Condensed Interim Financial Information

for the Three months ended March 31, 2014





Corporate Information

Board of Directors

Mueen Afzal

Chairman and Non-Executive Director

Graeme Amey

Managing Director and CEO

Mobasher Raza

Deputy Managing Director and

Finance Director

Tajamal Shah Legal Director

Legal Director

Lt. Gen. (Retd.) Ali Kuli Khan Khattak

(Non-Executive Director)

Syed Asif Shah

(Non-Executive Director)

Abid Niaz Hasan

(Non-Executive Director)

Brendan Brady

(Non-Executive Director)

Felicio Ferraz

(Non-Executive Director)

Audit Committee

Abid Niaz Hasan

Lt. Gen. (Retd.) Ali Kuli Khan Khattak

Syed Asif Shah

Umar Mansoor (Secretary)

Company Secretary

Ayesha Rafique

Registered Office

Pakistan Tobacco Company Limited Silver Square, Plot No. 15, F-11 Markaz,

Islamabad-44000.

Telephone: +92 (051) 2083200, 2083201

Fax: +92 (051) 2224216 Web: <u>www.ptc.com.pk</u>

Factories

Akora Khattak Factory P.O. Akora Khattak Tehsil and District Nowshera,

Khyber Pakhtunkhwa

Telephone: +92 (0923) 561561-72

Fax: +92 (0923) 561502

Jhelum Factory G.T. Road, Kala Gujran

Jhelum

Telephone: +92 (0544) 646500-7

Fax: +92 (0544) 646524

Bankers

Citibank N.A. Deutsche Bank Habib Bank Limited

HSBC Bank Middle East Limited

MCB Bank Limited

National Bank of Pakistan

Standard Chartered Bank (Pakistan) Ltd.

United Bank Limited

Auditors

A.F. Ferguson & Co. Chartered Accountants 3rd Floor, PIA Building 49 Blue Area, P.O. Box 3021

Islamabad-44000

Telephone: +92 (051) 2273457-60

Fax: +92 (051) 2277924

Share Registrar

FAMCO Associates (Pvt.) Ltd.

8-F, Near Hotel Faran, Nursery, Block 6,

P.E.C.H.S, Shahrah-e-Faisal,

Karachi

Ph: +92 (021) 34380101-2

Directors' Review

The Directors present the performance of Pakistan Tobacco Company Limited (PTC) for the first quarter ended March 31, 2014.

The Company has shown notable performance in Q1'14 despite external challenges including high energy costs, unstable security environment and inflation. PTC was able to grow its market share and volume in Q1'14 attributed to effective marketing spend and strong brand portfolio.

Key financial indicators of PTC for Q1 2014 are:

	Rs (m	nillion)
	Jan - Mar, 2014	Jan - Mar, 2013
Gross Turnover	26,883	22,424
Net Turnover	9,190	7,746
Cost Of Sales	6,045	5,027
Gross Profit	3,145	2,719
Operating Profit	1,897	1,675
Profit Before Tax – PBT	1,884	1,673
Profit After Tax – PAT	1,243	1,088
Earnings Per Share – EPS (Rs)	4.87	4.26

PTC registered growth in Gross Turnover vs. SPLY on account of sales volume increase & carry over impact of price increase taken in June 2013. The volume growth is attributed to marketing investments behind our Value for Money brands i.e. Capstan by Pall Mall Original (CbPMO) and Gold Flake. Key marketing initiatives included limited edition pack for CbPMO and equity reinforcement campaign for Gold Flake Style.

Cost of sales are 16.8% higher vs. SPLY attributed to inflationary increase in raw material prices and higher sales volumes. Continuous focus on cost controls through productivity initiatives has resulted in Gross Profit growth during Q1'14 as compared to last year.

PTC contributed Rs.18.6bn during Q1'14 (20% higher contribution vs. SPLY) to the National Exchequer in the form of excise duty, sales tax, customs duties and income tax. Government revenue continues to be under threat due to continuous growth of illicit sector. Furthermore, economic pressures and declining disposable income promote consumer down trading from legitimate brands to duty evaded low priced brands. Better enforcement and corrective actions by the Government can help curtail the growth of illicit sector in the economy.

PTC operates in a difficult environment that challenges the sustainable growth of our business. Despite these challenges, the Company remains committed to enhance shareholder value through prudent spend behind our brands and people.

Graeme Amey
Managing Director and CEO

Condensed Interim Profit and Loss Account (Unaudited)

for the three months ended March 31, 2014

	Note	Jan - March 2014	Rs '000 Jan - March 2013
Gross turnover		26,883,110	22,423,592
Excise duties		(13,642,943)	(11,471,006)
Sales tax		(4,050,162)	(3,206,279)
Net turnover		9,190,005	7,746,307
Cost of sales	4	(6,044,668)	(5,026,968)
Gross profit		3,145,337	2,719,339
Selling and distribution expenses		(685,914)	(597,493)
Administrative expenses		(448,791)	(331,722)
Other operating expenses	5	(150,446)	(136,537)
Other operating income		36,889	20,985
		(1,248,262)	(1,044,767)
Operating profit		1,897,075	1,674,572
Finance income		17,533	13,155
Finance cost		(31,020)	(14,816)
Net finance cost		(13,487)	(1,661)
Profit before income tax		1,883,588	1,672,911
Income tax expense - current		(643,282)	(614,219)
- deferred		3,144	28,946
40101104		(640,138)	(585,273)
Profit for the period		1,243,450	1,087,638
Earnings per share - (Rupees)		4.87	4.26

The annexed notes 1 to 14 are an integral part of this condensed interim financial information.

Graeme Amey Managing Director and CEO

Condensed Interim Statement of Comprehensive Income (Unaudited)

for the three months ended March 31, 2014

	Jan - March 2014	Rs '000 Jan - March 2013
Profit for the three months	1,243,450	1,087,638
Other comprehensive income for the three months	-	-
Total comprehensive income for the three months	1,243,450	1,087,638

The annexed notes 1 to 14 are an integral part of this condensed interim financial information.

Graeme Amey
Managing Director and CEO

Condensed Interim Balance Sheet (Unaudited)

as at March 31, 2014

	Note	March 31, 2014	Rs '000 December 31, 2013
Non current assets			
Property, plant and equipment Long term investment in subsidiary company Long term loans Long term deposits and prepayments	6 7	7,020,010 5,000 58 33,486	7,084,521 5,000 75 21,478
Current assets		7,058,554	7,111,074
Stock-in-trade Stores and spares Trade debts Loans and advances Short term prepayments Other receivables Cash and bank balances	8	7,893,050 555,309 679 80,156 160,642 434,879 3,257,422 12,382,137	9,166,367 488,213 764 89,579 78,889 435,055 60,128
Current liabilities		12,302,137	10,310,995
Trade and other payables Short term running finance Finance lease obligation Accrued interest / mark-up Current income tax liability Net current assets / (liabilities)	9 10	10,698,021 92,572 20,376 664,288 11,475,257	7,724,746 2,436,445 92,559 27,048 429,901 10,710,699 (391,704)
Non current liabilities			
Deferred income tax liability Finance lease obligation		(1,010,975) (298,801) (1,309,776)	(1,014,118) (293,044) (1,307,162)
Net assets		6,655,658	5,412,208
Share capital and reserves			
Authorised share capital 300,000,000 ordinary shares of Rs 10 each		3,000,000	3,000,000
Issued, subscribed and paid-up capital 255,493,792 ordinary shares of Rs 10 each		2,554,938	2,554,938
Revenue reserves		4,100,720	2,857,270
Shareholders' equity		6,655,658	5,412,208
Contingencies and commitments	11		

The annexed notes 1 to 14 are an integral part of this condensed interim financial information.

Graeme Amey Managing Director and CEO

Mobasher Raza tor and CEO Finance Director

Condensed Interim Cash Flow Statement (Unaudited)

for the three months ended March 31, 2014

	March 31, 2014	Rs '000 March 31, 2013
Cash flows from operating activities		
Cash receipts from customers Cash paid to Government for Federal excise duty,	26,883,195	22,423,472
Sales tax and other levies Cash paid to suppliers, employees and others Finance cost paid Cash paid as royalty Income tax paid Other cash receipts	(16,045,742) (4,508,153) (37,692) (122,262) (408,895) 13,326	(14,584,272) (4,859,523) (45,319) (104,730) (468,829) 7,341
	5,773,777	2,368,140
Cash flows from investing activities		
Additions in property, plant and equipment Proceeds from disposal of property, plant and equipment Finance income received	(137,320) 3,575 17,533	(45,057) 8,820 13,155
	(116,212)	(23,082)
Cash flows from financing activities		
Dividends paid Finance lease payments	(53) (23,773)	(2,136) (15,463)
	(23,826)	(17,599)
Increase in cash and cash equivalents	5,633,739	2,327,459
Cash and cash equivalents at January 1	(2,376,317)	(1,098,742)
Cash and cash equivalents at March 31	3,257,422	1,228,717
Cash and cash equivalents comprise:		
Cash and bank balances	3,257,422	1,228,717
	3,257,422	1,228,717

The annexed notes 1 to 14 are an integral part of this condensed interim financial information.

Graeme AmeyManaging Director and CEO

Condensed Interim Statement of Changes in Equity (Unaudited) as at March 31, 2014

	Share capital	Revenue reserves	Rs '000 Total
Balance at January 1, 2013	2,554,938	1,552,462	4,107,400
Total comprehensive income for the three months	-	1,087,638	1,087,638
Balance at March 31, 2013	2,554,938	2,640,100	5,195,038
Balance at January 1, 2014	2,554,938	2,857,270	5,412,208
Total comprehensive income for the three months	-	1,243,450	1,243,450
Balance at March 31, 2014	2,554,938	4,100,720	6,655,658

The annexed notes 1 to 14 are an integral part of this condensed interim financial information.

Graeme Amey Managing Director and CEO

Selected notes to and forming part of the Condensed Interim Financial Information (Unaudited)

for the three months ended March 31, 2014

1. Legal status and operations

Pakistan Tobacco Company Limited (the Company) is a public listed company incorporated in Pakistan on November 18,1947 under the Companies Act, 1913 (now the Companies Ordinance, 1984) and its shares are quoted on the Karachi, Lahore and Islamabad stock exchanges of Pakistan. The Company is a subsidiary of British American Tobacco (Investments) Limited, United Kingdom, whereas its ultimate parent company is British American Tobacco p.I.c, United Kingdom. The registered office of the Company is situated at Silver Square, Plot No. 15, F-11 Markaz, Islamabad. The Company is engaged in the manufacture and sale of cigarettes.

2. Basis of preparation

This condensed interim financial information of the Company for the three months period ended March 31, 2014 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

3. Accounting policies

The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements for the year ended December 31, 2013.

4. Cost of sales

	Jan - March 2014	Rs '000 Jan - March 2013
Raw materials consumed		
Opening stock of raw materials and work in process	7,558,214	6,177,047
Raw material purchases and expenses Closing stock of raw materials	3,458,638	2,869,785
and work in process	(6,275,323)	(4,892,516)
Excise duty, Customs duty and Tobacco development cess	4,741,529 232,592	4,154,316 194,725
Royalty	122,845	108,475
Production overheads	957,275	811,618
Cost of goods manufactured	6,054,241	5,269,134
Cost of finished goods:		
Opening stock Closing stock	1,608,153 (1,617,726)	1,048,254 (1,290,420)
	(9,573)	(242,166)
	6,044,668	5,026,968

Selected notes to and forming part of the Condensed Interim Financial Information (Unaudited)

for the three months ended March 31, 2014

		Jan- March 2014	Rs '000 Jan-March 2013
5 .	Other operating expenses		
	Workers' Profit Participation Fund Workers' Welfare Fund	101,168 38,612	89,933 35,810
	Bank charges and fees	10,149	10,649
	Provision for doubtful debts	-	120
	Interest paid to Workers' Profit Participation Fund	517	25
		150,446	136,537
		March 31, 2014	December 31, 2013
6.	Property, plant and equipment		
	Operating fixed assets - note 6.1	6,157,882	6,070,353
	Capital work in progress	862,128	1,014,168
		7,020,010	7,084,521

		Three March	months ended March
		31, 2014	31, 2013
6.1	Movement in operating fixed assets		
	Net book amount at January 1	6,070,353	5,518,995
	Additions to the operating fixed assets		
	Owned Assets		
	Building	39,493	804
	Plant and machinery	193,560	1,393
	Vehicles	-	2,509
	Office and household equipment	4,312	10,529
	Furniture and fittings	-	283
	Leased Assets		
	Vehicles	52,412	26,076
		289,777	41,594
	Book value of disposals of operating fixed assets		
	Vehicles	(2,623)	(4,699)
	Office and household equipment	(46)	(581)
		(2,669)	(5,280)
	Depreciation charge for three months	(199,579)	(193,573)
	Net book amount at March 31	6,157,882	5,361,736

7. Long term investment in subsidiary company

This represents 500,001 (2013: 500,001) fully paid ordinary shares of Rs 10 each in Phoenix (Private) Limited. The break up value of shares calculated by reference to net assets worked out to be Rs 10 per share based on audited financial statements for the year ended December 31, 2013. This is a wholly owned subsidiary of the Company which has not yet commenced commercial production.

Selected notes to and forming part of the Condensed Interim Financial Information (Unaudited)

for the three months ended March 31, 2014

8. Other receivables

These include following balances due from related parties:

		March 31, 2014	Rs '000 December 31, 2013
	Due from holding company / associated companies Due from subsidiary company Due from employees retirement benefit plans	18,906 20,021 352,342	48,209 20,021 346,737
9.	Trade and other payables		
	These include following balances due to related parties:		
	Due to holding company / associated companies Due to employees retirement benefit plans	703,548 281,364	628,305 266,291

10. Short term running finance

Short term finance facilities available under mark-up arrangements with banks amount to Rs 5,350 million (2013: Rs 5,350 million), out of which the amount unavailed at the period end was Rs 5,350 million (2013: Rs 2,914 million). These facilities are secured by hypothecation of stock-in-trade. The mark-up ranges between 10.23% and 10.68% (2013: 9.22% and 10.46%) per annum and is payable quarterly. The facilities are renewable on an annual basis.

			March 31, 2014	Rs '000 December 31, 2013
11.	Cont	tingencies and commitments		
	11.1	Contingencies		
		Claims and guarantees		
		(i) Claims against the Company not acknowledged as debt	131,800	131,800
		(ii) Guarantees issued by banks on behalf of the Company	189,447	179,447
	11.2	Commitments		
		(i) Capital expenditure commitments outstanding	846,544	-
		(ii) Letters of credit outstanding	1,286,617	1,536,509

Selected notes to and forming part of the Condensed Interim Financial Information (Unaudited)

for the three months ended March 31, 2014

12. Transactions with related parties

	March 31, 2014	March 31, 2013
Purchase of goods and services		
Holding company	101,051	88,859
Associated companies	265,604	349,987
Sale of goods and services		
Holding company	-	3,361
Associated companies	1,868	22,762
Royalty charge		
Holding company	122,845	108,475
Contribution to retirement benefit plans by the Company		
Staff pension fund	7,344	17,333
Defined contribution pension fund	10,752	7,043
Employee gratuity fund	17,913	12,718
Management provident fund	14,002	11,997
Employee provident fund	3,309	3,151

13. Basis for presentation of interim financial information

This condensed interim financial information is being submitted to the shareholders as required by section 245 of the Companies Ordinance, 1984 and the Listing Regulations of the Karachi, Lahore and Islamabad stock exchanges.

14. Date of authorisation

This condensed interim financial information has been authorised for issue by the Board of Directors of the Company on April 21, 2014.

Graeme Amey Managing Director and CEO Mobasher Raza Finance Director

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Consolidated Condensed Interim Profit and Loss Account (Unaudited)

for the three months ended March 31, 2014

	Note	Jan - March 2014	Rs '000 Jan - March 2013
Gross turnover		26,883,110	22,423,592
Excise duties		(13,642,943)	(11,471,006)
Sales tax		(4,050,162)	(3,206,279)
Net turnover		9,190,005	7,746,307
Cost of sales	4	(6,044,668)	(5,026,968)
Gross profit		3,145,337	2,719,339
Selling and distribution expenses		(685,914)	(597,493)
Administrative expenses		(448,791)	(331,722)
Other operating expenses	5	(150,446)	(136,537)
Other operating income		36,889	20,985
		(1,248,262)	(1,044,767)
Operating profit		1,897,075	1,674,572
Finance income		17,533	13,155
Finance cost		(31,020)	(14,816)
Net finance cost		(13,487)	(1,661)
Profit before income tax		1,883,588	1,672,911
Income tax expense - current		(643,282)	(614,219)
- deferred		3,144	28,946
		(640,138)	(585,273)
Profit for the period		1,243,450	1,087,638
Earnings per share - (Rupees)		4.87	4.26

The annexed notes 1 to 13 are an integral part of this consolidated condensed interim financial information.

Graeme Amey Managing Director and CEO Mobasher Raza Finance Director

12 | Consolidated Condensed Interim Financial Information

Consolidated Condensed Interim Statement of Comprehensive Income (Unaudited)

for the three months ended March 31, 2014

	Jan - March 2014	Rs '000 Jan - March 2013
Profit for the three months	1,243,450	1,087,638
Other comprehensive income for the three months		-
Total comprehensive income for the three months	1,243,450	1,087,638

The annexed notes 1 to 13 are an integral part of this consolidated condensed interim financial information.

Graeme Amey Managing Director and CEO

Consolidated Condensed Interim Balance Sheet (Unaudited)

as at March 31, 2014

	Note	March 31, 2014	Rs '000 December 31, 2013
Non current assets			
Property, plant and equipment Long term loans Long term deposits and prepayments	6	7,045,058 58 33,486	7,109,569 75 21,478
Current assets		7,078,602	7,131,122
Stock-in-trade Stores and spares Trade debts Loans and advances Short term prepayments Other receivables Cash and bank balances Current liabilities	7	7,893,050 555,309 679 80,156 160,642 414,858 3,257,422 12,362,116	9,166,367 488,213 764 89,579 78,889 415,034 60,128 10,298,974
Trade and other payables Short term running finance Finance lease obligation Accrued interest / mark-up Current income tax liability Net current assets / (liabilities)	8 9	10,698,048 - 92,572 20,376 664,288 11,475,284 886,832	7,724,773 2,436,445 92,559 27,048 429,901 10,710,726 (411,752)
Non current liabilities			
Deferred income tax liability Finance lease obligation		(1,010,975) (298,801) (1,309,776)	(1,014,118) (293,044) (1,307,162)
Net assets		6,655,658	5,412,208
Share capital and reserves			
Authorised share capital 300,000,000 ordinary shares of Rs 10 each		3,000,000	3,000,000
Issued, subscribed and paid-up capital 255,493,792 ordinary shares of Rs 10 each		2,554,938	2,554,938
Revenue reserves		4,100,720	2,857,270
Shareholders' equity		6,655,658	5,412,208
Contingencies and commitments	10		

The annexed notes 1 to 13 are an integral part of this consolidated condensed interim financial information.

Graeme Amey

Managing Director and CEO

Mobasher Raza Finance Director

14 | Consolidated Condensed Interim Financial Information

Consolidated Condensed Interim Cash Flow Statement (Unaudited)

for the three months ended March 31, 2014

	March 31, 2014	Rs '000 March 31, 2013
Cash flows from operating activities		
Cash receipts from customers Cash paid to Government for Federal excise duty,	26,883,195	22,423,472
Sales tax and other levies Cash paid to suppliers, employees and others Finance cost paid	(16,045,742) (4,508,153) (37,692)	(14,584,272) (4,859,523) (45,319)
Cash paid as royalty Income tax paid Other cash receipts	(122,262) (408,895) 13,326	(104,730) (468,829) 7,341
	5,773,777	2,368,140
Cash flows from investing activities		
Additions in property, plant and equipment Proceeds from disposal of property, plant and equipment Finance income received	(137,320) 3,575 17,533	(45,057) 8,820 13,155
	(116,212)	(23,082)
Cash flows from financing activities		
Dividends paid Finance lease payments	(53) (23,773)	(2,136) (15,463)
	(23,826)	(17,599)
Increase in cash and cash equivalents	5,633,739	2,327,459
Cash and cash equivalents at January 1	(2,376,317)	(1,098,742)
Cash and cash equivalents at March 31	3,257,422	1,228,717
Cash and cash equivalents comprise:		
Cash and bank balances	3,257,422	1,228,717
	3,257,422	1,228,717

The annexed notes 1 to 13 are an integral part of this consolidated condensed interim financial information.

Graeme Amey Managing Director and CEO

Consolidated Condensed Interim Statement of Changes in Equity (Unaudited) as at March 31, 2014

	Share capital	Revenue reserves	Rs '000 Total
Balance at January 1, 2013	2,554,938	1,552,462	4,107,400
Total comprehensive income for the three months	-	1,087,638	1,087,638
Balance at March 31, 2013	2,554,938	2,640,100	5,195,038
Balance at January 1, 2014	2,554,938	2,857,270	5,412,208
Total comprehensive income for the three months	-	1,243,450	1,243,450
Balance at March 31, 2014	2,554,938	4,100,720	6,655,658

The annexed notes 1 to 13 are an integral part of this consolidated condensed interim financial

Graeme Amey Managing Director and CEO Mobasher Raza Finance Director

16 | Consolidated Condensed Interim Financial Information

Selected notes to and forming part of the Consolidated Condensed Interim Financial Information (Unaudited)

for the three months ended March 31, 2014

1. Legal status and operations

Pakistan Tobacco Company Limited (the Company) is a public listed company incorporated in Pakistan on November 18,1947 under the Companies Act, 1913 (now the Companies Ordinance, 1984) and its shares are quoted on the Karachi, Lahore and Islamabad stock exchanges of Pakistan. The Company is a subsidiary of British American Tobacco (Investments) Limited, United Kingdom, whereas its ultimate parent company is British American Tobacco p.l.c, United Kingdom. The registered office of the Company is situated at Silver Square, Plot No. 15, F-11 Markaz, Islamabad. The Company is engaged in the manufacture and sale of cigarettes.

Phoenix (Private) Limited (PPL) is a private company incorporated on March 9, 1992 in Azad Jammu and Kashmir under the Companies Ordinance 1984. The registered office of the PPL is situated at Bun Khurma, Chichian Road, Mirpur, Azad Jammu and Kashmir. The objective for which PPL has been incorporated is to operate and manage an industrial undertaking in Azad Jammu and Kashmir to deal in tobacco products. PPL has not yet commenced its commercial operations.

For the purpose of this consolidated condensed financial information, the Company and its wholly owned subsidiary PPL is referred to as the Group.

2. Basis of preparation

This condensed interim financial information of the Group for the three months period ended March 31, 2014 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

3. Accounting policies

The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements for the year ended December 31, 2013.

4. Cost of sales

	Jan - March 2014	Rs '000 Jan - March 2013
Raw materials consumed		
Opening stock of raw materials and work in process Raw material purchases	7,558,214	6,177,047
and expenses	3,458,638	2,869,785
Closing stock of raw materials and work in process	(6,275,323)	(4,892,516)
Excise duty, Customs duty and	4,741,529	4,154,316
Tobacco development cess	232,592	194,725
Royalty	122,845	108,475
Production overheads	957,275	811,618
Cost of goods manufactured	6,054,241	5,269,134
Cost of finished goods:		
Opening stock	1,608,153	1,048,254
Closing stock	(1,617,726)	(1,290,420)
	(9,573) 6,044,668	5,026,968

Selected notes to and forming part of the Consolidated Condensed Interim Financial Information (Unaudited)

for the three months ended March 31, 2014

		Jan- March 2014	Rs '000 Jan-March 2013
5 .	Other operating expenses		
	Workers' Profit Participation Fund Workers' Welfare Fund	101,168 38,612	89,933 35,810
	Bank charges and fees Provision for doubtful debts	10,149	10,649 120
	Interest paid to Workers' Profit Participation Fund	517	25
		150,446	136,537
		March 31, 2014	December 31, 2013
6.	Property, plant and equipment		
	Operating fixed assets - note 6.1 Capital work in progress	6,161,246 883,812	6,073,717 1,035,852
		7,045,058	7,109,569
			onths ended
		March 31, 2014	March 31, 2013
6.1	Movement in operating fixed assets Net book amount at January 1	6,073,717	5,522,359
	Additions to the operating fixed assets		
	Owned Assets		
	Building	39,493	804
	Plant and machinery Vehicles	193,560	1,393 2,509
	Office and household equipment	4,312	10,529
	Furniture and fittings	-	283
	Leased Assets Vehicles	52,412	26,076
_		289,777	41,594
	Book value of disposals of operating fixed assets		
	Vehicles	(2,623)	(4,699)
	Office and household equipment	(46)	(581)
		(2,669)	(5,280)
	Depreciation charge for three months	(199,579)	(193,573)
	Net book amount at March 31	6,161,246	5,365,100

Selected notes to and forming part of the Consolidated Condensed Interim Financial Information (Unaudited)

for the three months ended March 31, 2014

7. Other receivables

These include following balances due from related parties:

		March 31, 2014	December 31, 2013
	Due from holding company / associated companies Due from employees retirement benefit plans	18,906 352,342	48,209 346,737
8.	Trade and other payables		
	These include following balances due to related parties:		
	Due to holding company / associated companies Due to employees retirement benefit plans	703,548 281,364	628,305 266,291

9. Short term running finance

Short term finance facilities available under mark-up arrangements with banks amount to Rs 5,350 million (2013: Rs 5,350 million), out of which the amount unavailed at the period end was Rs 5,350 million (2013: Rs 2,914 million). These facilities are secured by hypothecation of stock-in-trade. The mark-up ranges between 10.23% and 10.68% (2013: 9.22% and 10.46%) per annum and is payable quarterly. The facilities are renewable on an annual basis.

			March 31, 2014	December 31, 2013
10.	Contin	gencies and commitments		
	10.1	Contingencies		
	Claims	and guarantees		
	(1)	Claims against the Company not acknowledged as debt	131,800	131,800
	(ii)	Guarantees issued by banks on behalf of the Company	189,447	179,447
	10.2	Commitments		
	(i)	Capital expenditure commitments outstanding	846,544	-
	(ii)	Letters of credit outstanding	1,286,617	1,536,509

Selected notes to and forming part of the Consolidated Condensed Interim Financial Information (Unaudited)

for the three months ended March 31, 2014

11.	Transactions with related parties	March 31, 2014	Rs '000 December 31, 2013
	Purchase of goods and services		
	Holding company	101,051	88,859
	Associated companies	265,604	349,987
	Sale of goods and services		
	Holding company	-	3,361
	Associated companies	1,868	22,762
	Royalty charge		
	Holding company	122,845	108,475
	Contribution to retirement benefit plans by the Company		
	Staff pension fund	7,344	17,333
	Defined contribution pension fund	10,752	7,043
	Employee gratuity fund	17,913	12,718
	Management provident fund	14,002	11,997
	Employee provident fund	3,309	3,151

12. Basis for presentation of interim financial information

This consolidated condensed interim financial information is being submitted to the shareholders as required by section 245 of the Companies Ordinance, 1984 and the Listing Regulations of the Karachi, Lahore and Islamabad stock exchanges.

13. Date of authorisation

This consolidated condensed interim financial information has been authorised for issue by the Board of Directors of the Company on April 21, 2014.

Graeme Amey
Managing Director and CEO

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