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Company Information

Chairman (Independent)

Mr. Kemal Shoaib

Independent Directors

Mr. Tariq Iqbal Khan Mr. Kamran Y. Mirza Sved Salim Raza

Non-Executive Directors

Mr. Towfig H. Chinoy Mr. Kamal A. Chinoy Sved Hyder Ali Mr. Rivaz T. Chinov Mr. Kazuteru Mihara

Executive Directors

Mr. Yousuf H. Mirza (Chief Executive Officer) Mr. Samir M. Chinoy

Chief Financial Officer

Mr. Taugir Hasan

Company Secretary

Mrs. Fauzia Noorani

Chief Internal Auditor

Mr. Usman Ahmed

External Auditors

M/s KPMG Taseer Hadi & Co.

Bankers

Allied Bank Ltd. Bank Al Habib I td. Bank Alfalah Ltd. Dubai Islamic Bank (Pak) Ltd. Faysal Bank Ltd. Habib Bank Ltd. Habib Metropolitan Bank Ltd. MCB Bank Ltd Meezan Bank Ltd. Samba Bank Ltd. Standard Chartered Bank (Pakistan) Ltd. United Bank Ltd.

Legal Advisor(s)

Mrs. Sana Shaikh Fikree.

Registered Office

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Assistant Company Secretary

Mr. Mohammad Irfan Bhatti 101 Beaumont Plaza. 10 Beaumont Road, Karachi. UAN: +9221-111-019-019. Fax: +9221-35680373 e-mail: irfan.bhatti@isl.com.pk

Directors' Report

Directors of your company are pleased to present the financial statements for three months ended September 30, 2017.

The economic situation continued to demonstrate mixed patterns with the widening of current account deficit due to significant increase in imports, for which foreign exchange reserves were drawn down to plug the financing gap. Furthermore, the dollar-rupee parity remains largely stable and the central bank maintained the same policy rate. However, the anticipated GDP acceleration will push domestic demand, enhance investor's confidence and invoke high level investment activity in projects and allied steel industry.

Sales Revenue for the period ending September 30, 2017 reflected a growth of 62% and stood at Rs. 10.7 billion compared with Rs. 6.6 billion same period last year. Gross profit is Rs. 1.8 billion (16.5% of Sales) compared to Rs. 1.0 billion (16.2% of Sales) same period last year. The incremental gross profit is mainly due to robust sales volume, productivity and steady global steel prices. During the quarter, your Company has moved from Alternate Corporate Regime to Normal Tax Regime, resulting in higher tax charge for the quarter compared to same period last year. As a result, the profit after tax was Rs. 1.0 billion compared with Rs. 566 million, the EPS was Rs. 2.31 compared to Rs. 1.30 in the same period last year.

The capacity enhancement project announced last year is anticipated to be commissioned in the final quarter of current fiscal year. On completion, the Company will be able to meet the entire national demand of Galvanized Products and significantly meet growing Cold Rolled Steel needs.

National tariff Commission has accepted the submission made by the Company for the imposition of dumping duties against the import of Color coated sheets and coils from China and South Africa. The investigation is on-going and the decision of imposition of preliminary duties is expected to be announced in the coming months.

Volatility has been witnessed in the global steel prices in the last month of the quarter. The Company is closely monitoring these trends to mitigate the effect of fluctuating prices.

We pray to Almighty Allah for the continued success of your Company.

For & on behalf of International Steels Limited

Date: October 17, 2017 Karachi

Kemal Shoaib Chairman

Condensed Interim Balance Sheet As at 30 September 2017

	Note	30 September 2017 (Un-audited)	30 June 2017 (Audited)
ASSETS		(Rupees	
Non Current Assets			
Property, plant and equipment Intangible assets Long term deposit Total Non Current Assets	5	13,853,767 3,568 100 13,857,435	13,639,451 3,903 100 13,643,454
Current Assets			
Stores and spares Stock-in-trade Trade debts Receivable from K-Electric Limited (KE) - unsecured, considered good Advances - considered good Trade deposits and short term prepayments Sales tax receivable Taxation - net Cash and bank balances	6 7 8 9	570,641 8,290,872 915,614 44,150 45,032 20,500 717,536 339,511 47,687	507,696 9,537,846 764,043 42,987 48,463 22,533 1,134,288 616,557 53,228
Total Current Assets		10,991,543	12,727,641
Total Assets		24,848,978	26,371,095
EQUITY AND LIABILITIES			
Share Capital and Reserves Authorized Capital 500,000,000 (2017: 500,000,000) ordinary shares of Rs. 10 each		5,000,000	5,000,000
Issued, subscribed and paid-up capital Unappropriated profit Total shareholders' equity		4,350,000 3,823,827 8,173,827	4,350,000 3,250,374 7,600,374
Surplus on revaluation of property, plant and equipment		948,765	953,873
LIABILITIES			
Non Current Liabilities			
Long term finances - secured Staff retirement benefits Deferred taxation - net	10	3,307,860 - 1,507,709	3,621,272 23,578 1,456,421
Total Non Current Liabilities		4,815,569	5,101,271
Current Liabilities			
Trade and other payables Short term borrowings - secured Current portion of long term finances Accrued mark-up	11 12 10	4,888,864 4,767,144 1,197,073 57,736	6,410,128 5,039,236 1,197,073 69,140
Total Current Liabilities		10,910,817	12,715,577
Total Equity and Liabilities		24,848,978	26,371,095
Contingencies and Commitments	13		

The annexed notes 1 to 25 form an integral part of this condensed interim financial information.

Tariq Iqbal Khan Director & Chairman **Board Audit Committee**

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Tauqir Hasan Chief Financial Officer

Condensed Interim Profit and Loss Account (Un-audited) For the quarter ended 30 September 2017

	Note	Quarter ended 30 September 30 September 2017 2016 (Rupees in '000)		
Net sales Cost of sales Gross Profit	14 15	10,708,086 (8,939,132) 1,768,954 6,585,807 (5,522,188) 1,063,619		
Selling and distribution expenses Administrative expenses	16 17	(103,688) (53,987) (157,675) (65,640) (44,448) (110,088)		
Financial charges Other operating charges	18 19	(112,880) (127,288) (240,168) (122,761) (86,712) (209,473)		
Other income Profit before taxation	20	25,948 31,842 775,900		
Taxation Profit after taxation for the period	21	(393,714) (210,182) 1,003,345 565,718		
		(Rupees)		
Earnings per share - basic and diluted		2.31 1.30		

The annexed notes 1 to 25 form an integral part of this condensed interim financial information.

Tariq Iqbal Khan Director & Chairman **Board Audit Committee**

Tauqir Hasan Chief Financial Officer

Condensed Interim Statement of Comprehensive Income (Un-audited) For the quarter ended 30 September 2017

Total comprehensive income for the period

	Quarter ended		
	2017	30 September 2016	
	(Rupees	s in '000)	
Profit after taxation for the period	1,003,345	565,718	
Other comprehensive income	-	-	

The annexed notes 1 to 25 form an integral part of this condensed interim financial information.

Tariq Iqbal Khan Director & Chairman **Board Audit Committee**

Tauqir Hasan Chief Financial Officer

Yousuf H. Mirza Chief Executive Officer

1,003,345 565,718

Condensed Interim Cash Flow Statement (Un-audited) For the quarter ended 30 September 2017

	Note		r ended
		30 September 2017	30 September 2016 s in '000)
CASH FLOWS FROM OPERATING ACTIVITIES		(nupees	5 11 1 000)
Profit before taxation Adjustments for:		1,397,059	775,900
Depreciation and amortisation Gain on sale of property, plant and equipment Provision for staff gratuity Provision for compensated absences		211,102 (268) 5,241 5,635	204,347 (713) 4,140 2,336
Financial charges		112,880 334.590	122,761 332.871
Changes in working capital	22	(231,290)	71,091
Net cash generated from operations		1,500,359	1,179,862
Financial charges paid Gratuity paid Compensated absences paid Taxes paid		(124,284) (28,819) (4,135) (65,380)	(87,201) (4,140) (4,458) (108,746)
Net cash generated from operating activities		(222,618) 1,277,741	(204,545) 975,317
CASH FLOWS FROM INVESTING ACTIVITIES		, ,	,-
Capital expenditure incurred Proceeds from sale of property, plant and equipment Net cash used in investing activities		(427,820) 3,005 (424,815)	(184,983) 2,587 (182,396)
CASH FLOWS FROM FINANCING ACTIVITIES		(12 1,0 10)	(102,000)
Proceeds from long term financing			1,011,592
Repayment of long term financing Dividend paid		(313,412) (272,963)	(94,444)
Net cash (used in) / generated from financing activities		(586,375)	917,148
Net increase in cash and cash equivalents		266,551	1,710,069
Cash and cash equivalents at beginning of the period Cash and cash equivalents at end of the period		(4,986,008) (4,719,457)	(3,486,140) (1,776,071)
CASH AND CASH EQUIVALENTS COMPRISE:			
Cash and bank balances Short term borrowings - secured		47,687 (4,767,144) (4,719,457)	47,124 (1,823,195) (1,776,071)
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The annexed notes 1 to 25 form an integral part of this condensed interim financial information.

Tariq Iqbal Khan Director & Chairman **Board Audit Committee**

Tauqir Hasan Chief Financial Officer

Condensed Interim Statement of Changes in Equity (Un-audited) For the quarter ended 30 September 2017

	Issued, subscribed & paid-up capital	Unappropriated profit	Total
Balance as at 01 July 2016	4,350,000	(Rupees in '000) 1,818,328	6,168,328
Changes in equity for the period ended 30 September 2016:			
Profit for the period Total other comprehensive income for the period Total comprehensive income for the period		565,718 - 565,718	565,718 - 565,718
Transactions with the owners of the Company - distribution Dividend:			
- Final dividend @ 12.50% (Rs. 1.25 per share) for the year ended 30 June 2016	-	(543,750)	(543,750)
Total transactions with owners of the Company - distribution		(543,750)	(543,750)
Transferred from surplus on revaluation of property, plant and equipment - net of deferred tax	-	5,108	5,108
Balance as at 30 September 2016	4,350,000	1,845,404	6,195,404
Balance as at 01 July 2017	4,350,000	3,250,374	7,600,374
Changes in equity for the period ended 30 September 2017:			
Profit for the period Total other comprehensive income for the period	-	1,003,345	1,003,345
Total comprehensive income for the period	-	1,003,345	1,003,345
Transactions with the owners of the Company - distribution Dividend:			
- Final dividend @ 10% (Rs. 1.00 per share) for the year ended 30 June 2017	-	(435,000)	(435,000)
Total transactions with owners of the Company - distribution		(435,000)	(435,000)
Transferred from surplus on revaluation of property, plant and equipment - net of deferred tax	-	5,108	5,108
	4,350,000	5,108	5,108

The annexed notes 1 to 25 form an integral part of this condensed interim financial information.

Tariq Iqbal Khan Director & Chairman **Board Audit Committee** Chief Financial Officer

For the guarter ended 30 September 2017

STATUS AND NATURE OF BUSINESS

International Steels Limited ('the Company') was incorporated on 03 September 2007 as a public unlisted company limited by shares under the Companies Ordinance, 1984 and is domiciled in the province of Sindh.

The net assets of the Steel Project Undertaking of International Industries Limited (the Holding Company), amounting to Rs. 4,177.167 million determined as at 23 August 2010 (day immediately preceding the completion date) in accordance with the Scheme of Arrangement, were transferred to the Company on 24 August 2010. In consideration of transferring to and vesting the Steel Project Undertaking in the Company, 417,716,700 fully paid up ordinary shares were issued at par value to the Holding Company.

The Company was listed on the Pakistan Stock Exchange Limited (formerly Karachi Stock Exchange Limited) on 01 June 2011. As at 30 September 2017, the Holding Company held 245,055,543 shares (2017: 245,055,543 shares) of the Company.

The primary activity of the Company is the business of manufacturing of cold rolled, galvanized and colour coated steel coils and sheets. The Company commenced commercial operations on 01 January 2011. The registered office of the Company is situated at 101, Beaumont Plaza, 10 Beaumont Road, Civil Lines, Karachi.

BASIS OF PREPARATION

2.1 Statement of compliance

- 2.1.1 This condensed interim financial information of the Company for the period ended 30 September 2017 has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance 1984 have been followed.
- 2.1.2 The Companies Ordinance, 1984 has been repealed after the enactment of the Companies Act, 2017. However, as allowed by the SECP vide its press release dated 06 October 2017, this condensed interim financial information has been prepared in accordance with the provisions of the repealed Companies Ordinance, 1984.
- 2.1.3 This condensed interim financial information does not include all of the information required for full annual financial statements and should be read in conjunction with the audited annual financial statements as at and for the year ended 30 June 2017.
- 2.1.4 The comparative Balance Sheet presented in this condensed interim financial information has been extracted from the audited annual separate financial statements of the Company for the year ended 30 June 2017, whereas the comparative condensed interim Profit and Loss Account, condensed interim Statement of Comprehensive Income, condensed interim Cash Flow Statement and condensed interim Statement of Changes in Equity are extracted from the unaudited condensed interim financial information for the period ended 30 September 2016.
- 2.1.5 This condensed interim financial information is un-audited and is being submitted to the shareholders as required by listing regulations of Pakistan Stock Exchange vide section 245 of the Companies Ordinance 1984.

2.2 Basis of measurement

This condensed interim financial information has been prepared under the historical cost convention except that the land and buildings are stated at fair values determined by an independent valuer and the Company's liability under its defined benefit plan (gratuity) which is determined on the present value of the defined benefit obligations determined by an independent actuary.

For the guarter ended 30 September 2017

2.3 Functional and presentation currency

This condensed interim financial information is presented in Pakistani Rupees which is also the Company's functional currency and all financial information presented has been rounded-off to the nearest thousand Rupee except where stated otherwise.

3. SIGNIFICANT ACCOUNTING POLICIES

- 3.1 The accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of audited annual financial statements of the Company as at and for the year ended 30 June 2017.
- 3.2 Certain amendments an interpretations to approved accounting standards effective during the period were not relevant to the Company's operations and did not have any impact on the accounting policies of the Company.

4. ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

The preparation of condensed interim financial information requires the management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgements made by the management in applying the Company's accounting policies and the key sources of estimating the uncertainty were the same as those that applied to the audited annual financial statements as at and for the year ended 30 June 2017.

The Company's financial risk management objectives and policies are consistent with those disclosed in the audited annual financial statements as at and for the year ended 30 June 2017.

5.	PROPERTY, PLANT AND EQUIPMENT	Operating Assets	Capital work- in-progress (Rupees in '000	Total
	Cost / revalued amount Opening balance Additions Disposal / transfer / adjustments	15,780,699 28,582 (5,743) 15,803,538	1,090,094 430,570 (28,582) 1,492,082	16,870,793 459,152 (34,325) 17,295,620
	Accumulated depreciation Opening balance Charge for the period Disposal / adjustments	(3,231,342) (210,767) 256 (3,441,853)	- - -	(3,231,342) (210,767) 256 (3,441,853)
	Written down value as at 30 September 2017 (Un-audited)	12,361,685	1,492,082	13,853,767
	Written down value as at 30 June 2017 (Audited)	12,549,357	1,090,094	13,639,451

Notes to the Condensed Interim Financial Information (Un-audited) For the quarter ended 30 September 2017

6.	STOCK-IN-TRADE	Note	30 September 2017 (Un-audited) (Rupees i	30 June 2017 (Audited) n '000)
	Raw material - in hand - in transit Work-in-process Finished goods		2,894,879 2,227,540 706,156 2,462,297 8,290,872	3,028,194 1,813,193 1,190,872 3,505,587 9,537,846
7.	TRADE DEBTS			
	Considered good - Secured - Unsecured	7.1	457,576 458,038 915,614	274,168 489,875 764,043
7.1	Related party from whom debts is due is as under: -Sumitomo Corporation		233,994	9,553
8.	ADVANCES		233,994	9,553
	Considered good: Suppliers		45,032 45,032	48,463 48,463
9.	TRADE DEPOSITS AND SHORT TERM PREPAYM	ENTS		
	Trade deposits Short term prepayments		8,374 12,126 20,500	7,894 14,639 22,533
10.	LONG TERM FINANCES - secured			
	Conventional Long Term Finance Facility (LTFF) Long term finance	10.1 10.2 & 10.3	1,867,432 1,283,334	1,940,567 1,377,778
	<i>Islamic</i> Long term finance	10.4 & 10.5	1,354,167	1,500,000
	Current portion of long term finances shown under curr	rent liabilities:	4,504,933	4,818,345
	Conventional Long Term Finance Facility (LTFF) Long term finance		(235,962) (450,000)	(235,962) (450,000)
	<i>Islamic</i> Long term finance		(511,111) (1,197,073)	(511,111) (1,197,073)
			3,307,860	3,621,272

For the guarter ended 30 September 2017

Conventional

- 10.1 This finance has been obtained from United Bank Limited and Bank AL Habib Limited and is secured by way of pari passu charge over fixed assets of the Company.
- 10.2 Long term finance amounting to Rs. 533 million (2017: Rs.578 million) has been obtained from MCB Bank Limited and is secured by way of pari passu charge over fixed assets of the Company.
- 10.3 Long term finance amounting to Rs. 750 million (2017: Rs.800 million) has been obtained from Bank AL Habib Limited and is secured by way of pari passu charge over fixed assets of the Company.

- 10.4 Long term finance amounting to Rs. 688 million (2017: Rs.750 million) has been obtained from Meezan Bank Limited and is secured by way of pari passu charge over fixed assets of
- 10.5 Long term finance amounting to Rs. 666 million (2017: 750 million) has been obtained from Standard Chartered Bank (Pakistan) Limited and is secured by way of pari passu charge over fixed assets of the Company.

11.	TRADE AND OTHER PAYABLES	Note	30 September 2017 (Un-audited) (Rupees i	30 June 2017 (Audited) n '000)
	Trade creditors Derivative financial liabilities Payable to provident fund Sales commission payable Accrued expenses Advances from customers Provision for infrastructure cess Provision for government levies Dividend payable Unclaimed dividend Short term compensated absences Workers' Profit Participation Fund Workers' Welfare Fund Others	11.1 11.2 11.3	2,077,290 152 55,462 1,003,445 484,697 557,535 257 437,203 656 7,428 75,111 170,496 19,132 4,888,864	4,081,902 1,229 52,509 935,228 390,740 519,204 257 275,166 656 5,928 140,452 6,857 6,410,128
11.1	Related party to whom payments is due is as under: -Sumitomo Corporation		45,580 45,580	3,011,880 3,011,880
11.2	Movement of infrastructure cess Opening balance Provided during the period Closing balance	,	519,204 38,331 557,535	362,076 157,128 519,204

11.3 Dividend payable includes amount payable to Holding Company Rs. 245 million (2017: Rs. Nil) and Rs.60 million (2017: Rs. Nil) payable to Associated Companies.

For the guarter ended 30 September 2017

12.	SHORT TERM BORROWINGS - secured Conventional	Note	30 September 2017 (Un-audited) (Rupees i	30 June 2017 (Audited) in '000)
	Running finance under mark-up arrangement Running finance under Export Refinance Scheme	12.1 12.2	1,426,613 1,841,174	1,570,864 1,118,500
	Islamic Short term finance under Running Musharakah Short term finance under Term Musharakah	12.3 12.4	1,499,357	860,369 1,489,503 5,039,236

- 12.1 The facilities for running finance available from various commercial banks are for the purpose of meeting working capital requirements. The rates of mark-up on these finances range from 6.06% to 7.37% (2017: 6.08% to 8.00%) per annum. These facilities mature within twelve months and are renewable.
- 12.2 The Company has short term running finance facility under Export Refinance Scheme of the State Bank of Pakistan from a commercial bank. The rate of mark-up on this facility ranges from 2.10% to 2.15% (2017: 2.15%) per annum. These facilities mature within twelve months and are renewable.
- 12.3 The Company has obtained facilities for short term finance under Running Musharakah. The rate of mark-up ranges from 6.06% to 6.15% (2017: 6.33% to 6.53%) per annum. This facility matures within twelve months and is renewable.
- 12.4 The Company has obtained facilities for short term finance under Term Musharakah. The rate of mark-up ranges from 6.32% to 6.35% (2017: 6.07% to 6.14%) per annum. This facility matures within twelve months and is renewable.
- **12.5** As at 30 September 2017, the unavailed facilities from the above borrowings amounted to Rs. 6,632.86 million (2017: Rs. 6,360.76 million).
- 12.6 The above facilities are secured by way of joint and pari passu charges over current assets of the Company.

13. CONTINGENCIES AND COMMITMENTS

13.1 Contingencies

- 13.1.1 The Sindh Finance Act, 1994 prescribed an infrastructure fee at the rate of 1% of the C&F value of all goods entering or leaving the province of Sindh via sea or air. The High Court of Sindh on petition filed by the petitioner, passed an interim order directing that every company subsequent to 27 December 2006 is required to clear the goods on paying 50% of the fee amount involved and furnishing a guarantee / security for the balance amount. Bank guarantees issued as per the above mentioned interim order amount to Rs. 576.5 million (2017: Rs. 536.5 million), have been provided to the Department. However, a provision to the extent of amount utilized from the limit of guarantee has also been made for by the Company on prudent basis (Note 11.2).
- 13.1.2 In 2011, the Gas Infrastructure Development Cess was levied via GIDC Act 2011 and further the rate of cess was amended via Finance Bill 2012 2013 which was challenged in the Supreme Court of Pakistan. The Supreme Court of Pakistan declared GIDC Act 2011 to be unconstitutional and ultra vires on the grounds that GIDC is a 'Fee' and not a 'Tax' and in the alternative it is not covered by any entry relating to imposition or levy of tax under Part-I of the Federal Legislative list and on either counts the 'cess' could not have been introduced through a money bill under the Constitution.

For the guarter ended 30 September 2017

During 2015, the Government passed a new law 'Gas Infrastructure Development Cess Act 2015' ('the Act'), by virtue of which all prior enactments have been declared infructuous. The said Act levies GIDC at Rs. 100 per MMBTU on industrial consumption and Rs. 200 per MMBTU on captive power consumption, effective 01 July 2011. The Company has obtained a stay order on the retrospective application of the Act from the Honourable High Court of Sindh. The Company is confident of favourable outcome and therefore has not recorded, to the extent of self consumption, a provision of Rs. 380.8 million (from 01 July 2011 till 22 May 2015) in this condensed interim financial information. However, the Company made a provision of GIDC to the extent of its self consumption from May 2015 onwards. On 26 October 2016, the High Court of Sindh held that enactment of GIDC Act 2015 is ultra-vires to the Constitution of Pakistan. Sui Southern Gas Company Limited has filed an intra-court appeal before the Divisional Bench of High Court of Sindh. This appeal filed before the Divisional Bench of High Court of Sindh was dismissed on the ground that Learned Single Judge while passing the impugned judgement has considered all the material facts and also the relevant provisions of OGRA and has correctly applied the factual position. On 31 May 2017, separate petition filed by another company in the Peshawar High Court challenging the vires of the GIDC Act 2015 was dismissed for the reason that the Act has been passed by the Parliament strictly in accordance with the legislative procedures contained in the Constitution of Pakistan and therefore no procedural defect in the Act which could be made as a ground for its annulment. In view of aforementioned developments, the Company on prudent basis, continue to recognise provision after the passage of the Act.

Further the Company has not recognized GIDC amounting to Rs. 768 million (2017: Rs. 739 million) pertaining to period from 01 July 2011 to 30 September 2017 with respect to its captive power plant from which power generation is supplied to K-Electric Limited. Management considers that, in the event such levy is imposed, it shall recover GIDC from K-Electric Limited through fuel adjustments after getting requisite approval from National Electric Power Regulatory Authority (NEPRA).

13.1.3 Section 113(2)(c) of the Income Tax Ordinance, 2001 was interpreted by a Divisional Bench of the High Court of Sindh in the Income Tax Reference Application (ITRA) No. 132 of 2011 dated 07 May 2013, whereby it was held that the benefit of carry forward of minimum tax is only available in the situation where the actual tax payable (on the basis of net income) in a tax year is less than minimum tax. Therefore, where there is no tax payable due to brought forward tax losses, minimum tax could not be carried forward for adjustment with future tax liability.

The Company, based on legal counsels' advice, considered that certain strong grounds are available whereby the aforesaid decision can be challenged in a Larger Bench of the High Court of Sindh or the Supreme Court of Pakistan. A leave to appeal against the aforesaid decision has already been filed before the Supreme Court of Pakistan by other companies which is pending for hearing. In view of above, the Company is confident that the ultimate outcome in this regard would be favourable.

Further, based on the tax expert's advice obtained during the year, accumulated minimum tax liability under Section 113 of the Income Tax Ordinance, 2001 (the Ordinance) of Rs. 431 million was determined from the tax years 2013 till 2015 and an amount of Rs. 248 million on account of Alternate Corporate Tax (ACT) for the tax year 2016 under Section 113(C) of the Ordinance. However, based on the assessment and estimation for availability of sufficient taxable profits on the basis of 5 years projections and tax credits available to the Company under section 65(B) of the Income Tax Ordinance, 2001, accumulated minimum tax liability and alternate corporate tax net of tax credit under section 65(B) amounting to Rs. 157 million (2017: Rs. 157 million) has not been recorded in this condensed interim financial information.

For the guarter ended 30 September 2017

- 13.1.4 Oil and Gas Regulatory Authority (OGRA) has issued notification for increase in gas tariff disregarding the protocol laid down in OGRA Ordinance, 2002. The Company has filed a suit in the High Court of Sindh (the Court) challenging the gas tariff increase. The Court has granted a stay order, subject to security deposit of the differential amount with the Nazir of the Court. The Company has deposited amount of Rs. 166.2 million (2017: 107.7 million) as post dated cheques with the Nazir of the Court. The Company, on prudent basis, has also accrued this amount in this condensed interim financial information.
- 13.1.5 Sindh Revenue Board (SRB) issued a notice to the Company for payment of Sindh Workers Welfare Fund under the Sindh Workers Welfare Fund Act, 2014. The Company filed a constitutional petition in the High Court of Sindh, challenging the said unlawful demand on the grounds that the Company is a trans-provincial establishment operating industrial and commercial establishments across Pakistan. The High Court of Sindh granted stay order in favour of the Company, declaring exemption on the basis that the Company being a trans-provincial establishment is paying Workers Welfare Fund under Federal Workers Welfare Fund Ordinance, 1971.
- 13.1.6 The Model Collectorate of Customs (MCC), Peshawar stopped the exports of the Company goods to Afghanistan under the pretext that SRO 190(I) / 2002 dated 2 April 2002 on the account of non-payment of 17% Sales Tax. A Constitutional Petition in the Sindh High Court (SHC) on 1 October 2015 arguing that there is no sales tax on exports to Afghanistan as per manufacturing bond rules SRO 450(I) / 2015 and that SRO 190 issued in 2002 was never implemented and hence under the Sales Tax Act 1990 no such liability could be raised at this stage. The SHC granted a stay order by allowing our exports to Afghanistan subject to depositing bank guarantees worth Rs. 2.65 million (2017: Rs. 2.65 million) (i.e. value of disputed sales tax amount) before the Nazir of the SHC. On 30 October 2015 FBR issued a clarification as to the applicability of SRO 190(I) / 2002 and stated that exports made to Afghanistan does not attract the levy of sales tax. The same has already been filed before the SHC and disposal of the case along with return of the said bank quarantees is awaited.
- 13.1.7 Guarantees issued in favour of Sui Southern Gas Company Limited by the bank amounted to Rs. 273.7 million (2017: Rs. 268.7 million) as a security for supply of gas.
- 13.1.8 Guarantees issued in favour of Pakistan State Oil Company Limited issued by bank on behalf of the Company amounted to Rs. 5.5 million (2017: Rs. 5.5 million).
- **13.1.9** Guarantees issued in favour of K-Electric Limited issued by bank on behalf of the Company amounted to Rs. 8.67 million (2017: Rs. 8.67 million).
- 13.1.10 Guarantees issued in favour of Wah Industries issued by bank on behalf of the Company amounted to Rs. 50.18 million (2017: Rs. Nil).

13.2 Commitments

- 13.2.1 Capital expenditure commitments outstanding as at 30 September 2017 amounted to Rs. 2,704.23 million (2017: Rs. 3,016.6 million).
- **13.2.2** Commitments under Letters of Credit for raw materials and spares as at 30 September 2017 amounted to Rs. 6,518.59 million (2017: Rs. 4,616.45 million).
- 13.2.3 The unavailed facilities for opening Letters of Credit and Guarantees from banks as at 30 September 2017 amounted to Rs. 10,216.82 million (2017: Rs. 13,501.95 million) and Rs. 212.74 million (2017: Rs. 190 million) respectively.

Notes to the Condensed Interim Financial Information (Un-audited) For the quarter ended 30 September 2017

14.	NET SALES	Quarter ended 30 September 30 September 2017 2016 (Un-audited) (Rupees in '000)
	Local Export Sales tax Trade discounts Sales commission	16,700,234 6,868,609 1,191,576 832,113 17,891,810 7,700,722 (7,065,780) (1,038,888) (169) (3,873) (7117,775) (72,154) (7,183,724) (1,114,915) 10,708,086 6,585,807
15.	COST OF SALES Opening stock of raw material and work-in-process Purchases Salaries, wages and benefits Electricity, gas and water Insurance Security and janitorial Depreciation and amortisation Operating supplies and consumables Repairs and maintenance Postage, telephone and stationery Vehicle, travel and conveyance Internal material handling Environment controlling expense Computer stationery and software support fees Sundries Sale of scrap generated during production	4,219,066 2,739,463 7,008,407 6,415,093 112,907 91,519 242,622 243,563 5,534 4,973 6,466 4,621 187,708 184,375 26,235 16,514 18,925 18,222 1,516 1,148 2,717 3,601 1,477 4,323 528 495 1,198 1,659 3,073 3,131 (341,502) (194,928)
	Closing stock of raw material and work-in-process Cost of goods manufactured Finished goods: Opening stock Closing stock	11,496,877 (3,601,035) 7,895,842 3,505,587 (2,462,297) 1,043,290 8,939,132 9,537,772 (3,807,485) 5,730,287 1,602,250 (1,810,349) (208,099) 8,939,132 5,522,188

Notes to the Condensed Interim Financial Information (Un-audited) For the quarter ended 30 September 2017

16.	SELLING AND DISTRIBUTION EXPENSES	Quarter ended	
		30 September 2017	30 September 2016
		(Un-aud	
		(Rupees i	n '000)
	Salaries, wages and benefits	20,028	14,186
	Rent, rates and taxes	2,760	2,588
	Electricity, gas and water Insurance	748 148	451 116
	Depreciation	1,508	851
	Postage, telephone and stationery Vehicle, travel and conveyance	465 1,990	593 2,224
	Freight and forwarding charges	67,413	36,244
	Sales promotion	6,464	4,279
	Sundries	2,164 103,688	4,108 65,640
17.	ADMINISTRATIVE EXPENSES		
		2F 007	07.540
	Salaries, wages and benefits Rent, rates and taxes	35,027 1,352	27,540 2,093
	Electricity, gas and water	666	427
	Insurance Security and janitorial services	454 128	474 142
	Depreciation	1,462	1,595
	Printing and stationery Postage and communication	2,450 632	1,172 186
	Vehicle, travel and conveyance	1,689	1,831
	Legal and professional charges	7,879	6,183
	Certification and registration charges Directors' fee	447 600	103 540
	Sundries	1,201	2,162
		53,987	44,448
18.	FINANCIAL CHARGES		
	Conventional	07.504	57.045
	Interest on Long term financesInterest on Short term borrowings	37,534 18,458	57,645 28,749
		55,992	86,394
	Islamic - Mark-up on Long term finances	34,583	21,290
	- Mark-up on Short term borrowings	21,651	12,934
		<u>56,234</u> 112,226	34,224 120,618
	Interest on Workers Profit Participation Fund	, <u>-</u>	85
	Bank charges	<u>654</u> 112,880	2,058 122,761
		112,000	122,701
19.	OTHER OPERATING CHARGES Auditors' remuneration	666	609
	Donations	9,400	350
	Workers Profit Participation Fund	75,111	16,688
	Workers Welfare Fund Loss on derivative financial instruments	30,044 2,042	41,720 27,345
	Exchange loss - net	10,025	
		127,288	86,712

For the guarter ended 30 September 2017

20.	OTHER INCOME Income from non-financial assets	Note	Quarter ended 30 September 30 September 2017 2016 (Un-audited) (Rupees in '000)	
	Income from power generation Cost of shared resources Gain on sale of property, plant and equipment Rental income Exchange gain - net Others - scrap	20.1	11,695 10,925 268 481 - 2,579 25,948	9,337 8,213 713 374 11,803 1,402 31,842
20.1	Income from power generation			
	Net sales Cost of electricity produced Income from power generation		114,761 (103,066) 11,695	99,321 (89,984) 9,337
21.	TAXATION			
	- Current - Deferred		(342,426) (51,288) (393,714)	(8,297) (201,885) (210,182)
22.	CHANGES IN WORKING CAPITAL			
	(Increase) / decrease in current assets: Store and spares Stock-in-trade Receivable from K-Electric Limited Trade debts Advances Trade deposits and short term prepayments Sales tax receivable (Decrease) / Increase in current liabilities: Trade and other payables		(62,945) 1,661,321 (1,163) (151,571) 3,431 2,033 416,752 1,867,858 (2,099,148)	(255,970) (1,278,371) 842 (8,772) (31,612) (18,354) 42,078 (1,550,159) 1,621,250
			(231,290)	71,091

23. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise associated undertakings, directors of the Company and its subsidiary company, key management personnel and staff retirement funds. The Company continues to have a policy whereby all transactions with related parties are entered into at commercial terms and conditions. Contributions to its defined contribution plan (Provident Fund) are made as per the terms of employment and contributions to its defined benefit plan (Gratuity Fund) are in accordance with actuarial advice. Remuneration of key management personnel is in accordance with their terms of employment and Company's policy.

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company. The Company considers its Chief Executive Officer, Chief Financial Officer, Company Secretary, Non-Executive Directors and departmental heads to be its key management personnel. There are no transactions with key management personnel other than their terms of employment / entitlement.

Details of transactions with related parties, other than those which have been specifically disclosed elsewhere in this condensed interim financial information, are as follows:

For the guarter ended 30 September 2017

	- Quarter crided	
	30 September 2017	2016
	(Un-audited) (Rupees in '000)	
TRANSACTIONS Holding Company		
Sales	2,216,883	642,626
Purchases	30,785	1,111
Office rent Cost of shared resources	2,019	2,639 8,213
Corporate, legal, marketing and IT services	3,704	2,035
Reimbursement of expenses	1,444	488
Associated Companies / undertaking Sales Purchases Rental Income	429,472 4,989,649 481	172,621 4,911,912 374
Key Management Personnel Remuneration	63,818	39,953
Staff Retirement Fund Contribution paid	13,556	10,652
Directors' fee	600	540

OPERATING SEGMENTS

- 24.1 This condensed interim financial information have been prepared on the basis of a single reportable segment.
- 24.2 Revenue from sales of steel products represents 99% (2017: 99%) of total revenue whereas remaining represent revenue from sale of surplus electricity to K-Electric Limited (KE). The Company does not consider sale of electricity to KE as separate reportable segment as the power plant of the Company is installed primarily to supply power to its Galvanizing plant and Cold Rolling Plant and currently any excess electricity is sold to KE.
- 24.3 All non current assets of the Company as at 30 September 2017 are located in Pakistan.
- 24.4 93% (2017: 89%) of sales of steel sheets are domestic sales whereas 7% (2017: 11%) of sales are export / foreign sales.

25. GENERAL

- 25.1 Corresponding figures have been reclassified for the purposes of comparison and better presentation. These reclassifications have no impact on previously reported profit or equity.
- 25.2 This condensed interim financial information was authorised for issue by the Board of Directors on 17 October 2017.

Tariq Iqbal Khan
Director & Chairman
Board Audit Committee

Tauqir Hasan Chief Financial Officer

Yousuf H. Mirza Chief Executive Officer

Quarter ended







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