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VISION

To become the preferred Financial Services provider in Pakistan, assisting Individuals, Companies and Financial Institutions find optimal Capital Markets related solutions

MISSION

To offer a wide range of products and services in a transparent manner with an emphasis on integrity and client confidentiality

To provide customers with complete and innovative solutions by using the best minds and technology

COMPANY INFORMATION

Board of Directors	Lt. Gen. Tariq Waseem Ghazi (Retd.) Mr. Muhammad Najam Ali Mr. Umer Habib Mr. Hasan Shahnawaz Mrs. Hanna Khan Mr. Zulqarnain Mahmood Khan Mr. Muhammad Zubair Ellahi	Non-Executive Director, Chairman Executive Director, Chief Executive Officer Executive Director, Head of Investment Banking Non-Executive Director, Independent Director Non-Executive Director Non-Executive Director Non-Executive Director
Audit Committee	Mr. Hasan Shahnawaz Mr. Zulqarnain Mahmood Khan Mr. Muhammad Zubair Ellahi Mr. Mohsin Ali	Member, Chairman Member Member Secretary
Human Resource & Remuneration Committee	Mr. Zulqarnain Mahmood Khan Mrs. Hanna Khan Mr. Umer Habib	Member, Chairman Member Member
CFO & Company Secretary	Mr. Om Perakash	
Head of Internal Audit	Mr. Mohsin Ali	
Auditor	KPMG Taseer Hadi & Co., Chartered Accountants Sheikh Sultan Trust Building No. 2 Beaumont Road, Karachi	
Bankers	Askari Bank Limited Bank Al Falah Limited Bank of Punjab Habib Metropolitan Bank Limited JS Bank Limited MCB Bank Limited Meezan Bank Limited Habib Bank Limited Sindh Bank Limited	
Tax Advisors	Junaidy, Shoaib, Asad & Co. Chartered Accountants 1/6-P, Block 6, PECHS, Mohtarma Laeeq Begum Road Off Shahra-e-Faisal, Near Nursery Flyover Karachi	
Legal Advisors	Mohsin Tayebaly & Co. Barristers & Advocates 2 nd Floor Dime Centre, BC-4 Block 9 KDA Scheme 5, Clifton, Karachi.	
Share Registrar	Technology Trade (Pvt.) Ltd 241-C, Block-2, PECHS, Karachi	
Registered Office	8 th Floor Horizon Tower, Plot No. 2/6 Block III, Clifton, Karachi	

NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the Eight Annual General Meeting of Next Capital Limited will be held at the Hotel Royal Rodale Auditorium, TC-V, 34th Street, Khayaban-e-Sehar, Phase-V, Ext., D.H.A., Karachi on Wednesday, October 25, 2017 at 9:00 a.m. to transact the following business:

Ordinary Business

1. To confirm the minutes of the Extra Ordinary General Meeting (EOGM) held on April 05, 2017.
2. To receive, consider and adopt the Audited Financial Statements of the Company for the year ended June 30, 2017 together with the Directors' and Auditors' Reports thereon.
3. To approve the appointment of the Auditor for the year ending June 30, 2018 and fix their remuneration. The retiring Auditor Messrs. KPMG Taseer Hadi & Co., Chartered Accountants, being eligible, have offered themselves for re-appointment.
4. To approve final cash dividend @ 10% as recommended by the board of directors.

Special business

5. To Increase Authorize Capital

To consider and if deemed fit, pass with or without modifications, the following proposed Special Resolutions related to the amendments/alterations of Clause V of the Memorandum of Association and Article 3 of Articles of Association of the Company, subject to the approval of the shareholders of the Company and /or any other authority, if required:

RESOLVED that the Authorised Capital of the Company be and is hereby increased from Rs.500,000,000/- (Rupees Five Hundred Million Only) to Rs.1,000,000,000/- (One Billion Only).

FURTHER RESOLVED that the Memorandum and Articles of Association of the Company be and are hereby amended / altered by substituting the figures and words "Rs.500,000,000/- (Rupees Five Hundred Million Only) divided into 50,000,000 (Fifty Million) Ordinary shares of Rs.10/- each" appearing in Clause V of the Memorandum of Association and in Article 3 of the Articles of Association, with the figures and words "Rs.1,000,000,000/- (Rupees One Billion Only) divided into 100,000,000 (One Hundred Million) Ordinary shares of Rs.10/- each.

RESOLVED FURTHER THAT the Chief Executive and Company Secretary of the company be and is hereby authorized by and on behalf of the Company to singly complete all requisite legal formalities and to take all steps necessary or incidental for the purpose of increasing the authorized capital of the Company

6. Insert an Object Clause

To consider and if deemed fit, pass with or without modifications, the following proposed Special Resolutions related to the insertion of sub-clause 28 of Clause III of the Memorandum of Association of Company, subject to the approval of the shareholders of the Company, Securities & Exchange Commission of Pakistan and Stock Exchange, if required:

RESOLVED THAT the sub clause 28 of Clause III of the Memorandum of Association be and is hereby inserted to be read as under:

“To act as Consultant to the Issue for undertaking the business of advising any person or undertaking regarding issue or offer of securities/public offering of securities and arrangement, reconstruction, mergers, due diligence or take-over of a listed company, subsidiary of a listed company, company undertaking an activity licensed or registered by the Commission and any other regulated financial institution and any of its assets or liabilities”

RESOLVED FURTHER THAT the Chief Executive Officer and the Company Secretary be and are hereby authorized, to singly do all acts, deeds and things, take any or all necessary actions to complete all legal formalities and file all necessary documents as may be necessary or incidental for the purpose of implementing the aforesaid resolution.”

Any Other Business

7. To transact such other business as may be placed before the meeting with the permission of the Chair.

Karachi.

Dated: September 30, 2017

By order of the Board

- sd -

OM Perakash

Company Secretary

[Statement as required by Section 134(3) of the Companies Act, 2017 in respect of the special business to be considered at the Meeting is being sent to the Members with the Annual Report]

NOTES

- i. The Share Transfer Books of the Company will remain closed from 18th October, 2016 to 25th October, 2017 (both days inclusive).
- ii. A member entitled to attend and vote at this meeting may appoint another member as his or her proxy to attend and vote.
 Procedure including the guidelines as laid down in Circular No. I- Reference No. 3(5-A) Misc/ARO/LES/96 dated 26th January 2000 issued by Securities & Exchange Commission of Pakistan:
 - a. Members, proxies or nominees shall authenticate their identity by showing their original national identity card or original passport and bring their folio numbers at the time of attending the meeting.
 - b. In the case of corporate entity, Board of Directors' resolution/power of attorney and attested copy of the CNIC or passport of the nominee shall also be produced (unless provided earlier) at the time of meeting.
 - c. In order to be effective, the proxy forms must be received at the office of our registrar no later than 48 hours before the meeting, duly signed and stamped and witnessed by two persons with their names, address, CNIC numbers and signatures.
 - d. In the case of individuals, attested copies of CNIC or passport of the beneficial owners and the proxy shall be furnished with the proxy form.
 - e. In the case of proxy by a corporate entity, Board of Directors resolution/power of attorney and attested copy of the CNIC or passport of the proxy shall be submitted along with proxy form.
 - f. Beneficial owners of the physical shares and whose shares are deposited with Central Depository Company of Pakistan Limited (CDC) are requested to bring their original computerized National Identity Card (CNIC) along with participant's I.D. number and their account/sub-account number in CDC to facilitate identification at the time of the meeting. In case of proxy, attested copies of proxy's CNIC or passport, account/subaccount and participant's I.D. numbers must be deposited along with the Form of Proxy at the registered office of the Company as per paragraph No. iii above, duly witnessed by two persons whose names, addresses and CNIC numbers must be mentioned on the proxy form and attested photocopies of CNIC or the passport of the beneficial owner. In case of proxy for corporate members, the Board of Directors' Resolution/Power of Attorney with specimen signature of the nominee shall be produced at the time of meeting (unless it has been provided earlier to the Shares Registrar).
- iii. Physical transfers and deposit request under Central Depository System received at the close of business on October 17, 2017 by the Company's registrar i.e. Technology Trade (Private) Limited, Dagia House, 241-C, Block2, P.E.C.H.S., Karachi will be treated as being in time for entitlement to attend, participate in and vote at the meeting.
- iv. Members are requested to submit copies of their CNICs and promptly notify any change in address by writing to the office of the registrar.

v. Withholding Tax on Dividend (Mandatory)

Pursuant to the provisions of the Finance Act 2017 effective July 1, 2017, the rates of deduction of income tax from dividend payments under the Income Tax Ordinance have been revised as follows:

(a)	For filers of income tax returns	15%
(b)	For non-filers of income tax returns	20%

Shareholders, who are filers, are advised to make sure that their names are entered into latest Active Tax Payers List (ATL) provided on the website of FBR at the time of dividend payment, otherwise they shall be treated as non-filers and tax on their cash dividend will be deducted at the rate of 20% instead of 15%.

vi. Withholding Tax on Dividend in case of Joint Account Holders

- According to clarification received from Federal Board of Revenue (FBR), with-holding tax will be determined separately on 'Filer/Non-Filer' status of Principal shareholder as well as joint-holder(s) based on their shareholding proportions, in case of joint accounts.
- In this regard all shareholders who hold shares jointly are requested to provide shareholding proportions of Principal shareholder and Joint-holder(s) in respect of shares held by them to our Share Registrar, in writing as follows:

Company Name	Folio/CDS Account No.	Total Shares	Principal Shareholder		Joint Shareholder(s)	
			Name & CNIC No.	Shareholding proportion (No. of Shares)	Name & CNIC No.	Shareholding proportion (No. of Shares)

- The required information must reach our share Registrar within 10 days of this notice; otherwise it will be assumed that the shares are equally held by Principal Shareholder and Joint Holder(s).
- As per FBR Circulars C. No.1 (29) WHT/2006 dated 30 June 2010 and C. No.1 (43) DG (WHT)/2008-Vol. II -66417-R dated 12 May 2015, the valid exemption certificate is mandatory to claim exemption of withholding tax U/S 150 of the Income Tax Ordinance, 2001 (tax on dividend amount) where the statutory exemption under clause 47B of Part -IV

of Second Schedule available. The shareholders who fall in the category mentioned in above clause and want to avail exemption U/S 150 of the Ordinance, must provide valid Tax Exemption Certificate to our Share Registrar before book closure otherwise tax will be deducted on dividend as per applicable rates.

- (e) The corporate shareholders having CDC accounts are required to have their National Tax Number (NTN) updated with their respective participants, whereas corporate physical shareholders should send a copy of their NTN certificate to the company or Technology trade (Pvt.) Ltd. The shareholders while sending NTN or NTN certificates, as the case may be, must quote company name and their respective folio numbers.

vii. Consent for Video Link Facility

Pursuant to SECP's Circular No 10 dated 21 May 2014, Members may participate in the meeting via video-link facility. if the Company receives consent from members holding in aggregate 10% or more shareholding residing at geographical location, to participate in the meeting through video conference at least 10 days prior to the date of meeting, the Company will arrange video conference facility in that city subject to availability of such facility in that city.

In this regard, Members who wish to participate through video-link facility should send a duly signed request as per the following format to the Registered Address of the Company at least 10 days before the date of AGM.

I/We _____ of _____,
being a member(s) of Next Capital Limited, holder of _____ Ordinary share(s) as
per registered folio/CDC Account No. _____ hereby opt for video
conference facility at _____.

viii. Payment of Cash Dividend Electronically (Mandatory)

Under the provisions of Section 242 of the Companies Act, 2017, it is mandatory for a listed Company to pay cash dividend to its shareholders only through electronic mode directly into bank account designated by the entitled shareholders.

The members are advised to provide their dividend mandate with complete bank account details along with International Bank Account Numbers (IBAN's) for payment of cash dividend directly in the bank accounts instead of issuance of physical cash dividend warrants. In this regard the shareholders may obtain Bank Mandate Form from the company's website www.nextcapital.com.pk. The shareholders are advised to submit above referred form duly filled to the share registrar to M/s Technology Trade (Pvt.) Limited, First Floor 40-C Block-6 P.E.C.H.S. Karachi, Pakistan in case of physical holding and in case of CDC Account/ sub account to Investor Account Services or their Brokerage firm as the case may be.

Statement under Section 134(3) of the Companies Act 2017

This statement sets out the material facts concerning the special business to be transacted at the general meeting of the company to be held on Wednesday, October 25, 2017.

Item (5) of the Agenda

In order to facilitate the expansion of its business operations, the Directors of the Company recommend that the authorized share capital of the company be raised by Rs. 500,000,000 (Five hundred Million) through the creation of 50,000,000 ordinary shares of Rs. 10 each. Accordingly, the Board of Directors of the Company has recommended that the following resolution be passed as an ordinary resolution at the Annual General Meeting.

RESOLVED that the Authorised Capital of the Company be and is hereby increased from Rs.500,000,000/- (Rupees Five Hundred Million Only) to Rs.1,000,000,000/- (One Billion Only).

Further, the increase in authorized share capital will also necessitate an amendment to clause V of the Memorandum of Association and Article 3 of Articles of Association of the Company. The resolution required for the purpose of amending Clause V of the Memorandum of Association and Article 3 of Articles of Association are set forth at item No. 5 in the notice convening the Annual general meeting and that resolution will be proposed and passed as a Special Resolution.

FURTHER RESOLVED that the Memorandum and Articles of Association of the Company be and are hereby amended / altered by substituting the figures and words "Rs.500,000,000/- (Rupees Five Hundred Million Only) divided into 50,000,000 (Fifty Million) Ordinary shares of Rs.10/- each" appearing in Clause V of the Memorandum of Association and in Article 3 of the Articles of Association, with the figures and words "Rs.1,000,000,000/- (Rupees One Billion Only) divided into 100,000,000 (One Hundred Million) Ordinary shares of Rs.10/- each.

Item (6) of the Agenda

Public Offering (Regulated Securities Activities Licensing) Regulations 2017 require obtaining consultant to issue licence by the companies who want to involve in consultancy business and other advisory service to listed/non-listed entities. Company had applied for the licence of the consultant to issue so amend the MoA and add relevant business clause. Accordingly, the Board of Directors of Next Capital Limited (Next) passed the resolution in Board meeting held on September 15, 2017 recommended obtaining approval from the shareholders to amend the MoA accordingly, subject to approvals from the shareholders, SECP & Stock Exchange and following resolution be passed as special resolution.

RESOLVED THAT the sub clause 28 of Clause III of the Memorandum of Association be and is hereby inserted to be read as under:

To act as Consultant to the Issue under the public offering regulations for undertaking the business of advising any person or undertaking regarding issue or offer of securities to the public, arrangement, reconstruction, mergers, due diligence or take-over of a listed company, subsidiary

of a listed company, company undertaking an activity licensed or registered by the Commission and any other regulated financial institution and any of its assets or liabilities.

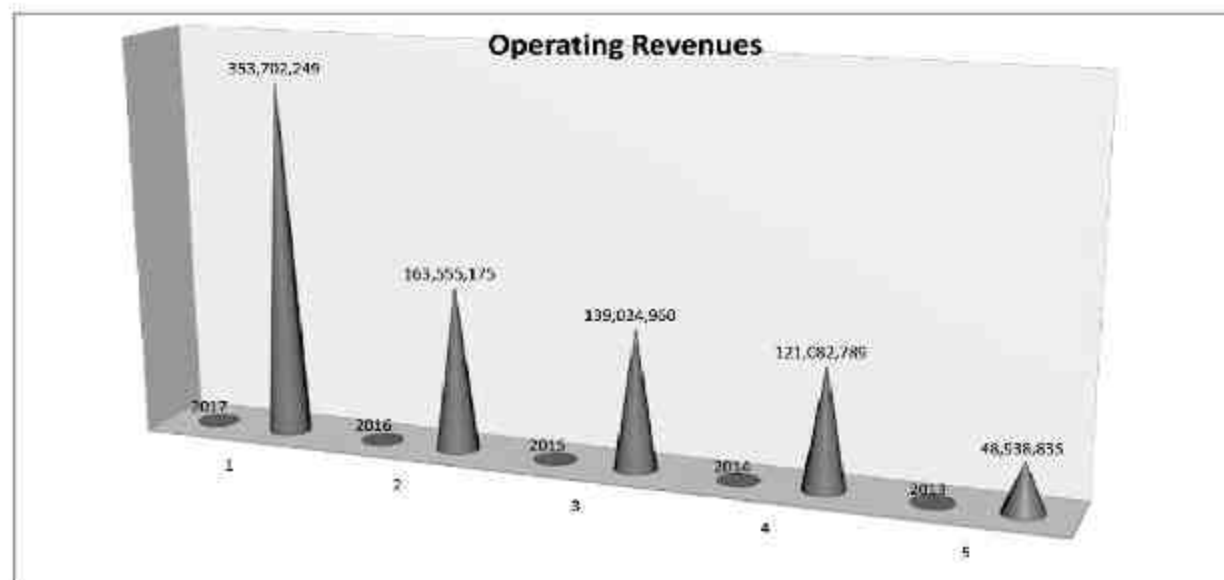
Company has applied for NOC with SECP for amendment of MOA as per the licensing requirements under Securities Brokers (Licensing and Operations) 2016.

The proposed amendment/ alteration will not affect rights or obligations or the interest of any shareholder or investor of the Company in any manner.

The Directors are not interested, directly or indirectly, in the above business.

FINANCIAL HIGHLIGHTS

Financial and Operating Highlights Year ended 30 June					
	2017	2016	2015	2014	2013
Profit and Loss Account					
Operating revenue	353,702,249	163,555,175	139,024,960	121,082,789	48,938,835
Investment gains - net	41,240,288	1,311,084	3,596,358	2,406,390	1,523,996
Other income	29,507,596	21,722,940	10,223,774	10,589,637	7,729,936
Total turnover	424,450,133	186,589,199	152,845,092	134,078,816	58,192,767
Operating & administrative expenses	239,421,811	164,286,048	124,662,418	113,737,670	63,645,590
Finance cost	30,141,859	26,582,538	13,265,475	11,585,985	4,953,015
Profit/(loss) before taxation	139,960,293	(5,702,894)	14,703,671	8,755,161	(10,405,838)
Profit/(loss) after taxation	102,961,037	(16,146,043)	8,862,713	7,435,902	(6,733,997)
Balance Sheet					
Share capital	450,000,000	200,000,000	200,000,000	200,000,000	200,000,000
Reserves	40,185,706	(37,909,634)	(21,763,591)	(30,611,717)	(38,062,206)
Share holders equity	490,185,706	162,090,366	178,236,409	169,388,283	161,937,794
Long term liabilities	-	92,211,634	108,592,232	48,090	2,170,055
Current assets	1,053,183,680	562,004,716	334,371,290	174,328,394	154,852,747
Current liabilities	653,738,267	404,289,330	152,997,624	103,170,400	88,369,662
Total assets	1,143,923,973	658,591,330	439,826,265	272,606,773	252,477,511
Total liabilities	653,738,267	496,500,964	261,589,856	103,218,490	90,539,717
RATIOS					
Performance					
Net Profit/(loss) Margin (%)	29%	-10%	6%	6%	-14%
Profit/(loss) before tax (%)	40%	-3%	11%	7%	-21%
Expense/income (%)	68%	100%	90%	94%	130%
Return on equity (%)	21%	-10%	5%	4%	-4%
Price Earning (%)					
Leverage					
Debt to equity (%)	0%	57%	61%	0%	1%
Interest cover (x)	5.64 Times	0.79 Times	2.11 Times	1.76 Times	(1.1) Times
Liquidity					
Current (x)	1.61 Times	1.39 Times	2.19 Times	1.69 Times	1.75 Times
Earning Per Share (EPS)	2.78	(0.51)	0.44	0.37	(0.34)
Breakup Value/Net Assets per share	10.89	8.10	8.91	8.47	8.10
Market Value Per Share	23.01	8.00	7.02	4.52	4.90



CHAIRMAN REPORT

I am pleased to present to you, the Annual Report for the year ended June 30th, 2017.

The Board of Directors ("the Board") of Next Capital Limited (NCL) has performed their duties diligently in upholding the best interest of shareholders' of the Company and has managed the affairs of the Company in an effective and efficient manner which results in record year for NCL and we were able to deliver highest ever profits to our shareholders.

The Board of Directors of NCL comprises of highly professional and experienced people. They bring expertise from various business disciplines including an independent director. All Board members are aware of their fiduciary responsibilities and fulfill these by playing an important role in providing strategic direction to the management and necessary guidance for compliance with policies and standards.

The Board of Directors' performance has been highly satisfactory and Board Members have exercised the required strategic oversight. The efforts of the Board's Audit Committee and the Human Resources & Remuneration Committee are particularly noteworthy for their valuable contributions in providing requisite leadership support.

The Board has actively participated in strategic planning process enterprise risk management system, policy development, and financial structure, monitoring and approval. All the significant issues throughout the year were presented before the Board or its committees to strengthen and formalize the corporate decision making process.

The Board has exercised its powers in light of the power assigned to the Board in accordance with the relevant laws and regulation applicable on the Company and the Board has always prioritized the Compliance with all the applicable laws and regulation in terms of their conduct as directors and exercising their powers and decision making.

At the end I would like to thank our shareholders, my fellow directors and stakeholders for all their support & again acknowledge with gratitude the sustained and ongoing dedication of the company's management and staff in very challenging operating conditions. We look forward to future success in the Company's endeavors.



Gen. Tariq Waseem Ghazi (Retd.)
Chairman

September 15, 2017

DIRECTORS REPORT

Economic Review

Pakistan's key macroeconomic indicators continued to improve in FY17 led by real GDP growth accelerating to 5.3%, highest level in past ten years. Higher growth can be attributed to recovery in agriculture sector and healthy improvement in services sector. Better water supply, availability of agri-credit, and subsidized fertilizer off-take helped agriculture in regaining its lost ground as the sector reported a growth of 3.5% in FY17 against 0.3% recorded in FY16. Large scale manufacturing also posted a robust growth of 5.6% during the year, with Automobile and Iron and Steel sectors leading the show.

However, external account has come under pressure lately with current account deficit jumping to USD 12 bn or 4% of GDP in FY17, highest level in past nine years, primarily on account of widening trade deficit of goods and services. Though foreign exchange reserves witnessed attrition during the year, the number appears to have stabilized around USD 20 bn recently. Nevertheless, import cover has dropped to three months, which remains a point of concern. Fiscal deficit has widened to 5.8% of GDP in FY17 from 4.6% of GDP recorded in FY16 as the government ramps up development spending to spur GDP growth. Inflation remained under control during the year as CPI reading averaged at 4.2% in FY17, well below the target of 6.0%.

Going forward, the growth prospects of Pakistan economy remain sanguine, with both consumption and investments being the driving force. Nonetheless, structural reforms are needed to achieve inclusive growth. With global crude oil prices unlikely to rise sharply in the medium term, significant room is available for introducing reforms to boost exports while at the same time reduce burden on existing tax payers.

Capital Market Review

FY17 was another profitable year for equities with KSE100 index posting a decent return of 23.2% to close the year at 46,565 points, despite large net foreign outflow of USD 639 mn which was adequately absorbed by domestic liquidity, primarily mutual funds. MSCI reclassification from MSCI Frontier Markets Index to MSCI Emerging Markets Index (effective 1st June 2017) kept sentiment positive for most part of FY17. However, political uncertainty on Panama Leaks case took the limelight towards the end of FY17. In context of key sectors, Banks stood as the top contributor in terms of index points with 31% contribution in FY17, followed by Automobiles (+13%) and Oil Marketing Companies (+11%).

Performance Overview:

The following table depicts the Company's performance in the current period:

	2016-2017	2015-2016
	PAK RUPEES	
Accumulated Loss as at July 01	(37,909,634)	(21,763,591)
Profit/(loss) after tax for the year ended	102,961,037	(16,146,043)
Accumulated profits/(losses) June 30	65,051,403	(37,909,634)
Earnings/(loss) Per Share- Rupees	2.78	(0.51)

Growth has been the major focus for the management in FY17 which helped the company increase its market share across key business segments. In particular, the company increased its presence considerably in foreign equity brokerage during FY17. The growth strategy is reflected in the top-line, where total revenue grew by a handsome 116.26%, whereas brokerage revenue grew by 77.77%. The company declared profit of PKR 102.96 million compared to a loss of PKR 16.146 million in FY16. Company's financial results reflect strong performance across all its business segments, i.e. Equity Brokerage, Investment Banking, Money Market & Forex. Going forward, the company aims to continue to concentrate on its growth strategy. Although, a subdued outlook for equity market could not be ruled out in the immediate term given macroeconomic headwinds, long term prospects for local equities remain robust. Moreover, investment banking would also remain a key area of focus for the company. Next Capital is certainly well positioned to capture the pickup in business, given its strong presence in the institutional and retail segment.

Statement under clause (xvi) of the Code of Corporate Governance contained in the Listing Regulation No.35:

- The financial statements, prepared by the management of the Company, present its state of affairs fairly, the result of its operations, cash flows and changes in equity;
- Proper books of account of the Company have been maintained;
- Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment except for the changes in accounting policies as stated in note 3.1 to the accompanying financial statements, with which we concur;
- International Financial Reporting Standards, as applicable in Pakistan and the Companies Ordinance, 1984, as also stated in note no.2 of the financial statements, have been followed in preparation of financial statements;

- (e) The system of internal control is sound in design and has been effectively implemented and monitored by Audit Committee;
- (f) The Company is financially sound and there are no significant doubts upon the Company's ability to continue as a going concern;
- (g) There has been no material departure from the best practices of corporate governance, as detailed in the listing regulations;
- (h) Key operating and financial data of current year and preceding years is appearing on page 11
- (i) There are no statutory payments on account of taxes, duties, levies and charges which are outstanding as on June 30, 2017 except for those disclosed in the financial statements;
- (j) All the material changes and commitments affecting the financial position of the company occurred between the balance sheet date and the date of the directors' report have been disclosed in the report.
- (k) Pattern of sharcholding is disclosed on page 49.

Meetings of the Board of Directors:

Six Board meetings were held during the year 2017 and were attended by the Directors as follows:

Name	Designation	Attendance
Gen. Tariq Waseem Ghazi (Retd.)	Director/ Chairman	4
Mr. Muhammad Najam Ali	Director/ Chief Executive Officer	6
Mrs. Hanna Khan	Director/	4
Mr. Muhammad Zulqarnain Mahmood Khan	Director	6
Mr. Muhammad Zubair Ellahi	Director	6
Mr. Hassan Shah Nawaz	Director	5
Mr. Umer Habib	Director	5

The Board in its meeting held on February 27, 2017 appointed Mr. OM Perakash as CFO & Company Secretary in place of Mr. Muhammad Sohail Hassan who resigned from the position of CFO & Company Secretary.

Post Balance Sheet Date Event/Dividend

The board of directors in its meeting held on September 22, 2017 has proposed a final cash dividend @ PKR 1 per share i.e. 10% for the year ended June 30, 2017 for approval of the members at the Annual General Meeting to be held on October 25, 2017. The Financial Statements do not reflect this proposed dividend.

Corporate and Social Responsibility

Company being a responsible corporate citizen always conscious to discharge its obligations towards the people who work for it, people around its workplace and the society as a whole.

External Auditors

The retiring auditors, Messrs KPMG Taseer Hadi & Co., Chartered Accountants, being eligible, have offered themselves for reappointment. Accordingly, the Board of Directors endorses the recommendation of the Audit Committee for the appointment of Messrs KPMG Taseer Hadi & Co., Chartered Accountants as the auditors for the Company for the financial year ending June 30, 2018.

Appreciation and Acknowledgement

The management of Next Capital Limited extends their deepest appreciation to all the stake holders of the company, including its distinguished clients, hardworking employees, bankers, consultants and other business partners. We also thank the Securities and Exchange Commission of Pakistan (SECP), the State Bank of Pakistan (SBP), Pakistan Stock Exchange Limited (PSX) and Financial Market Association (FMA) for their cooperation and kind support.

For and on behalf of the Board of Directors

Date: September 15, 2017



Muhammad Najam Ali
Chief Executive Officer



Zubair Ellahi
Director

REVIEW REPORT ON STATEMENT OF COMPLIANCE

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Code of Corporate Governance ("the Code") prepared by the Board of Directors of Next Capital Limited ("the Company") for the year ended 30 June 2017 to comply with the requirements of Listing Regulations of Pakistan Stock Exchange where the Company is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Code.


As part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Code requires the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval of its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were under taken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code as applicable to the Company for the year ended 30 June 2017.

Date: 15 September 2017

Karachi


KPMG Taseer Hadi & Co.
Chartered Accountants

STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

This statement is being presented to comply with the Code of Corporate Governance contained in Regulation No. 35 of listing regulations of Pakistan Stock Exchange Limited for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Company has applied the principles contained in the CCG in the following manner:

1. The Company encourages representation of independent non-executive directors and directors representing minority interests on its Board of Directors. At present the Board includes:

Categories	Names
Independent Director	Mr. Hassan Shah Nawaz
Executive Directors	Mr. Najam Ali Mr. Umer Habibz
Non-Executive Directors	Lt. Gen. Tariq Waseem Ghazi (Retd.) Mrs. Hanna Khan Mr. Zulqarnain Mahmood Khan Mr. Zubair Ellahi

The independent director meets the criteria of independence under clause 5.19.1 (b) of the CCG.

2. The directors have confirmed that none of them is serving as a director of more than seven listed companies, including this company (excluding the listed subsidiaries of listed holding companies where applicable).
3. All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFIs or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
4. No casual vacancy occurred during the year. The whole board was elected on 24 October 2016.
5. The Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
6. The board has developed a vision/mission statement, overall corporate strategy and significant policies of the company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO, other executive and non-executive directors, have been taken by the Board/ shareholders.
8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
9. Out of seven directors five directors had been attained training programs in prior years so during the year no director has attained training programme.
10. The board has approved the appointment of CFO, Company Secretary and Head of Internal Audit including their remuneration and terms and conditions of employment.
11. The directors report for this year has been prepared in compliance with the requirements of the CCG and fully describes salient matters required to be disclosed

12. The financial statements of the Company were duly endorsed by CEO and Director before approval of the Board.
13. The Directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
14. The Company has complied with all the corporate and financial reporting requirements of the CCG.
15. The Board has formed an Audit Committee. It comprises of three members, of whom all are non-executive directors and chairman of the committee is an independent director.
16. The meetings of the Audit Committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the CCG. The terms of reference of the committee have been formed and advised to the committee for compliance.
17. The Board has formed an HR and Remuneration Committee. It comprises three members, of whom two are non-executive directors and the chairman of the committee is a non-executive director.
18. The board has set up an effective internal audit function, which is considered suitably qualified and experienced for the purpose and is conversant with the policies and procedures of the Company.
19. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review program of the ICAP, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
21. The 'closed period', prior to the announcement of interim/final results, and business decisions, which may materially affect the market price of Company's securities, was determined and intimated to directors, employees and the Stock Exchange.
22. Material/price sensitive information has been disseminated among all market participants at once through the Stock Exchange.
23. The company has complied with the requirements relating to maintenance of register of persons having access to inside information by designated senior management officer in a timely manner and maintained proper record including basis for inclusion or exclusion of names of persons from the said list.
24. We confirm that all other material principles enshrined in the CCG have been complied with.



Muhammad Najam Ali
Chief Executive Officer



Zubair Ellahi
Director

AUDITORS' REPORT TO THE MEMBERS


We have audited the annexed balance sheet of **Next Capital Limited** ("the Company") as at 30 June 2017 and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the repealed Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- a) in our opinion, proper books of accounts have been kept by the Company as required by the repealed Companies Ordinance, 1984;
- b) in our opinion:
 - i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the repealed Companies Ordinance, 1984, and are in agreement with the books of accounts and are further in accordance with accounting policies consistently applied;
 - ii) the expenditure incurred during the year was for the purpose of the Company's business; and
 - iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the repealed Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 June 2017 and of the profit, its cash flows and changes in equity for the year then ended; and
- d) in our opinion, no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.

Date: **15 SEP 2017**
Karachi


KPMG Taseer Hadi & Co.
Chartered Accountants
Muhammad Taufiq

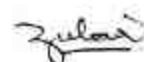
BALANCE SHEET AS AT JUNE 30, 2017

	Note	30 June 2017	30 June 2016
(Rupees)			
ASSETS			
Non-current assets			
Property and equipments	4	16,365,032	14,189,876
Intangible assets	5	7,356,911	21,634,718
Long term investment in shares of Pakistan Stock Exchange Limited	6	41,163,842	40,073,830
Long term deposits	7	24,670,029	3,379,200
Deferred tax asset - net	8	1,184,479	17,308,990
		90,740,293	96,586,614
Current assets			
Short term investment	9	15,408,000	-
Investment in marginal financing	10	4,274,411	-
Trade debts - considered good	11	428,809,018	67,845,865
Deposits and prepayments	12	281,876,932	132,817,427
Advances and other receivables	13	2,352,368	602,061
Income tax refundable		50,792,894	21,354,001
Cash and bank balances	14	269,670,057	339,385,362
		1,053,183,680	562,004,716
Total assets		1,143,923,973	658,591,330
EQUITY AND LIABILITIES			
Share capital and reserve			
Authorised capital			
50,000,000 (30 June 2016: 50,000,000) ordinary shares of Rs. 10 each		500,000,000	500,000,000
Issued, subscribed and paid-up capital	15	450,000,000	200,000,000
Discount on issue of shares		(50,000,000)	-
Unappropriated profit / (accumulated losses)		65,051,403	(37,909,634)
Unrealised gain on remeasurement of investments	6	25,134,303	-
		490,185,706	162,090,366
Non-current liabilities			
Long term loan - unsecured	16	-	92,211,634
Current liabilities			
Short term loan - unsecured	17	107,260,727	35,377,459
Current portion of liabilities against assets subject to finance lease		48,090	48,090
Trade and other payables	18	546,429,450	368,863,781
		653,738,267	404,289,330
Total equity and liabilities		1,143,923,973	658,591,330
Contingencies and commitments	19		

The annexed notes 1 to 35 form an integral part of these financial statements.



Chief Executive



Director


PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30, 2017

	<i>Note</i>	30 June 2017	30 June 2016
		(Rupees)	
Operating revenue	20	353,702,249	163,555,175
Capital gain on investments	21	42,632,288	1,311,084
Unrealised loss on remeasurement of investment classified as profit & loss account	9	(1,392,000)	-
Impairment loss on TREC	5.2	(14,926,170)	-
Operating expenses	22	(156,059,145)	(91,251,747)
Administrative expenses	23	(83,362,666)	(73,034,301)
Finance cost	24	(30,141,859)	(26,582,538)
		<u>110,452,697</u>	<u>(26,002,327)</u>
Other income	25	29,507,596	21,722,940
Share of loss from associate		-	(1,423,507)
Profit / (loss) before taxation		<u>139,960,293</u>	<u>(5,702,894)</u>
Taxation	26		
- Current		(20,874,745)	(7,454,188)
- Prior		-	(1,404,806)
- Deferred		(16,124,511)	(1,584,155)
		<u>(36,999,256)</u>	<u>(10,443,149)</u>
Profit / (loss) for the year		<u>102,961,037</u>	<u>(16,146,043)</u>
			---Restated---
Earnings / (loss) per share - basic and diluted	27	<u>2.78</u>	<u>(0.51)</u>

The annexed notes 1 to 35 form an integral part of these financial statements.



Chief Executive



Director

STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2017

	<i>Note</i>	30 June 2017	30 June 2016
		(Rupees)	
Profit / (loss) for the year		102,961,037	(16,146,043)
Other comprehensive income for the year			
<i>Items that may or may not be reclassified to profit and loss account</i>			
Unrealised gain on re-measurement of available for sale investments	6	25,134,303	-
Total comprehensive income for the year		<u>128,095,340</u>	<u>(16,146,043)</u>

The annexed notes 1 to 35 form an integral part of these financial statements.



Chief Executive




Director


CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2017

		30 June 2017	30 June 2016
		(Rupees)	
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit / (loss) before taxation		139,960,293	(5,702,894)
Adjustments for:			
Depreciation	23	5,207,335	4,560,987
Amortisation	23	486,637	424,554
Provision for worker's welfare fund	23	1,032,248	28,645
Impairment Expenses	5.2	14,926,170	-
Gain on sale of investments	21	(42,632,288)	(1,311,084)
Unrealised loss / (gain) in the value of investments at 'fair value through profit or loss'	9.1.1	1,392,000	-
Share of loss from associate		-	1,423,507
Interest on bank deposits	25	(15,363,137)	(13,928,583)
Income under marginal financing	25	(7,503,604)	(22,457)
Profit on cash margin	25	(5,397,889)	(4,127,512)
Financial charges	24	30,141,859	26,582,538
		<u>(17,710,669)</u>	<u>13,630,595</u>
		122,249,624	7,927,701
Working capital changes			
(Increase) / decrease in current assets			
Trade debts		(360,963,153)	51,907,291
Advances, deposits, prepayments and other receivables		(172,787,310)	(74,716,945)
		<u>(533,750,463)</u>	<u>(22,809,654)</u>
(Decrease) / increase in current liabilities			
Trade and other payables		171,974,294	221,876,540
Cash (used in) / generated from operations		<u>(239,526,545)</u>	<u>206,994,587</u>
Financial charges paid		(30,141,859)	(26,582,538)
Taxes paid		(46,375,703)	(17,626,752)
Net cash (used in) / generated from operating activities		<u>(316,044,107)</u>	<u>162,785,297</u>
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property and equipment	4	(7,382,530)	(6,696,397)
Purchase of intangible assets	5.3	(1,135,000)	(913,660)
Payments against marginal financing	10	(1,927,247,793)	(8,970,191)
Proceeds from marginal financing	10	1,922,973,382	8,970,191
Proceeds from sale of PSX shares		67,324,040	-
Investments - net	9.1.1	(16,800,000)	1,311,084
Investment in associate		-	8,362,965
Interest received		21,447,695	18,056,095
Interest received on marginal financing		7,477,375	22,457
Net cash from investing activities		<u>66,657,169</u>	<u>20,142,544</u>
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from short term loans	17	861,189,084	409,540,745
Short term loans repaid	17	(789,305,817)	(378,286,966)
Proceeds from long term loans	16	47,630,194	117,345,867
Long term loans repaid / transferred	16	(139,841,828)	(133,726,465)
Proceeds from issuance of shares		200,000,000	-
Net cash from financing activities		<u>179,671,633</u>	<u>14,873,181</u>
Net (decrease) / increase in cash and cash equivalents		<u>(69,715,305)</u>	<u>197,801,022</u>
Cash and cash equivalents at beginning of the year		339,385,362	141,584,340
Cash and cash equivalents at end of the year		<u>269,670,057</u>	<u>339,385,362</u>

The annexed notes 1 to 35 form an integral part of these financial statements.



Chief Executive




Director

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2017

	Issued, subscribed and paid-up capital	Discount on issue of shares	Unappropriated profit / Accumulated losses	Unrealised gain on remeasurement of investments	Total
	(Rupees)				
Balance as at 1 July 2015	200,000,000	-	(21,763,591)	-	178,236,409
Total comprehensive income for the year					
Loss for the year	-	-	(16,146,043)	-	(16,146,043)
Net unrealised gain on re-measurement of investment	-	-	-	-	-
	-	-	(16,146,043)	-	(16,146,043)
Balance as at 30 June 2016	<u>200,000,000</u>	<u>-</u>	<u>(37,909,634)</u>	<u>-</u>	<u>162,090,366</u>
Balance as at 1 July 2016	200,000,000	-	(37,909,634)	-	162,090,366
Transaction with Shareholders recognised directly in equity:					
Issue of 25,000,000 shares of Rs.10 each at 20% discount (refer note 15)	250,000,000	(50,000,000)	-	-	200,000,000
Total comprehensive income for the year					
Profit for the year	-	-	102,961,037	-	102,961,037
Unrealised gain on re-measurement of investment	-	-	-	25,134,303	25,134,303
	-	-	102,961,037	25,134,303	128,095,340
Balance as at 30 June 2017	<u>450,000,000</u>	<u>(50,000,000)</u>	<u>65,051,403</u>	<u>25,134,303</u>	<u>490,185,706</u>

The annexed notes 1 to 35 form an integral part of these financial statements.


Chief Executive

Director

1. STATUS AND NATURE OF BUSINESS

Next Capital Limited ("the Company") was incorporated as a public limited company in Pakistan on 14 December 2009 under Companies Ordinance, 1984. The Company has obtained corporate membership from Pakistan Stock Exchange Limited ("the Exchange") on 2 February 2010 and was listed on the said Exchange on 27 April 2012.

The Company is a TREC holder of Pakistan Stock Exchange Limited and a member of Pakistan Mercantile Exchange Limited and is accredited broker by Financial Market Association of Pakistan. The Company is principally engaged in brokerage of shares, stocks, equity and debt securities, commodities, forex and other financial instruments and corporate finance services. Further, the Company is engaged in trading in equity and debt securities on its own account through ready, spot and forward counters of the stock exchange. The registered office of the Company is situated at 8th Floor, Horizon Tower, Block III Clifton, Karachi.

2. BASIS OF PREPARATION**2.1 Statement of compliance**

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Account Standard Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. Wherever the requirements of Companies Ordinance, 1984 or directives issued by the SECP differ with the requirements of IFRS, the requirements of the Companies Ordinance, 1984 and said directives shall prevail.

The Companies Ordinance, 1984 has been repealed after the enactment of the Companies Act, 2017. However, as allowed by the SECP vide its press release dated 20 July 2017, these financial statements have been prepared in accordance with the provisions of the repealed Companies Ordinance, 1984. The new requirements of the Companies Act, 2017 shall be applicable to the companies having their financial year closure after 30 June 2017. The application of Companies Act, 2017 will require additional disclosures in the financial statements of the Company.

2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention, except for certain investments which are carried at fair values.

2.3 Functional currency and presentation currency

These financial statements are presented in Pak Rupees, which is the functional and presentation currency of the Company and have been rounded off to the nearest rupee.

2.4 Use of estimates and judgments

The preparation of financial statements in conformity with approved accounting standards, as applicable in Pakistan, requires management to make judgments, estimates and assumptions that affect the application of policies and the reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods in the revision affects both current and future periods.

The estimates and judgments that have a significant effect on the financial statements are in respect of the following:

- Property and equipment (note 3.2 and 4);
- Useful lives and impairment of intangible assets (note 3.3 and 5);
- Classification and valuation of investments (note 3.1, 6 and 9);
- Taxation (note 3.4 and 26);
- Provision against trade debts, investment in marginal financing and other receivables (note 3.5, 3.6, 10, 11 and 30);

2.5 Standards, interpretations and amendments to published approved accounting standards that are not yet effective

The following standards, amendments and interpretations of approved accounting standards will be effective for accounting periods beginning on or after 1 July 2017:

- Amendments to IAS 12 'Income Taxes' are effective for annual periods beginning on or after 01 January 2017. The amendments clarify that the existence of a deductible temporary difference depends solely on a comparison of the carrying amount of an asset and its tax base at the end of the reporting period, and is not affected by possible future changes in the carrying amount or expected manner of recovery of the asset. The amendments further clarify that when calculating deferred tax asset in respect of insufficient taxable temporary differences, the future taxable profit excludes tax deductions resulting from the reversal of those deductible temporary differences. The amendments are not likely to have an impact on the Company's financial statements.
- Amendments to IAS 7 'Statement of Cash Flows' are part of IASB's broader disclosure initiative and are effective for annual periods beginning on or after 01 January 2017. The amendments require disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash now and non-cash changes. The amendments are not likely to have an impact on the Company's financial statements
- Amendments to IFRS 2 - Share-based Payment clarify the accounting for certain types of arrangements and are effective for annual periods beginning on or after 01 January 2018. The amendments cover three accounting areas (a) measurement of cash-settled share-based payments; (b) classification of share-based payments settled net of tax withholdings; and (c) accounting for a modification of a share-based payment from cash-settled to equity-settled. The new requirements could affect the classification and/or measurement of these arrangements and potentially the timing and amount of expense recognized for new and outstanding awards. The amendments are not likely to have an impact on the Company's financial statements.

- Transfers of Investment Property (Amendments to IAS 40 'Investment Property' - effective for annual periods beginning on or after 01 January 2018) clarifies that an entity shall transfer a property to, or from, investment property when, and only when there is a change in use. A change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. In isolation, a change in management's intentions for the use of a property does not provide evidence of a change in use. The amendments are not likely to have an impact on the Company's financial statements.
- IFRIC 22 'Foreign Currency Transactions and Advance Consideration' (effective for annual periods beginning on or after 1 January 2018) clarifies which date should be used for translation when a foreign currency transaction involves payment or receipt in advance of the item it relates to. The related item is translated using the exchange rate on the date the advance foreign currency is received or paid and the prepayment or deferred income is recognized. The date of the transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income (or part of it) would remain the date on which receipt of payment from advance consideration was recognized. If there are multiple payments or receipts in advance, the entity shall determine a date of the transaction for each payment or receipt of advance consideration.
- IFRIC 23 'Uncertainty over Income Tax Treatments' (effective for annual periods beginning on or after 1 January 2019) clarifies the accounting for income tax when there is uncertainty over income tax treatments under IAS 12. The interpretation requires the uncertainty over tax treatment be reflected in the measurement of current and deferred tax.
- Annual improvements to IFRS standards 2014-2016 cycle. The new cycle of improvements addresses improvements to following approved accounting standards:
 - Amendments to IFRS 12 'Disclosure of Interests in Other Entities' (effective for annual periods beginning on or after 1 January 2017) clarify that the requirements of IFRS 12 apply to an entity's interests that are classified as held for sale or discontinued operations in accordance with IFRS 5 - 'Non-current Assets Held for Sale and Discontinued Operations'.
 - Amendments to IAS 28 'Investments in Associates and Joint Ventures' (effective for annual periods beginning on or after 1 January 2018) clarifies that a venture capital organization and other similar entities may elect to measure investments in associates and joint ventures at fair value through profit or loss, for each associate or joint venture separately at the time of initial recognition of investment. Furthermore, similar election is available to non-investment entity that has an interest in an associate or joint venture that is an investment entity, when applying the equity method, to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture.
 - In addition, the Companies Act, 2017 was enacted on 30 May 2017 and SECP vide its circular 17 of 2017 has clarified that the companies whose financial year closes on or before 30 June 2017 shall prepare their financial statements in accordance with the provisions of the repealed Companies Ordinance, 1984.

The above amendments are not likely to have an impact on the Company's financial statements.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies applied in the preparation of these financial statements are set out below:

3.1 Financial instruments

Available-for-sale

Available-for-sale financial assets are those non-derivatives financial assets that are designated as available-for-sale or are not classified in any of the other three categories (i.e. loans and receivable, held to maturity and fair value through profit or loss).

Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, loans and receivables are measured at amortised cost using the effective interest method, less any impairment losses.

Financial liabilities

Financial liabilities, other than those at fair value through profit or loss, are measured at amortised cost using the effective yield method.

3.1.1 Recognition

The Company recognises financial assets and financial liabilities on the date it becomes a party to the contractual provisions of the instrument. A regular way purchase of financial assets is recognised using trade date accounting. From this date, any gains and losses arising from changes in fair value of the financial assets or financial liabilities are recognised.

Financial liabilities are not recognised unless one of the parties has performed its part of the contract or the contract is a derivative contract.

3.1.2 Measurement

Financial instruments are measured initially at fair value plus transaction costs that are directly attributable to the acquisition or issue of the financial instrument.

Subsequent to initial recognition, financial instruments classified as 'available-for-sale' or 'held for sale' are measured at fair value. Changes in the fair value of financial instruments classified as 'available-for-sale' are recognised in equity until derecognised or impaired, then the accumulated fair value adjustments recognised in equity are included in the profit and loss account. Other financial assets are carried at amortised cost using the effective yield method, less impairment losses, if any.

3.1.3 Investment in marginal financing

Payment made as a margin financing included as 'Investment in margin financing' at the fair value of the consideration given. All margin financing transactions are accounted for on the Trade date. Income on margin financing is calculated on outstanding balance at agreed rates and recognised in profit and loss account.

3.1.4 Impairment

Financial assets

The Company assesses at each balance sheet date whether there is any objective evidence that financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after initial recognition of asset (an incurred loss event) and that loss event (or events) has impact on the estimated future cash flows of the financial asset or the group of financial asset that can be reliably estimated.

Investments classified as 'available for sale' or 'held for sale' equity instruments, a significant or prolonged decline in the fair value of the security below its cost is considered an indicator that the securities are impaired. Impairment loss on investment is recognised in the profit and loss whenever the acquisition cost of investment exceeds its recoverable amount. Impairment losses recognised on equity securities in the profit and loss are not reversed subsequently in profit and loss.

Non financial assets

The carrying amounts of non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessment of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the "cash-generating unit, or CGU").

An impairment loss is recognised if the carrying amount of an asset or its CGU exceeds its estimated recoverable amount. Impairment losses are recognised in profit and loss account.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Derecognition

The Company derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire or it transfers the financial asset and the transfer qualifies for derecognition in accordance with International Accounting Standard 39: Financial Instruments; Recognition and Measurements.

A financial liability is derecognised when the obligation specified in the contract is discharged, cancelled or expired.

3.1.5 Offsetting of financial assets and financial liabilities

Financial assets and liabilities are off set and the net amount is reported in the financial statements only when there is a legally enforceable right to set-off the recognised amount and the company intends either to settle on a net basis, or to realise the assets and to settle the liabilities simultaneously.

3.2 Property and equipment

Recognition and measurement

Items of property and equipment are measured at cost less accumulated depreciation and any accumulated impairment losses.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost or self-constructed assets includes the cost of materials and direct labour, any other cost directly attributable to bringing the assets to a working condition for their intended use, the cost of dismantling and removing the items and restoring the site on which they are located, and capitalized borrowing costs.

If significant parts of an item of property and equipment have different useful lives, then they are accounted for as separate items (major components) of property and equipment.

Subsequent expenditure

Subsequent expenditure is capitalised only if it is probable that the future economic benefits associated with the expenditure will flow to the company. The carrying amount of the part so replaced is derecognized. The costs relating to day-to-day servicing of property and equipment are recognized in profit and loss account as incurred.

Depreciation

Depreciation is calculated on cost of property and equipment less their estimated residual values using the straight-line method over their useful lives and is recognised in profit and loss account. Depreciation on additions to property and equipment is charged from the date asset is available for use, till the date of its disposal. The estimated useful lives of property and equipment for current and comparative periods are disclosed in note 4 to these financial statements.

Depreciation methods, residual values and useful lives are reviewed at each reporting date and adjusted if appropriate.

Gains and losses on disposal

Any gain or loss on disposal of an item of property and equipment is recognised in the profit and loss account.

3.3 Intangible assets

An intangible asset is recognised as an asset if it is probable that future economic benefits attributable to the asset will flow to the entity and the cost of such asset can be measured reliably.

Trading Right Entitlement Certificate (TREC)

This is stated at cost less impairment, if any. The carrying amount is reviewed at each balance sheet date to assess whether it is in excess of its recoverable amount, and where the carrying value exceeds estimated recoverable amount, it is written down to its estimated recoverable amount.

Software

Costs directly associated with identifiable software that will have probable economic benefits exceeding costs beyond one year, are recognised as an intangible asset. Direct costs include the

purchase costs of software and other directly attributable costs of preparing the software for its intended use.

Computer software is measured initially at cost and subsequently stated at cost less accumulated amortisation and accumulated impairment losses, if any.

Amortisation

Intangible assets with indefinite useful lives are not amortised, instead they are systematically tested for impairment at each balance sheet date. Intangible assets with finite useful lives are amortised at straight line basis over the useful life of the asset (at the rate specified in note 5 to these financial statements).

3.4 Taxation

Income tax expense comprises current and deferred tax. Income tax expense is recognized in profit and loss account except to the extent that it relates to item recognized directly in other comprehensive income in which case it is recognized in other comprehensive income.

Current tax

Provision for current taxation is based on taxable income at the enacted or substantively enacted rates of taxation after taking into account available tax credits and rebates, if any. The charge for current tax includes adjustments to charge for prior years which arises from assessments / developments made during the year, if any.

Deferred tax

Deferred tax is recognised using balance sheet method, in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and Liabilities, using the enacted or substantively enacted rates or taxation.

The Company recognises deferred tax asset to the extent that it is probable that taxable profits for the foreseeable future will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

3.5 Trade debts and other receivables

Trade debts and other receivables are recognised at fair value and subsequently measured at amortised cost less impairment losses, if any. A provision for impairment in trade and other receivables is made when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of receivables. Trade debts and other receivables considered irrecoverable are written off.

3.6 Provisions

A provision is recognised in the balance sheet when the Company has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation. The amount recognised as a provision reflects the best estimate of the expenditure required to settle the present obligation at the end of the reporting period.

3.7 Trade and other payables

Trade and other payables are recognised initially at fair value plus directly attributable cost, if any, and subsequently measured at amortised cost.

3.8 Revenue recognition

- Brokerage, commission, corporate finance income and other income are recognised as and when such services are provided.
- Dividend income is recognised when the right to receive the dividend is established.
- Income on continuous funding system transactions and bank deposits is recognised on a time proportionate basis that takes into account the effective yield.
- Markup income from investment in marginal financing is recognized when right to receive is established.

3.9 Borrowing costs

Borrowing costs are recognised as an expense in the period in which these are incurred, except to the extent that they are directly attributable to the acquisition or construction of a qualifying asset (i.e. an asset that necessarily takes a substantial period of time to get ready for its intended use or sale) in which case these are capitalised as part of the cost of that asset.

3.10 Foreign currency translation

Monetary assets and liabilities in foreign currencies are translated into Pak Rupees at the rates of exchange prevailing at the balance sheet date. Transactions in foreign currencies are converted into rupees at the rates of exchange prevailing at the transaction date. Exchange gains or losses are taken to profit and loss account.

3.11 Basic and diluted earnings / (loss) per share

The Company presents basic and diluted earnings / (loss) per share (EPS) for its shareholders. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the company by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, if any.

3.12 Dividend distributions and appropriations

Dividend distributions and appropriations are recorded in the period in which the distributions and appropriations are approved.

3.13 Cash and cash equivalents

Cash and cash equivalents comprise cash balances and bank deposits. Running finance under mark-up arrangements that are repayable on demand and form an integral part of the Company's cash management are included as a component of cash and cash equivalent for the purpose of the statement of cash flows.

3.14 Non current asset held for sale

Non current asset are classified as held for sale if it is highly probable that they will be recovered primarily through sale rather than through continuing use.

Such assets are generally measured at the lower of their carrying amount and fair value less costs to sell except financial assets which are re-measured at fair value. Changes in fair value of financial asset classified as held for sale are recognised in equity until derecognised or impaired, then the accumulated fair value adjustments recognised in equity are included in the profit and loss account.

4. PROPERTY AND EQUIPMENT

Description	30 June 2017					Total
	Leasehold improvements	Furniture and fixtures	Vehicles		Computers and related accessories	
			(owned)	(leased)		
(Rupees)						
As at 30 June 2017						
Cost	7,275,348	6,785,273	11,382,100	-	15,650,586	41,093,307
Accumulated depreciation	(3,973,605)	(2,984,695)	(7,299,693)	-	(12,645,477)	(26,903,470)
Net book value	3,301,743	3,800,578	4,082,407	-	3,005,109	14,189,837
Additions during the year	142,000	931,045	2,667,500	-	3,641,985	7,382,530
Depreciation charge for the year	(919,971)	(725,079)	(1,724,213)	-	(1,838,072)	(5,207,335)
Net book value	2,523,772	4,006,544	5,025,694	-	4,809,022	16,365,032
As at 30 June 2017						
Cost	7,417,348	7,716,318	14,049,600	-	19,292,571	48,475,837
Accumulated depreciation	(4,893,576)	(3,709,774)	(9,023,906)	-	(14,483,549)	(32,110,805)
Net book value	2,523,772	4,006,544	5,025,694	-	4,809,022	16,365,032
Depreciation rates % per annum	20	10	20	20	20-33.33	
30 June 2016						
Description	Leasehold improvements	Furniture and fixtures	Vehicles		Computers and related accessories	Total
			(owned)	(leased)		
	(Rupees)					
As at 30 June 2016						
Cost	4,888,280	4,836,802	8,592,100	2,790,000	13,289,767	34,396,949
Accumulated depreciation	(3,331,024)	(2,422,593)	(2,791,273)	(2,790,000)	(11,007,593)	(22,342,483)
Net book value	1,557,256	2,414,209	5,800,827	-	2,282,174	12,054,466
Additions during the year	2,387,068	1,948,471	-	-	2,360,858	6,696,397
Depreciation charge for the year	(642,581)	(562,102)	(1,718,420)	-	(1,637,884)	(4,560,987)
Net book value	3,301,743	3,800,578	4,082,407	-	3,005,148	14,189,876
As at 30 June 2016						
Cost	7,275,348	6,785,273	8,592,100	2,790,000	15,650,625	41,093,346
Accumulated depreciation	(3,973,605)	(2,984,695)	(4,509,693)	(2,790,000)	(12,645,477)	(26,903,470)
Net book value	3,301,743	3,800,578	4,082,407	-	3,005,148	14,189,876
Depreciation rates % per annum	20	10	20	20	20-33.33	

4.1 The cost of fully depreciated assets as at 30 June 2017 is Rs 16,410 million (2016: Rs 13,366 million).

5. INTANGIBLE ASSETS

	Note	30 June 2017	30 June 2016
(Rupees)			
Pakistan Mercantile Exchange - membership card		950,000	950,000
Trading Right Entitlement Certificate (TREC)	5.1 & 5.2	5,000,000	19,926,170
Software	5.3	1,406,911	758,548
		7,356,911	21,634,718

5.1 This represents TREC acquired on surrender of Stock Exchange Membership Card. For details please refer Note 6.

PSX vide notice no. PSX/N- 1947, dated 30 March 2016, has maintained the notional value of TRE Certificate at Rs. 5 million. According to the Stock Exchange (Corporatisation, Demutualization and Integration) Act 2012, the TRE Certificate may only be transferred once to a company intending to carry out shares brokerage business in the manner to be prescribed. Upto 31 December 2019, the Stock Exchange shall offer for issuance, 15 TRE Certificates each year in the manner prescribed. After 2019, no restriction shall be placed on issuance of TRE Certificates. The Company has marked lien on TRE certificate in favour of the Pakistan Stock Exchange Limited (PSX) to fulfil the requirement of Base Minimum Capital.

5.2	Movement in Trading Right Entitlement Certificate (TREC)	<i>Note</i>	30 June 2017	30 June 2016
			(Rupees)	
	Opening Carrying value		19,926,170	19,926,170
	Impairment recognised during the year	<i>5.2.1</i>	(14,926,170)	-
	Closing carrying value		5,000,000	19,926,170

5.2.1 During the year the Company has measured the TREC on its notional value of Rs. 5 million as per the PSX vide notice no. PSX/N- 1947, dated 30 March 2016, and accordingly recorded impairment in the profit and loss account.

5.3 Software

Net carrying value basis

Opening net book value	758,548	269,442
Additions	1,135,000	913,660
Amortisation charge	(486,637)	(424,554)
Closing net book value	1,406,911	758,548

Gross carrying value

Cost	4,938,660	3,803,660
Accumulated amortisation	(3,531,749)	(3,045,112)
Net book value	1,406,911	758,548

Amortisation rate	33%	33%
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6. LONG TERM INVESTMENT IN SHARES OF PAKISTAN STOCK EXCHANGE LIMITED - Available for sale

30 June 2017	30 June 2016			
(Number of Shares)				
4,007,383	4,007,383	Opening balance	40,073,830	40,073,830
(1,602,953)	-	Sold to strategic investor (40% shares)	(16,029,530)	-
(801,477)	-	Sold to general public (20% shares)	(8,014,770)	-
1,602,953	4,007,383	Closing balance represents 40% shares (2016: 100% shares) **	16,029,530	40,073,830

**** Market value basis**

Book value as of 30 June 2017	16,029,530
Unrealized gain for the year - OCI	25,134,303
Market value as of 30 June 2017	41,163,833

6.1 This represents shares of PSX acquired in pursuance of corporatization and demutualization of PSX as a public company limited by shares. As per the arrangements the authorized and paid-up capital of PSX is Rs. 10,000,000,000 and Rs. 8,014,766,000 respectively with a par value of Rs. 10 each. The paid-up capital of PSX is equally distributed among 200 members (termed as "initial shareholders" of the exchange after corporatization) of PSX by issuance of 4,007,383 shares to each initial shareholder in the following manner:

1. 40% of the total shares allotted (i.e. 1,602,953 shares) were transferred in the House Account - CDC of each initial shareholder.
2. 60% of the total shares (i.e. 2,404,430 shares) have been deposited in a sub-account in Company's name under PSX's participant ID with CDC which will remain blocked until they are divested to strategic investor(s), general public and financial institutions.

The above shares and TRE Certificate were received against surrender of Stock Exchange Membership Card. Initially the fair value of both the asset transferred and asset obtained could not be determined with reasonable accuracy, the above investment had been recorded at the carrying value of Stock Exchange Membership Card in Company's books. The par value of shares received by the Company had been recognised as available for sale investment and the excess of value of shares over the carrying value of membership card was recognised as trading right. No gain or loss had been recorded on the exchange. The Company had pledged the shares with PSX to fulfil the requirement of Base Minimum Capital. For details, refer note 6.2.

These shares were listed on PSX in the month of June 2017. Therefore, the same were carried at the market value. At 30 June 2017, the outstanding 40% shares are classified as "Freeze" in the CDC report of the company.

6.2 In compliance with the amendments to its regulations taking effect from the effective date of integration, 28 December 2015 in Chapter 19 of Regulation Governing Risk management of the PSX according to which every TREC holder shall maintain BMC as per the slabs with the exchange which shall be determined based on assets under custody. Required BMC determined is amounting to Rs 26 million. Accordingly, the company has complied with the said requirement by way of TREC having notional value of 5 million and the remaining by way of cash deposit.

6.3 In 2016, the Securities and Exchange Commission of Pakistan (SECP) accorded its approval to Pakistan Stock Exchange Limited (PSX) for issuing letter of acceptance to a Chinese Consortium for the strategic sale of 40% of shares against a consideration of \$85.6 million at an offer price of Rs. 28 per share.

PSX vide their letter dated 29 December 2016 informed the Company that 40% (1,602,953 shares), which were held in blocked form in terms of Stock Exchanges (Corporatization, Demutualization and Integration) Act 2012, have been sold to Chinese consortium by the Divestment Committee at an offer price of Rs. 28 per share. Subsequently, a formal signing ceremony was held on 20 January 2017 to mark the signing of the Share Purchase Agreement between the Chinese Consortium and the equity sale committee of PSX.

As per the above mentioned letter, 10% of the consideration amount is retained for a period of one year to settle any outstanding liabilities of PSX and as such the portion of sale after deduction, if any, will be remitted to the designated bank account maintained by the Company after the expiry of the specified time period. Accordingly, the Company has received 90% of the sale proceeds for said 1,602,953 shares.

After divestment of 40% equity stake of Pakistan Stock Exchange Limited in favor of Chinese Consortium, PSX vide their letter dated 06 June 2017 informed the Company for divestment of further 20% of PSX shares upon successful completion of book building process. This amount was secured by a bank guarantee taken from MCB Bank.

7. LONG TERM DEPOSITS

	Note	30 June 2017	30 June 2016
		(Rupees)	
Pakistan Stock Exchange Limited	7.1	21,035,829	925,000
Central Depository Company of Pakistan Limited		125,000	125,000
National Clearing Company of Pakistan Limited		1,300,000	300,000
Pakistan Mercantile Exchange	7.2	1,250,000	1,250,000
Security deposit against office premises		839,200	659,200
Security deposit against PSO card		120,000	120,000
		<u>24,670,029</u>	<u>3,379,200</u>

7.1 This includes deposits placed with Pakistan Stock Exchange Limited for taking exposures in regular, future market and cash deposited against BMC requirement, during the current year, the company deposited Rs 20.34 million for the requirement of BMC.

7.2 This represent deposits placed with Pakistan Mercantile Exchange for taking exposures in commodity market.

8. DEFERRED TAX ASSET -net

Deductible / (taxable) temporary difference arising in respect of:

Accelerated depreciation / amortisation	(1,503,919)	(4,937,706)
Liability against asset subject to finance lease	14,427	14,427
Carry forward losses	2,256,371	22,232,269
Unrealised loss on investment	417,600	-
	<u>8.1</u>	<u>1,184,479</u>

8.1 Reconciliation of deferred tax

	Balance as at 01 July 2015	Recognised in profit and loss account	Recognised in equity	Balance as at 30 June 2016	Recognised in profit and loss account	Recognised in equity	Balance as at 30 June 2017
	(Rupees)						
Deferred tax asset arising due to:							
Accelerated tax depreciation / amortisation	(5,255,691)	317,985	-	(4,937,706)	3,433,787	-	(1,503,919)
Investment in associate	68,329	(68,329)	-	-	-	-	-
Liability against asset subject to finance lease	15,389	(962)	-	14,427	-	-	14,427
Unrealised loss on investment	-	-	-	-	417,600	-	417,600
Carry forward losses	24,065,118	(1,832,849)	-	22,232,269	(19,975,898)	-	2,256,371
	<u>18,893,145</u>	<u>(1,584,185)</u>	<u>-</u>	<u>17,308,990</u>	<u>(16,124,511)</u>	<u>-</u>	<u>1,184,479</u>

9. SHORT TERM INVESTMENT

	Note	30 June 2017	30 June 2016
		(Rupees)	
Listed shares	9.1	<u>15,408,000</u>	-

9.1 Listed shares

30 June 2017	30 June 2016		30 June 2017	30 June 2016
(Number of shares)		Name of investee	Carrying amount	Market value
			(Rupees)	
600,000	-	Pakistan Stock Exchange Limited	16,800,000	15,408,000
		Unrealised loss on re- measurement of investment classified as fair value through profit and loss account	<u>(1,392,000)</u>	-
			<u>15,408,000</u>	

10. INVESTMENT IN MARGINAL FINANCING

This amount is given as a Margin Financing (MF) to our clients through National Clearing Company of Pakistan Limited. This amount is secured against securities of clients held in House accounts under pledged status. The Company is financing on Financing Participation Ratio (FPR) of maximum 75% and charging markup upto the rate of 1 month KIBOR + 8%.

	Note	30 June 2017	30 June 2016
		(Rupees)	
Total placements during the year		1,927,247,793	8,970,191
Total release against MF during the year		(1,929,966,045)	(8,992,648)
Realised income on MF		6,966,434	22,457
Unrealised income on MF		26,229	-
		(1,922,973,382)	(8,970,191)
Balance at end of the year		4,274,411	-
11. TRADE DEBTS - considered good			
Receivable from clients on account of:			
- Purchase of shares on behalf of clients	11.1 & 11.2	379,923,978	48,782,471
- Brokerage commission			
- Equity shares		15,237,971	12,317,099
- Money market and forex		2,279,771	5,577,569
- Consultancy fee		31,367,298	1,168,726
		428,809,018	67,845,865
11.1 This includes trade debts of Rs. 0.330 million (30 June 2016: Rs. 1.026 million) receivable from related parties.			
11.2 Aging analysis			
The aging analysis of the trade debts relating to purchase of shares is as follows:			
		Amount	Custody value
		(Rupees)	
Upto five days	11.3	367,166,134	491,850,282
More than five days	11.3	12,757,844	337,414,870
		379,923,978	829,265,152
11.3 These custody values are shown at market value after applying haircut of straight 15%.			
12. DEPOSITS AND PREPAYMENTS			
	Note	30 June 2017	30 June 2016
		(Rupees)	
Deposit against exposure margin	12.1	242,320,010	114,400,525
Deposit against Marginal Trading Services	12.2	24,804,190	12,073,352
Security deposits	12.3	1,128,679	1,128,679
Prepaid expenses		4,473,542	2,591,599
Sales tax receivables		3,499,163	773,523
Interest receivable against bank deposits		1,163,080	1,849,749
Receivable from PSX against disposal of shares	6.1	4,488,268	-
		281,876,932	132,817,427
12.1 This represents deposit with National Clearing Company of Pakistan Limited against the exposure margin in respect of trade in future and ready market. These deposits carry profit at rates ranging from 2.75% to 3.1% (30 June 2016: 3.12% to 3.82%) per annum.			

12.2 This represents deposit with National Clearing Company of Pakistan Limited against the exposure margin against trade and sustained losses to date on Marginal Trading Services. These deposits carry profit at rates ranging from 2.75% to 3.1% (30 June 2016: 3.12% to 3.82%) per annum.

12.3 This includes security deposit against leased asset of Rs. 0.347 million and against IPO of a client Rs. 0.718 million.

13. ADVANCES AND OTHER RECEIVABLES	<i>Note</i>	30 June 2017	30 June 2016
		(Rupees)	
<i>Considered good</i>			
Advance against salary - secured		306,237	156,918
Other receivables and advances - unsecured		2,046,131	445,143
		2,352,368	602,061

14. CASH AND BANK BALANCES

Balances with banks:

Saving accounts - profit and loss account	<i>14.1 & 14.2</i>	200,696,032	316,451,175
Current accounts - Conventional		68,873,156	22,843,870
Current accounts - Shariah compliant		74,732	74,732
		269,643,920	339,369,777

Cash in hand		26,137	15,585
		269,670,057	339,385,362

14.1 Profit rate on saving accounts ranges from 3.75% to 4.1% per annum (30 June 2016: 4% to 6.25% per annum).

14.2 This include Rs. 194.903 million (30 June 2016 : Rs. 312.249 million) kept in designated bank accounts maintained on behalf of clients.

15. AUTHORISED, ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

Issued, subscribed and paid-up capital

Ordinary shares of Rs. 10 each fully paid in cash	200,000,000	200,000,000
Issue of right shares	250,000,000	-
	450,000,000	200,000,000

15.1 During the year, the Company has made a right issue of 25,000,000 shares at a discounted price of Rs. 8 each to its existing shareholders in proportion to their shareholdings. All the shares were subscribed by the shareholders as per the right offer. The Board of Directors in their meeting held on 29 September 2015, approved to increase the paid up share capital of the Company by issuance of 25,000,000 shares at Rs. 8 each to the shareholders of the Company in the ratio of one share for every 1.25 ordinary shares of the Company held by the shareholders. The SECP through its letter no. CSD/CI/MISC/2016/529 dated 03 November 2016 had approved the request of extension in time till 28 February 2017 in this respect. All the shares were subscribed by the shareholders of the Company and the Board of Directors in their meeting held on 02 February 2017 approved the allotment of shares and an amount of Rs. 200 million was received by the Company.

15.2 The enhanced paid up capital (ordinary shares) of the Company after issue of right shares amounted to Rs. 450,000,000 (Rupees of four fifty million only). This paid up capital represents 45,000,000 ordinary shares of Rs. 10 each.

15.3 Pattern of shareholding

Categories of Shareholders	Number of shares held as at 1 July, 2016	% of shares	Number of shares purchased / Right shares issued during the period	Number of shares sold during the period	Number of shares held as on 30 June, 2017	% of shares
Companies						
- MCB Bank Limited - Treasury	1,950,000	9.75%	2,410,500	-	4,360,500	9.69%
- Maple Leaf Cement Factory Limited	1,500,000	7.50%	1,875,000	-	3,375,000	7.50%
- Arif Habib Limited	1,921,978	9.61%	-	1,921,978	-	0.00%
- Abbas Corporation (Pvt) Limited	1,500,000	7.50%	200,000	1,200,000	500,000	1.11%
Individuals						
- Mr. Muhammad Najam Ali	5,497,000	27.49%	6,871,250	-	12,368,250	27.49%
- Mr. Arif Habib	2,000,000	10.00%	1,900,000	1,000,000	2,900,000	6.44%
- Ms. Farah Naz Mirza	-	0.00%	2,000,000	2,000,000	-	0.00%
- Mr. Srosh Tahir	-	0.00%	3,575,000	-	3,575,000	7.94%
- Mr. Muhammad Ahmad Khan Malik	-	0.00%	2,577,500	560,000	2,017,500	4.48%
- Mr. Adnan Afridi	-	0.00%	4,500,000	-	4,500,000	10.00%
- Other Individuals	5,631,022	28.16%	7,799,728	2,027,000	11,403,750	25.34%
	20,000,000	100%			45,000,000	100.00%

16. LONG TERM LOAN - unsecured

Note

**30 June
2017**

**30 June
2016**

(Rupees)

Long term loan	<i>16.1</i>	-	92,211,634
Movement in long term loan			
Loan at beginning of the year		92,211,634	108,592,232
Additions during the year		47,630,194	117,345,867
Repayments of the loan during the year		(89,216,946)	(133,726,465)
Transfer to short term loan		(50,624,882)	-
Balance at end of the year		-	92,211,634

16.1 These loans were obtained from related parties and carry mark-up rate 11.20% to 11.28% (30 June 2016: 11.25% to 11.99%) per annum.

17. SHORT TERM LOAN - unsecured

Movement in short term loan

Loan at beginning of the year	35,377,459	4,123,680
Additions during the year	861,189,084	409,540,745
Repayments of the loan during the year	(789,305,816)	(378,286,966)
Balance at end of the year	107,260,727	35,377,459

17.1 This includes loans obtained from related parties amounting to Rs. 764.552 (30 June 2016: 357.908 million) out of which Rs. 750.740 million (30 June 2016: 328.658 million) was repaid during the period and Rs. 47.185 million (30 June 2016: Rs. 33.373 million) is outstanding at period end. These loans carry mark-up rate 11.20% to 11.28% (30 June 2016: 11.25% to 11.98%) per annum.

18. TRADE AND OTHER PAYABLES
Note
**30 June
2017**
**30 June
2016**
(Rupees)

Trade creditors	18.1 & 18.2	199,054,122	317,646,516
Payable to National Clearing Company of Pakistan Limited		237,848,781	16,004,539
Accrued commission to traders	18.3	7,112,339	2,163,101
Accrued salaries and other expenses		4,714,430	691,011
Auditor's remuneration		785,000	533,800
Tax deducted at source		10,114,940	5,555,813
Provision for sales tax		2,560,063	2,560,063
Provision for worker's welfare fund		1,522,779	490,531
Commission payable	18.4	82,310,810	18,203,571
Mark-up payable		-	3,988,024
Other payables		406,186	1,026,812
		546,429,450	368,863,781

18.1 This includes trade payable of Rs. 26,124 million (30 June 2016: Rs. 2,497 million) payable to related parties.

18.2 This includes Rs. 7.65 million trade payable in respect of two days trading with T+2 settlement.

18.3 This includes commission payable of Rs. 4.062 million (30 June 2016: Rs. 1.380 million) to related parties.

18.4 This represents commission payable to a foreign brokerage house.

19. CONTINGENCIES AND COMMITMENTS

19.1 The Sindh Revenue Board (SRB) passed an Order for recovery of Sindh sales tax on advisory services amounting to Rs. 871,581 for the tax period July 2011 to June 2012. The Company filed appeal before the Commissioner Appeals (SRB) against the said order. The Commissioner Appeals (SRB) passed the final order dated 21 November 2014 for recovery of assessed amount Rs. 871,581 and default surcharge to be calculated at the time of payment.

The Company filed the petition against the order to the Honourable High Court of Sindh ("The Court") and the Court granted an interim order dated 28 November 2014 and restrained the SRB from demanding any payment till further orders by the Court. The Court via its order dated 28 August 2015 disposed off the said petition and directed the Company to pursue the appeal before the SRB-Tribunal.

The management is of the view that such services were not taxable under the Sindh Sales Tax Act, 2011 and the Company was duly paying Sindh Sales Tax on brokerage services and filing Sindh Sales Tax accordingly. The Company is confident of a favourable outcome of the same, therefore, no provision has been made in this regard.

19.2 Commitments

For sale of quoted securities under future contracts against counter commitments

4,223,000
51,175,405

For purchase of quoted securities under future contracts against counter commitments

55,547,935
301,166,940

20. OPERATING REVENUE	<i>Note</i>	30 June 2017	30 June 2016
		(Rupees)	
Brokerage income	20.1 & 20.2	249,407,852	140,301,241
Advisory / consultancy fee		104,294,397	23,253,934
		353,702,249	163,555,175
20.1 Brokerage income			
Equity brokerage			
- Institutional customers		155,021,991	96,115,944
- Retail Clients		94,385,861	44,185,297
		249,407,852	140,301,241
20.2	This includes brokerage earned from related parties amounting to Rs. 3.966 million (30 June 2016: Rs. 2.428 million).		
21. CAPITAL GAIN ON INVESTMENTS			
Gain on sale of PSX shares		43,279,740	-
Loss on sale of other companies shares		(647,452)	1,311,084
		42,632,288	1,311,084
22. OPERATING EXPENSES			
Salaries, wages and other benefits		42,835,080	40,932,531
Consultancy fee	22.1	12,616,291	12,388,922
Sub-underwriting commission	22.2	36,888,000	-
Commission and referral fee	22.3	36,825,783	20,808,855
Service and transaction charges		18,986,687	10,691,818
Fees and subscription		7,907,304	6,429,621
		156,059,145	91,251,747
22.1	This includes consultancy fee to the Directors of the Company amounting to Rs. 6.159 million (30 June 2016: Rs. 5.81 million).		
22.2	This expense was paid as per underwriting agreement entered with several parties for the underwriting of shares.		
22.3	This includes commission to the Directors of the Company amounting to Rs. 22.062 million (30 June 2016: Rs. 17.142 million).		
23. ADMINISTRATIVE EXPENSES			
Salaries, wages and other benefits	23.1	36,063,484	33,490,252
Telephone and communication charges		4,338,910	4,020,445
Rent		12,015,270	8,991,549
Utility charges		2,132,930	2,314,132
Vehicle running expenses		1,717,164	1,697,513
Depreciation	4	5,207,335	4,560,987
Amortisation	5.3	486,637	424,554
Legal and professional charges		437,750	522,920
Insurance		1,218,615	853,154
Printing, stationery and postage charges		1,783,522	1,020,822
Office supplies		982,631	520,384
Office repair and maintenance		2,119,114	2,017,240
Fees and subscription		2,852,517	2,116,662
Travelling and entertainment charges		4,065,364	3,515,391
Advertisement expenses		517,040	605,320
Auditor's remuneration	23.2	1,635,000	1,027,440
Workers' Welfare Fund		1,032,248	28,645
Security		2,307,118	2,149,750
Provision for long outstanding balances		-	1,342,127
Receivables written-off		62,148	479,662
Right issuance expense		901,790	-
Miscellaneous		1,486,079	1,335,352
		83,362,666	73,034,301

23.1 This includes remuneration to Chief Executive Officer amounting to Rs. 9 million (30 June 2016: Rs. 9 million).

23.2 Auditors' remuneration	<i>Note</i>	30 June 2017	30 June 2016
		(Rupees)	
Audit fee		300,000	300,000
Half yearly review		150,000	150,000
Other services / certifications		860,000	326,140
Out of pocket expenses		325,000	251,300
		<u>1,635,000</u>	<u>1,027,440</u>

24. FINANCE COST

Mark up charges	<i>24.1</i>	26,601,022	24,714,651
Bank charges		3,540,837	1,867,887
		<u>30,141,859</u>	<u>26,582,538</u>

24.1 This includes Rs. 17.935 million (30 June 2016: Rs.18.915 million) paid to related parties.

25. OTHER INCOME

Mark-up / interest on:			
- Bank balances - profit and loss account		15,363,137	13,928,583
- Income Under Margin Financing System		7,503,604	22,457
Profit on cash margin		5,397,889	4,127,512
Dividend income		414,564	2,784,113
Others		828,402	860,275
		<u>29,507,596</u>	<u>21,722,940</u>

26. TAXATION

26.1 Relationship between income tax expense and accounting profit

Profit / (loss) before taxation	<u>139,960,293</u>	<u>(5,702,894)</u>
Tax at the applicable tax rate of 31% (30 June 2016: 32%)	43,387,691	(1,824,926)
Tax effect of income taxed at different tax rates	(14,093,811)	5,809,068
Tax effect of change in tax rates	(558,355)	1,286,432
Tax effect of permanent difference	-	885,003
Tax effect of amount relating to prior year	-	1,404,806
Tax effect of minimum tax and alternate corporate tax (ACT)	8,343,552	2,941,241
Others	(79,821)	(58,475)
	<u>36,999,256</u>	<u>10,443,149</u>

- 26.1.1** The returns of income tax have been filed up to and including tax year 2016 (corresponding to financial year ended 30 June 2015).
- 26.1.2** Order under section 161 and 205 of the Income Tax Ordinance 2001 has been passed by the Assistant Commissioner Inland Revenue in respect of monitoring of withholding of taxes for the tax year 2011 on account of short deduction of tax on payments made by the Company amounting to Rs. 0.876 million. Against the said order the company has preferred an appeal before the Commissioner Inland Revenue (Appeals) under section 127 of Income Tax Ordinance 2001. The case has been heard, however, the decision in appeal is still pending.

26.2 Current status of tax assessments

There is no change in the status of the current tax assessment.

27. EARNINGS PER SHARE - BASIC AND DILUTED		30 June 2017	30 June 2016
	<i>Note</i>		
		(Rupees)	
Profit / (loss) for the year		<u>102,961,037</u>	<u>(16,146,043)</u>
		(Number)	
Weighted average number of ordinary shares in issue during the year	<i>27.1</i>	<u>37,033,424</u>	<u>31,600,000</u>
		(Rupees)	
			---Restated---
Earnings / (loss) per share basic and diluted		<u>2.78</u>	<u>(0.51)</u>

- 27.1** This includes bonus factor of 1.58 on issue of 25,000,000 right shares. Theoretical ex-cum right price was Rs 14.98 after the issue of right during the year.

- 27.2** Diluted earnings per share has not been presented as the Company has not issued any instrument which would have an impact on earnings per share when exercised.

- 27.3** The Company with the approval of shareholders by way of special resolution in general meeting held on 13 September 2011 has entered into a Stock Option Agreement dated 7th October, 2011 with the Chief Executive (CEO), whereby the CEO has been granted Options to subscribe for the ordinary shares of the Company. Issuance of shares by the Company against exercise of the Options is, however, subject to the approval of the Securities & Exchange Commission of Pakistan (the Commission) under section 86 of Companies Ordinance, 1984. The number of share options granted are up to 2 million shares with consideration in cash having an exercise price of Rs. 10 per share. The exercise period is five years and six months after one year from the date of listing of the Company. However, the option is yet to be approved by the Securities and Exchange Commission of Pakistan (SECP). During the year, SECP vide order no. CSD/CI/8/2017-928 dated 19th May, 2017 has disregarded the application for approval. The Company has filed an appeal dated 16th June, 2017 against the order under section 33 of the Securities and Exchange Commission of Pakistan Act, 1997.

28. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Related parties comprise of associated companies, directors, key management personnel and close family members of the directors. Transactions with related parties may be carried out at negotiated rates. Remuneration and benefits to executives of the Company are in accordance with the terms of their employment.

Transactions with related parties are entered into at rates negotiated with them. Details of transactions and balances with related parties, other than those which have been specifically disclosed elsewhere in this financial information are as follows:

	30 June 2017	30 June 2016
	(Rupees)	
Directors		
Short term loan from related parties		
Opening balance	33,373,677	4,123,680
Received during the year	713,927,228	357,908,400
Transfer from long term loans	50,624,882	-
Repayments during the year	(750,740,048)	(328,658,403)
Closing balance	47,185,739	33,373,677
Interest on short term loan		
Interest accrued during the year	9,232,413	6,818,001
Interest paid during the year	(9,232,413)	(6,818,001)
Long term loan from related parties		
Opening balance	92,211,634	104,253,645
Received during the year	47,630,195	104,266,195
Transfer to short term loans	(50,624,882)	-
Repayments during the year	(89,216,947)	(116,308,206)
Closing balance	-	92,211,634
Interest on long term loan		
Interest accrued during the year	8,702,282	12,097,318
Interest paid during the year	(8,702,282)	(12,097,318)
Associated Companies		
Transactions with Next Advisors Limited (NAL)		
<i>Payments / (receipts) with respect to</i>		
- Consultancy services relating to corporate deals	-	3,178,969
- Referral fee on equity clients	-	109,769
- Purchase of fixed assets from NAL	-	2,246,279

29. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

The aggregate amount charged in the financial statements for remuneration, including certain benefits to the chief executive, directors and executives of the Company is as follows:

	Chief Executive		Directors		Executives	
	30 June 2017	30 June 2016	30 June 2017	30 June 2016	30 June 2017	30 June 2016
	(Rupees)					
Managerial remuneration	6,000,000	6,000,000	10,000,000	3,966,667	41,856,111	32,250,822
House rent allowance	2,400,000	2,400,000	4,000,000	1,586,667	16,742,444	12,900,329
Medical	600,000	600,000	1,000,000	396,667	4,185,611	3,225,082
Commission	-	-	22,062,119	17,142,767	10,435,696	3,291,082
Consultancy fee	-	-	6,159,091	5,809,755	90,000	-
	9,000,000	9,000,000	43,221,210	28,902,523	73,309,862	51,667,315

- 29.1 The chief executive and certain executives of the Company has been provided with free use of the Company's maintained cars as per their terms of employment.

30. FINANCIAL INSTRUMENTS

The Company's activities expose it to a variety of financial risks: credit risk, liquidity risk and market risk (including currency risk, interest rate risk and price risk). The Company's overall risk management policy focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Company's financial performance.

Risk management framework

The Board of Directors of the Company has an overall responsibility for the establishment and oversight of the Company's risk management framework. The Board is also responsible for developing and monitoring the Company's risk management policies.

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities.

30.1 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss, without taking into account the fair value of any collateral. Credit risk arises from the inability of the issuers of the instruments, the relevant financial institutions or counter parties in case of placements or other arrangements to fulfil their obligations. There is a possibility of default by participants and of failure of the financial markets, the depositories, the settlements or clearing system etc.

Exposure to credit risk

Credit risk of the Company arises principally from its trade debts, long term deposits, advances, deposits and other receivables and bank balances. The carrying amount of these financial assets represents the maximum credit exposure.

Credit risk management

To reduce the exposure to credit risk, the Company has developed its own risk management policies and guidelines whereby clients are provided trading limits according to their worth and proper margins are collected from and maintained by the clients. The Management continuously monitors the credit exposure towards the clients and makes provision against those balances considered doubtful for recovery.

The Company's policy is to enter into financial contracts in accordance with the internal risk management policies and investment and operational guidelines.

All transactions in listed securities are settled using National Clearing Company of Pakistan Limited, being the central clearing company of the country. The risk of default in such transactions is considered minimal, as delivery of securities is guaranteed by the stock exchange. The Company does not expect to incur material credit losses on its financial assets.

The maximum exposure to credit risk before any credit enhancements at 30 June 2017 is the carrying amount of the financial assets as set out below:

	30 June 2017	30 June 2016
	(Rupees)	
Long term deposits	24,670,029	3,379,200
Trade debts	428,809,018	67,845,865
Advances	306,237	156,918
Deposits	268,252,879	127,602,556
Other receivables	6,534,399	2,294,892
Cash and Bank balances	269,670,057	339,369,777
	998,242,619	540,649,208
Secured	306,237	156,918
Unsecured	997,936,382	540,492,290
	998,242,619	540,649,208

The aging for trade debtors and other receivables at the balance sheet date is as follows:

	2017		2016	
	Gross	Impairment	Gross	Impairment
	(Rupees)		(Rupees)	
Not past due	394,941,559	-	63,230,247	-
Past due 15 - 30 days	3,288,570	-	1,999,929	-
Past due 31 days - 180 days	26,274,846	-	2,086,266	-
More than 180 days	4,304,043	-	529,423	-
	428,809,018	-	67,845,865	-

Except for the impairment disclosed above, no impairment has been recognized in respect of these receivables as the security against the same is adequate. The Company is doing its utmost to recover the amount from the doubtful clients and is confident that majority of the amount would be recovered based on the past experience and the recovery efforts being carried out by the Company.

The credit quality of the Company's cash and cash equivalents, held with various commercial banks and financial institutions is assessed with reference to external credit ratings thereof, ranging from AAA to A+ assigned by reputable credit rating agencies.

Concentration of credit risk

Concentration of credit risk exists when changes in economic or industry factors similarly affect groups of counterparties whose aggregate credit exposure is significant in relation to the Company's total credit exposure. The Company's portfolio of financial instruments is diversified and transactions are entered into with credit-worthy counterparties of diverse natures thereby mitigating any significant concentrations of credit risk.

30.2 Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting its financial obligations as they fall due. Liquidity risk arises because of the possibility that the Company could be required to pay its liabilities earlier than expected or difficulty in raising funds to meet commitments associated with financial liabilities as they fall due.

Liquidity risk management

Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of committed credit facilities and the ability to close out market positions due to the dynamic nature of the business. The Company's treasury aims at maintaining flexibility in funding by keeping committed credit lines available. The following are the contractual maturities of financial liabilities, including interest payments:

	30 June 2017					
	Maturities					
Carrying amount	Contractual cash flows	Less than six months	Upto one year	One to two years	Two to five years	
(Rupees)						
Liability against asset subject to finance lease	48,090	(48,090)	-	(48,090)	-	
Long term loans	-	-	#REF!	-	-	
Short term loans	107,260,727	(107,260,727)	-	(107,260,727)	-	
Trade and other payables	(546,429,450)	(546,429,450)	(546,429,450)	-	-	
	<u>(439,120,633)</u>	<u>(653,738,267)</u>	<u>#REF!</u>	<u>(107,308,817)</u>	<u>-</u>	

	30 June 2016					
	Maturities					
Carrying amount	Contractual cash flows	Less than six months	Upto one year	One to two years	Two to five years	
(Rupees)						
Liability against asset subject to finance lease	48,090	(48,090)	(48,090)	-	-	
Long term loans	92,211,634	(92,211,634)	-	(92,211,634)	-	
Short term loans	35,377,459	(35,377,459)	(33,373,678)	(2,003,781)	-	
Trade and other payables	368,863,781	(368,863,781)	(368,863,781)	-	-	
	<u>496,400,964</u>	<u>(496,400,964)</u>	<u>(402,285,549)</u>	<u>(2,003,781)</u>	<u>(92,211,634)</u>	

On the balance sheet date, the Company has cash and bank balances of Rs. 269.670 million (2016: Rs. 339.385 million) as mentioned in note 14.

30.3 Market risk

Market risk is the risk that the value of the financial instrument may fluctuate as a result of changes in market interest rates or the market price due to a change in credit rating of the issuer or the instrument, change in market sentiments, speculative activities, supply and demand of securities and liquidity in the market.

Market risk comprises of three types of risk: currency risk, interest rate risk and price risk.

Market risk management

The Company manages market risk by monitoring exposure on marketable securities by following the internal risk management and investment policies and guidelines.

Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Company, at present, is not exposed to currency risk as all transactions are carried out in Pak Rupees.

Interest rate risk

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in the market yield.

At the reporting date the interest rate profile of Company's interest bearing financial instruments is as follows:

	Effective Interest Rate		Carrying Amount	
	2017	2016	2017	2016
	(Percentage)		(Rupees)	
Fixed rate instruments				
<i>Financial assets</i>				
Bank balances	3.75% to 4.1%	4% to 6.25%	269,643,920	316,451,176
<i>Financial liabilities</i>				
Liabilities against assets subject to finance lease	16.45% to 18.46%	16.45% to 18.46%	48,090	48,090

Sensitivity analysis for fixed rate instruments

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. Therefore a change in interest rate at the reporting date would not have affected the after tax profit of the Company.

Price risk

Price risk includes equity price risk which is the risk of changes in the fair value of equity securities as a result of changes in the levels of KSE-Index and the value of individual shares.

The table below summarises the Company's equity price risk as of 30 June 2017 and shows the effects of a hypothetical 10% increase and a 10% decrease in market prices as at the year end.

	Fair value	Hypothetical price change	Estimated fair value after hypothetical change in price	Hypothetical increase / (decrease) in profit / (loss) before tax	Hypothetical increase / (decrease) in shareholders' equity
	(Rupees)				
30 June 2017	56,571,833	10% increase	62,229,016	1,540,800	5,605,103
		10% decrease	50,914,650	(1,540,800)	(5,605,103)

The selected hypothetical change does not reflect what could be considered to be the best or worst case scenarios.

31. FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

Fair value is an amount for which an asset could be exchanged or a liability settled between knowledgeable willing parties in arm's length transaction. The table below analysis financial instruments carried at fair value, by valuation method. The different levels (methods) have been defined as follows:

Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

Fair value of the financial assets that are traded in active markets are based on quoted market prices. The following table shows fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. These financial assets and financial liabilities, except for 60% investment in shares of PSX, are short term and their fair value approximates their carrying value.

On balance sheet financial instruments	30 June 2017					Fair value		
	Held for trading	Available for sale	Carrying value Held to maturity	Loans and Receivables	Other financial liabilities	Level 1	Level 2	Level 3
	(Rupees)							
Financial assets measured at fair value								
Investment in shares of Pakistan Stock Exchange Limited	15,408,000	41,163,833	-	-	-	56,571,833		
Financial assets not measured at fair value								
Long term deposits	-	-	-	24,670,029	-			
Trade debts - considered good	-	-	-	428,809,018	-			
Deposits and prepayments	-	-	-	281,876,932	-			
Advances and other receivables	-	-	-	2,352,368	-			
Cash and bank balances	-	-	-	269,670,057	-			
	15,408,000	41,163,833	-	1,007,378,404	-			
Financial liabilities not measured at fair value								
Long term loans	-	-	-	-	-			
Short term loan - unsecured	-	-	-	-	107,260,727			
Current portion of liabilities against assets subject to finance lease	-	-	-	-	48,090			
Trade and other payables	-	-	-	-	546,429,450			
	-	-	-	-	653,738,267			
On balance sheet financial instruments								
	30 June 2016							
	Held for trading	Available for sale	Carrying amount Held to maturity	Loans and Receivables	Other financial liabilities	Level 1	Level 2	Level 3
	(Rupees)							
Financial assets measured at fair value	-	-	-	-	-			
Financial assets not measured at fair value								
Investment in shares of Pakistan Stock Exchange Limited	-	40,073,830	-	-	-			
Long term deposits	-	-	-	3,379,200	-			
Trade debts - considered good	-	-	-	67,845,865	-			
Advances, deposits and other receivables	-	-	-	133,419,488	-			
Cash and bank balances	-	-	-	339,383,362	-			
	-	40,073,830	-	544,029,915	-			
Financial liabilities not measured at fair value								
Long term loans	-	-	-	-	92,211,634			
Short term loan - unsecured	-	-	-	-	35,377,459			
Current portion of liabilities against assets subject to finance lease	-	-	-	-	48,090			
Trade and other payables	-	-	-	-	368,863,781			
	-	-	-	-	496,500,964			

32. CAPITAL RISK MANAGEMENT

The primary objective of the Company's capital management is to maintain healthy capital ratios and optimal capital structure in order to ensure ample availability of finance for its existing operations, for maximizing shareholder's value, for tapping potential investment opportunities and to reduce cost of capital.

The Company manages its capital structure and makes adjustment to it, in light of changes in economic conditions. Furthermore, the Company finances its operations through equity, borrowing and management of its working capital with a view to maintain an appropriate mix between various sources of finance to minimise risk.

Net capital requirements of the Company are set and regulated by KSE. These requirements are put in place to ensure sufficient solvency margins and are based on excess of current assets over current liabilities. The Company manages its net capital requirements by assessing its capital structure against required capital level on a regular basis.

33. OPERATING SEGMENTS

These financial statements have been prepared on the basis of a single reportable segment which is consistent with the internal reporting used by the chief operating decision-maker. The chief operating decision-maker is responsible for allocating resources and assessing performance of the operating segments.

The internal reporting provided to the chief operating decision-maker relating to the Company's assets, liabilities and performance is prepared on a consistent basis with the measurement and recognition principles of approved accounting standards as applicable in Pakistan.

There were no change in the reportable segments during the year.

All non-current assets of the Company as at 30 June 2017 are located in Pakistan.

34. NUMBER OF EMPLOYEES

The total employees at year end excluding the contractual employees were 68. (30 June 2016: 66) and the average number of employees during the year was 67 (30 June 2016: 62).

35. GENERAL

35.1 Non-adjusting event after the balance sheet date


The Board of Directors of the Company in their meeting held on 22 September 2017 has proposed a cash distribution of Rs. 1 per share (2016: Nil). The approval of the Members of the Company for the dividend shall be obtained at the Annual General Meeting to be held on 25 October 2017. The financial statements of the Company for the year ended 30 June 2017 do not include the effect of this distribution which will be accounted for in the financial statements of the Company for the year ending 30 June 2018.

35.2 Date of authorisation for issue

These financial statements have been authorised for issue on 15 September 2017 by the Board of Directors of the Company.



Chief Executive



Director

6. PATTERN OF SHAREHOLDING FORM '34' SHAREHOLDER'S STATISTICS

1. Incorporation Number 71068
2. Name of the Company NEXT CAPITAL LIMITED
3. Pattern of holding of the shares held by the shareholders as at 30-JUN-17

No. of Shareholders	Shareholdings			Total Shares Held
131	Shareholding From	1	To 100	647
215	Shareholding From	101	To 500	103,187
58	Shareholding From	501	To 1000	55,750
147	Shareholding From	1001	To 5000	405,252
33	Shareholding From	5001	To 10000	283,125
20	Shareholding From	10001	To 15000	262,741
11	Shareholding From	15001	To 20000	205,000
7	Shareholding From	20001	To 25000	162,625
4	Shareholding From	25001	To 30000	110,500
7	Shareholding From	30001	To 35000	233,000
4	Shareholding From	35001	To 40000	154,500
1	Shareholding From	40001	To 45000	40,250
5	Shareholding From	45001	To 50000	246,000
3	Shareholding From	50001	To 55000	159,500
1	Shareholding From	60001	To 65000	61,000
1	Shareholding From	70001	To 75000	73,500
2	Shareholding From	85001	To 90000	177,000
2	Shareholding From	90001	To 95000	187,500
2	Shareholding From	95001	To 100000	200,000
2	Shareholding From	100001	To 105000	206,250
1	Shareholding From	110001	To 115000	112,423
2	Shareholding From	125001	To 130000	256,000
3	Shareholding From	145001	To 150000	447,000
1	Shareholding From	165001	To 170000	165,500
1	Shareholding From	180001	To 185000	180,500
3	Shareholding From	195001	To 200000	595,500
1	Shareholding From	205001	To 210000	210,000
1	Shareholding From	235001	To 240000	240,000
1	Shareholding From	375001	To 380000	375,250
1	Shareholding From	390001	To 395000	394,500
1	Shareholding From	425001	To 430000	428,000
1	Shareholding From	495001	To 500000	500,000
1	Shareholding From	555001	To 560000	557,000
1	Shareholding From	695001	To 700000	699,500
1	Shareholding From	745001	To 750000	750,000
1	Shareholding From	1100001	To 1105000	1,100,250
1	Shareholding From	1550001	To 1555000	1,555,000
1	Shareholding From	2025001	To 2030000	2,027,500
1	Shareholding From	2895001	To 2900000	2,900,000
1	Shareholding From	3370001	To 3375000	3,375,000
1	Shareholding From	3570001	To 3575000	3,575,000
1	Shareholding From	4360001	To 4365000	4,360,500
1	Shareholding From	4495001	To 4500000	4,500,000
1	Shareholding From	12365001	To 12370000	12,368,250
<hr/>				
685				45,000,000

Categories of Shareholders	Shares Held	Percentage %
BANKS DEVELOPMENT FINANCIAL INSTITUTIONS, NON BANKING FINANCIAL INSTITUTIONS.		
MCB BANK LIMITED - TREASURY	4,360,500	
Sub-Totals :	4,360,500	9.69
DIRECTORS, CHIEF EXECUTIVE OFFICER, AND THEIR SPOUSE AND MINOR CHILDREN		
MR. MUHAMMAD ZULQARNAIN MAHMOOD KHAN	2,250	
MR. UMER HABIB	562	
MR. HASAN SHAHNAWAZ	2,250	
MR. MUHAMMAD ZUBAIR ELLAHI	562	
MRS. HANNA KHAN	562	
TARIQ WASEEM GHAZI	24,125	
MUHAMMAD NAJAM ALI	12,368,250	
HANNA KHAN	1,100,250	
Sub-Totals :	13,498,811	30.00
MODARABAS AND MUTUAL FUNDS.		
CDC - TRUSTEE NIT-EQUITY MARKET OPPORTUN	375,250	
Sub-Totals :	375,250	0.83
FOREIGN INVESTORS		
SHAKIL ABBAS RIZVI	11,000	
Habib Bank AG Zurich, Zurich, Switzerland	37,000	
Sub-Totals :	48,000	0.11
OTHERS		
STANDARD CAPITAL SECURITIES (PVT) LIMITE	9,000	
ARABIAN SEA ENTERPRISES LIMITED	195,500	
PEARL SECURITIES LIMITED - MF	32,500	
STANDARD CAPITAL SECURITIES (PVT) LIMITE	27,500	
ABA ALI HABIB SECURITIES (PVT) LIMITED	5,625	
SHADAB INNOVATIONS (PRIVATE) LIMITED	15,000	
NCC - PRE SETTLEMENT DELIVERY ACCOUNT	1,500	
ABBAS CORPORATION (PVT) LIMITED	500,000	
SHADAB INNOVATIONS (PRIVATE) LIMITED	3,000	
PROGRESSIVE INVESTMENT MANAGEMENT (PVT)	1,000	
CDC - TRUSTEE NATIONAL INVESTMENT (UNIT)	699,500	
MRA SECURITIES LIMITED - MF	11,000	
MAPLE LEAF CEMENT FACTORY LTD	3,375,000	
MAPLE LEAF CAPITAL LIMITED	1	
Sub-Totals :	4,876,126	10.84
Individual		
Local - Individuals	21,841,313	
Sub-Totals :	21,841,313	48.54
G-Totals :	45,000,000	100.00

PROXY FORM

I/We _____ being a member of Next Capital Limited hereby appoint Mr./Mrs./Miss. _____ of Next Capital Ltd failing whom Mr./Mrs./Miss. _____ of _____ as my/ our proxy to attend and act for me/ us, and on my/ our behalf, at the Annual General Meeting of the Company to be held on Wednesday, October 25, 2017 at 09:00 a.m. at The Royal Rodale Auditorium, TC-V, 34th Street, Khayaban-e-Sehar, Phase-V, Ext., D.H.A., Karachi, and any adjournment thereof.

Dated this _____ day of _____ 2017



Specimen Signature of

Proxy

Folio No. _____

Participant I.D. No. _____

Sub Account No. _____

Signature of Shareholder

Folio No. _____

Participant I.D. No. _____

Sub Account No. _____

Signature of Alternate Proxy

Folio No. _____

Participant I.D. No. _____

Sub Account No. _____

Note:

1. If a member is unable to attend the Meeting, he / she may appoint another member as his / her proxy and send this form to Next Capital Limited, 8th Floor, Horizon Tower, Plot No. 2/6, Block-III, Clifton, Karachi, to reach not less than 48 hours before the time appointed for holding the meeting.
2. Attested copies of CNIC or the passport of the beneficial owners and the proxy holder shall be furnished with the proxy form.
3. The proxy holder shall produce his / her original CNIC or original passport at the time of meeting.
4. In case of corporate entity, the Board of Directors' Resolution / Power of Attorney with specimen signature shall be submitted along with proxy form to the Company

Affix
postage
stamp

The Company Secretary
Next Capital Limited

8th Floor Horizon Tower, Plot No. 2/6
Block III, Clifton, Karachi

میں / ہم۔ ساکن۔ حامل کمپیوٹرائزڈ شناختی کارڈ نمبر۔
اور بطور رکن Next Capital Limited۔ حامل کمپیوٹرائزڈ شناختی کارڈ نمبر۔ کو
مورخہ 25 اکتوبر 2017 کو منعقد ہونے والے اجلاس عام اور اس کے کسی ملتوہ شدہ اجلاس کے لیے میرا/ ہماری جانب سے ووٹ ڈالنے
کے لیے بطور نمائندہ (پراکسی) تقرر کرتا ہوں / کرتے ہیں۔
گواہان کی موجودگی میں میرے / ہمارے / ہماری دستخط / ممبر روز۔ 2017 کو ثبت کیے گئے / کی گئی۔

گواہان

نام _____

کپیوٹرائزڈ شناختی کارڈ نمبر-----

۲۔ دستخط

نام

سی ڈی سی اکاؤنٹ نمبر _____ نامزد حصص یافتہ کے دستخط _____

کپیوٹرائزڈ شناختی کارڈ نمبر

نوٹ:

۱۔ یہ پراسیکیوٹر، مکمل اور دستخط شدہ، کمپنی کے رجسٹرڈ دفتر میں اجلاس کے انعقاد سے کم از کم 48 گھنٹے پہلے موصول ہونا ضروری ہے۔

۲۔ پراکسی فارم کے ساتھ تقرر کرنے والے اور پراکسی کے حامل فرد کی CNIC کی تصدیق شدہ نقول جمع کی جائیں گی۔

۳۔ اجلاس کے وقت پر کسی کا حامل شخص اپنا اصل شناختی کارڈ فرماہم کرے گا۔

۴۔ کارپوریٹ ادارے کی صورت میں بورڈ آف ڈائریکٹرز کی قرارداد/پاور آف اٹارنی (مختار نامہ) منظور شدہ دستخط کے ساتھ پر کسی فارم کے ہمراہ جمع کی جائے گی۔

(e) کارپوریٹ شیئر ہولڈرز جو سی ای کاؤنٹس کے حامل ہیں، اپنے متعلقہ شریک کے ساتھ اپنا پینل گیس (این ٹی این) اپ ڈیٹ کر لیں جب کہ کارپوریٹ فزیکل شیئر ہولڈرز اپنے این ٹی این حقیقت کی کاپی کھیتی کو بینکن لوجسٹریڈ (پرائیویٹ) لمیٹڈ کو فراہم کریں۔ اپنے این ٹی این یا این ٹی این حقیقت کی کاپی بھیجیے وقت کھیتی کا نام اور متعلقہ فوئیو نمبر لازمی طور پر درج کریں۔

vii. ویڈیولنک کی سہولت کیلئے رضامندی

ایس ای سی سی کے سرگرم نمبر 10 مئی 21 2014 کے تحت ممبرز ویڈیولنک کے ذریعہ اجلاس میں شرکت کر سکتے ہیں۔ اگر کھیتی کوہ 10% یا اس سے زیادہ شیئرز کے حامل افراد کی جانب سے جو ایک ہی جغرافیائی لوکیشن پر رہائش پذیر ہوں، ویڈیولنک انٹرنس کے ذریعہ اجلاس میں شرکت کی رضامندی کی درخواست اجلاس کی تاریخ سے دس دن پہلے موصول ہوتی ہے تو کھیتی ان کے شہر میں ویڈیولنک انٹرنس کا انتظام کرے گی اگر وہاں یہ سہولت موجود ہوگی۔

اس سلسلے میں اگر کوئی ممبر ویڈیولنک کی سہولت حاصل کرنے کا خواہشمند ہو تو وہ درج ذیل فارمیٹ کے مطابق اپنے دستخط کے ساتھ درخواست کھیتی کے رجسٹرڈ دفتر کو سالانہ اجلاس عام کے انعقاد سے دس دن پہلے پہنچا دے۔

میں اہم..... سکر..... بطور ممبر ٹیکسٹ میٹیل لمیٹڈ، اور رجسٹرڈ فوئیو ای سی ای کاؤنٹ نمبر..... کے تحت
..... عمومی شیئرز کے حامل ہیں..... پروڈیولنک انٹرنس کی سہولت کے خواہشمند ہیں۔

viii. نقد ڈیویڈنڈ کی الیکٹرونک ذریعہ سے ادائیگی (لازمی)

کمپنیز ایکٹ 2017 کے سیکشن 242 کے پروویژن کے تحت الیکٹرونک ذریعہ سے ادائیگی کے لئے لازم ہے کہ وہ اپنے شیئر ہولڈرز کو نقد ڈیویڈنڈ الیکٹرونک ذریعہ سے براہ راست الٹ شیئر ہولڈرز کے مقررہ بینک اکاؤنٹ میں جمع کرائیں۔ ممبران کو ہدایت کی جاتی ہے کہ اپنا ڈیویڈنڈ میٹیل اور بینک اکاؤنٹ کی مکمل تفصیل مع انٹرنیشنل بینک اکاؤنٹ نمبر (IBAN) فراہم کریں تاکہ ان کو نقد ڈیویڈنڈ کی ادائیگی فزیکل کیش ڈیویڈنڈ وارنٹس کے اجرا کی بجائے براہ راست ان کے بینک اکاؤنٹ میں کی جائے۔ اس سلسلے میں شیئر ہولڈرز بینک میٹیل کا فارم کھیتی کی ویب سائٹ www.nextcapital.com سے حاصل کر سکتے ہیں۔ شیئر ہولڈرز سے گزارش ہے کہ درج بالا فارم پر کر کے شیئر رجسٹر اریمرز ڈیکلاریشن فریڈ (پرائیویٹ) لمیٹڈ، پہلی منزل C-40 بلاک 6، پی ای سی ایچ ایس، کراچی، پاکستان کے پاس جمع کرائیں اور فزیکل ہولڈنگ اور سی سی ای کاؤنٹ اسب اکاؤنٹ ہونے کی صورت میں انٹرنس اکاؤنٹ سرورسز یا اپنی بروکرینج فرم کو پہنچا دیں۔

کمپنیز ایکٹ 2017 کے سیکشن (3) 134 کے تحت اسٹیٹمنٹ

اس اسٹیٹمنٹ میں خصوصی امور سے متعلق بنیادی حقائق بیان کئے گئے ہیں جو 25 اکتوبر 2017 کو منعقد ہونے والے کھیتی کے سالانہ اجلاس عام میں شامل کئے جائیں گے۔

ایجنڈا کا آئٹم نمبر (5)

کاروبار کے آپریشنز کو توثیق میں مدد دینے کیلئے کھیتی کے ڈائریکٹرز نے سفارش کی ہے کہ کھیتی کے مختص کردہ شیئر سرمایہ میں 101 روپے والے 50,000,000 عمومی شیئرز تخلیق کر کے 500,000,000 روپے (پانچ سو ملین روپے) کا اضافہ کیا جائے۔ اس سلسلے میں کھیتی کے بورڈ آف ڈائریکٹرز نے سفارش کی ہے کہ درج ذیل قرارداد کو سالانہ اجلاس عام میں بطور عمومی قرارداد پاس کیا جائے:

طے پایا کہ کھیتی کا مختص کردہ شیئر سرمایہ 500,000,000 (پانچ سو ملین) روپے سے بڑھا کر 1,000,000,000 (ایک بلین روپے) کیا جائے اور کیا جاتا ہے۔

مزید یہ کہ مختص کردہ شیئر سرمایہ میں اضافہ کیلئے میمورنڈم آف ایسوسی ایشن اینڈ آرٹیکل کی شق IV اور آرٹیکل آف ایسوسی ایشن آف ممبرز کے آرٹیکل 3 میں ترمیم کی ضرورت ہوگی۔ میمورنڈم آف ایسوسی ایشن اینڈ آرٹیکل کی شق IV اور آرٹیکل آف ایسوسی ایشن آف ممبرز کے آرٹیکل 3 میں ترمیم کیلئے درکار قرارداد آئٹم نمبر 5 میں شامل ہے جو سالانہ اجلاس عام کیلئے جاری نوٹس میں درج ہے اور یہ کہ قرارداد کو بطور خصوصی قرارداد منظور کیا جائے گا اور پاس کیا جائے گا۔

مزید طے پایا کہ کھیتی کے میمورنڈم آف ایسوسی ایشن اینڈ آرٹیکل آف ایسوسی ایشن میں ترمیم اور ویدل کی جاتی ہے اور کی گئی ہے جس کے مطابق 500,000,000 (پانچ سو ملین) روپے کے 101 روپے فی شیئر والے 50,000,000 (پچاس بلین) عمومی شیئرز میں تقسیم کردہ کے اعداد اور الفاظ کو تبدیل کر کے اس کی جگہ 1,000,000,000 (ایک بلین) روپے کے 101 روپے فی شیئر والے 100,000,000 (سو ملین) عمومی شیئرز میں تقسیم کردہ کے اعداد اور الفاظ شامل کر دیے گئے ہیں جو آرٹیکل آف ایسوسی ایشن کے میمورنڈم آف آرٹیکل آف ایسوسی ایشن کی شق V میں ظاہر کئے گئے ہیں۔

ایجنڈا کا آئٹم نمبر (6)

پبلک آفرنگ (ریگولیٹڈ سیکورٹیز ایکٹ 1997 (لائسنسنگ) ریگولیٹڈ سیکورٹیز ایکٹ 2017 کی شرائط کے مطابق جو کمپنیاں لسٹڈ یا غیر لسٹڈ اداروں کے ساتھ مشاورت کے کاروبار میں شامل ہونے یا مشاورت کی دیگر خدمات فراہم کرنے کی خواہشمند ہیں، ان کو اس کام کیلئے کنسلٹنٹ کا لائسنس حاصل کرنا ہوگا۔ کھیتی نے کنسلٹنٹ کا لائسنس کے اجراء کیلئے درخواست جمع کرا دی ہے اور MoA میں ترمیم اور متعلقہ کاروبار کا اضافہ کیا جائیگا۔ اس سلسلے میں ٹیکس کمیٹی لمیٹڈ (ٹیکس) کے بورڈ آف ڈائریکٹرز نے 15 ستمبر 2017 کو منعقد ہونے والے بورڈ کے اجلاس میں قرارداد پاس کی ہے کہ MoA میں ترمیم کیلئے شیئر ہولڈرز سے منظوری حاصل کرنے کی سفارش کی جی۔ لہذا شیئر ہولڈرز SECP اور اسٹاک ایکسچینج کی منظوری سے مشروط، درج ذیل قرارداد کو بطور خصوصی قرارداد پاس کیا جائے۔

طے پایا کہ میمورنڈم آف ایسوسی ایشن اینڈ آرٹیکل آف ایسوسی ایشن کی شق III کی ذیلی شق 28 میں اضافہ کیا جاتا ہے اور اب اسے اس طرح پڑھا جائے:

پبلک آفرنگ ریگولیشن کے تحت کسی فرد کو مشاورت فراہم کرنے یا عوام کو سیکورٹیز جاری یا پیش کرنے، انتخابات، دوبارہ تعمیر، انضمام یا لسٹڈ کھیتی، لسٹڈ کھیتی کی ذیلی کھیتی، جو کمیشن یا کسی دوسرے ریگولیٹڈ مالیاتی ادارے یا اس کے اجازت یافتہ قرضہ جات کے سلسلے میں بطور مشیر خدمات فراہم کرنے کا کاروبار کرے۔

کھیتی نے MoA میں ترمیم کیلئے SECP سے NOC کیلئے درخواست دے دی ہے جو سیکورٹیز برادر (لائسنسنگ اینڈ آپریشنز) 2016 کی لائسنسنگ کیلئے درکار ہے۔

مجوزہ ترمیم اردو ویدل کھیتی کے کسی شیئر ہولڈر یا انویسٹر کے حقوق یا ذمہ داریوں یا مفادات پر کسی طرح بھی اثر انداز نہیں ہوگی۔

ڈائریکٹرز کو اس کاروبار میں براہ راست یا بالواسطہ شامل ہونے میں کوئی دلچسپی نہیں ہے۔

نوٹس:

۱. کمپنی کی شیئرز ٹرانسفر بکس مورخہ 18 اکتوبر 2017 256 اکتوبر 2017 (بشمول دونوں ایام) بندر چس گئی۔
 ۲. کوئی ممبر جو اجلاس عام میں شرکت کرنے اور ووٹ ڈالنے کا حقدار ہے، وہ اپنی جگہ دوسرے ممبر کو شرکت کرنے اور ووٹ ڈالنے کیلئے پراکسی مقرر کرنے کا اختیار رکھتا ہے۔ طریقہ کار بشمول سرنگر نمبر 1 میں درج رہنما ہدایات۔ حوالہ نمبر:

Misc/ARO/LES/96 (5-A) مورخہ 26 جنوری 2000 جاری کردہ برعلاقہ سیکیورٹی اینڈ ایکسچینج کمیشن آف پاکستان

- ممبرز، پراکسی اور نامزد کردہ افراد کو اجلاس میں شرکت کے وقت اپنی شناخت کی تصدیق کیلئے اصل قومی شناختی کارڈ یا اصل پاسپورٹ اور اپنا فوٹو نمبر پیش کرنا ہوگا۔
- کارپوریٹ ادارہ ہونے کی صورت میں اجلاس میں شرکت کے وقت بورڈ آف ڈائریکٹرز کی قرارداد اور آف انٹرنیٹ مع نامزد کردہ فرد کے CNIC کی تصدیق شدہ کاپی (اگر پہلے سے فراہم نہ کی گئی ہو) فراہم کرنا ہوں گے۔
- پراکسی کے موثر ہونے کیلئے ضروری ہے کہ پراکسی فارم اجلاس کے وقت سے کم از کم 48 گھنٹے پہلے ہمارے رجسٹرار کے دفتر پہنچا دیئے جائیں جن پر اپنے دستخط و ممبر اور دو گواہوں کے دستخط، نام، پتہ اور CNIC نمبر درج ہوں۔

دو اضافی حیثیت میں ہونے کی صورت میں تفصیل اورز کے CNIC یا پاسپورٹ کی تصدیق شدہ کاپی پراکسی فارم کے ساتھ ملکہ ہونا لازمی ہے۔

دیکارپوریٹ ادارے کے پراکسی ہونے کی صورت میں اجلاس میں شرکت کے وقت بورڈ آف ڈائریکٹرز کی قرارداد اور آف انٹرنیٹ اور پراکسی کے CNIC یا پاسپورٹ کی تصدیق شدہ کاپی پراکسی فارم کے ساتھ فراہم کرنا ہوگی۔

س۔ فزیکل شیئرز کے تفصیل اورز یا جن کے شیئرز سینٹرل ڈپازٹری کمپنی آف پاکستان لمیٹڈ (سی ڈی سی) میں ہیں، اسے درخواست ہے کہ وہ شناخت کی تصدیق کیلئے اجلاس میں شرکت کے وقت اپنا اصل کمپیوٹرائزڈ قومی شناختی کارڈ مع شریک کارڈ ڈی ڈی نمبر اور سی ڈی سی میں ان کے اکاؤنٹ/سب اکاؤنٹ نمبر فراہم کریں۔ پراکسی کی صورت میں پراکسی کے CNIC یا پاسپورٹ کی تصدیق شدہ کاپی، اکاؤنٹ/سب اکاؤنٹ اور شریک کے آئی ڈی نمبر پراکسی فارم کے ہمراہ کمپنی کے رجسٹرار دفتر میں درج بالا ایڈریس آگراف کے مطابق دو گواہوں کے دستخط، نام، پتے اور سی ڈی سی کے نمبر پراکسی فارم میں درج ہوں اور تفصیل اورز کے سی ڈی سی آئی ڈی یا پاسپورٹ کی تصدیق شدہ کاپیاں ملکہ کر کے جمع کرائی جائیں۔ کارپوریٹ اکائی کے پراکسی ہونے کی صورت میں اجلاس میں شرکت کے وقت بورڈ آف ڈائریکٹرز کی قرارداد اور آف انٹرنیٹ مع نامزد کردہ فرد کے دستخط کے نمونہ کے ساتھ فراہم کرنا ہوگی۔ (اگر پہلے سے شیئرز رجسٹرار کو فراہم نہ کرائی گئی ہو۔)

۳. سینٹرل ڈپازٹری سسٹم کے تحت فزیکل ٹرانسفر اور ڈپازٹ کی درخواست جو 17 اکتوبر 2017 کو کاروباری اوقات کے اختتام تک کمپنی کے رجسٹرار یعنی ٹیکنالوجی ٹریڈ (پرائیویٹ) لمیٹڈ، ڈاکیومنٹس 241-C، بلاک 2، پی ای سی ایچ ایس کراچی موصول ہوں گی، اجلاس میں شرکت کرنے اور ووٹ دینے کیلئے بروقت تصدیق کی جائیں گی۔

۴. ممبران سے درخواست ہے کہ اسے CNIC کی کاپی رجسٹرار کو فراہم کریں اور پتہ میں کسی تبدیلی کی صورت میں (اگر ہو) تو رجسٹرار کے دفتر میں اطلاع دیں۔

۵. ڈیویڈنڈ پروویڈنڈ ہولڈنگ ٹیکس (لازمی)

یکم جولائی 2017 سے موثر فنانس ایکٹ 2017 کے پروویڈنڈ کی رو سے ڈیویڈنڈ کی ادائیگی پراگم ٹیکس کی شرح میں درج ذیل کے مطابق ردوبدل کیا گیا ہے:

- اگر ٹیکس ریٹرنز فائل کرنے والوں کیلئے 15%
- اگر ٹیکس ریٹرنز فائل نہ کرنے والوں کیلئے 20%

لہذا ان شیئرز ہولڈرز سے جو فائلر ہیں، درخواست ہے کہ وہ اس بات کا اطمینان کر لیں کہ ان کے نام ایف بی آر کی ویب سائٹ پر موجود فائل ٹیکس گزاردوں کی فہرست (ATL) میں شامل ہیں ورنہ ان کو نان فائلر تصور کیا جائے گا اور ان کے نقد ڈیویڈنڈ سے 15% کی بجائے 20% کی شرح سے ٹیکس کی کوئی کر لی جائے گی۔

۶. جوائنٹ اکاؤنٹ ہولڈرز کیلئے ڈیویڈنڈ پروویڈنڈ ہولڈنگ ٹیکس

۱) فیڈل بورڈ آف ریویونیو (ایف بی آر) کی جانب سے وصول ہونے والی وضاحت کے مطابق جوائنٹ اکاؤنٹس ہونے کی صورت میں دو ہولڈنگ ٹیکس کا تعین پرنسپل شیئر ہولڈر اور جوائنٹ شیئر ہولڈر کے الگ الگ فائلر یا نان فائلر ہونے کی بنیاد پر اور ان کے پاس موجود شیئرز کے تناسب سے کیا جائے گا۔

۲) اس سلسلے میں جوائنٹ شیئر ہولڈرز کے حامل تمام افراد سے درخواست ہے کہ وہ شیئرز رجسٹرار کو اپنے پاس موجود شیئرز کی تعداد سے تحریری طور پر درج ذیل کے مطابق آگاہ کریں:

کمپنی کا نام	فولیو	کل شیئرز	پرنسپل شیئر ہولڈر	جوائنٹ شیئر ہولڈرز
CDC اکاؤنٹ نمبر	نام اور CNIC نمبر	شیئر ہولڈنگ	نام اور CNIC نمبر	شیئر ہولڈنگ
		کاتساب	کاتساب	کاتساب
		شیئرز کی تعداد	شیئرز کی تعداد	شیئرز کی تعداد

۳) مطلوبہ معلومات ہمارے شیئرز رجسٹرار کے پاس اس نوٹس کی وصولی کے 10 دن کے اندر پہنچانا لازمی ہے ورنہ یہ سمجھا جائے گا کہ پرنسپل شیئر ہولڈر اور جوائنٹ شیئر ہولڈرز کے پاس شیئرز کی تعداد برابر ہے۔

۴) ایف بی آر سرنگر نمبر WHT/2008 Vol II-6641 DG (WHT)/2008 1(43) نمبر 30 جون 2010 کے مطابق ٹیکس سے استثنیٰ کے دعوے کیلئے ٹیکس آرڈیننس 2001 کے سیکشن 150 (ڈیویڈنڈ کی رقم پر ٹیکس) کے تحت ٹیکس سے استثنیٰ کا کارآمد ٹیکس حوالہ دینا لازمی ہے جب کہ سینٹرل ڈیول کے پارٹ IV کی شق B 47 کے تحت قانونی استثنیٰ دستیاب ہے۔ وہ شیئر ہولڈرز جو درج بالا ٹیکس کی شرح سے استثنیٰ کے تحت آتے ہیں اور آرڈیننس کے سیکشن 150 کے تحت استثنیٰ کے خواہشمند ہیں، وہ کتب کی بندش سے قبل ہمارے شیئرز رجسٹرار کو ٹیکس سے استثنیٰ کا کارآمد ٹیکس حوالہ دینا فراہم کریں ورنہ لاگو شرح کے مطابق ان کے ڈیویڈنڈ سے ٹیکس کی کوئی کر لی جائے گی۔

نوٹس برائے سالانہ جنرل میٹنگ

نیکسٹ کیپٹل لمیٹڈ کی آٹھویں سالانہ جنرل میٹنگ کا نوٹس دیا جا رہا ہے جس کا انعقاد ہوٹل رائل روڈز میں آڈیو ریم ٹی سی وی، 34 اسٹریٹ، خیابان سحر، فیز 7، ایکسٹینشن ڈی ایچ اے کراچی میں بروز بدھ مورخہ 25 اکتوبر 2017 کو صبح 9:00 بجے ہوگا جس میں درج ذیل امور زیر بحث لائے جائیں گے:

عارضی کاروبار:

- ۱۔ 5 اپریل 2017 کو منعقدہ غیر معمولی جنرل میٹنگ (ای او جی ایم) کی روئیداد کی تصدیق کرنا۔
- ۲۔ 30 جون 2017 کو ختم ہونے والی مالی سال کیلئے کمپنی کے آؤٹ شدہ مالیاتی حسابات کی وصولی اور منظوری کے علاوہ ڈائریکٹرز اور آڈیٹرز کی رپورٹ بھی شامل ہے۔
- ۳۔ 30 جون 2018 کو ختم ہونے والے سال کیلئے آڈیٹر کی تقرری اور ان کی تنخواہ کی منظوری حاصل کرنا، ریٹائر ہونے والے آڈیٹر میسرز کے پی ایم جی تا شیر ہاؤس اینڈ کمپنی، چارٹرڈ اکاؤنٹنٹس جنہوں نے دوبارہ تقرری کیلئے پیش کی ہے۔
- ۴۔ بورڈ آف ڈائریکٹرز کی جانب سے پیش کردہ حتمی کیش ڈویڈنڈ بحساب 10% کی منظوری حاصل کرنا۔

اہم کاروبار:

۵۔ تفویض کردہ سرمایہ میں اضافہ:

نوٹیفکیشن پر غور کرنا اور اگر مکمل ہو تو اس میں ترمیم یا ترمیم کے بغیر پاس کرنا، درج ذیل مجوزہ خصوصی قراردادیں جس کا تعلق میمورینڈم آف ایسوسی ایشن کی کلاز 7 میں ترمیم/ اضافہ اور کمپنی کے آرٹیکلز آف ایسوسی ایشن کے آرٹیکل 3 سے ہے جو کہ کمپنی کے شیئر ہولڈرز اور دیگر اقداری کی منظوری سے مشروط ہے۔

یہ طے پایا ہے کہ کمپنی کا تفویض کردہ سرمایہ جس میں 500,000,000 (پانچ سو ملین روپے صرف) سے پہلے 1,000,000,000 (ایک بلین صرف) کا اضافہ کیا گیا ہے۔

مزید طے پایا ہے کہ کمپنی کے میمورینڈم آف ایسوسی ایشن میں ترمیم کرتے ہوئے پہلے 500,000,000 (پانچ سو ملین روپے صرف) کو پہلے 50,000,000 (پچاس ملین روپے صرف) بحساب 10 روپے فی عارضی شیئر تقسیم کیا جاتا ہے جیسا کہ میمورینڈم آف آرٹیکلز کی کلاز 7 اور آرٹیکل آف ایسوسی ایشن کے آرٹیکل 3 میں درج کیا گیا ہے۔ جس کے تحت پہلے 1,000,000,000 (ایک بلین روپے صرف) کے ہندسوں اور الفاظوں کو تبدیل کرتے ہوئے 100,000,000 (ایک سو ملین روپے صرف) بحساب 10 روپے فی عارضی شیئر تقسیم کیا جاتا ہے۔

مزید یہ بھی طے پایا ہے کہ کمپنی کے چیف ایگزیکٹو اور کمپنی سیکریٹری کو کمپنی کی جانب سے اختیار دیا جاتا ہے کہ وہ تمام مطلوبہ قانونی کارروائی کو مکمل کریں اور کمپنی کے تفویض کردہ سرمایہ میں اضافہ کے مقصد کے لئے ضروری اقدامات کریں۔

۶۔ مقصد کی کلاز کا داخلہ:

نوٹیفکیشن پر غور کرنا اور اگر مکمل ہو تو اس میں ترمیم یا ترمیم کے بغیر پاس کرنا، درج ذیل مجوزہ خصوصی قراردادیں جس کا تعلق کمپنی کی میمورینڈم آف ایسوسی ایشن کی کلاز III کی سب کلاز 28 داخل کرنے سے ہے جو کہ کمپنی کے شیئر ہولڈرز، سیکریٹری اینڈ ایگزیکٹو کمیشن آف پاکستان اور اسٹاک ایکسچینج کی منظوری سے مشروط ہے۔

یہ طے پایا ہے کہ میمورینڈم آف ایسوسی ایشن کی کلاز III کی سب کلاز 28 کو شامل کیا جاتا ہے جو کہ درج ذیل ہے:

بطور کنسلٹنٹ کام کرنا اور ان پبلک آفرنگ ریگولیشن کے تحت کاروبار کیلئے کسی بھی شخص کو ہدایت دینا جس کا تعلق پبلک کیسز، ریٹائر، انتظام، دوبارہ تعمیر، انضمام کی پیشکش سے متعلق ہے یا سٹ شدہ کمپنی یا ملحقہ کمپنی سے قرارداد حاصل کرنا اور لائسنس شدہ سرگرمی یا رجسٹر شدہ کمیشن یا کوئی بھی دیگر مالیاتی ادارے کے قواعد یا اثاثہ جات یا قرضہ جات سے متعلق ہو۔

مزید یہ بھی طے پایا ہے کہ کمپنی کے چیف ایگزیکٹو اور کمپنی سیکریٹری کو کمپنی کی جانب سے اختیار دیا جاتا ہے کہ وہ تمام اعمال، تمام قانونی کارروائیوں کی تکمیل کیلئے تمام ضروری اقدامات کریں اور حسب ضرورت یا مذکورہ بالا قرارداد پر عملدرآمد کی غرض سے تمام ضروری دستاویزات داخل کریں۔

۷۔ دیگر کاروبار:

دیگر کاروبار کیلئے لین دین کرنا جو کہ صدر کی اجازت سے میٹنگ کے دروبرو پیش کیا گیا ہو۔

بحکم بورڈ
اوم پرکاش
کمپنی سیکریٹری

کراچی
مورخہ 30 ستمبر 2017ء

خصوصی کاروبار سے متعلق کمپنیز ایکٹ 2017ء کے سیکشن 134(3) کے تحت اسٹینٹ ممبران کے لئے بعد سالانہ رپورٹ جو کہ میٹنگ میں ارسال کی جا رہی ہے۔

کارپوریٹ اور سوشل ذمہ داری:

کمپنی بطور ذمہ دار کارپوریٹ شہری ہونے کے ناطے ہمیشہ اپنی ذمہ داریاں اپنے لوگوں کے مفاد میں سرانجام دیتی ہے جو کہ کمپنی میں کام کرتے ہیں اور وہ لوگ جو کہ سوسائٹی اور ورک پلیس کے ارد گرد موجود ہیں۔

ایکسٹرل آڈیٹرز:

ریٹائر ہونے والے آڈیٹرز کے پی ایم جی تاثیر ہادی اینڈ کمپنی چارٹرڈ اکاؤنٹینٹس جنہوں نے دوبارہ تقرری کیلئے پیشکش کی ہے لہذا بورڈ آف ڈائریکٹرز نے میسرز کے پی ایم جی تاثیر ہادی اینڈ کمپنی چارٹرڈ اکاؤنٹینٹس کو کمپنی کیلئے ختم ہونے والے مالیاتی سال 30 جون 2018ء کے لئے بطور آڈیٹرز تقرری کیلئے آڈٹ کمیٹی کو سفارش کی ہے۔

اظہار تشکر:

نیکسٹ کیپٹل لمیٹڈ کی انتظامیہ نے کمپنی کے تمام اسٹیک ہولڈرز کو دل کی گہرائیوں سے تحسین پیش کیا ہے جس میں معزز کلائنٹس، محنتی ملازمین، بینکرز، کنسلٹنٹس اور دیگر کاروباری شرکاء شامل ہیں، ہم سیکورٹیز اینڈ ایکسچینج کمیشن آف پاکستان (ایس ای سی پی)، اسٹیٹ بینک آف پاکستان (ایس بی پی)، پاکستان اسٹاک ایکسچینج لمیٹڈ (پی ایس ایکس) اور فنانشل مارکیٹ ایسوسی ایشن (ایف ایم اے) کا ان کے بہترین تعاون اور سپورٹ پر شکریہ ادا کرتے ہیں۔

محمد علی

زیر الہی
ڈائریکٹر

محمد نجم علی

چیف ایگزیکٹو آفیسر

- (و) آنے والے سالوں میں کمپنی کے کاروباری تسلسل پر کوئی قابل ذکر شکوک و شبہات نہیں ہیں۔
- (ز) گزشتہ سالوں کے لئے کمپنی کے اہم آپریٹنگ اور مالیاتی تفصیلات کا خلاصہ رپورٹ کے صفحہ 11 میں تحریر ہے۔
- (س) ٹیکسز، ڈیویڈنڈ اور دیگر چارجز کے اکاؤنٹ پر کوئی ادائیگی واجب الادا نہیں ہے جو کہ مالیاتی سال سے متعلق ہے۔
- (ش) تمام مواد میں تبدیلی اور ارادے جس کی وجہ سے کمپنی کی مالیاتی پوزیشن، بیلنس شیٹ کی تاریخ اور ڈائریکٹرز رپورٹ کی تاریخ پر اثر پڑا ہے جس کا ذکر رپورٹ میں درج ہے۔
- (ص) شیئر ہولڈنگ کا طریقہ کار صفحہ 49 پر تحریر ہے۔

بورڈ آف ڈائریکٹرز کی میٹنگ:

سال 2017ء کے دوران منعقد ہونے والی بورڈ کی چھٹی میٹنگ اور اس میں شرکت کرنے والے ڈائریکٹرز کی تفصیلات درج ذیل ہے:

نام	عہدہ	حاضری
جنرل (ریٹائرڈ) طارق وسیم غازی	ڈائریکٹر/چیئر مین	4
جناب محمد نجم علی	ڈائریکٹر/چیف ایگزیکٹو آفیسر	6
مسز حہ خان	ڈائریکٹر	4
جناب محمد ذوالقرنین محمود خان	ڈائریکٹر	6
جناب محمد زبیر الہی	ڈائریکٹر	6
جناب حسن شاہنواز	ڈائریکٹر	5
جناب عمر حبیب	ڈائریکٹر	5

بورڈ نے 27 فروری 2017ء کو منعقد ہونے والی میٹنگ میں جناب محمد سہیل حسن جنہوں نے سی ایف او اور کمپنی سیکریٹری کی حیثیت سے استعفیٰ دے دیا تھا کی جگہ جناب اوم پرکاش کالقر ریلپورسی ایف او اور کمپنی سیکریٹری کیا۔

پوسٹ بیلنس شیٹ کی تاریخ ایونٹ/ڈویڈنڈ:

بورڈ آف ڈائریکٹرز نے 22 ستمبر 2017ء کو منعقد ہونے والی اپنی میٹنگ میں 30 جون 2017 کو ختم ہونے والے کیلئے فائنل کیش ڈویڈنڈ بحساب 1 روپے فی شیئر یعنی 10% کی تجویز پیش کی تاکہ 25 اکتوبر 2017ء کو منعقد ہونے والی سالانہ جنرل میٹنگ میں ممبران سے منظوری حاصل کی جائے۔ مالیاتی حسابات کا اثر اس مجوزہ ڈویڈنڈ پر نہیں ہوگا۔

کارکردگی کا جائزہ:

موجودہ مدت میں کمپنی کی کارکردگی پر درج ذیل ٹیبل کے تحت روشنی ڈالی ہے:

2015-2016	2016-2017	
پاکستانی روپے	پاکستانی روپے	
(21,763,591)	(37,909,634)	یکم جولائی کو تخمینی خسارہ
(16,146,043)	102,961,037	سال کے آخر تک بعد از ٹیکس منافع/نقصان
(37,909,634)	65,051,403	30 جون کو تخمینی منافع/نقصان
(0.51)	2.78	فی شیئر آمدنی/خسارہ (روپے میں)

مالیاتی سال 2017ء میں انتظامیہ کا انحصار پیداوار پر ہے جس نے پورے کاروباری امور کے دوران اس کے مارکیٹ شیئر میں اضافہ کے حوالے سے کمپنی کے ساتھ تعاون کیا ہے بالخصوص کمپنی کی اپنی فارن ایکویٹی بروکرز میں مالیاتی سال 2017ء کے دوران اضافہ ہوا۔ پیداوار کی اس حکمت عملی کا اثر ٹاپ لائن پر پڑا جہاں پر کل آمدنی کا تناسب 116.26% رہا جبکہ بروکرز آمدنی میں اضافہ 77.77% رہا۔ کمپنی نے مالیاتی سال 2016ء میں 102.96 ملین پاکستانی روپے منافع ڈکلیئر کیا جس کا موازنہ مالیاتی سال 2016ء میں 16.146 ملین پاکستانی روپے کے خسارہ سے کیا جاسکتا ہے۔ کمپنی کے مالیاتی نتائج کے سبب اس کے تمام کاروباری امور یعنی ایکویٹی بروکرز، بینکنگ سرمایہ کاری، منی مارکیٹ اور فوریکس میں زبردست کارکردگی پائی گئی۔ آگے چلتے ہوئے کمپنی کا مقصد مسلسل طور پر اسی حکمت عملی پر اپنی توجہ مرکوز کرنا ہے۔ لہذا ایکویٹی مارکیٹ کے لئے فوری طور پر مائیکرو اکٹا کس میں مزید نظر ثانی نہیں کی جاسکتی۔ طویل مدتی معاملے کے حوالے سے مقامی ایکویٹیز مسلسل دباؤ میں ہے۔ اس کے علاوہ سرمایہ کاری بینکنگ کمپنی کیلئے مسلسل اہم ایریا ہے۔ اگلا سرمایہ بلاشبہ بہترین پوزیشن پر ہوگا اور کاروبار میں اضافہ ہوگا جس کی وجہ سے ادارتی اور ریٹیل امور میں مضبوطی فراہم ہوگی۔

کوڈ آف کارپوریٹ گورننس کی کلاز (xvi) کے تحت ریگولیشن نمبر 35 کی لسٹنگ میں بیان:

(الف) کمپنی کی انتظامیہ کی جانب سے تیار کردہ مالیاتی گوشوارے کمپنی کے حالات، اس کے آپریشنز کے نتائج، کیش فلو اور ایکویٹی میں تبدیلی کی شفاف عکاسی کرتے ہیں۔

(ب) کمپنی کے کھاتے مناسب طریقہ سے رکھے جا رہے ہیں۔

(ج) مناسب اکاؤنٹنگ پالیسیوں کے تسلسل کو مالیاتی گوشوارے کی تیاری میں لاگو کیا گیا ہے۔ اکاؤنٹنگ کے اندازے ماہرانہ اور محتاط فیصلوں پر مبنی ہوتے ہیں۔

(د) مالیاتی گوشوارے کی تیاری میں بین الاقوامی مالیاتی رپورٹنگ معیارات، جو کہ پاکستان میں نافذ العمل ہیں، ان کی پیروی کی گئی ہے۔

(ه) انٹرئل کنٹرول کے نظام مضبوط ہیں اور اس کی موثر طریقے سے عملدرآمد اور نگرانی کی جاتی ہے۔

ڈائریکٹرز رپورٹ

اقتصادی جائزہ:

مالیاتی سال 2017ء میں پاکستان کی اہم میکرو اکنامک مستقل طور پر بہتری کا اشارہ دے رہی ہے جو کہ اصل جی ڈی پی پیداوار کے تحت ہے جس کا گزشتہ دس سالوں میں زیادہ سے زیادہ تناسب 5.3% رہا۔ اسی زیادہ پیداوار کے نتیجے میں زرعی سیکٹر اور صحت کے سروسز سیکٹر میں کافی حد تک بہتری دیکھنے میں آئی۔ بہترین وائرسپلائر، ایگریکلچرل کریڈٹ کی دستیابی اور فریٹلائزر نے زراعت میں اپنی کھوئی ہوئی حیثیت حاصل کرنے کیلئے کافی مدد ملی جس میں مالیاتی سال 2017ء میں 3.5% کا اضافہ دیکھنے میں آیا ہے، اس کا موازنہ گزشتہ سال 2016ء میں 0.3% ریکارڈ کیا گیا۔ طویل مدتی پیداوار میں بھی سال کے دوران 5.6% کا اضافہ دیکھنے میں آیا جس میں آٹو موبائل، لوہا اور اسٹیل سیکٹر سرفہرست ہیں۔

چنانچہ بیرونی اکاؤنٹ جو کہ دباؤ میں ہے کیونکہ مالیاتی سال 2017ء میں موجودہ اکاؤنٹ 12 بلین امریکی ڈالر یا جی ڈی پی کے 4% تک پہنچا جو کہ گزشتہ 9 سالوں میں سب سے زیادہ سطح پر پایا گیا ہے۔ سامان اور سروسز کی تجارت میں ابتدائی طور پر کافی توسیع کی گئی جبکہ فارن ایکسچج کے ذخائر اس سال کے دوران اس بات کے گواہ ہیں اور یہ تعداد اس وقت 20 بلین امریکی ڈالر کے قریب پہنچ چکی ہے، اس کے علاوہ تین ماہ کے دوران درآمدات میں کمی واقع ہوئی ہے یہ بھی ابھی تک اسی نقطہ پر قائم ہے۔ مالیاتی کمی بیشی جو کہ مالیاتی سال 2017ء میں 5.8% دکھائی گئی ہے جبکہ مالیاتی سال 2016ء میں 4.6% جی ڈی پی ریکارڈ کی گئی ہے۔ افرط زر سال کے دوران ابھی تک کنٹرول میں ہے کیونکہ سی پی آئی کا تناسب مالیاتی سال 2017ء میں 4.2% معلوم ہوا ہے جو کہ 6.0% کے ٹارگیٹ سے کم ہے۔

آگے چلتے ہوئے پاکستان کی اقتصادی حالت میں مسلسل غموء کے حوالے سے اخراجات اور سرمایہ کاری رواں دواں ہے۔ اس سلسلے میں مزید پیداوار اور کارہے۔ عالمی طور پر خام تیل کی قیمتوں میں متوسط مدت کے دوران تیزی سے اضافہ ہوا ہے جبکہ ایکسپورٹ کے حوالے سے تعارف درکار ہے جبکہ اسی کے ساتھ ساتھ موجودہ ٹیکس ادا کنندگان پر بوجھ میں بھی کمی ہوئی ہے۔

کمپیٹل مارکیٹ کا جائزہ:

مالیاتی سال 2017ء جو کہ کے ایس ای 100 انڈیکس کے ساتھ ایکوئٹیز کیلئے مزید منافع کا سال تھا جس کی پوسٹنگ کارپوریشن 23.2% سے شروع ہو کر سال کے آخر میں 46,565 پوائنٹس رہا۔ 639 بلین امریکی ڈالر کے صافی فارن آؤٹ فلو کے باوجود ڈومیسٹک لیکچر منڈی، ابتدائی باہمی فنڈ میں خاطر خواہ اضافہ ہوا تھا۔ ایم ایس سی آئی کی دوبارہ درجہ بندی ایم ایس سی آئی فرنیچر مارکیٹ انڈیکس سے ایم ایس سی آئی امرجنگ مارکیٹ انڈیکس تک کی گئی (جس کا نفاذ یکم جون 2017ء کو ہوا) اور مالیاتی سال 2017ء میں زیادہ تر حصہ مثبت رہا۔ چنانچہ پانامہ لیکس کیس پر غیر یقینی سیاسی صورتحال کا اثر مالیاتی سال 2017ء کے آخر تک موجود رہے گا۔ اہم سیکٹرز جس میں بینکس جو کہ سب سے اوپر کنٹری بیوٹر کے طور پر ہیں اور جن کا کنٹری بیوٹن مالیاتی سال 2017ء میں 31% رہا جس میں آٹو موبائلز (+13%) اور آئل مارکیٹنگ کمپنیز (+11%) ہیں۔