



INTERIM CONDENSED FINANCIAL STATEMENTS

1st Quarter Ended March 31, 2014



COMPANY INFORMATION

AS ON MARCH 31, 2014

Board of Directors

Chairman Mohammad Moonis Vice-Chairman Shuaib Ahmed Ozair Ahmed Hanafi Director Tarig Mohamed Amin Director Mohammed Aslam Hanafi Director Mohammad Ali Hanafi Director Zaeem Ahmad Hanafi Director Zahid Zaheer Director Zubyr Soomro * Director

Chief Executive Officer

Ozair Ahmed Hanafi

Audit Committee

Tariq Mohamed Amin
Zahid Zaheer
Zaeem Ahmad Hanafi
Zubyr Samroo *

Chairman
Member
Member
Member

Human Resource & Remuneration (HR&R) Committee

Zahid Zaheer Chairman
Shuaib Ahmed Member
Tariq Mohamed Amin Member
Zubyr Soomro * Member

Chief Financial Officer and Company Secretary

Khadim Hussain

Auditors

Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants

Legal Advisor

Tahir Ali Tayebi & Co.

Bankers

Askari Bank Limited Habib Bank Limited MCB Bank Limited Habib Metropolitan Bank Limited Summit Bank Limited Al Baraka Bank (Pakistan) Limited

Registrar and Share Transfer Office

Evolution Factor (Private) Limited 407-408, Al-Ameera Centre, Shahrah-e-Iraq, Saddar, Karachi. Phone: (92-21) 35662023-24

Registered Office

B-19/A, Irshad Qadri Road S.I.T.E., Karachi-75700, P.O. Box 3639 Phone: (92-21) 32561124-26 Fax: (92-21) 32561320 E-mail: info@pakchem.com.pk URL: www.pakchem.com.pk

^{*} Elected in the Extra Ordinary General Meeting dated 27 March 2014 effective 1 April 2014



CHAIRMAN'S REVIEW

On behalf of the Board of Directors, I present the un-audited accounts for the first quarter ended March 31, 2014.

Sales during the quarter were Rs.355 million compared to Rs.448 million during the same period of 2013. Profit before tax decreased to Rs.23 million from Rs.26 million during the same period of 2013.

As expected, the results of the first quarter reflect a declining trend in price of guar products and our margin. This is mainly because of the lack-luster demand from overseas buyers particularly from oil drilling sector. Guar market has changed a lot globally during the last two years. Buyers seem to be waiting in hopes of further price decline, although it has already dropped substantially from the peak of 2012. Frequent outages in electricity and gas supply continue to disrupt our production and impact our commitment with the buyers.

Sudden revaluation of Pak rupee against US \$ by approx. 10% during this quarter has considerably eroded our margins. However, the management of the Company is doing its best to cope with these challenging situations.

I thank my colleagues on the board for their wise counsel and support in the discharge of my responsibilities and commend the management and the staff for their abiding dedication and hard work.

Mohammad Moonis

Chairman

Karachi 24, April 2014



INTERIM CONDENSED BALANCE SHEET AS AT MARCH 31, 2014

	Note	March 31, 2014 (Un-audited) Rs.	
ASSETS			
NON-CURRENT ASSETS			
Property, plant and equipment	4	145,057	140,924
Long-term deposits		862	862
		145,919	141,786
CURRENT ASSETS			
Stores and spare parts		9,265	8,695
Stock-in-trade	5	396,128	209,761
Trade debts		186,987	39,773
Loans and advances		1,229	838
Short-term prepayments		1,320	409
Other receivables		7,026	6,642
Short Term Investment		5,365	258,062
Taxation-net		5,627	10,506
Cash and bank balances		16,906	3,266
		629,853	537,952
TOTAL ASSETS		775,772	679,738
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES Share capital			
Authorised 10,000,000 ordinary shares of Rs.10/- each		100,000	100,000
Issued, subscribed and paid-up capital	6	42,486	42,486
Reserves		467,326	448,581
		509,812	491,067
NON-CURRENT LIABILITIES			
Liabilities against assets subject to finance le	ease	194	644
CURRENT LIABILITIES			
Trade and other payables	7	238,943	186,220
Short-term borrowings	•	25,000	_
Accrued Mark-up on short-term borrowings		_	_
Obligations under finance lease - current		1,823	1,807
U		265,766	188,027
CONTINGENCIES AND COMMITMENTS	8	,	,
TOTAL EQUITY AND LIABILITIES	J	775,772	679,738
		,	=

The annexed notes 1 to 16 form an integral part of these interim condensed financial statements.

Mohammad Moonis

Ozair Ahmed Hanafi Managing Director/CEO



INTERIM CONDENSED PROFIT AND LOSS ACCOUNT FOR THE 1st QUARTER ENDED MARCH 31, 2014 (UN-AUDITED)

	Note	March 31, 2014 (Rupees i	March 31, 2013 in '000)
NET SALES	9	355,078	447,773
Cost of sales GROSS PROFIT	10	(308,192) 46,886	(401,363) 46,410
Distribution and shipping costs Administrative expenses Other operating expenses Other operating income		(7,045) (12,893) (4,950) 2,149	(4,762) (14,751) (1,930) 2,834
OPERATING PROFIT		<u>(22,739)</u> 24,147	<u>(18,609)</u> 27,801
Finance cost	11	(902)	(1,833)
PROFIT BEFORE TAXATION		23,245	25,968
Taxation NET PROFIT FOR THE PERIOD		(4,500) 18,745 Rup	(5,630)
EARNINGS PER SHARE	13	4.41	4.79

The annexed notes 1 to 16 form an integral part of these interim condensed financial statements.

Mohammad Moonis

Ozair Ahmed Hanafi Managing Director/CEO



INTERIM CONDENSED STATEMENT OF COMPREHENSIVE INCOME FOR THE 1st QUARTER ENDED MARCH 31, 2014 (UN-AUDITED)

March March 31, 2013 ---- (Rupees in '000) ----

Profit for the period 18,745 20,338

Total comprehensive income for the period 18,745 20,338

Other comprehensive income for the period

The annexed notes 1 to 16 form an integral part of these interim condensed financial statements.

Mohammad Moonis

Ozair Ahmed Hanafi Managing Director/CEO



INTERIM CONDENSED CASH FLOW STATEMENT FOR THE 1st QUARTER ENDED MARCH 31, 2014 (UN-AUDITED)

	March 31, 2014	March 31, 2013		
	Rs.	'000		
CASH FLOWS FROM OPERATING ACTIVITIES				
Profit before taxation	23,245	25,968		
Adjustments for:				
Depreciation	2,916	2,729		
Finance cost	360	1,182		
Profit on bank deposits	(1,061)	(2,834)		
Gain on sale of fixed assets	75	-		
	2,290	1,077		
	25,535	27,045		
Movement in working capital				
(Increase) in current assets	(329,947)	(519,019)		
Increase in current liabilities	52,739	88,578		
	(277,208)	(430,441)		
Cash used in operations	(251,673)	(403,396)		
Income tax paid / (refunds received) Net	-	(4,338)		
Finance charges paid	(810)	(837)		
	(810)	(5,175)		
Net cash used in operating activities	(252,483)	(408,571)		
CASH FLOWS FROM INVESTING ACTIVITIES				
Capital expenditure incurred	(8,566)	(19,016)		
Proceeds from sale of fixed assets	941	` - '		
Profit received on bank deposits	1,061	6,844		
Short term investment redeemed	-	300,000		
Net cash flows from investing activities	(6,564)	287,828		
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from / (re-payment of) short term borrowings	25,000	199,539		
Net Increase / (decrease) in cash and cash equivalents	(234,047)	78,796		
Cash and cash equivalents at the beginning of the period	256,071	36,693		
Sash and sash squirelents at the beginning of the period	200,071			
Cash and cash equivalents at the end of the period	22,024	115,489		
The annexed notes 1 to 16 form an integral part of these interim condensed financial				

Mohammad Moonis

statements.

Ozair Ahmed Hanafi Managing Director/CEO



INTERIM CONDENSED STATEMENT OF CHANGES IN EQUITY FOR THE 1st QUARTER ENDED MARCH 31, 2014 (UN-AUDITED)

			Revenue Reserves		
	Share capital	Capital reserve	General reserve	Unappro- priated profit	Total
		(R	upees in '0	00)	
Balance as at January 01, 2013 - as previously reported	42,486	17,553	155,107	243,938	459,084
Effect of change in accounting policy as stated in Note 3	-	-	-	(2,667)	(2,667)
Balance as at January 01, 2013 - Restated	42,486	17,553	155,107	241,271	456,417
Net Profit for the First Quarter ended March 31, 2013	-	-	-	20,338	20,338
Balance as March 31, 2013 - Restated	42,486	17,553	155,107	261,609	476,755
Balance as at January 01, 2014	42,486	17,553	356,559	74,469	491,067
Profit after taxation for the 1st Quarter ended March 31, 2014	-	-	-	18,745	18,745
Balance as at March 31, 2014	42,486	17,553	356,559	93,214	509,812

The annexed notes 1 to 16 form an integral part of these interim condensed financial statements.

Mohammad Moonis

Ozair Ahmed Hanafi Managing Director/CEO



NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS FOR THE 1st QUARTER ENDED MARCH 31, 2014 (UN-AUDITED)

1. LEGAL STATUS AND OPERATIONS

The Company was incorporated in Pakistan as a public company limited by shares in 1982 under the Companies Act, 1913 (now the Companies Ordinance, 1984). The shares of the Company are quoted on the Karachi and Lahore Stock exchanges. Its main business activity is production and sale of guar gum and its allied products.

The registered office of the Company is situated at B-19/A, Irshad Qadri Road, S.I.T.E Karachi.

2. BASIS OF PREPARATION

These interim condensed financial information are un-audited and are being submitted to the shareholders as required under section 245 of the Companies Ordinance, 1984 and have been prepared in accordance with the requirements of the International Accounting Standard (IAS) - 34, "Interim Financial Reporting", as applicable in Pakistan. These interim condensed financial information should be read in conjunction with the published financial statements of the Company for the year ended December 31, 2013.

3. ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are consistent with those of the previous financial year except as follows:

New, amended and revised standards and interpretations of IFRSs

The company has adopted the following revised standard, amendments, improvements and interpretation of IFRSs which became effective for the current period:

- IAS 1 Presentation of financial Statements Presentation of items of Other Comprehensive Income (Amendment)
- IAS 19 Employee Benefits (Revised)
- IFRS 7 Financial Instruments: Disclosures (Amendment)
 Amendments enhancing disclosures about offsetting of financial assets and financial liabilities
- IFRIC 20 Stripping Costs in the Production Phase of a Surface Mine

Improvement to various standards issued by IASB (2009-2011 cycle)

- IAS 1 Presentation of Financial Statements Clarification of the requirements for comparative information
- IAS 16 Property , Plant and Equipments Classification of servicing equipment
- IAS 32 Financial Instruments: Presentations Tax Effects of Distribution to Holders of Equity Instruments
- IAS 34 Interim Financial Reporting-Interim Financial Reporting and segment information for total Assets and Liabilities

The adoption of the above revision, amendments , improvements and interpretation of the standards did not have any effects on the financial statements, other than the amendments of IAS 19' Employee Benefits 'as described in 3.1

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Further certain new standards have been issued by IASB which are effective for accounting periods beginning on or after January 01, 2013 but are yet to be notified by the SECP for the purpose of applicability in Pakistan

3.1 Change in accounting policy

Amendments to IAS 19 range from fundamentals changes to simple clarification and rewording. The significiant Changes to IAS 19 includes the following:

- For Defined benefits plans, the option to defer recognition of actuarial gains and losses (i.e., the corridor approach) has been removed. As revised, actuarial gains and losses are recognised in other comprehensive income when they occur. Amounts Recorded in the Profit and loss account are limited to current and past services costs, gains or losses on settlements, and net interest income (expense). All other changes in the net defined benefit obligation are recognised directly in other comprehensive income with no subsequent recycling through the profit and loss account.
- The distinction between short –term and long –term employee benefits will be based on the expected timings of settlement rather than the employee's entitlement to the benefits.
- The revised standards have new or revised disclosure requirements.
 The disclosure now includes quantitative information regarding the sensitivity of the defined benefit obligation to a reasonably possible change in each significant actuarial assumption.

This change in accounting policy has been accounted for retrospectively as required under International Accounting Standards -8 'Accounting Policies, Changes in Accounting Estimates and Errors', and the comparative Financial Statement have been re-stated. The impact on condensed interim statement of financial Position condensed interim Profit and loss accounts and condensed interim statement of Comprehensive income is based on actuarial valuation as of December 31, 2013.

4. PROPERTY, PLANT AND EQUIPMENT	Note	March 31, 2014 (Un-audited) Rs.	
Operating assets Capital work-in-progress	4.1 4.2	56,973 88,084 145,057	59,524 81,400 140,924
4.1 Operating assets			
Opening book value Additions during the period / year	4.1.1	59,524 941 60,465	57,557 19,074 76,631
Disposal during the period / year Depreciation charged during the period /	4.1.2 year	(576) (2,916) (3,492) 56,973	(5,501) (11,606) (17,107) 59.524

PAKCHEM PAKISTAN GUM & CHEMICALS LIMITED

(Un	arch 31, [2014 -audited)	December 31, 2013 (Audited)
4.1.1 Additions during the period / year		0.440
Building on leasehold land	-	6,112
Plant and machinery	-	2,842
Furniture & fixtures	-	3,216
Vehicles	941	6,502
Office equipments		402
	941	19,074
4.1.2 Disposal during the period / year		
Vehicles	(576)	(5,501)
Plant & machinery	-	-
Tiant & machinery	(576)	(5,501)
4.2. Canital wark in progress	(0.0)	(0,001)
4.2 Capital work-in-progress		00.04=
Balance at the beginning of the year / period	81,400	30,815
Additions during the period / year	7,625	66,359
Transferred to operating assets	(941)	(15,774)
	88,084	81,400
5. STOCK-IN-TRADE		
Raw material	333,721	139,340
Packaging material	3,309	2,632
Finished goods	59,098	67,789
· ····································	396,128	209,761
6. ISSUED, SUBSCRIBED AND PAID-UP CAPITAL		=======================================
Ordinary shares of Rs. 10/- each Number of shares 2014 2013		
3,634,092 3,634,092 Ordinary shares of Rs. 10 each fully paid in cash	36,341	36,341
614,460 614,460 Ordinary shares of Rs. 10 each issued as fully paid bonus shares	6,145	6,145
4,248,552 4,248,552	42,486	42,486
7. TRADE AND OTHER PAYABLES Trade Creditors	190,327	132,591
Other payables Accrued liabilities Compensated Absences Bonus to Employees Employees' Gratuity Fund Employees' Pension Fund Advances from customers Workers' Profit Participation Fund Workers' Welfare Fund Tax deducted at source Unclaimed dividend Employees' car and motorcycle loan schemes	17,001 2,490 3,463 7,029 301 - 1,250 11,051 1,037 813 4,181 48,616 238,943	10,099 2,109 14,000 6,429 - 93 4,970 10,576 246 813 4,294 53,629 186,220



8. CONTINGENCIES AND COMMITMENTS

- **8.1** Commitment for capital expenditures Rs. 1.242 million (December 31, 2013: Rs. 2.251 million)
- **8.2** The status of other contingencies and commitments as at March 31, 2014 is same as reported in the annual financial statements for the year ended December 31, 2013.

	ended December 31, 2013.		
		March 31, 2014	March 31, 2013
		,	,
9. 1	NET SALES	(Rupees	in '000)
	Gross sales		
	Local	87,882	75,169
	Export	268,921	374,920
		356,803	450,089
	Sales commission	(1,725)	(2,316)
		355,078	447,773
10.	COST OF SALES		
	Raw material consumed		
	Opening stock	139,340	_
	Purchases	439,606	664,801
	i dicilases	578,946	664,801
	Closing stock	(333,721)	(187,925)
	Closing Stock	245,225	476,876
	Packing material consumed		,
	Opening stock	2,632	2,764
	Purchases	3,958	1,665
	1 dionacco	6,590	4,429
	Closing stock	(3,309)	(2,881)
	Clouding Stock	3.281	1,548
		248,506	478,424
	Manufacturing overheads	,,,,,,	-,
	Stores and spares consumed	1,551	1,539
	Salaries, wages and benefits	12,322	11,904
	Utilities	27,616	13,784
	Depreciation	2,075	1.889
	Repairs and maintenance	996	629
	Handling Charges	3,644	576
	Rent, Rates and Taxes	1,131	396
	Insurance	257	263
	Travelling & Conveyance	567	448
	Laboratory Expenses	18	-
	Research and Development Cost	422	1,110
	Communication	37	25
	Entertainment	8	6
	Provision against slow moving stores and spares	288	378
	Others	63	22
		50,995	32,969
	Cost of goods manufactured	299,501	511,393
	Opening stock of finished goods	67,789	33,065
		367,290	544,458
	Closing stock	(59,098)	(143,095)
		308,192	401,363
44	FINANCE COCTS		
m.	FINANCE COSTS		
	Mark-up on:		
	Export refinance	97	996
	Other	185	-
	Obligations under finance leases	78	186
		360	1,182
	Bank charges	542	651
		902	1,833



12.TAXATION

- 12.1 The charge for current taxation is based on taxable income at the current rates of taxation and on the final tax regime under Section 169 of the Income Tax Ordinance, 2001. However, the amount of tax liability is provisional and final liability will be determined on the basis of annual results.
- 12.2 A major portion of the Company's income is subject to taxation on the 'Final Tax' under Section 169 of the Income Tax Ordinance, 2001. Accordingly, the major part of the Company's tax liability is determined on the basis of withholding tax deductions made, irrespective of profit and further there is no material temporary difference between the tax and accounting bases of carrying value of assets and liabilities. Therefore, the tax effects of temporary differences, which might determine deferred taxation, are not considered to be significant.

	31, 201	4 31, 2013
13. Profit / EARNINGS PER SHARE - Basic and diluted	(Rupe	ees in '000) -
Net profit for the period	18,745	20,338
Ordinary shares in issue during the period	4,248,552	4,248,552
Earnings per share-basic and diluted	Rs. 4.41	Rs.4.79

14. TRANSACTIONS WITH RELATED PARTIES

The Company in the normal course of business carries out transactions with various related parties. Transactions with related parties are given below:

March	March
31, 2014	31, 2013
(Runees	in '000) _

March

March

Relationship	Nature of transaction		
Associated	Commission paid to associated companies	1,502	1,526
Company	Sale of goods to associated companies	359	1,580
	Freight Forwarding & Transportation	321	402
Staff Retirement Benefit Plan	Contribution to staff retirement funds	316	272
	Associated Company	Associated Commission paid to associated companies Company Sale of goods to associated companies Freight Forwarding & Transportation	Associated Commission paid to associated companies Sale of goods to associated companies Freight Forwarding & Transportation 321

All the above transactions are at arm's length using admissible valuation method.

15. DATE OF AUTHORIZATION

These financial statements were authorized for issue on April 24, 2014 by the Board of Directors of the Company.

16. GENERAL

- **16.1** Figures for the 1st quarter ended March 31, 2014 and 1st quarter ended March 31, 2013 have not been subject to limited scope review by the statutory auditors.
- **16.2** Figures presented in these interim condensed financial information have been rounded off to the nearest thousand rupees.

Mohammad Moonis

Ozair Ahmed Hanafi Managing Director/CEO