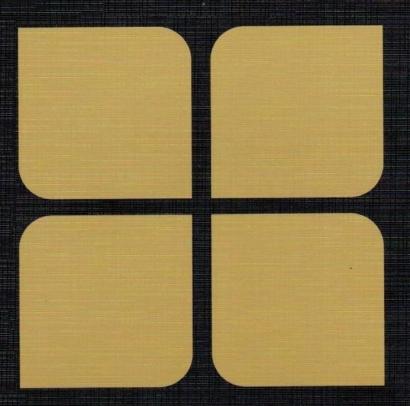
The Gul Ahmed Way



Condensed Interim Financial Information

For The Nine Months Ended March 31, 2017

#Gul/Ahmed

SINCE 1953



Company Information

BOARD OF DIRECTORS Mohomed Bashir - Chairman

Zain Bashir - Vice Chairman/ Executive Director

Mohammed Zaki Bashir - Chief Executive Officer
Ziad Bashir - Non-Executive Director

S.M. Nadim Shafiqullah - Non-Executive Director
Dr. Amjad Waheed - Independent Director
Ehsan A. Malik - Independent Director

CHIEF FINANCIAL OFFICER Mohammed Saleem Sattar
COMPANY SECRETARY Mohammed Salim Ghaffar

AUDIT COMMITTEE S.M. Nadim Shafiqullah - Chairman & Member

Mohomed Bashir - Member
Dr. Amjad Waheed - Member
Mohammed Salim Ghaffar - Secretary

HUMAN RESOURCE AND REMUNERATION COMMITTEE

Mohomed Bashir - Chairman & Member Zain Bashir - Member

Zain Bashir - Member S.M. Nadim Shafiqullah - Member Mohammed Salim Ghaffar - Secretary

BANKERS Allied Bank Limited

Bank Al Habib Limited Askari Bank Limited

Al Baraka Bank (Pakistan) Limited

Bank Alfalah Limited

Bankislami Pakistan Limited Burj Bank Limited The Bank Of Punjab

Dubai Islamic Bank Pakistan Limited

Faysal Bank Limited Habib Bank Limited

Habib Metropolitan Bank Limited

MCB Bank Limited Meezan Bank Limited National Bank Of Pakistan NIB Bank Limited Samba Bank Limited Silkbank Limited

Standard Chartered Bank (Pakistan) Limited

United Bank Limited

Soneri Bank Limited

AUDITORS Kreston Hyder Bhimji & Co.

Chartered Accountants

INTERNAL AUDITORS Grant Thornton Anjum Rahman

Chartered Accountants

LEGAL ADVISORS A.K. Brohi & Co

Advocates

REGISTERED OFFICE Plot No.82,

Main National Highway, Landhi, Karachi-75120

SHARE REGISTRAR FAMCO Associates (Private) Limited+C35

8-F, next to Hotel Faran, Nursery, Block 6, P.E.C.H.S., Shahrah-E-Faisal, Karachi. Phone No. (+92-021) 34380101-5 Fax No. (+92-021) 34380106

MILLS Landhi Industrial Area,

Karachi-75120

E-MAIL finance@gulahmed.com

URL www.gulahmed.com





The Directors of our Company are pleased to present the review of the affairs of the Company for the nine months ended March 2017.

DIRECTORS'REVIEW REPORT TO THE SHAREHOLDERS

ECONOMIC AND INDUSTRIAL OVERVIEW

Overall our economic position remained stable with significant increase in revenue. However, we have also faced an increase in raw materials costs, disallowing of sales tax input on packagingmaterial, increase in gas tariff and minimum wage during the period under review, due to which Pakistan's textile exports suffered a decline of 3.07% over the corresponding period. Lower cotton production led to hike in cotton prices. Disallowing of sales tax input on packagingmaterial which is one of the major cost for value added textile goods is indeed surprising for zero rated textile goods. These increases along with the continuing unfavorable PKR/USD parity has resulted in widening the competitiveness with other textile exporters in the region.

The textile package has been announced by the Government of Pakistan (GOP) for the export sector. The package envisages abolition of import duty on raw cotton, man-made fiber and textile machinery. Under the package, a new duty drawback mechanism has been laid down under which drawback has been granted on the entire export value for the second half of the ongoing fiscal year. The package is expected to partially offset the adverse impact of further increases in the cost of doing business in Pakistan. However, without the correction of the PKR/USD parity and other critical input costs, the benefit of the textile package will not be optimized.

An additional positive impact is that of China Pakistan Economic Corridor (CPEC). The CPEC, once implemented, has the potential of transforming Pakistan's economy from a low growth mode (3-4%) to a higher and sustainable growth economy with low inflation, removing of key infrastructural bottlenecks, promoting balanced regional growth and development. Despite the positive outlook of CPEC, we need to be aware of the potential negative long term impact it may have on Pakistan's economy. The likelihood of Chinese goods flooding our markets, this in turn will result in excessive price competition amongst Chinese and locally produced goods. We need to be vigilant and prepared for the expected future market competition. Under CPEC the country faces a higher risk of increase in the trade deficit with China and there is a need for new initiatives and investments in the manufacturing sector to increase domestic production.

FINANCIAL OVERVIEW

Our management has been able to increase sales by affectively adopting the principle of lean management in every sphere of business of the Company, in orderto controlproduction, operational and financial costs, along with increasing its market share despite the highly challenging business environment.

The Company registered nine months net sales of Rs 28,729 million against Rs 22,265 million in the corresponding period showing an increase of 30%. Gross profit of the Company is Rs 5,260 million in the current period as compared toRs 5,357 million in the corresponding period. However, due to increase in the input costs discussed earlier profit before tax declined. Finance cost has also reduced due to efficient utilization of financial facilities.



The summary of the key numbers is presented below:

Description	Units	Jul-16 to Mar-17	Jul-15 to Mar-16	
Export Sales	Rs. in millions	19,357	13,482	
Local Sales	Rs. in millions	9,373	8,783	
Total Sales	Rs. in millions	28,730	22,265	
Gross Profit	Rs. in millions	5,260	5,357	
Profit before tax (PBT)	Rs. in millions	493	993	
Profit after tax (PAT)	Rs. in millions	294	918	
EPS (Restated)	Rupees	0.99	3.09	
Debt to equity	Time	0.74	0.54	
Current ratio	Time	1.01	1.03	
Break-up-value per share	Rupees	30.01	32.89	

Company is focused on achieving efficiency in manufacturing leading towards effective cost management. Other areas of focus is the induction of efficient machinery with intelligent technology enabling the Company to attain its goal of maximum efficiency with minimum costs. Efforts are continuing to increase the local retail footprint in Pakistan. In the past 9 months we have opened several retails stores and fabric shops. These new outlets will allow us to reach out to the untapped customers and expand our brand loyalty within Pakistan.

FUTURE OUTLOOK

Despite a challenging operating environment and increasing competitive intensity, we remain optimistic about the future outlook of the business. The Company will continue to drive the agenda of meetingconsumer needs through relevant innovations and stronger brand equity. The performance of the textile sector is heavily dependent on the cotton crop as well as the cost of inputs including energy, wages and salaries and various government taxes, etc. In order to counteract those increased forecasted costs, the Company has invested heavily in value additions and hopes these efforts will yield long term positive results. The Company is striving to achieve cost rationalization targets and hopeful that gross profit margins will improve. We also look forward that the Government will restore sales input adjustment facility for textile exports.

We are confident that the performance in terms of profitability will be better in the last quarter of the current FY2016-2017 mainly on account of growth in exports and local sales, resulting from penetrating new areas and products, along with measures taken for improving the margins through rationalization and process improvements.

ACKNOWELDGEMENT

Directors acknowledge and appreciate the efforts and support of all our stakeholders.

For and on behalf of the Board



Condensed Interim Un-consolidated Balance Sheet As at March 31, 2017

		Un-Audited March	Audited June
	Note	2017	2016
EQUITY AND LIABILITIES		Rupees	in '000
SHARE CAPITAL AND RESERVES Authorised share capital			
400,000,000 ordinary shares of Rs.10 each		4,000,000	4,000,000
Issued, subscribed and paid-up capital 297,079,604 ordinary shares of Rs. 10 each		2,970,796	2,970,796
Reserves		5,944,600 8,915,396	5,747,443 8,718,239
NON-CURRENT LIABILITIES			
Long term financing - Secured Deferred liabilities	7	6,654,305	4,630,604
Deferred taxation - net		316,016	309,308
Staff retirement benefits		7,602 323,618	35,749 345,057
		323,010	345,057
CURRENT LIABILITIES			
Trade and other payables		5,686,998	5,007,102
Accrued mark-up/profit Short term borrowings		102,250 14,857,682	114,368 12,866,493
Current maturity of long term financing	7	816,218	487,400
Canonic matarity of long term interioring	•	21,463,148	18,475,363
CONTINGENCIES AND COMMITMENTS	8		
		37,356,467	32,169,263
ASSETS			
NON-CURRENT ASSETS			
Property, plant and equipment	9	15,417,084	12,050,465
Intangible assets	10	16,879	13,474
Long term investment		58,450	58,450
Long term loans and advances		41,638	21,820
Long term deposits		195,979 15,730,030	155,518 12,299,727
		13,730,030	12,299,727
CURRENT ASSETS			
Stores, spare parts and loose tools		1,026,585	903,447
Stock-in-trade		15,002,038	13,854,292
Trade debts Loans and advances		2,159,821 943,596	2,364,302 715,875
Short term prepayments		246,059	218,928
Other receivables		824,225	475,709
Tax refunds due from Government		692,831	911,957
Income tax refundable-payments less provision		368,173	117,249
Cash and bank balances		363,109	307,777
		21,626,437	19,869,536
		37,356,467	32,169,263

The annexed notes form an integral part of this condensed interim un-consolidated financial information.



Condensed Interim Un-Consolidated Profit And Loss Account For the nine months ended 31 March, 2017

Un-Audited

Note July to March 2017 July to March 2016 March 2017 <	nuary to larch 2016
Note July to March 2017 July to March 2016 March 2017 <	1arch
Z017 Z016 Z017 Z017 Rupees in '000	
Sales 28,729,331 22,264,703 10,204,227 8, Cost of sales Opening stock of finished goods 11,285,914 8,970,687 11,871,883 10,	2016
Sales 28,729,331 22,264,703 10,204,227 8, Cost of sales Opening stock of finished goods 11,285,914 8,970,687 11,871,883 10,	
Cost of sales Opening stock of finished goods 11,285,914 8,970,687 11,871,883 10,	
Opening stock of finished goods 11,285,914 8,970,687 11,871,883 10,	,507,791
Opening stock of finished goods 11,285,914 8,970,687 11,871,883 10,	
	,574,636
	,420,659
Closing stock of finished goods (11,900,897) (10,646,345) (11,900,897) (10,646,345)	,646,345)
23,469,493 16,907,417 8,249,285 6,	,348,950
Gross profit 5,259,838 5,357,286 1,954,942 2,	,158,841
Distribution cost 2,551,167 2,323,705 890,601	920,911
	471,439
Other operating expenses 36,596 106,613 21,564	41,768
4,303,706 3,752,844 1,516,440 1,	,434,118
956,132 1,604,442 438,502	724,723
Other income 172,739 84,113 72,217	36,715
Operating profit 1,128,871 1,688,555 510,719	761,438
Finance cost 635,089 695,795 210,444	217,154
	
Profit before taxation 493,782 992,760 300,275	544,284
Taxation	
- Current 12 192,193 140,055 64,329	53,762
- Deferred 6,708 (65,499) 24,047	(5,081)
<u> 198,901</u>	48,681
Profit after taxation 294,881 918,204 211,899	495,603
Re-stated Re-	-stated
Earning per share - basic and diluted (Rs.) 0.99 3.09 0.71	1.67

 $The \ annexed \ notes \ form \ an \ integral \ part \ of \ this \ condensed \ interim \ un-consolidated \ financial \ information.$



Condensed Interim Un-Consolidated Statement of Comprehensive Income For the nine months ended 31 March, 2017

	•	Un-Audited							
	Note	Nine month	s ended	Quarter Ended					
	•	July to	July to	January to	January to				
	Note	March	March	March	March				
		2017	2016	2017	2016				
	•		Rupe	s in '000					
Profit after taxation		294,881	918,204	211,899	495,603				
Other comprehensive income		-	-	-	-				
Total comprehensive income	_	294,881	918,204	211,899	495,603				

The annexed notes form an integral part of this condensed interim un-consolidated financial information.

MOHOMED BASHIR Chairman



Condensed Interim Un-Consolidated Cash Flow Statement For the nine months ended 31 March, 2017

		11 A114	
	_	Un-Audit	
	N-4- —	Nine months	
	Note	March 2017	March 2016
CASH FLOWS FROM OPERATING ACTIVITIES		Rupees in	
Profit before taxation		493,782	992,760
Adjustments for:			
Depreciation		1,139,479	800,738
Amortisation		4,219	3,874
Provision for gratuity		20,701	25,462
Finance cost		635,089	695,795
Provision for slow moving/obsolete stores,			
spares and loose tools		10,984	7,984
Impairment allowance against doubtful trade debts		28,740	16,369
Loss on disposal of property, plant and equipment		1,866	33,036
Unclaimed liabilities written back		937	(44.404)
Gain on disposal of property, plant and equipment		(13,793)	(11,464)
Cook flows from an audimor activities before adjustments of		1,828,222	1,571,794
Cash flows from operating activities before adjustments of working capital		2,322,004	2,564,554
working capital		2,322,004	2,304,334
Changes in working capital:			
(Increase)/Decrease in current assets			
Stores, spare parts and loose tools		(134,122)	(191,487)
Stock-in-trade		(1,147,746)	(2,909,587)
Trade debts		175,741	(546,448)
Loans and advances		(227,721)	(381,849)
Short term prepayments		(27,131)	(10,032)
Other receivables		(348,516)	21,394
Tax refunds due from Government		343,083	274,515
		(1,366,412)	(3,743,494)
Increase / (Decrease) in current liabilities			
Trade and other payables		678,147	(390,346)
		(688,265)	(4,133,840)
Cash used in operations		1,633,739	(1,569,286)
Adjustments for:			
Gratuity paid		(48,848)	(26,527)
Finance cost paid		(647,207)	(775,681)
Income tax paid		(567,074)	(422,218)
Net increase in Long term loans and Advances		(19,818)	(3,994)
Net increase in Long term deposits		(40,461)	(15,196)
		(1,323,408)	(1,243,616)
Net cash generated from/(used in) operating activities		310,331	(2,812,902)
CASH FLOWS FROM INVESTING ACTIVITIES			
Addition to property, plant and equipment	Г	(4,519,077)	(2,849,701)
Addition to intangible assets		(7,748)	(6,610)
Proceeds from sale of property, plant and equipment		25,065	42,696
Net cash used in investing activities		(4,501,760)	(2,813,615)
Balance carried forward		(4,191,429)	(5,626,517)



Condensed Interim Un-Consolidated Cash Flow Statement For the nine months ended 31 March, 2017

		Un-Aud	ited
	_	Nine month	s ended
	Note	March	March
		2017	2016
		Rupees in	า '000
Balance brought forward		(4,191,429)	(5,626,517)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from long term financing	Г	2,983,753	2,918,646
Repayments of long term financing		(631,234)	(1,672,352)
Dividend paid		(96,947)	(338,795)
'	<u> </u>	, , ,	, , ,
Net cash generated from financing activities	_	2,255,572	907,499
Not decrease in each and each equivalents		(4 025 957)	(4,719,018)
Net decrease in cash and cash equivalents		(1,935,857)	(4,719,010)
Cash and cash equivalents - at the beginning of the period		(12,558,716)	(8,720,873)
Cash and cash equivalents - at the end of the period	11	(14,494,573)	(13,439,891)
	_		

The annexed notes form an integral part of this condensed interim un-consolidated financial information

MOHOMED BASHIR Chairman

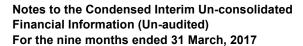


Condensed Interim Un-Consolidated Statement of Changes in Equity For the nine months ended 31 March, 2017

		Reserves					
	Sharo Canital		Revenue	Reserve		Total	
	Share Capital	Capital reserve - Share Premium	General Reserve	Unappropri ated Profit	Subtotal Reserves	Total	
		Ru	pees '000				
Balance as at June 30, 2015 (Audited)	2,285,228		4,230,000	654,244	4,884,244	7,169,472	
			050.000	(050,000)			
Transfer to general reserve	-	-	250,000	(250,000)	-	-	
Transactions with owners Final dividend for the year ended June 30, 2015	-	-	-	(342,785)	(342,785)	(342,785)	
Interim dividend for the half year ended 31 December, 2015	-	-	-	(228,523)	(228,523)	(228,523)	
Total Comprehensive income for the nine months ended March 2016 (un-audited)							
Profit after taxation	-	-	-	918,204	918,204	918,204	
Other comprehensive income	_	_	_	_	_	_	
	-	-	-	918,204	918,204	918,204	
Balance as at 31 March, 2016 (Un-audited)	2,285,228	-	4,480,000	751,140	5,231,140	7,516,368	
Transactions with owners							
Issuance of right shares	685,568	514,176	-	-	514,176	1,199,744	
Interim dividend for the nine months ended March 31, 2016	_	_	_	(228,523)	(228,523)	(228,523)	
Water 31, 2010	685,568	514,176		(228,523)	285,653	971,221	
Total comprehensive income for the period April 2016 to June 2016							
Profit after taxation	-	-	-	223,226	223,226	223,226	
Other comprehensive income	-	_	-	7,424	7,424	7,424	
·	-	-	-	230,650	230,650	230,650	
Balance as at June 30, 2016	2,970,796	514,176	4,480,000	753,267	5,747,443	8,718,239	
Transfer to general reserve	-	-	500,000	(500,000)	-	-	
Transactions with owners							
Final dividend for the year ended June 30, 2016	-	-	-	(97,724)	(97,724)	(97,724)	
Total Comprehensive income for the nine months ended March 2017 (un-audited)							
Profit after taxation	-	-	-	294,881	294,881	294,881	
Other comprehensive income	-	-	-	- 294,881	- 294,881	- 294,881	
Balance as at 31 March, 2017 (Un-audited)	2,970,796	514,176	4,980,000	450,424	5,944,600	8,915,396	
Daidings as at 51 maion, 2017 (On-addited)	2,310,130	314,170	4,000,000	700,944	J,J-7-1,000	3,313,330	

The annexed notes form an integral part of this condensed interim un-consolidated financial information.





1 LEGAL STATUS AND ITS OPERATIONS

Gul Ahmed Textile Mills Limited (The Company) was incorporated on April 01, 1953 in Pakistan as a private limited company, subsequently converted into public limited company on January 07, 1955 and is listed in Pakistan Stock Exchange. The Company is a composite textile mill and is engaged in the manufacture and sale of textile products.

The Company's registered office is situated at Plot No. 82, Main National Highway, Landhi, Karachi.

The Company is a subsidiary of Gul Ahmed Holdings (Private) Limited.

Details of Subsidiaries of the Company are as under:

	Date of <u>Incorporation</u>	% Holding	Country of Incorporation
Gul Ahmed International Limited	November 27, 2002	100%	U.A.E
GTM (Europe) Limited - Indirect subsidiary	April 17, 2003	100%	U.K
GTM USA Corp Indirect Subsidiary	March 19, 2012	100%	U.S.A
Sky Home Corp Indirect Subsidiary	February 28, 2017	100%	U.S.A

2 BASIS OF PREPERATION

This condensed interim un-consolidated financial information of the Company for the half year ended December 31, 2016 has been prepared in accordance with the requirements of the International Accounting Standards 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 shall prevail.

This condensed interim un-consolidated financial information comprise of the condensed interim un-consolidated balance sheet as at March 31, 2016 and the condensed interim un-consolidated profit and loss account, condensed interim un-consolidated statement of comprehensive income, condensed interim un-consolidated cash flow statement and condensed interim un-consolidated statement of changes in equity for the nine months ended March 31, 2016

This condensed interim un-consolidated financial information is un-audited. However, a limited scope review of this condensed interim financial information has been performed by the external auditors of the company in accordance with the requirements of clause (xix) of the Code of Corporate Governance. This condensed interim financial information is being submitted to the shareholders as required by section 245 of the Companies Ordinance 1984.

The comparatives balance sheet, presented in this condensed interim un-consolidated financial Information, as at June 30, 2016 has been extracted from the audited un-consolidated financial statements of the Company for the year ended June 30, 2016, whereas the comparative condensed interim un-consolidated profit and loss account, condensed interim un-consolidated statement of comprehensive income, condensed interim un-consolidated cash flow statement and condensed interim un-consolidated statement of changes in equity for the nine months ended March 31, 2016 have been extracted from the condensed interim un-consolidated financial information of the Company for the nine months ended March 31, 2016.

This condensed interim unconsolidated financial information do not include all the information required in annual financial statements prepared in accordance with approved accounting standards as applicable in Pakistan, and should be read in conjunction with the un-consolidated financial statements for the year ended June 30, 2016.

3 ACCOUNTING POLICIES

Same accounting policies and methods of computation are adopted for the preparation of these condensed interim unconsolidated financial information as those applied in the preparation of un-consolidated financial statements for the year ended June 30, 2016.

Certain new IFRSs and amendments to existing IFRSs, effective for periods beginning on or after July 1, 2016, do not have any impact on this condensed interim financial information, and are therefore not presented.

4 FINANCIAL RISK MANAGEMENT

The Company's financial risk objectives and policies are consistent with those disclosed in the annual audited financial statements as at and for the year ended June 30, 2016.





The preparation of this condensed interim un-consolidated financial information requires management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision. Judgments and estimates made by the management in the preparation of this condensed interim financial information are the same as those that were applied to financial statements as at and for the year ended June 30, 2016.

The Company's financial risk objectives and policies are consistent with those disclosed in the annual audited financial statements as at and for the year ended June 30, 2016.

6 TRADE AND OTHER PAYABLES

Trade and other payables include provision in respect of;

- a) Increase in gas tariff rates notified vide SRO No. (I) / 2015 dated 31 August, 2015, as was disclosed in note no 9.1.2 of the financial statements for the year ended June 30, 2016. During the period under review the Oil and Gas Regulatory Authority (OGRA) has issued another notification dated 30-12-2016 and SSGC billed @ Rs.600 per MMBTU instead of Rs.488.23 per MMBTU. The Company along with others have filed petition in the Honorable Sindh High Court against the notification and the Honorable Court has granted interim relief and instructed SSGC to revise bills at previous rate against security for the differential amount. Accordingly, the Company has provided banker's verified cheques of Rs. 101.148 million as security to Nazir of High Court Sindh and also, as a matter of prudence, full provision of Rs. 205.719 (June 30, 2016: 98.689 million).
- b) The matter of charging of captive power tariff instead of Industry tariff rate to the Company, wherein there is no change in its status as disclosed in note 9.1.3 of the financial statements for the year ended June 30, 2016 except that the amount of provision has increased to Rs. 293.016 million (June 30, 2016: 139.585 million).
- c) In the matter of workers welfare fund as disclosed in note 9.4 of the financial statements for the year ended June 30, 2016 the Honorable Supreme Court has passed a judgment on 10th November 2016 declaring the insertion of amendments introduced in the Finance Acts 2006 and 2008 pertaining to Workers Welfare Fund (WWF) as unlawful and there by striking down the amendments introduced through these Finance Acts. Subsequent to the period end a review petition has been filed in the Honorable Supreme Court against the judgement. Therefore the Company as a matter of prudence has maintained the provisions made.

		Un-Audited	Audited
		March	June
		2017	2016
7	Long term financing - Secured	Rupees i	in '000
	Opening balance	5,118,004	3,121,740
	Add: Obtained during the period / year	2,983,753	2,681,678
	Less: Repaid during the period / year	(631,234)	(685,414)
		7,470,523	5,118,004
	Less: Current portion shown under current liabilities	(816,217)	(487,400)
		6,654,306	4,630,604

8 CONTINGENCIES AND COMMITMENTS

Contingencies

The status of contingencies, as reported in the annual financial statements for the year ended June 30, 2016 remained unchanged during the current period except following;

In the matter of Gas Infrastructure Development Cess (GIDC), as disclosed in note 12.7 of the financial statements for the year ended June 30, 2016, the Honorable High Court of Sindh vide its judgment dated 26 October 2016 have held GIDC Act 2015 ultra vires the Constitution. However the management on prudent basis has recognized the provision of Rs. 998.368 million (June 30, 2016: Rs.584.934 million) under GIDC Act 2015





- (a) Rs. 747 million (June 2016: Rs. 706 million) against guarantees issued by banks which are secured by pari passu hypothecation charge over stores and spares, stock-in-trade, trade debts and other receivables. These guarantees includes guarantees issued by related party amounting to Rs. 678 million (June 2016: Rs. 638 million).
- b) Post dated cheques Rs. 1,095 million (June-2016: Rs. 1,000 million) are issued to Custom Authorities in respect of duties on imported items availed on the basis of consumption and export plans.
- (c) Bills discounted Rs. 2,949 million (June-2016: Rs. 2,267 million).
- (d) Corporate guarantee of Rs. 88.805 million (June-2016: Rs. 93.365 million) has been issued to a bank in favor of indirect subsidiary company - GTM (Europe) Limited - UK.

Commitments

(a) Company is committed for certain expenditures which are stated as follows:

				Un-Audited	Audited
				March	June
				2017	2016
					s in '000
		- Capital expenditure		567,906	2,103,004
		 Non capital expenditure items under letters of credit 	s	2,176,219	818,639
				2,744,125	2,921,643
	(b)	The Company is committed to minimum rental payme each of the following period as follows:	ents for		
		Not more than one year		516,096	497,517
		More than one year but not more than five years		1,662,461	1,670,611
		More than five years		477,690	994,367
		mere dian inte years		2,656,247	3,162,495
					=
9	PROPE	ERTY, PLANT AND EQUIPMENT			
		Operating assets - net book value	9.1&9.2	13,329,265	10,505,376
		Capital work in progress - at cost	9.4	2,087,819	1,545,089
				15,417,084	12,050,465
				Un-Au	dited
				Nine months ended	Nine months ended
				March	March
	9.1	Additions during the period		2017	2016
				Rupees	s in '000
		Buildings and structures on leasehold land		1,215,088	444,919
		Plant and machinery		2,445,665	1,188,157
		Furniture and fixtures		3,550	4,303
		Office equipment		109,342	81,137
		Vehicles		202,702	201,162
				3,976,347	1,919,678

9.1.1 Additions to building and structure on leasehold land, plant and machinery and others include transfers from capital work-in-progress amounting to Rs. 1,215 million, Rs. 2,447 million and Rs. 71 k (March-2016: Rs. 408 million, Rs. 1,022 million and Rs. 14.46 million).

9.2 Disposals - operating fixed assets (at net book value)

2,850	54,725
-	1
-	332
10,155	9,210
13,005	64,268
	- - 10,155

363,109

(14,857,682)

(14,494,573)

256,381

(13,696,272)

(13,439,891)



9.2.1 Disposals include assets scrapped at Net Book Value during the period of Rs. Nil (June-16: Rs. 1,014 thousand). **Un-Audited** Nine months ended Nine months ended March March 2017 2016 Rupees in '000 9.3 Depreciation charge during the period 1,139,479 800,738 9.4 Additions - capital work in progress (at cost) Machinery 3,266,662 1,649,546 Building 937,892 713,607 Others 11,893 32 4,204,586 2,375,046 **Un-Audited** Note 10 **INTANGIBLE ASSETS** March June 2017 2016 Rupees in '000 Intangible - net book value 10.1&10.2 16,879 13,474 Un-Audited Nine months ended Nine months ended March March 2017 2016 Rupees in '000 10.1 Additions - intangibles (at cost) Computer Software 7,748 6,610 10.2 Amortization charge during the period 4,219 3,874 11 **CASH AND CASH EQUIVALENTS**

12 TAXATION

Provision for current taxation has been made on the basis of normal tax liability, final taxation, tax credit and separate block income under the Income Tax Ordinance, 2001.

Cash and cash equivalents comprises of:

Cash and bank balances

Short term borrowings



13 SEGMENT INFORMATION

The Company's Operations have been divided in three segments based on the nature of process and internal reporting. Following are the three reportable business segments:

a) **Spinning:** Production of different qualities of yarn using both natural and artificial fibers.

b) Weaving: Weaving is a method of fabric production in which two distinct sets of yarns or threads are interlaced at right angles to form a fabric.

c) Processing, Home Processing of greige fabrics into various types of finished fabrics for sale as well as to manufacture and sale of madeups and home textile products.

Transactions among the business segments are recorded at cost.

13.1 Segment Profitability

	Spin	ning	Wea	Weaving		Processing, Home Textile and Apparel		Elimination Of Inter Segment Transactions		tal
	Mar-2017	Mar-2016	Mar-2017	Mar-2016	Mar-2017	Mar-2016	Mar-2017	Mar-2016	Mar-2017	Mar-2016
					Rs	. 000s				
Sales Cost of sales	4,758,794 4,680,790	4,639,199 4,447,117	10,955,994 10,800,455	9,902,296 9,640,986	27,492,510 22,466,215	21,088,939 16,185,045	(14,477,967) (14,477,967)	(13,365,731) (13,365,731)	28,729,331 23,469,493	22,264,703 16,907,417
Gross profit Distribution cost and	78,004	192,082	155,539	261,310	5,026,295	4,903,894	-	-	5,259,838	5,357,286
Administrative expenses	152,406	154,627	60,412	43,019	4,054,292	3,448,585			4,267,110	3,646,231
Profit/(Loss) before tax and before charging following	(74,402)	37,455	95,127	218,291	972,003	1,455,309	_		992,728	1,711,055

Finance Cost	635,089	695,795
Other operating expenses	36,596	106,613
Other income	(172,739)	(84,113)
	498,946	718,295
Profit before taxation	493,782	992,760
Taxation	198,901	74,556
Profit after taxation	294,881	918,204

13.2 Segment assets and liabilities

	Spin	ining	Weaving		Processing, Home Textile and Apparel		Elimination Of Inter Segment Transactions		Total	
	Un-Audited	Audited	Un-Audited	Audited	Un-Audited	Audited	Un-Audited	Audited	Un-Audited	Audited
	Mar-2017	June - 2016	Mar-2017	June - 2016	Mar-2017	June - 2016	Mar-2017	June - 2016	Mar-2017	June - 2016
					Rs	s. 000s			•	3
Assets	7,556,544	6,217,673	2,628,615	1,323,364	25,293,825	23,997,451	1,877,483	630,775	37,356,467	32,169,263
Liabilities	3,210,316	2,314,802	1,756,047	694,563	5,897,057	6,775,396	17,577,651	13,666,263	28,441,071	23,451,024

- 13.3 Unallocated items represent those assets and liabilities which are common to all segments and these include investment in subsidiary, long term deposits, other receivables, deferred liabilities, certain common borrowing and other corporate assets and liabilities.
- 13.4 Based on judgement made by management, Processing, Home Textile and Apparel segments have been aggregated into single operating segment as the segments have similar economic characteristics in respect of nature of the products, nature of production process, type of customers, method of distribution and nature of regularity

13.5 Information about major customer

Revenue from major customer whose revenue exceeds 10% of gross sales is Rs.7,126 million (Mar-2016: Rs. 5,108 million).





	Reve	nue	Non-curre	ent assets	
	For the nine m	onths ended	Un-Audited	Audited	
	Mar-17	Mar-16	Mar-17	Jun-16	
		Rupees	in '000		
Pakistan	9,273,229	8,685,538	15,671,580	12,241,277	
Germany	3,918,269	3,218,124	-	-	
United States	2,715,090	2,144,077	-	-	
United Kingdom	1,974,663	1,499,707	-	-	
France	1,056,325	1,080,972	-	-	
Netherlands	2,623,997	1,164,041	-	-	
Spain	1,367,439	1,077,091	-	-	
Italy	1,799,742	871,233	-	-	
Sweden	754,115	551,426	-	-	
China	574,884	408,062	-	-	
United Arab Emirates	381,252	103,042	58,450	58,450	
Other Countries	2,290,326	1,461,390	-	-	
	28,729,331	22,264,703	15,730,030	12,299,727	

14 TRANSACTIONS AND BALANCES WITH RELATED PARTIES

The related parties comprise subsidiaries, associated companies, companies where directors also hold directorship, directors of the company and key management personnel. The Company in the normal course of business carried out transaction with various related parties.

Un-Audited

Relationship with	Nature of transactions	Mar-17 Mar-16		
the Company		Rupees		
Subsidiaries	Sale of goods	1,657,673	811,264	
	Commission paid	113,076	125,182	
Associated Companies	Purchase of goods	7,107	34,095	
and other related parties	Sale of goods	6,416	3,277	
	Rent paid	50,816	12,150	
	Fees paid	-	1,500	
	Commission / Rebate	-	847	
	Bills discounted	5,968,395	3,216,924	
	Commission / Bank charges paid	35,182	20,476	
	Mark up / Interest charged	12,311	43,531	
	Provident fund contribution	101,960	80,215	
	Dividend paid	7,965	10,452	
		Un-Audited	Audited	
Relationship with	Nature of outstanding balances	Mar-17	Jun-16	
the Company		Rupees	in '000	
Subsidiaries and	Trade and other payables	53,818	35,933	
indirect subsidiaries	Long term investment	58,450	58,450	
	Trade debts	457,345	460,432	
	Advances to suppliers	=	2,856	
	Corporate guarantee issued in favour			
	of subsidiary company	88,805	93,365	
Associated companies	Borrowings from Banks	469,133	622,639	
and others related parties	Trade and other payables - Creditors	2,713	10,746	
	Payable to employee's provident fund	12,298	14,270	
	Bank guarantee	678,635	637,583	
	Accrued mark-up	3,615	2,528	
	Loans to key management personnel			
	& executive	62,402	35,618	
	Trade debts	3,105	2,587	
	Advances to suppliers	4,881	-	
	Deposit with banks	13,345	65,153	
	Prepaid rent	54,472	35,197	





There are no transactions with directors of the Company and key management personnel other than under the terms of employment for the period ending March 2017 amounting to Rs. 1,057 million (March 2016: Rs. 780 million) on account of remuneration.

15 FAIR VALUES

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal (or most advantageous) market at the measurement date under current market conditions (i.e. an exit price) regardless of whether that price is directly observable or estimated using another valuation technique.

The Company while assessing fair values uses valuation techniques that are appropriate in the circumstances using relevant observable data as far as possible and minimizing the use of unobservable inputs. Fair values are categorized into following three levels based on the input used in the valuation techniques;

- Level 1 Quoted prices in active markets for identical assets or liabilities that can be assessed at measurement
- Level 2 Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3 Inputs are unobservable inputs for the asset or liability Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs).

Financial assets and liabilities of the Company are either short term in nature or are repriced periodically therefore; their carrying amounts approximate their fair values.

16 DATE OF AUTHORISATION

These financial statements were authorised for issue on April 29, 2017 by the Board of Directors of the Company.

17 GENERAL

Allocations for the workers' profit participation fund, workers' welfare fund and taxation are provisional and final liability including liability for deferred taxation will be determined on the basis of annual results.

Figures have been rounded off to the nearest thousand rupees.

MOHOMED BASHIR Chairman



Consolidated Accounts

Consolidated Condensed Interim Financial Information For The Nine Months Ended March 31, 2017



Condensed Interim Consolidated Balance Sheet As at March 31, 2017

	Note	Un-Audited March 2017 Rupees in	Audited June 2016 thousand
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES Authorised share capital 400,000,000 ordinary shares of Rs.10 each		4,000,000	4,000,000
Share Capital 297,079,604 ordinary shares of Rs. 10 each		2,970,796	2,970,796
Reserves		6,229,148 9,199,944	6,010,215 8,981,011
NON-CURRENT LIABILITIES Long term financing - Secured Deferred liabilities Deferred taxation - net Staff retirement benefits	7	6,654,305 332,304 14,386	4,630,604 323,908 41,346
CURRENT LIABILITIES Trade and other payables Accrued mark-up/profit Short term borrowings Current maturity of long term financing	7	346,690 5,898,974 102,250 14,857,682 816,218	365,254 5,377,637 114,368 12,866,493 487,400
CONTINGENCIES AND COMMITMENTS	8	21,675,124	18,845,898
ASSETS		37,876,063	32,822,767
NON-CURRENT ASSETS Property, plant and equipment Intangible assets Long term loans and advances Long term deposits Deferred taxation	9 10	15,435,059 23,094 41,638 195,979 - 15,695,770	12,069,608 20,492 21,820 158,136 996 12,271,052
CURRENT ASSETS Stores, spare parts and loose tools Stock-in-trade Trade debts Loans and advances Short term prepayments Other receivables Tax refunds due from Government Taxation - net Cash and bank balances		1,026,585 15,295,164 2,363,546 946,757 266,800 824,224 692,831 364,048 400,338 22,180,293	903,447 14,057,202 2,786,782 729,911 227,788 475,709 913,960 117,249 339,666 20,551,715

The annexed notes form an integral part of these condensed interim consolidated financial information.



Condensed Interim Consolidated Profit And Loss Account For The Nine Months Ended March 31, 2017

	Ī	Un-Audited					
	Note	Nine mor	nths ended	Quarter	ended		
	-	July to March 2017	July to March 2016	January to March 2017	January to March 2016		
	•		Rupees in t	housand			
Sales		29,288,015	22,947,756	10,385,886	8,730,720		
Cost of sales							
Opening stock of finished goods	Γ	11,488,824	9,148,067	12,129,069	10,760,115		
Cost of goods manufactured		24,485,174	18,991,270	8,390,716	6,542,556		
Closing stock of finished goods		(12,182,329)	(10,844,445)	(12,182,329)	(10,844,445)		
ů ů	-	23,791,669	17,294,892	8,337,456	6,458,226		
Gross profit	-	5,496,346	5,652,864	2,048,430	2,272,494		
Distribution cost	Ī	2,560,622	2,335,542	898,905	923,840		
Administrative expenses		1,912,258	1,514,578	675,234	538,008		
Other operating expenses		38,514	106,613	23,482	41,768		
	-	4,511,394	3,956,733	1,597,621	1,503,616		
	-	984,952	1,696,131	450,809	768,878		
Other income	-	174,605	84,113	74,083	36,715		
Operating profit		1,159,557	1,780,244	524,892	805,593		
Finance cost		636,355	721,798	211,063	233,955		
Profit before taxation	-	523,202	1,058,446	313,829	571,638		
Taxation							
-Current	Γ	203,110	140,515	71,678	53,767		
-Deferred		6,708	(65,499)	24,047	(5,081)		
	_	209,818	75,016	95,725	48,686		
Profit after taxation	-	313,384	983,430	218,104	522,952		
			Re-stated		Re-stated		
Earning per share - basic and diluted (Rs.)		1.05	3.31	0.73	1.76		
	=						

The annexed notes form an integral part of these condensed interim consolidated financial information.

MOHOMED BASHIR Chairman



Condensed Interim Consolidated Statement of Comprehensive Income For The Nine Months Ended March 31, 2017

	Un-Audited				
	Nine month	s ended	Quarte	r ended	
	July to March 2017	July to March 2016	January to March 2017	January to March 2016	
Profit after taxation	313,384	983,430	218,104	522,952	
Other comprehensive income for the period					
Items thay may be reclassified subsequently to profit and loss					
Foreign currency translation differences - Foreign operations	3,270	9,997	3,672	(1,312)	
Total comprehensive income	316,655	993,427	221,777	521,640	

The annexed notes form an integral part of these condensed interim consolidated financial information.

MOHOMED BASHIR Chairman





Condensed Interim Consolidated Cash Flow Statement For The Nine Months Ended March 31, 2017

	Un-Audited		
	March	March	
	2017	2016	
CASH FLOWS FROM OPERATING ACTIVITIES	Rupees in the	ousand	
Profit before taxation	523,202	1,058,446	
Adjustments for:			
Depreciation	1,142,805	804,707	
Amortisation	5,586	4,808	
Provision for gratuity	21,888	26,335	
Finance cost	636,355	721,798	
Provision for slow moving/obsolete stores,			
spares and loose tools	10,984	7,984	
Impairment allowance against doubtful trade debts	28,740	16,369	
Unclaimed Liabilities written back	937	-	
Net gain/(loss)on disposal of property plant			
and equipment	(12,637)	21,572	
	1,834,658	1,603,573	
Cash flows from operating acitivies before adjustments of			
working capital	2,357,860	2,662,019	
	_,001,000	_,00_,0.0	
Changes in working capital:			
(Increase)/Decrease in current assets			
Stores, spare parts and loose tools	(134,122)	(191,487)	
Stock-in-trade	(1,237,962)	(2,935,008)	
Trade debts	394,496	(517,317)	
Loans and advances	(216,846)	(392,922)	
Short term prepayments	(39,012)	(11,068)	
Other receivables	(348,515)	7,229	
Tax refunds due from Government -net	338,378	274,515	
Increase / (Decrease) in current liabilities	(1,243,583)	(3,766,058)	
Increase / (Decrease) in current liabilities Trade and other payables	517,757	(421 130)	
Trade and other payables		(421,139) (4,187,197)	
	<u>(725,826)</u> 1,632,034	(1,525,178)	
	1,002,004	(1,323,170)	
Adjustments for:			
Gratuity paid	(48,848)	(26,527)	
Finance cost paid	(648,473)	(801,684)	
Income tax paid	(564,044)	(422,499)	
Net increase in long term loans and advances	(19,818)	(3,994)	
Net increase in long term deposits	(37,843)	(15,196)	
	(1,319,026)	(1,269,900)	
Net cash generated from/used in operating activities	313,008	(2,795,078)	
CASH FLOWS FROM INVESTING ACTIVITIES			
Addition to property, plant and equipment	(4,523,231)	(2,860,463)	
Addition to intangible assets	(8,188)	(10,380)	
Proceeds from sale of property, plant and equipment	27,187	42,696	
Net cash used in investing activities	(4,504,232)	(2,828,147)	
Balance carried forward	(4.191.224)	(5.623.225)	



Condensed Interim Consolidated Cash Flow Statement For The Nine Months Ended March 31, 2017

	Note	Un-Au	dited
		March	March
		2017	2016
		Rupees in t	housand
Balance brought forward		(4,191,224)	(5,623,225)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from long term financing		2,983,753	2,918,646
Repayments of long term financing		(631,234)	(1,672,352)
Dividend paid		(95,082)	(338,795)
2	<u> </u>	(00,002)	(,
Net cash generated from financing activities		2,257,437	907,499
Exchange difference on translation of foreign activities		3,270	9,997
·			
Net decrease in cash and cash equivalents		(1,930,517)	(4,705,729)
Cash and cash equivalents - at the beginning of the period		(12,526,827)	(8,702,222)
Cash and cash equivalents - at the end of the period	11	(14,457,344)	(13,407,950)
	=		

The annexed notes form an integral part of these condensed interim consolidated financial information.

MOHOMED BASHIR Chairman



Condensed Interim Consolidated Statement of Changes in Equity For The Nine Months Ended March 31, 2017

	Reserves							
	Share capital	Capital reserve - Share Premium	General Reserve	Exchange difference on translation of foreign subsidiaries	Statutory reserve created by foreign subsidiary	Unappropriated profit	Subtotal Reserves	Total
				(Rs.	000s)			
Balance as at June 30, 2015	2,285,228	-	4,230,000	107,172	13,680	746,279	5,097,131	7,382,359
Transfer to General reserve Statutory reserve			250,000	- -	- 2,099	(250,000) (2,099)	- -	- - -
Transactions with owners	-	-	250,000	-	2,099	(252,099)	-	=
Final dividend for the year ended June 30, 2015	-	-	-	-	-	(342,785)	(342,785)	(342,785)
Interim dividend for the half year ended December 31, 2015	-	-	-	-	-	(228,523)	(228,523)	(228,523)
Total comprehensive income for the nine months ended Mar 2016 (unaudited)								
Profit after taxation	-	-	-	-	-	983,430	983,430	983,430
Other comprehensive income	-	-	-	9,997	-	-	9,997	9,997
	-	-	-	9,997	-	983,430	993,427	993,427
Balance as at Mar 31, 2016 (Un-audited)	2,285,228	-	4,480,000	117,169	15,779	906,302	5,519,250	7,804,478
Transactions with owners				ı	1			
Issuance of right shares	685,568	514,176	-	-	-	-	514,176	1,199,744
Interim dividend for the nine months ended March 31, 2016	-	-	-	-	-	(228,523)	(228,523)	(228,523)
Total comprehensive income for the period April 01, 2016 to June 30, 2016	685,568	514,176	-	-	-	(228,523)	285,653	971,221
Profit after taxation Other comprehensive income	-	-	-	- (921)	-	198,809 7,424	198,809 6,503	198,809 6,503
	-	-	-	(921)	-	206,233	205,312	205,312
Balance as at June 30, 2016	2,970,796	514,176	4,480,000	116,248	15,779	884,012	6,010,215	8,981,011
Transfer to general reserve	-	-	500,000	-	-	(500,000)	-	- [
Transactions with owners								
Final dividend for the year ended June 30, 2016	-	-	-	-	-	(97,724)	(97,724)	(97,724)
Total comprehensive income for the nine months ended Mar 2017 (unaudited)								
Profit after taxation Other comprehensive income		-	-	- 3,270	-	313,385 -	313,385 3,270	313,385 3,271
Balance as at Mar 31, 2017 (Un-audited)	2,970,796	514,176	4,980,000	3,270 119,518	- 15,779	313,385 599,673	316,655 6,229,146	316,656 9,199,944
	_,570,750	\$17,170	.,000,000	. 10,010	.0,113	000,010	J,=EJ, 170	0,.00,044

The annexed notes form an integral part of these condensed interim consolidated financial information.



Notes to the Condensed Interim Consolidated Financial Information (Un-audited) For The Nine Months Ended March 31, 2017

1 LEGAL STATUS AND ITS OPERATIONS

- 1.1 Gul Ahmed Group ("the Group") comprises the following:
 - Gul Ahmed Textile Mills Limited
 - Gul Ahmed International Limited (FZC) UAE
 - GTM (Europe) Limited UK
 - GTM USA Corp. USA
 - Sky Home Corp. USA

Gul Ahmed Textile Mills Limited (The Holding Company) was incorporated on 1st April 1953 in Pakistan as a private limited company, converted into public limited company on 7th January 1955 and was listed on Karachi and Lahore Stock Exchanges in 1970 and 1971 respectively. The Holding Company is a composite textile mill and is engaged in the manufacture and sale of textile products.

The Holding Company's registered office is situated at Plot No. 82, Main National Highway, Landhi, Karachi.

Gul Ahmed International Limited (FZC) -UAE is a wholly owned subsidiary of Gul Ahmed Textile Mills Limited, GTM (Europe) Limited is a wholly owned subsidiary of Gul Ahmed International Limited (FZC) - UAE, GTM USA Corp. is a wholly owned subsidiary of GTM (Europe) Limited and SKY Home Corp. USA is a wholly owned subsidiary of GTM (Europe) Limited.

All three subsidiaries are engaged in trading of textile related products.

The Company is a subsidiary of Gul Ahmed Holdings (Private) Limited and owns 66.78% shares of the Company.

1.2 Basis of consolidation

The financial information include the financial information of the Group.

Subsidiary companies are consolidated from the date on which more than 50% voting rights are transferred to the Holding Company or power to govern the financial and operating policies over the subsidiary and is excluded from consolidation from the date of disposal or cessation of control.

The financial statements of the subsidiaries are prepared for the same reporting period as the Holding Company, using consistent accounting policies.

The assets and liabilities of the subsidiary company have been consolidated on a line-by-line basis and the carrying value of investment held by the Company is eliminated against the subsidiary's share capital. All intra-group balances and transactions are eliminated.

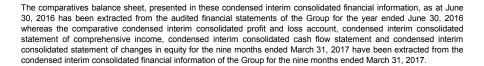
2 BASIS OF PREPARATION

The condensed interim consolidated financial information comprise the consolidated balance sheet of Gul Ahmed Textile Mills Limited, its wholly owned subsidiary company Gul Ahmed International Limited (FZC), GTM (Europe) Limited which is the wholly owned subsidiary of Gul Ahmed International Limited (FZC) and GTM USA Corporation which is the wholly owned subsidiary of GTM (Europe) Limited, as at March 31, 2017 and the related consolidated profit and loss account, consolidated cash flow statement and consolidated statement of changes in equity together with the notes forming part thereof for the period then ended. The financial statements of the subsidiary companies have been consolidated on a line by line basis.

These condensed interim consolidated financial information of the Group for the half year ended March 31, 2017 have been prepared in accordance with the requirements of the International Accounting Standards 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

These condensed interim consolidated financial information comprise of the condensed interim consolidated balance sheet as at March 31, 2017 and the condensed interim consolidated profit and loss account, condensed interim consolidated statement of comprehensive income, condensed interim consolidated cash flow statement and condensed interim consolidated statement of changes in equity for the nine months ended March 31, 2017.





These condensed interim consolidated financial information do not include all the information required in annual financial statements prepared in accordance with approved accounting standards as applicable in Pakistan, and should be read in conjunction with the consolidated financial statements for the year ended June 30, 2016.

3 ACCOUNTING POLICIES

Accounting policies and method of computations adopted for the preparation of these condensed interim consolidated financial information are the same as those applied in the preparation of the consolidated financial statements for the year ended June 30, 2016.

Certain new IFRSs and amendments to existing IFRSs, effective for periods beginning on or after July 1, 2016, do not have any impact on this condensed interim financial information, and are therefore not presented.

4 FINANCIAL RISK MANAGEMENT

The Company's financial risk objectives and policies are consistent with those disclosed in the annual audited financial statements as at and for the year ended June 30, 2016.

5 ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

The preparation of this condensed interim financial information requires management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision. Judgments and estimates made by the management in the preparation of this condensed interim financial information are the same as those that were applied to financial statements as at and for the year ended June 30, 2016.

The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended June 30, 2016.

6 TRADE AND OTHER PAYABLES

Trade and other payables include provision in respect of;

- a) Increase in gas tariff rates notified vide SRO No. (I) / 2015 dated 31 August, 2015, as was disclosed in note no 9.1.2 of the financial statements for the year ended June 30, 2016. During the period under review the Oil and Gas Regulatory Authority (OGRA) has issued another notification dated 30-12-2016 and SSGC billed @ Rs.600 per MMBTU instead of Rs.488.23 per MMBTU. The Company along with others have filed petition in the Honorable Sindh High Court against the notification and the Honorable Court has granted interim relief and instructed SSGC to revise bills at previous rate against security for the differential amount. Accordingly, the Company has provided banker's verified cheques of Rs. 101.148 million as security to Nazir of High Court Sindh and also, as a matter of prudence, full provision of Rs. 205.719 (June 30, 2016: 98.689 million).
- b) The matter of charging of captive power tariff instead of Industry tariff rate to the Company, wherein there is no change in its status as disclosed in note 9.1.3 of the financial statements for the year ended June 30, 2016 except that the amount of provision has increased to Rs. 293.016 million (June 30, 2016: 139.585 million).
- In the matter of workers welfare fund as disclosed in note 9.4 of the financial statements for the year ended June 30, 2016 the Honorable Supreme Court has passed a judgment on 10th November 2016 declaring the insertion of amendments introduced in the Finance Acts 2006 and 2008 pertaining to Workers Welfare Fund (WWF) as unlawful and there by striking down the amendments introduced through these Finance Acts. Subsequent to the period end a review petition has been filed in the Honorable Supreme Court against the judgement. Therefore the Company as a matter of prudence has maintained the provisions made.

	Un-Audited	Audited
	March	June
	2017	2016
	Rupees in '	000
	5,118,004	3,121,740
ar	2,983,753	2,681,678
r	(631,234)	(685,414)
	7,470,523	5,118,004
urrent liabilities	(816,218)	(487,400)
	6,654,305	4,630,604
	r	2017 Rupees in 5,118,004 ar 2,983,753 r (631,234) 7,470,523 urrent liabilities (816,218)



8 CONTINGENCIES AND COMMITMENTS

Contingencies

The status of contingencies, as reported in the annual financial statements for the year ended June 30, 2016 remained unchanged during the current period except following;

- In the matter of Gas Infrastructure Development Cess (GIDC), as disclosed in note 12.7 of the financial statements for the year ended June 30, 2016, the Honorable High Court of Sindh vide its judgment dated 26 October 2016 have held GIDC Act 2015 ultra vires the Constitution. However the management on prudent basis has recognized the provision of Rs. 998.368 million (June 30, 2016: Rs.584.934 million) under GIDC Act 2015.

Gurarantees

As of the balance sheet date;

- (a) Rs. 747 million (June 2016: Rs. 706 million) against guarantees issued by banks which are secured by pari passu hypothecation charge over stores and spares, stock-in-trade, trade debts and other receivables. These guarantees includes guarantees issued by related party amounting to Rs. 679 million (June 2016: Rs. 638 million).
- (b) Post dated cheques Rs. 1,095 million (2016 : Rs. 1,000 million) are issued to Custom Authorities in respect of duties on imported items availed on the basis of consumption and export plans.
- (c) Bills discounted Rs. 2,949 million (June-2016: Rs. 2,267 million).
- (d) Corporate guarantee of Rs. 88.805 million (2016: Rs. 93.365 million) has been issued to a bank by the Holding Company in favor of an indirect subsidiary Company GTM (Europe) Limited UK. .

Commitments

(a) Group is committed for certain expenditures which are stated as follows:

			Un-Audited March 2017 Rupees ii	Audited June 2016
	- Capital expenditure - Non capital expenditure items under letters of credits		567,906 2,176,219 2,744,125	2,103,004 818,639 2,921,643
(b)	The Group is committed for minimum rental payments for each of following period as follows:			
	Not more than one year More than one year but not more than five years More than five years		516,096 1,662,461 477,690 2,656,247	497,517 1,670,611 994,367 3,162,495
9	PROPERTY, PLANT AND EQUIPMENT			
	Operating assets - net book value Capital work in progress - at cost	9.1 & 9.2 9.4	13,347,240 2,087,819 15,435,059	10,524,519 1,545,089 12,069,608
	9.1. Additions during the period		Un-Au Nine months ended March 2017 Rupees i	Nine months ended March 2016
	9.1 Additions during the period Buildings and structures on leasehold land Plant and machinery Furniture and fixtures Office equipment Vehicles		1,215,088 2,445,665 6,423 110,507 202,818 3,980,501	444,919 1,188,157 5,848 81,713 209,803 1,930,440

9.1.1 Additions to building and structure on leasehold land, plant and machinery and others include transfers from capital work-in-progress amounting to Rs. 506 million, Rs. 520 million and Rs. 4.5 million (2015: Rs. 192 million, Rs.564 million and Rs. 14 million).

9.2 Disposals - operating fixed assets (at net book value)

Plant and machinery	2,850	54,725
Furniture and fixtures	2,174	1
Office equipment	-	332
Vehicles	10,155	9,210
	15,179	64,268





			_	Un-Au	idited
			-	Nine months ended	Nine months ended
				March	March
				2017	2016
				Rupees i	in '000
	9.3	Depreciation charge during the period	=	1,142,805	804,707
	9.4	Additions - capital work in progress (at cost)			
		Machinery		3,266,662	1,649,546
		Building		937,892	713,607
		Others	_	32	11,893
			:	4,204,586	2,375,046
			Note	Un-Audited	Audited
			•	March	June
				2017	2016
				Rupees i	in '000
10	INTA	NGIBLE ASSETS			
		Intangible - net book value	10.1 & 10.2	23,094	20,492
				Un-Au	ıdited
			-	Nine months ended	Nine months ended
				March	March
				2017	2016
				Rupees i	in '000
	####	Additions - intangibles (at cost)			
		Computer Software	=	8,188	10,380
	####	Amortisation charge during the period	=	5,586	4,808
11	CAS	H AND CASH EQUIVALENTS			
	C	ash and cash equivalents comprises of:			
		Cash and bank balances		400,338	288,322
		Short term borrowings		(14,857,682)	(13,696,272)
			-	(14,457,344)	(13,407,950)
			=	(,,044)	(10,101,000)

12 TAXATION

Provision for current taxation has been made on the basis of normal tax liability, final taxation, tax credit and separate block income under the Income Tax Ordinance, 2001.

209,818

313,384

75,016

983,430



13 SEGMENT INFORMATION

The Group's Operations have been divided in three segments based on the nature of process and internal reporting. Following are the three reportable business segments:

Production of different qualities of yarn using both natural and artificial fibers. a) Spinning:

Weaving is a method of fabric production in which two distinct sets of yarns or threads are interlaced at right angles to form a fabric. b) Weaving: c) Processing, Home Textile and Apparel

Production of greig fabric, its processing into various types of fabrics for sale as well as manufacture and sale of made-ups and home textile products. These subsidiaries are also in the textile business reselling products to the ultimate customers, imported from Parent Group.

Transactions among the business segments are recorded at cost.

13.1 Segment profitability

	Spinn	ing	Weav	ing	Processing, Ho Appa		Gul Ahmed Intern (FZC)-L		GTM (Europe)	Limited - UK	GTM USA	A Corp.	SKY HO	ME Corp.	Elimination Of I Transac		Tota	ıl
	Mar-2017	Mar-2016	Mar-2017	Mar-2016	Mar-2017	Mar-2016	Mar-2017	Mar-2016	Mar-2017	Mar-2016	Mar-2017	Mar-2016	Mar-2017	Mar-2016	Mar-2017	Mar-2016	Mar-2017	Mar-2016
								•	Rs, 0	00s								
Sales	4,758,794	4,639,199	10,955,994	9,902,296	27,492,510	21,088,939	546,036	599.330	1,239,841	451,463	430.481	455,776	-	-	(16,135,641)	(14,189,247)	29,288,015	22,947,756
Cost of sales	4,680,790	4,447,117	10,800,455	9,640,986	22,466,215	16,185,045	453,502	475,910	1,159,700	378,500	354,826	369,096			(16,123,819)	(14,201,762)	23,791,669	17,294,892
Gross profit	78,004	192,082	155,539	261,310	5,026,295	4,903,894	92,534	123,420	80,141	72,963	75,655	86,680	-	-	(11,822)	12,515	5,496,346	5,652,864
Distribution cost and administrative expenses	152,406	154,627	60,412	43,019	4,054,292	3,448,585	78,362	90,286	55,629	55,952	71,779	57,651	_	-	-	-	4,472,880	3,850,120
Profit/loss before tax and before charging the following	(74,402)	37,455	95,127	218,291	972,003	1,455,309	14,172	33,134	24,512	17,011	3,876	29,029	-		(11,822)	12,515	1,023,466	1,802,744
Finance cost Other operating expenses Other income																	636,355 38,514 (174,605)	721,798 106,613 (84,113)
Profit before taxation																-	500,264 523,202	744,298 1 058 446

Profit after taxation 13.2 Segment assets and liabilities

Taxation

	Spinni	ng	Weav	ring	Processing, Hor Appa		Gul Ahmed Interr (FZC)-		GTM (Europe)	Limited - UK	GTM USA	Corp.	SKY HOM	E Corp.	Unallo	cated	Total G	Group
	Mar-2017	June-2016	Mar-2017	June-2016	Mar-2017	June-2016	Mar-2017	June-2016	Mar-2017	June-2016	Mar-2017	June-2016	Mar-2017	June-2016	Mar-2017	June-2016	Mar-2017	June-2016
									Rs, 0	00s								
Assets Elimination of intragroup balances	7,556,544	6,217,673	2,628,615	1,323,364	25,293,825	23,997,451	641,922	742,049	443,661	405,694	25,707	72,301	1,048	-	1,877,483	630,775	38,468,805 (592,742)	33,389,307 (566,540)
Liabilities	3,210,316	2,314,802	1,756,047	694,563	5,897,057	6,775,396	335,874	446,388	407,676	387,175	10,601	56,357		_	17,577,651	13,666,263	37,876,063 29,195,222	32,822,767 24,340,944
Elimination of intragroup balances								•	•		•					-	(519,103) 28,676,119	(499,188) 23.841.756

- 13.3 Unallocated items represent those assets and liabilities which are common to all segments and these include long term deposits, other receivables, deferred liabilities, certain common borrowing and other corporate assets and liabilities.
- 13.4 Based on judgement made by management, Processing, Home Textile and Apparel segments have been aggregated into single operating segment as the segments have similar economic characteristics in respect of nature of the products, nature of production process, type of customers, method of distribution and nature of regularity environment.

13.5 Information about major customers

Revenue from major customer whose revenue exceeds 10% of gross sales is Rs.7,126 million (Mar-2016: Rs. 5,108 million).



13.6 Information by geographical area

	Rev	Non-current assets			
	For the hal	Un-Audited	Audited		
	Mar - 2017	Mar - 2016	Mar - 2017	Jun - 2016	
		Rupees in	thousand		
Pakistan	9,273,229	8,685,538	15,671,581	12,241,277	
Germany	3,918,269	3,218,124	-	-	
United States	2,795,456	2,231,437	1,821	4,247	
United Kingdom	2,056,576	1,579,401	7,497	7,756	
France	1,056,325	1,080,972	-	-	
Netherland	2,623,997	1,164,041	-	-	
Spain	1,367,439	1,077,091			
Italy	1,799,742	871,233			
Sweden	754,115	551,426			
China	574,884	408,062	-	-	
United Arab Emirates	777,657	619,662	14,871	17,772	
Other Countries	2,290,326	1,460,769	-	-	
Total	29,288,015	22,947,756	15,695,770	12,271,052	

14 TRANSACTIONS AND BALANCES WITH RELATED PARTIES

The related parties comprise subsidiaries, associated companies, companies where directors also hold directorship, directors of the Group and key management personnel. The Group in the normal course of business carried out transaction with various related parties.

		Un-Audited					
		Mar - 2017	Mar - 2016				
Relationship with	Nature of transactions	Rupees in thousand					
the Company							
Associated Companies	Purchase of goods	7,107	34,095				
and other related parties	Sale of goods	6,416	3,277				
·	Rent paid	50,816	12,150				
	Fees paid	-	1,500				
	Commission / Rebate	-	847				
	Bills discounted	5,968,395	3,216,924				
	Commission / Bank charges paid	35,182	20,476				
	Mark up / Interest charged	12,311	43,531				
	Provident fund contribution	101,960	80,215				
	Dividend paid	7,965	10,452				
Relationship with	Nature of outstanding balances	Un-Audited	Audited				
Relationship with	Nature of outstanding balances						
the Company		Mar - 2017	Jun - 2016				
•	——————————————————————————————————————		Jun - 2016				
the Company		Mar - 2017 Rupees in	Jun - 2016 thousand				
the Company Associated companies	Borrowings from Banks	Mar - 2017	Jun - 2016				
the Company		Mar - 2017 Rupees in 469,133	Jun - 2016 thousand 622,639				
the Company Associated companies	Borrowings from Banks Trade and other payables - Creditors	Mar - 2017 Rupees in 469,133 2,713	Jun - 2016 thousand 622,639 10,746				
the Company Associated companies	Borrowings from Banks Trade and other payables - Creditors Payable to employee's provident fund	Mar - 2017 Rupees in 469,133 2,713	Jun - 2016 thousand 622,639 10,746				
the Company Associated companies	Borrowings from Banks Trade and other payables - Creditors Payable to employee's provident fund Receivable from employees' provident fund	Mar - 2017 Rupees in 469,133 2,713 12,298	Jun - 2016 thousand 622,639 10,746 14,270				
the Company Associated companies	Borrowings from Banks Trade and other payables - Creditors Payable to employee's provident fund Receivable from employees' provident fund Bank guarantee	Mar - 2017 Rupees in 469,133 2,713 12,298 - 678,635	Jun - 2016 thousand 622,639 10,746 14,270 - 637,583				
the Company Associated companies	Borrowings from Banks Trade and other payables - Creditors Payable to employee's provident fund Receivable from employees' provident fund Bank guarantee Accrued mark-up Loans to key management personnel & executive	Mar - 2017 Rupees in 469,133 2,713 12,298 - 678,635 3,615 62,402	Jun - 2016 thousand 622,639 10,746 14,270 - 637,583				
the Company Associated companies	Borrowings from Banks Trade and other payables - Creditors Payable to employee's provident fund Receivable from employees' provident fund Bank guarantee Accrued mark-up Loans to key management personnel & executive Trade debts	Mar - 2017 Rupees in 469,133 2,713 12,298 - 678,635 3,615 62,402 3,105	Jun - 2016 thousand 622,639 10,746 14,270 - 637,583 2,528				
the Company Associated companies	Borrowings from Banks Trade and other payables - Creditors Payable to employee's provident fund Receivable from employees' provident fund Bank guarantee Accrued mark-up Loans to key management personnel & executive Trade debts Advances to suppliers	Mar - 2017 Rupees in 469,133 2,713 12,298 - 678,635 3,615 62,402 3,105 4,881	Jun - 2016 thousand 622,639 10,746 14,270 - 637,583 2,528 35,618 2,587				
the Company Associated companies	Borrowings from Banks Trade and other payables - Creditors Payable to employee's provident fund Receivable from employees' provident fund Bank guarantee Accrued mark-up Loans to key management personnel & executive Trade debts	Mar - 2017 Rupees in 469,133 2,713 12,298 - 678,635 3,615 62,402 3,105	Jun - 2016 thousand 622,639 10,746 14,270 - 637,583 2,528 35,618				

There are no transactions with directors of the Group and key management personnel other than under the terms of employment for the period ending March 2017 amounting to Rs. 1,137 million (March 2016: Rs. 855 million) on account of remuneration.



15 FAIR VALUES

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal (or most advantageous) market at the measurement date under current market conditions (i.e. an exit price) regardless of whether that price is directly observable or estimated using another valuation technique.

The Company while assessing fair values uses valuation techniques that are appropriate in the circumstances using relevant observable data as far as possible and minimizing the use of unobservable inputs. Fair values are categorized into following three levels based on the input used in the valuation techniques;

- Level 1	Quoted prices in active markets for identical assets or liabilities that can be assessed at
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measurement.

- Level 2 Inputs other than quoted prices included within level 1 that are observable for the asset

or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).

- Level 3 Inputs are unobservable inputs for the asset or liability Inputs for the asset or liability that

are not based on observable market data (that is, unobservable inputs).

16 DATE OF AUTHORISATION

These financial statements were authorised for issue on April 29, 2017 by the Board of Directors of the Group.

17 GENERAL

Allocations for the workers' profit participation fund, workers' welfare fund and taxation are provisional and final liability including liability for deferred taxation will be determined on the basis of annual results.

Figures have been rounded off to the nearest thousand rupees.

MOHOMED BASHIR Chairman



حصص داران کے لیے ڈائر یکٹرزر پورٹ

ہماری کمپنی کے ڈائر کیٹرزنہایت مسرت کے ساتھ مارچ 2017 کوختم ہونے والے نومہینوں کے لیے کمپنی کے معاملات کا جائزہ پیش کررہے ہیں۔

معاشى اورشنعتى مجموعي جائزه

آمدنی میں اضافے کے ساتھ ہماری مجموعی معاثی پوزیش منتحکم سطح پر برقر اررہی۔ تاہم پاکستان کی ٹیکسٹائل برآ مدات نے زیرِ جائزہ مدت کے دوران خام مال کی قیمتوں میں اضافہ، پیکنگ مٹیر میل پرسپاڑ ٹیکس اِن پُٹ کی اجازت نہ ملنے، گیس اور کم از کم اجرت کے زخ میں اضافے کے سبب گزشتہ مدت کے مقابلے میں 3.07 فیصد کی کا سامنا کیا۔ کپاس کی تم پیدا وار کے سبب کپاس کی قیمتوں میں اضافہ ہوا۔ پیکنگ مٹیر میل پرسپاڑ ٹیکس اِن پُٹ کی اجازت نہ ملناز بروریٹڈٹیکسٹائل مصنوعات کے لیے جیران کن ہے۔ پاکستانی رو پیدا مرکبی ڈالر کے مقابلے میں غیر مشخکم ہونے کی وجہ سے خطے کے اندر موجود دیگرٹیکسٹائل برآ مدکنندگان کے ساتھ مسابقتی رجحان میں اضافہ ہوا ہے۔

پاکستان کی حکومت کی جانب سے ایکسپورٹ سیٹر کے لیے ٹیکسٹائل پیکنج کا اعلان کیا گیا۔ یہ پیکنج خام کپاس، انسانی ساختہ فا نبر اور ٹیکسٹائل مشینری پردرآ مدی ڈیوٹی کے خاتمے کے لیے ہے۔ اس پیکنج کے تحت ڈیوٹی کے خاتمے کے لیے ایک نے طریقہ کارنا فذکیا گیا ہے جس میں موجودہ مالی سال کی دوسری ششماہی میں مجموعی ایکسپورٹ ویلیو پر ڈیوٹی کا خاتمہ کیا گیا ہے۔ اس پیکنج سے توقع کی جاتی ہے کہ یہ جزوی طور پر پاکستان میں ٹیکسٹائل کے کاروبار میں آنے والی لاگت کو کم کرے گا۔ تاہم ، پاکستانی روپیہ ہمقابلہ امر کی ڈالر اور دیگر اہم ترین خام مال کی درشگی کے بغیر ٹیکسٹائل پیکنج کے فوائد ہے مستفید نہیں ہوا جاسکتا۔

پاکستانی معیشت میں ایک مثبت پہلوچا کنا پاکستان معاشی راہداری (CPEC) ہے۔ توقع کی جاتی ہے کہ CPEC کی تعمیل اور کاروباری امور کے آغاز کے ساتھ پاکستانی معیشت پر مثبت اثرات مرتب ہونے کا امکان ہے، جس میں ترقی کی بیداوار (%4-3) ہے بڑھ کرزیادہ مشخکم شرح ترقی کی جانب گامزن ہوگی ۔ افراطِ زرکم ہوگا اور کلیدی خدوخال میں بہتری کے ساتھ ساتھ ہمیں ان منفی عوامل پر بھی گہری نگاہ رکھنی چاہئے کہ پاکستانی معیشت پر وقوع پذیر ہوسکتے ہیں۔ چینی مصنوعات کی وافر مقدار میں دستیابی کے سب علاقائی سطح پر بننے والی اشیاء کو قیمت کے لحاظ سے خت مسابقتی رجحان کا سامنا کرنا پڑے گا۔ ہمیں مستقبل میں متوقع مسابقتی رجحان کے لیے چوکس اور چوکنار ہے کی اشر ضرورت ہے۔ CPEC کے تحت پاکستان کو چین کے ساتھ تجارتی خسارے کا خطرہ لاحق ہوسکتا ہے۔ جس کے لیے نہایت ضروری ہے کہ مقامی سطح پر پیدا وار میں اضافے کے لیے نئے اقد امات اور سرمایہ کاریاں کی جا نمیں۔

مجموعي مالياتي جائزه

ہماری انتظامیہ نے کمپنی کے تمام کاروباری امور میں پراعقادا نتظامی انداز کواپنانے کے ساتھ فروخت میں اضافے کومکن بنایا، پروڈکشن، آپریشنل اور مالیاتی اخراجات پر قابویا نے اور کاروباری ماحول میں شدیدترین مشکلات کے باوجود مارکیٹ شیئر میں اضافہ کیا گیا۔

کمپنی کی نومہینوں میں نیٹ سیلز 30 فیصداضا نے کے ساتھ 28,729 ملین روپے رہی جو کہ گزشتہ سال اسی مدت کے دوران 22,265 ملین روپے تھی۔ کمپنی کا گروس پرافٹ موجودہ مدت کے دوران 5,260 ملین روپے ملی سے کہ پیداواری لاگت میں موجودہ مدت کے دوران 5,375 ملین روپے تھا۔ تاہم جیسے کہ پہلے تذکرہ کیا گیا ہے کہ پیداواری لاگت میں اضافے کی وجہ سے قبل ازٹیکس منافع میں کمی واقع ہوئی ہے۔ فنانس لاگت میں فنانس ہولیات کے موثر استعال کے سبب کمی ہوئی ہے۔



کلیدی اعدا دو ثار کامخضراً جائزه مندرجه ذیل میں بیان کیا جارہا ہے۔

جولائى2016 تامارچ2017	بونٹس	ما لى تفصيلات
19,357	روپے لین میں	برآ مدات کی فروخت
9,373	روپے لین میں	مقامی فروخت
28,730	روپے لین میں	مجموعی فروخت
5,260	روپے لین میں	مجموعي منافع
493	روپے لین میں	قبل از ٹیکس منافع
294	روپے لین میں	بعداز نیکس منافع
0.99	روپي	EPS(اعاده کیا گیا)
0.74	ٹائم	ڈیبٹ تاا کیویٹی
1.01	ٹائم	كرنث تناسب
30.01	روپي	فی حصص کی بریک۔اپ۔ویلیو
	19,357 9,373 28,730 5,260 493 294 0.99 0.74 1.01	روپيلين ميں 9,377 روپيلين ميں 9,373 روپيلين ميں 28,730 روپيلين ميں 493 روپيلين ميں 493 روپيلين ميں 493 روپيلين ميں 294 روپيلين ميں 99

کمپنی معیشت کے پیانے پرکام کرنے کے لیے توجہ مرکوزر کھنے کے ساتھ میں فینکچرنگ پر دھیان رکھتے ہوئے موثر کارکردگی کا حصول چاہتی ہے۔ دیگر مقامات جو توجہ طلب ہیں ان مشینری کی نئی، جدیداور تیز رفتار مشینری سے تبدیلی ہے کیونکہ پرانی تکنیک کی حامل مشینری پر پیداواری لاگت زیادہ آتی ہے، توانائی کا استعال بھی زیادہ ہوتا ہے جبکہ انسانی طافت بھی زیادہ درکار ہوتی ہے۔ پاکستان میں مقامی طلب اور ریٹیل میں مسلسل اضافے کے لیے کوششیں کرنی ہوں گی، جس کے لیے مارکیٹنگ کی جامع حکمت عملیاں اپناتے ہوئے حریف کمپنیوں سے مقابلہ کرنا ہوگا کیونکہ یہی ممل مستقبل میں ہماری بقاء کا ضامن ہوگا۔ ہم نے گزشتہ نو مہینوں کے دوران بہت سے ریٹیل اور فیبر ک اسٹورز کھولے ہیں۔ ان شخ آؤٹ کیٹس کی مدد سے ہم ان کسٹمرز تک اپنی بہنچ ہڑھا سے جہاں تک ابھی ہماری بہنچ نہیں ہے اوراس طرح ملک بھر میں ہماری برانڈ لا کا ٹی میں بھی اضافہ ہوگا۔

مستقبل کے امکانات:

غیر متحکم معاثی صورتحال اور بڑھتے ہوئے مسابقتی رجحان کے باوجود ،ہم کاروبار کے مستقبل کے لیے مثبت تو قعات رکھتے ہیں۔ کمپنی متعلقہ جدتوں اور برانڈ ایکویٹی کومزید بہتر بنانے کے ایجنڈ سے کے ساتھ اپنی کوششوں کو جاری رکھے گی۔ ٹیکٹائل کے شعبے کی کارکردگی کیاس کی فصل ،تمام تر اجزاء کی قیمتوں بشمول توانائی ،اجرتوں اور شعدد محصولات پر شخصر ہوتی ہے۔ان تمام اخراجات میں اضافے کی پیشن گوئی کے ساتھ ، کمپنی بڑی تعداد میں ویلیوا ٹیریشن میں سر مایدکاری کرے گی اور تو قع رکھے گی کہ طویل المدت میں ایسے اقدامات کمپنی کے لیے سود مند ثابت ہوں گے۔لاگت پر توجہ دینے کی کوششوں کے ساتھ ،ہم پوری امیدر کھتے ہیں کہ مجموعی منافع کے مارجن میں بہتری آئے۔ ہمیں تو قع ہے کہ حکومت ٹیکٹائل برآ مدات کے لیے بیلزان۔ پُٹ ایڈجسٹمنٹ کی سہولت کو بحال کرے گی۔

ہم پراعتاد ہیں کہ موجودہ مالی سال 17-2016 کی آخری سہ ماہی میں منافع کے لحاظ سے ہماری کارکردگی بہتر رہے گی جس کی وجہ برآ مدات اور مقامی فروخت میں اضافہ، ئے علاقوں اور بروڈ کٹس میں جگہ بنانا، شرح منافع کو بہتر بنانے کے لیے توجہ دینے جیسے اہم عوامل شامل ہیں۔



اظہارِتشکر ڈائر یکٹرزایے تمام اسٹیک ہولڈرز کا،ان کی تمام تر راہنمائی اورکوششوں کے لیے تہددل سے شکریداداکرتے ہیں۔

منجانب بورڈ محمد ذکی بشیر چیف ایگزیکٹوآفیسر

كراچى:29اپريل 2017