TURNING A NEW LEAF



A Kohinoor Maple Leaf Group Company

Third Quarterly Report March 31, 2014



TURNING A NEW LEAF

Maple Leaf Cement has been evolving over the years so as to play a pivotal role in the cement sector. Our visionary upgrading of management systems based on team work have made the difference and as a plant develops through the veins of a leaf, so have we, by turning over a new leaf.

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COMPANY INFORMATION

Chairman

Chairman

Member

Member

Member

Chairman

Member

Member

Member

Chief Executive

Board of Directors

Mr. Tariq Sayeed Saigol Mr. Sayeed Tariq Saigol Mr. Taufique Sayeed Saigol Mr. Waleed Tariq Saigol Mr. Danial Taufique Saigol Syed Mohsin Raza Naqvi Mr. Zamiruddin Azar Mr. Karim Hatim

Audit Committee

Mr. Karim Hatim Mr. Zamiruddin Azar Mr. Waleed Tariq Saigol Mr. Danial Taufique Saigol

Human Resource & Remuneration Committee

Mr. Waleed Tariq Saigol Mr. Zamiruddin Azar Syed Mohsin Raza Naqvi Mr. Danial Taufique Saigol

Chief Financial Officer

Syed Mohsin Raza Naqvi

Company Secretary

Mr. Muhammad Ashraf

Chief Internal Auditor

Mr. Bilal Hussain

Bankers of the Company

Allied Bank Limited Askari Bank Limited Bank Alfalah Limited Bank Al-Habib Limited BankIslami Pakistan Limited Burj Bank Limited Bank of Khyber Limited Dubai Islamic Bank Limited Faysal Bank Limited First Dawood Islamic Bank Limited First Women Bank Limited Habib Bank Limited Habib Metropolitan Bank Limited HSBC Bank Middle East Limited Islamic Corporation for the Development of the Private Sector, Jeddah **KASB Bank Limited** MCB Bank Limited Meezan Bank Limited

National Bank of Pakistan NIB Bank Limited Pak Brunei Investment Company Limited Pak-Libya Holding Company (Pvt.) Limited Pak Oman Investment Company Limited Saudi Pak Industrial & Agricultural Investment Co. Limited Soneri Bank Limited Standard Chartered Bank (Pakistan) Limited Summit Bank Limited The Bank of Punjab Trust Investment Bank Limited United Bank Limited

Auditors

KPMG Taseer Hadi & Co. Chartered Accountants

Legal Advisors

Raja Mohammed Akram & Co. Advocates and Legal Consultants, Lahore.

Registered Office

42-Lawrence Road, Lahore. Phone: (042) 36278904-5 Fax: (042) 36368721 E-mail: mohsin.naqvi@kmlg.com

Factory

Iskanderabad Distt. Mianwali. Phone: (0459) 392237-8

Call Centre (24 / 7)

0800-41111

Share Registrar

Vision Consulting Ltd Head Office: 3-C, LDA Flats, Lawrence Road, Lahore Phone: (042) 36375531 Fax: (042) 36312550 E-mail: shares@vcl.com.pk Website: www.vcl.com.pk

Website: www.kmlg.com **Note:** MLCFL's Financial Statements are also available at the above website.



DIRECTORS' REVIEW

The Directors are pleased to present un-audited financial statements of the Company for the third quarter ended March 31, 2014, in compliance with Section 245 of the Companies Ordinance, 1984.

During the nine months, net sales were recorded at Rs.13,797 million against Rs.12,705 million in the corresponding period. Sales revenue improved by 9% mainly due to higher local prices on account of passing on incremental costs of hike in power tariff and other inflationary factors. Gross profit increased to Rs.4,592 million in current period as compared to gross profit of Rs.4,285 million in the corresponding period. Local dispatches further improved in the third quarter as compared to second quarter of the current year on account of uptick in construction activity in the private, as well as, public sector due to higher utilization of funds released for Public Sector Development Programme. Export quantities and prices on the other hand did not depict a buoyant trend due to lackluster demand. The continued load shedding of natural gas has unfavorably affected profitability during the third quarter.

Operating profit for the period was recorded at Rs.3,563 million as compared to Rs.3,453 million in the corresponding period. Operating earnings growth emanated mainly from better cement prices and efficient operation of Waste Heat Recovery Plant along with other cost reduction measures adopted by the Company. There is a decline of 15% in financial charges mainly due to deleveraging, reduction in interest rates and improved cash management along with Pak Rupee appreciation. The Company is continuing to repay Sukuk / Syndicate and other debt obligations and is dedicated to keep current on all debt commitments backed by better cash flows and efficient cash management.

Due to the above factors, the Company has shown profit after tax of Rs.2,412 million during the nine months as compared to profit after tax of Rs.2,197 million in the corresponding period.

Future Outlook

The Company is expecting that cement dispatches would remain robust as exports revive from seasonal dip while domestic demand also picks up due to onset of the warm season. We expect to witness increased demand of cement for public sector projects like small dams, roads and bridges together with increased construction activities in the private sector due to expected better performance of the economy. Cement prices are expected to remain stable and should result in reasonable profitability growth in the current year. Exports of cement from Pakistan to Afghanistan have fallen due to competition from Iranian exports. There are concerns about cement consumption in that country following withdrawal of coalition forces and possible civil unrest and continuation of government development programmes. Exports to India have also declined due to low demand. The recent PKR appreciation will lower the cost of procuring coal; however, lower realized export retention will largely nullify the benefits of reduced cost of coal procurement. Cost reduction efforts continue to be the main focus in all operational areas and the Company has adopted various strategies to reduce cost including use of alternative fuels and optimized operations of the plant.

Acknowledgment

The Board takes the opportunity to express its deep sense of gratitude and thanks to the shareholders, employees, customers, bankers and other stakeholders for the confidence they have always reposed in us.

For and on behalf of the Board

(Saveed Tarig Saigol)

(Sayeed Tariq Saigol) Chief Executive

Lahore: April 23, 2014

CONDENSED INTERIM BALANCE SHEET (UN-AUDITED) AS AT MARCH 31, 2014

	Note	Un-audited March 31, 2014 (Rupees in	Audited June 30, 2013 thousand)
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Authorised share capital		7,000,000	7,000,000
Issued, subscribed and paid up capital Reserves Accumulated profit / (loss)		5,277,340 2,058,137 2,044,487	5,277,340 2,058,137 (564,564)
		9,379,964	6,770,913
SURPLUS ON REVALUATION OF PROPERTY, PLANT AND EQUIPMENT - NET OF TAX	5	4,866,953	5,051,836
NON-CURRENT LIABILITIES			
Long term loans from banking company - secured Redeemable capital - secured Syndicated term finances - secured Liabilities against assets subject to finance lease Long term deposits Deferred taxation Retirement benefits	6 7	489,653 5,583,000 1,083,625 754,869 6,979 1,828,258 38,372	1,590,544 6,383,000 1,196,625 840,847 7,029 1,904,860 58,885
CURRENT LIABILITIES		9,784,756	11,981,790
Trade and other payables Accrued profit / Interest / mark-up Short term borrowings Current portion of: - Long term loans from banking company - secured - Redeemable capital - secured - Syndicated term finances - secured	8	2,791,127 220,799 2,838,154 632,296 1,000,000 150,000	3,026,311 361,834 3,277,666 740,318 832,869 182,500
- Liabilities against assets subject to finance lease		104,426	147,053
CONTINGENCIES AND COMMITMENTS	9	7,736,802	8,568,551
		31,768,475	32,373,090

Chief Executive Officer

ASSETS	Note	Un-audited March 31, 2014 (Rupees in	Audited June 30, 2013 thousand)
NON-CURRENT ASSETS			
Property, plant & equipment Long term Investments Long term loans to employees - secured Deposits and prepayments	10	24,895,807 1,625 5,165 52,056	25,630,205 1,625 3,608 54,746
		24,954,653	25,690,184
CURRENT ASSETS			
Stores, spare and loose tools Stock-in-trade Trade debts Loans and advances Short term investments Short term deposits and prepayments Accrued profit on bank accounts Refunds due from government Other receivables Income tax - net Cash and bank balances	11 12	3,881,165 882,756 785,885 332,682 7,605 135,551 665 16,797 105,473 351,100 314,143 6,813,822	3,751,386 938,899 757,944 161,704 7,350 74,808 346 16,797 166,583 283,549 523,540 6,682,906
		31,768,475	32,373,090

Chief Executive Officer

Director



CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2014 (UN-AUDITED)

		Nine months p	Nine months period ended		period ended
	Note	March 31,	March 31,	March 31,	March 31,
		2014	2013	2014	2013
		(Rupees in	thousand)
Sales - net	13	13,796,672	12,704,835	4,952,784	4,529,797
Cost of sales		(9,204,721)	(8,419,638)	(3,356,733)	(2,989,288)
Gross profit		4,591,951	4,285,197	1,596,051	1,540,509
Distribution cost		(749,232)	(572,750)	(272,067)	(189,236)
Administrative expenses		(213,287)	(184,410)	(73,752)	(69,110)
Other operating expenses		(137,617)	(102,879)	(45,530)	(46,471)
		(1,100,136)	(860,039)	(391,349)	(304,817)
Other operating income		71,240	27,686	25,703	9,465
Profit from operations		3,563,055	3,452,844	1,230,405	1,245,157
Finance cost	14	(1,129,609)	(1,330,565)	(277,114)	(401,519)
Profit before taxation		2.433.446	2,122,279	953.291	843.638
Taxation	15	(21,924)	74,945	(24,227)	3,622
Profit after taxation		2,411,522	2,197,224	929,064	847,260
Earnings per share					
- basic and diluted	(Rupees)	4.57	4.16	1.76	1.60

Chief Executive Officer



CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2014 (UN-AUDITED)

	Nine months period ended		Nine months period ended Three months		
	March 31,	larch 31, March 31, March 31,		March 31,	
	2014	2013	2014	2013	
	(Rupees i	n thousand)	
Profit after taxation	2,411,522	2,197,224	929,064	847,260	
Other comprehensive income for the period	12,647	-	-	-	
Total comprehensive income for the period	2,424,169	2,197,224	929,064	847,260	

Chief Executive Officer



CONDENSED INTERIM CASH FLOW STATEMENT FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2014 (UN-AUDITED)

Note	March 31, 2014 (Rupees in	March 31, 2013 thousand)
Cash generated from operations before working capital changes 16	4,808,885	4,686,611
(Increase) / decrease in current assets Stores, spare parts and loose tools Stock-in-trade Trade debts Loans and advances Short term investments Short term deposits and prepayments Other receivables Decrease in liabilities Trade and other payable	(129,779) 56,143 (28,957) (170,978) 61,110 (71,444)	(722,434) 93,902 (105,042) (5,409) 14,000 39,762 15,227 (384,245)
	(344,648)	(1,054,239)
Cash generated from operations	4,464,237	3,632,372
(Increase) / decrease in long term loans to employees - secured Retirement benefits paid Taxes paid	(1,557) (13,857) (166,077)	566 (12,244) (75,277)
Net cash generated from operating activities	4,282,746	3,545,416
CASH FLOW FROM INVESTING ACTIVITIES		
Fixed capital expenditure Proceeds from disposal property, plant and equipment Deposits refunded / (made) Profit on bank deposits received	(526,358) 12,627 2,691 8,730	(131,884) 4,611 (1,106) 14,529
Net cash used in investing activities	(502,310)	(113,850)
CASH FLOW FROM FINANCING ACTIVITIES		
Repayment of long term loans from banking companies-secured Acquisition of long term loans from banking companies-secured Repayment of redeemable capital - secured (Decrease) / Increase in long term deposits Payment of liabilities against assets subject to finance lease - net (Payment) / Acquisition of short term borrowings Finance cost paid Redemption of preference shares Dividend paid	(1,209,041) - (632,869) (145,500) (126,279) (439,512) (1,272,842) (163,721) (19)	(484,977) 40,496 (900,000) (80,250) 810 (121,825) 246,996 (1,687,244) (243,129) (178,391)
Net cash used in financing activities	(3,989,833)	(3,407,515)
Net (decrease) / increase in cash and cash equivalents	(209,397)	24,051
Cash and cash equivalents at beginning of the period	523,540	463,226
Cash and cash equivalents at end of the period	314,143	487,277

Chief Executive Officer



CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2014 (UN-AUDITED)

		C	apital Reserv	es		Revenue Res	erves	
	Share Capital	Share premium	Capital redemption reserve	Sub- Total	General reserve	Accumulated profit / (loss)	Sub- Total	Total Equity
		Rupees in thousand						
Balance as at 30 June 2012	5,805,603	1,529,874	368,541	1,898,415	1,400,000	(5,275,157)	(3,875,157)	3,828,861
Total comprehensive Income								
Profit for the nine months period ended 31 March 2013	-	-	-	-	-	2,197,224	2,197,224	2,197,224
Surplus on revaluation of property, plant and equipment realized through incremental depreciation (net of tax)	-	-	-	-	-	185,585	185,585	185,585
Transactions with owners, recorded directly in equity								
Dividend on preference shares for the nine months period ended 31 March 2013	-	-	-	-	-	(1,353)	(1,353)	(1,353)
Redemption of preference shares	(528,263)	-	-	-	-	-	-	(528,263)
Balance as at 31 March 2013	5,277,340	1,529,874	368,541	1,898,415	1,400,000	(2,893,701)	(1,493,701)	5,682,054
Total comprehensive Income								
Profit for the three months period ended 30 June 2013	-	-	-	-	-	1,027,471	1,027,471	1,027,471
Surplus on revaluation of property, plant and equipment realized through incremental depreciation (net of tax)	-	-	-	-	-	61,388	61,388	61,388
Transactions with owners, recorded directly in equity								
Transfer to capital redemption reserve	-	-	159,722	159,722	-	(159,722)	(159,722)	-
Transfer from general reserve	-	-	-	-	(1,400,000)	1,400,000	-	-
Balance as at 30 June 2013	5,277,340	1,529,874	528,263	2,058,137	-	(564,564)	(564,564)	6,770,913
Total comprehensive Income								
Profit for the nine months period ended 31 March 2014	-	-	-	-	-	2,411,522	2,411,522	2,411,522
Other comprehensive income for the period	-	-	-	-	-	12,647	12,647	12,647
Surplus on revaluation of property, plant and equipment realized through incremental depreciation						10/ 002	10/ 000	10/ 000
(net of tax)	-	-	-	-	-	184,882	184,882	184,882
Balance as at 31 March 2014	5,277,340	1,529,874	528,263	2,058,137	-	2,044,487	2,044,487	9,379,964

-~ Chief Executive Officer

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SELECTED EXPLANATORY NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2014 (UN-AUDITED)

1. LEGAL STATUS AND NATURE OF BUSINESS

Maple Leaf Cement Factory Limited ("the Company") was incorporated in Pakistan on 13 April 1960 under the Companies Act, 1913 (now the Companies Ordinance, 1984) as a public company limited by shares. The Company is currently listed on all three stock exchanges of Pakistan. The registered office of the Company is situated at 42-Lawrence Road, Lahore, Pakistan. The cement factory is located at Iskanderabad District Mianwali in the province of Punjab. The principal activity of the Company is production and sale of cement. The Company is a subsidiary of Kohinoor Textile Mills Limited.

2. STATEMENT OF COMPLIANCE

This condensed interim financial information has been prepared in condensed form in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting and is being submitted to shareholders in accordance with the requirements of section 245 of the Companies Ordinance 1984.

3. BASIS OF PREPARATION

This condensed interim financial information should be read in conjunction with annual audited financial statements for the year ended 30 June 2013. Comparative balance sheet is extracted from annual audited financial statements for the year ended 30 June 2013 whereas comparative profit and loss account, comparative statement of changes in equity and comparative cash flow statement are stated from un-audited interim financial information for the period ended on 31 March 2013.

SIGNIFICANT ACCOUNTING POLICES 4

The accounting policies adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements for the year ended 30 June 2013, except for the ammendment in IAS 19 - "Employee Benefits". Under IAS 19, the Company determines the net interest expense (income) for the period on the net defined benefit liability (asset) by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the net defined benefit liability (asset) at the beginning of the annual period, taking into account any changes in the net defined benefit liability (asset) during the period as a result of contributions and benefit payments. All the changes in the present value of defined benefit obligation are now recognized in statement of comprehensive income and the past service costs are recognized in profit and loss account, immediately in the period they occur. The change in accounting policy has been applied prospectively, being considered immaterial.

5.	SURPLUS ON REVALUATION OF PROPERTY,	Un-audited March 31, 2013 (Rupees in	Audited June 30, 2013 thousand)
5.	PLANT AND EQUIPMENT - NET OF TAX		
	Gross surplus		
	Balance at beginning of the period / year	6,956,696	7,307,876
	Less: Transferred to unappropriated profit in respect of incremental depreciation charged during the period / year	(261,485)	(351,180)
	Less Differenties Patrices	6,695,211	6,956,696
	Less: Deferred tax liability on: Opening balance of revaluation Incremental depreciation charged on related assets	1,904,860 (76,602)	2,009,067 (104,207)
		1,828,258	1,904,860
		4,866,953	5,051,836
6.	LONG TERM LOANS FROM BANKING COMPANIES - SECURED		
	Habib Bank Limited - long term finance facility (LTFF) Habib Bank Limited - term loan facility Allied Bank Limited - deferred mark-up loan HSBC Bank Middle East Limited - medium term loan ICD deferred mark-up loan	- 385,279 - 85,678 18,696	23,391 495,359 933,503 114,276 24,015
		489,653	1,590,544
7.	DEFERRED TAXATION		
	Deferred tax liability on taxable temporary differences arising in respect of:		
	 accelerated tax depreciation allowance surplus on revaluation of property, 	2,878,956	3,679,247
	plant and equipment	1,828,258	1,904,860
	Deferred tax asset on deductible temporary differences arising in respect of:	4,707,214	5,584,107
	 unused tax losses lease finances employees' compensated absences provision for doubtful debts minimum tax recoverable against normal tax charge in future years 	2,443,489 49,367 11,241 298 374,561 2,878,956	3,258,025 80,171 17,473 2,467 321,111 3,679,247
		1,828,258	1,904,860

8.	SHORT TERM BORROWINGS	Note	Un-audited March 31, 2014 (Rupees in	Audited June 30, 2013 thousand)
	Cash and running finances - secured Temporary bank overdraft - unsecured		2,739,714 98,440 2,838,154	3,117,777 159,889 3,277,666

9. CONTINGENCIES AND COMMITMENTS

9.1 Contingencies

There has been no significant change in the status of contingencies as reported in the preceding published annual financial statement of the company for the year ended 30 June 2013.

9.2 Commitments

9.2.1 Guarantees issued by various commercial banks, in respect of financial and operational obligations of		
the to various institutions and corporate bodies	391,751	437,200
9.2.2 Commitments against capital expenditures	2,559	21,594
9.2.3 Commitments against irrevocable letter of credit: - spare parts	182,842	188,497
	577,152	647,291
PROPERTY, PLANT AND EQUIPMENT		
Operating assets10.1Capital work in progress - at cost10.2	24,764,314 131,493	25,542,553 87,652
	24,895,807	25,630,205
10.1 Operating assets		
Balance at beginning of the period / year	25,542,553	26,713,389
Add: Additions during the period / year 10.1.1	482,516	470,060
	26,025,069	27,183,449
Less: Book value of operating assets disposed-off during the period / year Depreciation charge during the period / year	2,345 1,258,410	2,145 1,638,751
	24,764,314	25,542,553

10.

			Un-audited March 31, 2014 (Rupees in	Audited June 30, 2013 thousand)
	10.1.1	Additions during the period / year:		
		Freehold land Buildings on freehold land Plant & machinery Furniture, fixtures and equipment Roads, bridges and railway sidings Quarry equipment Vehicles	3,100 43,074 375,062 53,657 1,000 1,879 4,744	- 19,713 402,518 15,432 495 - 31,902
			482,516	470,060
	10.2	Capital work in progress - at cost		
		Tangible Assets		
		Plant & machinery Unallocated capital expenditures Advances to suppliers against:	102,943 1,001	52,909 1,001
		- purchase of land	2,000	2,000
		- furniture and fixtures - plant & machinery	- 21,974	19,136 11,601
		- vehicle	3,575	1,005
			131,493	87,652
11.	TRADE	DEBTS		
	Consid	ered good		
		ort - secured al - unsecured	110,129 675,756	53,762 704,182
			785,885	757,944
	Consid	ered doubtful		-
		al - unsecured	9,003	8,314
		s: Provision for doubtful debts 5 : Trade debts written off	5,743 3,260	7,987 327
			785,885	757,944
			,_ 30	,



		Un-audited March 31, 2014 (Rupees in	Audited June 30, 2013 thousand)
12.	SHORT TERM INVESTMENTS		
	At fair value through profit or loss - quoted		
	Next Capital Limited 1,500,000 (30 June 2013: 1,500,000) ordinary shares of Rs 10 each	15,000	15,000
	Less: adjustment arising from remeasurement to fair value	(7,395)	(7,650)
		7,605	7,350
		March 31, 2014	ded (Un-audited) March 31, 2013 thousand)
13.	SALES - NET	(,

Gross local Sales	14,439,728	12,709,079
Less: Excise Duty Sales Tax Commission	604,263 2,400,689 94,131	604,327 1,690,520 97,409
	3,099,083	2,392,256
Net Local Sales	11,340,645	10,316,823
Export Sales	2,456,027	2,388,012
	13,796,672	12,704,835
14. FINANCE COST		
Profit / Interest / Mark-up on long term loans, finances,rdeemable capital and short term finances Exchange loss Realized loss on derivative cross currency interest rate swap agreement Bank charges	1,033,508 60,660 2,819 32,622 1,129,609	1,198,282 85,854 5,044 41,385 1,330,565

			Nine months ended (Un-audited)	
			March 31,	March 31,
		Note	2014	2013
			(Rupees in thousand)	
15.	TAXATION			
	Current Tax			
	- for the period	15.1	138,778	63,950
	- prior years		(40,252)	(60,854)
			98,526	3,096
	Deferred Tax		(76,602)	(78,041)
			21,924	(74,945)

15.1 Provision for current period tax represents minimum tax on turnover due under section 113 of the Income Tax Ordinance, 2001 and prior year tax adjustment.

16. CASH GENERATED FROM OPERATIONS BEFORE WORKING CAPITAL CHANGES

Profit before taxation	2,433,446	2,122,279
Adjustments for:		
Depreciation	1,258,410	1,221,740
Amortization	-	5,941
Provision for doubtful debts	1,016	8,050
Gain on disposal of property, plant and equipment	(10,282)	(3,137)
FV loss due to change in investment value	(255)	4,237
Retirement benefits	5,990	10,649
Finance cost	1,129,609	1,330,565
Profit on bank deposits	(9,049)	(13,713)
	4,808,885	4,686,611



17. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of the holding company, associated companies, directors, key management personnel and employee benefits funds. The Company in the normal course of business carries-out transactions with various related parties. Amounts due to holding company is shown under trade and other payables . Other significant transactions with related parties are as follows:

		Nine months ended (Un-audited)	
		March 31,	March 31,
		2014	2013
		(Rupees in thousand)	
Relationship with	Nature of transaction		
the company			
		520	200
Holding Company	- Sale of goods and services	538	398
	- Sale of fixed assets	54	-
Key Management Personnel	- Remuneration and other benefits	90,180	85,968

18. DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information has been approved by the Board of Directors of the Company and authorized for issue on 23 April 2014.

19. GENERAL

Figures have been rounded off to the nearest thousand of rupee except stated otherwise.

Chief Executive Officer

