

INDUS MOTOR COMPANY LTD.

Condensed Interim Financial Information For the quarter ended September 30, 2015 (Un-audited)



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Directors' Report

For the quarter ended September 30, 2015

The Directors of Indus Motor Company are pleased to present the un-audited financial statement of the Company for the first quarter ended September 30, 2015.

Pakistan Automobile Market

The industry posted robust first quarter sales for passenger cars and light commercial vehicles (PC/LCV) amidst a general feel good factor continuing from the fiscal year ended June 2015 that recorded strong industry performance on account of improving macroeconomic indicators, falling inflation and interest rates and relative calm in the law and order situation throughout the country.

The economic stimulus spurred by the government spending mainly on account of infrastructure development projects and the Punjab Government's 'Apna Rozgar' self-employment scheme resulted in overall positive sentiments pushing the demand for PC/LCV to grow by an impressive 72% to 54,812 units as compared to 31,899 units sold during the same period last year.

Company Performance

Strong demand for new generation Corolla launched in July 2014 enabled the company to yet again outperform the industry. The combined sale of mainly Toyota brand CKD and CBU products for the first quarter grew 50% to 14,948 units as compared to 9,975 units sold during the corresponding period last year. In order to keep pace with growing demand, the Company's production of PC/LCV for the quarter was up 49% to 14,922 units compared to 9,998 units produced in the same period during FY14-15. We operated our plant at full capacity and worked on off Saturdays to ensure our delivery commitments to the valued customers were met.

The Company's sales revenue from CKD, CBU and spare parts business for the first quarter FY15-16 grew 44% to Rs 24.9 billion compared to Rs 17.3 billion achieved for the same period last year, while the resultant profit after tax at Rs 2.9 billion was up 163% from Rs 1.1 billion achieved for same period in FY14-15 mainly on account of higher sales volume.

Based on the results recorded above, the Board of Directors is pleased to declare a first interim dividend of Rs. 20/- per share (200%) for the quarter ended September 30, 2015.

Near Term Business Outlook

The second quarter is always challenging for the auto industry due to calendar year end phenomena where customers seeking to defer purchase of cars and opting for a new-year registration. However, we continue to foresee strong demand for automobiles for remainder of the year due to increasing availability of auto financing options that are being aggressively promoted by the banking sector, along with the positive consumer sentiments resulting from the increasing sociopolitical stability, declining inflation and lower costs, thereby improving the purchasing power of consumers. The unabated entry of imported used cars is continuing to hurt the industry and more needs to be done by way of implementing appropriate valuations, to safeguard the major investments of OEMs and genuine parts suppliers.

Directors' Report

For the guarter ended September 30, 2015

We believe the government would do well to provide an enabling environment and quickly finalize the new auto policy allowing manufacturers to plan and invest in new models and technologies for future growth of the industry. An early closure and announcement of the proposed auto policy will boost investor confidence and increase choice for the Pakistani consumer. The menace of power shortages and poor governance adds significantly to the cost of doing business and adversely impacts the country's competitive advantage. It is essential these issues be tangibly addressed including retaining focus on the law and order situation on priority to restore investor confidence and enhance efficiency.

The Strategic Trade Policy Framework 2015-18 recently shared by the Ministry of Commerce has raised alarm bells in the manufacturing sector of the country that is suffering on account of falling exports caused by the undocumented economy, under invoicing imports and the high cost of doing business for the organized sector. It is imperative that as the government looks to review existing Free Trade Agreement proposals, we look forward to a regime of effective and balanced trade agreements with the regional countries that benefit the manufacturing industry in Pakistan and safeguards the local industry interests by strengthening trade defense laws, and ensuring that the concessions lists are equitable and do not adversely impact local industry.

We remain committed to 'Customer First' philosophy that demands high level of contribution, dedication and efficiency from all levels in the company to delight all our valued customers in the entire supply chain. This is the corner stone of 'Toyota Way' and critical for the long term success of the Company.

In conclusion, we are thankful to our customers for their confidence in our products and acknowledge the efforts of the entire Indus team including our staff, vendors, dealers and business partners and look forward for their continued support.

October 29, 2015 Karachi.

nief Executive

Vice Chairman & Director



Condensed Interim Balance Sheet

As at September 30, 2015

| As at September 30, 2015 | | | |
|--|--------|--|---|
| | Note | (Unaudited) September 30 2015 | (Audited) June 30 2015 |
| ******** | | (Rupees in | ים '000) |
| ASSETS | | | |
| Non-current assets Fixed assets Long-term loans and advances Long-term investments Long-term deposits Deferred taxation | 4 5 | 4,986,595 11,111 4,966,323 9,667 68,244 10,041,940 | 5,193,477 11,096 4,954,764 9,667 5,295 10,174,299 |
| Current assets Stores and spares Stock-in-trade Trade debts Loans and advances Short-term prepayments Accrued return Other receivables Short-term Investments Cash and bank balances | 6 | 171,654 7,341,697 302,161 408,574 10,680 282,308 528,286 10,066,301 22,964,954 42,076,615 | 178,599 6,150,448 447,750 1,220,574 18,919 418,829 167,757 6,756,886 24,865,388 40,225,150 |
| TOTAL ASSETS | | 52,118,555 | 50,399,449 |
| EQUITY | | | |
| Share capital Authorised capital 100,000,000 (June 30, 2015: 100,000,000) Ordinary shares of Rs 10 each | | 1,000,000 | 1,000,000 |
| Issued, subscribed and paid-up capital 78,600,000 (June 30, 2015: 78,600,000) Ordinary shares of Rs 10 each Reserves LIABILITIES | | 786,000 | 786,000 23,249,520 24,035,520 |
| Current liabilities | | | |
| Trade, other payables and provisions Advances from customers and dealers Taxation - provision less payment | | 8,993,853 14,707,266 1,447,651 25,148,770 | 9,180,705 16,192,918 990,306 26,363,929 |
| CONTINGENCIES AND COMMITMENTS | 7 | | |
| TOTAL EQUITY AND LIABILITIES | | 52,118,555 | 50,399,449 |

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

Parvez Ghias
Chief Executive

Keiichi Murakami Vice Chairman & Director

Condensed Interim Profit and Loss Account

For the quarter ended September 30, 2015 (unaudited)

| | | Quarter Ended | |
|--|------|---------------|------------|
| | | Septem | ber 30 |
| | Note | 2015 | 2014 |
| | | (Rupees in | n '000) |
| Net sales | 8.1 | 24,857,556 | 17,277,178 |
| Cost of sales | 8.2 | 20,664,078 | 15,585,542 |
| Gross profit | 8.3 | 4,193,478 | 1,691,636 |
| Distribution expenses | | 216,339 | 411,527 |
| Administrative expenses | | 188,921 | 178,464 |
| Other expenses | | 4,940 | 5,383 |
| | | 410,200 | 595,374 |
| | | 3,783,278 | 1,096,262 |
| Other income | | 798,155 | 635,925 |
| | | 4,581,433 | 1,732,187 |
| Finance costs | | 19,717 | 12,402 |
| | | 4,561,716 | 1,719,785 |
| Workers' Profit Participation Fund & Workers' Welfare Fund | | 314,971 | 122,537 |
| Profit before taxation | | 4,246,745 | 1,597,248 |
| Taxation | | 1,312,480 | 470,268 |
| Profit after taxation | | 2,934,265 | 1,126,980 |
| | | | |
| Earnings per share - basic and diluted - (Rupees) | | 37.33 | 14.34 |

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.







Condensed Interim Statement of Comprehensive Income For the quarter ended September 30, 2015 (unaudited)

| | Quarter Ended September 30 | | |
|---|----------------------------|-----------|--|
| | | | |
| | 2015 | 2014 | |
| | (Rupees in '000) | | |
| Profit for the period | 2,934,265 | 1,126,980 | |
| Other comprehensive income | - | - | |
| Total comprehensive income for the period | 2,934,265 | 1,126,980 | |

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.



Condensed Interim Cash Flow Statement

For the quarter ended September 30, 2015 (unaudited)

| | | Quarter Ended | |
|--|------|---------------|-------------|
| | | September 30 | |
| | Note | 2015 | 2014 |
| | • | (Rupees i | in '000) |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Cash generated from operations | 9 [| 1,763,710 | 14,918,851 |
| Interest paid | | - | (35) |
| Interest received | | 717,264 | 161,083 |
| Income tax paid | | (918,084) | (677,248) |
| Movement in long-term loans and advances | | (15) | 3,552 |
| Net cash generated from operating activities | | 1,562,875 | 14,406,203 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Fixed capital expenditure | | (179,074) | (325,028) |
| Proceeds from disposal of fixed assets | | 5,613 | 5,398 |
| Purchase of Pakistan Investment Bonds | | - | (4,847,008) |
| Investment in listed mutual fund units | | (1,250,000) | - |
| Purchase of Market Treasury Bills | | (4,813,832) | (8,407,360) |
| Proceeds from redemption of Market Treasury Bills | | 2,851,309 | 4,400,000 |
| Net cash used in investing activities | | (3,385,984) | (9,173,998) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Dividend paid | [| (77,325) | (378) |
| Net cash used in financing activities | | (77,325) | (378) |
| Net (decrease) / increase in cash and cash equivalents | | (1,900,434) | 5,231,827 |
| Cash and cash equivalents at the beginning of the period | | 24,865,388 | 6,857,084 |
| Cash and cash equivalents at the end of the period | | 22,964,954 | 12,088,911 |

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

Chief Executive

Vice Chairman & Director



Condensed Interim Statement of Changes in Equity For the quarter ended September 30, 2015 (unaudited)

| | Share Capital | Reserves | | | | |
|------------------------------------|---|--|--------------------|-------------------------------|------------|------------|
| | | Capital Revenue | | nue | | |
| | Issued, subscribed and paid-up | Premium on issue of ordinary shares | General reserve | Unappro- priated profit | Sub-Total | Total |
| | | | (Rupees | in '000) | | |
| Balance as at July 1, 2014 | 786,000 | 196,500 | 14,851,050 | 4,082,102 | 19,129,652 | 19,915,652 |
| Total comprehensive income for the | | | | | | |
| quarter ended September 30, 2014 | - | - | - | 1,126,980 | 1,126,980 | 1,126,980 |
| Balance as at September 30, 2014 | 786,000 | 196,500 | 14,851,050 | 5,209,082 | 20,256,632 | 21,042,632 |
| Balance as at July 1, 2015 | 786,000 | 196,500 | 16,851,050 | 6,201,970 | 23,249,520 | 24,035,520 |
| Total comprehensive income for the | | | | | | |
| quarter ended September 30, 2015 | - | - | - | 2,934,265 | 2,934,265 | 2,934,265 |
| Balance as at September 30, 2015 | 786,000 | 196,500 | 16,851,050 | 9,136,235 | 26,183,785 | 26,969,785 |

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.





Notes to and forming part of the Condensed Interim Financial Information

For the guarter ended September 30, 2015 (unaudited)

1 THE COMPANY AND ITS OPERATIONS

The Company was incorporated in Pakistan as a public limited company in December, 1989 and started commercial production in May 1993. The shares of the Company are quoted on all the stock exchanges in Pakistan.

The Company was formed in accordance with the terms of a Joint Venture agreement concluded amongst the House of Habib, Toyota Motor Corporation and Toyota Tsusho Corporation for the purposes of assembling, progressive manufacturing and marketing of Toyota vehicles. The Company also acts as the sole distributor of Toyota and Daihatsu vehicles in Pakistan and has a license for assembling, progressive manufacturing and marketing of these vehicles in Pakistan.

The registered office and factory of the Company is situated at Plot No. NWZ/1/P-1, Port Qasim Industrial Estate, Bin Qasim, Karachi.

2 STATEMENT OF COMPLIANCE

This Condensed interim financial information had been prepared in accordance with approved accounting 2.1 standards as applicable in Pakistan for interim financial reporting. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standard Board as are notified under the Companies Ordinance, 1984, the requirement of the Companies Ordinance, 1984 and the directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirement of the Companies Ordinance, 1984, or the directives issued by SECP differ with the requirements of IFRSs, the Requirements of the Companies Ordinance. 1984 or the directives issued by the SECP prevail.

The disclosures made in this condensed interim financial information have, however, been limited based on the requirements of International Accounting Standard 34, "Interim Financial Reporting". This condensed interim financial information does not include all the information and disclosures requires in a full set of financial statements and should be read in conjunction with the annual published financial statements of the Company for the year ended June 30, 2015.

3 ACCOUNTING POLICIES

The accounting policies and methods of computation of balances adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual published financial statements of the Company for the year ended June 30, 2015.

New and amended standards and interpretations to published approved accounting standards 3.1 that are effective in the current period

There are certain new and amended standards and interpretations to published approved accounting standards that are mandatory for the Company's accounting periods beginning on or after July 1, 2015 but are considered not to be relevant or do not have any material effect on the Company's operations and are therefore not detailed in this condensed interim financial information.



Notes to and forming part of the Condensed Interim Financial Information

For the quarter ended September 30, 2015 (unaudited)

| | | | (Unaudited) | (Audited) |
|-----|-------------------------------|------|--------------|-----------|
| | | | September 30 | June 30 |
| | | Note | 2015 | 2015 |
| | | | (Rupees | in '000) |
| 4 | FIXED ASSETS | | | |
| | Property, plant and equipment | 4.1 | 4,974,296 | 5,183,750 |
| | Intangible assets | | 12,299 | 9,727 |
| | | | 4,986,595 | 5,193,477 |
| 4.1 | Property, plant and equipment | | | |
| | Operating assets | | 4,784,994 | 5,110,267 |
| | Capital work-in-progress | | 189,302 | 73,483 |
| | | | 4,974,296 | 5,183,750 |

4.2 Details of additions and disposals during the period are as follows:

| | Additions | | Disposals | |
|-------------------------------------|-----------|-----------|---------------|--------|
| | (at cost) | | (at c | ost) |
| | Quarter | ended | Quarter ended | |
| | Septen | nber 30 | Septem | ber 30 |
| | 2015 | 2014 | 2015 | 2014 |
| | | (Rupees i | n '000) | |
| Tangible assets | | | | |
| Leasehold Land | - | 70,000 | - | - |
| Buildings on leasehold land: | | | | |
| Factory | 1,952 | 1,710 | - | - |
| Others | 2,908 | 140,000 | - | - |
| Plant and machinery | 10,910 | 144,743 | 37,817 | 16,755 |
| Motor vehicles | 25,308 | 20,129 | 5,573 | 5,767 |
| Furniture and fixtures | - | 3,741 | - | - |
| Office equipment | 2,238 | 1,806 | - | - |
| Computers and related accessories | 5,140 | 1,909 | 177 | 132 |
| Tools and equipment | 11,205 | 74,890 | - | 725 |
| Jigs, moulds and related equipments | | 17,884 | | |
| | 59,661 | 476,812 | 43,567 | 23,379 |
| Intangible assets | | | | |
| Computer Software | 3,594 | 4,185 | | |
| | | | | |

Notes to and forming part of the Condensed Interim Financial Information

For the quarter ended September 30, 2015 (unaudited)

4.3 During the period, capital work-in-progress amounting to Rs 25.843 million (September 30, 2014: Rs 244.654 million) was transferred to owned assets.

| | | (Unaudited) | (Audited) |
|---|--|--------------|-----------|
| | | September 30 | June 30 |
| | | 2015 | 2015 |
| | | (Rupees i | n '000) |
| 5 | LONG-TERM INVESTMENTS | | |
| | | | |
| | Held to Maturity | | |
| | - Government securities - Pakistan Investment Bonds | 4,966,323 | 4,954,764 |
| 6 | SHORT-TERM INVESTMENTS | | |
| | Financial Assets 'at fair value through profit or loss'-held for trading | | |
| | - Mutual Fund Units | 5,077,490 | 3,754,870 |
| | Held to Maturity | | |
| | - Government securities - Market Treasury Bills | 4,988,811 | 3,002,016 |
| | | 10,066,301 | 6,756,886 |
| | | | |

7 CONTINGENCIES AND COMMITMENTS

7.1 Contingencies

- 7.1.1 The status of contingencies, as disclosed in note 23.1 and 23.2 to the annual financial statements of the Company for the year ended June 30, 2015 has remained unchanged.
- 7.1.2 Contingencies in respect of outstanding bank guarantees at September 30, 2015 amounted to Rs 5,093.632 million (June 30, 2015: Rs 5,514.465 million). This includes an amount of Rs 1,510.534 million (June 30, 2015: Rs 2,122.129 million) in respect of bank guarantees from related parties.

7.2 Commitments

Commitments in respect of capital expenditure at September 30, 2015 amounted to Rs 629.760 million (June 30, 2015: Rs 392.911 million).



Notes to and forming part of the Condensed Interim Financial Information

For the quarter ended September 30, 2015 (unaudited)

| . 0 | The quarter strated depterment too, 2010 (anadation) | Quarter Ended | | |
|-----|--|----------------------------------|---------------------------|--|
| | | Septemb 2015 | oer 30 2014 | |
| 8 | OPERATING RESULTS | (Rupees in | | |
| 8.1 | Sales | | | |
| | Manufacturing | | | |
| | Gross sales | 28,404,938 | 19,646,263 | |
| | Sales tax | <u>(4,126,606)</u> 24,278,332 | (2,842,704) 16,803,559 | |
| | Commission | (726,145) | (522,443) | |
| | Manufacturing net sales | 23,552,187 | 16,281,116 | |
| | Trading Gross sales | 1 547 075 | 1 171 000 | |
| | Sales tax | 1,547,275 (171,713) | 1,171,092 (141,424) | |
| | School text | 1,375,562 | 1,029,668 | |
| | Commission | (19,970) | (13,369) | |
| | Discounts Trading net sales | (50,223) 1,305,369 | (20,237) 996,062 | |
| | • | | | |
| | Net sales | 24,857,556 | 17,277,178 | |
| 3.2 | Cost of sales | | | |
| | Raw materials and vendor parts consumed Opening stock | 2,588,481 | 1,662,608 | |
| | Purchases | 19,128,875 | 14,493,722 | |
| | Closing stock | (3,414,255) | (2,385,881) | |
| | | 18,303,101 | 13,770,449 | |
| | Stores and spares consumed | 306,616 | 230,894 | |
| | Salaries, wages and other benefits Rent. rates and taxes | 239,387 1,263 | 189,900 2,419 | |
| | Repairs and maintenance | 64,142 | 40,809 | |
| | Depreciation | 368,127 | 360,441 | |
| | Travelling | 8,383 | 4,772 | |
| | Insurance Vehicle running | 6,988 3,504 | 7,253 3,960 | |
| | Communication | 555 | 1,138 | |
| | Printing, stationery and office supplies | 506 | 725 | |
| | Fuel and power Running royalty | 130,486 563,651 | 81,807 395,987 | |
| | Technical fee | 1,431 | 1,406 | |
| | Staff catering, transport and uniforms | 73,923 | 55,929 | |
| | Charge of provision for stock in trade - Manufacturing Stock | 8,318 | 1,396 | |
| | Charge / (Reversal) of provision for stores and spares Others | 1,882 5.877 | (2,281) 4.016 | |
| | Othors | 1,785,039 | 1,380,571 | |
| | | 20,088,140 | 15,151,020 | |
| | Opening work-in-process Closing work-in-process | 261,221 (248,432) | 214,910 (346,605) | |
| | Glosing work in process | 20,100,929 | 15,019,325 | |
| | Opening stock of finished goods | 249,628 | 434,134 | |
| | Closing stock of finished goods Cost of sales - Manufacturing | (520,706) 19,829,851 | (590,454) 14,863,005 | |
| | Opening finished goods stock - trading | 748,391 | 613,148 | |
| | Finished goods purchased | 715,334 | 713,288 | |
| | Closing finished goods stock - trading | (636,292) | (616,902) | |
| | Charge of provision for slow moving stock Cost of sales - Trading | 6,794 834,227 | 13,003 722,537 | |
| | | 20,664,078 | 15,585,542 | |

Quarter Ended

Notes to and forming part of the Condensed Interim Financial Information

For the quarter ended September 30, 2015 (unaudited)

| | | Quarter Ended | | |
|-----|---|-------------------|------------------|--|
| | | Septem | ber 30 | |
| | Note | 2015 | 2014 | |
| | | (Rupees ir | , (000) | |
| 0.0 | One a surfit | | | |
| 8.3 | Gross profit | | | |
| | Manufacturing | 3,722,336 | 1,418,111 | |
| | Trading | 471,142 | 273,525 | |
| | S | 4,193,478 | 1,691,636 | |
| 9 | CASH GENERATED FROM / (USED IN) OPERATIONS | | | |
| | Profit before taxation | 4,246,745 | 1,597,248 | |
| | Adjustment for non-cash charges and other items | | | |
| | Depreciation | 383,862 | 372,910 | |
| | Amortization | 1,022 | 168 | |
| | Provision for doubtful debts and bad debts | 6,944 | 176,141 | |
| | Gain on sale of fixed assets | (4,542) | (3,057) | |
| | Gain on revaluation of investment in listed mutual fund units | (72,620) | - | |
| | Net unrelaised (gain) / loss on revaluation of creditors | | | |
| | and foreign exchange contracts | (34,419) | 58,286 | |
| | Return on bank deposits | (398,196) | (275,398) | |
| | Interest Income on Pakistan Investment Bonds | (143,637) | (29,280) | |
| | Amortisation Income on Pakistan Investment Bonds | (11,559) | (2,921) | |
| | Interest Income on Market Treasury Bills | (38,909) | (67,613) | |
| | Amortisation Income on Market Treasury Bills Workers' Profit Participation Fund | (24,272) | (84,097) | |
| | Workers' Welfare Fund | 228,086 86,885 | 85,989 36,548 | |
| | Mark-up on advances from customers | - | 35 | |
| | Working capital changes 9.1 | (2,461,680) | 13,053,892 | |
| | Working capital changes | 1,763,710 | 14,918,851 | |
| 9.1 | Working capital changes | | | |
| | (Increase) / decrease in current assets | | | |
| | Stores and spares | 6,945 | (26,097) | |
| | Stock-in-trade | (1,191,249) | (2,628,157) | |
| | Trade debts | 138,645 | 817,432 | |
| | Loans and advances | 812,000 | 575,257 | |
| | Short-term prepayments | 8,239 | (27,488) | |
| | Other receivables | (328,483) | (89,210) | |
| | | (553,903) | (1,378,263) | |
| | Increase / (decrease) in current liabilities | | | |
| | Trade and other payables | (422,125) | 4,123,349 | |
| | Advances from customers and dealers | (1,485,652) | 10,308,806 | |
| | | (1,907,777) | 14,432,155 | |
| | | (2,461,680) | 13,053,892 | |
| | | | | |



Notes to and forming part of the Condensed Interim Financial Information

For the quarter ended September 30, 2015 (unaudited)

10 TRANSACTIONS WITH RELATED PARTIES

The related parties comprise of associated companies, staff retirement funds and key management personnel. Transactions carried out with related parties during the period are as follows:

| | Quarter Ended | | |
|--|---------------|-----------|--|
| | September 30 | | |
| | 2015 | 2014 | |
| | (Rupees i | n '000) | |
| Sales | 81,235 | 44,171 | |
| Purchases | 11,549,323 | 8,773,280 | |
| Insurance premium | 19,669 | 14,197 | |
| Agency commission | 46,849 | 169,368 | |
| Running royalty | 568,821 | 399,024 | |
| Rent expense | - | 2,724 | |
| Return on bank deposits | 199,197 | 194,112 | |
| Proceeds from disposal of fixed assets / insurance claim | 177 | 2,886 | |
| Donations | 1,915 | - | |
| Director Fee | 250 | - | |
| Bank charges | 9,562 | 8,675 | |
| LC charges | 2,039 | 1,747 | |
| Contrbution to retirement benefit funds | 18,382 | 16,077 | |
| With key management personnel: | | | |
| - Salaries and benefits | 30,359 | 26,094 | |
| - Post employment benefits | 1,827 | 1,299 | |
| - Sale of fixed assets | 1,379 | 825 | |

The related party balances outstanding as at period / year end are as follows:

| | (Unaudited) | (Audited) | |
|--|----------------------|------------|--|
| | September 30 June 30 | | |
| | 2015 2015 | | |
| | (Rupees in '000) | | |
| | | | |
| Long-term deposits | 2,005 | 2,005 | |
| Short-term prepayments | 2,968 | 6,117 | |
| Accrued Return | 85,256 | 114,058 | |
| Bank balances | 11,564,163 | 12,783,289 | |
| Warranty claims, agency commission and other receivables | 106,046 | 93,577 | |
| Trade, other payables and provisions | 2,422,322 | 2,590,153 | |

Notes to and forming part of the Condensed Interim Financial Information

For the guarter ended September 30, 2015 (unaudited)

SEGMENT REPORTING 11

| | Quarter ended September 30, 2015 | | | Quarter ended September 30, 2014 | | | | |
|------------------------|----------------------------------|-----------|------------|----------------------------------|---------|------------|--|--|
| | Manufacturing | Trading | Total | Manufacturing | Trading | Total | | |
| | (Rupees in '000) | | | | | | | |
| Net sales | 23,552,187 | 1,305,369 | 24,857,556 | 16,281,116 | 996,062 | 17,277,178 | | |
| Profit before taxation | 3,721,502 | 525,243 | 4,246,745 | 1,186,827 | 410,421 | 1,597,248 | | |

12 NON-ADJUSTING EVENT AFTER BALANCE SHEET DATE

The Shareholders in the Annual General Meeting held on October 06, 2015 have approved Final cash dividend in respect of the financial year ended June 30, 2015 of Rs 40 per share (2014: cash dividend of Rs 23.5 per share). This is in addition to the Interim cash dividends of Rs 40 per share (2014: Rs 6 per share), resulting in a total dividend for the year ended June 30, 2015 of Rs 80 per share (2014: Rs 29.5 per share), appropriation of Rs 3,000.000 million (2014: Rs 2,000.000 million) to general reserve. The Shareholders have also approved increase in Authorised Share Capital of the Company to Rs. 5,000 million by the creation of 500 million ordinary shares of Rs. 10 each. The condensed interim financial information for the quarter ended September 30, 2015 do not include the effect of these appropriations, which will be accounted for in the condensed interim financial information for the period ended December 31, 2015.

The Board of Directors in its meeting held on October 29, 2015 have proposed an interim cash dividend of Rs 20 per share (September 30, 2014: Nil) in respect of the year ending June 30, 2016. The condensed interim financial information for the quarter ended September 30, 2015, does not include the effect of this dividend which will be accounted for in the condensed interim financial information for the period ended December 31, 2015.

13 CORRESPONDING FIGURES

Corresponding figures have been rearranged and reclassified, wherever necessary, for the purpose of better presentation and comparison. There have been no significant re-arrangements or reclassifications to be disclosed in this condensed interim financial information.

14 DATE OF AUTHORIZATION OF ISSUE

This condensed interim financial information was authorized for issue on October 29, 2015 by the Board of Directors of the Company.

15 GENERAL

Figures in this condensed interim financial information has been rounded off to the nearest thousand rupees.

Chief Executive

Keiichi Murakami Vice Chairman & Director



Company Information

Board of Directors

Mr. Ali S. Habib Chairman
Mr. Keiichi Murakami Vice Chairman
Mr. Parvez Ghias Chief Executive

Mr. Farhad Zulficar Director
Mr. Mohamedali R. Habib Director
Mr. Kyoichi Tanada Director
Mr. Masato Yamanami Director
Mr. Yoshiyuki Matsuo Director

Mr. Azam Faruque Independent Director

Mr. Raza Ansari Director

Chief Financial Officer

Mr. Rayomand Ghadiali

Company Secretary

Ms. Anam Fatima Khan

Audit Committee Members

Mr. Mohamedali R. Habib Committee Chairman

Mr. Farhad Zulficar Member
Mr. Kyoichi Tanada Member
Mr. Masato Yamanami Member

Mr. Azam Faruque Independent Director

Mr. Raza Ansari Member
Mr. Ahmed Waseem Khan Secretary

Auditors

A.F. Ferguson & Co.
Chartered Accountants,
State Life Building No. 1-C,
I.I. Chundrigar Road, Karachi.

Legal Advisors

A.K. Brohi & Company Mansoor Ahmed Khan & Co. Mahmud & Co. Sayeed & Sayeed.

Bankers

Bank Alfalah Limited Bank Al-Habib Limited

Citibank N.A.

Habib Bank Limited

Habib Metropolitan Bank Limited

MCB Bank Limited
Meezan Bank Ltd
National Bank of Pakistan

Standard Chartered Bank (Pakistan) Limited The Bank of Tokyo-Mitsubishi UFJ Limited

United Bank Limited

Registrar

Noble Computer Services (Private) Limited First Floor, House of Habib Building (Siddiqsons Tower), 3-Jinnah C. H. Society, Main Shahrah-e-Faisal, Karachi-75350.

Phone: (PABX) (92-21) 34325482-84 Fax: (92-21) 34325442

Factory / Registered Office

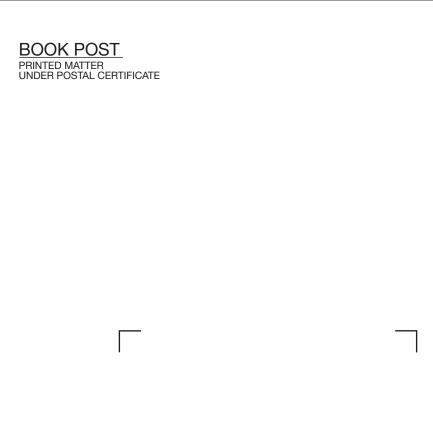
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Bin Qasim. Karachi.

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