Condensed Interim Financial Information

for the half year ended June 30, 2013











Sustaining Seasons

65 Years and Counting...

Corporate Information

Board of Directors

Mueen Afzal

Chairman and Non-Executive Director

Graeme Amey
Managing Director and CEO

Mobasher Raza
Deputy Managing Director and
Finance Director

Mustanser Muhammad Ali Khan Supply Chain Director

Feroze Ahmed
Strategy and Planning Director

Tajamal Shah Legal Director

Lt. Gen. (Retd.) Ali Kuli Khan Khattak Non-Executive Director

Syed Asif Shah
Non-Executive Director

Abid Niaz Hasan

Non-Executive Director

Audit Committee

Mueen Afzal Abid Niaz Hasan Lt. Gen. (Retd.) Ali Kuli Khan Khattak Syed Asif Shah Imad Rahman (Secretary)

Company Secretary

Ayesha Rafique

Registered Office

Pakistan Tobacco Company Limited Silver Square, Plot No. 15, F-11 Markaz, Islamabad-44000.

Telephone: +92 (051) 2083200, 2083201

Fax: +92 (051) 2224216 Web: <u>www.ptc.com.pk</u>

Factories

Akora Khattak Factory P.O. Akora Khattak Tehsil and District Nowshera, Khyber Pakhtunkhwa Telephone: +92 (0923) 630901-11 Fax: +92 (0923) 510792

Jhelum Factory G.T. Road, Kala Gujran

Telephone: +92 (0544) 646500-7

Fax: +92 (0544) 646524

Bankers

Barclays Bank PLC
Citibank N.A.
Deutsche Bank
Habib Bank Limited
HSBC Bank Middle East Limited
MCB Bank Limited
National Bank of Pakistan
Standard Chartered Bank (Pakistan) Ltd.
United Bank Limited

Auditors

A.F. Ferguson & Co. Chartered Accountants 3rd Floor, PIA Building 49 Blue Area, P.O. Box 3021 Islamabad-44000

Telephone: +92 (051) 2273457-60

Fax: +92 (051) 2277924

Share Registrar

FAMCO Associates (Pvt.) Ltd. State Life Building No.1-A, 1st Floor, I.I. Chundrigar Road Karachi

Ph: +92 (021) 32420755, 32427012

Directors' Review

The Directors present the performance of Pakistan Tobacco Company Limited (PTC) for the half year ended June 30, 2013.

In difficult times of unstable security environment, inflationary & fiscal pressures. currency depreciation & unabated power crisis, the cigarette industry has shown resilience with PTC improving its market share in H1'13 vs. SPLY.

Key financial indicators of PTC for 1st Half 2013 are:

	(Rs in million)				
	Jan-Jun, 2013 Jan-Jun, 20				
Gross Turnover	46,967	38,563			
Net Turnover	16,226	13,220			
Cost Of Sales	10,722	9,266			
Gross Profit	5,504	3,954			
Operating Profit	3,031	699			
Profit Before Tax - PBT	3,111	709			
Profit After Tax – PAT	2,091	461			
Earnings Per Share – EPS (Rs)	8.18	1.81			

In line with sales trends for Q1'13, speculative buying in the wake of excise increase continued in Q2 resulting in an overall H1'13 sales volume growth vs. SPLY. The sales trend is expected to normalize post federal budget announcement & excise increase. During June 2013, Government introduced new excise structure with absolute weighted average excise increase of 15% for the Tobacco Industry. This excise increase led PTC to take an unprecedented weighted average price increase of 15% across our portfolio. Impact of above inflation price increase will only be visible to us in the coming months.

Marketing initiatives during the H1 included Limited Edition Pack launch for John Player Gold Leaf in Premium segment and Gold Flake Style, a new variant, launch in Value for Money (VFM) segment to enhance our brand equity & to strengthen PTC's foothold in these segments. Moreover, PTC has continued to support Capstan by Pall Mall Original as the key Value for Money (VFM) offer in the market.

Increase in cost of sales (up by 15.7% vs. SPLY) is primarily due to higher sales volume and inflation. Net increase in cost of sales due to inflationary pressures was restricted below reported inflation numbers resulting in gross profit margin increase of 1.5% vs. SPLY. Lower than inflationary increase is attributed to multiple cost savings & productivity initiatives aimed at rationalizing our cost base.

PTC continues to be a significant contributor to the National Exchequer with our contributions amounting to Rs.32bn during H1'13 (up 23.1% vs. SPLY), primarily driven by excise duty, sales tax, corporate tax & custom duties.

PTC has always highlighted the revenue loss to the country due to Illicit sector, as this sector continues to be a threat to the sustainability of the legitimate cigarette industry &

Government revenues. Inflationary pressures in our economy have resulted in declining disposable incomes which in turn has led to consumer down trading from VFM and Low legitimate brands to the ultra-low priced tax evaded brands. Furthermore, weak enforcement and non-compliance to the mandated pictorial health warning has also fuelled the overall illicit sector growth to 9.1% vs. SPLY. We strongly urge the Government to take immediate notice and intensify its enforcement drive to reign in the activities of the illicit sector.

Despite challenges, PTC remains committed to enhance shareholder value through continued productivity initiatives, upgrade of our technology footprint, prudent marketing campaigns, strict cost controls and investments in growth opportunities and people.

Graeme AmeyManaging Director and CEO

Auditor's Report to the Members on Review of Interim Financial Information

Introduction

We have reviewed the accompanying condensed interim balance sheet of Pakistan Tobacco Company Limited as at June 30, 2013 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement, condensed interim statement of changes in equity and notes to the interim financial information for the six months period then ended (here-in-after referred to as the "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review. The figures of the condensed interim profit and loss account and condensed interim statement of comprehensive income for quarters ended June 30, 2013 and 2012 have not been reviewed, as we are required to review only the cumulative figures for the six months period ended June 30, 2013.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information as of and for the six months period ended June 30, 2013 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

Chartered Accountants

Islamabad Date: August 15, 2013

Engagement partner: Sohail M Khan

Condensed Interim Profit and Loss Account (Unaudited)

for the half year ended June 30, 2013

	Note	Quarte	er ended	Halfwa	Rs '000 ar ended
	Note	June 30, 2013	June 30, 2012	June 30, 2013	June 30, 2012
Gross turnover		24,543,341	20,857,820	46,966,933	38,562,957
Excise duties		(12,556,036)	(10,713,908)	(24,027,042)	(19,832,728)
Sales tax		(3,507,948)	(2,980,799)	(6,714,227)	(5,509,972)
Net turnover		8,479,357	7,163,113	16,225,664	13,220,257
Cost of sales	4	(5,694,552)	(5,069,626)	(10,721,520)	(9,266,417)
Gross profit		2,784,805	2,093,487	5,504,144	3,953,840
Selling and distribution expenses		(976,954)	(823,023)	(1,574,447)	(1,720,023)
Administrative expenses		(418,033)	(378,943)	(749,755)	(708,692)
Other operating expenses	5	(118,212)	(805,429)	(254,749)	(856,245)
Other operating income		84,629	21,822	105,614	30,407
		(1,428,570)	(1,985,573)	(2,473,337)	(3,254,553)
Operating profit		1,356,235	107,914	3,030,807	699,287
Finance income		91,294	58,649	104,449	59,734
Finance cost		(8,996)	(9,362)	(23,812)	(50,234)
Net finance income		82,298	49,287	80,637	9,500
Profit before income tax		1,438,533	157,201	3,111,444	708,787
Income tax expense - current		(478,543)	(26,007)	(1,092,762)	(262,037)
- deferred		43,237	(29,447)	72,183	14,640
		(435,306)	(55,454)	(1,020,579)	(247,397)
Profit for the period		1,003,227	101,747	2,090,865	461,390
Earnings per share - basic and diluted (Rupees)		3.93	0.40	8.18	1.81

The annexed notes 1 to 15 are an integral part of this condensed interim financial information.

Graeme Amey Managing Director and CEO

Condensed Interim Statement of Comprehensive Income (Unaudited)

for the half year ended June 30, 2013

				Rs '000	
	Quarte	er ended	Half year ended		
	June 30, June 30, 2013 2012		June 30, 2013	June 30, 2012	
Profit for the period	1,003,227	101,747	2,090,865	461,390	
Other comprehensive income					
for the period	-	-	-	-	
Total comprehensive income for the					
period	1,003,227	101,747	2,090,865	461,390	

The annexed notes 1 to 15 are an integral part of this condensed interim financial information.

Graeme Amey Managing Director and CEO

Condensed Interim Balance Sheet (Unaudited)

as at June 30, 2013

	Note	June 30, 2013	Rs '000 December 31, 2012
Non current assets			
Property, plant and equipment Long term investment in subsidiary company Long term loans Long term deposits and prepayments	6 7	5,666,118 5,000 130 20,184 5,691,432	5,694,961 5,000 457 20,286 5,720,704
Current assets			
Stock-in-trade Stores and spares Trade debts Loans and advances Short term prepayments Other receivables Short term investment Cash and bank balances	8	4,239,984 498,295 1,134 84,921 78,138 280,841 776,001 152,146 6,111,460	7,225,301 341,855 1,073 68,632 99,509 287,696 - 139,030 8,163,096
Current liabilities			
Trade and other payables Short term running finance Finance lease obligation Accrued interest / mark-up Current income tax liability	9 10	4,833,875 83,743 62,070 5,753 791,466 5,776,907	6,991,911 1,237,772 50,009 40,880 268,912 8,589,484
Net current assets/(liabilities)		334,553	(426,388)
Non current liabilities Deferred income tax liability Finance lease obligation		(1,018,710) (150,353) (1,169,063)	(1,090,892) (96,024) (1,186,916)
Net assets		4,856,922	4,107,400
Share capital and reserves Authorised share capital 300,000,000 ordinary shares of Rs 10 each		3,000,000	3,000,000
Issued, subscribed and paid-up capital 255,493,792 ordinary shares of Rs 10 each		2,554,938	2,554,938
Revenue reserves		2,301,984	1,552,462
Shareholders' equity		4,856,922	4,107,400
Contingencies and commitments	11		

The annexed notes 1 to 15 are an integral part of this condensed interim financial information.

Graeme Amey

Managing Director and CEO

Condensed Interim Cash Flow Statement (Unaudited)

for the half year ended June 30, 2013		Rs '000
	Half	year ended
	June 30,	June 30,
	2013	2012
Cash flows from operating activities		
Cash receipts from customers	47,042,117	38,563,639
Cash paid to Government for Federal excise duty,		
Sales tax and other levies	(33,429,813)	(27,014,916)
Cash paid to suppliers, employees and others	(9,407,077)	(10,143,564)
Finance cost paid	(58,939)	(91,808)
Cash paid as royalty	(211,020)	(181,778)
Income tax paid	(570,208)	(260,799)
Other cash receipts	78,178	22,733
	3,443,238	893,507
Cash flows from investing activities		
Additions in property, plant and equipment	(257,378)	(122,592)
Proceeds from disposal of property, plant and equipment	40,489	135,568
Finance income received	104,449	59,734
	(112,440)	72,710
Cash flows from financing activities		
Dividends paid	(1,339,614)	(572,560)
Finance lease payments	(48,038)	(16,533)
	(1,387,652)	(589,093)
Increase in cash and cash equivalents	1,943,146	377,124
Cash and cash equivalents at January 1	(1,098,742)	(1,673,992)
Cash and cash equivalents at June 30	844,404	(1,296,868)
Cash and cash equivalents comprise:		
Short term investment	776,001	-
Cash and bank balances	152,146	144,587
Short term running finance	(83,743)	(1,441,455)
	844,404	(1,296,868)

The annexed notes 1 to 15 are an integral part of this condensed interim financial information.

Graeme Amey Managing Director and CEO

Condensed Interim Statement of Changes in Equity (Unaudited) for the half year ended June 30, 2013

Tor are than your orland during co, 20 to	Share capital	Revenue reserves	Rs '000 Total
Balance at January 1, 2012	2,554,938	778,997	3,333,935
Total comprehensive income for the half year	-	461,390	461,390
Transactions with owners:			
Final dividend of Rs 1.00 per share relating to the year ended December 31, 2011	-	(255,494)	(255,494)
1st Interim dividend of Rs 1.25 per share relating to the year ending December 31, 2012	-	(319,367) (574,861)	(319,367) (574,861)
Balance at June 30, 2012	2,554,938	665,526	3,220,464
Balance at January 1, 2013	2,554,938	1,552,462	4,107,400
Total comprehensive income for the half year	-	2,090,865	2,090,865
Transactions with owners:			
Final dividend of Rs 3.25 per share relating to the year ended December 31, 2012	-	(830,355)	(830,355)
1st Interim dividend of Rs 2.00 per share relating to the year ending December 31, 2013	-	(510,988) (1,341,343)	(510,988) (1,341,343)
Balance at June 30, 2013	2,554,938	2,301,984	4,856,922

The annexed notes 1 to 15 are an integral part of this condensed interim financial information.

Graeme Amey Managing Director and CEO

for the half year ended June 30, 2013

1. Legal status and operations

Pakistan Tobacco Company Limited (the Company) is a public listed company incorporated in Pakistan on November 18,1947 under the Companies Act, 1913 (now the Companies Ordinance, 1984) and its shares are quoted on the Karachi, Lahore and Islamabad stock exchanges of Pakistan. The Company is a subsidiary of British American Tobacco (Investments) Limited, United Kingdom, whereas its ultimate parent company is British American Tobacco p.l.c, United Kingdom. The registered office of the Company is situated at Silver Square, Plot No. 15, F-11 Markaz, Islamabad. The Company is engaged in the manufacture and sale of cigarettes.

2. Basis of preparation

This condensed interim financial information of the Company for the six months period ended June 30, 2013 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

3. Accounting policies

The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements for the year ended December 31, 2012.

4. Cost of sales

	0 1		Rs '000 Half year ended		
		r ended			
	June 30, 2013	June 30, 2012	June 30, 2013	June 30, 2012	
Raw materials consumed					
Opening stock of raw materials					
and work in process	4,892,516	4,093,201	6,177,047	5,376,669	
Raw material purchases	.,002,0.0	.,000,20.	0,,0	0,010,000	
and expenses	2,450,397	1,900,034	5,319,592	4,357,979	
Closing stock of raw materials					
and work in process	(3,494,396)	(3,232,457)	(3,494,396)	(3,232,457)	
	3,848,517	2,760,778	8,002,243	6,502,191	
Excise duty, Customs duty and					
tobacco development cess	143,914	123,013	338,639	299,686	
Royalty	120,585	106,901	229,650	200,508	
Hoyalty	120,000	100,001	220,000	200,000	
Production overheads	1,036,704	1,033,551	1,848,322	1,723,521	
Cost of goods manufactured	5,149,720	4,024,243	10,418,854	8,725,906	
cost of goods manaratarea	0,140,720	4,024,240	10,410,004	0,720,000	
Cost of finished goods:					
Opening stock	1,290,420	1,590,533	1,048,254	1,085,661	
Closing stock	(745,588)	(545,150)	(745,588)	(545,150)	
	544,832	1,045,383	302,666	540,511	
	5,694,552	5,069,626	10,721,520	9,266,417	

Da 1000

for	the half year ended June 30, 2013	•	,		
	,	Quar	ter ended	Halfy	Rs '000 ear ended
		June 30,	June 30,	June 30,	June 30,
		2013	2012	2013	2012
5.	Other operating expenses				
	Employees' termination benefits	-	776,877	-	776,877
	Workers' Profit Participation Fund	77,279	8,352	167,212	38,087
	Workers' Welfare Fund	29,767	1,476	65,577	14,862
	Bank charges and fees	11,286	12,630	21,935	19,234
	Interest paid to Workers' Profit				
	Participation Fund	-	0.700	25	- 0.007
	Foreign exchange loss	(120)	2,736	-	3,827
_	Miscellaneous expenses	(120) 118,212	3,358 805,429	254,749	3,358 856,245
_		110,212	605,429	254,749	
					Rs '000
				June 30, 2013	December 31,2012
6.	Property, plant and equipment			2010	01,2012
	Operating fixed assets - note 6.1			5,324,683	5,518,995
	Capital work in progress			341,435	175,966
_				5,666,118	5,694,961
					ear ended
				June 30,	June 30,
	6.1 Movement in operating fixed ass	ate		2013	2012
	Net book amount at January 1	CLS		5,518,995	5,423,123
	Cost of additions			5,516,555	5,425,125
	Owned Assets Building			5,473	44 400
	Plant and machinery			47,101	44,498 373,526
	Vehicles			3,079	33,197
	Office and household equipment			39,985	14,405
	Furniture and fittings			1,172	147
	Leased Assets				
	Vehicles			109,526	110,217
_				206,336	575,990
	Book value of deletions				
	Owned Assets				
	Building			(1,195)	-
	Plant and machinery			(60)	(23,010)
	Vehicles			(13,296)	(98,214)
_	Office and household equipment			(641)	(1,435)
_				(15,192)	(122,659)
	Depreciation charge for the half ye	ear		(385,456)	(392,542)
	Net book amount at June 30			5,324,683	5,483,912
_					

7. Long term investment in subsidiary company

This represents 500,001 (December 31, 2012: 500,001) fully paid ordinary shares of Rs 10 each in Phoenix (Private) Limited. The break up value of shares calculated by reference to net assets worked out to be Rs 10 per share based on audited financial statements for the year ended December 31, 2012. This is a wholly owned subsidiary of the Company which has not yet commenced commercial production.

for the half year ended June 30, 2013

8. Other receivables

These include following balances due from related parties:

			Rs '000
		June 30,	December
		2013	31, 2012
	Holding Company	4,959	4,434
	Associated companies	46,146	30,258
	Subsidiary company	20,021	20,021
	Employees retirement benefit plans	180,110	188,724
9.	Trade and other payables		
	These include following balances due to related parties:		
	Holding Company Associated companies Employees retirement benefit plans	128,273 640,267 110,915	115,510 518,543 96,908

10. Short term running finance

Short term running finance facilities available under mark-up arrangements with banks amount to Rs 5,350 million (December 31, 2012: Rs 5,350 million), out of which the amount unavailed at the half year end was Rs 5,266 million (December 31, 2012: Rs 4,112 million). These facilities are secured by hypothecation of stock-in-trade and plant & machinery amounting to Rs 5,940 million (December 31, 2012: Rs 5,940 million). The mark-up ranges between 9.52% and 10.46% (December 31, 2012: 9.88% and 13.14%) per annum and is payable quarterly. The facilities are renewable on annual basis.

			June 30, 2013	Rs '000 December 31, 2012
11. Conti	ngen	cies and commitments		
11.1	Cor	ntingencies		
	Clai	ms and guarantees		
	(i)	Claims not acknowledged as debt	131,800	131,800
	(ii)	Guarantees issued by banks on behalf of the Company	159,447	149,447
11.2	Cor	nmitments		
	(i)	Capital expenditure commitments outstanding	271,611	
	(ii)	Letters of credit outstanding	758,239	686,815

for the half year ended June 30, 2013

12. Post balance sheet event

The Board of Directors in their meeting held on August 15, 2013 has declared the second interim dividend of Rs 2.00 per share (2012: Rs nil). This interim dividend of Rs 510,988 thousand (2012: Rs nil) will be recorded as liability in the financial statements for the next quarter as required by the International Accounting Standard 10" Events after the Balance Sheet Date".

	ransact			

3. Transactions with related parties		Rs '000		
	Quarter	ended	Half ye	ar ended
	June 30,	June 30,	June 30,	June 30,
	2013	2012	2013	2012
Purchase of goods and services				
Holding company	86,872	62,349	175,731	120,275
Associated companies	593,851	358,029	943,838	741,930
Sale of goods and services				
Holding company	4,886	8,490	8,247	8,490
Associated companies	50,401	44,556	73,163	131,390
		,	,	,
Royalty charge				
Holding company	121,175	106,901	229,650	200,508
Employees retirement benefit				
plans - Expense				
Staff pension fund	17,334	19,201	34,667	38,402
Staff defined contribution pensio		13,201	34,007	30,402
fund	8,821	5,360	15,864	9,804
Employees' gratuity fund	12,713	10,157	25,431	20,314
Management provident fund	13,496	12,428	25,493	23,514
Employees' provident fund	3,157	5,658	6,308	9,384
Remuneration of key manageme		2,000	3,000	3,004
personnel	167,525	193,848	310,290	335,384
1	, 020	/ 0 . 0	2.3/200	5,00 .

14. Basis for presentation of interim financial information

This condensed interim financial information is being submitted to the shareholders as required by section 245 of the Companies Ordinance, 1984 and the Listing Regulations of the Karachi, Lahore and Islamabad stock exchanges. The figures for the half year ended June 30, 2013 have been reviewed by external auditors as required by the Code of Corporate Governance.

15. Date of authorisation

This condensed interim financial information has been authorised for issue by the Board of Directors of the Company on August 15, 2013.

Graeme Amey Managing Director and CEO

Consolidated Condensed Interim Profit and Loss Account (Unaudited)

for the half year ended June 30, 2013

					Rs '000
	Note	June 30,	une 30.	June 30,	June 30,
		2013	2012	2013	2012
Gross turnover		24,543,341	20,857,820	46,966,933	38,562,957
Excise duties		(12,556,036)	(10,713,908)	(24,027,042)	(19,832,728)
Sales tax		(3,507,948)	(2,980,799)	(6,714,227)	(5,509,972)
Net turnover		8,479,357	7,163,113	16,225,664	13,220,257
Cost of sales	4	(5,694,552)	(5,069,626)	(10,721,520)	(9,266,417)
Gross profit		2,784,805	2,093,487	5,504,144	3,953,840
Selling and distribution expenses		(976,954)	(823,023)	(1,574,447)	(1,720,023)
Administrative expenses		(418,033)	(378,943)	(749,755)	(708,692)
Other operating expenses	5	(118,212)	(805,429)	(254,749)	(856,245)
Other operating income		84,629	21,822	105,614	30,407
		(1,428,570)	(1,985,573)	(2,473,337)	(3,254,553)
Operating profit		1,356,235	107,914	3,030,807	699,287
Finance income		91,294	58,649	104,449	59,734
Finance cost		(8,996)	(9,362)	(23,812)	(50,234)
Net finance income		82,298	49,287	80,637	9,500
Profit before income tax		1,438,533	157,201	3,111,444	708,787
Income tax expense - current		(478,543)	(26,007)	(1,092,762)	(262,037)
- deferred		43,237	(29,447)	72,183	14,640
		(435,306)	(55,454)	(1,020,579)	(247,397)
Profit for the period		1,003,227	101,747	2,090,865	461,390
Earnings per share - basic and diluted (Rupees)		3.93	0.40	8.18	1.81

The annexed notes 1 to 14 are an integral part of this consolidated condensed interim financial information.

Graeme Amey Managing Director and CEO

Consolidated Condensed Interim Statement of Comprehensive Income (Unaudited)

for the half year ended June 30, 2013

				Rs '000
	Quarte	er ended	Half ye	ar ended
	June 30, 2013	June 30, 2012	June 30, 2013	June 30, 2012
Profit for the period	1,003,227	101,747	2,090,865	461,390
Other comprehensive income				
for the period	-	-	-	-
Total comprehensive income for the				
period	1,003,227	101,747	2,090,865	461,390

The annexed notes 1 to 14 are an integral part of this consolidated condensed interim financial information.

Graeme Amey Managing Director and CEO Mobasher Raza

Finance Director

Consolidated Condensed Interim Balance Sheet (Unaudited)

as at June 30, 2013

	Note	June 30,	Rs '000 December 31,
	Note	2013	2012
Non current assets			
Property, plant and equipment	6	5,691,166	5,720,009
Long term loans		130	457
Long term deposits and prepayments		20,184	20,286
		5,711,480	5,740,752
Current assets			
Stock-in-trade		4,239,984	7,225,301
Stores and spares		498,295	341,855
Trade debts		1,134	1,073
Loans and advances		84,921	68,632
Short term prepayments		78,138	99,509
Other receivables	7	260,820	267,675
Short term investment		776,001	-
Cash and bank balances		152,146	139,030
		6,091,439	8,143,075
Current liabilities			
Trade and other payables	8	4,833,902	6,991,938
Short term running finance	9	83,743	1,237,772
Finance lease obligation		62,070	50,009
Accrued interest / mark-up		5,753	40,880
Current income tax liability		791,466	268,912
		5,776,934	8,589,511
Net current assets/(liabilities)		314,505	(446,436)
Non current liabilities			
Deferred income tax liability		(1,018,710)	(1,090,892)
Finance lease obligation		(150,353)	(96,024)
		(1,169,063)	(1,186,916)
Net assets		4,856,922	4,107,400
Share capital and reserves			
Authorised share capital			
300,000,000 ordinary shares of Rs 10 each		3,000,000	3,000,000
,,		=======================================	=,500,000
Issued, subscribed and paid-up capital			
255,493,792 ordinary shares of Rs 10 each		2,554,938	2,554,938
Revenue reserves		2,301,984	1,552,462
Shareholders' equity		4,856,922	4,107,400

Contingencies and commitments

10

The annexed notes 1 to 14 are an integral part of this consolidated condensed interim financial information.

Graeme Amey

Managing Director and CEO

Consolidated Condensed Interim Cash Flow Statement (Unaudited)

for the half year ended June 30, 2013

Rs '000

	Half year ended		
	June 30, 2013	June 30, 2012	
Cash flows from operating activities)	
Cash receipts from customers	47,042,117	38,563,639	
Cash paid to Government for Federal excise duty,	(00.100.010)	(07.04.040)	
Sales tax and other levies Cash paid to suppliers, employees and others	(33,429,813) (9,407,077)	(27,014,916) (10,143,564)	
Finance cost paid	(58,939)	(91,808)	
Cash paid as royalty	(211,020)	(181,778)	
Income tax paid	(570,208)	(260,799)	
Other cash receipts	78,178	22,733	
	3,443,238	893,507	
Cash flows from investing activities			
Additions in property, plant and equipment	(257,378)	(122,592)	
Proceeds from disposal of property, plant and equipment	40,489	135,568	
Finance income received	104,449	59,734	
	(112,440)	72,710	
Cash flows from financing activities			
Dividends paid	(1,339,614)	(572,560)	
Finance lease payments	(48,038)	(16,533)	
	(1,387,652)	(589,093)	
Increase in cash and cash equivalents	1,943,146	377,124	
Cash and cash equivalents at January 1	(1,098,742)	(1,673,992)	
Cash and cash equivalents at June 30	844,404	(1,296,868)	
Cash and cash equivalents comprise:			
Short term investment	776,001	_	
Cash and bank balances	152,146	144,587	
Short term running finance	(83,743)	(1,441,455)	
	844,404	(1,296,868)	

The annexed notes 1 to 14 are an integral part of this consolidated condensed interim financial information.

Graeme Amey Managing Director and CEO

Consolidated Condensed Interim Statement of Changes in Equity (Unaudited) for the half year ended June 30, 2013

	Share capital	Revenue reserves	Rs '000 Total
Balance at January 1, 2012	2,554,938	778,997	3,333,935
Total comprehensive income for the half year	-	461,390	461,390
Transactions with owners:			
Final dividend of Rs 1.00 per share relating to the year ended December 31, 2011	-	(255,494)	(255,494)
1st Interim dividend of Rs 1.25 per share relating to the year ending December 31, 2012	-	(319,367) (574,861)	(319,367) (574,861)
Balance at June 30, 2012	2,554,938	665,526	3,220,464
Balance at January 1, 2013	2,554,938	1,552,462	4,107,400
Total comprehensive income for the half year	-	2,090,865	2,090,865
Transactions with owners:			
Final dividend of Rs 3.25 per share relating to the year ended December 31, 2012	-	(830,355)	(830,355)
1st Interim dividend of Rs 2.00 per share relating to the year ending December 31, 2013	-	(510,988) (1,341,343)	(510,988) (1,341,343)
Balance at June 30, 2013	2,554,938	2,301,984	4,856,922

The annexed notes 1 to 14 are an integral part of this consolidated condensed interim financial information.

Graeme Amey Managing Director and CEO

for the half year ended June 30, 2013

1. Legal status and operations

Pakistan Tobacco Company Limited (the Company) is a public listed company incorporated in Pakistan on November 18,1947 under the Companies Act, 1913 (now the Companies Ordinance, 1984) and its shares are quoted on the Karachi, Lahore and Islamabad stock exchanges of Pakistan. The Company is a subsidiary of British American Tobacco (Investments) Limited, United Kingdom, whereas its ultimate parent company is British American Tobacco p.l.c, United Kingdom. The registered office of the Company is situated at Silver Square, Plot No. 15, F-11 Markaz, Islamabad. The Company is engaged in the manufacture and sale of cigarettes.

Phoenix (Private) Limited (PPL) is a private company incorporated on March 9, 1992 in Azad Jammu and Kashmir under the Companies Ordinance 1984. The registered office of the PPL is situated at Bun Khurma, Chichian Road, Mirpur, Azad Jammu and Kashmir. The objective for which PPL has been incorporated is to operate and manage an industrial undertaking in Azad Jammu and Kashmir to deal in tobacco products. PPL has not yet commenced its commercial operations.

For the purpose of this consolidated condensed financial information, the Company and its wholly owned subsidiary PPL is referred to as the Group.

2. Basis of preparation

This condensed interim financial information of the Group for the six months period ended June 30, 2013 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

3. Accounting policies

The accounting policies and the methods of computation adopted in the preparation of this consolidated condensed interim financial information are the same as those applied in the preparation of the financial statements for the year ended December 31, 2012.

4	Cost of sales				Rs '000
	- Coot of balloo	Quarte	r ended	Half yea	ır ended
		June 30,	June 30,	June 30,	June 30,
		2013	2012	2013	2012
	Raw materials consumed				
	Opening stock of raw materials				
	and work in process	4,892,516	4,093,201	6,177,047	5,376,669
	Raw material purchases				
	and expenses	2,450,397	1,900,034	5,319,592	4,357,979
	Closing stock of raw materials	(0.404.000)	(0.000.455)	(0.404.000)	(0.000.45=)
	and work in process	(3,494,396)	(3,232,457)	(3,494,396)	(3,232,457)
		3,848,517	2,760,778	8,002,243	6,502,191
	Excise duty, Customs duty and				
	tobacco development cess	143,914	123,013	338,639	299,686
	Royalty	120,585	106,901	229,650	200,508
	5 1 2 1 1				
	Production overheads	1,036,704	1,033,551	1,848,322	1,723,521
	Coat of acada manufactured	E 140 720	4.024.243	10 410 054	0.705.006
	Cost of goods manufactured	5,149,720	4,024,243	10,418,854	8,725,906
	Cost of finished goods:				
	Cost of fiffished goods.				
	Opening stock	1,290,420	1,590,533	1,048,254	1,085,661
	Closing stock	(745,588)	(545,150)	(745,588)	(545,150)
		(1.13/000/	(2.12,100)	(1.13/000)	(12.12).007
		544,832	1,045,383	302,666	540,511
_					
		5,694,552	5,069,626	10,721,520	9,266,417

for the half year ended June 30, 2013

tor	the half year ended June 30, 2013				Rs '000
			ter ended		ear ended
		June 30, 2013	June 30, 2012	June 30, 2013	June 30, 2012
5 .	Other operating expenses				
	Employees' termination benefits	-	776,877	-	776,877
	Workers' Profit Participation Fund	77,279	8,352	167,212	38,087
	Workers' Welfare Fund	29,767	1,476	65,577	14,862
	Bank charges and fees Interest paid to Workers' Profit	11,286	12,630	21,935	19,234
	Participation Fund	-	.	25	-
	Foreign exchange loss	-	2,736	-	3,827
	Miscellaneous expenses	(120) 118,212	3,358	2E 4 740	3,358
		110,212	805,429	254,749	856,245
				June 30,	Rs '000 December
6.	Property, plant and equipment			2013	31,2012
٠.	Operating fixed assets - note 6.1			E 220 047	E E33 3E0
	Capital work in progress			5,328,047 363,119	5,522,359 197,650
_				5,691,166	5,720,009
				Half ye	ear ended
				June 30,	June 30,
	6.1 Movement in operating fixed ass	ets		2013	2012
	Net book amount at January 1			5,522,359	5,426,487
	Cost of additions				
	Owned Assets				
	Building			5,473	44,498
	Plant and machinery			47,101	373,526
	Vehicles			3,079	33,197
	Office and household equipment Furniture and fittings			39,985 1,172	14,405 147
	Furniture and fittings			1,172	147
	Leased Assets				
	Vehicles			109,526	110,217
_				206,336	575,990
	Book value of deletions				
	Owned Assets				
	Building			(1,195)	-
	Plant and machinery			(60)	(23,010)
	Vehicles			(13,296)	(98,214)
_	Office and household equipment			(641) (15,192)	(1,435) (122,659)
	Depreciation charge for the half ye	ear		(385,456)	(392,542)
_	Net book amount at June 30			5,328,047	5,487,275
_					

for the half year ended June 30, 2013

7. Other receivables

These include following balance	es due from related pa	arties:
---------------------------------	------------------------	---------

		l	Rs '000 December
		June 30, 2013	31, 2012
_			
	Holding Company	4,959	4,434
	Associated companies	46,146	30,258
	Employees retirement benefit plans	180,110	188,724
8.	Trade and other payables These include following balances due to related parties:		
	Holding Company Associated companies Employees retirement benefit plans	128,273 640,267 110,915	115,510 518,543 96,908

9. Short term running finance

Short term running finance facilities available under mark-up arrangements with banks amount to Rs 5,350 million (December 31, 2012: Rs 5,350 million), out of which the amount unavailed at the half year end was Rs 5,266 million (December 31, 2012: Rs 4,112 million). These facilities are secured by hypothecation of stock-in-trade and plant & machinery amounting to Rs 5,940 million (December 31, 2012: Rs 5,940 million). The mark-up ranges between 9.52% and 10.46% (December 31, 2012: 9.88% and 13.14%) per annum and is payable quarterly. The facilities are renewable on annual basis.

10. Conti	ngencies and commitments	June 30, 2013	Rs '000 December 31, 2012
10.1	Contingencies		
	Claims and guarantees		
	Claims not acknowledged as debt Guarantees issued by banks on behalf of the Company	131,800 159,447	131,800 149,447
10.2	Commitments		
	(i) Capital expenditure commitments outstanding (ii) Letters of credit outstanding	271,611 758,239	- 686,815

for the half year ended June 30, 2013

11. Post balance sheet event

The Board of Directors in their meeting held on August 15, 2013 has declared the second interim dividend of Rs 2.00 per share (2012: Rs nil). This interim dividend of Rs 510,988 thousand (2012: Rs nil) will be recorded as liability in the financial statements for the next quarter as required by the International Accounting Standard 10" Events after the Balance Sheet Date".

Fransact			

. Transactions with related parties				Rs '000
_	Quarter	ended	Half ye	ar ended
	June 30, 2013	June 30, 2012	June 30, 2013	June 30, 2012
	2010	2012	2010	
Purchase of goods and services				
Holding company	86,872	62,349	175,731	120,275
Associated companies	593,851	358,029	943,838	741,930
Sale of goods and services				
Holding company	4,886	8,490	8,247	8,490
Associated companies	50,401	44,556	73,163	131,390
Royalty charge				
Holding company	121,175	106,901	229,650	200,508
Employees retirement benefit				
plans - Expense				
Staff pension fund	17,334	19,201	34,667	38,402
Staff defined contribution pension				
fund	8,821	5,360	15,864	9,804
Employees' gratuity fund	12,713	10,157	25,431	20,314
Management provident fund	13,496	12,428	25,493	23,514
Employees' provident fund	3,157	5,658	6,308	9,384
Remuneration of key management				
personnel	167,525	193,848	310,290	335,384

13. Basis for presentation of interim financial information

This consolidated condensed interim financial information is being submitted to the shareholders as required by section 245 of the Companies Ordinance, 1984 and the Listing Regulations of the Karachi, Lahore and Islamabad stock exchanges.

14. Date of authorisation

This consolidated condensed interim financial information has been authorised for issue by the Board of Directors of the Company on August 15, 2013.

Graeme Amey Managing Director and CEO

