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In the name of Allah, most Gracious, most Merciful. This is by the Grace of Allah.

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Company Information

Chairman

Mr. Mustapha A. Chinoy Non-Executive Chairman

Chief Executive Officer

Mr. Riyaz T. Chinoy Executive Director

Mr. Kamal A. Chinoy

Non-Executive Director Mr. Fuad Azim Hashimi

Non-Executive Director

Mr. Azam Faruque

Non-Executive Director

Mr. Tariq Ikram

Independent Director

Ms. Nargis Ghaloo

Non-Executive Director

Mr. Ehssan A. Malik

Independent Director

Mr. Jehangir Shah Independent Director

Advisor

Mr. Towfiq H. Chinoy

Chief Financial Officer

Mr. Nadir Akbarali Jamal

Company Secretary

Mr. Yasir Ali Quraishi

Chief Internal Auditor

Ms. Asema Tapal

External Auditors
M/s KPMG Taseer Hadi & Co.

Internal Auditors

Ernst & Young Ford Rhodes Sidat Hyder

Bankers

Allied Bank Ltd.

Askari Bank Ltd.

Bank Al Habib Ltd.

Bank Alfalah Ltd.

Faysal Bank Ltd.

Habib Bank Ltd. MCB Bank Ltd.

MCB Bank Ltd.

Meezan Bank Ltd.

NIB Bank Ltd.

Samba Bank Ltd.

Soneri Bank Ltd.

Standard Chartered Bank (Pakistan) Ltd.

United Bank Ltd.

Legal Advisor(s

Mrs. Sana Shaikh Fikree Mr. Ameen Bandukda

Registered Office

101, Beaumont Plaza, 10, Beaumont Road, Karachi – 75530 Telephone Nos: +9221-35680045-54, UAN: 021-111-019-019

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Factory 1

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Factory 2

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Factory 3

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Central Depository Company of Pakistan Ltd.

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Assistant Company Secretary

Mr. Mohammad Irfan Bhatti

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Directors' Report

The Directors of your Company are pleased to present the condensed interim financial information for the nine month period ended March 31, 2017.

In terms of value, the Company's gross sales turnover of Rs. 14 bn was 7% higher than the same period last year, however, in terms of volume, the turnover was 2% higher than the same period last year.

International steel prices have been volatile during the current period. Despite this fluctuation, your Company achieved a gross margin of 19% as compared to 14% for the same period last year.

Profit after Tax is Rs.1,150mn as compared to Rs.466mn last year. Current Year's profit includes an amount of Rs.268mn of Dividend from ISL net of tax bringing the operational profit after tax to Rs.882mn. For the year to date your Company was able to post 89% higher operational profit after tax as compared to same period of last year. This profit translates into earnings per share of Rs.9.59 per share as compared to Rs.3.89 per share for the same period last year.

ISL registered sales volume of 377K metric tons (same period last year 273K metric tons - with corresponding gross sales turnover of Rs. 29bn compared to Rs. 17.4bn same period last year. This shows a 38% increase in volumes and 66% increase in sales value. ISL's Profit after Tax for the nine month was Rs. 2,017mn compared to Rs.347mn same period last year.

The Group P&L shows a Profit after Taxation of Rs.2,840mn during the first nine months of the fiscal year as compared to Rs.795mn for the same period last year. This is a significant improvement of 257%.

Outlook for the full year remains positive however; recent volatility in steel prices may affect performance of Quarter 4. Every effort is being made to mitigate the effect of volatile prices.

We extend our gratitude to all our stakeholders for their continued support and thank the management and staff for their dedication and hard work.

For & on behalf of International Industries Limited

> Mustapha A. Chinoy Chairman

Dated: 21 April, 2017

Karachi



Condensed Interim Unconsolidated Balance Sheet (Un-audited) As at 31 March 2017	Note	31 March 2017 (Un-audited) (Rupees	30 June 2016 (Audited)
ASSETS Non-current assets Property, plant and equipment Intangible assets Investments Long-term deposits Current assets Stores and spares Stock-in-trade Trade debts	5 6 7 8	5,010,238 12,716 2,742,705 52,475 7,818,134 112,382 6,840,601 2,282,251	4,852,292 13,141 2,742,705 46,166 7,654,304 132,502 4,058,092 1,624,603
Advances Trade deposits and short-term prepayments Other receivables Sales Tax receivable Taxation Bank balances	9 10 11	142,768 15,917 8,741 73,004 169 9,475,833	157,738 8,906 37,051 - 287,663 15,822 6,322,377
Total assets EQUITY AND LIABILITIES		17,293,967	13,976,681
Share capital and reserves Authorised capital 200,000,000 (2016: 200,000,000) ordinary shares of Rs. 10 each Issued, subscribed and paid-up capital Reserves Total equity	12	2,000,000 1,198,926 4,504,191 5,703,117	2,000,000 1,198,926 4,003,569 5,202,495
Surplus on revaluation of property, plant and equipment		2,034,178	2,104,009
LIABILITIES Non-current liabilities Long-term financing - secured Staff retirement benefits Deferred taxation - net	13	989,865 44,835 253,790 1,288,490	1,038,054 44,835 249,261 1,332,150
Current liabilities Trade and other payables Short-term borrowings - secured Current portion of long-term financing Sales tax payable Taxation Accrued mark-up	14 15 13	1,866,393 6,210,393 125,924 - 11,693 53,779 8,268,182	1,858,904 3,243,249 158,205 37,213 - 40,456 5,338,027
Total liabilities		9,556,672	6,670,177
Contingencies and commitments	16	-	-
Total equity and liabilities The approved notes 1 to 20 form an integral part of this condensed into	rim	17,293,967	13,976,681

The annexed notes 1 to 29 form an integral part of this condensed interim unconsolidated financial information.

Fuad Azim Hashimi Director & Chairman Board Audit Committee

Nadir Akbarali Jamal Chief Financial Officer

Condensed Interim Unconsolidated Profit and Loss Account (Un-audited)

For the nine months and quarter ended 31 March 2017

	Note	Nine months	ne months period ended Quarter e		ended
		31 March	31 March	31 March	31 March
		2017	2016	2017	2016
			(Rupees i	n '000)	
Net sales Cost of sales Gross profit	17 18	11,804,102 (9,553,869) 2,250,233	11,042,347 (9,529,014) 1,513,333	4,299,786 (3,470,729) 829,057	3,911,229 (3,271,944) 639,285
Selling and distribution expenses Administrative expenses	19 20	(625,057) (232,136) (857,193)	(524,035) (167,170) (691,205)	(227,135) (104,280) (331,415)	(176,177) (51,687) (227,864)
Financial charges Other operating charges	21 22	(135,861) (154,359) (290,220)	(270,142) (65,650) (335,792)	(42,599) (51,384) (93,983)	(83,066) (37,417) (120,483)
Other income Profit before taxation	23	456,327 1,559,147	<u>145,034</u> 631,370	80,002 483,661	45,414 336,352
Taxation Profit after taxation for the period	24	(409,000) 1,150,147	(165,000) 466,370	(139,700) 343,961	(68,000) 268,352
			(Rupe	es)	
Earnings per share - basic and di	luted	9.59	3.89	2.87	2.24

The annexed notes 1 to 29 form an integral part of this condensed interim unconsolidated financial information.

Fuad Azim Hashimi
Director & Chairman
Board Audit Committee

Nadir Akbarali Jamal Chief Financial Officer



Condensed Interim Unconsolidated Statement of Comprehensive Income (Un-audited)

For the nine months and guarter ended 31 March 2017

_	Nine months period ended		Quarte	r ended		
	31 March 2017	31 March 2016	31 March 2017	31 March 2016		
-	(Rupees in '000)					
Profit after taxation for the period	1,150,147	466,370	343,961	268,352		
Other comprehensive income	-	-	-	-		
Total comprehensive income for the period	1,150,147	466,370	343,961	268,352		

The annexed notes from 1 to 29 form an integral part of this condensed interim financial information.

Fuad Azim Hashimi
Director & Chairman
Board Audit Committee

Nadir Akbarali Jamal Chief Financial Officer

Condensed Interim Unconsolidated Cash Flow Statement (Un-audited) For the nine months period ended 31 March 2017

· (Rupees in '000) --**CASH FLOWS FROM OPERATING ACTIVITIES** Profit before taxation 1,559,147 631,370 Adjustments for: Depreciation and amortisation 284.295 193.362 Provision for doubtful debts 44,431 42,393 23 Interest on bank deposits (836)(695)Gain on disposal of property, plant and equipment 23 (3.655)(32.204)23 Dividend income (320,875)(7,278)Amortisation of long-term prepayments 833 21,666 27,900 Provision for staff grauity Financial charges 21 135,861 270,142 1,720,034 1,125,823 Movement in: Working capital 25 (3,534,472)275,230 Long-term deposits (6,309)(26,399)

31 March

2017

(1,820,747)

(458.511)

20,350

836

320,875

(116,450)

Note

31 March

2016

1,374,654

(716.279)

(672,964)

301.727

(4,639,734)

(4,338,007)

9,502

35,342

7,278

695

Financial charges paid	(122,538)	(282,608)
Payment of staff gratuity	(22,000)	(24,755)
Taxes paid	(105,115)	(60,720)
Net cash (used in) / generated from operating activities	(2,070,400)	1,006,571

CASH FLOWS FROM INVESTING ACTIVITIES

Net cash (used in) / generated from operations

Capital expenditure incurred Proceeds from disposal of property, plant and equipment Dividend income received Interest income received Net cash used in investing activities

CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long term financing

453,267 Repayment of long-term financing (80,470)(75,000)Dividends paid (715,477)(410, 147)Net cash used in financing activities (795,947)(31,880)

Net (decrease) / increase in cash and cash equivalents (2,982,797)(3,227,427)Cash and cash equivalents at beginning of the period Cash and cash equivalents at end of the period (6,210,224)

Cash and cash equivalents comprise:

Bank balances 169 Short term borrowings 15 (6,210,393)(4,347,509)(6,210,224)(4.338,007)

The annexed notes 1 to 29 form an integral part of this condensed interim unconsolidated financial information.

Fuad Azim Hashimi Director & Chairman **Board Audit Committee** Nadir Akbarali Jamal Chief Financial Officer



Condensed Interim Unconsolidated Statement of Changes in Equity (Un-audited)

For the nine months period ended 31 March 2017

For the nine months period ended 31 March 2017	Issued, subscribed and paid-up capital	Revenue General reserves	e Reserves Un- appropriated profit	Total reserves	Total
			(Rupees in '000	0)	
Balance as at 1 July 2015	1,198,926	2,700,036	883,206	3,583,242	4,782,168
Changes in equity for the period ended 31 March 2016:					
Total comprehensive income for the period ended 31 March 2016					
Profit for the period	-	-	466,370	466,370	466,370
Other Comprehensive income for the period Total Comprehensive income for the period	-	-	466,370	466,370	466,370
Transactions with owners recorded directly in equity - distributions: Dividend					
-Final dividend @ 25% (Rs. 2.50 per share) for the year ended 30 June 2015	-	-	(299,732)	(299,732)	(299,732)
-Interim dividend @ 10 % (Rs. 1.00 per share) for the year ended 30 June $$ 2016	-	-	(119,893)	(119,893)	(119,893)
Total transactions with owners - distributions	-	-	(419,625)	(419,625)	(419,625)
Transfer from surplus on revaluation of property, plant and equipment - net of deferred tax	-	-	25,060	25,060	25,060
Balance as at 31 March 2016	1,198,926	2,700,036	955,011	3,655,047	4,853,973
Balance as at 1 July 2016	1,198,926	2,700,036	1,303,533	4,003,569	5,202,495
Changes in equity for the period ended 31 March 2017:					
Total comprehensive income for the period ended 31 March 2017					
Profit for the period	-	-	1,150,147	1,150,147	1,150,147
Other Comprehensive income for the period	_	_	-	-	
Total Comprehensive income for the period	-	-	1,150,147	1,150,147	1,150,147
Transactions with owners recorded directly in equity - distributions: Dividend					
-Final dividend @ 35% (Rs. 3.50 per share) for the year ended 30 June 2016	-	-	(419,624)	(419,624)	(419,624)
-Interim dividend @ 25% (Rs. 2.50 per share) for the year ending 30 June 2017	-	-	(299,732)	(299,732)	(299,732)
Total transactions with owners - distributions	-	-	(719,356)	(719,356)	(719,356)
Transfer from surplus on revaluation of property, plant and equipment - net of deferred tax	-	-	61,510	61,510	61,510
Transfer from surplus on revaluation on disposal of fixed assets - net of deferred tax	-	-	8,321	8,321	8,321
Balance as at 31 March 2017	1,198,926	2,700,036	1,804,155	4,504,191	5,703,117
The approved passes of the OO forms on intermed passes of their sound	- 				

The annexed notes 1 to 29 form an integral part of this condensed interim unconsolidated financial information.

Fuad Azim Hashimi
Director & Chairman
Board Audit Committee

Nadir Akbarali Jamal Chief Financial Officer

Notes to the Condensed Interim Unconsolidated Financial Information (Un-audited)

For the nine months period ended 31 March 2017

1. STATUS AND NATURE OF BUSINESS

International Industries Limited ("the Company") was incorporated in Pakistan in 1948 and is quoted on the Pakistan Stock Exchange. The Company is in the business of manufacturing and marketing galvanized steel pipes, precision steel tubes, API line pipes and polyethylene pipes. Its registered office is situated at 101, Beaumont Plaza, 10, Beaumont Road, Karachi-75530.

Details of the Company's investment in subsidiaries and associated company are disclosed in note 6 to this condensed interim unconsolidated financial information.

2. BASIS OF PREPARATION

2.1 Statement of compliance

This condensed interim unconsolidated financial information for the nine months period ended 31 March 2017 has been prepared in accordance with the requirements of International Accounting Standards 34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984, have been followed.

This condensed interim unconsolidated financial information does not include all the information required for full annual financial statements and should be read in conjunction with the audited annual separate financial statements of the Company as at and for the year ended 30 June 2016.

The comparative Balance Sheet presented in this condensed interim unconsolidated financial information has been extracted from the audited annual separate financial statements of the Company for the year ended 30 June 2016, whereas the comparative condensed interim Profit and Loss Account, condensed interim Statement of Comprehensive Income, condensed interim Cash Flow Statement and condensed interim Statement of Changes in Equity are extracted from the unaudited condensed interim unconsolidated financial information for the period ended 31 March 2016.

This condensed interim financial information is un-audited and is being submitted to the shareholders as required by listing regulations of Pakistan Stock Exchange vide section 245 of the Companies Ordinance,1984.

2.2 Basis of measurement

This condensed interim unconsolidated financial information has been prepared under the historical cost convention except that land and buildings are stated at fair values determined by an independent valuer and the Company's liability under its defined benefit plan (gratuity) which is determined on the present value of defined benefit obligations determined by an independent actuary.

2.3 Functional and presentation currency

This condensed interim unconsolidated financial information is presented in Pakistan Rupees which is also the Company's functional currency. All financial information presented in Pakistan Rupees has been rounded off to the nearest thousand Rupee except where stated otherwise.



3. ACCOUNTING POLICIES

- **3.1.** The accounting policies and methods of computation adopted in the preparation of this condensed interim unconsolidated financial information are the same as those applied in the preparation of audited annual separate financial statements of the Company as at and for the year ended 30 June 2016.
- **3.2** Certain amendment and interpretation to approved accounting standards became effective during the period were not relevant to the Company's operation and do not have any impact on the accounting policies of the Company.

4. ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

- **4.1** The preparation of condensed interim unconsolidated financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reporting amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.
- **4.2.** The significant judgements made by the management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual financial statement as at and for the year ended 30 June 2016.
- **4.3.** The Company's financial risk management objectives and policies are consistent with those disclosed in the audited annual financial statements as at and for the year ended 30 June 2016.

		Operating assets	Capital work in progress	Total
5.	PROPERTY, PLANT AND EQUIPMENT		(Rupees in '000	0)
	Cost / revalued amount			
	Opening balance	6,888,967	65,029	6,953,996
	Additions	437,462	455,666	893,128
	Deletions / transfers	(61,597)	(437,462)	(499,059)
		7,264,832	83,233	7,348,065
	Accumulated depreciation			
	Opening balance	(2,101,704)	-	(2,101,704)
	Disposal / adjustments	44,902	-	44,902
	Charge for the period	(281,025)	-	(281,025)
		(2,337,827)	-	(2,337,827)
	Written down value as at	,		,
	31 March 2017 (Un-audited)	4,927,005	83,233	5,010,238
	Written down value			
	as at 30 June 2016 (Audited)	4,787,263	65,029	4,852,292

5.1 The cost of additions in operating assets during the period are as under:

	Note	31 March 2017 (Un-audited)	31 March 2016 (Un-audited)
	11010	(Rupees	,
Land-Leasehold		-	19,757
Building-Freehold		32,210	21,973
-Leasehold		16,574	50,340
Plant and Machinery		361,227	709,570
Furniture, fixture and office equipments		3,236	3,119
Vehicles		24,215	14,719
		437,462	819,478
INVESTMENTS			

6.

(Un-audited) 31 March 2017	(Audited) 30 June 2016		Note	(Un-audited 31 March 2017 (Rupee	(Audited) 30 June 2016 2s in '000)
	companies				
245,055,543	245,055,543	International Steels Limited (ISL) - subsidiary company at cost	6.1	2,450,555	2,450,555
2,425,913	2,425,913	Pakistan Cables Limited (PCL) - associate company at cost	6.2	132,982	132,982
Un-quote	d company				
100,000	100,000	IIL Australia Pty Limited (IIL Australia) - subsidiary company at cost	6.3	9,168	9,168
15,000,000	15,000,000	IIL Stainless Steel (Pvt.) Limited (IIL S - subsidiary company at cost	S) <i>6.4</i>	150,000	150,000
				2,742,705	2,742,705

- 6.1 The Company holds 56.33% ownership interest in ISL. The Chief Executive of ISL is Mr. Yousuf H. Mirza.
- The Company has filed the petition in the Honourable Sindh High Court against the deletion of the clause 103A of the second schedule of the Income Tax Ordinance, 2001 and obtained stay order on the deduction of withholding tax on the inter corporate dividend. As per the requirement of the stay order, the Company has pledge 465,136 shares of International Steels Limited in the Honourable Sindh High Court as a security against the tax on dividend declared by the International Steels Limited on 21 October 2016.
- 6.2 The Company holds 8.52% ownership interest in PCL. The Chief Executive of PCL is Mr. Kamal A. Chinoy.
- 6.3 The Company holds 100% ownership interest in IIL Australia. The Chief Executive Officer of IIL Australia is Mr. Sohail Raza Bhojani. The Company is incorporated in Victoria, Australia.



7.

- **6.4** The Company holds 100% ownership interest in IIL SS. The Chief Executive of IIL SS is Mr. Khawar Bari. The Company is incorporated in Pakistan.
- **6.5** Market value of the aforementioned quoted investments is as follows:

	(Un-audited)	(Audited)
	31 March	30 June
	2017	2016
Quoted	(Rupees	s in '000)
International Steels Limited	31,597,462	8,728,878
Pakistan Cables Limited	716,348	413,667

- 6.6 The book value of IIL Australia based on un-audited financial statements as at 31 March 2017 is AUD 67,556 (Rs.5 million). [30 June 2016: AUD 103,572 (Rs. 8 million)].
- **6.7** The book value of IIL SS based on un-audited financial statements as at 31 March 2017 is Rs.135 million (30 June 2016: 121 million).

	31 March 2017	30 June 2016
STOCK-IN-TRADE	(Rupees	s in '000)
Raw materials - in hand - in transit	4,174,880 487,481 4,662,361	1,612,610 569,459 2,182,069
Work-in-process Finished goods By-product Scrap material	617,885 1,469,483 14,514 76,358 6,840,601	577,901 1,244,339 28,108 25,675 4,058,092

(Un-audited)

(Audited)

7.1 Raw materials amounting to Rs. 1.5 million (30 June 2016: Rs. 2.7 million) as at 31 March 2017 was held at vendor premises for the production of pipe caps.

	2017 was held at vendor premises for the production of pipe caps.			
		(Un-audited) 31 March 2017	(Audited) 30 June 2016	
8.	TRADE DEBTS	(Rupees in '000)		
	Considered good - secured - unsecured Considered doubtful	445,718 1,836,533 150,000	472,576 1,152,027 105,569	
	Provision for doubtful debts	2,432,251 (150,000)	1,730,172 (105,569)	
		2,282,251	1,624,603	

8.1	Related parties from whom debts are due are as under:	(Un-audited) 31 March 2017 (Rupee	(Audited) 30 June 2016 s in '000)
	IIL Australia Pty Limited Pakistan Cables Limited IIL Stainless Steel (Private) Limited	592,262 213 - 592,475	241,482 272 45,717 287,471
9.	ADVANCES		
	Considered good: - Suppliers - Employees for business related expenses	137,496 5,272 142,768	156,453 1,285 157,738
10.	TRADE DEPOSITS AND SHORT-TERM PREPAYMENTS		
	Trade deposits Short-term prepayments	7,923 7,994 15,917	5,540 3,366 8,906
11.	OTHER RECEIVABLES		
	Considered good: - Receivable for transmission of electricity to K-Electric - Receivable from Workers' Welfare Fund on account of excess allocation of Workers'	8,741	8,498
	Profit Participation Fund in earlier periods - Receivable from IIL Stainless Steel (Private) Limited -	25,940	25,940
	a related concern	- 34,681	2,613 37,051
	 Provision for receivable from Workers' Welfare Fund on account of excess allocation of Workers' Profit Participation Fund in earlier periods 	(25,940) 8,741	37,051
12.	RESERVES	3,141	31,001
	General reserves Un-appropriated profit	2,700,036 1,804,155 4,504,191	2,700,036 1,303,533 4,003,569



		Note	(Un-audited) 31 March 2017	(Audited) 30 June 2016
13.	LONG-TERM FINANCING - secured		(Rupees i	_0.0

13

- Conventional	13.1	540,789	546,259
- Islamic	13.2	575,000	650,000
		1,115,789	1,196,259
Current portion of long-term finances shown			
under current liabilities - Conventional	13.1	(50,924)	(8,205)
- Islamic	13.2	(75,000)	(150,000)
		989,865	1,038,054

- 13.1 The Company has an approved financing facility under long term finance facility of an amount aggregating Rs.550 million. As at 31 March 2017 the Company has outstanding of Rs.540.8 million (30 June 2016: Rs.546.3 million) from a commercial bank. The facility is secured by way of a mortgage on all present and furture land and buildings, located at plot number LX-15 & 16 and HX-7/4, Landhi Industrial Estate Karachi and Survey No.402,405-406, Dehsharabi, Landhi Town, Karachi.
- 13.2 The above long term financing utilized under diminishing musharakah arrangement is secured by way of a mortgage on all present and furture land and buildings, located at plot number LX-15 & 16 and HX-7/4, Landhi Industrial Estate Karachi and Survey No.402,405-406, Dehsharabi, Landhi Town, Karachi.

14.	TRADE AND OTHER PAYABLES	Note	(Un-audited) 31 March 2017 (Rupees	(Audited) 30 June 2016 in '000)
	Trade creditors	14.1	168,984	117,586
	Bills payable		-	480,618
	Accrued expenses		971,693	789,314
	Provision for Infrastructure Cess	14.2	310,516	267,980
	Short-term compensated absences		8,263	9,000
	Advance from customers		88,211	72,098
	Workers' Profit Participation Fund		66,600	9,300
	Workers' Welfare Fund		64,950	38,250
	Unclaimed dividends		20,912	17,033
	Others		166,264	57,725
			1,866,393	1,858,904

14.1 Related parties to whom payments are due are as under:

IIL Stainless Steel (Private) Limited	661	
	661	

		Note	(Un-audited) 31 March 2017	(Audited) 30 June 2016
14.2	Provision for Infrastructure Cess (Refer note 16.15)	,	(Rupees	in '000)
	Opening balance Charge for the period Closing balance		267,980 42,536 310,516	220,702 47,278 267,980
15.	SHORT-TERM BORROWINGS - secured			
	Conventional Running finance under mark-up arrangement Short-term borrowing under Money Market scheme Short-term borrowing under Export Refinance Scheme Running finance under FE-25 Export and Import Scheme Book overdraft	15.1 15.2 15.3 15.5	457,283 1,724,443 2,353,000 555,718 137,973	156,079 243,223 2,000,000 166,248 30,611
	Islamic Short-term borrowing under running musharakah	15.5	981,976 6,210,393	647,088 3,243,249

- 15.1 The facilities for running finance available from various commercial banks amounted to Rs. 1,357 million (30 June 2016: Rs. 1,193 million). The rates of mark-up on these finances range from 6.22% to 7.76% per annum (30 June 2016: 6.75% to 7.89% per annum). Unavailed facility as at 31 March 2017 is Rs. 900 million (30 June 2016: Rs. 1,036 million).
- 15.2 The facilities for short-term borrowing under Money Market Scheme available from various commercial banks under mark-up arrangements amounted to Rs. 4,314 million (30 June 2016: Rs. 4,414 million). Unavailed facility as at 31 March 2017 is Rs. 2,590 million (30 June 2016: 4,171 million). The rate of markup on these finance ranges from 6.00% to 6.14% per annum (30 June 2016: 6.16% to 6.55% per annum).
- 15.3 The Company has borrowed short-term running finance under the Export Refinance Scheme of the State Bank of Pakistan (SBP). The facility availed is for an amount of Rs. 2,353 million (30 June 2016: Rs. 2,000 million). The rates of mark-up on this facility are 2.15% to 2.20% per annum (30 June 2016: 3.80% to 4.00% per annum).
- 15.4 The Company has borrowed short-term running finance under Foreign Exchange Circular No. 25 dated 20 June 1998 from certain banks for the purpose of meeting import requirements. The facilities availed are for an amount USD 5 million equivalent to Rs. 556 million (30 June 2016: USD 1.6 million equivalent to Rs. 166 million). The rate of mark-up on these facilities is 2.1% per annum (30 June 2016: 2 % to 4% per annum).
- 15.5 The facilities under running musharakah from various banks amounted to Rs. 1,000 million (30 June 2016: 1,000 million). The rate of profit on these finances is 6.32% per annum (30 June 2016: 6.16% per annum. Unavailed facility as at the period end amounted to Rs 18 million (30 June 2016: Rs.353 million).
- 15.6 All running finance and short-term borrowing facilities are secured by way of hypothecation of all present and future fixed assets (excluding lands and buildings) and present and future current and moveable assets.



16. CONTINGENCIES AND COMMITMENTS

16.1 Contingencies

- **16.1.1** Bank guarantees have been issued under certain supply contracts and to the Collector of Customs aggregating Rs. 277.9 million (30 June 2016: Rs. 186.9 million).
- 16.1.2 Custom duties amounting to Rs. 51 million (30 June 2016: Rs. 52 million) on import of raw material shall be payable by the Company in case of non-fulfillment of certain conditions imposed by the customs authorities under SRO 565(1) / 2006. The Company has provided post-dated cheques in favor of the Collector of Customs which are, in normal course of business, to be returned to the Company after fulfillment of stipulated conditions. The Company has fulfilled the condition for the aforementioned amounts and is making efforts to retrieve the associated post-dated cheques from the customs authorities.
- 16.1.3 An amount of Rs. 375 million was claimed by the customs authorities as duty rate differential on imports made during 2005-10 due to an anomaly in SRO 565(1) / 2006 Serial 88. Since then, the anomaly has been rectified. The Company filed a petition with the Sindh High Court in 2010 for an injunction and is awaiting the final judgment.
- 16.1.4 The customs authorities have charged a redemption fine of Rs. 83 million on the clearance of imported raw material consignments in 2006. The Company has filed an appeal before the Sindh High Court, which has set aside the examination reports including the subsequent order produced by the custom authorities, and ordered the authorities to re-examine the matter afresh. However, the custom authorities have filed an application for leave to appeal against the order of the High Court. The management anticipates that the chances of admission of such appeal are remote.
- 16.1.5 The Company has reversed the provision for the levy of Infrastructure Cess amounting to Rs. 107 million in 2009 on the basis of a decision of the Sindh High Court which declared the levy of Infrastructure Cess before 28 December 2006 as void and invalid. However, the Excise and Taxation Department (the Department) has filed an appeal before the Supreme Court of Pakistan against such order. As such the guarantee against this amount has not yet been returned. In May 2011, the Supreme Court disposed-off the appeal with a joint statement of the parties and hence the was referred back to High Court. On 31 May 2011, the High Court has granted an interim relief for return of Bank Guarantees (BG) on the consignment released upto 27 December 2006 and any BG submitted after 27 December 2006 shall be encashed to the extent of 50% of the guarantee amount only with balance kept intact till the disposal of petition. If the Court upholds the applicability of Fifth Version of the law and its retrospective effect, the authorities will be entitled to claim the amounts due. Bank guarantees amounting to Rs. 430 million (30 June 2016: Rs. 383 million) which includes Rs. 107 million mentioned above have been provided to the Department in this regard. However, a provision to the extent of amount utilised from the limit of guarantee has also been provided for by the Company on prudent basis (note 14.2).
- 16.1.6 During the year 2015, Government passed a new law "Gas Infrastructure Development Cess Act 2015" by virtue of which all prior enactments have been declared infructuous. The said Act levies GID Cess at Rs. 200/MMBTU on captive power consumption effective 1 July 2011 and at Rs. 100/MMBTU on industrial connection from the date of passing of that Act. The Company has obtained a stay order on the retrospective application of the Act from the Honorable High Court of Sindh. The Company is confident of favorable outcome and therefore has not recorded provision of Rs. 95.1 million in these financial statements. However, the Company has recognised the cess after the passage of the Act. Inspite of a decision of the High Court of Sindh on 26th October 2016 which held that GIDC Act 2015 ultra vires the Constituition, SSGC has filed an intra-court appeal before the Divisional Bench of Sindh High Court.

Further management has not recognized GIDC amounting to Rs.42 million pertaining to period from 01 July 2011 to 31 March 2017 with respect to its captive power plant from which power generation is supplied to K-Electric Limited. Management considers that, in the event such levy is imposed, it shall recover GIDC from K-Electric Limited through fuel adjustments after getting requisite approval from National Electric Power Regulatory Authority (NEPRA).

- 16.1.7 The Model Collectorate of Customs (MCC), Peshawar stopped the exports of the Company goods to Afghanistan under the pretext that SRO 190(I) / 2002 dated 2 April 2002 on the account of non-payment of 17% Sales Tax. A Constitutional Petition in the Sindh High Court (SHC) on 1 October 2015 arguing that there is no sales tax on exports to Afghanistan as per manufacturing bond rules SRO 450(I) / 2015 and that SRO 190 issued in 2002 was never implemented and hence under the Sales Tax Act 1990 no such liability could be raised at this stage. The SHC granted a stay order by allowing our exports to Afghanistan subject to depositing bank guarantees worth Rs. 6.2 million (i.e. value of disputed sales tax amount) before the Nazir of the SHC. On 30 October 2015 FBR issued a clarification as to the applicability of SRO 190(I) / 2002 and stated that exports made to Afghanistan does not attract the levy of sales tax. The same has already been filed before the SHC and disposal of the case along with return of the said bank guarantees is awaited.
- 16.1.8 The Company has issued a corporate guarantee to a commercial bank for securing funded and unfunded facilities of Rs. 125 million each by its wholly owned Subsidiary Company IIL Stainless Steels (Private) Limited. The facilities are secured by way of hypothecation of all present and future fixed assets (excluding land and building) and present and future current and moveable assets.
- **16.1.9** Post dated cheques issued in favour of Nazir High Court amounted to Rs.11.6 million (30 June 2016: Rs nil).

16.2 Commitments

- **16.2.1** Capital expenditure commitments outstanding as at 31 March 2017 amounted to Rs. 89.6 million (30 June 2016: Rs. 122.7 million).
- **16.2.2** Commitments under Letters of Credit for raw materials and stores and spares as at 31 March 2017 amounted to Rs. 1,220.5 million (30 June 2016: Rs. 97.9 million).
- **16.2.3** Commitments under purchase contracts as at 31 March 2017 amounted to Rs. 319.5 million (30 June 2016: Rs. 558.2 million).
- 16.2.4 Unavailed facilities for opening letters of credit and guarantees from banks as at 31 March 2017 amounted to Rs. 6,412 million (30 June 2016: Rs. 7,757 million) and Rs. 208 million (30 June 2016: Rs. 346 million) respectively.



17.	NET SALES	Nine months	period ended	Quarte	r ended
		31 March	31 March	31 March	31 March
		2017	2016	2017	2016
			(Rupees	in '000)	
			(-	,	
	Local	10,734,844	9,844,087	4,102,774	3,417,879
	Export	3,283,991	3,291,203	1,005,647	1,226,016
		14,018,835	13,135,290	5,108,421	4,643,895
	Sales Tax	(1,583,651)	(1,438,204)	(620,864)	(499,147)
	Trade discounts	(366,663)	(376,155)	(104,497)	(133,563)
	Sales discount and commission	(264,419)	(278,584)	(83,274)	(99,956)
		(2,214,733)	(2,092,943)	(808,635)	(732,666)
		11,804,102	11,042,347	4,299,786	3,911,229
18.	COST OF SALES				
	Opening stock of raw material	0.400.544		0 000 040	
	and work-in-process	2,190,511	1,689,104	2,338,613	1,664,679
	Purchases	11,588,507	8,778,578	6,294,543	3,333,895
	Salaries, wages and benefits	570,797	545,407	208,487	145,822
	Rent, rates and taxes	1,530	1,649	348	780
	Electricity, gas and water	283,397	260,387	93,937	88,888
	Insurance	4,696	4,825	1,599	(464)
	Security and janitorial Depreciation and amortisation	19,083	20,696	6,947	7,124
	Stores and spares consumed	262,100 48,612	171,789 47,994	86,784 16,558	63,323 15,354
	Provision for stores and spares	40,012	47,994	10,556	15,554
	obsolescence	24,631	_	-	-
	Repairs and maintenance	80,147	75,294	30,843	22,693
	Postage, telephone and stationery	5,866	7,701	1,695	3,194
	Vehicle, travel and conveyance	11,498	11,723	4,081	3,846
	Internal material handling	20,847	20,425	9,211	6,818
	Environment controlling expenses	182	169	63	54
	Sundries	2,104	3,527	605	1,480
	Toll manufacturing charges	5,493	9,207	2,028	2,228
	Partial manufacturing	(101,249)	-	(101,249)	-
	Sale of scrap generated during production	(460,568)	(309,324)	(247,804)	(91,220)
	Closing stock of raw materials and	(4 700 705)	(0.440.404)	(4 700 705)	(0.440.404)
	work-in-process	(4,792,765)	(2,113,124)	(4,792,765)	(2,113,124)
	Cost of goods manufactured	9,765,419	9,226,027	3,954,524	3,155,370
	Finished goods and by-products:				
	- Opening stock	1,272,447	1,488,734	1,000,202	1,302,321
	- Closing stock	(1,483,997)	(1,185,747)	(1,483,997)	(1,185,747)
	-	(211,550)	302,987	(483,795)	116,574
		9,553,869	9,529,014	3,470,729	3,271,944

19.	SELLING AND DISTRIBUTION	Nine months	period ended	Quarter	ended
	EXPENSES	31 March	31 March	31 March	31 March
		2017	2016	2017	2016
				י(000) ו	
	Funisht and formanding	200 450	• •	,	100 111
	Freight and forwarding Salaries, wages and benefits	382,450	320,971	142,924 39,985	102,444
	Rent, rates and taxes	111,585 496	91,761 216	53	29,503 45
		3,532	3,662	1,058	972
	Electricity, gas and water Insurance	1,006	1,158	433	372
	Depreciation and amortisation	9,499	9,183	2,631	3,393
	Repairs and maintenance	1,594	604	702	219
	Advertising and sales promotion	30,239	15,978	6,381	2,474
	Postage, telephone and stationery	5,457	4,981	2,187	1,928
	Office supplies	77	48	15	15
	Vehicle, travel and conveyance	12,266	13,305	4,967	4,342
	Provision for doubtful debts / write off	48,354	42,470	14,954	28,900
	Certification and registration charges	2,158	7,246	551	1,563
	Others	16,344	12,452	10,294	-,555
	Canore				
		625,057	524,035	227,135	176,177
20.	ADMINISTRATIVE EXPENSES				
	Salaries, wages and benefits	142,067	115,403	49,399	34,589
	Rent, rates and taxes	117	123	-	-
	Electricity, gas and water	2,521	1,878	606	525
	Insurance	1,947	1,663	710	1,272
	Depreciation and amortisation	12,696	12,390	4,209	4,049
	Repairs and maintenance	908	873	286	358
	Postage, telephone and stationery	6,696	6,771	1,899	2,084
	Office supplies	118	67	24	27
	Vehicle, travel and conveyance	5,397	4,160	1,283	1,706
	Legal and professional charges	49,194	12,251	41,619	3,172
	Certification and registration charges	4,026	3,318	1,553	1,353
	Others	6,449	8,273	2,692	2,552
		232,136	167,170	104,280	51,687
21.	FINANCIAL CHARGES				
	Mark-up on:				
	- long-term financing	16,283	12,145	5,427	5,388
	- short-term borrowings	59,301	152,750	27,137	58,339
	- running musharakah	15,237	8,884	403	8,688
	- diminishing musharakah	29,071	14,447	8,723	3,770
	Exchange loss on FE borrowing	3,854	71,527	-	3,342
	Interest on Workers' Profit	0,004	,021		0,0 12
	Participation Fund	421	560	•	
	Bank charges	11,694	9,829	909	3,539
		135,861	270,142	42,599	83,066



22.	OTHER OPERATING CHARGES	Nine months p	period ended	Quarter e	ended
	-	31 March	31 March	31 March	31 March
		2017	2016	2017	2016
	-		(Rupees in '	000)	
	Auditors' remuneration	1,970	1,821	603	456
	Donations	23,413	12,700	10,237	8,000
	Provision for receivable from WPPF	25,	12,700	10,207	0,000
	in prior period	25,940	-	_	-
	Workers' Profit Participation Fund	66,600	34,200	25,800	18,200
	Workers' Welfare Fund	26,700	13,700	10,400	7,400
	Project development expenses	9,736	3,229	4,344	3,361
	, , , ,	154,359	65,650	51,384	37,417
23.	OTHER INCOME				
	Income / return on financial assets				
	Interest on bank deposits	836	695	259	253
	and out on sum deposits	333			
	Income from non-financial assets				
	Income from power generation	80,330	55,459	24,814	18,546
	Gain on disposal of property, plant and				
	equipment	3,655	32,204	(218)	8,720
	Rental income	9,972	10,347	2,821	3,509
	Dividend income from associate / subsidiary	320,875	7,278	3,639	-
	Exchange gain	30,984	29,116	45,645	11,384
	Others	9,675	9,935	3,042	3,002
		456,327	145,034	80,002	45,414
24	TAXATION				
	Current	404,471	152,019	137,921	49,663
	Deferred	4,529	12,981	1,779	18,337
		409,000	165,000	139,700	68,000

24.1 The Finance Act, 2015 introduced a new tax under Section 5A of the Income Tax Ordinance, 2001 on every public company other than a scheduled bank or modaraba, that derives profits for tax year and does not distribute cash dividend within six months of the end of said tax year or distribute dividends to such an extent that its reserves, after such distribution, are in excess of 100% of its paid up capital. However, this tax on undistributed reserves is not applicable to a public company which distributes profit equal to either 40 percent of its after tax profits or 50% of its paid up capital, whichever is less, within six months of the end of the tax year.

The Company intends to distribute sufficient cash dividend for the year ending 30 June 2017 to comply with the above stated requirement. Accordingly, no provision for tax on undistributed reserves has been recognized in these condensed unconsolidated interim financial information.

25.	MOVEMENT IN WORKING CAPITAL	Nine months pe	Nine months period ended		
		31 March	31 March		
		2017	2016		
	(Increase) / decrease in current assets:	(Rupees in	ייי (000) ו		
	Store and spares	20,120	(11,597)		
	Stock-in-trade	(2,782,509)	111,302		
	Trade debts	(702,079)	141,150		
	Advances	14,970	117,105		
	Trade deposit and short-term prepayments	(7,011)	(812)		
	Other receivables	(44,694)	(8,362)		
		(3,501,203)	348,786		
	(Decrease) in current liabilities:				
	Trade and other payables	(33,269)	(73,556)		

26. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise associated undertakings, directors of the Company and its subsidiary company, key management personnel and staff retirement funds. The Company continues to have a policy whereby all transactions with related parties are entered into at commercial terms and conditions. Contributions to its defined contribution plan (Provident Fund) are made as per the terms of employment and contributions to its defined benefit plan (Gratuity Fund) are in accordance with actuarial advice. Remuneration of key management personnel is in accordance with their terms of employment and Company's policy.

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company. The Company considers its Chief Executive Officer, Chief Financial Officer, Company Secretary, Non-Executive Directors and departmental heads to be its key management personnel. There are no transactions with key management personnel other than their terms of employment / entitlement.

Details of transactions with related parties, other than those which have been specifically disclosed elsewhere in this condensed interim unconsolidated financial information, are as follows:

275,230

(3.534.472)



	Nine months	period ended	Quarter	ended
	31 March	31 March	31 March	31 March
	2017	2016	2017	2016
		(Rupees i	n '000)	
Subsidiary companies				
Sale of material, stores and capital items	965,883	290,793	346,371	106,815
Purchase of raw material, stores and				
capital items	4,797,896	1,864,492	2,816,522	548,784
Cost of shared resources	45,727	37,087	15,161	11,906
Toll manufacturing (inclusive of sales tax)	2,913	20,139	1,130	1,435
Partial manufacturing (inclusive of sales ta	x) 118,461	-	118,461	-
Reimbursement of expenses	1,589	12,563	86	7,209
Rental income	9,287	9,987	2,629	3,329
Dividend received	306,319	-	-	-
Associate companies				
Sales	461	1,302	-	-
Purchases	6,321	6,299	2,309	468
Reimbursement of expenses	789	-	153	-
Dividend paid	3,456	1,440	1,440	-
Dividend received	14,556	7,278	3,639	-
Key management personnel				
Remuneration	160,558	150,477	54,879	49,120
Staff retirement benefits				
Contribution paid	55,088	44,137	10,687	13,908
Non-executive directors				
Directors' fee	3,510	2,610	630	750

27. SEGMENT REPORTING

The Company has identified Steel and Plastic as two reportable segments. Performance is measured based on respective segment results. Information regarding the Company's reportable segments is presented below.

27.1	SEGMENT REVENUE AND RESULTS	Steel Segment	Plastic Segment	Total
	For the period ended 31 March 2017	(F	Rupees in '000)	
	Sales	10,981,345	822,757	11,804,102
	Cost of sales	8,803,421	750,448	9,553,869
	Gross Profit	2,177,924	72,309	2,250,233
	For the period ended 31 March 2016			
	Sales	9,818,619	1,223,728	11,042,347
	Cost of sales	8,489,307	1,039,707	9,529,014
	Gross Profit	1,329,312	184,021	1,513,333

Reconciliation of segment results with profit after tax is as follows:

			Nine months p	period ended
			31 March	31 March
			2017	2016
			(Rupees	in '000)
	Total results for reportable segments		2,250,233	1,513,333
	Selling, distribution and administrative	expenses	(857,193)	(691,205)
	Financial charges Other operating expenses		(135,861) (154,359)	(270,142)
	Other operating expenses Other operating income		456,327	(65,650) 145,034
	Taxation		(409,000)	(165,000)
	Profit after tax		1,150,147	466,370
27.2	SEGMENT ASSETS & LIABILITIES	Steel Segment	Plastic Segment	Total
	As at 31 March 2017 - Un-audited	(F	Rupees in '000)	
	Segment assets	12,708,484	1,424,606	14,133,090
	Segment liabilities	7,033,524	922,358	7,955,882
	As at 30 June 2016 - Audited			
	Segment assets	9,778,071	756,916	10,534,987
	Segment liabilities	4,874,698	397,876	5,272,574
	Reconciliation of segment assets an the Balance Sheet is as follows:	d liabilities with	total assets and	l liabilities in
			31 March	30 June
			2017	2016
			(Un-audited)	(Audited)
			(Rupees	s in '000)
	Total reportable segments assets		14,133,090	10,534,987
	Unallocated assets Total assets as per Balance Sheet		3,160,877 17,293,967	3,441,694 13,976,681
	•			
	Total reportable segments liabilities		7,955,882	5,272,574
	Unallocated liabilities Total liabilities as per Balance Sheet		1,600,790 9,556,672	1,397,603 6,670,177
	Total habilities de per Balaries Officet		<u> </u>	0,070,177



28 MEASUREMENT OF FAIR VALUES

The following table shows the carrying amounts and the fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy for financial instruments measured at fair value. It does not inclued fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

31	M	ar	ch	20	1	7

Carrying amount					Fair Value		
Loan and receivables	Other financial assets	Liabilities at fair value through profit or loss	Other financial liabilities	Total	Level 1	Level 2	Level 3
			(Rupees in '(000)			
t fair value							

Financial assets measured at fair value

Investment - quoted Company - 2,583,537 - - 2,583,537 32,313,810 - -

30 June 2016

Carryi			Fair Value			
Loan Other and financial receivables assets	Liabilities at fair value through profit or loss	Other financial liabilities (Rupees in '(Total	Level 1	Level 2	Level 3

Financial assets measured at fair value

Investment - quoted Company - 2,583,537 - - 2,583,537 9,142,545 -

Management assessed that the fair values of cash & cash equivalent and short-term deposits, other receivable, trade receivables, trade payables, short term borrowing and other current liabilities approximate their carrying amounts largely due to the short-term maturities of these instruments. For long term deposit assets and long term liabilities management consider that their carrying values approximates fair value.

29 CORRESPONDING FIGURES

Corresponding figures have been rearranged for the purposes of comparision and better presentation. The effect of rearrangement is not material.

29.1 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors on 21 April 2017.

Fuad Azim Hashimi
Director & Chairman
Board Audit Committee

Nadir Akbarali Jamal Chief Financial Officer



Promising Reliability, For Now and Tomorrow

Condensed Interim Consolidated Financial Information (Un-audited) March 31, 2017



Condensed Interim Consolidated Balance Sheet (Un-audited) As at 31 March 2017	Note	31 March 2017 (Un-audited) (Rupee	30 June 2016 (Audited) s in '000)
Non-current assets Property, plant and equipment Intangible assets Long-term deposits Investment in equity-accounted investee	4 5	17,818,472 13,243 52,575 305,088 18,189,378	17,564,795 13,429 46,266 270,097 17,894,587
Current assets Stores and spares Stock-in-trade Trade debts Advances Trade deposits and short-term prepayments Sales tax receivable Other receivables Taxation Bank balances	6 7 8 9	609,080 16,392,375 2,731,464 182,983 45,167 455,435 55,881 930,029 87,015 21,489,429	575,099 9,489,551 2,036,714 192,807 19,163 423,422 77,047 1,792,532 70,405
Total assets EQUITY AND LIABILITIES		39,678,807	32,571,327
Share capital and reserves Authorised capital 200,000,000 (2016: 200,000,000) ordinary shares of Rs. 10 each Issued, subscribed and paid-up capital General reserves Unappropriated profit Translation reserve Total equity Non-controlling interest	11	2,000,000 1,198,926 2,991,258 2,993,096 (1,053) 7,182,227 3,313,024 10,495,251	2,000,000 1,198,926 2,991,258 1,644,740 (1,251) 5,833,673 2,692,184 8,525,857
Surplus on revaluation of property, plant and equipment LIABILITIES		3,442,332	3,502,736
Non-current liabilities Long-term financing - secured Staff retirement benefits Deferred taxation - net	12	4,933,235 69,331 1,899,944 6,902,510	5,083,027 69,331 1,068,925 6,221,283
Current liabilities Trade and other payables Short-term borrowings - secured Current portion of long-term financing Accrued markup Sales tax payable Total liabilities	13 14 12	9,943,251 7,522,910 1,264,070 108,483 18,838,714 25,741,224	6,571,242 6,767,004 857,221 84,170 41,814 14,321,451 20,542,734
		,,	,,. • .

The annexed notes 1 to 26 form an integral part of this condensed interim consolidated financial information.

Fuad Azim Hashimi
Director & Chairman
Board Audit Committee

Total equity and liabilities

Contingencies and commitments

Nadir Akbarali Jamal Chief Financial Officer 15

39,678,807

Riyaz T. Chinoy Chief Executive Officer

32,571,327

Condensed Interim Consolidated Profit and Loss Account (Un-audited)

For the nine months period and quarter ended 31 March 2017

	Note	Nine months period ended		Quarter	ended
		31 March	31 March	31 March	31 March
		2017	2016	2017	2016
			(Rupees i	n '000)	
Net sales	16	32,530,252	24,303,463	11,425,028	9,894,190
Cost of sales	17	(25,709,609)	(21,447,319)	(8,909,013)	(8,255,655)
Gross profit		6,820,643	2,856,144	2,516,015	1,638,535
Calling and distribution expanses	10	(000 100)	(653,057)	(222.476)	(230,431)
Selling and distribution expenses Administrative expenses	19	(898,182) (383,307)	(301,470)	(333,476) (164,042)	(104,359)
Administrative expenses	19	(1,281,489)	(954,527)	(497,518)	(334,790)
Financial charges	20	(478,011)	(871,521)	(147,957)	(259,794)
Other operating charges	21	(475,302)	(201,945)	(153,771)	(88,154)
		(953,313)	(1,073,466)	(301,728)	(347,948)
Other income	22	180,428	177,402	85,232	61,089
Share of profit in equity-		04.050	44.074	0.544	0.007
accounted investee		24,352	11,674 1,017,227	8,511 1,810,512	3,907 1,020,793
Profit before taxation		4,790,621	1,017,227	1,810,512	1,020,793
Taxation	23	(1,950,238)	(221,973)	(669,583)	(336,609)
Profit after taxation		2.840.383	795,254	1,140,929	684,184
		_,;;;;;;;		-,,	
Profit after taxation attributable to	:				
Owners of Holding Company		1,988,802	640,410	792,509	498,581
Non-controlling interest		851,581	154,844	348,420	185,603
		2,840,383	795,254	1,140,929	684,184
			(Rupe	es)	
Earnings per share - basic and					
diluted		16.59	5.34	6.61	4.16

The annexed notes 1 to 26 form an integral part of this condensed interim consolidated financial information.

Fuad Azim Hashimi
Director & Chairman
Board Audit Committee

Nadir Akbarali Jamal Chief Financial Officer



Condensed Interim Consolidated Statement of Comprehensive Income (Un-audited)

For the nine months and guarter ended 31 March 2017

	Nine months	period ended	Quarte	r ended
	31 March 2017	31 March 2016	31 March 2017	31 March 2016
•		(Rupees	iii 000)	
Profit after taxation	2,840,383	795,254	1,140,929	684,184
Other comprehensive income Item to be reclassified to profit and loss accounts in subsequent periods				
Foreign operation - foreign currency translation difference Proportionate share of other	198	(295)	455	(97)
comprehensive income of equity accounted investee	448	(1,284)	220	-
Other comprehensive income	646	(1,579)	675	(97)
Total comprehensive income	2,841,029	793,675	1,141,604	684,087
Total comprehensive income attributable to:				
Owners of Holding Company	1,989,448	638,831	793,184	498,484
Non-controlling interest	851,581	154,844	348,420	185,603
Total comprehensive income	2,841,029	793,675	1,141,604	684,087

The annexed notes 1 to 26 form an integral part of this condensed interim consolidated financial information.

Fuad Azim Hashimi Director & Chairman Board Audit Committee Nadir Akbarali Jamal Chief Financial Officer

Condensed Interim Consolidated Cash Flow Statement (Un-audited)

Cash How Statement (On-addited)			
For the nine months period ended 31 March 2017		(Un-audited)	(Un-audited)
	Note	31 March	31 March
		2017	2016
		(Rupees i	
CASH FLOWS FROM OPERATING ACTIVITIES		(Hapooo I	555)
Profit before taxation		4,790,621	1,017,227
Adjustments for:		4,7 30,02 1	1,017,227
•		070.004	700.000
Depreciation and amortisation		870,684	720,336
Provision for doubtful debts		44,431	42,393
Interest on bank deposits		(1,017)	(1,390)
(Gain) on disposal of property, plant and equipment	22	(5,708)	(38,508)
Provision for staff gratuity		35,758	36,072
Share of profit from associated company		(24,352)	(11,674)
Translation reserve		170	(379)
Amortisation of long term prepayments		-	833
	20	470.044	
Financial charges	20	478,011	871,642
		6,188,598	2,636,552
Movement in:			
Working capital		(4,376,918)	1,701,230
Long-term deposits		(6,309)	(26,399)
Net cash generated from operations		1,805,371	4,311,382
3		,,-	,- ,
Financial charges paid		(453,698)	(991,818)
Gratuity paid		(36,092)	(32,927)
- ·			, , ,
Taxes paid		(256,729)	(22,247)
Net cash generated from operating activities		1,058,852	3,264,390
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure incurred		(1,152,334)	(1,105,734)
Dividend income received		14,556	7,278
Proceeds from disposal of property, plant and equipment		34,163	46,460
Interest income received		1,017	1,390
Net cash used in investing activities		(1,102,598)	(1,050,606)
The each acca in invocang activace		(1,102,000)	(1,000,000)
CASH FLOWS FROM FINANCING ACTIVITIES			
Net borrowing / (repayment) of long-term financing - secured		257,057	(79,131)
Dividends paid to non controlling interest		(237,130)	(6)
Dividends paid		(715,477)	(410,147)
Net cash used in financing activities		(695,550)	(489,284)
Net (decrease) / increase in cash and cash equivalents		(739,296)	1,724,500
Cash and cash equivalents at beginning of the period		(6,696,599)	(8,715,495)
Cash and cash equivalents at end of the period		(7,435,895)	(6,990,995)
4		, , , , , , , , ,	(-,,,-
CASH AND CASH EQUIVALENTS COMPRISE:			
Cash and bank balances		87,015	80,457
	14	(7,522,910)	,
Short-term borrowings - secured	14	· / /	(7,071,452)
		(7,435,895)	(6,990,995)

The annexed notes 1 to 26 form an integral part of this condensed interim consolidated financial information.

Fuad Azim Hashimi
Director & Chairman
Board Audit Committee

Nadir Akbarali Jamal Chief Financial Officer



Condensed Interim Unconsolidated Statement of Changes in Equity (Un-audited)

For the nine months period ended 31 March 2017

	Attributable to owners of the Holding Company							
	Issued,		Revenue R			Total	Non-	Total
	subscribed	General	Un-	Exchange	Total		controlling	
	and paid-up capital	reserves	appropriated profit / (loss)	translation reserve	reserves		interest	
	сарнаі				s in '000)			
Balance as at 1 July 2015	1,198,926	2,991,258	567,749	(1,216)	3,557,791	4,756,717	2,170,330	6,927,047
Total comprehensive income for the period ended 31 March 2016								
Profit for the period Other comprehensive income			640,410 (1,284)	(295)	640,410 (1,579)	640,410 (1,579)	154,844 -	795,254 (1,579)
Transactions with owners recorded directly in equity	-	•	639,126	(295)	638,831	638,831	154,844	793,675
Distribution to owners of the Holding Company:								
-Final dividend @ 25.00% (Rs. 2.50 per share) for the year ended 30 June 2015		-	(299,732)	-	(299,732)	(299,732)		(299,732)
-Interim dividend @ 10.00% (Rs. 1.00 per share) for the year ended 30 June 2016	-		(119,893)	-	(119,893)	(119,893)	-	(119,893
Total transactions with owners of the Holding Company	-	-	(419,625)	-	(419,625)	(419,625)	-	(419,625)
Re-translate to reserves	-	-		-	-		-	-
Transfer from surplus on revaluation of property, plant and equipment - net of deferred tax	-	-	30,200		30,200	30,200	3,794	33,994
Balance as at 31 March 2016	1,198,926	2,991,258	817,450	(1,511)	3,807,197	5,006,123	2,328,968	7,335,091
Balance as at 1 July 2016	1,198,926	2,991,258	1,644,740	(1,251)	4,634,747	5,833,673	2,692,184	8,525,857
Total comprehensive income for the period ended 31 March 2017								
Profit for the period	-		1,988,802	-	1,988,802	1,988,802	851,581	2,840,383
Other comprehensive income	<u> </u>		1,989,250	198 198	646 1,989,448	646 1,989,448	851,581	646 2,841,029
Distribution to owners of the Holding Company:	•	-	1,909,250	190	1,909,440	1,303,440	031,301	2,041,029
-Final dividend @ 35% (Rs. 3.50 per share) for the year ended 30 June 2016	-	-	(419,624)		(419,624)	(419,624)	-	(419,624)
-Interim dividend @ 25% (Rs. 2.50 per share) for the year ending 30 June 2017	-	-	(299,732)	-	(299,732)	(299,732)	-	(299,732)
Total transactions with owners of the Holding Company	-	-	(719,356)	•	(719,356)	(719,356)	-	(719,356)
Final dividend @ 10% (Re. 1.25 per share) attributable to non controlling interest	-	-	-	-	-		(237,431)	(237,431)
Transfer from surplus on revaluation on disposal of fixed assets - net of deferred tax	-	-	8,321		8,321	8,321	-	8,321
Transfer from surplus on revaluation of property, plant and equipment - net of deferred tax	-	-	70,140	-	70,140	70,140	6,690	76,830
Balance as at 31 March 2017	1,198,926	2,991,258	2,993,095	(1,053)	5,983,300	7,182,226	3,313,024	10,495,251

The annexed notes 1 to 26 form an integral part of this condensed interim consolidated financial information.

Fuad Azim Hashimi
Director & Chairman
Board Audit Committee

Nadir Akbarali Jamal Chief Financial Officer

Notes to the Condensed Interim Consolidated Financial Information (Un-audited)

For the nine months period ended 31 March 2017

1. THE GROUP AND ITS OPERATIONS

- 1.1 The Group consists of International Industries Limited, the Holding Company, and International Steels Limited, IIL Australia PTY Limited and IIL Stainless Steel (Private) Limited (the Subsidiary Companies) (together referred to as "the Group" and individually as "Group Entities") and the Group's interest in its equity-accounted investee namely Pakistan Cables Limited.
- 1.2 International Industries Limited was incorporated in Pakistan in 1948 and is quoted on the Pakistan Stock Exchange. It is in the business of manufacturing and marketing galvanized steel pipes, precision steel tubes, API line pipes and polyethylene pipes. Its registered office is situated at 101, Beaumont Plaza, 10, Beaumont Road, Karachi 75530.
- 1.3 International Steels Limited was incorporated in Pakistan in 2007 as an unlisted company under the Companies Ordinance, 1984 and is domiciled in the province of Sindh. Subsequent to the sale of shares by the Holding Company to the general public under an Initial Public Offer, it was listed on the Pakistan Stock Exchange on 1 June 2011. Its primary activity is the manufacturing of cold rolled steel coils and galvanized sheets. It commenced commercial operations on 1 January 2011. Its registered office is situated at 101, Beaumont Plaza, 10, Beaumont Road, Karachi 75530.
- 1.4 IIL Australia PTY Limited (IIL Australia) was incorporated in Victoria, Australia on 2 May 2014 and is in the business of distribution and marketing of galvanized steel pipes, precision steel tubes and pre-galvanized pipes. The registered office is situated at 101 103, Abbot Road, Hallam, Victoria 3803 Australia.
- 1.5 IIL Stainless Steel (Private) Limited (IIL-SS) was incorporated in Pakistan on 28 November 2014 and is in the business of manufaturing and marketing stainless steel pipe. The registered office is situated at 101, Beaumont Plaza, 10, Beaumont Road, Karachi 75530.
- **1.6** Details of the Group's equity-accounted investee are given in note 5 to this condensed interim consolidated financial information.

2. BASIS OF PREPARATION

2.1 This condensed interim consolidated financial information has been prepared from the information available in the condensed un-audited separate financial information of the Holding Company for the nine months period ended 31 March 2017 and the condensed un-audited financial information of the Subsidiary Companies for the nine months period ended 31 March 2017.

Detail regarding the financial information of the equity-accounted investee used in the preparation of this condensed interim consolidated financial information is given in note 5.

2.2 Statement of Compliance

This interim consolidated financial information has been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Companies Ordinance, 1984 and the provisions of and irectives issued under the Ordinance. In case requirements differ, the provisions of or directive issued under the Ordinance shall prevail.



- 2.3 This condensed interim consolidated financial information is presented in Pakistan Rupees which is also the Group's functional currency. All financial information presented has been rounded off to the nearest thousand Rupee.
- 2.4 This condensed interim consolidated financial information is being submitted to the shareholders as required by listing regulations of the Pakistan Stock Exchange and Section 245 of the Companies Ordinance, 1984.
- 2.5 Estimates and judgements made by the Group in the preparation of this condensed interim consolidated financial information are the same as those that were applied to the audited annual separate financial statements of the Group Entities as at and for the year ended 30 June 2016.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

3.1 Basis of consolidation

3.1.1 Investment in subsidiaries

Subsidiaries are entities controlled by the Group. Subsidiaries are those entities over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than fifty percent of the voting rights. The financial statements of subsdiaries are included in the consolidated financial information from the date that control commences until the date that controls ceases.

The financial information of subsidiaries is prepared for the same reporting period as the Holding Company, using consistent accounting policies and changes are made where necessary to align them with the policies adopted by the Holding Company.

The assets and liabilities of subsidiaries are consolidated on a line by line basis. The carrying value of the investments held by the Holding Company is eliminated against the subsidiaries' shareholders' equity in the consolidated financial statements. All material intra-group balances, transactions and unrealised gains and losses resulting from intra-group transactions and dividends are eliminated in full.

Non-controlling interest is that portion of equity in a subsidiary that is not attributable, directly or indirectly, to the Holding Company. Non-controlling interests are presented as a separate item in the condensed interim consolidated financial information.

3.1.2 Investment in associate

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. Significant influence is presumed to exist when the Group holds between 20 and 50 percent of the voting power of another entity.

Investments in associates are accounted for by using the equity method (equity-accounted investees) and are recognised initially at cost. The cost of the investment includes transaction costs. The consolidated financial information include the Group's share of an associate's post- acquisition profit or loss and other comprehensive income, after adjustments to align the accounting policies with those of the Group, from the date that significant influence commences until the date that significant influence ceases. Where there has been a change recognised directly in the equity of an associate, the Group recognises its share of any changes and discloses this, when applicable, in the Statement of Changes in Equity.

The financial statements of associates used for equity-accounting are prepared with a difference of three months from the reporting period of the Group.

4. PROPERTY, PLANT AND EQUIPMENT

••	PROPERTY, PLANT AND EQUIPMENT			
		Operating assets	Capital work- in-progress	Total
		(Rupees in '000)	
	Cost / revalued amount	`		
	Opening balance	21,926,842	238,670	22,165,512
	Additions	549,067	1,113,457	1,662,524
	Translate reserve	42	-	42
	Disposal / transfers / adjustments	(59,716)	(549,067)	(608,783)
		22,416,235	803,060	23,219,295
	Accumulated depreciation			
	Opening balance	(4,600,717)	- 1	(4,600,717)
	Disposal / adjustments	67,293	- 1	67,293
	Charge for the period	(867,399)	-	(867,399)
		(5,400,823)	-	(5,400,823)
	Written down value as at			
	31 March 2017 (Un-audited)	17,015,412	803,060	17,818,472
	Written down value			
	as at 30 June 2016 (Audited)	17,326,125	238,670	17,564,795
5.	INVESTMENT IN EQUITY -	Note	(Un-audited)	(Audited)
5.	ACCOUNTED INVESTEE	NOLE	31 March	30 June
	ACCOUNTED INVESTEE		2017	2016
			2017	2010
			(Rupees	in '000)
	Pakistan Cables Limited - associate compa	any <i>5.1</i>	305,088	270,097

5.1 This represents the Holding Company's investment in Pakistan Cables Limited (PCL), a company incorporated in Pakistan. The Holding Company has invested in 2,425,913 shares (30 June 2016: 2,425,913 shares) of the Associate Company and holds 8.52% (30 June 2016: 8.52%) ownership interest in PCL.

The Chief Executive Officer of PCL is Mr. Kamal A. Chinoy. The market value as at 31 March 2017 was Rs. 716.348 million (30 June 2016: Rs. 413.667 million). The share of profit after acquisition is recognised based on PCL's unaudited financial statements as at 31 December 2016. The latest financial statements of the Associated Company as at 31 March 2017 are not presently available.

6.	STOCK-IN-TRADE	(Un-audited) 31 March 2017	(Audited) 30 June 2016
		(Rupees i	in '000)
	Raw material - in hand	7,072,178	3,802,345
	- in transit	3,374,713	1,501,737
		10,446,890	5,304,082
	Work-in-process	1,625,204	1,128,175
	Finished goods	4,229,267	2,963,371
	By-products	14,514	28,108
	Scrap material	76,500	65,815
		16,392,375	9,489,551



6.1 Raw material of Holding Company amounting to Rs.1.5 million (30 June 2016: Rs.2.7 million) as at 31 March 2017 was held at vendor premises for the production of pipe caps.

		(Un-audited) 31 March 2017	(Audited) 30 June 2016
7.	TRADE DEBTS	(Rupees	in '000)
	Considered good: - secured - unsecured	984,729 1,746,735 2,731,464	990,548 1,046,166 2,036,714
	Considered doubtful	163,476	109,142
	Provision for doubtful debts	2,894,940 (163,476) 2,731,464	2,145,856 (109,142) 2,036,714
8.	ADVANCES		
	Considered good: - Suppliers and service providers - Employees for business related expenses	177,648 5,335 182,983	191,512 1,295 192,807
9.	TRADE DEPOSITS AND SHORT-TERM PREPAYMENTS		
	Trade deposits Short-term prepayments	14,886 30,281 45,167	9,488 9,675 19,163
10.	OTHER RECEIVABLES		
	Considered good: Receivable for transmission of electricity to K- Electric Limited - unsecured Receivable from Workers' Welfare Fund on account of excess	48,460	49,011
	allocation of Workers' Profit Participation Fund in earlier periods - Others	25,940 7,421	25,940 2,096
	- Others	81,821	77,047
	 Provision for receivable from Workers' Welfare Fund on account of excess allocation of Workers' Profit Participation Fund in earlier periods 	(25,940)	-
		55,881	77,047
11	RESERVES		
	General Reserves	2,991,258	2,991,258
	Unappropriated profit	2,993,096	1,644,740
		5,984,354	4,635,998

12.	LONG-TERM FINANCING - secured	Note	(Un-audited) 31 March 2017	(Audited) 30 June 2016
	Long-term finances utilised under		(Rupees	in '000)
	mark-up arrangements - Conventional - Islamic	12.1 - 12.4 12.5 - 12.7	3,976,472 2,220,833	4,290,248 1,650,000
	Current portion of long-term financing shown under current liabilities		6,197,305	5,940,248
	- Conventional - Islamic	12.1 - 12.4 12.5 - 12.7	(605,746) (658,324) 4,933,235	(457,221) (400,000) 5,083,027

Conventional

- 12.1 The Holding Company has an approved facility under long term finance facility of an amount aggregating Rs. 550 million. As at March 31, 2017 the holding company has outstanding of Rs. 540.8 million (30 June 2016: Rs. 546.3 million) from commercial bank. The facility is secured by way of a mortgage on all present and furture land and buildings, located at plot number LX-15 &16 and HX-7/4, Landhi Industrial Estate, Karachi and Survey No.402, 405-406, Dehsharabi, Landhi Town, Karachi.
- **12.2** Long term finance amounting to Rs. 1,963.4 million (30 June 2016: 1,988.4 million) has been obtained from commercial banks by Subsidiary Company (ISL) and is secured by way of first pari passu charge over fixed assets of the Subsidiary Company.
- **12.3** Long term finance amounting to Rs 622.2 million (30 June 2016: Rs. 755.6 million) has been obtained by Subsidiary Company (ISL) from commercial bank and is secured way of first pari passu charge over fixed assets of the Subsidiary Company.
- **12.4** Long term finance amounting to Rs. 849.8 million (30 June 2016: 1,000 million) has been obtained by Subsidiary Company (ISL) from commercial bank and is secured way of first pari passu charge over fixed assets of the Subsidiary Company.

Islamic

- 12.5 The Holding Company has obtained long term financing utilised under diminishing musharakah arrangement and is secured by way of mortgage on all present and future land and buildings, located at plot no. LX-15&16 and H/X-7/4, Landhi Industrial Estate, Karachi and Survey no.402, 405-406, Dehsharabi, Landhi Town, Karachi.
- 12.6 Long term finance amounting to Rs 812.5 million (30 June 2016: 1,000 million) has been obtained by Subsidiary Company (ISL) from Islamic financial instituition and is secured way of first pari passu charge over fixed assets of the Subsidiary Company.
- 12.7 Long term finance amounting to Rs. 833.3 million (30 June 2016: nil) has been obtained by Subsidiary Company (ISL) from Islamic financial instituition and is secured way of first pari passu charge over fixed assets of the Subsidiary Company.



		Note	(Un-audited) 31 March 2017	(Audited) 30 June 2016
13.	TRADE AND OTHER PAYABLES		(Rupee	s in '000)
	Trade creditors	13.1	6,131,509	3,751,982
	Bills payable		-	480,618
	Derivative financial liabilities		-	8,286
	Sales commision payable		62,908	34,653
	Provision for Government Levies		257	409
	Accrued expenses		1,789,211	1,219,967
	Provision for Infrastructure Cess	13.2	789,096	630,056
	Short-term compensated absences Advances from customers		12,841 514,053	13,000 250,855
	Workers' Profit Participation Fund		259,894	23,117
	Workers' Welfare Fund		183,385	79,587
	Unclaimed dividends		20,912	17,033
	Unclaimed dividend attributable to non			
	controlling interest		685	384
	Others		178,501	61,295
			9,943,251	6,571,242
13.1	This includes an amount of Rs. 5,017.2 million payable to (2016: 3,299.7 million)	o Grou	ups's associate	ed comapanies
13.2	Provision for Infrastructure Cess (Refer note 15.1.2)			
	Opening balance		630,056	508,210
	Charge for the period		159,040	121,846
	Closing balance		789,096	630,056
14.	SHORT-TERM BORROWINGS - secured CONVENTIONAL			
	Running finance under mark-up arrangement from bank		527,606	2,819,923
	Short-term borrowing under Money Market Scheme Short-term running finance under Export Refinance	14.2	1,724,443	243,223
	Scheme	14.3	3,471,500	2,000,000
	Running finance under FE-25 Import Scheme	14.4	555,718	166,248
	Book overdraft		137,973	30,611
	ISLAMIC			
	Short-term finance under Running Musharakah	14.5	1,105,670	686,190
	Short-term finance under Term Musharaka		7 500 040	820,809
			7,522,910	6,767,004

- 14.1 The facilities for running finance under mark-up arrangements, available to the Group Entities from various commercial banks, amounted to Rs. 9,639 million (30 June 2016: Rs.8,993 million) and are for the purpose of meeting working capital requirements The rates of mark-up on these finances obtained by the Holding company range from 6.22% to 7.76% per annum (2016: 6.75% to 7.89% per annum). The rates of mark-up on these finances obtained by Subsidiary Company (ISL) ranges from 5.89% to 8.00% per annum (2016: 6.04% to 9.68% per annum).
- 14.2 The Holding Company has obtained facilities for short-term borrowing under Money Market Scheme financing from various commercial banks under mark-up arrangements amounted to Rs. 4,314 million (30 June 2016: Rs. 4,414 million). The rate of markup on these finance ranges from 6.00% to 6.14% per annum (30 June 2016: 6.16% 6.55%) per annum.
- 14.3 The Group Entities have borrowed short-term running finance under Export Refinance Scheme offered by the State Bank of Pakistan. The facilities availed are for an amount of Rs. 3,471 (30 June 2016: Rs.2,000 million). The rates of mark-up on these facilities range from 2.15% to 2.20 % per annum (30 June 2016: 3.80% to 4.00% per annum).
- 14.4 The Holding Company has borrowed short-term running finance under Foreign Exchange Circular No.25 dated 20 June 1998 from various commercial banks for the purpose of meeting import requirements. The facilities availed is for an amount of USD 5 million equivalent to Rs.556 million (30 June 2016: USD 1.6 million equivalent to Rs. 166 million). The rate of markup on these facilities is 2.1% per annum. (30 June 2016: 2% to 4% per annum).
- 14.5 The Group has obtained facilities for short term finance under Running Musharakah. The rate of profit on these finances obtained by the Holding Company is 6.32% per annum (2016: 6.16%) per annum. The rate of profit on these finance obtained by the Subsidiary Company is 6.11% 6.24% per annum (2016: 6.55% to 7.18%) per annum. The facility matures within twelve months and is renewable.
- 14.6 All running finances and short-term borrowing facilities are secured by way of hypothecation of all present and future fixed assets (excluding lands and building) and present and future current and movebale assets of Holding Company and joint and pari passu charges over current assets of the Subsidiary Company (ISL).
- 14.7 The Holding Company has issued a corporate guarantee to commercial bank for securing funded and unfunded facilities of Rs.125 million each for its wholly owned Subsidiary Company IIL Stainless Steels (Private) Limited. The facilities are secured by way of hypothecation of all present and future current and moveable assets.
- **14.8** As at 31 March 2017, the unavailed facilities from the above borrowings amounted to Rs.15,484 million. (30 June 2016: Rs 15,702 million).



15. CONTINGENCIES AND COMMITMENTS

15.1 Contingencies

15.1.1 During the year 2015, Government passed a new law "Gas Infrastructure Development Cess Act 2015" by virtue of which all prior enactments have been declared infructuous. The said Act levies GIDC at Rs 200/MMBTU on captive power consumption effective 1 July 2011 and at Rs.100/MMBTU on industrial connection from the date of passing of that Act. The Holding Company and Subsidiary Company (ISL) have obtained a stay order on the retrospective application of the Act from The Honourable High Court of Sindh. The management is confident of favourable outcome and therefore has not recorded a provision of Rs. 475.9 million in these financial statements. However, the applicable cess has been recognised after the passage of the Act. Inspite of a decision of the High Court of Sindh on 26th October 2016 which held that GIDC Act 2015 ultra vires the constituition, SSGC has filed an intra-court before the Divisional Bench of Sindh High Court.

Further, the Holding Company and the Subsidiary Company (ISL) have not recognized GIDC amounting to Rs. 753 million pertaining to period from 01 July 2011 to 31 March 2017 with respect to its captive power plant from which power generation is supplied to K-Electric Limited. The Holding Company and the Subsidiary Company (ISL) consider that, in the event such levy is imposed, they shall recover GIDC from K-Electric Limited through fuel adjustments after getting requisite approval from National Electric Power Regulatory Authority (NEPRA).

- 15.1.2 The Holding Company has reversed the provision for the levy of Infrastructure Cess amounting to Rs. 107 million in 2009 on the basis of a decision of the Sindh High Court which declared the levy of Infrastructure Cess before 28 December 2006 as void and invalid. However, the Excise and Taxation Department (the Department) has filed an appeal before the Supreme Court of Pakistan against such order. As such the guarantee against this amount has not vet been returned. In May 2011, the Supreme Court disposed-off the appeal with a joint statement of the parties and hence the case was referred back to the High Court. On 31 May 2011, the High Court has granted an interim relief for return of Bank Guarantees (BG) on the consignments released upto 27 December 2006 and any BG submitted after 27 December 2006 shall be encashed to the extent of 50% of the guarantee amount only with balance kept intact till the disposal of petition. If the Court upholds the applicability of Fifth Version of the law and its retrospective effect, the authorities will be entitled to claim the amounts due. Bank guarantees amounting to Rs. 926.4 million (30 June 2016: Rs. 760 million) which includes Rs. 107 million mentioned above have been provided to the Department in this regard by the Holding Company and Subsidiary Company (ISL). However, a provision to the extent of amount utilized from the limit of guarantee has also been provided for by the Holding Company and Subsidiary Company on prudent basis (note: 13.2).
- 15.1.3 Guarantees issued by the Holding Company and Subsidiary Company (ISL) to various service providers amounting to Rs.557 million (30 June 2016: Rs.464 million) as security for continued provision of services.
- **15.1.4** The Group's share of associate's contingent liability is Rs.54.1 million (30 June 2016: Rs.46.5 million).
- **15.1.5** The Holding Company has issued post dated cheques in favour of Nazir High Court amounted to Rs.11.6 million (30 June 2016: Rs. nil). The Subsidiary Company has issued guarantees and post dated cheques in favour of Nazir High Court amounted to Rs. 126.9 million (30 June 2016: Rs. 2.6 million).

Holding Company

- 15.1.5 Custom duties amounting to Rs.51 million (30 June 2016: Rs. 52 million) on import of raw material shall be payable by the Holding Company in case of non-fulfillment of certain conditions imposed by the customs authorities under SRO 565(1) / 2006. The Holding Company has provided post-dated cheques in favor of the Collector of Customs which are, in normal course of business, to be returned to the Holding Company after fulfilment of stipulated conditions. The Holding Company has fulfilled the conditions for the aforementioned duties and is making effort to retrieve the associated post-dated cheques from the custom authorities.
- 15.1.6 An amount of Rs. 375 million was claimed by the customs authorities as duty rate differential on imports made by the Holding Company during 2005-10 due to an anomaly in SRO 565(1) / 2006 Serial 88. Since then, the anomoly has been rectified. The Holding Company filed a petition with the Sindh High Court in 2010 for an injunction and as is awaiting the final judgement.
- 15.1.7 The customs authorities have charged a redemption fine of Rs. 83 million on the clearance of an imported raw material consignment in 2006. The Holding Company has filed an appeal before the Sindh High Court, which has set aside the examination reports including the subsequent order produced by the customs authorities, and ordered the authorities to re-examine the matter afresh. However, the customs authorities have filed an application for leave to appeal against the order of the High Court. The management anticipates that the chances of admission of such appeal are remote.
- 15.1.8 The Model Collectorate of Customs (MCC), Peshawar stopped the exports of the Company goods to Afghanistan under the pretext that SRO 190(I) / 2002 dated 2 April 2002 on the account of non-payment of 17% Sales Tax. A Constitutional Petition in the Sindh High Court (SHC) on 1 October 2015 arguing that there is no sales tax on exports to Afghanistan as per manufacturing bond rules SRO 450(I) / 2015 and that SRO 190 issued in 2002 was never implemented and hence under the Sales Tax Act 1990 no such liability could be raised at this stage. The SHC granted a stay order by allowing our exports to Afghanistan subject to depositing bank guarantees worth Rs. 6.2 million (i.e. value of disputed sales tax amount) before the Nazir of the SHC. On 30 October 2015 FBR issued a clarification as to the applicability of SRO 190(I) / 2002 and stated that exports made to Afghanistan does not attract the levy of sales tax. The same has already been filed before the SHC and disposal of the case along with return of the said bank guarantees is awaited.

Subsidiary Company (ISL)

15.1.9 Section 113(2)(c) of the Income Tax Ordinance, 2001 was interpreted by a Divisional Bench of the High Court of Sindh in the Income Tax Reference Application (ITRA) No. 132 of 2011 dated 07 May 2013, whereby it was held that the benefit of carry forward of Minimum Tax is only available in the situation where the actual tax payable (on the basis of net income) in a tax year is less than Minimum Tax. Therefore, where there is no tax payable due to brought forward tax losses, minimum tax could not be carried forward for adjustment with future tax liability.

The Subsidiary Company based on legal counsels' advice considered that certain strong grounds are available whereby the aforesaid decision can be challenged in a Larger Bench of the High Court of Sindh or the Supreme Court of Pakistan. A leave to appeal against the aforesaid decision has already been filed before the Supreme Court of Pakistan by other companies which is pending for hearing. In view of above, the Subsidiary Company is confident that the ultimate outcome in this regard would be favourable.



Further, based on the tax expert's advice obtained during the quarter, accumulated minimum tax liability under section 113 of the Income Tax Ordinance, 2001 (the Ordinance) of Rs. 431 million was determined from the tax year 2013 till 2015 and an amount of Rs. 248 million on account of Alternate Corporate Tax (ACT) for the tax year 2016 under section 113(C) of the Ordinance. However, based on the assessment and estimation for availability of sufficient taxable profits on the basis of 5 years projections and tax credits available to the Company under section 65(B) of the Income Tax Ordinance, 2001, accumulated minimum tax liability and alternate corporate tax net of tax credit under section 65(B) amounting to Rs. 157 million has not been recorded in this condensed interim financial information for the period ended 31 March 2017.

Additionally, during the period, provision for taxation has been made based on the income for the period determined in accordance with the prevailing law for taxation of income. The charge for tax is calculated using prevailing tax rates.

15.2 Commitments

Group

- **15.2.1** Capital expenditure commitments of the Group Entities outstanding as at 31 March 2017 amounted to Rs.1,092.3 million (30 June 2016: Rs.442.77 million).
- **15.2.2** Commitments under letters of credit established by the Group Entities for raw material and spares as at 31 March 2017 to Rs. 11,043.7 million (30 June 2016: Rs.6,676 million).
- **15.2.3** The unavailed facilities for opening letters of credit and guarantees from banks as at 31 March 2017 amounted to Rs. 13,379 million (30 June 2016: 15,817 million) and Rs. 418 million (30 June 2016: 560 million) respectively.

Holding Company

15.2.4 Commitments under purchase contracts as at 31 March 2017 amounted to Rs. 319.5 million (30 June 2016: Rs.558.2 million).

16.	NET SALES	Nine months	period ended	Quarter	ended
		31 March	31 March	31 March	31 March
		2017	2016	2017	2016
			(Rupees	in '000)	
	Local	32,756,107	23,883,452	11,793,888	9,895,559
	Export	5,518,202	4,881,391	1,715,577	1,817,409
	•	38,274,309	28,764,843	13,509,465	11,712,968
	Toll Manufacturing	(1,796)	2,657	(2,604)	615
	Sales Tax	(4,794,169)	(3,613,348)	(1,742,806)	(1,491,161)
	Trade discounts	(374,652)	(404,153)	(108,125)	(148,879)
	Sales discount and commission	(573,440)	(446,536)	(230,902)	(179,353)
		(5,742,261)	(4,464,037)	(2,081,833)	(1,819,393)
		32,530,252	24,303,463	11,425,028	9,894,190

Simple S	17.	COST OF SALES	Nine months	period ended	Quarter	ended
Copening stock of raw material and work-in-process		•				
Opening stock of raw material and work-in-process						
Opening stock of raw material and work-in-process Purchases 4,930,520 4,321,027 6,700,628 3,194,047 Purchases 29,134,201 18,503,241 12,302,965 8,248,873 331,642 236,167 Rent, rates and taxes 1,586 1,586 1,581 1,581 331,642 236,167 Security and janitorial Insurance 18,944 17,697 6,542 4,27 4,27 4,27 4,27 6,542 4,27 4,27 6,542 4,27 8,28 2,95 339,410 363,899 1,17 1,17,697 6,542 4,27 4,27 4,27 6,542 4,27 4,27 4,27 4,27 4,27 4,27 4,27 4,28 4,28 2,29 339,410 363,899 1,17		_		(Rupees i	n '000)	
Purchases 29,134,201 18,503,241 12,302,965 8,248,873 Salaries, wages and benefits Rent, rates and taxes 1,586 1,651 366 780				• •		
Salaries, wages and benefits Rent, rates and taxes 1,586 1,651 366 780		. •				
Rent, rates and taxes 1,586 1,651 366 368,399 180 1,651 368,399 180 180,399						
Electricity, gas and water 991,288 882,295 339,410 363,899 Insurance 18,944 17,697 6,542 4,276 Security and janitorial 33,273 36,017 11,704 12,170 Depreciation and amortisation 805,771 641,183 266,264 231,842 Stores and spares consumed 115,667 123,038 41,572 46,045 Stores and spares scrapped 24,631 -		-				
Insurance 18,944 17,897 6,542 4,276 Security and janitorial 33,273 36,017 11,704 12,170						
Security and janitorial 33,273 36,017 11,704 12,170						
Depreciation and amortisation Stores and spares consumed 115,667 123,038 41,572 46,045 4					,	,
Stores and spares consumed 115,667 123,038 41,572 46,045 Stores and spares scrapped 24,631						
Stores and spares scrapped Repairs and maintenance 133,781 140,175 50,142 53,447 Postage, telephone and stationery 10,490 13,710 (167) 5,407 Vehicle, travel and conveyance 22,296 24,995 7,140 9,205 Internal material handling 34,360 27,426 15,183 10,731 Environment controlling expense 1,487 1,249 482 414 Sundries 8,981 10,620 990 5,381 Toll manufacturing charges 13,206 2,762 11,265 1,001 Stock written down to NRV 10,473 569,640 (569,640) (295,491) Sale of scrap generated during production 1,248,835 (791,561) (569,640) (295,491) Closing stock of raw material and work-in-process 6,897,382 (4,327,300) 27,214,409 20,428,788 10,819,106 7,811,367 Finished goods and by-products : Opening stock 2,941,351 (1,504,800) 2,742,7300 2,742,7300 2,7536,088 2,536,058 (2,507,419) (2,063,131) (4,446,151) (4,446,151						
Repairs and maintenance				•		46,045
Postage, telephone and stationery 10,490 13,710 (167) 5,407 Vehicle, travel and conveyance 22,296 24,995 7,140 9,205 Internal material handling 34,360 27,426 15,183 10,731 Environment controlling expense 1,487 1,249 482 414 Sundries 8,981 10,620 990 5,381 Toll manufacturing charges 13,206 2,762 11,265 1,001 Stock written down to NRV - 10,473 - 10,473 (596,640) (295,491) (295,						<u>-</u>
Vehicle, travel and conveyance Internal material handling 32,960 24,995 7,140 9,205 Internal material handling 34,360 27,426 15,183 10,731 Environment controlling expense 1,487 1,249 482 414 Sundries 8,981 10,620 990 5,381 Toll manufacturing charges 13,206 2,762 11,265 1,001 Stock written down to NRV - 10,473 - 10,473 Sale of scrap generated during production (1,248,835) (791,561) (569,640) (295,491) Closing stock of raw material and work-in-process (8,697,382) (4,327,300) (8,697,382) (4,327,300) Cost of goods and by-products : Opening stock 2,941,351 3,081,662 2,536,058 2,507,419 Closing stock 2,941,351 (1,504,800) 1,018,531 (2,063,131) (2,063,131) (2,063,131) (2,063,131) (2,063,131) (2,063,131) (2,063,131) (2,063,131) (2,063,131) (2,063,131) (2,063,131) (2,063,131) (2,063,131)					-	
Internal material handling 34,360 27,426 15,183 10,731 Environment controlling expense 1,487 1,249 482 414 Sundries 8,981 10,620 990 5,381 Toll manufacturing charges 13,206 2,762 11,265 1,001 Stock written down to NRV - 10,473 - 10,473 Sale of scrap generated during production (1,248,835) (791,561) (569,640) (295,491) (295,491) (295,491) (295,491) (295,491) (295,491) (295,491) (296,491)				,		
Environment controlling expense \$ 1,487 \$ 1,249 \$ 482 \$ 414 \$ Sundries \$ 8,981 \$ 10,620 \$ 990 \$ 5,381 \$ Toll manufacturing charges \$ 13,206 \$ 2,762 \$ 11,265 \$ 1,001 \$ Stock written down to NRV \$ - 10,473 \$ - 10,473 \$ Sale of scrap generated during production \$ (1,248,835) \$ (791,561) \$ (569,640) \$ (295,491) \$ \$ (295,491) \$ \$ (295,491) \$ (29						
Sundries R,981 10,620 990 5,381 Toll manufacturing charges 13,206 2,762 11,265 1,001 10,473 5 10,473 10,474 10,			•			
Toll manufacturing charges 13,206 2,762 11,265 1,001 10,473		. .				
Stock written down to NRV Sale of scrap generated during production (1,248,835) (791,561) (569,640) (295,491) (2				,		
Sale of scrap generated during production			13,206	,	11,265	
Closing stock of raw material and work-in-process Cost of goods manufactured 27,214,409 24,756,088 (4,327,300) (4,32			-		(======================================	
Closing stock of raw material and work-in-process Cost of goods manufactured 27,214,409 20,428,788 10,819,106 7,811,367 7,811,367		Sale of scrap generated during production	(1,248,835)	(791,561)	(569,640)	(295,491)
Cost of goods manufactured 27,214,409 20,428,788 10,819,106 7,811,367						, ,
Finished goods and by-products : Opening stock Closing sto						
Opening stock Closing stock 2,941,351 (4,446,151) 3,081,662 (2,063,131) 2,536,058 (4,446,151) 2,507,419 (2,063,131) 18 SELLING & DISTRIBUTION EXPENSES 384,822 25,709,609 384,822 21,447,319 209,208 8,909,013 130,610 8,255,655 Freight and forwarding expenses 545,258 384,822 384,822 209,208 130,610 41,649 Salaries, wages and benefits 163,643 4,199 1,765 1,099 1,999 390 Electricity, gas and water 4,961 4,961 4,383 4,383 1,360 1,166 1,166 Insurance 5,989 1,511 2,582 2582 540 Depreciation and amortisation 12,380 11,690 3,653 3,653 4,238 Repair and maintenance 2,067 4,263 1,067 27,321 789 358 358 4,238 Advertising and sales promotion 54,263 27,321 27,321 12,848 10,949 10,949 Postage, telephone and stationery 7,241 6,276 2,877 2,877 2,449 2,449 2,449 Office supplies 77 48 15 15 15 4,270 Vehicle, travel and conveyance 20,735 21,489 7,888 7,888 6,427 Provision for doubtful debts-net		Cost of goods manufactured	27,214,409	20,428,788	10,819,106	7,811,367
Opening stock Closing stock 2,941,351 (4,446,151) 3,081,662 (2,063,131) 2,536,058 (4,446,151) 2,507,419 (2,063,131) 18 SELLING & DISTRIBUTION EXPENSES 384,822 25,709,609 384,822 21,447,319 209,208 8,909,013 130,610 8,255,655 Freight and forwarding expenses 545,258 384,822 384,822 209,208 130,610 41,649 Salaries, wages and benefits 163,643 4,199 1,765 1,099 1,999 390 Electricity, gas and water 4,961 4,961 4,383 4,383 1,360 1,166 1,166 Insurance 5,989 1,511 2,582 2582 540 Depreciation and amortisation 12,380 11,690 3,653 3,653 4,238 Repair and maintenance 2,067 4,263 1,067 27,321 789 358 358 4,238 Advertising and sales promotion 54,263 27,321 27,321 12,848 10,949 10,949 Postage, telephone and stationery 7,241 6,276 2,877 2,877 2,449 2,449 2,449 Office supplies 77 48 15 15 15 4,270 Vehicle, travel and conveyance 20,735 21,489 7,888 7,888 6,427 Provision for doubtful debts-net		Finished goods and by-products :				
Closing stock			2.941.351	3.081.662	2.536.058	2.507.419
1,504,800 21,018,531 (1,910,093) 444,288 255,655 25,709,609 21,447,319 8,909,013 8,255,655 8,255,655 8,255,655 8,255,655 8,255,655 8,255,655 8,255,655 8,255,258 8,255,655 8,2						
25,709,609 21,447,319 8,909,013 8,255,655 18 SELLING & DISTRIBUTION EXPENSES Freight and forwarding expenses 545,258 384,822 209,208 130,610 Salaries, wages and benefits 163,643 126,697 60,790 41,649 Rent, rates and taxes 4,199 1,765 1,099 390 Electricity, gas and water 4,961 4,383 1,360 1,166 Insurance 5,989 1,511 2,582 540 Depreciation and amortisation 12,380 11,690 3,653 4,238 Repair and maintenance 2,067 1,067 789 358 Advertising and sales promotion 54,263 27,321 12,848 10,949 Postage, telephone and stationery 7,241 6,276 2,877 2,449 Office supplies 77 48 15 15 Vehicle, travel and conveyance 20,735 21,489 7,888 6,427 Provision for doubtful debts-net 51,295 42,470 17,89						
Freight and forwarding expenses 545,258 384,822 209,208 130,610 Salaries, wages and benefits 163,643 126,697 60,790 41,649 Rent, rates and taxes 4,199 1,765 1,099 390 Electricity, gas and water 4,961 4,383 1,360 1,166 Insurance 5,989 1,511 2,582 540 Depreciation and amortisation 12,380 11,690 3,653 4,238 Repair and maintenance 2,067 1,067 789 358 Advertising and sales promotion 54,263 27,321 12,848 10,949 Postage, telephone and stationery 7,241 6,276 2,877 2,449 Office supplies 77 48 15 15 Vehicle, travel and conveyance 20,735 21,489 7,888 6,427 Provision for doubtful debts-net 51,295 42,470 17,895 28,900						
Freight and forwarding expenses 545,258 384,822 209,208 130,610 Salaries, wages and benefits 163,643 126,697 60,790 41,649 Rent, rates and taxes 4,199 1,765 1,099 390 Electricity, gas and water 4,961 4,383 1,360 1,166 Insurance 5,989 1,511 2,582 540 Depreciation and amortisation 12,380 11,690 3,653 4,238 Repair and maintenance 2,067 1,067 789 358 Advertising and sales promotion 54,263 27,321 12,848 10,949 Postage, telephone and stationery 7,241 6,276 2,877 2,449 Office supplies 77 48 15 15 Vehicle, travel and conveyance 20,735 21,489 7,888 6,427 Provision for doubtful debts-net 51,295 42,470 17,895 28,900						
Salaries, wages and benefits 163,643 126,697 60,790 41,649 Rent, rates and taxes 4,199 1,765 1,099 390 Electricity, gas and water 4,961 4,383 1,360 1,166 Insurance 5,989 1,511 2,582 540 Depreciation and amortisation 12,380 11,690 3,653 4,238 Repair and maintenance 2,067 1,067 789 358 Advertising and sales promotion 54,263 27,321 12,848 10,949 Postage, telephone and stationery 7,241 6,276 2,877 2,449 Office supplies 77 48 15 15 Vehicle, travel and conveyance 20,735 21,489 7,888 6,427 Provision for doubtful debts-net 51,295 42,470 17,895 28,900	18	SELLING & DISTRIBUTION EXPENSES				
Rent, rates and taxes 4,199 1,765 1,099 390 Electricity, gas and water 4,961 4,383 1,360 1,166 Insurance 5,989 1,511 2,582 540 Depreciation and amortisation 12,380 11,690 3,653 4,238 Repair and maintenance 2,067 1,067 789 358 Advertising and sales promotion 54,263 27,321 12,848 10,949 Postage, telephone and stationery 7,241 6,276 2,877 2,449 Office supplies 77 48 15 15 Vehicle, travel and conveyance 20,735 21,489 7,888 6,427 Provision for doubtful debts-net 51,295 42,470 17,895 28,900		Freight and forwarding expenses	545,258	384,822	209,208	130,610
Electricity, gas and water 4,961 4,383 1,360 1,166 Insurance 5,989 1,511 2,582 540 Depreciation and amortisation 12,380 11,690 3,653 4,238 Repair and maintenance 2,067 1,067 789 358 Advertising and sales promotion 54,263 27,321 12,848 10,949 Postage, telephone and stationery 7,241 6,276 2,877 2,449 Office supplies 77 48 15 15 Vehicle, travel and conveyance 20,735 21,489 7,888 6,427 Provision for doubtful debts-net 51,295 42,470 17,895 28,900		Salaries, wages and benefits	163,643	126,697	60,790	41,649
Insurance 5,989 1,511 2,582 540 Depreciation and amortisation 12,380 11,690 3,653 4,238 Repair and maintenance 2,067 1,067 789 358 Advertising and sales promotion 54,263 27,321 12,848 10,949 Postage, telephone and stationery 7,241 6,276 2,877 2,449 Office supplies 77 48 15 15 Vehicle, travel and conveyance 20,735 21,489 7,888 6,427 Provision for doubtful debts-net 51,295 42,470 17,895 28,900		Rent, rates and taxes	4,199	1,765	1,099	390
Depreciation and amortisation 12,380 11,690 3,653 4,238 Repair and maintenance 2,067 1,067 789 358 Advertising and sales promotion 54,263 27,321 12,848 10,949 Postage, telephone and stationery 7,241 6,276 2,877 2,449 Office supplies 77 48 15 15 Vehicle, travel and conveyance 20,735 21,489 7,888 6,427 Provision for doubtful debts-net 51,295 42,470 17,895 28,900		Electricity, gas and water	4,961	4,383	1,360	1,166
Repair and maintenance 2,067 1,067 789 358 Advertising and sales promotion 54,263 27,321 12,848 10,949 Postage, telephone and stationery 7,241 6,276 2,877 2,449 Office supplies 77 48 15 15 Vehicle, travel and conveyance 20,735 21,489 7,888 6,427 Provision for doubtful debts-net 51,295 42,470 17,895 28,900			5,989		2,582	540
Advertising and sales promotion 54,263 27,321 12,848 10,949 Postage, telephone and stationery 7,241 6,276 2,877 2,449 Office supplies 77 48 15 15 Vehicle, travel and conveyance 20,735 21,489 7,888 6,427 Provision for doubtful debts-net 51,295 42,470 17,895 28,900		Depreciation and amortisation	12,380	11,690	3,653	4,238
Postage, telephone and stationery 7,241 6,276 2,877 2,449 Office supplies 77 48 15 15 Vehicle, travel and conveyance 20,735 21,489 7,888 6,427 Provision for doubtful debts-net 51,295 42,470 17,895 28,900			2,067	1,067	789	358
Office supplies 77 48 15 15 Vehicle, travel and conveyance 20,735 21,489 7,888 6,427 Provision for doubtful debts-net 51,295 42,470 17,895 28,900		Advertising and sales promotion	54,263	27,321	12,848	10,949
Vehicle, travel and conveyance 20,735 21,489 7,888 6,427 Provision for doubtful debts-net 51,295 42,470 17,895 28,900			7,241	6,276	2,877	2,449
Provision for doubtful debts-net 51,295 42,470 17,895 28,900						
				21,489		
A 18 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1						
		Certification and registration charges	2,158	7,246	551	1,563
Others 23,916 16,272 11,921 1,177		Others				
898,182 653,057 333,476 230,431			898,182	653,057	333,476	230,431



19	ADMINISTRATIVE EXPENSES	Nine months	period ended	Quarter	ended
		31 March	31 March	31 March	31 March
		2017	2016	2017	2016
			(Rupees	in '000)	
	Salaries, wages and benefits	244,391	198,405	90,902	61,497
	Rent, rates and taxes	2,883	1,441	1,130	125
	Electricity, gas and water	4,027	2,672	918	720
	Insurance	3,442	2,950	1,300	1,731
	Depreciation and amortisation	17,047	16,718	5,633	5,653
	Repair and maintenance	908	873	252	290
	Postage, telephone and stationery	9,089	8,700	2,409	2,294
	Office supplies	118	67	24	27
	Vehicle, travel and conveyance	10,801	7,976	3,015	3,005
	Legal and professional charges	70,148	42,919	53,491	22,348
	Certifications and registration charges	4,853	3,787	1,721	1,502
	Directors' fees	5,790	4,710	1,710	1,350
	Others	9,811	10,252	1,537	3,817
	Others	383,307	301,470	164,042	104,359
		303,307	301,470	104,042	104,559
20.	FINANCIAL CHARGES				
	Mark-up on:				
	- Long-term financing	182,777	297,422	48,191	74,496
	- Short-term borrowings	136,622	311,716	49,255	126,346
	- Running musharakah	27,853	35,689	766	938
	- Diminishing musharakah	108,428	67,592	46,284	48,635
		455,680	712,419	144,496	250,415
	Exchange loss on FE borrowing	3,854	140,616	-	3,342
	Interest on Workers' Profit Participation Fund	506	560	-	-
	Bank charges	17,971	17,926	3,461	6,037
		478,011	871,521	147,957	259,794
21.	OTHER OPERATING CHARGES				
	Auditors' remuneration	3,729	3,539	1,037	919
	Loss on derivative financial instruments	31,483	10,524	-	10,524
	Donations	40,722	14,890	22,506	8,000
	Exchange loss	-	91,468	(14,661)	9,355
	Provision for receivable from WPPF in prior periods	25,940	, -	• •	·-
	Workers' Profit Participation Fund	259,737	55,911	100,332	39,911
	Workers' Welfare Fund	103,955	22,384	40,213	16,084
	Project development expenses	9,736	3,229	4,344	3,361
	, ,	475,302	201,945	153,771	88,154

22.	OTHER INCOME	Nine months	period ended	Quarter	ended
		31 March	31 March	31 March	31 March
		2017	2016	2017	2016
			(Rupees	in '000)	
	Income / return on financial assets		` •	•	
	Interest on bank deposits	1,555	1,390	407	455
	Income from non-financial assets				
	Income from power generation - 18MW	31,834	30,459	12,210	10,594
	Income from power generation - 4MW	80,330	55,459	24,814	18,546
	Gain on disposal of property, plant and equipment	5,708	38,508	91	12,084
	Rental income	2,136	1,849	673	811
	Exchange gain / (loss) - net	39,354	29,116	32,927	11,384
	Others	19,511	20,621	14,110	7,215
		180,428	177,402	85,232	61,089
23.	TAXATION				
	Current	982,899	167,712	408,625	55,623
	Prior	136,320	-	-	-
	Deferred	831,019	54,261	260,958	280,986
		1,950,238	221,973	669,583	336,609

24. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise associated undertakings, Directors of the Group Companies, key management employees and staff retirement funds. The Group continues to have a policy whereby all transactions with related parties are entered into at commerical terms and conditions. Contributions to its defined contribution plan (Provident Fund) are made as per the terms of employment and contributions to its defined benefit plan (Gratuity Fund) are in accordance with actuarial advice. Remuneration of key management personnel is in accordance with their terms of employment Group policy.

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the entity. The Group considers its Chief Executive Officer, Chief Financial Officer, Company Secretary, Non Executive Director and departmental heads to be its key personnel. There are no transaction with key management personnel other than their terms of employment / entitlement.

Details of transactions with related parties, other than those which have been specifically disclosed elsewhere in this condensed interim consolidated financial information, are as follows:



Transactions with related parties		Nine mont	hs period end	ed Quarter	Quarter ended		
Transactions with related parties (Rupees in '000) Associated companies 568,617 1,204,781 242,976 526,273 Purchases 10,660,597 7,494,115 4,265,096 3,641,945 Reimbursement of expenses 789 - 153 - Rental income 1,566 1,489 596 631 Dividend paid 52,803 - 1,440 - Dividend received 14,556 7,278 3,639 - Associated person Sales commission expense 210 446 210 - Key management personnel Remuneration & staff retirement benefits 308,459 246,259 114,322 81,630 Staff retirement funds Contribution paid 90,845 71,266 23,981 23,166 Non- executive directors' fees 5,790 4,710 1,710 1,350 Balances with related parties (Un-audited) (Audited) 31 March 30 June 2017 2016					31 March		
Associated companies Sales 568,617 1,204,781 242,976 526,273 Purchases 10,660,597 7,494,115 4,265,096 3,641,945 Reimbursement of expenses 789 - 153 - Rental income 1,566 1,489 596 631 Dividend paid 52,803 - 1,440 - Dividend received 14,556 7,278 3,639 - Associated person Sales commission expense 210 446 210 - Key management personnel Remuneration & staff retirement benefits 308,459 246,259 114,322 81,630 Staff retirement funds Contribution paid 90,845 71,266 23,981 23,166 Non- executive directors' fees 5,790 4,710 1,710 1,350 Balances with related parties (Un-audited) (Audited) Trade debts Pakistan Cables Limited 213 272 Sumitomo Cor		2017	2016	2017	2016		
Associated companies Sales 568,617 1,204,781 242,976 526,273 Purchases 10,660,597 7,494,115 4,265,096 3,641,945 Reimbursement of expenses 789 - 153 - Rental income 1,566 1,489 596 631 Dividend paid 52,803 - 1,440 - Dividend received 14,556 7,278 3,639 - Associated person Sales commission expense 210 446 210 - Key management personnel Remuneration & staff retirement benefits 308,459 246,259 114,322 81,630 Staff retirement funds Contribution paid 90,845 71,266 23,981 23,166 Non- executive directors' fees 5,790 4,710 1,710 1,350 Balances with related parties (Un-audited) (Audited) 31 March 30 June 2017 2016	Transactions with related parties		(Rupe	ees in '000)			
Sales 568,617 Purchases 1,204,781 15 4,265,096 (3,641,945) 526,273 (3,641,945) Purchases 10,660,597 (7,494,115) (4,265,096) (3,641,945) 3,641,945 Reintal income 1,566 (1,489) (596) (631) 596 (631) Dividend paid (1,4556) (1,489) (1,440) (1,440) (1,440) - - Dividend received (1,4556) (1,4556) (1,440) (1,440) (1,440) - - Associated person (1,440) (1,4556) (1,4556) (1,440) (1,4556) (1,440) (1,440) - - Sales commission expense (1,440) (1,440) (1,440) (1,440) (1,440) - - Remuneration & staff retirement benefits (1,4556) (1,440) (1,440) (1,440) (1,440) (1,440) - - Staff retirement funds (1,440) (1,	The state of the s		` .	,			
Purchases 10,660,597 7,494,115 4,265,096 3,641,945 Reimbursement of expenses 789 - 153 - Rental income 1,566 1,489 596 631 Dividend paid 52,803 - 1,440 - Dividend received 14,556 7,278 3,639 - Associated person Sales commission expense 210 446 210 - Key management personnel Remuneration & staff retirement benefits 308,459 246,259 114,322 81,630 Staff retirement funds Contribution paid 90,845 71,266 23,981 23,166 Non- executive directors' fees 5,790 4,710 1,710 1,350 Balances with related parties (Un-audited) (Audited) 30 June 2017 2016	Associated companies						
Reimbursement of expenses 789 - 153 - 153	Sales	568,617	1,204,781	242,976	526,273		
Rental income 1,566 1,489 596 631 Dividend paid 52,803 - 1,440 - Dividend received 14,556 7,278 3,639 - Associated person 210 446 210 - Key management personnel Remuneration & staff retirement benefits 308,459 246,259 114,322 81,630 Staff retirement funds Contribution paid 90,845 71,266 23,981 23,166 Non- executive directors' fees 5,790 4,710 1,710 1,350 Balances with related parties (Un-audited) (Audited) 31 March 30 June 2017 2016	Purchases	10,660,597	7,494,115	4,265,096	3,641,945		
Dividend paid 52,803 - 1,440 - Dividend received 14,556 7,278 3,639 - Associated person Sales commission expense 210 446 210 - Key management personnel Remuneration & staff retirement benefits 308,459 246,259 114,322 81,630 Staff retirement funds Contribution paid 90,845 71,266 23,981 23,166 Non- executive directors' fees 5,790 4,710 1,710 1,350 Balances with related parties (Un-audited) (Audited) 31 March 30 June 2017 2016 (Rupees in '000) Trade debts 213 272 Sumitomo Corporation - 91,400	Reimbursement of expenses	789	-	153	-		
Dividend paid 52,803 - 1,440 - Dividend received 14,556 7,278 3,639 - Associated person 210 446 210 - Key management personnel Remuneration & staff retirement benefits 308,459 246,259 114,322 81,630 Staff retirement funds Contribution paid 90,845 71,266 23,981 23,166 Non- executive directors' fees 5,790 4,710 1,710 1,350 Balances with related parties (Un-audited) (Audited) 31 March 30 June 2017 2016 (Rupees in '000) Trade debts 213 272 Sumitomo Corporation - 91,400	Rental income	1,566	1,489	596	631		
Dividend received 14,556 7,278 3,639 -	Dividend paid	•	, <u>-</u>	1.440	-		
Associated person Sales commission expense 210 446 210 - Key management personnel Remuneration & staff retirement benefits 308,459 246,259 114,322 81,630 Staff retirement funds Contribution paid 90,845 71,266 23,981 23,166 Non- executive directors' fees 5,790 4,710 1,710 1,350 Balances with related parties (Un-audited) 31 March 2017 (Audited) 30 June 2016 30 June 2016 Trade debts Pakistan Cables Limited Sumitomo Corporation 213 272 Sumitomo Corporation - 91,400 Trade creditor		,	7,278	,	_		
Key management personnel 210 446 210 - Remuneration & staff retirement benefits 308,459 246,259 114,322 81,630 Staff retirement funds 90,845 71,266 23,981 23,166 Non- executive directors' fees 5,790 4,710 1,710 1,350 Balances with related parties (Un-audited) (Audited) 30 June 2017 2016 Trade debts Pakistan Cables Limited 213 272 272 91,400 Trade creditor Trade creditor 446 210 - 91,400		,	ŕ	,			
Key management personnel Remuneration & staff retirement benefits 308,459 246,259 114,322 81,630 Staff retirement funds Contribution paid 90,845 71,266 23,981 23,166 Non- executive directors' fees 5,790 4,710 1,710 1,350 Balances with related parties (Un-audited) 31 March 2017 (Audited) 30 June 2016 30 June 2016 2016 Trade debts Pakistan Cables Limited Sumitomo Corporation 213 272 Sumitomo Corporation 91,400							
Remuneration & staff retirement benefits 308,459 246,259 114,322 81,630 Staff retirement funds Contribution paid 90,845 71,266 23,981 23,166 Non- executive directors' fees 5,790 4,710 1,710 1,350 Balances with related parties (Un-audited) (Audited) 31 March 30 June 2017 2016 (Rupees in '000) Trade debts Pakistan Cables Limited 213 272 Sumitomo Corporation - 91,400 Trade creditor	Sales commission expense	210	446	210	-		
Remuneration & staff retirement benefits 308,459 246,259 114,322 81,630 Staff retirement funds Contribution paid 90,845 71,266 23,981 23,166 Non- executive directors' fees 5,790 4,710 1,710 1,350 Balances with related parties (Un-audited) (Audited) 31 March 30 June 2017 2016 (Rupees in '000) Trade debts Pakistan Cables Limited 213 272 Sumitomo Corporation - 91,400 Trade creditor							
Remuneration & staff retirement benefits 308,459 246,259 114,322 81,630 Staff retirement funds Contribution paid 90,845 71,266 23,981 23,166 Non- executive directors' fees 5,790 4,710 1,710 1,350 Balances with related parties (Un-audited) (Audited) 31 March 30 June 2017 2016 (Rupees in '000) Trade debts Pakistan Cables Limited 213 272 Sumitomo Corporation - 91,400 Trade creditor							
Staff retirement funds 90,845 71,266 23,981 23,166 Non- executive directors' fees 5,790 4,710 1,710 1,350 Balances with related parties (Un-audited) (Audited) 31 March 30 June 2017 2016 (Rupees in '000) Trade debts Pakistan Cables Limited 213 272 272 273 274 274 274 274 274 275		000 450	0.40.050	444.000	04.000		
Contribution paid 90,845 71,266 23,981 23,166 Non- executive directors' fees 5,790 4,710 1,710 1,350 Balances with related parties (Un-audited) (Audited) 31 March 30 June 2017 2016 (Rupees in '000) Trade debts Pakistan Cables Limited 213 272 Sumitomo Corporation 91,400 Trade creditor	Remuneration & staff retirement benefit	s 308,459	246,259	114,322	81,630		
Contribution paid 90,845 71,266 23,981 23,166 Non- executive directors' fees 5,790 4,710 1,710 1,350 Balances with related parties (Un-audited) (Audited) 31 March 30 June 2017 2016 (Rupees in '000) Trade debts Pakistan Cables Limited 213 272 Sumitomo Corporation 91,400 Trade creditor	Staff retirement funds						
Non- executive directors' fees 5,790 4,710 1,710 1,350 Balances with related parties (Un-audited) (Audited) 31 March 30 June 2017 2016 (Rupees in '000) Trade debts Pakistan Cables Limited 213 272 Sumitomo Corporation - 91,400 Trade creditor - 91,400		90 845	71 266	23 081	23 166		
Balances with related parties (Un-audited) (Audited) 31 March 30 June 2017 2016 (Rupees in '000) Trade debts Pakistan Cables Limited 213 272 Sumitomo Corporation - 91,400 Trade creditor	Contribution paid	90,043	71,200	25,901	23,100		
Balances with related parties (Un-audited) (Audited) 31 March 30 June 2017 2016 (Rupees in '000) Trade debts Pakistan Cables Limited 213 272 Sumitomo Corporation - 91,400 Trade creditor	Non- executive directors' fees	5.790	4.710	1.710	1.350		
31 March 2017 30 June 2016 2017 2016 Trade debts Pakistan Cables Limited Sumitomo Corporation 213 272 Sumitomo Corporation - 91,400 Trade creditor	Their executive uncolore rece	3,133	1,7 10	.,•	1,000		
31 March 2017 30 June 2016 2017 2016 Trade debts Pakistan Cables Limited Sumitomo Corporation 213 272 Sumitomo Corporation - 91,400 Trade creditor							
Trade debts 2017 (Rupees in '000) Pakistan Cables Limited 213 272 Sumitomo Corporation - 91,400 Trade creditor	Balances with related parties		(
Trade debts Pakistan Cables Limited Sumitomo Corporation - 91,400 Trade creditor				31 March	30 June		
Trade debts Pakistan Cables Limited Sumitomo Corporation Trade creditor 213 91,400				2017	2016		
Trade debts Pakistan Cables Limited Sumitomo Corporation Trade creditor 213 91,400				(Rupees ir	(1000' ר		
Sumitomo Corporation - 91,400 Trade creditor	Trade debts			• •	•		
Sumitomo Corporation - 91,400 Trade creditor	Pakistan Cables Limited			213	272		
Trade creditor							
	Carmento Corporation				01,100		
Sumitomo Corporation F.017.861 3.200.720	Trade creditor						
3,017,801 3,299,720	Sumitomo Corporation			5,017,861	3,299,720		

25 SEGMENT REPORTING

The Group Entities have identified Steel Coils & Sheets, Steel Pipes and Plastic Pipes as three reportable segments. Performance is measured based on respective segment results. Information regarding the Group Entities' segments is presented below.

SEGMENT REVENUE AND RESULTS

	Steel Coils & Sheets	Steel Pipes	Plastic Pipes	Total
For the nine months period ended 31 March 2017		(Rupees	in '000)	
Sales	20,768,254	10,939,241	822,757	32,530,252
Cost of sales	16,954,430	8,004,731	750,448	25,709,609
Gross Profit	3,813,825	2,934,510	72,309	6,820,643
For the nine months period ended 31 March 2016				
Sales	13,009,699	10,070,036	1,223,728	24,303,463
Cost of sales	11,692,438	8,715,174	1,039,707	21,447,319
Gross Profit	1,317,261	1,354,862	184,021	2,856,144

Reconciliation of segment results with profit after tax is as follows:

	Nine months period ended		
	31 March	31 March	
	2017	2016	
	(Rupees	s in '000)	
Total results for reportable segments	6,820,643	2,856,144	
Selling, distribution and administrative expenses	(1,281,489)	(954,527)	
Financial charges	(478,011)	(871,521)	
Other operating expenses	(475,302)	(201,945)	
Other operating income	180,428	177,402	
Share of profit in equity-accounted investee - net of tax	24,352	11,674	
Taxation	(1,950,238)	(221,973)	
Profit after tax	2,840,383	795,254	



SEGMENT ASSETS & LIABILITIES

	Steel Coils & Sheets	Steel Pipes	Plastic Pipes	Total
		(Rupees	in '000)	
As at 31 March 2017 - Un-audited				
Segment assets	22,818,506	12,699,199	1,424,606	36,942,311
Segment liabilities	13,148,571	7,046,708	922,358	21,117,636
As at 30 June 2016 - Audited				
Segment assets	18,475,088	9,859,056	756,916	29,091,060
Segment liabilities	12,183,336	4,874,697	397,876	17,455,909

Reconciliation of segment assets and liabilities with total assets and liabilities in the Balance Sheet is as follows:

	(Un-audited) 31 March 2017	(Audited) 30 June 2016
Total reportable segments assets	36,942,311	29,091,060
Unallocated assets Total assets as per Balance Sheet	2,736,496 39,678,807	3,480,267 32,571,327
Total reportable segments liabilities	21,117,636	17,455,909
Unallocated liabilities Total liabilities as per Balance Sheet	4,623,588 25,741,224	3,086,825 20,542,734

26 MEASUREMENT OF FAIR VALUES

The following table shows the carrying amounts and the fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy for financial instruments measured at fair value. It does not inclued fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

31 March 2017

	Carrying amount					Fair Value		
	Loan and receivables	Other financial assets	Liabilities at fair value through profit or loss	Other financial liabilities	Total	Level 1	Level 2	Level 3
				(Rup	ees in '000)			
inancial assets envestment - quoted C	Company -	305,08	- 88	-	305,088	716,348	-	-
				30 Ju	ne 2016			
		Carry	ing amount				Fair Value	
	Loan and receivables	Other financial assets	Liabilities at fair value through profit or loss	Other financial liabilities	Total	Level 1	Level 2	Level 3
				(Rup	ees in '000)			
inancial assets	Company -	270,09			270,097	413,667		

Management assessed that the fair values of cash & cash equivalent and short-term deposits, other receivable, trade receivables, trade payables, short term borrowing and other current liabilities approximate their carrying amounts largely due to the short-term maturities of these instruments. For long term deposit assets and long term liabilities management consider that their carrying values approximates fair value.

26.1 DATE OF AUTHORISATION FOR ISSUE

This condensed interim consolidated financial information was authorised for issue by the Board of Directors of the Holding Company on 21 April 2017.

Fuad Azim Hashimi Director & Chairman Board Audit Committee Nadir Akbarali Jamal Chief Financial Officer Riyaz T. Chinoy Chief Executive Officer

