



In the name of Allah, Most Gracious, Most Merciful. This is by the Grace of Allah.

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## **Comany Information**

#### **Board of Directors**

Chairman Mr. Zaffar A. Khan Independent Chairman

Directors Mr. Mustapha A. Chinoy Non-executive Director Mr. Kamal A. Chinoy Non-executive Director

Mr. Fuad Azim Hashimi
Non-executive Director
Mr. Azam Faruque
Independent Director
Mr. Tariq Ikram
Independent Director
Independent Director

Mr. Aly Noormahomed Rattansey Independent Director
Mr. Muhammad Raeesuddin Paracha Non-executive Director

Chief Executive Officer Mr. Riyaz T. Chinoy Executive Director

Chief Financial Officer Mr. Haseeb Hafeezuddeen

Company Secretary Ms. Neelofar Hameed

External Auditors KPMG Taseer Hadi & Co

Internal Auditors Ernst & Young Ford Rhodes Sidat Hyder & Co

Bankers Bank AL Habib Ltd

Bank AL Habib Ltd Barclays Bank PLC Faysal Bank Ltd Habib Bank Ltd

HSBC Bank Middle East Ltd

MCB Bank Ltd Meezan Bank Ltd NIB Bank Ltd Samba Bank Ltd Soneri Bank Ltd

Standard Chartered Bank Ltd

United Bank Ltd

Legal Advisor Mrs. Sana Shaikh Fikri

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35017030

Telephone Nos: +9221 35017027-28,

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**Branch Office** Chinoy House, 6 Bank Square, Lahore-54000

Phone: +9242-37229752-55 / UAN: 042-111 019 019 Fax: +9242-37220384 / Email: lahore@iil.com.pk

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Telephone Nos: +9221 35080451-55 Fax: +9221 35082403

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Share Registrar Central Depository Company of Pakistan Ltd.

CDC House, 99-B, Block B, S.M.C.H.S,

Shahra-e-Faisal, Karachi

Phone: +9221-111 111 500 Fax: +9221-34326053

Email: info@cdcpak.com



Website

## **Directors' Report**

The Directors of your Company are pleased to present 1<sup>st</sup> quarter financial statements for the period ended September 30, 2014.

The Company's gross sales turnover of Rs. 4.5 billion was 10.9% higher than same period last year mainly due to 53% higher export volumes. Domestic volumes, however, did not increase from last year's level due to floods in the Northern regions of the country, Ramadan and ensuing Eid holidays.

The Company achieved a gross margin of 7%, a deterioration over same period last year as we had entered this financial year with higher priced stocks resulting from the strengthening of the Rupee in April 2014. A 4% depreciation of the Rupee against the US Dollar was witnessed during the quarter, resulting in significant loss on US Dollar based borrowings. This loss is however expected to be recouped upon realization of export proceeds within the current financial year provided the Rupee does not strengthen against the US Dollar.

Profit after Tax (PAT) for the period was Rs. 145.25 million, 30% higher than the same period last year. The PAT includes the dividend of Rs. 245 million from The Company's subsidiary International Steels Limited (ISL). This profit translates into an EPS of Rs. 1.21 against reported EPS of Rs. 0.93 for the corresponding period last year.

International Steels Ltd. (ISL), in the quarter under review, registered sales volume of 49,100 metric tons with corresponding gross sales turnover of Rs 3,997 million. ISL's Profit after Tax for the quarter was Rs. 2.3 million.

The Company's other subsidiary, IIL Australia (Pty) Ltd. is continuing to progress, achieving sales of Rs. 10.7 million during the quarter.

The Group P&L shows a loss of approximately Rs. 82 million during the quarter, after adjusting intercompany transactions including dividend income, which is removed in consolidation.

Outlook for  $2^{nd}$  quarter is positive and is expected to be driven by growing export sales. Growth in the domestic market, however, will remain dependent on government and gas sector spending.

We extend our gratitude to all our stakeholders for their continued support and thank the management and staff for their dedication and hard work.

For & on behalf of International Industries Limited

> Zaffar.A.Khan Chairman

Karachi

Date: 24 October, 2014

# Condensed Interim Unconsolidated Balance Sheet (Un-audited)

As at 30 September 2014

	Note	(Un-audited) 30 September 2014	(Audited) 30 June 2014
ASSETS Non-current assets		———(Rupee	s in '000)
Property, plant and equipment Intangible assets	5	3,593,887 10,706	3,502,052 9.029
Investments Long-term deposits	6	2,592,705 4,968	2,592,705 4,488
Long-term prepayments		3,833 6,206,099	4,835 6,113,109
Current assets Stores and spares		132,639	135,137
Stock-in-trade Trade debts	7 8	4,827,631 2,164,743	6,671,260 2,268,337
Advances Trade deposits and short-term prepayments	9 10	120,823 14,406	33,460 7,460
Other receivables Sales Tax refundable	11	287,392	49,883
Taxation - net		3,035 593,053	318,123 577,539
Bank balances		57,980 8,201,702	72,261 10,133,460
Total assets		14,407,801	16,246,569
EQUITY AND LIABILITIES Share capital and reserves Authorised capital 200,000,000 (2014: 200,000,000)			
ordinary shares of Rs. 10 each		2,000,000	2,000,000
Issued, subscribed and paid-up capital Reserves	12	1,198,926 3,133,070	1,198,926 3,223,586
Total equity	12	4,331,996	4,422,512
Surplus on revaluation of property, plant and equipme	nt	1,577,622	1,581,636
LIABILITIES Non-current liabilities			
Long-term financing - secured Staff retirement benefits	14	300,000 79,068	300,000 79,068
Deferred taxation - net	13	148,164 527,232	188,942 568,010
Owner and Healt Hills		321,232	300,010
Current liabilities Trade and other payables	15	1,513,021	3,160,417
Short-term borrowings - secured Current portion of long-term financing	16 14	6,257,783 150,000	6,277,234 150,000
Accrued mark-up		50,147 7,970,951	86,760 9,674,411
Total liabilities		8,498,183	10,242,421
Contingencies and commitments	17	-	-
Total equity and liabilities		14,407,801	16,246,569

The annexed notes 1 to 29 form an integral part of this condensed interim unconsolidated financial information.

Fuad Azim Hashimi Director & Chairman Board Audit Committee Haseeb Hafeezuddeen Chief Financial Officer



## **Condensed Interim Unconsolidated Profit and Loss Account (Un-audited)**

For the quarter ended 30 September 2014

	Note	30 September 2014	ar ended 30 September 2013 es in '000)———
Net sales Cost of sales Gross profit	18 19	3,961,704 (3,685,617) 276,087	3,548,950 (3,102,488) 446,462
Selling and distribution expenses Administrative expenses		(139,549) (40,688) (180,237)	(137,973) (46,609) (184,582)
Financial charges Other operating charges	20 21	(243,849) (34,314) (278,163)	(176,417) (15,203) (191,620)
Other income Profit before taxation	22	306,913 124,600	74,406 144,666
Taxation Profit after taxation for the period	23	20,655 145,255	(32,900) 111,766 pees)
Earnings per share - basic and diluted		1.21	0.93

The annexed notes 1 to 29 form an integral part of this condensed interim unconsolidated financial

Fuad Azim Hashimi Director & Chairman Board Audit Committee

Haseeb Hafeezuddeen Chief Financial Officer

## Condensed Interim Unconsolidated Statement of Comprehensive Income (Un-audited)

For the quarter ended 30 September 2014

		Quarter ended		
	Note	30 September 2014	30 September 2013	
		(Rupees	s in '000)———	
Profit after taxation for the period		145,255	111,766	
Other comprehensive income		-	-	
Total comprehensive income for the period		145,255	111,766	

The annexed notes 1 to 29 form an integral part of this condensed interim unconsolidated financial information.

Fuad Azim Hashimi Director & Chairman Board Audit Committee

Haseeb Hafeezuddeen Chief Financial Officer



# **Condensed Interim Unconsolidated Cash Flow Statement (Un-audited)**

For the quarter ended 30 September 2014

	Note	Quarter 30 Sepember 2014 ———(Rupee	
CASH FLOWS FROM OPERATING ACTIVITIES Profit before taxation		124,600	144,666
Adjustments for: Depreciation and amortisation (Reversal) / provision for doubtful debts Interest on bank deposits (Gain) on disposal of property, plant and equipment	22 22	59,979 (2,356) (470) (2,341) 1,002	54,908 7,554 (232) (618)
Amortisation of long-term prepayments Dividend income Financial charges	20	(245,056) 243,849 179,207	176,417 382,695
Movement in: Working capital Long-term deposits	24	267,925 (480)	389,072
Net cash generated from operations		446,652	771,767
Financial charges paid Taxes paid Net cash generated from operating activities		(280,462) (35,637) 130,553	(216,574) (97,789) 457,404
CASH FLOWS FROM INVESTING ACTIVITIES Capital expenditure incurred Proceeds from disposal of property, plant and equipment Interest income received Net cash used in investing activities		(127,534) 2,500 470 (124,564)	(42,753) 1,410 360 (40,983)
CASH FLOWS FROM FINANCING ACTIVITIES Dividends paid Net cash used in financing activities		(819) (819)	<u>(122)</u> (122)
Net increase in cash and cash equivalents Cash and cash equivalents at beginning of the period Cash and cash equivalents at end of the period		5,170 (6,204,973) (6,199,803)	416,299 (7,151,568) (6,735,269)
Cash and cash equivalents comprise: Bank balances Short term borrowings	16	57,980 (6,257,783) (6,199,803)	76,444 (6,811,713) (6,735,269)

The annexed notes 1 to 29 form an integral part of this condensed interim unconsolidated financial information

Fuad Azim Hashimi Director & Chairman Board Audit Committee

Haseeb Hafeezuddeen Chief Financial Officer

## **Condensed Interim Unconsolidated Statement** of Changes in Equity (Un-audited) For the quarter ended 30 September 2014

		——— R	evenue Reserves —		
	Issued, subscribed and paid-up capital	General reserves	Un- appropriated profit/(loss)	Total reserves	Total
			Rupees in '000)		
Balance as at 1 July 2013	1,198,926	1,848,736	1,291,496	3,140,232	4,339,158
Changes in equity for the period ended 30 September 2013	:				
Total comprehensive income for the year ended 30 September 2013 Profit for the period	-	-	111,766	111,766	111,766
Transactions with owners recorded directly in equity - distributions: Dividend					
-Final dividend @ 22.50% (Rs. 2.25 per share) for the year			(000 750)	(000 750)	(000 750)
ended 30 June 2013	-	-	(269,758)	(269,758)	(269,758)
Total transactions with owners - distributions	-	-	(269,758)	(269,758)	(269,758)
Transfer from surplus on revaluation of property, plant and equipment - net of deferred tax	-	-	4,014	4,014	4,014
Balance as at 30 September 2013	1,198,926	2,700,036	286,218	2,986,254	4,185,180
Balance as at 1 July 2014	1,198,926	2,700,036	523,550	3,223,586	4,422,512
Changes in equity for the year ended 30 June 2014:					
Total comprehensive income for the year ended 30 September 2014					
Profit for the period	-	-	145,255	145,255	145,255
Transactions with owners recorded directly in equity - distrib Dividend -Final dividend @ 20% (Rs. 2.00 per share) for the year en					
30 June 2014	-	-	(239,785)	(239,785)	(239,785)
Total transactions with owners - distributions	-	-	(239,785)	(239,785)	(239,785)
Transfer from surplus on revaluation of property, plant and equipment - net of deferred tax	-	-	4,014	4,014	4,014
Balance as at 30 September 2014	1,198,926	2,700,036	433,034	3,133,070	4,331,996

The annexed notes 1 to 29 form an integral part of this condensed interim unconsolidated financial information.

Fuad Azim Hashimi Director & Chairman Board Audit Committee

Hand addun-Haseeb Hafeezuddeen Chief Financial Officer



For the quarter ended 30 September 2014

#### 1. STATUS AND NATURE OF BUSINESS

International Industries Limited ("the Company") was incorporated in Pakistan in 1948 and is quoted on the Karachi, Lahore and Islamabad Stock Exchanges. The Company is in the business of manufacturing and marketing galvanized steel pipes, precision steel tubes, API line pipes and polyethylene pipes. Its registered office is situated at 101, Beaumont Plaza, 10, Beaumont Road, Karachi-75530.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

This condensed interim unconsolidated financial information for the quarter ended 30 September 2014 has been prepared in accordance with the requirements of International Accounting Standards 34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In instances where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984, have been followed.

This condensed interim unconsolidated financial information does not include all the information required for full annual financial statements and should be read in conjunction with the audited annual separate financial statements of the Company as at and for the year ended 30 June 2014.

The comparative Balance Sheet presented in this condensed interim unconsolidated financial information has been extracted from the audited annual separate financial statements of the Company for the year ended 30 June 2014, whereas the comparative condensed interim Profit and Loss Account, condensed interim Statement of Comprehensive Income, condensed interim Cash Flow Statement and condensed interim Statement of Changes in Equity are extracted from the unaudited condensed interim unconsolidated financial information for the period ended 30 September 2013.

#### 2.2 Basis of measurement

This condensed interim unconsolidated financial information has been prepared under the historical cost convention except that land and buildings are stated at fair values determined by an independent valuer and the Company's liability under its defined benefit plan (gratuity) which is determined on the present value of defined benefit obligations determined by an independent actuary.

#### 2.3 Functional and presentation currency

This condensed interim unconsolidated financial information is presented in Pakistan Rupees which is also the Company's functional currency. All financial information presented in Pakistan Rupees has been rounded off to the nearest thousand Rupee except where stated otherwise.

#### 3. ACCOUNTING POLICIES

3.1 The accounting policies and methods of computation adopted in the preparation of this condensed interim unconsolidated financial information are the same as those applied in the preparation of audited annual separate financial statements of the Company as at and for the year ended 30 June 2014.

For the quarter ended 30 September 2014

3.2 Amendments and interpretation to approved accounting standards effective during the period Certain amendments and interpretation to approved accounting standards became effective during the period were not relevant to the Company's operation and do not have that any impact on the accounting policies of the Company.

#### 4. ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

- 4.1 The preparation of condensed interim unconsolidated financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reporting amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.
- **4.2** The significant judgements made by the management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual financial statement as at and for the year ended 30 June 2014.
- **4.3** The Company's financial risk management objectives and policies are consistent with those disclosed in the audited annual financial statements as at and for the year ended 30 June 2014.

#### 5. PROPERTY, PLANT AND EQUIPMENT

	Operating assets	Capital work in - progress _(Rupees in '000)	Total
Cost / revalued amount		,	
Opening balance	5,342,086	43,990	5,386,076
Additions	44,740	161,715	206,455
Deletions / transfers	(16,142)	(44,740)	(60,882)
	5,370,684	160,965	5,531,649
Accumulated depreciation			
Opening balance	(1,884,024)	-	(1,884,024)
Disposal	5,138	-	5,138
Charge for the period	(58,876)	-	(58,876)
	(1,937,762)	-	(1,937,762)
Written down value as at			
30 September 2014 (Un-audited)	3,432,922	160,965	3,593,887
Written down value			
as at 30 June 2014 (Audited)	3,458,062	43,990	3,502,052

#### 6. INVESTMENTS

		2014 (Un-audited)	30 June 2014 (Audited) pees in '000)
International Steels Limited (ISL) - subsidiary company	0.4	0.450.555	0.450.555
	6.1	2,450,555	2,450,555
Limited (PCL) - associate company at cost	6.2	132,982	132,982
IIL Australia Pty Limited (IIL Australia) - subsidiary company at cost	6.3	9,168 2,592,705	9,168 2,592,705
	Limited (ISL) - subsidiary company at cost Pakistan Cables Limited (PCL) - associate company at cost  IIL Australia Pty Limited (IIL Australia) - subsidiary company	International Steels Limited (ISL) - subsidiary company at cost 6.1 Pakistan Cables Limited (PCL) 6.2 - associate company at cost  IIL Australia Pty Limited (IIL Australia) - subsidiary company 6.3	International Steels Limited (ISL) - subsidiary company at cost 6.1 2,450,555 Pakistan Cables Limited (PCL) 6.2 132,982 - associate company at cost  IIL Australia Pty Limited (IIL Australia) - subsidiary company 6.3 9,168

For the quarter ended 30 September 2014

- **6.1** The Company holds 56.33% ownership interest in ISL. The Chief Executive of ISL is Mr. Towfiq H. Chinoy.
- 6.2 The Company holds 8.52% ownership interest in PCL. The Chief Executive of PCL is Mr. Kamal A. Chinoy.
- **6.3** The Company holds 100% ownership interest in IIL Australia Pty Limited. Corporation Act 2001, Australia, does not require a proprietory company registered in Australia to appoint a Chief Executive Officer. The Chairman of IIL Australia Pty Limited is Mr.Riyaz T.Chinoy.

6.4	Market value of the above investments is as follows:	30 September 2014 (Un-audited) (Rupee	30 June 2014 (Audited) es in '000)
	Quoted	(****	
	International Steels Limited	6,278,323	5,648,530

6.5 The book value of IIL Australia as at 30 September 2014 was Australia Dollars 100,000 (Rs. 9.2 million). The Company is incorporated in Victoria, Australia.

#### 7. STOCK-IN-TRADE

Pakistan Cables Limited

Raw materials - in hand	2,081,770	3,519,254
- in transit	63,955	595,652
	2,145,725	4,114,906
Work-in-process	936,322	1,102,542
Finished goods	1,704,387	1,414,234
By-product	36,471	26,835
Scrap material	4,725	12,743
	4,827,631	6,671,260

7.1 Raw materials amounting to Rs. 5.2 million (30 June 2014: Rs. 5.20 million) was held at vendor premises for the production of pipe caps.

#### 8. TRADE DEBTS

Considered good:

- Secured - Unsecured Considered doubtful

Provision for doubtful debts

863,402	977,142
1,301,341	1,291,195
38,421	40,777
2,203,164	2,309,114
(38,421)	(40,777)
2,164,743	2,268,337

263,211

241,985

For the quarter ended 30 September 2014

8.1	Related parties from whom debts are due are as under:	30 September 2014 (Un-audited) (Rupee	30 June 2014 (Audited) s in '000)
	Sui Southern Gas Company Limited Sui Northern Gas Pipelines Limited IIL Australia Pty Limited	40,609 24,855 23,192 88,656	15,496 - 6,944 22,440
9.	ADVANCES	,	
	Considered good: - Suppliers - Employees	94,246 26,577 120,823	16,964 16,496 33,460
10.	TRADE DEPOSITS AND SHORT-TERM PREPAYMENTS		
	Trade deposits Short-term prepayments	5,035 9,371 14,406	3,278 4,182 7,460
11.	OTHER RECEIVABLES		
	Considered good:  - Receivable for transmission of electricity to K-Electric  - Receivable from Workers' Welfare Fund on account of excess allocation of Workers' Profit Participation Fund in earlier periods  - Receivable against sale of land - Dividend receivable from ISL - Others	4,379  25,940 11,000 245,056 1,017 287,392	8,924 25,940 14,000 - 1,019 49,883
12	Reserves	201,002	40,000
	General reserves Unappropriated profit	2,700,036 433,034 3,133,070	2,700,036 523,550 3,223,586
13	Deferred taxation - net		

Deferred tax liability comprises of taxable/ (deductible) temporary differences in respect of the following:

#### Taxable temporary difference:

Accelerated tax depreciation	69,033	111,677
Surplus on revaluation of buildings	136,088	137,356
	205,121	249,033
Deductible temporary difference:		
Provision for doubtful debts	(13,456)	(14,272)
Provision for compensated absences	(1,205)	(1,241)
Provision for Infrastructure Cess	(24,834)	(25,552)
Provision against receivable from supplier on account of material	-	(1,059)
Staff retirement benefits	(17,462)	(17,967)
	148,164	188,942



For the quarter ended 30 September 2014

30 September 30 June 2014 2014 (Un-audited) (Audited) (Rupees in '000)

#### 14. LONG-TERM FINANCING - secured

Long-term finances utilised under mark-up arrangements 14.1 450,000 450,000

Current portion of long-term finances shown under current liabilities (150,000) 300,000 300,000

14.1 All long-term financing utilized under mark-up arrangements is secured by way of a joint equitable mortgage on all present and future lands and buildings located at Plot Number LX-15 & 16 and HX-7/4, Landhi Industrial Estate, Karachi and Survey No. 402, 405-406, Dehsharabi, Landhi Town, Karachi.

#### 15. TRADE AND OTHER PAYABLES

Trade creditors	680,252	2,008,073
Bills payable	-	581,252
Accrued expenses	286,749	217,782
Provision for Infrastructure Cess	182,003	172,781
Advance from customers	72,842	45,607
Payable against purchase of land	26,116	98,528
Workers' Profit Participation Fund & Workers Welfare Fund	12,880	23,180
Unclaimed dividends	12,384	13,203
Dividend payable	239,785	-
Others	10	11
	1,513,021	3,160,417

**15.1** This includes amount payable to Associated Company amounting to Rs. 8.1 million (30 June 2014: Rs. 7.4 million ) on account of insurance premium.

#### 16. SHORT-TERM BORROWINGS - secured

Running finance under mark-up arrangement	16.1	169,636	336,196
Short-term borrowing under Money Market scheme	16.2	220,000	2,840,000
Short-term borrowing under Export Refinance Scheme	16.3	2,872,300	1,000,000
Running finance under FE-25 Export and Import Scheme	16.4	2,995,847	2,101,038
		6,257,783	6,277,234

- 16.1 The facilities for running finance available from various commercial banks amounted to Rs. 2,738 million (30 June 2014: Rs.1,732 million). The rates of mark-up on these finances range from 10.38% to 11.77% per annum (30 June 2014: 10.38% to 11.88%). The facilities for short-term finance mature within twelve months. Unavailed facility as at 30 September is Rs 2,568 million (30 June 2014: 1,396 million).
- 16.2 The facilities for short-term borrowing through Money Market Scheme available from various commercial banks under mark-up arrangements amounted to Rs. 2,272 million (30 June 2014: Rs.5,087 million). The rates of mark-up on these finances range from 9.81% to 10.62% per annum (30 June 2014: 10.10% to 10.39% per annum). Unavailed facility as at 30 September 2014 is Rs.2,052 million (30 June 2014: Rs 2,247 million).

For the quarter ended 30 September 2014

- 16.3 The Company has borrowed short-term running finance under the Export Refinance Scheme of the State Bank of Pakistan. The facility availed is for an amount of Rs. 2,872.3 million (30 June 2014: Rs.2,522 million). The rates of mark-up on this facility are 7.00% per annum (30 June 2014: 8.90% per annum).
- 16.4 The Company has borrowed short-term running finance under Foreign Exchange Circular No.25 dated 20 June 1998 from certain banks for the purpose of meeting import requirements. The facilities availed are for an amount USD 29.6 million equivalent to Rs. 2,996 million (30 June 2014: USD 21.3 million equivalent to Rs. 2,101 million). The rate of mark-up on these facilities is 1.63% 2.78 % per annum.(30 June 2014: 1.50 % to 2.58%).
- 16.5 All running finance and short-term borrowing facilities are secured by way of hypothecation of all present and future fixed assets (excluding lands and buildings) and present and future current and moveable assets.

#### 17. CONTINGENCIES AND COMMITMENTS

#### 17.1 Contingencies

- **17.1.1** Bank guarantees have been issued under certain supply contracts and to the Collector of Customs aggregating Rs. 140.998 million (30 June 2014: Rs.137.5 million).
- 17.1.2 Custom duties amounting to Rs.704 million (30 June 2014: 713 million) on import of raw material shall be payable by the Company in case of non-fulfillment of certain conditions imposed by the customs authorities under SRO 565(1) / 2006. The Company has provided post-dated cheques in favour of the Collector of Customs which are, in the normal course of business, to be returned to the Company after fullfilment of stipulated conditions. The Company has fullfilled the conditions for the aforementioned amounts and is making efforts to retrieve the associated post-dated cheques from the customs authorities. Further, an amount of Rs. 375 million was claimed by the customs authorities as duty rate differential on imports made during 2005-10 due to an anomaly in SRO 565(1) / 2006 Serial 88. Since then, the anomaly has been rectified. The Company filed a petition with the Sindh High Court in 2010 for an injunction and is awaiting the final judgement.
- 17.1.3 The customs authorities have charged a redemption fine of Rs. 83 million on the clearance of imported raw material consignments in 2006. The Company has filed an appeal before the Sindh High Court, which has set aside the examination reports including the subsequent order produced by the custom authorities, and ordered the authorities to re-examine the matter afresh. However, the custom authorities have filed an application for leave to appeal against the order of the High Court. The management anticipates that the chances of admission of such appeal are remote.
- 17.1.4 The Company has reversed the provision for the levy of Infrastructure Cess amounting to Rs.107 million in 2009 on the basis of a decision of the Sindh High Court which declared the levy of Infrastructure Cess before 28 December 2006 as void and invalid. However, the Excise and Taxation Department (the Department) has filed an appeal before the Supreme Court against the order. In May 2011, the Supreme Court disposed off the appeal with a joint statement of the parties that, during the pendency of the appeal, another law i.e the Fifth Version, came into existence which was not the subject matter of the appeal; hence the case was referred back to the High Court with the right to appeal to the Supreme Court. On 31 May 2011, the High Court has granted an interim relief on an application of petitioners on certain terms including discharge and return of bank guarantees / security furnished on consignments released upto 27 December 2006 and any bank guarantee / security furnished for consignments released after 27 December 2006 shall be encashed to extent of 50% of the guaranteed or secured amount only with balance kept intact till the disposal of petition. In case the High Court upholds the applicability of the Fifth Version of the law and its retrospective application, the authorities are entitled to claim the amounts due under the said law with the right to appeal available to the petitioner. Bank guarantees amounting to Rs. 299.5 million have been provided to the Department in this regard.

For the quarter ended 30 September 2014

17.1.5 As per the Gas Infrastructure and Development Cess Act 2011 (the Act), certain companies as specified in the Act (including Sui Southern Gas Company) shall collect and pay Gas Infrastructure and Development Cess (GID Cess) in such manner as the Federal Government may prescribe. As per the second schedule of the Act, GID Cess of Rs.13 per MMBTU was payable by the Company. Through Finance Bill 2012-13, an amendment was made to the Act whereby the rate of GID Cess applicable on the Company was increased to Rs. 100 per MMBTU. On 1 August 2012, the Company filed a suit wherein it has inpungned the Act on the ground that the rate of GID Cess has been enhanced without any lawful justification and authority. The Sindh High Court vide its ad-interim order dated 6 September 2012 has restrained SSGC from charging GID Cess above Rs. 13 per MMBTU. Consequently, on account of High Court order, SSGC invoices the Company at Rs.13 per MMBTU and accordingly the Company continues to record GID Cess at Rs.13 per MMBTU.

Peshawar High Court vide order dated 13 June 2013 declared that the provisions of the Act, imposing, leying and recovering the inpunged cess, are absolutely expropriatory and exploitative and being consituitionally illegitimate, having no sanction therefore under the constituition, hence are declared as such and set at naught. The judgement was referred in the Supreme Court and Supreme Court of Pakistan vide its order dated 22 August 2014 has held the GID Cess Act 2011 to be unconstituitional and ultra vires.

During the quarter the Federal Government promulgated GID Cess Ordinance 2014 imposing GID at Rs. 200 per MMBTU for captive power plants and Rs. 150 per MMBTU for industrial units. The Company has filed a constituitional petition against the Ordinance on the plea that GID Cess Act 2011 is held unconstituitional and ultra vires by the Supreme Court of Pakistan and therefore the said Ordinance should also be dealt in a similar manner. The Ordinance included the application of GID Cess as defined in the Act. In view of Supreme Court's order declaring the application of the Act as unconstituitional and ultra vires, the company has not recorded the differential of GID Cess at the stipulated rate per MMBTU amounting to Rs. 74.4 million in these condensed interim financial information.

17.1.6 The Company has received a demand from Deputy Collector (Manufacturing Bond), Model Collectorate of Customs (Port Muhammad Bin Qasim) aggregating Rs. 82.9 million. The demand has been raised on account of Sales Tax, custom duty and withholding income tax in respect of wastage generated on raw material imported under manufacturing bond license and covers the period July 2007 to December 2010. The Company believes that it has discharged its liability towards all applicable taxes and duties. Further, Model Customs Collectorate (Exports) has already completed its audit up to the period of 31 March 2009 and no further dues were liable to be paid as a result of this audit.

The Company has filed a Constitutional Petition in the Sindh High Court which has granted interim stay as the matter requires further consideration by the High Court. The Company, based on the advice of its legal counsel, is confident that the subject demand is unjustified and the matter will be decided in its favour.

#### 17.2 Commitments

- **17.2.1** Capital expenditure commitments outstanding as at 30 September 2014 amounted to Rs.441.5 million (30 June 2014: Rs.2.2 million).
- **17.2.2** Commitments under letters of credit for raw materials and stores and spares as at 30 September 2014 amounted to Rs. 3,160.6 million (30 June 2014: Rs.1,010 million).
- **17.2.3** Commitments under purchase contracts as at 30 September 2014 amounted to Rs. 130.3 million (30 June 2014: Rs.92.5 million).
- 17.2.4 Unavailed facilities for opening letters of credit and guarantees from banks as at 30 September 2014 amounted to Rs. 6,626 million (30 June 2014: 8,818 million) and Rs. 81million (30 June 2014: 95 million) respectively.

For the quarter ended 30 September 2014

	·		
18.	NET SALES	Quarte	r ended
10.			
	ა	0 September	30 September
		2014	2013
		(Rupee	s in '000)
	Local	2,831,218	2,882,343
	Export	1,667,745	1,175,590
	ZAPOT	4,498,963	4,057,933
		4,430,303	4,007,300
		(440.040)	(400,000)
	Sales Tax	(442,643)	(428,393)
	Trade discounts	(13,952)	(6,545)
	Sales discount and commission	(80,664)	(74,045)
		(537,259)	(508,983)
		3,961,704	3,548,950
		0,001,704	
19.	COST OF SALES		
	Opening stock of raw material		
	and work-in-process	4,621,796	3,681,338
	•		
	Purchases	2,120,443	2,788,404
	Salaries, wages and benefits	152,551	130,812
	Rent, rates and taxes	200	200
	Electricity, gas and water	83,856	70,729
	Insurance	1,316	2,502
	Security and janitorial	5,497	3,328
	Depreciation and amortisation	54,792	49,987
	•		
	Stores and spares consumed	19,553	15,013
	Repairs and maintenance	24,266	21,480
	Postage, telephone and stationery	2,034	1,674
	Vehicle, travel and conveyance	3,234	2,841
	Internal material handling	6,974	3,317
	Environment controlling expenses	50	26
	Sundries	531	592
		63,061	332
	Toll manufacturing charges		(450,000)
	Sale of scrap generated during production	(156,656)	(153,308)
	Closing stock of raw materials and		
	work-in-process	(3,018,092)	(3,729,222)
	Cost of goods manufactured	3,985,407	2,889,713
	Finished goods and by-products:		
	- Opening stock	1,441,069	1,707,584
	, ,	1 ' '	
	- Closing stock	(1,740,859)	(1,494,809)
		(299,790)	212,775
		3,685,617	3,102,488
20.	FINANCIAL CHARGES		
	Mark-up on:		
	- Long-term financing	10 070	11,082
		12,273	
	- Short-term borrowings	92,098	153,093
	Exchange loss on FE borrowing	136,322	9,916
	Interest on Workers' Profit Participation Fund	317	360
	Bank charges	2,839	1,966
	Ŭ	243,849	176,417



For the quarter ended 30 September 2014

21.	OTHER OPERATING CHARGES	Quarter 30 September 2014 (Rupee	ended 30 September 2013 es in '000)
	Auditors' remuneration Donations Exchange loss Workers' Profit Participation Fund Workers' Welfare Fund Project development expenses	574 3,500 29,908 - - - 332 34,314	579 4,265 - 7,300 2,900 159 15,203
22.	OTHER INCOME		
	Income / return on financial assets Interest on bank deposits	470	232
	Income from non-financial assets Income from power generation Gain on disposal of property, plant and equipment Rental income Dividend income from subsidiary / associate Exchange gain Others	13,517 2,341 2,399 245,056 36,781 6,349 306,913	11,961 618 2,181 9,704 47,507 2,203 74,406
23	TAXATION		
	Current		
	for the year Deferred	20,123 (40,778) (20,655)	42,355 (9,455) 32,900

Relationship between income tax expenses and accounting profit

	Quarter ended			ended
		30 S	September	30 September
			2014	2013
Effective	e tax rate %		(Rupee:	s in '000)
			124,600	144,666
		=		
33.00	34.00		41,118	49,186
(59.33)	=		(73,920)	-
(0.32)	(1.90)		(395)	(2,743)
(4.02)	(1.07)		(5,004)	(1,548)
ıl				
1 <b>5.91</b>	(9.98)		19,826	(14,438)
(1.83)	1.69		(2,280)	2,442
(16.58)	22.74		(20,655)	32,900
	33.00 (59.33) (0.32) (4.02) 15.91 (1.83)	(59.33) - (0.32) (1.90) (4.02) (1.07)  1 15.91 (9.98) (1.83) 1.69	### State ### State ### State ### ### ### ### ### ### ### ### ### #	30 September 2014 (Rupee: 124,600)  33.00 34.00 41,118 (59.33) - (73,920)  (0.32) (1.90) (395) (4.02) (1.07) (5,004)  15.91 (9.98) 19,826 (1.83) 1.69 (2,280)

For the quarter ended 30 September 2014

4.	MOVEMENT IN WORKING CAPITAL	Quarter 30 September 2014	30 September
			2013 s in '000)
	(Increase) / decrease in current assets:		
	Store and spares	2,498	(15,238)
	Stock-in-trade	1,843,629	185,358
	Trade debts	105,950	185,066
	Advances	(87,363)	98,471
	Trade deposit and short-term prepayments	(6,946)	(8,457)
	Other receivables	322,635	96,251
		2,180,403	541,451
	(Decrease) in current liabilities:		•
	Trade and other payables	(1,912,478)	(152,379)
	• •	267 925	389 072

#### 25. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise associated undertakings, directors of the Company and its subsidiary company, key management personnel and staff retirement funds. The Company continues to have a policy whereby all transactions with related parties are entered into at commercial terms and conditions. Contributions to its defined contribution plan (Provident Fund) are made as per the terms of employment and contributions to its defined benefit plan (Gratuity Fund ) are in accordance with actuarial advice. Remuneration of key management personnel is in accordance with their terms of employment and Company's policy.

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company. The Company considers its Chief Executive Officer, Chief Financial Officer, Company Secretary, Non-Executive Directors and departmental heads to be its key management personnel. There are no transactions with key management personnel other than their terms of employment / entitlement.

Details of transactions with related parties, other than those which have been specifically disclosed elsewhere in this condensed interim unconsolidated financial information, are as follows:

Quarter ended

	30 September 2014 (Rupee	30 September 2013 s in '000)
Subsidiary company Sales Purchases Cost of shared resources Toll manufacturing Reimbursement of corporate affairs management expenses Rental income	21,127 84,945 4,830 72,782 1,121 2,399	655 151,658 - - - 7,336 2,181
Associate companies Sales Purchases Insurance premium expense Insurance claims received Donations Dividend paid Dividend received Reimbursement of payments made on behalf of associated company Subscriptions paid	76,207 67,885 5,792 13,267 1,000 - - -	170,547 68,861 - - - 1,296 9,704 592 12
Key management personnel Remuneration Staff retirement benefits Contribution paid Non-executive directors Directors' fee	46,546 10,855 680	38,026 10,820 680



For the quarter ended 30 September 2014

**SEGMENT REVENUE AND RESULTS** 

As at 30 September 2014 - Un-audited

Segment assets

Segment assets

Segment liabilities

Segment liabilities

As at 30 June 2014 - Audited

#### 26. SEGMENT REPORTING

26.1

The Company has identified Steel and Plastic as two reportable segments. Performance is measured based on respective segment results. Information regarding the Company's reportable segments is presented below.

26.1	SEGMENT REVENUE AND RESULTS	Steel Segment	Plastic Segment	Total
	For the period ended 30 September 2014		· (Rupees in '000)· -	
	Sales Cost of sales Gross Profit	3,830,234 3,557,935 272,299	131,470 127,682 3,788	3,961,704 3,685,617 276,087
	For the period ended 30 September 2013			
	Sales Cost of sales Gross Profit	3,336,888 2,891,974 444,914	,	3,548,950 3,102,488 446,462
	Reconciliation of segment results with profit after		Quarter endo September 30 2014 (Rupees in '	September 2013
	Total results for reportable segments  Selling, distribution and administrative expenses Financial charges Other operating expenses Other operating income Taxation Profit after tax		276,087 (180,237) (243,849) (34,314) 306,913 20,655 145,255	446,462 (184,582) (176,417) (15,203) 74,406 (32,900) 111,766
26.2	SEGMENT ASSETS & LIABILITIES			
		Steel Segment	Plastic Segment	Total
			· (Rupees in '000)-	

10,048,317

7,335,851

11,936,143

9,156,191

537,944

466,348

505,506

427,657

10,586,261

7,802,199

12,441,649

9,583,848

For the quarter ended 30 September 2014

Reconciliation of segment assets and liabilities with total assets and liabilities in the Balance Sheet is as follows:

	2014 (Un-audited) (Rupees	2014 (Audited) in '000)
Total reportable segments assets	10,586,261	12,441,649
Unallocated assets Total assets as per Balance Sheet	3,821,540 14,407,801	3,804,920 16,246,569
Total reportable segments liabilities	7,802,199	9,583,848

#### 27. CORRESPONDING FIGURES

Unallocated liabilities

Corresponding figures have been rearranged for the purposes of comparision and better presentation.

#### 28. DATE OF AUTHORISATION FOR ISSUE

Total liabilities as per Balance Sheet

These financial statements were authorised for issue by the Board of Directors on 24 October 2014.

#### 29. GENERAL

29.1 All financial information has been rounded off to the nearest thousand Rupee.

Fuad Azim Hashimi
Director & Chairman
Board Audit Committee

Haseeb Hafeezuddeen Chief Financial Officer Riyaz T Chinoy Chief Executive Office

Quarter ended

30 June

658,573 10,242,421

30 September

695,984





# **Condensed Interim Consolidated Balance Sheet**

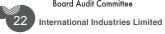
As at 30 September 2014

	Note	(Un-audited) 30 September 2014	(Audited) 30 June 2014
ASSETS		(Rupee	s in '000)
Non-current assets Property, plant and equipment Intangible assets Long-term deposits	4	13,859,045 13,053 5,068	13,271,729 12,850 4,588
Investment in equity-accounted investee Long-term prepayments	5	191,042 3,833 14,072,042	182,945 4,835 13,476,947
Current assets Stores and spares Stock-in-trade Trade debts Advances Trade deposits and short-term prepayments Sales Tax refundable Other receivables Taxation - net Bank balances	6 7 8 9	447,480 10,085,850 3,031,654 326,988 36,747 352,427 90,609 1,828,773 153,661	454,459 10,338,775 3,447,142 299,587 19,177 752,503 99,600 1,648,177 118,148 17,177,568
Total assets		16,354,189 30,426,231	30,654,515
EQUITY AND LIABILITIES Share capital and reserves Authorised capital 200,000,000 (2014: 200,000,000) ordinary shares of Rs. 10 each Issued, subscribed and paid-up capital Reserves Translation reserve Total equity Non-controlling interest	11	2,000,000 1,198,926 3,009,005 (196) 4,207,735 2,085,708 6,293,443	2,000,000 1,198,926 3,329,140 159 4,528,225 2,270,756 6,798,981
Surplus on revaluation of property, plant and equipmen	ıt	2,492,809	2,501,995
LIABILITIES Non-current liabilities Long-term financing - secured Staff retirement benefits Deferred taxation - net	12	3,755,509 93,766 492,379 4,341,654	3,300,990 93,766 556,773 3,951,529
Current liabilities Trade and other payables Short-term borrowings - secured Current portion of long-term financing Accrued markup Total liabilities	13 14 12	2,234,601 13,977,817 899,877 186,030 17,298,325 21,639,979	5,116,283 11,153,541 899,877 232,309 17,402,010 21,353,539
Contingencies and commitments	15	-	-
	10	-	
Total equity and liabilities		30,426,231	30,654,515

The annexed notes 1 to 23 form an integral part of this condensed interim consolidated financial information.

Fuad Azim Hashimi Director & Chairman Board Audit Committee

Haud ud dur\_\_\_ Haseeb Hafeezuddeen Chief Financial Officer



## **Condensed Interim Consolidated Profit and Loss Account (Un-audited)**

For the period ended 30 September 2014

	Note	Quarter 30 September 2014 (Rupee	7 ended 30 September 2013 s in '000)
Net sales Cost of sales Gross profit	16 17	7,790,548 (7,152,259) 638,289	7,793,178 (6,922,043) 871,135
Selling and distribution expenses Administrative expenses		(183,827) (75,204) (259,031)	(172,034) (78,717) (250,751)
Financial charges Other operating charges	18 19	(603,454) (35,141) (638,595)	(442,085) (23,966) (466,051)
Other income Share of profit in equity-accounted investee - net of tax (Loss) / Profit before taxation	20	128,139 	87,753 4,851 246,937
Taxation	21	40,736	(24,176)
(Loss) / Profit after taxation		(82,365)	222,761
		(Rup	oees )
Earnings per share - basic and diluted		(0.72)	1.44

The annexed notes 1 to 23 form an integral part of this condensed interim consolidated financial information.

Fuad Azim Hashimi Director & Chairman Board Audit Committee

Haseeb Hafeezuddeen Chief Financial Officer

## Condensed Interim Consolidated Statement of Comprehensive Income (Un-audited)

For the period ended 30 September 2014

	Note	30 September 2014	er ended 30 September 2013 ees in '000)———
(Loss) / Profit after taxation		(82,365)	222,761
Other comprehensive income Total comprehensive (loss) / income		(82,365)	222,761
Total comprehensive income attributable to: Owners of Holding Company		(85,996)	172,176
Non-controlling interest  Total comprehensive (loss) / income		3,631 (82,365)	50,585 222,761

The annexed notes 1 to 23 form an integral part of this condensed interim consolidated financial information.

Fuad Azim Hashimi Director & Chairman Board Audit Committee

Haseeb Hafeezuddeen Chief Financial Officer



# **Condensed Interim Consolidated Cash Flow Statement (Un-audited)**

For the quarter ended 30 September 2014

		Quarter ended	
	Note	30 Sepember 2014	30 September 2013
CASH FLOWS FROM OPERATING ACTIVITIES		(Rupe	es in '000)———
Profit before taxation Adjustments for:		(123,101)	246,937
Depreciation and amortisation		190,570	178,609
Provision for doubtful debts		(2,356)	7,554
Interest on bank deposits	20	(470)	(232)
(Gain) on disposal of property, plant and equipment	20	(4,542)	(2,336)
Share of profit from associated entity		(8,097)	(4,851)
Amortisation of long term prepayments		1,002	-
Financial charges	18	603,454	442,085
		656,460	867,766
Movement in:			
Working capital		(2,269,103)	(2,449,735)
Long-term deposits		(480)	-
Net cash generated from operations		(1,613,124)	(1,581,969)
Financial charges paid		(649,733)	(447,070)
Taxes paid		(206,529)	(419,808)
Net cash used in from operating activities		(2,469,386)	(2,448,847)
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure incurred		(779,654)	(88,468)
Dividend income received		(770,001)	9,704
Proceeds from disposal of property, plant and equipment		6,107	7,505
Interest income received		470	360
Net cash used in investing activities		(773,077)	(70,899)
CASH FLOWS FROM FINANCING ACTIVITIES		(770,077)	(70,000)
		454.540	(004.070)
Net repayment of long-term financing - secured		454,519	(231,673)
Dividends paid		(819)	(122)
Net cash generated / (used in) financing activities		453,700	(231,795)
Net decrease in cash and cash equivalents		(2,788,763)	(2,751,541)
Cash and cash equivalents at beginning of the period		(11,035,393)	(11,259,252)
		· · · · /	
Cash and cash equivalents at end of the period		(13,824,156)	(14,010,793)
CASH AND CASH EQUIVALENTS COMPRISE:			
Cash and bank balances		153,661	83,678
Short-term borrowings - secured	14	(13,977,817)	(14,094,471)
Onort term borrowings - secured	17	(13,824,156)	(14,010,793)
		(10,024,100)	(14,010,733)

The annexed notes 1 to 23 form an integral part of this condensed interim consolidated financial information.

Fuad Azim Hashimi Director & Chairman Board Audit Committee Haseeb Hafeezuddeen Chief Financial Officer

## **Condensed Interim Consolidated Statement of Changes in Equity (Un-audited)**For the quarter ended 30 September 2014

	Attributable to owners of the Holding Company  Revenue Reserves							
	Issued, subscribed and paid-up capital	General reserves	Un- appropriated profit / (loss)	Exchange translation reserve	Total reserves	Total	Non- controlling interest	Total
Balance as at 1 July 2013	1,198,926	2,139,958	,	Rupees i	,	4,049,934	1,968,476	6,018,410
Total comprehensive income for the period ended 30 September 2013	, ,		,					
Profit for the period	-	-	172,176		172,176	172,176	50,585	222,761
Distribution to owners of the Holding Company:								
-Final dividend @ 22.50% (Rs. 2.25 per share) for the year ended 30 June 2013	-	-	(269,758)		(269,758)	(269,758)	-	(269,758)
Total transactions with owners of the Holding Company		-	(269,758)		(269,758)	(269,758)	-	(269,758)
Transfer to general reserves	-	851,300	(851,300)		-	-	-	-
Transfer from surplus on revaluation of property, plant and equipment - net of deferred tax	-	-	5,646		5,646	5,646	1,265	6,911
Balance as at 30 September 2013	1,198,926	2,991,258	(232,186)		2,759,072	3,957,998	2,020,326	5,978,324
Balance as at 1 July 2014	1,198,926	2,991,258	337,882	159	3,329,299	4,528,225	2,270,756	6,798,981
Total comprehensive (loss) / income for the year ended 30 September 2014								
Loss for the period	-	-	(85,996)	-	(85,996)	(85,996)	3,631	(82,365)
- Distribution to owners of the Holding Company:	-	(85,996)	-	(85,996)	(85,996)	3,631	(82,365)	
Final dividend @20% (Rs. 2.00 per share) for the year ended 30 June 2014	-	-	(239,785)	-	(239,785)	(239,785)	-	(239,785)
Total transactions with owners of the Holding Company		-	(239,785)	-	(239,785)	(239,785)	-	(239,785)
Transfer to general reserves	-	-	-	-	-	-	-	-
Re-translate to reserve	-	-	-	(355)	(355)	(355)	-	(355)
Final dividend @ 10% (Rs. 1.00 per share) attributable to non controlling interest		-	-	-	-	-	(189,943)	(189,943)
Transfer from surplus on revaluation of property, plant and equipment - net of deferred tax	-	-	5,645	-	5,645	5,645	1,265	6,910
Balance as at 30 September 2014	1,198,926	2,991,258	17,747	(196)	3,008,809	4,207,735	2,085,708	6,293,443

The annexed notes 1 to 23 form an integral part of this condensed interim consolidated financial information.

Fuad Azim Hashimi Director & Chairman Board Audit Committee

Hand addun\_ Haseeb Hafeezuddeen Chief Financial Officer

International Industries Limited

For the guarter ended 30 September 2014

#### 1. THE GROUP AND ITS OPERATIONS

- 1.1 The Group consists of International Industries Limited, the Holding Company, and International Steels Limited and IIL Australia PTY Limited, (the Subsidiary Companies) (together referred to as "the Group" and individually as "Group Entities") and the Group's interest in its equity-accounted investee namely Pakistan Cables Limited.
- 1.2 International Industries Limited was incorporated in Pakistan in 1948 and is quoted on the Karachi, Lahore and Islamabad Stock Exchanges. It is in the business of manufacturing and marketing galvanized steel pipes, precision steel tubes, API line pipes and polyethylene pipes. Its registered office is situated at 101, Beaumont Plaza, 10, Beaumont Road, Karachi 75530.
- 1.3 International Steels Limited was incorporated in Pakistan in 2007 as an unlisted company under the Companies Ordinance, 1984 and is domiciled in the province of Sindh. Subsequent to the sale of shares by the Holding Company to the general public under an Initial Public Offer, it was listed on the Karachi Stock Exchange on 1 June 2011. Its primary activity is the manufacturing of cold rolled steel coils and galvanized sheets. It commenced commercial operations on 1 January 2011. Its registered office is situated at 101, Beaumont Plaza, 10, Beaumont Road, Karachi 75530.
- 1.4 IIL Australia PTY Limited (IIL Australia) was incorporated in Victoria, Australia on 2 May 2014 and is in the business of distribution and marketing of galvanized steel pipes, precision steel tubes and pre-galvanized pipes. The registered office is situated at 101 103, Abbot Road, Hallam, Victoria 3803 Australia. As at 30 September, no substantial business activity has been carried out by IIL Australia.
- **1.5** Details of the Group's equity-accounted investee are given in note 5 to this condensed interim consolidated financial information.

#### 2. BASIS OF PREPARATION

2.1 This condensed interim consolidated financial information has been prepared from the information available in the condensed un-audited separate financial information of the Holding Company for quarter ended 30 September 2014 and the condensed un-audited financial information of the Subsidiary Companies for the quarter ended ended 30 September 2014.

Detail regarding the financial information of the equity-accounted investee used in the preparation of this condensed interim consolidated financial information is given in note 5.

#### 2.2 Statement of Compliance

This interim consolidated financial information has been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Companies Ordinance, 1984 and the provisions of and directives issued under the Ordinance. In case requirements differ, the provisions of or directive issued under the Ordinance shall prevail.

- 2.3 This condensed interim consolidated financial information is presented in Pakistan Rupees which is also the Group's functional currency. All financial information presented has been rounded off to the nearest thousand Rupee.
- 2.4 This condensed interim consolidated financial information is being submitted to the shareholders as required by listing regulations of the Karachi, Lahore and Islamabad Stock Exchanges and Section 245 of the Companies Ordinance, 1984.



For the quarter ended 30 September 2014

2.5 Estimates and judgements made by the Group in the preparation of this condensed interim consolidated financial information are the same as those that were applied to the audited annual separate financial statements of the Group Entities as at and for the year ended 30 June 2014.

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 3.1 Basis of consolidation

#### 3.1.1 Investment in subsidiaries

Subsidiaries are entities controlled by the Group. Subsidiaries are those entities over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than fifty percent of the voting rights. The financial statements of subsdiaries are included in the consolidated financial information from the date that control commences until the date that controls ceases.

The financial information of subsidiaries is prepared for the same reporting period as the Holding Company, using consistent accounting policies and changes are made where necessary to align them with the policies adopted by the Holding Company.

The assets and liabilities of subsidiaries are consolidated on a line by line basis. The carrying value of the investments held by the Holding Company is eliminated against the subsidiaries' shareholders' equity in the consolidated financial statements. All material intra-group balances, transactions and unrealised gains and losses resulting from intra-group transactions and dividends are eliminated in full.

Non-controlling interest is that portion of equity in a subsidiary that is not attributable, directly or indirectly, to the Holding Company. Non-controlling interests are presented as a separate item in the condensed interimconsolidated financial information.

#### 3.1.2 Investment in associate

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. Significant influence is presumed to exist when the Group holds between 20 and 50 percent of the voting power of another entity.

Investments in associates are accounted for by using the equity method (equity-accounted investees) and are recognised initially at cost. The cost of the investment includes transaction costs. The consolidated financial information include the Group's share of an associate's post-acquisition profit or loss and other comprehensive income, after adjustments to align the accounting policies with those of the Group, from the date that significant influence commences until the date that significant influence ceases. Where there has been a change recognised directly in the equity of an associate, the Group recognises its share of any changes and discloses this, when applicable, in the Statement of Changes in Equity.

The financial statements of associates used for equity-accounting are prepared with a difference of three months from the reporting period of the Group.

For the quarter ended 30 September 2014

#### PROPERTY, PLANT AND EQUIPMENT

	Operating assets	Capital work - - in - progress _(Rupees in '000)	Total
Cost / revalued amount		,	
Opening balance	14,829,168	395,731	15,224,899
Additions	52,596	787,719	840,315
Disposal / transfers	(20,555)	(52,596)	(73,151)
Biopodal / transfere	14,861,209	1,130,854	15,992,063
Accumulated depreciation	1 1,001,200	1,100,001	10,002,000
Opening balance	(1,953,170)	_	(1,953,170)
Disposal	8,145	_	8,145
Charge for the period	(187,993)	_	(187,993)
onargo for the period	(2,133,018)	_	(2,133,018)
Written down value as at	(2,100,010)		(2,100,010)
30 September 2014 (Un-audited)	12,728,191	1,130,854	13,859,045
oo ooptombor zo'r (on adanou)	12,720,101	1,100,001	10,000,010
Written down value			
as at 30 June 2014 (Audited)	12,875,998	395,731	13,271,729
as at so same zor r (riaditsa)			10,271,720
		30 September	30 June
		2014	2014
		(Un-audited)	(Audited)
		(Rupees	s in '000)
INVESTMENT IN EQUITY - ACCOUNTED IN	VESTEE		,
Pakistan Cables Limited - associate company	5.	1 191,042	182,945

#### 5.

Pakistan Cables Limited - associate company

5.1 This represents the Holding Company's investment in Pakistan Cables Limited (PCL), a company incorporated in Pakistan. The Holding Company has invested in 2,425,913 shares (30 June 2014: 2,425,913 shares) of the Associate Company and holds 8.52% (30 June 2014: 8.52%) ownership interest in PCL.

The Chief Executive Officer of PCL is Mr. Kamal A. Chinoy. The market value as at 30 September 2014 was Rs. 263.211 million (30 June 2014: Rs. 241.985 million). The share of profit after acquisition is recognised based on PCL's audited financial statements as at 30 June 2014. The latest financial statements of the Associated Company as at 30 September 2014 are not presently available.

		30 September 2014	30 June 2014
		(Un-audited)	(Audited)
_		(Rupe	es in '000)
6.	STOCK-IN-TRADE		
	Raw material - in hand	3,914,402	4,766,698
	- in transit	1,563,669	595,652
		5,478,071	5,362,350
	Work-in-process	1,732,543	2,236,965
	Finished goods	2,831,282	2,698,961
	By-products	36,471	26,835
	Scrap material	7,483	13,664
	·	10.085.850	10.338.775

Raw material amounting to Rs.5.2 million (30 June 2014: Rs.5.2 million) was held at vendor 6.1 premises for the production of pipe caps.

## **Notes to the Condensed Interim Consolidated** Financial Information (Un-audited) For the quarter ended 30 September 2014

		30 September 2014	30 June 2014
		(Un-audited) (Bur	(Audited) bees in '000)
7.	TRADE DEBTS	(	, , , , , , , , , , , , , , , , , , ,
	Considered good: - secured - unsecured	1,728,213 1,303,441	2,079,257 1,367,885
	Considered doubtful	3,031,654 38,421	3,447,142 40,777
	Provision for doubtful debts	3,070,075 (38,421) 3,031,654	3,487,919 (40,777) 3,447,142
8.	ADVANCES		
	Considered good: - Suppliers and service providers - Employees	300,190 26,798 326,988	282,591 16,996 299,587
9.	TRADE DEPOSITS AND SHORT-TERM PREPAYMENTS		
	Trade deposits Short-term prepayments	13,624 23,123 36,747	8,813 10,364 19,177
10.	OTHER RECEIVABLES		
	Considered good:  - Receivable against sale of land  - Receivable for transmission of electricity to K- Electric Limited  - Receivable from Workers' Welfare Fund on account of excess allocation of Workers' Profit Participation Fund in earlier period  - Others		14,000 58,641 25,940 1,019 99,600
11	RESERVES		
	General Reserves Unappropriated profit	2,991,258 17,747 3,009,005	2,991,258 337,882 3,329,140
12.	LONG-TERM FINANCING - secured		
	Long-term finances utilised under mark-up arrangements Syndicated LTFF term finance 12 Long-term finance 12	.2 3,099,462	450,000 2,842,684 908,183 4,200,867
	Current portion of long-term financing shown under current liabilities	(899,877)	(899,877)

For the quarter ended 30 September 2014

13.

- All long term finances of Holding Company, except for all term financing mentioned above, utilised under mark-up arrangements, are obtained by the Holding Company and secured by way of a joint equitable mortgage on all present and future lands and buildings located at Plot Number LX-15 &16 and HX-7/4, Landhi Industrial Estate, Karachi and Survey No. 402,405-406, Dehsharabi, Landhi Town, Karachi.
- 12.2 The Syndicated LTTF amounting to Rs. 2,699.1 million (30 June 2014: Rs.2,842.7 million) is secured by way of mortgage of land located at Survey No. 399-400, Landhi Town, Karachi, and joint hypothecation of all present and furture fixed assets (exlcuding land and building) as per the terms of syndicated term financing agreement. It is repayable in sixteen half yearly instalments which commenced from March 2011. The rate of mark-up on these finance is 1.5% over SBP rate (30 June 2014: 1.5% over SBP rate).

During the quarter first tranche of a new bilateral LTTF amounting to Rs. 400.3 million for expansion project by the Subsidiary Company is obtained from participating banks and is secured by way of mortgage of land located at Survey No. 399-400, Landhi Town, Karachi, and joint hypothecation of all present and future fixed assets (excluding land and building), as per the terms of syndicated term financing agreement. It is repayable in sixteen half yearly instalments which will commence from December 2016. The rate of mark-up on these finance is 1% over SBP rate the remaining portion of LTFF will be drawn at the time against plant and machinery.

12.3 The long term finance facilities are secured by the Subsidiary Company amounting to Rs. 505.9 million (30 June 2014: 608.2 million) by way of mortgage of land located at Survey No.399 - 400, Landhi Town, Karachi, and other fixed assets of the Company against ranking charge. It is repayable in eight half-yearly instalments which commenced from December 2012. The rate of markup ranges is 1.25% 6 months KIBOR (30 June 2014: 1.25% over 6 months KIBOR).

The long term finance facilities are secured by the Subsidiary Company amounting to Rs. 300 million (30 June 2014: 300 million) from various bank for plant and machinery and is secured by way of first pari passu charge over the fixed assets of the Company. It is repayable in eight half-yearly insltaments which will commence from June 2015. The rate of markup ranges is 1.25% 6 months KIBOR (30 June 2014: 1.25% over 6 months KIBOR).

During the quarter additional long term finance facility of Rs. 300 million for expansion project is obtained by the Subsidiary Company from a bank for plant and machinery and is secured by way of first pari passu charge over the fixed assets of the Company. It is repayable in ten half-yearly insltaments which will commence from March 2016. The rate of markup ranges is 1.0 % over 6 months KIBOR.

TRADE AND OTHER PAYABLES	30 September 2014 (Un-audited) (Rup	30 June 2014 (Audited) pees in '000)
Trade creditors	714,733	3,362,257
Bills payable	=	581,252
Accrued expenses	451,020	355,542
Provision for Infrastructure Cess	410,128	384,581
Short-term compensated absences	2,345	7,065
Advances from customers	145,272	209,716
Payable against purchase of land	26,116	98,528
Workers' Profit Participation Fund & Workers Welfare Fund	41,222	98,499
Unclaimed dividends	12.384	13,203
Dividend payable	239,785	, <u> </u>
Dividend payable by subsidiary company attributable to	,	
non controlling interest	189,944	-
Others	1,652	5,640
	2,234,601	5,116,283

For the guarter ended 30 September 2014

- **13.1** This includes amount payable to Associated Companies amounting to Rs. 10.1 million (30 June 2014: 1.359.8 million)
- **13.2** This includes commission payable to Associated Persons amounting to Rs. 3.383 million (30 June 2014: 1.0 million)

#### 14. SHORT-TERM BORROWINGS - secured

Running finance under mark-up arrangement	14.1	4,055,877	1,315,734
Short-term borrowing under Money Market Scheme	14.2	220,000	2,840,000
Short-term running finance under Export Refinance Scheme	14.3	4,097,300	1,612,000
Running finance under FE-25 Import Scheme	14.4	5,205,188	4,194,907
Short-term finance under Murabaha and Istisna	14.5	399,452	1,190,900
		13,977,817	11,153,541

- 14.1 The facilities for running finance under mark-up arrangements, available to the Group Entities from various commercial banks, amounted to Rs. 10,759 million (30 June 2014: Rs.9,462 million) and are for the purpose of meeting working capital requirements. The rates of mark-up on these finances obtained by the Holding company range from 10.38% to 11.77% per annum (2014: 10.38% to 11.88% per annum). The rates of mark-up on these finances obtained by Subsidiary Company range from KIBOR +0.3% to KIBOR 1.75% (2014: KIBOR+0.3% to KIBOR+2% per annum).
- 14.2 The Holding Company has obtained facilities for short-term borrowing under Money Market Scheme financing from various commercial banks under mark-up arrangements amounted to Rs. 2,272 million (30 June 2014: Rs. 5,087 million). The rates of mark-up on these facilities range from 9.81% to 10.62% per annum (30 June 2014: 10.10% to 10.39% per annum).
- 14.3 The Group Entities have borrowed short-term running finance under Export Refinance Scheme offered by the State Bank of Pakistan. The facilities availed are for an amount of Rs. 4,097.3 (30 June 2014: Rs.3,134 million). The rates of mark-up on these facilities range from 7.0% to 7.10 % per annum (30 June 2014: 8.90% to 8.96% per annum).
- 14.4 The Group Entities have borrowed short-term running finance under Foreign Exchange Circular No.25 dated 20 June 1998 from various commercial banks for the purpose of meeting import requirements. The facilities availed are for an amount of USD 51.4 million equivalent to Rs.5,205 million (30 June 2014: USD 42.5 million equivalent to Rs. 4,195 million). The rates of markup on these facilities range from 1.63% to 3.50% per annum (30 June 2014: 1.50% to 3.82% per annum). The facilities mature within six months and are renewable.
- 14.5 The Subsidiary Company has obtained facilities for short-term finance under Murahaba and Istisna under Islamic financing arrangement. The rate of profit is KIBOR + 0.30% (30 June 2014: KIBOR+0.30%). The facilities mature within six months and are renewable.
- 14.6 All running finances and short-term borrowing facilities availed by the Holding Company are secured by way of hypothecation of all its present and future fixed assets (excluding lands and buildings) and present and future current and movebale assets.
- **14.7** The aforementioned facilities of the Subsidiary Company are secured by way of joint and first pari passu charges over its current assets.

#### 15. CONTINGENCIES AND COMMITMENTS

#### 15.1 Contingencies

- **15.1.1** Bank guarantees have been issued by the Holding Company under certain supply contracts and to the Collector of Customs aggregating Rs. 140.998 million (30 June 2014: Rs.137.5 million).
- **15.1.2** Bank guarantees have been issued by the Subsidiary Company to Sui Southern Gas Company Limited and Excise & Taxation Officer aggregating Rs. 177.2 million (30 June 2013: Rs. 177.2 million).

International Industries Limited

For the guarter ended 30 September 2014

- 15.1.3 Custom duties amounting to Rs.704 million (30 June 2014: Rs. 713 million) on import of raw material shall be payable by the Holding Company in case of non-fulfillment of certain conditions imposed by the customs authorities under SRO 565(1) / 2006. The Holding Company has provided post-dated cheques in favour of Collector of Customs which are, in the normal course of business, to be returned to the Holding Company after fulfilment of the stipulated conditions. The Holding Company has fulfilled the conditions for the aforementioned amounts and is making efforts to retrieve the associated post-dated cheques from the customs authorities.
- 15.1.4 Further, an amount of Rs. 375 million was claimed by the customs authorities as duty rate differential on imports made by the Holding Company during 2005-10 due to an anomaly in SRO 565(1) / 2006 Serial 88. Since then, the anomoly has been rectified. The Holding Company filed a petition with the Sindh High Court in 2010 for an injunction and is awaiting the final judgement.
- 15.1.5 The customs authorities have charged a redemption fine of Rs. 83 million on the clearance of an imported raw material consignment in 2006 by the Holding Company. It has filed an appeal before the Sindh High Court, which has set aside the examination reports including the subsequent order produced by customs authorities, and ordered the authorities to re-examine the matter afresh. However, the customs authorities have filed an application for leave to appeal against the order of the High Court. The management anticipates that the chances of admission of such appeal are remote.
- 15.1.6 The Holding Company has reversed a provision for the levy of Infrastructure Cess amounting to Rs.107 million in 2009 on the basis of a decision of the Sindh High Court which declared the levy of Infrastructure Cess before 28 December 2006 as void and invalid. However, the Excise and Taxation Department (the Department) has filed an appeal before the Supreme Court of Pakistan against such order. In May 2011, the Supreme Court disposed off the appeal with a joint statement of the parties that, during the pendency of the appeal, another law i.e Fifth Version came into existence which was not the subject matter of the appeal. Hence the case was referred back to the High Court with the right to appeal to the Supreme Court. On 31 May 2011, the High Court granted interim relief on an application of petitioners on certain terms including discharge and return of bank guarantees / security furnished on consignments released upto 27 December 2006 and any bank guarantee / security furnished for consignments released after 27 December 2006 shall be encashed to extent of 50% of the guaranteed or secured amount only with the balance kept intact till the disposal of the petition. In case the High Court upholds the applicability of Fifth Version of the law and its retrospective application, the authorities are entitled to claim the amounts due under the said law with the right to appeal available to the petitioner. Bank guarantees amounting to Rs. 299.5 million have been provided to the Department in this regard.
- 15.1.7 As per the Gas Infrastructure and Development Cess Act 2011 (the Act), certain companies as specified in the Act (including Sui Southern Gas Company) shall collect and pay Gas Infrastructure and Development Cess (GID Cess) in such manner as the Federal Government may prescribe. As per the second schedule of the Act, GID Cess of Rs.13 per MMBTU was payable by the Group entities. Through Finance Bill 2012-13, an amendment was made to the Act whereby the rate of GID Cess applicable on the Group entities was increased to Rs. 100 per MMBTU. The Group filed a suit wherein it has inpungned the Act on the ground that the rate of GID Cess has been enhanced without any lawful justification and authority.

The Sindh High Court vide its ad-interim order dated 1 August 2012 has restrained SSGC from charging GID Cess above Rs. 13 per MMBTU. Consequently, on account of the High Court order, SSGC invoices the Company at Rs.13 per MMBTU and accordingly the Group continues to record GID Cess at Rs.13 per MMBTU.

Peshawar High Court vide order dated 13 June 2013 declared that the provisions of the Act, imposing, leying and recovering the inpunged cess, are absolutely expropriatory and exploitative and being consituitionally illegitimate, having no sanction therefore under the constituition, hence are declared as such and set at naught.

The judgement was referred in the Supreme Court and Supreme Court of Pakistan vide its order dated 22 August 2014 has held the GID Cess Act 2011 to be unconstituitional and ultra vires.

For the quarter ended 30 September 2014

During the quarter the Federal Government promulgated GID Cess Ordinance 2014 imposing GID at Rs. 200 per MMBTU for captive power plants and Rs. 150 per MMBTU for industrial units. The Group Entities have filed a constituitional petition against the Ordinance on the plea that GID Cess Act 2011 is held unconstituitional and ultra vires by the Supreme Court of Pakistan and therefore the said Ordinance should also be dealt in a similar manner. The Ordinance included the application of GID Cess as defined in the Act. In view of Supreme Court's order declaring the application of the Act as unconstituitional and ultra vires, the Group Entities have not recorded the differential of GID Cess at the stipulated rate per MMBTU amounting to Rs. 268 million in these condensed interim financial information.

15.1.8 The Holding Company has received a demand from Deputy Collector (Manufacturing Bond), Model Collectorate of Customs (Port Muhammad Bin Qasim) aggregating Rs. 82.9 million. The demand has been raised on account of Sales Tax, custom duty and withholding income tax in respect of wastage generated on raw material imported under manufacturing bond license and covers the period July 2007 to December 2010. The Holding Company believes that it has discharged its liability towards all applicable taxes and duties. Further, Model Customs Collectorate (Exports) has already completed its audit up to the period of 31 March 2009 and no further dues were liable to be paid as a result of this audit.

The Holding Company has filed a Constitutional Petition in the Sindh High Court which has granted interim stay as the matter requires further consideration by the High Court. The Holding Company, based on the advice of its legal counsel, is confident that the subject demand is unjustified and the matter will be decided in its favour.

15.1.9 Section 113(2)(c) was interpreted by a Divisional Bench of the Sindh High Court (SHC) in the Income Tax Reference Application (ITRA) No. 132 of 2011 dated 7 May 2013, whereby it was held that the benefit of carry forward of Minimum Tax is only available in the situation where the actual tax payable (on the basis of net income) in a tax year is less than Minimum Tax. Therefore, where there is no tax payable due to brought forward tax losses, minimum tax could not be carried forward for adjustment with future tax liability.

The Subsidiary Company, based on legal counsel's advice considers that certain strong grounds are available whereby the aforesaid decision can be challenged in a Larger Bench of the Sindh High Court or the Supreme Court of Pakistan. A leave to appeal against the aforesaid decision has already been filed before the Supreme Court by other companies which is pending for hearing. In view of above, the Subsidiary Company is confident that the ultimate outcome in this regard would be favourable. Accumulated minimum tax liability of Rs. 219.51 million was determined for the tax year 2012 and 2013. However based on the assessment and estimation for availability of sufficient taxable profits on the basis of 5 years projection and tax credits available to the Subsidiary Company under section 65B of the Income Tax Ordinance 2001. Accordingly, accumulated minimum tax liability amounting to Rs.445.12 million has not been recorded on the same basis in these condensed interim financial information.

#### 15.2 Commitments

- **15.2.1** Capital expenditure commitments of the Group Entities outstanding as at 30 September 2014 amounted to Rs.2,646 million (30 June 2014: Rs.2,023 million).
- **15.2.2** Commitments under letters of credit established by the Group Entities for raw material and spares as at 30 September 2014 to Rs. 3,835 million (30 June 2014: Rs.3,987 million).
- **15.2.3** Commitments under purchase contracts entered into by the Holding Company as at 30 September 2014 amounted to Rs. 130.3 million (30 June 2014: Rs.92.5 million).
- **15.2.4** The unavailed facilities of the Group Entities for opening letters of credit and guarantees from banks as at 30 September 2014 amounted to Rs. 19,398 million (30 June 2014: 15,321 million) and Rs. 395 million (30 June 2014: 457 million) respectively.

For the quarter ended 30 September 2014

			Quarter	ended
		Note	30 Sepember	30 September
			2014	2013
16.	NET SALES		———(Rupee	s in '000)———
	Local		6,789,762	7,260,420
	Export		2,224,372	1,769,529
			9,014,134	9,029,949
	Sales Tax		(1,041,962)	(1,110,344)
	Trade discounts		(55,852)	(8,108)
	Sales discount and commission		(125,772)	(118,319)
			(1,223,586)	(1,236,771)
17.	COST OF SALES		7,790,548	7,793,178
	Opening stock of raw material and work-in-process		7,003,663	4,900,295
	Purchases		5,408,301	8,933,862
	Salaries, wages and benefits		214,561	188,218
	Rates and taxes		200	200
	Electricity, gas and water		207,843	166,493
	Insurance		5,857	7,634
	Security and janitorial		9,763	8,049
	Depreciation and amortisation Stores and spares consumed		166,679 31,011	158,107 48,260
	Repairs and maintenance		42,507	45,725
	Postage, telephone and stationery		4,549	3,412
	Vehicle, travel and conveyance		6,547	6,162
	Internal material handling		7,541	4,315
	Environment controlling expense		222	349
	Sundries		1,911	1,825
	Sale of scrap generated during production		(169,994)	(166,876)
			12,941,161	14,306,030
	Closing stock of raw material and work-in-process		(5,646,945)	(7,289,612)
	Cost of goods manufactured		7,294,216	7,016,418
	Finished goods and by-products :			
	Opening stock		2,725,796	2,549,400
	Closing stock		(2,867,753)	(2,643,775)
			(141,957)	(94,375)
			7,152,259	6,922,043
18.	FINANCIAL CHARGES			
	Mark-up on:			
	- Long-term financing		98,771	104,705
	- Short-term borrowings		205,026	298,268_
	E		303,797	402,973
	Exchange loss on FE borrowing		293,071	36,154
	Interest on Workers' Profit Participation Fund Bank charges		317 6,269	360 2.598
	Dalik Glialyes		603,454	442,085
			000,707	TTL,000

## **Notes to the Condensed Interim Consolidated** Financial Information (Un-audited) For the quarter ended 30 September 2014

			Quarter ended	
		Note	30 Sepember 2014	30 September 2013 ees in '000)———
			——(nupe	es III 000)———
19.	OTHER OPERATING CHARGES			
	Auditors' remuneration Donations Exchange loss Workers' Profit Participation Fund Workers' Welfare Fund Others		1,125 3,775 29,908 - - - 332	979 4,565 - 13,059 5,204 159
20.	OTHER INCOME Income / return on financial assets Interest on bank deposits		<u>35,141</u> 470	23,966
	Income from non-financial assets Income from power generation - 18MW Income from power generation - 4MW Gain on disposal of property, plant and equipment Rental income Exchange gain / (loss) - net Others		12,325 13,517 4,542 429 76,419 20,437 128,139	5,377 11,961 2,336 429 63,706 3,712 87,753
21.	TAXATION			
	Current			
	- for the year - for the prior years for the year Deferred		25,933 	48,520 
			(40,736)	24,176

Relationship between income tax expenses and accounting profit

		Quarter ei		ended
	30 September	30 September	30 September	30 September
	2014	2013	2014	2013
	Effective	e tax rate %	(Rupees	s in '000)
(Loss) / profit before taxation	า		(123,101)	246,937
Tax at the enacted tax rate Tax effect of income subject	(33.00)	34.00	(40,623)	83,959
lower tax	(0.35)	(1.11)	(432)	(2,743)
Tax effect of rabate / credits	(4.45)	(0.63)	(5,474)	(1,548)
Tax effect on export under fi	nal			
tax regime	16.02	(9.06)	19,716	(22,381)
Effect of change in rates and	b	, ,		, ,
proportionate etc	(8.83)	(15.08)	(10,873)	(37,235)
Others	(2.48)	1.67	(3,050)	4,124
	(33.09)	9.79	(40,736)	24,176

For the quarter ended 30 September 2014

#### 22. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise associate entities, directors of the Holding Company and its Subsdidiary companies, key management employees and staff retirement funds. The Group Entities continues to have a policy whereby all transactions with related parties are entered into at commerical terms and conditions. Contributions to the defined contribution plan (Provident Fund) are made as per the terms of employment and contributions to the defined benefit plan (Gratuity Scheme) are in accordance with actuarial advice. Remuneration of key management personnel is in accordance with their terms of engagement and company policy. Details of transactions with related parties, other than those which have been specifically disclosed elsewhere in this condensed interim consolidated financial information, are as follows:

	Quarter ended				
Note	30 Sepember	30 September			
	2014	2013			
	(Rupees in '000)				

#### Transactions with related parties

Associated companies Sales Purchases Insurance premium expense Insurance claims received Rental income Donations paid Dividend paid Dividend received Reimbusement of payments made on behalf of associated company Subscriptions paid	76,207 4,340,141 11,366 13,267 429 1,000 - - -	170,547 2,606,426 6,599 - 429 - 1,296 9,704 592
Key management personnel and their spouses Remuneration Sales commission expense Staff retirement benefits	79,290 987 1,077	75,920 1,622 1,108
Staff retirement benefit plans Contribution paid	16,090	14,931
Non- executive directors' fees	1,400	1,320
Balances with related parties 3	0 September 2014 (Rupe	30 June 2014 es in '000)
<b>Trade debts</b> Receivable from Sui Southern Gas Company Limited Receivable from Sui Northern Gas Pipelines Limited	40,609 24,855	15,496

#### **SEGMENT REPORTING**

The Group Entities have identified Steel Coils & Sheets, Steel Pipes and Plastic Pipes as three reportable segments. Performance is measured based on respective segment results. Information regarding the Group Entities' segments is presented below.

For the quarter ended 30 September 2014

SEGMENT	REVENUE	AND	RESUL	.TS
---------	---------	-----	-------	-----

0_0					
	Steel Coils	Steel	Plastic		
	& Sheets	Pipes	Pipes	Total	
		•	•		
		(Rupees in '000	)		
For the period ended 30 September 2014					
Sales	3,839,423	3.819.655	131.470	7.790.548	
Cost of sales	3,482,560	3.542.017	127,682	7,152,259	
	-, - ,	- , - , -	,		
Gross Profit	356,863	277,638	3,788	638,289	
	•				
For the period ended 30 September 2013					
Tot the ported chaca or coptombol 2010					
0.1.	4.044.000	0.000.000	040.000	7 700 470	
Sales	4,244,883	3,336,233	212,062	7,793,178	
Cost of sales	3,826,005	2,885,524	210,514	6,922,043	
Gross Profit	418,878	450.709	1.548	871,135	
	1.0,070	.55,700	.,010	3. 1,100	

Reconciliation of Segment results with profit after tax is as follows:

	Note	-		30 September 2013	
Total results for reportable segments		638,	289	871,135	
Selling, distribution and administrative expenses Financial charges Other operating expenses Other operating income Share of profit in equity-accounted investee - net of tax Taxation Profit after tax		(603, (35, 128, 8, 40	(259,031) (603,454) (35,141) 128,139 8,097 40,736 (82,365)		
SEGMENT REVENUE AND RESULTS	Steel Coils & Sheets	Steel Pipes (Rupees in '000	Pipes		
As at 30 September 2014 - Un-audited			,		
Segment assets	16,390,016	10,048,589	537,944	26,976,549	
Segment liabilities	12,202,730	7,331,319	466,348	20,000,397	
As at 30 June 2014 - Audited					
Segment assets	14,615,997	11,936,143	505,506	27,057,646	
Segment liabilities	10,371,964	9,156,191	427,657	19,955,812	

For the quarter ended 30 September 2014

Reconciliation of segment assets & liabilities with total assets & liabilities in the balance sheet is as follows:

		Quarter ended		
	Note	30 Sepember	30 June	
		2014	2014	
		(Un-audited)	(Audited)	
		(Rupees in '000)		
Total reportable segments assets		26,976,549	27,057,646	
Unallocated assets		3,449,682	3,596,869	
Total assets as per Balance Sheet		30,426,231	30,654,515	
Total reportable segments liabilities		20,000,397	19,955,812	
Unallocated liabilities		1,639,582	1,397,727	
Total liabilities as per Balance Sheet		21,639,979	21,353,539	

#### 23. **GENERAL**

23.1 This condensed interim consolidated financial information was authorised for issue by the Board of Directors of the Holding Company on 24 October 2014.

Fuad Azim Hashimi Director & Chairman Board Audit Committee

Haseeb Hafeezuddeen Chief Financial Officer