



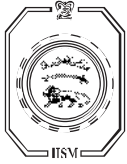
Habib Sugar Mills Limited

Annual Report 2017



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Company Information

| | | |
|--|--|--|
| Board of Directors | <p>Asghar D. Habib Ali Raza D. Habib Muhammad Nawaz Tishna Murtaza H. Habib Amin Ali Abdul Hamid Shams Mohammad Haji Imran A. Habib Munawar A. Habib Raeesul Hasan</p> | <p><i>Chairman</i></p> <p>(Resigned on July 04, 2017) (Co-opted on August 05, 2017) <i>Chief Executive</i></p> |
| Audit Committee | <p>Amin Ali Abdul Hamid Ali Raza D. Habib Shams Mohammad Haji</p> | <p>Chairman Member Member</p> |
| Human Resource & Remuneration Committee | <p>Shams Mohammad Haji Amin Ali Abdul Hamid Raeesul Hasan</p> | <p>Chairman Member Member</p> |
| Company Secretary | <p>Amir Bashir Ahmed</p> | |
| Registered Office | <p>3rd Floor, Imperial Court, Dr. Ziauddin Ahmed Road, Karachi-75530 Phones : (+92-21) 35680036 - 5 Lines Fax : (+92-21) 35684086 www : habib.com/sugar E-mail : sugar@habib.com</p> | |
| Mills | <p>Sugar & Distillery Division Nawabshah District Shaheed Benazirabad Phones : (+92-244) 360751 - 5 Lines Fax : (+92-244) 361314</p> <p>Textile Division D-140/B-1 Mangopir Road S.I.T.E. Karachi-75700 Phones : (+92-21) 32571325, 32572119 Fax : (+92-21) 32572118</p> | |
| Bulk Storage | <p>Terminal 60/1-B Oil Installation Area Kaemari Karachi-75620 Phones : (+92-21) 32852003-4 Fax : (+92-21) 32852005</p> | |
| Bankers | <p>Allied Bank Limited Bank AL Habib Limited First Women Bank Limited Habib Bank Limited Habib Metropolitan Bank Limited MCB Bank Limited Meezan Bank Limited National Bank of Pakistan Standard Chartered Bank (Pakistan) Limited United Bank Limited</p> | |
| Statutory Auditors | <p>EY Ford Rhodes Chartered Accountants</p> | |
| Share Registrar | <p>THK Associates (Pvt.) Limited 1st Floor, 40-C, Block-6, P.E.C.H.S, Karachi-75400 Phones : (+92-21) 111-000-322 Fax : (+92-21) 34168271 E-mail : secretariat@thk.com.pk info@thk.com.pk Website : www.thk.com.pk</p> | |



VISION STATEMENT

We aim to be a leading manufacturer and supplier of quality sugar, ethanol, liquidified carbon dioxide (CO₂) and household textiles in local and international markets. We aspire to be known for the quality of our products and intend to play a pivotal role in the economic and social development of Pakistan.

MISSION STATEMENT

As a prominent producer and supplier of sugar, ethanol, liquidified carbon dioxide (CO₂) and household textiles, we shall continue to strive to achieve excellence in performance and aim to exceed the expectations of all stakeholders. We target to achieve technological advancements to inculcate the most efficient, ethical and time tested business practices in our management.



Code of Conduct

The founders of Habib Sugar Mills Limited were visionaries who established the company on very sound principles and envisioned its development and growth on the basis of making no compromises in any aspects of business practices. The company takes pride in adherence to its principles and continues to serve its customers, stakeholders and society based on the following guidelines :

Products

- To produce refined, high-grade sugar that is edible and hygienic and provides all the nutrition and food value at standards determined by the company, which would exceed industry norms and averages.
- To produce by-products and allied products including molasses, ethanol and liquidified carbon dioxide (CO₂).
- To diversify into other products such as home textiles thus consuming indigenous raw material and generating export earnings.

Systems & Processes

- To regularly update and upgrade manufacturing systems and processes so as to keep abreast with technological advancements, achieve economies of production and transfer knowledge and skill to workers.
- To develop and maintain the technical and professional standards, standard operating procedures and stringent quality control measures with on-line quality assurance at every stage of manufacture.
- To continuously conduct product research and develop new products, while improving upon the existing products, using ideal additives and packaging material.
- To regularly maintain, replace and upgrade all machinery and equipment for smooth working, optimum output and ensure safe working in all production units.
- To maintain a smooth work-flow in all departments with an effective communication system contained within the framework of principles yet allowing the required degree of autonomy for efficient functioning.

Management & Employees

- To employ only the appropriately suited human resource through the selection and recruitment process based on the commensurate qualifications and experience criteria without any non-professional considerations, without any bias or prejudice of race, cast, colour, creed or religious beliefs.
- To ensure that all management personnel are adequately qualified to perform management functions as assigned.
- To guide, direct and motivate employees to perform functions and to recognize and reward employees based on their performance outputs.
- To measure employee's performance by a pre-determined criteria so as to be fair and equitable towards every single employee.
- To ensure that all employees work towards achievement of corporate objectives, individually and collectively as a team and conduct themselves at work and in society as respectable employees and responsible citizens.



- To regularly train all employees at all levels to improve their knowledge and skill and provide employees with a career path whereby they can seek a planned betterment in their professional and personal life.
- To ensure that all employees and management personnel strictly adhere to the company rules and regulations and observe the best codes of conduct and abide by all laws of Pakistan.
- To make timely payment of salaries, wages and all allowances and benefits to all employees in line with their terms.
- To ensure all directors and employees of the company shall undertake such activities, whether personal or professional, that in no way conflicts with the interests of the company but contributes towards the betterment, development and growth of the organization in particular and the industry in general.

Financial

- To implement an effective, transparent and secure financial reporting and internal control system so as to ensure compliance with regulatory factors as well as meet all obligations of payable and receivables and keep investors, shareholders and management fully aware.
- To ensure effective utilization of all company resources and plan and operate resource utilization in order to produce better results and generate better yields and facilitate timely decisions.
- To place a strict Internal Audit system to study, analyze, review and report all company earning and spending and enhance reliability of all financial information and build shareholders confidence.
- To regularly prepare, as per pre-determined schedules, all financial reports and present accounts to the Board for review and analysis and show trends based on company income, revenues and expenses and industry trends.
- To ensure cost effectiveness and purchase goods and services based on developed criteria, vendor assessment and market competitiveness and evaluate options on prices, terms, products/services, substitute available, prior to purchase.
- To ensure timely and proper payments as per negotiated terms to all suppliers and deduct applicable taxes so as to enhance corporate credibility and image.
- To maintain an excellent relationship with bankers and utilize banking facilities in a manner to benefit company whilst making proper use of funding and facilities available and ensuring no defaults.

Adherence to Law

- The company shall at all times strictly adhere to all laws of the country and fulfill all statutory requirements and ensure timely, proper and full payment of all applicable taxes, rates, duties and/or any other levies as may be imposed from time to time.

Environment

- The company shall use all means to ensure a clean, safe, healthy and pollution free environment not only for its workers and employees but for the well being of all people who live in and around any of the production and manufacturing units and employ such technology as may be beneficial in maintaining a healthy and hygienic working and living environment.

Planning

- The company shall prepare an annual plan with clearly defined objectives, goals and strategies and implement those plans with a close watch on achievements and monitor and control measures shall be built in to ensure achievement of objectives and enhancement of corporate image.



Notice of Annual General Meeting

Notice is hereby given that the 56th Annual General Meeting of Habib Sugar Mills Limited will be held on Saturday, January 27, 2018 at 11:00 a.m. at Jinnah Auditorium, The Institute of Bankers Pakistan (IBP), M.T. Khan Road, Karachi to transact the following business:

Ordinary Business

1. To receive and consider the audited financial statements, the Directors' report and the Auditors' report for the year ended September 30, 2017.
2. To approve payment of cash dividend @ 35% i.e. Rs. 1.75 per share of Rs. 5 each for the year ended September 30, 2017 as recommended by the Board of Directors.
3. To appoint auditors of the company for the year ending September 30, 2018 and fix their remuneration.

Special Business

4. To consider and if thought fit, pass the following Special Resolutions, with or without modification, to amend the Articles of Association of the Company in order to enable the e-voting mechanism as prescribed in the Companies (E-Voting) Regulations, 2016 issued by the Securities and Exchange Commission of Pakistan.

“RESOLVED THAT pursuant to compliance with Companies (E-Voting) Regulations, 2016 issued by the Securities and Exchange Commission of Pakistan as amended vide S.R.O 33(I) / 2017 dated January 20, 2017, the Articles of Association of the Company be and are hereby amended as follows:

- a. By inserting the following new Clause 67A after Clause 67 of the Articles of Association of the Company:

67A. A member may opt for e-voting in a general meeting of the Company under the provisions of the Companies (E-Voting) Regulations, 2016 (including any statutory modification thereof), as amended from time to time. In the case of e-voting, both members and non-member can be appointed as proxy. The request to appoint execution officer and option to e-vote through intermediary shall be required to be submitted with the Company at the Company's Registered Office or through email at least ten (10) days before holding of the general meeting. The Company will arrange for e-voting, if the Company receives request for e-voting from any member or members having not less than one tenth of the voting power."



- b. By inserting the following proxy form for e-voting in existing Clause 75:

| Habib Sugar Mills Limited Form of Proxy for e-voting | |
|--|-------------------------------|
| I/we _____ of _____, being a member of Habib Sugar Mills Limited, holder of _____ Share(s) as per Register Folio No. _____ hereby opt for e-voting through Intermediary and hereby give consent for the appointment of Execution Officer _____ as proxy and will exercise e-voting as per the Companies (E-Voting) Regulations, 2016 and hereby demand for poll for resolutions. | |
| My secured email address is _____, please send login details, password and electronic signature through email. | |
| <div style="text-align: right;">_____ Signature of member <i>(Signature should agree with the specimen signature registered with the Company)</i></div> | |
| Signed in the presence of: | |
| _____ Signature of Witness | _____ Signature of Witness |

“FURTHER RESOLVED THAT the Company Secretary be, and is hereby, authorized to take or cause to be taken any and all actions necessary and incidental for the purposes of altering the Articles of Association of the Company and make necessary filings and complete legal formalities as may be required to implement the aforesaid resolution”.

5. To approve the remuneration of working Director of the Company.
6. To consider and if thought fit, pass with or without amendment/modification following resolutions as ordinary resolution, to obtain consent from the members for the transmission of annual audited accounts in electronic form.

“RESOLVED THAT the Company, be and is hereby, authorised to circulate the annual balance sheet and profit and loss account, auditor’s report, director’s report, notice of Annual General Meeting etc., (annual audited accounts) to its members through CD/DVD/USB instead of hard copy at their registered addresses. However, if a member prefers to receive hard copies for all the future annual audited accounts then such preference of the member shall be given to the Company in writing and thereafter the Company shall provide hard copies of all the future annual audited accounts to such member.

FURTHER RESOLVED THAT Company Secretary be and is hereby authorised to do all necessary acts, deeds and things in connection therewith and ancillary thereto as may be required or expedient to give effect to the spirit and intent of the above resolution.”

A statement under Section 134(3) of the Companies Act, 2017 in respect of the above special businesses is being sent to the members along with a copy of this notice.

Karachi: December 28, 2017

By order of the Board

Amir Bashir Ahmed
Company Secretary



Notes:

1. The Share Transfer Books of the Company will remain closed from Monday, January 15, 2018 to Saturday, January 27, 2018 both days inclusive.
2. A member entitled to attend and vote at this meeting is entitled to appoint another member of the Company as a proxy to attend and vote on his / her behalf. Proxies in order to be effective must be received at the Registered Office of the Company duly stamped and signed at least 48 hours before the time of meeting.
3. For identification, Owners of the physical shares and CDC account holder should present Computerized National Identity Card (CNIC) along with participants ID number and CDC account Number. In case of appointment of proxy by such account holders, the guidelines as contained in the SECP's circular of January 26, 2000 are to be followed.
4. Members are requested to notify any change in their addresses and their contact numbers immediately to our Share Registrar, THK Associates (Pvt.) Limited, Karachi.
5. Pursuant to the directive of the Securities and Exchange Commission of Pakistan (SECP), it is mandatory to mention CNIC number of member on members' register and other statutory returns. Those shareholders who have not submitted copy of their CNIC to the Company are once again requested to submit copy of their CNIC, otherwise the Company will be constrained under section 243(2)(a) of the Companies Act, 2017 to withhold dividend of such shareholders.
6. The Government of Pakistan through Finance Act, 2017 has made certain amendments in Section 150 of the Income Tax Ordinance, 2001 whereby different rates are prescribed for deduction of withholding tax on the amount of dividend paid by the companies. These tax rates are as under:
 - (i) For filers of income tax returns 15 %
 - (ii) For non-filers of income tax returns 20 %

Shareholders who are filers are advised to make sure that their names are entered in to Active Tax Payer List (ATL) provided on the website of FBR at the time of dividend payment, otherwise they shall be treated as non-filers and tax on their cash dividend will be deducted at the rate of 20% instead of 15%.

For shareholder holding their shares jointly, as per the clarification issued by the Federal Board of Revenue, withholding tax will be determined separately on 'Filer/Non-Filer' status of Principal shareholder as well as joint-holder(s) based on their shareholding proportions. Therefore, all shareholders who hold shares jointly are required to provide shareholding proportions of Principal shareholder and Joint-holder(s) in respect of shares held by them to our Share Registrar, in writing as follows:

| Company Name | Folio/CDC Account No. | Total shares | Principal Shareholder | | Joint Shareholder | |
|--------------|-----------------------|--------------|-----------------------|---|-------------------|---|
| | | | Name and CNIC # | Shareholding Proportion (No. of Shares) | Name and CNIC # | Shareholding Proportion (No. of Shares) |
| | | | | | | |
| | | | | | | |

The required information must reach to the Company's Share Registrar within 10 days of this notice, otherwise it will be assumed that the shares are equally held by principal shareholder and joint holder(s).

The Corporate shareholders having CDC account are required to have their National Tax number (NTN) updated with their respective participants, whereas physical shareholders should send a copy of their NTN certificate to the Company or Company's Share Registrar M/s THK Associates (Pvt.) Limited. The shareholders while sending NTN or NTN certificates, as the case may be, must quote company name and their respective Folio numbers.

7. Mandatory requirement of Bank details for payment of dividend

Pursuant to the provision of Section 242 of the Companies Act, 2017, a listed company is required to pay cash dividend to shareholders **only** through electronic mode directly into the bank account designated by the entitled shareholders. In order to receive your dividends directly into your Bank account, please complete the particulars as mentioned below and return this letter duly signed to the Registrar of the Company **M/s THK Associates (Pvt.) Limited, Karachi**. CDC shareholders are requested to submit their Dividend Mandate directly to their broker (participant) / CDC.



SHAREHOLDERS PARTICULARS FOR ELECTRONIC CREDIT OF CASH DIVIDENDS

I/We/Messrs, _____

Being a / the shareholder (s) of Habib Sugar Mills Limited (the Company), hereby, authorize the Company, to directly credit cash dividends declared by it, time to time in future, in my bank account as detailed below;

Name of Shareholder _____

Folio No./CDC Participant ID & A/C No _____

Contact number _____ Land Line _____ Cell No _____

Email address _____

Name of Bank _____

Bank Branch & Mailing address _____

IBAN Number _____

Title of Account _____

CNIC No. (Copy attached) _____

NTN (incase of corporate entity) _____

It is stated that the above particulars provided by me/us are correct to the best of my knowledge and I shall keep the Company/Participant/CDC investor account services informed in case of any changes in the said particulars in future.

Signature of Shareholder

Note: Please provide complete IBAN after checking with your concerned bank branch to enable electronic credit directly into your bank account.

The payment of cash dividend will be process on the basis of the IBAN alone. Habib Sugar Mills Limited will rely on the IBAN as per instructions provided by the shareholder. The Company shall not be responsible for any loss, damage, liability or claim arising, directly or indirectly, from any error, delay, or failure in performance of any of its obligations hereunder which is caused by incorrect payment instructions and/or due to any event beyond the control of the Company.

The e-dividend mandate form is also available on the Company's website: www.habibsugar.com

8. Unclaimed/Unpaid Dividend and Share Certificates:

Shareholders who could not collect their dividend /physical shares are advised to contact Share Registrar or our Registered Office to enquire and collect their unclaimed dividend/shares, if any. In compliance with Section 244 of the Companies Act, 2017, after having completed the stipulated procedure, all such unclaimed dividend and shares for a period of 3 years or more from the date it is due and payable shall be deposited to the credit of Federal Government in case of unclaimed dividend and in case of shares, shall be delivered to Securities and Exchange Commission of Pakistan (SECP).

9. Transmission of Financial Statements & Notices through email

The Securities and Exchange Commission of Pakistan (SECP) through its Notification S.R.O. 787(I)/2014 dated September 8, 2014 has permitted companies to circulate Audited Financial Statements along with Notice of Annual General Meeting to its members through e-mail. Accordingly, members are requested to send their consent and e-mail addresses for receiving Audited Financial Statements and Notices through e-mail. In order to avail this facility, a standard request form is available at the Company's website.

Company Address:

Habib Sugar Mills Limited

3rd Floor, Imperial Court

Dr. Ziauddin Ahmed Road, Karachi-75530

Phones : (+92-21) 35680036 – 5 Lines

Fax : (+92-21) 35684086

e-mail : companysecretary@habibsugar.com

Share Registrar Address:

THK Associates (Pvt.) Limited

1st Floor, 40-C, Block-6, P.E.C.H.S., Karachi-75400

UAN : (021)111-000-322,

Fax : (021)34168271

e-mail: secretariat@thk.com.pk



Statement under Section 134(3) of the Companies Act 2017

This Statement sets out the material facts concerning the Special Business to be transacted at the 56th Annual General Meeting of the Company to be held on January 27, 2018:

Item No. 4 of the Agenda – Companies (E-Voting) Regulations, 2016:

The Securities and Exchange Commission of Pakistan, through the Companies (E-Voting) Regulations, 2016 has allowed the members of the company to use their voting rights by electronic means. As per the provisions of above Regulations, details of execution officer will be communicated to members through notice of general meeting and members can exercise their right to vote through e-voting by giving their consent in writing at least 10 days before the general meeting. The Company will arrange for e-voting upon receipt of request from any member or members having not less than one tenth of the voting power.

To give effect of the Companies (E-Voting) Regulations 2016, shareholders' approval is being sought to amend the Articles of Association of the Company to enable e-voting. The Board of Directors have recommended to the members to approve and adopt amendments in Articles of Association of the Company by inserting a new Clause 67A after the Clause 67 and proxy form for e-voting in existing Clause 75 of the Articles of Association.

None of the Directors of the Company have any direct or indirect interest in the above said special business.

Item 5 of the Agenda – Remuneration of Director:

(Disclosure under Section 213)

The Board of Directors have recommended payment of the following remuneration to the working Director of the Company, subject to an increment not exceeding 20% per annum.

| | Remuneration per month |
|-----------------------|------------------------|
| Mr. Munawar Ali Habib | Rs. 650,000/- |

In addition, he will be provided with two company maintained cars, reimbursement of utilities and entertainment at actuals and other benefits as per policy of the Company, which in aggregate is estimated to be approximately 40% of his remuneration as stated above.

The above Director has interest in aforesaid business to the extent of his remuneration and perquisites as shown above.

Item 6 of the Agenda – Transmission of Audited Financial Statements through CD/DVD/USB:

The Securities and Exchange Commission of Pakistan (SECP) vide SRO No. 470(I)/2016 dated May 31, 2016, has allowed listed companies to circulate their Annual Audited Accounts (i.e. the annual balance sheet and profit and loss account, auditor's report and director's report) to its members through CD/DVD/USB at their registered addresses instead of sending them in hard copies, subject to approval obtained from shareholders in General Meeting. Accordingly, approval is hereby sought from members of Company to comply with the requirements of said SRO vide an ordinary resolution.

Subject to the approval of resolution in the AGM, the company will circulate its annual accounts in future through CD/DVD/USB. However, members will have the right to request hard copies free of cost at their registered addresses after submitting the Standard Request Form which shall be made available on the Company website. While members who wish to receive hard copies for all future annual audited accounts shall also require to give their preference in writing.

None of the Directors of the Company have any direct or indirect interest in the above said special business.

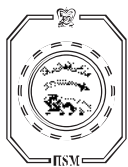
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None of the Directors of the Company have any direct or indirect interest in the above said special business.



Six years' review at a glance

| | | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 |
|---|----------|-----------|-----------|-----------|-----------|------------|-----------|
| Sugar Division | | | | | | | |
| Sugarcane crushed | M. Tons | 865,530 | 821,801 | 854,231 | 1,116,554 | 939,959 | 851,620 |
| Average sucrose recovery | % | 9.97 | 10.74 | 10.40 | 10.44 | 11.02 | 10.78 |
| Sugar produced | M. Tons | 86,316 | 88,271 | 88,807 | 116,513 | 103,582 | 91,832 |
| Distillery Division | | | | | | | |
| Ethanol | | | | | | | |
| Molasses processed | M. Tons | 182,774 | 175,538 | 163,846 | 176,226 | 173,497 | 163,560 |
| Average ethanol yield | % | 18.43 | 18.13 | 18.73 | 18.59 | 17.56 | 17.92 |
| Ethanol produced | M. Tons | 33,687 | 31,817 | 30,681 | 32,768 | 30,464 | 29,307 |
| Liquidified Carbon dioxide (CO₂) produced | M. Tons | 11,069 | 10,104 | 9,230 | 8,436 | 7,584 | 4,902 |
| Textile Division | | | | | | | |
| Yarn / Semi finished goods consumed | Kgs. | 584,310 | 650,892 | 890,831 | 983,143 | 1,100,321 | 780,469 |
| Average yield | % | 88.18 | 85.76 | 84.58 | 84.95 | 86.23 | 86.64 |
| Finished product | Kgs. | 515,253 | 558,194 | 753,449 | 835,210 | 948,812 | 676,185 |
| | | | | | | (Restated) | |
| Operating results | | | | | | | |
| Sales / Rental income | Rs. '000 | 7,134,930 | 8,517,094 | 8,197,388 | 9,050,916 | 8,812,098 | 7,096,467 |
| Cost of sales | Rs. '000 | 6,544,790 | 7,499,710 | 7,222,293 | 7,983,079 | 7,606,639 | 5,847,461 |
| Gross profit | Rs. '000 | 590,140 | 1,017,384 | 975,095 | 1,067,837 | 1,205,459 | 1,249,006 |
| Profit before taxation | Rs. '000 | 497,417 | 970,962 | 970,230 | 922,091 | 933,951 | 981,150 |
| Profit after taxation | Rs. '000 | 557,417 | 824,962 | 815,230 | 797,091 | 778,951 | 781,150 |
| Shareholders' Equity | | | | | | | |
| Paid-up capital | Rs. '000 | 750,000 | 750,000 | 750,000 | 750,000 | 750,000 | 750,000 |
| Reserves | Rs. '000 | 6,233,335 | 5,781,437 | 5,110,222 | 4,699,252 | 3,882,767 | 3,304,851 |
| Shareholders' equity | Rs. '000 | 6,983,335 | 6,531,437 | 5,860,222 | 5,449,252 | 4,632,767 | 4,054,851 |
| Break-up value per share | Rupees | 46.56 | 43.54 | 39.07 | 36.33 | 30.89 | 27.03 |
| Adjusted earnings per share - Restated* | Rupees | 3.72 | 5.50 | 5.43 | 5.31 | 5.19* | 5.21 |
| Return on equity | % | 7.98 | 12.63 | 13.91 | 14.63 | 16.81 | 19.26 |
| Financial position - Assets | | | | | | | |
| Fixed assets - Restated* | Rs. '000 | 2,692,170 | 2,161,885 | 1,542,980 | 1,353,601 | 959,820* | 771,839 |
| Long-term investments | Rs. '000 | 2,403,065 | 2,025,968 | 1,711,136 | 1,451,587 | 999,888 | 2,001,263 |
| Long-term loans and deposits | Rs. '000 | 10,598 | 8,139 | 6,975 | 8,354 | 5,852 | 7,207 |
| Current assets - Restated* | Rs. '000 | 4,036,776 | 4,428,079 | 4,609,485 | 4,167,349 | 3,918,926* | 2,497,320 |
| Total assets | Rs. '000 | 9,142,609 | 8,624,071 | 7,870,576 | 6,980,891 | 5,884,486 | 5,277,629 |
| Financial position - Liabilities | | | | | | | |
| Non-current liabilities | Rs. '000 | 98,500 | 104,000 | 102,000 | 90,000 | 75,000 | 81,500 |
| Current liabilities | Rs. '000 | 2,060,774 | 1,988,634 | 1,908,354 | 1,441,639 | 1,176,719 | 1,141,278 |
| Total liabilities | Rs. '000 | 2,159,274 | 2,092,634 | 2,010,354 | 1,531,639 | 1,251,719 | 1,222,778 |
| Ratios | | | | | | | |
| Current ratio | | 1.96 | 2.23 | 2.42 | 2.89 | 3.33 | 2.19 |
| Dividends | | | | | | | |
| Cash | % | 35 | 55 | 50 | 50 | 50 | 50 |



Chairman's Report

Review Report by Chairman on Board's overall Performance under section 192 of the Companies Act, 2017

The performance of the Board of Directors (the "Board") of Habib Sugar Mills Limited (the "Company") during the year remained satisfactory. The Board is governed by the statute and Company's Articles and its duties, obligations, responsibilities and rights are as defined and prescribed therein.

On January 30, 2017, the Directors completed their term and Messrs Asghar D. Habib, Ali Raza D. Habib, Muhammad Nawaz Tishna, Amin Ali Abdul Hamid, Shams Mohammad Haji, Murtaza H. Habib and Imran A. Habib were elected as directors of the Company for a period of three years. During the year Mr. Imran A. Habib resigned from the Board and in his place Mr. Munawar Ali Habib was co-opted.

Presently, The Board of the Company comprised of :

| | |
|---------------------------|----------------------------------|
| Mr. Asghar D. Habib | Chairman, Non-Executive Director |
| Mr. Ali Raza D. Habib | Non-Executive Director |
| Mr. Muhammad Nawaz Tishna | Non-Executive Director |
| Mr. Amin Ali Abdul Hamid | Non-Executive Director |
| Mr. Shams Mohammad Haji | Independent Director |
| Mr. Murtaza H. Habib | Executive Director |
| Mr. Munawar Ali Habib | Executive Director |
| Mr. Raeesul Hasan | Chief Executive |

During the financial year 2016-17 the Board met five (5) times. The Board is compliant with all the regulatory requirements and acted in accordance with applicable laws and best practices.

As required under the Code of Corporate Governance (CCG), an annual evaluation of the Board of the Company is carried out. The purpose of this evaluation is to ensure that the Board's overall performance and effectiveness is measured and benchmarked against expectations in the context of objectives set for the Company.

Following are the integral components on which the performance of the Board was evaluated :

The Board ensures adequate representation of non-executive and independent directors on the Board and its Committees as required under the CCG. The members of the Board and its respective Committees possess adequate skills, experience and ability required to perform their responsibilities.

The Board has actively participated in strategic planning, risk management and policy development. The Board has also ensured integration of all policies and convergence to company's vision and mission. The Board sets annual budgets, targets and goals for the management.

The Board and its Committees have diligently performed their duties and remained updated with respect to achievement of Company's objectives, goals, strategies and financial performance through regular presentations by the management. The Board has held extensive and fruitful discussions to arrive at decisions and appropriate direction and oversight is provided to the management on timely basis.

The Board has developed an environment of robust and transparent system of Governance by setting up adequate and effective internal control system through self-assessment mechanism and internal audit activities. Further, the Board ensured compliance with best practices of corporate governance.

Lastly, I wish to acknowledge the commitment and diligence of my fellow directors, the executive team and all the employees of the Company for their hard work and contribution towards the growth of the Company.

Asghar D. Habib
Chairman

Karachi: December 28, 2017



Directors' Report

Dear Members – Assalam-o-Alekum

On behalf of the Board of Directors, we are pleased to welcome you all to the 56th Annual General Meeting of the Company and present before you the Annual Report and Audited Financial Statements of the Company for the year ended September 30, 2017.

By the Grace of Allah, during the year under review, the operations of your Company resulted in after-tax profit of Rs.557.42 million. The operating results and appropriations as recommended by the Board are given below:

| | (Rupees in thousands) |
|---|------------------------|
| Profit after taxation | 557,417 |
| Adjustment of Other Comprehensive Income | (275) |
| Unappropriated profit brought forward | 2,753 |
| | <u>2,478</u> |
| Profit available for appropriation | 559,895 |
| Proposed – Cash Dividend @ 35% i.e. Rs.1.75 per ordinary share of Rs.5/- each | 262,500 |
| – Transfer to general reserve | 295,000 |
| | <u>557,500</u> |
| Unappropriated profit carried forward | <u>2,395</u> |
| Earnings per share – Basic and diluted | <u><u>Rs. 3.72</u></u> |

Performance Review

Division-wise performance of the Company is as follows :

Sugar Division

The crushing season 2016-17 commenced on November 17, 2016 and the plant operated upto March 24, 2017 for 128 days as against 111 days in the preceding season. Sugarcane crushed during the current season was 865,530 M. Tons with average sucrose recovery of 9.97 % and sugar production of 86,316 M.Tons as compared with crushing of 821,801 M. Tons with average sucrose recovery of 10.74 % and sugar production of 88,271 M. Tons during the preceding season. The production of sugar as compared to the previous year decreased due to lower recovery.

The Government of Sindh on October 31, 2016 issued notification fixing the minimum support price of sugarcane for crushing season 2016-17 at Rs.182 per 40 kgs as compared with Rs.172 per 40 kgs for the crushing season 2015-16. In addition, mills would be required to pay quality premium at the rate of paisas fifty for every 0.1 percent recovery in excess of the bench mark of 8.7%. However, in accordance with the notification, while the matter is still pending with the Honourable Supreme Court of Pakistan and as per the decision of the Federal Government Steering Committee, the quality premium shall remain suspended till the decision of the Honourable Supreme Court or the consensus on uniform formula developed by the Federal Government.



The comparative statistics of the division's operations are given below :

| | | 2016-17 | 2015-16 |
|--------------------------|---------|---------|---------|
| Crushing duration | Days | 128 | 111 |
| Sugarcane crushed | M.Tons | 865,530 | 821,801 |
| Average sucrose recovery | % | 9.97 | 10.74 |
| Sugar production | M. Tons | 86,316 | 88,271 |

During the current crushing season, the supply of sugarcane had been erratic resulting in lower average per day sugarcane crushing as compared with the previous year. Moreover, due to global warming, the temperatures were high, resulting in delayed maturity and lower sucrose recovery as compared with the previous year.

The Economic Co-ordination Committee (ECC) during December 2016 to July 2017 had allowed sugar exports of 0.725 million M.Tons of Sugar without any rebate/cash subsidy to the exporters. Against the above permissions, your Company exported only 5,200 M. Tons in March 2017 and subsequently, due to decline in the sugar price in the international market further export of sugar was not considered viable.

During the year, there was a record production of 7.1 million M. Tons of Sugar as against estimated consumption of 6.0 million M. Tons in the country resulting in oversupply situation, which caused depressed market scenario in the domestic market. At the same time, prices in the international market were also low making exports unviable. The drastic reduction in sugar price both in domestic and international market adversely affected the profitability of the division, resulting in operating loss of Rs.110.96 million as compared with profit of Rs. 318.36 million during the previous year.

Distillery Division

Alhamdulillah, the overall performance of distillery division continued to be satisfactory and division earned operating profit of Rs.362.58 million as compared with profit of Rs. 336.21 million during the previous year.

The liquidified carbon dioxide (CO₂) unit also operated satisfactorily and produced 11,069 M.Tons as compared with 10,104 M. Tons during the previous year.

The Comparative statistics of the division's operations are given below :

| | | 2016-17 | 2015-16 |
|--|---------|---------|---------|
| Ethanol | | | |
| Days of operation | | 344 | 347 |
| Molasses processed | M. Tons | 182,774 | 175,538 |
| Ethanol production | " | 33,687 | 31,817 |
| Liquidified Carbon dioxide (CO ₂) | | | |
| Days of operation | | 277 | 267 |
| Liquidified Carbon dioxide (CO ₂) production | " | 11,069 | 10,104 |

Textile Division

The Textile division suffered operating loss of Rs. 1.23 million as compared with profit of Rs. 9.96 million during the previous year. The division suffered loss due to lower sales volume and increase in yarn price.

The comparative statistics of the division's operations are given below :

| | | 2016-17 | 2015-16 |
|---------------------------|-----|---------|---------|
| Days of operation | | 300 | 350 |
| Yarn consumed | Kgs | 584,310 | 650,892 |
| Finished goods production | Kgs | 515,253 | 558,194 |

Trading Division

During the year under review, the division made operating profit of Rs. 6.56 million on account of trading of molasses and sugar as against operating profit of Rs.53.24 million during the previous year. The decrease in profit is attributed to the loss suffered on sugar trading due to drastic reduction in sugar prices during the later part of the year.



Future Prospects

Sugar Division

The sugar division of the Company commenced crushing and upto December 27, 2017 was 156,906 M.Tons with average sucrose recovery of 9.38 % and sugar production of 14,727 M.Tons including stock in process.

The Government of Sindh on December 5, 2017 issued a notification fixing the minimum sugarcane support price at Rs.182 per 40 kgs for the crushing season 2017 – 18. In addition, mills would be required to pay quality premium at the rate of paisas fifty for every 0.1 percent recovery in excess of the bench mark of 8.7%. However, in accordance with the notification, while the matter was still pending with the Honourable Supreme Court of Pakistan and as per the decision of the Federal Government Steering Committee, the quality premium would remain suspended till the decision of the Honourable Supreme Court or the consensus on uniform formula developed by the Federal Government.

In December 2017, after reviewing the sugar stock position in the country the ECC allowed export of further 1.500 million tons of sugar.

The minimum sugarcane support price fixed by the Sindh government at Rs. 182/40 kgs is not justified in relation to the prevailing sugar price both in domestic and international markets. Your company along with other sugar mills filed a petition before the Hon'ble High Court of Sindh praying that the minimum support price fixed by the Sindh government was totally arbitrary and unjustified as it would result in financial catastrophe and economic disaster to the sugar industry in the Province of Sind. In response to the petition, the Hon'ble High Court of Sindh passed an interim order on December 22, 2017 directing sugar mills to make payment to the growers at the rate of Rs. 172/40 kgs w.e.f. December 23, 2017 and also furnish security acceptable to the Nazir of the Court within three weeks from the date on which the order takes effect for the differential amount calculated on the basis of the sugarcane quantum crushed during the crushing season 2016-17. The sugar mills aggrieved with the interim order filed a review petition to be taken up for hearing on December 28, 2017.

Distillery Division

During the period upto December 27, 2017 the distillery division produced 4,547 M.Tons of ethanol and 1,485 M.Tons of liquidified carbon dioxide.

The depreciation of Pak rupee against dollar and reduction in molasses price will have a positive impact on the profitability of the division.

Textile Division

Efforts are being made to explore additional export markets to achieve better sale volume and profitability.

Crushing Capacity of Sugar Division

During the year, the sugarcane crushing capacity of the sugar division enhanced to 11,000 TCD under Balancing, Modernization and Replacement. The trial run of the enhanced capacity was completed at the end of the crushing season 2016-17.

Investment in Bagasse Based Co-Generation Project of 26.5 MW

The Board of Directors in their meeting held on April 29, 2017 approved investment of upto Rs. 750 million in HSM Energy Limited, a wholly owned subsidiary of the Company. HSM Energy was incorporated on May 16, 2017 with an initial authorized capital of Rs. one hundred thousand.

Upto December 20, 2017 company had incurred an amount of Rs. 24.41 million towards the above project in respect of regulatory fees, consultancy charges and ancillary expenses.

The Company has obtained approval of upfront Tariff, Generation Licence and Letter of Support. The Energy Purchase Agreement (EPA) and Implementation Agreement (IA) have not yet been signed by the Company as a review application with respect to upfront Tariff has been filed by the Central Power Purchasing Agency (CPPA) which is pending adjudication before the National Electric Power Regulatory Authority (NEPRA). The application was lastly fixed for hearing on December 14, 2017 and was not taken up.



In December 2017, Government announced to discontinue purchase of power on the basis of upfront tariff for the projects based on indigenous renewable resources and to award upcoming power generation contracts through competitive bidding process. In addition, it was also announced that the government will be obligating only those renewable projects who have signed Energy Purchase Agreement (EPA) and Implementation Agreement (IA) before December 10, 2017. The management is reviewing the situation and future course of action will be decided upon issuance of Notification and further clarification from the government.

Investment in Wind Power Project

The shareholders of the Company approved investment of upto Rs.450 million in Uni Energy Limited, an associated unlisted public company incorporated to undertake business activities related to generation and transmission of electric power generation through wind.

The Company made initial equity investment of Rs.12.50 million. Government of Sindh has granted Letter of Intent (LOI) and allotted land for setting up the project at Jhimpir, district Thatta. Presently, the government is reviewing the Basis of Tariff determination and mechanism for purchase of energy from wind projects. The future course of action will be decided upon clarification from the government.

Investment in Food Business

In line with the Company's Vision of diversification, the directors of the Company have accorded their approval for investment in Uni-Food Industries Limited, a public unlisted company to the extent of Rs.120 million. Upto December 20, 2017 the company has invested Rs. 66.2 million. The core business of the Company is to manufacture and brand confectionary items and other allied products. The Company is in final stages of installation of plant and machinery and it is expected that the commercial production will commence by March 2018.

Board and Management Committees

Audit Committee

The Company has established Audit Committee as required in the Code of Corporate Governance. The Audit Committee comprises of three members, two of whom are non-executive directors including the Chairman of the Committee and one is independent non-executive director. The Audit Committee met four times during the year. Attendance of meetings is as follows:

| | | No. of meetings attended |
|--------------------------|----------|-----------------------------|
| Mr. Amin Ali Abdul Hamid | Chairman | 4 |
| " Ali Raza D. Habib | Member | 2 |
| " Shams Mohammad Haji | Member | 4 |

HR and Remuneration Committee

The Company has established HR and Remuneration Committee as required in the Code of Corporate Governance. The HR and Remuneration Committee comprises of three members, two of whom are non-executive directors. The CEO is also member of the Committee. The Chairman of the Committee is independent non-executive director. The HR and Remuneration Committee met once during the year. Attendance of meeting is as follows:

| | | No. of meeting attended |
|-------------------------|----------|----------------------------|
| Mr. Shams Mohammad Haji | Chairman | 1 |
| " Amin Ali Abdul Hamid | Member | 1 |
| " Raeesul Hasan | Member | 1 |

Corporate Social Responsibility

Habib Sugar Mills Corporate Social Responsibility (CSR) programme dates back since its inception in 1962. Responding to the needs of local communities, government bodies and civil society organizations, the Company's CSR portfolio has widened over the years to include social welfare, education, healthcare, infrastructural development and livelihood generation.



Community Investment and Welfare Scheme

As a responsible corporate citizen, the Company has, on regular basis, undertaken number of welfare activities viz., running of school upto secondary level, holding of eye camp, financial assistance to villagers in the surrounding area of the mills and supply of free ration and medical assistance and educational support to the needy persons. The contribution of the Company in the social and economic uplift of the district has been acknowledged at all levels.

During the year, the company continued its support to Family Education Services Foundation (FESF), a non-profitable organization, to run a deaf school at Nawabshah. Your Company has donated Rs. 12.0 million during the year. At present, over 231 students are enrolled in the school. The campus is the first ever educational facility of its kind for the deaf in Nawabshah and will enable deaf students to receive education in an environment that maximizes their potentials and enhances their quality of life.

During the year, the Company also donated Rs. 4.20 million to different recognized charitable institutions which are providing education and financial support to the needy persons and establishing positive social trends in society.

Environment

The management of HSML believe that protection of environment is important for survival of every person as such company attaches utmost importance to provide healthy atmosphere to its employees and residents of Nawabshah. Accordingly, number of appropriate steps has been taken by the company to ensure pollution free environment.

The fly ash removal systems installed in the boilers of the mills continue to operate satisfactorily and the spread of black soot particles has been completely eliminated. The Company has installed a sugar factory waste water treatment plant to remove oil, grease, total suspended solids, from the waste water. The project has since been completed yielding satisfactory results. Similarly, brick lining of the lagoons and replacement of open drain channels with RCC piping have been done to avoid seepage thereby not affecting the water table of the surrounding areas.

The installation of bio-gas plant and carbon dioxide recovery plants are the manifestation of our social responsibility which has helped us to reduce the greenhouse gases emission from our distillery operations. The Company also installed industrial waste water treatment plant based upon Upflow Anaerobic Sludge Bed (UASB) system with energy recovery in the form of bio-gas.

By the grace of Allah, the successful operations of these projects have ensured a pollution free environment for the people of Nawabshah.

Health, Safety and Security

Being a responsible corporate entity, the Company is fully committed to meet all the standards with respect to health, safety and security. The Company also contributes on regular basis towards the medical needs and assistance of the people in the surrounding areas, by giving donations to clinics and welfare institutions for medical and other facilities.

Employment of Special Persons

The Company has provided employment to physically handicapped persons in compliance with the Disabled Persons (Employment & Rehabilitation) Ordinance, 1981.

Industrial Relations

Harmonious working environment and cordial industrial relations atmosphere prevailed within the Company.



Contribution to the National Exchequer

Your Company contributed an amount of Rs. 731.02 million to the Government treasury in the shape of taxes, levies, sales-tax and excise duty in addition to precious foreign exchange earned, equivalent to Pak Rupees 2,730.40 million (US\$ 26.02 million) during the year under review from exports of sugar, ethanol, molasses and household textiles.

Auditors

The auditors Messrs. EY Ford Rhodes, Chartered Accountants, retire and being eligible has offered themselves for re-appointment.

The Audit Committee has recommended to consider the re-appointment of Messrs. EY Ford Rhodes, Chartered Accountants, as auditors of the Company for the ensuing year.

Statement on Corporate and Financial Reporting Framework

1. The financial statements, prepared by the Company, present fairly its state of affairs, the result of its operations, cash flows and changes in equity.
2. Proper books of account of the Company have been maintained.
3. Appropriate accounting policies have been consistently applied in preparation of the financial statements. Changes, if any have been adequately disclosed and accounting estimates are based on reasonable and prudent judgment.
4. International Accounting Standards, as applicable in Pakistan, have been followed in preparation of the financial statements and deviation there from if any, has been adequately disclosed.
5. The system of internal control is sound in design and has been effectively implemented and monitored regularly.
6. There are no significant doubts upon the Company's ability to continue as a going concern.
7. There has been no material departure from the best practices of the corporate governance, as detailed in the listing regulations.
8. Key operating and financial data for last six years in summarized form is given on page 11.
9. Information about the taxes and levies is given in the notes to the financial statements.
10. Value of investments including profit accrued thereon and balances in deposit / current accounts of Provident Fund and Gratuity Fund as at September 30, 2017 were as follows:

| | |
|----------------|---------|
| | Rs.'000 |
| Provident Fund | 278,358 |
| Gratuity Fund | 101,475 |

11. During the year five meetings were held and the attendance by each Director was as follows:

| Name of Director | Number of meetings attended |
|-------------------------|-----------------------------|
| Mr. Asghar D. Habib | 5 |
| " Ali Raza D. Habib | 3 |
| " Muhammad Nawaz Tishna | 5 |
| " Murtaza H. Habib | 3 |
| " Amin Ali Abdul Hamid | 5 |
| " Shams Mohammad Haji | 5 |
| " Imran A. Habib* | 1 |
| " Munawar A. Habib** | - |
| " Raeesul Hasan | 5 |

*resigned on July 4, 2017

**Co-opted on August 5, 2017



12. The pattern of shareholding and additional information regarding pattern of shareholding is given on page 103 and 104.
13. Change in shareholding of the Directors, CEO, CFO, Company Secretary and their spouses and minor children is given in Pattern of Shareholding on Page 104.

Election of Directors

On January 30, 2017, election of Directors was held and Messrs Asghar D. Habib, Ali Raza D. Habib, Muhammad Nawaz Tishna, Amin Ali Abdul Hamid, Shams Mohammad Haji, Murtaza H. Habib and Imran A. Habib were elected as directors of the Company for a period of three years. During the year Mr. Imran A. Habib resigned from the Board and in his place Mr. Munawar Ali Habib was Co-opted

General

The directors place on record their appreciation of the devoted services and hard work put in by the officers, staff and workers of the Company and to thank all the financial institution having business relationship with us and our satisfied customers for their continued support and cooperation.

On behalf of the Board of Directors


Raeesul Hasan
Chief Executive


Murtaza H. Habib
Director

Karachi: December 28, 2017



Statement of Compliance with the best practices of Code of Corporate Governance

Year ended September 30, 2017

This statement is being presented to comply with the Code of Corporate Governance (CCG) contained in Regulation No. 5.19.24 of listing regulations of the Pakistan Stock Exchange Limited for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of Corporate Governance.

The Company has applied the principles contained in the CCG in the following manner:

1. The Company encourages representation of independent non-executive directors and directors representing minority interests on its Board of directors. At present the Board includes:

| <u>Category</u> | <u>Names</u> |
|-------------------------|---|
| Independent Director | Mr. Shams Mohammad Haji |
| Executive Directors | Mr. Murtaza H. Habib Mr. Munawar Ali Habib (Appointed on August 5, 2017) Mr. Raeesul Hasan |
| Non-Executive Directors | Mr. Asghar D. Habib Mr. Ali Raza D. Habib Mr. Muhammad Nawaz Tishna Mr. Amin Ali Abdul Hamid |

The independent director meets the criteria of independence under clause 5.19.1(b) of the CCG.

2. The directors have confirmed that none of them is serving as a director in more than seven listed companies, including this Company.
3. All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a development financial institution or a non-banking financial institution or being a Broker of a Stock Exchange, has been declared as a defaulter by that Stock Exchange.
4. A casual vacancy occurred on the Board on July 4, 2017 which was filled up by the Directors within 32 days.
5. The Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
6. The Board has developed vision / mission statements, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO and other executive / non-executive directors, have been taken by the Board/shareholders.



8. The meetings of the Board were presided over by the Chairman and the Board met atleast once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings, except for one meeting where the notice period was reduced to four days by the directors. The minutes of the meetings were appropriately recorded and circulated.
9. Directors are well conversant with the listing regulations, legal requirements and operational imperatives of the company, and as such are fully aware of their duties and responsibilities. At present, four directors have acquired formal directors training certificate and three directors of the Company are exempted from the directors training program on the basis of their education and length of experience as prescribed in the Code.
10. The Board has approved appointment of CFO, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment.
11. The Directors' report for the year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
12. The financial statements of the Company were duly endorsed by CEO and CFO before approval of the Board.
13. The directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
14. The Company has complied with all the corporate and financial reporting requirements of the CCG.
15. The Board has formed an Audit Committee. It comprises of three members of whom two are non executive directors including the Chairman of the Committee and one is independent director.
16. The meetings of the Audit Committee were held atleast once every quarter prior to approval of interim and final results of the Company and as required by the CCG. The terms of reference of the Committee have been formed and advised to the Committee for compliance.
17. The Board has formed an HR and Remuneration Committee. It comprises of three members, of whom two are non-executive directors. The CEO is also member of the Committee. The Chairman of the Committee is an independent director. The terms of reference of the Committee have been formed and advised to the Committee for compliance.
18. The Board has set-up an effective internal audit function which is considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company.
19. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review programme of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by ICAP.
20. The statutory auditors of the company or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
21. The 'closed period' prior to the announcement of interim / final results and business decisions which may materially affect the market price of Company's securities was determined and intimated to the directors, employees and Stock Exchange.



22. Material / price sensitive information has been disseminated among all market participants at once through Stock Exchange.
23. The company has complied with the requirements relating to maintenance of register of persons having access to inside information by designated senior management officer in a timely manner and maintained proper record including basis for inclusion or exclusion of names of persons from the said list.
24. All related party transactions have been placed before the Audit Committee and the Board of Directors on a quarterly basis and have been approved by the Board of Directors to comply with the requirements of listing regulations of the Pakistan Stock Exchange Limited.
25. We confirm that all other material principles enshrined in the CCG have been complied with.


Raeesul Hasan
Chief Executive


Murtaza H. Habib
Director

Karachi: December 28, 2017



Review Report to the Members on Statement of Compliance with the Code of Corporate Governance

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors of Habib Sugar Mills Limited (the Company) for the year ended 30 September 2017 to comply with the requirements of Rule Book of Pakistan Stock Exchange Limited Chapter 5, Clause 5.19.24 (b) of the Code, where the Company is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Code.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal controls covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Code requires the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors' for their review and approval its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code, as applicable to the Company for the year ended 30 September 2017.

EY Ford Rhodes
Chartered Accountants

Karachi: December 28, 2017



Auditors' Report to the Members

We have audited the annexed balance sheet of Habib Sugar Mills Limited as at 30 September 2017 and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the repealed Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- a) in our opinion, proper books of account have been kept by the Company as required by the repealed Companies Ordinance, 1984;
- b) in our opinion:
 - i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the repealed Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied, except for changes as stated in note 2.4 to the financial statements, with which we concur;
 - ii) the expenditure incurred during the year was for the purpose of the Company's business; and
 - iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company.
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, conform with approved accounting standards as applicable in Pakistan, and, give the information required by the repealed Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 September 2017 and of the profit, its comprehensive income, cash flows and changes in equity for the year then ended; and
- d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980) was deducted by the company and deposited in the Central Zakat Fund established under Section 7 of that Ordinance.

Chartered Accountants
Audit Engagement Partner: Khurram Jameel

Karachi: December 28, 2017



Unconsolidated Balance Sheet as at September 30, 2017

| | Note | 2017 (Rupees in thousands) | 2016 |
|---|------|-------------------------------|------------------|
| Assets | | | |
| Non-Current Assets | | | |
| Fixed assets | | | |
| Property, plant and equipment | 3 | 2,692,170 | 2,161,885 |
| Long-term investments | 4 | 2,403,065 | 2,025,968 |
| Long-term loans | 5 | 6,570 | 4,211 |
| Long-term deposits | | 4,028 | 3,928 |
| | | <u>5,105,833</u> | <u>4,195,992</u> |
| Current Assets | | | |
| Stores and spare parts | 6 | 119,735 | 108,843 |
| Stock-in-trade | 7 | 1,673,612 | 401,847 |
| Trade debts | 8 | 254,380 | 64,168 |
| Loans and advances | 9 | 803,432 | 246,286 |
| Trade deposits and short-term prepayments | 10 | 9,749 | 8,781 |
| Profit accrued on bank deposits | | 1,551 | 1,083 |
| Other receivables | 11 | 151,819 | 21,795 |
| Taxation - net | | 98,292 | — |
| Cash and bank balances | 12 | 924,206 | 3,575,276 |
| | | <u>4,036,776</u> | <u>4,428,079</u> |
| Total Assets | | <u>9,142,609</u> | <u>8,624,071</u> |
| Equity and Liabilities | | | |
| Share Capital and Reserves | | | |
| Share Capital | | | |
| Authorised | | | |
| 150,000,000 (2016: 150,000,000) Ordinary shares of Rs. 5 each | | <u>750,000</u> | <u>750,000</u> |
| Issued, subscribed and paid-up capital | 13 | 750,000 | 750,000 |
| Reserves | 14 | <u>6,233,335</u> | <u>5,781,437</u> |
| | | <u>6,983,335</u> | <u>6,531,437</u> |
| Non-Current Liabilities | | | |
| Deferred taxation | 15 | 98,500 | 104,000 |
| Current Liabilities | | | |
| Trade and other payables | 16 | 1,368,854 | 1,641,396 |
| Advance from customers | | 691,920 | 306,027 |
| Taxation - net | | — | 41,211 |
| | | <u>2,060,774</u> | <u>1,988,634</u> |
| Contingencies and Commitments | 17 | | |
| Total Equity and Liabilities | | <u>9,142,609</u> | <u>8,624,071</u> |

The annexed notes 1 to 35 form an integral part of these unconsolidated financial statements.


Amir Bashir Ahmed
 Chief Financial Officer


Raeesul Hasan
 Chief Executive


Murtaza H. Habib
 Director



Unconsolidated Profit and Loss Account for the year ended September 30, 2017

| | Note | 2017 (Rupees in thousands) | 2016 |
|--|------|-------------------------------|------------------|
| Net sales and services | 18 | 7,134,930 | 8,517,094 |
| Cost of sales | 19 | 6,544,790 | 7,499,710 |
| Gross Profit | | 590,140 | 1,017,384 |
| Selling and distribution expenses | 20 | (175,440) | (153,447) |
| Administrative expenses | 21 | (157,764) | (146,174) |
| Other operating expenses | 22 | (32,054) | (54,350) |
| Other income | 23 | 246,099 | 253,120 |
| | | (119,159) | (100,851) |
| Operating Profit | | 470,981 | 916,533 |
| Finance income - net | 24 | 26,436 | 54,429 |
| Profit before taxation | | 497,417 | 970,962 |
| Taxation | 25 | 60,000 | (146,000) |
| Profit after taxation | | 557,417 | 824,962 |
| Earnings per share - Basic and diluted (Rupees) | 26 | 3.72 | 5.50 |

The annexed notes 1 to 35 form an integral part of these unconsolidated financial statements.


Amir Bashir Ahmed
Chief Financial Officer


Raeesul Hasan
Chief Executive


Murtaza H. Habib
Director



Unconsolidated Statement of Comprehensive Income for the year ended September 30, 2017

| | 2017 (Rupees in thousands) | 2016 |
|--|-------------------------------|------------------|
| Profit for the year | 557,417 | 824,962 |
| Other comprehensive income : | | |
| Items that will not be reclassified to profit or loss in subsequent period: | | |
| Actuarial loss on defined benefit plan - net | (275) | (142) |
| | 557,142 | 824,820 |
| Items that will be reclassified subsequently to profit and loss in subsequent period: | | |
| Net gain on investments - available for sale | | |
| Unrealised gain on revaluation of investments during the year | 421,237 | 318,010 |
| Reclassification adjustments included in the profit and loss account for: | | |
| Gain on sale of investments - net of tax | (113,981) | (96,615) |
| | 307,256 | 221,395 |
| Total comprehensive income for the year | 864,398 | 1,046,215 |

The annexed notes 1 to 35 form an integral part of these unconsolidated financial statements.


Amir Bashir Ahmed
Chief Financial Officer


Raeesul Hasan
Chief Executive


Murtaza H. Habib
Director



Unconsolidated Statement of Changes in Equity for the year ended September 30, 2017

| | Revenue Reserves | | | | | | |
|---|---|--------------------|--------------------|-------------------------------|---|-------------------|-----------------|
| | Issued subsc- ribed and paid-up Capital | Capital Reserve | General Reserve | Unappro- priated profit | Unrealised gain on investments available for sale | Total Reserves | Total Equity |
| | (Rupees in thousands) | | | | | | |
| Balance as on October 1, 2015 | 750,000 | 34,000 | 3,026,000 | 817,933 | 1,232,289 | 5,110,222 | 5,860,222 |
| Cash dividend for the year ended September 30, 2015 @ 50% | — | — | — | (375,000) | — | (375,000) | (375,000) |
| Transfer to general reserve | — | — | 440,000 | (440,000) | — | — | — |
| Profit for the year | — | — | — | 824,962 | — | 824,962 | 824,962 |
| Other comprehensive income for the year | — | — | — | (142) | 221,395 | 221,253 | 221,253 |
| Total comprehensive income for the year ended September 30, 2016 | — | — | — | 824,820 | 221,395 | 1,046,215 | 1,046,215 |
| Balance as on September 30, 2016 | 750,000 | 34,000 | 3,466,000 | 827,753 | 1,453,684 | 5,781,437 | 6,531,437 |
| Cash dividend for the year ended September 30, 2016 @ 55% | — | — | — | (412,500) | — | (412,500) | (412,500) |
| Transfer to general reserve | — | — | 412,500 | (412,500) | — | — | — |
| Profit for the year | — | — | — | 557,417 | — | 557,417 | 557,417 |
| Other comprehensive income for the year | — | — | — | (275) | 307,256 | 306,981 | 306,981 |
| Total comprehensive income for the year ended September 30, 2017 | — | — | — | 557,142 | 307,256 | 864,398 | 864,398 |
| Balance as on September 30, 2017 | 750,000 | 34,000 | 3,878,500 | 559,895 | 1,760,940 | 6,233,335 | 6,983,335 |

The annexed notes 1 to 35 form an integral part of these unconsolidated financial statements.


Amir Bashir Ahmed
Chief Financial Officer


Raeesul Hasan
Chief Executive


Murtaza H. Habib
Director



Unconsolidated Cash Flow Statement for the year ended September 30, 2017

| | Note | 2017 (Rupees in thousands) | 2016 |
|--|------|-------------------------------|-------------|
| Cash flows from operating activities | | | |
| Cash (used in) / generated from operations | 27 | (1,637,052) | 1,520,208 |
| Finance income received - net | | 25,968 | 53,673 |
| Income tax paid | | (85,003) | (97,531) |
| Long-term loans | | (2,359) | (214) |
| Long-term deposits | | (100) | (950) |
| Net cash (used in) / generated from operating activities | | (1,698,546) | 1,475,186 |
| Cash flows from investing activities | | | |
| Fixed capital expenditure | | (731,469) | (770,655) |
| Redemption / sale proceeds of investments | | 207,170 | 4,111,615 |
| Dividend received | | 126,266 | 125,599 |
| Purchase of investments | | (163,030) | (1,298,751) |
| Sale proceeds of fixed assets | | 12,549 | 2,527 |
| Net cash (used in) / generated from investing activities | | (548,514) | 2,170,335 |
| Cash flows from financing activities | | | |
| Dividend paid | | (404,010) | (367,108) |
| Net cash used in financing activities | | (404,010) | (367,108) |
| Net (decrease) / increase in cash and cash equivalents | | (2,651,070) | 3,278,413 |
| Cash and cash equivalents at the beginning of the year | | 3,575,276 | 296,863 |
| Cash and cash equivalents at the end of the year | 12 | 924,206 | 3,575,276 |

The annexed notes 1 to 35 form an integral part of these unconsolidated financial statements.


Amir Bashir Ahmed
Chief Financial Officer


Raeesul Hasan
Chief Executive


Murtaza H. Habib
Director



Notes to the Unconsolidated Financial Statements for the year ended September 30, 2017

1. The Company and its operations

Habib Sugar Mills Limited is a public limited Company incorporated in Pakistan, with its shares quoted on the Pakistan Stock Exchange Limited. The Company is engaged in the manufacturing and marketing of refined sugar, ethanol, liquidified carbon dioxide (CO₂), household textiles, providing bulk storage facilities and trading of commodities. The registered office of the Company is situated at Imperial Court, 4th Floor, Dr. Ziauddin Ahmed Road, Karachi.

These are separate financial statements of the Company in which investments in subsidiary is accounted for on the basis of direct equity interest and is not consolidated.

2. Summary of significant accounting policies

2.1 Statement of compliance

These unconsolidated financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. During the year, the Companies Ordinance, 1984 (the 'Ordinance') has been repealed after the enactment of the Companies Act, 2017 (the 'Act'). However, Securities and Exchange Commission of Pakistan ('SECP') vide its Circular No. 23 of 2017 dated October 4, 2017 has relaxed the applicability of above circular for the companies whose financial year closes on or before December 31, 2017, shall prepare their financial statements in accordance with the provisions of the repealed Ordinance. Accordingly, approved accounting standards comprise of the International Financial Reporting Standards ('IFRSs') issued by the International Accounting Standards Board ('IASB') and Islamic Financial Accounting Standards (IFAS) issued by Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the repealed Ordinance, provisions of and directives issued under the repealed Ordinance. In case requirements differ, the provisions or directives under the repealed Ordinance shall prevail.

2.2 Basis of preparation

These unconsolidated financial statements have been prepared under historical cost convention, except for :

- staff retirement benefit plan which is carried at present value of defined benefit obligation net of fair value of plan assets as prescribed in IAS 19 "Employees Benefits". and
- investments which have been recognised at fair value in accordance with the requirements of IAS-39 "Financial Instruments: Recognition and Measurement".

2.3 Significant accounting judgements and estimates

The preparation of unconsolidated financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. Estimates and judgements are continually evaluated and are based on historic experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

In the process of applying the accounting policies, management has made the following estimates and judgements which are significant to the unconsolidated financial statements:

- a) Determining the residual values and useful lives of property, plant and equipment (Note 2.7.1);
- b) Classification and valuation of investments (Note 2.8);
- c) Impairment / adjustment of inventories to their net realizable value (Note 2.9 & 2.10);
- d) Accounting for staff retirement benefits (Note 2.13);
- e) Recognition of taxation and deferred tax (Note 2.16);
- f) Contingencies and Commitments (Note 17).



2.4 Amended / revised standards that became effective

Following are the amended / revised standards that became effective as of October 1, 2016

- IFRS 10 – Consolidated Financial Statements (Amendment)
- IFRS 11 – Joint Arrangements (Amendments)
- IAS 1 – Presentation of Financial Statements - Disclosure Initiative (Amendments)
- IAS 16 – Property, Plant and Equipment (Amendments)
- IAS 27 – Separate Financial Statements (Amendment)

Improvements to Accounting Standards Issued by the IASB

- IFRS 5 - Changes in methods of disposal
- IFRS 7 - Disclosures - Servicing contracts
- IFRS 7 - Disclosures - Applicability of the offsetting disclosures to condensed interim financial statements
- IAS 19 - Discount rate : regional market issue

The adoption of the above amendments, improvements to accounting standards and interpretations did not have any material effect on these unconsolidated financial statements.

2.5 Amended / revised standards that are not yet effective

Following are the amended standards that have been issued and are mandatory for the accounting periods effective from the dates mentioned below against the respective standards :

| | Effective date (accounting periods beginning on or after) |
|--|--|
| IFRS 2 – Share-based Payments (Amendments) | January 1, 2018 |
| IFRS 4 – Insurance Contracts: Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts - (Amendments) | January 1, 2018 |
| IFRS 10 – Consolidated Financial Statements (Amendment) | Not yet finalized |
| IFRS 15 – Revenue from Contracts with Customers | January 1, 2018 |
| IAS 7 – Statement of Cash Flows (Amendments) | January 1, 2017 |
| IAS 12 – Income Taxes (Amendments) | January 1, 2017 |
| IAS 40 – Investment Property (Amendments) | January 1, 2018 |
| IFRIC 22 – Foreign Currency Transactions and Advance Consideration | January 1, 2018 |
| IFRIC 23 – Uncertainty Over Income Tax Treatments | January 1, 2019 |

The Company expects that the adoption of the above amended standards will not have any significant effect on the Company's unconsolidated financial statements in the period of initial application.

2.6 Standards issued by IASB but not yet notified by SECP

Following standards have been issued by International Accounting Standards Board (IASB) which are not yet notified by the SECP for the purpose of applicability in Pakistan:

| | IASB Effective date (accounting periods beginning on or after) |
|--|---|
| IFRS 9 – Financial Instruments: Classification and Measurement | January 1, 2018 |
| IFRS 14 – Regulatory Deferral Accounts | January 1, 2016 |
| IFRS 16 – Leases | January 1, 2019 |
| IFRS 17– Insurance Contracts | January 1, 2021 |

In May 2014, the IASB issued IFRS-15, Revenue from Contracts with Customers which will be effective for annual periods beginning on or after January 1, 2018, however, early application is permitted. Subsequent to the year ended September 30, 2017, SECP vide S.R.O. 007(1) / 2017 dated October 4, 2017, has also notified the adoption of IFRS-15 for annual periods beginning on or after July 1, 2018.



According to the new standard, revenue is recognized to depict the transfer of promised goods or services to a customer in an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services. Revenue is recognized when, or as, the customer obtains control of the goods or services. IFRS-15 also includes guidance on the presentation of contract balances, that is, assets and liabilities arising from contracts with customers, depending on the relationship between the entity's performance and the customer's payment. IFRS-15 supersedes IAS-11, Construction Contracts and IAS-18, Revenue as well as related interpretations. Currently, it is expected that the changes, if any, in the total amount of revenue to be recognized for a customer contract will be very limited. Besides, changes to the Statement of Financial Position are expected, e.g. separate line items for contract assets and contract liabilities are required, and qualitative disclosures are added. Hence, the Company does not expect significant impacts on its Financial Statements.

2.7 Fixed assets

2.7.1 Property, plant and equipment

These are stated at cost less accumulated depreciation / amortization / impairment (if any), except for freehold land.

Depreciation is charged to profit and loss account applying the reducing balance method. Depreciation on additions is charged from the month in which the asset is available for use and on disposals up to the month the asset is in use. Assets residual values and useful lives are reviewed, and adjusted, if appropriate at each balance sheet date.

Maintenance and normal repairs are charged to profit and loss account as and when incurred. Major renewals and improvements are capitalised.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefit is expected from its use. Gain or loss on disposal of assets is included in profit and loss account in the year the assets is derecognized.

2.7.2 Capital work-in-progress

Capital work-in-progress is stated at cost less impairment losses, if any. Items are transferred to the respective assets when available for intended use.

Significant borrowing costs related to acquisition, construction and commissioning of a qualifying asset are capitalized.

2.7.3 Major stores and spare parts

Major stores and spare parts qualify for recognition as property, plant and equipment when the Company expects to use these for more than one year. Transfers are made to relevant operating fixed assets category as and when such items are issued for use.

Major stores and spare parts are valued at cost less accumulated impairment, if any.

2.8 Investments

Investments acquired with the intention to be held for over one year are classified as long-term investments. However, these can be sold earlier due to liquidity requirements. Short-term investments are those which are acquired for a short period.

Investments are classified as follows:

2.8.1 Subsidiary

Investment in subsidiary are stated at cost less impairment loss, if any.

2.8.2 Available for sale

Quoted

Available for sale investments are initially recognised at cost, being the fair value of the consideration paid including transaction cost. Subsequent to initial recognition, these investments are re-measured at fair value (quoted market price).



Any gain or loss from a change in the fair value of investments available for sale is recognised directly in other comprehensive income as unrealised, unless sold, collected or otherwise disposed off, or until the investment is determined to be impaired, at which time cumulative gain or loss previously taken to other comprehensive income is recognised in the profit and loss account of the year.

Un-Quoted

These investment are recorded at cost less accumulated impairment, if any.

2.9 Stores and spare parts

These are valued at the lower of moving average cost and net realisable value except for items in transit which are valued at cost. Provision is made for obsolescence and slow moving items.

2.10 Stock-in-trade

These are valued as follows :

| | |
|-----------------|---|
| Raw materials | At the lower of average cost and net realisable value |
| Work-in-process | At the lower of average cost and net realisable value |
| Finished goods | At the lower of average cost and net realisable value |
| Fertilizers | At the lower of cost on FIFO basis and net realisable value |
| Bagasse | At the lower of average cost and net realisable value |

2.11 Trade debts and other receivables

Trade debts are recognised and carried at original invoice amount less an allowance for any uncollectible amounts. Other receivables are carried at cost less estimates made for doubtful receivables.

An estimate for doubtful trade debts and other receivables is made when collection of the full amount is no longer probable. Bad debts are written off when identified.

2.12 Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purposes of the cash flow statement, cash and cash equivalents comprise of cash in hand, with banks on current, savings, treasury call and deposit accounts, net of short-term borrowings under mark-up arrangements, if any.

2.13 Staff retirement benefits

2.13.1 Staff gratuity

The Company operates an approved defined benefit gratuity scheme for all permanent employees. Minimum qualifying period for entitlement to gratuity is five years continuous service with the Company. The scheme is funded and contributions to the fund are made in accordance with the recommendations of the actuary.

The latest actuarial valuation of the gratuity scheme was carried out as at September 30, 2017. The projected unit credit method, using the following significant assumptions, have been used for actuarial valuation.

| | |
|---------------------------------------|-----------------|
| Discount rate | 8.00% per annum |
| Expected rate of increase in salaries | 7.75% per annum |



Based on the actuarial valuation of gratuity scheme as of September 30, 2017, the fair value of gratuity scheme assets and present value of liabilities were Rs.101.47 million and Rs.101.75 million respectively. The Company recognises the total actuarial gains and losses in the year in which they arise. The amounts recognised in balance sheet are as follows:

| | 2017 (Rupees in thousands) | 2016 (Rupees in thousands) |
|---|-------------------------------|-------------------------------|
| Net Employee Defined Benefit Asset | | |
| Present value of defined benefit obligation | 101,748 | 101,745 |
| Fair value of plan assets | (101,472) | (101,599) |
| Liability recognized in the balance sheet | <u>276</u> | <u>146</u> |

Charge for the year

Salaries, wages and amenities include the following in respect of employees' gratuity fund:

| | | |
|--------------------------------|--------------|--------------|
| Current service cost | 3,641 | 3,419 |
| Interest cost | 7,389 | 8,485 |
| Expected return on plan assets | (7,379) | (8,500) |
| | <u>3,651</u> | <u>3,404</u> |

The movement in present value of defined benefit obligation is as follows:

| | | |
|--|----------------|----------------|
| Present value of defined benefit obligation at the beginning of the year | 101,745 | 92,164 |
| Current service cost | 3,641 | 3,419 |
| Interest cost | 7,389 | 8,485 |
| Benefits paid | (11,390) | (2,055) |
| Actuarial loss / (gain) | 363 | (268) |
| Present value of defined benefit obligation at the end of the year | <u>101,748</u> | <u>101,745</u> |

The movement in fair value of plan assets is as follows:

| | | |
|--|----------------|----------------|
| Fair value of plan assets at the beginning of the year | 101,599 | 92,336 |
| Expected return on assets | 7,379 | 8,500 |
| Contributions | 3,796 | 3,228 |
| Benefits paid | (11,390) | (2,055) |
| Actuarial gain / (loss) | 88 | (410) |
| Fair value of plan assets at the end of the year | <u>101,472</u> | <u>101,599</u> |
| Actual return on plan assets | <u>7,467</u> | <u>8,090</u> |

Plan assets comprise:

| | | |
|---|----------------|----------------|
| Term deposit receipts | 85,000 | — |
| Defence saving certificates and Special saving certificates | — | 30,683 |
| Term Finance Certificates | 263 | 280 |
| Balance with Banks | 15,844 | 56,680 |
| Accrued interest | 365 | 13,956 |
| | <u>101,472</u> | <u>101,599</u> |



Comparison of present value of defined benefit obligation, the fair value of plan assets and the surplus or deficit of gratuity fund is as follows:

| As at September 30, | 2017 | 2016 | 2015 | 2014 | 2013 |
|--------------------------------------|------------|--------------|-----------------------|--------------|--------------|
| | | | (Rupees in thousands) | | |
| Present value of defined benefit | | | | | |
| Obligation | 101,748 | 101,745 | 92,164 | 83,898 | 84,120 |
| Fair value of plan assets | (101,472) | (101,599) | (92,336) | (83,638) | (84,229) |
| (Surplus) / Deficit | <u>276</u> | <u>146</u> | <u>(172)</u> | <u>260</u> | <u>(109)</u> |
| Experience adjustment on obligation | 638 | (4,292) | 3,257 | 5,629 | (764) |
| Experience adjustment on plan assets | <u>88</u> | <u>(410)</u> | <u>(3,322)</u> | <u>(852)</u> | <u>(629)</u> |

Sensitivity analysis

Significant assumption for the determination of the defined obligation are discount rate and expected salary increase. The possible changes in defined obligation due to change of the respective assumptions occurring at the end of the reporting period, while holding all other assumptions constant are as follows :

| | |
|--------------------------------|----------------------|
| | (Rupees in thousand) |
| Discount rate +1% | 97,276 |
| Discount rate -1% | 106,810 |
| Long-term salary increases +1% | 106,418 |
| Long-term salary increases -1% | 97,555 |

2.13.2 Provident fund

The Company operates a recognised provident fund scheme for all its permanent employees. Equal monthly contributions are made by the Company and the employees at the rate of 8.33% of basic salary plus applicable cost of living allowance.

2.14 Borrowings and their cost

Borrowings are recorded at the proceeds received

Borrowing costs are recognised as an expense in the period in which these are incurred except to the extent of borrowing costs that are directly attributable to the acquisition, construction and commissioning of a qualifying asset. Such borrowing costs, if any, are capitalised as part of the cost of that asset.

2.15 Trade and other payables

Liabilities for trade and other payables are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the Company.

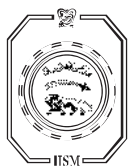
2.16 Taxation

2.16.1 Current

Provision for current taxation is computed in accordance with the provisions of the applicable income tax laws.

2.16.2 Deferred

Deferred tax is recognised using the balance sheet liability method, on all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts appearing in the unconsolidated financial statements. Deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised for all deductible temporary differences to the extent that it is probable that the temporary differences will reverse in the future and taxable income will be available against which the temporary differences can be utilized.



The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilised.

As the provision for taxation has been made partially under the normal basis and partially under the final tax regime, therefore, the deferred tax liability has been recognised on a proportionate basis in accordance with TR 27 issued by the Institute of Chartered Accountants of Pakistan.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantially enacted by the balance sheet date.

2.17 Impairment

The carrying amounts of the Company's assets are reviewed annually to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated and impairment losses are recognised in the profit and loss account.

2.18 Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events, if it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed periodically and adjusted to reflect the current best estimate.

2.19 Foreign currencies

Transactions in foreign currencies are translated into Pak Rupees which is the Company's functional and presentation currency, at the rates of exchange prevailing on the date of transactions. Monetary assets and liabilities in foreign currencies are translated into Pak Rupees at the exchange rates ruling on the balance sheet date.

Exchange gains and losses are included in profit and loss account.

2.20 Revenue recognition

- Sales are recorded on despatch of goods to customers.
- Income on investments is recorded when the right to receive is established.
- Income / profit on bank treasury call and deposit accounts is recorded on accrual basis.
- Storage income is recorded on accrual basis.

2.21 Segment reporting

Segment reporting is based on operating (business) segments of the Company. These business segments are engaged in providing product or services which are subject to risks and rewards that are different from the risks and rewards of other segments.

2.22 Financial instruments

All the financial assets and financial liabilities are recognised at the time when the Company becomes a party to the contractual provisions of the instrument. Financial assets are derecognised at the time when the Company loses control of the contractual rights that comprises the financial assets. All financial liabilities are derecognised at the time when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expires. Any gains or losses on derecognition of financial assets and financial liabilities are taken to profit and loss account currently.

2.23 Offsetting

Financial assets and liabilities are offset when the Company has a legally enforceable right to offset and intends to settle either on a net basis or to realise the asset or settle the liability simultaneously.

2.24 Dividend and appropriation to reserves

Dividend and appropriation to reserves are recognized in the unconsolidated financial statements in the period in which these are approved.

2.25 Functional and presentation currency

These unconsolidated financial statements are presented in Pakistan Rupees, which is the Company's functional and presentation currency.



| | Note | 2017 (Rupees in thousands) | 2016 |
|---------------------------------------|------|-------------------------------|------------------|
| 3. Fixed Assets | | | |
| Property, plant and equipment: | | | |
| Operating fixed assets | 3.1 | 2,508,472 | 1,520,365 |
| Capital work-in-progress | 3.4 | 180,788 | 592,155 |
| Major stores and spare parts | 3.5 | 2,910 | 49,365 |
| | | <u>2,692,170</u> | <u>2,161,885</u> |

3.1 Operating fixed assets for 2017:

| | Cost as at Oct. 1, 2016 | Additions / (deletions) | Cost as at Sept. 30, 2017 | Accum- ulated deprec- iation / amortization as at Oct. 1, 2016 | Depre- ciation / amortization charge for the year & accum- ulated deprec- iation on deletions | Accum- ulated deprec- iation / amortization as at Sept. 30, 2017 | Written down value as at Sept. 30, 2017 | Annual rate of deprec- iation / amortiz- ation % |
|---|----------------------------------|--------------------------------|------------------------------------|---|---|---|--|--|
| | (Rupees in thousands) | | | | | | | |
| Land | | | | | | | | |
| Freehold - Sugar / Distillery division | 106,549 | 35,568 | 142,117 | - | - | - | 142,117 | - |
| Leasehold - Textile division | 489 | - | 489 | 236 | 5 | 241 | 248 | 1.01 |
| Buildings on freehold land | | | | | | | | |
| Sugar division | 84,543 | 30,600 | 115,143 | 63,735 | 3,822 | 67,557 | 47,586 | 10 |
| Distillery division | 21,243 | - | 21,243 | 17,241 | 400 | 17,641 | 3,602 | 10 |
| Non-factory buildings | 30,228 | - | 30,228 | 23,030 | 360 | 23,390 | 6,838 | 5 |
| Buildings on leasehold land | | | | | | | | |
| Textile division | 19,335 | - | 19,335 | 16,553 | 278 | 16,831 | 2,504 | 10 |
| Plant and machinery | | | | | | | | |
| Sugar division | 1,516,569 | 1,019,292 (116,651) | 2,419,210 | 842,814 | 107,092 (108,172) | 841,734 | 1,577,476 | 10 |
| Distillery division - Note 3.1.1 | 1,136,259 | 97,459 (180) | 1,233,538 | 523,878 | 66,009 (173) | 589,714 | 643,824 | 10 |
| Textile division | 130,703 | - | 130,703 | 74,076 | 5,663 | 79,739 | 50,964 | 10 |
| Railway siding - Sugar division | 468 | - | 468 | 464 | 1 | 465 | 3 | 10 |
| Electric, gas and water installations | | | | | | | | |
| Sugar / Distillery division | 8,808 | - | 8,808 | 8,267 | 54 | 8,321 | 487 | 10 |
| Textile division | 3,601 | - | 3,601 | 2,878 | 72 | 2,950 | 651 | 10 |
| Furniture, fittings, electrical and office equipment | | | | | | | | |
| Sugar / Distillery division | 67,223 | 6,112 (3,304) | 70,031 | 53,060 | 4,561 (3,143) | 54,478 | 15,553 | 25 |
| Textile division | 9,668 | 77 | 9,745 | 9,134 | 137 | 9,271 | 474 | 25 |
| Tractors / trolleys and agriculture implements | | | | | | | | |
| Sugar division | 2,765 | - | 2,765 | 2,704 | 12 | 2,716 | 49 | 20 |
| Motor cars / vehicles | | | | | | | | |
| Sugar / Distillery division | 31,484 | 183 (162) | 31,505 | 11,583 | 4,003 (111) | 15,475 | 16,030 | 20 |
| Textile division | 764 | - | 764 | 681 | 17 | 698 | 66 | 20 |
| Total | <u>3,170,699</u> | <u>1,189,291 (120,297)</u> | <u>4,239,693</u> | <u>1,650,334</u> | <u>192,486 (111,599)</u> | <u>1,731,221</u> | <u>2,508,472</u> | |



3.1.1 Plant and machinery of distillery division include storage tanks of the CO₂ unit having written down value of Rs. 17.05 (2016: Rs. 18.94) million installed at customers' premises for storage of Liquidified Carbon dioxide.

3.1.2 Reconciliation of carrying values for 2017

| | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
|---|---|--------------------------------------|---|---|
| | | | Depreciation / amortization charge for the year & accumulated depreciation on deletions | |
| | Written down value as at Oct. 1, 2016 | Additions / (deletions) | | Written down value as at Sept. 30, 2017 |
| | | | | |
| | | | (Rupees in thousands) | |
| Land | 106,802 | 35,568 | 5 | 142,365 |
| Buildings on freehold land | 32,008 | 30,600 | 4,582 | 58,026 |
| Buildings on leasehold land | 2,782 | — | 278 | 2,504 |
| Plant and machinery | 1,342,763 | 1,116,751 (116,831) | 178,764 (108,345) | 2,272,264 |
| Railway siding | 4 | — | 1 | 3 |
| Electric, gas and water installations | 1,264 | — | 126 | 1,138 |
| Furniture, fittings, electrical and office equipment | 14,697 | 6,189 (3,304) | 4,698 (3,143) | 16,027 |
| Tractors / trolleys and agriculture implements | 61 | — | 12 | 49 |
| Motor cars / vehicles | 19,984 | 183 (162) | 4,020 (111) | 16,096 |
| | <u>1,520,365</u> | <u>1,189,291</u> <u>(120,297)</u> | <u>192,486</u> <u>(111,599)</u> | <u>2,508,472</u> |



3.1.3 Operating fixed assets for 2016:

| | Cost as at Oct. 1, 2015 | Additions / (deletions) | Cost as at Sept. 30, 2016 | Accum- ulated deprec- iation / amortization as at Oct. 1, 2015 | Depre- ciation / amortization charge for the year & accum- ulated deprec- iation on deletions | Accum- ulated deprec- iation / amortization as at Sept. 30, 2016 | Written down value as at Sept. 30, 2016 | Annual rate of deprec- iation / amortiz- ation % |
|---|----------------------------------|----------------------------|------------------------------------|---|---|---|--|--|
| (Rupees in thousands) | | | | | | | | |
| Land | | | | | | | | |
| Freehold - Sugar / Distillery division | 106,549 | - | 106,549 | - | - | - | 106,549 | - |
| Leasehold - Textile division | 489 | - | 489 | 231 | 5 | 236 | 253 | 1.01 |
| Buildings on freehold land | | | | | | | | |
| Sugar division | 84,543 | - | 84,543 | 61,423 | 2,312 | 63,735 | 20,808 | 10 |
| Distillery division | 21,243 | - | 21,243 | 16,796 | 445 | 17,241 | 4,002 | 10 |
| Non-factory buildings | 30,228 | - | 30,228 | 22,651 | 379 | 23,030 | 7,198 | 5 |
| Buildings on leasehold land | | | | | | | | |
| Textile division | 19,335 | - | 19,335 | 16,244 | 309 | 16,553 | 2,782 | 10 |
| Plant and machinery | | | | | | | | |
| Sugar division | 1,221,680 | 294,889 | 1,516,569 | 777,124 | 65,690 | 842,814 | 673,755 | 10 |
| Distillery division - Note 3.1.1 | 1,107,443 | 28,816 | 1,136,259 | 456,586 | 67,292 | 523,878 | 612,381 | 10 |
| Textile division | 129,739 | 964 | 130,703 | 67,794 | 6,282 | 74,076 | 56,627 | 10 |
| Railway siding - Sugar division | 468 | - | 468 | 463 | 1 | 464 | 4 | 10 |
| Electric, gas and water installations | | | | | | | | |
| Sugar / Distillery division | 8,808 | - | 8,808 | 8,207 | 60 | 8,267 | 541 | 10 |
| Textile division | 3,601 | - | 3,601 | 2,798 | 80 | 2,878 | 723 | 10 |
| Furniture, fittings, electrical and office equipment | | | | | | | | |
| Sugar / Distillery division | 60,771 | 6,475 (23) | 67,223 | 49,343 | 3,737 (20) | 53,060 | 14,163 | 25 |
| Textile division | 9,604 | 64 | 9,668 | 8,967 | 167 | 9,134 | 534 | 25 |
| Tractors / trolleys and agriculture implements | | | | | | | | |
| Sugar division | 2,765 | - | 2,765 | 2,689 | 15 | 2,704 | 61 | 20 |
| Motor cars / vehicles | | | | | | | | |
| Sugar / Distillery division | 31,197 | 357 (70) | 31,484 | 6,701 | 4,928 (46) | 11,583 | 19,901 | 20 |
| Textile division | 764 | - | 764 | 660 | 21 | 681 | 83 | 20 |
| Total | 2,839,227 | 331,565 (93) | 3,170,699 | 1,498,677 | 151,723 (66) | 1,650,334 | 1,520,365 | |



3.1.4 Reconciliation of carrying values for 2016

| | Written down value as at Oct. 1, 2015 | Additions / (deletions) | Depreciation / amortization charge for the year & accumulated depreciation on deletions | Written down value as at Sept. 30, 2016 |
|---|---|----------------------------|---|---|
| | (Rupees in thousands) | | | |
| Land | 106,807 | – | 5 | 106,802 |
| Buildings on freehold land | 35,144 | – | 3,136 | 32,008 |
| Buildings on leasehold land | 3,091 | – | 309 | 2,782 |
| Plant and machinery | 1,157,358 | 324,669 | 139,264 | 1,342,763 |
| Railway siding | 5 | – | 1 | 4 |
| Electric, gas and water installations | 1,404 | – | 140 | 1,264 |
| Furniture, fittings, electrical and office equipment | 12,065 | 6,539 (23) | 3,904 (20) | 14,697 |
| Tractors / trolleys and agriculture implements | 76 | – | 15 | 61 |
| Motor cars / vehicles | 24,600 | 357 (70) | 4,949 (46) | 19,984 |
| | <u>1,340,550</u> | <u>331,565 (93)</u> | <u>151,723 (66)</u> | <u>1,520,365</u> |

Note 2017 2016
(Rupees in thousands)

3.2 Allocation of depreciation / amortization charge for the year:

| | | | |
|-------------------------|------|----------------|----------------|
| Cost of Sales | | | |
| Sugar division | 19 | 113,522 | 70,238 |
| Distillery division | 19 | 70,466 | 72,785 |
| Textile division | 19 | 6,018 | 6,675 |
| | | 190,006 | 149,698 |
| Administrative expenses | | | |
| Sugar division | 21 | 1,817 | 1,554 |
| Distillery division | 21 | 156 | 133 |
| Textile division | 21 | 154 | 188 |
| Terminal | 18.1 | 353 | 150 |
| | | 2,480 | 2,025 |
| | | <u>192,486</u> | <u>151,723</u> |



3.3 Details of fixed assets disposed off:

| | Cost | Accumulated depreciation | written down value | Sale proceeds | Gain on disposal | Mode of disposal | Particulars of purchasers |
|---|---------|--------------------------|-----------------------|---------------|------------------|------------------|--|
| | | | (Rupees in thousands) | | | | |
| Plant and Machinery | | | | | | | |
| Sugar division | 116,651 | 108,172 | 8,479 | 9,145 | 666 | Negotiation | Syed Azam Hussain Shah, Mohalla Garibabad, Nawabshah |
| Distillery division | 180 | 173 | 7 | 63 | 56 | " | Mr. Jabbar, Resident of plot No. 21, Garden West, Karachi. |
| Furniture, fittings, electrical and office equipment | | | | | | | |
| Sugar division / Distillery division | | | | | | | |
| Furniture & fittings | 3,304 | 3,143 | 161 | 238 | 77 | Negotiation | Various |
| Motor cars / vehicles | | | | | | | |
| Sugar division / Distillery division | | | | | | | |
| Items having carry value of less than Rs. 50,000 each | 162 | 111 | 51 | 3,103 | 3,052 | Tender | Various |
| 2017 | 120,297 | 111,599 | 8,698 | 12,549 | 3,851 | | |
| 2016 | 93 | 66 | 27 | 2,527 | 2,500 | | |

Note 2017 2016
(Rupees in thousands)

3.4 Capital work-in-progress

| | | |
|----------------------|---------|---------|
| Plant and machinery | 169,868 | 366,338 |
| Building | 7,021 | — |
| Machinery in transit | — | 17,034 |
| Advance to suppliers | 3,899 | 208,783 |
| 3.4.1 | 180,788 | 592,155 |

3.4.1 Movement in capital work-in-progress

| | | |
|--|-------------|-----------|
| Balance at the beginning of the year | 592,155 | 198,988 |
| Cost incurred during the year | 8,421 | 400,098 |
| Transfer from Major stores and spare parts | 727,563 | 317,738 |
| | 1,328,139 | 916,824 |
| Transfer to operating fixed assets | (1,147,351) | (324,669) |
| Balance at the end of the year | 180,788 | 592,155 |

3.5 Major stores and spare parts

| | | |
|-------------|-------|--------|
| Stores | 2,910 | 48,881 |
| Spare parts | — | 484 |
| 3.5.1 | 2,910 | 49,365 |

3.5.1 Movement in major stores and spare parts

| | | |
|--------------------------------------|-----------|-----------|
| Balance at the beginning of the year | 49,365 | 3,442 |
| Additions during the year | 681,108 | 363,661 |
| | 730,473 | 367,103 |
| Transfer to capital work-in-progress | (727,563) | (317,738) |
| Balance at the end of the year | 2,910 | 49,365 |



4. Long-term investments

| Number of shares | | Face value | | | Note | (Rupees in thousands) | |
|--|------------|------------|--|-----|-----------|-----------------------|--|
| 2017 | 2016 | Rs. | Company's Name | | | | |
| 4.1 Investments in subsidiary company - at cost | | | | | | | |
| 10,000 | — | 10 | HSM Energy Limited | 4.3 | 100 | — | |
| 4.2 Available for Sale | | | | | | | |
| 4.2.1 Investments in related parties - Quoted - at fair value | | | | | | | |
| 147,797 | 147,797 | 5 | Balochistan Particle Board Limited | | 1,323 | 1,406 | |
| 24,136,691 | 24,136,691 | 10 | Bank AL Habib Limited | | 1,390,273 | 1,085,668 | |
| 5,363,772 | 5,363,772 | 5 | Habib Insurance Company Limited | | 79,813 | 89,843 | |
| | | | | | 1,471,409 | 1,176,917 | |
| 4.2.2 Investments in related parties - Unquoted - at cost | | | | | | | |
| 1,249,999 | 1,249,999 | 10 | UniEnergy Limited | | 12,500 | 12,500 | |
| 4,600,000 | — | 10 | Uni Food Industries Limited | | 46,000 | — | |
| | | | | | 58,500 | 12,500 | |
| 4.2.3 Investments in other companies Quoted - at fair value | | | | | | | |
| — | 31,122 | 10 | Adamjee Insurance Company Limited | | — | 1,700 | |
| — | 51,400 | 10 | Allied Bank Limited | | — | 5,046 | |
| 40,000 | — | 10 | Amreli Steels Limited | | 4,079 | — | |
| — | 185,000 | 10 | Bank Alfalah Limited | | — | 5,315 | |
| 188,160 | 173,160 | 10 | Cherat Cement Company Limited | | 22,575 | 22,278 | |
| 31,078 | 56,178 | 10 | Dawood Lawrencepur Limited | | 6,062 | 11,685 | |
| 190,000 | 75,000 | 10 | D.G. Khan Cement Company Limited | | 27,904 | 13,941 | |
| 80,000 | 132,000 | 10 | Engro Corporation Limited | | 24,247 | 38,445 | |
| 12,500 | 12,500 | 10 | Engro Food Limited | | 1,188 | 1,828 | |
| 123,200 | 123,200 | 10 | Engro Fertilizer | | 7,751 | 7,597 | |
| 30,000 | — | 10 | Engro Polymer & Chemical | | 1,002 | — | |
| 90,600 | 45,500 | 10 | Faran Sugar Mills Limited | | 7,164 | 13,056 | |
| — | 50,000 | 10 | Fauji Cement Company Limited | | — | 1,764 | |
| 118,885 | 218,885 | 10 | Fauji Fertilizer Company Limited | | 9,884 | 22,760 | |
| 20,000 | — | 10 | Fauji Food Limited | | 561 | — | |
| 189,000 | 389,000 | 5 | First Habib Modaraba | | 2,153 | 4,182 | |
| 12,100 | 12,100 | 10 | GlaxoSmithKline Pakistan Limited | | 2,226 | 2,612 | |
| 3,630 | — | 10 | GlaxoSmithKline Consumer Healthcare Pakistan Limited | | 1,011 | — | |
| 400,000 | 412,337 | 10 | Habib Metropolitan Bank Limited | | 13,380 | 12,473 | |
| 297,513 | 272,513 | 10 | Habib Bank Limited | | 53,778 | 60,174 | |
| 13,350 | — | 10 | Indus Motors Company Limited | | 22,973 | — | |
| 101,000 | 206,000 | 10 | International Industries Limited | | 29,310 | 27,765 | |
| 10,000 | — | 10 | International Steels Limited | | 1,211 | — | |
| 12,815 | 11,650 | 10 | Jubilee Life Insurance Co. Limited | | 8,971 | 6,175 | |
| — | 20,000 | 10 | Kot Addu Power Company Limited | | — | 1,674 | |
| 1,410,000 | — | 10 | K-Electric Limited | | 9,926 | — | |
| — | 65,000 | 10 | Lalpur Power Limited | | — | 1,441 | |
| 33,000 | 40,000 | 10 | Lucky Cement Limited | | 18,651 | 27,090 | |
| 50,000 | 78,027 | 10 | MCB Bank Limited | | 10,450 | 17,228 | |
| 150,116 | 150,116 | 10 | Mehran Sugar Mills Limited | | 21,081 | 27,028 | |
| 450 | 11,950 | 10 | Millat Tractors Limited | | 562 | 8,114 | |
| 14,000 | 4,500 | 10 | Mirpurkhas Sugar Mills Limited | | 1,988 | 2,456 | |
| — | 40,000 | 10 | Meezan Bank Limited | | — | 2,200 | |
| — | 161,500 | 10 | Nishat Chunian Power Limited | | — | 9,004 | |
| — | 50,000 | 10 | Nishat Power Limited | | — | 2,813 | |
| — | 29,300 | 10 | Nishat Mills Limited | | — | 4,128 | |
| 20,000 | 20,000 | 10 | Packages Limited | | 11,540 | 13,386 | |
| 5,150 | 19,650 | 10 | Pak Suzuki Motor Company Limited | | 2,357 | 11,376 | |
| — | 46,500 | 10 | Pakistan Oilfields Limited | | — | 18,660 | |
| — | 12,000 | 10 | Pakistan Petroleum Limited | | — | 1,964 | |
| 6 | 67 | 10 | Pakistan Tobacco Company Limited | | 9 | 75 | |
| 6,243,098 | 6,243,098 | 5 | Shabbir Tiles and Ceramics Limited | | 81,722 | 63,555 | |
| — | 82,793 | 10 | Sui Northern Gas Pipelines Limited | | — | 4,150 | |
| 711,503 | 711,503 | 5 | Thal Limited | | 392,109 | 288,621 | |
| 384,000 | 359,000 | 10 | The Hub Power Company Limited | | 42,935 | 42,782 | |
| 48,322 | 48,322 | 10 | TPL Direct Insurance Limited | | 894 | 816 | |
| 43,246 | 43,246 | 10 | TPL Trakker Limited | | 392 | 603 | |
| 800,000 | 800,000 | 10 | TPL Properites | | 8,400 | 8,240 | |
| 19,725 | 11,000 | 10 | The Searle Company Limited | | 7,967 | 9,021 | |
| 77,000 | 57,000 | 10 | United Bank Limited | | 14,643 | 11,330 | |
| | | | | | 873,056 | 836,551 | |
| | | | | | 2,403,065 | 2,025,968 | |



- 4.3** HSM Energy Limited is a wholly owned subsidiary of the Company. The principal activity of the HSM Energy Limited will be to generate and sell electricity to the company and National Grid. Investment in subsidiary includes 1,500 shares in the name of nominee directors of the HSM Energy Limited.
- 4.4** The aggregate cost of the above investments, net of impairment, is Rs.642.13 (2016: Rs.572.28) million.
- 4.5** Unrealised gain of Rs.421.24 (2016: Unrealised gain Rs.266.08) million on the above investments, arising from change in the fair value of these long-term investments during the current year has been recognised directly in other comprehensive income.

| | Note | 2017 (Rupees in thousands) | 2016 (Rupees in thousands) |
|---|-----------|-------------------------------|-------------------------------|
| 5. Long-term loans | | | |
| Secured - considered good | | | |
| Executives | 5.1 & 5.2 | 4,636 | 572 |
| Other Employees | | <u>8,900</u> | <u>9,876</u> |
| | 5.3 | 13,536 | 10,448 |
| Receivable within next twelve months shown under current asset: | | | |
| Executives | 9 | <u>(1,571)</u> | <u>(406)</u> |
| Other Employees | 9 | <u>(5,395)</u> | <u>(5,831)</u> |
| | | <u>(6,966)</u> | <u>(6,237)</u> |
| | | <u>6,570</u> | <u>4,211</u> |

- 5.1** The maximum aggregate amount due from executives at the end of any month during the year was Rs.4.79 (2016: Rs.1.10) million. These are secured against property documents and retirements benefits. These loans are carried at cost due to practicality and materiality of amounts involved.

- 5.2** Movement of loan to executives during the year is as follows:

| | 2017 (Rupees in thousands) | 2016 (Rupees in thousands) |
|--------------------------------------|-------------------------------|-------------------------------|
| Balance at the beginning of the year | 572 | 741 |
| Disbursements | <u>4,888</u> | <u>514</u> |
| | 5,460 | 1,255 |
| Repayments | <u>(824)</u> | <u>(683)</u> |
| Balance at the end of the year | <u>4,636</u> | <u>572</u> |

- 5.3** Long-term loans of Rs.13.54 (2016: Rs.10.45) million, include loans of Rs.0.17 (2016: Rs.0.42) million and Rs.3.76 (2016: Rs.4.78) million to executives and workers respectively which carry no interest. The balance amount of loan carries interest @ 7% (2016: 7%) per annum.



| | Note | 2017 (Rupees in thousands) | 2016 |
|--|------|-------------------------------|----------------|
| 6. Stores and spare parts | | | |
| Stores | | 84,774 | 75,487 |
| Provision for obsolescence and slow moving stores | | (9,500) | (9,500) |
| | | 75,274 | 65,987 |
| Spare parts | | 64,253 | 62,648 |
| Provision for obsolescence and slow moving spare parts | | (19,792) | (19,792) |
| | | 44,461 | 42,856 |
| | | <u>119,735</u> | <u>108,843</u> |
| 7. Stock-in-trade | | | |
| Raw materials | | | |
| Distillery division | | 242,834 | 162,182 |
| Textile division | | 8,572 | 3,337 |
| | | 251,406 | 165,519 |
| Work-in-process | | | |
| Sugar division | | 1,390 | 2,368 |
| Textile division | | 31,588 | 27,949 |
| | | 32,978 | 30,317 |
| Finished goods | | | |
| Sugar division | | 1,102,539 | 67,427 |
| Distillery division | | 267,710 | 128,690 |
| Textile division | | 97 | 352 |
| Trading division | | 2,980 | 3,924 |
| | | 1,373,326 | 200,393 |
| Bagasse stock | | 12,714 | – |
| Fertilizers | | 3,188 | 5,618 |
| | | <u>1,673,612</u> | <u>401,847</u> |
| 8. Trade debts | | | |
| Considered good | | | |
| Export – Secured against export documents | | 117,711 | 38,588 |
| Local – Unsecured | | 136,669 | 25,580 |
| | 8.1 | <u>254,380</u> | <u>64,168</u> |



| | Note | 2017 (Rupees in thousands) | 2016 |
|--|--|-------------------------------|------------------|
| 8.1 The aging of trade debts at September 30, is as follows : | | | |
| Neither past due nor impaired | | 250,265 | 64,168 |
| Past due but not impaired: | | | |
| within 90 days | | 2,420 | — |
| 91 to 180 days | | 1,695 | — |
| | | <u>254,380</u> | <u>64,168</u> |
| 9. Loans and advances - considered good | | | |
| Loans - secured | | | |
| Current maturity of long-term loans | | | |
| Executives | 5 | 1,571 | 406 |
| Other Employees | 5 | 5,395 | 5,831 |
| | | 6,966 | 6,237 |
| Advances - unsecured | | | |
| Suppliers | | 796,466 | 240,049 |
| | | <u>803,432</u> | <u>246,286</u> |
| 10. Trade deposits and short-term prepayments | | | |
| Trade deposits | | 751 | 1,418 |
| Short-term prepayments | | 8,998 | 7,363 |
| | | <u>9,749</u> | <u>8,781</u> |
| 11. Other receivables | | | |
| Considered good | | | |
| Duty drawback and research & development support claim | | 17,112 | 9,140 |
| Dividend receivable | | 3,336 | 8,973 |
| Sales tax refundable / adjustable | | 115,686 | — |
| Others | 11.1 | 15,685 | 3,682 |
| | | <u>151,819</u> | <u>21,795</u> |
| 11.1 | Includes Rs. 15.38 (2016: Rs.Nil) million from HSM Energy Limited - wholly owned subsidiary. | | |
| 12. Cash and bank balances | | | |
| Cash in hand | | 273 | 222 |
| Balances with banks in: | | | |
| Current accounts | | 19,482 | 4,600 |
| Treasury call accounts | 12.1 | 169,451 | 125,454 |
| Term Deposit Receipts | 12.2 | 735,000 | 3,445,000 |
| | 12.3 | 923,933 | 3,575,054 |
| | | <u>924,206</u> | <u>3,575,276</u> |
| 12.1 | Profit rates on Treasury call accounts ranged between 3.75% to 5.50% (2016: 4.00% to 5.50%) per annum. | | |
| 12.2 | Profit rates on Term Deposit Receipts ranged between 5.80% to 6.05% (2016: 5.98% to 7.20%) per annum. | | |
| | Maturity of these Term Deposit Receipts are one month. | | |
| 12.3 | Includes Rs. 895.90 (2016: Rs.2,648.03) million kept with Bank AL Habib Limited - a related party. | | |



| | | | 2017 (Rupees in thousands) | 2016 (Rupees in thousands) |
|--|--|--------------------------|---|-------------------------------|
| 13. Issued, subscribed and paid-up capital | | | | |
| | 2017 Number of shares | 2016 Number of shares | | |
| | 10,136,700 | 10,136,700 | Ordinary shares of Rs. 5 each fully paid in cash | 50,684 |
| | 139,863,300 | 139,863,300 | Ordinary shares of Rs. 5 each issued as bonus shares | 699,316 |
| | <u>150,000,000</u> | <u>150,000,000</u> | <u>750,000</u> | <u>750,000</u> |
| 13.1 | Issued, subscribed and paid-up capital of the Company includes 23,764,498 Ordinary shares of Rs. 5 each (2016: 23,844,498) held by related parties at the end of the year. | | | |
| | | Note | 2017 (Rupees in thousands) | 2016 (Rupees in thousands) |
| 14. Reserves | | | | |
| Capital | | | | |
| Share premium | | | 34,000 | 34,000 |
| Revenue | | | | |
| General | 14.1 | | 3,878,500 | 3,466,000 |
| Unappropriated profit | | | 559,895 | 827,753 |
| Unrealised gain on investments - available for sale | | | 1,760,940 | 1,453,684 |
| | | | <u>6,199,335</u> | <u>5,747,437</u> |
| | | | <u>6,233,335</u> | <u>5,781,437</u> |
| 14.1 | At the beginning of the year | | 3,466,000 | 3,026,000 |
| | Transferred from unappropriated profit | | 412,500 | 440,000 |
| | | | <u>3,878,500</u> | <u>3,466,000</u> |
| 15. Deferred taxation | | | | |
| Deferred tax liability on accelerated tax depreciation allowance on operating fixed assets taxable temporary differences: | | | 203,000 | 111,500 |
| Deferred tax asset on deductible temporary difference: | | | | |
| Provision for obsolescence and slow moving stores & spare parts | | | (7,000) | (7,500) |
| Unabsorbed tax depreciation allowance | | | (92,000) | — |
| Unadjusted tax credit on investment | | | (5,500) | — |
| | | | <u>(104,500)</u> | <u>(7,500)</u> |
| | | | <u>98,500</u> | <u>104,000</u> |
| 16. Trade and other payables | | | | |
| Creditors | | | 1,043,251 | 1,283,452 |
| Accrued liabilities | | | 201,888 | 180,255 |
| Sales-tax / Federal excise duty | | | — | 42,922 |
| Workers' Profit Participation Fund (WPPF) | 16.1 | | 26,474 | 51,983 |
| Workers' Welfare Fund | | | 37,141 | 31,561 |
| Income-tax deducted at source | | | 617 | 230 |
| Unclaimed dividends | | | 59,483 | 50,993 |
| | | | <u>1,368,854</u> | <u>1,641,396</u> |



| | Note | 2017 (Rupees in thousands) | 2016 |
|---|------|-------------------------------|---------------|
| 16.1 Workers' Profit Participation Fund (WPPF) | | | |
| Balance at the beginning of the year | | 51,983 | 51,846 |
| Interest on funds utilized in the Company's business | | 1,094 | 1,132 |
| | | <u>53,077</u> | <u>52,978</u> |
| Amount paid to the WPPF | | (53,077) | (52,978) |
| | | <u>-</u> | <u>-</u> |
| Allocation for the year | 22 | 26,474 | 51,983 |
| Balance at the end of the year | | <u>26,474</u> | <u>51,983</u> |

17. Contingencies and commitments

- 17.1** On May 22, 2015 the Government of Pakistan promulgated Gas Infrastructure Development (GID) Cess Act, 2015 and levied GID Cess on gas bills at the rate of Rs.100 / MMBTU on all industrial consumers. The GID Cess Act, 2015 was made applicable with immediate effect superseding the GID Cess Act, 2011 and GID Cess Ordinance, 2014.

The Company challenged the vires of GID Cess Act, 2015 before the Honourable High Court of Sindh. On July 24, 2015 the Honourable High Court of Sindh passed an order restraining the SSGC from demanding and collecting GID Cess as levied by the GID Cess Act, 2015. On October 26, 2016, the case was decided by the Honourable High Court of Sindh in favour of the Company. The Government has filed an appeal before the Honourable High Court of Sindh, where the Company was not made party to such litigation. Currently, GID Cess is not being charged to the Company by SSGC.

The Financial exposure of the Company upto September 30, 2017 is Rs.35.82 (2016: 22.75) million. However, in view of the advice of legal counsel no provision has been made in these financial statements.

- 17.2** The Government of Sindh vide notification dated July 8, 2014 levied a fee of Rs.0.50 / litre for storage of rectified spirit in bonded warehouse at Terminal Kaemari, Karachi. The Company disputed the above levy and filed constitutional petition before the Honourable High Court of Sindh, challenging the above fee. On July 23, 2014, the Honourable High Court of Sindh granted stay and suspended the operation of the above notification. The case was lastly fixed for hearing on March 20, 2015 and was not taken up for hearing. The financial exposure as at September 30, 2017 is Rs.65.71 million. In view of the advice of legal counsel, the Company is confident of a favourable outcome of the case and accordingly no provision has been made in these unconsolidated financial statements.

- 17.3** Pursuant to the decision of ECC on January 10, 2013, the FBR vide its SRO No. 77(1)/2013 dated February 7, 2013, allowed benefit to sugar exporters by reducing FED rate from 8.0% to 0.5% on local sales, equivalent to quantity exported by the mills. The Company availed the benefit and claimed Rs.56.56 million on account of reduced rate of FED.

Against the aforementioned claim, FBR disallowed an amount of Rs.7.0 million and also levied default surcharge of Rs.0.3 million. The disallowances was on the basis that the benefit of claim accrues and arises from February 7, 2013, the date of SRO No: 77(1) /2013 and not from January 10, 2013, the date of ECC meeting wherein the benefit was approved by ECC. The Company maintains that the sugar mills are entitled to avail the benefit of reduced rate of FED on sugar exported against the export quota allotted by ECC in its meeting held on January 10, 2013. Accordingly, the Company filed a suit before Honourable High Court of Sindh and the operations of the said order were suspended by the Honourable Court vide its order dated April 23, 2014. The case was lastly fixed for hearing on December 4, 2014 and was adjourned as date in office. In view of the advice of legal counsel, the company is confident of a favourable outcome and accordingly no provision has been made in these unconsolidated financial statements.



- 17.4** During the year 2009-10 the Company alongwith other sugar mills filed a Constitutional Petition before the Honourable High Court of Sindh against Pakistan Standards and Quality Control Authority - PSQCA challenging the notifications issued in respect of registration of the Standard Mark for refined sugar manufactured and sold by the Company and levy of marking fee at the rate of 0.1% of ex-factory price of sugar sold with effect from January 1, 2009.

On December 4, 2012 the Honourable High Court of Sindh decided the case in favour of the Company. Against the above order, PSQCA filed an appeal before the Honourable Supreme Court of Pakistan. On November 25, 2013 the Honourable Supreme Court of Pakistan passed an interim order against PSQCA restraining them from demanding any registration of standard marks / licensing fee from the sugar mills till further order and the case was adjourned to date in office.

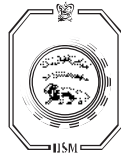
According to the advice of legal counsel, the demand raised is without any lawful authority and is in violation of the Constitution, hence, no provision is made in this regard.

- 17.5** The Company has provided counter guarantees to Bank AL Habib Limited, a related party, amounting to Rs. 250.00 (2016: Rs. 250.00) million against agriculture finance facilities to the growers supplying sugarcane to the mills and counter guarantees to other banks amounting to Rs.1,691.76 (2016: 382.18) million against guarantees issued by banks in favour of third parties on behalf of the Company. These guarantees are secured by way of registered charge against hypothecation of stores and spares, stock-in-trade, assignment of trade debts and other receivables.
- 17.6** Commitments for capital expenditure amounting to Rs.65.20 (2016: 330.726) million.
- 17.7** Rentals under operating lease agreements in respect of vehicles, payable over the following next four years, are as follows:

| | 2017 | 2016 |
|--------------------------|-----------------------|---------------|
| | (Rupees in thousands) | |
| Year ending September 30 | | |
| 2017 | — | 11,895 |
| 2018 | 13,709 | 9,243 |
| 2019 | 10,306 | 5,840 |
| 2020 | 6,461 | 1,995 |
| 2021 | 2,177 | — |
| | <u>32,653</u> | <u>28,973</u> |

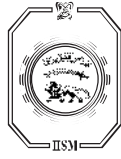
18. Segment operating results and related information

(Rupees in thousands)



| Note | Sugar Division | | Distillery Division | | Textile Division | | Trading Division | | Total | |
|--|----------------|-----------|---------------------|-----------|------------------|---------|------------------|---------|-----------|-----------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| Net sales and services | | | | | | | | | | |
| Local sales | 3,561,722 | 5,629,481 | 565,210 | 523,535 | 4,176 | 3,560 | 655,910 | 622,462 | 4,807,018 | 6,779,038 |
| Less: Sales tax / Federal excise duty | 276,988 | 409,748 | 80,293 | 73,242 | 273 | 233 | 67,100 | 46,108 | 424,654 | 529,331 |
| | 3,304,734 | 5,219,733 | 484,917 | 450,293 | 3,903 | 3,327 | 588,810 | 576,354 | 4,382,364 | 6,249,707 |
| Export sales | 296,563 | - | 1,985,933 | 2,011,986 | 268,399 | 296,141 | 256,481 | - | 2,807,376 | 2,308,127 |
| Less: Export duty, freight and commission | - | - | 3,094 | 25,679 | 14,814 | 15,484 | 38,554 | - | 56,462 | 41,163 |
| | 296,563 | - | 1,982,839 | 1,986,307 | 253,585 | 280,657 | 217,927 | - | 2,750,914 | 2,266,964 |
| Net sales | 3,601,297 | 5,219,733 | 2,467,756 | 2,436,600 | 257,488 | 283,984 | 806,737 | 576,354 | 7,133,278 | 8,516,671 |
| Services | | | | | | | | | | |
| Terminal Storage income - net | - | - | 1,652 | 423 | - | - | - | - | 1,652 | 423 |
| | 3,601,297 | 5,219,733 | 2,469,408 | 2,437,023 | 257,488 | 283,984 | 806,737 | 576,354 | 7,134,930 | 8,517,094 |
| Less: Cost of sales | 3,521,210 | 4,736,414 | 1,982,261 | 1,983,220 | 243,449 | 257,926 | 797,870 | 522,150 | 6,544,790 | 7,499,710 |
| Gross profit | 80,087 | 483,319 | 487,147 | 453,803 | 14,039 | 26,058 | 8,867 | 54,204 | 590,140 | 1,017,384 |
| Selling and distribution expenses | 47,655 | 32,813 | 114,942 | 108,676 | 11,052 | 11,365 | 1,791 | 593 | 175,440 | 153,447 |
| Administrative expenses | 143,396 | 132,149 | 9,626 | 8,920 | 4,225 | 4,733 | 517 | 372 | 157,764 | 146,174 |
| | 191,051 | 164,962 | 124,568 | 117,596 | 15,277 | 16,098 | 2,308 | 965 | 333,204 | 299,621 |
| Profit / (loss) before other operating expenses and other income | (110,964) | 318,357 | 362,579 | 336,207 | (1,238) | 9,960 | 6,559 | 53,239 | 256,936 | 717,763 |
| Other operating expenses | 22 | | | | | | | | (32,054) | (54,350) |
| Other income | 23 | | | | | | | | 246,099 | 253,120 |
| Operating profit | | | | | | | | | 470,981 | 916,533 |

- Sugar division is engaged in manufacturing of refined sugar.
- Distillery division is engaged in manufacturing of ethanol, liquified carbon dioxide (CO₂) and providing bulk storage facilities.
- Textile division is engaged in manufacturing of household textiles.
- Trading division is engaged in trading of commodities viz sugar / molasses as and when opportunity occurs.



(Rupees in thousands)

18.1 Services

| | Sugar Division | | Distillery Division | | Textile Division | | Trading Division | | Total | |
|--|----------------|------|---------------------|-------|------------------|------|------------------|------|-------|-------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| Terminal storage income - net | - | - | 3,836 | 2,454 | - | - | - | - | 3,836 | 2,454 |
| Less: Terminal expenses | | | | | | | | | | |
| Salaries, wages and other benefits - note 18.2 | - | - | 793 | 893 | - | - | - | - | 793 | 893 |
| Repairs and maintenance | - | - | 321 | 266 | - | - | - | - | 321 | 266 |
| Water, electricity and gas | - | - | 141 | 130 | - | - | - | - | 141 | 130 |
| Rent, rates and taxes | - | - | 419 | 426 | - | - | - | - | 419 | 426 |
| Depreciation - note 3.2 | - | - | 353 | 150 | - | - | - | - | 353 | 150 |
| Travelling and vehicle running expenses | - | - | 47 | 42 | - | - | - | - | 47 | 42 |
| Insurance | - | - | 12 | 37 | - | - | - | - | 12 | 37 |
| Other expenses | - | - | 98 | 87 | - | - | - | - | 98 | 87 |
| | - | - | 2,184 | 2,031 | - | - | - | - | 2,184 | 2,031 |
| | - | - | 1,652 | 423 | - | - | - | - | 1,652 | 423 |

18.2 Salaries, wages and other benefits include a sum of Rs. 0.06 (2016: Rs. 0.06) million in respect of staff retirement benefits.



2017
2016
(Rupees in thousands)

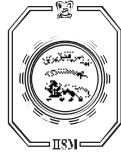
18.3 Geographical Information of customers

Revenues from customers (Country wise)

| | | |
|----------------|------------------|------------------|
| Pakistan | 4,327,552 | 6,208,967 |
| Korea | 576,400 | 24,548 |
| UAE | 581,561 | 623,949 |
| United kingdom | 162,123 | 319,241 |
| Malaysia | 75,992 | 58,875 |
| Singapore | 19,802 | 20,369 |
| Japan | — | 316,392 |
| Saudi Arabia | — | 164,547 |
| Switzerland | — | 608,891 |
| Malta | — | 3,976 |
| South Africa | 84,245 | 84,628 |
| Turkey | 138,316 | — |
| Taiwan | 92,373 | — |
| Thailand | 10,709 | — |
| Srilanka | 16,704 | — |
| India | 32,884 | — |
| Philiphine | 215,499 | — |
| Bangkok | 18,825 | — |
| Italy | 67,757 | — |
| Netherland | 395,593 | — |
| France | — | 26,051 |
| Myanmar | 296,563 | — |
| Holland | 22,032 | 56,660 |
| | <u>7,134,930</u> | <u>8,517,094</u> |

The revenue information above is based on the location of customers

18.4 Of the Company's total revenue, one customer accounts for more than 10%.



(Rupees in thousands)

| | Sugar Division | | Distillery Division | | Textile Division | | Trading Division | | Total | |
|--|----------------|-----------|---------------------|-----------|------------------|----------|------------------|---------|-------------|-----------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| Cost of sales | | | | | | | | | | |
| Opening stock of raw material | - | - | 162,182 | 216,590 | 3,337 | 13,783 | - | - | 165,519 | 230,373 |
| Purchases / Transfers | 4,149,366 | 3,969,730 | 1,756,665 | 1,450,316 | 178,041 | 144,721 | - | - | 6,084,072 | 5,564,767 |
| Closing stock of raw material | 4,149,366 | 3,969,730 | 1,918,847 | 1,666,906 | 181,378 | 158,504 | - | - | 6,249,591 | 5,795,140 |
| | - | - | (242,834) | (162,182) | (8,572) | (3,337) | - | - | (251,406) | (165,519) |
| Raw material consumed | 4,149,366 | 3,969,730 | 1,676,013 | 1,504,724 | 172,806 | 155,167 | - | - | 5,998,185 | 5,629,621 |
| Salaries, wages and other benefits - note 19.1 | | | | | | | | | | |
| Research and development expenses | 277,316 | 280,099 | 66,414 | 62,990 | 12,281 | 12,612 | - | - | 356,011 | 355,701 |
| Process chemicals | 1,488 | 2,744 | - | - | - | - | - | - | 1,488 | 2,744 |
| Packing material | 42,076 | 43,261 | 39,646 | 45,740 | - | - | - | - | 81,722 | 89,001 |
| Dyeing, weaving and other charges | 41,148 | 47,343 | - | - | 11,514 | 10,915 | - | - | 52,662 | 58,258 |
| Stores and spare parts consumed | - | - | - | - | 36,071 | 40,473 | - | - | 36,071 | 40,473 |
| Rent, rates, taxes and lease rentals | 69,522 | 73,990 | 34,869 | 28,038 | - | - | - | - | 104,391 | 102,028 |
| Water, fuel and power | 7,115 | 12,953 | 7,660 | 6,839 | 1,132 | 780 | - | - | 15,907 | 20,572 |
| Repairs and maintenance | 48,999 | 51,367 | 142,977 | 196,602 | 18,244 | 18,947 | - | - | 210,220 | 266,916 |
| Legal and professional charges | 95,807 | 156,157 | 68,521 | 65,085 | 2,218 | 1,836 | - | - | 166,546 | 223,078 |
| Insurance | 1,680 | 2,146 | - | - | - | - | - | - | 1,680 | 2,146 |
| Postage, telephone and stationery | 9,889 | 6,465 | 7,151 | 7,223 | 528 | 643 | - | - | 17,568 | 14,331 |
| Depreciation / amortization - note 3.2 | 3,294 | 3,357 | - | - | - | - | - | - | 3,294 | 3,357 |
| Other manufacturing expenses | 113,522 | 70,238 | 70,466 | 72,785 | 6,018 | 6,675 | - | - | 190,006 | 149,698 |
| Duty drawback / Rebate | 20,412 | 27,708 | 7,564 | 6,434 | 166 | 215 | - | - | 28,142 | 34,357 |
| Bagasse transferred to distillery division | - | - | - | - | (14,725) | (3,591) | - | - | (14,725) | (3,591) |
| Molasses transferred to distillery division | (10,787) | (19,366) | - | - | - | - | - | - | (10,787) | (19,366) |
| | (315,503) | (247,534) | - | - | - | - | - | - | (315,503) | (247,534) |
| Manufacturing cost | 405,978 | 510,928 | 445,268 | 491,736 | 73,447 | 89,505 | - | - | 924,693 | 1,092,169 |
| Opening stock of work-in-process | 4,555,344 | 4,480,658 | 2,121,281 | 1,996,460 | 246,253 | 244,672 | - | - | 6,922,878 | 6,721,790 |
| Closing stock of work-in-process | 2,368 | 940 | - | - | 27,949 | 41,240 | - | - | 30,317 | 42,180 |
| | (1,390) | (2,368) | - | - | (31,588) | (27,949) | - | - | (32,978) | (30,317) |
| Cost of goods manufactured | 978 | (1,428) | - | - | (3,639) | 13,291 | - | - | (2,661) | 11,863 |
| Opening stock of finished goods | 4,556,322 | 4,479,230 | 2,121,281 | 1,996,460 | 242,614 | 257,963 | - | - | 6,920,217 | 6,733,653 |
| Purchases | 67,427 | 324,611 | 128,690 | 115,450 | 352 | 315 | 3,924 | 3,924 | 200,393 | 444,300 |
| Closing stock of finished goods | - | - | - | - | 590 | - | 522,150 | 522,150 | 797,506 | 522,150 |
| | (1,102,539) | (67,427) | (267,710) | (128,690) | (97) | (352) | (3,924) | (3,924) | (1,373,326) | (200,393) |
| | (1,035,112) | 257,184 | (139,020) | (13,240) | 835 | (37) | 797,870 | 522,150 | (375,427) | 766,057 |
| | 3,521,210 | 4,736,414 | 1,982,261 | 1,983,220 | 243,449 | 257,926 | 797,870 | 522,150 | 6,544,790 | 7,499,710 |

19.1 Salaries, wages and other benefits include a sum of Rs. 9.2 (2016: Rs. 8.9) million in respect of staff retirement benefits.



(Rupees in thousands)

| | Sugar Division | | Distillery Division | | Textile Division | | Trading Division | | Total |
|--|----------------|--------|---------------------|---------|------------------|--------|------------------|------|---------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | |
| 20. Selling and distribution expenses | | | | | | | | | |
| Salaries, wages and other benefits - note 20.1 | 7,215 | 7,096 | 3,059 | 3,132 | 4,209 | 4,897 | - | - | 15,125 |
| Insurance | 3,977 | 3,700 | 1,475 | 1,257 | - | - | - | - | 4,957 |
| Rent, rates, taxes and lease rentals | 986 | 1,129 | 1,111 | 959 | - | - | - | - | 2,088 |
| Transport, freight, handling and forwarding expenses | 35,477 | 20,888 | 106,715 | 100,787 | 4,040 | 4,884 | 1,791 | 593 | 127,152 |
| Other expenses | - | - | 2,582 | 2,541 | 2,803 | 1,584 | - | - | 4,125 |
| | 47,655 | 32,813 | 114,942 | 108,676 | 11,052 | 11,365 | 1,791 | 593 | 153,447 |

20.1 Salaries, wages and other benefits include a sum of Rs. 0.78 (2016: Rs. 0.74) million in respect of staff retirement benefits.

21. Administrative expenses

| | | | | | | | | | | |
|--|---------|---------|-------|-------|-------|-------|-----|-----|---------|---------|
| Salaries, wages and other benefits - note 21.1 | 78,888 | 74,059 | 3,059 | 3,043 | 3,260 | 3,646 | 212 | 200 | 85,419 | 80,948 |
| Insurance | 1,460 | 1,541 | 134 | 86 | - | - | - | - | 1,594 | 1,627 |
| Repairs and maintenance | 1,899 | 1,451 | 611 | 586 | 161 | 165 | - | - | 2,671 | 2,202 |
| Postage, telephone and stationery | 4,115 | 3,266 | 503 | 394 | 100 | 136 | - | - | 4,718 | 3,796 |
| Travelling and vehicle running expenses | 14,771 | 14,281 | 303 | 328 | - | - | - | - | 15,074 | 14,609 |
| Rent, rates, taxes and lease rentals | 8,076 | 7,592 | 1,343 | 1,250 | - | - | - | - | 9,419 | 8,842 |
| Water, electricity and gas | 3,161 | 2,976 | 362 | 285 | 25 | 44 | - | - | 3,538 | 3,305 |
| Fees, subscription and periodicals | 2,355 | 2,005 | 19 | 20 | 22 | 25 | - | - | 2,396 | 2,050 |
| Legal and professional charges | 1,077 | 1,903 | 2,020 | 2,000 | - | - | - | - | 3,097 | 3,903 |
| Directors' meeting fee | 575 | 505 | - | - | - | - | - | - | 575 | 505 |
| Depreciation - note 3.2 | 1,817 | 1,554 | 156 | 133 | 154 | 188 | - | - | 2,127 | 1,875 |
| Auditors' remuneration - note 21.2 | 1,296 | 1,595 | 895 | 635 | 95 | 70 | 294 | 153 | 2,580 | 2,453 |
| Other expenses - note 21.3 | 23,906 | 19,421 | 231 | 160 | 408 | 459 | 11 | 19 | 24,556 | 20,059 |
| | 143,396 | 132,149 | 9,626 | 8,920 | 4,225 | 4,733 | 517 | 372 | 157,764 | 146,174 |

21.1 Salaries, wages and other benefits include a sum of Rs. 3.20 (2016: Rs. 2.80) million in respect of staff retirement benefits.

21.2 Auditors' remuneration

| | | | | | | | | | | |
|------------------------|-------|-------|-----|-----|----|----|-----|-----|-------|-------|
| Statutory audit fee | 770 | 780 | 530 | 365 | 55 | 40 | 175 | 85 | 1,530 | 1,270 |
| Half yearly review fee | 176 | 195 | 120 | 90 | 15 | 10 | 40 | 23 | 351 | 318 |
| Cost audit fee | - | 225 | - | - | - | - | - | - | - | 225 |
| Tax / other services | 265 | 280 | 185 | 130 | 20 | 15 | 60 | 34 | 530 | 459 |
| Out of pocket expenses | 85 | 115 | 60 | 50 | 5 | 5 | 19 | 11 | 169 | 181 |
| | 1,296 | 1,595 | 895 | 635 | 95 | 70 | 294 | 153 | 2,580 | 2,453 |



21.3 Sugar division's other expenses include donation of Rs.16.2 (2016: Rs. 13.0) million as per details below:

| Name of Institution | 2017 | | 2016 | |
|--------------------------------------|-----------------------|--|-----------------------|--|
| | (Rupees in thousands) | | (Rupees in thousands) | |
| Al-Sayyeda Benevolent Trust | 910 | | 910 | |
| Habib Education Trust | 840 | | 840 | |
| Rehmat Bai Widows & Orphanage Trust | 500 | | 500 | |
| Habib Medical Trust | 840 | | 840 | |
| Habib Poor Fund | 910 | | 910 | |
| Family Education Services Foundation | 12,000 | | 8,400 | |
| Markaz-e-Ummeed | 200 | | 600 | |
| | <u>16,200</u> | | <u>13,000</u> | |

None of the Directors or their spouses had any interest in the above donee's fund, except for Habib Education Trust, Karachi, where Mr. Imran A. Habib, Director (resigned on July 4, 2017) of the Company was a Trustee.

21.4 Information on assets, liabilities and capital expenditure by segment is as follows:

(Rupees in thousands)

| | Sugar Division | | Distillery Division | | Textile Division | | Trading Division | | Total | |
|-----------------------------------|----------------|-----------|---------------------|---------|------------------|---------|------------------|------------------|-----------|-----------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| 21.4.1 Segment assets | | | | | | | | | | |
| Unallocated assets | 3,445,550 | 1,520,520 | 1,420,128 | 995,795 | 297,035 | 278,915 | 365,915 | 193,467 | 5,528,628 | 2,988,697 |
| | | | | | | | | | 3,613,981 | 5,635,374 |
| | | | | | | | <u>9,142,609</u> | <u>8,624,071</u> | | |
| 21.4.2 Segment liabilities | | | | | | | | | | |
| Unallocated liabilities | 1,533,893 | 1,436,716 | 132,583 | 149,255 | 59,046 | 44,335 | 121,314 | 213,584 | 1,846,836 | 1,843,890 |
| | | | | | | | | | 312,438 | 248,744 |
| | | | | | | | <u>2,159,274</u> | <u>2,092,634</u> | | |
| 21.4.3 Capital expenditure | | | | | | | | | | |
| | 599,081 | 735,096 | 132,388 | 34,531 | - | 1,028 | - | - | 731,469 | 770,655 |



| | Note | 2017 (Rupees in thousands) | 2016 (Rupees in thousands) |
|--|-------------|-------------------------------|-------------------------------|
| 22. Other operating expenses | | | |
| Workers' Profit Participation Fund | 16.1 | 26,474 | 51,983 |
| Workers' Welfare Fund | 22.1 | 5,580 | 2,367 |
| | | <u>32,054</u> | <u>54,350</u> |
| 22.1 Workers' Welfare Fund | | | |
| Current year | | 5,580 | 16,715 |
| Reversal of prior year - Financial Year 2014 | | — | (14,348) |
| | | <u>5,580</u> | <u>2,367</u> |
| 23. Other income | | | |
| Income from financial assets | | | |
| Profit on redemption / sale of investments | 23.1 | 113,981 | 111,615 |
| Dividend income | 23.2 | 120,629 | 125,290 |
| | | <u>234,610</u> | <u>236,905</u> |
| Income from non financial assets | | | |
| Gain on disposal of fixed assets | | 3,851 | 2,500 |
| Agricultural income | | 2,245 | 5,747 |
| Sale of Electricity | | — | 680 |
| Scrap sale | | 3,241 | 5,254 |
| Exchange gain - net | | 2,152 | 2,034 |
| | | <u>11,489</u> | <u>16,215</u> |
| | | <u>246,099</u> | <u>253,120</u> |
| 23.1 Profit on redemption of units includes profit of the following funds managed by Habib Asset Management Limited, a related party. | | | |
| | | 2017 (Rupees in thousands) | 2016 (Rupees in thousands) |
| First Habib Income Fund | | — | 3,648 |
| First Habib Islamic Income Fund | | 35 | — |
| | | <u>35</u> | <u>3,648</u> |
| 23.2 Dividend income includes dividend received from the following related parties: | | | |
| | Note | 2017 (Rupees in thousands) | 2016 (Rupees in thousands) |
| Bank AL Habib Limited | | 84,478 | 84,478 |
| Habib Insurance Company Limited | | 9,387 | 9,387 |
| | | <u>93,865</u> | <u>93,865</u> |
| 24. Finance income - net | | | |
| Profit on treasury call accounts | 12.1 | 10,733 | 13,556 |
| Profit on term deposits receipts | 12.2 | 77,710 | 102,820 |
| Interest on loan to employees | | 475 | 279 |
| | | <u>88,918</u> | <u>116,655</u> |
| Less: Mark-up / interest on: | | | |
| Short-term borrowings | 24.1 & 24.2 | (46,433) | (46,170) |
| Workers' Profit Participation Fund | | (1,094) | (1,132) |
| Bank charges | | (14,955) | (14,924) |
| | | <u>(62,482)</u> | <u>(62,226)</u> |
| | | <u>26,436</u> | <u>54,429</u> |



24.1 The Financial facilities from various commercial banks amounted to Rs.5,313 (2016: Rs.5,313) million.

24.2 These facilities are secured by way of registered charge against hypothecation of stock-in-trade, stores and spares, assignment of trade debts and other receivables. The rate of mark-up during the year was 2.25% to 7.54% (2016: 4.30% to 6.85%) per annum.

| | Note | 2017 (Rupees in thousands) | 2016 |
|---|------|-------------------------------|-----------|
| 25. Taxation | | | |
| Income tax - current | | — | 167,000 |
| - prior years | | (54,500) | (38,000) |
| | | (54,500) | 129,000 |
| Deferred tax | | (5,500) | 17,000 |
| | 25.1 | (60,000) | 146,000 |
| 25.1 Reconciliation of tax (income) / charge for the year | | | |
| Accounting profit | | 497,417 | 970,962 |
| Corporate tax rate | | 30% | 31% |
| Tax on accounting profit at applicable rate | | 149,225 | 300,999 |
| Tax effect of timing differences | | 3,839 | (6,395) |
| Tax effect of lower tax rates on export and certain income | | (132,065) | (64,721) |
| Tax effect of income exempt from tax | | (673) | (1,782) |
| Tax effect of tax credit | | (107,000) | (38,719) |
| Tax effect of expenses that are inadmissible in determining taxable income | | 81,174 | (5,382) |
| Adjustment relating to prior years | | (54,500) | (38,000) |
| | | (209,225) | (154,999) |
| | | (60,000) | 146,000 |

25.2 The income tax return for the Tax year 2017 (financial year ended September 30, 2016) has been filed.



| | 2017 | 2016 |
|--|-----------------------|-------------|
| | (Rupees in thousands) | |
| 26. Earnings per share - Basic and diluted | | |
| Profit after taxation | 557,417 | 824,962 |
| | Number of shares | |
| Number of ordinary shares of Rs. 5 each | 150,000,000 | 150,000,000 |
| Earnings per share - Basic and diluted (Rupees) | 3.72 | 5.50 |
| 27. Cash (used in) / generated from operations | | |
| Profit before taxation | 497,417 | 970,962 |
| Adjustment for non-cash charges and other items | | |
| Depreciation / amortization | 192,486 | 151,723 |
| Gain on disposal of fixed assets | (3,851) | (2,500) |
| Profit on redemption / sale of investments | (113,981) | (111,615) |
| Finance income - net | (26,436) | (54,429) |
| Dividend income | (120,629) | (125,290) |
| | (72,411) | (142,111) |
| Working capital changes - note 27.1 | (2,062,058) | 691,357 |
| | (1,637,052) | 1,520,208 |
| 27.1 Working capital changes | | |
| (Increase) / Decrease in current assets | | |
| Stores and spare parts | (10,892) | 4,740 |
| Stock-in-trade | (1,271,765) | 317,294 |
| Trade debts | (190,212) | 327,311 |
| Loans and advances | (557,146) | 17 |
| Trade deposits and short-term prepayments | (968) | (1,166) |
| Other receivables | (135,661) | 2,384 |
| | (2,166,644) | 650,580 |
| Increase / (decrease) in current liabilities | | |
| Trade and other payables | (281,307) | (18,193) |
| Advance from customers | 385,893 | 58,970 |
| | 104,586 | 40,777 |
| Net changes in working capital | (2,062,058) | 691,357 |



28. Remuneration of Chief Executive, Directors and Executives

| | 2017 | | | | 2016 | | | |
|-------------------------|-------------------------|----------------|-----------------|----------------|-------------------------|----------------|-----------------|----------------|
| | Chief Execu- tive | Direc- tors | Execu- tives | Total | Chief Execu- tive | Direc- tors | Execu- tives | Total |
| | (Rupees in thousands) | | | | | | | |
| Managerial remuneration | 11,200 | 8,660 | 92,937 | 112,797 | 8,208 | 11,340 | 81,981 | 101,529 |
| Perquisites | | | | | | | | |
| Telephone | 42 | 27 | 616 | 685 | 31 | 75 | 522 | 628 |
| Bonus | – | – | 9,818 | 9,818 | – | – | 13,704 | 13,704 |
| Medical | 252 | 178 | 3,036 | 3,466 | 18 | 302 | 3,286 | 3,606 |
| Utilities | – | 541 | – | 541 | – | 627 | – | 627 |
| Entertainment | – | 462 | – | 462 | – | 416 | – | 416 |
| Retirement benefits | 802 | 641 | 7,290 | 8,733 | 599 | 856 | 6,602 | 8,057 |
| | <u>12,296</u> | <u>10,509</u> | <u>113,697</u> | <u>136,502</u> | <u>8,856</u> | <u>13,616</u> | <u>106,095</u> | <u>128,567</u> |
| Number of persons | <u>1</u> | <u>2</u> | <u>52</u> | <u>55</u> | <u>1</u> | <u>2</u> | <u>47</u> | <u>50</u> |

28.1 Chief Executive, Directors and certain Executives are also provided with the Company maintained cars.

28.2 Aggregate amount charged in these unconsolidated financial statements in respect of directors' meeting fee paid to five Non-Executive Directors of Rs.0.57 (2016: Rs. 0.51) million for five Directors.

28.3 On August 5, 2017 Mr. Munawar Ali Habib was co-opted as Director in place of Mr. Imran A. Habib who has resigned on July 4, 2017. Accordingly, remuneration of Mr. Munawar Ali Habib is shown under the heads of Directors and Executives for the relevant periods.

29. Financial Risk Management Objectives and Policies

The main risks arising from the Company's financial instruments are credit risk, interest risk, liquidity risk, foreign currency risk, equity price risk and capital risk. The Board of Directors reviews and decides policies for managing each of these risks which are summarised below.

29.1 Credit risk

Credit risk is the risk which arises with the possibility that one party to a financial instrument will fail to discharge its obligation and cause the other party to incur a financial loss. The Company attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counter parties and continually assessing the credit worthiness of counter parties.

Concentrations of credit risk arise when a number of counter parties are engaged in similar business activities or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Company's performance to developments affecting a particular industry.

The Company is exposed to credit risk on loans, advances, deposits, trade debts, other receivables and bank balances and profit accrued thereon. The Company seeks to minimize the credit risk exposure through having exposures only to customers considered credit worthy and obtaining securities where applicable. The maximum exposure to credit risk at the reporting date is as follows:



| | 2017 (Rupees in thousands) | 2016 |
|---------------------------------|-------------------------------|------------------|
| Long-term loans | 6,570 | 4,211 |
| Long-term deposits | 4,028 | 3,928 |
| Trade debts | 254,380 | 64,168 |
| Loans and advances | 803,432 | 246,286 |
| Trade deposits | 751 | 1,418 |
| Profit accrued on bank deposits | 1,551 | 1,083 |
| Other receivables | 151,819 | 21,795 |
| Bank balances | 923,933 | 3,575,054 |
| | <u>2,146,464</u> | <u>3,917,943</u> |

Quality of financial assets

The credit quality of financial assets that are neither past due nor impaired can be assessed by reference to external credit ratings or the historical information about counter party default rates as shown below:

| | 2017 (Rupees in thousands) | 2016 |
|--|-------------------------------|------------------|
| 29.1.1 Trade debts | | |
| Customers with no defaults in the past one year | 250,265 | 64,168 |
| Customers with some defaults in past one year which have been fully recovered | 4,115 | — |
| Customers with default in past one year which have not yet been recovered | — | — |
| | <u>254,380</u> | <u>64,168</u> |
| 29.1.2 Bank Balances | | |
| A1+ | 922,270 | 3,573,671 |
| A2 | 1,663 | 1,383 |
| | <u>923,933</u> | <u>3,575,054</u> |

29.2 Interest rate risk

This represents the risk that the fair value or future cash flows of financial instrument will fluctuate because of changes in market interest rates.

At balance sheet date, the bank balances of Rs.904.45 (2016: Rs.3,570.45) million are subject to interest rate risk. Applicable interest rates have been indicated in Note 12 to these unconsolidated financial statements. Company's profit after tax for the year would have been Rs. 6.33 (2016: Rs.24.360) million higher / lower if interest rates have been 1% higher / lower while holding all other variables constant.



29.3 Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due.

| Year ended September 30, 2017 | On demand | Less than 3 months | 3 to 12 months | 1 to 5 years | > 5 years | Total |
|----------------------------------|--------------|-----------------------|-------------------|-----------------|-----------|-----------|
| (Rupees in thousands) | | | | | | |
| Trade and other payables | – | 409,376 | 959,478 | – | – | 1,368,854 |
| Advance from customers | – | 691,920 | – | – | – | 691,920 |
| | – | 1,101,296 | 959,478 | – | – | 2,060,774 |
| | | | | | | |
| Year ended September 30, 2016 | On demand | Less than 3 months | 3 to 12 months | 1 to 5 years | > 5 years | Total |
| (Rupees in thousands) | | | | | | |
| Trade and other payables | – | 520,358 | 1,121,038 | – | – | 1,641,396 |
| Advance from customers | – | 306,027 | – | – | – | 306,027 |
| | – | 826,385 | 1,121,038 | – | – | 1,947,423 |

29.4 Foreign currency risk

Foreign currency risk is the risk that the value of financial assets or a financial liability will fluctuate due to change in foreign exchange rates. It arises mainly where receivables and payables exist due to transactions in foreign currency. The Company's exposure to foreign currency risk is as follows:

| | | 2017 (Respective Currency) | 2016 (Respective Currency) |
|------------------------|----|-------------------------------|-------------------------------|
| Trade debts | \$ | 1,095,175 | 292,404 |
| " | £ | 16,361 | 34,442 |
| Advance from customers | \$ | 170,595 | 361,191 |
| " | £ | – | 8,619 |

The following significant exchange rates have been applied at the reporting dates:

| | | | |
|----------------|------------|--------|--------|
| Exchange rates | buying \$ | 105.37 | 104.61 |
| | selling \$ | 105.57 | 104.81 |
| | buying £ | 141.35 | 135.64 |
| | selling £ | 141.62 | 135.90 |

The foreign currency exposure is partly covered as the outstanding balance at the year end is determined in respective currency which is converted into rupees at the exchange rate prevailing at the balance sheet date.



Sensitivity analysis:

The following table demonstrates the sensitivity of the Company's profit before tax and the Company's equity to a reasonably possible change in the foreign currency exchange rate, with all other variables held constant.

| | Change in Foreign Currency rate (%) | Effect on profit (Rupees in thousands) | Effect on equity |
|--------------------|---|--|---------------------|
| September 30, 2017 | +10 | 9,970 | 9,852 |
| | -10 | (9,970) | (9,852) |
| September 30, 2016 | +10 | (377) | (412) |
| | -10 | 377 | 412 |

29.5 Equity price risk

The Company's investments are susceptible to market price risk arising from uncertainties about future values of investment securities. The Company manages the equity price risk through diversification and placing limits on individual and total investments. Reports on the investment portfolio are submitted to the Company's senior management on a regular basis. The Investment Committee of the Company reviews and approves policy decisions.

At the balance sheet date, the exposure to investments held as available for sale was Rs.2,402.97 (2016: Rs.2,025.97) million.

29.6 Capital risk management

The primary objective of the Company's capital management is to ensure ample availability of finance for its existing and potential investment projects, to maximise shareholder value and reduce the cost of capital.

The Company manages its capital structure and makes adjustment to it, in light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, return capital to shareholders or issue new shares.

The gearing ratio of the company is Nil (2016: Nil) and the company finances its investments portfolio through management of its working capital and equity with a view to maintaining an appropriate mix between various sources of finance to minimise risk.

29.7 Fair value of financial instruments

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction.

Financial assets which are tradeable in an open market are revalued at the market prices prevailing on the balance sheet date. The estimated fair value of all other financial assets and liabilities is considered not significantly different from book value.



The Company uses the following hierarchy for disclosure of the fair value of financial instruments by valuation techniques:

Level 1: Quoted prices in active markets for identical assets.

Level 2: inputs other than quoted prices included in Level 1 that are observable for the assets either directly or indirectly.

Level 3: inputs for the asset that are not based on observable market data.

| | 2017 | | | |
|-----------------------|-----------|----------------------------------|---------|-----------|
| | Level 1 | Level 2 (Rupees in thousands) | Level 3 | Total |
| Long-term investments | 2,356,965 | – | 46,100 | 2,403,065 |
| | 2,356,965 | – | 46,100 | 2,403,065 |
| | 2016 | | | |
| | Level 1 | Level 2 (Rupees in thousands) | Level 3 | Total |
| Long-term investments | 2,013,468 | – | 12,500 | 2,025,968 |
| | 2,013,468 | – | 12,500 | 2,025,968 |

During the year, there were no transfers between level 1 and level 2 fair value measurements, and no transfers into and out of level 3 fair value measurement.

30. Capacity and production

| | 2017 | | 2016 | |
|---------------------------------------|----------|----------------|----------|-----------------|
| | Quantity | Working days | Quantity | Working days |
| 30.1 Sugar division | | | | |
| Crushing capacity | 7,000 | M.Tons Per Day | 7,000 | M. Tons Per Day |
| Crushing based on actual working days | 896,000 | M. Tons 128 | 777,000 | M. Tons 111 |
| Actual crushing | 865,530 | M. Tons 128 | 821,801 | M. Tons 111 |
| Sucrose recovery | 9.97 | % | 10.74 | % |
| Sugar production | 86,316 | M. Tons | 88,271 | M. Tons |

Crushing capacity enhanced to 11,000 M. Tons per day under BMR and trial run successfully completed during last week of crushing season 2016-17.

30.2 Distillery division

a) Ethanol

| | | | | | | |
|-------------------|--------|---------|-----|--------|---------|-----|
| Capacity | 34,000 | M. Tons | 300 | 34,000 | M. Tons | 300 |
| Actual production | 33,687 | M. Tons | 344 | 31,817 | M. Tons | 347 |

b) Liquidified carbon dioxide (CO₂)

| | | | | | | |
|-------------------|--------|---------|-----|--------|---------|-----|
| Capacity | 18,000 | M. Tons | 300 | 18,000 | M. Tons | 300 |
| Actual production | 11,069 | M. Tons | 277 | 10,104 | M. Tons | 267 |

c) During the year CO₂ plants operated below capacity due to lower demand.

30.3 Textile division

| | | | | | | |
|-------------------|---------|------|-----|---------|------|-----|
| Capacity | 560,000 | Kgs. | 300 | 560,000 | Kgs. | 300 |
| Actual production | 515,253 | Kgs. | 300 | 558,194 | Kgs. | 350 |

During the year, textile division operated at below capacity due to reduced sale volume.



31. Provident Fund related disclosure

The following information is based on un-audited financial statements of the Fund as at September 30:

| | 2017 (Rupees in thousands) | 2016 (Rupees in thousands) |
|---------------------------------|-------------------------------|-------------------------------|
| Size of the fund - Total assets | 298,223 | 326,051 |
| Fair value of investments | 278,358 | 304,172 |
| Percentage of investments made | 93.34 | 93.29 |

31.1 The cost of above investments amounted to Rs. 256.40 million (2016: Rs. 266.81 million).

31.2 The break-up of fair value of investments is as follows:

| | 2017 Percentage | 2016 Percentage | 2017 (Rupees in thousands) | 2016 (Rupees in thousands) |
|-------------------------|--------------------|--------------------|-------------------------------|-------------------------------|
| National savings scheme | 92.18 | 92.41 | 256,575 | 281,088 |
| Bank deposits | 7.78 | 7.55 | 21,662 | 22,955 |
| Debt securities | 0.04 | 0.04 | 121 | 129 |
| | <u>100.00</u> | <u>100.00</u> | <u>278,358</u> | <u>304,172</u> |

31.3 The investments out of provident fund have been made in accordance with the provision of Section 227 of the Companies Ordinance, 1984 and the rules formulated for this purpose.

32. Number of Employees

| | 2017 | 2016 |
|---|------|------|
| Number of employees including contractual employees at September 30, | 556 | 577 |
| Average number of employees including contractual employees during the year | 560 | 579 |

33. Transactions with related parties

Related parties comprise of subsidiary, associated entities, entities with common directorship, directors and key management personnel. Material transactions with related parties during the year, other than those which have been disclosed elsewhere in these unconsolidated financial statements, are as follows:

| | 2017 (Rupees in thousands) | 2016 (Rupees in thousands) |
|--|-------------------------------|-------------------------------|
| Insurance premium paid | 28,499 | 18,839 |
| Insurance claims | 7,185 | 5,319 |
| Profit on treasury call accounts / term deposits | 83,034 | 98,085 |
| Profit accrued on bank deposit | 1,449 | 393 |
| Purchases of investments | 56,100 | 762,500 |
| Sale proceeds of investments | 10,035 | 753,648 |
| Dividend received | 93,865 | 93,865 |
| Dividend paid | 65,572 | 59,582 |
| Bank charges | 470 | 83 |

Transactions with related parties are carried out under normal commercial terms and conditions.



34. Dividend

The Board of Directors of the Company in their meeting held on December 28, 2017 have proposed a final cash dividend of Rs. 1.75 per share (35%) for the year ended September 30, 2017. The approval of the members for the proposed final cash dividend will be obtained at the Annual General Meeting of the Company to be held on January 27, 2018.

The Finance Act, 2017 introduced tax on every public company at the rate of 7.5% of accounting income before tax. However, this tax shall not be applied in case of a public company which distributes profit equal to 40% of its after tax profits within six months from the end of the year.

Based on the fact the Board of Directors of the Company has proposed 35% dividend for the year ended September 30, 2017 which exceeds the above prescribed minimum dividend requirement, the Company believes that it would not eventually be liable to pay tax on its undistributed profits as of September 30, 2017.

35. General

35.1 Figures have been rounded off to the nearest thousand rupees.

35.2 These unconsolidated financial statements were authorised for issue on December 28, 2017 by the Board of Directors of the Company.

Amir Bashir Ahmed
Chief Financial Officer

Raeesul Hasan
Chief Executive

Murtaza H. Habib
Director



AUDITORS' REPORT TO THE MEMBERS ON CONSOLIDATED FINANCIAL STATEMENTS

We have audited the annexed consolidated financial statements comprising consolidated balance sheet of Habib Sugar Mills Limited (the Holding Company) and its subsidiary company as at 30 September, 2017 and the related consolidated profit and loss account, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated cash flow statement together with the notes forming part thereof, for the year then ended. We have also expressed separate opinions on the financial statements of the Holding Company and its subsidiary company. These financial statements are the responsibility of the Holding Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

Our audit was conducted in accordance with the International Standards on Auditing and accordingly included such tests of accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the consolidated financial statements present fairly the financial position and its subsidiary company as at 30 September, 2017 and the results of their operations for the year then ended.

Chartered Accountants
Audit Engagement Partner: Khurram Jameel

Karachi: December 28, 2017



Consolidated Balance Sheet as at September 30, 2017

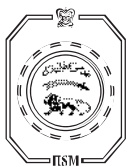
| | Note | 2017 (Rupees in thousands) |
|---|------|-------------------------------|
| Assets | | |
| Non-Current Assets | | |
| Fixed assets | | |
| Property, plant and equipment | 3 | 2,707,501 |
| Long-term investments | 4 | 2,402,965 |
| Long-term loans | 5 | 6,570 |
| Long-term deposits | | 4,028 |
| | | <u>5,121,064</u> |
| Current Assets | | |
| Stores and spare parts | 6 | 119,735 |
| Stock-in-trade | 7 | 1,673,612 |
| Trade debts | 8 | 254,380 |
| Loans and advances | 9 | 803,432 |
| Trade deposits and short-term prepayments | 10 | 9,749 |
| Profit accrued on bank deposits | | 1,551 |
| Other receivables | 11 | 136,440 |
| Taxation - net | | 98,292 |
| Cash and bank balances | 12 | 924,306 |
| | | <u>4,021,497</u> |
| Total Assets | | <u><u>9,142,561</u></u> |
| Equity and Liabilities | | |
| Share Capital and Reserves | | |
| Share Capital | | |
| Authorised | | |
| 150,000,000 Ordinary | | |
| shares of Rs. 5 each | | <u>750,000</u> |
| Issued, subscribed and paid-up capital | 13 | 750,000 |
| Reserves | 14 | 6,233,237 |
| | | <u>6,983,237</u> |
| Non-Current Liabilities | | |
| Deferred taxation | 15 | 98,500 |
| Current Liabilities | | |
| Trade and other payables | 16 | 1,368,904 |
| Advance from customers | | 691,920 |
| | | <u>2,060,824</u> |
| Contingencies and Commitments | 17 | |
| Total Equity and Liabilities | | <u><u>9,142,561</u></u> |

The annexed notes 1 to 35 form an integral part of these consolidated financial statements.


Amir Bashir Ahmed
 Chief Financial Officer


Raeesul Hasan
 Chief Executive


Murtaza H. Habib
 Director




Consolidated Profit and Loss Account for the year ended September 30, 2017

| | Note | 2017 (Rupees in thousands) |
|--|------|-------------------------------|
| Net sales and services | 18 | 7,134,930 |
| Cost of sales | 19 | 6,544,790 |
| Gross Profit | | 590,140 |
| Selling and distribution expenses | 20 | (175,440) |
| Administrative expenses | 21 | (157,833) |
| Other operating expenses | 22 | (32,054) |
| Other income | 23 | 246,099 |
| | | (119,228) |
| Operating Profit | | 470,912 |
| Finance income - net | 24 | 26,407 |
| Profit before taxation | | 497,319 |
| Taxation | 25 | 60,000 |
| Profit after taxation | | 557,319 |
| Earnings per share - Basic and diluted (Rupees) | 26 | 3.72 |

The annexed notes 1 to 35 form an integral part of these consolidated financial statements.


Amir Bashir Ahmed
Chief Financial Officer


Raeesul Hasan
Chief Executive


Murtaza H. Habib
Director



Consolidated Statement of Comprehensive Income for the year ended September 30, 2017

2017
(Rupees in thousands)

Profit for the year 557,319

Other comprehensive income :

Items that will not be reclassified to profit or loss in subsequent period:

Actuarial loss on defined benefit plan - net (275)
557,044

Items that will be reclassified subsequently to profit and loss in subsequent period:

Net gain on investments - available for sale

Unrealised gain on revaluation of investments during the year 421,237
Reclassification adjustments included in the profit and loss account for:
Gain on sale of investments - net of tax (113,981)
307,256

Total comprehensive income for the year 864,300

The annexed notes 1 to 35 form an integral part of these consolidated financial statements.


Amir Bashir Ahmed
Chief Financial Officer


Raeesul Hasan
Chief Executive


Murtaza H. Habib
Director



Consolidated Statement of Changes in Equity for the year ended September 30, 2017

| | Issued, subsc- ribed and paid-up Capital | Capital Reserve | Revenue Reserves | | | Total Reserves | Total Equity |
|---|--|--------------------|--------------------|-------------------------------|---|-------------------|------------------|
| | | | General Reserve | Unappro- priated profit | Unrealised gain on investments available for sale | | |
| | (Rupees in thousands) | | | | | | |
| Balance as on September 30, 2016 | 750,000 | 34,000 | 3,466,000 | 827,753 | 1,453,684 | 5,781,437 | 6,531,437 |
| Cash dividend for the year ended September 30, 2016 @ 55% | — | — | — | (412,500) | — | (412,500) | (412,500) |
| Transfer to general reserve | — | — | 412,500 | (412,500) | — | — | — |
| Profit for the year | — | — | — | 557,319 | — | 557,319 | 557,319 |
| Other comprehensive income for the year | — | — | — | (275) | 307,256 | 306,981 | 306,981 |
| Total comprehensive income for the year ended September 30, 2017 | — | — | — | 557,044 | 307,256 | 864,300 | 864,300 |
| Balance as on September 30, 2017 | <u>750,000</u> | <u>34,000</u> | <u>3,878,500</u> | <u>559,797</u> | <u>1,760,940</u> | <u>6,233,237</u> | <u>6,983,237</u> |

The annexed notes 1 to 35 form an integral part of these consolidated financial statements.


Amir Bashir Ahmed
Chief Financial Officer


Raeesul Hasan
Chief Executive


Murtaza H. Habib
Director



Consolidated Cash Flow Statement for the year ended September 30, 2017

| | Note | 2017 (Rupees in thousands) |
|--|------|-------------------------------|
| Cash flows from operating activities | | |
| Cash used in operations | 27 | (1,621,692) |
| Finance income received - net | | 25,939 |
| Income tax paid | | (85,003) |
| Long-term loans | | (2,359) |
| Long-term deposits | | (100) |
| Net cash used in operating activities | | (1,683,215) |
| Cash flows from investing activities | | |
| Fixed capital expenditure | | (746,800) |
| Redemption / sale proceeds of investments | | 207,170 |
| Dividend received | | 126,266 |
| Purchase of investments | | (162,930) |
| Sale proceeds of fixed assets | | 12,549 |
| Net cash used in investing activities | | (563,745) |
| Cash flows from financing activities | | |
| Dividend paid | | (404,010) |
| Net cash used in financing activities | | (404,010) |
| Net decrease in cash and cash equivalents | | (2,650,970) |
| Cash and cash equivalents at the beginning of the year | | 3,575,276 |
| Cash and cash equivalents at the end of the year | 12 | 924,306 |

The annexed notes 1 to 35 form an integral part of these consolidated financial statements.


Amir Bashir Ahmed
Chief Financial Officer


Raeesul Hasan
Chief Executive


Murtaza H. Habib
Director



Notes to the Consolidated Financial Statements for the year ended September 30, 2017

1. Group and its operations

The Group consists of Habib Sugar Mills Limited (the Holding Company) and HSM Energy Limited - a wholly owned subsidiary Company (the Subsidiary Company). Brief profiles of Holding Company and its Subsidiary Company are as follows :

1.1. Holding Company

The Holding Company is a public limited Company incorporated in Pakistan, with its shares quoted on the Pakistan Stock Exchange Limited. The Holding Company is engaged in the manufacturing and marketing of refined sugar, molasses, ethanol, liquidified carbon dioxide (CO₂), household textiles, providing bulk storage facilities and trading of commodities. The registered office of the Holding Company is situated at Imperial Court, 3rd Floor, Dr. Ziauddin Ahmed Road, Karachi.

1.2. Subsidiary Company

HSM Energy Limited is incorporated in Pakistan as a public unlisted company on May 16, 2017. The Principal activity of the Subsidiary Company is to generate electricity through bagasse based power plant and sell it to National Grid. The Company is in the process of obtaining generation license and upfront tariff from National Electric Power Regulatory Authority (NEPRA). The expected time for commissioning of the project is 24 months from the award of the upfront tariff. The registered office of the Subsidiary Company is situated at Imperial Court, 3rd Floor, Dr. Ziauddin Ahmed Road, Karachi.

2. Summary of significant accounting policies

2.1 Statement of compliance

These consolidated financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. During the year, the Companies Ordinance, 1984 (the 'Ordinance') has been repealed after the enactment of the Companies Act, 2017 (the 'Act'). However, Securities and Exchange Commission of Pakistan ('SECP') vide its Circular No. 23 of 2017 dated October 4, 2017 has relaxed the applicability of above circular for the companies whose financial year closes on or before December 31, 2017, shall prepare their financial statements in accordance with the provisions of the repealed Ordinance. Accordingly, approved accounting standards comprise of the International Financial Reporting Standards ('IFRSs') issued by the International Accounting Standards Board ('IASB') and Islamic Financial Accounting Standards (IFAS) issued by Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the repealed Ordinance, provisions of and directives issued under the repealed Ordinance. In case requirements differ, the provisions or directives under the repealed Ordinance shall prevail.

2.2 Basis of preparation

2.2.1 Accounting convention

These consolidated financial statements have been prepared under historical cost convention, except for :

- staff retirement benefit plan which is carried at present value of defined benefit obligation net of fair value of plan assets as prescribed in IAS 19 "Employees Benefits". and
- investments which have been recognised at fair value in accordance with the requirements of IAS-39 "Financial Instruments: Recognition and Measurement".

2.2.2 Basis of consolidation

Subsidiary

Subsidiary is an entity controlled by the Group over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than fifty percent of the voting rights. The financial statements of subsidiary are included in the consolidated financial statements from the date that control commences until the date that control ceases.

The financial statements of the subsidiary is prepared for the same reporting period as for the Holding Company using consistent accounting policies and changes are made when necessary to align them with the policies adopted by the Holding Company.



The assets and liabilities of the subsidiary company have been consolidated on a line by line basis. The carrying value of investment held by the Holding Company is eliminated against the subsidiary's shareholders' equity in the consolidated financial statements. All material intra-group balances, transactions, unrealised gains and losses resulting from intra-group transactions and dividends are eliminated in full.

Upon the loss of control, the Group derecognises the assets and liabilities of the subsidiary, and the other components of equity related to the subsidiary. Any surplus or deficit arising on the loss of control is recognised in statement of profit and loss. If the Group retains any interest in the previous subsidiary, then such interest is measured at fair value at the date that control is lost. Subsequently it is accounted for as an equity-accounted investee or as an available-for-sale financial asset depending on the level of influence retained.

2.3 Significant accounting judgements and estimates

The preparation of consolidated financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. Estimates and judgements are continually evaluated and are based on historic experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

In the process of applying the accounting policies, management has made the following estimates and judgements which are significant to the consolidated financial statements:

- a) Determining the residual values and useful lives of property, plant and equipment (Note 2.7.1);
- b) Classification and valuation of investments (Note 2.8);
- c) Impairment / adjustment of inventories to their net realizable value (Note 2.9 & 2.10);
- d) Accounting for staff retirement benefits (Note 2.13);
- e) Recognition of taxation and deferred tax (Note 2.16);
- f) Contingencies and Commitments (Note 17).

2.4 Amended / revised standards that became effective

Following are the amended / revised standards that became effective as of October 1, 2016

IFRS 10 – Consolidated Financial Statements (Amendment)

IFRS 11 – Joint Arrangements (Amendments)

IAS 1 – Presentation of Financial Statements - Disclosure Initiative (Amendments)

IAS 16 – Property, Plant and Equipment (Amendments)

IAS 27 – Separate Financial Statements (Amendment)

Improvements to Accounting Standards Issued by the IASB

IFRS 5 - Changes in methods of disposal

IFRS 7 - Disclosures - Servicing contracts

IFRS 7 - Disclosures - Applicability of the offsetting disclosures to condensed interim financial statements

IAS 19 - Discount rate : regional market issue

The adoption of the above amendments, improvements to accounting standards and interpretations did not have any material effect on the consolidated financial statements.

2.5 Amended / revised standards that are not yet effective

Following are the amended standards that have been issued and are mandatory for the accounting periods effective from the dates mentioned below against the respective standards :

| | | Effective date (accounting periods beginning on or after) |
|---------|---|---|
| IFRS 2 | – Share-based Payments (Amendments) | January 1, 2018 |
| IFRS 4 | – Insurance Contracts: Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts - (Amendments) | January 1, 2018 |
| IFRS 10 | – Consolidated Financial Statements (Amendment) | Not yet finalized |
| IFRS 15 | – Revenue from Contracts with Customers | January 1, 2018 |
| IAS 7 | – Statement of Cash Flows (Amendments) | January 1, 2017 |
| IAS 12 | – Income Taxes (Amendments) | January 1, 2017 |
| IAS 40 | – Investment Property (Amendments) | January 1, 2018 |



| | |
|--|-----------------|
| IFRIC 22 – Foreign Currency Transactions and Advance Consideration | January 1, 2018 |
| IFRIC 23 – Uncertainty Over Income Tax Treatments | January 1, 2019 |

The Group expects that the adoption of the above amended standards will not have any significant effect on the Group's consolidated financial statements in the period of initial application.

2.6 Standards issued by IASB but not yet notified by SECP

Following standards have been issued by International Accounting Standards Board (IASB) which are not yet notified by the SECP for the purpose of applicability in Pakistan:

IASB Effective date (accounting periods beginning on or after)

| | |
|--|-----------------|
| IFRS 9 – Financial Instruments: Classification and Measurement | January 1, 2018 |
| IFRS 14 – Regulatory Deferral Accounts | January 1, 2016 |
| IFRS 16 – Leases | January 1, 2019 |
| IFRS 17– Insurance Contracts | January 1, 2021 |

In May 2014, the IASB issued IFRS 15, Revenue from Contracts with Customers which will be effective for annual periods beginning on or after January 1, 2018, however, early application is permitted. Subsequent to the year ended September 30, 2017, SECP vide S.R.O. 007(1) / 2017 dated October 4, 2017, has also notified the adoption of IFRS 15 for annual periods beginning on or after July 1, 2018.

According to the new standard, revenue is recognized to depict the transfer of promised goods or services to a customer in an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. Revenue is recognized when, or as, the customer obtains control of the goods or services. IFRS 15 also includes guidance on the presentation of contract balances, that is, assets and liabilities arising from contracts with customers, depending on the relationship between the entity's performance and the customer's payment. IFRS 15 supersedes IAS 11, Construction Contracts and IAS 18, Revenue as well as related interpretations. Currently, it is expected that the changes, if any, in the total amount of revenue to be recognized for a customer contract will be very limited. Besides, changes to the Statement of Financial Position are expected, e.g. separate line items for contract assets and contract liabilities are required, and qualitative disclosures are added. Hence, the Group does not expect significant impacts on its Consolidated Financial Statements.

2.7 Fixed assets

2.7.1 Property, plant and equipment

These are stated at cost less accumulated depreciation / amortization / impairment (if any), except for freehold land.

Depreciation is charged to profit and loss account applying the reducing balance method. Depreciation on additions is charged from the month in which the asset is available for use and on disposals up to the month the asset is in use. Assets residual values and useful lives are reviewed, and adjusted, if appropriate at each balance sheet date.

Maintenance and normal repairs are charged to profit and loss account as and when incurred. Major renewals and improvements are capitalised.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefit is expected from its use. Gain or loss on disposal of assets is included in profit and loss account in the year the assets is derecognized.

2.7.2 Capital work-in-progress

Capital work-in-progress is stated at cost less impairment losses, if any. Items are transferred to the respective assets when available for intended use.

Significant borrowing costs related to acquisition, construction and commissioning of a qualifying asset are capitalized.



2.7.3 Major stores and spare parts

Major stores and spare parts qualify for recognition as property, plant and equipment when the Group expects to use these for more than one year. Transfers are made to relevant operating fixed assets category as and when such items are issued for use.

Major stores and spare parts are valued at cost less accumulated impairment, if any.

2.8 Investments - Available for sale

Investments acquired with the intention to be held for over one year are classified as long-term investments. However, these can be sold earlier due to liquidity requirements. Short-term investments are those which are acquired for a short period.

Investments are classified as follows:

2.8.1 Quoted

Available for sale investments are initially recognised at cost, being the fair value of the consideration paid including transaction cost. Subsequent to initial recognition, these investments are re-measured at fair value (quoted market price).

Any gain or loss from a change in the fair value of investments available for sale is recognised directly in other comprehensive income as unrealised, unless sold, collected or otherwise disposed off, or until the investment is determined to be impaired, at which time cumulative gain or loss previously taken to other comprehensive income is recognised in the profit and loss account of the year.

2.8.2 Un-Quoted

These investment are recorded at cost less accumulated impairment, if any.

2.9 Stores and spare parts

These are valued at the lower of moving average cost and net realisable value except for items in transit which are valued at cost. Provision is made for obsolescence and slow moving items.

2.10 Stock-in-trade

These are valued as follows :

| | |
|-----------------|---|
| Raw materials | At the lower of average cost and net realisable value |
| Work-in-process | At the lower of average cost and net realisable value |
| Finished goods | At the lower of average cost and net realisable value |
| Fertilizers | At the lower of cost on FIFO basis and net realisable value |
| Bagasse | At the lower of average cost and net realisable value |

2.11 Trade debts and other receivables

Trade debts are recognised and carried at original invoice amount less an allowance for any uncollectible amounts. Other receivables are carried at cost less estimates made for doubtful receivables.

An estimate for doubtful trade debts and other receivables is made when collection of the full amount is no longer probable. Bad debts are written off when identified.

2.12 Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purposes of the cash flow statement, cash and cash equivalents comprise of cash in hand, with banks on current, savings, treasury call and deposit accounts, net of short term borrowings under mark-up arrangements, if any.

2.13 Staff retirement benefits

2.13.1 Staff gratuity

The Group operates an approved defined benefit gratuity scheme for all permanent employees. Minimum qualifying period for entitlement to gratuity is five years continuous service with the Group. The scheme is funded and contributions to the fund are made in accordance with the recommendations of the actuary.

The latest actuarial valuation of the gratuity scheme was carried out as at September 30, 2017. The projected unit credit method, using the following significant assumptions, have been used for actuarial valuation.



| | |
|---------------------------------------|-----------------|
| Discount rate | 8.00% per annum |
| Expected rate of increase in salaries | 7.75% per annum |

Based on the actuarial valuation of gratuity scheme as of September 30, 2017, the fair value of gratuity scheme assets and present value of liabilities were Rs.101.47 million and Rs.101.75 million respectively. The Group recognises the total actuarial gains and losses in the year in which they arise. The amounts recognised in balance sheet are as follows:

| | 2017 (Rupees in thousands) |
|---|-------------------------------|
| Net Employee Defined Benefit Asset | |
| Present value of defined benefit obligation | 101,748 |
| Fair value of plan assets | (101,472) |
| Liability recognized in the balance sheet | <u>276</u> |
| Charge for the year | |
| Salaries, wages and amenities include the following in respect of employees' gratuity fund: | |
| Current service cost | 3,641 |
| Interest cost | 7,389 |
| Expected return on plan assets | (7,379) |
| | <u>3,651</u> |
| The movement in present value of defined benefit obligation is as follows: | |
| Present value of defined benefit obligation at the beginning of the year | 101,745 |
| Current service cost | 3,641 |
| Interest cost | 7,389 |
| Benefits paid | (11,390) |
| Actuarial gain | 363 |
| Present value of defined benefit obligation at the end of the year | <u>101,748</u> |
| The movement in fair value of plan assets is as follows: | |
| Fair value of plan assets at the beginning of the year | 101,599 |
| Expected return on assets | 7,379 |
| Contributions | 3,796 |
| Benefits paid | (11,390) |
| Actuarial gain | 88 |
| Fair value of plan assets at the end of the year | <u>101,472</u> |
| Actual return on plan assets | <u>7,467</u> |
| Plan assets comprise: | |
| Term deposit receipts | 85,000 |
| Defence saving certificates and Special saving certificates | — |
| Term Finance Certificates | 263 |
| Balance with Banks | 15,844 |
| Accrued interest | 365 |
| | <u>101,472</u> |



Comparison of present value of defined benefit obligation, the fair value of plan assets and the surplus or deficit of gratuity fund is as follows:

| As at September 30, | 2017 | 2016 | 2015 | 2014 | 2013 |
|--------------------------------------|-----------------------|-----------|----------|----------|----------|
| | (Rupees in thousands) | | | | |
| Present value of defined benefit | | | | | |
| Obligation | 101,748 | 101,745 | 92,164 | 83,898 | 84,120 |
| Fair value of plan assets | (101,472) | (101,599) | (92,336) | (83,638) | (84,229) |
| (Surplus) / Deficit | 276 | 146 | (172) | 260 | (109) |
| Experience adjustment on obligation | 638 | (4,292) | 3,257 | 5,629 | (764) |
| Experience adjustment on plan assets | 88 | (410) | (3,322) | (852) | (629) |

Sensitivity analysis

Significant assumption for the determination of the defined obligation are discount rate and expected salary increase. The possible changes in defined obligation due to change of the respective assumptions occurring at the end of the reporting period, while holding all other assumptions constant are as follows :

| | |
|--------------------------------|----------------------|
| | (Rupees in thousand) |
| Discount rate +1% | 97,276 |
| Discount rate -1% | 106,810 |
| Long term salary increases +1% | 106,418 |
| Long term salary increases -1% | 97,555 |

2.13.2 Provident fund

The Group operates a recognised provident fund scheme for all its permanent employees. Equal monthly contributions are made by the Group and the employees at the rate of 8.33% of basic salary plus applicable cost of living allowance.

2.14 Borrowings and their cost

Borrowings are recorded at the proceeds received.

Borrowing costs are recognised as an expense in the period in which these are incurred except to the extent of borrowing costs that are directly attributable to the acquisition, construction and commissioning of a qualifying asset. Such borrowing costs, if any, are capitalised as part of the cost of that asset.

2.15 Trade and other payables

Liabilities for trade and other payables are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the Group.

2.16 Taxation

2.16.1 Current Holding Company

Provision for current taxation is computed in accordance with the provisions of the applicable income tax laws.

Subsidiary Company

The income of the subsidiary company is exempt from income tax under clause 132 of the second schedule to the Income Tax Ordinance, 2001.

2.16.2 Deferred

Deferred tax is recognised using the balance sheet liability method, on all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts appearing in the consolidated financial statements. Deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised for all deductible temporary differences to the extent that it is probable that the temporary differences will reverse in the future and taxable income will be available against which the temporary differences can be utilized.



The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilised.

As the provision for taxation has been made partially under the normal basis and partially under the final tax regime, therefore, the deferred tax liability has been recognised on a proportionate basis in accordance with TR 27 issued by the Institute of Chartered Accountants of Pakistan.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantially enacted by the balance sheet date.

2.17 Impairment

The carrying amounts of the Group's assets are reviewed annually to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated and impairment losses are recognised in the profit and loss account.

2.18 Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, if it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed periodically and adjusted to reflect the current best estimate.

2.19 Foreign currencies

Transactions in foreign currencies are translated into Pak Rupees which is the Group's functional and presentation currency, at the rates of exchange prevailing on the date of transactions. Monetary assets and liabilities in foreign currencies are translated into Pak Rupees at the exchange rates ruling on the balance sheet date.

Exchange gains and losses are included in profit and loss account.

2.20 Revenue recognition

- Sales are recorded on despatch of goods to customers.
- Income on investments is recorded when the right to receive is established.
- Income / profit on bank treasury call and deposit accounts is recorded on accrual basis.
- Storage income is recorded on accrual basis.

2.21 Segment reporting

Segment reporting is based on operating (business) segments of the Group. These business segments are engaged in providing product or services which are subject to risks and rewards that are different from the risks and rewards of other segments.

2.22 Financial instruments

All the financial assets and financial liabilities are recognised at the time when the Group becomes a party to the contractual provisions of the instrument. Financial assets are derecognised at the time when the Group loses control of the contractual rights that comprises the financial assets. All financial liabilities are derecognised at the time when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expires. Any gains or losses on derecognition of financial assets and financial liabilities are taken to profit and loss account currently.

2.23 Offsetting

Financial assets and liabilities are offset when the Group has a legally enforceable right to offset and intends to settle either on a net basis or to realise the asset or settle the liability simultaneously.

2.24 Dividend and appropriation to reserves

Dividend distribution to the Holding Company's shareholders is recognized as a liability in the Group's financial statements in the period in which the dividends are declared and other appropriations are recognized in the period in which these are approved by the Board of Directors.

2.25 Functional and presentation currency

These consolidated financial statements are presented in Pakistan Rupees, which is the Group's functional and presentation currency.



| | Note | 2017 (Rupees in thousands) |
|---------------------------------------|------|-------------------------------|
| 3. Fixed Assets | | |
| Property, plant and equipment: | | |
| Operating fixed assets | 3.1 | 2,508,472 |
| Capital work-in-progress | 3.4 | 196,119 |
| Major stores and spare parts | 3.5 | 2,910 |
| | | <u>2,707,501</u> |

3.1 Operating fixed assets for 2017:

| | Cost as at Oct. 1, 2016 | Additions / (deletions) | Cost as at Sept. 30, 2017 | Accum- ulated deprec- iation / amortization as at Oct. 1, 2016 | Depre- ciation / amortization charge for the year & accum- ulated deprec- iation on deletions | Accum- ulated deprec- iation / amortization as at Sept. 30, 2017 | Written down value as at Sept. 30, 2017 | Annual rate of deprec- iation / amortiz- ation % |
|---|----------------------------------|--------------------------------|------------------------------------|---|---|---|--|--|
| | (Rupees in thousands) | | | | | | | |
| Land | | | | | | | | |
| Freehold - Sugar / Distillery division | 106,549 | 35,568 | 142,117 | - | - | - | 142,117 | - |
| Leasehold - Textile division | 489 | - | 489 | 236 | 5 | 241 | 248 | 1.01 |
| Buildings on freehold land | | | | | | | | |
| Sugar division | 84,543 | 30,600 | 115,143 | 63,735 | 3,822 | 67,557 | 47,586 | 10 |
| Distillery division | 21,243 | - | 21,243 | 17,241 | 400 | 17,641 | 3,602 | 10 |
| Non-factory buildings | 30,228 | - | 30,228 | 23,030 | 360 | 23,390 | 6,838 | 5 |
| Buildings on leasehold land | | | | | | | | |
| Textile division | 19,335 | - | 19,335 | 16,553 | 278 | 16,831 | 2,504 | 10 |
| Plant and machinery | | | | | | | | |
| Sugar division | 1,516,569 | 1,019,292 (116,651) | 2,419,210 | 842,814 | 107,092 (108,172) | 841,734 | 1,577,476 | 10 |
| Distillery division - Note 3.1.1 | 1,136,259 | 97,459 (180) | 1,233,538 | 523,878 | 66,009 (173) | 589,714 | 643,824 | 10 |
| Textile division | 130,703 | - | 130,703 | 74,076 | 5,663 | 79,739 | 50,964 | 10 |
| Railway siding - Sugar division | 468 | - | 468 | 464 | 1 | 465 | 3 | 10 |
| Electric, gas and water installations | | | | | | | | |
| Sugar / Distillery division | 8,808 | - | 8,808 | 8,267 | 54 | 8,321 | 487 | 10 |
| Textile division | 3,601 | - | 3,601 | 2,878 | 72 | 2,950 | 651 | 10 |
| Furniture, fittings, electrical and office equipment | | | | | | | | |
| Sugar / Distillery division | 67,223 | 6,112 (3,304) | 70,031 | 53,060 | 4,561 (3,143) | 54,478 | 15,553 | 25 |
| Textile division | 9,668 | 77 | 9,745 | 9,134 | 137 | 9,271 | 474 | 25 |
| Tractors / trolleys and agriculture implements | | | | | | | | |
| Sugar division | 2,765 | - | 2,765 | 2,704 | 12 | 2,716 | 49 | 20 |
| Motor cars / vehicles | | | | | | | | |
| Sugar / Distillery division | 31,484 | 183 (162) | 31,505 | 11,583 | 4,003 (111) | 15,475 | 16,030 | 20 |
| Textile division | 764 | - | 764 | 681 | 17 | 698 | 66 | 20 |
| Total | <u>3,170,699</u> | <u>1,189,291 (120,297)</u> | <u>4,239,693</u> | <u>1,650,334</u> | <u>192,486 (111,599)</u> | <u>1,731,221</u> | <u>2,508,472</u> | |



3.1.1 Plant and machinery of distillery division include storage tanks of the CO₂ unit having written down value of Rs. 17.05 million installed at customers' premises for storage of Liquidified Carbon dioxide.

3.1.2 Reconciliation of carrying values for 2017

| | Written down value as at Oct. 1, 2016 | Additions / (deletions) | Depreciation / amortization charge for the year & accumulated depreciation on deletions | Written down value as at Sept. 30, 2017 |
|---|---|--------------------------------------|---|---|
| | | | | |
| | | (Rupees in thousands) | | |
| Land | 106,802 | 35,568 | 5 | 142,365 |
| Buildings on freehold land | 32,008 | 30,600 | 4,582 | 58,026 |
| Buildings on leasehold land | 2,782 | — | 278 | 2,504 |
| Plant and machinery | 1,342,763 | 1,116,751 (116,831) | 178,764 (108,345) | 2,272,264 |
| Railway siding | 4 | — | 1 | 3 |
| Electric, gas and water installations | 1,264 | — | 126 | 1,138 |
| Furniture, fittings, electrical and office equipment | 14,697 | 6,189 (3,304) | 4,698 (3,143) | 16,027 |
| Tractors / trolleys and agriculture implements | 61 | — | 12 | 49 |
| Motor cars / vehicles | 19,984 | 183 (162) | 4,020 (111) | 16,096 |
| | <u>1,520,365</u> | <u>1,189,291</u> <u>(120,297)</u> | <u>192,486</u> <u>(111,599)</u> | <u>2,508,472</u> |

Note 2017
(Rupees in thousands)

3.2 Allocation of depreciation / amortization charge for the year:

| | | |
|-------------------------|------|----------------|
| Cost of Sales | | |
| Sugar division | 19 | 113,522 |
| Distillery division | 19 | 70,466 |
| Textile division | 19 | 6,018 |
| | | 190,006 |
| Administrative expenses | | |
| Sugar division | 21 | 1,817 |
| Distillery division | 21 | 156 |
| Textile division | 21 | 154 |
| Terminal | 18.1 | 353 |
| | | 2,480 |
| | | <u>192,486</u> |



3.3 Details of fixed assets disposed off:

| | Cost | Accumulated depreciation | written down value (Rupees in thousands) | Sale proceeds | Gain on disposal | Mode of disposal | Particulars of purchasers |
|---|----------------|--------------------------|---|---------------|------------------|------------------|--|
| Plant and Machinery | | | | | | | |
| Sugar division | 116,651 | 108,172 | 8,479 | 9,145 | 666 | Negotiation | Syed Azam Hussain Shah, Mohalla Garibabad, Nawabshah |
| Distillery division | 180 | 173 | 7 | 63 | 56 | " | Mr. Jabbar, Resident of plot No. 21, Garden West, Karachi. |
| Furniture, fittings, electrical and office equipment | | | | | | | |
| Sugar division / Distillery division | | | | | | | |
| Furniture & fittings | 3,304 | 3,143 | 161 | 238 | 77 | Negotiation | Various |
| Motor cars / vehicles | | | | | | | |
| Items having carry value of less than Rs. 50,000 each | 162 | 111 | 51 | 3,103 | 3,052 | Tender | Various |
| 2017 | <u>120,297</u> | <u>111,599</u> | <u>8,698</u> | <u>12,549</u> | <u>3,851</u> | | |

Note 2017
(Rupees in thousands)

3.4 Capital work-in-progress

| | |
|---|----------------|
| Plant and machinery | 169,868 |
| Building | 7,021 |
| Fees paid to regulatory bodies / government departments | 1,975 |
| Consultancy, advisory fees and others | 13,356 |
| Advance to suppliers | 3,899 |
| 3.4.1 | <u>196,119</u> |

3.4.1 Movement in capital work-in-progress

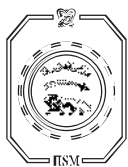
| | |
|--|----------------|
| Balance at the beginning of the year | 592,155 |
| Cost incurred during the year | 23,752 |
| Transfer from Major stores and spare parts | 727,563 |
| | 1,343,470 |
| Transfer to operating fixed assets | (1,147,351) |
| Balance at the end of the year | <u>196,119</u> |

3.5 Major stores and spare parts

| | |
|-------------|--------------|
| Stores | 2,910 |
| Spare parts | - |
| 3.5.1 | <u>2,910</u> |

3.5.1 Movement in major stores and spare parts

| | |
|--------------------------------------|--------------|
| Balance at the beginning of the year | 49,365 |
| Additions during the year | 681,108 |
| | 730,473 |
| Transfer to capital work-in-progress | (727,563) |
| Balance at the end of the year | <u>2,910</u> |



4. Long-term investments - Available for sale

2017
(Rupees in thousands)

| Number of shares | Face value | Company's Name | |
|--|------------|--|-----------|
| 2017 | Rs. | | |
| 4.1 Investments in related parties - Quoted - at fair value | | | |
| 147,797 | 5 | Balochistan Particle Board Limited | 1,323 |
| 24,136,691 | 10 | Bank AL Habib Limited | 1,390,273 |
| 5,363,772 | 5 | Habib Insurance Company Limited | 79,813 |
| | | | 1,471,409 |
| 4.2 Investments in related parties - Unquoted - at cost | | | |
| 1,249,999 | 10 | UniEnergy Limited | 12,500 |
| 4,600,000 | 10 | Uni Food Industries Limited | 46,000 |
| | | | 58,500 |
| 4.3 Investments in other companies Quoted - at fair value | | | |
| 40,000 | 10 | Amreli Steels Limited | 4,079 |
| 188,160 | 10 | Cherat Cement Company Limited | 22,575 |
| 31,078 | 10 | Dawood Lawrencepur Limited | 6,062 |
| 190,000 | 10 | D.G. Khan Cement Company Limited | 27,904 |
| 80,000 | 10 | Engro Corporation Limited | 24,247 |
| 12,500 | 10 | Engro Food Limited | 1,188 |
| 123,200 | 10 | Engro Fertilizer | 7,751 |
| 30,000 | 10 | Engro Polymer & Chemical | 1,002 |
| 90,600 | 10 | Faran Sugar Mills Limited | 7,164 |
| 118,885 | 10 | Fauji Fertilizer Company Limited | 9,884 |
| 20,000 | 10 | Fauji Food Limited | 561 |
| 189,000 | 5 | First Habib Modaraba | 2,153 |
| 12,100 | 10 | GlaxoSmithKline Pakistan Limited | 2,226 |
| 3,630 | 10 | GlaxoSmithKline Consumer Healthcare Pakistan Limited | 1,011 |
| 400,000 | 10 | Habib Metropolitan Bank Limited | 13,380 |
| 297,513 | 10 | Habib Bank Limited | 53,778 |
| 13,350 | 10 | Indus Motors Company Limited | 22,973 |
| 101,000 | 10 | International Industries Limited | 29,310 |
| 10,000 | 10 | International Steels Limited | 1,211 |
| 12,815 | 10 | Jubilee Life Insurance Co. Limited | 8,971 |
| 1,410,000 | 10 | K-Electric Limited | 9,926 |
| 33,000 | 10 | Lucky Cement Limited | 18,651 |
| 50,000 | 10 | MCB Bank Limited | 10,450 |
| 150,116 | 10 | Mehran Sugar Mills Limited | 21,081 |
| 450 | 10 | Millat Tractors Limited | 562 |
| 14,000 | 10 | Mirpurkhas Sugar Mills Limited | 1,988 |
| 20,000 | 10 | Packages Limited | 11,540 |
| 5,150 | 10 | Pak Suzuki Motor Company Limited | 2,357 |
| 6 | 10 | Pakistan Tobacco Company Limited | 9 |
| 6,243,098 | 5 | Shabbir Tiles and Ceramics Limited | 81,722 |
| 711,503 | 5 | Thal Limited | 392,109 |
| 384,000 | 10 | The Hub Power Company Limited | 42,935 |
| 48,322 | 10 | TPL Direct Insurance Limited | 894 |
| 43,246 | 10 | TPL Trakker Limited | 392 |
| 800,000 | 10 | TPL Properites | 8,400 |
| 19,725 | 10 | The Searle Company Limited | 7,967 |
| 77,000 | 10 | United Bank Limited | 14,643 |
| | | | 873,056 |
| | | | 2,402,965 |



4.4 The aggregate cost of the above investments, net of impairment, is Rs.642.03 million.

4.5 Unrealised gain of Rs.421.24 million on the above investments, arising from change in the fair value of these long-term investments during the current year has been recognised directly in other comprehensive income.

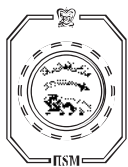
| | Note | 2017 (Rupees in thousands) |
|--|-----------|-------------------------------|
| 5. Long-term loans | | |
| Secured - considered good | | |
| Executives | 5.1 & 5.2 | 4,636 |
| Other Employees | | <u>8,900</u> |
| | 5.3 | <u>13,536</u> |
| Receivable within next twelve months shown under current asset | | |
| Executives | 9 | <u>(1,571)</u> |
| Other Employees | 9 | <u>(5,395)</u> |
| | | <u>(6,966)</u> |
| | | <u><u>6,570</u></u> |

5.1 The maximum aggregate amount due from executives at the end of any month during the year was Rs.4.79 million. These are secured against property documents and retirements benefits. These loans are carried at cost due to practicality and materiality of amounts involved.

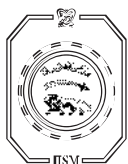
5.2 Movement of loans to executives during the year is as follows:

| | 2017 (Rupees in thousands) |
|--------------------------------------|-------------------------------|
| Balance at the beginning of the year | 572 |
| Disbursements | <u>4,888</u> |
| | 5,460 |
| Repayments | <u>(824)</u> |
| Balance at the end of the year | <u><u>4,636</u></u> |

5.3 Long-term loans of Rs.13.54 million, include loans of Rs.0.17 million and Rs.3.76 million to executives and workers respectively which carry no interest. The balance amount of loan carries interest @ 7% per annum.



| | Note | 2017 (Rupees in thousands) |
|--|------|-------------------------------|
| 6. Stores and spare parts | | |
| Stores | | 84,774 |
| Provision for obsolescence and slow moving stores | | (9,500) |
| | | 75,274 |
| Spare parts | | 64,253 |
| Provision for obsolescence and slow moving spare parts | | (19,792) |
| | | 44,461 |
| | | 119,735 |
| 7. Stock-in-trade | | |
| Raw materials | | |
| Distillery division | | 242,834 |
| Textile division | | 8,572 |
| | | 251,406 |
| Work-in-process | | |
| Sugar division | | 1,390 |
| Textile division | | 31,588 |
| | | 32,978 |
| Finished goods | | |
| Sugar division | | 1,102,539 |
| Distillery division | | 267,710 |
| Textile division | | 97 |
| Trading division | | 2,980 |
| | | 1,373,326 |
| Bagasse stock | | 12,714 |
| Fertilizers | | 3,188 |
| | | 1,673,612 |
| 8. Trade debts | | |
| Considered good | | |
| Export – Secured against export documents | | 117,711 |
| Local – Unsecured | | 136,669 |
| | 8.1 | 254,380 |



| | Note | 2017 (Rupees in thousands) |
|---|------|-------------------------------|
| 8.1 The aging of trade debts at September 30, is as follows : | | |
| Neither past due nor impaired | | 250,265 |
| Past due but not impaired: | | |
| within 90 days | | 2,420 |
| 91 to 180 days | | 1,695 |
| | | <u>254,380</u> |
| 9. Loans and advances - considered good | | |
| Loans - secured | | |
| Current maturity of long-term loans | | |
| Executives | 5 | 1,571 |
| Other Employees | 5 | 5,395 |
| | | 6,966 |
| Advances - unsecured | | |
| Suppliers | | 796,466 |
| | | <u>803,432</u> |
| 10. Trade deposits and short-term prepayments | | |
| Trade deposits | | 751 |
| Short-term prepayments | | 8,998 |
| | | <u>9,749</u> |
| 11. Other receivables - Considered good | | |
| Duty drawback and research & development support claim | | 17,112 |
| Dividend receivable | | 3,336 |
| Sales tax refundable / adjustable | | 115,686 |
| Others | | 306 |
| | | <u>136,440</u> |
| 12. Cash and bank balances | | |
| Cash in hand | | 273 |
| Balances with banks in: | | |
| Current accounts | | 19,582 |
| Treasury call accounts | 12.1 | 169,451 |
| Term Deposit Receipts | 12.2 | 735,000 |
| | 12.3 | 924,033 |
| | | <u>924,306</u> |
| 12.1 Profit rates on Treasury call accounts ranged between 3.75% to 5.50% per annum. | | |
| 12.2 Profit rates on Term Deposit Receipts ranged between 5.80% to 6.05% per annum. | | |
| Maturity of these Term Deposit Receipts are one month. | | |
| 12.3 Includes Rs. 896.00 million kept with Bank AL Habib Limited - a related party. | | |



2017
(Rupees in thousands)

13. Issued, subscribed and paid-up capital

| 2017 | |
|--------------------|---|
| Number of shares | |
| 10,136,700 | Ordinary shares of Rs. 5 each fully paid in cash |
| 139,863,300 | Ordinary shares of Rs. 5 each issued as bonus shares |
| <u>150,000,000</u> | <u>750,000</u> |

13.1 Issued, subscribed and paid-up capital of the Group includes 23,764,498 Ordinary shares of Rs. 5 each held by related parties at the end of the year.

Note
2017
(Rupees in thousands)

14. Reserves

| | | |
|---|------|------------------|
| Capital | | |
| Share premium | | 34,000 |
| Revenue | | |
| General | 14.1 | 3,878,500 |
| Unappropriated profit | | 559,797 |
| Unrealised gain on investments - available for sale | | 1,760,940 |
| | | <u>6,199,237</u> |
| | | <u>6,233,237</u> |
| 14.1 At the beginning of the year | | 3,466,000 |
| Transferred from unappropriated profit | | 412,500 |
| | | <u>3,878,500</u> |

15. Deferred taxation

| | | |
|--|--|------------------|
| Deferred tax liability on accelerated tax depreciation allowance on operating fixed assets taxable temporary differences: | | 203,000 |
| Deferred tax asset on deductible temporary difference: | | |
| Provision for obsolescence and slow moving stores & spare parts | | (7,000) |
| Unabsorbed tax depreciation allowance | | (92,000) |
| Unadjusted tax credit on investment | | (5,500) |
| | | <u>(104,500)</u> |
| | | <u>98,500</u> |

16. Trade and other payables

| | | |
|---|------|------------------|
| Creditors | | 1,043,251 |
| Accrued liabilities | | 201,938 |
| Workers' Profit Participation Fund (WPPF) | 16.1 | 26,474 |
| Workers' Welfare Fund | | 37,141 |
| Income-tax deducted at source | | 617 |
| Unclaimed dividends | | 59,483 |
| | | <u>1,368,904</u> |



Note 2017
(Rupees in thousands)

16.1 Workers' Profit Participation Fund (WPPF)

| | | |
|--|----|----------------------|
| Balance at the beginning of the year | | 51,983 |
| Interest on funds utilized in the Group's business | | 1,094 |
| | | <u>53,077</u> |
| Amount paid to the WPPF | | (53,077) |
| | | <u>-</u> |
| Allocation for the year | 22 | 26,474 |
| Balance at the end of the year | | <u><u>26,474</u></u> |

17. Contingencies and commitments

- 17.1** On May 22, 2015 the Government of Pakistan promulgated Gas Infrastructure Development (GID) Cess Act, 2015 and levied GID Cess on gas bills at the rate of Rs.100 / MMBTU on all industrial consumers. The GID Cess Act, 2015 was made applicable with immediate effect superseding the GID Cess Act, 2011 and GID Cess Ordinance, 2014.

The Holding Company challenged the vires of GID Cess Act, 2015 before the Honourable High Court of Sindh. On July 24, 2015 the Honourable High Court of Sindh passed an order restraining the SSGC from demanding and collecting GID Cess as levied by the GID Cess Act, 2015. On October 26, 2016, the case was decided by the Honourable High Court of Sindh in favour of the Holding Company. The Government has filed an appeal before the Honourable High Court of Sindh, where the Holding Company was not made party to such litigation. Currently, GID Cess is not being charged to the Holding Company by SSGC.

The Financial exposure of the Holding Company upto September 30, 2017 is Rs.35.82 million. However, in view of the advice of legal counsel no provision has been made in these consolidated financial statements.

- 17.2** The Government of Sindh vide notification dated July 8, 2014 levied a fee of Rs.0.50 / litre for storage of rectified spirit in bonded warehouse at Terminal Kaemari, Karachi. The Holding Company disputed the above levy and filed constitutional petition before the Honourable High Court of Sindh, challenging the above fee. On July 23, 2014, the Honourable High Court of Sindh granted stay and suspended the operation of the above notification. The case was lastly fixed for hearing on March 20, 2015 and was not taken up for hearing. The financial exposure as at September 30, 2017 is Rs.65.71 million. In view of the advice of legal counsel, the Holding Company is confident of a favourable outcome of the case and accordingly no provision has been made in these consolidated financial statements.

- 17.3** Pursuant to the decision of ECC on January 10, 2013, the FBR vide its SRO No. 77(1)/2013 dated February 7, 2013, allowed benefit to sugar exporters by reducing FED rate from 8.0% to 0.5% on local sales, equivalent to quantity exported by the mills. The Holding Company availed the benefit and claimed Rs.56.56 million on account of reduced rate of FED.

Against the aforementioned claim, FBR disallowed an amount of Rs.7.0 million and also levied default surcharge of Rs.0.3 million. The disallowances was on the basis that the benefit of claim accrues and arises from February 7, 2013, the date of SRO No: 77(1) /2013 and not from January 10, 2013, the date of ECC meeting wherein the benefit was approved by ECC. The Holding Company maintains that the sugar mills are entitled to avail the benefit of reduced rate of FED on sugar exported against the export quota allotted by ECC in its meeting held on January 10, 2013. Accordingly, the Holding Company filed a suit before Honourable High Court of Sindh and the operations of the said order were suspended by the Honourable Court vide its order dated April 23, 2014. The case was lastly fixed for hearing on December 4, 2014 and was adjourned as date in office. In view of the advice of legal counsel, the Holding Company is confident of a favourable outcome and accordingly no provision has been made in these consolidated financial statements.



- 17.4** During the year 2009-10 the Holding Company alongwith other sugar mills filed a Constitutional Petition before the Honourable High Court of Sindh against Pakistan Standards and Quality Control Authority - PSQCA challenging the notifications issued in respect of registration of the Standard Mark for refined sugar manufactured and sold by the Holding Company and levy of marking fee at the rate of 0.1% of ex-factory price of sugar sold with effect from January 1, 2009.

On December 4, 2012 the Honourable High Court of Sindh decided the case in favour of the Holding Company. Against the above order, PSQCA filed an appeal before the Honourable Supreme Court of Pakistan. On November 25, 2013 the Honourable Supreme Court of Pakistan passed an interim order against PSQCA restraining them from demanding any registration of standard marks / licensing fee from the sugar mills till further order and the case was adjourned to date in office.

According to the advice of legal counsel, the demand raised is without any lawful authority and is in violation of the Constitution, hence, no provision is made in this regard.

- 17.5** The Holding Company has provided counter guarantees to Bank AL Habib Limited, a related party, amounting to Rs. 250.00 million against agriculture finance facilities to the growers supplying sugarcane to the mills and counter guarantees to other banks amounting to Rs.1,691.76 million against guarantees issued by banks in favour of third parties on behalf of the Holding Company. These guarantees are secured by way of registered charge against hypothecation of stores and spares, stock-in-trade, assignment of trade debts and other receivables.
- 17.6** Commitments for capital expenditure amounting to Rs.65.20 million.
- 17.7** Rentals under operating lease agreements in respect of vehicles, payable over the following next four years, are as follows:

| | 2017 (Rupees in thousands) |
|--------------------------|-------------------------------|
| Year ending September 30 | |
| 2017 | — |
| 2018 | 13,709 |
| 2019 | 10,306 |
| 2020 | 6,461 |
| 2021 | 2,177 |
| | <u>32,653</u> |



18. Segment operating results and related information

| (Rupees in thousands) | | | | | |
|--|----------------|---------------------|------------------|------------------|-----------|
| Note | Sugar Division | Distillery Division | Textile Division | Trading Division | Total |
| | (2017) | | | | |
| Net sales and services | | | | | |
| Local sales | 3,581,722 | 565,210 | 4,176 | 655,910 | 4,807,018 |
| Less: Sales tax / Federal excise duty | 276,988 | 80,293 | 273 | 67,100 | 424,654 |
| | 3,304,734 | 484,917 | 3,903 | 588,810 | 4,382,364 |
| Export sales | 296,563 | 1,985,933 | 268,399 | 256,481 | 2,807,376 |
| Less: Export duty, freight and commission | — | 3,094 | 14,814 | 38,554 | 56,462 |
| | 296,563 | 1,982,839 | 253,585 | 217,927 | 2,750,914 |
| Net sales | 3,601,297 | 2,467,756 | 257,488 | 806,737 | 7,133,278 |
| Services | | | | | |
| Terminal Storage income - net | 18.1 | — | 1,652 | — | 1,652 |
| | 3,601,297 | 2,469,408 | 257,488 | 806,737 | 7,134,930 |
| Less: Cost of sales | 19 | 3,521,210 | 1,982,261 | 243,449 | 6,544,790 |
| Gross profit | | 80,087 | 487,147 | 14,039 | 590,140 |
| Selling and distribution expenses | 20 | 47,655 | 114,942 | 11,052 | 175,440 |
| Administrative expenses - Holding Company | 21 | 143,396 | 9,626 | 4,225 | 157,764 |
| Administrative expenses - Subsidiary | 21 | — | — | — | 69 |
| | | 143,396 | 9,626 | 517 | 157,833 |
| Profit / (loss) before other operating expenses and other income | | (110,964) | 362,579 | 6,559 | 256,867 |
| Other operating expenses | 22 | | | | (32,054) |
| Other income | 23 | | | | 246,099 |
| Operating profit | | | | | 470,912 |

- Sugar division is engaged in manufacturing of refined sugar.
- Distillery division is engaged in manufacturing of ethanol, liquidified carbon dioxide (CO₂) and providing bulk storage facilities.
- Textile division is engaged in manufacturing of household textiles.
- Trading division is engaged in trading of commodities viz sugar / molasses as and when opportunity occurs.



(Rupees in thousands)

| Sugar Division | Distillery Division | Textile Division | Trading Division | Total |
|-------------------|------------------------|---------------------|---------------------|-------|
| (2017) | | | | |

18.1 Services

| | | | | | |
|--|---|-------|---|---|-------|
| Terminal storage income - net | - | 3,836 | - | - | 3,836 |
| Less: Terminal expenses | | | | | |
| Salaries, wages and other benefits - note 18.2 | - | 793 | - | - | 793 |
| Repairs and maintenance | - | 321 | - | - | 321 |
| Water, electricity and gas | - | 141 | - | - | 141 |
| Rent, rates and taxes | - | 419 | - | - | 419 |
| Depreciation - note 3.2 | - | 353 | - | - | 353 |
| Travelling and vehicle running expenses | - | 47 | - | - | 47 |
| Insurance | - | 12 | - | - | 12 |
| Other expenses | - | 98 | - | - | 98 |
| | - | 2,184 | - | - | 2,184 |
| | - | 1,652 | - | - | 1,652 |

18.2 Salaries, wages and other benefits include a sum of Rs. 0.06 million in respect of staff retirement benefits.

2017
(Rupees in thousands)

18.3 Geographical Information of customers

| | |
|--|-----------|
| Revenues from customers (Country wise) | |
| Pakistan | 4,327,552 |
| Korea | 576,400 |
| UAE | 581,561 |
| United kingdom | 162,123 |
| Malaysia | 75,992 |
| Singapore | 19,802 |
| South Africa | 84,245 |
| Turkey | 138,316 |
| Taiwan | 92,373 |
| Thailand | 10,709 |
| Srilanka | 16,704 |
| India | 32,884 |
| Philiphine | 215,499 |
| Bangkok | 18,825 |
| Italy | 67,757 |
| Netherland | 395,593 |
| Myanmar | 296,563 |
| Holland | 22,032 |
| | 7,134,930 |

The revenue information above is based on the location of customers

18.4 Of the Group's total revenue, one customer accounts for more than 10%.



| | (Rupees in thousands) | | | | |
|---|-----------------------|------------------------|---------------------|---------------------|-------------|
| | Sugar Division | Distillery Division | Textile Division | Trading Division | Total |
| | (2017) | | | | |
| 19. Cost of sales | | | | | |
| Opening stock of raw material | – | 162,182 | 3,337 | – | 165,519 |
| Purchases / Transfers | 4,149,366 | 1,756,665 | 178,041 | – | 6,084,072 |
| | 4,149,366 | 1,918,847 | 181,378 | – | 6,249,591 |
| Closing stock of raw material | – | (242,834) | (8,572) | – | (251,406) |
| Raw material consumed | 4,149,366 | 1,676,013 | 172,806 | – | 5,998,185 |
| Salaries, wages and other benefits - note 19.1 | 277,316 | 66,414 | 12,281 | – | 356,011 |
| Research and development expenses | 1,488 | – | – | – | 1,488 |
| Process chemicals | 42,076 | 39,646 | – | – | 81,722 |
| Packing material | 41,148 | – | 11,514 | – | 52,662 |
| Dyeing, weaving and other charges | – | – | 36,071 | – | 36,071 |
| Stores and spare parts consumed | 69,522 | 34,869 | – | – | 104,391 |
| Rent, rates, taxes and lease rentals | 7,115 | 7,660 | 1,132 | – | 15,907 |
| Water, fuel and power | 48,999 | 142,977 | 18,244 | – | 210,220 |
| Repairs and maintenance | 95,807 | 68,521 | 2,218 | – | 166,546 |
| Legal and professional charges | 1,680 | – | – | – | 1,680 |
| Insurance | 9,889 | 7,151 | 528 | – | 17,568 |
| Postage, telephone and stationery | 3,294 | – | – | – | 3,294 |
| Depreciation / amortization - note 3.2 | 113,522 | 70,466 | 6,018 | – | 190,006 |
| Other manufacturing expenses | 20,412 | 7,564 | 166 | – | 28,142 |
| Duty drawback / Rebate | – | – | (14,725) | – | (14,725) |
| Bagasse transferred to distillery division | (10,787) | – | – | – | (10,787) |
| Molasses transferred to distillery division | (315,503) | – | – | – | (315,503) |
| | 405,978 | 445,268 | 73,447 | – | 924,693 |
| Manufacturing cost | 4,555,344 | 2,121,281 | 246,253 | – | 6,922,878 |
| Opening stock of work-in-process | 2,368 | – | 27,949 | – | 30,317 |
| Closing stock of work-in-process | (1,390) | – | (31,588) | – | (32,978) |
| | 978 | – | (3,639) | – | (2,661) |
| Cost of goods manufactured | 4,556,322 | 2,121,281 | 242,614 | – | 6,920,217 |
| Opening stock of finished goods | 67,427 | 128,690 | 352 | 3,924 | 200,393 |
| Purchases | – | – | 580 | 796,926 | 797,506 |
| Closing stock of finished goods | (1,102,539) | (267,710) | (97) | (2,980) | (1,373,326) |
| | (1,035,112) | (139,020) | 835 | 797,870 | (375,427) |
| | 3,521,210 | 1,982,261 | 243,449 | 797,870 | 6,544,790 |

19.1 Salaries, wages and other benefits include a sum of Rs. 9.2 million in respect of staff retirement benefits.



| | (Rupees in thousands) | | | | |
|--|-----------------------|---------------------|------------------|------------------|----------------|
| | Sugar Division | Distillery Division | Textile Division | Trading Division | Total |
| | (2017) | | | | |
| 20. Selling and distribution expenses | | | | | |
| Salaries, wages and other benefits - note 20.1 | 7,215 | 3,059 | 4,209 | – | 14,483 |
| Insurance | 3,977 | 1,475 | – | – | 5,452 |
| Rent, rates, taxes and lease rentals | 986 | 1,111 | – | – | 2,097 |
| Transport, freight, handling and forwarding expenses | 35,477 | 106,715 | 4,040 | 1,791 | 148,023 |
| Other expenses | – | 2,582 | 2,803 | – | 5,385 |
| | <u>47,655</u> | <u>114,942</u> | <u>11,052</u> | <u>1,791</u> | <u>175,440</u> |

20.1 Salaries, wages and other benefits include a sum of Rs. 0.78 million in respect of staff retirement benefits.

| | Sugar Division | Distillery Division | Textile Division | Trading Division | Total |
|---|----------------|---------------------|------------------|------------------|----------------|
| | (2017) | | | | |
| 21. Administrative expenses | | | | | |
| Salaries, wages and other benefits - note 21.1 | 78,888 | 3,059 | 3,260 | 212 | 85,419 |
| Insurance | 1,460 | 134 | – | – | 1,594 |
| Repairs and maintenance | 1,899 | 611 | 161 | – | 2,671 |
| Postage, telephone and stationery | 4,115 | 503 | 100 | – | 4,718 |
| Travelling and vehicle running expenses | 14,771 | 303 | – | – | 15,074 |
| Rent, rates, taxes and lease rentals | 8,076 | 1,343 | – | – | 9,419 |
| Water, electricity and gas | 3,161 | 352 | 25 | – | 3,538 |
| Fees, subscription and periodicals | 2,355 | 19 | 22 | – | 2,396 |
| Legal and professional charges | 1,077 | 2,020 | – | – | 3,097 |
| Directors' meeting fee | 575 | – | – | – | 575 |
| Depreciation - note 3.2 | 1,817 | 156 | 154 | – | 2,127 |
| Auditors' remuneration - Holding Company (note 21.2) | 1,296 | 895 | 95 | 294 | 2,580 |
| Auditors' remuneration - Subsidiary Company (note 21.2) | – | – | – | – | 50 |
| | <u>1,296</u> | <u>895</u> | <u>95</u> | <u>294</u> | <u>2,630</u> |
| Other expenses - Holding Company (note 21.3) | 23,906 | 231 | 408 | 11 | 24,556 |
| Other expenses - Subsidiary Company | – | – | – | – | 19 |
| | <u>23,906</u> | <u>231</u> | <u>408</u> | <u>11</u> | <u>24,575</u> |
| | <u>143,396</u> | <u>9,626</u> | <u>4,225</u> | <u>517</u> | <u>157,833</u> |

21.1 Salaries, wages and other benefits include a sum of Rs. 3.20 million in respect of staff retirement benefits.

| | Sugar Division | Distillery Division | Textile Division | Trading Division | Total |
|---------------------------------------|----------------|---------------------|------------------|------------------|--------------|
| | (2017) | | | | |
| 21.2 Auditors' remuneration | | | | | |
| Statutory audit fee - Holding Company | 770 | 530 | 55 | 175 | 1,530 |
| Annual audit fee - Subsidiary | – | – | – | – | 50 |
| Half yearly review fee | 176 | 120 | 15 | 40 | 351 |
| Tax / other services | 265 | 185 | 20 | 60 | 530 |
| Out of pocket expenses | 85 | 60 | 5 | 19 | 169 |
| | <u>1,296</u> | <u>895</u> | <u>95</u> | <u>294</u> | <u>2,630</u> |



21.3 Sugar division's other expenses include donation of Rs.16.2 million as per details below:

2017
(Rupees in thousands)

Name of Institution

| | |
|--------------------------------------|---------------|
| Al-Sayyeda Benevolent Trust | 910 |
| Habib Education Trust | 840 |
| Rehmat Bai Widows & Orphanage Trust | 500 |
| Habib Medical Trust | 840 |
| Habib Poor Fund | 910 |
| Family Education Services Foundation | 12,000 |
| Markaz-e-Ummeed | 200 |
| | <u>16,200</u> |

None of the Directors or their spouses had any interest in the above donee's fund, except for Habib Education Trust, Karachi, where Mr. Imran A. Habib, Director (resigned on July 4, 2017) of the Holding Company was a Trustee.

21.4 Information on assets, liabilities and capital expenditure by segment is as follows:

| | Sugar Division | Distillery Division | Textile Division | Trading Division | Total |
|-----------------------------------|-------------------|------------------------|---------------------|---------------------|------------------|
| | (2017) | | | | |
| 21.4.1 Segment assets | 3,445,502 | 1,420,128 | 297,035 | 365,915 | 5,528,580 |
| Subsidiary Company | | | | | 15,331 |
| Unallocated assets | | | | | 3,598,650 |
| | | | | | <u>9,142,561</u> |
| 21.4.2 Segment liabilities | 1,533,893 | 132,583 | 59,046 | 121,314 | 1,846,836 |
| Subsidiary Company | | | | | 50 |
| Unallocated liabilities | | | | | 312,438 |
| | | | | | <u>2,159,324</u> |
| 21.4.3 Capital expenditure | 599,081 | 132,388 | – | – | 731,469 |
| Subsidiary Company | | | | | 15,331 |
| | | | | | <u>746,800</u> |



| | Note | 2017 (Rupees in thousands) |
|--|-------------|-------------------------------|
| 22. Other operating expenses | | |
| Workers' Profit Participation Fund | 16.1 | 26,474 |
| Workers' Welfare Fund | | 5,580 |
| | | <u>32,054</u> |
| 23. Other income | | |
| Income from financial assets | | |
| Profit on redemption / sale of investments | 23.1 | 113,981 |
| Dividend income | 23.2 | 120,629 |
| | | <u>234,610</u> |
| Income from non financial assets | | |
| Gain on disposal of fixed assets | | 3,851 |
| Agricultural income | | 2,245 |
| Scrap sale | | 3,241 |
| Exchange gain - net | | 2,152 |
| | | <u>11,489</u> |
| | | <u>246,099</u> |
| 23.1 Profit on redemption of units includes profit of the following funds managed by Habib Asset Management Limited, a related party. | | |
| | | 2017 (Rupees in thousands) |
| First Habib Islamic Income Fund | | 35 |
| | | <u>35</u> |
| 23.2 Dividend income includes dividend received from the following related parties: | | |
| | | 2017 (Rupees in thousands) |
| Bank AL Habib Limited | | 84,478 |
| Habib Insurance Company Limited | | 9,387 |
| | | <u>93,865</u> |
| 24. Finance income - net | | |
| Profit on treasury call accounts | 12.1 | 10,733 |
| Profit on term deposit receipts | 12.2 | 77,710 |
| Interest on loan to employees | | 475 |
| | | <u>88,918</u> |
| Less: | | |
| Mark-up / interest on: | | |
| Short-term borrowings | 24.1 & 24.2 | (46,433) |
| Workers' Profit Participation Fund | | (1,094) |
| Bank charges | | (14,984) |
| | | <u>(62,511)</u> |
| | | <u>26,407</u> |



24.1 The Financial facilities from various commercial banks amounted to Rs.5,313 million.

24.2 These facilities are secured by way of registered charge against hypothecation of stock-in-trade, stores and spares, assignment of trade debts and other receivables. The rate of mark-up during the year was 2.25% to 7.54% per annum.

| | Note | 2017 (Rupees in thousands) |
|---|------|-------------------------------|
| 25. Taxation | | |
| Income tax - current | | — |
| - prior years | | (54,500) |
| | | <u>(54,500)</u> |
| Deferred tax | | (5,500) |
| | 25.1 | <u>(60,000)</u> |
| 25.1 Reconciliation of tax (income) / charge for the year | | |
| Accounting profit | | <u>497,319</u> |
| Corporate tax rate | | <u>30%</u> |
| Tax on accounting profit at applicable rate | | 149,196 |
| Tax effect of timing differences | | 3,839 |
| Tax effect of lower tax rates on export and certain income | | (132,065) |
| Tax effect of income exempt from tax | | (643) |
| Tax effect of tax credit | | (107,000) |
| Tax effect of expenses that are inadmissible in determining taxable income | | 81,173 |
| Adjustment relating to prior years | | (54,500) |
| | | <u>(209,196)</u> |
| | | <u>(60,000)</u> |

25.2 The income tax return for the Tax year 2017 (financial year ended September 30, 2016) has been filed.



2017
(Rupees in thousands)

26. Earnings per share - Basic and diluted

| | |
|---|--------------------|
| Profit after taxation | <u>557,319</u> |
| Number of shares | |
| Number of ordinary shares of Rs. 5 each | <u>150,000,000</u> |
| Earnings per share - Basic and diluted (Rupees) | <u>3.72</u> |

27. Cash used in operations

| | |
|------------------------|---------|
| Profit before taxation | 497,319 |
|------------------------|---------|

Adjustment for non-cash charges and other items

| | |
|--|-----------|
| Depreciation / amortization | 192,486 |
| Gain on disposal of fixed assets | (3,851) |
| Profit on redemption / sale of investments | (113,981) |
| Finance income - net | (26,407) |
| Dividend income | (120,629) |
| | (72,382) |

| | |
|-------------------------------------|--------------------|
| Working capital changes - note 27.1 | (2,046,629) |
| | <u>(1,621,692)</u> |

27.1 Working capital changes

| | |
|---|-------------|
| Increase in current assets | |
| Stores and spare parts | (10,892) |
| Stock-in-trade | (1,271,765) |
| Trade debts | (190,212) |
| Loans and advances | (557,146) |
| Trade deposits and short-term prepayments | (968) |
| Other receivables | (120,282) |
| | (2,151,265) |

| | |
|---------------------------------|-----------|
| Increase in current liabilities | |
| Trade and other payables | (281,257) |
| Advance from customers | 385,893 |
| | 104,636 |

| | |
|--------------------------------|--------------------|
| Net changes in working capital | <u>(2,046,629)</u> |
|--------------------------------|--------------------|



28. Remuneration of Chief Executive, Directors and Executives

| | 2017 | | | |
|-------------------------|-----------------------|---------------|----------------|----------------|
| | Chief Executive | Directors | Executives | Total |
| | (Rupees in thousands) | | | |
| Managerial remuneration | 11,200 | 8,660 | 92,937 | 112,797 |
| Perquisites | | | | |
| Telephone | 42 | 27 | 616 | 685 |
| Bonus | — | — | 9,818 | 9,818 |
| Medical | 252 | 178 | 3,036 | 3,466 |
| Utilities | — | 541 | — | 541 |
| Entertainment | — | 462 | — | 462 |
| Retirement benefits | 802 | 641 | 7,290 | 8,733 |
| | <u>12,296</u> | <u>10,509</u> | <u>113,697</u> | <u>136,502</u> |
| Number of persons | <u>1</u> | <u>2</u> | <u>52</u> | <u>55</u> |

28.1 Chief Executive, Directors and certain Executives are also provided with the Group maintained cars.

28.2 Aggregate amount charged in these consolidated financial statements in respect of directors' meeting fee paid to five Non-Executive Directors of Rs.0.57 million.

28.3 On August 5, 2017 Mr. Munawar Ali Habib was co-opted as Director in place of Mr. Imran A. Habib who has resigned on July 4, 2017. Accordingly, remuneration of Mr. Munawar Ali Habib is shown under the heads of Directors and Executives for the relevant periods.

29. Financial Risk Management Objectives and Policies

The main risks arising from the Group's financial instruments are credit risk, interest risk, liquidity risk, foreign currency risk, equity price risk and capital risk. The Board of Directors of the group (the Board) reviews and decides policies for managing each of these risks which are summarised below.

29.1 Credit risk

Credit risk is the risk which arises with the possibility that one party to a financial instrument will fail to discharge its obligation and cause the other party to incur a financial loss. The Group attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counter parties and continually assessing the credit worthiness of counter parties.

Concentrations of credit risk arise when a number of counter parties are engaged in similar business activities or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Group's performance to developments affecting a particular industry.

The Group is exposed to credit risk on loans, advances, deposits, trade debts, other receivables and bank balances and profit accrued thereon. The Group seeks to minimize the credit risk exposure through having exposures only to customers considered credit worthy and obtaining securities where applicable. The maximum exposure to credit risk at the reporting date is as follows:



2017
(Rupees in thousands)

| | |
|---------------------------------|------------------|
| Long-term loans | 6,570 |
| Long-term deposits | 4,028 |
| Trade debts | 254,380 |
| Loans and advances | 803,432 |
| Trade deposits | 751 |
| Profit accrued on bank deposits | 1,551 |
| Other receivables | 136,440 |
| Bank balances | 924,033 |
| | <u>2,131,185</u> |

Quality of financial assets

The credit quality of financial assets that are neither past due nor impaired can be assessed by reference to external credit ratings or the historical information about counter party default rates as shown below:

2017
(Rupees in thousands)

29.1.1 Trade debts

| | |
|--|----------------|
| Customers with no defaults in past one year | 250,225 |
| Customers with some defaults in past one year which have been fully recovered | 4,155 |
| Customers with default in past one year which have not yet been recovered | — |
| | <u>254,380</u> |

29.1.2 Bank Balances

| | |
|-----|----------------|
| A1+ | 922,370 |
| A2 | 1,663 |
| | <u>924,033</u> |

29.2 Interest rate risk

This represents the risk that the fair value or future cash flows of financial instrument will fluctuate because of changes in market interest rates.

At balance sheet date, the bank balances of Rs.904.55 million are subject to interest rate risk. Applicable interest rates have been indicated in Note 13 to these consolidated financial statements. Group's profit after tax for the year would have been Rs. 6.33 million higher / lower if interest rates have been 1% higher / lower while holding all other variables constant.



29.3 Liquidity risk

Liquidity risk is the risk that the group will not be able to meet its financial obligations as they fall due.

| Year ended September 30, 2017 | On demand | Less than 3 months | 3 to 12 months | 1 to 5 years | > 5 years | Total |
|----------------------------------|--------------|-----------------------|-------------------|-----------------|-----------|-----------|
| (Rupees in thousands) | | | | | | |
| Trade and other payables | – | 409,376 | 959,528 | – | – | 1,368,904 |
| Advance from customers | – | 691,920 | – | – | – | 691,920 |
| | – | 1,101,296 | 959,528 | – | – | 2,060,824 |

29.4 Foreign currency risk

Foreign currency risk is the risk that the value of financial assets or a financial liability will fluctuate due to change in foreign exchange rates. It arises mainly where receivables and payables exist due to transactions in foreign currency. The Group's exposure to foreign currency risk is as follows:

| | 2017 (Respective Currency) | |
|--------------------------|-------------------------------|-----------|
| Trade debts | \$ | 1,095,175 |
| “ | £ | 16,361 |
| Trade and other payables | \$ | 170,595 |
| “ | £ | – |

The following significant exchange rates have been applied at the reporting dates:

| | | | |
|----------------|---------|----|--------|
| Exchange rates | buying | \$ | 105.37 |
| | selling | \$ | 105.57 |
| | buying | £ | 141.35 |
| | selling | £ | 141.62 |

The foreign currency exposure is partly covered as the outstanding balance at the year end is determined in respective currency which is converted into rupees at the exchange rate prevailing at the balance sheet date.



Sensitivity analysis:

The following table demonstrates the sensitivity of the Group profit before tax and the Group equity to a reasonably possible change in the foreign currency exchange rate, with all other variables held constant.

| | Change in Foreign Currency rate (%) | Effect on profit (Rupees in thousands) | Effect on equity (Rupees in thousands) |
|--------------------|---|--|--|
| September 30, 2017 | +10 | 9,970 | 9,852 |
| | -10 | (9,970) | (9,852) |

29.5 Equity price risk

The Group's investments are susceptible to market price risk arising from uncertainties about future values of investment securities. The Group manages the equity price risk through diversification and placing limits on individual and total investments. Reports on the investment portfolio are submitted to the Group's senior management on a regular basis. The Investment Committee of the Group reviews and approves policy decisions.

At the balance sheet date, the exposure to investments held as available for sale was Rs.2,402.97 million.

29.6 Capital risk management

The primary objective of the Group capital management is to ensure ample availability of finance for its existing and potential investment projects, to maximise shareholder value and reduce the cost of capital.

The Group manages its capital structure and makes adjustment to it, in light of changes in economic conditions. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders or issue new shares.

The gearing ratio of the Group is Nil and the Group finances its investments portfolio through management of its working capital and equity with a view to maintaining an appropriate mix between various sources of finance to minimise risk.

29.7 Fair value of financial instruments

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction.

Financial assets which are tradeable in an open market are revalued at the market prices prevailing on the balance sheet date. The estimated fair value of all other financial assets and liabilities is considered not significantly different from book value.



The Group uses the following hierarchy for disclosure of the fair value of financial instruments by valuation techniques:

Level 1: Quoted prices in active markets for identical assets.

Level 2: inputs other than quoted prices included in Level 1 that are observable for the assets either directly or indirectly.

Level 3: inputs for the asset that are not based on observable market data.

| | 2017 | | | |
|-----------------------|-----------|----------------------------------|---------|-----------|
| | Level 1 | Level 2 (Rupees in thousands) | Level 3 | Total |
| Long-term investments | 2,356,965 | — | 46,000 | 2,402,965 |
| | 2,356,965 | — | 46,000 | 2,402,965 |

During the year, there were no transfers between level 1 and level 2 fair value measurements, and no transfers into and out of level 3 fair value measurement.

30. Capacity and production

| | 2017 | | Working days |
|---------------------------------------|----------|----------------|-----------------|
| | Quantity | | |
| 30.1 Sugar division | | | |
| Crushing capacity | 7,000 | M.Tons Per Day | |
| Crushing based on actual working days | 896,000 | M. Tons | 128 |
| Actual crushing | 865,530 | M. Tons | 128 |
| Sucrose recovery | 9.97 | % | |
| Sugar production | 86,316 | M. Tons | |

Crushing capacity enhanced to 11,000 M. Tons per day under BMR and trial run successfully completed during last week of crushing season 2016-17.

30.2 Distillery division

a) Ethanol

| | | | |
|-------------------|--------|---------|-----|
| Capacity | 34,000 | M. Tons | 300 |
| Actual production | 33,687 | M. Tons | 344 |

b) Liquidified carbon dioxide (CO₂)

| | | | |
|-------------------|--------|---------|-----|
| Capacity | 18,000 | M. Tons | 300 |
| Actual production | 11,069 | M. Tons | 277 |

c) During the year, CO₂ plants operated below capacity due to lower demand.

30.3 Textile division

| | | | |
|-------------------|---------|------|-----|
| Capacity | 560,000 | Kgs. | 300 |
| Actual production | 515,253 | Kgs. | 300 |

During the year, textile division operated at below capacity due to reduced sale volume.



31. Provident Fund related disclosure

The following information is based on un-audited financial statements of the Fund as at September 30:

| | 2017 (Rupees in thousands) |
|---------------------------------|-------------------------------|
| Size of the fund - Total assets | 298,223 |
| Fair value of investments | 278,358 |
| Percentage of investments made | 93.34 |

31.1 The cost of above investments amounted to Rs. 256.40 million.

31.2 The break-up of fair value of investments is as follows:

| | 2017 Percentage | 2017 (Rupees in thousands) |
|-------------------------|--------------------|-------------------------------|
| National savings scheme | 92.18 | 256,575 |
| Bank deposits | 7.78 | 21,662 |
| Debt securities | 0.04 | 121 |
| | <u>100.00</u> | <u>278,358</u> |

31.3 The investments out of provident fund have been made in accordance with the provision of Section 227 of the repealed Companies Ordinance, 1984 and the rules formulated for this purpose.

32. Number of Employees

| | 2017 |
|---|------|
| Number of employees including contractual employees at September 30, | 556 |
| Average number of employees including contractual employees during the year | 560 |

33. Transactions with related parties

Related parties comprise of subsidiary, associated entities, entities with common directorship, directors and key management personnel. Material transactions with related parties during the year, other than those which have been disclosed elsewhere in these unconsolidated financial statements, are as follows:

| | 2017 (Rupees in thousands) |
|--|-------------------------------|
| Insurance premium paid | 28,499 |
| Insurance claims | 7,185 |
| Profit on treasury call accounts / term deposits | 83,034 |
| Profit accrued on bank deposit | 1,449 |
| Purchases of investments | 56,000 |
| Sale proceeds of investments | 10,035 |
| Dividend received | 93,865 |
| Dividend paid | 65,572 |
| Bank charges | 470 |

Transactions with related parties are carried out under normal commercial terms and conditions.



34. Dividend

The Board of Directors of the Holding Company in their meeting held on December 28, 2017 have proposed a final cash dividend of Rs.1.75 per share (35%) for the year ended September 30, 2017. The approval of the members for the proposed final cash dividend will be obtained at the Annual General Meeting of the Holding Company to be held on January 27, 2018.

The Finance Act, 2017 introduced tax on every public company at the rate of 7.5% of accounting income before tax. However, this tax shall not be applied in case of a public company which distributes profit equal to 40% of its after tax profits within six months from the end of the year.

Based on the fact the Board of Directors of the Holding Company has proposed 35% dividend for the year ended September 30, 2017 which exceeds the above prescribed minimum dividend requirement, the Holding Company believes that it would not eventually be liable to pay tax on its undistributed profits as of September 30, 2017.

35. General

35.1 Figures have been rounded off to the nearest thousand rupees.

35.2 As the subsidy company was incorporated during the current year, hence, there are no corresponding figures to report.

35.3 These consolidated financial statements were authorised for issue on December 28, 2017 by the Board of Directors of the Holding Company.


Amir Bashir Ahmed
Chief Financial Officer


Raeesul Hasan
Chief Executive


Murtaza H. Habib
Director



Pattern of Shareholding as at September 30, 2017

| Number of Shareholders | Size of Shareholding | | Total Number of Shares held |
|------------------------|----------------------|------------|-----------------------------|
| | From | To | |
| 1,885 | 1 | 100 | 38,707 |
| 854 | 101 | 500 | 247,090 |
| 501 | 501 | 1,000 | 389,997 |
| 1,277 | 1,001 | 5,000 | 2,926,214 |
| 256 | 5,001 | 10,000 | 1,843,811 |
| 118 | 10,001 | 15,000 | 1,460,403 |
| 72 | 15,001 | 20,000 | 1,271,357 |
| 54 | 20,001 | 25,000 | 1,217,797 |
| 30 | 25,001 | 30,000 | 832,900 |
| 21 | 30,001 | 35,000 | 688,898 |
| 19 | 35,001 | 40,000 | 721,756 |
| 11 | 40,001 | 45,000 | 464,276 |
| 15 | 45,001 | 50,000 | 728,854 |
| 15 | 50,001 | 55,000 | 786,249 |
| 5 | 55,001 | 60,000 | 281,648 |
| 9 | 60,001 | 65,000 | 565,315 |
| 3 | 65,001 | 70,000 | 200,282 |
| 5 | 70,001 | 75,000 | 358,966 |
| 7 | 75,001 | 80,000 | 547,667 |
| 4 | 85,001 | 90,000 | 345,858 |
| 5 | 90,001 | 95,000 | 458,269 |
| 1 | 95,001 | 100,000 | 100,000 |
| 1 | 100,001 | 105,000 | 103,500 |
| 2 | 110,001 | 115,000 | 227,875 |
| 1 | 120,001 | 125,000 | 122,000 |
| 1 | 125,001 | 130,000 | 125,757 |
| 3 | 130,001 | 135,000 | 395,814 |
| 1 | 135,001 | 140,000 | 138,002 |
| 3 | 140,001 | 145,000 | 425,385 |
| 4 | 150,001 | 155,000 | 613,519 |
| 1 | 155,001 | 160,000 | 157,750 |
| 2 | 165,001 | 170,000 | 333,471 |
| 1 | 170,001 | 175,000 | 174,988 |
| 2 | 175,001 | 180,000 | 356,251 |
| 2 | 185,001 | 190,000 | 372,279 |
| 2 | 190,001 | 195,000 | 381,329 |
| 3 | 200,001 | 205,000 | 606,230 |
| 1 | 205,001 | 210,000 | 205,156 |
| 1 | 225,001 | 230,000 | 226,846 |
| 1 | 250,001 | 255,000 | 254,500 |
| 2 | 280,001 | 285,000 | 567,330 |
| 1 | 285,001 | 290,000 | 289,337 |
| 1 | 300,001 | 305,000 | 304,940 |
| 2 | 305,001 | 310,000 | 615,646 |
| 1 | 320,001 | 325,000 | 320,446 |
| 2 | 325,001 | 330,000 | 657,539 |
| 1 | 340,001 | 345,000 | 340,740 |
| 2 | 355,001 | 360,000 | 719,970 |
| 1 | 365,001 | 370,000 | 366,100 |
| 1 | 385,001 | 390,000 | 390,000 |
| 1 | 390,001 | 395,000 | 390,045 |
| 2 | 395,001 | 400,000 | 795,877 |
| 1 | 400,001 | 405,000 | 401,000 |
| 1 | 405,001 | 410,000 | 409,546 |
| 1 | 415,001 | 420,000 | 417,000 |
| 1 | 420,001 | 425,000 | 421,146 |
| 1 | 440,001 | 445,000 | 443,500 |
| 1 | 460,001 | 465,000 | 463,815 |
| 1 | 465,001 | 470,000 | 469,737 |
| 1 | 510,001 | 515,000 | 510,668 |
| 1 | 520,001 | 525,000 | 521,263 |
| 1 | 530,001 | 535,000 | 530,057 |
| 1 | 570,001 | 575,000 | 572,918 |
| 1 | 595,001 | 600,000 | 597,032 |
| 1 | 655,001 | 660,000 | 658,571 |
| 1 | 840,001 | 845,000 | 843,223 |
| 1 | 850,001 | 855,000 | 851,500 |
| 3 | 865,001 | 870,000 | 2,599,746 |
| 1 | 880,001 | 885,000 | 880,825 |
| 1 | 915,001 | 920,000 | 918,887 |
| 1 | 925,001 | 930,000 | 930,000 |
| 1 | 970,001 | 975,000 | 970,127 |
| 1 | 990,001 | 995,000 | 994,293 |
| 1 | 1,120,001 | 1,125,000 | 1,122,697 |
| 1 | 1,180,001 | 1,185,000 | 1,183,324 |
| 1 | 1,220,001 | 1,225,000 | 1,220,763 |
| 1 | 1,415,001 | 1,420,000 | 1,418,565 |
| 1 | 1,440,001 | 1,445,000 | 1,440,330 |
| 1 | 1,510,001 | 1,515,000 | 1,510,668 |
| 1 | 1,580,001 | 1,585,000 | 1,584,500 |
| 1 | 1,685,001 | 1,690,000 | 1,688,251 |
| 1 | 1,815,001 | 1,820,000 | 1,818,677 |
| 1 | 1,825,001 | 1,830,000 | 1,827,819 |
| 1 | 1,865,001 | 1,870,000 | 1,866,906 |
| 1 | 2,025,001 | 2,030,000 | 2,029,070 |
| 1 | 2,445,001 | 2,450,000 | 2,448,000 |
| 1 | 2,550,001 | 2,555,000 | 2,554,417 |
| 1 | 3,070,001 | 3,075,000 | 3,071,845 |
| 1 | 3,555,001 | 3,560,000 | 3,559,751 |
| 1 | 4,120,001 | 4,125,000 | 4,121,950 |
| 1 | 4,445,001 | 4,450,000 | 4,448,758 |
| 1 | 5,825,001 | 5,830,000 | 5,825,357 |
| 1 | 6,550,001 | 6,555,000 | 6,554,075 |
| 1 | 8,865,001 | 8,870,000 | 8,868,497 |
| 1 | 9,415,001 | 9,420,000 | 9,415,312 |
| 1 | 11,045,001 | 11,050,000 | 11,047,753 |
| 1 | 26,510,001 | 26,515,000 | 26,513,125 |
| 5,263 | | | 150,000,000 |

| Shareholders' Category | Number of Shareholders | Number of Shares held | Percentage |
|--------------------------|------------------------|-----------------------|------------|
| General Public (Local) | 5,095 | 44,135,682 | 29.11 |
| General Public (Foreign) | 79 | 1,497,202 | 0.99 |
| Insurance Companies | 4 | 12,722,285 | 8.48 |
| Joint Stock Companies | 57 | 50,184,610 | 33.46 |
| Financial Institutions | 8 | 27,166,443 | 18.42 |
| Mudaraba Companies | 2 | 1,521,068 | 1.01 |
| Charitable Trusts | 15 | 12,772,733 | 8.52 |
| Societies | 2 | 9,976 | 0.01 |
| Corporate Law Authority | 1 | 1 | 0.00 |
| | 5,263 | 150,000,000 | 100.00 |



Pattern of Shareholding as at September 30, 2017

Additional Information

| Shareholders' Category | Number of Shareholders | Number of Shares Held |
|--|------------------------|-----------------------|
| Associated Companies, undertakings and related parties | | |
| Habib Mercantile Company (Pvt) Limited | 1 | 510,668 |
| Habib & Sons (Pvt) Limited | 1 | 521,263 |
| Bank AL Habib Limited | 1 | 9,415,312 |
| Hasni Textiles (Pvt) Ltd. | 1 | 8,868,497 |
| Habib Insurance Co. Ltd. | 1 | 4,448,758 |
| NIT and ICP | | |
| National Investment (Unit) Trust (NIT) | 1 | 11,047,753 |
| Investment Corporation of Pakistan | 1 | 2,818 |
| Directors, CEO and their spouses and minor children | | |
| Asghar D. Habib Chairman | 1 | 2,554,417 |
| Ali Raza D. Habib Director | 1 | 23,218 |
| Muhammad Nawaz Tishna (NIT Nominee) | — | — |
| Murtaza H. Habib | 1 | 1,220,763 |
| Shams Mohammad Haji | 1 | 5,000 |
| Amin Ali Abdul Hamid | 1 | 23,971 |
| Munawar Ali Habib | 1 | 866,583 |
| Raeesul Hasan Chief Executive | 1 | 31 |
| Mrs. Tahira Ali Asghar w/o Mr. Asghar D. Habib | 1 | 1,818,677 |
| Mrs. Razia w/o Mr. Ali Raza D. Habib | 1 | 80,000 |
| Executives | 1 | 1,220 |
| Public Sector Companies and Corporations | 54 | 40,284,182 |
| Banks, Development Finance Institutions, Non-Banking Finance Institutions, Insurance Companies, Takaful Modarabas and Pension Funds | 11 | 16,495,155 |
| General Public | | |
| a) Local | 5,084 | 37,541,802 |
| b) Foreign | 79 | 1,487,202 |
| Others | | |
| Charitable & Other Trusts | 15 | 12,772,733 |
| Societies | 2 | 9,976 |
| Government Institution | 1 | 1 |
| | <u>5,263</u> | <u>150,000,000</u> |

Shareholders holding 5% or more voting rights

| | |
|--|------------|
| ICOM Industrie Und Handels, Schaan Principality of Liechtenstein | 26,513,125 |
| National Investment Trust (Unit) (NIT) | 11,515,753 |
| Bank AL Habib Ltd. | 9,415,312 |
| Hasni Textiles (Pvt) Ltd. | 8,868,497 |

The detail of transactions (gift) by the Directors, Executives and their Spouses of the company during the year:

| Name | Date | Gift Received No. of shares | Gift Given No. of Shares |
|---|------------|--------------------------------|-----------------------------|
| Mr. Munawar Ali Habib - Executive | 28.11.2016 | 82,198 | |
| Mr. Asghar D. Habib - Chairman/ Director | 27.12.2016 | 385,720 | |
| Mrs. Tahira Ali Asghar - Spouse of Chairman | 10.01.2017 | 393,613 | |
| Mrs. Razi-Spouse of Director | 27.03.2017 | 80,000 | |
| Mrs. Razi-Spouse of Director | 28.03.2017 | 245,078 | |



(روپے ہزاروں میں)

278,358

پروویڈنٹ فنڈ

101,475

گریجویٹ فنڈ

۱۱۔ سال کے دوران بورڈ کے پانچ اجلاس منعقد کئے گئے اور ہر ڈائریکٹر کی حاضری کی تفصیلات درج ذیل ہیں:

اجلاس میں شرکت کی تعداد

ڈائریکٹر کا نام

5

جناب اصغر ڈی حبیب

3

جناب علی رضا ڈی حبیب

5

جناب محمد نواز تشنا

3

جناب مرتضیٰ ایچ حبیب

5

جناب امین علی عبدالحمید

5

جناب شمس محمد حاجی

1

جناب عمران اے حبیب*

-

جناب منور علی حبیب**

5

جناب رئیس الحسن

* 4 جولائی 2017 کو استعفیٰ دیا

** 15 اگست 2017 کو شامل ہوئے

۱۲۔ شیئر ہولڈنگ کے طریقہ اور اس سے متعلق اضافی معلومات صفحہ نمبر 103 اور 104 پر دی گئی ہیں۔

۱۳۔ ڈائریکٹرز، CFO، CEO، کمپنی سیکریٹری اور ان کی فیملیز کے شیئر ہولڈنگ میں تبدیلی جو کہ شیئر ہولڈنگ کی نوعیت صفحہ نمبر 104 پر دی گئی ہے۔

ڈائریکٹرز کے الیکشن:

ڈائریکٹرز کا انتخاب 30 جنوری 2017 کو منعقد ہوا اور جناب اصغر ڈی حبیب، علی رضا ڈی حبیب، محمد نواز تشنا، امین علی عبدالحمید، شمس محمد حاجی، مرتضیٰ ایچ حبیب اور عمران اے حبیب تین سال کی مدت کے لئے ڈائریکٹر منتخب ہو گئے۔ سال کے دوران جناب عمران اے حبیب نے بورڈ سے استعفیٰ دیا اور ان کی جگہ جناب منور علی حبیب کو شامل کیا گیا۔

جزل:

ڈائریکٹران اپنے تمام عملے، سروسز خدمات اور سخت محنت سے کام کرنے کا اعتراف کرتے ہیں جس میں کمپنی کے آفیسرز، اسٹاف اور ورکرز شامل ہیں اور ان مالیاتی اداروں کا شکریہ بھی ادا کیا ہے جن کے ساتھ ہمارے کاروباری تعلقات اور ہمارے کسٹمرز کا بھی جن کی سپورٹ اور تعاون حاصل رہا۔

بورڈ آف ڈائریکٹرز کی جانب سے

مرتضیٰ ایچ حبیب

ڈائریکٹر

رئیس الحسن

چیف ایگزیکٹو

کراچی مورخہ: 28 دسمبر 2017ء



صحت حفاظت اور سیکورٹی:

ایک اہم ذمہ دار ادارے کے طور پر کمپنی اس بات پر مکمل اتفاق کرتی ہے کہ صحت حفاظت اور سیکورٹی کا اعلیٰ معیار قائم کیا جائے۔ کمپنی باقاعدگی سے آس پاس رہنے والے لوگوں کی طبی ضروریات اور آمد فراہم کرتی ہے اور اس حوالے سے کلینکس اور ویلفیئر اداروں کو طبی اور دیگر سہولیات فراہم کرنے کیلئے عطیات دیتی رہتی ہے۔

خصوصی افراد کے لئے روزگار:

کمپنی نے جسمانی طور پر محدود افراد کو ملازمت فراہم کی ہیں جو کہ محدود افراد (تقرری اور آباد کاری) آرڈیننس 1981 پر عمل کرتے ہوئے کیا ہے۔

صنعتی تعلقات:

کمپنی کے اندر اچھے ماحول اور مناسب صنعتی تعلقات کی بنیاد پر کام کیا جا رہا ہے۔

قومی خزانے میں حصہ داری:

آپ کی کمپنی نے ٹیکسز، محصولات، سبزی ٹیکس اور ایکسائز ڈیوٹی کی مد میں مبلغ 731,02 ملین روپے قومی خزانے میں جمع کرائے ہیں اس کے علاوہ قیمتی زرمبادلہ بھی حاصل کیا جو کہ مبلغ 2,730.40 ملین روپے (US\$ 26.02 ملین) کے مساوی ہیں جو کہ زیر نظر سال کے دوران شکر، استھانول اور گھریلو ٹیکسٹائل کی ایکسپورٹ سے حاصل کیا۔

آڈیٹرز:

ریٹائر ہونے والے موجودہ آڈیٹر میسرز EY فورڈ روڈز، چارٹرڈ اکاؤنٹینٹس نے اہل ہونے کی بنیاد پر دوبارہ تقرری کیلئے پیشکش کی ہے۔

آڈٹ کمیٹی نے میسرز EY فورڈ روڈز، چارٹرڈ اکاؤنٹینٹس کو آئندہ سال کے لئے کمپنی کے آڈیٹرز کے طور پر دوبارہ تقرری کیلئے سفارش کی ہے۔

کارپوریٹ اور مالیاتی رپورٹنگ فریم ورک سے متعلق اسٹیٹمنٹ:

- ۱۔ مالیاتی حسابات جو کہ کمپنی نے مرتب کئے ہیں یہ شفاف انداز میں کمپنی کے ضروری امور اور آپریشنز کے نتائج پیش فلو اور ایکوٹی میں تبدیلی کو ظاہر کرتے ہیں۔
- ۲۔ کمپنی کی بکس آف اکاؤنٹ مناسبت طریقے سے ترتیب دیئے جاتے ہیں۔
- ۳۔ مالیاتی حسابات کی تیاری کے سلسلے میں مناسب اکاؤنٹنگ پالیسیوں کو تسلسل کے ساتھ لاگو کیا گیا ہے اور کسی بھی تبدیلی اور تخمینہ کو مناسب اور واضح طور پر ظاہر کیا جاتا ہے۔
- ۴۔ انٹرنیشنل اکاؤنٹنگ اسٹینڈرڈز جو کہ پاکستان میں نافذ العمل ہے اس پر مالیاتی حسابات کی تیاری پر لاگو کیا جاتا ہے۔ جہاں نہیں کی گئی وہاں مناسب طور پر وضاحت کی گئی ہے۔
- ۵۔ داخلی کنٹرول کا نظام مستحکم ہے اور موثر طور پر اس پر عمل درآمد اور نگرانی کی جاتی ہے۔
- ۶۔ کمپنی کی صلاحیت بطور چلتے ہوئے کاروبار پر کسی قسم کا کوئی شک وشبہ نہیں ہے۔
- ۷۔ کارپوریٹ گورننس کے طریقہ کار جیسا کہ لسٹنگ ریگولیشنز میں تفصیل دی گئی ہے جسکی کوئی خلاف ورزی نہیں کی گئی ہے۔
- ۸۔ چھ سال کے مالیاتی اعداد و شمار اور آپریشن کے متعلق معلومات صفحہ نمبر ۱۱ پر دی گئی ہیں۔
- ۹۔ ٹیکسز اور محصولات سے متعلق معلومات مالیاتی اسٹیٹمنٹ کے نوٹس میں دی گئی ہے۔
- ۱۰۔ سرمایہ کاری کی ویلیو بشمول حاصل کردہ منافع اور پروویڈنٹ فنڈ اور گریجویٹ فنڈ کا ڈپازٹ / کرنٹ اکاؤنٹ میں بیلنس 30 ستمبر 2017ء درج ذیل ہے:



کارپوریٹ معاشرتی ذمہ داری:

حبیب شوگر ملز کارپوریٹ معاشرتی ذمہ داری (CSR) جو کہ 1962ء میں قائم ہونے کے سال سے ہی پروگرام مرتب کرتی ہے۔ مقامی کمیونیز، گورنمنٹ باڈیز اور سول سوسائٹی آرگنائزیشن کی ضروریات پر توجہ دیتی ہے۔ کمپنی CSR رپورٹ فولیو سالوں پر محیط ہے جس میں سوشل ویلفیئر، تعلیم، صحت کی حفاظت، انفراسٹرکچر کی ترقی اور دیگر امور شامل ہیں۔

کمپنی کی سرمایہ کاری اور ویلفیئر اسکیم:

ایک ذمہ دار شہری کی حیثیت سے کمپنی نے باقاعدہ بنیاد پر کئی ویلفیئر سرگرمیوں میں حصہ لیا اور اس حوالے سے سیکنڈری سطح تک اسکول چلانا، آنکھوں کے کیمپ کا قیام، ملز کے آس پاس کے ایریا میں رہنے والوں کو مالی تعاون اور مفت راشن اور میڈیکل کی معاونت ضرورت مند افراد کو کی جاتی ہے۔ معاشرتی اور اقتصادی امور میں کمپنی اپنا کردار ادا کرتی ہے اور ضلع میں تمام سطح پر سراہا جاتا ہے۔

اس سال کے دوران کمپنی نے فیملی ایجوکیشن سروسز فاؤنڈیشن (FESF) جو کہ ایک غیر منافع بخش ادارہ ہے اس کی مستقل معاونت کر رہا ہے جو کہ نواب شاہ میں بہروں کا اسکول چلا رہے ہیں۔ آپ کی کمپنی نے اس سال کے دوران مبلغ 12.0 ملین پاکستانی روپے کا عطیہ دیا ہے۔ اس وقت اس اسکول میں 231 طالب علم داخل ہیں اور یہ واحد ادارہ ہے جو کہ نواب شاہ میں بہرے افراد کے لئے بہترین تعلیمی سہولت فراہم کرتا ہے تاکہ ان کی طرز زندگی میں بہتری آئے اور تعلیمی ماحول سے اپنی اہلیت کو بڑھاسکیں۔

اس سال کے دوران کمپنی نے 4.20 ملین روپے مختلف رجسٹرڈ خیراتی اداروں کو عطیہ دیا۔ جو کہ تعلیم اور مالی تعاون اور ضرورت مند لوگوں کو مہیا کرتے ہیں جو کہ معاشرے میں خدمات کا مثبت رجحان ہے۔

ماحولیات:

کمپنی اپنے ملازمین اور نواب شاہ کے رہائشی افراد کی صحت پر اہم توجہ دیتی ہے اور ضروری اقدامات اور خطیر رقم خرچ کی ہے تاکہ اس بات کو یقینی بنایا جائے کہ آلودگی سے پاک ماحول فراہم کیا جائے۔

ملز کے بوائےز میں راکھ دور کرنے کے لئے سسٹم نصب کیا گیا ہے جو کہ مستقل طور پر کامیابی سے چل رہا ہے اور کالے ذرے مکمل طور پر غائب ہو گئے ہیں۔ کمپنی نے شوگر فیکٹری میں ایک آلودہ پانی کا ٹریٹمنٹ پلانٹ بھی لگایا ہے تاکہ آئل گریس اور دیگر سیال مادے اس پانی سے خارج کیا جاسکے۔ یہ پروجیکٹ مکمل ہونے کے بعد کامیابی سے اطمینان بخش نتائج حاصل کر رہا ہے اسی طرح RCC پائپنگ کے ساتھ کھلے ہوئے ڈرین چینل کی تبدیلی بھی کی گئی ہے تاکہ سپتج کو دور کیا جاسکے اور آس پاس کے ایریاز متاثر نہ ہوں۔

بائیوگس پلانٹ اور کاربن ڈائی آکسائیڈ ریکوری پلانٹس کی تنصیب ہماری معاشرتی ذمہ داری ہے جو کہ ہمارے نکاسی کے عمل سے گرین ہاؤس گیسز کو کم کرنے میں مددگار ہو سکتا ہے۔ کمپنی نے Upflow Anaerobic Sludge Bed (UASB) سسٹم کی بنیاد پر صنعتی ضائع شدہ پانی کے ٹریٹمنٹ کا پلانٹ بھی نصب کیا ہے جو کہ بائیوگس کی شکل میں توانائی کے حصول سے متعلق ہے۔

اللہ تعالیٰ کے کرم سے ان پروجیکٹس کے کامیاب آپریشن کے تحت نواب شاہ کے لوگوں کے لئے آلودگی سے پاک ماحول فراہم کرنے کی یقین دہانی کی گئی ہے۔



دسمبر 2017ء میں حکومت نے ملکی تجدید وسائل کی بنیاد پر منصوبوں کے لئے بجلی کی خریداری کو روکنے کا اعلان کیا اور بولی مقابلہ کے عمل کے ذریعے بجلی پیدا کرنے والے معاہدہ طے کئے جائیں گے اس کے علاوہ یہ بھی اعلان کیا کہ حکومت صرف ان قابل تجدید منصوبوں کو مکمل کرے گی جنہوں نے 10 دسمبر 2017ء سے پہلے توانائی کی خریداری کے معاہدے (EPA) اور عمل درآمد (آئی۔ اے) پر دستخط کئے ہیں۔ انتظامیہ صورتحال کا جائزہ لینے کے بعد مستقبل کے بارے میں فیصلہ حکومت کے نوٹیفکیشن جاری کرنے اور مزید وضاحت کے بعد کیا جائے گا۔

ونڈ پاور پروجیکٹ میں سرمایہ کاری:

کمپنی کے شیئر ہولڈرز نے یونی انرجی لمیٹڈ میں 450 ملین روپے تک کی سرمایہ کاری کی منظوری دی جو کہ ایک غیر درج شدہ ذیلی پبلک کمپنی ہے۔ جو کہ ہوا کو استعمال کرتے ہوئے بجلی کی پیداوار تقسیم اور متعلقہ کاروباری سرگرمیوں کو انجام دیگی۔

سال کے دوران کمپنی نے ابتدائی طور پر مبلغ 12.50 ملین روپے کی سرمایہ کاری کی۔ حکومت سندھ نے لیٹر آف انٹینٹ (LOI) جاری کیا ہے اور تھمپیر ضلع ٹھٹھہ میں پروجیکٹ لگانے کے لئے زمین الاٹ کی ہے۔ حکومت حالیہ طور پر ٹیرف کی بنیاد کے طریقہ کار پر نظر ثانی کر رہی ہے۔ آئندہ کالائڈ عمل حکومت کی وضاحت کے بعد کیا جائے گا۔

فوڈ برنس میں سرمایہ کاری:

کمپنی کی بصارت کے حوالے سے کمپنی کے ڈائریکٹران نے یونی فوڈ انڈسٹریز لمیٹڈ میں 120 ملین روپے سرمایہ کاری کی منظوری دی ہے جو کہ ایک غیر درج شدہ کمپنی ہے۔ کمپنی نے 20 دسمبر 2017ء تک 66.20 ملین روپے کی سرمایہ کاری کی ہے کمپنی کا اہم کاروبار کنفیکشنری آٹمز اور دیگر متعلقہ پروڈکٹس کی برانڈ اور اس کی مینوفیکچرنگ ہے۔ کمپنی کی پلانٹ مشینوں کی تنصیب کا کام آخری مرحل میں ہے اور امید ہے کہ کمپنی مارچ 2018ء تک تجارتی پیداوار شروع کرے گی۔

بورڈ اور انتظامی کمیٹی:

آڈٹ کمیٹی:

کمپنی نے نظم و ضبط کے تحت آڈٹ کمیٹی تشکیل دی ہے۔ یہ آڈٹ کمیٹی تین ممبران پر مشتمل ہے جن میں دو نان ایگزیکٹو ڈائریکٹرز بشمول کمیٹی کے چیئرمین اور ایک انڈیپنڈینٹ نان ایگزیکٹو ڈائریکٹر ہیں۔ آڈٹ کمیٹی سال کے دوران چار اجلاس منعقد کرتی ہے۔ ان اجلاسوں میں شرکت کی تعداد درج ذیل ہے:

اجلاس میں شرکت کی تعداد

| | | |
|---|---------|-------------------------|
| 4 | چیئرمین | جناب امین علی عبدالمجید |
| 2 | ممبر | جناب علی رضا علی حبیب |
| 4 | ممبر | جناب شمس محمد حاجی |

HR اور معاوضہ کمیٹی:

کمپنی نے نظم و ضبط کے تحت HR اور معاوضہ کمیٹی CCG کے تحت قائم کی ہے۔ یہ کمیٹی تین ممبران پر مشتمل ہے جن میں دو نان ایگزیکٹو ڈائریکٹران ہیں اور CEO بھی کمیٹی کا ممبر ہے۔ کمیٹی کا چیئرمین جو کہ انڈیپنڈینٹ نان ایگزیکٹو ڈائریکٹر ہے یہ کمیٹی سال کے دوران ایک میٹنگ کرتی ہے۔ اس میٹنگ میں شرکت کی تفصیل درج ذیل ہے:

اجلاس میں شرکت کی تعداد

| | | |
|---|---------|-------------------------|
| 1 | چیئرمین | جناب شمس محمد حاجی |
| 1 | ممبر | جناب امین علی عبدالمجید |
| 1 | ممبر | جناب رئیس الحسن |



حکومت سندھ نے 5 دسمبر 2017ء کو گئے کی کم از کم سپورٹ پرائس برائے سیزن 18-2017 کے نوٹفیکیشن کا اجراء کیا جس میں گئے کی قیمت 182/40 روپے فی 40 کلوگرام مقرر کی گئی۔ علاوہ ازیں ملز کو الٹی پریئم شکر کی اوسط ریکوری کے شیڈ مارک 8.70 فیصد سے زائد ہر 0.10 فیصد پر 0.50 روپے فی 40 کلوگرام ادا کرے گی۔ حالانکہ نوٹفیکیشن کے مطابق یہ معاملہ معزز سپریم کورٹ آف پاکستان میں زیر سماعت ہے اور وفاقی حکومت کی اسٹیرنگ کمیٹی کے فیصلہ کے مطابق کو الٹی پریئم کا معاملہ معزز سپریم کورٹ کے فیصلے تک معطل رہے گا یا وفاقی حکومت کوئی متفقہ لائحہ عمل طے نہ کرے۔ دسمبر 2017ء میں ملک میں شکر کے ذخیرے کی مقدار پر غور کرنے کے بعد ECC نے مزید 1,500 ملین ٹن شکر برآمد کرنے کی اجازت دی۔

سندھ گورنمنٹ نے گئے کی کم از کم سپورٹ پرائس 182/40kg روپے مقرر کرنے میں نا انصافی کی اور اسکی مطابقت شکر قیمتوں میں قومی اور بین الاقوامی منڈیوں کے حساب سے نہیں کی۔ آپ کی کمپنی نے دوسرے شوگر ملز کے ساتھ مل کر ایک پیشین معزز ہائی کورٹ آف سندھ میں دائر کی ہے اور کہا ہے کہ مقرر کردہ قیمت یکطرفہ اور غیر منصفانہ ہے اس کی وجہ سے صوبہ سندھ کی شوگر صنعت مالی بحران اور اقتصادی تباہی کا شکار ہوگی۔ محترم ہائی کورٹ آف سندھ نے تحریری حکم 22 دسمبر 2017 کو جاری کیا کہ شوگر ملز کسانوں کو 172/40kg روپے کے حساب سے 23 دسمبر 2017 سے ادا کرے اور کورٹ کے ناظر کو عبوری حکم کے تین ہفتوں کے اندر قیمتوں کے فرق کی ضمانت 17-2016 کی کرشنگ کے حساب سے برابر فراہم کرے۔ عبوری حکم سے متاثرہ شوگر ملوں نے دوبارہ غور کے لئے درخواست دائر کی جس کی سنوائی 28 دسمبر 2017ء کو ہوگی۔

ڈٹلری ڈویژن:

ڈٹلری ڈویژن میں 27 دسمبر 2017ء تک استھانول کی پیداوار 4,547 میٹرک ٹن ہوئی اور لیکوئیٹڈ فائڈ کاربن ڈائی آکسائیڈ کی پیداوار 1,485 میٹرک ٹن ہوئی۔ روپے کی قدر ڈالر کے مقابلہ میں کمی اور شیرے کی قیمتوں میں کمی کی وجہ سے منافع پر مثبت اثر ہوگا۔

ٹیکسٹائل ڈویژن:

اضافی برآمدات کی نئی منڈی کی تلاش کرنے کی کوشش کی جا رہی ہے تاکہ فروخت کا حجم اور منافع میں اضافہ ہو۔

گئے کی کرشنگ صلاحیت میں اضافہ:

سال کے دوران شوگر ڈویژن کی گئے کی کرشنگ کی صلاحیت کو 11,000 میٹرک ٹن تک روزانہ کی بنیاد پر توازن جدت اور تبدیلی (بی۔ایم۔آر) کے تحت بڑھایا گیا ہے۔ اور اس بڑھی ہوئی کرشنگ صلاحیت کا تجربہ گزشتہ سیزن 2016-2017 کے آخر میں چلا کر مکمل کیا۔

لگاس پرائیویٹ کو جزییشن 26.5 میگا واٹ (ایم ڈبلیو) منصوبہ میں سرمایہ کاری:

بورڈ آف ڈائریکٹرز کی اپنی میٹنگ 29 اپریل 2017 کو ایچ۔ایس ایم انرجی میں 750 ملین روپے کی سرمایہ کاری کی منظوری دی۔ یہ کمپنی ایک مکمل ملکیتی ماتحت ادارہ ہے۔ ایچ۔ایس ایم انرجی 16 مئی 2017 کو قیام میں آئی تھی۔ اسکا ابتدائی مجازی سرمایہ ایک لاکھ روپے ہے۔ کمپنی نے اس منصوبہ پر 20 دسمبر 2017 تک 24.41 ملین روپے خرچ کئے جو کہ فیس، مشارکتی عمل اور ذیلی اخراجات ہیں۔

کمپنی نے بجلی پیدا کرنے کا لائسنس، ٹیرف اور لیٹر آف سپورٹ کی منظوری حاصل کر لی ہے۔ توانائی کی خریداری کے معاہدے پر (ای۔پی۔اے) اور کمپنی نے اب تک دستخط اس لئے نہیں کئے کہ ٹیرف کی نظر ثانی کی درخواست سنٹرل پاور پراجیکٹنگ ایجنسی (CPPA) نے دی ہے جس کی سماعت الیکٹرک پاور ریگولیٹری اتھارٹی (نچرا) کے پاس زیر التوا ہے۔ آخری بار درخواست کی سماعت 14 دسمبر کو مقرر تھی جو کہ سنی نہیں گئی۔



ڈویژن کے آپریشنز کی تفصیلات کا موازنہ درج ذیل ہے:

| 2015-16 | 2016-17 | |
|---------|---------|--|
| 347 | 344 | ایام |
| 175,538 | 182,774 | میسٹرک ٹن |
| 31,817 | 33,687 | ” |
| | | استھانول کی پیداوار |
| | | لیکویڈ فائڈ کاربن ڈائی آکسائیڈ (CO2) |
| 267 | 277 | ایام |
| 10,104 | 11,069 | لیکویڈ فائڈ کاربن ڈائی آکسائیڈ (CO2) کی پیداوار میٹرک ٹن |

ٹیکسٹائل ڈویژن:

ٹیکسٹائل ڈویژن کا خسارہ 1.23 ملین روپے ہوا جس کا موازنہ گزشتہ سال کے دوران کے منافع 9.96 ملین روپے سے کیا جاسکتا ہے۔ اس ڈویژن میں خسارے کی وجہ سوت کی قیمتوں میں اضافہ اور فروخت کے حجم میں کمی ہے۔

ڈویژن کے آپریشنز کی تفصیلات کا موازنہ درج ذیل ہے:

| 2015-16 | 2016-17 | |
|---------|---------|---------------------|
| 350 | 300 | ایام |
| 650,892 | 584,310 | سوت کی مقدار |
| 558,194 | 515,253 | ” |
| | | تیار مال کی پیداوار |

ٹریڈنگ ڈویژن:

زیر نظر سال کے دوران اس ڈویژن کا منافع شکر کی اور شیرے کی تجارت سے ملنے 6.56 ملین روپے حاصل کیا جس کا موازنہ گزشتہ سال کے دوران منافع کا تناسب 53.24 ملین روپے سے کیا جاسکتا ہے۔ منافع میں کمی کی وجہ شکر کی تجارت میں خسارہ بوجہ شکر کی سال کے آخری حصے میں قیمتوں میں کمی کی وجہ سے ہوا۔

مستقبل کا پروگرام:

شوگر ڈویژن:

کمپنی کے شوگر ڈویژن میں گنے کی کرشنگ شروع کی ہے اور 27 دسمبر 2017 تک گنے کی ٹل کرشنگ 156,906 میٹرک ٹن تھی جبکہ اوسط ریکوری کا تناسب 9.38 فیصد اور شکر کی پیداوار 14,727 میٹرک ٹن بشمول شکر ان پراسس تھی۔



سیزن گنے کی کرشنگ 821,801 میٹرک ٹن تھی۔ جبکہ شکر کی اوسط ریکوری 10.74 فیصد تھی اور شکر کی پیداوار 88,271 میٹرک ٹن تھی۔ شکر کی پیداوار گزشتہ سیزن کے مقابلے میں ریکوری کی کمی کی وجہ سے کم رہی۔

حکومت سندھ نے 31 اکتوبر 2016 کو گنے کی کم از کم سپورٹ پرائس برائے سیزن 2016-2017 کے نوٹیفکیشن کا اجراء کیا جس میں گنے کی قیمت -182 روپے فی 40 کلوگرام مقرر کی گئی اس کے مقابلے میں گزشتہ سیزن 2015-2016 میں -172 روپے فی 40 کلوگرام تھی۔ علاوہ ازیں ملز کو الٹی پریکٹس شکر کی اوسط ریکوری کے بیچ مارک 8.70 فیصد سے زائد ہر 0.10 فیصد پر 0.50 روپے فی 40 کلوگرام ادا کرے گی۔ حالانکہ نوٹیفکیشن کے مطابق یہ معاملہ معزز سپریم کورٹ آف پاکستان میں زیر سماعت ہے اور وفاقی حکومت کی اسٹیرنگ کمیٹی کے فیصلے کے مطابق کوالٹی پریکٹس کا معاملہ معزز سپریم کورٹ کے فیصلے تک معطل رہے گا یا وفاقی حکومت کوئی متفقہ لائحہ عمل طے نہ کرے۔

ڈویژن کے آپریشن کی تفصیلات کا موازنہ درج ذیل ہے:

| 2015-16 | 2016-17 | |
|---------|---------|--------------------|
| 111 | 128 | ایام |
| 821,801 | 865,530 | گنے کی کرشنگ |
| 10.74 | 9.97 | شکر کی اوسط ریکوری |
| 88,271 | 86,316 | شکر کی پیداوار |

موجودہ کرشنگ سیزن کے دوران گنے کی دستیابی غیر متواتر رہی جس کے نتیجے میں گنے کی کرشنگ کا یومیہ اوسط تناسب گزشتہ سیزن کے مقابلے میں کم رہا۔ علاوہ ازیں عالمی طور پر گرم درجہ حرارت کی وجہ سے شکر کی ریکوری گزشتہ سال کے مقابلے میں کم رہی۔

اکنامک کوآرڈینیشن کمیٹی (EEC) نے 0.725 ملین ٹن شکر برآمد کرنے کی اجازت دسمبر 2016 سے جولائی 2017 کے دوران بغیر کسی مراعات اور سبسڈی کے دی۔ اس اجازت کے بعد مارچ 2017 میں آپ کی کمپنی نے 5,200 ٹن شکر برآمد کی بعد ازیں بین الاقوامی منڈیوں میں شکر کی گرتی ہوئی قیمتوں کی وجہ سے مزید برآمد قابل عمل نہیں سمجھی گئی۔

اس سال کے دوران ملک میں شکر کی ریکارڈ پیداوار 7.1 ملین میٹرک ٹن رہی اور اس کے مقابلے میں اندازاً 6 ملین میٹرک ٹن شکر ملک میں استعمال ہوئی جس کے نتیجے میں چینی کی زائد فراہمی کی صورت حال پیدا ہو گئی اس بناء پر مارکیٹ میں مندی کا رجحان رہا اور ساتھ ساتھ بین الاقوامی مارکیٹ میں بھی قیمتیں کم ہونے سے برآمد قابل عمل نہیں رہی۔ قومی اور بین الاقوامی منڈی میں شکر کی قیمت انتہائی کم ہونے کی وجہ سے شکر ڈویژن کے منافع پر منفی اثرات مرتب ہوئے جس کے نتیجے میں خسارہ 110.96 ملین روپے رہا جس کا موازنہ پچھلے سال کے منافع 318.36 ملین روپے سے کیا جاسکتا ہے۔

ڈسٹری ڈویژن:

ڈسٹری ڈویژن کی کارکردگی الحمد للہ اطمینان بخش رہی اور اس ڈویژن نے مبلغ 362.58 ملین روپے کا منافع حاصل کیا جس کا موازنہ گزشتہ سال کے منافع کی رقم 336.21 ملین روپے سے کیا جاسکتا ہے۔

لیکویڈ فائڈ کاربن ڈائی آکسائیڈ (CO2) یونٹ کا آپریشن اطمینان بخش رہا اور 11,069 میٹرک ٹن کی پیداوار ہوئی ہے جس کا موازنہ گزشتہ سال کی پیداوار 10,104 میٹرک ٹن سے کیا جاسکتا ہے۔



ڈائریکٹرز کی رپورٹ

محترم ممبران۔ السلام علیکم

بورڈ آف ڈائریکٹرز اور اپنی جانب سے ہم آپ لوگوں کو کمپنی کی 56 ویں سالانہ جنرل میٹنگ میں خوش آمدید کہتے ہیں اور 30 ستمبر 2017ء کو ختم ہونے والے سال کیلئے کمپنی کی سالانہ رپورٹ اور آؤٹ شدہ مالیاتی حسابات پیش کرتے ہیں۔

اللہ کے فضل و کرم سے زیر جائزہ سال کے دوران آپ کی کمپنی کے آپریشن کی وجہ سے منافع بعد از ٹیکس کی رقم مبلغ 557.42 ملین روپے رہا۔ کمپنی کی کارکردگی کے نتائج اور بورڈ کی سفارش کے مطابق تصرفات درج ذیل ہیں۔

(روپے ہزاروں میں)

| |
|-----------|
| 557,417 |
| (275) |
| 2,753 |
| 2,478 |
| 559,895 |
| 262,500 |
| 295,000 |
| 557,500 |
| 2,395 |
| 3.72 روپے |

منافع بعد از ٹیکسیشن

دیگر کل آمدنی کی ایڈجسٹمنٹ

غیر منقسمہ منافع براڈ فارورڈ

تصرف کیلئے دستیاب منافع

مجوزہ: - کیش ڈویڈنڈ 35% جو کہ مبلغ 1.75 روپے بحساب 5 روپے فی عام شیئر

- جنرل ریزرو کو منتقلی

غیر منقسمہ منافع کیری فارورڈ

آمدنی فی شیئر۔ بنیادی اور معتدل

کارکردگی کا جائزہ:

ڈویڈنڈ وائرڈ کارکردگی درج ذیل ہے:

شکر ڈویڈنڈ:

گنے کی کرشنگ کا سیزن 2016-2017، 17 نومبر 2016 کو شروع ہوا اور 24 مارچ 2017 تک 128 دن پلانٹ کو چلایا گیا۔ اس کے مقابلہ میں گزشتہ سیزن 111 دن چلا تھا۔ موجودہ سیزن کے دوران گنے کی کرشنگ 865,530 میٹرک ٹن رہی جبکہ شکر کی اوسط ریکوری کا تناسب 9.97 فیصد رہا اور شکر کی پیداوار 86,316 میٹرک ٹن ہوئی۔ مقابلہ گزشتہ



بورڈ کی کارکردگی مندرجہ ذیل جزو کو مد نظر رکھتے ہوئے کی گئی ہے:

بورڈ اپنے اور اپنی کمیٹیوں میں سی سی جی کے تحت نان ایگزیکٹو اور انڈیپنڈینٹ ڈائریکٹرز کی مناسب نمائندگی کو یقینی بناتا ہے۔ بورڈ کے ارکان اور اس کی متعلقہ کمیٹیاں اپنی ذمہ داریوں کو سرانجام دینے کے لئے ضروری صلاحیت اور تجربہ رکھتی ہے۔

بورڈ نے اسٹریٹجک منصوبہ بندی، خطروں کی تشخیص اور پالیسی بنانے کے عمل میں فعال طور پر حصہ لیا ہے۔ بورڈ نے اس بات کو یقینی بنایا کہ تمام پالیسیوں کو کمپنی کے وژن اور مشن کے تناظر میں بنایا جائے۔ بورڈ انتظامیہ کے لئے سالانہ بجٹ، مقاصد اور اہداف مقرر کرتا ہے۔

بورڈ اور اس کی کمیٹیوں نے اپنے فرائض تدریجی کے ساتھ سرانجام دیئے اور انتظامیہ کے ذریعے کمپنی کے مقاصد، حکمت عملی اور مالیاتی اہداف کے حصول کے متعلق مکمل آگاہی رکھی۔ بورڈ نے فیصلوں پر پہنچنے کے لئے وسیع اور مفید بحث کی اور بروقت نگرانی کے ساتھ انتظامیہ کو مناسب ہدایات فراہم کیں۔

بورڈ نے خود تشخیص کے طریقہ کار اور اندرونی آڈٹ کی سرگرمیوں کے ذریعہ مؤثر اندرونی کنٹرول سسٹم تشکیل کیا اور گورننس کے مضبوط اور شفاف ماحول کو برقرار رکھا۔ اس کے علاوہ بورڈ نے کارپوریٹ گورننس کے بہترین اصولوں پر عمل کیا۔

آخر میں، میں اپنے ساتھی ڈائریکٹرز، ایگزیکٹو ٹیم اور کمپنی کے تمام ملازمین کی کمپنی کی ترقی کے لئے کی گئی سخت محنت اور عزم کے لئے انکا مشکور ہوں۔

اصغر ڈی حبیب
چیئر مین

کراچی مورخہ 28 دسمبر 2017ء



چیرمین کی رپورٹ

چیرمین کی جانب سے کمپنی ایکٹ، 2017ء کے سیکشن 192 کے تحت بورڈ کی مجموعی کارکردگی پر جائزہ رپورٹ

دوران سال حبیب شوگر ملز لمیٹڈ ("کمپنی") کے بورڈ آف ڈائریکٹرز (بورڈ) کی کارکردگی اطمینان بخش رہی۔ بورڈ قانون اور کمپنی کے آرٹیکلز کے تحت منظم ہے جس میں اس کے فرائض، ذمہ داریاں اور حقوق کی وضاحت کی گئی ہے۔

30 جنوری، 2017 کو، ڈائریکٹرز نے اپنی مدت مکمل کر لی اور میسرز اصغر ڈی حبیب، علی رضا ڈی حبیب، محمد نواز تشنا، امین علی عبدالحمید، شمس محمد حاجی، مرتضیٰ ایچ حبیب اور عمران اے حبیب کو تین سال کی مدت کے لئے ڈائریکٹر منتخب کیا گیا۔ دوران سال جناب عمران اے حبیب نے بورڈ سے استعفیٰ دے دیا اور ان کی جگہ منور علی حبیب کو بورڈ میں شامل کیا گیا۔

کمپنی کا موجودہ بورڈ درج ذیل ڈائریکٹرز پر مشتمل ہے:

| | |
|-------------------------|-------------------------------|
| جناب اصغر ڈی حبیب | چیرمین، نان ایگزیکٹو ڈائریکٹر |
| جناب علی رضا ڈی حبیب | نان ایگزیکٹو ڈائریکٹر |
| جناب محمد نواز تشنا | نان ایگزیکٹو ڈائریکٹر |
| جناب امین علی عبدالحمید | نان ایگزیکٹو ڈائریکٹر |
| جناب شمس محمد حاجی | انڈیپنڈنٹ ڈائریکٹر |
| جناب مرتضیٰ ایچ حبیب | ایگزیکٹو ڈائریکٹر |
| جناب منور علی حبیب | ایگزیکٹو ڈائریکٹر |
| جناب رئیس الحسن | چیف ایگزیکٹو |

مالی سال 2016-17 کے دوران بورڈ نے پانچ (5) بار ملاقات کی۔ بورڈ نے تمام ریگولیٹری ضروریات کے مطابق اور قابل اطلاق قوانین کو مد نظر رکھتے ہوئے بہترین طریقوں کے مطابق عمل کیا۔

کارپوریٹ گورننس (سی سی جی) کے تحت کمپنی کے بورڈ کا سالانہ جائزہ لیا جاتا ہے۔ اس جائزے کا مقصد اس بات کو یقینی بنانا ہے کہ بورڈ کی مجموعی کارکردگی اور اسکے ممبرز ہونے کو جانچا جائے اور کمپنی کے مقاصد کے تناظر میں توقعات کو پورا کیا جائے۔



Form of Proxy

The Company Secretary
Habib Sugar Mills Limited
Imperial Court, 3rd Floor
Dr. Ziauddin Ahmed Road
KARACHI – 75530

I/We of
a member(s) of HABIB SUGAR MILLS LIMITED and holding
ordinary shares, as per Folio No. and /or CDC Participant's
I.D. Numbers
and Account / Sub-Account No.
hereby appoint of
or failing him of
another member of the Company to vote for me / us and on my / our behalf at the
56th Annual General Meeting of the Company to be held on Saturday, January 27, 2018
and at any adjournment thereof.

As witness my / our hand this day of 2018

Rs. Five
Revenue
Stamp

.....
SIGNATURE OF MEMBER(S)

1. Witness Signature: _____
Name: _____
Address: _____
CNIC/Passport No: _____

2. Witness Signature: _____
Name: _____
Address: _____
CNIC/Passport No: _____

A member entitled to attend and vote at this meeting is entitled to appoint another member of the Company as a proxy to attend and vote on his / her behalf.

Any individual beneficial owner of CDC, entitled to attend and vote at this meeting must bring his / her National Identity Card, Account and Participant's ID Numbers to prove his / her identity, and in case of proxy, must enclose attested copies of his / her National Identity Card, Account and Participant's ID Numbers. Representatives of corporate members should bring the usual documents as required for such purpose.

The instrument appointing a proxy should be signed by the member or by his attorney duly authorised in writing. If the member is a corporation its common seal (if any) should be affixed to the instrument.

The instrument appointing a proxy, together with the power of attorney (if any) under which it is signed or a notarially certified copy thereof, should be deposited at the registered office of the Company at least 48 hours before the time of the meeting.



پراکسی فارم

کمپنی سیکریٹری

حبیب شوگر ملز لمیٹڈ

امپیریل کورٹ، تیسری منزل،

ڈاکٹر ضیاء الدین روڈ، کراچی۔ ۷۵۵۳۰

میں / ہم

ساکن

میں بحیثیت ممبر حبیب شوگر ملز لمیٹڈ

عام شیئرز جن کے شیئرز رجسٹر فوئیو نمبر _____ اور / یا سی ڈی سی پارٹیکپینٹس آئی ڈی نمبر _____

اور ذیلی اکاؤنٹ نمبر _____ بذریعہ ہذا

ساکن

اور اگر ان کے لئے ممکن نہ ہو تو _____ ساکن

کو بطور اپنا / ہمارا پراکسی مقرر کرتا / کرتی ہوں تاکہ وہ ۲۷ جنوری ۲۰۱۸ء کو منعقد کئے جانے والے کمپنی کے ۵۶ ویں سالانہ اجلاس عام میں میری / ہماری جگہ ووٹ دے سکیں۔

ممبر کے دستخط

دستخط
مبلغ ۵ روپے
کے ڈاک ٹکٹ

دستخط _____ مورخہ _____

گواہان:

دستخط _____

نام _____

پتہ _____

شناختی کارڈ نمبر _____

پاسپورٹ نمبر _____

دستخط _____

نام _____

پتہ _____

شناختی کارڈ نمبر _____

پاسپورٹ نمبر _____

نوٹ:

(۱) ہر وہ ممبر جسے اجلاس پُلا میں شرکت کرنے اور ووٹ دینے کا حق حاصل ہے اپنے بجائے شرکت کرنے اور ووٹ دینے کے لئے کسی دوسرے ممبر کو اپنا پراکسی مقرر کر سکتا / کر سکتی ہے

(۲) سی ڈی سی شیئرز ہولڈرز اور ان کے پراکسیز لازمی طور پر اس پراکسی فارم کے ساتھ اپنے کمپیوٹرائزڈ قومی شناختی کارڈ یا پاسپورٹ کی مصدقہ نقل منسلک کریں۔

(۳) موثر العمل ہونے کے لئے پراکسیز اجلاس کے وقت انعقاد سے کم از کم ۴۸ گھنٹے قبل کمپنی کے رجسٹرڈ آفس میں لازماً وصول ہو جائیں۔ پراکسی کو کمپنی کا رکن ہونا ضروری ہے۔

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