



Half Yearly Report June 30, 2013

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#### **Board of Directors**

Mr. Sultan Ali Allana

Chairman

Mr. Nauman K. Dar

President & CEO

Mr. Moez Ahamed Jamal

Director

Mr. Sajid Zahid

Director

Mr. R. Zakir Mahmood

Director

Mr. Agha Sher Shah

Director

Dr. Najeeb Samie\*

Director

Chief Financial Officer

Mr. Ayaz Ahmed

**Company Secretary** 

Ms. Nausheen Ahmad

**Auditors** 

Ernst & Young Ford Rhodes Sidat Hyder

**Chartered Accountants** 

**Head Office** 

Habib Bank Plaza

I. I. Chundrigar Road

Karachi - 75650, Pakistan

Phone: 021-32418000 [50 lines]

Fax: 021-32464508

email: customer.complaints@hbl.com

Websites

Corporate website:

www.hbl.com

ibank (internet banking)

www.hblibank.com

**Registered Office** 

4th Floor, Habib Bank Tower Jinnah Avenue, Blue Area

Islamabad, Pakistan.

Phone: 051-2872203, 051-2821183 & 021-32474396

Fax: 051-2872205

Registrars

THK Associates (Pvt.) Ltd.

Ground Floor, State Life Bldg. No. 3 Dr. Ziauddin

Ahmed Road Karachi.

Tel. No: +92(21) 111-000-322

Fax. No: +92(21) 35655595

18 ISLAMIC BANKING BUSINESS

The statement of financial position of the Bank's Islamic Banking Business is as follows:

	Note	June 30,	December 31,
		2013	2012
		(Rupees	in '000)
ASSETS			
Cash and balances with treasury banks		1,667,337	1,710,844
Balances with other banks		-	402,282
Due from Financial Institutions		2,840,000	5,480,000
Investments - net		26,576,972	22,223,692
Islamic financing and related assets	18.1	4,025,994	2,447,323
Due from Head Office		691,813	-
Deferred tax asset		-	34,036
Other assets		1,071,688	745,727
		36,873,804	33,043,904
LIABILITIES			
Bills payable		698	457
Due to Financial Institutions		58,000	576,000
Deposit and other accounts			3.0,000
- Current Accounts		4,114,497	2,697,055
- Savings Accounts		15,486,442	11,417,392
- Term Deposits		10,361,715	7,087,919
- Deposits from financial institutions- remunerative		5,386,188	9,825,657
- Deposits from financial institutions- non-remunerative		30,177	8,360
Due to Head office		-	240,544
Deferred tax liability		8,391	
Other liabilities		573,288	544,192
		36,019,396	32,397,576
NET ASSETS		854,408	646,328
REPRESENTED BY:			
Islamic banking fund		250,000	250,000
Reserves		459,537	310,438
Unappropriated profit		129,288	149,099
and the House Head of the Assessment of the Asse		838,825	709,537
Surplus / (deficit) on revaluation of assets - net of deferred tax		15,583	(63,209)
•		854,408	646,328

The commitment in respect of letters of credit of Islamic Banking Branch of Habib Bank Limited amounted to Rs. 163.921 million (2012 Rs. 143.332 million).

		2013	2012
		(Rupees	in '000)
Islamic financing and related assets			
Murabaha	18.1.1	254,131	383,099
ljarah	18.1.2	245,767	329,832
Musharaka		1,419,349	1,038,307
Advance for Murabaha		16,593	38,577
Advance for Ijarah		6.121	3,858
Istisna		1,558,502	326,000
Assets/Inventories		525,531	327,650
		4,025,994	2,447,323
	Murabaha Ijarah Musharaka Advance for Murabaha Advance for Ijarah Istisna	Murabaha 18.1.1 Ijarah 18.1.2 Musharaka 4 Advance for Murabaha Advance for Ijarah Istisna	Rupees   R

18.1.1 This represents assets sold under Murabaha agreement.

18.1.2 This represents fixed assets given to customers under Ijarah agreement.

19. DATE OF AUTHORISATION FOR ISSUE

These condensed interim unconsolidated financial statements were authorised for issue in the Board of Directors meeting held on August 22. 2013.

\* Appointed in place of Mr. Sikandar Mustafa Khan w.e.f August 22, 2013

Nauman K. Dar
President and Chief Executive Officer

Moez Ahamed Jamal Director Agha Sher Shah Director

lune 30.

December 31.

Sajid Zahid Director

#### 16.1 Key management personnel

Key Management Personnel comprises members of Management Committee, Regional Management, Country Managers and Senior Executives:

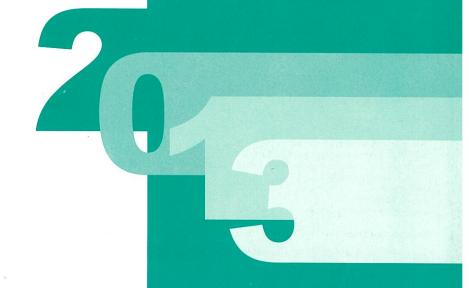
	For the six months ended	
	June 30,	June 30,
	2013	2012
	(Rupees i	in '000)
Managerial remuneration (including allowances)	591,254	520,980
Contribution to provident and benevolent fund	11,850	10,932
Medical	21,533	17,262
	624,637	549,174
Number of persons	147	147

#### 17 SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

	For the six months ended June 30, 2013					
	Retail banking	Corporate / commercial banking	Treasury	International banking group	Head Office / support services	Total
			(R	upees in million)		
Net interest income - External	(18,887)	11,816	30,505	2,426	(331)	25,529
Inter segment revenue - net	32,840	(9,395)	(28,319)	-	4,874	-
Non-funded income	3,425	1,233	1,508	1,203	(1,143)	6,226
Net interest and non-markup income	17,378	3,654	3,694	3,629	3,400	31,755
Total expenses including provision (excluding impairment)	7,883	1,378	100	2,976	4,837	17,174
Impairment against investments	-	-	(30)		(11)	(41)
Inter segment administrative cost	3,157	631	91	348	(4,227)	•
Total expenses including provision	11,040	2,009	161	3,324	599	17,133
Net income before tax	6,338	1,645	3,533	305	2,801	14,622
Segment assets gross	125,394	329,363	834,933	180,832	107,456	1,577,978
Segment non-performing loans	8,469	30,908	2	10,701	69	50,147
Segment provision required including general provision	8,021	25,635	279	9,254	1,011	44,200
Segment liabilities including equity	914,612	143,488	138,224	118,805	218,649	1,533,778
Segment gross earnings on liability / asset $\%$	9.34%	9.65%	9.06%	4.90%	2.99%	
Segment cost of funds %	5.58%	7.59%	8.16%	1.50%	0.96%	

	For the six months ended June 30, 2012					
	Retail banking	Corporate / commercial banking	Treasury	International banking group	Head Office / support services	Total
Net interest income - External	(14.200)	10.110	***	upees in million)		20.205
Net interest income - External	(14,368)	16,116	24,276	2,416	(144)	28,296
Inter segment revenue - net	32,667	(13,014)	(23,548)	*	3,895	-
Non-funded income	2,446	1,321	1,277	1,079	158	6,281
Net interest and non-markup income	20,745	4,423	2,005	3,495	3,909	34,577
Total expenses including provision (excluding impairment)	7,288	2,906	97	2,354	4,212	16,857
Impairment against investments	100		(101)		(114)	(215)
Inter segment administrative cost	2,986	597	86	329	(3,998)	-
Total expenses including provision	10,274	3,503	82	2,683	100	16,642
Net income before tax	10,471	920	1,923	812	3,809	17,935
Segment assets gross	116,846	373,436	548,380	152,371	82,191	1,273,224
Segment non-performing loans	9,329	33,056	0	10,852	70	53,307
Segment provision required including general provision	6,952	26,859	410	10,180	1,852	46,253
Segment liabilities including equity	809,503	131,209	18,664	84,436	183,159	1,226,971
Segment gross earnings on liability / asset %	11.29%	11.84%	10.81%	4.60%	5.14%	
Segment cost of funds %	5.60%	9.37%	9.99%	1.60%	0.86%	

Condensed
Interim
Consolidated
Financial
Statements



### Directors' Review

On behalf of the Board of Directors, I am pleased to present the condensed interim consolidated financial statements for the six months ended June 30, 2013

#### **Economy & Market Review**

During the fiscal year 2012 - 2013 the economy faced severe challenges due to energy crisis, circular debt issue, loss making public sector entities and a challenging law and order situation. The GDP growth for the FY 2012-13 has been estimated at 3.6% (based on nine month data) as compared to 4.4% in FY 2011-12 after rebasing the national account at constant prices of 2005-2006. The agriculture sector recorded a growth of 3.3 % as against 3.5% in the previous year. The large scale manufacturing sector grew by 2.8% compared to 1.2% last year. The services sector recorded a growth of 3.7% as compared to 5.3% in 2011-2012 (source: Pakistan Economic Survey 2012-2013).

On a positive note, inflation fell significantly. CPI, inflation (General) increased by 5.9 % on year on year basis (YoY) in June 2013 as against 11.3% in June 2012. The core inflation measured by non-food- non-energy CPI (Core NFNE) increased by 7.8% YoY in June 2013 as compared to 11.5% in June 2012 (source: Pakistan Bureau of Statistics June 2013).

Total Export during FY 2013 at US\$ 24.75 billion (FY 2012: US \$ 24.70) remained stagnant while imports at US \$ 39.80 (FY 2012: US\$ 40.46) were marginally down by 1.6%. The trade deficit was US \$ 15.05 billion for FY 2013 as against US \$ 15.76 billion for FY 2012. Remittances from overseas Pakistani workers for FY 2013 amounted to US\$ 13.92 billion depicting a growth of 5.6%. The current account balance was negative by US\$ 2.30 billion for FY 2013 as against US\$ 4.66 billion for FY 2012. Fiscal deficit as %age to GDP was 8.8% for FY 2013 as against 6.4% for the FY 2012(source: State Bank of Pakistan).

The Balance of Payment position remained under pressure due to trade deficit, low financial inflows and payment of foreign debts. The net liquid foreign exchange reserves with SBP declined from US\$ 10.80 billion as on June 30, 2012 to US\$ 6.01 billion as on June 30, 2013 (source: State Bank of Pakistan).

After holding policy rate at 9.5% since December 17, 2012, the SBP reduced the policy rate by 50 basis points to 9% with effect from June 24, 2013. In all there was reduction in policy rate by 300 basis points during the period from June 30, 2012 to June 30, 2013.

Pakistan's Stock Market was bullish during the FY 2013. The KSE 100 index increased from 13,801 as on June 30, 2012 to 21,006 as on June 30, 2013, thus showing handsome growth of 52.2 %.

#### Performance

During the period under review the deposits increased by 3.6% to Rs.1,259 billion as on June 30, 2013 as against Rs.1,215 billion as on December 31, 2012. Current Accounts increased by 16.7% to Rs.369 billion, savings accounts increased by 12.3% to Rs.559 billion, while fixed deposits declined by 17.6% to Rs.330 billion. The CASA stood at 73.8% as on June 30, 2013 as against 67% as on December 31, 2012. The Capital Adequacy Ratio (CAR) has been maintained above 15% as on June 30, 2013.

For the half year ended June 30, 2013, the net mark up / interest income at Rs.26.2 billion was lower by 9.8% compared to corresponding period last year mainly due to decline in policy rate by SBP. The non-interest income at Rs.8.03 billion was higher by 3% compared to corresponding period last year.

The pre-tax and after tax profit was Rs.15.9 billion and Rs. 10.5 billion respectively for the half year ended June 30, 2013 as compared to Rs.19.1 billion and Rs.11.9 billion respectively for the corresponding period last year. The earnings per share for the half year ended June 30, 2013 was Rs.7.78.

Movement of Reserves	Rs. in million
Unappropriated profit brought forward	67,523
Profit attributable to equity holders of the bank	10,377
Transferred from surplus on revaluation of fixed assets – net of tax	30
Transfer to statutory reserves	(958)
Cash dividend	(4,849)
Issued as bonus shares	(1,212)
Unappropriated profit carried forward	70,911
Earnings per share rupees (Basic & Diluted)	7.78

#### **RELATED PARTY TRANSACTIONS**

Aga Khan Fund for Economic Development (AKFED), S.A, Switzerland holds 51% shares of the Bank. The Bank has related party relationship with its subsidiaries, associated undertakings, joint venture company, associates of AKFED Group entities, employee benefit schemes of the Bank / related party, and members of the Key Management Personnel of the Bank / related party, including both Executive and Non-Executive Directors.

Banking transactions with the related parties are executed on arm's length basis i.e. substantially on the same terms, including markup rates and collateral, as those prevailing at the time for comparable transactions with unrelated parties and do not involve more than normal risk (i.e. under the comparable uncontrolled price method) other than those under terms of employment. Details of advances to related parties are given in note 7.6 to these condensed interim unconsolidated financial statements.

Contributions to and accruals in respect of staff retirement and other benefit schemes are made in accordance with the actuarial valuation / terms of the contribution plan.

Table   Tabl	Details of transactions with related par	rties and balances	with them as a	t the period / yea	ar-end were as fo	llows:			
Key Parent Personnel         Parent Personnel         Subsidiary Companies         Associates (parties)         Joint Prelated Parties           Statement of financial position           Deposits         3,351,964         294,064         2,037,119         104,392         2,732,144           Maximium Deposits During the period         4,208,820         902,439         7,737,354         104,392         2,732,144           Maximium Deposits During the period         4,208,820         902,439         7,737,354         104,392         2,732,144           Maximium Deposits During the period         1,285,548         236,093         1         -         -           Investments         1,285,548         236,093         -         -         -         -           Markup / Other Receivable         -         2,25,000         - <th></th> <th colspan="8"></th>									
Managemen Personnel         Group Personnel         companies         venture parties         related parties           Statement of financial position           Deposits         -         3,351,964         2994,064         2,037,119         104,392         2,732,144           Maximium Deposits During the period         -         4,208,820         902,439         7,737,354         104,392         3,833,229           Borrowings         -         1,285,548         236,093         -         -         -           Investments         -         1,285,548         236,093         -         -         -           Markup / Other Receivable         -         -         11,362,987         4,743,974         -         -           Markup / Other Receivable         -         -         4,381,117         -         -         384,637           Placements / Lendings         -         342,458         4,381,117         -         -         -         -           Overdrawn Nostro         -         54,573         114,816         824,908         -         -         288,850           Interest / Other Expense         -         54,573         114,816         824,948         -         3,284,850									
Deposits		Management	Group		Associates	-	related		
Deposits				Rs. in '(	000				
Maximium Deposits During the period   4,208,820   902,439   7,737,354   104,392   3,833,229									
Borrowings   1,285,548   236,093   4,743,974		-							
Investments	Maximium Deposits During the period	-	4,208,820	902,439	7,737,354	104,392	3,833,229		
Markup / Other Receivable         -         225,000         -         384,637           Mark-up / Other Payable         -         -         -         384,637           Placements / Lendings         342,458         4,381,117         -         -           Overdrawn Nostro         -         342,458         4,381,117         -         -           Profit and Loss         -         483,346         -         -           Interest / Other Income         -         266,217         25,235         427,475         -         288,850           Dividend income         -         314,368         73,815         -         -         288,850           Others         -         7,338,895         1,191,000         27,796,40         -         13,284,390           Other contingencies         -         7,338,895         1,191,000         27,964,00         -         13,284,390           Securities Held as custodian         -         7,338,895         1,191,000         27,964,00         -         13,284,390           Management Personnel         Group         Pocember 31,2012         -         -         -         -           Securities Held as custodian         8,86,800         731,891         6,934,694	Borrowings		1,285,548	236,093	-	-			
Mark-up / Other Payable         -         -         -         384,637           Placements / Lendings         -         342,458         4,381,117         -         -           Overdrawn Nostro         -         -         483,346         -         -           Impairment provision         -         -         -         573,261         -         -           Profit and Loss         -         -         54,573         1114,816         824,908         -         -         288,850           Interest / Other Income         -         54,573         114,816         824,908         -         -         288,850           Divided income         -         314,368         -         -         -         13,284,390           Other Stylense         -         7,338,895         1,191,000         27,796,400         -         13,284,390           Other Incomeningencies         -         Indivitational Contractional	Investments		-	11,362,987	4,743,974	-	1.5		
Placements / Lendings	Markup / Other Receivable	-	~	-	225,000	2	-		
Overdrawn Nostro Impairment provision         -         -         -         483,346   -         -	Mark-up / Other Payable	-	-	-	3-3	-	384,637		
Impairment provision		-	342,458	4,381,117	-	· ·	-		
Profit and Loss		1.40	-	-	483,346	12	-		
Interest / Other Income   54,573   114,816   824,908   - 288,850     Interest / Other Expense   266,217   25,235   427,475   288,850     Dividend income   - 314,868   73,815   - 288,850     Other Contingencies   314,368   - 31,191,000   27,796,400   - 313,284,390     Securities Held as custodian   - 314,368   - 314,900   - 313,284,390     Securities Held as custodian   - 314,368   - 31	Impairment provision		5	-	573,261	-	-		
Interest / Other Expense         -         266,217         25,235         427,475         -         288,850           Dividen income         -         -         -         154,888         73,815         -           Others           Other contingencies         -         314,368         -         -         -         13,284,390           December 31, 2012           Individual companies related through the period form of personal         Rey Parent Subsidiary Companies         Associates Joint Venture Personal         Joint Personal Personal Subsidiary Personal         Associates Personal Venture Personal Personal Subsidiary Personal Subsidiar	Profit and Loss								
Cothers         314,368         73,815	Interest / Other Income	-	54,573	114,816	824,908		-		
Others           Other contingencies         314,368         - 27,938,895         1,191,000         27,796,400         - 13,284,390           December 3, 2012           To companies         December 3, 2012           To companies         Joint venture western           New parent of financial position         Subsidiary companies         New sociates plant         Joint venture related through the period of the period of financial position           Deposits         - 8,876,800         731,891         6,934,694         - 2,961,756           Maximium Deposits During the period         - 3,876,800         731,891         6,934,694         - 2,961,756           Maximium Deposits During the period         - 3,876,800         731,891         6,934,694         - 2,961,756           Maximium Deposits During the period         - 3,876,800         278,539	Interest / Other Expense	-	266,217	25,235	427,475	-	288,850		
Securities Held as custodian   314,368   27,96,400   313,284,390   31,91,000   27,796,400   313,284,390   31,91,000   27,796,400   313,284,390   313,284,390   31,91,000   37,796,400   313,284,390	Dividend income		-	-	154,888	73,815	-		
Parent   P	Others								
Parent   P	Other contingencies	-	314,368	-	-	-	-		
Name	Securities Held as custodian	-	7,338,895	1,191,000	27,796,400	12	13,284,390		
Name		December 31 2012							
Key Management Personnel         Parent Group Companies         Subsidiary Companies         Associates venture         Joint venture related parties           Statement of financial position           Deposits         3,876,800         731,891         6,934,694         -         2,961,756           Maximium Deposits During the period         3,842,716         812,286         7,090,210         -         2,963,637           Borrowings         -         726,107         278,539         -         -         2,963,637           Investments         -         -         10,807,025         4,585,708         -         -         -           Markup / Other Receivable         -         -         -         -         -         1,111,253           Placements / Lendings         -         1,330,363         7,212,257         -         -         -         -           Overdrawn Nostro         -         656,893         -         292,891         -         -           Impairment provision         -         -         -         573,261         -         -           Profit and Loss         Interest / Other Income         -         221,970         129,696         1,249,676         -         -			Individ			ugh .			
Personnel         Entities         parties           RS. in *000           Statement of financial position           Deposits         \$ 3,876,800         731,891         6,934,694         \$ 2,961,756           Maximium Deposits During the period         \$ 3,942,716         812,286         7,090,210         \$ 2,963,756           Borrowings         * 726,107         278,539         * \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$		Key					Other		
Statement of financial position   Deposits   Statement of financial position   Statement of financial position   Statement of financial position   Statement of financial position   Statement of Stat		Management	Group	companies		venture	related		
Statement of financial position           Deposits         -         3,876,800         731,891         6,934,694         -         2,961,756           Maximium Deposits During the period         -         3,942,716         812,286         7,090,210         -         2,963,637           Borrowings         -         726,107         278,539         -         -         -         -           Investments         -         -         10,807,025         4,585,708         -         -         -           Markup / Other Receivable         -         -         -         220,000         -         -           Mark-up / Other Payable         -         -         -         -         -         1,111,253           Placements / Lendings         -         1,330,363         7,212,257         -         -         -         -           Overdrawn Nostro         -         656,893         -         292,891         -         -           Impairment provision         -         -         -         573,261         -         -           Profit and Loss           Interest / Other Income         -         221,970         129,696         1,249,676         -         -	19	Personnel		11			parties		
Deposits         -         3,876,800         731,891         6,934,694         -         2,961,756           Maximium Deposits During the period         -         3,942,716         812,286         7,090,210         -         2,963,637           Borrowings         -         726,107         278,539         -         -         -           Investments         -         10,807,025         4,585,708         -         -         -           Markup / Other Receivable         -         -         0.7         220,000         -         -           Mark-up / Other Payable         -         -         -         -         20,000         -         -           Placements / Lendings         -         1,330,363         7,212,257         -         -         -         -           Overdrawn Nostro         -         656,893         -         292,891         -         -         -           Impairment provision         -         2         -         -         573,261         -         -           Profit and Loss           Interest / Other Income         -         221,970         129,696         1,249,676         -         -         -         -				Rs. in '(	000				
Maximium Deposits During the period         -         3,942,716         812,286         7,090,210         -         2,963,637           Borrowings         -         726,107         278,539         -         -         -         -           Investments         -         -         10,807,025         4,585,708         -         -         -           Markup / Other Receivable         -         -         -         220,000         -         -           Mark-up / Other Payable         -         -         -         20,000         -         -         1,111,253           Placements / Lendings         -         1,330,363         7,212,257         -         -         -         -           Overdrawn Nostro         -         656,893         -         292,891         -         -         -           Impairment provision         -         656,893         -         292,891         -         -         -           Profit and Loss           Interest / Other Income         -         221,970         129,696         1,249,676         -         -         -           Interest / Other Expense         -         324,603         10,397         679,922         -	•								
Borrowings         -         726,107         278,539         -         -         -           Investments         -         -         10,807,025         4,585,708         -         -           Markup / Other Receivable         -         -         -         220,000         -         -           Mark-up / Other Payable         -         -         -         220,000         -         1,111,253           Placements / Lendings         -         1,330,363         7,212,257         -	- NATURE OF THE PROPERTY OF THE PARTY OF THE		3,876,800	731,891	6,934,694		2,961,756		
Investments         -         -         10,807,025         4,585,708         -         -           Markup / Other Rezeivable         -         -         -         220,000         -         -           Mark-up / Other Payable         -         -         -         -         1,111,253           Placements / Lendings         -         1,330,363         7,212,257         -         -         -           Overdrawn Nostro         -         556,893         -         292,891         -         -         -           Impairment provision         -         -         -         573,261         -         -         -           Profit and Loss           Interest / Other Income         -         221,970         129,696         1,249,676         -         -         -           Interest / Other Expense         -         324,603         10,397         679,922         -         170,711           Dividend income         -         -         -         18,791         71,585         -           Others           Others         -         361,835         -         -         -         127,318	Maximium Deposits During the period	•	3,942,716	812,286	7,090,210	-	2,963,637		
Markup / Other Receivable         -         -         2 220,000         -         -           Markup / Other Payable         -         -         -         2 1,111,253         -         -         1,111,253           Placements / Lendings         -         1,330,363         7,212,257         -         <	Borrowings	-	726,107	278,539	-	-	-		
Mark-up / Other Payable         -         -         -         1,111,253           Placements / Lendings         -         1,330,363         7,212,257         -         -         -           Overdrawn Nostro         -         656,893         -         292,891         -         -           Impairment provision         -         -         -         573,261         -         -           Profit and Loss           Interest / Other Income         -         221,970         129,696         1,249,676         -         -         -           Interest / Other Expense         -         324,603         10,397         679,922         -         170,711           Dividend income         -         -         -         158,791         71,585         -           Others           Others         -         361,835         -         -         -         127,318	Investments	-	÷1	10,807,025	4,585,708	-	-		
Placements / Lendings         -         1,330,363         7,212,257         -	Markup / Other Receivable	35	=	5. <del>7</del> .	220,000	:-	-		
Overdrawn Nostro         -         656,893         -         292,891         -         -           Impairment provision         -         -         -         573,261         -         -           Profit and Loss           Interest / Other Income         -         221,970         129,696         1,249,676         -         -           Interest / Other Expense         -         324,603         10,397         679,922         -         170,711           Dividend income         -         -         -         -         158,791         71,585         -           Others           Other contingencies         -         361,835         -         -         -         127,318	Mark-up / Other Payable	141	2	-	-	+	1,111,253		
Impairment provision         -         -         573,261         -         -           Profit and Loss         -         -         221,970         129,696         1,249,676         -         -           Interest / Other Income         -         324,603         10,397         679,922         -         170,711           Dividend income         -         -         -         158,791         71,585         -           Others           Other contingencies         -         361,835         -         -         -         127,318	Placements / Lendings	3.40	1,330,363	7,212,257	-	-	-		
Profit and Loss           Interest / Other Income         -         221,970         129,696         1,249,676         -         -           Interest / Other Expense         -         324,603         10,397         679,922         -         170,711           Dividend income         -         -         -         158,791         71,585         -           Others           Other contingencies         -         361,835         -         -         -         127,318	Overdrawn Nostro	-	656,893	1.70	292,891	-	-		
Interest / Other Income     -     221,970     129,696     1,249,676     -     -       Interest / Other Expense     -     324,603     10,397     679,922     -     170,711       Dividend income     -     -     -     158,791     71,585     -       Others       Other contingencies     -     361,835     -     -     -     127,318	Impairment provision	-	2	-	573,261	2	-		
Interest / Other Expense     -     324,603     10,397     679,922     -     170,711       Dividend income     -     -     -     158,791     71,585     -       Others       Other contingencies     -     361,835     -     -     -     127,318	Profit and Loss								
Dividend income         -         -         158,791         71,585         -           Others         Other contingencies         -         361,835         -         -         -         127,318	Interest / Other Income	-	221,970	129,696	1,249,676	- 4	-		
Dividend income         -         -         158,791         71,585         -           Others         Other contingencies         361,835         -         -         127,318	Interest / Other Expense	-					170,711		
Others         361,835         -         -         127,318	Dividend income	-	-	0.000000000000000000000000000000000000		71,585			
	Others								
	Other contingencies	- "	361.835	1,-1	-	_	127 318		
Securities Held as custodian - 4,808,720 762,000 17,945,000 - 12,378,000	Securities Held as custodian		4,808,720	762,000	17,945,000				



#### 13.8 Taxation

The income tax returns of the Bank have been submitted upto and including the Bank's financial year 2011. The tax authorities have concluded the audit of years 2002 through 2011.

As per Rule 8(A) of the Seventh Schedule, amounts provided for in tax year 2008 (December 2007) and prior to said tax year for doubtful debts, which were neither claimed nor allowed as tax deductible in any year shall be allowed as deduction in tax year in which such doubtful debts are written off.

With reference to allowability of provision, the management has carried out an exercise at period end and concluded that full deduction of provision in succeeding years would be allowed and accordingly recognized deferred tax asset on such provision amounting to Rs. 2.196 billion.

#### MARK-UP / RETURN / PROFIT / INTEREST EARNED

	For the six mo	onths ended
	June 30, 2013	June 30, 2012
	(Rupees i	n '000)
On loans and advances to:		
- Customers	22,223,290	26,035,576
- Financial institutions	128,372	105,237
On investments:		
- Available-for-sale	33,445,157	22,779,432
- Held-for-trading	957,504	517,751
- Held-to-maturity	2,471,620	2,500,404
On deposits with financial institutions	473,501	346,991
On lendings to financial institutions	790,417	1,138,445
	60,489,861	53,423,836
MARK-UP / RETURN / PROFIT / INTEREST EXPENSED		
Deposits	28,916,193	23,139,693
Securities sold under repurchase agreement borrowings	4,852,604	504,394
Other short term borrowings	955,615	1,224,375
Long term borrowings	236,534	258,972
	34,960,946	25,127,434

#### Dividend

The Board has recommended an interim cash dividend of Rs.4 per share for the year ending December 31, 2013. The effect of dividend recommendation is not reflected in the above appropriation.

#### Rating

JCR VIS Credit Rating Agency of Pakistan has re-affirmed the entity ratings of the Bank to "AAA / A-1+" (Triple A/ A-One Plus) with 'Stable' outlook.

#### **Awards**

HBL was awarded "Best Retail Bank in Pakistan for 2012" by the Asian Banker.

#### Change in Directorship

Mr. Najeeb Samie has been appointed as Director to fill the casual vacancy arising due to resignation of Mr. Sikandar Mustafa Khan with effect from August 22, 2013.

#### **Future Outlook**

Reduction in policy rate by 50 basis points to 9% with effect from June 24, 2013 without any reduction in minimum deposit rate will have its bearing on the profitability of the banking sector for the quarter July - September 2013.

The Government of Pakistan and IMF Mission have reached a staff level agreement on a new Extended Financing Facility (EFF) of US \$ 5.3 billion subject to approval by IMF Board in early September 2013. The IMF program will help Pakistan generate foreign exchange inflows from multilateral agencies. The Government has announced various budgetary measures including increase in tax collection, reduction in subsidies and restructuring of Public Sector Enterprises (PSEs) in the Federal Budget 2014 in order to pave the way for IMF Loan. The re-entry into IMF Program is likely to subside the country's external account risk, however, budgetary measures such as increase in GST, reduction in subsidies and increase in electricity charges are likely to push up inflation. Going forward rising inflation will be the main risk likely to be faced by the economy.

The initiative by the new elected government towards one time payment of circular debts would help in restoring private sector confidence. However, energy crisis, difficult law and order situation and management of loss making PSEs are the key challenges before the new Government. Bold initiatives would be needed to address above issues and to put the economy on track.

HBL has been consistently investing in IT infrastructure, human resources development and risk management and with market leadership in the banking industry is well positioned to capitalize on future opportunities as and when they arise.

#### Appreciation and Acknowledgement

I would like to appreciate the efforts of our Regulators and Government of Pakistan and in particular the Ministry of Finance and State Bank of Pakistan for developing and strengthening the banking and financial service industry through improved regulatory and governance framework.

I would like to take this opportunity to also thank on behalf of the Board and Management of the Group, the customers and the shareholders for entrusting their confidence in us and assure them that we remain committed to maintaining high service standards and a strong culture of good corporate governance and compliance in all our endeavors. I would also like to acknowledge the efforts and dedication demonstrated by employees towards the growth of HBL.

On behalf of the Board

#### Nauman K. Dar

President & Chief Executive Officer August 22, 2013

# Condensed Interim Consolidated Statement of Financial Position As at June 30, 2013

	Note	(Unaudited) June 30, 2013	(Audited) December 31, 2012
		(Rupees	in '000)
ASSETS			
Cash and balances with treasury banks		155,129,436	157,229,517
Balances with other banks		47,251,457	47,980,032
Lendings to financial institutions		12,970,079	24,828,255
Investments	6	850,061,146	797,094,548
Advances	7	481,458,570	499,817,906
Operating fixed assets	8	24,232,501	23,632,324
Deferred tax asset		5,754,346	6,056,483
Other assets		55,232,274	53,669,507
		1,632,089,809	1,610,308,572
LIABILITIES			
Bills payable			
Borrowings		25,785,243	18,943,207
Deposits and other accounts	9	166,197,845	196,580,548
	10	1,258,816,508	1,214,963,700
Sub-ordinated loans	11	3,737,231	5,440,654
Liabilities against assets subject to finance lease		-	-
Deferred tax liability			-
Other liabilities		39,124,655	41,342,703
		1,493,661,482	1,477,270,812
NET ASSETS		138,428,327	133,037,760
REPRESENTED BY:			
Shareholders' equity			
Share capital		13,335,023	12,122,748
Reserves		39,548,908	39,379,354
Unappropriated profit	3	70,910,733	
onappropriated profit		70,910,733	67,523,215
Total equity attributable to the equity holders of the Bank		123,794,664	119,025,317
Non-controlling interest		1,861,608	1,227,207
Surplus on revaluation of assets - net of deferred tax	12	12,772,055	12,785,236
		138,428,327	133,037,760
CONTINGENCIES AND COMMITMENTS	40		
COMMINGENCIES AND COMMIMENTS	13		

The anneyed notes 1 to	20 form an integral	part of these conde	need interim cor	scalidated finan	cial statements

Gu - -	ansaction-related contingent liabilities arantees in favour of: Government	2013 (Rupees	2012 in '000)
		(Rupees	in '000)
-	Government		
	ert til til til til til til til til til ti	570,297	535,006
	Financial institutions	1,917,472	3,610,133
	Others	40,848,055	39,724,102
	,	43,335,824	43,869,241
13.3 Tra	ade-related commitments		
Cre	edit cash	67,829,295	75,837,119
Cre	edit documentary acceptances	25,070,736	18,535,338
Cre	edit acceptances	41,605,839	34,790,322
		134,505,870	129,162,779
13.4 Ot	her contingencies		
15.4	The contingencies		
Cla	aims against the Bank not acknowledged as debts	34,211,406	33,445,873
13.5 Co	mmitments in respect of forward lending		
The	e Bank makes commitments to extend credit in the normal course of its business but none of	these commitmen	nts are irrevocable
	d do not attract any significant penalty or expense if the facility is unilaterally withdrawn.	inese commune	is are irrevocable
		June 30,	December 31,
		2013	2012
13.6 Co	mmitments in respect of forward foreign and local exchange contracts	(Rupees	in ddd)
	rchase	117,614,701	161,434,192
Sal	e	117,695,467	161,344,507
71			
The	e above commitments have maturities falling within one year.		
Co	mmitments in respect of foreign currency options		
Pur	rchase	205,659	1,317,948
Sal		205,659	
		203,033	1,317,948
Co	mmitments in respect of cross currency swaps		
Pur	rchase	581,843	3,659,009
Sal	e	581,843	3,659,009
-			5,055,005
Col	mmitments in respect of foreign and local currency interest rate swaps		
Pur	rchase	265,759	444,199
Sal	e	510,759	291,449
13.7 Coi	mmitments for acquisition of fixed assets / intangibles	833,397	663,125

# Condensed Interim Consolidated Profit and Loss Account (Unaudited)

**20** 

April 01 to June 30, 2012

27,996,799 13,124,368 14,872,431 1,480,029 (106,614) (200,992) -1,172,423

13,700,008

1,602,495 42,711

497,917

873,728 124,995 22,113 828,966 3,992,925 17,692,933

> 8,192,921 8,647 759

179,202 8,381,529 9,311,404

3,291,005 334,608 (80,635)

3,544,978 5,766,426

5,710,873

20,057 35,496 5,766,426

For the six months ended June 30, 2013

12	SURPLUS ON REVALUATION OF ASSETS - net of deferred tax							January 01 to	January 01 to	April 01 to	
							Note	June 30,	June 30,	June 30,	
			June 30,	December 31,				2013	2012	2013	
		Note	2013	2012					(Rupees i	n '000)	
			(Rupees	in '000)							
			,			Mark-up / return / profit / interest earned	14	61,560,148	54,564,468	30,256,432	
	Surplus arising on revaluation of:					Mark-up / return / profit /interest expensed	15	35,318,334	25,453,029	17,201,572	_
	Sulplus unsing officeration of					Net mark-up / profit / interest income		26,241,814	29,111,439	13,054,860	
	- fixed assets	12.1	9,634,457	9,590,967	a a	Description and the second sec	7.2 / 7.4	1,221,408	2,779,251	(62.700)	
	- investments	12.2	2,163,940	2,428,878	4	Provision against non-performing loans and advances - net Charge / (reversal) against off-balance sheet obligations	1.211.4	27,585	(92,363)	(63,700) (4,367)	ı
	Surplus on revaluation of assets - net of deferred tax	_	11,798,397	12,019,845		Reversal against diminution in the value of investments - ne	6.4	(52,138)	(498,362)	(43,836)	Ш
		8=				Bad debts written off directly	0.1	(52,150)	(450,502)	(43,630)	ı
12.1	Surplus on revaluation of fixed assets							1,196,855	2,188,526	(111,903)	100
	Sulpius of revaluation of fixed assets					Net mark-up / profit / interest income after provisions		25,044,959	26,922,913	13,166,763	-
	Surplus on revaluation of fixed assets as at January 1		10,518,132	9,093,164	B.						
	10 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			1,719,888		Non mark-up / interest income			2440227		. –
	Surplus on revaluation of bank's properties recognised during the period / year		74,835			Fee, commission and brokerage income		3,881,047	3,140,337	2,068,354	ı
	Surplus realised on disposal of revalued properties during the period / year		-	(155,285)		Dividend income  Share of profit of associates and joint venture		235,025 892,215	203,352 795,346	33,766 489,848	
	Transferred to unappropriated profit in respect of incremental depreciation		(20 702)	(00 105)		Income from dealing in foreign currencies		468,153	1,606,815	205,121	
	charged during the period / year - net of deferred tax		(29,793)	(90,185)		Gain on sale of securities		837,818	409,528	600,228	
	Related deferred tax liability of incremental depreciation charged during the		(25.0.12)	(40 577)		Unrealized gain / (loss) on held for trading securities		71,144	20,312	(14,366)	
	period / year		(16,043)	(48,577)		Other income		1,639,808	1,613,177	780,351	ıL
	Related deferred tax liability on disposal of revalued properties	_		(873)		Total non-mark-up / interest income		8,025,210	7,788,867	4,163,302	
	Surplus on revaluation of fixed assets as at period / year end		10,547,131	10,518,132				33,070,169	34,711,780	17,330,065	
	5					Non mark-up / interest expense Administrative expenses		17,016,245	15,141,640	9,230,108	П
	Less: related deferred tax liability on:			702.555		Other provisions / write offs - net		(143,882)	33,280	(20,796)	
	- revaluation as at January 1		927,165	783,656		Other charges		16,509	1,492	777	
	<ul> <li>revaluation of bank's properties recognised during the period / year</li> </ul>		1,552	192,959		Workers welfare fund		312,433	374,749	156,761	
	- surplus realised on disposal of revalued properties during the period / year		-	(873)		Total non mark-up / interest expenses		17,201,305	15,551,161	9,366,850	
	- incremental depreciation charged during the period / year transferred to			(10 ===)	•	Profit before taxation		15,868,864	19,160,619	7,963,215	225
	profit and loss account		(16,043)	(48,577)							
		_	912,674	927,165		Taxation current		4,874,398	6,756,563	2,323,136	
		_	9,634,457	9,590,967		prior		1,257	755,385	(117,530)	H
						deferred		472,710	(209,846)	335,125	H
12.2	Surplus on revaluation of investments							5,348,365	7,302,102	2,540,731	
						Profit after taxation		10,520,499	11,858,517	5,422,484	
	Market Treasury Bills		412,875	1,863,369							
	Pakistan Investment Bonds		2,352,323	1,490,249		Attributable to:					
	Government of Pakistan Sukuk and US Dollar / Euro Bonds		(52,412)	(95,595)		Equity holders of the Bank		10,376,763	11,730,661	5,353,913	
	Listed Securities		595,915	212,728		Non-controlling interest		43,104	48,963	28,794	
	NIT Units		17,425	11,283	v	Minority investor of HBL funds		100,632	78,893	39,777 5.422.484	-
	Other Investments	_	2,975	254,647				10,320,499	11,030,31/	5,422,484	: =
			3,329,101	3,736,681					(Rup	pes)	
	Related deferred tax liability	2	(1,165,161)	(1,307,803)					(кар	,	
		=	2,163,940	2,428,878		Basic and diluted earnings per share		7.78	8.80	4.01	
13	CONTINGENCIES AND COMMITMENTS				r						
42.1	et a le tarre e e et la constant					The annexed notes 1 to 20 form an integral part of these con-	densed inte	rım consolidated fi	nancial statement	5.	
13.1	Direct credit substitutes - financial guarantees										

260,312

295,000

29,422,157

29,977,469

306,856

295,000

35,371,437

35,973,293

Guarantees in favour of:

- Financial institutions

- Government

- Others

# Condensed Interim Consolidated Statement of Comprehensive Income (Unaudited)

For the six months ended June 30, 2013

	January 01 to June 30, 2013	January 01 to June 30, 2012 (Rupees in	April 01 to June 30, 2013	April 01 to June 30, 2012
		(		
Profit for the period	10,520,499	11,858,517	5,422,484	5,766,426
Other comprehensive income				
Minority share of HBL funds transferred to other liabilities	(100,632)	(78,893)	(39,777)	(35,496)
Effect of translation of net investment in foreign branches, subsidiaries, joint venture and associates	(831,198)	1,916,369	307,923	1,258,768
Comprehensive income transferred to equity	9,588,669	13,695,993	5,690,630	6,989,698
Components of comprehensive income not reflected in equity				
Surplus on revaluation of fixed assets	74,835	7.	74,835	
Deferred tax on revaluation of fixed assets	(1,552)	<u> </u>	(1,552)	-
(Deficit) / surplus on revaluation of investments	(259,522)	59,238	2,255,220	(635,203)
Deferred tax on revaluation of investments	202,851	40,362	(701,821)	167,740
	9,605,281	13,795,593	7,317,312	6,522,235
Total comprehensive income attributable to:				
Equity holders of the Bank	9,559,751	13,665,883	7,220,286	6.513.390
Non-controlling interest	(11,195)	113,330	40,579	36,137
Minority investor	56,725	16,380	56,447	(27,292)
	9,605,281	13,795,593	7,317,312	6,522,235

The annexed notes 1 to 20 form an integral part of these condensed interim consolidated financial statements.

9	BORROWINGS
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Secured	June 30, 2013 (Rupees	December 31, 2012 in '000)
Borrowings from State Bank of Pakistan under:		
Export refinance scheme	15,000,595	16,845,030
Long term financing facility - locally manufactured and imported plant & machinery	5,556,282	5,074,278
Long term finance - export oriented projects	706,646	974,062
Refinance facility for modernization of SMEs	49,820	12,649
Financing facility for Storage of Agricultural Produce	12,223	15,277
Repurchase agreement borrowings	118,106,931	157,998,809
	139,432,497	180,920,105
Unsecured		
In Pakistan:		
Interbank call money borrowings	10,798,000	1,500,000
Outside Pakistan:		
Overdrawn nostro accounts	1,200,650	1,186,682
Borrowings of overseas branches	10,194,065	8,501,810
	11,394,715	9,688,492
	22,192,715	11,188,492
	161,625,212	192,108,597

### DEPOSITS AND OTHER ACCOUNTS

#### Customers

Current accounts - non-remunerative	331,661,075	281,887,233
Savings chequing account	548,769,669	486,575,662
Fixed deposits	286,281,138	354,430,663
	1,166,711,882	1,122,893,558

#### Financial institutions

9		
Current accounts - non-remunerative	6,860,996	4,086,107
Savings chequing account	2,408,860	4,490,688
Fixed deposits	4,880,593	9,694,622
	14,150,449	18,271,417
	1,180,862,331	1,141,164,975

#### 11 SUB-ORDINATED LOAN

The Bank has obtained loan from "International Finance Corporation" (IFC) amounting to US \$ 50 million. The principal amount is repayable in four equal half yearly installments from June 2013 to December 2014. Interest is payable on bi - annual basis commencing from December 2007 at LIBOR + 1.75%. The first installment of US \$ 12.5 million has been paid in June 2013. The loan is unsecured and subordinated as to payment of principal and interest to all other indebtness of the bank(including deposits). The loan may not be prepaid or repaid before maturity without the prior written approval of the State Bank of Pakistan. The Bank is not exposed to significant exchange risk as the loan forms part of the Bank's foreign currency net open position.

# Condensed Interim Consolidated Statement of Changes in Equity (Unaudited) For the six months ended June 30, 2013

#### 7.6 Particulars of advances to directors, associated companies, etc.

		June 30, 2013		0	ecember 31, 201	2
	Balance outstanding	Maximum total amount of advances including temporary advances outstanding**	Limit sanctioned during the period	Balance outstanding	Maximum total amount of advances including temporary advances outstanding **	Limit sanctioned during the year
			(Rupee	s in '000)		
Debts due by directors or executives of the bank or any of them either severally or jointly with any other persons:						
- in respect of executives * (Other than KMPs)	1,724,300	1,762,600	222,747	1,516,400	1,549,100	443,704
<ul> <li>in respect of key management personnel / Companies in which key management personnel or their close members are interested</li> </ul>	359,300	382,200	15,365	371,200	382,000	64,257
Debts due by companies or firms in which the directors of the bank are interested as directors, partners, advisors or in the case of	1,020,250	2.050.054		F71.669	1062 927	100,000
private companies as members	1,938,250	2,050,054	-	571,668	1,063,827	100,000
Debts due by subsidiary company	3,242	23,527	-	33,969	56,384	

The disclosure of the period / year end balance, limit / amount sanctioned and the highest amount outstanding during the period / year is considered the most meaningful information to represent the amount of the transactions and the amount of outstanding balances during

- \* (These represent staff loans given by the Bank to its executives as per their terms of employment).
- \*\* (Maximum amount has been arrived at by reference to month end balance).

8	FIXED ASSETS	June 30, 2013	December 31, 2012
			in '000)
		100000000000000000000000000000000000000	Water Control of the
	Capital work-in-progress	1,052,560	1,713,276
	Intangible assets	590,925	240,030
	Tangible fixed assets	20,158,100	19,231,795
		-	
8.1	Additions to fixed assets	For the six m	
		June 30,	June 30,
		2013 (Rupees	2012 in '000)
	The following additions have been made to tangible and intangible fixed assets during the period:	(napees	000)
	The following additions have been made to tangible and intangible fixed assets during the period.		
	Capital work-in-progress	833,397	563,158
	Intangible assets	474,097	64,459
	Tangible fixed assets		
	Land	191,153	
	Building including related machinery	448,215	
	Furniture, fixtures and office equipments	920,489	
	Vehicles	61,467	10,437
	9	2,928,818	1,817,798
8.2	Disposal of fixed assets		
	The following disposals have been made from tangible fixed assets during the period:		
	Tangible fixed assets		
	Land	-	156,864
	Building including related machinery	5.0	4,990
	Furniture, fixtures and office equipments	159,619	
	Vehicles	21,044	
		180,663	336,070

			Attributable	to snarenoide		HK				
		Reserves Statutory reserves Revenue reserve						Non-		
		Exchange		reserves	Rever	ue reserves		controlling	Total	
	Share capital	translation reserve	Joint venture and	Bank	General	Unappropriated profit	Subtotal	interest	10101	
			subsidiaries	(Rup	ees in '000'	pront	*************		*********	
Balance as at December 31, 2011	11,020,680	9,887,221	300,424		6,073,812	56,980,697	100,147,132		101,383,422	
Total comprehensive income for the period Profit for the six months ended June 30, 2012						11,809,554	11,809,554	48.963	11,858,517	
Minority share of HBL funds transferred to other liabilities	- 2	20	2	12	2.	(78,893)	(78,893)	120	(78,893)	
- Other comprehensive income										
Effect of translation of net investment in foreign branches, subsidiaries, joint venture and associates		1,876,062 1,876,062			-	11,730,661	1,876,062 13,606,723	40,307 89,270	1,916,369	
Transactions with owners, recorded directly in equity		1,070,002				11,730,001	13,000,123	03,210	13,033,333	
Cash dividend paid at Rs. 4 per share for the year ended December 31, 2011						(4,408,272)	(4,408,272)		(4,408,272	
Issued as bonus shares	1,102,068			10.00		(1,102,068)	9	040	-	
	1,102,068	-			*	(5,510,340)	(4,408,272)		(4,408,272	
Transferred from surplus on revaluation of fixed assets - net of tax		2			2	217,300	217,300		217,300	
Transferred to statutory reserves			21,311	1,098,653	0	(1,119,964)	-			
Minority share of surplus on revaluation of securities		- 2		(4)	-	15-1	-	24,063	24,063	
Balance as at June 30, 2012	12,122,748	11,763,283	321,735	16,982,951	6,073,812	62,298,354	109,562,883	1,349,623	110,912,506	
Total comprehensive income for the period Profit for the six months ended December 31, 2012	-					10,602,360	10,602,360	(105,137)	10,497,223	
Minority share of HBL funds transferred to other liabilities		*		-		(76,957)	(76,957)		(76,957	
- Other comprehensive income										
Effect of translation of net investment in foreign										
branches, subsidiaries, joint venture and associates		3,148,537 3,148,537			-	10,525,403	3,148,537 13,673,940	37,979 (67,158)	3,186,516 13,606,782	
Transactions with owners, recorded directly in equity										
Half year interim cash dividend paid at Rs. 3.5 per share				(*)		(4,242,962)	(4,242,962)		(4,242,962	
Cash dividend at Rs. 1.475 per certificate by modaraba		- 3	12	18		-		(52,713)	(52,713	
	-	9	-	543	Q.	(4,242,962)	(4,242,962)	(52,713)	(4,295,675	
Transferred from surplus on revaluation of fixed assets - net of tax	10	20	12	3(2)	120	31,456	31,456	- 1	31,456	
Transferred to statutory reserves	(1)	2	31,272	1,057,764	12	(1,089,036)		4		
Minority share of surplus on revaluation of securities of subsidiaries Balance as at December 31, 2012	12,122,748	14,911,820	353,007	18,040,715	6,073,812	67,523,215	119,025,317	(2,545) 1,227,207	120,252,524	
Total comprehensive income for the period										
Profit for the six months ended June 30, 2013						10,477,395	10,477,395	43,104	10,520,499	
Minority share of HBL funds transferred to other liabilities	21	-	-	27	-	(100,632)	(100,632)		(100,632	
- Other comprehensive loss										
Effect of translation of net investment in foreign branches, subsidiaries, joint venture and associates		(788,110					(788,110	(43,088)	(831,198	
branches, subsidiaries, joint venture and associates	<del></del>	(788,110		-	-	10,376,763	9,588,653	16	9,588,669	
Transactions with owners, recorded directly in equity							09.0000.000		X.0.C= X.0.X.0.X.0.X.0.	
Final Cash dividend paid at Rs. 4 per share for the year ended December 31, 2012	*			*	14	(4,849,099)	(4,849,099	) -	(4,849,099	
Issued as bonus shares	1,212,275	1			_	(1,212,275)		_		
	1,212,275	-	-		-	(6,061,374)	(4,849,099	) -	(4,849,099	
Transferred from surplus on revaluation of fixed assets - net of tax						29,793	29,793		29,793	
Transferred to statutory reserves	0	12	14,068	943,596		(957,664)	- 2	12		
Non-controlling interest acquired in HAIB during the period	(2)	12	220	0.0000000000000000000000000000000000000	920	20000000	21	641.967	641,967	
Minority share of surplus on revaluation of securities of subsidiaries					-			(7,582)	(7,582	
	12 225 220	14 100 740	267.036	10.004.200	C 073 011	70.010.722	133 704 004	1001000	125 656 27	
Balance as at June 30, 2013	13,335,023	14,123,710	367,075	18,984,311	6,073,812	70,910,733	123,794,664	1,861,608	125,656,272	

Attributable to shareholders of the Bank

The annexed notes 1 to 20 form an integral part of these condensed interim consolidated financial statements.

## Condensed Interim Consolidated Cash Flow Statement (Unaudited)

For the six months ended June 30, 2013



19,160,619

(998.698

(409,528)

(1,408,226)

17,752,393

738,936

35,018

(498,362)

2,779,251

(20,312

179,692

(3,778

(59,083)

3,151,362

20,903,755

25,929,960

(15,136,597

(35,485,169)

(6,293,334)

(30,985,140)

7,393,066

(1,357,061)

158,038,740

147,957,355

(8.076.384)

139.880.971

(127,315,955)

189.879

169,727

1,876,062

40,307

(4,415,153)

(4,374,846)

8,570,746

146,876,710

150,749,128

159,319,874

3.872.418

(126,935,379)

(1,855,092)

151,298,612

704,123

15,868,864

(1,127,240)

(837.818)

(1,965,058)

13.903.806

728,454

123,824

(52,138)

(71,144)

186,657

(21,887)

(116, 297)

2,000,400

15,904,206

11,858,176

8,321,609

,17,137,928

2,649,674

39,967,387

6,842,036

(30,382,703)

43,852,808

(1,736,056)

18,576,085

74,447,678

(8,970,011)

65,477,667

(59,694,414)

(1,444,077)

251.525

27,177

38,500

(788,110)

(43,088)

(1,828,913)

(4,824,923)

(6,696,924)

(2,828,656)

4,541,413

200.668.136

205,209,549

202,380,893

(61,609,399)

1.523

1,221,408

#### CASH FLOWS FROM OPERATING ACTIVITIES

Profit	pe.	ore	taxa	tion
--------	-----	-----	------	------

Dividend income and share of profit of associates and joint venture Gain on sale of securities

#### Adjustment for:

Depreciation

Amortisation

Reversal against diminution in the value of investments Provision against non-performing loans and advances Unrealised gain on held for trading securities Exchange loss on sub-ordinated loans / Goodwill Gain on sale of operating fixed assets - net Loss on sale of non-banking asset Miscellaneous provisions

#### (Increase) / decrease in operating assets

Lendings to financial institutions Investments - held for trading Advances Other assets

#### (Decrease) / increase in operating liabilities

Bills payable Borrowings Deposits and other accounts Other liabilities

#### Income tax paid - net

Net cash flows from operating activities

#### CASH FLOWS FROM INVESTING ACTIVITIES

Net investments

Dividend income received

Fixed capital expenditure Proceeds from sale of fixed assets

Proceeds from sale of non-banking asset

Effect of translation of net investment in foreign

branches, subsidiaries, joint venture and associates

Net cash flows used in investing activities

#### CASH FLOWS FROM FINANCING ACTIVITIES

Exchange adjustment on translation of non-controlling interest in subsidiary

Repayment of subordinated loan

Dividend paid

#### Net cash flows used in financing activities

(Decrease) / increase in cash and cash equivalents during the period

Cash and cash equivalents at beginning of the period

Effects of exchange rate changes on cash and cash equivalents

#### Cash and cash equivalents at end of the period

The annexed notes 1 to 20 form an integral part of these condensed interim consolidated financial statements.

7.1 Advances include Rs. 50,146.530 million (2012: Rs. 50,667.052 million) which have been placed under non-performing status, other than those accounts classified as loss and fully provided for more than five years, which have been placed in a separate category.

					June 30, 2013				
	Non-	performing adv	ances	Provisi	on required ar	nd held	Net nor	n-performing ad	vances
Category of classification	Domestic	Overseas	Total	Domestic (R	Overseas upees in '000)	Total	Domestic	Overseas	Total
Specific provision									
Other assets especial	ly								
mentioned	669,656		669,656	-	2		669,656		669,656
Substandard	5,604,280	1,486,337	7,090,617	1,369,883	269,268	1,639,151	4.234.397	1,217,069	5,451,466
Doubtful	2,530,402	781,763	3,312,165	1,236,747	298,648	1,535,395	1,293,655	483,115	1,776,770
Loss	30,641,818	8,432,274	39,074,092	28,996,450	8,088,169	37,084,619	1,645,368	344,105	1,989,473
	39,446,156	10,700,374	50,146,530	31,603,080	8,656,085	40,259,165	7,843,076	2,044,289	9,887,365
General provision			2	1,657,554	537,334	2,194,888		-	
	39,446,156	10,700,374	50,146,530	33,260,634	9,193,419	42,454,053	7,843,076	2,044,289	9,887,365

				De	ecember 31, 20	112			
Category of	Non-performing advances P		Provis	ion required as	nd held	Net nor	n-performing ad	vances	
classification	Domestic	Overseas	Total	Domestic (R	Overseas upees in '000'	Total	Domestic	Overseas	Total
Specific provision									
Other assets especiall	у								
mentioned	610,771	21	610,771			**	610,771	-	610,771
Substandard	5,609,462	1,063,854	6,673,316	1,360,027	198,284	1,558,311	4,249,435	865.570	5,115,005
Doubtful	4,315,131	1,867,471	6,182,602	2,102,214	791,318	2,893,532	2,212,917	1,076,153	3.289.070
Loss	30,083,005	7,117,358	37,200,363	28,156,285	6,997,177	35,153,462	1,926,720	120,181	2.046.901
	40,618,369	10,048,683	50,667,052	31,618,526	7,986,779	39,605,305	8,999,843	2,061,904	11,061,747
General provision				1,532,092	553,763	2,085,855	-		-
	40,618,369	10,048,683	50,667,052	33,150,618	8,540,542	41,691,160	8,999,843	2,061,904	11.061.747

#### 7.2 Particulars of provision against non-performing advances

			June 30, 2013		De	cember 31, 201	2
		Specific	General	Total	Specific	General	Total
	Note			(Rupees	in '000)		
Opening balance		39,605,305	2,085,855	41,691,160	42,118,818	1,583,610	43,702,428
Exchange adjustment / other movement		140,060	(2,798)	137,262	60,798	36,773	97,571
Charge for the period / year		2,698,295	140,427	2,838,722	11,490,097	493,156	11,983,253
Reversals		(1,143,864)	(28,596)	(1,172,460)	(5,414,233)	(27,684)	(5,441,917)
		1,554,431	111,831	1,666,262	6,075,864	465,472	6,541,336
Write offs		(142,158)	-	(142,158)	(2,656,791)	-	(2,656,791)
Transferred to over 5 years category	7.4	(898,473)	-	(898,473)	(5,993,384)		(5,993,384)
Closing balance		40,259,165	2,194,888	42,454,053	39,605,305	2,085,855	41,691,160

7.3 In accordance with BSD Circular No. 2 dated January 27, 2009 and BSD Circular No.10 dated October 20, 2009 issued by SBP, the Bank has availed the benefit of FSV against the non-performing advances (excluding consumer housing finance portfolio). Had this benefit of FSV not been taken by the Bank, the specific provision against non-performing advances as at June 30, 2013 would have been higher by Rs. 1,451.290 million and profit before taxation for the period ended June 30, 2013 would have been lower by approximately Rs 256.59 million (after taking into account the effect of discounting of FSV taken in previous year). Increase in retained earnings net of tax amounting to Rs. 943.338 million would not be available for the distribution of cash and stock dividend to share holders.

7.4	Particulars of provision against fully provided non-performing advances classified as loss for more than five years	Note	June 30, 2013 (Rupees i	December 31, 2012 in '000)
	Opening balance		18,622,245	13,640,851
	Transferred to interest suspense		47	(18,617)
	Reversals		(319,591)	(922,822)
	Transferred during the period / year	7.2	898,473	5.993.384
	Write offs		(121,170)	(70,551)
			19,079,957	18,622,245

7.5 During the previous year, the Bank entered into contract with Citi Bank N.A., Pakistan to acquire its consumer portfolio. The transaction was approved by the Competition Commission of Pakistan and during the period, the Bank also obtained approval from SBP. Pursuant to such acquisition of portfolio, the Bank's gross advances increased by Rs. 1,669:114 million as at June 30, 2013.

Nauman K. Dar President and Chief Executive Officer Moez Ahamed Jamal Director Agha Sher Shah Director Sajid Zahid Director

### Notes to the Condensed Interim Consolidated Financial Statement (Unaudited)

1

For the six months ended June 30, 2013

#### 6.4 Particulars of provision held against diminution in value of investments

The analysis of total provision held is as follows:

	Note	June 30,	December 31,
		2013	2012
		(Rupees	in '000)
Opening balance		1,473,880	1,996,585
Reversals		(10,371)	(189,908)
Impairment charge on listed securities		12,273	129,770
Impairment reversal on listed securities		(42,529)	(337,567)
Total reversals - net		(40,627)	(397,705)
Amount written off		-	(125,000)
Closing balance		1,433,253	1,473,880
ADVANCES			
Loans, cash credits, running finances, etc.			
In Pakistan		360,796,964	385,628,553
Outside Pakistan		71,779,848	67,238,996
		432,576,812	452,867,549
Net investment in finance lease - in Pakistan		5,233,769	4,591,123
Bills discounted and purchased (excluding Government treasury bills):			
Payable in Pakistan		10,691,613	12,122,572
Payable outside Pakistan		35,105,376	32,180,550
		45,796,989	44,303,122
Provision against non-performing advances	7.2	(42,454,053)	(41,691,160)
		441,153,517	460,070,634
Fully provided non-performing advances classified as loss for more than five years			
In Pakistan		19,079,957	18,622,245
Description of the control of the co	02000		

#### 1 THE GROUP AND ITS OPERATIONS

Habib Bank Limited (the Bank) is incorporated in Pakistan and is engaged in commercial banking, modaraba management and asset management related services in Pakistan and overseas. The Bank's Registered office is at Habib Bank Tower, 4th Floor, Jinnah Avenue, Islamabad and Principal office is at Habib Bank Plaza, I.I.Chundrigar Road, Karachi. The Bank's shares are listed on all three stock exchanges in Pakistan. The Group consists of the Bank, its subsidiaries and associates, as given in its annual consolidated financial statements for the year ended December 31, 2012.

#### 2 STATEMENT OF COMPLIANCE

These condensed interim consolidated financial statements have been prepared in accordance with the framework as referred to in the annual consolidated financial statements. The disclosures made in these condensed interim consolidated financial statements have been limited based on the format prescribed by SBP vide BSD Circular Letter No. 2 dated May 12, 2004 and International Accounting Standard (IAS) 34, "Interim Financial Reporting". They do not include all the disclosures required for annual financial statements, and these condensed interim consolidated financial statements should be read in conjunction with the consolidated annual financial statements of the Group for the year ended December 31, 2012.

#### 3 ACCOUNTING POLICIES

The accounting policies adopted in the preparation of the condensed interim consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended December 31, 2012.

#### **ACCOUNTING FOR EMPLOYEE BENEFITS - IAS19**

The revised International Accounting Standard (IAS) 19 'Employee Benefits' amends the accounting treatment for the defined benefit obligations mainly in respect of actuarial gains and losses that are now required to be recognized in Other Comprehensive Income (OCI) and permanently excluded from the profit and loss account. Further, the un-vested past service cost is now required to be recognized immediately in the profit and loss account at the earlier of when amendment occurs or when the related restructuring cost are recognized.

The Group considers that the financial impacts due to the above referred changes in the revised IAS 19 are not material in context to the consolidated condensed interim financial statements for the period ended 30 June 2013 and 30 June 2012.

Further, due to the revised IAS 19, the effect on the tax position with respect to the allowability of the actuarial losses / gains reported in the Statement of Comprehensive is under review. Hence impacts of any related restatements have not been incorporated in these consolidated condensed interim financial statements.

#### 4 ACCOUNTING ESTIMATES

The basis for accounting estimates adopted in the preparation of these condensed interim consolidated financial statements are the same as those applied in the preparation of the annual consolidated financial statements of the Group for the year ended December 31, 2012.

#### 5 · FINANCIAL RISK MANAGEMENT

The Financial risk management objectives and policies adopted by Group are consistent with that disclosed in the annual consolidated financial statements of the Group for the year ended December 31, 2012.

Provision



INVESTMENTS	Note .		June 30, 2013			ecember 31, 201	
Investments by type		Held by Group	Given as collateral	Total	Held by Group	Given as collateral	Total
				(Rupees	in '000)		
Held-for-trading (HFT)							
Federal Government Securities							
<ul> <li>Pakistan Investment Bonds</li> <li>Market Treasury Bills</li> </ul>		1,195,917 22,125,586	-	1,195,917 22,125,586	2,203,724 28,676,723	-	2,203,72 28,676,72
Fully paid-up ordinary shares  - Listed companies		24,571	(4)	24,571	31,195	-	31,19
Overseas Government Securities		305,610		305,610	348,908	-	348,90
Investments of Mutual Funds		134,743	(*)	134,743	847,486		847,48
	17.7	23,786,427		23,786,427	32,108,036	3.50	32,108,03
Held-to-Maturity Securities (HTM)	6.1						
Federal Government Securities							
- Pakistan Investment Bonds		37,899,457		37,899,457	43,323,255		43,323,25
<ul> <li>Government of Pakistan Bonds / Sukuk / (US Dollar / Euro)</li> </ul>		1,160,166	200	1,160,166	764,005		764,00
Debentures and Corporate Debt Instruments / Units							
Listed securities     Unlisted securities		17 400 705	2	17 400 705	210,064		210,00
- Unlisted securities		17,499,795	-	17,499,795	21,272,413	-	21,272,4
Overseas Government Securities		21,274,160	•	21,274,160	16,522,872	\$	16,522,87
Anallable for Cala Consister (ACC)	7.0	77,833,578		77,833,578	82,092,609	-	82,092,60
Available-for-Sale Securities (AFS)							
Federal Government Securities - Market Treasury Bills	1	490,625,112	118,106,931	608,732,043	405,856,222	157,998,809	563,855,0
- Pakistan Investment Bonds		52,506,574	-	52,506,574	46,136,502	- 137,396,809	46,136,5
<ul> <li>Government of Pakistan Guaranteed Bonds</li> <li>Government of Pakistan Bonds /</li> </ul>		425,000	=	425,000	425,000	=	425,0
Sukuk / (US Dollar / Euro)		30,287,904	-	30,287,904	31,649,959	51	31,649,9
Overseas Government Securities Fully paid-up ordinary shares		3,794,314	E .	3,794,314	2,482,359	- 1	2,482,3
- Listed companies		4,724,754		4,724,754	4,232,888		4,232,88
- Unlisted companies		715,489	-	715,489	769,510	*	769,5
Debentures and Corporate Debt Instruments / Units							
Listed securities     Unlisted securities		15,204,063		15,204,063	11,446,544		11,446,54
- Unlisted securities NIT Units		15,724,047 11,113	- 1	15,724,047 11,113	7,572,714 11,113		7,572,7
Preference shares		250,000	1	250,000	100,000	5	100,00
Investments of mutual funds		4,406,934		4,406,934	3,031,747	2	3,031,7
		618,675,304	118,106,931	736,782,235	513,714,558	157,998,809	671,713,36
Investment in Associates and Joint Venture	6.3	8,992,771	-	8,992,771	8,352,908	- 8	8,352,90
Investment at cost		729,288,080	118,106,931	847,395,011	636,268,111	157,998,809	794,266,92
Provision for diminution / impairment in the value of investments including associates	6.4	(1,703,380)		(1,703,380)	(1,755,518)	2)	(1,755,51
Net investment		727,584,700	118,106,931	845,691,631	634,512,593	157,998,809	792,511,40
		71,144	2	71,144	25,253		25,25
Surplus on revaluation of held for trading securities							
Surplus on revaluation of held for trading securities Surplus on revaluation of available for sale securities	1225	4,144,955	8,637	4,153,592	4,477,925	20	4,477,92
	12.2 {		8,637	4,153,592 144,779	4,477,925 79,968	¥ 13	4,477,92 79,96

<sup>6.2</sup> The Bank's subsidiary, Habib Allied International Bank PIc, UK has issued 750,000 new ordinary shares to the minority investor and consequently, the shareholding of the Bank is diluted to 88.07% from 90.5%.

6.3 The Group has made further investment in the following associates during the period, consequently, shareholding has increased to:

W.	2013	31, 2012
	Shareh	olding %
Jubilee General Insurance Company Limited, Pakistan	17.20%	16.24%
Diamond Trust Bank Limited, Kenya	11.91%	11.68%
HBL Money Market Fund	3.23%	3.18%

	Note		June 30, 2013			ecember 31, 201	12
INVESTMENTS		Held by bank	Given as collateral	Total	Held by bank	Given as collateral	Total
Investments by type				(Rupee	s in '000)		
Held for Trading securities (HFT)							
Federal Government Securities							
- Pakistan Investment Bonds		1,195,917		1,195,917	2,203,724		2,203,724
- Market Treasury Bills		22,125,586	-	22,125,586	28,676,723		28,676,72
Fully paid-up ordinary shares							
- Listed companies		24,571	1.5	24,571	31,195		31,19
Overseas Government Securities		305,610		305,610	348,908	23	348,90
		23,651,684	-	23,651,684	31,260,550	-	31,260,55
Held-to-maturity securities (HTM)	6.1						
Federal Government Securities							
- Pakistan Investment Bonds		37,793,384	-	37,793,384	43,217,624	-	43,217,62
Debentures and Corporate Debt Instruments / Units							
- Listed securities		-	-		210,064		210,06
- Unlisted securities		5,884,537	-	5,884,537	4,003,414	*	4,003,4
Overseas Government securities		12,359,099		12,359,099	12,198,340		12,198,34
		56,037,020	7	56,037,020	59,629,442	5	59,629,44
Available-for-sale Securities (AFS)							
Federal Government Securities							
- Market Treasury Bills		490,625,112	118,106,931	608,732,043	405,856,222	157,998,809	563,855,0
Pakistan Investment Bonds     Government of Pakistan Guaranteed Bonds		52,506,574 425,000		52,506,574 425,000	46,136,502 425,000		46,136,50
- Government of Pakistan Bonds /		423,000		423,000	423,000		423,00
Sukuk / (US Dollar / Euro)		30,237,904	-	30,237,904	31,599,959		31,599,9
Overseas Government Securities		406,978		406,978	2,482,359	5	2,482,3
Fully paid-up ordinary shares		4 744 057		4 744 057	4,229,365		4,229,3
Listed companies     Unlisted companies		4,711,857 715,489		4,711,857 715,489	769,510		769,5
Debentures and Corporate Debt Instruments / Units		113,103		713,103	,		
- Listed securities		15,204,063		15,204,063	11,446,544	-	11,446,54
- Unlisted securities		14,316,423	9	14,316,423	12,665,068		12,665,06
NIT Units		11,113	-	11,113	11,113		11,1
Preference shares		250,000	-	250,000	100,000	- 157,000,000	100,00
to the state of th	6.2	609,410,513	118,106,931	727,517,444	515,721,642 5,690,591	157,998,809	673,720,4 5,690,5
Investment in Subsidiary Companies	0.2	6,115,316	8	6,115,316	3,090,391	-	3,090,3
Investment in Associates and Joint Venture	6.3	4,751,171	2	4,751,171	4,592,905		4,592,90
Investment at cost		699,965,704	118,106,931	818,072,635	616,895,130	157,998,809	774,893,93
Provision for diminution / impairment in the value							
of investments including associates	6.4	(1,433,253)		(1,433,253)	(1,473,880)		(1,473,88
Net investment		698,532,451	118,106,931	816,639,382	615,421,250	157,998,809	773,420,05
Surplus on revaluation of held for trading securities		671		671	28,583		28,58
	12.2	3.320.464	8.637	3.329.101	3,736,681	2	3,736,68
Surplus on revaluation of available for sale securities	14.14	3,320,101	0,031	3,323,101			

<sup>6.1</sup> The market value of securities classified as "held-to-maturity" as at June 30, 2013 amounted to Rs. 57,109.637 million (2012: Rs. 61,533.198 million).

6.3 The Bank has made further investment in the following associates during the period, consequently, shareholding has increased to:

	Julie 30,	December 51,
	2013	2012
	Shareh	olding %
Jubilee General Insurance Company Limited	17.20%	16.24%
Diamond Trust Bank Limited, Kenya	11.91%	11.68%

<sup>6.2</sup> The Bank has invested £ 3.86 million to acquire 1,926,917 right shares of the Bank's subsidiary, Habib Allied International Bank, Plc. UK (HAIB). Further, HAIB has issued 750,000 new ordinary shares to the minority investor and consequently, the shareholding of the Bank is diluted to 88.07% from 90.5%.

### Notes to the Condensed Interim Unconsolidated Financial Statement (Unaudited)

For the six months ended June 30, 2013

#### 1 STATUS AND NATURE OF BUSINESS

Habib Bank Limited (the Bank) is incorporated in Pakistan and is engaged in commercial banking, modaraba management and asset management related services in Pakistan and overseas. The Bank's Registered office is at Habib Bank Tower, 4th Floor, Jinnah Avenue, Islamabad and Principal office is at Habib Bank Plaza, I.I.Chundrigar Road, Karachi. The Bank's shares are listed on all three stock exchanges in Pakistan.

#### 2 STATEMENT OF COMPLIANCE

These condensed interim unconsolidated financial statements have been prepared in accordance with the framework as referred to in the annual unconsolidated financial statements. The disclosures made in these condensed interim unconsolidated financial statements have been limited based on the format prescribed by SBP vide BSD Circular Letter No. 2 dated May 12, 2004 and International Accounting Standard (IAS) 34, "Interim Financial Reporting". They do not include all the disclosures required for annual financial statements, and these condensed interim unconsolidated financial statements should be read in conjunction with the unconsolidated annual financial statements of the Bank for the year ended December 31, 2012.

#### 3 ACCOUNTING POLICIES

The accounting policies adopted in the preparation of the condensed interim unconsolidated financial statements are consistent with those followed in the preparation of the Bank's annual unconsolidated financial statements for the year ended December 31, 2012.

#### **ACCOUNTING FOR EMPLOYEE BENEFITS - IAS19**

The revised International Accounting Standard (IAS) 19 'Employee Benefits' amends the accounting treatment for the defined benefit obligations mainly in respect of actuarial gains and losses that are now required to be recognized in Other Comprehensive Income (OCI) and permanently excluded from the profit and loss account. Further, the un-vested past service cost is now required to be recognized immediately in the profit and loss account at the earlier of when amendment occurs or when the related restructuring cost are recognized.

The Bank considers that the financial impacts due to the above referred changes in the revised IAS 19 are not material in context to the unconsolidated condensed interim financial statements for the period ended 30 June 2013 and 30 June 2012.

Further, due to the revised IAS 19, the effect on the tax position with respect to the allowability of the actuarial losses / gains reported in the Statement of Comprehensive is under review. Hence impacts of any related restatements have not been incorporated in these unconsolidated condensed interim financial statements.

#### 4 ACCOUNTING ESTIMATES

The basis for accounting estimates adopted in the preparation of these condensed interim unconsolidated financial statements are the same as those applied in the preparation of the annual unconsolidated financial statements of the Bank for the year ended December 31, 2012.

#### 5 FINANCIAL RISK MANAGEMENT

The Financial risk management objectives and policies adopted by Bank are consistent with that disclosed in the annual unconsolidated financial statements of the Bank for the year ended December 31, 2012.

#### 6.4 Particulars of provision held against diminution in value of investments

The analysis of total provision held is as follows:

June 30,	December 31
2013	2012
(Rupee	s in '000)

Based on the financial

Opening balance	1,755,518	2,364,383
Charge for the period / year	10,744	78,441
Reversals	(12,106)	(235,367)
Impairment charge on listed securities	12,273	130,434
Impairment reversal on listed securities	(63,049)	(457,373)
Total reversals - net	(52,138)	(483,865)
Amount written off		(125,000)
Closing balance	1,703,380	1,755,518

#### 6.5 These financial statements include results of following period of our associates and joint venture:

	information as on
Diamond Trust Bank Limited, Kenya	June 30, 2013
Himalayan Bank Limited, Nepal	March 31, 2013
Kyrgyz Investment and Credit Bank	June 30, 2013
Jubilee Life Insurance Co. Ltd.	March 31, 2013
Jubilee General Insurance Co. Ltd.	March 31, 2013
HBL Money Market Fund	June 30, 2013
HBL Islamic Stock Fund	June 30, 2013
HBL Islamic Money Market Fund	June 30, 2013
HBL Pension Equity Sub Fund	June 30, 2013
HBL Pension Debt Sub Fund	June 30, 2013
HBL Pension Money Market Sub Fund	June 30, 2013
HBL Islamic Pension Equity Sub Fund	June 30, 2013
HBL Islamic Pension Debt Sub Fund	June 30, 2013
HBL Islamic Pension Money Market Sub Fund	lune 30, 2013

#### 7 ADVANCES

361,033,990 104,008,138 465,042,128 5,859,314	386,290,218 98,673,662 484,963,880
104,008,138 465,042,128	98,673,662 484,963,880
104,008,138 465,042,128	98,673,662 484,963,880
104,008,138 465,042,128	98,673,662 484,963,880
465,042,128	484,963,880
5,859,314	
	4,729,126
10,691,613	12,122,572
46,462,844	43,972,534
57,154,457	56,095,106
(46,597,329)	(45,970,206)
481,458,570	499,817,906
19,079,957	18,622,245
(19,079,957)	(18,622,245)
	46,462,844 57,154,457 (46,597,329) 481,458,570

2

# Condensed Interim Unconsolidated Cash Flow Statement (Unaudited)

20 2

For the six months ended June 30, 2013

7.1	Advances include Rs. 59,089.916 million (2012: Rs. 59,620.735 million) which have been placed under non-performing status, other than those accounts
	classified as loss and fully provided for more than five years, which have been placed in a separate category.

				J	une 30, 2013					
	Non-	performing adv	ances	Provisi	Provision required and held			Net non-performing advances		
Category of classification	Domestic	Overseas	Total	Domestic (R	Overseas upees in '000'	Total	Domestic	Overseas	Total	
Specific provision Other assets especial	lly									
mentioned	675,630	-	675,630	-		4	675,630	-	675,630	
Substandard	5,608,350	1,486,337	7,094,687	1,370,634	269,268	1,639,902	4,237,716	1,217,069	5,454,785	
Doubtful	2,548,549	781,763	3,330,312	1,244,843	298,648	1,543,491	1,303,706	483,115	1,786,821	
Loss	30,753,030	17,236,257	47,989,287	29,101,201	11,887,414	40,988,615	1,651,829	5,348,843	7,000,672	
	39,585,559	19,504,357	59,089,916	31,716,678	12,455,330	44,172,008	7,868,881	7,049,027	14,917,908	
General provision	-			1,657,553	767,768	2,425,321			-	
	39,585,559	19,504,357	59,089,916	33,374,231	13,223,098	46,597,329	7,868,881	7,049,027	14,917,908	

	December 31, 2012											
Category of	Non-performing advances			Provisi	Provision required and held			Net non-performing advances				
classification	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total			
				(R	upees in '000	)						
Specific provision												
Other assets especia	lly											
mentioned	626,140	5	626,140	(-)		-	626,140	100	626,140			
Substandard	5,609,462	3,771,528	9,380,990	1,360,027	1,112,015	2,472,042	4,249,435	2,659,513	6,908,948			
Doubtful	4,333,278	1,899,356	6,232,634	2,110,217	1,220,517	3,330,734	2,223,061	678,839	2,901,900			
Loss	30,200,379	13,180,592	43,380,971	28,267,188	9,664,547	37,931,735	1,933,191	3,516,045	5,449,236			
	40,769,259	18,851,476	59,620,735	31,737,432	11,997,079	43,734,511	9,031,827	6,854,397	15,886,224			
General provision				1,532,092	703,603	2,235,695						
	40,769,259	18,851,476	59,620,735	33,269,524	12,700,682	45,970,206	9,031,827	6,854,397	15,886,224			

#### 7.2 Particulars of provision against non-performing advances

		J	une 30, 2013		De	cember 31, 20	112
	Note	Specific	General	Total (Rupees	Specific in '000)	General	Total
Opening balance		43,734,511	2,235,695	45,970,206	44,307,124	1,778,924	46,086,048
Exchange adjustment / other movement		135,692	(8,937)	126,755	362,172	59,245	421,417
Charge for the period / year		2,698,903	227,159	2,926,062	13,236,984	493,156	13,730,140
Reversals		(1,356,467)	(28,596)	(1,385,063)	(5,467,801)	(95,630)	(5,563,431)
		1,342,436	198,563	1,540,999	7,769,183	397,526	8,166,709
Write offs		(142,158)	-:	(142,158)	(2,710,584)	-	(2,710,584)
Transferred to over 5 years category	7.4	(898,473)	-	(898,473)	(5,993,384)	-	(5,993,384)
Closing balance		44,172,008	2,425,321	46,597,329	43,734,511	2,235,695	45,970,206

7.3 In accordance with BSD Circular No. 2 dated January 27, 2009 and BSD Circular No. 10 dated October 20, 2009 issued by SBP, the Bank has availed the benefit of FSV against the non-performing advances (excluding consumer housing finance portfolio). Had this benefit of FSV not been taken by the Bank, the specific provision against non-performing advances as at June 30, 2013 would have been higher by Rs. 1,451.290 million and profit before taxation for the period ended June 30, 2013 would have been lower by approximately Rs 256.59 million (after taking into account the effect of discounting of FSV taken in previous year). Increase in retained earnings net of tax amounting to Rs. 943.338 million would not be available for the distribution of cash and stock dividend to share holders.

7.4	Particulars of provision against fully provided non-performing advances classified as loss for more than five years	Note	June 30, 2013	December 31, 2012
			(Rupee:	s in '000)
	Opening balance		18,622,245	13,640,851
	Transferred to interest suspense		-	(18,617)
	Reversal		(319,591)	(922,822)
	Transferred during the period / year	7.2	898,473	5,993,384
	Write offs		(121,170)	(70,551)
			19.079.957	18.622.245

7.5 During the previous year, the Bank entered into contract with Citi Bank N.A., Pakistan to acquire its consumer portfolio. The transaction was approved by the Competition Commission of Pakistan and during the period, the Bank also obtained approval from SBP. Pursuant to such acquisition of portfolio, the Bank's gross advances increased by Rs. 1,669.114 million as at June 30, 2013.

	June 30, 2013 (Rupees ir	June 30, 2012 1 '000)
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	14,622,300	17,935,058
Dividend income	(385,667)	(329,156)
Gain on sale of securities	(545,896)	(320,627)
	(931,563) 13,690,737	(649,783)
Adjustment for:	13,090,737	17,285,275
Depreciation	690,340	703,644
Amortisation	123,202	34,034
Reversal against diminution in the value of investments	(40,627)	(395,180)
Provision against non-performing loans and advances	1,346,671	2,743,615
Unrealised gain on held for trading securities	(671)	(812)
Exchange loss on sub-ordinated loans	125,490	230,155
Gain on sale of operating fixed assets - net	(18,688)	(3,778)
Loss on sale of non-banking asset	1,523	~ ~ ~
Miscellaneous provisions	(116,297)	(59,083)
	2,110,943	3,252,595
(Ingresse) / degrees in counting count	15,801,680	20,537,870
(Increase) / decrease in operating assets Lendings to financial institutions	11 050 176	25 020 050
Investments - held for trading	11,858,176 7,608,866	25,929,960
Advances	17,570,446	(15,107,092) (32,963,388)
Other assets	2,704,916	(5,839,464)
	39,742,404	(27,979,984)
Increase / (decrease) in operating liabilities	55/1 12/101	(2.15.5,501)
Bills payable	6,880,481	685,703
Borrowings from financial institutions	(30,483,385)	8,344,144
Deposits and other accounts	39,697,356	147,465,201
Other liabilities	(2,883,929)	(1,043,762)
	13,210,523	155,451,286
	68,754,607	148,009,172
Income tax paid - net	(8,727,923)	(7,839,464)
Net cash flows from operating activities	60,026,684	140,169,708
CASH FLOWS FROM INVESTING ACTIVITIES		
Net investments	(50,213,083)	(126,645,567)
Dividend income received	403,361	317,762
Fixed capital expenditure	(1,359,863)	(1,817,798)
Proceeds from sale of fixed assets	23,360	169,727
Proceeds from sale of non-banking asset  Exchange adjustment on translation of balances in foreign branches	38,500 (601,763)	1,271,084
Net cash flows used in investing activities	(51,709,488)	(126,704,792)
CASH FLOWS FROM FINANCING ACTIVITIES	(31,709,400)	(120,704,732)
Repayment of subordinated loan	(2.245.744)	
Dividend paid	(1,245,744) (4,822,646)	(4,413,208)
Net cash flows used in financing activities	(6,068,390)	(4,413,208)
Increase in cash and cash equivalents during the period	2,248,806	9,051,708
Cash and cash equivalents at beginning of the period	170,321,005	135,846,729
Effects of exchange rate changes on cash and cash equivalents	5,910,954	2,219,156
	176,231,959	138,065,885
Cash and cash equivalents at end of the period	178,480,765	147,117,593

The annexed notes 1 to 19 form an integral part of these condensed interim unconsolidated financial statements.

# Condensed Interim Unconsolidated Statement of Changes in Equity (Unaudited) For the six months ended June 30, 2013

				Re	serves		
		Share	Exchange		Rever	ue Reserves	
		capital	translation reserve	Statutory	General	Unappropriated profit	Total
	-			(Rupe	es in '000)		
В	alance as at December 31, 2011	11,020,680	8,245,586	15,884,298	6,073,812	52,228,646	93,453,022
	otal comprehensive income for the period rofit for the six months ended June 30, 2012	-	-	-	-	10,986,529	10,986,529
-	Other comprehensive income						
	Effect of translation of net investment in foreign branches	-	1,271,084 1,271,084	-		10,986,529	1,271,084 12,257,613
C	ransactions with owners, recorded directly in equity ash dividend paid at Rs. 4 per share for the year ended December 31, 2011 sued as bonus shares	1,102,068		1 2	9	(4,408,272) (1,102,068)	(4,408,272)
13	usued as polius stiales	1,102,068		-	-,	(5,510,340)	(4,408,272)
Т	ransferred from surplus on revaluation of fixed assets - net of tax		-		-	215,656	215,656
	ransferred to statutory reserves		-	1.098.653		(1,098,653)	-
	alance as at June 30, 2012	12,122,748	9,516,670	16,982,951	6,073,812	56,821,838	101,518,019
	otal comprehensive income for the period rofit for the six months ended December 31, 2012				-	10,577,636	10,577,636
-	Other comprehensive income						
	Effect of translation of net investment in foreign branches	-	2,706,300 2,706,300	-	14	10,577,636	2,706,300 13,283,936
Т	ransactions with owners, recorded directly in equity				0.00		
H	lalf year interim cash dividend paid at Rs. 3.5 per share	-		-		(4,242,962)	(4,242,962)
				973	- 6	(4,242,962)	(4,242,962)
Т	ransferred from surplus on revaluation of fixed assets - net of tax		5	-7.	7	29,814	29,814
Т	ransferred to statutory reserves	-		1,057,764		(1,057,764)	-
В	salance as at December 31, 2012	12,122,748	12,222,970	18,040,715	6,073,812	62,128,562	110,588,807
	otal comprehensive income for the period rofit for the six months ended June 30, 2013		-	-	<u></u>	9,435,962	9,435,962
-	Other comprehensive loss Effect of translation of net investment in foreign branches		(601,763)	72	1	2	(601,763)
			(601,763)		27	9,435,962	8,834,199
	ransactions with owners, recorded directly in equity inal Cash dividend paid at Rs. 4 per share for the year ended December 31, 2012	-			-	(4,849,099)	(4,849,099)
Ŀ	ssued as bonus shares	1,212,275			-	(1,212,275)	
		1,212,275		-		(6,061,374)	(4,849,099
T	ransferred from surplus on revaluation of fixed assets - net of tax $% \left( x\right) =\left( x\right) +\left( x\right)$	15			-	29,793	29,793
1	ransferred to statutory reserves	1-		943,596		(943,596)	
F	Balance as at June 30, 2013	13,335,023	11,621,207	18,984,311	6,073,812	64,589,347	114,603,700

The annexed notes 1 to 19 form an integral part of these condensed interim unconsolidated financial statements.

7.6 Particulars of advances to directors, associated companies, etc.

8 FIXED ASSETS

Building including related machinery

Vehicles

Furniture, fixtures and office equipments

	June 30, 2013			December 31, 2012			
	Balance outstanding	Maximum total amount of advances including temporary advances outstanding **	Limit sanctioned during the period	Balance outstanding	Maximum total amount of advances including temporary advances outstanding **	Limit sanctioned during the year	
			(Ru	pees in '000)-			
Debts due by directors or executives of the Group or any of them either severally or jointly with any other persons:							
- in respect of executives * (Other than KMPs)	1,724,300	1,762,600	222,747	1,516,400	1,549,100	443,704	
<ul> <li>in respect of key management personnel / Companies in which key management personnel or their close members are interested</li> </ul>	359,300	382,200	15,365	371,200	382,000	64,257	
Debts due by companies or firms in which the directors of the Group are interested as directors, partners, advisors or in the case of private companies as members	2,236,846	2.348.650		792,234	1,284,393	100,000	
The disclosure of the period / year end balance li	mit / amount	sanctioned and t	he highest ar	mount outstan	ding during the n	eriod / year is	

The disclosure of the period / year end balance, limit / amount sanctioned and the highest amount outstanding during the period / year is considered the most meaningful information to represent the amount of the transactions and the amount of outstanding balances during the

Note

June 30,

December 31,

 $^{st}$  (These represent staff loans given by the Group to its executives as per their terms of employment).

\*\* (Maximum amount has been arrived at by reference to month end balance).

			2013 (Rupees	2012 in '000)
	Capital work-in-progress		1,052,560	1,713,276
	Intangible assets			
	- Goodwill	8.3	1,905,848	1,967,015
	- Computer software		592,120	241,848
	Tangible fixed assets		20,681,973	19,710,185
			24,232,501	23,632,324
8.1	Additions to fixed assets		For the six mo	onths ended
			June 30,	June 30,
			2013	2012
			(Rupees i	n '000)
	The following additions have been made to tangible and intangible fixed assets during the period:			
	Capital work-in-progress		833,397	563,158
	Intangible assets		474,097	65,111
	Tangible fixed assets			
	Land		191,153	256,312
	Building including related machinery		510,158	426,011
	Furniture, fixtures and office equipments		940,382	533,593
	Vehicles		63,836	10,907
			3,013,023	1,855,092
8.2	Disposal of fixed assets			
	The following disposals have been made from tangible fixed assets during the period:			
	Tangible fixed assets			

8.3 It represents the difference between fair values of identifiable assets and liabilities and purchase consideration paid in cash by the Group for acquisition of Habibsons Bank Limited in 2011.

156,864

160,534

21,689

4,990

151,904

22,312

336,070

### Condensed Interim Unconsolidated Statement of Comprehensive Income (Unaudited)

For the six months ended June 30, 2013

June 30, 2013 (Rupees i	December 31, 2012 n '000)			January 01 to June 30, 2013	January 01 to June 30, 2012(Rupees in	April 01 to June 30, 2013	April 01 to June 30, 2012
			Profit for the period	9,435,962	10,986,529	4,858,869	5,345,566
15,000,595	16,845,030		Other comprehensive income				
5.555.000		٠	Effect of translation of net investment in foreign branches	(601,763)	1,271,084	296,965	1,036,230
5,556,282 706,646	5,074,278 974,062		Comprehensive income transferred to equity	8,834,199	12,257,613	5,155,834	6,381,796
49,820	12,649	ū	Components of comprehensive income not reflected in equity				
12,223	15,277		Surplus on revaluation of fixed assets	74,835	-	74,835	-
118,106,931	157,998,809		Deferred tax on revaluation of fixed assets	(1,552)	(8)	(1,552)	0.50
139,432,497	180,920,105		(Deficit)/surplus on revaluation of investments	(407,580)	(486,852)	2,021,874	(538,442)
133,432,437	100,520,103		Deferred tax on revaluation of investments	142,642	170,679	(708,249)	188,515
			Total comprehensive income	8,642,544	11,941,440	6,542,742	6,031,869
10,798,000	1,500,000						

The annexed notes 1 to 19 form an integral part of these condensed interim unconsolidated financial statements.

#### **BORROWINGS**

	June 30, 2013	December 31, 2012
Secured	(Rupees	in '000)
Borrowings from State Bank of Pakistan under:		
Export refinance scheme	15,000,595	16,845,030
Long term financing facility - locally manufactured and imported plant & machinery	5,556,282	5,074,278
Long term finance - export oriented projects	706,646	974,062
Refinance facility for modernization of SMEs	49,820	12,649
Financing facility for Storage of Agricultural Produce	12,223	15,277
Repurchase agreement borrowings	118,106,931	157,998,809
	139,432,497	180,920,105
Unsecured		
In Pakistan:		
Interbank call money borrowings	10,798,000	1,500,000
Outside Pakistan:		
Overdrawn nostro accounts	1,016,935	1,056,635
Borrowings of overseas branches and subsidiaries	14,950,413	13,103,808
in the second se	15,967,348	14,160,443
	26,765,348	15,660,443
	166,197,845	196,580,548
DEPOSITS AND OTHER ACCOUNTS	W	
Customers		

Current accounts - non-remunerative	359,690,005	310,567,157
Savings chequing account	556,634,748	493,206,809
Fixed deposits	325,491,088	391,066,656
	1,241,815,841	1,194,840,622
Financial institutions		

Current accounts - non-remunerative	9,728,057	5,969,114
Savings chequing account	2,408,860	4,490,688
Fixed deposits	4,863,750	9,663,276
	17,000,667	20,123,078
	1,258,816,508	1,214,963,700

#### 11 SUB-ORDINATED LOAN

The Group has obtained loan from "International Finance Corporation" (IFC) amounting to US \$ 50 million. The principal amount is repayable in four equal half yearly installments from June 2013 to December 2014. Interest is payable on bi - annual basis commencing from December 2007 at LIBOR + 1.75%. The first installment of US \$ 12.5 million has been paid in June 2013. The loan is unsecured and subordinated as to payment of principal and interest to all other indebtness of the group (including deposits). The loan may not be prepaid or repaid before maturity without the prior written approval of the State Bank of Pakistan. The Bank is not exposed to significant exchange risk as the loan forms part of the Bank's foreign currency net open position.

## Condensed Interim Unconsolidated Profit and Loss Account (Unaudited)

For the six months ended June 30, 2013

	Note	January 01 to June 30, 2013	January 01 to June 30, 2012	April 01 to June 30, 2013	April 01 to June 30, 2012
			(Rupees i		
ark-up / return / profit / interest earned	14	60,489,861	53,423,836	29,747,306	27,410,165
ark-up / return / profit /interest expensed	15	34,960,946	25,127,434	17,015,566	12,956,245
Net mark-up / profit / interest income		25,528,915	28,296,402	12,731,740	14,453,920
Provision against non-performing loans and advances - net	7.2 / 7.4		2,743,615	56,112	1,448,211
Charge / (reversal) against off-balance sheet obligations		27,585	(92,363)	(4,367)	(106,614)
Reversal against diminution in the value of investments - net	6.4	(40,627)	(395,180)	(33,397)	(151,909)
Bad debts written off directly		-	-	-	-
VAXABLE APPRICATE PROCESSAR CONTROL PROCESSAR AND		1,333,629	2,256,072	18,348	1,189,688
Net mark-up / profit / interest income after provisions		24,195,286	26,040,330	12,713,392	13,264,232
on mark-up / interest income					
Fee, commission and brokerage income		3,503,817	2,697,882	1,877,008	1,401,729
Dividend income		385,667	329,156	173,030	140,987
ncome from dealing in foreign currencies		299,073	1,460,487	117,111	795,534
ain on sale of securities		545,896	320,627	426,849	75,604
Inrealized gain on held for trading securities		671	812	17,609	3,435
Other income		1,491,171	1,471,993	683,853	749,573
Total non-mark-up / interest income		6,226,295	6,280,957 32,321,287	3,295,460 16,008,852	3,166,862
on mark-up / interest expense					
Administrative expenses		15,626,144	13,985,513	8,459,593	7,565,506
Other provisions / write offs - net		(143,882)	33,280	(20,796)	15,782
Other charges		16,509	1,492	777	759
Workers welfare fund		300,510	365,944	152,086	175,917
Total non mark-up / interest expenses		15,799,281	14,386,229	8,591,660	7,757,964
rofit before taxation		14,622,300	17,935,058	7,417,192	8,673,130
axation					
current		4,679,090	6,453,838	2,259,421	3,104,787
prior		1,257	761,033	(117,530)	340,256
deferred		505,991	(266,342)	416,432	(117,479)
		5,186,338	6,948,529	2,558,323	3,327,564
rofit after taxation		9,435,962	10,986,529	4,858,869	5,345,566
			(Rup	ees)	
Basic and diluted earnings per share		7.08	8.24	3.64	4.01

The annexed notes 1 to 19 form an integral part of these condensed interim unconsolidated financial statements.

		Note	June 30, 2013 (Rupees	December 31, 2012 in '000)
	Surplus arising on revaluation of:			
	- fixed assets	12.1	9,632,417	9,588,927
	- investments	12.2	3,139,638	3,196,309
	Surplus on revaluation of assets - net of deferred tax	=	12,772,055	12,785,236
12.1	Surplus on revaluation of fixed assets			
	Surplus on revaluation of fixed assets as at January 1		10,514,994	9,143,739
	Surplus on revaluation of bank's properties recognised during the period / year		74,835	1,671,23
	Surplus realised on disposal of revalued properties during the period / year		-	(155,285
	Transferred to unappropriated profit in respect of incremental depreciation			
	charged during the period / year - net of deferred tax		(29,793)	(93,47
	Related deferred tax liability of incremental depreciation charged during the			
	period / year		(16,043)	(50,34
	Related deferred tax liability on disposal of revalued properties		-	(87
	Surplus on revaluation of fixed assets as at period / year end	-	10,543,993	10,514,994
	Less: related deferred tax liability on:	[		
	- revaluation as at January 1		926,067	801,35
	- revaluation of bank's properties recognised during the period / year		1,552	175,93
	- surplus realised on disposal of revalued properties during the year		-	(87
	- incremental depreciation charged during the period / year transferred to			
	profit and loss account		(16,043)	(50,34
			911,576	926,06
	,	:	9,632,417	9,588,92
12.2	Surplus on revaluation of investments			
	Market Treasury Bills		414,359	1,863,36
	Pakistan Investment Bonds		2,352,323	1,490,24
	Government of Pakistan Sukuk and US Dollar / Euro Bonds		(52,412)	(103,19
	Listed Securities		1,484,502	800,33
	NIT Units		17,425	11,28
	Other Investments		(62,605)	415,88
			4,153,592	4,477,92
	Surplus on revaluation of investment of associates		144,779	79,96
	Related deferred tax liability		(1,158,733)	(1,361,58
			The state of the state of the state of	0.0

3,196,309

3,139,638

# Condensed Interim Unconsolidated Statement of Financial Position

As at June 30, 2013			
	Note	(Unaudited) June 30, 2013 (Rupees	(Audited) December 31, 2012 in '000)
ASSETS			
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Operating fixed assets Deferred tax asset Other assets	6 7 8	154,931,547 23,549,218 12,970,079 819,969,154 441,153,517 21,801,585 5,378,742 54,024,075 1,533,777,917	152,324,425 23,907,534 24,828,255 777,185,323 460,070,634 21,185,101 5,743,464 52,595,429 1,517,840,165
Bills payable Borrowings Deposits and other accounts Sub-ordinated loans Liabilities against assets subject to finance lease Deferred tax liability Other liabilities	9 10 11	25,759,133 161,625,212 1,180,862,331 3,737,231 - - - 35,391,913 1,407,375,820	18,878,652 192,108,597 1,141,164,975 4,857,485 - - 38,221,804 1,395,231,513
NET ASSETS		126,402,097	122,608,652

#### REPRESENTED BY:

Shareholders' equity			
Share capital		13,335,023	12,122,748
Reserves		36,679,330	36,337,497
Unappropriated profit		64,589,347	62,128,562
		114,603,700	110,588,807
Surplus on revaluation of assets - net of deferred tax	12	11,798,397	12,019,845

	126,402,097
CONTINGENCIES AND COMMITMENTS	13

The annexed notes 1 to 19 form an integral part of these condensed interim unconsolidated financial statements.

		2013 (Rupee:	2012 s in '000)
13	CONTINGENCIES AND COMMITMENTS		
13.1	Direct credit substitutes - financial guarantees		
	Guarantees in favour of:		
	- Government	260,312	306,856
	- Financial institutions	295,000	295,000
	- Others	29,422,157	35,337,468
		29,977,469	35,939,324
13.2	Transaction-related contingent liabilities		
	Guarantees in favour of:		
	- Government	570,297	535.006
	- Financial institutions	1,917,472	3,610,133
	- Others	42,244,020	41,118,227
		44,731,789	45,263,366
13.3	Trade-related commitments		
	Credit cash	69,774,950	78,028,544
	Credit documentary acceptances	25,078,748	18,535,338
	Credit acceptances	45,222,902	37,882,972
		140,076,600	134,446,854
13.4	Other contingencies		
	Claims against the Group not acknowledged as debts	34,213,333	33,504,140
13.5	Commitments in respect of forward lending		
	The Group makes commitments to extend credit in the normal course of its business but none of and do not attract any significant penalty or expense if the facility is unilaterally withdrawn.	these commitme	nts are irrevocable
		June 30, 2013	December 31, 2012
220020			in '000)
13.6	Commitments in respect of forward foreign and local exchange contracts		
	Purchase	135,763,807	167,104,754
	Sale	135,860,315	167,168,508
	The above commitments have maturities falling within one year.		
	Commitments in respect of foreign currency options		
	Purchase Sale	205,659	1,317,948
		205,659	1,317,948
	Commitments in respect of cross currency swaps		
	Purchase	581,843	3,659,009
	Sale	581,843	3,659,009
	Commitments in respect of foreign and local currency interest rate swaps		
	Purchase	265,759	444,199
	Sale	510,759	291,449
13.7	Commitments for acquisition of fixed assets / intangibles	833,397	663,125
			,123

June 30,

December 31,

122,608,652

# Auditors' Report to the Member on Review of Interim Financial Information



For the six months ended

#### Introduction

We have reviewed the accompanying condensed interim unconsolidated statement of financial position of Habib Bank Limited (the Bank) as at 30 June 2013 and the related condensed interim unconsolidated profit and loss account, condensed interim unconsolidated statement of comprehensive income, condensed interim unconsolidated cash flow statement, condensed interim unconsolidated statement of changes in equity and notes to the accounts for the six-month period then ended (here-in-after referred to as the "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

#### Other matter

The figures for the quarters ended 30 June 2013 and 30 June 2012 in the condensed interim unconsolidated profit and loss account and condensed interim unconsolidated statement of comprehensive income have not been subject to the review and therefore, we do not express a conclusion thereon.

#### Ernst and Young Ford Rhodes Sidat Hyder

Chartered Accountants

Date: August 22, 2013 Karachi

#### 13.8 Taxation

The income tax returns of the Bank have been submitted upto and including the Bank's financial year 2011. The tax authorities have concluded the audit of years 2002 through 2011.

As per Rule 8(A) of the Seventh Schedule, amounts provided for in tax year 2008 (December 2007) and prior to said tax year for doubtful debts, which were neither claimed nor allowed as tax deductible in any year shall be allowed as deduction in tax year in which such doubtful debts are written off.

With reference to allowability of provision, the management has carried out an exercise at period end and concluded that full deduction of provision in succeeding years would be allowed and accordingly recognized deferred tax asset on such provision amounting to Rs. 2.196 billion.

#### MARK-UP / RETURN / PROFIT / INTEREST EARNED

	For the six mo	ntris ended
	June 30, 2013 (Rupees ii	June 30, 2012 n '000)
5		
On loans and advances to:		
- Customers	22,923,626	26,823,852
- Financial institutions	128,372	105,237
On investments:		
- Available-for-sale	33,654,447	23,079,218
- Held-for-trading	957,504	517,751
- Held-to-maturity	2,547,161	2,507,001
On deposits with financial institutions	558,620	392,965
On lendings to financial institutions	790,418	1,138,444
	61,560,148	54,564,468
MARK-UP / RETURN / PROFIT / INTEREST EXPENSED		
Deposits	29,227,933	23,394,559
Securities sold under repurchase agreement borrowings	4,852,604	504,394
Other short term borrowings	1,001,264	1,288,146
Long term borrowings	236,533	265,930
	35,318,334	25,453,029



#### 16 RELATED PARTY TRANSACTIONS

Aga Khan Fund for Economic Development (AKFED), S.A, Switzerland holds 51% shares of the Bank. The Group has related party relationship with its associated undertakings, joint venture company, associates of AKFED Group entities, employee benefit schemes of the Group / related party, and members of the Key Management Personnel of the Group / related party, including both Executive and Non-Executive Directors.

Banking transactions with the related parties are executed on arm's length basis i.e. substantially on the same terms, including mark-up rates and collateral, as those prevailing at the time for comparable transactions with unrelated parties and do not involve more than normal risk (i.e. under the comparable uncontrolled price method) other than those under terms of employment. Details of advances to related parties are given in note 7.6 to these condensed interim consolidated financial statements.

Contributions to and accruals in respect of staff retirement and other benefit schemes are made in accordance with the actuarial valuation / terms of the contribution plan.

Details of transactions with related parties and balances with them as at the period / year-end were as follows:

			June 3	30, 2013				
		Individual and companies related through						
	Key Management Personnel	Parent Group Entities	Subsidiary companies	Associates	Joint venture	Other related parties		
			Rs. ii	n '000				
Statement of financial position								
Deposits	_	3,351,964	_	2,202,042	115,321	2,732,144		
Maximium Deposits During the period		4,208,820	-	7,942,206	115,321	3,833,229		
Borrowings		1,936,776	-		-	-		
Investments	_	-	=	7,328,886	1,235,403	-		
Markup / Other Receivable	-	_	-	225,011				
Mark-up / Other Payable	-	-	-	-		384,637		
Placements / Lendings	-	342,458	-		-	-		
Overdrawn Nostro	-	=	_	483,346	-	-		
Impairment provision	<del>-</del>	-	=	573,261	-	, <del>-</del> 1		
Profit and Loss								
Interest / Other Income	-	54,573	-	1,621,280	95,742	-		
Interest / Other Expense	34	266,217	_	428,951	-	288,850		
Others								
Other contingencies	-	314,368	2	-	-			
Securities Held as custodian	-	7,338,895	1,191,000	27,796,400	-	13,284,390		

		Individual and companies related through							
	Key Management Personnel	Parent Group Entities	Subsidiary companies	Associates	Joint venture	Other related parties			
			Rs. ii	n '000					
Statement of financial position									
Deposits		3,876,800	-	6,934,694		2,961,756			
Maximium Deposits During the period	d -	3,942,716	2	7,140,124	-	2,963,637			
Borrowings	Ξ.	1,451,441	-	-	_	_			
Investments		-		7,120,785	1,312,091				
Markup / Other Receivable		32,904	*	220,000		-			
Mark-up / Other Payable		-	-	(2)		1,668,442			
Placements / Lendings	-	1,330,363	*	-	-	-			
Overdrawn Nostro	-	656,893	8	292,891		150			
Impairment provision	-	-1	*	573,261	-	140			
Profit and Loss									
Interest / Other Income	2	221,970	2	2,577,340	362,436	727			
Interest / Other Expense	-	324,603	=	683,085	(*)	170,711			
Others									
Other contingencies	~	361,835	2	-	12	127,318			
Securities Held as custodian	5	4,808,720	762,000	17,945,000	-	12,378,000			

December 31, 2012

#### Dividend

The Board has recommended an interim cash dividend of Rs.4 per share for the year ending December 31, 2013. The effect of dividend recommendation is not reflected in the above appropriation.

#### Rating

JCR VIS Credit Rating Agency of Pakistan has re-affirmed the entity ratings of the Bank to "AAA / A-1+" (Triple A/ A-One Plus) with 'Stable' outlook.

#### **Awards**

HBL was awarded "Best Retail Bank in Pakistan for 2012" by the Asian Banker.

#### Change in Directorship

Mr. Najeeb Samie has been appointed as Director to fill the casual vacancy arising due to resignation of Mr. Sikandar Mustafa Khan with effect from August 22, 2013.

#### **Future Outlook**

Reduction in policy rate by 50 basis points to 9% with effect from June 24, 2013 without any reduction in minimum deposit rate will have its bearing on the profitability of the banking sector for the quarter July - September 2013.

The Government of Pakistan and IMF Mission have reached a staff level agreement on a new Extended Financing Facility (EFF) of US \$ 5.3 billion subject to approval by IMF Board in early September 2013. The IMF program will help Pakistan generate foreign exchange inflows from multilateral agencies. The Government has announced various budgetary measures including increase in tax collection, reduction in subsidies and restructuring of Public Sector Enterprises (PSEs) in the Federal Budget 2014 in order to pave the way for IMF Loan. The re-entry into IMF Program is likely to subside the country's external account risk, however, budgetary measures such as increase in GST, reduction in subsidies and increase in electricity charges are likely to push up inflation. Going forward rising inflation will be the main risk likely to be faced by the economy.

The initiative by the new elected government towards one time payment of circular debts would help in restoring private sector confidence. However, energy crisis, difficult law and order situation and management of loss making PSEs are the key challenges before the new Government. Bold initiatives would be needed to address above issues and to put the economy on track.

HBL has been consistently investing in IT infrastructure, human resources development and risk management and with market leadership in the banking industry is well positioned to capitalize on future opportunities as and when they arise.

#### Appreciation and Acknowledgement

I would like to appreciate the efforts of our Regulators and Government of Pakistan and in particular the Ministry of Finance and State Bank of Pakistan for developing and strengthening the banking and financial service industry through improved regulatory and governance framework.

I would like to take this opportunity to also thank on behalf of the Board and Management of the Bank, the customers and the shareholders for entrusting their confidence in us and assure them that we remain committed to maintaining high service standards and a strong culture of good corporate governance and compliance in all our endeavors. I would also like to acknowledge the efforts and dedication demonstrated by employees towards the growth of HBL.

On behalf of the Board

#### Nauman K. Dar

President & Chief Executive Officer August 22, 2013

### Directors' Review

2012

On behalf of the Board of Directors, I am pleased to present the condensed interim unconsolidated financial statements for the six months ended June 30, 2013

#### **Economy & Market Review**

During the fiscal year 2012 – 2013 the economy faced severe challenges due to energy crisis, circular debt issue, loss making public sector entities and a challenging law and order situation. The GDP growth for the FY 2012-13 has been estimated at 3.6% (based on nine month data) as compared to 4.4% in FY 2011-12 after rebasing the national account at constant prices of 2005-2006. The agriculture sector recorded a growth of 3.3 % as against 3.5% in the previous year. The large scale manufacturing sector grew by 2.8% compared to 1.2% last year. The services sector recorded a growth of 3.7% as compared to 5.3% in 2011-2012 (source: Pakistan Economic Survey 2012-2013).

On a positive note, inflation fell significantly. CPI, inflation (General) increased by 5.9 % on year on year basis (YoY) in June 2013 as against 11.3% in June 2012. The core inflation measured by non-food- non-energy CPI (Core NFNE) increased by 7.8% YoY in June 2013 as compared to 11.5% in June 2012 (source: Pakistan Bureau of Statistics June 2013).

Total Export during FY 2013 at US\$ 24.75 billion (FY 2012: US \$ 24.70) remained stagnant while imports at US \$ 39.80 (FY 2012: US\$ 40.46) were marginally down by 1.6%. The trade deficit was US \$ 15.05 billion for FY 2013 as against US \$ 15.76 billion for FY 2012. Remittances from overseas Pakistani workers for FY 2013 amounted to US\$ 13.92 billion depicting a growth of 5.6%. The current account balance was negative by US\$ 2.30 billion for FY 2013 as against US\$ 4.66 billion for FY 2012. Fiscal deficit as %age to GDP was 8.8% for FY 2013 as against 6.4% for the FY 2012(source: State Bank of Pakistan).

The Balance of Payment position remained under pressure due to trade deficit, low financial inflows and payment of foreign debts. The net liquid foreign exchange reserves with SBP declined from US\$ 10.80 billion as on June 30, 2012 to US\$ 6.01 billion as on June 30, 2013(source: State Bank of Pakistan).

After holding policy rate at 9.5% since December 17, 2012, the SBP reduced the policy rate by 50 basis points to 9% with effect from June 24, 2013. In all there was reduction in policy rate by 300 basis points during the period from June 30, 2012 to June 30, 2013.

Pakistan's Stock Market was bullish during the FY 2013. The KSE 100 index increased from 13,801 as on June 30, 2012 to 21,006 as on June 30, 2013, thus showing handsome growth of 52.2 %.

#### Performance

During the period under review the deposits increased by 3.5% to Rs.1, 180 billion as on June 30, 2013 as against Rs.1, 141 billion as on December 31, 2012. Current accounts increased by 18.4% to Rs.339 billion, savings accounts increased by 12.3% to Rs.551 billion, while fixed deposits declined by 20% to Rs.291 billion. The CASA stood at 75.3% as on June 30, 2013 as against 68.1% as on December 31, 2012. The Capital Adequacy Ratio (CAR) has been maintained above 15% as on June 30, 2013.

For the half year ended June 30 2013, the net mark up / interest income at Rs.25.5 billion was lower by 9.8% compared to corresponding period last year mainly due to decline in policy rate by SBP.

The pre-tax and after tax profit was Rs.14.6 billion and Rs. 9.4 billion respectively for the half year ended June 30, 2013 as compared to Rs.17.9 billion and Rs.10.9 billion respectively for the corresponding period last year. The earnings per share after tax for the half year ended June 30, 2013 was Rs.7.08.

Movement of Reserves	Rs. in million
Unappropriated profit brought forward	62,128
Profit attributable to equity holders of the bank	9,436
Transferred from surplus on revaluation of fixed assets – net of tax	30
Transfer to statutory reserves	(944)
Cash dividend	(4,849)
Issued as bonus shares	(1,212)
Unappropriated profit carried forward	64,589
Earnings per share rupees (Basic & Diluted)	7.08

#### 16.1 Key management personnel

Key Management Personnel comprises members of Management Committee, Regional Management, Country Managers and Senior Executives:

	onths ended
June 30, 2013	June 30, 2012
(Rupees i	n '000)
776,889	687,882
12,177	11,294
23,865	19,319
812,931	718,495
169	168
	(Rupees i 776,889 12,177 23,865 812,931

commercial

banking

Corporate / Treasury

For the six months ended June 30, 2013

International Head Office /

#### 17 SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

		banking		banking group	support services	
Ninclas - Francis	(10.007)	11.016	•			
Net interest income - External	(18,887)	11,816	30,505	2,975	(167)	26,242
Inter segment revenue - net	32,840	(9,395)	(28,319)	-	4,874	•
Non-funded income	3,425	1,233	1,508	2,401	(542)	8,025
Net interest and non-markup income	17,378	3,654	3,694	5,376	4,165	34,267
Total expenses including provision (excluding impairment)	7,883	1,378	100	4,090	4,998	18,449
Impairment against investments	17.0	-	(30)	-	(21)	(51)
Inter segment administrative cost	3,157	631	91	348	(4,227)	
Total expenses including provision	11,040	2,009	161	4,438	750	18,398
Net income before tax	6,338	1,645	3,533	938	3,415	15,869
Segment assets gross	125,394	329,363	830,780	291,639	103,533	1,680,709
Segment non-performing loans	8,469	30,908	*	19,505	208	59,090
Segment provision required including general provision	8,021	25,635	279	13,290	1,394	48,619
Segment liabilities including equity	914,612	143,488	138,224	206,971	228,795	1,632,090
Segment gross earnings on liability / asset %	9.34%	9.64%	9.06%	4.54%	3.74%	
Segment cost of funds %	5.58%	7.59%	8.16%	1.18%	0.96%	2
			or the six mo	nths ended June	30, 2012	
•	, Retail banking	Corporate / commercial banking	Treasury	International banking group	Head Office / support services	Total
			(Ru	pees in million)-		
Net interest income - External	(14,368)	16,116	24,276	3,070	17	29,111
Inter segment revenue - net	32,667	(13,014)	(23,548)		3,895	
Non-funded income	2,446	1,321	1,277	2,259	486	7,789
Net interest and non-markup income	20,745	4,423	2,005	5,329	4,398	36,900
Total expenses including provision (excluding impairment)	7,288	2,906	97	3,417	4,342	18,050
Impairment against investments			(101)		(209)	(310)
Inter segment administrative cost	2,986	597	86	329	(3,998)	
Total expenses including provision	10,274	3,503	82	3,746	135	17,740
Net income before tax	10,471	920	1,923	1,583	4,263	19,160
Segment assets gross	116,846	373,436	543,404	243,896	78,809	1,356,391
Segment non-performing loans	9,329	33,056		16,320	222	58,927
Segment provision required including general provision	6,952	26,859	410	12,722	2,233	49,176
Segment liabilities including equity	809,503	131,209	18,664	164,700	183,139	1,307,215
Segment gross earnings on liability / asset %	11.29%	11.84%	10.81%	5.20%	5.74%	
Segment cost of funds %	5.60%	9.37%	9.99%	1.48%	0.86%	_
	2.2370	2.27 70	2.23/0	1070	0.0070	

#### 18 CONSOLIDATED FINANCIAL POSITION OF ISLAMIC BANKING BUSINESS AND FIRST HABIB BANK MODARABA

The consolidated statement of financial position of the Bank's Islamic Banking Business and First Habib Bank Modaraba is as follows:

	Note	June 30,	December 31,
		2013	2012
		(Rupees in '000)	
ASSETS			
Cash and balances with treasury banks		1,667,337	1,710,846
Balances with other banks		4,751	412,446
Due from Financial Institutions		2,840,000	5,480,000
Investments - net		26,692,154	22,369,313
Islamic financing and related assets	18.1	4,789,465	3,108,988
Operating Fixed assets		401	516
Due from Head Office		691,813	
Deferred tax asset		100	34,036
Other assets		1,074,917	782,906
		37,760,838	33,899,051
LIABILITIES			505555555500
Bills payable		698	457
Due to Financial Institutions		58,000	576,000
Deposit and other accounts			
- Current Accounts		4,114,497	2,697,055
- Savings Accounts		15,486,442	11,417,392
- Term Deposits		10,361,715	7.087,919
- Deposits from financial institutions- remunerative		5,386,188	9,825,657
- Deposits from financial institutions- non-remunerative		30,177	8,360
Due to Head office		-	240,544
Deferred tax liability		8,391	
Other liabilities		738,246	712,582
		36,184,354	32,565,966
NET ASSETS		1,576,484	1,333,085
REPRESENTED BY:			
Islamic banking fund / certificate capital		647,072	647,072
Reserves		703,794	548,519
Unappropriated profit		198,145	192,915
		1,549,011	1,388,506
Surplus / (deficit) on revaluation of assets - net of deferred tax		27,473	(55,421)
		1,576,484	1,333,085

The commitment in respect of letters of credit of Islamic Banking Branch of Habib Bank Limited amounted to Rs. 163.921 million (2012 Rs. 143.332 million).

		Note	Julie 50,	December 31,		
	- 14 H		2013	2012		
			(Rupees in '000)			
1	Islamic financing and related assets			520		
	Murabaha	18.1.1	321,176	420,496		
	Ijarah	18.1.2	895,434	929,402		
	Musharaka		1,451,613	1,063,006		
	Advance for Murabaha		16,593	38,577		
	Advance for Ijarah		20,616	3,858		
	Istisna		1,558,502	326,000		
	Assets/Inventories		525,531	327,649		
			4,789,465	3,108,988		

18.1.1 This represents assets sold under Murabaha agreement.

18.1.2 This represents fixed assets given to customers under Ijarah agreement.

#### 19. GENERAL

18.1

The comparative figures have been restated / reclassified for comparison purposes, where necessary.

#### 20. DATE OF AUTHORISATION FOR ISSUE

These condensed interim consolidated financial statements were authorised for issue in the Board of Directors meeting held on August 22, 2013.

Nauman K. Dar President and Chief Executive Officer Moez Ahamed Jamal Director

Agha Sher Shah Director Sajid Zahid Director Condensed
Interim
Unconsolidated
Financial
Statements

