

1st Quarter Unaudited Accounts September 30, 2016

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### **COMPANY INFORMATION**

### **BOARD OF DIRECTORS**

### **Executive Directors**

Mr. Owais G. Habib Mr. Tufail Y. Habib Managing Director

### **Non Executive Directors**

Mr. Gaffar A. Habib Dr. Howard J. Synenberg Ms. Fatemah G. Habib Dr. Salma Habib Mr. Daniyal Ghani Chairman

### **BOARD OF AUDIT COMMITTEE**

Mr. Gaffar A. Habib Ms. Fatemah G. Habib Dr. Salma Habib Mr. Daniyal Ghani

### **BOARD OF HR AND REMUNERATION COMMITTEE**

Mr. Tufail Y. Habib Ms. Fatemah G. Habib Dr. Salma Habib

### **CHIEF EXECUTIVE OFFICER**

Mr. Owais G. Habib

### **CHIEF FINANCIAL OFFICER**

Mr. Muhammad Yaseen

### **COMPANY SECRETARY**

Mr. Ali Asghar Rajani

### **AUDITORS**

M/s. Ey Ford Rhodes Chartered Accountants

### SHARE REGISTRAR

M/s. THK Associates (Pvt.) Limited 2nd Floor, State Life Building No. 3, Dr. Ziauddin Ahmed Road, Karachi-75530, Pakistan

### REGISTERED OFFICE

2nd Floor, UBL Building I . I . Chundrigar Road, Karachi - 74000

Pakistan. Telephone : (021) 32411887 Fax : (021) 32414581

### **ADMINISTRATIVE OFFICES & FACTORY**

Ahmad Habib Boulevard, Hub - 90250 Pakistan.

Telephone : (0853) 363963-5 Fax : (0853) 363819



### **CHAIRMAN'S REVIEW / DIRECTORS' REPORT**

FOR THE 1ST QUARTER ENDED SEPTEMBER 30, 2016 (UNAUDITED)

Dear Shareholders,

We bow our heads in gratitude to Allah the Beneficent, the Merciful, the Provider, for the Blessing He continues to bestow on us which are partly reflected in the Company's performance for the Quarter ended 30 September 2016.

The period under review continued with water rationing till mid September - when finally the beneficial rains raised the water level in the Hub Lake (our source of water supply) to 305.7 feet and a gross storage of 220.000 acre feet - this would mean a 260 days supply at a full rate of draw down.

With our water supply finally restored after 2 years of severe rationing, we have now launched an aggressive marketing drive to recapture our lost markets. Although this will mean lower prices, we expect that the increased volume will help keep our operations profitable.

During this quarter, a spurt in exports helped us see an improved bottom line.

In closing, please join in my prayers to Allah the Provider to bless us with bounties as befits His Glory, Aameen.

On behalf of the Board

S. Alaco

Gaffar A. Habib Chairman

### **CONDENSED INTERIM BALANCE SHEET** AS AT SEPTEMBER 30, 2016 (UNAUDITED)

		SEPTEMBER 30, 2016	JUNE 30, 2016
		(Un Audited) RUPEES	(Audited) RUPEES
ASSETS		RUPEES	RUPEES
NON-CURRENT ASSETS			
Property, plant and equipment	4	300,742,745	310,122,354
Long-term deposits		3,252,001 303,994,746	3,102,001 313,224,355
CURRENT ASSETS			
Stores, spare parts and loose tools		61,603,641	58,131,254
Stock-in-trade	5	130,494,303	139,938,866
Trade debts		11,842,814	12,329,732
Advances		9,606,843	2,914,823
Trade deposits and short-term prepayments		3,591,070	2,393,570
Accrued income Short-term investments	6	2,498,420 250,254,450	537,359 200,254,450
Taxation - net	U	47,603,015	42,965,020
Cash and bank balances		41,160,023	111,682,159
		558,654,579	571,147,233
TOTAL ASSETS		862,649,325	884,371,588
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Authorized share capital 60,000,000 (June 30, 2016: 60,000,000)			
ordinary shares of Rs.5/- each		300,000,000	300,000,000
Issued, subscribed and paid-up capital		200,000,000	200,000,000
Reserves		60,000,000	60,000,000
Unappropriated profit		464,283,192	489,379,900
		724,283,192	749,379,900
NON-CURRENT LIABILITIES			
Deferred taxation		10,549,371	7,878,085
CURRENT LIABILITIES			
Trade and other payables	7	127,816,762	127,113,603
CONTINGENCIES AND COMMITMENTS	8	-	-
TOTAL EQUITY AND LIABILITIES		862,649,325	884,371,588

The annexed notes from 1 to 11 form an integral part of these condensed interim financial statements.

OWAIS G. HABIB

Chief Executive Officer

**GAFFAR A. HABIB** Chairman

### **CONDENSED INTERIM PROFIT & LOSS ACCOUNT** FOR THE 1ST QUARTER ENDED SEPTEMBER 30, 2016 (UNAUDITED)

s	SEPTEMBER 30, 2016 RUPEES	SEPTEMBER 30, 2015 RUPEES
Turnover - net	264,731,101	217,661,199
Cost of Sales	(206,262,439)	(192,076,350)
Gross Profit	58,468,662	25,584,849
Selling & Distribution Expenses	(23,316,622)	(17,787,260)
Administrative Expenses	(18,547,738)	(22,556,486)
Other Operating Expenses	(1,499,258)	-
Other Operating Income	5,287,931	5,827,811
	(38,075,687)	(34,515,935)
Operating Profit / (Loss)	20,392,975	(8,931,086)
Finance Cost (Bank Charges)	(163,848)	(83,528)
Profit / (Loss) before Taxation	20,229,127	(9,014,614)
Taxation		
- Current	(2,654,549)	(601,231)
- Deferred	(2,671,286)	-
Provision for Taxation	(5,325,835)	(601,231)
Profit / (Loss) after Taxation	14,903,292	(9,615,845)
Earning per share basic and diluted	0.37	(0.24)

The annexed notes from 1 to 11 form an integral part of these condensed interim financial statements.

### **CONDENSED INTERIM** STATEMENT OF COMPREHENSIVE INCOME FOR THE 1ST QUARTER ENDED SEPTEMBER 30, 2016 (UNAUDITED)

SEPTEMBER 30, SEPTEMBER 30, 2016 2015 RUPEES RUPEES

Net profit / (loss) for the period 14,903,292 (9,615,845)

Other comprehensive income

Total comprehensive income/(loss) for the period 14,903,292 (9,615,845)

The annexed notes from 1 to 11 form an integral part of these condensed interim financial statements.

OWAIS G. HABIB

Chief Executive Officer

Karachi: 21 October 2016

**GAFFAR A. HABIB** Chairman

### **CONDENSED INTERIM CASH FLOW STATEMENT** FOR THE 1ST QUARTER ENDED SEPTEMBER 30, 2016 (UNAUDITED)

	SEPTEMBER 30, 2016 RUPEES	SEPTEMBER 30, 2015 RUPEES
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit / (loss) before taxation	20,229,127	(9,014,614)
Adjustment for non-cash items:		
Depreciation	7,024,178	7,879,513
Gain on disposal of fixed assets	(723,765)	-
Finance costs	163,848	83,528
Operating profit/(loss) before working capital changes	26,693,388	(1,051,573)
Working capital changes 9	(2,688,328)	36,850,077
Cash generated from operations	24,005,060	35,798,504
Taxes paid	(7,292,544)	(7,506,605)
Finance costs paid	(163,848)	(83,528)
	(7,456,392)	(7,590,133)
Net cash generated from operating activities	16,548,668	28,208,371
CASH FLOWS FROM INVESTING ACTIVITIES		
Fixed capital expenditure	(103,451)	(7,111,833)
Short-term Investments	(50,000,000)	-
Proceeds from disposal of fixed assets	3,182,647	-
Proceeds from disposal of investment in subsidiary	-	1,000,000
(Increase) in long term deposits	(150,000)	-
Net cash used in investing activities	(47,070,804)	(6,111,833)
CASH FLOWS FROM FINANCING ACTIVITIES		
Dividend paid	(40,000,000)	-
Net cash used in financing activities	(40,000,000)	-
Net (decrease) / increase in cash and cash equivalents	(70,522,136)	22,096,538
Cash and cash equivalents at the beginning of the period	111,682,159	81,443,942
Cash and cash equivalents at the end of the period	41,160,023	103,540,480

The annexed notes from 1 to 11 form an integral part of these condensed interim financial statements.

Chief Executive Officer

**GAFFAR A. HABIB** Chairman

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# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE 1ST QUARTER ENDED SEPTEMBER 30, 2016 (UNAUDITED)

			RESERVES			
PARTICULARS	ISSUED, SUBSCRIBED AND PAID-UP CAPITAL	CAPITAL RESERVE - SHARE PREMIUM	GENERAL	UNAPPRO- PRIATED PROFIT	TOTAL RESERVES	TOTAL
Balance as at July 01, 2015	200,000,000	10,000,000	50,000,000	50,000,000 576,537,021	636,537,021	836,537,021
Total comprehensive Loss	•	1	1	(9,615,845)	(9,615,845)	(9,615,845)
Balance as at September 30, 2015	200,000,000	10,000,000	50,000,000	50,000,000 566,921,176	626,921,176	826,921,176
Balance as at July 01, 2016	200,000,000	10,000,000	50,000,000	50,000,000 489,379,900	549,379,900	749,379,900
Final dividend @ 20% for the year ended June 30, 2016	,	ı	1	(40,000,000)	(40,000,000)	(40,000,000)
Total comprehensive income	,	ı	1	14,903,292	14,903,292	14,903,292
Balance as at September 30, 2016	200,000,000	10,000,000	50,000,000	50,000,000 464,283,192	524,283,192	724,283,192

The annexed notes from 1 to 11 form an integral part of these condensed interim financial statements.

OWAIS G. HABIB
Chief Executive Officer

GAFFAR A. HABIB
Chairman

# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE 1ST QUARTER ENDED SEPTEMBER 30, 2016 (UNAUDITED)

### 1. THE COMPANY AND ITS OPERATIONS

Habib ADM Limited (the Company) was incorporated in Pakistan on 10th July 1980, as a public limited company and its shares are listed on the Pakistan Stock Exchange (Formerly Karachi and Lahore Stock Exchanges). The registered office of the Company is situated at 2nd floor, UBL building I.I. Chundrigar road, Karachi. The principal activity of the Company is to produce market rice based Starch, Sugars and Proteins.

The Company's primary production facilities are located at its industrial complex in Hub.

### 2. STATEMENT OF COMPLIANCE

These condensed interim financial statements are unaudited and are being submitted to the shareholders under Section 245 of the Companies Ordinance, 1984 and have been prepared in accordance with the requirements of the International Accounting Standard (IAS) - 34, "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. These condensed interim financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended June 30 2016.

### 3. ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are consistent with those followed in the preparation of the Company's annual financial statements for the year ended June 30, 2016 except as follows:

### New/revised standards, interpretations and amendments

The Company has adopted the following amendments and interpretations of IFRS which became effective for the current period:

IFRS 10 - Consolidated Financial Statements

IFRS 11 - Joint Arrangements

IAS 1 - Presentation of Financial Statements

IAS 16 - Property, Plant and Equipments and IAS 38 intangible assets

IAS 16 - Property, Plant and Equipments and IAS 41 Agriculture

IAS 27 - Separate Financial Statements - Equity Method

The adoption of the above revision and amendments to accounting standards did not have any effect on these condensed interim financial statements.

4.	PROPERTY, PLANT AND EQUIPMENT		SEPTEMBER 30 2016 (Un-Audited) RUPEES	JUNE 30 2016 (Audited) RUPEES
	On another accepts Owned	4.4	200 400 700	200 040 702
	Operating assets - Owned	4.1	299,166,722	308,649,782
	Capital work in progress (CMID)	4.1.2	299,166,722	308,649,782
	Capital work-in-progress (CWIP)	4.1.2	1,576,023 300,742,745	1,472,572 310,122,354
			300,742,743	310,122,334
4.1	Operating assets Book value at the beginning of the period / year Additions during the period / year Transfer from CWIP during the period / year	4.1.3 4.1.2	308,649,782	327,344,241 9,867,003 3,562,574 340,773,818
	Less:		,,	
	Disposal during the period / year - vehicles Depreciation charged during the period / year		2,458,882 7,024,178 9,483,060 299,166,722	243,750 31,880,286 32,124,036 308,649,782
4.1.1	Additions during the period / year			
	Freehold Land (at Hub & Karachi)		_	300,000
	Plant and Machinery		_	3,432,328
	Computers, Office and Electrical Equipments		_	265,200
	Laboratory equipments		-	3,966,215
	Furniture and fixtures		-	9,700
	Vehicles		-	1,893,560
			-	9,867,003
4.1.2	Capital work-in-progress			
	At the beginning of the period / year		1,472,572	-
	Additions during the period / year	4.1.3	103,451	5,035,146
			1,576,023	5,035,146
	Transfer to operating assets during the period / y	ear	-	3,562,574
440	Add PC and discount and add as a second		1,576,023	1,472,572
4.1.3	Additions during the period / year			
	Plant and machinery			3,562,574
5.	STOCK-IN-TRADE			
	Raw material - in hand		70,165,109	70,225,333
	Raw material - in transit		1,537,976	434,759
	Work-in-process		749,873	-
	Finished goods		58,041,345	69,278,774
			130,494,303	139,938,866
6.	SHORT-TERM INVESTMENTS			
	Held to maturity			
	Term deposit receipts	6.1	250,254,450	200,254,450

**6.1** These carry profit rate ranges from 5.75% to 6% (June 30, 2016: 6% to 7.50%) per annum and will mature in October to December 2016.

### 7. TRADE AND OTHER PAYABLES

7.1 Includes provision for GIDC and fuel charges amounting to Rs. 43.19 million and Rs. 17.42 million respectively as explained in note 8.1 and 8.2 below.

### 8. CONTINGENCIES AND COMMITMENTS

### Contingencies

8.1 In September 2014, the Federal Government promulgated Gas Infrastructure Development Cess (GIDC) Ordinance No.VI of 2014 to circumvent earlier decision of the Honorable Supreme Court on the subject, where it upheld that the earlier introduction of GIDC Act of 2011 was unconstitutional and ultravires on the grounds that GIDC was a 'Fee' and not a 'Tax'. In May 2015, the Government passed the GIDC Act.,2015.

The Company has challenged the GIDC Act, 2015 and filed writ petition in the High Court of Sindh (HCS) including retrospective treatment of the provision of the GIDC Act. The Court has granted stay against charging of the GIDC under the GIDC Act., 2015. The Company is hopeful, based on the advice of its legal consultant, that the decision of the case will be in its favor. However, during the period, the Company has provided Rs. 6.67 million in these condensed interim financial statements due to inherent uncertainties involved in such matters, as a matter of prudence.

8.2 In August 2015, Sui Southern Gas Company (SSGC) increased rates of natural gas on the basis of notification dated 31 August 2015 issued by Oil and Gas Regulatory Authority (OGRA) whereby prices for natural gas for industrial sector have increased from Rs. 488 to Rs. 600 per MMBTU whereas those for the captive power sector have been increased from Rs. 573 to Rs. 600 per MMBTU and the Company falls within both categories. The Company has challenged the OGRA notification and filed writ petition in the HCS. The Court has granted stay against charging of the increase tariff resulting in the operation of impugned notification to remain suspended. Subsequently the HCS vide its order dated 18 May 2016, decided the case in Company's favor and concluded that the OGRA notification lacks the sanctity of law and it cannot be validated in terms of Section 7 and 8 of the Oil & Gas Regulatory Authority Ordinance 2002. Sui Southern Gas Company has filed an appeal with High Court against the Judgment dated 18-05-2016. However, during the period, the Company has provided Rs. 3.72 million in these condensed interim financial statements due to inherent uncertainties involved in such matters, as a matter of prudence.

### Commitments

8.3 Guarantees have been issued by a commercial bank on behalf of the Company to Sui Southern Gas Company Limited in the normal course of business amounting to Rs. 35.770 million (June 30, 2016: 35.770 million).

	JUL-SEP 2016 (Un-Audited) RUPEES	JUL-SEP 2015 (Un-Audited) RUPEES
WORKING CAPITAL CHANGES		
(Increase) / Decrease in current assets		
Stores, spare parts and loose tools	(3,472,387)	2,788,066
Stock-in-trade	9,444,563	29,417,574
Trade debts	486,918	(2,688,181)
Advances	(6,692,020)	(1,749,225)
Trade deposits and short-term prepayments	(1,197,500)	(358,719)
Other receivables	-	(29,935)
Accrued income	(1,961,061)	(2,407,072)
	(3,391,487)	24,972,508
Increase / (decrease) in current liabilities		
Trade and other payables	703,159	11,877,569
	(2,688,328)	36,850,077

### TRANSACTIONS WITH RELATED PARTIES 10

Related parties of the Company comprise associated companies, directors and key management personnel. Material transactions with related parties during the period are given below:

### **Associate Company**

Karachi: 21 October 2016

Payment of Dividend to Associated Companies

### GENERAL 11.

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- 11.1 These Condensed Interim Financial Statements have been authorized for issue on 21 October 2016 by the Board of Directors of the Company.
- 11.2 Figures have been rounded off to the nearest rupee.

OWAIS G. HABIB

Chief Executive Officer

**GAFFAR A. HABIB** Chairman

- Alaco