

# P R I D F IN EXCELLENCE





ORIX LEASING PAKISTAN LIMITED

# P R I D F In excellence

Completing 30 years is a great achievement for us. We have come a long way since our humble beginning. From building a diverse portfolio to having international investments, we have achieved a lot over the years. We take pride in the success we have shared, both with our customers and employees. We take pride in enabling our customers to grow, leaps and bounds, truly changing lives. But coming this far has not been without extraordinary efforts. Let us share some of the thoughts behind our Pride in Excellence, as the theme of our milestone annual report this year.

# Contents

Company Information	2
Parent, Subsidiaries and Associated Companies addresses	3
Directors' Review Report	4
Unconsolidated Condensed Interim Balance Sheet	6
Unconsolidated Condensed Interim Profit and Loss Account (Un-audited)	7
Unconsolidated Condensed Interim Statement of Comprehensive Income (Un-audited)	8
Unconsolidated Condensed Interim Cash Flow Statement (Un-audited)	9
Unconsolidated Condensed Interim Statement of Changes in Equity (Un-audited)	10
Notes to and Forming Part of the Unconsolidated Condensed Interim Financial Information (Un-audited)	11
Consolidated Condensed Interim Balance Sheet	22
Consolidated Condensed Interim Profit and Loss Account (Un-audited)	23
Consolidated Condensed Interim Statement of Comprehensive Income (Un-audited)	24
Consolidated Condensed Interim Cash Flow Statement (Un-audited)	25
Consolidated Condensed Interim Statement of Changes in Equity (Un-audited)	26
Notes to and Forming Part of the Consolidated Condensed Interim Financial Information (Un-audited)	27
Directors' Review Report (Urdu)	40
Geographical Presence	

# Company Information

# BOARD OF DIRECTORS

Mr. Khalid Aziz Mirza Chairman & Independent Non-Executive Director Mr. Shahid Usman Independent Non Executive Director Mr. Shoaib Mir Non Executive Director Mr. Hiroshi Nishio Non Executive Director Mr. Harukazu Yamaguchi Non Executive Director Mr. Kiyokazu Ishinabe Non Executive Director Mr. Hideaki Yokoyama Non Executive Director Mr. Shaheen Amin Chief Executive Officer & Executive Director AUDIT COMMITTEE

Mr. Shahid Usman Chairman Mr. Kiyokazu Ishinabe Member Mr. Hideaki Yokoyama Member

HUMAN RESOURCE AND REMUNERATION COMMITTEE Mr. Hiroshi Nishio Chairman Mr. Hideaki Yokoyama Member Mr. Shaheen Amin Member

CREDIT COMMITTEE Mr. Shaheen Amin Member Mr. Ramon Alfrey Member Mr. Arshad Abbas Member Mr. Amjad Iqbal Member Mr. M. Kashif Yaqoob Member

CHIEF FINANCIAL OFFICER Ms. Maryam Aziz

COMPANY SECRETARY Ms. Effat Assad

HEAD OF INTERNAL AUDIT & SECRETARY TO AUDIT COMMITTEE Mr. Imad Hassan Khan (Acting)

# THE MANAGEMENT TEAM

Mr. Ramon Alfrey Head - Group Planning and Strategy

Mr. Arshad Abbas Head - Operations

Mr. Hira Lal Bharvani Head - Risk Management

Mian Faysal Riaz Head - Marketing

Mr. Amjad Iqbal Head - Business Research & Development

Mr. M. Ayub Khan Head - Special Assets Management & Administration

Mr. M. Kashif Yaqoob Head - Operating Lease & New Businesses

Ms. Aseya Qasim Head - Microfinance

Mr. M. Ismail Khan Head - Business Control

Mr. Imtiaz Ahmad Chaudhary Head - Corporate

Mr. Tahir Ali Shah Head - Commercial Vehicle

Mr. Khawar Sultan Head - Consumer Auto

Mr. M. Moizuddin Head - Information Systems

Mr. Nadeem Amir Ali Head - Compliance

SHARIAH ADVISOR Mufti Ibrahim Essa

# REGISTERED OFFICE

Islamic Chamber of Commerce Building, Ground Floor, ST-2/A, Block 9, KDA Scheme No.5, Clifton, Karachi-75600

HEAD OFFICE ORIX Building, Plot No.16, Sector No. 24, Korangi Industrial Area, Karachi-74900

# CREDIT RATING BY THE PAKISTAN CREDIT RATING AGENCY

Long term entity rating AA+ Short term entity rating A1+

# BANKS AND LENDING INSTITUTIONS

AlBaraka Bank (Pakistan) Limited Allied Bank Limited Askari Bank Limited Bank Al Habib Limited Bank Alfalah Limited Bank Islami Pakistan Limited Faysal Bank Limited Habib Bank Limited Habib Metropolitan Bank Limited JS Bank Limited MCB Bank limited National Bank of Pakistan NIB Bank Limited PAIR Investment Company Limited Pak Oman Investment Company Limited Soneri Bank Limited Standard Chartered Bank (Pakistan) l imited The Bank of Khyber The Bank of Tokyo-Mitsubishi UFJ, Limited United Bank Limited

# AUDITORS

A.F. Ferguson & Company Chartered Accountants State Life Building No. 1-C, I.I Chundrigar Road, P.O Box 4716, Karachi-74000, Pakistan

LEGAL ADVISORS

M/s Mansoor Ahmad Khan & Co. M/s Walker Martineau & Saleem

# REGISTRAR AND SHARE TRANSFER OFFICE

THK Associates (Private) Limited 1st Floor 40-C, Block-6 P.E.C.H.S, Karachi Pakistan-74500

# Parent, Subsidiaries and Associated Companies addresses

# PARENT COMPANY

# **ORIX CORPORATION**

Tokyo Headquarters, World Trade Center Building 2-4-1 Hamamatsu-cho Minato-ku, Tokyo 105-6135, Japan Tel:(81)-3-3435-3145 Fax:(81)-3-3435-3163 www.orix.co.jp

# SUBSIDIARIES

# **ORIX Modaraba**

(formerly Standard Chartered Modaraba) Office 601, 6th Floor, Syedna Tahir Saifuddin Memorial Trust Building Civil Lines, Beaumont Road, Karachi, Pakistan Website: https://orixmodaraba.com

# ORIX Services Pakistan (Private) Limited

(formerly Standard Chartered Services of Pakistan (Private) Limited) Office 601, 6th Floor, Syedna Tahir Saifuddin Memorial Trust Building Civil Lines, Beaumont Road, Karachi, Pakistan

# ASSOCIATED COMPANIES - OVERSEAS JOINT VENTURES

## Oman ORIX Leasing Company SAOG

2nd & 3rd Floor, Rumaila 106, Watayah, P.O.Box 106, Postal code 118,Muscat Sultanate of Oman Tel:(968) 24661900 Fax:(968) 24565610,24567940 www.omanorix.com

# **ORIX Leasing Egypt SAE**

5th Floor, Cairo Center Building 2, Abd El Kader Hamza Street Garden City, Cairo 11461, Egypt Tel: (202) 27922757-9 Fax: (202) 27922760 www.orix-egypt.com

# Al Hail ORIX Finance PSC

Office No. 403, Emaar Square Bldg. 6, Burj Khalifa, Dubai-UAE Tel: (971) 43691600 Fax: (971) 44310623 www.alhailorix.ae

# Saudi ORIX Leasing Company

P.O. Box 22890, Riyadh 11416 343 King Saud Street, Riyadh Kingdom of Saudi Arabia Tel: (9661) 2997777 Fax: (9661) 2997770 www.saudiorix.com.sa For the nine months period ended March 31, 2017

The Board of Directors of ORIX Leasing Pakistan Limited (the Company) is pleased to present the unaudited condensed interim financial information for the nine months' period ended March 31, 2017.

The Company recorded a net profit of Rs. 543.9 million for the nine months' period under review which was 12% higher than Rs. 473.4 million earned in the corresponding period last year. Earnings per share was Rs. 6.63 compared to Rs. 5.77 in the same period last year.

# Financial Highlights and Business Review

	Nine months period ended		
	March	March	
	2017	2016	
	Rupees		
Profit before tax	704,288,027	627,872,446	
Taxation	160,428,800	142,704,232	
Profit from continuing operations	543,859,227	485,168,214	
Loss after tax from discontinued operations	-	(11,738,310)	
Net Profit for the period	543,859,227	473,429,904	
Earnings per share – basic and diluted:			
From continuing operations	6.63	5.91	
From discontinued operations	-	(0.14)	
Total	6.63	5.77	

The economic environment remained positive with improvement in power generation capacity and inflation controlled at 4.3% while large scale manufacturing also registered growth of 3.5%. However, the widening balance of payment deficit is of concern, caused by the decline in exports and remittances combined with the increase in imports. Majority of the imports were on account of machinery under the China-Pakistan Economic Corridor, which has spurred economic activity and would lead to sustainable development in the longer run.

Disbursements during the period at Rs. 11.24 billion were marginally higher than Rs. 10.95 billion disbursed in the corresponding period last year. In the prevailing low interest rate environment, spreads are under pressure especially with banks aggressively targeting the SME sector with low cost products. The Company recognizes the need for innovation to maintain competitiveness and is actively pursuing diversification of revenue sources to non-margin based products. At the same time, efforts are being made to maintain market share through geographical expansion.

Lease income increased marginally to Rs. 2,204.7 million from Rs. 2,102.4 million in the same period last year. This was earned on a lease portfolio of Rs. 29.9 billion (March 2016: Rs. 26.0 billion). The disproportionate increase in lease income in comparison with the increase in lease portfolio reflects reduction in interest rates over the past year.

Demand for operating lease generator segment was negatively affected by a combination of improved power situation and the shortage of gas supply. Therefore, related revenues were 14% lower at Rs. 343.8 million as compared to Rs. 398.2 million in the same period last year. The increased pace of construction related activity in the country is expected to improve deployment rates in future.

Other income at Rs. 210.9 million (March 2016: Rs. 157.0 million) was 34% higher primarily due to the impact of dividend amounting to Rs. 15.4 million received from ORIX Modaraba and capital gain of Rs. 5.8 million on sale of the Company's investment in SK Leasing, Kazakhstan.

Share of profit from overseas associated companies reflected a significant decline by 33% and amounted to Rs. 124.2 million (March 2016: Rs. 185.4 million). With the exception of Oman ORIX, earnings of all other associated companies located in the oil dependent Gulf region have been adversely affected by the falling oil prices and regional instability. Al Hail ORIX Finance, in particular, incurred a loss during the period under review.

Finance cost at Rs. 1,220.7 million (March 2016: Rs. 1,235.7 million) was 1% lower than the comparative period last year. This was primarily due to benefit of lower interest rates as the borrowing portfolio increased from Rs. 18.0 billion in March 2016 to Rs. 19.9 billion at the end of March 2017.

Administrative and general expenses at Rs. 699.3 million were 12% higher than Rs. 623.9 million for the comparative period last year mainly due to enhancement in staff compensation and benefits.

Direct cost of lease, which primarily consists of depreciation, maintenance and insurance costs of operating lease, decreased by 13% to Rs. 257.9 million in the nine months' period under review as compared to Rs. 295.2 million in the corresponding period last year, directly in line with the decrease in revenues from operating lease.

Strong recovery efforts during the period under review resulted in reduction in the non-performing portfolio. Accordingly, provision of Rs. 57.1 million was reversed during the third quarter, thereby reducing the charge for the 9 months' period to Rs. 1.3 million as compared to Rs. 60.1 million in the corresponding period last year. The Company maintains full provision coverage against possible future lease and loan losses on delinquent accounts which are past due by 90 days or more.

Economic outlook remains positive and the Company is taking measures to strengthen its position in its niche market of small and medium enterprise. Steady progress is expected in the forthcoming quarter.

# Performance of the Group

In compliance with section 236(5) of the Companies Ordinance 1984, attached with this report are the consolidated condensed interim financial statements of OLP and its subsidiaries (the Group) namely – ORIX Services Pakistan (Private) Limited and ORIX Modaraba, for the nine months' period ended March 31, 2017.

# Financial Highlights of the Group's Performance are as follows:

	July – March
	2017
	Rupees
Profit before tax	778,189,975
Taxation	162,576,561
Net Profit for the period	615,613,414
Profit attributable to Equity shareholders of the Holding Company	536,732,908
Profit attributable to non-controlling interest	78,880,506
Earnings per share – basic and diluted	6.54

Since this was the first 9 months' of consolidated financials therefore comparative figures have not been presented as they are similar to the unconsolidated financial information.

On behalf of the Board

Shaheen Amin Chief Executive Officer Dated: April 25, 2017

# Unconsolidated Condensed Interim Balance Sheet

As at March 31, 2017

	Note	March 31, 2017 (Un-audited)	June 30, 2016 (Audited)
ASSETS		Rup	
Non-current assets			
Property, plant and equipment	5	1,612,383,243	1,765,366,925
Intangible assets	6	13,834,490	11,725,852
			00.074.045.500
Net investment in finance lease	7	26,625,692,006	26,271,915,580
Current maturity Allowance for potential lease losses		(12,234,652,480) (930,633,973)	(11,780,064,405) (947,366,692)
Allowalice for potential lease losses		(13,165,286,453)	(12,727,431,097)
		13,460,405,553	13,544,484,483
Investment in subsidiaries	8	322,374,294	323,510,501
Investment in associated undertakings		2,227,824,605	2,266,192,717
Long term investments	9	59,099,752	73,580,735
Long term finances and loans Long term deposits		1,535,024,188 10,782,660	<u>1,285,876,450</u> 11,361,208
Long term deposits		19,241,728,785	19,282,098,871
Current assets			
Short term finances		152,771,242	285,650,013
Accrued return on investments and term finance	10	57,463,512	97,973,744
Current maturity of non-current assets Short term investments	10	14,044,442,109	13,750,449,781
Advances and prepayments	11	950,561,548 31,020,845	43,023,535
Other receivables		37,512,063	92,161,674
Cash and bank balances		208,403,652	333,494,394
Taxation - net		44,700,003	62,128,298
		15,526,874,974	15,883,858,585
Assets classified as held for sale	12	116,558,940	147,482,703
Total assets		34,885,162,699	35,313,440,159
EQUITY AND LIABILITIES Share capital and reserves Authorised share capital 350,000,000 (June 30, 2016: 350,000,000) Ordinary shares of Rs.10 each		3,500,000,000	3,500,000,000
Issued, subscribed and paid-up-capital		820,827,940	820,827,940
Reserves		3,088,229,712 3,909,057,652	3,026,981,975 3,847,809,915
		0,000,007,002	0,047,000,010
Surplus on revaluation of leasehold land and office building		318,787,591	323,006,602
Non-current liabilities			
Long term finances	13 F	6,315,104,912	6,147,989,443
Long term certificates of deposit	10	4,268,552,127	5,874,172,666
Long term deposits		6,462,497,730	6,128,429,912
Deferred taxation		503,139,472	476,449,984
Other long term liabilities		217,995,149	258,983,005
Post-employment benefits		-	1,463,232
Current liabilities		17,767,289,390	18,887,488,242
Trade and other payables	Γ	669,712,892	810,524,803
Accrued interest / mark-up on loans, term finances and certificates of deposit		300,539,608	396,034,085
Short term borrowings	14	3,779,593,968	1,908,924,254
Short term certificates of deposit		1,031,250,844	2,073,044,036
Current maturity of non-current liabilities	15	7,108,930,754	7,066,608,222
Total equity and liabilities		34,885,162,699	35,313,440,159
		01,000,102,000	00,010,110,100
CONTINGENCIES AND COMMITMENTS	16		

The annexed notes 1 to 28 form an integral part of this unconsolidated condensed interim financial information.

Shaheen Amin Chief Executive

Su. Then.

Shahid Usman Director

For the nine months period and quarter ended March 31, 2017

		Nine months period ended		Quarter	ended
	Note	March 31, 2017	March 31, 2016	March 31, 2017	March 31, 2016
CONTINUING OPERATIONS			Rup	ees	
INCOME					
Income from operations					
Finance lease		1,805,292,352	1,730,571,629	607,304,631	576,681,913
Operating lease	17	343,758,464	398,175,226	96,125,530	113,445,812
Mark-up on term finance		399,443,754	371,811,703	135,707,238	131,638,221
		2,548,494,570	2,500,558,558	839,137,399	821,765,946
Income from other activities					
Other income - net		210,925,011	156,987,707	56,288,292	52,383,375
Share of profit of equity accounted undertakings	18	124,232,151	185,395,128	12,429,839	57,874,574
· _ · · · · · · · · · · · · · ·		335,157,162	342,382,835	68,718,131	110,257,949
		2,883,651,732	2,842,941,393	907,855,530	932,023,895
EXPENSES					
Finance cost	19	1,220,768,822	1,235,749,014	381,980,512	408,579,550
Administrative and general expenses		699,349,850	623,985,728	250,960,390	215,538,234
Direct cost of lease		257,896,379	295,198,184	69,996,178	87,599,405
		2,178,015,051	2,154,932,926	702,937,080	711,717,189
Profit before provision and taxation		705,636,681	688,008,467	204,918,450	220,306,706
Allowance for potential lease and other loan losses - net		(10,368,611)	73,879,818	(57,148,604)	24,141,614
Other provisions / (reversal) - net	20	11,717,265	(13,743,797)	4,118,503	1,483,397
		1,348,654	60,136,021	(53,030,101)	25,625,011
		70/ 000 007	007.070.440	057.040.554	
Profit before tax		704,288,027	627,872,446	257,948,551	194,681,695
Taxation - Current		100,150,800	87,404,232	42,000,000	30,524,385
- Deferred		60,278,000	55,300,000	22,000,000	18,000,000
	21	160,428,800	142,704,232	64,000,000	48,524,385
Profit from continuing operations for the period		543,859,227	485,168,214	193,948,551	146,157,310
Loss after taxation from discontinued operations	22	-	(11,738,310)	-	2,322,121
Net profit for the period		543,859,227	473,429,904	193,948,551	148,479,431
BASIC AND DILUTED EARNINGS / (LOSS) PER SHARE					
From continuing operations		6.63	5.91	2.36	1.78
From discontinued operations		-	(0.14)	-	0.03
Total		6.63	5.77	2.36	1.81

The annexed notes 1 to 28 form an integral part of this unconsolidated condensed interim financial information.



Ser. Them.

Shahid Usman Director

Unconsolidated Condensed Interim Statement of Comprehensive Income (Un-audited)

For the nine months period and quarter ended March 31, 2017

	Nine months	period ended	Quarte	er ended	
	March 31, 2017	March 31, 2016	March 31, 2017	March 31, 2016	
		Rup	ees		
Profit for the period	543,859,227	473,429,904	193,948,551	148,479,431	
Other comprehensive income					
Items that may be reclassified subsequently to profit and loss					
Exchange difference arising on translation of foreign associates - net of deferred tax	(113,812,694)	46,253,351	(1,536,186)	261,978	
Unrealised loss due to change in fair value of available for sale securities - net	(4,191,363)	(17,914,730)	(131,173)	(6,900,014)	
	(118,004,057)	28,338,621	(1,667,359)	(6,638,036)	
Items that will not be reclassified to profit and loss					
Net gain on cash flow hedging instruments	-	35,031,846	-	16,775,618	
Total comprehensive income for the period	425,855,170	536,800,371	192,281,192	158,617,013	

The annexed notes 1 to 28 form an integral part of this unconsolidated condensed interim financial information.



Su. Then.

Shahid Usman Director

# Unconsolidated Condensed Interim Cash Flow Statement (Un-audited)

For the nine months period ended March 31, 2017

	Note	March 31, 2017 Rupe	March 31, 2016
CASH FLOWS FROM OPERATING ACTIVITIES Profit before tax for the period (including discontinued operations)		704,288,027	613,729,904
Adjustments for: Depreciation and amortisation Impairment loss on ijarah assets Amortisation of transaction cost Allowance for potential lease and other loan losses - net Provision / (Reversal) for other receivable		186,229,876 1,366,667 12,813,876 (10,368,611) 5,914,348	205,605,453 - - - - - - - - - - - - - - - - - - -
Provision for workers welfare fund Charge for defined benefit plan - gratuity fund Impairment loss on e-business assets Reversal of provision on investment Share of profit of equity accounted undertakings Gain on hedging instruments		6,000,000 9,000,000 	13,500,000 - - - - - - - - - - - - - - - - -
Exchange loss on long term borrowings Exchange loss on dividend Unrealised loss on remeasurement of financial assets at fair value through profit or loss Finance cost Profit on certificates of deposit Dividend income Return on investments and deposit Gain on disposal of investment in associated undertaking		- 600,473 631,951,289 576,003,657 (15,852,388) (58,633,452) (5,839,116) (3,467,974) - 0,000,774	(4,428,556) 4,428,556 341,945 4,834,122 599,790,631 625,539,017 (7,727,555) (81,217,462)
Gain on disposal of fixed assets Operating profit before working capital changes		(3,467,974) 1,209,922,744 1,914,210,771	(9,019,629) 1,253,309,984 1,867,039,888
(Increase) / decrease in operating assets Investment in finance lease - net Long term finances and loans - net Short term finances Advances and prepayments Other receivables Long term deposits		(353,776,426) (436,889,730) 129,778,412 12,002,690 66,830,216 578,548	(2,262,422,571) (645,523,021) 155,462,183 (11,852,371) 34,894,196 (1,307,844)
Increase / (decrease) in operating liabilities Deposits from lessees - net Interest / mark-up paid Payment against staff retirement benefits Profit paid on certificates of deposit Trade and other payables		(581,476,290) 584,955,958 (937,592,443) (10,463,232) (406,844,836) (157,839,329) (157,839,329)	(2,730,749,428) 942,671,692 (692,203,325) - (590,617,228) 27,343,811
Net cash used generated from / (used in) operating activities before income tax Payment of Worker's Welfare Fund Income tax paid Cash generated from / (used in) operating activities		(927,783,882) 404,950,599 (7,020,630) (82,722,495) 315,207,474	(312,805,050) (1,176,514,590) (8,267,589) (83,444,235) (1,268,226,414)
CASH FLOWS FROM INVESTING ACTIVITIES Capital expenditure incurred - own use and intangible assets Proceeds from sale of assets - own use Capital expenditure incurred - operating lease assets Capital expenditure incurred - assets under discontinued operations		(50,320,466) 35,620,245 - - (23,882,500)	(58,856,283) 16,367,368 (9,955,625) (16,599,890) (57,236,500)
Capital expenditure incurred - ijarah finance Final adjustment on consideration for acquisition of subsidiary Proceeds from sale of operating lease assets Installment against consideration on sale of e-Business Proceeds from sale of ijarah finance assets Investments - net		(23,882,500) 1,136,207 - 12,800,004 5,329,191 587,003,909	<u> </u>
Proceed against sale of equity accounted undertaking Dividend received Interest received Net cash generated from / (used in) investing activities		46,378,154 31,597,570 96,372,028 742,034,342	78,778,629 67,185,643 (97,627,541)
CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long term loans Short term borrowings-net Certificates of deposit issued - net Repayment of long term loans and finances Dividend paid Net cash (used in) / generated from financing activities		3,300,000,000 1,435,284,118 (3,327,705,535) (2,673,972,211) (351,324,525) (1,617,718,153)	2,700,000,000 229,715,882 1,415,817,844 (2,572,224,980) (367,738,861) 1,405,569,885
Net decrease in cash and cash equivalents Cash and cash equivalents at beginning of the period		(560,476,337) (475,713,978)	<u>39,715,930</u> (711,015,042)
Cash and cash equivalents at end of the period	25	(1,036,190,315)	(671,299,112)

The annexed notes 1 to 28 form an integral part of this unconsolidated condensed interim financial information.

Shaheen Amin Chief Executive

Se. Then.

Shahid Usman Director

# Unconsolidated Condensed Interim Statement of Changes in Equity (Un-audited)

For the nine months period ended March 31, 2017

		Capital Reserves Revenue Reserves		Capital Reserves Revenue Reserves		Capital Reserves		Reserves Revenue Reserves		Revenue Reserves		
	Issued, subscribed and paid-up capital	Share premium	Statutory reserve	Unappropriated profit	Unrealised gains / (losses) on investment	Hedging reserve	Foreign currency translation reserve	Total shareholders equity				
				Rup	)ees							
Balance as at July 01, 2015	820,529,300	448,603,499	899,545,177	961,597,991	27,566,224	(35,031,846)	314,209,983	3,437,020,328				
Total comprehensive income for the nine months period ended March 31, 2016												
Profit for the period	-	-	-	473,429,904	-	-	-	473,429,904				
Other comprehensive income												
Exchange difference arising on translation of ioreign associates - net of deferred tax	-	-	-	-	-	-	46,253,351	46,253,351				
Unrealised loss due to change in fair value of available for sale securities - net	-	-	-	-	(17,914,730)	-	-	(17,914,730)				
Net gain on cash flow hedging instruments	-	-	-	-	(17,914,730)	35,031,846	46.253.351	35,031,846				
Fransferred from surplus on revaluation of fixed assets on account of incremental depreciation Cash dividend @ Rs.4.50 per ordinary share of Rs.10.00 each for the year ended June 30, 2015	-	-		2,270,538 (369,238,185)	-	-	-	2,270,538 (369,238,185)				
Balance as at March 31, 2016	820,529,300	448,603,499	899,545,177	1,068,060,248	9,651,494	-	360,463,334	3,606,853,052				
Balance as at July 01, 2016	820,827,940	448,603,499	937,045,177	1,298,310,793	2,027,483	-	340,995,023	3,847,809,915				
Total comprehensive income for the nine months period ended March 31, 2017												
Profit for the period	-	-	-	543,859,227	-	-	-	543,859,227				
Other comprehensive income Exchange difference arising on translation of												
foreign associates - net of deferred tax	-	-	-	-	-	-	(113,812,694)	(113,812,694)				
Inrealised loss due to change in fair value of available for sale securities - net					(4,191,363)			(4,191,363)				
Waliable for sale securities - fier	-	-	-	-	(4,191,363)	-	(113,812,694)	(118,004,057)				
					(.,,)		(,,,					
				4 705 4 40				4 765 140				
Transferred from surplus on revaluation of fixed assets on account of incremental depreciation	-	-	-	4,765,140	-	-	-	4,765,140				
	-	-	-	(369,372,573)				(369,372,573)				

The annexed notes 1 to 28 form an integral part of this unconsolidated condensed interim financial information.

Shaheen Amin

Chief Executive

Su. Then.

Shahid Usman Director

For the nine months period ended March 31, 2017

# 1 LEGAL STATUS AND OPERATIONS

ORIX Leasing Pakistan Limited ("the Company") was incorporated in Pakistan as a private limited Company on July 1, 1986 under the Companies Ordinance, 1984 and was converted into a public limited Company on December 23, 1987. The Company is listed on the Pakistan Stock Exchange. The registered office of the Company is situated at Islamic Chamber of Commerce Building, Clifton, Karachi. The Company is licensed to carry out leasing business as a Non-Banking Finance Company (NBFC) under the Non-Banking Finance Companies (Establishment and Regulations) Rules 2003 issued by the Securities and Exchange Commission of Pakistan (SECP).

- **1.1** Pakistan Credit Rating Agency Limited (PACRA) has assigned long term credit rating of AA+ and short term credit rating of A1+ to the Company on December 30, 2016.
- 1.2 Last year, under the 'Scheme of Amalgamation of Standard Chartered Leasing Limited with and into ORIX Leasing Pakistan Limited", hereinafter referred to as "The Scheme" as approved by SECP, Standard Chartered Leasing Limited (SCLL) was acquired and amalgamated with the Company. The Scheme was effective from May 27, 2016. For the purpose of this unconsolidated condensed interim financial information, the Company has incorporated the balances relating to SCLL at their carrying values as appearing in the audited financial statements of SCLL for the period ended May 26, 2016. The fair valuation exercise of the recorded assets and liabilities will be completed within the period specified under IFRS 3. The carrying values of the recorded assets and liabilities may change as a result of the fair value exercise as required under IFRS 3.

# 2 BASIS OF PREPARATION

- 2.1 This unconsolidated condensed interim financial information has been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards ("IFRSs") issued by the International Accounting Standards Board and Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountant of Pakistan (ICAP) as are notified under the Companies Ordinance, 1984, the provisions of the Companies Ordinance, 1984, the Non-Banking Finance and Notified Entities Regulations, 2008 (the "NBFC Regulations") and the directives issued by the SECP. In case the requirements differ, the provisions of and directives issued by SECP prevail.
- 2.2 The disclosures made in this unconsolidated condensed interim financial information have, however, been limited based on the requirements of the International Accounting Standard 34: 'Interim Financial Reporting'. This unconsolidated condensed interim financial information does not include all of the information required for a full set of financial statements and should be read in conjunction with the annual published unconsolidated audited financial statements of the Company for the year ended June 30, 2016.
- **2.3** The comparative balance sheet presented in this unconsolidated condensed interim financial information has been extracted from the unconsolidated audited financial statements of the Company for the year ended June 30, 2016, whereas the comparative profit and loss account, statement of comprehensive income, statement of changes in equity and cash flow statement have been extracted from the unaudited condensed interim financial information for the period ended March 31, 2016.
- 2.4 This unconsolidated condensed interim financial information has been presented in Pakistani Rupees, which is the functional currency of the Company.

# 3 SIGNIFICANT POLICIES, ESTIMATES, ASSUMPTIONS AND CHANGES THEREIN

- **3.1** The accounting policies adopted in the preparation of this unconsolidated condensed interim financial information are the same as those applied in the preparation of the audited annual published unconsolidated financial statements of the Company for the year ended June 30, 2016 except as disclosed in note 5.2.
- **3.2** The preparation of this unconsolidated condensed interim financial information in conformity with the approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision as disclosed in note 5.2.

For the nine months period ended March 31, 2017

The significant judgments made by management in applying the Company's accounting policies and the key 3.3 sources of estimation uncertainty were the same as those that were applied to the audited annual published unconsolidated financial statements for the year ended June 30, 2016.

#### Standards, interpretations and amendments to published approved accounting standards that are effective 3.4 in the current period

There are certain new and amended standards and interpretations that are mandatory for the Company's accounting periods beginning on or after July 1, 2016 but are considered not to be relevant or to have any significant effect on the Company's operations and are, therefore, not disclosed in this unconsolidated condensed interim financial information.

#### 3.5 Standards, interpretations and amendments to published approved accounting standards that are not yet effective

The following standards, amendments and interpretations with respect to approved accounting standards would be effective from the date mentioned below against the respective standards, amendments or interpretations:

Effective date (accounting

period beginning on or after)

January 1, 2018

January 1, 2018 January 1, 2019

# Standards, Interpretations or Amendments

- **IFRS-9** Financial Instruments
- IFRS-15 Revenue from contracts with customers IFRS-16 Leases
- \_

The standards highlighted above may impact the unconsolidated condensed interim financial information of the Company on adoption and the management is in the process of assessing the full impact.

There are certain other new and amended standards and interpretations that will become mandatory for the Company's accounting periods beginning on or after July 1, 2017 but are considered not to be relevant or will not have any material effect on the Company's operations and are, therefore, not detailed in this unconsolidated condensed interim financial information.

#### **RISK MANAGEMENT POLICIES** 4

The financial risk management objectives and policies are consistent with those disclosed in the annual audited published unconsolidated financial statements of the Company for the year ended June 30, 2016.

5	PROPERTY, PLANT AND EQUIPMENT	(Un-audited) March 31, 2017 Rup	(Audited) June 30, 2016 pees
	Fixed assets - own use	567,155,613	599,288,863
	Fixed assets - on operating lease	960,845,531	1,032,400,115
	Fixed assets - Ijarah finance	84,382,099	133,677,947
		1,612,383,243	1,765,366,925

#### 5.1 The following is a statement of cost of additions and disposals to / from property, plant and equipment for the nine months period ended March 31, 2017.

	Own	Use	Operating I	Operating lease assets		arah financing
	Additions	Disposals	Additions	Disposals/ writeoff pees	Additions	Disposals
			110	•		
Generators / Machinery	-	-	-	658,691	-	26,645,000
Leasehold improvements	22,417,406	-	-	-	-	-
Furniture, fittings and office equipment	12,346,512	1,008,433	-	-	-	-
Computers and accessories	10,543,048	33,100	-	-	-	-
Vehicles	5,013,500	54,010,488		1,440,000	23,882,500	35,676,840
March 31, 2017	50,320,466	55,052,021	-	2,098,691	23,882,500	62,321,840
March 31, 2016	48,496,111	35,989,309	26,555,515	463,335,926	57,236,500	36,215,500

For the nine months period ended March 31, 2017

**5.2** During the period, the Company revised its estimate of useful life of office equipment and leasehold improvements. The initial life of office equipment has been reduced from 80 months to 60 months after taking into account the frequency of replacement of these assets. The initial life of leasehold improvements on rented premises has been reduced from 80 months to 36 months in line with the average term of rent agreements. The revision has been accounted for as a change in accounting estimate as defined in International Accounting Standard 8, 'Accounting Policies, Changes in Accounting Estimates and Errors'. Had these revisions not been made, depreciation expense for office equipment and leasehold improvements would have been lower by Rs. 4,221,539 and Rs. 947,268 respectively and consequently profit before tax would have been higher by the same amount.

6	INTANGIBLE ASSETS	(Un-audited) March 31, 2017 Rupee	(Audited) June 30, 2016 s
	Computer software and license	13.834.490	11.725.852

6.1 During the period additions amounting to Rs. 6,896,188 (March 2016: Rs. 10,360,172) were made to intangible assets. No disposals were made during the period.

		Note	(Un-audited) March 31, 2017	(Audited) June 30, 2016
7	NET INVESTMENT IN FINANCE LEASE		Rup	Dees
	Instalment contract receivables Residual value		20,774,008,846 9,032,795,382	21,061,432,559 8,441,261,944
	Less: Unearned finance income		29,806,804,228 3,181,112,222 26,625,692,006	29,502,694,503 3,230,778,923 26,271,915,580
8	INVESTMENT IN SUBSIDIARIES			
	- ORIX Services Pakistan (Private) Limited (formerly Standard Chartered Services of Pakistan _(Private) Limited - Modaraba Management Company	8.1	182,430,262	183,489,632
	- ORIX Modaraba (formerly Standard Chartered Modaraba)	8.2	139,944,032	140,020,869
			322,374,294	323,510,501

- 8.1 The Company holds 100% shares in ORIX Services Pakistan (Private) Limited (formerly Standard Chartered Services of Pakistan (Private) Limited) at March 31, 2017 (June 30, 2016: 100%). ORIX Services Pakistan (Private) Limited is the management Company of ORIX Modaraba (formerly Standard Chartered Modaraba) and holds 10% certificates in ORIX Modaraba as at March 31, 2017.
- **8.2** The Company holds 10% certificates in ORIX Modaraba (formerly Standard Chartered Modaraba) as at March 31, 2017 (June 30, 2016: 10%).

9	LONG TERM INVESTMENTS	Note	(Un-audited) March 31, 2017 Rupe	(Audited) June 30, 2016 ees
	Held to maturity investments Pakistan Investment Bonds (PIBs) Term finance certificates (TFCs) - Unlisted	<u>9.1</u> 9.2	73,997,362 138,128 74,135,490	433,552,335 1,701,878 435,254,213
	Less: Current maturity Less: Allowance for potential losses		14,897,610 138,128 59,099,752	359,971,600 1,701,878 73,580,735

- **9.1** This investment has been made as required under Regulation 14(4)(g) of the Non Banking Finance Companies and Notified Entities Regulations, 2008 to maintain liquidity against certificates of deposit. This is redeemable within a period of 3 years (June 2016: 3.5 years) from the balance sheet date, carrying coupon rate of 9.60% to 12.00% (June 2016: 9.60% to 12.00%) per annum due half yearly from the date of issue.
- **9.2** This represents investment made by the Company in unlisted Term Finance Certificates (TFCs). The exposure against these TFCs has been fully provided.

For the nine months period ended March 31, 2017

10	CURRENT MATURITY OF NON-CURRENT ASSETS	Note	(Un-audited) March 31, 2017 Ruj	(Audited) June 30, 2016 Dees
	Current maturity of: Net investment in finance lease Long term investments Long term finances and loans		12,234,652,480 14,897,610 1,794,892,019 14,044,442,109	11,780,064,405 359,971,600 1,610,413,776 13,750,449,781
11	SHORT TERM INVESTMENTS			
	At fair value through profit and loss Treasury bills Term finance certificates Available-for-sale	<u>11.1</u> 11.2	921,339,377 8,000,527 929,339,904	610,536,907 8,000,527 618,537,434
	Pakistan Investment Bonds (PIBs) Ordinary shares	11.3	16,247,917 12,974,254 29,222,171	593,380,572 15,059,667 608,440,239
	Less: Allowance for potential losses		8,000,527 950,561,548	8,000,527 1,218,977,146

**11.1** These represent investments made as required under Regulation 14(4)(g) of the NBFC Regulations to maintain liquidity against certificates of deposit. These are redeemable within a period of 12 months (June 2016: 12 months) from the balance sheet date. These carry yields ranging from 5.94% to 6.16% (June 2016: 5.81% to 6.38%) per annum.

- **11.2** This represents investment made by the Company in unlisted Term Finance Certificates (TFCs). The exposure against these TFCs has been fully provided.
- **11.3** These represent investments made as required under Regulation 14(4)(g) of the NBFC Regulation to maintain liquidity against certificates of deposit. These are highly liquid and can be sold in the secondary market at any time. These carry coupon rate of 11.25% (June 2016: 8.90% to 11.97%) per annum.

12	ASSETS CLASSIFIED AS HELD FOR SALE	Note -	(Un-audited) March 31, 2017 Rupe	(Audited) June 30, 2016 ees
	Investment in associated undertaking Repossessed assets	12.1 & 12.2	87,754,399 28,804,541 116,558,940	128,293,437 19,189,266 147,482,703

- 12.1 This represents investment in OPP (Private) Limited. The Company intends to divest the investment in OPP (Private) Limited, subject to necessary regulatory approvals.
- 12.2 During the period, the Company has divested its investment in SK Leasing JSC, having carrying value of Rs. 40.54 million, for a purchase consideration of Rs. 46.38 million.

13	LONG TERM FINANCES - secured	Note	(Un-audited) March 31, 2017	(Audited) June 30, 2016
	Long term finances utilised under mark-up _arrangements - financial institutions		9,772,634,480	9,126,566,141
	Less: Unamortised transaction cost Less: Current maturity	15	26,749,584 3,430,779,984 3,457,529,568 6,315,104,912	19,522,910 2,959,053,788 2,978,576,698 6,147,989,443
14	SHORT TERM BORROWINGS			0,111,000,110
	From Banking Companies Running finance arrangements - secured Short term loans - secured		1,244,593,968 2,535,000,000 3,779,593,968	809,208,372 1,099,715,882 1,908,924,254

For the nine months period ended March 31, 2017

15	CURRENT MATURITY OF NON-CURRENT LIABILITIES	Note	(Un-audited) March 31, 2017 Rup	(Audited) June 30, 2016 Dees
	Current maturity of: Long term finances Long term certificates of deposit Long term deposits	13	3,430,779,984 1,122,450,321 2,555,700,449 7,108,930,754	2,959,053,788 1,802,742,125 2,304,812,309 7,066,608,222

# 16 CONTINGENCIES AND COMMITMENTS

- 16.1 During the period, the Deputy Commissioner Inland Revenue (DCIR) passed an amended assessment order for tax year 2011 on September 7, 2016 and created a demand of Rs. 67.6 million. The said demand mainly contests the basis used by the Company to calculate minimum tax under Section 113 of the Income Tax Ordinance, 2001 for the tax year 2011. The Company's basis of calculation of minimum tax is already endorsed by a judgement passed by the Appellate Tribunal Inland Revenue, Lahore Bench in case of another leasing Company. The Company filed an appeal against the amended assessment order before the Commissioner Inland Revenue Appeals-II (CIR-A). The CIR-A in its order dated October 19, 2016 disposed of the appeal and arbitrarily confirmed the calculation of minimum tax under Section 113 of the Income Tax Ordinance, 2001 made by the DCIR, certain issues were remanded back and DCIR was directed to pass revised amended assessment order. On February 17, 2017 DCIR passed a revised amended assessment order against the Company and again created demand of Rs. 67.6 million. The Company has filed an appeal against the revised amended assessment order of DCIR before the Commissioner Inland Revenue Appeals-II (CIR-A) which is pending adjudication. The Company has also filed an appeal before the Appellate Tribunal Inland Revenue on matters which were decided against the Company by the CIR-A, which are pending adjudication. Simultaneously, the Company has also moved application for rectification before the CIR-A for correction of factual and legal mistakes in its Order dated October 19, 2016. The rectification application is pending with the CIR-A. The Company's Tax Consultant is of the opinion that the action of the DCIR and CIR-A in respect of the said orders are arbitrary and against the law. Based on the merit of the case, Management considers that decision will be in the Company's favour and hence no provision has been recorded in the books in this regard.
- 16.2 During the period, the Deputy Commissioner Inland Revenue (DCIR) passed an amended assessment order for the tax year 2014 on October 27, 2016 and created a demand of Rs. 90.5 million. The said demand mainly contests the basis used by the Company to calculate minimum tax under Section 113 of the Income Tax Ordinance, 2001 for the tax year 2014. The Company's basis of calculation of minimum tax is already endorsed by a judgement passed by the Appellate Tribunal Inland Revenue, Lahore Bench in case of another leasing company. The Company has filed an appeal against the amended assessment order before the Commissioner Inland Revenue Appeals-II (CIR-A). The CIR-A in its order dated January 31, 2017 disposed of the appeal and arbitrarily confirmed the calculation of minimum tax under Section 113 of the Income Tax Ordinance, 2001 made by the DCIR, certain issues were remanded back and DCIR was directed to pass revised amended assessment order. The Company has filed an appeal before the Appellate Tribunal Inland Revenue on matters which were decided against the Company by the CIR-A, which are pending adjudication. The Company's Tax Consultant is of the opinion that the action of the DCIR and CIR-A in respect of the said order is arbitrary and against the law. Based on the merit of the case the management considers that decision will be in the Company's favour and hence no provision has been recorded in the books in this regard.
- **16.3** During the period end, the Additional Commissioner Inland Revenue (ACIR) passed an order on January 11, 2017 after concluding withholding tax monitoring proceeding for the tax year 2011, 2012 and 2013 and created demand of Rs. 2.28 million, Rs. 2.08 million and Rs. 1.45 million respectively. The ACIR observed that at the time of sale of vehicles advance tax was required to be collected by the Company under section 236A of the Income Tax Ordinance, 2001 which was not collected. The Company maintained that collection of advance tax under section 236A is applicable for auction and tender, while the Company has disposed off vehicles through negotiations. The Company has filed an appeal against the said orders before the Commissioner Inland Revenue Appeals-II (CIR-A) which is pending adjudication. The Company's Tax Consultant is of the opinion that the action of the ACIR in respect of the said orders are arbitrary and against the law. Based on the merit of the case the management considers that decision will be in the Company's favour and hence no provision has been recorded in the books in this regard.

For the nine months period ended March 31, 2017

- **16.4** There were no changes in the status of contingencies as disclosed in the note 32 to the unconsolidated financial statements for the year ended June 30, 2016.
- 16.5 Leasing and Ijarah contracts committed but not executed at the balance sheet date amounted to Rs. 27.23 million (June 2016: Rs. 109.41 million).

		Nine months March 31, 2017	
17	INCOME FROM OPERATING LEASE	Rupe	ees
	Generators and vehicles Islamic finance	266,710,569 77,047,895	296,790,283 101,384,943
		343,758,464	398,175,226

# 18 SHARE OF PROFIT OF EQUITY ACCOUNTED UNDERTAKINGS

		(Un-a	udited)	
		Nine months period ended Nine months March 31, 2017 March 3		
Name of associates	Associates' profit / (loss) after tax	Share of associates' profit / (loss) after tax	Associates' profit / (loss) after tax	Share of associates' profit / (loss) after tax
		Rup	ees	
Quoted				
Oman ORIX Leasing Company SAOG	1,160,828,431	135,140,164	1,088,719,375	126,745,444
	1,160,828,431	135,140,164	1,088,719,375	126,745,444
Un-Quoted				
Saudi ORIX Leasing Company	847,904,107	16,322,153	1,825,582,436	35,142,462
AI Hail ORIX Finance PSC	(1,428,157,327)	(42,844,718)	(82,623,379)	(2,478,703)
ORIX Leasing Egypt SAE	67,889,360	15,614,552	112,982,282	25,985,925
	(512,363,860)	(10,908,013)	1,855,941,339	58,649,684
	648,464,571	124,232,151	2,944,660,714	185,395,128

19 FINANCE COS
----------------

Interest / mark-up on:		
- Long term finances	488,006,602	488,958,841
- Long term loans	-	10,560,076
- Short term borrowings	125,466,891	79,546,675
Profit on certificates of deposit	576,003,657	625,539,017
Amortisation of transaction costs	12,813,876	10,419,366
Bank charges and commission	18,477,796	20,725,039
	1,220,768,822	1,235,749,014

(Un-audited) Nine months period ended

March 31, 2016

March 31,

2017 -----Rupees-

# 20 OTHER PROVISIONS - NET

Provision/ (reversal) for other receivables	5,914,348	(25,158,511)
Impairment on ijarah assets	1,366,667	-
Provision for workers' welfare fund	6,000,000	13,500,000
Reversal of provision for potential losses on investments	(1,563,750)	(2,085,286)
	11,717,265	(13,743,797)

# 21 TAXATION

The tax charge for the current period has been made under the provisions of the Alternate Corporate Tax under Section 113C of the Income Tax Ordinance, 2001. The deferred tax calculated using the statutory rate of taxation has been charged to the unconsolidated condensed interim profit and loss account.

For the nine months period ended March 31, 2017

# 22 LOSS AFTER TAXATION FROM DISCONTINUED OPERATIONS

(Un-audited) Nine months period ended March 31, March 31, 2017 2016

Income from operations	-	117,928,933
Direct cost	-	(74,430,220)
Administrative and general expenses	-	(28,147,152)
Impairment loss on e-business assets	-	(30,003,203)
Gain on disposal	-	509,100
Loss before taxation	-	(14,142,542)
Taxation - net	-	2,404,232
Loss after taxation from discontinued operations	-	(11,738,310)

# 23 SEGMENT INFORMATION

The Company has two primary reporting segments namely, 'Finance lease' and 'Operating lease', based on the nature of business and the related risks and returns associated with these segments. The finance lease operations are primarily for long term leases of movable assets to corporate entities and individuals, while under operating lease, the Company provides assets on short term rentals. Segment results for the Company's Micro Finance operation are also disclosed separately. Other operations, which are not deemed by management to be sufficiently significant to disclose as separate items and do not fall in to the above segment categories, are reported under "Investment in associates, loans and others".

	Finance Lease	Operating Lease	Investment in associates, loans and others	Sub Total	Micro Finance	Total
			Rup	ees		
Segment analysis for the nine months						
period ended March 31, 2017 - (Unaudited)						
Segment revenues	1,805,292,352	343,758,464	503,875,181	2,652,925,997	106,493,584	2,759,419,581
Share of profit of equity accounted						
undertakings		-	124,232,151	124,232,151	-	124,232,151
Total segment revenue	1,805,292,352	343,758,464	628,107,332	2,777,158,148	106,493,584	2,883,651,732
Administrative and general expenses	(317,174,311)	(14,000,105)	(907,082)	(332,081,498)	(43,914,644)	(375,996,142)
Direct cost of lease	(12,897,442)	(244,998,937)	-	(257,896,379)	-	(257,896,379)
Allowance for potential lease						
other loan losses - net	16,732,720	-	(2,656,927)	14,075,793	(3,707,182)	10,368,611
Impairment loss on ijara asset	-	(1,366,667)	-	(1,366,667)	-	(1,366,667)
Other provision - net	-	(4,186,604)	(163,993)	(4,350,597)	-	(4,350,597)
Segment result	1,491,953,319	79,206,151	624,379,330	2,195,538,800	58,871,758	2,254,410,558
Provision for workers welfare fund				(6,000,000)	-	(6,000,000)
Unallocated expenses				(323,353,709)	-	(323,353,709)
Result from operating activities				1,866,185,091	58,871,758	1,925,056,849
Finance cost				(1,205,804,731)	(14,964,091)	(1,220,768,822)
Provision for taxation				(160,428,800)	-	(160,428,800)
Profit for the period				499,951,560	43,907,667	543,859,227
Segment assets and liabilities						
Segment assets	25.695.058.033	1.045.227.630	4,507,246,359	31,247,532,022	403.716.202	31,651,248,224
Investment in subsidiaries		1,040,221,000	322,374,294	322.374.294		322.374.294
Investment in equity			022,014,204	022,014,204		022,014,204
accounted undertakings		_	2,227,824,605	2.227.824.605		2.227.824.605
accounted undertakings			2,227,024,000	2,227,024,000		2,221,024,003
Asset classified as held for sale	28,804,541	-	87,754,399	116,558,940	-	116,558,940
Unallocated assets				567,156,636	-	567,156,636
Total assets				34,481,446,497	403,716,202	34,885,162,699
Cognost lisbilitios	0.010.100.170			0.010.100.170		0.010.100.170
Segment liabilities	9,018,198,179	-	-	9,018,198,179	-	9,018,198,179
Unallocated liabilities				21,639,119,277	-	21,639,119,277
Total liabilities				30,657,317,456	-	30,657,317,456

For the nine months period ended March 31, 2017

	Finance Lease	Operating Lease	Investment in associates, loans and others	Sub Total	Micro Finance	Total
			Rup	L		
Other information						
Capital expenditure	-	23,882,500	-	23,882,500	3,933,541	27,816,041
Depreciation and amortisation	-	137,828,446	-	137,828,446	937,478	138,765,924
Unallocated:						
Capital expenditure	-	-	-	46,386,925	-	46,386,92
Depreciation and amortisation	-	-	-	47,463,952	-	47,463,952
· ·						,
Segment analysis for the nine months						
period ended March 31, 2016 - (Unaudited)	1 700 571 600	510 104 150	417 004 700	0.664.560.500	111 400 700	0 775 004 00
Segment revenues Share of profit of equity accounted	1,730,571,629	516,104,159	417,884,720	2,664,560,508	111,423,790	2,775,984,29
undertakings	-	-	185,395,128	185,395,128	-	185,395,12
Total segment revenue	1,730,571,629	516,104,159	603,279,848	2,849,955,636	111,423,790	2,961,379,42
Administrative and general expenses	(213,414,725)	(44,107,219)	(566,837)	(258,088,781)	(41,664,100)	(299,752,881
Direct cost of lease	(12,044,433)	(357,583,971)	-	(369,628,404)	-	(369,628,404
Allowance for potential lease	, ,. ,,					(
other loan losses - net	(36,443,786)	-	(35,076,969)	(71,520,755)	(2,359,064)	(73,879,819
Impairment loss on e business assets	-	(30,003,203)	-	(30,003,203)	-	(30,003,203
Other provision - net	-	21,197,740	6,046,057	27,243,797	-	27,243,79
Segment result	1,468,668,685	105,607,506	573,682,099	2,147,958,290	67,400,626	2,215,358,91
Provision for workers welfare fund				(13,500,000)	-	(13,500,00
Unallocated expenses				(352,379,998)	-	(352,379,99
Result from operating activities				1,782,078,292	67,400,626	1,849,478,91
Finance cost				(1,215,934,632)	(19,814,382)	(1,235,749,014
Provision for taxation				(140,300,000)	-	(140,300,000
Profit for the period				425,843,660	47,586,244	473,429,90
Segment assets and liabilities for the year ended June 30, 2016 (Audited)						
Segment assets	25,324,548,888	1,166,078,062	4,395,009,824	30,885,636,774	439,459,896	31,325,096,67
Investment in subsidiaries	-	-	323,510,501	323,510,501	-	323,510,50
Investment in equity						
accounted undertakings	-	-	2,266,192,717	2,266,192,717	-	2,266,192,71
Assets classified as held for sale	19.189.266	-	128,293,437	1/7 /00 700		1/7 /00 70
Unallocated assets	19,109,200	-	120,290,407	147,482,703 1,251,157,568	-	147,482,70
Total assets				34,873,980,263	439,459,896	35,313,440,15
10141 435613				04,070,300,200	400,400,000	00,010,440,10
Segment liabilities	8,433,242,221	-	-	8,433,242,221	-	8,433,242,22
Unallocated liabilities				22.709.381.421	-	22,709,381,42
Total liabilities				31,142,623,642	-	31,142,623,64
Other information for the nine months period ended March 31, 2016 (Unaudited)						
Capital expenditure		83,792,015	-	83,792,015	2,410,376	86,202,39
Depreciation and amortisation		166,408,787	-	166,408,787	1,025,960	167,434,74
						. /
Unallocated:						
Capital expenditure	-	-	-	56,445,907	-	56,445,90
				00 470 700		00 170 70
Depreciation and amortisation	-	-	-	38,170,706	-	38,170,70

# 24 TRANSACTIONS / BALANCES WITH RELATED PARTIES

The following table provides details of transactions and balances with related parties. Transactions with related parties are made in accordance with normal market prices. Transactions with key management personnel are in accordance with terms and conditions of their employment contracts.

For the nine months period ended March 31, 2017

	Nine months March 31, 2017	udited) period ended March 31, 2016 pees
ORIX Corporation, Japan Parent Company	10	
Dividend Paid	183,113,276	183,113,276
Saudi ORIX Leasing Company Associate / Common directorship Consultancy/ technical assistance fee received	936,743	843,051
SK Leasing JSC Associate / Common directorship Dividend received		7,094,574
Oman ORIX Leasing Company SAOG Associate / Common directorship Dividend received	_	71,684,055
BOD attendance fee received	416,470	341,151
ORIX Leasing Egypt SAE Associate / Common directorship Dividend received	15,745,182	_
Sui Northern Gas Company Limited		
Common directorship Utilities bills payment	14,925	14,410
State Life Insurance Corporation of Pakistan		
Common directorship Dividend Paid Rent and premium payment	19,399,059 11,948,852	19,399,059 9,010,499
Related parties	00.000.017	10 704 755
Issuance of certificates of deposit Redemption of certificates of deposit Amount of profit paid	23,066,217 49,122,059 5,302,766	16,784,755 28,050,000 4,420,249
ORIX Modaraba (formerly Standard Chartered Modaraba)		
Subsidiary / Common directorship Dividend received	15,430,400	-
ORIX Leasing Pakistan Limited Employees Provident Fund (OLP - EPF) Contribution made	17,276,236	16,448,123
ORIX Leasing Pakistan Limited Staff Gratuity Fund (OLP - SGF) Contribution made	10,463,234	8,910,579
Staff Retirement Fund (Standard Chartered Leasing Limited - PF & GF) Received from staff retirement funds - Standard Chartered Leasing Limited	24,648,274	_
<b>Compensation of Key Management Personnel and Directors</b> Director fee paid Short term employee benefits Retirement benefits	1,500,000 118,449,019 <u>9,685,758</u> 129,634,777	1,573,000 108,603,933 9,785,759 119,962,692
Loan disbursement to key management personnel Interest paid by key management personnel Principal repaid by key management personnel	6,097,275 1,586,972 10,614,826	9,412,884 1,669,373 9,071,631

For the nine months period ended March 31, 2017

Balances as at period / year end	(Un-audited) March 31, 2017 Ru	(Audited) June 30, 2016 pees
Investment in subsidiaries	322,374,294	323,510,501
Investment in associated undertakings	2,227,824,605	2,266,192,717
Investment in associated undertakings-held for sale	87,754,399	128,293,437
Certificates of deposit held	20,036,609	55,399,043
Accrued profit on certificates of deposit	1,364,977	3,921,402
Loans to Key management personnel outstanding	32,900,311	37,417,862
Defined benefit payable to OLP-SGF	-	1,463,232
Receivable from staff retirement funds - SCLL	_	24,648,274

- 24.1 The Company is a party to Technical Assistance Agreements with its foreign associates, under which the Company renders certain technical services to these foreign associates.
- 24.2 Internal Audit also provides certain Internal Audit Advisory services to the ORIX group companies.

CASH AND CASH EQUIVALENTS	(Un-audited) Nine months period ended March 31, March 31, 2017 2016 Rupees			
Cash at bank	<b>207,039,601</b> 179,96	3,693		
Cash in hand	1,364,052 1,24	3,175		
		6,868		
Running finance arrangements - secured	<b>(1,244,593,968)</b> (852,50)	5,980)		

# 26 FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of investments classified as "at fair value through profit or loss" and "available for sale" are based on active market. The investment in associates are accounted for using the equity method while the subsidiaries have been kept at cost. The value of unquoted equity investments is reduced, if required, on the basis of break-up value of those investments based on the latest available audited financial statements.

(1,036,190,315)

(671,299,112)

Fair value of net investments in finance lease, long term loans and finances, long term deposits and other assets, other liabilities, long term certificate of deposits and other accounts are approximate to their carrying value. The provision for impairment of finance lease and long term loans and finances has been calculated in accordance with the Company's accounting policy and the requirements of the Non Banking Finance Companies and Notified Entities Regulations, 2008.

In the opinion of the management, the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since these assets and liabilities are short term in nature.

The table below analyses financial instruments carried at fair value, by valuation method. The different levels (methods) have been defined as follows:

- Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the assets or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: Fair value measurements using input for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

25

For the nine months period ended March 31, 2017

The table below analyses financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

		March 31, 201 Fair y		
	Level 1	Level 2	Level 3	Total
On balance sheet financial instruments Financial assets measured at fair value - Investments - Net		(Rup		
At fair value through profit or loss	-	921,339,377	-	921,339,377
Available for sale investments	-	16,247,917	-	16,247,917
Non-financial assets Property, plant and equipment (Leasehold land & building) Total		424,109,998		424,109,998
		June 30, 20 Fair v	16 (Audited)	
	Level 1	Level 2	Level 3	Total
On balance sheet financial instruments		(Rup	ees)	
Financial assets measured at fair value Investments- Net				
At fair value through profit or loss	-	610,536,907	-	610,536,907
Available for sale investments	-	593,380,572	-	593,380,572
Non-financial assets Property, plant and equipment (Leasehold land & building)		432 246 647		432 246 647

(Leasehold land & building)	- 432,246,647	-	432,246,647
Total	- 1,636,164,126	-	1,636,164,126

# 27 GENERAL

- 27.1 Comparative information has been reclassified, rearranged, additionally incorporated in this condensed interim financial information for the purpose of better presentation. No significant reclassifications were made during the period.
- 27.2 Figures have been rounded off to the nearest rupee.

# 28 DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorised for issue on April 25, 2017 by the Board of Directors of the Company.



Se. Then.

Shahid Usman Director

# Consolidated Condensed Interim Balance Sheet

As at March 31, 2017

	Note	March 31, 2017 (Un-audited)	June 30, 2016 (Audited)
ASSETS		Rupe	ees
Non-current assets	-	5 000 044 050	
Property, plant and equipment Intangible assets	5	<u>5,803,344,056</u> 50,240,875	<u>5,434,316,971</u> 56,428,695
			/
Net investment in finance lease Current maturity	7	26,625,692,006 (12,234,652,480)	<u>26,271,915,580</u> (11,780,064,405)
Allowance for potential lease losses		(930,633,973)	(947,366,692)
		(13,165,286,453) 13,460,405,553	(12,727,431,097) 13,544,484,483
Investment in associated undertakings		2,227,824,605	2,266,192,717
Long term investments	8	77,288,491	<u>86,741,035</u> 2,315,424,195
Long term finances and loans Long term deposits		2,379,237,628 10,782,660	11,361,208
		24,009,123,868	23,714,949,304
Current assets Short term finances		152,771,242	285,650,013
Accrued return on investments and term finance		57,463,512	105,673,893
Current maturity of non-current assets Short term investments	9	14,210,751,900 950,561,548	13,920,248,717 1,218,977,146
Advances and prepayments	10	138,892,106	75,310,426
Other receivables Cash and bank balances		126,742,198 450.873.686	<u>186,151,040</u> 613,400,045
Net investment in Ijara Finance		370,000	370,000
Taxation - net		67,150,939	74,921,494
		16,155,577,131	16,480,702,774
Assets classified as held for sale	11	116,558,940	147,482,703
Total assets		40,281,259,939	40,343,134,781
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorised share capital			
350,000,000 (June 30, 2016: 350,000,000) Ordinary shares of Rs.10 each		3,500,000,000	3,500,000,000
laguad autoparities and paid up appital		820,827,940	820,827,940
Issued, subscribed and paid-up-capital Reserves		1,615,870,645	1,728,935,802
Unappropriated profit		1,469,779,166	1,297,653,691
Total equity attributable to equity holder of the Holding Company		3,906,477,751	3,847,417,433
Non-Controlling interest		896,383,050	940,945,746
Surplus on revaluation of leasehold land and office building		318,787,591	323,006,602
Non-current liabilities			
Long term finances	12	6,316,230,858	6,297,989,443
Long term certificates of deposit Long term deposits		4,268,552,127 7,234,495,661	5,874,172,666 6,592,206,800
Deferred taxation		503,139,472	476,449,984
Other long term liabilities		217,995,149	258,983,005 1,463,232
Post-employment benefits Redeemable capital		324,195,000	683,280,000
		18,864,608,267	20,184,545,130
Current liabilities Trade and other payables	Г	1,125,005,008	1,075,742,824
Accrued interest / mark-up on loans, term finances and certificates of deposit		300,539,608	440,256,946
Short term borrowings Short term certificates of deposit	13	3,927,342,066 1,031,250,844	1,918,586,604 2,073,044,036
Current maturity of non-current liabilities	14	9,910,865,754	9,539,589,460
Total equity and liabilities		<u>16,295,003,280</u> 40,281,259,939	<u>15,047,219,870</u> 40,343,134,781
			1010 10110 11101
CONTINGENCIES AND COMMITMENTS	15		

## CONTINGENCIES AND COMMITMENTS

The annexed notes 1 to 27 form an integral part of this consolidated condensed interim financial information.

Shaheen Amin Chief Executive

Ser. Them.

Shahid Usman Director

For the nine months period and quarter ended March 31, 2017

		Nine months	s period ended	Quarte	r ended
	Note	March 31,	March 31, 2016	March 31, 2017	March 31, 2016
CONTINUING OPERATIONS	Note			pees	
NOOME				-	
INCOME Income from operations					
Finance lease		1 805 292 352	1,730,571,629	607,304,631	576,681,913
Operating lease	16	1,670,168,205	398,175,226	548,726,883	113,445,812
Mark-up on term finance		475,642,522	371,811,703	158,161,338	131,638,221
		3,951,103,079	2,500,558,558	1,314,192,852	821,765,946
Income from other activities		-,	_,,,	.,,	
Other income - net		245,650,847	156,987,707	80,648,845	52,383,375
Share of profit of equity accounted undertakings	17	124,232,151	185,395,128	12,429,839	57,874,574
		369,882,998	342,382,835	93,078,684	110,257,949
EVEENOEO		4,320,986,077	2,842,941,393	1,407,271,536	932,023,895
EXPENSES	10	1.070.000.010		405 400 047	400 570 550
Finance cost Administrative and general expenses	18	1,376,296,310 815,877,045	1,235,749,014 623,985,728	435,402,347 290,807,112	408,579,550 215,538,234
Direct cost of lease		1,368,385,188	295,198,184	449.842.103	87,599,405
Direct cost of lease		3,560,558,543	2,154,932,926	1,176,051,562	711,717,189
Profit before provision and taxation		760,427,534	688,008,467	231,219,974	220,306,706
From before provision and taxation		700,427,554	000,000,407	231,219,974	220,300,700
Allowance for potential lease and other loan losses - net		(21,434,673)	73,879,818	(57,881,961)	24,141,614
Other provisions / (reversal) - net	19	3,672,232	(13,743,797)	4,732,700	1,483,397
		(17,762,441)	60,136,021	(53,149,261)	25,625,011
Profit before tax		778,189,975	627,872,446	284,369,235	194,681,695
Taxation - Current		102.298.561	87,404,232	42.759.927	30.524.385
- Deferred		60.278.000	55.300.000	21,278,000	18.000.000
- Deletted	20	162.576.561	142,704,232	64.037.927	48.524.385
	20	102,570,501	142,704,232	04,037,927	40,024,000
Profit from continuing operations for the period		615,613,414	485,168,214	220,331,308	146,157,310
Loss after taxation from discontinued operations	21	-	(11,738,310)	-	2,322,121
Net profit for the period		615,613,414	473,429,904	220,331,308	148,479,431
· · ·			,		
Profit attributable to			170 100 001		
Equity shareholders of the Holding Company		536,732,908	473,429,904	196,759,044	148,479,431
Non-controlling interest		78,880,506	-	23,572,264	
		615,613,414	473,429,904	220,331,308	148,479,431
BASIC AND DILUTED EARNINGS / (LOSS) PER SHARE					
From continuing operations		6.54	5.91	2.39	1.78
From discontinued operations		-	(0.14)	-	0.03
Total		6.54	5.77	2.39	1.81

The annexed notes 1 to 27 form an integral part of this consolidated condensed interim financial information.



Section.

Shahid Usman Director

For the nine months period and quarter ended March 31, 2017

	Nine months period ended March 31, March 31, 2017 2016		March 31, 2017	2016
Profit for the period Equity shareholders of the Holding Company Non-controlling interest	536,732,908 78,880,506 615,613,414	473,429,904 - 473,429,904	196,759,044 23,572,264 220,331,308	148,479,431 
Other comprehensive income				
Items that may be reclassified subsequently to profit and loss				
Exchange difference arising on translation of foreign associates - net of deferred tax	(113,812,694)	46,253,351	(1,536,186)	261,978
Unrealised gain/ (loss) due to change in fair value of available for sale securities - net	747,537	(17,914,730)	284,947	(6,900,014)
	(113,065,157)	28,338,621	(1,251,239)	(6,638,036)
Items that will not be reclassified to profit and loss				
Net gain on cash flow hedging instruments	-	35,031,846	_	16,775,618
Total comprehensive income for the period	502,548,257	536,800,371	219,080,069	158,617,013
Equity shareholders of the Holding Company Non-controlling interest	423,667,751 78,880,506	536,800,371	195,507,805 23,572,264	158,617,013
	502,548,257	536,800,371	219,080,069	158,617,013

The annexed notes 1 to 27 form an integral part of this consolidated condensed interim financial information.



Se. Then.

Shahid Usman Director

# Consolidated Condensed Interim Cash Flow Statement (Un-audited)

For the nine months period ended March 31, 2017

Note	March 31, 2017	March 31, 2016
CASH FLOWS FROM OPERATING ACTIVITIES Profit before tax for the period (including discontinued operations)	778,189,975	613,729,904
Adjustments for: Depreciation and amortisation	1,310,006,316	205,605,453
Impairment loss on ijarah assets Amortisation of transaction cost	1,366,667	- 10,419,366
Allowance for potential lease and other loan losses - net	12,813,876 (21,434,673)	73,879,818 (25,158,511)
Provision / (Reversal) for other receivable Provision / (Reversal) for workers welfare fund	5,914,348 (2,245,790)	(25,158,511) 13,500,000
Charge for defined benefit plan - gratuity fund	9,000,000	-
Impairment loss on e-business assets Reversal of provision on investment	(1,563,750)	30,003,203 (2,085,286) (185,395,128)
Share of profit of equity accounted undertakings Gain on hedging instruments	(124,232,151)	(185,395,128) (4,428,556)
Exchange loss on long term borrowings	-	(4,428,556) 4,428,556
Exchange loss on dividend Unrealised loss on remeasurement of financial assets at fair value through profit or loss	- 600,473	<u>341,945</u> 4,834,122
Finance cost Profit on certificates of deposit	763,876,490 576,003,657	599,790,631 625,539,017
Dividend income	(1,330,988)	(7,727,555)
Return on investments and deposit Gain on disposal of investment in associated undertaking	(69,018,973) (5,839,116)	(81,217,462)
Provision for services sales tax	(5,839,116) 1,324,254 (35,795,573)	- (9.019.629)
Gain on disposal of fixed assets	2,419,445,067 3,197,635,042	1,253,309,984
Operating profit before working capital changes	3,197,635,042	1,867,039,888
(Increase) / decrease in operating assets Investment in finance lease - net	(353,776,426)	(2,262,422,571)
Long term finances and loans - net	(248 155 819)	(645.523.021)
Short term finances Ijara rental receivable	129,778,412 13,772,692	155,462,183
Advances and prepayments Other receivables	(53,952,471) 76,582,300	(11,852,371) 34,894,196
Long term deposits	578,548	(1,307,844)
Increase / (decrease) in operating liabilities	(435,172,764)	(2,730,749,428)
Deposits fròm lessees - net	699,066,592 (1,064,485,995)	942,671,692 (692,203,325)
Interest / mark-up paid Payment against staff retirement benefits	(10,463,232)	-
Profit paid on certificates of deposit Trade and other payables	(406,844,836) (34,422,747)	(590,617,228)
Net cash generated from / (used in) operating activities before income tax	(34,422,747) (817,150,218) 1,945,312,060	<u>27,343,811</u> (312,805,050) (1,176,514,590)
Payment of Worker's Welfare Fund	(7.020.630)	(8,267,589)
Income tax paid Cash generated from / (used in) operating activities	(86,282,207) 1,852,009,223	(83,444,235) (1,268,226,414)
CASH FLOWS FROM INVESTING ACTIVITIES	.,,,	( ,, ,, , , , , ,
Capital expenditure incurred - own use and intangible assets	(50,320,466)	(58,856,283)
Proceeds from sale of assets - own use Capital expenditure incurred - operating lease assets	35,620,245	16,367,368 (9,955,625)
Capital expenditure incurred - assets classified as held for sale Capital expenditure incurred - ijarah finance	(2,074,923,153)	(16,599,890) (57,236,500)
Final adjustment on consideration for acquisition of subsidiary	1,136,207	-
Proceeds from sale of operating lease assets Installment against consideration on sale of e-business	12,800,004	17,429,961 509,100
Proceeds from sale of ijarah finance assets Investments - net	450,070,486 587,003,910	<u>1,407,731</u> (136,657,675)
Proceed against sale of equity accounted undertaking	46,378,154	-
Dividend received Interest received	47,936,970 106,953,188	78,778,629 67,185,643
Net cash used in investing activities	(837,344,455)	(97,627,541)
CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long term loans	3,532,525,000	2,700,000,000
Short term borrowings-net	1 435 284 118	220 715 882
Certificates of deposit issued - net Repayment of long term loans and finances	(3,327,705,535) (2,817,518,045) (499,373,959)	1,415,817,844 (2,572,224,980)
Dividend paid Net cash (used in) / generated from financing activities	(499,373,959)	(367,738,861) 1,405,569,885
	(1,676,788,421)	,,
Net decrease in cash and cash equivalents Cash and cash equivalents at beginning of the period	(662,123,653) (205,470,677)	39,715,930 (711,015,042)
Cash and cash equivalents at end of the period 24	(867,594,330)	(671,299,112)

The annexed notes 1 to 27 form an integral part of this consolidated condensed interim financial information.

Shaheen Amin Chief Executive

Se. Then.

Shahid Usman Director

# Consolidated Condensed Interim Statement of Changes in Equity (Un-audited)

For the nine months period ended March 31, 2017

			Attributable	to equity sharehol	ders of the Hold	ling Company				
		Capital F			Revenue I				-	
	Issued, subscribed and paid-up capital	Share premium	Statutory reserve	Unappropriated profit	Unrealised gains / (losses) on investment	Hedging reserve	Foreign currency translation reserve	Sub total	Non-controlling interest	Total shareholders equity
					Rupe	es				
Balance as at July 01, 2015	820,529,300	448,603,499	899,545,177	961,597,991	27,566,224	(35,031,846)	314,209,983	3,437,020,328	-	3,437,020,328
Total comprehensive income for the nine months period ended March 31, 2016										
Profit for the period	-	-	-	473,429,904	-	-	-	473,429,904	-	473,429,904
Other comprehensive income										
Exchange difference arising on translation of										
foreign associates - net of deferred tax	-	-	-	-	-	-	46,253,351	46,253,351	-	46,253,351
Unrealised loss due to change in fair value of available for sale securities - net	-	-	-	-	(17,914,730)	-	-	(17,914,730)	-	(17,914,730)
Net gain on cash flow hedging instruments	-	-	-	-	-	35,031,846	-	35,031,846	-	35,031,846
	-	-	-	-	(17,914,730)	35,031,846	46,253,351	63,370,467	-	63,370,467
Transferred from surplus on revaluation of fixed assets on account of incremental depreciation	-	-	-	2,270,538	-	-	-	2,270,538	-	2,270,538
Cash dividend @ Rs.4.50 per ordinary share of Rs.10.00 each for the year ended June 30, 2015	-	-		(369,238,185)	-	-		(369,238,185)	-	(369,238,185)
Balance as at March 31, 2016	820,529,300	448,603,499	899,545,177	1,068,060,248	9,651,494	-	360,463,334	3,606,853,052	-	3,606,853,052
Balance as at July 01, 2016	820,827,940	448,603,499	937,045,177	1,297,653,691	2,292,103	-	340,995,023	3,847,417,433	940,945,746	4,788,363,179
Total comprehensive income for the nine months period ended March 31, 2017										
Profit for the period		-	-	536,732,908	-	-	-	536,732,908	78,880,506	615,613,414
Other comprehensive income										
Exchange difference arising on translation of foreign associates - net of deferred tax	-	-	-	-	-	-	(113,812,694)	(113,812,694)	-	(113,812,694)
Unrealised loss due to change in fair value of					747.537			747 507		747 507
available for sale securities - net	-		-	-	747,537		(113,812,694)	747,537 (113,065,157)		747,537 (113,065,157)
Transferred from surplus on revaluation of fixed assets on account of incremental depreciation	_	-	-	4,765,140	-	-	-	4,765,140	_	4,765,140
Cash dividend @ Rs.4.50 per ordinary share of										
Rs.10.00 each for the year ended June 30, 2016	-	-	-	(369,372,573)	-	-	-	(369,372,573)	-	(369,372,573)
Profit distribution for the year ended June 30, 2016 @ Rs. 3.4 per certificate	-	-	-	-	-	-			(123,443,202)	(123,443,202)
Balance as at March 31, 2017	820,827,940	448,603,499		1,469,779,166	3,039,640		227,182,329			4,802,860,801

The annexed notes 1 to 27 form an integral part of this consolidated condensed interim financial information.

Shaheen Amin Chief Executive

Ser. Them.

Shahid Usman Director

For the nine months period ended March 31, 2017

#### 1 LEGAL STATUS AND OPERATIONS

The "Group" consists of:

- ORIX Leasing Pakistan Limited -The Holding Company ORIX Services Pakistan (Private) Limited (formerly Standard Chartered Services of Pakistan (Private) Limited) Subsidiary Company (the Management Company) ORIX Modaraba (formerly Standard Chartered Modaraba) Subsidiary Company (the Modaraba)
- (iii)

#### 1.1 Holding company

ORIX Leasing Pakistan Limited ("the Holding Company / the Company") was incorporated in Pakistan as a private limited company on July 1, 1986 under the Companies Ordinance, 1984 and was converted into a public limited company on December 23, 1987. The Company is listed on the Pakistan Stock Exchange. The registered office of the Company is situated at Islamic Chamber of Commerce Building, Clifton, Karachi. The Company is licensed to carry out leasing business as a Non-Banking Finance Company (NBFC) under the Non-Banking Finance Companies (Establishment and Regulations) Rules 2003 issued by the Securities and Exchange Commission of Pakistan (SECP).

Pakistan Credit Rating Agency Limited (PACRA) has assigned long term credit rating of AA+ and short term 1.2 credit rating of A1+ to the Holding Company on December 30, 2016.

#### 2 BASIS OF PREPARATION

- This consolidated condensed interim financial information has been prepared in accordance with the approved 2.1 accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards ("IFRSs") issued by the International Accounting Standards Board and Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Companies Ordinance, 1984, the provisions of the Companies Ordinance, 1984, the Non-Banking Finance Companies (Established and Regulations) Rules, 2003 (the "NBFC Rules"), the Non-Banking Finance and Notified Entities Regulations, 2008 (the "NBFC Regulations") and the directives issued by the SECP. In case the requirements differ, the provisions of and directives issued under the Companies Ordinance, 1984, the NBFC regulations, the NBFC Rules and the directives issued by the SECP prevail.
- The disclosures made in this consolidated condensed interim financial information have, however, been limited 2.2 based on the requirements of the International Accounting Standard 34: 'Interim Financial Reporting'. This consolidated condensed interim financial information do not include all of the information required for a full set of consolidated financial statements and should be read in conjunction with the annual published audited consolidated financial statements of the Holding Company for the year ended June 30, 2016.
- 2.3 The comparative balance sheet presented in this consolidated condensed interim financial information has been extracted from the audited consolidated financial statements of the Holding Company for the year ended June 30, 2016, whereas the comparative profit and loss account, statement of comprehensive income, statement of changes in equity and cash flow statement have been extracted from the unaudited condensed interim financial information for the period ended March 31, 2016.
- 2.4 This consolidated condensed interim financial information has been presented in Pakistani Rupees, which is the functional currency of the Holding Company.

#### 3 SIGNIFICANT POLICIES, ESTIMATES, ASSUMPTIONS AND CHANGES THEREIN

- The accounting policies adopted in the preparation of this consolidated condensed interim financial information 3.1 are the same as those applied in the preparation of the audited annual published consolidated financial statements of the Holding Company for the year ended June 30, 2016 except as disclosed in note 5.2.
- The preparation of this consolidated condensed interim financial information in conformity with the approved 3.2 accounting standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision as disclosed in note 5.2.

For the nine months period ended March 31, 2017

The significant judgments made by management in applying the Holding Company's accounting policies and 3.3 the key sources of estimation uncertainty were the same as those that were applied to the audited annual published consolidated financial statements for the year ended June 30, 2016.

#### 3.4 Standards, interpretations and amendments to published approved accounting standards that are effective in the current period

There are certain new and amended standards and interpretations that are mandatory for the Holding 3.4.1 Company's accounting periods beginning on or after July 1, 2016 but are considered not to be relevant or to have any significant effect on the Holding Company's operations and are, therefore, not disclosed in this consolidated condensed interim financial information.

#### 3.5 Standards, interpretations and amendments to published approved accounting standards that are not vet effective

The following standards, amendments and interpretations with respect to approved accounting standards would be effective from the date mentioned below against the respective standards, amendments or interpretations:

Effective date (accounting

period beginning on or after)

January 1, 2018 January 1, 2018 January 1, 2019

# Standards, Interpretations or Amendments

- **IFRS-9** Financial Instruments
- IFRS-15 Revenue from contracts with customers IFRS-16 Leases

The standards highlighted above may impact the consolidated condensed interim financial information of the Holding Company on adoption and the management is in the process of assessing the full impact.

There are certain other new and amended standards and interpretations that will become mandatory for the Holding Company's accounting periods beginning on or after July 1, 2017 but are considered not to be relevant or will not have any material effect on the Holding Company's operations and are, therefore, not detailed in this consolidated condensed interim financial information.

#### **RISK MANAGEMENT POLICIES** 4

The financial risk management objectives and policies are consistent with those disclosed in the annual audited published consolidated financial statements of the Company for the year ended June 30, 2016.

5	PROPERTY, PLANT AND EQUIPMENT	(Un-audited) March 31, 2017 Rup	(Audited) June 30, 2016 ees
	Fixed assets - own use Fixed assets - on operating lease Fixed assets - Ijarah finance	591,932,427 960,845,531 4,250,566,098 5,803,344,056	630,193,057 1,032,400,115 3,771,723,799 5,434,316,971

#### The following is a statement of cost of additions and disposals to / from property, plant and equipment for the 5.1 nine months period ended March 31, 2017.

	Own	Use	Operating lease assets		Asset under lj	Asset under Ijarah financing		
	Additions	Disposals	Additions Disposals / writeoff		Additions	Disposals		
			Rup	ees				
Generators / Machinery	-	-	-	658,691	978,965,761	770,507,985		
Leasehold improvements	22,417,406	-	-	-	-	-		
Furniture, fittings and office equipment	12,346,512	1,008,433	-	-	-	-		
Computers and accessories	10,543,048	33,100	-	_	-	-		
Vehicles	5,013,500	54,010,488	-	1,440,000	1,095,957,392	613,970,757		
March 31, 2017	50,320,466	55,052,021	-	2,098,691	2,074,923,153	1,384,478,742		
March 31, 2016	48,496,111	35,989,309	26,555,515	463,335,926	57,236,500	36,215,500		

For the nine months period ended March 31, 2017

9

**5.2** During the period, the Holding Company revised its estimate of useful life of office equipment and leasehold improvements. The initial life of office equipment has been reduced from 80 months to 60 months after taking into account the frequency of replacement of these assets. The initial life of leasehold improvements on rented premises has been reduced from 80 months to 36 months in line with the average term of rent agreements. The revision has been accounted for as a change in accounting estimate as defined in International Accounting Standard 8, 'Accounting Policies, Changes in Accounting Estimates and Errors'. Had these revisions not been made, depreciation expense would have been lower by Rs. 4,221,539 and Rs. 947,268 respectively and consequently profit before tax would have been higher by the same amount.

6	INTANGIBLE ASSETS	(Un-audited) March 31, 2017 Rupe	(Audited) June 30, 2016 ees
	Computer software and license	15,954,182	21,005,795
	Good will	34,286,693	35,422,900
		50,240,875	56,428,695

# 6.1 During the period additions amounting to Rs. 6,896,188 (March 2016: Rs.10,360,172) were made to intangible assets. No disposals were made during the period.

7	NET INVESTMENT IN FINANCE LEASE	Note	(Un-audited) March 31, 2017 Ru	(Audited) June 30, 2016 Dees
	Instalment contract receivables Residual value			8,441,261,944
	Less: Unearned finance income		29,806,804,228 3,181,112,222 26,625,692,006	3,230,778,923
8	LONG TERM INVESTMENTS			
	Held to maturity investments Pakistan Investment Bonds (PIBs) Investment in Sukkuk certificates	<u>8.1</u> 8.2	73,997,362 57,701,835	433,552,335
	Term finance certificates (TFCs) - Unlisted	8.3	<u>138,128</u> 131,837,325	
	Units of collective investment scheme-Available for sale National Investment (Unit) Trust 202,000 (2016: 202,000) units of Rs 10 each			
	<u>Cost Rs 1,363,500 (2016: Rs 1,363,500)</u> Less: Current maturity		18,099,200 149,936,525 14,808,071	13,160,300 506,116,348 359,971,600
	Less: Allowance for potential losses		57,839,963 77,288,491	59,403,713 86,741,035

8.1 This investment has been made as required under Regulation 14(4)(g) of the Non Banking Finance Companies and Notified Entities Regulations, 2008 to maintain liquidity against certificates of deposit. This is redeemable within a period of 3 years (June 2016: 3.5 years) from the balance sheet date, carrying coupon rate of 9.60% to 12.00% (June 2016: 9.60% to 12.00%) per annum due half yearly from the date of issue.

- 8.2 This represent investment made by the Modaraba in unlisted Sukuk Certificates which have been fully provided.
- **8.3** This represents investment made by the Holding Company in unlisted Term Finance Certificates (TFCs). The exposure against these TFCs has been fully provided.

CURRENT MATURITY OF NON-CURRENT ASSETS	(Un-audited) March 31, 2017	(Audited) June 30, 2016
Current maturity of:	Rup	Dees
Current maturity of: Net investment in finance lease	12,234,652,480	11,780,064,405
Long term investments	14,808,071	359,971,600
Long term finances and loans	1,961,291,349	1,780,212,712
	14,210,751,900	13,920,248,717

For the nine months period ended March 31, 2017

10	SHORT TERM INVESTMENTS	Note	(Un-audited) March 31, 2017	(Audited) June 30, 2016 eees
	At fair value through profit and loss		100	
	Treasury bills	10.1	921,339,377	610,536,907
	Term finance certificates	10.2	8,000,527	8,000,527
			929,339,904	618,537,434
	Available-for-sale			
	Pakistan Investment Bonds (PIBs)	10.3	16,247,917	593,380,572
	Ordinary shares		12,974,254	15,059,667
			29,222,171	608,440,239
	Less: Allowance for potential losses		8,000,527	8.000.527
			950,561,548	1,218,977,146

10.1 These represent investments made as required under Regulation 14(4)(g) of the NBFC Regulations to maintain liquidity against certificates of deposit. These are redeemable within a period of 12 months (June 2016: 12 months) from the balance sheet date. These carry yields ranging from 5.94% to 6.16% (June 2016: 5.81% to 6.38%) per annum.

- **10.2** This represents investment made by the Holding Company in unlisted Term Finance Certificates (TFCs) that have been fully provided.
- **10.3** These represent investments made as required under Regulation 14(4)(g) of the NBFC Regulation to maintain liquidity against certificates of deposit. These are highly liquid and can be sold in the secondary market at any time. These carry coupon rate of 11.25% (June 2016: 8.90% to 11.97%) per annum.

11	ASSETS CLASSIFIED AS HELD FOR SALE	Note -	(Un-audited) March 31, 2017 Rupe	(Audited) June 30, 2016 es
	Investment in associated undertaking Repossessed assets	11.1 & 11.2	87,754,399 28,804,541 116,558,940	128,293,437 19,189,266 147,482,703

- **11.1** The management of Holding Company intends to divest the investment in OPP (Private) Limited, subject to necessary regulatory approvals.
- **11.2** During the period, the Holding Company has divested its investment in SK Leasing JSC, having carrying value of Rs. 40.54 million, for a purchase consideration of Rs. 46.38 million.

12	LONG TERM FINANCES - secured	Note	(Un-audited) March 31, 2017	(Audited) June 30, 2016
	Long term finances utilised under mark-up _arrangements - financial institutions		9,873,760,426	9,445,111,970
	Less: Unamortised transaction cost Less: Current maturity	14	26,749,584 3,530,779,984 3,557,529,568 6,316,230,858	19,522,910 3,127,599,617 3,147,122,527 6,297,989,443
13	SHORT TERM BORROWINGS		0,010,200,000	0,207,000, 110
	From Banking Companies Running finance arrangements - secured Short term loans - secured Musharika Finance		1,244,593,968 2,608,874,049 73,874,049 3,927,342,066	809,208,372 1,099,715,882 9,662,350 1,918,586,604

For the nine months period ended March 31, 2017

14	CURRENT MATURITY OF NON-CURRENT LIABILITIES	Note	(Un-audited) March 31, 2017	(Audited) June 30, 2016 pees
	Current maturity of: Long term finances Long term certificates of deposit Long term deposits Redeemable capital	12	3,530,779,984 1,122,450,321 2,555,700,449 2,701,935,000 9,910,865,754	3,127,599,617 1,802,742,125 2,498,922,718 2,110,325,000 9,539,589,460

# 15 CONTINGENCIES AND COMMITMENTS

- During the period, the Deputy Commissioner Inland Revenue (DCIR) passed an amended assessment order 15.1 for tax year 2011 on September 7, 2016 and created a demand of Rs. 67.6 million. The said demand mainly contests the basis used by the Company to calculate minimum tax under Section 113 of the Income Tax Ordinance, 2001 for the tax year 2011. The Company's basis of calculation of minimum tax is already endorsed by a judgement passed by the Appellate Tribunal Inland Revenue, Lahore Bench in case of another leasing Company. The Company filed an appeal against the amended assessment order before the Commissioner Inland Revenue Appeals-II (CIR-A). The CIR-A in its order dated October 19, 2016 disposed of the appeal and arbitrarily confirmed the calculation of minimum tax under Section 113 of the Income Tax Ordinance, 2001 made by the DCIR, certain issues were remanded back and DCIR was directed to pass revised amended assessment order. On February 17, 2017 DCIR passed a revised amended assessment order against the Company and again created demand of Rs. 67.6 million. The Company has filed an appeal against the revised amended assessment order of DCIR before the Commissioner Inland Revenue Appeals-II (CIR-A) which is pending adjudication. The Company has also filed an appeal before the Appellate Tribunal Inland Revenue on matters which were decided against the Company by the CIR-A, which are pending adjudication. Simultaneously, the Company has also moved application for rectification before the CIR-A for correction of factual and legal mistakes in its Order dated October 19, 2016. The rectification application is pending with the CIR-A. The Holding Company's Tax Consultant is of the opinion that the action of the DCIR and CIR-A in respect of the said orders are arbitrary and against the law. Based on the merit of the case, Management considers that decision will be in the Company's favour and hence no provision has been recorded in the books in this regard.
- 15.2 During the period, the Deputy Commissioner Inland Revenue (DCIR) passed an amended assessment order for the tax year 2014 on October 27, 2016 and created a demand of Rs. 90.5 million. The said demand mainly contests the basis used by the Company to calculate minimum tax under Section 113 of the Income Tax Ordinance, 2001 for the tax year 2014. The Company's basis of calculation of minimum tax is already endorsed by a judgement passed by the Appellate Tribunal Inland Revenue, Lahore Bench in case of another leasing company. The Company has filed an appeal against the amended assessment order before the Commissioner Inland Revenue Appeals-II (CIR-A). The CIR-A in its order dated January 31, 2017 disposed of the appeal and arbitrarily confirmed the calculation of minimum tax under Section 113 of the Income Tax Ordinance, 2001 made by the DCIR, certain issues were remanded back and DCIR was directed to pass revised amended assessment order. The Company has filed an appeal before the Appellate Tribunal Inland Revenue on matters which were decided against the Company by the CIR-A, which are pending adjudication. The Holding Company's Tax Consultant is of the opinion that the action of the DCIR and CIR-A in respect of the said order is arbitrary and against the law. Based on the merit of the case the management considers that decision will be in the Company's favour and hence no provision has been recorded in the books in this regard.
- **15.3** During the period end, the Additional Commissioner Inland Revenue (ACIR) passed an order on January 11, 2017 after concluding withholding tax monitoring proceeding for the tax year 2011, 2012 and 2013 and created demand of Rs. 2.28 million, Rs. 2.08 million and Rs. 1.45 million respectively. The ACIR observed that at the time of sale of vehicles advance tax was required to be collected by the Company under section 236A of the Income Tax Ordinance, 2001 which was not collected. The Company maintained that collection of advance tax under section 236A is applicable for auction and tender, while the Company has disposed off vehicles through negotiations. The Company has filed an appeal against the said orders before the Commissioner Inland Revenue Appeals-II (CIR-A) which is pending adjudication. The Holding Company's Tax Consultant is of the opinion that the action of the ACIR in respect of the said orders are arbitrary and against the law. Based on the merit of the case the management considers that decision will be in the Company's favour and hence no provision has been recorded in the books in this regard.

For the nine months period ended March 31, 2017

- 15.4 Pursuant to Order number SRB-COM-I/AC-V/Mgt/SCSOP/5878/2012 of the Sindh Revenue Board (SRB) dated April 22, 2013, the Modaraba has recorded a provision in respect of Sindh sales tax on Management Company's remuneration at applicable rates with effect from November 1, 2011. The Modaraba has filed an appeal before the Appellate Tribunal SRB against this order. The Appellate Tribunal SRB through its order dated February 19, 2016 allowed the appeal and set aside the order-in-original and order-in-appeal. The Modaraba filed an appeal before the Honorable Sindh High Court on October 13, 2016.
- 15.5 The Supreme Court passed a judgment on November 10, 2016, which upheld the view of Lahore High Court, declaring the insertion of amendments through Finance Acts 2006 and 2008 pertaining to Workers Welfare Fund (WWF) as unlawful and there by striking down the amendments introduced through these Finance Acts. The provision against Federal Workers' Welfare Fund for the period 2008 to 2013 has been reversed, based on the Supreme Court's Judgement dated November 10, 2016.
- **15.6** There were no changes in the status of contingencies as disclosed in the note 33 to the consolidated financial statements for the year ended June 30, 2016.
- **15.7** Leasing and Ijarah contracts committed but not executed at the balance sheet date amounted to Rs. 27.23 million (June 2016: Rs 109.41 million).
- 15.8 The Modaraba has issued letters of comfort to Silk Bank Limited, Habib Metropolitan Bank Limited and Bank Islami Pakistan Limited equal to an amount of Rs. 53 million, Rs. 21.925 million and 27.241 million on behalf of Omar Jibran Engineering Industries Limited, Maqsood Faisal Printing Press (SMC-Pvt.) Limited and Safina Foods (Pvt) Limited .

16	INCOME FROM OPERATING LEASE	(Un-au Nine months March 31, 2017 Rup	period ended March 31, 2016
	Generators and vehicles	266,710,569	296,790,283
	Islamic finance	1,403,457,636	101,384,943
		1.670.168.205	398.175.226

# 17 SHARE OF PROFIT OF EQUITY ACCOUNTED UNDERTAKINGS

	(Un-audited)			
	Nine months March	period ended 31, 2017	Nine months March 3	period ended
Name of associates	Associates' profit / (loss) after tax	Share of associates' profit / (loss) after tax	Associates' profit / (loss) after tax	Share of associates' profit / (loss) after tax
RupeesRupees				
Quoted				
Oman ORIX Leasing Company SAOG	1,160,828,431	135,140,164	1,088,719,375	126,745,444
	1,160,828,431	135,140,164	1,088,719,375	126,745,444
Un-Quoted				
Saudi ORIX Leasing Company	847,904,107	16,322,153	1,825,582,436	35,142,462
Al Hail ORIX Finance PSC	(1,428,157,327)	(42,844,718)	(82,623,379)	(2,478,703)
ORIX Leasing Egypt SAE	67,889,360	15,614,552	112,982,282	25,985,925
	(512,363,860)	(10,908,013)	1,855,941,339	58,649,684
	648,464,571	124,232,151	2,944,660,714	185,395,128

For the nine months period ended March 31, 2017

18	FINANCE COST	(Un-audited) Nine months period ended March 31, March 31, 2017 2016 Rupees	
	Interest / mark-up on: - Long term finances - Long term loans - Short term borrowings Profit on certificates of deposit Amortisation of transaction costs Bank charges and commission	643,534,090 - 125,466,891 576,003,657 12,813,876 18,477,796 1,376,296,310	488,958,841 10,560,076 79,546,675 625,539,017 10,419,366 20,725,039 1,235,749,014
19	OTHER PROVISIONS - NET Provision / (reversal) for other receivable	5,914,348	(25,158,511)
	Impairment on ijarah assets (Reversal) / Provision for workers' welfare fund Reversal of provision for potential losses on investments	1,366,667 (2,045,033) (1,563,750) 3,672,232	(23,138,341) 

# 20 TAXATION

The tax charge for the current period has been made under the provisions of the Alternate Corporate Tax under Section 113C of the Income Tax Ordinance, 2001. The deferred tax calculated using the statutory rate of taxation has been charged to the consolidated condensed interim profit and loss account.

21	LOSS AFTER TAXATION FROM DISCONTINUED OPERATIONS	(Un -audited) Nine months period ended March 31, March 31, 2017 2016 Rupees		
	Income from operations	-	117,928,933	
	Direct cost	-	(74,430,220)	
	Administrative and general expenses	-	(28,147,152)	
	Impairment loss on e-business assets	-	(30,003,203)	
	Gain on disposal	-	509,100	
	Loss before taxation		(14,142,542)	
	Taxation - net	-	2,404,232	
	Loss after taxation from discontinued operations	-	(11,738,310)	

For the nine months period ended March 31, 2017

# 22 SEGMENT INFORMATION

The Group has two primary reporting segments namely, 'Finance lease' and 'Operating lease', based on the nature of business and the related risks and returns associated with these segments. The finance lease operations are primarily for long term leases of movable assets to corporate entities and individuals, while under operating lease, the Holding Company provides assets on short term rentals. Segment results for the Holding Company's Micro Finance operation are also disclosed separately. Other operations, which are not deemed by management to be sufficiently significant to disclose as separate items and do not fall in to the above segment categories, are reported under "Investment in associates, loans and others".

	Finance Lease	Operating Lease	Investment in associates, loans and others	Sub total	Micro Finance	Total
			Ru	pees		
Segment analysis for the nine months						
period ended March 31, 2017 - (Unaudited)						
Segment revenues	1,805,292,352	1,670,168,205	614,799,785	4,090,260,342	106,493,584	4,196,753,926
Share of profit of equity accounted	1,000,202,002	1,010,100,200	011,100,100	1,000,200,012	100,100,001	1,100,100,020
undertakings	_	_	124,232,151	124,232,151	_	124,232,151
Total segment revenue	1,805,292,352	1,670,168,205	739,031,936	4,214,492,493	106,493,584	4,320,986,077
Administrative and general expenses	(317,174,311)	(14,000,105)	(907,083)	(332,081,499)	(43,914,644)	(375,996,143)
Direct cost of lease	(12,897,442)	(1,355,487,746)	-	(1,368,385,188)		(1,368,385,188)
Allowance for potential lease	(12,001,112)	(1,000,101,110)		(1,000,000,100)		(1,000,000,100)
other loan losses - net	16.732.720	_	(2,656,927)	14,075,793	(3,707,182)	10,368,611
Impairment loss on ijara asset		(1,366,667)		(1,366,667)		(1,366,667)
Reversal of provision	-	6,879,457	(163,993)	6,715,464	-	6,715,464
Segment result	1.491.953.319	306.193.144	735.303.933	2,533,450,396	58.871.758	2.592.322.154
Provision for workers welfare fund	, - ,,			2,045,033	-	2,045,033
Unallocated expenses				(439,880,902)	-	(439,880,902)
Result from operating activities				2,095,614,527	58,871,758	2,154,486,285
Finance cost				(1,361,332,219)	(14,964,091)	(1,376,296,310)
Provision for taxation				(162,576,561)	-	(162,576,561)
Profit for the period				571,705,747	43,907,667	615,613,414
· · · · · · · · · · · · · · · · · · ·						
Segment assets and liabilities						
Segment assets	25,695,058,033	5,211,411,629	5,535,958,329	36,442,427,991	403,716,202	36,846,144,193
Investment in equity						
accounted undertakings	-	-	2,227,824,605	2,227,824,605	-	2,227,824,605
Asset classified as held for sale	28,804,541	-	87,754,399	116,558,940	-	116,558,940
Unallocated assets				1,090,732,201	-	1,090,732,201
Total assets				39,877,543,737	403,716,202	40,281,259,939
Segment liabilities	9,790,196,110	-	-	9,790,196,110	-	9,790,196,110
Unallocated liabilities				25,369,415,437	-	25,369,415,437
Total liabilities				35,159,611,547	-	35,159,611,547

For the nine months period ended March 31, 2017

	Finance Lease	Operating Lease	Investment in associates, loans	Sub total	Micro Finance	Total
			and others			
Other information			Ru	ipees		
Capital expenditure		2,074,923,153	-	2,074,923,153	3,933,541	2,078,856,694
					-,,	_,,,
Depreciation and amortisation	-		-	-	937,478	937,478
Unallocated:						
Capital expenditure	-	-	-	46,386,925	-	46,386,925
Depreciation and amortisation	-	-		60,751,583	-	60,751,58
Segment analysis for the nine months						
period ended March 31, 2016 - (Unaudited)	1 700 571 000	510 101 150	447.004.700	0.004.500.500	444 400 700	0 775 004 000
Segment revenues	1,730,571,629	516,104,159	417,884,720	2,664,560,508	111,423,790	2,775,984,298
Share of profit of equity accounted undertakings	-	_	185,395,128	185,395,128	-	185,395,12
Total segment revenue	1,730,571,629	516,104,159	603,279,848	2,849,955,636	111,423,790	2,961,379,42
Administrative and general expenses	(213,414,725)	(44,107,219)	(566,837)	(258,088,781)	(41,664,100)	(299,752,881
Direct cost of lease	(12,044,433)	(357,583,971)	-	(369,628,404)	-	(369,628,404
Allowance for potential lease		. , , , ,		( , , , ,		
other loan losses - net	(36,443,786)	-	(35,076,969)	(71,520,755)	(2,359,064)	(73,879,819
Impairment loss on e business assets	-	(30,003,203)	-	(30,003,203)	-	(30,003,203
Other provision - net	-	21,197,740	6,046,057	27,243,797	-	27,243,79
Segment result	1,468,668,685	105,607,506	573,682,099	2,147,958,290	67,400,626	2,215,358,91
Provision for workers welfare fund				(13,500,000)	-	(13,500,000
Unallocated expenses				(352,379,998)	-	(352,379,998
Result from operating activities				1,782,078,292	67,400,626	1,849,478,91
Finance cost Provision for taxation				(1,215,934,632) (140,300,000)	(19,814,382)	(1,235,749,014 (140,300,000
Profit for the period				425,843,660	47,586,244	473,429,90
Segment assets and liabilities for the year ended June 30, 2016 (Audited)						
Segment assets	25,324,548,888	4,927,280,975	5,607,516,805	35,859,346,668	439,459,896	36,298,806,56
Investment in equity	20,02 1,0 10,000	1,021,200,010		00,000,010,000	100, 100,000	00,200,000,00
accounted undertakings	-	-	2,266,192,717	2,266,192,717	-	2,266,192,71
Assets classified as held for sale	19,189,266	-	128,293,437	147,482,703	-	147,482,70
Unallocated assets				1,630,652,797	-	1,630,652,79
Total assets				39,903,674,885	439,459,896	40,343,134,78
Segment liabilities	9,091,129,518	-	-	9,091,129,518	-	9,091,129,51
Unallocated liabilities				26,140,635,482	-	26,140,635,48
Total liabilities				35,231,765,000	-	35,231,765,00
Other information for the nine months period ended March 31, 2016 (Unaudited)						
Capital expenditure		83,792,015	-	83,792,015	2,410,376	86,202,39
Depreciation and amortisation		166,408,787	-	166,408,787	1,025,960	167,434,74
Unallocated:						
Capital expenditure	-	-	-	56,445,907	-	56,445,90
Depreciation and amortisation		-	-	38,170,706	-	38,170,70

For the nine months period ended March 31, 2017

# 23 TRANSACTIONS / BALANCES WITH RELATED PARTIES

The following table provides the details of transactions and balances with related parties. Transactions with related parties are made in accordance with normal market prices. Transactions with key management personnel are in accordance with terms and conditions of their employment contracts.

	(Un-au) Nine months March 31, 2017	period ended March 31, 2016
ORIX Corporation, Japan	Rup	ees
Parent Company Dividend Paid	183,113,276	183,113,276
Saudi ORIX Leasing Company Associate / Common directorship	, ,	
Consultancy/ technical assistance fee received	936,743	843,051
SK Leasing JSC Associate / Common directorship Dividend received	-	7,094,574
Oman ORIX Leasing Company SAOG Associate / Common directorship Dividend received	-	71,684,055
BOD attendance fee received	416,470	341,151
ORIX Leasing Egypt SAE Associate / Common directorship Dividend received	15,745,182	
Sui Northern Gas Company Limited Common directorship Utilities bills payment	14,925	14,410
State Life Insurance Corporation of Pakistan Common directorship Dividend Paid	19,399,059	19,399,059
Rent and premium payment	11,948,852	9,010,499
Related parties Issuance of certificates of deposit Redemption of certificates of deposit Amount of profit paid	23,066,217 49,122,059 5,302,766	16,784,755 28,050,000 4,420,249
Staff retirement benefits Funds	0,002,700	<u> </u>
Contribution made to staff provident fund Contribution made to staff gratuity fund	19,539,758 12,345,659	<u>16,448,123</u> 8,910,579
Staff Retirement Fund (Standard Chartered Leasing Limited - PF & GF) Received from staff retirement funds - Standard Chartered Leasing Limited	24,648,274	
Compensation of Key Management Personnel and Directors Director fee paid Short term employee benefits Retirement benefits	1,500,000 161,317,133 <u>11,591,600</u> 174,408,733	1,573,000 108,603,933 <u>9,785,759</u> 119,962,692
Loan disbursement to key management personnel Interest paid by key management personnel Principal repaid by key management personnel Ijarah rental earned on Ijarah finances to Key management personnel Income earned on DM finances to Key management personnel Profit on Redeemable Capital	6,097,275 1,586,972 10,614,826 1,600,979 2,525,555 41,287	9,412,884 1,669,373 9,071,631 - -

For the nine months period ended March 31, 2017

Balances as at period / year end	(Un-audited) March 31, 2017 Rup	(Audited) June 30, 2016 Dees
Investment in associated undertakings	2,227,824,605	2,266,192,717
Investment in associated undertakings-held for sale	87,754,399	128,293,437
Certificates of deposit held	20,036,609	55,399,043
Accrued profit on certificates of deposit	1,364,977	3,921,402
Loans to Key management personnel outstanding	32,900,311	37,417,862
Defined benefit payable to OLP-SGF	-	1,463,232
Receivable from staff retirement funds - Group	585,013	24,648,274

- 23.1 The Holding Company is a party to Technical Assistance Agreements with its foreign associates, under which the Company renders certain technical services to these foreign associates.
- 23.2 Internal Audit also provides certain Internal Audit Advisory services to the ORIX group companies.

24	CASH AND CASH EQUIVALENTS	(Un-audited) Nine months period ended March 31, March 31, 2017 2016 Rupees		
	Cash at bank Cash in hand	449,475,899 1,397,788	179,963,693 1,243,175	
	Running finance arrangements - secured	450,873,687 (1,318,468,017) (867,594,330)	181,206,868 (852,505,980) (671,299,112)	

# 25 FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of investments classified as "at fair value through profit or loss" and "available for sale" are based on active market. The investment in associates are accounted for using the equity method while the subsidiaries have been kept at cost. The value of unquoted equity investments is reduced, if required, on the basis of break-up value of those investments based on the latest available audited financial statements.

Fair value of net investments in finance lease, long term loans and finances, long term deposits and other assets, other liabilities, long term certificate of deposits and other accounts are approximate to their carrying value. The provision for impairment of finance lease and long term loans and finances has been calculated in accordance with the Company's accounting policy and the requirements of the Non Banking Finance Companies and Notified Entities Regulations, 2008.

In the opinion of the management, the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since these assets and liabilities are short term in nature.

The table below analyses financial instruments carried at fair value, by valuation method. The different levels (methods) have been defined as follows:

- Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Evel 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the assets or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: Fair value measurements using input for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The table below analyses financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

For the nine months period ended March 31, 2017

		March 31, 201 Fair v		
	Level 1	Level 2	Level 3	Total
On balance sheet financial instruments Financial assets measured at fair value		(Rup		
At fair value through profit or loss	-	921,339,377	-	921,339,377
Available for sale investments	-	34,347,117	-	34,347,117
Non-financial assets Property, plant and equipment (Leasehold land & building) Total	-	424,109,998 1,379,796,492	-	424,109,998
		June 30, 20 Fair v	alue	
On balance sheet financial instruments	Level 1	Fair v Level 2	Level 3	Total
On balance sheet financial instruments	Level 1	Fair v	Level 3	Total
Financial assets measured at fair value	Level 1	Fair v Level 2	Level 3	Total
On balance sheet financial instruments Financial assets measured at fair value Investments - Net At fair value through profit or loss	Level 1	Fair v Level 2 (Rup 610,536,907	Level 3	610,536,90
Financial assets measured at fair value Investments - Net		Fair v Level 2 (Rup	Level 3	610,536,90
Financial assets measured at fair value Investments - Net At fair value through profit or loss		Fair v Level 2 (Rup 610,536,907	Level 3	Total 610,536,90 606,540,87 432,246,64

# 26 GENERAL

- **26.1** Comparative information has been reclassified, rearranged, additionally incorporated in this consolidated condensed interim financial information for the purpose of better presentation. No significant reclassifications were made during the period.
- 26.2 Figures have been rounded off to the nearest rupee.

# 27 DATE OF AUTHORISATION FOR ISSUE

This consolidated condensed interim financial information was authorised for issue on April 25, 2017 by the Board of Directors of the Holding Company.



Se. Then.

Shahid Usman Director د کیھنے میں آئی جو کہ 124.2 ملین روپ( مارچ 2016 : 185.4 ملین روپ )رہی۔اُمان اور کیس کےعلاوہ، تیل پر انتصار کرنے والے پنجی علاقے میں واقع دیگر مسلک کمپنیوں کی آمدنی بھی تیل کی قیمتوں میں کمی اور علاقائی عدم اینحکام کے باعث بری طرح متاثر ہوئی ہیں۔خاص طور پرالحیل اور کیس فنانس نے اس مناصان اٹھایا۔

مالیاتی لاگت گذشتہ سال کے مقابلے میں 1 فیصدکم ہوکر7,220,1 ملین روپ(مارچ 2016 ء : 1235.7 ملین روپ)رہی۔ جو کہ بنیادی طور پرکم شرح سودکا فائدہ حاصل کرنے کی دجہ سے ہوا کیونکہ قرضے سے حصول کے پورٹ فولیو میں اضافہ ہوا جو کہ مارچ 2016 میں 18.0 بلین روپ اور بلین روپ رہا۔

انتظامی اورعمومی اخراجات 12 فیصداضا فے کے ساتھ 699.3 ملین روپے رہا جو کہ گذشتہ سال اس مدت میں 623.9 ملین روپے تھا جس کی بنیادی دجدا سٹاف کے معاوضے اور مراعات میں اضافہ ہے۔

براہِ راست لیز کی لاگت جو کہ بنیادی طور پر آپریٹنگ لیز کی فرسودگی ، بحالی اورانشورنس کی لاگت پرمشتمل ہے، 13 فیصد کمی کے ساتھ نوماہ میں 257.9 ملین روپے رہی جو کہ گذشہ سال اس مدت میں 295.2 ملین روپے تھی، کیونکہ اس کا براہ راست تعلق آپریٹنگ لیز سے حاصل ہونے والی آمدنی میں کمی سے ہے۔

وصولیایی کی تخت کوششوں کے نتیجے میں نان پرفارمنگ پورٹ فولیو میں کی ممکن ہوتگی۔اس سے مطابق، 57.1 ملین روپے پر ویژن کوتیسر کی سہ ماہ کی کے دوران رویورس کیا گیا،اس طرح 60،اہ کی مدت میں چارج کم ہوکر 1.3 ملین روپے رہ گئے جو کہ گذشتہ سال ای مدت میں 60.1 ملین روپ تھے۔کمپنی نے تکسل پویژن کوڈیلیکو نیٹ اکاؤنٹ پر بحال رکھا،ممکنہ ستقبل کی لیزاور قرضہ جاتی نقصان کے خلاف جو کہ 90 دنوں اورزائد سے بتایا ہتھے۔

معاثی منظرنامہ ثبت رہاادرکینی نے اپنی پوزیشن کومارکیٹ میں متحکم بنانے کے لئے ایسے چلینچز اوراقد امات لئے جس کی بنیاد پر آئندہ آنے والی سہ ماہی میں بہتر نتائج کی اُمید ہے۔ **گروپ کی کارکردگی:-**

کمپنیز آرڈیننس 1984 کی شق(5)236 کی تغیل میں اس رپورٹ کے ہمراہ اور ادامل پی اور اس کے ماتحت اداروں ،اور کیس سروسز پا کستان (پرائیویٹ) کمیٹڈ اور اور کیس مضاربہ ے31 مارچ، 2017 تک،9،اہ کے اختتام پر مالیاتی گوشوارے بھی شامل کیئے جارہے ہیں۔

# گروپ کی کارکردگی کی مالیاتی جھلکیاں درج ذیل ہیں۔

- 🕈	
778,189,975	قبل ازئیکس منافع
162,576,561	محصولات(لىكيىيىشن)
615,613,414	مدت كاخالص منافع
536,732,908	ہولڈنگ کمپنی کےا یکو بیٹ شیئر ہولڈر سے منسوب شدہ منافع
78,880,506	نان کنٹر ولنگ انٹرسٹ سے منسوب شدہ منافع
6.54	فی شیئرآ مدنی - بنیا دی اورحل شده ( ڈائیلیونڈ )

جولائی-مارچ 2017 (رویے میں)

بورڈ کی جانب سے  $\binom{1}{2}$ شاهين املين (چف ایگزیکیٹو)

تاريخ:25اپريل2017

ڈائر یکٹرز کی جائزہ رپورٹ:-

اور کیس لیزنگ پاکستان کمیٹر ( نمینی) کے بورڈ آف ڈائر کیٹرز، نمینی کی عبوری غیرآ ڈٹ شدہ مالی تفصیلات برائے اختتام 4ماہ ،31 مارچ2017، پیش کرتے ہوئے خوشی محسوس کررہے ہیں۔ نمینی نے نوماہ کے اس دور میں 12 فیصدا ضافے کے ساتھ 543.9 ملین روپے خالص منافع ریکارڈ کیا جو کہ گذشتہ سال ای دور میں 473.4 ملین روپے تھافی شیئر آمدنی 6.63 روپے رہی جو کہ مقابلتاای دور میں گذشتہ سال 5.77 روپے تھی۔

مالياتي جھلكياں اور كاروبارى جائزہ:-

اپر (روپے میں)	9 ماہ کی مدت کے اختشام	
ارچ 2016	ارچ2017	
627,872,446	704,288,027	قبل از نیکس منافع محصولات ( نیکسیدشن )
142,704,232	160,428,800	محصولات (شيكسيشن)
485,168,214	543,859,227	منافع-جاری آپریشنز سے
(11,738,310)	-	بعداز کیکس نقصان معطل آ پریشن سے
473,429,904	543,859,227	بدت كاخالص منافع
		فی شیئرآ مدنی بنیادی اورحل شده ( ڈائیلیونڈ )
5.91	6.63	جاری آ پریشنز سے
(0.14)	-	جاری آپ یشنز سے معطل آپریشنز سے
5.77	6.63	كل(ٹوٹل)

اس مت میں معاثی ماحول مثبت رہااورتوانائی کی پیداواری صلاحیت میں اضافے کے ساتھ مہنگائی کی شرح4.3 فیصد پر برقرار رہی جبکہ بڑے پیانے پر مینونیچرنگ میں 3.5 فیصد کے شرح سے ترقی ریکارڈ کی گئی۔البتہ بڑھتا ہواادائیگی کے توازن میں خسارہ باعث تشویش ہے،جس کی وجہ برآ مدات اور ترسیلات زرمیں کی کے ساتھ درآ مدات میں اضافہ ہے۔درآ مدات کی اکثریت ،مشینری کی مدمیں چائنہ پاک اکنا م کوریڈ در بے تحت ہے جس سے معاشی سرگرمی میں حوصلہ افزائی ہوئی اور طویل مدت میں مشخکام ترتی کی اور مان میں اضافہ ہے۔درآ مدات کی اکثریت ،مشینری کی مدمیں چائنہ پاک اکنا مک

اس مدت کے دوران قرضوں کی فراہمی معمولیاضافے کے ساتھ 11.24 ملین روپے رہی جو کہ گذشتہ سال اس مدت میں 10.95 ملین روپے تھی۔ مّر وجہ کم شرح سود کے ماحول میں، اسپر یڈز دباؤ کاشکار رہے،خصوصاً مینکوں نے زیادہ توجہ ایس ایم ای کے شیعے میں کم قیمت کی مصنوعات پر دیں۔ کمپنی نے مقالبے کی صلاحیت کو برقر ارر کھنے کے لئے جذت طراز کی کی ضرورت کو تعلیم کرتے ہوئے آمدنی میں تنوع کو فعالیت سے تعاقب کرتے ہوئے نان مارجن پرینی مصنوعات پر توجہ بڑھائی۔ عین اسی وقت، اپنی کو صشیش جغرافیا کی تصلیم کی کھی او کے مطابق مار کی شرور کھی تیں او کی طرور کے معرف میں مند کے ماحول میں میں تنوع کو فعالیت سے تعاقب کرتے ہوئے نان مارجن پرینی مصنوعات پر توجہ بڑھائی ۔ یہ کی کو صفی شی جغرافیا کی چھیلا و کے مطابق مار کیٹ میں جزیر اور کھیے میں جاری رکھیں۔

لیز کی آمدنی معمولی اضاف کے ساتھ 2,204.5 ملین روپے رہی جو کہ گذشتہ سال ای مدت میں 102.4 ملین روپ بھی۔ یہ 29.9 بلین روپ ( مارچ 2016: 26.0 بلین روپ ) کے لیز پورٹ فولیو پرحاصل کیا گیا تھا۔ غیر متناسب لیز کی آمدنی میں اضافہ، لیز پورٹ فولیو میں اضاف میں موازنہ، شرح سود میں گذشتہ سال کی کمی کی عکا تک کرتا ہے۔

مشتر کہ طور پر توانائی کی صورتحال میں بہتری اور گیس کی فراہمی میں قلت کی وجہ ہے آپریٹنگ لیز کے جزیٹر کے سیگھنٹ کی طلب منفی طور پر متاثر ہوئی اس وجہ سے متعلقہ آمد نی 14 فیصد کم ہوکر 343.8 ملین روپے رہی مقابلتاً گذشتہ سال ای مدت میں 238.2 ملین روپے تھی ۔ ملک میں تعییراتی سرگرمیوں میں اضافے کی رفتارے اُمید کی جاتی ہے کہ متقابل میں تعییاتی کی شرح میں اضافہ ہوگا۔

# GEOGRAPHICAL P R E S E N C E

#### Korangi Office Head Office

ORIX Building, Plot No.16, Sector No.24, Korangi Industrial Area, Karachi Tel: 021- 3514 4029-40 Fax: 021- 3514 4002, 3514 4020 UAN: 111 24 24 24 E-mail: olp@orixpakistan.com Website: www.orixpakistan.com

## Registered Office

Islamic Chamber of Commerce Building, Ground Floor, ST-2/A, Block-9, KDA Scheme No.5, Clifton, Karachi Tel :021-3530 3560-64 Fax: 021-3530 3571

## Karachi

Plot #. 151-A, Shop No: 9 & 10, Datari Arcade, P.E.C.H.S, Block-2, Karachi. Tel: 021-35143752-5

## Hyderabad

First Floor, State Life Building, Thandi Sarak, Hyderabad. Tel: 022-2784143, 2720397 Fax: 022-2785388

## Lahore Zone

76-B. E-1, Main Boulevard, Gulberg III, Lahore. Tel: 042-35782586-93 UAN: 111 24 24 24

## Morre Khunda

Opposite Pakistan Rice Mill, Main Jaranwala Road, Morre Khunda, District Nankana Sahib Tel: 0305-4004616

## Batapur/Jallo More

Opposite Sooter Mill Stop, Kot Dhoni Chand, G.T Road, Lahore. Tel: 042-36522931

## Kot Abdul Malik

11-K.M. Lahore, Main Sheikhupura Road, Near Punjab Bank, Kot Abdul Malik, Distt. Sheikhupura Tel: 042-37340711

## Manga Mandi

Main Multan Road, Madina Market, Kalma Chowk, Manga Mandi Tel: 042-35383864

## Sharaqpur

Main Lahore Jaranwala Road, Opposite Government Pilot High School Sharaqpur Sharif, District Sheikhupura Cell 0307-4635510 Tell: 056-2590021

## Chunian

W-1-370/26, Shop RH, Cantt Road, Chunian. Cell: 0345-4914073

# Faisalabad Zone

3rd Floor, Sitara Towers Bilal Chowk, Civil Lines, Faisalabad Tel:041-2633926, 2633811-3 Fax 041-2633927

## Sargodha

A.R. Tower, Adjacent Q S International Hotel University Road, Sargodha. Tel:048-3729521, 3740091 Fax: 048-3729522

# Sahiwal

Five Ways Chowk, Stadium Road, Sahiwal Tel:040-4227613-4 Fax: 040-4227615

# Jhang

Church Road, Near Government Girls Collage Chowk, Jhang Tel:047-7650421-2 Fax: 047-7650423

## Bhalwal

First Floor, Rehmat Plaza, Mandir Road, Block No. 3, Bhalwal. District Sargodha Tel: 048-6644448

## Sillanwali

Chaudhary Akhter Market, 46 ADDA Road, Sillanwali, District Sargodha Tel: 048-6532666

## Sahiwal Micro Finance

Main Circular Road, Opposite Kashmiri Gate Tehsil Sahiwal District, Sargodha. Tel: 048-6785505

## Shahpur

Khushab Road Shahpur Saddar Near Bismillah Hotel, District Sargodha Tel: 048-6310424

## Sialkot Zone

1st Floor, Ghoolam Kadir Arcade, Aziz Shaheed Road, Sialkot Cantt. Tel:052-4260616, 4260877 Fax: 052-4269548

## Gujrat

Office No.1, First Floor, Empire Centre, Opp. Small Industrial Estate Gate No, 1, G.T. Road, Gujrat Tel: 053-3515282, 3536953 Fax: 053-3536854

## Gujranwala

76-ABC, Block - P, Trust Plaza, G.T. Road, Gujranwala. Tel: 055-3731021-22 Fax: 055-3250599

## Islamabad Zone

Ground Floor,State Life Building No. 5, Nizamuddin Road, Blue Area, Islamabad. Tel:051-2822800-2, 2821706, 2821748, 2821960 Fax: 051-2821917

## Rawalpindi

146-B Satellite Town, Chandni Chowk, Murree Road, Rawalpindi. Tel:051-4571431-3, 4571442-3, Fax:051-4571445

## Mirpur A.K.

1st Floor, Jarral Plaza, 63/F, Sector F-1, Kotli Road, Mirpur, A.K. Tel:05827- 434368, 451219 Fax:05827-432216

## Chakwal

Ground Floor, Opposite Sadar Police Station Talagang Road Chakwal. Tel: 0543-543523-4, 602049 Fax: 0543-602048

## Multan Zone

Ground Floor, Trust Plaza, LMQ Road, Multan. Tel:061- 4518431-3, 4518435-6 Fax: 061-4580321

## Rahim Yar Khan

20-21, Ground Floor, City Centre Plaza, Shahi Road, Rahim Yar Khan. Tel:068- 588565, 5887617-8 Fax: 068-5887610

## Bahawalpur

Ground Floor, Near Cantonment Office Board Ahmed Pur East Road, Bahawalpur Tel: 062-9255382, 9255494 Fax: 062-2886273

## Renala Khurd

Ghalla Mindi, Opp. Zaka Hospital, Renala Khurd, Distt. Okara Tel: 0442-635185

## Pattoki

Faisal Colony, Road, Near Post Office Pattoki Tel:049-4422064

## Peshawar Zone

Ground Floor, State Life Building The Mall, Peshawar. Tel: 091- 5278647, 5279789, 5285541, 5285520 Fax: 091-5273389

## Abbottabad

Yousaf Jamal Plaza, Near HBL Mansehra Road, Abbottabad. Tel: 0992-343888, 343188 Fax: 0992-405856

## Mingora

First Floor, Shahzad Plaza, Makan Bagh Saidu Road, Mingora Swat Tel: 0946-722620 Cell: 0300-5749249 Fax: 0946-722621

# www.orixpakistan.com



ORIX Leasing Pakistan Limited Plot No. 16, Sector No. 24, Korangi Industrial Area, Karachi-74900, Pakistan

