

Facilitating Future Growth

Condensed Interim Financial Information

for the Quarter and Nine Months Ended March 31, 2017 (Un-Audited)









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Company Information

Legal Advisors

S. Abid Sherazi & Co. Hassan & Hassan (Advocates)

Bankers

National Bank of Pakistan Al-Baraka Bank (Pakistan) Ltd. JS Bank Ltd. Faysal Bank Ltd. The Bank of Punjab MCB Islamic Bank Al Falah Ltd. Meezan Bank Ltd. Bank Al Habib Ltd.

Share Registrar

Hameed Majeed Associates (Pvt.) Ltd. 4th Floor, Karachi Chamber, Hasrat Mohani Road, Karachi.

Registered Office

F-3, Hub Chawki Road, S.I.T.E. Post Box No. 2706, Karachi - 75730

Website: www.gil.com.pk Email: info@gil.com.pk

Board of Directors

Mr. Raza Kuli Khan Khattak
Mr. Ahmad Kuli Khan Khattak
Lt. Gen. (R) Ali Kuli Khan Khattak
Director
Dr. Parvez Hassan
Maj. (R) Muhammad Zia
Mr. Jamil Ahmed Shah
Director
Mr. Shahid Kamal Khan
Chief Executive
Director
Director
Director
Mr. Jamil Ahmed Shah
Director

Audit Committee

Lt. Gen. (R) Ali Kuli Khan Khattak Chairman Mr. Jamil Ahmed Shah Member Maj. (R) Muhammad Zia Member Mr. Shahid Kamal Khan Member Mr. Shahnawaz Damji Secretary

Human Resource & Remuneration Committee

Mr. Jamil Ahmed Shah
Mr. Ahmad Kuli Khan Khattak
Maj. (R) Muhammad Zia
Mr. Muhammad Ali Tahir

Chairman
Member
Member
Secretary

Chief Financial Officer & Company Secretary

Mr. Iftikhar Ahmed Khan

Auditors

M/s. ShineWing Hameed Chaudhri & Co. Chartered Accountants 5th Floor, Karachi Chambers Hasrat Mohani Road, Karachi.





Directors' Review

The directors of your company take pleasure in presenting the unaudited accounts for the quarter and nine months ended March 31, 2017.

FINANCIAL RESULTS

Tremendous 97% volumetric increase of 945 units resulted in a new record of total sales of 1,917 units in nine months as compared to 972 units in the same period of last year thereby posting an increased sales of Rs. 2.7 Billion.

The results for the nine months ended are as follows:

Nine months ended March 31,

	2017	2016
- 1 (- ()		
Sales (Rs '000)	6,235,963	3,503,692
Gross profit (Rs '000)	1,303,712	1,008,197
Profit from operations (Rs '000)	1,020,224	816,125
Profit before tax (Rs '000)	902,247	735,478
Profit after tax (Rs '000)	627,713	504,007
Earnings per share (Rs)	29.46	23.66

Another remarkable profit after tax of Rs. 628 million for the nine months ended March 31, 2017 in the history of Ghandhara Industries Limited showing that the trend of making history continues.

FUTURE OUTLOOK

The positive macroeconomic indicators and better security situation in the country shows promising prospects for the future but political instability and appreciation of Japanese Yen pose a threat for business. However the management is confident of healthy performance in the future with well-established plans and sufficient future orders in hand.

By order of the Board

Karachi: April 28, 2017 Ahmad Kuli Khan Khattak Chief Executive

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د ائزیکٹرز کا جائزہ

آپ کی کمپنی کے ڈائر یکٹر ذمسرت کے ساتھ کمپنی کے 31 مارچ 2017 کوختم ہونے والے سدماہی اورنو ماہ کے غیرتر میم شدہ عبوری مالیاتی معالومات پیش کررہے ہیں۔

مالياتی نتائج

ان نوجمینوں میں 97% زبردست جم میں 945 یوٹش کے اضافے کے نتیج میں 1,917 یوٹس کے بیلز کا ایک نیار یکارڈ قائم ہوا ہے، جو کہ چھلے سال کے نوماہ میں 972 یوٹس تھے۔اسطرح فروخت کی مد میں سمپنی نے 2.7 ارب کااضافہ کیا۔

نوماه کے نتائج مندرجہ زیل ہیں:

Nine months ended March 31,

	2017	2016
Sales (Rs '000)	6,235,963	3,503,692
Gross profit (Rs '000)	1,303,712	1,008,197
Profit from operations (Rs '000)	1,020,224	816,125
Profit before tax (Rs '000)	902,247	735,478
Profit after tax (Rs '000)	627,713	504,007
Earnings per share (Rs)	29.46	23.66

نوماه میں گندھاراانڈسٹر برلمیٹر کی تاریخ میں ایک اور قابلِ ذکر بعد از ٹیکس منافع Rs. 628 ملین کا ہے۔

مستقتل کےخدوخال

ملک میں شبت معاثی اشارے اور رفتہ رفتہ بہتر ہوتی ہوئی سیمیو رٹی کی صورت حال مستقبل کے لیئے بہتر امکانات کوظا ہر کرتا ہے لیکن سیاسی عدم انتخام اور جاپانی کرنی کی فذر دانی کاروبار کے لیئے ایک خطرہ ہے منجمزے کی طے شدہ منصوبہ بندی اور وافر مقدار میں مستقبل کے آرڈرز کے ساتھ مستقبل میں صحت بخش کا رکر دگی کا یقین ہے۔

بحكم بورڈ

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احمد قلی خان خنگ دخه کا گذ کدید آنونیه

كرا جي:28 اپريل2017



CONDENSED INTERIM FINANCIAL INFORMATION

For the Quarter and Nine Months Ended March 31, 2017 (Un-Audited)



Condensed Interim Balance Sheet

As at March 31, 2017

	Note	Unaudited March 31, 2017	Audited June 30, 2016
ASSETS		(Rupe	es' 000)
NON-CURRENT ASSETS Property, plant and equipment Intangible assets	5	1,943,708 539	1,941,250
Investment property Long term loans Long term loans		89,017 1,400 6.057	89,145 1,400 2,298
Long term deposits		13,917	12,085
CURRENT ASSETS Stores		2,054,638 4,266	2,046,178
Stock-in-trade Trade debts Loans and advances	6	4,290,613 755,948 185,654	1,623,753 259,680 142,349
Trade deposits and prepayments Other receivables Sales tax refundable / adjustable Taxation - payments less provision		244,112 66,323 336,489 62,769	339,626 18,518 30,484 111,896
Cash and bank balances TOTAL ASSETS		278,526 6,224,700 8,279,338	585,735 3,114,021 5,160,199
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES Authorized capital 50,000,000 (June 30, 2016: 50,000,000)			
ordinary shares of Rs.10 each Issued, subscribed and paid-up capital 21,304,422 (June 30, 2016: 21,304,422)		500,000	500,000
ordinary shares of Rs.10 each Unappropriated profit		213,044 1,443,095 1,656,139	213,044 1,022,517 1,235,561
SURPLUS ON REVALUATION OF FIXED ASSETS		1,867,082	1,872,992
NON-CURRENT LIABILITIES Liabilities against assets subject to finance lease		29,984	35,999
Deferred liabilities Deferred taxation		43,705 55,186 128,875	37,802 51,895
CURRENT LIABILITIES Trade and other payables		1,593,232	125,696
Current maturity of liabilities against assets subject to finance lease Accrued mark-up/ interest		8,956 49,641	8,598 25,813
Short term borrowings	7	2,975,413 4,627,242	194,029 1,925,950
CONTINGENCIES AND COMMITMENTS	8	-	-
TOTAL EQUITY AND LIABILITIES		8,279,338	5,160,199

The annexed notes from 1 to 16 form an integral part of this codensed interim financial information.

Ahmad Kuli Khan Khattak Chief Executive

Shahid Kamal Khan Director





Condensed Interim Profit & Loss Account

For the quarter and nine months ended March 31, 2017 - Unaudited

		Quart	ter ended	Nine mor	nths ended
	Note	March 31, 2017	March 31, 2016	March 31, 2017	March 31, 2016
			· (Rupee	es' 000)	
Sales		2,633,974	1,322,922	6,235,963	3,503,692
Cost of sales	9	(2,174,206)	(975,492)	(4,932,251)	(2,495,495)
Gross profit		459,768	347,430	1,303,712	1,008,197
Distribution expenses		(70,804)	(44,262)	(190,508)	(136,341)
Administrative expenses		(29,076)	(22,986)	(87,239)	(63,919)
Other expenses		(6,472)	(5,803)	(50,626)	(18,569)
Other income		553	8,914	44,885	26,757
Profit from operations		353,969	283,293	1,020,224	816,125
Finance cost		(56,910)	(33,555)	(117,977)	(80,647)
Profit before taxation		297,059	249,738	902,247	735,478
Taxation		(96,382)	(82,275)	(274,534)	(231,471)
Profit after taxation		200,677	167,463	627,713	504,007
Other comprehensive income		-	-	-	-
Total comprehensive income		200,677	167,463	627,713	504,007
			(Rup	oees)	
Earnings per share - basic and diluted		9.42	7.86	29.46	23.66

The annexed notes from 1 to 16 form an integral part of this codensed interim financial information.

+ wall Ahmad Kuli Khan Khattak Chief Executive

Director





Condensed Interim Cash Flow Statement

For the quarter and nine months ended March 31, 2017 - Unaudited

	Note	Unaudited March 31, 2017	Unaudited March 31, 2016
CASH FLOWS FROM OPERATING ACTIVITIES		(Rupe	ees' 000)
Cash generated from operations Gratuity paid Finance cost paid Income tax paid Long term loans Long term deposits	10	(2,551,874) (5,017) (94,149) (222,113) (3,759) (1,832)	(398,331) (2,209) (68,201) (154,900) (670) (388)
Net cash generated from / (used in) operating activities		(2,878,744)	(624,699)
CASH FLOWS FROM INVESTING ACTIVITIES			
Fixed capital expenditure incurred Sale proceeds on disposal of property, plant and equipment Interest received		(28,801) 1,109 2,713	(66,968) - 598
Net cash used in investing activities		(24,979)	(66,370)
CASH FLOWS FROM FINANCING ACTIVITIES			
Dividend paid Liabilities against asset subject to finance lease		(179,213) (5,657)	(85,437) (3,353)
Net cash used in financing activities		(184,870)	(88,790)
Net increase / (decrease) in cash and cash equivalents		(3,088,593)	(779,859)
Cash and cash equivalents - at beginning of the period		391,706	(65,430)
Cash and cash equivalents - at end of the period	11	(2,696,887)	(845,289)

The annexed notes from 1 to 16 form an integral part of this codensed interim financial information.

Ahmad Kuli Khan Khattak
Chief Executive

Shahid Kamal Khan Director





Condensed Interim Statement of Changes in Equity



For the quarter and nine months ended March 31, 2017 - Unaudited

	Issued, subscribed and paid-up capital	Unappropriated profit	Total
		(Rupees' 000)	
Balance as at July 1, 2015 (Audited)	213,044	365,002	578,046
Final dividend for the year ended June 30, 2015 at the rate of Rs.4.5 per share	-	(95,870)	(95,870)
Total Comprehensive profit for the period Other comprehensive Income/(Loss)	-	504,007	504,007
other comprehensive meome/(Loss)	-	504,007	504,007
Surplus on revaluation of fixed assets realised during the period (net of deferred taxation) on account of incremental depreciation	-	5,909	5,909
Balance as at March 31, 2016 (Un-audited)	213,044	779,048	992,092
Balance as at July 01, 2016 (Audited)	213,044	1,022,517	1,235,561
Final dividend for the year ended June 30, 2016 at the rate of Rs.10 per share	-	(213,044)	(213,044)
Profit for the period	-	627,713	627,713
Other comprehensive income	-	627,713	627,713
Surplus on revaluation of fixed assets realised during the period (net of deferred taxation) on account of incremental depreciation	-	5,909	5,909
Balance as at March 31, 2017 (Un-audited)	213,044	1,443,095	1,656,139

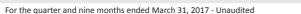
The annexed notes from 1 to 16 form an integral part of this codensed interim financial information.

+ wall Ahmad Kuli Khan Khattak Chief Executive





Notes to the Condensed Interim Financial Information



1. CORPORATE INFORMATION

Ghandhara Industries Limited (the Company) was incorporated on February 23, 1963. The Company's shares are quoted on Pakistan Stock Exchange Limited. The principal activity is the assembly, progressive manufacturing and sale of Isuzu trucks and buses. The registered office of the Company is at F-3, Hub Chauki Road, S.I.T.E, Karachi.

2. BASIS OF PREPARATION

This condensed interim financial information is un-audited and is being submitted to the members in accordance with section 245 of the Companies Ordinance, 1984. It has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 - 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

3. ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are consistent with those applied in the preparation of audited annual financial statements for the year ended June 30, 2016 except as described below.

The Company has adopted all the new standards and amendments to standards, including any consequential amendments to other standards which are applicable for the financial year beginning on July 1, 2016. The adoption of these new and amended standards did not have any impact on the Company.

4. ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of this condensed interim financial information in conformity with the approved accounting standards requires the use of certain critical accounting estimates and assumptions. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. However, actual results may differ from these estimates.

During the preparation of this condensed interim financial information, the significant judgements made by the management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that were applied to the audited annual financial statements of the Company for the year ended June 30, 2016.





5.	PROPERTY, PLANT AND EQUIPMENT	Note	Unaudited March 31, 2017	Audited June 30, 2016 ees' 000)
٥.	THOI ENTI, I ENTI AND EQUILIBER			
	Operating fixed assets	5.1	1,935,260	1,937,957
	Capital work-in-progress		8,448	3,293
			1,943,708	1,941,250
5.1	Additions of operating fixed assets during the period / year are as follows:			
	Owned - Buildings on leasehold land - Plant and machinery - Furniture and fixture - Motor vehicles - Truck - Office machines & equipment - Computers Leased - Motor Vehicles		6,199 - 8,210 3,443 1,633 1,777 - 1,859 - 23,121	37,222 30,756 524 34,534 3,150 1,256 967
5.2	Disposal during the period / year - at book value			
	Owned - Motor vehicles		14	31,694
6.	STOCK-IN-TRADE			
	Raw materials and components Work-in-process Finished goods including components Trading stocks		2,235,878 222,805 1,628,418 203,512 4,290,613	1,125,310 27,440 393,420 77,583 1,623,753
7.	SHORT TERM BORROWINGS - Secured			
	Running finance Finance against imported merchandise Istisna		368,218 2,114,770 492,425	61,629 132,400
			2,975,413	194,029





8. CONTINGENCIES AND COMMITMENTS

8.1 Contingencies

There is no change in status of contingent liabilities as reported in note 25.1 of the audited annual financial statements of the Company for the year ended June 30, 2016.

		Unaudited March 31, 2017	Audited June 30, 2016
8.2	Commitments	(Rupe	ees' 000)

 Bank guarantees
 1,143,711
 1,884,801

 Letters of credit
 1,796,453
 1,351,207

9. COST OF SALES

			(Un-audited)			
			Quart	er ended	Nine mo	onths ended
		Note	March 31, 2017	March 31, 2016	March 31, 2017	March 31, 2016
				(Rupees	' 000)	
	Stocks at beginning of the period		1,634,905	624,990	471,003	214,914
	Cost of goods manufactured	9.1	2,311,009	892,281	6,122,427	2,778,701
	Trading goods - purchases		60,222	3,866	170,751	47,525
			2,371,231	896,147	6,293,178	2,826,226
			4,006,136	1,521,137	6,764,181	3,041,140
	Stocks at end of the period		(1,831,930)	(545,645)	(1,831,930)	(545,645)
			2,174,206	975,492	4,932,251	2,495,495
9.1	Cost of goods manufactured					
	Work in process at beginning of the period		260,045	17,698	27,440	33,875
	Raw materials and components consumed		2,196,882	852,805	5,956,357	2,565,924
	Direct labour and factory overhead		76,887	64,272	361,435	221,396
			2,273,769 2,533,814	917,077 934,775	6,317,792 6,345,232	2,787,320 2,821,195
	Work in process at end of the period		(222,805)	(42,494)	(222,805)	(42,494)
			2,311,009	892,281	6,122,427	2,778,701



		(Un-	-audited)
	Note	March 31, 2017	March 31, 2016
		(Rup	oees' 000)
10.	CASH GENERATED FROM OPERATIONS		725 470
	Profit before taxation	902,247	735,478
	Adjustment for non cash charges and other items:		
	Depreciation / amortization on:		
	- property, plant and equipment - intangible assets	25,804	18,520 45
	- investment property	125	125
	Provision for gratuity	11,009	6,905
	Gain on disposal of operating fixed assets	(1,109)	-
	Amortization of gain on sale and lease back of fixed assets	(90)	-
	Interest income	(2,713)	(598)
	Finance cost	117,977	80,647
	Working capital changes - net 10.3	1,053,250 (3,605,124)	841,122 (1,239,453)
		(2,551,874)	(398,331)
10.1	Working capital changes		
	(Increase) / decrease in current assets: Stores and spare parts Stock-in-trade Trade debts Loans and advances Trade deposits and prepayments Other receivables Sales tax refundable / adjustable	(2,286) (2,666,860) (496,268) (43,305) 95,514 (47,805) (306,005)	202 (711,315) (168,037) 87,300 91,730 (458) (191,942)
		(3,467,015)	(892,520)
	Decrease in trade and other payables	(138,109)	(346,933)
		(3,605,124)	(1,239,453)
11.	CASH AND CASH EQUIVALENTS		
	Cash and bank balances Short term borrowings	278,526 (2,975,413)	77,884 (923,173)
		(2,696,887)	(845,289)





TRANSACTIONS WITH RELATED PARTIES 12.

12.1 Significant transactions with related parties are as follows:

	Name of related party and	Nature of	Unau	Unaudited		
	nature of relationship	transactions	March 31, 2017	March 31, 2016		
(a)	Holding Company		(Rupe	es' 000)		
	Bibojee Services (Pvt.) Ltd.	Dividend paid	83,433	37,545		
(b)	Subsidiary Company					
	Marghzar Industries (Pvt.) Ltd.	Financial charges	271	262		
(c)	Associated Companies	Reimbursement of expenses	267	-		
	The Universal Insurance Co. Ltd. (Common Directorship)	Dividend paid	11,842	5,329		
	Bibojee Investments (Pvt.) Ltd. (Common Directorship)	Dividend paid	214	96		
	Janana De Malucho Textile Mills Limited (Common Directorship)	Reimbursement of expenses	758	-		
	Rahman Cotton Mills Ltd. (Common Directorship)	Rent expense	1,350	1,350		
	Gammon Pakistan Ltd. (Common Directorship)	Rent expense Reimbursement of expenses	2,250 51	1,125 -		
	Hasan & Hasan Advocates (Common Directorship)	Retainership and Legal advice fee	395	60		
	The General Tyre and Rubber Co. of Pakistan Ltd. (Common Directorship)	Purchase of tyres Rental income Sales - parts Dividend paid	198,801 675 4 1,001	131,552 675 - 453		
	Ghandhara Nissan Ltd. (Common Directorship)	Assembly charges Sales - parts Dividend paid Purchase - Vehicle Rental income Services rendered	250,290 7 51,662 1,054 1,320 676	111,922 5 23,248 34,410 -		



Name of related party and nature of relationship		Nature of	Una	Unaudited	
		transactions	March 31, 2017	March 31, 2016	
(d)	Technology supplier		(Rupe	ees' 000)	
	Isuzu Motors Ltd Japan	Commission earned Royalty accrued Reimbursement of expenses Warranty claimed	40,117 13,657 1,252 1,684	25,437 8,335 - 104	
(e)	Other				
	Key management personnel	Remuneration and other benefits	25,744	15,083	

13. FINANCIAL RISK MANAGEMENT

The Company's activities expose it to a variety of financial risks: market risk (including foreign currency risk, interest rate risk and other price risk), credit risk and liquidity risk.

The condensed interim financial information does not include all financial risk management information and disclosures required in the audited annual financial statements and should be read in conjunction with the audited annual financial statement for the year ended June 30, 2016.

There has been no change in Company's sensitivity to these risks since June 30, 2016 except for general exposure to fluctuations in foreign currency and interest rates. There have been no change in the risk management policies during the period.

14. CORRESPONDING FIGURES

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the condensed interim balance sheet has been compared with the balances of audited annual financial statements of the Company for the year ended June 30, 2016, whereas, the condensed interim profit and loss account, condensed interim cash flow statement and condensed interim statement of changes in equity have been compared with the balances of comparable period of condensed interim financial information of the Company for the guarter and nine month ended March 31, 2016.

15. DATE OF AUTHORIZATION

This condensed interim financial information was authorized for issue on April 28, 2017 by the Board of Directors of the Company.

16. GENERAL

Figures have been rounded off to the nearest thousand rupees except stated otherwise.

Ahmad Kuli Khan Khattak Chief Executive

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Shahid Kamal Khan



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- Stock trading simulator (based on live feed from KSE)
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