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# VISION

To be recognized as a leader and a brand synonymous with trust, highest standards of service quality, international best practices and social responsibility



# MISSION

NBP will aspire to the values that make NBP truly the Nation's Bank, by:

-  Institutionalizing a merit and performance based culture
-  Creating a distinctive brand identity by providing the highest standards of services
-  Adopting the best international management practices
-  Maximizing stakeholders value
-  Discharging our responsibility as a good corporate citizen of Pakistan and in countries where we operate



# CORE VALUES

- Highest standards of Integrity
- Institutionalising a teamwork and performance culture
- Excellence in services
- Advancement of skills for tomorrow's challenges
- Awareness of social and community responsibility
- Value creation for all stakeholders



# GOAL

To enhance profitability and maximisation of NBP share through increasing leverage of existing customers base and diversified range of products

# Corporate Information

(As on 31st December, 2013)

## Board of Directors

Chairman	Muneer Kamal
Directors	Tariq Kirmani
	Shahid Aziz Siddiqi
	Zahid Hussain *****
	Wasiq Mahmood *
	Farrakh Qayyum **
	Rana Assad Amin ***
	Dr. Shujat Ali ****
President	Syed Ahmed Iqbal Ashraf *****

## Audit Committee <sup>1</sup>

Chairman	Farrakh Qayyum
Members	Rana Assad Amin
	Tariq Kirmani
	Dr. Shujat Ali

## Auditors

Ernst & Young Ford Rhodes Sidat Hyder & Co  
Chartered Accountants

KPMG Taseer Hadi & Co  
Chartered Accountants

## Legal Advisor

Mandviwala & Zafar  
Advocates & Legal Consultants

## Registered & Head Office

NBP Building  
I.I. Chundrigar Road,  
Karachi, Pakistan

## Registrar & Share Registration Office

Central Depository Co. of Pakistan (CDC),  
CDC House, 99-B, Block-B,  
S.M.C.H.S., Main Shara-e-Faisal  
Karachi, Pakistan  
111-111-500

## Website

[www.nbp.com.pk](http://www.nbp.com.pk)

\* GoP vide its Notification No. F.10 (31) Bkg-III/2010-432 dated 27-02-2014 has nominated Mr. Saud Majeed as Director on the Board of Directors of NBP in place of Mr. Wasiq Mahmood.

\*\* GoP vide its Notification No. F.10 (31) Bkg-III/2010-434 dated 27-02-2014 has nominated Mr. Muhammad Naeem FCA as Director on the Board of Directors of NBP in place of Mr. Farrakh Qayyum.

\*\*\* GoP vide its Notification No. F.10 (31) Bkg-III/2010-433 dated 27-02-2014 has nominated Mr. Iftikhar Allahwala as Director on the Board of Directors of NBP in place of Rana Assad Amin.

\*\*\*\* GoP vide its Notification No. F.10 (31) Bkg-III/2010-431 dated 27-02-2014 has nominated Finance Secretary as Director on the Board of Directors of NBP in place of Dr. Shujat Ali.

GoP vide its Notification No. F.10 (31) Bkg-III/2010-491 dated 06-03-2014 has nominated Rana Assad Amin as Director on the Board of Directors of NBP in place of Finance Secretary.

\*\*\*\*\* Mr. Asif Hassan, President (Acting) relinquished charge of the office at close of 21-01-2014.

\*\*\*\*\* GoP vide its Notification No. F.10 (31) Bkg-III/2010-492 dated 06-03-2014 has nominated Mr. Farrakh Qayyum as Director on the Board of Directors of NBP in place of Mr. Zahid Hussain.

¶ Audit Committee was reconstituted by the Board on 28th February, 2014 comprising Mr. Muneer Kamal, Mr. Tariq Kirmani, Mr. Shahid Aziz Siddiqi and Mr. Zahid Hussian.



# Financial Highlights

(Rupees in million)

## 2013

Total Assets	1,364,341
Deposits	1,101,139
Advances	615,420
Investments	397,959
Capital & Reserves	156,287
Pre-Tax Profit	7,078
After-Tax Profit	5,500
Earnings Per Share (Rs.)	2.59
Number of Branches	1,365
Number of Employees	16,619

## 2010

Total Assets	1,037,750
Deposits	832,152
Advances	477,507
Investments	301,324
Capital & Reserves	128,496
Per-Tax Profit	24,415
After-Tax Profit	17,563
Earnings Per Share (Rs.)	8.26
Number of Branches	1289
Number of Employees	16457

## 2011

Total Assets	1,149,578
Deposits	927,421
Advances	525,046
Investments	319,531
Capital & Reserves	126,934
Per-Tax Profit	26,011
After-Tax Profit	17,605
Earnings Per Share (Rs.)	8.27
Number of Branches	1,300
Number of Employees	16,924

## 2012

Total Assets	1,309,528
Deposits	1,036,739
Advances	654,690
Investments	343,538
Capital & Reserves	139,981
Per-Tax Profit	21,378
After-Tax Profit	14,941
Earnings Per Share (Rs.)	7.02
Number of Branches	1,306
Number of Employees	16,921

## 2007

Total Assets	762,194
Deposits	591,907
Advances	340,319
Investments	211,146
Capital & Reserves	116,338
Per-Tax Profit	28,061
After-Tax Profit	19,034
Earnings Per Share (Rs.)	8.95
Number of Branches	1,261
Number of Employees	14,079

## 2008

Total Assets	817,758
Deposits	624,939
Advances	412,987
Investments	170,822
Capital & Reserves	102,459
Per-Tax Profit	23,001
After-Tax Profit	15,459
Earnings Per Share (Rs.)	7.27
Number of Branches	1,276
Number of Employees	15,441

## 2009

Total Assets	944,583
Deposits	727,465
Advances	475,243
Investments	217,643
Capital & Reserves	118,906
Per-Tax Profit	21,300
After-Tax Profit	17,562
Earnings Per Share (Rs.)	8.25
Number of Branches	1,287
Number of Employees	16,248

## 2004

Total Assets	533,231
Deposits	465,572
Advances	220,794
Investments	149,350
Capital & Reserves	46,246
Per-Tax Profit	11,978
After-Tax Profit	6,195
Earning Per Share (Rs.)	2.91
Number of Branches	1,226
Number of Employees	13,745

## 2005

Total Assets	577,719
Deposits	463,427
Advances	268,839
Investments	156,985
Capital & Reserves	75,818
Per-Tax Profit	19,056
After-Tax Profit	12,709
Earning Per Share (Rs.)	5.97
Number of Branches	1,242
Number of Employees	13,824

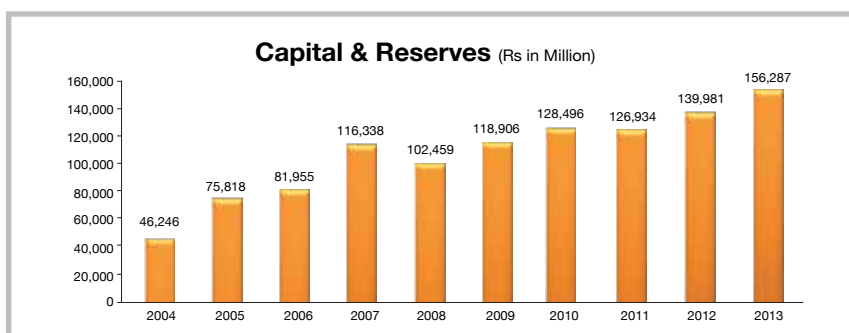
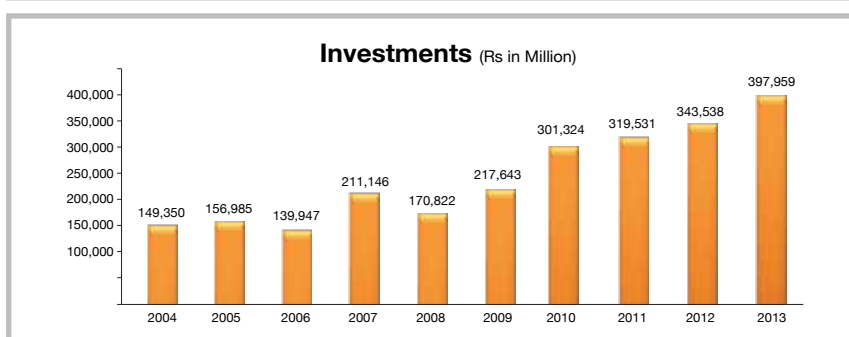
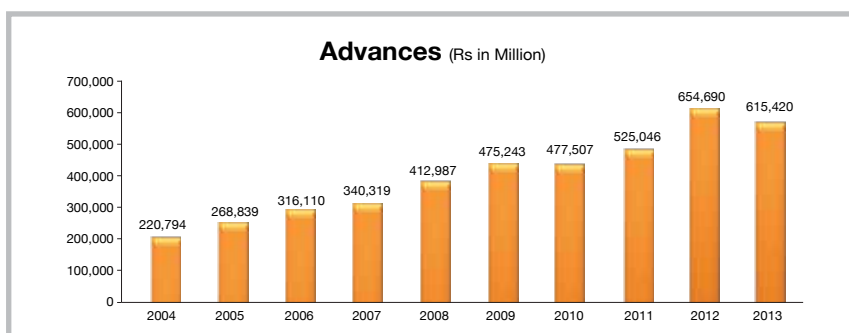
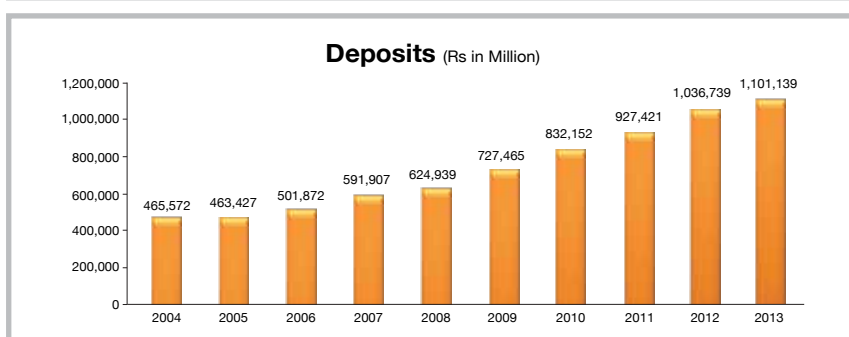
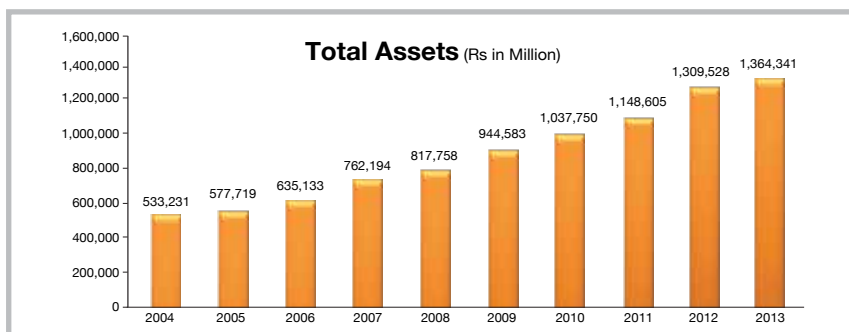
## 2006

Total Assets	635,133
Deposits	501,872
Advances	316,110
Investments	139,947
Capital & Reserves	81,954
Per-Tax Profit	26,311
After-Tax Profit	17,022
Earning Per Share (Rs.)	8.00
Number of Branches	1,250
Number of Employees	14,019

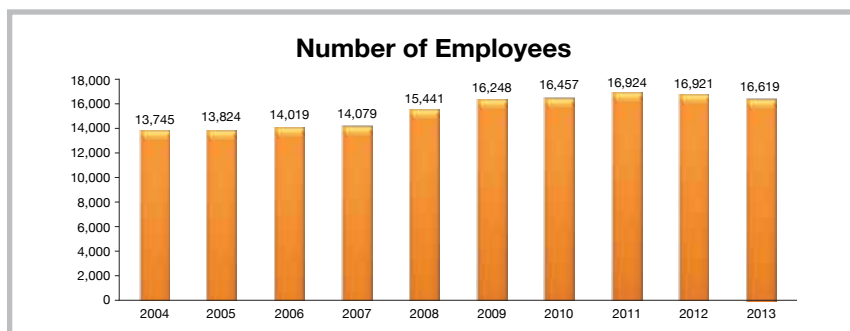
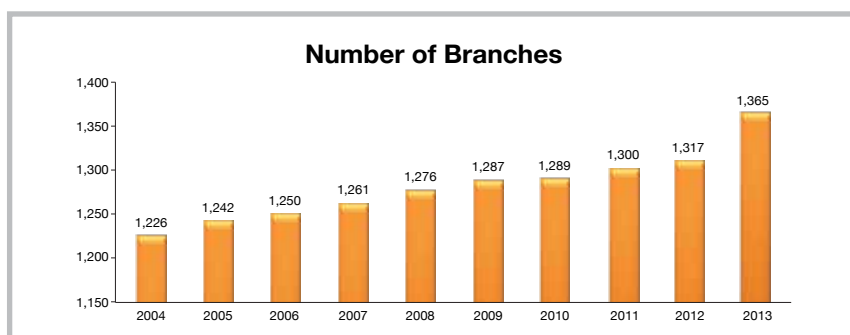
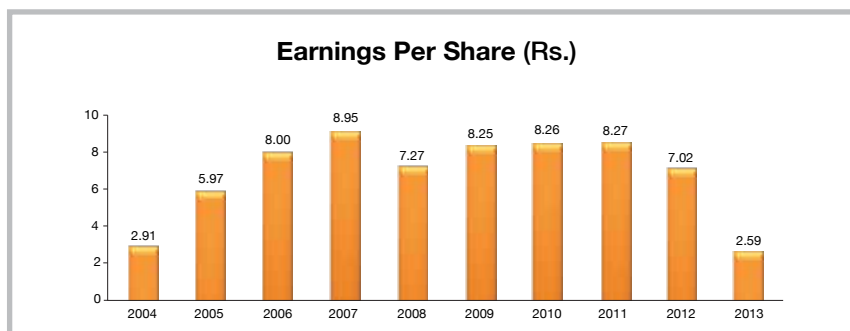
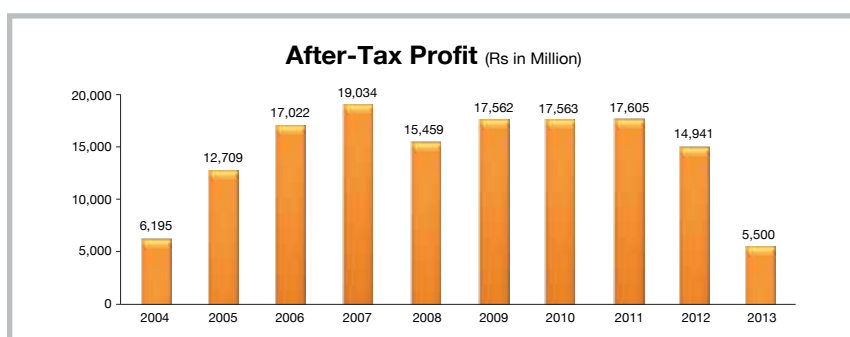
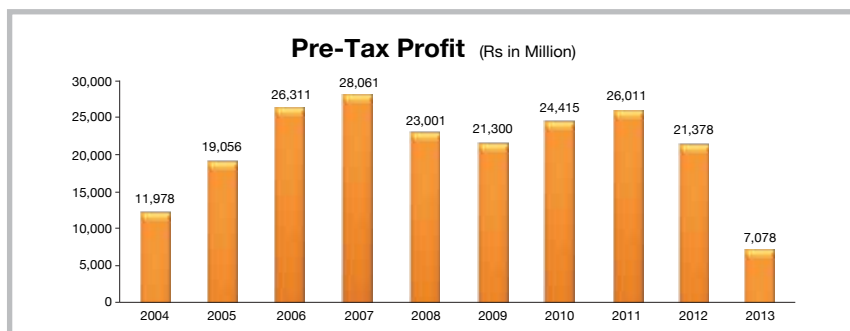
\* Earnings per share have been restated to account for subsequent bonus shares issue.



## 10 Years Financial Highlights



## 10 Years Financial Highlights



# Board of Directors



**Mr. Muneer Kamal**  
Chairman



**Syed Ahmed Iqbal Ashraf**  
President



**Mr. Farrakh Qayyum**  
Director



**Rana Assad Amin**  
Director



**Dr. Shujat Ali**  
Director



**Mr. Tariq Kirmani**  
Director



**Mr. Shahid Aziz Siddiqi**  
Director



**Mr. Zahid Hussain**  
Director



**Mr. Wasiq Mahmood**  
Director

## Mr. Muneer Kamal

Chairman

Mr. Muneer Kamal, the Chairman National Bank of Pakistan and Chairman of Karachi Stock Exchange, has over 33 years of extensive experience in banking and financial sector. His career started with Citibank where, between November 1979 and July 1994, he served locally and internationally on various senior positions including his term as Director, Head of Country Public Sector and Financial Institutions. During this association, he also attended a number of training courses / programs in Far East, Middle East and Africa.

Mr. Kamal then joined Faysal Bank Limited as President/CEO and led to spread out its operations from 3 branches to 11 and also expanded the balance sheet size from Rs.3 billion to Rs.30 billion.

Mr. Kamal also held position of President/CEO, and then as Vice Chairman and Chief Operating Officer (International) of the Union Bank Limited, where he had been instrumental in various acquisitions done by Union Bank Limited i.e. Bank of America, American Express Credit Cards, Emirates Bank International and Mashreq Bank, Sri Lanka. As a result, Union Bank emerged as a success story and was ably acquired by Standard Chartered Bank.

After his stint with Union Bank, Mr. Kamal, an MBA from University of Karachi, began his current association with KASB Group - first as President/CEO of KASB Bank Limited from November 2005 to August 2010 and now as Vice Chairman of KASB Group. For KASB Bank, he again oversaw the manifold expansion of operations coupled with acquisition of other entities and introduction of new and modern products, services, policies, procedures and systems.

Mr. Kamal also Trustee of Shaukat Khanum Memorial Cancer Hospital & Research Centre and as Director of Asia Care Health & Life Insurance Company Limited, New Horizon Exploration & Production Limited and Government Holdings (Private) Limited.

Besides holding the position of Chairman of the KSE Board, Mr. Muneer Kamal is also the Chairman of Human Resources & Remuneration Committee and Nomination Committee and as member of Voluntary De-listing Committee of KSE's Board.

### Other Directorships & Offices:

- Chairman, National Bank of Pakistan
- Chairman, Karachi Stock Exchange
- Director, Government Holdings (Private) Limited
- Trustee, Shaukat Khanum Memorial Cancer Hospital & Research Centre

## Mr. Syed Ahmed Iqbal Ashraf

President

Syed Ahmed Iqbal Ashraf has rich experience of over 34 years in domestic and international banking. Mr. Ashraf is a Fellow of Association of Chartered Certified Accountants (FACCA) from UK; from where he not only acquired his education but also started his career. His work experience spans three continents and he worked in the UK, USA and UAE for 19 years before he decided to return to Pakistan.

Prior to becoming the President of NBP, he was MD/CEO of PAIR Investment Company Limited. Mr. Ashraf has also enjoyed commanding positions in NBP; he was in-charge of International Operations and managed and revamped Corporate & Investment Banking Group. He played a pivotal role in the establishment of a network of branches in the UK and USA. Another high point in his career is the establishment of Investment Banking Group from scratch for Habib Bank Limited. He successfully established the largest DFI, a JV with China's largest Policy Bank in Pakistan. During his tenure as the Deputy Managing Director & COO-Pak China Investment Company Ltd. he successfully appraised multiple projects. He restructured, reformed and repositioned The Bank of Khyber as the Managing Director/CEO. He has also served as Country Head Investment Banking & Head of Financial Institutions for Societe Generale (SG) -The French International Bank from 1996 to 2002. Amongst his achievements at SG was the appointment as the Financial Advisor to Privatization Commission of Pakistan for the successful privatization of United Bank Limited. During his tenor with SG, he also successfully arranged numerous syndicated facilities as the Sole Arranger. He also helped the SG consortium to be appointed as Financial Advisor for privatization of PESCO, by the Privatization Commission.

## Mr. Farrakh Qayyum

Mr. Farrakh Qayyum has been appointed as Director of National Bank Pakistan by the Government of Pakistan with effect from 9th September, 2013.

Mr. Farrakh Qayyum retired as Secretary to Government of Pakistan. He served as Secretary Economic Affairs Division, Finance, Petroleum and Natural Resources, Telecommunications and Information Technology, Privatization, and Science and Technology. Mr. Qayyum has extensive experience in policy and strategy formation and implementation, institutional development, economic and financial evaluation, in managing multi-disciplinary teams for financial and development projects, and in working closely with commercial banks and multilateral and bilateral donor agencies. Mr. Qayyum has played an instrumental role in the government's financial sector and telecommunications sector reforms and successful privatization of PTCL and some financial institutions.

Mr. Qayyum holds a Master Degree in Economics with a major in International Trade and Finance from the University of San Francisco, USA. He has received certifications from the Kennedy School of Government, Harvard University, the Overseas Economic Cooperation Fund and several other prestigious organizations.

He has represented Pakistan as Alternate Governor World Bank and Asian Development Bank in their annual meetings. He also served as Executive Director on the Board of Islamic Development Bank. He also represented the Government on the Boards of Directors of State Bank of Pakistan and PIA. He has also been on the Boards of Directors of Allied Bank Ltd., Pak China Investment Company, and PAIR Investment Company Ltd. He is currently a Member of the Economic Advisory Committee, constituted by the Ministry of Finance.

Mr. Qayyum is, presently, the Chief Executive Officer of GEI Pakistan Pvt Ltd., a subsidiary of Global Energy Holdings Group, focused on delivering affordable and clean energy, water and power solutions to developing countries.

## Rana Assad Amin

Rana Assad Amin has been appointed as Director of National Bank of Pakistan by the Government of Pakistan with effect from 9th September, 2013. Rana Assad Amin has a vast experience gathered over a span of more than thirty five years in public service at key Government of Pakistan posts. He holds Master's degree in Project Management from Malardalens University, Sweden and MBA from Bradford University, United Kingdom. In addition, he also possesses degrees in LLB (Law) and M.A. Political Science from Punjab University.

He brings with him a rich professional and academic experience and represented Pakistan at various national and international forums including Corporate Governance, Anti-Money Laundering and Countering Terrorist Financing etc. He has also been on boards of various Public Sector Organizations.

At present, he is Advisor to the Finance Division, Ministry of Finance, Government of Pakistan.

## Dr. Shujat Ali

Dr. Shujat Ali, Additional Finance Secretary, Government of Pakistan, has been appointed as Director of National Bank of Pakistan by the Government from 9th September, 2013. He has a Ph.D in Economics from Simon Fraser University, British Columbia Canada. He also holds a Masters in Economics from University of Waterloo, Ontario, Canada and a B.Sc. Economics (Hons) from the London School of Economics UK.

Dr. Shujat Ali possesses a vast experience gathered over a span of more than 25 years of public service at various provincial and federal assignments. He brings with him a rich professional and academic knowledge and has participated in various national and international conferences. At present, he is Additional Finance Secretary (Budget), Ministry of Finance, Government of Pakistan since Sept 2013. Earlier he has worked as Secretary, Industries, Commerce and Investment Department, Government of the Punjab from September, 2010 to June-2013, as Joint Secretary Finance Division from July 2008 to February, 2009, as Chief Economist, Planning and Development Board, Government of the Punjab and as Additional Secretary, Governor's Secretariat, Government of the Punjab from November 2001 to November, 2002. He has also served as Deputy Commissioner, Faisalabad and Bahawalnagar Districts and Additional Deputy Commissioner (General) Lahore District.

Dr. Shujat Ali has attended various trainings / seminars abroad. He has, individually or as a team member, authored some research papers / publications.

Dr. Shujat Ali is currently a Director on the Boards of National Highway Authority (NHA), Pakistan Broadcasting Corporation (PBC) and Pakistan Television Corporation (PTV).

## Mr. Tariq Kirmani

Soon after completing his Masters in Business Administration (MBA) Mr. Kirmani embarked upon a rewarding career, starting with a multi-national Oil Company (Caltex later Chevron Pakistan) in 1969 and worked for seven years in the United States of America, United Arab Emirates and Australia in different senior management positions in Marketing, Operations and Finance. In 1991, Mr. Kirmani became the first Pakistani to be elected as a Company Director of the mentioned multi-national company.

In April, 1999 he joined Pakistan State Oil (PSO) as Deputy Managing Director and went on to become the Managing Director in July 2001. He turned around this public sector organization and converted it into a customer focused entity, giving it a new brand image and making it profitable while aggressively competing with other multinational companies.

With PSO's successful turn-around and his 36 years of multi faceted experience in the corporate sector both domestic and international, the Government of Pakistan (GoP) appointed Mr. Tariq Kirmani, as Chairman, Pakistan International Airlines (PIA) in April, 2005. He served the airline for two years until April 2007 during which he introduced customer focus and identified and initiated implementation of programs in three key areas for improvement **a) Fleet Renewal b) Employee Rationalization c) Systems & Processes** through implementation of IT and **Enterprise Resource Planning (ERP)**.

Mr. Kirmani has served on the Boards of various companies like PTCL, PSO, Pakistan Steel, PIAC, Pakistan Refinery Limited, Karachi Stock Exchange, BYCO etc. and currently is serving as the Chairman of United Bank Fund Managers and as Director on the Board of National Bank of Pakistan, Marie Adelaide Leprosy Centre (MALC), National Academy of Performing Arts, Professional Education Foundation, Green Star Social Marketing.

## Mr. Shahid Aziz Siddiqi

Mr. Siddiqi holds a Master Degree from the Karachi University and a Post Graduate Degree in Development Studies from the University of Cambridge UK. Mr. Siddiqi topped the Civil Services examination of 1968. He is a Certified Board Director of Pakistan Institute of Corporate Governance (PICG).

He has formerly held the positions of Managing Director Rice Export Corporation of Pakistan, Chairman National Highways Authority, Director General Ports and Shipping and Director Labour, Sindh.

He has also been the Commissioner Karachi Division, Deputy Commissioner of the Districts of Thatta, Sanghar and Larkana. In addition, he has held the position of Director Excise & Taxation, Sindh and many other assignments in the Federal and Provincial Governments. He has served on the Board of various companies and currently serving as Director on the Board of Mirpurkhas Sugar Mills Ltd.

## Mr. Zahid Hussain

Zahid Hussain started his career with Pakistan Tobacco Company Ltd. and subsequently worked for British American Tobacco Co. Ltd, London. Later he joined Pakistan Automobile Corporation and served Suzuki, followed by Toyota as General Manager Marketing. He was promoted as Chief Executive MAZDA.

His services were transferred to Pakistan Industrial Development Corporation (PIDC) as Director/Chief Executive Indus Steel Pipes Ltd. He achieved the position of Chairman PIDC, Chairman Cement Corporation of Pakistan and Chairman Petroleum Corporation (PERAC).

He was made High Commissioner/Ambassador based in Kenya, with accredited assignments of ambassadorship in Tanzania, Uganda, Rwanda, Krundse, Ethiopia and Eritrea.

Mr. Zahid Hussain held the position of Chairman G-77 and China (UN Nairobi Chapter). He also served as permanent representative of United Nations Environment Program (UNEP) and United Nations, Human Settlement Program (UN-Habitat).

Mr. Zahid Hussain also held the position of MD /Chief Executive, Oil & Gas Development Co. Ltd.

Academically Mr. Zahid Hussain is BSc., LLB and M.A International Relations. He attended professional training programs in Japan, China, England, Malaysia as well from IBA & LUMS in Pakistan. He has represented his school and college cricket hockey and volley wall teams.

Mr. Zahid Hussain from time to time served as a Director on different Boards including Siemens, Sui Southern and Sui Northern Gas Company Ltd, Mari Gas Co. Ltd. General Tyres & Rubber Co., Clariant Pak Ltd., Fertilizer Corporation, Nishat Mills Ltd., Crescent Steel & Allied Products and many other organizations.

Mr. Zahid Hussain received fellow memberships of The Institute of Management, England, International Biographical Centre, USA and Institute of Marketing Management, Pakistan. Mr. Zahid Hussain was given Excellence Award, Marketing & Sales by the Marketing Association of Pakistan.

## Mr. Wasiq Mahmood

Mr. Wasiq Mahmood has extensive experience of telecommunications management, business development and operations. He holds Engineering degree from University of Engineering and Technology, Lahore. He commenced his career as engineer in WAPDA. He subsequently joined Pakistan Telegraph and Telephone Department and after professional training, worked in operations, management, strategic planning, marketing and business development for 35 years. Mr. Mahmood has represented Pakistan in several international seminars, administrative and development conferences and meetings in Switzerland, Indonesia, Thailand, UK, USA, Spain and Argentina.

He has attended foreign training courses in Japan, Norway, Australia and Germany. His last assignment in Pakistan Telecommunication Company was as Executive Vice President, Business Development. In this position, he established, organized and managed a new business development wing for formulation of new strategies, development of new businesses, preparation and implementation of business plans, improving revenue base and achievement of corporate objectives in competitive environment after privatization. He has also acted as advisor/consultant on telecommunications and IT business in private sector.

# Senior Management

**Asif Hassan**

Senior Executive Vice President

**Nausherwan Adil**

SEVP & Group Chief  
Operations Group

**Muhammed Nusrat Vohra**

SEVP & Group Chief  
Treasury Management Group

**Imam Bakhsh Baloch**

SEVP & Group Chief  
Audit & Inspection Group

**Kausar Iqbal Malik**

SEVP & Group Chief  
Human Resources Management &  
Administration Group

**Tahira Raza**

SEVP & Chief Risk Officer  
Risk Management Group

**Raza Mohsin Qizilbash**

EVP & Divisional Head  
Legal Division

**Khawaja M Amin-ul-Azam**

EVP & Head (A)  
Islamic Banking Group

**Shahzad A Shami**

EVP & Group Chief (A)  
Compliance Group

**Aamir Sattar**

EVP & Financial Controller  
Financial Control Division

**Ziaullah Khan**

SEVP & Group Chief  
Assets Recovery Group

**Nadeem Anwar Ilyas**

SEVP & Group Chief  
Corporate & Investment Banking Group

**Tariq Jamali**

SEVP & Group Chief  
Commercial & Retail Banking Group

**Khalid Bin Shaheen**

SEVP & Group Chief  
Global Home Remittance Management Group

**Zubair Ahmed**

SEVP & Group Chief  
Logistics Support, Security & Engineering Group

**Wajahat A.Baqai**

EVP & Head  
Credit Management Group

**Mahmood Siddique**

EVP, Divisional Head & CIO  
IT Division

**Nasir Hussain**

EVP & Group Chief (A)  
Overseas Banking Group

**S.M. Ali Zamin**

EVP, Secretary Board of Directors

**Mirza Babur Baig**

SVP & PSO to the President



# Notice of 65<sup>th</sup> Annual General Meeting

Notice is hereby given that the **65th Annual General Meeting ("AGM")** of National Bank of Pakistan (the "**Bank**") will be held on **Friday the 28th March, 2014 at 09:30 A.M. (PST), at Ball Room "B" Pearl Continental Hotel, Karachi.**

The following business will be transacted in the meeting:

## **Ordinary Business:**

1. To confirm minutes of the Annual General Meeting held on 28th March, 2013, at Karachi.
2. To receive, consider and adopt the Annual Audited Financial Statements of National Bank of Pakistan and Consolidated Accounts of National Bank of Pakistan and its Subsidiaries for the year ended 31st December, 2013, together with the Directors' & Auditors' Reports thereon.
3. To appoint auditors for the year ending 31st December, 2014 and fix their remuneration. The Board of Directors has recommended appointment of Messrs KPMG Taseer Hadi & Company, Chartered Accountants and Messrs Ernst & Young Ford Rhodes Sidat Hyder, Chartered Accountants to be the auditors of the Bank for the year ending 31st December, 2014 at the same fee as paid to the retiring auditors.
4. To consider and approve cash dividend at Rs.2/= per share, i.e. 20% as recommended by the Board of Directors for the year ended 31st December, 2013 (subject to Government of Pakistan's approval).
5. To elect one (01) Director from the Private Shareholders against a vacancy as fixed by the Board of Directors in accordance with the Section 178 (1) of the Companies Ordinance, 1984, for a term of three years in place of Mr. Tariq Kirmani who has completed his term of office of Director. The retiring Director is eligible for re-election.

## **Special Business:**

6. To consider and approve compensation package of Syed Ahmed Iqbal Ashraf, President of the Bank, as recommended by the Board of Directors.
7. To transact any other business with the permission of the Chairman.

Karachi

Dated: March 06, 2014

By Order of the Board

**Sd/-**  
President

- i) The Share Transfer Books of the Bank shall remain closed from March 20, 2014 to March 28, 2014 (both days inclusive). Transfers received at Central Depository Company of Pakistan Limited, CDC House 99-B, Block "B", SMCHS, Main Shahra-e-Faisal, Karachi – 74400, the Bank's Registrar and Share Transfer Agent, at the close of the business on March 19, 2014 will be treated in time for purpose of attending the meeting and entitlement of any Cash Dividend.
- ii) A person who seeks to contest the election for the office of director must hold in his/her own right unencumbered shares of the Bank to the nominal amount of ten thousand rupees at the least (1000 Shares of Rs.10/= each), and shall file with the Bank, not later than 14 days before the date of the meeting at which election is to be held i.e. upto 05:30 PM on March 13, 2014, a notice of his / her intention to offer himself/herself for election as a Director under Section 178(3) of the Companies Ordinance 1984. A declaration in accordance with the listing regulations, NBP ordinance and State Bank of Pakistan, BPRD Circular No. 4 dated 23-04-2007 is also required to be filed.
- iii) In terms of the State Bank of Pakistan ("SBP") circulars, notifications, directions, letters, instructions and other orders issued from time to time ("SBP Directives"), it is expressly required that any person who seeks to contest an election to the office of a director, should file with the Bank not later than 14 days before the date of this meeting, a specified affidavit required by the SBP, stating that he / she (i) is not / has not been associated with any illegal activity, especially related to banking business; (ii) in his / her individual capacity or a proprietary concern or any partnership firm or any private limited company or any unlisted public company or any listed public company (of which he / she has been a proprietor, partner, director or shareholder), has not been in default of payment of dues owed to any financial institution and / or in default of payment of any taxes; (such person to be a director with anomalies stated above is undesirable and against public interest in terms of the SBP Directives). Further he / she should not be a director of any other bank / DFI or working as Chairman, Director, CEO, CFO, Chief Internal Auditor, Research Analyst or trader (by whatever name / designation called) of a (a) Exchange Company (Firm or Sole Proprietorship), (b) member of stock exchange, (c) corporate brokerage houses or (d) any company / entity owned or controlled by the persons mentioned at (a) to (c) above.
- iv) A candidate must be qualified for election under sub section (1) and not disqualified under sub section (2) of Section 17 of the NBP Ordinance 1949.
- v) A confirmation to the effect that he / she meets the requirements of "Fit and Proper Test" prescribed for Directors under the SBP Prudential Regulations is also required to be filed alongwith Annexure-I and II of SBP, BPRD Circular No.4 dated April 23, 2007.
- vi) A member eligible to attend and vote at this Annual General Meeting is entitled to appoint another member as his/her proxy to attend and vote on his / her behalf. The Government of Pakistan, State Bank of Pakistan and any Corporation(s), being a member of the Bank, may nominate any person as its representative to attend the Annual General Meeting under authority of a Power of Attorney or a Board of Directors' Resolution or by an order in writing in case of Government of Pakistan. SBP and other Government shareholders shall not be entitled to cast their votes for election of Private Director. Proxies or nominations, in order to be effective and valid, must be received at the office of the Bank's Registrar / Share Transfer Agent, Messrs Central Depository Company of Pakistan Limited, CDC House 99-B, Block "B", SMCHS, Main Shahra-e-Faisal, Karachi – 74400, not later than 48 hours before the time fixed for holding the Meeting.
- vii) CDC Account Holders will further have to follow the under mentioned guidelines as laid down in Circular 1 dated January 26, 2000 issued by the Securities and Exchange Commission of Pakistan:
  - a. For Attending the Meeting:
    - In case of individuals, the account holder or sub-account holder shall authenticate his / her identity by showing his / her original Computerized National Identity Card ("CNIC") or original Passport at the time of attending the meeting,
    - In case of corporate entity, the original or duly authenticated Board of Directors' resolution / power of attorney with specimen signature of the nominee shall be produced (unless it has been provided earlier) at the time of the Meeting.
  - b. For Appointing Proxies:
    - In case of individuals, the account holder or sub-account holder shall submit the proxy form as per the above requirement.
    - The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be furnished with the proxy form.
    - The proxy shall produce his /her original CNIC or original passport at the time of the Meeting.
    - In case of corporate entity, the original or duly authenticated Board of Directors' resolution / power of attorney with specimen signature of the nominee shall be produced (unless it has been provided earlier) along with proxy form to Messrs Central Depository Company of Pakistan Limited.

viii) Members are requested to immediately notify any change in their addresses to the Bank's Registrar / Transfer Agent, Messrs Central Depository Company of Pakistan Limited.

ix) All nomination papers after scrutiny shall immediately be submitted to SBP for clearance.

x) Persons not cleared by SBP to hold office as Bank's director shall not be allowed to contest in the election or assume office of the director, as the case may be.

Secretary Board of Directors, National Bank of Pakistan, NBP Head office Building, 2nd floor, I.I. Chundrigar Road, Karachi,  
Tel: 021-99220224 & 021-99220858 Fax No. 021-99220239.

{Notice of the AGM together with the statement of material facts in respect of the Special Business to be considered at the AGM is being sent to the members.}

**"STATEMENT OF MATERIAL FACTS":**

This statement sets out the material facts concerning the Special Business given in agenda item No. 6 of the Notice, to be transacted at the AGM of National Bank of Pakistan's Shareholders.

**Item No.6:**

**TO CONSIDER AND APPROVE COMPENSATION PACKAGE OF SYED AHMED IQBAL ASHRAF PRESIDENT OF THE BANK, AS RECOMMENDED BY THE BOARD OF DIRECTORS.**

Syed Ahmed Iqbal Ashraf has been appointed President of the Bank in terms of Section 11 (3) (a) of The Banks (Nationalization) Act, 1974, by the Federal Government for a term of three (03) years with immediate effect vide Finance Division (GoP) Notification No. F.3 (14)Bkg-III/2013-, dated January 21, 2014. Syed Ahmed Iqbal Ashraf assumed the charge as President on 22-01-2014.

For objective assessment of market practices in relation to President's compensation, a consultant's proposal was sought. Consultant determined both fixed and variable compensation on the basis of following parameters:

- a) The size, spread and complexity of the job
- b) The relative performance and challenges faced by the job incumbent
- c) The profile of the incumbent
- d) Of the total compensation, 60% will be fixed and 40% variable(performance based)

Consultant also provided two options:

- i) Compensation package to be reviewed every year
- ii) Fixed compensation package for complete 3 years of contract

The Board in its 233rd meeting held on March 03, 2014, reviewed the proposal of the Consultant and recommended the following compensation package of Syed Ahmed Iqbal Ashraf as President of the Bank, in terms of Section 11(3)(a) of The Banks (Nationalization) Act, 1974 to the General Meeting of the Shareholders for approval.

The shareholders are requested to approve the following compensation package of Syed Ahmed Iqbal Ashraf, President of the Bank as recommend by Board of Directors:

## Compensation Package:

The Compensation package will be as follows:

	Amount in Rs.
<b>Basic Pay</b> - per month	2,258,000/-
<b>House Rent Allowance</b> - per month (55% of Basic)	1,242,000/-
<b>Gross Salary per month</b> (to be reviewed annually)	3,500,000/-
	In case of fixed compensation for 3 years, monthly gross salary will be Rs. 4,000,000/- instead of Rs. 3,500,000/-
<b>Utilities</b>	Utilities (electricity, gas, water, residence telephone(s) / mobile phone(s) and any other utilities pertaining to his residence) at actual.
<b>Security</b>	Security arrangements to be provided by the Bank. Deployment of four (04) security guards i.e. two security guards on 12 hours shift basis at residence.
<b>Vehicles, Fuel and Maintenance</b>	Two cars (one 3.5 litres and one 2.5 litres) provided by the Bank - Both vehicles fully insured and maintained by the Bank. President to purchase the cars at 10% of cost on expiry of contract or at written down value on separation. Fuel for the Bank provided vehicles at actual.
<b>Drivers</b>	Two (02) Drivers or Salary of Two (02) Drivers in lieu thereof @ Rs.25,000/- per month = Rs.50,000/- per month (on reimbursement basis)
<b>Official Entertainment</b>	At actual
<b>Domestic Staff</b>	Salary of Five (05) persons @ Rs.18,000/- per month = Rs.90,000/- per month (on reimbursement basis)
<b>Mobile phones</b>	Mobile Phones provided by Bank.
<b>Business Travel Overseas:</b>	Business class fare, 5 Star Hotel expenses at actual. Per diem for overseas with a maximum of US\$ 325 per day.
<b>Domestic Travel:</b>	Economy Plus class fare, 5 Star hotel expenses at actual
<b>Annual Leaves</b>	Annual leaves 30 days and Medical / Sick leaves 18 days per annum. Annual leaves may be accumulated, which is en-cash able on the basis of last drawn gross salary.
<b>Medical/Dental</b>	Medical / Dental coverage for self and dependent family members within Pakistan and re-imbursement of all expenses at actual. Full fledged dental treatment facilities at cost.
<b>Life Insurance</b>	Life insurance coverage to be provided by the Bank (Amount Rs.30.00(M)).
<b>House and Garden Maintenance</b>	House / Garden fully maintained by the bank at actual
<b>House Furnishing Allowance</b>	Amount equivalent to one gross salary payable once during tenure of three years.

<b>Performance Bonus</b>	Performance Bonus of up to Rs.28 million for the first year of contract. This will be reviewed each year of the contract (to be determined by the Board and approved by the shareholders) payable based on performance against key performance indicators to be mutually agreed.
<b>Club Membership</b>	Club Membership (entry fee) for two clubs of incumbent's choice to be paid by the Bank. Subscription / other charges of 3 clubs to be paid by the Bank
<b>House Building Loan</b>	As part of the employment arrangement, NBP will take over the unpaid portion of the existing house loan availed by him. Terms and conditions applicable as in NBP.
<b>Generator Facility at Residence</b>	One Generator to be provided by the Bank at residence. Cost of fuel and maintenance to be paid by NBP.
<b>End Service Benefits</b>	Gratuity to be paid at one month last drawn gross salary for each year of service. 6 months or more to be treated as completed year of service
<b>Annual Salary Review</b>	Salary will be reviewed every year on the basis of the Bank's performance determined by the Board and approved by the Shareholders.(if fixed compensation is opted for the full 3 years contract then no yearly compensation review)
<b>Separation from Bank's Service</b>	<p><u>In case of Termination of contract:</u> Six months' notice period or salary in lieu thereof.</p> <p><u>In case of Resignation:</u> Three months' notice period or salary in lieu thereof</p>

No perks and benefits other than mentioned above are admissible.

In this respect the following resolution is proposed to be passed:

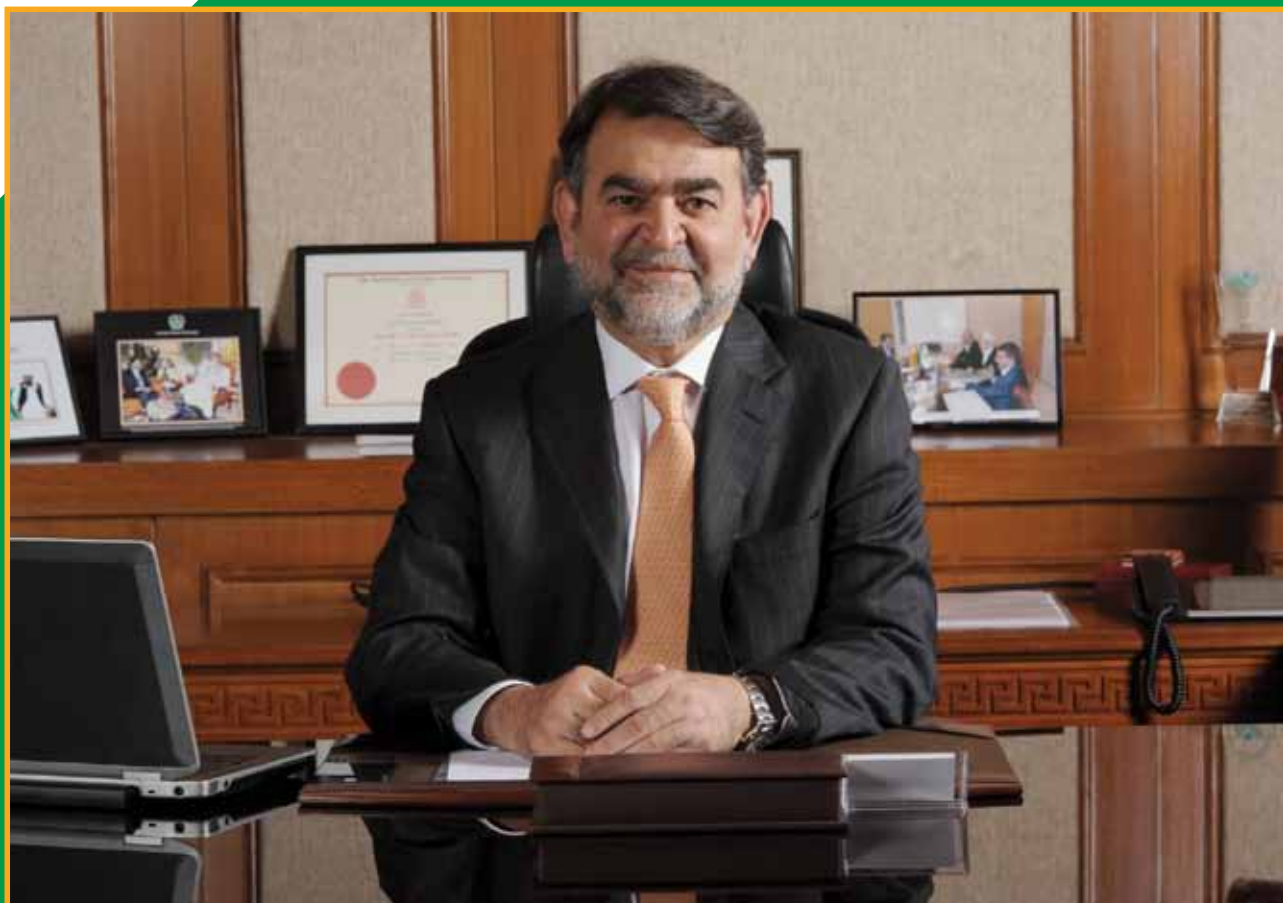
**“RESOLVED THAT** the compensation package of Syed Ahmed Iqbal Ashraf, President of the Bank, as recommended by the Board of Directors of the Bank in its 233rd meeting held on March 03, 2014, with effect from the date he assumed the office of the President, NBP, as mentioned in Statement of Material Facts, be and is hereby approved in terms of Section 11 (3) (a) of the Banks (Nationalization) Act, 1974.”



# Directors' Report to the Shareholders



## Directors' Report to the Shareholders



On Behalf of the Board, I am pleased to present the 64th annual report of the bank for year ended December 31, 2013.

The Board has proposed final cash dividend of Rs. 2/- per share (20%) for the year 2013. This will be presented for approval of shareholders in the forthcoming annual general meeting of the bank.

The bank's profitability decreased steeply mainly due to lower net interest margins and higher provision charge. Net interest margins decrease is attributed to the impact of reduction of State Bank of Pakistan (SBP) discount rate in the first half of 2013 which impacted the yield on assets. On the other hand SBP increased the minimum profit rate on all remunerative deposits from 6.0% to 6.5% from October 1, 2013 and subsequently to 7.0% from December 1, 2013. SBP also changed the mechanism of calculating the profit on all remunerative accounts from minimum balance of the month to average balance of the month. These impacts on net interest margin were partially offset through volume increase especially in high yielding advance salary, agriculture financing and gold loans.

The Board of Directors of the bank was reconstituted during 2nd half of 2013. The Board emphasized on the objective loan assessment of the portfolio including international operations and advised the management to use prudent approach in identifying problem loans and accordingly create adequate provision against loans. This exercise though resulted in higher non-performing loans and provision charge compared to corresponding period December 31, 2012. However, we believe this will strengthen the balance sheet and benefit the bank once recovery efforts yield results in for years ahead.



The Board of Directors continued to guide the management in key areas of performance and emphasized on improvement in the bank's operations. The Board of Directors' also guided the management to bring about further improvement in internal controls, risk & compliance functions.

The Board welcomes Mr. Syed Ahmed Iqbal Ashraf as new President National Bank of Pakistan (assumed charge on January 22, 2014). The Board also welcomes Chairman Mr. Muneer Kamal and Board members Mr. Wasiq Mehmood, Mr. Farrakh Qayyum, Mr. Rana Asad Amin and Dr. Shujat Ali.

### Profit & Loss Appropriation:

The Profit for the year 2013 after carryover of accumulated profit of 2012 is appropriated as follows:-

	Rs. in million
Profit before taxation for year 2013	7,078
Taxation	
- Current year	6,083
- Prior year(s)	130
- Deferred	(4,635)
	1,578
Profit after taxation for the year 2013	5,500
Other comprehensive income-net of tax	1,820
Profit Brought Forward-Restated	57,419
Transfer from surplus on revaluation of fixed assets	132
Profit available for appropriation	64,871
Transfer to statutory reserve (20% of after tax profit)	1,100
Issue of bonus shares - year 2012	2,775
Cash dividend paid - year 2012	12,950
	16,825
Profit carried forward	48,046

## Directors' Report to the Shareholders

### Banking Industry

Pakistani banking sector profitability remained muted as the banks absorbed the impact of reduction in net interest margins and tried to off-set the impact of reduction in yield through volume growth. Overall industry performance remained steady aided by earnings, strong fund based liquidity and high capital levels. The balance sheet size of the banking industry grew, however, the sector remains exposed to credit risk, increasing concentration of government exposure on bank's balance sheets and decelerating interest margins.

### NBP performance

During the period as a result of change in accounting policy due to adoption of revised International Accounting Standard 19 (IAS 19) and restatement of provision charge as explained in notes 5.1.2 and 5.1.4 of the financial statements, pre and after tax profit for the period ended December 31, 2012 were restated at Rs. 21.4 billion and Rs. 14.9 billion as against previously reported amount of Rs. 23.3 billion and Rs. 16.2 billion. Balance sheet has also been restated accordingly.

Bank posted operational profit (pre-provision profit) of Rs. 27.5 billion compared to Rs. 32.4 billion (restated) last year registering a decline of Rs. 4.9 billion or 15% mainly due to downward movement of discount rate till August 2013 and higher cost of funds on account of linking deposit rates with discount rate and change in calculation of profit from minimum balance to average balance.

Net interest income was lower by 12.5% mainly due to reduction in discount rate in first half of 2013 and increase in cost of fund due to the reasons mentioned above. Non-interest income is higher by 7.2% mainly due to increase in higher fee income and capital gains to take opportunity of record KSE index.

Pre-tax profit stood at Rs. 7.1 billion compared to Rs. 21.4 billion last year mainly due to provision charge of Rs. 20.4 billion. The Board emphasized on the objective loan assessment of the portfolio including international operations and advised the management to use prudent approach in identifying problem loans and accordingly create adequate provision against loans. This exercise though resulted in higher non-performing loans and provision charge compared to corresponding period however, we believe, will strengthen the balance sheet and benefit the bank once recovery efforts yield results in years ahead. This charge includes around Rs. 9.4 billion on account of overseas operations. Administrative expenses were kept under strict check as these increased by 4 % mainly due to defined benefit charge and inflation.

Due to higher provisions, pre-tax return on equity stood at 5.4%, pre-tax return on assets at 0.6% while cost /income (excluding provisions) remained at 0.57. The bank is adequately capitalized with capital and reserves at Rs. 156.3 billion, higher by 12 % from last year. Higher revaluation surplus by Rs. 20.2 billion mainly on shares and mutual funds due to record stock market index and increase in revaluation surplus on properties by Rs. 5.2 billion due to fresh periodic valuation supported the capital. Despite the provision charge, capital adequacy ratio remained healthy at 15.24%.

## Directors' Report to the Shareholders

Performance of the Bank's various Groups/Divisions is given below:

### Corporate & Investment Banking

The bank continued to be a major player in the corporate banking in the country. Collaborating with our corporate customers by providing comprehensive and customized financial solutions for doing business has been the core strategy of our corporate banking group. The group manages relationships with a number of large and mid-sized corporates and multinational companies operating in the country. The group services the financial requirements of clients through products ranging from working capital finance, export finance, trade and commercial banking products to rupee and foreign currency loans, and structured finance products. Our corporate banking group is the front-end relationship team which services client requirements across businesses. The group offers syndication, project/ infrastructure financing, along with mergers, acquisitions.



In the year 2013 bank's strategy was consolidation in terms of corporate advances that shows a decline of 5% as a result of repayments of some energy related loans on settlement of circular debt in 2013. The bank's corporate banking group remained committed to increase in trade and ancillary business volume with growth of around 30% in year under review. In line with the national priorities, the corporate group laid emphasis on alternative energy projects in addition to traditional power generation, fertilizer and other infrastructure projects. A separate Asset Rehabilitation Wing, within the group is focused on bringing in more settlements through cash recoveries, rescheduling and coordination for necessary litigation procedures.

Our investment banking designs innovative and customised products to meet the complex needs of our clientele. Our investment banking team is one of the leading arrangers and underwriters of structured finance transactions in Pakistan, combined with the bank's extensive experience, industry expertise and global presence.

## Directors' Report to the Shareholders

### Commercial & Retail Banking

Commercial & Retail Banking Group is the major contributor in the bank's profitability, which handles both liabilities and assets products. On liability side, the group manages procurement of deposits under different schemes/products. The group offers various financing products which include commercial, SME, agriculture, consumer & commodity financing. Under consumer financing the bank offers NBP Advance Salary, NBP Saibaan and Cash & Gold products. The bank has one of the largest branch networks in the country with most diversified branches locations. The bank's rural presence is most extensive of any bank. During the year, the bank increased its branch network by 48 branches, which helped in increasing its reach to its potential customers.



Domestic deposits of the bank increased by over 10% in 2013 with focus was on increasing share of CASA deposits in total deposits. CASA deposits constitute 69% of total deposits. In liability side, the bank besides offering traditional current and saving deposits, offers products for business accounts (National Income Daily Account) and small savers (NBP Premium Amdani Scheme). Interbank Fund Transfers (IBT) facility at all branches is successfully in operation. With all the branches now on on-line network, our customers have convenience of funds transfer in hassle free and cost effective manner. We are building our liability team to further improve our product offering and leverage the largest customer base in Pakistan besides improving existing products delivery.

NBP Advance Salary continued to perform well and is a major contributor in terms of growth and earnings. The product is the single largest consumer product in the country with low rate of default and excellent rate of return. During the year, the Advance Salary portfolio grew by 28%.

NBP always gives special emphasis to financing in agriculture sector. It is indeed heartening to note that NBP has the largest agriculture portfolio in the commercial banks in the country. The bank believes that agriculture is backbone of the economy and is committed to provide support to this sector which offers good returns in terms of earnings. The bank's agriculture portfolio increased by 30% during the year under review.



## Directors' Report to the Shareholders

Year 2013 was a challenging period for SMEs due to moderation in economic activity. While being cognizant of the subdued economic environment, we focused on judicious portfolio growth. We continued to focus on strengthening our delivery capabilities for SME customers. We believe that a strong SME sector is fundamental to building a resilient and dynamic corporate sector and view SME segment as integral to the country's growth and will continue to partner with them while building a healthy portfolio. The bank's SME portfolio grew by over 15% in year 2013.

### International Operations

NBP has largest overseas franchise amongst Pakistani Banks in terms of assets. These offices facilitate large part of our trade finance business and remittances. NBP, with its 23 overseas branches, one joint venture (United Kingdom) two wholly owned subsidiaries (Central Asia) and 3 representative offices covers regions from South Asia, Central Asia and Middle East, Europe and USA. Our exclusive coverage of Central Asia; energy corridor for the world, has placed us in strong position once the trade picks up in the region. In terms of profitability, 2013 was a challenging year, as the bank had to take a charge of around Rs. 9.4 billion on account of non-performing loans at certain branches/ locations. In order to improve the controls and recovery, the bank has taken a number of actions which include implementation of four-eye concept for improvement in transparency, control and better management decisions and initiation of a recovery team. Improvement and continuous monitoring in this area will be top priority for year 2014.

### Treasury Management & Capital markets

Treasury Management Group plays a pivotal role in optimally managing the foreign exchange, money market and capital markets and ensured optimal utilization of funds throughout the year. Besides optimally managing the cash flows, the bank made impressive capital gains in both money and capital markets. As an endorsement of our expertise in fixed income we have consistently been rated amongst the top primary dealers in the country by State Bank of Pakistan for the last three years. In liaison with other groups, treasury played its part in growing volumes of trade related business activities. It is the testament to the bank's superior expertise that its performance has consistently been outstanding amongst peer banks when it comes in terms of income from dealing in foreign currencies where the bank recorded FX income in excess of Rs. 3 billion. Treasury corporate desk played an important role in advising corporate clients about market trends and expectations of currency flows and interest rate movements. The group is in the process of implementing state of the art and world renowned treasury system. Implementation of the new system will make the group better equipped to undertake new business and become a one stop solution for our diversified client base.



## Directors' Report to the Shareholders

### Assets Recovery Group

Primarily Assets Recovery Group is responsible to monitor and settlement of non-performing loans (NPLs). Despite energy crisis, deteriorating social conditions and muted economic growth, the bank managed to record some large recoveries/rescheduling during the year resulting in positive impact on bank's profitability. The bank took number of steps for reduction in NPLs inter alia merging of SME recovery group under asset recovery group for coordinated recovery efforts under one umbrella, focusing settlements through legal course as well as out of court negotiations.

With the provision coverage of around 80%, we believe that going forward, the group will make major contribution towards the bank's profitability through recoveries and reversal of provision as a result of declassification/rescheduling.

### Customer Services

During the year 2013 forty eight (48) branches were opened, out of which 10 were Islamic banking branches. With this addition, the total number of domestic bank branches were 1,342 by the year-end.

The bank is in process of computerizing government pension payment system with in-house expertise. Government pension system is a web based application which will automate all the tasks performed by existing manual procedures. The system is designed in such a way that it will not only reduce turn-around-time in dealing with pension payments but will also ensure availability and updating of pension payment data/pensioners' record on real time basis. This system is applied across the network for facilitating pension/benefits payments to EOBI registered pensioners (through Cash), whereas its prototype has been used to capture pension payment of pensioners of Federal, Provincials and Armed forces, at 200 selected branches. The system is targeted to be completely implemented in all pensioners dealing branches in the year 2014.



Our Call Centre is now working on 24/7 basis providing account information, facilitating lodgment of complaints and status of ATM card application. The call centre now receives more than 55,000 calls a month and the numbers are increasing.

## Directors' Report to the Shareholders

In order to offer alternate delivery channels and facilitating withdrawal through ATMs, NBP has increased its capacity to process ATM card applications and hassle-free card delivery to applicants. By virtue of process modification and improved quality of customer services, more than 470,000 cards were issued in 2013 whereas the total card population has crossed one million mark. We are now gearing-up to offer in collaboration of Islamic banking group, "Aitemaad ATM Card" to our Islamic banking branches account holders in addition to "Foree Remittance Card" that will be issued to recipient of home remittances.

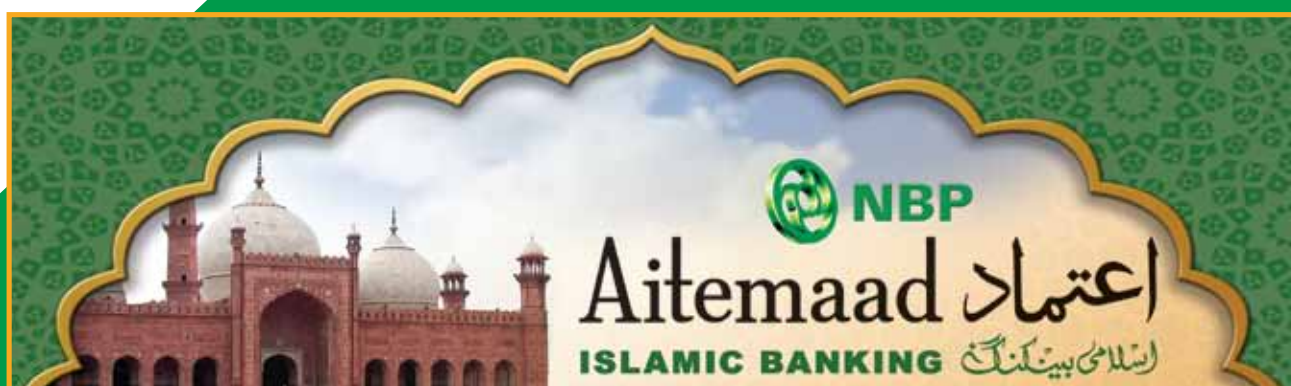
NBP collects Hajj applications from pilgrims on behalf of Ministry of Religious Affairs. This year, the bank received around 11,000 applications under the Hajj-2013 and ensured maximum facilitation to the pilgrims by offering round-the-clock services at Hajj Booths established at all eight Haji camps in the country.

### Home Remittances

In pursuit of the national cause of providing fast, convenient, secured and reliable remittance services, NBP has encouraged the home remittance customers to use legal channels. NBP has established a dedicated "Global Home Remittances Management Group" which has made alliances with world's leading banks/financial institutions/money service business such as Al-Rajhi Bank, Xpress Money, Western Union, Bank Al Bilad, Arab National Bank etc. With advanced technology, enhanced global coverage, widest domestic network of 1,342 branches and improved service quality at branch level, NBP is now becoming the bank of choice for receiving over the counter payments of home remittances. NBP offers "NBP Foree Cash" through which customers can get the money sent from their loved ones within minutes without the requirement of having a bank account. Our "NBP Foree Transfer" allows remittances to be deposited directly into the customers' accounts.

### Islamic Banking

To make strong presence in Islamic banking industry in Pakistan and to boost Islamic banking business, NBP has developed 5-year comprehensive business plan incorporating strategies and goals. The plan proposes to increase the country-wide network of dedicated Islamic banking branches to over 100 in the next couple of years. This growth has been planned to make NBP Islamic a meaningful player in the market, in line with its robust profile. During the year under review the group successfully managed to expand its branch network from 8 to 18. The branch premises were identified & selected to cater wide target market for Islamic banking products. To ensure smooth functioning and adherence to Shariah compliant operations, NBP Islamic banking has taken on board Mufti Ehsan Waqar as Shariah Advisor. Mufti Ehsan is among the few scholars who possess a unique combination of religious and contemporary education. To create awareness among masses about Islamic banking services, NBP has re-launched Islamic banking with a new brand that is "Aitemaad", which is synonymous with the trust of people on NBP. To market Islamic products and services, NBP plans to capitalize on its strong brand recognition. This will help NBP to get closer to people who wish to do Islamic banking, by offering Shariah compliant innovative asset and liability products.





## Directors' Report to the Shareholders

### Credit and Risk Management

In line with the regulatory framework and bank's own business strategy, credit management has developed a credit policy document which is regularly updated to bring further refinement in credit rules and procedures with the changing need of the time.

Our specialized Industry Research & Analysis Wing analyses thirty four (34) key industrial sectors of the economy, in terms of relative risks and attractiveness, which help our business and risk management groups to set their goals and strategies. Our Economic Research Wing keeps track of national and global economic conditions and events, which helps making prudent lending decisions keeping in view the changing economic scenarios. The Credit Management Group manages efficient and specialized handling of corporate, commercial, agriculture, FIs, overseas, SME & consumer clients credit requests. Credit monitoring functions has also been further specialized by formation of a separate wing dedicated to monitoring of syndicated project loans.

NBP has been constantly striving to improve risk management standards. Considering the recent global crisis and the needs of the local macro-economic and banking landscape, the bank intends to further strengthen its risk management design and inculcate a culture of prudent risk management across its activities. Improvements have been noted in overall risk management function since 2010 due to implementation of a bank-wide Basel II programme. In its overall strive to adopt best practices; NBP procured the consultancy services of the market leader in Basel II implementation. The bank has recently hired the services of a top consultant to undertake a comprehensive BPR and COSO exercise aimed at overall business process improvement, advanced risk management and strengthening of the overall control environment.

With a view to further improve credit risk mitigation environment and to introduce proactive measures to combat risk, risk management group ensures that there is a framework in place for effective assessment/ measurement, mitigation and reporting of credit risks both on counterparty as well as portfolio level. In line with SBP's Risk Management Guidelines, NBP has constituted a dedicated Risk Review Wing which is responsible to independently review the approved credit cases pertaining to new proposals, renewals, restructuring/rescheduling loans etc, on a sample basis. In order to strengthen the risk environment across the bank, the consumer risk wing has also been established. The primary responsibilities include formulation / proposition of credit risk strategies, policies, credit assessment methodologies, credit portfolio management including limit setting, MIS and monitoring with respect to consumer/ programmed based SME lending. The market liquidity and risk management wing ensures that the market and liquidity risks are identified, measured, mitigated and controlled with the support and involvement of respective departments and in accordance with the regulatory requirements and internal policies. Broadly, it is responsible for formulation / proposition of market and liquidity risk management framework, investment portfolio monitoring, assessment / development of market and liquidity risk limit framework and associated limits, working on Basel II projects, coordinating with the core banking team in provision of required features and provision of necessary support in market risk capital calculation and other market and liquidity risk functionalities.

The Board is pleased to endorse the statement made by management relating to internal controls including management's evaluation of ICFR. The Management's Statement on Internal Control is included in the Annual Report.

## Directors' Report to the Shareholders

### Information Technology

Realizing the importance of new technology and its impact the bank places great emphasis on adoption of new technologies and close monitoring the performance of ongoing I.T. projects in the bank. In year 2013 NBP achieved a number of I.T. milestones like the entire branch network coming online, expansion of ATM network, enhanced features at call center, SMS and email alerts etc. NBP has embarked on implementing Core Banking Automation across all major areas of its business including consumer, corporate, treasury, trade, HR and MIS which shall enable the bank to provide customer services as well as ensuring efficiency across its various business functions. The main branch Karachi went live beside seventeen (17) other branches in various cities of Pakistan in 2013. In addition to local branches, international branches of Korea and Japan were also added on the new technology platform. Apart from "Fidelity Profile" various modules of SAP HCM went live. SAP-HCM system has been deployed to generate its countrywide payroll as well as perform other HR related functions within bank including personal administration, provident fund, pensions etc. with efficiency and control across its regions. NBP has increased its number of ATMs to 375 from 360 in 2012.



### Corporate Social Responsibility

National Bank of Pakistan, being the leading financial institution in the country has always been at forefront towards building a stable and sustainable economy by adapting to strategies and policies as per the needs of the stakeholders. NBP has taken various initiatives that very clearly depict its commitment towards its corporate social responsibility mission. The bank has formularized strategic areas of focus for the accomplishment of its corporate-social goals. The bank is running a full-fledged CSR program to benefit the community at large mainly by investing in projects related to development of critical socio-economic sectors. Additionally, the bank is also active in extending support to a number of recognized charitable institutions and is investing for bringing positive change and improving the quality of life of underprivileged members of our society. To serve the purpose, the bank identifies initiatives that are sustainable and have a meaningful impact on society and a strong connection with the business and core competencies. The foremost area of focus for CSR initiatives are directed towards promotion of education, health, woman and child welfare, special persons, culture, sports and relief for affected of natural disasters.

It is truly a matter of pride that, NBP has been recently awarded the "Gold Medal on CSR" by the President of Pakistan on the basis of overall contributions and donations for charitable, social, educational and public welfare efforts.

## Directors' Report to the Shareholders

### Awards & Recognitions

NBP was declared the "Top Bank in Pakistan" in "Top 1000 World Banks- 2013" by "The Bankers" magazine owned by Financial Times Group, London. The bank was also declared "Domestic Retail Bank of the Year 2013 – Pakistan" by "Asian Banking & Finance Magazine", owned by Charlton Media Group, Singapore. Federation of Pakistan Chamber of Commerce and Industries (FPCCI) has also awarded 1st Achievement Award "Gold Medal on Banking and Financial Sector" to the bank. JCR-VIS Credit Rating Company has reaffirmed the entity ratings of the bank at 'AAA/A-1+' (Triple A/A-One Plus) with 'stable' outlook.





## Directors' Report to the Shareholders

### Future Outlook

Year 2014 will be a year of new opportunities and looming challenges for NBP as well as the banking industry. The bank will focus on consolidation and recoveries to bring down the non-performing loans. The bank will further diversify product offering to generate new streams of revenue and will reach new markets and customers for further growth in market share and retain market leadership position.

Going forward the bank shall focus on improving the internal controls and processes. We are building a liability team to procure low cost deposit, increase in average deposit per account, reduction in non-performing loans especially in overseas and increase in recoveries. NBP will also increase its branch network for both conventional and Islamic banking in urban and rural areas. The bank will also increase its customer base through liability and asset products and will also focus on Advance Salary, Agriculture and Gold Loans to customers. NBP has undertaken a number of plans in the areas of information technology upgradation with major projects like CBA implementation, expansion of ATM network, mobile banking, data centers, call center and BPR/COSO projects. The bank will also focus on branchless banking by providing alternate delivery channels like ATMs, internet and mobile banking services.

We intend to open new facilitation centers for pensioners and utility bills collection. NBP will continue to invest in HR capacity building through training. Trade finance and home remittances business will be increased through targeting new customers. Efforts will be made to improve 'expense management' and achieve greater operational efficiency.



## Directors' Report to the Shareholders

### Statement Under Code of Corporate Governance

The Board is fully aware of its responsibilities established by the Code of Corporate Governance issued by the Securities & Exchange Commission of Pakistan (SECP). The Directors are pleased to give the following declarations/statements to comply with the requirements of the Code.

- (a) The financial statements (Statement of Financial Position, Profit & Loss Account, Statement of comprehensive income, Cash Flow Statement, Statement of Changes in Equity and notes forming part thereof), prepared by the management of the bank give the information in the manner so required and respectively give a true and fair view of the state of the bank's affairs as at December 31, 2013 and of the results of its operations, changes in equity and its cash flows for the year then ended.
- (b) Proper books of accounts have been maintained.
- (c) Appropriate accounting policies have been consistently applied in the preparation of the financial statements and accounting estimates are based on the reasonable and prudent judgment.
- (d) The International Financial Reporting Standards, as applicable in Pakistan have been followed in preparation of the financial statements and departure there from, if any has been adequately disclosed.
- (e) The system of internal control is showing signs of improvement as compared to previous years. However, such a system is designed to manage rather than eliminate the risk of failure to achieve objectives, and provide reasonable but not absolute assurance against material misstatements or loss.

The process used by the Board to review the efficiency and effectiveness of the system of internal control includes, the following:

- The Board has formed various committees comprising of non-executive directors.
- Internal audit department of the bank conducts the audit of all branches, regions and groups at Head Office level on an ongoing basis to evaluate the efficiency and effectiveness of internal control system and proper follow up of irregularities and control weaknesses is carried out.
- The Board receives confirmations / representations from all groups and regional heads on annual basis confirming effectiveness of the internal control system established and maintained by them within their function.

The principal features of the bank's control framework include:

- The bank has clearly defined organizational structure, which supports clear lines of communications and reporting relationships.
- There exists a properly defined financial and administrative power of various committees and key management personnel, which supports delegations of authority and accountability.
- The bank has effective budgeting system in place. Annual budget of the bank is approved by the Board and monthly comparisons of actual results with the budget are prepared and reviewed by the senior management.

The bank has a comprehensive framework of written policies and procedures on all major areas of operations such as Credit, Treasury Operations, Finance, Internal audit and Compliance, duly approved by the Board.

- (f) There are no significant doubts about the bank's ability to continue as a going concern.
- (g) There has been no material departure from the best practices of the corporate governance as detailed in the listing regulations.
- (h) Key operating and financial data is available in the annual report.

The number of board meeting held during the year was 13 and attended by the directors as follows:

Dr. Asif A. Brohi (Till 10-09-2013)	Former President / Chairman	10
Mr. Asif Hasan (Till 26-12-2013)	Former President (Acting)	3
Mr. Muneer Kamal (From 9-09-2013)	Chairman	4
Mr. Aftab Anwar Baloch (Till 25-02-2013)	Director	3
Mr. Tariq Kirmani	Director	13
Mrs. Haniya Shahid Naseem (Till 25-02-2013)	Director	2
Mr. Zahid Hussain	Director	13
Mr. Shahid Aziz Siddiqui	Director	13
Mr. Wasiq Mahmood (From 6-05-2013)	Director	8
Mr. Farrakh Qayyum (From 9-09-2013)	Director	4
Rana Assad Amin (From 9-09-2013)	Director	4
Dr. Shujat Ali (From 9-09-2013)	Director	4

- (i) Value of investments of Employees' Pension Fund and Employees' Provident Fund as at December 31, 2013 (un audited) were as follows:

(Rupees in '000)

Employees' Pension Fund	31,011,262
Employees' Provident Fund	12,886,715

### Pattern of Shareholding

The pattern of shareholding as at December 31, 2013 is given in Annual Report.

### Earnings per share

The basic and diluted after tax earnings per share for the year 2013 is Rs. - 2.59/-

### Appointment of Auditors

The Board of Directors on the recommendation of the Board Audit Committee, has recommended KPMG Taseer Hadi & Co., Chartered Accountants and M/s. Ernst & Young Ford Rhodes Sidat Hyder & Co., Chartered Accountants to be the external auditors of the bank for the year ending December 31, 2014 at the existing fee subject to approval by the share holders at the Annual General Meeting. Both the firms, eligible, have offered themselves for appointment. An additional amount of Rs. 0.979 million in respect of audit fee 2013 will be paid to the external auditors resulting from levy of 4% sales tax on services provided by the external auditors. This amount is also being recommended to the shareholders for approval.

For and on behalf of the Board of Directors

**Syed Ahmed Iqbal Ashraf**  
President

Karachi  
Dated: March 03, 2014

# Risk Management Framework

Risk Management in any business entity is a critical function, which develops tools, formulates risk policies to keep exposures within manageable limits in conformity to the institutions risk taking appetite.

Risk Management Group at NBP has been suitably structured, with the required independent reporting, a well defined risk charter, staffed with professionals having the requisite technical skills. Simultaneously, a Basel II Implementation Project is in the process of being executed under the guidance of external professional consultants, to significantly enhance risk management capacity across the full spectrum of the institution. This has enabled Risk Management Group to play a more effective role in the achievement of its objectives and assisting the Board and Senior Management to fulfill their responsibilities of risk oversight. Risk management is viewed holistically, including Credit Risk, Market Risk, Liquidity Risk and Operational Risk.

National Bank of Pakistan is fully aware of its systemic and critical leading role in the sustainable economic development of Pakistan. Keeping this in mind, NBP's Board of Directors and Senior Management are fully committed to strengthening the risk management practices in NBP and an enabling risk structure as below:

- Board Risk Committee (BRC)
- Executive Risk Management Committee (ERMC)
- Independence of Risk Management Function from approvals.
- Representation of Risk Management in Asset Liability Committee (ALCO).
- Representation of Risk Management in Credit Committee (CC) is mandatory while discussing any policies, product plans, programs and portfolio reviews.

Under the umbrella of above, various initiatives were undertaken and achieved, some of which are listed below:

- Development of Internal Capital Adequacy Assessment Process (ICAAP) as per latest SBP guidelines.
- Performed both, the model and internally designed stress tests as per SBP guidelines.
- Development and implementation of Internal Risk Rating model(s) and scorecard(s) for Retail borrowers.
- Development and updating of the overall Risk Management Policy.
- Reviewed, refined and updated a wide range of policies and product programs.
- Regular portfolio reviews and analytics of diversified facets to apprise and facilitate Senior Management and Board in decision making and strategy formulation.
- Development of Credit Risk Tolerance Limits / Concentration Policy.
- Development of capital charge calculation tools.
- Performed post facto credit risk reviews of corporate, commercial and SME asset classes identifying gaps in credit granting process, to improve the quality of credit portfolio.
- Implementation of Operational Risk Management tools such as Risk & Control Self Assessment (RCSA) and Key Risk Indicators (KRIs).
- Development of Operational Risk Management Framework.
- Formulation of Operational Risk Management Strategy & Tolerance Level.
- Implementation of Loss Data Collection Mechanism directly from field functionaries.
- Continuous sanitizing and reconciliation of data mart for Basel-II, portfolio management, analytical reports and MIS for senior management and BoD.
- Refining and updating models for Duration, PVBP and Liquidity risk.
- Enhancement in data fields to support a broad range of analytics and models, such as VAR, Duration, Liquidity Management, Portfolio analytics etc.

RMG is in the process of testing the following key initiatives for the next year:

- Transition towards Basel III Capital Accord in-line with the regulatory directives.
- Implementation of Risk Adjusted Return on Capital (RAROC) model.
- Implementation of Capital Charge calculation tool.
- Development of stress testing framework and incorporating proprietary stress scenarios.
- Development of data collection mechanism for overseas portfolio.
- Enhancement and transition of F-256 & SCA data collection modules into web based applications for improved capital calculation and portfolio management.
- Enhancement of scope of post facto credit risk reviews in terms of asset class coverage.
- Monitoring of ORM Tolerance limit and conducting variance analysis.
- Mapping of Bank's business activities into 8 business lines as per the regulatory Basel II requirement.
- Tagging / Updation of Risk & Control Design Assessment (RCDA) with Historical Loss Data Collection (HLDC) gap data.
- Updation in existing Risk Appetite Statement.
- Kondor+ Implementation for Market and Liquidity Risk Management.
- Development of CAMELS model for proactively evaluating the bank's standing as assessed by the regulator and as a way forward will assist management and Board for strategic decisions.
- Implementation of Value at Risk model for daily monitoring and limit setting.
- Development of MRM and ALM Strategy and accordingly enhancing Market Risk limits.



# Statement of Internal Control

## Reporting of Internal Control System

Bank's Management has established and is managing an adequate and effective system of Internal Control which encompasses the policies, procedures processes and tasks as approved by the Board of Directors that facilitate effective and efficient operations. The management and the employees at all levels within the bank are required to perform as per these approved Internal Control System components. The Internal Control System ensures quality of external and internal reporting, maintenance of proper records and processes, compliance with applicable laws and regulations, and internal policies with respect to conduct of business.

The management ensures that an efficient and effective Internal Control System is in place by identifying control objectives, reviewing existing procedures and policies and ensuring that control procedures and policies are amended from time to time wherever required.

However, Internal Control system is designed to manage rather than eliminate the risk of failure to achieve objectives and provide reasonable but not absolute assurance against material misstatement or loss.

## Evaluation of Internal Control

The Bank has an independent Internal Audit & Inspection function in the name of Audit & Inspection Group with three Regional Audit & Inspection Offices that conduct audit of branches, Regions, Subsidiaries, Staff Colleges and Groups at Head Office on an on-going basis to evaluate the efficiency and effectiveness of Internal Control System. In addition to that Compliance set up is also in place with 152 independent branch compliance officers in category III Branches and 29 Regional Compliance officers with supporting staff to take care of Compliance related issues to strengthen the control environment.

For the year 2013 the Bank has made its best efforts to ensure that an effective internal control system continues to perform in letter and spirit. The observations made by the external / internal auditors in their respective audits / inspections are promptly reviewed and measures are taken by the Board, Board Audit Committee and management for rectification of such observations to safeguard the Bank's interest.

The bank is in process of completing various stages of ICFR in compliance with roadmap and other instructions issued by State Bank of Pakistan from time to time. In light of recent directive issue by SBP, the Board Audit Committee / Board of Directors would review the ICFR implementation plan to further strengthen the relevant controls and submission of requisite report(s) to SBP as per the timelines.

We assess that the internal control environment is showing signs of improvement as compared to previous years. The Bank is endeavoring to further refine its internal control design and assessment process as per guidelines issued by the State Bank of Pakistan. Accordingly, Bank is making all possible efforts to improve the professional skills and competency level of staff through need based training programs.

**Imam Bakhsh Baloch**

SEVP/ Chief of Audit & Inspection Group

**Shahzad Akhtar Shami**

EVP/ Chief of Compliance Group

Karachi

Dated: February 24, 2014

# Statement of Compliance with Code of Corporate Governance

For the year ended December 31, 2013

This statement is being presented to comply with the Code of Corporate Governance (the Code) contained in the Regulation No. 35 of Chapter XI of listing Regulations of Karachi, Lahore & Islamabad Stock Exchanges for the purpose of establishing a framework of good governance, whereby a listed Company is managed in compliance with the best practice of Corporate Governance.

The Bank has complied with the principles contained in the Code in the following manner.

1. The Board of Directors of the Bank is appointed as per the provisions of the Bank's (Nationalization) Act, 1974. All the Directors (Except President /CEO) are non-executive Directors, including one independent Director representing minority shareholders as required by the Code. As at December 31, 2013 the Board includes: -

Category	Names
Appointed by Federal Government under section 11(3)(a) of The Banks (Nationalization) Act, 1974.	<div>Mr. Muneer Kamal <b>Chairman</b></div> <div>Mr. Farrakh Qayyum <b>Director</b></div> <div>Rana Assad Amin <b>do</b></div> <div>Mr.Shahid Aziz Siddiqi <b>do</b></div> <div>Mr. Zahid Hussain <b>do</b></div> <div>Mr. Wasiq Mahmood <b>do</b></div> <div>Dr. Shujat Ali <b>do</b></div>
Director representing Private Shareholders and Minority Interest Elected in terms of 11(b) of The Banks (Nationalization) Act, 1974.	Mr. Tariq Kirmani <b>Director</b>
President (Acting)	Mr. Asif Hassan

2. Mr. Asif Hassan, assumed the charge as President (A) in terms of Government of Pakistan, Finance Division Notification F-1(5) Bkg-III-2013 dated 16-9-2013 vice Dr. Asif A. Brohi who resigned as President, NBP on 16-9-2013 and his resignation was approved vide Government of Pakistan, Finance Division (Internal Finance Wing) Notification No. F.1(5) Bkg.III/2013 dated 16-9-2013. The Federal Government in terms of Section 11 (3)(a) of The Banks (Nationalization) Act, 1974 appointed Syed Ahmed Iqbal Ashraf as President in terms of GoP, Finance Division, Notification No. F-3(14) Bkg-III-2013 dated 21-1-2014 who assumed the charge on 22-1-2014. Mr. Asif Hassan relinquished charge as President (Acting) NBP on 22-1-2014.
3. Mr. Muneer Kamal was appointed as Chairman of NBP Board of Directors vide Notification No. F.10 (31) Bkg.III/2010-1376 dated 9-9-2013 with immediate effect.
4. During the year Mrs. Haniya Shahid Naseem and Mr. Aftab Anwar Boloch, Directors were replaced by Ministry of Finance, Government of Pakistan vide Notifications No. F.10(31) Bkg.III/2010-328 and No. F.10(31) Bkg.III/2010-332 both dated 26-2-2013. Mr. Wasiq Mahmood was appointed as Director vide Notification No. F.10 (31) Bkg.III/2010-372 dated 1-3-2013 with immediate effect. Mr. Farrakh Qayyum, Rana Assad Amin and Dr. Shujat Ali were appointed as Directors vide Notification No. F.10 (31) Bkg.III/2010-1376 dated 9-9-2013 with immediate effect.

5. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including this Bank (excluding the listed subsidiaries).
6. All directors of the Bank are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI, or being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
7. The Bank has prepared a Code of Conduct and has ensured that appropriate steps have been taken to disseminate it throughout the Bank as a guiding principle.
8. The Directors have confirmed that neither they nor their spouses are engaged in the Business of Stock Brokerage.
9. The Bank has prepared "Statement of Ethics and Business Practice" which is already approved by the Board of Directors.
10. The Board has approved the Vision, Mission, Core Values, Objectives and NBP Strategic Plan.
11. The Bank has comprehensive framework of written policies and procedures on all major areas of Operations such as Credit, Treasury Operations, Finance, Risk, Internal Audit and Compliance etc. Many of these policies have been approved by the Board and are being constantly reviewed.
12. There exists in the Bank a framework defining the limit of the authority of various Management levels. All the powers were exercised by the relevant authorities within the materiality thresholds.
13. All the Powers of the Board have been duly exercised and decisions on material transactions have been taken by the Board.
14. During 2013, thirteen (13) meetings of the Board of Directors were held. Written notices including agenda of the Board meetings were sent to the Directors 7 days before the meeting except for emergent meetings. Nine (9) meeting were chaired by the President in term of Section 11 (8) of The Banks (Nationalization) Act, 1974. The Federal Government has appointed Chairman of the Board on 09-09-2013 who chaired the remaining four (4) meetings held from 9-9-2013 to 31-12-2013.
15. The CFO and the Company Secretary attended all meetings of the Board of Directors except for two meetings where leave of absence was granted to the CFO by the Board.
16. The appointment of Financial Controller, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment are duly approved by the Board. According to the Bank's organization chart, the Financial Controller is the top position in the finance department and therefore he performs the functions of Chief Financial Officer.
17. The Director's Report for the year has been prepared in compliance with the Code of Corporate Governance and fully describes the salient matters required to be disclosed.
18. The Financial Statements of the Bank were duly endorsed by CEO and Financial Controller before approval of the Board.
19. The Bank held orientation session for the directors in the year 2008 and two of its directors completed the PICG Training course, during 2014. The Bank will arrange training for two of it's directors to cover 2013 and 2014 requirements.
20. The Directors, CEO and Executives have confirmed that they do not hold any interest in the shares of the Bank other than that disclosed in the pattern of shareholding.
21. The Bank has complied with all the Corporate and Financial Reporting requirements of the Code. In accordance with the requirement of 35 (x) of the listing regulations, all related party transactions have been reviewed and approved by the Board of Directors.
22. The 'closed period' prior to the announcement of interim/final results, and business decisions, which may materially affect the market price of company's securities, was determined and intimated to directors, employees and stock exchange(s).
23. Material /price sensitive information has been disseminated among all market participants at once through stock exchanges(s).
24. There is Board Audit Committee which comprises of Non-Executive Directors and the chairman of the committee is an independent director.

25. An effective Internal Audit Group is in place at the Bank.. The Head of Internal Audit reports functionally to the Board Audit Committee and administratively to the President.
26. The Board Audit Committee held eleven (11) meetings as well as held meetings prior to the approval of Interim and Final Results as required by the Code. The minutes of each meeting were confirmed in the next meeting prior to circulation of the same to all members, directors, Head of Internal Audit and the CFO. The Charter of the Board Audit Committee has been duly approved by the Board of Directors and has been advised to the Committee for compliance.
27. The Board has setup an effective Internal Audit Function. All the Internal Audit Reports are accessible to the Board Audit Committee and important points arising out of audit are reviewed by the Board Audit Committee and important points requiring Board's attention are brought into their notice.
28. There is Board HR Committee comprising of four Non-Executive / Independent Directors and the Chairman of the committee is also an Independent Director. The Board HR Committee met eleven (11) times during the year.
29. The Statutory Auditors of the Bank have confirmed that they have been given a satisfactory rating under the Quality Control Review Program (QCRP) of the Institute of Chartered Accountants of Pakistan, that they or any partners of the firms, their spouses and minor children do not hold shares of the Bank and that the firms and all of their partners are in compliance with International Federation of Accountants ( IFAC) on Code of Ethics as adopted by the Institute of Chartered Accountants of Pakistan.
30. The Statutory Auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Listing Regulations and the Auditors have confirmed that they observed IFAC guidelines in this regard.
31. We confirm that all other material principles contained in the code have been complied.

For and on behalf of the Board of Directors

**Syed Ahmed Iqbal Ashraf**  
President

Karachi

Dated: March 03, 2014

## Overview of the Board of Directors' Committees

A brief overview of the various sub committees of the Board is as follows:

Name of the Committee	Number of Members	Number of Meetings held in 2013	Chairman of the Committee *
Board Audit Committee	4	11	Mr. Farrakh Qayyum
Board HR Committee	4	11	Mr. Tariq Kirmani
Board Risk Committee	5	8	Mr. Rana Asad Amin

\* As of December 31, 2013

### Board Audit Committee

The Board Audit Committee (BAC) is an advisory and assurance committee which assists the Board in fulfilling its oversight responsibilities. In performing its duties, the Board Audit Committee has maintained effective working relationships with the Board, the bank's management and the internal and external auditors. The Board Audit Committee ensured that a permanent and dedicated internal audit function exists in the bank which has adequate resources and staffing and is appropriately placed within the bank with related skills. The committee also ensured promotion of professional qualifications relating to discipline of internal auditing and that the audit staff has up-to-date knowledge of auditing techniques and banking activities.

The Board Audit Committee during the year 2013 held 11 meetings towards fulfillment of its oversight responsibilities entrusted by the Board. The committee followed / complied with calendar of responsibilities for the year 2013 and adopted a robust self-assessment methodology since 2009 which is based on extensive research of the top international firms and through consultation with the external auditors. Orientation on the bank's group's operations, product and services and areas of risk, quality of controls and financial reporting system was given by major groups to members of Board Audit Committee. The committee discussed their issues relating to internal audit / regulators, internal controls, and directed them future course of actions. The Board Audit Committee reviews frauds and forgeries on monthly basis and this report is also presented before the Board of Directors. The committee in order to reduce fraud & forgeries was instrumental in implementing and revising the Employee Disciplinary Policy (EDP). The committee critically reviews significant litigation or regulatory proceedings in which the bank is a party along-with additions and disposals on monthly basis.

The Board Audit Committee reviews status of NPL recoveries on monthly basis, which enhanced the coordinated efforts in order to reduce the quantum of NPLs by applying restructuring and rescheduling strategies as well as rigorous follow up for recovery by business groups.

The Board Audit Committee took various steps for independence and strengthening the internal audit function. The Board Audit Committee and Board Risk Committee managed joint session regarding rates to high risk borrowers, validation of data, proactive approach towards NPLs, criteria defining parameters, selective audit diarized irregularities and fraud & forgery in order to identify issues for effective and timely actions in the interest of the bank.

The committee discussed, monitored and reviewed the matters for improvement in internal audit, financial reporting, corporate governance, internal controls risk management, compliance with laws and regulations & code of conduct and external audit etc. The committee monitored the progress of Audit & Inspection Group towards the achievements of targets against audit plan and assessment on the internal control system of the bank on quarterly basis.

The committee ascertains the adequacy and effectiveness of the accounting systems and controls that could significantly affect the bank's financial statements. In this connection, the committee reviewed the scope of review of internal audit and external auditors over financial reporting, their significant observations and the management's responses thereto and reports to shareholders, any announcement of financial results prior to submission and approval of the board. The committee also reviewed the development and implementation of bank's policies relating to internal controls and compliance with corporate governance regulations.

## Overview of the Board of Directors' Committees

The Board Audit Committee reviewed that the accounting policies are in accordance with financial reporting framework and applied consistently, assessed changes therein if any and examined with the management and the external auditors, the annual and interim financial statements, annexed notes, significant financial reporting issues and judgments, major judgmental areas such as provisioning against bad and/or doubtful assets, classification of investments, valuation of assets, taxation and other contingencies, any significant legal matters, compliance with financial reporting standards, listing regulations and other Statutory requirements, changes in financial ratios and relationships, adequate and appropriate disclosures. The committee recommended the appointment / retention of the external auditors of the bank to the Board of Directors and also considered any questions regarding their removal and audit fees etc. taking into account the applicable regulatory requirements and also ensured coordination between internal and external auditors.

### **Board Human Resource Committee**

The committee is primarily responsible for human resource (HR) related issues in the bank. Various decisions were taken for improvement in the areas of HR policies and planning, compensation & pension, institutional discipline, overseas and other HR areas.

### **Board Risk Committee**

Board Risk Committee (BRC) is a Board level oversight committee that facilitates BoD in ensuring that the bank carries out its risk management activities as per the guidelines issued by State Bank of Pakistan. This is the highest forum in the bank that approves risk policies and supervises its implementation by the management especially covering credit, market, liquidity and operational risks. BRC played a vital role in creating the risk environment in NBP through active supervision of Basel II implementation, portfolio review / risk alerts etc. Major achievements of the committee during 2013 are development of internal risk rating models for SME, formation of risk management policy, development of risk appetite statement for 2013 covering stressed capital and RWAs etc. on bank-wide basis, formulation of credit risk tolerance limits / concentration framework etc. These developments would serve as foundation for strengthening the risk culture in the bank once these are rolled out for implementation.

The Board has kept focus on further strengthening the bank's internal systems & control. In 2013 the bank undertaken various steps to achieve milestones set for implementation of Basel II and BPR COSO projects.





# Corporate Social Responsibility

## Corporate Social Responsibility Initiatives (CSR)-2013

### INTRODUCTION

National Bank of Pakistan, being the leading financial institution in the country has always endeavored to build stable and sustainable economy by adapting to strategies and policies as per the needs of the stakeholders. Aside from excelling in financial numbers, NBP has taken various initiatives that very clearly depict its dedication towards its Corporate Social Responsibility (CSR) mission. The focus of the bank is on achieving commercial success in a manner that honors ethical values, respects society and communities in meeting their needs in such a manner that the ability of future generations to meet their needs with pride and dignity is not compromised.

The bank identified strategic areas of focus for the accomplishment of its corporate-social goals. The bank is running a full-fledged CSR Program to benefit the community at large mainly by investing in projects related to development of critical socio-economic sectors. Additionally, the bank is also active in extending support to a number of recognized charitable institutions and is investing for bringing positive change and improving the quality of life of underprivileged members of our society. To serve the purpose, the bank selects initiatives that are sustainable and have a meaningful impact on society and a strong connection with the business and core competencies.

The foremost area of focus for CSR initiatives are directed towards promotion of education, health, woman and child welfare, special persons, culture, sports and relief for affectees of natural disasters.

It is truly a matter of pride that, NBP has been recently awarded with the “Gold Medal on CSR” by the President of Pakistan on the basis of overall contributions and donations for charitable, social, educational and public welfare efforts.

### Health

Due to shortage of equipment, laboratory, doctors, paramedical staff and depleted infrastructure, the health care delivery system in Pakistan is short of standard health care facilities. Since the Government of Pakistan has limited resources, it is unable to fully meet medical needs of the population living in rural and urban areas of Pakistan. NBP, in partnership with various NGOs & institutions arranges various medical & eye camps in remote areas of each province of Pakistan and also helps in upgrading the infrastructure by providing financial & equipment support through concerned patients welfare societies of various hospitals.

## CSR Initiatives-2013

### NBP supporting Marie Adelaide Leprosy Centre (MALC) by adopting female ward

The bank has been supporting the MALC by adopting a female ward for the last 5 years through financial contribution of over a million rupees per annum so that leprosy patients belonging to underprivileged class living in remote areas of Pakistan can get free treatment at the hospital. Every year more than 210 female patients are provided free treatment that includes boarding, medicines and surgical facilities.



### NBP Contribution to SIUT Sukkur

Dr. Adeeb-ul-Hassan Rizvi is striving hard to open chapters of Sindh Institute of Urology and Transplantation (SIUT) in various parts of the country to provide free of cost treatment to underprivileged people all over the country. NBP supported the cause.

### Construction of Lab & X-Ray facilities at Noor Memorial Hospital Chakwal

The Bin Qutab Foundation Chakwal in partnership with NBP is developing the Noor Memorial Hospital. With the financial support of NBP, Trauma Centre has been completed, while the bank will provide financial assistance for the construction of Lab and X-ray facilities. The OPD will be in operation by the end of 2014 for the benefit of local population.



## CSR Initiatives-2013

### NBP Equipment Support

The bank provided financial assistance and equipment support to the following hospitals, NGO's and welfare societies.

#### Hospitals / NGOs

- Lady Willington Hospital
- Gulab Devi Chest Hospital, Lahore
- DHQ Hospital (Hazara Division)
- Sir Ganga Ram Hospital, Lahore
- Wajiah Thalassemia Centre, Swat
- DHQ Hospital, Skardu
- Civil Hospital, Sukkur

#### Equipment Support

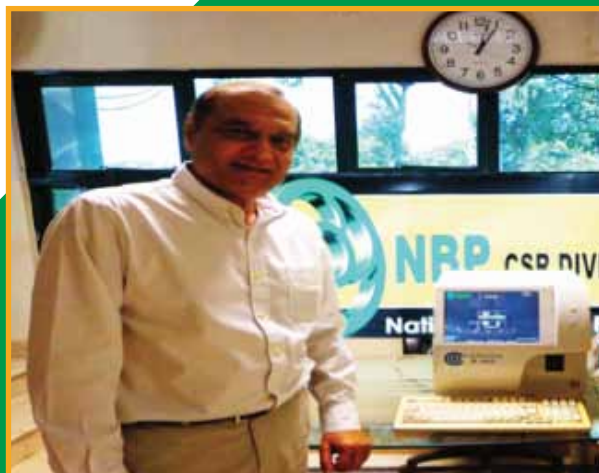
2 Auto Hematology Analyzer BC-2600  
 ICU Monitor (Chest) Mature MT 8000  
 Oxygen Concentrator Machines Pulse  
 6 Ultrasonic Nebulizer  
 Blood Analyzer  
 Life Saving Equipment  
 ETT- Machine

#### NBP Donations

- Medical Aid Foundation (Cancer Center),
- Layton Rehmatullah Benevolent Trust
- Indus Hospital Korangi Crossing, Karachi
- Fatimid Foundation Kidney Centre, Quetta
- HASWA Karachi
- Nigaban Welfare Association at Civil Hospital
- Karachi Poor Patients Aid Society
- Child Aid Association



Equipment Support to DHQ Hospital Skardu



Blood Analyzer Donated to Wajiah Thalassemia Center Swat



## CSR Initiatives-2013

### Medical & Eye Camps

During 2013, NBP organized thirteen (13) Medical and Eye Camps in urban and rural areas. About 4000-5000 patients were examined, more than 250 patients were operated upon, 1200 eye sight glasses were distributed and more than 2500 patients received medicines free of cost. These Medical/Eye camps were held at Mubarak Village Karachi, Haroonabad, Uch-Shareef Tehsil Ahmedpur East, Jalala District Mardan, Village Pirakoot Tehsil Wazirabad, Jafferabad Baluchistan, and Hattian Bala & Pattika Muzaffarabad. In addition to medical and eye camps, a special camp with the help of Thardeep for fistula patients was held at Dadu. Surgery for all 30 patients was performed.



Medical Camp - Mubarak Village Karachi



Medical Camp at Sara-e-Mughal, Tehsil Pattuki, District Kasur



Eye Camp at Muzaffarabad-(AJ K)



Eye Camp at Haroonabad Bhawalpur



Eye Camp – Sherwan Abbottabad



## CSR Initiatives-2013

### Education

NBP believes that education plays a vital role for economic development and poverty alleviation. Pakistan has an urgent need for excellent academic facilities, to develop and prepare young people to acquire skills and help them to utilize their highest potential. NBP financially supported the construction of Hub School and adoption of The Citizen Foundation School at Nawabshah. The bank in partnership with Pakistan Center for Philanthropy took-up school improvement program at Ghotki and also sponsored 30 students of Jinnah Foundation School and 40 trainees of Hunar Technical Institute Tando Allah Yar under its scholarship scheme. Bank focused on educational activities and provided financial assistance to Bunyad-e-Fatima and Behbud Association of Pakistan and upgraded computer lab of Shaikh Zayed Islamic Centre and Government College for Women Karachi. To build a strong network of capable and motivated young volunteers, NBP in collaboration with Family Educational Service Foundation conducted MOVE (Motivational Volunteer Empowerment) Program at Islamabad, Lahore, Sukkur & Hyderabad. The bank supported educational events and sponsored 8th All Pakistan Declamation contest at St. Patrick's School, Karachi, 5th CSR Summit & Award Ceremony, participation of NED Students in international event at Korea and Sports Festival of Foundation Public School.



Speech Contest- St. Patrick's High School, Karachi



Motivational Volunteer Empowerment Program Lahore



Donation to Behbud Association of Pakistan, Rawalpindi



Scholarship to students of Jinnah Foundation School-Karachi

## CSR Initiatives-2013

### Special Persons

NBP through its CSR initiatives plays vital role for special persons as major sponsor, provides opportunities for the disabled persons to develop abilities, confidence, and fitness through participation in competitive sports activities. In this connection, the bank organized cricket tournament for blinds, disabled persons, wheel chair persons and deaf and dumb persons in addition to providing wheel chairs, tricycles, and white canes to such persons.



Wheel Chairs - Rehabilitation Center Muzaffarabad



Donation of Wheel Chair & White Canes to Pakistan Disabled Foundation-Karachi



T-20 Disabled Cricket Tournament-2013-Lahore



Blinds Cricket Tournament-2013



3rd NBP games for Special children Karachi



## CSR Initiatives-2013

### Culture

NBP through its initiatives sponsored various cultural events on different occasions with the support of NGOs & cultural events organizers. Among them were Naat competition for blinds, All Pakistan Folk Singing Mela, traditional songs competitions, cultural events and carol competitions on the occasion of Christmas. Other events included inauguration of books on culture and the traditional donkey cart race.



Signer Performing-Lok Mela at Al Hamrah Hall



Christmas Gala at Rawalpindi



Prizes given to winners of Quaid Day Donkey Cart Race

## CSR Initiatives-2013

### Women & Children

NBP provides support for events organized by different NGOs for the welfare of women & children who deserve due respect and recognition. Vocational training to help the needy and poor women and food distribution to orphan children are held on different occasions and at various locations.



Vocational Training for Women-Bahawalpur



Women Hockey Training Camp- Quetta



NBP Sindh Inter - District Women Hockey Championship-Karachi

## CSR Initiatives-2013

### NBP Teams Achievements-2013



NBP victorious Team - National Hockey Championship-2013



NBP Captain receiving winners cup



NBP Ladies Team receiving Cash Award on winning Badminton Ranking Tournament



Mohammad Sajjad won the NBP Snooker Ranking Championship-2013



NBP Hockey Players Represented Pakistan Team who won the Asian Champion-Doha



NBP Captain lifts Sona Cup held at Bahawalpur



# Shariah Advisor's Report

As of 31st December 2013

بِسْمِ اللَّهِ الرَّحْمَنِ الرَّحِيمِ

الحمد لله رب العالمين والصلاة والسلام على سيد الأنبياء والمرسلين و على آله وصحبه اجمعين اما بعد

The Directors of NBP have entrusted the Shariah Advisor with the task to assess the overall Shariah compliance level and environment within the institution.

The objective of the report is to present a view about the overall Shariah compliance level and environment within the Bank.

In the capacity of Shariah Advisor, my services were engaged from 25th November 2013, to review the overall Shariah compliance level and environment within the Bank as of December 31, 2013.

## Shariah Advisor Opinion:

I have conducted the review in accordance with the regulatory requirement of State Bank of Pakistan for Islamic Banks and Islamic Banking Branches. This requires that a Shariah Advisor shall write a report for the term of service that shall be made a part of the Annual Report.

While confirming that the responsibility for compliance with the Shariah principles in the overall operation rests mainly with the management of the Bank who should create a conducive environment within the bank in order to comply with SBP Islamic Banking regulation and Shariah Advisor's pronouncement, I declare that the products and the bank's activities are by and large in conformity with the principles of Shariah.

I make this declaration based upon the review conducted on test check basis, each class of transaction, the relevant documentation and procedures adopted by IBI, the cases and justification presented to me, the information received from the management and the related research and observations made in this regard.

## Review & Development:

**Asset Review:** Bank's assets have increased by nearly 75% to Rs. 6.25 billion as compared to Rs. 3.55 billion of previous year. These mainly constitute of Balances with treasury, Investments, Islamic financing and related assets with Murabaha 59%, Diminishing Musharakah 33% and Ijarah 8% of the total financing portfolio.

However significant portion of the asset is constituted by the investment portfolio consisting of government Sukuk. The investment portfolio has increased by 300% from Rs. 1.2 billion to Rs. 4.8 billion.

**Liability Review:** The total deposits of the Bank were impressively increased by 72%, reaching Rs. 5 billion as at December 31, 2013 compared to Rs. 2.9 billion of last year.

**Profit Distribution Policy:** In the pool management and profit distribution mechanism, the allocation of funds, weightages, profit sharing ratios, profits and charging of losses related to PLS accounts conform to the Shariah rules and principles.

**Charity:** During the year Alhamdulillah no income was generated from sources prohibited by Shariah rules and principles. However an amount of Rs. 1221.00 was found excess cash on branch counters that has been credited to the Charity Account and an amount of Rs. 1190.00 was disbursed to welfare and charitable institutions.

**Branch Network Expansion:** A plan of overall 17 new branches this year was targeted that is under way to expand the outreach pan Pakistan. Islamic Banking has been observing phenomenal growth globally. Capitalizing the added benefit of our network with our presence in more than eighteen (18) different locations worldwide we can address the opportunity to reach the untapped market.

Management Review: “NBP Aitemaad” has recently developed a strategic plan aiming to address the future outlook with an objective to be among the top 3 Islamic Banking Window in terms of deposit through a branch network of 120 branches with a deposit base of Rs. 102 Billion by 2017 aiming to be recognized as a prominent player within the Islamic banking industry.

Product Development: Existing Products are scheduled for a review exercise. However NBP in order to cater customer need should enhance its product offerings.

Staff Training: Training on Islamic banking is vital for Shariah Compliance that is the key to success in Islamic Banking. More training programs with collaboration with NBP in house training facility will create a difference.

Shariah Compliance: “NBP Aitemaad” is in a process to develop a mechanism for Shariah compliance.

Shariah Audit: Internal Shariah Audit function is being planned to form a part within the internal audit department. A dedicated team for Shariah Audit having close coordination with the Shariah Advisor shall take up this task. This arrangement shall help developing better control and identifying gaps within the system as NBP Islamic Banking Branches is aimed increase in the future.

Risk Management: An exclusive risk management policy in line with the guidelines issued by the SBP for Islamic Banking operation is proposed for development.

والله سبحانه وتعالى اعلم

ربنا لا تؤاخذنا ان نسينا او اخطانا ربنا ولا تحمل علينا اصرا كما حملته على الذين من قبلنا ربنا ولا تجعلنا مالا  
طافقنا به واعف عنا وعتقنا وعتقنا وارحمنا انت مولانا فانصرنا على القوم الكافرين

May Allah bless us with best Tawfeeq to accomplish his cherished tasks, make us successful in this world and in the Hereafter, and forgive our slip-ups.



Mufti Ehsan Waquar Ahmad  
Shariah Advisor  
Dated: March 03, 2014

# Review Report to the Members on the Statement of Compliance with the Code of Corporate Governance

**Ernst & Young Ford Rhodes Sidat Hyder**

Chartered Accountants  
Progressive Plaza,  
Beaumont Road  
Karachi 75530, Pakistan

**KPMG Taseer Hadi & Co.**

Chartered Accountants  
Sheikh Sultan Trust Building No. 2  
Beaumont Road  
Karachi 75530, Pakistan

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors of National Bank of Pakistan ("the Bank") for the year ended 31 December 2013 to comply with the requirements of Listing Regulations of Karachi, Lahore and Islamabad Stock Exchanges where the Bank is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Bank. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Bank's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Bank personnel and review of various documents prepared by the Bank to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Bank's corporate governance procedures and risks.

The Code requires the Bank to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their consideration and approval of related party transactions distinguishing between transactions carried out on terms equivalent to those that prevailed in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement of Compliance does not appropriately reflect the Bank's compliance, in all material respects, with the best practices contained in the Code as applicable to the Bank for the year ended 31 December 2013.

Further, we highlight the contents of note 19 of the Statement of Compliance relating to directors' training program.

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**Ernst & Young Ford Rhodes Sidat Hyder**

Chartered Accountants

**Engagement Partner:**

Arslan Khalid

Karachi

Date: March 03, 2014

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**KPMG Taseer Hadi & Co.**

Chartered Accountants

**Engagement Partner:**

Syed Iftikhar Anjum

# Auditors' Report to the Members

**Ernst & Young Ford Rhodes Sidat Hyder**

Chartered Accountants  
Progressive Plaza,  
Beaumont Road  
Karachi 75530, Pakistan

**KPMG Taseer Hadi & Co.**

Chartered Accountants  
Sheikh Sultan Trust Building No. 2  
Beaumont Road  
Karachi 75530, Pakistan

We have audited the annexed unconsolidated statement of financial position of National Bank of Pakistan ("the Bank") as at December 31, 2013 and the related unconsolidated profit and loss account, unconsolidated statement of comprehensive income, unconsolidated cash flow statement and unconsolidated statement of changes in equity together with the notes forming part thereof (here-in-after referred to as the 'financial statements') for the year ended December 31, 2013, in which are incorporated the unaudited certified returns from the branches except for 80 branches which have been audited by us and 21 branches audited by the auditor abroad and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Bank's Board of Directors to establish and maintain a system of internal control, and prepare and present the financial statements in conformity with the approved accounting standards and the requirements of the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984). Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the International Standards on Auditing as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, which in case of loans and advances covered more than 60% of the total loans and advances of the Bank, we report that:

- a) in our opinion, proper books of account have been kept by the Bank as required by the Companies Ordinance, 1984 (XLVII of 1984), and the returns referred to above received from the branches have been found adequate for the purposes of our audit;
- b) in our opinion:
  - i) the statement of financial position and the related profit and loss account together with the notes thereon have been drawn up in conformity with the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984), and are in agreement with the books of account and are further in accordance with the accounting policies consistently applied except for the change in accounting policies as disclosed in note 5.1 to the accompanying financial statements, with which we concur;
  - ii) the expenditure incurred during the year was for the purpose of the Bank's business; and
  - iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Bank and the transactions of the Bank which have come to our notice have been within the powers of the Bank;

- c) in our opinion and to the best of our information and according to the explanations given to us, the unconsolidated statement of financial position, unconsolidated profit and loss account, unconsolidated statement of comprehensive income, unconsolidated cash flow statement and unconsolidated statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984), in the manner so required and give a true and fair view of the state of the Bank's affairs as at December 31, 2013 and its true balance of profit, its cash flows and its changes in equity for the year then ended; and
- d) in our opinion Zakat deductible at source, under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Bank and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

The financial statements of the Bank for the year ended December 31, 2012 were audited by Anjum Asim Shahid Rahman, Chartered Accountants and KPMG Taseer Hadi & Co., Chartered Accountants who through their report dated February 25, 2013 expressed an unqualified opinion thereon.

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**Ernst & Young Ford Rhodes Sidat Hyder**  
Chartered Accountants

**Engagement Partner:**  
Arslan Khalid

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**KPMG Taseer Hadi & Co.**  
Chartered Accountants

**Engagement Partner:**  
Syed Iftikhar Anjum

Karachi  
Date: March 03, 2014



# UNCONSOLIDATED

## FINANCIAL STATEMENTS 2013



## Unconsolidated Statement of Financial Position

As at December 31, 2013

January 01, 2012	2012	2013		Note	2013	2012	January 01, 2012
(US Dollars in '000)							
(Restated)						----(Rupees in '000)----	(Restated)
<b>ASSETS</b>							
1,250,191	1,503,283	1,499,463	Cash and balances with treasury banks	6	157,930,297	158,332,679	131,675,907
261,873	286,945	165,750	Balances with other banks	7	17,457,523	30,222,367	27,581,695
421,368	78,544	493,130	Lendings to financial institutions	8	51,938,689	8,272,645	44,380,396
3,033,776	3,261,703	3,778,402	Investments	9	397,958,681	343,537,529	319,531,213
4,985,025	6,215,927	5,843,078	Advances	10	615,419,874	654,690,016	525,045,764
260,659	265,369	310,489	Operating fixed assets	11	32,702,121	27,949,833	27,453,815
104,573	93,502	104,012	Deferred tax assets	12	10,955,008	9,848,073	11,014,126
587,926	727,987	759,358	Other assets	13	79,979,063	76,674,963	61,923,044
10,905,391	12,433,260	12,953,682			1,364,341,256	1,309,528,105	1,148,605,960
<b>LIABILITIES</b>							
86,444	136,413	131,922	Bills payable	14	13,894,667	14,367,639	9,104,710
250,385	487,033	208,829	Borrowings	15	21,994,839	51,296,579	26,371,675
8,805,364	9,843,275	10,454,714	Deposits and other accounts	16	1,101,138,574	1,036,739,052	927,421,438
-	-	-	Sub-ordinated loans		-	-	-
725	282	230	Liabilities against assets subject to finance lease	17	24,034	29,619	76,477
-	-	-	Deferred tax liabilities		-	-	-
557,303	637,217	674,130	Other liabilities	18	71,002,438	67,114,616	58,697,666
9,700,221	11,104,220	11,469,825			1,208,054,552	1,169,547,505	1,021,671,966
1,205,170	1,329,040	1,483,857	<b>NET ASSETS</b>		156,286,704	139,980,600	126,933,994
<b>REPRESENTED BY</b>							
159,681	175,649	201,996	Share capital	19	21,275,131	18,500,114	16,818,285
240,616	273,616	299,443	Reserves		31,538,695	28,818,528	25,342,817
594,747	545,161	456,169	Unappropriated profit		48,045,930	57,418,845	62,641,456
995,044	994,426	957,608			100,859,756	104,737,487	104,802,558
210,126	334,614	526,249	Surplus on revaluation of assets - net	20	55,426,948	35,243,113	22,131,436
1,205,170	1,329,040	1,483,857			156,286,704	139,980,600	126,933,994
<b>CONTINGENCIES AND COMMITMENTS</b>							
				21			

The annexed notes 1 to 45 and Annexure I to IV form an integral part of these unconsolidated financial statements.

Chairman

President

Director

Director

## Unconsolidated Profit & Loss Account

For the year ended December 31, 2013

2012 (US Dollars in '000) (Restated)	2013		Note	2013 ----(Rupees in '000)----	2012 (Restated)
950,321	940,213	Mark-up / return / interest earned	23	99,027,563	100,092,132
535,656	577,480	Mark-up / return / interest expensed	24	60,822,881	56,417,827
414,665	362,733	Net mark-up / interest income		38,204,682	43,674,305
93,485	165,074	Provision against non-performing advances-net	10.3	17,386,401	9,846,287
7,995	13,226	Provision for diminution			
	29	in the value of investments-net	9.10	1,392,999	842,111
-	6,724	Bad debts written off directly		3,020	-
101,480	185,053	Provision against off balance sheet obligations	18.1	708,230	-
313,185	177,680	Net mark-up / interest income after provisions		19,490,650	10,688,398
				18,714,032	32,985,907
NON MARK-UP / INTEREST INCOME					
101,652	110,113	Fee, commission and brokerage income		11,597,601	10,706,506
34,430	28,690	Dividend income		3,021,798	3,626,356
35,161	36,049	Income from dealing in foreign currencies	25	3,796,857	3,703,319
30,576	36,897	Gain on sale and redemption of securities - net	26	3,886,156	3,220,442
(23)	(1)	Unrealized loss on revaluation of			
24,640	31,023	investments classified as held-for-trading	9.11	(139)	(2,472)
226,436	242,771	Other income	27	3,267,500	2,595,171
539,621	420,451	Total non mark-up / interest income		25,569,773	23,849,322
				44,283,805	56,835,229
NON MARK-UP / INTEREST EXPENSES					
331,595	344,379	Administrative expenses	28	36,271,530	34,925,107
3,527	8,645	Other provisions / write offs	13.5 / 18.2	910,513	371,514
1,522	222	Other charges	29	23,395	160,324
336,644	353,246	Total non mark-up / interest expenses		37,205,438	35,456,945
202,977	67,205			7,078,367	21,378,284
-	-	Extra ordinary / unusual items		-	-
202,977	67,205			7,078,367	21,378,284
74,156	57,754	PROFIT BEFORE TAXATION		6,082,908	7,810,434
-	1,235	Taxation - Current		130,051	-
(13,038)	(44,003)	- Prior year(s)		(4,634,616)	(1,373,160)
61,118	14,986	- Deferred		1,578,343	6,437,274
141,859	52,219	PROFIT AFTER TAXATION	30	5,500,024	14,941,010
----- US Dollars -----				----- Rupees -----	
0.07	0.02	Basic and diluted earnings per share	31	2.59	7.02

The annexed notes 1 to 45 and Annexure I to IV form an integral part of these unconsolidated financial statements.

Chairman

President

Director

Director

## Unconsolidated Statement of Comprehensive Income

For the year ended December 31, 2013

2012 (US Dollars in '000) (Restated)	2013		2013 ----(Rupees in '000)---- (Restated)	2012 (Restated)
141,859	52,219	Profit after taxation	5,500,024	14,941,010
		<b>Other comprehensive income:</b>		
		<b>Items to be reclassified to profit or loss in subsequent periods:</b>		
17,654	15,383	Exchange gain on translation of net assets of foreign branches	1,620,162	1,859,447
		<b>Items not to be reclassified to profit or loss in subsequent periods:</b>		
(63,658)	26,589	Remeasurements of defined benefit liability	2,800,526	(6,704,725)
22,280	(9,306)	Related tax effects	(980,184)	2,346,654
(41,378)	17,283		1,820,342	(4,358,071)
(23,724)	32,666	<b>Other comprehensive income - net of tax</b>	3,440,504	(2,498,624)
118,135	84,885	<b>Total comprehensive income transferred to equity</b>	8,940,528	12,442,386

The annexed notes 1 to 45 and Annexure I to IV form an integral part of these unconsolidated financial statements.

Chairman

President

Director

Director

## Unconsolidated Cash Flow Statement

For the year ended December 31, 2013

2012 (US Dollars in '000) (Restated)	2013		Note	2013 ----(Rupees in '000)----	2012 (Restated)
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>					
202,977	67,205	Profit before taxation		7,078,367	21,378,284
(34,430)	(28,690)	Less: Dividend income		(3,021,798)	(3,626,356)
168,547	38,515			4,056,569	17,751,928
13,518	15,923	Adjustments:			
290	246	Depreciation	11.2	1,677,109	1,423,789
93,485	165,074	Amortization	11.3	25,942	30,508
7,995	13,226	Provision against non-performing advances - net	10.3	17,386,401	9,846,287
-	6,724	Provision for diminution in the value of investments - net	9.10	1,392,999	842,111
23	1	Provision against off balance sheet obligations	18.1	708,230	-
(927)	(162)	Unrealized loss on revaluation of investments classified as held-for-trading	9.11	139	2,472
188	105	Gain on sale of operating fixed assets	11.6	(17,087)	(97,675)
3,526	8,645	Financial charges on leased assets		11,077	19,776
118,098	209,782	Other provisions / write offs	13.5/18.2	910,513	371,514
286,645	248,297			22,095,323	12,438,782
342,824	(414,585)	(Increase) / decrease in operating assets		26,151,892	30,190,710
117,679	(8,042)	Lendings to financial institutions - gross		(43,666,044)	36,107,751
(1,320,289)	207,774	Net investment in trading securities		(847,019)	12,394,457
47,355	(103,423)	Advances - net		21,883,741	(139,058,865)
(812,431)	(318,276)	Other assets (excluding advance tax)		(10,893,026)	4,987,713
49,969	(4,491)			(33,522,348)	(85,568,944)
225,523	(275,900)	Increase in operating liabilities			
1,047,842	611,439	Bills payable		(472,972)	5,262,929
8,045	116,167	Borrowings		(29,059,100)	23,753,163
1,331,379	447,215	Deposits and other accounts		64,399,522	110,363,509
		Other liabilities (excluding current taxation)		12,235,273	847,290
				47,102,723	140,226,891
(241,049)	(48,305)	Income tax paid		(5,087,718)	(25,388,305)
(188)	(105)	Financial charges paid		(11,077)	(19,776)
(241,237)	(48,410)			(5,098,795)	(25,408,081)
564,356	328,826	Net cash generated from operating activities		34,633,472	59,440,576
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>					
63,938	(516,600)	Net investment in available-for-sale securities		(54,410,666)	6,734,196
(31,184)	12,700	Net investment in held-to-maturity securities		1,337,636	(3,284,438)
34,430	28,690	Dividend income received		3,021,798	3,626,356
(18,771)	(15,722)	Investment in operating fixed assets (including intangible)		(1,655,887)	(1,977,031)
17,654	15,383	Effects of exchange differences on translation of net assets of foreign branches		1,620,162	1,859,447
(234,633)	146,516	Investment in associates		15,431,692	(24,712,651)
1,214	467	Sale proceeds of operating fixed assets disposed off	11.6	49,226	128,043
(167,352)	(328,566)	Net cash used in investing activities		(34,606,039)	(17,626,078)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>					
(445)	(376)	Payments of lease obligations		(39,585)	(46,858)
(119,593)	(122,597)	Dividend paid		(12,912,434)	(12,596,042)
(120,038)	(122,973)	Net cash used in financing activities		(12,952,019)	(12,642,900)
276,966	(122,713)	(Decrease) / increase in cash and cash equivalents		(12,924,586)	29,171,598
1,508,510	1,785,478	Cash and cash equivalents at beginning of the year		188,054,806	158,883,208
1,785,476	1,662,765	Cash and cash equivalents at end of the year	32	175,130,220	188,054,806

The annexed notes 1 to 45 and Annexure I to IV form an integral part of these unconsolidated financial statements.

Chairman

President

Director

Director



## Unconsolidated Statement of Changes in Equity

For the year ended December 31, 2013

	Share Capital	Reserves			Unappropriated Profit	Total
		Capital		Revenue		
		Exchange Translation	Statutory	General		
----- (Rupees in '000) -----						
Balance as at January 1, 2012 - as previously reported	16,818,285	6,051,168	18,770,311	521,338	68,358,910	110,520,012
Effect of retrospective change with respect to employee benefits (note 5.1)	-	-	-	-	(5,717,454)	(5,717,454)
Balance as at January 1, 2012 - (restated)	16,818,285	6,051,168	18,770,311	521,338	62,641,456	104,802,558
<b>Total comprehensive income for the year</b>						
Profit after tax for the year ended December 31, 2012 - (restated)	-	-	-	-	14,941,010	14,941,010
Other comprehensive income - net of tax (restated)	-	1,859,447	-	-	(4,358,071)	(2,498,624)
Transferred from surplus on revaluation of operating fixed assets	-	1,859,447	-	-	10,582,939	12,442,386
Transfer to statutory reserve	-	-	-	-	106,257	106,257
	-	-	1,616,264	-	(1,616,264)	-
<b>Transactions with owners, recorded directly in equity</b>						
Issue of bonus shares (10%)	1,681,829	-	-	-	(1,681,829)	-
Cash dividend paid for the year ended December 31, 2011 (Rs. 7.5 per share)	-	-	-	-	(12,613,714)	(12,613,714)
	1,681,829	-	-	-	(14,295,543)	(12,613,714)
<b>Balance as at December 31, 2012 - restated</b>	<b>18,500,114</b>	<b>7,910,615</b>	<b>20,386,575</b>	<b>521,338</b>	<b>57,418,845</b>	<b>104,737,487</b>
<b>Total comprehensive income for the year</b>						
Profit after tax for the year ended December 31, 2013	-	-	-	-	5,500,024	5,500,024
Other comprehensive income - net of tax	-	1,620,162	-	-	1,820,342	3,440,504
Transferred from surplus on revaluation of operating fixed assets	-	1,620,162	-	-	7,320,366	8,940,528
Transfer to statutory reserve	-	-	-	-	131,821	131,821
	-	-	1,100,005	-	(1,100,005)	-
<b>Transactions with owners, recorded directly in equity</b>						
Issue of bonus shares (15 %)	2,775,017	-	-	-	(2,775,017)	-
Cash dividend paid for the year ended December 31, 2012 (Rs. 7 per share)	-	-	-	-	(12,950,080)	(12,950,080)
	2,775,017	-	-	-	(15,725,097)	(12,950,080)
<b>Balance as at December 31, 2013</b>	<b>21,275,131</b>	<b>9,530,777</b>	<b>21,486,580</b>	<b>521,338</b>	<b>48,045,930</b>	<b>100,859,756</b>

The annexed notes 1 to 45 and Annexure I to IV form an integral part of these unconsolidated financial statements.

Chairman

President

Director

Director

# Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

## 1. STATUS AND NATURE OF BUSINESS

National Bank of Pakistan (the Bank) was incorporated in Pakistan under the National Bank of Pakistan Ordinance, 1949 and is listed on all the stock exchanges in Pakistan. It's registered and head office is situated at I.I. Chundrigar Road, Karachi. The Bank is engaged in providing commercial banking and related services in Pakistan and overseas. The Bank also handles treasury transactions for the Government of Pakistan (GoP) as an agent to the State Bank of Pakistan (SBP). The Bank operates 1,342 (2012: 1,283) branches in Pakistan and 23 (2012: 23) overseas branches (including the Export Processing Zone branch, Karachi). The Bank also provides services as trustee to National Investment Trust (NIT), Long-Term Credit Fund (LTCF) and Endowment Fund for student loans scheme.

## 2. BASIS OF PRESENTATION

**2.1** In accordance with the directives of the Federal Government of Pakistan regarding shifting of banking system to Islamic modes, the SBP has issued various circulars from time to time. Permissible form of trade related mode of financing includes purchase of goods by the Bank from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon.

Key financial figures of the Islamic banking branches of the Bank have been disclosed in note 42 of these financial statements.

**2.2** These unconsolidated financial statements are separate financial statements of the Bank in which the investments in subsidiaries, associates and joint ventures are stated at cost and have not been accounted for on the basis of reported results and net assets of the investees which is done in the consolidated financial statements.

**2.3** The US Dollar amounts shown on the statement of financial position, profit and loss account, statement of comprehensive income and cash flow statement are stated as additional information solely for the convenience of readers. For the purpose of conversion to US Dollars, the rate of Rs. 105.3246 to 1 US Dollar has been used for 2011, 2012 and 2013 as it was the prevalent rate as on December 31, 2013.

## 3. STATEMENT OF COMPLIANCE

**3.1** These unconsolidated financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board and Islamic Financial Accounting Standards (IFASs) issued by the Institute of Chartered Accountants of Pakistan as are notified under the Companies Ordinance, 1984, the provisions of and directives issued under the Companies Ordinance, 1984 and the Banking Companies Ordinance, 1962 and directives issued by the State Bank of Pakistan (SBP) and Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 or directives issued by SBP or SECP differ with the requirements of IFRSs or IFASs, the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 or the requirements of the said directives shall prevail.

**3.2** SBP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and IAS 40, 'Investment Property' for Banking Companies through BSD Circular Letter No. 10 dated August 26, 2002. Further, according to the notification of SECP dated April 28, 2008, the IFRS - 7 "Financial Instruments: Disclosures" has not been made applicable for banks. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements. However, investments have been classified and valued in accordance with the requirements of various circulars issued by the SBP.

### 3.3 Application of new and revised International Financial Reporting Standards (IFRSs)

The following are the amendments and interpretation of approved accounting standard which became effective for the current period:

- IAS 1 - Presentation of Financial Statements – Presentation of items of other comprehensive income (Amendment)
- IAS 19 - Employee Benefits (amended 2011)

The adoption of the above amendments and interpretation of the standards resulted in change in accounting for employee benefits as fully explained in note 5.1.1 and amended disclosures as disclosed in statement of comprehensive income.

### 3.4 Application of new and revised approved accounting standards not yet effective.

The following standards, amendments and interpretations of approved accounting standards will be effective for accounting periods as stated below:

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

- IFRIC 21- Levies 'an Interpretation on the accounting for levies imposed by governments' (effective for annual periods beginning on or after January 01, 2014). IFRIC 21 is an interpretation of IAS 37 'Provisions, Contingent Liabilities and Contingent Assets'. IAS 37 sets out criteria for the recognition of a liability, one of which is the requirement for the entity to have a present obligation as a result of a past event (known as an obligating event). The Interpretation clarifies that the obligating event that gives rise to a liability to pay a levy is the activity described in the relevant legislation that triggers the payment of the levy.
- Amendments to IAS 32 'Financial Instruments: Presentation' Offsetting Financial Assets and Financial Liabilities (effective for annual periods beginning on or after January 01, 2014). The amendments address inconsistencies in current practice when applying the offsetting criteria in IAS 32. The amendments clarify the meaning of 'currently has a legally enforceable right of set-off'; and that some gross settlement systems may be considered equivalent to net settlement
- Amendment to IAS 36 'Impairment of Assets' Recoverable Amount Disclosures for Non-Financial Assets (effective for annual periods beginning on or after January 01, 2014). These narrow-scope amendments to IAS 36 address the disclosure of information about the recoverable amount of impaired assets if that amount is based on fair value less costs of disposal.
- Amendments to IAS 19 "Employee Benefits" Employee contributions – a practical approach (effective for annual periods beginning on or after July 01, 2014). The practical expedient addresses an issue that arose when amendments were made in 2011 to the previous pension accounting requirements. The amendments introduce a relief that will reduce the complexity and burden of accounting for certain contributions from employees or third parties. The amendments are relevant only to defined benefit plans that involve contributions from employees or third parties meeting certain criteria.
- IAS 3 - 'Profit and loss sharing on deposits' to be followed by Institutions offering Islamic Financial Services (IIFS) for recognizing, measuring, presenting and disclosing the transactions relating to equity ('funds') of unrestricted investment / (Profit/Loss Sharing) PLS deposit account holders and their equivalents.
- Annual Improvements 2010-2012 and 2011-2013 cycles (most amendments will apply prospectively for annual period beginning on or after July 01, 2014). The new cycle of improvements contain amendments to the following standards:
  - IFRS 2 'Share-based Payment'. IFRS 2 has been amended to clarify the definition of 'vesting condition' by separately defining 'performance condition' and 'service condition'. The amendment also clarifies both: how to distinguish between a market condition and a non-market performance condition and the basis on which a performance condition can be differentiated from a vesting condition.
  - IFRS 3 'Business Combinations' has been amended to clarify the classification and measurement of contingent consideration in a business combination. Further IFRS 3 has also been amended to clarify that the standard does not apply to the accounting for the formation of all types of joint arrangements including joint operations in the financial statements of the joint arrangement themselves.
  - IFRS 8 'Operating Segments' has been amended to explicitly require the disclosure of judgments made by management in applying the aggregation criteria. In addition this amendment clarifies that a reconciliation of the total of the reportable segment's assets to the entity assets is required only if this information is regularly provided to the entity's chief operating decision maker. This change aligns the disclosure requirements with those for segment liabilities.
  - Amendments to IAS 16 'Property, plant and equipment' and IAS 38 'Intangible Assets' has been amended to clarify the requirements of the revaluation model in IAS 16 and IAS 38, recognizing that the restatement of accumulated depreciation (amortization) is not always proportionate to the change in the gross carrying amount of the asset.
  - IAS 24 'Related Party Disclosure' - the definition of related party is extended to include a management entity that provides key management personnel services to the reporting entity, either directly or through a group entity.

The above amendments are not likely to have an impact on the financial statements of the Bank except for certain additional disclosures. Further, following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan:

# Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

## Standard or Interpretation

## IASB Effective date (annual periods beginning on or after)

IFRS 9 – Financial Instruments: Classification and Measurement	January 01, 2015
IFRS 10 – Consolidated Financial Statements	January 01, 2013
IFRS 11 – Joint Arrangements	January 01, 2013
IFRS 12 – Disclosure of Interests in Other Entities	January 01, 2013
IFRS 13 – Fair Value Measurement	January 01, 2013

## 4. BASIS OF MEASUREMENT

These financial statements have been prepared under the historical cost convention except for revaluation of land and buildings which are stated at revalued amount and certain investments, commitments in respect of certain forward exchange contracts and derivative financial instruments that are carried at fair value.

## 5. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES / PRIOR PERIOD ADJUSTMENT

The accounting policies adopted in the preparation of these unconsolidated financial statements are consistent with those of the previous financial year except as stated in note 5.1.1 and 5.1.2 below:

### 5.1 Changes in accounting policies / prior period adjustments

#### 5.1.1 Presentation of items of other comprehensive income

As a result of amendments to IAS 1 'Presentation of financial statements', the Bank has modified the presentation of items of other comprehensive income in its statement of total comprehensive income, to present separately items that may be reclassified to profit or loss from those would never be. The adoption of the amendment to IAS 1 has no impact on the recognised assets, liabilities and comprehensive income of the Bank. Comparative information has been re-presented accordingly.

#### 5.1.2 Change in accounting policy - Employee Benefits

With effect from January 1, 2013, the revised IAS 19 'Employee Benefits' became effective. The revised IAS 19 requires actuarial gains and losses to be recognized immediately in other comprehensive income. Previously, actuarial gains and losses over and above the corridor limit were amortized over the expected average remaining working lives of employees as allowed under the relevant provision of previous IAS 19. Further, any past service cost is now recognized immediately in the profit and loss as soon as the change in the benefit plans are made. Previously, only vested past service cost was recognized immediately in profit and loss account and non-vested cost was amortised to profit and loss account over the vesting period. Revised accounting policy of defined benefit plans is disclosed in note 5.11.

#### 5.1.3 Change in assumptions of actuarial valuations

During the year, the management in consultation with actuaries, revised the pension indexation rate from 10% to 8.5% to bring it in line with the rate experienced in the recent past. Further, the attribution period for pension payable to employees continuing to normal retirement age was changed from 25 years to account for the benefit when employees become eligible for pension instead of period to retirement. Further, few rectifications in liability calculations of Post Retirement Medical Benefits Scheme and Benevolent Scheme were also made. The retrospective adjustments have been accounted for in accordance with actuarial valuations.

#### 5.1.4 Prior year adjustment in respect of overseas operations

Some irregular lendings and political turmoil in one of the overseas operations have resulted in classification of substantial advances of those operations. Subsequent to finalisation of the audit of the Bank for the year ended December 31, 2012, the auditors of those operations for the year then ended also reported that certain accounts aggregating to Rs. 3,295 million that should have been classified at the year then ended were not classified by the branch. Accordingly the charge relating to these accounts amounting Rs. 2,691 million has been adjusted in these financial statements as a prior year adjustment. Also refer to note 10.4.1

#### 5.1.5 The effects of the change in accounting policy / revisions / prior period adjustment as described in note 5.1.2, 5.1.3 and 5.1.4 on these unconsolidated financial statements are as under:

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

Impact on unconsolidated statement of financial position	December 31, 2012			January 1, 2012		
	As previously reported	Increase / (decrease)	As Restated	previously reported	As Increase / (decrease)	As Restated
----- (Rupees in '000) -----						
Net defined benefit liability	3,577,269	14,689,096	18,266,365	1,563,867	8,796,082	10,359,949
Provision against non-performing advances	72,759,875	2,691,138	75,451,013	67,320,134	-	67,320,134
Deferred tax asset related to:						
- charge against defined benefit plans	1,883,725	5,425,283	7,309,008	1,468,297	3,078,629	4,546,926
- provision against non performing advances	4,057,188	941,898	4,999,086	6,424,530	-	6,424,530
Advance taxation (payments less provision)	21,137,199	(284,101)	20,853,098	5,901,554	-	5,901,554
Decrease in unappropriated profit	68,715,995	(11,297,150)	57,418,845	68,358,910	(5,717,454)	62,641,456

	Year Ended December 31, 2013	Year Ended December 31, 2012
---- (Rupees in '000) ----		
<b>Impact on unconsolidated profit and loss account</b>		
Increase in profit before tax due to reclassification of actuarial gains and losses	1,003,913	197,588
Increase in profit before tax due to recognition of past service cost immediately	487,783	487,783
Increase in profit before tax due to change in actuarial assumptions and rectifications	1,143,918	126,345
Decrease in profit before tax due to provision against non performing advances	-	(2,691,138)
Increase in tax expenses	(922,465)	657,797
	<u>1,713,149</u>	<u>(1,221,625)</u>
<b>Impact on other comprehensive income</b>		
Recognition of actuarial losses	2,800,526	(6,704,725)
Recognized deferred tax	(980,184)	2,346,654
	<u>1,820,342</u>	<u>(4,358,071)</u>
<b>Impact on total comprehensive income</b>	<u>3,533,491</u>	<u>(5,579,696)</u>
The effect on earning per share related to the restatement is as follows:		
Basic and diluted earnings per share (Rupees)	<u>0.81</u>	<u>(0.57)</u>



## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

### 5.2 Cash and cash equivalents

Cash and cash equivalents include cash and balances with treasury banks and balances with other banks in current and deposit accounts less overdrawn nostro accounts.

### 5.3 Investments

Investments other than those categorised as held-for-trading are initially recognised at fair value which includes transactions costs associated with the investments. Investments classified as held-for-trading are initially recognised at fair value, and transaction costs are expensed in the profit and loss account.

All regular way purchases / sales of investment are recognised on the trade date, i.e., the date the Bank commits to purchase / sell the investments. Regular way purchases or sales of investment require delivery of securities within the time frame generally established by regulation or convention in the market place.

The Bank has classified its investment portfolio, except for investments in subsidiaries, associates and joint ventures, into 'held-for-trading', 'held-to-maturity' and 'available-for-sale' as follows:

- Held-for-trading – These are securities which are acquired with the intention to trade by taking advantage of short-term market / interest rate movements and are to be sold within 90 days. These are carried at market value, with the related unrealized gain / (loss) on revaluation being taken to profit and loss account.
- Held-to-maturity – These are securities with fixed or determinable payments and fixed maturity that are held with the intention and ability to hold to maturity. These are carried at amortised cost.
- Available-for-sale – These are investments that do not fall under the held-for-trading or held-to-maturity categories. These are carried at market value except in case of unquoted securities where market value is not available, which are carried at cost less provision for diminution in value, if any. Surplus / (deficit) on revaluation is taken to 'surplus / (deficit) on revaluation of assets' account shown below equity. Provision for diminution in value of investments in respect of unquoted shares is calculated with reference to book value of the same. On derecognition or impairment in quoted available-for-sale investments, the cumulative gain or loss previously reported as 'surplus / (deficit) on revaluation of assets' below equity is included in the profit and loss account for the period.
- Provision for diminution in value of investments in unquoted debt securities is calculated as per the SBP's Prudential Regulations.

Held-for-trading and quoted available-for-sale securities are marked to market with reference to ready quotes on Reuters page (PKRV/ PKISRV) or MUFAP or the Stock Exchanges, as the case may be.

Investments in subsidiaries, associates and joint venture companies are stated at cost. Provision is made for impairment in value, if any.

### 5.4 Repurchase and resale agreements

Securities sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognised in the statement of financial position and are measured in accordance with accounting policies for investment securities. The counterparty liability for amounts received under these agreements is included in borrowings. The difference between sale and repurchase price is treated as mark-up / return / interest expense and accrued over the life of the repo agreement using effective yield method.

Securities purchased with a corresponding commitment to resell at a specified future date (reverse repos) are not recognised in the statement of financial position, as the Bank does not obtain control over the securities. Amounts paid under these agreements are included in lendings to financial institutions. The difference between purchase and resale price is treated as mark-up / return / interest income and accrued over the life of the reverse repo agreement using effective yield method.

### 5.5 Derivative financial instruments

Derivative financial instruments are initially recognised at fair value on the dates on which the derivative contracts are entered into and are subsequently re-measured at fair value using appropriate valuation techniques. All derivative financial instruments are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in the fair value of derivative instruments is taken to the profit and loss account.

### 5.6 Financial instruments

All financial assets and financial liabilities are recognized at the time when the Bank becomes a party to the contractual provisions of the instrument. A financial asset is derecognised where (a) the rights to receive cash flows from the asset have expired; or (b) the Bank has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (i) the Bank has transferred substantially all the risks and rewards of the asset, or (ii) the Bank has neither transferred nor retained substantially all the risk and rewards of the asset, but has transferred control of the asset. A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. Any gain or loss on derecognition of the financial assets and financial liabilities is taken to income currently.

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

### 5.7 Advances

Advances are stated net off specific and general provisions. Provisions are made in accordance with the requirements of Prudential Regulations issued by the SBP and charged to the profit and loss account. These regulations prescribe an age based criteria (as supplemented by subjective evaluation of advances by the banks) for classification of non-performing loans and advances and computing provision / allowance there against. Such regulations also require the Bank to maintain general provision / allowance against consumer and SME advances at specified percentage of such portfolio. General provision for loan losses of overseas branches is made as per the requirements of the respective central banks. Advances are written off where there are no realistic prospects of recovery.

### 5.8 Operating fixed assets and depreciation

#### Property and equipment

##### Owned assets

Property and equipment except land and buildings are stated at cost less accumulated depreciation and impairment losses, if any. Land is stated at revalued amount. Buildings are stated at revalued amount less accumulated depreciation and impairment, if any. Cost of operating fixed assets of foreign branches include exchange differences arising on translation at year-end rates. Depreciation is charged to profit and loss account applying the diminishing balance method except vehicles, computers and peripheral equipment and furnishing provided to executives, which are depreciated on straight-line method at the rates stated in note 11.2. Depreciation is charged from the month in which the assets are brought into use and no depreciation is charged for the month the assets are deleted.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the profit and loss account during the period in which they are incurred.

Assets are derecognised when disposed off or when no future economic benefits are expected from its use or disposal. Gains and losses on disposal of property and equipment are included in profit and loss account currently.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each statement of financial position date.

Land and buildings' valuations are carried out by professionally qualified valuers with sufficient regularity to ensure that their carrying amount does not differ materially from their fair value.

The surplus arising on revaluation of fixed assets is credited to the "Surplus on Revaluation of Assets account" shown below equity. The Bank has adopted the following accounting treatment of depreciation on revalued assets, keeping in view the requirements of the Companies Ordinance, 1984 and SECP's SRO 45(1)/2003 dated January 13, 2003:

- depreciation on assets which are revalued is determined with reference to the value assigned to such assets on revaluation and depreciation charge for the year is taken to the profit and loss account; and
- an amount equal to incremental depreciation for the year net of deferred taxation is transferred from "Surplus on Revaluation of Fixed Assets account" to unappropriated profit through statement of changes in equity to record realization of surplus to the extent of the incremental depreciation charge for the year.

##### Leased assets (as lessee)

Assets subject to finance lease are accounted for by recording the asset and the related liability. These are recorded at lower of fair value and the present value of minimum lease payments at the inception of lease and subsequently stated net of accumulated depreciation. Depreciation is charged on the basis similar to the owned assets. Financial charges are allocated over the period of lease term so as to provide a constant periodic rate of financial charge on the outstanding liability.

##### Ijarah (as lessor)

Assets leased out under 'Ijarah' are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Assets under Ijarah are depreciated over the period of lease term. However, in the event the asset is expected to be available for re-Ijarah, depreciation is charged over the economic life of the asset using straight line basis.

Ijarah income is recognised on a straight line basis over the period of Ijarah contract.

# Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

## Intangible assets

Intangible assets are stated at cost less accumulated amortization and impairment losses, if any. Amortization is charged to income applying the straight-line method at the rates stated in note 11.3. The estimated useful life and amortisation method are reviewed at the end of each annual reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

## Capital work-in-progress

Capital work-in-progress is stated at cost. These are transferred to specific assets as and when assets are available for use.

## Impairment

The carrying values of operating fixed assets are reviewed for impairment when events or changes in circumstances indicate that the carrying values may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amounts, operating fixed assets are written down to their recoverable amounts.

The resulting impairment loss is taken to profit and loss account except for impairment loss on revalued assets which is adjusted against the related revaluation surplus to the extent that the impairment loss does not exceed the surplus on revaluation of assets. Where impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised recoverable amount but limited to the extent of the amount which would have been determined had there been no impairment. Reversal of impairment loss is recognized as income.

## 5.9 Deposits and their cost

Deposits are recorded at the fair value of proceeds received.

Deposit costs are recognised as an expense in the period in which these are incurred using effective yield method.

## 5.10 Taxation

### Current

Provision of current taxation is based on taxable income for the year determined in accordance with the prevailing laws of taxation on income earned for local as well as foreign operations, as applicable to the respective jurisdictions. The charge for the current tax also includes adjustments wherever considered necessary relating to prior years, arising from assessments framed during the year.

### Deferred

Deferred tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax assets are recognised for all deductible temporary differences and unused tax losses, to the extent that it is probable that taxable profits will be available against which the deductible temporary differences and unused tax losses can be utilised. Deferred tax is not recognised on differences relating to investment in subsidiaries, branches and associates and interests in joint arrangements to the extent the deductible temporary difference probably will not reverse in the foreseeable future.

The carrying amount of deferred tax assets are reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit or deductible temporary differences will be available to allow all or part of the deferred income tax asset to be utilised.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to gain / loss recognized on surplus on revaluation of assets is charged / credited to such account.

## 5.11 Employee benefits

### 5.11.1 Defined benefit plans

The Bank operates an approved funded pension scheme, an un-funded post retirement medical benefits scheme and an un-funded benevolent scheme for its eligible employees. The Bank also operates an un-funded gratuity scheme for its eligible contractual employees. An actuarial valuation of all defined benefit schemes is conducted every year. The valuation uses the Projected Unit Credit method. Remeasurements of the net defined benefit liability / assets which comprise actuarial gains and losses, return on plan assets (excluding interest) and the effect of asset ceiling (if any, excluding interest) are recognized immediately in other comprehensive income. Past-service costs are recognized immediately in profit and loss account when the plan amendment occurs.

### 5.11.2 Other employee benefits

#### Employees' compensated absences

The Bank also makes provision in the financial statements for its liability towards compensated absences. This liability is

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

estimated on the basis of actuarial advice under the Projected Unit Credit method.

### 5.12 Revenue recognition

Income on loans and advances and debt security investments are recognized on a time proportion basis that takes into account effective yield on the asset. In case of advances and investments classified under the Prudential Regulations, interest / mark-up is recognized on receipt basis.

Interest / mark-up on rescheduled / restructured advances and investments is recognized in accordance with the Prudential Regulations of SBP.

Fee, brokerage and commission income other than commission on letter of credit and guarantees and remuneration for trustee services are recognized upon performance of services.

Commission on letters of credit and guarantees is recognized on time proportion basis.

Dividend income on equity investments and mutual funds is recognized when right to receive is established.

Premium or discount on debt securities classified as held-for-trading, available-for-sale and held-to-maturity securities is amortised using the effective interest method and taken to profit and loss account.

Gains and losses on disposal of investments and operating fixed assets are dealt with through the profit and loss account in the year in which they arise.

### 5.13 Foreign currencies translation

The Bank's financial statements are presented in Pak Rupees (Rs.) which is the Bank's functional and presentation currency.

Foreign currency transactions are converted into Rupees applying the exchange rate at the date of the respective transactions. Monetary assets and liabilities in foreign currencies and assets / liabilities of foreign branches are translated into Rupees at the rates of exchange prevailing at the statement of financial position date. Forward foreign exchange contracts are valued at the rates applicable to their respective maturities. All gains or losses on dealing in foreign currencies are taken to profit and loss account currently.

Profit and loss account balances of foreign branches are translated at average exchange rate prevailing during the year. Gains and losses on translation are included in the profit and loss account except gains / losses arising on translation of net assets of foreign branches, which is credited to other comprehensive income.

Items included in the financial statements of the Bank's foreign branches are measured using the currency of the primary economic environment in which the Bank operates (the functional currency).

Commitments for outstanding forward foreign exchange contracts are disclosed in these financial statements at committed amounts. Contingent liabilities / commitments for letters of credit and letters of guarantee denominated in foreign currencies are expressed in Rupee terms at the rates of exchange prevailing at the statement of financial position date.

### 5.14 Provision for off balance sheet obligations

Provision for guarantees, claims and other off balance sheet obligations is made when the Bank has legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of amount can be made. Charge to profit and loss account is stated net of expected recoveries.

### 5.15 Off setting

Financial assets and financial liabilities are only set off and the net amount is reported in the financial statements when there is a legally enforceable right to set off and the Bank intends either to settle on a net basis, or to realize the assets and to settle the liabilities simultaneously.

### 5.16 Fiduciary assets

Assets held in a fiduciary capacity are not treated as assets of the Bank in the statement of financial position.

### 5.17 Dividend and other appropriations

Dividend and appropriation to reserves, except appropriation which are required by the law, are recognised as liability in the Banks' financial statements in the year in which these are approved.

### 5.18 Earnings per share

The Bank presents basic and diluted earnings per share (EPS) for its shareholders. Basic EPS is calculated by dividing the profit or

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

loss attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, if any. There were no dilutive potential ordinary shares in issue at December 31, 2013.

### 5.19 Accounting estimates and judgments

The preparation of financial statements in conformity with Approved Accounting Standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Bank's accounting policies. The estimates / judgments and associated assumptions used in the preparation of the financial statements are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The key areas of estimates and judgments in relation to these financial statements are as follows:

#### a) Provision against non-performing loans and advances

The Bank reviews its loan portfolio to assess amount of non-performing loans and determine provision required there against on a quarterly basis. While assessing this requirement various factors including the past dues, delinquency in the account, financial position of the borrower, value of collateral held and requirements of Prudential Regulations are considered except for loans and advances where relaxation has been allowed by SBP. General provision for loan losses of overseas branches is made as per the requirements of the respective central banks.

The amount of general provision against consumer and SME advances is determined in accordance with the relevant Prudential Regulations and SBP directives.

#### b) Fair value of derivatives

The fair values of derivatives which are not quoted in active markets are determined by using valuation techniques. The valuation techniques take into account the relevant interest and exchange rates over the term of the contract.

#### c) Impairment of available-for-sale investments

The Bank considers that available-for-sale equity investments and mutual funds are impaired when there has been a significant or prolonged decline in the fair value below its cost except for investments where relaxation has been allowed by SBP. This determination of what is significant or prolonged requires judgment. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance.

Further the Bank has developed internal criteria according to which a decline of 30% in the market value of any scrip below its cost shall constitute as a significant decline and where market value remains below the cost for a period of one year shall constitute as a prolonged decline."

#### d) Held-to-maturity investments

The Bank follows the guidance provided in the SBP circulars on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity as held-to-maturity. In making this judgment, the Bank evaluates its intention and ability to hold such investments till maturity.

#### e) Income taxes

In making the estimates for current and deferred taxes, the management looks at the income tax law and the decisions of appellate authorities on certain issues in the past. There are certain matters where the Bank's view differs with the view taken by the income tax department and such amounts are shown as contingent liability

#### f) Operating fixed assets, revaluation, depreciation and amortization

In making estimates of the depreciation / amortization method, the management uses method which reflects the pattern in which economic benefits are expected to be consumed by the Bank. The method applied is reviewed at each financial year end and if there is a change in the expected pattern of consumption of the future economic benefits embodied in the assets, the method would be changed to reflect the change in pattern.

The Bank also revalues its properties on a periodic basis. Such revaluations are carried out by independent valuer and involves estimates / assumptions and various market factors and conditions.

#### g) Employees' benefit plans

The liabilities for employees' benefits plans are determined using actuarial valuations. The actuarial valuations involve assumptions about discount rates, expected rates of return on assets, future salary increases, future inflation rates and future pension increases as disclosed in note 34. Due to the long term nature of these plans, such estimates are subject to significant uncertainty.



## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

	Note	2013 ----(Rupees in '000)----	2012
<b>6. CASH AND BALANCES WITH TREASURY BANKS</b>			
In hand			
Local currency		21,626,992	15,506,218
Foreign currency		2,504,074	3,159,758
		<u>24,131,066</u>	<u>18,665,976</u>
With State Bank of Pakistan in			
Local currency current accounts	6.1	100,786,971	108,540,999
Local currency deposit account		-	-
		<u>100,786,971</u>	<u>108,540,999</u>
Foreign currency current account	6.2	3,704,775	2,797,911
Foreign currency deposit account	6.2	11,074,882	8,393,734
Foreign currency collection account		726,864	380,462
		<u>15,506,521</u>	<u>11,572,107</u>
With other central banks in			
Foreign currency current accounts	6.3	15,770,629	17,773,261
Foreign currency deposit accounts	6.3	1,735,110	1,780,336
		<u>17,505,739</u>	<u>19,553,597</u>
	32	<u>157,930,297</u>	<u>158,332,679</u>

**6.1** This includes statutory liquidity reserves maintained with the SBP under Section 22 of the Banking Companies Ordinance, 1962.

**6.2** These represent mandatory reserves maintained in respect of foreign currency deposits under FE-25 scheme, as prescribed by the SBP.

**6.3** These balances pertain to the foreign branches and are held with central banks of respective countries. These include balances to meet the statutory and regulatory requirements in respect of liquidity and capital requirements of respective countries. The deposit accounts carry interest at the rate of 0.08% per annum (2012: 0.25% per annum).

## 7. BALANCES WITH OTHER BANKS

In Pakistan			
On current account		11,990	18,887
On deposit account		-	755,557
		<u>11,990</u>	<u>774,444</u>
Outside Pakistan			
On current accounts		3,012,977	11,911,397
On deposit accounts	7.1	14,432,556	17,536,526
		<u>17,445,533</u>	<u>29,447,923</u>
	32	<u>17,457,523</u>	<u>30,222,367</u>

**7.1** These include various deposits with correspondent banks and carry interest at rates ranging from 0.02% to 5% per annum (2012: 0.04% to 8.0% per annum).

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

	Note	2013 ----(Rupees in '000)----	2012																																							
<b>8. LENDINGS TO FINANCIAL INSTITUTIONS</b>																																										
Call money lendings	8.3	2,561,200	591,800																																							
Repurchase agreement lendings (Reverse Repo)	8.4	49,377,489	7,680,845																																							
Letters of placement	8.5	173,500	173,500																																							
	8.1	52,112,189	8,446,145																																							
Less: Provision held against lendings	8.2	(173,500)	(173,500)																																							
		<u>51,938,689</u>	<u>8,272,645</u>																																							
<b>8.1 Particulars of lendings - gross</b>																																										
In local currency		52,112,189	8,446,145																																							
In foreign currencies		-	-																																							
		<u>52,112,189</u>	<u>8,446,145</u>																																							
<b>8.2 Movement in provision held against lendings is as follows:</b>																																										
Opening balance		173,500	173,500																																							
Charge for the year		-	-																																							
Closing balance		<u>173,500</u>	<u>173,500</u>																																							
<b>8.3</b> These carry mark-up [excluding zero rate lending to a financial institution amounting to Rs. 61.200 million (2012: Rs. 91.800 million) which is guaranteed by the SBP] at 6.4% to 10.25% per annum (2012: 9.4% per annum) with maturity on February 12, 2014.																																										
<b>8.4</b> These carry mark-up at rates ranging from 9.17% to 9.93% per annum (2012: 9% to 9.9% per annum) with maturities ranging from January 2, 2014 to January 31, 2014.																																										
<b>8.4.1 Securities held as collateral against lendings to financial institutions</b>																																										
		<table><tr><th colspan="3">2013</th><th colspan="3">2012</th></tr><tr><th>Held by bank</th><th>Further given as collateral</th><th>Total</th><th>Held by bank</th><th>Further given as collateral</th><th>Total</th></tr><tr><th colspan="6">----- Rupees in '000 -----</th></tr><tr><td>Market Treasury Bills</td><td>37,153,485</td><td>-</td><td>37,153,485</td><td>2,480,845</td><td>-</td><td>2,480,845</td></tr><tr><td>Pakistan Investment Bonds</td><td>12,224,004</td><td>-</td><td>12,224,004</td><td>5,200,000</td><td>-</td><td>5,200,000</td></tr><tr><td></td><td><u>49,377,489</u></td><td>-</td><td><u>49,377,489</u></td><td><u>7,680,845</u></td><td>-</td><td><u>7,680,845</u></td></tr></table>	2013			2012			Held by bank	Further given as collateral	Total	Held by bank	Further given as collateral	Total	----- Rupees in '000 -----						Market Treasury Bills	37,153,485	-	37,153,485	2,480,845	-	2,480,845	Pakistan Investment Bonds	12,224,004	-	12,224,004	5,200,000	-	5,200,000		<u>49,377,489</u>	-	<u>49,377,489</u>	<u>7,680,845</u>	-	<u>7,680,845</u>	
2013			2012																																							
Held by bank	Further given as collateral	Total	Held by bank	Further given as collateral	Total																																					
----- Rupees in '000 -----																																										
Market Treasury Bills	37,153,485	-	37,153,485	2,480,845	-	2,480,845																																				
Pakistan Investment Bonds	12,224,004	-	12,224,004	5,200,000	-	5,200,000																																				
	<u>49,377,489</u>	-	<u>49,377,489</u>	<u>7,680,845</u>	-	<u>7,680,845</u>																																				
<b>8.4.2</b> Market value of the securities under repurchase agreement lendings amounts to Rs. 48,949 million (2012: Rs. 7,706 million).																																										
<b>8.5</b> These are old placements and full provision has been made against these placements at year-end.																																										

# Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

## 9. INVESTMENTS

		2013			2012		
	Note	Held by bank	given as collateral	Total	Held by bank	given as collateral	Total
		----- (Rupees in '000) -----			----- (Rupees in '000) -----		
<b>9.1 Investments by type:</b>							
<b>Held-for-trading securities</b>							
Market Treasury Bills		-	-	-	535,438	-	535,438
Pakistan Investment Bonds		-	-	-	154,514	-	154,514
Ordinary shares of listed companies		5,027	-	5,027	467,489	-	467,489
Ijarah Sukuk Bonds		1,997,100	-	1,997,100	-	-	-
<b>Total held-for-trading securities</b>	9.11	2,002,127	-	2,002,127	1,157,441	-	1,157,441
<b>Available-for-sale securities</b>							
Ordinary shares of listed companies	9.12 / 9.13	27,727,973	-	27,727,973	30,853,052	-	30,853,052
Ordinary shares of unlisted companies		1,125,375	-	1,125,375	1,065,173	-	1,065,173
Investments in mutual funds		3,486,668	-	3,486,668	3,781,964	-	3,781,964
Ordinary shares of a bank outside Pakistan	9.5	463,295	-	463,295	463,295	-	463,295
Preference shares		1,236,900	-	1,236,900	886,924	-	886,924
Market Treasury Bills		194,001,739	2,816,565	196,818,304	108,536,255	37,088,149	145,624,404
Pakistan Investment Bonds		57,440,487	-	57,440,487	47,194,206	-	47,194,206
GoP Foreign Currency Bonds		5,873,456	-	5,873,456	5,692,943	-	5,692,943
Foreign Currency Debt Securities		4,704,957	-	4,704,957	4,378,206	-	4,378,206
Term Finance Certificates / Musharika and Sukuk Bonds		20,367,379	-	20,367,379	24,893,961	-	24,893,961
<b>Total available- for- sale securities</b>		316,428,229	2,816,565	319,244,794	227,745,979	37,088,149	264,834,128
<b>Held-to-maturity securities</b>							
Pakistan Investment Bonds	9.4	17,964,729	-	17,964,729	23,491,729	-	23,491,729
GoP Foreign Currency Bonds		1,552,435	-	1,552,435	871,555	-	871,555
Foreign Government Securities		6,633,499	-	6,633,499	4,701,451	-	4,701,451
Foreign Currency Debt Securities		407	-	407	376	-	376
Debentures, Bonds, Sukuks, Participation Term Certificates and Term Finance Certificates		3,473,217	-	3,473,217	1,896,812	-	1,896,812
<b>Total held-to-maturity securities</b>	9.3	29,624,287	-	29,624,287	30,961,923	-	30,961,923
<b>Investments in associates</b>	9.6	15,789,545	-	15,789,545	31,221,237	-	31,221,237
<b>Investments in joint ventures</b>	9.7	1,244,835	-	1,244,835	1,244,835	-	1,244,835
<b>Investments in subsidiaries</b>	9.9	4,406,750	-	4,406,750	4,406,750	-	4,406,750
<b>Investments at cost</b>		369,495,773	2,816,565	372,312,338	296,738,165	37,088,149	333,826,314
<b>Less: Provision for diminution in value of investments</b>							
	9.10	(15,416,719)	-	(15,416,719)	(13,717,228)	-	(13,717,228)
<b>Investments (net of provisions)</b>		354,079,054	2,816,565	356,895,619	283,020,937	37,088,149	320,109,086
Unrealized loss on revaluation of investments classified as held-for-trading	9.11	(139)	-	(139)	(2,472)	-	(2,472)
Surplus / (deficit) on revaluation of available-for-sale securities	20.1	41,063,712	(511)	41,063,201	23,423,696	7,219	23,430,915
<b>Total investments</b>		<b>395,142,627</b>	<b>2,816,054</b>	<b>397,958,681</b>	<b>306,442,161</b>	<b>37,095,368</b>	<b>343,537,529</b>

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

9.2 Investments by segments	Note	2013 ----(Rupees in '000)----	2012
<b>Federal Government Securities</b>			
- Market Treasury Bills		196,818,304	146,159,842
- Pakistan Investment Bonds	9.4	75,405,216	70,840,449
- GoP Foreign Currency Bonds		7,425,891	6,564,498
- Ijarah Sukuk Bonds		6,196,896	6,668,500
		<u>285,846,307</u>	<u>230,233,289</u>
<b>Foreign Government Securities</b>		6,633,499	4,701,451
<b>Fully Paid up Ordinary Shares</b>	9.12 / 9.13		
- Listed Companies		27,733,000	31,320,541
- Unlisted Companies		1,125,375	1,065,173
		<u>28,858,375</u>	<u>32,385,714</u>
- Ordinary shares of a bank outside Pakistan	9.5	463,295	463,295
<b>Debentures, Bonds, Participation Term Certificates, Term Finance Certificates, Musharika and Sukuk Bonds</b>			
- Listed		2,438,972	2,871,954
- Unlisted		17,201,828	17,250,319
		<u>19,640,800</u>	<u>20,122,273</u>
<b>Foreign Currency Debt Securities</b>		4,705,364	4,378,582
<b>Other Investments</b>			
- Investments in mutual funds		3,486,668	3,781,964
- Preference Shares		1,236,900	886,924
<b>Investments in associates</b>	9.6	15,789,545	31,221,237
<b>Investments in joint ventures</b>	9.7	1,244,835	1,244,835
<b>Investments in subsidiaries</b>	9.9	4,406,750	4,406,750
<b>Total investments at cost</b>		<u>372,312,338</u>	<u>333,826,314</u>
Provision for diminution in value of investments	9.10	(15,416,719)	(13,717,228)
<b>Investments (net of provisions)</b>		<u>356,895,619</u>	<u>320,109,086</u>
Unrealized loss on revaluation of investments classified as held-for-trading	9.11	(139)	(2,472)
Surplus on revaluation of available-for-sale securities	20.1	41,063,201	23,430,915
<b>Total investments</b>		<u><u>397,958,681</u></u>	<u><u>343,537,529</u></u>

**9.3** Market value of held-to-maturity investments is Rs. 30,288 million (2012: Rs. 30,987 million).

**9.4** These include Pakistan Investment Bonds amounting to Rs. 75 million (2012: Rs. 75 million) held by the SBP as pledge against demand loans and TT / DD discounting facilities.

**9.5 Investment in shares of a bank incorporated outside Pakistan - Bank Al-Jazira**

The Bank holds 17,500,000 (2012: 17,500,000) shares in Bank Al-Jazira (BAJ) incorporated in the Kingdom of Saudi Arabia, representing 5.83% (2012: 5.83%) holding in total equity of BAJ. The investment has been marked to market using closing price as quoted on the Saudi Stock Exchange in accordance with SBP concurrence vide letter No. BSD/SU-13/331/685/2006 dated February 17, 2006. Rating of BAJ is BBB+ by Capital Intelligence.

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

			Note	2013	2012
				----(Rupees in '000)----	
<b>9.6 Investments in associates</b>					
<b>Unlisted Shares</b>	<b>Number of shares</b>	<b>Percentage of holding</b>			
Pakistan Emerging Venture Limited	12,500,000	33.33		50,565	51,415
Information System Associates Limited	2,300,000	21.89		1,719	1,719
National Fructose Company Limited	1,300,000	39.50		6,500	6,500
Venture Capital Fund Management	33,333	33.33		-	-
Kamal Enterprises Limited	11,000	20.37		-	-
Mehran Industries Limited	37,500	32.05		-	-
National Assets Insurance Company Limited	4,481,500	8.96		44,815	44,815
Tharparkar Sugar Mills Limited	2,500,000	21.50		-	-
Youth Investment Promotion Society	644,508	25.00		-	-
Dadabhoy Energy Supply Company Limited	9,900,000	23.11		32,103	32,105
K-Agricole Limited	5,000	20.00		-	-
New Pak Limited	200,000	20.00		-	-
Pakistan Mercantile Exchange Limited	9,000,000	47.37		90,000	90,000
Prudential Fund Management	150,000	20.00		-	-
				<u>225,702</u>	<u>226,554</u>
<b>Listed Shares</b>					
First Credit and Investment Bank Limited	20,000,000	30.77		157,429	157,429
National Fibres Limited	17,119,476	20.19		-	-
Taha Spinning Mills Limited	833,300	20.59		2,501	2,501
Land Mark Spinning Mills Limited	3,970,859	32.79		39,710	39,710
S.G. Fibres Limited	3,754,900	25.03		218,535	218,535
Nina Industries Limited	4,906,000	20.27		49,060	49,060
Agritech Limited	111,925,432	28.52	9.6.1 / 9.6.2	3,860,613	3,860,613
				<u>4,327,848</u>	<u>4,327,848</u>
<b>Listed Mutual Funds</b>					
AKD Opportunity Fund	4,989,590	24.55		100,000	100,000
NAFA Income Opportunity Fund	3,601,691	1.89		35,920	35,920
NAFA Multi Asset Fund	4,410,752	6.29		42,124	42,123
NAFA Financial Sector Income Fund	98,334,550	33.44		982,866	1,480,580
NAFA Stock Fund	-	0.00		-	57,554
NAFA Islamic Aggressive Income Fund	7,500,000	40.55		52,826	52,826
NAFA Islamic Multi Asset Fund	7,500,000	25.41		73,229	73,229
NAFA Government Securities Liquid Fund	620,599,005	41.76		6,003,517	3,802,224
NAFA Money Market Fund	97,720,150	9.18		904,683	20,991,307
NAFA Riba Free Savings Fund	150,954,824	43.99		1,513,571	-
NAFA Savings Plus Fund	152,891,751	50.38		1,527,259	31,072
			9.6.3	<u>11,235,995</u>	<u>26,666,835</u>
Less: Provision for diminution in value of investments				<u>15,789,545</u>	<u>31,221,237</u>
				<u>(1,946,379)</u>	<u>(1,029,952)</u>
				<u>13,843,166</u>	<u>30,191,285</u>



## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

- 9.6.1** The 100,436,432 shares of Agritech Limited were acquired from Azgard Nine Limited as part of multiple agreements including the Master Restructuring Agreement (MRA). These shares were acquired at an agreed price of Rs. 35 per share. The market value of these shares at December 31, 2013 amounted to Rs. 12.67 per share resulting in an impairment of Rs. 2,243 million. The Bank has recorded an impairment of Rs. 1,122 million as mentioned in Note 9.10.4 to these financial statements.
- 9.6.2** The Bank is holding 31.5% of the shares (including preference shares) in Agritech Limited which is in excess of limit of 30% set out in Regulation R-6(2) of Prudential Regulations and section 23(2) of Banking Companies Ordinance 1962. SBP has allowed the Bank exemption from R-6(2) of Prudential Regulations. The Bank is currently carrying out a legal review to seek waiver from the Federal Government for the requirements of Section 23(2).
- 9.6.3** Aggregate market value of investments in associates (quoted) on the basis of latest available quoted prices amounts to Rs.13,370 million (2012: Rs. 28,875 million).
- 9.6.4** Associates with zero carrying amount, represent the investments acquired from former NDFC which have negative equity or whose operations were closed at the time of amalgamation.
- 9.6.5** The details of break-up value based on latest available financial statements of unlisted investments in associates are as follows:

	Year / Period ended	Break-up value
	----(Rupees in '000)----	
National Assets Insurance Company Limited	June 30, 2013	47,066
Pakistan Emerging Venture Limited	June 30, 2011	1,694
Information System Associates Limited	June 30, 2012	13,081
Dadabhoy Energy Supply Company Limited	June 30, 2007	103,952
Pakistan Mercantile Exchange Limited	June 30, 2013	(81,496)

- 9.6.6** During the year, the Bank has invested and redeemed its investment in mutual funds managed by NBP Fullerton Asset Management Limited amounting to Rs. 9,890 million and Rs. 25,321 million respectively.

	Note	2013	2012
		----(Rupees in '000)----	
<b>9.7 Investments in joint venture</b>			
United National Bank Limited (UNBL) (incorporated in United Kingdom)	9.7.1	<u>1,244,835</u>	<u>1,244,835</u>

- 9.7.1** Under a joint venture agreement, the Bank holds 13.5 million ordinary shares (45%) and United Bank Limited (UBL) holds 16.5 million ordinary shares (55%) in UNBL. In addition to ordinary shares, four preference shares categories as "A", "B", "C" and "D" have been issued and allotted. The "B" and "D" category shares are held by the Bank and category "A" and "C" are held by UBL. Dividends payable on "A" and "B" shares are related to the ability of the venture to utilize tax losses that have been surrendered to it on transfer of business from the Bank or UBL as appropriate. Dividends payable on "C" and "D" shares are related to loans transferred to the venture by the Bank or UBL that have been written-off or provided for at the point of transfer and the ability of the venture to realize in excess of such loan value.

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

### 9.8 Summary of financial information of associates and joint venture

		2013				
		Based on the financial statements as on	Assets	Liabilities	Equity	Revenue
			Rupees in '000			
						Profit / (loss)
United National Bank Limited	December 31, 2013	66,091,688	58,204,343	7,887,345	3,257,921	1,083,395
First Credit and Investment Bank Limited	December 31, 2013	766,270	121,982	644,288	29,615	2,120
AKD Opportunity Fund	September 30, 2013	836,080	15,508	820,572	43,634	35,452
Agritech Limited	December 31, 2013	44,239,183	34,999,150	9,240,033	8,627,668	(3,382,156)
NAFA Income Opportunity Fund	December 31, 2013	2,510,937	488,809	2,022,128	126,287	88,954
NAFA Multi Asset Fund	December 31, 2013	905,504	16,914	888,590	99,608	82,820
NAFA Financial Sector Income Fund	December 31, 2013	3,158,189	69,351	3,088,838	241,074	182,048
NAFA Stock Fund	December 31, 2013	1,157,404	39,596	1,117,808	208,509	183,725
NAFA Islamic Aggressive Income Fund	December 31, 2013	171,727	2,895	168,832	10,299	4,348
NAFA Islamic Multi Asset Fund	December 31, 2013	391,554	9,609	381,945	40,099	27,879
NAFA Government Securities Liquid Fund	December 31, 2013	15,042,253	119,376	14,922,877	594,211	480,896
NAFA Money Market Fund	December 31, 2013	10,746,849	88,538	10,658,311	600,207	490,373
NAFA Savings Plus Fund	December 31, 2013	3,068,316	20,240	3,048,076	155,592	113,855
NAFA Riba Free Savings Fund	December 31, 2013	3,481,504	17,604	3,463,900	157,857	123,503

		2012				
		Based on the financial statements as on	Assets	Liabilities	Equity	Revenue
			Rupees in '000			
						Profit / (loss)
United National Bank Limited	December 31, 2012	61,907,529	54,245,316	7,662,213	922,288	210,602
First Credit and Investment Bank Limited	December 31, 2012	1,221,078	583,742	637,336	139,198	(71,196)
AKD Opportunity Fund	September 30, 2012	342,666	7,082	335,584	99,974	86,241
Agritech Limited	December 31, 2012	43,561,430	32,233,560	11,327,870	1,538,726	(1,447,800)
NAFA Income Opportunity Fund	December 31, 2012	2,154,389	479,812	1,674,577	184,464	11,274
NAFA Multi Asset Fund	December 31, 2012	701,078	10,583	690,495	87,315	75,608
NAFA Financial Sector Income Fund	December 31, 2012	3,769,981	29,280	3,740,701	193,428	156,837
NAFA Stock Fund	December 31, 2012	1,184,624	21,432	1,163,192	300,803	273,741
NAFA Islamic Aggressive Income Fund	December 31, 2012	183,568	2,575	180,993	10,257	1,553
NAFA Islamic Multi Asset Fund	December 31, 2012	328,877	5,948	322,929	52,573	36,597
NAFA Government Securities Liquid Fund	December 31, 2012	14,000,768	127,956	13,872,812	789,882	657,685
NAFA Money Market Fund	December 31, 2012	23,701,462	217,447	23,484,015	1,272,112	1,091,793
NAFA Savings Plus Fund	December 31, 2012	1,311,856	9,573	1,302,283	75,804	58,350

### 9.9 Investments in subsidiaries

		Percentage of holding	2013 ----(Rupees in '000)----	2012
NBP Leasing Limited		100.00	500,000	500,000
CJSC Subsidiary Bank of NBP in Kazakhstan		100.00	2,185,644	2,185,644
CJSC Subsidiary Bank of NBP in Tajikistan		100.00	953,783	953,783
NBP Exchange Company Limited		100.00	300,000	300,000
NBP Modaraba Management Company Limited		100.00	105,000	105,000
Taurus Securities Limited		58.32	24,725	24,725
Cast-N-Link Products Limited		76.51	1,245	1,245
NBP Fullerton Asset Management Limited		54.00	336,353	336,353
			4,406,750	4,406,750
Less: Provision for diminution in value of investments			(51,245)	(51,245)
			4,355,505	4,355,505

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

	Note	2013 ----(Rupees in '000)----	2012
<b>9.10 Particulars of provision for diminution in value of investments</b>			
Opening balance		13,717,228	10,080,358
Charge for the year		2,524,910	2,843,395
Reversals		(1,131,911)	(2,001,284)
		1,392,999	842,111
Transfer		98,734	2,182,251
Amount written off		-	(977)
Other movement (transferred from suspended interest)		207,758	613,485
Closing balance	9.10.1	<u>15,416,719</u>	<u>13,717,228</u>
<b>9.10.1 Particulars of provision in respect of type</b>			
Available-for-sale securities			
Ordinary shares of listed companies and mutual funds		4,591,698	4,911,618
Ordinary shares of unlisted companies		380,133	228,347
Debentures, Bonds, Participation Term Certificates, Term Finance Certificates and Sukuk Bonds		6,968,569	5,986,861
Preference shares		836,924	836,924
Held-to-maturity securities			
Debentures, Bonds, Participation Term Certificates, and Term Finance Certificates		641,771	672,281
Investments in associates	9.6	1,946,379	1,029,952
Investments in subsidiaries	9.9	51,245	51,245
		<u>15,416,719</u>	<u>13,717,228</u>
<b>9.10.2 Particulars of provision in respect of segments</b>			
Fully Paid up Ordinary Shares		4,871,682	4,972,424
Debentures, Bonds, Participation Term Certificates, Term Finance Certificates and Sukuk Bonds	9.10.3 / 9.10.4	7,610,340	6,659,142
Other investments		937,073	1,004,465
Investments in associates	9.10.4	1,946,379	1,029,952
Investments in subsidiaries		51,245	51,245
		<u>15,416,719</u>	<u>13,717,228</u>
<b>9.10.3</b>	In accordance with BSD Circular No. 11 dated October 21, 2011 issued by the SBP, the Bank has availed the benefit of Forced Sale Value (FSV) against non-performing investments, which resulted in decrease in provision for diminution in value of investments by Rs. 1,197 million (December 31, 2012: Rs. 1,646 million). Accordingly, as of December 31, 2013, the accumulated increase in profit after tax of Rs. 778 million (2012: Rs. 1,070 million) shall not be available for payment of cash or stock dividend as required by aforementioned SBP directive.		
<b>9.10.4</b>	The SBP through its letter No. BPRD/BRD/(Policy)/2013-1857 dated February 15, 2013 and BPRD/BRD/(Policy)/2013-11339 dated July 25, 2013 has allowed specific relaxation to the Bank regarding the impairment arising on shares and provision against overdue exposures of Term Finance Certificates of Agritech Limited. As of December 31, 2013, 50% of the required impairment / provision is to be recorded and the remaining amount is to be recorded in a phased manner up to December 31, 2014. Had this relaxation not been availed, the provision against diminution in value of investments would have been higher by Rs. 1,264 million and the profit before taxation would have been lower by the same amount.		

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

	2013 ----(Rupees in '000)----	2012 ----(Rupees in '000)----
<b>9.11 Unrealized (loss) on revaluation of investments classified as held-for-trading</b>		
Ordinary shares of listed companies	(139)	(2,463)
Federal Government securities	-	(9)
	<u>(139)</u>	<u>(2,472)</u>
<b>9.12</b> The investment in shares includes shares of Pakistan International Airlines Corporation, Pakistan National Shipping Corporation, Pakistan State Oil Company Limited, Sui Northern Gas Pipeline Limited and Pakistan Engineering Company Limited, with carrying value of Rs. 4,256 million (2012: 4,256 million) that have been frozen by the Government of Pakistan for sale in the equity market due to their proposed privatization.		
<b>9.13</b> The investment also includes shares acquired under tri-partite consent agreement dated June 29, 2011. These strategic investments comprise of the shares of Pakistan State Oil (18,798,535 shares) and shares of Sui Northern Gas Pipeline Limited (18,805,318 shares). The cost of these shares amounts to Rs. 4,163 million and market value as at December 31, 2013 amounts to Rs. 6,645 million. These shares can not be sold without concurrence of privatisation commission.		
<b>9.14</b> Detailed information relating to investments in shares of listed and unlisted companies, Preference Shares, Mutual Funds, Government Securities, Bonds, Debentures, Term Finance Certificates, Participation Term Certificate, Sukuks etc. including quality of available-for-sale securities is given in Annexure-I to the financial statements.		

	Note	2013 ----(Rupees in '000)----	2012 ----(Rupees in '000)----
<b>10. ADVANCES</b>			
Loans, cash credits, running finances, etc.			
In Pakistan		622,111,491	637,872,682
Outside Pakistan		55,728,672	57,758,224
		<u>677,840,163</u>	<u>695,630,906</u>
Bills discounted and purchased (excluding Government treasury bills)			
Payable in Pakistan		12,353,303	15,032,338
Payable outside Pakistan		17,821,493	19,477,785
		<u>30,174,796</u>	<u>34,510,123</u>
Advances - gross	10.1	<u>708,014,959</u>	<u>730,141,029</u>
Less: Provision against non-performing advances	10.3	92,595,085	75,451,013
Advances - net of provision		<u>615,419,874</u>	<u>654,690,016</u>
<b>10.1 Particulars of advances - gross</b>			
<b>10.1.1</b> In local currency		634,464,794	652,905,020
In foreign currencies		73,550,165	77,236,009
		<u>708,014,959</u>	<u>730,141,029</u>
<b>10.1.2</b> Short-term (for upto one year)		448,400,806	468,427,244
Long-term (for over one year)		259,614,153	261,713,785
		<u>708,014,959</u>	<u>730,141,029</u>

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

- 10.2 Advances include Rs. 115,617 million (2012: Rs.92,038 million) which have been placed under non-performing status (refer note 10.4.4) as detailed below:**

Category of Classification	2013								
	Classified Advances			Provision Required			Provision Held		
	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
	(Rupees in '000)								
Other Assets Especially									
Mentioned	525,603	-	525,603	3,272	-	3,272	3,272	-	3,272
Substandard	15,800,716	279,351	16,080,067	3,667,221	53,963	3,721,184	3,667,221	53,963	3,721,184
Doubtful	5,521,556	1,512,833	7,034,389	2,603,602	638,221	3,241,823	2,603,602	638,221	3,241,823
Loss	73,938,583	18,037,891	91,976,474	68,833,153	13,937,206	82,770,359	68,833,153	13,937,206	82,770,359
	<u>95,786,458</u>	<u>19,830,075</u>	<u>115,616,533</u>	<u>75,107,248</u>	<u>14,629,390</u>	<u>89,736,638</u>	<u>75,107,248</u>	<u>14,629,390</u>	<u>89,736,638</u>
Category of Classification	2012 - Restated								
	Classified Advances			Provision Required			Provision Held		
	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
	(Rupees in '000)								
Other Assets Especially									
Mentioned	779,608	-	779,608	-	-	-	-	-	-
Substandard	4,196,981	1,099,059	5,296,040	933,948	184,616	1,118,564	933,948	184,616	1,118,564
Doubtful	7,176,908	550,656	7,727,564	3,303,201	169,370	3,472,571	3,303,201	169,370	3,472,571
Loss	72,382,426	5,852,076	78,234,502	63,045,045	4,506,254	67,551,299	63,045,045	4,506,254	67,551,299
	<u>84,535,923</u>	<u>7,501,791</u>	<u>92,037,714</u>	<u>67,282,194</u>	<u>4,860,240</u>	<u>72,142,434</u>	<u>67,282,194</u>	<u>4,860,240</u>	<u>72,142,434</u>

### 10.3 Particulars of provision against non-performing advances

Note	2013			2012 - Restated		
	Specific	General	Total	Specific	General	Total
(Rupees in '000)						
Opening balance	72,142,434	3,308,579	75,451,013	63,476,311	3,843,823	67,320,134
Foreign exchange adjustments	385,745	50,463	436,208	40,450	41,641	82,091
Charge for the year	21,398,295	465,258	21,863,553	13,558,629	22,527	13,581,156
Reversal during the year	(3,721,125)	(756,027)	(4,477,152)	(2,703,783)	(1,031,086)	(3,734,869)
	<u>17,677,170</u>	<u>(290,769)</u>	<u>17,386,401</u>	<u>10,854,846</u>	<u>(1,008,559)</u>	<u>9,846,287</u>
Transfer in / (out)	111,092	(209,826)	(98,734)	(2,182,251)	-	(2,182,251)
Amount charged off/ other written off	(578,716)	-	(578,716)	(828)	-	(828)
Amounts written off	(1,087)	-	(1,087)	(281,094)	-	(281,094)
Other adjustments	-	-	-	235,000	431,674	666,674
Closing balance	<u>89,736,638</u>	<u>2,858,447</u>	<u>92,595,085</u>	<u>72,142,434</u>	<u>3,308,579</u>	<u>75,451,013</u>

**10.3.1** This includes Rs 503.420 million NBP Karobar write-offs under implementation of NBP Recovery Policy on Programmed / Structured Lendings. All loans written off were less than Rs. 500,000.

### 10.4 Particulars of provisions against non-performing advances

In local currency	75,107,248	2,447,254	77,554,503	67,282,194	2,791,822	70,074,016
In foreign currencies	14,629,390	411,192	15,040,582	4,860,240	516,757	5,376,997
	<u>89,736,638</u>	<u>2,858,447</u>	<u>92,595,085</u>	<u>72,142,434</u>	<u>3,308,579</u>	<u>75,451,013</u>



## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

- 10.4.1** The charge for the year includes Rs. 8,878 million in respect of non-performing advances of one of the overseas operations of the Bank.

During the year, the Bank carried out an internal assessment of overseas operations which revealed certain financial irregularities and instances of misreporting to the head office in the prior period. Further, the political unrest and domestic law and order situations in overseas has also affected the businesses and resulted in sharp increase in non-performing accounts of the overseas operations.

The Bank is currently in the phase of rescheduling / restructuring various credit facilities in accordance with the regulatory requirements in overseas. However, pending completion of the same and as a matter of prudence, the Bank has made full provision against impaired advances after taking into account forced sale values of collateral held by the Bank.

Moreover, the advances which were impaired in the year 2012 as per the report of the external auditors of overseas operations have been retrospectively adjusted in these financial statements. (Refer to note 5.1.4)

- 10.4.2** In accordance with BSD Circular No. 11 dated October 21, 2011 issued by the SBP, the Bank has availed the benefit of Forced Sale Value (FSV) against non-performing advances which resulted in decrease in provision against NPLs by Rs. 7,304 million (2012: Rs. 7,163 million). Accordingly, as of December 31, 2013, the accumulated profit after tax of Rs. 4,747 million (2012: Rs. 4,656 million) shall not be available for payment of cash or stock dividend as required by aforementioned SBP directive.

- 10.4.3** General provision against consumer loans represents provision maintained at an amount ranging from 1.5% to 3% of the performing portfolio as required by the Prudential Regulations issued by the SBP. During the year, SBP vide IH&SMEFD Circular No. 8 dated May 7, 2013 has issued Revised Prudential Regulations for Small and Medium Enterprise (SME) financing, effective September 30, 2013, which among other things require bank to maintain general provision at 1% of secured performing portfolio and 2% of un-secured performing portfolio against Small Enterprises financing and 10% specific provisioning against OAEM category, where principal / mark-up is overdue by 90 days. Had there been no change, the specific provision would have been higher by Rs. 103.863 million and general provision would have been lower by Rs 31.810 million and the profit before tax would have been higher / lower by the same amount.

- 10.4.4** The SBP has allowed specific relaxation to the Bank for non-classification of overdue loans of certain Public Sector Entities (PSEs) which are guaranteed by Government of Pakistan.

- 10.4.5** The SBP through its letter No. BPRD/BRD/-(Policy)/2013-1857 dated: February 15, 2013 and BPRD/BRD/-(Policy)/2013-11339 dated July 25, 2013 has allowed specific relaxation to the Bank regarding the provisioning requirement against Agritech Limited exposures. As December 31, 2013, 50% of the provision required is to be maintained and remaining provision is to be recorded upto December 31, 2014 in a phased manner. Had this relaxation not been there, the provision against non-performing advances would have been higher by Rs. 1,226 million and profit before taxation would have been lower by the same amount.

	Note	2013 ----(Rupees in '000)----	2012
<b>10.5 Particulars of write offs</b>			
<b>10.5.1</b> Against provisions	10.3	<u>1,087</u>	<u>828</u>
<b>10.5.2</b> Write offs of Rs. 500,000 and above	10.6	874	-
Write offs of below Rs. 500,000		213	828
		<u>1,087</u>	<u>828</u>

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

### 10.6 Details of loans write offs of Rs. 500,000 and above

In terms of sub-section (3) of section 33A of the Banking Companies Ordinance, 1962 the statement in respect of written-off loans or any other financial relief of Rs. 500,000 or above allowed to a person(s) during the year ended December 31, 2013 is given in Annexure II.

	Note	2013	2012
		----(Rupees in '000)----	
<b>10.7 Particulars of loans and advances to directors, associated companies, etc.</b>			
Debts due by directors, executives, officers and staff of the Bank or any of them either severally or jointly with any other person:			
Balance at beginning of the year		26,493,070	19,605,883
Loans granted / additions during the year		1,625,395	9,657,393
Repayments		(1,335,960)	(2,770,206)
Balance at end of the year		<u>26,782,505</u>	<u>26,493,070</u>
Debts due by companies or firms in which the directors of the Bank are interested as directors, partners or in the case of private companies as members:			
Balance at beginning of the year		5,711,940	10,007,468
Adjustment due to retirement / appointment of directors		12,364,932	(2,998,409)
Loans granted / additions during the year		1,589,000	662,638
Repayments / other adjustments		(10,052,116)	(1,959,757)
Balance at end of the year		<u>9,613,756</u>	<u>5,711,940</u>
Debts due by subsidiary companies, controlled firms, managed modarabas and other related parties:			
Balance at beginning of the year		5,102,576	1,611,443
Adjustment due to acquisition		-	2,902,069
Loans granted / additions during the year		1,500,549	733,603
Repayments		(294,991)	(144,539)
Balance at end of the year		<u>6,308,134</u>	<u>5,102,576</u>

### 11. OPERATING FIXED ASSETS

Capital work-in-progress	11.1	2,700,075	2,373,901
Property and equipment	11.2	29,986,702	25,534,646
Intangible assets	11.3	15,344	41,286
		<u>32,702,121</u>	<u>27,949,833</u>
<b>11.1 Capital work-in-progress</b>			
Civil works		1,330,227	1,196,306
Equipment		2,049	3,342
Advances to suppliers and contractors		19,956	22,622
License and implementation fee for core banking software	41.1.10	1,347,843	1,151,631
		<u>2,700,075</u>	<u>2,373,901</u>

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

### 11.2 Property and equipment

	Cost / revalued amount				Accumulated depreciation				Book	
	At January 1, 2013	Revaluation	Additions / (deletions) (adjustments)	At December 31, 2013	At January 1, 2013	Charge for the year / (deletions)	Revaluation / (adjustments)	At December 31, 2013	Value at December 31, 2013	Rate of depreciation
(Rupees in '000)										
<b>Owned</b>										
Land										
- freehold	9,581,016	1,529,135	-	11,110,151	-	-	-	-	11,110,151	Nil
- leasehold	7,371,865	2,751,698	1,390	10,124,953	-	-	-	-	10,124,953	Nil
Buildings on land:										
- freehold	2,748,846	538,404	88,524 (623,240)	2,752,533	481,296	141,944 (623,240)	-	-	2,752,533	5% on book value
- leasehold	2,973,889	411,631	108,089 (1,009,174)	2,484,435	453,662	154,189 (31,954)	- (575,897)	-	2,484,435	5% on book value
Furniture and fixtures	2,906,041	-	267,463 (13,800)	3,159,704	1,599,722	252,380 (10,016)	-	1,842,086	1,317,618	10% to 30% on book value, 20% on straight-line on new furnishing limit to executives and refurbishment of branches
Computer and peripheral equipment	3,097,262	-	135,180 (138)	3,232,304	2,439,656	491,306 (74)	-	2,930,888	301,416	33.33% on cost
Electrical and office equipment	2,876,417	-	218,064 433,277	3,527,758	1,993,945	294,007 31,954	-	2,319,906	1,207,852	20% on book value
Vehicles	1,334,742	-	77,727 (49,508)	1,362,961	692,630	185,030 (42,344)	-	835,316 -	527,645	20% on cost
	32,890,078	5,230,868	896,436 (63,446) (1,199,137)	37,754,799	7,660,911	1,518,856 (52,434)	(1,199,137)	7,928,196	29,826,603	
<b>Assets held under finance lease</b>										
Vehicles	184,674	-	34,000 (6,373)	212,301	110,699	36,269 (4,992)	-	141,976	70,325	20% on cost
<b>Assets given under Ijarah</b>										
Machinery	520,184		(188,559)	331,625	291,273	120,281 (169,703)		241,851	89,774	25-33% on cost
Vehicles	8,155		(8,155)	-	5,562	1,703 (7,265)		-	-	25-33% on cost
<b>2013</b>	<b>33,603,091</b>	<b>5,230,867</b>	<b>930,436 (266,533) (1,199,137)</b>	<b>38,298,725</b>	<b>8,068,445</b>	<b>1,677,109 (234,394)</b>	<b>(1,199,137)</b>	<b>8,312,023</b>	<b>29,986,702</b>	

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

### 11.2.1 Property and equipment

	Cost / revalued amount			Accumulated depreciation					Book	
	At	Revaluation /	Additions /	At	At	Charge for		At	Value at	Rate of depreciation
	January 1, 2012	* transfers	(deletions) * (adjustments)	December 31, 2012	January 1, 2012	the year / (deletions)	Revaluation / * (adjustments)	December 31, 2012	December 31, 2012	
----- (Rupees in '000) -----										
Owned										
Land										
- freehold	9,583,775	-	- - (2,759)	9,581,016	-	-	-	-	9,581,016	Nil
- leasehold	7,371,865	-	- -	7,371,865	-	-	-	-	7,371,865	Nil
Buildings on land:										
- freehold	2,617,044	-	131,802	2,748,846	363,054	118,242	-	481,296	2,267,550	5% on book value
- leasehold	2,470,887	-	503,002	2,973,889	327,273	126,389 -	-	453,662	2,520,227	5% on book value
Furniture and fixtures	2,522,105	-	398,741 (14,805)	2,906,041	1,393,155	217,432 (10,865)	-	1,599,722	1,306,319	10% to 30% on book value, 20% on straight-line on new furnishing limit to executives and refurbishment of branches
Computer and peripheral equipment	2,368,427	-	729,082 (247) -	3,097,262	1,956,189	483,697 (230)	-	2,439,656	657,606	33.33% on cost
Electrical and office equipment	2,787,954	-	88,463	2,876,417	1,810,237	183,708 -	-	1,993,945	882,472	20% on book value
Vehicles	1,231,803	-	248,085 (145,146) -	1,334,742	696,177	124,888 (128,435)	-	692,630	642,112	20% on cost
	30,953,860	-	2,099,175 (160,198) * (2,759)	32,890,078	6,546,085	1,254,356 (139,530)	-	7,660,911	25,229,167	
Assets held under finance lease										
Vehicles	202,645	-	- (17,971)	184,674	90,448	33,302 (13,051)	-	110,699	73,975	20% on cost
Assets given under Ijarah										
Machinery	565,175	-	- (44,991)	520,184	198,478	133,261 (43,466)		291,273	228,911	25-33% on cost
Vehicles	10,627	-	- (2,472)	8,155	4,916	2,871 (2,225)		5,562	2,593	25-33% on cost
2012	31,732,307	-	2,099,175 (225,632) * (2,759)	33,603,091	6,839,927	1,423,790 (198,272)	-	8,068,445	25,534,646	

\* These represents transfer of non-banking assets.

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

### 11.3 Intangible assets

	Cost		Accumulated depreciation			Book value at December 31, 2013	Rate of amortization	
	At January 1, 2013	At December 31, 2013	At January 1, 2013	Charge for the year	At December 31, 2013			
	----- (Rupees in '000) -----							
Computer software	127,239	-	127,239	85,953	25,942	111,895	15,344	33.33 %
	127,239	-	127,239	85,953	25,942	111,895	15,344	on cost

	Cost			Accumulated depreciation		Book value at December 31, 2012	Rate of amortization	
	At January 1, 2012	Additions	At December 31, 2012	At January 1, 2012	Charge for the year			At December 31, 2012
	----- (Rupees in '000) -----							
Computer software	127,239	-	127,239	55,445	30,508	85,953	41,286	33.33 %
	127,239	-	127,239	55,445	30,508	85,953	41,286	on cost

- 11.4** The Bank as part of its policy to revalue land and building on periodic basis has revalued properties during the year. These properties were revalued by independent professional valuers and the valuations were carried out by M/s. Yunus Mirza & Co., M/s. Mughal Associates, M/s. Dimensions and M/s. Engineering Pakistan International (Pvt.) Limited on the basis of assessment of present market values and resulted in surplus of Rs. 5,231 million. The Bank's property of Bishkek branch was revalued during the year, which resulted in a surplus of Rs.186 million. Had there been no revaluations, the carrying amount of revalued assets at December 31, 2013 would have been as follows:

		----(Rupees in '000)----
Land		
freehold		1,132,637
leasehold		872,617
Building		
freehold		610,378
leasehold		604,389

- 11.5** The Ijarah payments receivable from customers for each of the following periods under the terms of the respective agreements are given below:

	2013	2012
----(Rupees in '000)----		
Not later than one year	68,658	138,640
Later than one year but not later than five years	19,244	155,075
	<u>87,902</u>	<u>293,715</u>

The rate of profit is 3 months KIBOR + 0.60% (2012: 3 months KIBOR + 0.60% and 3 months KIBOR + 2.75%).

### 11.6 Details of disposals of property and equipment

Details of disposals of property and equipment made to chief executive or a director or an executive or a shareholder holding not less than ten percent of the voting shares of the Bank or any related party, irrespective of the value, or where original cost or the book value exceeds rupees one million or two hundred fifty thousand rupees respectively, whichever is lower are given in Annexure III.



## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

	Note	2013 ----(Rupees in '000)----	2012 (Restated)
<b>12. DEFERRED TAX ASSETS - net</b>			
<b>Deductible temporary difference on:</b>			
Provision for diminution in the value of investments		3,481,832	2,994,282
Provision against advances		6,634,726	4,999,086
Other provision		1,272,647	953,967
Charge against defined benefits plans		7,740,890	7,309,008
Unrealised loss on derivatives		691,907	198,408
Provision against off-balance sheet obligation		116,622	116,622
		<u>19,938,624</u>	<u>16,571,373</u>
<b>Taxable temporary differences on:</b>			
Excess of accounting book value of leased assets over lease liabilities		(16,202)	(15,525)
Difference between accounting book value of operating fixed assets and tax base		(245,340)	(462,217)
Revaluation of securities	20.1	(7,364,431)	(5,149,446)
Revaluation of operating fixed assets	20.2	(1,357,643)	(1,096,112)
		<u>(8,983,616)</u>	<u>(6,723,300)</u>
Net deferred tax assets		<u>10,955,008</u>	<u>9,848,073</u>

### 12.1 Reconciliation of deferred tax

	January 1, 2012	Recognized in Profit and Loss Account	Recognized in Other Comprehensive Income / Surplus on revaluation of assets	December 31, 2012	Recognized in Profit and Loss Account	Recognized in Other Comprehensive Income / Surplus on revaluation of assets	December 31, 2013
----- (Rupees in '000) -----							
----- (Restated) -----							
<b>Deferred tax assets arising in respect of:</b>							
Provision for diminution in the value of investments	2,684,890	309,392	-	2,994,282	487,550	-	3,481,832
Provision against advances	6,424,530	(1,425,444)	-	4,999,086	1,635,640	-	6,634,726
Other provision	521,225	432,742	-	953,967	318,680	-	1,272,647
Charge against defined benefits plans	4,546,925	415,428	2,346,654	7,309,008	1,412,066	(980,184)	7,740,890
Unrealised loss / (gain) on derivatives	-	198,408	-	198,408	493,499	-	691,907
Provision against off-balance sheet obligations	116,622	-	-	116,622	-	-	116,622
	<u>14,294,192</u>	<u>(69,474)</u>	<u>2,346,654</u>	<u>16,571,373</u>	<u>4,347,435</u>	<u>(980,184)</u>	<u>19,938,624</u>
<b>Less: Deferred tax (liabilities)</b>							
<b>arising in respect of:</b>							
Excess of accounting book value of leased assets over lease liabilities	(12,502)	(3,023)	-	(15,525)	(677)	-	(16,202)
Difference between accounting book value of operating fixed assets and tax base	(299,322)	(162,895)	-	(462,217)	216,877	-	(245,340)
Revaluation of securities	(1,814,915)	-	(3,334,531)	(5,149,446)	-	(2,214,985)	(7,364,431)
Revaluation of operating fixed assets	(1,153,328)	57,216	-	(1,096,112)	70,981	(332,512)	(1,357,643)
	<u>(3,280,067)</u>	<u>(108,702)</u>	<u>(3,334,531)</u>	<u>(6,723,300)</u>	<u>287,181</u>	<u>(2,547,497)</u>	<u>(8,983,616)</u>
Net deferred tax assets	<u>11,014,126</u>	<u>(178,176)</u>	<u>(987,877)</u>	<u>9,848,073</u>	<u>4,634,616</u>	<u>(3,527,681)</u>	<u>10,955,008</u>

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

	Note	2013 ----(Rupees in '000)----	2012 (Restated)
<b>13. OTHER ASSETS</b>			
Income / mark-up accrued in local currencies		23,632,230	19,958,060
Income / mark-up accrued in foreign currencies		1,045,076	1,013,621
Advances, deposits, advance rent and other prepayments	13.1	3,519,446	2,798,749
Advance taxation (payments less provisions)		16,279,378	20,853,098
Income tax refunds receivable		23,332,054	20,678,943
Compensation for delayed tax refunds	13.6	2,094,062	736,059
Federal Excise Duty receivable from SBP		-	1,579,363
Assets acquired from Corporate and Industrial Restructuring Corporation (CIRC)		310,036	340,883
Branch adjustment account - net		742,094	1,039,396
Unrealized gain on forward foreign exchange contracts		2,176,403	664,096
Commission receivable		4,795,891	3,849,394
Stationery and stamps on hand		283,859	316,922
Non-banking assets acquired in satisfaction of claims	13.2	1,419,781	1,423,833
Barter trade balances		195,399	195,399
Receivable on account of Government transactions	13.3	323,172	323,172
Receivable from Government under VHS scheme	13.4	418,834	418,834
Prize bonds in hand		327,973	323,691
Receivable against sale of shares		-	205,109
Others		4,861,789	4,280,344
		<u>85,757,477</u>	<u>80,998,966</u>
Less: Provision held against other assets			
Income / mark-up accrued in local currency		152,607	296,729
Advances, deposits, advance rent and other prepayments		800,000	800,000
Stationery and stamps on hand		96,542	96,542
Barter trade balances		195,399	195,399
Receivable on account of Government transactions	13.3	323,172	323,172
Receivable from Government under VHS scheme	13.4	418,834	418,834
Non-banking assets acquired in satisfaction of claims		57,817	40,256
Others		3,734,043	2,153,071
	13.5	<u>5,778,414</u>	<u>4,324,003</u>
Other assets (net of provision)		<u>79,979,063</u>	<u>76,674,963</u>

**13.1** This includes Rs. 800 million (2012: Rs. 800 million) advance against Pre-IPO placement of Term Finance Certificates.

**13.2** The market value of non-banking assets acquired in satisfaction of claims is Rs. 1,560 million (2012: Rs. 1,427 million).

**13.3** This represents amount receivable from GoP on account of encashment of various instruments handled by the Bank for GoP as an agent of the SBP. Due to uncertainty about its recoverability, full amount has been provided for.

**13.4** This represents payments made under the Voluntary Handshake Scheme (VHS), recoverable from GoP. Due to uncertainty about its recoverability, full amount has been provided for.

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

	Note	2013	2012
		----(Rupees in '000)----	
<b>13.5 Provision against other assets</b>			
Opening balance		4,324,003	3,906,010
Charge for the year		1,011,150	371,514
Reversals during the year		(83,878)	-
		927,272	371,514
Write offs		(17,229)	-
Reclassifications		544,368	46,479
Closing balance		5,778,414	4,324,003
<b>13.6 Reconciliation of compensation for delayed tax refunds</b>			
Opening balance		736,059	1,935,092
Accrued during the year		3,026,561	2,223,995
Received during the year		(1,668,558)	(3,423,028)
Closing balance		2,094,062	736,059
<b>14. BILLS PAYABLE</b>			
In Pakistan		13,805,249	13,938,468
Outside Pakistan		89,418	429,171
		13,894,667	14,367,639
<b>15. BORROWINGS</b>			
In Pakistan		19,652,506	50,621,237
Outside Pakistan		2,342,333	675,342
	15.1 & 15.2	21,994,839	51,296,579
<b>15.1 Particulars of borrowings with respect to currencies</b>			
In local currency		19,652,506	50,621,237
In foreign currencies		2,342,333	675,342
		21,994,839	51,296,579
<b>15.2 Details of borrowings</b>			
<b>Secured</b>			
Borrowings from State Bank of Pakistan:			
Under Export Refinance Scheme		6,178,220	8,341,318
Under Export Refinance Scheme (New Scheme)		1,754,129	-
Under Long-Term Financing under Export Oriented Project (LTF-EOP)		116,398	251,047
Refinance Facility for Modernization of SMEs		11,820	15,760
Financing Facility for Revival of SMEs & Agricultural Activities in Flood affected areas		1,455,939	1,072,895
Financing Facility for storage of Agriculture Produce (FFSAP)		304,116	387,103
Under Long-Term Financing Facility (LTFF)		1,664,923	2,549,657
		11,485,545	12,617,780
Repurchase agreement borrowings		2,813,433	37,053,495
		14,298,978	49,671,275
<b>Unsecured</b>			
Call borrowings	15.2.2	7,367,461	1,054,264
Overdrawn nostro accounts	32	257,600	500,240
Others		70,800	70,800
		7,695,861	1,625,304
		21,994,839	51,296,579

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

### 15.2.1 Mark-up / interest rates and other terms are as follows:

- The Bank has entered into agreements with the SBP for extending export finance to customers. As per the terms of the agreement, the Bank has granted SBP the right to recover the outstanding amount from the Bank at the date of maturity of finances by directly debiting the current account maintained by the Bank with the SBP. These borrowings carry mark-up ranging from 8.2 % to 8.4 % (2012: 8.2% to 9.5%).
- Call borrowings carry interest ranging from 6.5% to 10% per annum (2012: 7% to 11.9% per annum).
- Repurchase agreement borrowings carry mark-up at the rates ranging from 9.2% to 9.96% per annum (2012: 6.5% to 12% per annum) having maturity ranging from January 2, 2014 to January 10, 2014.
- Unsecured borrowings "Others" carry interest at the rate of 10% per annum (2012: 10% per annum).

### 15.2.2 This includes call borrowing of Rs. 5,025 million for a tenure of six months from Meezan Bank Limited.

**15.3** Borrowings from the SBP under export oriented projects refinance schemes of the SBP are secured by the Bank's cash and security balances held by the SBP.

	Note	2013	2012
		----(Rupees in '000)----	
<b>16. DEPOSITS AND OTHER ACCOUNTS</b>			
<b>Customers</b>			
Fixed deposits		290,646,462	235,122,460
Savings deposits		313,804,148	313,013,489
Current accounts - remunerative		114,379,969	96,510,387
Current accounts - non-remunerative		236,565,784	228,025,618
		955,396,363	872,671,954
<b>Financial Institutions</b>			
Remunerative deposits		49,987,013	76,043,464
Non - remunerative deposits		95,755,198	88,023,634
		145,742,211	164,067,098
	16.1	<u>1,101,138,574</u>	<u>1,036,739,052</u>
<b>16.1 Particulars of deposits</b>			
In local currency		926,271,063	862,403,200
In foreign currencies [including deposits of foreign branches of Rs. 100,458 million (2012: Rs. 132,251 million)]		174,867,511	174,335,852
		<u>1,101,138,574</u>	<u>1,036,739,052</u>

### 17. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

	2013			2012		
	Minimum lease payments	Financial charges for future periods (Rupees in '000)	Principal outstanding	Minimum lease payments	Financial charges for future periods (Rupees in '000)	Principal outstanding
Not later than one year	14,909	2,598	12,311	22,367	2,300	20,067
Later than one year and but not later than five years	12,950	1,227	11,723	9,579	27	9,552
	<u>27,859</u>	<u>3,825</u>	<u>24,034</u>	<u>31,946</u>	<u>2,327</u>	<u>29,619</u>

The Bank has entered into lease agreements with First National Bank Modaraba for lease of vehicles. Lease rentals are payable in quarterly instalments. Financial charges included in lease rentals are determined on the basis of discount factors applied at the rates ranging from KIBOR + 3.25% to KIBOR + 3.50% per annum (2012: KIBOR + 3.25% to KIBOR + 3.50% per annum). At the end of lease term, the Bank has option to acquire the assets, subject to adjustment of security deposits.

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

	Note	2013 ----(Rupees in '000)----	2012 (Restated)
<b>18. OTHER LIABILITIES</b>			
Mark-up / return / interest payable in local currency		18,646,613	16,737,698
Mark-up / return / interest payable in foreign currencies		357,589	255,477
Unearned commission and income on bills discounted		205,895	137,529
Accrued expenses		4,343,497	3,868,881
Advance payments		96,979	266,446
Unclaimed dividends		114,832	77,186
Unrealized loss on forward foreign exchange contracts		2,931,276	2,304,082
Provision against off balance sheet obligations	18.1	1,162,256	454,026
Provision against contingencies	18.2	294,571	811,745
Employee benefits:			
Pension Fund	34.1.2	6,901,165	7,895,466
Post retirement medical benefits	34.1.3	8,601,206	8,245,781
Benevolent fund	34.1.4	1,415,128	1,633,055
Gratuity scheme	34.1.5	686,809	492,063
Compensated absences	34.2.1	4,341,871	3,795,006
Staff welfare fund		371,257	371,257
Liabilities relating to:			
Barter trade agreements		14,617,779	13,160,470
Special separation package		78,422	78,422
Payable to brokers		23,013	29,840
Others		5,812,280	6,500,186
		<u>71,002,438</u>	<u>67,114,616</u>
<b>18.1 Provision against off balance sheet obligations</b>			
Opening balance		454,026	454,026
Charge for the year		708,230	-
Closing balance	18.1.1	<u>1,162,256</u>	<u>454,026</u>
<b>18.1.1</b> This represents provision against non-funded exposure of borrowers where the Bank considers that the borrower will not be able to meet its contractual obligations at the time of amount becoming due.			
<b>18.2 Provision against contingencies</b>			
Opening balance		811,745	756,221
Reversal during the year		(16,759)	-
Reclassification		(500,415)	55,524
Closing balance		<u>294,571</u>	<u>811,745</u>
<b>19. SHARE CAPITAL</b>			
<b>19.1 Authorized</b>			
2012	2013	2013	2012
Number of shares		----(Rupees in '000)----	
<u>2,500,000,000</u>	<u>2,500,000,000</u>	Ordinary shares of Rs.10 each	25,000,000
<b>19.2 Issued, subscribed and paid-up</b>			
140,388,000	140,388,000	Ordinary shares of Rs.10 each	1,403,880
1,709,623,327	1,987,125,100	Fully paid in cash	17,096,234
<u>1,850,011,327</u>	<u>2,127,513,100</u>	Issued as fully paid bonus shares	21,275,131
			<u>18,500,114</u>

The Federal Government and the SBP held 75.60% (2012: 75.60%) shares of the Bank as at the year ended December 31, 2013.



## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

### 19.3 Shares of the Bank held by its associates

Following shares were held by subsidiary and associates of the Bank as of year end:

	2013	2012
	Number of shares (Restated)	
NAFA Savings Plus Fund	1,019,200	790,500
NAFA Stock Fund	484	1,082,921
NAFA Multi Asset Fund	71	289,562
NAFA Asset Allocation Fund	-	278,100
Taurus Securities Limited	11,475	9,979
	<u>1,031,230</u>	<u>2,451,062</u>

### 20. SURPLUS ON REVALUATION OF ASSETS - net

	Note	2013	2012
		----(Rupees in '000)----	
Available-for-sale securities	20.1	33,698,770	18,281,469
Fixed assets	20.2	21,728,178	16,961,644
		<u>55,426,948</u>	<u>35,243,113</u>

#### 20.1 Surplus / (deficit) on revaluation of available-for-sale securities - net of tax

Federal Government securities		797,268	3,101,128
Term Finance Certificates and Sukuks		(8,795)	33,546
Shares and mutual funds		21,725,355	8,226,765
GoP Foreign Currency Bonds		388,652	525,995
Foreign Government Securities		145,270	175,672
Investment outside Pakistan		18,015,451	11,367,809
	9.1	41,063,201	23,430,915
Deferred tax liability	12	(7,364,431)	(5,149,446)
		<u>33,698,770</u>	<u>18,281,469</u>

#### 20.2 Surplus on revaluation of fixed assets - net of tax

Surplus on revaluation on January 1,		18,057,756	18,221,229
Surplus on revaluation of the Bank's properties during the year	11.2	5,230,867	-
Transferred to unappropriated profit in respect of incremental depreciation charged during the year - net of deferred tax		(131,821)	(106,257)
Related deferred tax liability		(70,981)	(57,216)
		<u>(202,802)</u>	<u>(163,473)</u>
		23,085,821	18,057,756
Less: Related deferred tax liability on:			
Revaluation as at January 1,		1,096,112	1,153,328
Revaluation of Bank's properties during the year		332,512	-
Incremental depreciation charged during the year transferred to profit and loss account		(70,981)	(57,216)
	12	<u>1,357,643</u>	<u>1,096,112</u>
Surplus on revaluation on December 31,		<u>21,728,178</u>	<u>16,961,644</u>

# Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

## 21. CONTINGENCIES AND COMMITMENTS

### 21.1 Direct credit substitutes

Include general guarantee of indebtedness, bank acceptance guarantees and standby letters of credit serving as financial guarantees for loans and securities issued on behalf of:

	2013	2012
	----(Rupees in '000)----	
- Government	2,593,191	1,103,476
- Financial institutions	2,555,291	2,942,475
- Others	16,513,963	23,757,593
	<u>21,662,445</u>	<u>27,803,544</u>

### 21.2 Transaction-related contingent liabilities

Includes performance bonds, bid bonds, warranties, advance payment guarantees, shipping guarantees and standby letters of credits related to particular transactions issued on behalf of:

	2013	2012
	----(Rupees in '000)----	
- Government	17,078,928	16,025,989
- Financial institutions	4,578,538	12,152,062
- Others	33,810,668	23,035,919
	<u>55,468,134</u>	<u>51,213,970</u>

### 21.3 Trade-related contingent liabilities

Letters of credit issued on behalf of:

- Government	136,703,020	127,279,552
- Financial institutions	8,972,738	591
- Others	60,893,127	39,165,883
	<u>206,568,885</u>	<u>166,446,026</u>

### 21.4 Other contingencies

**21.4.1** Claims against the Bank not acknowledged as debts [including SBP liabilities on Bangladesh borrowing and interest thereon amounting to Rs. 188 million (2012: Rs.186 million), claims relating to former Mehran Bank Limited amounting to Rs. 965 million (2012: Rs. 965 million). For Claims relating to employees, the amount involved can not be ascertained reasonably].

13,974,192	9,791,338
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### 21.4.2 Taxation

The tax returns of the Bank have been filed and amended by the tax authorities up to Tax Year 2013. For Azad Kashmir Branches no amendment to returns filed u/s 120 of the Income Tax Ordinance, 2001 has been made, hence returns filed are deemed assessments for all the years till the tax year 2013.

During the year, in respect of monitoring of withholding taxes under section 149, 150 and 151 of the Income Tax Ordinance, 2001, for the tax years 2009, 2010 and 2011, the tax department has rectified the orders which resulted in decrease in demand of Rs. 460 million for all three years which is subject to further rectification. An appeal is also pending before the Appellate Tribunal Inland Revenue on legal grounds. During the year, the tax department has also performed monitoring of withholding taxes under section 151 of the Income Tax Ordinance, 2001 in respect of tax years 2012 and 2013 and raised demand of Rs. 124.371 million and Rs. 110.487 million respectively subject to further rectification.

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

The other matters under contingencies include interest credited to suspense account, allocation of common expenditure between taxable income and exempt / low tax rate income and reversal of bad debts expense. The aggregate effect of contingencies as on December 31, 2013 amounts to Rs.10,593 million (December 31, 2012: Rs. 11,211 million). No provision has been made against these contingencies based on the opinion of tax consultants of the Bank who expect favourable outcome upon decision of pending appeals.

The tax department have also rectified orders under provisions of the FED Act in respect of the Federal Excise Duty payable on the services rendered by the Bank for the tax years 2009, 2010 and 2011. The Bank recovered FED from SBP amounting to Rs 2,686 million on the commission income derived from the treasury services provided to the State Bank of Pakistan/ Federal Government of Pakistan. Appeals have been filed before various appellate forums including reference and constitutional petitions before High Court of Sindh; wherein apart from other legal grounds, the principal ground is levy of duty on service which are not specified in the First Schedule to the Customs Act, 1969 and specially for Tax year 2011 levy of duty by FBR on services provided in province of Sindh after promulgation of Sindh Sales Tax on Services Act, 2011.

The Bank is also contesting levy of Sindh Sales Tax amounting to Rs. 171.45 million for the period from July, 2011 to March, 2012 on the services provided to Federal Government through State Bank of Pakistan in the province of Sindh, principally on the ground that the Federal Government/State Bank of Pakistan cannot be subject to provincial levy under the provisions of the Constitution of the Islamic Republic of Pakistan.

### 21.4.3 Barter Trade Agreements

In order to reduce pressure on the balance of payment, the GoP had entered into barter trade agreements with various countries and designated the Bank to handle the related transactions on behalf of GoP. Accordingly, the Bank executed banking arrangements with the designated banks of these countries and opened accounts in their names. In one of the barter agreement, repayments made to the Bank by the GoP could not be utilized due to non-finalization of Letter of Exchange for its utilization after 1994 at Government level, which was required under the relevant barter agreement. The concerned bank is now demanding payment of interest on the balances in its accounts with the Bank. Since these balances are maintained in current accounts and there is also no clause for payment of any interest in the relevant banking arrangement, therefore the Bank has strongly refused such claims.

### 21.4.4 Pensionary benefits to retired employees

Some retired employees of the Bank have filed writ petition before Honourable High Court of Punjab praying to grant pensionary benefits as per petitioners' option prior to their retirement. In the year 1977, the Bank had introduced Government Pension Scheme and asked employees to exercise option in writing. Those who did not exercise option within time limit given were eligible for revised pay structure approved and applicable from January 1, 1999, however, amount of gross pension on the basis of existing pay and formula was protected so that pension amount as on December 31, 1998 was not adversely affected due to revision in formula. Para wise reply has been submitted by the Bank and the case is in the process of hearing.

### 21.4.5 Encashment of unavailed leave

Some retired employees of the Bank have filed writ petition before Honourable High Court of Punjab praying to encash their unavailed leave balances, which lapsed as per rules applicable on the date of retirement. The Bank revised rules of leave encashment w.e.f January 1, 1999. As per revised rules, leave balances accumulated under old rules were marked as "Frozen Leave" to differentiate it with subsequent leaves to be accumulated. There was no bar on employee to avail these leaves, which would lapse on retirement. Para wise reply has been submitted by the Bank and the case is in the process of hearing.

### 21.4.6 Golden Handshake (GHS)

In 1997 Golden Handshake Scheme (GHS) was introduced with the cut-off date of October 31, 1997. However, despite the lapse of due date, many GHS optees continued their services till 1998 and 1999. In February 1998, a circular was issued for enhancement in salaries, which was not applicable to GHS optees. In calculating dues of GHS optees, their pensionary benefits were calculated till the cut-off date. Such employees filed cases against the Bank in various courts including Federal Services Tribunal and the Honourable High Court for enhancement/recalculation of their dues in the light of circular of February 1998.

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

In some cases, the Honourable High Court decided against the Bank, despite the disclaimer signed by such optees not to claim any more benefits than what the Bank had already paid to them. This disclaimer came up for interpretation before the Supreme Court, which upheld the Bank's view that such disclaimer bars / prohibits the optees to claim any amount in excess of what they had received.

Honourable Lahore and Sindh High Courts, in some cases, decided against the Bank, and directed it, to pay additional benefits by calculating upto the actual date on which the optees released from the service. The Bank filed appeals against the aforesaid orders of Honourable Lahore and Sindh High Courts. The said appeals have been accepted by the Honourable Supreme Court and the judgment of Honourable Lahore and Sindh High Courts have been set-aside.

The writ petitions filed by some retired employees for additional benefits under GHS were pending in Honourable Islamabad High Court and were argued by the Bank's lawyer in December 2011 and have been dismissed by following the dictum laid down by the Honourable Supreme Court.

Similar writ petitions are still pending in Honourable Lahore High Court, Lahore & Multan Bench of Honourable Lahore High Court which have not yet been fixed for final hearing. However, the Bank based on the legal opinion is of the view that as per law, the Bank is not likely to be burdened in any further financial liability for payment of any additional benefits.

In view of the judgment of Supreme Court disallowing any further claim by the optees or Golden Handshake in excess of what had been paid to them and in view of their undertaking that the amount had been correctly worked out they shall not claim any financial or other benefits, the pending cases are likely to be dismissed by the High Courts by following the verdict of the Court.

	2013	2012
	----(Rupees in '000)----	
<b>21.5 Commitments in respect of forward exchange contracts</b>		
Purchase	204,673,055	176,517,384
Sale	132,796,307	96,414,777
<b>21.6 Commitments for the acquisition of operating fixed assets</b>	1,732,023	1,626,783
<b>21.7 Other commitments</b>		
Professional services to be received	61,330	78,237

## 22. DERIVATIVE INSTRUMENTS

The Bank has been involved in derivative transactions including interest rate swaps, cross currency swaps and equity futures. The Bank also enters into forward foreign exchange contracts. The un-realized gain and loss on such contracts are disclosed in note 13 and 18.

Operational procedures and controls have been established to facilitate complete, accurate and timely processing of transactions. These controls include appropriate segregation of duties, regular reconciliation of accounts, and the valuation of assets and positions. The Bank has established trading limits, allocation process, operating controls and reporting requirements that are specifically designed to control risk of aggregate positions, assure compliance with accounting and regulatory standards and provide accurate management information regarding these activities.

At December 31, 2013 there were no outstanding derivative transactions other than forward foreign exchange contracts as disclosed in note 21.5.

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

		2013	2012
		----(Rupees in '000)----	
<b>23. MARK-UP / RETURN / INTEREST EARNED</b>			
On loans and advances to:			
Customers		71,326,454	70,598,584
Financial institutions		472,414	1,405,554
		<u>71,798,868</u>	<u>72,004,138</u>
On investments in:			
Held-for-trading securities		199,753	994,767
Available-for-sale securities		21,681,572	22,316,204
Held-to-maturity securities		2,440,406	2,532,476
		<u>24,321,731</u>	<u>25,843,447</u>
On deposits with financial institutions		249,386	280,899
On securities purchased under resale agreements		2,657,578	1,963,648
		<u>99,027,563</u>	<u>100,092,132</u>
<b>24. MARK-UP / RETURN / INTEREST EXPENSED</b>			
Deposits		57,814,037	52,374,377
Securities sold under repurchase agreements		2,225,809	3,007,448
Short-term borrowings		783,035	1,036,002
		<u>60,822,881</u>	<u>56,417,827</u>
<b>25. INCOME FROM DEALING IN FOREIGN CURRENCIES</b>			
This includes Rs. 5,777 million (2012: Rs. 8,345 million) on account of interest on Foreign Exchange Swap transactions charged by Foreign Exchange department to Treasury Department.			
<b>26. GAIN ON SALE AND REDEMPTION OF SECURITIES - net</b>	<b>Note</b>	<b>2013</b>	<b>2012</b>
		----(Rupees in '000)---	
Federal government securities:			
Market Treasury Bills		249,845	352,543
Pakistan Investment Bonds		233,269	162,085
GoP Ijarah Sukuks		6,789	33,503
		<u>489,903</u>	<u>548,131</u>
National Investment Trust (NIT) units		331,597	45,087
Shares and mutual funds		1,418,295	2,049,862
Foreign Government / debt securities		439,502	163,134
Associates - mutual funds		1,206,859	414,228
		<u>3,886,156</u>	<u>3,220,442</u>
<b>27. OTHER INCOME</b>			
Rent on property		42,336	74,042
Gain on sale of property and equipment	11.6	17,087	97,675
Compensation for delayed tax refunds	13.6	3,026,561	2,223,995
Miscellaneous earnings		181,516	199,459
		<u>3,267,500</u>	<u>2,595,171</u>



## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

	Note	2013 ----(Rupees in '000)----	2012 (Restated)
<b>28. ADMINISTRATIVE EXPENSES</b>			
Salaries and allowances		21,840,820	21,587,763
Charge for defined benefit plans		4,245,016	3,310,405
Non-executive directors' fee, allowances and other expenses	35	27,170	30,939
Rent, taxes, insurance, electricity, etc.	28.1	2,245,924	2,007,538
Legal and professional charges		313,624	258,490
Communications		695,776	813,518
Repairs and maintenance		766,689	669,989
Financial charges on leased assets		11,077	19,776
Stationery and printing		725,652	750,383
Advertisement, sponsorship and publicity		361,155	613,390
Donations	28.2	294	14,236
Contributions for other Corporate and Social Responsibility	28.2	58,167	178,085
Auditors' remuneration	28.3	101,648	100,840
Depreciation	11.2	1,677,109	1,423,789
Amortization	11.3	25,942	30,508
Conveyance		194,728	159,903
Entertainment		65,273	59,334
Travelling		289,510	307,727
Security services		1,464,262	1,295,838
Outsourcing		541,934	517,440
Others		619,760	775,216
		<u>36,271,530</u>	<u>34,925,107</u>

**28.1** This includes Rs. 2.058 million (2012: Rs. 1.753 million) insurance premium against directors' liability insurance.

**28.2** Donations and Contributions for Corporate & Social Responsibilities exceeding Rs. 0.1 million have been disclosed in Annexure IV.  
Note : None of the directors / executives or their spouses have any interest in the donees, except Mr. Tariq Kirmani (director) who is member of the Board of Governors' of Marie Adelaide Leprosy Centre.

### 28.3 Auditors' remuneration

	Note	KPMG Taseer Hadi & Co.	Ernst & Young Ford Rhodes Sidat Hyder	2013 Total	2012 Total
		----- (Rupees in '000) -----			
Audit fee		5,660	5,660	11,320	11,320
Review of interim financial statements		1,980	1,980	3,960	3,960
Fee for audit of domestic branches		4,600	4,600	9,200	9,200
Fee for special certifications and sundry advisory services		2,803	2,803	5,606	10,683
Sales Tax		602	602	1,204	-
Out-of-pocket expenses		2,586	2,436	5,022	4,333
	28.3.1	<u>18,231</u>	<u>18,081</u>	<u>36,312</u>	<u>39,496</u>
Fee for audit of overseas branches including advisory services and out-of-pocket expenses		-	-	65,336	61,344
		<u>18,231</u>	<u>18,081</u>	<u>101,648</u>	<u>100,840</u>

**28.3.1** Fee for the audit of 2012 was paid to KPMG Taseer Hadi & Co. and Anjum Asim Shahid Rahman & Co.

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

		2013 ----(Rupees in '000)----	2012 ----(Rupees in '000)----
<b>29. OTHER CHARGES</b>			
Penalties imposed by the SBP		<u>23,395</u>	<u>160,324</u>

	Note	2013 ----(Rupees in '000)---- (Restated)	2012 ----(Rupees in '000)---- (Restated)
<b>30. TAXATION</b>			
For the year			
Current	30.1	6,082,908	7,810,434
Deferred		<u>(4,634,616)</u>	<u>(1,373,160)</u>
		1,448,292	6,437,274
For prior year			
Current		130,051	(1,551,336)
Deferred		<u>-</u>	<u>1,551,336</u>
		130,051	-
	30.2	<u>1,578,343</u>	<u>6,437,274</u>

**30.1** Current taxation includes Rs. 275 million (2012: Rs. 191 million) of overseas branches.

	2013 ----(Rupees in '000)---- (Restated)	2012 ----(Rupees in '000)---- (Restated)
<b>30.2 Relationship between tax expense and accounting profit</b>		
Accounting profit before tax	<u>7,078,367</u>	<u>21,378,284</u>
Income tax at statutory rate @ 35% (2012: 35%)	2,477,428	7,482,399
Inadmissible items	8,188	56,114
Income taxed at reduced rate	(1,105,836)	(1,300,528)
Overseas taxation	210,000	84,968
Prior year tax effects	130,051	-
Others	<u>(141,488)</u>	<u>114,321</u>
Tax charge for current and prior years	<u>1,578,343</u>	<u>6,437,274</u>

		2013 ----(Rupees in '000)----	2012 ----(Rupees in '000)---- (Restated)
<b>31. BASIC AND DILUTED EARNINGS PER SHARE</b>			
Profit after tax for the year	<b>Rupees in '000</b>	<u>5,500,024</u>	<u>14,941,010</u>
Weighted average number of ordinary shares	<b>Numbers in '000</b>	<u>2,127,513</u>	<u>2,127,513</u>
Basic earnings per share	<b>Rupees</b>	<u>2.59</u>	<u>7.02</u>
Basic and diluted earnings per share are same.			

**31.1** Earnings per share for the year 2012 has been restated for the effect of bonus shares issued.

## Notes to the Unconsolidated Financial Statements

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	Note	2013 ----(Rupees in '000)----	2012
<b>32. CASH AND CASH EQUIVALENTS</b>			
Cash and balances with treasury banks	6	157,930,297	158,332,679
Balances with other banks	7	17,457,523	30,222,367
Overdrawn nostros	15.2	(257,600)	(500,240)
		<u>175,130,220</u>	<u>188,054,806</u>

	2013 Numbers	2012
<b>33. STAFF STRENGTH</b>		
Permanent	14,011	14,535
Temporary / on contractual basis	2,608	2,386
Total Staff Strength	<u>16,619</u>	<u>16,921</u>

**33.1** In addition to the above, the Bank is utilizing the services of other companies on outsourcing basis including security and janitorial staff and the number of persons deployed by such companies as at year end are 8,284 (2012: 8,157).

### 34. EMPLOYEE BENEFITS

#### 34.1 Defined benefit plans

##### 34.1.1 General description

General description of the type of defined benefit plan and accounting policy for remeasurements of the net defined liability / asset is disclosed in note 5.11 to the financial statements.

##### Principal actuarial assumptions

The financial assumptions used in actuarial valuation at December 31, 2013 of pension fund, post retirement medical benefits, benevolent fund and gratuity scheme are as follows:

	2013	2012
Salary increase rate	13% per annum	12% per annum
Discount rate	13% per annum	12% per annum
Expected rate of return on plan assets	13% per annum	12% per annum
Pension indexation rate	8.5% per annum	8.5% per annum
Rate of inflation in the cost of medical benefits	10% per annum	9% per annum
Exposure inflation rate	3% per annum	3% per annum
Mortality table	Adjusted SLIC 2001-2005	Adjusted EFU 61-66
Number of employees covered under retirement benefit plan	13,538	13,975

	Note	2013 ----(Rupees in '000)----	2012 ----(Restated)----	January 01, 2012
<b>34.1.2 Net defined benefit liability - pension fund</b>				
Present value of defined benefit obligations		37,912,427	36,165,246	27,619,583
Fair value of plan assets		(31,011,262)	(28,269,780)	(25,026,571)
	18	<u>6,901,165</u>	<u>7,895,466</u>	<u>2,593,012</u>

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

#### 34.1.2.1 Reconciliation of net defined benefit liability - pension fund

The following table shows a reconciliation from the opening balances to the closing balances for net defined liability for pension fund and its components.

	Present value of defined benefit obligation		Fair value of plan assets		Net defined benefit liability	
	2013	2012	2013	2012	2013	2012
	----- (Rupees in '000) -----					
	(Restated)		(Restated)		(Restated)	
Balance as at January 01,	36,165,246	27,619,583	28,269,780	25,026,571	7,895,466	2,593,012
<b>Included in profit and loss</b>						
Current service cost	976,854	865,789	-	-	976,854	865,789
Interest cost / (income)	4,231,402	3,540,436	3,338,620	3,260,724	892,782	279,712
	5,208,256	4,406,225	3,338,620	3,260,724	1,869,636	1,145,501
<b>Included in other comprehensive income</b>						
Remeasurment loss / (gain)						
- Actuarial loss / (gain) arising on						
financial assumptions	(2,867,885)	2,735,720	-	-	(2,867,885)	2,735,720
demographic assumptions	1,942,141	-	-	-	1,942,141	-
experience adjustments	(728,209)	2,174,633	-	-	(728,209)	2,174,633
- Return on plan assets excluding interest income	-	-	298,749	(129,354)	(298,749)	129,354
	(1,653,953)	4,910,353	298,749	(129,354)	(1,952,702)	5,039,707
<b>Others</b>						
Benefits paid	(1,807,122)	(770,915)	(1,807,122)	(770,915)	-	-
Contributions paid by the employer	-	-	911,235	882,754	(911,235)	(882,754)
	(1,807,122)	(770,915)	(895,887)	111,839	(911,235)	(882,754)
Balance as at December 31,	<b>37,912,427</b>	<b>36,165,246</b>	<b>31,011,262</b>	<b>28,269,780</b>	<b>6,901,165</b>	<b>7,895,466</b>

#### 34.1.2.2 Plan assets

2013                      2012  
----(Rupees in '000)----

The composition and the fair value of the plan assets of the fund are as follows:

Pakistan Investment Bonds	4,138,029	6,800,237
Term Finance Certificates	996,847	2,058,826
Mutual Funds / Shares	7,970,064	6,900,284
Term Deposit Receipts	11,768,525	6,955,200
Defence Saving Certificates	5,863,177	5,398,176
Cash at Bank	274,620	157,057
	<u>31,011,262</u>	<u>28,269,780</u>

### 34.1.3 Net defined benefit liability - post retirement medical scheme

Present value of defined benefit obligations  
Fair value of plan assets

Note	2013	2012	January 01, 2012
	----(Rupees in '000)----		
	----(Restated)----		
	8,601,209	8,245,781	5,912,923
	-	-	-
18	<u>8,601,209</u>	<u>8,245,781</u>	<u>5,912,923</u>

#### 34.1.3.1 Reconciliation of net defined benefit liability - post retirement medical scheme

The following table shows a reconciliation from the opening balances to the closing balances for net defined liability for post retirement medical scheme and its components.

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

	Present value of defined benefit obligation		Fair value of plan assets		Net defined benefit liability	
	2013	2012	2013	2012	2013	2012
	----- (Rupees in '000) -----					
	(Restated)		(Restated)		(Restated)	
Balance as at January 01,	8,245,781	5,912,923	-	-	8,245,781	5,912,923
<b>Included in profit and loss</b>						
Current service cost	158,528	182,883	-	-	158,528	182,883
Interest cost / (income)	972,798	692,646	-	-	972,798	692,646
	1,131,326	875,529	-	-	1,131,326	875,529
<b>Included in other comprehensive income</b>						
- Actuarial loss / (gain) arising on						
financial assumptions	(533,390)	505,472	-	-	(533,390)	505,472
demographic assumptions	174,061	-	-	-	174,061	-
experience adjustments	(138,310)	1,233,595	-	-	(138,310)	1,233,595
	(497,639)	1,739,067	-	-	(497,639)	1,739,067
<b>Others</b>						
Benefits paid	(278,259)	(281,738)	-	-	(278,259)	(281,738)
Balance as at December 31,	<b>8,601,209</b>	<b>8,245,781</b>	<b>-</b>	<b>-</b>	<b>8,601,209</b>	<b>8,245,781</b>

	Note	2013	2012	January 01, 2012
		----(Rupees in '000)----		
		-----Restated-----		
<b>34.1.4 Net defined benefit liability - Benevolent Scheme</b>				
Present value of defined benefit obligations		1,415,128	1,633,055	1,486,439
Fair value of plan assets		-	-	-
	18	<u>1,415,128</u>	<u>1,633,055</u>	<u>1,486,439</u>

#### 34.1.4.1 Reconciliation of net defined benefit liability - Benevolent Scheme

The following table shows a reconciliation from the opening balances to the closing balances for net defined liability for Benevolent Scheme and its components.

	Present value of defined benefit obligation		Fair value of plan assets		Net defined benefit liability	
	2013	2012	2013	2012	2013	2012
	----- (Rupees in '000) -----					
	(Restated)				(Restated)	
Balance as at January 01,	1,633,055	1,486,439	-	-	1,633,055	1,486,439
<b>Included in profit and loss</b>						
Current service cost	39,190	36,078			39,190	36,078
Interest cost / (income)	195,256	191,626	-	-	195,256	191,626
	234,446	227,704	-	-	234,446	227,704
<b>Included in other comprehensive income</b>						
- Actuarial loss / (gain) arising on						
financial assumptions	(104,089)	120,119	-	-	(104,089)	120,119
demographic assumptions	17,611	-	-	-	17,611	-
experience adjustments	(354,054)	(176,426)	-	-	(354,054)	(176,426)
	(440,532)	(56,307)	-	-	(440,532)	(56,307)
<b>Others</b>						
Benefits paid	(11,841)	(24,781)	-	-	(11,841)	(24,781)
Balance as at December 31,	<b>1,415,128</b>	<b>1,633,055</b>	<b>-</b>	<b>-</b>	<b>1,415,128</b>	<b>1,633,055</b>



## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

	Note	2013	2012	January 01, 2012
			----(Rupees in '000)----	
			----Restated----	
<b>34.1.5 Net defined benefit liability - Gratuity Fund</b>				
Present value of defined benefit obligations		686,809	492,063	367,576
Fair value of plan assets		-	-	-
	18	<u>686,809</u>	<u>492,063</u>	<u>367,576</u>

### 34.1.5.1 Reconciliation of net defined benefit liability - Gratuity fund

The following table shows a reconciliation from the opening balances to the closing balances for net defined liability for gratuity fund and its components.

	Present value of defined benefit obligation		Fair value of plan assets		Net defined benefit liability	
	2013	2012	2013	2012	2013	2012
	----- (Rupees in '000) -----					
	(Restated)				(Restated)	
Balance as at January 01,	492,063	367,576	-	-	492,063	367,576
<b>Included in profit and loss</b>						
Current service cost	86,096	96,266	-	-	86,096	96,266
Interest cost / (income)	56,741	47,673	-	-	56,741	47,673
	142,837	143,939	-	-	142,837	143,939
<b>Included in other comprehensive income</b>						
- Actuarial loss / (gain) arising on						
financial assumptions	(11,838)		-	-	(11,838)	-
demographic assumptions	68		-	-	68	-
experience adjustments	102,118	(17,737)	-	-	102,118	(17,737)
	90,348	(17,737)	-	-	90,348	(17,737)
<b>Others</b>						
Benefits paid	(38,439)	(1,715)	-	-	(38,439)	(1,715)
Balance as at December 31,	<u>686,809</u>	<u>492,063</u>	<u>-</u>	<u>-</u>	<u>686,809</u>	<u>492,063</u>

### 34.1.6 Duration

As at December 31, 2013, the weighted average duration of the defined benefit obligations was as follows:

	Years
Pension Fund	11.27
Post retirement medical scheme	11.27
Benevolent fund	8.72
Gratuity fund	20.27

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

### 34.1.7 Sensitivity Analysis

Reasonably possible changes at the reporting date due to one of the relevant actuarial assumptions, holding other assumptions constant would have effected the defined benefit obligation by the amounts shown below:

Effect of discount rate on present value of defined benefit obligation	Increase by 1%	Original Liability	Decrease by 1%
	-----	(Rupees in '000)	-----
Discount rate	14%	13%	12%
Pension Fund	34,733,279	37,912,427	41,936,161
Post Retirement Medical Scheme	7,539,590	8,601,209	9,925,803
Benevolent Scheme	1,389,389	1,415,128	1,443,802
Gratuity Scheme	615,119	686,809	773,097

Effect of salary increase rate on present value of defined benefit obligation	Increase by 1%	Original Liability	Decrease by 1%
	-----	(Rupees in '000)	-----
Salary increase rate	14%	13%	12%
Pension Fund	39,678,130	37,912,427	36,254,969
Post Retirement Medical Scheme	8,842,841	8,601,209	8,385,916
Benevolent Scheme	1,490,876	1,415,128	1,476,379
Gratuity Scheme	775,307	686,809	612,181

Effect of medical inflation rate on present value of defined benefit obligation	Increase by 1%	Original Liability	Decrease by 1%
	-----	(Rupees in '000)	-----
Medical inflation rate	11%	10%	9%
Post Retirement Medical Scheme	9,118,402	8,601,209	8,186,689

### 34.1.8 Expected contributions for 2014

**2014**  
(Rupees in '000)

The expected contributions to be paid to the funds in the next financial year are as follows:

Pension Fund	1,885,221
Post Retirement Medical Scheme	1,263,442
Benevolent Scheme	230,225
Gratuity Scheme	188,549

## Notes to the Unconsolidated Financial Statements

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	Note	2013 ----(Rupees in '000)----	2012
<b>34.2 Other employee benefits</b>			
<b>34.2.1 Reconciliation of net liability recognized for compensated absences</b>			
Opening net liability		3,795,006	3,148,005
Charge for the year		866,771	917,731
Benefits paid during the year		(319,906)	(270,730)
Closing net liability	18	<u>4,341,871</u>	<u>3,795,006</u>

Reconciliation of net liability recognized for compensated absences for the five years is as follows:

	2013	2012	2011	2010	2009
	----- Rupees in '000 -----				
Opening net liability	3,795,006	3,148,005	2,572,878	2,397,308	2,246,752
Net charge for the year	546,865	647,001	575,127	175,570	150,556
	<u>4,341,871</u>	<u>3,795,006</u>	<u>3,148,005</u>	<u>2,572,878</u>	<u>2,397,308</u>

### 34.2.1.2 Experience adjustment on obligation

	2013 ----(Rupees in '000)----	2012
Present value of defined benefit obligations	4,314,871	3,795,006
Fair value of plan assets	-	-
Deficit	<u>4,314,871</u>	<u>3,795,006</u>

### 34.2.1.3 Working of sensitivity analysis (Discount rate effect)

	2013 1% Increase    Original Liability    1% Decrease ----(Rupees in '000)----		
Present value of defined benefit obligations	<u>3,967,503</u>	<u>4,314,871</u>	<u>4,604,036</u>
Discount rate	<u>14.0%</u>	<u>13.0%</u>	<u>12.0%</u>

### 34.2.1.4 Working of sensitivity analysis (Salary increase rate effect)

	2013 1% Increase    Original Liability    1% Decrease ----(Rupees in '000)----		
Present value of defined benefit obligations	<u>4,600,852</u>	<u>4,314,871</u>	<u>3,965,022</u>
Salary increase rate	<u>14.0%</u>	<u>13.0%</u>	<u>12.0%</u>

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

### 35. COMPENSATION OF DIRECTORS AND EXECUTIVES

	President		Directors		Executives	
	2013	2012	2013	2012	2013	2012
	----- (Rupees in '000) -----					
Fees	-	-	27,170	30,939	-	-
Managerial remuneration	26,950	20,250	-	-	1,881,031	1,587,792
Charge for defined benefit plan	3,030	2,155	-	-	243,411	205,465
Rent and house maintenance	7,608	9,408	-	-	933,242	861,459
Utilities	653	272	-	-	291,437	253,403
Medical	436	200	-	-	368,172	298,986
Conveyance	750	1,068	-	-	675,482	462,822
Leave fare assistance	-	-	-	-	-	-
Bonus and others	5,983	16,480	-	-	664,990	716,501
	<u>45,410</u>	<u>49,833</u>	<u>27,170</u>	<u>30,939</u>	<u>5,057,765</u>	<u>4,386,428</u>
	----- (Number) -----					
Number of persons	<u>*1</u>	<u>1</u>	<u>8</u>	<u>6</u>	<u>1887</u>	<u>1509</u>

The President and certain executives are also provided with free use of the Bank's cars, household equipment, mobile phones and free membership of clubs.

Executives mean executives, other than the chief executive and directors, whose basic salary exceeds five hundred thousand rupees in the financial year.

\* During the year, Mr, Asif Brohi resigned on September 16, 2013 and Mr. Asif Hassan took charge as acting President and subsequently Mr. Syed Ahmed Iqbal Ashraf was appointed as President on January 21, 2014.

### 36. FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of traded investments is based on quoted market prices, and have been disclosed in note 9.

Fair value of fixed term loans, other assets, other liabilities and fixed term deposits cannot be calculated with sufficient reliability due to absence of current and active market for such assets and liabilities and reliable data regarding market rates for similar instruments. The provision for impairment of loans and advances has been calculated in accordance with the Bank's accounting policy as stated in note 5.6.

The maturity and re-pricing profile and effective rates are stated in notes 41.4.1, 41.4.2 and 41.3.3 respectively.

In the opinion of management, the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since assets and liabilities are either short-term in nature or in the case of customer loans and deposits are frequently repriced.

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

### 37. Segment Details with respect to Business Activities

The segment analysis with respect to business activity is as follows:

	Corporate Finance	Trading & Sales	Retail Banking	Commercial Banking	Payment & Settlement	Agency Services	Total
<b>2013</b>	<b>(Rupees in '000)</b>						
Total income	637,566	404,074	11,263,359	43,416,905	2,025,860	6,026,691	63,774,455
Inter segment revenue	-	(77,383)	9,012,403	(8,935,020)	-	-	-
Total expenses	21,281	57,334	18,519,739	32,350,243	1,575,604	4,171,887	56,696,088
Net income	616,285	269,357	1,756,023	2,131,642	450,256	1,854,804	7,078,367
Segment assets	-	2,009,459	229,961,688	1,112,618,661	-	19,751,448	1,364,341,256
Segment non-performing loans	-	-	7,837,843	107,778,690	-	-	115,616,533
Segment provision required	-	-	8,213,506	84,381,579	-	-	92,595,085
Segment liabilities	-	-	246,922,839	950,107,807	-	11,023,906	1,208,054,552
Segment return on net assets (ROA) (%)	0.00%	8.55%	0.82%	0.20%	0.00%	14.64%	0.56%
Segment cost of funds (%)	0.00%	0.00%	5.92%	5.86%	0.00%	0.00%	5.88%
<b>2012 - Restated</b>							
Total income	828,185	1,192,870	6,633,913	51,636,933	1,799,543	5,432,183	67,523,627
Inter segment revenue	-	(575,090)	14,241,358	(13,666,268)	-	-	-
Total expenses	20,081	58,575	17,860,717	22,711,479	1,520,244	3,974,247	46,145,343
Net income	808,104	559,205	3,014,554	15,259,186	279,299	1,457,936	21,378,284
Segment assets	-	1,157,441	212,223,191	1,078,828,438	-	17,319,035	1,309,528,105
Segment non-performing loans	-	-	7,492,643	84,545,071	-	-	92,037,714
Segment provision required	-	-	6,544,446	68,906,567	-	-	75,451,013
Segment liabilities	-	-	284,694,165	870,416,259	-	14,437,081	1,169,547,505
Segment return on net assets (ROA) (%)	0.00%	6.08%	1.61%	1.90%	0.00%	9.41%	2.08%
Segment cost of funds (%)	0.00%	0.00%	5.63%	6.49%	0.00%	0.00%	6.25%

#### 37.1 Segment reporting

A segment is a distinguishable component of the Bank that is engaged either in providing product or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

##### 37.1.1 Business segments

###### Corporate finance

Corporate banking includes, services provided in connection with mergers and acquisition, underwriting, privatization, securitization, research, debts (government, high yield), equity, syndication, IPO and secondary private placements.

###### Trading and sales

It includes fixed income, equity, foreign exchanges, commodities, credit, funding, own position securities, lending and repos, brokerage debt and prime brokerage.

###### Retail banking

It includes retail lending and deposits, banking services, trust and estates, private lending and deposits, banking service, trust and estates investment advice, merchant / commercial and private labels and retail.

###### Commercial banking

Commercial banking includes project finance, real estate, export finance, trade finance, factoring, lending, guarantees, bills of exchange and deposits.

###### Payment and settlement

It includes payments and collections, funds transfer, clearing and settlement.

###### Agency services

It includes escrow, depository receipts, securities lending (customers), corporate actions, issuer and payingagents.



## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

### 38. TRUST ACTIVITIES

#### 38.1 National Investment Trust (NIT)

Under a trust deed, the Bank provides services, as a trustee to NIT and is performing functions of sale / purchase of NIT units, safe custody and maintaining unit holders accounts. The Bank is keeping approximately Rs. 1,086 million (2012: Rs. 1,229 million) shares with market value of Rs. 54,041 million (2012: Rs. 36,858 million) in safe custody / Central Depository Company of Pakistan on behalf of NIT.

#### 38.2 Long-Term Credit Fund (LTCF)

Consequent upon the NDFC's amalgamation, the Bank manages on behalf of the GoP, LTCF established from the proceeds of loans disbursed by various international funding agencies for financing private sector energy development projects. Fund assets are accounted for separately from those of the Bank and amounted to Rs. 58,581 million on December 31, 2013 (2012: Rs. 58,130 million).

#### 38.3 Endowment Fund

Students Loan Scheme was launched by the GoP in collaboration with major commercial bank's with a view to extend financial help by way of mark-up free loan to the meritorious students without sufficient resources for pursuing scientific technical and professional education within Pakistan.

Students Loan Scheme is being administered by a high powered committee headed by the Deputy Governor, the SBP and the Presidents of the Bank, Habib Bank Limited, United Bank Limited, MCB Bank Limited, Allied Bank Limited and the Deputy Secretary, Ministry of Finance as member and Senior Director of BP&RD as a Secretary of the Committee. The SBP has assigned National Bank of Pakistan to operate the scheme being the public sector bank.

The Committee in its meeting held on August 7, 2001 approved creation of Endowment Fund initially at an amount of Rs. 500 million, Rs. 396 million were transferred from the old Qarz-e-Hasna Fund, Rs. 50 million contributed by the Government of Pakistan and Rs. 54 million were contributed by participating banks (HBL, NBP and UBL 25% each, MCB 17.5% and ABL 7.5%).

The amount of the endowment fund in investments stands at Rs. 598 million as at December 31, 2013 (2012: Rs. 595 million).

### 39. RELATED PARTY TRANSACTIONS AND BALANCES

The Bank has related party relationship with its associated undertakings, subsidiary companies, employee benefit plans, and its key management personnel (including their associates). The details of investments in subsidiary companies and associated undertakings are stated in note 9.

Transactions between the Bank and its related parties are carried out under commercial terms, except employees staff loans, employees sale of assets, provident fund and loan given to NBP Exchange Company Limited, that are as per agreement.

Detail of loans and advances to the companies or firms, in which the directors of the Bank are interested as directors, partners or in case of private companies as members, are given in note 10.7. There are no transactions with key management personnel other than under advance salary. Contributions in respect of staff retirement and other benefit plans are disclosed in note 34. Remuneration to the executives and disposal of assets are disclosed in notes 35 and 11.6

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

	2013				2012			
	At January 01,	Given during the year	Received during the year	At December 31,	At January 01,	Given during the year	Received during the year	At December 31
----- (Rupees in '000) -----								
<b>Advances</b>								
Subsidiaries	980,523	188,796	(294,991)	874,328	330,414	733,603	(83,494)	980,523
Associates	4,122,053	1,311,753	-	5,433,806	1,281,029	-	(61,045)	1,219,984
Addition due to Agritech Limited being associate	-	-	-	-	-	-	-	2,902,069
	4,122,053	1,311,753	-	5,433,806	1,281,029	-	(61,045)	4,122,053
Key management executives	67,184	32,972	(22,708)	144,607	100,919	8,000	(41,735)	67,184
*Adjustment	67,159							-
	134,343	32,972	(22,708)	144,607	100,919	8,000	(41,735)	67,184
	<u>5,236,919</u>	<u>1,533,521</u>	<u>(317,699)</u>	<u>6,452,741</u>	<u>1,712,362</u>	<u>741,603</u>	<u>(186,274)</u>	<u>5,169,760</u>

	2013				2012			
	At January 01,	Received during the year	Withdrawals during the year	At December 31,	At January 01,	Received during the year	Withdrawals during the year	At December 31
----- (Rupees in '000) -----								
<b>Deposits</b>								
Key management executives	15,416	292,747	(297,630)	10,533	14,750	309,084	(308,418)	15,416
*Adjustment	2,869	-	-	2,869	-	-	-	-
	18,285	292,747	(297,630)	13,402	14,750	309,084	(308,418)	15,416
Subsidiaries	546,928	3,339	(251,599)	298,668	329,897	256,553	(39,522)	546,928
Associates	15,025,349	-	(2,986,435)	12,038,914	15,025,349	-	-	15,025,349
Pension Fund (Current)	4,676	62,759,037	(62,759,320)	4,393	5,856	40,389,368	(40,390,548)	4,676
Pension Fund (Fixed Deposit)	13,600,000	25,157,100	(27,257,100)	11,500,000	16,100,000	16,000,000	(18,500,000)	13,600,000
Pension Fund (N.I.D.A A/c)	49,300	18,966,084	(18,745,156)	270,228	381,500	11,393,756	(11,725,956)	49,300
Provident Fund	12,448,399	2,695,075	(2,256,759)	12,886,715	10,224,455	3,595,145	(1,371,201)	12,448,399
	<u>41,692,937</u>	<u>109,873,382</u>	<u>(114,553,999)</u>	<u>37,012,320</u>	<u>42,081,807</u>	<u>71,943,906</u>	<u>(72,335,645)</u>	<u>41,690,068</u>

\*Adjustments due to retirement / appointment of directors and changes in key management executives.

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

	2013	2012
	----(Rupees in '000)----	
<b>Placements with:</b>		
Joint ventures	37,621	290,859
<b>Reverse Repo lending to:</b>		
Pension Fund	-	2,000,000
<b>Repo borrowing from:</b>		
Joint ventures	171,554	324,420
Deposits of other related parties	-	5,000,000
<b>Other receivables from subsidiaries</b>	104,242	-
<b>Other payables to subsidiaries</b>	4,227	-
<b>Off Balance Sheet items</b>	228,721	294,271
<b>Investments in associates</b>	9,890,010	28,492,915
<b>Redemption / sale of investment in associates</b>	25,320,851	4,734,048
<b>Income for the year</b>		
On advances / placements with:		
Subsidiaries	57,239	55,203
Joint ventures	3,707	4,106
Key management executives	4,043	2,022
Companies in which directors of the Bank are interested as director	1,368,000	1,122,738
<b>Mark-up on lending (Reverse Repo):</b>		
Subsidiaries	8,692	-
Associates	-	13,635
<b>Dividend from associates</b>	356,825	1,533,808
<b>Expenses for the year</b>		
Remuneration to key management executives	275,889	306,480
Charge for defined benefit plan	33,978	37,746
<b>Mark-up on deposits of:</b>		
Subsidiaries	52,417	6,184
Associates	197,905	12,019
Provident fund	2,132,706	1,878,104
Pension fund	425,952	398,779
Deposits of other related parties	121,839	-
Key management executives	912	874
Commission paid to subsidiaries	4,377	8,484
<b>Mark-up on Borrowing (Repo / Call):</b>		
Joint ventures	181	840

### 39.1 Transactions with Government-related entities

The Federal Government through State Bank of Pakistan holds controlling interest (75.60% shareholding) in the Bank and therefore entities which are owned and / or controlled by the Federal Government, or where the Federal Government may exercise significant influence, are related parties of the Bank.

The Bank in the ordinary course of business enters into transaction with Government-related entities. Such transactions include lending to, deposits from and provision of other banking service to Government-related entities.

The Bank also earns commission on handling treasury transactions on behalf of the Government of Pakistan amounting to Rs. 5,747 million for the year ended December 31, 2013. As at the Statement of Financial Position date the loans and advances, deposits and contingencies relating to Government-related entities amounted to Rs. 216,525 million, Rs. 375,404 million and Rs. 154,433 million respectively.

# Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

## 40. CAPITAL ASSESSMENT AND ADEQUACY

### 40.1 Statutory minimum capital requirement and management of capital

The Bank's objectives when managing capital, which is a broader concept than the 'equity' on the face of the statement of financial position, are:

- to comply with the capital requirements set by the regulators of the banking markets where the Bank operates;
- to safeguard the Bank's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- to maintain a strong capital base to support the development of its business.

The SBP has issued instructions for Basel-III Implementation vide BPRD Circular No. 06 of 2013 dated August 15, 2013. These instructions are effective from December 31, 2013 in a phased manner with full implementation intended by December 31, 2019.

Basel-III instructions comprises of the following three capital standards:

#### i. Minimum Capital Requirement (MCR):

The MCR standard sets the nominal amount of capital banks/ DFIs are required to hold. Currently the MCR for banks and DFIs is Rs. 10 billion as prescribed by SBP.

#### ii. Capital Adequacy Ratio:

The Capital Adequacy Ratio (CAR) assesses the capital requirement based on the risks faced by the banks/ DFIs. The banks/ DFIs are required to comply with the minimum requirements as specified by the SBP on standalone as well as consolidated basis. Currently the required CAR for banks is 10%.

#### iii. Leverage Ratio:

Tier-1 Leverage Ratio of 3% is being introduced in response to the recently published Basel III Accord as the third capital standard. Bank level disclosure of the leverage ratio and its components will start from December 31, 2015. However, banks will report their Tier 1 leverage ratio to the SBP on quarterly basis from December 31, 2013.

The major changes under the Basel III reform package pertains to numerator of the Capital Adequacy Ratio (CAR) i.e., eligible capital. The SBP's regulatory capital as managed by the Bank is analysed into following tiers:

#### 1. Tier 1 Capital (going-concern capital)

- Common Equity Tier 1
- Additional Tier 1

#### 2. Tier 2 Capital (gone-concern capital)

- Tier I capital, which comprises highest quality capital element and include fully paid up capital, balance in share premium account, reserve for issue of bonus shares, general reserves and un-appropriate profits (net of accumulated losses, if any)
- Tier II capital, which includes general reserve for loan losses, revaluation reserve, exchange translation reserve and subordinated debt.
- Tier III capital, has been eliminated in Basel III Capital requirements. Also the Basel III capital rules requires bank to make certain deductions from the capital before arriving at the Capital Adequacy Ratio (CAR). These deductions are to be done in phased manner starting from 2014, with full deductions in 2018.

Risk weighted assets are measured according to the nature and reflect an estimate of credit, market and other risks associated with each asset and counterparty, taking into account any eligible collateral or guarantees. A similar treatment is adopted for off balance sheet exposures, with some adjustments to reflect more contingent nature of potential losses.

The Bank's policy is to maintain strong capital base so as to maintain, investor, creditor and market confidence and to sustain future development of the business. The adequacy of the Bank's capital is monitored using, among other measures, the rules and ratios established by the SBP. The ratios compare the amount of eligible capital with the total of risk-weighted assets. The Bank monitors and reports its capital ratio under the SBP rules, which ultimately determines the regulatory capital, required to be maintained by Banks and DFIs.

The paid-up capital of the Bank for the year ended December 31, 2013 stood at Rs. 21.275 billion (2012 : Rs. 18.500 billion) and is in compliance with the SBP requirement for the said year. In addition the Bank has maintained minimum Capital Adequacy Ratio (CAR) of 15.24% (2012: 15.50%).

There have been no material changes in the Bank's management of capital during the year.

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

#### 40.2 Capital Adequacy Ratio (CAR):

	2013	2012
	----(Rupees in '000)----	
	Amount	Amounts subject to Pre - Basel III treatment* (Restated)
<b>Common Equity Tier 1 capital (CET1): Instruments and reserves</b>		
1 Fully Paid-up Capital/ Capital deposited with SBP	21,275,131	18,500,114
2 Balance in Share Premium Account	-	-
3 Reserve for issue of Bonus Shares	-	-
4 General/ Statutory Reserves	22,007,918	20,907,914
5 Gain/(Losses) on derivatives held as Cash Flow Hedge	-	-
6 Unappropriated/unremitted profits/ (losses)	48,045,930	57,418,845
7 Minority Interests arising from CET1 capital instruments issued to third party by consolidated	-	-
8 <b>CET 1 before Regulatory Adjustments</b>	<b>91,328,979</b>	<b>96,826,873</b>
<b>Common Equity Tier 1 capital: Regulatory adjustments</b>		
9 Goodwill (net of related deferred tax liability)	-	-
10 All other intangibles (net of any associated deferred tax liability)	1,363,187	1,192,917
11 Shortfall of provisions against classified assets	-	-
12 Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)	-	-
13 Defined-benefit pension fund net assets	-	-
14 Reciprocal cross holdings in CET1 capital instruments	4	67,787
15 Cash flow hedge reserve	-	-
16 Investment in own shares/ CET1 instruments	-	-
17 Securitization gain on sale	-	-
18 Capital shortfall of regulated subsidiaries	-	-
19 Deficit on account of revaluation from bank's holdings of property/ AFS	-	-
20 Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)	-	-
21 Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation (amount above 10% threshold)	-	-
22 Deferred Tax Assets arising from temporary differences (amount above 10% threshold, net of related tax liability)	-	-
23 Amount exceeding 15% threshold	-	-
24 of which: significant investments in the common stocks of financial entities	-	-
25 of which: deferred tax assets arising from temporary differences	-	-
26 National specific regulatory adjustments applied to CET1 capital	-	-
27 Investment in TFCs of other banks exceeding the prescribed limit	-	-
28 Any other deduction specified by SBP (mention details)	-	-
29 Regulatory adjustment applied to CET1 due to insufficient AT1 and Tier 2 to cover deductions	2,854,264	2,849,264
30 Total regulatory adjustments applied to CET1 (sum of 9 to 25)	4,217,455	4,109,968
<b>Common Equity Tier 1</b>	<b>87,111,524</b>	<b>92,716,905</b>
<b>Additional Tier 1 (AT 1) Capital</b>		
31 Qualifying Additional Tier-1 instruments plus any related share premium	-	-
32 of which: Classified as equity	-	-
33 of which: Classified as liabilities	-	-
34 Additional Tier-1 capital instruments issued by consolidated subsidiaries and held by third parties (amount allowed in group AT 1)	-	-
35 of which: instrument issued by subsidiaries subject to phase out	-	-
36 <b>AT1 before regulatory adjustments</b>	<b>-</b>	<b>-</b>
<b>Additional Tier 1 Capital: regulatory adjustments</b>		
37 Investment in mutual funds exceeding the prescribed limit (SBP specific adjustment)	-	-
38 Investment in own AT1 capital instruments	-	-
39 Reciprocal cross holdings in Additional Tier 1 capital instruments	-	-
40 Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)	-	-
41 Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation	-	-
42 Portion of deduction applied 50:50 to core capital and supplementary capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from tier-1 capital	-	-
43 Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions	-	-
44 Total of Regulatory Adjustment applied to AT1 capital	-	-
45 Additional Tier 1 capital	-	-
46 <b>Additional Tier 1 capital recognized for capital adequacy</b>	<b>-</b>	<b>-</b>
<b>Tier 1 Capital (CET1 + admissible AT1)</b>	<b>87,111,524</b>	<b>92,716,905</b>

\*The amount represents regulatory deductions that are still subject to pre-Basel III treatment during the transitional period.

# Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

		2013	2012
		----(Rupees in '000)----	
	Amount	Amounts subject to Pre - Basel III treatment*	(Restated)
<b>Tier 2 Capital</b>			
47 Qualifying Tier 2 capital instruments under Basel III	-		-
48 Capital instruments subject to phase out arrangement from tier 2 (Pre-Base III instruments)	-		-
49 Tier 2 capital instruments issued to third party by consolidated subsidiaries (amount allowed in group tier 2)	-		-
50 of which: instruments issued by subsidiaries subject to phase out	-		-
51 General Provisions or general reserves for loan losses-up to maximum of 1.25% of Credit Risk Weighted Assets	2,858,446		2,572,579
52 Revaluation Reserves			
53 of which: Revaluation reserves on Property	10,388,619		8,125,990
54 of which: Unrealized Gains/Losses on AFS	18,478,440		10,543,912
55 Foreign Exchange Translation Reserves	9,530,777		7,910,615
56 Undisclosed/Other Reserves (if any)			
57 <b>T2 before regulatory adjustments</b>	<b>41,256,282</b>		<b>29,153,096</b>
<b>Tier 2 Capital: regulatory adjustments</b>			
58 Portion of deduction applied 50:50 to core capital and supplementary capital based on pre-Base III treatment which, during transitional period, remain subject to deduction from tier-2 capital	2,854,264	-	2,849,264
59 Reciprocal cross holdings in Tier 2 instruments	-		-
60 Investment in own Tier 2 capital instrument	-		-
61 Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)	-	-	-
62 Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation	-	-	-
63 Amount of Regulatory Adjustment applied to T2 capital	2,854,264		2,849,264
64 <b>Tier 2 capital (T2)</b>	<b>38,402,018</b>		<b>26,303,832</b>
65 Tier 2 capital recognized for capital adequacy	38,402,018		26,303,832
66 Excess Additional Tier 1 capital recognized in Tier 2 capital	-		-
67 <b>Total Tier 2 capital admissible for capital adequacy</b>	<b>38,402,018</b>		<b>26,303,832</b>
<b>TOTAL CAPITAL (T1 + admissible T2)</b>	<b>125,513,542</b>		<b>119,020,737</b>
<b>Total Risk Weighted Assets</b>	<b>823,424,110</b>		<b>767,829,471</b>
68 Total Credit Risk Weighted Assets	637,516,388		624,052,707
69 Risk weighted assets in respect of amounts subject to Pre-Base III Treatment			
70 of which: recognized portion of investment in capital of banking, financial and insurance entities where holding is more than 10% of the issued common share capital of the entity	-		-
71 of which: deferred tax assets	-		-
72 of which: Defined-benefit pension fund net assets	-		-
73 of which: [insert name of adjustment]	-		-
74 <b>Total Market Risk Weighted Assets</b>	<b>68,146,648</b>		<b>27,096,551</b>
75 <b>Total Operational Risk Weighted Assets</b>	<b>117,761,074</b>		<b>116,680,213</b>
<b>Capital Ratios and buffers (in percentage of risk weighted assets)</b>			
76 CET1 to total RWA	10.58%		12.08%
77 Tier-1 capital to total RWA	10.58%		12.08%
78 Total capital to RWA	15.24%		15.50%
79 Bank specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus any other buffer requirement)			
80 of which: capital conservation buffer requirement			
81 of which: countercyclical buffer requirement			
82 of which: D-SIB or G-SIB buffer requirement			
83 CET1 available to meet buffers (as a percentage of risk weighted assets)			
<b>National minimum capital requirements prescribed by SBP</b>			
84 CET1 minimum ratio	5%		
85 Tier 1 minimum ratio	6.5%		
86 Total capital minimum ratio	10%		10%
<b>Amounts below the thresholds for deduction (before risk weighting)</b>			
87 Non-significant investments in the capital of other financial entities	-	8,711,152	
88 Significant investments in the common stock of financial entities	-	6,499,992	
89 Deferred tax assets arising from temporary differences (net of related tax liability)	-	6,566,736	
<b>Applicable caps on the inclusion of provisions in Tier 2</b>			
90 Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardized approach (prior to application of cap)			
91 Cap on inclusion of provisions in Tier 2 under standardized approach			
92 Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap)			
93 Cap for inclusion of provisions in Tier 2 under internal ratings-based approach			



# Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

## 40.3 Capital Structure Reconciliation

### STEP 1

#### Assets

Cash and balances with treasury banks  
Balance with other banks  
Lending to financial institutions  
Investments  
Advances  
Operating fixed assets  
Deferred tax assets  
Other assets

#### Total assets

#### Liabilities & Equity

Bills payable  
Borrowings  
Deposits and other accounts  
Sub-ordinated loans  
Liabilities against assets subject to finance lease  
Deferred tax liabilities  
Other liabilities

#### Total liabilities

Share capital  
Reserves  
Unappropriated profit / (losses)  
Minority Interest  
Surplus on revaluation of assets

#### Total liabilities & equity

As per published financial statements Under regulatory scope of reporting

2013 2013  
----(Rupees in '000)----

157,930,297	157,930,297
17,457,523	17,457,523
51,938,689	51,938,689
397,958,681	397,958,681
615,419,874	615,419,874
32,702,121	32,702,121
10,955,008	10,955,008
79,979,063	79,979,063
<b>1,364,341,256</b>	<b>1,364,341,256</b>
13,894,667	13,894,667
21,994,839	21,994,839
1,101,138,574	1,101,138,574
-	-
24,034	24,034
-	-
71,002,438	71,002,438
<b>1,208,054,552</b>	<b>1,208,054,552</b>
21,275,131	21,275,131
31,538,695	31,538,695
48,045,930	48,045,930
-	-
55,426,948	55,426,948
<b>156,286,704</b>	<b>156,286,704</b>

### STEP 2

#### Assets

Cash and balances with treasury banks  
Balance with other banks  
Lending to financial institutions  
Investments  
of which: Non-significant capital investments in capital of other financial institutions exceeding 10% threshold  
of which: significant capital investments in financial sector entities exceeding regulatory threshold  
of which: Mutual Funds exceeding regulatory threshold  
of which: reciprocal crossholding of capital instrument  
of which: Financial Subsidiaries, Associates and Joint Ventures directly deducted from capital excluding mutual funds

- to be deducted from AT1  
- to be deducted from T2

#### Advances

shortfall in provisions/ excess of total EL amount over eligible provisions under IRB  
general provisions reflected in Tier 2 capital

#### Fixed Assets

of which: Intangibles

#### Deferred Tax Assets

of which: DTAs excluding those arising from temporary differences  
of which: DTAs arising from temporary differences exceeding regulatory threshold

#### Other assets

of which: Goodwill  
of which: Intangibles  
of which: Defined-benefit pension fund net assets

#### Total assets

#### Liabilities & Equity

Bills payable  
Borrowings  
Deposits and other accounts  
Sub-ordinated loans  
of which: eligible for inclusion in AT1  
of which: eligible for inclusion in Tier 2  
Liabilities against assets subject to finance lease  
Deferred tax liabilities  
of which: DTLs related to goodwill  
of which: DTLs related to intangible assets  
of which: DTLs related to defined pension fund net assets  
of which: other deferred tax liabilities

#### Other liabilities

#### Total liabilities

As per published financial statements Under regulatory scope of reporting

2013 2013  
(Rupees in '000)

157,930,297	157,930,297
17,457,523	17,457,523
51,938,689	51,938,689
397,958,681	397,958,681
-	-
-	-
-	4
-	-
-	2,854,264
-	2,854,264
615,419,874	615,419,874
-	-
-	2,858,446
32,702,121	32,702,121
-	1,363,187
10,955,008	10,955,008
-	10,955,008
-	-
79,979,063	79,979,063
-	-
-	-
-	-
<b>1,364,341,256</b>	<b>1,364,341,256</b>
13,894,667	13,894,667
21,994,839	21,994,839
1,101,138,574	1,101,138,574
-	-
-	-
24,034	24,034
-	-
-	-
-	-
-	-
71,002,438	71,002,438
<b>1,208,054,552</b>	<b>1,208,054,552</b>

Reference

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# Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

	As per published financial statements	Under regulatory scope of reporting
	2013	2013
	----(Rupees in '000)----	
Share capital	21,275,131	21,275,131
of which: amount eligible for CET1	-	21,275,131
of which: amount eligible for AT1	-	-
Reserves	31,538,695	31,538,695
of which: portion eligible for inclusion in CET1	-	22,007,918
of which: portion eligible for inclusion in Tier 2	-	9,530,777
Unappropriated profit/ (losses)	48,045,930	48,045,930
Minority Interest	-	-
of which: portion eligible for inclusion in CET1	-	-
of which: portion eligible for inclusion in AT1	-	-
of which: portion eligible for inclusion in Tier 2	-	-
Surplus on revaluation of assets	55,426,948	55,426,948
of which: Revaluation reserves on Property	-	10,388,619
of which: Unrealized Gains/Losses on AFS	-	18,478,440
In case of Deficit on revaluation (deduction from CET1)	-	-
<b>Total liabilities &amp; Equity</b>	<b>1,364,341,256</b>	<b>1,364,341,256</b>

## STEP 3

	Component of regulatory capital reported by bank	Source based on reference number from step 2
	2013 (Rupees in '000)	
<b>Common Equity Tier 1 capital (CET1): Instruments and reserves</b>		
1 Fully Paid-up Capital/ Capital deposited with SBP	21,275,131	(s)
2 Balance in Share Premium Account	-	
3 Reserve for issue of Bonus Shares	-	
4 General/ Statutory Reserves	22,007,918	(u)
5 Gain/(Losses) on derivatives held as Cash Flow Hedge	-	
6 Unappropriated profits	48,045,930	(w)
7 Minority Interests arising from CET1 capital instruments issued to third party by consolidated bank subsidiaries (amount allowed in CET1 capital of the consolidation group)	-	(x)
<b>8 CET 1 before Regulatory Adjustments</b>	<b>91,328,979</b>	

## Common Equity Tier 1 capital: Regulatory adjustments

9 Goodwill (net of related deferred tax liability)	-	(j) - (o)
10 All other intangibles (net of any associated deferred tax liability)	1,363,187	(k) - (p)
11 Shortfall of provisions against classified assets	-	(f)
12 Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)	-	{(h) - (r)} * x%
13 Defined-benefit pension fund net assets	-	{(l) - (q)} * x%
14 Reciprocal cross holdings in CET1 capital instruments	4	(d)
15 Cash flow hedge reserve	-	
16 Investment in own shares/ CET1 instruments	-	
17 Securitization gain on sale	-	
18 Capital shortfall of regulated subsidiaries	-	
19 Deficit on account of revaluation from bank's holdings of property/ AFS	-	(ab)
20 Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)	-	(a) - (ac) - (ae)
21 Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation (amount above 10% threshold)	-	(b) - (ad) - (af)
22 Deferred Tax Assets arising from temporary differences (amount above 10% threshold, net of related tax liability)	-	(i)
23 Amount exceeding 15% threshold	-	
24 of which: significant investments in the common stocks of financial entities	-	
25 of which: deferred tax assets arising from temporary differences	-	
26 National specific regulatory adjustments applied to CET1 capital	-	
27 Investment in TFCs of other banks exceeding the prescribed limit	-	
28 Any other deduction specified by SBP (mention details)	-	
29 Regulatory adjustment applied to CET1 due to insufficient AT1 and Tier 2 to cover deductions	2,854,264	
30 Total regulatory adjustments applied to CET1 (sum of 9 to 25)		
<b>Common Equity Tier 1</b>	<b>4,217,455</b>	
	<b>87,111,524</b>	

# Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

	Component of regulatory capital reported by bank	Source based on reference number from step 2
	2013 ---(Rupees in '000)---	
<b>Additional Tier 1 (AT 1) Capital</b>		
31 Qualifying Additional Tier-1 instruments plus any related share premium	-	
32 of which: Classified as equity	-	(t)
33 of which: Classified as liabilities	-	(m)
34 Additional Tier-1 capital instruments issued by consolidated subsidiaries and held by third parties (amount allowed in group AT 1)	-	(y)
35 of which: instrument issued by subsidiaries subject to phase out	-	
36 <b>AT1 before regulatory adjustments</b>	-	
<b>Additional Tier 1 Capital: regulatory adjustments</b>		
37 Investment in mutual funds exceeding the prescribed limit (SBP specific adjustment)	-	
38 Investment in own AT1 capital instruments	-	
39 Reciprocal cross holdings in Additional Tier 1 capital instruments	-	
40 Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)	-	(ac)
41 Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation	-	(ad)
42 Portion of deduction applied 50:50 to core capital and supplementary capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from tier-1 capital	2,854,264	
43 Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions	-	
44 Total of Regulatory Adjustment applied to AT1 capital	-	
45 Additional Tier 1 capital	-	
46 <b>Additional Tier 1 capital recognized for capital adequacy</b>	-	
<b>Tier 1 Capital (CET1 + admissible AT1)</b>	<b>87,111,524</b>	
<b>Tier 2 Capital</b>		
47 Qualifying Tier 2 capital instruments under Basel III	-	(n)
48 Capital instruments subject to phase out arrangement from tier 2 (Pre-Basel III instruments)	-	
49 Tier 2 capital instruments issued to third party by consolidated subsidiaries (amount allowed in group tier 2)	-	(z)
50 of which: instruments issued by subsidiaries subject to phase out	-	
51 General Provisions or general reserves for loan losses-up to maximum of 1.25% of Credit Risk Weighted Assets	2,858,446	(g)
52 Revaluation Reserves eligible for Tier 2	28,867,059	
53 of which: portion pertaining to Property	10,388,619	portion of (aa)
54 of which: portion pertaining to AFS securities	18,478,440	
55 Foreign Exchange Translation Reserves	9,530,777	(v)
56 Undisclosed/Other Reserves (if any)	-	
57 <b>T2 before regulatory adjustments</b>	<b>41,256,282</b>	
<b>Tier 2 Capital: regulatory adjustments</b>		
58 Portion of deduction applied 50:50 to core capital and supplementary capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from tier-2 capital	2,854,264	
59 Reciprocal cross holdings in Tier 2 instruments	-	
60 Investment in own Tier 2 capital instrument	-	
61 Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)	-	(ae)
62 Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation	-	(af)
63 Amount of Regulatory Adjustment applied to T2 capital	-	
64 Tier 2 capital (T2)	2,854,264	
65 Tier 2 capital recognized for capital adequacy	-	
66 Excess Additional Tier 1 capital recognized in Tier 2 capital	-	
67 <b>Total Tier 2 capital admissible for capital adequacy</b>	<b>38,402,018</b>	
<b>TOTAL CAPITAL (T1 + admissible T2)</b>	<b>125,513,542</b>	

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

### 40.4 Main Features Template of Regulatory Capital Instruments

Sr. No.	Main Features	Common Shares
1	Issuer	NATIONAL BANK OF PAKISTAN
2	Unique identifier (KSE Symbol)	NBP
3	Governing law(s) of the instrument	National Bank of Pakistan Ordinance 1949, Bank's Nationalization Act, 1974, Companies Ordinance 1984, and others applicable.
	<b>Regulatory treatment</b>	
4	Transitional Basel III rules	Common Equity Tier 1
5	Post-transitional Basel III rules	Common Equity Tier 1
6	Eligible at solo/ group/ group & solo	Group and Standalone
7	Instrument type	Ordinary Shares
8	Amount recognized in regulatory capital (Currency in PKR thousands)	PKR 21,275,131
9	Par value of instrument	PKR 10
10	Accounting classification	Shareholders Equity
11	Original date of issuance	N/A
12	Perpetual or dated	Perpetual
13	Original maturity date	No maturity
14	Issuer call subject to prior supervisory approval	No
15	Optional call date, contingent call dates and redemption amount	Not Applicable
16	Subsequent call dates, if applicable	Not Applicable
	<b>Coupons / dividends</b>	
17	Fixed or floating dividend/ coupon	Not Applicable
18	Coupon rate and any related index/ benchmark	Not Applicable
19	Existence of a dividend stopper	No
20	Fully discretionary, partially discretionary or mandatory	Full Discretionary
21	Existence of step up or other incentive to redeem	No
22	Noncumulative or cumulative	Not Applicable
23	<b>Convertible or non-convertible</b>	
24	If convertible, conversion trigger (s)	Not Applicable
25	If convertible, fully or partially	Not Applicable
26	If convertible, conversion rate	Not Applicable
27	If convertible, mandatory or optional conversion	Not Applicable
28	If convertible, specify instrument type convertible into	Not Applicable
29	If convertible, specify issuer of instrument it converts into	Not Applicable
30	<b>Write-down feature</b>	
31	If write-down, write-down trigger(s)	Not Applicable
32	If write-down, full or partial	Not Applicable
33	If write-down, permanent or temporary	Not Applicable
34	If temporary write-down, description of write-up mechanism	Not Applicable
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument"	Not Applicable
36	Non-compliant transitioned features	Not Applicable
37	If yes, specify non-compliant features	Not Applicable

# Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

## 40.5 Capital Adequacy

The Bank uses the 'Standardised Approach' for all its credit risk exposures.

The Bank uses SBP approved rating agencies for deriving risk weights to specific credit exposures. These are applied consistently across the Bank's credit portfolio for both on - balance sheet and off - balance sheet exposures. The methodology applied for using External Credit Assessment Institutions (ECAI's) inclusive of the alignment of alpha numerical scale of each agency used with risk bucket is as per the SBP Basel II guidelines as is given below:

Exposures	2013	
	JCR - VIS	PACRA
PSEs	✓	✓
Corporate	✓	✓
Banks	✓	✓
Sovereigns	X	X
SME's	X	X
Securitisation	N / A	N / A
Others	N / A	N / A

The capital requirements for the Bank as per the major risk categories are as follows:

	Capital Requirements		Risk Weighted Assets	
	2013	2012	2013	2012
	---(Rupees in '000)---			
	Restated		Restated	
<b>Credit Risk</b>				
<u>Portfolios subject to standardized approach (Simple approach)</u>				
<b>On-Balance sheet</b>				
Public sector entities	1,864,280	1,684,228	18,642,799	16,842,281
Claims on other sovereigns	5,163,086	2,932,942	51,630,861	29,329,417
Banks	708,359	947,708	7,083,588	9,477,081
Corporates	17,901,293	20,991,174	179,012,930	209,911,744
Retail portfolio	10,900,755	9,503,904	109,007,547	95,039,037
Loans secured by residential property	727,767	719,262	7,277,672	7,192,623
Past due loans	3,553,438	2,785,598	35,534,382	27,855,978
Investment in fixed assets	3,133,893	2,675,692	31,338,934	26,756,916
Other assets	4,067,350	4,253,003	40,673,502	42,530,028
	48,020,221	46,493,511	480,202,215	464,935,105
<b>Off-Balance sheet</b>				
Off balance sheet - non-market related exposure	5,889,247	7,629,363	58,892,474	76,293,628
Off balance sheet - market related exposure	65,791	47,757	657,912	477,566
	5,955,038	7,677,120	59,550,386	76,771,194
Equity Exposure Risk in the Banking Book	9,776,379	8,234,641	97,763,787	82,346,408
Total Credit Risk	63,751,638	62,405,272	637,516,388	624,052,707
<b>Market Risk</b>				
<u>Capital Requirement for portfolios subject to Standardized Approach</u>				
Interest rate risk	2,437,844	255,764	24,378,436	2,557,638
Equity position risk	1,448,009	93,005	14,480,094	930,050
Foreign exchange risk	2,928,812	2,360,886	29,288,118	23,608,863
Total Market Risk	6,814,665	2,709,655	68,146,648	27,096,551
<b>Operational Risk</b>				
<u>Capital Requirement for operational risks</u>	11,776,107	11,668,021	117,761,074	116,680,213
<b>TOTAL</b>	82,342,410	76,782,948	823,424,110	767,829,471
<b>Capital Adequacy Ratio</b>				
	2013		2012	
	Rupees in '000			
Total eligible regulatory capital held (Note:-----) (e)	125,513,543		119,020,737	
Total Risk Weighted Assets (Note:----) (i)	823,424,110		767,829,471	
Capital Adequacy Ratio (e) / (i)	15.24%		15.50%	

The Capital Adequacy Ratio of prior year is based on BASEL II Framework as applicable on that date.

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

### 40.6 Risk Adjusted Exposures

Risk-Weighted Exposures	2013		2012	
	Book Value	----- (Rupees in '000) ----- Risk Adjusted Value	Book Value	Risk Adjusted Value (Restated)
<b>Credit Risk</b>				
Balance Sheet Items:-				
Cash and balances with treasury banks	157,930,297	5,329,007	158,332,679	6,362,244
Balances with other banks	17,457,523	3,963,839	30,222,367	8,145,086
Lendings to financial institutions	51,938,689	3,119,749	8,272,645	1,331,995
Investments	397,958,681	136,655,330	343,537,529	107,570,615
Advances	615,419,874	335,950,045	654,690,016	342,125,722
Operating fixed assets	32,702,121	31,338,934	27,949,833	26,756,915
Deferred tax assets	10,955,008	10,955,008	9,848,073	9,848,073
Other assets	79,979,063	50,654,089	76,674,963	45,140,863
	<u>1,364,341,256</u>	<u>577,966,001</u>	<u>1,309,528,105</u>	<u>547,281,513</u>
Off Balance Sheet items				
Loan Repayment Guarantees	21,662,445	18,783,055	27,803,544	36,180,955
Purchase and Resale Agreements				
Performance Bonds etc.	55,468,134	18,800,466	51,213,970	17,215,136
Revolving underwriting Commitments				
Stand By Letters of Credit	206,568,885	21,308,952	166,446,026	22,897,537
Outstanding Foreign Exchange Contracts				
-Purchase	204,673,055	262,868	176,517,384	308,863
-Sale	132,796,307	395,046	96,414,777	168,703
	<u>621,168,827</u>	<u>59,550,387</u>	<u>518,395,701</u>	<u>76,771,194</u>
Credit risk-weighted exposures		637,516,388		624,052,707
<b>Market Risk</b>				
General market risk		22,631,693		3,022,663
Specific market Risk		16,226,837		465,025
Foreign Exchange Risk		29,288,118		23,608,863
Market risk-weighted exposures		68,146,648		27,096,551
<b>Operational Risk</b>		117,761,074		116,680,213
<b>Total Risk-Weighted Exposures</b>		<u>823,424,110</u>		<u>767,829,471</u>



## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

### 41. RISK MANAGEMENT

Risk Management has been a subject of focus in the wake of recent global economic circumstances. Although Risk Management always existed as a global concept, it started gaining popularity in 2004 with the release of the Basel II accord. In the Pakistani banking industry, Risk Management gained its importance when SBP released its circular for Basel II framework to be implemented locally. Since then, SBP has been very active in releasing various guidelines enforcing banks to strengthen their internal risk management environments.

Taking the lead from the regulatory requirements and best practices, NBP has been constantly striving to achieve excellence in Risk Management standards. NBP realizes its leading role in the banking industry and as an important component to the economic environment of Pakistan. Considering the recent global crisis and the needs of the local macro-economic and banking landscape, the bank intends to further strengthen its Risk Management design and inculcate a culture of prudent risk management across complete range of its activities.

Significant improvements and changes have occurred in the overall Risk Management environment of NBP since 2010 due to implementation of a bank-wide Basel II programme. In its overall strive to adopt best practices; NBP procured the consultancy services of the market leader in Basel II implementation.

Additionally, it is important to mention that the bank has also recently procured the services of a top consultant to undertake a comprehensive BPR and COSO exercise aimed at overall business process improvement, advanced risk management and strengthening of the overall control environment.

#### 41.1 Overall Structure and broad initiatives

Risk Management now exists as an independent group i.e. Risk Management Group (RMG) functionally reporting to the Board Risk Committee (BRC) and administratively to the President. A new and improved organizational structure for the group has been implemented with clear segregation of responsibilities and focused wings constituted with relevant heads and staff to discharge respective responsibilities.

An Executive Risk Management Committee (ERMC) also exists within the bank comprising of relevant Group Chiefs/ Divisional Heads. Both BRC and the ERMC are provided periodic updates via MIS and periodic progress reports by RMG to ensure that the board and senior management remain aware of the various risk management initiatives and provide oversight and guidance.

Development of a Risk Charter and an updated Risk Management Policy has led to the clear identification of roles and responsibilities for RMG and support standards for other functions within the bank to eliminate any ambiguity and conflict of interest between responsibilities.

The structure of RMG with dedicated wings/functions for specific responsibilities has been implemented as follows:

##### 41.1.1 Credit Risk Architecture

Development of a Risk Charter and an updated Risk Management Policy has led to the clear identification of roles and responsibilities for RMG and support standards for other functions within the bank to eliminate any ambiguity and conflict of interest between responsibilities.

- Credit Risk Policy, Strategy and ICAAP
- Credit Modelling and Analytics
- Credit Portfolio Management
- Country Risk Management

With a view to further improve credit risk mitigation environment and to introduce proactive measures to combat risk the Wing ensures that there is a framework in place for effective assessment/ measurement, mitigation and reporting of credit risks both on counterparty as well as portfolio level. Key responsibilities include formulation/ proposition of credit risk strategies, policies, credit assessment methodologies, credit portfolio management including limit setting, MIS and monitoring. This Wing is also responsible for building the process for development of credit risk models for compliance with the Basel II FIRB approach, going forward, as targeted by the bank for implementation and necessary

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

data collection / cleansing / validation efforts to be employed in this regard and the relevant rating processes.

For the sake of clarification, this Wing covers credit risk aspects pertaining to portfolios, other than the consumer finance and programme based SME lending which is managed by another dedicated function i.e. Consumer Risk Management.

### **41.1.2 Credit Risk Review**

In line with SBP's Risk Management Guidelines, NBP has constituted a dedicated Risk Review Wing in RMG for undertaking review of loans and advances on post facto basis. The purpose of Risk Review is to bring improvement in overall credit granting process, resultantly improving the quality of loan portfolio.

The Wing is responsible to independently review the approved credit cases pertaining to new proposals, renewals, restructuring/rescheduling loans etc., on a sample basis. The findings are reported to the Chief Risk Officer (CRO) for onward communication to Credit Management and Business Groups, ERM, BRC and other relevant authorities.

Since January 2012 to December 2013 four HY samples have been drawn and review reports / findings of three samples shared with relevant stakeholders. A number of areas for improvement have been suggested based on review findings.

At present, the scope of the Wing is to review corporate, commercial and SME portfolios, which will be gradually extended to other asset classes as the capacity develops.

### **41.1.3 Basel II Implementation/ Risk Automation**

This Wing is responsible for managing and facilitating the Basel II project in close coordination with the Basel II consultants and with the active support and involvement of other functions within the bank. The Wing is also responsible to perform project management and support services in relation to evaluation, selection and implementation of suitable risk management applications, as required by the bank.

### **41.1.4 Consumer Risk Management**

The Wing is also mandated with development of an overall consumer risk policy framework and oversight of its implementation. The primary responsibilities include formulation/ proposition of credit risk strategies, policies, credit assessment methodologies, credit portfolio management including limit setting, MIS and monitoring with respect to consumer/ programme based SME lending.

### **41.1.5 E-CIB and Data Management**

E-CIB & Data Management Wing represents a dedicated team of personnel responsible for reviewing the quality and integrity of credit and advances related data. Such data is input at various input sources in various groups, divisions and field functionaries.

The Wing is responsible for performing periodic post facto review of advances data, highlighting inconsistencies and errors and issuing instructions to the relevant data entry points for rectification. The wing has taken several initiatives for data accuracy and identification of data discrepancies which improved the quality of data significantly than the previous years and carried out additional data collection exercises for Basel-II Models requirements.

### **41.1.6 Operational Risk Management**

Operational Risk Management Wing has been developed to help align the bank with the sound practices of operational risk set by the Basel Committee and provide guidance for setting Operational Risk Strategy of the bank, selection and adoption of risk and loss measurement tools, reporting & communication and establishment of operational risk management process.

For further strengthening the Operational Risk in the bank, operational risk management wing has achieved the following milestones and going forward to help ally the bank for Operational Risk Profile.

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### 41.1.6.1 Implementation of Operational Risk Management tools like Risk & Control Self Assessment (RCSA) and Key Risk Indicators (KRIs)

For identification and assessment of operational risk across the bank, bank has adopted risk assessment methodology known as Risk & Control self Assessment. Through this methodology bank has identified some significant Key Risk Indicators during design assessment. The reporting of these identified KRIs will be initially taken up for setting their threshold.

### 41.1.6.2 Monitoring of ORM Tolerance limit and updation

Bank has identified the limits for various operational risk categories and now bank would monitor its operational losses against those defined limits and apprise the Senior Management / Board in case the limits are breached.

### 41.1.6.3 Presenting ORM reports to Board and Senior Management

Various reports with respect to operational risk profile of the bank are being presented to Board/ Senior Management on time to time basis.

### 41.1.6.4 Training to field functionaries on Operational Risk Management & Its tools

Training is also being given to the field functionaries on operational risk management and its various tools however comprehensive training is required for field functionaries on ORM tools such as RCSA, KRI etc. and its application.

NBP is an active participant of the PBA's subcommittee on Basel II and compliance and has been promptly complying with SBP instructions relating to various studies on advance risk management such as Basel III impact study, SBP stress testing guidelines and ICAAP up-gradation.

With all the above initiatives in place and some planned for future, NBP aims to implement an overall risk management structure within the bank that is constantly evolving to strengthen the risk environment. It is a key aim of the bank to truly develop an integrated risk management culture where each individual is well aware and accounts for the risks involved in respective activities being performed.

### 41.1.7 Market & Liquidity Risk Management

The following are the primary responsibilities of this Wing:

- Market Risk Policy, Modelling & Analytics
- Middle Office
- Asset Liability Management

The Wing ensures that the market and liquidity risks are identified, measured, mitigated and controlled with the support and involvement of respective business and operations groups / divisions / functions, and in accordance with the regulatory requirements and internal policies. Broadly, it is responsible for formulation / proposition of market and liquidity risk management framework, Investment portfolio monitoring, assessment / development of market and liquidity risk limit framework and associated limits, working on Basel II projects, coordinating with the core banking team in provision of required features and provision of necessary support in market risk capital calculation and other market and liquidity risk functionalities.

### 41.1.8 Basel II and Advanced Risk Management

As part of the Basel II implementation programme, a comprehensive diagnostic exercise was conducted on a bank-wide basis and the relevant areas for improvement identified. This exercise encompassed all possible aspects that impacted the bank's Risk Management environment including the assessment of its existing risk management structure, policies and procedures, overall system architecture from a risk perspective and data availability and quality required for comprehensive risk management.

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To align the overall environment with respect to Basel II and strengthen the areas identified during the diagnostic exercise, detailed remediation plans have been developed proposing various structured initiatives that the bank needs to undertake.

Under the Basel II ambit and otherwise as part of regulatory requirements and generally accepted best practices for prudent risk management, the initiatives and improvements detailed in the following sections have been undertaken.

### 41.1.9 Enterprise Wide

A comprehensive and updated Risk Management Policy has been developed which details the entire framework for risk management (including Risk Appetite and Strategy) within the bank and clearly identifies the role of RMG as well as various support standards for other groups / divisions. It also describes the overall responsibilities of the Board and senior management to ensure that the risk management standards set by the bank are consistently implemented.

A Business Planning Working (BPW) group has been set up that has representation from all the relevant groups / divisions. The idea is to develop a very comprehensive bank-wide strategy backed by economic logic and data analysis. Under the guidance of senior management (Operations Committee), this group functions on developing / improving mechanisms within the bank to deliberate upon and aid in better risk and strategy planning. Some of the key work performed under same has been the updation of an industry rating model, advanced portfolio management parameters, etc.

A capital calculation handbook has been developed, setting out the steps right from data inception to the policies and procedures and final calculation of capital under Basel II. RMG is also coordinating with Financial Control Division (FCD) for improving the overall quality of data for MCR / CAR reporting and provides regular feedback to FCD on MCR calculation which has resulted in considerable improvements in the calculation process.

The ToRs of BRC have been enhanced to include more detailed role with respect to best practice risk management. The BRC and ERMCI are regularly updated on overall status of risk management within the bank and across the industry through periodic MIS reports. RMG has been conducting Peer Banks Analysis, Sectorial Analysis, Credit Portfolio Analysis, Agriculture Analysis, Bank's Operational risk profile reports and Consumer Analysis (Advance Salary, Saibaan, Karobar) etc. and reporting the same to BRC and ERMCI.

Various trainings / orientations have already been conducted at the senior levels within the bank to create overall risk awareness and provide guidance on best practice risk management. Such sessions include various Basel II orientations, Operational Risk Awareness and its importance, stress testing workshops, RCSA training etc.

### 41.1.10 Data Enrichment and Risk Automation

A Core Banking Application (CBA) implementation project is underway that includes an entire suite of systems. CBA has been assessed in detail from the Basel II perspective and identified enhancements are being catered to. The new Treasury system (KONDOR +) is under implementation as part of CBA project.

Existing data platforms within the bank have also been assessed and are already under enhancement and automation to cater to the Basel needs in the interim period. These enhanced platforms should also serve as quality data input to the CBA, once ready. Special and focused trainings aided by data entry manuals have already been conducted at branch and region level to collect cleansed data for various purposes such as credit model development. Further trainings are also being planned with respect to the enhanced existing platforms to assist in ongoing improvement in data collection and quality. Data cleansing is being performed at the Head Office level on an ongoing basis to improve overall data quality and aid in improved MIS generation.

RMG is also spearheading the process of procurement of various risk systems to further ensure adequate data quality and enhance MIS reporting through automation. An independent evaluation committee has been formed to ensure procurement of the best possible systems.

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### 41.1.11 SEGMENTAL INFORMATION 41.1.11.1 Segment by class of business

	2013					
	Advances (Gross)		Deposits		Contingencies & Commitments	
	Rupees in '000	Percentage %	Rupees in '000	Percentage %	Rupees in '000	Percentage %
Chemical and pharmaceuticals	4,873,774	0.69	2,951,962	0.27	6,927,819	2.44
Agriculture	45,064,473	6.36	32,061,845	2.91	62,070	0.02
Textile	75,001,909	10.59	6,540,154	0.59	5,105,736	1.80
Cement	10,130,946	1.43	151,706	0.01	931,510	0.33
Sugar	18,727,594	2.65	394,515	0.04	859,700	0.30
Flour	2,866,064	0.40	1,450,559	0.13	-	0.00
Rice processing	15,032,791	2.12	2,644,771	0.24	-	0.00
Shoes and leather garments	1,338,947	0.19	181,731	0.02	43,356	0.02
Automobile and transportation equipment	3,304,151	0.47	1,850,785	0.17	1,480,268	0.52
Financial	8,418,554	1.31	137,234,674	12.24	12,822,386	4.52
Insurance	19,277	0.00	8,507,537	0.77	1,619	0.00
Transportation	67,490,541	9.53	9,996,526	0.91	24,923,359	8.79
Real estate construction	8,788,162	1.24	14,316,963	1.29	5,210,143	1.84
Electronics and electrical appliances	9,843,559	1.39	1,589,661	0.14	1,755,141	0.62
Production and transmission of energy	113,865,472	16.08	87,523,341	7.95	73,889,797	26.05
Food and tobacco	3,714,048	0.52	1,064,594	0.10	715,692	0.25
Fertilizer	10,078,606	1.42	2,036,056	0.18	3,003,104	1.06
Metal products	53,645,690	7.58	4,450,667	0.40	4,104,988	1.45
Telecommunication	6,826,340	0.96	30,056,483	2.73	12,150,811	4.28
Hotel and services	8,953,734	1.26	100,283,866	9.11	2,974,655	1.05
Public sector commodity operations	33,260,513	4.70	1,533,326	0.14	4,161,765	1.47
Individuals	135,318,997	19.11	410,924,744	37.32	6,678,837	2.36
General traders	21,484,783	3.03	55,806,814	5.07	1,768,858	0.62
Others	49,996,030	6.93	187,585,294	17.26	114,127,850	40.23
	708,014,959	100.00	1,101,138,574	100.00	283,699,464	100.00

	2012 (Restated)					
	Advances (Gross)		Deposits		Contingencies & Commitments	
	Rupees in '000	Percentage %	Rupees in '000	Percentage %	Rupees in '000	Percentage %
Chemical and pharmaceuticals	4,792,292	0.66	2,517,684	0.24	13,623,855	5.55
Agriculture	34,129,299	4.67	25,722,455	2.48	1,005,407	0.41
Textile	71,143,655	9.74	3,463,779	0.33	6,649,218	2.71
Cement	9,683,275	1.33	448,333	0.04	2,132,031	0.87
Sugar	16,520,444	2.26	434,852	0.04	990,560	0.40
Flour	3,757,579	0.51	2,125,206	0.20	-	0.00
Rice processing	11,998,549	1.64	1,208,709	0.12	-	0.00
Shoes and leather garments	1,414,223	0.19	1,354,011	0.13	82,103	0.03
Automobile and transportation equipment	3,730,424	0.51	1,132,910	0.11	1,377,904	0.56
Financial	16,085,433	2.20	156,152,285	15.43	6,266,568	2.55
Insurance	917	0.00	7,914,813	0.76	3,151	0.00
Transportation	60,125,369	8.23	13,380,874	1.29	9,300,243	3.79
Real estate construction	9,147,184	1.25	14,947,048	1.44	5,264,760	2.14
Electronics and electrical appliances	8,368,932	1.15	666,415	0.06	2,245,267	0.91
Production and transmission of energy	123,239,754	16.88	75,717,302	7.30	48,528,344	19.77
Food and tobacco	1,874,307	0.26	884,158	0.09	858,193	0.35
Fertilizer	15,190,789	2.08	2,946,918	0.28	2,205,914	0.90
Metal products	43,644,193	5.98	8,215,536	0.79	3,515,844	1.43
Telecommunication	6,808,627	0.93	58,259,424	5.62	9,005,748	3.67
Hotel and services	15,814,474	2.17	107,891,242	10.41	4,773,679	1.94
Public sector commodity operations	59,482,989	8.15	5,789,477	0.56	2,817,349	1.15
Individuals	130,666,030	17.90	390,558,617	37.67	8,907,515	3.63
General traders	15,671,641	2.15	42,509,553	4.08	3,348,266	1.36
Others	66,850,650	9.16	112,497,451	10.49	112,561,621	45.87
	730,141,029	100.00	1,036,739,052	100.00	245,463,540	100.00

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### 41.1.11.2 Segment by sector

	2013					
	Advances (Gross)		Deposits		Contingencies & Commitments	
	Rupees in '000	Percentage %	Rupees in '000	Percentage %	Rupees in '000	Percentage %
Public / Government	216,525,246	30.58	375,404,427	34.09	154,433,464	54.44
Private	491,489,713	69.42	725,734,147	65.91	129,266,000	45.56
	708,014,959	100.00	1,101,138,574	100.00	283,699,464	100.00

	2012					
	Advances (Gross)		Deposits		Contingencies & Commitments	
	Rupees in '000	Percentage %	Rupees in '000	Percentage %	Rupees in '000	Percentage %
Public / Government	233,573,381	32.0	414,589,362	39.99	131,380,428	53.52
Private	496,567,648	68.0	622,149,690	60.01	114,083,112	46.48
	730,141,029	100.00	1,036,739,052	100.00	245,463,540	100.00

### 41.1.11.3 Details of non-performing advances and specific provision by class of business segment

	2013		2012	
	Specific		Specific	
	Classified Advances	Provision Held	Classified Advances	Provision Held
	----- Rupees in '000 -----			
Chemical and pharmaceuticals	3,787,816	3,385,426	3,357,803	3,104,499
Agriculture	2,959,147	1,877,376	2,754,061	1,271,010
Textile	32,173,174	30,022,661	28,470,055	25,826,227
Cement	3,769,656	3,485,002	3,869,737	3,303,719
Sugar	2,914,896	2,623,660	4,115,471	3,534,839
Flour	430,438	354,072	347,332	282,945
Rice processing	2,583,871	2,521,499	2,533,698	2,385,866
Shoes and leather garments	176,261	174,509	183,591	183,591
Automobile and transportation equipment	998,720	957,047	1,012,936	993,446
Financial	685,394	685,094	723,251	680,330
Transportation / Karobar	1,503,357	1,428,504	1,595,558	1,526,620
Real estate construction	3,895,015	2,924,618	2,345,341	1,394,970
Electronics and electrical appliances	6,157,969	4,056,553	6,758,180	2,873,019
Production and transmission of energy	15,299,599	7,411,470	5,125,824	4,035,054
Food and tobacco	1,239,413	1,166,451	947,695	894,079
Fertilizer	2,820,151	1,315,336	3,156,365	201,330
Metal products	6,652,940	4,383,585	537,352	522,634
Hotel and services	2,011,013	1,293,372	1,298,239	732,803
Individuals	5,551,026	3,851,720	5,326,421	3,166,165
General traders	7,431,422	6,966,248	5,373,388	4,630,729
Others	12,575,255	8,852,435	12,205,416	10,598,559
	115,616,533	89,736,638	92,037,714	72,142,434

### 41.1.11.4 Details of non-performing advances and specific provision by sector

Public / Government	4,145,760	1,510,623	406,818	406,818
Private	111,470,773	88,251,015	91,630,896	71,735,616
	115,616,533	89,736,638	92,037,714	72,142,434



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## 41.1.11.5 Geographical segment analysis

	2013			
	Profit before taxation	Total assets employed	Net assets employed	Contingencies and Commitments
	----- (Rupees in '000) -----			
Pakistan	15,285,109	1,251,960,542	140,582,921	244,106,218
Asia Pacific (including South Asia)	(9,498,424)	42,129,422	4,950,246	17,367,481
Europe	(157,902)	12,873,662	3,691,206	3,359,396
United States of America	(213,099)	17,157,250	2,378,220	4,047,314
Middle East	1,662,683	40,220,380	4,684,111	14,819,055
	<u>7,078,367</u>	<u>1,364,341,256</u>	<u>156,286,704</u>	<u>283,699,464</u>

	2012 - (Restated)			
	Profit before taxation	Total assets employed	Net assets employed	Contingencies and Commitments
	----- (Rupees in '000) -----			
Pakistan	23,522,797	1,174,296,709	119,777,888	209,332,010
Asia Pacific (including South Asia)	(3,271,782)	60,288,597	10,599,311	12,038,507
Europe	(89,985)	11,054,307	3,181,194	5,076,532
United States of America	304,745	24,187,745	2,788,950	4,318,998
Middle East	912,509	39,700,747	3,633,257	14,697,493
	<u>21,378,284</u>	<u>1,309,528,105</u>	<u>139,980,600</u>	<u>245,463,540</u>

## 41.2 Operational Risk

A comprehensive Operational Risk Management Framework has been developed to help align the bank with the sound practices for operational risk set by Basel, provide guidance for setting the operational risk strategy of the bank, selection and adoption of risk and loss measurement tools, reporting, communication and establishment of operational risk management processes.

A Historical Loss Data Collection exercise was carried out and three years data has been collected for a number of areas despite challenges of manual processes. This data is being used in the finalization of RCSAs to the extent applicable. Detailed trainings have been provided to all relevant personnel within the bank on operational risk to aid in RCSA finalization and on-going loss data collection. Currently, RCSA process is being finalized across the bank through multiple and detailed discussion and validation sessions. An on-going loss data collection mechanism has also been rolled out that will be used in RCSA re-validation going forward.

NBP is an active participant of the PBA's sub-committee on Basel II and Compliance and has been promptly complying with SBP instructions relating to various studies on advance risk management such as Basel III impact study, SBP stress testing guidelines and ICAAP up gradation.

With all the above initiatives in place and some planned for the future, NBP aims to implement an overall Risk Management Structure within the bank that is constantly evolving to strengthen the risk environment. It is a key aim of the bank to truly develop an integrated risk management culture where each individual is well aware and accounts for the risks involved in respective activities being performed.

## 41.3 Market and Liquidity Risk

An updated Investment Policy for the bank has been developed for improved profitability and monitoring of investments. RMG in conjunction with the other groups is also working on devising improved criteria for various market based limits.

Data fields have been identified so that these are incorporated in the bank's systems to support VAR, duration and other market risk measurement models and tools. Test models have been developed for certain portfolios while model back-testing,

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calibration and subsequent updation and finalization are in process for others.

Proprietary market risk stress testing scenarios have been developed (in addition to the regulatory ones) and testing is being performed on the same to assess subsequent impact on CAR.

Management Action Triggers and Management Action Plans corresponding to Liquidity Ratio, Balance Sheet Duration Gap, Government Securities PVBP and Duration have been developed in conjunction with TMG. These triggers are used for proposing/ recommending actions for decision making by ALCO.

### 41.3.1 Foreign Exchange Risk

	2013			
	Assets	Liabilities	Off-balance sheet items	Net foreign currency exposure
	----- (Rupees in '000) -----			
Pakistan Rupee	1,219,476,088	1,022,338,069	(74,283,478)	122,854,541
United States Dollar	91,938,696	110,587,289	35,181,704	16,533,111
Great Britain Pound	2,908,062	8,842,328	8,771,522	2,837,256
Japanese Yen	2,092,609	34,628,796	24,397,264	(8,138,923)
Euro	12,136,171	11,739,499	6,019,379	6,416,051
Other currencies	35,789,630	19,918,571	(86,391)	15,784,668
	144,865,168	185,716,483	74,283,478	33,432,163
	<u>1,364,341,256</u>	<u>1,208,054,552</u>	<u>-</u>	<u>156,286,704</u>

	2012 - (Restated)			
	Assets	Liabilities	Off-balance sheet items	Net foreign currency exposure
	----- (Rupees in '000) -----			
Pakistan Rupee	1,168,626,982	974,835,722	(73,163,677)	120,627,583
United States Dollar	74,673,201	93,301,676	16,407,792	(2,220,683)
Great Britain Pound	8,000,295	8,425,455	2,202,558	1,777,398
Japanese Yen	15,546,315	68,775,963	51,218,744	(2,010,904)
Euro	11,477,809	4,924,036	3,334,583	9,888,356
Other currencies	31,203,503	19,284,653	-	11,918,850
	140,901,123	194,711,783	73,163,677	19,353,017
	<u>1,309,528,105</u>	<u>1,169,547,505</u>	<u>-</u>	<u>139,980,600</u>

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Currency Risk arises where the value of a financial instrument changes due to changes in foreign exchange rates. In order to manage currency risk exposure the Bank enters into ready, spot, forward and swaps transactions with the SBP and in the interbank market, financial institutions and corporate.

The Bank's foreign exchange exposure comprises forward contracts, purchases of foreign bills, foreign currencies cash in hand, balances with banks abroad, foreign placements with the SBP and foreign currencies assets and liabilities. The net open position is managed with the statutory limits, as fixed by the SBP. Appropriate segregation of duties exists between the front, middle and back office functions.

### 41.3.2 Equity Position Risk

Investments in equity are generally regarded as riskier relative to fixed income securities owing to the inherent volatility of stock market prices. The risks from various factors include, but are not limited to:

- changes in business cycle affecting the business of the company in which the investment is made. Change in business circumstances (i.e. fundamentals) of the company, its business sector, industry and / or economy in general;
- mismanagement of the investee company, third party liability whether through class action or otherwise or occurrence of other events such as strikes, fraud, etc. in the company in which investment is made;
- fluctuation in the shares' prices resulting from their dependence on market sentiment, speculative activity, supply and demand of shares and liquidity in the market;
- possibility of defaults by participant or failure of the stock exchanges, the depositories, the settlement or the clearing system on discharging their fiduciary responsibilities; and
- any government or court order restraining payment of dividend by a company to its shareholders.

The Bank mitigates the aforesaid risks as follows:

- through diversification and capping maximum exposure in a single sector / company. Additionally, continuous follow up of these sectors and companies through self monitoring and fundamentals research from reputable brokerage houses;
- compliance with the SBP regulations for equity exposure / investments and compliance with the SECP Corporate Governance Rules by the investee company prudent investing practices (focus on dividend payout history);
- the Bank will refrain from speculative trading and the investment will be made as per the guidelines on liquidity and growth as per investment policy manual or set by the Board of Directors of the Board; and
- the Bank follows a delivery versus payment settlement system thereby minimizing risk in relation to settlement risk.

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## 41.3.3 Mismatch of Interest Rate Sensitive Assets and Liabilities

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in the market mark-up / interest rates. The Bank is exposed to interest / mark-up rate risk as a result of mismatches or gaps in the amount of interest / mark-up based assets and liabilities that mature or re-price in a given period. The Bank manages this risk by matching / re-pricing of assets and liabilities. The Bank is generally not excessively exposed to interest / mark-up rate risk as more of its assets and liabilities are re-priced frequently. The Assets and Liabilities Committee (ALCO) / Executive Risk Management Committee (ERMC) of the Bank monitors and manages the interest rate risk with the objective of limiting the potential adverse effects on the profitability of the Bank.

Management of interest rate risk is one of the critical components of market risk management in banks. The Bank's net interest income or net interest margin is also dependent on the movement of interest rates and mismatches in the cash flows or re-pricing dates. Interest rate risk management includes establishing and monitoring various risk mitigating / quantifying limits such as PVBP, duration, balance sheet DGAP and other money market and interest rate sensitivity limits.

As part of the risk reporting, an interest rate sensitivity statement is prepared on a quarterly basis. This statement classifies the interest rate-sensitive assets and liabilities into various maturity groups enabling the management to monitor the impact of interest rate movements on the Statement of Financial Position.

### 2013

Effective Yield / Interest rate	Exposed to Yield / Interest risk										Non-interest bearing financial instruments	
	Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years		
<hr/> <div>(Rupees in '000)</div> <hr/>												
On-balance sheet financial instruments												
Assets												
0.0%	157,930,297	13,536,856	-	-	-	1,277,773	1,205,778	-	-	-	-	144,393,441
1.16%	17,457,523	9,667,791	2,281,214	-	-	-	-	-	-	-	-	3,024,967
8.96%	51,938,689	47,942,579	3,996,110	-	-	-	-	-	-	-	-	-
9.63%	397,958,681	76,708,559	91,861,181	43,029,572	9,251,678	11,265,858	37,303,275	16,465,075	22,815,602	1,837,225	87,420,656	
11.26%	615,419,875	175,366,225	143,425,332	94,819,815	112,887,426	12,603,698	13,994,593	41,123,675	11,323,561	9,875,550	-	
0.0%	32,168,171	-	-	-	-	-	-	-	-	-	-	32,168,171
	1,272,873,236	323,222,010	241,563,837	139,127,160	123,344,882	23,869,556	51,297,868	57,588,750	34,139,163	11,712,775	267,007,235	
Liabilities												
0.0%	13,894,667	-	-	-	-	-	-	-	-	-	-	13,894,667
8.83%	21,994,839	5,437,791	10,681,507	2,119,356	133,000	101,603	2,414,376	907,005	200,201	-	-	-
5.94%	1,101,138,574	591,088,664	41,282,465	73,764,885	45,559,212	4,282,931	6,985,615	5,771,626	81,276	918	332,320,982	
	-	-	-	-	-	-	-	-	-	-	-	-
13.90%	24,034	1,598	2,638	2,723	5,352	8,691	3,032	-	-	-	-	-
0.0%	56,735,187	-	-	-	-	-	-	-	-	-	-	56,735,187
	1,193,787,301	596,528,053	51,966,610	75,886,964	45,697,564	4,393,225	9,403,023	6,678,631	281,477	918	402,950,836	
	79,085,935	(273,306,043)	189,597,227	63,240,196	77,647,318	19,476,331	41,894,845	50,910,119	33,857,686	11,711,857	(135,943,601)	
On-balance sheet gap												
Off-balance sheet financial instruments												
	-	-	-	-	-	-	-	-	-	-	-	-
	204,673,055	96,145,751	79,685,178	27,464,730	1,377,396	-	-	-	-	-	-	-
	132,796,307	91,109,270	24,662,338	16,890,382	134,317	-	-	-	-	-	-	-
	337,469,362	187,255,021	104,347,516	44,355,112	1,511,713	-	-	-	-	-	-	-
Off-balance sheet gap												
	416,555,297	(86,051,022)	293,944,743	107,595,308	79,159,031	19,476,331	41,894,845	50,910,119	33,857,686	11,711,857	(135,943,601)	
Total Yield / Interest Risk Sensitivity Gap												
Cumulative Yield / Interest Risk Sensitivity Gap												
		(86,051,022)	207,893,721	315,489,029	394,648,060	414,124,391	456,019,236	506,929,355	540,787,041	552,498,898	416,555,297	

# Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

## 41.3.3 Mismatch of Interest Rate Sensitive Assets and Liabilities - (continued)

### 2012 - (Restated)

	Effective Yield / Interest rate	Exposed to Yield / Interest risk									Non-interest bearing financial instruments
		Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	
----- (Rupees in '000) -----											
On-balance sheet financial instruments											
Assets											
Cash and balances with treasury banks	0.01%	158,332,679	10,554,532	-	-	-	-	-	-	-	147,778,147
Balances with other banks	1.23%	30,222,367	6,720,912	8,629,853	1,631,424	1,309,894	-	-	-	-	11,930,284
Lending to financial institutions - net	11.40%	8,272,645	8,172,645	100,000	-	-	-	-	-	-	-
Investments - net	11.01%	343,537,529	18,728,254	53,177,359	47,363,504	60,359,371	10,623,446	7,486,941	40,357,030	17,686,507	87,581,038
Advances - net	11.30%	654,690,016	132,533,304	220,732,206	134,388,493	95,054,597	17,527,160	14,814,798	25,890,678	7,148,009	6,600,771
Other assets	0.00%	26,003,742	-	-	-	-	-	-	-	-	26,003,742
		1,221,058,978	176,709,647	282,639,418	183,383,421	156,723,862	28,150,606	22,301,739	66,247,708	24,834,516	273,293,211
Liabilities											
Bills payable	0.00%	14,367,639	-	-	-	-	-	-	-	-	14,367,639
Borrowings	8.43%	51,296,579	39,677,343	5,356,368	1,320,822	594,784	-	-	4,347,262	-	-
Deposits and other accounts	5.86%	1,036,739,051	582,821,398	46,640,717	36,171,618	46,469,557	1,228,785	2,024,985	5,308,258	16,287	316,049,252
Sub-ordinated loans	-	-	-	-	-	-	-	-	-	-	-
Liabilities against assets subject to finance lease	13.50%	29,619	727	1,811	3,907	13,623	9,245	306	-	-	-
Other liabilities	0.00%	51,186,744	-	-	-	-	-	-	-	-	51,186,744
		1,153,619,632	622,499,468	51,998,896	37,496,347	47,077,964	1,238,030	2,025,291	9,655,520	16,287	381,603,635
<b>On-balance sheet gap</b>		67,439,346	(445,789,821)	230,640,522	145,887,074	109,645,898	26,912,576	20,276,448	56,592,188	24,818,229	6,766,656 (108,310,424)
Off-balance sheet financial instruments											
Forward purchase of foreign exchange	-	176,517,384	84,303,957	58,325,962	32,831,446	1,056,019	-	-	-	-	-
Forward sale of foreign exchange	-	96,414,777	74,408,843	19,293,605	2,712,329	-	-	-	-	-	-
<b>Off-balance sheet gap</b>		272,932,161	158,712,800	77,619,567	35,543,775	1,056,019	-	-	-	-	-
<b>Total Yield / Interest Risk Sensitivity Gap</b>		340,371,507	(287,077,021)	308,260,089	181,430,849	110,701,917	26,912,576	20,276,448	56,592,188	24,818,229	6,766,656 (108,310,424)
<b>Cumulative Yield / Interest Risk Sensitivity Gap</b>		(287,077,021)	21,183,068	202,613,917	313,315,834	340,228,410	360,504,858	417,097,046	441,915,275	448,681,931	340,371,507

# Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

## 41.4 Liquidity Risk

Liquidity risk is the risk that the Bank will be unable to meet its liability when they fall due. To limit this risk, management has arranged diversified funded sources, manages assets with liquidity in mind and monitors liquidity on daily basis. In addition, the Bank maintains statutory deposits with central banks inside and outside Pakistan.

The purpose of liquidity management is to ensure sufficient cash flows to meet all of the Bank's liabilities when due, under both normal and stressed conditions without incurring unacceptable losses or risking sustained damage to the Bank's business franchises, as well as to capitalize on opportunities for business expansion. This includes the Bank's ability to meet deposit withdrawals either on demand or at contractual maturity, to repay borrowings as they mature and to make new loans and investments as opportunities arise.

The ALCO is responsible for ensuring that the Bank has adequate liquidity and monitors liquidity gaps, to execute this responsibility. Regulatory stress as well as proprietary stress testing and scenario analysis are performed to proactively identify and manage liquidity needs /requirements. Bank has various limits / ratios, triggers and management actions in place to monitor and mitigate liquidity risk.

### 41.4.1 Maturities of Assets and Liabilities (based on contractual maturity)

2013										
(Rupees in '000)										
	Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years
<b>Assets</b>										
Cash and balances with treasury banks	157,930,297	157,930,297	-	-	-	-	-	-	-	-
Balances with other banks	17,457,523	12,692,758	2,281,214	1,277,773	1,205,778	-	-	-	-	-
Lending to financial institutions - net	51,938,689	47,942,579	3,996,110	-	-	-	-	-	-	-
Investments - net	397,958,681	76,749,116	91,858,482	43,024,175	64,001,400	15,753,317	55,782,021	20,545,726	22,806,879	7,437,565
Advances - net	615,419,874	111,051,156	90,518,688	34,180,527	120,055,350	35,542,491	34,593,935	105,768,518	67,882,496	15,826,713
Operating fixed assets	32,702,121	-	-	-	6,894,070	3,45,880	3,011,757	398,396	235,437	21,816,581
Deferred tax assets - net	10,955,008	-	-	-	-	-	-	2,164,422	8,790,586	-
Other assets	79,979,063	12,597,337	15,989,150	9,562,496	1,908,612	23,363,058	16,341,385	217,025	-	-
	1,364,341,256	418,963,243	204,643,644	88,044,971	194,065,210	75,004,746	109,729,098	129,094,087	99,715,398	45,080,859
<b>Liabilities</b>										
Bills payable	13,894,667	13,894,667	-	-	-	-	-	-	-	-
Borrowings	21,994,839	5,437,791	10,681,507	2,119,356	133,000	101,603	2,414,376	907,005	200,201	-
Deposits and other accounts	1,101,138,574	834,468,924	64,908,409	68,694,294	85,599,423	13,043,376	11,328,141	22,883,972	212,035	-
Sub-ordinated loans	-	-	-	-	-	-	-	-	-	-
Liabilities against assets subject to finance lease	24,034	1,598	2,638	2,723	5,352	8,691	3,032	-	-	-
Other liabilities	71,002,438	26,958,341	2,666,346	8,759,987	945,143	20,707,736	2,251,846	4,405,577	2,153,731	2,153,731
Deferred tax liabilities	-	-	-	-	-	-	-	-	-	-
	1,208,054,552	880,761,321	78,258,900	79,576,360	86,682,918	33,861,406	15,997,395	28,196,554	2,565,967	2,153,731
<b>Net assets</b>	156,286,704	(461,798,078)	126,384,744	8,468,611	107,382,292	41,143,340	93,731,703	100,897,533	97,149,431	42,927,128
Share capital	21,275,131									
Reserves	31,538,695									
Unappropriated profit	48,045,930									
Surplus on revaluation of assets - net	55,426,948									
	156,286,704									



## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

### 41.4.1 Maturities of Assets and Liabilities (based on contractual maturity) - (continued)

2012 - (Restated)									
(Rupees in '000)									
Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years
<b>Assets</b>									
Cash and balances with treasury banks	158,332,679	-	-	-	-	-	-	-	-
Balances with other banks	30,222,367	8,629,853	1,631,424	1,309,894	-	-	-	-	-
Lending to financial institutions - net	8,272,645	100,000	-	-	-	-	-	-	-
Investments - net	343,537,529	53,177,359	47,363,504	120,057,651	16,009,381	19,318,045	44,851,546	17,686,507	5,774,419
Advances - net	654,690,016	89,787,443	120,713,992	132,590,095	46,144,854	29,085,726	103,685,743	75,104,982	7,692,480
Operating fixed assets	27,949,833	-	-	2,802,257	1,693,065	437,827	1,505,656	226,965	21,284,063
Deferred tax assets - net	9,848,073	-	-	-	-	-	2,984,050	6,864,023	-
Other assets	76,674,963	12,788,564	8,196,343	2,652,289	20,713,031	20,921,275	238,617	-	-
	1,309,528,105	124,580,477	177,905,263	259,412,186	84,560,331	69,762,872	153,265,612	99,882,477	34,750,962
<b>Liabilities</b>									
Bills payable	14,367,639	-	-	-	-	-	-	-	-
Borrowings	51,296,579	5,356,368	1,320,822	594,784	-	-	4,347,262	-	-
Deposits and other accounts	1,036,739,052	79,385,056	35,798,196	73,193,722	11,945,674	5,194,282	9,509,534	213,583	-
Sub-ordinated loans	-	-	-	-	-	-	-	-	-
Liabilities against assets subject to finance lease	29,619	1,811	3,907	13,623	9,245	306	-	-	-
Other liabilities	67,114,616	1,886,723	9,165,346	966,535	18,851,598	2,121,371	4,172,447	2,051,075	2,051,075
	1,169,547,505	86,629,958	46,288,271	74,768,664	30,806,517	7,315,959	18,029,243	2,264,658	2,051,075
<b>Net assets</b>	139,980,600	37,950,519	131,616,992	184,643,522	53,753,814	62,446,913	135,236,369	97,617,819	32,699,887
Share capital	18,500,114	-	-	-	-	-	-	-	-
Reserves	28,618,528	-	-	-	-	-	-	-	-
Unappropriated profit	57,418,845	-	-	-	-	-	-	-	-
Surplus on revaluation of assets - net	35,243,113	-	-	-	-	-	-	-	-
	139,980,600	-	-	-	-	-	-	-	-

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

#### 41.4.2 Maturities of Assets and Liabilities (based on behavioural study)

The Bank has assets and liabilities that have contractual and non-contractual maturities. The Bank conducts statistical study to assess the expected maturity of assets and liabilities with non-contractual maturities. The behavioural maturities are determined on the basis of statistical study conducted by the Bank, based on the past six years of data. The attrition rate of deposits is determined based on historically observed weekly data of all Current and Saving Deposit accounts using VaR based approach. The approach considers the tendency of variation among the respective time bands for selected deposit types and drives the portion of volatility of such time bands based on 99% confidence interval on the variation data so calculated. The remaining portion of the deposit which marked as core is accordingly shifted to higher time bands.

2013									
Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years
----- (Rupees in '000) -----									
Assets									
Cash and balances with treasury banks	157,930,297	65,573,209	7,648,570	42,353,259	42,353,259	-	-	-	-
Balances with other banks	17,457,523	12,692,758	2,281,214	1,277,773	1,205,778	-	-	-	-
Lending to financial institutions - net	51,938,689	47,942,579	3,996,110	-	-	-	-	-	-
Investments - net	397,956,681	76,749,116	91,858,482	43,024,175	64,001,400	15,753,317	20,545,726	22,806,879	7,437,565
Advances - net	615,419,874	111,051,155	90,518,688	34,180,527	120,055,350	35,542,491	105,768,518	67,882,496	15,826,714
Operating fixed assets	32,702,121	-	-	-	6,894,070	345,880	398,396	235,437	21,816,581
Deferred tax assets - net	10,955,008	-	-	-	-	-	2,164,422	8,790,586	-
Other assets	79,979,063	8,780,732	7,363,386	22,004,865	1,908,612	23,363,058	16,341,385	217,025	-
	1,364,341,256	322,791,549	203,666,450	142,840,599	236,418,469	75,004,746	109,729,098	129,094,087	45,080,860
Liabilities									
Bills payable	13,894,667	6,003,587	799,324	3,545,878	3,545,878	-	-	-	-
Borrowings	21,994,839	5,437,791	10,681,507	2,119,356	133,000	101,603	2,414,376	200,201	-
Deposits and other accounts	1,101,138,574	241,607,389	91,925,820	166,300,936	180,396,690	137,523,448	135,808,212	147,364,043	212,036
Sub-ordinated loans	-	-	-	-	-	-	-	-	-
Liabilities against assets subject to finance lease	24,034	1,598	2,638	2,723	5,352	8,691	3,032	-	-
Other liabilities	71,002,438	23,936,988	5,093,695	9,553,991	945,143	20,707,736	2,251,846	4,405,577	2,153,731
	1,208,054,552	276,987,353	108,502,984	181,322,884	185,026,063	158,341,478	140,477,466	152,676,625	2,153,731
Net assets									
	156,286,704	45,804,196	95,163,466	38,482,285	51,392,406	83,336,732	30,748,368	97,149,430	42,927,129
Share capital									
Reserves	21,275,131	-	-	-	-	-	-	-	-
Unappropriated profit	31,538,659	-	-	-	-	-	-	-	-
Surplus on revaluation of assets - net	48,045,930	-	-	-	-	-	-	-	-
	55,426,948	-	-	-	-	-	-	-	-
	156,286,704	-	-	-	-	-	-	-	-

# Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

## 41.4.2 Maturities of Assets and Liabilities (based on behavioural study) - (continued)

2012 - (Restated)									
Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 Years to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years
(Rupees in '000)									
<b>Assets</b>									
Cash and balances with treasury banks	158,332,679	63,551,143	10,606,374	42,087,581	42,087,581	-	-	-	-
Balances with other banks	30,222,367	18,651,196	8,629,853	1,631,424	1,309,894	-	-	-	-
Lending to financial institutions - net	8,272,645	8,172,645	100,000	-	-	-	-	-	-
Investments - net	343,537,529	19,299,118	53,177,359	47,363,504	120,057,651	16,009,381	44,851,546	17,686,507	5,774,419
Advances - net	654,690,016	89,787,443	49,884,701	120,713,992	132,590,095	29,085,726	103,685,743	75,104,982	7,692,480
Operating fixed assets	27,949,833	-	-	-	2,802,257	437,827	1,505,656	226,965	21,284,063
Deferred tax assets - net	9,848,073	-	-	-	-	-	2,984,050	6,864,023	-
Other assets	76,674,963	8,007,478	5,685,490	18,456,782	2,652,289	20,713,031	238,618	-	-
	1,309,528,105	207,469,023	128,083,777	230,253,283	301,499,767	84,560,331	153,265,613	99,882,477	34,750,962
<b>Liabilities</b>									
Bills payable	14,367,639	6,555,128	667,653	3,572,429	3,572,429	-	-	-	-
Borrowings	51,296,579	39,677,343	5,356,368	1,320,822	594,784	-	4,347,262	-	-
Deposits and other accounts	1,036,739,052	233,204,681	105,353,184	135,520,688	174,912,366	125,489,302	129,804,554	213,583	-
Sub-ordinated loans	-	-	-	-	-	-	-	-	-
Liabilities against assets subject to finance lease	29,619	727	1,811	3,907	13,623	306	-	-	-
Other liabilities	67,114,616	22,992,078	4,140,445	9,767,990	966,535	18,851,598	4,172,447	2,051,076	2,051,076
	1,169,547,505	302,429,957	115,519,461	150,185,836	180,059,737	127,610,979	138,324,263	2,264,659	2,051,076
<b>Net assets</b>	<b>139,980,600</b>	<b>(94,960,934)</b>	<b>12,564,316</b>	<b>80,067,447</b>	<b>121,440,030</b>	<b>(66,541,206)</b>	<b>14,941,350</b>	<b>97,617,818</b>	<b>32,699,886</b>
Share capital	18,500,114								
Reserves	28,818,528								
Unappropriated profit	57,418,845								
Surplus on revaluation of assets - net	35,243,113								
	139,980,600								

# Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

## 42. ISLAMIC BANKING BUSINESS

The Bank is operating 18 Islamic banking branches as at December 31, 2013 (December 31, 2012: 8 branches).

### 42.1 Profit Distribution Policy for Islamic Banking Division

The profit distribution mechanism during the year complies with the rules and principles of Islamic Shariah and is in the light of guidelines approved by the Shariah Advisor of the Bank's Islamic Banking Division and the SBP guidelines related to Shariah Compliance.

The non-compliant income identified during the year is transferred to the charity account.

### 42.2 Statement of Financial Position As at December 31, 2013

Note

2013

2012

---(Rupees in '000)---

#### ASSETS

Cash and balances with treasury banks

263,743

173,725

Balances with other banks

80

753,957

Investments

42.2.1

4,819,868

1,220,635

Islamic financing and related assets

42.2.2

951,020

1,322,280

Operating fixed assets

59,554

12,541

Other assets

162,952

69,488

6,257,217

3,552,626

#### LIABILITIES

Bills payable

9,547

2,439

Deposits and other accounts

- Current accounts

1,520,348

1,476,882

- Saving accounts

571,311

369,579

- Term deposits

684,746

669,092

- Deposit from financial institutions-Remunerative

2,261,206

407,327

Due to Head Office

283,959

352,927

Other liabilities

58,960

51,975

5,390,077

3,330,221

#### NET ASSETS

867,140

222,405

#### REPRESENTED BY

Islamic Banking Fund

800,000

300,000

Unappropriated profit / (loss)

67,140

(77,595)

867,140

222,405

#### Remuneration to Shariah Advisor

1,822

1,521

#### CHARITY FUND

Opening balance

0.10

-

Additions during the period

1.22

0.10

Payment / utilisation during the period

(1.19)

-

Closing balance

0.13

0.10

### 42.2.1 Investments

Sukuk

4,952,707

1,357,536

Provision for diminution in the value of investments

(132,839)

(136,901)

4,819,868

1,220,635

### 42.2.2 Islamic financing and related assets

Murabaha

688,400

688,400

Diminishing Musharaka

389,097

624,109

Ijarah assets

89,773

231,504

1,167,270

1,544,013

Provision against non-performing financings

(216,250)

(221,733)

951,020

1,322,280

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

### 42.3 PROFIT AND LOSS ACCOUNT

For the year ended December 31, 2013

Profit / return earned on financings, investments and placements  
Profit / return expensed on deposit  
Net spread earned  
Depreciation on assets given on Ijarah

Provision against advances and investments  
Provision reversed against advances and investments

Profit / (Loss) after provision

#### Other income

Fee, commission and brokerage income  
Income from dealing in foreign currencies  
Other income  
Total other income

#### Other expenses

Administrative expenses  
Profit / (loss) for the year

2013

2012

---(Rupees in '000)---

485,169	458,731
(137,479)	(220,086)
347,690	238,645
(121,984)	(136,133)
225,706	102,512
-	(103,426)
9,546	37,666
9,546	(65,760)
235,252	36,752
4,366	3,591
2,512	(5)
947	-
7,825	3,586
243,077	40,338
(175,937)	(117,933)
67,140	(77,595)

### 42.4 Unconsolidated Cash Flow Statement

For the year ended December 31, 2013

#### Cash Flow from Operating Activities

Profit / (Loss) for the year

Adjustments :

Depreciation - Own assets  
Depreciation - Ijarah assets  
Provision against non performing financings

(Increase) / Decrease in operating assets

Due from Financial Institutions

Financings

Other assets

(Increase) / Decrease in operating liabilities

Bills payable

Deposits and other accounts

Borrowings from Head Office

Other liabilities

Net cash (used in) / generated from operating activities

#### Cash Flow from Investing Activities

Investment in operating fixed assets

Net cash used in investing activities

#### Cash Flow from Financing Activities

Net Cash Flow from Financing Activities

(Decrease) / Increase in cash and cash equivalents

Cash and cash equivalents at beginning of the year

Cash and cash equivalents at end of the year

67,140	(77,595)
1,401	1,279
121,984	136,133
(9,546)	65,760
113,839	203,172
180,979	125,577
753,877	(753,957)
(3,340,412)	273,748
(93,464)	41,694
(2,679,999)	(438,515)
7,108	(6,946)
2,114,731	1,403,036
8,627	(1,054,023)
6,986	3,325
2,137,452	345,392
(361,568)	32,454
(48,414)	(602)
(48,414)	(602)
500,000	-
90,018	31,852
173,725	141,873
263,743	173,725

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

### 42.5 Allocation of Income and Expenses to Remunerative Depositors' Pool

	2013 ---(Rupees in '000)---	2012
Income from financing activities	246,380	309,439
Income from investments	227,388	138,076
Income from placements with Financial Institutions 11,401	11,401	11,216
<b>Total Income</b>	<b>485,169</b>	<b>458,731</b>
Less: Administrative expenses directly attributable to the Pool	(121,271)	(136,133)
Less: Profit Distributed to other Special Pools	(54,067)	(4,140)
<b>Gross Distributable Income</b>	<b>309,831</b>	<b>318,458</b>
Mudarib (Bank) share of profit before Hiba	(36,804)	(75,271)
Add: Reversal of income on classified investment recognized by bank	-	14,343
Less: Hiba from bank's share to depositors	4,726	57,572
Net Mudarib (Bank) share of profit	(32,078)	(3,356)
<b>Rab-ul-Maal Share of Profit</b>	<b>277,753</b>	<b>315,102</b>
<b>Rab-ul-Maal Share of Profit is distributed as follows:</b>		
Remunerative depositors' share in Mudarabah pool	105,910	217,063
Bank's equity in Mudarabah pool	171,843	98,039
	<b>277,753</b>	<b>315,102</b>

Note: Administrative and operating expenses are paid by the Bank and not charged to the depositors' pool as per guidelines of Mudarabah

### 42.6 Pools maintained by NBP-IBD

NBP-IBD has managed a General Pool and Three special pools during the year 2013. The General pool was maintained throughout the year and the special pools were maintained for specific periods the key features of the special pools maintained are as follows:

Pool description	Pool start date	Pool end date	Profit sharing Ratio	
			Rab-ul-Mall	Mudarib
Special pool 1	20-May-13	30-Sep-13	92%	8%
Special pool 2	8-Nov-13	to date	80%	20%
Special pool 3	30-Dec-13	9-Jan-14	85%	15%

### 42.7 Sectors of economy where Mudaraba based deposits have been deployed

Sector	Percentage
Chemicals & pharmaceuticals	3.54%
Textile spinning	1.44%
Textile composite	3.27%
Cement	1.57%
Oil Gas	5.45%
Fuel & energy	8.17%
Leasing/Modarbas	1.45%
Services	0.06%
Federal Government	75.05%
<b>Total</b>	<b>100%</b>



## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

### 42.8 Parameters for profit allocation and charging expenses

Profit of the pools has been distributed between Mudarib and Rab-ul-Mall by using preagreed profit sharing ratios. The share of Rab-ul-Mall's profit has been distributed among different customers using the various weightages assigned to the different categories of the pool.

Direct expenses charged to the pool Comprise the Depreciation on Ijarah Assets and brokerage commission paid on purchase of Sukuk from secondary market.

### 42.9 Mudarib Share

(Rupees in '000)

Gross distributable income	309,831
Mudarib (Bank) share of profit before Hiba	36,804

	<b>Percentage</b>
Mudarib Share	12%

(Rupees in '000)

### 42.10 Hiba from Mudarib share

Mudarib (Bank) share of profit before Hiba	36,804
Hiba from bank's share to depositors	4,726

	<b>Percentage</b>
Hiba from bank's share to depositors	13%

**42.11** During the year, the average profit rate earned by the Islamic Banking Group is 8.70% and the profit rate distributed to the depositors is 4.84%.

### 43. SUBSEQUENT EVENT

The Board of Directors has proposed a cash dividend of Rs. 2 per share ( 2012: Rs. 7 per share) amounting to Rs. 4,255 million (2012: Rs. 12,950 million) and bonus shares in the proportion of Nil ordinary shares ( 2012: 15) per 100 ordinary shares held amounting to Rs. Nil million (2012: Rs. 2,775 million) at its meeting held on March 03, 2014 for approval of the members at the annual general meeting to be held on March 28, 2014. These financial statements do not reflect this appropriation as explained in note 5.17.

### 44. GENERAL

Figures have been rounded off to the nearest thousand rupees.

### 45. DATE OF AUTHORIZATION FOR ISSUE

The financial statements were authorized for issue on March 03, 2014 by the Board of Directors of the Bank.

Chairman

President

Director

Director

# Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

Annexure I as referred to in  
Note 9.14 to the financial statements

## 1.1 Particulars of investments held in listed companies and modarabas

### 1.1.1 Ordinary shares

Investee	JCRVIS	PACRA	No. of shares held		Market Value	
			2013	2012	2013	2012
----- (Rupees in '000) -----						
Held-for-trading						
Attock Refinery Limited	Unrated	AA/A1+	-	188,600	-	31,606
D G Khan Cement	Unrated	Unrated	-	3,508,875	-	191,514
Lafarge Pakistan Cement	Unrated	Unrated	-	193	-	1
Lucky Cement Limited	Unrated	Unrated	-	400,000	-	60,616
Nishat Chunian Limited	Unrated	AA-/A1+	81,200	-	4,888	-
Nishat Mills Limited	Unrated	AA-/A1+	-	1,075,500	-	68,671
P.T.C.L	Unrated	Unrated	-	6,250,000	-	108,438
TPL Trakker Limited	Unrated	A-/A2	-	462,500	-	4,181
			81,200	11,885,668	4,888	465,027
Available-For-Sale						
Abbott Laboratories Limited	Unrated	Unrated	462	462	182	106
Adamjee Insurance Company Limited	Unrated	AA	8,036,244	3,321,865	300,314	226,352
Adil Textile Mills Limited	Unrated	Unrated	47,696	47,696	-	-
ADOS Pakistna Ltd	Unrated		575,500	-	31,440	-
Agriauto Industries Limited	Unrated	Unrated	567,047	567,047	44,695	45,449
Aisha Steel Mills Limited	A-/A-2	Unrated	10,000,000	10,000,000	93,900	106,500
AKZO Nobel Pakistan Limited	Unrated	Unrated	13,316	13,316	1,660	1,152
Al Abbas Sugar Mills Limited	A/A1	A/A1	727,285	727,285	70,547	75,274
Al Abid Silk Mills Limited	Unrated	Unrated	583,570	583,570	9,454	10,218
Al Qaim Textile Mills	Unrated	Unrated	183,265	183,265	-	240
Al-Ghazi Tractors Limited	Unrated	Unrated	1,705	1,705	362	406
Allied Bank Limited	AA+/1+	AA/A1+	7,450,797	8,024,861	670,572	589,747
American Life Insurance	Unrated		2,500,000	2,500,000	90,750	83,750
Amtex Limited	Unrated	Unrated	23,172,472	23,172,472	78,323	57,931
Arif Habib Corp Limited	AA/A-1+	Unrated	2,185,692	2,185,692	48,632	52,719
Arif Habib Limited	Unrated	Unrated	157,977	143,615	5,060	4,432
Aruj Garment Accessories Limited	Unrated	Unrated	34,541	34,541	521	276
Asim Textile Mills Limited	Unrated	Unrated	582,237	582,237	14,119	5,409
Askari Bank Limited	Unrated	AA/A1+	19,145,344	19,576,391	268,035	337,105
Atlas Battery Limited	Unrated		144	120	56	28
Atlas Insuracne	Unrated		68,904	57,420	4,307	2,614
Attock Petroleum Limited	Unrated	Unrated	1,011,151	842,626	505,262	431,416
Attock Refinery Limited	Unrated	AA/A1+	911,885	735,385	189,371	123,236
Ayaz Textile Mills Limited	Unrated	Unrated	107,432	107,432	-	-
Azgard Nine	Unrated	D	22,169,691	22,169,691	158,292	179,353
Balochistan Particle Board Limited	Unrated	Unrated	398,550	398,550	1,989	1,395
Baluchistan Wheels Limited	Unrated	Unrated	811,357	811,357	42,548	28,397
Bank Al Habib Limited	Unrated	AA+/A1+	10,034,424	18,101,924	416,930	574,374
Bank Alfalah Limited	Unrated	AA/A1+	30,689,567	37,820,567	829,846	636,142
Bank Of Punjab	Unrated	AA-/A1+	1,322,479	1,322,479	14,574	14,151
Bankislami Pakistan Limited	Unrated	A/A1	2,210,107	2,210,107	15,338	20,355
Bata Pakistan Limited	Unrated	Unrated	40	40	112	54
Berger Paints Limited	Unrated	Unrated	203,429	203,429	14,698	4,713
Bestway Cement Limited (Mustehkam)	Unrated	Unrated	345,923	345,923	24,561	9,686
Blessed Textiles Limited	Unrated	Unrated	3,742	3,742	750	441
Boc Pakistan Limited (Linde Pakistan)	Unrated	Unrated	515,585	515,585	92,218	79,137
Bolan Casting Limited	Unrated	Unrated	1,504,649	1,367,863	47,577	49,257
Brother Textile Mills Limited	Unrated	Unrated	214,100	214,100	1,321	771
Burshane LPG Pakistan (Former Shell LPG)	Unrated	Unrated	1,816,238	1,816,238	74,829	65,457
Buxlay Paints Limited	Unrated	Unrated	89,291	89,291	1,725	1,161
Casspak Industries Limited	Unrated	Unrated	27,384	27,384	-	-
Century Insurance Company Limited	A/A-2	Unrated	1,147,500	1,147,500	18,601	15,090
Chashma Sugar Mills Limited	Unrated	Unrated	-	23	-	-
Cherat Cement Limited	Unrated	Unrated	-	2,828,500	-	137,889
Clariant Pakistan Limited	Unrated	Unrated	353,570	703,570	95,386	181,662
Colony Mills	Unrated	Unrated	595,397	595,397	3,376	3,031
Colony Sarhad Textile	Unrated	Unrated	167,677	167,677	-	84
Colony Sugar Mills Limited	Unrated	Unrated	181,491	181,491	1,980	1,111
Crescent Knitwear	Unrated	Unrated	42,130	42,130	-	-
Crescent Steel & Allied Product	Unrated	Unrated	2,828,885	3,571,714	133,410	125,546
Crescent Textile Mills Limited	Unrated	Unrated	1,049,799	1,049,799	22,623	16,282
Cynamid (Wyeth Pakistan )	Unrated	Unrated	57,788	57,788	260,049	55,188
D.S. Industries Limited	Unrated	Unrated	540,339	540,339	2,858	1,778
Dadabhoy Construction	Unrated	Unrated	35,390	40,024	-	3
Dadabhoy Cement Industries	Unrated	Unrated	5,004,500	5,004,500	32,329	12,611
Dandot Cement	Unrated	Unrated	160,000	160,000	1,509	1,027
Data Agro Limited	Unrated	Unrated	50,135	50,135	981	363
Dawood Capital Management	Unrated	AM3+	338,285	338,285	785	1,001
Dawood Hercules Corporation Limited	Unrated	Unrated	4,719,492	7,189,992	264,858	233,962
Dawood Lawrencepur Limited	Unrated	Unrated	135,387	135,387	11,366	6,194
Dewan Cement (Pakland Cement)	Unrated	D	4,587,003	4,587,003	31,926	23,210
Dewan Khalid Textile	Unrated	Unrated	142,425	142,425	1,830	912
Balance carried forward			172,558,415	189,360,952	5,048,737	4,636,148

# Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

Investee	JCRVIS	PACRA	No. of shares held		Market Value	
			2013	2012	2013	2012
					----- (Rupees in '000) -----	
<b>Balance brought forward</b>			<b>172,558,415</b>	<b>189,360,952</b>	<b>5,048,737</b>	<b>4,636,148</b>
Dewan Mushtaq Textile	Unrated	Unrated	14,442	14,442	260	122
Dewan Salman Fibres	Unrated	Unrated	2,740,202	2,740,202	7,179	6,576
Dewan Sugar Mills	Unrated	Unrated	696,135	696,135	2,499	2,276
DG Khan Cement	Unrated	Unrated	8,797,028	8,897,028	754,169	485,600
Dost Steel Limited	Unrated	Unrated	55,076	55,076	308	346
Dynea Pakistan	Unrated	Unrated	23,358	23,358	890	423
EFU General Insurance	AA	Unrated	214,481	214,481	19,715	18,338
Ellicot Spinning Mills Limited	Unrated	Unrated	91	91	9	5
Emco Industries Limited	Unrated	Unrated	384,708	384,708	1,547	1,750
English Leasing Limited	Unrated	Unrated	360,416	360,416	-	-
Engro Corporation Limited	Unrated	A/A1	6,486,522	7,386,722	1,027,335	679,874
Engro Foods Limited	Unrated	AA/A1+	10,347,488	31,199,409	1,080,692	3,061,910
Engro Foods Limited	Unrated	AA/A1+	20,851,921	-	2,177,775	-
Engro Poly mer & Chemicals Limited	Unrated	Unrated	2,645,333	1,770,833	35,474	17,921
Escort Investment Bank	BB	BBB/A3	1,221,067	1,221,067	3,920	5,006
Faran Sugar Mills Limited	Unrated	Unrated	363,699	1,331,545	11,838	34,633
Fateh Industries	Unrated	Unrated	11,712	11,712	199	64
Fateh Sportswear Limited	Unrated	Unrated	23,003	23,003	477	218
Fateh Textile Mills	Unrated	Unrated	11,847	11,847	-	1,185
Fatima Enterprises	Unrated	A+/A1	109	109	-	2
Fatima Fertilizer Company Limited	Unrated	A+/A1	6,240,614	6,240,614	178,232	164,752
Fauji Cement Company Limited	Unrated	Unrated	2,500,000	68,500	39,875	448
Fauji Fertilizer Company Limited	Unrated	Unrated	-	179,306	-	21,004
Faysal Bank Limited	AA/A-1+	AA/A1+	3,139,214	2,742,592	35,756	29,209
Fazal Textile Mills	Unrated	Unrated	34,527	34,527	14,069	8,465
Fecto Cement Limited	Unrated	Unrated	880,337	880,337	39,289	30,486
Ferozsons Laboratories Limited	Unrated	Unrated	1,400,780	1,500,780	222,094	120,227
FFC Bin Qasim Limited	Unrated	Unrated	1,598,899	10,899	70,048	421
First Capital Securities Corp.	Unrated	Unrated	2,048,345	2,048,345	5,940	7,497
First Dawood Investment Bank	Unrated	CCC	1,394,028	1,394,028	2,119	3,053
First Equity Modarba	Unrated	Unrated	2,034,435	2,034,435	13,305	6,510
First National Equities Limited	Unrated	Unrated	191,637	191,637	630	770
Flying Cement Limited	Unrated	Unrated	10,011,000	12,012,000	61,468	45,522
General Tyre & Rubber Co.	Unrated	Unrated	2,563,500	1,600,000	135,148	42,464
Gandhara Nissan Limited	Unrated	Unrated	35,131	35,131	452	208
Ghani Gases Limited	Unrated	Unrated	-	2,485,000	-	43,314
Ghani Glass Limited	Unrated	Unrated	4,911	287,178	295	17,647
Gharibwal Cement	Unrated	Unrated	1,339,000	1,339,000	23,714	11,957
Glaxosmithkline (Glaxo Welcome)	Unrated	Unrated	4,395,099	4,086,454	598,656	299,660
Globe Textile Mills	Unrated	Unrated	33,704	33,704	-	293
Grays Of Cambridge	Unrated	Unrated	160,985	160,985	7,521	9,843
Greaves Aircondition	Unrated	Unrated	30,080	30,080	-	-
Gulistan Spinning Mills	Unrated	Unrated	148,828	148,828	763	854
Gulistan Textile Mills	Unrated	Unrated	374,355	374,355	5,990	5,615
Gulshan Spinning Mills	Unrated	Unrated	313,190	313,190	1,660	2,061
Habib Bank Limited	AAA/A-1+	Unrated	2,893,636	5,420,551	482,167	638,595
Habib Bank Modaraba 1st	AA-/A-1+	AA+/A1+	465	400,465	5	3,804
Habib Metropolitan Bank	Unrated	AA+/A1+	30,776,785	35,776,785	771,574	674,392
Habib Modaraba (Ist)	AA-	AA+/A1+	635	635	6	6
Habib Sugar	Unrated	Unrated	6,546,806	6,546,806	191,036	161,706
Hafiz Textile Mills	Unrated	Unrated	3,792	3,792	235	97
Haji Mohammad Ismail Mills Limited	Unrated	Unrated	1,594,650	1,594,650	5,215	4,864
Hakkim Textile Mills	Unrated	Unrated	131,445	131,445	-	-
Hashimi Can Company	Unrated	Unrated	82,154	82,154	-	657
Hinopak Motors Limited	Unrated	Unrated	259,462	259,462	52,551	22,765
Honda Atlas Car	Unrated	Unrated	2,482,754	2,482,754	104,375	48,314
Hub Power Company Limited	Unrated	AA+/A1+	-	164,185	-	7,428
Hub Power Company Limited	Unrated	AA+/A1+	57,740,000	57,740,000	3,505,973	2,612,158
Huffaz Seamless Pipe Ind.	Unrated	Unrated	269	269	6	6
I.B.L. Modaraba (Ist)	Unrated	Unrated	727,077	727,077	1,454	1,636
Ibrahim Fibers	Unrated	AA-/A1+	2,114,562	2,411,562	146,962	116,117
ICI Pakistan	Unrated	Unrated	-	39,799	-	6,921
I.D.B.P	Unrated	Unrated	1,011	1,011	-	-
IGI Insurance Limited	Unrated	AA	4,169,441	4,328,941	685,373	416,790
Indus Dyeing & Manuf.	A+/A-1	Unrated	267,362	267,362	312,814	167,101
Indus Motor	Unrated	Unrated	-	50,000	-	13,500
Innovative Invest.Bank Limited(Housing Finance)	Unrated	Unrated	17,952	17,952	-	-
International Industries Limited	Unrated	Unrated	6,312,636	6,312,636	292,717	207,749
International Knit Wear	Unrated	Unrated	60,716	60,716	525	392
International Steel Limited	Unrated	Unrated	2,915,478	2,915,478	50,205	35,277
Invest Capital Investment Bank Limited	Unrated	Unrated	3,705,680	3,705,680	5,077	6,300
Jahangir Siddiqui Investment Company	Unrated	A+/A1	31,405	31,405	343	255
Javed Omer Vohra & Co	Unrated	Unrated	859,960	859,960	-	1,634
Jehangir Siddiqui & Company Limited	Unrated	AA/A1+	28,503	28,503	262	460
Johnson & Phillips (Pak.) Limited	Unrated	Unrated	292,675	292,675	5,985	3,922
JS Bank Limited	Unrated	A+/A1	15,496,904	15,496,904	69,736	90,967
K-Electric Company	Unrated	A-/A2	-	369,225	-	2,127
Karam Ceramics Limited	Unrated	Unrated	-	182,554	-	1,444
Karim Cotton Mills	Unrated	Unrated	56,285	56,285	-	-
KASB Bank (Platinum Bank)	Unrated	BBB/A3	918,280	918,280	1,763	2,231
Khairpur Sugar Mills Limited	Unrated	Unrated	3,088,000	3,088,000	32,331	38,507
Khurshed Spinning Mills	Unrated	Unrated	53,900	53,900	-	-
Kohat Cement Limited	Unrated	Unrated	301,200	532,000	29,448	37,575
Kohat Textile Mills Limited	Unrated	Unrated	2,926,554	2,926,554	61,750	46,825
Kohinoor Energy Limited	Unrated	Unrated	10,135,351	10,135,351	359,704	228,147
Kohinoor Mills Limited	Unrated	Unrated	895,683	895,683	15,764	9,960
Balance carried forward			<b>426,569,120</b>	<b>453,244,487</b>	<b>18,815,403</b>	<b>15,435,306</b>

# Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

Investee	JCRVIS	PACRA	No. of shares held		Market Value	
			2013	2012	2013	2012
					----- (Rupees in '000) -----	
<b>Balance brought forward</b>			<b>426,569,120</b>	<b>453,244,487</b>	<b>18,815,403</b>	<b>15,435,306</b>
Kohinoor Power Co.	Unrated	Unrated	147,865	147,865	421	519
Kohinoor Sugar Mills	Unrated	Unrated	-	366,887	-	2,018
Kohinoor Textile Mills Limited	Unrated	Unrated	2,054,323	2,054,323	61,609	30,527
Kot Addu Power Company Limited	AA+/A-1+	Unrated	17,546,644	15,249,644	1,083,505	753,180
KSB Pumps Co. Limited	Unrated	Unrated	1,087,818	1,087,818	98,284	70,708
Lafarge Pakistan Cement	Unrated	Unrated	6,563,719	8,563,719	54,873	43,418
Leiner Pak. Gelatine	Unrated	Unrated	13,900	13,900	195	286
Libaas Textile Limited	Unrated	Unrated	250,000	250,000	2,425	-
Lotte Pakistan PTA Limited	Unrated	Unrated	4,300,000	4,300,000	31,562	31,605
Lucky Cement Limited	Unrated	Unrated	2,223,301	2,432,601	666,701	368,636
Maple Leaf Cement Limited	Unrated	BB/B	319	319	9	5
Maqbool Textile Mills	Unrated	Unrated	382	382	12	7
Mari Petroleum Company Limited	Unrated	Unrated	3,040,417	3,415,417	646,697	335,906
Masood Textile Mills Limited	Unrated	Unrated	4,593,662	4,593,662	580,823	120,124
MCB Bank Limited	Unrated	AAA/A1+	46	1,580,842	13	331,597
Mehar Dastgir Textile	Unrated	Unrated	24,856	24,856	-	-
Mehran Jute Limited	Unrated	Unrated	61,931	61,931	-	-
Metropolitan Steel Corp (Restricted)	Unrated	Unrated	50,204	50,204	801	801
Millat Tractors Limited	Unrated	Unrated	567,840	469,290	273,983	264,942
Mirpurkhas Sugar Mills	Unrated	Unrated	802,353	634,272	32,896	26,100
Moonlite Pak (Blanket)	Unrated	Unrated	58,846	58,846	705	421
Morafco Limited	Unrated	Unrated	29,069	29,069	-	-
Nagina Cotton Mills Limited	Unrated	Unrated	498	498	45	27
National Foods Limited	A+/A-1	Unrated	3,531,125	2,974,900	1,559,874	859,568
National Over.	Unrated	Unrated	12,471	12,471	-	-
National Refinery Limited	Unrated	AA+/A1+	869,554	555,554	187,406	117,611
Nestle Pakistan Limited	Unrated	Unrated	4,980	4,980	37,599	23,572
NIB (Ndlc-Iffc Bank) NIB Bank Limited	Unrated	AA-/A1+	12,862,190	12,862,190	30,098	33,828
Nishat (Chunian) Limited	A-/A-2	AA-/A1+	2,071,949	2,932,840	124,731	102,767
Nishat Chunian Power Limited	A-/A-2	AA-/A1+	436	436	15	9
Nishat Mills Limited	Unrated	AA-/A1+	383,218	6,566,618	48,761	419,279
Nishat Power Limited	A+/A-2	AA-/A1	893	893	27	17
Oil And Gas Company Limited	AAA/A-1+	Unrated	2,050,581	2,474,781	566,699	476,668
Orix Leasing Pakistan Limited	Unrated	AA/A1+	1,689,793	1,689,793	43,090	25,347
Otsuka Pakistan	Unrated	Unrated	-	53,619	-	2,024
Pace Pakistan Limited	Unrated	D	37,314,967	37,314,967	141,424	111,572
Package Limited	Unrated	AA/A1+	2,501,663	3,269,663	682,028	494,242
Pak Datacom Limited	Unrated	Unrated	750,791	750,791	52,195	42,990
Pak Electron Limited	Unrated	A-/A2	4,599,015	4,599,015	91,934	49,485
Pak Suzuki Motors Limited	Unrated	Unrated	1,990,727	2,490,727	306,353	218,287
Pakgen Power Limited	Unrated	AA/A1+	4,550,000	4,550,000	98,781	95,732
Pakistan Engineering Company Limited	Unrated	Unrated	135,242	135,242	6,627	7,438
Pakistan International Airlines Corporation "A-Class"	Unrated	Unrated	20,851,011	20,851,011	174,731	84,030
Pakistan National Shipping Corporation	Unrated	AA-/A1+	608,707	1,253,462	51,211	43,646
Pakistan Oil Fields Limited	Unrated	Unrated	1,229,000	1,750,000	611,686	765,695
Pakistan Paper Products Limited	Unrated	Unrated	78,272	189,772	4,040	7,591
Pakistan Petroleum Limited	Unrated	Unrated	270,966	225,805	57,976	39,920
Pakistan Refinery Limited	Unrated	A-/A2	3,361,306	3,361,306	255,930	232,939
Pakistan Reinsurance Company Limited	Unrated	Unrated	12,083,770	14,882,779	343,783	363,884
Pakistan Services Limited	Unrated	Unrated	418,460	418,460	119,261	67,791
Pakistan State Oil	Unrated	AA+/A1+	2,988,589	-	992,869	-
Pakistan State Oil	Unrated	AA+/A1+	18,798,535	19,202,593	6,245,249	4,459,034
Pakistan Telecommunication Company Limited	Unrated	Unrated	37,671,354	16,020,854	1,071,373	277,962
Pakistan Tobacco	Unrated	Unrated	1,100	145,531	619	9,832
Pan Islamic Steamship	Unrated	Unrated	421	421	-	-
Pangrio Sugar	Unrated	Unrated	-	393	-	1
Paramount Spinning Mills	Unrated	Unrated	994,301	994,301	6,423	9,098
Pervez Ahmed Securities Limited	Unrated	Unrated	301,925	301,925	918	894
Pioneer Cement Limited	Unrated	Unrated	26,405,714	27,405,714	1,011,339	494,399
Premier Insurance Co. of Pakistan Limited	Unrated	Unrated	56,074	56,074	418	2,711
Premium Textile Mills	Unrated	Unrated	167,389	184,889	28,490	16,132
Punjab Modaraba (Ist)	Unrated	BBB/A3	595,224	595,224	1,113	1,821
Quetta Textile Mills	Unrated	D	9,686	9,686	600	271
Redco Textile Mills Limited	Unrated	Unrated	402,378	402,378	1,855	2,314
RMCPPL	Unrated	Unrated	13	13	-	-
Ruby Textile Mills	Unrated	Unrated	311,132	311,132	4,574	1,201
Rupali Polyester Limited	Unrated	Unrated	816,483	816,483	15,921	21,310
S.G. Power	Unrated	Unrated	164,692	164,692	379	606
Sadoon Textile Mills	Unrated	Unrated	421	421	-	-
Safe Mix Concrete Products	Unrated	Unrated	-	1,097,569	-	10,098
Saif Textile Mills Limited	Unrated	Unrated	363	363	14	8
Salman Noman Enterprises	Unrated	Unrated	167,606	167,606	1,123	838
Samba Bank Limited	AA-/A-1	Unrated	3,469,974	6,154,267	16,378	18,401
Samin Textile Mills	Unrated	Unrated	1,604,838	1,604,838	20,670	10,752
Sana Industries Limited	Unrated	Unrated	560	448	38	22
Sanghar Sugar Mills	Unrated	Unrated	115	115	3	3
Sapphire Textile Mills	A+/A-1	Unrated	226	226	88	50
Sardar Chemical Ind. Limited	Unrated	Unrated	75,413	75,413	524	648
Saudi Pak. Leasing Co.	Unrated	D	42,673	1,582,673	120	5,144
Schon Textiles Mills	Unrated	Unrated	131,446	131,446	-	-
Searle Pakistan Limited	BBB+	Unrated	215,150	1,190,000	26,584	51,170
Security Investment Bank	A/A-2	Unrated	1,160,703	1,160,703	3,772	4,353
Security Papers Limited	AAA/A-1+	AAA/A1+	1,122,013	935,011	78,878	47,985
Service Fabrics Limited	Unrated	Unrated	687,561	687,561	-	-
Service Industries Limited	Unrated	Unrated	842,126	842,126	458,580	140,635
Service Textile Mills	Unrated	Unrated	82,575	82,575	-	-
<b>Balance carried forward</b>			<b>683,496,973</b>	<b>707,128,571</b>	<b>37,936,134</b>	<b>28,089,758</b>

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

	JCRVIS	PACRA	No. of shares held		Market Value	
			2013	2012	2013	2012
Investee					----- (Rupees in '000) -----	
Balance brought forward			683,496,973	707,128,571	37,936,134	28,089,758
Shabbir Tiles & Ceramics	Unrated	Unrated	1,891,989	1,801,895	16,839	15,586
Shahmurad Sugar Mills Limited	BBB+/A-2	Unrated	3,895	3,895	77	60
Shah Taj Sugar Mills	Unrated	Unrated	408,539	408,539	35,134	32,728
Shakarganj Mills	Unrated	D	-	666,302	-	8,062
Shell Pakistan Limited	Unrated	Unrated	175,000	175,000	33,325	23,833
Shezan International	Unrated	Unrated	40	37	29	16
Siemens (Pakistan) Engineering Company Limited	Unrated	Unrated	-	698,212	-	540,891
Silk Bank Limited	A-/A-2	Unrated	1,810,788	1,810,788	3,803	4,129
Sindh Fine Textile Mills	Unrated	Unrated	39,603	39,603	279	-
Sitara Chemicals Industries Limited	A+/A-1	Unrated	520,814	570,814	127,605	102,176
Sitara Energy Limited	Unrated	Unrated	1,130,517	1,130,517	40,258	32,220
SME Leasing Limited	BB+/B	Unrated	1,230,477	1,230,477	6,152	9,229
Soneri Bank Limited	Unrated	AA-/A1+	54,272,585	59,369,214	593,199	420,928
Standard Chartered Leasing Limited	Unrated	AA+/A1+	193	193	1	1
Standard Chartered Modaraba	Unrated	AA+/A1+	1,975,021	1,975,021	33,733	22,811
Sui Northern Gas Pipeline Company Limited	Unrated	AA/A1+	18,805,318	47,301,230	400,553	1,099,754
Sui Northern Gas Pipeline Company Limited	Unrated	AA/A1+	32,322,335	-	688,466	-
Sui Southern Gas Pipeline Limited	Unrated	AA-/A1+	29,536,674	36,488,174	710,652	748,372
Summit Bank Limited (Formuly Arif Habib Bank)	A-/A-3	Unrated	48,908,297	48,908,297	105,153	145,258
Sunshine Cotton Mills Limited	Unrated	Unrated	498,220	498,220	-	-
Suraj Ghee Limited	Unrated	Unrated	27,384	27,384	-	-
Taj Textile Mills Limited	Unrated	Unrated	763,513	763,513	-	-
Tandlianwala Sugar Limited	Unrated	Unrated	17,948	17,948	1,365	1,526
Tata Textile Mills	Unrated	Unrated	34	34	2	1
Tele Card Limited	Unrated	Unrated	22,371,376	5,005,876	116,555	12,915
Thall Limited	Unrated	Unrated	6,197,498	6,297,498	856,866	873,014
Thatta Cement Co. Limited	Unrated	Unrated	9,859,862	9,859,862	246,398	246,497
TPL Direct Insurance Limited	Unrated	Unrated	4,141,360	4,141,360	41,207	41,331
TPL Trakker Limited	Unrated	A-/A2	15,444,597	7,478,597	114,753	67,607
Treet Corporation	AA-/A-1	Unrated	2,540,572	2,454,045	248,290	161,059
TRG Pakistan	Unrated	Unrated	788,000	30,332,500	6,990	169,559
Tri Star Modaraba (Ist)	Unrated	Unrated	151,492	151,492	1,000	265
Twakkal Garments Industries Limited	Unrated	Unrated	172,325	172,325	-	-
Unicap Modaraba	Unrated	Unrated	178,631	178,631	309	268
United Bank Limited	AA+/A-1+	Unrated	2,200,233	3,743,733	291,641	313,238
United Brands Limited (Udl Industries)	Unrated	Unrated	4,085	4,085	186	106
United Distributors Pak.	Unrated	Unrated	525	525	10	5
Wah Noble Chemicals Limited	Unrated	Unrated	324,421	324,421	20,114	14,057
Worldcall Telecom	Unrated	D	47,435,914	17,247,414	117,641	43,636
Yousuf Weaving Mills	Unrated	Unrated	627,427	627,427	3,288	2,855
Zahur Cotton Mills	Unrated	Unrated	225	225	-	-
Zeal Pak Cement Limited	Unrated	Unrated	247,789	247,789	-	-
Zil Limited (Zulfeqar Ind.Limited)	Unrated	Unrated	-	19,200	-	2,003
			990,522,487	999,300,883	48,798,002	33,045,750



# Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

## 1.1.2 Particulars of Investments held in un-listed companies

### 1.1.2.1 Ordinary Shares - Holding 10% and above

Investee	Rating		Percentage of holding	No. of Shares held	Cost of Investment		Break-up value of investment	Based on accounts as at	Name of Chief Executive
	JCRVIS	PACRA			2013	2012			
					(Rupees in '000)				
Digri Sugar Mills Limited	Unrated	Unrated	19.1%	2,000,000	4,063	4,063	8,126	30-Sep-99	Mr. Naveed Ahmad Javeri
Gelcaps Pakistan Limited	Unrated	Unrated	14.6%	2,000,000	4,665	4,665	25,340	30-Jun-06	Mr. Sadruddin Hashwani
Intech International	Unrated	Unrated	18.6%	275,000	-	-	-	Not Available	Mr. Hassan Zaidi
Pakistan Agriculture Storage Service Corporation (Face value: Rs.1,000 each)	Unrated	Unrated	18.3%	5,500	5,500	5,500	109,831	31-Mar-03	Maj. General Fahim Akhter Khan
Precision Engineering	Unrated	Unrated	16.8%	15,100	-	-	-	Not Available	.....
Resources and Engineering Management Corporation	Unrated	Unrated	10.0%	66,125	-	-	(484,696)	June 30,2005	Mr.Zaheer Hussain
Safa Rice Mills Limited	Unrated	Unrated	15.8%	450,000	-	-	-	Not Available	Mr. Shafaat Ahmed
Sigma Knitting Mills	Unrated	Unrated	14.1%	500,000	-	-	(6,793)	June 30,1999	Mr. Pervaiz Alam
					14,228	14,228	-	-	..... Not Available.....

### 1.1.2.2 Ordinary Shares - Holding below 10%

Investee	Rating		No. of Shares held	Cost of Investment		Break-up value of investment	Based on accounts as at	Name of Chief Executive
	JCRVIS	PACRA		2013	2012			
	-----Rupees in '000-----							
Adamjee Floorings Limited	Unrated	Unrated	233,400	-	-	-	Not Available	
Adamjee Papers & Board Mills Limited	Unrated	Unrated	30,080	-	-	-	Not Available	
Adil Polypropylene Limited	Unrated	Unrated	137,597	-	-	-	Not Available	
Afsar Textile Mills Limited	Unrated	Unrated	69,093	-	-	-	Not Available	
Al Ameen Textile	Unrated	Unrated	32,778	-	-	-	Not Available	
Al Zamin Modarba Management/Professional Management Modaraba	Unrated	Unrated	30,000	328	328	-	Not Available	
Al-Hussany Industries Limited	Unrated	Unrated	140,000	1,000	1,000	2,134	June 30, 2006	Mr. Bashir A. Chaudhry
Alif Textile Mills Limited	Unrated	Unrated	31,514	-	-	-	Not Available	
Amazai Textile Limited	Unrated	Unrated	163,464	-	-	-	Not Available	
AMZ Venture Limited Class A	Unrated	Unrated	10,111	-	-	-	Not Available	
Apex Fabrics Limited	Unrated	Unrated	200,000	122	-	-	Not Available	
Arabian Seas Country Club	Unrated	Unrated	144,506	-	-	-	Not Available	
Arag Industries Limited	Unrated	Unrated	650,000	6,500	-	-	Not Available	
Aslo Electronics Limited	Unrated	Unrated	96,478	-	-	-	Not Available	
Aswan Tantage Limited	Unrated	Unrated	20,054	-	-	-	Not Available	
Atlas Power Limited	Unrated	Unrated	86,030	-	-	-	Not Available	
Attock Textile Mills Limited	Unrated	Unrated	37,500,000	375,000	375,000	653,823	30-Jun-13	Maqsood A. Basra
Awan Textile Mills Limited	Unrated	Unrated	100,000	199	199	(1,412)	Sept. 30, 1998	Mr. Arshad Ali Chaudhry
Babri Cotton Mills Limited	Unrated	Unrated	108,696	-	-	-	Not Available	
Bahawalpur Textile Limited	Unrated	Unrated	321,778	3,218	3,218	23,365	June 30, 2011	Raza Kuli Khan Khattak
Baluchistan Foundry (Tower)	Unrated	Unrated	33,283	-	-	-	Not Available	
Bankers Equity Limited (B.E.L.)	Unrated	Unrated	37,664	-	-	-	Not Available	
Bankers Equity Limited (B.E.L.)	Unrated	Unrated	1,485,925	-	-	-	Not Available	
Bawany Textile Mills Limited	Unrated	Unrated	251,022	-	-	-	Not Available	
Bela Engineers Limited	Unrated	Unrated	42,972	-	-	-	Not Available	
Brikks Pvt Limited	Unrated	Unrated	135,658	-	-	-	Not Available	
Callimate Telips Telecom Limited	Unrated	Unrated	39,050	-	-	-	Not Available	
Central Cotton Mills	Unrated	Unrated	44	0.00	-	-	Not Available	
Charsada Sugar Mills Limited	Unrated	Unrated	17,864	-	-	-	Not Available	
Chilya Corrugated Board Limited	Unrated	Unrated	4,634	-	-	-	Not Available	
Crescent Spinning Mills	Unrated	Unrated	22,076	-	-	-	Not Available	
Crown Textile	Unrated	Unrated	370,744	-	-	-	Not Available	
Dadabhoi Leasing Co.	Unrated	Unrated	161,948	-	-	-	Not Available	
Dadabhoi Sack Limited	Unrated	Unrated	188,742	-	-	-	Not Available	
Engine System	Unrated	Unrated	25,102	-	-	-	Not Available	
F.T.C. Management	Unrated	Unrated	788,500	-	-	-	Not Available	
Fauji Akbar Portia	Unrated	Unrated	50,000	250	250	34,657	June 30, 2012	Engr. Mir Fateh Sultan
Fauji Oil Terminals	Unrated	Unrated	29,188,739	321,076	321,076	156,201	30-Jun-13	Mr. Ahmed Kamal Rana
Fazal Vegetable Ghee	Unrated	Unrated	1,088,600	10,886	10,886	26,052	June 30, 2013	Lt. Gen @ M. Mustafa Khan
First Women Bank Limited	Unrated	Unrated	21,486	-	-	-	Not Available	
Fortune Securities Limited	Unrated	BBB-/A2	7,698,441	21,100	21,100	107,026	Dec. 31, 2012	Ms.Shafqat Sultana
Frontier Textile Mills Limited	Unrated	Unrated	500,000	5,000	5,000	8,334	June 30, 2012	Mr. Qasim Lakhani
Ghafoor Textile Mills	Unrated	Unrated	50,000	500	500	272	Sep. 30, 2002	Not available
Ghulam M.Dadabhoi ( Dadabhoi Padube )	Unrated	Unrated	23,424	-	-	-	Not Available	
Gulistan Power Generation Limited	Unrated	Unrated	25,278	-	-	-	Not Available	
Gypsum Corporation	Unrated	Unrated	220,000	2,200	2,200	8,096	June 30, 2000	Mr. Abdul Shakoor
H.Shalkh Muhammed Hussain	Unrated	Unrated	84,176	-	-	-	Not Available	
Harum Textile	Unrated	Unrated	57,634	-	-	-	Not Available	
Hazara Woolen Mills Limited	Unrated	Unrated	29,683	-	-	-	Not Available	
Hyderabad Electronic	Unrated	Unrated	20,000	202	202	-	Not Available	
Indus Bank Limited.	Unrated	Unrated	50,135	-	-	-	Not Available	
Indus Polyester Co.	Unrated	Unrated	76	-	-	-	Not Available	
Insecta Pakistan Limited	Unrated	Unrated	3	-	-	-	Not Available	
Inter Asia Leasing Company Limited	Unrated	Unrated	50,000	-	-	315	June 30,1997	Mr. Syed Tauqeer Haider
Investec Securities Limited	Unrated	Unrated	50,000	500	-	-	Not Available	
Islamabad Stock Exchange Ltd	Unrated	Unrated	50,205	-	-	-	Not Available	
Islamic Investment Bank	Unrated	Unrated	3,034,603	34,346	-	-	Not Available	
Itti Textile Mills	Unrated	Unrated	71,339	-	-	-	Not Available	
JDM Textile Mills Limited	Unrated	Unrated	83,418	-	-	-	Not Available	
Junaid Cotton Mills Limited	Unrated	Unrated	478,500	4,784	4,784	11,639	June 30, 2012	Mr.LT. Gen @ Ali Kuli Khan
Kaisar Arts & Krafts	Unrated	Unrated	51,759	328	-	-	Not Available	
Karachi Pipes	Unrated	Unrated	868,959	8,395	-	-	Not Available	
Karim Silk Mills Limited	Unrated	Unrated	79,710	-	-	-	Not Available	
Kaytex Mills (Saleem Denim Ind.)	Unrated	Unrated	9,690	-	-	-	Not Available	
Kaytex Mills Limited	Unrated	Unrated	82,575	-	-	-	Not Available	
Kohinoor ( Cotton ) Textile	Unrated	Unrated	377,800	3,778	3,778	-	Not Available	
Kohinoor Looms Limited	Unrated	Unrated	31,935	-	-	-	Not Available	
Lafayette Industries Synth.	Unrated	Unrated	86,366	-	-	-	Not Available	
Marr Fabrics Limited	Unrated	Unrated	46,765	-	-	-	Not Available	
Medi Glass Limited	Unrated	Unrated	60,246	-	-	-	Not Available	
Mehran Bank Limited	Unrated	Unrated	150,404	-	-	-	Not Available	
Mian Mohammad Sugar	Unrated	Unrated	376,390	-	-	-	Not Available	
Mohib Textile Limited	Unrated	Unrated	87,630	15	-	-	Not Available	
Mubarik Dairies	Unrated	Unrated	507,080	-	-	-	Not Available	
Muslim Ghee Mills Limited	Unrated	Unrated	28,227	-	-	-	Not Available	
Myfip Video Industries	Unrated	Unrated	181,000	1,810	-	-	Not Available	
National Asset Leasing Corporation	Unrated	Unrated	537,300	5,373	-	-	Not Available	
National Construction Limited	Unrated	Unrated	135,050	14	-	-	Not Available	
National Film Development Corporation Limited	Unrated	Unrated	149,999	250	250	597	June 30, 2005	Mr. Ali Mohammad Shaikh
National Industry Cooperative Bank of Gujrat	Unrated	Unrated	10,000	-	-	(1,825)	June 30, 2000	Mr. Sajjad Haider
National Institution of Facilitation Technology (Pvt) Ltd	Unrated	Unrated	1	-	-	-	Not Available	
National Investment Trust (face value Rs.100 each)	Unrated	Unrated	1,478,227	1,526	1,526	28,030	June 30, 2012	Mr. M. M. Khan
National Match Ind.	AM-DS	Unrated	79,200	100	100	1,796	June 30, 2010	Mr. Tariq Iqbal Khan
National Woolen Mills Limited	Unrated	Unrated	13,398	-	-	-	Not Available	
Natover Lease & Refinance	Unrated	Unrated	18,300	183	183	-	Not Available	
Naveed Textile Mills	Unrated	Unrated	371,674	2,602	-	-	Not Available	
Newyork Poly Clinic of Karachi	Unrated	Unrated	35,979	-	-	-	Not Available	
Norrie Textile Mills	Unrated	Unrated	220,133	-	-	(241)	June 30,1998	Mr. Akhter Aziz khan
Nowshehra Engineering Works Limited	Unrated	Unrated	69,557	-	-	-	Not Available	
Nusrat Textile Mills	Unrated	Unrated	18,179	41	41	-	Not Available	
Balance carried forward	Unrated	Unrated	156,134	-	-	-	Not Available	
				811,626	751,621			



# Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

## 1.1.2 Particulars of Investments held in un-listed companies

### 1.1.2.2 Ordinary Shares - Holding below 10%

Investee	Rating		No. of Shares held	Cost of Investment		Break-up value of investment	Based on accounts as at	Name of Chief Executive
	JCRVIS	PACRA		2013	2012			
				----- (Rupees in '000) -----				
<b>Balance brought forward</b>				<b>811,626</b>	<b>751,621</b>			
Pak Ghee Limited	Unrated	Unrated	29,491	-	-		Not Available.....	
Pak Paper Corporation	Unrated	Unrated	52,831	-	-		Not Available.....	
Pakistan Export Finance Guarantee Agency Limited	Unrated	Unrated	1,152,938	<b>11,529</b>	11,529	1,152	Dec 31, 2009	Not available
Pakistan Paper Corporation Limited	Unrated	Unrated	37,250	<b>373</b>	373		Not Available.....	
Pakistan Telephone Cables	Unrated	Unrated	45,969	<b>143</b>	-		Not Available.....	
Pakistan Textile City	Unrated	Unrated	10,000,000	<b>100,000</b>	100,000		Not Available.....	
Pakistan Tourism Development Corporation	Unrated	Unrated	10,000	<b>100</b>	100	24,983	June 30, 2013	Mr. Zaheer Hussain
Pearl Fabrics Limited	Unrated	Unrated	117,121	-	-		Not Available.....	
People Steel Mills Limited	Unrated	Unrated	1,076,880	<b>3,276</b>	3,276		Not Available.....	
Polyron Limited	Unrated	Unrated	76	-	-		Not Available.....	
Prudential Investment Bank	Unrated	Unrated	166,278	-	-		Not Available.....	
Punjab Building Limited	Unrated	Unrated	226,070	-	-		Not Available.....	
Punjab Cotton	Unrated	Unrated	28,648	-	-		Not Available.....	
Punjab Lamps	Unrated	Unrated	55,274	-	-		Not Available.....	
Qadri Textile Mills Limited	Unrated	Unrated	50,000	<b>500</b>	500		Not Available.....	
Qayyum Spinning	Unrated	Unrated	36,653	-	-		Not Available.....	
Quality Steel Works	Unrated	Unrated	1,685	-	-		Not Available.....	
RCD Ball	Unrated	Unrated	10,027	-	-		Not Available.....	
Refrigerator Manufacturing Company Limited	Unrated	Unrated	45,737	<b>4,589</b>	4,589		Not Available.....	
Regal Ceramics Limited	Unrated	Unrated	45,501	-	-		Not Available.....	
Rehman Cotton Mills Limited	Unrated	Unrated	1,695,800	<b>16,958</b>	16,958	107,895	June 30, 2011	Mr. LT. Gen @ Ali Kuli Khan
Rex Baren Battery	Unrated	Unrated	28,564	-	-		Not Available.....	
Rousch Power Pakistan Limited	Unrated	Unrated	39,729,000	<b>132,888</b>	132,888	870,989	June 30, 2013	Mr. Naseem Akhter
Ruby Rice and General Mills Limited	Unrated	Unrated	75,000	<b>750</b>	750		Not Available.....	
Sahrish Textile Mills	Unrated	Unrated	10,043	<b>20</b>	-		Not Available.....	
Saitex Spinning Mills	Unrated	Unrated	182,423	-	-		Not Available.....	
Shahpur Textile Mills	Unrated	Unrated	200,527	-	-		Not Available.....	
Shahyar (Oe) Textile Mills	Unrated	Unrated	40,023	-	-		Not Available.....	
Shahyar Textile Mills	Unrated	Unrated	113,161	-	-		Not Available.....	
Shoab Capital	Unrated	Unrated	100,000	<b>271</b>	271	544	June 30, 2000	Not available
Siftaq (International) Textile Mills	Unrated	Unrated	54,769	-	-		Not Available.....	
Sindh Alkalis Limited	Unrated	Unrated	359,369	-	-		Not Available.....	
SME Bank Limited	BBB	BBB	6,121,095	<b>26,950</b>	26,950	50,986	31-12-2010	Mr. R. A Chughtai
South Asia Regional Fund	Unrated	Unrated	5,000	<b>287</b>	287		Dec 31, 07	Mr. Jean Fondaumiere
Southern Networks Limited	Unrated	Unrated	-	-	-		Not Available.....	
Star Salica Industries Limited	Unrated	Unrated	26,650	<b>267</b>	267		Not Available.....	
Sunrise Textile Mills	Unrated	Unrated	7,668	-	-		Not Available.....	
Sunshine Cloth Mills	Unrated	Unrated	150,000	-	-		Not Available.....	
Sunshine Cloth Mills	Unrated	Unrated	374,721	-	-		Not Available.....	
Syed Match Ind.	Unrated	Unrated	162	<b>2</b>	-		Not Available.....	
Taga Pakistan Limited	Unrated	Unrated	48,450	-	-		Not Available.....	
Tariq Cotton Mills	Unrated	Unrated	21,907	-	-		Not Available.....	
Tawakkal Limited	Unrated	Unrated	57,297	-	-		Not Available.....	
Tawakkal Modaraba (1st)	Unrated	Unrated	241,827	-	-		Not Available.....	
Transmobile Limited	Unrated	Unrated	644,508	-	-	(44)	June 30, 1997	Mr. Javed Burki
Turbo Tec Limited (Tubes)	Unrated	Unrated	86,788	-	-		Not Available.....	
Union Insurance Co. Of Pakistan	Unrated	Unrated	156	<b>4</b>	-		Not Available.....	
Unity Modaraba	Unrated	Unrated	1,000,000	<b>28</b>	-		Not Available.....	
Uqab Breeding Farms	Unrated	Unrated	70,778	-	-		Not Available.....	
Zafar Textiles Mills Limited	Unrated	Unrated	247,100	<b>256</b>	256		Not Available.....	
Zafar Textiles Mills Limited	Unrated	Unrated	34,041	-	-		Not Available.....	
Zahur Textile Mills	Unrated	Unrated	210,229	-	-		Not Available.....	
Zulsham Engineering Works Limited	Unrated	Unrated	3,300	<b>330</b>	330		Not Available.....	
				<b>1,111,147</b>	<b>1,050,945</b>			
				<b>1,125,375</b>	<b>1,065,173</b>			

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

### 1.2 Particulars of Investments held in units of mutual funds

	Rating		No. of shares held		Market Value	
	JCRVIS	PACRA	2013	2012	2013	2012
----- (Rupees in '000) -----						
ABL Cash Fund	AA(f)	Unrated	15,584,060	14,616,749	155,841	146,356
AH Dow Jones Safe Pak Titans 15 Index Fund	Unrated	Unrated	-	-	-	-
AKD Cash Fund	AA+(f)	Unrated	902,087	420,852	45,131	21,181
Al Falah GHP Cash Fund	Unrated	AA(f)	105,755	100,000	52,932	50,069
Atlas Money Market Fund	Unrated	AA(f)	369,376	344,805	185,704	174,144
Asian Stock Fund	Unrated	Unrated	173,705	173,705	2,345	1,129
Askari Sovereign Cash Fund	Unrated	AAA(f)	1,560,591	1,470,268	16,839	147,805
BMA Empress Cash Fund	AA+(f)	Unrated	-	9,819,759	-	99,592
Dominion Stock Fund	Unrated	Unrated	80,326	80,326	-	-
Faysal Financial Sector Opportunity Fund	-	-	1,028,212	-	103,952	-
Faysal Money Market Fund	AA+(f)	Unrated	1,082,901	973,141	110,153	100,156
Faysal Savings Growth Fund	AA-(f)	Unrated	-	33,732	-	3,481
First Dawood Mutual Fund	Unrated	2-Star/2-Star	1,157,674	5,262,059	-	33,677
First Habib Cash Fund	AA(f)	Unrated	1,049,032	983,752	105,008	98,533
HBL Money Market Fund	AA(f)	Unrated	516,138	487,398	52,177	49,329
IGI Money Market Fund	Unrated	Unrated	1,571,386	1,470,392	157,988	148,078
Investec Mutual Fund	Unrated	Unrated	87,858	87,858	-	-
J.S Large Capital Fund	Unrated	Unrated	403,829	416,857	37,104	29,639
J.S. Value Fund	Unrated	Unrated	-	1,832,764	-	16,495
Lakson Money Market Fund	Unrated	AA(f)	1,055,542	994,080	105,649	99,557
MCB Cash Optimizer Fund	Unrated	AA(f)	2,057,717	1,940,028	205,875	194,527
Meezan Balanced Fund	Unrated	Unrated	2,870,000	2,870,000	40,754	33,177
NAMCO Balanced Fund	Unrated	Unrated	2,450,154	2,205,360	15,901	10,475
NIT-EMOF	Unrated	Unrated	11,267,959	13,098,923	2,126,151	1,940,736
NIUT-NON LOC	Unrated	Unrated	22,323,985	22,323,985	1,110,395	740,933
NIT Government Bond Fund	Unrated	AA(f)	10,000,000	10,000,000	104,132	105,161
NIT Income Fund	Unrated	A+(f)	29,376,653	29,376,653	310,511	319,154
Pak Oman Government Securities Fund	Unrated	AA(f)	5,335,241	4,840,833	54,802	49,861
Pakistan Strategic Allocation Fund	Unrated	3-Star/4-Star	-	-	-	-
PICIC Cash Fund	AA+(f)	Unrated	1,059,733	996,772	106,677	100,102
PICIC Energy Fund	Unrated	Unrated	39,336	2,133,585	530	19,202
PICIC Growth Fund	Unrated	Unrated	-	-	-	-
PICIC Investment Fund	Unrated	Unrated	1,000,000	-	11,370	-
UBL Liquidity Plus Fund	AA+(f)	Unrated	1,557,050	1,469,319	156,600	147,340
Unit Trust of Pakistan	Unrated	Unrated	-	-	-	-
			<b>116,066,300</b>	<b>130,823,955</b>	<b>5,374,521</b>	<b>4,879,889</b>

### 1.3 Particulars of Investments held in Preference shares

	Rating PACRA	Cumulative/ Non- cumulative	Rate	No. of shares held		Market Value	
				2013	2012	2013	2012
						-----Rupees in '000-----	
Listed:							
Agritech Limited (Preference)	Unrated	Cumulative	9.25%	61,748,756	61,748,756	617,488	617,488
Chenab Textile Mills Limited	Unrated	Cumulative	9.25%	10,000,000	10,000,000	10,500	10,500
Nishat Chunian Limited	Unrated	Cumulative	15.00%	-	-	-	-
Saleem Sugar Mills	Unrated	Cumulative	6.00%	105	105	-	-
Summit Bank Preference Class A		Non-Cumulative	10.00%	14,997,640		149,976	-
Masood Textile Mills	Unrated	Floating	12.65%	5,000,000	5,000,000	50,000	50,000
Maple Leaf Cement Factory	SD	Cumulative	9.75%	-	-	-	-
Pak Elektron Limited	A/A1	Cumulative	9.50%	10,643,642	10,643,642	106,436	106,436
				102,390,143	87,392,503	934,400	784,424
Unlisted:							
Pakistan Mercantile Exchange Limited	Unrated	-	-	1,300,000	13,000,000	13,000	13,000
Silk Bank Limited (PNCPS)		Non-Cumulative		80,000,000	-	200,000	-
				81,300,000	13,000,000	213,000	13,000

\* Cost of the above investment amounted to Rs. 1,236.90 million (2012: Rs. 886.92 million)

# Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

## 1.4 Debentures, Bonds, Participation Term Certificates and Term finance certificates

### 1.4.1 Term finance certificates

Investee	Rate of interest	Profit payment	Maturity	Long Term Rating	No. of certificate held		Market Value	
					2013	2012	2013	2012
					----- (Rupees in '000) -----			
Listed								
Allied Bank Ltd.	11.16% 6 months Kibor + 1.9%	Half yearly	December 6, 2014	AA-	-	-	-	46
Askari Bank Limited	12.53% 6 months Kibor + 2.5%	Half yearly	October 31, 2013	AA-	3,200	3,200	16,212	17,648
Azgard Nine Limited	11.86% 6 month Kibor + 1.25%	Half yearly	August 17, 2012	D	20,000	7,809	26,031	32,538
Bank Al-Falah Ltd.	15% (Fixed)	Half yearly	December 2, 2017	AA-	10,850	16,600	58,161	90,154
Engro Fertilizer Ltd.	12.55% 6 months Kibor + 2.4%	Half yearly	December 17, 2016	A+	2,000	2,000	8,525	8,367
Escorts Invest. Bank Ltd.	11.53% 6 months Kibor + 2.5%	Half yearly	September 15, 2014	BB	6,090	1,826	2,243	4,487
Faysal Bank Ltd.	11.01% 6 months Kibor + 2.25%	Half yearly	October 11, 2017	AA-	10,000	13,500	25,062	69,069
Faysal Bank Ltd. (P)	12.40% 6 months Kibor + 2.25%	Half yearly	December 27, 2017	AA-	14,855	10,000	74,271	50,673
Financial Receivable Securitization Company Limited	11.08% 6 month Kibor + 2%	Half yearly	December 27, 2013	A+	5,000	5,000	2,082	6,293
NIB Bank Ltd.	11.36% 6 month Kibor + 1.15%	Half yearly	March 5, 2016	A+	-	-	-	40,489
Saudi Pak Leasing Co. - HTM	6 months Kibor + 1.5%	Half yearly	March 13, 2013	D	10,000	10,000	13,393	13,000
Soneri Bank Limited	13.61% 6 month Kibor + 1.6%	Half yearly	March 31, 2011	A+	-	-	-	-
Summit Bank Ltd	12.86% 6 months Kibor + 3.25%	Half yearly	November 11, 2018	A-(SO)	44,898	44,898	224,283	214,242
UBL 2nd Issue	9.49% (Fixed)	Half yearly	March 15, 2013	AA	-	-	-	32,371
UBL 3rd Issue	13.66% 6 months Kibor + 1.7%	Half yearly	September 8, 2014	AA	-	-	-	338
UBL 4th Issue	12.78% 6 Months Kibor +0.85%	Half yearly	February 14, 2018	AA	-	-	-	297,385
							450,263	877,100
Unlisted								
Afroze Textile Industries	6 month Kibor + 8.50%	Quarterly	December 29, 2019	Unrated	12	12	284,000	284,000
AgriTech Limited	6 month Kibor + 1.75%	Half yearly	January 14, 2019	D	95,273	68,416	336,368	341,798
AKD Securities Ltd	6 month Kibor + 2.5%	Half yearly	December 31, 2015	D	4	4	744,000	992,000
Al-Azhar Textile Mills Limited	22.00%	Overdue	Overdue	Unrated	14	14	5,168	5,168
Al-Qaim Textile Mills Limited	22.00%	Overdue	Overdue	Unrated	16	16	357	357
Apex Fabrics Limited	22.00%	Overdue	Overdue	Unrated	16	16	2,640	2,640
Aqma Textile Mills Limited	22.00%	Overdue	Overdue	Unrated	14	14	3,549	3,549
Aswan Tentage & Canvas Mills Limited	22.00%	Overdue	Overdue	Unrated	1	1	3,643	3,643
Azgard Nine Limited 27-07-2012	zero coupon	-	March 31, 2017	D	122,697	122,697	613,485	613,485
Babri Cotton Mills	Zero Markup	Annually	December 30, 2016	Unrated	5	5	35,301	44,714
Bachani Sugar Mills Limited	22.00%	Overdue	Overdue	Unrated	28	28	33,054	35,896
Baluchistan Cotres Limited	22.00%	Overdue	Overdue	Unrated	22	22	2,745	2,745
Bankers Equity Limited	22.00%	Overdue	Overdue	Unrated	10	10	31,335	47,002
Bela Chemical Limited	22.00%	Overdue	Overdue	Unrated	24	24	24,595	24,595
Bentonite Pak Limited	22.00%	Overdue	Overdue	Unrated	31	31	3,417	3,417
Blue Star Spinning Mills Limited	22.00%	Overdue	Overdue	Unrated	17	17	2,252	2,252
Brother Steel Limited	22.00%	Overdue	Overdue	Unrated	17	17	3,093	3,093
Bunny's Limited	6 months Kibor + 2.25%	Overdue	December 6, 2012	Unrated	6,000	6,000	22,500	22,500
Colony Thal Textile Mills Ltd	Fixed 7%	Annually	December 31, 2017	Unrated	240	6	119,536	119,536
Cast-N-Link Product Limited	22.00%	Overdue	Overdue	Unrated	16	16	2,549	2,549
Chiniot Textile Mills Limited	22.00%	Overdue	Overdue	Unrated	6	6	1,185	1,185
Danneman Fabrics Limited	22.00%	Overdue	Overdue	Unrated	14	14	3,283	3,283
Engro Fertilizer Ltd PRP 1	6 months Kibor + 1.7%	Half yearly	December 17, 2016	A+	9,291	29,126	41,655	130,582
General Dairies & Food Limited	22.00%	Overdue	Overdue	Unrated	6	6	1,350	1,350
Glorex Textile Mills Limited	22.00%	Overdue	Overdue	Unrated	1	1	924	924
Gypsum Corporation Limited	22.00%	Overdue	Overdue	Unrated	10	10	900	900
Hospitex International Limited	22.00%	Overdue	Overdue	Unrated	16	16	239	239
Independent News Paper Corp. Ltd	3 month Kibor	Half yearly	March 30, 2018	B	1	1	1,378,669	1,621,964
Jahangir Siddiqui & Company Limited	6 month Kibor + 1.60%	Half yearly	May 17, 2014	AA+	40	40	49,840	149,582
Janana De Malucho Textile Mills Ltd	Zero Markup	Annually	January 1, 2017	Unrated	11	11	48,663	63,098
Javedan Corporation Ltd NEW	6 month Kibor + 2.25%	Half yearly	March 16, 2018	Unrated	10	-	95,086	-
Javedan Corporation Limited III	6 month Kibor + 2.25%	Half yearly	August 14, 2018	Unrated	10	-	71,832	-
Javedan Corporation Limited	6 month Kibor + 2.25%	Half yearly	November 10, 2017	Unrated	14,000	14,000	1,225,000	1,225,000
Balance carried forward							5,192,213	5,753,046

All term finance certificates have a face value of Rs. 5,000 each unless otherwise mentioned.

# Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

## 1.4 Debentures, Bonds, Participation Term Certificates and Term finance certificates

### 1.4.1 Term finance certificates

Investee	Rate of interest	Profit payment	Maturity	Long Term Rating	No. of certificate held		Market Value	
					2013	2012	2013	2012
Listed							----- (Rupees in '000) -----	
Balance brought forward							5,192,213	5,753,046
JDW Sugar Mills Limited	3 month Kibor + 1.25%	Quarterly	June 23, 2014	A+	40,000	40,000	22,222	66,824
Kamal Ghee & Allied Industries Limited	22.00%	Overdue	Overdue	Unrated	14	14	4,238	4,238
Kiran Sugar Mills Limited	3 month Kibor + 3.00%	Quarterly	July 6, 2016	Unrated	Pending receipt		120,000	120,000
Kunjah Textile Mills Limited	6 month Kibor + 3.00%	Half yearly	April 23, 2014	Unrated			-	-
Malik Food Industries Limited	22.00%	Overdue	Overdue	Unrated	11	11	1,401	1,401
Minaco Fabrics Limited	22.00%	Overdue	Overdue	Unrated	14	14	1,640	1,640
Moro Textile Mills Ltd.	6 month Kibor + 3.00% P.A	Overdue		Unrated	20	20	188,613	-
Munalisa Fruit Juices		Half yearly	January 10, 2021	Unrated	2	2	1,500	-
Munawar Engineering Company Limited	22.00%	Overdue	Overdue	Unrated	28	28	1,306	1,306
National Sugar Industries Limited	3 month Kibor + 3.00%	Quarterly	September 3, 2016	Unrated	20	20	-	118,750
National Tiles & Ceramics Limited	22.00%	Overdue	Overdue	Unrated	16	16	205	205
New Allied Electronic industries limited.	3 month Kibor + 1.50 %	Quarterly	December 31, 2020	Unrated			1,433,724	1,433,724
Oil & Gas Investment Limited.	6 month Kibor + 2%.	Half yearly	May 14, 2015	Unrated	188,700	188,700	815,800	940,800
Pakistan International Airlines Corp. Limited	6 month Kibor + 0.85%.	Half yearly	February 18, 2011	Unrated	594,796	594,796	2,972,500	2,972,500
Pakistan Laminates Limited	22.00%	Overdue	Overdue	Unrated			95	-
Pak Libya Holding Co Pvt Ltd	6 month Kibor + 1.6%.	Half yearly	February 7, 2016	AA	50,000	50,000	208,167	249,850
Parthenon private Limited	3 month Kibor + 2%.	Quarterly	December 30, 2017	Unrated	9	9	1,864,725	1,606,776
Pirjee Weaving Mills Limited	22.00%	Overdue	Overdue	Unrated	16	16	401	-
Faysal Bank (Royal Bank of Scotland)	6 month Kibor + 1.9%	Half yearly	December 29, 2012	Unrated			-	27,478
Pak Hy-Oil Ltd	6 months Kibor + 2.25%	Overdue	December 6, 2013	Unrated	1	1	150,000	150,000
Pak Arab Fertilizer Ltd	6 months Kibor + 2.50%	Half yearly	May 19, 2015	AA	757,070	757,070	946,337	2,165,568
Rehman Cotton Mills	Zero Markup	Annually	December 30, 2016	Unrated	11	11	60,087	75,109
Qand Ghar (Pvt) Limited	22.00%	Outstanding	Overdue	Unrated	22	22	2,092	-
Raja Weaving Mills Limited	22.00%	Overdue	Overdue	Unrated	14	14	3,831	-
Regency Textile Mills Limited	22.00%	Overdue	Overdue	Unrated	24	24	6,033	-
Sarela Cement Limited	22.00%	Overdue	Overdue	Unrated	32	32	6,748	-
Seri Sugar Mills Limited	22.00%	Overdue	Overdue	Unrated	24	24	5,422	-
Shazeb Industries Limited	22.00%	Overdue	Overdue	Unrated	14	14	1,840	-
Sialkot Dairies	22.00%	Overdue	Overdue	Unrated	13	13	1,323	-
Silverland Textile Mills Limited	22.00%	Overdue	Overdue	Unrated	6	6	1,035	1,035
Sind Textile Industries	22.00%	Overdue	Overdue	Unrated	15	15	7,445	7,445
Sinsas Enterprises Limited	22.00%	Overdue	Overdue	Unrated	2	2	4,302	4,302
Star Silica International	22.00%	Overdue	Overdue	Unrated	16	16	1,799	1,799
Standard Chartered Bank Limited	Six Month Kibor +0.75%	Half yearly		AAA	66,530	66,530	332,650	390,165
Sunfio Juices Limited	22.00%	Overdue	Overdue	Unrated	28	28	748	748
Tanocraft Limited	22.00%	Overdue	Overdue	Unrated	22	22	-	904
Tawakkal Garments Industries Limited	22.00%	Overdue	Overdue	Unrated	16	16	759	759
Tharparkar Sugar Mills Limited	22.00%	Overdue	Overdue	Unrated	5	5	12,621	23,332
Turbo Tubes Limited	22.00%	Overdue	Overdue	Unrated	2	2	67	67
Ultra Engineering Industries Limited	22.00%	Overdue	Overdue	Unrated	16	16	1,126	1,126
WAPDA-TFCs	6 months Kibor + 1.75%	Half yearly	September 27, 2021	AAA	PENDING RECEIPT		-	-
Waleed Leather Industries Limited	22.00%	Overdue	Overdue	Unrated	38	38	2,196	2,196
Zamir Textile Mills Limited	22.00%	Overdue	Overdue	Unrated	14	14	7,516	7,516
							16,384,727	16,130,609
							16,864,990	17,007,709

All term finance certificates have a face value of Rs. 5,000 each unless otherwise mentioned.

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

### 1.4.2 Debentures

Investee	Terms of Redemption		Rate of Interest	Cost	
	Principal	Interest		2013	2012
				----- (Rupees in '000) -----	
Aaj Textile Mills Limited	Outstanding	Outstanding	14%	1,005	1,005
Aaj Textile Mills Limited	Outstanding	Outstanding	12.5%	270	270
Ajax Industries Limited	Overdue	Overdue	11%	1,397	1,397
Ajax Industries Limited	Overdue	Overdue	14%	269	269
Ali Asbestose Industries Limited	Overdue	Overdue	14%	175	175
Ali Asbestose Industries Limited	Overdue	Overdue	11%	1,510	1,510
Allied Marbles Industries	Overdue	Overdue	14%	23	23
Allied Marbles Industries	Overdue	-	Interest free	15	15
Azad Kashmir Mineral Development Corporation	Overdue	Overdue	12%	3,286	3,286
Azad Kashmir Mineral Development Corporation	Overdue	Overdue	14%	1,998	1,998
Azad Kashmir Mineral Development Corporation	Overdue	Overdue	12.5%	2,336	2,336
Carbon Dioxide Limited	Outstanding	Outstanding	11%	495	495
Carbon Dioxide Limited	Outstanding	Outstanding	14%	95	95
Chillya Corrugated Board	Overdue	Overdue	14%	317	317
Consolidated Spinning & Textile Mills Limited	Overdue	Overdue	14%	180	180
Consolidated Sugar Mills	Overdue	Overdue	14%	1,875	1,875
Damaan Oil Mills	Overdue	Overdue	14%	204	204
Effef Industries Limited	Overdue	Overdue	14%	1,799	1,799
Effef Industries Limited	Overdue	-	Interest free	3,828	3,828
Electric Lamp Manufacturing	Outstanding	Outstanding	11%	75	75
Electric Lamp Manufacturing	Overdue	Overdue	14%	150	150
Hassan Tanneries Limited	Outstanding	Outstanding	14%	437	437
Hassan Tanneries Limited	Outstanding	Outstanding	12.5%	58	58
Hazara Woolen Mills	Overdue	Overdue	14%	1,148	1,148
Hydri Gas Limited	Outstanding	Outstanding	11%	47	47
Hydri Gas Limited	Outstanding	Outstanding	14%	50	50
Junaid Cotton Mills Limited	Overdue	Overdue	12.5%	165	165
Junaid Cotton Mills Limited	Overdue	Overdue	14%	470	470
Karachi Development Authority	Overdue	Overdue	12.5%	156,034	156,034
Khyber Textile Mills Limited	Overdue	Overdue	14%	1,000	1,000
Lahore Dyeing & Printing Mill	Outstanding	Outstanding	11%	1,013	1,013
Mansoor Textile Mills	Outstanding	Outstanding	14%	510	510
Morgah Valley Limited	Overdue	Overdue	11%	400	400
Morgah Valley Limited	Overdue	Overdue	14%	160	160
National Woolen Mills	Overdue	Overdue	14%	66	66
Pakistan Paper Corporation	Overdue	Overdue	11%	506	506
Progressive Tobacco Co.	Overdue	Overdue	14%	144	144
Qadri Textile Mills Limited	Outstanding	Outstanding	14%	489	489
Regal Ceramics Limited	Overdue	Overdue	14%	105	105
Rising Sun Knitwear Industries	Overdue	Overdue	14%	57	57
Rose Textile Mills Limited	Overdue	Overdue	14%	740	740
Sarhad Bricks Limited	Outstanding	Outstanding	11%	543	543
Sarhad Bricks Limited	Outstanding	Outstanding	14%	102	102
SDA-A/C Cold Storage Haripur -1	Overdue	Overdue	12%	-	955
SDA-A/C Cold Storage Haripur -2	Overdue	Overdue	12.5%	-	1,170
Shafaq Lamp Manufacturing Corporation	Outstanding	Outstanding	11%	368	368
Shafaq Lamp Manufacturing Corporation	Outstanding	Outstanding	14%	83	83
Shahdin Limited	Overdue	Overdue	14%	163	163
Shahyar Textile Mills Limited	Overdue	Overdue	14%	280	280
Spinzer Towel Industries Limited	Oustanding	Oustanding	12.5%	200	200
Spinzer Towel Industries Limited	Oustanding	Oustanding	14%	175	175
Sun Publications Limited	Overdue	Overdue	13.5%	178	178
Zulsham Engineering Works Limited	Overdue	Overdue	14%	236	236
				187,229	189,354

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

### 1.4.3 Participation Term Certificate

Investee	Number of certificate(s)	Rate of interest	Paid - up value per certificate Rupees	Cost	
				2013	2012
				----- (Rupees in '000) -----	
Ali Paper Industries Limited	13	17%	261,000	3,393	3,393
Alipure Jute Mills Limited	53	17%	172,113	7,081	7,081
American Marbals Limited	12	17%	104,167	448	448
Azmat Oil Industries Limited	1	17%	226,000	226	226
Annis Garments Limited	12	17%	32,917	395	395
Bhawalpur Board Mills Limited	14	17%	137,000	1,918	1,918
Bela Chemicals limited	1	17%	10,500,000	10,500	10,500
Calcium Limited	1	17%	300,000	300	300
Crystal Chemicals Limited	15	17%	259,800	-	-
Dadabhoy Cement Limited	1	17%	11,601,000	7,303	7,303
Delta Tyre & Rubber Co.	7	17%	268,714	1,118	1,118
Frontier Ceramics Limited	10	17%	226,200	-	-
Gypsum Corporation Limited	32	17%	32,594	1,043	1,043
Ittehad Industries Limited	1	17%	600,000	451	451
Jubilee Paper Board Mills	16	17%	431,938	4,415	4,415
Kamal Enterprises Limited	17	17%	64,294	1,093	1,093
Khattak Edible Oil Limited	15	17%	82,467	1,237	1,237
Mass Dairies Limited	11	17%	229,364	-	-
Meditex International Limited	15	17%	87,800	508	508
Morgah Valley Limited	16	17%	29,250	468	468
National Fructose Limited	11	17%	550,818	3,215	3,215
Pak Belt Industries Limited	13	17%	94,692	757	757
Pangrio Sugar Mills Limited	29	17%	442,586	4,433	4,433
Punjab Building Products	12	17%	121,500	1,458	1,458
Punjab Cables Mills Limited	12	17%	388,667	3,833	3,833
Rainbow Packages Limited	23	17%	122,174	2,223	2,223
Sampak Paper Board Mills	11	17%	14,909	165	165
Sarela Cement Limited	35	17%	406,629	14,232	14,232
Shafi Woolen Industries Limited	11	17%	89,455	490	490
Sindh Glass Industries Limited	17	17%	598,765	9,457	9,457
Star Silica Industries Limited	15	17%	137,467	1,803	1,803
United Wood (Veener) Limited	15	17%	51,000	727	727
Waziristan Oil Industries Limited	13	17%	88,385	1,094	1,094
Zafar Oil Industries Limited	11	17%	65,455	720	720
Treat Corporation Limited	7,729,500	AA	33	221,274	254,434
				307,778	340,938



## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

### 1.4.4 Investment in Sukuk

Investee	Terms of Redemption		Rate of Interest %	Market Value/Cost	
	Principal	Interest		2013	2012
	----- (Rupees in '000) -----				
WAPDA Sukuk (2nd Issue)	Bi-Annual	Bi-Annual	8.84% 6 month Kibor - 0.25%	908,332	1,136,673
Quetta Textile Mills Limited	Bi-Annual	Bi-Annual	11.01% 3 month Kibor + 1.5%	275,862	320,000
PIA Corporation	Bi-Annual	Bi-Annual	11.19% 6 month Kibor + 1.75%	550,000	550,000
Maple Leaf Cement Limited	Bi-Annual	Bi-Annual	0.00% 6 months Kibor + 1.7%	2,451	3,058
Islamic Banking					
WAPDA Sukuk	Bi-Annual	Bi-Annual	8.84% 6 month Kibor - 0.25%	16,667	20,833
Security Leasing Limited	Bi-Annual	Bi-Annual	0.00%	32,838	36,901
Kohat Cement Limited	Bi-Annual	Bi-Annual	10.86% 3 Months Kibor + 1.5%	10,168	34,426
Arzoo Textile Limited	Quarterly	Quarterly	11.56% 6 month Kibor + 2.00%	100,000	100,000
GoP Ijara Sukuk	Bi-Annual	Bi-Annual	8.9892% to 9.46% As per SBP Publications	2,361,296	750,100
Engro Fertilizer Limited	Bi-Annual	Bi-Annual	10.64% 6 month Kibor + 1.50%	216,738	216,738
Sui Southren Gas Co. Limited	Quarterly	Quarterly	10.40% 3 month Kibor + 0.20%	-	23,538
Pakistan International Airline	Bi-Annual	Bi-Annual	11.19% 6 month Kibor + 1.75%	175,000	175,000
				4,649,352	3,367,267

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

### 1.4.5 Others Government Bond Investment

Investee	Terms of Redemption		Rate of Interest %	Market Value/Cost	
	Principal	Interest		2013	2012
	----- (Rupees in '000) -----				
Overseas Bonds					
BANK OF AMERICA	On Maturiy	Bi-Annual	4.50%	247,924	235,457
BARCLAYS BANK	On Maturity	Bi-Annual	5.20%	331,378	316,412
CITIBANK	On Maturiy	Bi-Annual	5.13%	215,467	205,864
CITIBANK	On Maturiy	Bi-Annual	5.50%	220,836	210,778
CITIBANK	On Maturiy	Bi-Annual	6.00%	-	235,041
CITIBANK	On Maturiy	Bi-Annual	6.50%	-	205,750
GOLDMAN SACHS GROUP	On Maturiy	Bi-Annual	3.63%	112,043	104,228
GOLDMAN SACHS GROUP	On Maturiy	Bi-Annual	5.35%	113,979	109,785
GOLDMAN SACHS GROUP	On Maturiy	Bi-Annual	3 months LIBOR+1%	211,261	194,737
GOLDMAN SACHS GROUP	On Maturiy	Bi-Annual	7.50%	262,328	-
GOLDMAN SACHS GROUP	On Maturiy	Bi-Annual	6.15%	244,495	-
HONG KONG SHANGHAI BANK CO.	On Maturiy	Bi-Annual	0.50%	126,391	116,370
LLOYDS TSB BANK	On Maturiy	Bi-Annual	2.59%	211,994	196,414
LLOYDS TSB BANK	On Maturiy	Bi-Annual	1.50%	212,195	198,168
LLOYDS TSB BANK	On Maturiy	Bi-Annual	4.38%	54,576	52,486
LLOYDS TSB BANK	On Maturiy	Bi-Annual	4.38%	54,576	52,486
LLOYDS TSB BANK	On Maturiy	Bi-Annual	4.88%	224,685	218,501
MERRILL LYNCH & CO	On Maturiy	Bi-Annual	6.50%	63,347	-
MERRILL LYNCH & CO	On Maturiy	Bi-Annual	6.50%	26,859	-
MERRILL LYNCH & CO	On Maturiy	Bi-Annual	6.88%	251,495	-
MERRILL LYNCH & CO	On Maturiy	Bi-Annual	6.88%	251,495	-
MERRILL LYNCH & CO	On Maturiy	Bi-Annual	7.00%	29,266	-
MORGAN STANLEY	On Maturiy	Bi-Annual	3.45%	109,633	101,771
MORGAN STANLEY	On Maturiy	Bi-Annual	6.00%	214,666	207,312
MORGAN STANLEY	On Maturiy	Bi-Annual	3.80%	-	205,245
MORGAN STANLEY	On Maturiy	Bi-Annual	4.50%	324,306	293,895
ROYAL BANK OF SCOTLAND	On Maturiy	Bi-Annual	4.88%	219,520	208,216
ROYAL BANK OF SCOTLAND	On Maturiy	Bi-Annual	3 months LIBOR+1.75%	-	196,974
ROYAL BANK OF SCOTLAND	On Maturiy	Bi-Annual	3 months LIBOR+1.75%	-	97,912
ROYAL BANK OF SCOTLAND	On Maturiy	Bi-Annual	6.40%	364,103	-
SOCIETE GENERALE	On Maturiy	Bi-Annual	2.20%	-	196,692
SOCIETE GENERALE	On Maturiy	Bi-Annual	2.20%	-	196,692
SOCIETE GENERALE	On Maturiy	Bi-Annual	2.20%	-	196,692
GOP BONDS	On Maturiy	Bi-Annual	6.88%	210,310	-
GOP EURO BOND	On Maturiy	Bi-Annual	7.13%	3,152,705	3,378,825
GOP EURO BOND	On Maturiy	Bi-Annual	6.88%	4,537,990	2,871,202
				12,599,823	10,803,905

# Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

## STATEMENT SHOWING WRITTEN OFF LOANS OR ANY OTHER FINANCIAL RELIEF

FIVE HUNDRED THOUSAND RUPEES OR ABOVE PROVIDED DURING THE PERIOD 01.01.2013 TO 31.12.2013

Annexure II as referred to in

Note 10.6 to the financial statements

(Rupees in Millions)

Sr. No.	Name & Address of the borrower.	Name of Individuals/Partners/Directors with NIC No.	Fathers/Husband's name.	Outstanding liabilities at the beginning of the year				Principal written off	Interest/Mark-up written off	Other financial relief/waiver provided	Total (9+10+11)
				Principal	Interest/mark-up	Others	Total				
1	2	3	4	5	6	7	8	9	10	11	12
1	Abdul Hafeez S/O Abdul Aziz 116 / II 18Th Street, Phase VI DHA, Karachi.	Abdul Hafeez 42301-0496214-9	Abdul Aziz	13.000	9.499	1.097	23.596	-	-	1.513	1.513
2	Shaukat Industrial Engineering Company 1st Floor 2/A, Block-6, PECHS Society, Karachi.	Shah Nawaz Agra	Mirza Ahmed Agra	0.735	0.128	-	0.863	0.700	-	0.128	0.828
3	Javed Iqbal House No.1 St.No.1 Jaloo More Batapur, Lahore.	Javed Iqbal 35202-9938235-9	Muhammad Rasheed	3.893	1.148	0.113	5.154	-	-	0.874	0.874
4	Abdul Rehman Butt 118 EE Phase-IV, D.H.A Lahore.	Abdul Rehman Butt 42301-1434752-1	Ghazanfar Abdullah Butt	4.898	1.933	0.106	6.937	-	-	0.750	0.750
5	Shoukat & Brothers 29-B Temple Road, Lahore.	Imran Shoukat 35202-9191446-3 Humera Imran 35202-1295759-6 Muhammad Iqbal Malik 35202-2136906-5 Muhammad Sohail Imran 35202-2548787-9	Mian Shaukat Ali Imran Shaukat Malik Bashir Ahmed Mehboob Elahi	5.000	0.398	0.003	5.401	-	-	1.296	1.296
6	Data & Sindh Kohistan Oil Mills Tando Adam.	Mr.Eisar 44206-1097949-9 Mr.Mohan Lal 44206-7098439-9 Mr.Daya Ram Alias Dev Mal 41207-7135634-3	Kodu Mal Kodu Mal Kodu Mal	5.163	3.555	0.032	8.750	-	-	2.250	2.250
7	Gul Bahar Flour Mill.	Syed Zyfiqar Ali Shah 40306-2609905-9	Syed Mehar Ali Shah	2.700	1.264	0.025	3.989	-	-	0.589	0.589
8	Jazz Corporation.	M. Azhar Takhar 61101-9147288-9	Muhammad Anwer	5.147	0.418	1.902	7.467	0.174	-	2.320	2.494
9	Mehran Cotton Ginning & Oil Mills Raja Cotton Ginning Pressing Factory. Bhandhi Road, Daur, Distt: Nawabshah	Mr.Mool Chand 45402-0929710-9 Mr.Rameesh Kumar 45402-0920376-7 Mr.Roop Chand 45402-0932530-7 Mr.Tulsi Das 45402-0929711-9 Mr.Narain Das 45402-0932533-7	Reelo Mal Reelo Mal Reelo Mal Reelo Mal Reelo Mal	-	12.314	-	12.314	-	-	7.642	7.642
10	SAF Textile Mills (Pvt) Ltd 17- KM sheikhupura Faisalabad Road, Sheikhupura.	Shahid Said Khan 423010-164718-3	Muhammad Said Khan	284.843	136.228	-	421.071	-	-	47.386	47.386
11	Ayesha Rajjab Ali Khan. House No.P-5, Mohalla Dawood Colony, Susan Road Faisalabad.	Ayesha Rajjab Ali Khan. House No.P-5, Mohalla Dawood Colony, Susan Road Faisalabad and Chak Kanjwani, Tandlianwala. 61101-8687262-0	Rajab Ali Khan	4.000	2.535	0.120	6.655	-	-	1.105	1.105
12	Shehla Mehboob House No.28-A, Amina Block, Abdullah Gardens, East Canal Road Faisalabad.	Shehla Mehboob, House No.28-A, Amina Block, Abdullah Gardens, East Canal Road Faisalabad. NIC # 33100-1325778-0	Ch. Mehboob Hussain	5.915	1.618	0.165	7.698	-	-	1.198	1.198
13	Omer Shahzad S/O Abdul Latif Khan H.NO.19/C ST.44, SECTOR F-8/1, Islamabad.	Omer Shahzad Khan 17301-8248425-5	Khan Abdul Latif Khan	33.702	11.602	0.326	45.630	-	-	5.630	5.630
14	Mr. Muhammad Yahya Shafi Nawab Pur Road Multan.	MR. Muhammad Yahya Shafi 36302-3057351-5	Ch. Muhammad Shafi	1.591	0.924	0.032	2.547	-	-	0.664	0.664
15	Nawaz Hospital Mumtazabad Market Multan	Dr. Shahzad Ahmed 36302-0581412-3	Muhammad Nawaz	4.600	1.467	0.045	6.112	-	-	0.733	0.733

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

Sr. No.	Name & Address of the borrower.	Name of Individuals/Partners/ Directors with NIC No.	Fathers/Husband's name.	Outstanding liabilities at the beginning of the year				Principal written off	Interest/ Mark-up written off	Other financial relief/ waiver provided	Total (9+10+11)
				Principal	Interest/ mark-up	Others	Total				
1	2	3	4	5	6	7	8	9	10	11	12
16	Khursheed Trading H.No.6, Qamar Homes Jinnah Town, Quetta.	Hashmatullah Khan 544008563600-7	Habibullah Khan	1.750	-	-	1.750	-	-	0.523	0.523
17	Star Electronic H.No.455-2, Churi Street Mohallah Srafa Bazar, Jacobabad.	Bhajan Lal 431027240855-7	Ram Chand	3.993	-	-	3.993	-	-	1.132	1.132
18	Ideal Homes H.No.6, Saleem Bungalows, Zarghoon Road, Quetta.	Arbab Ghulam Murtaza 544004490137-9	Ghulam Muhammad	1.750	-	0.823	2.573	-	-	0.748	0.748
19	J. Brothers (Babar Javed) Taj Muhammad Khan Road Near Quidabad Police Station, Quetta.	Bahar Javed 544005120633-5	Haji Inayatullah	1.387	-	0.624	2.011	-	-	0.578	0.578
20	Haris Marble Factory D.G. Khan Road, Loralai.	Sardar Sher Afzal Khan Looni 544007473801-9	Sardar Tahir Khan Looni	11.988	-	1.622	13.610	-	-	1.622	1.622
			<b>Total:</b>	<b>396.055</b>	<b>185.031</b>	<b>7.035</b>	<b>588.121</b>	<b>0.874</b>	<b>-</b>	<b>78.681</b>	<b>79.555</b>

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

**Annexure III as referred to in  
Note 11.6 to the financial statements**

### Details of disposals of property and equipemnt

Particulars of property and equipment	Original Cost	Book Value	Sale Proceeds	Gain / (Loss) on disposal	Mode of Disposal	Particulars of Purchaser
----- (Rupees in '000) -----						
Motor Vehicles	1,269	571	571	-	As per Service Rules	Mr. M. Suhaib Farooqui Ex-SVP
Motor Vehicles	1,199	180	180	-	As per Service Rules	Mr. Niaz Muhammad Khan Ex-SVP
Motor Vehicles	1,239	371	371	-	As per Service Rules	Mr. Mirza Tariq Baig Ex-SVP
Motor Vehicles	1,269	465	465	-	As per Service Rules	Mr. Muhammad Sharif Ex-SVP
Motor Vehicles	1,899	475	475	-	As per Service Rules	Dr. Mirza Tariq Baig Ex-SEVP
Motor Vehicles	1,269	381	381	-	As per Service Rules	Mr. M. Aslam Mian, Ex-SVP
Motor Vehicles	969	248	248	-	As per Service Rules	Mr. Abu Saeed Islahi Ex-President
Motor Vehicles	1,269	360	360	-	As per Service Rules	Mr. Malik Muhammad Hayat Ex-SVP
Motor Vehicles	1,239	289	289	-	As per Service Rules	Mr. Naz Ahmed Khan Ex-SVP
Motor Vehicles	1,269	360	360	-	As per Service Rules	Mr. M. Zulfiqar Haider Ex-SVP
Motor Vehicles	1,269	212	212	-	As per Service Rules	Mr. A. Saeed Khan Ex-SVP
Motor Vehicles	1,269	254	254	-	As per Service Rules	Mr. Muhammad Shahid SVP
Motor Vehicles	1,199	240	240	-	As per Service Rules	Mr. Ehtesham Rashid EVP
Motor Vehicles	1,269	254	254	-	As per Service Rules	Mr. Atif Hussain SVP
Motor Vehicles	1,269	212	212	-	As per Service Rules	Mr. K. Ahsan Ellahi SVP
Motor Vehicles	1,389	255	255	-	As per Service Rules	Mr. Tahir Yaqoob EVP
Motor Vehicles	1,269	190	190	-	As per Service Rules	Mr. Muhammad Safdar SVP
Motor Vehicles	1,269	233	233	-	As per Service Rules	Mr. Javed Haider SVP
Motor Vehicles	1,239	248	248	-	As per Service Rules	Mr. Kh. Aminul Azam EVP
Motor Vehicles	1,239	248	248	-	As per Service Rules	Mr. M. Rashid Ghani SVP
Motor Vehicles	1,419	284	284	-	As per Service Rules	Mr. Qamar Hussian EVP
Motor Vehicles	1,239	248	248	-	As per Service Rules	Mr. M. Hassan Khaskheli EVP
Motor Vehicles	1,414	589	589	-	As per Service Rules	Mr. M. Iqbal Qasim, Ex-EVP
Motor Vehicles	6,373	1,381	1,381	-	As per Service Rules	Mr. Qamar Hussian Ex-President
Motor Vehicles	1,040	-	572	572	Auction	Mr. Murtaza Khan Babar
Motor Vehicles	1,092	-	685	685	Auction	Mr. Amir Ali
Motor Vehicles	1,040	-	515	515	Auction	Mr. Muhammad Abid
Motor Vehicles	1,040	-	590	590	Auction	Mr. Khalid Anwer
Motor Vehicles	1,040	-	335	335	Auction	Mr. Aqeel Uddin
	41,267	8,548	11,245	2,697		
Furniture & Fixtures	100	-	-	-	As per Service Rules	Mr. Muhammad Ayub Qureshi (AVP)
Furniture & Fixtures	100	32	32	-	As per Service Rules	Mr. Mohammad Ishtiaq (AVP)
Furniture & Fixtures	100	12	12	-	As per Service Rules	Mr. Akhtar Ali (AVP)
Furniture & Fixtures	100	45	45	-	As per Service Rules	Mr. Raees Ahmed Usmani (AVP)
Furniture & Fixtures	100	32	32	-	As per Service Rules	Mr. Liaquatullah Khan (AVP)
Furniture & Fixtures	125	2	2	-	As per Service Rules	Mr. Shakeel Ahmed (VP)
Furniture & Fixtures	100	-	-	-	As per Service Rules	Mr. Ghulam Muhammad Sheikh(AVP)
Furniture & Fixtures	100	38	38	-	As per Service Rules	Mr. Muhammad Khan (AVP)
Furniture & Fixtures	100	-	-	-	As per Service Rules	Mr. Muhammad Amjad Ex (AVP)
Furniture & Fixtures	100	50	50	-	As per Service Rules	Mr. Manzoor Elahi Lughmani
Furniture & Fixtures	100	18	18	-	As per Service Rules	Mr. Sarfaraz Ahmed Ex. (AVP)
Furniture & Fixtures	100	33	33	-	As per Service Rules	Mr. Shafqat Mahmud Ex. (AVP)
Furniture & Fixtures	100	2	2	-	As per Service Rules	Mr. Tariq Javed (AVP)
Furniture & Fixtures	100	52	52	-	As per Service Rules	Mr. M Anjum Rafiq Ex (AVP)
Furniture & Fixtures	100	35	35	-	As per Service Rules	Mr. Shoukat Waheed Khan Ex. (AVP)
Furniture & Fixtures	100	38	38	-	As per Service Rules	Mr. Muhammad Latif Awan (AVP)
Furniture & Fixtures	100	-	-	-	As per Service Rules	Mr. Late Nasar Iqbal Chatta
Furniture & Fixtures	100	80	80	-	As per Service Rules	Mr. Shoukat Hussain (AVP)
Furniture & Fixtures	100	20	20	-	As per Service Rules	Mr. Hameed Ullah (Ex.)
Furniture & Fixtures	175	70	70	-	As per Service Rules	Mr. Niaz Muhammad Khan (SVP)
Furniture & Fixtures	175	99	99	-	As per Service Rules	Mr. Mirza Tariq Baig (SVP)
Furniture & Fixtures	125	-	-	-	As per Service Rules	Mr. Basharat Hussain (VP)
Furniture & Fixtures	100	30	30	-	As per Service Rules	Mr. Shahbuddin Akhtar (AVP)
Furniture & Fixtures	300	115	115	-	As per Service Rules	Mr. Muhammad Bilal Qadir (EVP)
Furniture & Fixtures	125	-	-	-	As per Service Rules	Mr. Muhammad Khalid Afzal (VP)
Furniture & Fixtures	125	-	-	-	As per Service Rules	Mr. Amjad Ali Khan (VP)
Furniture & Fixtures	100	15	15	-	As per Service Rules	Mr. Ghulam Nabi Soomro (AVP)
Furniture & Fixtures	100	30	30	-	As per Service Rules	Mr. Nazar Muhammad (AVP)

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

Particulars of property and equipment	Original Cost	Book Value	Sale Proceeds	Gain / (Loss) on disposal	Mode of Disposal	Particulars of Purchaser
----- (Rupees in '000) -----						
Furniture & Fixtures	100	10	10	-	As per Service Rules	Mr. Muhammad Razzaq (AVP)
Furniture & Fixtures	100	93	93	-	As per Service Rules	Mr. Shahid Pervez Dar (AVP)
Furniture & Fixtures	100	8	8	-	As per Service Rules	Mr. M A Salam Qadri
Furniture & Fixtures	100	18	18	-	As per Service Rules	Mr. Khawaja Zafar Iqbal (AVP)
Furniture & Fixtures	125	121	121	-	As per Service Rules	Mrs. Tasneem Haider (VP)
Furniture & Fixtures	100	70	70	-	As per Service Rules	Mr. Abdus Sami Khan (AVP)
Furniture & Fixtures	100	28	28	-	As per Service Rules	Mr. Mobin Khan (AVP)
Furniture & Fixtures	100	-	-	-	As per Service Rules	Mr. Muhammad Ishaque Khan (AVP)
Furniture & Fixtures	100	32	32	-	As per Service Rules	Mr. Kifayatullah (AVP)
Furniture & Fixtures	100	17	17	-	As per Service Rules	Mr. Jami Ur Rehman (AVP)
Furniture & Fixtures	100	32	32	-	As per Service Rules	Mr. Muhammad Miskeen (AVP)
Furniture & Fixtures	100	28	28	-	As per Service Rules	Mr. Wazir Muhammad (AVP)
Furniture & Fixtures	100	27	27	-	As per Service Rules	Mr. Muhammad Afzal (AVP)
Furniture & Fixtures	100	22	22	-	As per Service Rules	Mr. Khawar Mehmood Butt (AVP)
Furniture & Fixtures	125	-	-	-	As per Service Rules	Mr. Inayat Ullah Khan (VP)
Furniture & Fixtures	100	37	37	-	As per Service Rules	Mr. Ghulam Mustafa Soomro (AVP)
Furniture & Fixtures	100	33	33	-	As per Service Rules	Mr. Muhammad Anwer Qureshi (AVP)
Furniture & Fixtures	100	37	37	-	As per Service Rules	Mr. Muhammad Aslam (AVP)
Furniture & Fixtures	100	33	33	-	As per Service Rules	Mr. Muhammad Anwar Qureshi (AVP)
Furniture & Fixtures	100	32	32	-	As per Service Rules	Mr. Muhammad Afzal (AVP)
Furniture & Fixtures	100	2	2	-	As per Service Rules	Mr. Muhammad Nawaz Doha (AVP)
Furniture & Fixtures	125	-	-	-	As per Service Rules	Mr. Malik Muhammad Bashir (VP)
Furniture & Fixtures	100	38	38	-	As per Service Rules	Mr. M. Safdar Mufti (AVP)
Furniture & Fixtures	125	-	-	-	As per Service Rules	Mr. Muhammad Moin Ud Din Ahmed (VP)
Furniture & Fixtures	100	25	25	-	As per Service Rules	Mr. Muhammad Arshad Sheikh (AVP)
Furniture & Fixtures	100	-	-	-	As per Service Rules	Mr. Abdul Mueed Chishti (AVP)
Furniture & Fixtures	100	33	33	-	As per Service Rules	Mr. Ijaz Hussain Shah (AVP)
Furniture & Fixtures	100	15	15	-	As per Service Rules	Mr. Qaisar Wajahat (AVP)
Furniture & Fixtures	100	-	-	-	As per Service Rules	Mr. Pervaiz Akhtar Akhtar Chohan (AVP)
Furniture & Fixtures	100	32	32	-	As per Service Rules	Mr. Saeed Ullah Baig (AVP)
Furniture & Fixtures	125	45	45	-	As per Service Rules	Mr. Ghulam M Farooq (VP)
Furniture & Fixtures	100	-	-	-	As per Service Rules	Mr. Naeem Ahmed Sheikh (AVP)
Furniture & Fixtures	100	35	35	-	As per Service Rules	Mr. Aftab Alam Kahan (AVP)
Furniture & Fixtures	100	-	-	-	As per Service Rules	Mr. Muhammad Moeen Ud-din Ahmed
Furniture & Fixtures	100	48	48	-	As per Service Rules	Mr. Abdul Ghafoor (AVP)
Furniture & Fixtures	175	73	73	-	As per Service Rules	Mr. Muhammad Sharif (SVP)
Furniture & Fixtures	100	28	28	-	As per Service Rules	Mr. Zahid-ul- Khair (AVP)
Furniture & Fixtures	100	32	32	-	As per Service Rules	Mr. Habib Ullah Sheikh (AVP)
Furniture & Fixtures	100	43	43	-	As per Service Rules	Mr. Ziaul Hassan (AVP)
Furniture & Fixtures	100	27	27	-	As per Service Rules	Mr. Muhammad Shafi Ex (AVP)
Furniture & Fixtures	100	-	-	-	As per Service Rules	Mrs. Sadaqat Iftikhar (AVP)
Furniture & Fixtures	125	50	50	-	As per Service Rules	Mr. Muhammad Urfan (VP)
Furniture & Fixtures	100	58	58	-	As per Service Rules	Mr. Syed Ehtisham Warsi (AVP)
Furniture & Fixtures	175	125	125	-	As per Service Rules	Mr. Arbab Ali Narejo (SVP)
Furniture & Fixtures	100	35	35	-	As per Service Rules	Mr. Ijaz Ahmed Khan (AVP)
Furniture & Fixtures	100	35	35	-	As per Service Rules	Mr. Muhammad Arshad Ali (AVP)
Furniture & Fixtures	100	17	17	-	As per Service Rules	Mr. Abid Naseem (AVP)
Furniture & Fixtures	100	53	53	-	As per Service Rules	Mr. Muhammad Haroon Memon (AVP)
Furniture & Fixtures	175	-	-	-	As per Service Rules	Muhammad Aslam Mian (SVP)
Furniture & Fixtures	125	38	38	-	As per Service Rules	Mr. Raja Asghar Ali (VP)
Furniture & Fixtures	300	25	25	-	As per Service Rules	Mr. Muhammad Iqbal Qasim (EVP)
Furniture & Fixtures	125	117	117	-	As per Service Rules	Mr. Zareen Zada (VP)
Furniture & Fixtures	175	44	44	-	As per Service Rules	Mr. Malik M Hayat (SVP)
Furniture & Fixtures	125	-	-	-	As per Service Rules	Mr. Syed Rasheeduddin (VP)
Furniture & Fixtures	100	73	73	-	As per Service Rules	Mr. Sarfaraz Hussain Akhtar (AVP)
Furniture & Fixtures	100	-	-	-	As per Service Rules	Mr. S. Rashid Uddin (Avp)
Furniture & Fixtures	100	15	15	-	As per Service Rules	Mr. Ghulam Muhammad Jokhio (AVP)
Furniture & Fixtures	100	55	55	-	As per Service Rules	Mr. Syed Feroz Ali (AVP)
Furniture & Fixtures	100	50	50	-	As per Service Rules	Mr. Aijaz Ahmed Siddiqi (AVP)
Furniture & Fixtures	100	48	48	-	As per Service Rules	Mr. Muhammad Amin (AVP)
Furniture & Fixtures	100	25	25	-	As per Service Rules	Mr. Allah Warayo Hingoro (AVP)
Furniture & Fixtures	175	44	44	-	As per Service Rules	Mr. Malik Muhammad Hayat (SVP)
Furniture & Fixtures	100	48	48	-	As per Service Rules	Mr. Nasir Jamal Paracha (AVP)



## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

Particulars of property and equipment	Original Cost	Book Value	Sale Proceeds	Gain / (Loss) on disposal	Mode of Disposal	Particulars of Purchaser
<b>----- (Rupees in '000) -----</b>						
Furniture & Fixtures	100	48	48	-	As per Service Rules	Mr. Tariq Iqbal Choudary (AVP)
Furniture & Fixtures	100	10	10	-	As per Service Rules	Mr. Muhammad Saeed (AVP)
Furniture & Fixtures	175	47	47	-	As per Service Rules	Mr. Muhammad Zulfiqar Haider (SVP)
Furniture & Fixtures	175	-	-	-	As per Service Rules	Mr. Naz Ahmed Khan (SVP)
Furniture & Fixtures	125	24	24	-	As per Service Rules	Mr. Muhammad Younus Khan (VP)
Furniture & Fixtures	100	47	47	-	As per Service Rules	Mr. Kamranuddin Khattak (AVP)
Furniture & Fixtures	100	57	57	-	As per Service Rules	Mr. Tariq Mehmood Hashmi (AVP)
Furniture & Fixtures	100	-	-	-	As per Service Rules	Mr. Fayyaz Uddin (AVP)
Furniture & Fixtures	125	-	-	-	As per Service Rules	Mr. Mushtaq Ahmed Sheikh (VP)
Furniture & Fixtures	100	48	48	-	As per Service Rules	Mr. Shahzada Gul (AVP)
Furniture & Fixtures	100	18	18	-	As per Service Rules	Mr. Maqbool Ali Khan (AVP)
Furniture & Fixtures	100	65	65	-	As per Service Rules	Mr. Sajjad Zaheer Babar (AVP)
Furniture & Fixtures	100	70	70	-	As per Service Rules	Mr. Javaid Rashid (AVP)
Furniture & Fixtures	100	27	27	-	As per Service Rules	Mr. Kamran Uddin Khattak (AVP)
Furniture & Fixtures	100	25	25	-	As per Service Rules	Mr. Muhammad Shafiq Ahmed (AVP)
Furniture & Fixtures	125	-	-	-	As per Service Rules	Mr. Nawazish Ali Khan (VP)
Furniture & Fixtures	100	47	47	-	As per Service Rules	Mr. Syed Junaid Shoukat (AVP)
Furniture & Fixtures	100	25	25	-	As per Service Rules	Mr. Bashir Ahmed Samego (AVP)
Furniture & Fixtures	100	50	50	-	As per Service Rules	Mr. Muhammad Hanif (AVP)
Furniture & Fixtures	100	50	50	-	As per Service Rules	Mr. Sajeela Malik (AVP)
Furniture & Fixtures	125	-	-	-	As per Service Rules	Mr. Tariq Mahmood (VP)
Furniture & Fixtures	100	11	11	-	As per Service Rules	Mrs. Tasneem Sultana (AVP)
Furniture & Fixtures	125	27	27	-	As per Service Rules	Mr. Sajid Abbas Zaidi (VP)
Furniture & Fixtures	125	-	-	-	As per Service Rules	Mr. Muhammad Khalid (VP)
Furniture & Fixtures	100	27	27	-	As per Service Rules	Mr. Muhammad Aslam Khan (AVP)
Furniture & Fixtures	100	18	18	-	As per Service Rules	Mr. Jalaluddin Qureshi (AVP)
Furniture & Fixtures	100	10	10	-	As per Service Rules	Mr. Ch. Akbar Ali (AVP)
Furniture & Fixtures	125	9	9	-	As per Service Rules	Mr. Ayub Hasan (VP)
Furniture & Fixtures	125	52	52	-	As per Service Rules	Mr. Saliha Moin (VP)
	<b>13,600</b>	<b>3,769</b>	<b>3,769</b>	<b>-</b>		
Computer Equipment	138	64	64	-	As per Service Rules	Mr. Aamir Shahzad, Ex-EVP, Capital Equity
Ijarah Assets (Vehicles)	1,956	271	271	-	Auction	Pacific Pharmaceuticals Ltd.
Ijarah Assets (Machinery)	100,000	10,000	10,000	-	Auction	JDW Sugar Mills Ltd.
Ijarah Assets (Vehicles)	6,198	620	620	-	Auction	JDW Sugar Mills Ltd.
Ijarah Assets (Machinery)	86,040	8,604	8,604	-	Auction	JDW Sugar Mills Ltd.
Ijarah Assets (Machinery)	2,520	252	252	-	Auction	JDW Sugar Mills Ltd.
	<b>196,714</b>	<b>19,747</b>	<b>19,747</b>	<b>-</b>		
Other assets (Having book value of less than Rs. 250,000/- or cost of less than Rs. 1,000,000/-)	14,814	-	14,390	14,390		
	<b>266,533</b>	<b>32,128</b>	<b>49,215</b>	<b>17,087</b>		

Note: Book value of Furniture &amp; Fixture have been adjusted for the balance 50% amount written-off by the bank as per service rules.

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

### Annexure IV as referred to in Note 28.2 to the financial statements

2013      2012  
----(Rupees in '000)----

#### Donations include following amounts exceeding Rs 0.1 million:

Prime Minister Flood Relief Fund	-	13,756
Fatimid Foundation, Karachi	100	480
	<u>100</u>	<u>14,236</u>

#### Contributions for Corporate & Social Responsibilities include following amounts exceeding Rs 0.1 million:

Hub Boarding School of Excellence	25,000	25,000
Sindh Institute of Urology Transplant (SIUT)	5,000	2,000
Bin Qutub Hospital Chakwal	5,000	-
Lifetime Support Single Unit TCF School Nawabshah	3,750	10,000
Pakistan Centre for Philanthropy Ghotki	2,500	-
Hunar Foundation	2,400	-
Marie Adelaide Leprosy Centre	2,000	2,000
Lady Willington	1,200	-
Pilot Project for Emergency Response, Islamabad	940	-
Gulab Devi Hospital Lahore	760	-
Institute of Business Administration (IBA)	600	25,000
Patient's Welfare Society	540	-
Provincial Ombudsman	500	-
Bunyad Literacy	500	-
DHQ Hospital, Hazara	433	-
Civil Hospital Sukkur	400	-
DHQ Hospital Skardu	393	-
Sheikh Zayed Islamic Center	346	449
Free Fistual Surgery Camp at Dadu	310	-
Eye camp at Muzaffarabad AJK	300	-
Wajeeha Thalassaemia Centre, Swat	275	-
Medical Camp at Usta Muhammad Distt Jafferabad Baluchistan	254	-
Medical & eye camp at Jalala Distt Mardan	250	-
Indus Hospital Korangi, Karachi	250	-
Eye camp at Village Terha, Wagah Border, Lahore	248	-
Gulistan-e-Mazooreen, Mirpurkhas	227	-
Government College for Women	216	-
Musical event by Welfare Society for Patient Care	200	-
SANATZAR Vocational Training Institute, Bahawalpur	186	-
Medical Camp at Village Bhubar Distt Chakwal	180	-
Pakistan Disabled Foundation	176	-
Medical Camp at Village Mona Distt Chakwal	170	-
Eye camp at Uch Shareef Tehsil Ahmedpur Bahawalpur	156	-
Medical Camp at Sherwan Distt Abbotabad	155	-
Muzaffarabad Physical Centre	152	-
Medical Camp at Perakot Ghakkar Mandi Distt Wazirabad	150	-
Medical Camp at Mubarak Village	150	-
Medical Camp at Village Sara-e-Mughal Tehsil Pattuki	150	-
Eye camp at Haroonabad Bahawalpur	145	-
Disabled Welfare Association, Karachi.	140	-
Jinnah Foundation Providing Education Facilities	126	200
Special Education Centre PHC Abbotabad, KPK.	121	-
Poor Patients Aid Society Civil Hospital Karachi	100	500
Child Aid Association	100	500
Make-A-Wish Foundation	100	100
Rangers Public School / College for Special Children	100	-

## Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2013

	2013	2012
	----(Rupees in '000)----	
Markez-e-Umeed for Special Children, Karachi	100	-
Behbud Association of Pakistan, Rawalpindi	100	-
Nigahban Welfare Association Civil Hospital Karachi	100	-
Pakistan Bait-ul-Mal Islamabad	100	-
Health Care & Social Welfare Association, Karachi	100	-
Karachi School of Business Leadership	-	80,000
Benazir Public School for Girls, Nawabshah	-	9,000
Noor Memorial Charity Hospital Bin Qutab Foundation	-	2,760
SOS Children's Village Multan	-	2,000
Memon Health and Education Foundation (MHEF)	-	2,000
Sir Ganga Ram Hospital at Lahore	-	1,390
PeopleWith Disabilities	-	1,100
Afzaal Memorial Thalassemia Foundation	-	1,000
National Institute of Child Health Karachi	-	974
Arafa Karim Foundation (Trust)	-	850
Computer Lab, Lyari	-	599
Patients Welfare Association Mayo Hospital Lahore	-	500
Society for the Promotion of Arabic	-	500
Medical Aid Foundation	-	500
Haji GN Rind Welfare Complex Sakrand	-	500
Medical Equi Siksa Civil Hospital Baltistan	-	495
Subh-e-Nau Disability Reduction Program Punjab	-	450
Wajeeha Thalassaemia Centre Khyber Pakhtoon Khwa	-	450
Maternal & Child Health at Gadap	-	430
Safina Welfare Hospital Ibrahim Zai Hangu	-	380
Baitulmal Orphanage Sport Week	-	300
Goth of Gaddani Baluchistan	-	280
Pakistan Foundation High School Lahore	-	227
Ujala Welfare Society Khyber Pakhtoon Khwa	-	200
Progressive Education Network (PEN) Lahore	-	200
Mukhatran Rafiq Foundation Lahore	-	200
GARAGE School Karachi	-	180
Society for SP	-	178
WE Gym Centre Quetta	-	165
Society for Special Persons Multan	-	160
Rajanpur Rod-Kohi Development Org. Punjab	-	160
Poor Patients Aid Society Civil Hospital	-	150
Distt Industrial Home (Sanatzar) Bhawal	-	150
Government Boys HSS No-02 K Area Korangi	-	150
Manghopir Social Ittehad Centre Karachi	-	100
Chair Nawabshah Disability Forum	-	100
Sundas Foundation	-	100
Dar ul Sukun	-	100
Fund Raising Event by Welfare Society for Patients Care	-	100
Al Mustafa Welfare Society	-	100
Surfraz Nawaz International Academy at Islamabad	-	200
Razaullah Khan Cricket Organizer	-	500
Shades for Shaheed Benazir Bhutto University	-	129
Motivational Volunteer Empowerment Program at Sukkur	-	304
Motivational Volunteer Empowerment Program at Hyderabad	-	304
Medical camp at Awaran Village Balochistan	-	162
Free Eye Camp at Tehsil Fort Abbas Bahawal Nagar	-	208
Medical camp at Lundi Saeeda Rajanpur Punjab	-	155
Free Eye Camp at District Umar Kot Sindh	-	189
Free Medical camp at Tehsil Gilgit	-	172
Free Medical camp at Darial District Diamer Gilgit	-	172
Free Eye Camp at Dera Malkana Sharak pur Sheikhpura	-	248
Free Medical Camp at Nathia Gali, District Abbotabad	-	129
Centenary Celebrations of District Shaheed Benazirabad Nawabshah	-	125
	<u>57,849</u>	<u>177,924</u>

# CONSOLIDATED

FINANCIAL STATEMENTS OF NBP AND  
ITS SUBSIDIARY COMPANIES 2013



## Directors' Report on Consolidated Financial Statement

It gives me great pleasure to present on behalf of the Board of Directors, the Consolidated Annual Report of the National Bank of Pakistan for the year ended December 31, 2013

The operating results and appropriations, as recommended by the Board are given below:

	<b>(Rupees In Million)</b>	
	<b>2013</b>	<b>2012 (Restated)</b>
Profit before taxation for the year	7,029	22,184
Taxation		
-Current year	6,230	7,870
-Prior year(s)	130	-
-Deferred	(4,639)	(1,351)
	1,722	6,519
After Tax Profit	5,307	15,665
Non Controlling Interest	(32)	(93)
Profit brought forward-Restated	59,332	63,923
Other comprehensive income-net of tax	1,820	(4,358)
Transfer from surplus on revaluation of fixed assets	132	106
Profit available for appropriation	66,559	75,244
Transfer to Statutory Reserve	(1,100)	(1,616)
Bonus shares issued	(2,775)	(1,682)
Cash dividend paid	(12,950)	(12,614)
	(16,825)	(15,912)
Profit carried forward	49,734	59,332
Basic and diluted earnings per share (Rupees)	2.48	7.32

### **Pattern of Share holding**

The pattern of share holding as at December 31, 2013 is given in Annual Report.

On behalf of Board of Directors

**Mr. Muneer Kamal**

Chairman

Date: March 3, 2014

## Auditors' Report on Consolidated Financial Statements

**Ernst & Young Ford Rhodes Sidat Hyder**

Chartered Accountants  
Progressive Plaza,  
Beaumont Road  
Karachi 75530, Pakistan

**KPMG Taseer Hadi & Co.**

Chartered Accountants  
Sheikh Sultan Trust Building No. 2  
Beaumont Road  
Karachi 75530, Pakistan

We have audited the annexed consolidated financial statements comprising consolidated statement of financial position of National Bank of Pakistan and its subsidiary companies (the Group) as at December 31, 2013 and the related consolidated profit and loss account, consolidated statement of comprehensive income, consolidated cash flow statement and consolidated statement of changes in equity together with the notes forming part thereof, for the year then ended. These financial statements include unaudited certified returns from the branches, except for 80 branches, which have been audited by us and 14 branches audited by the other auditors abroad. We have also expressed separate opinions on the financial statements of National Bank of Pakistan and its subsidiary companies namely Taurus Securities Limited, NBP Exchange Limited, NBP Fullerton Asset Management Limited, and NBP Leasing Limited and a review conclusion on NBP Modaraba Management Company Limited. The subsidiary companies CJSC Subsidiary Bank of NBP in Kazakhstan and First National Bank Modaraba which are being audited by other firms of auditors have been consolidated based on un-audited returns of these subsidiaries. The subsidiary company CJSC Subsidiary Bank of NBP in Tajikistan which was audited by other firm of auditors whose report has been furnished to us and our opinion, in so far as it relates to the amounts included for such company, is based solely on the report of such other auditors. These financial statements are responsibility of the Holding Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

Our audit was conducted in accordance with the International Standards on Auditing and accordingly included such tests of accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the consolidated financial statements present fairly the financial position of National Bank of Pakistan and its subsidiary companies as at December 31, 2013 and the results of their operations for the year then ended.

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**Ernst & Young Ford Rhodes Sidat Hyder**

Chartered Accountants

**Engagement Partner:**

Arslan Khalid

Karachi

Date: March 03, 2014

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**KPMG Taseer Hadi & Co.**

Chartered Accountants

**Engagement Partner:**

Syed Iftikhar Anjum



## Consolidated Statement of Financial Position

For the year ended December 31, 2013

January 01, 2012	2012	2013		Note	2013	2012	January 01, 2012
----- (US Dollars in '000) -----					----- (Rupees in '000) -----		
---- (Restated) ----					---- (Restated) ----		
ASSETS							
1,251,781	1,507,308	1,502,308	Cash and balances with treasury banks	6	158,230,033	158,756,638	131,843,344
266,513	293,333	174,591	Balances with other banks	7	18,388,738	30,895,173	28,070,350
417,505	78,624	493,160	Lendings to financial institutions	8	51,941,866	8,280,997	43,973,531
3,032,087	3,256,263	3,763,715	Investments	9	396,411,825	342,964,635	319,353,392
5,014,228	6,253,560	5,888,621	Advances	10	620,216,609	658,653,668	528,121,596
275,952	282,120	328,213	Operating fixed assets	11	34,568,864	29,714,221	29,064,564
104,930	93,366	104,143	Deferred tax assets	12	10,968,824	9,833,685	11,051,721
593,559	733,449	768,967	Other assets	13	80,991,187	77,250,240	62,516,147
10,956,555	12,498,023	13,023,718			1,371,717,946	1,316,349,257	1,153,994,645
LIABILITIES							
86,444	136,413	131,922	Bills payable	14	13,894,667	14,367,639	9,104,710
262,728	495,213	218,508	Borrowings	15	23,014,353	52,158,143	27,671,746
8,805,261	9,846,219	10,461,424	Deposits and other accounts	16	1,101,845,283	1,037,049,090	927,410,553
-	-	-	Sub-ordinated loans		-	-	-
880	364	545	Liabilities against assets subject to finance lease	17	57,215	38,353	92,739
-	-	-	Deferred tax liabilities		-	-	-
564,713	644,248	685,907	Other liabilities	18	72,242,898	67,855,124	59,478,135
9,720,026	11,122,457	11,498,306			1,211,054,416	1,171,468,349	1,023,757,883
1,236,529	1,375,566	1,525,412	NET ASSETS		160,663,530	144,880,908	130,236,762
REPRESENTED BY							
159,681	175,649	201,996	Share capital	19	21,275,131	18,500,114	16,818,285
248,874	287,732	318,413	Reserves		33,536,713	30,305,210	26,212,505
606,918	563,328	472,198	Unappropriated profit		49,734,161	59,332,321	63,923,439
1,015,473	1,026,709	992,607			104,546,005	108,137,645	106,954,229
6,842	7,509	7,791	Non-controlling interest		820,663	790,878	720,518
1,022,315	1,034,218	1,000,398			105,366,668	108,928,523	107,674,747
214,214	341,348	525,014	Surplus on revaluation of assets - net	20	55,296,862	35,952,385	22,562,015
1,236,529	1,375,566	1,525,412			160,663,530	144,880,908	130,236,762
CONTINGENCIES AND COMMITMENTS							
				21			

The annexed notes 1 to 45 and Annexure I to IV form an integral part of these consolidated financial statements.

Chairman

President

Director

Director

## Consolidated Profit and Loss Account

For the year ended December 31, 2013

2012 (US Dollars in '000) (Restated)	2013		Note	2013 ----(Rupees in '000)----	2012 (Restated)
960,136	951,272	Mark-up / return / interest earned	23	100,192,320	101,125,889
536,935	578,159	Mark-up / return / interest expensed	24	60,894,358	56,552,485
423,201	373,113	Net mark-up / interest income		39,297,962	44,573,404
93,482	165,767	Provision against non-performing advances - net	10.4	17,459,330	9,845,938
8,206	13,265	Provision for diminution in the value of investments - net	9.10	1,397,122	864,296
-	29	Bad debts written off directly		3,020	-
-	6,724	Provision against off balance sheet obligations	18.1	708,230	-
101,688	185,785			19,567,702	10,710,234
321,513	187,328	Net mark-up / interest income after provisions		19,730,260	33,863,170
NON MARK-UP / INTEREST INCOME					
105,821	117,228	Fee, commission and brokerage income		12,346,947	11,145,569
19,747	25,265	Dividend income		2,661,077	2,079,795
36,036	37,277	Income from dealing in foreign currencies	25	3,926,204	3,795,448
30,576	36,907	Gain on sale and redemption of securities - net	26	3,887,164	3,220,442
9	(1)	Unrealized (loss) / gain on revaluation of investments classified as held-for-trading	9.11	(139)	976
		Share of profit from joint venture		438,250	94,771
		Share of (loss) / profit from associates - net of tax	9.9.1	(592,322)	1,855,623
24,799	31,185	Other income	27	3,284,497	2,611,937
216,988	247,861	Total non mark-up / interest income		25,951,678	24,804,561
538,501	435,189			45,681,938	58,667,731
NON MARK-UP / INTEREST EXPENSES					
341,059	357,731	Administrative expenses	28	37,677,868	35,921,902
3,811	9,040	Other provisions / write offs	13.5/18.2	952,132	401,413
1,522	222	Other charges	29	23,395	160,324
346,392	366,993	Total non mark-up / interest expenses		38,653,395	36,483,639
192,109	68,196			7,028,543	22,184,092
-	-	Extra ordinary / unusual items		-	-
192,109	68,196	PROFIT BEFORE TAXATION		7,028,543	22,184,092
74,720	59,153	Taxation - Current		6,230,222	7,869,853
-	1,235	- Prior year(s)		130,079	-
(12,829)	(44,040)	- Deferred		(4,638,541)	(1,351,189)
61,891	16,348		30	1,721,760	6,518,664
130,218	51,848	PROFIT AFTER TAXATION		5,306,783	15,665,428
Attributable to:					
129,336	51,544	Shareholders of the bank		5,274,779	15,572,503
882	304	Non-controlling interest		32,004	92,925
130,218	51,848			5,306,783	15,665,428
----- US Dollars -----				----- Rupees -----	
0.07	0.02	Basic and diluted earnings per share	31	2.48	7.32

The annexed notes 1 to 45 and Annexure I to IV form an integral part of these consolidated financial statements.

Chairman

President

Director

Director

## Consolidated Statement of Comprehensive Income

For the year ended December 31, 2013

2012 (US Dollars in '000) (Restated)	2013	Note	2013 ----(Rupees in '000)----	2012 (Restated)
130,218	51,848	Profit after taxation	5,306,783	15,665,428
<b>Other comprehensive income:</b>				
<b>Items to be reclassified to profit or loss in subsequent periods:</b>				
23,512	20,237	Exchange gain on translation of net assets of foreign branches, subsidiaries and joint venture	2,131,498	2,476,441
<b>Items not to be reclassified to profit or loss in subsequent periods:</b>				
(63,658)	26,589	Remeasurements of defined benefit liability	2,800,526	(6,704,725)
22,280	(9,306)	Related tax effects	(980,184)	2,346,654
(41,378)	17,283		1,820,342	(4,358,071)
(17,866)	37,520	<b>Other comprehensive income - net of tax</b>	3,951,840	(1,881,630)
112,352	89,368	<b>Total comprehensive income transferred to equity</b>	9,258,623	13,783,798
<b>Attributable to:</b>				
111,470	89,064	Shareholders of the bank	9,226,619	13,690,873
882	304	Non-controlling interest	32,004	92,925
112,352	89,368		9,258,623	13,783,798

The annexed notes 1 to 45 and Annexure I to IV form an integral part of these consolidated financial statements.

Chairman

President

Director

Director

## Consolidated Statement of Changes in Equity

For the year ended December 31, 2013

	Share capital	Reserves			Unappropriated Profit	Sub total	Non Controlling Interest	Total
		Capital		Revenue				
		Exchange Translation	Statutory	General				
	----- (Rupees in '000) -----							
Balance as at January 1, 2012 - as previously reported	16,818,285	6,823,811	18,867,356	521,338	69,640,893	112,671,683	720,518	113,392,201
Effect of retrospective change with respect to employee benefits (note 5.1)	-	-	-	-	(5,717,454)	(5,717,454)	-	(5,717,454)
Balance as at January 1, 2012 - (restated)	16,818,285	6,823,811	18,867,356	521,338	63,923,439	106,954,229	720,518	107,674,747
<b>Total comprehensive income for the year</b>								
Profit after tax for the year ended December 31, 2012 - (restated)	-	-	-	-	15,572,503	15,572,503	92,925	15,665,428
Other comprehensive income - net of tax (restated)	-	2,476,441	-	-	(4,358,071)	(1,881,630)	-	(1,881,630)
	-	2,476,441	-	-	11,214,432	13,690,873	92,925	13,783,798
Transferred from surplus on revaluation of operating fixed assets	-	-	-	-	106,257	106,257	-	106,257
Transfer to statutory reserve	-	-	1,616,264	-	(1,616,264)	-	-	-
<b>Transactions with owners, recorded directly in equity</b>								
Issue of bonus shares (10%)	1,681,829	-	-	-	(1,681,829)	-	-	-
Cash dividend paid for the year ended December 31, 2011 (Rs. 7.5 per share)	-	-	-	-	(12,613,714)	(12,613,714)	-	(12,613,714)
Cash dividend paid / profit distribution by subsidiaries	-	-	-	-	-	-	(22,565)	(22,565)
	1,681,829	-	-	-	(14,295,543)	-	(22,565)	(12,636,279)
<b>Balance as at December 31, 2012 - restated</b>	<b>18,500,114</b>	<b>9,300,252</b>	<b>20,483,620</b>	<b>521,338</b>	<b>59,332,321</b>	<b>120,751,359</b>	<b>790,878</b>	<b>108,928,523</b>
<b>Total comprehensive income for the year</b>								
Profit after tax for the year ended December 31, 2013	-	-	-	-	5,274,779	5,274,779	32,004	5,306,783
Other comprehensive income - net of tax	-	2,131,498	-	-	1,820,342	3,951,840	-	3,951,840
	-	2,131,498	-	-	7,095,121	9,226,619	32,004	9,258,623
Transferred from surplus on revaluation of operating fixed assets	-	-	-	-	131,821	131,821	-	131,821
Transfer to statutory reserve	-	-	1,100,005	-	(1,100,005)	-	-	-
<b>Transactions with owners, recorded directly in equity</b>								
Issue of bonus shares (15 %)	2,775,017	-	-	-	(2,775,017)	-	-	-
Cash dividend paid for the year ended December 31, 2012 (Rs. 7 per share)	-	-	-	-	(12,950,080)	(12,950,080)	-	(12,950,080)
Cash dividend paid / profit distribution by subsidiaries	-	-	-	-	-	-	(2,219)	(2,219)
	2,775,017	-	-	-	(15,725,097)	(12,950,080)	(2,219)	(12,952,299)
<b>Balance as at December 31, 2013</b>	<b>21,275,131</b>	<b>11,431,750</b>	<b>21,583,625</b>	<b>521,338</b>	<b>49,734,161</b>	<b>117,159,719</b>	<b>820,663</b>	<b>105,366,668</b>

The annexed notes 1 to 45 and Annexure I to IV form an integral part of these consolidated financial statements.

Chairman

President

Director

Director

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

2012 (US Dollars in '000) (Restated)	2013	Note	2013 ----(Rupees in '000)----	2012 (Restated)
192,109	68,196		7,028,543	22,184,092
(19,747)	(25,265)		(2,661,077)	(2,079,795)
172,362	42,931		4,367,466	20,104,297
17,143	20,307		2,138,829	1,805,537
302	258		27,139	31,791
93,482	165,767		17,459,330	9,845,938
8,206	13,265		1,397,122	864,296
-	6,724		708,230	-
(9)	1		139	(976)
(962)	(208)		(21,891)	(101,341)
207	130		13,718	21,853
3,810	9,040		952,132	401,413
122,179	215,284		22,674,748	12,868,511
294,541	258,215		27,042,214	32,972,808
338,881	(414,536)		(43,660,869)	35,692,534
118,038	(9,900)		(1,042,720)	12,432,345
(1,332,813)	199,172		20,977,729	(140,378,010)
47,358	(107,640)		(11,337,128)	4,988,055
(828,536)	(332,904)		(35,062,988)	(87,265,076)
49,969	(4,491)		(472,972)	5,262,929
221,360	(274,401)		(28,901,150)	23,314,656
1,050,889	615,205		64,796,193	110,684,431
12,469	120,914		12,735,225	1,313,325
1,334,687	457,227		48,157,296	140,575,341
(241,155)	(56,911)		(5,994,156)	(25,399,398)
(207)	(130)		(13,718)	(21,853)
(241,362)	(57,041)		(6,007,874)	(25,421,251)
559,330	325,497		34,128,648	60,861,822
44,934	(516,960)		(54,448,656)	4,732,631
(25,689)	13,295		1,400,312	(2,705,713)
34,430	28,690		3,021,798	3,626,356
(23,934)	(21,629)		(2,278,044)	(2,520,787)
23,512	20,237		2,131,498	2,476,441
(231,057)	152,849		16,098,725	(24,336,010)
1,213	787		82,891	127,959
(176,591)	(322,731)		(33,991,476)	(18,599,123)
(516)	(144)		(15,138)	(54,386)
(119,593)	(122,597)		(12,912,434)	(12,596,042)
(120,109)	(122,741)		(12,927,572)	(12,650,428)
262,630	(119,975)		(12,790,400)	29,612,271
1,514,739	1,795,892		189,151,571	159,539,300
1,777,369	1,675,917		176,361,171	189,151,571

The annexed notes 1 to 45 and Annexure I to IV form an integral part of these consolidated financial statements.

Chairman

President

Director

Director

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

## 1. THE GROUP AND ITS OPERATIONS

### 1.1 The "Group" consists of:

Holding Company

- National Bank of Pakistan (the Bank)

Subsidiary Companies

	<u>Percentage Holding</u>	
	<u>2013</u>	<u>2012</u>
	<u>%</u>	<u>%</u>
- NBP Leasing Limited, Pakistan	100	100
- CJSB Subsidiary Bank of NBP in Kazakhstan	100	100
- CJSB Subsidiary Bank of NBP in Tajikistan	100	-
- First National Bank Modaraba, Pakistan	30	30
- NBP Exchange Company Limited, Pakistan	100	100
- NBP Modaraba Management Company Limited, Pakistan	100	100
- Taurus Securities Limited, Pakistan	58.32	58.32
- NBP Fullerton Asset Management Limited, Pakistan	54	54
- Cast-N-Link Products Limited (Note 9.9)	76.51	76.51

The subsidiary company of the Group, NBP Modaraba Management Company Limited exercises control over First National Bank Modaraba, Pakistan as its management company and also has a direct economic interest in it. The Group has consolidated the financial statements of the modaraba as the ultimate holding company.

The Group is principally engaged in commercial banking, modaraba management, brokerage, leasing, foreign currency remittances, asset management, exchange transactions and investment advisory services. Brief profile of the holding company and subsidiaries is as follows:

### National Bank of Pakistan

National Bank of Pakistan (the Bank) was incorporated in Pakistan under the National Bank of Pakistan Ordinance, 1949 and is listed on all the stock exchanges in Pakistan. It's registered and head office is situated at I.I. Chundrigar Road, Karachi. The Bank is engaged in providing commercial banking and related services in Pakistan and overseas. The Bank also handles treasury transactions for the Government of Pakistan (GoP) as an agent to the State Bank of Pakistan (SBP). The Bank operates 1,342 (2012: 1,283) branches in Pakistan and 23 (2012: 23) overseas branches (including the Export Processing Zone branch, Karachi). The bank also provides services as trustee to National Investment Trust (NIT), Long-Term Credit Fund (LTCF) and Endowment Fund for student loans scheme.

### NBP Leasing Limited, Pakistan

NBP Leasing Limited (NBPLL) was incorporated in Pakistan on November 7, 1995 as a public limited unquoted company under the Companies Ordinance, 1984. The registered office of NBPLL is situated at 4th Floor, P.R.C. Towers, M.T. Khan Road, Karachi. NBPLL is principally engaged in the business of leasing as licensed under the Non-Banking Finance Companies Rules, 2003 (the NBFC Rules).



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### **CJSC Subsidiary Bank of NBP in Kazakhstan**

CJSC Subsidiary Bank of NBP in Kazakhstan (JSCT) is a joint-stock bank, which was incorporated in the Republic of Kazakhstan in 2001. JSCT conducts its business under license number 25 dated October 29, 2005 (initial license was dated December 14, 2001) and is engaged in providing commercial banking services. The registered office of JSCT is located at 105, Dostyk Ave, 050051, Almaty.

### **CJSC Subsidiary Bank of NBP in Tajikistan**

CJSC Subsidiary Bank of NBP in Tajikistan (JSCT) is a joint-stock bank, which was incorporated in the Republic of Tajikistan in 2012. JSCT obtained its license on March 20, 2012 and is engaged in providing commercial banking services. The registered office of JSCT is located at 48 Ainy Street, Dushanbe, Republic of Tajikistan.

### **First National Bank Modaraba, Pakistan**

First National Bank Modaraba ("the Modaraba") is a multi-purpose, perpetual and multi-dimensional Modaraba formed under the Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980 and Rules framed thereunder. The Modaraba is managed by National Bank Modaraba Management Company Limited (a wholly owned subsidiary of National Bank of Pakistan), incorporated in Pakistan under the Companies Ordinance, 1984 and registered with the Registrar of Modaraba Companies. The registered office of the Modaraba is situated at 5th Floor, National Bank of Pakistan, Regional Headquarters Building, 26-Mc Lagon Road, Lahore. The Modaraba is listed on Karachi and Lahore stock exchanges. It commenced its operations on December 04, 2003 and is currently engaged in various Islamic modes of financing and operations including ijarah, musharikhah and murabaha arrangements.

### **NBP Exchange Company Limited, Pakistan**

NBP Exchange Company Limited (NBPECL) is a public unlisted company, incorporated in Pakistan on September 24, 2002 under the Companies Ordinance, 1984. NBPECL obtained license for commencement of operations from State Bank of Pakistan (SBP) on November 25, 2002 and commencement of business certificate on December 26, 2003 from the Securities and Exchange Commission of Pakistan (SECP). The registered office of NBPECL is situated at Shaheen Complex, M.R. Kiryani Road, Karachi. NBPECL is engaged in foreign currency remittances and exchange transactions. NBPECL has 13 branches (2012: 13 branches).

### **Taurus Securities Limited, Pakistan**

Taurus Securities Limited (TSLP) is a public unquoted company, incorporated in Pakistan on June 27, 1993 under the Companies Ordinance, 1984. The registered office of TSLP is situated at 6th Floor, Progressive Plaza, Beaumont Road, Civil Lines, Karachi. TSLP is engaged in the business of stock brokerage, investment counselling and fund placements. TSLP holds a Trading Rights Entitlement (TRE) Certificate from Karachi Stock Exchange Limited (KSEL).

### **NBP Fullerton Asset Management Limited, Pakistan**

NBP Fullerton Asset Management Limited (NBP Fullerton), was incorporated in Pakistan as a public limited Company on August 24, 2005 under the Companies Ordinance, 1984 and obtained certificate for commencement of business on December 19, 2005. The main sponsors of NBP Fullerton are National Bank of Pakistan and Alexandra Fund Management Pte. Ltd. (a member of Fullerton Fund Management Group, Singapore). NBP Fullerton is mainly involved in the business of asset management and investment advisory services. NBP Fullerton has been issued license by the Securities and Exchange Commission of Pakistan (SECP) to carry on business of asset management services and investment advisory services as a Non-Banking Finance Company (NBFC) under section 282C of the Companies Ordinance, 1984 and under the Non-Banking Finance Companies and Notified Entities Regulations, 2008. The registered office of NBP Fullerton is situated at 9th Floor, Adamjee House, I.I. Chundrigar Road, Karachi where as the principal office of the company is situated at 7th Floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi.

The Pakistan Credit Rating Agency Limited has assigned management quality rating AM2 to NBP Fullerton Asset Management Limited.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

As at December 31, 2013 the company is managing the following funds and discretionary portfolio:

	Type of Fund
- NAFA Income Opportunity Fund	Open end Fund
- NAFA Income Fund	Open end Fund
- NAFA Islamic Aggressive Income Fund	Open end Fund
- NAFA Islamic Multi Asset Fund	Open end Fund
- NAFA Multi Asset Fund	Open end Fund
- NAFA Stock Fund	Open end Fund
- NAFA Government Securities Liquid Fund	Open end Fund
- NAFA Savings Plus Fund	Open end Fund
- NAFA Riba Free Savings Fund	Open end Fund
- NAFA Asset Allocation Fund	Open end Fund
- NAFA Financial Sector Fund	Open end Fund
- NAFA Money Market Fund	Open end Fund
- Discretionary portfolios	

## 1.2 Basis of Consolidation

- The consolidated financial statements include the financial statements of the Bank (holding company) and its subsidiary companies together - "the Group".
- Subsidiary companies are consolidated from the date on which more than 50% of voting rights are transferred to the Group or power to control the company is established and excluded from consolidation from the date of disposal or when the control is lost.
- The assets, liabilities, income and expenses of subsidiary companies have been consolidated on a line by line basis.
- Income and expenses of subsidiaries acquired during the year are included in the consolidated statement of the comprehensive income from the effective date of acquisition.
- Non-Controlling interest / (minority interest) in equity of the subsidiary companies are measured at fair value for all the subsidiaries acquired from period beginning on or after January 1, 2010 whereas minority interest of previously acquired subsidiaries are measured at the proportionate net assets of subsidiary companies attributable to interest which is not owned by holding company.
- Material intra-group balances and transactions have been eliminated.

## 2. BASIS OF PRESENTATION

- 2.1** In accordance with the directives of the Federal Government of Pakistan regarding shifting of banking system to Islamic modes, the SBP has issued various circulars from time to time. Permissible form of trade related mode of financing includes purchase of goods by the Bank from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon.

Key financial figures of the Islamic banking branches of the Bank have been disclosed in note 42 of these financial statements.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

- 2.2** The US Dollar amounts shown on the consolidated statement of financial position, consolidated profit and loss account, consolidated statement of comprehensive income and consolidated cash flow statement are stated as additional information solely for the convenience of readers. For the purpose of conversion to US Dollars, the rate of Rs. 105.3246 to 1 US Dollar has been used for 2011, 2012 and 2013 as it was the prevalent rate as on December 31, 2013.

### 3. STATEMENT OF COMPLIANCE

- 3.1** These consolidated financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board and Islamic Financial Accounting Standards (IFASs) issued by the Institute of Chartered Accountants of Pakistan as are notified under the Companies Ordinance, 1984, the provisions of and directives issued under the Companies Ordinance, 1984 and the Banking Companies Ordinance, 1962 and directives issued by the State Bank of Pakistan (SBP) and Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 or directives issued by SBP or SECP differ with the requirements of IFRSs or IFASs, the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 or the requirements of the said directives shall prevail.

- 3.2** SBP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and IAS 40, 'Investment Property' for Banking Companies through BSD Circular Letter No. 10 dated August 26, 2002. Further, according to the notification of SECP dated April 28, 2008, the IFRS - 7 "Financial Instruments: Disclosures" has not been made applicable for banks. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements. However, investments have been classified and valued in accordance with the requirements of various circulars issued by the SBP.

#### 3.3 Application of new and revised International Financial Reporting Standards (IFRSs)

The following are the amendments and interpretation of approved accounting standard which became effective for the current period:

- IAS 1 - Presentation of Financial Statements – Presentation of items of other comprehensive income (Amendment)
- IAS 19 - Employee Benefits (amended 2011)

The adoption of the above amendments and interpretation of the standards resulted in change in accounting for employee benefits as fully explained in note 5.1.1 and amended disclosures as disclosed in statement of comprehensive income.

#### 3.4 Application of new and revised approved accounting standards not yet effective.

The following standards, amendments and interpretations of approved accounting standards will be effective for accounting periods as stated below:

- IFRIC 21- Levies 'an Interpretation on the accounting for levies imposed by governments' (effective for annual periods beginning on or after January 01, 2014). IFRIC 21 is an interpretation of IAS 37 'Provisions, Contingent Liabilities and Contingent Assets'. IAS 37 sets out criteria for the recognition of a liability, one of which is the requirement for the entity to have a present obligation as a result of a past event (known as an obligating event). The Interpretation clarifies that the obligating event that gives rise to a liability to pay a levy is the activity described in the relevant legislation that triggers the payment of the levy.
- Amendments to IAS 32 'Financial Instruments: Presentation' Offsetting Financial Assets and Financial Liabilities (effective for annual periods beginning on or after January 01, 2014). The amendments address inconsistencies in current practice when applying the offsetting criteria in IAS 32. The amendments clarify the meaning of 'currently has a legally enforceable right of set-off'; and that some gross settlement systems may be considered equivalent to net settlement.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

- Amendment to IAS 36 'Impairment of Assets' Recoverable Amount Disclosures for Non-Financial Assets (effective for annual periods beginning on or after January 01, 2014). These narrow-scope amendments to IAS 36 address the disclosure of information about the recoverable amount of impaired assets if that amount is based on fair value less costs of disposal.
- Amendments to IAS 19 "Employee Benefits" Employee contributions – a practical approach (effective for annual periods beginning on or after July 01, 2014). The practical expedient addresses an issue that arose when amendments were made in 2011 to the previous pension accounting requirements. The amendments introduce a relief that will reduce the complexity and burden of accounting for certain contributions from employees or third parties. The amendments are relevant only to defined benefit plans that involve contributions from employees or third parties meeting certain criteria.
- IFAS 3 - 'Profit and loss sharing on deposits' to be followed by Institutions offering Islamic Financial Services (IFS) for recognizing, measuring, presenting and disclosing the transactions relating to equity ("funds") of unrestricted investment / (Profit/Loss Sharing) PLS deposit account holders and their equivalents.
- Annual Improvements 2010-2012 and 2011-2013 cycles (most amendments will apply prospectively for annual period beginning on or after July 01, 2014). The new cycle of improvements contain amendments to the following standards:
  - IFRS 2 'Share-based Payment'. IFRS 2 has been amended to clarify the definition of 'vesting condition' by separately defining 'performance condition' and 'service condition'. The amendment also clarifies both: how to distinguish between a market condition and a non-market performance condition and the basis on which a performance condition can be differentiated from a vesting condition.
  - IFRS 3 'Business Combinations' has been amended to clarify the classification and measurement of contingent consideration in a business combination. Further IFRS 3 has also been amended to clarify that the standard does not apply to the accounting for the formation of all types of joint arrangements including joint operations in the financial statements of the joint arrangement themselves.
  - IFRS 8 'Operating Segments' has been amended to explicitly require the disclosure of judgments made by management in applying the aggregation criteria. In addition this amendment clarifies that a reconciliation of the total of the reportable segment's assets to the entity assets is required only if this information is regularly provided to the entity's chief operating decision maker. This change aligns the disclosure requirements with those for segment liabilities.
  - Amendments to IAS 16 'Property, plant and equipment' and IAS 38 'Intangible Assets' has been amended to clarify the requirements of the revaluation model in IAS 16 and IAS 38, recognizing that the restatement of accumulated depreciation (amortization) is not always proportionate to the change in the gross carrying amount of the asset.
  - IAS 24 'Related Party Disclosure' - the definition of related party is extended to include a management entity that provides key management personnel services to the reporting entity, either directly or through a group entity.

The above amendments are not likely to have an impact on the financial statements of the Group except for certain additional disclosures.

Further, following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan:

Standard or Interpretation	IASB Effective date (annual periods beginning on or after)
IFRS 9 – Financial Instruments: Classification and Measurement	January 01, 2015
IFRS 10 – Consolidated Financial Statements	January 01, 2013
IFRS 11 – Joint Arrangements	January 01, 2013
IFRS 12 – Disclosure of Interests in Other Entities	January 01, 2013
IFRS 13 – Fair Value Measurement	January 01, 2013

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 4. BASIS OF MEASUREMENT

These financial statements have been prepared under the historical cost convention except for revaluation of land and buildings which are stated at revalued amount and certain investments, commitments in respect of certain forward exchange contracts and derivative financial instruments that are carried at fair value.

### 5. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES / PRIOR PERIOD ADJUSTMENT

The accounting policies adopted in the preparation of these consolidated financial statements are consistent with those of the previous financial year except as stated in note 5.1.1 and 5.1.2 below:

#### 5.1 Changes in accounting policies / prior period adjustments

##### 5.1.1 Presentation of items of other comprehensive income

As a result of amendments to IAS 1 'Presentation of financial statements', the Group has modified the presentation of items of other comprehensive income in its consolidated statement of total comprehensive income, to present separately items that may be reclassified to profit or loss from those would never be. The adoption of the amendment to IAS 1 has no impact on the recognised assets, liabilities and comprehensive income of the Group. Comparative information has been re-presented accordingly.

##### 5.1.2 Change in accounting policy - Employee Benefits

With effect from January 1, 2013, the revised IAS 19 'Employee Benefits' became effective. The revised IAS 19 requires actuarial gains and losses to be recognized immediately in other comprehensive income. Previously, actuarial gains and losses over and above the corridor limit were amortized over the expected average remaining working lives of employees as allowed under the relevant provision of previous IAS 19. Further, any past service cost is now recognized immediately in the profit and loss as soon as the change in the benefit plans are made. Previously, only vested past service cost was recognized immediately in profit and loss account and non-vested cost was amortised to profit and loss account over the vesting period. Revised accounting policy of defined benefit plans is disclosed in note 5.14.

##### 5.1.3 Change in assumptions of actuarial valuations

During the year, the management in consultation with actuaries, revised the pension indexation rate from 10% to 8.5% to bring it in line with the rate experienced in the recent past. Further, the attribution period for pension payable to employees continuing to normal retirement age was changed to 25 years to account for the benefit when employees become eligible for pension instead of period to retirement. Further, few rectifications in liability calculations of Post Retirement Medical Benefits Scheme and Benevolent Scheme were also made. The retrospective adjustments have been accounted for in accordance with actuarial valuations.

##### 5.1.4 Prior year adjustment in respect of overseas operations

Some irregular lendings and political turmoil in one of the overseas operations have resulted in classification of substantial advances of those operations. Subsequent to finalisation of the audit of the Bank for the year ended December 31, 2012, the auditors of those operations for the year then ended also reported that certain accounts aggregating to Rs. 3,295 million that should have been classified at the year then ended were not classified by the branch. Accordingly the charge relating to these accounts amounting Rs. 2,691 million has been adjusted in these financial statements as a prior year adjustment. Also refer to note 10.5.1.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

**5.1.5** The effects of the change in accounting policy /revisions/prior period adjustment as described in note 5.1.2, 5.1.3 and 5.1.4 on these consolidated financial statements are as under:

Impact on consolidated statement of financial position	December 31, 2012			January 1, 2012		
	As previously reported	Increase / (decrease)	As Restated	As previously reported	Increase / (decrease)	As Restated
	----- (Rupees in '000) -----					
Net defined benefit liability	3,577,269	14,689,096	18,266,365	1,563,867	8,796,082	10,359,949
Provision against non-performing advances	73,004,567	2,691,139	75,695,706	67,509,359	-	67,509,359
Deferred tax asset related to:						
- charge against defined benefit plans	1,883,725	5,425,283	7,309,008	1,468,297	3,078,628	4,546,925
- provision against non performing advances	4,057,645	942,589	5,000,234	6,461,669	-	6,461,669
Advance taxation (payments less provision)	21,257,815	(284,101)	20,973,714	6,070,402	-	6,070,402
Decrease in unappropriated profit	70,629,475	(11,297,154)	59,332,321	69,640,893	(5,717,454)	63,923,439

	Year Ended December 31, 2013	Year Ended December 31, 2012
	----(Rupees in '000)----	
<b>Impact on consolidated profit and loss account</b>		
Increase in profit before tax due to reclassification of actuarial gains and losses	1,003,913	197,588
Increase in profit before tax due to recognition of past service cost immediately	487,783	487,783
Increase in profit before tax due to change in actuarial assumptions and rectifications	1,143,918	126,345
Decrease in profit before tax due to provision against non performing advances	-	(2,691,139)
Increase in tax expenses	(922,465)	657,798
	<b>1,713,149</b>	<b>(1,221,625)</b>
<b>Impact on other comprehensive income</b>		
Recognition of actuarial gains / (losses)	2,800,526	(6,704,725)
Recognized deferred tax	(980,184)	2,346,654
	<b>1,820,342</b>	<b>(4,358,071)</b>
<b>Impact on total comprehensive income</b>	<b>3,533,491</b>	<b>(5,579,696)</b>
The effect on earning per share related to the restatement is as follows:		
Basic and diluted earnings per share (Rupees)	<b>0.81</b>	<b>(0.57)</b>



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 5.2 Business Combination

Acquisitions of businesses are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of the assets transferred by the Group, liabilities incurred by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. Acquisition-related costs are recognised in profit and loss account as incurred.

At the acquisition date, the identifiable assets acquired and the liabilities assumed are recognised at their fair value at the acquisition date.

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the acquirer's previously held equity interest in the acquiree (if any) over the fair value of the identifiable assets acquired and the liabilities assumed. If, after reassessment, net of the acquisition-date amounts of the identifiable assets acquired and liabilities assumed exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree and the fair value of the acquirer's previously held interest in the acquiree (if any), the excess is recognised immediately in profit or loss as a bargain purchase gain.

Non-controlling interests that are present ownership interests and entitle their holders to a proportionate share of the Group's net assets in the event of liquidation are measured at fair value at the date of the acquisition.

When a business combination is achieved in stages, the Group's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date (i.e. the date when the Group obtains control) and the resulting gain or loss, if any, is recognised in profit or loss account.

### 5.3 Goodwill

Goodwill arising on an acquisition of a business is carried at cost as established at the date of acquisition of the subsidiary company.

For the purposes of impairment testing, goodwill is allocated to each of the Group's cash-generating units (or entities of cash-generating units) that is expected to benefit from the synergies of the combination.

A cash-generating unit to which goodwill has been allocated is tested for impairment annually, or more frequently when there is indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit on a pro-rata basis based on the carrying amount of each asset in the unit. Any impairment loss for goodwill is recognised directly in profit and loss account. An impairment loss recognised for goodwill is not reversed in subsequent periods.

On disposal of the relevant cash-generating unit, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

### 5.4 Cash and cash equivalents

Cash and cash equivalents include cash and balances with treasury banks and balances with other banks in current and deposit accounts less overdrawn nostro accounts.

### 5.5 Investments

Investments other than those categorised as held-for-trading are initially recognised at fair value which includes transactions costs associated with the investments. Investments classified as held-for-trading are initially recognised at fair value, and transaction costs are expensed in the profit and loss account.

All regular way purchases / sales of investment are recognised on the trade date, i.e., the date the Group commits to purchase / sell the investments. Regular way purchases or sales of investment require delivery of securities within the time frame generally established by regulation or convention in the market place.

The Group has classified its investment portfolio, except for investments in subsidiaries, associates and joint ventures, into 'held-for-trading', 'held-to-maturity' and 'available-for-sale' as follows:

- Held-for-trading – These are securities which are acquired with the intention to trade by taking advantage of short-term market / interest rate movements and are to be sold within 90 days. These are carried at market value, with the related unrealized gain / (loss) on revaluation being taken to profit and loss account.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

- Held-to-maturity – These are securities with fixed or determinable payments and fixed maturity that are held with the intention and ability to hold to maturity. These are carried at amortised cost.
- Available-for-sale – These are investments that do not fall under the held-for-trading or held-to-maturity categories. These are carried at market value except in case of unquoted securities where market value is not available, which are carried at cost less provision for diminution in value, if any. Surplus / (deficit) on revaluation is taken to 'surplus / (deficit) on revaluation of assets' account shown below equity. Provision for diminution in value of investments in respect of unquoted shares is calculated with reference to book value of the same. On derecognition or impairment in quoted available-for-sale investments, the cumulative gain or loss previously reported as 'surplus / (deficit) on revaluation of assets' below equity is included in the profit and loss account for the year.
- Provision for diminution in value of investments in unquoted debt securities is calculated as per the SBP's Prudential Regulations.

Held-for-trading and quoted available-for-sale securities are marked to market with reference to ready quotes on Reuters page (PKRV/ PKISRV) or MUFAP or the Stock Exchanges, as the case may be.

Associates – Associates are all entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for under the equity method of accounting. However, in case where associates are considered as fully impaired and financial statements are not available these investments are stated at cost less provision.

Under the equity method, the Group's share of its associates' post-acquisition profits or losses is recognized in the consolidated profit and loss account, its share of post-acquisition movements in reserves is recognized in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognize further losses, unless it has incurred obligations or made payments on behalf of the associate.

Joint venture - The Group has interests in joint venture which is jointly controlled entity. A joint venture is contractual arrangement whereby two or more parties undertake in economic activity that is subject to a joint control and includes a jointly controlled entity that involves the establishment of separate entity in which each venturer has an interest. The Group accounts for its interest in joint venture using the equity method of accounting.

The carrying values of investments are reviewed for impairment when indications exist that the carrying values may exceed the estimated recoverable amounts.

## 5.6 Repurchase and resale agreements

Securities sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognised in the consolidated statement of financial position and are measured in accordance with accounting policies for investment securities. The counterparty liability for amounts received under these agreements is included in borrowings. The difference between sale and repurchase price is treated as mark-up / return / interest expense and accrued over the life of the repo agreement using effective yield method.

Securities purchased with a corresponding commitment to resell at a specified future date (reverse repos) are not recognised in the consolidated statement of financial position, as the Group does not obtain control over the securities. Amounts paid under these agreements are included in lendings to financial institutions. The difference between purchase and resale price is treated as mark-up / return / interest income and accrued over the life of the reverse repo agreement using effective yield method.

## 5.7 Derivative financial instruments

Derivative financial instruments are initially recognised at fair value on the dates on which the derivative contracts are entered into and are subsequently re-measured at fair value using appropriate valuation techniques. All derivative financial instruments are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in the fair value of derivative instruments is taken to the profit and loss account.

## 5.8 Financial instruments

All financial assets and financial liabilities are recognized at the time when the Group becomes a party to the contractual provisions of the instrument. A financial asset is derecognised where (a) the rights to receive cash flows from the asset have expired; or (b) the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (i) the Group has transferred substantially all the risks and rewards of the asset, or (ii) the Group has neither transferred nor retained substantially all the risk and rewards of the asset, but has transferred control of the asset. A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. Any gain or loss on derecognition of the financial assets and financial liabilities is taken to income currently.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

## 5.9 Advances

Advances are stated net off specific and general provisions. Provisions are made in accordance with the requirements of Prudential Regulations issued by the SBP and charged to the profit and loss account. These regulations prescribe an age based criteria (as supplemented by subjective evaluation of advances by the banks) for classification of non-performing loans and advances and computing provision / allowance there against. Such regulations also require the Bank to maintain general provision / allowance against consumer and SME advances at specified percentage of such portfolio. General provision for loan losses of overseas branches is made as per the requirements of the respective central banks. Advances are written off where there are no realistic prospects of recovery.

## 5.10 Net investment in lease finance

Leases where the Group transfers substantially all the risk and rewards incidental to ownership of the assets to the lessee are classified as finance leases. Net investment in lease finance is recognised at an amount equal to the aggregate of minimum lease payment including any guaranteed residual value and excluding unearned finance income, write-offs and provision for doubtful lease finances, if any. The provision against lease finance is made in accordance with the requirements of the NBFC Regulations and the internal criteria as approved by the Board of Directors of NBPL.

## 5.11 Operating fixed assets and depreciation

### Property and equipment

#### Owned assets

Property and equipment except land and buildings are stated at cost less accumulated depreciation and impairment losses, if any. Land is stated at revalued amount. Buildings are stated at revalued amount less accumulated depreciation and impairment, if any. Cost of operating fixed assets of foreign branches and subsidiaries include exchange differences arising on translation at year-end rates. Depreciation is charged to profit and loss account applying the diminishing balance method except vehicles, computers and peripheral equipment and furnishing provided to executives, which are depreciated on straight-line method at the rates stated in note 11.2. Depreciation is charged from the month in which the assets are brought into use and no depreciation is charged for the month the assets are deleted.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the profit and loss account during the year in which they are incurred.

Assets are derecognised when disposed off or when no future economic benefits are expected from its use or disposal. Gains and losses on disposal of property and equipment are included in profit and loss account currently.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each statement of financial position date.

Land and buildings' valuations are carried out by professionally qualified valuers with sufficient regularity to ensure that their carrying amount does not differ materially from their fair value.

The surplus arising on revaluation of fixed assets is credited to the "Surplus on Revaluation of Assets account" shown below equity. The Group has adopted the following accounting treatment of depreciation on revalued assets, keeping in view the requirements of the Companies Ordinance, 1984 and SECP's SRO 45(1)/2003 dated January 13, 2003:

- depreciation on assets which are revalued is determined with reference to the value assigned to such assets on revaluation and depreciation charge for the year is taken to the profit and loss account; and
- an amount equal to incremental depreciation for the year net of deferred taxation is transferred from "Surplus on Revaluation of Fixed Assets account" to unappropriated profit through statement of changes in equity to record realization of surplus to the extent of the incremental depreciation charge for the year.

#### Leased assets (as lessee)

Assets subject to finance lease are accounted for by recording the asset and the related liability. These are recorded at lower of fair value and the present value of minimum lease payments at the inception of lease and subsequently stated net of accumulated depreciation. Depreciation is charged on the basis similar to the owned assets. Financial charges are allocated over the period of lease term so as to provide a constant periodic rate of financial charge on the outstanding liability.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

## **Ijarah (as lessor)**

Assets leased out under 'Ijarah' are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Assets under Ijarah are depreciated over the period of lease term. However, in the event the asset is expected to be available for re-Ijarah, depreciation is charged over the economic life of the asset using straight line basis.

Ijarah income is recognised on a straight line basis over the period of Ijarah contract.

## **Intangible assets**

Intangible assets other than goodwill, are stated at cost less accumulated amortization and impairment losses, if any. Amortization is charged to income applying the straight-line method at the rates stated in note 11.3. The estimated useful life and amortisation method are reviewed at the end of each annual reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

Intangible assets with indefinite useful life are carried at cost less impairment losses, if any.

## **Capital work-in-progress**

Capital work-in-progress is stated at cost. These are transferred to specific assets as and when assets are available for use.

## **Impairment**

The carrying values of operating fixed assets are reviewed for impairment when events or changes in circumstances indicate that the carrying values may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amounts, operating fixed assets are written down to their recoverable amounts.

The resulting impairment loss is taken to profit and loss account except for impairment loss on revalued assets which is adjusted against the related revaluation surplus to the extent that the impairment loss does not exceed the surplus on revaluation of assets. Where impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised recoverable amount but limited to the extent of the amount which would have been determined had there been no impairment. Reversal of impairment loss is recognized as income.

## **5.12 Deposits and their cost**

Deposits are recorded at the fair value of proceeds received.

Deposit costs are recognised as an expense in the period in which these are incurred using effective yield method.

## **5.13 Taxation**

### **Current**

Provision of current taxation is based on taxable income for the year determined in accordance with the prevailing laws of taxation on income earned for local as well as foreign operations, as applicable to the respective jurisdictions. The charge for the current tax also includes adjustments wherever considered necessary relating to prior years, arising from assessments framed during the year.

### **Deferred**

Deferred tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax assets are recognised for all deductible temporary differences and unused tax losses, to the extent that it is probable that taxable profits will be available against which the deductible temporary differences and unused tax losses can be utilised. Deferred tax is not recognised on differences relating to investment in subsidiaries, branches and associates and interests in joint arrangements to the extent the deductible temporary difference probably will not reverse in the foreseeable future.

The carrying amount of deferred tax assets are reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit or deductible temporary differences will be available to allow all or part of the deferred income tax asset to be utilised.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to gain / loss recognized on surplus on revaluation of assets is charged / credited to such account.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 5.14 Employee benefits

#### 5.14.1 Defined benefit plans

The Bank operates an approved funded pension scheme, an un-funded post retirement medical benefits scheme and an un-funded benevolent scheme for its eligible employees. The Bank also operates an un-funded gratuity scheme for its eligible contractual employees. An actuarial valuation of all defined benefit schemes is conducted every year. The valuation uses the Projected Unit Credit method. Remeasurements of the net defined benefit liability / assets which comprise actuarial gains and losses, return on plan assets (excluding interest) and the effect of asset ceiling (if any, excluding interest) are recognized immediately in other comprehensive income. Past-service costs are recognized immediately in profit and loss account when the plan amendment occurs.

#### 5.14.2 Other employee benefits

##### Employees' compensated absences

The Bank also makes provision in the consolidated financial statements for its liability towards compensated absences. This liability is estimated on the basis of actuarial advice under the Projected Unit Credit method.

#### 5.14.3 Defined contribution plan

The Group operates an approved funded provident fund scheme covering all its employees. Equal monthly contributions are made by the Group and employees to the fund in accordance with the fund rules.

#### 5.14.4 Retirement and other benefit obligations - In respect of CJSC Subsidiary Bank of NBP in Kazakhstan (CJSC)

The CJSC withholds amounts of pension contributions from employee salaries and pays them to state pension fund. The requirements of the Kazakhstan's legislation state pension system provides for the calculation of current payments by the employer as a percentage of current total payments to staff. This expense is charged in the period the related salaries are earned. Upon retirement all retirement benefit payments are made by pension funds selected by employees.

### 5.15 Revenue recognition

Income on loans and advances and debt security investments are recognized on a time proportion basis that takes into account effective yield on the asset. In case of advances and investments classified under the Prudential Regulations, interest / mark-up is recognized on receipt basis.

Interest / mark-up on rescheduled / restructured advances and investments is recognized in accordance with the Prudential Regulations of SBP.

Fee, brokerage and commission income other than commission on letter of credit and guarantees and remuneration for trustee services are recognized upon performance of services.

Commission on letters of credit and guarantees is recognized on time proportion basis.

Dividend income on equity investments and mutual funds is recognized when right to receive is established.

Premium or discount on debt securities classified as held-for-trading, available-for-sale and held-to-maturity securities is amortised using the effective interest method and taken to profit and loss account.

Gains and losses on disposal of investments and operating fixed assets are dealt with through the profit and loss account in the year in which they arise.

The Group follows the 'financing method' in accounting for recognition of finance lease. At the commencement of a lease, the total unearned finance income i.e. the excess of aggregate installment contract receivables plus residual value over the cost of the leased asset is amortized over the term of the lease, applying the effective yield method, so as to produce a constant periodic rate of return on the net investment in finance leases. Initial direct costs are deferred and amortized over the lease term as a yield adjustment.

Processing, front end and commitment fees and commission are recognized as income when received.

Rental income from operating leases / Ijarah is recognized on a straight-line basis over the term of the relevant lease.

Profit on trading and revaluation of financial instruments is recognised on trade date basis and is taken to profit and loss account.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 5.16 Foreign currencies translation

The Group financial statements are presented in Pak Rupees (Rs.) which is the Group's functional and presentation currency.

Foreign currency transactions are converted into Rupees applying the exchange rate at the date of the respective transactions. Monetary assets and liabilities in foreign currencies and assets / liabilities of foreign branches and subsidiaries are translated into Rupees at the rates of exchange prevailing at the statement of financial position date. Forward foreign exchange contracts are valued at the rates applicable to their respective maturities. All gains or losses on dealing in foreign currencies are taken to profit and loss account currently.

Profit and loss account balances of foreign branches and subsidiaries are translated at average exchange rate prevailing during the year. Gains and losses on translation are included in the profit and loss account except gains / losses arising on translation of net assets of foreign branches and subsidiaries, which is credited to other comprehensive income.

Items included in the consolidated financial statements of the Group's foreign branches and subsidiaries are measured using the currency of the primary economic environment in which the Bank operates (the functional currency).

Commitments for outstanding forward foreign exchange contracts are disclosed in these consolidated financial statements at committed amounts. Contingent liabilities / commitments for letters of credit and letters of guarantee denominated in foreign currencies are expressed in Rupee terms at the rates of exchange prevailing at the statement of financial position date.

### 5.17 Provision for off balance sheet obligations

Provision for guarantees, claims and other off balance sheet obligations is made when the Group has legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of amount can be made. Charge to profit and loss account is stated net of expected recoveries.

### 5.18 Off setting

Financial assets and financial liabilities are only set off and the net amount is reported in the consolidated financial statements when there is a legally enforceable right to set off and the Group intends either to settle on a net basis, or to realize the assets and to settle the liabilities simultaneously.

### 5.19 Fiduciary assets

Assets held in a fiduciary capacity are not treated as assets of the Group in the consolidated statement of financial position.

### 5.20 Dividend and other appropriations

Dividend and appropriation to reserves, except appropriation which are required by the law, are recognised as liability in the Group's financial statements in the year in which these are approved.

### 5.21 Earnings per share

The Group presents basic and diluted earnings per share (EPS) for its shareholders. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Group by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, if any. There were no dilutive potential ordinary shares in issue at December 31, 2013.

### 5.22 Accounting estimates and judgments

The preparation of consolidated financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. The estimates / judgments and associated assumptions used in the preparation of the consolidated financial statements are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The key areas of estimates and judgments in relation to these financial statements are as follows:



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

**a) Provision against non-performing loans and advances**

The Group reviews its loan portfolio to assess amount of non-performing loans and determine provision required there against on a quarterly basis. While assessing this requirement various factors including the past dues, delinquency in the account, financial position of the borrower, value of collateral held and requirements of Prudential Regulations are considered except for loans and advances where relaxation has been allowed by SBP. General provision for loan losses of overseas branches and subsidiaries is made as per the requirements of the respective central banks.

The amount of general provision against consumer and SME advances is determined in accordance with the relevant Prudential Regulations and SBP directives.

**b) Fair value of derivatives**

The fair values of derivatives which are not quoted in active markets are determined by using valuation techniques. The valuation techniques take into account the relevant interest and exchange rates over the term of the contract.

The Group considers that available-for-sale equity investments and mutual funds are impaired when there has been a significant or prolonged decline in the fair value below its cost except for investments where relaxation has been allowed by SBP. This determination of what is significant or prolonged requires judgment. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance.

Further the Group has developed internal criteria according to which a decline of 30% in the market value of any scrip below its cost shall constitute as a significant decline and where market value remains below the cost for a period of one year shall constitute as a prolonged decline.

**c) Impairment of available-for-sale investments**

The Group considers that available-for-sale equity investments and mutual funds are impaired when there has been a significant or prolonged decline in the fair value below its cost except for investments where relaxation has been allowed by SBP. This determination of what is significant or prolonged requires judgment. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance.

Further the Group has developed internal criteria according to which a decline of 30% in the market value of any scrip below its cost shall constitute as a significant decline and where market value remains below the cost for a period of one year shall constitute as a prolonged decline.

**d) Held-to-maturity investments**

The Group follows the guidance provided in the SBP circulars on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity as held-to-maturity. In making this judgment, the Group evaluates its intention and ability to hold such investments till maturity.

**e) Income taxes**

In making the estimates for current and deferred taxes, the management looks at the income tax law and the decisions of appellate authorities on certain issues in the past. There are certain matters where the Group's view differs with the view taken by the income tax department and such amounts are shown as contingent liability.

**f) Operating fixed assets, revaluation, depreciation and amortization**

In making estimates of the depreciation / amortization method, the management uses method which reflects the pattern in which economic benefits are expected to be consumed by the Group. The method applied is reviewed at each financial year end and if there is a change in the expected pattern of consumption of the future economic benefits embodied in the assets, the method would be changed to reflect the change in pattern.

The Group also revalues its properties on a periodic basis. Such revaluations are carried out by independent valuer and involves estimates / assumptions and various market factors and conditions

**g) Employees' benefit plans**

The liabilities for employees' benefits plans are determined using actuarial valuations. The actuarial valuations involve assumptions about discount rates, expected rates of return on assets, future salary increases, future inflation rates and future pension increases as disclosed in note 34. Due to the long term nature of these plans, such estimates are subject to significant uncertainty.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

	Note	2013 ----(Rupees in '000)----	2012
<b>6. CASH AND BALANCES WITH TREASURY BANKS</b>			
In hand			
Local currency		21,788,990	15,567,150
Foreign currency		<u>2,615,186</u>	<u>3,522,495</u>
		24,404,176	19,089,645
With State Bank of Pakistan in			
Local currency current accounts	6.1	<u>100,813,597</u>	<u>108,541,260</u>
Local currency deposit account		<u>-</u>	<u>29</u>
		100,813,597	108,541,289
Foreign currency current account	6.2	<u>3,704,775</u>	<u>2,797,911</u>
Foreign currency deposit account	6.2	<u>11,074,882</u>	<u>8,393,734</u>
Foreign currency collection account		<u>726,864</u>	<u>380,462</u>
		15,506,521	11,572,107
With other central banks in			
Foreign currency current accounts	6.3	<u>15,770,629</u>	<u>17,773,261</u>
Foreign currency deposit accounts	6.3	<u>1,735,110</u>	<u>1,780,336</u>
		<u>17,505,739</u>	<u>19,553,597</u>
	32	<u>158,230,033</u>	<u>158,756,638</u>

- 6.1** This includes statutory liquidity reserves maintained with the SBP under Section 22 of the Banking Companies Ordinance, 1962.
- 6.2** These represent mandatory reserves maintained in respect of foreign currency deposits under FE-25 scheme, as prescribed by the SBP.
- 6.3** These balances pertain to the foreign branches and subsidiaries and are held with central banks of respective countries. These include balances to meet the statutory and regulatory requirements in respect of liquidity and capital requirements of respective countries. The deposit accounts carry interest at the rate of 0.08% per annum (2012: 0.25% per annum).

	Note	2013 ----(Rupees in '000)----	2012
<b>7. BALANCES WITH OTHER BANKS</b>			
In Pakistan			
On current account		33,638	318,811
On deposit account		<u>248,980</u>	<u>977,440</u>
		282,618	1,296,251
Outside Pakistan			
On current accounts		<u>3,672,605</u>	<u>12,061,558</u>
On deposit accounts	7.1	<u>14,433,515</u>	<u>17,537,364</u>
		<u>18,106,120</u>	<u>29,598,922</u>
	32	<u>18,388,738</u>	<u>30,895,173</u>

- 7.1** These include various deposits with correspondent banks and carry interest at rates ranging from 0.02% to 5% per annum (2012: 0.04% to 8.0% per annum).

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

	Note	2013 ----(Rupees in '000)----	2012
<b>8. LENDINGS TO FINANCIAL INSTITUTIONS</b>			
Call money lendings	8.3	2,561,200	591,800
Repurchase agreement lendings (Reverse Repo)	8.4	49,380,666	7,689,197
Letters of placement	8.5	173,500	173,500
	8.1	52,115,366	8,454,497
Less: Provision held against lendings	8.2	(173,500)	(173,500)
		<u>51,941,866</u>	<u>8,280,997</u>
<b>8.1 Particulars of lendings - gross</b>			
In local currency		52,115,366	8,454,497
In foreign currencies		-	-
		<u>52,115,366</u>	<u>8,454,497</u>
<b>8.2 Movement in provision held against lendings is as follows:</b>			
Opening balance		173,500	173,500
Charge for the year		-	-
Closing balance		<u>173,500</u>	<u>173,500</u>

**8.3** These carry mark-up [excluding zero rate lending to a financial institution amounting to Rs. 61.200 million (2012: Rs. 91.800 million) which is guaranteed by the SBP] at 6.4% to 10.25% per annum (2012: 9.4% per annum) with maturity on February 12, 2014.

**8.4** These carry mark-up at rates ranging from 9.17% to 9.93% per annum (2012: 9% to 9.9% per annum) with maturities ranging from January 2, 2014 to January 31, 2014.

### 8.4.1 Securities held as collateral against lendings to financial institutions

	2013			2012		
	Held by Bank	Further given as collateral	Total	Held by Bank	Further given as collateral	Total
	----- (Rupees in '000) -----			----- (Rupees in '000) -----		
Market Treasury Bills	37,153,485	-	37,153,485	2,480,845	-	2,480,845
Pakistan Investment Bonds	12,224,004	-	12,224,004	5,200,000	-	5,200,000
	<u>49,377,489</u>	<u>-</u>	<u>49,377,489</u>	<u>7,680,845</u>	<u>-</u>	<u>7,680,845</u>

**8.4.2** Market value of the securities under repurchase agreement lendings amounts to Rs. 48,949 million (2012: Rs. 7,706 million).

**8.5** These are old placements and full provision has been made against these placements at year-end.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

## 9. INVESTMENTS

Note	2013			2012		
	Held by Bank	Given as collateral	Total	Held by Bank	Given as collateral	Total
	----- (Rupees in '000) -----			----- (Rupees in '000) -----		
<b>9.1 Investments by type:</b>						
<b>Held-for-trading securities</b>						
Market Treasury Bills	-	-	-	535,438	-	535,438
Pakistan Investment Bonds	-	-	-	154,514	-	154,514
Ordinary shares of listed companies	114,333	-	114,333	553,764	-	553,764
Investment in mutual funds	328,112	-	328,112	151,994	-	151,994
Ijarah Sukuk Bonds	1,997,100	-	1,997,100	-	-	-
<b>Total held-for-trading securities</b>	9.11	2,439,545	- 2,439,545	1,395,710	-	1,395,710
<b>Available-for-sale securities</b>						
Ordinary shares of listed companies	9.12 / 9.13	27,731,792	- 27,731,792	30,851,276	-	30,851,276
Ordinary shares of unlisted companies		1,136,375	- 1,136,375	1,087,173	-	1,087,173
Investments in mutual funds		3,664,571	- 3,664,571	3,964,012	-	3,964,012
Ordinary shares of a bank outside Pakistan	9.5	463,295	- 463,295	463,295	-	463,295
Preference shares		1,259,400	- 1,259,400	909,424	-	909,424
Market Treasury Bills		194,001,739	2,816,565 196,818,304	108,536,255	37,088,149	145,624,404
Pakistan Investment Bonds		57,440,487	- 57,440,487	47,396,814	-	47,396,814
GoP Foreign Currency Bonds		5,873,456	- 5,873,456	5,692,943	-	5,692,943
Foreign Currency Debt Securities		4,951,075	- 4,951,075	4,378,206	-	4,378,206
Term Finance Certificates / Musharika and Sukuk Bonds		20,395,915	- 20,395,915	24,918,467	-	24,918,467
<b>Total available- for- sale securities</b>		316,918,105	2,816,565 319,734,670	228,197,865	37,088,149	265,286,014
<b>Held-to-maturity securities</b>						
Pakistan Investment Bonds	9.4	17,964,729	- 17,964,729	23,491,729	-	23,491,729
Market Treasury Bills		466,254	- 466,254	528,930	-	528,930
GoP Foreign Currency Bonds		1,552,435	- 1,552,435	871,555	-	871,555
Foreign Government Securities		6,633,499	- 6,633,499	4,701,451	-	4,701,451
Foreign Currency Debt Securities		407	- 407	376	-	376
Debentures, Bonds, Sukuks, Participation Term Certificates and Term Finance Certificates		3,473,217	- 3,473,217	1,896,812	-	1,896,812
<b>Total held-to-maturity securities</b>	9.3	30,090,541	- 30,090,541	31,490,853	-	31,490,853
<b>Investments in associates</b>	9.6	15,150,570	- 15,150,570	31,595,058	-	31,595,058
<b>Investments in joint ventures</b>	9.7	3,378,076	- 3,378,076	3,470,563	-	3,470,563
<b>Investments in subsidiaries</b>	9.9	1,245	- 1,245	1,245	-	1,245
<b>Investments at cost</b>		367,978,082	2,816,565 370,794,647	296,151,294	37,088,149	333,239,443
<b>Less: Provision for diminution in value of investments</b>	9.10	(15,445,884)	- (15,445,884)	(13,742,270)	-	(13,742,270)
<b>Investments (net of provisions)</b>		352,532,198	2,816,565 355,348,763	282,409,024	37,088,149	319,497,173
Unrealized (loss) / gain on revaluation of investments classified as held-for-trading	9.11	(139)	- (139)	976	-	976
Surplus / (deficit) on revaluation of available-for-sale securities	20.1	41,055,982	7,219 41,063,201	23,459,267	7,219	23,466,486
<b>Total investments</b>		<b>393,588,041</b>	<b>2,823,784 396,411,825</b>	<b>305,869,267</b>	<b>37,095,368</b>	<b>342,964,635</b>

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

9.2 Investments by segments	Note	2013 ----(Rupees in '000)----	2012
<b>Federal Government Securities</b>			
- Market Treasury Bills		197,284,558	146,688,772
- Pakistan Investment Bonds	9.4	75,405,216	71,043,057
- GoP Foreign Currency Bonds		7,425,891	6,564,498
- Ijarah Sukuk Bonds		6,196,896	6,668,500
		<u>286,312,561</u>	<u>230,964,827</u>
<b>Foreign Government Securities</b>		6,633,499	4,701,451
<b>Fully Paid up Ordinary Shares</b>	9.12 / 9.13		
- Listed Companies		27,846,125	31,405,040
- Unlisted Companies		1,136,375	1,087,173
		<u>28,982,500</u>	<u>32,492,213</u>
- Ordinary shares of a bank outside Pakistan	9.5	463,295	463,295
<b>Debentures, Bonds, Participation Term Certificates, Term Finance Certificates, Musharika and Sukuk Bonds</b>			
- Listed		2,438,972	2,871,954
- Unlisted		17,230,364	17,274,825
		<u>19,669,336</u>	<u>20,146,779</u>
<b>Foreign Currency Debt Securities</b>		4,951,482	4,378,582
<b>Other Investmenta</b>			
- Investments in mutual funds		3,992,683	4,116,006
- Preference Shares		1,259,400	909,424
<b>Investments in associates</b>	9.6	15,150,570	31,595,058
<b>Investments in joint ventures</b>	9.7	3,378,076	3,470,563
<b>Investments in subsidiaries</b>	9.9	1,245	1,245
<b>Total investments at cost</b>		<u>370,794,647</u>	<u>333,239,443</u>
Provision for diminution in value of investments	9.10	(15,445,884)	(13,742,270)
<b>Investments (net of provisions)</b>		<u>355,348,763</u>	<u>319,497,173</u>
Unrealized loss on revaluation of investments classified as held-for-trading	9.11	(139)	976
Surplus on revaluation of available-for-sale securities	20.1	41,063,201	23,466,486
<b>Total investments</b>		<u><u>396,411,825</u></u>	<u><u>342,964,635</u></u>

9.3 Market value of held-to-maturity investments is Rs. 30,754 million (2012: Rs. 31,566 million).

9.4 These include Pakistan Investment Bonds amounting to Rs. 75 million (2012: Rs. 75 million) held by the SBP as pledge against demand loans and TT / DD discounting facilities.

### 9.5 Investment in shares of a bank incorporated outside Pakistan - Bank Al-Jazira

The Bank holds 17,500,000 (2012: 17,500,000) shares in Bank Al-Jazira (BAJ) incorporated in the Kingdom of Saudi Arabia, representing 5.83% (2012: 5.83%) holding in total equity of BAJ. The investment has been marked to market using closing price as quoted on the Saudi Stock Exchange in accordance with SBP concurrence vide letter No. BSD/SU-13/331/685/2006 dated February 17, 2006. Rating of BAJ is BBB+ by Capital Intelligence.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

			Note	2013 ----(Rupees in '000)----	2012
<b>9.6 Investments in associates</b>					
<b>Unlisted Shares</b>	<b>Number of shares</b>	<b>Percentage of holding</b>			
Pakistan Emerging Venture Limited	12,500,000	33.33		50,565	51,415
Information System Associates Limited	2,300,000	21.89		1,719	1,719
National Fructose Company Limited	1,300,000	39.50		6,500	6,500
Venture Capital Fund Management	33,333	33.33		-	-
Kamal Enterprises Limited	11,000	20.37		-	-
Mehran Industries Limited	37,500	32.05		-	-
National Assets Insurance Company Limited	4,481,500	8.96		44,815	44,815
Tharparkar Sugar Mills Limited	2,500,000	21.50		-	-
Youth Investment Promotion Society	644,508	25.00		-	-
Dadabhoy Energy Supply Company Limited	9,900,000	23.11		32,105	32,105
K-Agricole Limited	5,000	20.00		-	-
New Pak Limited	200,000	20.00		-	-
Pakistan Mercantile Exchange Limited	9,000,000	47.37		90,000	90,000
Prudential Fund Management	150,000	20.00		-	-
				225,704	226,554
<b>Listed Shares</b>					
First Credit and Investment Bank Limited	20,000,000	30.77		198,248	197,237
National Fibres Limited	17,119,476	20.19		-	-
Taha Spinning Mills Limited	833,300	20.59		2,501	2,501
Land Mark Spinning Mills Limited	3,970,859	32.79		39,710	39,710
S.G. Fibres Limited	3,754,900	25.03		218,535	218,535
Nina Industries Limited	4,906,000	20.27		49,060	49,060
Agritech Limited	111,925,432	28.52	9.6.1 / 9.6.2	2,635,257	3,860,613
				3,143,311	4,367,656
<b>Listed Mutual Funds</b>					
AKD Opportunity Fund	4,989,590	24.55		218,800	155,222
NAFA Income Opportunity Fund	3,601,691	1.89		38,216	36,004
NAFA Multi Asset Fund	4,410,752	6.29		55,906	51,443
NAFA Financial Sector Income Fund	98,334,550	33.44		1,032,800	1,524,334
NAFA Stock Fund	-	0.00		-	68,046
NAFA Islamic Aggressive Income Fund	7,500,000	40.55		68,455	65,591
NAFA Islamic Multi Asset Fund	7,500,000	25.41		97,059	87,934
NAFA Government Securities Liquid Fund	620,599,005	41.76		6,232,227	3,959,301
NAFA Money Market Fund	97,720,150	9.18		978,355	21,022,890
NAFA Riba Free Savings Fund	150,954,824	43.99		1,523,967	-
NAFA Savings Plus Fund	152,891,751	50.38		1,535,770	30,083
			9.6.3	11,781,555	27,000,848
				15,150,570	31,595,058
Less: Provision for diminution in value of investments				(1,946,379)	(1,029,952)
				13,204,191	30,565,106



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

- 9.6.1** The 100,436,432 shares of Agritech Limited were acquired from Azgard Nine Limited as part of multiple agreements including the Master Restructuring Agreement (MRA). These shares were acquired at an agreed price of Rs. 35 per share. The market value of these shares at December 31, 2013 amounted to Rs. 12.67 per share resulting in an impairment of Rs. 2,243 million. The Group has recorded an impairment of Rs. 1,122 million as mentioned in Note 9.10.4 to these financial statements.
- 9.6.2** The Group is holding 31.5% of the shares (including preference shares) in Agritech Limited which is in excess of limit of 30% set out in Regulation R-6(2) of Prudential Regulations and section 23(2) of Banking Companies Ordinance 1962. SBP has allowed the Bank exemption from R-6(2) of Prudential Regulations. The Bank is currently carrying out a legal review to seek waiver from the Federal Government for the requirements of Section 23(2).
- 9.6.3** Aggregate market value of investments in associates (quoted) on the basis of latest available quoted prices amounts to Rs.13,370 million (2012: Rs. 28,875 million).
- 9.6.4** Associates with zero carrying amount, represent the investments acquired from former NDFC which have negative equity or whose operations were closed at the time of amalgamation.
- 9.6.5** The details of break-up value based on latest available financial statements of unlisted investments in associates are as follows:

	Year / Period ended	Break-up value
	----(Rupees in '000)----	
National Assets Insurance Company Limited	June 30, 2013	47,066
Pakistan Emerging Venture Limited	June 30, 2011	1,694
Information System Associates Limited	June 30, 2012	13,081
Dadabhoy Energy Supply Company Limited	June 30, 2007	103,952
Pakistan Mercantile Exchange Limited	June 30, 2013	(81,496)

Note	2013	2012
	----(Rupees in '000)----	

### 9.7 Investments in joint ventures

United National Bank Limited (UNBL) (incorporated in United Kingdom)	9.7.1	<u>3,378,076</u>	<u>3,470,563</u>
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- 9.7.1** Under a joint venture agreement, the Bank holds 13.5 million ordinary shares (45%) and United Bank Limited (UBL) holds 16.5 million ordinary shares (55%) in UNBL. In addition to ordinary shares, four preference shares categories as "A", "B", "C" and "D" have been issued and allotted. The "B" and "D" category shares are held by the Bank and category "A" and "C" are held by UBL. Dividends payable on "A" and "B" shares are related to the ability of the venture to utilize tax losses that have been surrendered to it on transfer of business from the Bank or UBL as appropriate. Dividends payable on "C" and "D" shares are related to loans transferred to the venture by the Bank or UBL that have been written-off or provided for at the point of transfer and the ability of the venture to realize in excess of such loan value.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 9.8 Summary of financial information of associates and joint venture

		2013				
	Based on the financial statements as on	Assets	Liabilities	Equity	Revenue	Profit / (loss)
		----- (Rupees in '000) -----				
United National Bank Limited	December 31, 2013	66,091,688	58,204,343	7,887,345	3,257,921	1,083,395
First Credit and Investment Bank Limited	December 31, 2013	766,270	121,982	644,288	29,615	2,120
AKD Opportunity Fund	September 30, 2013	836,080	15,508	820,572	43,634	35,452
Agritech Limited	December 31, 2013	44,239,183	34,999,150	9,240,033	8,627,668	(3,382,156)
NAFA Income Opportunity Fund	December 31, 2013	2,510,937	488,809	2,022,128	126,287	88,954
NAFA Multi Asset Fund	December 31, 2013	905,504	16,914	888,590	99,608	82,820
NAFA Financial Sector Income Fund	December 31, 2013	3,158,189	69,351	3,088,838	241,074	182,048
NAFA Stock Fund	December 31, 2013	1,157,404	39,596	1,117,808	208,509	183,725
NAFA Islamic Aggressive Income Fund	December 31, 2013	171,727	2,895	168,832	10,299	4,348
NAFA Islamic Multi Asset Fund	December 31, 2013	391,554	9,609	381,945	40,099	27,879
NAFA Government Securities Liquid Fund	December 31, 2013	15,042,253	119,376	14,922,877	594,211	480,896
NAFA Money Market Fund	December 31, 2013	10,746,849	88,538	10,658,311	600,207	490,373
NAFA Savings Plus Fund	December 31, 2013	3,068,316	20,240	3,048,076	155,592	113,855
NAFA Riba Free Savings Fund	December 31, 2013	3,481,504	17,604	3,463,900	157,857	123,503

		2012				
	Based on the financial statements as on	Assets	Liabilities	Equity	Revenue	Profit / (loss)
		----- (Rupees in '000) -----				
United National Bank Limited	December 31, 2012	27,858,388	24,410,392	3,447,996	415,030	94,771
First Credit and Investment Bank Limited	December 31, 2012	1,221,078	583,742	637,336	139,198	(71,196)
AKD Opportunity Fund	September 30, 2012	342,666	7,082	335,584	99,974	86,241
Agritech Limited	December 31, 2012	43,561,430	32,233,560	11,327,870	1,538,726	(1,447,800)
NAFA Income Opportunity Fund	December 31, 2012	2,154,389	479,812	1,674,577	184,464	11,274
NAFA Multi Asset Fund	December 31, 2012	701,078	10,583	690,495	87,315	75,608
NAFA Financial Sector Income Fund	December 31, 2012	3,769,981	29,280	3,740,701	193,428	156,837
NAFA Stock Fund	December 31, 2012	1,184,624	21,432	1,163,192	300,803	273,741
NAFA Islamic Aggressive Income Fund	December 31, 2012	183,568	2,575	180,993	10,257	1,553
NAFA Islamic Multi Asset Fund	December 31, 2012	328,877	5,948	322,929	52,573	36,597
NAFA Government Securities Liquid Fund	December 31, 2012	14,000,768	127,956	13,872,812	789,882	657,685
NAFA Money Market Fund	December 31, 2012	23,701,462	217,447	23,484,015	1,272,112	1,091,793
NAFA Savings Plus Fund	December 31, 2012	1,311,856	9,573	1,302,283	75,804	58,350

### 9.9 Investments in subsidiary

	Percentage of holding	2013 ----(Rupees in '000)----	2012
Cast-N-Link Products Limited (CNL)	76.51	1,245	1,245
Less: Provision for diminution		(1,245)	(1,245)
		<u>-</u>	<u>-</u>

The financial statements of Cast-N-Link Products Limited (CNL) are not available since the year 1997. Accordingly, the management of the Group had applied to the Securities and Exchange Commission of Pakistan (SECP) for the exemption from the requirements of section 237 of the Companies Ordinance, 1984 in respect of consolidating its subsidiary CNL. The SECP, vides its letter EMD/233/627/2002-765 dated November 12, 2013 under Section 237(8) of the Companies Ordinance, 1984, based on the fact that investments of the Bank in CNL are not material and compromise of 0.00095% of the total assets of the Bank and the investment have been fully provided for, granted the exemption from consolidation of CNL in its financial statements for the year ended December 31, 2013.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

## 9.9.1 Movement Schedule for Investment in Associates and Joint Ventures

	2013								
	Opening Balance	Addition	Disposal	Dividend received	Share of profit / (loss) for the year	Exchange Translation Reserve - net of tax	Surplus (Deficit) on Revaluation Properties	Surplus (Deficit) on Revaluation Securities	Closing Balance
	(Rupees in '000)								
<b>Joint Venture</b>									
United National Bank Limited	3,470,563	-	-	-	438,250	230,821	-	(761,558)	3,378,076
	<b>3,470,563</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>438,250</b>	<b>230,821</b>	<b>-</b>	<b>(761,558)</b>	<b>3,378,076</b>
<b>Associates</b>									
<b>Listed</b>									
First Credit and Investment Bank Limited	197,237	-	-	-	(1,543)	-	-	2,554	198,248
Taha Spinning Mills Limited	2,501	-	-	-	-	-	-	-	2,501
Land Mark Spinning Mills Limited	39,710	-	-	-	-	-	-	-	39,710
S.G. Fibres Limited	218,535	-	-	-	-	-	-	-	218,535
Nina Industries Limited	49,060	-	-	-	-	-	-	-	49,060
Agritech Limited	3,860,613	-	-	-	(1,157,798)	-	(67,558)	-	2,635,257
AKD Opportunity Fund	155,222	-	-	-	63,578	-	-	-	218,800
NAFA Riba Free Saving Fund	-	1,513,571	-	(46,012)	56,408	-	-	-	1,523,967
NAFA Income Opportunity Fund	36,003	-	-	(2,297)	4,230	-	-	280	38,216
NAFA Multi Asset Fund	51,443	-	-	(11,278)	15,745	-	-	(4)	55,906
NAFA Financial Sector Income Fund	1,524,333	964,359	(1,462,073)	(76,953)	83,134	-	-	-	1,032,800
NAFA Stock Fund	68,046	-	(57,554)	(1,640)	(8,852)	-	-	-	-
NAFA Islamic Aggressive Income Fund	65,592	-	-	(2,933)	5,023	-	-	773	68,455
NAFA Islamic Multi Asset Fund	87,934	-	-	(16,045)	24,905	-	-	265	97,059
NAFA Government Securities Liquid Fund	3,959,301	5,846,012	(3,644,719)	126	71,507	-	-	-	6,232,227
NAFA Money Market Fund	21,022,890	69,880	(20,156,504)	(151,070)	193,159	-	-	-	978,355
NAFA Savings Plus Fund	30,082	1,496,187	-	(48,681)	58,182	-	-	-	1,535,770
<b>Unlisted</b>									
Pakistan Emerging Venture Limited	51,415	-	(850)	-	-	-	-	-	50,565
Information System Associates Limited	1,719	-	-	-	-	-	-	-	1,719
National Fructose Company Limited	6,500	-	-	-	-	-	-	-	6,500
National Assets Insurance Company Limited	44,815	-	-	-	-	-	-	-	44,815
Dadabhoy Energy Supply Company Limited	32,105	-	-	-	-	-	-	-	32,105
Pakistan Mercantile Exchange Limited	90,000	-	-	-	-	-	-	-	90,000
	<b>31,595,056</b>	<b>9,890,009</b>	<b>(25,321,700)</b>	<b>(356,783)</b>	<b>(592,322)</b>	<b>-</b>	<b>(67,558)</b>	<b>3,868</b>	<b>15,150,570</b>

	2012								
	Opening Balance	Addition	Disposal	Dividend received	Share of profit / (loss) for the year	Exchange Translation Reserve - net of tax	Surplus (Deficit) on Revaluation Properties	Surplus (Deficit) on Revaluation Securities	Closing Balance
	(Rupees in '000)								
<b>Joint Venture</b>									
United National Bank Limited	2,856,556	-	-	-	94,771	344,190	(75,950)	250,996	3,470,563
	<b>2,856,556</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>94,771</b>	<b>344,190</b>	<b>(75,950)</b>	<b>250,996</b>	<b>3,470,563</b>
<b>Associates</b>									
<b>Listed</b>									
First Credit and Investment Bank Limited	217,317	-	-	-	(20,080)	-	-	-	197,237
Taha Spinning Mills Limited	2,501	-	-	-	-	-	-	-	2,501
Land Mark Spinning Mills Limited	39,710	-	-	-	-	-	-	-	39,710
S.G. Fibres Limited	218,535	-	-	-	-	-	-	-	218,535
Nina Industries Limited	49,060	-	-	-	-	-	-	-	49,060
Agrotech Limited	-	3,860,613	-	-	-	-	-	-	3,860,613
AKD Opportunity Fund	97,521	-	-	-	57,701	-	-	-	155,222
NAFA Income Opportunity Fund	30,116	-	-	-	4,256	-	-	1,632	36,004
NAFA Multi Asset Fund	28,690	-	-	(1,432)	19,741	-	-	4,444	51,443
NAFA Financial Sector Income Fund	503,892	980,580	-	(106,773)	140,776	-	-	5,859	1,524,334
NAFA Stock Fund	40,333	-	-	(4,883)	16,392	-	-	16,204	68,046
NAFA Islamic Aggressive Income Fund	53,277	-	-	-	7,019	-	-	5,295	65,591
NAFA Islamic Multi Asset Fund	60,409	-	-	-	14,134	-	-	13,391	87,934
NAFA Government Securities Liquid Fund	5,125,943	-	(1,328,637)	(217,191)	378,863	-	-	323	3,959,301
NAFA Money Market Fund	-	20,991,307	-	(1,198,736)	1,234,019	-	-	(3,700)	21,022,890
NAFA Savings Plus Fund	30,241	-	-	(2,958)	2,802	-	-	(2)	30,083
<b>Unlisted</b>									
Pakistan Emerging Venture Limited	51,415	-	-	-	-	-	-	-	51,415
Information System Associates Limited	1,719	-	-	-	-	-	-	-	1,719
National Fructose Company Limited	6,500	-	-	-	-	-	-	-	6,500
National Assets Insurance Company Limited	44,815	-	-	-	-	-	-	-	44,815
Khushhali Bank Limited	400,000	-	(400,000)	-	-	-	-	-	-
Dadabhoy Energy Supply Company Limited	32,105	-	-	-	-	-	-	-	32,105
Pakistan Mercantile Exchange Limited	90,000	-	-	-	-	-	-	-	90,000
	<b>7,124,099</b>	<b>25,832,500</b>	<b>(1,728,637)</b>	<b>(1,531,973)</b>	<b>1,855,623</b>	<b>-</b>	<b>-</b>	<b>43,446</b>	<b>31,595,058</b>

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

	Note	2013 ----(Rupees in '000)----	2012
<b>9.10 Particulars of provision for diminution in value of investments</b>			
Opening balance		13,742,270	10,081,084
Charge for the year		2,529,033	2,910,981
Reversals		(1,131,911)	(2,046,685)
		1,397,122	864,296
Transfer		98,734	2,184,382
Amount written off		-	(977)
Other movement (transferred from suspended interest)		207,758	613,485
Closing balance	9.10.1	<u>15,445,884</u>	<u>13,742,270</u>
<b>9.10.1 Particulars of provision in respect of type</b>			
<b>Available-for-sale securities</b>			
Ordinary shares of listed companies and mutual funds		4,670,863	4,961,618
Ordinary shares of unlisted companies		380,133	228,347
Debentures, Bonds, Participation Term Certificates, Term Finance Certificates and Sukuk Bonds		6,968,569	5,986,861
Preference shares		836,924	836,924
<b>Held-to-maturity securities</b>			
Debentures, Bonds, Participation Term Certificates, and Term Finance Certificates		641,771	697,323
<b>Investments in associates</b>	9.6	1,946,379	1,029,952
<b>Investments in subsidiaries</b>	9.9	1,245	1,245
		<u>15,445,884</u>	<u>13,742,270</u>
<b>9.10.2 Particulars of provision in respect of segments</b>			
Fully Paid up Ordinary Shares		4,950,847	5,022,424
Debentures, Bonds, Participation Term Certificates, Term Finance Certificates and Sukuk Bonds	9.10.3 / 9.10.4	7,610,340	6,684,184
Other investments		937,073	1,004,465
Investments in associates	9.10.4	1,946,379	1,029,952
Investments in subsidiaries		1,245	1,245
		<u>15,445,884</u>	<u>13,742,270</u>

**9.10.3** In accordance with BSD Circular No. 11 dated October 21, 2011 issued by the SBP, the Bank has availed the benefit of Forced Sale Value (FSV) against non-performing investments, which resulted in decrease in provision for diminution in value of investments by Rs. 1,197 million (December 31, 2012: Rs. 1,646 million). Accordingly, as of December 31, 2013, the accumulated increase in profit after tax of Rs. 778 million (2012: Rs. 1,070 million) shall not be available for payment of cash or stock dividend as required by aforementioned SBP directive.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

- 9.10.4** The SBP through its letter No. BPRD/BRD/(Policy)/2013-1857 dated February 15, 2013 and BPRD/BRD-(Policy)/ 2013-11339 dated July 25, 2013 has allowed specific relaxation to the Bank regarding the impairment arising on shares and provision against overdue exposures of Term Finance Certificates of Agritech Limited. As of December 31, 2013, 50% of the required impairment / provision is to be recorded and the remaining amount is to be recorded in a phased manner up to December 31, 2014. Had this relaxation not been availed, the provision against diminution in value of investments would have been higher by Rs. 1,264 million and the profit before taxation would have been lower by the same amount.

	2013	2012
	----(Rupees in '000)----	
<b>9.11 Unrealized loss on revaluation of investments classified as held-for-trading</b>		
Investment in mutual funds	-	2,238
Ordinary shares of listed companies	(139)	(1,253)
Federal Government securities	-	(9)
	<u>(139)</u>	<u>976</u>

- 9.12** The investment in shares includes shares of Pakistan International Airlines Corporation, Pakistan National Shipping Corporation, Pakistan State Oil Company Limited, Sui Northern Gas Pipeline Limited and Pakistan Engineering Company Limited, with carrying value of Rs. 4,148 million (2012: 4,148 million) that have been frozen by the Government of Pakistan (GoP) for sale in the equity market due to their proposed privatization.

- 9.13** The investment also includes shares acquired under tri-partite consent agreement dated June 29, 2011. These strategic investments comprise of the shares of Pakistan State Oil (18,798,535 shares) and shares of Sui Northern Gas Pipeline Limited (18,805,318 shares). The cost of these shares amounts to Rs. 4,163 million and market value as at December 31, 2013 amounts to Rs. 6,645 million. These shares can not be sold without concurrence of privatisation commission.

- 9.14** The investment in shares includes shares of Karachi Stock Exchange Limited (KSEL) acquired in pursuance of corporatization and demutualization of KSEL as a public company limited by shares. As per the arrangements the authorized and paid-up capital of KSEL is Rs. 10,000,000,000 and Rs. 8,014,766,000 respectively with a par value of Rs. 10 each. The paid-up capital of KSEL is equally distributed among 200 members (termed as "initial shareholders" of the exchange after corporatization) of KSEL by issuance of 4,007,383 shares to each initial shareholder in the following manner:

- 40% of the total shares allotted (i.e. 1,602,953 shares) are transferred in the House Account - CDC of each initial shareholder;
- 60% of the total shares (i.e. 2,404,430 shares) have been deposited in a sub-account in Company's name under KSEL's participant ID with CDC which will remain blocked until they are divested to strategic investor(s), general public and financial institutions.

Right to receive distributions and sale proceed against 60% shares in the blocked account shall vest in the initial shareholder, provided that bonus and right shares (if any) shall be transferred to blocked account and disposed off with the blocked shares. Right to vote against blocked shares shall be suspended till the time of sale.

- 9.15** Detailed information relating to investments in shares of listed and unlisted companies, Preference Shares, Mutual Funds, Government Securities, Bonds, Debentures, Term Finance Certificates, Participation Term Certificate, Sukuks etc. including quality of available-for-sale securities is given in Annexure-I to the consolidated financial statements.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

	Note	2013 ----(Rupees in '000)----	2012 (Restated)
<b>10. ADVANCES</b>			
Loans, cash credits, running finances, etc.			
In Pakistan		622,340,126	637,886,013
Outside Pakistan		59,167,726	60,841,964
		<u>681,507,852</u>	<u>698,727,977</u>
Net investment in finance lease			
In Pakistan	10.2	1,413,434	1,111,274
Outside Pakistan		-	-
		<u>1,413,434</u>	<u>1,111,274</u>
Bills discounted and purchased (excluding Government treasury bills)			
Payable in Pakistan		12,353,303	15,032,338
Payable outside Pakistan		17,821,493	19,477,785
		<u>30,174,796</u>	<u>34,510,123</u>
Advances - gross	10.1	<u>713,096,082</u>	<u>734,349,374</u>
Less: Provision against non-performing advances		92,879,473	75,695,706
Advances - net of provision		<u>620,216,609</u>	<u>658,653,668</u>
<b>10.1 Particulars of advances - gross</b>			
<b>10.1.1</b> In local currency		636,106,863	654,029,625
In foreign currencies		76,989,219	80,319,749
		<u>713,096,082</u>	<u>734,349,374</u>
<b>10.1.2</b> Short-term (for upto one year)		448,726,512	468,756,034
Long-term (for over one year)		264,369,570	265,593,340
		<u>713,096,082</u>	<u>734,349,374</u>



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 10.2 Net investment in finance lease

	2013				2012			
	Not later than one year	Later than one and less than five years	Over five years	Total	Not later than one year	Later than one and less than five years	Over five years	Total
	(Rupees in '000)							
Lease rentals receivable	718,494	663,552	-	1,382,046	504,190	631,058	-	1,135,248
Residual value	106,423	203,204	-	309,627	70,079	154,582	-	224,661
Minimum lease payments	824,917	866,756	-	1,691,673	574,269	785,640	-	1,359,909
Financial charges for future periods	175,091	103,148	-	278,239	130,236	118,399	-	248,635
	649,826	763,608	-	1,413,434	444,033	667,241	-	1,111,274

The leases executed are for a term of 3 to 5 years. Security deposit is generally obtained upto 10% of the cost of leased assets at the time disbursement. The Group requires the lessees to insure the leased assets in favour of the Group and maintained financial ratios, as required under the SECP Prudential Regulations for Non-Banking Finance Companies. Additional surcharge is charged on delayed rentals. The fixed return implicit in these ranges from 12.59% to 15.39% (2012: 13.12% to 18.5%) per annum.

### 10.3 Advances include Rs. 116,098 million (2012: Rs.92,455 million) which have been placed under non-performing status (refer note 10.5.4) as detailed below:

	2013								
	Classified Advances			Provision Required			Provision Held		
	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
	(Rupees in '000)								
<b>Category of Classification</b>									
Other Assets Especially									
Mentioned	525,603	-	525,603	3,272	-	3,272	3,272	-	3,272
Substandard	15,800,716	279,351	16,080,067	3,667,221	53,963	3,721,184	3,667,221	53,963	3,721,184
Doubtful	5,521,556	1,512,833	7,034,389	2,603,602	638,221	3,241,823	2,603,602	638,221	3,241,823
Loss	74,420,399	18,037,891	92,458,290	69,010,853	14,026,454	83,037,307	69,010,853	14,026,454	83,037,307
	96,268,274	19,830,075	116,098,349	75,284,948	14,718,638	90,003,586	75,284,948	14,718,638	90,003,586

	2012 - Restated								
	Classified Advances			Provision Required			Provision Held		
	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
	(Rupees in '000)								
<b>Category of Classification</b>									
Other Assets Especially									
Mentioned	779,608	-	779,608	-	-	-	-	-	-
Substandard	4,196,981	1,099,059	5,296,040	933,948	184,616	1,118,564	933,948	184,616	1,118,564
Doubtful	7,176,908	550,656	7,727,564	3,303,201	169,370	3,472,571	3,303,201	169,370	3,472,571
Loss	72,799,502	5,852,076	78,651,578	63,289,738	4,506,254	67,795,992	63,289,738	4,506,254	67,795,992
	84,952,999	7,501,791	92,454,790	67,526,887	4,860,240	72,387,127	67,526,887	4,860,240	72,387,127

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 10.4 Particulars of provision against non-performing advances

Note	2013			2012 - Restated		
	Specific	General	Total	Specific	General	Total
----- (Rupees in '000) -----						
Opening balance	72,387,127	3,308,578	75,695,705	63,660,617	3,848,742	67,509,359
Foreign exchange adjustments	385,746	50,462	436,208	99,183	41,641	140,824
Charge for the year	21,474,619	465,258	21,939,877	13,562,414	22,527	13,584,941
Reversal during the year	(3,721,894)	(758,653)	(4,480,547)	(2,703,783)	(1,035,220)	(3,739,003)
	17,752,725	(293,395)	17,459,330	10,858,631	(1,012,693)	9,845,938
Transfer in / (out)	111,092	(209,826)	(98,734)	(2,184,382)	-	(2,184,382)
Amounts written off	(1,087)	-	(1,087)	(828)	-	(828)
Amount charged off/other written off	(578,716)	-	(578,716)	(281,094)	-	(281,094)
Other adjustments	(53,301)	20,068	(33,233)	235,000	430,888	665,888
Closing balance	90,003,586	2,875,887	92,879,473	72,387,127	3,308,578	75,695,705

**10.4.1** This includes Rs 503.420 million NBP Karobar write-offs under implementation of NBP Recovery Policy on Programmed / Structured Lendings. All loans written off were less than Rs. 500,000.

### 10.5 Particulars of provisions against non-performing advances

	2013			2012 - Restated		
	Specific	General	Total	Specific	General	Total
----- (Rupees in '000) -----						
In local currency	75,284,948	2,464,695	77,749,643	70,101,520	2,804,313	72,905,833
In foreign currencies	14,718,638	411,192	15,129,830	2,285,607	504,265	2,789,872
	90,003,586	2,875,887	92,879,473	72,387,127	3,308,578	75,695,706

**10.5.1** The charge for the year includes Rs. 8,878 million in respect of non-performing advances of one of the overseas operations of the Bank.

During the year, the Bank carried an internal assessment of overseas operations which revealed certain financial irregularities and instances of misreporting to the head office in the prior period. Further, the political unrest and domestic law and order situations in overseas has also adversely affected the businesses and resulted in sharp increase in non-performing accounts of the overseas operations.

The Bank is currently in the phase of rescheduling / restructuring various credit facilities in accordance with the regulatory requirements in the affected country. However, pending completion of the same and as a matter of prudence, the Bank has made full provision against impaired advances after taking into account forced sale values of collateral held by the Bank.

Moreover, the advances which were impaired in the year 2012 as per the report of the external auditors of overseas operations have been retrospectively adjusted in these financial statements. (Refer to note 5.1.4).

**10.5.2** In accordance with BSD Circular No. 11 dated October 21, 2011 issued by the SBP, the Bank has availed the benefit of Forced Sale Value (FSV) against non-performing advances which resulted in decrease in provision against NPLs by Rs. 7,304 million (2012: Rs. 7,163 million). Accordingly, as of December 31, 2013, the accumulated profit after tax of Rs. 4,747 million (2012: Rs. 4,656 million) shall not be available for payment of cash or stock dividend as required by aforementioned SBP directive.

**10.5.3** General provision against consumer loans represents provision maintained at an amount ranging from 1.5% to 3% of the performing portfolio as required by the Prudential Regulations issued by the SBP. During the year, SBP vide IH&SMEFD Circular No. 8 dated May 7, 2013 has issued Revised Prudential Regulations for Small and Medium Enterprise (SME) financing, effective September 30, 2013, which among other things require bank to maintain general provision at 1% of secured performing portfolio and 2% of un-secured performing portfolio against Small Enterprises financing and 10% specific provisioning against OAEM category, where principal / mark-up is overdue by 90 days. Had there been no change, the specific provision would have been higher by Rs. 103.863 million and general provision would have been lower by Rs 31.810 million and the profit before tax would have been higher / lower by the same amount.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

**10.5.4** The SBP has allowed specific relaxation to the Bank for non-classification of overdue loans of certain Public Sector Entities (PSEs) which are guaranteed by Government of Pakistan.

**10.5.5** The SBP through its letter No. BPRD/BRD/(Policy)/2013-1857 dated: February 15, 2013 and BPRD/BRD/(Policy)/2013-11339 dated July 25, 2013 has allowed specific relaxation to the Bank regarding the provisioning requirement against Agritech Limited exposures. As December 31, 2013, 50% of the provision required is to be maintained and remaining provision is to be recorded upto December 31, 2014 in a phased manner. Had this relaxation not been there, the provision against non-performing advances would have been higher by Rs. 1,226 million and profit before taxation would have been lower by the same amount.

	Note	2013 ----(Rupees in '000)----	2012
<b>10.6 Particulars of write offs</b>			
<b>10.6.1</b> Against provisions	10.4	1,087	828
<b>10.6.2</b> Write offs of Rs. 500,000 and above	10.7	874	828
Write offs of below Rs. 500,000		213	-
		1,087	828

### 10.7 Details of loans write offs of Rs. 500,000 and above

In terms of sub-section (3) of section 33A of the Banking Companies Ordinance, 1962 the statement in respect of written-off loans or any other financial relief of Rs. 500,000 or above allowed to a person(s) during the year ended December 31, 2013 is given in Annexure II.

	Note	2013 ----(Rupees in '000)----	2012
<b>10.8 Particulars of loans and advances to directors, associated companies, etc.</b>			
Debts due by directors, executives, officers and staff of the Bank or any of them either severally or jointly with any other person:			
Balance at beginning of the year		26,493,070	19,605,883
Loans granted / additions during the year		1,625,395	9,657,393
Repayments		(1,335,960)	(2,770,206)
Balance at end of the year		26,782,505	26,493,070
Debts due by companies or firms in which the directors of the Bank are interested as directors, partners or in the case of private companies as members:			
Balance at beginning of the year		5,711,940	10,007,468
Adjustment due to retirement / appointment of directors		12,364,932	(2,998,409)
Loans granted / additions during the year		1,589,000	662,638
Repayments / other adjustments		(10,052,116)	(1,959,757)
Balance at end of the year		9,613,756	5,711,940
Debts due by controlled firms, managed modarabas and other related parties:			
Balance at beginning of the year		4,122,053	1,281,029
Adjustment due to acquisition		-	2,902,069
Loans granted / additions during the year		1,500,549	-
Repayments		(294,991)	(61,045)
Balance at end of the year		5,327,611	4,122,053

## 11. OPERATING FIXED ASSETS

Capital work-in-progress	11.1	2,816,408	2,470,431
Property and equipment	11.2	31,166,750	26,642,109
Intangible assets	11.3	585,706	601,681
		34,568,864	29,714,221
<b>11.1 Capital work-in-progress</b>			
Civil works		1,332,571	1,197,076
Equipment		2,049	6,587
Advances to suppliers and contractors		133,945	115,137
License and implementation fee for core banking software	41.1.10	1,347,843	1,151,631
		2,816,408	2,470,431

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 11.2 Property and equipment

	Cost / revalued amount				Accumulated depreciation				Book	
	At January 1, 2013	Revaluation / Additions / (deletions) (adjustments)	At December 31, 2013	At January 1, 2013	Charge for the year / (deletions) (adjustments)	At December 31, 2013	At December 31, 2013	At December 31, 2013	Value at December 31, 2013	Rate of depreciation
----- (Rupees in '000) -----										
<b>Owned</b>										
Land										
- freehold	9,581,016	1,529,135	-	11,110,151	-	-	-	-	11,110,151	Nil
- leasehold	7,371,865	2,751,698	1,390	10,124,953	-	-	-	-	10,124,953	Nil
Buildings on land:										
- freehold	2,748,844	538,404	88,523	2,752,531	481,376	142,024	-	160	2,752,371	5% on book value
			(623,240)				(623,240)			
- leasehold	2,973,889	411,631	108,089	2,484,435	453,662	154,190	-	-	2,484,435	5% on book value
			(1,009,174)			(31,954)	(575,898)			
Furniture and fixtures	2,952,272	-	296,142	3,234,250	1,636,790	260,653	-	1,887,154	1,347,096	10% to 30% on book value, 20% on straight-line on new furnishing limit to executives and refurbishment of branches
			(14,164)			(10,289)				
Computer and peripheral equipment	3,154,353	435	139,858	3,289,991	2,489,983	495,392	-	2,980,786	309,205	33.33% on cost
			(4,655)			(4,589)				
Electrical and office equipment	2,921,378	638	226,213	3,580,824	2,017,913	299,579	-	2,348,959	1,231,865	20% on book value
			(682)			(31,467)				
			433,277							
Vehicles	1,847,798	-	91,379	1,856,907	645,513	198,453	-	790,817	1,066,090	20% on cost
			(82,270)			(53,149)		-		
	33,551,415	5,231,941	951,494	38,434,042	7,725,237	1,550,291	(1,199,138)	8,007,876	30,426,166	
			(101,771)			(68,514)				
			(1,199,137)							
<b>Assets held under finance lease</b>										
Vehicles	294,646	-	65,199	349,377	196,396	43,806	-	233,560	115,817	20% on cost
			(10,468)			(6,642)				
Office equipment	13,304	-	-	13,304	11,521	305	-	11,826	1,478	20% on book value
<b>Assets given under ijarah</b>										
Machinery	1,285,287	731	245,822	1,343,281	733,361	331,687	-	895,345	447,936	25-33% on cost
			(188,559)			(169,703)				
Vehicles	556,548	-	225,011	773,404	392,576	212,740	-	598,051	175,353	25-33% on cost
			(8,155)			(7,265)				
<b>2013</b>	35,701,200	5,232,672	1,487,626	40,913,408	9,059,091	2,138,829	(1,199,138)	9,746,658	31,166,750	
			(308,953)			(252,124)				
			(1,199,137)							

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 11.2.1 Property and equipment

	Cost / revalued amount			Accumulated depreciation				Book	
	At January 1, 2012	Revaluation / *transfers /	Additions / (deletions) / *(adjustments)	At December 31, 2012	At January 1, 2012	Charge for the year / (deletions) / *(adjustments)	At December 31, 2012	Value at December 31, 2012	Rate of depreciation
<b>Owned</b>									
<b>Land</b>									
- freehold	9,583,775	-	-	9,581,016	-	-	-	9,581,016	Nil
		*	(2,759)						
- leasehold	7,371,865	-	-	7,371,865	-	-	-	7,371,865	Nil
<b>Buildings on land:</b>									
- freehold	2,617,042	-	131,802	2,748,844	363,054	118,322	-	481,376	2,267,468 5% on book value
			-						
- leasehold	2,470,887	-	503,002	2,973,889	327,273	126,389	-	453,662	2,520,227 5% on book value
			-			-			
Furniture and fixtures	2,560,298	-	406,804 (14,830)	2,952,272	1,423,580	224,113 (10,903)	-	1,636,790	1,315,482 10% to 30% on book value, 20% on straight-line on new furnishing limit to executives and refurbishment of branches
Computer and peripheral equipment	2,421,576	-	733,024 (247)	3,154,353	2,004,861	485,352 (230)	-	2,489,983	664,370 33.33% on cost
Electrical and office equipment	2,828,758	-	92,734 (114)	2,921,378	1,830,077	187,948 (112)	-	2,017,913	903,465 20% on book value
Vehicles	1,218,119	-	780,992 (151,313)	1,847,798	644,979	136,024 (135,490)	-	645,513	1,202,285 20% on cost
	31,072,320	-	2,648,358 (166,504) (2,759)	33,551,415	6,593,824	1,278,148 (146,735)	-	7,725,237	25,826,178
<b>Assets held under finance lease</b>									
Vehicles	317,815	-	- (23,169)	294,646	174,987	38,076 (16,667)	-	196,396	98,250 20% on cost
Office equipment	13,304	-	-	13,304	11,216	305	-	11,521	1,783 20% on book value
<b>Assets given under ijarah</b>									
Machinery	1,330,069	-	209 (44,991)	1,285,287	460,713	313,114 (40,466)	-	733,361	551,926
Vehicles	559,020	-	- (2,472)	556,548	218,907	175,894 (2,225)	-	392,576	163,972
<b>2012</b>	<b>33,292,528</b>	<b>-</b>	<b>2,648,567 (237,136) (2,759)</b>	<b>35,701,200</b>	<b>7,459,647</b>	<b>1,805,537 (206,093)</b>	<b>-</b>	<b>9,059,091</b>	<b>26,642,109</b>

\* These represents transfer of non-banking assets.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 11.3 Intangible assets

	2013							Rate of amortization
	Cost as at January 1, 2013	Additions	Cost as at December 31, 2013	Accumulated amortization / impairment as at January 1, 2013	Amortization for the year	Accumulated amortization and impairment as at December 31, 2013	Book value as at December 31, 2013	
	(Rupees in '000)							
Computer software	142,377	11,164	153,541	104,760	27,139	131,899	21,642	33.33 % on cost
Website	1,041	-	1,041	1,041	-	1,041	-	33.33 % on cost
Room and Membership Card / Trading Rights Entitlement (TRE) Certificate (Note 11.8)	1,591	-	1,591	80	-	80	1,511	
Goodwill on acquisition of NAFA	655,146	-	655,146	92,593	-	92,593	562,553	
Others	2,601	-	2,601	2,601	-	2,601	-	20 % on cost
	<u>802,756</u>	<u>11,164</u>	<u>813,920</u>	<u>201,075</u>	<u>27,139</u>	<u>228,214</u>	<u>585,706</u>	

#### 11.3.1 Intangible assets

	2012							Rate of amortization
	Cost as at January 1, 2012	Additions / (Conversion)	Cost as at December 31, 2012	Accumulated amortization / impairment as at January 1, 2012	Amortization for the year	Accumulated amortization and impairment as at December 31, 2012	Book value as at December 31, 2012	
	(Rupees in '000)							
Computer software	139,508	2,869	142,377	72,969	31,791	104,760	37,617	33.33 % on cost
Website	1,041	-	1,041	1,041	-	1,041	-	33.33 % on cost
Room and Membership Card / Trading Rights Entitlement (TRE) Certificate (Note 11.8)	12,591	(11,000)	1,591	80	-	80	1,511	
Goodwill on acquisition of NAFA	655,146	-	655,146	92,593	-	92,593	562,553	
Others	2,601	-	2,601	2,601	-	2,601	-	20 % on cost
	<u>810,887</u>	<u>(8,131)</u>	<u>802,756</u>	<u>169,284</u>	<u>31,791</u>	<u>201,075</u>	<u>601,681</u>	



## Notes to the Consolidated Financial Statements

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- 11.4** The Bank as part of its policy to revalue land and building on periodic basis has revalued properties during the year. These properties were revalued by independent professional valuers and the valuations were carried out by M/s. Yunus Mirza & Co., M/s. Mughal Associates, M/s. Dimensions and M/s. Engineering Pakistan International (Pvt.) Limited on the basis of assessment of present market values and resulted in surplus of Rs. 5,231 million. The Bank's property of Bishkek branch was revalued during the year, which resulted in a surplus of Rs.186 million. Had there been no revaluations, the carrying amount of revalued assets at December 31, 2013 would have been as follows:

	----(Rupees in '000)----
Land	
freehold	1,132,637
leasehold	872,617
Building	
freehold	610,378
leasehold	604,389

- 11.5** The Ijarah payments receivable from customers for each of the following periods under the terms of the respective agreements are given below:

	2013	2012
	----(Rupees in '000)----	----(Rupees in '000)----
Not later than one year	68,658	138,640
Later than one year but not later than five years	19,244	155,075
	<u>87,902</u>	<u>293,715</u>

The rate of profit is 3 months KIBOR + 0.60% (2012: 3 months KIBOR + 0.60% and 3 months KIBOR + 2.75%).

### 11.6 Details of disposals of property and equipment

Details of disposals of property and equipment made to chief executive or a director or an executive or a shareholder holding not less than ten percent of the voting shares of the Group or any related party, irrespective of the value, or where original cost or the book value exceeds rupees one million or two hundred fifty thousand rupees respectively, whichever is lower are given in Annexure III.

- 11.7** The recoverable amount of goodwill on acquisition of NAFA was tested for impairment based on value in use, in accordance with IAS-36. The value in use calculations are based on cash flow projection based on the budget and forecast approved by management from 2013 - 2017. The terminal value is determined based on a growth rate of 8%. The cash flows are discounted using a pre-tax discount rate of 16%.

- 11.8** The TRE Certificate acquired on surrender of Stock Exchange Membership Card is stated at Nil value (Note9.14).

According to the Stock Exchanges (Corporatisation, Demutualization and Integration) Act 2012, the TRE Certificate may only be transferred once to a company intending to carry out shares brokerage business in the manner to be prescribed. Upto December 31, 2019, a Stock Exchange shall offer for issuance of 15 TRE Certificate each year in the manner prescribed. After 2019, no restriction shall be placed on issuance of TRE Certificate.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

	Note	2013	2012
		----(Rupees in '000)----	
		(Restated)	
<b>12. DEFERRED TAX ASSETS - net</b>			
<b>Deductible temporary difference on:</b>			
Provision for diminution in the value of investments		3,481,832	2,994,526
Provision against advances		6,634,726	5,000,234
Other provision		1,281,478	954,664
Charge against defined benefits plans		7,745,875	7,309,008
Unrealised loss on derivatives		691,907	198,408
Provision against off-balance sheet obligation		116,622	116,622
		<u>19,952,440</u>	<u>16,573,462</u>
<b>Taxable temporary differences on:</b>			
Excess of accounting book value of leased assets over lease liabilities		(16,202)	(15,525)
Difference between accounting book value of operating fixed assets and tax base		(245,340)	(478,694)
Revaluation of securities	20.1	(7,364,431)	(5,149,446)
Revaluation of operating fixed assets	20.2	(1,357,643)	(1,096,112)
		<u>(8,983,616)</u>	<u>(6,739,777)</u>
Net deferred tax assets		<u>10,968,824</u>	<u>9,833,685</u>

### 12.1 Reconciliation of deferred tax

	January 1, 2012	Recognized in Profit and Loss Account	Recognized in Other Comprehensive Income/Surplus on revaluation of assets	December 31, 2012	Recognized in Profit and Loss Account	Recognized in Other Comprehensive Income/Surplus on revaluation of assets	December 31, 2013
	(Rupees in '000)						
	(Restated)						
<b>Deferred tax assets arising in respect of:</b>							
Provision for diminution in the value of investments	2,684,890	309,636	-	2,994,526	487,306	-	3,481,832
Provision against advances	6,461,669	(1,462,126)	-	4,999,543	1,635,183	-	6,634,726
Other provision	521,682	433,890	-	955,572	325,906	-	1,281,478
Charge against defined benefits plans	4,546,925	444,984	2,316,643	7,308,552	1,393,228	(955,905)	7,745,875
Unrealised loss on derivatives	-	198,408	-	198,408	493,499	-	691,907
Provision against off-balance sheet obligations	116,622	-	-	116,622	-	-	116,622
	<u>14,331,788</u>	<u>(75,208)</u>	<u>2,316,643</u>	<u>16,573,223</u>	<u>4,335,122</u>	<u>(955,905)</u>	<u>19,952,440</u>
<b>Less: Deferred tax (liabilities) arising in respect of:</b>							
Excess of accounting book value of leased assets over lease liabilities	(12,502)	(3,023)	-	(15,525)	(677)	-	(16,202)
Difference between accounting book value of operating fixed assets and tax base	(299,322)	(179,133)	-	(478,455)	233,115	-	(245,340)
Revaluation of securities	(1,814,915)	-	(3,334,531)	(5,149,446)	-	(2,214,985)	(7,364,431)
Revaluation of operating fixed assets	(1,153,328)	57,216	-	(1,096,112)	70,981	(332,512)	(1,357,643)
	<u>(3,280,067)</u>	<u>(124,940)</u>	<u>(3,334,531)</u>	<u>(6,739,538)</u>	<u>303,419</u>	<u>(2,547,497)</u>	<u>(8,983,616)</u>
Net deferred tax assets	<u>11,051,721</u>	<u>(200,148)</u>	<u>(1,017,888)</u>	<u>9,833,685</u>	<u>4,638,541</u>	<u>(3,503,402)</u>	<u>10,968,824</u>

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

	Note	2013 ----(Rupees in '000)----	2012 (Restated)
<b>13. OTHER ASSETS</b>			
Income / mark-up accrued in local currencies		23,759,248	19,978,633
Income / mark-up accrued in foreign currencies		1,045,076	1,013,621
Advances, deposits, advance rent and other prepayments	13.1	3,603,187	2,932,971
Advance taxation (payments less provisions)		16,363,712	20,973,714
Income tax refunds receivable		23,332,054	20,678,943
Compensation for delayed tax refunds	13.6	2,094,062	736,059
Federal Excise Duty receivable from SBP		-	1,579,363
Assets acquired from Corporate and Industrial Restructuring Corporation (CIRC)		310,036	340,883
Branch adjustment account - net		742,094	1,039,396
Unrealized gain on forward foreign exchange contracts		2,176,403	664,096
Commission receivable on Government treasury transactions		4,795,891	3,849,921
Stationery and stamps on hand		283,859	316,922
Non-banking assets acquired in satisfaction of claims	13.2	1,419,781	1,423,833
Barter trade balances		195,399	195,399
Receivable on account of Government transactions	13.3	323,172	323,172
Receivable from Government under VHS scheme	13.4	418,834	418,834
Prize bonds in hand		327,973	323,691
Receivable against sale of shares		-	205,109
Others		5,578,820	4,579,683
		<u>86,769,601</u>	<u>81,574,243</u>
Less: Provision held against other assets			
Income / mark-up accrued in local currency		152,607	296,729
Advances, deposits, advance rent and other prepayments		800,000	800,000
Stationery and stamps on hand		96,542	96,542
Barter trade balances		195,399	195,399
Receivable on account of Government transactions	13.3	323,172	323,172
Receivable from Government under VHS scheme	13.4	418,834	418,834
Non-banking assets acquired in satisfaction of claims		57,817	40,256
Others		3,734,043	2,153,071
	13.5	<u>5,778,414</u>	<u>4,324,003</u>
Other assets (net of provision)		<u>80,991,187</u>	<u>77,250,240</u>

**13.1** This includes Rs. 800 million (2012: Rs. 800 million) advance against Pre-IPO placement of Term Finance Certificates.

**13.2** The market value of non-banking assets acquired in satisfaction of claims is Rs. 1,560 million (2012: Rs. 1,427 million).

**13.3** This represents amount receivable from GoP on account of encashment of various instruments handled by the Bank for GoP as an agent of the SBP. Due to uncertainty about its recoverability, full amount has been provided for.

**13.4** This represents payments made under the Voluntary Handshake Scheme (VHS), recoverable from GoP. Due to uncertainty about its recoverability, full amount has been provided for.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

	Note	2013 ----(Rupees in '000)----	2012 (Restated)
<b>13.5 Provision against other assets</b>			
Opening balance		4,324,003	3,906,010
Charge for the year		1,052,769	401,413
Reversals during the year		(968,891)	-
		927,272	401,413
Write offs		(17,229)	-
Reclassifications		502,749	16,580
Closing balance		5,778,414	4,324,003
<b>13.6 Reconciliation of compensation for delayed tax refunds</b>			
Opening balance		736,059	1,935,092
Accrued during the year	27	3,026,561	2,223,995
Received during the year		(1,668,558)	(3,423,028)
Closing balance		2,094,062	736,059
<b>14. BILLS PAYABLE</b>			
In Pakistan		13,805,249	13,938,468
Outside Pakistan		89,418	429,171
		13,894,667	14,367,639
<b>15. BORROWINGS</b>			
In Pakistan		20,623,526	51,657,903
Outside Pakistan		2,390,827	500,240
	15.1 & 15.2	23,014,353	52,158,143
<b>15.1 Particulars of borrowings with respect to currencies</b>			
In local currency		20,623,526	51,657,903
In foreign currencies		2,390,827	500,240
	15.2	23,014,353	52,158,143
<b>15.2 Details of borrowings</b>			
<b>Secured</b>			
Borrowings from State Bank of Pakistan:			
Under Export Refinance Scheme		6,178,220	8,341,318
Under Export Refinance Scheme (New Scheme)		1,754,129	-
Under Long-Term Financing under Export Oriented Project (LTF-EOP)		116,398	251,047
Refinance Facility for Modernization of SMEs		11,820	15,760
Financing Facility for Revival of SMEs & Agricultural Activities in Flood affected areas		1,455,939	1,072,895
Financing Facility for storage of Agriculture Produce (FFSAP)		304,116	387,103
Under Long-Term Financing Facility (LTFF)		1,664,923	2,549,657
		11,485,545	12,617,780
Repurchase agreement borrowings		2,813,433	37,070,331
		14,298,978	49,688,111
<b>Unsecured</b>			
Call borrowings	15.2.2	7,367,461	1,898,992
Overdrawn nostro accounts	32	257,600	500,240
Others		1,090,314	70,800
		8,715,375	2,470,032
		23,014,353	52,158,143

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 15.2.1 Mark-up / interest rates and other terms are as follows:

- The Bank has entered into agreements with the SBP for extending export finance to customers. As per the terms of the agreement, the Bank has granted SBP the right to recover the outstanding amount from the Bank at the date of maturity of finances by directly debiting the current account maintained by the Bank with the SBP. These borrowings carry mark-up ranging from 8.2 % to 8.4 % (2012: 8.2% to 9.5%).
- Call borrowings carry interest ranging from 6.5% to 10% per annum (2012: 7% to 11.9% per annum).
- Repurchase agreement borrowings carry mark-up at the rates ranging from 9.2% to 9.96% per annum (2012: 6.5% to 12% per annum) having maturity ranging from January 2, 2014 to January 10, 2014.
- Unsecured borrowings "Others" carry interest at the rate of 10% per annum (2012: 10% per annum) .

### 15.2.2 This includes call borrowing of Rs. 5,025 million for a tenure of six months from Meezan Bank Limited.

**15.3** Borrowings from the SBP under export oriented projects refinance schemes of the SBP are secured by the Bank's cash and security balances held by the SBP.

## 16. DEPOSITS AND OTHER ACCOUNTS

Note  
2013  
2012  
----(Rupees in '000)----

### Customers

Fixed deposits	290,646,462	235,732,712
Savings deposits	314,519,205	313,013,489
Current accounts - remunerative	114,379,969	96,548,988
Current accounts - non-remunerative	236,860,331	228,233,730
	956,405,967	873,528,919

### Financial Institutions

Remunerative deposits	49,801,525	75,631,737
Non - remunerative deposits	95,637,791	87,888,434
	145,439,316	163,520,171
	16.1 1,101,845,283	1,037,049,090

### 16.1 Particulars of deposits

In local currency	926,977,772	855,816,861
In foreign currencies [including deposits of foreign branches of Rs. 100,458 million (2012: Rs. 132,251 million)]	174,867,511	181,232,229
	1,101,845,283	1,037,049,090

## 17. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

	2013			2012		
	Minimum lease payments	Financial charges for future periods	Principal outstanding	Minimum lease payments	Financial charges for future periods	Principal outstanding
	(Rupees in '000)			(Rupees in '000)		
Not later than one year	28,052	5,585	22,467	38,124	2,896	35,228
Later than one year and but not later than five years	39,435	4,687	34,748	3,202	77	3,125
	67,487	10,272	57,215	41,326	2,973	38,353

The Bank has entered into lease agreements with First National Bank Modaraba for lease of vehicles. Lease rentals are payable in quarterly instalments. Financial charges included in lease rentals are determined on the basis of discount factors applied at the rates ranging from KIBOR + 3.25% to KIBOR + 3.50% per annum (2012: KIBOR + 3.25% to KIBOR + 3.50% per annum). At the end of lease term, the Bank has option to acquire the assets, subject to adjustment of security deposits.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

	Note	2013 ----(Rupees in '000)----	2012 (Restated)
<b>18. OTHER LIABILITIES</b>			
Mark-up / return / interest payable in local currency		18,664,509	16,737,698
Mark-up / return / interest payable in foreign currencies		357,589	276,960
Unearned commission and income on bills discounted		239,369	137,579
Accrued expenses		4,426,133	3,937,086
Advance payments		987,564	318,351
Unclaimed dividends		114,832	77,186
Unrealized loss on forward foreign exchange contracts		2,931,276	2,304,082
Provision against off balance sheet obligations	18.1	1,162,256	454,026
Provision against contingencies	18.2	294,571	811,745
Employee benefits:			
Pension Fund	34.1.2	6,901,163	7,895,466
Post retirement medical benefits	34.1.3	8,601,206	8,245,781
Benevolent fund	34.1.4	1,415,128	1,633,055
Gratuity scheme	34.1.5	686,809	492,063
Compensated absences	34.2.1	4,341,871	3,795,006
Staff welfare fund		371,257	371,257
Liabilities relating to:			
Barter trade agreements		14,617,779	13,160,470
Special separation package		78,422	78,422
Payable to brokers		23,013	29,840
Others		6,028,151	7,099,051
		<u>72,242,898</u>	<u>67,855,124</u>

### 18.1 Provision against off balance sheet obligations

Opening balance		454,026	454,026
Charge for the year		708,230	-
Closing balance	18.1.1	<u>1,162,256</u>	<u>454,026</u>

**18.1.1** This represents provision against non-funded exposure of borrowers where the Group considers that the borrower will not be able to meet its contractual obligations at the time of amount becoming due.

### 18.2 Provision against contingencies

Opening balance		811,745	756,221
Reversal during the year		(16,759)	-
Reclassification		(500,415)	55,524
Closing balance		<u>294,571</u>	<u>811,745</u>

## 19. SHARE CAPITAL

### 19.1 Authorized

2012	2013		2013	2012
Number of shares			(Rupees in '000)	
<u>2,500,000,000</u>	<u>2,500,000,000</u>	Ordinary shares of Rs.10 each	<u>25,000,000</u>	<u>25,000,000</u>

### 19.2 Issued, subscribed and paid-up

140,388,000	140,388,000	Ordinary shares of Rs.10 each		
1,709,623,327	1,987,125,100	Fully paid in cash	1,403,880	1,403,880
<u>1,850,011,327</u>	<u>2,127,513,100</u>	Issued as fully paid bonus shares	19,871,251	17,096,234
			<u>21,275,131</u>	<u>18,500,114</u>

The Federal Government and the SBP held 75.60% (2012: 75.60%) shares of the Bank as at the year ended December 31, 2013.



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

	Note	2013	2012
		Number of shares	
		(Restated)	

### 19.3 Shares of the Bank held by subsidiary and associates

Following shares were held by subsidiary and associates of the Bank as of year end:

NAFA Savings Plus Fund		1,019,200	790,500
NAFA Stock Fund		484	1,082,921
NAFA Multi Asset Fund		71	289,562
NAFA Asset Allocation Fund		-	278,100
Taurus Securities Limited		11,475	9,979
		<u>1,031,230</u>	<u>2,451,062</u>

	Note	2013	2012
		----(Rupees in '000)----	

### 20. SURPLUS ON REVALUATION OF ASSETS - net

Available-for-sale securities	20.1	33,164,191	18,540,151
Fixed assets	20.2	<u>22,132,671</u>	<u>17,412,234</u>
		<u>55,296,862</u>	<u>35,952,385</u>

#### 20.1 Surplus / (deficit) on revaluation of available-for-sale securities - net of tax

Federal Government securities		797,268	3,096,608
Term Finance Certificates and Sukuks		(8,795)	33,546
Shares and mutual funds		21,725,355	8,266,856
GoP Foreign Currency Bonds		388,652	525,995
Foreign Government Securities		145,270	175,672
Investment outside Pakistan		<u>18,015,451</u>	<u>11,367,809</u>
	9.1	41,063,201	23,466,486
Deferred tax liability	12	(7,364,431)	(5,149,446)
Share of revaluation (loss) / gain on securities of associates		<u>(534,579)</u>	<u>223,111</u>
		<u>33,164,191</u>	<u>18,540,151</u>

#### 20.2 Surplus on revaluation of fixed assets - net of tax

Surplus on revaluation on January 1,		18,057,756	18,221,229
Surplus on revaluation of the Bank's properties during the year	11.2	5,230,867	-
Transferred to unappropriated profit in respect of incremental depreciation charged during the year - net of deferred tax		(131,821)	(106,257)
Related deferred tax liability		<u>(70,981)</u>	<u>(57,216)</u>
		<u>(202,802)</u>	<u>(163,473)</u>
		23,085,821	18,057,756
Less: Related deferred tax liability on:			
Revaluation as at January 1,		1,096,112	1,153,328
Revaluation of Bank's properties during the year		332,512	-
Incremental depreciation charged during the year		(70,981)	(57,216)
transferred to profit and loss account	12	<u>1,357,643</u>	<u>1,096,112</u>
Share of surplus on revaluation of fixed assets of joint venture		404,493	450,590
Surplus on revaluation on December 31,		<u>22,132,671</u>	<u>17,412,234</u>

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

## 21. CONTINGENCIES AND COMMITMENTS

### 21.1 Direct credit substitutes

Include general guarantee of indebtedness, bank acceptance guarantees and standby letters of credit serving as financial guarantees for loans and securities issued on behalf of:

	2013 ----(Rupees in '000)----	2012 ----(Rupees in '000)----
- Government	2,593,191	1,103,476
- Financial institutions	2,555,291	2,942,475
- Others	16,513,963	23,757,593
	<u>21,662,445</u>	<u>27,803,544</u>

### 21.2 Transaction-related contingent liabilities

Includes performance bonds, bid bonds, warranties, advance payment guarantees, shipping guarantees and standby letters of credits related to particular transactions issued on behalf of:

	2013 ----(Rupees in '000)----	2012 ----(Rupees in '000)----
- Government	17,078,928	16,025,989
- Financial institutions	4,578,538	12,152,062
- Others	33,810,668	23,035,919
	<u>55,468,134</u>	<u>51,213,970</u>

### 21.3 Trade-related contingent liabilities

Letters of credit issued on behalf of:

- Government	136,703,020	127,279,552
- Financial institutions	8,972,738	591
- Others	60,893,127	39,165,883
	<u>206,568,885</u>	<u>166,446,026</u>

### 21.4 Other contingencies

**21.4.1** Claims against the Bank not acknowledged as debts [including SBP liabilities on Bangladesh borrowing and interest thereon amounting to Rs.188 million (2012: Rs.186 million), claims relating to former Mehran Bank Limited amounting to Rs. 965 million (2012: Rs. 965 million). For Claims relating to employees, the amount involved can not be ascertained reasonably].

13,974,192	9,791,338
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### 21.4.2 Taxation

The tax returns of the Bank have been filed and amended by the tax authorities up to Tax Year 2013. For Azad Kashmir Branches no amendment to returns filed u/s 120 of the Income Tax Ordinance, 2001 has been made, hence returns filed are deemed assessments for all the years till the tax year 2013.

During the year, in respect of monitoring of withholding taxes under section 149, 150 and 151 of the Income Tax Ordinance, 2001, for the tax years 2009, 2010 and 2011, the tax department has rectified the orders which resulted in decrease in demand of Rs. 460 million for all three years which is subject to further rectification. An appeal is also pending before the Appellate Tribunal Inland Revenue on legal grounds. During the year, the tax department has also performed monitoring of withholding taxes under section 151 of the Income Tax Ordinance, 2001 in respect of tax years 2012 and 2013 and raised demand of Rs. 124.371 million and Rs. 110.487 million respectively subject to further rectification.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

The other matters under contingencies include interest credited to suspense account, allocation of common expenditure between taxable income and exempt / low tax rate income and reversal of bad debts expense. The aggregate effect of contingencies as on December 31, 2013 amounts to Rs.10,593 million (2012: Rs. 11,211 million). No provision has been made against these contingencies based on the opinion of tax consultants of the Bank who expect favourable outcome upon decision of pending appeals.

The tax department have also rectified orders under provisions of the FED Act in respect of the Federal Excise Duty payable on the services rendered by the Bank for the tax years 2009, 2010 and 2011. The Bank recovered FED from SBP amounting to Rs 2,686 million on the commission income derived from the treasury services provided to the State Bank of Pakistan/ Federal Government of Pakistan. Appeals have been filed before various appellate forums including reference and constitutional petitions before High Court of Sindh; wherein apart from other legal grounds, the principal ground is levy of duty on service which are not specified in the First Schedule to the Customs Act, 1969 and specially for Tax year 2011 levy of duty by FBR on services provided in province of Sindh after promulgation of Sindh Sales Tax on Services Act, 2011.

The Bank is also contesting levy of Sindh Sales Tax amounting to Rs. 171.45 million for the period from July, 2011 to March, 2012 on the services provided to Federal Government through State Bank of Pakistan in the province of Sindh, principally on the ground that the Federal Government/State Bank of Pakistan cannot be subject to provincial levy under the provisions of the Constitution of the Islamic Republic of Pakistan.

### 21.4.3 Barter Trade Agreements

In order to reduce pressure on the balance of payment, the GoP had entered into barter trade agreements with various countries and designated the Bank to handle the related transactions on behalf of GoP. Accordingly, the Bank executed banking arrangements with the designated banks of these countries and opened accounts in their names. In one of the barter agreement, repayments made to the Bank by the GoP could not be utilized due to non-finalization of Letter of Exchange for its utilization after 1994 at Government level, which was required under the relevant barter agreement. The concerned bank is now demanding payment of interest on the balances in its accounts with the Bank. Since these balances are maintained in current accounts and there is also no clause for payment of any interest in the relevant banking arrangement, therefore the Bank has strongly refused such claims.

### 21.4.4 Pensionary benefits to retired employees

Some retired employees of the Bank have filed writ petition before Honourable High Court of Punjab praying to grant pensionary benefits as per petitioners' option prior to their retirement. In the year 1977, the Bank had introduced Government Pension Scheme and asked employees to exercise option in writing. Those who did not exercise option within time limit given were eligible for revised pay structure approved and applicable from January 1, 1999, however, amount of gross pension on the basis of existing pay and formula was protected so that pension amount as on December 31, 1998 was not adversely affected due to revision in formula. Para wise reply has been submitted by the Bank and the case is in the process of hearing.

### 21.4.5 Encashment of unavailed leave

Some retired employees of the Bank have filed writ petition before Honourable High Court of Punjab praying to encash their unavailed leave balances, which lapsed as per rules applicable on the date of retirement. The Bank revised rules of leave encashment w.e.f January 1, 1999. As per revised rules, leave balances accumulated under old rules were marked as "Frozen Leave" to differentiate it with subsequent leaves to be accumulated. There was no bar on employee to avail these leaves, which would lapse on retirement. Para wise reply has been submitted by the Bank and the case is in the process of hearing.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

## 21.4.6 Golden Handshake (GHS)

In 1997 Golden Handshake Scheme (GHS) was introduced with the cut-off date of October 31, 1997. However, despite the lapse of due date, many GHS optees continued their services till 1998 and 1999. In February 1998, a circular was issued for enhancement in salaries, which was not applicable to GHS optees. In calculating dues of GHS optees, their pensionary benefits were calculated till the cut-off date. Such employees filed cases against the Bank in various courts including Federal Services Tribunal and the Honourable High Court for enhancement/recalculation of their dues in the light of circular of February 1998.

In some cases, the Honourable High Court decided against the Bank, despite the disclaimer signed by such optees not to claim any more benefits than what the Bank had already paid to them. This disclaimer came up for interpretation before the Supreme Court, which upheld the Bank's view that such disclaimer bars / prohibits the optees to claim any amount in excess of what they had received.

Honourable Lahore and Sindh High Courts, in some cases, decided against the Bank, and directed it, to pay additional benefits by calculating upto the actual date on which the optees released from the service. The Bank filed appeals against the aforesaid orders of Honourable Lahore and Sindh High Courts. The said appeals have been accepted by the Honourable Supreme Court and the judgment of Honourable Lahore and Sindh High Courts have been set-aside.

The writ petitions filed by some retired employees for additional benefits under GHS were pending in Honourable Islamabad High Court and were argued by the Bank's lawyer in December 2011 and have been dismissed by following the dictum laid down by the Honourable Supreme Court.

Similar writ petitions are still pending in Honourable Lahore High Court, Lahore & Multan Bench of Honourable Lahore High Court which have not yet been fixed for final hearing. However, the Bank based on the legal opinion is of the view that as per law, the Bank is not likely to be burdened in any further financial liability for payment of any additional benefits.

In view of the judgment of Supreme Court disallowing any further claim by the optees or Golden Handshake in excess of what had been paid to them and in view of their undertaking that the amount had been correctly worked out they shall not claim any financial or other benefits, the pending cases are likely to be dismissed by the High Courts by following the verdict of the Supreme Court.

	2013	2012
	----(Rupees in '000)----	
<b>21.5 Commitments in respect of forward exchange contracts</b>		
Purchase	204,673,055	176,517,384
Sale	132,796,307	96,414,777
<b>21.6 Commitments for the acquisition of operating fixed assets</b>	1,732,023	1,626,783
<b>21.7 Other commitments</b>		
Professional services to be received	61,330	78,237

## 22. DERIVATIVE INSTRUMENTS

The Group has been involved in derivative transactions including interest rate swaps, cross currency swaps and equity futures. The Group also enters into forward foreign exchange contracts. The un-realized gain and loss on such contracts are disclosed in note 13 and 18.

Operational procedures and controls have been established to facilitate complete, accurate and timely processing of transactions. These controls include appropriate segregation of duties, regular reconciliation of accounts, and the valuation of assets and positions. The Bank has established trading limits, allocation process, operating controls and reporting requirements that are specifically designed to control risk of aggregate positions, assure compliance with accounting and regulatory standards and provide accurate management information regarding these activities.

At December 31, 2013 there were no outstanding derivative transactions other than forward foreign exchange contracts as disclosed in note 21.5.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

		2013	2012
		----(Rupees in '000)----	
<b>23. MARK-UP / RETURN / INTEREST EARNED</b>			
On loans and advances to:			
Customers		72,453,959	71,556,530
Financial institutions		435,065	1,378,429
		<u>72,889,024</u>	<u>72,934,959</u>
On investments in:			
Held-for-trading securities		233,498	1,016,607
Available-for-sale securities		21,702,577	22,340,663
Held-to-maturity securities		2,471,551	2,573,389
		<u>24,407,626</u>	<u>25,930,659</u>
On deposits with financial institutions		236,660	304,303
On securities purchased under resale agreements		2,659,010	1,955,968
		<u>100,192,320</u>	<u>101,125,889</u>
<b>24. MARK-UP / RETURN / INTEREST EXPENSED</b>			
Deposits		57,797,959	52,351,797
Securities sold under repurchase agreements		2,234,501	2,995,390
Short-term borrowings		861,898	1,205,298
		<u>60,894,358</u>	<u>56,552,485</u>
<b>25. INCOME FROM DEALING IN FOREIGN CURRENCIES</b>			
This includes Rs. 5,777 million (2012: Rs. 8,345 million) on account of interest on Cross Currency Swap transactions charged by Foreign Exchange department to Treasury Department.			
	Note	2013	2012
		----(Rupees in '000)----	
<b>26. GAIN ON SALE AND REDEMPTION OF SECURITIES - net</b>			
Federal government securities:			
Market Treasury Bills		249,845	352,543
Pakistan Investment Bonds		233,269	162,085
GoP Ijarah Sukuks		6,789	33,503
		<u>489,903</u>	<u>548,131</u>
National Investment Trust (NIT) units		331,597	45,087
Shares and mutual funds		1,419,303	2,049,862
Foreign Government / debt securities		439,502	163,134
Associates - mutual funds		1,206,859	414,228
		<u>3,887,164</u>	<u>3,220,442</u>
<b>27. OTHER INCOME</b>			
Rent on property		42,336	74,042
Gain on sale of property and equipment	11.6	21,891	101,341
Compensation for delayed tax refunds	13.6	3,026,561	2,223,995
Miscellaneous earnings		193,709	212,559
		<u>3,284,497</u>	<u>2,611,937</u>

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

	Note	2013	2012
		----(Rupees in '000)----	
			(Restated)
<b>28. ADMINISTRATIVE EXPENSES</b>			
Salaries and allowances		22,351,209	21,918,658
Charge for defined benefit plans		4,271,378	3,331,098
Non-executive directors' fee, allowances and other expenses	35	27,170	30,939
Non-executive directors' fees, allowances- Subsidiaries		3,315	2,205
Rent, taxes, insurance, electricity, etc.	28.1	2,359,937	2,095,125
Legal and professional charges		340,175	276,948
Communications		717,261	833,075
Repairs and maintenance		788,589	677,687
Financial charges on leased assets		13,718	21,853
Stationery and printing		749,134	766,524
Advertisement, sponsorship and publicity		388,399	619,679
Donations	28.2	294	14,651
Contributions for other Corporate and Social Responsibility	28.2	58,812	178,085
Auditors' remuneration	28.3	106,151	104,710
Depreciation	11.2	2,138,829	1,805,537
Amortization	11.3	27,139	31,791
Conveyance		225,377	166,593
Entertainment		75,812	67,992
Travelling		298,489	315,577
Security services		1,480,950	1,308,893
Outsourcing		541,934	517,440
Others		713,961	836,842
		<u>37,677,868</u>	<u>35,921,902</u>

**28.1** This includes Rs. 2.058 million (2012: Rs. 1.753 million) insurance premium against directors' liability insurance.

**28.2** Donations and Contributions for Corporate & Social Responsibilities exceeding Rs. 0.1 million have been disclosed in Annexure IV.  
Note : None of the directors / executives or their spouses have any interest in the donees, except Mr. Tariq Kirmani (director) who is member of the Board of Governors' of Marie Adelaide Leprosy Centre.

### 28.3 Auditors' remuneration

	Note	KPMG Taseer Hadi & Co.	Ernst & Young Ford Rhodes Sidat Hyder	2013 Total	2012 Total
		----- (Rupees in '000) -----			
Audit fee		5,660	5,660	11,320	11,320
Review of interim financial statements		1,980	1,980	3,960	3,960
Fee for audit of domestic branches		4,600	4,600	9,200	9,200
Fee for special certifications and sundry advisory services		2,803	2,803	5,606	10,683
Sales Tax		602	602	1,204	-
Out-of-pocket expenses		2,586	2,436	5,022	4,333
	28.3.1	<u>18,231</u>	<u>18,081</u>	<u>36,312</u>	<u>39,496</u>
Fee for audit of overseas branches including advisory services and out-of-pocket expenses		-	-	65,336	61,344
Fee for audit of subsidiaries out-of-pocket expenses		-	-	4,503	3,870
		<u>18,231</u>	<u>18,081</u>	<u>106,151</u>	<u>104,710</u>

**28.3.1** Fee for the audit of 2012 was paid to KPMG Taseer Hadi & Co. and Anjum Asim Shahid Rahman & Co.



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

		2013	2012
		----(Rupees in '000)----	
<b>29. OTHER CHARGES</b>			
Penalties imposed by the SBP		23,395	160,324
Note		2013	2012
		----(Rupees in '000)----	
		(Restated)	
<b>30. TAXATION</b>			
For the year			
Current	30.1	6,230,222	7,869,853
Deferred		(4,638,541)	(1,351,189)
		1,591,681	6,518,664
For prior year			
Current		130,079	(1,551,337)
Deferred		-	1,551,337
		130,079	-
	30.2	1,721,760	6,518,664
<b>30.1</b> Current taxation includes Rs. 275 million (2012: Rs. 191 million) of overseas branches.			
		2013	2012
		----(Rupees in '000)----	
		(Restated)	
<b>30.2 Relationship between tax expense and accounting profit</b>			
Accounting profit before tax		7,028,543	22,184,092
Income tax at statutory rate @ 35% (2012: 35%)		2,459,990	7,764,432
Inadmissible items		8,188	56,114
Income taxed at reduced rate		(783,509)	(1,501,171)
Overseas taxation		210,000	84,968
Prior year tax effects		130,079	-
Others		(172,909)	114,321
Tax charge for current and prior years		1,721,760	6,518,664
		2013	2012
		(Restated)	
<b>31. BASIC AND DILUTED EARNINGS PER SHARE</b>			
Profit after tax for the year	Rupees in '000	5,274,779	15,572,503
Weighted average number of ordinary shares	Numbers in '000	2,127,513	2,127,513
Basic earnings per share	Rupees	2.48	7.32
Basic and diluted earnings per share are same.			
<b>31.1</b> Earnings per share for the year 2012 has been restated for the effect of bonus shares issued.			
Note		2013	2012
		----(Rupees in '000)----	
<b>32. CASH AND CASH EQUIVALENTS</b>			
Cash and balances with treasury banks	6	158,230,033	158,756,638
Balances with other banks	7	18,388,738	30,895,173
Overdrawn nostros	15.2	(257,600)	(500,240)
		176,361,171	189,151,571

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

	2013	2012
	Numbers	
<b>33. STAFF STRENGTH</b>		
Permanent	14,276	14,884
Temporary / on contractual basis	2,877	2,521
Total Staff Strength	<u>17,153</u>	<u>17,405</u>

**33.1.1** In addition to the above, the Bank is utilizing the services of other companies on outsourcing basis including security and janitorial staff and the number of persons deployed by such companies as at year end are 8,284 (2012: 8,157).

### 34. EMPLOYEE BENEFITS

#### 34.1 Defined benefit plans

##### 34.1.1 General description

General description of the type of defined benefit plan and accounting policy for remeasurements of the net defined liability/asset is disclosed in note 5.11 to the financial statements.

##### Principal actuarial assumptions

The financial assumptions used in actuarial valuation at December 31, 2013 of pension fund, post retirement medical benefits, benevolent fund and gratuity scheme are as follows:

	2013	2012
Salary increase rate	13% per annum	12% per annum
Discount rate	13% per annum	12% per annum
Expected rate of return on plan assets	13% per annum	12% per annum
Pension indexation rate	8.5% per annum	8.5% per annum
Rate of inflation in the cost of medical benefits	10% per annum	9% per annum
Exposure inflation rate	3% per annum	3% per annum
Mortality table	Adjusted SLIC 2001-2005	Adjusted EFU 61-66
Number of employees covered under retirement benefit plan	13,538	13,975

	Note	2013	2012	January 01, 2012
		----(Rupees in '000)----		
		----(Restated)----		
<b>34.1.2 Net defined benefit liability - pension fund</b>				
Present value of defined benefit obligations		37,912,427	36,165,246	27,619,583
Fair value of plan assets		(31,011,262)	(28,269,780)	(25,026,571)
	18	<u>6,901,165</u>	<u>7,895,466</u>	<u>2,593,012</u>

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 34.1.2.1 Reconciliation of net defined benefit liability - pension fund

The following table shows a reconciliation from the opening balances to the closing balances for net defined liability for pension fund and its components.

	Present value of defined benefit obligation		Fair value of plan assets		Net defined benefit liability	
	2013	2012	2013	2012	2013	2012
	(Rupees in '000)					
	(Restated)		(Restated)		(Restated)	
Balance as at January 01,	36,165,246	27,619,583	28,269,780	25,026,571	7,895,466	2,593,012
<b>Included in profit and loss</b>						
Current service cost	976,854	865,789	-	-	976,854	865,789
Interest cost / (income)	4,231,402	3,540,436	3,338,620	3,260,724	892,782	279,712
	5,208,256	4,406,225	3,338,620	3,260,724	1,869,636	1,145,501
<b>Included in other comprehensive income</b>						
Remeasurement loss / (gain)						
- Actuarial loss / (gain) arising on						
financial assumptions	(2,867,885)	2,735,720	-	-	(2,867,885)	2,735,720
demographic assumptions	1,942,141	-	-	-	1,942,141	-
experience adjustments	(728,209)	2,174,633	-	-	(728,209)	2,174,633
- Return on plan assets excluding interest income	-	-	298,749	(129,354)	(298,749)	129,354
	(1,653,953)	4,910,353	298,749	(129,354)	(1,952,702)	5,039,707
<b>Others</b>						
Benefits paid	(1,807,122)	(770,915)	(1,807,122)	(770,915)	-	-
Contributions paid by the employer	-	-	911,235	882,754	(911,235)	(882,754)
	(1,807,122)	(770,915)	(895,887)	111,839	(911,235)	(882,754)
Balance as at December 31,	<b>37,912,427</b>	<b>36,165,246</b>	<b>31,011,262</b>	<b>28,269,780</b>	<b>6,901,165</b>	<b>7,895,466</b>

### 34.1.2.2 Plan assets

Note

2013

2012

----(Rupees in '000)----

The composition and the fair value of the plan assets of the fund are as follows:

Pakistan Investment Bonds	4,138,029	6,800,237
Term Finance Certificates	996,847	2,058,826
Mutual Funds / Shares	7,970,064	6,900,284
Term Deposit Receipts	11,768,525	6,955,200
Defence Saving Certificates	5,863,177	5,398,176
Cash at Bank	274,620	157,057
	<b>31,011,262</b>	<b>28,269,780</b>

2013

2012

January 01,  
2012

----(Rupees in '000)----

----(Restated)----

### 34.1.3 Net defined benefit liability - post retirement medical scheme

Present value of defined benefit obligations	8,601,209	8,245,781	5,912,923
Fair value of plan assets	-	-	-
	<b>8,601,209</b>	<b>8,245,781</b>	<b>5,912,923</b>

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## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 34.1.3.1 Reconciliation of net defined benefit liability - post retirement medical scheme

The following table shows a reconciliation from the opening balances to the closing balances for net defined liability for post retirement medical scheme and its components.

	Present value of defined benefit obligation		Fair value of plan assets		Net defined benefit liability	
	2013	2012	2013	2012	2013	2012
	(Rupees in '000)					
	(Restated)				(Restated)	
Balance as at January 01,	8,245,781	5,912,923	-	-	8,245,781	5,912,923
<b>Included in profit and loss</b>						
Current service cost	158,528	182,883	-	-	158,528	182,883
Interest cost / (income)	972,798	692,646	-	-	972,798	692,646
	1,131,326	875,529	-	-	1,131,326	875,529
<b>Included in other comprehensive income</b>						
- Actuarial loss / (gain) arising on						
financial assumptions	(533,390)	505,472	-	-	(533,390)	505,472
demographic assumptions	174,061	-	-	-	174,061	-
experience adjustments	(138,310)	1,233,595	-	-	(138,310)	1,233,595
	(497,639)	1,739,067	-	-	(497,639)	1,739,067
<b>Others</b>						
Benefits paid	(278,259)	(281,738)	-	-	(278,259)	(281,738)
Balance as at December 31,	<u>8,601,209</u>	<u>8,245,781</u>	<u>-</u>	<u>-</u>	<u>8,601,209</u>	<u>8,245,781</u>

**Note**      **2013**      **2012**      **January 01,**  
**2012**  
**----(Rupees in '000)----**  
**----(Restated)----**

### 34.1.4 Net defined benefit liability - Benevolent Scheme

Present value of defined benefit obligations		1,415,128	1,633,055	1,486,439
Fair value of plan assets		-	-	-
	18	<u>1,415,128</u>	<u>1,633,055</u>	<u>1,486,439</u>

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 34.1.4.1 Reconciliation of net defined benefit liability - Benevolent Scheme

The following table shows a reconciliation from the opening balances to the closing balances for net defined liability for Benevolent Scheme and its components.

	Present value of defined benefit obligation		Fair value of plan assets		Net defined benefit liability	
	2013	2012	2013	2012	2013	2012
	(Rupees in '000)					
	(Restated)				(Restated)	
Balance as at January 01,	1,633,055	1,486,439	-	-	1,633,055	1,486,439
<b>Included in profit and loss</b>						
Current service cost	39,190	36,078			39,190	36,078
Interest cost / (income)	195,256	191,626	-	-	195,256	191,626
	234,446	227,704	-	-	234,446	227,704
<b>Included in other comprehensive income</b>						
- Actuarial loss / (gain) arising on						
financial assumptions	(104,089)	120,119	-	-	(104,089)	120,119
demographic assumptions	17,611	-	-	-	17,611	-
experience adjustments	(354,054)	(176,426)	-	-	(354,054)	(176,426)
	(440,532)	(56,307)	-	-	(440,532)	(56,307)
<b>Others</b>						
Benefits paid	(11,841)	(24,781)	-	-	(11,841)	(24,781)
Balance as at December 31,	<u>1,415,128</u>	<u>1,633,055</u>	<u>-</u>	<u>-</u>	<u>1,415,128</u>	<u>1,633,055</u>

**Note**      **2013**      **2012**      **January 01,**  
**2012**  
**----(Rupees in '000)----**  
**----(Restated)----**

### 34.1.5 Net defined benefit liability - Gratuity Fund

Present value of defined benefit obligations		686,809	492,063	367,576
Fair value of plan assets		-	-	-
	18	<u>686,809</u>	<u>492,063</u>	<u>367,576</u>

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 34.1.5.1 Reconciliation of net defined benefit liability - Gratuity fund

The following table shows a reconciliation from the opening balances to the closing balances for net defined liability for gratuity fund and its components.

	Present value of defined benefit obligation		Fair value of plan assets		Net defined benefit liability	
	2013	2012	2013	2012	2013	2012
	(Rupees in '000)					
	(Restated)				(Restated)	
Balance as at January 01,	492,063	367,576	-	-	492,063	367,576
<b>Included in profit and loss</b>						
Current service cost	86,096	96,266	-	-	86,096	96,266
Interest cost / (income)	56,741	47,673	-	-	56,741	47,673
	142,837	143,939	-	-	142,837	143,939
<b>Included in other comprehensive income</b>						
- Actuarial loss / (gain) arising on	-	-	-	-	-	-
financial assumptions	(11,838)	-	-	-	(11,838)	-
demographic assumptions	68	-	-	-	68	-
experience adjustments	102,118	(17,737)	-	-	102,118	(17,737)
	90,348	(17,737)	-	-	90,348	(17,737)
<b>Others</b>						
Benefits paid	(38,439)	(1,715)	-	-	(38,439)	(1,715)
Balance as at December 31,	<b>686,809</b>	<b>492,063</b>	<b>-</b>	<b>-</b>	<b>686,809</b>	<b>492,063</b>

### 34.1.6 Duration

As at December 31, 2013, the weighted average duration of the defined benefit obligations was as follows:

	Years
Pension Fund	11.27
Post retirement medical scheme	11.27
Benevolent scheme	8.72
Gratuity fund	20.27



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 34.1.7 Sensitivity Analysis

Reasonably possible changes at the reporting date due to one of the relevant actuarial assumptions, holding other assumptions constant would have effected the defined benefit obligation by the amounts shown below:

Effect of discount rate on present value of defined benefit obligation	Increase by 1%	Original Liability	Decrease by 1%
	----- (Rupees in '000) -----		
Discount rate	14%	13%	12%
Pension Fund	34,733,279	37,912,427	41,936,161
Post Retirement Medical Scheme	7,539,590	8,601,209	9,925,803
Benevolent Scheme	1,389,389	1,415,128	1,443,802
Gratuity Scheme	615,119	686,809	773,097
	----- (Rupees in '000) -----		
Effect of salary increase rate on present value of defined benefit obligation	Increase by 1%	Original Liability	Decrease by 1%
	----- (Rupees in '000) -----		
Salary increase rate	14%	13%	12%
Pension Fund	39,678,130	37,912,427	36,254,969
Post Retirement Medical Scheme	8,842,841	8,601,209	8,385,916
Benevolent Scheme	1,490,876	1,415,128	1,476,379
Gratuity Scheme	775,307	686,809	612,181
	----- (Rupees in '000) -----		
Effect of salary increase rate on present value of defined benefit obligation	Increase by 1%	Original Liability	Decrease by 1%
	----- (Rupees in '000) -----		
Medical inflation rate	11%	10%	9%
Post Retirement Medical Scheme	9,118,402	8,601,209	8,186,689

### 34.1.8 Expected contributions for 2014

2014  
----(Rupees in '000)----

The expected contributions to be paid to the funds in the next financial year are as follows:

Pension Fund	1,885,221
Post Retirement Medical Scheme	1,263,442
Benevolent Scheme	230,225
Gratuity Scheme	188,549

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

	Note	2013 ----(Rupees in '000)----	2012 ----(Rupees in '000)----
--	------	----------------------------------	----------------------------------

### 34.2 Other employee benefits

#### 34.2.1 Reconciliation of net liability recognized for compensated absences

Opening net liability		3,795,006	3,148,005
Charge for the year		866,771	917,731
Benefits paid during the year		(319,906)	(270,730)
Closing net liability	18	<u>4,341,871</u>	<u>3,795,006</u>

Reconciliation of net liability recognized for compensated absences for the five years is as follows:

	2013 ----- (Rupees in '000)	2012 ----- (Rupees in '000)	2011 ----- (Rupees in '000)	2010 ----- (Rupees in '000)	2009 ----- (Rupees in '000)
Opening net liability	3,795,006	3,148,005	2,572,878	2,397,308	2,246,752
Net charge for the year	546,865	647,001	575,127	175,570	150,556
	<u>4,341,871</u>	<u>3,795,006</u>	<u>3,148,005</u>	<u>2,572,878</u>	<u>2,397,308</u>

	2013 ----(Rupees in '000)----	2012 ----(Rupees in '000)----
--	----------------------------------	----------------------------------

#### 34.2.1.2 Experience adjustment on obligation

Present value of defined benefit obligations	4,314,871	3,795,006
Fair value of plan assets	-	-
Deficit	<u>4,314,871</u>	<u>3,795,006</u>

	1% Increase	2013 Original Liability	1% Decrease
		----- (Rupees in '000)	-----

Present value of defined benefit obligations	<u>3,967,503</u>	<u>4,314,871</u>	<u>4,604,036</u>
Discount rate	<u>14.0%</u>	<u>13.0%</u>	<u>12.0%</u>

	1% Increase	2013 Original Liability	1% Decrease
		----- (Rupees in '000)	-----

Present value of defined benefit obligations	<u>4,600,852</u>	<u>4,314,871</u>	<u>3,965,022</u>
Salary increase rate	<u>14.0%</u>	<u>13.0%</u>	<u>12.0%</u>

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 35. COMPENSATION OF DIRECTORS AND EXECUTIVES

	President		Directors		Executives	
	2013	2012	2013	2012	2013	2012
	----- (Rupees in '000) -----					
Fees	-	-	27,170	30,939	-	-
Managerial remuneration	26,950	20,250	-	-	1,881,031	1,587,792
Charge for defined benefit plan	3,030	2,155	-	-	243,411	205,465
Rent and house maintenance	7,608	9,408	-	-	933,242	861,459
Utilities	653	272	-	-	291,437	253,403
Medical	436	200	-	-	368,172	298,986
Conveyance	750	1,068	-	-	675,482	462,822
Leave fare assistance	-	-	-	-	-	-
Bonus and others	5,983	16,480	-	-	664,990	716,501
	<u>45,410</u>	<u>49,833</u>	<u>27,170</u>	<u>30,939</u>	<u>5,057,765</u>	<u>4,386,428</u>
	----- Number -----					
Number of persons	<u>*1</u>	<u>1</u>	<u>8</u>	<u>6</u>	<u>1887</u>	<u>1509</u>

The President and certain executives are also provided with free use of the Bank's cars, household equipment, mobile phones and free membership of clubs.

Executives mean executives, other than the chief executive and directors, whose basic salary exceeds five hundred thousand rupees in the financial year.

\*During the year, Mr. Asif Brohi resigned on September 16, 2013 and Mr. Asif Hassan took charge as acting President and subsequently Mr. Syed Ahmed Iqbal Ashraf was appointed as President on January 21, 2014.

### 36. FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of traded investments is based on quoted market prices, and have been disclosed in note 9.

Fair value of fixed term loans, other assets, other liabilities and fixed term deposits cannot be calculated with sufficient reliability due to absence of current and active market for such assets and liabilities and reliable data regarding market rates for similar instruments. The provision for impairment of loans and advances has been calculated in accordance with the Group's accounting policy as stated in note 5.9.

The maturity and re-pricing profile and effective rates are stated in notes 41.4.1, 41.4.2 and 41.3.3 respectively.

In the opinion of management, the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since assets and liabilities are either short-term in nature or in the case of customer loans and deposits are frequently repriced.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

## 37. Segment Details with respect to Business Activities

The segment analysis with respect to business activity is as follows:

	Corporate Finance	Trading & Sales	Retail Banking	Commercial Banking	Payment & Settlement	Agency Services	Assets Management	Retail Brokerage	Total
----- (Rupees in '000) -----									
<b>2013</b>									
Total income	637,566	404,074	11,263,359	43,666,057	2,025,860	6,026,691	1,108,498	117,535	65,249,640
Inter segment revenue	-	(77,383)	9,012,403	(8,935,020)	-	-	-	-	-
Total expenses	21,281	57,334	18,519,739	32,825,878	1,575,604	4,171,887	967,718	81,656	58,221,097
Net income	616,285	269,357	1,756,023	1,905,159	450,256	1,854,804	140,780	35,879	7,028,543
Segment assets	-	2,009,459	229,961,687	1,116,297,550	-	19,751,448	2,848,345	849,457	1,371,717,946
Segment non-performing loans	-	-	7,837,843	108,260,506	-	-	-	-	116,098,349
Segment provision required	-	-	8,213,506	84,665,967	-	-	-	-	92,879,473
Segment liabilities	-	-	246,922,838	950,638,825	-	11,023,906	1,926,170	542,677	1,211,054,416
Segment return on net assets (ROA) (%)	0.00%	8.55%	0.82%	0.20%	0.00%	14.64%	15.27%	11.70%	0.56%
Segment cost of funds (%)	0.00%	0.00%	5.92%	5.86%	0.00%	0.00%	16.68%	16.00%	5.88%
<b>2012 - (Restated)</b>									
Total income	828,185	1,192,870	6,633,913	52,610,686	1,799,543	5,432,183	782,600	97,985	69,377,965
Inter segment revenue	-	(575,090)	14,241,358	(13,666,268)	-	-	-	-	-
Total expenses	20,081	58,575	17,860,717	23,107,410	1,520,244	3,974,247	587,688	64,911	47,193,873
Net income	808,104	559,205	3,014,554	15,837,008	279,299	1,457,936	194,912	33,074	22,184,092
Segment assets	-	1,157,441	212,223,191	1,082,589,224	-	17,319,035	2,646,411	413,955	1,316,349,257
Segment non-performing loans	-	-	7,492,643	84,962,147	-	-	-	92,454,790	
Segment provision required	-	-	6,544,446	69,151,260	-	-	-	75,695,706	
Segment liabilities	-	-	284,694,165	870,412,294	-	14,437,081	1,797,645	127,164	1,171,468,349
Segment return on net assets (ROA) (%)	0.00%	6.08%	1.61%	1.90%	0.00%	9.41%	8.20%	8.87%	2.08%
Segment cost of funds (%)	0.00%	0.00%	5.63%	6.49%	0.00%	0.00%	10.64%	16.00%	6.25%

### 37.1 Segment reporting

A segment is a distinguishable component of the Bank that is engaged either in providing product or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

#### 37.1.1 Business segments

##### Corporate finance

Corporate banking includes, services provided in connection with mergers and acquisition, underwriting, privatization, securitization, research, debts (government, high yield), equity, syndication, IPO and secondary private placements.

##### Trading and sales

It includes fixed income, equity, foreign exchanges, commodities, credit, funding, own position securities, lending and repos, brokerage debt and prime brokerage.

##### Retail banking

It includes retail lending and deposits, banking services, trust and estates, private lending and deposits, banking service, trust and estates investment advice, merchant / commercial and private labels and retail.

# Notes to the Consolidated Financial Statements

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## Commercial banking

Commercial banking includes project finance, real estate, export finance, trade finance, factoring, lending, guarantees, bills of exchange and deposits.

## Payment and settlement

It includes payments and collections, funds transfer, clearing and settlement.

## Agency services

It includes escrow, depository receipts, securities lending (customers), corporate actions, issuer and paying agents.

## Assets management

It includes asset and modaraba management and investment advisory services.

## Retail brokerage

It includes business of stock brokerage, investment counseling and fund placements.

## 38. TRUST ACTIVITIES

### 38.1 National Investment Trust (NIT)

Under a trust deed, the Bank provides services, as a trustee to NIT and is performing functions of sale / purchase of NIT units, safe custody and maintaining unit holders accounts. The Bank is keeping approximately Rs. 1,086 million (2012: Rs. 1,229 million) shares with market value of Rs. 54,041 million (2012: Rs. 36,858 million) in safe custody / Central Depository Company of Pakistan on behalf of NIT.

### 38.2 Long-Term Credit Fund (LTCF)

Consequent upon the NDFC's amalgamation, the Bank manages on behalf of the GoP, LTCF established from the proceeds of loans disbursed by various international funding agencies for financing private sector energy development projects. Fund assets are accounted for separately from those of the Bank and amounted to Rs. 58,581 million on December 31, 2013 (2012: Rs. 58,919 million).

### 38.3 Endowment Fund

Students Loan Scheme was launched by the GoP in collaboration with major commercial bank's with a view to extend financial help by way of mark-up free loan to the meritorious students without sufficient resources for pursuing scientific technical and professional education within Pakistan.

Students Loan Scheme is being administered by a high powered committee headed by the Deputy Governor, the SBP and the Presidents of the Bank, Habib Bank Limited, United Bank Limited, MCB Bank Limited, Allied Bank Limited and the Deputy Secretary, Ministry of Finance as member and Senior Director of BP&RD as a Secretary of the Committee. The SBP has assigned National Bank of Pakistan to operate the scheme being the public sector bank.

The Committee in its meeting held on August 7, 2001 approved creation of Endowment Fund initially at an amount of Rs. 500 million, Rs. 396 million were transferred from the old Qarz-e-Hasna Fund, Rs. 50 million contributed by the Government of Pakistan and Rs. 54 million were contributed by participating banks (HBL, NBP and UBL 25% each, MCB 17.5% and ABL 7.5%).

The amount of the endowment fund in investments stands at Rs. 598 million as at December 31, 2013 (2012: Rs. 595 million).

## 39. RELATED PARTY TRANSACTIONS AND BALANCES

The Bank has related party relationship with its associated undertakings, subsidiary companies, employee benefit plans, and its key management personnel (including their associates). The details of investments in subsidiary companies and associated undertakings are stated in note 9.

Transactions between the Bank and its related parties are carried out under commercial terms, except employees staff loans, employees sale of assets, provident fund and loan given to NBP Exchange Company Limited, that are as per agreement.

Detail of loans and advances to the companies or firms, in which the directors of the Bank are interested as directors, partners or in case of private companies as members, are given in note 10.8. There are no transactions with key management personnel other than under advance salary. Contributions in respect of staff retirement and other benefit plans are disclosed in note 34. Remuneration to the executives and disposal of assets are disclosed in notes 35 and 11.6.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

	2013				2012			
	At January 01,	Given during the year	Received during the year	At December 31,	At January 01,	Given during the year	Received during the year	At December 31
----- (Rupees in '000) -----								
<b>Advances</b>								
Associates	4,122,053	1,311,753	-	5,433,806	1,281,029	-	(61,045)	1,219,984
Addition due to Agritech Limited being associate	-	-	-	-	-	-	-	2,902,069
	4,122,053	1,311,753	-	5,433,806	1,281,029	-	(61,045)	4,122,053
Key management executives	67,184	32,972	(22,708)	77,448	100,919	8,000	(41,735)	67,184
*Adjustment	67,159	-	-	67,159	-	-	-	-
	134,343	32,972	(22,708)	144,607	100,919	8,000	(41,735)	67,184
	<u>4,256,396</u>	<u>1,344,725</u>	<u>(22,708)</u>	<u>5,578,413</u>	<u>1,381,948</u>	<u>8,000</u>	<u>(102,780)</u>	<u>4,189,237</u>

	2013				2012			
	At January 01,	Received during the year	Withdrawals during the year	At December 31,	At January 01,	Received during the year	Withdrawals during the year	At December 31
----- (Rupees in '000) -----								
<b>Deposits</b>								
Key management executives	15,416	292,747	(297,630)	10,533	14,750	309,084	(308,418)	15,416
*Adjustment	2,869	-	-	2,869	-	-	-	-
	18,285	292,747	(297,630)	13,402	14,750	309,084	(308,418)	15,416
Associates	15,025,349	-	(2,986,435)	12,038,914	15,025,349	-	-	15,025,349
Pension Fund (Current)	4,676	62,759,037	(62,759,320)	4,393	5,856	40,389,368	(40,390,548)	4,676
Pension Fund (Fixed Deposit)	13,600,000	25,157,100	(27,257,100)	11,500,000	16,100,000	16,000,000	(18,500,000)	13,600,000
Pension Fund (N.I.D.A A/c)	49,300	18,966,084	(18,745,156)	270,228	381,500	11,393,756	(11,725,956)	49,300
Provident Fund	12,448,399	2,695,075	(2,256,759)	12,886,715	10,224,455	3,595,145	(1,371,201)	12,448,399
	<u>41,146,009</u>	<u>109,870,043</u>	<u>(114,302,400)</u>	<u>36,713,652</u>	<u>41,751,910</u>	<u>71,687,353</u>	<u>(72,296,123)</u>	<u>41,143,140</u>

\*Adjustments due to retirement / appointment of directors and changes in key management executives.



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

	2013	2012
	----(Rupees in '000)----	
<b>Placements with:</b>		
Joint ventures	37,621	290,859
<b>Reverse Repo lending to:</b>		
Pension Fund	-	2,000,000
<b>Repo borrowing from:</b>		
Joint ventures	171,554	324,420
Deposits of other related parties	-	5,000,000
<b>Off Balance Sheet items</b>	228,721	294,271
<b>Investments in associates</b>	9,890,010	28,492,915
<b>Redemption / sale of investment in associates</b>	25,320,851	4,734,048
<b>Income for the year</b>		
On advances / placements with:		
Joint ventures	3,707	4,106
Key management executives	4,043	2,022
Companies in which directors of the Bank are interested as director	1,368,000	1,122,738
<b>Mark-up on lending (Reverse Repo):</b>		
Associates	-	13,635
<b>Dividend from associates</b>	356,825	1,533,808
<b>Expenses for the year</b>		
Remuneration to key management executives	275,889	306,480
Charge for defined benefit plan	33,978	37,746
<b>Mark-up on deposits of:</b>		
Associates	197,905	12,019
Provident fund	2,132,706	1,878,104
Pension fund	425,952	398,779
Deposits of other related parties	121,839	-
Key management executives	912	874
<b>Mark-up on Borrowing (Repo / Call):</b>		
Joint ventures	181	840

### 39.1 Transactions with Government-related entities

The Federal Government through State Bank of Pakistan holds controlling interest (75.60% shareholding) in the Bank and therefore entities which are owned and / or controlled by the Federal Government, or where the Federal Government may exercise significant influence, are related parties of the Bank.

The Bank in the ordinary course of business enters into transaction with Government-related entities. Such transactions include lending to, deposits from and provision of other banking service to Government-related entities.

The Bank also earns commission on handling treasury transactions on behalf of the Government of Pakistan amounting to Rs. 5,747 million for the year ended December 31, 2013. As at the Statement of Financial Position date the loans and advances, deposits and contingencies relating to Government-related entities amounted to Rs. 216,525 million, Rs. 375,404 million and Rs. 154,433 million respectively.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

## 40. CAPITAL ASSESSMENT AND ADEQUACY

### 40.1 Statutory minimum capital requirement and management of capital

The Group's objectives when managing capital, which is a broader concept than the 'equity' on the face of the statement of financial position, are:

- to comply with the capital requirements set by the regulators of the banking markets where the Bank operates;
- to safeguard the Group's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- to maintain a strong capital base to support the development of its business.

The SBP has issued instructions for Basel-III Implementation vide BPRD Circular No. 06 of 2013 dated August 15, 2013. These instructions are effective from December 31, 2013 in a phased manner with full implementation intended by December 31, 2019.

Basel-III instructions comprises of the following three capital standards:

#### i. Minimum Capital Requirement (MCR):

The MCR standard sets the nominal amount of capital banks/ DFIs are required to hold. Currently the MCR for banks and DFIs is Rs. 10 billion as prescribed by SBP.

#### ii. Capital Adequacy Ratio:

The Capital Adequacy Ratio (CAR) assesses the capital requirement based on the risks faced by the banks/ DFIs. The banks/ DFIs are required to comply with the minimum requirements as specified by the SBP on standalone as well as consolidated basis. Currently the required CAR for banks is 10%.

#### iii. Leverage Ratio:

Tier-1 Leverage Ratio of 3% is being introduced in response to the recently published Basel III Accord as the third capital standard. Bank level disclosure of the leverage ratio and its components will start from December 31, 2015. However, Group will report their Tier 1 leverage ratio to the SBP on quarterly basis from December 31, 2013.

The major changes under the Basel III reform package pertains to numerator of the Capital Adequacy Ratio (CAR) i.e., eligible capital. The SBP's regulatory capital as managed by the Group is analysed into following tiers:

#### 1. Tier 1 Capital (going-concern capital)

- Common Equity Tier 1
- Additional Tier 1

#### 2. Tier 2 Capital (gone-concern capital)

- Tier I capital, which comprises highest quality capital element and include fully paid up capital, balance in share premium account, reserve for issue of bonus shares, general reserves and un-appropriate profits (net of accumulated losses, if any).
- Tier II capital, which includes general reserve for loan losses, revaluation reserve, exchange translation reserve and subordinated debt.
- Tier III capital, has been eliminated in Basel III Capital requirements. Also the Basel III capital rules requires bank to make certain deductions from the capital before arriving at the Capital Adequacy Ratio (CAR). These deductions are to be done in phased manner starting from 2014, with full deductions in 2018.

Risk weighted assets are measured according to the nature and reflect an estimate of credit, market and other risks associated with each asset and counterparty, taking into account any eligible collateral or guarantees. A similar treatment is adopted for off balance sheet exposures, with some adjustments to reflect more contingent nature of potential losses.

The Group's policy is to maintain strong capital base so as to maintain, investor, creditor and market confidence and to sustain future development of the business. The adequacy of the Group's capital is monitored using, among other measures, the rules and ratios established by the SBP. The ratios compare the amount of eligible capital with the total of risk-weighted assets. The Group's monitors and reports its capital ratio under the SBP rules, which ultimately determines the regulatory capital, required to be maintained by Group's and DFIs.

The paid-up capital of the Group's for the year ended December 31, 2013 stood at Rs. 21.275 billion (2012 : Rs. 18.500 billion) and is in compliance with the SBP requirement for the said year. In addition the Group has maintained minimum Capital Adequacy Ratio (CAR) of 16.05% (2012: 16.07%).

There have been no material changes in the Group's management of capital during the year.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

## 40.2 Capital Adequacy Ratio (CAR):

		2013		2012
		----(Rupees in '000)----		
		Amount	Amounts subject to Pre - Basel III treatment*	(Restated)
<b>Common Equity Tier 1 capital (CET1): Instruments and reserves</b>				
1	Fully Paid-up Capital/ Capital deposited with SBP	21,275,131		18,500,114
2	Balance in Share Premium Account	-		-
3	Reserve for issue of Bonus Shares	-		-
4	General/ Statutory Reserves	22,104,963		21,004,958
5	Gain/(Losses) on derivatives held as Cash Flow Hedge	-		-
6	Unappropriated/unremitted profits/ (losses)	49,734,161		59,332,321
7	Minority Interests arising from CET1 capital instruments issued to third party by consolidated	820,663		790,878
8	<b>CET 1 before Regulatory Adjustments</b>	<b>93,934,918</b>		<b>99,628,271</b>
<b>Common Equity Tier 1 capital: Regulatory adjustments</b>				
9	Goodwill (net of related deferred tax liability)			-
10	All other intangibles (net of any associated deferred tax liability)	1,933,549		1,753,312
11	Shortfall of provisions against classified assets	-		-
12	Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)	-	-	-
13	Defined-benefit pension fund net assets	-	-	-
14	Reciprocal cross holdings in CET1 capital instruments	4		67,787
15	Cash flow hedge reserve	-	-	-
16	Investment in own shares/ CET1 instruments	-	-	-
17	Securitization gain on sale	-	-	-
18	Capital shortfall of regulated subsidiaries	-	-	-
19	Deficit on account of revaluation from bank's holdings of property/ AFS	-	-	-
20	Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)	-	2,910,812	-
21	Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation (amount above 10% threshold)	-	2,641,063	-
22	Deferred Tax Assets arising from temporary differences (amount above 10% threshold, net of related tax liability)	-	1,943,592	-
23	Amount exceeding 15% threshold	-	-	-
24	of which: significant investments in the common stocks of financial entities	-	2,325,833	-
25	of which: deferred tax assets arising from temporary differences	-	2,186,783	-
26	National specific regulatory adjustments applied to CET1 capital	-	-	-
27	Investment in TFCs of other banks exceeding the prescribed limit	-	-	-
28	Any other deduction specified by SBP (mention details)	-	-	-
29	Regulatory adjustment applied to CET1 due to insufficient AT1 and Tier 2 to cover deductions	1,749,041		1,804,280
30	<b>Total regulatory adjustments applied to CET1 (sum of 9 to 25)</b>	<b>3,682,594</b>		<b>3,625,379</b>
	<b>Common Equity Tier 1</b>	<b>90,252,324</b>		<b>96,002,892</b>
	(a)			
<b>Additional Tier 1 (AT 1) Capital</b>				
31	Qualifying Additional Tier-1 instruments plus any related share premium	-		-
32	of which: Classified as equity	-		-
33	of which: Classified as liabilities	-		-
34	Additional Tier-1 capital instruments issued by consolidated subsidiaries and held by third parties (amount allowed in group AT 1)	-		-
35	of which: instrument issued by subsidiaries subject to phase out	-		-
36	<b>AT1 before regulatory adjustments</b>	-		-
<b>Additional Tier 1 Capital: regulatory adjustments</b>				
37	Investment in mutual funds exceeding the prescribed limit (SBP specific adjustment)	-		-
38	Investment in own AT1 capital instruments	-		-
39	Reciprocal cross holdings in Additional Tier 1 capital instruments	-		-
40	Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)	-	-	-
41	Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation	-	-	-
42	Portion of deduction applied 50:50 to core capital and supplementary capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from tier-1 capital	-	-	-
43	Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions	-		-
44	<b>Total of Regulatory Adjustment applied to AT1 capital</b>	-		-
45	<b>Additional Tier 1 capital</b>	-		-
46	<b>Additional Tier 1 capital recognized for capital adequacy</b>	-		-
	(b)			
	<b>Tier 1 Capital (CET1 + admissible AT1)</b>	<b>90,252,324</b>		<b>96,002,892</b>
	(c=a+b)			

\*The amount represents regulatory deductions that are still subject to pre-Basel III treatment during the transitional period.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

		2013	2012
		----(Rupees in '000)----	
		Amount	Amounts subject to Pre - Basel III treatment* (Restated)
<b>Tier 2 Capital</b>			
47	Qualifying Tier 2 capital instruments under Basel III	-	-
48	Capital instruments subject to phase out arrangement from tier 2 (Pre-Basel III instruments)	-	-
49	Tier 2 capital instruments issued to third party by consolidated subsidiaries (amount allowed in group tier 2)	-	-
50	of which: instruments issued by subsidiaries subject to phase out	-	-
51	General Provisions or general reserves for loan losses-up to maximum of 1.25% of Credit Risk Weighted Assets	2,875,887	2,572,579
52	Revaluation Reserves		
53	of which: Revaluation reserves on Property	10,388,619	8,125,990
54	of which: Unrealized Gains/Losses on AFS	18,237,880	10,660,319
55	Foreign Exchange Translation Reserves	11,431,750	9,300,252
56	Undisclosed/Other Reserves (if any)		
57	<b>T2 before regulatory adjustments</b>	<b>42,934,136</b>	<b>30,659,140</b>
<b>Tier 2 Capital: regulatory adjustments</b>			
58	Portion of deduction applied 50:50 to core capital and supplementary capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from tier-2 capital	1,749,041	1,804,280
59	Reciprocal cross holdings in Tier 2 instruments	-	-
60	Investment in own Tier 2 capital instrument	-	-
61	Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)	-	-
62	Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation	-	-
63	Amount of Regulatory Adjustment applied to T2 capital	1,749,041	1,804,280
64	<b>Tier 2 capital (T2)</b>	<b>41,185,095</b>	<b>28,854,860</b>
65	<b>Tier 2 capital recognized for capital adequacy</b>	<b>41,185,095</b>	<b>28,854,860</b>
66	Excess Additional Tier 1 capital recognized in Tier 2 capital	-	-
67	Total Tier 2 capital admissible for capital adequacy	(d) <b>41,185,095</b>	<b>28,854,860</b>
	<b>TOTAL CAPITAL (T1 + admissible T2)</b>	(e=c+d) <b>131,437,419</b>	<b>124,857,752</b>
	<b>Total Risk Weighted Assets</b>	(i=f+g+h) <b>818,995,808</b>	<b>776,994,934</b>
68	Total Credit Risk Weighted Assets	(f) 629,082,078	630,457,440
69	Risk weighted assets in respect of amounts subject to Pre-Basel III Treatment		
70	of which: recognized portion of investment in capital of banking, financial and insurance entities where holding is more than 10% of the issued common share capital of the entity	-	-
71	of which: deferred tax assets	-	-
72	of which: Defined-benefit pension fund net assets	-	-
73	of which: [insert name of adjustment]	-	-
74	Total Market Risk Weighted Assets	(g) 70,162,206	27,579,991
75	Total Operational Risk Weighted Assets	(h) 119,751,524	118,957,503
<b>Capital Ratios and buffers (in percentage of risk weighted assets)</b>			
76	CET1 to total RWA	(a/i) <b>11.02%</b>	<b>12.36%</b>
77	Tier-1 capital to total RWA	(c/i) <b>11.02%</b>	<b>12.36%</b>
78	Total capital to RWA	(e/i) <b>16.05%</b>	<b>16.07%</b>
79	Bank specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus any other buffer requirement)		
80	of which: capital conservation buffer requirement		
81	of which: countercyclical buffer requirement		
82	of which: D-SIB or G-SIB buffer requirement		
83	CET1 available to meet buffers (as a percentage of risk weighted assets)		
<b>National minimum capital requirements prescribed by SBP</b>			
84	CET1 minimum ratio	5%	
85	Tier 1 minimum ratio	6.5%	
86	Total capital minimum ratio	10%	10%
<b>Amounts below the thresholds for deduction (before risk weighting)</b>			
87	Non-significant investments in the capital of other financial entities	-	9,025,232
88	Significant investments in the common stock of financial entities	-	6,699,399
89	Deferred tax assets arising from temporary differences (net of related tax liability)	-	6,838,449
<b>Applicable caps on the inclusion of provisions in Tier 2</b>			
90	Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardized approach (prior to application of cap)		
91	Cap on inclusion of provisions in Tier 2 under standardized approach		
92	Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap)		
93	Cap for inclusion of provisions in Tier 2 under internal ratings-based approach		

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

## 40.3 Capital Structure Reconciliation

### STEP 1

#### Assets

Cash and balances with treasury banks  
Balance with other banks  
Lending to financial institutions  
Investments  
Advances  
Operating fixed assets  
Deferred tax assets  
Other assets

#### Total assets

#### Liabilities & Equity

Bills payable  
Borrowings  
Deposits and other accounts  
Sub-ordinated loans  
Liabilities against assets subject to finance lease  
Deferred tax liabilities  
Other liabilities

#### Total liabilities

Share capital  
Reserves  
Unappropriated profit / (losses)  
Minority interest  
Surplus on revaluation of assets  
Total liabilities & equity

As per published  
financial  
statements

Under  
regulatory scope  
of reporting

2013 2013

----(Rupees in '000)----

158,230,033	158,230,033
18,388,738	18,388,738
51,941,866	51,941,866
396,411,825	396,411,826
620,216,609	620,216,609
34,568,864	34,568,864
10,968,824	10,968,824
80,991,187	80,991,187
<b>1,371,717,946</b>	<b>1,371,717,947</b>
13,894,667	13,894,667
23,014,353	23,014,353
1,101,845,283	1,101,845,283
-	-
57,215	57,215
-	-
72,242,898	72,242,898
<b>1,211,054,416</b>	<b>1,211,054,416</b>
21,275,131	21,275,131
33,536,713	33,536,713
49,734,161	49,734,161
820,663	820,663
55,296,862	55,296,862
<b>160,663,530</b>	<b>160,663,530</b>

As per published  
financial  
statements

Under  
regulatory scope  
of reporting

Reference

2013 2013

Rupees in '000

### STEP 2

#### Assets

Cash and balances with treasury banks  
Balance with other banks  
Lending to financial institutions  
Investments

of which: Non-significant capital investments in capital of other financial institutions exceeding 10% threshold  
of which: significant capital investments in financial sector entities exceeding regulatory threshold  
of which: Mutual Funds exceeding regulatory threshold  
of which: reciprocal crossholding of capital instrument  
of which: Financial Subsidiaries, Associates and Joint Ventures directly deducted from capital  
excluding mutual funds

- to be deducted from AT1  
- to be deducted from T2

#### Advances

shortfall in provisions/ excess of total EL amount over eligible provisions under IRB  
general provisions reflected in Tier 2 capital

#### Fixed Assets

of which: Intangibles

#### Deferred Tax Assets

of which: DTAs excluding those arising from temporary differences

of which: DTAs arising from temporary differences exceeding regulatory threshold

#### Other assets

of which: Goodwill

of which: Intangibles

of which: Defined-benefit pension fund net assets

#### Total assets

#### Liabilities & Equity

Bills payable  
Borrowings  
Deposits and other accounts  
Sub-ordinated loans

of which: eligible for inclusion in AT1

of which: eligible for inclusion in Tier 2

Liabilities against assets subject to finance lease

#### Deferred tax liabilities

of which: DTLs related to goodwill

of which: DTLs related to intangible assets

of which: DTLs related to defined pension fund net assets

of which: other deferred tax liabilities

#### Other liabilities

#### Total liabilities

-	-
-	-
-	-
-	4
-	-
-	1,749,041
-	1,749,041
620,216,609	620,216,609
-	-
-	2,875,887
34,568,864	34,568,864
-	1,933,549
10,968,824	10,968,824
-	10,968,824
-	-
80,991,187	80,991,187
-	-
-	-
-	-
<b>1,371,717,946</b>	<b>1,371,717,946</b>
13,894,667	13,894,667
23,014,353	23,014,353
1,101,845,283	1,101,845,283
-	-
-	-
57,215	57,215
-	-
-	-
-	-
-	-
72,242,898	72,242,898
<b>1,211,054,416</b>	<b>1,211,054,416</b>

a  
b  
c  
d

e

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g

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k  
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o  
p  
q  
r

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

	As per published financial statements	Under regulatory scope of reporting	Reference
	2013	2013	
	----(Rupees in '000)----		
Share capital	21,275,131	21,275,131	
of which: amount eligible for CET1	-	21,275,131	s
of which: amount eligible for AT1	-	-	t
Reserves	33,536,713	33,536,713	
of which: portion eligible for inclusion in CET1	-	22,104,963	u
of which: portion eligible for inclusion in Tier 2	-	11,431,750	W
Unappropriated profit/ (losses)	49,734,161	49,734,161	
Minority Interest	820,663	820,663	
of which: portion eligible for inclusion in CET1	-	820,663	x
of which: portion eligible for inclusion in AT1	-	-	y
of which: portion eligible for inclusion in Tier 2	-	-	z
Surplus on revaluation of assets	55,296,862	55,296,862	
of which: Revaluation reserves on Property	-	10,388,619	aa
of which: Unrealized Gains/Losses on AFS	-	18,237,880	
In case of Deficit on revaluation (deduction from CET1)	-	-	ab
Total liabilities & Equity	1,371,717,946	1,371,717,946	

## STEP 3

	Component of regulatory capital reported by bank	Source based on reference number from step 2
	2013	
	----(Rupees in '000)----	
<b>Common Equity Tier 1 capital (CET1): Instruments and reserves</b>		
1 Fully Paid-up Capital/ Capital deposited with SBP	21,275,131	(s)
2 Balance in Share Premium Account	-	
3 Reserve for issue of Bonus Shares	-	
4 General/ Statutory Reserves	22,104,963	(u)
5 Gain/(Losses) on derivatives held as Cash Flow Hedge	-	
6 Unappropriated profits	49,734,161	(w)
7 Minority Interests arising from CET1 capital instruments issued to third party by consolidated bank subsidiaries (amount allowed in CET1 capital of the consolidation group)	820,663	(x)
<b>8 CET 1 before Regulatory Adjustments</b>	<b>93,934,918</b>	
<b>Common Equity Tier 1 capital: Regulatory adjustments</b>		
9 Goodwill (net of related deferred tax liability)	-	(j) - (o)
10 All other intangibles (net of any associated deferred tax liability)	1,933,549	(k) - (p)
11 Shortfall of provisions against classified assets	-	(f)
12 Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)	-	((h) - (r) * x%
13 Defined-benefit pension fund net assets	-	((l) - (q)) * x%
14 Reciprocal cross holdings in CET1 capital instruments	4	(d)
15 Cash flow hedge reserve	-	
16 Investment in own shares/ CET1 instruments	-	
17 Securitization gain on sale	-	
18 Capital shortfall of regulated subsidiaries	-	
19 Deficit on account of revaluation from bank's holdings of property/ AFS	-	(ab)
20 Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)	-	(a) - (ac) - (ae)
21 Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation (amount above 10% threshold)	-	(b) - (ad) - (af)
22 Deferred Tax Assets arising from temporary differences (amount above 10% threshold, net of related tax liability)	-	(i)
23 Amount exceeding 15% threshold	-	
24 of which: significant investments in the common stocks of financial entities	-	
25 of which: deferred tax assets arising from temporary differences	-	
26 National specific regulatory adjustments applied to CET1 capital	-	
27 Investment in TFCs of other banks exceeding the prescribed limit	-	
28 Any other deduction specified by SBP (mention details)	-	
29 Regulatory adjustment applied to CET1 due to insufficient AT1 and Tier 2 to cover deductions	1,749,041	
30 Total regulatory adjustments applied to CET1 (sum of 9 to 25)	3,682,594	
<b>Common Equity Tier 1</b>	<b>90,252,324</b>	



# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

	Component of regulatory capital reported by bank	Source based on reference number from step 2
	2013 ----(Rupees in '000)----	
<b>Additional Tier 1 (AT 1) Capital</b>		
31 Qualifying Additional Tier-1 instruments plus any related share premium	-	
32 of which: Classified as equity	-	(t)
33 of which: Classified as liabilities	-	(m)
34 Additional Tier-1 capital instruments issued by consolidated subsidiaries and held by third parties (amount allowed in group AT 1)	-	(y)
35 of which: instrument issued by subsidiaries subject to phase out	-	
36 <b>AT1 before regulatory adjustments</b>	-	
<b>Additional Tier 1 Capital: regulatory adjustments</b>		
37 Investment in mutual funds exceeding the prescribed limit (SBP specific adjustment)	-	
38 Investment in own AT1 capital instruments	-	
39 Reciprocal cross holdings in Additional Tier 1 capital instruments	-	
40 Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)	-	(ac)
41 Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation	-	(ad)
42 Portion of deduction applied 50:50 to core capital and supplementary capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from tier-1 capital	1,749,041	
43 Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions	-	
44 Total of Regulatory Adjustment applied to AT1 capital		
45 Additional Tier 1 capital	-	
46 <b>Additional Tier 1 capital recognized for capital adequacy</b>	-	
<b>Tier 1 Capital (CET1 + admissible AT1)</b>	<b>90,252,324</b>	
<b>Tier 2 Capital</b>		
47 Qualifying Tier 2 capital instruments under Basel III	-	(n)
48 Capital instruments subject to phase out arrangement from tier 2 (Pre-Basel III instruments)	-	
49 Tier 2 capital instruments issued to third party by consolidated subsidiaries (amount allowed in group tier 2)	-	(z)
50 of which: instruments issued by subsidiaries subject to phase out	-	
51 General Provisions or general reserves for loan losses-up to maximum of 1.25% of Credit Risk Weighted Assets	2,875,887	(g)
52 Revaluation Reserves eligible for Tier 2	28,626,499	
53 of which: portion pertaining to Property	10,388,619	portion of (aa)
54 of which: portion pertaining to AFS securities	18,237,880	
55 Foreign Exchange Translation Reserves	11,431,750	(v)
56 Undisclosed/Other Reserves (if any)	-	
57 <b>T2 before regulatory adjustments</b>	<b>42,934,136</b>	
<b>Tier 2 Capital: regulatory adjustments</b>		
58 Portion of deduction applied 50:50 to core capital and supplementary capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from tier-2 capital	1,749,041	
59 Reciprocal cross holdings in Tier 2 instruments	-	
60 Investment in own Tier 2 capital instrument	-	
61 Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)	-	(ae)
62 Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation	-	(af)
63 Amount of Regulatory Adjustment applied to T2 capital	-	
64 Tier 2 capital (T2)	1,749,041	
65 Tier 2 capital recognized for capital adequacy		
66 Excess Additional Tier 1 capital recognized in Tier 2 capital		
67 <b>Total Tier 2 capital admissible for capital adequacy</b>	<b>41,185,095</b>	
<b>TOTAL CAPITAL (T1 + admissible T2)</b>	<b>131,437,419</b>	

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 40.4 Main Features Template of Regulatory Capital Instruments

Sr. No.	Main Features	Common Shares
1	Issuer	NATIONAL BANK OF PAKISTAN
2	Unique identifier (KSE Symbol)	NBP
3	Governing law(s) of the instrument	National Bank of Pakistan Ordinance 1949, Bank's Nationalization Act, 1974, Companies Ordinance 1984, and others applicable.
<b>Regulatory treatment</b>		
4	Transitional Basel III rules	Common Equity Tier 1
5	Post-transitional Basel III rules	Common Equity Tier 1
6	Eligible at solo/ group/ group & solo	Group and Standalone
7	Instrument type	Ordinary Shares
8	Amount recognized in regulatory capital (Currency in PKR thousands)	PKR 21,275,131
9	Par value of instrument	PKR 10
10	Accounting classification	Shareholders Equity
11	Original date of issuance	N/A
12	Perpetual or dated	Perpetual
13	Original maturity date	No maturity
14	Issuer call subject to prior supervisory approval	No
15	Optional call date, contingent call dates and redemption amount	Not Applicable
16	Subsequent call dates, if applicable	Not Applicable
<b>Coupons / dividends</b>		
17	Fixed or floating dividend/ coupon	Not Applicable
18	Coupon rate and any related index/ benchmark	Not Applicable
19	Existence of a dividend stopper	No
20	Fully discretionary, partially discretionary or mandatory	Full Discretionary
21	Existence of step up or other incentive to redeem	No
22	Noncumulative or cumulative	Not Applicable
23	<b>Convertible or non-convertible</b>	
24	If convertible, conversion trigger (s)	Not Applicable
25	If convertible, fully or partially	Not Applicable
26	If convertible, conversion rate	Not Applicable
27	If convertible, mandatory or optional conversion	Not Applicable
28	If convertible, specify instrument type convertible into	Not Applicable
29	If convertible, specify issuer of instrument it converts into	Not Applicable
30	<b>Write-down feature</b>	
31	If write-down, write-down trigger(s)	Not Applicable
32	If write-down, full or partial	Not Applicable
33	If write-down, permanent or temporary	Not Applicable
34	If temporary write-down, description of write-up mechanism	Not Applicable
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument <sup>a</sup> )	Not Applicable
36	Non-compliant transitioned features	Not Applicable
37	If yes, specify non-compliant features	Not Applicable

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

## 40.5 Capital Adequacy

The Bank uses the 'Standardised Approach' for all its credit risk exposures.

The Bank uses SBP approved rating agencies for deriving risk weights to specific credit exposures. These are applied consistently across the Bank's credit portfolio for both on - balance sheet and off - balance sheet exposures. The methodology applied for using External Credit Assessment Institutions (ECAI's) inclusive of the alignment of alpha numerical scale of each agency used with risk bucket is as per the SBP Basel II guidelines as is given below:

Exposures	2013	
	JCR - VIS	PACRA
PSEs	✓	✓
Corporate	✓	✓
Banks	✓	✓
Sovereigns	X	X
SME's	X	X
Securitisation	N / A	N / A
Others	N / A	N / A

The capital requirements for the Bank as per the major risk categories are as follows:

	Capital Requirements		Risk Weighted Assets	
	2013	2012	2013	2012
	----(Rupees in '000)----			
	(Restated)		(Restated)	
<b>Credit Risk</b>				
Portfolios subject to standardized approach (Simple approach)				
<b>On-Balance sheet</b>				
Public sector entities	1,864,280	1,684,228	18,642,800	16,842,281
Claims on other sovereigns	5,163,086	2,932,942	51,630,861	29,329,417
Banks	734,545	968,013	7,345,448	9,680,134
Corporates	18,221,573	21,405,710	182,215,730	214,057,096
Retail portfolio	10,900,755	9,503,904	109,007,547	95,039,037
Loans secured by residential property	727,767	719,262	7,277,672	7,192,623
Past due loans	3,637,790	2,794,217	36,377,900	27,942,166
Investment in fixed assets	3,263,532	2,796,091	32,635,315	27,960,909
Other assets	4,155,421	4,307,034	41,554,205	43,070,344
	48,668,749	47,111,401	486,687,478	471,114,007
<b>Off-Balance sheet</b>				
Off balance sheet - non-market related exposure	5,889,247	7,629,363	58,892,474	76,293,628
Off balance sheet - market related exposure	65,791	47,757	657,912	477,566
	5,955,038	7,677,120	59,550,386	76,771,194
<b>Equity Exposure Risk in the Banking Book</b>	8,284,421	8,257,224	82,844,214	82,572,239
<b>Total Credit Risk</b>	62,908,208	63,045,745	629,082,078	630,457,440
<b>Market Risk</b>				
Capital Requirement for portfolios subject to Standardized Approach				
Interest rate risk	2,492,343	255,764	24,923,430	2,557,639
Equity position risk	1,579,800	141,349	15,950,658	1,413,489
Foreign exchange risk	2,928,812	2,360,886	29,288,118	23,608,863
<b>Total Market Risk</b>	7,000,955	2,757,999	70,162,206	27,579,991
<b>Operational Risk</b>				
Capital Requirement for operational risks	11,975,152	11,895,750	119,751,524	118,957,503
<b>TOTAL</b>	81,884,315	77,699,494	818,995,808	776,994,934
<b>Capital Adequacy Ratio</b>				
	2013	2012		
	Rupees in '000			
Total eligible regulatory capital held (Note:-----) (e)	131,437,419	124,857,752		
Total Risk Weighted Assets (Note:-----) (i)	818,995,808	776,994,934		
Capital Adequacy Ratio (e) / (i)	16.05%	16.07%		

The Capital Adequacy Ratio of prior year is based on BASEL II Framework as applicable on that date.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

## 40.6 Risk Adjusted Exposures

Risk-Weighted Exposures	2013		2012	
	Book Value	----(Rupees in '000)---- Risk Adjusted Value	Book Value	Risk Adjusted Value
<b>Credit Risk</b>				(Restated)
Balance Sheet Items:-				
Cash and balances with treasury banks	158,230,033	5,329,007	158,756,638	6,362,244
Balances with other banks	18,388,738	4,225,064	30,895,173	8,346,468
Lendings to financial institutions	51,941,866	3,120,385	8,280,997	1,333,665
Investments	396,411,825	120,785,057	342,964,635	108,129,955
Advances	620,216,609	340,820,046	658,653,668	346,003,180
Operating fixed assets	34,568,864	32,635,315	29,714,221	27,960,909
Deferred tax assets	10,968,824	10,968,824	9,833,685	9,833,685
Other assets	80,991,187	51,647,994	77,250,240	45,716,140
	<u>1,371,717,946</u>	<u>569,531,692</u>	<u>1,316,349,257</u>	<u>553,686,246</u>
Off Balance Sheet items				
Loan Repayment Guarantees	21,662,445	18,783,055	27,803,544	36,180,955
Purchase and Resale Agreements				
Performance Bonds etc.	55,468,134	18,800,467	51,213,970	17,215,136
Revolving underwriting Commitments				
Stand By Letters of Credit	206,568,885	21,308,952	166,446,026	22,897,537
Outstanding Foreign Exchange Contracts				
-Purchase	204,673,055	262,866	176,517,384	308,863
-Sale	132,796,307	395,046	96,414,777	168,703
	<u>621,168,827</u>	<u>59,550,386</u>	<u>518,395,701</u>	<u>76,771,194</u>
Credit risk-weighted exposures		629,082,078		630,457,440
<b>Market Risk</b>				
General market risk		23,753,827		3,264,385
Specific market Risk		17,120,261		706,743
Foreign Exchange Risk		29,288,118		23,608,863
Market risk-weighted exposures		70,162,206		27,579,991
<b>Operational Risk</b>		119,751,524		118,957,503
<b>Total Risk-Weighted Exposures</b>		<u><u>818,995,808</u></u>		<u><u>776,994,934</u></u>

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 41. RISK MANAGEMENT

Risk Management has been a subject of focus in the wake of recent global economic circumstances. Although Risk Management always existed as a global concept, it started gaining popularity in 2004 with the release of the Basel II accord. In the Pakistani banking industry, Risk Management gained its importance when SBP released its circular for Basel II framework to be implemented locally. Since then, SBP has been very active in releasing various guidelines enforcing banks to strengthen their internal risk management environments.

Taking the lead from the regulatory requirements and best practices, NBP has been constantly striving to achieve excellence in Risk Management standards. NBP realizes its leading role in the banking industry and as an important component to the economic environment of Pakistan. Considering the recent global crisis and the needs of the local macro-economic and banking landscape, the bank intends to further strengthen its Risk Management design and inculcate a culture of prudent risk management across complete range of its activities.

Significant improvements and changes have occurred in the overall Risk Management environment of NBP since 2010 due to implementation of a bank-wide Basel II programme. In its overall strive to adopt best practices; NBP procured the consultancy services of the market leader in Basel II implementation.

Additionally, it is important to mention that the bank has also recently procured the services of a top consultant to undertake a comprehensive BPR and COSO exercise aimed at overall business process improvement, advanced risk management and strengthening of the overall control environment.

#### 41.1 Overall Structure and broad initiatives

Risk Management now exists as an independent group i.e. Risk Management Group (RMG) functionally reporting to the Board Risk Committee (BRC) and administratively to the President. A new and improved organizational structure for the group has been implemented with clear segregation of responsibilities and focused wings constituted with relevant heads and staff to discharge respective responsibilities.

An Executive Risk Management Committee (ERMC) also exists within the bank comprising of relevant Group Chiefs/ Divisional Heads. Both BRC and the ERMC are provided periodic updates via MIS and periodic progress reports by RMG to ensure that the board and senior management remain aware of the various risk management initiatives and provide oversight and guidance.

Development of a Risk Charter and an updated Risk Management Policy has led to the clear identification of roles and responsibilities for RMG and support standards for other functions within the bank to eliminate any ambiguity and conflict of interest between responsibilities.

The structure of RMG with dedicated wings/functions for specific responsibilities has been implemented as follows:

##### 41.1.1 Credit Risk Architecture

Development of a Risk Charter and an updated Risk Management Policy has led to the clear identification of roles and responsibilities for RMG and support standards for other functions within the bank to eliminate any ambiguity and conflict of interest between responsibilities.

- Credit Risk Policy, Strategy and ICAAP
- Credit Modelling and Analytics
- Credit Portfolio Management
- Country Risk Management

With a view to further improve credit risk mitigation environment and to introduce proactive measures to combat risk the Wing ensures that there is a framework in place for effective assessment/ measurement, mitigation and reporting of credit risks both on counterparty as well as portfolio level. Key responsibilities include formulation/ proposition of credit risk strategies, policies, credit assessment methodologies, credit portfolio management including limit setting, MIS and monitoring. This Wing is also responsible for building the process for development of credit risk models for compliance with the Basel II FIRB approach, going forward, as targeted by the bank for implementation and necessary

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

data collection / cleansing / validation efforts to be employed in this regard and the relevant rating processes.

For the sake of clarification, this Wing covers credit risk aspects pertaining to portfolios, other than the consumer finance and programme based SME lending which is managed by another dedicated function i.e. Consumer Risk Management.

### **41.1.2 Credit Risk Review**

In line with SBP's Risk Management Guidelines, NBP has constituted a dedicated Risk Review Wing in RMG for undertaking review of loans and advances on post facto basis. The purpose of Risk Review is to bring improvement in overall credit granting process, resultantly improving the quality of loan portfolio.

The Wing is responsible to independently review the approved credit cases pertaining to new proposals, renewals, restructuring/rescheduling loans etc., on a sample basis. The findings are reported to the Chief Risk Officer (CRO) for onward communication to Credit Management and Business Groups, ERM, BRC and other relevant authorities.

Since January 2012 to December 2013 four HY samples have been drawn and review reports / findings of three samples shared with relevant stakeholders. A number of areas for improvement have been suggested based on review findings.

At present, the scope of the Wing is to review corporate, commercial and SME portfolios, which will be gradually extended to other asset classes as the capacity develops.

### **41.1.3 Basel II Implementation/ Risk Automation**

This Wing is responsible for managing and facilitating the Basel II project in close coordination with the Basel II consultants and with the active support and involvement of other functions within the bank. The Wing is also responsible to perform project management and support services in relation to evaluation, selection and implementation of suitable risk management applications, as required by the bank.

### **41.1.4 Consumer Risk Management**

The Wing is also mandated with development of an overall consumer risk policy framework and oversight of its implementation. The primary responsibilities include formulation/ proposition of credit risk strategies, policies, credit assessment methodologies, credit portfolio management including limit setting, MIS and monitoring with respect to consumer/ programme based SME lending.

### **41.1.5 E-CIB and Data Management**

E-CIB & Data Management Wing represents a dedicated team of personnel responsible for reviewing the quality and integrity of credit and advances related data. Such data is input at various input sources in various groups, divisions and field functionaries.

The Wing is responsible for performing periodic post facto review of advances data, highlighting inconsistencies and errors and issuing instructions to the relevant data entry points for rectification. The wing has taken several initiatives for data accuracy and identification of data discrepancies which improved the quality of data significantly than the previous years and carried out additional data collection exercises for Basel-II Models requirements.

### **41.1.6 Operational Risk Management**

Operational Risk Management Wing has been developed to help align the bank with the sound practices of operational risk set by the Basel Committee and provide guidance for setting Operational Risk Strategy of the bank, selection and adoption of risk and loss measurement tools, reporting & communication and establishment of operational risk management process.

For further strengthening the Operational Risk in the bank, operational risk management wing has achieved the following milestones and going forward to help ally the bank for Operational Risk Profile.



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### **41.1.6.1 Implementation of Operational Risk Management tools like Risk & Control Self Assessment (RCSA) and Key Risk Indicators (KRIs)**

For identification and assessment of operational risk across the bank, bank has adopted risk assessment methodology known as Risk & Control self Assessment. Through this methodology bank has identified some significant Key Risk Indicators during design assessment. The reporting of these identified KRIs will be initially taken up for setting their threshold.

### **41.1.6.2 Monitoring of ORM Tolerance limit and updation**

Bank has identified the limits for various operational risk categories and now bank would monitor its operational losses against those defined limits and apprise the Senior Management / Board in case the limits are breached.

### **41.1.6.3 Presenting ORM reports to Board and Senior Management**

Various reports with respect to operational risk profile of the bank are being presented to Board/ Senior Management on time to time basis.

### **41.1.6.4 Training to field functionaries on Operational Risk Management & Its tools**

Training is also being given to the field functionaries on operational risk management and its various tools however comprehensive training is required for field functionaries on ORM tools such as RCSA, KRI etc. and its application.

NBP is an active participant of the PBA's subcommittee on Basel II and compliance and has been promptly complying with SBP instructions relating to various studies on advance risk management such as Basel III impact study, SBP stress testing guidelines and ICAAP up-gradation.

With all the above initiatives in place and some planned for future, NBP aims to implement an overall risk management structure within the bank that is constantly evolving to strengthen the risk environment. It is a key aim of the bank to truly develop an integrated risk management culture where each individual is well aware and accounts for the risks involved in respective activities being performed.

### **41.1.7 Market & Liquidity Risk Management**

The following are the primary responsibilities of this Wing:

- Market Risk Policy, Modelling & Analytics
- Middle Office
- Asset Liability Management

The Wing ensures that the market and liquidity risks are identified, measured, mitigated and controlled with the support and involvement of respective business and operations groups / divisions / functions, and in accordance with the regulatory requirements and internal policies. Broadly, it is responsible for formulation / proposition of market and liquidity risk management framework, Investment portfolio monitoring, assessment / development of market and liquidity risk limit framework and associated limits, working on Basel II projects, coordinating with the core banking team in provision of required features and provision of necessary support in market risk capital calculation and other market and liquidity risk functionalities.

### **41.1.8 Basel II and Advanced Risk Management**

As part of the Basel II implementation programme, a comprehensive diagnostic exercise was conducted on a bank-wide basis and the relevant areas for improvement identified. This exercise encompassed all possible aspects that impacted the bank's Risk Management environment including the assessment of its existing risk management structure, policies and procedures, overall system architecture from a risk perspective and data availability and quality required for comprehensive risk management.

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To align the overall environment with respect to Basel II and strengthen the areas identified during the diagnostic exercise, detailed remediation plans have been developed proposing various structured initiatives that the bank needs to undertake.

Under the Basel II ambit and otherwise as part of regulatory requirements and generally accepted best practices for prudent risk management, the initiatives and improvements detailed in the following sections have been undertaken.

### 41.1.9 Enterprise Wide

A comprehensive and updated Risk Management Policy has been developed which details the entire framework for risk management (including Risk Appetite and Strategy) within the bank and clearly identifies the role of RMG as well as various support standards for other groups / divisions. It also describes the overall responsibilities of the Board and senior management to ensure that the risk management standards set by the bank are consistently implemented.

A Business Planning Working (BPW) group has been set up that has representation from all the relevant groups / divisions. The idea is to develop a very comprehensive bank-wide strategy backed by economic logic and data analysis. Under the guidance of senior management (Operations Committee), this group functions on developing / improving mechanisms within the bank to deliberate upon and aid in better risk and strategy planning. Some of the key work

performed under same has been the updation of an industry rating model, advanced portfolio management parameters, etc.

A capital calculation handbook has been developed, setting out the steps right from data inception to the policies and procedures and final calculation of capital under Basel II. RMG is also coordinating with Financial Control Division (FCD) for improving the overall quality of data for MCR / CAR reporting and provides regular feedback to FCD on MCR calculation which has resulted in considerable improvements in the calculation process.

The ToRs of BRC have been enhanced to include more detailed role with respect to best practice risk management. The BRC and ERM are regularly updated on overall status of risk management within the bank and across the industry through periodic MIS reports. RMG has been conducting Peer Banks Analysis, Sectorial Analysis, Credit Portfolio Analysis, Agriculture Analysis, Bank's Operational risk profile reports and Consumer Analysis (Advance Salary, Saibaan, Karobar) etc. and reporting the same to BRC and ERM.

Various trainings / orientations have already been conducted at the senior levels within the bank to create overall risk awareness and provide guidance on best practice risk management. Such sessions include various Basel II orientations, Operational Risk Awareness and its importance, stress testing workshops, RCSA training etc.

### 41.1.10 Data Enrichment and Risk Automation

A Core Banking Application (CBA) implementation project is underway that includes an entire suite of systems. CBA has been assessed in detail from the Basel II perspective and identified enhancements are being catered to. The new Treasury system (KONDOR +) is under implementation as part of CBA project.

Existing data platforms within the bank have also been assessed and are already under enhancement and automation to cater to the Basel needs in the interim period. These enhanced platforms should also serve as quality data input to the CBA, once ready. Special and focused trainings aided by data entry manuals have already been conducted at branch and region level to collect cleansed data for various purposes such as credit model development. Further trainings are also being planned with respect to the enhanced existing platforms to assist in ongoing improvement in data collection and quality. Data cleansing is being performed at the Head Office level on an ongoing basis to improve overall data quality and aid in improved MIS generation.

RMG is also spearheading the process of procurement of various risk systems to further ensure adequate data quality and enhance MIS reporting through automation. An independent evaluation committee has been formed to ensure procurement of the best possible systems.

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### 41.1.11 SEGMENTAL INFORMATION 41.1.11.1 Segment by class of business

	2013					
	Advances (Gross)		Deposits		Contingencies & Commitments	
	Rupees in '000	Percentage %	Rupees in '000	Percentage %	Rupees in '000	Percentage %
Chemical and pharmaceuticals	4,972,877	0.70	2,951,969	0.27	6,927,819	2.44
Agriculture	45,064,473	6.32	32,061,846	2.91	62,070	0.02
Textile	75,145,204	10.54	6,540,156	0.59	5,105,736	1.80
Cement	10,130,946	1.42	151,706	0.01	931,510	0.33
Sugar	18,935,199	2.66	394,515	0.04	859,700	0.30
Flour	3,067,362	0.43	1,450,559	0.13	-	0.00
Rice processing	15,032,791	2.11	2,644,771	0.24	-	0.00
Shoes and leather garments	1,338,947	0.19	181,731	0.02	43,356	0.02
Automobile and transportation equipment	3,380,003	0.47	1,856,198	0.17	1,480,268	0.52
Financial	8,637,911	1.21	137,234,679	12.45	12,822,386	4.52
Insurance	21,001	0.00	8,507,537	0.77	1,619	0.00
Transportation	67,529,492	9.47	9,996,631	0.91	24,923,359	8.79
Real estate construction	8,884,181	1.25	14,317,123	1.30	5,210,143	1.84
Electronics and electrical appliances	9,854,692	1.38	1,589,661	0.14	1,755,141	0.62
Production and transmission of energy	114,050,549	15.99	87,523,391	7.94	73,889,797	26.05
Food and tobacco	3,875,175	0.54	1,064,594	0.10	715,692	0.25
Fertilizer	10,078,606	1.41	2,036,056	0.18	3,003,104	1.06
Metal products	53,667,264	7.53	4,450,667	0.40	4,104,988	1.45
Telecommunication	6,850,700	0.96	30,056,484	2.73	12,150,811	4.28
Hotel and services	10,245,443	1.44	100,285,537	9.10	2,974,655	1.05
Public sector commodity operations	33,260,513	4.66	1,533,326	0.14	4,161,765	1.47
Individuals	135,500,841	19.00	411,012,672	37.30	6,678,837	2.35
General traders	22,841,174	3.21	55,811,898	5.07	1,768,858	0.62
Others	50,730,738	7.11	188,191,575	17.08	114,127,850	40.22
	713,096,082	100.00	1,101,845,283	100.00	283,699,464	100.00

	2012 - (Restated)					
	Advances (Gross)		Deposits		Contingencies & Commitments	
	Rupees in '000	Percentage %	Rupees in '000	Percentage %	Rupees in '000	Percentage %
Chemical and pharmaceuticals	4,816,672	0.66	2,518,101	0.24	13,623,855	5.55
Agriculture	34,129,299	4.65	25,722,458	2.48	1,005,407	0.41
Textile	72,035,945	9.81	3,467,365	0.33	6,690,657	2.73
Cement	9,683,275	1.32	448,333	0.04	2,132,031	0.87
Sugar	16,770,204	2.28	434,852	0.04	990,560	0.40
Flour	3,787,340	0.52	2,125,206	0.20	-	0.00
Rice processing	11,998,549	1.63	1,208,709	0.12	-	0.00
Shoes and leather garments	1,414,223	0.19	1,354,011	0.13	82,103	0.03
Automobile and transportation equipment	4,013,834	0.55	1,133,126	0.11	1,379,642	0.56
Financial	16,167,688	2.20	156,179,918	15.06	6,266,568	2.55
Insurance	24,765	0.00	7,914,813	0.76	3,151	0.00
Transportation	60,226,686	8.20	13,380,874	1.29	9,300,243	3.79
Real estate construction	9,634,176	1.31	14,958,044	1.44	5,264,760	2.14
Electronics and electrical appliances	8,376,306	1.14	670,746	0.06	2,245,267	0.91
Production and transmission of energy	123,301,880	16.79	75,718,753	7.30	48,528,344	19.77
Food and tobacco	1,918,508	0.26	884,158	0.09	858,193	0.35
Fertilizer	15,190,789	2.07	2,946,918	0.28	2,205,914	0.90
Metal products	43,676,124	5.95	8,215,536	0.79	3,515,844	1.43
Telecommunication	6,808,627	0.93	58,259,424	5.62	9,005,748	3.67
Hotel and services	15,954,631	2.17	107,891,374	10.40	4,773,679	1.94
Public sector commodity operations	59,482,989	8.10	5,789,477	0.56	2,817,349	1.15
Individuals	131,085,655	17.85	390,893,368	37.69	8,907,515	3.63
General traders	16,275,590	2.22	42,575,718	4.11	3,480,025	1.42
Others	67,575,619	9.20	112,357,808	10.85	112,386,685	45.80
	734,349,374	100.00	1,037,049,090	100.00	245,463,540	100.00

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### 41.1.11.2 Segment by sector

	2013					
	Advances (Gross)		Deposits		Contingencies & Commitments	
	Rupees in '000	Percentage %	Rupees in '000	Percentage %	Rupees in '000	Percentage %
Public / Government	216,525,246	30.36	375,404,427	34.07	154,433,464	54.44
Private	496,570,836	69.64	726,440,856	65.93	129,266,000	45.56
	713,096,082	100.00	1,101,845,283	100.00	283,699,464	100.00

	2012					
	Advances (Gross)		Deposits		Contingencies & Commitments	
	Rupees in '000	Percentage %	Rupees in '000	Percentage %	Rupees in '000	Percentage %
Public / Government	233,574,381	31.81	414,589,362	39.98	131,380,428	53.52
Private	500,774,993	68.19	622,459,728	60.02	114,083,112	46.48
	734,349,374	100.00	1,037,049,090	100.00	245,463,540	100.00

### 41.1.11.3 Details of non-performing advances and specific provision by class of business segment

	2013		2012	
	Specific		Specific	
	Classified Advances	Provision Held	Classified Advances	Provision Held
	----- Rupees in '000 -----			
Chemical and pharmaceuticals	3,787,816	3,385,426	3,357,803	3,104,499
Agriculture	2,959,147	1,877,376	2,754,061	1,271,010
Textile	32,257,701	30,064,520	28,647,541	25,868,391
Cement	3,769,656	3,485,002	3,869,737	3,303,719
Sugar	2,914,896	2,623,660	4,150,471	3,534,839
Flour	430,438	354,072	347,332	282,945
Rice processing	2,583,871	2,521,499	2,533,698	2,385,866
Shoes and leather garments	176,261	174,509	183,591	183,591
Automobile and transportation equipment	998,720	957,047	1,023,836	1,004,346
Financial	685,394	685,094	723,251	680,330
Transportation / Karobar	1,540,494	1,447,526	1,625,328	1,555,964
Real estate construction	3,908,727	2,937,406	2,359,360	1,407,758
Electronics and electrical appliances	6,161,129	4,059,561	6,758,180	2,873,019
Production and transmission of energy	15,310,962	7,411,470	5,141,880	4,051,015
Food and tobacco	1,245,843	1,171,644	949,155	895,505
Fertilizer	2,820,151	1,315,336	3,156,365	201,330
Metal products	6,655,716	4,385,939	541,506	526,567
Hotel and services	2,026,543	1,293,372	1,298,239	732,803
Individuals	5,581,840	3,863,251	5,384,128	3,216,094
General traders	7,494,311	6,966,248	5,373,388	4,630,729
Others	12,788,733	9,023,628	12,275,940	10,676,807
	116,098,349	90,003,586	92,454,790	72,387,127

### 41.1.11.4 Details of non-performing advances and specific provision by sector

Public / Government	4,145,760	1,510,623	406,818	406,818
Private	111,952,589	88,517,963	92,047,972	71,980,309
	116,098,349	90,003,586	92,454,790	72,387,127

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### 41.1.11.5 Geographical segment analysis

	2013			
	Profit before taxation	Total assets employed	Net assets employed	Contingencies and Commitments
	----- (Rupees in '000) -----			
Pakistan	15,060,841	1,254,292,633	140,726,307	244,106,218
Asia Pacific (including South Asia)	(9,323,980)	47,174,021	9,183,686	17,367,481
Europe	(157,902)	12,873,662	3,691,206	3,359,396
United States of America	(213,099)	17,157,250	2,378,220	4,047,314
Middle East	1,662,683	40,220,380	4,684,111	14,819,055
	<u>7,028,543</u>	<u>1,371,717,946</u>	<u>160,663,530</u>	<u>283,699,464</u>

	2012 - (Restated)			
	Profit before taxation	Total assets employed	Net assets employed	Contingencies and Commitments
	----- (Rupees in '000) -----			
Pakistan	24,239,539	1,176,552,972	120,855,985	209,332,009
Asia Pacific (including South Asia)	(3,182,716)	64,853,486	14,421,522	12,038,508
Europe	(89,985)	11,054,307	3,181,194	5,076,532
United States of America	304,745	24,187,745	2,788,950	4,318,998
Middle East	912,509	39,700,747	3,633,257	14,697,493
	<u>22,184,092</u>	<u>1,316,349,257</u>	<u>144,880,908</u>	<u>245,463,540</u>

### 41.2 Operational Risk

A comprehensive Operational Risk Management Framework has been developed to help align the bank with the sound practices for operational risk set by Basel, provide guidance for setting the operational risk strategy of the bank, selection and adoption of risk and loss measurement tools, reporting, communication and establishment of operational risk management processes.

A Historical Loss Data Collection exercise was carried out and three years data has been collected for a number of areas despite challenges of manual processes. This data is being used in the finalization of RCSAs to the extent applicable. Detailed trainings have been provided to all relevant personnel within the bank on operational risk to aid in RCSA finalization and on-going loss data collection. Currently, RCSA process is being finalized across the bank through multiple and detailed discussion and validation sessions. An on-going loss data collection mechanism has also been rolled out that will be used in RCSA re-validation going forward.

NBP is an active participant of the PBA's sub-committee on Basel II and Compliance and has been promptly complying with SBP instructions relating to various studies on advance risk management such as Basel III impact study, SBP stress testing guidelines and ICAAP up gradation.

With all the above initiatives in place and some planned for the future, NBP aims to implement an overall Risk Management Structure within the bank that is constantly evolving to strengthen the risk environment. It is a key aim of the bank to truly develop an integrated risk management culture where each individual is well aware and accounts for the risks involved in respective activities being performed.

### 41.3 Market and Liquidity Risk

An updated Investment Policy for the bank has been developed for improved profitability and monitoring of investments. RMG in conjunction with the other groups is also working on devising improved criteria for various market based limits.

Data fields have been identified so that these are incorporated in the bank's systems to support VAR, duration and other market risk measurement models and tools. Test models have been developed for certain portfolios while model back-testing,

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calibration and subsequent updation and finalization are in process for others.

Proprietary market risk stress testing scenarios have been developed (in addition to the regulatory ones) and testing is being performed on the same to assess subsequent impact on CAR.

Management Action Triggers and Management Action Plans corresponding to Liquidity Ratio, Balance Sheet Duration Gap, Government Securities PVBP and Duration have been developed in conjunction with TMG. These triggers are used for proposing/ recommending actions for decision making by ALCO.

### 41.3.1 Foreign Exchange Risk

	2013			
	Assets	Liabilities	Off-balance sheet items	Net foreign currency exposure
	----- (Rupees in '000) -----			
Pakistan Rupee	1,221,728,822	1,024,516,767	(74,283,478)	122,928,577
United States Dollar	81,236,969	111,064,991	35,181,704	5,353,682
Great Britain Pound	2,914,157	8,842,328	8,771,522	2,843,351
Japanese Yen	2,111,422	34,628,796	24,397,264	(8,120,110)
Euro	12,198,121	11,787,003	6,019,379	6,430,497
Other currencies	37,825,853	10,730,346	(86,391)	27,009,116
	136,286,522	177,053,464	74,283,478	33,516,536
	<u>1,371,717,946</u>	<u>1,211,054,416</u>	<u>-</u>	<u>160,663,530</u>

	2012 - (Restated)			
	Assets	Liabilities	Off-balance sheet items	Net foreign currency exposure
	----- (Rupees in '000) -----			
Pakistan Rupee	1,170,883,245	976,013,888	(73,224,411)	121,644,946
United States Dollar	74,971,797	93,598,439	16,431,382	(2,195,260)
Great Britain Pound	8,000,295	8,425,455	2,202,558	1,777,398
Japanese Yen	15,546,315	68,775,963	51,218,744	(2,010,904)
Euro	11,518,691	4,961,967	3,371,727	9,928,451
Other currencies	35,428,914	19,692,637	-	15,736,277
	145,466,012	195,454,461	73,224,411	23,235,962
	<u>1,316,349,257</u>	<u>1,171,468,349</u>	<u>-</u>	<u>144,880,908</u>



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### Foreign Exchange Risk

Currency Risk arises where the value of a financial instrument changes due to changes in foreign exchange rates. In order to manage currency risk exposure the Bank enters into ready, spot, forward and swaps transactions with the SBP and in the interbank market, financial institutions and corporate.

The Bank's foreign exchange exposure comprises forward contracts, purchases of foreign bills, foreign currencies cash in hand, balances with banks abroad, foreign placements with the SBP and foreign currencies assets and liabilities. The net open position is managed with the statutory limits, as fixed by the SBP. Appropriate segregation of duties exists between the front, middle and back office functions.

### 41.3.2 Equity Position Risk

Investments in equity are generally regarded as riskier relative to fixed income securities owing to the inherent volatility of stock market prices. The risks from various factors include, but are not limited to:

- changes in business cycle affecting the business of the company in which the investment is made. Change in business circumstances (i.e. fundamentals) of the company, its business sector, industry and / or economy in general;
- mismanagement of the investee company, third party liability whether through class action or otherwise or occurrence of other events such as strikes, fraud, etc. in the company in which investment is made;
- fluctuation in the shares' prices resulting from their dependence on market sentiment, speculative activity, supply and demand of shares and liquidity in the market;
- possibility of defaults by participant or failure of the stock exchanges, the depositories, the settlement or the clearing system on discharging their fiduciary responsibilities; and
- any government or court order restraining payment of dividend by a company to its shareholders.

The Bank mitigates the aforesaid risks as follows:

- through diversification and capping maximum exposure in a single sector / company. Additionally, continuous follow up of these sectors and companies through self monitoring and fundamentals research from reputable brokerage houses;
- compliance with the SBP regulations for equity exposure / investments and compliance with the SECP Corporate Governance Rules by the investee company prudent investing practices (focus on dividend payout history);
- the Bank will refrain from speculative trading and the investment will be made as per the guidelines on liquidity and growth as per investment policy manual or set by the Board of Directors of the Board; and
- the Bank follows a delivery versus payment settlement system thereby minimizing risk in relation to settlement risk.

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#### 41.3.3 Mismatch of Interest Rate Sensitive Assets and Liabilities

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in the market mark-up / interest rates. The Bank is exposed to interest / mark-up rate risk as a result of mismatches or gaps in the amount of interest / mark-up based assets and liabilities that mature or re-price in a given period. The Bank manages this risk by matching / re-pricing of assets and liabilities. The Bank is generally not excessively exposed to interest / mark-up rate risk as more of its assets and liabilities are re-priced frequently. The Assets and Liabilities Committee (ALCO) / Executive Risk Management Committee (ERMC) of the Bank monitors and manages the interest rate risk with the objective of limiting the potential adverse effects on the profitability of the Bank.

Management of interest rate risk is one of the critical components of market risk management in banks. The Bank's net interest income or net interest margin is also dependent on the movement of interest rates and mismatches in the cash flows or re-pricing dates. Interest rate risk management includes establishing and monitoring various risk mitigating / quantifying limits such as PVPB, duration, balance sheet DGAP and other money market and interest rate sensitivity limits.

As part of the risk reporting, an interest rate sensitivity statement is prepared on a quarterly basis. This statement classifies the interest rate-sensitive assets and liabilities into various maturity groups enabling the management to monitor the impact of interest rate movements on the Statement of Financial Position.

2013											
Exposed to Yield / Interest risk											
Effective Yield / Interest rate	Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years	Non-interest bearing financial instruments
----- (Rupees in '000) -----											
On-balance sheet financial instruments											
Assets											
0.00%	158,230,033	13,835,984	-	-	-	-	-	-	-	-	144,394,049
Cash and balances with treasury banks				1,375,930	1,205,778	-	-	-	632	-	3,045,755
1.90%	18,388,738	10,479,259	2,281,384	-	-	-	-	-	-	-	-
Balances with other banks				3,996,110	-	-	-	-	-	-	-
12.30%	51,941,866	47,945,756	3,996,110	-	-	-	-	-	-	-	-
Lending to financial institutions - net				43,029,572	9,602,290	11,265,858	37,303,275	16,485,075	22,815,602	1,837,225	87,639,455
9.63%	396,411,825	774,592,292	91,861,181	-	-	-	-	-	-	-	555
Investments - net				94,902,781	113,237,238	13,320,576	14,867,895	43,193,542	11,381,301	9,875,550	32,948,535
11.26%	620,216,609	175,944,263	143,492,908	-	-	-	-	-	-	-	268,028,349
Advances - net				-	-	-	-	-	-	-	-
0.00%	33,180,295	231,760	-	-	-	-	-	-	-	-	-
Other assets				139,308,283	124,045,306	24,586,434	52,171,170	59,658,617	34,197,535	11,712,775	-
	1,278,369,366	323,029,314	241,631,583	-	-	-	-	-	-	-	-
Liabilities											
0.00%	13,894,667	-	-	-	-	-	-	-	-	-	13,894,667
Bills payable				2,144,356	158,000	151,803	2,464,376	907,005	200,201	-	-
8.60%	23,014,353	6,253,292	10,735,520	-	-	-	-	-	-	-	-
Borrowings				73,787,836	45,799,665	4,451,298	7,168,737	5,831,818	81,276	918	332,320,983
5.94%	1,101,845,283	591,085,158	41,307,594	-	-	-	-	-	-	-	-
Deposits and other accounts				-	-	-	-	-	-	-	-
Sub-ordinated loans				2,723	15,182	8,691	4,347	22,036	-	-	-
13.10%	57,215	1,598	2,638	-	-	-	-	-	-	-	-
Liabilities against assets subject to finance lease				-	-	-	-	-	-	-	57,415,355
0.00%	57,944,799	484,957	-	-	-	-	-	-	-	-	-
Other liabilities				75,944,915	46,017,334	4,611,592	9,637,460	6,760,859	281,477	918	403,631,005
	1,196,756,317	597,825,005	52,045,752	63,363,368	78,027,972	19,974,842	42,533,710	52,897,758	33,916,058	11,711,857	(135,602,656)
	81,613,049	(274,795,691)	189,585,831	-	-	-	-	-	-	-	-
On-balance sheet gap											
Off-balance sheet financial instruments											
Cross currency swaps											
	-	-	-	-	-	-	-	-	-	-	-
Forward purchase of foreign exchange				27,464,730	1,377,396	-	-	-	-	-	-
Forward sale of foreign exchange				16,890,382	134,317	-	-	-	-	-	-
	204,673,055	96,145,751	79,685,178	-	-	-	-	-	-	-	-
132,796,307				16,890,382	134,317	-	-	-	-	-	-
337,469,382				44,355,112	1,511,713	-	-	-	-	-	-
187,255,021				-	-	-	-	-	-	-	-
Off-balance sheet gap											
Total Yield / Interest Risk Sensitivity Gap											
	419,082,411	(87,540,670)	293,933,347	107,718,480	79,539,685	19,974,842	42,533,710	52,897,758	33,916,058	11,711,857	(135,602,656)
Cumulative Yield / Interest Risk Sensitivity Gap											
	(87,540,670)	206,392,677	314,111,157	393,650,842	413,625,684	456,159,394	509,057,152	542,973,210	554,685,067	419,082,411	

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

## 41.3.3 Mismatch of Interest Rate Sensitive Assets and Liabilities - (continued)

2012 - (Restated)											
Exposed to Yield / Interest risk											
Effective Yield / Interest rate	Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years	Non-interest bearing financial instruments
----- (Rupees in '000) -----											
<b>On-balance sheet financial instruments</b>											
<b>Assets</b>											
Cash and balances with treasury banks	158,756,638	10,782,779	135,105	-	-	-	-	-	-	-	147,838,754
Balances with other banks	30,895,173	7,893,089	8,728,754	1,637,321	1,309,894	-	-	-	583	-	11,325,532
Lending to financial institutions - net	8,280,997	8,172,645	100,000	8,352	-	-	-	-	-	-	-
Investments - net	342,964,635	19,743,954	53,178,009	47,461,515	60,557,459	11,148,847	7,509,441	40,357,030	17,686,507	174,079	85,147,794
Advances - net	658,653,662	130,911,902	220,786,181	134,452,585	95,444,552	18,397,295	15,662,461	28,085,558	7,148,043	6,635,641	1,129,450
Other assets	26,600,210	29,425	49,320	15,795	-	220,720	7,119	1,616	-	-	26,276,215
	1,226,151,321	177,533,794	282,977,369	183,575,568	157,311,905	29,766,862	23,179,021	68,444,204	24,835,133	6,809,720	271,717,745
<b>Liabilities</b>											
Bills payable	14,367,639	-	-	-	-	-	-	-	-	-	14,367,639
Borrowings	52,158,143	39,755,583	5,546,117	1,534,543	896,309	208,332	514,427	4,397,262	-	39,055	(733,485)
Deposits and other accounts	1,037,049,090	583,043,539	46,652,704	36,187,272	46,548,013	1,309,236	2,266,150	5,308,258	16,287	8,194	315,710,437
Sub-ordinated loans	-	-	-	-	-	-	-	-	-	-	-
Liabilities against assets subject to finance lease	38,353	726	1,811	3,907	19,667	9,245	2,997	-	-	-	-
Other liabilities	51,894,564	105,622	71,540	59,582	62,271	159,162	56,590	17,680	-	-	51,362,137
	1,155,507,789	622,905,470	52,272,172	37,785,284	47,526,260	1,684,975	2,840,164	9,723,200	16,287	47,249	380,706,728
<b>On-balance sheet gap</b>	70,643,532	(445,371,676)	230,705,197	145,790,284	109,785,645	28,081,887	20,338,857	58,721,004	24,818,846	6,762,471	(108,988,983)
<b>Off-balance sheet financial instruments</b>											
Forward purchase of foreign exchange	176,517,384	84,303,957	58,325,962	32,831,446	1,056,019	-	-	-	-	-	-
Forward sale of foreign exchange	96,414,777	74,408,843	19,283,605	2,712,329	-	-	-	-	-	-	-
<b>Off-balance sheet gap</b>	272,932,161	158,712,800	77,619,567	35,543,775	1,056,019	-	-	-	-	-	-
<b>Total Yield / Interest Risk Sensitivity Gap</b>	343,575,693	(286,658,876)	308,324,764	181,334,059	110,841,664	28,081,887	20,338,857	58,721,004	24,818,846	6,762,471	(108,988,983)
<b>Cumulative Yield / Interest Risk Sensitivity Gap</b>	(286,658,876)	21,665,888	21,665,888	202,999,947	313,841,611	341,923,498	362,262,355	420,983,359	445,802,205	452,564,676	343,575,693

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

## 41.4 Liquidity Risk

Liquidity risk is the risk that the Bank will be unable to meet its liability when they fall due. To limit this risk, management has arranged diversified funded sources, manages assets with liquidity in mind and monitors liquidity on daily basis. In addition, the Bank maintains statutory deposits with central banks inside and outside Pakistan.

The purpose of liquidity management is to ensure sufficient cash flows to meet all of the Bank's liabilities when due, under both normal and stressed conditions without incurring unacceptable losses or risking sustained damage to the Bank's business franchises, as well as to capitalize on opportunities for business expansion. This includes the Bank's ability to meet deposit withdrawals either on demand or at contractual maturity, to repay borrowings as they mature and to make new loans and investments as opportunities arise.

The ALCO is responsible for ensuring that the Bank has adequate liquidity and monitors liquidity gaps, to execute this responsibility. Regulatory stress as well as proprietary stress testing and scenario analysis are performed to proactively identify and manage liquidity needs /requirements. Bank has various limits / ratios, triggers and management actions in place to monitor and mitigate liquidity risk.

### 41.4.1 Maturities of Assets and Liabilities (based on contractual maturity)

2013										
(Rupees in '000)										
	Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years
<b>Assets</b>										
Cash and balances with treasury banks	158,230,033	158,230,033	-	-	-	-	-	-	-	-
Balances with other banks	18,388,738	13,525,014	2,281,384	1,375,930	1,205,778	-	-	-	632	-
Lending to financial institutions - net	51,941,866	47,945,756	3,996,110	-	-	-	-	-	-	-
Investments - net	396,411,825	74,008,996	91,858,482	43,159,709	64,509,611	16,224,770	55,785,088	20,545,726	22,806,879	7,512,564
Advances - net	620,216,609	110,590,987	90,586,394	34,263,661	120,405,997	36,260,032	36,504,200	107,838,389	67,940,235	15,826,714
Operating fixed assets	34,588,864	562,553	5,123	-	6,909,036	347,163	3,013,638	1,616,996	294,478	21,819,877
Deferred tax assets - net	10,968,824	(131)	-	7,081	1,747	4,985	134	2,164,422	8,790,586	-
Other assets	80,991,187	13,231,436	15,989,420	9,566,723	2,133,915	23,510,480	16,341,385	217,428	-	400
	1,371,717,946	418,094,644	204,716,913	88,373,104	195,166,084	76,347,430	111,644,445	132,382,961	99,832,810	45,159,555
<b>Liabilities</b>										
Bills payable	13,894,667	13,894,667	-	-	-	-	-	-	-	-
Borrowings	23,014,353	4,962,482	10,736,823	2,144,356	158,000	1,441,109	2,464,376	907,005	200,202	-
Deposits and other accounts	1,101,845,283	834,361,329	64,933,538	68,727,245	85,943,965	13,211,743	11,511,263	22,944,164	212,036	-
Sub-ordinated loans	-	(48,248)	-	48,248	-	-	-	-	-	-
Liabilities against assets subject to finance lease	57,215	1,598	2,638	2,723	15,182	8,691	4,347	22,036	-	-
Other liabilities	72,242,898	27,401,928	2,672,503	8,759,987	1,169,051	21,201,688	2,251,846	4,425,543	2,153,731	2,206,621
Deferred tax liabilities	-	-	-	-	-	-	-	-	-	-
	1,211,054,416	880,573,756	78,345,502	79,682,559	87,286,198	35,863,231	16,231,832	28,298,748	2,565,969	2,206,621
<b>Net assets</b>	160,663,530	(462,479,112)	126,371,411	8,690,545	107,879,886	40,484,199	95,412,613	104,084,213	97,266,841	42,952,934
Share capital	21,275,131									
Reserves	33,536,713									
Unappropriated profit	49,734,161									
Non-controlling interest	820,663									
Surplus on revaluation of assets - net	55,296,862									
	160,663,530									

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

## 41.4.1 Maturities of Assets and Liabilities (based on contractual maturity) - (continued)

2012 - (Restated)									
(Rupees in '000)									
Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years
<b>Assets</b>									
Cash and balances with treasury banks	158,621,533	135,105	-	-	-	-	-	-	-
Balances with other banks	30,895,173	8,727,011	1,637,321	1,309,894	-	-	-	583	-
Lending to financial institutions - net	8,280,997	100,000	-	-	-	-	-	-	-
Investments - net	342,964,635	17,892,246	47,512,534	120,255,739	16,483,763	19,340,545	44,851,546	17,686,507	5,763,746
Advances - net	658,653,688	89,207,154	121,123,296	132,792,180	47,092,184	29,753,396	105,950,097	75,105,183	7,692,480
Operating fixed assets	29,714,221	16,913	-	49,937,698	1,694,348	439,707	2,681,102	226,965	21,852,929
Deferred tax assets - net	9,833,685	(6,927)	-	-	1,646	-	2,974,942	6,864,024	-
Other assets	77,250,240	11,331,548	8,202,548	2,968,588	20,713,031	20,921,275	275,745	-	48,671
	1,316,349,257	304,463,828	178,475,699	260,130,304	85,983,326	70,454,923	156,733,432	99,883,262	35,357,826
<b>Liabilities</b>									
Bills payable	14,367,639	-	-	-	-	-	-	-	-
Borrowings	52,158,143	5,493,523	1,534,543	935,364	260,926	-	4,397,262	-	-
Deposits and other accounts	1,037,049,090	79,397,043	35,817,319	73,280,672	12,067,588	5,473,380	9,570,008	213,584	-
Sub-ordinated loans	-	-	-	-	-	-	-	-	-
Liabilities against assets subject to finance lease	38,353	1,811	3,907	19,667	9,245	2,996	-	-	-
Other liabilities	67,855,124	1,958,263	9,224,908	1,043,488	18,921,955	2,177,961	4,206,809	2,051,076	2,114,484
	1,171,468,349	901,176,734	46,580,677	75,279,191	31,259,714	7,768,170	18,174,079	2,264,660	2,114,484
<b>Net assets</b>	144,880,908	(596,712,906)	131,895,022	184,851,113	54,723,612	62,686,753	138,559,353	97,618,602	33,243,342
Share capital	18,500,114	-	-	-	-	-	-	-	-
Reserves	30,305,210	-	-	-	-	-	-	-	-
Unappropriated profit	59,332,321	-	-	-	-	-	-	-	-
Non-controlling interest	790,878	-	-	-	-	-	-	-	-
Surplus on revaluation of assets - net	35,952,385	-	-	-	-	-	-	-	-
	144,880,908	-	-	-	-	-	-	-	-

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

## 41.4.2 Maturities of Assets and Liabilities (based on behavioural study)

The Bank has assets and liabilities that have contractual and non-contractual maturities. The Bank conducts statistical study to assess the expected maturity of assets and liabilities with non-contractual maturities. The behavioural maturities are determined on the basis of statistical study conducted by the Bank, based on the past six years of data. The attrition rate of deposits is determined based on historically observed weekly data of all Current and Saving Deposit accounts using VaR based approach. The approach considers the tendency of variation among the respective time bands for selected deposit types and drives the portion of volatility of such time bands based on 99% confidence interval on the variation data so calculated. The remaining portion of the deposit which marked as core is accordingly shifted to higher time bands. The advances have been disclosed based on contractual maturities.

2013

	Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years
(Rupees in '000)										
<b>Assets</b>										
Cash and balances with treasury banks	158,230,033	65,874,945	7,648,570	42,353,259	42,353,259	-	-	-	-	-
Balances with other banks	18,388,738	13,525,014	2,281,384	1,375,930	1,205,778	-	-	-	632	-
Lending to financial institutions - net	51,941,866	47,945,756	3,996,110	-	-	-	-	-	-	-
Investments - net	396,411,825	74,008,996	91,858,482	43,159,709	64,509,611	16,224,770	55,785,088	20,545,726	22,806,879	7,512,564
Advances - net	620,216,609	110,590,987	90,586,394	34,263,661	120,405,997	36,260,032	36,504,200	107,838,389	67,940,235	15,826,714
Operating fixed assets	34,568,864	562,553	5,123	-	6,909,036	347,163	3,013,638	1,616,996	294,478	21,819,877
Deferred tax assets - net	10,968,824	(131)	-	7,081	1,747	-	5,119	2,164,422	8,790,586	-
Other assets	80,991,187	9,414,831	7,363,656	22,009,092	2,134,194	23,510,201	16,341,385	217,428	-	400
	1,371,717,946	321,922,951	203,739,719	143,168,732	237,519,622	76,342,166	111,649,430	132,382,961	99,832,810	45,159,555
<b>Liabilities</b>										
Bills payable	13,894,667	6,003,587	798,324	3,545,878	3,545,878	-	-	-	-	-
Borrowings	23,014,353	4,962,483	10,736,823	2,144,356	158,000	1,441,109	2,464,376	907,005	200,201	-
Deposits and other accounts	1,101,845,283	241,499,794	91,950,949	166,333,887	180,741,232	137,691,815	135,991,334	147,424,235	212,037	-
Sub-ordinated loans	-	(48,248)	-	48,248	-	-	-	-	-	-
Liabilities against assets subject to finance lease	57,215	1,598	2,638	2,723	15,182	8,691	4,347	22,036	-	-
Other liabilities	72,242,898	24,380,575	5,099,852	9,353,991	1,168,065	21,202,674	2,251,846	4,425,543	2,153,731	2,206,621
	1,211,054,416	276,799,789	108,589,586	181,429,083	185,628,357	160,344,289	140,711,903	152,778,819	2,565,969	2,206,621
<b>Net assets</b>	160,663,530	45,123,162	95,150,133	(38,260,351)	51,891,265	(84,002,123)	(29,062,473)	(20,395,858)	97,266,841	42,952,934
Share capital	21,275,131									
Reserves	33,536,713									
Unappropriated profit	49,734,161									
Non-controlling interest	820,663									
Surplus on revaluation of assets - net	55,296,862									
	160,663,530									



# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

## 41.4.2 Maturities of Assets and Liabilities (based on behavioural study) - (continued)

2012 - (Restated)										
Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years	
(Rupees in '000)										
<b>Assets</b>										
Cash and balances with treasury banks	158,756,638	63,839,997	42,087,581	42,087,581	-	-	-	-	-	-
Balances with other banks	30,895,173	19,220,364	8,727,011	1,309,894	-	-	-	583	-	-
Lending to financial institutions - net	8,280,997	8,180,997	-	-	-	-	-	-	-	-
Investments - net	342,964,635	17,892,247	47,512,534	120,255,739	16,483,783	19,340,544	44,851,546	17,686,507	5,763,746	-
Advances - net	658,653,668	89,207,155	49,937,698	132,792,180	47,092,184	29,753,396	105,950,097	75,105,183	7,692,479	-
Operating fixed assets	29,714,221	16,913	-	2,802,257	1,694,348	439,707	2,681,102	226,965	21,852,929	-
Deferred tax assets - net	9,833,685	(6,927)	-	1,646	-	-	2,974,942	6,864,024	-	-
Other assets	77,250,240	8,174,183	18,462,987	2,968,588	20,713,031	20,921,275	275,745	-	48,671	-
	1,316,349,257	206,524,929	230,823,719	302,217,885	85,983,326	70,454,922	156,733,432	99,883,262	35,357,825	-
<b>Liabilities</b>										
Bills payable	14,367,639	6,555,128	3,572,429	3,572,429	-	-	-	-	-	-
Borrowings	52,158,143	39,422,692	1,534,543	935,364	260,926	113,833	4,397,262	-	-	-
Deposits and other accounts	1,037,049,090	232,935,172	135,539,811	174,999,316	132,362,608	125,768,400	129,865,028	213,584	-	-
Sub-ordinated loans	-	-	-	-	-	-	-	-	-	-
Liabilities against assets subject to finance lease	38,353	727	3,907	19,667	9,245	2,996	-	-	-	-
Other liabilities	67,855,124	23,299,815	4,211,985	1,043,488	18,921,955	2,177,961	4,206,809	2,051,076	2,114,483	-
	1,171,468,349	302,213,534	150,478,242	180,570,264	151,554,734	128,063,190	138,469,099	2,264,660	2,114,483	-
<b>Net assets</b>	<b>144,880,908</b>	<b>(95,688,605)</b>	<b>80,345,477</b>	<b>121,647,621</b>	<b>(65,571,408)</b>	<b>(57,608,266)</b>	<b>18,264,333</b>	<b>97,618,602</b>	<b>33,243,342</b>	<b>-</b>
Share capital	18,500,114									
Reserves	30,305,210									
Unappropriated profit	59,332,321									
Non-controlling interest	790,878									
Surplus on revaluation of assets - net	35,952,385									
	144,880,908									

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

## 42. ISLAMIC BANKING BUSINESS

The Bank is operating 18 Islamic banking branches as at December 31, 2013 (December 31, 2012: 8 branches).

### 42.1 Profit Distribution Policy for Islamic Banking Division

The profit distribution mechanism during the year complies with the rules and principles of Islamic Shariah and is in the light of guidelines approved by the Shariah Advisor of the Bank's Islamic Banking Division and the SBP guidelines related to Shariah Compliance.

The non-compliant income identified during the year is transferred to the charity account.

### 42.2 Statement of Financial Position As at December 31, 2013

Note

2013  
----(Rupees in '000)----

2012

#### ASSETS

Cash and balances with treasury banks

263,743

173,725

Balances with other banks

80

753,957

Investments

42.2.1

4,819,868

1,220,635

Islamic financing and related assets

42.2.2

951,020

1,322,280

Operating fixed assets

59,554

12,541

Other assets

162,952

69,488

6,257,217

3,552,626

#### LIABILITIES

Bills payable

9,547

2,439

Deposits and other accounts

- Current accounts

1,520,348

1,476,882

- Saving accounts

571,311

369,579

- Term deposits

684,746

669,092

- Deposit from financial institutions-Remunerative

2,261,206

407,327

Due to Head Office

283,959

352,927

Other liabilities

58,960

51,975

5,390,077

3,330,221

#### NET ASSETS

867,140

222,405

#### REPRESENTED BY

Islamic Banking Fund

800,000

300,000

Unappropriated profit / (loss)

67,140

(77,595)

867,140

222,405

#### Remuneration to Shariah Advisor

1,822

1,521

#### CHARITY FUND

Opening balance

0.10

-

Additions during the period

1.22

0.10

Payment / utilisation during the period

(1.19)

-

Closing balance

0.13

0.10

### 42.2.1 Investments

Sukuk

4,952,707

1,357,536

Provision for diminution in the value of investments

(132,839)

(136,901)

4,819,868

1,220,635

### 42.2.2 Islamic financing and related assets

Murabaha

688,400

688,400

Diminishing Musharaka

389,097

624,109

Ijarah assets

89,773

231,504

1,167,270

1,544,013

Provision against non-performing financings

(216,250)

(221,733)

951,020

1,322,280

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 42.3 PROFIT AND LOSS ACCOUNT

For the year ended December 31, 2013

	2013	2012
	----(Rupees in '000)----	
Profit / return earned on financings, investments and placements	485,169	458,731
Profit / return expensed on deposit	(137,479)	(220,086)
Net spread earned	347,690	238,645
Depreciation on assets given on Ijarah	(121,984)	(136,133)
	225,706	102,512
Provision against advances and investments	-	(103,426)
Provision reversed against advances and investments	9,546	37,666
	9,546	(65,760)
Profit / (Loss) after provision	235,252	36,752
<b>Other income</b>		
Fee, commission and brokerage income	4,366	3,591
Income from dealing in foreign currencies	2,512	(5)
Other income	947	-
Total other income	7,825	3,586
	243,077	40,338
<b>Other expenses</b>		
Administrative expenses	(175,937)	(117,933)
Profit / (loss) for the year	67,140	(77,595)

### 42.4 Unconsolidated Cash Flow Statement

For the year ended December 31, 2013

#### Cash Flow from Operating Activities

Profit / (Loss) for the year	67,140	(77,595)
Adjustments :		
Depreciation - Own assets	1,401	1,279
Depreciation - Ijarah assets	121,984	136,133
Provision against non performing financings	(9,546)	65,760
	113,839	203,172
	180,979	125,577
(Increase) / Decrease in operating assets		
Due from Financial Institutions	753,877	(753,957)
Financings	(3,340,412)	273,748
Other assets	(93,464)	41,694
	(2,679,999)	(438,515)
(Increase) / Decrease in operating liabilities		
Bills payable	7,108	(6,946)
Deposits and other accounts	2,114,731	1,403,036
Borrowings from Head Office	8,627	(1,054,023)
Other liabilities	6,986	3,325
	2,137,452	345,392
<b>Net cash (used in) / generated from operating activities</b>	(361,568)	32,454
<b>Cash Flow from Investing Activities</b>		
Investment in operating fixed assets	(48,414)	(602)
<b>Net cash used in investing activities</b>	(48,414)	(602)
<b>Cash Flow from Financing Activities</b>		
Net Cash Flow from Financing Activities	500,000	-
<b>(Decrease) / Increase in cash and cash equivalents</b>	90,018	31,852
Cash and cash equivalents at beginning of the year	173,725	141,873
<b>Cash and cash equivalents at end of the year</b>	263,743	173,725

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 42.5 Allocation of Income and Expenses to Remunerative Depositors' Pool

	2013 ----(Rupees in '000)----	2012 ----(Rupees in '000)----
Income from financing activities	246,380	309,439
Income from investments	227,388	138,076
Income from placements with Financial Institutions	11,401	11,216
<b>Total Income</b>	<b>485,169</b>	<b>458,731</b>
Less: Administrative expenses directly attributable to the Pool	(121,271)	(136,133)
Less: Profit Distributed to other Special Pools	(54,067)	(4,140)
<b>Gross Distributable Income</b>	<b>309,831</b>	<b>318,458</b>
Mudarib (Bank) share of profit before Hiba	(36,804)	(75,271)
Add: Reversal of income on classified investment recognized by bank	-	14,343
Less: Hiba from bank's share to depositors	4,726	57,572
Net Mudarib (Bank) share of profit	(32,078)	(3,356)
<b>Rab-ul-Maal Share of Profit</b>	<b>277,753</b>	<b>315,102</b>
<b>Rab-ul-Maal Share of Profit is distributed as follows:</b>		
Remunerative depositors' share in Mudarabah pool	105,910	217,063
Bank's equity in Mudarabah pool	171,843	98,039
	<b>277,753</b>	<b>315,102</b>

Note: Administrative and operating expenses are paid by the Bank and not charged to the depositors' pool as per guidelines of Mudarabah

### 42.6 Pools maintained by NBP-IBD

NBP-IBD has managed a General Pool and Three special pools during the year 2013. The General pool was maintained throughout the year and the special pools were maintained for specific periods the key features of the special pools maintained are as follows:

Pool description	Pool start date	Pool end date	Profit sharing Ratio	
			Rab-ul-Mall	Mudarib
Special pool 1	20-May-13	30-Sep-13	92%	8%
Special pool 2	8-Nov-13	to date	80%	20%
Special pool 3	30-Dec-13	9-Jan-14	85%	15%

### 42.7 Sectors of economy where Mudaraba based deposits have been deployed

Sector	Percentage
Chemicals & pharmaceuticals	3.54%
Textile spinning	1.44%
Textile composite	3.27%
Cement	1.57%
Oil Gas	5.45%
Fuel & energy	8.17%
Leasing/Modarbas	1.45%
Services	0.06%
Federal Government	75.05%
<b>Total</b>	<b>100%</b>

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 42.8 Parameters for profit allocation and charging expenses

Profit of the pools has been distributed between Mudarib and Rab-ul-Mall by using preagreed profit sharing ratios. The share of Rab-ul-Mall's profit has been distributed among different customers using the various weightages assigned to the different categories of the pool.

Direct expenses charged to the pool comprise the depreciation on Ijarah Assets and brokerage commission paid on purchase of Sukuk from secondary market.

(Rupees in '000)

### 42.9 Mudarib Share

Gross distributable income	309,831
Mudarib (Bank) share of profit before Hiba	36,804

Percentage

Mudarib Share	12%
---------------	-----

(Rupees in '000)

### 42.10 Hiba from Mudarib share

Mudarib (Bank) share of profit before Hiba	36,804
Hiba from bank's share to depositors	4,726

Percentage

Hiba from bank's share to depositors	13%
--------------------------------------	-----

42.11 During the year, the average profit rate earned by the Islamic Banking Group is 8.70% and the profit rate distributed to the depositors is 4.84%.

### 43. SUBSEQUENT EVENT

The Board of Directors has proposed a cash dividend of Rs. 2 per share (2012: Rs. 7 per share) amounting to Rs. 4,255 million (2012: Rs. 12,950 million) and bonus shares in the proportion of Nil ordinary shares (2012: 15) per 100 ordinary shares held amounting to Rs. Nil million (2012: Rs. 2,775 million) at its meeting held on March 03, 2014 for approval of the members at the annual general meeting to be held on March 28, 2014. These consolidated financial statements do not reflect this appropriation as explained in note 5.20.

### 44. GENERAL

Figures have been rounded off to the nearest thousand rupees.

### 45. DATE OF AUTHORIZATION FOR ISSUE

The consolidated financial statements were authorized for issue on March 03, 2014 by the Board of Directors of the holding company.

Chairman

President

Director

Director

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

Annexure I as referred to in  
Note 9.14 to the financial statements

## 1.1 Particulars of investments held in listed companies and modarabas

### 1.1.1 Ordinary shares

Investee	JCRVIS	PACRA	No. of shares held		Market Value	
			2013	2012	2013	2012
-----Rupees in '000-----						
<b>Held-for-trading</b>						
Attock Refinery Limited	Unrated	AA/A1+	-	188,600	-	31,606
D G Khan Cement	Unrated	Unrated	-	3,508,875	-	191,514
Lafarge Pakistan Cement	Unrated	Unrated	-	193	-	1
Lucky Cement Limited	Unrated	Unrated	-	400,000	-	60,616
Nishat Chunian Limited	Unrated	AA-/A1+	81,200	-	4,888	-
Nishat Mills Limited	Unrated	AA-/A1+	-	1,075,500	-	68,671
P.T.C.L	Unrated	Unrated	-	6,250,000	-	108,438
TPL Trakker Limited	Unrated	A-/A2	-	462,500	-	4,181
Fauji Fertilizer Company Limited	Unrated	Unrated	-	209,500	-	24,541
Angro Corporation Limited	Unrated	AA-	184,500	662,500	29,221	60,977
Pakistan State Oil Company Limited	Unrated	AA+	134,000	-	44,517	-
Pakistan Petroleum Limited	Unrated	Unrated	161,000	-	35,568	-
			560,700	12,757,668	114,194	550,545
<b>Available-For-Sale</b>						
Abbott Laboratories Limited	Unrated	Unrated	462	462	182	106
Adamjee Insurance Company Limited	Unrated	AA	8,036,244	3,321,865	300,314	226,352
Adil Textile Mills Limited	Unrated	Unrated	47,696	47,696	-	-
ADOS Pakistan Ltd	Unrated		575,500	-	31,440	-
Agriauto Industries Limited	Unrated	Unrated	567,047	567,047	44,695	45,449
Aisha Steel Mills Limited	A-/A-2	Unrated	10,000,000	10,000,000	93,900	106,500
AKZO Nobel Pakistan Limited	Unrated	Unrated	13,316	13,316	1,660	1,152
Al Abbas Sugar Mills Limited	A/A1	A/A1	727,285	727,285	70,547	75,274
Al Abid Silk Mills Limited	Unrated	Unrated	583,570	583,570	9,454	10,218
Al Qaim Textile Mills	Unrated	Unrated	183,265	183,265	-	240
Al-Ghazi Tractors Limited	Unrated	Unrated	1,705	1,705	362	406
Allied Bank Limited	AA+/1+	AA/A1+	7,450,797	8,024,861	670,572	589,747
American Life Insurance	Unrated		2,500,000	2,500,000	90,750	83,750
Amtext Limited	Unrated	Unrated	23,172,472	23,172,472	78,323	57,931
Arif Habib Corp Limited	AA/A-1+	Unrated	2,185,692	2,185,692	48,632	52,719
Arif Habib Limited	Unrated	Unrated	157,977	143,615	5,060	4,432
Arj Garment Accessories Limited	Unrated	Unrated	34,541	34,541	521	276
Asim Textile Mills Limited	Unrated	Unrated	582,237	582,237	14,119	5,409
Askari Bank Limited	Unrated	AA/A1+	19,145,344	19,576,391	268,035	337,105
Atlas Battery Limited	Unrated		144	120	56	28
Atlas Insurance	Unrated		68,904	57,420	4,307	2,614
Attock Petroleum Limited	Unrated	Unrated	1,011,151	842,626	505,262	431,416
Attock Refinery Limited	Unrated	AA/A1+	911,885	735,385	189,371	123,236
Ayaz Textile Mills Limited	Unrated	Unrated	107,432	107,432	-	-
Azgard Nine	Unrated	D	22,169,691	22,169,691	158,292	179,353
Balochistan Particle Board Limited	Unrated	Unrated	398,550	398,550	1,989	1,395
Baluchistan Wheels Limited	Unrated	Unrated	811,357	811,357	42,548	28,397
Bank Al Habib Limited	Unrated	AA+/A1+	10,034,424	18,101,924	416,930	574,374
Bank Alfalah Limited	Unrated	AA/A1+	30,689,567	37,820,567	829,846	636,142
Bank Of Punjab	Unrated	AA-/A1+	1,322,479	1,322,479	14,574	14,151
Bankislami Pakistan Limited	Unrated	A/A1	2,210,107	2,210,107	15,338	20,355
Bata Pakistan Limited	Unrated	Unrated	40	40	112	54
Berger Paints Limited	Unrated	Unrated	203,429	203,429	14,698	4,713
Bestway Cement Limited (Mustehkam)	Unrated	Unrated	345,923	345,923	24,561	9,686
Blessed Textiles Limited	Unrated	Unrated	3,742	3,742	750	441
Boc Pakistan Limited (Linde Pakistan)	Unrated	Unrated	515,585	515,585	92,218	79,137
Bolan Casting Limited	Unrated	Unrated	1,504,649	1,367,863	47,577	49,257
Brother Textile Mills Limited	Unrated	Unrated	214,100	214,100	1,321	771
Burshane LPG Pakistan (Former Shell LPG)	Unrated	Unrated	1,816,238	1,816,238	74,829	65,457
Buxlay Paints Limited	Unrated	Unrated	89,291	89,291	1,725	1,161
Casspak Industries Limited	Unrated	Unrated	27,384	27,384	-	-
Century Insurance Company Limited	A/A-2	Unrated	1,147,500	1,147,500	18,601	15,090
Chashma Sugar Mills Limited	Unrated	Unrated	-	23	-	-
Cherat Cement Limited	Unrated	Unrated	-	2,828,500	-	137,889
Clariant Pakistan Limited	Unrated	Unrated	353,570	703,570	95,386	181,662
Colony Mills	Unrated	Unrated	595,397	595,397	3,376	3,031
Colony Sarhad Textile	Unrated	Unrated	167,677	167,677	-	84
Colony Sugar Mills Limited	Unrated	Unrated	181,491	181,491	1,980	1,111
Crescent Knitwear	Unrated	Unrated	42,130	42,130	-	-
Crescent Steel & Allied Product	Unrated	Unrated	2,828,885	3,571,714	133,410	125,546
Crescent Textile Mills Limited	Unrated	Unrated	1,049,799	1,049,799	22,623	16,282
Cynamid (Wyeth Pakistan )	Unrated	Unrated	57,788	57,788	260,049	55,188
D.S. Industries Limited	Unrated	Unrated	540,339	540,339	2,858	1,778
Dadabhoy Construction	Unrated	Unrated	35,390	40,024	-	3
Dadabhoy Cement Industries	Unrated	Unrated	5,004,500	5,004,500	32,329	12,611
Dandot Cement	Unrated	Unrated	160,000	160,000	1,509	1,027
Data Agro Limited	Unrated	Unrated	50,135	50,135	981	363
Dawood Capital Management	Unrated	AM3+	338,285	338,285	785	1,001
Dawood Hercules Corporation Limited	Unrated	Unrated	4,719,492	7,189,992	264,858	233,962
Dawood Lawrencepur Limited	Unrated	Unrated	135,387	135,387	11,366	6,194
Dewan Cement (Pakland Cement)	Unrated	D	4,587,003	4,587,003	31,926	23,210
Dewan Khalid Textile	Unrated	Unrated	142,425	142,425	1,830	912
Balance carried forward			172,558,415	189,360,952	5,048,737	4,636,148



# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

Investee	JCRVIS	PACRA	No. of shares held		Market Value	
			2013	2012	2013	2012
					-----Rupees in '000-----	
<b>Balance brought forward</b>			<b>172,558,415</b>	<b>189,360,952</b>	<b>5,048,737</b>	<b>4,636,148</b>
Dewan Mushtaq Textile	Unrated	Unrated	14,442	14,442	260	122
Dewan Salman Fibres	Unrated	Unrated	2,740,202	2,740,202	7,179	6,576
Dewan Sugar Mills	Unrated	Unrated	696,135	696,135	2,499	2,276
DG Khan Cement	Unrated	Unrated	8,797,028	8,897,028	754,169	485,600
Dost Steel Limited	Unrated	Unrated	55,076	55,076	308	346
Dynea Pakistan	Unrated	Unrated	23,358	23,358	890	423
EFU General Insurance	AA	Unrated	214,481	214,481	19,715	18,338
Ellicot Spinning Mills Limited	Unrated	Unrated	91	91	9	5
Emco Industries Limited	Unrated	Unrated	384,708	384,708	1,547	1,750
English Leasing Limited	Unrated	Unrated	360,416	360,416	-	-
Engro Corporation Limited	Unrated	A/A1	6,486,522	7,386,722	1,027,335	679,874
Engro Foods Limited	Unrated	AA/A1+	10,347,488	31,199,409	1,080,692	3,061,910
Engro Foods Limited	Unrated	AA/A1+	20,851,921	-	2,177,775	-
Engro Poly mer & Chemicals Limited	Unrated	Unrated	2,645,333	1,770,833	35,474	17,921
Escort Investment Bank	BB	BBB/A3	1,221,067	1,221,067	3,920	5,006
Faran Sugar Mills Limited	Unrated	Unrated	363,699	1,331,545	11,838	34,633
Fateh Industries	Unrated	Unrated	11,712	11,712	199	64
Fateh Sportswear Limited	Unrated	Unrated	23,003	23,003	477	218
Fateh Textile Mills	Unrated	Unrated	11,847	11,847	-	1,185
Fatima Enterprises	Unrated	A+/A1	109	109	-	2
Fatima Fertilizer Company Limited	Unrated	A+/A1	6,240,614	6,240,614	178,232	164,752
Fauji Cement Company Limited	Unrated	Unrated	2,500,000	68,500	39,875	448
Fauji Fertilizer Company Limited	Unrated	Unrated	-	179,306	-	21,004
Faysal Bank Limited	AA/A-1+	AA/A1+	3,139,214	2,742,592	35,756	29,209
Fazal Textile Mills	Unrated	Unrated	34,527	34,527	14,069	8,465
Fecto Cement Limited	Unrated	Unrated	880,337	880,337	39,289	30,486
Ferozsons Laboratories Limited	Unrated	Unrated	1,400,780	1,500,780	222,094	120,227
FFC Bin Qasim Limited	Unrated	Unrated	1,598,899	10,899	70,048	421
First Capital Securities Corp.	Unrated	Unrated	2,048,345	2,048,345	5,940	7,497
First Dawood Investment Bank	Unrated	CCC	1,394,028	1,394,028	2,119	3,053
First Equity Modarba	Unrated	Unrated	2,034,435	2,034,435	13,305	6,510
First National Equities Limited	Unrated	Unrated	191,637	191,637	630	770
Flying Cement Limited	Unrated	Unrated	10,011,000	12,012,000	61,468	45,522
General Tyre & Rubber Co.	Unrated	Unrated	2,563,500	1,600,000	135,148	42,464
Gandhara Nissan Limited	Unrated	Unrated	35,131	35,131	452	208
Ghani Gases Limited	Unrated	Unrated	-	2,485,000	-	43,314
Ghani Glass Limited	Unrated	Unrated	4,911	287,178	295	17,647
Gharibwal Cement	Unrated	Unrated	1,339,000	1,339,000	23,714	11,957
Glaxosmithkline (Glaxo Welcome)	Unrated	Unrated	4,395,099	4,086,454	598,656	299,660
Globe Textile Mills	Unrated	Unrated	33,704	33,704	-	293
Grays Of Cambridge	Unrated	Unrated	160,985	160,985	7,521	9,843
Greaves Aircondition	Unrated	Unrated	30,080	30,080	-	-
Gulistan Spinning Mills	Unrated	Unrated	148,828	148,828	763	854
Gulistan Textile Mills	Unrated	Unrated	374,355	374,355	5,990	5,615
Gulshan Spinning Mills	Unrated	Unrated	313,190	313,190	1,660	2,061
Habib Bank Limited	AAA/A-1+	Unrated	2,893,636	5,420,551	482,167	638,595
Habib Bank Modaraba 1st	AA-/A-1+	AA+/A1+	465	400,465	5	3,804
Habib Metropolitan Bank	Unrated	AA+/A1+	30,776,785	35,776,785	771,574	674,392
Habib Modaraba (Ist)	AA-	AA+/A1+	635	635	6	6
Habib Sugar	Unrated	Unrated	6,546,806	6,546,806	191,036	161,706
Hafiz Textile Mills	Unrated	Unrated	3,792	3,792	235	97
Haji Mohammad Ismail Mills Limited	Unrated	Unrated	1,594,650	1,594,650	5,215	4,864
Hakkim Textile Mills	Unrated	Unrated	131,445	131,445	-	-
Hashimi Can Company	Unrated	Unrated	82,154	82,154	-	657
Hinopak Motors Limited	Unrated	Unrated	259,462	259,462	52,551	22,765
Honda Atlas Car	Unrated	Unrated	2,482,754	2,482,754	104,375	48,314
Hub Power Company Limited	Unrated	AA+/A1+	-	164,185	-	7,428
Hub Power Company Limited	Unrated	AA+/A1+	57,740,000	57,740,000	3,505,973	2,612,158
Huffaz Seamless Pipe Ind.	Unrated	Unrated	269	269	6	6
I.B.L. Modaraba (Ist)	Unrated	Unrated	727,077	727,077	1,454	1,636
I.D.B.P.	Unrated	Unrated	1,011	-	-	-
Ibrahim Fibers	Unrated	AA-/A1+	2,114,562	2,411,562	146,962	116,117
ICI Pakistan	Unrated	Unrated	-	39,799	-	6,921
IGI Insurance Limited	Unrated	AA	4,169,441	4,328,941	685,373	416,790
Indus Dyeing & Manuf.	A+/A-1	Unrated	267,362	267,362	312,814	167,101
Indus Motor	Unrated	Unrated	-	50,000	-	13,500
Innovative Invest.Bank Limited(Housing Finance)	Unrated	Unrated	17,952	17,952	-	-
International Industries Limited	Unrated	Unrated	6,312,636	6,312,636	292,717	207,749
International Knit Wear	Unrated	Unrated	60,716	60,716	525	392
International Steel Limited	Unrated	Unrated	2,915,478	2,915,478	50,205	35,277
Invest Capital Investment Bank Limited	Unrated	Unrated	3,705,680	3,705,680	5,077	6,300
Jahangir Siddiqui Investment Company	Unrated	A+/A1	31,405	31,405	343	255
Javed Omer Vohra & Co	Unrated	Unrated	859,960	859,960	-	1,634
Jehangir Siddiqui & Company Limited	Unrated	AA/A1+	28,503	28,503	262	460
Johnson & Phillips (Pak.) Limited	Unrated	Unrated	292,675	292,675	5,985	3,922
JS Bank Limited	Unrated	A+/A1	15,496,904	15,496,904	69,736	90,967
K-Electric Company	Unrated	A-/A2	-	369,225	-	2,127
Karam Ceramics Limited	Unrated	Unrated	-	182,554	-	1,444
Karim Cotton Mills	Unrated	Unrated	56,285	56,285	-	-
KASB Bank (Platinum Bank)	Unrated	BBB/A3	918,280	918,280	1,763	2,231
Khairpur Sugar Mills Limited	Unrated	Unrated	3,088,000	3,088,000	32,331	38,507
Khurshid Spinning Mills	Unrated	Unrated	53,900	53,900	-	-
Kohat Cement Limited	Unrated	Unrated	301,200	532,000	29,448	37,575
Kohat Textile Mills Limited	Unrated	Unrated	2,926,554	2,926,554	61,750	46,825
Kohinoor Energy Limited	Unrated	Unrated	10,135,351	10,135,351	359,704	228,147
Kohinoor Mills Limited	Unrated	Unrated	895,683	895,683	15,764	9,960
Balance carried forward			<b>426,569,120</b>	<b>453,243,476</b>	<b>18,815,403</b>	<b>15,435,307</b>

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

Investee	JCRVIS	PACRA	No. of shares held		Market Value	
			2013	2012	2013	2012
			-----Rupees in '000-----			
Balance brought forward			426,569,120	453,243,476	18,815,403	15,435,307
Kohinoor Power Co.	Unrated	Unrated	147,865	147,865	421	519
Kohinoor Sugar Mills	Unrated	Unrated	-	366,887	-	2,018
Kohinoor Textile Mills Limited	Unrated	Unrated	2,054,323	2,054,323	61,609	30,527
Kot Addu Power Company Limited	AA+/A-1+	Unrated	17,546,644	15,249,644	1,083,505	753,180
KSB Pumps Co.Limited	Unrated	Unrated	1,087,818	1,087,818	98,284	70,708
Lafarge Pakistan Cement	Unrated	Unrated	6,563,719	8,563,719	54,873	43,418
Leiner Pak.Gelatine	Unrated	Unrated	13,900	13,900	195	286
Libaas Textile Limited	Unrated	Unrated	250,000	250,000	2,425	-
Lotte Pakistan PTA Limited	Unrated	Unrated	4,300,000	4,300,000	31,562	31,605
Lucky Cement Limited	Unrated	Unrated	2,223,301	2,432,601	666,701	368,636
Maple Leaf Cement Limited	Unrated	BB/B	319	319	9	5
Maqbool Textile Mills	Unrated	Unrated	382	382	12	7
Mari Petroleum Company Limited	Unrated	Unrated	3,040,417	3,415,417	646,697	335,906
Masood Textile Mills Limited	Unrated	Unrated	4,593,662	4,593,662	580,823	120,124
MCB Bank Limited	Unrated	AAA/A1+	46	1,580,842	13	331,597
Mehar Dastgir Textile	Unrated	Unrated	24,856	24,856	-	-
Mehran Jute Limited	Unrated	Unrated	61,931	61,931	-	-
Metropolitan Steel Corp ( Restricted )	Unrated	Unrated	50,204	50,204	801	801
Millat Tractors Limited	Unrated	Unrated	567,840	469,290	273,983	264,942
Mirpurkhas Sugar Mills	Unrated	Unrated	802,353	634,272	32,896	26,100
Moonlite Pak (Blanket)	Unrated	Unrated	58,846	58,846	705	421
Morafco Limited	Unrated	Unrated	29,069	29,069	-	-
Nagina Cotton Mills Limited	Unrated	Unrated	498	498	45	27
National Foods Limited	A+/A-1	Unrated	3,531,125	2,974,900	1,559,874	859,568
National Over.	Unrated	Unrated	12,471	12,471	-	-
National Refinery Limited	Unrated	AA+/A1+	869,554	555,554	187,406	117,611
Nestle Pakistan Limited	Unrated	Unrated	4,980	4,980	37,599	23,572
NIB (Ndlc-Iffc Bank ) NIB Bank Limited	Unrated	AA-/A1+	12,862,190	12,862,190	30,098	33,828
Nishat (Chunian) Limited	A-/A-2	AA-/A1+	2,071,949	2,932,840	124,731	102,767
Nishat Chunian Power Limited	A/A-2	AA-/A1+	436	436	15	9
Nishat Mills Limited	Unrated	AA-/A1+	383,218	6,566,618	48,761	419,279
Nishat Power Limited	A+/A-2	A+/A1	893	893	27	17
Oil And Gas Company Limited	AAA/A-1+	Unrated	2,050,581	2,474,781	566,699	476,668
Orix Leasing Pakistan Limited	Unrated	AA/A1+	1,689,793	1,689,793	43,090	25,347
Otsuka Pakistan	Unrated	Unrated	-	53,619	-	2,024
Pace Pakistan Limited	Unrated	D	37,314,967	37,314,967	141,424	111,572
Package Limited	Unrated	AA/A1+	2,501,663	3,269,663	682,028	494,242
Pak Datacom Limited	Unrated	Unrated	750,791	750,791	52,195	42,990
Pak Electron Limited	Unrated	A-/A2	4,599,015	4,599,015	91,934	49,485
Pak Suzuki Motors Limited	Unrated	Unrated	1,990,727	2,490,727	306,353	218,287
Pakgen Power Limited	Unrated	AA/A1+	4,550,000	4,550,000	98,781	95,732
Pakistan Engineering Company Limited	Unrated	Unrated	135,242	135,242	6,627	7,438
Pakistan International Airlines Corporation "A-Class"	Unrated	Unrated	20,851,011	20,851,011	174,731	84,030
Pakistan National Shipping Corporation	Unrated	AA-/A1+	608,707	1,253,462	51,211	43,646
Pakistan Oil Fields Limited	Unrated	Unrated	1,229,000	1,750,000	611,686	765,695
Pakistan Paper Products Limited	Unrated	Unrated	78,272	189,772	4,040	7,591
Pakistan Petroleum Limited	Unrated	Unrated	270,966	225,805	57,976	39,920
Pakistan Refinery Limited	Unrated	A-/A2	3,361,306	3,361,306	255,930	232,939
Pakistan Reinsurance Company Limited	Unrated	Unrated	12,083,770	14,882,779	343,783	363,884
Pakistan Services Limited	Unrated	Unrated	418,460	418,460	119,261	67,791
Pakistan State Oil	Unrated	AA+/A1+	2,988,589	-	992,869	-
Pakistan State Oil	Unrated	AA+/A1+	18,798,535	19,202,593	6,245,249	4,459,034
Pakistan Telecommunication Company Limited	Unrated	Unrated	37,671,354	16,020,854	1,071,373	277,962
Pakistan Tobacco	Unrated	Unrated	1,100	145,531	619	9,832
Pan Islamic Steamship	Unrated	Unrated	421	421	-	-
Pangrio Sugar	Unrated	Unrated	-	393	-	1
Paramount Spinning Mills	Unrated	Unrated	994,301	994,301	6,423	9,098
Pervez Ahmed Securities Limited	Unrated	Unrated	301,925	301,925	918	894
Pioneer Cement Limited	Unrated	Unrated	26,405,714	27,405,714	1,011,339	494,399
Premier Insurance Co. of Pakistan Limited	Unrated	Unrated	56,074	56,074	418	2,711
Premium Textile Mills	Unrated	Unrated	167,389	184,889	28,490	16,132
Punjab Modaraba (Ist)	Unrated	BBB/A3	595,224	595,224	1,113	1,821
Quetta Textile Mills	D	Unrated	9,686	9,686	600	271
Redco Textile Mills Limited	Unrated	Unrated	402,378	402,378	1,855	2,314
RMCPPL	Unrated	Unrated	13	13	-	-
Ruby Textile Mills	Unrated	Unrated	311,132	311,132	4,574	1,201
Rupali Polyester Limited	Unrated	Unrated	816,483	816,483	15,921	21,310
S.G.Power	Unrated	Unrated	164,692	164,692	379	606
Sadoon Textile Mills	Unrated	Unrated	421	421	-	-
Safe Mix Concrete Products	Unrated	Unrated	-	1,097,569	-	10,098
Saif Textile Mills Limited	Unrated	Unrated	363	363	14	8
Salman Noman Enterprises	Unrated	Unrated	167,606	167,606	1,123	838
Samba Bank Limited	AA-/A-1	Unrated	3,469,974	6,154,267	16,378	18,401
Samin Textile Mills	Unrated	Unrated	1,604,838	1,604,838	20,670	10,752
Sana Industries Limited	Unrated	Unrated	560	448	38	22
Sanghar Sugar Mills	Unrated	Unrated	115	115	3	3
Sapphire Textile Mills	A+/A-1	Unrated	226	226	88	50
Sardar Chemical Ind.Limited	Unrated	Unrated	75,413	75,413	524	648
Saudi Pak.Leasing Co.	D	Unrated	42,673	1,582,673	120	5,144
Schon Textiles Mills	Unrated	Unrated	131,446	131,446	-	-
Searle Pakistan Limited	BBB+	Unrated	215,150	1,190,000	26,584	51,170
Security Investment Bank	A/A-2	Unrated	1,160,703	1,160,703	3,772	4,353
Security Papers Limited	AAA/A-1+	AAA/A1+	1,122,013	935,011	78,878	47,985
Service Fabrics Limited	Unrated	Unrated	687,561	687,561	-	-
Service Industries Limited	Unrated	Unrated	842,126	842,126	458,580	140,635
Service Textile Mills	Unrated	Unrated	82,575	82,575	-	-
Balance carried forward			683,496,973	707,127,560	37,936,134	28,089,757

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

Investee	JCRVIS	PACRA	No. of shares held		Market Value	
			2013	2012	2013	2012
					-----Rupees in '000-----	
Balance brought forward			683,496,973	707,127,560	37,936,134	28,089,757
Shabbir Tiles & Ceramics	Unrated	Unrated	1,891,989	1,801,895	16,839	15,586
Shahmurad Sugar Mills Limited	BBB+/A-2	Unrated	3,895	3,895	77	60
Shah Taj Sugar Mills	Unrated	Unrated	408,539	408,539	35,134	32,728
Shakarganj Mills	Unrated	D	-	666,302	-	8,062
Shell Pakistan Limited	Unrated	Unrated	175,000	175,000	33,325	23,833
Shezan International	Unrated	Unrated	40	37	29	16
Siemens (Pakistan) Engineering Company Limited	Unrated	Unrated	-	698,212	-	540,891
Silk Bank Limited	A-/A-2	Unrated	1,810,788	1,810,788	3,803	4,129
Sindh Fine Textile Mills	Unrated	Unrated	39,603	39,603	279	-
Sitara Chemicals Industries Limited	A+/A-1	Unrated	520,814	570,814	127,605	102,176
Sitara Energy Limited	Unrated	Unrated	1,130,517	1,130,517	40,258	32,220
SME Leasing Limited	BB+/B	Unrated	1,230,477	1,230,477	6,152	9,229
Soneri Bank Limited	Unrated	AA-/A1+	54,272,585	59,369,214	593,199	420,928
Standard Chartered Leasing Limited	Unrated	AA+/A1+	193	193	1	1
Standard Chartered Modaraba	Unrated	AA+/A1+	1,975,021	1,975,021	33,733	22,811
Sui Northern Gas Pipeline Company Limited	Unrated	AA/A1+	18,805,318	47,301,230	400,553	1,099,754
Sui Northern Gas Pipeline Company Limited	Unrated	AA/A1+	32,322,335	-	688,466	-
Sui Southern Gas Pipeline Limited	Unrated	AA-/A1+	29,536,674	36,488,174	710,652	748,372
Summit Bank Limited (Formuly Arif Habib Bank)	Unrated	A-/A-3	48,908,297	48,908,297	105,153	145,258
Sunshine Cotton Mills Limited	Unrated	Unrated	498,220	498,220	-	-
Suraj Ghee Limited	Unrated	Unrated	27,384	27,384	-	-
Taj Textile Mills Limited	Unrated	Unrated	763,513	763,513	-	-
Tandlianwala Sugar Limited	Unrated	Unrated	17,948	17,948	1,365	1,526
Tata Textile Mills	Unrated	Unrated	34	34	2	1
Tele Card Limited	Unrated	Unrated	22,371,376	5,005,876	116,555	12,915
Thall Limited	Unrated	Unrated	6,197,498	6,297,498	856,866	873,014
Thatta Cement Co. Limited	Unrated	Unrated	9,859,862	9,859,862	246,398	246,497
TPL Direct Insurance Limited	Unrated	Unrated	4,141,360	4,141,360	41,207	41,331
TPL Trakker Limited	Unrated	A-/A2	15,444,597	7,478,597	114,753	67,607
Treet Corporation	AA-/A-1	Unrated	2,540,572	2,454,045	248,290	161,059
TRG Pakistan	Unrated	Unrated	788,000	30,332,500	6,990	169,559
Tri Star Modaraba (Ist)	Unrated	Unrated	151,492	151,492	1,000	265
Twakkal Garments Industries Limited	Unrated	Unrated	172,325	172,325	-	-
Unicap Modaraba	Unrated	Unrated	178,631	178,631	309	268
United Bank Limited	AA+/A-1+	Unrated	2,200,233	3,743,733	291,641	313,238
United Brands Limited (Udl Industries)	Unrated	Unrated	4,085	4,085	186	106
United Distributors Pak.	Unrated	Unrated	525	525	10	5
Wah Noble Chemicals Limited	Unrated	Unrated	324,421	324,421	20,114	14,057
Worldcall Telecom	Unrated	D	47,435,914	17,247,414	117,641	43,636
Yousuf Weaving Mills	Unrated	Unrated	627,427	627,427	3,288	2,855
Zahur Cotton Mills	Unrated	Unrated	225	225	-	-
Zeal Pak Cement Limited	Unrated	Unrated	247,789	247,789	-	-
Zil Limited (Zulfqar Ind.Limited)	Unrated	Unrated	-	19,200	-	2,003
Jahangir Siddiqui & Company Limited	Unrated	AA-	13,400	13,400	123	216
Agriotech Ltd	Unrated	D	242,055	242,055	3,067	7,907
			990,777,944	999,555,327	42,801,197	33,053,873

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

## 1.1.2 Particulars of Investments held in un-listed companies

### 1.1.2.1 Ordinary Shares - Holding 10% and above

Investee	Rating		Percentage of holding	No. of Shares held	Cost of Investment		Break-up value of investment	Based on accounts as at	Name of Chief Executive
	JCRVIS	PACRA			2013	2012			
					Rupees in '000				
Digri Sugar Mills Limited	Unrated	Unrated	19.1%	2,000,000	4,063	4,063	8,126	30-Sep-99	Mr. Naveed Ahmad Javeri
Gelcaps Pakistan Limited	Unrated	Unrated	14.6%	2,000,000	4,665	4,665	25,340	30-Jun-06	Mr. Sadruddin Hashwani
Intech International	Unrated	Unrated	18.6%	275,000	-	-	-	Not Available	Mr. Hassan Zaidi
Pakistan Agriculture Storage Service Corporation (Face value: Rs.1,000 each)	Unrated	Unrated	18.3%	5,500	5,500	5,500	109,831	31-Mar-03	Maj. General Fahim Akhter Khan
Precision Engineering	Unrated	Unrated	16.8%	15,100	-	-	-	Not Available	.....
Resources and Engineering Management Corporation	Unrated	Unrated	10.0%	66,125	-	-	(484,696)	June 30,2005	Mr.Zaheer Hussain
Safa Rice Mills Limited	Unrated	Unrated	15.8%	450,000	-	-	-	Not Available	Mr. Pervaiz Alam
Sigma Knitting Mills	Unrated	Unrated	14.1%	500,000	-	-	(6,793)	June 30,1999	..... Not Available.....
					14,228	14,228			

### 1.1.2.2 Ordinary Shares - Holding below 10%

Investee	Rating		No. of Shares held	Cost of Investment		Break-up value of investment	Based on accounts as at	Name of Chief Executive
	JCRVIS	PACRA		2013	2012			
	-----Rupees in '000-----							
Adamjee Floorings Limited	Unrated	Unrated	233,400	-	-	-	Not Available	
Adamjee Papers & Board Mills Limited	Unrated	Unrated	30,080	-	-	-	Not Available	
Adil Polypropylene Limited	Unrated	Unrated	137,597	-	-	-	Not Available	
Afsar Textile Mills Limited	Unrated	Unrated	69,093	-	-	-	Not Available	
Al Ameen Textile	Unrated	Unrated	32,778	-	-	-	Not Available	
Al Zamin Modarba Management/Professional Management Modaraba	Unrated	Unrated	30,000	328	328	-	Not Available	
Al-Hussany Industries Limited	Unrated	Unrated	140,000	1,000	1,000	2,134	June 30, 2006	Mr. Bashir A. Chaudhry
Alif Textile Mills Limited	Unrated	Unrated	31,514	-	-	-	Not Available	
Amazai Textile Limited	Unrated	Unrated	163,464	-	-	-	Not Available	
AMZ Venture Limited Class A	Unrated	Unrated	10,111	-	-	-	Not Available	
Apex Fabrics Limited	Unrated	Unrated	200,000	122	-	-	Not Available	
Arabian Seas Country Club	Unrated	Unrated	144,506	-	-	-	Not Available	
Arag Industries Limited	Unrated	Unrated	650,000	6,500	-	-	Not Available	
Aslo Electronics Limited	Unrated	Unrated	96,478	-	-	-	Not Available	
Aswan Tantage Limited	Unrated	Unrated	20,054	-	-	-	Not Available	
Atlas Power Limited	Unrated	Unrated	86,030	-	-	-	Not Available	
Attock Textile Mills Limited	Unrated	Unrated	37,500,000	375,000	375,000	653,823	30-Jun-13	Maqsood A. Basra
Awam Textile Mills Limited	Unrated	Unrated	100,000	200	200	(1,412)	Sept. 30, 1998	Mr. Arshad Ali Chaudhry
Babri Cotton Mills Limited	Unrated	Unrated	108,696	-	-	-	Not Available	
Bahawalpur Textile Limited	Unrated	Unrated	321,778	3,218	3,218	23,365	June 30, 2011	Raza Kuli Khan Khattak
Baluchistan Foundry (Tower)	Unrated	Unrated	33,283	-	-	-	Not Available	
Bankers Equity Limited (B.E.L.)	Unrated	Unrated	37,664	-	-	-	Not Available	
Bankers Equity Limited (B.E.L.)	Unrated	Unrated	1,485,925	-	-	-	Not Available	
Bawany Textile Mills Limited	Unrated	Unrated	251,022	-	-	-	Not Available	
Bela Engineers Limited	Unrated	Unrated	42,972	-	-	-	Not Available	
Brikks Pvt Limited	Unrated	Unrated	135,658	-	-	-	Not Available	
Callimate Telips Telecom Limited	Unrated	Unrated	39,050	-	-	-	Not Available	
Central Cotton Mills	Unrated	Unrated	44	0.08	-	-	Not Available	
Charsada Sugar Mills Limited	Unrated	Unrated	17,864	-	-	-	Not Available	
Chilya Corrugated Board Limited	Unrated	Unrated	4,634	-	-	-	Not Available	
Crescent Spinning Mills	Unrated	Unrated	22,076	-	-	-	Not Available	
Crown Textile	Unrated	Unrated	370,744	-	-	-	Not Available	
Dadabhoj Leasing Co.	Unrated	Unrated	161,948	-	-	-	Not Available	
Dadabhoj Sack Limited	Unrated	Unrated	188,742	-	-	-	Not Available	
Engine System	Unrated	Unrated	25,102	-	-	-	Not Available	
F.T.C. Management	Unrated	Unrated	788,500	-	-	-	Not Available	
Fauji Akbar Portia	Unrated	Unrated	50,000	250	250	34,657	June 30, 2012	Engr. Mir Fateh Sultan
Fauji Oil Terminals	Unrated	Unrated	29,188,739	321,076	321,076	156,201	30-Jun-13	Mr. Ahmed Kamal Rana
Fazal Vegetable Ghee	Unrated	Unrated	1,088,600	10,886	10,886	26,052	June 30, 2013	Lt. Gen @ M. Mustafa Khan
First Women Bank Limited	Unrated	Unrated	21,486	-	-	-	Not Available	
Fortune Securities Limited	Unrated	BBB-/A2	7,698,441	21,100	21,100	107,026	Dec. 31, 2012	Ms.Shafqat Sultana
Frontier Textile Mills Limited	Unrated	Unrated	500,000	5,000	5,000	8,334	June 30, 2012	Mr. Qasim Lakhani
Ghafoor Textile Mills	Unrated	Unrated	50,000	500	500	272	Sep. 30, 2002	Not available
Ghulam M.Dadabhoj ( Dadabhoj Padube )	Unrated	Unrated	23,424	-	-	-	Not Available	
Gulistan Power Generation Limited	Unrated	Unrated	25,278	-	-	-	Not Available	
Gypsum Corporation	Unrated	Unrated	220,000	2,200	2,200	8,096	June 30, 2000	Mr. Abdul Shakoor
H.Shaikh Muhammed Hussain	Unrated	Unrated	84,176	-	-	-	Not Available	
Harum Textile	Unrated	Unrated	57,634	-	-	-	Not Available	
Hazara Woolen Mills Limited	Unrated	Unrated	29,683	-	-	-	Not Available	
Hyderabad Electronic	Unrated	Unrated	20,000	202	202	-	Not Available	
Indus Bank Limited.	Unrated	Unrated	50,135	-	-	-	Not Available	
Indus Polyester Co.	Unrated	Unrated	76	-	-	-	Not Available	
Insecta Pakistan Limited	Unrated	Unrated	3	-	-	-	Not Available	
Inter Asia Leasing Company Limited	Unrated	Unrated	50,000	-	-	315	June 30,1997	Mr. Syed Tauqeer Haider
Investec Securities Limited	Unrated	Unrated	50,000	500	-	-	Not Available	
Islamabad Stock Exchange Ltd	Unrated	Unrated	50,205	-	-	-	Not Available	
Islamic Investment Bank	Unrated	Unrated	3,034,603	34,346	-	-	Not Available	
Itti Textile Mills	Unrated	Unrated	71,339	-	-	-	Not Available	
JDM Textile Mills Limited	Unrated	Unrated	83,418	-	-	-	Not Available	
Junaid Cotton Mills Limited	Unrated	Unrated	478,500	4,784	4,784	11,639	June 30, 2012	Mr.LT. Gen @ Ali Kuli Khan
Kaisar Arts & Krafts	Unrated	Unrated	51,759	328	-	-	Not Available	
Karachi Pipes	Unrated	Unrated	868,959	8,395	-	-	Not Available	
Karim Silk Mills Limited	Unrated	Unrated	79,710	-	-	-	Not Available	
Kaytex Mills (Saleem Denim Ind.)	Unrated	Unrated	9,690	-	-	-	Not Available	
Kaytex Mills Limited	Unrated	Unrated	82,575	-	-	-	Not Available	
Kohinoor ( Cotton ) Textile	Unrated	Unrated	377,800	3,778	3,778	-	Not Available	
Kohinoor Looms Limited	Unrated	Unrated	31,935	-	-	-	Not Available	
Lafayette Industries Synth.	Unrated	Unrated	86,366	-	-	-	Not Available	
Marr Fabrics Limited	Unrated	Unrated	46,765	-	-	-	Not Available	
Medi Glass Limited	Unrated	Unrated	60,246	-	-	-	Not Available	
Mehran Bank Limited	Unrated	Unrated	150,404	-	-	-	Not Available	
Mian Mohammad Sugar	Unrated	Unrated	376,390	-	-	-	Not Available	
Mohib Textile Limited	Unrated	Unrated	87,630	15	-	-	Not Available	
Mubarik Dairies	Unrated	Unrated	507,080	-	-	-	Not Available	
Muslim Ghee Mills Limited	Unrated	Unrated	28,227	-	-	-	Not Available	
Myfip Video Industries	Unrated	Unrated	181,000	1,810	-	-	Not Available	
National Asset Leasing Corporation	Unrated	Unrated	537,300	5,373	-	-	Not Available	
National Construction Limited	Unrated	Unrated	135,050	14	-	-	Not Available	
National Film Development Corporation Limited	Unrated	Unrated	149,999	250	250	597	June 30, 2005	Mr. Ali Mohammad Shaikh
National Industry Cooperative Bank of Gujrat	Unrated	Unrated	10,000	-	-	(1,825)	June 30, 2000	Mr. Sajjad Haider
National Institution of Facilitation Technology (Pvt) Ltd	Unrated	Unrated	1	-	-	-	Not Available	
National Investment Trust (face value Rs.100 each)	Unrated	Unrated	1,478,227	1,526	1,526	28,030	June 30, 2012	Mr. M. M. Khan
National Match Ind.	AM-DS	Unrated	79,200	100	100	1,796	June 30, 2010	Mr. Tariq Iqbal Khan
National Woolen Mills Limited	Unrated	Unrated	13,398	-	-	-	Not Available	
Natover Lease & Refinance	Unrated	Unrated	18,300	183	183	-	Not Available	
Naveed Textile Mills	Unrated	Unrated	371,674	2,602	-	-	Not Available	
Newyork Poly Clinic of Karachi	Unrated	Unrated	35,979	-	-	-	Not Available	
Norrie Textile Mills	Unrated	Unrated	220,133	-	-	(241)	June 30,1998	Mr. Akhter Aziz khan
Nowshera Engineering Works Limited	Unrated	Unrated	69,557	-	-	-	Not Available	
Nusrat Textile Mills	Unrated	Unrated	18,179	41	41	-	Not Available	
Balance carried forward	Unrated	Unrated	156,134					
				811,627	751,622			

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

## 1.1.2 Particulars of Investments held in un-listed companies

### 1.1.2.1 Ordinary Shares - Holding below 10%

#### Investee

	Rating		No. of Shares held	Cost of Investment		Break-up value of investment	Based on accounts as at	Name of Chief Executive
	JCRVIS	PACRA		2013	2012			
				-----Rupees in '000-----				
<b>Balance brought forward</b>				<b>811,627</b>	<b>751,622</b>			
Pak Ghee Limited	Unrated	Unrated	29,491	-	-		Not Available.....	
Pak Paper Corporation	Unrated	Unrated	52,831	-	-		Not Available.....	
Pakistan Export Finance Guarantee Agency Limited	Unrated	Unrated	1,152,938	<b>11,529</b>	11,529	1,152	Dec 31, 2009	Not available
Pakistan Paper Corporation Limited	Unrated	Unrated	37,250	<b>373</b>	373		Not Available.....	
Pakistan Telephone Cables	Unrated	Unrated	45,969	<b>143</b>	-		Not Available.....	
Pakistan Textile City	Unrated	Unrated	10,000,000	<b>100,000</b>	100,000		Not Available.....	
Pakistan Tourism Development Corporation	Unrated	Unrated	10,000	<b>100</b>	100	24,983	June 30, 2013	Mr. Zaheer Hussain
Pearl Fabrics Limited	Unrated	Unrated	117,121	-	-		Not Available.....	
People Steel Mills Limited	Unrated	Unrated	1,076,880	<b>3,276</b>	3,276		Not Available.....	
Polyron Limited	Unrated	Unrated	76	-	-		Not Available.....	
Prudential Investment Bank	Unrated	Unrated	166,278	-	-		Not Available.....	
Punjab Building Limited	Unrated	Unrated	226,070	-	-		Not Available.....	
Punjab Cotton	Unrated	Unrated	28,648	-	-		Not Available.....	
Punjab Lamps	Unrated	Unrated	55,274	-	-		Not Available.....	
Qadri Textile Mills Limited	Unrated	Unrated	50,000	<b>500</b>	500		Not Available.....	
Qayyum Spinning	Unrated	Unrated	36,653	-	-		Not Available.....	
Quality Steel Works	Unrated	Unrated	1,685	-	-		Not Available.....	
RCD Ball	Unrated	Unrated	10,027	-	-		Not Available.....	
Refrigerator Manufacturing Company Limited	Unrated	Unrated	45,737	<b>4,589</b>	4,589		Not Available.....	
Regal Ceramics Limited	Unrated	Unrated	45,501	-	-		Not Available.....	
Rehman Cotton Mills Limited	Unrated	Unrated	1,695,800	<b>16,958</b>	16,958	107,895	June 30, 2011	Mr. LT. Gen @ Ali Kuli Khan
Rex Baren Battery	Unrated	Unrated	28,564	-	-		Not Available.....	
Rousch Power Pakistan Limited	Unrated	Unrated	39,729,000	<b>132,888</b>	132,888	870,989	June 30, 2013	Mr. Naseem Akhter
Ruby Rice and General Mills Limited	Unrated	Unrated	75,000	<b>750</b>	750		Not Available.....	
Sahrish Textile Mills	Unrated	Unrated	10,043	<b>21</b>	-		Not Available.....	
Saitex Spinning Mills	Unrated	Unrated	182,423	-	-		Not Available.....	
Shahpur Textile Mills	Unrated	Unrated	200,527	-	-		Not Available.....	
Shahyar (Oe) Textile Mills	Unrated	Unrated	40,023	-	-		Not Available.....	
Shahyar Textile Mills	Unrated	Unrated	113,161	-	-		Not Available.....	
Shoab Capital	Unrated	Unrated	100,000	<b>271</b>	271	544	June 30, 2000	Not available
Siftaq (International) Textile Mills	Unrated	Unrated	54,769	-	-		Not Available.....	
Sindh Alkalis Limited	Unrated	Unrated	359,369	-	-		Not Available.....	
SME Bank Limited	BBB	BBB	6,121,095	<b>26,950</b>	26,950	50,986	31-12-2010	Mr. R. A Chughtai
South Asia Regional Fund	Unrated	Unrated	5,000	<b>287</b>	287		Dec 31, 07	Mr. Jean Fondaumiere
Southern Networks Limited	Unrated	Unrated	-	-	-		Not Available.....	
Star Salica Industries Limited	Unrated	Unrated	26,650	<b>267</b>	267		Not Available.....	
Sunrise Textile Mills	Unrated	Unrated	7,668	-	-		Not Available.....	
Sunshine Cloth Mills	Unrated	Unrated	150,000	-	-		Not Available.....	
Sunshine Cloth Mills	Unrated	Unrated	374,721	-	-		Not Available.....	
Syed Match Ind.	Unrated	Unrated	162	<b>2</b>	-		Not Available.....	
Taga Pakistan Limited	Unrated	Unrated	48,450	-	-		Not Available.....	
Tariq Cotton Mills	Unrated	Unrated	21,907	-	-		Not Available.....	
Tawakkal Limited	Unrated	Unrated	57,297	-	-		Not Available.....	
Tawakkal Modaraba (1st)	Unrated	Unrated	241,827	-	-		Not Available.....	
Transmobile Limited	Unrated	Unrated	644,508	-	-	(44)	June 30, 1997	Mr. Javed Burki
Turbo Tec Limited (Tubes)	Unrated	Unrated	86,788	-	-		Not Available.....	
Union Insurance Co. Of Pakistan	Unrated	Unrated	156	<b>4</b>	-		Not Available.....	
Unity Modaraba	Unrated	Unrated	1,000,000	<b>28</b>	-		Not Available.....	
Uqab Breeding Farms	Unrated	Unrated	70,778	-	-		Not Available.....	
Zafar Textiles Mills Limited	Unrated	Unrated	247,100	<b>256</b>	256		Not Available.....	
Zafar Textiles Mills Limited	Unrated	Unrated	34,041	-	-		Not Available.....	
Zahur Textile Mills	Unrated	Unrated	210,229	-	-		Not Available.....	
Zulsham Engineering Works Limited	Unrated	Unrated	3,300	<b>330</b>	330		Not Available.....	
Karachi Stock Exchange Limited	Unrated	Unrated	4,007,383	<b>11,000</b>	11,000		Not Available.....	
				<b>1,122,149</b>	1,061,945			
				<b>1,136,377</b>	1,076,173			



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 1.2 Particulars of Investments held in units of mutual funds

	Rating		No. of shares held		Market Value	
	JCRVIS	PACRA	2013	2012	2013	2012
----- (Rupees in '000) -----						
ABL Cash Fund	AA(f)	Unrated	15,584,060	14,616,749	155,841	146,356
AH Dow Jones Safe Pak Titans 15 Index Fund	Unrated	Unrated	-	-	-	-
AKD Cash Fund	AA+(f)	Unrated	902,087	420,852	45,131	21,181
Al Falah GHP Cash Fund	Unrated	AA(f)	105,755	100,000	52,932	50,069
Atlas Money Market Fund	Unrated	AA(f)	369,376	344,805	185,704	174,144
Asian Stock Fund	Unrated	Unrated	173,705	173,705	2,345	1,129
Askari Sovereign Cash Fund	Unrated	AAA(f)	1,560,591	1,470,268	16,839	147,805
BMA Empress Cash Fund	AA+(f)	Unrated	-	9,819,759	-	99,592
Dominion Stock Fund	Unrated	Unrated	80,326	80,326	-	-
Faysal Financial Sector Opportunity Fund	-	-	1,028,212	-	103,952	-
Faysal Money Market Fund	AA+(f)	Unrated	1,082,901	973,141	110,153	100,156
Faysal Savings Growth Fund	AA-(f)	Unrated	-	33,732	-	3,481
First Dawood Mutual Fund	Unrated	2-Star/2-Star	1,157,674	5,262,059	-	33,677
First Habib Cash Fund	AA(f)	Unrated	1,049,032	983,752	105,008	98,533
HBL Money Market Fund	AA(f)	Unrated	516,138	487,398	52,177	49,329
IGI Money Market Fund	Unrated	Unrated	1,571,386	1,470,392	157,988	148,078
Investec Mutual Fund	Unrated	Unrated	87,858	87,858	-	-
J.S Large Capital Fund	Unrated	Unrated	403,829	416,857	37,104	29,639
J.S. Value Fund	Unrated	Unrated	-	1,832,764	-	16,495
Lakson Money Market Fund	Unrated	AA(f)	1,055,542	994,080	105,649	99,557
MCB Cash Optimizer Fund	Unrated	AA(f)	2,057,717	1,940,028	205,875	194,527
Meezan Balanced Fund	Unrated	Unrated	2,870,000	2,870,000	40,754	33,177
NAMCO Balanced Fund	Unrated	Unrated	2,450,154	2,205,360	15,901	10,475
NIT-EMOF	Unrated	Unrated	11,267,959	13,098,923	2,126,151	1,940,736
NIUT-NON LOC	Unrated	Unrated	22,323,985	22,323,985	1,110,395	740,933
NIT Government Bond Fund	Unrated	AA(f)	10,000,000	10,000,000	104,132	105,161
NIT Income Fund	Unrated	A+(f)	29,376,653	29,376,653	310,511	319,154
Pak Oman Government Securities Fund	Unrated	AA(f)	5,335,241	4,840,833	54,802	49,861
Pakistan Strategic Allocation Fund	Unrated	3-Star/4-Star	-	-	-	-
PICIC Cash Fund	AA+(f)	Unrated	1,059,733	996,772	106,677	100,102
PICIC Energy Fund	Unrated	Unrated	39,336	2,133,585	530	19,202
PICIC Growth Fund	Unrated	Unrated	-	-	-	-
PICIC Investment Fund	Unrated	Unrated	1,000,000	-	11,370	-
UBL Liquidity Plus Fund	AA+(f)	Unrated	1,557,050	1,469,319	156,600	147,340
Unit Trust of Pakistan	Unrated	Unrated	-	-	-	-
NAFA Government Securities Liquid Fund (NGSLF)	Unrated	AAA(f)	15,693,562	22,095,715	157,599	222,139
NAFA Govt. Securities Liquid Fund	Unrated	AAA(f)	16,090,597	10,834,176	161,587	108,921
NAFA Riba Free Savings Fund	Unrated	AA- (f)	4,839,777	4,494,148	48,860	45,310
NAFA Pension Fund	Unrated	Unrated	540,000	-	58,979	-
NAFA Islamic Pension Fund	Unrated	Unrated	540,000	-	58,687	-
MCB cash management optimizer fund	Unrated	AA+(f)	202,938	-	20,000	-
			<b>153,973,174</b>	<b>168,247,994</b>	<b>5,880,233</b>	<b>5,256,259</b>

### 1.3 Particulars of Investments held in Preference shares

	Rating PACRA	Cumulative/ Non- cumulative	Rate	No. of shares held		Market Value	
				2013	2012	2013	2012
						----- (Rupees in '000) -----	
Listed:							
Agritech Limited (Preference)	Unrated	Cumulative	9.25%	61,748,756	61,748,756	617,488	617,488
Chenab Textile Mills Limited	Unrated	Cumulative	9.25%	10,000,000	10,000,000	10,500	10,500
Nishat Chunian Limited	Unrated	Cumulative	15.00%	-	-	-	-
Saleem Sugar Mills	Unrated	Cumulative	6.00%	105	105	-	-
Summit Bank Preference Class A		Non-Cumulative	10.00%	14,997,640		149,976	-
Masood Textile Mills	Unrated	Floating	12.65%	5,000,000	5,000,000	50,000	50,000
Maple Leaf Cement Factory	SD	Cumulative	9.75%	-	-	-	-
Pak Elektron Limited	A/A1	Cumulative	9.50%	12,893,642	12,893,642	128,936	128,936
				104,640,143	89,642,503	956,900	806,924
Unlisted:							
Pakistan Mercantile Exchange Limited							
Silk Bank Limited (PNCPS)	Unrated	-	-	1,300,000	13,000,000	13,000	13,000
		Non-Cumulative		80,000,000	-	200,000	-
				81,300,000	13,000,000	213,000	13,000

\* Cost of the above investment amounted to Rs. 1,236.90 million (2012: Rs. 886.92 million)



# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

## 1.4 Debentures, Bonds, Participation Term Certificates and Term finance certificates

### 1.4.1 Term finance certificates

Investee	Rate of interest	Profit payment	Maturity	Long Term Rating	No. of certificate held		Market Value	
					2013	2012	2013	2012
					----- (Rupees in '000) -----			
Listed								
Allied Bank Ltd.	11.16% 6 months Kibor + 1.9%	Half yearly	December 6, 2014	AA-	-	-	-	46
Askari Bank Limited	12.53% 6 months Kibor + 2.5%	Half yearly	October 31, 2013	AA-	3,200	3,200	16,212	17,648
Azgard Nine Limited	11.86% 6 month Kibor + 1.25%	Half yearly	August 17, 2012	D	20,000	7,809	26,031	32,538
Bank Al-Falah Ltd.	15% (Fixed)	Half yearly	December 2, 2017	AA-	10,850	16,600	58,161	90,154
Bank Al-Falah Ltd.	14.46% 6 months Kibor + 2.5%	Half yearly	December 2, 2017	AA-		-	-	-
Bank Al-Habib Limited	10.00% 6 month Kibor + 1.5%	Half yearly	June 28, 2012	AA+		-	-	-
Engro Fertilizer Ltd	12.55% 6 months Kibor + 2.4%	Half yearly	December 17, 2016	A+	2,000	2,000	8,525	8,367
Escorts Invest. Bank Ltd.	11.53% 6 months Kibor + 2.5%	Half yearly	September 15, 2014	BB	6,090	1,826	2,243	4,487
Faysal Bank Ltd.	11.01% 6 months Kibor + 2.25%	Half yearly	October 11, 2017	AA-	10,000	13,500	25,062	69,069
Faysal Bank Ltd. (P)	12.40% 6 months Kibor + 2.25%	Half yearly	December 27, 2017	AA-	14,855	10,000	74,271	50,673
Financial Receivable Securitization Company Limited	11.08% 6 month Kibor + 2%	Half yearly	December 27, 2013	A+	5,000	5,000	2,082	6,293
NIB Bank Ltd.	11.36% 6 month Kibor + 1.15%	Half yearly	March 5, 2016	A+		-	-	40,489
Orix Leasing Pak. Ltd.	13.51% 6 months Kibor + 1.5%	Half yearly	May 25, 2012	AA+		-	-	-
Saudi Pak Leasing Co. - HTM	6 months Kibor + 1.5%	Half yearly	March 13, 2013	D	10,000	10,000	13,393	13,000
Soneri Bank Limited	13.61% 6 month Kibor + 1.6%	Half yearly	March 31, 2011	A+		-	-	-
Summit Bank Ltd	12.86% 6 months Kibor + 3.25%	Half yearly	November 11, 2018	A-(SO)	44,898	44,898	224,283	214,242
UBL 1st Issue	8.45% (Fixed)	Half yearly	June 26, 2012	AA		-	-	-
UBL 2nd Issue	9.49% (Fixed)	Half yearly	March 15, 2013	AA		-	-	32,371
UBL 3rd Issue	13.66% 6 months Kibor + 1.7%	Half yearly	September 8, 2014	AA		-	-	338
UBL 4th Issue	12.78% 6 Months Kibor +0.85%	Half yearly	February 14, 2018	AA		-	-	297,385
Telecard Limited	3.75 % above 6 months KIBOR with NO floor & ceiling	Half yearly	May 20, 2015	Non rated	7,000	7,000	12,577	12,848
Al-Zamin Leasing	2.75% above the cut off yield of the last SBP auction of 5 years	Half yearly	September 5, 2013	D	1,030	1,030	5,150	5,150
Azgard Nine Limited	2.40 % above 6 months KIBOR with NO floor & ceiling	Half yearly	September 20, 2017	D	4,000	4,000	6,508	6,508
Azgard Nine Limited (PPTFC)	Zero Rated (i.e. No Interest)	Half yearly	March 30, 2017	Non rated	860	860	4,300	4,300
							478,798	905,906
Unlisted								
Afroze Textile Industries	6 month Kibor + 8.50%	Quarterly	December 29, 2019	Unrated	12	12	284,000	284,000
AgriTech Limited	6 month Kibor + 1.75%	Half yearly	January 14, 2019	D	95,273	68,416	336,368	341,798
AKD Securities Ltd	6 month Kibor + 2.5%	Half yearly	December 31, 2015	D	4	4	744,000	992,000
Al-Azhar Textile Mills Limited	22.00%	Overdue	Overdue	Unrated	14	14	5,168	5,168
Al-Qaim Textile Mills Limited	22.00%	Overdue	Overdue	Unrated	16	16	357	357
Apex Fabrics Limited	22.00%	Overdue	Overdue	Unrated	16	16	2,640	2,640
Aqma Textile Mills Limited	22.00%	Overdue	Overdue	Unrated	14	14	3,549	3,549
Aswan Tentage & Canvas Mills Limited	22.00%	Overdue	Overdue	Unrated	1	1	3,643	3,643
Azgard Nine Limited	zero coupon	-	March 31, 2017	D	122,697	122,697	613,465	613,465
Babri Cotton Mills	Zero Markup	Annually	December 30, 2016	Unrated	5	5	35,301	44,714
Bachani Sugar Mills Limited	22.00%	Overdue	Overdue	Unrated	28	28	33,054	35,896
Baluchistan Cotres Limited	22.00%	Overdue	Overdue	Unrated	22	22	2,745	2,745
Bankers Equity Limited	22.00%	Overdue	Overdue	Unrated	10	10	31,335	47,002
Bela Chemical Limited	22.00%	Overdue	Overdue	Unrated	24	24	24,595	24,595
Bentonite Pak Limited	22.00%	Overdue	Overdue	Unrated	31	31	3,417	3,417
Blue Star Spinning Mills Limited	22.00%	Overdue	Overdue	Unrated	17	17	2,252	2,252
Brother Steel Limited	22.00%	Overdue	Overdue	Unrated	17	17	3,093	3,093
Bunny's Limited	6 months Kibor + 2.25%	Overdue	December 6, 2012	Unrated	6,000	6,000	22,500	22,500
Colony Thal Textile Mills Ltd	Fixed 7%	Annually	December 31, 2017	Unrated	240	6	119,536	119,536
Cast-N-Link Product Limited	22.00%	Overdue	Overdue	Unrated	16	16	2,549	2,549
Chiniot Textile Mills Limited	22.00%	Overdue	Overdue	Unrated	6	6	1,185	1,185
Danneman Fabrics Limited	22.00%	Overdue	Overdue	Unrated	14	14	3,283	3,283
Engro Fertilizer Ltd PRP 1	6 months Kibor + 1.7%	Half yearly	December 17, 2016	A+	9,291	29,126	41,655	130,582
General Dairies & Food Limited	22.00%	Overdue	Overdue	Unrated	6	6	1,350	1,350
Glorex Textile Mills Limited	22.00%	Overdue	Overdue	Unrated	1	1	924	924
Gypsum Corporation Limited	22.00%	Overdue	Overdue	Unrated	1	10	900	900
Hospitex International Limited	22.00%	Overdue	Overdue	Unrated	1	16	239	239
Independent News Paper Corp. Ltd	3 month Kibor	Half yearly	March 30, 2018	B	1	1	1,378,669	1,621,964
Jahangir Siddiqui & Company Limited	6 month Kibor + 1.60%	Half yearly	May 17, 2014	AA+	40	40	49,840	149,582
Janana De Malucho Textile Mills Ltd	Zero Markup	Annually	January 1, 2017	Unrated	11	11	48,663	63,098
Javedan Corporation Ltd. NEW	6 month Kibor + 2.25%	Half yearly	March 16, 2018	Unrated	10	-	95,086	-
Javedan Corporation Limited III	6 month Kibor + 2.25%	Half yearly	August 14, 2018	Unrated	10	-	71,832	-
Javedan Corporation Limited	6 month Kibor + 2.25%	Half yearly	November 10, 2017	Unrated	14,000	14,000	1,225,000	1,225,000
Balance carried forward							5,192,213	5,753,046

All term finance certificates have a face value of Rs. 5,000 each unless otherwise mentioned.

# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

## 1.4 Debentures, Bonds, Participation Term Certificates and Term finance certificates

### 1.4.1 Term finance certificates

Investee	Rate of interest	Profit payment	Maturity	Long Term Rating	No. of certificate held		Market Value	
					2013	2012	2013	2012
----- (Rupees in '000) -----								
Listed								
Balance brought forward							5,192,213	5,753,046
JDW Sugar Mills Limited	3 month Kibor + 1.25%	Quarterly	June 23, 2014	A+	40,000	40,000	22,222	66,824
Kamal Ghee & Allied Industries Limited	22.00%	Overdue	Overdue	Unrated	14	14	4,238	4,238
Kiran Sugar Mills Limited	3 month Kibor + 3.00%	Quarterly	July 6, 2016	Unrated	Pending receipt		120,000	120,000
Kunjah Textile Mills Limited	6 month Kibor + 3.00%	Half yearly	April 23, 2014	Unrated			-	-
Malik Food Industries Limited	22.00%	Overdue	Overdue	Unrated	11	11	1,401	1,401
Minaco Fabrics Limited	22.00%	Overdue	Overdue	Unrated	14	14	1,640	1,640
Moro Textile Mills Ltd.	6 month Kibor + 3.00%P.A	Half yearly	January 10, 2021	Unrated	20	20	188,613	-
Munalisa Fruit Juices	22.00%	Overdue	Overdue	Unrated	2	2	1,500	-
Munawar Engineering Company Limited	3 month Kibor + 3.00%	Quarterly	September 3, 2016	Unrated	28	28	1,306	1,306
National Sugar Industries Limited	22.00%	Overdue	Overdue	Unrated	20	20	-	118,750
National Tiles & Ceramics Limited				Unrated	16	16	205	205
New Allied Electronic industries limited.	3 month Kibor + 1.50 %	Quarterly	December 31, 2020	Unrated			1,433,724	1,433,724
Oil & Gas Investment Limited.	6 month Kibor + 2%.	Half yearly	May 14, 2015	Unrated	188,700	188,700	815,800	940,800
Pakistan International Airlines Corp. Limited	6 month Kibor + 0.85%.	Half yearly	February 18, 2011	Unrated	594,796	594,796	2,972,500	2,972,500
Pakistan Laminates Limited	22.00%	Overdue	Overdue	Unrated			95	-
Pak Libya Holding Co Pvt Ltd	6 month Kibor + 1.6%.	Half yearly	February 7, 2016	AA	50,000	50,000	208,167	249,850
Parthenon private Limited	3 month Kibor + 2%.	Quarterly	December 30, 2017	Unrated	9	9	1,864,725	1,606,776
Pirjee Weaving Mills Limited	22.00%	Overdue	Overdue	Unrated	16	16	401	-
Faysal Bank (Royal Bank of Scotland)	6 month Kibor + 1.9%	Half yearly	December 29, 2012	Unrated			-	27,478
Pak Hy-Oil Ltd	6 months Kibor + 2.25%	Overdue	December 6, 2013	Unrated	1	1	150,000	150,000
Pak Arab Fertilizer Ltd	6 months Kibor + 2.50%	Half yearly	May 19, 2015	AA	757,070	846,570	946,337	2,165,568
Rehman Cotton Mills	Zero Markup	Annually	December 30, 2016	Unrated	11	10	60,087	75,109
Qand Ghar (Pvt) Limited	22.00%	Outstanding	Overdue	Unrated	22	22	2,092	-
Raja Weaving Mills Limited	22.00%	Overdue	Overdue	Unrated	14	14	3,831	-
Regency Textile Mills Limited	22.00%	Overdue	Overdue	Unrated	24	24	6,033	-
Sarela Cement Limited	22.00%	Overdue	Overdue	Unrated	32	32	6,748	-
Seri Sugar Mills Limited	22.00%	Overdue	Overdue	Unrated	24	24	5,422	-
Shazeb Industries Limited	22.00%	Overdue	Overdue	Unrated	14	14	1,840	-
Sialkot Dairies	22.00%	Overdue	Overdue	Unrated	13	13	1,323	-
Silverland Textile Mills Limited	22.00%	Overdue	Overdue	Unrated	6	6	1,035	1,035
Sind Textile Industries	22.00%	Overdue	Overdue	Unrated	15	15	7,445	7,445
Sinsas Enterprises Limited	22.00%	Overdue	Overdue	Unrated	2	2	4,302	4,302
Star Silica International	22.00%	Overdue	Overdue	Unrated	16	16	1,799	1,799
Standard Chartered Bank Limited	Six Month Kibor +0.75%	Half yearly		AAA	66,530	66,530	332,650	390,165
Sunfio Juices Limited	22.00%	Overdue	Overdue	Unrated	28	28	748	748
Tanocraft Limited	22.00%	Overdue	Overdue	Unrated	22	22	-	904
Tawakkal Garments Industries Limited	22.00%	Overdue	Overdue	Unrated	16	16	759	759
Tharparkar Sugar Mills Limited	22.00%	Overdue	Overdue	Unrated	5	5	12,621	23,332
Turbo Tubes Limited	22.00%	Overdue	Overdue	Unrated	2	2	67	67
Ultra Engineering Industries Limited	22.00%	Overdue	Overdue	Unrated	16	16	1,126	1,126
WAPDA-TFCs	6 months Kibor + 1.75%	Half yearly	September 27, 2021	AAA	PENDING RECEIPT	-	2,000,000	-
Waleed Leather Industries Limited	22.00%	Overdue	Overdue	Unrated	38	38	2,196	2,196
Zamir Textile Mills Limited	22.00%	Overdue	Overdue	Unrated	14	14	7,516	7,516
							16,384,727	16,130,609
							16,863,525	17,036,515

All term finance certificates have a face value of Rs. 5,000 each unless otherwise mentioned.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 1.4.2 Debentures

Investee	Terms of Redemption		Rate of Interest	Cost	
	Principal	Interest		2013	2012
				----- (Rupees in '000) -----	
Aaj Textile Mills Limited	Outstanding	Outstanding	14%	1,005	1,005
Aaj Textile Mills Limited	Outstanding	Outstanding	12.5%	270	270
Ajax Industries Limited	Overdue	Overdue	11%	1,397	1,397
Ajax Industries Limited	Overdue	Overdue	14%	269	269
Ali Asbestose Industries Limited	Overdue	Overdue	14%	175	175
Ali Asbestose Industries Limited	Overdue	Overdue	11%	1,510	1,510
Allied Marbles Industries	Overdue	Overdue	14%	23	23
Allied Marbles Industries	Overdue	-	Interest free	15	15
Azad Kashmir Mineral Development Corporation	Overdue	Overdue	12%	3,286	3,286
Azad Kashmir Mineral Development Corporation	Overdue	Overdue	14%	1,998	1,998
Azad Kashmir Mineral Development Corporation	Overdue	Overdue	12.5%	2,336	2,336
Carbon Dioxide Limited	Outstanding	Outstanding	11%	495	495
Carbon Dioxide Limited	Outstanding	Outstanding	14%	95	95
Chillya Corrugated Board	Overdue	Overdue	14%	317	317
Consolidated Spinning & Textile Mills Limited	Overdue	Overdue	14%	180	180
Consolidated Sugar Mills	Overdue	Overdue	14%	1,875	1,875
Damaan Oil Mills	Overdue	Overdue	14%	204	204
Effef Industries Limited	Overdue	Overdue	14%	1,799	1,799
Effef Industries Limited	Overdue	-	Interest free	3,828	3,828
Electric Lamp Manufacturing	Outstanding	Outstanding	11%	75	75
Electric Lamp Manufacturing	Overdue	Overdue	14%	150	150
Hassan Tanneries Limited	Outstanding	Outstanding	14%	437	437
Hassan Tanneries Limited	Outstanding	Outstanding	12.5%	58	58
Hazara Woolen Mills	Overdue	Overdue	14%	1,148	1,148
Hydri Gas Limited	Outstanding	Outstanding	11%	47	47
Hydri Gas Limited	Outstanding	Outstanding	14%	50	50
Junaid Cotton Mills Limited	Overdue	Overdue	12.5%	165	165
Junaid Cotton Mills Limited	Overdue	Overdue	14%	470	470
Karachi Development Authority	Overdue	Overdue	12.5%	156,034	156,034
Khyber Textile Mills Limited	Overdue	Overdue	14%	1,000	1,000
Lahore Dyeing & Printing Mill	Outstanding	Outstanding	11%	1,013	1,013
Mansoor Textile Mills	Outstanding	Outstanding	14%	510	510
Morgah Valley Limited	Overdue	Overdue	11%	400	400
Morgah Valley Limited	Overdue	Overdue	14%	160	160
National Woolen Mills	Overdue	Overdue	14%	66	66
Pakistan Paper Corporation	Overdue	Overdue	11%	506	506
Progressive Tobacco Co.	Overdue	Overdue	14%	144	144
Qadri Textile Mills Limited	Outstanding	Outstanding	14%	489	489
Regal Ceramics Limited	Overdue	Overdue	14%	105	105
Rising Sun Knitwear Industries	Overdue	Overdue	14%	57	57
Rose Textile Mills Limited	Overdue	Overdue	14%	740	740
Sarhad Bricks Limited	Outstanding	Outstanding	11%	543	543
Sarhad Bricks Limited	Outstanding	Outstanding	14%	102	102
SDA-A/C Cold Storage Haripur -1	Overdue	Overdue	12%	-	955
SDA-A/C Cold Storage Haripur -2	Overdue	Overdue	12.5%	-	1,170
Shafaq Lamp Manufacturing Corporation	Outstanding	Outstanding	11%	368	368
Shafaq Lamp Manufacturing Corporation	Outstanding	Outstanding	14%	83	83
Shahdin Limited	Overdue	Overdue	14%	163	163
Shahyar Textile Mills Limited	Overdue	Overdue	14%	280	280
Spinzer Towel Industries Limited	Oustanding	Oustanding	12.5%	200	200
Spinzer Towel Industries Limited	Oustanding	Oustanding	14%	175	175
Sun Publications Limited	Overdue	Overdue	13.5%	178	178
Zulsham Engineering Works Limited	Overdue	Overdue	14%	236	236
				187,229	189,354

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 1.4.3 Participation Term Certificate

Investee	Number of certificate(s)	Rate of interest	Paid - up value per certificate Rupees	Cost	
				2013	2012
				----- (Rupees in '000) -----	
Ali Paper Industries Limited	13	17%	261,000	3,393	3,393
Alipure Jute Mills Limited	53	17%	172,113	7,081	7,081
American Marbals Limited	12	17%	104,167	448	448
Azmat Oil Industries Limited	1	17%	226,000	226	226
Annis Garments Limited	12	17%	32,917	395	395
Bhawalpur Board Mills Limited	14	17%	137,000	1,918	1,918
Bela Chemicals limited	1	17%	10,500,000	10,500	10,500
Calcium Limited	1	17%	300,000	300	300
Crystal Chemicals Limited	15	17%	259,800	-	-
Dadabhoy Cement Limited	1	17%	11,601,000	7,303	7,303
Delta Tyre & Rubber Co.	7	17%	268,714	1,118	1,118
Frontier Ceramics Limited	10	17%	226,200	-	-
Gypsum Corporation Limited	32	17%	32,594	1,043	1,043
Ittehad Industries Limited	1	17%	600,000	451	451
Jubilee Paper Board Mills	16	17%	431,938	4,415	4,415
Kamal Enterprises Limited	17	17%	64,294	1,093	1,093
Khattak Edible Oil Limited	15	17%	82,467	1,237	1,237
Mass Dairies Limited	11	17%	229,364	-	-
Meditex International Limited	15	17%	87,800	508	508
Morgah Valley Limited	16	17%	29,250	468	468
National Fructose Limited	11	17%	550,818	3,215	3,215
Pak Belt Industries Limited	13	17%	94,692	757	757
Pangrio Sugar Mills Limited	29	17%	442,586	4,433	4,433
Punjab Building Products	12	17%	121,500	1,458	1,458
Punjab Cables Mills Limited	12	17%	388,667	3,833	3,833
Rainbow Packages Limited	23	17%	122,174	2,223	2,223
Sampak Paper Board Mills	11	17%	14,909	165	165
Sarela Cement Limited	35	17%	406,629	14,232	14,232
Shafi Woolen Industries Limited	11	17%	89,455	490	490
Sindh Glass Industries Limited	17	17%	598,765	9,457	9,457
Star Silica Industries Limited	15	17%	137,467	1,803	1,803
United Wood (Veener) Limited	15	17%	51,000	727	727
Waziristan Oil Industries Limited	13	17%	88,385	1,094	1,094
Zafar Oil Industries Limited	11	17%	65,455	720	720
Treat Corporation Limited	7,729,500	AA	33	221,274	254,434
				307,778	340,938

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 1.4.4 Investment in Sukuk

Investee	Terms of Redemption		Rate of Interest %	Market Value/Cost	
	Principal	Interest		2013	2012
	----- (Rupees in '000) -----				
WAPDA Sukuk (2nd Issue)	Bi-Annual	Bi-Annual	8.84% 6 month Kibor - 0.25%	908,332	1,136,673
Quetta Textile Mills Limited	Bi-Annual	Bi-Annual	11.01% 3 month Kibor + 1.5%	275,862	320,000
PIA Corporation	Bi-Annual	Bi-Annual	11.19% 6 month Kibor + 1.75%	550,000	550,000
Maple Leaf Cement Limited	Bi-Annual	Bi-Annual	0.00% 6 months Kibor + 1.7%	2,451	3,058
Islamic Banking					
WAPDA Sukuk	Bi-Annual	Bi-Annual	8.84% 6 month Kibor - 0.25%	16,667	20,833
Security Leasing Limited	Bi-Annual	Bi-Annual	0.00%	32,838	36,901
Kohat Cement Limited	Bi-Annual	Bi-Annual	10.86% 3 Months Kibor + 1.5%	10,168	34,426
Arzoo Textile Limited	Quarterly	Quarterly	11.56% 6 month Kibor + 2.00%	100,000	100,000
GoP Ijara Sukuk	Bi-Annual	Bi-Annual	8.9892% to 9.46% As per SBP Publications	2,361,296	750,100
Engro Fertilizer Limited	Bi-Annual	Bi-Annual	10.64% 6 month Kibor + 1.50%	216,738	216,738
Sui Southren Gas Co. Limited	Quarterly	Quarterly	10.40% 3 month Kibor + 0.20%	-	23,538
Pakistan International Airline	Bi-Annual	Bi-Annual	11.19% 6 month Kibor + 1.75%	175,000	175,000
				4,649,352	3,367,267

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

### 1.4.5 Others Government Bond Investment

Investee	Terms of Redemption		Rate of Interest %	Market Value/Cost	
	Principal	Interest		2013	2012
------(Rupees in '000)-----					
Overseas Bonds					
BANK OF AMERICA	On Maturity	Bi-Annual	4.50%	247,924	235,457
BARCLAYS BANK	On Maturity	Bi-Annual	5.20%	331,378	316,412
CITIBANK	On Maturity	Bi-Annual	5.13%	215,467	205,864
CITIBANK	On Maturity	Bi-Annual	5.50%	220,836	210,778
CITIBANK	On Maturity	Bi-Annual	6.00%	-	235,041
CITIBANK	On Maturity	Bi-Annual	6.50%	-	205,750
GOLDMAN SACHS GROUP	On Maturity	Bi-Annual	3.63%	112,043	104,228
GOLDMAN SACHS GROUP	On Maturity	Bi-Annual	5.35%	113,979	109,785
GOLDMAN SACHS GROUP	On Maturity	Bi-Annual	3 months LIBOR+1%	211,261	194,737
GOLDMAN SACHS GROUP	On Maturity	Bi-Annual	7.50%	262,328	-
GOLDMAN SACHS GROUP	On Maturity	Bi-Annual	6.15%	244,495	-
HONG KONG SHANGHAI BANK CO.	On Maturity	Bi-Annual	0.50%	126,391	116,370
LLOYDS TSB BANK	On Maturity	Bi-Annual	2.59%	211,994	196,414
LLOYDS TSB BANK	On Maturity	Bi-Annual	1.50%	212,195	198,168
LLOYDS TSB BANK	On Maturity	Bi-Annual	4.38%	54,576	52,486
LLOYDS TSB BANK	On Maturity	Bi-Annual	4.38%	54,576	52,486
LLOYDS TSB BANK	On Maturity	Bi-Annual	4.88%	224,685	218,501
MERRILL LYNCH & CO	On Maturity	Bi-Annual	6.50%	63,347	-
MERRILL LYNCH & CO	On Maturity	Bi-Annual	6.50%	26,859	-
MERRILL LYNCH & CO	On Maturity	Bi-Annual	6.88%	251,495	-
MERRILL LYNCH & CO	On Maturity	Bi-Annual	6.88%	251,495	-
MERRILL LYNCH & CO	On Maturity	Bi-Annual	7.00%	29,266	-
MORGAN STANLEY	On Maturity	Bi-Annual	3.45%	109,633	101,771
MORGAN STANLEY	On Maturity	Bi-Annual	6.00%	214,666	207,312
MORGAN STANLEY	On Maturity	Bi-Annual	3.80%	-	205,245
MORGAN STANLEY	On Maturity	Bi-Annual	4.50%	324,306	293,895
ROYAL BANK OF SCOTLAND	On Maturity	Bi-Annual	4.88%	219,520	208,216
ROYAL BANK OF SCOTLAND	On Maturity	Bi-Annual	3 months LIBOR+1.75%	-	196,974
ROYAL BANK OF SCOTLAND	On Maturity	Bi-Annual	3 months LIBOR+1.75%	-	97,912
ROYAL BANK OF SCOTLAND	On Maturity	Bi-Annual	6.40%	364,103	-
SOCIETE GENERALE	On Maturity	Bi-Annual	2.20%	-	196,692
SOCIETE GENERALE	On Maturity	Bi-Annual	2.20%	-	196,692
SOCIETE GENERALE	On Maturity	Bi-Annual	2.20%	-	196,692
GOP BONDS	On Maturity	Bi-Annual	6.88%	210,310	-
GOP EURO BOND	On Maturity	Bi-Annual	7.13%	3,152,705	3,378,825
GOP EURO BOND	On Maturity	Bi-Annual	6.88%	4,537,990	2,871,202
				12,599,823	10,803,905



# Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

## STATEMENT SHOWING WRITTEN OFF LOANS OR ANY OTHER FINANCIAL RELIEF

FIVE HUNDRED THOUSAND RUPEES OR ABOVE PROVIDED DURING THE PERIOD 01.01.2013 TO 31.12.2013

Annexure II as referred to in

Note 10.7 to the financial statements

(Rupees in Millions)

Sr. No.	Name & Address of the borrower.	Name of Individuals/Partners/Directors with NIC No.	Fathers/Husband's name.	Outstanding liabilities at the beginning of the year				Principal written off	Interest/Mark-up written off	Other financial relief/waiver provided	Total (9+10+11)
				Principal	Interest/mark-up	Others	Total				
1	2	3	4	5	6	7	8	9	10	11	12
1	Abdul Hafeez S/O Abdul Aziz 116 / II 18Th Street, Phase VI DHA, Karachi.	Abdul Hafeez 42301-0496214-9	Abdul Aziz	13.000	9.499	1.097	23.596	-	-	1.513	1.513
2	Shaukat Industrial Engineering Company 1st Floor 2/A, Block-6, PECHS Society, Karachi.	Shah Nawaz Agra	Mirza Ahmed Agra	0.735	0.128	-	0.863	0.700	-	0.128	0.828
3	Javed Iqbal House No.1 St.No.1 Jaloo More Batapur, Lahore.	Javed Iqbal 35202-9938235-9	Muhammad Rasheed	3.893	1.148	0.113	5.154	-	-	0.874	0.874
4	Abdul Rehman Butt 118 EE Phase-IV, D.H.A Lahore.	Abdul Rehman Butt 42301-1434752-1	Ghazanfar Abdullah Butt	4.898	1.933	0.106	6.937	-	-	0.750	0.750
5	Shoukat & Brothers 29-B Temple Road, Lahore.	Imran Shoukat 35202-9191446-3 Humera Imran 35202-1295759-6 Muhammad Iqbal Malik 35202-2136906-5 Muhammad Sohail Imran 35202-2548787-9	Mian Shaukat Ali Imran Shaukat Malik Bashir Ahmed Mehboob Elahi	5.000	0.398	0.003	5.401	-	-	1.296	1.296
6	Data & Sindh Kohistan Oil Mills Tando Adam.	Mr.Eisar 44206-1097949-9 Mr.Mohan Lal 44206-7098439-9 Mr.Daya Ram Alias Dev Mal 41207-7135634-3	Kodu Mal Kodu Mal Kodu Mal	5.163	3.555	0.032	8.750	-	-	2.250	2.250
7	Gul Bahar Flour Mill.	Syed Zyfiqar Ali Shah 40306-2609905-9	Syed Mehar Ali Shah	2.700	1.264	0.025	3.989	-	-	0.589	0.589
8	Jazz Corporation.	M. Azhar Takhar 61101-9147288-9	Muhammad Anwer	5.147	0.418	1.902	7.467	0.174	-	2.320	2.494
9	Mehran Cotton Ginning & Oil Mills Raja Cotton Ginning Pressing Factory. Bhandhi Road, Daur, Distt: Nawabshah	Mr.Mool Chand 45402-0929710-9 Mr.Rameesh Kumar 45402-0920376-7 Mr.Roop Chand 45402-0932530-7 Mr.Tulsi Das 45402-0929711-9 Mr.Narain Das 45402-0932533-7	Reelo Mal Reelo Mal Reelo Mal Reelo Mal Reelo Mal	-	12.314	-	12.314	-	-	7.642	7.642
10	SAF Textile Mills (Pvt) Ltd 17- KM sheikhupura Faisalabad Road, Sheikhupura.	Shahid Said Khan 423010-164718-3	Muhammad Said Khan	284.843	136.228	-	421.071	-	-	47.386	47.386
11	Ayesha Rajjab Ali Khan. House No.P-5, Mohalla Dawood Colony, Susan Road Faisalabad.	Ayesha Rajjab Ali Khan. House No.P-5, Mohalla Dawood Colony, Susan Road Faisalabad and Chak Kanjwani, Tandlianwala. 61101-8687262-0	Rajab Ali Khan	4.000	2.535	0.120	6.655	-	-	1.105	1.105
12	Shehla Mehboob House No.28-A, Amina Block, Abdullah Gardens, East Canal Road Faisalabad.	Shehla Mehboob, House No.28-A, Amina Block, Abdullah Gardens, East Canal Road Faisalabad. NIC # 33100-1325778-0	Ch. Mehboob Hussain	5.915	1.618	0.165	7.698	-	-	1.198	1.198
13	Omer Shahzad S/O Abdul Latif Khan H.NO.19/C ST.44, SECTOR F-8/1, Islamabad.	Omer Shahzad Khan 17301-8248425-5	Khan Abdul Latif Khan	33.702	11.602	0.326	45.630	-	-	5.630	5.630
14	Mr. Muhammad Yahya Shafi Nawab Pur Road Multan.	MR. Muhammad Yahya Shafi 36302-3057351-5	Ch. Muhammad Shafi	1.591	0.924	0.032	2.547	-	-	0.664	0.664
15	Nawaz Hospital Mumtazabad Market Multan	Dr. Shahzad Ahmed 36302-0581412-3	Muhammad Nawaz	4.600	1.467	0.045	6.112	-	-	0.733	0.733

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

Sr. No.	Name & Address of the borrower.	Name of Individuals/Partners/ Directors with NIC No.	Fathers/Husband's name.	Outstanding liabilities at the beginning of the year				Principal written off	Interest/ Mark-up written off	Other financial relief/ waiver provided	Total (9+10+11)
				Principal	Interest/ mark-up	Others	Total				
1	2	3	4	5	6	7	8	9	10	11	12
16	Khursheed Trading H.No.6, Qamar Homes Jinnah Town, Quetta.	Hashmatullah Khan 544008563600-7	Habibullah Khan	1.750	-	-	1.750	-	-	0.523	0.523
17	Star Electronic H.No.455-2, Churi Street Mohallah Srafa Bazar, Jacobabad.	Bhajan Lal 431027240855-7	Ram Chand	3.993	-	-	3.993	-	-	1.132	1.132
18	Ideal Homes H.No.6, Saleem Bungalows, Zarghoon Road, Quetta.	Arbab Ghulam Murtaza 544004490137-9	Ghulam Muhammad	1.750	-	0.823	2.573	-	-	0.748	0.748
19	J. Brothers (Babar Javed) Taj Muhammad Khan Road Near Quidabad Police Station, Quetta.	Bahar Javed 544005120633-5	Haji Inayatullah	1.387	-	0.624	2.011	-	-	0.578	0.578
20	Haris Marble Factory D.G. Khan Road, Loralai.	Sardar Sher Afzal Khan Looni 544007473801-9	Sardar Tahir Khan Looni	11.988	-	1.622	13.610	-	-	1.622	1.622
			<b>Total:</b>	<b>396.055</b>	<b>185.031</b>	<b>7.035</b>	<b>588.121</b>	<b>0.874</b>	<b>-</b>	<b>78.681</b>	<b>79.555</b>

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

**Annexure III as referred to in  
Note 11.6 to the financial statements**

### Details of disposals of property and equipemnt

Particulars of property and equipment	Original Cost	Book Value	Sale Proceeds	Gain / (Loss) on disposal	Mode of Disposal	Particulars of Purchaser
----- Rupees in '000 -----						
Motor Vehicles	1,269	571	571	-	As per Service Rules	Mr. M. Suhaib Farooqui Ex-SVP
Motor Vehicles	1,199	180	180	-	As per Service Rules	Mr. Niaz Muhammad Khan Ex-SVP
Motor Vehicles	1,239	371	371	-	As per Service Rules	Mr. Mirza Tariq Baig Ex-SVP
Motor Vehicles	1,269	465	465	-	As per Service Rules	Mr. Muhammad Sharif Ex-SVP
Motor Vehicles	1,899	475	475	-	As per Service Rules	Dr. Mirza Tariq Baig Ex-SEVP
Motor Vehicles	1,269	381	381	-	As per Service Rules	Mr. M. Aslam Mian, Ex-SVP
Motor Vehicles	969	248	248	-	As per Service Rules	Mr. Abu Saeed Islahi Ex-President
Motor Vehicles	1,269	360	360	-	As per Service Rules	Mr. Malik Muhammad Hayat Ex-SVP
Motor Vehicles	1,239	289	289	-	As per Service Rules	Mr. Naz Ahmed Khan Ex-SVP
Motor Vehicles	1,269	360	360	-	As per Service Rules	Mr. M. Zulfiqar Haider Ex-SVP
Motor Vehicles	1,269	212	212	-	As per Service Rules	Mr. A. Saeed Khan Ex-SVP
Motor Vehicles	1,269	254	254	-	As per Service Rules	Mr. Muhammad Shahid SVP
Motor Vehicles	1,199	240	240	-	As per Service Rules	Mr. Ehtesham Rashid EVP
Motor Vehicles	1,269	254	254	-	As per Service Rules	Mr. Atif Hussain SVP
Motor Vehicles	1,269	212	212	-	As per Service Rules	Mr. K. Ahsan Ellahi SVP
Motor Vehicles	1,389	255	255	-	As per Service Rules	Mr. Tahir Yaqoob EVP
Motor Vehicles	1,269	190	190	-	As per Service Rules	Mr. Muhammad Safdar SVP
Motor Vehicles	1,269	233	233	-	As per Service Rules	Mr. Javed Haider SVP
Motor Vehicles	1,239	248	248	-	As per Service Rules	Mr. Kh. Aminul Azam EVP
Motor Vehicles	1,239	248	248	-	As per Service Rules	Mr. M. Rashid Ghani SVP
Motor Vehicles	1,419	284	284	-	As per Service Rules	Mr. Qamar Hussian EVP
Motor Vehicles	1,239	248	248	-	As per Service Rules	Mr. M. Hassan Khaskheli EVP
Motor Vehicles	1,414	589	589	-	As per Service Rules	Mr. M. Iqbal Qasim, Ex-EVP
Motor Vehicles	6,373	1,381	1,381	-	As per Service Rules	Mr. Qamar Hussian Ex-President
Motor Vehicles	1,040	-	572	572	Auction	Mr. Murtaza Khan Babar
Motor Vehicles	1,092	-	685	685	Auction	Mr. Amir Ali
Motor Vehicles	1,040	-	515	515	Auction	Mr. Muhammad Abid
Motor Vehicles	1,040	-	590	590	Auction	Mr. Khalid Anwer
Motor Vehicles	1,040	-	335	335	Auction	Mr. Aqeel Uddin
Motor Vehicles	1,409	170	492	322	As per service rules	Mr. Mubashir Ali
Motor Vehicles	855	289	760	471	Negotiation	Mr. Mir Masood Ali
Motor Vehicles	1,790	761	1,270	509	Negotiation	Mr. Khurram Ahmed Amin \
Motor Vehicles	1,450	1,394	1,500	106	As per service rules	Mr. Ammar Rizqi
Motor Vehicles	636	-	165	165	As per service rules	Mr. Muhammad Asim Khan
Motor Vehicles	680	90	700	610	Negotiation	Mr. Shahbaz Umer
Motor Vehicles	602	181	1,140	959	Negotiation	Mr. Ruhail Mithani
Motor Vehicles	346	171	285	114	As per service rules	Mr. Amanullah Inyat Ali
Motor Vehicles	865	536	670	134	Negotiation	Mr. Khurram Ahmed Amin
Motor Vehicles	1,128	1,016	1,116	99	As per service rules	Mr. Hussain Yasir
Motor Vehicles	266	112	173	60	As per service rules	Mr. Asif Ali
Motor Vehicles	1,010	905	980	75	Negotiation	Mr. Muhammad Tayyab Usman
Motor Vehicles	682	-	175	175	As per service rules	Mr. Asad Ullah Khan Tarin
Motor Vehicles	266	147	510	363	Negotiation	Mr. Rehan
Motor Vehicles	1,889	377	377	-	As per service rules	Mr. Asif Jan
Motor Vehicles	615	-	-	-	As per service rules	Mr. Qalb-e-Abbass
Motor Vehicles	787	-	385	385	As per service rules	Mr. Nasir
Motor Vehicles	1,440	1,116	1,350	234	Insurance Claim	Mr. Adamjee Insurance
Motor Vehicles	270	270	270	-	As per service rules	Mr. Aftab Afroz
	58,253	16,085	23,562	7,477		
Furniture & Fixtures	100	-	-	-	As per Service Rules	Mr. Muhammad Ayub Qureshi (AVP)
Furniture & Fixtures	100	32	32	-	As per Service Rules	Mr. Mohammad Ishtiaq (AVP)
Furniture & Fixtures	100	12	12	-	As per Service Rules	Mr. Akhtar Ali (AVP)
Furniture & Fixtures	100	45	45	-	As per Service Rules	Mr. Raees Ahmed Usmani (AVP)
Furniture & Fixtures	100	32	32	-	As per Service Rules	Mr. Liaquatullah Khan (AVP)
Furniture & Fixtures	125	2	2	-	As per Service Rules	Mr. Shakeel Ahmed (VP)
Furniture & Fixtures	100	-	-	-	As per Service Rules	Mr. Ghulam Muhammad Sheikh (AVP)
Furniture & Fixtures	100	38	38	-	As per Service Rules	Mr. Muhammad Khan (AVP)
Furniture & Fixtures	100	-	-	-	As per Service Rules	Mr. Muhammad Amjad Ex. (AVP)
Furniture & Fixtures	100	50	50	-	As per Service Rules	Mr. Manzoor Elahi Lughmani

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

Furniture & Fixtures	100	18	18	-	As per Service Rules	Mr. Sarfaraz Ahmed Ex (AVP)
Furniture & Fixtures	100	33	33	-	As per Service Rules	Mr. Shafqat Mahmud Ex. (AVP)
Furniture & Fixtures	100	2	2	-	As per Service Rules	Mr. Tariq Javed (AVP)
Furniture & Fixtures	100	52	52	-	As per Service Rules	Mr. M. Anjum Rafiq Ex. (AVP)
Furniture & Fixtures	100	35	35	-	As per Service Rules	Mr. Shoukat Waheed Khan Ex. (AVP)
Furniture & Fixtures	100	38	38	-	As per Service Rules	Mr. Muhammad Latif Awan (AVP)
Furniture & Fixtures	100	-	-	-	As per Service Rules	Mr. Late Nasar Iqbal Chatta
Furniture & Fixtures	100	80	80	-	As per Service Rules	Mr. Shoukat Hussain (AVP)
Furniture & Fixtures	100	20	20	-	As per Service Rules	Mr. Hameed Ullah (EX)
Furniture & Fixtures	175	70	70	-	As per Service Rules	Mr. Niaz Muhammad Khan (SVP)
Furniture & Fixtures	175	99	99	-	As per Service Rules	Mr. Mirza Tariq Baig (SVP)
Furniture & Fixtures	125	-	-	-	As per Service Rules	Mr. Basharat Hussain (VP)
Furniture & Fixtures	100	30	30	-	As per Service Rules	Mr. Shahbuddin Akhtar (AVP)
Furniture & Fixtures	300	115	115	-	As per Service Rules	Mr. Muhammad Bilal Qadir (EVP)
Furniture & Fixtures	125	-	-	-	As per Service Rules	Mr. Muhammad Khalid Afzal (VP)
Furniture & Fixtures	125	-	-	-	As per Service Rules	Mr. Amjad Ali Khan (VP)
Furniture & Fixtures	100	15	15	-	As per Service Rules	Mr. Ghulam Nabi Soomro (AVP)
Furniture & Fixtures	100	30	30	-	As per Service Rules	Mr. Nazar Muhammad (AVP)
Furniture & Fixtures	100	10	10	-	As per Service Rules	Mr. Muhammad Razzaq (AVP)
Furniture & Fixtures	100	93	93	-	As per Service Rules	Mr. Shahid Pervez Dar (AVP)
Furniture & Fixtures	100	8	8	-	As per Service Rules	Mr. M A Salam Qadri
Furniture & Fixtures	100	18	18	-	As per Service Rules	Mr. Khawaja Zafar Iqbal (AVP)
Furniture & Fixtures	125	121	121	-	As per Service Rules	Mrs. Tasneem Haider (VP)
Furniture & Fixtures	100	70	70	-	As per Service Rules	Mr. Abdus Sami Khan (AVP)
Furniture & Fixtures	100	28	28	-	As per Service Rules	Mr. Mobin Khan (AVP)
Furniture & Fixtures	100	-	-	-	As per Service Rules	Mr. Muhammad Ishaque Khan (AVP)
Furniture & Fixtures	100	32	32	-	As per Service Rules	Mr. Kifayatullah (AVP)
Furniture & Fixtures	100	17	17	-	As per Service Rules	Mr. Jami Ur Rehman (AVP)
Furniture & Fixtures	100	32	32	-	As per Service Rules	Mr. Muhammad Miskeen (AVP)
Furniture & Fixtures	100	28	28	-	As per Service Rules	Mr. Wazir Muhammad (AVP)
Furniture & Fixtures	100	27	27	-	As per Service Rules	Mr. Muhammad Afzal (AVP)
Furniture & Fixtures	100	22	22	-	As per Service Rules	Mr. Khawar Mehmood Butt (AVP)
Furniture & Fixtures	125	-	-	-	As per Service Rules	Mr. Inayat Ullah Khan (VP)
Furniture & Fixtures	100	37	37	-	As per Service Rules	Mr. Ghulam Mustafa Soomro (AVP)
Furniture & Fixtures	100	33	33	-	As per Service Rules	Mr. Muhammad Anwer Qureshi (AVP)
Furniture & Fixtures	100	37	37	-	As per Service Rules	Mr. Muhammad Aslam (AVP)
Furniture & Fixtures	100	33	33	-	As per Service Rules	Mr. Muhammad Anwar Qureshi (AVP)
Furniture & Fixtures	100	32	32	-	As per Service Rules	Mr. Muhammad Afzal (AVP)
Furniture & Fixtures	100	2	2	-	As per Service Rules	Mr. Muhammad Nawaz Doha (AVP)
Furniture & Fixtures	125	-	-	-	As per Service Rules	Mr. Malik Muhammad Bashir (VP)
Furniture & Fixtures	100	38	38	-	As per Service Rules	Mr. M. Safdar Mufti (AVP)
Furniture & Fixtures	125	-	-	-	As per Service Rules	Mr. Muhammad Moin Ud Din Ahmed (VP)
Furniture & Fixtures	100	25	25	-	As per Service Rules	Mr. Muhammad Arshad Sheikh (AVP)
Furniture & Fixtures	100	-	-	-	As per Service Rules	Mr. Abdul Mueed Chishti (AVP)
Furniture & Fixtures	100	33	33	-	As per Service Rules	Mr. Ijaz Hussain Shah (AVP)
Furniture & Fixtures	100	15	15	-	As per Service Rules	Mr. Qaisar Wajahat (AVP)
Furniture & Fixtures	100	-	-	-	As per Service Rules	Mr. Pervaiz Akhtar Akhtar Chohan (AVP)
Furniture & Fixtures	100	32	32	-	As per Service Rules	Mr. Saeed Ullah Baig (AVP)
Furniture & Fixtures	125	45	45	-	As per Service Rules	Mr. Ghulam M Farooq (VP)
Furniture & Fixtures	100	-	-	-	As per Service Rules	Mr. Naeem Ahmed Sheikh (AVP)
Furniture & Fixtures	100	35	35	-	As per Service Rules	Mr. Aftab Alam Kahan (AVP)
Furniture & Fixtures	100	-	-	-	As per Service Rules	Mr. Muhammad Moeen Ud-din Ahmed
Furniture & Fixtures	100	48	48	-	As per Service Rules	Mr. Abdul Ghafoor (AVP)
Furniture & Fixtures	175	73	73	-	As per Service Rules	Mr. Muhammad Sharif (SVP)
Furniture & Fixtures	100	28	28	-	As per Service Rules	Mr. Zahid-ul- Khair (AVP)
Furniture & Fixtures	100	32	32	-	As per Service Rules	Mr. Habib Ullah Sheikh (AVP)
Furniture & Fixtures	100	43	43	-	As per Service Rules	Mr. Ziaul Hassan (AVP)
Furniture & Fixtures	100	27	27	-	As per Service Rules	Mr. Muhammad Shafi Ex. (AVP)
Furniture & Fixtures	100	-	-	-	As per Service Rules	Mrs. Sadaqat Iftikhar (AVP)
Furniture & Fixtures	125	50	50	-	As per Service Rules	Mr. Muhammad Urfan (VP)
Furniture & Fixtures	100	58	58	-	As per Service Rules	Mr. Syed Ehtisham Warsi (AVP)
Furniture & Fixtures	175	125	125	-	As per Service Rules	Mr. Arbab Ali Narejo (SVP)
Furniture & Fixtures	100	35	35	-	As per Service Rules	Mr. Ijaz Ahmed Khan (AVP)
Furniture & Fixtures	100	35	35	-	As per Service Rules	Mr. Muhammad Arshad Ali (AVP)
Furniture & Fixtures	100	17	17	-	As per Service Rules	Mr. Abid Naseem (AVP)
Furniture & Fixtures	100	53	53	-	As per Service Rules	Mr. Muhammad Haroon Memon (AVP)
Furniture & Fixtures	175	-	-	-	As per Service Rules	Mr. Muhammad Aslam Mian (SVP)
Furniture & Fixtures	125	38	38	-	As per Service Rules	Mr. Raja Asghar Ali (VP)

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

Furniture & Fixtures	300	25	25	-	As per Service Rules	Mr. Muhammad Iqbal Qasim (EVP)
Furniture & Fixtures	125	117	117	-	As per Service Rules	Mr. Zareen Zada (VP)
Furniture & Fixtures	175	44	44	-	As per Service Rules	Mr. Malik M Hayat (SVP)
Furniture & Fixtures	125	-	-	-	As per Service Rules	Mr. Syed Rasheeduddin (VP)
Furniture & Fixtures	100	73	73	-	As per Service Rules	Mr. Sarfaraz Hussain Akhtar (AVP)
Furniture & Fixtures	100	-	-	-	As per Service Rules	Mr. S. Rashid Uddin (AVP)
Furniture & Fixtures	100	15	15	-	As per Service Rules	Mr. Ghulam Muhammad Jokhio (AVP)
Furniture & Fixtures	100	55	55	-	As per Service Rules	Mr. Syed Feroz Ali (AVP)
Furniture & Fixtures	100	50	50	-	As per Service Rules	Mr. Aijaz Ahmed Siddiqi (AVP)
Furniture & Fixtures	100	48	48	-	As per Service Rules	Mr. Muhammad Amin (AVP)
Furniture & Fixtures	100	25	25	-	As per Service Rules	Mr. Allah Warayo Hingoro (AVP)
Furniture & Fixtures	175	44	44	-	As per Service Rules	Mr. Malik Muhammad Hayat (SVP)
Furniture & Fixtures	100	48	48	-	As per Service Rules	Mr. Nasir Jamal Paracha (AVP)
Furniture & Fixtures	100	48	48	-	As per Service Rules	Mr. Tariq Iqbal Choudary (AVP)
Furniture & Fixtures	100	10	10	-	As per Service Rules	Mr. Muhammad Saeed (AVP)
Furniture & Fixtures	175	47	47	-	As per Service Rules	Mr. Muhammad Zulfiqar Haider (SVP)
Furniture & Fixtures	175	-	-	-	As per Service Rules	Mr. Naz Ahmed Khan (SVP)
Furniture & Fixtures	125	24	24	-	As per Service Rules	Mr. Muhammad Younus Khan (VP)
Furniture & Fixtures	100	47	47	-	As per Service Rules	Mr. Kamran Uddin Khattak (AVP)
Furniture & Fixtures	100	57	57	-	As per Service Rules	Mr. Tariq Mehmood Hashmi (AVP)
Furniture & Fixtures	100	-	-	-	As per Service Rules	Mr. Fayyaz Uddin (AVP)
Furniture & Fixtures	125	-	-	-	As per Service Rules	Mr. Mushtaq Ahmed Sheikh (VP)
Furniture & Fixtures	100	48	48	-	As per Service Rules	Mr. Shahzada Gul (AVP)
Furniture & Fixtures	100	18	18	-	As per Service Rules	Mr. Maqbool Ali Khan (AVP)
Furniture & Fixtures	100	65	65	-	As per Service Rules	Mr. Sajjad Zaheer Babar (AVP)
Furniture & Fixtures	100	70	70	-	As per Service Rules	Mr. Javaid Rashid (AVP)
Furniture & Fixtures	100	27	27	-	As per Service Rules	Mr. Kamran Uddin Khattak (AVP)
Furniture & Fixtures	100	25	25	-	As per Service Rules	Mr. Muhammad Shafiq Ahmed (AVP)
Furniture & Fixtures	125	-	-	-	As per Service Rules	Mr. Nawazish Ali Khan (VP)
Furniture & Fixtures	100	47	47	-	As per Service Rules	Mr. Syed Junaid Shoukat (AVP)
Furniture & Fixtures	100	25	25	-	As per Service Rules	Mr. Bashir Ahmed Samego (AVP)
Furniture & Fixtures	100	50	50	-	As per Service Rules	Mr. Muhammad Hanif (AVP)
Furniture & Fixtures	100	50	50	-	As per Service Rules	Mr. Sajeela Malik (AVP)
Furniture & Fixtures	125	-	-	-	As per Service Rules	Mr. Tariq Mahmood (VP)
Furniture & Fixtures	100	11	11	-	As per Service Rules	Mrs. Tasneem Sultana (AVP)
Furniture & Fixtures	125	27	27	-	As per Service Rules	Mr. Sajid Abbas Zaidi (VP)
Furniture & Fixtures	125	-	-	-	As per Service Rules	Mr. Muhammad Khalid (VP)
Furniture & Fixtures	100	27	27	-	As per Service Rules	Mr. Muhammad Aslam Khan (AVP)
Furniture & Fixtures	100	18	18	-	As per Service Rules	Mr. Jalaluddin Qureshi (AVP)
Furniture & Fixtures	100	10	10	-	As per Service Rules	Mr. Ch. Akbar Ali (AVP)
Furniture & Fixtures	125	9	9	-	As per Service Rules	Mr. Ayub Hasan (VP)
Furniture & Fixtures	125	52	52	-	As per Service Rules	Mr. Saliha Moin (VP)
	13,600	3,769	3,769	-		
Computer Equipment	138	64	64	-	As per Service Rules	Mr. Aamir Shahzad, Ex-EVP, Capital Equity
Computer Equipment	725	0	27	27	Negotiation	Hitech Leser
Ijarah Assets (Vehicles)	1,956	271	271	-	Auction	Pacific Pharmaceuticals Ltd.
Ijarah Assets (Machinery)	100,000	10,000	10,000	-	Auction	JDW Sugar Mills Ltd.
Ijarah Assets (Vehicles)	6,198	620	620	-	Auction	JDW Sugar Mills Ltd.
Ijarah Assets (Machinery)	86,040	8,604	8,604	-	Auction	JDW Sugar Mills Ltd.
Ijarah Assets (Machinery)	2,520	252	252	-	Auction	JDW Sugar Mills Ltd.
	196,714	19,747	19,747	-		
Other assets (Having book value of less than Rs. 250,000/- or cost of less than Rs. 1,000,000/-)	31,366	101	14,627	14,387		
	300,796	39,766	61,796	21,891		

Note: Book value of Furniture &amp; Fixture have been adjusted for the balance 50% amount written-off by the bank as per service rules.

## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

	2013 (Rupees in '000)	2012 (Rupees in '000)
<b>Donations include following amounts exceeding Rs 0.1 million:</b>		
Prime Minister Flood Relief Fund	-	13,756
Fatimid Foundation, Karachi	100	480
	<u>100</u>	<u>14,236</u>
<b>Contributions for Corporate &amp; Social Responsibilities include following amounts exceeding Rs 0.1 million:</b>		
Hub Boarding School of Excellence	25,000	25,000
Sindh Institute of Urology Transplant (SIUT)	5,000	2,000
Bin Qutub Hospital Chakwal	5,000	-
Lifetime Support Single Unit TCF School Nawabshah	3,750	10,000
Pakistan Centre for Philanthropy Ghotki	2,500	-
Hunar Foundation	2,400	-
Marie Adelaide Leprosy Centre	2,000	2,000
Lady Willington	1,200	-
Pilot Project for Emergency Response, Islamabad	940	-
Gulab Devi Hospital Lahore	760	-
Institute of Business Administration (IBA)	600	25,000
Patient's Welfare Society	540	-
Provincial Ombudsman	500	-
Bunyad Literacy	500	-
DHQ Hospital, Hazara	433	-
Civil Hospital Sukkur	400	-
DHQ Hospital Skardu	393	-
Sheikh Zayed Islamic Center	346	449
Free Fistual Surgery Camp at Dadu	310	-
Eye camp at Muzaffarabad AJK	300	-
Wajeeha Thalassaemia Centre, Swat	275	-
Medical Camp at Usta Muhammad Distt Jafferabad Baluchistan	254	-
Medical & eye camp at Jalala Distt Mardan	250	-
Indus Hospital Korangi, Karachi	250	-
Eye camp at Village Terha, Wagah Border, Lahore	248	-
Gulistan-e-Mazooreen, Mirpurkhas	227	-
Government College for Women	216	-
Musical event by Welfare Society for Patient Care	200	-
SANATZAR Vocational Training Institute, Bahawalpur	186	-
Medical Camp at Village Bhubar Distt Chakwal	180	-
Pakistan Disabled Foundation	176	-
Medical Camp at Village Mona Distt Chakwal	170	-
Eye camp at Uch Shareef Tehsil Ahmedpur Bahawalpur	156	-
Medical Camp at Sherwan Distt Abbotabad	155	-
Muzaffarabad Physical Centre	152	-
Medical Camp at Perakot Ghakkar Mandi Distt Wazirabad	150	-
Medical Camp at Mubarak Village	150	-
Medical Camp at Village Sara-e-Mughal Tehsil Pattuki	150	-
Eye camp at Haroonabad Bahawalpur	145	-
Disabled Welfare Association, Karachi.	140	-
Jinnah Foundation Providing Education Facilities	126	200
Special Education Centre PHC Abbotabad, KPK.	121	-
Poor Patients Aid Society Civil Hospital Karachi	100	500
Child Aid Association	100	500
Make-A-Wish Foundation	100	100
Rangers Public School / College for Special Children	100	-



## Notes to the Consolidated Financial Statements

For the year ended December 31, 2013

Markez-e-Umeed for Special Children, Karachi	100	-
Behbud Association of Pakistan, Rawalpindi	100	-
Nigahban Welfare Association Civil Hospital Karachi	100	-
Pakistan Bait-ul-Mal Islamabad	100	-
Health Care & Social Welfare Association, Karachi	100	-
Karachi School of Business Leadership	-	80,000
Benazir Public School for Girls, Nawabshah	-	9,000
Noor Memorial Charity Hospital Bin Qutab Foundation	-	2,760
SOS Children's Village Multan	-	2,000
Memon Health and Education Foundation (MHEF)	-	2,000
Sir Ganga Ram Hospital at Lahore	-	1,390
PeopleWith Disabilities	-	1,100
Afzaal Memorial Thalassemia Foundation	-	1,000
National Institute of Child Health Karachi	-	974
Arafa Karim Foundation (Trust)	-	850
Computer Lab, Lyari	-	599
Patients Welfare Association Mayo Hospital Lahore	-	500
Society for the Promotion of Arabic	-	500
Medical Aid Foundation	-	500
Haji GN Rind Welfare Complex Sakrand	-	500
Medical Equi Siksa Civil Hospital Baltistan	-	495
Subh-e-Nau Disability Reduction Program Punjab	-	450
Wajeaha Thalassaemia Centre Khyber Pakhtoon Khwa	-	450
Maternal & Child Health at Gadap	-	430
Safina Welfare Hospital Ibrahim Zai Hangu	-	380
Baitulmal Orphanage Sport Week	-	300
Goth of Gaddani Baluchistan	-	280
Pakistan Foundation High School Lahore	-	227
Ujala Welfare Society Khyber Pakhtoon Khwa	-	200
Progressive Education Network (PEN) Lahore	-	200
Mukhatran Rafiq Foundation Lahore	-	200
GARAGE School Karachi	-	180
Society for SP	-	178
WE Gym Centre Quetta	-	165
Society for Special Persons Multan	-	160
Rajanpur Rod-Kohi Development Org. Punjab	-	160
Poor Patients Aid Society Civil Hospital	-	150
Distt Industrial Home (Sanatzar) Bhawal	-	150
Government Boys HSS No-02 K Area Korangi	-	150
Manghopir Social Ittehad Centre Karachi	-	100
Chair Nawabshah Disability Forum	-	100
Sundas Foundation	-	100
Dar ul Sukun	-	100
Fund Raising Event by Welfare Society for Patients Care	-	100
Al Mustafa Welfare Society	-	100
Surfraz Nawaz International Academy at Islamabad	-	200
Razaullah Khan Cricket Organizer	-	500
Shades for Shaheed Benazir Bhutto University	-	129
Motivational Volunteer Empowerment Program at Sukkur	-	304
Motivational Volunteer Empowerment Program at Hyderabad	-	304
Medical camp at Awaran Village Balochistan	-	162
Free Eye Camp at Tehsil Fort Abbas Bahawal Nagar	-	208
Medical camp at Lundi Saeeda Rajanpur Punjab	-	155
Free Eye Camp at District Umar Kot Sindh	-	189
Free Medical camp at Tehsil Gilgit	-	172
Free Medical camp at Darial District Diamer Gilgit	-	172
Free Eye Camp at Dera Malkana Sharak pur Sheikhpura	-	248
Free Medical Camp at Nathia Gali, District Abbotabad	-	129
Centenary Celebrations of District Shaheed Benazirabad Nawabshah	-	125
	<u>57,849</u>	<u>177,924</u>



# NBP Advance Salary

(Take Upto 20 Times of Your Take Home Salary)\*

## Personal Loan

- ◆ Easy installment of 1 to 60 month at your choice
- ◆ No minimum income, collateral & insurance charges required
- ◆ Quick processing and fast disbursement
- ◆ For permanent employees of Government, Semi Government and autonomous bodies receiving salaries through NBP

\* Terms & conditions apply



# NBP

National Bank of Pakistan

The Nation's  
Bank



# NBP Kisan Dost

(Agriculture Developing Program)



## 3 Years Revolving Credit\* (Running Finance)

### What do we offer?

- ✓ Get as much cash as you need according to your requirement against Agriculture Land, Gold Ornaments, National Saving Certificates, Personal Guarantee, Prize Bonds, Mortgage of Property, etc.
- ✓ Open a 3 years revolving loan account (Running Finance) in your name at NBP branch.
- ✓ Reasonable mark-up only on actual withdrawn amount availed by you.
- ✓ No mark-up on the unutilized balance in your loan account.
- ✓ Upon deposit of loaned amount back into the account, mark-up will be automatically ceased.
- ✓ During the 3 year loan-term you can draw or deposit money whenever you need, without any further documentation or additional expense.

**NBP offers loan facility for those who are directly or indirectly related to agro business. This loan can be availed for following purposes:**

1. Fertilizer, seeds and agricultural pesticides.
2. Fuel and other services relating to tractors and agricultural machinery.
3. Feed for fish hatcheries.
4. Fodder for livestock and animal husbandry clinics and laboratories.
5. Maintenance and fuel for milk carrying vans.
6. Poultry farms, poultry feed and care giving clinics.
7. Maintenance of cold storages and its related expenses.
8. Fishing nets and items related to fishing industry.
9. Bee-farming and extraction of honey, its packing and supply.
10. Vegetables cultivation, preservation packing and supply.
11. Cultivation of flowers, fruits and their preservation packing and supply.
12. Any other agro-based industry and farming activity.

\*\* with shortest possible time

\* for farm as well as non-farm financing



**NBP**

National Bank of Pakistan

The Nation's  
Bank

## Categories of Shareholders

As of December 31, 2013

Categories of Shareholders	No. of Shareholders	Shares Held	Percentage
<b>Government</b>			
FEDERAL GOVERNMENT OF PAKISTAN	1	6,238,919	0.29%
PAKISTAN ATOMIC ENERGY COMMISSION	1	679,424	0.03%
PRIVATISATION COMMISSION OF PAK MINISTRY OF PRVT. & INVEST.	1	1,656,788	0.08%
<b>Associated Companies, Undertakings and related parties</b>			
CDC - TRUSTEE NAFA STOCK FUND	1	484	0.00%
CDC - TRUSTEE NAFA MULTI ASSET FUND	1	71	0.00%
CDC-TRUSTEE NAFA SAVINGS PLUS FUND - MT	1	1,019,200	0.05%
TAURUS SECURITIES LIMITED	1	71	0.00%
TAURUS SECURITIES LIMITED	1	11,404	0.00%
<b>STATE BANK OF PAKISTAN</b>	1	1,599,845,728	75.20%
<b>Mutual Funds</b>	26	80,060,345	3.76%
<b>Director, Chief Executive, and their spouse and minor children</b> TARIQ KIRMANI	1	44,168	0.00%
<b>Executives</b>	7	39,520	0.00%
<b>Public Sector Companies and Corporations</b>	9	71,407,524	3.36%
<b>Banks, Development finance institutions, non-banking finance companies, insurance companies, takaful companies, and modarabas</b>	34	25,862,600	1.22%
<b>General Public</b>			
Local	15,298	106,613,390	5.01%
Foreign	62	838,222	0.04%
<b>Foreign Companies</b>	72	182,517,604	8.58%
<b>Others</b>	216	50,677,564	2.38%
<b>Total</b>	15,734	2,127,513,026	100.00%



## Pattern of Shareholdings

As of December 31, 2013

# of Shareholders	Shareholdings' Slab			Total Shares Held
1576	1	to	100	65,651
2813	101	to	500	868,959
1936	501	to	1000	1,539,626
4828	1001	to	5000	12,042,191
2609	5001	to	10000	17,431,059
690	10001	to	15000	8,426,240
288	15001	to	20000	5,076,482
163	20001	to	25000	3,733,077
126	25001	to	30000	3,484,956
77	30001	to	35000	2,512,365
49	35001	to	40000	1,865,154
52	40001	to	45000	2,203,291
75	45001	to	50000	3,601,526
27	50001	to	55000	1,426,512
39	55001	to	60000	2,244,440
23	60001	to	65000	1,456,896
23	65001	to	70000	1,555,301
16	70001	to	75000	1,174,846
14	75001	to	80000	1,102,242
13	80001	to	85000	1,078,907
10	85001	to	90000	868,103
11	90001	to	95000	1,010,005
10	95001	to	100000	992,491
8	100001	to	105000	814,857
13	105001	to	110000	1,392,602
10	110001	to	115000	1,127,160
7	115001	to	120000	829,548
5	120001	to	125000	615,058
8	125001	to	130000	1,026,030
4	130001	to	135000	532,002
4	135001	to	140000	557,027
5	140001	to	145000	717,649
11	145001	to	150000	1,638,530
1	150001	to	155000	152,000
4	155001	to	160000	630,448
1	160001	to	165000	163,000
7	165001	to	170000	1,180,412
2	175001	to	180000	351,916
5	180001	to	185000	915,343

## Pattern of Shareholdings

As of December 31, 2013

# of Shareholders	Shareholdings' Slab			Total Shares Held
1	190001	to	195000	195,000
12	195001	to	200000	2,392,548
2	200001	to	205000	404,691
4	205001	to	210000	833,515
2	210001	to	215000	427,552
1	215001	to	220000	218,500
2	220001	to	225000	447,281
2	225001	to	230000	460,000
1	230001	to	235000	234,000
2	235001	to	240000	473,096
2	240001	to	245000	485,187
3	245001	to	250000	740,509
3	250001	to	255000	753,030
3	255001	to	260000	773,252
2	265001	to	270000	531,644
1	275001	to	280000	276,502
1	285001	to	290000	285,288
4	290001	to	295000	1,172,269
5	295001	to	300000	1,499,984
1	305001	to	310000	309,473
2	315001	to	320000	631,750
1	325001	to	330000	326,025
1	330001	to	335000	334,511
1	340001	to	345000	345,000
1	345001	to	350000	345,601
1	355001	to	360000	355,781
1	360001	to	365000	362,532
1	375001	to	380000	379,500
5	395001	to	400000	1,994,661
3	400001	to	405000	1,205,593
1	410001	to	415000	414,000
3	420001	to	425000	1,268,958
1	430001	to	435000	433,000
1	445001	to	450000	448,060
1	470001	to	475000	472,500
3	495001	to	500000	1,500,000
1	500001	to	505000	501,487
1	535001	to	540000	538,451
2	560001	to	565000	1,124,398



## Pattern of Shareholdings

As of December 31, 2013

# of Shareholders	Shareholdings' Slab			Total Shares Held
1	580001	to	585000	580,300
1	585001	to	590000	586,500
1	590001	to	595000	590,397
1	595001	to	600000	600,000
2	605001	to	610000	1,217,143
1	610001	to	615000	612,313
1	625001	to	630000	629,557
1	635001	to	640000	635,183
2	640001	to	645000	1,284,500
2	675001	to	680000	1,354,528
2	745001	to	750000	1,494,140
1	755001	to	760000	758,000
1	785001	to	790000	790,000
2	795001	to	800000	1,596,158
1	800001	to	805000	801,459
1	830001	to	835000	833,000
1	885001	to	890000	889,822
1	945001	to	950000	949,888
1	955001	to	960000	956,656
1	965001	to	970000	965,055
2	995001	to	1000000	2,000,000
2	1015001	to	1020000	2,034,740
1	1115001	to	1120000	1,118,596
1	1145001	to	1150000	1,150,000
1	1210001	to	1215000	1,214,399
1	1245001	to	1250000	1,246,000
1	1260001	to	1265000	1,263,737
1	1265001	to	1270000	1,267,097
1	1280001	to	1285000	1,284,040
1	1310001	to	1315000	1,310,651
1	1405001	to	1410000	1,409,673
1	1470001	to	1475000	1,471,332
1	1495001	to	1500000	1,500,000
1	1505001	to	1510000	1,507,500
1	1650001	to	1655000	1,653,766
1	1655001	to	1660000	1,656,788
1	1675001	to	1680000	1,677,208
1	1700001	to	1705000	1,701,065
1	1735001	to	1740000	1,736,338

## Pattern of Shareholdings

As of December 31, 2013

# of Shareholders	Shareholdings' Slab			Total Shares Held
1	1750001	to	1755000	1,750,126
1	1790001	to	1795000	1,792,101
1	1840001	to	1845000	1,843,737
1	1920001	to	1925000	1,922,404
1	2000001	to	2005000	2,000,881
1	2515001	to	2520000	2,516,526
1	2645001	to	2650000	2,649,500
1	2770001	to	2775000	2,774,759
1	2815001	to	2820000	2,817,444
1	3595001	to	3600000	3,600,000
1	3715001	to	3720000	3,715,078
1	3860001	to	3865000	3,864,250
1	3945001	to	3950000	3,948,184
1	4005001	to	4010000	4,008,223
1	4055001	to	4060000	4,055,625
1	4080001	to	4085000	4,084,350
1	4495001	to	4500000	4,499,700
1	4915001	to	4920000	4,919,268
1	4995001	to	5000000	5,000,000
1	5130001	to	5135000	5,133,270
1	5570001	to	5575000	5,571,970
1	6235001	to	6240000	6,238,919
1	6450001	to	6455000	6,450,231
1	6755001	to	6760000	6,758,385
1	6965001	to	6970000	6,968,950
1	7305001	to	7310000	7,305,786
1	7380001	to	7385000	7,385,000
1	7525001	to	7530000	7,529,821
1	8270001	to	8275000	8,275,000
1	9380001	to	9385000	9,381,000
1	10120001	to	10125000	10,120,961
1	10625001	to	10630000	10,628,500
1	10735001	to	10740000	10,737,330
1	18375001	to	18380000	18,375,500
1	22550001	to	22555000	22,554,242
1	26580001	to	26585000	26,580,956
1	30550001	to	30555000	30,552,920
1	40215001	to	40220000	40,216,078
1	58510001	to	58515000	58,513,763
1	1599845001	to	1599850000	1,599,845,728
<b>15734</b>				<b>2,127,513,026</b>

# 65<sup>th</sup> Annual General Meeting of National Bank of Pakistan

## Form of Proxy

Folio No. ----- or CDC participant identity No. -----  
 CDC A/C No. -----  
 I/We -----  
 Of -----  
 being a member (s) of the National Bank of Pakistan holding shares No. -----  
 HEREBY APPOINT ----- of -----  
 also a member of the National Bank of Pakistan (Folio No. -----) or failing him/her ----- of -----  
 also a member of National Bank of Pakistan (Folio No. ----- ) as my/our Proxy to vote for me/us and on  
 my/our behalf at the 65th Annual General Meeting of National Bank of Pakistan, to be held at 9:30 A.M. on  
 Friday, March 28, 2014 and at any adjournment thereof.

Signed this ----- day of ----- 2014

Witnesses:

1. Name: -----  
 Address: -----  
 CNIC No.-----

**Affix Revenue Stamp  
Of Five Rupees**

2. Name: -----  
 Address: -----  
 CNIC No.-----

Signature : -----  
 (Signature should agree with the specimen signature  
 registered with the Bank).

### Note

#### A. General:

1. A member entitled to attend and vote at a General Meeting is entitled to appoint a Proxy to attend and vote instead of him/her. No person shall act as a Proxy, who is not a member of the bank except that Government of Pakistan / State Bank of Pakistan / Corporation may appoint a person who is not a member.
2. The instrument appointing a Proxy should be signed by the member or his/her attorney duly authorized in writing. If the member is a corporation (other than Government of Pakistan and State Bank of Pakistan), its common seal should be affixed on the instrument
3. The instrument appointing a Proxy, together with the power of Attorney, if any, under which it is signed or a notarially certified copy thereof, should be deposited, with our Registrar / Transfer Agents, Messrs Central Depository Company of Pakistan Limited, CDC House 99-B Block "B" SMCHS, Main Shahrah-e-Faisal Karachi not less than 48 hours before the time of holding the meeting.
4. If a member appoints more than one Proxy, and more than one instrument of Proxy are deposited by a member with the Bank, all such instruments of Proxy shall be rendered invalid.

#### B. For CDC Account Holder:

1. The Proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned on the form.
2. Attested copies of CNIC or the passport of the beneficial owners and the Proxy shall be furnished with the Proxy form.
3. The Proxy shall produce his/her original CNIC or original passport at the time of meeting.
4. In case of Government of Pakistan/State Bank of Pakistan/ Corporate entity, the Board of Directors; resolution/power of attorney with specimen signature shall be submitted along with Proxy form to the bank.