



ANNUAL REPORT

**2017**

**MUGHAL**  
**STEEL**

THE AGE OF  
**STEEL**



# COVER STORY

The progress of architectural design is an interesting tale for the ages, one that has been made possible due to advancements in metallurgy and the inclusion of steel in the construction of grand structures. Many of the monumental structures that stand as shining achievements today are supported by the sheer might of steel, which has paved the way for humanity's progress towards greater heights. This year, we celebrate some of the most remarkable structures that have stood the test of time, and have ushered in a glorious age of steel in the modern world.

# CONTENTS

Key Figures	02	Graphical Analysis	78
About this Report	04	Distribution of Wealth	80
Notice of the Annual General Meeting	06	Share Price Sensitivity Analysis	81
Vision Statement, Mission Statement and Corporate Strategy	12	Calendar of Major Events	81
Code of Business Conduct & Ethical Principles	14	Definition and Glossary of Terms	82
Core Values	16	Report of the Audit Committee	84
Overall Strategic Objectives	18	Statement of Compliance with the Code of Corporate Governance	86
Company Profile & Nature of Business	20		
Company Information	24	<b>Annual Financial Statements</b>	
Shareholders' Information	25	Review Report to the Members on	
Market Price Data	26	Statement of Compliance with the	
Awards and Accolades	27	Code of Corporate Governance	90
Organogram of Company	28	Auditors' Report to the Members	91
Board Profile	30	Balance Sheet	92
Chairman's Review Report on Board Performance	34	Profit and Loss Account	93
		Statement of Comprehensive Income	94
<b>Directors' Report To The Shareholders</b>		Cash Flow Statement	95
Chairman's Letter to the Shareholders	36	Statement of Changes in Equity	96
Chief Executive Officer's Remarks	38	Notes to & Forming Part of the Financial Statements	97
Financial Review & Operational Performance	40		
Objectives and Strategies	46	<b>Others</b>	
Risk and Opportunity Report	47	Pattern & Category of Shareholding	146
Market Overview	49	Form of Proxy	153
Corporate Governance	50	پراکسی فارم	154
Information Technology	60	Consent Form for Electronic Transmission of Annual Report	157
Corporate Social Responsibility	61	Electronic Credit Mandate Form	159
Forward Looking Statement	63	ڈائریکٹرز رپورٹ	172
Abstracts U/s 218 (1) of the Repealed Companies Ordinance, 1984	64	بورڈ کی کارکردگی پر تجویزین کا جائزہ	174
<b>Stakeholders' Information</b>			
Horizontal Analysis	68		
Vertical Analysis	69		
Summary of Cash Flow Statement	70		
Comments on Seven Year Analysis	71		
Analysis of Financial Ratios	72		
Comments on Ratio Analysis	73		
DUPONT Analysis	74		
Key Operating and Financial Data	75		
Statement of Cash Flow - Direct Method	76		
Results Reported in Interim Financial Statements and Final Accounts	77		



# KEY FIGURES

## Sales Revenue

(2016: 18,983)

18,803

Rs. in Millions

## Profit Before Taxation

(2016: 1,292)

1,222

Rs. in Millions

## Profit After Taxation

(2016: 893)

991

Rs. in Millions

## EBITDA

(2016: 1,819)

1,607

Rs. in Millions

### Return On Capital Employed

(2016: 18.28)

16.58

Percentage

### Earnings Per Share (Basic and Diluted)

(2016: 3.80) – Restated

4.21

Rs.

### Capital Expenditure

(2016: 678)

474

Rs. in Millions

### Current Ratio

(2016: 1.34)

1.34

Rs.

### Shareholders' Equity

(2016: 4,235)

6,637

Rs. in Millions

### Break-Up Value Per Share

(2016: 33.67)

26.38

Rs.

### Total Assets

(2016: 11,780)

16,024

Rs. in Millions

# ABOUT THIS REPORT

We are pleased to present our annual report for the year ended June 30, 2017. This is our third annual report. With this report we aim to provide all our stakeholders with a transparent and balanced appraisal of the material issues that faced our business during the year under review. The report should be read in conjunction with the full financial statements.

## Scope and boundary of this report

This annual report covers the period from July 01, 2016 to June 30, 2017. The previous annual report covered the 2015-2016 financial year. This annual report provides an account of the Company's operational, financial, economic, social and environmental performance, etc. as well as governance, during the period under review.

## Our two reports

### Annual report

This printed annual report also available online at [http://www.mughalsteel.com/investor-report-and-presentation/#Annual\\_Reports](http://www.mughalsteel.com/investor-report-and-presentation/#Annual_Reports) is intended to provide readers with an overview of our operations during the year, about our ability to create value over the short, medium and long term, and our performance in managing our most material issues, which are listed as strategic objectives in this report. It includes messages from leadership, financial and operational reviews, corporate governance and risk management reports, summarized financial statements and information for shareholders.

### Annual financial statements

The full financial statements included in this report and also available on our above mentioned website provide a comprehensive insight into the financial position and performance of the Company for the year under review.

## Forward looking statements

This annual report contains certain "forward-looking statements" – that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and

financial performance and financial condition, and often contain words such as "expect," "anticipate," "intend," "plan," "believe," "seek," "see," "will," "would," or "target." The statements include known and unknown risks and opportunities, other uncertainties and important factors that could turn out to be materially different following the publication of actual results. These forward looking statements speak only as of the date of this document. The company undertakes no obligation to update publicly or release any revisions to these forward looking statements, to reflect events or circumstances after the date of this document, or to reflect the occurrence of anticipated events.

## Feedback

Please provide us with your feedback. We value feedback from our stakeholders and use it to ensure that we are reporting on the issues that are relevant to them. Please take the time to give us your feedback on this report. Your emails are welcomed at [fahadhafeez@mughalsteel.com](mailto:fahadhafeez@mughalsteel.com).

Signed by the CEO, who has been duly authorized thereto by the board.



**Khurram Javed**

Chief Executive Officer

Lahore: September 18, 2017



# BURJ KHALIFA

Constructed: 2010

The Burj Khalifa is an iconic megatall skyscraper that stands as the tallest building in the world, and a prized jewel of the city of Dubai. Standing at 829.8 metres tall, this fascinating architectural marvel took 6 years to construct, and provides a breathtaking view of the city while also being unofficially considered the central point of the entire metropolis.

# NOTICE OF THE ANNUAL GENERAL MEETING

Notice is hereby given that the 8th Annual General Meeting of the members of MUGHAL IRON & STEEL INDUSTRIES LIMITED will be held on Saturday, October 28, 2017 at 3.00 p.m. at Pearl Continental Hotel, Shahrah-e-Quaid-e-Azam, Lahore to transact the following business:

## Ordinary Business

1. To receive, consider and adopt the audited financial statements of the Company together with the Directors' and Auditors' Reports thereon for the year ended June 30, 2017.
2. To approve and declare final cash dividend @ 6% i.e. Rs. 0.60 per share of Rs. 10/- each for the year ended June 30, 2017, as recommended by the Board of Directors. This is in addition to interim cash dividend @ 20% i.e. Rs. 2.00 per share already paid.
3. To appoint Auditors for the year 2017-2018 and fix their remuneration. The Board of Directors has recommended, as suggested by the Audit Committee, the appointment of M/s. Fazal Mahmood & Co., Chartered Accountants, the retiring auditors, who being eligible, have given their consent for re-appointment.

## Special Business

4. To consider, approve and adopt the alteration in Articles of Association and, if deemed fit, for this purpose, to pass the following resolutions as special resolutions, with or without modification(s):

"RESOLVED that existing clause 41 of the Articles of Association of the Company be hereby altered to read as under:

41. The instrument appointing a Proxy shall be in writing under the hand of the appointer or of his attorney duly authorized in writing. For the purposes of e-voting, the instrument appointing the proxy shall be in such form and provided to the Company in the manner stipulated under applicable laws. A proxy must be a member of the Company, except, in case of e-voting, wherein, both members and non-members can be appointed as proxy. All other provisions and requirements for e-voting as prescribed by the SECP from time to time shall be deemed to be incorporated in these Articles, irrespective of the other provisions of these Articles of Association and notwithstanding anything contradictory therein."

"FURTHER RESOLVED that the Chief Executive Officer and Company Secretary be and are hereby authorized singly to give effect to this resolution and to do or cause to do all acts, deeds and things that may be necessary or required for altering the Articles of Association of the Company including the filing of all requisite documents/

statutory forms as may be required to be filed with the Commission/ Registrar of the Companies and complying with all other regulatory requirements so as to effectuate the alterations in the Articles of Association and implementing the aforesaid resolution."

5. To ratify and approve transactions entered into by the Company with related parties in its ordinary course of business by passing the following ordinary resolutions:

"RESOLVED that the transactions entered into by the Company in its ordinary course of business with related parties during the year ended June 30, 2017 are hereby ratified and approved."

"FURTHER RESOLVED that the Chief Executive Officer of the Company be and is hereby authorized to execute / approve all the transactions to be carried out in its ordinary course of business with related parties during the ensuing year ending June 30, 2018 and in this connection the Chief Executive Officer be and is hereby also authorized to take any and all necessary actions and sign/execute any and all such documents/indentures as may be required in this regard on behalf of the Company."

A statement as required by Section 134(3) of the Companies Act, 2017 in respect of Special Businesses to be transacted at the general meeting is being sent to the Members, along with this notice.

(By Order of the Board)



**Muhammad Fahad Hafeez**

Company Secretary

Lahore: October 05, 2017



## NOTES:

### 1. Book Closure

Share transfer books of the Company will remain closed from October 21, 2017 to October 28, 2017 (both days inclusive). Physical transfers CDS Transaction IDs received in order by the Company's Share Registrar, M/s. THK Associates (Private) Limited 1st floor, 40-C, Block-6, P.E.C.H.S. Karachi, up to the close of business on October 20, 2017 will be treated in time for the above entitlement of cash dividend and to determine voting rights of the members for attending the meeting.

### 2. Participation in General Meeting

A member entitled to attend and vote at this meeting may appoint any other member as his/her proxy to attend and vote instead of him/her. A Proxy must be a member of the Company. The instrument appointing a proxy and the power of attorney or other authority under which it is signed or a notary attested copy of the power of attorney must be deposited at the Share Registrar Office of the Company, M/s. THK Associates (Private) Limited, 1st Floor, 40-C, Block 6, P.E.C.H.S, Karachi at least forty eight (48) hours before the time of the meeting. For the convenience of the members, a Form of Proxy is being enclosed.

CDC account holders will further have to follow the under mentioned guidelines as laid down by the Securities and Exchange Commission of Pakistan.

#### a) For attending the meeting

- a. Individual CDC shareholders are requested to bring with them their CNIC / Passport in original along with Participants' ID Numbers and their Account Numbers to prove his/her identity at the time of attending the Meeting.
- b. In case of corporate entity, the Board's resolution/power of attorney with specimen signature of the nominee shall be produced (unless it has been provided earlier) at the time of the Meeting.

#### b) For appointing proxies

- a. In case of individuals, the account holder and/ or sub-account holder whose registration details are uploaded as per the CDC Regulations, shall submit the proxy form as per above requirements.
- b. The proxy form shall be witnessed by two persons, whose names, addresses and CNIC numbers shall be mentioned on the form.
- c. Attested copies of the CNIC or the Passport of beneficial owners and the proxy shall be furnished with the proxy form.

- d. The proxy shall produce his original CNIC or original Passport at the time of the Meeting.
- e. In case of corporate entity, the Board's resolution/power of attorney with specimen signature shall be furnished (unless it has been provided earlier) along with proxy form to the Company.

### 3. Electronic Transmission of Financial Statements.

In compliance with SECP directive vide SRO. 787(1)/2014, dated September 08, 2014, soft copies of Annual Report 2017 are being emailed to the members having opted to receive such communication in electric format. Other members, who wish to receive the Annual Report and notice of Annual General Meeting through E-mail are requested to provide their written consent on the "Standard Request Form" available on the Company's website: [www.mughalsteel.com](http://www.mughalsteel.com). Members who have provided the consent to receive Annual Report through E-mail can subsequently request a hard copy which shall be provided free of cost within seven (07) days.

### 4. Video-Link Facility

Members can also avail video link facility. In this regard, please fill the following and submit to registered address of the Company ten (10) days before holding of the Annual General Meeting. If the Company receives consent from members holding in aggregate 10% or more shareholding, residing at a geographical location to participate in the meeting through video link at least ten (10) days prior to the date of meeting, the Company will arrange video link facility in that city subject to availability of such facility in that city.

"I/We, \_\_\_\_\_ of \_\_\_\_\_, being a member of Mughal Iron & Steel Industries Limited, holder of \_\_\_\_\_ ordinary share(s) as per Registered Folio No. \_\_\_\_\_ hereby opt for video-link facility at \_\_\_\_\_."

### 5. General Notes

It is the responsibility of the members to notify / submit the following, in case of book entry securities in CDS to respective CDS Participants and in case of physical shares to the Company's Share Registrar, if not earlier provided / notified:-

#### a) Change in address / email address

Members are requested to promptly notify any change in their addresses to our Share Registrar M/s. THK Associates (Private) Limited and in case of change in email addresses directly to us at our registered office, to ensure effective communication.

## NOTICE OF THE ANNUAL GENERAL MEETING (Contd)

### b) CNIC number

Members, who have not yet submitted photocopy of their valid CNIC are requested to send the same at the earliest directly to the Company's Share Registrar. In case of non-availability of a valid copy of CNIC in the records of the Company, the Company will be constrained to withhold the Dividend, which will be transferred only upon compliance with the above.

### c) Filer / non-filer status

Pursuant to the provisions of Finance Act 2017, effective 1 July 2017, deduction of income tax from dividend payments shall be made on the basis of filers and non-filers as follows:

S.No.	Nature of shareholder	Rate of deduction
1	Filers of income tax return	15%
2	Non - filer of income tax return	20%

Income Tax will be deducted on the basis of Active Tax Payers List posted on the Federal Board of Revenue website. All the members whose names are not entered into the Active Taxpayer List, despite the fact that they are filers, are advised to make sure that their names are entered into the list before the date for payment of the cash dividend otherwise tax on their cash dividend will be deducted @20% instead @15%. The corporate members having CDC accounts are required to have their National Tax Number (NTN) updated with their respective participants, whereas corporate physical shareholders should send a copy of their NTN certificate to the Company or our Share Registrar. The shareholders while sending NTN or NTN certificates, as the case may be, must quote Company name and their respective folio numbers.

Members seeking exemption from deduction of income tax or those members who are eligible for deduction at a reduced rate are requested to submit a valid tax certificate or necessary documentary evidence, as the case may be.

Members who have joint shareholdings held by Filers and Non-Filers shall be dealt with separately and in such particular situation, each account holder is to be treated as either a Filer or a Non-Filer and tax will be deducted according to his/her shareholding. If the share is not ascertainable then each account holder will be assumed to hold equal proportion of shares and the deduction will be made accordingly. Therefore, in order to avoid deduction of tax at a higher rate, the joint account holders are requested to provide the below details of their shareholding to the Share Registrar of the Company latest by the Annual General Meeting date.

Folio/CDC A/c No	Name of Shareholder	CNIC	Shareholding	Total Shares	Principal/ Joint Shareholder
---------------------	------------------------	------	--------------	-----------------	---------------------------------

## 6. E-Dividend Mandate

Under the provisions of Companies Act, 2017, it is mandatory for a listed Company to pay cash dividend to its shareholders ONLY through electronic mode directly into bank account designated by the entitled shareholders.

Keeping in view the same, members are requested to promptly provide/update their bank account details on the "Electronic Credit Mandate Form" enclosed herewith and also available on the Company's website: [www.mughalsteel.com](http://www.mughalsteel.com).

In case of non-availability of a valid bank account details in the records of the Company for transfer of cash dividend, the Company will be constrained to withhold the Dividend Warrant in terms of section 243(3) of the Companies Act, 2017, which will be transferred only upon compliance with the above.

## 7. Placement Of Financial Statements

The Company has placed the Audited Annual Financial Statements for the year ended June 30, 2017 along with Auditors' and Directors' Reports thereon on its website: [www.mughalsteel.com](http://www.mughalsteel.com) or scan QR Code.



## 8. Contact Us

For any query/problem/information, the investors may contact the Company Secretary at +92-42-35960841(133) and email address [fahadhafiez@mughalsteel.com](mailto:fahadhafiez@mughalsteel.com) and/or THK Associates (Private) Limited at +92-021-111-000-322 and email address [secretariat@thk.com.pk](mailto:secretariat@thk.com.pk).

## **Statement As Required By Section 134(3) Of The Companies Act, 2017 In Respect Of Special Businesses To Be Transacted At The Annual General Meeting Is Appended Below:**

This statement sets out the material facts concerning the Special Businesses listed at agenda items 4 and 5, to be transacted at the forthcoming 8th Annual General Meeting of the Company to be held on October 28, 2017.

### **Agenda Item No. 4.**

In order to define regulations for e-voting, SECP issued Companies (E-voting) Regulations, 2016, which amongst other requirements, allow members to appoint non-members as proxy.

In order to give effect to the above, the approval of the shareholders' is sought for alteration of the Articles of Association of the Company, so as to stipulate the relevant provisions by alteration of existing clause 41 of the Articles of Association of the Company as specified in the notice of the meeting.

The directors are not interested, directly or indirectly, in the above business except to the extent of their respective shareholding as has been detailed in the pattern of shareholding annexed herewith.

### **Agenda Item No. 5.**

During the year, there were transactions entered into by the Company in its ordinary course of business with related parties. Since majority of Company's Directors were interested in these transactions due to their common directorship and holding of shares in the related parties, the quorum of directors could not be formed for approval of these transactions. In view of the above and in accordance with section 207(2), these transactions are being placed before the members for their

approval. Detail of these transactions have been disclosed in relevant notes to the financial statements and represent transactions incurred with Directors/Sponsors', Mughal Steel Metallurgies Corporation Limited and Al-Bashir (Private) Limited, duly carried out at arm's length.

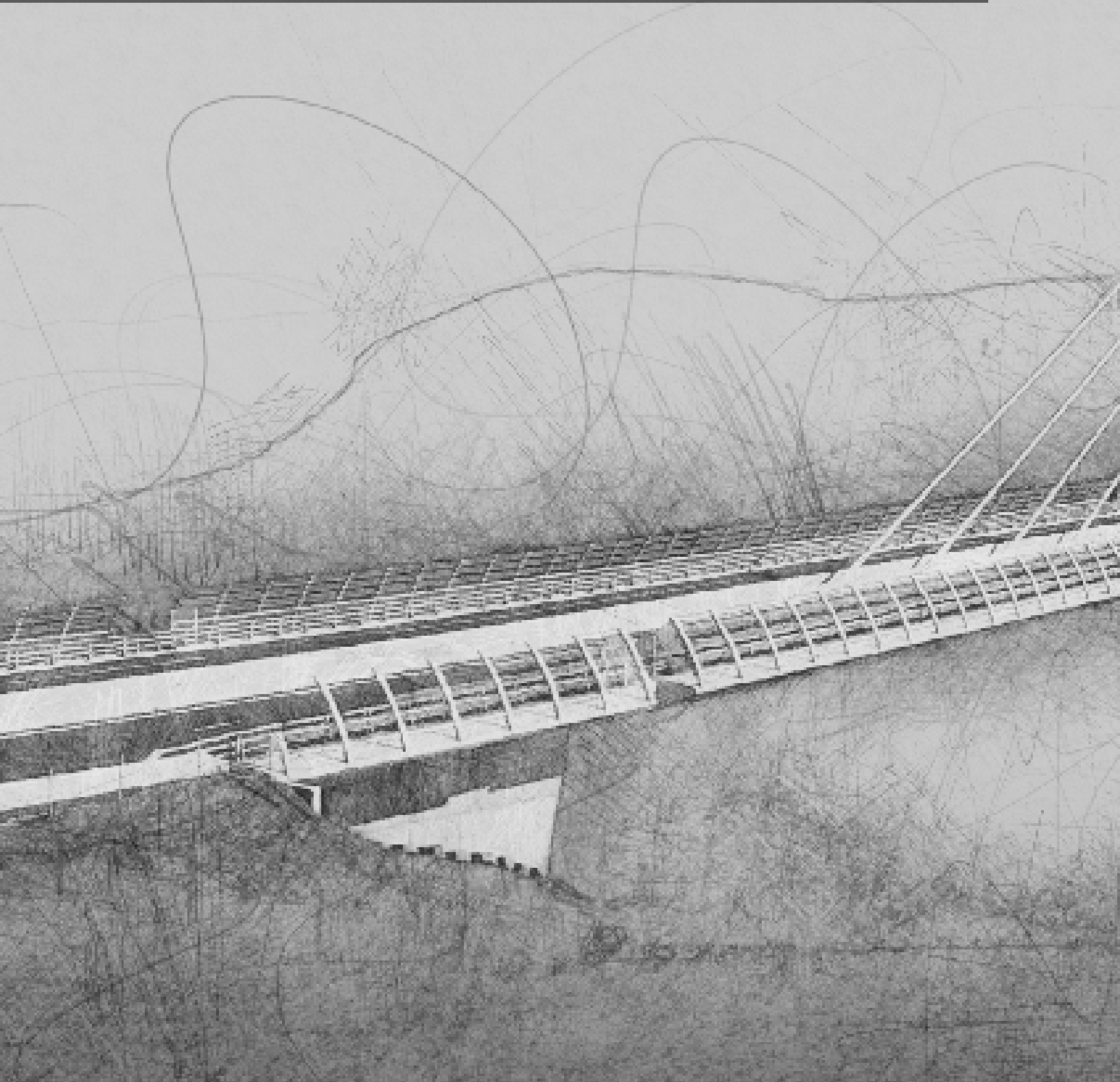
It is expected that the Company would be conducting related party transactions in the ordinary course of business in the upcoming financial year as well. The majority of Directors are expected to be interested in these transactions due to their relationships, common directorship and shareholding in these related parties. Therefore, such transactions with related parties would require to be approved by the shareholders. In view of the above and in order to comply with the provisions of clause 5.19.6(b) of the Code of Corporate Governance, 2012, the members are required to authorize the Chief Executive Officer to execute / approve transactions to be carried out in ordinary course of business with related parties during the ensuing year ending June 30, 2018.

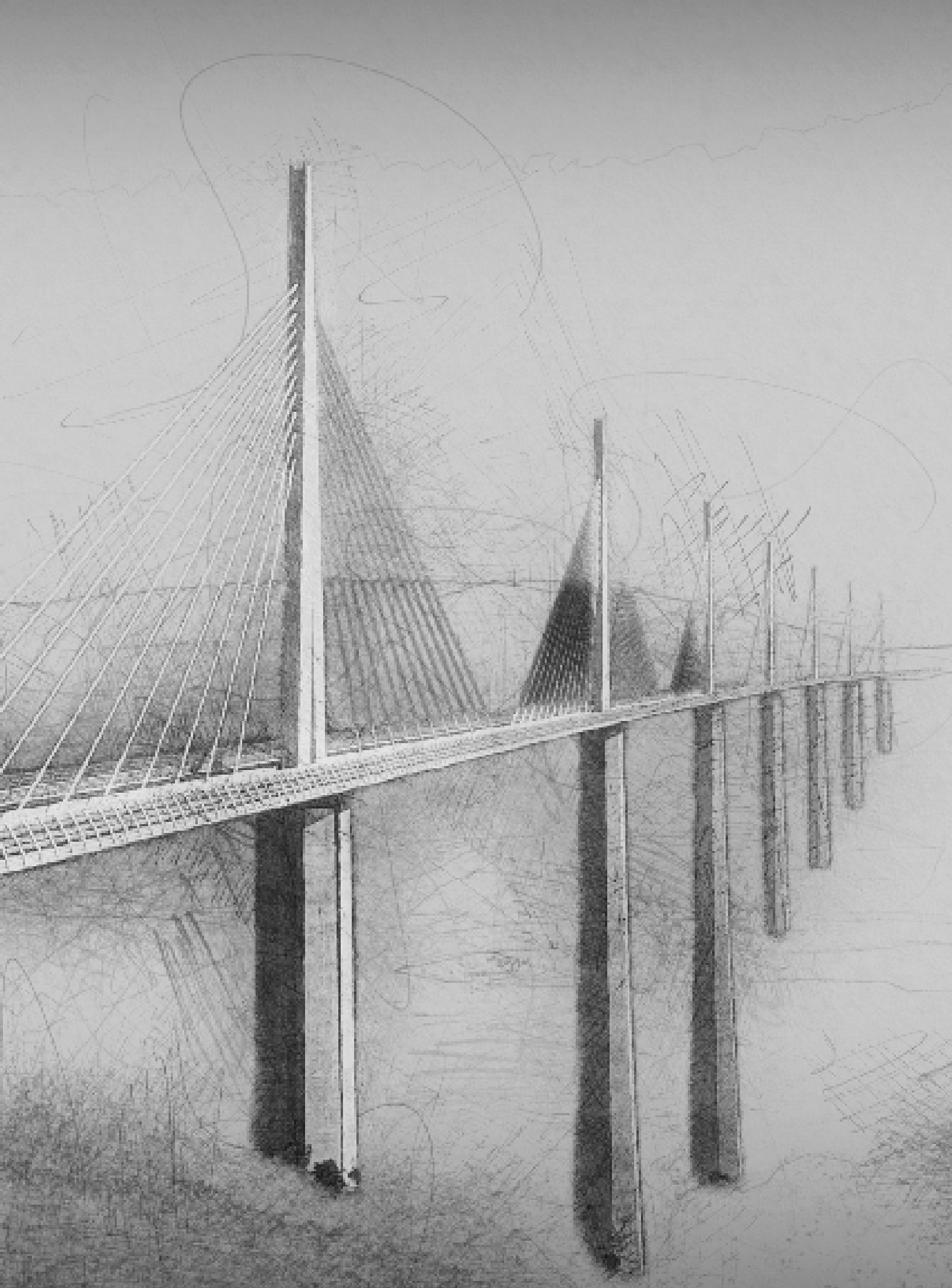
The Directors are interested in the resolution to the extent of their relationships, common directorships and their respective shareholding as has been detailed in the pattern of shareholding annexed herewith.

# MILLAU VIADUCT

Constructed: 2004

The Millau Viaduct is the tallest bridge in the world, with a height of 343 metres and a total length of 2,460 metres. The bridge was constructed as part of a Franco-British partnership, and has been consistently ranked as one of the greatest engineering achievements of all time.







# VISION STATEMENT

To be a leading corporate entity in the steel sector which is recognized both at the industry level and national level, endeavoring to achieve excellence in core business while striving to explore multiple growth opportunities, remaining ethically and socially responsible and strengthening the growing base of satisfied customers by providing quality and durable steel products.

# MISSION STATEMENT

To meet the expectations of our customers in providing them with high quality, reliable and durable steel products, through product research, business process and information system improvement and up-gradation of technology. To meet the expectations of our employees by providing opportunities for professional growth and personal welfare. To meet the expectations of our shareholders by enhancing profitability and maximizing returns through achieving excellence in core business and exploring growth opportunities through diversification.

# CORPORATE STRATEGY

Maintaining our competitive position in the core business by employing professional and technical excellence, exploring new growth opportunities through diversification and creating value for our stakeholders.



# CODE OF BUSINESS CONDUCT & ETHICAL PRINCIPLES

## THE BASIC PRINCIPLES OF OUR CODE OF CONDUCT AND ETHICS

At Mughal Steel, we believe the best way to build and to maintain trust is to conduct every element of our business according to the highest standards of integrity. Our ability to do so rests on the behavior of those who work here, from employees to our chief executive to our directors. To that end, we select our people based not just on their skills, accomplishments and potential, but also on their principles and values.

**A commitment to integrity and ethical behavior is a critical factor in our decisions regarding professional advancement and compensation.**

It is impossible to predict the various different unique circumstances our people will face during their careers. As such, the policies outlined in this Code should be viewed as the baseline of expected behavior. While ethical behavior requires us to comply fully with all laws and regulations, "compliance" with the law is the minimum standard to which we hold ourselves. Those who work with us honor not just the letter of existing laws, but the spirit that underpins and informs them.

Our **Code of Conduct** consists of the following principles which all Directors and employees at Mughal Steel are required to apply in their daily work and observe in the conduct of Company's business.

### Compliance with Laws, Rules and Regulations

Every Director and employee must comply with all applicable laws, rules and regulations, including those related to insider trading, financial reporting, money laundering, fraud, bribery and corruption.

### Personal Conflicts of Interest

Every Director and Employee is prohibited from indulging in actions or relationships that create personal conflicts of interest unless approved by the Company. It is important that every Director and employee carefully considers whether any of their activities or relationships, including business or volunteer positions outside the Company, could cause a conflict (or the appearance of a conflict) with the interests of the Company. Additionally, personal gain or advantage must never take precedence over one's obligations to the Company. No Director or

employee must ever use or attempt to use their position at the Company to obtain any improper personal benefit for themselves, their family member(s) or any other individual or group.

### Fair and Ethical Competition

Every Director and employee must deal fairly with customers, suppliers, competitors and each other. No one at the Company may seek competitive advantage through illegal or unethical business practices. Taking unfair advantage of anyone through manipulation, concealment, abuse of privileged information, misrepresentation of material facts, or any unfair dealing practice is a violation of this Code.

### Protecting Confidential Information

Every Director and employee must maintain the confidentiality of the information with which they are entrusted, including complying with information barrier procedures applicable to our business. The only exception is when disclosure is authorized or legally mandated.

### Equal Employment Opportunities and Commitment to Diversity

We do not tolerate any type of discrimination prohibited by law, including harassment. We value diversity as an important asset that enhances our culture, helps us satisfy customers well and maximizes return for shareholders. For us to excel, we must create for our people an inclusive environment that welcomes and supports differences and encourages input from all perspectives.



## Political Contributions and Activities

Directors and employees are prohibited from making or soliciting political contributions or engaging in political activities.

## Protecting and Properly Using Company's Assets

Everyone should protect the Company's assets and ensure their efficient use. All Company assets should be used for legitimate business purposes only.

## Public Relations

All employees share a responsibility for the Company's good public relations particularly at the community level. Their readiness to help with religious, charitable, educational and civic activities is accordingly encouraged provided it does not create an obligation that interferes with their commitment to the Company's best interests.

## Health & Safety

The Company has strong commitment to the health and safety of its employees and preservation of environment. The Company perseveres towards achieving continuous improvement of its Health, Safety and Environment (HSE) performance by reducing potential hazards, preventing pollution and improving awareness. Employees are required to operate the Company's facilities and processes keeping this commitment in view.

Commitment and team work are key elements to ensure that the Company's work is carried out effectively and efficiently. Also all employees will be equally respected and actions such as sexual harassment and disparaging remarks based on gender, religion, race or ethnicity will be avoided.

## Non-Retaliation Policy

The Company strictly prohibits retaliation against anyone who reports in good faith a possible violation of the Code, no matter whom the report involves.

We pledge to comply and enforce the basic principles of Code of Conduct and prevent its violation. Any employee observing any violation or abuse of this Code of Conduct may bring the same to the notice of the Management in writing.

# CORE VALUES

At Mughal Steel we attribute our persistent growth to the strength of our deep rooted values, which distinguish us and guide our actions. We conduct our business in a socially responsible and ethical manner. We respect the law, support universal human rights, protect the environment and benefit the communities where we work.



## INTEGRITY

We are dedicated to maintaining the highest ethical standards and ensuring openness and honesty in all our dealings by maintaining utmost integrity at all times.



## TRUST

We trust, respect and support each other, and we strive to earn the trust of our customers and shareholders.



## DIVERSITY

We provide equal opportunities to all our employees without any bias against gender, race, ethnicity and religion.



## INGENUITY

We seek new opportunities and out-of-the-ordinary solutions. We use our creativity to find unexpected and practical ways to solve problems. Our experience, technology and perseverance enables us to overcome challenges and deliver value.



## EXCELLENCE

We make sure that we always do what we say we will and strive for excellence and quality in everything that we do.



## PERSONNEL DEVELOPMENT

We are endeavored to foster a culture where people come first and we hire, develop, train and retain our people to work as synergized teams in line with our mission and vision.



## **FAIRNESS**

We are devoted to implement such policies and procedures, which translate into fair and equitable treatment of all stakeholders, including selection hiring, rewarding and compensating all employees.



## **TEAMWORK**

We are committed to fostering a culture where employees work as a team, listen to and respect each other, provide support to one another, work co-operatively and highly regard one another's views – making our work environment fun and enjoyable.



## **CUSTOMER SATISFACTION**

Our experience shows that if we satisfy our customers well, our own success will follow.



## **LAWS & REGULATIONS**

We are dedicated to complying fully with the letter and spirit of the laws, rules and ethical principles that govern us. Our continued success depends upon unswerving adherence to this standard.



## **SHAREHOLDERS**

Profitability is critical to achieving superior returns, building our capital, and attracting and keeping our best people.



## **INNOVATION**

While recognizing that the old way may still be the best way, we constantly strive to find a better way of doing things. We pride ourselves on having pioneered many of the practices and techniques that have become standard in the industry.

# OVERALL STRATEGIC OBJECTIVES

A simple, effective and achievable strategy that derives efficiencies and creates stakeholder value.

**Our ultimate objective is to be a leading participant in the country's steel industry, improving our operations continuously, enhancing profitability and creating value addition. We strive to supply the best quality products for pioneering infrastructure projects, with zero defects whilst comprehensively meeting our customer's needs. We aim to provide safe working conditions, appropriately evaluating and training our workforce and rewarding our people for delivering results and working responsibly. We create value for our stakeholders by capitalizing upon the competitive advantages of our assets.**

The six pillars of our overall strategy are designed to deliver earnings and growth for all our stakeholders. We measure our progress against these pillars by continually monitoring our performance against our key financial and non-financial performance indicators:

Across all geographies and products we aim to be one of the highest quality and lowest cost producers, in each of our product line, throughout the cycle.

Leadership positions in most of the markets where we operate.

A diversified portfolio of steel products, which combined with superior customer service, represents a unique value proposition to our customers.

Effective and improved capacity utilization of the Company's existing production facilities.

Drive business transformation to achieve excellence in safety, people, plants and processes by modernization of production facilities in order to ensure the most effective production.

Explore alternative energy resources.



# WILLIS TOWER

Constructed: 1973

The Willis Tower (formerly known as the Sears Tower) is an American landmark in the city of Chicago. Standing at 442.1 metres tall, the 108-storey tall skyscraper held the title for the world's tallest building for nearly 25 years.

# COMPANY PROFILE & NATURE OF BUSINESS

**Mughal Iron & Steel Industries Limited (“Mughal Steel”) is a public company incorporated in Pakistan. The shares of the Company are quoted on Pakistan Stock Exchange Limited. The principal activity of the Company is manufacturing and trading of mild steel products.**

The Company has been building the foundations of Pakistan since its inception and has a depth of technical and managerial expertise carefully nurtured since 1950's, a reputation for reliability and a sharply defined business focus, which has forged the organization into a modern, highly competitive supplier of steel products to the domestic market. Today, the management team is being led by Mr. Khurram Javed, Director and CEO.

At Mughal Steel we work with passion and expertise to develop high-quality products and intelligent industrial processes that create sustainable infrastructures and promote efficient use of resources. We combine our engineering capabilities with traditional strengths in materials. This means we create value for our customers and can successfully exploit the diverse opportunities in the markets of the future. The Company's ability to generate profits throughout the fluctuations of the steel cycle is testimony to the success of years of intensive business re-engineering and the cultivation of a continuous improvement culture that has embedded the Company's position amongst the lowest cash cost producers of steel.

Our primary goal is to supply quality, reliable and durable steel products into the local and nearby markets. Currently we supply in Pakistan and export the rest to Afghanistan.

## Geographical Presence

The registered office of the Company is situated in Shadman, Lahore, while the factory is located 17 KM's Sheikhpura road.

## Nature of Business

Mughal Steel is one of the largest steel producers in the long-rolled steel products industry in Pakistan, with approximate installed annual production capacity of 688,000 M/t of re-rolled steel per annum. The re-rolling capacities are complemented by 546,000 M/t of annual installed capacity for melting. Further, the Company has also leased in two melting units with total annual installed capacity of 96,000 M/t.

The Company is involved in multidimensional activities from making billets of mild steel, spring steel, deformed bar, re-bar, cold twisted rebar

and a huge range of sections such as I-beams, L-sections, C-section, H-beams, T-bar etc. in the downstream industry.

The Company is equipped with the most modern set of production facilities consisting of but not limited to:

### Dedicated Steel Rebar Re-Rolling Mill

The dedicated steel rebar re-rolling mill is a straight and continuous mill, capable of cutting customized lengths from a single bar of 1300 ft. (approximately). The mill produces deformed and reinforced bar in conformance with international standards. Continuous casting technology has been introduced for the mill which enables hot and thermodynamic rolling enabling it to produce steel bars directly from melt shop. The bar re-rolling mill is equipped with three induction furnaces.

### Dedicated Tandem Section Mill

Tandem section mill was introduced for the first time in Pakistan by Mughal Steel in line with Universal Stand (the ultimate re-rolling technology). The mill is capable of continuous rolling, which by far is the best suitable technological solution based on European technology and state of the art Italian design by ABB, AMB & SCADA. The mill follows the procedure of four-dimensional rolling, as compared to conventional uniform rolling techniques, making the re-rolling technology at Mughal Steel energy efficient and cost effective. The mill has recently been equipped with two induction furnaces to enable hot rolling.

### Mini Section Mills

The Company has two mini section mills capable of producing sections like I. beam, H. beam, C. section, L. Section, T-bar etc. The mills are equipped with auto-control reheating furnaces; facilitating further to produce the required section of any kind.

## Macro Factors Affecting Business

### Economy

Pakistan's economy continued to perform impressively with its economic fundamentals gaining further traction in the FY 2016-17. Prudent macroeconomic policies, financial discipline, and a consistency and continuity in policies started yielding positive results. As per Pakistan Economic Survey 2016-2017, Pakistan achieved the highest annual growth in a decade, with size of the country's economy surpassing the \$300 billion mark resulting in real GDP growth from 4 percent in FY 2013-14 to 5.28 percent in FY 2016-17, which is the highest in 10 years. Given these positive developments, the broad based growth is expected to continue. The country's outlook is brightened and looks promising on the back of agricultural recovery, rebound in industrial activities and inflow of investment under CPEC. The development of infrastructure, energy and communication will provide much needed impetus to the growth of capital formation, productivity growth and employment.

### Inflation

The current year started with inflation at 4.1 percent in July 2016. It reached to 4.9 percent in March 2017 and then slowed down to 3.9 percent in June 2017. On average during Jul-June 2017, it was recorded at 4.1 percent. Increasing oil and commodity prices are expected to remain a concern. Global commodity and oil prices are expected to move in upward direction, which will be affecting domestic inflation. However, given the increase in agriculture production and sufficient food supplies, stable exchange rate, effective monetary policy, inflation is expected to remain below the target.

### Public sector development budget

Public sector development is one of the prime focus of the current Government which has resulted in significant increase in PSDB over the years. The trend continued in 2017 as well, with the Government's infrastructure spending leading to buoyancy in construction activity, and increased production in steel and allied industries etc. The estimated size of Public Sector Development Programme (PSDP) for FY 2017-18 is Rs. 1,001 billion.

### Fiscal development

Fiscal deficit increased, rising from 3.5 percent of GDP during July-March 2016 to 3.9 percent of GDP in the same period of 2017. Fiscal deficit has increased on account of higher development & security related expenditures and lower growth in tax revenues. However, fiscal deficit has been reduced from 8.2 percent of GDP in FY 2012-2013 to 4.6 percent of GDP in FY 2015-2016.

### Industry

Pakistan's steel industry currently produces approximately six million metric tons (MT) every year. This market is mainly divided into raw product (iron ore and scrap); flat products (sheets and plates used in the automotive sector); long products (steel bars, wire rods, rails and structural used in infrastructure development), tubes and pipes. The steel sector has experienced significant growth in the last few years and it is expected that it will continue in the years to come, with the Government's continuing focus on development projects. Despite of increase in duties and taxes, high cost energy resources and fall in steel prices, the major players have managed to register increased profitability.

### Construction activity

The construction activity continues to experience significant boost due to initiation of various, public sector development, housing and commercial projects in Pakistan. Along the CPEC route, new industrial zones should open opportunities for investment. CPEC is not only a short-term economic growth booster, but its impact is far reaching and will trickle down in future.

### Money & credit

Keeping in view the macroeconomic stability, SBP kept the policy rate at 5.75 percent in May 2016 and maintained the same in the subsequent monetary policy decisions, which is the lowest rate since early 1970's. Healthy credit expansion, along with higher production of Kharif crops, recovery in LSM/ industrial growth, uptick in CPEC related activities in energy sector and favorable business environment supported SBP's decision to keep the policy rate unchanged during FY-2017. Balance of payments also improved with foreign exchange reserves closing at \$ 21,367 million as at June, 30 2017.

### Main Markets

The main market of the Company is domestic retail and corporate market. However, the Company also exports to Afghanistan.

### Legal Environment

Operations of the Company are subject to different environmental and labor laws. The Company is fully complying with all applicable environmental, labor, corporate and other relevant laws.



## Micro Factors Affecting Business

### Business Model

Our business model is to provide quality, reliable and durable steel products and customer satisfaction. We apply our overall strategy to create long-term value by capitalizing upon the competitive advantages of our products, people and assets.

### Product Portfolio

The company's product range comprises of the following products:

- **Steel Re-bars**  
Steel re-bars are used as a tension device in reinforced concrete structures to strengthen and hold the concrete in tension. Rebar's surface is often patterned to form a better bond with the concrete. The steel re-bar is used both in building infrastructural projects and residential ventures.
- **I-Beams (Girders)**  
I-beams are usually made of structural steel and are used in construction and civil engineering. I-beams may be used both on their own, or acting compositely with another material, typically concrete. The horizontal elements of the "I" are known as flanges, while the vertical element is termed the "web". The web resists shear forces, while the flanges resist most of the bending moment experienced by the beam. Beam theory shows that the I-shaped section is a very efficient form for carrying both bending and shear loads in the plane of the web.
- **T-Iron**  
T-iron used in construction is a load-bearing structure of reinforced concrete, wood or metal, with T-shaped cross section. The top of the T-shaped cross section serves as a flange or compression member resisting compressive stresses. The web (vertical section) of the beam below the compression flange serves to resist shear stress and to provide greater separation for the coupled forces of bending.

- **Mild Carbon Billets**

Plain-Carbon steel, commonly known as Mild steel, is the most typical form of steel because of its relatively low price while it provides additional metal properties more so than iron that are acceptable for most of applications. Mild steel has a relatively low malleable strength, but it is economical and easy to formulate; surface toughness can be increased through carburizing. Mild steel is frequently used when large quantities of steel are needed, for example as structural steel.

### Competition

Mughal steel is amongst the top companies in the steel sector with such diversified product mix. Being in the industry for over 5 decades has enabled the Company to effectively compete with existing companies in the industry. Moreover, the CAPEX in recent years to achieve cost efficiency and backward integration has enabled the Company to attain additional competitive advantage.

### Suppliers

The Company has built strong relationship with its suppliers and developed a procurement team who is well versed in acquiring the necessary raw material for production. Re-meltable scrap is being imported mainly from United Kingdom, while billet, if any, is being procured locally.

## The Fundamentals Of Our Strategy

- Health, safety and environment
- Human capital
- Customer focus
- Growth of business

We create value by capitalizing on our core strengths. These strengths provide lasting benefits which are critical to our ability to generate, protect and capture value over long term;



#### LOW COST PRODUCTION

Low cost, operations; efficient, steel making and rolling facilities; program of continuous improvement.

#### STRONG POSITION IN STEEL MARKETS

Strong position in steel market due to broad range of high quality and durable products serving high value markets.

#### LEADING PRODUCER OF LONG STEEL

Leadership in construction related steel products confers the benefits of scale, innovation, quality control, security of supply and service excellence.

#### VERTICALLY INTEGRATED BUSINESS

Vertical integration enables us to control each stage in the value chain:

a. access to key raw materials and energy for steel production;

b. expertise in steel processing and finished products;

c. secure logistics and supply chain;

d. effective customer driven sales function

#### STRONG MANAGEMENT & GOVERNANCE

Low cost, operations; efficient, steel making and rolling facilities; program of continuous improvement.

## Value Drivers

These drivers of value highlight the features which sustain the Company's performance in differing and competitive market environments.

- Our growth is primarily driven by expansion in sales revenue, powered by strong demand for our products and effective clientele network all over the Country.
- Efficiency enhancement is our long term goal. We continuously seek opportunities to improve efficiency of our business processes to optimize costs, utilizing less to produce more.
- Human capital is by far our most valuable asset, directly affecting performance while ensuring success each year.
- We are continuously investing in our production facilities to enhance operational efficiency and fuel the key growth drivers. Our extensive clientele network extends to almost all provinces of the Country, ensuring maximum market presence.

# COMPANY INFORMATION

## Board of Directors

Mirza Javed Iqbal  
Syed Salman Ali Shah  
Jamshed Iqbal  
Khurram Javed  
Muhammad Mubeen Tariq Mughal  
Fazeel Bin Tariq  
Muhammad Mateen Jamshed  
Fahad Javaid  
Muhammad Waleed Bin Tariq Mughal

## Audit Committee

Syed Salman Ali Shah  
Fazeel Bin Tariq  
Muhammad Mateen Jamshed  
Fahad Javaid

## Human Resource & Remuneration Committee

Mirza Javed Iqbal  
Fahad Javaid  
Fazeel Bin Tariq  
Muhammad Mateen Jamshed

## Chief Operating Officer

Shakeel Ahmed  
Tel: +92-42-35960841 Ext: 154  
E-mail: shakeel.ahmad@mughalsteel.com

## Chief Financial Officer

Muhammad Zafar Iqbal  
Tel: +92-42-35960841 Ext: 138  
E-mail: zafariqbal@mughalsteel.com

## Company Secretary

Muhammad Fahad Hafeez  
Tel: +92-42-35960841 Ext: 133  
E-mail: fahadhafeez@mughalsteel.com

## Auditors

Fazal Mahmood & Company  
Chartered Accountants

## Legal advisor

H.M. Law Associates

## Tax Advisors

Akhtar Ali Associates  
Juris Counsel (Butt & Company)

## Shares Registrar / Transfer Agent

THK Associates (Private) Limited  
1st floor, 40-C, block-6, P.E.C.H.S  
Karachi, Pakistan  
Tel: +92-21-111-000-322  
Fax: +92-21-34168271  
Email: secretariat@thk.com.pk

## Bankers

Askari Bank Limited  
Allied Bank Limited  
Bank Alfalah Limited  
BankIslami Pakistan Limited  
Bank of Punjab (Islamic Taqwa Division)  
Dubai Islamic Bank Limited  
Faysal Bank Limited  
Habib Metropolitan Bank Limited  
Habib Bank Limited  
JS Bank Limited  
MCB Bank Limited  
MCB Islamic Bank Limited  
Meezan Bank Limited  
National Bank of Pakistan  
Soneri Bank Limited  
Summit Bank Limited  
Samba Bank Limited  
Standard Chartered Bank Limited  
United Bank Limited

## Geographical presence

### Registered / corporate office

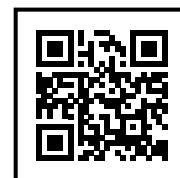
31 –A Shadman I  
Lahore, Pakistan  
Tel: +92+42-35960841-3  
Fax: +92+42-35960846  
Email: info@mughalsteel.com

### Factory

17-Km Sheikhpura Road  
Lahore, Pakistan  
Tel: +92-42-37970226-7  
Fax: +92-42-37970326

## Company website

www.mughalsteel.com



# SHAREHOLDERS' INFORMATION

## Registered Office

31 –A Shadman I  
Lahore, Pakistan  
Tel: +92+42-35960841-3  
Fax: +92+42-35960846  
Email: fahadhafiez@mughalsteel.com

## Stock Exchange Listing

Mughal Iron & Steel Industries Limited is a listed Company and its shares are traded on Pakistan Stock Exchange Limited. The Company's shares are quoted in leading dailies under the Engineering sector with symbol 'MUGHAL'.

## Listing Fee

The annual listing fee for the financial year 2016 – 2017 was paid to PSX and Central Depository Company of Pakistan Limited within the prescribed time limit.

## Statutory Compliance

During the year, the Company has complied with all applicable provisions, filed all returns / forms and furnished all relevant particulars / information as required under the repealed Companies Ordinance, 1984, Companies Act, 2017 and allied rules, the listing requirements and any other relevant laws, rules and regulations prescribed by the Securities and Exchange Commission of Pakistan (SECP).

## Declaration and Payment Of Dividend

The Board of Directors has recommended a final cash dividend @ Rs. 0.60/- per share i.e. 6% for the year ended June 30, 2017. This is in addition to interim cash dividend @ Rs. 2.00 i.e. 20% per share already paid for the year ending June 30, 2017 making total payout of 26% for our shareholders. Interim cash dividend warrants were duly dispatched on June 06, 2017 within time.

Last year, the Company paid final cash dividend of Rs. 3.00/- per share i.e. 30%. Cash dividend warrants were duly dispatched on November 25, 2016 within time.

## Date of Book Closure

The register of the members and shares transfer books of the Company will remain closed from October 21, 2017 to October 28, 2017(both days inclusive).

## Share Transfer System

The Company's share department is operated by M/s. THK Associates (Private) Limited.

## Annual General Meeting

Date: October 28, 2017  
Time: 03:00 PM  
Venue: Pearl Continental Hotel, Lahore

Every shareholder has a right to attend the General Meeting. The notice of such meeting is sent to all shareholders at least 21 days before the meeting and also advertised in at least one English and Urdu newspaper. All shares issued by the Company carry equal voting rights. Generally, matters at the general meetings are decided by a show of hands in the first instance. The voting by show of hands operates on the principle of "One member-One Vote". If majority of the shareholder raise their hands in favor of a particular resolution, it is taken and passed, unless a poll is demanded.

## Proxies

According to section 137 of the Companies Act, 2017 and the Articles of association of the Company, every shareholder of the Company who is entitled to attend and vote at a General Meeting of the Company can appoint another member as his/her proxy to attend and vote instead of him/her.

The instrument appointing a proxy (duly signed by the shareholder appointing that proxy) should be deposited at the Share Registrar not less than forty eight (48) hours before the meeting.

## Change Of Address / Email Address

All registered shareholders should send information of change of address to our share registrar M/s. THK Associates (Private) Limited and change in email address, if any, directly to us at our registered office address.

## Company Website

The Company is operating website [www.mughalsteel.com](http://www.mughalsteel.com) containing updated information regarding the Company.

**Note: MISIL's Annual & Interim Financial Statements are also available at the above website.**

# MARKET PRICE DATA

The following table shows month end wise share price of the Company that prevailed during the financial years 2016-2017 and 2015-2016 in PSX/ KSE:

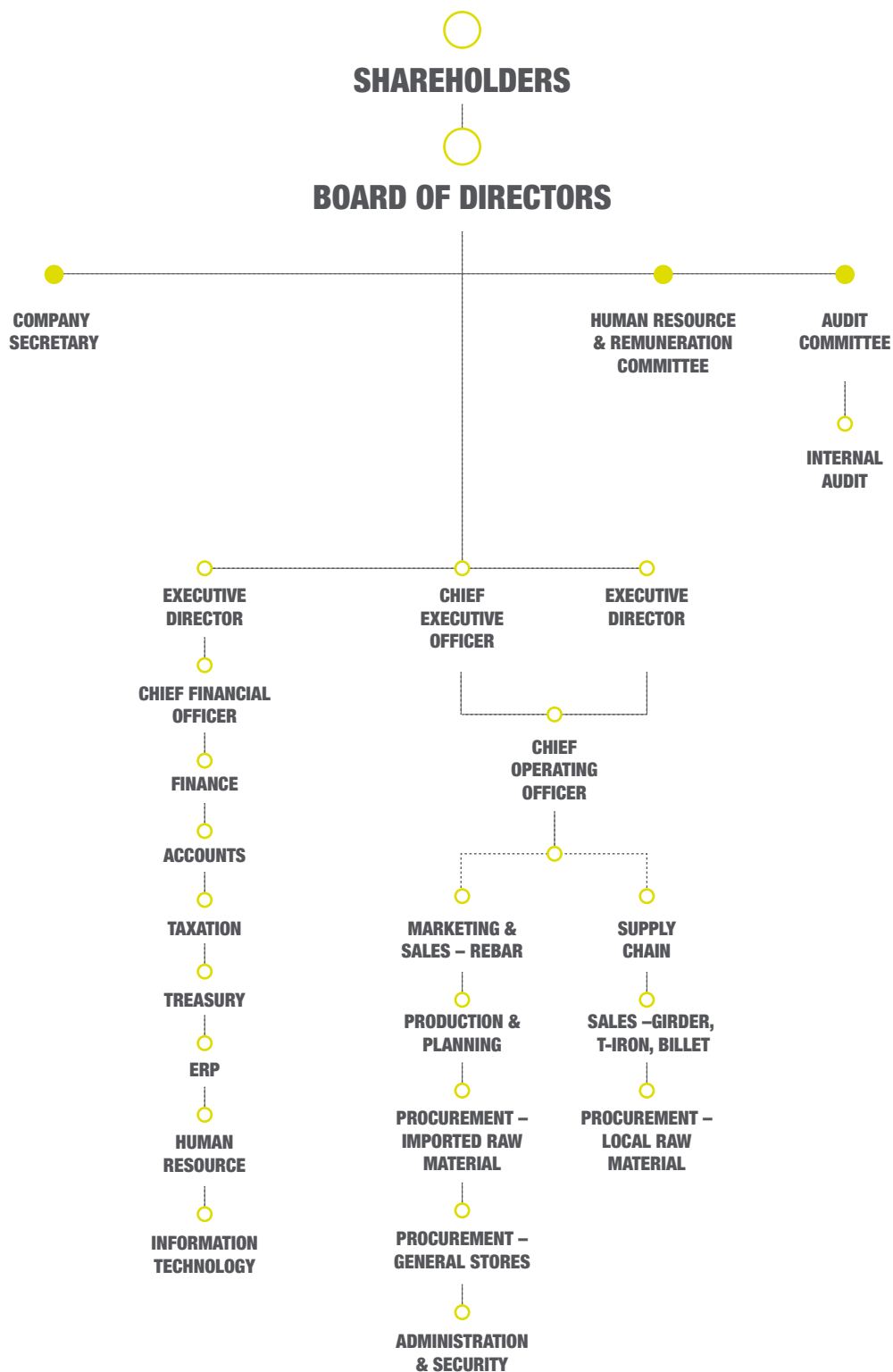
PSX / KSE				
MONTHS	2016-2017		2015-2016	
	High	Low	High	Low
July	75.7	75	61.4	60.4
August	81	79	67.2	65.02
September	86	84.3	65.02	62.9
October	86.98	84.95	75.2	70.85
November	98	94.26	79	74.72
December	89.20	87.50	70.12	69.35
January	105.27	101	73.50	71.50
February	115.80	112.50	69.20	66.01
March	141.98	137.11	69	68.10
April	76	71.60	70.58	69.52
May	92.97	88.71	71.50	70.50
June	82	78.06	68.21	67.05

# AWARDS AND ACCOLADES

The Company bagged joint 1st position under Engineering & Auto Sector for “Best Corporate Report 2015” and joint third position for “Best Corporate Report 2016” in the award ceremonies jointly hosted by the Institute of Chartered Accountants of Pakistan (ICAP) and Institute of Cost and Management Accountants of Pakistan (ICMAP) on 7th October 2016 and 25th August 2017 respectively. This award for Best Corporate Report secured by the Company is a reflection of best ethical values and management practices in corporate reporting. The Company has promoted accountability and transparency through provision of accurate, informative, factual and reader friendly Annual Reports on timely basis for the valuable stakeholders.



# ORGANOGRAM OF COMPANY





# TOKYO TOWER

Constructed: 1958

The Tokyo Tower is a communications and observation tower that stands at 332.9 metres, making it the current second-tallest structure in Japan. Constructed to facilitate electronic communications and broadcasting while also standing as a symbol of Japan's global economic ascendance, the tower was completed in one year to become a city landmark, attracting visitors from all over the country and beyond frequently since. The base of the tower houses a 4-story building containing a variety of attractions, such as an aquarium, restaurants, an amusement park and a museum.

# BOARD PROFILE

The key skills and experience of the Directors, and the extent to which they are represented on the Board of Directors and its committees, are set out below. In summary, the Non-Executive Directors contribute operational experience and understanding of the industry sector in which the Company operates.



## Mirza Javed Iqbal

Chairman / Non-Executive Director

Having joined his family business in 1976, Mr. Javed Iqbal rose to become a pioneer of the steel industry of Pakistan. During his exemplary career, Mr. Iqbal challenged and changed the personal and industry mindset, both within and beyond the business framework. He has not only developed new pathways to achieve energy efficiency and economies of scale, but has made remarkable contributions towards the technological advancement and effective documentation of the national steel industry. With his visionary leadership and unparalleled expertise, Mr. Iqbal has been the driving force behind the Company's success – making the Company reach new heights of growth and expansion.

### Other Engagements:

Indus Steel Mills Corporation (Private) Limited  
Mughal Steel Metallurgies Corporation Limited  
Al-Bashir (Private) Limited  
Mughal Steel Re-Rolling Industries Limited  
Mughal International IMPEX Limited  
Mughal Holding (Private) Limited  
Mughal Green Storage (Private) Limited

CEO / Director  
CEO / Director  
CEO / Director  
Director  
Director  
CEO / Director  
CEO / Director



## Syed Salman Ali Shah

Independent Non-Executive Director

Mr. Salman holds a Ph.D. in Finance from the Kelley School of Business Administration, Indiana University, USA. He has served as the Advisor to the Prime Minister of Pakistan on various fields: Finance, Revenue, Economic Affairs and Statistics. Mr. Shah has worked as the Former Chairman of the Privatization Commission and Pakistan Mercantile Exchange (PMEX). He has served on the Board of Governors of the State Bank of Pakistan, Pakistan International Airlines, Foundation University and the Bank of Punjab. His contribution to the Board is of great importance and is highly valued.

### Other Engagements:

MCB-Arif Habib Savings & Investment Limited  
World Call Telecom Limited  
Synthetic Products Enterprise Limited

Director  
Chairman / Director  
Independent Director



## Khurram Javed

CEO / Director

Mr. Khurram Javed holds an MBA from the Coventry University, UK and a BSc. from the Lahore School of Economics in Pakistan. He has made substantial contributions towards the development of the Company's production capabilities and sales network within the country, ensuring that each is at par with the international standards of the steel industry. Also, since Mr. Javed is a strong advocate of human resource development, he is the man behind incorporating effective HR planning, policymaking and training which is the corner stone behind the Company's success today

### Other Engagements:

Mughal Energy Limited  
Mughal Steel Re-Rolling Industries Limited  
Mughal International IMPEX Limited  
Indus Engineering (Private) Limited  
Mughal Holding (Private) Limited  
Mughal Modaraba Management Limited  
Al-Bashir (Private) Limited

CEO / Director  
CEO / Director  
CEO  
CEO / Director  
Director  
Director  
Director





## Jamshed Iqbal

Executive Director

Mr. Jamshed has over the years played a pivotal role in developing the Company's clientele network across Pakistan to ensure that all kinds of geographical requirements are met by the Company, a feat that has resulted in expanded growth of the Company. Today his vast experience and in-depth knowledge of the steel sector is highly beneficial at the Board Level.

### Other Engagements:

Mughal Energy Limited  
Mughal Steel Metallurgies Corporation Limited  
Al-Bashir (Private) Limited  
Mughal Steel Re-Rolling Industries Limited  
Mughal International IMPEX Limited  
Indus Steel Mills Corporation (Private) Limited  
Mughal Green Storage (Private) Limited

Director  
Director  
Director / CEO (Pending)  
Director  
Director  
Director  
Director



## Muhammad Mubeen Tariq Mughal

Executive Director

Mr. Mubeen has academic background in economics & finance and is currently pursuing his Executive MBA (Strategy) from London Business School (LBS). He is responsible for entire Financial Management of the Company including treasury, investments, accounting, internal control systems, budgetary controls and corporate governance. He has been responsible for initiating professionalization of the organization by developing and reorganizing the human resource function, making it more effective as a strategic business function. At personal, professional as well as business level, Mr. Mubeen strongly believes in "Social and Sustainable Development" and he has proven his involvement in various social philanthropic activities.

### Other Engagements:

Indus Engineering (Private) Limited  
Mughal Steel Metallurgies Corporation Limited  
Al-Bashir (Private) Limited  
Mughal Steel Re-Rolling Industries Limited  
Mughal International IMPEX Limited  
Mughal Holding (Private) Limited  
Mughal Modaraba Management Limited  
Mughal Green Storage (Private) Limited

Director  
Director  
Director  
Director  
Director  
Director  
CEO / Director  
Director



## Fazeel Bin Tariq

Non-Executive Director

Mr. Fazeel holds a Bachelor's Degree in Business Administration from the Lahore School of Economics, Pakistan and a Postgraduate degree in Professional Accounting from the Swinburne University of Technology, Australia. He has also done Masters in Leadership from Northeastern University, Boston, USA. He joined the Company in 2011 and since then worked in various roles, obtaining extensive knowledge and experience of production processes before being inducted as a member of the Board of Directors..

### Other Engagements:

Mughal Modaraba Management Limited  
Mughal Steel Re-Rolling Industries Limited  
Indus Engineering (Private) Limited

Director  
Director  
Director



### **Muhammad Mateen Jamshed**

Non-Executive Director

Mr. Mateen holds a Bachelor's Degree in Business Administration from the Lahore School of Economics, Pakistan. He has experience in the field of accountancy & finance.

Other Engagements:

Mughal Steel Re-Rolling Industries Limited  
Indus Engineering (Private) Limited

Director  
Director



### **Fahad Javaid**

Non-Executive Director

Mr. Fahad Javed holds a Bachelor's Degree in International Business from Australian National University, Australia. Before becoming member of board of Directors, Mr. Fahad obtained extensive experience in imported raw material procurement and supply chain management.

Other Engagements:

Mughal Energy Limited



### **Muhammad Waleed Bin Tariq Mughal**

Non-Executive Director

Mr. Waleed is currently pursuing his bachelors in mechanical engineering.

Other Engagements:

Mughal Energy Limited



# PETRONAS TOWERS

Constructed: 1996

The famous Petronas Twin Towers are the highlight of Kuala Lumpur's cityscape, with a towering height of 451.9 metres. Construction of the towers took place over the course of 4 years, and they stand today as the tallest twin towers in the world.

# CHAIRMAN'S REVIEW REPORT

## U/S 192 OF COMPANIES ACT, 2017 ON OVERALL BOARD PERFORMANCE AND BOARD'S ROLE IN ACHIEVING THE COMPANY'S OBJECTIVES

**Board effectiveness is mostly about how the persons seated around the table choose to work with each other – how they define their role, how they allocate the work, how they come to grips with the issues and how they work together. Much of this is within the Board's power to control. At Mughal Steel we have put in place a mechanism for undertaking annual self-evaluation of the performance of the Board.**

As Chairman of the Board, I hereby present the review on the overall performance of the Board.

Overall, the Board is working well given its organizational model and board structure, with Board members having the appropriate range of skills, knowledge and experience, as well as the degree of diversity, necessary to enable it to effectively govern the business. Individual board members appear to be hard-working and demonstrate a strong commitment towards overall performance of the Company. Behavior in the boardroom is mostly seen to be constructive. Board appears very focused on and committed to Company's values and mission. Appropriate proportion of time is given to both strategic and operational level discussion and issues.

Attendance of board members at board meetings and committee meetings was 100%, with zero absences against a target of 95%. During the year board was reconstituted subsequent to election of directors. New board members attendance in orientation program was 100%. There was no code of conduct violation. Performance objectives were reviewed against actual results and were found satisfactory. Majority of the directors have attended Directors' Training Program conducted by ICAP.

The role of the Board has been pivotal in achieving the Company's objectives. The Board has developed short, medium and long-term plans to achieve its strategic objectives. The Board regularly reviews the principal risks and mitigating factors against them. The Board's role in dealing with energy crisis and maintain sustained production levels has been very effective. The relationship between the Board and its committees is very constructive and productive.

The contribution and efforts of all Board members has been very vital. Independent and non-executive directors provide depth of expertise and support for effective decision making. In pursuit of its objectives, the Board approved expansion plan during the year to enhance dedicated rebar re-rolling mill capacity to 430,000 MT from 150,000 MT along enhancement of gross power generation capacity from 9.3 MW to 27.9 MW. These expansions will play a key role in strengthening the competitive position of the Company.



**Mirza Javed Iqbal**

Chairman of the Board

Lahore: September 18, 2017



# DIRECTORS' REPORT TO THE **SHAREHOLDERS**

The Directors take pleasure in presenting this Report, together with the Audited Financial Statements of the Company for the year ended June 30, 2017

# CHAIRMAN'S LETTER TO THE SHAREHOLDERS



“ In the coming years, the country will require investment in infrastructure to meet the needs of public sector development projects and a growing population shifting from an emerging middle class to a largely urbanized society. Mughal Steel is positioned to capture this demand. ”

Whether paving roads, building bridges / mega structures or constructing residential homes / societies, Mughal Steel's products are helping to build a better country. And we're doing the same for our business. We're on a journey of continuous improvement in critical areas such as quality, efficiency, safety and technology, working to grow stronger every day.

The year 2017 saw a number of challenges, including imposition of regulatory duty on billets, removal of significant discount on billet prices by China, international currency volatility, fall in steel prices in local markets, increase in demand for self-manufactured billet and related increase in energy requirements.

However, despite of significant challenges, there was no shortage of highlights, as we once again succeeded to extend our earnings growth year-on-year, increasing earnings-per-share nearly by 22.84% since 2015 purely through organic growth, and at the same time managed to maintain our topline as well. The earnings during the year increased from Rs. 3.80 per share in 2016 to Rs. 4.21 in 2017 per share, while turnover was maintained at Rs. 18.803 billion.

With view of strategically positioning the company to capitalize upon the upcoming opportunities, expansion plan to the tune of approx. Rs. 1.750 billion was approved to increase installed capacity of dedicated rebar re-rolling mill to 430,000 MT along with enhancing gross installed captive power generation capacity to 27.9 MW. The expansion will result in increase in overall re-rolling installed capacity from 688,000 MT to 968,000 MT making it one step closer to reaching the 1 million MT installed re-rolling capacity milestone.

The success of the rights issue was another highlight. 100% right issue was announced at par value of Rs. 10/- each. The right issue was 99.61% subscribed and raised Rs. 1.257 billion proceeds out of which 75% was injected by the Sponsors / Directors of the company. The funds will be used to finance the expansion projects.

At the heart of our growth strategy, is the desire of both the Board and management to maximize shareholder value and return, that is why we have consistently been paying out cash dividends as well as issuing

bonus shares in past. Keeping in view the same, on behalf of the Board of Directors, I'm pleased to announce final cash dividend @ Rs. 0.60/- per share i.e. 6% for the year ended June 30, 2017 to you, our owners. This is in addition to interim cash dividend @ Rs. 2.00 i.e. 20% per share already paid for the year ending June 30, 2017 making total payout of 26% for our shareholders.

I would like to recognize the efforts of our executive management team for their prudent and insightful leadership during the past year together with their ability to be flexible and react quickly when it became necessary to protect the business against various adversities. I would also like to express my gratitude for the efforts of all our workers for their dedication and stakeholders for their trust in us.

During the year, the Board of Directors was reconstituted and I feel honored to be re-elected as Chairman of the Board. I also welcome the new members on the board. As Chairman of your Company, I'll continue to be responsible for leading the Board, fostering a culture of openness and constructive debate during which all views are heard and ensuring that the board hears from an appropriate range of senior management. I'll remain firmly committed to ensuring that your Company complies with all the relevant codes and regulations and ensuring that our management team continues to make decisions that will create value for you in the short, medium and long term.

On behalf of the Board, I hereby present to you, the Directors' Report for the FY-2017.



**Mirza Javed Iqbal**

Chairman of the Board

Lahore: September 18, 2017

# CHIEF EXECUTIVE OFFICER'S REMARKS



“ The steel industry is the foundation industry of any economy especially in developing countries whose material intensity is likely to increase significantly in the future for infrastructure investment. ”



2017 was a challenging yet exciting year for Mughal Steel, as we made substantial progress in executing our long-term strategy. Our results during the year demonstrated the success of the entire team in executing our strategy. Throughout the year, we continued to enhance the financial strength of our Company through improved profitability and various capital market transactions. Our new brand Mughal Supreme received considerable and positive feedback, with demand expecting to increase further in future. We successfully recommenced operations of our 9.3 MW gas fired captive power plant and managed to obtain approval from Sui Northern Gas Pipelines Limited ('SNGPL') for enhancement of gas load for captive power generation from 1.8 MMCFD to 2.8 MMCFD.

Our financial results reflected our strategy to reduce our exposure to unviable imported billets. As a result, the gas fired power plant was made operational and two additional melting units were leased in. This enabled us to make important progress to enhance our self-manufactured billet production. Our efforts to optimize our footprint, relentlessly focus on costs, and reduce exposure to imported billets generated sustained margins. This, along with the successful completion of capital market transaction, which generated Rs. 1.257 billion, allowed us to strengthen our balance sheet.

In long-term perspective, expansion plan was approved, encompassing increase in installed capacity of dedicated rebar re-rolling from 150,000 MT to 430,000 MT along with increase in installed generation capacity from 9.3 MW to 27.9 MW. These actions position us well for the future. The overall cost of the projects is estimated to be Rs. 1.750 billion. Out of total project cost, Rs. 1.257 billion is being financed by way of equity with the remaining cost along with any escalation to be financed through internal resources. The expansion is expected to play a significant role in further increasing the turnover and improving the margins of the Company.

We continue to strive for growth and increasing shareholder value and I am yet again overwhelmed and highly pleased to report yet another hallmark year for Mughal Steel, which saw increase in profits of your

business resulting in net profit of Rs. 990.760 million with earnings per share of Rs. 4.21, compared to earnings per share of Rs. 3.80 in the last year. As management we are strongly committed towards continuously improving the operational performance of your Company.

The Company has not defaulted in any repayment of debts. During the year, the Company has contributed approximately Rs. 1,979.552 million towards national exchequer in shape of taxes, duties, cess, levies etc. The Company has also contributed through earnings of valuable foreign exchange amounting to Rs. 590.506 million.

We expect improved production and sales volumes following enhancement of rebar re-rolling capacity and power generation capacity. We expect export sales to remain low, however, any adverse fall is expected to be curtailed by increase in local sales.

Lastly, I'd like to thank our employees and our shareholders for their support. In 2018, we will work to enhance our profitability and align all of our resources with the needs of our business to ensure we are getting a return on those resources we are investing in our business. We will focus on controlling those items within our control. I am confident that the entire Mughal Steel team will collectively work to make us a stronger Company.



**Khurram Javed**

Director / Chief Executive Officer

Lahore: September 18, 2017

# FINANCIAL REVIEW & OPERATIONAL PERFORMANCE

## Industry Overview

Steel industry is considered as the backbone of the modern society and has direct correlation with the industrial development, given its utility in all industrial processes and sectors ranging from infrastructure, construction, automobiles, and transportation and home appliances. The demand for steel follows a cyclical trend and correlates directly with the general economic/ industrial conditions prevalent locally and globally. Steel products are generally classified into 4 broad categories: Long steel products, flat steel products, semi-finished products and tubes. The long products include re-enforcing bars, structural sections, wire rods and forgings. Flat products include Hot Rolled Coil (HRC), Cold Rolled Coil (CRC), Hot Dipped Galvanized Coil (HDGC) and Color Coated Coils. Pipes include seamless pipes and welded pipes. The products which are classified as semi-finished or unfinished are generally not sold to end-consumers and are instead further processed into finished products.

Demand for total steel in Pakistan is estimated at 6 million MT and has seen a rising trend over the last few years due to strong growth in construction activity. As per the State Bank of Pakistan's annual report for 2015, the domestic steel production grew by 35.4 percent which is the highest level in the last five years. Pakistan is still amongst the lowest per capita consumers of steel at 29.4 kg/capita which is well below the world average approximately 233 kg/capita and indicates the immense potential for growth in the domestic steel manufacturing and processing industry.

An important factor set to fuel growth is the \$46 billion China Pakistan Economic Corridor (CPEC) infrastructure project which is expected to increase the demand for steel products significantly. As per Pakistan's Steel Re-Rolling Mills Association (PSRMA), the start of mega development schemes and power projects under (CPEC) will boost the annual demand for long rolled steel products by more than 30% to 6 million MT from 4 million MT. It is expected that in the early stages of economic development, steel consumption is expected to increase at a faster rate because huge quantities of steel are required to build basic infrastructure, including bridges, dams, railways, and power generation, distribution and transmission projects, etc. In order to meet this higher demand without resorting to imports over the medium- to long-term, the country will need sizable investment in this industry in the coming years.

## Overview Of Financial Performance

The Directors are pleased to inform the shareholders that their Company registered net sales of Rs. 18.803 billion against Rs. 18.983 billion in the corresponding period. The decrease in sales revenue was adversely affected due to completion of one time sale order for sale of billet which was executed and completed in last year. However, most of the short fall created due to fall in billet sales was overcome by increase in sale of steel re-bars. Sales revenue was also adversely affected by fall in sales prices in the first two quarters.

Gross margin decreased to Rs. 1.942 billion in the current period, compared to Rs. 2.059 billion in the corresponding period. As a percentage gross margin decreased from 10.85% to 10.33%. Gross margin for the year was effected adversely and in adversely by imposition of duties and taxes, fall in steel prices locally and internationally and variation in costs of electricity.

Distribution & marketing costs mainly comprised of freight outward and marketing expenses and increased by 73.19%. The increase was mainly attributed to advertisement expenses incurred on marketing and promotional campaign for Mughal Supreme.

Administrative expenses increased by 16.36% due to increase in salaries accompanied with increase in routine administrative costs.

Other charges mainly included provisions for workers' profit participation fund and workers' welfare fund which increased in line with increase in profits.

Other income decreased from Rs. 47.357 million to Rs. 33.977 million mainly due to decrease in rental income, gain on sale of fixed assets and balances written back.

Finance costs decreased from Rs. 425.033 million to Rs. 256.551 million. Finance cost positively affected by elimination of notional interest on sponsor shareholders' loan and decrease in exchange loss on deferred letters of credits. Markup on short-term and long-term borrowings increased from Rs. 146.976 million to Rs. 232.018 million. The increase in markup was associated with increase in short term borrowings due to opening of LCs on sight terms rather than Deferred.

Taxation decreased significantly from Rs. 398.836 million to Rs. 231.538 million as a result of adjustment of tax credits and brought forward minimum taxes.

Resultantly, net profits rose to Rs. 990.760 million during the year, compared to Rs. 893.412 million in the corresponding period last year.

Earnings per share for the current year stood at Rs. 4.21 per share as compared to Rs. 3.80 per share in the last year.

Financial results for the year ended June 30, 2017 have been summarized below:

	Rupees in millions
Sales	18,802.810
Gross profit	1,941.831
Operating costs	719.533
Profit before taxation	1,222.298
Taxation	231.538
Profit after taxation	990.760
Basic & diluted earnings per share	4.21

## Non-Financial Performance

Quality, customer's satisfaction, employee's development and professional standards are Company's key areas where management has taken necessary measures to improve them. The Company is currently producing and supplying high quality products which ensure maximum satisfaction to the customers. During the year, Company conducted various training courses for the development of existing human capital. The Company is maintaining satisfactory relationship with all stakeholders.

## Overview Of Operational Performance

The furnaces generated an overall production of 116,207 M/t of billet, recording an increase of 16.61% from previous year. Further, 19,279 M/t of billet production was outsourced to contract manufacturers. The overall production of rolling mills was recorded at 241,773 M/t showing a decrease of 1.59% over the previous year. However, 12,316 M/t of re-rolling production was outsourced to contract manufacturers. Out of the total production of rolling 57.93% was allocated to steel rebars and 41.37% to girder with remaining production being allocated to T-iron.

During the year, Company recommenced operations of its 9.3 MW gas fired power plant, obtained approval from SNGPL for enhancement in gas load capacity from 1.8 MMCFD to 2.8 MMCFD and leased in two melting units with total annual capacity of 96,000 M/t.

Capacity utilization is subject to availability of electricity and current available electricity load and comprises of current active mills. Currently, the company is fully utilizing its available load capacity from its dedicated grid station and captive gas fired power plant. Melting production is dependent on availability of surplus load capacity after meeting re-rolling production.

Safety, quality, innovation and productivity are key factors in our business and hallmarks of our success. In 2017, we experienced another year of outstanding safety performance. Our quality focus also continued, establishing Company best records for internal quality performances. Finally, our relentless concentration on productivity gains and initiatives to lower operating costs generated sustained margins in 2017.

## Principal Activities Of The Company

The principal activities of the Company are manufacturing and sale of mild steel products.

## Changes In Nature Of Business

There has been no change in nature of the business of the Company during the year.

## Distributions And Appropriations – Subsequent Events

	Rupees in millions
<b>Un-appropriated profit brought forward</b>	<b>2,112.329</b>
Final dividend 2016	(377.399)
Profit for the year 2017	990.760
Transaction cost related to issuance of shares	(12.340)
Other comprehensive loss	(4.098)
Transfer to contingency reserve	(980.00)
Interim dividend 2017	(251.600)
<b>Profit available for appropriations</b>	<b>1,477.651</b>
<b>Appropriations</b>	
Final cash dividend for the year ended June 30, 2017 @ Rs. 0.60 per share i.e. 6%	(150.960)
<b>Un-appropriated profit carry forward</b>	<b>1,326.691</b>

The Board of Directors has always been committed to maximize returns for shareholders of the Company and that is why we have consistently been paying out cash dividend in past. In line with this commitment, the Board of Directors has recommended a final cash dividend @ Rs. 0.60/- per share i.e. 6% for the year ended June 30, 2017 to you, our owners. This is in addition to interim cash dividend @ Rs. 2.00 i.e. 20% per share already paid for the year ending June 30, 2017.

The proposed final cash dividend is subject to the approval of the members at the forthcoming Annual General Meeting to be held on October 28, 2017. These financial statements do not include the effect of the above proposal which will be accounted for in the period in which it is approved by the members.

## Entity's Most Significant Resources

The significant resources comprise but are not limited to human, financial and technological resources. We hire teams of professionals and technical experts who continuously strive to ensure that our production and control processes and systems are working efficiently and effectively and are constantly being modernized. Further, financial resources are managed effectively through optimized credit control and efficient treasury management, focusing on cash flow forecasting.

## Liquidity Analysis And Strategies To Overcome Liquidity Problems

The management of the Company has years of experience in liquidity management and liquidity management system and tend to maintain a strong liquidity position to ensure availability of sufficient working capital

besides identification and mitigation of cash flow risks.

The key working capital requirements of the Company are managed through internal liquidity generation sources comprising of sales revenues and external means of financing. Revenue receipts from sales are managed through optimized control of customer credit, in addition to securing advance customer orders and cash sales. Regular forecasting of cash flows and aging analysis are also carried out to maintain an optimum working capital cycle. Operating cash flows are mainly used for repayment of debt firstly.

The aggregate net working capital stood at Rs. 3,005.386 million at the close of June 30, 2017, as compared to Rs. 1,990.226 million in last year increasing by 51.01%.

## Plans To Manage Repayment Of Debt And Recovery Of Losses

Long-term financing comprised of loan from banking companies and sponsor shareholders loan. Loan from banking companies stood at Rs. 31.712 million as at June 30, 2017 as compared to Rs. 109.208 million as at June 30, 2016. The outstanding amount represents current maturity and will be fully repaid in the upcoming period. During the year, no further interest bearing funds were borrowed on long-term basis as the management intends to maintain minimal level of interest bearing long-term financing from banking companies.

Out of the total sponsor shareholders loan Rs. 1,224.037 million was classified as equity and remaining was transferred to short term loan from sponsor shareholders. This amount is now repayable at the discretion of the Company.

Short-term borrowings from banking companies amounted to Rs. 6,616.207 million, representing an increase of Rs. 3,787.501 million from last year. The increase was in line with increase in working capital requirement. Short-term loan from sponsor shareholders decreased from Rs. 382.295 million to Rs. 37.082 million.

Cash flow projections indicate availability of sufficient funds for timely retirement of long-term and short-term debt liabilities.

## Cash Flow Analysis

Analysis of cash flows for the year ended June 30, 2017 is presented through the following major liquidity generation activities:

### • Operating activities

Net cash utilized in operations stood at Rs. 1,272.825 million, as compared to Rs. 577.272 million last year, after adjustment of finance cost of Rs. 219.433 million and income tax payments aggregating to Rs. 224.664 million during the year. The increase was associated with investment in stock-in-trade and increase in stores, spares & loose tools.

- **Investing activities**

The Company incurred fixed capital expenditure of Rs. 473.866 million during the year as compared to Rs. 678.980 million in last year. The investment in fixed capital expenditure was in line with Company's growth plan.

Short-term investments made during the year amounted to Rs. 197.171 million. Consequently, net cash used in investing activities stood at Rs. 649.583 million, up by Rs. 411.554 million from Rs. 238.028 million last year.

- **Financing activities**

The Company repaid long-term financing resulting in cash utilization of Rs. 407.496 million. The Company further obtained short-term borrowings to the tune of Rs. 1,275.837 million to finance its operating activities. Cash injected from proceeds from issuance of ordinary shares amounted to Rs. 1,257.998 million.

Consequently, net cash generated from financing activities stood at Rs. 1,500.834 million, as compared to Rs. 391.154 million last year.

- **Cash and cash equivalents at year end**

The Company recorded a net decrease in cash and cash equivalents of Rs. 421.575 million during 2017, as compared to Rs. 424.146 million recorded in cash and cash equivalents last year.

## Financing Arrangements

Long-term financing from banking companies amounted to Rs. 31.713 million.

Total short-term borrowings from banking companies under conventional arrangements stood at Rs. 6,616.207 million as compared to Rs. 2,828.707 million in previous year. Short-term borrowings under Shariah compliant arrangements stood at Rs. 1,360.704 million as compared to Rs. 601.280 million in previous year. The increase is mainly due to increase in stock-in-trade and other working capital requirements.

The above short-term borrowings have been availed against aggregate financing facilities of Rs. 15,021.500 million with various banks, under mark-up / profit arrangements. Letters of credit lines and letter of guarantee lines up to Rs. 17,478.135 million are available out of which Rs. 12,095.383 million remained unutilized at the year end. External financing is arranged after extensive cash flow forecasting for working capital, investment or asset acquisition requirements.

## Human Capital

Human Capital is considered to be the Company's most valuable resource, with significant contributions over the years towards its growth. The Company ensures provision of the best employee development programs, health care, safety and market commensurate compensation packages.

- **Succession Planning**

The Company has formulated a firm succession plan which includes performance evaluation and appropriate training requirements for development of potential future leaders. Detail of Succession Planning is available in the Human Resources portion of the 'Corporate Governance' Section.

- **Retirement Benefit Plans**

The Company is operating an unfunded gratuity plan for its employees ensuring financial security upon retirement. Detail of retirement benefit funds have been disclosed in note 24 of the financial statements.

## Capital Structure

Capital structure represents ordinary share capital and long-term / short-term debts from banking companies.

As at June 30, 2017 capital structure comprised of Rs. 2,515.996 million of share capital representing 251.599 million ordinary shares of Rs. 10/- each. Major shareholding is owned by the sponsor shareholders with 75% equity holding.

Total long-term financing stood at Rs. 31.713 million at close of the year, while, total short-term debt of the Company stood at Rs. 7,976.911 million at close of the year, with a debt / equity ratio of 1.21 as compared to 0.84 in 2016.

The above indicators provide adequate evidence as to the adequacy of the capital structure for the foreseeable future.

## Significant Changes In Financial Position, Liquidity & Performance Compared With Those Of Previous Period

Property, Plant & Equipment comprises of operating assets, capital work-in-progress and major spare parts & standby equipments. Additions in operating assets amounted to Rs. 109.190 million and represented mainly routine additions in plant & machinery due to capitalization of ancillary equipment and additional spares along with purchase of vehicles for employees and executive Director. Capital work-in-progress

## DIRECTORS' REPORT TO THE **SHAREHOLDERS** (contd)

amounted to Rs. 211.195 million. This represented capital expenditure incurred on expansion projects comprising of captive power plant expansion project and steel rebar re-rolling mill BMR project. Major spare parts & standby equipment amounted to Rs. 162.265 million and represented various spare parts & standby equipment to be consumed in the upcoming period.

Stores, spares & loose tools increased from Rs. 298.305 million in 2016 to Rs. 462.744 million in 2017. The increase was mainly associated with re-commencement of power plant operations, increased utilization of furnaces, lease in of 2 melting units and increased in furnace oil prices.

Stock-in-trade increased from Rs. 4,220.729 million in 2016 to Rs. 5,381.802 million in 2017. The significant increase was mainly attributable towards increase in raw material in-transit, which increased from Rs. 1,264.362 million in 2016 to Rs. 2,668.165 million in 2017. Raw material in-transit mainly represented LC's for re-melttable scrap which had been opened before June 30, 2017 due to availability of scrap at substantially lower prices as compared to scrap prices, which have been increased significantly by \$30 to \$50 per M/t subsequently. Further, the inventory levels are in line with the Company's forecasted production plans.

Trade debts increased from Rs. 939.887 million in 2016 to Rs. 1,347.039 million in 2017 resulting in an increase of 43.32% and mainly represented receivable on account of sale of steel re-bars to various corporate clients and Government projects. The aging of the trade debts have been disclosed in the financial statements, however, none of the balances are considered as bad or require any provision against them. Out of the total balance of the trade debts, Rs. 354.833 million is secured by way of in-land letter of credit.

Advances increased from Rs. 201.799 million in 2016 to Rs. 287.294 million in 2017 and represented advances given to employees and suppliers for local stores and furnace oil.

Short-term deposits and prepayments increased by 17.22%. This mainly included security deposit against custom duty on import of alloy billets.

Due from the Government have increased from Rs. 1,458.917 million in 2016 to Rs. 1,870.882 million in 2017 and comprised of advance income tax, sales tax and export regulatory duty. Advance tax mainly represented income tax deducted on exports and imports and will be adjusted against income tax liabilities in future years. The increase in sales tax is mainly associated with increase in purchase of re-melttable scrap and will be adjusted against future sales tax liability on electricity bills. The matter of export regulatory duty is currently pending before Customs Appellate Tribunal. The management is rigorously contesting the case. The management and legal advisor are of the opinion that the matter would be decided in favor of the Company, therefore, it's not considered bad nor there any need to provide provision against it.

Short-term investments increased from Rs. 108.493 million in 2016 to Rs. 305.664 million in 2017 and mainly represented funds, invested temporarily in term-deposit receipts.

Cash and bank balances increased significantly from Rs. 576.058 million in 2016 to Rs. 2,033.228 million in 2017. Out of the total balance of cash and bank balances Rs. 1,257.998 million represented proceed from right issue.

During the year, the Company increased its authorized capital from Rs. 1,500 million in 2016 to Rs. 3,000 million in 2017 in order to issue right shares. Accordingly, the Company issued further ordinary shares amounted to Rs. 1,257.998 million resulting in increase of issued, subscribed and paid-up capital to Rs. 2,515.996 million as at June 30, 2017.

Reserves comprised of share premium reserve, contingency reserve and revenue reserve. Contingency reserve represented Rs. 980 million transferred from revenue reserve to meet the future catastrophic events. Revenue reserve decreased from Rs. 2,112.328 million to Rs. 1,477.651 million due to payment of dividend to the tune of Rs. 628.999 million and transfer to contingency reserve.

Equity portion of sponsor shareholders loan decreased from Rs. 425.689 million in 2016 to Rs. nil in 2017. This represented discount arising upon interest-free loan from sponsor shareholders at fair value due to net present value adjustment. This has been re-recognized as part of equity contribution from sponsor shareholders.

Equity contribution from sponsor shareholders increased from Rs. nil in 2016 to Rs. 1,224.037 million in 2017. This represented interest free and unsecured equity contribution from sponsor shareholders and Directors received in previous years. Since, it is now repayable at discretion of the Company, therefore, it has been recognized in equity.

Long-term financing comprised of loan from banking companies and sponsor shareholders loan. Loan from banking companies amounted to Rs. 31.712 million and has been transferred to current maturity. Total face value of the sponsor shareholders loan amounted to Rs. 1,554.037 million out of which the discounted value of the loan stood at Rs. 937.096 million. During the year, terms of loan were changed and it was agreed that Rs. 1,224.037 million out of the total of Rs. 1,554.037 million will be repaid at the discretion of the Company as and when deemed fit. Accordingly, the aforesaid modification in the agreement was accounted for by de-recognition of the existing financial liability, related deferred tax liability and related equity portion of sponsor shareholders loan and their re-recognition as part of equity contribution from sponsor shareholders in accordance with TR-32 issued by ICAI. The balance amount was agreed to be repayable upon demand of the lenders and hence was transferred to short-term loan from sponsor shareholders.

Deferred liabilities comprised of deferred taxation, defined benefit obligation and deferred income and mainly decreased due to elimination of deferred taxation on sponsor shareholders loan.



Trade & other payables decreased from Rs. 2,253.821 million in 2016 to Rs. 1,991.935 million in 2017. The decrease is mainly attributed to shift from deferred acceptance letter of credits towards sight letter of credits.

Accrued profit/interest/mark-up increased from Rs. 36.558 million in 2016 to Rs. 66.547 million in 2017. Increase is mainly attributed to increase in short-term borrowings due to increase in sight LC's and overall working capital requirement.

Short-term borrowings comprised of short-term borrowings from banking companies, loan from sponsor shareholders and temporary overdraft. Short-term borrowings from banking companies amounted to Rs. 6,616.207 million, representing an increase of Rs. 3,787.501 million from last year. The increase was in line with increase in working capital requirement. Short-term loan from sponsor shareholders decreased from Rs. 382.295 million to Rs. 37.082 million.

Company's net worth as at June 30, 2017 stood at Rs. 6,637.098 million with a breakup value of Rs. 26.38 per share.

There was no major change in contingencies during the year. Financial commitments of the Company stood at an aggregate of Rs. 3,285.578 million at the close of the year in respect of purchase of goods and capital expenditure. Details of these commitments are disclosed in the relevant notes to the financial statements.

Resultantly, the Company's asset base recorded an increase of Rs. 4,243.433 million compared to last year, primarily due to increase in profits, issue of further shares, increase in working capital and further capital expenditure made during the year.

## **Analysis Of Prospects Of The Entity Including Targets For Financial And Non-Financial Measures**

### **Prospects of the Entity**

Efficient use of available resources, modernization of production facilities through technology advancement and innovation, development of innovative products, exploration of alternative energy resources, reduction in costs of production and diversification, provide sufficient support to the management's projection of sustained profitability and return to the shareholders.

### **Targets for financial measures**

Various factors and variables were considered and estimated in projecting targets for financial year June 30, 2017. The results of some of these factors can be monitored while for others they can only be

improved to some extent. Absolute commitment, continuous evaluation and steady implementation have resulted in achievement of set goals and objectives.

This is evident from the fact that despite of insufficient electricity load capacity sustained production levels were achieved and operating targets were met.

Efficient utilization of available energy, recommencement operations of captive gas fired power plant, lease in of melting units, enabled the Company to maintain turnover at Rs. 18.803 billion and earn a net profit after taxation of Rs. 990.760 million despite adverse market conditions

### **Targets for non-financial measures**

The Company has identified the following areas as key non-financial performance measures:

- Stakeholders' engagement
- Relationship with customers
- Employee satisfaction
- Maintenance of product quality for fulfillment of buyer needs
- Responsibilities towards the society
- Healthy and safe environment
- Transparency, accountability and good governance.

Responsibility for implementation has been delegated to the management, with continuous monitoring and control by the Board.

## **Segmental Review Of Business Performance**

The financial statements of the Company have been prepared on the basis of single reportable segment. Revenue from sale of mild steel products represents 100% of gross sales of the Company. The Company operates locally as well as exports to Afghanistan, however, majority of the sale comprises of local sales. Moreover, all assets of the Company as at June 30, 2017 are located within Pakistan.

## **Capital Market & Market Capitalization**

As at June 30, 2017, Pakistan Stock Exchange Limited ("PSX") had a market capitalization of Rs. 7,584.179 billion.

The market capitalization of the Company's share stood at Rs. 20,312 million as at June 30, 2017. The share traded at an average of Rs. 93 per share. Market price experienced fluctuations between the highest of Rs. 148.04 per share to the lowest of Rs. 64.39 per share since July 01, 2016, mainly due to market psychology, speculative investors and material events occurring during the year. Trading in equity during the year. Trading in equity during the year amounted to 160.442 million shares.

# OBJECTIVES AND STRATEGIES

## Management's Objectives And Strategies For Meeting Those Objectives

The ultimate objective is to ensure achievement of the overall corporate and strategic objectives by becoming the leading Company in the local steel industry, continuously improving our operations and hence enhancing profitability and return to shareholders.

We believe, we have been highly successful in achieving our objectives which have been built on a consistent strategy that emphasizes size and scale, backward integration, competitiveness, product diversity, continuous growth in higher value products and a strong customer focus.

We tend to meet the needs of diverse markets by maintaining high degree of product diversification and seeking opportunities to increase the proportion of our product mix consisting of higher value-added products. The Company produces a broad range of high-quality finished, semi-finished long-rolled steel products.

We tend to ensure ready access to high-quality and low-cost raw materials through captive sources, long-term contracts and backward integration.

We ensure efficient use of existing resources to improve productivity and profitability. In amidst of energy crisis due to insufficient load availability, the focus remains on enhancing productivity and efficiency through innovation, modernization of production techniques and implementation of new technology.

We are strongly committed to exploring new alternative means of energy.

We continuously strive to revive, refine and implement our human resource policies and Standard Operating Procedures (SOPs).

We have implemented Total Quality Management (TQM) function that seeks to lower non-conformance costs through active focus on health, safety, environment and operations.

We tend to achieve zero fatal accidents at our works site. We believe that we can achieve this goal through extensive employee training and initiatives to create a culture of personal involvement and responsibility.

We work continuously to improve the quality of our products and aim to provide excellent quality to ensure the loyalty of our customers. We search for opportunities in new geographies, products and markets.

## Significant Changes In Objectives And Strategies From Previous Period

There is no material change in the Company's objective and strategies from the previous year.

## Relationship Between Entity's Results And Management's Objectives

Financial and non-financial results are the reflection of achievement of management's objective which are strategically placed to increase the wealth of each stakeholder. The said results are properly evaluated against the respective strategic objectives to confirm the achievement.

## Critical Performance Indicators

Following are some of the critical performance indicators against stated objectives of the Company.

- Increase in employee retention
- Decrease in accidental claims
- Increase in installed capacity
- Introduction of new technology
- Improved debt: equity structure
- Increasing shareholder's wealth
- Improvement in operational performance
- Diversified product portfolio

Management believes that current critical performance measures continue to be relevant in future as well.

## Entity's Significant Relationships

The Company has very prominent and good relationships with all stakeholders. We maintain collaborative relations with our stakeholders through a good harmony, effective communication and customer focused approach because without doing this, we may affect our Company's performance and values of our entity. We follow the best policy to maintain the relationship with our stakeholders which includes satisfaction of customers by providing quality products and timely payments to all creditors.



# RISK AND OPPORTUNITY REPORT

We recognize that effective risk management is critical to our continued profitability and the long-term sustainability of our business.

Like all businesses, we are equally affected by, and must manage, risks and uncertainties that can impact our ability to deliver our strategy. While the risks can be numerous, the principal risks faced by the Company in 2017 and valid as of the date of this report's publication and as identified by the Board, are described below along with the corresponding mitigating actions and changes in the risk level during the year.

## Risk Management System

The Board oversees the risk management process primarily through its Audit Committee which monitors the Company's risk management process quarterly, or more frequently if required, focusing primarily on financial and regulatory compliance risks, while, the Human Resource & Remuneration Committee focuses on risks in its area of oversight, including assessment of compensation programs to ensure they do not escalate corporate risk, in addition to succession planning with a view to ensure availability of talented functionaries in each area of critical Company operations.

Board and its committees have adopted a set of policies and procedures, to promote a culture of ethics and values and delegate the authority to senior management for implementation of approved policies and procedure.

Senior management assesses the risks and places appropriate controls to mitigate these risks.

A continuous cycle of monitoring performance of the implemented controls has been established to identify weaknesses and devising strategic plans for improvement, which has enabled identification of majority of performance risks.

## Description of Principal Risks

The Company is exposed to the risks identified in the following sections, which are subject to diverse levels of uncertainty against which the Company has implemented effective mitigating strategies as discussed below.

The strategic, commercial, operational and financial risks can emanate from uncertainty in financial markets, project failures, legal liabilities, credit risk, accidents, natural causes and disasters as well as deliberate aggressive actions from an adversary, or events of uncertain or unpredictable nature.

These key sources of uncertainty in estimation carry a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

## Strategic Risks

Strategic risks are associated with operating in a particular industry and are beyond our control.

## Operational Risks

These are risks associated with operational and administrative procedures, such as workforce turnover, supply chain disruption, IT system shutdowns, changes in Board structure or control failures.

## Commercial Risks

These risks emanate from the commercial substance of an organization. Cut down in an entity's market share, product price regulation or a new constitutional amendment posing adverse threat to the organization's profitability and commercial viability are a few examples of this risk.

## Financial Risks

Financial risks are divided in the following categories:

- **Credit risk**

Credit risk is the risk of financial loss to a company if a customer or counterparty to a financial instrument fails to meet their contractual obligations, and arises principally from loans and advances, deposits, trade debts, other receivables, short term investments and bank balances. We limit our exposure to credit risk by investing only with counterparties that have high credit ratings. Management actively monitors credit ratings and given that the Company has invested with counterparties having high credit ratings only, management does not expect any counterparty to fail in meeting its obligations.

- **Market risk**

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's income or the value of its holdings of the financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing return.

- **Liquidity risk**

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation. The Company uses different methods to assist in monitoring cash flow requirements and optimizing its cash return on investments. Typically the Company ensures that it has sufficient cash on demand, including lines of credit, to meet expected operational expenses for a reasonable period, including the servicing of financial obligation.

## PLANS AND STRATEGIES FOR MITIGATING RISKS

Risk	Mitigating strategy
<b>Strategic risk</b>	
The technology employed is or may become obsolete in the near future leaving the Company unable to deliver the required level of expertise and support for consistent growth.	At Mughal steel we believe in regular balancing, modernization and replacements of all our production facilities, ensuring our production facilities are state of the art while utilizing latest technological developments for cost minimization, energy efficiency and output optimization.
<b>Commercial risk</b>	
Decrease in the demand for Company's products may have an adverse impact on its profitability.	At present there is excess demand in Pakistan for iron and steel products. A further increase in demand is expected due to multiple factors including economic growth of the Country, renewed focus of the Government on public sector development and growing population leading to increased consumption of finished steel goods. We aim to utilize this opportunity by maintaining healthy margins through cost minimization and output optimization.
Competition from business competitors may create a hostile environment for the Company and result in business loss.	Projects of such nature are capital intensive and require specialized technical knowledge to operate. Similarly, procurement of raw material requires considerable experience. These factors act as barriers to entry for new investors. Being in the industry for over 5 decades has enabled Mughal Steel to effectively compete with existing companies in the industry. Moreover, the recent CAPEX to achieve cost efficiency, helped the Company to attain unmatched competitive advantage.
<b>Operational risk</b>	
Increase in employee turnover at critical positions.	The Company has a detailed succession plan and a culture of employee training and development, continuously promoting and rotating employees within the departments.
Gas shortages	The Company has invested in installation of the first ever coal gasification industrial plant in Pakistan that prepares clean syngas, which can be used instead of natural gas in heating processes. The Company has recently obtained 2.8 MMCFD of gas load approval from SNGPL.
The Company may not be able to operate at an optimal capacity due to the unavailability of electricity.	The Company has installed a 9.3 MW gas-fired captive power plant, whose capacity is being enhanced to 27.9 MW. In order to ensure continuous supply, the Company has also installed a captive 132 KVA Grid. Furthermore, the management of the Company is in process of enhancing its existing grid load capacity and exploring alternate energy options.
Adverse price movement or no availability of raw materials may deter smooth production.	With an experience of over 5 decades, the Company has developed a procurement team who is well versed in acquiring the necessary raw material for production. Further, the Company has built strong relationship with its suppliers.
<b>IT security risk</b>	
Risk of major accidents impacting employees, records and property	IT controls are in place to prevent unauthorized access to confidential information.
	Implementation of strict and standardized operating procedures, employee trainings and operational discipline.
<b>Financial risk</b>	
Customers and banks will default in payments to the company.	Most of our sales are either against cash or advance. For credit sales, credit limits have been assigned to customers. Risk of default by banks has been mitigated by placements funds with banks having satisfactory credit ratings.
Insufficient cash available to pay liabilities resulting in a liquidity problem.	The Company has a proactive cash management system. Committed credit lines from banks are also available to bridge a liquidity gap, if any.
Fluctuations in foreign currency rates.	With the Company sales split between export and import, any adverse impact on currency is neutralized through the composition of sales.

## Potential Opportunities

We are committed to investing in new projects and increasing the productivity of existing ones for fueling our future growth. We have strengthened the basis for further growth in the coming years by making strategic investments to modernize and improve our existing businesses processes while at the same time developing innovative ideas to support our achievement of Company's stated vision.

## Key Sources Of Uncertainty

Preparation of financial statements in conformity with the approved accounting standards require management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised if the revision affects only that period, or in the period of the revision and future periods. Detail of significant accounting estimates and judgments including retirement benefits, estimation of useful life of property, plant and equipment along with provision for taxation etc. have been disclosed in relevant notes to the annexed financial statements.

## Uncertainties Facing The Company

The Company is mainly exposed to following uncertainties:

- Power supply
- Raw material price volatility
- Political instability

## Materiality Approach Adopted

Materiality as a key component of an effective communication with stakeholders. In general, matters are considered to be material if, individually or in aggregate, they are expected to significantly affect the performance and profitability of the Company.

# MARKET OVERVIEW

## Market Share

The Company has 22% market share for long-rolled structural steel products and 15% market share for long rolled steel re-bars products, making it a leading brand in Pakistan with a diverse customer base and presence in almost all cities of Pakistan

## Procedures Adopted For Quality Assurance Of Products

We believe in providing the highest quality and best value for money products. The Company has implemented an extensive and effective quality assurance system for its products.

## Quality Management Systems

The Company is ISO-9001:2015 certified and truly implements Quality Management System. The Company manufactures mild steel products based on state of the art technology.

The quality of all products is ensured at all stages of the steel making process through systematic and effective adoption, implementation, monitoring and continuous enhancement of quality control systems using latest methods of analysis. All stages of the production process right from the selection of raw materials, processing of materials and the finished product are subjected to rigorous testing, to ensure that each item is of the highest quality.

Invariable standard compliance could not have been possible without an unmatched source of reliability and particularly quality control trained personnel.

Our Laboratory is equipped with traditional chemical and mechanical analytical machines besides the world's renowned Optical Emission Spectrometer of M8 series. The machine is capable of analyzing 43 metal elements within 3 minutes from sample preparation to complete detail analysis. We have two Universal Testing Machine units (100 tons & 200 tons) to carry mechanical tests such as yield, tensile strength and bend tests on various bars and sections.

Mughal Supreme is produced in accordance with the ASTM, BS, JIS and AUS/NZ standards as required by Pakistan Standards and Quality Control Authority (PSQCA). The product also conforms to the Company's consistent quality assurance principles. As tested and verified, the Supreme has the highest yield and tensile strength, besides the highest elongation, ductility, fatigue and corrosion resistant qualities than any other steel product in the country. Deformed rebars are also produced in compliance with Pakistan Standards Quality Control Authority (PSQCA) requirements and conform to PSI set standards along with other international standards.

# CORPORATE GOVERNANCE

## Compliance Of The Code Of Corporate Governance

At Mughal Steel, we are firmly committed to ensuring the highest level of good governance through adoption of best business practices and standards. The Board reviews the Company's strategic direction and business plans on regular basis. The Audit Committee is empowered for effective compliance of the Code of Corporate Governance. The Board is strongly committed to maintain a high standard of good corporate governance.

The Company is fully compliant with all the best practices of Code of Corporate Governance as at June 30, 2017.

## Directors' Statement Of Compliance

As part of compliance of the Code of Corporate Governance and Companies Act, 2017, the Directors are pleased to confirm the following:

- a) The financial statements, prepared by the management of the Company, present fairly its state of affairs, the result of its operations, cash flows and changes in equity.
- b) Proper books of account of the Company have been maintained.
- c) Except as disclosed in annexed financial statements, appropriate accounting policies have been consistently applied in preparation of the financial statements and accounting estimates are based on reasonable and prudent judgment.
- d) International Financial Reporting Standards, as applicable in Pakistan, have been followed in preparation of the financial statements and any departures therefrom has been adequately disclosed and explained.
- e) The system of internal control including internal financial controls is sound in design and has been effectively implemented and monitored.
- f) There are no significant doubts upon the Company's ability to continue as a going concern.
- g) The Company operates an unfunded gratuity scheme and does not hold any investment out of the scheme.
- h) The Company has not defaulted in repayment of any debt nor is it likely to default in future.

- i) The number of employees as at June 30, 2017 was 706 (2016: 578).
- j) There has been no material changes since June 30, 2017 other than those disclosed in this report and the Company has not entered into any commitment, which would affect its financial position at the date except for those mentioned in the audited financial statements of the Company for the year ended June 30, 2017.

As required by the Code of Corporate Governance and Companies Act, 2017, we have included the following information separately, either in this report or in the financial statement as appropriate;

- a) Significant deviations from last year in operating results of the Company and reasons for such deviations.
- b) Key operational and financial data for the last six years.
- c) Information regarding statutory payments (if any) on account of taxes, duties, levies and charges outstanding as at June 30, 2017.
- d) Details of significant plans, decisions (if any) along with future prospects, risks and uncertainties surrounding the Company.
- e) Number of board and committees' meetings held during the year and attendance by each Director.
- f) The details of training program attended by Directors.
- g) Statement of Pattern of shareholding.
- h) Trading in shares of Company by Directors, executives and their spouses and minor children.

During the year, the Company has complied with all applicable provisions, filed all returns / forms and furnished all the relevant particulars as required under the repealed Companies Ordinance, 1984, Companies Act, 2017 and allied rules, the Securities and Exchange Commission of Pakistan (SECP) Regulations and the listing requirements and there has been no material departure from best practices of corporate governance as detailed in listing regulations.

## Actual Or Perceived Conflict Of Interest Among Board Members

All the Directors exercise their due rights of participation in Board proceedings, which are generally undertaken through consensus. All observations / suggestions raised during Board proceedings are duly recorded for evaluation in addition to description and quantification of any conflict of interest before finalization of the agenda point.

## Board Structure And Its Committees

### Board Structure

The structure of the Board of Directors has been formulated with a view to ensure a balance of executive and non-executive directors, including Independent Directors with the requisite skills, competence, knowledge and experience so that the board as a group includes core competencies and diversity, including gender, considered relevant in the context of the Company's operations.

The qualification and composition of the Board of Directors has been defined by the regulatory framework, which has been fully implemented by the Company to ensure transparency, good governance and awareness of board responsibilities for smooth functioning of business operations.

The Board consists of nine (09) Directors, effectively representing the interest of shareholders. There are six (6) non-executive Directors and three (3) executive Directors. The non-executive Directors include one (1) independent Director. The Board comprises of suitably experienced and qualified professionals in order to ensure effective and efficient decision making. Detailed profiles of Directors have been stated in the annual report. The status of directorship (independent, executive, non-executive) is indicated in the Statement of Compliance with the Code of Corporate Governance, issued by the Company.

Following are the names of the persons who, at any time during the financial year, were Directors of the Company:

S. No.	Name of Directors	Designation
1.	Mirza Javed Iqbal	Chairman
2.	Mr. Khurram Javed	CEO
3.	Dr. Salman Ali Shah	Director
4.	Mr. Jamshed Iqbal	Director
5.	Muhammad Mubeen Tariq Mughal	Director
6.	Mr. Fazeel Bin Tariq	Director
7.	Muhammad Mateen Jamshed	Director
8.	Fahad Javaid	Director
9.	Muhammad Waleed Bin Tariq Mughal	Director

## Roles And Responsibilities Of The Board Of Directors

The Directors are fully aware of the level of trust entrusted in them by the shareholders for managing the affairs of the Company and safeguarding their interests. Thereby, the Board exercises its powers and carries out its fiduciary duties with a sense of objective judgment and independence in the best interests of the Company.

The Board participates actively in major decisions of the Company including but not limited to appointment of key management, reviewing the annual business plan, approval of budgets for capital expenditures, investments in new ventures, issuance of shares to raise capital, approval of related party transactions, review of matters recommended / reported by Board committees, review of status of any law suits and report on governance, risk management and compliance issues.

The Board also monitors Company's operations by approval of interim and annual financial statements and dividend, review of internal and external audit observations regarding internal controls and their effectiveness.

For the purpose of ensuring consistency and standardization, the Board has devised formal policies for conducting business and ensures their monitoring through an independent Internal Audit Department, which continuously monitors adherence to Company policies.

### Changes To The Board

During the year, Board was reconstituted subsequent to election of Directors. Consequently, the new Board of Directors comprises of nine (9) Directors as mentioned in preceding paragraphs.

### Directors' Remuneration

A formal and transparent procedure for fixing the remuneration packages of the individual Directors has been established. As per these procedures and in compliance with legal requirements, no Director is involved in deciding his / her own remuneration. The Directors' remuneration packages encourage value creation within the Company. Levels of remuneration are ensured to be appropriate in order to attract and retain Directors needed to govern the Company successfully.

Non-Executive Directors are paid remuneration as decided by the Board of Directors with view of attracting and retaining Directors needed to govern the Company successfully. However, no such remuneration is set at a level that could be perceived to compromise their independence.

## DIRECTORS' REPORT TO THE **SHAREHOLDERS** (contd)

The aggregate amount of remuneration paid to executive and non-executive Directors (if any), including salary/fee, benefits and performance-linked incentives etc. has been disclosed in the financial statements.

### Board Committees

#### Audit Committee

Composition Of Audit Committee

Syed Salman Ali Shah Chairman	Independent Non-Executive Director
Mr. Fahad Javaid Member	Non-Executive Director
Mr. Fazeel Bin Tariq Member	Non-Executive Director
Muhammad Mateen Jamshed Member	Non-Executive Director

During the year four (4) meetings of the committee were conducted which were duly attended by all the members except for Mr. Jamshed Iqbal and Mr. Fahad Javaid, who could only attend two (2) meetings each, since the Audit Committee was re-constituted subsequent to the election of Directors resulting in replacement of Mr. Jamshed Iqbal with Mr. Fahad Javaid as member of the committee.

#### Salient Features And Terms Of Reference

The Board of Directors has approved the terms of reference of the Audit Committee. The Board provides adequate resources and authority to enable the Audit Committee to carry out its responsibilities effectively. The committee meets at least once every quarter of the financial year.

The Audit Committee is, among other things, responsible for determination of appropriate measures to safeguard the Company's assets, reviewing the quarterly, half yearly and annual accounts, review of management letter issued by external auditors and management's response thereto, ensuring coordination between the internal and external auditors of the listed company, review of preliminary announcements of results prior to publication, reviewing and approving related party transactions, recommending to the Board of Directors the appointment of external auditors by Company's shareholders and considers any questions of resignation or removal of external auditors, audit fees and provision by external auditors of any service to the Company in addition to audit of its financial statements and consideration of any other issue or matter as may be assigned by the Board of Directors.

At least once a year, the Audit Committee meets the external auditors without the CFO and the Head of Internal Audit being present. Further, at least once a year, the Audit Committee meets the head of internal audit and other members of the internal audit function without the CFO and the

external auditors being present. The CFO, the Head of Internal Audit and external auditors attend meetings of the Audit Committee at which issues relating to accounts and audit are discussed.

In the absence of strong grounds to proceed otherwise, the Board of Directors acts in accordance with the recommendations of the Audit Committee.

The Committee comprises of four (4) non-executive Directors with the Chairperson being an independent non-executive Director. The Chairman of the Committee is a Ph.D. in Finance from the Kelley School of Business Administration, Indiana University, USA lending significant financial and accounting insight to the proceedings of the Audit Committee. He has also served as the Advisor to the Prime Minister of Pakistan on various fields: Finance, Revenue, Economic Affairs and Statistics.

The Head of Internal Audit has been appointed as secretary of the Audit Committee.

#### Human Resource & Remuneration Committee.

Composition Of Human Resource & Remuneration Committee.

Mirza Javed Iqbal Chairman	Non-Executive Director
Mr. Fahad Javaid Member	Non-Executive Director
Muhammad Mateen Jamshed Member	Non-Executive Director
Mr. Fazeel Bin Tariq Member	Non-Executive Director

During the year one (1) meeting of the Committee was conducted which was attended by all the members. HR & R Committee was re-constituted subsequent to the election of Directors resulting in replacement of Mr. Khurram Javed with Mr. Fahad Javaid as member of the Committee.

The Human Resource & Remuneration Committee comprises of four (4) non-executive Directors. They are not connected with any business or other relationships that could interfere materially with, or appear to affect, their judgment.



### Salient Features And Terms Of Reference

The role of the Human Resources & Remuneration Committee is to assist the Board of Directors in its oversight of the evaluation and approval of the employee benefit plans, welfare projects and retirement emoluments. The Committee recommends any adjustments, which are fair and required to attract / retain high caliber staff, for consideration and approval.

The Committee is responsible for:

- Recommending human resource management policies to the board;
- Recommending to the board the selection, evaluation, compensation (including retirement benefits) and succession planning of the CEO;
- Recommending to the board the selection, evaluation, compensation (including retirement benefits) of COO, CFO, Company Secretary and Head of Internal Audit; and
- Consideration and approval on recommendations of CEO on such matters for key management positions who report directly to CEO or COO.

The Committee meets on as required basis or when directed by the Board of Directors. The Company Secretary sets the agenda, time, date and venue of the meeting in consultation with the Chairman of the Committee. The Manager Human Resources acts as Secretary of the Committee and submits the minutes of the meeting duly signed by its Chairman to the Company Secretary. These minutes are then circulated to the Board of Directors.

### Meetings Of The Board Of Directors

Legally, the Board is required to meet at least once per quarter to monitor the Company's performance aimed at effective and timely accountability of its Management.

Special meetings are also called to discuss other important matters on need basis.

The Board held six (06) meetings during the year, the notices / agendas of which were circulated least seven days prior to the meetings.

Decisions made by the Board during the meetings were clearly recorded in the minutes of the meetings maintained by the Company Secretary, and were duly circulated to all the Directors for endorsement and were approved in the subsequent Board meetings. Dissenting notes (if any) of all Directors are appropriately appended to the minutes. All meetings of the Board during the year had attendance more than requisite quorum prescribed by the Code of Corporate Governance.

All the meetings were attended by the Chief Financial Officer and the Company Secretary. However, they did not attend such part of a meeting, which involved consideration of an agenda item relating to them.

During the year under review, six (06) meetings of the Board of Directors were held. Attendance by each Director was as follows:-

S. No.	Name of Directors	Meetings held	Meetings attended
1.	Mirza Javed Iqbal	6	6
2.	Mr. Khurram Javed	6	6
3.	Dr. Salman Ali Shah	6	6
4.	Mr. Jamshed Iqbal	6	6
5.	Muhammad Mubeen Tariq Mughal	6	6
6.	Mr. Fazeel Bin Tariq	6	6
7.	Muhammad Mateen Jamshed	6	6
8.	Mr. Fahad Javaid	4	4
9.	Muhammad Waleed Bin Tariq Mughal	4	4

No meetings were held outside Pakistan during the year.

Since, the Board of Directors was reconstituted and number of Directors increased from seven (7) to nine (9) resulting in induction of Mr. Fahad Javaid and Muhammad Waleed Bin Tariq Mughal as Directors therefore, these two (2) members could only attend four (4) meetings.

### Annual Evaluation Of Board Performance And Evaluation Criteria For Board Performance

Corporate governance requires boards to have effective processes and to evaluate their performance and appraise Directors at least once a year.

The Board of Directors has put in place a mechanism for undertaking annual evaluation of the performance of the Board. The mechanism evaluates as to how the Directors work as a team; what are their interpersonal skills; is the Chairman an effective leader; do all Directors contribute; what is the level of commitment (preparedness, engagement, absenteeism); is the Board objective in acting on behalf of the Company; is it robust in taking and sticking to difficult

## DIRECTORS' REPORT TO THE **SHAREHOLDERS** (contd)

decisions; are decisions reached by the whole Board; do decisions take account of shareholders' views; are there any "unmanaged" conflicts of interest etc.

When completing the performance evaluation, Board considers the following main performance evaluation process or behavior:

- Has the Board set itself clear performance objectives and how well has it performed against them?
- What has been the whole Board's contribution to the testing and development of strategy?
- What has been the Board's contribution to ensuring robust and effective risk management?
- Is the composition of the Board and its committees appropriate with the right mix of knowledge and skills sufficient to maximize performance in the light of future strategy?
- How has the Board responded to any problems or crises that have emerged and could or should they have been foreseen?
- What is the relationship between the Board and its main committees and between the committees themselves?
- How well does the Board communicate with the management team, Company employees and others? How effectively does it use mechanisms such as the AGM, the business review and the annual report?
- Is the Board as a whole up to date with latest developments in the regulatory environment and the market?

### Offices Of The Chairman & Chief Executive Officer

As part of our governance structure, the position of the Chairman of the Board of Directors and the office of the Chief Executive Officer are held separately, with clear division of roles and responsibilities.

### Brief Role & Responsibilities Of Chairman & CEO

The Chairman represents the non-executive Directors of the Board and is entrusted with the leadership of the Board's proceedings. The Chairman acts as the head of the Board meetings and is responsible for avoidance of conflicts of interests. He has the power to set the agenda, give directions and sign the minutes of the Board meetings. The Chairman is also responsible for assessing and making recommendations regarding the effectiveness of the Board, the committees and individual Directors. The Chairman ensures effective role of the Board in fulfilling all its responsibilities.

The CEO is an executive Director who also acts as the head of the Company's Management. He is entrusted with responsibility of:

- Safeguarding of Company assets
- Creation of shareholder value
- Identification of potential diversification / investment projects
- Implementation of projects approved by the Board
- Ensuring effective functioning of the internal control system
- Identifying risks and designing mitigation strategies
- Preservation of the Company's image
- Development of human capital and good investors' relations
- Compliance with regulations and best practices

### CEO Performance Review

The performance of the CEO is regularly evaluated by the Board of Directors. The performance evaluation is based on the criteria defined by the Board of Directors which includes various financial and non-financial key performance indicators. The Board periodically evaluates the actual performance against those KPIs during the year and discusses the future course of action to attain the Company's stated goals. The CEO also appraises to the Board regarding an assessment of senior management and their potential to achieve the objectives of the Company.

### Formal Orientation At Induction

Each new member of the Board is taken through a detailed orientation process at the time of induction, and is trained extensively for enhancement of management skills.

A formal familiarization program mainly features amongst other things giving briefing relating to the Company's visions and strategies, Company's core competencies, organizational structure and other related parties, major risks both external and internal, including legal and regulatory risks and constraints, role and responsibility of the Director as per the Companies' Act, 2017 including Code of Corporate Governance and any other regulatory laws applicable in Pakistan along with an overview of the strategic plans, marketing analysis, forecasts, budget and business plans etc.



## Directors' Training Program

Following are the Directors who have successfully completed directors training program conducted by Institute of Chartered Accountants of Pakistan (ICAP):

1. Mirza Javed Iqbal
2. Khurram Javed
3. Dr. Salman Ali Shah
4. Jamshed Iqbal
5. Muhammad Mubeen Tariq Mughal
6. Fazeel Bin Tariq
7. Muhammad Mateen Jamshed

## Issues Raised At Last AGM

Although general clarifications were sought by the shareholders on Company's published financial statements during the 7th Annual General Meeting of the Company held on October 31, 2016, no significant issue was raised.

## Transaction / Trade Of Company's Shares

During the year, Muhammad Mateen Jamshed, Director was gifted 2,136,593 and 320,271 shares by from Mirza Javed Iqbal, Director and Muhammad Mubeen Tariq Mughal, Director respectively.

The following Directors subscribed to right shares issued by the Company:

	No. of Shares
Mirza Javed Iqbal	27,697,836
Khurram Javed	2,244,754
Fahad Javaid	2,300,000
Muhammad Mubeen Tariq Mughal	27,942,379
Fazeel Bin Tariq	2,777,250
Muhammad Waleed Bin Tariq Mughal	579,489
Jamshed Iqbal	28,267,254
Muhammad Mateen Jamshed	3,031,864
Syed Salman Ali Shah	115

Ms. Sameera Shakeel spouse of Mr. Shakeel Ahmad, COO subscribed to 2,725 right shares issued by the Company.

Besides this, none of the Directors or executives including Chief Executive

Officer made any transaction in Company's shares including their spouses and minor children. The stock exchange is being regularly updated on trading of Company's shares by management employees. The thresholds for identification of 'Executives' in addition to Chief Executive Officer, Chief Operating Officer, Chief Financial Officer, Head of Internal Audit and Company Secretary which has already been specified by the Code of Corporate Governance as 'Executives', is determined by the Board in compliance with the Code, which is reviewed on an annual basis.

## Related Party Transactions

In compliance with the Code of Corporate Governance and applicable laws & regulations, details of all related party transactions are placed before the Audit Committee and upon recommendations of the Audit Committee, the same are placed before the Board for review and approval.

The related party transactions, (if any) which are not executed at arm's length price are also placed separately at each Board meeting along with necessary justification for consideration and approval of the Board on recommendation of the Audit Committee. However, there were no such transactions.

Detail of related party transactions and justifications thereof:

Related Party	Transaction	Justification
Mughal Steel Metallurgies Corporation Limited	Purchase of raw material	To purchase Ms. Billet to support the re-rolling operations.
-do-	Reimbursement of expenses	There are certain expenses which are incurred on behalf of the related party in ordinary course of the business. However, such expenses are reimbursed by the related party on timely basis.
	Rental income	This represents ferro plant given on lease to related party. Due to sales tax regime, the plant has been leased out.

## DIRECTORS' REPORT TO THE **SHAREHOLDERS** (contd)

Related Party	Transaction	Justification
Al-Bashir (Private) Limited	Rent payments	Part of factory land is in name of related party. Therefore, for smooth operations, such land has been taken on lease from related party.
Sponsor / Directors / Employees	Short-term/long term loan from sponsor shareholders	For interest free working capital.
-do-	Remunerations	In accordance with their terms of contract. To encourage value creation within the Company and to attract and retain directors needed to govern the Company successfully.

### Quarterly And Annual Financial Statements

Quarterly unaudited financial statements of the Company along with Directors' Review, are approved, published and circulated to shareholders on timely basis. Second quarterly financial statements were subjected to a limited scope review by the statutory auditors.

The annual financial statements have been audited by the external auditors and approved by the Board and will be presented to the shareholders in the Annual General Meeting for approval. Other non-financial information to be circulated to governing bodies and other stakeholders were also delivered in an accurate and timely manner.

Periodic financial statements of the Company were circulated to Directors, duly endorsed by the CEO and the Chief Financial Officer. The second quarterly and annual accounts were initialed by the external auditors before presenting it to the audit committee and the Board of Directors for approval.

### Auditors

The present auditors of the Company M/s. Fazal Mahmood & Co., Chartered Accountants have completed their audit for the year ended June 30, 2017 and have issued an unmodified audit report.

The auditors will retire at the conclusion of the upcoming Annual General Meeting of the Company, and being eligible; have given their consent for re-appointment as auditors for the year ended June 30, 2018 at following proposed remuneration:

	Rupees
Audit fee	1,000,000/-
Interim audit fee	125,000/-
Review Report on CCG	50,000/-
Out of pocket expenses	20,000/-

The Board has recommended the appointment of M/s. Fazal Mahmood & Co., Chartered Accountants as auditors for the ensuing year, as suggested by the Audit Committee, subject to approval of the members in the forthcoming Annual General Meeting.

### Pattern Of Shareholding

The total number of shareholders as at June 30, 2017 was 6,754. The Sponsor's, Directors and Executives of the Company held the following number of shares:

	No. of Shares
Sponsors / Directors	189,188,035
Director	230
Executives	Nil

Detailed pattern of shareholding of the Company in accordance with the Companies Act, 2017 and Code of Corporate Governance as at June 30, 2017 is annexed.

### Chief Financial Officer (CFO), Company Secretary And Head Of Internal Audit

The Chief Financial Officer and the Head of Internal Audit possess the requisite qualifications and experience as prescribed in the Code of Corporate Governance. The Company secretary possesses the requisite qualifications and experience as prescribed in the Companies Act, 2017.

The appointment, remuneration and terms and conditions of employment of the Chief Financial Officer (CFO), the Company Secretary and the Head of Internal Audit of listed Companies are determined by the Board of Directors. The removal of the CFO and Company Secretary is made with the approval of the Board of directors while the removal of Head of Internal Audit is made with the approval of the Board only upon recommendation of the Chairman of the Audit Committee.

## Whistle Blowing Policy

As part of our firm commitment to highest standards of ethical, moral and legal business conduct and in line with our policy towards open communication, we have devised a transparent and effective whistle blowing mechanism for sounding of alerts against deviations from policies, controls, applicable regulations, or violation of the code of professional ethics / conduct. The aim is to provide an avenue for employees to raise concerns and reassurance that they will be protected from reprisals or victimization for whistle blowing.

The whistle blowing policy is applicable to all employees, management & the Board and extends to every individual associated with the Company including contractors, suppliers, business partners and shareholders etc., who can participate effectively and in confidentiality, without fear of reprisal or repercussions.

If an employee has a reasonable belief that anyone has engaged in any action that violates any applicable law, or regulation, the employee is required to report concerns directly to immediate supervisors. However, where reporting to supervisors is impracticable, the level may be raised to the senior management. The policy has been designed to encourage all stakeholders to raise questions and concerns, monitor the progress of resultant inquiries, provide feedback and where required, also voice concerns against any unsatisfactory inquiry or proceeding.

The policy covers unethical conduct, offence, breach of law or failure to comply with legal obligations and possible fraud / corruption. Due emphasis has also been placed on health, safety and environmental risks. Inappropriate or malicious reporting leading to wrongful convictions have been specifically forbidden, with clear definition of consequences for the persons making wrongful accusations.

No material incidence was reported to the Audit Committee during the year regarding improprieties in financial, operating, legal or other matters.

## Human Resource Management

Human Resource Management (HRM) is an integral part of our business strategy. The Company fosters leadership, individual accountability and teamwork.

The main objectives of the Company's HRM policy are:

- Selecting the right person, with the right experience, at the right time and offering the right compensation.
- Developing management philosophies and practices to promote and encourage motivation and retention of the best employees.
- Recognizing and rewarding employees' contribution to the business.

- Fostering the concept of team work and synergetic efforts.
- Encouraging and supporting team concepts and team building techniques.
- Nurturing a climate of open communications between management and employees.
- Making all reasonable efforts to achieve a high quality of work-life balance.

## Succession Planning

The Company believes in proactive approach towards succession planning. We recruit employees, develop their knowledge, skills, abilities, and prepare them for advancement or promotion into ever more challenging roles. Rigorous succession planning is also in place throughout the organization. Succession planning ensures that employees are constantly developed to fill each needed role. We look for people who exemplify continuous improvement when we are spotting future successors.

The desired results of the succession planning program are to:

- Identify high-potential employees capable of rapid advancement to positions of higher responsibility than those they presently occupy.
- Ensure the systematic and long-term development of individuals to replace key job incumbents as the need arises due to deaths, disabilities, retirements, and other unexpected losses.
- Provide a continuous flow of talented people to meet the organization's management needs.
- Meet the organization's need to exercise social responsibility by providing for the advancement of protected labor groups inside the organization.

## Social And Environmental Responsibility Policy

The Social and Environmental Responsibility Policy reflects the Company's recognition that there is a strong, positive

correlation between financial performance and corporate, social and environmental responsibility. We are committed to act responsibly towards the community and environment for our mutual benefit. Our Social and Environmental practices have been elaborated in the section relating to 'Corporate Social Responsibility', with the following distinct features:

- Community investment & welfare schemes
- Rural development programs
- Corporate Social Responsibility
- Environmental protection measures
- Occupational health & safety
- Business ethics & anti-corruption measures
- Consumer protection measures
- Energy conservation
- Industrial relations
- Employment of special persons
- National cause donations
- Contribution to National Exchequer

## Investors' Grievances Policy

Investor queries and complaints constitute an important voice of Investor, and this policy details grievance handling through a structured grievance framework. Grievance policy is supported by a review mechanism, to minimize the recurrence of similar issues in future. The Company's Grievances policy follows the following principles:

- Investors are treated fairly at all times.
- Complaints raised by Investors are dealt with courtesy and in a timely manner.
- Investors are informed of avenues to raise their queries and complaints within the organization, and their rights if they are not satisfied with the resolution of their complaints.
- Queries and complaints are treated efficiently and fairly.

- The Company's employees work in good faith and without prejudice, towards the interests of the Investors.

## Stakeholders' Engagement

The development of sustained stakeholder relationships is paramount to the performance of any Company. From short-term assessments to long-term strategic relationship building, 'Stakeholders' Engagement' lies at the core of our business practices to promote improved risk management, compliance with regulatory and lender requirements in addition to overall growth of the Company.

Below is a list of our stakeholders, why they and their concerns are important and how we engage with each group:

Stakeholder group	Why are they important	Nature of Engagement	Frequency
Customers	Provide markets for our products  Provide revenue without which the business could not function	Customer services and support Market visits by sales force Customer satisfaction survey	Continuous Continuous Continuous
Employees	Integral to delivery on our strategic objectives  Provide skilled labor to produce and market our products  Our most important and valued ambassadors	Annual get together Team cultural activities	Annually Occasionally
Government/ Regulator	Develop legislation and policies that impact the environment in which we operate  Have the ability to grant or revoke licenses necessary to operate	Submission of applicable statutory returns Responding / enquiring various queries / information	Periodic basis As required
Shareholders	We are accountable to shareholders who expect returns on their investments  Influence decisions taken by the board	Annual general meeting Annual report / Quarterly reports Analyst briefing	Annually Annually / Quarterly Regularly
Suppliers	Directly influence raw material and other input costs  Reliable delivery impacts our ability to deliver customer needs and expectations	Meeting with major suppliers	Occasionally
Local communities	Live in the vicinity of our operations, their environment and employment opportunities being directly impacted by our business  Direct beneficiaries of our corporate social investments and economic opportunities presented by our operations	Environmental campaign Society welfare program	Continuous Continuous
Bankers	Provide financing for our projects	Business briefing Periodic meetings Financial reporting	Occasionally As required Continuous
Media & analysts	Has the potential to influence public perception and brand reputation	Media announcements and briefings Corporate briefing and analysis	As required As required

## Investors' Relations Section On Website

Detailed Company information regarding financial highlights, investor information, share pattern/value and other requisite information specified under the relevant regulations, has been placed on the corporate website of the Company, which is updated on regular basis. In order to promote investor relations and facilitate access to the Company for grievance / other query registration, an 'Investor Relations' section has also been introduced on our website <http://mughalsteel.com/investors/contacts/>.

# INFORMATION TECHNOLOGY

## IT Governance Policy

At Mughal Steel we are strongly committed in continuously exploring the prospects of implementing the best and latest IT technologies and infrastructure to enable efficient and timely decision making, in addition to economizing on the costs related to operating and decision making processes.

IT Governance policy consists of the following:

- Providing an organized decision making process around IT investment decisions
- Promoting governance, transparency, accountability and dialogue about technology that facilitates effective strategy adoption;
- Ensuring compatibility, integration and avoiding redundancy
- Maximizing return on technology investment through controlled spending
- Securing the Company's data
- Keeping the IT function proactive from an innovation perspective, providing ideas to the business; and
- To create a culture of paperless environment within the Company.

## Review By The Board Of Business Continuity & Disaster Recovery Plan

The Company' Business Continuity & Disaster Recovery plan is regularly reviewed by the Board of Directors to ensure that critical business functions will be available to all the stakeholders that have access to those functions even under extraordinary circumstances and includes measures and arrangements to ensure the continuous delivery of critical services and products, which permits the organization to recover its facility, data and assets, identification of necessary resources to support business continuity, including personnel, information, equipment, financial allocations, legal counsel, infrastructure protection and accommodations in such circumstances.

The primary activities of the Board for the execution of the plan include but not limited to developing and maintaining a formal plan that is responsive to the Company's business needs and operating

environment, ensuring that the business continuity recovery team includes representatives from all business units, providing ongoing business continuity training to all employees including the executive management and the Board, ensuring that thorough current business impact analysis and risk assessments are maintained and ensuring a centralized executive view of the business continuity plan and programs.

## Policy For Safety & Security Of Records

Safety and security of IT data / record is ensured through effective implementation of the Company's policy for "Safety of Records" which includes access controls by way of security codes/passwords etc., in addition to establishment of on-site and remote reserve sites to maintain real-time backup of all primary data. All record must be retained for as long as it is required to meet legal, administrative, operational and other requirements of the Company.

# CORPORATE SOCIAL RESPONSIBILITY

## The Sustainability Challenge

In this report we present a framework, focusing on various sustainable development outcomes we will work to achieve. Over the course of 2017, we worked hard to develop these, looking at what is material to us and viewing these issues through the lens of long-term social and environmental trends as well as the current operating context of our business.

As you will see, we are only at the start of our journey towards achieving our outcomes, but we are energized about their potential to generate sustainability and business improvements.

## Corporate / Social Responsibility

The aim is to become a Company that is accepted by the society. Throughout our business process, we impact the society in many ways, striving to be a good corporate citizen and believing in giving back to the society. For community investment and welfare, the Company acknowledges its responsibility towards society. Giving away our share of kindness is not a part of a philanthropic endeavor, but a larger social responsibility that the society itself has entrusted upon us.

Throughout our business process we gladly look for ways through which we may extend a helping hand towards the society. In an attempt to fulfill this responsibility we have successfully launched, social and health welfare projects.

Mughal Steel and its sponsors have been part of various projects, the primary one being the Mughal Eye Hospital (Trust) that is entirely devoted to patients and has conducted 10,000 major surgeries, 15,000 minor surgeries and 5,000 laser surgeries approximately, on annual basis.

## Energy Conservation

The Company is firmly committed to efficient use of limited energy resources. In this regard, gas and electricity is being produced at Mughal Steel. Further, successful turnaround in form of new energy efficient furnaces and rolling mills have brought desired results of efficient performance in addition to overall improvement in energy consumption indices.

The efforts of the Company for energy conservation have also been recognized by the Ministry of Industries, Engineering Development Board, FPCCI and other industrial forums of the country particularly for its contribution to energy efficiency measures.

## Impact Of Company's Business On Environment And Environmental Protection Measures

The production of steel is grossly dependent on large amount of coal feedstock that releases clouds of carbon dioxide emissions in the atmosphere. Clean coal technology is an efficient technology which reduces the emissions of Sulfur Dioxide and Nitrogen Dioxide resulting in plant efficiency. The Company is the pioneer in augmenting the utilization of coal gasification also known as the clean coal technology introduced in the industrial sector of Pakistan. Similarly, production of billets results in significant amount of smoke which is released into the atmosphere. In order to control this, the Company has installed state of the art dust collection system.

The coal gasification and dust collection system also accredits the Company in fulfilling its strong commitment towards environmental sustainability. This has further strengthened the image of Mughal Steel as an environmental sensitive Company that operates in compliance to the international health and environmental standards.

Further, the elimination of re-heating furnaces by enabling direct-rolling for re-rolling mills has further, reduced the need for use of coal gasification and furnace oil.

## Community Investment & Welfare Schemes

The Company has a tradition of good community relations. We believe that investing in our communities is an integral part of our social commitment to ensure the sustained success of the Company. We aim to ensure that our business and factory have the resources and support to identify those projects, initiatives and partnerships that make a real difference in their communities and that mean something to employees and their families. Wedding ceremonies are arranged for underprivileged individuals of the society. Educational scholarships also are given to needy students who have shown praiseworthy academic performance.

## Consumer Protection Measures

The Company takes care and applies appropriate procedures to manufacture steel products so as to ensure that no harmful substances are present in its products. The Company has strict policy to control any activity which is against the consumer rights.

## Industrial Relations

The Company has set procedures, rules and regulations which regulate employment guidance. The Company has allocated Gratuity and Worker's Profit Participation Fund for its employees. The Company also pays bonuses to employees on the basis of Company's profitability and also awards performance incentives to star performers.

Employees are required to ensure compliance with regulations and the Company fully recognizes employee rights including the Collective Bargaining Agent (CBA). The Company is committed to provide equal opportunity to all existing and prospective employees without any discrimination on the basis of religion, gender, race, age etc. The Company also organizes rewards and recognition programs for acknowledgment of work done by its employees.

## Employment Of Special Persons

The Company ensures employment of disabled persons in compliance with the rules set out by the Government of Pakistan in respect of quota of the total workforce necessitated to be allocated to disabled persons.

## Occupational Health & Safety (OHS)

We are firmly committed to maintaining a safe and healthy working environment for our employees. Health management involves strengthening our employees' physical, mental and social wellbeing.

A free medical Centre has been established at site providing medical facilities to the employees. Keeping in view the occupational health of employees, regular first aid and CPR training programs are conducted to ensure safe health of workers.

## Business Ethics & Anticorruption Measures

The Company ensures ethical compliance with all regulatory and governing bodies while conducting its operations.

The Company has formulated various policies including "Code of Conduct", "Whistle Blowing Policy" and "Policy on Sexual Harassment". The Company ensures effective implementation of these policies through its training, management standards and procedures, with an aim to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

Employees are encouraged to report any "kickbacks" deals. No employee is allowed to run a parallel business.

## National Cause Donations

The company encourages contributing to the national cause in the form of donations to Government Schemes.

## Contribution To National Exchequer

During the year, the Company has contributed an amount of Rs. 1,979.552 million towards national exchequer in shape of taxes, duties, cess, levies etc. The Company has also contributed through earnings of valuable foreign exchange amounting to Rs. 590.506 million.

## Rural Development Programs

The Company is working hard to initiate and sustain rural development programs for the enhancement of health of the rural population along with infrastructure development of the areas.

## Mitigating Efforts To Control Industry Effluents

In order to mitigate the effects of industrial effluents on the surrounding environment, the Company is putting forth all efforts for providing a healthy environment to employees and natives. In this regard following major environment friendly efforts are carried out by the Company:

- Installation of dust collection system for environment protection.
- Introduction of clean coal technology to reduce the emissions of sulfur dioxide and nitrogen dioxide.
- Plantation is carried out to ensure a healthy and green environment.
- Keeping in view the occupational health of employees, regular first aid and CPR training programs are conducted to ensure the safe health of workers.

Further, the Company is in compliance with ISO-14001:2004.

## Energy Saving Measures Taken By The Company And The Company's Plans To Overcome The Escalating Energy Crisis

At Mughal Steel our main priority is efficient use of limited energy resources available. Successful operations of new energy efficient melting furnaces and re-rolling mills have contributed towards efficient performance in addition to overall improvement in energy consumption.



# FORWARD LOOKING STATEMENT

**This Statement Presents Main Trends & Factors Likely to Effect the Future Development, Performance & Position of the Company's Business**

## **Analysis Of Prior Period's Forward Looking Disclosures**

Company sales and production levels remained broadly in line with the targets. The uncontrollable fluctuations in sale prices and imposition of regulatory duties resulted in a decrease in turnover and increase in costs, which had to be absorbed, whereas other operating costs remained mostly at projected levels, except for the variances discussed above in the financial review section. Finance cost witnessed a considerable decrease due to elimination of notional interest on sponsor shareholders' loan and significant decline in exchange loss on deferred acceptance letter of credits.

Sale of steel re-bars is also expected to increase as a result of new infrastructure development projects coming on line. Efficiency and cost reduction efforts continue to be the main focus in all operational areas and the Company has adopted various strategies to reduce cost including use of alternative fuels and optimization of operations of the plants. It is expected that the BMR of the dedicated steel rebar re-rolling mill will contribute towards reduction in manufacturing costs, resulting in improved margins.

The Board remains committed in providing sustained returns to our shareholders, in addition to maintaining our reputation for good governance.

## **Future Prospects / Forward Looking Statement**

The growth and profitability of the Company is dependent upon a number of external factors such as economic development, political stability, consistent economic policies and law and order situation of the country. The year under review was yet another best performing year in the history of the Company. The Company successfully managed to achieve its desired objectives in terms of sustained growth, innovation, profitability, efficiency and governance. The trend is expected to remain consistent in the upcoming period as a result of increased demand of steel for public sector projects like small dams, roads and bridges together with increase in construction activities in the private sector giving a boost to steel consumption.

The Company's growth strategy has enabled it to keep investing in opportunities which would continue to bring in economies of scale and energy efficiency resulting in increase shareholder value in the years to come. The initiatives of the Government which includes infrastructure development across the country will continue to be fruitful for your Company. The key aspiration for the management in the years to come will not only to maintain the current performance standards but to add more feathers to the consistent track record of the Company.

The dedicated steel rebar re-rolling mill is expected to be operational within the 4th quarter of FY 2017-18. The 6 additional engines for the gas fired power plant are also expected to be operational within the same quarter.

Sale of steel re-bars volume is expected to increase in the upcoming years, mainly due to strong demand for Mughal Supreme, which has been launched recently and since its launch has shown considerable growth in demand. This demand would be driven by increased activity in housing and real estate sector.

# ABSTRACTS UNDER SECTION 218 (1) OF THE REPEALED COMPANIES ORDINANCE, 1984

November 24, 2016

Dear Valued Shareholder(s),

## **Abstract U/S 218(2) Of The Companies Ordinance, 1984**

The members are notified that consequent upon constitution of the new "Board" as a result of election of directors in the 7th Annual General Meeting held on October 31, 2016, the following resolutions have been passed by the Board of Directors in its meeting held on November 08, 2016.

### **Re-appointment of Chief Executive Officer and Fixation of his Remuneration**

"RESOLVED that the Board hereby approves the re-appointment of Mr. Khurram Javaid (Director) as Chief Executive Officer of the Company and to hold this office with effect from November 08, 2016 for a term of three years."

"FURTHER RESOLVED that the Board hereby approves and authorizes the payment of gross remuneration to Mr. Khurram Javaid not exceeding Rs. 1,000,000/- per month inclusive of perquisites and benefits. This remuneration is subject to such increases, adjustments and restructuring within approved limits including bonus/profit-shares/gratuity as may be granted at any time and from time to time by the Company in accordance with the Company policies and terms of his appointment. Further, he is authorized for free use of Company maintained vehicle for official and private purpose."

Mr. Khurram Javaid, being interested did not participate in the resolution.

### **Appointment of Executive Directors & Fixation of their Remuneration**

"RESOLVED that the Board hereby approves and authorizes the payment of gross remuneration to Executive Directors, the details which are mentioned below. The approved remuneration is inclusive of perquisites and benefit and is subject to such increases, adjustments and restructuring within approved limits including bonus/profit-shares/gratuity as may be granted at any time and from time to time by the Company in accordance with the Company policies and terms of their appointment."

Muhammad Mubeen Tariq Mughal and Mr. Jamshed Iqbal, being interested did not participate in the resolution.

Name	Designation	Present Remuneration
Muhammad Mubeen Tariq Mughal	Executive Director	Rs. 1,000,000/- per month along with company maintained car and reimbursement of expenses for business purpose, if any.
Jamshed Iqbal	Executive Director	Rs. 1,200,000/- per month along with company maintained car and reimbursement of expenses for business purpose, if any.

### **Meeting Fee of Non-Executive Directors**

"RESOLVED that Meeting Fee of Rs.50,000/- per meeting along with reimbursement of expenses incurred in respect of attending Board will be paid to Non-executive Directors."

The non-executive directors being interested did not participate in the resolution to the extent of matters that related to their remuneration.

### **Fee for Holding of Office of Chairman**

"RESOLVED that in addition to the said meeting fee, Rs.100,000/- per meeting has been approved to be paid to Mirza Javaid Iqbal for holding the office of Chairman."

Mirza Javaid Iqbal being interested did not participate in the resolution to the extent of matters that related to their remuneration.

### **Meeting Fee of Independent Director**

"RESOLVED that Meeting Fee of Rs.50,000/- per meeting along with reimbursement of expenses incurred in respect of attending Board will be paid to Independent Directors."

The independent director being interested did not participate in the resolution to the extent of matters that related to his remuneration.

Yours Truly,

for MUGHAL IRON & STEEL INDUSTRIES LIMITED

s/d

**Muhammad Fahad Hafeez**

(Company Secretary)

February 27, 2017

Dear Valued Shareholder(s),

The members are notified that the Board of Directors in their meeting held on February 27, 2017 has approved remuneration and meeting fee structure for Non-Executive Directors and Independent Director by passing the following resolutions:

#### **Remuneration of Non-Executive Directors**

"RESOLVED that the Board hereby approves and authorizes the payment of gross remuneration to non-executive directors, the details of which are mentioned below. The approved remuneration package has been designed to retain non-executive directors, having appropriate skills with view of encouraging value generation within the Company and shall be inclusive of meeting attendance fee and fee for extra services.

Name	Designation	Present Remuneration
Mirza Javed Iqbal	Non-Executive Director / Chairman	Rs. 415,000/- per month inclusive of meeting fee and fee for performing extra services associated with holding office of Chairman, along with reimbursement of expenses for business purpose, if any.
Fazeel Bin Tariq	Non-Executive Director	Rs. 300,000/-per month inclusive of meeting fee along with reimbursement of expenses for business purpose, if any.
Muhammad Mateen Jamshed	Non-Executive Director	Rs.150,000/-per month inclusive of meeting fee along with reimbursement of expenses for business purpose, if any."

Mirza Javed Iqbal, Fazeel Bin Tariq and Muhammad Mateen Jamshed, being interested did not participate in the resolution.

#### **Meeting Fee of Directors**

"RESOLVED that gross meeting fee at the rate of Rs.50,000 per meeting shall only be paid to following non-executive / independent directors for attending Board and other Committee meetings:

Syed Salman Ali Shah	(Independent / Non-executive Director)
Fahad Javed	(Non-executive Director)
Muhammad Waleed Bin Tariq Mughal	(Non-executive Director)"

Syed Salman Ali Shah, Fahad Javed and Muhammad Waleed Bin Tariq being interested did not participate in the resolution to the extent of matters that related to their fee.

Yours Truly,  
for MUGHAL IRON & STEEL INDUSTRIES LIMITED

s/d  
**Muhammad Fahad Hafeez**  
(Company Secretary)

## DIRECTORS' REPORT TO THE **SHAREHOLDERS** (contd)

### **Messages Of The Chairman And Chief Executive Officer**

The Directors endorse the contents of the Chairman's, Chief Executive Officer's messages and Director's statement of compliance.

The Board acknowledges their responsibility for maintenance of internal financial controls and to ensure that system of internal financial control is sound in design and is continually evaluated for effectiveness and adequacy.

### **Acknowledgements**

The Board expresses its gratitude for the efforts of all its employees, executives, workers and stakeholders which enabled the management to run the Company smoothly throughout the year. It is expected that the same co-operation would be forthcoming in future years.

**On behalf of the Board,**

for MUGHAL IRON & STEEL INDUSTRIES LIMITED

**Mirza Javed Iqbal**

Chairman

**Khurram Javed**

Chief Executive Officer

Lahore: September 18, 2017



# STAKEHOLDERS' INFORMATION

# HORIZONTAL ANALYSIS

	2017 Rs. in '000	17 vs 16 %	2016 Rs. in '000	16 vs 15 %	2015 Rs. in '000	15 vs 14 %	2014 Rs. in '000	14 vs 13 %	2013 Rs. in '000	13 vs 12 %	2012 Rs. in '000	12 vs 11 %	2011 Rs. in '000
<b>Balance Sheet</b>													
Total equity	6,637,098	56.70	4,235,430	24.39	3,404,959	107.03	1,644,679	73.44	948,287	29.16	734,194	17.04	627,308
Total non-current liabilities	643,053	(61.80)	1,683,226	34.61	1,250,475	(30.90)	1,809,684	20.63	1,500,230	27.58	1,175,926	208.27	381,458
Total current liabilities	8,743,576	49.17	5,861,637	(13.95)	6,811,927	88.26	3,618,325	138.00	1,520,279	(28.42)	2,123,833	7.96	1,967,245
Total equity & liabilities	16,023,727	36.02	11,780,293	2.73	11,467,361	62.14	7,072,689	78.21	3,968,796	(1.62)	4,033,953	35.55	2,976,011
Total non-current assets	4,274,764	8.82	3,928,430	17.12	3,354,165	14.33	2,933,832	19.17	2,461,935	32.96	1,851,684	78.97	1,034,605
Total current assets	11,748,963	49.63	7,851,863	(3.22)	8,113,195	96.03	4,138,857	174.67	1,506,861	(30.95)	2,182,269	12.41	1,941,406
Total assets	16,023,727	36.02	11,780,293	2.73	11,467,361	62.14	7,072,689	78.21	3,968,796	(1.62)	4,033,953	35.55	2,976,011
<b>Profit And Loss Account</b>													
Sales	18,802,811	(0.95)	18,983,479	55.08	12,241,272	104.95	5,972,673	52.03	3,928,514	7.41	3,657,422	21.63	3,006,891
Cost of Sales	16,860,980	(0.38)	16,924,658	55.06	10,914,917	108.11	5,244,696	47.58	3,553,752	5.80	3,358,903	22.58	2,740,120
Gross profit	1,941,831	(5.68)	2,058,821	55.22	1,326,355	82.20	727,977	94.25	374,762	25.54	298,519	11.90	266,771
Distribution cost	164,049	73.19	94,723	53.16	61,847	438.31	11,489	(40.77)	19,397	37.29	14,128	84.29	7,666
Administrative expenses	241,459	16.36	207,515	29.44	160,323	102.58	79,142	1.89	77,675	47.64	52,610	(9.16)	57,914
Other charges	91,451	5.53	86,658	91.77	45,188	75.29	25,779	318.42	6,161	1.35	6,079	25.29	4,852
Other operating income	(33,977)	(28.25)	(47,357)	220.50	(14,776)	303.39	(3,663)	(33.75)	(5,529)	(70.44)	(18,703)	(8.48)	(20,435)
	462,982	35.56	341,540	35.22	252,581	124.02	112,747	15.40	97,704	80.55	54,114	8.23	49,997
Profit from operations	1,478,849	(13.88)	1,717,281	59.93	1,073,774	74.53	615,230	122.06	277,058	13.36	244,405	12.75	216,774
Finance costs	256,551	(39.64)	425,033	(3.33)	439,678	69.24	259,788	70.61	152,271	12.47	135,394	(10.52)	151,309
Profit before taxation	1,222,298	(5.41)	1,292,248	103.79	634,096	78.40	355,442	184.84	124,787	14.47	109,011	66.52	65,465
Taxation	231,538	(41.95)	398,836	(1,691)	(25,070)	250.58	(7,151)	130.98	(3,096)	(246.38)	2,115	(91.10)	23,760
Profit after taxation	990,760	10.90	893,412	35.54	659,166	81.79	362,593	183.53	127,883	19.63	106,896	156.31	41,705

# VERTICAL ANALYSIS

	2017		2016		2015		2014		2013		2012		2011	
	Rs. in '000	%	Rs. in '000	%	Rs. in '000	%	Rs. in '000	%	Rs. in '000	%	Rs. in '000	%	Rs. in '000	%
<b>Balance Sheet</b>														
Total equity	6,637,098	41.42	4,235,430	35.95	3,404,959	29.69	1,644,679	23.25	948,287	23.89	734,194	18.20	627,308	21.08
Total non-current liabilities	643,053	4.01	1,683,226	14.29	1,250,475	10.90	1,809,684	25.59	1,500,230	37.80	1,175,926	29.15	381,458	12.82
Total current liabilities	8,743,576	54.57	5,861,637	49.76	6,811,927	59.40	3,618,325	51.16	1,520,279	38.31	2,123,833	52.65	1,967,245	66.10
Total equity & liabilities	16,023,727	100.00	11,780,293	100	11,467,361	100.00	7,072,689	100.00	3,968,796	100.00	4,033,953	100.00	2,976,011	100.00
Total non-current assets	4,274,764	26.68	3,928,430	33.35	3,354,165	29.25	2,933,832	41.48	2,461,935	62.03	1,851,684	45.90	1,034,605	34.76
Total current assets	11,748,963	73.32	7,851,863	66.65	8,113,195	70.75	4,138,857	58.52	1,506,861	37.97	2,182,269	54.10	1,941,406	65.24
Total assets	16,023,727	100.00	11,780,293	100.00	11,467,361	100.00	7,072,689	100.00	3,968,796	100.00	4,033,953	100.00	2,976,011	100.00
<b>Profit And Loss Account</b>														
Sales	18,802,811	100.00	18,983,479	100.00	12,241,272	100.00	5,972,673	100.00	3,928,514	100.00	3,657,422	100.00	3,006,891	100.00
Cost of Sales	16,860,980	89.67	16,924,658	89.15	10,914,917	89.16	5,244,696	87.81	3,553,752	90.46	3,358,903	91.84	2,740,120	91.13
Gross profit	1,941,831	10.33	2,058,821	10.85	1,326,355	10.84	727,977	12.19	374,762	9.54	298,519	8.16	266,771	8.87
Distribution cost	164,049	0.87	94,723	0.50	61,847	0.51	11,489	0.19	19,397	0.49	14,128	0.39	7,666	0.25
Administrative expenses	241,459	1.28	207,515	1.09	160,323	1.31	79,142	1.33	77,675	1.98	52,610	1.44	57,914	1.93
Other charges	91,451	0.54	86,658	0.51	45,188	0.41	25,779	0.49	6,161	0.17	6,079	0.18	4,852	0.18
Other operating income	(33,977)	(0.18)	(47,357)	(0.25)	(14,776)	(0.12)	(3,663)	(0.06)	(5,529)	(0.14)	(18,703)	(0.51)	(20,435)	(0.68)
	462,982	2.46	341,540	1.80	252,581	2.06	112,747	1.89	97,704	2.49	54,114	1.48	49,997	1.66
Profit from operations	1,478,849	7.87	1,717,281	9.05	1,073,774	8.77	615,230	10.30	277,058	7.05	244,405	6.68	216,774	7.21
Finance costs	256,551	1.36	425,033	2.24	439,678	3.59	259,788	4.35	152,271	3.88	135,394	3.70	151,309	5.03
Profit before taxation	1,222,298	6.50	1,292,248	6.81	634,096	5.18	355,442	5.95	124,787	3.18	109,011	2.98	65,465	2.18
Taxation	231,538	1.23	398,836	2.10	(25,070)	(0.20)	(7,151)	(0.12)	(3,096)	(0.08)	2,115	0.06	23,760	0.79
Profit after taxation	990,760	5.27	893,412	4.71	659,166	5.38	362,593	6.07	127,883	3.26	106,896	2.92	41,705	1.39

# SUMMARY OF CASH FLOW STATEMENT

	2017 Rs. in '000	2016 Rs. in '000	2015 Rs. in '000	2014 Rs. in '000	2013 Rs. in '000	2012 Rs. in '000	2011 Rs. in '000
Cash generated from / (used in) operations	(756,354)	(4,931)	2,348,439	(1,508,589)	740,876	533,284	249,889
Net (increase) / decrease in long-term deposits	—	—	(75)	561	(857)	22,446	(25,390)
Net decrease / (increase) in long-term loans to employees	1,143	491	(722)	—	—	—	—
Defined benefits paid	(5,504)	(4,390)	(3,727)	(384)	—	—	—
Finance cost paid	(219,433)	(224,401)	(347,323)	(205,149)	(164,327)	(139,654)	(106,930)
Workers' profit participation fund paid	(68,013)	(38,157)	(20,928)	(6,161)	(6,080)	(3,516)	—
Profit received	—	—	—	—	—	1,016	—
Income tax paid	(224,664)	(305,885)	(260,107)	(116,416)	(63,812)	(43,965)	(114,460)
Net cash (utilized in) / generated from operating activities	(1,272,826)	(577,272)	1,715,557	(1,836,139)	505,801	(785,520)	1,677,360
Purchase of property, plant & equipment	(473,866)	(678,981)	(514,808)	(518,691)	(640,083)	(861,976)	(364,998)
Proceeds from disposal of property, plant & equipment	2,641	6,061	2,610	—	22,407	—	2,000
Profit received on short-term investments	18,813	18,763	3,755	—	—	—	—
Short-term investments - matured / (purchased)	(197,171)	416,128	(524,620)	—	—	—	—
Sale proceeds from disposal of available for sale investments	—	—	—	438	—	(14,607)	(7,800)
Payments to acquire long term investments	—	—	—	—	—	—	1,000
Net cash (used in) investing activities	(649,583)	(238,029)	(1,033,063)	(518,252)	(617,676)	(876,583)	(369,798)
Long-term financing - net	(407,496)	(144,457)	(470,177)	637,493	360,578	825,860	407,124
Short-term borrowings - net	1,275,837	590,012	(1,039,403)	1,630,790	542,276	1,322,907	460,251
Proceeds from issuance of ordinary shares	1,257,998	—	929,900	—	—	—	—
Share issue costs	(12,340)	—	(52,900)	(1,501)	87,417	—	—
Dividends paid	(613,166)	(54,401)	—	—	—	—	—
Net cash (used in) / generated from financing activities	1,500,834	391,154	(632,579)	2,266,782	990,271	2,148,767	867,375
Net increase / (decrease) in cash and cash equivalents	(421,575)	(424,147)	49,914	(87,610)	878,395	(104,310)	34,160
Cash and cash equivalents at the beginning of the year	(886,563)	(462,417)	(512,331)	(424,721)	(1,303,116)	124,101	89,941
Cash and cash equivalents at the end of the year	(1,308,138)	(886,563)	(462,417)	(512,331)	(424,721)	19,791	124,101



# COMMENTS ON SEVEN YEAR ANALYSIS

## Comments On Horizontal Analysis

### Balance sheet

Total equity showed an increasing trend from year 2011 due to continuous improvement in profitability of the Company on account of increased sales revenue and further injection of equity. The increase was also attributable to fresh injection of equity in 2017 along with year-on-year increase in profits.

Total non-current liabilities showed an increasing trend over the years till 2016, which was mainly due to injection of interest-free loan from sponsor shareholders, however in 2017, the declined was due to transfer of Directors loan to Equity. Further, loans from banking companies witnessed decline due to timely repayments. Current liabilities showed an increasing trend mainly due to increase in working capital requirements.

### Profit & Loss Account

Turnover increased over the years from 2011 to 2016, due to increase in sales prices and sales volume. However, in 2017, turnover witnessed a slide declined mainly due to fall in sale prices.

Gross profit has remarkably increased over the years till 2016 due to increase in margins on account of better sale prices and cost efficiencies. However in 2017, gross profit declined mainly due to removal of discount by China and imposition of regulatory duty on imported of billet and fall in steel prices in local markets.

Finance costs over the years has fluctuated adversely / inadversely due to various reasons, however in 2017, the decrease was due to elimination of notional interest and reduction in exchange loss due to shifting from DA LCs to sight LCs.

Profit before taxation improved on account of increased margins and sale revenue till 2016, however in 2017, the declined was mainly due to reasons mentioned in above paragraphs.

Profit after taxation increased significantly over the years mainly due to the reasons mentioned above. Reduced tax liabilities as a result of available tax credits also helped to increase the profit after taxation.

## Comments On Vertical Analysis

### Balance sheet

Debt: Equity Ratio showed continuous improvement over the years as the Company's equity share was increased over the years due to fresh injection of capital, high year-on-year profits on account of better margins and reduction in debts on account of repayments.

Liquidity position of the Company showed continuous improvement over the years. Current assets were 73.32% of the total assets of the Company in year 2017 as compared to 66.65% in year 2016. Total current liabilities were 54.57% of total equity and liabilities as compared to 49.76% in 2016. The increase is due to increase in working capital requirements. Current ratio improved significantly from 0.99 in 2011 to 1.34 in 2017.

### Profit & Loss Account

Gross profit % age came out to be 10.33% in year 2017 which was lowest in year 2012 i.e. 8.16%. This growth over the years was mainly due to increase in sales prices, effective mix of local and export sales and various cost efficiency measures. However, gross profit declined from 2015 onwards mainly due to imposition of regulatory duty and reduction in significant discount by China on imported billet and reduction in sale prices in local markets.

Net profits of the Company increased at a good pace from 1.39% in year 2011 to 6.07% in year 2014, however, the net profit ratios experienced a dip from 2015 onwards, mainly as a result of fall in gross margins, recognition of notional interest on shareholders' loan and recognition of income tax and deferred taxation.

## COMMENTS ON CASH FLOW STATEMENTS

Cash flows from operating activities showed a mix trend over the years. In 2016 cash utilized in operations amounted to Rs. 577.272 million which increased to Rs. 1,272.826 million in 2017 due to investments in stock-in-trade and increase in store, spares & loose tools levels.

Net cash used in investing activities depicts cash utilization on account of fixed capital expenditure and investments in term-deposit receipts. Moreover, in current year fixed capital expenditures mainly represented capital work-in-progress relating to power plant expansion project and BMR of bar mills. The trend depicts management's strong focus on investing in the Company to refuel its growth and expansion ideology.

Cash flows from financing activities exhibit a mix trend and depends on net cash requirements.

# ANALYSIS OF FINANCIAL RATIOS

	2017	2016	2015	2014	2013	2012	2011
<b>Ratio Description</b>							
<b>Profitability Ratios</b>							
Gross profit ratio	10.33%	10.85%	10.84%	12.19%	9.54%	8.16%	8.87%
Net profit to sales	5.27%	4.71%	5.38%	6.07%	3.26%	2.92%	1.39%
EBITDA margin to sales	8.55%	9.58%	9.52%	11.60%	8.37%	7.30%	7.82%
Operating leverage ratio	14.59	1.09	0.71	2.35	1.80	0.59	1.00
Return on equity	14.93%	21.09%	19.36%	22.05%	13.49%	14.56%	6.65%
Return on capital employed	16.58%	18.28%	16.60%	12.02%	5.56%	6.91%	3.86%
<b>Liquidity Ratios</b>							
Current ratio	1.34	1.34	1.19	1.14	0.99	1.03	0.99
Quick / Acid test ratio	0.68	0.57	0.45	0.35	0.59	0.67	0.54
Cash to current liabilities	0.23	0.10	0.07	0.03	0.07	0.01	0.06
Cash flow from operations to sales	(0.07)	(0.03)	0.14	(0.31)	0.13	(0.21)	0.56
<b>Activity / Turnover Ratios</b>							
Inventory turnover ratio	3.51	3.75	2.91	3.32	7.84	6.97	5.17
No. of days in Inventory	103.94	97.40	125.33	109.83	46.56	52.36	70.60
Debtor turnover ratio	8.02	13.30	12.16	13.50	4.10	2.97	17.12
No. of days in Receivables	45.51	27.44	30.02	27.04	89.05	122.78	21.32
Creditor turnover ratio	3.19	3.34	2.76	3.76	4.86	5.46	4.81
No. of days in payables	114.46	109.13	132.09	97.11	75.16	66.88	75.90
Total Assets turnover ratio	1.17	1.61	1.07	0.84	0.99	0.91	1.01
Fixed assets turnover ratio	4.85	4.87	4.17	2.33	1.63	3.23	4.58
Operating cycle	34.98	15.71	23.26	39.76	60.45	108.26	16.02
<b>Investment / Market Ratios</b>							
		Restated	Restated	Restated	Restated	Restated	Restated
Earnings per share	4.21	3.80	3.23	2.37	0.83	0.10	0.07
Price earnings ratio	19.18	17.68	17.41	–	–	–	–
Dividend yield ratio	3%	4%	1%	–	–	–	–
Dividend pay-out ratio	62%	79%	15%	–	–	–	–
Dividend cover ratio	1.62	1.27	6.46	–	–	–	–
Cash dividend per share	2.60	3.00	0.50	–	–	–	–
Stock dividend per share	–	–	15%	–	–	–	–
Market value per share							
- Closing	80.73	67.19	56.24	–	–	–	–
- High	141.98	75.2	69.31	–	–	–	–
- Low	71.60	57.88	35.69	–	–	–	–
Break up value per share	26.38	33.67	31.13	20.05	11.56	12.52	10.7
<b>Capital Structure Ratios</b>							
Financial leverage ratio	1.21	1.06	1.04	2.81	3.45	3.03	2.31
Weighted average cost of debt	0.04	0.05	0.11	0.09	0.11	0.10	0.23
Debt to equity ratio	0.00	0.25	0.32	1.10	1.73	1.74	0.72
Interest cover ratio	6.27	8.62	2.86	2.89	1.86	1.88	1.47

# COMMENTS ON RATIO ANALYSIS

## Profitability Ratios

Profitability ratios depicted mix trend. Sales and profits over the years increased. However, sales and margins in 2017 dropped due to removal of discount by China and imposition of regulatory duty on imported of billet and fall in steel prices in local markets. Net profit margins increased due to reduction in finance cost and tax liabilities.

## Liquidity Ratios

As sales volume increased over the years, liquidity position of the Company improved and resulted in better cash flows. Therefore, ratios started improving from year 2011 and ended in much better condition in 2017 as compared to year 2011.

## Activity / Turnover Ratios

The ratios depicted an overall mixed trend over the years. Inventory days during the year increased due to increase in raw material-in-transit. Receivables days increased due to increase in sale of steel re-bars on credit.

## Investment / Market Ratios

Increased profitability means increased EPS and this is evident from the figure which has gone up to 4.21 from 3.80 last year. The market value of the share also closed on a big high of 80.73 because of the performance of the Company, which was significantly higher than the last year. However, break-up value decreased during the year due to issuance of right shares.

## Capital Structure Ratios

These ratios have continued to get better since 2011 based on improved results and healthy cash flows, which have helped the Company pay its debts at accelerated rates and the trend is evident this year. However, during the year interest cover ratio decrease due to decrease in gross margins and financial leverage ratio increased due to increase in short-term borrowings.

# DUPONT ANALYSIS

Year	Return on Equity (Equity multiplier * Return on Assets)	Equity Multiplier (Avg Assets / Avg Equity)	Return on Assets	Total Assets Turnover (Sales / Avg Assets)	Profit margin (Pre tax profit / Sales)
2017	22%	2.56	9%	1.35	6.50%
2016	34%	3.04	11%	1.63	6.81%
2015	25%	3.67	7%	1.32	5.18%
2014	27%	4.26	6%	1.08	5.95%
2013	15%	4.76	3%	0.98	3.18%
2012	16%	5.15	3%	1.04	2.98%
2011	10%	2.89	4%	1.66	2.18%

## Following are the main DuPont analysis highlights:

- Operating efficiency of the Company measured in terms of profit margins showed increasing trend mainly due to increase in sales volumes, better cost control measures including continuous reduction in finance cost. However, the profit margins in 2017 were effected due to removal of discount by China and imposition of regulatory duty on imported of billet and fall in steel prices in local markets.
- Total assets turnover of the Company has improved over the years due to increasing revenue by using the Company's resources more efficiently. However, in the current year, the decrease was due to temporary increase in stock-in-trade and fall in turnover, which is expected to reverse in the upcoming period.
- Return on Assets i.e. the combined effect of the above two factors also showed the continuous improvement in profits earned on assets over the years. However, due to the reasons mentioned above, current year return on assets witnessed a decline.
- Equity multiplier improved due to better continuous equity improvement on account of better profits over the years. However, fall in current year was mainly due to injection of fresh equity and decrease in gross margins.

## Conclusion:

- Overall DuPont analysis depicts improvement in the overall performance of the Company. From year 2011 to year 2014, return on equity has increased. In year 2015 and 2017 return on equity declined mainly due to injection of fresh equity and decrease in profit margins. However, 2016 witnessed significant improvement mainly due to improved utilization of assets.



# KEY OPERATING AND FINANCIAL DATA

	2017	2016	2015	2014	2013	2012	2011
<b>Quantitative Data (M.Tons)</b>							
Total production							
-Melting	116,207	99,657	59,557	46,732	19,845	26,198	20,147
-Re-rolling	241,773	245,675	180,230	112,771	36,443	46,052	45,976
<b>Rupees in '000</b>							
Sales	18,802,811	18,983,479	12,241,272	5,972,673	3,928,514	3,657,422	3,006,891
<b>Sales</b>							
Local Sales	18,066,885	18,317,200	10,605,375	3,723,039	1,509,445	928,123	1,044,639
Export Sales	735,926	666,279	1,635,897	2,249,634	2,419,069	2,729,299	1,962,253
Total Sales	18,802,811	18,983,479	12,241,272	5,972,673	3,928,514	3,657,422	3,006,891
<b>Profitability</b>							
Gross profit	1,941,831	2,058,821	1,326,355	727,977	374,762	298,519	266,771
Profit before taxation	1,222,298	1,292,248	634,096	355,442	124,787	109,011	65,465
Provision for taxation	(231,538)	(398,836)	25,070	7,151	3,096	(2,115)	(23,760)
Profit after taxation	990,760	893,412	659,166	362,593	127,883	106,896	41,705
<b>Financial Position</b>							
Fixed assets	4,250,866	3,908,262	3,285,942	2,865,375	2,417,188	1,131,782	656,349
Other non current assets	23,898	20,167	20,010	19,008	20,950	16,766	25,597
	4,274,764	3,928,429	3,305,952	2,884,383	2,438,138	1,148,548	681,946
Current assets	11,748,963	7,851,863	8,113,195	4,138,857	1,506,861	2,182,269	1,941,406
Less: current liabilities	8,743,576	5,861,637	6,811,927	3,618,325	1,520,279	2,123,833	1,967,245
Net working capital	3,005,387	1,990,226	1,301,269	520,532	(13,418)	58,436	(25,839)
Capital employed	7,280,151	5,918,656	4,655,434	3,454,364	2,448,517	1,910,120	1,008,766
Less: Non current liabilities	643,053	1,683,226	1,250,475	1,809,684	1,500,230	1,175,926	381,458
Shareholders equity	6,637,098	4,235,430	3,404,959	1,644,679	948,287	734,194	627,308
<b>Represented By:</b>							
Share capital	2,515,997	1,257,998	1,093,912	820,412	820,412	586,396	586,396
Capital reserve	1,419,413	439,413	603,501	319,394	—	—	—
Revenue reserve	1,477,651	2,112,329	1,224,519	504,874	127,875	147,798	40,912
Equity portion of sponsor shareholders loan	—	425,689	483,027	—	—	—	—
Equity contribution from sponsor shareholders	1,224,037	—	—	—	—	—	—
	6,637,098	4,235,429	3,404,959	1,644,679	948,287	734,194	627,308

# STATEMENT OF CASH FLOW DIRECT METHOD

Rupees	2017	2016
<b>Cash Flows From Operating Activities</b>		
Cash receipt from customers	8,764,159,366	18,516,834,890
Cash paid to suppliers and employees	(9,520,513,437)	(18,521,765,995)
Cash (used in)	(756,354,071)	(4,931,105)
Increase in long-term loans to employees	1,142,685	491,020
Defined benefits paid	(5,504,109)	(4,389,899)
Finance cost paid	(219,433,011)	(224,401,144)
Workers' profit participation fund paid	(68,013,042)	(38,156,726)
Income tax paid	(224,664,034)	(305,884,556)
	(516,471,511)	(572,341,305)
Net cash (utilized in)	(1,272,825,582)	(577,272,409)
<b>Cash Flow From Investing Activities</b>		
Capital expenditure incurred	(473,866,042)	(678,980,549)
Short-term investments - matured / purchased	(197,171,199)	416,127,853
Profit received on short-term investments	18,812,847	18,763,448
Proceeds from disposal of property, plant & equipment	2,641,480	6,060,800
Net cash (used in) investing activities	(649,582,914)	(238,028,448)
<b>Cash Flow From Financing Activities</b>		
Long-term financing - net	(407,495,915)	(144,457,294)
Share issue costs	(12,340,105)	—
Proceeds from issuance of ordinary shares	1,257,998,250	—
Short-term borrowings - net	1,275,837,402	590,012,627
Dividend paid	(613,166,100)	(54,401,005)
Net cash generated from Financing activities	1,500,833,532	391,154,328
Net (decrease) in cash and cash equivalents	(421,574,964)	(424,146,529)
Cash and cash equivalents at the beginning of the year	(886,563,110)	(462,416,581)
Cash and cash equivalents at the end of the year	(1,308,138,074)	(886,563,110)

# RESULTS REPORTED IN INTERIM FINANCIAL STATEMENTS AND FINAL ACCOUNTS

	Interim report results						Annual Result	
	September Qtr		December Qtr		March Qtr		Full year	
	Rupees in 000'	%	Rupees in 000'	%	Rupees in 000'	%	Rupees in 000'	%
Turnover	3,713,586	-	4,970,407	-	4,581,825	-	18,802,811	-
Gross profit	447,730	12.06%	423,037	8.51%	474,055	10.35%	1,941,831	10.33%
Net profit before tax	270,514	7.28%	289,647	5.83%	314,680	6.87%	1,222,298	6.50%
Taxation	13,403	0.36%	72,532	1.46%	61,973	1.35%	231,538	1.23%
Net profit after tax	257,111	6.92%	217,115	4.37%	252,707	5.52%	990,760	5.27%
Debt: Equity Ratio	983,583	22%	68,461	1%	50,087	0.9%	31,713	0%
	4,492,541		5,124,603		5,377,310		6,637,098	
Current ratio	7,385,880	1.44	7,543,235	1.29	7,313,499	1.38	11,748,963	1.34
	5,121,487		5,864,180		5,414,085		8,743,576	

## Analysis of variation in Results Reported in Interim Financial Statements with the Final Accounts

### 3 Months Ended September 30, 2016

Gross profit ratio for the 1st Quarter was 12.06 % as compared to annual GP of 10.33% and net profit before tax was 7.28% as compared to annual 6.50% mainly due to availability of cheaper imported billet in 1st Quarter. Net profit after tax was 6.92% as compared to 5.27% . This was mainly due to recognition of income tax provision in annual accounts as a result of exhaustion of brought forward minimum taxes. Debt : Equity Ratio improved from 22% in first quarter to 0% in annual. This was mainly due to increase in share capital and reduction in debt due to timely repayment. Current ratio decreased from 1.44 to 1.34 in annual. This was mainly due to increase in liabilities to finance non-current assets.

### 6 Months Ended December 31, 2016

Gross profit ratio for the 2nd Quarter was 8.51 % as compared to annual GP of 10.33%. The decrease in second Quarter was mainly attributed to increase in cost of production due to shift from imported billet to self manufactured billet and decrease in sale prices in local market. Net profit before tax was 5.83% as compared to annual 6.50%. Net profit after tax was 4.37% as compared to 5.27% in annual as impact of prior taxation was taken in second quarter. Debt :

Equity Ratio improved from 1% to 0% mainly due to decrease in long-term financing. Current ratio increased from 1.29 to 1.34 mainly due to issuance of right shares.

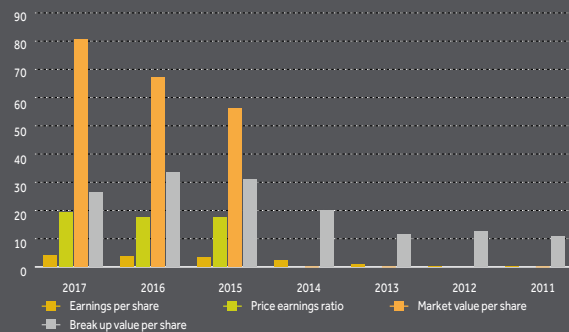
### 9 Months Ended March 31, 2017

Gross Profit Ratio was 10.35% as compared to annual GP of 10.33% and net profit before tax was 6.87% as compared to annual 6.50%. Margins in third quarter increased mainly due to increase in sale prices. Similarly Net profit after tax was 5.52% as compared to 5.27% in annual. The growth margin in annual improved due to recovery of sales prices in last quarter. Debt : Equity and current Ratio remained stable.

# GRAPHICAL ANALYSIS

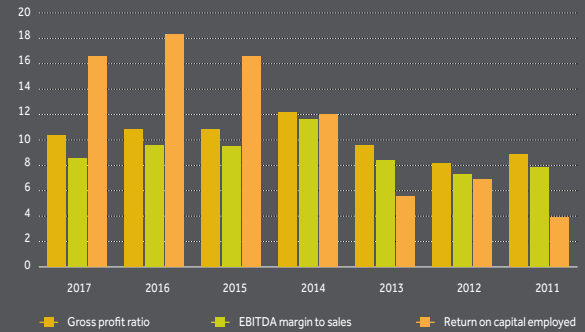
## Market Ratios

Rupees



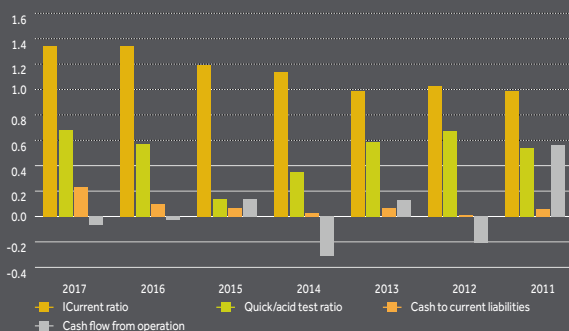
## Profitability Ratios

Percentage



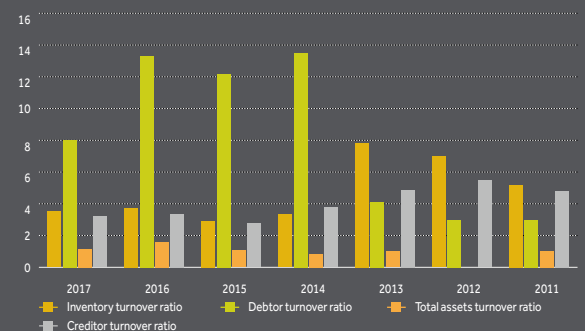
## Liquidity Ratios

Times



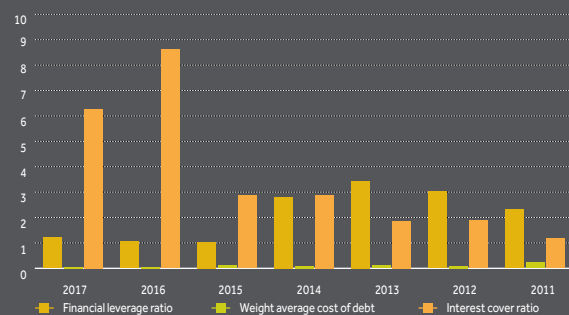
## Turnover Ratios

Times



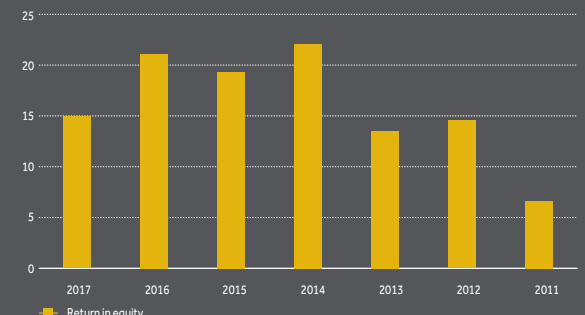
## Capital Structure Ratio

Times



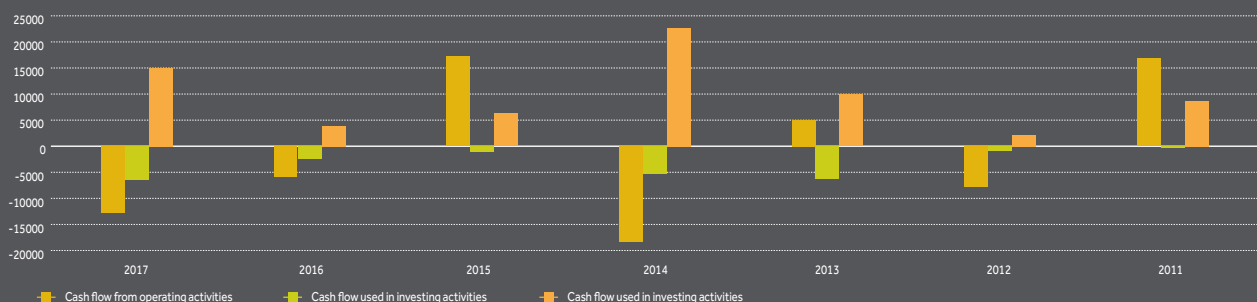
## Return On Equity

Percentage



## Cash Generated/Utilized

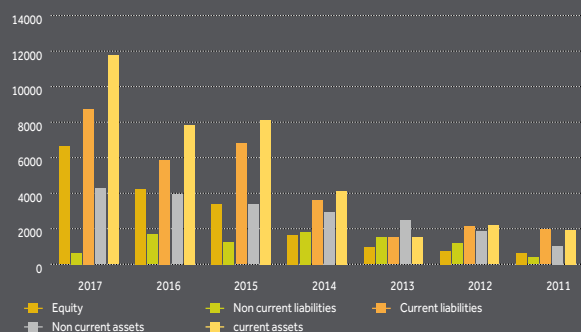
Rupees in Thousand





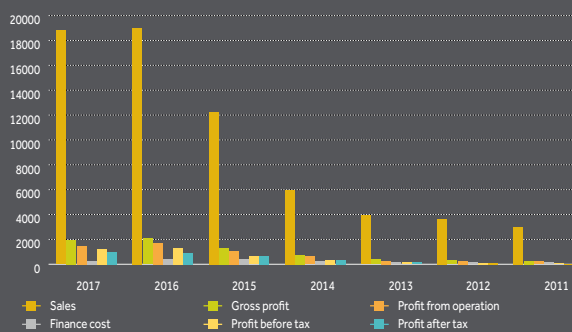
### Horizontal Analysis - Balance Sheet

Rupees in thousand



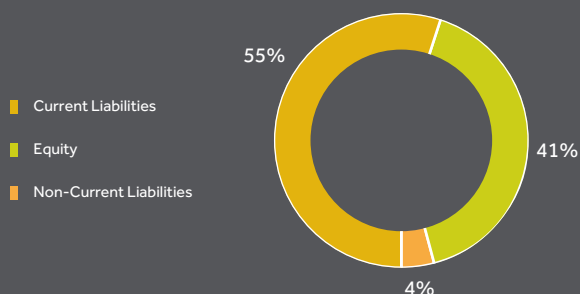
### Horizontal Analysis - Profit & Loss

Rupees in thousand



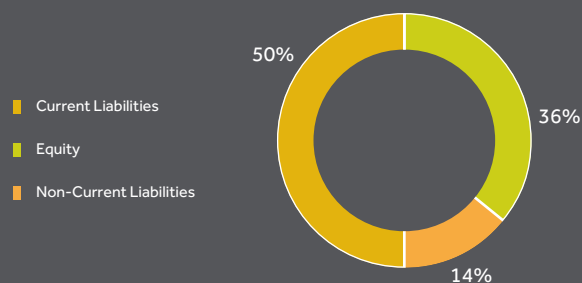
### Equity & Liabilities - 2017

Percentage



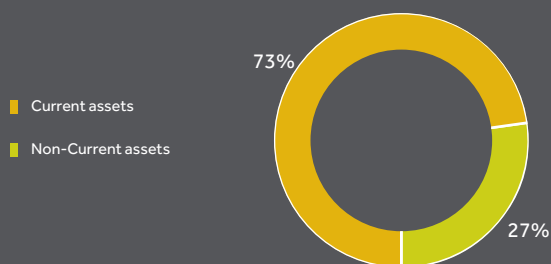
### Equity & Liabilities - 2016

Percentage



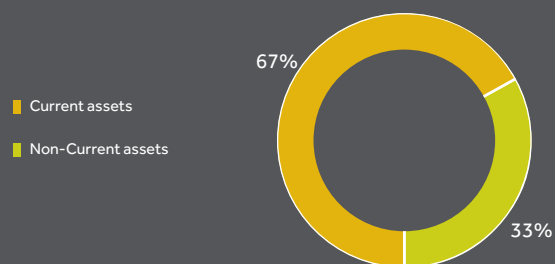
### Assets - 2017

Percentage



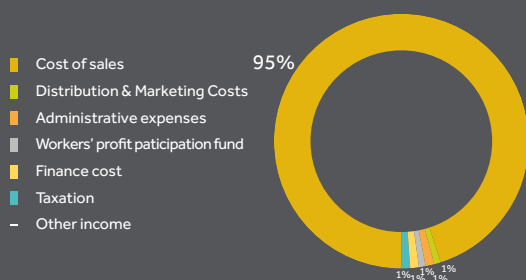
### Assets - 2016

Percentage



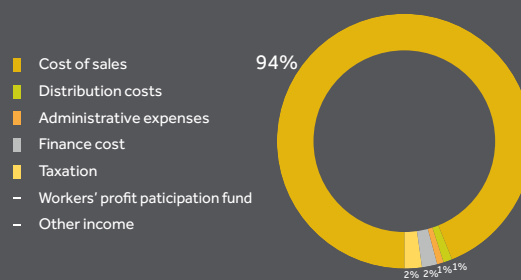
### Profit And Loss - 2017

Percentage



### Profit And Loss - 2016

Percentage



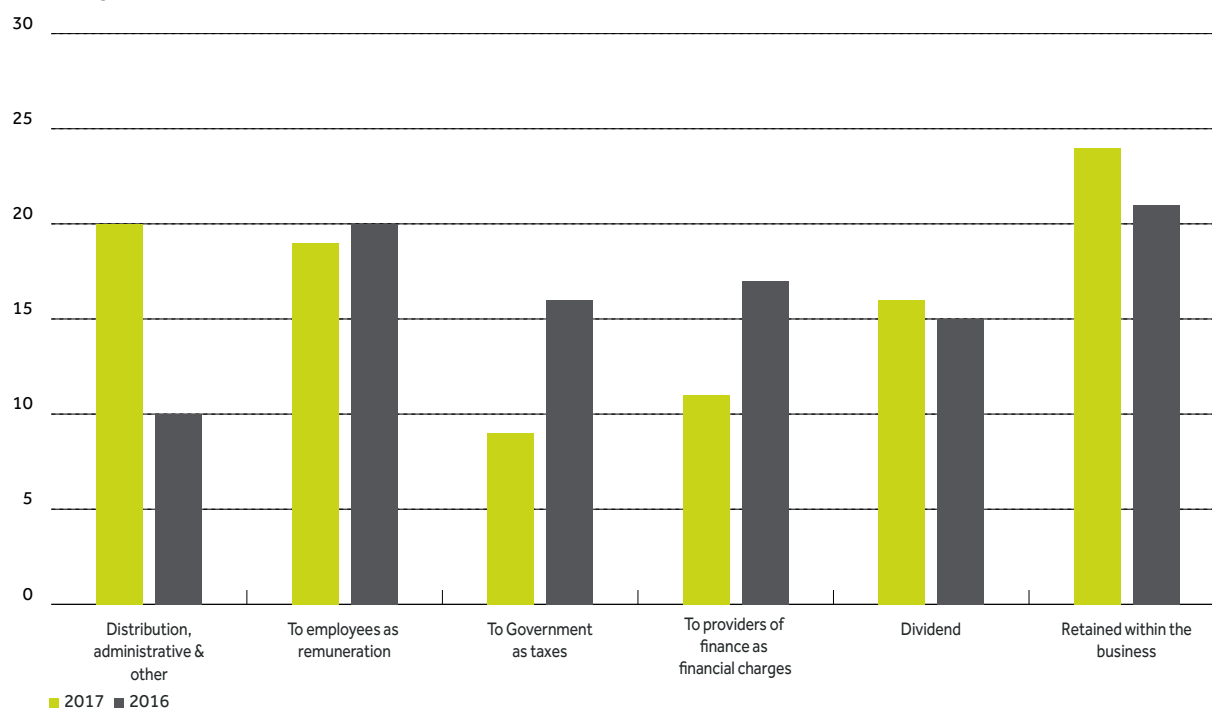
# DISTRIBUTION OF WEALTH

	2017		2016	
	Rs. In 000's	%	Rs. In 000's	%
Wealth Generated				
Sales	18,802,811		18,983,479	
Less: Cost of sales (excluding employees' remuneration)	16,395,773		16,587,138	
Value added	2,407,038		2,396,341	
Other operating income	33,977		47,357	
	2,441,015	100.00	2,443,698	100.00

<b>Distribution Of Wealth</b>				
Distribution, administrative & other expenses	496,959	20.36	252,852	10.35
To Directors & employees as remuneration	465,207	19.06	477,714	19.55
To Government as taxes	231,538	9.49	402,931	16.49
To providers of finance as financial charges	256,551	10.51	425,033	17.39
Dividend	402,559	16.49	377,399	15.44
Retained within the business	588,200	24.10	507,769	20.78
	2,441,015	100.00	2,443,698	100.00

Percentage

Wealth Distribution



# SHARE PRICE SENSITIVITY ANALYSIS

Following are the major factors which might effect the share price of the Company in the stock exchanges:

## 1) Increase In Demand:

Increase in demand of steel may result in increase in market prices which will contribute towards better profitability and Earning Per Share (EPS) , which might ultimately increase the share price.

## 2) Increase In Variable Cost:

Any increase in variable cost (Mainly includes Furnace oil, Power and Raw Material cost) may adversely effect the gross margins and will resultantly fall in the profitability and fall in EPS. This may adversely effect the market price of the share downward.

## 3) Increase In Fixed Cost:

Fixed cost which mainly consists of Financial Charges, Exchange losses, and other overheads. If SBP discount rate goes up, rupee devaluation occurs and increase in inflation happens than net profitability of the Company will be effected and will have negative effect on the EPS which might result into fall in share price. If the said factors happen on the positive sides than share price is expected to improve.

## 4) Change In Government Policies:

Any change in government policies related to steel sector may effect the share price of the Company. If policy change is positive than share price will increase, otherwise vice versa.

# CALENDAR OF MAJOR EVENTS (2016-2017)

The Company follows the period of July to June as the financial year.

July	15	Aftar party
August	13	Independence day celebrations
September	27	BoD to approve annual accounts for year ended June 30, 2016
October	07	Joint 1st position Best corporate reporting award
October	14	Signing of joint pari passu agreement
October	27	Issuance of 1st Quarter Accounts
October	31	Annual General Meeting and Election of Directors
November	08	Reconstitution of Board after Election of Directors
January	05	Mehfil-e-Milad
January	10	Agreement for lease of two furnaces
February	27	Issuance of 2nd Quarter Accounts
March	15	Declaration of Expansion plan and 100% Right Issue at par value
March	19	Sports Gala
April	27	3rd quarter accounts and 20% interim dividend declared
May	17	Contract signing for steel rebar re-rolling mill

# DEFINITION AND GLOSSARY OF TERMS

## Gross Profit Ratio

The relationship of the gross profit made for a specified period and the sales or turnover achieved during that period.

## Net Profit Ratio

Net profit ratio is the ratio of net profit (after taxes) to net sales.

## Operating Profit Ratio

The operating profit margin ratio indicates how much profit a company makes after paying for variable costs of production.

## Current Asset Ratio

The key indicator of whether you can pay your creditors on time. The relationship between current assets like cash, bank debts, stock and work in progress and current liabilities like overdraft, trade and expense creditors and other current debt.

## Current Ratio

A company's current assets divided by its current liabilities. This ratio gives you a sense of a company's ability to meet short-term liabilities, and is a measure of financial strength in the short term. A ratio of 1 implies adequate current assets to cover current liabilities: the higher above 1, the better.

## Debt-Equity Ratio

The ratio of a company's liabilities to its equity. The higher the level of debt, the more important it is for a company to have positive earnings and steady cash flow. For comparative purposes, debt-equity ratio is most useful for companies within the same industry.

## Earnings Per Share (EPS)

The portion of a company's profit allocated to each outstanding share of common stock. Earnings per share serve as an indicator of a company's profitability.

## Profit Margin

Determined by dividing net income by net sales during a time period and is expressed as a percentage. Net profit margin is a measure of efficiency and the higher the margin, the better. Trends in margin can be attributed to rising/falling production costs or rising/falling price of the goods sold.

## Return On Assets (ROA)

The amount of profits earned (before interest and taxes), expressed as a percentage of total assets. This is a widely followed measure of profitability, thus the higher the number the better. As long as a company's ROA exceeds its interest rate on borrowing, it's said to have positive financial leverage.

## Return On Equity (ROE)

A percentage that indicates how well common stockholders' invested money is being used. The percentage is the result of dividing net earnings by common stockholders' equity. The ROE is used for measuring growth and profitability. You can compare a company's ROE to the ROE of its industry to determine how a company is doing compared to its competition.

## Return On Investment (ROI)

Also known as return on invested capital (ROIC). ROI is a measure of how well management has used the company's resources. ROI is calculated by dividing earnings by total assets. It is a broader measure than return on equity (ROE) because assets include debt as well as equity. It is useful to compare a company's ROI with others in the same industry.

## Dupont Analysis

A type of analysis that examines a company's Return on Equity (ROE) by splitting it into three main components; profit margin, total asset turnover and equity multiplier. This analysis highlights the main driving factor of ROE and the factor which needs to be addressed to improve the ROE.



# THREE GORGES DAM

Constructed: 2012

China's famous Three Gorges Dam is a hydroelectric gravity dam that sits on the Yangtze River. Considered the world's largest power station in terms of installed capacity, the dam first began construction in 1994 and supplies 22,500 MW of electricity to mainland China.

# REPORT OF THE AUDIT COMMITTEE

- The audit committee reviewed and recommended for approval the quarterly, half yearly and annual financial statements of the Company prior to their approval by the Board of Directors.
- Appropriate accounting policies have been consistently applied. All core and other applicable International Accounting Standards were followed in preparation of financial statements of the Company on a going concern basis, which present fairly the state of affairs, results of operations, cash flows and changes in equity of the Company.
- Accounting estimates are based on reasonable and prudent judgment. Proper and adequate accounting records have been maintained by the Company in accordance with the Companies Act, 2017 and the external reporting is consistent with management processes and adequate for shareholder needs.
- The audit committee has reviewed and recommended all related party transactions.
- The Chief Executive Officer and the CFO have endorsed the financial statements of the Company and the Directors' report. They acknowledge their responsibility for true and fair presentation of the Company's financial condition and results, compliance with regulations and applicable accounting standards and establishment and maintenance of internal controls and systems of the Company.
- All Directors have access to the Company Secretary. All direct or indirect trading and holdings of Company's shares by Directors & executives or their spouses were notified in writing to the Company Secretary along with the price, number of shares, form of share certificates and nature of transaction which were notified by the Company Secretary to the Board within the stipulated time. All such holdings have been disclosed in the pattern of shareholdings. The annual secretarial compliance certificates are being filed regularly within stipulated time.
- Closed periods were duly determined and announced by the Company, precluding the Directors, the Chief Executive Officer and executives of the Company from dealing in Company shares, prior to each Board meeting involving announcement of interim / final results, distribution to shareholders or any other business decision, which could materially affect the share market price of Company, along with maintenance of confidentiality of all business information.
- The Company's system of internal control is sound in design and is continually evaluated for effectiveness and adequacy.
- The internal control framework has been effectively implemented through an independent in-house internal audit function established by the Board which is independent of the external audit function.
- The internal audit function has carried out its duties under the charter defined by the committee. The committee reviews material internal audit findings, taking appropriate action or bringing the matters to the Board's attention where required.
- The audit committee on the basis of the internal audit reports reviewed the adequacy of controls and compliance shortcomings in areas audited and discussed corrective actions in the light of management responses. This has ensured the continual evaluation of controls and improved compliance.
- The head of internal audit has direct access to the Chairman of the audit committee and the committee has ensured staffing of personnel with sufficient internal audit acumen and that the function has all necessary access to management and the right to seek information and explanations.
- Coordination between the external and internal auditors was facilitated to ensure efficiency and contribution to the Company's objectives, including a reliable financial reporting system and compliance with laws and regulations.
- The Chairman of audit committee is a Ph.D. in finance from the Kelley School of Business Administration, Indiana University, USA.

- The audit committee has ensured that statutory and regulatory obligations and requirements of best practices of Governance have been met.
- The external auditors Fazal Mahmood & Co, chartered accountants were allowed direct access to the audit committee and necessary coordination with internal auditors was ensured. Major findings (if any) arising from audits and any matters that the external auditors wished to highlight were freely discussed with them.
- The external auditors have been allowed direct access to the committee and the effectiveness, independence and objectivity of the auditors has thereby been ensured. The auditors attended the general meeting of the company held during the year and have confirmed attendance of the upcoming Annual General Meeting scheduled for October 28, 2017 and have indicated their willingness to continue as auditors.
- The audit committee reviewed the management letter issued by the external auditors and the management response thereto. Observations were discussed with the auditors and required actions recorded.
- Appointment of external auditors and fixing of their audit fee was reviewed and the audit committee following this review, recommended to the Board of Directors re-appointment of Fazal Mahmood & Co., as external auditors for the year 2017-2018.

By order of the Audit Committee

Sd-

**Syed Salman Ali Shah**

Chairman Audit Committee

Lahore: September 18, 2017

# STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

Name of company: Mughal Iron & Steel Industries Limited  
Year ended: June 30, 2017

This statement is being presented to comply with the Code of Corporate Governance (CCG) contained in Regulation No. 5.19.24. of listing regulations of Pakistan Stock Exchange Limited for the purpose of establishing a framework of good governance, whereby a listed Company is managed in compliance with the best practices of corporate governance.

The company has applied the principles contained in the CCG in the following manner:

1. The company encourages representation of independent non-executive directors and directors representing minority interests on its board of directors. At present, the board includes:

Category	Names
Independent	Syed Salman Ali Shah
Executive Directors	Khurram Javed
	Muhammad Mubeen Tariq Mughal
	Jamshed Iqbal
Non-Executive Directors	Mirza Javed Iqbal
	Fazeel Bin Tariq
	Muhammad Mateen Jamshed
	Fahad Javaid
	Muhammad Waleed Bin Tariq Mughal

The independent director meets the criteria of independence under clause 5.19.1.(b) of the CCG.

2. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including this company.
3. All the resident directors of the company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking Company, a DFI or an NBFIs or, being a broker of a stock exchange, has been declared as a defaulter by that stock exchange.
4. No casual vacancy occurred in the board during the year.
5. The company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the company along with its supporting policies and procedures.

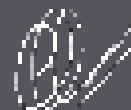
6. The board has developed a vision / mission statement, overall corporate strategy and significant policies of the company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
7. All the powers of the board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO, other executive and non-executive directors, have been taken by the board / shareholders.
8. The meetings of the board were presided over by the Chairman and, in his absence, by a director elected by the board for this purpose and the board met at least once in every quarter. Written notices of the board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
9. No training programs were arranged by the board for its directors during the year. Seven directors have certification under Directors' Training Program (DTP) from Institute of Chartered Accountants of Pakistan (ICAP).
10. The board has approved appointment of the Chief Financial Officer (CFO), Company Secretary and Head of Internal Audit, including their remuneration and terms & conditions of employment.
11. The directors' report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
12. The financial statements of the company were duly endorsed by CEO and CFO before approval of the board.



13. The directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
14. The company has complied with all the corporate and financial reporting requirements of the CCG.
15. The board has formed an Audit Committee. It comprises of four (4) members, of whom three (3) are non-executive directors and the chairman of the committee is an independent director.
16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the company and as required by the CCG. The terms of reference of the committee have been formed and advised to the committee for compliance.
17. The board has formed a HR and Remuneration Committee. It comprises four (4) members, all of whom are non-executive directors including the chairman of the Committee.
18. The Board has set up an effective internal audit function which is considered suitably qualified and experienced for the purpose and is conversant with the policies and procedures of the Company.
19. The statutory auditors of the company have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold shares of the company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
21. The 'closed period', prior to the announcement of interim / final results, and business decisions, which may materially affect the market price of the company's securities, was determined and intimated to directors, employees and stock exchange.
22. Material / price sensitive information has been disseminated among all market participants at once through the stock exchange.
23. The company has complied with the requirements relating to maintenance of register of persons having access to inside information by designated senior management officer in a timely manner and maintained proper record including basis for inclusion and exclusion of names of persons from the said list.
24. We confirm that all other material principles enshrined in the CCG have been complied with.



**Mirza Javed Iqbal**  
Chairman



**Khurram Javed**  
Chief Executive Officer

Lahore: September 18, 2017



# EIFFEL TOWER

Constructed: 1889

One of the most iconic landmarks in the world, the Eiffel Tower was constructed in 1889 for the Worlds Fair held in the city of Paris. To this day, it stands as the tallest building in France, and is a popular attraction for visitors from around the globe.

MUGHAL IRON & STEEL INDUSTRIES LIMITED

# FINANCIAL STATEMENTS

for the Year Ended June 30, 2017

# REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors (the Board) of **MUGHAL IRON & STEEL INDUSTRIES LIMITED** (the Company) for the year ended June 30, 2017 to comply with the requirements of Rule 5.19 of the Rule Book of the Pakistan Stock Exchange where the Company is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Code.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Code requires the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board for their review and approval, its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code as applicable to the Company for the year ended June 30, 2017.



**FAZAL MAHMOOD & COMPANY**

Chartered Accountants

Engagement partner: Fazal Mahmood

Lahore: September 18, 2017

## AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed balance sheet of **MUGHAL IRON & STEEL INDUSTRIES LIMITED** ("the Company") as at June 30, 2017 and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the repealed Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that-

- (a) in our opinion, proper books of account have been kept by the company as required by the repealed Companies Ordinance, 1984;
- (b) in our opinion-
  - i. the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the repealed Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied.
  - ii. the expenditure incurred during the year was for the purpose of the company's business; and
  - iii. the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- (c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and give the information required by the repealed Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2017 and of the profit, total comprehensive income, its cash flows and changes in equity for the year then ended; and
- (d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.



**FAZAL MAHMOOD & COMPANY**

Chartered Accountants

Engagement Partner: Fazal Mahmood

Lahore: September 18, 2017

# BALANCE SHEET

AS AT JUNE 30, 2017

Rupees	Note	2017	2016
<b>ASSETS</b>			
<b>NON - CURRENT ASSETS</b>			
Property, plant & equipment	6.	4,250,865,732	3,908,262,437
Long-term loans to employees	7.	5,640,118	1,909,300
Long-term deposits	8.	18,258,313	18,258,313
<b>Total non - current assets</b>		<b>4,274,764,163</b>	<b>3,928,430,050</b>
<b>CURRENT ASSETS</b>			
Stores, spares & loose tools	9.	462,744,037	298,304,684
Stock-in-trade	10.	5,381,802,193	4,220,728,921
Trade debts	11.	1,347,038,735	939,886,798
Advances	12.	287,293,794	201,799,022
Short-term deposits & prepayments	13.	52,176,702	44,511,952
Due from the government	14.	1,870,882,567	1,458,917,102
Other receivables	15.	8,132,517	3,164,243
Short-term investments	16.	305,663,782	108,492,583
Cash and bank balances	17.	2,033,228,213	576,057,937
<b>Total current assets</b>		<b>11,748,962,540</b>	<b>7,851,863,242</b>
<b>TOTAL ASSETS</b>		<b>16,023,726,703</b>	<b>11,780,293,292</b>
<b>EQUITY AND LIABILITIES</b>			
<b>SHARE CAPITAL &amp; RESERVES</b>			
Authorized share capital	18.	3,000,000,000	1,500,000,000
Issued, subscribed and paid-up capital	19.	2,515,996,500	1,257,998,250
Reserves	20.	2,897,064,570	2,551,742,052
Equity portion of sponsor shareholders' loan	21.	-	425,689,277
Equity contribution from sponsor shareholders	22.	1,224,037,217	-
<b>Shareholders' equity</b>		<b>6,637,098,287</b>	<b>4,235,429,579</b>
<b>LIABILITIES</b>			
<b>NON - CURRENT LIABILITIES</b>			
Long-term financing	23.	-	973,844,194
Deferred liabilities	24.	643,052,537	709,382,112
<b>Total non - current liabilities</b>		<b>643,052,537</b>	<b>1,683,226,306</b>
<b>CURRENT LIABILITIES</b>			
Trade & other payables	25.	1,991,935,548	2,253,821,055
Accrued profit / interest / mark-up	26.	66,546,870	36,557,576
Short-term borrowings	27.	6,653,380,890	3,498,798,248
Current portion of long-term financing	23.	31,712,571	72,460,528
<b>Total current liabilities</b>		<b>8,743,575,879</b>	<b>5,861,637,407</b>
<b>Total liabilities</b>		<b>9,386,628,416</b>	<b>7,544,863,713</b>
<b>TOTAL EQUITY &amp; LIABILITIES</b>		<b>16,023,726,703</b>	<b>11,780,293,292</b>

## CONTINGENCIES AND COMMITMENTS

28.

The annexed notes from 1 to 50 form an integral part of these financial statements.

Chief Executive Officer/Director

Director

Chief Financial Officer

# PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED JUNE 30, 2017

Rupees	Note	2017	2016
Sales - net	29.	18,802,810,936	18,983,478,792
Cost of sales	30.	(16,860,980,034)	(16,924,658,440)
<b>Gross profit</b>		<b>1,941,830,902</b>	<b>2,058,820,352</b>
Distribution & marketing costs	31.	(164,048,993)	(94,723,432)
Administrative expenses	32.	(241,458,943)	(207,515,370)
Other charges	33.	(91,450,821)	(86,658,009)
Other income	34.	33,976,939	47,357,135
Finance cost	35.	(256,551,296)	(425,032,882)
		(719,533,114)	(766,572,558)
<b>Profit before taxation</b>		<b>1,222,297,788</b>	<b>1,292,247,794</b>
Taxation	36.	(231,537,873)	(398,836,214)
<b>Profit after taxation</b>		<b>990,759,915</b>	<b>893,411,580</b>
			Restated
<b>Earnings per share - basic &amp; diluted</b>	37.	<b>4.21</b>	<b>3.80</b>

The annexed notes from 1 to 50 form an integral part of these financial statements.

Chief Executive Officer/Director

Director

Chief Financial Officer

# STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED JUNE 30, 2017

Rupees	2017	2016
<b>Profit after taxation</b>	990,759,915	893,411,580
<b>Other comprehensive (loss):</b>		
Items that will not be subsequently reclassified to profit and loss		
- Remeasurement of defined benefit obligation	(5,854,525)	(6,293,784)
- Related deferred taxation	1,756,358	(1,951,073)
	(4,098,167)	(8,244,857)
<b>Total comprehensive income for the year</b>	<b>986,661,748</b>	<b>885,166,723</b>

The annexed notes from 1 to 50 form an integral part of these financial statements.

Chief Executive Officer/Director

Director

Chief Financial Officer



# CASH FLOW STATEMENT

FOR THE YEAR ENDED JUNE 30, 2017

Rupees	Note	2017	2016
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Cash used in operations	38.	(756,354,071)	(4,931,104)
Net decrease in long-term loans to employees		1,142,685	491,020
Defined benefits paid		(5,504,109)	(4,389,899)
Finance cost paid		(219,433,011)	(224,401,144)
Workers' profit participation fund paid		(68,013,042)	(38,156,726)
Income tax paid		(224,664,034)	(305,884,556)
		(516,471,511)	(572,341,305)
<b>Net cash utilized in operating activities</b>		<b>(1,272,825,582)</b>	<b>(577,272,409)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Purchase of property, plant & equipment		(473,866,042)	(678,980,549)
Proceeds from disposal of property, plant & equipment		2,641,480	6,060,800
Profit received on short-term investments		18,812,847	18,763,448
Short-term investments - (purchased) / matured		(197,171,199)	416,127,853
<b>Net cash used in investing activities</b>		<b>(649,582,914)</b>	<b>(238,028,448)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Long-term financing - net		(407,495,915)	(144,457,294)
Short-term borrowings - net		1,275,837,402	590,012,627
Proceeds from issuance of ordinary shares		1,257,998,250	-
Share issue costs		(12,340,105)	-
Dividends paid		(613,166,100)	(54,401,005)
<b>Net cash generated from financing activities</b>		<b>1,500,833,532</b>	<b>391,154,328</b>
<b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>		<b>(421,574,964)</b>	<b>(424,146,529)</b>
<b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR</b>		<b>(886,563,110)</b>	<b>(462,416,581)</b>
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR</b>	39.	<b>(1,308,138,074)</b>	<b>(886,563,110)</b>

The annexed notes from 1 to 50 form an integral part of these financial statements.

Chief Executive Officer/Director

Director

Chief Financial Officer

# STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED JUNE 30, 2017

Rupees	Reserves								
	Share capital	Capital reserves		Revenue reserve		Sub-total	Equity portion of sponsor shareholders loan	Equity contribution from sponsor shareholders	Total equity
		Share premium reserve	Contingency reserve	Un-appropriated profit					
<b>Balance as at June 30, 2015</b>	1,093,911,530	603,500,176	-	1,224,519,784	1,828,019,960	483,026,942	-	3,404,958,432	
<b>Transaction with owners of the Company</b>									
Issue of 16,408,672 ordinary shares of Rs. 10/- each as fully paid-up bonus shares @ 15%.	164,086,720	(164,086,720)	-	-	(164,086,720)	-	-	-	
Final cash dividend paid for the year ended June 30, 2015 @ Rs. 0.5 per ordinary share i.e. 5%.	-	-	-	(54,695,576)	(54,695,576)	-	-	(54,695,576)	
Transferred on unwinding of discount - net off tax	-	-	-	57,337,665	57,337,665	(57,337,665)	-	-	
<b>Total comprehensive income - net off tax</b>									
Profit after taxation for the year	-	-	-	893,411,580	893,411,580	-	-	893,411,580	
Other comprehensive income									
- Actuarial (loss) on re-measurement of retirement benefit obligation	-	-	-	(8,244,857)	(8,244,857)	-	-	(8,244,857)	
	-	-	-	885,166,723	885,166,723	-	-	885,166,723	
<b>Balance as at June 30, 2016</b>	1,257,998,250	439,413,456	-	2,112,328,596	2,551,742,052	425,689,277	-	4,235,429,579	
<b>Transaction with owners of the Company</b>									
Transfer to contingency reserve	-	-	980,000,000	(980,000,000)	-	-	-	-	
Derecognition adjustment (Note. 23.2.1)	-	-	-	-	-	(425,689,277)	1,224,037,217	798,347,940	
Final cash dividend paid for the year ended June 30, 2016 @ Rs. 3.00 per ordinary share i.e. 30%.	-	-	-	(377,399,475)	(377,399,475)	-	-	(377,399,475)	
Interim cash dividend paid for the year ended June 30, 2017 @ Rs. 2.00 per ordinary share i.e. 20%.	-	-	-	(251,599,650)	(251,599,650)	-	-	(251,599,650)	
Issue of 125,799,825 ordinary shares of Rs. 10/- each fully paid in cash	1,257,998,250	-	-	-	-	-	-	1,257,998,250	
Transaction costs related to issue of shares	-	-	-	(12,340,105)	(12,340,105)	-	-	(12,340,105)	
<b>Total comprehensive income - net off tax</b>									
Profit after taxation for the year	-	-	-	990,759,915	990,759,915	-	-	990,759,915	
Other comprehensive income									
- Actuarial (loss) on re-measurement of retirement benefit obligation	-	-	-	(4,098,167)	(4,098,167)	-	-	(4,098,167)	
	-	-	-	986,661,748	986,661,748	-	-	986,661,748	
<b>Balance as at June 30, 2017</b>	2,515,996,500	439,413,456	980,000,000	1,477,651,114	2,897,064,570	-	1,224,037,217	6,637,098,287	

The annexed notes from 1 to 50 form an integral part of these financial statements.

Chief Executive Officer/Director

Director

Chief Financial Officer

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2017

## 1. LEGAL STATUS AND NATURE OF BUSINESS

Mughal Iron & Steel Industries Limited ("the Company") was initially incorporated as an unlisted Public Limited Company on February 16, 2010 in Pakistan. Currently, its shares are quoted on Pakistan Stock Exchange Limited ("PSX"). The Company is domiciled in Lahore, with its registered office located at 31-A Shadman-I, Lahore. The principal activity of the Company is manufacturing and trading of mild steel products. The manufacturing facilities of the Company are located at 17-KM Sheikhpure Road, Lahore.

## 2. BASIS OF PREPARATION

### 2.1 Transition to Companies Act, 2017

During the year, Companies Act, 2017 ("the Act"), was promulgated, which repealed the existing Companies Ordinance, 1984 ("the Ordinance"), with effect from May 30, 2017. However, as per Circular No. 17 of 2017 dated July 20, 2017, SECP has notified, that Companies whose financial year closes on / or before June 30, 2017 shall prepare their financial statements in accordance with the provisions of the repealed Ordinance.

### 2.2 Statement of compliance

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board and Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under the repealed Companies Ordinance, 1984, provisions of and the directives issued under the repealed Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the repealed Companies Ordinance, 1984 shall prevail.

### 2.3 Basis of measurement

These financial statements have been prepared under the historical cost convention, except as otherwise stated in relevant notes.

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique in estimating fair value of an asset or liability, the Company takes into the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these financials statements is determined on such basis, except for share based-payment transactions that are within the scope of IFRS-2, leasing transactions that are within the scope of IAS-17, and measurements that have some similarities to fair value but are not fair value, such as net realizable value in IAS-2 or value in use in IAS-36.

In addition, for financial reporting purposes, fair value measurements are categorized into level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurements in its entirety, which are described as follows:

Level 1 inputs - are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date.

Level 2 inputs - these are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and

Level 3 inputs - are unobservable inputs for the asset or liability.

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2017

## 2.4 Functional and presentation currency

Items included in the financial statements are measured using the currency of the primary economic environment in which the Company operates. The financial statements are presented in Pak Rupees, which is the Company's functional and presentation currency.

## 3. USE OF ESTIMATES AND JUDGEMENTS

The preparation of these financial statements in conformity with approved accounting standards, requires management to make estimates, assumptions and use judgments that affect the application of policies and reported amount of assets and liabilities, income and expenses. Estimates, associated assumptions and judgments are regularly evaluated and are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. Revisions to accounting estimates are recognized in the period in which the estimate is revised, if the revision affects only that period, or in the period of revision and future periods, if the revision affects both current and future periods.

**3.1** The following are the critical judgments, apart from those involving estimates, made by management in application of the approved accounting standards and that have significant effect on the amounts recognized in the financial statements:

**i) Discount rate used to determine the carrying amount of defined benefit obligation**

The Company's defined benefit obligation is discounted at a rate set by reference to market yields at the end of the reporting period on Government bonds.

**ii) Control over associates**

The management determined whether or not the Company is a parent by assessing whether or not it has control over its associated companies having common directorship. The assessment is based upon whether the Company has the practical ability to direct the relevant activities of associated companies unilaterally. In making its judgement, the management considers the following:

- power over the associated companies;
- exposure, or rights, to variable returns from its involvement with the associated companies; and
- the ability to use its power over the associated companies to affect the amount of the Company's returns.

The Board of Directors have confirmed that the Company has no involvement in the activities of the associated companies nor is the Company exposed to, or have any rights, to any returns from the associated companies. Based upon its assessment, the management has concluded that the Company does not have control or significant influence over its associated companies and is therefore, not a regarded as "Parent Entity".

**3.2** The following are the key estimates concerning the future, and other key sources of estimation uncertainty at the end of the reporting period that may have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within in the next financial year:

**i) Estimate of useful life of property, plant and equipment**

The Company reviews the useful life and residual value of property, plant and equipment on a regular basis. Any change in estimates in future years might affect the carrying amounts of the respective items of property, plant and equipment with a corresponding effect on depreciation charge and impairment.

**ii) Provision for slow moving and obsolete inventory**

The Company reviews the different classes of inventory held for possible impairment on an annual basis. Any change in estimates in future years might affect the carrying amounts of the respective items of inventory with a corresponding effect on the provision.

**iii) Estimate of obligation in respect of defined benefit plan**

The calculation of the benefit obligation requires assumptions to be made of future outcomes, the principal ones being in respect of increase in remuneration and the discount rate used to convert future cash flows to current values. The assumptions used for the plan are determined by independent actuary on annual basis. Calculations are sensitive to changes in the underlying assumptions.

**iv) Provision against doubtful balances**

The Company reviews the recoverability of its trade debts, advances and other receivables to assess amount of bad debts and provision required there against on annual basis.

**v) Provision for taxation**

The Company takes into account the current income tax law and decisions taken by the taxation authorities. Instances where the Company's views differ from the views taken by the income tax department at the assessment stage and where the Company considers that its view on items of material nature is in accordance with law, the amounts are shown as contingent liabilities. The Company also regularly reviews the trend of proportion of incomes between presumptive tax regime income and normal tax regime income and the change in proportions, if significant, is accounted for in the year of change.

**vi) Contingencies**

The Company takes into account advice of the legal advisors to estimate contingent liabilities and their estimated financial outcomes.

**vii) Fair value measurement and valuation processes**

Some of the Company's assets and liabilities are required to be measured at fair value for financial reporting purposes. The management carefully ensures that appropriate valuation techniques and inputs are used for fair value measurements. In estimating the fair value of an asset or liability, the Company uses market-observable data to the extent it is available. Where Level 1 inputs are not available, appropriate valuation techniques are used.

#### **4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies applied in the preparation of these financial statements are set out below. These accounting policies have been applied consistently to all periods presented in these financial statements, unless otherwise stated.

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2017

## 4.1 Property, plant & equipment

### **Operating assets:**

These are stated at cost less accumulated depreciation and accumulated impairment losses, (if any), except freehold land which is stated at cost less accumulated impairment losses (if any). Cost comprises of historical cost, borrowing cost pertaining to the erection period and other directly attributable costs of bringing the assets to its working condition.

Depreciation is charged to profit or loss applying the reducing balance method at the rates given in note 6. to the financial statements to write off the depreciable amount of each asset over its estimated useful life. Depreciation on additions is charged from the date when the asset becomes available for use up to the date of its disposal.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economics benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. Cost incurred to replace a component of an item of property, plant and equipment is capitalized and the asset so replaced is derecognized. The cost of the day to day servicing of property, plant and equipment are recognized in profit and loss account.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on disposal or de-recognition (calculated as the difference between the net disposal proceeds and carrying amount of the asset) is taken to profit and loss account.

Impairment test for property, plant and equipment is performed when there is an indication of impairment. At each period end, an assessment is made to determine whether there is any indication of impairment. If any such indications exist, an estimate of the recoverable amount is calculated. The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. If the carrying amount of the asset exceeds its recoverable amount, the property, plant and equipment is impaired and an impairment loss is charged to the profit and loss account so as to reduce the carrying amount of property, plant and equipment to its recoverable amount.

Fair value is determined as the amount that would be obtained from the sale of the asset in an arm's length transaction between knowledgeable and willing parties. Value in use is determined as the present value of the estimated future cash flows expected to arise from the continued use of the property, plant and equipment in its present form and its eventual disposal.

An impairment loss is recovered if there has been a change in the estimate used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the "cash-generating unit, or CGU").

### **Capital work-in-progress:**

Capital work-in-progress is stated at cost less identified impairment losses, if any. All expenditure connected with specific assets incurred during installation and construction period are carried under capital work-in-progress. These are transferred to specific assets as and when these are available for use. All cost or expenditure attributable to work-in-progress are capitalized and apportioned to buildings and plant and machinery at the time of commencement of commercial operations.

**Major spare parts and standby equipments:**

Major spare parts and stand-by equipment are stated at cost less identified impairment losses, if any and qualify as property, plant and equipment when an entity expects to use them during more than one year. Transfers are made to operating assets category as and when such items are available for use.

**4.2 Stores, spares and loose tools**

Stores, spares and loose tools are valued at lower of weighted average cost and net realizable value. For items which are slow moving and / or identified as surplus to the Company's requirements, adequate provision is made for any excess book value over estimated net realizable value. The Company reviews the carrying amount of stores, spares and loose tools on a regular basis and provision is made for obsolescence. Net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and estimated costs necessary to make the sale. Stores, spares and loose tools in-transit are valued at invoice value plus charges thereon.

**4.3 Stock-in-trade**

These are valued at lower of cost and net realizable value. Cost is determined as follows:

Raw material	
- Externally purchased	at weighted average cost
- Internally manufactured	at estimated manufacturing cost
Finished goods	at estimated manufacturing cost
In-transit	at invoice value plus charges incurred thereon
Wastage - end cuts	at estimated replacement cost

Estimated manufacturing cost consists of material, labour and a proportion of appropriate manufacturing overheads.

Net realizable value of raw material inventory is determined on the basis of replacement cost. Net realizable value of finished goods signifies the estimated selling price in the ordinary course of business less cost necessary to be incurred for its sale.

Costs of raw material inventories held for use in production of finished goods is not written down below cost, if the finished product for which it will be consumed is expected to be sold at or above cost.

The Company reviews the carrying amount of stock-in-trade on a regular basis and as appropriate, inventory is written down to its net realizable value or provision is made for obsolescence if there is any change in usage pattern and / or physical form of related inventory.

**4.4 Foreign currency transaction and translation**

Transactions in currencies other than the Company's functional currency (foreign currency) are recognized at the exchange rates prevailing on the date of transactions. All monetary assets and liabilities denominated in foreign currencies at the year end are retranslated in Pak Rupees at exchange rates prevailing at the balance sheet date. Non-monetary items that are measured in terms of historical cost in a foreign currency are retranslated using exchange rate at the date of transaction. Exchange differences are included in profit and loss account for the year.

**4.5 Defined benefit obligation****Long-term employee benefit - defined benefit plan:**

The defined benefit plan represents an unfunded gratuity scheme for all its permanent employees subject to a minimum qualifying period of service according to the terms of employment. The plan defines the amount which an employee will receive on or after retirement, usually dependent on one or more factors such as age, years of service, and compensation. Provision is made annually to cover obligation under the scheme.

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2017

The liability recognized in the balance sheet in respect of the defined benefit plan is the present value of the defined benefit obligation at the end of the reporting period less the fair value of any plan assets, (if any). The defined benefit obligation is calculated annually by an independent actuary using Projected unit credit (PUC) actuarial cost method. The present value of the defined benefit obligation is determined by discounting the estimated future cash flows using discount rate as determined by reference to market yields on Government bonds. Latest valuation was conducted on June 30, 2017. All actuarial gains and losses are recognized in other comprehensive income as they occur.

## **Following risks are associated with the scheme:**

### **Final salary risk**

The risk that the final salary at the time of cessation of service is greater than what we assumed. Since the benefit is calculated on the final salary (which will closely reflect inflation and other macroeconomic factors), the benefit amount increases as salary increases.

### **Demographic risk**

- a) Mortality Risk - The risk that the actual mortality experience is different than the assumed mortality. This effect is more pronounced in schemes where the age and service distribution is on the higher side.
- b) Withdrawal Risk - The risk of actual withdrawals experience is different from assumed withdrawal probability. The significance of the withdrawal risk varies with the age, service and the entitled benefits of the beneficiary.

### **Short-term employee benefits**

A liability is recognized for benefits accruing to employees in respect of wages and salaries and other short-term employee benefits in the period the related service is rendered at the undiscounted amount of the benefits expected to be paid in exchange for that service.

## **4.6 Taxation**

### **Current**

Provision for current taxation is based on taxable income at the applicable rates of taxation after taking into account tax credits and tax rebates, if any. Income tax expense is recognized in profit or loss except to the extent that it relates to items recognized directly in equity or in other comprehensive income.

### **Prior**

This includes adjustments, where considered necessary, to existing provision for tax made in previous years arising from assessments framed during the period for such years.

### **Deferred**

Deferred tax is accounted for using the balance sheet liability method in respect of temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Deferred tax is not recognized on temporary differences arising from the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss, and differences arising on the initial recognition of goodwill.



Deferred tax is calculated at the rates that are expected to apply to the period when the differences reverse, based on tax rates that have been enacted. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different taxable entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realized simultaneously.

The Company takes into account the current income tax law and decisions taken by the taxation authorities. Instances where the Company's views differ from the income tax department at the assessment stage and where the Company considers that its view on items of material nature is in accordance with law, the amounts are shown as contingent liabilities.

#### **4.7 Short-term investments**

##### **Loans & receivables**

Short-term investments represent term-deposit receipts with various banks and financial institutions and have been classified as 'loans and receivables'. Investments are classified as 'Loans and Receivables', if they have fixed or determinable payments and are not quoted in an active market. These investments are initially measured at fair values plus directly attributable transaction costs. Subsequent to initial recognition, these are stated at their amortized cost using the effective interest method, less any impairment losses.

#### **4.8 Revenue recognition**

Revenue is measured at the fair value of the consideration received or receivable. Revenue is reduced for estimated customer returns, discounts and other similar allowances.

##### **Sale of goods:**

Revenue from the sale of goods in the course of ordinary activities is measured at the fair value of the consideration received or receivable, net of returns, trade discounts and volume rebates. Revenue is recognized when significant risk and rewards of ownership have been transferred to the customers, recovery of the consideration is probable, the associated costs and possible return of the goods can be estimated reliably, there is no continuing management involvement with the goods, and the amount of revenue can be measured reliably.

##### **Rental income:**

The Company's policy relating to rental income is mentioned in note. 4.21.

##### **Interest income:**

The Company's policy relating to interest income from financial assets is mentioned in note. 4.22.

##### **Sale of store items:**

Revenue from sale of store items is recognized on realized amounts net off related costs and shown in other income.

#### **4.9 Financial instruments**

##### **Non-derivative financial assets**

These are initially recognized on the date that they are originated i.e. trade date which is the date that the Company becomes a party to the contractual provisions of the instrument.

A financial asset is derecognized when the contractual rights to the cash flows from the asset expire, or when the Company transfers the rights to receive the contractual cash flows in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in such transferred financial assets that is created or retained by the Company is recognized as a separate asset or liability.

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2017

Financial assets are generally classified into the following specified categories:

- Available for sale financial assets (AFS)
- Financial assets 'at fair value through profit or loss' (FVTPL)
- Held-to-maturity investments
- Loans and receivables

The Company classifies its financial assets as 'Loans and receivables'. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

## **Loans and receivables**

Loan and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. These are measured at amortised cost using effective interest method, less impairment (if any). Loans and receivables comprise of long-term deposits, long-term loans to employees, trade debts, advances to employees, other receivables, short-term investments and cash and bank balances.

## **Non-derivative financial liabilities and equity instruments**

Debt and equity instruments issued by the Company are classified as either financial liability or as equity in accordance with the substance of the contractual arrangements and the definitions of financial liability and an equity instrument.

### **Equity instruments:**

An equity instrument is any contract that evidences residual interest in the assets of the Company, after deducting all of its liabilities. Equity instruments issued by the Company are recognized at the proceeds received, net of direct issue costs.

### **Non-derivative Financial liabilities:**

Financial liabilities are generally classified into the following specified categories:

- Financial liabilities 'at fair value through profit or loss'
- Other financial liabilities

The Company classifies its financial liabilities as 'other financial liabilities'. The classification depends on the nature and purpose of the financial liability and is determined at the time of initial recognition.

### **Other financial liabilities:**

The Company initially recognizes these liabilities on the date that they are originated or the date that the Company becomes a party to the contractual provisions of the instrument. The Company derecognizes a financial liability when its contractual obligations are discharged, cancelled or expired. These financial liabilities are recognized initially at fair value less any directly attributable transaction costs. Subsequent to initial recognition, these financial liabilities are measured at amortized cost using the effective interest method. Non-derivative financial liabilities comprise mark-up and non-mark-up bearing borrowings, bank overdrafts and trade and other payables.

### **Effective interest method**

The effective interest method is method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash flows through the expected life of the debt instrument, or where appropriate, a shorter period to the net carrying amount on initial recognition. Income is recognized on an effective interest basis for debt instruments.

### **Offsetting of financial assets and financial liabilities**

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet if the Company has a legally enforceable right to setoff the recognized amounts and intends either to settle on a net basis or to realize the assets and settle the liabilities simultaneously.

### **Impairment**

Financial assets are assessed at each reporting date to determine whether there is objective evidence that they are impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably. Objective evidence that financial assets are impaired may include default or delinquency by a debtor, indications that a debtor or issuer will enter bankruptcy.

All individually significant assets are assessed for specific impairment. All individually significant assets found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Assets that are not individually significant are collectively assessed for impairment by grouping together assets with similar risk characteristics.

An impairment loss in respect of a financial asset measured at amortized cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognized in profit or loss and reflected in an allowance account. Interest on the impaired asset continues to be recognized through the unwinding of the discount. When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit and loss account.

#### **4.10 Trade and other payables**

Trade and other payables are carried at cost which is the fair value of consideration to be paid in the future for goods and services received, whether or not billed to the Company.

#### **4.11 Trade debts, deposits & other receivables**

Trade debts, deposits and other receivables are initially recognized at fair value plus any directly attributable transaction cost. Subsequent to initial recognition, these are measured at amortized cost using effective interest method, less any impairment losses. Provisions are provided against doubtful balances. Known bad debts are written off, when identified.

#### **4.12 Cash and cash equivalents**

Cash and cash equivalents comprise cash in hand, cash with banks on current and deposit accounts and other short-term highly liquid investments that are readily convertible to known amounts of cash and which are subject to insignificant risk of change in value.

For cash flow purposes cash and cash equivalents comprise cash in hand, cash at banks and running / cash finances with maturities of three months or less from the acquisition date that are subject to an insignificant risk of changes in their fair value, and are used by the Company in the management of its short-term commitments.

#### **4.13 Provisions**

A provision is recognized in the balance sheet when the Company has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation. Provisions are determined by discounting the expected future cash flows at a pre tax discount rate that reflects current market assessment of time value of money and risk specific to the liability. Provisions are reviewed at each balance sheet date and adjusted to reflect current best estimate.

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2017

## 4.14 Contingent liabilities

A contingent liability is disclosed when the Company has a possible obligation as a result of past events, whose existence will be confirmed only by the occurrence or non-occurrence, of one or more uncertain future events not wholly within the control of the Company; or the Company has a present legal or constructive obligation that arises from past events, but it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation, or the amount of the obligation cannot be measured with sufficient reliability.

## 4.15 Borrowings and Borrowing costs

Borrowings are recognized initially at fair value less attributable transaction cost. Subsequent to initial recognition, these are stated at amortized cost with any difference between cost and redemption value being recognized in the profit and loss / equity over the period of the borrowings on an effective interest basis. For financial liabilities which are not at fair value, appropriate valuation techniques are used for estimating fair value.

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessary take a substantial period to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned of the temporary investment , if any, of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowings costs eligible for capitalisation.

All other borrowing costs are recognized in profit and loss account in the period in which they are incurred.

## 4.16 Share capital

Ordinary shares are classified as equity instruments and recognized at their fair value. Transaction costs of an equity transaction are accounted for as a deduction from equity to the extent they are incremental costs directly attributable to the equity transaction that otherwise would have been avoided. The costs of an equity transaction that is abandoned are recognized as an expense.

Transaction costs that relate jointly to more than one transaction such as costs of a concurrent offering of shares and a stock exchange listing are allocated to those transactions using a basis of allocation that is rational and consistent with similar transactions.

## 4.17 Dividend and reserve appropriations

Final dividend distributions to the Company's shareholders are recognised as a liability in the financial statements in the period in which the dividends are approved by the Company's shareholders at the Annual General Meeting, while interim dividend distributions are recognised in the period in which the dividends are declared by the Board of Directors. Movement in reserves is recognized in the year in which the appropriation is approved.

## 4.18 Earnings per share

The Company presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares.

#### **4.19 Segment Reporting**

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The chief operating decision maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Board of Directors of the Company that makes strategic decisions.

#### **4.20 Operating leases**

Rentals payable / receivable under operating leases are charged to profit or loss on a straight line basis over the term of the relevant lease.

#### **4.21 Finance income and finance costs**

Finance income comprises interest income on funds invested in term-deposits and saving accounts. Interest income is recognized as it accrues in profit or loss, using effective interest method.

Finance costs comprise interest expense on borrowings and impairment losses recognized on financial assets. Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognized in profit or loss using effective interest method. Foreign currency gains and losses are reported on a net basis.

### **5. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRSs)**

#### **5.1 Amendments to IFRSs that became effective during the year**

Certain amendments to approved accounting standards became effective during the year, which have been applied by the Company and are explained below:

##### **IFRS 10 - Consolidated Financial Statements, IFRS 12 - Disclosure of Interests In Other Entities and IAS 28 - Investment in Associates and Joint Ventures - Investment Entities: Applying the Consolidation Exception**

The amendments clarify that the exemption from preparing consolidated financial statements is available to a parent entity that is a subsidiary of an investment entity, even if the investment entity measures all its subsidiaries at fair value in accordance with IFRS 19. The amendments also clarify that the requirement for an investment entity to consolidate a subsidiary providing services related to the former's investment activities applies only to subsidiaries that are not investment entities themselves. The application of these amendments has had no impact on the Company's financial statements as the Company is not an investment entity and does not have any holding company, subsidiary, associate or joint entity that qualifies as an investment entity.

##### **IFRS 11 - Joint Arrangements - Accounting for Acquisition of Interest in Joint Operation**

The amendments provide guidance on how to account for the acquisition of a joint operation that constitutes a business as defined in IFRS 3 Business Combinations. Specifically, the amendments state that the relevant principles on accounting for business combinations in IFRS 3 and other standards should be applied. The same requirements should be applied to the formation of joint operation if and only if an existing business is contributed to the joint operation by one of the parties that participates in the joint operation. The joint operator is also required to disclose the relevant information required by IFRS 3 and other standards for business combinations. The application of these amendments has had no impact on the Company's financial statements as the Company did not have any such transaction during the current year.

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2017

## **IAS 1 - Presentation of Financial Statements - Disclosure Initiative**

The amendments clarify that an entity need not provide a specific disclosure required by an IFRS if the information resulting from that disclosure is not material, and give guidance on the basis of aggregating and disaggregating information for disclosure purposes. However, the amendments reiterate that an entity should consider providing additional disclosures when compliance with the specific requirements in IFRS is insufficient to enable users of financial statements to understand the impact of particular transaction events, and conditions in the entity's financial position and financial performance. In addition, the amendments clarify that an entity's share of the other comprehensive income of associates and joint ventures accounted for using the equity methods should be presented separately from those arising from the Group, and should be separated into the share of items that, in accordance with other IFRSs: (i) will not be reclassified subsequently to profit or loss; and (ii) will be reclassified subsequently to profit or loss when specific conditions are met. As regards the structure of the financial statements, the amendments provide examples of systematic ordering or grouping of the notes. The application of these amendments has not resulted in any impact on the financial performance or financial position of the Company.

## **IAS 16 - Property, Plant & Equipment and IAS 38 Intangible Assets - Clarification of Acceptable Methods of Depreciation and Amortisation**

The amendments to IAS 16 prohibit entities from using a revenue-based depreciation methods for items of property, plant & equipment.

The amendments to IAS 38 introduce a rebuttable presumption that revenue is not an appropriate basis for amortisation of an intangible asset. This presumption can only be rebutted in the following two limited circumstances:

- a) when the intangible asset is expressed as measure of revenue; or
- b) when it can be demonstrated that revenue and consumption of the economic benefits of the intangible asset are highly correlated.

As, the Company currently does not have an intangible assets and uses reducing balance method for depreciation for its property, plant & equipment, the application of these amendments has had no impact on the Company's financial statements.

## **IAS 27 - Separate Financial Statements - Equity Method in Separate Financial Statements**

The amendments allow an entity to account for investments in subsidiaries, joint ventures and associates in its separate financial statements:

- a) at cost;
- b) in accordance with IFRS 9 Financial Instruments (or IAS 39 Financial Instruments: Recognition and Measurement for entities that have not yet adopted IFRS 9); or
- c) using the equity method as described in IAS 28 Investments in Associates and Joint Ventures.

The accounting option must be applied by category of investments. The amendments also clarify that when a parent ceases to be an investment entity, or becomes an investment entity, it shall account for the change from the date when the change in status occurred.

The application of these amendments has had no effect on the Company's financial statements.

### **IAS 16 - Property, Plant & Equipment and IAS 41 Agriculture - Agriculture: Bearer Plants**

The amendments define a bearer plant and require biological assets that meet the definition of a bearer plant to be accounted for as property, plant & equipment in accordance with IAS 16, instead of IAS 41. The produce growing bearer plants continues to be accounted for in accordance with IAS 41. The application of these amendments has not resulted in any impact on the Company's financial statements as the Company is not engaged in agricultural activities.

### **Annual improvements to IFRSs 2012-2014 Cycle**

The Annual Improvements to IFRSs 2012-2014 Cycle include a number of amendments to various IFRSs, which are summarised below:

The amendments to IFRS 5 introduce specific guidance in IFRS 5 for when an entity reclassifies an asset (or disposal group) from 'held-for-sale' to 'held-for-distribution' to owners (or vice versa). The amendments clarify that such a change should be considered as a continuation of the original plan of disposal and hence requirements set out in IFRS 5 regarding the change of sale plan do not apply. The amendments also clarify the guidance for when 'held-for-sale distribution' accounting is discontinued.

The amendments to IFRS 7 provide additional guidance to clarify whether a servicing contract is continuing involvement in a transferred asset for the purpose of the disclosures required in relation to transferred assets.

The amendments to IAS 19 clarify that the rate used to discount post-employment benefit obligations should be determined by reference to market yields at the end of the reporting period on high quality corporate bonds. The assessment of the depth of a market for high quality corporate bonds should be at the currency level (i.e. the same currency as the benefits are to be paid). For currencies for which there is no deep market in such high quality corporate bonds, the market yields at the end of the reporting period on government bonds denominated in that currency should be used instead.

The amendments to IAS 34 clarify the meaning of 'elsewhere in the interim report' and require a cross-reference.

The application of these amendments has had no effect on the Company's financial statements.

## **5.2 New and revised IFRSs that have been issued but are not yet effective and have not been early adopted by the Company**

The company has not early applied the following new and revised IFRSs that have been issued but are not yet effective:

### **Amendments to IAS 7 - Statement of Cash Flows - Disclosure Initiative<sup>1</sup>**

The amendments come with the objective that entities shall provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities. The amendments apply prospectively for annual periods on or after January 1, 2017 with earlier application permitted. The amendments are not likely to have material impact on the Company's financial statements.

### **Amendments to IAS 12 - Income Taxes - Recognition of Deferred Tax Assets for Unrealised Losses<sup>1</sup>**

The amendment clarifies the following:

- a) Unrealised losses on debt instruments measured at fair value and measured at cost for tax purposes give rise to a deductible temporary difference regardless of whether the debt instrument's holder expects to recover the carrying amount of the debt instrument by sale or by use.

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2017

- b) The carrying amount of an asset does not limit the estimation of probable future taxable profits.
- c) Estimates for future taxable profits exclude tax deductions resulting from the reversal of deductible temporary differences.
- d) An entity assesses a deferred tax asset in combination with other deferred tax assets. Where tax law restricts the utilisation of tax losses, an entity would assess a deferred tax asset in combination with other deferred tax assets of the same type.

The amendments are not likely to have material impact on the Company's financial statements.

## **Amendments to IAS 40 - Investment Property - Transfers of Investment Property<sup>2</sup>**

The amendment clarifies that an entity shall transfer a property to, or from, investment property when, and only when there is a change in use. A change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. In isolation, a change in management's intentions for the use of a property does not provide evidence of a change in use. The amendment is not likely to have an impact on Company's financial statements.

## **Amendments to IFRS 12 - Disclosure of Interests in Other Entities - Annual Improvements 2014-2016 Cycle (Clarifying Scope)<sup>1</sup>**

Amendments clarify that the requirements of IFRS 12 apply to an entity's interests that are classified as 'held-for-sale' or discontinued operations in accordance with IFRS 5 - 'Non-current Assets Held for Sale and Discontinued Operations'. The amendment is not likely to have an impact on Company's financial statements.

## **Amendments to IAS 28 - Investment in Associates and Joint Ventures - Annual Improvements 2014-2016 Cycle (Clarifying certain Fair Value Measurements)<sup>2</sup>**

The amendment clarifies that a venture capital organization and other similar entities may elect to measure investments in associates and joint ventures at fair value through profit or loss, for each associate or joint venture separately at the time of initial recognition of investment. Furthermore, similar election is available to non investment entity that has an interest in an associate or joint venture that is an investment entity, when applying the equity method, to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture. The amendment is not likely to have an impact on Company's financial statements.

## **Amendments to IFRS 2 - Share-based Payment - Classification and Measurement of Share-based Payment Transactions<sup>2</sup>**

The amendments cover three accounting areas:

- (a) measurement of cash-settled share-based payments;
- (b) classification of share-based payments settled net of tax withholdings; and
- (c) accounting for a modification of a share-based payment from cash-settled to equity settled.

The amendments are not likely to have an impact on Company's financial statements.

## **Amendments to IFRS 4 - Insurance Contracts - Interaction of IFRS 4 and IFRS 9<sup>2</sup>**

The amendments provides two options:

- a) an option that permits entities to reclassify, from profit or loss to other comprehensive income, some of the income or expenses arising from designated financial assets; this is the so-called overlay approach;



- b) an optional temporary exemption from applying IFRS 9 for entities whose predominant activity is issuing contracts within the scope of IFRS 4; this is the so-called deferral approach.

The amendments are not likely to have an impact on Company's financial statements.

#### **IFRIC -22 Foreign Currency Transactions and Advance Considerations<sup>2</sup>**

Clarifies which date should be used for translation when a foreign currency transaction involves payment or receipt in advance of the item it relates to. The related item is translated using the exchange rate on the date the advance foreign currency is received or paid and the prepayment or deferred income is recognized. The date of the transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income (or part of it) would remain the date on which receipt of payment from advance consideration was recognized. If there are multiple payments or receipts in advance, the entity shall determine a date of the transaction for each payment or receipt of advance consideration. The amendment is not likely to have an impact on Company's financial statements.

#### **IFRIC -23 Uncertainty over Income Tax Treatments<sup>3</sup>**

Clarifies the accounting for uncertainties in income taxes. The interpretation is to be applied to the determination of taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates, when there is uncertainty over income tax treatments under IAS 12. The amendments are not likely to have an impact on Company's financial statements.

<sup>1</sup>Effective for annual periods beginning on or after January 01, 2017, with earlier application permitted.

<sup>2</sup>Effective for annual periods beginning on or after January 01, 2018, with earlier application permitted.

<sup>3</sup>Effective for annual periods beginning on or after January 01, 2019.

### **5.3 New IFRSs that have been issued by IASB, but have not yet been notified by the SECP for the purpose of applicability in Pakistan. The Company has yet to assess the impact of these standards on its financial statements.**

		<b>Effective for annual periods beginning on or after</b>	
IFRS 1	- First-time Adoption of International Financial Reporting Standards	January 01, 2004	
IFRS 9	- Financial Instruments: Classification and Measurement	January 01, 2018	
IFRS 14	- Regulatory Deferral Accounts	January 01, 2016	
IFRS 15	- Revenue with contracts with customers	January 01, 2018	
IFRS 16	- Leases	January 01, 2019	
IFRS 17	- Insurance Contracts	January 01, 2021	

<b>Rupees</b>	<b>Note</b>	<b>2017</b>	<b>2016</b>
<b>6. PROPERTY, PLANT &amp; EQUIPMENT</b>			
Operating assets	6.1	3,877,405,840	3,899,478,437
Capital work-in-progress	6.2	211,194,687	8,784,000
Major spare parts and standby equipments		162,265,205	-
		4,250,865,732	3,908,262,437

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2017

## 6.1 Reconciliation of carrying amounts of operating assets at the beginning and end of the year are as follows:

Description	Rupees														Total
	Freehold land	Factory building on freehold land	Plant & machinery	Coal gasification plant	Power plant	Weighting machine	Office equipment	Electric equipment & installation	Furniture & fittings	Vehicles	Arms and ammunitions	Computers	Office building on leasehold land		
Gross carrying value basis															
As at June 30, 2015															
Cost	63,325,863	77,129,341	2,458,416,640	30,463,089	258,281,114	91,434	880,921	115,713,584	3,910,402	153,221,459	260,693	6,828,414	30,400,000	3,198,922,954	
Accumulated depreciation	-	7,971,543	143,466,949	3,622,192	41,047,641	17,070	218,125	16,450,353	466,223	37,473,428	73,400	2,646,190	770,134	261,154,448	
Net book Value	63,325,863	69,157,798	2,314,949,691	26,840,897	217,233,473	74,364	662,796	99,263,231	3,444,179	115,748,031	187,293	4,182,224	22,698,666	2,937,768,506	
Depreciation Rate (%)	-	4	2.50	2.50	3.50	2.50	10	5	10	15	10	30	30	20	
Net carrying value basis															
Year ended June 30, 2016															
Opening Net book value	63,325,863	69,157,798	2,314,949,691	26,840,897	217,233,473	74,364	662,796	99,263,231	3,444,179	115,748,031	187,293	4,182,224	22,698,666	2,937,768,506	
Additions	-	3,902,637	1,003,964,321	-	-	127,000	1,086,000	1,988,020	37,500	55,060,081	-	417,781	-	1,066,583,340	
Disposals:															
Cost	-	-	-	-	-	-	-	-	-	(4,993,754)	-	-	-	(4,993,754)	
Accumulated depreciation	-	-	-	-	-	-	-	-	-	2,338,747	-	-	-	2,338,747	
Net book value	-	-	-	-	-	-	-	-	-	(2,655,007)	-	-	-	(2,655,007)	
Depreciation charge	-	(2,791,973)	(61,377,359)	(671,022)	(7,603,172)	(7,948)	(95,941)	(4,974,068)	(346,637)	(18,502,959)	(18,729)	(1,288,861)	(4,539,733)	(102,218,402)	
Balance as at June 30, 2016	63,325,863	70,268,462	3,257,536,653	26,169,875	209,630,301	193,416	1,652,855	96,277,183	3,135,042	149,650,146	168,564	3,311,144	18,158,933	3,899,478,437	
Gross carrying value basis															
As at June 30, 2016															
Cost	63,325,863	81,031,978	3,462,380,961	30,463,089	258,281,114	218,434	1,966,921	117,701,604	3,947,902	203,287,786	260,693	7,246,195	30,400,000	4,260,512,540	
Accumulated depreciation	-	10,763,516	204,844,308	4,293,214	48,650,813	25,018	314,066	21,424,421	812,860	53,637,640	92,129	3,935,051	12,241,067	361,034,103	
Net book Value	63,325,863	70,268,462	3,257,536,653	26,169,875	209,630,301	193,416	1,652,855	96,277,183	3,135,042	149,650,146	168,564	3,311,144	18,158,933	3,899,478,437	
Depreciation Rate (%)	-	4	2.50	2.50	3.50	2.50	10	5	10	15	10	30	30	20	
Net carrying value basis															
Year ended June 30, 2017															
Opening Net book value	63,325,863	70,268,462	3,257,536,653	26,169,875	209,630,301	193,416	1,652,855	96,277,183	3,135,042	149,650,146	168,564	3,311,144	18,158,933	3,899,478,437	
Additions	-	-	64,494,469	-	-	-	4,580,075	-	-	39,121,957	-	993,649	-	109,190,150	
Disposals:															
Cost	-	-	-	-	-	-	-	-	-	3,500,000	-	-	-	3,500,000	
Accumulated depreciation	-	-	-	-	-	-	-	-	-	(1,143,609)	-	-	-	(1,143,609)	
Net book value	-	-	-	-	-	-	-	-	-	2,356,391	-	-	-	2,356,391	
Depreciation charge	-	(2,810,738)	(82,054,035)	(654,247)	(7,337,061)	(4,835)	(251,391)	(4,813,859)	(313,504)	(25,917,966)	(16,856)	(110,007)	(3,631,787)	(128,906,356)	
Balance as at June 30, 2017	63,325,863	67,457,724	3,239,977,087	25,515,628	202,293,240	188,581	5,981,539	91,463,324	2,821,538	160,497,146	151,708	3,204,716	14,527,146	3,877,405,840	
Gross carrying value basis															
As at June 30, 2017															
Cost	63,325,863	81,031,978	3,526,875,430	30,463,089	258,281,114	218,434	6,546,996	117,701,604	3,947,902	238,909,743	260,693	8,239,844	30,400,000	4,366,202,690	
Accumulated depreciation	-	13,574,254	286,898,343	4,947,461	55,987,874	29,853	565,457	26,238,280	1,126,364	78,411,997	108,985	50,351,28	15,872,854	488,796,850	
Net book Value	63,325,863	67,457,724	3,239,977,087	25,515,628	202,293,240	188,581	5,981,539	91,463,324	2,821,538	160,497,146	151,708	3,204,716	14,527,146	3,877,405,840	
Depreciation Rate (%)	-	4	2.50	2.50	3.50	2.50	10	5	10	15	10	30	30	20	

**6.1.1** The depreciation for the year has been allocated as follows:

Rupees	2017	2016
Cost of sales	97,691,631	77,444,271
Administrative Expenses	31,214,725	24,774,131
	128,906,356	102,218,402

**6.1.2** The Company has temporarily leased out its ferro plant with aggregate cost of Rs. 28.466 million (2016: ferro plant and power plant with aggregate cost of Rs. 286.747 million) to Mughal Steel Metallurgies Corporation Limited. The said plant is not in possession and control of the Company.

**6.1.3** The fair value of free-hold land, building on free-hold land and plant & machinery is not less than its carrying value.

**6.1.4** The details of operating assets disposed off during the year, having net book value in excess of Rs. 50,000 each are as follows:

**Vehicles**

Buyer	Relation	Mode of disposal	Cost	Accumulated depreciation	Net book value	Sales proceeds	Gain / (loss)
Naveed Ahmed	Executive employee	Company policy	885,000	273,230	611,770	630,900	19,130
Usman Saleem	-do-	-do-	670,000	210,049	459,951	696,080	236,129
Rashid Butt	-do-	-do-	855,000	469,576	385,424	427,500	42,076
Mr. Amir Ishaq	Third party	Negotiation	1,090,000	190,754	899,246	887,000	(12,246)
<b>June 30, 2017</b>			<b>3,500,000</b>	<b>1,143,609</b>	<b>2,356,391</b>	<b>2,641,480</b>	<b>285,089</b>
Mr. Abdul Ghafur	Third party	Negotiation	3,993,754	2,092,822	1,900,932	5,050,000	3,149,068
Muhammad Sajjad	Executive Employee	Company policy	1,000,000	245,925	754,075	1,010,800	256,725
<b>June 30, 2016</b>			<b>4,993,754</b>	<b>2,338,747</b>	<b>2,655,007</b>	<b>6,060,800</b>	<b>3,405,793</b>

Rupees	2017	2016
<b>6.2 Capital work-in-progress:</b>		
Tangible:		
Plant & machinery	198,489,577	-
Intangible:		
Software	12,705,110	8,784,000
	211,194,687	8,784,000

**6.2.1** Following is the movement in capital work-in-progress:

Rupees	Opening balance	Expenditure	Transfers	Closing balance
Tangible:				
Plant & machinery	-	198,489,577	-	198,489,577
Intangible:				
Software	8,784,000	3,921,110	-	12,705,110
<b>June 30, 2017</b>	<b>8,784,000</b>	<b>202,410,687</b>	<b>-</b>	<b>211,194,687</b>
<b>June 30, 2016</b>	<b>396,386,791</b>	<b>514,260,560</b>	<b>901,863,351</b>	<b>8,784,000</b>

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2017

Rupees	2017	2016
<b>7. LONG-TERM LOANS TO EMPLOYEES</b>		
(Secured & considered good)		
Related parties		
- Executives	8,111,285	2,585,820
- Other employees	-	105,000
	8,111,285	2,690,820
Amounts recoverable within one year	(2,471,167)	(781,520)
	5,640,118	1,909,300

**7.1** These secured loans have been provided to employees under their terms of employment and are interest-free. Loans under the scheme have been provided to facilitate purchase of motor vehicles / bikes and are repayable over a period up to five years from date of disbursement. The loans are secured by registration of the vehicle in the name of the Company and against security cheques.

**7.2** The maximum aggregate amount of loan to employees at the end of any month during the year was Rs. 8.111 million (2016: Rs. 3.618 million). No amount was due from directors or chief executive as at June 30, 2017 (2016: Rs. Nil).

**7.3** Reconciliation of carrying amount of long-term loans to employees:

Rupees	Note	2017	2016
Opening balance		2,690,820	2,235,340
Add: disbursements		7,768,150	2,018,000
		10,458,970	4,253,340
Repayments		(2,347,685)	(1,562,520)
Closing balance		8,111,285	2,690,820

## 8. LONG-TERM DEPOSITS

Al-Bashir (Private) Limited - related party		500,000	500,000
Others	8.1	17,758,313	17,758,313
		18,258,313	18,258,313

**8.1** These mainly include deposits with various utility companies.

## 9. STORES, SPARES & LOOSE TOOLS

Stores, spares & loose tools			
- in hand		442,080,446	285,454,356
- in-transit		20,663,591	12,850,328
		462,744,037	298,304,684

## 10. STOCK-IN-TRADE

Raw material			
- in hand		2,623,926,979	2,865,490,150
- in-transit		2,668,164,559	1,264,362,289
		5,292,091,538	4,129,852,439
Finished goods		89,710,655	90,876,482
		5,381,802,193	4,220,728,921

Rupees	Note	2017	2016
<b>11. TRADE DEBTS</b>			
(Considered good)			
Secured:			
- Due from others		354,833,501	-
Unsecured:			
Due from:			
- Related party - Mughal Steel Metallurgies Corporation Limited		-	17,066,120
- Others		992,205,234	922,820,678
		992,205,234	939,886,798
		1,347,038,735	939,886,798

<b>12. ADVANCES</b>			
(Considered good)			
Employees - secured	12.1		
- Executives		7,510,162	5,271,400
- Other employees		19,478,386	10,783,697
		26,988,548	16,055,097
Other advances - unsecured			
- Suppliers		259,914,110	185,414,186
- Against expenses		391,136	329,739
		287,293,794	201,799,022

**12.1** These are provided to employees under their terms of employment. These are secured against gratuity. Directors & chief executive have not received any advances from the Company during the year.

Rupees	Note	2017	2016
<b>13. SHORT-TERM DEPOSITS &amp; PREPAYMENTS</b>			
Prepayments		1,936,588	3,517,291
Letters of credit		2,323,240	2,544,489
Security deposits	13.1	47,916,874	38,450,172
		52,176,702	44,511,952

**13.1** This represents payments made to custom authorities as security against custom duty payable on import of alloy billets. Custom duty is not applicable in case of import of alloy billets, however, the said material is subject to inspection / confirmation for alloy component upon which the security is refunded.

Rupees	Note	2017	2016
<b>14. DUE FROM THE GOVERNMENT</b>			
Refunds / adjustments due on account of:			
- Advance income tax - net	14.1	919,631,797	846,760,024
- Sales tax		897,102,362	558,008,670
- Export regulatory duty - considered good	14.2	54,148,408	54,148,408
		1,870,882,567	1,458,917,102

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2017

Rupees	2017	2016
<b>14.1 Advance income tax - net</b>		
Opening balance	846,760,024	554,788,110
Payments during the year	224,664,034	305,884,556
	1,071,424,058	860,672,666
Prior year adjustments	(44,629,605)	(13,912,642)
Provision for taxation for the year	(107,162,656)	-
	(151,792,261)	(13,912,642)
Closing balance	919,631,797	846,760,024

- 14.2** Government of Pakistan (GoP) imposed regulatory duty on export of scrap and steel products with the objective to protect the local steel industry. This duty was not applicable in respect of goods manufactured and exported from raw material imported under the Duty and Tax Remission Scheme (DTRE) or in manufacturing bonded warehouse. However, the company under protest deposited the regulatory duty to clear the export consignments at that time. This fact is also evident from the subsequent withdrawal of duty by Federal Board of Revenue (FBR) from exports made out of finished goods manufactured from raw material imported in manufacturing bonded ware house or under DTRE regime. The matter is currently pending before the Customs Appellate Tribunal. The management is rigorously contesting the case. The management and legal advisor are of the opinion that the matter would be decided in the favour of the Company. Balance is considered good.

Rupees	2017	2016
<b>15. OTHER RECEIVABLES</b>		
(Considered good)		
Current portion of long-term loans to employees	2,471,167	781,520
Interest accrued on short-term investments	2,634,343	382,723
Other receivables	3,027,007	2,000,000
	8,132,517	3,164,243

## 16. SHORT-TERM INVESTMENTS

<i>Loans &amp; receivables</i>		
- Term deposits with banks and financial institutions	305,663,782	108,492,583

- 16.1** These carry profit ranging from 5.50% to 6.50% (2016: 4.50% to 6.50%).

Rupees	Note	2017	2016
<b>17. CASH AND BANK BALANCES</b>			
Balances with banks in:			
Current accounts		1,723,398,251	478,538,901
Deposit accounts	17.1	292,606,408	88,442,106
Dividend accounts		16,894,992	6,685,311
		2,032,899,651	573,666,318
Cash in hand		328,562	2,391,619
		2,033,228,213	576,057,937

- 17.1** These carry return up to 3.75% (2016: 5.50%) per annum.

Rupees	Note	2017	2016
<b>18. AUTHORIZED SHARE CAPITAL</b>			
Authorized share capital	18.1	3,000,000,000	1,500,000,000

**18.1** This represents 300,000,000 (2016: 150,000,000) ordinary shares of Rs. 10/- each.

<b>19. ISSUED, SUBSCRIBED AND PAID-UP CAPITAL</b>			
Issued, subscribed and paid-up capital	19.1	2,515,996,500	1,257,998,250

**19.1** This represents 251,599,650 (2016: 125,799,825) ordinary shares of Rs. 10/- each.

**19.2** Break-up of issued, subscribed and paid-up capital:

2017	2016		2017	2016
Number of shares			Rupees	
161,951,535	36,151,710	Allotted for consideration paid in cash	1,619,515,350	361,517,100
58,579,553	58,579,553	Allotted for consideration other than cash (19.2.1)	585,795,530	585,795,530
31,068,562	31,068,562	Allotted as bonus shares	310,685,620	310,685,620
251,599,650	125,799,825		2,515,996,500	1,257,998,250

**19.2.1** These represent shares issued against purchase of business comprising of net assets of Mughal Steel (AoP).

**19.3** Movement in share capital:

2017	2016		2017	2016
Number of shares			Rupees	
125,799,825	109,391,153	Opening balance	1,257,998,250	1,093,911,530
		Issuance of ordinary		
125,799,825	-	shares of Rs. 10/- each fully paid in cash	1,257,998,250	-
		Issuance of fully paid-up		
-	16,408,672	bonus shares of Rs. 10/- each	-	164,086,720
251,599,650	125,799,825	Closing balance	2,515,996,500	1,257,998,250

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2017

Rupees	Note	2017	2016
<b>20. RESERVES</b>			
Capital reserves	20.1	1,419,413,456	439,413,456
Revenue reserve	20.2	1,477,651,114	2,112,328,596
		2,897,064,570	2,551,742,052

<b>20.1 Capital reserves:</b>			
Share premium reserve	20.1.1	439,413,456	439,413,456
Contingency reserve	20.1.2	980,000,000	-
		1,419,413,456	439,413,456

<b>20.1.1 Movement in share premium reserve:</b>			
Opening balance		439,413,456	603,500,176
Issuance of bonus shares		-	(164,086,720)
Closing balance		439,413,456	439,413,456

Share premium represents premium of Rs. 24/- per share charged on initial public issue of 27,350,000 ordinary shares of Rs. 10/- each in 2015. It has been accounted for in accordance with the provisions of Section 83 of the repealed Companies Ordinance, 1984. This reserve can be utilized by the Company only for the purposes specified in the said section.

**20.1.2** This represents contingency reserve set aside from un-appropriated profit for meeting future catastrophic events.

**20.2** This represents un-appropriated profit.

Rupees	Note	2017	2016
<b>21. EQUITY PORTION OF SPONSOR SHAREHOLDERS' LOAN</b>			
Equity portion of sponsor shareholders' loan	21.1	-	425,689,277

<b>21.1 Present value adjustment on sponsor shareholders' loan:</b>			
Opening balance		616,940,981	717,344,149
Un-winding of discount		-	(100,403,168)
		616,940,981	616,940,981
De-recognition adjustment	23.2.1	(616,940,981)	-
		-	616,940,981
Related deferred taxation in respect of:			
Opening balance		(191,251,704)	(234,317,207)
De-recognition adjustment	23.2.1	191,251,704	-
Charged to profit & loss account		-	43,065,503
		-	(191,251,704)
		-	425,689,277

**21.2** This represented discount arising upon measuring interest-free loan from sponsor shareholders and directors (related party) at fair value due to net present value adjustment. During the year, this has been re-recognized as part of equity contribution from sponsor shareholders. (Refer Note. 23.2.1)



Rupees	Note	2017	2016
<b>22. EQUITY CONTRIBUTION FROM SPONSOR SHAREHOLDERS</b>			
Equity contribution from sponsor shareholders	22.1	1,224,037,217	-

**22.1** This represents interest-free and unsecured equity contribution from sponsors shareholders and Directors (related party) received in previous years. Since, it is now repayable at discretion of the Company, therefore, it has been recognized as part of equity. (Refer Note. 23.2.1)

Rupees	Note	2017	2016
<b>23. LONG-TERM FINANCING</b>			
Loans from banking companies - secured	23.1	-	36,747,959
Sponsor shareholders' loan - unsecured	23.2	-	937,096,235
		-	973,844,194

**23.1 Loans from banking companies:**

Bank Alfalah Limited - Term Finance	23.1.1	31,712,571	105,208,487
MCB Bank Limited - Demand Finance	23.1.2	-	4,000,000
		31,712,571	109,208,487
Current portion presented under current liabilities		(31,712,571)	(72,460,528)
		-	36,747,959

**23.1.1** This represents outstanding amount of loan obtained from Bank Alfalah Limited under term finance facility. This loan was availed for financing import and construction of electrical induction melting furnace and ancillary components. The principal was repayable in 4 years including grace period of 12 months in 12 equal quarterly instalments with the last instalment payable in October 2017. It carries mark up @ 6 MK + 2% p.a. The facility is secured against 1st specific charge of Rs. 100.000 million on land and exclusive charge of Rs. 250.00 million on plant & machinery of new electric furnace, CCM, load management system and auxiliary components and personnel guarantees of all Directors (except independent director) including Chief Executive Officer.

**23.1.2** This loan was completely repaid during the year.

Rupees	Note	2017	2016
<b>23.2 Sponsor shareholders' loan:</b>			
Interest free loan	23.2.1	-	1,554,037,216
Net present value adjustment		-	(616,940,981)
		-	937,096,235

**23.2.1** This represented interest-free and unsecured loan amounting to Rs. 1,554.037 million given by the sponsor shareholders and Directors (related party) of the Company. During the year, terms of loan were changed and it was agreed that Rs. 1,224.037 million will be repaid at the discretion of the Company as and when deemed fit. Accordingly, the aforesaid modification in the agreement has been accounted for by de-recognition of the existing financial liability, related deferred tax liability and related equity portion of sponsor shareholders loan and their re-recognition as part of equity contribution from sponsor shareholders in accordance with TR-32 issued by ICAP. The balance amount was agreed to be repayable upon demand of the lenders and hence was transferred to short-term loan from sponsor shareholders.

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2017

Rupees	Note	2017	2016
<b>24. DEFERRED LIABILITIES</b>			
Deferred taxation - net	24.1	525,593,971	623,926,972
Defined benefit obligation	24.2	107,115,416	81,675,140
Deferred income	24.3	10,343,150	3,780,000
		643,052,537	709,382,112
<b>24.1 Net deferred tax liability is recognized in respect of following temporary differences:</b>			
<i>Credit balances arising in respect of taxable temporary differences on account of:</i>			
- Accelerated tax depreciation		555,501,936	535,760,534
- Equity portion of sponsor shareholders' loan		-	191,251,704
		555,501,936	727,012,238
<i>(Debit) balance arising in respect of deductible temporary differences on account of:</i>			
- Unused tax credits, minimum taxes etc.		-	(78,778,744)
- Others		(29,907,965)	(24,306,522)
		(29,907,965)	(103,085,266)
		525,593,971	623,926,972
<b>24.1.2 Movement in the deferred tax liability during the year is as follows:</b>			
Opening balance		623,926,972	237,052,327
Charge for the year recognized in:			
- Profit & loss account - in respect of current year		94,675,061	427,989,075
- Profit & loss account - reclassified from equity to profit and loss account		-	(43,065,503)
- Equity - in respect of de-recognition adjustment	23.2.1	(191,251,704)	-
- Other comprehensive income - in respect of defined benefit obligation		(1,756,358)	1,951,073
Closing balance		525,593,971	623,926,972
<b>24.2 Defined benefit obligation</b>			
Present value of amount recognized in balance sheet		107,115,416	81,675,140

The Company operates a defined benefit plan which comprises of an unfunded gratuity scheme for its permanent employees. The scheme defines the amounts of benefit that an employee will receive on or after retirement subject to a minimum qualifying period of service under the scheme. Actuarial valuation of the scheme is carried out every year. The latest actuarial valuation was carried out on June 30, 2017 using Projected unit credit (PUC) actuarial cost method by an approved actuary. Details of the obligation as per the actuarial valuation is as follows:

Rupees	Note	2017	2016
<b>24.2.1 Movement in balance sheet liability:</b>			
Opening balance		81,675,140	59,652,572
Expense charged to profit & loss account		25,089,860	20,118,683
Remeasurements recognized in other comprehensive income		5,854,525	6,293,784
		112,619,525	86,065,039
Benefits paid		(5,504,109)	(4,389,899)
Present value of defined benefit obligation		107,115,416	81,675,140

Rupees	2017	2016
<b>24.2.2 Movement in present value of defined benefit obligation:</b>		
Opening value of defined benefit obligation	81,675,140	59,652,572
Current Service cost	19,844,479	15,099,974
Interest cost	5,245,381	5,018,709
Remeasurements on obligation:		
- Actuarial loss / (gain) from changes in financial assumptions	142,177	(526,328)
- Experience adjustments	5,712,348	6,820,112
Benefits paid	(5,504,109)	(4,389,899)
Present value of defined benefit obligation as June 30,	107,115,416	81,675,140
<b>24.2.3 Expense charged to profit &amp; loss account consists of:</b>		
Current Service cost	19,844,479	15,099,974
Interest cost	5,245,381	5,018,709
	25,089,860	20,118,683
<b>24.2.4 Amounts recognized in other comprehensive income are:</b>		
Actuarial loss on defined benefit obligation	5,854,525	6,293,784
<b>24.2.5 Expense charged to profit &amp; loss account:</b>		
Cost of sales	13,302,502	12,820,661
Distribution cost	1,037,659	641,560
Administrative expenses	10,749,699	6,656,462
	25,089,860	20,118,683
<b>24.2.6 Key actuarial assumptions used:</b>		
Discount rate used for interest cost %	7.25%	9.75%
Discount rate used for benefit obligation %	7.75%	7.25%
Future salary increased %	6.75%	6.25%
Next salary increase	01-Jul-17	01-Jul-16
Pre-retirement mortality	SLIC 2001-2005 Set back 1 year	SLIC 2001-2005 Set back 1 year
Withdrawal rates	Age based	Age based
Retirement assumption	Age 60	Age 60
Actuarial valuation method used	Projected unit credit (PUC)	actuarial cost method

Expenses of defined benefit plan is calculated by the actuary. Figures in this note are based on the latest actuarial valuation carried out as at June 30, 2017.

#### 24.2.7 Sensitivity analysis for actuarial assumptions

The sensitivity of the defined benefit obligation to changes in the weighted principle assumptions is:

	Change in assumption	Increase in assumption	Decrease in assumption
Discount rate	+- by 100 bps	91,635,573	109,871,003
Salary increase	+- by 100 bps	110,081,378	91,302,836

There is no significant change in the obligation if the life expectancy increases by 1 year.

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2017

The sensitivity analysis are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated.

Based on actuary's advice, the amount of expected liability in respect of gratuity in 2017-18 will be Rs. 35.153 million.

The average duration of the defined benefit obligation is 9 years.

## 24.2.8 Experience adjustments in respect of:

	2017	2016	2015	2014	2013
Benefit obligation	5,712,348	6,820,112	715,048	13,847,244	993,973

## 24.3 This represents unearned income in respect of vehicle loans to executive employees.

Rupees	Note	2017	2016
<b>25. TRADE &amp; OTHER PAYABLES</b>			
Creditors			
- Local		63,716,900	59,030,030
- Foreign		208,233,167	1,217,591,483
		271,950,067	1,276,621,513
Murabahah - secured	25.1	1,360,703,635	601,279,916
Accrued liabilities			
- Salaries, wages & benefits payable		37,625,396	44,843,033
- Others		1,170,000	1,070,000
		38,795,396	45,913,033
Utilities payable		112,010,358	70,184,393
Withholding taxes payable		2,420,026	4,873,357
Advances from customers			
- Foreign		1,169,498	146,589,698
- Local		104,971,154	25,122,083
		106,140,652	171,711,781
Unclaimed dividends		16,127,596	294,571
Workers' profit participation fund payable	25.2	65,304,280	68,013,042
Workers' welfare fund payable		18,483,538	14,929,449
		1,991,935,548	2,253,821,055

## 25.1 These represent Murabahah facilities obtained from different Islamic financial institutions and carry profit rate ranging between 3MK + 0.65% to 0.90% (2016: 3MK + 0.85% to 1.25%) per annum. The facilities are secured against open pledge of stocks, 1st pari passu charge, joint pari passu charge and ranking charge over present and future current assets of the Company and personal gaurantees of all Directors except Independent Director. The aggregate available funded and unfunded facilities and the amounts remaining unavailed at the year end have been disclosed in Note. 27.2.

Rupees	Note	2017	2016
<b>25.2 Workers' profit participation fund payable:</b>			
Opening balance		68,013,042	38,156,726
Allocation for the year	33.	65,304,280	68,013,042
		133,317,322	106,169,768
Paid during the year		(68,013,042)	(38,156,726)
Closing balance		65,304,280	68,013,042

Rupees	Note	2017	2016
<b>26. ACCRUED PROFIT / INTEREST / MARK-UP</b>			
Payable in respect of:			
Long-term borrowings		703,665	2,293,170
Short-term borrowings		65,843,205	34,264,406
		66,546,870	36,557,576
<b>27. SHORT-TERM BORROWINGS</b>			
<i>From banking companies - secured:</i>			
Short-term borrowings	27.1	5,304,932,302	2,178,881,831
Short-term running finances	27.1	1,311,275,189	649,825,159
		6,616,207,491	2,828,706,990
<i>From related parties - unsecured:</i>			
Loan from sponsor shareholders	27.3	37,082,301	382,295,370
Temporary bank overdraft	27.4	91,098	287,795,888
		6,653,380,890	3,498,798,248

**27.1** These facilities have been obtained from various banking companies for meeting working capital requirements and are secured by charge over current and future assets of the Company, personal guarantees of the Directors, pledge of stocks, lien over documents and title of ownership of goods imported under letters of credit, Lien over EE statements and against Trust Receipts duly executed in favour of banks. These facilities carry mark-up at the rates ranging from SBP / 1MK / 3MK rate + 0.65% to 1.00% (2016: SBP / 3MK rate +1% to + 1.25%) per annum.

**27.2** The aggregate available funded facilities amounted to Rs. 15,021.500 million (2016: Rs. 7,439.000 million) out of which Rs. 7,371.619 million (2016: 4,385.065 million) remained unavailed at the year end. Facilities available for opening letters of credit / guarantee aggregate to Rs. 17,478.435 million (2016: Rs. 11,160.500 million) out of which Rs. 12,095.383 million (2016: Rs. 8,828.144 million) remained unutilized at the year end.

**27.3** This represents interest-free and unsecured loan from sponsor shareholders and Directors of the Company.

**27.4** This represents temporary overdraft due to cheques issued by the company at the reporting date to be met with subsequent deposits.

## **28. CONTINGENCIES AND COMMITMENTS**

### **Contingencies:**

**i)** Writ petition has been filed before the Honourable Lahore High Court against demand of Rs. 18.324 million raised by the Customs Authorities which was created by treating wastage incurred during manufacturing process of M.S Products as sale of recoverable waste instead of burning loss. The Company has temporarily deposited Rs. 4.717 million under protest against the above demand. However, no provision has been made in these financial statements in respect of the matter as the management and the Company's legal advisor are confident that the ultimate outcome of this case will be in favour of the Company.

**ii)** Writ petition has been filed before the Honourable Lahore High Court against demand of surcharge of Rs. 18.601 million raised by the Customs Authorities. The demand was created on the grounds that the material imported under public bond was not used for manufacturing goods to be exported, although the Company had deposited the applicable duties and taxes before clearance of goods. No provision has been made in these financial statements as the management and the Company's legal advisor are confident that the ultimate outcome of this case will be in favour of the Company.

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2017

- iii)** The Additional Commissioner Inland Revenue (ACIR) passed an amended assessment order u/s 122(1)/122(5A) for tax year 2013 and created demand of Rs. 198.484 million. The Company filed appeal before Commissioner Inland Revenue Appeals CIR(A). However CIR(A) maintained the order of ACIR. The Company subsequently filed an appeal before Appellate Tribunal Inland Revenue (ATIR) who accepted the appeal of the Company. However, effect to ATIR order u/s 124 is pending at the end of ACIR. Further, the department has also filed reference before Honourable Lahore High Court. No provision has been made in these financial statements as the management and the Company's legal advisor are confident that the ultimate outcome of this case will be in favour of the Company.
- iv)** The Commissioner Inland Revenue (CIR) selected the Company for audit u/s 177 of the Income Tax Ordinance, 2001, against which writ petition was filed before the Honourable Lahore High Court. The Honourable Lahore High Court disposed of the writ allowing the CIR to conduct audit of the tax payer but only after confronting issues and providing an hearing opportunity to the Company. However, instead of confronting the issues and providing the hearing opportunities, the Deputy Commissioner Inland Revenue (DCIR) demanded the Company to provide its records for audit. The Company's stance was that in the light of Honourable Lahore High Court decision, the DCIR should first confront the Company with the issues for selection. However, the DCIR instead of confronting the issues or providing an hearing opportunity to the Company passed an order u/s 122(5)/177 creating a demand of Rs. 1,056.773 million. The Company filed a writ against the said order as it was passed against the direction of the Honourable Lahore High Court in W.P No. 8170/2011. The Honourable Court issued notices to the respondents and also suspended operation of DCIR order. No provision has been made in these financial statements as the management and the Company's legal advisor are confident that the ultimate outcome of this case will be in favour of the Company.
- v)** Tax liability amounting to Rs. 18.537 million was created u/s 161/205 by Additional Commissioner Inland Revenue (ACIR). The said order was set aside by Commissioner Inland Revenue Appeals CIR(A) and the matter was remanded back to the assessing officer for de novo consideration with direction to provide fair opportunity to the appellant. Against CIR(A) cross appeals were filed before Appellate Tribunal Inland Revenue (ATIR). ATIR decided the matter in favour of the Company, however, the department has filed reference before the Honourable Lahore High Court. No provision has been made in these financial statements as the management and the Company's legal advisor are confident that the ultimate outcome of this case will be in favour of the Company.
- vi)** A demand of Rs. 1.912 million was raised by the Deputy Director Administration, PESSI on account of contribution arrears of employees. A complaint under section 57 of Social Security Ordinance, 1965 has been filed against the said demand. No provision has been made in these financial statements as the management and the Company's legal advisor are confident that the ultimate outcome of this case will be in favour of the Company.
- vii)** Writ petition has been filed before the Honourable Lahore High Court against demand of Rs. 1.581 million on account of Punjab Infrastructure Development Cess on import of goods in Punjab. The Company has challenged the constitutionality of Punjab Infrastructure Development Cess Act 2015. However, no provision has been made in these financial statements in respect of the matter as the management and the Company's legal advisor are confident that the ultimate outcome of this case will be in favour of the Company.
- viii)** The Deputy Commissioner Inland Revenue (DCIR) passed an assessment order creating demand of Rs. 10.319 million on the basis that the Company had not charged further sales tax on supplies made during 2013 to 2016 to unregistered persons. The Company has filed appeal before Commissioner Inland Revenue Appeals CIR(A). No provision has been made in these financial statements as the management and the Company's legal advisor are confident that the ultimate outcome of this case will be in favour of the Company.

- ix)** The Company has issued post dated cheques issued in favour of customs department aggregating to Rs. Nil (June 2016: Rs. 283.369 million) on account of duties and taxes in respect of material imported in bonded warehouses.
- x)** Aggregate amount of guarantees issued by banks on behalf of the Company amounted to Rs. 738.753 million. (June 2016: Rs. 212.117 million).

Rupees	2017	2016
<b>Commitments:</b>		
<b>i)</b> Non-capital commitments	2,006,066,145	1,448,895,304
<b>ii)</b> Capital commitments	1,279,512,114	52,787,305
<b>iii)</b> The amount of future payments under operating leases and the period in which these payments will become due are as follows:		
Not later than one year	1,440,000	1,440,000
Later than one year and not later than five years	720,000	2,160,000
	2,160,000	3,600,000

Rupees	Note	2017	2016
<b>29. SALES - NET</b>			
Manufacturing - Local sales			
- Steel rebars		10,856,277,985	9,045,375,255
- Girders		6,941,450,634	6,225,816,191
- Tee-iron		105,152,765	1,516,122,279
- End cuts		100,252,201	-
- Ms billet		8,433,886	1,231,307,226
		18,011,567,471	18,018,620,951
Sales return			
- Steel rebars		(35,471,080)	(143,281,320)
- Ms billet		-	(6,693,681)
		(35,471,080)	(149,975,001)
		17,976,096,391	17,868,645,950
Manufacturing - Export sales	29.1		
- Girders		724,099,898	638,048,999
- Tee-iron		11,826,492	28,229,859
		735,926,390	666,278,858
Manufacturing for third parties - Conversion charges			
- Girders		41,586,609	220,692,633
- Tee-iron		-	145,432,465
- Steel rebars		13,258,327	82,428,886
		54,844,936	448,553,984
Trading sales		35,943,219	-
		18,802,810,936	18,983,478,792

**29.1** The entire export sales is against advance payment.

**29.2** Due to availability of information, the Company has provided product wise detail of revenue from external customers.

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2017

Rupees	Note	2017	2016
<b>30. COST OF SALES</b>			
Opening stock of raw material		2,865,490,150	2,539,081,770
Purchases - net		12,061,809,229	13,178,129,047
		14,927,299,379	15,717,210,817
Closing stock of raw material		(2,623,926,979)	(2,865,490,150)
Raw material consumed		12,303,372,400	12,851,720,667
Conversion charges paid to contract manufacturers		473,728,607	400,942,430
Wages, salaries & other benefits	30.1	465,207,468	337,520,421
Stores, spares & loose tools consumed		956,526,308	679,360,102
Fuel and power		2,507,119,763	2,234,657,614
Repair & maintenance		15,587,476	10,799,353
Other manufacturing expenses		19,729,123	46,903,238
Depreciation		97,691,631	77,444,271
Cost of goods manufactured		16,838,962,776	16,639,348,096
Opening stock of finished goods		90,876,482	381,047,176
Transfer to capital work-in-progress		-	(4,860,350)
Closing stock of finished goods		(89,710,655)	(90,876,482)
Cost of sales - own manufactured goods		16,840,128,603	16,924,658,440
Cost of sales - trading goods		20,851,431	-
		16,860,980,034	16,924,658,440

**30.1** This includes Rs. 13.302 million (2016: Rs. 12.821 million) on account of defined benefit charge.

Rupees	2017	2016
<b>31. DISTRIBUTION &amp; MARKETING COSTS</b>		
Salaries & other benefits	6,780,013	5,888,684
Freight & forwarding	55,449,250	66,812,968
Sales promotion & marketing expenses	101,338,406	21,265,297
Travelling	481,324	726,483
Vehicle running & maintenance	-	30,000
	164,048,993	94,723,432

**31.1** This includes Rs. 1.038 million (2016: 0.642 million) on account of defined benefit charge.



Rupees	Note	2017	2016
<b>32. ADMINISTRATIVE EXPENSES</b>			
Directors' remuneration		43,980,000	35,160,000
Salaries & other benefits	32.1	117,332,931	95,311,224
Traveling & conveyance		2,123,382	1,292,490
Postage, telephone & fax		2,065,403	2,781,123
Printing, stationery & office supplies		3,982,475	9,738,106
Legal & professional charges		5,179,620	1,869,000
Mess & entertainment expenses		35,205	4,281,129
Fee & subscription		8,407,193	7,613,056
Rent, rates & taxes		1,469,412	1,440,000
Repair and maintenance		4,887,362	1,239,945
Computer expenses		305,071	75,150
Vehicle running & maintenance		4,894,591	1,850,978
Utilities		14,850,907	19,917,772
Insurance		730,666	171,266
Depreciation	6.1.1	31,214,725	24,774,131
		<b>241,458,943</b>	<b>207,515,370</b>

**32.1** This includes Rs. 10.750 million (2016: 6.656 million) on account of defined benefit charge.

Rupees	Note	2017	2016
<b>33. OTHER CHARGES</b>			
Workers' profit participation fund		65,304,280	68,013,042
Workers' welfare fund		18,483,538	14,929,449
Balances written off		6,468,003	2,520,518
Auditors' remuneration	33.1	1,195,000	1,195,000
		<b>91,450,821</b>	<b>86,658,009</b>

**33.1 Auditors' remuneration**

Statutory audit fee	1,000,000	1,000,000
Half yearly review	125,000	125,000
Review report on code of corporate governance	50,000	50,000
Out of pocket expenses	20,000	20,000
	<b>1,195,000</b>	<b>1,195,000</b>

**34. OTHER INCOME**

<i>Income from financial assets:</i>		
Return on deposit accounts	9,827,383	10,744,539
Return on held to maturity investments	21,064,467	18,256,761
Balances written back	-	10,150,042
	<b>30,891,850</b>	<b>39,151,342</b>
<i>Income from non-financial assets:</i>		
Gain on sale of fixed assets	285,089	3,405,793
Rental income from related party	2,800,000	4,800,000
	<b>3,085,089</b>	<b>8,205,793</b>
	<b>33,976,939</b>	<b>47,357,135</b>

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2017

Rupees	2017	2016
<b>35. FINANCE COST</b>		
<i>Profit / interest / mark-up in respect of:</i>		
Advance from related party	-	22,676,226
Short-term borrowings	227,015,831	133,130,771
Long-term financing	5,002,384	13,845,431
	232,018,215	169,652,428
Notional interest on sponsors shareholders' loan	-	100,403,168
Exchange loss	7,128,991	106,893,431
Bank & other charges	17,404,090	48,083,855
	256,551,296	425,032,882
<b>36. TAXATION</b>		
Current tax		
- Current year	107,162,656	-
- Prior year	29,700,156	13,912,642
	136,862,812	13,912,642
Deferred tax		
- Current year	94,675,061	427,989,075
- Reclassified from equity to profit and loss account	-	(43,065,503)
	94,675,061	384,923,572
	231,537,873	398,836,214
<b>36.1 Relationship between income tax expense and accounting profit:</b>		
Profit before taxation	1,222,297,788	1,292,247,794
Tax on accounting profit at the applicable tax rate of 31% (2016: 32%)	378,912,314	413,519,294
Tax effect of amounts that are admissible for tax purposes	(96,731,360)	(188,814,545)
Tax effect of amounts that are inadmissible for tax purposes	45,870,369	68,775,217
Tax effect of tax credits / losses / minimum taxes	(207,507,925)	(315,645,604)
Income subject to final and minimum taxation	(41,145,793)	(4,889,700)
Income subject to super tax	27,765,051	27,055,338
Effect of prior year	29,700,156	13,912,642
Tax effect of timing differences	94,675,061	384,923,572
	231,537,873	398,836,214
Average effective rate of tax charged to profit and loss account	19%	31%

- 36.2** The tax provision is calculated by considering the tax applicable on local, exports and trading income in view of provisions of various sections of Income Tax Ordinance, 2001, after taking to account any adjustments of brought forward tax losses, minimum taxes and tax credits (if any) available under the Income Tax Ordinance, 2001.
- 36.3** The income tax assessments of the Company have been finalized up to and including the assessment year 2008, except for Tax Year 2004. Tax returns of subsequent years are deemed to be assessed under provisions of the Income Tax Ordinance, 2001, unless selected for audit by the taxation authorities. The Commissioner of Income Tax may at any time during the period of five years from date of filing of return, select the deemed assessment order for audit. As at the year end, the Company has filed tax returns up to tax year 2016.
- 36.4** No provision for tax on undistributed profits under section 5A of the Income Tax Ordinance, 2001 has been recognised in these financial statements, since, the aggregate amount of dividend on account of final dividend proposed and interim dividend paid during the year exceeds forty percent of the after tax profit for the year ended June 30, 2017 (Refer Note. 48). Further, the final cash dividend will be paid within six months of the end of the tax year 2017.

Rupees	Note	2017	2016
<b>37. EARNINGS PER SHARE - BASIC &amp; DILUTED</b>			
			Restated
Profit after taxation attributable to ordinary shareholders		990,759,915	893,411,580
Weighted average number of ordinary shares	37.1	235,285,608	234,873,174
Earnings per share - Basic		4.21	3.80

- 37.1** During the current year, the Company has issued 100% right shares (i.e. 100 ordinary shares for every 100 ordinary shares held). The Directors subscribed to 94,840,941 right shares amounting to Rs. 940,840,941 including the unsubscribed portion which represented 493,617 shares amounting to Rs. 4,936,173. The weighted average number of outstanding shares as at June 30, 2017 and June 30, 2016 includes the effect of bonus element in the rights issue.
- 37.2** Diluted earnings per share has not been presented as the Company does not have any convertible instruments in issue as at June 30, 2017.

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2017

Rupees	2017	2016
<b>38. CASH USED IN OPERATIONS</b>		
Profit before taxation	1,222,297,788	1,292,247,794
Adjustments for non-cash charges and other items:		
Depreciation	128,906,356	102,218,402
Finance costs	249,422,305	217,736,283
Notional interest on sponsor shareholders' loan	-	100,403,168
Defined benefit charge	25,089,860	20,118,683
Balances written back	-	(10,150,042)
Balances written off	6,468,003	2,520,518
(Gain) on sale of fixed assets	(285,089)	(3,405,793)
Return on 'held-to-maturity' investments	(21,064,467)	(18,256,761)
Provision for workers' profit participation fund	65,304,280	68,013,042
Provision for workers' welfare fund	18,483,538	14,929,449
	472,324,786	494,126,949
Profit before working capital changes	1,694,622,574	1,786,374,743
Effect on cash flow due to working capital changes		
(Increase) / decrease in current assets:		
Stores, spares & loose tools	(164,439,353)	(57,020,056)
Stock-in-trade	(1,161,073,272)	591,635,383
Trade debts	(413,619,940)	(469,164,420)
Advances	(85,494,772)	134,154,853
Short-term deposits & prepayments	(7,664,750)	408,785,775
Refunds due from the Government	(339,093,692)	(349,199,473)
Other receivables	(1,027,007)	988,795
	(2,172,412,786)	260,180,857
(Decrease) in current liabilities:		
Trade & other payables	(278,563,859)	(2,051,486,704)
	(756,354,071)	(4,931,104)
<b>39. CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR</b>		
Cash and cash equivalents included in the cash flow statement		
comprise of the following balance sheet amounts:		
Cash and bank balances	2,033,228,213	576,057,937
Temporary overdrawn	(91,098)	(287,795,888)
Short-term running and cash finances	(3,341,275,189)	(1,174,825,159)
	(1,308,138,074)	(886,563,110)

	2017	2016
<b>40. CAPACITY AND PRODUCTION</b>		
Total installed capacity (MT)		
Melting	642,000	546,000
Re-Rolling	688,000	688,000
Total active capacity available (MT)		
Melting	340,688	155,719
Re-Rolling	446,224	326,563
Actual production (MT)		
Melting	116,207	99,657
Re-Rolling	241,773	245,675

- 40.1** Total active capacity available is subject to availability of electricity and current available electricity load and comprise of currently active mills. Currently, the company is fully utilizing its available load capacity from its dedicated grid station and captive gas fired power plant. Melting production is dependant on availability of surplus load capacity after meeting re-rolling production. Increase in installed melting capacity is due to furnaces leased-in. During the year 19,279 MT of melting and 12,316 MT of re-rolling production was outsourced.

Numbers	2017	2016
<b>41. NUMBER OF EMPLOYEES</b>		
Total number of employees as at the end of the year	706	578
Weighted average number of employees	621	595

#### 42. RELATED PARTY DISCLOSURES

Related parties comprise entities with common directorship or under influence, Directors and key management personnel. Details of transactions with related parties during the year, other than those which have specifically been disclosed elsewhere in these financial statements, are as follows:

Rupees	2017	2016
<i>Associated companies due to common directorship:</i>		
Mughal Steel Metallurgies Corporation Limited		
- Sale	-	777,950,270
- Purchases	752,868,880	-
- Rolling income	4,074,860	82,428,886
- Rolling charges	-	36,922,952
- Rental income	2,800,000	4,800,000
- Reimbursement of expenses	305,518,504	30,347,214
Al-Bashir (Private) Limited		
- Rent paid	1,440,000	1,440,000
<i>Sponsor shareholders, Directors and Executives</i>		
Dividends paid		
- Directors	464,366,028	39,768,625
- Officers	13,625	750
Loans from sponsor shareholders - (repayment) / disbursement (including short-term and long-term loan)	675,213,068	382,295,370

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2017

Sale and purchase transactions have been carried out on commercial terms and conditions under comparable uncontrolled price method. Outstanding balances with related parties (if any) as at year end have been disclosed in relevant notes. There are no transactions with key management personnel other than under the terms of their employment. Any transactions, if any, with key management other than under terms of their employment have been disclosed in relevant notes. Transactions, with key management under terms of their employment have been disclosed in note. 43.

## 43. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS & EXECUTIVES

	Chief Executive		Executive Directors		Executives	
	2017	2016	2017	2016	2017	2016
Managerial remuneration	11,300,000	9,900,000	22,560,000	9,900,000	59,097,900	43,704,419
Retirement benefit	1,000,000	-	2,200,000	-	7,719,147	5,217,780
Other allowances	-	-	-	-	19,360,496	17,618,215
	12,300,000	9,900,000	24,760,000	9,900,000	86,177,543	66,540,414
Number of persons	1	1	2	1	58	45

**43.1** Non-Executive Directors including the Chairman, were paid remuneration aggregating to Rs. 6.920 million (2016: Rs. 15.360 million) with view of encouraging retention and value creation within the Company.

**43.2** Amount charged in these financial statements in respect of meeting fee includes meeting fee paid to:

	Chairman		Non - Executive Directors		Independent Director	
	2017	2016	2017	2016	2017	2016
Meeting fee	150,000	-	600,000	-	275,000	45,000
	150,000	-	600,000	-	275,000	45,000
Number of persons	1	1	4	1	1	1

**43.3** Chief Executive, Executive Directors and some of the executives are provided with Company maintained cars in accordance with their terms of employment. Executives include employees other than the Chief Executive and Directors, whose basic salary exceeds Rs. Rs. 500,000/- in a financial year.

**43.4** The Company bears travelling expenses of Chairman, Chief Executive and Directors relating to travel for official purposes including expenses incurred in respect of attending Board Meetings.

**43.5** The Chief Executive, Executive Directors and Executives as above including close members of the families of such individuals, represent key management personnel of the Company, i.e. persons having authority and responsibility for planning, directing and controlling the activities of the Company.

## 44. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

The Company has exposure to the following risks arising from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk

### Risk management framework

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board is also responsible for developing and monitoring the Company's risk management policies.

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. The Board meets frequently throughout the year for developing and monitoring the Company's risk management policies. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Audit Committee oversees how management monitors compliance with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Company. The Audit Committee is assisted in its oversight role by Internal Audit department. Internal Audit undertakes both regular and adhoc reviews of risk management controls and procedures, the results of which are reported to the Audit Committee.

#### 44.1 Financial instruments by category

Rupees	Other financial liabilities	Loans & receivables	Total
Financial assets measured at amortized cost			
<i>Maturity within one year:</i>			
- Trade debts	-	1,347,038,735	1,347,038,735
- Advances	-	26,988,548	26,988,548
- Other receivables	-	8,132,517	8,132,517
- Short-term investments	-	305,663,782	305,663,782
- Cash and bank balances	-	2,033,228,213	2,033,228,213
<i>Maturity after one year</i>			
- Long-term loan to employees	-	5,640,118	5,640,118
- Long-term deposits	-	18,258,313	18,258,313
<b>June 30, 2017</b>	-	3,744,950,226	3,744,950,226
Financial liabilities measured at amortized cost			
<i>Maturity within one year:</i>			
- Trade & other payables	1,799,587,052	-	1,799,587,052
- Accrued profit / interest / mark-up	66,546,870	-	66,546,870
- Short-term borrowings	6,653,380,890	-	6,653,380,890
- Long-term financing	31,712,571	-	31,712,571
<b>June 30, 2017</b>	8,551,227,383	-	8,551,227,383

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2017

Rupees	Other financial liabilities	Loans & receivables	Total
Financial assets measured at amortized cost			
Maturity up to one year:			
- Trade debts	-	939,886,798	939,886,798
- Advances	-	16,055,097	16,055,097
- Other receivables	-	3,164,243	3,164,243
- Short-term investments	-	108,492,583	108,492,583
- Cash and bank balances	-	576,057,937	576,057,937
Maturity after one year			
- Long-term loan to employees	-	1,909,300	1,909,300
- Long-term deposits	-	18,258,313	18,258,313
June 30, 2016	-	1,663,824,271	1,663,824,271
Financial liabilities measured at amortized cost			
Maturity within one year:			
- Trade & other payables	1,994,293,426	-	1,994,293,426
- Accrued profit / interest / mark-up	36,557,576	-	36,557,576
- Short-term borrowings	3,498,798,248	-	3,498,798,248
- Long-term financing	72,460,528	-	72,460,528
Maturity after one year:			
- Long-term financing	973,844,194	-	973,844,194
June 30, 2016	6,575,953,972	-	6,575,953,972
Rupees	2017		2016
Off balance sheet financial instruments:			
Letters of credits	3,285,578,259		1,501,682,609
Letters of guarantees	738,752,822		212,117,000
	4,024,331,081		1,713,799,609

## 44.2 Credit Risk

Credit risk represents the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. Company's credit risk is primarily attributable to its long-term deposits, long-term loan to employees, trade debts, advances to employees, other receivables, short-term investments and its balances with banks.

To manage credit risk, the Company maintains procedures covering the application for credit approvals, granting and renewal of counter party limits and monitoring of exposures against these limits. As part of these processes the financial viability of all counterparties is regularly monitored and assessed.



**i) Exposure to credit risk:**

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date is as follows:

Rupees	2017	2016
Financial assets at amortized cost		
<i>Loans &amp; receivables:</i>		
- Long-term loans to employees	5,640,118	1,909,300
- Long-term deposits	18,258,313	18,258,313
- Trade debts	1,347,038,735	939,886,798
- Advances	26,988,548	16,055,097
- Other receivables	8,132,517	3,164,243
- Short-term investments	305,663,782	108,492,583
- Bank balances	2,032,899,651	573,666,318
	3,744,621,664	1,661,432,652
Secured	389,933,334	18,745,917
Unsecured	3,354,688,330	1,642,686,735
	3,744,621,664	1,661,432,652

**ii) Concentration of credit risk:**

The Company identifies concentration of credit risk by reference to type of counterparty. Maximum exposure to credit risk by type of counterparty is as follows:

Rupees	2017	2016
Customers	1,347,038,735	939,886,798
Banking companies and financial institutions	2,341,197,776	682,541,624
Others	56,385,153	39,004,230
	3,744,621,664	1,661,432,652

Geographically there is no concentration of credit risk.

**iii) Credit quality and impairment:**

Credit quality of financial assets is assessed by reference to external credit ratings, where available, or to historical information about counterparty default rates. Counterparties, with the exception of customers, long-term loans to employees, long-term deposits and other receivables (except for interest accrued) have external credit ratings determined by various credit rating agencies.

**a) Counterparties without external credit ratings:**

The counterparties for which external credit ratings are not available have been assessed by reference to internal credit ratings determined based on their historical information for any default in meeting obligations. These mainly include customers which are counterparties to local trade debt against sale of steel products. Long-term loans to employees, long-term deposits and other receivables are considered good.

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2017

The analysis of ages of trade debts of the Company as at the reporting date is as follows:

Rupees	2017	2016
- Not past due 30 days	394,520,785	493,465,644
- Past due 31-90 days	663,775,332	416,177,542
- Past due 91-180 days	169,792,472	27,797,864
- Past due 181-360 days	116,045,247	1,473,778
- Past due 360 days	2,904,899	971,970
	1,347,038,735	939,886,798

The management believes that no impairment allowance is necessary in respect of trade debts since significant amount of past due debts are secured.

Customer credit risk is managed according to Company's policy, procedures and controls relating to customer credit risk management. Credit limits are established for all customers based on internal rating criteria. Credit quality of the customer is assessed and based on an extensive credit rating. Outstanding customer receivables are regularly monitored. Trade debts amounting to Rs. 354.833 million (2016: Rs. Nil) are secured against letter of credit.

Detail of trade debts from related party is disclosed in their respective notes.

## b) Counterparties with external credit ratings:

These include banking companies and financial institutions which are counterparties to cash deposits, term-deposits & margin deposits thereon etc.

Following are the credit ratings of the counterparties with external credit ratings:

		Rating	
	Agency	Short-term	Long-term
Banks:			
Allied Bank limited	JCR-VIS	A1+	AA+
Askari Bank Limited	PACRA	A1+	AA+
Bank Al-Habib Limited	PACRA	A1+	AA+
Bank Alfalah Limited	PACRA	A1+	AA
Bank of Punjab	PACRA	A1+	AA
BankIslami Pakistan Limited	PACRA	A1	A+
Dubai Islamic Pakistan Limited	JCR-VIS	A-1	AA+
Faysal Bank Limited	PACRA	A1+	AA
Habib Bank Limited	JCR-VIS	A-1+	AAA
Habib Metropolitan Bank Limited	PACRA	A1+	AA+
JS Bank Limited	PACRA	A1+	AA-
MCB Bank Limited	PACRA	A1+	AAA
MCB Islamic Bank Limited	PACRA	A1	A
Meezan Bank Limited	JCR-VIS	A-1+	AA
National Bank of Pakistan	PACRA	A1+	AAA
Samba Bank Limited	JCR-VIS	A-1	AA
Silk Bank Limited	JCR-VIS	A-2	A-
Soneri Bank Limited	PACRA	A1+	AA-
Standard Chartered Bank Limited	PACRA	A1+	AAA
Summit Bank Limited	JCR-VIS	A-1	A-
United Bank Limited	JCR-VIS	A-1+	AAA

Due to the Company's long standing business relationships with these counterparties and after giving due consideration to their strong financial standing, management does not expect non-performance by these counterparties on their obligations to the Company. Accordingly the credit risk is minimal.

Out of the total balances of Rs 2,338.563 million (2016: Rs. 682.158 million) with banking companies and financial institutions, amounts aggregating to Rs. 1,279.401 million (2016: Rs. 375.915 million) are with banks having short-term credit rating of A1+. Whereas the remaining amounts are placed with banks having minimum short-term credit rating of A2. Management, after giving due consideration to their strong financial standing, does not expect non-performance by these counter parties on their obligations to the Company.

#### 44.3 Liquidity Risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial assets, or that such obligations will have to be settled in a manner unfavourable to the Company. Management closely monitors the Company's liquidity and cash flow position. This includes maintenance of balance sheet liquidity ratios, debtors and creditors concentration both in terms of the overall funding mix and avoidance of undue reliance on large individual customers.

Ultimate responsibility for liquidity risk management rests with the Board of Directors, which has built an appropriate liquidity risk management framework for the management of the Company's short, medium and long-term funding and liquidity management requirements. The Company manages liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities. Included in Notes. 27.2 to the financial statements is a detail of additional undrawn facilities that the Company has at its disposal to further reduce liquidity risk.

##### i) Exposure to liquidity risk:

The following are the remaining contractual maturities at the reporting date. The amounts are grossed and undiscounted, except, for sponsor shareholders' loan which had been discounted (note. 23.2) and include estimated interest payments and exclude the impact of netting agreements.

Rupees	June 30, 2017				
	Carrying amount	Contractual cash flows	Within 1 year	Between 1 & 5 years	After 5 year
Non-derivative financial liabilities					
<i>At amortized cost</i>					
- Long-term financing	31,712,571	36,747,958	36,747,958	-	-
- Short-term borrowings	6,653,380,890	6,653,380,890	6,653,380,890	-	-
- Trade & other payables	1,799,587,052	1,799,587,052	1,799,587,052	-	-
- Accrued profit / interest / mark-up	66,546,870	66,546,870	66,546,870	-	-
June 30, 2017	8,551,227,383	8,556,262,770	8,556,262,770	-	-

Rupees	June 30, 2016				
	Carrying amount	Contractual cash flows	Within 1 year	Between 1 & 5 years	After 5 year
Non-derivative financial liabilities					
<i>At amortized cost</i>					
- Long-term financing	1,046,304,722	1,123,270,102	155,877,532	130,699,503	836,693,067
- Short-term borrowings	3,498,798,248	3,498,798,248	3,498,798,248	-	-
- Trade & other payables	1,994,293,426	1,994,293,426	1,994,293,426	-	-
- Accrued profit / interest / mark-up	36,557,576	36,557,576	36,557,576	-	-
June 30, 2016	6,575,953,972	6,652,919,352	5,685,526,782	130,699,503	836,693,067

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2017

## 44.4 Market Risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's income or the value of its holdings of the financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing return.

### i) Currency risk:

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of change in foreign exchange rates. The company is mainly exposed to currency risk on foreign creditors and foreign letter of creditors which are denominated in currency other than the functional currency of the Company.

### a) Exposure to currency risk:

The Company's exposure to foreign currency risk is as follows:

Rupees	2017	2016
	FCY	FCY
<b>Liabilities:</b>		
- Foreign creditors (USD)	1,984,496	11,552,186
- Foreign creditors (EURO)	-	77,150
<b>Off balance sheet items:</b>		
- Outstanding letters of credit (USD)	19,574,368	14,342,718
- Outstanding letters of credit (EURO)	10,295,409	-
<b>The following exchange rate has been applied</b>		
as at the reporting date (USD)	104.93	104.70
at the reporting date (EURO)	119.63	116.31

The figures represent foreign currency balances after conversion in Pak Rupees using exchange rates prevailing at the balance sheet date.

### b) Sensitivity analysis:

At the reporting date, if the PKR had reasonably possibly strengthened / weakened by 5% against USD, it would have affected the measurement of financial instruments denominated in foreign currency and affected profit after taxation by the amounts shown below at the balance sheet date.

Rupees	2017	2016
Net effect on profit after tax due to:		
- increase / decrease in foreign creditors (USD)	10,411,658	60,475,694
- increase / decrease in foreign creditors (EURO)	-	448,666
- increase / decrease in outstanding letters of credit (USD)	102,696,921	75,084,130
- increase / decrease in outstanding letters of credit (EURO)	61,581,992	-
	174,690,571	136,008,490

The analysis assumes that all other variables, in particular interest rates, remain constant and ignores any impact of forecast sales and purchases.

**c) Currency risk management:**

The Company manages currency risk by maintaining balance between sight and deferred letters of credit and switching amongst them when required necessary.

**ii) Price risk:**

Price risk represents the risk that the fair value or future cash flows of financial instrument will fluctuate because of changes in market prices, other than those arising from interest rate risk or currency risk, whether those changes are caused by factors specific to the individual financial instruments or its issuer, or factors affecting all similar financial instruments trading in market.

The Company does not hold any investments which exposed it to price risk.

**iii) Interest rate risk:**

Interest rate risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

**a) Exposure to interest rate risk:**

At the reporting date the interest rate profile of the Company's interest bearing financial instruments was as follows:

Rupees	2017	2016
Financial assets:		
<i>Fixed rate instruments</i>		
- Short-term investments	305,663,782	108,492,583
Financial liabilities:		
<i>Fixed rate instruments</i>		
- Sponsor shareholders' loan	-	937,096,235
	-	937,096,235
<i>Variable rate instruments</i>		
- Long-term financing	31,712,571	109,208,487
- Short-term borrowings	7,976,911,126	3,429,986,906
	8,008,623,697	3,539,195,393

**b) Sensitivity analysis:**

Sensitivity to interest rate risk arises from mismatch of financial assets and financial liabilities that mature or re-price in a given period.

**Fair value sensitivity analysis for fixed rate instruments:**

The company does not account for any fixed rate financial instruments at fair value through profit and loss, therefore, a change in interest rate at the reporting date would not affect the profit and loss account.

**Cash flow sensitivity analysis for variable rate instruments:**

A change of 100 basis points in interest rates at reporting date would have increased / decreased profit for the year by Rs. 51.183 million (2016: 30.321 million)

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2017

The related mark-up rates for variable rate financial instruments are indicated in the relevant notes to the financial statements. The sensitivity analysis prepared is not necessarily indicative of the effects on the profit for the period and assets / liabilities of the Company.

**c) Interest rate risk management:**

The Company manages these mismatches through risk management strategies where significant changes in gap position can be adjusted. The Company's significant borrowings are based on variable rate pricing that is mostly dependent on Karachi Inter bank Offer Rate ("KIBOR") as indicated in respective notes.

## **44.5 Fair value measurements**

**i) Fair value at initial recognition**

The Company takes in to account factors specific to the transaction and to the asset or liability, when determining whether or not the fair value at initial recognition equals the transaction price. Except for sponsor shareholders' loan, long term loans to employees and long term deposits, the fair value of financial assets and financial liabilities recognised in these financial statements equals the transaction price at initial recognition. Due to im-material effect the fair value of long-term loans to employees and long-term deposits has not been determined and their carrying value has been assumed to be equal to their fair value.

**ii) Valuation techniques and inputs used**

The fair values of sponsor shareholders' loan at initial recognition was determined in accordance with generally accepted pricing model based upon discounted cash flow analysis, with the most significant input representing Level 2 being the adjusted discount rate that reflected the credit risk of counterparties. Since the discount factor which is significant to the entire measurement had been adjusted, therefore, the fair value measurement of sponsors' loan was categorised within Level 3 of the fair value hierarchy.

The interest rate used to discount estimated cash flows, reflected assumptions that market participants would use when pricing a financial liability of similar nature and characteristics.

For instruments carried at amortized cost, since majority of the interest bearing instruments are variable rate based instruments, there is no difference in carrying amount and the fair value. Further, for fixed rate instruments, since there is no significant difference in market rate and the rate of instrument and therefore most of the fixed rate instruments are of short-term in nature, fair value significantly approximates to carrying value.

**iii) Fair value of the Company's financial assets and financial liabilities that are measured at fair value on recurring basis after initial recognition:**

The Company does not measure any financial assets and financial liabilities at fair value on recurring basis.

**iv) Fair value of the Company's financial assets and liabilities that are not measured at fair value after initial recognition:**

The carrying amount of financial assets and financial liabilities recognized in these financial statements approximate their respective fair values. Fair values of financial assets and liabilities carried at amortized cost have been determined for disclosure purposes only and have been

categorised in level 2 of fair value hierarchy except for sponsor shareholders' loan which has been categorised in level 3.

Rupees	June 30, 2017		June 30, 2016	
	Carrying amount	Fair value	Carrying amount	Fair value
Financial assets carried at amortized cost:				
- Long-term loan to employees	5,640,118	5,640,118	1,909,300	1,909,300
- Long-term deposits	18,258,313	18,258,313	18,258,313	18,258,313
- Trade debts	1,347,038,735	1,347,038,735	939,886,798	939,886,798
- Advances	26,988,548	26,988,548	16,055,097	16,055,097
- Other receivables	8,132,517	8,132,517	3,164,243	3,164,243
- Short-term investments	305,663,782	305,663,782	108,492,583	108,492,583
- Cash and bank balances	2,033,228,213	2,033,228,213	576,057,937	576,057,937
	3,744,950,226	3,744,950,226	1,663,824,271	1,663,824,271
Financial liabilities carried at amortized cost:				
- Trade and other payables	1,799,587,052	1,799,587,052	1,994,293,426	1,994,293,426
- Accrued profit / interest / mark-up	66,546,870	66,546,870	36,557,576	36,557,576
- Short-term borrowings	6,653,380,890	6,653,380,890	3,498,798,248	3,498,798,248
- Long-term financing	31,712,571	31,712,571	1,046,304,722	1,046,304,722
	8,551,227,383	8,551,227,383	6,575,953,972	6,575,953,972

**v) Determination of fair values:**

A number of the Company's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and / or disclosure purposes based on the following methods:

**a) Non-derivative financial assets**

The fair value of non-derivative financial assets is estimated as the present value of future cash flows, discounted at the market rate of interest at the reporting date. This fair value is determined for disclosure purposes.

**b) Non-derivative financial liabilities**

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date.

Rupees	Note	2017	2016
<b>vi)</b> Reconciliation of level 3 fair value measurement:			
Opening balance		937,096,235	836,693,067
Recognized in profit & loss account		-	100,403,168
De-recognition adjustment	23.2.1	(937,096,235)	-
Closing balance		-	937,096,235

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2017

## 45. OPERATING SEGMENTS - ENTITY WIDE INFORMATION

These financial statements have been prepared on the basis of a single reportable segment, i.e "Steel Segment".

- (i) Revenue from steel products represents 100% of the total revenue of the company.
- (ii) Majority of the sale is made to customers within the country.
- (iii) All non-current assets of the Company as at June 30, 2017 are located in Pakistan.

## 46. CAPITAL RISK MANAGEMENT

The Board's policy is to maintain an efficient capital base so as to maintain investor, creditor and market confidence and to sustain the future development of its business. The Board of Directors monitors the return on capital employed, which the Company defines as operating income divided by total capital employed. The Board of Directors also monitors the level of dividends to ordinary shareholders.

The Company's objectives when managing capital are:

- (i) to safeguard the entity's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders and;
- (ii) to provide an adequate return to shareholders.

The Company manages the capital structure in the context of economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may, for example, adjust the amount of dividends paid to shareholders, issue new shares, or sell assets to reduce debt.

Rupees		2017	2016
	<b>Unit</b>		
Total debt from banking companies	Rupees	8,008,623,697	2,937,915,477
Total debt from sponsor shareholders	Rupees	37,082,301	1,319,391,605
	Rupees	8,045,705,998	4,257,307,082
Less: cash and bank balances	Rupees	(775,229,963)	(576,057,937)
Net debt	Rupees	7,270,476,035	3,681,249,145
Total equity	Rupees	6,637,098,287	4,235,429,579
Total capital employed	Rupees	13,907,574,322	7,916,678,724
Gearing	Percentage	52%	46%

Total debt comprises of long-term financing & short-term borrowings including Murabahah and excluding temporary overdraft. Cash and bank balances does not include cash in respect of right issue.

There was no changes in the Company's approach to capital management during the year. The Company is not subject to externally imposed capital requirements, except those, related to maintenance of debt covenants commonly imposed by the providers of debt finance which the Company has complied with.



#### 47. CORRESPONDING FIGURES

The corresponding figures have been rearranged or reclassified, wherever necessary, for the purpose of better presentation, however, no material significant reclassifications other than those disclosed below have been made:

Reclassified from component	Reclassified to component	Rupees
Cost of sales	Cost of sales	
- Raw material purchases	- Conversion charges paid to contract manufacturers	400,942,430
Share capital and reserves	Reserves	
- Capital reserves	- Capital reserves	439,413,456
	Equity portion of sponsor shareholders' loan	425,689,277
Share capital and reserves	Reserves	
- Revenue reserve	- Revenue reserve	2,112,328,596

#### 48. SUBSEQUENT EVENTS - NON ADJUSTING EVENTS

The Board of Directors in their meeting held on September 18, 2017 has proposed a final cash dividend of Rs. 0.60/- per share (2016: Rs. 3.00/- per share) for the year ended June 30, 2017, amounting to Rs. 150.960 million (2016: Rs 377.395 million) subject to the approval of members at the annual general meeting. This is in addition to the interim cash dividend of Rs. 2.00 (2016: Rs. Nil) per share resulting in a total cash dividend for the year of Rs. 2.60 (2016: Rs 3.00) per share. The effect of final cash dividend shall be accounted for in the period in which it is approved by the members.

#### 49. DATE OF AUTHORIZATION

These financial statements were authorized for issue on September 18, 2017 by the Board of Directors of the Company.

#### 50. GENERAL

The figures have been rounded off to the nearest rupee.

Chief Executive Officer/Director

Director

Chief Financial Officer



MUGHAL IRON & STEEL INDUSTRIES LIMITED

# PATTERN & CATEGORY OF SHAREHOLDING

# PATTERN OF SHAREHOLDING

AS ON JUNE 30, 2017

No. of shareholder	Having shares		Shares held	Percentage
	From	To		
678	1	100	30376	0.0121
1106	101	500	434034	0.1725
1627	501	1000	1280294	0.5089
2668	1001	5000	5177152	2.0577
263	5001	10000	2074270	0.8244
94	10001	15000	1202855	0.4781
76	15001	20000	1433958	0.5699
38	20001	25000	894838	0.3557
29	25001	30000	827865	0.329
11	30001	35000	359046	0.1427
18	35001	40000	706644	0.2809
10	40001	45000	425928	0.1693
16	45001	50000	775142	0.3081
7	50001	55000	370292	0.1472
11	55001	60000	637275	0.2533
4	60001	65000	255623	0.1016
5	65001	70000	339108	0.1348
3	70001	75000	217000	0.0862
5	75001	80000	389000	0.1546
1	80001	85000	81000	0.0322
4	85001	90000	355571	0.1413
4	90001	95000	374932	0.149
5	95001	100000	498429	0.1981
2	100001	105000	206420	0.082
2	105001	110000	215006	0.0855
6	115001	120000	718242	0.2855
2	120001	125000	245000	0.0974
5	125001	130000	643429	0.2557
1	135001	140000	135500	0.0539
1	140001	145000	141000	0.056
1	145001	150000	149000	0.0592
1	150001	155000	154000	0.0612
2	155001	160000	315500	0.1254
1	160001	165000	164384	0.0653
1	165001	170000	170000	0.0676
1	175001	180000	179000	0.0711
1	180001	185000	182000	0.0723
1	190001	195000	190500	0.0757
1	200001	205000	205000	0.0815
2	225001	230000	456000	0.1812
1	230001	235000	232000	0.0922
5	245001	250000	1246000	0.4952
2	310001	315000	626500	0.249
1	325001	330000	328031	0.1304
2	395001	400000	797500	0.317
1	480001	485000	480500	0.191
1	555001	560000	560000	0.2226
1	620001	625000	624600	0.2483
1	690001	695000	693500	0.2756
1	735001	740000	735166	0.2922
1	740001	745000	741000	0.2945
1	745001	750000	745900	0.2965
1	795001	800000	800000	0.318
1	840001	845000	843000	0.3351
1	845001	850000	848953	0.3374
1	910001	915000	914500	0.3635
1	950001	955000	951500	0.3782
1	1130001	1135000	1131500	0.4497
1	1155001	1160000	1158978	0.4606
1	1250001	1255000	1252000	0.4976
1	1350001	1355000	1354836	0.5385
1	2065001	2070000	2066774	0.8215
1	2280001	2285000	2285000	0.9082
1	2380001	2385000	2382942	0.9471
1	2825001	2830000	2826000	1.1232
1	3995001	4000000	4000000	1.5898
1	4485001	4490000	4489508	1.7844
1	4595001	4600000	4600000	1.8283
1	5550001	5555000	5554500	2.2077
1	6060001	6065000	6063728	2.4101
1	9330001	9335000	9333300	3.7096
1	55230001	55235000	55231133	21.952
1	55720001	55725000	55720219	22.1464
1	56365001	56370000	56369969	22.4046
6754		Company Total	251599650	100

# CATEGORY OF SHAREHOLDERS

AS ON JUNE 30, 2017

Particulars	No of Shareholders	Shares Held	Percentage
SPONSORS, DIRECTORS, CEO AND CHILDREN	9	189188265	75.1942
BANKS, DFI AND NBFI	1	250000	0.0994
INSURANCE COMPANIES	10	13479674	5.3576
MUTUAL FUNDS	41	13421067	5.3343
GENERAL PUBLIC (LOCAL)	6445	24725115	9.8272
GENERAL PUBLIC (FOREIGN)	159	728663	0.2896
OTHERS	82	9575880	3.8060
MODARABAS	6	149986	0.0596
FOREIGN COMPANIES	1	81000	0.0322
Company Total	6754	251599650	100.0000

Folio No	Name	Code	Shares Held	Percentage
0000000000001	MIRZA JAVAID IQBAL	001	55231133	21.9520
0000000000002	JAMSHED IQBAL	001	56369969	22.4046
0000000000003	MUHAMMAD MUBEEN TARIQ MUGHAL	001	55720219	22.1464
0000000000004	FAHAD JAVAID	001	4600000	1.8283
0000000000005	KHURRAM JAVAID	001	4489508	1.7844
0000000000006	FAZEEL BIN TARIQ	001	5554500	2.2077
0000000000007	WALEED BIN TARIQ	001	1158978	0.4606
0000000000008	MATEEN JAMSHED	001	6063728	2.4101
0000000000009	SYED SALMAN ALI SHAH	001	230	0.0001
009944000024	AL BARAKA BANK (PAKISTAN) LIMITED	004	250000	0.0994
002139000029	PREMIER INSURANCE LIMITED	005	154000	0.0612
002451000021	JUBILEE GENERAL INSURANCE COMPANY LIMITED	005	843000	0.3351
003277002538	EFU LIFE ASSURANCE LTD	005	9333300	3.7096
003277008372	EXCEL INSURANCE CO.LTD.	005	41424	0.0165
003277009371	JUBILEE LIFE INSURANCE COMPANY LIMITED	005	2826000	1.1232
003277009404	ALLIANZ EFU HEALTH INSURANCE LIMITED	005	170000	0.0676
003277015009	CENTURY INSURANCE COMPANY LTD.	005	31950	0.0127
003459000996	ASKARI GENERAL INSURANCE CO. LTD.	005	30000	0.0119
013748000550	ADAMJEE LIFE ASSURANCE COMPANY LIMITED-ISF	005	40000	0.0159
013748000915	ADAMJEE LIFE ASSURANCE CO.LTD - DGF	005	10000	0.0040
003277001149	B.F.MODARABA	006	25000	0.0099
003277004962	FIRST ALNOOR MODARABA	006	500	0.0002
005371000028	CDC - TRUSTEE MCB PAKISTAN STOCK MARKET FUND	006	1252000	0.4976
005488000025	CDC - TRUSTEE PAKISTAN CAPITAL MARKET FUND	006	135500	0.0539
005819000023	CDC - TRUSTEE ALHAMRA ISLAMIC STOCK FUND	006	205000	0.0815
005959000027	CDC - TRUSTEE ATLAS STOCK MARKET FUND	006	713	0.0003
006072000023	CDC - TRUSTEE FIRST DAWOOD MUTUAL FUND	006	30000	0.0119
006171000021	CDC - TRUSTEE FAYSAL BALANCED GROWTH FUND	006	32000	0.0127
007252000020	CDC - TRUSTEE FAYSAL ASSET ALLOCATION FUND	006	40000	0.0159
007377000026	CDC - TRUSTEE UBL STOCK ADVANTAGE FUND	006	914500	0.3635
007419008676	PAK QATAR INDIVIDUAL FAMILY PARTICIPANT INVEST FUND	006	40000	0.0159
009456000024	CDC - TRUSTEE AL-AMEEN SHARIAH STOCK FUND	006	1131500	0.4497
009480000021	CDC - TRUSTEE NAFA STOCK FUND	006	2066774	0.8215
010496000027	CDC - TRUSTEE DAWOOD ISLAMIC FUND	006	30000	0.0119
010603000021	CDC - TRUSTEE APF-EQUITY SUB FUND	006	487	0.0002
010801000027	CDC - TRUSTEE NAFA ISLAMIC ASSET ALLOCATION FUND	006	1354836	0.5385
010900000025	CDC - TRUSTEE APIF - EQUITY SUB FUND	006	7000	0.0028
011056000028	CDC - TRUSTEE HBL MULTI - ASSET FUND	006	81	0.0000
011262000023	CDC - TRUSTEE MCB PAKISTAN ASSET ALLOCATION FUND	006	71000	0.0282
012195000021	CDC - TRUSTEE ABL STOCK FUND	006	54292	0.0216
012310000025	CDC - TRUSTEE FIRST HABIB STOCK FUND	006	39500	0.0157
012336000023	CDC - TRUSTEE LAKSON EQUITY FUND	006	624600	0.2483
012625000027	CDC-TRUSTEE NAFA ASSET ALLOCATION FUND	006	250000	0.0994
013714000025	CDC - TRUSTEE HBL PF EQUITY SUB FUND	006	325	0.0001
014126000026	CDC-TRUSTEE FIRST HABIB ISLAMIC STOCK FUND	006	43000	0.0171
014472000025	CDC - TRUSTEE UBL ASSET ALLOCATION FUND	006	123000	0.0489
014480000024	CDC - TRUSTEE PIML STRATEGIC MULTI ASSET FUND	006	20000	0.0079

# CATEGORY OF SHAREHOLDERS

AS ON JUNE 30, 2017

Folio No	Name	Code	Shares Held	Percentage
014514000028	CDC - TRUSTEE FIRST CAPITAL MUTUAL FUND	006	65000	0.0258
014605000027	CDC - TRUSTEE AL-AMEEN ISLAMIC ASSET ALLOCATION FUND	006	246000	0.0978
014761000029	CDC - TRUSTEE PIML ISLAMIC EQUITY FUND	006	55000	0.0219
014845000029	CDC-TRUSTEE AL-AMEEN ISLAMIC RET. SAV.FUND-EQUITY SUB FUND	006	182000	0.0723
014860000027	CDC - TRUSTEE UBL RETIREMENT SAVINGS FUND - EQUITY SUB FUND	006	179000	0.0711
014977000024	CDC - TRUSTEE NAFA ISLAMIC PRINCIPAL PROTECTED FUND - II	006	20902	0.0083
015974000023	CDC - TRUSTEE NAFA ISLAMIC STOCK FUND	006	735166	0.2922
016279000027	CDC - TRUSTEE FAYSAL ISLAMIC ASSET ALLOCATION FUND	006	67000	0.0266
016386000024	CDC - TRUSTEE AL AMEEN ISLAMIC DEDICATED EQUITY FUND	006	2382942	0.9471
016394000023	CDC - TRUSTEE PIML ASSET ALLOCATION FUND	006	120000	0.0477
016402000020	CDC - TRUSTEE NAFA ISLAMIC ACTIVE ALLOCATION EQUITY FUND	006	745900	0.2965
016410000029	ABA ALI HABIB SECURITIES (PVT) LIMITED - MF	006	500	0.0002
016535000024	CDC - TRUSTEE LAKSON TACTICAL FUND	006	118242	0.0470
016626000023	CDC - TRUSTEE LAKSON ISLAMIC TACTICAL FUND	006	11807	0.0047
000000008307	SUSPENSE ACCOUNT (R-1) MCB & SUMMIT	010	848953	0.3374
000208034583	IRFAN ASHFAQ & COMPANY (PRIVATE) LIMITED	010	32000	0.0127
001826078576	TRUSTEE-IQBAL ADAMJEE TRUST	010	226000	0.0898
001826087767	ABRIS (PRIVATE) LIMITED	010	40000	0.0159
001826091793	ASKARI GENERAL INSURANCE COMPANY LIMITED	010	15000	0.0060
003038000038	STANDARD CAPITAL SECURITIES (PVT) LIMITED	010	40000	0.0159
003277002404	MOHAMAD AMIN BROS (PVT) LIMITED	010	30000	0.0119
003277004841	BULK MANAGEMENT PAKISTAN (PVT.) LTD.	010	50000	0.0199
003277007633	TRUSTEES MOHAMAD AMIN WAKF ESTATE	010	40000	0.0159
003277026972	WESTBURY (PRIVATE) LTD	010	400000	0.1590
003277045542	NAVEENA EXPORTS (PVT) LTD	010	50000	0.0199
003277048863	CUMBERLAND (PVT) LIMITED	010	20000	0.0079
003277050590	TECHNOLOGY LINKS (PVT.) LIMITED	010	5000	0.0020
003277067767	ANAM FABRICS (PVT) LTD.	010	20000	0.0079
003277069336	RIBAT-UL-ULUM-IL-ISLAMIYAH	010	1150	0.0005
003277072577	HAMEED SHAFI HOLDINGS (PVT) LTD.	010	12000	0.0048
003277082969	TRUSTEE MOMIN ADAMJEE WELFARE TRUST	010	40000	0.0159
003277083462	NADEEM INTERNATIONAL (PVT.) LTD.	010	2000	0.0008
003277086315	SKYLINE ENTERPRISES (PVT) LTD	010	94000	0.0374
003277086759	SOORTY ENTERPRISES (PVT) LTD.	010	900	0.0004
003277089780	GLOBE MANAGERMENTS (PRIVATE) LIMITED	010	49500	0.0197
003277090405	DAWOOD FAMILY TAKAFUL LIMITED	010	78500	0.0312
003277090406	DAWOOD FAMILY TAKAFUL LIMITED	010	95000	0.0378
003277090408	DAWOOD FAMILY TAKAFUL LIMITED	010	10000	0.0040
003350000022	ZAHID LATIF KHAN SECURITIES (PVT) LTD.	010	76000	0.0302
003525063817	NH SECURITIES (PVT) LIMITED.	010	20000	0.0079
003525067679	TRUSTEES KOHINOOR TEX MILLS LTD (RAIWIND DIV) EMP PROV FUND	010	20000	0.0079
003525082219	UHF CONSULTING (PRIVATE) LIMITED	010	1000	0.0004
003525087235	MAPLE LEAF CAPITAL LIMITED	010	1	0.0000
003525089724	SUNRAYS TEXTILE MILLS LIMITED	010	20000	0.0079
003657000025	CONTINENTAL CAPITAL MANAGEMENT (PVT) LTD	010	11000	0.0044
003939000021	PEARL SECURITIES LIMITED	010	313000	0.1244
004192000021	NETWORTH SECURITIES LIMITED	010	80000	0.0318
004374000029	IQBAL USMAN KODVAVI SECURITIES (PVT) LTD	010	99929	0.0397
004457000045	FDM CAPITAL SECURITIES (PVT) LIMITED	010	10000	0.0040
004705087224	FEDERAL BOARD OF REVENUE	010	63623	0.0253
004804020205	FORTRESS TEXTILE PRIVATE LIMITED	010	26500	0.0105
004812000024	PAK-OMAN INVESTMENT COMPANY LTD.	010	60000	0.0238
004952000028	SHERMAN SECURITIES (PRIVATE) LIMITED	010	500	0.0002
005298000028	MAAN SECURITIES (PRIVATE) LIMITED	010	21000	0.0083
005405010923	UNIFIED JUNCTIONS SERVICES (PVT) LTD	010	25000	0.0099
005587000048	FIRST NATIONAL EQUITIES LIMITED	010	10000	0.0040
005660000022	ABBASI SECURITIES (PRIVATE) LIMITED	010	2000	0.0008
005660015202	TRUSTEE FRANCISCANS OF ST.JOHN THE BAPTIST PAKISTAN	010	2000	0.0008
005736000015	NCC - PRE SETTLEMENT DELIVERY ACCOUNT	010	328031	0.1304
006684115215	IFI ASSOCIATES	010	190500	0.0757
006684117146	TRUST IQBAL ADAMJEE	010	128500	0.0511
006684159411	PAKISTAN INDUSTRIAL AND COMMERCIAL LEASING LTD.	010	1500	0.0006
007294000026	AL-HAQ SECURITIES (PVT) LTD.	010	741000	0.2945

Folio No	Name	Code	Shares Held	Percentage
007419013130	PAK QATAR INVESTMENT ACCOUNT	010	120000	0.0477
007450000026	DAWOOD EQUITIES LTD.	010	5000	0.0020
007450001040	TRUSTEE-FIRST DAWOOD INV. BANK LTD. & OTHER EMPOLYEEES P.FUND	010	11000	0.0044
007450023234	DAWOOD FAMILY TAKAFUL LIMITED EMPLOYEES PROVIDENT FUND	010	6000	0.0024
010629064934	TRUSTEE CHERAT CEMENT COMPANY LTD.STAFF GRATUITY FUND	010	95000	0.0378
010819000026	PAK BRUNEI INVESTMENT COMPANY LIMITED	010	100000	0.0397
011692000021	ABA ALI HABIB SECURITIES (PVT) LIMITED	010	4000000	1.5898
012690000947	PROSPERITY WEAVING MILLS LIMITED	010	10000	0.0040
012690001002	NAGINA COTTON MILLS LIMITED	010	25000	0.0099
013128000027	PEARL SECURITIES LIMITED - MF	010	21500	0.0085
013300000025	BMA CAPITAL MANAGEMENT LTD. - MF	010	46000	0.0183
013649000024	JS GLOBAL CAPITAL LIMITED - MF	010	25500	0.0101
013748000667	TRUSTEE-THE KOT ADDU POWER CO. LTD. EMPLOYEES PENSION FUND	010	45142	0.0179
013748000691	AKHUWAT	010	20560	0.0082
014118000027	ASDA SECURITIES (PVT.) LTD.	010	89571	0.0356
014415000021	CDC - TRUSTEE NAFA PENSION FUND EQUITY SUB-FUND ACCOUNT	010	106020	0.0421
014431000029	CDC - TRUSTEE NAFA ISLAMIC PENSION FUND EQUITY ACCOUNT	010	122000	0.0485
014589000021	STANDARD CAPITAL SECURITIES (PVT) LIMITED - MF	010	5000	0.0020
014720000023	SHAJARPAK SECURITIES (PVT) LIMITED	010	11500	0.0046
014753000020	ARIF HABIB LIMITED - MF	010	11000	0.0044
015990000021	K & I GLOBAL CAPITAL (PVT) LTD.	010	5000	0.0020
016212000023	BIPL SECURITIES LIMITED - MF	010	3000	0.0012
016261000028	AXIS GLOBAL LIMITED - MF	010	1000	0.0004
016352000027	RELIANCE SECURITIES LIMITED - MF	010	2000	0.0008
016493000021	MARKET 786 (PRIVATE) LIMITED - MF	010	500	0.0002
016576000020	INTERMARKET SECURITIES LIMITED - MF	010	100000	0.0397
016618000024	HORIZON SECURITIES LIMITED - MF	010	2500	0.0010
016832000028	GROWTH SECURITIES (PRIVATE) LIMITED - MF	010	5000	0.0020
016857000026	MRA SECURITIES LIMITED - MF	010	17000	0.0068
016865000025	BAWA SECURITIES (PVT) LTD. - MF	010	1000	0.0004
016899000022	MOHAMMAD MUNIR MOHAMMAD AHMED KHANANI SECURITIES(P)LTD - MF	010	86000	0.0342
016964000023	ALFA ADHI SECURITIES (PRIVATE) LIMITED - MF	010	25000	0.0099
017004000027	FAWAD YUSUF SECURITIES (PRIVATE) LIMITED - MF	010	1000	0.0004
002113000021	FIRST EQUITY MODARABA	011	6000	0.0024
002113000708	FIRST UDL MODARABA	011	9500	0.0038
003277001651	FIRST UDL MODARABA	011	1500	0.0006
007245025440	TRUST MODARABA	011	5000	0.0020
007450004077	CRESCENT STANDARD MODARABA	011	19000	0.0076
011320000025	B.R.R. GUARDIAN MODARABA	011	108986	0.0433
003533000722	HABIB BANK AG ZURICH, DEIRA DUBAI	012	81000	0.0322





MUGHAL IRON & STEEL INDUSTRIES LIMITED

# FORM OF PROXY



# FORM OF PROXY

## 8<sup>th</sup> ANNUAL GENERAL MEETING

I/We \_\_\_\_\_, being member(s) of Mughal Iron & Steel Industries Limited and holder of \_\_\_\_\_ Shares as per Folio No. \_\_\_\_\_ CDC Participation ID # \_\_\_\_\_ and Sub Account # \_\_\_\_\_/CDC Investor Account ID # \_\_\_\_\_ do hereby appoint \_\_\_\_\_ of \_\_\_\_\_ or failing him/her \_\_\_\_\_ of \_\_\_\_\_ having Folio No. \_\_\_\_\_ CDC Participation ID # \_\_\_\_\_ and Sub Account # \_\_\_\_\_/CDC Investor Account ID # \_\_\_\_\_ as my/our proxy to attend, speak and vote for me/us and on my/our behalf at the Annual General Meeting of Mughal Iron & Steel Industries Limited scheduled to be held on Saturday, 28 October 2017 at 3:00 PM at Pearl Continental Hotel Shahrah-e-Quaid e-Azam, Lahore, and at any adjournment thereof.

At witness my/our hand this \_\_\_\_\_ day of \_\_\_\_\_ 2017.

1. Name \_\_\_\_\_  
C.N.I.C \_\_\_\_\_  
Address \_\_\_\_\_  
\_\_\_\_\_

Please affix  
here Revenue  
Stamps of  
Rs. 5/-

2. Name \_\_\_\_\_  
C.N.I.C \_\_\_\_\_  
Address \_\_\_\_\_  
\_\_\_\_\_

Members' Signature

(This Signature should agree with  
the specimen signature with the  
company)

### Notes:

1. A member entitled to attend and vote at a General Meeting is entitled to appoint a proxy.
2. The instrument appointing a Proxy, together with the Power of Attorney, if any, under which it is signed or a notarially certified copy thereof, should be deposited at the Share Registrar Office of the Company, M/s. THK Associates (Pvt.) Limited, 1st Floor, 40-C, Block 6, P.E.C.H.S, Karachi, not less than forty eight (48) hours before the time of holding the Meeting.
3. CDC account holders will further have to follow the under mentioned guidelines as laid down in Circular No. 1 dated January 26, 2000 of the Securities & Exchange Commission of Pakistan for appointing Proxies:
  - i. In case of individuals, the account holder or sub-account holder whose securities and their registration details are uploaded as per the Regulations shall submit the proxy form as per the above requirement.
  - ii. The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned on the form.
  - iii. Attested copies of CNIC or the passport of the beneficial owners and the proxy shall be furnished with the proxy form.
  - iv. The proxy shall produce his original CNIC or original passport at the time of the meeting.
  - v. In case of a corporate entity, the Board of Directors' resolution/Power of attorney with specimen signatures of the proxy holder shall be submitted (unless it has been provided earlier) along with proxy form to the Company.

میں/ہم \_\_\_\_\_  
 بحیثیت رکن مغل آئرن اینڈ سٹیل انڈسٹریز لمیٹڈ اور حامل \_\_\_\_\_ حصص برطانیق فولیو نمبر \_\_\_\_\_  
 سی ڈی سی پارٹیشن (شرکت) آئی ڈی نمبر \_\_\_\_\_ اور سب اکاؤنٹ (ذیلی کھاتہ) نمبر \_\_\_\_\_ انوسٹر اکاؤنٹ آئی ڈی نمبر \_\_\_\_\_  
 محترم/محترمہ \_\_\_\_\_ یا انکی غیر موجودگی میں \_\_\_\_\_  
 فولیو نمبر \_\_\_\_\_ سی ڈی سی پارٹیشن (شرکت) آئی ڈی نمبر \_\_\_\_\_  
 اور سب اکاؤنٹ (ذیلی کھاتہ) نمبر \_\_\_\_\_ سی ڈی سی انوسٹر اکاؤنٹ آئی ڈی نمبر \_\_\_\_\_ کو اپنے/ہمارے ایما پر مورخہ 28 اکتوبر 2017ء بروز ہفتہ دوپہر: 3 بجے  
 بمقام: چل کائینٹیل ہوٹل، شاہراہ قائد اعظم، لاہور پر منعقد ہونے والے مغل آئرن اینڈ سٹیل انڈسٹریز لمیٹڈ کے سالانہ اجلاس عام میں حق رائے دہی استعمال کرنے، تقریر اور شرکت کرنے یا کسی بھی التواء کی صورت میں اپنا/ہمارا  
 بطور مختار (پراکسی) مقرر کرتا ہوں/کرتے ہیں۔  
 آج بروز \_\_\_\_\_ بتاریخ \_\_\_\_\_ 2017

## گواہان

1-

دستخط:

نام:

پتہ:

کمپیوٹرائزڈ قومی شناختی کارڈ نمبر: \_\_\_\_\_

51 روپے کار سیدی

ٹکٹ یہاں چسپاں کریں

2-

دستخط:

نام:

پتہ:

کمپیوٹرائزڈ قومی شناختی کارڈ نمبر: \_\_\_\_\_

دستخط رکن

کمپنی کے نمونہ دستخط سے مماثل ہونے چاہئیں

## نوٹ

- 1- اجلاس عام میں شرکت اور رائے دہی کا مستحق رکن، پراکسی مقرر کر سکتا ہے۔
- 2- پراکسی اور مختار نامہ یا دیگر اتھارٹی (اگر کوئی ہوں) تقرری کے آلات جس کے تحت یہ دستخط شدہ ہو یا اس مختار نامہ کی نوٹریلی مصدقہ کاپی کمپنی کے سیکرٹری جنرل دفتر میسرز ٹی ایچ کے ایسوی ایٹس (پرائیویٹ) لمیٹڈ فرسٹ فلور، 40، بلاک 6، پی۔ ای۔ سی۔ ایچ۔ ایس، کراچی میں اجلاس منعقد ہونے سے کم از کم 48 (اٹھالیس) گھنٹے قبل جمع کروائے جانے چاہئیں۔
- 3- سی ڈی سی اکاؤنٹ ہولڈرز کو پراکسی تقرری کے لیے سیکورٹیز اینڈ ایکسچینج کمیشن آف پاکستان مورخہ 26 جنوری 2000 کو جاری کردہ سرکلر نمبر 1 میں دی گئی مندرجہ ذیل گائیڈ لائنز کی پیروی کرنا ہوگی۔
  - i بصورت افراد اکاؤنٹ ہولڈرز اور/یا سب اکاؤنٹ ہولڈرز جن کی سیکورٹیز اینڈ ایکسچینج کمیشن تفصیلات قواعد و ضوابط کے مطابق اپ لوڈ ہوں انہیں درج بلاشرائط کے مطابق پراکسی فارم (مختار نامہ) جمع کرانا ہو گئے۔
  - ii پراکسی فارم پر بطور گواہان دو افراد کے دستخط ہونے چاہیں اور ان کے نام و پتے اور کمپیوٹرائزڈ قومی شناختی کارڈ نمبر فارم پر درج ہوں۔
  - iii تین فیصل اوئرز اور پراکسی کے کمپیوٹرائزڈ قومی شناختی کارڈ یا پاسپورٹ کی مصدقہ نقول، پراکسی فارم (مختار نامہ) کے ہمراہ جمع کرانا ہو گئی۔
  - iv پراکسی، اجلاس کے وقت اپنا اصل کمپیوٹرائزڈ قومی شناختی کارڈ یا اصل پاسپورٹ مہیا کرے گا/گی۔
  - v بصورت کارپوریٹ اینٹی بورڈ کی قرارداد/مختار نامہ مع پراکسی ہولڈر کے دستخط (اگر پہلے فراہم نہ کئے گئے ہوں) پراکسی فارم (مختار نامہ) کے ہمراہ کمپنی میں جمع کروانا ہو گا۔

# ELECTRONIC TRANSMISSION OF ANNUAL REPORT AND NOTICE OF AGM

Our environmental strategy is centered around the reduction of our carbon footprint. To do this, we strive to reduce the materials that we use and to reuse and recycle as far as possible.

Securities and Exchange Commission of Pakistan has also championed the cause of environmental conservation by encouraging Corporates to review their distribution of Annual and Periodic Accounts by allowing electronic transmission of these to shareholders subject to their consent.

We have assessed the impact of this provision - not only will this initiative help Corporates to create greater value for shareholders by reducing costs, it will also help reduce Pakistan's carbon footprint with only a small effort. Estimates suggest that every 500 e-copies will help save 29 trees and reduce carbon emissions by 170 kg annually.

Please help us by signing up for an e-copy and saving a tree.

Fill out the enclosed consent form, and send it to the below mentioned mailing/email address & let us know you CARE!

## Share Registrar Office

M/s. THK Associates (Pvt.) Limited  
1st Floor, 40-C, Block 6, P.E.C.H.S  
Karachi 75530, Pakistan.  
Phone: +92 (21) 111-000-322  
Fax: +92 (21) 34168271  
Email: secretariat@thk.com.pk

## Principal Office

Mughal Iron & Steel Industries Limited  
31-A, Shadman I,  
Lahore-54000  
Email: fahadhafeez@mughalsteel.com





# CONSENT FORM FOR ELECTRONIC TRANSMISSION OF ANNUAL REPORT AND NOTICE OF AGM

## Share Registrar Office

M/s. THK Associates (Pvt.) Limited  
1st Floor, 40-C, Block 6, P.E.C.H.S  
Karachi 75530, Pakistan.  
Phone: +92 (21) 111-000-322  
Fax: +92 (21) 34168271  
Email: secretariat@thk.com.pk

## Principal Office

Mughal Iron & Steel Industries Limited  
31-A, Shadman I,  
Lahore-54000  
Email: fahadhafiez@mughalsteel.com

## Subject: CONSENT FORM FOR ELECTRONIC TRANSMISSION OF ANNUAL REPORT AND NOTICE OF AGM

Dear Sirs,

I/we, being the shareholder(s) of Mughal Iron & Steel Industries Limited ("Company"), do hereby consent and authorize the Company for electronic transmission of the Annual Audited Financial Statements of the Company along with Notice of Annual General Meeting via the Email provided herein below and further undertake to promptly notify the Company of any change in my Email address.

I understand that the transmission of Annual Audited Financial Statements of the Company along with Notice of Annual General Meeting via the Email shall meet the requirements as mentioned under the provisions of Companies Act, 2017.

1. Name of Shareholder(s): \_\_\_\_\_
2. Fathers / Husband Name: \_\_\_\_\_
3. CNIC: \_\_\_\_\_
4. NTN: \_\_\_\_\_
5. Participant ID / Folio No: \_\_\_\_\_
6. E-mail address: \_\_\_\_\_
7. Telephone: \_\_\_\_\_
8. Mailing address: \_\_\_\_\_  
\_\_\_\_\_

Date: \_\_\_\_\_

\_\_\_\_\_  
Signature:  
(In case of corporate shareholders,  
the authorized signatory must sign)







# ELECTRONIC CREDIT MANDATE FORM

## Bank account details of transferee for payment of cash dividend (Mandatory requirement as per Companies Act, 2017)

I hereby requested Mughal Iron & Steel Industries Limited to directly credit all cash dividends declared by it, if any, in my below mentioned bank account.

### i) Shareholder's Detail

Name of Company \_\_\_\_\_  
Name of shareholder \_\_\_\_\_  
Folio No. /CDC Participants ID A/c No. \_\_\_\_\_  
CNIC No\* \_\_\_\_\_  
Passport No, (in case of foreign shareholder)\*\* \_\_\_\_\_  
Land Line Number \_\_\_\_\_  
Cell Number \_\_\_\_\_

### ii) Shareholder's Bank Detail

Title of Bank Account \_\_\_\_\_  
International Bank Account Number (IBAN) \_\_\_\_\_  
Bank's Name \_\_\_\_\_  
Branch Name And Address \_\_\_\_\_

It is stated that the above-mentioned information is correct, that I will intimate the changes in the above mentioned information to the above addresses as soon as these occur.

Date: \_\_\_\_\_

\_\_\_\_\_  
(Signature of shareholder)  
Encl: photocopy of CNIC

**KINDLY NOTE: COMPANY MAY WITHHOLD THE PAYMENT OF DIVIDEND OF A MEMBER WHERE THE MEMBER HAS NOT PROVIDED THE COMPLETE INFORMATION OR DOCUMENTS AS SPECIFIED.**

The shareholder who holds shares in physical form are requested to submit the above-mentioned dividend mandate form after duly filled in to Company's registered office, 31-A, Shadman 1, Lahore. Shareholders who hold shares in central depository company are requested to submit the above mentioned dividend mandate form after duly filled in to their participants/investor account services of the central depository company limited.

For any query, you may please contact us Tel # 042-35960841-43 or email us at fahadhafiez@mughalsteel.com





مخلوق انسانی میں نہ مل سکتا ہے نہ روح و نہ جسمانی کی سمجھنا مستحکم ہے۔ ہمارے کچھ لوگ ان  
 چیزوں کو دیکھ کر حیرت مندی کرتے ہیں کہ ان کے لیے ہماری سمجھنا کی ضرورت نہیں ہے۔  
 ان کی سمجھنا کی ضرورت نہیں ہے۔

[illegible]

تجارتِ اسلامی کی کلیدی لکچر: اس پر باد کے جہاز کو ٹھکانے کی جگہ پر پہنچانے اور بعد ازاں اس کے  
 صحیح و صحافتی ذریعہ ترسیل کی اہمیت میں سے جو ضروری ہے کہ ہماری امانی کے تحفظ کے ساتھ  
 عیسائیوں کی شرعی حدود اور احکامات کی خلاف ورزی نہ کرے اور اسے وہاں اپنے تمام کاموں کو ختم کر دے تاکہ اس پر  
 اوقات کے مطابق رہے۔ اور اس سے پہلے کے مضمین والی کتاب کے بارے میں بھی عیسائیوں کو آگاہ کیا  
 ہے۔ بالکل واضح ہے کہ اس میں شامل لوگوں کو کچھ بھی نہیں کہنا یا پڑھنا ہے۔ البتہ اس مضمین کے آخر میں  
 حقیقی اور گمانہ خیز اور ان کی سرپرستی کی خبریں ہیں جو اس سے دلچسپی رکھنے والے لوگوں کا ہے۔

[illegible]

تکلیف کی ترقی کی حالت میں نے بھی کہ یہ وہاں سے میرا ہوا کہ اس کے علاوہ جگہ سے نہیں ہے  
اور نہ ہی کہ ہرگز کسی میں ترقی ہو کہ وہاں سے ترقی ہو کہ اس کے علاوہ جگہ سے نہیں ہے  
میں سمجھتا ہوں کہ ترقی ہو کہ وہاں سے ترقی ہو کہ اس کے علاوہ جگہ سے نہیں ہے  
ان کی مثال ہے کہ آپ کی بھی ان کی کہ اس کے علاوہ جگہ سے نہیں ہے  
کی ترقی ہو کہ وہاں سے ترقی ہو کہ اس کے علاوہ جگہ سے نہیں ہے  
اور ترقی ہو کہ وہاں سے ترقی ہو کہ اس کے علاوہ جگہ سے نہیں ہے  
18-7-20 کی ترقی ہو کہ وہاں سے ترقی ہو کہ اس کے علاوہ جگہ سے نہیں ہے  
ہاں وہاں کی ترقی ہو کہ وہاں سے ترقی ہو کہ اس کے علاوہ جگہ سے نہیں ہے

اس کی تمام باتوں میں اس کی رائے کا احترام کیا جائے گا۔ اگرچہ اس کی رائے ہماری رائے سے مختلف ہو سکتی ہے، لیکن اس کی رائے کو ہم نے تسلیم کیا ہے۔

[illegible][illegible][illegible]

وہ اپنے کلمہ میں، اگر نیک اور صالحہ خاتون کا تعلق اس کا طبقہ یا اس کا تعلق اس کی  
 وجہ سے ہو، اس کی زندگی اور مالی سے جو کچھ ہو سکتا ہے اس کا تعلق اس کی زندگی  
 میں آگے لے گا۔

4/10/2014

423

2017-18-2

  
 J. J. O'Connell  
 2/2/06

کئی کئی سالوں سے اعلیٰ پائے کے علماء و ائمہ کی مجلسوں میں

[illegible]

تعمیراتی کاموں کے لیے اجازت

محقق کو یہ پتا چلے گا کہ اس کی طرف سے جو خبریں دی گئی ہیں، یہ سب جتنی جلد ممکن ہو اس کے لیے ذرا سی بات ہے۔

### CHALLENGES

[illegible]

الحمد لله رب العالمين والصلوة والسلام على سيدنا محمد وآله

[illegible]

المجلس

کئی دہائیوں سے ملے جاتے ہیں۔

2002

ماتل کے دیوانہ، کھلی بے حسرتی، اوج پڑنے پس منظر کی وہ بھی تھی۔ 1979، 8503  
بچہ قوی ہوئے اسے فتح کر دیا ہے۔ کھلی کے کھلی میرٹھی نرگسی آملی کی وہ بھی  
کھی 8503، 8504 سے بھی کہتے ہیں۔

1993

تخلی و تفتیش میں ملوث ادارہ کے لیے کوئی راستہ نہیں تھا۔ اور ساتھ ہی ان اداروں کو صرف میں چھوڑ کے لیے انھیں روکا۔ شروع کرتے ہی غصہ نہ رہی۔

مفتی محمد رفیع الرحمن صاحب دیوبند

میں نے اس معاملے میں متعلقہ فریقوں کو کم کرنے کے لیے کچھ کارروائیاں کی ہیں۔ حالانکہ ان کی کارروائیوں میں ابھی تک کوئی کامیابی نہیں ہوئی ہے۔ لیکن ان کے پاس اب بھی ایک چارہ ہے کہ وہ اس معاملے میں کچھ کی طرف سے کام لیں اور اس کے نتیجے میں کوئی کامیابی حاصل ہو۔

Agnes Mary Condon

طریقہ آسان ہے اور ہر شخص اس کو کر سکتا ہے۔

[illegible][illegible]

اپنے حقوق کیلئے 2004-2007 کے لئے

WILLIAM L. BRYAN

تکلیفیں مسطورہ سے زیادہ وسیع تر ہوں گی۔ اگرچہ اصل میں یہ امر قابلِ غور ہے کہ ان کے پاس جو وسائل ہیں وہ ان کے لئے کافی ہیں۔ لیکن اگرچہ ان کے پاس وسائل کافی ہیں، لیکن ان کے پاس وسائل کافی نہیں ہیں۔ ان کے پاس وسائل کافی نہیں ہیں۔ ان کے پاس وسائل کافی نہیں ہیں۔

کتنی بے لطفی سے فریاد کیا کہ وہ تو اچھے آدمی ہیں، ان کے پاس تو کچھ بھی نہیں ہے، ان کے پاس تو کچھ بھی نہیں ہے۔

عزیز کے لئے جو اس کا دل چاہی وہاں سے فرما رہا ہے۔ وہ نئی کوششوں کا لگاؤ اور ایک نیا  
انسانی اسباق سمیت دارالحیث کے تمام حقوق کا تقاضا کرتا ہے۔ کتنی اہم سوچ ہے، ہر نیکو دارالحیث کو  
کیا اس کو اپنے تمام اہل علم و ایمان سے جدا کر دیا جائے، اور ان کے تقاضا سے بے جا  
ہر نئی بات کو مان لیا جائے۔ اس کے لئے دارالحیث کے اہل علم و ایمان کے تقاضا سے بے جا  
ہر نئی بات کو مان لیا جائے۔ اس کے لئے دارالحیث کے اہل علم و ایمان کے تقاضا سے بے جا

۱۶	۱۷	۱۸	۱۹	۲۰	۲۱	۲۲	۲۳	۲۴	۲۵	۲۶	۲۷	۲۸	۲۹	۳۰	۳۱	۳۲	۳۳	۳۴	۳۵	۳۶	۳۷	۳۸	۳۹	۴۰	۴۱	۴۲	۴۳	۴۴	۴۵	۴۶	۴۷	۴۸	۴۹	۵۰	۵۱	۵۲	۵۳	۵۴	۵۵	۵۶	۵۷	۵۸	۵۹	۶۰	۶۱	۶۲	۶۳	۶۴	۶۵	۶۶	۶۷	۶۸	۶۹	۷۰	۷۱	۷۲	۷۳	۷۴	۷۵	۷۶	۷۷	۷۸	۷۹	۸۰	۸۱	۸۲	۸۳	۸۴	۸۵	۸۶	۸۷	۸۸	۸۹	۹۰	۹۱	۹۲	۹۳	۹۴	۹۵	۹۶	۹۷	۹۸	۹۹	۱۰۰
----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	-----

Amey

میں میرا ہتھوڑا جو کہ گھٹن سے بھی اونچا تھا، اس نے تیرے حلمات پر، انہیں نے کھینچی کی طرف سے ہار کر لیا۔  
 ۲۲۹، ۲۳۰، ۲۳۱، ۲۳۲، ۲۳۳، ۲۳۴، ۲۳۵، ۲۳۶، ۲۳۷، ۲۳۸، ۲۳۹، ۲۴۰، ۲۴۱، ۲۴۲، ۲۴۳، ۲۴۴، ۲۴۵، ۲۴۶، ۲۴۷، ۲۴۸، ۲۴۹، ۲۵۰، ۲۵۱، ۲۵۲، ۲۵۳، ۲۵۴، ۲۵۵، ۲۵۶، ۲۵۷، ۲۵۸، ۲۵۹، ۲۶۰، ۲۶۱، ۲۶۲، ۲۶۳، ۲۶۴، ۲۶۵، ۲۶۶، ۲۶۷، ۲۶۸، ۲۶۹، ۲۷۰، ۲۷۱، ۲۷۲، ۲۷۳، ۲۷۴، ۲۷۵، ۲۷۶، ۲۷۷، ۲۷۸، ۲۷۹، ۲۸۰، ۲۸۱، ۲۸۲، ۲۸۳، ۲۸۴، ۲۸۵، ۲۸۶، ۲۸۷، ۲۸۸، ۲۸۹، ۲۹۰، ۲۹۱، ۲۹۲، ۲۹۳، ۲۹۴، ۲۹۵، ۲۹۶، ۲۹۷، ۲۹۸، ۲۹۹، ۳۰۰، ۳۰۱، ۳۰۲، ۳۰۳، ۳۰۴، ۳۰۵، ۳۰۶، ۳۰۷، ۳۰۸، ۳۰۹، ۳۱۰، ۳۱۱، ۳۱۲، ۳۱۳، ۳۱۴، ۳۱۵، ۳۱۶، ۳۱۷، ۳۱۸، ۳۱۹، ۳۲۰، ۳۲۱، ۳۲۲، ۳۲۳، ۳۲۴، ۳۲۵، ۳۲۶، ۳۲۷، ۳۲۸، ۳۲۹، ۳۳۰، ۳۳۱، ۳۳۲، ۳۳۳، ۳۳۴، ۳۳۵، ۳۳۶، ۳۳۷، ۳۳۸، ۳۳۹، ۳۴۰، ۳۴۱، ۳۴۲، ۳۴۳، ۳۴۴، ۳۴۵، ۳۴۶، ۳۴۷، ۳۴۸، ۳۴۹، ۳۵۰، ۳۵۱، ۳۵۲، ۳۵۳، ۳۵۴، ۳۵۵، ۳۵۶، ۳۵۷، ۳۵۸، ۳۵۹، ۳۶۰، ۳۶۱، ۳۶۲، ۳۶۳، ۳۶۴، ۳۶۵، ۳۶۶، ۳۶۷، ۳۶۸، ۳۶۹، ۳۷۰، ۳۷۱، ۳۷۲، ۳۷۳، ۳۷۴، ۳۷۵، ۳۷۶، ۳۷۷، ۳۷۸، ۳۷۹، ۳۸۰، ۳۸۱، ۳۸۲، ۳۸۳، ۳۸۴، ۳۸۵، ۳۸۶، ۳۸۷، ۳۸۸، ۳۸۹، ۳۹۰، ۳۹۱، ۳۹۲، ۳۹۳، ۳۹۴، ۳۹۵، ۳۹۶، ۳۹۷، ۳۹۸، ۳۹۹، ۴۰۰، ۴۰۱، ۴۰۲، ۴۰۳، ۴۰۴، ۴۰۵، ۴۰۶، ۴۰۷، ۴۰۸، ۴۰۹، ۴۱۰، ۴۱۱، ۴۱۲، ۴۱۳، ۴۱۴، ۴۱۵، ۴۱۶، ۴۱۷، ۴۱۸، ۴۱۹، ۴۲۰، ۴۲۱، ۴۲۲، ۴۲۳، ۴۲۴، ۴۲۵، ۴۲۶، ۴۲۷، ۴۲۸، ۴۲۹، ۴۳۰، ۴۳۱، ۴۳۲، ۴۳۳، ۴۳۴، ۴۳۵، ۴۳۶، ۴۳۷، ۴۳۸، ۴۳۹، ۴۴۰، ۴۴۱، ۴۴۲، ۴۴۳، ۴۴۴، ۴۴۵، ۴۴۶، ۴۴۷، ۴۴۸، ۴۴۹، ۴۵۰، ۴۵۱، ۴۵۲، ۴۵۳، ۴۵۴، ۴۵۵، ۴۵۶، ۴۵۷، ۴۵۸، ۴۵۹، ۴۶۰، ۴۶۱، ۴۶۲، ۴۶۳، ۴۶۴، ۴۶۵، ۴۶۶، ۴۶۷، ۴۶۸، ۴۶۹، ۴۷۰، ۴۷۱، ۴۷۲، ۴۷۳، ۴۷۴، ۴۷۵، ۴۷۶، ۴۷۷، ۴۷۸، ۴۷۹، ۴۸۰، ۴۸۱، ۴۸۲، ۴۸۳، ۴۸۴، ۴۸۵، ۴۸۶، ۴۸۷، ۴۸۸، ۴۸۹، ۴۹۰، ۴۹۱، ۴۹۲، ۴۹۳، ۴۹۴، ۴۹۵، ۴۹۶، ۴۹۷، ۴۹۸، ۴۹۹، ۵۰۰، ۵۰۱، ۵۰۲، ۵۰۳، ۵۰۴، ۵۰۵، ۵۰۶، ۵۰۷، ۵۰۸، ۵۰۹، ۵۱۰، ۵۱۱، ۵۱۲، ۵۱۳، ۵۱۴، ۵۱۵، ۵۱۶، ۵۱۷، ۵۱۸، ۵۱۹، ۵۲۰، ۵۲۱، ۵۲۲، ۵۲۳، ۵۲۴، ۵۲۵، ۵۲۶، ۵۲۷، ۵۲۸، ۵۲۹، ۵۳۰، ۵۳۱، ۵۳۲، ۵۳۳، ۵۳۴، ۵۳۵، ۵۳۶، ۵۳۷، ۵۳۸، ۵۳۹، ۵۴۰، ۵۴۱، ۵۴۲، ۵۴۳، ۵۴۴، ۵۴۵، ۵۴۶، ۵۴۷، ۵۴۸، ۵۴۹، ۵۵۰، ۵۵۱، ۵۵۲، ۵۵۳، ۵۵۴، ۵۵۵، ۵۵۶، ۵۵۷، ۵۵۸، ۵۵۹، ۵۶۰، ۵۶۱، ۵۶۲، ۵۶۳، ۵۶۴، ۵۶۵، ۵۶۶، ۵۶۷، ۵۶۸، ۵۶۹، ۵۷۰، ۵۷۱، ۵۷۲، ۵۷۳، ۵۷۴، ۵۷۵، ۵۷۶، ۵۷۷، ۵۷۸، ۵۷۹، ۵۸۰، ۵۸۱، ۵۸۲، ۵۸۳، ۵۸۴، ۵۸۵، ۵۸۶، ۵۸۷، ۵۸۸، ۵۸۹، ۵۹۰، ۵۹۱، ۵۹۲، ۵۹۳، ۵۹۴، ۵۹۵، ۵۹۶، ۵۹۷، ۵۹۸، ۵۹۹، ۶۰۰، ۶۰۱، ۶۰۲، ۶۰۳، ۶۰۴، ۶۰۵، ۶۰۶، ۶۰۷، ۶۰۸، ۶۰۹، ۶۱۰، ۶۱۱، ۶۱۲، ۶۱۳، ۶۱۴، ۶۱۵، ۶۱۶، ۶۱۷، ۶۱۸، ۶۱۹، ۶۲۰، ۶۲۱، ۶۲۲، ۶۲۳، ۶۲۴، ۶۲۵، ۶۲۶، ۶۲۷، ۶۲۸، ۶۲۹، ۶۳۰، ۶۳۱، ۶۳۲، ۶۳۳، ۶۳۴، ۶۳۵، ۶۳۶، ۶۳۷، ۶۳۸، ۶۳۹، ۶۴۰، ۶۴۱، ۶۴۲، ۶۴۳، ۶۴۴، ۶۴۵، ۶۴۶، ۶۴۷، ۶۴۸، ۶۴۹، ۶۵۰، ۶۵۱، ۶۵۲، ۶۵۳، ۶۵۴، ۶۵۵، ۶۵۶، ۶۵۷، ۶۵۸، ۶۵۹، ۶۶۰، ۶۶۱، ۶۶۲، ۶۶۳، ۶۶۴، ۶۶۵، ۶۶۶، ۶۶۷، ۶۶۸، ۶۶۹، ۶۷۰، ۶۷۱، ۶۷۲، ۶۷۳، ۶۷۴، ۶۷۵، ۶۷۶، ۶۷۷، ۶۷۸، ۶۷۹، ۶۸۰، ۶۸۱، ۶۸۲، ۶۸۳، ۶۸۴، ۶۸۵، ۶۸۶، ۶۸۷، ۶۸۸، ۶۸۹، ۶۹۰، ۶۹۱، ۶۹۲، ۶۹۳، ۶۹۴، ۶۹۵، ۶۹۶، ۶۹۷، ۶۹۸، ۶۹۹، ۷۰۰، ۷۰۱، ۷۰۲، ۷۰۳، ۷۰۴، ۷۰۵، ۷۰۶، ۷۰۷، ۷۰۸، ۷۰۹، ۷۱۰، ۷۱۱، ۷۱۲، ۷۱۳، ۷۱۴، ۷۱۵، ۷۱۶، ۷۱۷، ۷۱۸، ۷۱۹، ۷۲۰، ۷۲۱، ۷۲۲، ۷۲۳، ۷۲۴، ۷۲۵، ۷۲۶، ۷۲۷، ۷۲۸، ۷۲۹، ۷۳۰، ۷۳۱، ۷۳۲، ۷۳۳،

554-461

[illegible][illegible]

512

[illegible]

163

5	5	انزیکر	کونسلر جنرل
6	6	انزیکر	نائب نیشنل مینسٹر
7	7	انزیکر	نائب چیف جسٹس
8	8	انزیکر	نائب سپریم کورٹ جج
9	9	انزیکر	کونسلر جنرل



1,000,000/-	آئی ٹی کمپنی
125,000/-	موبائل آئی ٹی کمپنی
50,000/-	گورنمنٹ آف پاکستان کے سرکاری اداروں کے لیے
20,000/-	میں سے ایک

www.elsevier.com/locate/jmb

گفتار: یکم ۲۰۱۶ء میں سید گرشہی کا ٹولہ کے قتلہ میں ۲۰۱۶ء کے ایف آئی کی رپورٹ میں  
 اس کی تصدیق ہے۔ اس وقت اس کی رپورٹ کے مطابق اس کی تصدیق ہے۔ اس وقت اس کی رپورٹ کے مطابق

27,097,830	موجودہ اثاثہ
2,244,734	موجودہ ذمہ داریاں
2,300,000	موجودہ اثاثہ
27,942,379	موجودہ ذمہ داریاں

1. **Introduction**



نوع خدمات	تعداد	مبلغ
خدمات مشاوره	۱۰	۱۰۰
خدمات آموزشی	۲۰	۲۰۰
خدمات پژوهشی	۳۰	۳۰۰
خدمات ترجمه	۴۰	۴۰۰

10/2/2014

موضوع	نمبر	تاریخ
موضوع اول	۱	۱۳۹۸/۰۱/۰۱
موضوع دوم	۲	۱۳۹۸/۰۱/۰۲
موضوع سوم	۳	۱۳۹۸/۰۱/۰۳
موضوع چهارم	۴	۱۳۹۸/۰۱/۰۴

1997, 1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024, 2025, 2026, 2027, 2028, 2029, 2030, 2031, 2032, 2033, 2034, 2035, 2036, 2037, 2038, 2039, 2040, 2041, 2042, 2043, 2044, 2045, 2046, 2047, 2048, 2049, 2050, 2051, 2052, 2053, 2054, 2055, 2056, 2057, 2058, 2059, 2060, 2061, 2062, 2063, 2064, 2065, 2066, 2067, 2068, 2069, 2070, 2071, 2072, 2073, 2074, 2075, 2076, 2077, 2078, 2079, 2080, 2081, 2082, 2083, 2084, 2085, 2086, 2087, 2088, 2089, 2090, 2091, 2092, 2093, 2094, 2095, 2096, 2097, 2098, 2099, 2100, 2101, 2102, 2103, 2104, 2105, 2106, 2107, 2108, 2109, 2110, 2111, 2112, 2113, 2114, 2115, 2116, 2117, 2118, 2119, 2120, 2121, 2122, 2123, 2124, 2125, 2126, 2127, 2128, 2129, 2130, 2131, 2132, 2133, 2134, 2135, 2136, 2137, 2138, 2139, 2140, 2141, 2142, 2143, 2144, 2145, 2146, 2147, 2148, 2149, 2150, 2151, 2152, 2153, 2154, 2155, 2156, 2157, 2158, 2159, 2160, 2161, 2162, 2163, 2164, 2165, 2166, 2167, 2168, 2169, 2170, 2171, 2172, 2173, 2174, 2175, 2176, 2177, 2178, 2179, 2180, 2181, 2182, 2183, 2184, 2185, 2186, 2187, 2188, 2189, 2190, 2191, 2192, 2193, 2194, 2195, 2196, 2197, 2198, 2199, 2200, 2201, 2202, 2203, 2204, 2205, 2206, 2207, 2208, 2209, 2210, 2211, 2212, 2213, 2214, 2215, 2216, 2217, 2218, 2219, 2220, 2221, 2222, 2223, 2224, 2225, 2226, 2227, 2228, 2229, 2230, 2231, 2232, 2233, 2234, 2235, 2236, 2237, 2238, 2239, 2240, 2241, 2242, 2243, 2244, 2245, 2246, 2247, 2248, 2249, 2250, 2251, 2252, 2253, 2254, 2255, 2256, 2257, 2258, 2259, 2260, 2261, 2262, 2263, 2264, 2265, 2266, 2267, 2268, 2269, 2270, 2271, 2272, 2273, 2274, 2275, 2276, 2277, 2278, 2279, 2280, 2281, 2282, 2283, 2284, 2285, 2286, 2287, 2288, 2289, 2290, 2291, 2292, 2293, 2294, 2295, 2296, 2297, 2298, 2299, 2300, 2301, 2302, 2303, 2304, 2305, 2306, 2307, 2308, 2309, 2310, 2311, 2312, 2313, 2314, 2315, 2316, 2317, 2318, 2319, 2320, 2321, 2322, 2323, 2324, 2325, 2326, 2327, 2328, 2329, 2330, 2331, 2332, 2333, 2334, 2335, 2336, 2337, 2338, 2339, 2340, 2341, 2342, 2343, 2344, 2345, 2346, 2347, 2348, 2349, 2350, 2351, 2352, 2353, 2354, 2355, 2356, 2357, 2358, 2359, 2360, 2361, 2362, 2363, 2364, 2365, 2366, 2367, 2368, 2369, 2370, 2371, 2372, 2373, 2374, 2375, 2376, 2377, 2378, 2379, 2380, 2381, 2382, 2383, 2384, 2385, 2386, 2387, 2388, 2389, 2390, 2391, 2392, 2393, 2394, 2395, 2396, 2397, 2398, 2399, 2400, 2401, 2402, 2403, 2404, 2405, 2406, 2407, 2408, 2409, 2410, 2411, 2412, 2413, 2414, 2415, 2416, 2417, 2418, 2419, 2420, 2421, 2422, 2423, 2424, 2425, 2426, 2427, 2428, 2429, 2430, 2431, 2432, 2433, 2434, 2435, 2436, 2437, 2438, 2439, 2440, 2441, 2442, 2443, 2444, 2445, 2446, 2447, 2448, 2449, 2450, 2451, 2452, 2453, 2454, 2455, 2456, 2457, 2458, 2459, 2460, 2461, 2462, 2463, 2464, 2465, 2466, 2467, 2468, 2469, 2470, 2471, 2472, 2473, 2474, 2475, 2476, 2477, 2478, 2479, 2480, 2481, 2482, 2483, 2484, 2485, 2486, 2487, 2488, 2489, 2490, 2491, 2492, 2493, 2494, 2495, 2496, 2497, 2498, 2499, 2500, 2501, 2502, 2503, 2504, 2505, 2506, 2507, 2508, 2509, 2510, 2511, 2512, 2513, 2514, 2515, 2516, 2517, 2518, 2519, 2520, 2521, 2522, 2523, 2524, 2525, 2526, 2527, 2528, 2529, 2530, 2531, 2532, 2533, 2534, 2535, 2536, 2537, 2538, 2539, 2540, 2541, 2542, 2543, 2544, 2545, 2546, 2547, 2548, 2549, 2550, 2551, 2552, 2553, 2554, 2555, 2556, 2557, 2558, 2559, 2560, 2561, 2562, 2563, 2564, 2565, 2566, 2567, 2568, 2569, 2570, 2571, 2572, 2573, 2574, 2575, 2576, 2577, 2578, 2579, 2580, 2581, 2582, 2583, 2584, 2585, 2586, 2587, 2588, 2589, 2590, 2591, 2592, 2593, 2594, 2595, 2596, 2597, 2598, 2599, 2600, 2601, 2602, 2603, 2604, 2605, 2606, 2607, 2608, 2609, 2610, 2611, 2612, 2613, 2614, 2615, 2616, 2617, 2618, 2619, 2620, 2621, 2622, 2623, 2624, 2625, 2626, 2627, 2628, 2629, 2630, 2631, 2632, 2633, 2634, 2635, 2636, 2637, 2638, 2639, 2640, 2641, 2642, 2643, 2644, 2645, 2646, 2647, 2648, 2649, 2650, 2651, 2652, 2653, 2654, 2655, 2656, 2657, 2658, 2659, 2660, 2661, 2662, 2663, 2664, 2665, 2666, 2667, 2668, 2669, 2670, 2671, 2672, 2673, 2674, 2675, 2676, 2677, 2678, 26

جسے میں بھی جوئی ہو، تمام مادی کی عدم حاجتی،  
جوئی ہو، وہ خدا کی طرف سے ہے۔

[illegible]

تعلیمی اداروں کی طرف سے تعلیم کے لیے جو رقمیں خرچ کی جاتی ہیں ان کو تعلیمی اخراجات کہتے ہیں۔

۱۔ ان کے ہر چاروں بچوں کو کھانا کھانے کے لئے ملے ۲۔ ان کے ہر بچے کو کھانا کھانے کے لئے ملے	۱۔ ان کے ہر چاروں بچوں کو کھانا کھانے کے لئے ملے ۲۔ ان کے ہر بچے کو کھانا کھانے کے لئے ملے
---	---

کافی حد تک کھڑا اور سوجا ہوا ہے۔  
 وہ دل ایسا بے فروغت تھا کہ اس کی ہر انگلی کے سر پر  
 ایک کپڑا تھا جس سے اس کی ہر انگلی کے سر پر  
 خون نہ پڑتا تھا۔ اہل حق کو اس کی ہر انگلی کے  
 حائل ہونے کے پاس نہ تھا کہ اس کے ہر انگلی کے  
 طرف سے اس کی ہر انگلی کے ہر انگلی کے

ہاں! یہ سچ ہے کہ اللہ تعالیٰ نے ہمارے لیے ہر شے کا حکم کر دیا ہے۔ لیکن ہم اس حکم کو اپنی مرضی کے مطابق تبدیل کر دیتے ہیں۔

یہ بھی کہہ کر کہ وہ شراب پی رہا ہے۔  
 کہ کسی جتنی کی ضرورت نہ حالت اور حالت پر  
 مطلق ہے۔ تو کسی شراب پی رہی ہے کسی بھی حالت  
 ضرورت اور حالت کے واسطے۔ شراب پی رہا ہے۔

المشرف

کون کون سے امور سے متعلق فیصلے ہوتے ہیں؟

44-38861-1

09/22/2014

1999

انکاروں کے سلسلے میں

کراچی: بدھ مت میں سائنس، انجینئرنگ اور 2014ء کی قبل کے قومی انجینئرنگ ایوارڈ جیتنے والے کیلئے ایوارڈ کی تقریب منعقد کی گئی۔

گھنٹی کی آواز سے سب جاگ اٹھے۔ انہوں نے دیکھا کہ ایک شخص نے دروازے پر ہاتھ رکھا ہے۔

کتابخانه عمومی مسجد اعظم کربلا

[illegible]

۱۰۰ - اے ایمانی! خداوند کی ہدایت سے تمہاری زندگی میں جو کچھ تمہارے لیے نیک ہے، وہ تمہارے لیے ہے۔

اسی طرح کہیں کہیں عسکر و لہجہ کی کڑی لکھی ہوئی ہے اور ان کے عقائد سے متفق ہے اور ان کے عقائد سے متفق ہے۔

اندر وہ بھی کہ اس میں کچھ غلطی ہو سکتی ہے۔

۱۔ وہ ایک سپہ سالار کی طرح بیٹھتا ہے۔ وہ اس انکم کے لیے سرمایہ کار بن گیا ہے۔ وہ ایک منجھوٹا ہے۔  
 ۲۔ کئی سالوں کے تجربے کی بنا پر اس میں ایک خاص قسم کا ہوشیاری پیدا ہوئی ہے۔

تاریخ: 2017-30  
 شماره: 708 (2016/678)

[illegible][illegible]

کارپس میں مواصلات کے کوارڈینیشن کے لیے 2017 کے لیے وہم کے ممبران اعلیٰ مسماہیہ الخیراتی طوطی انیسویں دستہ اور اعلیٰ مسماہیہ طوطی انیسویں دستہ میں شامل ہوئی۔

تہی کے لئے (۱) عہدہ داروں کی فہرست اور (۲) عہدہ داروں کی فہرست

— *Confession of the Faithful* —

• محرم 1439ھ 2017ء کو کھسکے جی جی، ایبلا، ایرو، ا۔ پی۔ اے سے جھٹکے کا قتل  
ہوا جس پر ان کے قاتل کے لئے جھٹکے ملے۔

ہم صوبہ بنے، محکمہ تعلیمات کی کارروائیوں کے لیے جو ادارے بنے۔

ہمارے دماغ کے کچھ حصے ہمارے مشاعرے اور جذبات پر قابض ہیں۔

الانکار و ردی پر کسی که از کمالی است

10/10/2019 10:10 AM

۱۰- وزیر کھوار، وزیر کھوار کے شریک حیات ہوں : واقعہ میں ان کی طرف سے کوئی فیصلہ نہیں لیا گیا۔

[illegible]

1992

اگر آپ کو اس بات پر یقین ہے کہ آپ کی زندگی میں کوئی تبدیلی آئے گی، تو اس بات پر یقین رکھیں کہ آپ کی زندگی میں کوئی تبدیلی آئے گی۔

نمبر	اداريہ کات	مہمہ	اہلکار کی تعداد	حاضری
1	سربراہی کات	کمانڈر	5	5
2	کونسلر	پیشہ نگار	5	5
3	آفیسر سب ڈیو	اداریہ	5	5
4	مہمہ کات	اداریہ	5	5













22

[illegible]

اس پر نو دہ سال تک کے اراضیات میں ایندھن کی قیمتوں میں اضافہ ہوا اور مشترکہ اراضیات پر اعلیٰ حد تک زمین کی قیمتیں بھی 18 تا 25 فیصد اضافہ ہوا، یا اضافہ کی بجائے گری ہوئی، یہ کہ یہ سارے کے اعلیٰ حد تک زمین کی قیمتیں کے اراضیات کو تیار کرتے ہیں۔

انسانی ادا جہد 18.750۔ 200 کے درمیان ہے جس کی بنیاد پر انسان کی ادا جہد میں اضافے کے ساتھ ساتھ ان کے ادا جہد میں اضافہ ہو گا۔ انسانی ادا جہد میں اضافہ ہو گا۔ انسانی ادا جہد میں اضافہ ہو گا۔ انسانی ادا جہد میں اضافہ ہو گا۔

ماہنامہ نئی نئی ٹیلی ویژن کی جانب سے منعقد کیے جانے والے سیمینار میں سید محمد حنیف نے کہا کہ پاکستان کی سب سے زیادہ ترقی یافتہ اور خوشحال ریاست بننے کے لیے ملک کو ترقی دینا ہوگا۔ ان کا کہنا تھا کہ پاکستان کی سب سے زیادہ ترقی یافتہ ریاست بننے کے لیے ملک کو ترقی دینا ہوگا۔ ان کا کہنا تھا کہ پاکستان کی سب سے زیادہ ترقی یافتہ اور خوشحال ریاست بننے کے لیے ملک کو ترقی دینا ہوگا۔

[illegible][illegible]

2006/06/24

وازی کارڈ سے بھی مدد کو آتے ہیں۔ عوامی طور پر کہتے ہیں کہ یہی سب سے پہلے سہولت  
19.837 ع.ب. کے لیے ایک بار بعد کے ساتھ ملے 19.837 ع.ب. کے لیے ایک بار بعد کے ساتھ  
فرصت میں کسی کی تباہی ہو کر ملے سہولت میں ایک بار بعد کے ساتھ ملے 19.837 ع.ب. کے لیے  
ایک بار بعد کے ساتھ ملے 19.837 ع.ب. کے لیے ایک بار بعد کے ساتھ ملے 19.837 ع.ب. کے لیے  
جو یہ سہولت عوامی طور پر کہتے ہیں کہ یہی سب سے پہلے سہولت

انٹرنیٹ پر 598,636 ریکورڈ ہے جبکہ 237,538 ریکورڈ پاکستان کی ایس آر اے کے تحت جاری ہیں۔ انٹرنیٹ پر 598,636 ریکورڈ ہے جبکہ 237,538 ریکورڈ پاکستان کی ایس آر اے کے تحت جاری ہیں۔ انٹرنیٹ پر 598,636 ریکورڈ ہے جبکہ 237,538 ریکورڈ پاکستان کی ایس آر اے کے تحت جاری ہیں۔

تاریخ: 2017-07-20

18,802,810	لوہہ
1,541,431	کھارو
719,593	آپریٹنگ اخراجات
1,222,294	فخر سے مراد
231,536	تعمیرات
590,760	فخر کے اخراجات
4.91	نقدی درآمداتی صورتحال





# حصہ داروں کے لیے ڈائریکٹران کی رپورٹ

ڈائریکٹرز مسرت کے ساتھ جون 30, 2017 کو ختم ہونے والے مالیاتی سال کے لیے یہ رپورٹ مع آڈٹ شدہ دستاویزات پیش کرتے ہیں۔

# کمپنیز ایکٹ، 2017ء کے سیکشن 192 کے تحت بورڈ کی مجموعی کارکردگی اور کمپنی کے مقاصد حاصل کرنے

## میں بورڈ کے کردار پر چیئرمین کا جائزہ:

تمام بورڈ اراکین کی شرکت اور کوششیں نہایت اہم رہی ہیں آزاد اور غیر انتظامی (Non-Executive) ڈائریکٹران نے موثر فیصلہ سازی کے لئے باقاعدگی سے درکار مہارت اور حمایت فراہم کرتے رہے ہیں، انہی مقاصد کے حصول میں، بورڈ نے سال کے دوران ڈیڈ ویلکٹیو سرپاءل کی پیداواری صلاحیت 150,000 میٹرک ٹن سے 430,000 میٹرک ٹن سالانہ بڑھانے اور مجموعی بجلی پیدا کرنے کی صلاحیت 9.3 میگا واٹ سے 27.9 میگا واٹ سے بڑھانے کی منظوری دی ہے۔ کمپنی کی مسابقتی حیثیت کو مضبوط کرنے میں یہ توسیعات اہم کردار ادا کریں گی۔

بورڈ کے موثر ہونے کا انحصار اس بات پر ہے کہ میز کے گرد بیٹھے لوگ ایک دوسرے کے ساتھ مل جل کر کس حد تک تعمیری کام کر سکتے ہیں وہ اپنے کردار کو کس طرح متعین کرتے ہیں اور کام کو کس طرح مختص کرتے ہیں، کس طرح مسائل پر قابو پاتے ہیں بورڈ کی اپنی کنٹرول کرنے کی صلاحیت پر منحصر ہے مغل اسٹیل میں، ہم نے بورڈ کی سالانہ کارکردگی کی خود تشخیص کے لئے ایک طریقہ کار بنا رکھا ہے اُس کے تحت میں بطور چیئرمین بورڈ کی مجموعی کارکردگی پر جائزہ پیش کرتا ہوں۔

مجموعی طور پر، بورڈ اپنے تنظیمی ڈھانچے اور ساخت کی بنا پر اچھے طریقے سے کام کر رہا ہے۔ بورڈ اراکین کو مناسب صلاحیت، علم اور تجربے کی ضرورت ہوتی ہے، جو کہ کاروبار کو موثر طریقے سے چلانے کے لئے ضروری ہے۔ انفرادی بورڈ رکن سختی ہیں اور کمپنی کی مجموعی کارکردگی میں بہتری کے لئے پُر عزم دکھائی دیتے ہیں۔ بورڈ روم میں اراکین کا رویہ زیادہ تر تعمیری خیالات پر منحصر ہوتا ہے۔ بورڈ اراکین کمپنی کے اقدار اور مشن پر اپنی توجہ مرکزی رکھتے ہیں اور اس پر بہت پُر عزم دیکھائی دیتے ہیں۔ اسٹریٹجک اور آپریشنل سطح پر بات چیت اور مسائل کو مناسب وقت دیا جاتا ہے۔

بورڈ کے اجلاسوں اور کمیٹی کے اجلاسوں میں بورڈ کے اراکین کی حاضری، 95 فیصد ہدف کے مقابل 100 فیصد تھی سال کے دوران، ڈائریکٹران کے انتخاب کے بعد بورڈ کو دوبارہ سے تخلیق کیا گیا تھا۔ متعارفی پروگرام میں بورڈ اراکین کی حاضری 100 فیصد تھی۔ ضابطہ اخلاق کی خلاف ورزی کا کوئی واقعہ رونما نہیں ہوا۔ کارکردگی کے مقاصد کا حقیقی نتائج سے موازنہ کیا گیا، جو کہ تسلی بخش تھے۔ ڈائریکٹران کی اکثریت ICAP کے زیر انتظام فراہم کردہ ڈائریکٹرز تربیتی پروگرام میں حصہ لے چکی ہے۔

کمپنی کے مقاصد کو حاصل کرنے میں بورڈ کا کردار نہایت اہم ہے، بورڈ نے اپنے اسٹریٹجک مقاصد کو حاصل کرنے کے لئے مختصر، درمیانی اور طویل مدتی منصوبے تیار کر رکھے ہیں۔ بورڈ باقاعدگی سے بنیادی خطرات اور ان کو کم کرنے کے عوامل کا جائزہ لیتا رہتا ہے۔ توانائی کے بحران سے نمٹنے اور مسلسل پیداواری سطح کو برقرار رکھنے میں بورڈ کا کردار بہت منحصر ہے۔ بورڈ اور اس کی کمیٹیوں کے درمیان تعلقات نہایت تعمیری اور پیداواری ہے۔



مرزا جاوید اقبال

بورڈ چیئرمین

لاہور: ستمبر، 2017



www.jamapunji.pk



**Be aware, Be alert,  
Be safe**

**Learn about investing at  
[www.jamapunji.pk](http://www.jamapunji.pk)**

**Key features:**

- 🔍 Licensed Entities Verification
- 📊 Scam meter\*
- 🎮 Jamapunji games\*
- 💰 Tax/credit calculator\*
- 🏢 Company Verification
- 📋 Insurance & Investment Checklist
- 💬 FAQs Answered
- 📖 Online Quizzes

- 📈 Stock trading simulator (based on live feed from PSX)
- 📖 Knowledge center
- 📊 Risk profiler\*
- 📊 Financial calculator
- 📱 Subscription to Alerts (event notifications, corporate and regulatory actions)
- 📱 Jamapunji application for mobile device



Jama Punji is an initiative  
of Securities Commission of  
Pakistan and is managed  
by Government of Pakistan

 [jamapunji.pk](https://www.facebook.com/jamapunji.pk)

 [@jamapunji\\_pk](https://twitter.com/jamapunji_pk)

\*Mobile apps are also available for download for android and ios devices



**MUGHALSTEEL.COM**

Mughal Iron & Steel Industries Limited  
21-A Shadowni I, Lahore  
Tel: 042-35590841-3