

Half Yearly Report (Un-audited) June 30, 2016



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**Human Resource &** 

**Remuneration Committee** 

# **Company Information**

**Board of Directors** Syed Hasan Akbar Kazmi Chairman Mr. Fouad Fahmi Darwish Vice Chairman

Mr. Abdul Hamid Mihrez Director Mr. Ammar Talib Haievah Director Mr. Farid Arshad Masood Director Mr. Khurshid Hadi Director

Mr. Muhammad Khalil Ur Rehman Director

Mr. Muhammad Kamran Nasir Chief Executive Officer

Chairman

Chairman

Member

Member

Member

Member

Member

**Audit Committee** Mr. Khurshid Hadi

Mr. Ammar Talib Haievah

Mr. Muhammad Khalil Ur Rehman

Member Mr. Aijaz Ali Secretary

**Executive Committee** Mr. Muhamamd Kamran Nasir

Mr. Fouad Fahmi Darwish Mr. Abdul Hamid Mihrez Sved Hasan Akbar Kazmi Mr. Muhammad Khalil Ur Rehman

Member Sved Hasan Akbar Kazmi Chairman Mr. Muhammad Kamran Nasir Member

**CFO & Company Secretary** Mr. Muhammad Umair Arif

**External Auditor E&Y Ford Rhodes** 

**Chartered Accountants** 

Mr. Abdul Hamid Mihrez

Progressive Plaza, Beaumont Road,

Karachi

Internal Auditor **Deloitte Yousuf Adil** 

> **Chartered Accountants** Cavish Court, A-35, Block 7 & 8, KCHSU, Shahrah-e-Faisal, Karachi

**Bankers** JS Bank Limited

**MCB Bank Limited Habib Bank Limited** 

**Habib Metropolitan Bank Limited** 

**NIB Bank Limited Bank Alfalah Limited United Bank Limited National Bank of Pakistan Faysal Bank Limited** Askari Bank Limited

**Legal Advisors** Bawaney & Partners, 3rd & 4th Floors, 68-C, Lane-13,

Bokhari Commercial Area, Phase - VI DHA, Karachi

Ms. Lubna Saleem Pervez Office no. 409, 4th Floor, Land Mark Plaza,

Muhammad Bin Qasim Road, Off I.I. Chundrigar Road, Karachi

**Share Registrar** Technology Trade (Pvt) Limited, 241-C, BLock-2, P.E.C.H.S., Karachi

**Registered Office** 6th Floor, Faysal House, Main Shahra-e-Faisal, Karachi

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www.jsgcl.com

www.jsglobalonline.com





# Directors' Report to the Members



On behalf of the Board of Directors of JS Global Capital Limited, I am pleased to present the unaudited, condensed interim financial statement of the Company for the six months ended June 30, 2016.

The summarized results are set out below:

| Six months ended |                  |  |  |  |
|------------------|------------------|--|--|--|
| June 30,<br>2016 | June 30,<br>2015 |  |  |  |
| Rupees           |                  |  |  |  |
| 104,157,828      | 195,583,187      |  |  |  |
| 75,102,111       | 116,716,385      |  |  |  |
| 1.67             | 2.33             |  |  |  |

Profit before tax Profit after tax Earnings per share

### **ECONOMIC REVIEW**

The first six months period of 2016 (1HCY16) came to an end with key developments on the macroeconomic front and Pakistan sustaining recent economic gains. Benign commodity prices combined with pro-growth policies of the incumbent government helped the country continue its recovery stride during the period. The progress on China-Pakistan Economic Corridor (CPEC), albeit with some hitches, is reasonably on track and incumbent government appears determined to steer it to its logical conclusion. Key macroeconomic indicators, such as i) Current Account deficit (down 6.8% YoY to US\$2,525 million in FY16), ii) Inflation (CPI average at 2.86% YoY in FY16 vis-à-vis 4.6% YoY in FY15), and iii) Forex reserves (up from US\$20.81billion at the end of December 31, 2015 to US\$23.08 billion at the end of 1HCY16 etc.) are reflective of continuing turnaround in country's macros. Government's progress on the fiscal front also remained commendable as it achieved its tax collection target of Rs3.16 trillion for FY16 through aggressive measures such as higher taxes on non-tax filers, with fiscal deficit being under control at 4.3% of GDP during FY16.

### **EQUITY MARKET REVIEW**

The Pakistan Stock Exchange (PSX) witnessed an uptrend during 1HCY16, as the benchmark KSE-100 index closed up by 15% (vis-à-vis average 3% gains across regional markets). The gains were driven by i) improving macroeconomic outlook, ii) reclassification of PSX into the MSCI Emerging Markets Index for June 2017, and iii) presence of strong liquidity in the equity market. However, average trading volumes clocked-in at 182 million shares/day, which was 29% lower compared to the volumes recorded during the corresponding period last year. In value terms as well, activity declined by 32% to US\$86 million/day. However, given the improving macros, better law & order and security situation along with strong corporate sector fundamentals with attractive valuations, equity market is expected to maintain its upward trajectory, going forward.

# **FIXED INCOME, CURRENCIES AND COMMODITIES REVIEW**

During 1HCY16, yields on fixed income avenues declined sharply due to falling inflation and substantial liquidity injections by the State Bank of Pakistan (SBP). The SBP also reduced the policy rate by 25 bps in May 2016 to 5.75%, which resulted in further decline in yields. Yields on 03-year to 10-year instruments declined the most, and therefore the market's focus remained on medium to long term bonds in order to benefit from the easing phase.

The SBP's borrowing requirements also remained in control, while frequent OMO injections by the SBP kept money market comparatively liquid as OMO maturity size reached PKR1.45 trillion. As a result, focus of investment managers and banks remained on booking higher yields in order to support their fixed income portfolios. Similar trend was witnessed across T-Bills and PIBs' auctions, where sizable participation was witnessed vis-à-vis the targets. We believe market is expecting another 25 bps cut in the second half of the CY16.

As far as the currency market goes, USD/PKR parity opened at 104.85 as compared to last year's opening of 100.70, reflecting a PKR depreciation of 4%. Highest USD/PKR parity was witnessed at 104.96 in January 2016, whereas lowest parity was witnessed at 104.07 in February 2016. The USD/PKR parity closed at 104.82 on June 30, 2016, as compared to closing of 101.78 on June 30, 2015, reflecting PKR depreciation of 3%.



Moreover, average SWAPS opening in January for one month, three months and six months were at 0.49, 1.25 and 2.30 paisas, respectively. During the period under consideration, highest SWAPS points were recorded mainly in the month of February 2016 by 2 to 5 paisas in shorter tenures (one month to three months) whereas in longer tenures (four months to six months), it increased by 10 to 16 paisas. On the other hand, June 2016 recorded the lowest SWAPS points by 6 to 11 paisas in shorter tenures (one month to three months) whereas in longer tenures (four month to six months) it decreased by 14 to 19 paisas. The averaged SWAPS in June for one month, three months and six months were at 0.41, 1.20 and 2.27 paisas. Overall, the SWAP points for the period under consideration followed a declining pattern.

On the Commodities' front, 1HCY16 remained relatively better as the value of commodities traded at Pakistan Mercantile Exchange Limited (PMEX) increased to PKR 706.324 billion in 1HCY16 as against PKR 327.2 billion during the corresponding period last year. During 1HCY16, prices of all the actively-traded commodities maintained an upward trajectory. PMEX has further launched three international currencies pairs (AUD, CAD and CHF) for trading. Price of Gold moved in response to the fast-changing U.S. exchange rate parity against all the major currencies. Weak U.S. economic data, faltering global economy and subdued physical demand kept the price up, whereas oil prices mostly remained on the upward trajectory, barring some nominal declines. Market share of your Company remained strong with the Company improving its position as well as market share amongst the top industry players.

## **COMPANY PERFORMANCE REVIEW**

The Company earned net income of PKR 75.1 million for the six months ended June 30, 2016 vis-à-vis net income of PKR 116.7 million recorded during the same period last year, posting a decline of 35.65% on YoY basis. Operating revenue of the Company decreased by 24.83% over the same period last year. The major reason for decline in operating profit was significantly lower volumes recorded at the bourse (-29% YoY). Going forward, we believe market volumes at the local bourse will improve and, consequently, your Company will be able to present better results.

Despite ongoing market-related challenges, the Company is focused on maintaining its growth momentum in the long run. The Company's Management is acutely monitoring its resources to reap maximum benefits for its shareholders. This involves optimizing revenue generation from core brokerage, fee-based operations and treasury management.

## **ACKNOWLEDGEMENT**

We express our sincerest appreciation to our employees for their dedication and hard work and to our clients, business partners and shareholders for their support and confidence.

We would like to acknowledge the Securities and Exchange Commission of Pakistan, Pakistan Stock Exchange Limited and National Clearing Company of Pakistan Limited for their efforts to strengthen the Capital Markets and measures to protect investor rights.

For and on behalf of the Board of Directors

Syed Hasan Akbar Kazmi Chairman

Karachi: August 22, 2016





# ڈائریکٹرز رپورٹ برانے ممبران

دُائر يكثرزر بورث:

US گاونل کھیٹل لمیٹڈ کے بورڈ آف ڈائز کیٹرز کی جانب ہے کمپنی کے غیر آ ڈٹ شدہ میعادی مالیاتی حسابات ششائی مدت کیلئے مورند 30 جون 2016 و بیش کرتے ہوئے سرت محسوں کر رہا ہوں۔

# نتائج كاخلاصدرجدويل بين-

| اختيام ششمايي | اختآم ششاي        |                  |
|---------------|-------------------|------------------|
| ·20150£30     | <u>•201</u> 6⊍£30 |                  |
| 195,583,187   | 104,157,828       | منافع قبل اذنيكس |
| 116,716,385   | 75,102,111        | منافع بعدازتيكس  |
| 2.33          | 1.67              | في حصص منافع     |

# معاشی جائزه:

چہ اہ کی مدت جو کر مورجہ 30 جون 2016 ور پہلاششاہ مالیاتی سال 2016 و ) گؤتم ہوگئی ہے۔ اس دوران میکرو اکنا کے اور صالیہ منافع پاکستان کے حوالے ہے حاصل کیا گیا ہے جو کہ ہے حدادہ ہے ہے۔ حکومت کی جانب سے اشیاء کی قیمیتوں کے حوالے ہے پالیسیز میں اشتراک ملک کے لئے متعاون ہے جس کی وجہ ہے اس مدت کے دوران مسلسل ریکوری حاصل ہوئی ہو گئے ہے۔ چا تا پاکستان اکنا کمک کو بیٹر ور (CPEC) کے حوالے ہے پروگر لیس بھی متعاون ہے جس کی وجہ ہے اس مدت کے دوران مسلسل ریکوری ماصل ہوئی کہ میکروا کنا کمک کی نظامت کی جو اللہ ہے میکروا کنا کمک کی نظامت کی جو اللہ ہے۔ اس میکروا کنا کمک کی نظر کی نظامت کی جو اللہ ہوئی کہ اللہ ہوئی کہ میکروا کنا کمک کی نظر کی نظامت کے دوران مسلسل ہوئی کہ بھی کہ بوئی کی بھی دوران کی بھی میں کہ بھی میں کہ بھی میں میں ہوئی کی بھی کہ بھی میں کہ بھی میں کہ بھی کہ بھی مسلسل جاری ہے۔ گورشند کی پروگر لیس مالیتی حوالے ہے مستقل طور پر قائل ممل کے بجو میں میں نان بھی کی وجو کہ لیا گئی جارہ جو کا کہ جو دریا۔ (CDP کا تک میں دول کا ہدف کہ 13 کی ایم فرد کے دریا ہوئی کہ کہ میں میں نان بھی کی وجو کی کا ہدف کا کہ جو دریا۔

# ا يكونش ماركيث كاجائزه:

پاکستان اسٹاک پیچنی (PSX) میں ششمانی مالیاتی سال 2016ء کے دوران اضافہ اس بات کی گوائی ہے کہ نتی مارک ملک دیگھٹی ارکستان کی کاوزنگ سکتا کر برجوئی (اس کے ساتھ سر بھٹری (۲) پاکستان کی IMSCI میر جنگ مارکیٹ کی ساتھ سر بھٹری اس کی بھٹری کے جانب سے منافع حاصل ہوا)۔ اور اس اضافہ میں (۱) سیکرو اکنائکس میں بہتری (۲) پاکستان کی IMSCI میر جنگ مارکیٹ کی دوبارہ ورجد بندی (۲) مارکیٹ کے مشاور کا ایل آئی آر شال تھا۔ البندا تھارتی تناسب جو کہ 28 ملین شیئر پومیر با ۔ 29% کم منافع کا مواز ندگز شند سال سے کیا گیا۔ اس طرح سے سرگری میں 20% کی اور موثر طور پر اس پٹول کیا جائے گا۔ مرگری میں 20% کی 10% کی میں مارکیٹ سے بیامید کیا تھا کہ کہ دوہ اپنے اس محل کو مرجب رکھی گیا اور موثر طور پر اس پٹول کیا جائے گا۔

# فكسد آمدني ، كرنسيز اور كمود فييزكى ماركيث كاجائزه:

سپلے ششمانی مالیاتی سال <u>201</u>6ء کے دوران مقرر کردہ آمد فی میں جیزی ہے کی جو کہ اشیٹ بینک آف پاکستان کی جانب ہے لیکوئیڈٹی کے دیٹ میں کی کی وجہ ہے ہوئی۔اسٹیٹ بینک آف پاکستان نے مشکی 2016ء میں پالیسی ریٹ 25bps ہے 5.75 کیا جس کے نتیجہ میں مزید کی واقع ہوئی۔اس طرح سے 3 سے 10 سال کے دوران اس میں زیادہ کی نظر آئی۔الہٰذا مارکیٹ کی قدیمسلسل طور پرمتوسطا ورطویل مدتی ہائیڈز پر رہی تاکس آسانی سے فوائد حاصل کے جانکیس۔

اسٹیٹ بینک آف پاکستان کے تحت قرضہ جات کی ضروریات کا مرحلہ بھی کنٹرول میں ہے اور متواتر اسٹیٹ بینک کی جانب سے OMO انجیکشنز کے تحت OMO کا مواز ند 1.45 ٹریلین پاکستانی روپے سے کیا جاسکا ہے جس کے بتیے میں سرماید کاری ، فیجرز اور ٹیکس نے اعلیٰ بیانے پر بھگ پرا پی توجہ مرکوز کے ہوئے ہیں تاکہ اپنے مقررہ آمدنی کے بورٹ فولیوکو



سپورٹ دے کئیں۔ یکی طریقۂ VPIBs اور PIBs کی نیلامی میں دیکھا گیا جس میں ہوف کے حوالے ہے اکثریت نے شرکت کی تھی جمیں یقین ہے کہ مارکیٹ موجود وسال کے دوسرے حصہ میں ایک اور 25 bps حاصل کرے گی۔

USD/PKR جو کہ 104.84 پر کھولا گیا تھا جس کا مواز نہ گزشتہ سال کی او پٹنگ 100.70 سے کیا جا سکتا ہے جس کے تحت پاکستانی روپے میں 4 کی کی واقع ہوئی اور جنوری USD/PKR برکھولا گیا تھا ۔ 104.80 میں اضافیہ واقعا ۔ ای طرح 30 جو دی 2016ء میں USD/PKR کی کلوز مگا ۔ 104.82 میں اضافیہ واقعا ۔ ای طرح 2016ء میں USD/PKR کی کی واقع ہوئی ۔ 2015ء کی کا وقع ہوئی ۔

مزید به که ایک ماه بتن ماه اور چهاه کے لئے جوری شر SWAPS کی اون پائٹ کا تناسب2.5،4 (2.49) اور 2.30 پیرتھنا گزشتہ چھاہ کے دوران SWAPS کے پائٹ نیازہ اس میں اضافیہ اس کے حساب سے (4ماہ سے 6ماہ) اس میں اضافیہ ہا اس کے ساب سے (4ماہ سے 6ماہ) اس میں اضافیہ ہا اس کے ساب سے (4ماہ سے 6ماہ) اس میں اضافیہ ہا کہا تھا جوں میں SWAPS کا تناسب 1.20، 0.41 اور 2.27 رم البلغا چھاہ کی مدت کے دوران 2.41 کی ہائٹ کی واقع ہوئی۔ ایک ماہ وقتی ماہور چھاہ کیلئے جون میں SWAPS کا تناسب اس مار مربا۔

2016ء کے پہلے حصہ میں اشیاء کی بروکری کیلئے معاملہ بہتر رہا کیونکہ پاکستان مرکدہ کل بیٹی لیمٹنٹہ (PMEX) اشیاء کی تجارت کی قدر میں مالیاتی سال 2016ء کے پہلی ششاہ کی مسلخ 2.7.2 بلین پاکستانی روپے کے مقابلے بھر 706.324 بلین پاکستانی روپے کے مقابلے بھر ہوگئ 706.324 بلین پاکستانی روپے کے مقابلے بھر ہوگئ جس کا اضافہ رہا 2016ء کے پہلے حصہ کے دوران تقام اشیاء کی تیمتوں میں اضافہ رہا کہ کوئسیز پر عزید تمن انٹرنیشٹل کرنسیز (AUD, CAD & CHF) تجارت کیلئے شامل کیں سونے کی قبت امریکی آئیسی میں بہتر رہی اورا ملڈ طری نے مارکیٹ شیئر کر کے والے سے پٹی پوزیش تا کہتی میں بہتر رہی اورا ملڈ طری نے مارکیٹ شیئر کے حوالے سے پٹی پوزیش تا تائم رکھی۔

# کمپنی کی کارکردگی کا جائزہ:

کینی نے 30 جون 2<u>016ء و</u>کٹم ہونے والے سال میں ششاہی میں PKR 75.1mn ملین آمدنی حاصل کی گزشتہ سال اس مدت میں کل آمدنی PKR 116.7mn متنی جوکہ 35.65 کی دکھاتی ہے۔ کمپنی کے آپ یڈنگ ریو نیومیس گزشتہ سال کی مدت کے مقائل 24.83 کی واقع ہوئی ، اس کی کی اہم وجہ آپ یڈنگ منافع میں والیوم کی کی ہے (29%۔ سال بہ سال) ۔ ہمیں یقین ہے کہ کوکل بنیاو پر ماریٹ والیوم میں اضافیہ وگا اور کمپنی بھیز ترائج چیش کرسکے گی۔

البندا ذکورہ بالا مارکیٹ سے متعلق چیلنجز میٹی نے طویل مدتی عمل پراپی نظرین مرکوز کی ہوئی ہیں اوران نظامیہ تمام ذرائع کا جائزہ لےرہی ہے تا کدان سے شیئز ہولڈرز کوزیادہ سے زیادہ فائدہ حاصل ہوستے۔اس میں اہم معاملات بروکر تج فیس کی بنیاد پر آپریشن اور ہرجانہ سے متعلق انتظام شامل ہے۔

## تىلمات:

ہم اپنے ملازین کی اٹک محنت اور کوششوں کو خلوص ول سے سراہتے ہیں۔اس سلسلے میں حمایت اوراع تا دکیلئے ہم اپنے کا کنش، کاروباری شریک کارا در حصص یافتگان کے بھی مشکور ہیں۔

ہم سیم ورٹی اینڈ ایجینج کمیشن آف پاکستان، پاکستان اسٹاک ایجینج اور پیشنل کلیئر بھگ کپنی آف پاکستان کمیٹیڈ کے بھی ان کی کوششوں کے لئے مشکور ہیں جس کی وجہ سے کمپیوٹل مارکیٹس کوقوت حاصل ہوئی اوران کے نتیجہ میں ہر ماردکاران کے حقوق کا تشخط ہوا۔

> ازطرف بورد آف دُائر یکٹرز سیدحسن اکبرکاظمی

كرا بى: 22اگست2016ء







# Auditors' Report to the Members on Review of Condensed Interim Financial Information



### Introduction

We have reviewed the accompanying condensed interim statement of financial position of JS Global Capital Limited (the Company) as at 30 June 2016 and the related condensed interim statement of profit or loss account, condensed interim statement of comprehensive income, condensed interim statement of cash flows and condensed interim statement of changes in equity together with the explanatory notes (here-in-after referred to as the "condensed interim financial information") for the six-months period then ended. Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

### Other matter

The condensed interim financial information of the Company for the six-months period ended 30 June 2015 and the financial statements for the year ended 31 December 2015 were reviewed and audited respectively by another firm of Chartered Accountants whose review report dated 10 August 2015 and audit report dated 11 February 2016 expressed an unqualified conclusion and unqualified opinion thereon respectively.

**Chartered Accountants** 

**Engagement Partner: Shaikh Ahmed Salman** 

**Date:** August 22, 2016 Place: Karachi



# **Condensed Interim Statement of Financial Position (Un-audited)** As at June 30, 2016

June 30,

December 31,

2016

2015 (Audited)

Note

(Un-audited) ----- (Rupees) -----

### **EQUITY AND LIABILITIES**

# Share capital and reserves

Authorized:

150,000,000 (December 31, 2015: 150,000,000) ordinary shares of Rs.10 each

1,500,000,000

2,408,064,289

1,500,000,000

Issued, subscribed and paid-up share capital Reserves

380,070,000 2,027,994,289

500,000,000 2,385,337,199

2,885,337,199

### LIABILITIES

## **Current liabilities**

Creditors, accrued expenses and other liabilities

Taxation - net

674,194,560

676,165 20,874,177

674,870,725

647,255,520

626,381,343

3,082,935,014

3,532,592,719

## **Contingencies and commitments**

7



June 30,



December 31.

# **Condensed Interim Statement of Financial Position (Un-audited)** As at June 30, 2016

|  | Note | 2016<br>(Un-audited) | 2015<br>(Audited) |
|--|------|----------------------|-------------------|
| ASSETS                                       | Note | (ita)                | occs,             |
| Non-current assets                           | _    |                      |                   |
| Property and equipment                       | 8    | 62,969,080           | 59,901,526        |
| Intangible assets                            | 9    | 12,765,949           | 14,630,692        |
| Long term investment                         | 10   | 15,272,670           | 15,272,670        |
| Long term loans, advances and deposits       |      | 16,572,068           | 16,446,847        |
| Deferred taxation - net                      | 11   | 117,768,700          | 116,928,817       |
|  | •    | 225,348,467          | 223,180,552       |
| <b>Current assets</b> Short term investments | 12   | 1,085,482,137        | 766,247,823       |
| Trade debts                                  | 13   | 907,450,424          | 814,707,115       |
| Loans and advances                           |      | 24,193,160           | 12,999,942        |
| Deposits and short-term prepayments          |      | 166,716,775          | 190,221,145       |
| Interest and mark-up accrued                 | 14   | 16,048,038           | 25,626,294        |
| Other receivables                            |      | 32,981,552           | 19,484,090        |
| Cash and bank balances                       | 15   | 624,714,461          | 1,480,125,758     |
|  |      | 2,857,586,547        | 3,309,412,167     |
|  | -    | 3,082,935,014        | 3,532,592,719     |



# **Condensed Interim Statement of Profit or Loss Account (Un-audited)** For the six months ended June 30, 2016

|  |      | Six months ended  |               | Quarte        | ended         |
|--|------|-------------------|---------------|---------------|---------------|
|  |      | June 30, June 30, |               | June 30,      | June 30,      |
|  |      | 2016              | 2015          | 2016          | 2015          |
|  | Note | Rup               | ees           | Rup           | ees           |
| Operating revenue  | 16   | 192,554,198       | 256,152,271   | 109,930,300   | 135,017,759   |
| Capital gain on sale of investments  | 17   | 7,205,625         | 43,736,678    | 7,734,266     | 15,694,270    |
| Unrealised (loss) / gain<br>on remeasurement<br>of investments at fair value |      |                   |               |               |               |
| through profit or loss - net   | 18   | (19,206,469)      | 3,806,055     | (23,898,272)  | (2,292,866)   |
|  |      | 180,553,354       | 303,695,004   | 93,766,294    | 148,419,163   |
|  |      |                   |               |               |               |
| Administrative and operating expense   | S    | (217,034,403)     | (236,316,778) | (120,911,986) | (120,147,323) |
|  |      | (36,481,049)      | 67,378,226    | (27,145,692)  | 28,271,840    |
| Other operating income   | 19   | 142,944,479       | 135,371,657   | 79,085,359    | 59,124,587    |
|  |      | 106,463,430       | 202,749,883   | 51,939,667    | 87,396,427    |
|  |      |                   |               |               |               |
| Provision for Workers' Welfare Fund  |      | (2,124,317)       | (3,991,514)   | (1,035,581)   | (1,734,528)   |
| Finance cost   |      | (181,285)         | (3,175,182)   | (94,330)      | (671,041)     |
| Profit before taxation   |      | 104,157,828       | 195,583,187   | 50,809,756    | 84,990,858    |
| Taxation - current   | 20   | (29,771,684)      | (64,882,499)  | (12,645,033)  | (26,235,116)  |
| - deferred   |      | 715,967           | (13,984,303)  | (145,504)     | (17,964,006)  |
|  |      | (29,055,717)      | (78,866,802)  | (12,790,537)  | (44,199,122)  |
| Profit after taxation  |      | 75,102,111        | 116,716,385   | 38,019,219    | 40,791,736    |
|  |      |                   |               |               |               |
| Earnings per share - basic and diluted                                       | 21   | 1.67              | 2.33          | 0.95          | 0.82          |





# **Condensed Interim Statement of Comprehensive Income (Un-audited)** For the six months ended June 30, 2016

|   | Six mon           | ths ended   | Quarter ended |             |
|---|-------------------|-------------|---------------|-------------|
|   | June 30, June 30, |             | June 30,      | June 30,    |
|   | 2016              | 2015        | 2016          | 2015        |
|   | Ru <sub>l</sub>   | pees        | Rup           | ees         |
| Profit for the period   | 75,102,111        | 116,716,385 | 38,019,219    | 40,791,736  |
| Other comprehensive income  |                   |             |               |             |
| Items that may be reclassified to profit or loss account subsequently | -                 | -           | -             | -           |
| Unrealised (loss) / gain on revaluation                               |                   |             |               |             |
| of available-for-sale investments                                     | (820,025)         | 9,629,391   | 3,816,842     | (2,853,059) |
| Less: Related tax   | 123,004           | (2,285,763) | (572,526)     | 2,083,095   |
|   | (697,021)         | 7,343,628   | 3,244,316     | (769,964)   |
|   |                   |             |               |             |
| Total comprehensive income for the period                             | 74,405,090        | 124,060,013 | 41,263,535    | 40,021,772  |
|   |                   |             |               |             |



# **Condensed Interim Statement of Cash Flows (Un-audited)** For the six months ended June 30, 2016

| Name   |   | Six months ended |               |
|--|---|------------------|---------------|
| Rupes           Rupes           CASH FLOWS FROM OPERATING ACTIVITIES         104,157,828         195,583,187           Adjustments for:         10,294,226         7,324,900           Depreciation of intangible assets         2,064,743         1,847,475           Gain on sale of property and equipment         (106,300)         (13,520)           Unrealised gain on remeasurement of investments carried at a fair value through profit or loss - net         (3,197,175)         (3,806,055)           Provision for Workers' Welfare Fund         1813,285         3,175,182           Finance cost         1813,285         3,175,182           Cash generated from operating activities before working capital changes         115,518,924         208,102,683           Decrease / (increase) in current assets:           Trade debts         (92,743,309)         (252,908,093)           Loans and advances         (11,193,218)         (544,576)           Deposits and short- term prepayments         23,504,370         (69,261,149)           Interest and mark-up accrued         9,578,256         (2,492,681)           Deposits and short- term prepayments         (34,977,462)         151,145,542           Interest and mark-up accrued         9,578,256         (2,492,681)           Interest and mark-up   |   | June 30,         | June 30,      |
| EASH FLOWS FROM OPERATING ACTIVITIES           Profit before taxation         104,157,828         195,583,187           Adjustments for:         Depreciation         10,294,226         7,324,900           Amontization of intangible assets         2,064,743         1,847,475           Gain on sale of property and equipment         (106,300)         (13,520)           Unrealised gain on remeasurement of investments carried at fair value through profit or loss - net         (3,197,175)         3,806,055)           Provision for Workers Welfare Fund         2,124,317         3,991,514           Finance cost         181,285         3,175,182           Cash generated from operating activities before working capital change         115,518,924         208,102,683           Cerease / Incurrent assets:         (92,743,309)         (252,908,093)           Loans and advances         (92,743,309)         (525,908,093)           Loans and advances  |   | 2016             | 2015          |
| Profit before taxation   104,157,828   195,583,187   204,004,743   1,247,275   2,004,743   1,247,275   2,004,743   1,247,275   2,004,743   1,247,275   2,004,743   1,247,275   2,004,743   1,247,275   2,004,743   1,247,275   2,004,743   1,247,275   2,004,743   1,247,275   2,004,743   1,247,275   2,004,743   1,247,275   2,004,743   1,247,275   2,004,743   1,247,275   2,124,317   3,991,514   2,124,317   3,991,514   2,124,317   3,991,514   2,124,317   3,991,514   2,124,317   3,175,182   13,136,096   12,519,496   1,361,096   12,519,496   1,361,096   1,2519,496   1,361,096   1,2519,496   1,361,096   1,2519,496   1,361,096   1,3 |   | Rup              | ees           |
| Depreciation   |   |                  |               |
| Depreciation   | Profit before taxation  | 104,157,828      | 195,583,187   |
| Amortization of intangible assets         2,064,743         1,847,475           Gain on sale of property and equipment         (106,300)         (13,520)           Unrealised gain on remeasurement of investments carried at fair value through profit or loss - net         (3,197,175)         (3,806,055)           Provision for Workers' Welfare Fund         2,124,317         3,399,1514           Finance cost         118,1285         3,175,182           11,361,096         12,519,496           Cash generated from operating activities before working capital changes         115,518,924         208,102,683           Decrease / (increase) in current assets:           Trade debts         (92,743,309)         (252,908,093)           Loans and advances         (11,193,218)         (544,576)           Deposits and short- term prepayments         23,504,370         (69,261,149)           Interest and mark-up accrued         9,578,256         (2,492,681)           Other receivables         (13,497,462)         15,145,542           Interest / (decrease) in current liabilities         (31,497,462)         15,145,542           Creditors, accrued expenses and other liabilities         45,695,013         (61,332,112)           Cash generated from / (used in) operations         76,862,574         (163,290,386)   | Adjustments for:  |                  |               |
| Gain on sale of property and equipment         (106,300)         (13,520)           Unrealised gain on remeasurement of investments carried at a fair value through profit or loss - net         (3,197,175)         (3,806,055)           Provision for Workers' Welfare Fund         2,124,317         3,991,514           Finance cost         113,61,096         12,519,496           Cash generated from operating activities before working capital changes         115,518,924         208,102,683           Decrease / (increase) in current assets:         (92,743,309)         (252,908,093)           Loans and advances         (11,193,218)         (544,576)           Deposits and short- term prepayments         23,504,370         (69,261,149)           Interest and mark-up accrued         9,578,256         (2,492,616)           Other receivables         (13,497,462)         15,145,542           Increase / (decrease) in current liabilities         (13,497,462)         (61,332,112)           Cash generated from / (used in) operations         45,695,013         (61,332,112)           Cash generated from / (used in) operating activities         26,587,677         (163,290,386)           Finance cost paid         (181,285)         (3,175,182)           Fuerse paid         (181,285)         (2,175,033,808)           Purchase of property and equipment   | Depreciation  | 10,294,226       | 7,324,900     |
| Unrealised gain on remeasurement of investments carried at fair value through profit or loss - net (3,197,175) (3,806,055) Frovision for Workers' Welfare Fund (2,124,317 (3,991,514) (3,196,096) (1,2,124,317 (3,991,514) (3,196,096) (1,2,194,496) (1,361,096) (1,2,194,496) (1,361,096) (1,2,194,496) (1,361,096) (1,2,194,496) (1,361,096) (1,2,194,496) (1,361,096) (1,361,096) (1,361,309) (1,361,096) (1,361,309) (1, | Amortization of intangible assets                                       | 2,064,743        | 1,847,475     |
| at fair value through profit or loss - net         (3,197,175)         (3,806,055)           Provision for Workers' Welfare Fund         2,124,317         3,991,5142           Finance cost         111,361,096         12,519,496           Cash generated from operating activities before working capital changes         115,518,924         208,102,683           Decrease / (increase) in current assets:         (92,743,309)         (252,908,093)           Loans and advances         (11,193,218)         (544,576)           Deposits and short- term prepayments         23,504,370         (69,261,149)           Interest and mark-up accrued         9,578,256         (2,492,681)           Other receivables         (13,497,462)         15,145,542           Increase / (decrease) in current liabilities         (13,497,462)         15,145,542           Creditors, accrued expenses and other liabilities         45,695,013         (61,332,112)           Cash generated from / (used in) operations         76,862,574         (163,290,386)           Finance cost paid         (181,285)         (3,175,182)           Taxes paid         (50,093,612)         (48,568,240)           Net cash generated from / (used in) operating activities         26,587,677         (215,033,808)           CASH FLOWS FROM INVESTING ACTIVITIES <t< td=""><td></td><td>(106,300)</td><td>(13,520)</td></t<>   |   | (106,300)        | (13,520)      |
| Provision for Workers' Welfare Fund         2,124,317         3,991,514           Finance cost         181,285         3,175,182           11,361,096         12,519,496           Cash generated from operating activities before working capital changes         115,518,924         208,102,683           Decrease / (increase) in current assets:         Trade debts         (92,743,309)         (252,908,093)           Loans and advances         (11,193,218)         (544,576)           Deposits and short- term prepayments         23,504,370         (69,261,149)           Interest and mark-up accrued         9,578,256         (2,492,681)           Other receivables         (13,497,462)         15,145,542           Cenditors, accrued expenses and other liabilities         (84,351,363)         (310,060,957)           Increase / (decrease) in current liabilities         45,695,013         (61,332,112)           Cash generated from / (used in) operations         76,862,574         (163,290,386)           Finance cost paid         (181,285)         (3,175,182,40)           Net cash generated from / (used in) operating activities         26,587,677         (215,033,808)           CASH FLOWS FROM INVESTING ACTIVITIES           Purchase of property and equipment         (13,361,780)         (19,555,545)  |   |                  |               |
| Time cost   Time |   |                  |               |
| 11,361,096   12,519,496  |   |                  |               |
| Cash generated from operating activities before working capital changes         115,518,924         208,102,683           Decrease / (increase) in current assets:         Trade debts         (92,743,309)         (252,908,093)           Loans and advances         (11,193,218)         (544,576)           Deposits and short- term prepayments         23,504,370         (69,261,149)           Interest and mark-up accrued         9,578,256         (2,492,681)           Other receivables         (13,497,462)         15,145,542           (13,497,462)         15,145,542         (310,060,957)           Increase / (decrease) in current liabilities           Creditors, accrued expenses and other liabilities         45,695,013         (61,332,112)           Cash generated from / (used in) operations         76,862,574         (163,290,386)           Finance cost paid         (181,285)         (3,175,182)           Taxes paid         (50,093,612)         (48,568,240)           Net cash generated from / (used in) operating activities         26,587,677         (215,033,808)           CASH FLOWS FROM INVESTING ACTIVITIES           Purchase of software         (200,000)         (2,089,109)           Proceeds from disposal of property and equipment         (13,631,780)         (19,555,545)   | Finance cost  |                  |               |
| Decrease / (increase) in current assets:   Trade debts   |   | 11,361,096       | 12,519,496    |
| Cash generated from / (used in) operatings activities   Cash FLOWS FROM INVESTING ACTIVITIES   Cash Gross from disposal of property and equipment   Cash (used in) / generated from investing activities   Cash Gross from Flows from financing activities   Cash Gross from Gross from Gross from Gross from financing activities   Cash Gross from | Cash generated from operating activities before working capital changes | 115,518,924      | 208,102,683   |
| Loans and advances         (11,193,218)         (544,576)           Deposits and short- term prepayments         23,504,370         (69,261,149)           Interest and mark-up accrued         9,578,256         (2,492,681)           Other receivables         (13,497,462)         15,145,542           (84,351,363)         (310,060,957)           Increase / (decrease) in current liabilities           Creditors, accrued expenses and other liabilities         45,695,013         (61,332,112)           Cash generated from / (used in) operations         76,862,574         (163,290,386)           Finance cost paid         (181,285)         (3,175,182)           Taxes paid         (50,093,612)         (48,568,240)           Net cash generated from / (used in) operating activities         26,587,677         (215,033,808)           CASH FLOWS FROM INVESTING ACTIVITIES           Purchase of property and equipment         (13,361,780)         (19,555,545)           Purchase of software         (200,000)         (2,089,109)           Proceeds from disposal of property and equipment         106,300         42,000           Long term loans, advances and deposits         (125,221)         (3,428,898)           Short term investments - net         (316,734,160)         62,093,622           Net c   | Decrease / (increase) in current assets:                                |                  |               |
| Deposits and short- term prepayments         23,504,370         (69,261,149)           Interest and mark-up accrued         9,578,256         (2,492,681)           Other receivables         (13,497,462)         15,145,542           (84,351,363)         (310,060,957)           Increase / (decrease) in current liabilities           Creditors, accrued expenses and other liabilities         45,695,013         (61,332,112)           Cash generated from / (used in) operations         76,862,574         (163,290,386)           Finance cost paid         (181,285)         (3,175,182)           Taxes paid         (50,093,612)         (48,568,240)           Net cash generated from / (used in) operating activities         26,587,677         (215,033,808)           CASH FLOWS FROM INVESTING ACTIVITIES           Purchase of property and equipment         (13,361,780)         (19,555,545)           Purchase of software         (200,000)         (2,089,109)           Porceeds from disposal of property and equipment         106,300         42,000           Long term loans, advances and deposits         (125,221)         (3,428,898)           Short term investments - net         (316,734,160)         62,093,622           Net cash (used in) / generated from investing activities         (351,678,000)         -     <  | Trade debts   | (92,743,309)     | (252,908,093) |
| Net reash and mark-up accrued  | Loans and advances  | (11,193,218)     | (544,576)     |
| Other receivables         (13,497,462) (84,351,363)         15,145,542 (310,060,957)           Increase / (decrease) in current liabilities         45,695,013 (61,332,112)           Creditors, accrued expenses and other liabilities         45,695,013 (61,332,112)           Cash generated from / (used in) operations         76,862,574 (163,290,386)           Finance cost paid         (181,285) (3,175,182)           Taxes paid         (50,093,612) (48,568,240)           Net cash generated from / (used in) operating activities         26,587,677 (215,033,808)           CASH FLOWS FROM INVESTING ACTIVITIES           Purchase of property and equipment         (13,361,780) (200,000) (2,089,109)           Purchase of software         (200,000) (200,000) (2,089,109)           Proceeds from disposal of property and equipment         106,300 (200,000) (2,089,109)           Long term loans, advances and deposits         (125,221) (3,428,898)           Short term investments - net         (316,734,160) (52,093,622)           Net cash (used in) / generated from investing activities         (330,314,861) (37,062,070)           CASH FLOWS FROM FINANCING ACTIVITIES           Buy back of shares         (551,678,000) (6,113) (174,165)           Dividend paid         (6,113) (174,165)           Net cash used in financing activities         (551,684,113) (174,165)           D   | Deposits and short- term prepayments                                    | 23,504,370       | (69,261,149)  |
| Red,351,363   (310,060,957)  | ·   |                  |               |
| Increase / (decrease) in current liabilities         45,695,013         (61,332,112)           Cash generated from / (used in) operations         76,862,574         (163,290,386)           Finance cost paid         (181,285)         (3,175,182)           Taxes paid         (50,093,612)         (48,568,240)           Net cash generated from / (used in) operating activities         26,587,677         (215,033,808)           CASH FLOWS FROM INVESTING ACTIVITIES           Purchase of property and equipment         (13,361,780)         (19,555,545)           Purchase of software         (200,000)         (2,089,109)           Proceeds from disposal of property and equipment         106,300         42,000           Long term loans, advances and deposits         (125,221)         (3,428,898)           Short term investments - net         (316,734,160)         62,093,622           Net cash (used in) / generated from investing activities         (330,314,861)         37,062,070           CASH FLOWS FROM FINANCING ACTIVITIES           Buy back of shares         (551,678,000)         -           Dividend paid         (6,113)         (174,165)           Net cash used in financing activities         (551,684,113)         (174,165)           Decrease in cash and cash equivalents during the period         (855,411,2   | Other receivables   |                  |               |
| Creditors, accrued expenses and other liabilities         45,695,013         (61,332,112)           Cash generated from / (used in) operations         76,862,574         (163,290,386)           Finance cost paid         (181,285)         (3,175,182)           Taxes paid         (50,093,612)         (48,568,240)           Net cash generated from / (used in) operating activities         26,587,677         (215,033,808)           CASH FLOWS FROM INVESTING ACTIVITIES           Purchase of property and equipment         (13,361,780)         (19,555,545)           Purchase of software         (200,000)         (2,089,109)           Proceeds from disposal of property and equipment         106,300         42,000           Long term loans, advances and deposits         (125,221)         (3,428,898)           Short term investments - net         (316,734,160)         62,093,622           Net cash (used in) / generated from investing activities         (330,314,861)         37,062,070           CASH FLOWS FROM FINANCING ACTIVITIES           Buy back of shares         (551,678,000)         -           Dividend paid         (6,113)         (174,165)           Net cash used in financing activities         (551,684,113)         (174,165)           Decrease in cash and cash equivalents during the period         (855,   |   | (84,351,363)     | (310,060,957) |
| Cash generated from / (used in) operations         76,862,574         (163,290,386)           Finance cost paid         (181,285)         (3,175,182)           Taxes paid         (50,093,612)         (48,568,240)           Net cash generated from / (used in) operating activities         26,587,677         (215,033,808)           CASH FLOWS FROM INVESTING ACTIVITIES           Purchase of property and equipment         (13,361,780)         (19,555,545)           Purchase of software         (200,000)         (2,089,109)           Proceeds from disposal of property and equipment         106,300         42,000           Long term loans, advances and deposits         (125,221)         (3,428,898)           Short term investments - net         (316,734,160)         62,093,622           Net cash (used in) / generated from investing activities         (330,314,861)         37,062,070           CASH FLOWS FROM FINANCING ACTIVITIES           Buy back of shares         (551,678,000)         -           Dividend paid         (6,113)         (174,165)           Net cash used in financing activities         (551,684,113)         (174,165)           Decrease in cash and cash equivalents during the period         (855,411,297)         (178,145,903)           Cash and cash equivalents at the beginning of the period  | Increase / (decrease) in current liabilities                            |                  |               |
| Finance cost paid         (181,285)         (3,175,182)           Taxes paid         (50,093,612)         (48,568,240)           Net cash generated from / (used in) operating activities         26,587,677         (215,033,808)           CASH FLOWS FROM INVESTING ACTIVITIES           Purchase of property and equipment         (13,361,780)         (19,555,545)           Purchase of software         (200,000)         (2,089,109)           Proceeds from disposal of property and equipment         106,300         42,000           Long term loans, advances and deposits         (125,221)         (3,428,898)           Short term investments - net         (316,734,160)         62,093,622           Net cash (used in) / generated from investing activities         (330,314,861)         37,062,070           CASH FLOWS FROM FINANCING ACTIVITIES           Buy back of shares         (551,678,000)         -           Dividend paid         (6,113)         (174,165)           Net cash used in financing activities         (551,684,113)         (174,165)           Decrease in cash and cash equivalents during the period         (855,411,297)         (178,145,903)           Cash and cash equivalents at the beginning of the period         1,480,125,758         1,300,127,346  | Creditors, accrued expenses and other liabilities                       | 45,695,013       | (61,332,112)  |
| Taxes paid         (50,093,612)         (48,568,240)           Net cash generated from / (used in) operating activities         26,587,677         (215,033,808)           CASH FLOWS FROM INVESTING ACTIVITIES           Purchase of property and equipment         (13,361,780)         (19,555,545)           Purchase of software         (200,000)         (2,089,109)           Proceeds from disposal of property and equipment         106,300         42,000           Long term loans, advances and deposits         (125,221)         (3,428,898)           Short term investments - net         (316,734,160)         62,093,622           Net cash (used in) / generated from investing activities         (330,314,861)         37,062,070           CASH FLOWS FROM FINANCING ACTIVITIES           Buy back of shares         (551,678,000)         -           Dividend paid         (6,113)         (174,165)           Net cash used in financing activities         (551,684,113)         (174,165)           Decrease in cash and cash equivalents during the period         (855,411,297)         (178,145,903)           Cash and cash equivalents at the beginning of the period         1,480,125,758         1,300,127,346  | Cash generated from / (used in) operations                              | 76,862,574       | (163,290,386) |
| Net cash generated from / (used in) operating activities         26,587,677         (215,033,808)           CASH FLOWS FROM INVESTING ACTIVITIES           Purchase of property and equipment         (13,361,780)         (19,555,545)           Purchase of software         (200,000)         (2,089,109)           Proceeds from disposal of property and equipment         106,300         42,000           Long term loans, advances and deposits         (125,221)         (3,428,898)           Short term investments - net         (316,734,160)         62,093,622           Net cash (used in) / generated from investing activities         (330,314,861)         37,062,070           CASH FLOWS FROM FINANCING ACTIVITIES         8         (551,678,000)         -           Buy back of shares         (551,678,000)         -         -           Dividend paid         (6,113)         (174,165)           Net cash used in financing activities         (551,684,113)         (174,165)           Decrease in cash and cash equivalents during the period         (855,411,297)         (178,145,903)           Cash and cash equivalents at the beginning of the period         1,480,125,758         1,300,127,346   | Finance cost paid   | (181,285)        | (3,175,182)   |
| CASH FLOWS FROM INVESTING ACTIVITIES         Purchase of property and equipment       (13,361,780)       (19,555,545)         Purchase of software       (200,000)       (2,089,109)         Proceeds from disposal of property and equipment       106,300       42,000         Long term loans, advances and deposits       (125,221)       (3,428,898)         Short term investments - net       (316,734,160)       62,093,622         Net cash (used in) / generated from investing activities       (330,314,861)       37,062,070         CASH FLOWS FROM FINANCING ACTIVITIES       Use of shares       (551,678,000)       -         Dividend paid       (6,113)       (174,165)         Net cash used in financing activities       (551,684,113)       (174,165)         Decrease in cash and cash equivalents during the period       (855,411,297)       (178,145,903)         Cash and cash equivalents at the beginning of the period       1,480,125,758       1,300,127,346  | Taxes paid  | (50,093,612)     | (48,568,240)  |
| Purchase of property and equipment         (13,361,780)         (19,555,545)           Purchase of software         (200,000)         (2,089,109)           Proceeds from disposal of property and equipment         106,300         42,000           Long term loans, advances and deposits         (125,221)         (3,428,898)           Short term investments - net         (316,734,160)         62,093,622           Net cash (used in) / generated from investing activities         (330,314,861)         37,062,070           CASH FLOWS FROM FINANCING ACTIVITIES         (551,678,000)         -           Buy back of shares         (551,678,000)         (174,165)           Dividend paid         (6,113)         (174,165)           Net cash used in financing activities         (551,684,113)         (174,165)           Decrease in cash and cash equivalents during the period         (855,411,297)         (178,145,903)           Cash and cash equivalents at the beginning of the period         1,480,125,758         1,300,127,346  | Net cash generated from / (used in) operating activities                | 26,587,677       | (215,033,808) |
| Purchase of software         (200,000)         (2,089,109)           Proceeds from disposal of property and equipment         106,300         42,000           Long term loans, advances and deposits         (125,221)         (3,428,898)           Short term investments - net         (316,734,160)         62,093,622           Net cash (used in) / generated from investing activities         (330,314,861)         37,062,070           CASH FLOWS FROM FINANCING ACTIVITIES         551,678,000)         -           Buy back of shares         (551,678,000)         -           Dividend paid         (6,113)         (174,165)           Net cash used in financing activities         (551,684,113)         (174,165)           Decrease in cash and cash equivalents during the period         (855,411,297)         (178,145,903)           Cash and cash equivalents at the beginning of the period         1,480,125,758         1,300,127,346  |   |                  |               |
| Proceeds from disposal of property and equipment         106,300         42,000           Long term loans, advances and deposits         (125,221)         (3,428,898)           Short term investments - net         (316,734,160)         62,093,622           Net cash (used in) / generated from investing activities         (330,314,861)         37,062,070           CASH FLOWS FROM FINANCING ACTIVITIES         551,678,000)         -           Buy back of shares         (551,678,000)         (174,165)           Dividend paid         (6,113)         (174,165)           Net cash used in financing activities         (551,684,113)         (174,165)           Decrease in cash and cash equivalents during the period         (855,411,297)         (178,145,903)           Cash and cash equivalents at the beginning of the period         1,480,125,758         1,300,127,346   |   |                  |               |
| Long term loans, advances and deposits       (125,221)       (3,428,898)         Short term investments - net       (316,734,160)       62,093,622         Net cash (used in) / generated from investing activities       (330,314,861)       37,062,070         CASH FLOWS FROM FINANCING ACTIVITIES         Buy back of shares       (551,678,000)       -         Dividend paid       (6,113)       (174,165)         Net cash used in financing activities       (551,684,113)       (174,165)         Decrease in cash and cash equivalents during the period       (855,411,297)       (178,145,903)         Cash and cash equivalents at the beginning of the period       1,480,125,758       1,300,127,346  |   | 1 1 1            |               |
| Short term investments - net         (316,734,160)         62,093,622           Net cash (used in) / generated from investing activities         (330,314,861)         37,062,070           CASH FLOWS FROM FINANCING ACTIVITIES           Buy back of shares         (551,678,000)         -           Dividend paid         (6,113)         (174,165)           Net cash used in financing activities         (551,684,113)         (174,165)           Decrease in cash and cash equivalents during the period         (855,411,297)         (178,145,903)           Cash and cash equivalents at the beginning of the period         1,480,125,758         1,300,127,346   |   |                  |               |
| Net cash (used in) / generated from investing activities         (330,314,861)         37,062,070           CASH FLOWS FROM FINANCING ACTIVITIES           Buy back of shares         (551,678,000)         -           Dividend paid         (6,113)         (174,165)           Net cash used in financing activities         (551,684,113)         (174,165)           Decrease in cash and cash equivalents during the period         (855,411,297)         (178,145,903)           Cash and cash equivalents at the beginning of the period         1,480,125,758         1,300,127,346   |   |                  |               |
| CASH FLOWS FROM FINANCING ACTIVITIES           Buy back of shares         (551,678,000)         -           Dividend paid         (6,113)         (174,165)           Net cash used in financing activities         (551,684,113)         (174,165)           Decrease in cash and cash equivalents during the period         (855,411,297)         (178,145,903)           Cash and cash equivalents at the beginning of the period         1,480,125,758         1,300,127,346   |   | <del></del>      |               |
| Buy back of shares         (551,678,000) (6,113)         -           Dividend paid         (6,113)         (174,165)           Net cash used in financing activities         (551,684,113)         (174,165)           Decrease in cash and cash equivalents during the period         (855,411,297)         (178,145,903)           Cash and cash equivalents at the beginning of the period         1,480,125,758         1,300,127,346  |   | (330,314,801)    | 37,002,070    |
| Dividend paid         (6,113)         (174,165)           Net cash used in financing activities         (551,684,113)         (174,165)           Decrease in cash and cash equivalents during the period         (855,411,297)         (178,145,903)           Cash and cash equivalents at the beginning of the period         1,480,125,758         1,300,127,346   |   | (=== === ===)    |               |
| Net cash used in financing activities         (551,684,113)         (174,165)           Decrease in cash and cash equivalents during the period         (855,411,297)         (178,145,903)           Cash and cash equivalents at the beginning of the period         1,480,125,758         1,300,127,346   |   |                  | (174.165)     |
| Decrease in cash and cash equivalents during the period (855,411,297) (178,145,903)  Cash and cash equivalents at the beginning of the period 1,480,125,758 1,300,127,346  | Dividend paid   | (6,113)          | (1/4,165)     |
| Cash and cash equivalents at the beginning of the period 1,480,125,758 1,300,127,346   | Net cash used in financing activities                                   | (551,684,113)    | (174,165)     |
|  | Decrease in cash and cash equivalents during the period                 | (855,411,297)    | (178,145,903) |
| Cash and cash equivalents at the end of the period 624,714,461 1,121,981,443   | Cash and cash equivalents at the beginning of the period                | 1,480,125,758    | 1,300,127,346 |
|  | Cash and cash equivalents at the end of the period                      | 624,714,461      | 1,121,981,443 |



# **Condensed Interim Statement of Changes in Equity (Un-audited)** For the six months ended June 30, 2016

|   | Issued, Reserves |               |   | TOTAL                                 |               |               |
|---|------------------|---------------|---|---------------------------------------|---------------|---------------|
|   |                  | Share premium | on revaluation<br>of available-for-<br>sale<br>investments -<br>net | Revenue Reserve Unappropriated profit | Sub-total     |               |
|   |                  |               | (Ru   | ipees)                                |               |               |
| Balance as at January 01, 2015  | 500,000,000      | 1,810,104,900 | 7,840,273   | 308,316,278                           | 2,126,261,451 | 2,626,261,451 |
| Total comprehensive income for the period   |                  |               |   |                                       |               |               |
| Profit for the six months<br>ended June 30, 2015  | -                | -             | -   | 116,716,385                           | 116,716,385   | 116,716,385   |
| Other comprehensive income - net of tax   |                  | _             | 7,343,628   | -                                     | 7,343,628     | 7,343,628     |
| Total comprehensive income for the period   | -                | -             | 7,343,628   | 116,716,385                           | 124,060,013   | 124,060,013   |
| Balance as at June 30, 2015   | 500,000,000      | 1,810,104,900 | 15,183,901  | 425,032,663                           | 2,250,321,464 | 2,750,321,464 |
| Total comprehensive income for the period   |                  |               |   |                                       |               |               |
| Profit for the six months<br>ended December 31, 2015                                      | -                | -             | -   | 134,580,029                           | 134,580,029   | 134,580,029   |
| Other comprehensive income - net of tax   | _                | _             | 435,706   | _                                     | 435,706       | 435,706       |
| Total comprehensive income for the period   | -                | -             | 435,706   | 134,580,029                           | 135,015,735   | 135,015,735   |
| Balance as at December 31, 2015   | 500,000,000      | 1,810,104,900 | 15,619,607  | 559,612,692                           | 2,385,337,199 | 2,885,337,199 |
| Total comprehensive income for the period   |                  |               |   |                                       |               |               |
| Profit for the six months<br>ended June 30, 2016  | -                | -             | -   | 75,102,111                            | 75,102,111    | 75,102,111    |
| Other comprehensive income - net of tax   | -                | -             | (697,021)   | -                                     | (697,021)     | (697,021)     |
| Total comprehensive<br>income for the period  | -                | -             | (697,021)   | 75,102,111                            | 74,405,090    | 74,405,090    |
| Transactions with owners recognised directly in equity                                    |                  |               |   |                                       |               |               |
| Buy back of 11,993,000 shares having<br>face value of Rs.10 each<br>@ price of Rs.46 each | (119,930,000)    | -             | -   | -                                     | -             | (119,930,000) |
| Amount paid in excess of face value of 11,993,000 shares                                  | -                | -             | -   | (431,748,000)                         | (431,748,000) | (431,748,000) |
| Balance as at June 30, 2016   | 380,070,000      | 1,810,104,900 | 14,922,586  | 202,966,803                           | 2,027,994,289 | 2,408,064,289 |







#### 1. STATUS AND NATURE OF BUSINESS

JS Global Capital Limited (the Company) was incorporated as a private limited company on June 28, 2000. However, the Company commenced its operations in May 2003 and name of the Company was changed from JSCL Direct (Private) Limited to Jahangir Siddiqui Capital Markets (Private) Limited. Subsequently, the Company was converted into a public unquoted company and the holding company Jahangir Siddiqui and Company Limited (JSCL) offered its 25% shareholding to the general public for subscription in December 2004 and the Company obtained listing on Karachi Stock Exchange Limited (KSE) and Islamabad Stock Exchange Limited (ISE) on February 07, 2005. During 2006 -2007, the Company issued 10,009,700 shares to Global Investment House K.S.C.C Kuwait, (Global). The shares were issued to Global without offering right shares on the basis of a special resolution passed on July 11, 2006. The Securities and Exchange Commission of Pakistan vide its letter No. EMD/Cl/49/2006-458 dated July 19, 2006 gave its in-principle approval to the scheme.

During the year 2012, JS Bank Limited (the Bank), a subsidiary of JSCL, acquired 25,525,169 shares of the Company from JSCL and other shareholders against issuance of 185,321,537 shares in lieu thereof. As a result, the principal ownership of the Company was transferred to the Bank. Presently, the Company is subsidiary of JS Bank Limited, which is subsidiary of JSCL, the ultimate parent of the Company.

During 2015, Karachi Stock Exchange, Lahore Stock Exchange and Islamabad Stock Exchange were merged and named as the Pakistan Stock Exchange (PSX). As a result JS Global Capital Limited is now a Trading Right Entitlement Certificate (TREC) holder of PSX besides being member of Pakistan Mercantile Exchange Limited. The principal activities of the Company are share brokerage, money market brokerage, forex brokerage, commodity brokerage, advisory, underwriting, book running and consultancy services. Other activities include investment in a mix of listed and unlisted equity and debt securities and reverse repurchase transactions. The Company has nine branches in eight cities of Pakistan. The registered office of the Company is situated at 6th floor, Faysal House, Shahra-e-Faisal, Karachi, Pakistan.

#### 2. **BASIS OF PREPARATION**

## 2.1 Statement of compliance

These condensed interim financial statements has been prepared in accordance with the requirements of the International Accounting Standard 34 – 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984. In case the requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

The disclosures in these condensed interim financial statements does not include the information reported for full annual financial statements and should therefore be read in conjunction with financial statements for the year ended December 31, 2015.

These condensed interim financial statements are being submitted to the shareholders as required by the Listing Regulations of Pakistan Stock Exchange and Section 245 of the Companies Ordinance, 1984.

These condensed interim financial statements are presented in Pak Rupees, which is the functional and presentation currency of the Company and rounded off to the nearest rupee.

# 2.2 Use of estimates and judgments

The preparation of condensed interim financial statements requires the Company to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. The significant judgments made by the Company in applying accounting policies and the key sources of estimating uncertainty are the same as those that applied to Financial Statements as at and for the year ended December 31, 2015.



#### SIGNIFICANT ACCOUNTING POLICIES 3.

The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual audited financial statements for the year ended December 31, 2015 other than those disclosed below:

## New / Revised Standards, Interpretations and Amendments

The Company has adopted the following accounting standards and the amendments and interpretation of IFRSs which became effective for the during the period:

IFRS 10 - Consolidated Financial Statements, IFRS 12 - Disclosure of Interests in Other Entities and IAS 28 - Investment in Associates - Investment Entities: Applying the Consolidation Exception (Amendment)

IFRS 11 – Joint Arrangements - Accounting for Acquisition of Interest in Joint Operation (Amendment)

IAS 1 - Presentation of Financial Statements - Disclosure Initiative (Amendment)

IAS 16 - Property, Plant and Equipment and IAS 38 - Intangible assets - Clarification of Acceptable Method of Depreciation and Amortization (Amendment)

IAS 16 – Property, Plant and Equipment and IAS 41 – Agriculture - Agriculture: Bearer Plants (Amendment)

IAS 27 - Separate Financial Statements - Equity Method in Separate Financial Statements (Amendment)

### Improvements to Accounting Standards Issued by the IASB

IFRS 5 Non-current Assets Held for Sale and Discontinued Operations - Changes in methods of disposal

IFRS 7 Financial Instruments: Disclosures - Servicing contracts

IFRS 7 Financial Instruments: Disclosures - Applicability of the offsetting disclosures to condensed interim **Financial Statements** 

IAS 19 Employee Benefits - Discount rate: regional market issue

IAS 34 Interim Financial Reporting - Disclosure of information 'elsewhere in the interim financial report'

The adoption of the above standards / amendments / interpretations did not have any material effect on these condensed interim Financial Statements.

#### FINANCIAL RISK MANAGEMENT 4.

The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended December 31, 2015.

#### ISSUED, SUBSCRIBED AND PAID-UP SHARE CAPITAL 5.

In pursuance of the special resolution passed by members of the Company at the Annual General Meeting held on March 22, 2016 authorizing the Company to buy-back the shares under Section 95A of the Companies Ordinance, 1984 read with the Companies (Buy-Back of Shares) Rules, 1999, up to a maximum of 12,000,000 issued ordinary shares of the Company of the nominal / face value of Rs.10 (Rupees Ten) each at a price of Rs.46 (Rupees forty six) per share, the Company has bought back its 11,993,000 ordinary shares from its members. Consequently, the paid up capital of Company has been reduced to Rs.380,070,000 divided into 38,007,000 ordinary shares of the face value of Rs.10 each.



702,176,085

# 6. CREDITORS, ACCRUED EXPENSES AND OTHER LIABILITIES

| Trade creditors                     | 567,574,951 | 448,218,210 |
|-------------------------------------|-------------|-------------|
| Accrued expenses                    | 36,952,052  | 72,835,905  |
| Provision for staff bonus           | 15,114,750  | 41,045,950  |
| Unclaimed dividend                  | 3,425,985   | 3,432,098   |
| Retention money - Softech           | 40,600      | 40,600      |
| Advance fee from client             | -           | 5,877,413   |
| Provision for Workers' Welfare Fund | 29,898,180  | 27,773,863  |
| Others                              | 21,188,042  | 27,157,304  |
|                                     | 674,194,560 | 626,381,343 |

# 7. CONTINGENCIES AND COMMITMENTS

### 7.1 Contingencies

There are no outstanding contingencies as at June 30, 2016 (December 31, 2015: Nil) other than tax contingencies disclosed in note 20 of these condensed interim financial statements.

### 7.2 Commitments

Net - future sale / (purchase) transactions of equity securities entered into by the Company in respect of which the settlement is outstanding 1,016,560,423

### 8. PROPERTY AND EQUIPMENT

| Book value at beginning of the year                          |     | 59,901,526   | 41,868,786   |
|--|-----|--------------|--------------|
| Cost of additions during the period / year                   | 8.1 | 13,361,780   | 36,965,351   |
| Book value of deletions / write off during the period / year | 8.2 | -            | (1,042,341)  |
| Depreciation charge for the period / year                    |     | (10,294,226) | (17,890,270) |
| Book value at end of the period / year                       |     | 62,969,080   | 59,901,526   |

## 8.1 Cost of additions during the period / year

| Office equipment | 4,034,578  | 15,271,614 |
|------------------|------------|------------|
| Office furniture | 4,075,150  | 2,527,802  |
| Motor vehicles   | 5,252,052  | 19,165,935 |
|                  | 13,361,780 | 36,965,351 |

# 8.2 Book value of deletions / write off during the period / year

| Office equipment | - | 126,624   |
|------------------|---|-----------|
| Motor vehicles   | - | 915,717   |
|                  | - | 1,042,341 |
|                  |   |           |



| Note | te (Rupees)  |              |  |
|------|--------------|--------------|--|
|      | (Un-audited) | (Audited)    |  |
|      | 2016         | 2015         |  |
|      | June 30,     | December 31, |  |

#### **INTANGIBLE ASSETS** 9.

| Trading Right Entitlement Certificate (TREC) -         |     |            |            |
|--|-----|------------|------------|
| Pakistan Stock Exchange Limited                        | 9.1 | 5,727,330  | 5,727,330  |
| Membership card - Pakistan Mercantile Exchange Limited |     | 2,500,000  | 2,500,000  |
|  |     | 8,227,330  | 8,227,330  |
| Softwares  |     | 4,538,619  | 6,403,362  |
|  |     | 12,765,949 | 14,630,692 |

9.1 This represents Trading Right Entitlement Certificate (TREC) received from Pakistan Stock Exchange Limited (PSX) [formerly Karachi Stock Exchange Limited] in accordance with the requirements of the Stock Exchanges (Corporatisation, Demutualization and Integration) Act, 2012 (the Act). The Company has also received shares of PSX after completion of the demutualisation process. Refer note 10.1 for more detail.

#### 10. LONG TERM INVESTMENT

### Available-for-sale

Shares in Pakistan Stock Exchange Limited 15,272,670 15,272,670

10.1 Pursuant to demutualization of the PSX, the ownership rights in a Stock Exchange were segregated from the right to trade on an exchange. As a result of such demutualization, the Company received 4,007,383 shares and TREC from the PSX against its membership card which was carried at Rs.21 million in the books of the Company.

Based on the technical guide dated May 29, 2013 issued by the Institute of Chartered Accountants of Pakistan, the Company has allocated its carrying value of the membership card of Rs.21 million in the ratio of 0.73 to shares and 0.27 to TREC. Consequently, the investments have been recognized at Rs.15.3 million and TREC at Rs.5.7 million.

| Jun   | ne 30,  | December 31, |
|-------|---------|--------------|
| 20    | 016     | 2015         |
| (Un-a | udited) | (Audited)    |
|       | (Runee  | s)           |

#### 11. **DEFFERED TAXATION - NET**

### **Taxable temporary difference**

Revaluation of investments

# **Deductible temporary differences**

Accelerated depreciation for tax purposes Difference in accounting and tax base of intangible assets

| Provision | for | doubtfu | ıl debts |
|-----------|-----|---------|----------|

| (3,112,973) | (3,051,458) |
|-------------|-------------|

| 1,410,500   | 356,395     |
|-------------|-------------|
| 60,106      | 212,813     |
| 119,411,067 | 119,411,067 |
| 120,881,673 | 119,980,275 |

| 117,768,700 | 116,928,817 |
|-------------|-------------|



| 12. | SHORT TERM           | I INVESTMENT     | rs   | Note   | 20<br>(Un-a                 | e 30,<br>116<br>udited)<br>(Rupe |      | 2015<br>(Audited)        |
|-----|----------------------|------------------|--|--------|-----------------------------|----------------------------------|------|--------------------------|
|     | Financial ass        | et at fair value | e through  |        |                             |                                  |      |                          |
|     | profit or los        | s - held for tra | ding   |        |                             |                                  |      |                          |
|     | Quoted equit         | y securities     |  | 12.1   | 1,010                       | 587,740                          |      | 697,014,276              |
|     | Units of mutu        | al funds         |  | 12.2   | 15,                         | .003,741                         |      | -                        |
|     | Term finance         | certificates and | l sukuk certificates                                       | 12.3   | 34                          | 879,903                          |      | 43,402,769               |
|     |                      |                  |  |        | 1,060                       | 471,384                          |      | 740,417,045              |
|     | Available-fo         | r-sale           |  |        |                             |                                  |      |                          |
|     | Quoted equit         | y securities     |  | 12.4   | 25                          | 010,753                          |      | 25,830,778               |
|     | Privately place      | ed term financ   | e certificates - unsecured                                 | 12.5   |                             | -                                |      | -                        |
|     |                      |                  |  |        | 25                          | 010,753                          |      | 25,830,778               |
|     |                      |                  |  |        | 1,085                       | 482,137                          |      | 766,247,823              |
|     |                      |                  |  |        | -                           | ıne 30,                          |      | December 31,             |
|     | 12.1 Quote           | d Equity Secui   | ities  |        |                             | 2016                             |      | 2015                     |
|     | Numbe                | er of shares     | Name of company  |        |                             | -audited)                        |      | (Audited)                |
|     | June 30              |                  |  |        | Average cost                |                                  | Fair | value                    |
|     | 2016                 | 2015             |  |        |                             | (Rupee:                          | s)   |                          |
|     |                      |                  |  |        |                             |                                  |      |                          |
|     | 765,500              |                  | Adamjee Insurance Company I                                | imited | 37,804,167                  | 38,397,                          | 480  | 51,311,080               |
|     | 269,500              | 74,000           | Askari Bank Limited Fauji Fertilizer Bin Qasim Limite      | ad     | -<br>14,725,571             | 14,286,                          | 105  | 1,608,760                |
|     | 229,000              |                  | Fauji Fertilizer Company Limite                            |        | 26,614,961                  | 26,270,                          |      | 8,081,630                |
|     | 142,500              |                  | Habib Bank Limited   |        | 28,694,783                  | 28,152,                          |      | -                        |
|     | -                    | 72,000           | National Bank of Pakistan                                  |        | -                           |                                  | -    | 3,890,880                |
|     |                      |                  | Oil and Gas Development                                    |        |                             |                                  |      |                          |
|     | 526,000<br>120,000   |                  | Company Limited Pakistan State Oil Company Lir             | nitod  | 74,355,950<br>45,562,864    | 72,624,<br>45,055,               |      | 72,809,470<br>30,133,725 |
|     | 44,500               |                  | TRG Pakistan Limited                                       | iliteu | 1,522,035                   | 1,492,                           |      | 30,133,723               |
|     | -                    | 4,000            | United Bank Limited  |        | -                           |                                  | -    | 619,800                  |
|     | 420,500              | 14,500           | Attock Refinery Limited                                    |        | 118,270,467                 | 117,798,                         | 870  | 3,072,260                |
|     | 160,000              |                  | Cherat Cement Company Limit                                |        | 19,613,079                  | 19,131,                          |      | -                        |
|     | 24,500               |                  | D. G. Khan Cement Company L                                | imited | 3,785,706                   | 4,667,                           |      | 52,173,065               |
|     | 1,941,000<br>106,500 |                  | Engro Fertilizer Limited Engro Foods Limited               |        | 127,979,420<br>17,763,728   | 125,155,<br>17,394,              |      | 39,078,385<br>16,637,966 |
|     | 717,000              |                  | Engro Corporation Limited                                  |        | 242,342,738                 | 238,739,                         |      | 203,395,920              |
|     | 1,306,000            | 1,284,500        | Fauji Cement Company Limited                               | d      | 46,189,396                  | 46,754,                          | 800  | 47,295,290               |
|     | 71,500               |                  | Hascol Petroleum Limited                                   |        | 13,695,495                  | 13,968,                          |      | -                        |
|     | 9,500                |                  | Maple Leaf Cement Factory Lin                              | nited  | 985,775                     | 1,002,                           |      | 23,045,220               |
|     | 414,000<br>1,908,000 |                  | Nishat Mills Limited Pak Elektron Limited                  |        | 49,566,741<br>127,924,962   | 44,670,<br>123,352,              |      | 21,298,315<br>80,113,740 |
|     | 14,000               |                  | Pakistan Petroleum Limited                                 |        | 2,234,995                   | 2,170,                           |      | 22,291,230               |
|     | ,                    |                  | Pakistan Telecommunication                                 |        |                             | ,                                |      |                          |
|     | 44,000               |                  | Company Limited  |        | 660,390                     | 661,                             |      | -                        |
|     | 324,000              |                  | Sui Northern Gas Pipelines Lim                             |        | 11,612,445                  | 11,757,                          |      | 20,157,540               |
|     | 26,500<br>30,500     |                  | Sui Southern Gas Company Lin<br>The Searle Company Limited | nited  | 719,725                     | 729,                             |      | -                        |
|     | 30,500               |                  | me seane Company Limited                                   |        | 17,093,709<br>1,029,719,102 | 16,352,<br>1,010,587,            |      | 697,014,276              |
|     |                      |                  | Unrealized loss on   |        | .,,,                        | .,0.0,007,                       |      | 237,011,270              |
|     |                      |                  | remeasurement at fair value                                | _      | (19,131,362)                |                                  | -    |                          |
|     |                      |                  |  |        | 1,010,587,740               | 1,010,587,                       | 740  | 697,014,276              |





# Notes to the Condensed Interim Financial Statements (Un-audited) For the six months ended June 30, 2016

| 12.2 | Units of Mutual        | Funds             |   | June 30,<br>2016 |            | December 31,<br>2015 |
|------|------------------------|-------------------|---|------------------|------------|----------------------|
|      | Numbe                  | er of units       | Name of fund                              | (Un-audited)     |            | (Audited)            |
|      | June 30,               | December 31,      |   | Average cost     | Fair v     | alue                 |
|      | 2016                   | 2015              | <del>-</del>                              |                  | (Rupees)   |                      |
|      | 1,496,543              |                   | ABL Cash Fund                             | 15,000,000       | 15,003,741 |                      |
|      | 1,490,343              |                   | ABL Casil I uliu                          | 15,000,000       | 15,003,741 |                      |
|      |                        |                   |   | 15,000,000       | 15,005,741 | -                    |
|      |                        |                   | Unrealized gain on                        | 3,741            | -          | -                    |
|      |                        |                   | remeasurement at fair value               | 15,003,741       | 15,003,741 |                      |
|      |                        |                   | _   |                  |            |                      |
| 12.3 | Term Finance Co        | ertificates and S | ukuk Certificates                         | June 3           | 20         | December 31,         |
|      |                        |                   |   | 201e             | -          | 2015                 |
|      |                        |                   |   | (Un-aud          |            | (Audited)            |
|      |                        | f Certificates    | Name of term finance / sukuk certificates |                  |            |                      |
|      | June 30,               | December 31,      | <u>-</u>                                  | Average cost     |            | alue                 |
|      | 2016                   | 2015              |   |                  | (Rupees)   |                      |
|      |                        |                   | Listed                                    |                  |            |                      |
|      |                        |                   | Conventional                              |                  |            |                      |
|      |                        |                   | Jahangir Siddiqui & Co.                   |                  |            |                      |
|      | -                      | 2,100             | Limited VII - related party               | -                | -          | 2,567,342            |
|      |                        |                   | Jahangir Siddiqui & Co.                   |                  |            |                      |
|      | 6,000                  | 6,000             | Limited VIII - related party              | 24,022,770       | 24,005,424 | 25,897,770           |
|      |                        |                   | Pakistan Mobile Communication             |                  |            |                      |
|      | -                      | 200               | Limited TFC VII                           | -                | -          | 4,001,676            |
|      |                        |                   |   |                  |            |                      |
|      |                        |                   | Shariah compliant                         |                  |            |                      |
|      |                        |                   | Engro Corporation Limited                 |                  |            |                      |
|      | 1,505                  | 1,505             | Islamic - Rupiya Sukuk - I                | 8,071,556        | 7,920,198  | 8,071,556            |
|      |                        |                   | Engro Corporation Limited                 |                  |            |                      |
|      | 500                    | 500               | Islamic - Rupiya Sukuk - II               | 2,864,425        | 2,954,281  | 2,864,425            |
|      |                        |                   |   | 34,958,751       | 34,879,903 | 43,402,769           |
|      |                        |                   | Unrealized loss on                        |                  |            |                      |
|      |                        |                   | remeasurement at fair value               | (78,848)         | -          | -                    |
|      |                        |                   | -   | 34,879,903       | 34,879,903 | 43,402,769           |
|      |                        |                   | -   |                  |            |                      |
| 12.4 | <b>Quoted Equity 9</b> | Securities        |   | June 3           | -          | December 31,         |
|      |                        |                   |   | 201              |            | 2015                 |
|      | Numbe                  | r of shares       | Name of company                           | (Un-aud          |            | (Audited)            |
|      | June 30,               | December 31,      | _   | Average cost     | Fair v     |                      |
|      | 2016                   | 2015              |   |                  | (Rupees)   |                      |
|      | 745,477                | 745,477           | TRG Pakistan Limited                      | 25,830,778       | 25,010,753 | 25,830,778           |
|      | ,                      | 5,                | _   | 25,830,778       | 25,010,753 | 25,830,778           |
|      |                        |                   | Unrealized loss on                        | 10,000,          |            | 25,050,.70           |
|      |                        |                   | remeasurement at fair value               | (820,025)        | _          | _                    |
|      |                        |                   |   | 25,010,753       | 25,010,753 | 25,830,778           |
|      |                        |                   | =   | 13,010,733       | 23/010/733 | 25,030,770           |

12.4.1 These shares were acquired as a result of underwriting arrangement undertaken by the Company.



# 12.5 Privately Placed Term Finance Certificates - Unsecured

| June 30 | , 2016 | (Un-audited) |  |
|---------|--------|--------------|--|
|---------|--------|--------------|--|

| Number of certificates | Mark-up<br>rate (%) | Name of company  | Note           | Maturity date       | Cost<br>(Rupees) |
|------------------------|---------------------|--|----------------|---------------------|------------------|
| 12                     | 11.00%              | Azgard Nine Limited (Privately placed term finance certificates) | 12.5.1         | October 19,<br>2020 | 326,456,184      |
|                        |                     | Provision for impairment   |                |                     | (326,456,184     |
|                        |                     | December 31, 2   | 2015 (Audited) |                     | -                |

12.5.1 Considering the financial position of issuer, the Company has fully provided outstanding amount of the PPTFCs and records mark-up / interest on receipt basis.

| Note | (Rup         | ees)         |
|------|--------------|--------------|
|      | (Un-audited) | (Audited)    |
|      | 2016         | 2015         |
|      | June 30,     | December 31, |

# 13. TRADE DEBTS

| Purchase of shares on behalf of clients<br>Margin finance (purchase of shares) | 220,558,577<br>601,923,423 | 92,032,492<br>643,734,485 |
|--|----------------------------|---------------------------|
| Advisory services  | 9,859,171                  | 5,123,082                 |
| Forex and fixed income commission  | 18,342,110                 | 17,036,469                |
| Commodity  | 56,767,143                 | 56,780,587                |
|  | 907,450,424                | 814,707,115               |
| Considered doubtful  | 398,036,891                | 398,036,891               |
|  | 1,305,487,315              | 1,212,744,006             |
| Provision for doubtful debts   | (398,036,891)              | (398,036,891)             |
| Considered good  | 907,450,424                | 814,707,115               |
|  |                            |                           |

## 14. INTEREST AND MARK-UP ACCRUED

| A serviced records the on recording financials | 10 020 000 | 15 206 260 |
|--|------------|------------|
| Accrued mark-up on margin financing            | 10,020,989 | 15,386,360 |
| Accrued mark-up on term finance certificates   | 1,064,053  | 1,235,464  |
| Accrued mark-up on bank deposits               | 4,962,996  | 9,004,470  |
|  | 16,048,038 | 25,626,294 |

### 15. CASH AND BANK BALANCES

| Cash in hand                           | 224,000 | 214,000 |
|--|---------|---------|
| Delegation of the control of the color |         |         |

### Balances with conventional banks

| - Current accounts                   |      | 13,901,529  | 2,399,757     |
|--------------------------------------|------|-------------|---------------|
| - Profit and loss / deposit accounts | 15.1 | 610,546,120 | 1,477,497,417 |
| - Foreign currency deposit accounts  | 15.2 | 42,812      | 14,584        |
|                                      |      | 624,490,461 | 1,479,911,758 |



- 15.1 Profit and loss / deposit accounts carry profit ranging from 3.75% to 6.5% (2015: 4% to 7%) per annum.
- 15.2 Foreign currency deposit accounts carry profit ranging from 0.1% to 1% (2015: 0.1% to 1%) per annum.

|     |  | Six months ended |              |
|-----|--|------------------|--------------|
|     |  | June 30,         | June 30.     |
|     |  | 2016             | 2015         |
|     |  | (Un-audited)     | (Un-audited) |
|     |  |                  |              |
| 16  | OPERATING REVENUE  | (Rup             | ees)         |
| 10. | OPERATING REVENUE  |                  |              |
|     | Brokerage and operating income   | 182,689,655      | 243,764,271  |
|     | Advisory and consultancy fee   | 9,864,543        | 12,388,000   |
|     | ,  | 192,554,198      | 256,152,271  |
| 17. | CAPITAL GAIN ON SALE OF INVESTMENTS  |                  |              |
|     | Conventional   |                  |              |
|     | Gain on sale of quoted equity securities   | 4,405,538        | 14,058,922   |
|     | Gain on sale of term finance certificates - listed   | 280,674          | 648,248      |
|     | Gain / (loss) on sale of term finance certificates - unlisted  | 2,060,107        | (2,000,793)  |
|     | Gain on sale of Pakistan investment bonds  | 367,042          | 30,648,631   |
|     | Gain on sale of treasury bills   | 6,014            | 378,705      |
|     | ,  | 7,119,375        | 43,733,713   |
|     | Shariah Compliant  |                  |              |
|     | Gain on sale of Engro Rupiya sukuks  | 86,250           | 2,965        |
|     | ,  | 7,205,625        | 43,736,678   |
| 18. | UNREALISED (LOSS) / GAIN ON REMEASUREMENT OF INVESTMENTS<br>AT FAIR VALUE THROUGH PROFIT OR LOSS - NET |                  |              |
|     | Conventional   |                  |              |
|     | (Loss) / gain on quoted equity securities  | (19,131,362)     | 3,167,417    |
|     | Gain on units of mutual funds  | 3,741            | -            |
|     | Loss on term finance certificates - listed   | (17,346)         | (159,447)    |
|     |  | (19,144,967)     | 3,007,970    |
|     | Shariah compliant  |                  |              |
|     | (Loss) / gain on Engro Rupiya sukuks   | (61,502)         | 798,085      |
|     |  | (19,206,469)     | 3,806,055    |



|     |       |  |      | Six months ended |                         |
|-----|-------|--|------|------------------|-------------------------|
|     |       |  |      | June 30,         | June 30,                |
| 10  | OTUE  | ER OPERATING INCOME  |      | 2016             | 2015                    |
| 19. | OTHE  | ER OPERATING INCOME  | Note | (Un-audited)     | (Un-audited)            |
|     | Incor | ne from financial assets:                                      |      |                  |                         |
|     | Mark- | -up on term finance certificates, treasury bills, Pakistan     |      |                  |                         |
|     | inve  | estment bonds and national savings bonds                       | 19.1 | 2,173,912        | 39,570,084              |
|     | Divid | end income   | 19.2 | 35,923,878       | 28,743,842              |
|     | Retur | n on cash margin on future contracts                           |      | 3,227,706        | 6,770,927               |
|     | Excha | ange loss on foreign currency deposit accounts - conventional  | 19.3 | (33,894)         | (90,823)                |
|     | Mark- | -up earned on profit and loss / deposit accounts               | 19.4 | 41,178,295       | 32,875,870              |
|     |       | alised gain / (loss) on remeasurement of derivative futures    |      | 22,403,644       | (1,996,525)             |
|     | Incon | ne under margin financing                                      |      | 37,471,061       | 29,112,526              |
|     |       |  |      | 142,344,602      | 134,985,901             |
|     |       | ne from non-financial assets:                                  |      |                  |                         |
|     |       | on sale of property and equipment                              |      | 106,300          | 13,520                  |
|     | Other | rincome  | 19.5 | 493,577          | 372,236                 |
|     |       |  |      | 599,877          | 385,756                 |
|     |       |  |      | 142,944,479      | 135,371,657             |
|     | 19.1  | Mark-up on term finance certificates, treasury bills, Pakistan |      |                  |                         |
|     |       | investment bonds and national savings bonds                    |      |                  |                         |
|     |       | Conventional   |      |                  |                         |
|     |       | Income on Pakistan investment bonds                            |      | 27,472           | 35,416,422              |
|     |       | Income on investment in term finance certificates - listed     |      | 1,232,937        | 2,892,018               |
|     |       | Income on investment in term finance certificates - unlisted   |      | 250,009          | 606,030                 |
|     |       |  |      | 1,510,418        | 38,914,470              |
|     |       | Shariah compliant  |      |                  |                         |
|     |       | Income on Investment in Engro Rupiya Sukuks                    |      | 663,494          | 655,614                 |
|     |       |  |      | 2,173,912        | 39,570,084              |
|     | 19.2  | Dividend income  |      |                  |                         |
|     |       | Conventional   |      |                  |                         |
|     |       | United Bank Limited  |      | 1,668,000        | 841,000                 |
|     |       | National Bank of Pakistan                                      |      | -                | 8,874,250               |
|     |       | Habib Bank Limited   |      | 1,758,750        | -                       |
|     |       | Askari Bank Limited  |      | 87,500           | -                       |
|     |       | Pakistan Stock Exchange Limited                                |      | 400,738          | 601,108                 |
|     |       | Oil and Gas Development Company Limited                        |      | 2,516,850        | 285,000                 |
|     |       | Pakistan State Oil Company Limited                             |      | 1,120,000        | 1,560,000               |
|     |       | Fauji Fertilizer Company Limited                               |      | 2,695,840        | 861,040                 |
|     |       | Adamjee Insurance Company Limited                              |      | 2,153,250        | 1,737,750               |
|     |       | Fauji Fertilizer Bin Qasim Limited                             |      | 210,450          | 502,875                 |
|     |       | Maple Leaf Cement Factory Limited                              |      | 1,792,500        | 1,224,000               |
|     |       | Pakistan Petroleum Limited                                     |      | 882,000          | 2,340,000               |
|     |       | Engro Fertilizers Limited                                      |      | 2,964,000        | 2,965,500               |
|     |       | Fauji Cement Company Limited                                   |      | 5,131,000        | 390,500                 |
|     |       | Pakistan Telecommunication Company Limited                     |      | 3,627,000        | 1,233,000               |
|     |       | Engro Corporation Limited                                      |      | 7,297,500        | 2,919,000               |
|     |       | Pioneer Cement Limited   |      | 582,500          | 967,500                 |
|     |       | Hascol Petroleum Limited                                       |      | 1,036,000        | - 77.075                |
|     |       | D.G Khan Cement Company Limited                                |      | -                | 77,875                  |
|     |       | JS Principal Secure Fund                                       |      | 35,923,878       | 1,363,444<br>28,743,842 |
|     |       | Shariah compliant  |      | 33,923,878       | 20,743,042              |
|     |       | Shahan compliant   |      | 35,923,878       | 28,743,842              |
|     |       |  |      | 33,723,076       | 20,773,072              |



- 19.3 This represents exchange loss arose on foreign currency deposit accounts placed with conventional banks.
- 19.4 This represents profit earned on bank accounts under interest / mark-up arrangements.
- 19.5 This includes interest on staff loans amounting to Rs.0.37 million (June 30, 2015: Rs.0.19 million).

#### 20. **TAXATION**

- 20.1 Except for the following matters, there has been no change in tax contingencies as disclosed in annual financial statements for the year ended December 31, 2015.
- 20.2 During the period, an amended assessment order dated April 28, 2016, has been passed under section 122 (SA) of the Income tax Ordinance, 2001 (the Ordinance) by the Additional Commissioner Inland Revenue, for the tax year 2014. Through said order, the ACIR raised demand amounting to Rs.20.081 million. The Company has filed rectification application identifying various errors / details not considered by the ACIR and requested the ACIR to rectify the same. In addition to that, Company has also filed an appeal to the Commissioner Inland Revenue Appeals - IV (CIR-A) which is pending. The Company has also obtained stay order against recovery of demand from Sindh High Court (SHČ) till the decision of CIR-A. Tax advisor of the Company is of the opinion that no liability would accrue in this regard.
- 20.3 Tax department has issued show cause notice dated June 08, 2015 confronting (alleged) non payment of Federal Excise Duty (FED) on Company's services under Federal Excise Act, 2005. In response thereto, an extension request was filed. The department however issued order without rejecting the application and raised FED demand of Rs. 78.003 million on account of non-payment of FED for the period from July 2010 till December 2013. The Company filed a rectification appeal amounting to Rs. 55.3 million against the said order on account of certain computational errors. However, the remaining demand of Rs. 22.526 million represents duplicate levy as the Company has already paid Sindh sales tax under Sindh Sales Tax on Services Act 2011on such services. The Company has also filed an appeal in the Sindh High Court (SHC), through KSE Stockbroker Association (of which the Company is also the member) against aforementioned order on the grounds that after 18th amendment to the Constitution, the services that were previously subjected to FED under the federal laws are now subject to the provincial sales tax and the Company has accordingly discharged its tax obligation. The SHC initially, stayed Federal Board of Revenue from demanding sales tax on services from stockbrokers and subsequent to the period end, disposed of the order in Company's favor.
- 20.4 During 2015, the Company received a show cause notice from Officer Inland Revenue contending short deduction / deposit of tax on dividend paid during 2014. Subsequently, an order was passed demanding an amount of Rs.281,597. The Company filed an appeal with Commissioner Appeals and stay order was granted. Tax advisor of the Company is of the opinion that no liability would accrue in this regard.

|     |  |      | Julie 30,    | Julie 30,    |
|-----|--|------|--------------|--------------|
|     |  |      | 2016         | 2015         |
|     |  |      | (Un-audited) | (Un-audited) |
| 21. | EARNINGS PER SHARE - BASIC AND DILUTED | Note | (Rup         | ees)         |
|     | Profit after taxation                  |      | 75,102,111   | 116,716,385  |
|     |  |      | (Num         | ber)         |
|     | Weighted average number of shares      |      | 44,964,265   | 50,000,000   |
|     |  |      | (Rup         | ees)         |
|     | Earnings per share - basic and diluted | 21.1 | 1.67         | 2.33         |
|     |  |      |              |              |

21.1 Earning per share for the current period has been calculated considering revised number of shares after buy back of shares as disclosed in Note 5.



luno 20

Juno 20



#### 22. **RELATED PARTY TRANSACTIONS**

Related parties comprise of parent company, major shareholders, associated companies with or without common directors, other companies with common directors, retirement benefit fund, directors, key management personnel and their close family members. Contribution to defined contribution plan (provident fund) are made as per the terms of employment. Remuneration of key management personnel are in accordance with their terms of engagements. Transactions with other related parties are entered into at rates negotiated with them (agreed terms).

Details of transactions and balances at period end with related parties, other than those which have been disclosed elsewhere in these financial information, are as follows: luma 20, 2016 (Um audited)

|   | June 30, 2016 (Un-audited)  |   | December 31, 2015 (Audited)                                     |  |  |
|---|---|---|---|--|--|
|   | Key<br>management<br>personnel of<br>entity and<br>associate entities | Associated entities other than parent company               | Key management personnel of entity and associate entities pees) | Associated<br>entities other<br>than parent<br>company     |  |
| Trade debts Opening balance Invoiced during the period / year Received during the period / year Closing balance               | 248<br>10,115,621<br>(9,695,676)<br>420,193                           | 1,108,420<br>3,249,506,461<br>(3,236,429,800)<br>14,185,081 | -<br>19,672,630   | 837,530<br>5,283,663,432<br>(5,283,392,542)<br>1,108,420   |  |
| Trade payable Opening balance Invoiced during the period / year Paid during the period / year Closing balance                 | 220,817<br>10,330,342<br>(5,281,396)<br>5,269,763                     | 1,026,130<br>2,738,513,991<br>(2,736,088,970)<br>3,451,151  | 101,301<br>268,080,042<br>(267,960,526)<br>220,817              | 3,676,161<br>8,626,606,124<br>(8,629,256,155)<br>1,026,130 |  |
| Loans and advances Opening balance Disbursements during the period / year Repayments during the period / year Closing balance | 648,789<br>-<br>(79,068)<br>569,721                                   | -   | 700,000<br>(51,211)<br>648,789                                  |  |  |
|   |   |   | June 30,<br>2016<br>(Un-audited)<br>(Rupe                       | December 31,<br>2015<br>(Audited)                          |  |
| <b>Balances with parent company</b> Trade debts   | ,   |   | 119,415   | 299,089  |  |
| Other receivables   |   |   | 1,186,700   | 1,216,508  |  |
| Balances with parent company  |   | _   | 591,564,943   | 1,444,672,497  |  |
| <b>Balances with ultimate parent</b> Trade Payable Other receivables  | company   | _   | 6,920,781<br>401,844  | 136,652<br>397,091   |  |
| <b>Balances with associated entit</b><br>Other Receivables  | ies of group compa  | anies   | 1,660,238   | 1,660,238  |  |



|   |  | June 30,<br>2016<br>(Un-audited) |               |
|---|--|----------------------------------|---------------|
| Transactions with associate                           | ed companies                           | (Rup                             | ees)          |
| Nature of transactions                                |  |                                  |               |
| Payment on account of expen                           | nses to associated companies           | 390,146                          | 566,721       |
| Transactions with associate Nature of transactions    | ed entities of group companies         |                                  |               |
| Brokerage income                                      |  | 7,793,416                        | 10,397,472    |
| Transactions with the parer<br>Nature of transactions |  |                                  |               |
| Purchase of Treasury Bills - ne                       | et                                     | 14,786,700                       | 4,191,312,500 |
| Purchase of Pakistan Investm                          | ent Bonds - net                        |                                  | 354,146,214   |
| Sale of Pakistan Investment B                         | londs - net                            | 35,045,966                       | -             |
| Brokerage income                                      |  | 1,132,012                        | 2,696,760     |
| Payment for rent and utilities                        | and consultancy charges                | 1,312,000                        | 1,630,482     |
| Bank charges  |  | 119,692                          | 235,211       |
| Mark-up on PLS account                                |  | 39,814,093                       | 31,611,167    |
| Transactions with ultimate                            | parent company                         |                                  |               |
| Nature of transactions Brokerage income               |  | 2.193.370                        | 7,499,748     |
| Reimbursement of expenses                             | for rent and utilities                 | <u> </u>                         | 23,495,955    |
| Purchase of Pakistan Investm                          |  | 41,130,626                       |               |
|   |  | 41/130/020                       |               |
| Transactions with other rela                          | ated parties                           |                                  |               |
| Nature of transactions                                | Relationship                           |                                  |               |
| Royalty expense                                       | Key management personnel of the parent | 5,000,000                        | 5,000,000     |
| Brokerage income                                      | Key management personnel               | 36,003                           | 142,918       |
| Director's remuneration                               | Key management personnel               | 1,150,000                        | 950,000       |
| Contributions to<br>Staff Provident Fund              | Post - employment benefit plan         | 4,753,061                        | 3,384,237     |
| Purchase of Term Finance<br>Certificates - net        | Related party                          | 83,200,000                       | -             |



# 23. OPERATING SEGMENTS

| June 30, 2016 (Un-audited) |  |   |                                    |
|----------------------------|--|---|------------------------------------|
| Brokerage                  | Investment and treasury  | Other operations  | Total                              |
|                            | (Rupe  | ees)  |                                    |
| 182,689,655                | 127,084,690  | 13,723,489  | 323,497,834                        |
|                            |  |   | (204,671,327)                      |
| (5,273,920)                | (80,499)   |   | (10,298,333)                       |
| -                          | -  | (2,064,743)   | (2,064,743)                        |
|                            | (181,285)  | -   | (181,285)                          |
| 44,122,517                 | 116,639,762  | (54,480,134)  | 106,282,145                        |
|                            |  |   | (2,124,317)                        |
|                            |  |   | (29,055,717)                       |
|                            |  |   | 75,102,111                         |
|                            |  | •   |                                    |
| 950,265,206                | 2,090,149,773  | 42,520,035  | 3,082,935,014                      |
| 589,951,652                | _  | 84,919,073  | 674,870,725                        |
|                            | 182,689,655<br>(133,293,218)<br>(5,273,920)<br>-<br>-<br>-<br>44,122,517 | Investment and treasury   (Rupe   182,689,655   127,084,690   (10,183,144)   (5,273,920)   (80,499)   - | Investment and treasury operations |

There was no major customer of the Company which formed part of 10 percent or more of the Company's revenue.

|                                       | June 30, 2015 (Un-audited) |               |              |               |
|---------------------------------------|----------------------------|---------------|--------------|---------------|
|                                       |                            | Investment    | Other        |               |
|                                       | Brokerage                  | and treasury  | operations   | Total         |
|                                       |                            | (Rupe         | ees)         |               |
| Segment revenues                      | 243,764,271                | 176,905,702   | 18,396,688   | 439,066,661   |
| Administrative and operating expenses | (127,218,679)              | (15,463,320)  | (84,462,404) | (227,144,403) |
| Depreciation                          | (3,354,676)                | (51,597)      | (3,918,627)  | (7,324,900)   |
| Amortisation of intangible assets     | -                          | -             | (1,847,475)  | (1,847,475)   |
| Finance cost                          | -                          | (3,175,182)   | -            | (3,175,182)   |
| •                                     | 113,190,916                | 158,215,603   | (71,831,818) | 199,574,701   |
| Provision for Workers' Welfare Fund   |                            |               |              | (3,991,514)   |
| Taxation                              |                            |               |              | (78,866,802)  |
| Profit after tax                      |                            |               |              | 116,716,385   |
| Segment assets                        | 931,135,298                | 2,539,880,491 | 39,211,815   | 3,510,227,604 |
| Segment liabilities                   | 599,460,245                |               | 160,445,895  | 759,906,140   |

There was no major customer of the Company which formed part of 10 percent or more of the Company's revenue.

#### 24. NON-ADJUSTING EVENT AFTER THE BALANCE SHEET DATE

The Board of Directors of the Company have approved cash dividend of Rs. Nil (December 31, 2015: Rs.Nil) per share, amounting to Rs. Nil (December 31, 2015: Rs.Nil) and bonus of Nil (December 31, 2015: Nil) per share for the six months period ended June 30, 2016, in their meeting held on August 22, 2016.

#### 25. **FAIR VALUE OF FINANCIAL INSTRUMENTS**

Financial assets which are tradeable in an open market are revalued at the market prices prevailing on the balance sheet date. The estimated fair value of all other financial assets and liabilities is considered not significantly different from book value.



June 20, 2016 (Up audited)

# Notes to the Condensed Interim Financial Statements (Un-audited) For the six months ended June 30, 2016

In respect of investments in quoted equity securities and units of open ended mutual funds, fair value is determined by reference to stock exchange quoted market price at the close of business day. For term finance certificates and sukuks, fair value is determined by reference to mufap rates.

The following table shows financial instruments recognised at fair value, analysed between those whose fair value is based on:

- Level 1: Quoted prices in active markets for identical assets or liabilities.
- Level 2: Those involving inputs other than guoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices) and;
- Level 3: Those with inputs for the asset or liability that are not based on observable market data (unobservable inputs)

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable.

|  | June 30, 2016 (Un-audited) |                              |               |                           |
|--|----------------------------|------------------------------|---------------|---------------------------|
|  | Level 1                    | Level 2                      | Level 3       | Total                     |
|  |                            | (Rupe                        | es)           |                           |
| Asset measured at fair value   |                            |                              |               |                           |
| Financial assets classified as 'held-for-trading securities'   |                            |                              |               |                           |
| Quoted equity securities   | 1,010,587,740              | -                            | -             | 1,010,587,740             |
| Open end mutual funds  | -                          | 15,003,741                   | -             | 15,003,741                |
| Term Finance Certificates and Sukuks   | -                          | 34,879,903                   | -             | 34,879,903                |
| Derivative financial asset   | 22,420,324                 | -                            | -             | 22,420,324                |
| Financial assets classified as 'available-for-sale securities'   |                            |                              |               |                           |
| Quoted equity securities   | 25,010,753                 | -                            | -             | 25,010,753                |
| Quotea equity securities   |                            |                              |               | 4 407 000 464             |
| :  | 1,058,018,817              | 49,883,644                   | -             | 1,107,902,461             |
| ·  |                            | December                     | 31, 2015 (Aud | ited)                     |
| :  | Level 1                    | December<br>Level 2          | Level 3       | ited) Total               |
| Asset measured at fair value   | Level 1                    | December                     | Level 3       | ited) Total               |
|  | Level 1                    | December<br>Level 2          | Level 3       | ited) Total               |
| Asset measured at fair value Financial assets classified   | Level 1                    | December<br>Level 2          | Level 3       | ited) Total               |
| Asset measured at fair value Financial assets classified as 'held-for-trading securities'  | Level 1                    | December<br>Level 2          | Level 3       | ited) Total               |
| Asset measured at fair value Financial assets classified as 'held-for-trading securities' Quoted equity securities   | Level 1                    | December<br>Level 2<br>(Rupe | Level 3       | ited) Total 697,014,276   |
| Asset measured at fair value  Financial assets classified as 'held-for-trading securities'  Quoted equity securities  Term Finance Certificates and Sukuks   | Level 1                    | December<br>Level 2<br>(Rupe | Level 3       | 697,014,276<br>43,402,769 |
| Asset measured at fair value  Financial assets classified as 'held-for-trading securities' Quoted equity securities Term Finance Certificates and Sukuks Derivative financial asset  Financial assets classified | Level 1                    | December<br>Level 2<br>(Rupe | Level 3       | 697,014,276<br>43,402,769 |





#### 26. DISCLOSURE UNDER REGULATION 5(4) OF RESEARCH ANALYST REGULATIONS, 2015

At present, JSGCL employs seven members in its research department (including head of research, three senior analysts, a technical analyst, a librarian and a data administrator). All members report to Head of Research who in turn reports to CEO.

Compensation structure of research analysts is flat and is subject to qualification, experience and skillset of the person. However, the compensation of anyone employed in the research department does not in any way depend on the contents/outcome of research report.

During the period ended June 30, 2016, the personnel employed in the Research Department have drawn an aggregate salary and benefits amounting to Rs.7,358,485 which comprises basic salary, medical allowance, provident fund and other benefits as per company policy.

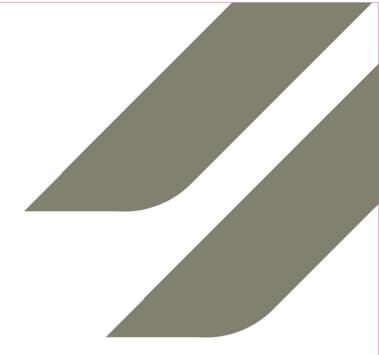
#### 27. GENERAL

- 27.1 These condensed interim financial statements are un-audited but subject to limited scope review by the auditors. Figures for the quarter ended June 30, 2016 and June 30, 2015 as reported in these condensed interim financial statements have not been subject to limited scope review by the external auditors.
- 27.2 Figures have been re-arranged and re-classified, wherever necessary, for the purpose of better presentation and comparison. However, there were no major reclassifications during the period.
- **27.3** Figures have been rounded off to the nearest rupee.

#### **DATE OF AUTHORISATION** 28.

These condensed interim financial statements were authorised for issue in the Board of Directors' meeting held on August 22, 2016.







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