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Directors' Report 03

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Company Profile

Board of Directors

Mr. Raza Kuli Khan Khattak Lt.Gen. (Retd.) Ali Kuli Khan Khattak

Mr. Ahmed Kuli Khan Khattak

Mr. Mushtaq Ahmed Khan (FCA)

Mr. Jamil A. Shah

Syed Haroon Rashid

Mr. Mohammad Zia

Mr. Muhammad Saleem Baig

Company Secretary

Mr. Muhammad Sheharyar Aslam

Registered Office

F-3, Hub Chowki Road, S.I.T.E., Karachi

Bankers of the Company

National Bank of Pakistan

Faysal Bank Limited Habib Bank Limited

Allied Bank Limited

United Bank Limited

Soneri Bank Limited

MCB Bank Limited

The Bank of Tokyo – Mitsubishi, Ltd. Industrial & Commercial Bank of China

Summit Bank Limited

The Bank of Punjab

The Bank of Khyber

NIB Bank Limited

Askari Commercial Bank Limited

Meezan Bank Limited

Bank Al Habib Limited

Bank Alfalah Islamic

Chairman President

Chief Executive Officer

Chief Financial Officer

Mr. Muhammad Umair

Factory

Truck / Car Plants
Port Bin Qasim, Karachi

Audit Committee

Mr. Mohammad Zia Chairman Lt.Gen. (Retd.) Ali Kuli Khan Khattak Member Mr. Jamil A. Shah Member

Human Resource & Remuneration Committee

Lt.Gen. (Retd.) Ali Kuli Khan Khattak Chairman Mr. Ahmed Kuli Khan Khattak Member Mr. Muhammad Zia Member Mr. Jamil A. Shah Member

Auditors

M/s. Shinewing Hameed Chaudhri & Co. Chartered Accountants 5th Floor, Karachi Chambers Hasrat Mohani Road Karachi

Legal & Tax Advisors

Ahmed & Qazi Associates Advocates & Legal Consultants 404 Clifton Centre, Clifton Karachi

Shaukat Law Associates 217-218, Central Hotel Annexe Abdullah Haroon Road Karachi

Shekha & Mufti Chartered Accountants C-253, P.E.C.H.S., Block 6 Off Shahrah-e-Faisal Karachi M/s. Junaidy Shoaib Asad Chartered Accountants 1/6, Block-6, P.E.C.H.S, Mohtarma Laeeq Begum Road, Off Shahra-e-Faisal, Near Nursery Flyover, Karachi

Share Registrars

T.H.K. Associates (Pvt.) Ltd. 1st Floor, 40-C, Block-6, P.E.C.H.S Karachi-75400

NTN:

0802990-3

Sales Tax Registration No:

12-03-8702-001-46



a journey towards innovation **DIRECTORS' REPORT**

Your Directors are pleased to present the Report alongwith the standalone financial statements of Ghandhara Nissan Limited for the Nine months ended March, 31, 2017.

Below is the comparison of the nine months results under review:

The turnover has increased to Rs.4,035 million during current period from Rs.3,578 million in the corresponding period last year, resulting in gross profit of Rs.767 million during the current period. The distribution and administrative expenses have increased by Rs.39 million. The Finance Cost has reduced to Rs.6 million from Rs.17 million.

The Company has made an after tax profit of Rs.437 million as against Rs.413 million in the corresponding period, Earning Per Share of the company is Rs.9.7 per share as compared to Rs.9.2 per share during corresponding period of last year.

During the period under review, sale of UD Trucks have increased by around 3% as compared to corresponding period of last year.

The contract assembly undertaken during the period under review has increased by around 97% as compared to corresponding period of last year.

Moreover, we are pleased to inform that GNL have signed a Co-operation Agreement with JAC Motors, China which will definitely add value to the existing portfolio.

We take this opportunity to thank our suppliers, customers, bankers and other stakeholders for providing us their valuable support throughout the period.

Finally, we wish to place on record our appreciation of the hard work, dedication, professionalism and sincere efforts of the senior management, officers and staff of Company.

For and on behalf of the Board of Directors

Ahmed Kuli Khan Khattak

Mohammad Zia Director

Chief Executive Officer

Karachi

Dated: April 28, 2017

آپ کے ڈائریکٹرز 31 مارچ2017 تک ختم ہونے والی نو ماہ کی رپورٹ کے ساتھ گندھارا نسان لیمیٹڈ کاعلیحدہ مالیاتی گوشوارے بخوشی پیش کر رہے ہیں۔

زیر منظر نو ماہی نتائج کا موازنہ درج ذیل ہے:

گزشتہ سال اسی دورانیہ کے مقابلے میں موجودہ عرصے میں ٹرن اوور 3,578 ملین روپے سے بڑھ کر 4,035 ملین روپے ہو گیا ہے جس کے نتیجے میں مجموعی منافع حالیہ دورانیے میں 767 ملین روپے ہے۔ ڈسٹری بیوشن اور ایڈمنسٹریٹو اخراجات میں 39 ملین روپے کا اضافہ ہوا ہے۔ مالیاتی اخراجات مبلغ 17 ملین روپے سے کم ہو کر 6 ملین روپے ہو گئے ہیں۔

کمپنی نے بعد از ٹیکس منافع 437 ملین روپے حاصل کیا ہے جبکہ اس کے مقابلے میں گزشتہ سال اسی مدت میں یہ رقم 413 ملین روپے تھی۔ کمپنی کی آمدنی 9.7 روپے فی شیئر ہے جبکہ گزشتہ سال اسی مدت کے دوران یہ 9.2 روپے فی شیئر تھی۔

گزشتہ سال اسی مدت کے مقابلے میں، زیرجائزہ مدت کے دوران UD ٹرکوں کی فروخت میں تقریباً 3% اضافہ ہوا ہے۔

گزشتہ سال اسی مدت کے مقابلے میں زیر جائزہ مدت کے دور ان معاہدہ اسمبلی کے حوالہ سے تقریباً %97 اضافہ ہوا ہے۔

مزید برآں، ہم بخوشی مطلع کرتے ہیں کہ GNL کا JAC موٹرز، چین کے ساتھ امداد باہمی معاہدہ ہوچکا ہے جو کہ یقیناً ہمارے موجودہ بورٹ فولیو کی قدر وقیمت میں اضافہ کا باعث ہوگا۔

اس موقع سے فائدہ اٹھاتے ہوئے ہم اینے سیلائرز ، صارفین، بینکرز اور سٹیک ہولڈرز کا شکر یہ ادا کرتے ہیں جنہوں نے اس پوری مدت کے دور ان ہمیں ابنا گر انقدر تعاون فر ایم کیا۔

آخر میں، ہم سینئر انتظامیہ، افسران اور کمپنی کے اسٹاف کی سخت محنت، لگن ، پیشہ وارانہ مہارت اور مخلصانہ کوششوں کو سراہتے

بورڈ آف ڈائریکٹرز کی جانب سے

احمد قلی خان خٹک چیف ایگزیکٹو آفیسر

بتاريخ: ايريل 28، 2017

CONDENSED INTERIM BALANCE SHEET (UN-AUDITED) AS AT MARCH 31, 2017

| 76 711 Wilder 31, 2017 | | | |
|--|------|---------------------------|-------------------------|
| | | (Un-audited) March 31, | (Audited) June 30, |
| ASSETS | Note | 2017 Puppes | 2016 in ' 000 |
| Non current assets | Note | Kupees | 111 000 |
| Property, plant and equipment | 5 | 1,845,397 | 1,852,218 |
| Intangible assets | | 54 | 66 |
| Long term investments | 6 | 242,630 | 242,630 |
| Long term loans | | 10,948 | 9,438 |
| Long term deposits | | 20,225 | 17,487 |
| Due from Subsidiary Company | 7 | 337,705 | 478,444 |
| Current assets | | 2,456,959 | 2,600,283 |
| Stores, spares and loose tools | | 69,906 | 68,048 |
| Stock-in-trade | 8 | 643,925 | 604,689 |
| Trade debts | · · | 215,082 | 188,332 |
| Loans and advances | | 93,001 | 51,116 |
| Deposits and prepayments | | 14,154 | 18,317 |
| Other receivables | | 27,762 | 86,131 |
| Accrued interest / mark-up | | 7,805 | 6,648 |
| Taxation - net | | 27,861 | 82,118 |
| Bank balances | 9 | 270,420 | 375,408 |
| | | 1,369,915 | 1,480,807 |
| Total assets | | 3,826,874 | 4,081,090 |
| EQUITY AND LIABILITIES | | | |
| Share capital and reserves | | | |
| Authorised capital | | | |
| 80,000,000 (June 30, 2016: 80,000,000) | | 000 000 | 000 000 |
| ordinary shares of Rs.10 each | | 800,000 | 800,000 |
| Issued, subscribed and paid-up capital | | | |
| 45,002,500 (June 30, 2016: 45,002,500) ordinary shares of Rs.10 each | | 450,025 | 450,025 |
| Share premium | | 40,000 | 40,000 |
| Unappropriated profit | | 1,345,011 | 1,111,191 |
| Total equity | | 1,835,036 | 1,601,216 |
| Surplus on revaluation of fixed assets | | 995,844 | 1,017,664 |
| Liabilities | | 333,044 | 1,017,001 |
| Non current liabilities | | | |
| Liabilities against assets subject to finance lease | | 52,664 | 40,177 |
| Long term deposits | | 9,611 | 8,611 |
| Deferred gain on sale and lease back of fixed asset | | , - | 11 |
| Deferred taxation | | 282,154 | 273,566 |
| 0 | | 344,429 | 322,365 |
| Current liabilities | | 6040== | 4.406.050 |
| Trade and other payables | | 634,057 | 1,126,050 |
| Accrued mark-up | | 480 | 136 |
| Running finances under mark-up arrangements Current portion of liabilities against assets | | - | - |
| subject to finance lease | | 17,029 | 13,659 |
| subject to illiance lease | | | |
| Total liabilities | | 651,565 | 1,139,845 |
| Total liabilities Contingencies and commitments | 10 | 995,995 | 1,462,210 |
| Total equity and liabilities | | 3,826,874 | 4,081,090 |
| | | 0,020,014 | .,551,550 |

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

Ahmed Kuli Khan Khattak **Chief Executive**

Mohammad Zia Director

CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2017

| | Quarte | Quarter ended | | ths ended |
|-------------------------------|-------------|---------------|-------------|-------------|
| | March 31, | March 31, | March 31, | March 31, |
| | 2017 | 2016 | 2017 | 2016 |
| Note | | Rupees | in '000 | |
| | | | | |
| Revenue | 1,385,559 | 1,448,990 | 4,035,234 | 3,578,243 |
| Cost of sales 11 | (1,098,694) | (1,131,496) | (3,268,072) | (2,803,588) |
| Gross profit | 286,865 | 317,494 | 767,162 | 774,655 |
| Distribution cost | (9,959) | (11,126) | (30,821) | (36,004) |
| Administrative expenses | (57,902) | (41,715) | (175,723) | (131,931) |
| Other income | 17,119 | 17,564 | 99,376 | 65,286 |
| Other expenses | (16,147) | (21,318) | (45,137) | (47,244) |
| Profit from operations | 219,976 | 260,899 | 614,857 | 624,762 |
| Finance cost | (2,106) | (3,247) | (5,834) | (17,304) |
| Profit before taxation | 217,870 | 257,652 | 609,023 | 607,458 |
| Taxation | (62,480) | (86,302) | (172,011) | (194,386) |
| Profit after taxation | 155,390 | 171,350 | 437,012 | 413,072 |
| Other comprehensive income | - | - | - | - |
| Total comprehensive income | 155,390 | 171,350 | 437,012 | 413,072 |
| | | (Rup | ees) | |
| Earnings per share - basic | | | | |
| and diluted | 3.45 | 3.81 | 9.71 | 9.18 |

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

Ahmed Kuli Khan Khattak **Chief Executive**

CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2017

| | Nille Wolfuls elided | |
|---|-----------------------|-------------------|
| | March 31, | March 31, |
| | 2017 Punasa | 2016 |
| CASH FLOWS FROM OPERATING ACTIVITIES | kupees | in '000 |
| Profit before taxation | 609,023 | 607,458 |
| Adjustments for non cash charges and other items: | | |
| Depreciation and amortisation | 68,236 | 63,130 |
| Provision for gratuity | 8,653 | 8,822 |
| Interest income | (30,198) | (44,448) |
| Dividend income | (51,662) | (23,248) |
| Gain on disposal of property, plant and equipment | (3,692) | (1,795) |
| Amortization of gain on sale and lease back | | |
| of fixed assets | | |
| Finance cost | 5,834 | 13,432 |
| Net exchange (gain) / loss | (532) | 3,872 |
| Operating profit before working capital changes | 605,662 | 627,222 |
| (Increase) / decrease in current assets: | | |
| Stores, spares and loose tools | (1,858) | (5,379) |
| Stock-in-trade | (39,236) | (327) |
| Trade debts | (26,750) | 74,691 |
| Loans and advances | (41,885) | (31,825) |
| Deposits and prepayments | 4,163 | 32,626 |
| Other receivables | 58,369 | (8,066) |
| | | |
| (Decrease) / increase in trade and other payables | (47,197) (462,650) | 61,719 525,592 |
| Cash (used in) / generated from operations | 95,816 | 1,214,534 |
| | · | |
| Gratuity paid | (40,425) | (9,016) |
| Long term deposits | (1,737) | (178) |
| Long term loans - net | (1,510) | (1,499) |
| Finance cost paid | (5,490) | (21,370) |
| Taxes paid | (109,165) | (158,343) |
| Net cash (used in) / generated from operating activities CASH FLOWS FROM INVESTING ACTIVITIES | (62,512) | 1,024,128 |
| Fixed capital expenditure | (36,753) | (168,069) |
| Proceeds from disposal of property, plant and equipment | 5,853 | 2,992 |
| Interest received | 29,041 | 44,448 |
| Investment made in subsidiary | - | (50,000) |
| Interest bearing advance to subsidiary - net | 140,739 | (263,099) |
| Dividend income | 51,662 | 23,248 |
| Short term investment | - | 30,092 |
| Net cash generated from / (used in) investing activities | 190,542 | (380,388) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Lease finances - net | (10,968) | (7,264) |
| Short term finances | (10,500) | (32,259) |
| Running finances - net | | (118,802) |
| Dividend paid | (222,051) | (244,533) |
| | | |
| Net cash used in financing activities | (233,019) | (402,858) |
| Net (decrease) / increase in cash and cash equivalents | (104,989) | 240,882 |
| Cash and cash equivalents - at beginning of the period | 375,408 | 328,915 |
| Cash and cash equivalents - at end of the period | 270,420 | 569 <i>,</i> 797 |

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

Ahmed Kuli Khan Khattak **Chief Executive**

Mohammad Zia Director

Nine Months ended

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)
FOR THE NINE MONTHS ENDED MARCH 31, 2017

| | Issued, subscribed and paid-up capital | Share premium | Unappro- priated profit | Total |
|--|--|------------------|-------------------------------|---------------------|
| | | Rupee | s in '000 | |
| Balance as at July 1, 2015 - Audited Transaction with owners recognised directly in equity | 450,025 | 40,000 | 784,086 | 1,274,111 |
| Final dividend for the year ended June 30, 2015 at the rate of Rs.4.50 per share | - | - | (202,511) | (202,511) |
| Interim dividend for the year ended June 30, 2016 at the rate of Re.1.00 per share | - | - | (45,003) | (45,003) |
| Total comprehensive income for the period ended March 31, 2016 | _ | - | (247,514) | (247,514) |
| Profit for the period | - | - | 241,722 | 241,722 |
| Other comprehensive income | - | - | - | - |
| Transfer from surplus on revaluation of fixed assets on account of incremental depreciation - net of deferred taxation | - | - - | 241,722 15,315 | 241,722 15,315 |
| Balance as at March 31, 2016 - Unaudited | 450,025 | 40,000 | 793,609 | 1,283,634 |
| Balance as at July 1, 2016 - Audited | 450,025 | 40,000 | 1,111,191 | 1,601,216 |
| Transaction with owners recognised directly in equity | | | | |
| Final dividend for the year ended June 30, 2016 at the rate of Rs.5.00 per share | - | - | (225,013) | (225,013) |
| Total comprehensive income for the period ended March 31, 2017 | | | | |
| Profit for the period | - | - | 437,012 | 437,012 |
| Other comprehensive income | _ | - | - | - |
| | - | - | 437,012 | 437,012 |
| Transfer from surplus on revaluation of fixed assets on account of incremental depreciation - net of deferred taxation | - | - | 21,820 | 21,820 |
| Balance as at March 31, 2017 - Unaudited | 450,025 | 40,000 | 1,345,011 | 1,835,036 |
| Ahmed Kuli Khan Khattak Chief Executive | | | | mmad Zia irector |

- QUARTERLY REPORT 08

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2017

1. THE COMPANY AND ITS OPERATIONS

Ghandhara Nissan Limited (the Company) was incorporated on August 8, 1981 in Pakistan as a private limited company and subsequently converted into a public limited company on May 24,1992. The registered office of the Company is situated at F-3, Hub Chauki Road, S.I.T.E., Karachi. Its manufacturing facilities are located at Port Qasim, Karachi. The Company's shares are listed on Pakistan Stock Exchange Limited.

The principal business of the Company is assembly / progressive manufacturing of Nissan passenger Cars, UD Trucks and Buses, import and marketing of Nissan vehicles, import and sale of DongFeng Complete Built-up Trucks and assembly of other vehicles under contract

The Company is a subsidiary of Bibojee Services (Private) Limited which holds 62.32% 30, 2016: 62.32%) of issued, subscribed and paid-up capital of the Company.

BASIS OF PREPARATION

This condensed interim financial information of the company for the nine months ended March 31, 2017 is unaudited and has been prepared in accordance with the requirements of the International Accounting Standard 34 - 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984 (the Ordinance). In the case where requirements differ, the provisions of or directives issued under the Ordinance have been followed. This condensed interim financial information does not include all the information required for annual financial statements and therefore should be read in conjunction with the audited annual financial statements of the Company for the year ended June 30, 2016.

ACCOUNTING POLICIES

The significant accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are consistent with those applied in the preparation of audited annual financial statements for the year ended June 30, 2016.

There are certain new International Financial Reporting Standards (standards), amendments to published standards and interpretations that are mandatory for the financial year beginning on July 1, 2016. These are considered not to be relevant or to have any significant effect on the Company's financial reporting and operations and are, therefore, not disclosed in this condensed interim financial information.

ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of this condensed interim financial information in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including the expectation of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2017

During the preparation of this condensed interim financial information, the significant judgements made by management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied to the audited annual financial statements of the Company for the year ended June 30, 2016.

| Operating fixed assets Capital work-in-progress - vehicles 5.1 | 5. | PROPERTY, PLANT AND EQUIPMENT | | (Un-audited) March 31, 2017 | (Audited) June 30, 2016 |
|--|-----|--|------|-----------------------------------|-------------------------------|
| Capital work-in-progress - vehicles - 5,764 1,845,397 1,852,218 5.1 Operating fixed assets Net book value at beginning of the period / year Additions during the period / year Additions during the period / year Disposals, costing Rs.39 thousand (June 30, 2016: Rs.4,968 thousand) - at net book value Depreciation charge for the period / year Net book value at end of the period / year Net book value at end of the period / year 1,845,397 1,846,454 5.2 Additions to property, plant and equipment during the period / year: Leasehold land - 162,724 Plant and machinery Furniture and fixtures - 294 Vehicles - owned - leased Other equipment Office equipment Office equipment Computers - 5,764 1,845,397 1,846,454 1,749,285 68,980 (2,161) (1,460 (2,161) (1,460 (2,161) (1,460 (4,300) (86,980 1,845,397 1,846,454 1,845,397 1,846,454 1,845,397 1,846,454 1,845,397 1,846,454 1,845,397 1,846,454 1,845,397 1,846,454 1,845,397 1,846,454 1,749,285 68,980 68 | | | Note | - | in '000 |
| 1,845,397 1,852,218 5.1 Operating fixed assets Net book value at beginning of the period / year | | Operating fixed assets | 5.1 | 1,845,397 | 1,846,454 |
| 5.1 Operating fixed assets Net book value at beginning of the period / year Additions during the period / year Disposals, costing Rs.39 thousand (June 30, 2016: Rs.4,968 thousand) - at net book value Depreciation charge for the period / year Net book value at end of the period / year 1,845,397 1,846,454 5.2 Additions to property, plant and equipment during the period / year: Leasehold land Plant and machinery Furniture and fixtures Vehicles - owned - leased Other equipment Office equipment Office equipment Computers 1,846,454 1,749,285 69,340 1,846,454 1,460 (2,161) (1,460 (68,236) (86,980 1,845,397 1,846,454 1,84 | | Capital work-in-progress - vehicles | | - | 5,764 |
| Net book value at beginning of the period / year Additions during the period / year Disposals, costing Rs.39 thousand (June 30, 2016: Rs.4,968 thousand) - at net book value Depreciation charge for the period / year Net book value at end of the period / year Additions to property, plant and equipment during the period / year: Leasehold land Plant and machinery Furniture and fixtures Vehicles - owned - leased Other equipment Office equipment Office equipment Computers 1,846,454 1,749,285 69,340 185,609 (2,161) (1,460 (86,236) (86,980 1,845,397 1,846,454 1,845,397 1,846,454 1,846,454 1,845,397 1,846,454 | | | | 1,845,397 | 1,852,218 |
| Additions during the period / year 5.2 69,340 185,609 Disposals, costing Rs.39 thousand (June 30, 2016: Rs.4,968 thousand) - at net book value (2,161) (1,460 Depreciation charge for the period / year (68,236) (86,980 Net book value at end of the period / year 1,845,397 1,846,454 5.2 Additions to property, plant and equipment during the period / year: Leasehold land Plant and machinery 31,790 13,672 Furniture and fixtures - 294 Vehicles - owned 4,300 4,581 - leased 32,523 2,658 Other equipment - 185 Office equipment 93 220 Computers 634 1,275 | 5.1 | Operating fixed assets | | | |
| Disposals, costing Rs.39 thousand (June 30, 2016: Rs.4,968 thousand) - at net book value Depreciation charge for the period / year Net book value at end of the period / year Additions to property, plant and equipment during the period / year: Leasehold land Plant and machinery Furniture and fixtures Vehicles - owned - leased Other equipment Office equipment Computers Disposals, 294 thousand (2,161) (1,460 (86,236) (86,980 1,845,397 1,846,454 1,845,397 1,846,454 1,845,397 1,846,454 1,845,397 1,846,454 1,845,397 1,846,454 1,845,397 1,846,454 1,845,397 1,846,454 1,845,397 1,846,454 1,845,397 1,846,454 1,845,397 1,846,454 1,845,397 1,846,454 1,845,397 1,846,454 1,845,397 1,846,454 1,845,397 1,846,454 1,845,397 1,846,454 1,845,397 1,846,454 1,845,397 1,846,454 1,845,397 1,846,454 1,845,397 1,846,454 | | Net book value at beginning of the period / year | | 1,846,454 | 1,749,285 |
| (June 30, 2016: Rs.4,968 thousand) - at net book value Depreciation charge for the period / year Net book value at end of the period / year 1,845,397 1,846,454 5.2 Additions to property, plant and equipment during the period / year: Leasehold land - 162,724 Plant and machinery Furniture and fixtures - 294 Vehicles - owned - leased Other equipment Office equipment Office equipment Computers 1,845,397 1,846,454 - 1,845,397 1,8 | | Additions during the period / year | 5.2 | 69,340 | 185,609 |
| Depreciation charge for the period / year Net book value at end of the period / year 1,845,397 1,846,454 5.2 Additions to property, plant and equipment during the period / year: Leasehold land Plant and machinery Furniture and fixtures Vehicles - owned - leased Other equipment Office equipment Office equipment Computers (68,236) (86,980 1,845,397 1,846,454 1,845,397 1,846,454 - 162,724 31,790 13,672 - 294 4,300 4,581 - 185 0634 1,275 | | (June 30, 2016: Rs.4,968 thousand) | | (2.4(4) | (1.460) |
| Net book value at end of the period / year 5.2 Additions to property, plant and equipment during the period / year: Leasehold land Plant and machinery Furniture and fixtures Vehicles - owned - leased Other equipment Office equipment Computers 1,845,397 1,846,454 - 162,724 31,790 13,672 - 294 4,300 4,581 - 185 0658 0758 0759 0759 0759 0759 0759 0759 0759 0759 | | | | | |
| 5.2 Additions to property, plant and equipment during the period / year: Leasehold land Plant and machinery Furniture and fixtures Vehicles - owned - leased Other equipment Office equipment Computers 5.2 Additions to property, plant and equipment - 162,724 13,672 294 294 294 295 29658 21,658 32,523 2,658 32,523 2,658 32,523 2,658 32,523 32,523 32,658 32,523 32,658 | | , , , | | | |
| during the period / year: Leasehold land - 162,724 Plant and machinery 31,790 13,672 Furniture and fixtures - 294 Vehicles - 4,300 4,581 - leased 32,523 2,658 Other equipment - 185 Office equipment 93 220 Computers 634 1,275 | | Net book value at end of the period / year | | 1,845,397 | 1,846,454 |
| Plant and machinery 31,790 13,672 Furniture and fixtures - 294 Vehicles - 4,300 4,581 - leased 32,523 2,658 Other equipment - 185 Office equipment 93 220 Computers 634 1,275 | 5.2 | | | | |
| Furniture and fixtures - 294 Vehicles - 4,300 4,581 - leased 32,523 2,658 Other equipment - 185 Office equipment 93 220 Computers 634 1,275 | | Leasehold land | | - | 162,724 |
| Vehicles 4,300 4,581 - owned 32,523 2,658 - leased - 185 Office equipment - 185 Computers 634 1,275 | | , | | 31,790 | 13,672 |
| - owned 4,300 4,581 - leased 32,523 2,658 Other equipment - 185 Office equipment 93 220 Computers 634 1,275 | | | | - | 294 |
| - leased 32,523 2,658 Other equipment - 185 Office equipment 93 220 Computers 634 1,275 | | | | 4 200 | 4 E01 |
| Other equipment - 185 Office equipment 93 220 Computers 634 1,275 | | | | , | , |
| Office equipment 93 220 Computers 634 1,275 | | | | 32,323 | |
| Computers 634 1,275 | | • • | | 93 | 220 |
| 69,340 185,609 | | | | 634 | 1,275 |
| | | | | 69,340 | 185,609 |

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2017

Note

| (Un-audited) | (Audited) | |
|----------------|-----------|--|
| March 31, | June 30, | |
| 2017 | 2016 | |
| Rupees in '000 | | |

149,995

92,635

1,875

(1,875)

(Un-audited)

149,995

92,635

1,875

(1,875)

242,630

(Audited)

LONG TERM INVESTMENTS

Subsidiary Company - at cost

Ghandhara DF (Private) Limited 14,999,500 (June 30, 2016: 14,999,500) ordinary shares of Rs.10 each Equity held: 99.99% (June 30, 2016: 99.99%) Break-up value per share on the basis of latest financial statements is Rs.21.05 (June 30, 2016: Rs.13.90)

Associated Company - at cost

Ghandhara Industries Limited 5,166,168 (June 30, 2016: 5,166,168) ordinary shares of Rs.10 each Equity held: 24.25% (June 30, 2016: 24.25%) Fair value: Rs.4,446.8308 million (June 30, 2016: Rs.2,096.896 million)

Others - available for sale

Automotive Testing & Training Center (Private) Limited

187,500 (June 30, 2016: 187,500) ordinary shares of Rs. 10 each - cost Provision for impairment

| | 242,630 |
|--|---------|
| | |

DUE FROM SUBSIDIARY COMPANY - Unsecured and interest bearing

The Company, during the period, extended the aggregate cash limit from Rs.500 million to Rs.800 million of Ghandhara DF (Private) Limited (the Subsidiary Company) for its working capital requirements after obtaining requisite approval from the shareholders. This advance is unsecured and has been granted for a period of three years. It carries mark-up at rate of six months KIBOR + 3.00% per annum and is recoverable on quarterly basis.

STOCK-IN-TRADE

| | March 31, | June 30, |
|--|-----------|----------|
| | 2017 | 2016 |
| | Rupees | in '000 |
| Raw materials | 219,073 | 346,421 |
| Finished goods | 281,958 | 113,586 |
| Items in transit | 157,893 | 159,682 |
| Provision for obsolete / slow moving stock | (15,000) | (15,000) |
| | 643,925 | 604,689 |

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2017

9. BANK BALANCES

| Cash at banks on: | | |
|--------------------------------------|---------|---------|
| - current accounts | 209,415 | 208,403 |
| - deposits accounts | 9,917 | 9,917 |
| - term deposits receipts | 55,000 | 161,000 |
| | 274,332 | 379,320 |
| Provision for doubtful bank balances | (3,912) | (3,912) |
| | 270,420 | 375,408 |

10. CONTINGENCIES AND COMMITMENTS

- 10.1 There is no change in status of the contingencies as disclosed in note 29.1 of the audited annual financial statements of the Company for the year ended June 30, 2016.
- 10.2 Commitment in respect of irrevocable letters of credit as at March 31, 2017 aggregate to Rs.105.972 million (June 30, 2016: Rs.1,501.570 million).
- 10.3 Guarantees aggregating Rs.11.022 million (June 30, 2016: Rs.11.022 million) are issued by banks of the Company to various government and other institutions. Further, the Company has issued corporate guarantees aggregating Rs.353.241 million (June 30, 2016: Rs.1,441 million) to the commercial banks against letters of credit facilities utilised by the Subsidiary Company.

11. COST OF SALES (Un-audited) Quarter ended Nine Months ended March 31, 2016 2017 2017 2016 Rupees in '000 Note Finished goods at beginning of the period 148,259 202,035 113,586 134,973 Cost of goods manufactured 11.1 1,002,750 1,058,551 3,046,058 2,564,519 Purchases - trading goods 229,642 67,021 390,386 300,207 1,232,393 1,125,572 3,436,444 2,864,726 1,380,652 1,327,607 3,550,030 2,999,699 Finished goods at end of the period (281,958) (196,111)(281,958)(196,111)1,098,694 1,131,496 3.268.072 2.803.588 11.1 Cost of goods manufactured Raw materials and components consumed 2,227,098 855,160 951,778 2,572,313 Factory overheads 147,590 106,772 473,744 337,420 1,002,750 1,058,551 3,046,057 2,564,519

12. TRANSACTIONS WITH RELATED PARTIES

12.1 Significant transactions with related parties are as follows:

| | Name | Nature of | (Un-aud Nine Month | |
|-------|--|--|-----------------------|-------------------|
| | Name | transaction | March 31, 2017 | March 31, 2016 |
| (i) | Holding Company | | Rupees in | '000 |
| | Bibojee Services (Private) Limited | Rent Dividend | 7,350 140,232 | 13,050 154,255 |
| (ii) | Subsidiary Company | | | |
| | Ghandhara DF (Private) Ltd | Investment made Contract assembly | - | 50,000 |
| | | charges | 31,491 | 13,976 |
| | | Purchase of parts | 1,520 | - |
| | | Sale of parts | 2,221 | 261 |
| | | Long term Advances made Repayment against | 658,111 | 263,107 |
| | | long term advance | 798,850 | - |
| | | Interest income | 26,994 | 10,266 |
| | | Guarantee commission Reimbursement of | 3,094 | 2,672 |
| **** | Associated Commence | expenses | 246 | - |
| (111) | Associated Companies The General Tyre and Rubber Company of Pakistan Limited | Purchase of tyres | 41,308 | 54,321 |
| | Ghandhara Industries Limited | Contract assembly | | |
| | Ghandhara muustiles Einnteu | charges | 292,839 | 111,922 |
| | | Rent | 1,320 | - |
| | | Body fabrication | 676 | - |
| | | Sale of truck and parts | 1,056 | 34,410 |
| | | Purchase of parts | 8 | 5 |
| | | Dividend income | 51,662 | 23,248 |
| | | Reimbursement of | | |
| | | expenses | 356 | - |
| | Gammon Pakistan Limited | Office rent | 2,250 | 1,375 |
| | Janana De Malucho Textile Mills Limited | Reimbursement of expenses | 763 | - |
| iv) | Others | | | |
| | UD Trucks Corporation, | Royalty | 11,312 | 8,599 |
| | Japan | Dividend | 18,235 | 20,059 |
| | Japan | Purchases of complete knock down kits | 2,009,252 | 1,339,078 |
| | Staff provident fund | Contribution made | 5,446 | 4,612 |
| | • | | 2,113 | -, |
| | Key management personnel | Remuneration and other | E2 1E2 | 41.025 |
| | | benefits | 53,153 | 41,027 |

| | Un-audited March 31, 2017 | Audited June 30, 2016 |
|--|---------------------------------|-----------------------------|
| 12.2 Period / year end balances are as follows: Receivables from related parties | Rupee | s in '000 |
| Trade debts | 113,632 | 49,350 |
| Loans and advances | - | 320 |
| Other receivables | 1,872 | 2,976 |
| Accrued interest / mark-up | 7,805 | 6,310 |
| Payable to related parties | | |
| Trade and other payables | 25,730 | 60,844 |

13. FINANCIAL RISK MANAGEMENT

The Company's activities expose it to a variety of financial risks: credit risk, liquidity risk and market risk (including foreign exchange risk, interest rate risk and other price risk).

The condensed interim financial information does not include all financial risk management information and disclosures required in the audited annual financial statements and should be read in conjunction with the audited annual financial statement for the year ended June 30,

There has been no change in Company's sensitivity to these risks since June 30, 2016 except for general exposure to fluctuations in foreign currency and interest rates. There have been no change in the risk management policies during the period.

There have been no significant changes in the business or economic circumstances during the period that would have affected the fair values of the financial assets of the Company. Further, no re-classifications in the categories of financial assets have been made since June 30, 2016.

14. CORRESPONDING FIGURES

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', corresponding figures in the condensed interim balance sheet comprise of balances as per the audited annual financial statements of the Company for year ended June 30, 2016 and the corresponding figures in the condensed interim profit and loss account, condensed interim cash flow statement and condensed interim statement of changes in equity comprise of balances of comparable period as per the condensed interim financial information of the Company for the nine months ended March 31, 2016.

15. DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information was authorized for issue on April 28, 2017 by the Board of Directors of the Company.

Ahmed Kuli Khan Khattak **Chief Executive**

DIRECTORS' REPORT

ended 31st March 2017.

Financial Statements)

ڈائریکٹرز گندھارا نسان لیمیٹڈ (GNL) اور اس کی ماتحت ادارہ گندھارا DF (پرائیویٹ) لیمیٹڈ کے 31 مارچ 2017

تک ختم ہونے والے نو ماہ کی اپنی رپورٹ کے ساتھ بخوشی انضمام شدہ مالیاتی گوشوارہ پیش کرنے ہیں۔

The Company has annexed consolidated financial statements alongwith its separate financial statements in accordance with the requirements of the International Financial Reporting Standard - 10 (Consolidated

The directors are pleased to present their report together with consolidated financial statements of

Ghandhara Nissan Limited (GNL) and its subsidiary Ghandhara DF (Pvt.) Limited for the nine months

بین الاقوامی مالیاتی رپورٹنگ معیار ۔۔ 10 (انضمام شدہ مالیاتی گوشواروں) کے تقاضوں کے مطابق کمپنی نے انضمام شده مالیاتی گوشواروں کے ساتھ اس کے علیحدہ مالیاتی گوشواروں کو ملحق کیا ہے۔

Ghandhara DF (Pvt.) Limited

گندهارا DF (پرائیویٹ) لیمیٹڈ

ڈائریکٹرزر بورٹ

Ghandhara DF (Pvt.) Limited (GDFPL) has shown a substantial improvement in the nine months with an increase in the Net revenue and the profit after tax by Rs.830 million and Rs.77 million respectively. This is a result of an overwhelming demand for Dongfeng trucks in the local market. On a consolidated view, the Profit after tax have increased by 22%. This rise gives an indication of the accelerating business of Dongfeng Trucks going ahead.

Mohammad Zia

Director

گندھارا DF (پرائیویٹ) لیمیٹڈ نے ریونیو اور بعد از ٹیکس منافع میں بالترتیب 830 ملین روپے اور 77 ملین روپے تک اضافہ کر کے نو ماہ کے عرصے میں کافی بہتری دکھائی ہے۔ یہ مقامی مارکیٹ میں ڈونگفینگ ٹرکوں کی غالب طلب کا نتیجہ ہے۔ بنظر مجموعی، بعد از ٹیکس منافع %22 تک بڑھ گیا ہے۔ یہ اضافہ تیزی سے فروغ یانے والے ڈونگفینگ ٹرکوں کے کاروبار کی آگے بڑھنے کی نشاندہی کرتا ہے۔

For and on behalf of the Board of Directors

Ahmed Kuli Khan Khattak Chief Executive Officer

محمد ضياء ڈائریکٹر

Karachi

Dated: April 28, 2017

بورڈ آف ڈائریکٹرز کی جانب سے

احمد قلی خان خٹک چیف ایگزیکٹوآفیس

بتاریخ: ایریل 28، 2017

CONSOLIDATED CONDENSED INTERIM BALANCE SHEET (UN-AUDITED) AS AT MARCH 31, 2017

| ASSETS | Note | (Un-audited) March 31, 2017 | (Audited) June 30, 2016 |
|---|------|-----------------------------------|-------------------------------|
| Non current assets | Note | kupees | in '000 |
| Property, plant and equipment | 6 | 1,854,518 | 1,862,949 |
| Intangible assets | | 280 | 344 |
| Long term investments | 7 | 810,536 | 647,079 |
| Long term loans | | 10,948 | 9,438 |
| Long term deposits | | 20,225 | 17,487 |
| Current assets | | 2,696,507 | 2,537,297 |
| Stores, spares and loose tools | | 69,906 | 68,048 |
| Stock-in-trade | 8 | 1,072,939 | 1,249,977 |
| Trade debts | | 542,784 | 448,895 |
| Loans and advances | | 97,404 | 51,993 |
| Deposits and prepayments | | 15,312 | 23,333 |
| Other receivables | | 43,042 | 158,323 |
| Taxation - net | | 88,822 | 132,113 |
| Bank balances | 9 | 360,015 | 394,789 |
| | | 2,290,224 | 2,527,471 |
| Total assets | | 4,986,731 | 5,064,768 |
| | | 1,500,751 | 3,001,700 |
| EQUITY AND LIABILITIES | | | |
| Share capital and reserves | | | |
| Authorised capital | | | |
| 80,000,000 (June 30, 2016: 80,000,000) | | 000 000 | 000 000 |
| ordinary shares of Rs.10 each | | 800,000 | 800,000 |
| Issued, subscribed and paid-up capital | | | |
| 45,002,500 (June 30, 2016: 45,002,500) | | | |
| ordinary shares of Rs.10 each | | 450,025 | 450,025 |
| Share premium | | 40,000 | 40,000 |
| Items credited directly in equity | | 68,162 | 66,516 |
| Unappropriated profit | | 1,758,656 | 1,306,554 |
| Equity attributable to share holders of the Holding Company | y | 2,316,843 | 1,863,095 |
| Non-controlling Interest | | 18 | 11 |
| | | 2,316,860 | 1,863,106 |
| Surplus on revaluation of fixed assets | | 1,400,021 | 1,370,097 |
| Liabilities | | | |
| Non current liabilities | | | |
| Liabilities against assets subject to finance lease | | 52,664 | 40,177 |
| Long term deposits | | 9,611 | 8,611 |
| Deferred gain on sale and lease back of fixed asset | | - | 11 |
| Deferred taxation | | 282,533 | 274,145 |
| | | 344,808 | 322,944 |
| Current liabilities | | | |
| Trade and other payables | | 907,535 | 1,494,826 |
| Accrued mark-up | | 480 | 136 |
| Running finances under mark-up arrangements | | - | - |
| Current portion of liabilities against assets | | | |
| subject to finance lease | | 17,027 | 13,659 |
| | | 925,041 | 1,508,621 |
| Total liabilities | | 1,269,849 | 1,831,565 |
| Contingencies and commitments | 10.2 | - | - |
| Total equity and liabilities | | 4,986,731 | 5,064,768 |
| rotal equity and maximics | | 1,500,751 | 3,30 1,7 00 |

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

Ahmed Kuli Khan Khattak **Chief Executive**

Mohammad Zia Director

CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2017

| | Quarter ended | | Nine Months ended | | |
|---|---------------|---------------------|-------------------|-------------|--|
| | March 31, | March 31, | March 31, | March 31, | |
| Note | 2017 | 2016 Rupees | 2017 in '000 | 2016 | |
| Note | | киреез | 000 | | |
| Revenue | 2,000,715 | 1,789,009 | 5,326,509 | 4,057,572 | |
| Cost of sales 11 | (1,614,270) | (1,423,284) | (4,357,792) | (3,223,794) | |
| Gross profit | 386,445 | 365,725 | 968,717 | 833,778 | |
| Distribution cost | (12,608) | (12,334) | (40,686) | (39,011) | |
| Administrative expenses | (60,782) | (42,412) | (182,227) | (134,034) | |
| Other income | 8,440 | 7,989 | 19,159 | 29,401 | |
| Other expenses | (16,147) | (21,318) | (45,137) | (47,244) | |
| Profit from operations | 305,348 | 297,650 | 719,826 | 642,890 | |
| Finance cost | (2,199) | (4,517) | (6,408) | (18,625) | |
| Share of Profit from an Associate Company | 59,997 | 51,019 | 162,206 | 119,573 | |
| Profit before taxation | 363,146 | 344,152 | 875,624 | 743,838 | |
| Taxation | (87,551) | (96,793) | (220,322) | (208,044) | |
| Profit after taxation | 275,595 | 247,359 | 655,302 | 535,794 | |
| Other comprehensive income | - | - | - | - | |
| Total comprehensive income | 275,595 | 247,359 | 655,302 | 535,794 | |
| Attributable to: | | | | | |
| -Share holder of the Holding Company | 275,592 | 247,357 | 655,295 | 535,789 | |
| -Non-controlling Interest | 3 | 2 | 7 | 5 | |
| | 275,595 | 247,359 | 655,302 | 535,794 | |
| | | (Rup | ees) | | |
| Earnings per share - basic | | , r | | | |
| and diluted | 6.12 | 5.50 | 14.56 | 11.91 | |

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

Ahmed Kuli Khan Khattak **Chief Executive**



CONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2017

CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2017

| | Nine Mon | Nine Months ended | |
|---|-----------|-------------------|--|
| | March 31, | March 31, | |
| | 2017 | 2016 | |
| CASH FLOWS FROM OPERATING ACTIVITIES | Rupees | in '000 | |
| Profit before taxation | 875,623 | 743,837 | |
| Adjustments for non cash charges and other items: | | | |
| Depreciation and amortisation | 69,898 | 65,185 | |
| Provision for gratuity | 8,653 | 8,822 | |
| Interest income | (3,240) | (44,448 | |
| Gain on disposal of property, plant and equipment Amortization of gain on sale and lease back of fixed assets | (3,692) | (1,795 | |
| Share of profit of an associated company | (162,206) | (119,573 | |
| Finance cost | 6,408 | 14,754 | |
| Net exchange (gain) / loss | (1,203) | 3,872 | |
| Operating profit before working capital changes (Increase) / decrease in current assets: | 790,241 | 670,654 | |
| Stores, spares and loose tools | (1,858) | (5,379 | |
| Stock-in-trade | 177,038 | (208,564 | |
| Trade debts | (93,889) | (122,840 | |
| Loans and advances | (45,411) | (31,825 | |
| Deposits and prepayments | 8,021 | 26,145 | |
| Other receivables | 115,281 | (10,147 | |
| | 159,182 | (352,610 | |
| (Decrease) / increase in trade and other payables | (557,277) | 888,699 | |
| Cash (used in) / generated from operations | 392,146 | 1,206,743 | |
| Gratuity paid | (40,425) | (9,016 | |
| Long term deposits | (1,737) | (1,499 | |
| Long term loans - net | (1,510) | (178 | |
| Finance cost paid | (6,064) | (35,631 | |
| Taxes paid | (168,115) | (189,172 | |
| Net cash (used in) / generated from operating activities CASH FLOWS FROM INVESTING ACTIVITIES | 174,295 | 971,247 | |
| Fixed capital expenditure | (36,805) | (168,069 | |
| Purchase of Intangible assets | - | (342 | |
| Proceeds from disposal of property, plant and equipment | 5,853 | 2,992 | |
| Interest received | 3,240 | 44,448 | |
| Interest bearing advance to subsidiary - net | - | (263,099 | |
| Dividend income | 51,662 | 23,248 | |
| Short term investment | 22.050 | 30,092 | |
| Net cash generated from / (used in) investing activities | 23,950 | (330,730 | |
| CASH FLOWS FROM FINANCING ACTIVITIES | (10.050) | (7.064 | |
| Lease finances - net Short term finances | (10,968) | (7,264 (32,259 | |
| Running finances - net | | (118,802 | |
| Dividend paid | (222,051) | (244,533 | |
| Net cash used in financing activities | (233,019) | (402,858 | |
| Net (decrease) / increase in cash and cash equivalents | (34,774) | 237,659 | |
| Cash and cash equivalents - at beginning of the period | 394,789 | 351,724 | |
| | , | | |
| Cash and cash equivalents - at end of the period | 360,015 | 589,383 | |

| | Issued, subscribed and paid-up capital | Share premium | Item Credited directly in equity by an Associate | Unappro- priated profit | Total | Non- Controlling Interest |
|--|--|------------------|--|-------------------------------|-----------|---------------------------------|
| | | | Rupees | in '000 | | |
| Balance as at July 1, 2015 - Audited | 450,025 | 40,000 | 64,158 | 790,961 | 1,345,144 | 6 |
| Transaction with owners recognised directly in equity | | | | | | |
| Final dividend for the year ended June 30, 2015 at the rate of Rs.4.50 per share | - | - | - | (202,511) | (202,511) | - |
| Interim dividend for the year ended June 30, 2016 at the rate of Re.1.00 per share | - | - | - | (45,003) | (45,003) | - |
| | - | - | - | (247,514) | (247,514) | - |
| Total comprehensive income for the period ended March 31, 2016 | - | ıl | ı r | | | |
| Profit for the period | - | - | - | 535,793 | 535,793 | 3 |
| Other comprehensive income | - | - | - | - | - | - |
| Transfer from surplus on revaluation of fixed | - | - | - | 535,793 | 535,793 | 3 |
| assets on account of incremental depreciation - net of deferred taxation | - | - | - | 22,973 | 22,973 | - |
| Item Credited directly in equity by an Associate company | - | - | 1,880 | - | 1,880 | - |
| Balance as at March 31, 2016 - Unaudited | 450,025 | 40,000 | 66,038 | 1,102,213 | 1,658,276 | 9 |
| Balance as at July 1, 2016 - Audited | 450,025 | 40,000 | 66,516 | 1,306,554 | 1,863,095 | 11 |
| Transaction with owners recognised directly in equity | | | | | | |
| Final dividend for the year ended June 30, 2016 at the rate of Rs.5.00 per share | - | - | - | (225,013) | (225,013) | - |
| Total comprehensive income for the period ended March 31, 2017 | | 1 | | | | |
| Profit for the period | - | - | - | 655,295 | 655,295 | 7 |
| Other comprehensive income | - | - | - | - | - | - |
| Transfer from sumbly on anything of fixed | - | - | - | 655,295 | 655,295 | 7 |
| Transfer from surplus on revaluation of fixed assets on account of incremental depreciation - net of deferred taxation | - | - | - | 21,820 | 21,820 | - |
| Item Credited directly in equity by an Associate company | - | - | 1,646 | - | 1,646 | - |
| Balance as at March 31, 2017 - Unaudited | 450,025 | 40,000 | 68,162 | 1,758,656 | 2,316,843 | 18 |
| | | | | | | |

ne annexed notes 1 to 15 form an Ahmed Kuli Khan Khattak **Chief Executive** ¹Mohammad Zia Director

Ahmed Kuli Khan Khattak **Chief Executive**



NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2017

1. THE GROUP AND ITS OPERATIONS

1.1 The Group consists of Ghandhara Nissan Limited (the Holding Company) and Ghandhara DF (Private) Limited (the Subsidiary Company).

1.2 THE COMPANY AND ITS OPERATIONS

Ghandhara Nissan Limited (the holding Company) was incorporated on August 8, 1981 in Pakistan as a private limited company and subsequently converted into a public limited company on May 24,1992. The registered office of the Company is situated at F-3, Hub Chauki Road, S.I.T.E., Karachi. Its manufacturing facilities are located at Port Qasim, Karachi. The Company's shares are listed on Pakistan Stock Exchange Limited.

The principal business of the holding Company is assembly / progressive manufacturing of Nissan passenger Cars, UD Trucks and Buses, import and marketing of Nissan vehicles, import and sale of DongFeng Complete Built-up Trucks and assembly of other vehicles under contract agreements.

1.3 Ghandhara DF (Private) Limited

Ghandhara DF (Private) Limited (the Subsidiary Company) was incorporated on June 25, 2013 in Pakistan as a private limited company. The registered office of the Subsidiary Company is situated at F-3, Hub Chowki Road, S.I.T.E, Karachi. The principal business of the Subsidiary Company is to carry-out CKD operations of DongFeng vehicles.

2. BASIS OF PREPARATION

This condensed consolidated interim financial information of the group for the nine months ended March 31,2017 is unaudited and has been prepared in accordance with the requirements of the International Accounting Standard 34 -'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984 (the Ordinance). In the case where requirements differ, the provisions of or directives issued under the Ordinance have been followed. This condensed interim financial information does not include all the information required for annual financial statements and therefore should be read in conjunction with the audited annual financial statements of the Company for the year ended June 30, 2016.

3. PRINCIPLES OF CONSOLIDATION

The Holding Company's interest in the Subsidiary Company is 99.99% as at March 31, 2017 (June 30, 2016: 99.99%).

Consolidated financial information combines like items of assets, liabilities, equity, income, expenses and cash flows of the Holding Company with those of its Subsidiary, offset (eliminate) the carrying amount of the Holding Company's investment in Subsidiary and the Holding Company's portion of equity of Subsidiary and eliminate in full intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between entities of the Group.

Non-controlling interest is equity in the Subsidiary Company not attributable, directly or indirectly, to the Holding Company.

4. ACCOUNTING POLICIES

The significant accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are consistent with those applied in the preparation of audited annual financial statements for the year ended June 30, 2016.

There are certain new International Financial Reporting Standards (standards), amendments to published standards and interpretations that are mandatory for the financial year beginning on July 1, 2016. These are considered not to be relevant or to have any significant effect on the Company's financial reporting and operations and are, therefore, not disclosed in this condensed interim financial information.

ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of this condensed consolidated interim financial information in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including the expectation of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED FOR THE NINE MONTHS ENDED MARCH 31, 2017

During the preparation of this condensed consolidated interim financial information, the significant judgements made by management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied to the audited annual financial statements of the Company for the year ended June 30, 2016.

| 6. | PROPERTY, PLANT AND EQUIPMENT | | (Un-audited) March 31, 2017 | (Audited) June 30, 2016 |
|-----|---|------|-----------------------------------|-------------------------------|
| | | Note | | in '000 |
| | Operating fixed assets | 6.1 | 1,854,518 | 1,857,186 |
| | Capital work-in-progress - vehicles | | | 5,764 |
| | | | 1,854,518 | 1,862,950 |
| 6.1 | Operating fixed assets | | | |
| | Net book value at beginning of the period / year | | 1,857,185 | 1,762,699 |
| | Additions during the period / year | 6.2 | 69,340 | 185,609 |
| | Disposals, costing Rs.39 thousand | | | |
| | (June 30, 2016: Rs.4,968 thousand) - at net book value | | (2,161) | (1,459) |
| | Depreciation charge for the period / year | | (69,846) | (89,663) |
| | Net book value at end of the period / year | | 1,854,518 | 1,857,186 |
| 6.2 | Additions to property, plant and equipment | | | |
| 0.2 | during the period / year: | | | |
| | Leasehold land | | - | 162,724 |
| | Plant and machinery | | 31,790 | 13,672 |
| | Furniture and fixtures | | - | 294 |
| | Vehicles - owned | | 4,300 | 4,581 |
| | - leased | | 32,523 | 2,658 |
| | Other equipment | | - | 185 |
| | Office equipment | | 93 | 220 |
| | Computers | | 634 | 1,275 |
| | | | 69,340 | 185,609 |
| 7. | LONG TERM INVESTMENTS | | | |
| | | | (Unaudited) | (Audited) |
| | | | March 31, 2016 | June 30, 2016 |
| | | | | s in '000 |
| | Associate - equity accounted investment | | 810,536 | 647,079 |
| | Others - available for sale | | - | - |
| | | | 810,536 | 647,079 |
| 7.1 | Associated Company - equity accounted investment | | | |
| | Ghandhara Industries Limited | | | |
| | Balance at beginning of the period/year | | 647,079 | 508,761 |
| | Share of profit / OCI for the period/ year | | 162,206 | 161,566 |
| | Share of revaluation | | 52,913 | - |
| | Dividend received | | (51,662) | (23,248) |
| | Balance at end of the period/ year | | 810,536 | 647,079 |

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2017

- 7.1.1 Investment in Ghandhara Industries Limited (GIL) represents 5,166,168 (June 30, 2016: 5,166,168) fully paid ordinary shares of Rs.10 each representing 24.25% (June 30, 2016: 24.25%) of its issued, subscribed and paid-up capital as at June 30, 2016. GIL was incorporated on February 23, 1963 and its shares are quoted on Pakistan Stock Exchange Limited. The principal activity of GIL is the assembly, progressive manufacturing and sale of Isuzu trucks and buses.
- 7.1.2 The above figures are based on unaudited condensed interim financial information of GIL as at December 31, 2016. The latest financial statements of GIL as at March 31, 2017 are not presently available.
- 7.1.3 The market value of investment as at March 31, 2016 was Rs.4,446.8308 million (June 30, 2016: Rs.2,096.896 million).
- **7.1.4** The investee company is an Associate of the Company by virtue of common directorship.
- 7.1.5 Summarised financial information of investee company as at June 30, 2016 is as follows:

| | | Audited | Audited |
|-----|--|-------------------|-------------------|
| | | As at | As at |
| | | June 30, | June 30, |
| | | 2016 | 2015 |
| | | Rupees in '00 | 0 |
| | Total assets | 5,160,199 | 3,347,427 |
| | | | |
| | Total liabilities | 2,051,646 | 1,098,040 |
| | | | |
| | Accumulated profit | 1,022,517 | 365,002 |
| | | | |
| | | Un-Audited | Un-Audited |
| | | | |
| | | December 31, | December 31, |
| | | 2016 | 2015 |
| | | Rupees in '00 | |
| | Revenues | 3,601,989 | 2,180,770 |
| | | | |
| | Profit (Loss) before taxation | 605,188 | 485,740 |
| | | | |
| | Profit (Loss) after taxation | 427,036 | 336,544 |
| | | | |
| | | (Unaudited) | (Audited) |
| | | March 31, | June 30, |
| | | 2017 | 2016 |
| | | кире | es in '000 |
| 7.2 | Others - available for sale | | |
| | | | |
| | Automotive Testing & Training Center | | |
| | (Private) Limited | | |
| | | | |
| | 187,500 (June 30,2016: 187,500) ordinary shares of | 1,875 | 1,875 |
| | Rs.10 each - cost | | |
| | | (1,875) | (1,875) |
| | Provision for impairment | | |
| | | | |

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2017

| 8. | STOCK-IN-TRADE | (Un-audited) | (Audited) |
|----|--|--------------|-----------|
| | | March 31, | June 30, |
| | | 2017 | 2016 |
| | | Rupee | s in '000 |
| | Raw materials | 358,155 | 824,944 |
| | Finished goods | 401,575 | 165,813 |
| | Items in transit | 328,209 | 274,220 |
| | Provision for obsolete / slow moving stock | (15,000) | (15,000) |
| | | 1,072,939 | 1,249,977 |
| 9. | BANK BALANCES | | |
| | Cash at banks on: | | |
| | - current accounts | 299,010 | 227,783 |
| | - deposits accounts | 9,917 | 9,917 |
| | - term deposits receipts | 55,000 | 161,000 |
| | | 363,927 | 398,700 |
| | Provision for doubtful bank balances | (3,912) | (3,912) |
| | | 360,015 | 394,788 |

10. CONTINGENCIES AND COMMITMENTS

- 10.1 There is no change in status of the contingencies as disclosed in note 29.1 of the audited annual financial statements of the Company for the year ended June 30, 2016.
- 10.2 Commitment in respect of irrevocable letters of credit as at March 31, 2016 aggregate to Rs.246.954 million (June 30, 2016: Rs.1,509.470 million).
- 10.3 Guarantees aggregating Rs.11.022 million (June 30, 2016: Rs.11.022 million) are issued by banks of the Company to various government and other institutions. Further, the Holding Company has issued corporate guarantees aggregating Rs.353.241 million (June 30, 2016: Rs.1,441 million) to the commercial banks against letters of credit facilities utilised by the Subsidiary Company.

| 11. | COST OF SALES | • | | (U | Jn-audited) | |
|------|------------------------------|------|-----------|-----------|--------------|-----------|
| | | | Quarte | r ended | Nine e | ended |
| | | | Mar | ch 31, | Marc | h 31, |
| | | | 2017 | 2016 | 2017 | 2016 |
| | | Note | | Rι | pees in '000 | |
| | Finished goods at beginning | | | | | |
| | of the period | | 346,775 | 202,035 | 165,813 | 143,314 |
| | Cost of goods manufactured | 11.1 | 1,442,574 | 1,375,433 | 4,206,008 | 3,088,549 |
| | Purchases - trading goods | | 226,497 | 130,753 | 387,546 | 276,869 |
| | | | 1,669,070 | 1,506,186 | 4,593,554 | 3,365,418 |
| | | | 2,015,845 | 1,708,221 | 4,759,367 | 3,508,732 |
| | Finished goods at end of | | | | | |
| | the period | | (401,575) | (284,938) | (401,575) | (284,938) |
| | | | 1,614,270 | 1,423,284 | 4,357,792 | 3,223,794 |
| 11.1 | Cost of goods manufactured | | | | | |
| | Raw materials and components | | | | | |
| | consumed | | 1,277,408 | 1,262,642 | 3,706,140 | 2,745,118 |
| | Factory overheads | | 165,166 | 112,791 | 499,868 | 343,431 |
| | | | 1,442,574 | 1,375,433 | 4,206,008 | 3,088,549 |
| | | • | <u> </u> | | | |

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2017

12. TRANSACTIONS WITH RELATED PARTIES

12.1 Significant transactions with related parties are as follows:

| Name | | Nature of | (Un-audited) Nine Months Ended | | |
|-------|---|---|---|---|--|
| | | transaction | March 31, 2017 | March 31, 2016 | |
| (i) | Holding Company | | Rupees | s in '000 | |
| (ii) | Bibojee Services (Private) Limited Associated Companies | Rent Dividend | 10,380 140,232 | 13,100 154,255 | |
| | The General Tyre and Rubber Company of Pakistan Limited | Purchase of tyres | 53,278 | 76,096 | |
| | Ghandhara Industries Limited Gammon Pakistan Limited Janana De Malucho Textile Mills Limited | Contract assembly charges Rent Body fabrication Sale of truck and parts Purchase of parts Reimbursement of expenses Dividend income Office rent Reimbursement of expenses | 292,839 1,320 676 1,056 8 356 51,662 2,250 | 111,922 - 30 34,410 5 - 23,248 1,375 | |
| (iii) | Others | | | | |
| | UD Trucks Corporation, Japan | Royalty Dividend Purchases of complete knock down kits | 11,312 18,235 2,009,252 | 8,599 20,059 1,339,078 | |
| | Staff provident fund | Contribution made | 5,446 | 4,612 | |
| | Key management personnel | Remuneration and other benefits Sale of fleet vehicle | 55,799 - | 41,027 1,925 | |

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2017

| 12.2 | Period / year end balances are as follows: | Un-audited March 31, 2016 Rupees | Audited June 30, 2016 s in '000 |
|------|---|---|--|
| | Receivables from related parties Long term loans | 1,400 | - |
| | Trade debts | 92,608 | 39,922 |
| | Loans and advances Payable to related parties | - | 100 |
| | Trade and other payables | 25,730 | 31,705 |

13. FINANCIAL RISK MANAGEMENT

The Group's activities expose it to a variety of financial risks: credit risk, liquidity risk and market risk (including foreign exchange risk, interest rate risk and other price risk).

The consolidated condensed interim financial information does not include all financial risk management information and disclosures required in the audited annual financial statements and should be read in conjunction with the audited annual financial statement for the year ended June 30, 2016.

There has been no change in Groups' sensitivity to these risks since June 30, 2016 except for general exposure to fluctuations in foreign currency and interest rates. There have been no change in the risk management policies during the

There have been no significant changes in the business or economic circumstances during the period that would have affected the fair values of the financial assets of the Group's. Further, no re-classifications in the categories of financial assets have been made since June 30, 2016.

14. CORRESPONDING FIGURES

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', corresponding figures in the condensed conolidated interim balance sheet comprise of balances as per the audited annual financial statements of the Company for year ended June 30, 2016 and the corresponding figures in the condensed consolidated interim profit and loss account, condensed consolidated interim cash flow statement and condensed consolidated interim statement of changes in equity comprise of balances of comparable period as per the condensed consolidated interim financial information of the Group's for the nine months ended March 31, 2016.

15. DATE OF AUTHORIZATION FOR ISSUE

This condensed consolidated interim financial information was authorized for issue on April 28, 2017 by the Board of Directors of the Company.

Ahmed Kuli Khan Khattak **Chief Executive**

