

ORIX LEASING PAKISTAN LIMITED



# Continues

Half Yearly Report 2014-15 of **ORIX Leasing Pakistan Limited**



# *The* Momentum Continues

As the nation's pioneer leasing company, ORIX Leasing Pakistan Limited has grown to become a paragon of unprecedented success and excellence during the last half decade.

With increased businesses onboard, the company persists in growing at an escalating rate – delivering great results and systematic solutions to various ventures across the country.

The momentum continues for ORIX Leasing Pakistan Limited, which has combined its unbound creativity and relentless will to create opportunities for local businesses to flourish and boost the economy.

Corporate Information	2
Directors' Review Report	4
Independent Auditors' Report	5
Condensed Interim Balance Sheet	6
Condensed Interim Profit and Loss Account	7
Condensed Interim Statement of Comprehensive Income	8
Condensed Interim Cash Flow Statement	9
Condensed Interim Statement of Changes In Equity	10
Notes to and Forming Part of the Condensed Interim Financial Information	11
Offices In Pakistan	

## Corporate Information

### Board of Directors

Mr. Kunwar Idris  
Independent Chairman

Mr. Harukazu Yamaguchi  
Non Executive Director

Mr. Humayun Murad  
Non Executive Director

Ms. Nargis Ghaloo  
Independent Non Executive Director

Mr. Shahid Usman  
Independent Non Executive Director

Mr. Shaheen Amin  
Non Executive Director

Mr. Kazuhito Inoue  
Non Executive Director

Mr. Teizoon Kisat  
Chief Executive

### Audit Committee

Mr. Shahid Usman  
Chairman

Mr. Humayun Murad  
Member

Mr. Shaheen Amin  
Member

Mr. Kazuhito Inoue  
Member

### Credit Committee

Mr. Shaheen Amin  
Member

Mr. Teizoon Kisat  
Member

Mr. Ramon Alfrey  
Member

Mr. Amjad Iqbal  
Member

### Human Resource and Remuneration Committee

Mr. Shaheen Amin  
Chairman

Mr. Harukazu Yamaguchi  
Member

Mr. Kazuhito Inoue  
Member

Mr. Teizoon Kisat  
Member

### Chief Financial Officer

Mr. Ramon Alfrey

### Company Secretary

Ms. Effat Assad

### Head of Internal Audit & Secretary to Audit Committee

Ms. Maryam Aziz

### Head of Credit

Mr. Amjad Iqbal

### Senior Management

Mr. Arshad Abbas  
General Manager - Commercial Vehicle Division

Mian Faisal Riaz  
General Manager - Corporate Lease

Mr. Hiralal Bharvani  
General Manager - Treasury & Consumer Auto Division

Mr. Ayub Khan  
General Manager - Special Assets Management

Mr. Irfan Ahmed  
General Manager & Branch Controller (Northern Region)

Ms. Aseya Qasim  
General Manager - Micro Finance / Agri Lease

Mr. M. Ismail Khan  
Head - Business Control

Mr. Shakir Vasi  
Head - Operating Lease

Mr. Asad Ali Sheikh  
Head - Islamic Finance

Mr. Mohsin Siraj  
Head - Law Division

Mr. Abid Hamid  
Senior Manager, e-Business

Mr. M. Moizuddin  
Head - Information Systems

Ms. Iffat Hina  
Head - Human Resource

### Shariah Advisor

Mufti Ibrahim Essa

### Registered Office

Islamic Chamber of Commerce  
Building, Ground Floor,  
ST-2/A, Block 9, KDA Scheme No.5,  
Clifton, Karachi-75600

### Head Office

ORIX Building, Plot No.16, Sector  
No.24, Korangi Industrial Area,  
Karachi-74900

### Credit Rating by the Pakistan Credit Rating Agency

Long term entity rating	AA+
Short term entity rating	A1+

### Banks and lending Institutions

AlBaraka Bank (Pakistan) Limited

Allied Bank Limited

Askari Bank Limited

Bank Alfalah Limited

Bank Islami Pakistan Limited

Citibank N.A.

ECO Trade & Development Bank, Turkey

Faysal Bank Limited

Habib Bank Limited-Islamic Banking

Habib Metropolitan Bank Limited

JS Bank Limited

NIB Bank Limited

Pak-Brunei Investment Company Limited

Pak China Investment Company Limited

Pakistan Poverty Alleviation Fund

Standard Chartered Bank (Pakistan) Limited

The Bank of Punjab

The Bank of Tokyo - Mitsubishi UFJ, Limited

United Bank Limited

### Auditors

A.F. Ferguson & Company  
Chartered Accountants  
State Life Building No. 1-C,  
I.I Chundrigar Road, P.O Box 4716,  
Karachi-74000, Pakistan

### Legal Advisors

M/s Mansoor Ahmad Khan & Co.  
M/s Walker Martineau & Saleem

### Registrar and Share Transfer Office

THK Associates (Private) Limited  
Ground Floor, State Life Building No. 3  
Dr. Ziauddin Ahmed Road,  
Karachi - 75530

## Corporate Information

### Parent & Associated Companies Addresses

#### ORIX CORPORATION – Parent Company

Tokyo Headquarters, World Trade Center Building  
2-4-1 Hamamatsu-cho  
Minato-ku, Tokyo 105-6135, Japan  
Tel: (81)-3-3435-3145  
Fax: (81)-3-3435-3163  
[www.orix.co.jp](http://www.orix.co.jp)

#### Associated Companies – Overseas Joint Ventures

##### Oman ORIX Leasing Company SAOG

2nd & 3rd Floor, Rumaila 106, Watayah,  
P.O.Box 106, Postal code 118, Muscat  
Sultanate of Oman  
Tel: (968) 24661900  
Fax: (968) 24565610, 24567940  
[www.omanorix.com](http://www.omanorix.com)

##### ORIX Leasing Egypt SAE

5th Floor, Cairo Center Building  
2, Abd El Kader Hamza Street  
Garden City, Cairo 11461, Egypt  
Tel: (202) 27922757-9  
Fax: (202) 27922760  
[www.orix-egypt.com](http://www.orix-egypt.com)

##### Saudi ORIX Leasing Company

P.O. Box 22890, Riyadh 11416  
343 Al Ma'ather Street, Riyadh  
Kingdom of Saudi Arabia  
Tel: (9661) 2997777  
Fax: (9661) 2997770  
[www.saudiorix.com.sa](http://www.saudiorix.com.sa)

##### Al Hail ORIX Finance PSC

(Formerly MAF ORIX Finance PJSC)  
Office No. 403, Emaar Square Bldg. 6,  
Burj Khalifa, Dubai-UAE  
Tel: (971) 43691600  
Fax: (971) 44310623  
[www.alhailorix.ae](http://www.alhailorix.ae)

##### SK Leasing JSC

136 Dostyk Ave,  
Almaty, 050051, ("RFCA" BC, 8th Floor)  
Republic of Kazakhstan  
Tel: 8 (727) 3130757, 7(727) 2507979  
Fax: 7(727) 3130748  
[www.leasing.kz](http://www.leasing.kz)

## Directors' Review Report

The Board of Directors of ORIX Leasing Pakistan Limited (the Company) takes pleasure in presenting the unaudited condensed interim financial statements for the half year ended December 31, 2014.

The half year ended on a positive note as economy showed signs of recovery with improvement in energy supplies and CPI inflation going down to 6.1% during the period July to December 2014. Moreover, higher foreign exchange inflows contributed in stabilizing foreign exchange reserves at US\$ 15 billion.

### Financial results :

	July – December 2014	July - December 2013
	(Rupees "000")	
Total Revenue	<b>2,109,537</b>	1,872,173
Finance Cost	<b>856,686</b>	814,644
Other Expenses	<b>725,508</b>	664,559
Provisions	<b>114,048</b>	76,992
Taxation	<b>91,396</b>	71,000
Net Profit for the half year	<b>321,899</b>	244,978
Earnings per share – Basic	<b>3.92</b>	2.99

The Company continued its growth momentum with net profit after tax rising by 31% to Rs. 321.9 million compared to Rs. 245.0 million earned in the corresponding period last year. Earnings per share were higher at Rs. 3.92 compared to Rs. 2.99 in the same period last year.

Total revenues increased by 13% to Rs. 2.110 billion (December 2013: Rs. 1.872 billion). This is mainly due to increase in business volumes by 22% to Rs. 6.235 billion (December 2013: Rs. 5.113 billion), larger asset base and increase in other income. Share of profit from overseas associated companies increased by 29% to Rs. 137.4 million (December 2013: 106.2 million).

Finance cost for the half year increased to Rs. 856.7 million (December 2013: Rs. 814.6 million) due to increase in borrowings which stood at Rs. 15.0 billion against Rs. 13.7 billion last year. The Company's liquidity position is strong as it continues to enjoy the confidence of retail depositors and commercial banks.

Administrative and general expenses for the period amounted to Rs. 408.7 million (December 2013: Rs. 371.7 million), registering an increase of 10% over last year mainly due to increase in salaries of staff and legal and professional charges. Direct cost of lease which primarily consists of depreciation, maintenance and insurance costs of operating lease increased to Rs. 316.8 million against Rs. 292.8 million in the previous year.

The Company continued to pursue a conservative and cautious approach in approving credit. Despite reduction in non-performing portfolio, the company prudently provided Rs. 75.1 million for potential lease and other loan losses during the period (December 2013: Rs. 72.0 million). The Company is well placed to absorb risks inherent in the Company's business as provision coverage ratio of overdues over 90 days has been maintained at 100% without taking forced sales values into account.

During the period, the Company invested Rs. 67.38 million in its associated company, Saudi ORIX Leasing Company (SOLC), by subscribing to 250,000 rights shares issued by SOLC at par value of Saudi Riyal (SR) 10 each.

The Pakistan Credit Rating Agency has maintained the Company's long term rating of AA+ (Double A Plus) and short term rating of A1 Plus (A One Plus). These ratings denote the lowest expectation of credit risk emanating from a strong capacity for timely payment of financial commitments.

Our prudent and proactive risk management approach has helped in continuing the Company's growth momentum. The Company will continue to pursue conservative risk measures to maintain its asset quality. The growth prospects for the remainder of the half year are encouraging as key macroeconomic indicators have shown improving trend in the past six months.

On behalf of the Board

  
**Teizoon Khat**  
 Chief Executive

Dated: February 23, 2015

## Independent Auditors' Report to the members on review of Condensed Interim Financial Information



**A. F. FERGUSON & CO.**

### Introduction

We have reviewed the accompanying condensed interim balance sheet of ORIX Leasing Pakistan Limited as at December 31, 2014 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement and condensed interim statement of changes in equity together with the notes forming part thereof (here-in-after referred to as 'the condensed interim financial information') for the half year then ended. Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this condensed interim financial information based on our review. The figures of the condensed interim profit and loss account and condensed interim statement of comprehensive income for the quarters ended December 31, 2014 and December 31, 2013 have not been reviewed, as we are required to review only the cumulative figures for the half year ended December 31, 2014.

### Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information as of and for the half year ended December 31, 2014 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

Chartered Accountants

Engagement Partner: **Rashid A. Jafer**

Dated: February 24, 2015

Karachi

# Condensed Interim Balance Sheet

As at December 31, 2014

AS at December 31, 2014		Note	December 31, 2014 (Un-audited)	June 30, 2014 (Audited)
			Rupees	
<b>ASSETS</b>				
<b>Non-current assets</b>				
Property, plant and equipment	5		1,701,051,214	1,766,703,090
Intangible assets	6		8,982,546	10,894,523
Net investment in finance lease	7		19,502,032,386	17,774,664,986
Current maturity			(8,205,658,978)	(7,679,925,643)
Allowance for potential lease losses			(704,379,810)	(759,020,567)
			(8,910,038,788)	(8,438,946,210)
			10,591,993,598	9,335,718,776
Investment in associated undertakings			1,928,964,042	1,701,150,417
Long term investments	8		14,013,821	13,906,241
Long term finances and loans			716,543,720	741,206,025
Long term deposits			10,048,864	10,149,703
			14,971,597,805	13,579,728,775
<b>Current assets</b>				
Short term finances			356,664,848	307,676,931
Accrued return on investments and term finance			74,647,159	70,024,984
Current maturity of non-current assets	9		9,382,420,053	8,909,826,715
Short term investments	10		1,014,292,131	1,087,935,861
Advances and prepayments			85,117,049	47,758,782
Other receivables			84,894,679	129,968,517
Cash and bank balances			106,263,740	100,483,822
Taxation - net			147,740,389	126,314,272
Assets classified as held for sale			91,271,278	88,995,488
			11,343,311,326	10,868,985,372
<b>Total assets</b>			<b>26,314,909,131</b>	<b>24,448,714,147</b>
<b>EQUITY AND LIABILITIES</b>				
<b>Share capital and reserves</b>				
Authorised share capital				
350,000,000 (June 30, 2014: 350,000,000) Ordinary shares of Rs.10 each			3,500,000,000	3,500,000,000
Issued, subscribed and paid-up-capital				
Reserves			820,529,300	820,529,300
			2,245,893,335	2,162,290,834
			3,066,422,635	2,982,820,134
Surplus on revaluation of leasehold land and office building			80,125,223	81,109,116
<b>Non-current liabilities</b>				
Long term finances	11		3,351,586,789	3,146,602,029
Long term loans	12		143,333,179	280,306,798
Long term certificates of deposit			3,844,949,316	3,647,417,555
Long term deposits			5,025,019,385	4,484,318,085
Deferred taxation			435,753,641	395,139,051
Other long term liabilities			241,541,396	247,588,070
Post-employment benefits			19,434	3,919,447
			13,042,203,140	12,205,291,035
<b>Current liabilities</b>				
Trade and other payables			537,135,135	480,190,971
Accrued interest / mark-up on loans, term finances and certificates of deposit			326,806,006	453,729,354
Short term borrowings	13		1,726,355,539	694,635,094
Short term certificates of deposit			1,020,884,189	1,019,234,608
Current maturity of non-current liabilities	14		6,514,977,264	6,531,703,835
			10,126,158,133	9,179,493,862
<b>Total equity and liabilities</b>			<b>26,314,909,131</b>	<b>24,448,714,147</b>
<b>Contingencies and Commitments</b>				
	15			

The annexed notes 1 to 25 form an integral part of this condensed interim financial information.



**Teizoon Kisat**  
Chief Executive



**Humayun Murad**  
Director



## Condensed Interim Profit and Loss Account (Un-audited)

For the Half Year Ended December 31, 2014

		Six months period ended		Quarter ended	
	Note	December 31, 2014	December 31, 2013	December 31, 2014	December 31, 2013
Rupees					
<b>INCOME</b>					
<b>Income from operations</b>					
Finance lease		1,083,455,953	941,958,355	556,087,453	480,255,993
Operating lease	16	484,147,933	501,454,637	237,127,695	248,267,443
Mark-up on term finance		224,099,775	217,025,085	111,843,321	110,678,592
		1,791,703,661	1,660,438,077	905,058,469	839,202,028
<b>Income from other activities</b>					
Other income - net		180,434,937	105,510,348	111,945,620	51,741,966
Share of profit of equity accounted undertakings	17	137,398,644	106,224,503	74,024,469	58,336,343
		317,833,581	211,734,851	185,970,089	110,078,309
		2,109,537,242	1,872,172,928	1,091,028,558	949,280,337
<b>EXPENSES</b>					
Finance cost	18	856,686,319	814,644,067	425,439,270	405,601,623
Administrative and general expenses		408,731,163	371,729,233	212,205,702	187,898,094
Direct cost of lease		316,776,445	292,829,381	154,428,846	150,884,619
		1,582,193,927	1,479,202,681	792,073,818	744,384,336
<b>Profit before provision and taxation</b>		527,343,315	392,970,247	298,954,740	204,896,001
Allowance for potential lease and other loan losses - net		75,140,471	72,042,341	39,174,462	33,890,966
Other provisions - net	19	38,907,610	4,950,000	35,432,610	2,475,000
		114,048,081	76,992,341	74,607,072	36,365,966
<b>Profit before tax</b>		413,295,234	315,977,906	224,347,668	168,530,035
Taxation - Current		55,396,087	18,000,000	33,396,087	9,000,000
- Deferred		36,000,000	53,000,000	19,000,000	31,000,000
	20	91,396,087	71,000,000	52,396,087	40,000,000
<b>Profit for the period</b>		321,899,147	244,977,906	171,951,581	128,530,035
<b>Earnings per share - basic and diluted</b>					
		3.92	2.99	2.10	1.57

The annexed notes 1 to 25 form an integral part of this condensed interim financial information.

  
**Teizoon Kisat**  
 Chief Executive

  
**Humayun Murad**  
 Director

## Condensed Interim Statement of Comprehensive Income (Un-audited)

For the Half Year Ended December 31, 2014

	Six months period ended		Quarter ended	
	December 31, 2014	December 31, 2013	December 31, 2014	December 31, 2013
	Rupees			
<b>Profit for the period</b>	<b>321,899,147</b>	244,977,906	<b>171,951,581</b>	128,530,035
<b>Other comprehensive income</b>				
<b>Items that may be reclassified subsequently to profit and loss</b>				
Exchange difference arising on translation of foreign associates - net of deferred tax	26,495,583	79,966,741	(15,806,515)	(4,497,353)
Unrealised gain / (loss) due to change in fair value of available for sale securities - net	16,755,037	(1,516,201)	13,502,850	124,546
Unrealised gain due to sale of available for sale securities transferred to profit and loss account	(10,265,402)	-	(692,982)	-
Net unrealised loss on revaluation of investments classified as available for sale transferred to profit and loss account as impairment loss	2,755,600	-	2,755,600	-
	<b>35,740,818</b>	78,450,540	<b>(241,047)</b>	(4,372,807)
<b>Items that will not be reclassified to profit and loss</b>				
Net gain / (loss) on cash flow hedging instruments	11,634,099	44,940,500	(27,053,125)	(35,471,954)
<b>Total comprehensive income for the period</b>	<b>369,274,064</b>	368,368,946	<b>144,657,409</b>	88,685,274

The annexed notes 1 to 25 form an integral part of this condensed interim financial information.



**Teizoon Kisat**  
Chief Executive



**Humayun Murad**  
Director

# Condensed Interim Cash Flow Statement (Un-audited)

For the Half Year Ended December 31, 2014

	Note	December 31, 2014	December 31, 2013
		Rupees	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Profit before tax for the period		413,295,234	315,977,906
<b>Adjustments for:</b>			
Depreciation and amortisation		154,589,020	132,339,005
Amortisation of transaction cost		9,188,088	15,942,958
Allowance for potential lease and other loan losses - net		75,140,471	72,042,341
Provision for other receivable		29,202,010	-
Provision for workers welfare fund		8,000,000	6,000,000
Impairment on available for sale securities		2,755,600	-
Reversal of provision on investment		(1,050,000)	(1,050,000)
Share of profit of equity accounted undertakings		(137,398,644)	(106,224,503)
Gain on hedging instruments		4,715,257	(82,131,430)
Exchange loss on long term borrowings		(4,715,257)	82,131,430
Unrealised gain on remeasurement of financial assets at fair value through profit or loss		492,379	(2,080,861)
Finance cost		440,121,773	414,158,347
Profit on certificates of deposit		407,376,458	384,542,762
Dividend income		(355,645)	(2,708,114)
Return on investments and deposit		(56,354,741)	(29,672,168)
Gain on disposal of fixed assets		(11,693,286)	(6,152,944)
		920,013,483	877,136,823
<b>Operating profit before working capital changes</b>		1,333,308,717	1,193,114,729
<b>(Increase) / decrease in operating assets</b>			
Investment in finance lease - net		(1,851,640,730)	(961,780,973)
Long term finances and loans - net		69,007,336	(67,390,453)
Short term finances		(45,702,056)	(38,392,999)
Advances and prepayments		(37,358,267)	(48,095,195)
Other receivables		(45,351,744)	(30,005,623)
Long term deposits		100,839	(798,600)
		(1,910,944,622)	(1,146,463,843)
<b>Increase / (decrease) in operating liabilities</b>			
Deposits from lessees - net		756,948,876	549,607,668
Interest / mark-up paid		(453,419,627)	(430,221,126)
Profit paid on certificates of deposit		(527,048,626)	(301,434,934)
Trade and other payables		15,298,436	10,431,056
		(208,220,941)	(171,617,336)
Net cash used in operating activities before income tax		(785,856,846)	(124,966,450)
Income tax paid		(76,822,204)	(55,919,979)
<b>Cash used in operating activities</b>		(862,679,050)	(180,886,429)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Capital expenditure incurred - own use and intangible assets		(20,272,165)	(22,781,894)
Proceeds from disposal of assets - own use		5,169,586	6,091,782
Capital expenditure incurred - operating lease assets		(23,271,074)	(226,493,798)
Capital expenditure incurred - Ijarah finance		(53,759,000)	(47,928,000)
Proceeds from sale of operating lease assets		14,950,000	14,917,820
Proceeds from sale of Ijarah finance assets		1,850,761	11,377,853
Investments - net		105,036,447	553,674,019
Purchase of right shares of equity accounted undertaking		(67,375,000)	-
Dividend received		8,959,259	2,708,114
Interest received		31,901,700	23,650,312
<b>Net cash generated from investing activities</b>		3,190,514	315,216,208
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Proceed from long term loans		2,201,010,000	1,139,900,000
Short term borrowings-net		525,000,000	(650,000,000)
Certificates of deposit issued - net		67,955,954	519,726,123
Repayment of long term loans and finances		(2,177,978,405)	(1,471,053,340)
Dividend paid		(257,439,540)	(179,202,970)
<b>Net cash generated from / (used in) financing activities</b>		358,548,009	(640,630,187)
<b>Net decrease in cash and cash equivalents</b>		(500,940,527)	(506,300,408)
Cash and cash equivalents at beginning of the period		(594,151,272)	(55,341,954)
<b>Cash and cash equivalents at end of the period</b>	23	(1,095,091,799)	(561,642,362)

The annexed notes 1 to 25 form an integral part of this condensed interim financial information.



**Teizoon Kisat**  
Chief Executive



**Humayun Murad**  
Director

## Condensed Interim Statement of Changes In Equity (Un-audited)

For the Half Year Ended December 31, 2014

	Issued, subscribed and paid-up capital	Capital Reserves		Reserves				Total shareholders equity
		Share premium	Statutory reserve	Unappropriated profit	Unrealised gains / (losses) on investment	Hedging reserve	Foreign currency translation reserve	
(Rupees)								
Balance as at July 01, 2013	820,529,300	448,603,499	762,900,000	377,761,296	7,656,936	(141,870,088)	313,078,500	2,588,659,443
Total comprehensive income for the six months period ended December 31, 2013								
Profit for the period	-	-	-	244,977,906	-	-	-	244,977,906
Other comprehensive income								
Exchange difference arising on translation of foreign associates - net of deferred tax	-	-	-	-	-	-	79,966,741	79,966,741
Unrealised gain due to change in fair value of available for sale securities - net	-	-	-	-	(1,516,201)	-	-	(1,516,201)
Net gain on cash flow hedging instruments	-	-	-	-	-	44,940,500	-	44,940,500
	-	-	-	-	(1,516,201)	44,940,500	79,966,741	123,391,040
Transferred from surplus on revaluation of fixed assets on account of incremental depreciation								
	-	-	-	1,513,693	-	-	-	1,513,693
Cash dividend @ Rs.2.20 per ordinary share of Rs. 10.00 each for the year ended June 30, 2013								
	-	-	-	(180,516,446)	-	-	-	(180,516,446)
Balance as at December 31, 2013	820,529,300	448,603,499	762,900,000	443,736,449	6,140,735	(96,929,588)	393,045,241	2,778,025,636
Balance as at July 01, 2014	820,529,300	448,603,499	866,000,000	608,531,814	9,738,741	(58,090,553)	287,507,333	2,982,820,134
Total comprehensive income for the six months period ended December 31, 2014								
Profit for the period	-	-	-	321,899,147	-	-	-	321,899,147
Other comprehensive income								
Exchange difference arising on translation of foreign associates - net of deferred tax	-	-	-	-	-	-	26,495,583	26,495,583
Unrealised gain due to change in fair value of available for sale securities - net	-	-	-	-	16,755,037	-	-	16,755,037
Unrealised gain due to sale of available for sale securities transferred to profit and loss account	-	-	-	-	(10,265,402)	-	-	(10,265,402)
Net unrealised loss on revaluation of investments classified as available for sale transferred to profit & loss as impairment loss	-	-	-	-	2,755,600	-	-	2,755,600
Net gain on cash flow hedging instruments	-	-	-	-	-	11,634,099	-	11,634,099
	-	-	-	-	9,245,235	11,634,099	26,495,583	47,374,917
Transferred from surplus on revaluation of fixed assets on account of incremental depreciation								
	-	-	-	1,513,692	-	-	-	1,513,692
Cash dividend @ Rs.3.50 per ordinary share of Rs. 10.00 each for the year ended June 30, 2014								
	-	-	-	(287,185,255)	-	-	-	(287,185,255)
Balance as at December 31, 2014	820,529,300	448,603,499	866,000,000	644,759,398	18,983,976	(46,456,454)	314,002,916	3,066,422,635

The annexed notes 1 to 25 form an integral part of this condensed interim financial information.



**Teizoon Kisat**  
Chief Executive



**Humayun Murad**  
Director

# Notes to and Forming Part of the Condensed Interim Financial Information (Un-audited)

For the Half Year Ended December 31, 2014

## 1 LEGAL STATUS AND OPERATIONS

ORIX Leasing Pakistan Limited ("the Company") was incorporated in Pakistan as a private limited company on July 1, 1986 under the Companies Ordinance, 1984 and was converted into a public limited company on December 23, 1987. The Company is listed on the Karachi, Lahore and Islamabad Stock Exchanges. The registered office of the Company is situated at Islamic Chamber of Commerce Building, Clifton, Karachi. The Company is licensed to carry out leasing business as a Non-Banking Finance Company (NBFC) under the Non-Banking Finance Companies (Establishment and Regulations) Rules 2003 issued by the Securities and Exchange Commission of Pakistan (SECP).

- 1.1 Pakistan Credit Rating Agency Limited (PACRA) has assigned long term rating of AA+ and short term rating of A1+ to the Company.

## 2 BASIS OF PREPARATION

- 2.1 This condensed interim financial information has been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards ("IFRSs") issued by the International Accounting Standards Board and Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountant of Pakistan (ICAP) as are notified under the Companies Ordinance, 1984, the provisions of the Companies Ordinance, 1984, the Non-Banking Finance Companies (Established and Regulations) Rules, 2003 (the "NBFC Rules"), the Non-Banking Finance and Notified Entities Regulations, 2008 (the "NBFC Regulations") and the directives issued by the SECP. In case the requirements differ, the provisions of and directives issued under the Companies Ordinance, 1984, the NBFC regulations, the NBFC Rules and the directives issued by SECP prevail.
- 2.2 The disclosures made in this condensed interim financial information have, however, been limited based on the requirements of the International Accounting Standard 34: 'Interim Financial Reporting'. This condensed interim financial information does not include all of the information required for a full set of financial statements and should be read in conjunction with the annual published audited financial statements of the Company for the year ended June 30, 2014.
- 2.3 This condensed interim financial information is unaudited. However, a review has been performed by the external auditors in accordance with the requirements of the Code of Corporate Governance.
- 2.4 The comparative balance sheet presented in this condensed interim financial information has been extracted from the audited financial statements of the Company for the year ended June 30, 2014, whereas the comparative profit and loss account, statement of comprehensive income, statement of changes in equity and cash flow statement are stated from the unaudited condensed interim financial information for the period ended December 31, 2013.
- 2.5 This condensed interim financial information has been presented in Pakistani Rupees, which is the functional currency of the Company.

## 3 SIGNIFICANT POLICIES, ESTIMATES, ASSUMPTIONS AND CHANGES THEREIN

- 3.1 The accounting policies adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the audited annual published financial statements of the Company for the year ended June 30, 2014.
- 3.2 The preparation of this condensed interim financial information in conformity with the approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.
- 3.3 The significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that were applied to the audited annual published financial statements for the year ended June 30, 2014.
- 3.4 Certain amendments to approved accounting standards have been published and are mandatory for the Company's accounting period beginning on or after July 1, 2014. None of these amendments have a significant effect on this condensed interim financial information.

## 4 RISK MANAGEMENT POLICIES

The financial risk management objectives and policies are consistent with those disclosed in the annual audited published financial statements of the Company for the year ended June 30, 2014.

## 5 PROPERTY, PLANT AND EQUIPMENT

	December 31, 2014 (Un-audited)	June 30, 2014 (Audited)
	Rupees	
Fixed assets - own use	381,175,426	388,821,912
Fixed assets - on operating lease	1,163,101,326	1,231,865,683
Fixed assets - Ijarah finance	156,774,462	146,015,495
	1,701,051,214	1,766,703,090

## Notes to and Forming Part of the Condensed Interim Financial Information (Un-audited)

For the Half Year Ended December 31, 2014

- 5.1 The following is a statement of cost of additions and disposals to / from property, plant and equipment for the six months period ended December 31, 2014.

	Own Use		Operating lease assets		Asset under Ijarah financing	
	Additions	Disposals	Additions	Disposals	Additions	Disposals
	Rupees					
Generators	-	-	21,771,679	31,741,628	27,700,000	-
Leasehold improvements	819,141	-	-	-	-	-
Furniture, fittings and office equipment	4,238,464	1,069,378	-	-	-	-
Computers and accessories	1,325,860	601,045	-	-	-	-
Communication equipment	-	-	1,499,395	-	-	-
Vehicles	13,888,700	8,167,000	-	-	26,059,000	3,023,000
<b>December 31, 2014</b>	<b>20,272,165</b>	<b>9,837,423</b>	<b>23,271,074</b>	<b>31,741,628</b>	<b>53,759,000</b>	<b>3,023,000</b>
December 31, 2013	21,302,094	11,990,605	226,493,798	33,309,415	47,928,000	15,630,000

6 INTANGIBLE ASSETS	Note	December 31, 2014 (Un-audited)	June 30, 2014 (Audited)
		Rupees	
Trading Right Entitlement Certificate (TREC) - KSEL	6.1	-	15,000,000
Trading Right Entitlement Certificate (TREC) - LSEL		1,236,430	1,236,430
		1,236,430	16,236,430
Less: Provision for diminution in value of TREC		1,236,430	16,236,430
Computer software and license		8,982,546	10,894,523
		8,982,546	10,894,523

- 6.1 During the current period, the Company has disposed off the Trading Rights Entitlement Certificate (TREC) - KSEL and 4,007,350 shares of Karachi Stock Exchange for an aggregate amount of Rs 43.5 million.

## 7 NET INVESTMENT IN FINANCE LEASE

Instalment contract receivables	15,899,894,787	14,737,639,373
Residual value	6,628,565,059	5,871,678,313
Initial direct costs	798,540	2,170,847
	22,529,258,386	20,611,488,533
Less: Unearned finance income	3,027,226,000	2,836,823,547
	19,502,032,386	17,774,664,986

## 8 LONG TERM INVESTMENTS

Held to maturity investments		
Pakistan Investment Bonds (PIBs)	8.1	14,013,821
Term Finance Certificates (TFCs) - Unlisted		3,265,627
		17,279,448
Less: Allowance for potential losses		3,265,627
		14,013,821

## Notes to and Forming Part of the Condensed Interim Financial Information (Un-audited)

For the Half Year Ended December 31, 2014

- 8.1 This investment has been made as required under Regulation 14 (4) (i) of the Non Banking Finance Companies and Notified Entities, Regulations, 2008 to maintain liquidity against certificates of deposit.

9 CURRENT MATURITY OF NON-CURRENT ASSETS	Note	December 31, 2014 (Un-audited)	June 30, 2014 (Audited)
		Rupees	
Current maturity of:			
Net investment in finance lease		8,205,658,978	7,679,925,643
Long term finances and loans		1,176,761,075	1,229,901,072
		<b>9,382,420,053</b>	<b>8,909,826,715</b>

### 10 SHORT TERM INVESTMENTS

<b>Held to maturity investment</b>			
Certificates of deposit		1,422,104	2,135,606
<b>At fair value through profit and loss</b>			
Treasury bills	10.1	413,936,704	392,145,186
Term finance certificates		23,003,017	29,150,837
Units of open end mutual funds		-	22,951,280
Units of closed end mutual funds		-	31,481,769
		<b>436,939,721</b>	<b>475,729,072</b>
<b>Available-for-sale</b>			
Pakistan investment bonds (PIBs)	10.1	569,106,989	546,092,416
Ordinary shares	6.1	15,745,421	56,661,084
Units of open end mutual funds		-	16,248,870
Units of closed end mutual funds		-	704,419
		<b>584,852,410</b>	<b>619,706,789</b>
<b>Loans and receivables</b>			
Fund placements		670,681	1,007,179
Allowance for potential losses		(9,592,785)	(10,642,785)
		<b>1,014,292,131</b>	<b>1,087,935,861</b>

- 10.1 This investment has been made as required under Regulation 14 (4) (i) of the Non Banking Finance Companies and Notified Entities, Regulations, 2008 to maintain liquidity against certificates of deposit.

### 11 LONG TERM FINANCES - secured

Long term finances utilised under mark-up arrangements - financial institutions		6,250,527,649	5,788,433,398
Less: Unamortised transaction cost		18,007,234	11,853,207
Less: Current maturity	14	2,880,933,626	2,629,978,162
		<b>3,351,586,789</b>	<b>3,146,602,029</b>

## Notes to and Forming Part of the Condensed Interim Financial Information (Un-audited)

For the Half Year Ended December 31, 2014

### 12 LONG TERM LOANS

Name of lending institution	Commencement of repayment	Mode of loan repayment	Rate %	December 31, 2014 (Un-audited)	June 30, 2014 (Audited)
				Rupees	
<b>Secured</b>					
Citibank Japan Limited, Syndicated loan	January 31, 2008	14 equal semi annual instalments	US\$ six month LIBOR+0.675%	-	352,678,586
Pakistan Poverty Alleviation Fund	June 28, 2013	11 quarterly instalments	KIBOR+1.5%	236,386,122	241,363,500
<b>Unsecured</b>					
ECO Trade and Development Bank	January 7, 2013	7 equal semi annual instalments	US\$ six month LIBOR+1.50%	430,641,945	564,285,800
Total long term loans				667,028,067	1,158,327,886
Less: Unamortised transaction cost				214,144	1,836,122
Less: Current maturity (note 14)				523,480,744	876,184,966
				143,333,179	280,306,798

### 13 SHORT TERM BORROWINGS

<b>From banking companies - secured</b>				
Under mark-up arrangements			1,201,355,539	694,635,094
Short term loans			525,000,000	-
			1,726,355,539	694,635,094

### 14 CURRENT MATURITY OF NON-CURRENT LIABILITIES

	Note	December 31, 2014 (Un-audited)	June 30, 2014 (Audited)
Rupees			
<b>Current maturity of:</b>			
Long term finances	11	2,880,933,626	2,629,978,162
Long term loans	12	523,480,744	876,184,966
Long term certificates of deposit		1,514,290,959	1,645,516,348
Long term deposits		1,596,271,935	1,380,024,359
		6,514,977,264	6,531,703,835

### 15 CONTINGENCIES AND COMMITMENTS

- 15.1 Finance lease, instalment loans and Ijarah contracts committed but not executed at the balance sheet date amounted to Rs. 14.56 million (June 30, 2014 : Rs. 11 million).
- 15.2 There were no changes in the status of contingencies as disclosed in the note 31 to the financial statements for the year ended June 30, 2014.

16 INCOME FROM OPERATING LEASE	(Un-audited)	
	For the six months period ended	
	December 31, 2014	December 31, 2013
Rupees		
Communication Equipment	118,988,446	137,484,757
Generators and Vehicles	309,347,837	313,411,758
Islamic Finance	55,811,650	50,558,122
	484,147,933	501,454,637



## Notes to and Forming Part of the Condensed Interim Financial Information (Un-audited)

For the Half Year Ended December 31, 2014

### 17 SHARE OF PROFIT OF EQUITY ACCOUNTED UNDERTAKINGS

Name of associates	Note	For the six months period ended December 31, 2014		For the six months period ended December 31, 2013	
		Associates' profit / (loss) after tax	Share of associates' profit / (loss) after tax	Associates' profit / (loss) after tax	Share of associates' profit / (loss) after tax
		(Un-audited)		(Un-audited)	
		Rupees			
Quoted					
Oman ORIX Leasing Company SAOG		659,829,757	76,815,401	553,862,813	64,479,047
		659,829,757	76,815,401	553,862,813	64,479,047
Un-Quoted					
Saudi ORIX Leasing Company		1,583,860,822	30,489,321	1,468,615,576	28,270,850
Al Hail ORIX Finance PSC					
(formerly MAF ORIX Finance PJSC)		429,493,272	12,884,799	427,533,938	12,826,018
SK Leasing JSC		17.1	-	(21,946,218)	(2,194,622)
ORIX Leasing Egypt SAE			17,209,123	36,650,887	8,429,704
OPP (Private) Limited		17.2	-	(12,414,431)	(5,586,494)
		2,088,176,369	60,583,243	1,898,439,752	41,745,456
		2,748,006,126	137,398,644	2,452,302,565	106,224,503

17.1 The Company has suspended recognising share of profit on the said investment due to significant impediments in repatriation of capital / investment. However, the Company received the dividend of Rs 8,603,614.

17.2 The management intends disinvestment of the Company's investment in OPP (Private) Limited, subject to necessary regulatory approvals.

18 FINANCE COST	(Un-audited)	
	For the six months period ended	
	December 31, 2014	December 31, 2013
Rupees		
Interest / mark-up on:		
- Long term finances	325,748,761	301,754,779
- Long term loans	41,926,412	81,694,903
- Short term borrowings	63,448,821	20,514,339
- Certificates of deposit	407,376,458	384,542,762
Amortisation of transaction costs	9,188,088	15,942,958
Bank charges and commission	8,997,779	10,194,326
	856,686,319	814,644,067

### 19 OTHER PROVISIONS - NET

Provision for other receivables	29,202,010	-
Provision for workers' welfare fund	8,000,000	6,000,000
Impairment on available for sale securities	2,755,600	-
Reversal for potential losses on investments	(1,050,000)	(1,050,000)
	38,907,610	4,950,000

### 20 TAXATION

20.1 The tax charge for the current period has been made under the provisions of the Alternate Corporate Tax under Section 113C of the Income Tax Ordinance, 2001. The deferred tax calculated using the statutory rate of taxation has been charged to the condensed interim financial information.

## Notes to and Forming Part of the Condensed Interim Financial Information (Un-audited)

For the Half Year Ended December 31, 2014

### 21 SEGMENT INFORMATION

The Company has two primary reporting segments namely, 'Finance lease' and 'Operating lease', based on the nature of business and the related risks and returns associated with these segments. The finance lease operations are primarily for long term leases of movable assets to corporate entities and individuals, while under operating lease, the Company provides assets on short term rentals. Investment Financial Services represents ORIX Investment Bank Limited's assets and liabilities and related profit and loss expenses after amalgamation with ORIX Leasing Pakistan Limited. Segment results for the Company's Micro Finance operation are also disclosed separately. Other operations, which are not deemed by management to be sufficiently significant to disclose as separate items and do not fall in to the above segment categories, are reported under "Investment in associates, loans and others".

	Finance lease	Operating lease	Investment in associates, loans and others	Leasing business	Micro Finance	Investment financial services	Total
Rupees							
<b>Segment analysis for the six months period ended December 31, 2014 - (Unaudited)</b>							
Segment revenues	1,083,455,953	484,147,933	282,795,076	1,850,398,962	59,201,403	62,538,233	1,972,138,598
Share of profit of equity accounted undertakings	-	-	137,398,644	137,398,644	-	-	137,398,644
<b>Total segment revenue</b>	<b>1,083,455,953</b>	<b>484,147,933</b>	<b>420,193,720</b>	<b>1,987,797,606</b>	<b>59,201,403</b>	<b>62,538,233</b>	<b>2,109,537,242</b>
Administrative and general expenses	134,649,997	37,597,218	25,118	172,272,333	24,909,710	801,839	197,983,882
Direct cost of lease	4,581,739	312,194,706	-	316,776,445	-	-	316,776,445
Allowance for potential lease and other loan losses - net	69,632,574	29,202,010	7,488,743	106,323,327	236,137	538,617	107,098,081
Reversal of provision on investment	-	-	(713,502)	(713,502)	-	(336,498)	(1,050,000)
<b>Segment result</b>	<b>874,591,643</b>	<b>105,153,999</b>	<b>413,393,361</b>	<b>1,393,139,003</b>	<b>34,055,556</b>	<b>61,534,275</b>	<b>1,488,728,834</b>
Provision for workers welfare fund				(8,000,000)	-	-	(8,000,000)
Unallocated expenses				(210,747,281)	-	-	(210,747,281)
Result from operating activities				1,174,391,722	34,055,556	61,534,275	1,269,981,553
Finance cost				(833,565,757)	(18,002,027)	(5,118,535)	(856,686,319)
Provision for taxation				(91,396,087)	-	-	(91,396,087)
<b>Profit for the period</b>				<b>249,429,878</b>	<b>16,053,529</b>	<b>56,415,740</b>	<b>321,899,147</b>
<b>Segment assets and liabilities</b>							
Segment assets	18,797,652,576	1,319,875,788	2,920,627,205	23,038,155,569	321,621,326	44,027,068	23,403,803,963
Investment in equity accounted undertakings	-	-	1,928,964,042	1,928,964,042	-	-	1,928,964,042
Asset classified as held for sale	3,516,879	-	87,754,399	91,271,278	-	-	91,271,278
Unallocated assets				890,869,848	-	-	890,869,848
<b>Total assets</b>				<b>25,949,260,737</b>	<b>321,621,326</b>	<b>44,027,068</b>	<b>26,314,909,131</b>
Segment liabilities	6,621,291,320	-	-	6,621,291,320	236,386,122	44,027,068	6,901,704,510
Unallocated liabilities				16,266,656,763	-	-	16,266,656,763
<b>Total liabilities</b>				<b>22,887,948,083</b>	<b>236,386,122</b>	<b>44,027,068</b>	<b>23,168,361,273</b>
<b>Other information</b>							
Capital expenditure	-	77,030,074	-	77,030,074	1,121,390	-	78,151,464
Depreciation and amortisation	-	129,960,369	-	129,960,369	798,621	-	130,758,990
Unallocated:							
Capital expenditure	-	-	-	19,150,775	-	-	19,150,775
Depreciation and amortisation	-	-	-	23,830,030	-	-	23,830,030

## Notes to and Forming Part of the Condensed Interim Financial Information (Un-audited)

For the Half Year Ended December 31, 2014

	Finance lease	Operating lease	Investment in associates, loans and others	Leasing business	Micro Finance	Investment financial services	Total
Rupees							
<b>Segment analysis for the six months period ended December 31, 2013 - (Unaudited)</b>							
Segment revenues	941,958,355	501,454,637	276,875,605	1,720,288,597	41,549,491	4,110,337	1,765,948,425
Share of profit of equity accounted undertakings	-	-	106,224,503	106,224,503	-	-	106,224,503
<b>Total segment revenue</b>	<b>941,958,355</b>	<b>501,454,637</b>	<b>383,100,108</b>	<b>1,826,513,100</b>	<b>41,549,491</b>	<b>4,110,337</b>	<b>1,872,172,928</b>
Administrative and general expenses	125,911,658	30,832,001	-	156,743,659	19,155,549	1,794,324	177,693,532
Direct cost of lease	3,964,259	288,865,122	-	292,829,381	-	-	292,829,381
Allowance for potential lease and other loan losses - net	78,563,078	-	(57,807)	78,505,271	537,070	(7,000,000)	72,042,341
Reversal of provision on investment	-	-	(1,050,000)	(1,050,000)	-	-	(1,050,000)
<b>Segment result</b>	<b>733,519,360</b>	<b>181,757,514</b>	<b>384,207,915</b>	<b>1,299,484,789</b>	<b>21,856,872</b>	<b>9,316,013</b>	<b>1,330,657,674</b>
Provision for workers welfare fund	-	-	-	(6,000,000)	-	-	(6,000,000)
Unallocated expenses	-	-	-	(194,035,701)	-	-	(194,035,701)
Result from operating activities	-	-	-	1,099,449,088	21,856,872	9,316,013	1,130,621,973
Finance cost	-	-	-	(791,492,755)	(13,029,302)	(10,122,010)	(814,644,067)
Provision for taxation	-	-	-	(71,000,000)	-	-	(71,000,000)
<b>Profit / (loss) for the period</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>236,956,333</b>	<b>8,827,570</b>	<b>(805,997)</b>	<b>244,977,906</b>
<b>Segment assets and liabilities for the year ended June 30, 2014 (Audited)</b>							
Segment assets	17,015,644,419	1,386,715,716	2,944,578,283	21,346,938,418	300,478,165	139,469,682	21,786,886,265
Investment in equity accounted undertakings	-	-	1,701,150,417	1,701,150,417	-	-	1,701,150,417
Assets classified as held for sale	1,241,089	-	87,754,399	88,995,488	-	-	88,995,488
Unallocated assets	-	-	-	871,681,977	-	-	871,681,977
<b>Total assets</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>24,008,766,300</b>	<b>300,478,165</b>	<b>139,469,682</b>	<b>24,448,714,147</b>
Segment liabilities	5,863,317,444	-	-	5,863,317,444	241,363,500	139,469,682	6,244,150,626
Unallocated liabilities	-	-	-	15,140,634,271	-	-	15,140,634,271
<b>Total liabilities</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>21,003,951,715</b>	<b>241,363,500</b>	<b>139,469,682</b>	<b>21,384,784,897</b>
<b>Other information for the six month period ended December 31, 2013 (Unaudited)</b>							
Capital expenditure	-	274,421,798	-	274,421,798	1,327,462	-	275,749,260
Depreciation and amortisation	-	105,322,115	-	105,322,115	846,867	-	106,168,982
Unallocated: Capital expenditure	-	-	-	19,974,632	-	-	19,974,632
Depreciation and amortisation	-	-	-	26,170,023	-	-	26,170,023

## Notes to and Forming Part of the Condensed Interim Financial Information (Un-audited)

For the Half Year Ended December 31, 2014

### 22 TRANSACTIONS / BALANCES WITH RELATED PARTIES

The following table provides the detail of transactions and balances with related parties. Transactions with related parties are made in accordance with normal market prices. Transactions with key management personnel are in accordance with terms and conditions of their employment contracts.

	(Un-audited)	
	For the six months period ended	
	December 31, 2014	December 31, 2013
	Rupees	
<b>Transactions during the year</b>		
<b>ORIX Corporation, Japan</b>		
Parent Company		
Dividend Paid	142,421,437	89,522,046
<b>Saudi Orix Leasing Company</b>		
Associate / Common directorship		
Investment through right shares (250,000 shares)	67,375,000	-
Received 275,000 bonus shares	-	-
<b>AI Hail ORIX Finance PSC (formerly MAF ORIX Finance PJSC)</b>		
Associate / Common directorship		
Dividend received	-	16,755,580
<b>SK Leasing JSC</b>		
Associate / Common directorship		
Dividend received	8,603,614	4,471,611
<b>Oman ORIX Leasing Company SAOG</b>		
Associate / Common directorship		
Consultancy charges received	-	8,017,661
BOD attendance fee received	130,091	-
<b>OPP (Private) Limited</b>		
Common directorship		
Rent paid for service apartments	38,512	87,695
<b>Sui Southern Gas Company Limited</b>		
Common directorship		
Utilities bills payment	-	1,490
<b>Sui Northern Gas Company Limited</b>		
Common directorship		
Utilities bills payment	10,170	24,940
<b>State life Insurance Corporation of Pakistan</b>		
Common directorship		
Rent and premium payment	4,672,856	5,306,953

## Notes to and Forming Part of the Condensed Interim Financial Information (Un-audited)

For the Half Year Ended December 31, 2014

	(Un-audited)	
	For the six months period ended	
	December 31, 2014	December 31, 2013
	Rupees	
<b>Related parties</b>		
Issuance of certificates of deposit	-	1,448,000
Redemption of certificates of deposit	-	500,000
Amount of profit paid	<b>870,099</b>	519,200
<b>ORIX Leasing Pakistan Limited Employees Provident Fund (OLP - EPF)</b>		
TFC principal repayment	-	3,240,000
TFC interest paid	-	327,478
Contribution made	<b>10,029,440</b>	9,130,992
<b>ORIX Leasing Pakistan Limited Staff Gratuity Fund (OLP - SGF)</b>		
TFC principal repayment	-	1,640,000
TFC interest paid	-	165,760
Contribution made	<b>9,900,000</b>	34,607,431
<b>Compensation of Key Management Personnel</b>		
Remuneration of executives	<b>17,856,625</b>	15,229,000
Retirement benefits	<b>2,072,822</b>	1,494,463
	<b>19,929,447</b>	16,723,463
Loan disbursement to Key Management Personnel	-	-
Interest paid by Key Management Personnel	<b>15,269</b>	33,330
Principal repaid by Key Management Personnel	<b>250,687</b>	232,626
	<b>December 31, 2014 (Un-audited)</b>	<b>June 30, 2014 (Audited)</b>
	Rupees	
<b>Balances as at period / year end</b>		
Certificates of deposit held - Related parties	<b>20,066,592</b>	20,066,592
Accrued profit on certificates of deposit - Related parties	<b>454,994</b>	436,233
Defined benefit payable to ORIX Leasing Pakistan Limited Staff Gratuity Fund	<b>19,434</b>	3,919,447
Loans to Key Management Personnel	<b>260,238</b>	510,925

22.1 Internal Audit also provides certain Internal Audit Advisory services to the ORIX Group Companies.



## Notes to and Forming Part of the Condensed Interim Financial Information (Un-audited)

For the Half Year Ended December 31, 2014

	December 31, 2014 (Un-audited)	December 31, 2013 (Un-audited)
<b>23 CASH AND CASH EQUIVALENTS</b>		
		Rupees
Cash at bank	105,002,112	174,255,418
Cash in hand	1,261,628	1,770,889
	106,263,740	176,026,307
Short-term borrowings from banks under mark-up arrangements - secured	(1,201,355,539)	(737,668,669)
	(1,095,091,799)	(561,642,362)

### 24 GENERAL

Figures have been rounded off to the nearest rupee.

### 25 DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorised for issue on February 23<sup>rd</sup> 2015 by the Board of Directors of the Company.

**Teizoon Kisat**  
Chief Executive

**Humayun Murad**  
Director

## Offices In Pakistan

### **Korangi Office**

#### **Head Office**

ORIX Building, Plot No.16, Sector No.24,  
Korangi Industrial Area, Karachi  
Tel: 021- 3514 4029-40  
Fax: 021- 3514 4002, 3514 4020  
UAN: 111 24 24 24  
E-mail: [olp@orixpakistan.com](mailto:olp@orixpakistan.com)  
Website: [www.orixpakistan.com](http://www.orixpakistan.com)

#### **Registered Office**

Islamic Chamber of Commerce Building,  
Ground Floor,  
ST-2/A, Block-9, KDA Scheme No.5, Clifton,  
Karachi  
Tel : 021-3530 3560-64  
Fax: 021-3530 3571

#### **E-Business Division**

Baharia Complex IV, 6th Floor Block-B,  
Choudary Khaliq-uz-Zaman Road, Clifton,  
Karachi  
UAN: 111-767-657  
Tel: 021-35147861-66

### **Hyderabad**

First Floor, State Life Building,  
Thandi Sarak, Hyderabad.  
Tel: 022-2784143, 2720397  
Fax: 022-2785388

### **Lahore Zone**

4-J, Gulberg-III,  
Near Firdous Market, Lahore  
Tel: 042-35842560-1, 35842171, 35842964  
Fax: 042-35845974, 35845975

### **Shad Bagh**

House No. 3, Street # 2,  
Main Street Dilshad Park  
Opposite Wasa Colony,  
Shad Bagh, Lahore.  
Tel: 042-7613511

### **Sharaqpur**

Main Lahore Jaranwala Road,  
Opposite Government Pilot High School  
Sharaqpur Sharif, District Sheikhupura  
Cell: 0307-4635510  
Tel: 056-2590021

### **Batapur/Jallo More**

Main G.T Road, Near Kot Abdullah,  
Batapur, Lahore  
Tel: 042-36584511

### **Chunian**

W-1-370/26, Shop RH,  
Cantt Road, Chunian.  
Tel: 049-4311132

### **Kot Abdul Malik**

11-K.M. Lahore, Main Sheikhupura Road,  
Near Punjab Bank, Kot Abdul Malik, Distt.  
Sheikhupura  
Tel: 042-37919722

### **Renala Khurd**

Ghalla Mindi, Opp. Zaka Hospital,  
Renala Khurd, Distt. Okara  
Tel: 044-2635185

### **Pattoki**

Faisal Colony Road, Near Post Office Pattoki  
Tel: 049-4422064 .

### **Manga Mandi**

Main Multan Road, Madina Market,  
Kalma Chowk, Manga Mandi  
Tel: 042-35383864

### **Faisalabad Zone**

3rd Floor, Sitara Towers,  
Bilal Chowk, Civil Lines, Faisalabad  
Tel: 041-2633926, 2633811-3  
Fax: 041-2633927

### **Sargodha**

A.R. Tower,  
Adjacent Q s International Hotel  
University Road, Sargodha.  
Tel: 048-3729521, 3740091  
Fax: 048-3729522

### **Sahiwal**

Stadium Road Branch,  
Five Ways Chowk,  
Stadium Road, Sahiwal  
Tel: 040-4227613-4  
Fax: 040-4227615

### **Sahiwal Micro Finance**

Main Circular Road, Opposite Kashmiri Gate  
Sahiwal District, Sargodha.  
Cell: 0300-6534505

### **Jhang**

Church Road,  
Near Government Girls Collage Chowk,  
Tel: 047-7650421-2  
Fax: 047-7650423

### **Bhalwal**

First Floor, Rehmat Plaza, Mandir Road,  
Block No. 3, Bhalwal. District Sargodha  
Tel: 048-6644448

### **Sillanwali**

Chaudhary Akhter Market, 46 ADA Road,  
Sillanwali, District Sargodha  
Tel: 048-6532666

### **Sialkot Zone**

1st Floor, Ghoolam Kadir Arcade,  
Aziz Shaheed Road, Sialkot Cantt.  
Tel: 052-4260616, 4260877  
Fax: 052-4269548

### **Gujrat**

Office No.1, First Floor, Empire Centre,  
Opp. Small Industrial Estate Gate No. 1,  
G.T. Road, Gujrat  
Tel: 053-3515282, 3536953  
Fax: 053-3536854

### **Gujranwala**

76-ABC, Block - P, Trust Plaza,  
G.T. Road, Gujranwala.  
Tel: 055-3731021-22  
Fax: 055-3250599

### **Islamabad Zone**

Ground Floor, Phase 1,  
State Life Building No. 5,  
Nizamuddin Road,  
Blue Area, Islamabad.  
Tel: 051-2822800-1, 2821706,  
2821748, 2821960  
Fax: 051-2821917

### **Rawalpindi**

Plot # 7-D, 55 & 55A,  
2nd Floor, Green Building,  
Haider Road, Saddar, Rawalpindi  
Tel: 051-5120070, 5562855, 5898364  
Fax: 051-5120071

### **Mirpur A.K.**

1st Floor, Jarral Plaza,  
63/F, Sector F-1,  
Kotli Road, Mirpur, A.K.  
Tel: 05827- 434368, 451219  
Fax: 05827-432216

### **Chakwal**

Ground Floor, Opposite Sadar Police Station  
Talagang Road Chakwal.  
Tel: 0543-543523-4, 602049  
Fax: 0543-602048

### **Multan Zone**

Ground Floor, Trust Plaza, LMQ Road, Multan.  
Tel: 061- 4518431-3, 4518435-6  
Fax: 061-4580321

### **Rahim Yar Khan**

20-21, Ground Floor, City Centre Plaza,  
Shahi Road, Rahim Yar Khan.  
Tel: 068- 588565, 5887617-8  
Fax: 068-5887610

### **Bahawalpur**

Ground Floor, Near Cantonment Office Board,  
Ahmed Pur East Road, Bahawalpur  
Tel: 062-9255382, 9255494

### **Peshawar Zone**

Ground Floor, State Life Building  
The Mall, Peshawar.  
Tel: 091- 5278647, 5279789, 5285541,  
5285520  
Fax: 091-5273389

### **Abbottabad**

Yousaf Jamal Plaza, Near HBL  
Mansehra Road, Abbottabad.  
Tel: 0992-343888, 343188  
Fax: 0992-340370

### **Mingora**

Shop No. 7. Ground Floor, Shahzad Plaza  
Saidu Road, Makan Bagh  
Mingora Sawat  
Cell: 0300-5749249



## **ORIX Leasing Pakistan Limited**

ORIX Building, Plot No. 16, Sector No. 24,  
Korangi Industrial Area, Karachi- 74900  
Phone: (021) 35144028-40