Modaraba Al-Mali

Managed by:

BankIslami Modaraba Investments Ltd.



First Quarter Report September 30, 2014 (Un-audited)

10th Floor, Progressive Square, Opposite Nursery, Sharea Faisal, Karachi. Phone : (92-21) 34547521-5 Fax : (92-21) 34547526

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CORPORATE INFORMATION

Board of Directors	Mr. Muhammad Hamid	Chairman
	Mr. Asad Alim Mr. Hasan Aziz Bilgrami Mr. Muhammad Faisal Shaikh Mr. Rehan Shuja Zaidi Mr. Tariq Usman Bhatti Mr. Zahid Ali H. Jamall Mr. Aziz Adil	Director Director Director Director Director Director Chief Executive
Audit Committee	Mr. Zahid Ali H. Jamall Mr. Muhammad Hamid Mr. Asad Alim Mr. Rehan Shuja Zaidi	Chairman Member Member Member
HR & Remuneration Committee	Mr. Asad Alim Mr. Hasan Aziz Bilgrami Mr. Aziz Adil	Chairman Member Chief Executive
Shariah Advisor	Mufti Irshad Ahmed Aijaz	
Management Team	Mr. Aziz Adil Mr. Zafar Ahmed Mr. Zeeshan Bin Farrukh	Chief Executive Chief Financial Officer Head of IT/Admin.
Bankers & Financiers	BankIslami Pakistan Limited Bank Alfalah Limited Meezan Bank Limited	
Registrar & Share Registration Office	Technology Trade (Pvt.) Limited Dagia House, 241-C, Block-2, P.E.C.H.S., Karachi.	
Registered Office	10th Floor, Progressive Square, Opposite Nursery, Sharea Faisal, Phone: 34547521-25, Fax: 345475 E-mail: info@modarabaalmali.co URL: http://www.modarabaalmali.	526 m

Directors' Review

Directors' Review

We are pleased to present un-audited Financial Statements of Modaraba Al-Mali for the period ended 30th September 2014, as required under section 245 of the Companies Ordinance, 1984, presented in accordance with the requirements of the International Accounting Standard-34 "Interim financial Reporting" as applicable in Pakistan.

Operating Results

By the grace of Almighty Allah, the Modaraba has earned a profit of Rs. 2.89 million for the quarter ended September 30, 2014 as compared to loss of Rs. 0.58 million during the corresponding period. Improvement can be recognized across the board as gross revenue increased by 113% whereas operating expenses registered a decrease of over 16% over September 30, 2013. At the back of results of June 30, 2014, the management is fully cognizant and making all out efforts to make recoveries against receivables of maintenance business which has now been discontinued. During the period under review, recoveries of Rs. 2.25 million have been made and recognized in these accounts. More recoveries are expected to follow in the coming periods.

Internal Audit

In compliance with Code of Corporate Governance, the Audit Committee has reviewed these financial statements before approval of the Board of Directors.

Future Prospects

Modaraba is focused on financing business. With adequate liquidity in hand, we endeavor to book good quality assets. Now as we have picked up the momentum, Insha Allah, we intend to remain in profit here onwards. The Board has already announced its principal decision to make a capital injection of Rs. 50 million during the year and soon necessary arrangements will be made in this respect.

Acknowledgement

We wish to place on record our appreciation and thanks to the certificate-holders for their continued confidence, to the authorities for the guidance provided by them and to all the members of management and staff for their dedication and hard work.

On behalf of the Board

-- Sd --**Aziz Adil** Chief Executive Officer

Karachi: October 27, 2014

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BALANCE SHEET (UN-AUDITED)

As at September 30, 2014

		September 30, 2014	June 30, 2014
ASSETS	Note	(Rupees)	
Current Assets Cash and bank balances		45,239,997	29,820,913
Liarah finance	4	3,755,007	3,755,007
Murabaha finance	5	-	-
Investments	6	-	-
Receivable against operating lease / ijarah rentals and maintenance service	7	1,816,446	10,654,397
Advances, deposits, prepayments and other receivables	8	39,019,983	41,023,717
Inventory		521,957	1,261,598
		90,353,390	86,515,632
Total current assets		90,353,390	86,515,632
Non-current Assets			
Property and equipment	9	74,906,450	77,405,085
Property and equipment under ijarah arrangement		39,261,848	34,851,929
Long term deposits		3,276,700	7,171,900
Total non-current assets		117,444,998	119,428,914
Totel Assests		207,798,388	205,944,546
LIABILITIES			
Current Liabilities			
Creditors, accrued and other liabilities		15,944,177	16,990,278
Current portion of security deposits		14,613,556	10,583,356
Unclaimed profit distribution		6,858,298	6,858,298
Total current liabilities		37,416,031	34,431,932
Non-Current Liabilities			
Security deposits		13,539,780	17,569,980
Total liabilities		50,955,811	52,001,912
NET ASSETS		156,842,577	153,942,634
REPRESENTED BY			
CAPITAL AND RESERVES			
Authorized capital 30,000,000 Modaraba certificates of Rs. 10 each		300,000,000	300,000,000
Issued, subscribed and paid-up			
18,423,945 Modaraba certificates of Rs. 10 each		184,239,450	184,239,450
Reserves		56,582,879	56,582,879
Accumulated loss		(83,979,752)	(86,879,695)
Total capital and reserves		(27,396,873)	(30,296,816)
Contingencies and commitments	11	156,842,577	153,942,634

The annexed notes form an integral part of these financial statements.

For BankIslami Modaraba Investment Limited Modaraba Management Company

Chief Executive	Director	Director

PROFIT AND LOSS ACCOUNT (UN-AUDITED)

For the quarter ended September 30, 2014

	Note	September 30, 2014	September 30, 2013 (Restated) nees
INCOME			
Income from ijarah finance - net		4,329,052	2,237,032
Profit from operation of a fuel station - net	12	387,492	634,519
Other income - net		3,604,249	1,036,255
		8,320,793	3,907,806
EXPENDITURE		2 102 000	1 401 102
Depreciation on property and equipment - ijarah	13	3,103,080	1,481,192
Operating expenses	13	4,434,365 7,537,445	5,030,191 6,511,383
		783,348	(2,603,577)
Reversal of provision		2,225,830	(2,003,377)
reversar of provision		3,009,178	(2,603,577)
Modaraba company's management fee		5,007,170	(2,005,511)
Profit / (loss) for the period before taxation		3,009,178	(2,603,577)
Taxation	14	(109,235)	(83,794)
Profit/(loss) for the quarter		2,899,943	(2,687,371)
DISCONTINUED OPERATIONS			
Profit for the quarter			2,099,821
Other comprehensive income		-	-
Total comprehensive profit /(loss) for the period		2,899,943	(587,550)
Earning per certificate - basic and diluted Continuing operations		0.163	(0.141)
Earning per certificate - basic and diluted Discontinued operations			0.114

The annexed notes form an integral part of these condensed interim financial information.

BankIslami Modaraba Investment Limited Modaraba Management Company

Chief Executive	Director	Director

CASH FLOW STATEMENT (UN-AUDITED)

For the quarter ended September 30, 2014

	September 30, 2014	September 30, 2013
(A) CASH FLOWS FROM OPERATING ACTIVITIES	(Rup	ees)
Profit / (Loss) before taxation Adjustments of non-cash and other items	3,009,178	(503,756)
Depreciation - property and equipment- owned	392,158	1,765,898
Depreciation on property and equipment - fuel operations	134,406	111,948
Depreciation on property and equipment - ijarah	3,103,080	1,481,192
(Gain) /Loss on disposal property and equipment	(2,077,269)	6,102
Reversal of impairment loss	(2,225,830)	-
	(673,455)	3,365,140
	2,335,723	2,861,384
(Increase) / decrease in current assets		
Ijarah finance	125,646	-
Receivable against operating lease rentals and maintenance service	10,912,449	629,841
Advances, deposits, prepayments and other receivables	2,321,690	(5,551,784)
Inventory	765,327	(633,937)
	14,125,112	(5,555,880)
Increase / (decrease) in current liabilities	(1.046.101)	5,184,409
Creditors, accrued and other liabilities	(1,046,101)	(3,005,800)
Security deposits received/(paid)	(1,046,101)	2,178,609
	15,414,734	(515,887)
Income taxes paid	(427,192)	1,061,012
Net cash flows generated from operating activities	14,987,542	(1,576,849)
(B) CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property and equipment- ijarah	(7,513,000)	(8,424,000)
Purchase of property and equipment - own	(128,358)	(2,045,408)
Proceeds from disposal of property and equipment - own	4,177,700	25,000
Net cash flows used in investing activities	(3,463,658)	(10,444,408)
(C) CASH FLOWS FROM FINANCING ACTIVITIES		
Long term deposits received	3,895,200	8,799,340
Net decrease in cash and cash equivalents	15,419,084	(3,221,917)
Cash and cash equivalents at beginning of the period	29,820,913	8,756,698
Cash and cash equivalents at end of the period	45,239,997	5,534,781

The annexed notes form an integral part of these financial statements.

For BankIslami Modaraba Investments Limited Modaraba Management Company

Chief Executive	Director	Director

STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

For the quarter ended September 30, 2014

			R	eserves		
			Capital reserv	ves Rev	enue reserves	
	Certificate Capital	Certificate premium	Statutory reserve*	Accumulated loss	Total Reserves	Total
			(R	upees)		
Balance at July 01, 2013	184,239,450	511,409	56,071,470	(61,528,287)	(4,945,408)	179,294,042
Comprehensive income						
Loss for the period ended						
June 30, 2014	-	-	-	(24,721,532)	(24,721,532)	(24,721,532)
Other comprehensive income	-	-	-	1,673,117	1,673,117	1,673,117
Total comprehensive loss for the period	-	-	-	(23,048,415)	(23,048,415)	(23,048,415)
Profit distribution for the year @ Re. 0.125 per certificate				(2,302,993)	(2,302,993)	(2,302,993)
Balance at June 30, 2014	184,239,450	511,409	56,071,470	(86,879,695)	(30,296,816)	153,942,634
Balance at July 01, 2014	184,239,450	511,409	56,071,470	(86,879,695)	(30,296,816)	153,942,634
Comprehensive income						
Profit for the quarter ended						
September 30, 2014	-	-	-	2,899,943	2,899,943	2,899,943
Other comprehensive income	-	-	-	-	-	-
Total comprehensive income for the period	-	-	-	2,899,943	2,899,943	2,899,943
Transfer to statutory reserve	-	-	-	-	-	-
Balance at September 30, 2014	184,239,450	511,409	56,071,470	(83,979,752)	(27,396,873)	156,842,577

Statutory reserve represents profit set aside to comply with the Prudential Regulations for Modarabas issued by the SECP. These regulations require the Modaraba to transfer not less than 20% and not more than 50% of its after tax profit till such time that reserves equals 100% of the paid up capital. Thereafter, a sum not less than 5% of the after tax profit is to be transferred.

The annexed notes form an integral part of these condensed interim financial information.

For BankIslami Modaraba Investments Limited Modaraba Management Company

Chief Executive	Director	Director

SELECTED EXPLANATORY NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

For the quarter ended September 30, 2014

1. LEGAL STATUS AND NATURE OF BUSINESS

1.1 Modaraba Al-Mali ("the Modaraba") is a multipurpose and perpetual Modaraba floated in Pakistan on July 8, 1987 under the Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980, and Modaraba Companies and Modaraba Rules, 1981 and is managed by BankIslami Modaraba Investments Limited, a company registered under the Companies Ordinance, 1984. It is engaged in the business of leasing, murabaha, musharaka financing, construction and renting of mobile towers, maintenance services, operation of petrol and diesel filling / service station. The Modaraba is listed on the Karachi, Lahore and Islamabad StockExchanges Limited. Registered office is situated at Progressive Square, Shahrae Faisal, Karachi, in the province of Sindh.

2. BASIS OF PREPARATION

- 2.1 This condensed interim financial information has been prepared under the historical cost convention except that staff retirement benefits are carried at present value.
- 2.3 The condensed interim financial information is presented in Pak Rupees, which is the Modaraba's functional and presentation currency and figures presented in this condensed interim financial information has been rounded off to the nearest rupee.

3. SIGNIFICAT ACCOUNTING POLICIES, ESTIMATES AND JUDGMENTS

3.1 The accounting policies, estimates, judgements and the methods of computation adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of the annual audited financial statements for the year ended June 30, 2014.

١.	IJARAH FINANCE		Unaudited September 30,	Audited June 30,
	Ijarah contracts commencing up to June 30, 2008 - accounted for as finance leases	Note	2014 (Rupees	2014
	Minimum lease payments due		40,612,809	40,762,309
	Residual value of leased assets		3,755,007	3,755,007
	Total receivable		44,367,816	44,517,316
	Suspended lease income		(7,515,495)	(7,539,349)
	Provision for Impairment against potential lease losses	4.1	(33,097,314)	(33,222,960)
			(40,612,809)	(40,762,309)
			3,755,007	3,755,007

4.1 These ijarah finances are fully provided and the remaining amount represents amount of security deposits to be adjusted at the time of final settelment. Since the finance is non-performing and no income is accrued on it in accordance with the Prudential Regulations for Modarabas.

Modaraba Al-Mali

5.	MURABAHA		Unaudited September 30, 2014	Audited June 30, 2014
		Note	(Rupees))
	Considered doubtful		2,517,068	2,517,068
	Provision for impairment loss against doubtful recoveries		(2,517,068)	(2,517,068)
			-	-

5.1 These represent amount receivable against Morabaha transactions i.e. sale of goods on a deferred payment basis at a specified profit margin ranging from 10% to 24% per annum. Since the finance is non-performing and no income is accrued on it in accordance with the Prudential Regulations for Modarabas.

6. INVESTMENTS

New Allied Electronics Industries (Private) Limited

- Sukuk Certificates

Cost	4,000,000	4,000,000
Disposed	<u> </u>	
	4,000,000	4,000,000
Provision for impairment loss against doubtful recovery	(4,000,000)	(4,000,000)
		-

The Modaraba held 2,000 Sukuk Certificates of Rs.. 5,000/- each. These certificates carry profit at 3 months KIBOR + 220 bps with floor of 7% and cap of 20% payable semi annually. The tenure of the instrument was for five years including a grace period of two years and was repayable in six equal consecutive semi annual installments from May 29, 2010 to November 29, 2012. These certificates are secured against first pari passu charge over all present and future fixed assets of the company, first pari passu charge over all present and future current assets of the company and personal guarantee of the sponsoring directors.

7. RECEIVABLE AGAINST OPERATING LEASE RENTALS AND MAINTENANCE SERVICE

Unsecured			
Considered good	Note		
- Maintenance & refuelling	7.1	2,128,251	10,886,043
 Operating lease rental of towers and allied equipment 		-	-
'- Operating lease rental from assets under IFAS-2		(311,805)	(231,646)
Considered doubtful			
- Maintenance fee		5,953,235	8,027,733
- Operating lease rentals		10,194,320	10,194,320
		17,964,001	28,876,450
Provision for impairment loss against doubtful recoveries		(16,147,555)	(18,222,053)
		1,816,446	10,654,397

7.1 This represents receivable from customers in respect of maintenance and refueling services.

Audited June 30,

2014

Unaudited
September 30,
2014

Note -----(Rupees)-----

Considered good

Income tax refundable	23,326,207	23,008,251
Advance against property and equipment under Ijarah arrangement	1,752,000	7,513,000
Current portion of long term deposits	7,949,150	4,053,950
Advances to suppliers	45,149	989,458
Advances to employees	252,110	241,706
Prepayments	789,002	267,307
Other deposits	57,900	61,899

Other receivables - considered good

- Commission receivable	-	-
- Premises rent receivable	1,743,401	1,457,738
- Receivable against common group expenses	956,628	905,895
- Receivable against sale of fuel	675,537	528,397
- Receivable against sale of scrap	-	849,090
- Receivable from management company	162,115	26,060
- Others	1,310,784	1,120,966

Considered doubtful

- Terminated leases	6,242,260	6,242,260
- Miscellaneous amount recoverable from the lessee	1,188,872	1,188,872
- Dividend receivable	16,275	16,275
- Receivable from brokers	22,422	22,422
- Receivable against sale of fuel	355,102	355,102
- Others	248,732	248,732
	8,073,663	8,073,663
Provision for impairment loss against doubtful recoveries	(8,073,663)	(8,073,663)
		-
	39,019,983	41,023,717

9. PROPERTY AND EQUIPMENT- OWN USE

Operating property and equipment - in own use	74,556,450	77,055,085
Towers and allied equipment-held for operating lease/ijarah	350,000	350,000
	74,906,450	77,405,085

9.1 Following additions and disposals, at cost, were made during the period

	Additions/(transfers) *			Disp	osals
	Unaudited September 30, 2014	Audited June 30, 2014	(Rupe	Unaudited September 30, 2014	Audited June 30, 2014
Vehicles - maintenance services	-	-		_	16,903,951
		(5,710,203)	*		
Vehicles	-	1,931,250		5,016,700	2,580,666
		5,710,203	*		
Furniture and fixtures	128,358	111,613		157,608	962,869
\Office and computer equipment	-	63,000		346,736	1,450,339
Tower and allied equipment	-	- '		-	47,184,125
Other allied equipment	-	12,286		-	22,625,562
	128,358	2,118,149		5,521,044	91,707,512

10. PROPERTY AND EQUIPMENT- OWN USE IJARAH ARRANGEMENT

Following additions and disposals in ijarah leased out assets, at cost, were made during the period: -

	Additions/(transfers) *		Disp	oosals
	Unaudited September 30, 2014	Audited June 30, 2014	Unaudited September 30, 2014 (Rupees)	Audited June 30, 2014
Generators	_	8,288,280	-	-
Vehicles	7,513,000	16,377,000	-	1,371,000
	7,513,000	24,665,280		1,371,000

11. CONTINGENCIES AND COMMITMENTS

Contingencies

The status of contingencies is same as stated in annual audited financial statements of the Modaraba for the year ended June 30, 2014.

12. PROFIT FROM OPERATIONS OF FUEL STATION - NET

		Quarter ended	
		September 30, 2014	September 30, 2013
		Ru	pees
Income	Note		
Sale of fuel	12.1	38,178,538	35,507,397
Cost of sales		(37,060,084)	(34,258,795)
		1,118,454	1,248,602
Rental income	12.2	285,000	270,000
		1,403,454	1,518,602
Expenses			
Salaries and allowances		349,096	412,089
Generator fuel		158,535	144,181
Depreciation		134,406	111,948
Electricity		80,496	45,476
Repairs and maintenance		22,213	30,062
Printing and stationery		5,850	735
Security guards		171,600	67,200
Insurance		11,199	15,519
Telephone		6,040	10,568
Marketing		3,000	3,000
Miscellaneous		73,527	43,305
		1,015,962	884,083
		387,492	634,519

- 12.1 Income relates to the operation of petrol filling / service station from October 03, 2010 under a retailer agreement with an oil marketing company (the company). In accordance with the agreement the company has granted the right to the Modaraba to operate the fuel station and deal exclusively in petroleum product of the company on a predetermined margin.
- 12.2 Rent is received in respect of the plot of land used for fuel station under an agreement dated August 13, 2009 with the oil marketing company. Initial term of the rent agreement is for fifteen years.

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13. OPERATING EXPENSES

	Quarter ended	
	September 30, 2014	2013 (Restated)
	Rup	ees
Salaries, allowances and other benefits	1,663,567	2,699,796
Rent, rates and taxes	89,352	110,839
Depreciation	392,158	288,727
Expenditure on maintenance service	· -	· <u>-</u>
Fuel and conveyance	214,667	343,592
Repairs and maintenance	224,293	152,567
Ijarah lease rentals	-	79,610
Security services chargs	-	-
Legal and professiona	653,001	465,754
Electricity	390,793	207,356
Telephone	95,774	145,924
Travelling and accommodation	-	-
Entertainment	17,171	51,596
Insurance	81,277	63,144
Printing and stationery	316,345	103,946
Gratuity	21,045	138,627
Transportation	-	-
Auditors' remuneration	-	-
Subscription	102,015	90,096
Registrar services	56,490	50,640
Postage	54,726	2,058
Advertisement	18,789	-
Others	42,902	35,919
	4,434,365	5,030,191

14. TAXATION

Non-trading income of Modaraba is exempt from tax provided that not less than 90% of the profits are distributed to the certificate-holders. Current tax charge represents tax on income under presumptive tax regime.

15. Analysis of profit / (loss) from discontinued operations

The combined results of the discontinued operations (i.e. mobile towers and mainenance services) included in the profit / loss for the quarter ended september 30,2013 are set out below. The comparative profit / loss and cash flows have been re-presented to include those operations classified as discontinued in June 30,2014.

	September 30, 2014 Ru	September 30, 2013 pees
	Ku	ipees
Income	=	27,012,811
Other gains	 .	<u> </u>
	=	27,012,811
Operating expenses	-	(24,912,990)
Profit for the quarter from discontinued operations		2,099,821
Cash flows from discontinued operations		
Net cash inflows from operating activities	_	2,779,159
Net cash outflows from investing activities	_	(2,686,476)
Net cash inflows from financing activities	=	-
Net cash inflows from discontinued operations		92 683
The second secon		72,003

16. TRANSACTIONS WITH RELATED PARTIES

The related parties comprise of Banklslami Modaraba Investments Limited being the Modaraba management company, Banklslami Pakistan Limited (being the parent company of the management company), major certificate holders and their family members, directors of the Modaraba management company and their close family members, key management personnel of the Modaraba and the management company and their close family members, the provident and gratuity funds and entities with common directors or under common management.

The remuneration of the key management employees (executives) are determined in accordance with their terms of appointment. Contribution to the provident and gratuity funds are made in accordance with the services rules and actuarial advise respectively. Modaraba management fee payable in accordance with the provision of Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980. Other transactions are in accordance with the agreed terms.

Details of transactions with related parties and balances with them as at the period / year end, if not mentioned elsewhere, are as follows:

16.1 Balances outstanding at year end Unaudited Audited September 30, June 30, 2014 2014 Rupees Rupees Relationship Nature of transaction BankIslami Modaraba Amount receivable in respect of 162,115 26,060 (Investments Limited fuel & insurance premium the management company) BankIslami Pakistan Limited Bank deposits 38,564,558 25,523,703 (parent company of the management company) Amount payable in respect of 2,283,123 2,283,123 ijarah arrangement Amount receivable in respect 2,128,251 10.886.043 of maintenance services Amount receivable in respect 2,700,029 2.363.633 of genset and premises rent income and others Security deposit in respect of ijarah arrangement 11,225,850 11,225,850 16.2 Transactions during the quarter September 30, September 30, BankIslami Pakistan Limited (holding 2014 company of the management company) Profit on Islamic profit and loss sharing account 506,641 43.249 Rental income 966,723 879.516 Maintenance service income 8.319.904 Bank charges 2,038 5,465 Vehicle purchase on maturity of Ijarah 889 401 Ijarah lease rentals 1,970,026 6,436,412 Key management personnel remunerations Salaries and allowances 747,948 1,825,800 Others Contributions to staff provident fund Contribution to staff gratuity fund

16. DATE OF AUTHORISATION

This condensed interim financial information was authorised for issue by the board of directors of the management company in their meeting held on October 27, 2014.

For BankIslami Modaraba Investment Limited

Modaraba Management Company

Chief Executive	Director	Director