Financial Statements for the quarter ended September 30, 2017



MERIT PACKAGING LIMITED

A Lakson Group Company

1ST QUARTER REPORT SEPTEMBER 2017



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Corporate Information

Board of Directors Iqbal Ali Lakhani Amin Mohammed Lakhani Anushka Zulfiqar Lakhani Tasleemuddin Ahmed Batlay Shahid Ahmed Khan Shaikh Muhammad Barinuddin Sheikh Asim Rafiq Farrukh Shauket Ansari

Chief Executive Officer Independent Director Nominee Director (NIT) Nominee Director (NIT)

Advisor Sultan Ali Lakhani

Audit Committee Shaikh Muhammad Barinuddin Igbal Ali Lakhani Tasleemuddin Ahmed Batlay

Chairman

Chairman

Human Resource and Remuneration Committee

Iqbal Ali Lakhani Tasleemuddin Ahmed Batlay Shahid Ahmed Khan

Chairman

Company Secretary Mansoor Ahmed

Auditors BDO Ebrahim & Co. **Chartered Accountants**

Bankers
Al-Baraka Bank (Pakistan) Limited
Askari Bank Limited
BankIslami Pakistan Limited
Dubai Islamic Bank Pakistan Limited
Habib Bank Limited
Habib Bank Limited - Islamic Banking
JS Bank Limited
Meezan Bank Limited
National Bank of Pakistan
Soneri Bank Limited
United Bank Limited - Ameen

Shares Registrar
FAMCO Associates (Pvt) Ltd
8-F, Next to Hotel Faran, Nursery Block-6,
P.E.C.H.S., Shahra-e-Faisal, Karachi.
Email: info.shares@famco.com.pk
Phone: (021) 34380101 - 2, Fax: (021) 34380106
Website: www.famco.com.pk

Registered Office Lakson Square, Building No. 2, Sarwar Shaheed Road, Karachi-74200, Pakistan.

Karachi Factory 17-B, Sector 29, Korangi Industrial Township, Karachi.

Lahore Factory 224/B, Sunder Industrial Estate, Sunder, Raiwind Road, Lahore.

Website

www.meritpack.com



Directors' Review

The Directors of your Company are pleased to present the performance review of the Company together with the condensed interim financial statements for the first quarter ended September 30, 2017.

OPERATING RESULTS

Following are the comparative financial results for the first quarter ended September 30, 2017 and the same period last year respectively:

	September 30, 2017	September 30, 2016
	Rs. in tl	housands
Net sales	541,428	404,462
Gross profit	51,646	37,403
Operating profit	31,053	20,635
Profit before tax	489	649

During the period under review, the net sales amounted to Rs. 541 million as compared to Rs. 404 million for the same financial period last year, showing an increase of Rs. 137 million or 34%. This was made possible due to additions of machines resulting in quality of our products and services. Pre-tax profit for the period under review is Rs 0.489 million as compared to Rs 0.649 million recorded for the same period last year.

Significant increase in price of inputs resulted in elevated costs of production, the company is making full efforts to pass impacts of such costs to customers however severe competition in the printing industry is putting pressure for registering the much needed price increase thus impacting profit margins.

Moreover, rigorous negotiations with suppliers and customers are underway so as to maintain desired margins and reap higher profitability through increased volumes of value added jobs by effectively utilizing recently enhanced production capacity and providing better customer service through timely delivery of better quality products.

The Board in its meeting held on October 27, 2017 has decided to increase the paid up capital of the Company from Rs 403.142 million to Rs 806.284 million by issue of a further 40.314 million ordinary shares, to be offered as right shares, at par (Rs 10 per share) in the ratio of 1 right share for each ordinary share held.

All the above steps and significant investment will definitely pay off and ensure uninterrupted customer satisfaction besides focusing more on increased throughput and profitability.

We are confident that increased sales and operational efficiencies in terms of product quantity and quality will improve the Company's market share and profitability in the next quarters.

On behalf of the Board of Directors

IQBÁL ALI LAKHANI Chairman

Karachi: October 27, 2017

SHAHID AHMED KHAN Chief Executive Officer

A Lakson Group Company



ڈائریکٹرز کا جائزہ

آپ کی کمپٹی کے ڈائر یکٹرز بزی مسرت کے ساتھ 30 ستیر 2017ء کوختم ہونے والی کہلی سہ ماہی کے لئے کارکردگی کا حائزہ مع مختصر عبوری مالیاتی گوشوارے پیش کرتے ہیں۔

آيريٹنگ نتائج

30 ستبر 2017ء کوختم ہونے والی پہلی سہ ماہی اورگزشتہ سال اس مدت کے لئے مسابقتی مالیاتی نتائج درج ذیل میں:

	مختتمه سه ما بی	
30 ستمبر 2016ء		30 تبر 2017ء
(ہزارروپے)		(ہزارروپے)
404,462		541,428
37,403		51,646
20,635		31,053
649		489

خالص فروخت مجموعي منافع آيريٹنگ منافع قبل ازئيكس منافع

زیر جائزہ سہ ماہی کے دوران خالص فروخت گزشتہ سال اس مدت کے لئے 404 ملین رویے کے مقابلے میں 541 ملین رویے رہا جو 137 ملین رویے کا اضافہ دکھا تا ہے۔ بہاضافہ بڑیشنیوں کی آنے کی وجہ ہے ممکن ہوا جو کہ ہماری مصنوعات اور خدمات کے معیار میں بہتری کا ہاعث بناقبل از نگیک منافع کرشتہ سال اس مدت میں ریکارڈ کئے گئے 0.649ملین رویے کے مقابلے میں 0.489ملین رویے ہے۔

خام مال کے دام میں بے تحاشداضا فہ ہمارے پیداواری خرچے میں اضافے کا باعث ہے جس کا اثر کشمرز کونشقل کرنے کیلیے ممپنی اپنی ایوری کوشش کررہی ہے۔البت پر پٹنگ کی صنعت میں سخت مقابلہ قیمتوں میں اضافہ تحدو وکرنے کیلئے دباؤڈ ال رہاہے جو کہ ہمارے منافع کے مارجن پراثر انداز ہورہا ہے۔

اس کے علاہ ہمارے کسٹم زاورسلائزز کے ساتھ بخت مذاکرات جاری ہے تا کہ حالیہ بہتر پیداواری صلاحیت کومؤثر طریقے سے استعال کرتے ہوئے فروخت کے فجم میں اضا فیہ کر کے اور بہتر مصنوعات کی بروقت تربیل کر کے مطلوبہ مارجن قائم رکھ کراملی منافع حاصل کیا جاسکے۔

ڈائر کیٹرز نے اپنے بورڈ کےاجلاں میں، جو کہ 27 اکتوبر 2017ء کومنعقد ہوئی، فیصلہ کیا ہے کہ مپنی کے مزید 40.314 ملین عام تھھ کا اجراء کر کےا داشدہ سریابہ کو403.142 ملین روپے سے بڑھا کر 806.284 ملین روپے کیا جائے گا۔ مزید تھھی ایک عام تھھی کے بدلے ایک رائٹ تھھی کے تناسب سے ، ہرابر قیت پر (10 رویے فی حصص)، رائٹ حصص کی صورت میں پیش کیا جائے گا۔

درج بالا اقدامات اوراہم سرماییکاری یقیناً سودمند ثابت ہوئے اوراضا فی ماحصل پر توجہ مرکوز رکھنے کے ساتھ ساتھ بالقطل سٹمرز کے اطمینان اور بہتر منافع کویقیتی ینا کیں گے۔

ہم برامید ہیں کہ بڑھتی ہوئی فروخت اور بہتر مصنوعات کے لخاظ سے اضافی استعداد کار کمپٹی کا مار کیٹ شیئر اور منافع ا گلے سدما ہیوں میں بہتر بنائے گی۔

بور ڈ آف ڈائر یکٹرز کی جانب سے

جيف الكِّز يكثيوا فيسر

. اقبال على لا كھانى

کراچی:27اک*ۆبر*2017



Condensed Interim Balance Sheet

As at September 30, 2017 (Un-audited)

To at coptomizor oo, 2017 (on additod)		September 30, 2017 (Un-audited)	June 30, 2017 (Audited)
	Note	Rs. in 000's	Rs. in 000's
ASSETS			
NON-CURRENT ASSETS			
Property, plant and equipment	6	1,369,567	1,386,982
Capital work-in-progress	7	590,405	513,570
Capital Work-III-progress	ı		
Intercible accets		1,959,972	1,900,552
Intangible assets		155	48
Long-term loans and advances		1,174 13,087	1,200 13,110
Long-term deposits Deferred taxation		31,362	31,362
Deletted taxation		-	
CURRENT ASSETS		2,005,750	1,946,272
Stores and spares		101 210	93,845
Stock-in-trade		101,310 343,613	326,353
Trade debts		507,891	383,986
Loans and advances		16,552	9,447
Trade deposits and short-term prepayments		19,617	5,020
Other receivables		2,639	123
Tax refund due from Government		241,192	250,716
Taxation - net		44,683	27,960
Cash and bank balances		9,902	2,051
		1,287,399	1,099,501
TOTAL ASSETS		3,293,149	3,045,773
TOTAL ASSETS		3,293,149	3,045,773
SHARE CAPITAL AND RESERVES Authorised share capital 100,000,000 (June 30, 2017: 100,000,000) or shares of Rs.10/- each	rdinary	1,000,000	1,000,000
locued subscribed and neid up conital			
Issued, subscribed and paid-up capital 40,314,199 (June 30, 2017: 40,314,199) ordii	nary charge of		
Rs.10/- each	ialy silales of	403,142	403,142
Accumulated losses		(3,683)	(4,327)
7.000		399,459	398,815
SURPLUS ON REVALUATION OF FIXED ASSET	·s	214,192	214,347
OUT EUG ON NEVALUATION OF TIMES AGGET	•	214,102	214,047
NON-CURRENT LIABILITIES			
Sub-ordinated loan		100,000	100,000
Long-term financing	8	1,181,604	1,193,324
Long-term deposits		622	645
		1,282,226	1,293,969
CURRENT LIABILITIES		, , , ,	
Trade and other payables		298,342	229,600
Mark-up accrued		35,078	18,770
Short-term borrowings	9	889,970	738,390
Current portion of long-term financing		173,882	151,882
CONTINGENCIES AND COMMITMENTS	10	1,397,272	1,138,642
TOTAL EQUITY AND LIABILITIES		3,293,149	3,045,773
The annexed notes from 1 to 19 form an integral part	-6 this	al intention for an airl	! f

The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.

IQBAL ALI LAKHANI Chairman

SHAHID AHMED KHAN Chief Executive Officer



Condensed Interim Profit and Loss Account

For the period ended September 30, 2017 (Un-audited)

		Quarter ended		
		September 30, 2017	September 30, 2016	
	Note	Rs. in 000's	Rs. in 000's	
Sales - net	11	541,428	404,462	
Cost of sales	12	(489,782)	(367,059)	
Gross profit		51,646	37,403	
General and administrative expenses		(12,004)	(9,448)	
Selling and distribution expenses		(9,047)	(7,165)	
Other income		1,257	669	
Other operating expenses		(800)	(824)	
		(20,594)	(16,768)	
Operating profit		31,052	20,635	
Financial charges		(30,564)	(19,986)	
Profit before taxation		488	649	
Taxation		-	-	
Profit after taxation		488	649	
Earnings per share - basic and diluted (Rupees)	13	Rs. 0.01	Rs. 0.02	

The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.

IQBAL ALI LAKHANI Chairman

SHAHID AHMED KHAN
Chief Executive Officer



Condensed Interim Statement of Comprehensive Income

For the period ended September 30, 2017 (Un-audited)

	Quarter ended		
	September 30, 2017	September 30, 2016	
	Rs. in 000's	Rs. in 000's	
Profit for the period	488	649	
Other common project income			
Other comprehensive income	-	-	
Total comprehensive income for the period	488	649	

The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.

IQBAL ALI LAKHANI Chairman

SHAHID AHMED KHAN Chief Executive Officer



Condensed Interim Cash Flow Statement

For the period ended September 30, 2017 (Un-audited)

Tor the period ended September 30, 2017 (On-a	iddited)	Quarte	r ended
		September 30, 2017	September 30, 2016
	Note	Rs. in 000's	Rs. in 000's
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash used in operations	14	(56,186)	(11,311)
Taxes (paid)/refund		(3,476)	(3,928)
Financial charges paid		(14,256)	(5,877)
Long-term loans and advances		26	52
Net cash used in operating activities		(73,892)	(21,064)
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure		(80,072)	(122,043)
Intangible assets		(120)	` - ´
Proceeds from sale of operating fixed assets		75	_
Net cash used in investing activities		(80,117)	(122,043)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from long term financing		33,495	54,138
Repayment of long term financing		(23,215)	(5,625)
Net cash generated from financing activities		10,280	48,513
Net decrease in cash and cash equivalents		(143,729)	(94,594)
Cash and cash equivalents at beginning of the period		(486,339)	(521,023)
Cash and cash equivalents at end of the period		(630,068)	(615,617)
CASH AND CASH EQUIVALENTS COMPRISE:			
Cash and bank balances		9,902	8,205
Short-term running finance		(639,970)	(623,822)
		(630,068)	(615,617)

The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.

IQBAL ALI LAKHANI Chairman

SHAHID AHMED KHAN
Chief Executive Officer



Condensed Interim Statement of Changes in Equity

For the period ended September 30, 2017 (Un-audited)

	Issued, subscribed and paid-up capital Rs. in 000's	General reserve Rs. in 000's	Reserves Accumulated loss Rs. in 000's	Total	Total Rs. in 000's
Balance as at July 1, 2016	403,142	106,800	(143,798)	(36,998)	366,144
Transfer from surplus on revaluation of fixed assets	-	-	222	222	222
Total comprehensive income for the quarter ended September 30, 2016	-	-	649	649	649
Balance as at September 30, 2016	403,142	106,800	(142,927)	(36,127)	367,015
Balance as at July 1, 2017	403,142	106,800	(111,127)	(4,327)	398,815
Transfer from surplus on revaluation of fixed assets	s •	-	156	156	156
Total comprehensive income for the quarter ended September 30, 2017	-		488	488	488
Balance as at September 30, 2017	403,142	106,800	(110,483)	(3,683)	399,459

The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.

IQBAL ALI LAKHANI Chairman

SHAHID AHMED KHAN Chief Executive Officer



For the period ended September 30, 2017 (Un-audited)

1. NATURE AND STATUS OF THE COMPANY

Merit Packaging Limited ("the Company") was incorporated on January 28, 1980 in Pakistan as a public limited Company under the repealed Companies Ordinance, 1984 and is listed on the Pakistan Stock Exchange. The registered office of the Company is situated at Lakson Square Building No. 2, Sarwar Shaheed Road, Karachi. The Company is mainly engaged in the manufacture and sale of printing and packaging materials.

2. BASIS OF PREPARATION

2.1 Statement of compliance

This condensed interim financial information of the Company for the quarter ended September 30, 2017 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the repealed Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the repealed Companies Ordinance, 1984 have been followed.

This condensed interim financial information is unaudited and are being submitted to the shareholders as required under section 245 of the repealed Companies Ordinance, 1984.

This condensed interim financial information does not include all the information and disclosures required for full annual financial statements and should be read in conjunction with the annual financial statements of the Company as at and for the year ended June 30, 2017 which have been prepared in accordance with approved accounting standards as applicable in Pakistan.

The comparative balance sheet presented in this condensed interim financial information has been extracted from the annual audited financial statements of the Company for the year ended June 30, 2017, whereas the comparative condensed interim profit and loss accounts, condensed interim statement of comprehensive income, condensed interim statement of cash flows and condensed interim statement of changes in equity are extracted from the unaudited condensed interim financial information for the quarter ended September 30, 2016.

2.2 Basis of measurement

This condensed interim financial information has been prepared under the historical cost convention, except for the recognition of certain staff retirement benefits at present value.

This condensed interim financial information has been prepared following accrual basis of accounting except for cash flow information.

2.3 Functional and presentation currency

This condensed interim financial information has been presented in Pak Rupees, which is the functional and presentation currency of the Company.

3. SIGNIFICANT ACCOUNTING POLICIES

- 3.1 The accounting policies adopted and methods of computation followed in the preparation of this condensed interim financial information are same as those for the preceding annual financial statements for the year ended June 30, 2017.
- 3.2 The Company has adopted all the new standards and amendments to standards, including any consequential amendments to other standards which are applicable for the financial year beginning on July 1, 2017. The adoption of these new and amended standards did not have material impact on the Company's condensed interim financial information.



For the period ended September 30, 2017 (Un-audited)

4. TAXATION

Income tax expense is recognized based on management's best estimate of the weighted average annual income tax rate expected for the full financial year.

5. ESTIMATES

The preparation of condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. The significant judgments made by management in applying the Company's accounting policies and key sources of estimation of uncertainty are the same as those that were applied to the financial statements for the year ended June 30, 2017.

		Note	September 30, 2017 Un-audited Rs. in 000's	June 30, 2017 Audited Rs. in 000's
6.	PROPERTY, PLANT AND EQUIPMENTS			
	Opening net book value (NBV) Additions (at cost) during the period / year	6.1	1,386,982 3,237	928,705 521,071
	Disposals (NBV) during the period / year		1,390,219	1,449,776 (495)
	Depreciation charged during the period / year		(20,652) (20,652)	(62,299)
			1,369,567	1,386,982
6.1	Detail of additions (at cost) during the period / year	are as follows:		
	Building / improvements on leasehold land		-	21,959
	Plant and machinery		2,729	457,707
	Furniture and fixtures		-	5,874
	Vehicles			3,448
	Office equipment		158	2,483
	Computer equipment		350	1,412
	Electrical Installation		-	28,188
			3,237	521,071
7.	CAPITAL WORK-IN-PROGRESS			
	This comprises of:			
	Civil works		67,467	66,353
	Plant and machinery		522,938	447,217
			590,405	513,570



For the period ended September 30, 2017 (Un-audited)

_		Note	September 30, 2017 Un-audited Rs. in 000's	June 30, 2017 Audited Rs. in 000's
7.1	Movement of carrying amount is as follows:			
	Opening balance Additions (at cost) during the period / year	7.2	513,570 80,072	539,288 495,353
	Transfer to operating fixed assets during the p	eriod / year	593,642 (3,237)	1,034,641 (521,071)
	Closing balance		590,405	513,570

^{7.2} This includes borrowing cost capitalised amounting to Rs. 9.348 million (June 30, 2017: Rs. 36.232 million) as per IAS 23. The rate of capitalization is 7.25 % (June 30, 2017: 6.96 %) per annum.

8. LONG TERM FINANCING

Secured From banking company Current portion shown under current liabilities	8.1	915,486 (151,882)	905,205 (151,882)
		763,604	753,323
Unsecured			
From associated undertaking	8.2	440,000	440,000
Current portion shown under current liabilities		(22,000)	-
		418,000	440,000
		1,181,604	1,193,323

- 8.1 These loans have been obtained from financial institutions for the purpose of financing capital expenditure and secured against first pari passu charge on specific property, plant and equipments of the Company. The effective rate of mark-up was 6.63% to 7.79% (June 30, 2017: 6.59% to 7.73%) payable quarterly. The tenure of these financing facilities is five to six years including one year grace period.
- 8.2 This loan has been obtained from an associated undertaking. An aggregate amount of Rs. 540 million was received out of which Rs. 100 million has been converted into subordinated loan. Repayment of loan has been rescheduled and the amount is now repayable in twenty equal quarterly installments commencing from July 2018. The rate of markup is 0.5% over last business day of three months KIBOR of preceding quarter. During the year, the effective mark-up rate was 6.64% per annum (June 30, 2017: 6.58% per annum).

9. SHORT-TERM BORROWINGS

Secured			
From banking companies			
Running finance	9.1	639,970	488,390
Unsecured			
From associated undertaking	9.2	250,000	250,000
			
		889,970	738,390



For the period ended September 30, 2017 (Un-audited)

- 9.1 These carry mark up ranging from 7.03% to 7.64% (June 30, 2017: 6.91% to 7.58%) per annum.
- 9.2 This short-term borrowing facility has been obtained from an associated undertaking. The rate of markup is 0.5% over last business day of three months KIBOR of preceding quarter.

10. CONTINGENCIES AND COMMITMENTS

10.1 Contingencies

There is no significant change in the contingent liabilities of the Company since the last annual balance sheet date.

	September 30,	June 30,
	2017	2017
	Un-audited	Audited
	Rs. in 000's	Rs. in 000's

10.2 Commitments

The Company was committed as at the balance sheet date as follows:

Capital expenditure under letter of credit	-	10,279
Capital expenditure under contractual obligation	3,410	-
Stores, spares and raw materials under letter of credit	7,423	-
Stores, spares and raw materials under contractual obligation	3,403	3,538

		September 30 2017 Un-audited Rs. in 000's	, September 30, 2016 Un-audited Rs. in 000's
11.	SALES - NET		_
	Gross sales Sales tax	632,891 (91,463)	473,788 (69,326)
		541,428	404,462



For the period ended September 30, 2017 (Un-audited)

		Quarter ended	
		September 30, September 30 2017 2016	
		Un-audited Rs. in 000's	Un-audited Rs. in 000's
_			
12.	COST OF SALES		
	Materials consumed	381,209	279,547
	Salaries, wages and other benefits	38,014	29,477
	Packing material consumed	11,827	9,766
	Outsource services	5,693	6,265
	Stores and spares consumed	13,100	9,379
	Power and fuel	14,559	8,666
	Depreciation	20,047	9,969
	Amortisation	15	3
	Rent, rates and taxes	4,478	2,057
	Repairs and maintenance	2,383	1,456
	Vehicle running expenses	229	320
	Insurance	2,422	1,773
	ljarah lease rentals	48	-
	Printing and stationery	293	231
	Communication charges	194	345
	Travelling and conveyance	274	46 40
	Fees and subscription Software license fee	439	40 115
	Other expenses	439 877	417
	•		
	Manufacturing cost	496,101	359,872
	Opening work-in-process	42,882	63,106
	Closing work-in-process	(46,063)	(61,115)
		(3,181)	1,991
	Cost of goods manufactured	492,920	361,863
	Opening stock of finished goods	52,056	37,207
	Closing stock of finished goods	(55,194)	(32,011)
		(3,138)	5,196
		489,782	367,059
13.	EARNINGS PER SHARE - BASIC AND DILUTED		
	Profit for the period	488	649
	Weighted average number of		
	ordinary shares outstanding (in thousands)	40,314	40,314
	y change cate and any		
	Earnings per share (Rupees)	0.01	0.02



For the period ended September 30, 2017 (Un-audited)

			Quarter	ended
			September 30, 2017	September 30 2016
			Un-audited	Un-audited
		Note	Rs. in 000's	Rs. in 000's
14.	CASH USED IN OPERATIONS			
	Profit before taxation		488	649
	Adjustment for non-cash items and other items:			
	Gain on disposal of operating fixed assets		(75)	-
	Financial charges		30,564	19,986
	Depreciation		20,652	10,603
	Amortisation		14	10
			51,155	30,599
	Profit before working capital changes		51,643	31,248
	Working capital changes	14.1	(107,829)	(42,559)
			(56,186)	(11,311)
14.1	l Working capital changes			
	(Increase) / decrease in current assets:			
	Stores and spares		(7,465)	(16,560)
	Stock-in-trade		(17,260)	(9,319)
	Trade debts		(123,905)	(20,092)
	Loans and advances		(7,105)	(4,852)
	Trade deposits and short term prepayments		(14,597)	(5,019)
	Other receivables		(2,516)	19,861
	Tax refund due from government		(3,723)	(13,766)
			(176,571)	(49,747)
	Increase in current liabilities:			
	Trade and other payables (excluding unclaimed div	idend)	68,742	7,188
			(107,829)	(42,559)

15. TRANSACTIONS WITH RELATED PARTIES

15.1 The related parties comprise of related group companies, local associated companies, staff retirement funds, directors and key management personnel. Transactions with related parties and remuneration and benefits to key management personnel under the terms of their employment are as follows:



For the period ended September 30, 2017 (Un-audited)

			Quarter ended	
Relati	ion with the	Nature of transaction	September 30, 2017 Un-audited	September 30, 2016 Un-audited
Comp	July	Nature of Harisaction	Rs. in 000's	Rs. in 000's
Assoc	ciated companies	Sales of goods and services Purchases of goods and services Rent and allied charges Insurance agency commission income Insurance claim Mark-up on long-term financing Mark-up on short-term financing	65,663 285,875 37 667 331 9,038 4,184	39,684 242,305 64 300 16 9,392 5,218
Retire plai	ement benefit ns	Contribution towards employees retirement benefits plans	2,056	1,597
Key management personnel		Compensation in respect of: Short term employee benefits Retirement benefits	5,007 295	4,885 241
			September 30 2017 Un-audited	, June 30, 2017 Audited
			Rs. in 000's	Rs. in 000's
15.2	Period / year end	balances		
	Receivable from related parties Payable to related parties Long-term financing payable to associated undertaking Current portion of long-term financing payable to		44,001 90,630 418,000	25,224 67,135 440,000
			22,000 100,000 250,000 13,222	100,000 250,000

15.3 The above transactions with related parties are at arm's length based on normal commercial rates.

16. FINANCIAL RISK MANAGEMENT

The Company's financial risk management objective and policies are consistent with that disclosed in the financial statements for the year ended June 30, 2017.

17. NON-ADJUSTING EVENT AFTER BALANCE SHEET DATE

The Board of Directors of the Company, at their meeting held on October 27, 2017, have decided to increase the paid up capital of the Company by issuance of 40.314 million ordinary shares, to be offered as right shares at par (Rs 10 per share) in the ratio of 1 right share for each ordinary share held.

18. DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial information was authorized for issue by the Board of Directors of the Company on October 27, 2017.

19. GENERAL

19.1 Amounts have been rounded off to the nearest thousand of rupees.

19.2 Corresponding figures have been re-arranged and re-classified, wherever necessary, for the purpose of comparison, the effect ρf which is not material.

IQBAL ÁLI LÁKHÁNI Chairman

SHAHID AHMED KHAN Chief Executive Officer

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