



Merit Packaging Limited
(ISO-9001/14001/22000/HACCP Certified)

Packaging solution
under one roof



March 31, 2014

Quarterly report

A Lakson Group Company



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Corporate Information

BOARD OF DIRECTORS

Iqbal Ali Lakhani	Chairman
Zulfiqar Ali Lakhani	
Amin Mohammed Lakhani	
Tasleemuddin Ahmed Batlay	
Shahid Ahmed Khan	Chief Executive Officer (from December 01, 2013)
Shaikh Muhammad Barinuddin	Independent Director
Sheikh Asim Rafiq	Nominee Director (NIT)
Muhammad Salman Husain Chawala	Nominee Director (NIT) (from April 08, 2014)
Mohammad Yousuf Memon	Nominee Director (NIT) (upto April 08, 2014)
Mohammad Shahid	Chief Executive Officer (Upto December 01, 2013)

ADVISOR

Sultan Ali Lakhani

AUDIT COMMITTEE

Shaikh Muhammad Barinuddin	Chairman
Zulfiqar Ali Lakhani	
Tasleemuddin Ahmed Batlay	

HUMAN RESOURCE AND REMUNERATION COMMITTEE

Iqbal Ali Lakhani	Chairman
Tasleemuddin Ahmed Batlay	
Shahid Ahmed Khan	

COMPANY SECRETARY

Mansoor Ahmed

AUDITORS

BDO Ebrahim & Co.
Chartered Accountants

BANKERS

Askari Bank Limited
Bank Alfalah Limited
Habib Bank Limited
HSBC Bank Middle East Limited
JS Bank Limited
Meezan Bank Limited
Soneri Bank Limited

SHARES REGISTRAR

FAMCO Associates (Pvt) Ltd. 8-F, Next to Hotel Faran,
Nursery Block-6, P.E.C.H.S., Shahra-e-Faisal, Karachi

REGISTERED OFFICE

Lakson Square, Building No.2, Sarwar Shaheed Road,
Karachi-74200 Pakistan
Phone: 021-35698000, Faxes: 021-35683410, 35686571

FACTORY

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Karachi-75180.
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Email: info@meritpack.com

WEBSITE

www.meritpack.com



Directors' Review

The Directors of your Company are pleased to present the condensed interim un-audited financial statements of the Company for the third quarter ended March 31, 2014.

FINANCIAL AND OPERATIONAL PERFORMANCE

The comparison of the un-audited financial results for the nine months and quarter ended March 31, 2014 are as follows:

	Nine months ended		Quarter ended	
	March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013
	Rs. in 000's		Rs. in 000's	
Net sales	1,390,439	1,095,219	506,084	389,674
Gross profit	125,796	56,261	44,918	32,246
Operating profit	83,622	14,395	30,466	19,717
Financial charges	(74,018)	(74,057)	(21,092)	(23,386)
Profit/(loss) before tax	9,604	(59,662)	9,374	(3,669)

The reorganization in the Company focused on production and customer yields. We are pleased to report that your Company has managed to achieve a robust growth with sales going up by approximately 30% during the quarter ending March 31, 2014 as compared to the same period last year; for the nine months ending March 31, 2014 it is around 27% growth as compared to the same period last year.

This was made possible through concerted efforts to increase volume, getting a better product mix, and timely realization of price increases from customers in the wake of rising costs. All this has positively contributed in the form of higher profitability for the Company.

Profit before tax has been recorded at Rs. 9.6 million for the nine months ended March 31, 2014 as against the loss of Rs. 59.6 million in the same period last year.

BOARD OF DIRECTORS

During the period under review Mr. Mohammad Yousuf Memon (Nominee Director NIT) resigned and Mr. Muhammad Salman Husain Chawala (Nominee Director NIT) joined as his replacement. The Board wishes to place on record the valuable contribution made by Mr. Mohammad Yousuf Memon during his association with the Company and welcomes Mr. Muhammad Salman Husain Chawala.

FUTURE OUTLOOK

Provision of reliable and better customer service will be the key to achieve a long term sustainable competitive advantage in this challenging business environment. However, we have noticed an abnormal curtailment of gas to our major suppliers of paper and board since end of December 2013. We hope this will improve during the remaining period of the current financial year, thus enabling us to maintain our sales targets at an economical cost.

Proactive strategic initiatives have been adopted by your company to streamline business operations, expand its customer base and facilitate continued improvement in the form of better quality products and improved services to customers besides focusing and investing to deliver value added products.

We look forward with confidence that the increased sales and optimal capacity utilization will enable your Company to further improve and consolidate our improving financial position.

On behalf of the Board of Directors

IQBAL ALI LAKHANI

Chairman

Karachi: April 24, 2014



Condensed Interim Balance Sheet

as at March 31, 2014 (Un-audited)

	Note	March 31, 2014 (Un-audited) Rs. in 000's	June 30, 2013 (Audited) Rs. in 000's (Restated)
ASSETS			
NON-CURRENT ASSETS			
Property, plant and equipment	6	652,323	655,438
Operating fixed assets		19,360	-
Capital work-in-progress		671,683	655,438
Intangible assets		271	1,038
Long-term loans and advance		1,579	53
Long-term deposits		3,597	3,597
		677,130	660,126
CURRENT ASSETS			
Stores and spares		57,426	63,317
Stock-in-trade		363,301	302,100
Trade debts (Unsecured - considered good)		353,138	202,682
Loans and advances		6,544	1,793
Trade deposits and short-term prepayments		5,354	2,083
Other receivables		706	1,232
Tax refund due from government		55,487	38,774
Taxation - net		20,261	7,597
Cash and bank balances		3,329	922
		865,546	620,500
TOTAL ASSETS		1,542,676	1,280,626
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Authorised share capital 70,000,000 (June 30, 2013: 30,000,000) ordinary shares of Rs.10/- each		700,000	300,000
Issued, subscribed and paid-up capital 40,314,199 (June 30, 2013: 4,742,847) ordinary shares of Rs.10/- each	7	403,142	47,428
Reserves		(54,480)	(46,688)
		348,662	740
SURPLUS ON REVALUATION OF FIXED ASSETS		169,257	171,467
NON-CURRENT LIABILITIES			
Sub-ordinated loan	8	100,000	100,000
Long-term financing	9	374,000	440,000
Long-term deposits		81	81
		474,081	540,081
CURRENT LIABILITIES			
Trade and other payables		250,046	147,102
Markup accrued		22,614	9,872
Short-term borrowings		212,016	411,364
Current portion of long-term financing		66,000	-
		550,676	568,338
CONTINGENCIES AND COMMITMENTS	10		
TOTAL EQUITY AND LIABILITIES		1,542,676	1,280,626

The annexed notes from 1 to 18 form an integral part of this condensed interim financial information.


IQBAL ALI LAKHANI
Chairman


SHAHID AHMED KHAN
Chief Executive Officer



Condensed Interim Profit and Loss Account

For the period ended March 31, 2014 (Un-audited)

	Note	Nine months ended		Quarter ended	
		March 31, 2014 Rs. in 000's	March 31, 2013 Rs. in 000's	March 31, 2014 Rs. in 000's	March 31, 2013 Rs. in 000's
Sales - net	11	1,390,439	1,095,219	506,084	389,674
Cost of sales	12	(1,264,643)	(1,038,958)	(461,166)	(357,428)
Gross profit		125,796	56,261	44,918	32,246
General and administrative expenses		(23,270)	(24,366)	(7,326)	(7,903)
Selling expenses		(18,616)	(19,406)	(6,839)	(5,846)
Other income		2,744	3,793	1,199	2,103
Other operating expenses		(3,032)	(1,887)	(1,486)	(883)
		(42,174)	(41,866)	(14,452)	(12,529)
Operating profit		83,622	14,395	30,466	19,717
Financial charges		(74,018)	(74,057)	(21,092)	(23,386)
Profit/(loss) before taxation		9,604	(59,662)	9,374	(3,669)
Taxation		(13,969)	(1,664)	(5,087)	(1,975)
Net profit/(loss) after taxation		(4,365)	(61,326)	4,287	(5,644)
Earnings/(loss) per share - basic and diluted (Rupees)	13	Rs.(0.32)	Rs.(12.93)	Rs.0.13	Rs.(1.19)

The annexed notes from 1 to 18 form an integral part of this condensed interim financial information.

IQBAL ALI LAKHANI
Chairman

SHAHID AHMED KHAN
Chief Executive Officer



Condensed Interim Statement of Comprehensive Income

For the period ended March 31, 2014 (Un-audited)

	Nine months ended		Quarter ended	
	March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013
	Rs. in 000's	Rs. in 000's	Rs. in 000's	Rs. in 000's
		Restated		Restated
Profit/(loss) for the period	(4,365)	(61,326)	4,287	(5,644)
Other comprehensive income:				
Re-measurement of defined benefit liability	-	1,534	-	511
Total comprehensive profit/(loss) for the period	(4,365)	(59,792)	4,287	(5,133)

The annexed notes from 1 to 18 form an integral part of this condensed interim financial information.


IQBAL ALI LAKHANI
Chairman


SHAHID AHMED KHAN
Chief Executive Officer



Condensed Interim Cash Flow Statement

For the period ended March 31, 2014 (Un-audited)

		Nine months ended	
		March 31, 2014	March 31, 2013
	Note	Rs. in 000's	Rs. in 000's
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash (used in)/generated from operations	14	(14,445)	30,158
Taxes (paid)/refund		(34,243)	13,142
Financial charges paid		(61,276)	(62,779)
Long-term loans and advances		(1,526)	(124)
Net cash used in operating activities		(111,490)	(19,603)
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure incurred		(37,373)	(20,843)
Intangible assets		-	(70)
Proceeds from sale of operating fixed assets		541	3,738
Net cash used in investing activities		(36,832)	(17,175)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from long term financing		50,000	-
Proceeds from right shares		350,077	-
Short term borrowings (excluding running finance)		(70,000)	40,000
Repayment of long term financing		(50,000)	-
Repayment of liabilities against assets subject to finance leases		-	(1,776)
Net cash generated from financing activities		280,077	38,224
Net increase in cash and cash equivalents		131,755	1,446
Cash and cash equivalents at beginning of the period		(340,442)	(331,932)
Cash and cash equivalents at end of the period		(208,687)	(330,486)
CASH AND CASH EQUIVALENTS COMPRISE:			
Cash and bank balances		3,329	853
Short-term running finances		(212,016)	(331,339)
		(208,687)	(330,486)

The annexed notes from 1 to 18 form an integral part of this condensed interim financial information.


IQBAL ALI LAKHANI
Chairman


SHAHID AHMED KHAN
Chief Executive Officer



Condensed Interim Statement of Changes in Equity

For the period ended March 31, 2014 (Un-audited)

	Issued, subscribed and paid-up capital Rs. in 000's	Reserves			Total Rs. in 000's
		General reserve Rs. in 000's	Accumulated loss Rs. in 000's	Total Rs. in 000's	
Balance as at July 1, 2012 as reported	47,428	106,800	(67,554)	39,246	86,674
Effect of change in accounting policy (Note 3)	-	-	(2,568)	(2,568)	(2,568)
Balance as at July 1, 2012 (Restated)	47,428	106,800	(70,122)	36,678	84,106
Transfer from surplus on revaluation of fixed assets	-	-	1,483	1,483	1,483
Total comprehensive loss for the nine months ended March 31, 2013 (Restated)					
Loss for the nine months ended March 31, 2013	-	-	(61,326)	(61,326)	(61,326)
Other comprehensive income	-	-	1,534	1,534	1,534
	-	-	(59,792)	(59,792)	(59,792)
Balance as at March 31, 2013 (Restated)	47,428	106,800	(128,431)	(21,631)	25,797
Balance as at July 1, 2013 as reported	47,428	106,800	(152,965)	(46,165)	1,263
Effect of change in accounting policy (Note 3)	-	-	(523)	(523)	(523)
Balance as at July 1, 2013 (Restated)	47,428	106,800	(153,488)	(46,688)	740
Transfer from surplus on revaluation of fixed assets	-	-	2,210	2,210	2,210
Share issue costs	-	-	(5,637)	(5,637)	(5,637)
Transactions with owners					
Issue of 35,571,352 ordinary shares of Rs. 10/- each fully paid in cash	355,714	-	-	-	355,714
Total comprehensive loss for the nine months ended March 31, 2014					
Loss for the nine months ended March 31, 2014	-	-	(4,365)	(4,365)	(4,365)
Other comprehensive income	-	-	-	-	-
	-	-	(4,365)	(4,365)	(4,365)
Balance as at March 31, 2014	403,142	106,800	(161,280)	(54,480)	348,662

The annexed notes from 1 to 18 form an integral part of this condensed interim financial information.


IQBAL ALI LAKHANI
Chairman


SHAHID AHMED KHAN
Chief Executive Officer



Notes to the Condensed Interim Financial Information

For the period ended March 31, 2014 (Un-audited)

1. NATURE AND STATUS OF THE COMPANY

Merit Packaging Limited ("the Company") was incorporated on January 28, 1980 in Pakistan as a public limited company under the Companies Ordinance, 1984 and is listed on the Karachi Stock Exchange. The registered office of the Company is situated at Lakson Square Building No. 2, Sarwar Shaheed Road, Karachi. The Company is mainly engaged in the manufacture and sale of printing and packaging materials.

2. BASIS OF PREPARATION

2.1 Statement of compliance

This condensed interim financial information is unaudited and are being submitted to the shareholders as required under section 245 of the Companies Ordinance, 1984.

This condensed interim financial report of the Company for the nine months period ended March 31, 2014 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

This condensed interim financial information does not include all the information and disclosures required for full annual financial statements and should be read in conjunction with the annual financial statements of the Company for the year ended June 30, 2013.

2.2 Basis of measurement

This condensed interim financial information has been prepared under the historical cost convention, except for the recognition of certain staff retirement benefits at present value.

This condensed interim financial information has been prepared following accrual basis of accounting except for cash flow information.

2.3 Functional and presentation currency

This condensed interim financial information has been presented in Pak Rupees, which is the functional and presentation currency of the Company.

3. SIGNIFICANT ACCOUNTING POLICIES

3.1 The accounting policies adopted and methods of computation followed in the preparation of this condensed interim financial information is same as those for the preceding annual financial statements for the year ended June 30, 2013.

- a) In accordance with IAS 19 (revised) - "Employee Benefits" (effective for annual period beginning on or after January 1, 2013), the Company has changed its accounting policy for recognition of the actuarial/remeasurement gains and losses on employees' retirement benefit plans. The remeasurement gains/losses as per actuarial valuation done at financial year end will now be recognized immediately in other comprehensive income. Previously, these gains/losses in excess of the corridor limit were recognized in profit and loss account over the remaining service life of the employees.



Notes to the Condensed Interim Financial Information

For the period ended March 31, 2014 (Un-audited)

The change in accounting policy has been accounted for retrospectively and the comparative figures have thereby been restated. The effect on comparative figures presented is as follows:

	Rs. in 000's
Balance Sheet as at June 30, 2013	
Increase in accumulated loss	
Actuarial losses on retirement benefit plans	523
Increase in trade and other payable	
Gratuity payable	523
Statement of Comprehensive Income for the period ended March 31, 2014	
Increase in comprehensive income	
Re-measurement of defined benefit liability	1,534
Statement of Changes in Equity	
Increase in accumulated loss July 1, 2012	2,568
Increase in accumulated loss July 1, 2013	523

- b) The Company has changed its accounting policy for stand-by spares in line with amendments to IAS 16 "Property, Plant and Equipment" effective for the period beginning on or after January 01, 2013, which clarifies that spare parts, stand-by equipment and servicing equipment should be capitalised as an asset when they meet the definition of the Property, Plant and Equipment.

As permitted by IAS 8 "Accounting Policy, Change in Accounting Estimates and Errors", the change in accounting policy has been accounted for prospectively as it is impracticable to determine the period specific and cumulative effect of change on comparative amounts of prior periods presented in these financial statements.

Resultantly, stand-by spares amounting to Rs. 11.163 million have been classified under the head "plant and machinery" which were previously shown under stores and spares. This also complies with the requirements of SRO 183(I)/2013 issued by Securities and Exchange Commission of Pakistan in respect of disclosure requirements.

- 3.2 The other standards, amendments and interpretations of approved accounting standards that became effective during the period do not have a significant impact on the Company's condensed interim financial information.

4. TAXATION

Income tax expense is recognized based on management's best estimate of the weighted average annual income tax rate expected for the full financial year.

5. ESTIMATES

The preparation of condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. The significant judgments made by management in applying the Company's accounting policies and key sources of estimation of uncertainty are the same as those that were applied to the financial statements for the year ended June 30, 2013.



Notes to the Condensed Interim Financial Information

For the period ended March 31, 2014 (Un-audited)

	Note	March 31, 2014 Un-audited Rs. in 000's	June 30, 2013 Audited Rs. in 000's
6. PROPERTY, PLANT AND EQUIPMENTS			
Opening net book value (NBV)		655,438	665,875
Additions (at cost) during the period / year	6.1	29,176	34,945
		684,614	700,820
Disposals (NBV) during the period / year	6.2	(532)	(5,407)
Depreciation charged during the period / year		(31,759)	(39,975)
		(32,291)	(45,382)
		652,323	655,438
6.1 Detail of additions (at cost) during the period / year are as follows:			
Building / improvements on leasehold land		81	275
Plant and machinery		3,291	27,986
Furniture and fixtures		50	340
Vehicles		4,015	1,135
Office equipment		143	1,790
Computer equipment		64	479
Factory tools and equipment		9,199	2,940
Capital spares	6.3	12,333	-
		29,176	34,945
6.2 Detail of disposals (net book value) during the period / year are as follows:			
Plant and machinery		-	138
Vehicles		494	5,255
Office Equipments		38	14
		532	5,407
6.3 During the period, capital spares transferred from store and spares inventory which pertains to capital nature amounted to Rs. 11.163 million.			
7. ISSUED, SUBSCRIBED AND PAID-UP CAPITAL			
Ordinary shares	7.1	403,142	47,428
7.1 During the period, the Company issued 35,571,352 ordinary shares at par value of Rs.10 each to the members of the Company @ 750% i.e. fifteen right shares for every two existing shares.			
8. SUBORDINATED LOAN - UNSECURED			
From associated undertakings	8.1	100,000	100,000



Notes to the Condensed Interim Financial Information

For the period ended March 31, 2014 (Un-audited)

8.1 This subordinated loan has been obtained from an associated undertaking. The rate of markup is 0.9% over last business day of three months KIBOR of preceding quarter. During the period, the effective mark-up rate was 10.43% per annum (June 30, 2013: 10.43% per annum). This loan shall remain sub-ordinated to the financing facilities extended by the banks to the Company. The loan shall not be repaid until the entire amount of financing facilities and any payments due in respect of financing facilities or any other finance extended / provided by the banks to the Company, have been paid in full by the Company to the banks and the banks have notified to the sponsors of such payments; and / or the banks otherwise give any permission in writing to the Company to make full or part of the payments due under the long term financing to the associated undertakings.

Note	March 31, 2014	June 30, 2013
	Un-audited Rs. in 000's	Audited Rs. in 000's
9. LONG TERM FINANCING		
Unsecured		
From associated undertaking 9.1	440,000	440,000
Less: Current portion shown under current liabilities	(66,000)	-
	374,000	440,000

9.1 This loan has been obtained from an associated undertaking. An aggregate amount of Rs. 540 million was received out of which Rs. 100 million has been converted into subordinated loan (Note 8). It is to be repaid in twenty equal quarterly installments commencing from July 2014. During the period, the rate of mark-up revised to 0.9% over last business day of three months KIBOR of preceding quarter from 0.9% over average of three months KIBOR of the last five days of preceding quarter. During the period, the effective mark-up rate was 10.43% per annum (June 30, 2013: 10.43% per annum).

10. CONTINGENCIES AND COMMITMENTS

10.1 Contingencies

There is no significant change in the contingent liabilities of the Company since the last annual balance sheet date.

10.2 Commitments

The Company was committed as at the balance sheet date as follows:

Capital expenditure under letter of credit	31,784	-
Stores, spares and raw materials under letter of credit	-	8,854
Stores, spares and raw materials under contractual obligation	5,095	4,521



Notes to the Condensed Interim Financial Information

For the period ended March 31, 2014 (Un-audited)

	Nine months ended		Quarter ended	
	March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013
	Rs. in 000's	Rs. in 000's	Rs. in 000's	Rs. in 000's
11. SALES - NET				
Gross sales	1,615,810	1,265,973	584,054	450,469
Sales tax	(225,371)	(170,754)	(77,970)	(60,795)
	1,390,439	1,095,219	506,084	389,674
12. COST OF SALES				
Materials consumed	1,095,406	831,392	403,131	292,623
Salaries, wages and other benefits	60,618	66,700	23,000	20,819
Packing material consumed	25,416	24,501	9,356	8,665
Outsource services	9,680	15,385	4,450	4,770
Stores and spares consumed	25,891	20,971	9,851	7,372
Power and fuel	37,037	24,537	13,456	6,809
Depreciation	30,573	28,313	10,362	9,462
Amortisation	342	338	114	114
Rent, rates and taxes	2,963	2,509	1,085	918
Repairs and maintenance	2,343	3,029	764	1,508
Vehicle running expenses	440	914	181	235
Insurance	3,202	3,363	1,078	1,146
Printing and stationery	421	503	145	201
Communication charges	623	893	223	198
Travelling and conveyance	611	259	41	50
Fees and subscription	616	309	349	175
Software license fee	301	304	101	101
Other expenses	829	1,080	302	414
	1,297,312	1,025,300	477,989	355,580
Opening work-in-process	20,302	52,819	45,609	33,770
Closing work-in-process	(50,104)	(36,802)	(50,104)	(36,802)
	(29,802)	16,017	(4,495)	(3,032)
Cost of goods manufactured	1,267,510	1,041,317	473,494	352,548
Opening stock of finished goods	19,601	5,154	10,140	12,393
Closing stock of finished goods	(22,468)	(7,513)	(22,468)	(7,513)
	(2,867)	(2,359)	(12,328)	4,880
	1,264,643	1,038,958	461,166	357,428
13. EARNINGS PER SHARE - BASIC AND DILUTED				
Profit/(loss) for the period	(4,365)	(61,326)	4,287	(5,644)
Weighted average number of ordinary shares outstanding (in thousands)	13,830	4,743	32,409	4,743
Earnings/(loss) per share (Rupees)	(0.32)	(12.93)	0.13	(1.19)



Notes to the Condensed Interim Financial Information

For the period ended March 31, 2014 (Un-audited)

	Note	Nine months ended	
		March 31, 2014	March 31, 2013
		Rs. in 000's	Rs. in 000's
14. CASH GENERATED FROM OPERATIONS			
Profit/(loss) before taxation		9,604	(59,662)
Adjustment for non-cash items and other items:			
Gain on disposal of operating fixed assets		(10)	(722)
Financial charges		74,018	74,057
Depreciation		31,759	29,868
Amortisation		767	763
		106,534	103,966
Profit before working capital changes		116,138	44,304
Working capital changes	14.1	(130,583)	(14,146)
		(14,445)	30,158
14.1 Working capital changes			
(Increase) / decrease in current assets:			
Stores and spares		(5,272)	(16,951)
Stock-in-trade		(61,201)	(5,914)
Trade debts		(150,456)	(13,024)
Loans and advances		(4,751)	2,787
Trade deposits and short term prepayments		(3,271)	(3,841)
Other receivables		526	(681)
Tax refund due from government		(9,104)	(3,157)
		(233,529)	(40,781)
Increase in current liabilities:			
Trade and other payables (excluding unclaimed dividend)		102,946	26,635
		(130,583)	(14,146)

15. TRANSACTIONS WITH RELATED PARTIES

The related parties comprise of related group companies, local associated companies, staff retirement funds, directors and key management personnel. Transactions with related parties and remuneration and benefits to key management personnel under the terms of their employment are as follows:



Notes to the Condensed Interim Financial Information

For the period ended March 31, 2014 (Un-audited)

Relation with the Company	Nature of transaction	Nine months ended		Quarter ended	
		March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013
		Rs. in 000's	Rs. in 000's	Rs. in 000's	Rs. in 000's
Associated companies	Sales of goods and services	144,060	140,509	48,028	55,377
	Purchases of goods and services	829,563	710,965	286,708	322,328
	Rent and allied charges	168	163	51	46
	Insurance agency commission	483	528	161	179
	Insurance claim received	35	354	-	354
	Long-term financing obtained	50,000	-	-	-
	Repayment of long-term financing	50,000	-	50,000	-
	Mark-up on long-term financing	44,336	-	14,964	-
	Issue of right shares	200,357	-	12,303	-
Sponsors	Mark-up on long-term financing	-	40,537	-	13,315
Directors	Issue of right shares	655	-	-	-
Retirement benefit plans	Contribution towards employees retirement benefits plans	4,101	6,197	1,368	2,035
Key management personnel	Compensation in respect of:				
	Short term employee benefits	8,105	10,483	2,519	3,246
	Retirement benefits	511	1,476	139	492

16. CORRESPONDING FIGURES

Corresponding figures have been re-arranged and re-classified, wherever necessary, for the purpose of comparison, the effect of which is not significant.

17. DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial statements were authorized for issue by the Board of Directors of the Company on April 24, 2014.

18. GENERAL

Figures have been rounded off to the nearest thousand rupees otherwise stated.


IQBAL ALI LAKHANI
Chairman


SHAHID AHMED KHAN
Chief Executive Officer



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