

# Habib Sugar Mills Limited

# **Annual Report 2016**



# **Company Information**

Board of Directors	Asghar D. Habib Ali Raza D. Habib Muhammad Nawaz Tishna Murtaza H. Habib Amin Ali Abdul Hamid Shams Mohammad Haji Imran A. Habib	Chairman
	Raeesul Hasan	Chief Executive
Audit Committee	Amin Ali Abdul Hamid Ali Raza D. Habib Shams Mohammad Haji	Chairman Member Member
Human Resource & Remuneration Committee	Shams Mohammad Haji Amin Ali Abdul Hamid Raeesul Hasan	Chairman Member Member
Company Secretary	Amir Bashir Ahmed	
Registered Office	3rd Floor, Imperial Court, Dr. Ziauddin Ahmed Road, Karachi-75530 Phones : (+92-21) 35680036 - 5 Lines Fax : (+92-21) 35684086 www : habib.com/sugar E-mail : sugar@habib.com	
Mills	Nawabshah Phones : (+92-244) 360751 - 5 Lines Fax : (+92-244) 361314	
Bankers	Allied Bank Limited Bank AL Habib Limited First Women Bank Limited Habib Bank Limited Habib Metropolitan Bank Limited MCB Bank Limited Meezan Bank Limited National Bank of Pakistan Standard Chartered Bank (Pakistan) Limited United Bank Limited	
Statutory Auditors	EY Ford Rhodes Chartered Accountants	
Share Registrar	THK Associates (Pvt.) Limited 2nd Floor, State Life Building-3, Dr. Ziauddin Ahmed Road, Karachi-75530 Phones : (+92-21) 111-000-322 Fax : (+92-21) 35655595 E-mail : secretariat@thk.com.pk info@thk.com.pk Website : www.thk.com.pk	

#### Chairman



# **VISION STATEMENT**

We aim to be a leading manufacturer and supplier of quality sugar, ethanol, liquidified carbon dioxide (CO<sub>2</sub>) and household textiles in local and international markets. We aspire to be known for the quality of our products and intend to play a pivotal role in the economic and social development of Pakistan.

# **MISSION STATEMENT**

As a prominent producer and supplier of sugar, ethanol, liquidified carbon dioxide (CO<sub>2</sub>) and household textiles, we shall continue to strive to achieve excellence in performance and aim to exceed the expectations of all stakeholders. We target to achieve technological advancements to inculcate the most efficient, ethical and time tested business practices in our management.

3



# **Code of Conduct**

The founders of Habib Sugar Mills Limited were visionaries who established the company on very sound principles and envisioned its development and growth on the basis of making no compromises in any aspects of business practices. The company takes pride in adherence to its principles and continues to serve its customers, stakeholders and society based on the following guidelines :

# Products

- To produce refined, high-grade sugar that is edible and hygienic and provides all the nutrition and food value at standards determined by the company, which would exceed industry norms and averages.
- To produce by-products and allied products including molasses, ethanol and liquidified carbon dioxide (CO<sub>2</sub>).
- To diversify into other products such as home textiles thus consuming indigenous raw material and generating export earnings.

# Systems & Processes

- To regularly update and upgrade manufacturing systems and processes so as to keep abreast with technological advancements, achieve economies of production and transfer knowledge and skill to workers.
- To develop and maintain the technical and professional standards, standard operating procedures and stringent quality control measures with on-line quality assurance at every stage of manufacture.
- To continuously conduct product research and develop new products, while improving upon the existing products, using ideal additives and packaging material.
- To regularly maintain, replace and upgrade all machinery and equipment for smooth working, optimum output and ensure safe working in all production units.
- To maintain a smooth work-flow in all departments with an effective communication system contained within the framework of principles yet allowing the required degree of autonomy for efficient functioning.

# **Management & Employees**

- To employ only the appropriately suited human resource through the selection and recruitment process based on the commensurate qualifications and experience criteria without any non-professional considerations, without any bias or prejudice of race, cast, colour, creed or religious beliefs.
- To ensure that all management personnel are adequately qualified to perform management functions as assigned.
- To guide, direct and motivate employees to perform functions and to recognize and reward employees based on their performance outputs.
- To measure employee's performance by a pre-determined criteria so as to be fair and equitable towards every single employee.
- To ensure that all employees work towards achievement of corporate objectives, individually and collectively as a team and conduct themselves at work and in society as respectable employees and responsible citizens.



- To regularly train all employees at all levels to improve their knowledge and skill and provide employees with a career path whereby they can seek a planned betterment in their professional and personal life.
- To ensure that all employees and management personnel strictly adhere to the company rules and regulations and observe the best codes of conduct and abide by all laws of Pakistan.
- To make timely payment of salaries, wages and all allowances and benefits to all employees in line with their terms.
- To ensure all directors and employees of the company shall undertake such activities, whether
  personal or professional, that in no way conflicts with the interests of the company but contributes
  towards the betterment, development and growth of the organization in particular and the industry
  in general.

# Financial

- To implement an effective, transparent and secure financial reporting and internal control system so as to ensure compliance with regulatory factors as well as meet all obligations of payable and receivables and keep investors, shareholders and management fully aware.
- To ensure effective utilization of all company resources and plan and operate resource utilization in order to produce better results and generate better yields and facilitate timely decisions.
- To place a strict Internal Audit system to study, analyze, review and report all company earning and spending and enhance reliability of all financial information and build shareholders confidence.
- To regularly prepare, as per pre-determined schedules, all financial reports and present accounts to the Board for review and analysis and show trends based on company income, revenues and expenses and industry trends.
- To ensure cost effectiveness and purchase goods and services based on developed criteria, vendor assessment and market competitiveness and evaluate options on prices, terms, products/services, substitute available, prior to purchase.
- To ensure timely and proper payments as per negotiated terms to all suppliers and deduct applicable taxes so as to enhance corporate credibility and image.
- To maintain an excellent relationship with bankers and utilize banking facilities in a manner to benefit company whilst making proper use of funding and facilities available and ensuring no defaults.

### Adherence to Law

• The company shall at all times strictly adhere to all laws of the country and fulfill all statutory requirements and ensure timely, proper and full payment of all applicable taxes, rates, duties and/or any other levies as may be imposed from time to time.

# Environment

 The company shall use all means to ensure a clean, safe, healthy and pollution free environment not only for its workers and employees but for the well being of all people who live in and around any of the production and manufacturing units and employ such technology as may be beneficial in maintaining a healthy and hygienic working and living environment.

# Planning

• The company shall prepare an annual plan with clearly defined objectives, goals and strategies and implement those plans with a close watch on achievements and monitor and control measures shall be built in to ensure achievement of objectives and enhancement of corporate image.



# **Notice of Annual General Meeting**

Notice is hereby given that the 55th Annual General Meeting of Habib Sugar Mills Limited will be held on Monday, January 30, 2017 at 11:30 a.m. at Jinnah Auditorium, The Institute of Bankers Pakistan (IBP), M.T. Khan Road, Karachi to transact the following business:

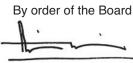
### **Ordinary Business**

- 1. To receive and consider the audited financial statements, the Directors' report and the Auditors' report for the year ended September 30, 2016.
- 2. To approve payment of cash dividend @ 55 % i.e. Rs. 2.75 per share of Rs. 5 each for the year ended September 30, 2016 as recommended by the Board of Directors.
- 3. To appoint auditors of the company for the year ending September 30, 2017 and fix their remuneration.
- 4. To elect Directors of the Company in accordance with the provisions of the Companies Ordinance, 1984. The number of elected Directors of the company fixed by the Board of Directors in their meeting held on December 24, 2016 is seven (7). The retiring Directors are Messrs. Asghar D. Habib, Ali Raza D. Habib, Muhammad Nawaz Tishna, Murtaza H. Habib, Amin Ali Abdul Hamid, Shams Muhammad Haji and Imran A. Habib.

### **Special Business**

5. To approve the remuneration of working Director of the Company.

A statement under Section 160(1)(b) of the Companies Ordinance 1984 in respect of the above special business is being sent to the members along with a copy of this notice.



Amir Bashir Ahmed Company Secretary

Karachi: December 24, 2016

### Notes:

- 1. The Share Transfer Books of the Company will remain closed from Monday, January 16, 2017 to Monday, January 30, 2017 both days inclusive.
- 2. A member entitled to attend and vote at this meeting is entitled to appoint another member of the Company as a proxy to attend and vote on his / her behalf. Proxies in order to be effective must be received at the Registered Office of the Company duly stamped and signed at least 48 hours before the time of meeting.
- For identification, Owners of the physical shares and CDC account holder should present Computerized National Identity Card (CNIC) along with participants ID number and CDC account number. In case of appointment of proxy by such account holders, the guidelines as contained in the SECP's circular No. 1 of January 26, 2000 are to be followed.
- 4. Members are requested to notify any change in their addresses and their contact numbers immediately to Company's Share Registrar, THK Associates (Pvt.) Limited, Karachi.
- 5. Pursuant to the directives of the Securities and Exchange Commission of Pakistan, CNIC number is mandatorily required to be mentioned on dividend warrants, shareholders holding physical share certificate are therefore requested to submit a copy of their valid CNIC, if not already provided to the Share Registrar of the Company. In case of non-receipt of the copy of valid CNIC, the Company would be unable to comply with SRO 831(1)/2012 dated July 5, 2012 of SECP and would therefore be constrained under Section 251(2)(a) of the Companies Ordinance, 1984 to withhold dispatch of dividend warrant of such shareholders.
- 6. The Government of Pakistan through Finance Act, 2016 has made certain amendments in Section 150 of the Income Tax Ordinance, 2001 whereby different rates are prescribed for deduction of withholding tax on the amount of dividend paid by the companies. These tax rates are as under:
  - (i) For filers of income tax returns 12.5 %
  - (ii) For non-filers of income tax returns 20.0 %



To enable the company to make tax deduction on the amount of cash dividend @ 12.5 % instead of 20.0 %, all the shareholders whose names are not entered into the Active Tax-payers List (ATL) provided on the website of FBR, despite the fact that they are filers, are advised to make sure that their names are entered into ATL before the book closure of the Company, otherwise tax on their cash dividend will be deducted @ 20.0 % instead of 12.5 %.

For shareholder holding their shares jointly, as per the clarification issued by the Federal Board of Revenue, withholding tax will be determined separately on 'Filer / Non-Filer' status of Principal shareholder as well as joint-holder(s) based on their shareholding proportions. Therefore, all shareholders who hold shares jointly are required to provide shareholding proportions of Principal shareholder and Joint-holder(s) in respect of shares held by them to our share registrar, in writing as follows:

Company Name	Folio/CDC Account	Total shares	Principal Shareholder		Joint Shareholder		
	No.		Name and CNIC #	Shareholding Proportion (No. of Shares)	Name and CNIC #	Shareholding Proportion (No. of Shares)	

The Corporate shareholders having CDC account are required to have their National Tax number (NTN) updated with their respective participants, whereas physical shareholders should send a copy of their NTN certificate to the company or Company's Share Registrar M/s THK Associates (Pvt.) Limited. The shareholders while sending NTN or NTN certificates, as the case may be, must quote company name and their respective Folio numbers.

### 7. Consent for Electronic Transmission of Audited Financial Statements & Notices (Optional)

The Securities and Exchange Commission of Pakistan (SECP) through its Notification S.R.O. 787(I)/2014 dated September 8, 2014 has permitted companies to circulate Audited Financial Statements along with Notice of Annual General Meeting to its members through e-mail. Accordingly, members are requested to send their consent and e-mail addresses for receiving Audited Financial Statements and Notices through e-mail. In order to avail this facility, a standard request form is available at the Company's website.

# 8. Dividend Mandate (Optional)

In pursuance of the directions given by the Securities and Exchange Commission of Pakistan (SECP) vide Circular No. 18 of 2012 dated June 5, 2012, it is to inform you that under section 250 of the Companies Ordinance, 1984 a shareholder may, if so desires, direct the Company to pay dividend amount directly to his/her/its bank account.

Further, transfer of shares may exercise option for dividend mandate by using the revised "Form of Transfer Deed". The revised form of transfer deed will enable the transferees to receive cash dividend directly in their bank account.

# 9. Payment of Cash Dividend Electronically (Optional)

The SECP has initiated e-dividend mechanism and in order to avail benefits of e-dividend (such as instant credit of dividends, no chance of dividend warrants getting lost in post, undelivered or delivered to the wrong address etc.), shareholder are hereby advised to provide detail of their bank mandate specifying: (i) title of account (ii) account number (iii) bank name (iv) branch name, code and address.

For any query / clarification / information, the shareholder may contact the company, and / or the Share Registrar at the following addresses:

Company Address: Habib Sugar Mills Limited 3rd Floor, Imperial Court Dr. Ziauddin Ahmed Road, Karachi-75530 Phones : (+92-21) 35680036-5 Lines Fax : (+92-21) 35684086 e-mail : companysecretary@habibsugar.com Share Registrar Address: THK Associates (Pvt.) Limited 2nd, State Life Building-3 Dr. Ziauddin Ahmed Road, Karachi. 75530 UAN : (021) 111-000-322, Fax : (021) 35655595 e-mail : secretariat@thk.com.pk



### Statement under Section 160(1)(b) of the Companies Ordinance, 1984

This Statement sets out the material facts concerning the Special Business to be transacted at the 55th Annual General Meeting of the Company to be held on January 30, 2017:

### Item 5 of the Agenda - Approval of remuneration of Director:

(Disclosure under Section 218)

The Board of Directors in their Meeting held on December 24, 2016 have recommended payment of the following remuneration to the working Director of the Company, for a period of three years commencing from January 30, 2017, subject to an increment not exceeding 20% per annum.

Remuneration per month

Mr. Murtaza H. Habib

Rs. 650,000

In addition, he will be provided with two company maintained cars, reimbursement of utilities and entertainment at actuals and other benefits as per policy of the Company, which in aggregate is estimated to be approximately 40% of his remuneration as stated above.

The above Director has interest in the aforesaid business to the extent of their remuneration and perquisites as shown above.



# Six years' review at a glance

		2016	2015	2014	2013	2012	2011
Sugar Division							
Sugarcane crushed	M. Tons	821,801	854,231	1,116,554	939,959	851,620	800,636
Average sucrose recovery	%	10.74	10.40	10.44	11.02	10.78	9.87
Sugar produced	M. Tons	88,271	88,807	116,513	103,582	91,832	79,056
Raw sugar refined	M. Tons	-	-	-	-	-	4,885
Average sucrose recovery	%	-	-	-	-	-	94.35
Sugar produced	M. Tons	-	-	-	-	-	4,609
Total sugar produced	M. Tons	88,271	88,807	116,513	103,582	91,832	83,665
Distillery Division Ethanol							
Molasses processed	M. Tons	175,538	163,846	176,226	173,497	163,560	167,969
Average ethanol yield	%	18.13	18.73	18.59	17.56	17.92	17.45
Ethanol produced	M. Tons	31,817	30,681	32,768	30,464	29,307	29,303
Liquidified Carbon dioxide (CO <sub>2</sub> ) produced	M. Tons	10,104	9,230	8,436	7,584	4,902	5,644
Textile Division		10,101	0,200	0,100	1,001	1,002	0,011
Yarn / Semi finished goods consumed	Kgs.	650,892	890.831	983,143	1,100,321	780,469	491,138
Average yield	%	85.76	84.58	84.95	86.23	86.64	98.73
Finished product	Kgs.	558,194	753,449	835,210	948,812	676,185	484,885
	Ngo.	000,104	750,775	000,210		070,100	+0+,000
Operating results – Consolidated					(Restated)		
Sales / Rental income	Rs. '000	8,517,094	8,197,388	9,050,916	8,812,098	7,096,467	7,467,944
Cost of sales	Rs. '000	7,499,710	7,222,293	7,983,079	7,606,639	5.847.461	6.201.551
Gross profit	Rs. '000	1,017,384	975,095	1,067,837	1,205,459	1,249,006	1,266,393
Profit before taxation	Rs. '000	970,962	970,230	922,091	933,951	981,150	1,050,016
Profit after taxation	Rs. '000	824,962	815,230	797,091	778,951	781,150	755,016
Shareholders' Equity							
Paid-up capital	Rs. '000	750,000	750,000	750,000	750,000	750,000	750,000
Reserves	Rs. '000	5,781,437	5,110,222	4,699,252	3,882,767	3,304,851	2,768,090
Shareholders' equity	Rs. '000	6,531,437	5,860,222	5,449,252	4,632,767	4,054,851	3,518,090
Break-up value per share	Rupees	43.54	39.07	36.33	30.89	27.03	23.45
Adjusted earnings per share - Restated*	Rupees	5.50	5.43	5.31	5.19*	5.21	5.03
Return on equity	%	12.63	13.91	14.63	16.81	19.26	21.46
Financial position - Assets							
Fixed assets - Restated*	Rs. '000	2,161,885	1,542,980	1,353,601	959,820*	771,839	795,194
Long-term investments	Rs. '000	2,025,968	1,711,136	1,451,587	999,888	2,001,263	923,856
Long-term loans and deposits	Rs. '000	8,139	6,975	8,354	5,852	7,207	9,807
Current assets - Restated*	Rs. '000	4,428.079	4,609,485	4,167,349	3,918,926*	2,497,320	2,287,890
Total assets	Rs. '000	8,624,071	7,870,576	6,980,891	5,884,486	5,277,629	4,016,747
Financial position - Liabilities							
Non-current liabilities	Rs. '000	104,000	102,000	90,000	75,000	81,500	81,500
Current liabilities	Rs '000	1,988,634	1,908,354	1,441,639	1,176,719	1,141,278	417,157
Total liabilities	Rs. '000	2,092,634	2,010,354	1,531,639	1,251,719	1,222,778	498,657
Ratios		0.00	0.40	0.00	0.00	0.40	F 40
Current ratio		2.23	2.42	2.89	3.33	2.19	5.48
Dividends	0/		50	50	50	50	50
Cash	%	55	50	50	50	50	50



# **Directors' Report**

# Dear Members - Assalam-o-Alekum

On behalf of the Board of Directors and myself, I am pleased to welcome you all to the 55th Annual General Meeting of the Company and present before you the Annual Report and Audited Financial Statements of the Company for the year ended September 30, 2016.

By the Grace of Allah, during the year under review, the operations of your Company resulted in pre-tax profit of Rs.970.96 million. The operating results and appropriations as recommended by the Board are given below:

	(Rupees in thousands)
Profit before taxation Less: Taxation	970,962 146,000
Profit after taxation	824,962
Other Comprehensive Income Unappropriated profit brought forward	(142) 2,933
	2,791
Profit available for appropriation	827,753
Proposed – Cash Dividend @ 55% i.e. Rs.2.75 per ordinary share	
of Rs.5/- each	412,500
<ul> <li>Transfer to general reserve</li> </ul>	412,500
	825,000
Unappropriated profit carried forward	2,753
Earnings per share – Basic and diluted	Rs. 5.50

# Performance Review

Alhamdolillah, the overall performance of the Company continued to be satisfactory during the year. Division-wise performance is as follows :

# **Sugar Division**

The crushing season 2015-16 commenced on November 24, 2015 and the plant operated upto March 13, 2016 for 111 days as against 117 days in the preceding season. Sugarcane crushed during the current season was 821,801 M.Tons with average sucrose recovery of 10.74% and sugar production of 88,271 M.Tons, as compared with crushing of 854,231 M.Tons with average sucrose recovery of 10.40% and sugar production of 88,807 M.Tons during the preceding season. The quantum of sugarcane crushed and sugar production was lower as compared with the previous season due to reduced availability of sugarcane.

The Government of Sindh on January 4, 2016 issued notification fixing the minimum support price of sugarcane at Rs.172 per 40 kgs as compared with Rs.182 per 40 kgs for the crushing season 2014-15. In addition, mills would be required to pay quality premium at the rate of paisas fifty for every 0.1 percent recovery in excess of the bench mark of 8.7%. However, in accordance with the notification, while the matter is still pending with the Honourable Supreme Court of Pakistan and as per the decision of the Federal Government Steering Committee, the quality premium shall remain suspended till the decision of the Honourable Supreme Court or the consensus on uniform formula developed by the Federal Government.





During the current crushing season, the reduced availability of sugarcane resulted in unhealthy price competition among the mills. In view of the above, the growers were demanding much higher prices over the minimum support price, this resulted in reduced quantum of sugarcane crushing and increased cost of production of sugar. On the other hand, the financial year started with depressed sugar prices both in domestic and international markets, however, during the later part of the financial year, the sugar prices in the international market showed upward trend which positively impacted the sugar prices in local market and helped in improving the profitability of the division.

The Economic Co-ordination Committee (ECC) of the cabinet had allowed export of 500,000 M. Tons of Sugar by March 31, 2016 and announced cash subsidy of Rs. 13/kg on the export of sugar which was to be shared equally by the Federal Government and Provincial Government. Despite the announcement of cash subsidy, the Company did not export sugar and preferred to sell in local market due to unfavorable prices in the international market.

The Government in the Federal Budget 2016-17 changed the indirect tax mode from FED to Sales tax and fixed the value of sugar at Rs. 56 per Kg. The Sales tax was payable at the rate of 8% for registered and 10% for unregistered buyers.

The comparative statistics of the division's operations are given below :

	2015-16	2014-15
Crushing duration Days	111	117
Sugarcane crushed M.Tons Average sucrose recovery %	821,801 10.74	854,231
Sugar production M.Tons	88,271	88,807

During the year, the division earned operating profit of Rs.318.36 million as compared with profit of Rs. 305.48 million during the previous year. The increase in profit was due to increase in sales volume and better margin. The division's financial results were also subject to cost audit under the Companies (Audit of Cost Accounts) Rules, 1998 as in previous years. The cost audit was conducted by Messrs. Haroon Zakaria & Co., Chartered Accountants who were recommended for appointment by the Board and duly approved by the Securities & Exchange Commission of Pakistan. The cost audit has been completed and the Company has received the cost audit report. The report will also be submitted directly by the cost auditors to the Securities & Exchange Commission of Pakistan as required by the Companies (Audit of Cost Accounts) Rules, 1998.

# **Distillery Division**

The distillery division continued its operations on satisfactory basis. The division earned operating profit of Rs.336.21 million as compared with profit of Rs. 300.27 million during the previous year. The increase in profit was due to increase in sales volume of liquidified carbon dioxide (CO2) unit.

The liquidified carbon dioxide (CO2) unit also operated satisfactorily and produced 10,104 M.Tons as compared with 9,230 M. Tons during the previous year.

Comparative statistics of the division's operations are given below :

		2015-16	2014-15
Ethanol			
Days of operation		347	326
Molasses processed	M.Tons	175,538	163,846
Ethanol production	"	31,817	30,681
Liquidified Carbon dioxide (CO <sub>2</sub> )			
Days of operation		267	232
Liquidified Carbon dioxide (CO2) p	roduction "	10,104	9,230

# **Textile Division**

The Textile division earned operating profit of Rs. 9.96 million as compared with profit of Rs. 16.83 million during the previous year. The decrease in profit of the division was mainly on account of decrease in sales volume and depressed prices in the international market.



The comparative statistics of the division's operations are given below :

	2015-16	2014-15
Days of operation	350	350
Yarn consumed Kgs	650,892	890,831
Finished goods production "	558,194	753,449

#### **Trading Division**

During the year under review, the division made operating profit of Rs. 53.24 million on account of trading of sugar as against operating profit of Rs.22.33 million during the previous year.

### **Future Prospects**

#### Sugar Division

The crushing season 2016-17 commenced on November 17, 2016 and upto December 24, 2016 total crushing was 236,226 M.Tons with average sucrose recovery of 8.94 % and sugar production of 21,135 M.Tons including stock in process.

The Government of Sindh on October 31, 2016 issued a notification fixing the minimum sugarcane support price at Rs.182 per 40 kgs for the crushing season 2016-17. In addition, mills would be required to pay quality premium at the rate of paisas fifty for every 0.1 percent recovery in excess of the bench mark of 8.7%. However, in accordance with the notification, while the matter was still pending with the Honourable Supreme Court of Pakistan and as per the decision of the Federal Government Steering Committee, the quality premium would remain suspended till the decision of the Honourable Supreme Court or the consensus on uniform formula developed by the Federal Government.

During the crushing season 2016-17, the supply of sugarcane has been erratic, resulting in lower average per day sugarcane crushing as compared with the previous year. Due to global warming the temperatures are high resulting in low sucrose recovery as compared with the previous year. The profitability of the division is likely to be lower due to low recovery and increased cost of production.

#### **Distillery Division**

Distillery division commenced its operation on December 8, 2016 and upto December 24, 2016 the division produced 4,558 M.Tons of ethanol and 1,356 M.Tons of liquidified carbon dioxide.

The molasses prices have registered substantial increase during the period under review which will result in increase in cost of production of ethanol. The ethanol prices in international market recently have shown an increase which may help to maintain the division's profitability.

#### **Textile Division**

The slump in the international market continues resulting in reduction in sale volume. However, efforts are being made to explore additional export markets to achieve better sale volume and profitability.

#### Increase in Cane Crushing Capacity

The Board of Directors in their meeting held on May 28, 2016, approved a capital expenditure of Rs.1,100 million for increase in the cane crushing capacity of the sugar unit to 10,500 tons crushing per day (TCD) and the same is expected to be completed shortly.

#### Investment in Wind Power Project

The shareholders of the Company approved investment upto Rs.450 million in UniEnergy Limited, an associated unlisted public company incorporated to undertake business activities related to generation and transmission of electric power generation by using wind.

During the year, the Company made initial equity investment of Rs.12.50 million. Government of Sindh has granted Letter of Intent (LOI) and allotted land for setting up the project at Jhimpir, District Thatta.

### **Investment in Food Business**

In line with the Company's vision of diversification, the directors of the Company have accorded their approval of investment in Uni-Food Industries Limited, a public unlisted company to the extent of Rs.120 million. The core business of the Company is to manufacture and brand confectionery items and other allied products.





### **Board and Management Committees**

### **Audit Committee**

The Company has established Audit Committee as required in the Code of Corporate Governance. The Audit Committee comprises of three members, two of whom are non-executive directors including the Chairman of the Committee and one is independent non-executive director. The Audit Committee met four times during the year. Attendance of meetings is as follows:

		No. of meetings
		attended
Mr. Amin Ali Abdul Hamid	Chairman	4
" Ali Raza D. Habib	Member	2
" Shams Mohammad Haji	Member	4

### **HR and Remuneration Committee**

The Company has established HR and Remuneration Committee as required in the Code of Corporate Governance. The HR and Remuneration Committee comprises of three members, two of whom are non-executive directors. The CEO is also member of the Committee. The Chairman of the Committee is independent non-executive director. The HR and Remuneration Committee met once during the year. Attendance of meeting is as follows:

		No. of meeting
		attended
Mr. Shams Mohammad Haji	Chairman	1
" Amin Ali Abdul Hamid	Member	1
" Raeesul Hasan	Member	1

### Corporate Social Responsibility

Habib Sugar Mills Corporate Social Responsibility (CSR) programme dates back since its inception in 1962. Responding to the needs of local communities, government bodies and civil society organizations, the Company's CSR portfolio has widened over the years to include social welfare, education, healthcare, infrastructural development and livelihood generation.

### **Community Investment and Welfare Scheme**

As a responsible corporate citizen, the Company has, on regular basis, undertaken number of welfare activities viz., running of school upto secondary level, holding of eye camp, financial assistance to villagers in the surrounding area of the mills and supply of free ration and medical assistance to the needy persons. The contribution of the Company in the social and economic uplift of the district has been acknowledged at all levels.

During the year, the Company continued its support to Family Education Services Foundation (FESF), a non profitable organization, to run a deaf school at Nawabshah. Your Company has donated Rs. 8.40 million during the year. At present, over 246 students are enrolled in the school. The campus is the first ever educational facility of its kind for the deaf in Nawabshah and will enable deaf students to receive education in an environment that maximizes their potentials and enhances their quality of life.

During the year, the Company also donated Rs. 0.60 million to Markaz-e-Umeed, an educational social institution that aims to train and enable children with special needs and establish positive social trends in society through providing the most appropriate comprehensive service.

### Environment

Company attaches utmost importance to provide healthy atmosphere to its employees and residents of Nawabshah and accordingly has taken appropriate steps to ensure pollution free environment involving substantial capital outlay.



The fly ash removal systems installed in the boilers of the mills continue to operate satisfactorily and the spread of black soot particles has been completely eliminated. The Company has installed a sugar factory waste water treatment plant to remove oil, grease, total suspended solids from the waste water. The project has since been completed yielding satisfactory results. Similarly, brick lining of the lagoons and replacement of open drain channels with RCC piping have been done to avoid seepage thereby not affecting the water table of the surrounding areas.

The installation of bio-gas plant and carbon dioxide recovery plants are the manifestation of our social responsibility which has helped us to reduce the greenhouse gases emission from our distillery operations. The Company also installed industrial waste water treatment plant based upon Upflow Anaerobic Sludge Bed (UASB) system with energy recovery in the form of bio-gas.

By the grace of Allah, the successful operations of these projects have ensured a pollution free environment for the people of Nawabshah.

### Health, Safety and Security

Being a responsible corporate entity, the Company is fully committed to meet all the standards with respect to health, safety and security. The Company also contributes on regular basis towards the medical needs and assistance of the people in the surrounding areas, by giving donations to clinics and welfare institutions for medical and other facilities.

### **Employment of Special Persons**

The Company has provided employment to physically handicapped persons in compliance with the Disabled Persons (Employment & Rehabilitation) Ordinance, 1981.

### **Industrial Relations**

Harmonious working environment and cordial industrial relations atmosphere prevailed within the Company.

### **Contribution to the National Exchequer**

Your Company contributed an amount of Rs. 696.66 million to the Government treasury in the shape of taxes, levies, sales-tax and excise duty in addition to precious foreign exchange earned, equivalent to Pak Rupees 2,367.40 million (US\$ 22.61 million) during the year under review from exports of ethanol and household textiles.

### Auditors

The auditors Messrs. EY Ford Rhodes, Chartered Accountants, retire and being eligible has offered themselves for re-appointment.

The Audit Committee has recommended to consider the re-appointment of Messrs. EY Ford Rhodes, Chartered Accountants, as auditors of the Company for the ensuing year.

### Statement on Corporate and Financial Reporting Framework

- 1. The financial statements, prepared by the Company, present fairly its state of affairs, the result of its operations, cash flows and changes in equity.
- 2. Proper books of account of the Company have been maintained.
- 3. Appropriate accounting policies have been consistently applied in preparation of the financial statements. Changes, if any, have been adequately disclosed and accounting estimates are based on reasonable and prudent judgement.
- 4. International Accounting Standards, as applicable in Pakistan, have been followed in preparation of the financial statements and deviation there from if any, has been adequately disclosed.
- 5. The system of internal control is sound in design and has been effectively implemented and monitored regularly.



- 6. There are no significant doubts upon the Company's ability to continue as a going concern.
- 7. There has been no material departure from the best practices of the corporate governance, as detailed in the listing regulations.
- 8. Key operating and financial data for last six years in summarized form is given on page 9.
- 9. Information about the taxes and levies is given in the notes to the financial statements.
- 10. Value of investments including profit accrued thereon and balances in deposit / current accounts of Provident Fund and Gratuity Fund as at September 30, 2016 were as follows:

	Rs.'000
Provident Fund	304,172
Gratuity Fund	101,599

11. During the year five meetings were held and the attendance by each Director was as follows:

Name of Director	Number of meetings attended
Mr. Asghar D. Habib	5
" Ali Raza D. Habib	3
" Muhammad Nawaz Tishna	4
" Murtaza H. Habib	5
" Amin Ali Abdul Hamid	5
" Shams Mohammad Haji	5
" Imran A. Habib	3
" Raeesul Hasan	5

- 12. The pattern of shareholding and additional information regarding pattern of shareholding is given on page 61 and 62.
- 13. Change in shareholding of the Directors, CEO, CFO, Company Secretary and their spouses and minor children is given in Pattern of Shareholding on Page 62.

# **Election of Directors**

The tenure of existing directors expire on January 30, 2017, as such election of directors for a term of three years will be held at the 55th Annual General Meeting of the Company on January 30, 2017. As required under section 178(1) of the Companies Ordinance, 1984, the number of directors of the Company fixed by the Board of Directors is seven (7). The retiring directors are Messrs. Asghar D. Habib, Ali Raza D. Habib, Muhammad Nawaz Tishna, Murtaza H. Habib, Amin Ali Abdul Hamid, Shams Mohammad Haji and Imran A.Habib and are eligible for re-election.

# General

The directors place on record their appreciation of the devoted services and hard work put in by the officers, staff and workers of the Company and to thank all the financial institutions having business relationship with us and our satisfied customers for their continued support and cooperation.

On behalf of the Board of Directors

Asghar D. Habib Chairman

Karachi: December 24, 2016



# Statement of Compliance with the best practices of Code of Corporate Governance

# Year ended September 30, 2016

This statement is being presented to comply with the Code of Corporate Governance (CCG) contained in Regulation No. 5.19.24 of listing regulations of the Pakistan Stock Exchange Limited for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of Corporate Governance.

The Company has applied the principles contained in the CCG in the following manner:

1. The Company encourages representation of independent non-executive directors and directors representing minority interests on its Board of directors. At present the Board includes:

Category	Names
Independent Director	Mr. Shams Mohammad Haji
Executive Directors	Mr. Murtaza H. Habib Mr. Imran A. Habib (ceased to be an executive director w.e.f. July 1, 2016) Mr. Raeesul Hasan
Non-Executive Directors	Mr. Asghar D. Habib Mr. Ali Raza D. Habib Mr. Muhammad Nawaz Tishna Mr. Amin Ali Abdul Hamid Mr. Imran A. Habib (w.e.f. July 1, 2016)

The independent director meets the criteria of independence under clause 5.19.1(b) of the CCG.

- 2. The directors have confirmed that none of them is serving as a director in more than seven listed companies, including this Company.
- 3. All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a development financial institution or a non-banking financial institution or being a Broker of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. No casual vacancy occurred in the Board during the current year.
- 5. The Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
- 6. The Board has developed vision / mission statements, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.

16



- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO and other executive / non-executive directors, have been taken by the Board/shareholders.
- 8. The meetings of the Board were presided over by the Chairman and in his absence, by a director elected by the Board for this purpose and the Board met atleast once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. Directors are well conversant with the listing regulations, legal requirements and operational imperatives of the company, and as such are fully aware of their duties and responsibilities. At present, four directors have acquired formal directors training certificate and three directors of the Company are exempted from the directors training programme on the basis of their education and length of experience as prescribed in the Code.
- 10. The Board has approved appointment of CFO, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment.
- 11. The Directors' report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Company were duly endorsed by CEO and CFO before approval of the Board.
- 13. The directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
- 14. The Company has complied with all the corporate and financial reporting requirements of the CCG.
- 15. The Board has formed an Audit Committee. It comprises of three members of whom two are non executive directors including the Chairman of the Committee and one is independent director.
- 16. The meetings of the audit committee were held atleast once every quarter prior to approval of interim and final results of the Company and as required by the CCG. The terms of reference of the Committee have been formed and advised to the Committee for compliance.
- 17. The Board has formed an HR and Remuneration Committee. It comprises of three members, of whom two are non-executive directors. The CEO is also member of the Committee. The Chairman of the Committee is an independent director. The terms of reference of the Committee have been formed and advised to the Committee for compliance.
- 18. The Board has set-up an effective internal audit function which is considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company.



- 19. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review programme of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by ICAP.
- 20. The statutory auditors of the company or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'closed period', prior to the announcement of interim / final results, and business decisions, which may materially affect the market price of Company's securities, was determined and intimated to the directors, employees and Stock Exchange.
- 22. Material / price sensitive information has been disseminated among all market participants at once through Stock Exchange.
- 23. The company has complied with the requirements relating to maintenance of register of persons having access to inside information by designated senior management officer in a timely manner and maintained proper record including basis for inclusion or exclusion of names of persons from the said list.
- 24. All related party transactions have been placed before the audit committee and the Board of Directors on a quarterly basis and have been approved by the Board of Directors to comply with the requirements of listing regulations of the Pakistan Stock Exchange Limited.
- 25. We confirm that all other material principles enshrined in the CCG have been complied with.

Karachi: December 24, 2016

TALL

Asghar D. Habib Chairman

18



# Review Report to the Members on Statement of Compliance with the Code of Corporate Governance

We have reviewed the enclosed Statement of Compliance (the Statement) with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors of Habib Sugar Mills Limited (the Company) for the year ended 30 September 2016 to comply with the requirements of Rule Book of Pakisan Stock Exchange Limited where the Company is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement reflects the status of the Company's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the company to comply with the Code.

As part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Code requires the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code, as applicable to the Company for the year ended 30 September 2016.

Karachi: December 24, 2016

to JA

EY Ford Rhodes Chartered Accountants



# Auditors' Report to the Members

We have audited the annexed balance sheet of Habib Sugar Mills Limited as at 30 September 2016 and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that :

- (a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- (b) in our opinion:
  - the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied, except for changes as stated in note 2.4 to the financial statements, with which we concur;
  - (ii) the expenditure incurred during the year was for the purpose of the Company's business; and
  - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company.
- (c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 September 2016 and of the profit, its comprehensive income, cash flows and changes in equity for the year then ended; and
- (d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under Section 7 of that Ordinance.

to J. L

EY Ford Rhodes Chartered Accountants Audit Engagement Partner: Khurram Jameel

Karachi: December 24, 2016

20



# Balance Sheet as at September 30, 2016

	Note	2016 (Rupees in t	2015 housands)
Assets			
Non-Current Assets			
Fixed assets Property, plant and equipment Long-term investments Long-term loans Long-term deposits	3 4 5	2,161,885 2,025,968 4,211 <u>3,928</u> 4,195,992	1,542,980 1,711,136 3,997 2,978 3,261,091
Current Assets			
Stores and spare parts Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Profit accrued on bank deposits Other receivables Short-term investments Cash and bank balances	6 7 8 9 10 11 12 13	108,843 401,847 64,168 246,286 8,781 1,083 21,795 - 3,575,276 4,428,079	113,583 719,141 391,479 246,303 7,615 327 24,488 2,809,686 296,863 4,609,485
Total Assets		8,624,071	7,870,576
Equity and Liabilities Share Capital and Reserves Share Capital Authorised 150,000,000 (2015: 150,000,000) Ordinary shares of Rs. 5 each		750,000	750,000
Issued, subscribed and paid-up capital	14	750,000	750,000
Reserves	15	5,781,437 6,531,437	5,110,222 5,860,222
Non-Current Liabilities			
Deferred taxation	16	104,000	102,000
Current Liabilities			
Trade and other payables Advance from customers Provision for income tax - net	17	1,641,396 306,027 41,211 1,988,634	1,651,555 247,057 9,742 1,908,354
Contingencies and Commitments	18	1,000,001	.,000,004
Total Equity and Liabilities		8,624,071	7,870,576

The annexed notes 1 to 36 form an integral part of these financial statements.

Raeesul Hasan

Raeesul Hasan Chief Executive

Murtaza H. Habib

Nurtaza H. Habi Director



# **Profit and Loss Account** for the year ended September 30, 2016

	Note	2016	2015
		(Rupees in thousands)	
Net sales and services	19	8,517,094	8,197,388
Cost of sales	20	7,499,710	7,222,293
Gross Profit		1,017,384	975,095
Selling and distribution expenses	21	(153,447)	(191,582)
Administrative expenses	22	(146,174)	(138,593)
Other operating expenses	23	(54,350)	(67,585)
Other income	24	253,120	360,694
		(100,851)	(37,066)
Operating Profit		916,533	938,029
Finance income - net	25	54,429	32,201
Profit before taxation		970,962	970,230
Taxation	26	(146,000)	(155,000)
Profit after taxation		824,962	815,230
Earnings per share - Basic and diluted (Rupees)	27	5.50	5.43

The annexed notes 1 to 36 form an integral part of these financial statements.

Raeesul Hasan

Chief Executive

Murtaza H. Habib Director



# Statement of Comprehensive Income for the year ended September 30, 2016

	2016 (Rup	2015 ees in thousands)
Profit for the year	824,962	815,230
Other comprehensive income :		
Items not to be reclassified to profit or loss in subsequent period:		
Actuarial (loss) / gain on defined benefit plan - net	(142)	207
	824,820	815,437
Items that will be reclassified subsequently to profit and los Net gain on investments - available for sale	s:	
Unrealised gain on revaluation of investments during the year - net of tax	318,010	9,149
Reclassification adjustments included in the profit and loss account for:		
Gain on sale of investments - net of tax	(96,615)	(38,616)
	221,395	(29,467)
Total comprehensive income for the year	1,046,215	785,970

The annexed notes 1 to 36 form an integral part of these financial statements.

Raeesul Hasan Chief Executive

Murtaza H. Habib

Murtaza H. Habib Director



# Statement of Changes in Equity for the year ended September 30, 2016

			Re	Revenve Reserves			
	Issued subsc- ribed and paid-up Capital	Capital Reserve	General Reserve (Rupe	Unappro- priated profit es in thousa	Unrealised gain on investments available for sale nds)	Total Reserves	Total Equity
Balance as on October 1, 2014	750,000	34,000	2,601,000	802,496	1,261,756	4,699,252	5,449,252
Cash dividend for the year ended September 30, 2014 @ 50%	_	-	_	(375,000)	-	(375,000)	(375,000)
Transfer to general reserve	-	-	425,000	(425,000)	-	-	-
Profit for the year Other comprehensive income for the year				815,230 207	(29,467)	815,230 (29,260)	815,230 (29,260)
Total comprehensive income for the year ended September 30, 2015	_	_		815,437	(29,467)	785,970	785,970
Balance as on September 30, 2015	750,000	34,000	3,026,000	817,933	1,232,289	5,110,222	5,860,222
Cash dividend for the year ended September 30, 2015 @ 50%	-	-	_	(375,000)	-	(375,000)	(375,000)
Transfer to general reserve	-	-	440,000	(440,000)	-	-	-
Profit for the year Other comprehensive income for the year	-	-		824,962 (142)	221,395	824,962 221,253	824,962 221,253
Total comprehensive income for the year ended September 30, 2016	_	_	_	824,820	221,395	1,046,215	1,046,215
Balance as on September 30, 2016	750,000	34,000	3,466,000	827,753	1,453,684	5,781,437	6,531,437

The annexed notes 1 to 36 form an integral part of these financial statements.

Raeesul Hasan Chief Executive

Murtaza H. Habib Director



# Cash Flow Statement for the year ended September 30, 2016

	Note	2016 (Rup	2015 ees in thousands)
Cash flows from operating activities			
Cash generated from operations Finance income received - net Income tax paid Long-term loans Long-term deposits	28	1,520,208 53,673 (97,531) (214) (950)	1,611,666 42,973 (149,609) 1,394 (15)
Net cash generated from operating activities		1,475,186	1,506,409
Cash flows from investing activities			
Fixed capital expenditure Redemption / sale proceeds of investments Dividend received Purchase of investments Sale proceeds of fixed assets		(770,655) 4,111,615 125,599 (1,298,751) 2,527	(308,770) 4,284,767 91,690 (7,109,219) 1,771
Net cash generated from / (used in) investing acti	vities	2,170,335	(3,039,761)
Cash flows from financing activities			
Dividend paid		(367,108)	(368,344)
Net cash used in financing activities		(367,108)	(368,344)
Net increase / (decrease) in cash and cash equivale	nts	3,278,413	(1,901,696)
Cash and cash equivalents at the beginning of the year	ear	296,863	2,198,559
Cash and cash equivalents at the end of the year	13	3,575,276	296,863

The annexed notes 1 to 36 form an integral part of these financial statements.

Raeesul Hasan Chief Executive

Murtaza H. Habib Director



# Notes to the Financial Statements for the year ended September 30, 2016

# 1. The Company and its operations

Habib Sugar Mills Limited is a public limited Company incorporated in Pakistan, with its shares quoted on the Pakistan Stock Exchange Limited (Formerly Karachi and Lahore Stock Exchanges, effective from January 11, 2016, all the stock exchanges in Pakistan have been integrated to form Pakistan Stock Exchange). The Company is engaged in the manufacturing and marketing of refined sugar, molasses, ethanol, liquidified carbon dioxide (CO<sub>2</sub>), household textiles, providing bulk storage facilities and trading of commodities. The registered office of the Company is situated at Imperial Court, 3rd Floor, Dr. Ziauddin Ahmed Road, Karachi.

# 2. Summary of significant accounting policies

# 2.1 Statement of compliance

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

# 2.2 Basis of preparation

These financial statements have been prepared under historical cost convention, except for :

- staff retirement benefit plan which is carried at present value of defined benefit obligation net of fair value of plan assets as prescribed in IAS 19 "Employees Benefits". and
- investments which have been recognised at fair value in accordance with the requirements of IAS-39 "Financial Instruments: Recognition and Measurement".

# 2.3 Significant accounting judgements and estimates

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. Estimates and judgements are continually evaluated and are based on historic experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

In the process of applying the accounting policies, management has made the following estimates and judgements which are significant to the financial statements:

- a) Determining the residual values and useful lives of property, plant and equipment (Note 2.7.1);
- b) Classification and valuation of investments (Note 2.8);
- c) Impairment / adjustment of inventories to their net realizable value (Note 2.9 & 2.10);
- d) Provision against trade debts and other receivables (Note 2.11);
- e) Accounting for staff retirement benefits (Note 2.13);
- f) Recognition of taxation and deferred tax (Note 2.16);
- g) Impairment of assets (Note 2.17); and
- h) Contingencies and Commitments (Note 18).



# 2.4 Amended / revised standards that became effective

Following are the amended / revised standards became effective as of October 1, 2015

IFRS 10 - Consolidated Financial Statements (Amendments)

IFRS 11 - Joint Arrangements (Amendments)

IFRS 12 - Disclosure of Interests in Other Entities (Amendments)

IFRS 13 - Fair Value Measurement - (Amendments)

The adoption of the above amendments, improvements to accounting standards and interpretations did not have any material effect on the financial statements.

# 2.5 Amended / revised standards that are not yet effective

Following are the amended standards that have been issued and are mandatory for the accounting periods effective from the dates mentioned below against the respective standards :

# Effective date (accounting periods beginning on or after)

IFRS 2	- Share-based Payments (Amendments)	January 1, 2018
IFRS 10	- Consolidated Financial Statements (Amendments)	January 1, 2016
IFRS 11	<ul> <li>Joint Arrangements (Amendments)</li> </ul>	January 1, 2016
IFRS 12	<ul> <li>Disclosure of Interests in Others Entities (Amendments)</li> </ul>	January 1, 2016
IAS 1	<ul> <li>Presentation of Financial Statements - Disclosure Initiative</li> </ul>	January 1, 2016
	(Amendments)	
IAS 7	- Statement of Cash Flows-Disclosure Initiative (Amendments)	January 1, 2017
IAS 12	<ul> <li>Income Taxes (Amendments)</li> </ul>	January 1, 2017
IAS 16	<ul> <li>Property, Plant and Equipment (Amendments)</li> </ul>	January 1, 2016
IAS 27	<ul> <li>Separate Financial Statements (Amendments)</li> </ul>	January 1, 2016
IAS 28	- Investment in Associates and Joint Ventures (Amendments)	January 1, 2016
IAS 38	<ul> <li>Intangible Assets (Amendments)</li> </ul>	January 1, 2016
IAS 41	<ul> <li>Agriculture : Bearer Plants (Amendments)</li> </ul>	January 1, 2016

The Company expects that the adoption of the above amended standards will not have any significant effect on the Company's financial statements in the period of initial application.

# 2.6 Standards issued by (IASB) but not yet notified by SECP

Following standards have been issued by International Accounting Standards Board (IASB) which are not yet notified by the SECP for the purpose of applicability in Pakistan:

# IASB Effective date (accounting periods beginning on or after)

IFRS 9 – Financial Instruments: Classification and Measurement	January 1, 2018
IFRS 14 – Regulatory Deferral Accounts	January 1, 2016
IFRS 15 – Revenue from Contracts with Customers	January 1, 2018
IFRS 16 – Leases	January 1, 2019



# 2.7 Fixed assets

# 2.7.1 Property, plant and equipment

These are stated at cost less accumulated depreciation / amortization / impairment (if any), except for freehold land.

Depreciation is charged to profit and loss account applying the reducing balance method. Depreciation on additions is charged from the month in which the asset is available for use and on disposals up to the month the asset is in use. Assets residual values and useful lives are reviewed, and adjusted, if appropriate at each balance sheet date.

Maintenance and normal repairs are charged to profit and loss account as and when incurred. Major renewals and improvements are capitalised.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefit are expected from it use or disposal. Gain or loss on disposal of assets is included in profit and loss account in the year the assets is derecognized.

# 2.7.2 Capital work-in-progress

Capital work-in-progress is stated at cost less impairment losses, if any. Items are transferred to the respective assets when available for intended use.

Significant borrowing costs related to acquisition, construction and commissioning of a qualifying asset are capitalized.

# 2.7.3 Major stores and spare parts

Major stores and spare parts qualify for recognition as property, plant and equipment when the Company expects to use these for more than one year. Transfer are made to relevant operating fixed assets category as and when such items are issued for use.

Major stores and spare parts are valued at cost less accumulated impairment, if any.

# 2.8 Investments - Available for sale

# 2.8.1 Quoted

Investments acquired with the intention to be held for over one year are classified as long-term investments. However, these can be sold earlier due to liquidity requirements. Short-term investments are those which are acquired for a short period. All investments are classified as available for sale and are initially recognised at cost, being the fair value of the consideration paid including transaction cost. Subsequent to initial recognition, these investments are re-measured at fair value (quoted market price).

Any gain or loss from a change in the fair value of investments available for sale is recognised directly in other comprehensive income as unrealised, unless sold, collected or otherwise disposed off, or until the investment is determined to be impaired, at which time cumulative gain or loss previously taken to other comprehensive income is recognised in the profit and loss account of the year.

# 2.8.2 Un-Quoted

These investment are recorded at cost less accumulated impairment, if any.

# 2.9 Stores and spare parts

These are valued at the lower of moving average cost and net realisable value except for items in transit which are valued at actual cost. Provision is made for obsolescence and slow moving items.



# 2.10 Stock-in-trade

These are valued as follows :

Raw materials	At the lower of average cost and net realisable value
Work-in-process	At the lower of average cost and net realisable value
Finished goods	At the lower of average cost and net realisable value
Fertilizers	At the lower of cost on FIFO basis and net realisable value

# 2.11 Trade debts and other receivables

Trade debts are recognised and carried at original invoice amount less an allowance for any uncollectible amounts. Other receivables are carried at cost less estimates made for doubtful receivables.

An estimate for doubtful trade debts and other receivables is made when collection of the full amount is no longer probable. Bad debts are written off when identified.

# 2.12 Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purposes of the cash flow statement, cash and cash equivalents comprise of cash in hand, with banks on current, savings, treasury call and deposit accounts, net of short-term borrowings under mark-up arrangements, if any.

# 2.13 Staff retirement benefits

# 2.13.1 Staff gratuity

The Company operates an approved defined benefit gratuity scheme for all permanent employees. Minimum qualifying period for entitlement to gratuity is five years continuous service with the Company. The scheme is funded and contributions to the fund are made in accordance with the recommendations of the actuary.

The latest actuarial valuation of the gratuity scheme was carried out as at September 30, 2016. The projected unit credit method, using the following significant assumptions, have been used for actuarial valuation.

Discount rate	7.25% per annum
Expected rate of increase in salaries	7.00% per annum

Based on the actuarial valuation of gratuity scheme as of September 30, 2016, the fair value of gratuity scheme assets and present value of liabilities were Rs.101.60 million and Rs.101.75 million respectively. The Company recognises the total actuarial gains and losses in the year in which they arise. The amounts recognised in balance sheet are as follows:

	2016	2015
	(Rupees in	thousands)
Net Employee Defined Benefit Asset		
Present value of defined benefit obligation Fair value of plan assets	101,745 (101,599)	92,164 (92,336)
Liability / (asset) recognised in the balance sheet	146	(172)
Charge for the year Salaries, wages and amenities include the following in respect of employees' gratuity fund:		
Current service cost Interest cost Expected return on plan assets	3,419 8,485 (8,500)	3,202 11,149 (11,116)
	3,404	3,235

29



	2016 (Rupees in	2015 thousands)
The movement in present value of defined benefit obligation is as Present value of defined benefit obligation at the beginning of the year Current service cost Interest cost Benefits paid Actuarial gain		83,898 3,202 11,149 (2,556) (3,529)
Present value of defined benefit obligation at the end of the year	101,745	92,164
The movement in fair value of plan assets is as follows:		
Fair value of plan assets at the beginning of the year Expected return on assets Contributions Benefits paid Actuarial loss	92,336 8,500 3,228 (2,055) (410)	83,638 11,116 3,460 (2,556) (3,322)
Fair value of plan assets at the end of the year	101,599	92,336
Actual return on plan assets	8,090	7,793
Plan assets comprise: Defence saving certificates and Special saving certificates Term Finance Certificates Balance with Banks Accrued interest	30,683 280 56,680 13,956 101,599	72,727 290 1,498 17,821 92,336

Comparison of present value of defined benefit obligation, the fair value of plan assets and the surplus or deficit of gratuity fund is as follows:

As at September 30,	2016	2015	2014	2013	2012
		(Ru	pees in thousa	nds)	
Present value of defined benefit					
Obligation	101,745	92,164	83,898	84,120	76,033
Fair value of plan assets	(101,599)	(92,336)	(83,638)	(84,229)	(76,073)
(Surplus) / Deficit	146	(172)	260	(109)	(40)
Experience adjustment on obliga	tion (4,292)	3,257	5,629	(764)	(525)
Experience adjustment on plan a	ssets (410)	(3,322)	(852)	(629)	424

# Sensitivity analysis

Significant assumption for the determination of the defined obligation are discount rate and expected salary increase. The possible changes in defined obligation due to change of the respective assumptions occurring at the end of the reporting period, while holding all other assumptions constant are as follows :



Discount rate +1%97,092Discount rate -1%106,996Long term salary increases +1%106,486Long term salary increases -1%97,471

# 2.13.2 Provident fund

The Company operates a recognised provident fund scheme for all its permanent employees. Equal contributions are made by the Company and the employees at the rate of 8.33% of basic salary plus applicable cost of living allowance.

# 2.13.3 Compensated absences

The Company provides for its estimated liability towards employees accumulated leaves on the basis of current salary.

# 2.14 Borrowings and their cost

Borrowings are recorded at the proceeds received.

Borrowing costs are recognised as an expense in the period in which these are incurred except to the extent of borrowing costs that are directly attributable to the acquisition, construction and commissioning of a qualifying asset. Such borrowing costs, if any, are capitalised as part of the cost of that asset.

### 2.15 Trade and other payables

Liabilities for trade and other payables are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the Company.

# 2.16 Taxation

# 2.16.1 Current

Provision for current taxation is computed in accordance with the provisions of the applicable income tax laws.

# 2.16.2 Deferred

Deferred tax is recognised using the balance sheet liability method, on all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts appearing in the financial statements. Deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised for all deductible temporary differences to the extent that it is probable that the temporary differences will reverse in the future and taxable income will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilised.

As the provision for taxation has been made partially under the normal basis and partially under the final tax regime, therefore, the deferred tax liability has been recognised on a proportionate basis in accordance with TR 27 issued by the Institute of Chartered Accountants of Pakistan.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantially enacted by the balance sheet date.

# 2.17 Impairment

The carrying amounts of the Company's assets are reviewed annually to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated and impairment losses are recognised in the profit and loss account.



# 2.18 Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events, if it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed periodically and adjusted to reflect the current best estimate.

# 2.19 Foreign currencies

Transactions in foreign currencies are translated into Pak. Rupees which is the Company's functional and presentation currency, at the rates of exchange prevailing on the date of transactions. Monetary assets and liabilities in foreign currencies are translated into Pak Rupees at the exchange rates ruling on the balance sheet date.

Exchange gains and losses are included in profit and loss account.

# 2.20 Revenue recognition

Sales are recorded on despatch of goods to customers. Income on investments is recorded when the right to receive is established. Income / profit on bank treasury call and deposit accounts is recorded on accrual basis. Storage income is recorded on accrual basis.

# 2.21 Segment reporting

Segment reporting is based on operating (business) segments of the Company. These business segments are engaged in providing product or services which are subject to risks and rewards that are different from the risks and rewards of other segments.

# 2.22 Financial instruments

All the financial assets and financial liabilities are recognised at the time when the Company becomes a party to the contractual provisions of the instrument. Financial assets are derecognised at the time when the Company looses control of the contractual rights that comprises the financial assets. All financial liabilities are derecognised at the time when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expires. Any gains or losses on derecognition of financial assets and financial liabilities are taken to profit and loss account currently.

# 2.23 Offsetting

Financial assets and liabilities are offset when the Company has a legally enforceable right to offset and intends to settle either on a net basis or to realise the asset or settle the liability simultaneously.

# 2.24 Dividend and appropriation to reserves

Dividend and appropriation to reserves are recognized in the financial statements in the period in which these are approved.

# 2.25 Functional and presentation currency

These financial statements are presented in Pak. Rupees, which is the Company's functional and presentation currency.

		Note	2016	2015	
			(Rupees in thousands)		
3.	Fixed Assets				
	Property, plant and equipment:				
	Operating fixed assets	3.1	1,520,365	1,340,550	
	Capital work-in-progress	3.4	592,155	198,988	
	Major stores and spare parts	3.5	49,365	3,442	
			2,161,885	1,542,980	



# 3.1 Operating fixed assets for 2016:

T Operating lixed assets for 2	2010:							
	Cost as at Oct. 1, 2015	Additions / (deletions)	Cost as at Sept. 30, 2016	Accum- ulated deprec- iation / amortization as at Oct. 1, 2015 (Rupees ii	Depre- ciation / amortization charge for the year & accum- lated deprec- iation on deletions n thousands)	Accum- ulated deprec- iation / amortization as at Sept. 30, 2016	Written down value as at Sept. 30, 2016	Annual rate of deprec- iation / amortiz- ation %
Land				Υ. Ι	,			
Freehold - Sugar / Distillery divi Leasehold - Textile division	ision 106,549 489	- -	106,549 489	_ 231	- 5	_ 236	106,549 253	_ 1.01
Buildings on freehold land Sugar division Distillery division Non-factory buildings	84,543 21,243 30,228	- - -	84,543 21,243 30,228	61,423 16,796 22,651	2,312 445 379	63,735 17,241 23,030	20,808 4,002 7,198	10 10 5
Buildings on leasehold land Textile division	19,335	-	19,335	16,244	309	16,553	2,782	10
Plant and machinery Sugar division Distillery division - Note 3.1.1 Textile division Railway siding - Sugar division	1,221,680 1,107,443 129,739 468	294,889 28,816 964 -	1,516,569 1,136,259 130,703 468	777,124 456,586 67,794 463	65,690 67,292 6,282 1	842,814 523,878 74,076 464	673,755 612,381 56,627 4	10 10 10 10
Electric, gas and water installations Sugar / Distillery division Textile division	8,808 3,601	- -	8,808 3,601	8,207 2,798	60 80	8,267 2,878	541 723	10 10
Furniture, fittings, electrical and office equipment Sugar / Distillery division	60,771	6,475 (23)	67,223	49,343	3,737 (20)	53,060	14,163	25
Textile division	9,604	64	9,668	8,967	167	9,134	534	25
Tractors / trolleys and agriculture implements Sugar division	2,765	-	2,765	2,689	15	2,704	61	20
Motor cars / vehicles Sugar / Distillery division	31,197	357 (70)	31,484	6,701	4,928 (46)	11,583	19,901	20
Textile division	764	_	764	660	21	681	83	20
Total	2,839,227	331,565 (93)	3,170,699	1,498,677	151,723 (66)	1,650,334	1,520,365	

3.1.1 Plant and machinery of distillery division include storage tanks of the CO<sub>2</sub> unit having written down value of Rs. 18.94 (2015: Rs. 21.04) million installed at customers' premises for storage of Liquidified Carbon dioxide.



# 3.1.2 Reconciliation of carrying values for 2016

	Written down value as at Oct. 1, 2015	Additions / (deletions)	Depreciation / amortization charge for the year & accumlated depreciation on deletions	Written down value as at Sept. 30, 2016
		(Rupees ir	n thousands)	
Land	106,807	_	5	106,802
Buildings on freehold land	35,144	-	3,136	32,008
Buildings on leasehold land	3,091	_	309	2,782
Plant and machinery	1,157,358	324,669	139,264	1,342,763
Railway siding	5	_	1	4
Electric, gas and water installations	1,404	-	140	1,264
Furniture, fittings, electrical and				
office equipment	12,065	6,539	3,904	14,697
		(23)	(20)	
Tractors / trolleys and				
agriculture implements	76	-	15	61
Motor cars / vehicles	24,600	357	4,949	19,984
		(70)	(46)	
	1,340,550	331,565	151,723	1,520,365
		(93)	(66)	



# 3.1.3 Operating fixed assets for 2015:

1.3 Operating fixed assets f	or 2015:							
	Cost as at Oct. 1, 2014	Additions / (deletions)	Cost as at Sept. 30, 2015	Accum- ulated deprec- iation / amortization as at Oct. 1, 2014	Depre- ciation / amortization charge for the year & accum- lated deprec- iation on deletions n thousands)	Accum- ulated deprec- iation / amortization as at Sept. 30, 2015	Written down value as at Sept. 30, 2015	Annual rate of deprec- iation / amortiz- ation %
				(i iupooo i	in thousandoy			
Land Freehold - Sugar / Distillery divi Leasehold - Textile division	sion 106,549 489	- -	106,549 489	_ 226	- 5	_ 231	106,549 258	_ 1.01
Buildings on freehold land								
Sugar division	84,543	-	84,543	58,854	2,569	61,423	23,120	10
Distillery division	21,243	-	21,243	16,302	494	16,796	4,447	10
Non-factory buildings	30,228	-	30,228	22,252	399	22,651	7,577	5
Buildings on leasehold land Textile division	19,335	_	19,335	15,901	343	16,244	3,091	10
Plant and machinery								
Sugar division	1,200,514	21,166	1,221,680	729,247	47,877	777,124	444,556	10
Distillery division - Note 3.1.1	865,543	241,900	1,107,443	402,452	54,134	456,586	650,857	10
Textile division	129,739		129,739	60,911	6,883	67,794	61,945	10
Railway siding - Sugar division	468	-	468	462	1	463	5	10
Electric, gas and water installations Sugar / Distillery division Textile division	8,808 3,601	- -	8,808 3,601	8,140 2,709	67 89	8,207 2,798	601 803	10 10
Furniture, fittings, electrical and								
office equipment								
Sugar / Distillery division	55,991	4,837 (57)	60,771	46,605	2,794 (56)	49,343	11,428	25
Textile division	9,484	120	9,604	8,790	177	8,967	637	25
Tractors / trolleys and agriculture implements								
Sugar division	2,765	-	2,765	2,670	19	2,689	76	20
Motor cars / vehicles Sugar / Distillery division	19,617	11,711 (131)	31,197	3,319	3,459 (77)	6,701	24,496	20
Textile division	764	_	764	634	26	660	104	20
Total	2,559,681	279,734 (188)	2,839,227	1,379,474	119,336 (133)	1,498,677	1,340,550	



# 3.1.4 Reconciliation of carrying values for 2015

	, ,				
		Written down value as at	Additions /	Depreciation / amortization charge for the year & accumlated depreciation on	Written down value as at
		Oct. 1, 2014	(deletions)	deletions	Sept. 30, 2015
			(Rupees in th	ousands)	
	Land	106,812	-	5	106,807
	Buildings on freehold land	38,606	_	3,462	35,144
	Buildings on leasehold land	3,434	_	343	3,091
	Plant and machinery	1,003,186	263,066	108,894	1,157,358
	Railway siding	6	-	1	5
	Electric, gas and water installations	1,560	-	156	1,404
	Furniture, fittings, electrical and				
	office equipment	10,080	4,957	2,971	12,065
			(57)	(56)	
	Tractors / trolleys and				
	agriculture implements	95	-	19	76
	Motor cars / vehicles	16,428	11,711	3,485	24,600
			(131)	(77)	
		1,180,207	279,734	119,336	1,340,550
		, , -	(188)	(133)	,,
			Note	2016	2015
				(Rupees ii	n thousands)
3.2	Allocation of depreciation / charge for the year:	amortization			
	Cost of Sales			[]	
	Sugar division		20	70,238	52,327
	Distillery division		20	72,785	57,900
	Textile division		20	6,675	7,320
				149,698	117,547
	Administrative expenses				
	Sugar division		22	1,554	1,304
	Distillery division		22	133	112
	Textile division		22	188	203
	Terminal		19.1	150	170
				2,025	1,789
				151,723	119,336



#### 3.3 Details of fixed assets disposed off:

3.3	Details of fixed assets dispo	seu on:							
		Cost	Accumu- lated depre- ciation	written down value	Sale proceeds n thousands)	Gain on disposal	Mode of disposal	Particulars of pu	rchasers
	e, fittings, electrical and ice equipment			(Tupees I	n mousanus)				
	Sugar division / Distillery division	23	20	3	5	2	Negotiation		tion, Shop # 8-C-11, azimabad, Karachi.
Motor ca	ars / vehicles								
	Items having carry value of less than Rs. 50,000 each	70	46	24	2,522	2,498	Various	Various	
	2016	93	66	27	2,527	2,500			
	2015	188	133	55	1,771	1,716			
						Note	20	-	2015
3.4	Capital work-in-pr	oaress	5				(F	Rupees in th	nousands)
	Plant and maching	•					366,3	338	198,967
	Machinery in tra	insit					17,0	034	21
	Advance to sup	pliers				0.4.1	208,		
						3.4.1	592,	155	198,988
3.4.1	Movement in capi								
	Balance at th Cost incurred						198,9		148,630 127,767
	Transfer from				parts		317,		197,223
							916,8	324	473,620
	Transfer to o	peratin	g fixed as	sets			(324,6	669)	(274,632)
	Balance at th	ne end	of the yea	ar,			592,	155	198,988
3.5	Major stores and	spare p	oarts						
	Stores						48,8	381	1,253
	Spare parts					0.5.4		484	2,189
						3.5.1	49,3	365	3,442
3.5.1	Movement in majo	or store	es and sp	oare part	s				
	Balance at the b	•	• •	year				442	24,764
	Additions during	the ye	ar				363,0		175,901
	Transfer to capit	tal work	(-in-progr	ess			367, (317,		200,665 (197,223)
	Balance at the e						49,3		3,442
			- ,						



-		avanak	ble for sale	(Rupees in t	(shnesuod
Nur	nber of shares	Face		(Hupees in t	inousunusj
2016	2015	value Rs.	Company's Name		
.1 Investmen .1.1 Quoted	ts in related part	ies			
147,797 24,136,691 5,363,772	147,797 24,136,691 5,363,772	5 10 5	Balochistan Particle Board Limited Bank AL Habib Limited Habib Insurance Company Limited	1,406 1,085,668 89,843	813 1,004,086 101,912
.1.2 Un-Quoted 1,249,999	l _	10	UniEnergy Limited	1,176,917 12,500	1,106,811 _
2 Investmen	s in other comp	anies			
31,122 51,400 185,000 173,160 56,178 75,000 123,200 45,500 218,885 389,000 12,100 412,337 272,513 206,000 20,000 11,650 65,000 40,000 78,027 150,116 11,950 40,000 161,500 29,300 20,000 19,650 46,500 12,000 6,243,098 82,793 711,503 204,000 48,322 43,246 800,000 11,000 57,000	$\begin{array}{c} 31,122\\ 51,400\\ 185,000\\ 173,160\\ 56,178\\ 75,000\\ 132,000\\ 12,500\\ 123,200\\ 45,500\\ 50,000\\ 218,885\\ 389,000\\ 12,100\\ 412,337\\ 272,513\\ 206,000\\ 20,000\\ 11,650\\ 65,000\\ 40,000\\ 78,027\\ 150,116\\ 11,950\\ 4,500\\ 40,000\\ 161,500\\ 50,000\\ 29,300\\ 20,000\\ 11,650\\ 65,000\\ 40,000\\ 11,650\\ 65,000\\ 40,000\\ 11,650\\ 65,000\\ 20,000\\ 11,650\\ 65,000\\ 20,000\\ 11,650\\ 65,000\\ 20,000\\ 11,650\\ 65,000\\ 20,000\\ 11,650\\ 65,000\\ 20,000\\ 11,650\\ 65,000\\ 20,000\\ 11,650\\ 65,000\\ 20,000\\ 11,650\\ 65,000\\ 20,000\\ 11,650\\ 65,000\\ 20,000\\ 11,650\\ 65,000\\ 20,000\\ 11,650\\ 65,000\\ 20,000\\ 11,650\\ 65,000\\ 20,000\\ 20,000\\ 11,650\\ 46,500\\ 12,000\\ 67\\ 6,243,098\\ 82,793\\ 711,503\\ 204,000\\ 48,322\\ 43,246\\ -\\ 11,000\\ 57,000\\ \end{array}$	$\begin{array}{c} 10\\ 10\\ 10\\ 10\\ 10\\ 10\\ 10\\ 10\\ 10\\ 10\\$	Adamjee Insurance Company Limited Allied Bank Limited Cherat Cement Company Limited Dawood Lawrencepur Limited Engro Corporation Limited Engro Food Limited Engro Ford Limited Engro Fertilizer Faran Sugar Mills Limited Fauji Cement Company Limited Fauji Cement Company Limited Fauji Fertilizer Company Limited First Habib Modaraba GlaxoSmithKline Pakistan Limited Habib Metropolitan Bank Limited Habib Bank Limited International Industries Limited Kot Addu Power Company Limited Jubliee Life Insurance Co. Limited Lapir Power Limited MCB Bank Limited Millat Tractors Limited Millat Tractors Limited Mishat Chunian Power Limited Nishat Chunian Power Limited Nishat Chunian Power Limited Paksuzuki Motor Company Limited Pakistan Oilfields Limited Pakistan Petroleum Limited Pakistan Tobacco Company Limited Sui Northern Gas Pipelines Limited The Hub Power Company Limited The Hub Power Company Limited The Juret Insurance Limited The Searle Company Limited The Searle Company Limited United Bank Limited	$\begin{array}{c} 1,700\\ 5,046\\ 5,315\\ 22,278\\ 11,685\\ 13,941\\ 38,445\\ 1,828\\ 7,597\\ 13,056\\ 1,764\\ 22,760\\ 4,182\\ 2,612\\ 12,473\\ 60,174\\ 27,765\\ 1,674\\ 6,175\\ 1,441\\ 27,765\\ 1,674\\ 6,175\\ 1,441\\ 27,090\\ 17,228\\ 27,028\\ 8,114\\ 2,456\\ 2,200\\ 9,004\\ 2,813\\ 4,128\\ 13,386\\ 11,376\\ 18,660\\ 1,964\\ 755\\ 63,555\\ 4,150\\ 288,621\\ 42,782\\ 816\\ 603\\ 8,240\\ 9,021\\ 11,330\\ 836,551\\ \end{array}$	1,621 4,780 4,612 14,930 7,022 10,277 39,386 1,842 11,063 3,640 1,674 27,021 3,742 2,586 11,929 53,870 13,186 1,895 6,058 1,895 6,058 1,896 21,068 17,903 16,531 7,465 2,909 10,670 8,146 13,668 1,430 6,057 2,602 180,010 20,041 1,015 6,64 4,404 8,363



- **4.3** The aggregate cost of the above investments, net of impairment, is Rs.572.28 (2015: Rs.523.53) million.
- **4.4** Unrealised gain of Rs.266.08 (2015: Unrealised loss Rs.35.54) million on the above investments arising from a change in the fair value of these long-term investments during the current year has been recognised directly in other comprehensive income.

		Note	2016	2015
			(Rupees in	thousands)
5.	Long-term loans			
	Secured - considered good			
	Executives	5.1 & 5.2	572	741
	Employees		9,876	8,320
		5.3	10,448	9,061
	Receivable within next twelve months shown under current asset			
	Executives	9	(406)	(324)
	Employees	9	(5,831)	(4,740)
			(6,237)	(5,064)
			4,211	3,997

- **5.1** The maximum aggregate amount due from executives at the end of any month during the year was Rs. 1.10 (2015: Rs.0.94) million. These are secured by way of lien marked on retirements benefits.
- **5.2** Movement of loans to executives during the year is as follows:

	2016	2015		
	(Rupees in thousands)			
Balance at the beginning of the year	741	1,063		
Disbursements	514	500		
	1,255	1,563		
Repayments	(683)	(822)		
Balance at the end of the year	572	741		

5.3 Long-term loans of Rs. 10.45 (2015: Rs.9.06) million, include loans of Rs.0.42 (2015: Rs.0.67) million and Rs.4.78 (2015: Rs.4.67) million to executives and workers respectively which carry no interest. The balance amount of loan carries interest @ 7% (2015: 7%) per annum.



		Note	2016 (Rupees in th	2015 nousands)
6.	Stores and spare parts			
	Stores Provision for obsolescence and slow moving stores		75,487 (9,500)	83,099 (9,500)
			65,987	73,599
	Spare parts Provision for obsolescence and slow moving spare parts	S	62,648 (19,792)	59,776 (19,792)
			42,856	39,984
7.	Stock-in-trade		108,843	113,583
	Raw materials Distillery division Textile division		162,182 3,337	216,590 13,783
			165,519	230,373
	Work-in-process Sugar division Textile division		2,368 27,949	940 41,240
	Finished goods		30,317	42,180
	Sugar division Distillery division Textile division Trading division		67,427 128,690 352 3,924	324,611 115,450 315 3,924
	Fertilizers		200,393 5,618	444,300 2,288
			401,847	719,141
8.	Trade debts			
	Considered good Export – Secured against export documents Local – Unsecured		38,588 25,580	97,860 293,619
		8.1	64,168	391,479



			I	Note	2016 (Rupees in	2015 thousands)
8.1	The aging of trade debts Neither past due nor impa	lired	ember 30, is as follows :		64,168	391,095
	Past due but not impaired within 90 days 91 to 180 days					- -
	over 180 days				64,168	384 391,479
9.	Loans and advances - c	onsidere	d good			
	Loans - secured					
	Current maturity of lo Executives	ong-term	oans	5	406	324
	Employees			5	5,831	4,740
					6,237	5,064
	Advances - unsecure Suppliers	ed			240,049	241,239
					246,286	246,303
10.	Trade deposits and sho	rt-term pi	epayments			
	Trade deposits				1,418	1,381
	Short-term prepayment	S			7,363	6,234
					8,781	7,615
11.	Other receivables					
	Considered good					
	Duty drawback and res Dividend receivable	earch & d	evelopment support claim		9,140 8,973	14,620 9,282
	Others				3,682	586
12.	Short-term investments	- Availab	le for sale		21,795	24,488
	Investments in Units of	Mutual Fi	unds are as follows:			
	Mutual Fund Units	Face				
	<u>2016</u> <u>2015</u>	value Rs.	Fund's Name			
12.1	Investments in fund					
	- 18,784,006	50	MCB Pakistan Sovereign F		-	1,022,038
	- 74,272,509	10	ABL Government Securitie UBL Government Securitie		-	765,497
	- 9,277,024	100	OBL Government Securitie	S FUNO	_	1,022,151
						2,809,686



42

- **12.2** The aggregate cost of the above investments is Rs.Nil (2015: Rs.2,750 million).
- **12.3** The above investments are stated at fair value. Unrealised gain of Rs.Nil (2015: Rs.59.69 million) arising from a change in the fair value of these short-term investments during the year has been recognised directly in other comprehensive income.

		Note	2016 (Rupees in	2015 thousands)
13.	Cash and bank balances			
	Cash in hand		222	118
	Balances with banks in:			
	Current accounts		4,600	56,026
	Treasury call accounts	13.1	125,454	150,719
	Term Deposit Receipts	13.2	3,445,000	90,000
		13.3	3,575,054	296,745
			3,575,276	296,863

13.1 Profit rates on Treasury call accounts ranged between 4.00% to 5.50% (2015: 6.00% and 9.00%) per annum.

**13.2** Profit rates on Term Deposit Receipt ranged between 5.98% to 7.20% (2015: 6.25% to 9.75%) per annum.

13.3 Includes Rs.2,648.03 (2015: Rs.262.27) million kept with Bank AL Habib Limited - a related party.

2010	6 2015	
(Rupe	es in thousands)	

#### 14. Issued, subscribed and paid-up capital

2016 Number	2015 of shares			
10,136,700	10,136,700	Ordinary shares of Rs. 5 each fully paid in cash	50,684	50,684
139,863,300	139,863,300	Ordinary shares of Rs. 5 each issued as bonus shares	699,316	699,316
150,000,000	150,000,000		750,000	750,000

**14.1** Issued, subscribed and paid-up capital of the Company includes 23,844,498 Ordinary shares of Rs. 5 each (2015: 23,832,998) held by related parties at the end of the year.

15.	Reserves	Note	2016 (Rupees ii	2015 n thousands)
	Capital Share premium		34,000	34,000
	Revenue General Unappropriated profit Unrealised gain on investments - available for sale	15.1	3,466,000 827,753 1,453,684	3,026,000 817,933 1,232,289
			5,747,437 5,781,437	5,076,222
15.1	At the beginning of the year Transferred from unappropriated profit		3,026,000 440,000 3,466,000	2,601,000 425,000 3,026,000



	No	te	2016 (Rupees ir	2015 hthousands)
16.	Deferred taxation			
	Deferred tax liability on taxable temporary differences: Accelerated tax depreciation on operating fixed assets Unrealised gain on short-term investments		111,500	95,000 15,000
			111,500	110,000
	Deferred tax assets on deductible temporary difference: Provision for obsolescence and slow moving stores and spare p	oarts	(7,500)	(8,000)
16.1.	Movement of deferred taxation		104,000	102,000
	Opening balance		102,000	90,000
	Through Profit & Loss Account – increase in deferred tax liability on account of accelerated	1	10,500	(2,000)
	tax depreciation allowance. – reduction in deferred tax credit due to decrease in applicable		16,500	(3,000)
	tax rates by 1%		500	_
			17,000	(3,000)
	Through Other Comprehensive Income – reversal of deferred tax provision on account of unrealized			
	gain on short-term investments		(15,000)	15,000
			104,000	102,000
17.	Trade and other payables			
	Creditors		1,283,452	1,264,945
	Accrued liabilities		180,255	208,633
	Sales-tax / Federal excise duty		42,922	47,991
	Workers' Profit Participation Fund (WPPF) 17.	1	51,983	51,846
	Workers' Welfare Fund		31,561	34,676
	Income-tax deducted at source Unclaimed dividends		230 50,993	363 43,101
			1,641,396	1,651,555
17.1	Workers' Profit Participation Fund (WPPF)			
	Balance at the beginning of the year		51,846	49,575
	Interest on funds utilized in the Company's business		1,132	1,150
			52,978	50,725
	Amount paid to the WPPF		(52,978)	(50,725)
	Allocation for the year 2	3		
	Balance at the end of the year		51,983	51,846



#### 18. Contingencies and commitments

18.1 On May 22, 2015 the Government of Pakistan promulgated Gas Infrastructure Development (GID) Cess Act, 2015 and levied GID Cess on gas bills at the rate of Rs.100/ MMBTU on all industrial consumers. The GID Cess Act, 2015 was made applicable with immediate effect superseding the GID Cess Act, 2011 and GID Cess Ordinance, 2014.

The Company challenged the vires of GID Cess Act, 2015 before the Honourable High Court of Sindh. On July 24, 2015 the Honourable High Court of Sindh passed an order restraining the SSGC from demanding and collecting GID Cess as levied by the GID Cess Act, 2015. Subsequent to year end, on October 26, 2016, the case was decided by the Honourable High Court of Sindh in favour of the Company. Against the above order Government have a right to file an appeal before the Honourable Supreme Court of Pakistan.

The Financial exposure of the Company upto September 30, 2016 is Rs. 22.75 (2015: 8.40) million, However, in view of the advice of legal counsel no provision has been made in these financial statements.

- **18.2** The Government of Sindh vide notification dated July 8, 2014 levied a fee of Rs.0.50 / litre for storage of rectified spirit in bonded warehouse at Terminal Kaemari, Karachi. The Company disputed the above levy and filed constitutional petition before the Honourable High Court of Sindh, challenging the above fee. On July 23, 2014, the Honourable High Court of Sindh granted stay and suspended the operation of the above notification. The case was lastly fixed for hearing on March 20, 2015 and was not taken up for hearing. The financial exposure as at September 30, 2016 is Rs.31.77 million. In view of the advice of legal counsel, the company is confident of a favourable outcome of the case and accordingly no provision has been made in these financial statements.
- 18.3 Pursuant to the decision of ECC on January 10, 2013, the FBR vide its SRO No. 77(1)/2013 dated February 7, 2013, allowed benefit to sugar exporters by reducing FED rate from 8.0% to 0.5% on local sales, equivalent to quantity exported by the mills. The Company availed the benefit and claimed Rs. 56.56 million on account of reduced rate of FED.

Against the aforementioned claim, FBR disallowed an amount of Rs.7.0 million and also levied default surcharge of Rs.0.3 million. The disallowances was on the basis that the benefit of claim accrues and arises from February 17, 2013, the date of SRO No: 77(1)/2013 and not from January 10, 2013, the date of ECC meeting wherein the benefit was approved by ECC. The Company maintains that the sugar mills are entitled to avail the benefit of reduced rate of FED on sugar exported against the export quota allotted by ECC in its meeting held on January 10, 2013. Accordingly, the Company filed a suit before Honourable High Court of Sindh and the operations of the said order was suspended by the Honourable Court vide its order dated April 23, 2014. The case was lastly fixed for hearing on December 4, 2014 and was adjourned as date in office. In view of the advice of legal counsel, the company is confident of a favourable outcome and accordingly no provision has been in these financial statements.

**18.4** During the year 2009-10 the Company alongwith other sugar mills filed a Constitutional Petition before the Honourable High Court of Sindh against Pakistan Standards and Quality Control Authority - PSQCA challenging the notifications issued in respect of registration of the Standard Mark for refined sugar manufactured and sold by the Company and levy of marking fee at the rate of 0.1% of ex-factory price of sugar sold with effect from January 1, 2009.



On December 4, 2012 the Honourable High Court of Sindh decided the case in favour of the Company. Against the above order, PSQCA filed an appeal before the Honourable Supreme Court of Pakistan. On November 25, 2013 the Honourable Supreme Court of Pakistan passed an interim order against PSQCA restraining them from demanding any registration of standard marks / licensing fee from the sugar mills till further order and the case was adjourned to date in office.

According to the advice of legal counsel, the Company is of the view that the demand raised is without any lawful authority and is in violation of the Constitution, hence, no provision is made in this regard.

**18.5** During 2009-10 the Company received a showcause notice from Competition Commission of Pakistan (CCP) under the Competition Ordinance, 2009 for alleged violation of certain provisions of the Ordinance. The Company alongwith other sugar mills filed a Constitutional Petition before the Honourable High Court of Sindh challenging the Ordinance. The Honourable High Court of Sindh, granted stay and restrained the Commission not to pass final order in respect of the show cause notice. The CCP filed an appeal before the Honourable Supreme Court of Pakistan which was disposed off by the Honourable Supreme Court based on the grounds that the matter was pending before the Honourable High Courts of Sindh and Lahore.

The Competition Ordinance of 2009 was repealed on March 25, 2010 and thereafter a new Ordinance, 2010 was promulgated which also stood repealed on August 15, 2010. The Parliament thereafter enacted the Competition Act, 2010 (ACT XIX of 2010). The Company filed amended application in view of the promulgation of the Competition Act 2010 which was accepted by the Honourable High Court of Sindh, with the consent of both the parties.

The petitions were last fixed for hearing on April 22, 2015, however, these were not taken up for hearing and adjourned to date in office. The CCP has not imposed any fine / penalty against the alleged violation of any provisions of the Competition Act 2010.

- 18.6 The Company has provided counter guarantees to Bank AL Habib Limited, a related party, amounting to Rs.250.00 (2015: Rs.250.00) million against agriculture finance facilities to growers and counter guarantees to other banks amounting to Rs.382.18 (2015: Rs.624.04) million against guarantees issued by banks in favour of third parties on behalf of the Company. These guarantees are secured by way of registered charge against hypothecation of stores and spares, stock-in-trade, assignment of trade debts and other receivables.
- **18.7** Commitments for capital expenditure amounting to Rs. 330.726 (2015: 53.593) million.

18.8	Rentals under operating lease agreements in respect of vehicles, payable over the following
	next four years, are as follows:

	2016 (Rupees in t	2015 housands)
Year ending September 30		
2016	_	11,756
2017	11,895	7,118
2018	9,243	4,466
2019	5,840	1,730
2020	1,995	-
	28,973	25,070



#### 19. Segment operating results and related information

(Rupees in thousands)

		Sugar [	Division	Distillery	Division	Textile D	vivision	Trading	Division	Tot	tal
	Note	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
Net sales and services Local sales		5,629,481	5,202,125	523,535	395,995	3,560	5,163	622,462	322,474	6,779,038	5,925,757
Less: Sales tax / Federal e duty	excise	409,748	375,262	73,242	54,571	233	304	46,108	23,887	529,331	454,024
		5,219,733	4,826,863	450,293	341,424	3,327	4,859	576,354	298,587	6,249,707	5,471,733
Export sales		-	22,946	2,011,986	2,223,863	296,141	412,189	-	133,924	2,308,127	2,792,922
Less: Export duty, freight and commission		-	-	25,679	21,607	15,484	23,438	_	23,330	41,163	68,375
		_	22,946	1,986,307	2,202,256	280,657	388,751	_	110,594	2,266,964	2,724,547
Net sales		5,219,733	4,849,809	2,436,600	2,543,680	283,984	393,610	576,354	409,181	8,516,671	8,196,280
Services Storage income - net	19.1			423	1,108	_				423	1,108
		5,219,733	4,849,809	2,437,023	2,544,788	283,984	393,610	576,354	409,181	8,517,094	8,197,388
Less: Cost of sales	20	4,736,414	4,391,551	1,983,220	2,094,733	257,926	350,231	522,150	385,778	7,499,710	7,222,293
Gross profit		483,319	458,258	453,803	450,055	26,058	43,379	54,204	23,403	1,017,384	975,095
Selling and distribution expenses Administrative expenses	21 22	32,813 132,149	27,658 125,118	108,676 8,920	141,328 8,453	11,365 4,733	21,885 4,662	593 372	711 360	153,447 146,174	191,582 138,593
Profit before other opera	tina	164,962	152,776	117,596	149,781	16,098	26,547	965	1,071	299,621	330,175
expenses and other inco		318,357	305,482	336,207	300,274	9,960	16,832	53,239	22,332	717,763	644,920
Other operating expenses Other income	23 24									(54,350) 253,120	(67,585) 360,694
Operating profit										916,533	938,029
Sugar division is	oppopd	in monufoot	uring of rofing	d augar and	malaaaaa						

Sugar division is engaged in manufacturing of refined sugar and molasses.
 Distillery division is engaged in manufacturing of ethanol, liquidified carbon dioxide (CO<sub>2</sub>) and providing bulk storage facilities.

- Textile division is engaged in manufacturing of household textiles.

- Trading division is engaged in trading of commodities viz sugar / molasses as and when opportunity occurs.



	SM-	Sugar	Division	Distilland	Division	Toxtilo	Division	Tradina		pees in the	,
		Sugar Division		Distillery				Trading		Tota	
		2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
19.1	Services										
	Terminal storage income - net	-	-	2,454	4,140	-	-	-	-	2,454	4,140
	Less: Terminal expenses										
	Salaries, wages and other benefits - note 19.2 Repairs and maintenance Water, electricity and gas Rent, rates and taxes Depreciation - note 3.2 Travelling and vehicle	- - - -	- - - -	893 266 130 426 150	1,098 740 163 626 170	- - - -	- - - - -	- - - - -	- - - - -	893 266 130 426 150	1,098 740 163 626 170
	running expenses Insurance Other expenses			42 37 87	72 46 117	- - -			- - -	42 37 87	72 46 117
		_	_	2,031	3,032	_	_	_	-	2,031	3,032
		_	_	423	1,108	-	_	-	_	423	1,108

19.2 Salaries, wages and other benefits include a sum of Rs. 0.06 (2015: Rs. 0.07) million in respect of staff retirement benefits.

	2016	2015
	(Rupees in t	thousands)
19.3 Geographical Information of customers		
Revenues from customers (Country wise)		
Pakistan	6,208,967	5,413,353
Korea	24,548	6,713
UAE	623,949	781,189
United kingdom	319,241	383,585
Malaysia	58,875	33,803
Singapore	20,369	-
Japan	316,392	274,871
Saudi Arabia	164,547	129,089
Switzerland	608,891	843,629
Malta	3,976	4,677
South Africa	84,628	90,979
Newzeland	-	38,532
France	26,051	_
Afghanisatan	-	22,946
Holland	56,660	174,022
	8,517,094	8,197,388

The revenue information above is based on the location of customers

**19.4** Of the Company's total revenue, one customer accounts for more than 10%.



(Rupees in thousands)

		Sugar [	Division	Distillery	Division	Textile E	Division	Trading	Division	To	tal
		2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
20.	Cost of sales										
	Opening stock of raw material Purchases / Transfers			216,590 1,450,316	147,869 1,563,450	13,783 144,721	23,152 232,350	-		230,373 5,564,767	171,021 5,708,710
		3,969,730	3,912,910	1,666,906	1,711,319	158,504	255,502	-	_	5,795,140	5,879,731
	Closing stock of raw material	_		(162,182)	(216,590)	(3,337)	(13,783)	-	_	(165,519)	(230,373)
	Raw material consumed	3,969,730	3,912,910	1,504,724	1,494,729	155,167	241,719	-	-	5,629,621	5,649,358
	Salaries, wages and other benefits - note 20.1 Research and development expenses Process chemicals Packing material Dyeing, weaving and other charges Stores and spare parts consumed Rent, rates, taxes and lease rentals Water, fuel and power Repairs and maintenance Legal and professional charges Insurance Postage, telephone and stationery Depreciation / amortization - note 3.2 Other manufacturing expenses Duty drawback / Rebate Bagasse sale Bagasse transferred to distillery division	280,099 2,744 43,261 47,343 - 73,990 12,953 51,367 156,157 2,146 6,465 3,357 70,238 27,708 - - (19,366)	247,359 2,321 53,030 58,689 - 77,395 14,568 58,771 147,354 4,448 5,918 3,384 52,327 23,266 (5,000) (2,373) (19,412)	62,990 - 45,740 - 28,038 6,839 196,602 65,085 - 7,223 - 72,785 6,434 - - - 72,785 6,434 - - -	53,185 _ 32,958 _ 24,471 6,334 196,875 44,345 _ 5,820 _ 57,900 6,534 _ _ _ _ _	12,612 - 10,915 40,473 - 780 18,947 1,836 - 643 - 643 - 643 - 643 - (3,591) - - -	11,834 - - 16,309 64,340 - 662 25,121 1,250 - 821 - 7,320 210 (6,259) - - - -	- - - - - - - - - - - - - - - - - - -	- - - - - - - - - - - - - - - - - - -	355,701 2,744 89,001 58,258 40,473 102,028 20,572 266,916 223,078 2,146 14,331 3,357 149,698 34,357 (3,591) - (19,366)	312,378 2,321 85,988 74,998 64,340 101,866 21,564 280,767 192,949 4,448 12,559 3,384 117,547 30,010 (11,259) (2,373) (19,412)
	Molasses transferred to distillery division	(247,534) 510,928	(287,678) 434,367	491,736	428,422	89,505	 121,608			(247,534)	(287,678) 984,397
	Manufacturing cost	4,480,658	4,347,277	1,996,460	1,923,151	244,672	363,327			6,721,790	6,633,755
	Opening stock of work-in-process Closing stock of work-in-process	940 (2,368)	896 (940)		-	41,240 (27,949)	27,695 (41,240)	- -	-	42,180 (30,317)	28,591 (42,180)
		(1,428)	(44)	_	_	13,291	(13,545)	_	_	11,863	(13,589)
	Cost of goods manufactured	4,479,230	4,347,233	1,996,460	1,923,151	257,963	349,782	-	_	6,733,653	6,620,166
	Opening stock of finished goods Purchases Closing stock of finished goods	324,611  (67,427)	368,929  (324,611)	115,450 (128,690)	287,032 	315 - (352)	764 _ (315)	3,924 522,150 (3,924)	100,237 289,465 (3,924)	444,300 522,150 (200,393)	756,962 289,465 (444,300)
		257,184	44,318	(13,240)	171,582	(37)	449	522,150	385,778	766,057	602,127
		4,736,414	4,391,551	1,983,220	2,094,733	257,926	350,231	522,150	385,778	7,499,710	7,222,293

20.1 Salaries, wages and other benefits include a sum of Rs. 8.9 (2015: Rs. 7.9) million in respect of staff retirement benefits.

(Rupees in thousands)



		Sugar Division		Distillery Division		Textile Division		Trading Division		Total	
	-	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
21.	Selling and distribution expenses										
	Salaries, wages and other benefits - note 21.1 Insurance Rent, rates, taxes and lease rentals	7,096 3,700 1,129	6,621 2,642 1,749	3,132 1,257 959	2,803 2,109 1,358	4,897 	4,775 	- - -	- - -	15,125 4,957 2,088	14,199 4,751 3,107
	Transport, freight, handling and forwarding expenses Other expenses	20,888 _	16,646 _	100,787 2,541	132,013 3,045	4,884 1,584	6,767 10,343	593 _	711	127,152 4,125	156,137 13,388
	-	32,813	27,658	108,676	141,328	11,365	21,885	593	711	153,447	191,582

21.1 Salaries, wages and other benefits include a sum of Rs. 0.74 (2015: Rs. 0.70) million in respect of staff retirement benefits.

#### 22. Administrative expenses

Salaries, wages and other										
benefits - note 22.1	74,059	69,977	3,043	2,437	3,646	3,450	200	205	80,948	76,069
Insurance	1,541	1,587	86	66	-	· -	-	-	1,627	1,653
Repairs and maintenance	1,451	1,372	586	967	165	138	-	-	2,202	2,477
Postage, telephone and stationery	3,266	3,381	394	407	136	143	-	-	3,796	3,931
Travelling and vehicle running expense	s 14,281	14,149	328	493	-	-	-	-	14,609	14,642
Rent, rates, taxes and lease rentals	7,592	6,998	1,250	1,152	-	-	-	-	8,842	8,150
Water, electricity and gas	2,976	3,145	285	217	44	46	-	-	3,305	3,408
Fees, subscription and periodicals	2,005	1,753	20	8	25	72	-	-	2,050	1,833
Legal and professional charges	1,903	1,998	2,000	1,735	-	24	-	-	3,903	3,757
Directors' meeting fee	505	290	-	-	-	-	-	-	505	290
Depreciation - note 3.2	1,554	1,304	133	112	188	203	-	-	1,875	1,619
Auditors' remuneration - note 22.2	1,595	1,685	635	745	70	120	153	131	2,453	2,681
Other expenses - note 22.3	19,421	17,479	160	114	459	466	19	24	20,059	18,083
-	132,149	125,118	8,920	8,453	4,733	4,662	372	360	146,174	138,593

22.1 Salaries, wages and other benefits include a sum of Rs. 2.80 (2015: Rs. 2.69) million in respect of staff retirement benefits.

#### 22.2 Auditors' remuneration

Annual audit fee Half yearly review fee	780 195	680 140	365 90	350 75	40 10	55 10	85 23	65 17	1,270 318	1,150 242
Cost audit fee Tax / other services Out of pocket expenses	225 280 115	225 520 120	130 50	270 50	15 15	45 10		40 9	225 459 181	225 875 189
Out of pocket expenses							450			
	1,595	1,685	635	745	70	120	153	131	2,453	2,681



22.3 Sugar division's other expenses include donation of Rs.13.0 (2015: Rs. 10.7) million as per details below:

	2016 (Rupees in	2015 thousands)		
Name of Institution				
Al-Sayyeda Benevolent Trust Habib Education Trust Rehmat Bai Widows & Orphange Trust Habib Medical Trust Habib Poor Fund Family Education Services Foundation Markaz-e-Ummeed	910 840 500 840 910 8,400 600	910 840 500 840 910 6,650 –		
	13,000	10,650		

None of the Directors or their spouses had any interest in the above donee's fund, except for Habib Education Trust, Karachi, where Mr. Imran A. Habib, Director of the Company is a Trustee.

### 22.4 Information on assets, liabilities and capital expenditure by segment is as follows:

(Rupees in thousands)

		Sugar D	Division	Distillery	Division	Textile Division		Trading Division		Total	
	_	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
22.4.1 Segment Unallocat	assets ed assets	1,520,520	1,429,010	995,795	1,124,762	278,915	270,272	193,467	177,396	2,988,697 5,635,374	3,001,440 4,869,136
										8,624,071	7,870,576
22.4.2 Segment Unallocat	t <b>liabilities</b> red liabilities	1,436,716	1,314,152	149,255	151,719	44,335	46,638	213,584	207,038	1,843,890 248,744	1,719,547 290,807
										2,092,634	2,010,354
22.4.3 Capital e	xpenditure	735,096	164,511	34,531	144,259	1,028	-	-	-	770,655	308,770



Note 2016 (Rupees	2015 s in thousands)
23. Other operating expenses	
Workers' Profit Participation Fund17.151,983Workers' Welfare Fund23.12,367Exchange loss - net–	51,846 14,846 893
54,350	67,585
23.1 Workers' Welfare Fund	
Current year 16,715	14,846
Reversal of prior year - Financial Year 2014 (14,348)	
2,367	14,846
24. Other income	
Income from financial assets	
Profit on redemption / sale of investments24.1111,615Dividend income24.2125,290	259,250 96,356
236,905	355,606
	333,000
Income from non financial assets	
Gain on disposal of fixed assets 2,500	1,716
Agricultural income 5,747	670
Sale of Electricity680Scrap sale5,254	2,702
Exchange gain - net 2,034	2,702
16,215	5,088
253,120	360,694

24.1 Profit on redemption of investments includes profit of Rs.3.65 (2015: Rs.36.78) million on redemption of units of First Habib Income Fund, managed by Habib Asset Management Limited, a related party.

24.2 Dividend income includes dividend received from the following related parties:

			2016 (Rupees	2015 in thousands)	
	Bank AL Habib Limited Habib Insurance Company Limited		84,478 9,387	55,460 10,728	
			93,865	66,188	
25.	Finance income - net	r			1
	Profit on treasury call accounts	13.1	13,556	23,109	
	Profit on term deposits receipts	13.2	102,820	97,902	ł
	Interest on loan to employees		279	240	ł
		L	116,655	121,251	
	Less: Mark-up / interest on:		(40.170)	(77.407)	l
	Short-term borrowings	25.1 & 25.2	(46,170)	(77,487)	
	Workers' Profit Participation Fund		(1,132)	(1,150)	
	Bank charges		(14,924)	(10,413)	l
			(62,226)	(89,050)	
			54,429	32,201	



52

- 25.1 The Financial facilities from various commercial banks amounted to Rs.5,313 (2015: Rs.3,030) million.
- **25.2** These facilities are secured by way of registered charge against hypothecation of stock-in-trade, stores and spares, assignment of trade debts and other receivables. The rate of mark-up during the year was 4.3% to 6.85% (2015: 4.30% to 11.68%) per annum.

		Note	2016	2015
26.	Taxation		(Rupees III	thousands)
	Income tax - current - prior years	26.1	167,000 (38,000)	158,000 _
	Deferred tax		129,000 17,000	158,000 (3,000)
		26.2	146,000	155,000
26.1	Income Tax - Prior Years			
	Excess provision for the Tax Year 2013 (Financial Year 2012) written back due to finalization of Assessment		(55,000)	_
	Provision for Super Tax for the Tax Year 2016 (Financial Year 2015) which was introduced through		47.000	
	Finance Act, 2016.		17,000	
			(38,000)	_

#### 26.2 Reconciliation of tax charge for the year

Accounting profit	970,962	970,230
Corporate tax rate	31%	32%
Tax on accounting profit at applicable rate	300,999	310,474
Tax effect of timing differences Tax effect of lower tax rates on export and certain income Tax effect of income exempt from tax Tax effect of tax credit Tax effect of expenses that are inadmissible in determining taxable income Adjustment relating to prior years	(6,395) (64,721) (1,782) (38,719) (5,382) (38,000)	(868) (121,488) (214) (26,307) (6,597) -
	(154,999)	(155,474)
	146,000	155,000

26.3 The income tax return for the Tax year 2016 (financial year ended September 30, 2015) has been filed.



		2016 (Rupees	2015 in thousands)
27.	Earnings per share - Basic and diluted		
	Profit after taxation	824,962	815,230
		Number o	f shares
	Number of ordinary shares of Rs. 5 each	150,000,000	150,000,000
	Earnings per share - Basic and diluted (Rupees)	5.50	5.43
28.	Cash generated from operations		
	Profit before taxation	970,962	970,230
	Adjustment for non-cash charges and other items		
	Depreciation / amortization Gain on disposal of fixed assets Profit on redemption / sale of investments Finance income - net Dividend income	151,723 (2,500) (111,615) (54,429) (125,290) (142,111)	119,336 (1,716) (259,250) (32,201) (96,356) (270,187)
	Working capital changes - note 28.1	691,357 1,520,208	911,623 1,611,666
28.1	Working capital changes		
	Decrease / (Increase) in current assets		
	Stores and spare parts Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Other receivables	4,740 317,294 327,311 17 (1,166) 2,384 650,580	(25,600) 237,740 228,353 17,110 1,110 1,035 459,748
	Increase / (decrease) in current liabilities		
	Trade and other payables Advance from customers	(18,193) 58,970	441,360 10,515
		40,777	451,875
	Net changes in working capital	691,357	911,623



#### 29. Remuneration of Chief Executive, Directors and Executives

	2016					20	15	
	Chief				Chief			
	Execu-	Direc-	Execu-	Total	Execu-	Direc-	Execu-	Total
	tive	tors	tives		tive	tors	tives	
			(	Rupees in	thousands	5)		
Managerial								
remuneration	8,208	11,340	81,981	101,529	8,208	12,960	63,453	84,621
Perquisites								
Telephone	31	75	522	628	41	160	524	725
Bonus	-	-	13,704	13,704	-	_	9,227	9,227
Medical	18	302	3,286	3,606	18	1,478	2,744	4,240
Utilities	-	627	-	627	-	611	-	611
Entertainment	-	416	-	416	-	621	-	621
Retirement bene	fits 599	856	6,602	8,057	594	971	4,859	6,424
	8,856	13,616	106,095	128,567	8,861	16,801	80,807	106,469
Number of persons	1	2	47	50	1	2	40	43

- **29.1** Chief Executive, Directors and certain Executives are also provided with the Company maintained cars.
- **29.2** Aggregate amount charged in these financial statements in respect of directors' meeting fee paid to five Non-Executive Directors of Rs.0.51 (2015: Rs. 0.29) million for five Directors.

#### 30. Financial Risk Management Objectives and Policies

The main risks arising from the Company's financial instruments are credit risk, interest risk, liquidity risk, foreign currency risk, equity price risk and capital risk. The Board of Directors reviews and decides policies for managing each of these risks which are summarised below.

#### 30.1 Credit risk

Credit risk is the risk which arises with the possibility that one party to a financial instrument will fail to discharge its obligation and cause the other party to incur a financial loss. The Company attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counter parties and continually assessing the credit worthiness of counter parties.

Concentrations of credit risk arise when a number of counter parties are engaged in similar business activities or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Company's performance to developments affecting a particular industry.

The Company is exposed to credit risk on loans, advances, deposits, trade debts, other receivables and bank balances and profit accrued thereon. The Company seeks to minimize the credit risk exposure through having exposures only to customers considered credit worthy and obtaining securities where applicable. The maximum exposure to credit risk at the reporting date is as follows:



	2016	2015
	(Rupees in	thousands)
Long-term loans	4,211	3,997
Long-term deposits	3,928	2,978
Trade debts	64,168	391,479
Loans and advances	246,286	246,303
Trade deposits	1,418	1,381
Profit accrued on bank deposits	1,083	327
Other receivables	21,795	24,488
Bank balances	3,575,054	296,745
	3,917,943	967,698

#### Quality of financial assets

The credit quality of financial assets that are neither past due nor impaired can be assessed by reference to external credit ratings or the historical information about counter party default rates as shown below:

	2016 20 (Rupees in thousand		
30.1.1 Trade debts			
Customers with no defaults in the past one year	64,168	391,102	
Customers with some defaults in past one year which have been fully recovered	_	_	
Customers with default in past one year which have not yet been recovered	_	377	
	64,168	391,479	
30.1.2 Bank Balances			
A1+ A2	3,573,671 1,383	296,704 41	
	3,575,054	296,745	

#### 30.2 Interest rate risk

This represents the risk that the fair value or future cash flows of financial instrument will fluctuate because of changes in market interest rates.

At balance sheet date, the bank balances of Rs.3,570.45 (2015: Rs.240.72) million are subject to interest rate risk. Applicable interest rates have been indicated in Note 13 to these financial statements. Company's profit after tax for the year would have been 24.360 (2015: 1.64) million higher / lower if interest rates have been 1% higher / lower while holding all other variables constant.



#### 30.3 Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due.

Year ended September 30, 2016	On demand	Less than 3 months	3 to 12 months (Rupees in thou	1 to 5 years usands)	> 5 years	Total
Trade and other payables Advance from customers	- - -	520,358 306,027 826,385	1,121,038 	_ _ 	- - -	1,641,396 306,027 1,947,423
Year ended September 30, 2015	On demand	Less than 3 months	3 to 12 months (Rupees in thou	1 to 5 years usands)	> 5 years	Total
Trade and other payables Advance from customers	- - -	422,838 247,057 669,895	1,228,717 	_ 	- 	1,651,555 247,057 1,898,612

#### 30.4 Foreign currency risk

Foreign currency risk is the risk that the value of financial assets or a financial liability will fluctuate due to change in foreign exchange rates. It arises mainly where receivables and payables exist due to transactions in foreign currency. The Company's exposure to foreign currency risk is as follows:

		2016 (Respectiv	2015 e Currency)
Trade debts	\$	292,404	905,757
	£	34,442	20,830
Adavance from customers	\$	361,191	108,496
	£	8,619	4,545
The following significant exchange rates have been applied at the reporting dates:			
Exchange rates	buying \$	104.61	104.20
	selling \$	104.81	104.40
	buying £	135.64	158.01
	selling £	135.90	158.31

The foreign currency exposure is partly covered as the outstanding balance at the year end is determined in respective currency which is converted into rupees at the exchange rate prevailing at the balance sheet date.



#### Sensitivity analysis:

The following table demonstrates the sensitivity of the Company's profit before tax and the Company's equity to a reasonably possible change in the foreign currency exchange rate, with all other variables held constant.

	Change in	Effect	Effect
	Foreign Currency	on profit	on equity
	rate (%)	(Rupees	in thousands)
September 30, 2016	+10	(377)	(412)
	-10	377	412
September 30, 2015	+10	8,562	7,433
	-10	(8,562)	(7,433)

#### 30.5 Equity price risk

The Company's investments are susceptible to market price risk arising from uncertainties about future values of investment securities. The Company manages the equity price risk through diversification and placing limits on individual and total investments. Reports on the investment portfolio are submitted to the Company's senior management on a regular basis. The Company's Board Investment Committee reviews and approves policy decisions.

At the balance sheet date, the exposure to investments held as available for sale was Rs.2,025.97 (2015: Rs.4,520.82) million.

#### 30.6 Capital risk management

The primary objective of the Company's capital management is to ensure ample availability of finance for its existing and potential investment projects, to maximise shareholder value and reduce the cost of capital.

The Company manages its capital structure and makes adjustment to it, in light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, return capital to shareholders or issue new shares.

The gearing ratio of the company is Nil (2015: Nil) and the company finances its investments portfolio through management of its working capital and equity with a view to maintaining an appropriate mix between various sources of finance to minimise risk.

#### 30.7 Fair value of financial instruments

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction.

Financial assets which are tradeable in an open market are revalued at the market prices prevailing on the balance sheet date. The estimated fair value of all other financial assets and liabilities is considered not significantly different from book value.



The Company uses the following hierarchy for disclosure of the fair value of financial instruments by valuation techniques:

Level 1: Quoted prices in active markets for identical assets.

Level 2: inputs other than quoted prices included in Level 1 that are observable for the assets either directly or indirectly.

Level 3: inputs for the asset that are not based on observable market data.

	2016						
	Level 1	Level 2	Level 3	Total			
		(Rupees in t	housands)				
Listed shares	2,013,468	_	_	2,013,468			
	2,013,468	_	_	2,013,468			
	2015						
	Level 1	Level 2	Level 3	Total			
		(Rupees in t	housands)				
Listed shares	1,711,136	_	_	1,711,136			
Mutual fund		2,809,686	_	2,809,686			
	1,711,136	2,809,686	-	4,520,822			

During the year, there were no transfers between level 1 and level 2 fair value measurements, and no transfers into and out of level 3 fair value measurement.

#### 31. Capacity and production

			2016			2015		
					Working			Working
			Quantity		days	Quantity		days
31.1	Sug	ar division						
	Crus	shing capacity	7,000	M.Tons Pe	r Day	7,000	M. Tons P	er Day
	Crus	hing based on actual working days	777,000	M. Tons	111	819,000	M. Tons	117
	Actu	al crushing	821,801	M. Tons	111	854,231	M. Tons	117
	Sucr	ose recovery	10.74	%		10.40	%	
	Suga	ar production	88,271	M. Tons		88,807	M. Tons	
31.2	31.2 Distillery division							
1	a)	Ethanol						
		Capacity	34,000	M. Tons	300	34,000	M. Tons	300
		Actual production	31,817	M. Tons	347	30,681	M. Tons	326
	b)	Liquidified carbon dioxide (CO	2)					
		Capacity	18,000	M. Tons	300	18,000	M. Tons	300
		Actual production	10,104	M. Tons	267	9,230	M. Tons	232

c) Distillery / CO<sub>2</sub> plants operated below capacity due to lesser availability of molasses.

31.3 Textile division

ა	Textile division						
	Capacity	560,000	Kgs.	300	560,000	Kgs.	300
	Actual production	558,194	Kgs.	350	753,449	Kgs.	350

The actual production of textile division during the previous year was higher than the capacity due to weaving from outside source.



#### 32. Provident Fund related disclosure

The following information is based on un-audited financial statements of the Fund as at September 30:

	2016	2015
	(Rupees in	thousands)
Size of the fund - Total assets	326,051	301,162
Fair value of investments	304,172	274,967
Percentage of investments made	93.29	91.30

32.1 The cost of above investments amounted to Rs. 266.81 million (2015: Rs. 214.95 million).

**32.2** The break-up of fair value of investments is as follows:

	2016	2015	2016	2015
	Perce	entage	(Rupees in	thousands)
National savings scheme	92.41	95.08	281,088	261,429
Bank deposits	7.55	4.87	22,955	13,404
Debt securities	0.04	0.05	129	134
	100.00	100.00	304,172	274,967

**32.3** The investments out of provident fund have been made in accordance with the provision of Section 227 of the Companies Ordinance, 1984 and the rules formulated for this purpose.

33.	Number of Employees	2016	2015
	Number of employees including contractual employees at September 30,	577	580
	Average number of employees including contractual employees during the year	579	588



#### 34. Transactions with related parties

Related parties comprise of associated entities, entities with common directorship, directors and key management personnel. Material transactions with related parties during the year, other than those which have been disclosed elsewhere in these financial statements, are as follows:

	2016 (Rupees ir	2015 n thousands)
Insurance premium paid	18,839	18,553
Insurance claims	5,319	13,301
Profit on treasury call accounts / term deposits	98,085	118,984
Profit accrued on bank deposit	393	197
Purchases of investments	762,500	1,499,847
Sale proceeds of investments	753,648	1,286,775
Dividend received	93,865	66,188
Dividend paid	59,582	60,710
Bank charges	83	297

Transactions with related parties are carried out under normal commercial terms and conditions.

#### 35. Dividend

The Board of Directors of the Company in their meeting held on December 24, 2016 have proposed a final cash dividend of Rs. 2.75 per share (55%) for the year ended September 30, 2016. The approval of the members for the proposed final cash dividend will be obtained at the Annual General Meeting of the Company to be held on January 30, 2017.

The Finance Act, 2015 introduced a tax on every public company at the rate of 10% of such undistributed reserves which exceeds the amount of its paid up capital. However, this tax shall not be applied in case of a public company which distributes profit equal to either 40% of its after tax profits or 50% of its paid up capital, whichever is less, within six months from the end of the year.

Based on the fact the Board of Directors of the Company has proposed 55% dividend for the year ended September 30, 2016 which exceeds the above prescribed minimum dividend requirement, the Company believes that it would not eventually be liable to pay tax on its undistributed reserves as of September 30, 2016.

#### 36. General

- 36.1 Figures have been rounded off to the nearest thousand rupees.
- 36.2 These financial statements were authorised for issue on December 24, 2016 by the Board of Directors of the Company.

Raeesul Hasan Chief Executive

Murtaza H. Habib

Murtaza H. Habi Director





Number of Shareholders	Fro		f Shareholding	g To	Total Number of Shares held
2,027 852		1 101		100 500	40,549 243,056 372,003
485		501 1,001		500 1,000 5,000	372,003 3,000,918
1,301 255 113		E'001		5,000 10,000 15,000	1,842,364
80		5,001 10,001 15,001 20,001 25,001 30,001		15,000 20,000 25,000 30,000	1,420,992
30 25 19 12		25,001		30,000	1,300,949 808,307 814,969 715,756 509,716 531,531 685,247 456,261 379,315 379,315
19		35,001 40,001		35,000 40,000 45,000	715,756
11 1		45,001 50,001		45,000 50,000 55,000	531,531 685,247
13 8 6		55,001 60,001		55,000 60,000 65,000 70,000 75,000 75,000	456,261 379,315
4 5		65,001		70,000	270,202
5 4		70,001 75,001 85,001 90,001 95,001 100,001 105,001 115,001			339,360 392,167 345,858 366,769 197,813 100,500
4 2		90,001 95,001		90,000 95,000 100,000 105,000	366,769 197,813
1		100,001			100,500
1 2 1		110,001 115,001		115,000 120,000 125,000 135,000 135,000	100,500 110,000 227,875 117,000 122,000 255,757 395,814 199,002
1		120,001 125,001 130,001		125,000	122,000
2 3 1		130,001 135,001		135,000 140,000	395,814
3		140,001		145,000 150,000	138,002 425,385 150,000
4		150,001		155,000	613,519 314,750
2		165,001		170,000 175,000 180,000	333,471
1 1		145,001 150,001 155,001 165,001 170,001 175,001 185,001 190,001		180,000 190,000	150,000 613,519 314,750 333,471 174,988 176,251 372,279 381,329 200,000
2 2 1		190,001		195.000	381,329 200,000
3		195,001 200,001 205,001 225,001		200,000 205,000 210,000 230,000	200,000 606,230 205,156 226,846 237,000 246,593
		225,001		230,000	226,846
		235,001 245,001 250,001 280,001		240,000 250,000 255,000 285,000	246,593 254,500
2		280,001		285,000	254,500 567,330 289,337
1 2		300,001		290,000 305,000 310,000	289,337 304,940 615,646
1 2		285,001 285,001 300,001 305,001 320,001 325,001		310,000 325,000 330,000	
1				345,000 360,000	657,539 340,740 359,970 385,720 783,658 783,658
1 2		355,001 385,001 390,001		390,000 395,000	385,720
1		395,001 405,001		400,000 410,000	397,377 409,546
		420,001 460,001		425,000 465,000	421,146
1 2		195 001		500.000	403,013 499,737 1,021,336 521,263 530,000 530,000
1		510,001 520,001		515,000 525,000 530,000	521,263
		525,001 525,001 530,001 570,001		535,000 575,000	530,047 532,058 532,058 658,571 757,721 1,568,767 843,223 847,000 880,825 97,0129
		595,001 555,001 755,001 780,001 340,001		600.000	597,032 658,571
1 2		755,001		660,000 760,000 785,000	757,721
1		340,001 345,001	•••	845.000	843,223
		380,001 970,001	•••	850,000 885,000 975,000	880,825
1		990,001 995,001		975,000 995,000	994,293 1,998,887
1	1,	120,001	•••	1,125,000	1,122,697
1	1,	120,001 180,001 220,001 415,001		995,000 1,000,000 1,125,000 1,185,000 1,225,000 1,420,000 1,430,000 1,443,000 1,443,000	1,122,697 1,183,324 1,220,763 1,418,565
1	1,	425,001 425,001 440,001		1,430,000	
1	1,	140,001 585,001 325,001 365,001		1,445,000 1,690,000 1,830,000 1,870,000	1,440,330 1,688,251 1,827,819 1,866,906
1	1,	365,001		1,870,000	1,866,906 2,029,070
1	2,	165,001		2,030,000 2,170,000 2,450,000 3,075,000 3,235,000	2,029,070 2,168,697 2,448,000
	2,3	070,001		3,075,000	2,448,000 3,071,845 3,235,000
1	3, 3,	025,001 165,001 145,001 145,001 145,001 170,001 230,001 120,001		3,560,000	3,559,751
	4,	22,001 525,001 325,001 550,001		4,125,000 4,530,000 5,830,000 6,555,000	4,121,350 4,528,758 5,825,357 6,554,075
1	5, 6,	550,001			6,554,075 8,868,407
1	9, 9,	365,001 415,001 515,001		9,420,000 11,520,000	8,868,497 9,415,312 11,515,753
i	26,	510,001		26,515,000	26,513,125
5,416					150,000,000
Shareholders'	Category		nber of eholders	Number of Shares held	Percentage
General Public (Local) General Public (Forigen	)	:	5,261	43,509,478 1,755,299 12,802,285 49,146,712	29.20
Insurance Companies	)		76	12,802,285	1.17 8.54
Joint Stock Companies Financial Institutions			45 9	28 482 448	32.56 19.00
Modaraba Companies			9 2 15 3	1,010,400	0.67
Charitable Trusts Societies			3	1,010,400 12,772,733 520,644	8.51 0.35
Corporate Law Authority	1		1	1	0.00
			5.416	150,000,000	100.00

## Pattern of Shareholding as at September 30, 2016



62

## Pattern of Shareholding as at September 30, 2016

## **Additional Information**

Shareholders' Category		Number of Shareholders	Number of Shares Held
Associated Companies, undertakings ar	nd related parties		
Habib Insurance Company Limited Habib Mercantile Company (Pvt) Limited Habib & Sons (Pvt) Limited Bank AL Habib Limited Hasni Textiles (Pvt) Ltd.		1 1 1 1	4,528,758 510,668 521,263 9,415,312 8,868,497
NIT and ICP			
National Investment (Unit) Trust (NIT) Investment Corporation of Pakistan		1 1	11,515,753 2,823
Directors, CEO and their spouses and m	inor children		
Asghar D. Habib Ali Raza D. Habib Muhammad Nawaz Tishna (NIT Nominee)	Chairman Director "	1 1 -	2,168,697 23,218 –
Murtaza H. Habib Shams Mohammad Haji Amin Ali Abdul Hamid Imran A. Habib Raeesul Hasan Mrs. Tahira Ali Asghar w/o Mr. Ashgar D. Ha	" " Chief Executive abib	1 1 1 1 1	1,220,763 5,000 23,971 5,000 31 1,425,064
Executives		2	785,605
Public Sector Companies and Corporati	ons	42	39,246,284
Banks, Development Finance Institution Non-Banking Finance Institutions,	s,	5	3,019,802
Insurance Companies		4	12,802,285
Modarabas		2	1,010,400
<b>General Public</b> a) Local b) Foreign		5,251 76	37,852,129 1,755,299
Others Charitable & Other Trusts Socieities Government Institution		15 3 1	12,772,733 520,644 1
		5,416	150,000,000
Shareholders holding 5% or more voting	rights		
ICOM Industrie Und Handels, Schaan Prind Liechtenstein National Investment Trust (Unit) (NIT) Bank AL Habib Ltd. Hasni Textiles (Pvt) Ltd.	26 11 9	8,513,125 ,515,753 9,415,312 8,868,497	
The detail of transactions (gift) by the Direc	tors, Executives an	•	e company during the year:

Name	Date	Gift Received No. of shares	Gift Given No. of Shares
Mr. Asghar D. Habib - Chairman/Director Mr. Munawar Ali Rashid - Executive Mr. Imran A. Habib - Director Mrs. Tahira Ali Asghar - Spouse of Chairman Mr. Murtaza H. Habib	28.03.2016 31.05.2016 18.07.2016 18.07.2016 25.07.2016	1,124,345 26,665 1,039,343 40,000	1,039,343



دْائرَ يَكْثرزَ كَي رَبْوِرْٹ

محتر ممبران \_السلام عليكم

بورڈ آف ڈائر کیٹرزاورا پنی جانب سے میں آپ لوگوں کو کمپنی کی55 ویں سالانہ جزل مینٹک میں خوش آمدید کہتا ہوں اور 30 ستمبر <u>20</u>16 یوختم ہونے والے سال کیلئے کمپنی کی سالانہ رپورٹ اور آڈٹ شدہ مالیاتی حسابات پیش کرتا ہوں۔

اللہ کے فضل دکرم سے زیر جائزہ سال کے دوران آپ کی کمپنی کی کارکردگی کی دجہ سے منافع قبل از ٹیکس کی قم میلنے 970.96 ملین روپے رہا۔ کمپنی کی کارکردگی کے نتائج اور بورڈ کی سفارش کے مطابق تصرفات درج ذیل میں :۔

(0 0),	, ,
970,962	منافع قبل ازئیکس
146,000	عمیسید شن
824,962	منافع بعداذ عيسيدشن
(142)	ديگرڪل آيدني
2,933	غيرمنقسمه منافع براؤفا رورؤ
2,791	
827,753	تصرف کیلئے دستیاب آمدنی
[]	جوزہ: ۔ <sup>_ کی</sup> ش ڈویڈنڈ %55 جو کہ مل <sup>ع</sup> 2.75 روپے جساب5روپے فی عام شیئر
412,500	
412,500	۔ جنرل ریز روکی <sup>نی</sup> قلی
825,000	
2,753	غير منقسمه منافع كيرى فارور ڈ
5.50 روپي	آمدنی فی شیئر – بنیادی اور معندل

كاركردگى كاجائزە: الحمداللد،سال بےدوران كمپنى كى مجموعى كاركردگى تىلى بخش رہى۔ دُويژن دائز كاركردگى درج ذيل ہے:

شكرد ويژن:

گنے کی کرشنگ کا سیزن2016-2015، 24 نومبر2015 کوشروع ہوااور13مارین2016 تک111 دن پلانٹ کوچلایا گیا۔اس کے مقابلہ میں گزشتہ سیزن111 دن چلاتھا۔ موجودہ سیزن کے دوران گنے کی کرشنگ821,801 میٹرکٹن رہی جبکہ شکر کی اوسط ریکوری کا تناسب10.74 فیصدر ہااور شکر کی پیداوار 18,281 میٹرکٹن ہوئی۔مقابلتاً گزشتہ سیزن گنے کی کرشنگ83,854 میٹرکٹن رہی۔جبکہ شکر کی اوسط ریکوری 10.40 فیصدتھی اور شکر کی پیداوار 88,271 کی کرشنگ کا سیزن کے مقابلے میں گنے کی عدم دستیابی کی وجہ ہے کم رہی۔

(روپے ہزاروں میں)



کومت سندھ نے 4 جنوری 2016 کو گئے کی کم از کم سپورٹ پرائس برائے سیزن 2016-2015 کنوٹیفییشن کا جرا کیا جس میں گئی قیمت -/172 روپے فی 40 کلوگرا م مقرر کی گئی اس کے مقابلے میں گزشتہ سیزن 2015-2014 میں -/182 روپے فی 40 کلوگرا متھی۔علاوہ از میں ملز کوالٹی پر پیئم شکر کی اوسط ریکوری کے بینچ مارک 7.8 فیصد سے زائد ہر 10.0 فیصد پر 50.0 روپے فی 40 کلوگرا مادا کر کی - حالا لکہ نوٹیفیکیشن کے مطابق بید معاملہ معز زسپر یم کورٹ آف پاکستان میں زیر ساعت ہے اور وفاقی حکومت کی اسٹیئر تک کمیٹی 2 فیصلے کے مطابق کوالٹی پر بینئم کا معاملہ معز زسپر یم کورٹ کی سی مطابق بید معاملہ معز زسپر یم کورٹ آف پاکستان میں زیر ساعت ہے اور وفاقی حکومت کی اسٹیئر تگ کمیٹی 2 فیصلے کے مطابق کوالٹی پر بینئم کا معاملہ معز زسپر یم کورٹ کی فیضلی سے مطابق کومت کوئی متفد لائح مل سے معاملہ معز زسپر یم کورٹ آف پاکستان میں زیر ساعت ہے اور وفاقی حکومت کی اسٹیئر تگ کمیٹی 2 فیصلے کے مطابق کوالٹی پر بینئم کا معاملہ معز زسپر یم کورٹ کی معطان سے مطابق حکومت کوئی متفد لائح مل طے خبر کے۔ الی فیصلے نے مطابق کوالٹی پر بینئم کا معاملہ معز زسپر یم کورٹ کے دوسے معال رہے گا یاد فاقی حکومت کوئی منفذ لائے مل طے زیر ہے۔ موجودہ کرشنگ سیزن کے دوران گئے کی دستی پی کورٹ کے وضلے تک معطل رہ کا یاد فاقی حکومت کی فضا قائم رہی اور کا مت کار سیورٹ پر اکس سے زیادہ کا تفاضہ کرتے رہے۔ الہذا کمپنی نے دیاؤ میں رہت کی دوسل پر گئے کی خریداری کی جس کے بیٹیے میں کر شنگ کا تجم کم رہا اور شکر کی پیداواری لاگت میں اضافہ ہوا۔ سے مالی سال میں ملکی اور فاقی معز کر ہی میں کری ڈیوں میں اضافہ ہو کی میں کی دور مارکیٹ میں گری قینوں میں میٹی اور اور ڈی رو میان کے کی جس میں مدر کی ۔

کیپنیٹ کی اکنا مک کوآرڈینیشن کمیٹی (ECC) نے 500,000 میٹرکٹن شکر کی 31 مارچ 2016ء تک برآ مدکرنے کی اجازت دی تھی اورشکر کی برآ مد پر 13 روپے فی کلوگرام نفذ سبسڈ می کی منظوری دی گئی جو کہ دفاقی اور صوبائی حکومت کو برابر اداکر ناتھی۔گورنمنٹ کے نفذ سبسڈ می کے اعلان کے باوجود کمپنی نے شکر برآ مدنہیں کی اورشکر کلی مارکیٹ میں فروخت کی کیونکہ بین الاقوامی مارکیٹ میں شکر کی قیمت کم تھی۔

وفاقی بجٹ 17-2016 میں گورنمنٹ نے FED سے بیلزئیکس میں بلاواسط طور پڑیکس موڈ کو تبریل کردیا اور شکر کی قیمت 56 روپے فی کلوگرام مقرر کردی۔ سیلزئیکس اندراج شدہ خریداروں کیلئے%8اور غیر اندراج شدہ خریداروں کیلئے%10 قابل ادائیگی تھا۔

2014-15	2015 <b>-</b> 16		
117	111	ابام	كرشنگ كى مدت
854,231	821,801	میٹرکٹن	گنے کی کرشنگ
10.40	10.74	%	شكركى اوسط ريكورى
88,807	88,271	م <u>ي</u> طرڪ ٿن	شکر کی پیداوار

دویژن کے آپریشن کی تفصیلات کا مواز نددرج ویل ہے:

اس سال کے دوران شکرڈ ویژن نے مبلغ 318.36 ملین روپے کا منافع حاصل کیا جس کا مواز نہ پچھلے سال کے مقابلے کے منافع مبلغ 305.48 ملین روپے سے کیاجا سکتا ہے۔ منافع میں اضافہ کی وجہ فروخت کے جم میں اضافہ اور بہتر مارجن ہے۔

ڈویژن کے مالیاتی نہائی بھی گزشتہ سالوں کی طرح کمپنیز (تخنینی اکاؤنٹس کا آڈٹ) رولز 1998ء کے تحت تخمینی لاگت کے تابع سے تخمینی لاگت کا آڈٹ میسرز ہارون ذکریا اینڈ کمپنی، چارٹرڈا کاؤنٹیٹس نے کیا جو کہ سیبو رٹیز اینڈ ایکچینی کمیٹن آف پاکستان سے منظور شدہ ہےاور بورڈ اس کی دوبارہ تقرری کمیلیے سفارش کرتے ہیں تخینہ کا آڈٹ کمل ہوگیا ہے اور کمپنی کے تخمینہ کی آڈٹ رپورٹ موصول ہوگئی ہے۔ بیر پورٹ سیبو رٹیز اینڈ ایکچینی کاف پاکستان کو کھی تخینی آڈیٹرز بطوکینیز (تخینی اکاؤنٹس کا آڈٹ) رولز کھیں ایک کے تو پیش کردی جائے گی۔



ڈسٹلری ڈویژن:

ڈسٹری ڈویژن کے آپریشن اطمینان بخش میں اوراس ڈویژن نے مبلغ 236.2 ملین روپے کا منافع حاصل کیا جس کا مواز نہ گزشتہ سال کے منافع کی رقم 300.27 ملین روپے سے کیا جاسکتا ہے۔منافع میں اضافہ جو کہ لیکوئیڈ کارین ڈائی آ کسائیڈ (CO2) یونٹ کی فروخت میں اضافہ کی وجہ سے تھا۔

کیکوئیڈ فائڈ کار بن ڈائی آ کسائیڈ (CO2) یونٹ کا آپریشن اطمینان بخش رہااور 10, 104 میٹرکٹن کی پیداوار ہوئی ہے جس کا مواز نیگز شند سال کی پیداوار 9,230 میٹرکٹن سے کیا جاسکتا ہے۔

د ویژن کے آپریشنز کی تفصیلات کامواز نہ درج ذیل ہے:

2014-15	2015-16	
		اينتحا نول
326	347	آ پریشن کی مدت ایام
163,846	175,538	شیر کی مقدار میٹرکٹن
30,681	31,817	اینتها نول کی پیداوار
		ليكوئيدُ فائدٌ كاربن دْ انْي آسمائيدْ(CO2)
232	267	آ پریشن کی مدت ایام
9,230	10,104	لیکوئیڈ فائنڈ کاربن ڈائی آ کسائیڈ (CO2) کی پیدادار میٹرکٹن

ٹیکسٹائل ڈویژن:

ئیکسٹائل ڈویژن نے منافع 9.96 ملین روپے حاصل کیا جس کا موازنہ گزشتہ سال کے دوران کے منافع 16.83 ملین روپے سے کیا جا سکتا ہے۔اس ڈویژن میں منافع میں کی کی دجہ بین الاقوامی مارکیٹ میں قیمتوں اور جم فروخت میں کی کی دجہ ہے۔

دویژن کے آپریشنز کی تفصیلات کا مواز نہ درج ذیل ہے:

2014 <b>-</b> 15	2015-16		
350	350	ایا م	آ پریشن کی <b>مدت</b>
890,831	650,892	كلوكرام	سوت کی مقدار
753,449	558,194		تیار مال کی پیداوار

ٹریڈنگ ڈویژن:

ز رِنظر سال کے دوران اس ڈویژن کا منافع شکر کی تجارت سے میلن 53.24 ملین روپے حاصل کیا جس کا مواز نہ گزشتہ سال کے دوران منافع کا تناسب 22.33 ملین روپے سے کیا جاسکتا ہے۔



مستقبل کا پروگرام: شوگرڈویژن: گنے کی کرشنگ کا سیزن17-2016، 17 نومبر2<u>016ء</u> کوشروع ہواہےاور24 دسمبر2016 تک گنے کی گل کرشنگ 236,226 میٹرکٹن تھی جبکہاوسط ریکوری کا تناسب 8.94 فیصداورشکر کی پیدادار21,135 میٹرکٹن کیٹمول شکر ان پراسس تھی۔

حکومت سندھ نے 31 اکتوبر 2016ء کو گئے کی کم از کم سپورٹ پرائس برائے سیزن 17-2016 کے نوٹفلیشن کا اجرا کیا جس میں گئے کی قیمت -/172 روپے فی 40 کلوگرا م مقرر کی گئی۔علاوہ از میں ملز کوالٹی پریمیئم شکر کی اوسط ریکوری کے نیٹنجی مارک 8.70 فیصد سے زائد ہر 0.10 فیصد پر 0.50 روپے فی 40 کلوگرا م اداکر یگی۔حالانکہ نوٹفیکشن کے مطابق سی معاملہ معزز سپریم کورٹ آف پاکستان میں زیر ساعت ہے اور وفاقی حکومت کی اسٹیرنگ کمیٹی کے فیصلہ کے مطابق کوالٹی پریمیئم کا معاملہ معزز سپر یم کورٹ کے فیصلے تک مطابق اوفاقی حکومت کوئی متفقد لائح ٹمل طے نہ کر ہے۔

کرشنگ سیزن17-2016 کے دوران گنے کی سپلائی غیر متواتر رہی جس کے متیجہ میں گنے کی کرشنگ کا اوسط یومیہ نناسب گزشتہ سال کے مقابلے میں کم رہا۔عالمی طور پر گرم درجہ حرارت کی وجہ سے شکر کی ریکوری گزشتہ سال کے مقابلے میں کم رہی ۔اس ڈویژن کا منافع کم ریکور کی اور پیداوار کے اخراجات میں اضافہ کی وجہ سے کم ہوسکتا ہے۔

ڈس**ٹری ڈویژن**: ڈشٹری ڈویژن نے اپنا آ پریشن 8 دسمبر 2<u>016ء</u> کونٹروع کیااور 24 دسمبر 2<u>016ء</u> تک ایتھا نول کی پیداوار 8,558 میٹرکٹن ہوئی اورلیکوئیڈ فائڈ کاربن ڈائی آ کسائیڈ کی پیداوار 1,356 میٹرکٹن ہوئی۔

شیرے کی قیمتیں زیرجائزہ مدت کے دوران بڑھی ہوئی رجسڑ ڈکی گئیں جس کے نتیجہ میں ایتھا نول کے پیداداری اخراجات میں اضافہ ہوگا۔ عالمی مارکیٹ میں ایتھا نول کی قیمتوں میں حالیہ مدت میں اضافہ خاہر ہواجو کہ ڈویژن کے منافع کو برقر اررکھنے میں مددگار ہوگا۔

فیکسٹاکل ڈویژن: فروخت میں کمی کی وجہ سے عالمی مارکیٹ میں مندی کار جحان مسلسل ہے جسکی وجہ سے فروخت کے قجم میں کمی ہے لہٰذا کوشش کی جارہ کی جارت کی تحاش کی جائے اورجسکی وجہ سے فروخت کا حجم اور منافع میں اضافہ ہو۔

گنے کی کرشگ صلاح**یت میں اضافہ**: بورڈ نے اپنی میٹنگ جو کہ 28 مئی 2016 کو ہوئی جس میں کیپٹل اخراجات کے لئے1,100 ملین روپے کی منظوری گنے کی کرشنگ کی صلاحیت کو 10,500 میٹرکٹن تک روزانہ کی بنیاد پر بڑھانے کے لئے دی اور امید کی جاتی ہے کہ بیکا مجلد ہی کامل ہوجائے گا۔

ونڈ پاور پروجیکٹ میں سرما بیکاری: سمپنی سے شیئر ہولڈرز نے یونی انر جی کمیٹڈ میں 450 ملین روپے تک کی سرما بیکاری کی منظوری دی جو کہ ایک غیر درج شدہ پاک سمپنی جو کہ دنڈ کو استعال کرتے ہوئے الیکٹرک پاورکی پیداوار کی تقسیم اور متعلقہ کا روباری سرگر میوں کوانجا مرد یگی۔

سال کے دوران کمپنی نے ابتدائی طور پرملن 12.50 ملین روپے کی سرما بیکاری کی حکومت سندھ نے لیٹرآف انٹینٹ (LOI) جاری کیا ہے اور جھم پر ضلع کٹھ پر میں پر وجیکٹ کی سیئنگ کے لئے زمین الاٹ کی ہے۔



**فو ڈبزنس میں سرماییکاری**: <sup>کمپ</sup>نی کی بصارت کے حوالے سے کمپنی کے ڈائر یکٹران نے یونی فو ڈانڈسٹر یز لمیٹڈ میں 120 ملین رو پے سرماییکاری کی منظوری دی ہے جو کہایک غیر درج شدہ کمپنی سے <sub>س</sub>کپنی کا اہم کار وبار<sup>ریف</sup>یکشٹر کی <sup>7</sup>مٹراور دیگر متعلقہ پروڈکٹس کی برانڈ اوراس کی مینوفیکچرنگ ہے۔

بورڈاورا نظامی کمیٹیز: آڈٹ کمیٹی: کمپنی نے نظم وضبط کے تحت آڈٹ کمیٹی تشکیل دی ہے۔ بیآڈٹ کمیٹی تین ممبران پر شتمل ہے جن میں دونان ایگزیکیٹیو ڈائز یکٹرز بشمول کمیٹی کے چیئر مین اورایک انفرادی نان ایگزیکیٹیو ڈائز یکٹر ہیں۔آڈٹ کمیٹی سال کے دوران چارا جلاس منعقد کرتی ہے۔ان اجلاسوں میں شرکت کی تعدا ددرج ذیل ہے:

میٹنگز میں شرکت کی تعداد		
4	چيئر مين	جناب املين على عبدالحميد
2	ممبر	جناب على رضادٌ ي حبيب
4	ممبر	جناب <i>شن محد</i> حاجی

HRاورمعادضه مینی:

سمپنی نے نظم وضبط سے تحت HRاورمعاوضہ کمیٹی قائم کی ہے۔ ریمیٹی نین ممبران پرشتس ہے جن میں دومان ایگزیکیٹیو ڈائزیکٹران میں اور CEO بھی کمیٹی کاممبر ہے۔ کمیٹی کا چیئر مین جو کہ انفرادی نان ایگزیکیٹیو ڈائزیکٹر ہے کیمیٹی سال سے دوران ایک میٹنگ کرتی ہے۔ اس میٹنگ میں شرکت کی تفصیل درج ذیل ہے: احلاس میں شرکت کی تعداد

1	چيئر مين	جناب <i>شمش څر</i> حا جی
1	ممبر	جناب املين على عبدالحميد
1	م <i>ب</i> ر	جناب <i>رئيس الح</i> ن

**کار پوریٹ معاشرتی ذمدداری**: حبیب شوگر ملز کار پوریٹ معاشرتی ذمہ داری (CSR) جو کہ <u>196</u>2ء میں قائم ہونے کے سال سے ہی پروگرام مرتب کرتی ہے۔ مقامی کمیونٹیز ، گورنمنٹ باڈیز اور سول سوسا کٹ آرگنا ئزیشن کی ضروریات پرتوجد بی ہے کیپنی کاCSR پورٹ فولیوگز شتہ سالوں پر محیط ہے جس میں سوشل ویلفیئر تعلیم ، صحت کی حفاظت ، انفراسٹر کچر کی ترقی اور دیگر امور شامل ہیں۔

کمیونٹی کی سرماییکاری اورویلفیر اسلیم: ایک ذمہ دارشہری کی حیثیت سے کمپنی نے با قاعدہ بنیاد پرکٹی ویلفیئر سرگرمیوں میں حصہ لیا اور اس حوالے سے سینڈری سطح تک اسکول چلانا، آنکھوں کے کیمپ کا قیام، ملز کے آس پاس کے ایریا میں رہنے والوں کو مالی تعاون اور مفت راشن اور میڈیکل کی معاونت ضرورت مند افراد کو کی جاتی ہے۔معاشرتی اوراقتصا دی امور میں کمپنی اپنا کرداراد اکرتی ہے اور ضلع میں تمام سطح پر سراہا جاتا ہے۔



اس سال کے دوران کمپنی نے فیملی ایجو کیشن سروسز فاؤنڈیشن(FESF) جو کدا یک غیر منافع بخش ادارہ ہے اس کی مستقل معاونت کررہا ہے جو کدنواب شاہ میں بہروں کا اسکول چلار ہے ہیں۔آپ کی کمپنی نے اس سال کے دوران بیلن 8.40 ملین پا کستانی روپے کا عطیہ دیا ہے۔اس وقت اس اسکول میں 246 طالب علم داخل ہیں اور یہ دامدادارہ ہے جو کدنواب شاہ میں ہمرےافراد کے لئے بہترین تعلیمی سہولت فراہم کرتا ہے تا کہ ان کی طرز زندگی میں بہتری آئے اور تعلیمی ماحول سے اپنی اہلیت کو بڑھا کہیں۔

اس سال کے دوران کمپنی نے مرکز -اے -امید کو0.60 ملین روپے کا عطیہ بھی دیاہے جو کہ ایک معاشرتی تغلیمی ادارہ ہے جس کا مقصد بچوں کوتر بیت دینا ہے تا کہ وہ سوسائٹی میں مثبت کر داراداکر سکیں ۔اس حوالے سے مستقل سروسز فراہم کی جاتی ہیں ۔

ماحولیات: <sup>کمپ</sup>نی ایپز ملاز مین اورنواب شاہ کے رہائش افراد کی صحت پراہم توجہ دیتی ہے اور ضروری اقدامات اور خطیر رقم خربی کی ہے تا کہ اس بات کویقینی بنایا جائے کہ آلودگی سے پاک ماحول فراہم کیا جائے۔

ملز کے بوائر زمیں را کھ دور کرنے کے لئے سٹم نصب کیا گیا ہے جو کہ متفل طور پر کا میابی سے چل رہا ہے اور کالے ذریے کمل طور پر غائب ہو گئے ہیں۔ کمپنی نے شوگر فیکٹری میں ایک ضائع پانی کاٹریٹنٹ پلانٹ بھی لگایا ہے تا کہ آئل گر لیں اور دیگر سیال مادے اس پانی سے خارج کیا جا سکے۔ یہ پر وجیکٹ کمل ہونے کے بعد کا میابی سے اطمینان بخش نتائج حاصل کررہا ہے اسی طرح RCC پائینگ کے ساتھ کھلے ہوئے ڈرین چینلز کی تبدیلی بھی کی گئی ہے تا کہ پیچ کو دورکیا جا سکے اور آس پاس کے ایریاز کو متاثر نہ کیا جا سکے۔

بائیو گیس پلانٹ اور کاربن ڈائی آ کسائیڈر یکوری پلانٹس کی تنصیب ہماری معاشرتی ذمہ داری ہے جو کہ ہمارے نکائل کے کمل سے کرین ہاؤس گیسز کو کم کرنے میں مددگار ہو سکتا ہے۔ کمپنی نے Upflow Anaerobic Sludge Bed (UASB) سٹم کی بنیاد پر صنعتی ضائع شدہ پانی سے ٹریٹنٹ کا پلانٹ بھی نصب کیا ہے جو کہ بائیو گیس کی شکل میں تو انائی کے حصول سے متعلق ہے۔

اللہ تعالی کے کرم سےان پروجیکٹس کے کامیاب آپریشن کے تحت نواب شاہ کے لوگوں کے لئے آلودگی سے پاک ماحول فراہم کرنے کی یقین دہانی کی گئی ہے۔

صحت حفاظت اورسیکیورٹی: ایک اہم ذمہ دارا دارے کےطور پر کمپنی اس بات پر کمل اتفاق کرتی ہے کہ صحت حفاظت اور سیکورٹی کا اعلیٰ معیار قائم کیا جائے۔ کمپنی با قاعدگی سے آس پاس رہنے والےلوگوں کی طبی ضروریات اورامدا دفراہم کرتی ہے اوراس حوالے سے کمپنکس اور ویلفیئر اداروں کوطبی اور دیگر سہولیات فراہم کرنے کیلیے عطیات دیتی رہتی ہے۔

> خصو**صی افراد کے لئے روزگار**: کمپنی نے جسمانی طور پرمعذورافرادکوملازمت فراہم کی ہیں جو کہ معذورافراد( تقر ری اورآبادکاری) آرڈیننس1981 پ<sup>ع</sup>مل کرتے ہوئے کیا ہے۔

> > صنعتی تعلقات: سمپنی کےاندرا چھ ماحول اور مناسب صنعتی تعلقات کی بنیاد پر کام کیا جارہا ہے۔

**قومی خزانے میں حصہ داری**: آپ کی کمپنی نے ٹیسز ،محصولات ، سیلز ٹیکس اورا کیسائز ڈیوٹی کی مد میں مبلغ 696.66 ملین رو پر قومی خزانے میں جمع کرائے ہیں اس کے علاوہ قیمتی زرمبادلہ بھی حاصل کیا جو کہ مبلغ 2,367.40 ملین (US\$ 22.61 ملین ) کے مساوی ہیں جو کہ زیرنظر سال کے دوران ایتھا نول اور گھر پلوٹیک شاکل کی ایک ہیورٹ سے حاصل کیا ۔



آ ڈیٹرز: ریٹائز ہونے والے موجودہ آ ڈیٹرز میسرز EY فورڈ روڈ ز، چارٹرڈ ا کا ف<sup>ٹی</sup>نٹس نے اہل ہونے کی بنیاد پر دوبارہ تقرر کی کیلیے پیشکش کی ہے۔

آ ڈٹ کمیٹی نے میسرز EY فورڈ روڈ ز، چارٹرڈا کاؤنٹینٹس کوآئندہ سال سے لئے کمپنی سے آ ڈیٹرز کےطور پر دوبارہ تقرری کیلئے۔سفارش کی ہے۔



ڈائر کیٹرز کے الیکٹن: موجودہ ڈائر کیٹرز کی مدت30 جنوری 7 <u>20</u>2 ، کوختم ہور ہی ہے لہٰذا تین سالوں کے لئے ڈائر کیٹرز کے الیکٹن کمپنی کی 55 دیں سالانہ جنرل میٹنگ میں 30 جنوری 7 <u>201</u>2 ، کومنعقد کی جائے گی جیسا کہ کمپنی آرڈیننس <u>1984ء کے سیک</u>ٹن (1) 178 کے تحت دیا گیا ہے۔ کمپنی کے ڈائر کیٹرز کی تعداد جو کہ بورڈ آف ڈائر کیٹرز نے 7 مقرر کی ہے۔ ریٹائر ہونے والے ڈائر کیٹرز میں اصغرڈ می حبیب ،علی رضا ڈی حبیب ،حمد نواز تشنا، مرتضی این حبیب ، امین علی عبدالحمید ،شن محمد حاجی اور عمران اے حبیب شامل ہیں اور بیلوگ دوبارہ الیکشن کے لئے اہل ہیں۔

جزل: ڈائر یکٹران اپنے تمام عملے، سرومز ادرمحنت سے کام کرنے کااعتراف کرتے ہیں جس میں کمپنی کے آفیسرز ، اسٹاف اور ورکرز شامل ہیں اوران مالیاتی اداروں کاشکر سی بھی ادا کیا ہے جن مے ساتھ ہمارے کاروباری تعلقات اور ہمار کے سٹمرز کا بھی ان کی سپورٹ اور تعاون پرشکر بیادا کرتے ہیں۔

> بورڈ آف ڈائریکٹرز کی جانب سے 10 میں

These اصغرعلی ڈی حبیب چيئر مين

63

كراچى مورخە: 24 دسمبر 2016ء



Dear Shareholder,

#### DIVIDEND MANDATE FORM

This is to inform you that under Section 250 of the Companies Ordinance, 1984 a shareholder may, if so desire, directs the Company to pay dividend through his/her/its bank account.

In pursuance of the directions given by the Securities and Exchange Commission of Pakistan vide Circular Number 18 of 2012 dated June 05, 2012, we request you, being the registered shareholder of the Company, do hereby authorize the Company to directly credit your cash dividends if any, declared by the Company in future directly in your bank account.

#### PLEASE NOTE THAT THIS DIVIDEND MANDATE IS OPTIONAL AND NOT COMPULSORY, IN CASE YOU DO NOT WISH YOUR DIVIDEND TO BE DIRECTLY CREDITED INTO YOUR BANK ACCOUNT, THEN THE SAME SHALL BE PAID TO YOU THROUGH THE DIVIDEND WARRANT.

Do you wish the future cash dividend declared by the company, if any, is directly credited in your bank account instead of issue of dividend warrant? Please tick "
"
any of the following boxes:

NO

YES

In case of "yes", please provide the following information:

TRANSFEREE DETAIL					
Title of Bank Account					
Bank Account Number					
Bank's Name					
Branch Code, Name and Address					
Cell number of Transferee					
Landline number of Transferee, if any					
CNIC Number (enclose attested copy also)					
Passport Number (in case of foreign shareholder)					

It is stated that the above-mentioned information is correct and I shall immediately inform the change, if any, in the above-mentioned information to the company and / or the Share Registrar as soon as it occurs.

Signature of Shareholder\_\_\_\_\_

Name \_\_\_\_

S/O, D/O, W/O \_\_\_\_\_

Folio – CDC A/c No.

**NOTE:** Shareholders having physical shares are requested to please submit the Dividend Mandate Form to the Share Registrar / Company. In case of CDC account holder, please submit the Dividend Mandate Form to the concerned Participant / Broker.

www.jamapunji.pk



~~~~~~

## Key features:

- Licensed Entities Verification
- m Scam meter\*
- 🛤 Jamapunji games\*
- Tax credit calculator\*
- Company Verification
- Insurance & Investment Checklist

Jama Punji is an Investor Education Initiative of Securites and Exchange Commission of Pakistan

??? FAQs Answered



Be aware, Be alert,

- Stock trading simulator (based on live feed from KSE)
- Knowledge center
- Risk profiler\*
- Financial calculator
- Subscription to Alerts (event notifications, corporate and regulatory actions)
- Jamapunji application for mobile device
- Online Quizzes



\*Mobile apps are also available for download for android and ios devices



Dear Shareholder,

#### DIVIDEND MANDATE FORM

This is to inform you that under Section 250 of the Companies Ordinance, 1984 a shareholder may, if so desire, directs the Company to pay dividend through his/her/its bank account.

In pursuance of the directions given by the Securities and Exchange Commission of Pakistan vide Circular Number 18 of 2012 dated June 05, 2012, we request you, being the registered shareholder of the Company, do hereby authorize the Company to directly credit your cash dividends if any, declared by the Company in future directly in your bank account.

#### PLEASE NOTE THAT THIS DIVIDEND MANDATE IS OPTIONAL AND NOT COMPULSORY, IN CASE YOU DO NOT WISH YOUR DIVIDEND TO BE DIRECTLY CREDITED INTO YOUR BANK ACCOUNT, THEN THE SAME SHALL BE PAID TO YOU THROUGH THE DIVIDEND WARRANT.

Do you wish the future cash dividend declared by the company, if any, is directly credited in your bank account instead of issue of dividend warrant? Please tick "
"
any of the following boxes:

NO

YES

In case of "yes", please provide the following information:

| TRANSFEREE DETAIL                                |  |  |  |  |  |
|--------------------------------------------------|--|--|--|--|--|
| Title of Bank Account                            |  |  |  |  |  |
| Bank Account Number                              |  |  |  |  |  |
| Bank's Name                                      |  |  |  |  |  |
| Branch Code, Name and Address                    |  |  |  |  |  |
| Cell number of Transferee                        |  |  |  |  |  |
| Landline number of Transferee, if any            |  |  |  |  |  |
| CNIC Number (enclose attested copy also)         |  |  |  |  |  |
| Passport Number (in case of foreign shareholder) |  |  |  |  |  |

It is stated that the above-mentioned information is correct and I shall immediately inform the change, if any, in the above-mentioned information to the company and / or the Share Registrar as soon as it occurs.

Signature of Shareholder\_\_\_\_\_

Name \_\_\_\_

\_\_\_\_\_\_S/O, D/O, W/O \_\_\_\_\_

Folio – CDC A/c No.

**NOTE:** Shareholders having physical shares are requested to please submit the Dividend Mandate Form to the Share Registrar / Company. In case of CDC account holder, please submit the Dividend Mandate Form to the concerned Participant / Broker.



## Form of Proxy

| The Company Secretary<br>Habib Sugar Mills Limited<br>Imperial Court, 3rd Floor<br>Dr. Ziauddin Ahmed Road<br>KARACHI – 75530 |
|-------------------------------------------------------------------------------------------------------------------------------|
| I/Weof                                                                                                                        |
| a member(s) of HABIB SUGAR MILLS LIMITED and holding                                                                          |
| ordinary shares, as per Folio No and /or CDC Participant's                                                                    |
| I.D. Numbers                                                                                                                  |
| and Account / Sub-Account No                                                                                                  |
| hereby appointof                                                                                                              |
| or failing himof                                                                                                              |
| another member of the Company to vote for me / us and on my / our behalf at the                                               |
| $55^{th}\mbox{Annual}$ General Meeting of the Company to be held on Monday, January 30, 2017 $$ and $$                        |
| at any adjournment thereof.                                                                                                   |
|                                                                                                                               |

As witness my / our hand this......day of......day of......

| Rs. Five |
|----------|
| Revenue  |
| Stamp    |

## SIGNATURE OF MEMBER(S)

| 1. Witness Signature: | 2. Witness Signature: |
|-----------------------|-----------------------|
| Name:                 | Name:                 |
| Address:              | Address:              |
| CNIC/Passport No:     | CNIC/Passport No:     |

A member entitled to attend and vote at this meeting is entitled to appoint another member of the Company as a proxy to attend and vote on his / her behalf.

Any individual beneficial owner of CDC, entitled to attend and vote at this meeting must bring his / her National Identity Card, Account and Participant's ID Numbers to prove his / her identity, and in case of proxy, must enclose attested copies of his / her National Identity Card, Account and Participant's ID Numbers. Representatives of corporate members should bring the usual documents as required for such purpose.

The instrument appointing a proxy should be signed by the member or by his attorney duly authorised in writing. If the member is a corporation its common seal (if any) should be affixed to the instrument.

The instrument appointing a proxy, together with the power of attorney (if any) under which it is signed or a notarially certified copy thereof, should be deposited at the registered office of the Company at least 48 hours before the time of the meeting.

| پراکسی <b>فا</b> رم                                                   |                                                            |
|-----------------------------------------------------------------------|------------------------------------------------------------|
| •                                                                     | •<br>ریثری                                                 |
|                                                                       | وكرملز لمبيثلر                                             |
|                                                                       | کورٹ ،تیسری منزل،<br>                                      |
|                                                                       | اءالدين روڈ، کراچی۔•۵۵۳۷                                   |
|                                                                       |                                                            |
|                                                                       |                                                            |
| ى يى يايىيىيىتى آ ئى ڈى نمبر                                          |                                                            |
| •                                                                     | اكاۇنٹ <i>نمبر</i> ير مارچىكى بارىچە<br>اكاۇنٹ <i>نمبر</i> |
| ·                                                                     |                                                            |
|                                                                       | ن کے لیے ممکن نہ ہوتو ساکن                                 |
| (***. (                                                               | مەر بە                                                     |
| ممبر کے دشخط<br>دشخط<br>مبلخ ۵ روپے<br>کڈاک کک                        | مورنټم                                                     |
| وستخط<br>مبلغ ۵ روپ                                                   |                                                            |
| د شخط<br>مبلغ ۵ روپ<br>کے ڈاک ٹک                                      |                                                            |
| وینتخط<br>میلن ۵ روپ<br>کژاک کک ک                                     |                                                            |
| ویشتلط<br>میلند کرد پ<br>کرداک تکک<br>دیشترط                          |                                                            |
| د تتخط<br>مباغ ۵ روپ<br><u>ک</u> ڈاک کک<br>بتخط                       |                                                            |
| ویتنظ<br>بیلن که روپ<br>کواک کک<br>ا<br>بام<br>پنه<br>شناختی کارونمبر | :<br>                                                      |
| د تتخط<br>مباغ ۵ روپ<br><u>ک</u> ڈاک کک<br>بتخط                       |                                                            |

#### <u>REQUEST / CONSENT FORM FOR ELECTRONIC TRANSMISSION OF AUDITED FINANCIAL</u> <u>STATEMENTS AND NOTICE OF GENERAL MEETINGS THROUGH E-MAIL</u>

The Share Registrar (Habib Sugar Mills Limited) THK Associates (Pvt.) Limited Second Floor, State Life Building-3 Dr. Ziauddin Ahmed Road, Karachi. 75530 Date: \_\_\_\_\_

# Subject: Request / Consent for electronic transmission of audited financial statements and notice of General Meetings through e-mail:

I/we hereby give my/our consent and opt to receive Annual Audited Financial Statements along with Notice of General Meetings of Habib Sugar Mills Limited (Company) through e-mail (Electronic Transmission), in pursuance of SRO No. 787 (I)/2014, dated September 08, 2014, issued by the Securities & Exchange Commission of Pakistan (SECP). I/we am/are pleased to provide the following required information:

| Name of the Shareholder(s)                    |  |  |  |   |  |  |  |   |  |
|-----------------------------------------------|--|--|--|---|--|--|--|---|--|
| Folio No. / CDC Participants ID A/C No.       |  |  |  |   |  |  |  |   |  |
| CNIC No.                                      |  |  |  | - |  |  |  | - |  |
| Passport No. (in case of foreign shareholder) |  |  |  |   |  |  |  |   |  |
| Cell Number                                   |  |  |  |   |  |  |  |   |  |
| Land Line Number, if any                      |  |  |  |   |  |  |  |   |  |
| Valid E-mail address                          |  |  |  |   |  |  |  |   |  |

It is stated that the above-mentioned information is correct and I/We shall immediately inform the change, if any, in the above-mentioned information to the Company and / or the Share Registrar as soon as it occurs. I/we hereby further authorize the Company to update my/our particulars mentioned above in the member register of the Company.

I/we undertake that by sending the Audited Financial Statements and Notices through e-mail, by the Company, the Company shall be considered compliant with relevant requirements of sections 50, 158 and 233 of the Companies Ordinance, 1984. In case a hard copy of Audited Financial Statements and/or Notice of General Meetings of the Company is desired, specific request for the same will be made.

#### Signature of the Shareholder(s)

| Communication address of the Company     | Communication address of the Share Registrar |  |  |  |  |  |
|------------------------------------------|----------------------------------------------|--|--|--|--|--|
| Habib Sugar Mills Limited                | THK Associates (Pvt.) Limited                |  |  |  |  |  |
| 3 <sup>rd</sup> Floor, Imperial Court    | 2 <sup>nd</sup> Floor, State Life Building-3 |  |  |  |  |  |
| Dr. Ziauddin Ahmed Road, Karachi-75530   | Dr. Ziauddin Ahmed Road, Karachi. 75530      |  |  |  |  |  |
| Phones : (+92-21) 35680036 – 5 Lines     | UAN : (021)111-000-322, Fax : (021)35655595  |  |  |  |  |  |
| Fax : (+92-21) 35684086                  | E.mail: secretariate@thk.com.pk              |  |  |  |  |  |
| e-mail : companysecretary@habibsugar.com |                                              |  |  |  |  |  |

Notes:

- Please attach attested photocopy of the valid CNIC / valid Passport.
- This Request Form is optional and not compulsory.
- The shareholders who hold shares in physical form are requested to submit the above information to the Share Registrar at the address as mentioned above.
- The shareholders who are maintaining shareholding under Central Depository System (CDS) i.e. in CDC are advised to submit the above information to their Participant/ CDC Investor Account Services.