEFORE TAXATION		77,939	264,062	50,405	162,137
Taxation - current	15	(10,465)	(26,459)	(4,835)	(6,459)
NET PROFIT FOR THE PERI	OD	67,474	237,603	45,570	155,678
			(Rup	oees)	
ARNINGS PER SHARE - Basic an	nd dilute	ed 15.88	55.93	10.73	36.64
The annexed notes from 1 to nterim financial statements.	o 18 foi	rm an integ	ral part of	these conc	lensed

Mohammad Moonis Chairman

Ozair Ahmed Hanafi Chief Executive Officer

Khadim Hussain Chief Financial Officer



## CONDENSED INTERIM STATEMENT OF **COMPREHENSIVE INCOME** FOR THE HALF-YEAR ENDED JUNE 30, 2013 (UN-AUDITED)

	Half-yea	ar ended	Quarter ended		
	June 30 2013	June 30 2012	June 30 2013	June 30 2012	
		(Rupees i (Restated) (Note 3)	,	Restated) (Note 3)	
Net profit for the period	67,474	237,603	45,570	155,678	
Actuarial loss on defined benefit plans	(5,801)	(2,453)	(2,901)	(1,227)	
Total comprehensive income for the period	61,673	235,150	42,669	154,451	

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

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Mohammad Moonis Chairman

Ozair Ahmed Hanafi Chief Executive Officer

Jmig Khadim Hussain Chief Financial Officer

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CONDENSED INTERIM CASH FLOW		
FOR THE HALF-YEAR ENDED JUN	E 30, 201	3
(UN-AUDITED)		
Note	June 30, 2013 Rs. '0	June 30, 2012
CASH FLOWS FROM OPERATING ACTIVITIES Profit before taxation	77,939	(Restated) 264,062
Adjustments for:		
Depreciation	(5,405)	4,435
Finance costs Provision for stores and spares	7,288 714	12,246
Provision for compensated absences	1,200	1,200
Profit on bank deposits	(3,757)	(1,222)
Gain on sale of property, plant and equipment	(421) (381)	(34) 16,625
Profit before working capital changes	77,558	280,687
Working capital changes		
(Increase) / decrease in current assets		
Stores and spare parts Stock-in-trade	(9,109)	(3,877) 287,183
Trade debts	(181,868) (181,558)	(102,335)
Loans and advances	2,228	(2,794)
Short-term prepayments	(487)	(439)
Other receivables	(2,527) (373,321)	(257)
Increase in current liabilities	(0.0,02.)	,
Trade and other payables	(6,703)	(20,863)
Cash (used in) / generated from operations	(302,466)	437,305
Income tax paid	(17,153)	(7,219)
Payment in respect of compensated absences	(2,559)	(1,249) (8,468)
Net cash (used in) / generated from operating activities	<u>(19,712)</u> (322,178)	428,837
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisition of fixed assets	(33,413)	(15,150)
Proceeds from disposal of fixed assets	2,215	1,297
Realization of short-term investments Profit received on bank deposits	300,000 7,795	- 976
Net cash used in investing activities	276,597	(12,877)
CASH FLOWS FROM FINANCING ACTIVITIES		
(Repayment) / proceeds from short term borrowings	100,000	(214,002)
Repayment of obligation under finance lease	(1,584)	(1,262)
Finance costs paid Dividend paid	(3,377) (42,246)	(15,672) (33,988)
Net cash generated from / (used in) financing activities	52,793	(264,924)
Net increase in cash and cash equivalents Cash and cash equivalents at the beginning of the period	7,212 36,693	151,036 24,482
Cash and cash equivalents at the end of the period 8	43,905	175,518
The annexed notes from 1 to 18 form an integral part of interim financial statements.	hese conden	sed
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Mohammad Moonis Chairman

Ozair Ahmed Hanafi Chief Executive Officer

Khadim Hussain Chief Financial Officer

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## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE HALF-YEAR ENDED JUNE 30, 2013 ( UN-AUDITED )

		CAPITAL RESERVE		ENUE ERVES	
su an	lssued, Ibscribed d paid-up capital	Share preimum	General	Unappro priated profit	
	-	· (I	Rupees in	'000) (Restated)	
Balance as at January 01, 2012 (as previously reported) Effect of change in accounting policy	42,486	17,553	82,474	106,621	, 249,134
as stated in note 3	-	-	-	(4,760)	(4,760)
Balance as at January 01, 2012 - restated Final dividend for the year ended	42,486	17,553	82,474	101,861	244,374
December 31, 2011 @ Rs. 8 per Ordinary share Transferred to General Reserve	-		72,633	(33,988) (72,633)	(33,988) -
Net profit for the half year ended June 30, 2012 - (as previously reported) Effect of change in accounting policy	-	-	-	236,483	236,483
as stated in note 3 Other comprehensive loss	-		-	1,120 (2,453)	1,120 (2,453)
Total comprehensive income	-	-	-	235,150	235,150
Balance as at June 30, 2012 - restated	42,486	17,553	155,107	230,390	445,536
Balance as at January 01, 2013 (as previously reported) Effect of change in accounting policy	42,486	17,553	155,107	243,938	459,084
as stated in note 3	-	-	-	(2,667)	(2,667)
Balance as at January 01, 2013 - restated	42,486	17,553	155,107	241,271	456,417
Final dividend for the year ended December 31, 2012 @ Rs. 10 per Ordinary share Transferred to General Reserve	-	-	201,452	(42,486) (201,452)	(42,486)
Net profit for the half year ended June 30, 2013 Other comprehensive loss	-			67,474 (5,801)	67,474 (5,801)
Total comprehensive income	-	-	-	61,673	61,673
Balance as at June 30, 2013	42,486	17,553	356,559	59,006	475,604

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

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Mohammad Moonis Chairman

Ozair Ahmed Hanafi Chief Executive Officer

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Khadim Hussain Chief Financial Officer



## NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED JUNE 30, 2013 (UN-AUDITED)

#### 1. THE COMPANY AND ITS OPERATIONS

The Company was incorporated in Pakistan as a Public Limited Company, under the Companies Ordinance, 1984 (the Ordinance). The shares of the Company are quoted on the Karachi and Lahore Stock exchanges. The Company is principally engaged in the production and sale of guar gum and its allied products.

The registered office of the Company is situated at B-19/A, Irshad Qadri Road, S.I.T.E., Karachi.

#### 2. STATEMENT OF COMPLIANCE

- **2.1** These condensed interim financial statements of the Company for the half year ended June 30, 2013 have been prepared in accordance with the requirements of the International Accounting Standard 34 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.
- **2.2** These condensed interim financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the financial statements of the Company for the year ended December 31, 2012.

#### 3. ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are consistent with those of the previous financial year except as follows:

New, Amended and revised standards and interpretations of IFRSs

The Company has adopted the following revised standard, amendments, improvements and interpretation of IFRSs which became effective for the current period:

- IAS 1 Presentation of Financial Statements Presentation of Items of Other Comprehensive Income (Amendment)
- IAS 19 Employee Benefits (Revised)
- IFRS 7- Financial Instruments : Disclosures (Amendment)
  - Amendments enhancing disclosures about offsetting of financial assets and financial liabilities

IFRIC 20 - Stripping Costs in the Production Phase of a Surface Mine

#### PAKISTAN GUM & CHEMICALS LIMITED

#### Improvements to various standards issued by IASB (2009-2011 cycle)

- IAS 1 Presentation of Financial Statements Clarification of the requirements for comparative information
- IAS 16 Property, Plant and Equipments Classification of Servicing equipment
- IAS 32 Financial Instruments: Presentation Tax Effects of Distribution to Holders of Equity Instruments
- IAS 34 Interim Financial Reporting Interim Financial Reporting and Segment Information for Total Assets and Liabilities

The adoption of the above revision, amendments, improvements and interpretation of the standards did not have any effect on the financial statements, other than the amendments to IAS 19 'Employees Benefits' as described in 3.1.

Further, certain new standards have been issued by IASB which are effective for accounting periods beginning on or after January 01, 2013 but are yet to be notified by the SECP for the purpose of applicability in Pakistan.

#### 3.1 Change in accounting policy

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Amendments to IAS 19 range from fundamental changes to simple clarification and rewording. The significant changes to IAS 19 include the following:

- For defined benefit plans, the option to defer recognition of actuarial gains and losses (i.e., the corridor approach) has been removed. As revised, actuarial gains and losses are recognised in other comprehensive income when they occur. Amounts recorded in the profit and loss account are limited to current and past service costs, gains or losses on settlements, and net interest income (expense). All other changes in the net defined benefit obligation are recognised directly in other comprehensive income with no subsequent recycling through the profit and loss account.
- The distinction between short-term and long-term employee benefits will be based on the expected timing of settlement rather than the employee's entitlement to the benefits.
- The revised standard has new or revised disclosure requirements. The disclosures now include quantitative information regarding the sensitivity of the defined benefit obligation to a reasonably possible change in each significant actuarial assumption.

This change in accounting policy has been accounted for retrospectively as required under International Accounting Standard - 8 'Accounting Policies, Changes in Accounting Estimates and Errors', and the comparative financial statements have been re-stated. The impact on condensed interim statement of financial position, condensed interim profit and loss account and condensed interim statement of comprehensive income is based on actuarial valuation as of December 31, 2012.

(PA	KCHEM					(Audited)	(Audited)
					De	cember 31, 2012 pees in '000)	December 31, 2011 (Rupees in '000
3.2 Impact	of adoption	of IAS 19 (rev	ised)		(rtu		(Rupees in our
Impact	on condens	ed interim sta	tement of financia	I position			
Increas	e in trade an	d other payable	s		:	2,667	4,760
Decrea	se in reserve	s				(2,667)	(4,760)
							(Un-audited) June 30, 2012 (Rupees in '000)
Impact	on condens	ed interim pro	fit and loss accou	int			
Increas	e in net profi	t for the period					1,120
Impact	on condens	ed interim sta	tement of compre	hensive in	con	ne	
Increas	e in actuarial	loss for the year	ar				(2,453)
Impact	on earnings	s per share (Re	.)				0.27
				No		June 30, 2013 (Un-audited)	. ,
Or Ca	perating fix apital work-	ed assets in-progress	EQUIPMENT	4. 4.		63,687 <u>51,400</u> 115,087	' <b>000</b> 57,557 <u>30,815</u> <u>88,372</u>
4.1	Opening no Additions of transfers (Decemb	of Rs. 10.388 per 31, 2012:F	Rs.8.655) million			57,557	49,110
	transferr	ed from capita	al work-in-progres	ss 4.	1.1	<u>13,329</u> 70,886	<u>18,512</u> 67,622
		uring the peric on charged du	d / year ring the period / y		1.2	(1,794) (5,405) (7,199)	(1,336) (8,729) (10,065)
				· · · · · · · · · · · · · · · · · · ·		63,687	57,557
4.			e period / year tal work-in-pro		ig		
		ng on leaseh and machine				2,420 2,842	1,927 6,883
		ure and fixtur	,			1,571	109
	Vehicl	es equipment				6,456 40	9,151 442
	Onice	equipment				13,329	18,512
<b>4.</b> 1	Vehic		he period / yea	r		1,794	1,286 50
			. ,			1,794	1,336
Ba	lance at the		of the period / ye	ear		30,815	317
Ad	ditions duri	ng the period	l / year			30,973	39,153
	ansterred to	operating fit	ked assets			(10,388)	<u>(8,655)</u> 30,815

5. STOCK-IN-TRADE	Note	June 30, 2013 (Un-audited) Rs.	
			(1001000)
Raw material Packing material Finished goods		52,490 3,325 <u>161,881</u> 217,696	2,764 33,064 35,828
6. TRADE DEBTS		211,000	
Considered good			
Secured - against letters of credit		199,007 19,336	35,937 848
Unsecured		218,343	36,785
7. OTHER RECEIVABLES			
Sales tax - net		1,667	582
Employees' Provident Fund Others		1,309 133	-
		3,109	582
3. CASH AND BANK BALANCES			
Cash in hand Local currency		07	407
Foreign currency		37 249	107 238
Cash at bank in		286	345
Current accounts			
Local currency		17,585	5,510
Foreign currency		854 18,439	<u>910</u> 6,420
PLS saving account		25,180	29,928
Local currency		43,905	36,693
9. TRADE AND OTHER PAYABLES			
<b>Trade</b> Creditors		3,116	1,527
Other payables		16,351	4,325
Accrued liabilities Provision for compensated absences		1,917	3,276
Bonus to employees		3,785	25,000
Due to Employees' Gratuity Fund		8,798	5,692
Due to Employees' Pension Fund		665 816	109 423
Advances from customers Workers' Profit Participation Fund		4,007	14,345
Workers' Welfare Fund		10,210	7,526
Tax deducted at source		236	138
Unclaimed dividend		1,046 3,952	806 2,720
Employees' car and motorcycle loan schemes		51,783	64,360
SHORT-TERM BORROWINGS - Secured		54,899	65,887
Short-term loan			
Export refinance loan	10.1	100,000	-
10.1 The outstanding balance represents a fac short-term financing under export refina (December 31, 2012: Rs. 260.000) million mark-up basis. As at June 30, 2013 the C Rs. 100.000 million from the facility. The above is repayable through the realisal	nce, ag , from v ompan	ggregating to various comme y has utilised t	Rs. 260.000 ercial bank on the amount of

#### PAKISTAN GUM & CHEMICALS LIMITED

#### **11. CONTINGENCIES AND COMMITMENT**

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Contingencies
11.1 The status of contingencies as at June 30, 2013 is the same as reported in the annual financial statements for the year ended December 31, 2012. Commitment

11.2 Commitment for capital expenditure amounted to Rs.3.419 (December 31, 2012: Rs.21.618) million.

Half-y	f-year ended Quarter end		er ended
			, June 30 2012
	(Restated)	,	(Restated
	. ,		
150 224	202 422	75 465	85,155
			612,787
			697,942
,	, ,	,	(2,336)
	1,264,823		695,606
i		<u>`</u>	
-	372 333	187,925	464,769
927.381			56,755
			521,524
,	-	,	-
874,891	901,179	398,015	521,524
0.704			
			2,994
			4,639
		· · ·	7,633
			(2,752)
,			<u>4,881</u> 526,405
010,040	510,707		020,400
3.046	7 092	1.507	3,695
,			16,585
			28,856
			1,720
	11 '		2,721
	11 '	· · · · ·	855
			532
		11 1	277
			419
			15
			276
,			24
			6
714	53	336	165
			33
61,039	104,301	28,853	56,179
030 007	1.015.050	120 277	E00 E04
33,065		429,277	582,584 19,931
			602,515
(161,881)	(102,579)	(161,881)	(102,579)
	June 3( 2013 150,334 789,033 939,367 (4,316) 935,051 927,381 (52,490) 874,891 2,764 4,518 7,282 (3,325) 3,957 878,848 3,046 18,856 27,688 3,832 1,725 1,619 901 5 1,300 52 12 714 67 61,039 939,887	June 30, June 30, 2013         2012 (Rupees (Restated)           150,334         202,422           789,033         1,069,061           939,367         1,271,483           (4,316)         (6,660)           935,051         1,264,823           -         372,333           927,381         528,846           927,381         901,179           (52,490)         -           874,891         901,179           (3,325)         (2,752)           3,957         9,578           878,848         910,757           3,046         7,092           1,725         3,618           1,619         2,169           703         1,023           519         534           901         689           5         197           1,300         276           52         50           12         16           714         53           67         40           61,039         104,301           939,887         1,015,058           33,065         17,317           972,952         1,032,375	June 30, June 30, 2013         June 30, 2012         June 30, 2013

PAKISTAN GUI	VI & CHEMI	CALS LIMIT	ED	
		ar ended	Quarter	ended
	June 30, 2013	June 30, 2012	June 30, . 2013	June 30, 2012
14. FINANCE COSTS		(Rupees i	in '000)	
Mark-up on:				
Export refinance	5,318	8,253	4,322	3,333
Short-term running finance	17	1,149	17	7
Obligations under finance leases	379	165	193	165
	5,714	9,567	4,532	3,505
Bank charges	1,574	2,679	923	1,293
	7,288	12,246	5.455	4.798

#### 15. TAXATION

- 15.1 The charge for current taxation is based on taxable income at the current rates of taxation and on the final tax regime under Section 169 of the Income Tax Ordinance, 2001. However, the amount of tax liability is provisional and final liability will be determined on the basis of annual results.
- **15.2** A major portion of the Company's income is subject to taxation on the 'Final Tax' under Section 169 of the Income Tax Ordinance, 2001. The tax effects of temporary differences are not considered in these financial statements, as these are not likely to reverse in view of applicability of Final Tax Regime.

#### 16. TRANSACTIONS WITH RELATED PARTIES

Related parties of the Company comprise the holding company (East West Group Holdings Inc, British Virgin Islands), local associated companies, staff retirement funds, directors, executives and key management personnel. Transactions and balances of related parties are given below: Half-year ended

		пап-уе	ar enueu
		June 30, 2013 (Rupee	June 30, 2012 es in '000)
Relationship	Nature of transaction		
Holding company	Dividend paid to holding company	25,491	20,393
Associated	Commission on sales	3,011	4,716
Undertakings	Sale of goods	2,587	23,211
	Freight Forwarding	8	13
	Transportation	672	829
Staff Retirement Benefit plan, key management	Contribution to staff retirement funds	3,738	454
personnel	Remuneration	20,638	17,699
		2013	(Audited) December 31, 2012 s in '000)
Relationship	Nature of balance	(Kupee	5 111 000)
Associated undertakings	Commission payable	515	50

#### **17. DATE OF AUTHORIZATION**

These condensed interim financial statements were authorised for issue on 22 August 2013 by the Board of Directors of the Company.

#### 18. GENERAL

- 18.1 These condensed interim financial statements are unaudited but subject to limited scope review by the auditors except for the figures of the condensed interim profit and loss account and condensed interim statement of comprehensive income for the quarters ended June 30, 2013 and June 30, 2012.
- **18.2** Figures presented in these condensed interim financial statements have been rounded off to the nearest thousand rupees.

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Mohammad Moonis Chairman

Ozair Ahmed Hanafi Chief Executive Officer

Khadim Hussain

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Chief Financial Officer

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